

Edgar Filing: EPLUS INC - Form SC 13G

EPLUS INC
Form SC 13G
April 09, 2008

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

SCHEDULE 13G

Under the Securities Exchange Act of 1934

(Amendment No.) *

ePlus inc.

(Name of Issuer)

Common Stock, par value \$0.01

(Title of Class of Securities)

294268107

(CUSIP Number)

April 2, 2008

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the ACT but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No. 294268107

1. Names of Reporting Persons. John H. Lewis

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I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)
(a) []
(b) [X]

3. SEC Use Only

4. Citizenship or Place of Organization United States

Number of Shares Beneficially owned by Each Reporting Person With:
5. Sole Voting Power 6,000

6. Shared Voting Power 410,373

7. Sole Dispositive Power 6,000

8. Shared Dispositive Power 410,373

9. Aggregate Amount Beneficially Owned by Each Reporting Person 416,373

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) []

11. Percent of Class Represented by Amount in Row (9) 5.1%

12. Type of Reporting Person (See Instructions) IN

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CUSIP No. 294268107

1. Names of Reporting Persons. Osmium Partners, LLC
I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)
(a) []
(b) [X]

3. SEC Use Only

4. Citizenship or Place of Organization Delaware

Number of Shares Beneficially owned by Each Reporting Person With:
5. Sole Voting Power 0

6. Shared Voting Power 410,373

7. Sole Dispositive Power 0

8. Shared Dispositive Power 410,373

9. Aggregate Amount Beneficially Owned by Each Reporting Person 410,373

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) []

11. Percent of Class Represented by Amount in Row (9) 5.0%

12. Type of Reporting Person (See Instructions) OO

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CUSIP No. 294268107

1. Names of Reporting Persons. Osmium Capital, LP
I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)
(a)
(b)

3. SEC Use Only

4. Citizenship or Place of Organization Delaware

| | | |
|----------------|-----------------------------|---------|
| Number of | 5. Sole Voting Power | 0 |
| Shares Bene- | 6. Shared Voting Power | 137,553 |
| ficially owned | 7. Sole Dispositive Power | 0 |
| by Each | 8. Shared Dispositive Power | 137,553 |
| Reporting | | |
| Person With: | | |

9. Aggregate Amount Beneficially Owned by Each Reporting Person 137,553

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)

11. Percent of Class Represented by Amount in Row (9) 1.7%

12. Type of Reporting Person (See Instructions) PN

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CUSIP No. 294268107

1. Names of Reporting Persons. Osmium Capital II, LP
I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)
(a)
(b)

3. SEC Use Only

4. Citizenship or Place of Organization Delaware

| | | |
|----------------|-----------------------------|---------|
| Number of | 5. Sole Voting Power | 0 |
| Shares Bene- | 6. Shared Voting Power | 190,953 |
| ficially owned | 7. Sole Dispositive Power | 0 |
| by Each | 8. Shared Dispositive Power | 190,953 |
| Reporting | | |
| Person With: | | |

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9. Aggregate Amount Beneficially Owned by Each Reporting Person 190,953

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) []

11. Percent of Class Represented by Amount in Row (9) 2.3%

12. Type of Reporting Person (See Instructions) PN

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CUSIP No. 294268107

1. Names of Reporting Persons. Osmium Spartan, LP
I.R.S. Identification Nos. of above persons (entities only).

2. Check the Appropriate Box if a Member of a Group (See Instructions)
(a) []
(b) [X]

3. SEC Use Only

4. Citizenship or Place of Organization Delaware

Number of Shares Beneficially owned by Each Reporting Person With:
5. Sole Voting Power 0

6. Shared Voting Power 67,548

7. Sole Dispositive Power 0

8. Shared Dispositive Power 67,548

9. Aggregate Amount Beneficially Owned by Each Reporting Person 