AGL RESOURCES INC Form 10-Q August 01, 2012

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2012

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1-14174

#### AGL RESOURCES INC.

(Exact name of registrant as specified in its charter)

Georgia

58-2210952

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Ten Peachtree Place NE, Atlanta, Georgia 30309 (Address and zip code of principal executive offices)

404-584-4000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\flat$  No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer Accelerated filer Smaller reporting Smaller reporting Smaller reporting

company)

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes "No þ

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class Common Stock, \$5.00 Par Value Outstanding as of July 25, 2012 117,515,999

### AGL RESOURCES INC.

## Quarterly Report on Form 10-Q

### For the Quarter Ended June 30, 2012

#### TABLE OF CONTENTS

|                       |   | Page(s) |
|-----------------------|---|---------|
| Glossary of Key Terms |   | 3       |
|                       |   |         |
| Item Number.          |   |         |
|                       | <u>PART I – FINANCIAL INFORMATIO</u> N                  |         |
|                       |   |         |
|                       | Condensed Consolidated Financial Statements             |         |
| 1                     | (Unaudited)   | 4       |
|                       | Condensed Consolidated Statements of Financial Position | 4       |
|                       | Condensed Consolidated Statements of Income             | 5       |
|                       | Condensed Consolidated Statements of Comprehensive      |         |
|                       | <u>Income</u>   | 6       |
|                       | Condensed Consolidated Statements of Equity             | 7       |
|                       | Condensed Consolidated Statements of Cash Flows         | 8       |
|                       | Notes to Condensed Consolidated Financial Statements    | _       |
|                       | (Unaudited)   | 9       |
|                       | Note 1 – Organization and Basis of Presentation         | 9       |
|                       | Note 2 – Significant Accounting Policies and Methods of | _       |
|                       | <u>Application</u>                                      | 9       |
|                       | Note 3 – Merger with Nicor                              | 15      |
|                       | Note 4 – Fair Value Measurements                        | 16      |
|                       | Note 5 – Derivative Instruments                         | 17      |
|                       | Note 6 – Employee Benefit Plans                         | 20      |
|                       | Note 7 – Debt and Credit Facilities                     | 21      |
|                       | Note 8 – Non-Wholly Owned Entities                      | 22      |
|                       | Note 9 – Commitments, Guarantees and Contingencies      | 23      |
|                       | Note 10 – Segment Information                           | 25      |
|                       | Management's Discussion and Analysis of Financial       |         |
|                       | Condition and Results of                                | • •     |
| 2                     | <u>Operations</u>                                       | 29      |
|                       | Forward-Looking Statements                              | 29      |
|                       | <u>Overview</u>   | 29      |
|                       | Executive Summary                                       | 30      |
|                       | Results of Operations                                   | 33      |
|                       | Liquidity and Capital Resources                         | 40      |
|                       | Critical Accounting Policies and Estimates              | 44      |
| 2                     | Quantitative and Qualitative Disclosures About Market   | 45      |
| 3                     | Risk  | 45      |
| 4                     | Controls and Procedures                                 | 47      |
|                       | DADT II OTHED INCODMATION                               |         |
|                       | <u>PART II – OTHER INFORMATION</u>                      |         |
|                       |   |         |

|   | 1 |   | Legal Proceedings                                  | 48 |
|---|---|---|--|----|
|   | 1 | A | Risk Factors                                       | 48 |
|   |   |   | Unregistered Sales of Equity Securities and Use of |    |
|   | 2 |   | <u>Proceeds</u>                                    | 48 |
|   | 6 |   | <u>Exhibits</u>                                    | 49 |
|   |   |   |  |    |
|   |   |   | <u>SIGNATURE</u>                                   | 50 |
|   |   |   |  |    |
|   |   |   |  |    |
|   |   |   | Glossary of Key Terms                              |    |
| 2 |   |   |  |    |

## Table of Contents GLOSSARY OF KEY TERMS

|                       | GEOGGIRT OF RET TERMS   |
|-----------------------|---|
| 2011 Form 10-K        | Our Annual Report on Form 10-K for the year ended December 31,  |
|                       | 2011, filed with the SEC on February 22, 2012   |
| AGL Capital           | AGL Capital Corporation   |
| AGL Credit            | \$1.3 billion credit agreement entered into by AGL Capital to support   |
| Facility              | the AGL Capital commercial paper program  |
| Atlanta Gas           | Atlanta Gas Light Company   |
| Light                 |   |
| Bcf                   | Billion cubic feet  |
| Central Valley        | Central Valley Gas Storage, LLC   |
| Chattanooga           | Chattanooga Gas Company   |
| Gas                   |   |
| EBIT                  | Earnings before interest and taxes, a non-GAAP measure that includes operating income and other income and excludes financing costs, including interest on debt and income tax expense each of which we |
|                       | evaluate on a consolidated level. As an indicator of our operating  |
|                       | performance, EBIT should not be considered an alternative to, or  |
|                       | more meaningful than, earnings before income taxes, or net income attributable to AGL Resources Inc. as determined in accordance with   |
|                       | GAAP  |
| ERC                   | Environmental remediation costs associated with our distribution  |
|                       | operations segment  |
| FASB                  | Financial Accounting Standards Board  |
| FERC                  | Federal Energy Regulatory Commission  |
| Fitch                 | Fitch Ratings   |
| GAAP                  | Accounting principles generally accepted in the United States of  |
| Caanaia               | America  Consolio Public Service Commission, the state regulatory agency for  |
| Georgia<br>Commission | Georgia Public Service Commission, the state regulatory agency for<br>Atlanta Gas Light   |
|                       | Golden Triangle Storage, Inc.   |
| Storage               | Column Triangle Storage, inc.   |
| _                     | A measure of the effects of weather on our businesses, calculated as  |
| Days                  | the extent to which the average daily temperature is less than 65   |
|                       | degrees Fahrenheit  |
| <b>Heating Season</b> | The period from November through March when natural gas usage   |
|                       | and operating revenues are generally higher because weather is colder   |
| Henry Hub             | A major interconnection point of natural gas pipelines in Erath,  |
|                       | Louisiana where NYMEX natural gas future contracts are priced   |
| Horizon               | Horizon Pipeline Company, LLC   |
| Pipeline              |   |
| Illinois              | Illinois Commerce Commission, the state regulatory agency for Nicor   |
| Commission            | Gas Lefferson Leland Storage & Hub. LLC   |
| LIBOR                 | Jefferson Island Storage & Hub, LLC London Inter-Bank Offered Rate  |
| LIFO                  | Last-in, first-out, an accounting method used to value inventory  |
| LOCOM                 | Lower of weighted average cost or current market price  |
| Marketers             | Marketers selling retail natural gas in Georgia and certificated by the Georgia Commission  |
| Moody's               | Moody's Investors Service   |
| ·                     | New Jersey Board of Public Utilities, the state regulatory agency for Elizabethtown Gas   |
|                       |   |

New Jersey **BPU** Nicor Nicor Inc. - an acquisition completed in December 2011 and former holding company of Nicor Gas Nicor Advanced Prairie Point Energy, LLC, doing business as Nicor Advanced Energy Energy Nicor Gas Northern Illinois Gas Company, doing business as Nicor Gas Company \$700 million credit facility entered into by Nicor Gas to support its commercial paper program Nicor Gas Credit Facility Nicor Services Nicor Energy Services Company Nicor Solutions Nicor Solutions, LLC **NUI Corporation** NUI **NYMEX** New York Mercantile Exchange, Inc. Other comprehensive income OCI **Operating** A non-GAAP measure of income, calculated as operating revenues minus cost of goods sold and revenue tax expense, that excludes operation and maintenance expense, depreciation and margin amortization, certain taxes other than income taxes, Nicor merger expenses, and gains or losses on the sale of our assets, if any; these items are included in our calculation of operating income as reflected in our Consolidated Statements of Income. Operating margin should not be considered an alternative to, or more meaningful than, operating income as determined in accordance with GAAP **OTC** Over-the-counter **PBR** Performance-based rate, a regulatory plan that ended in 2003, which provided economic incentives based on natural gas cost performance Piedmont Piedmont Natural Gas Company, Inc. PP&E Property, plant and equipment S&P Standard & Poor's Ratings Services Sawgrass Storage, LLC Sawgrass Storage **SEC** Securities and Exchange Commission Sequent Sequent Energy Management, L.P. Seven Seas Seven Seas Insurance Company, Inc. **SNG** Substitute natural gas, a synthetic form of gas manufactured from coal SouthStar SouthStar Energy Services LLC **STRIDE** Atlanta Gas Light's Strategic Infrastructure Development and Enhancement program \$300 million credit agreement entered into by AGL Capital to repay the \$300 million senior notes Term Loan due in 2011 **Facility TEU** Twenty-foot equivalent unit, a measure of volume in containerized shipping equal to one 20-foot-long container Triton Triton Container Investments LLC, a cargo container leasing company in which we have an investment **Tropical** A wholly owned business and a carrier of containerized freight in the Bahamas and the Caribbean Shipping region VaR Value at risk is defined as the maximum potential loss in portfolio value over a specified time period that is not expected to be exceeded within a given degree of probability Virginia Natural Virginia Natural Gas, Inc. Gas Virginia Virginia State Corporation Commission, the state regulatory agency for Virginia Natural Gas Commission

WACOG

Weighted average cost of gas

#### Table of Contents

#### PART 1 – Financial Information

#### Item 1. Financial Statements

# AGL RESOURCES INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED)

|   | June 30, | As of December 31, | June 30, |
|---|----------|--------------------|----------|
| In millions                               | 2012     | 2011               | 2011     |
| Current assets                            |          |                    |          |
| Cash and cash equivalents                 | \$ 87    | \$ 69              | \$ 21    |
| Short-term investments                    | 61       | 53                 | 0        |
| Receivables                               |          |                    |          |
| Gas, unbilled and other receivables       | 349      | 692                | 181      |
| Energy marketing receivables              | 347      | 607                | 614      |
| Less allowance for uncollectible accounts | 39       | 15                 | 22       |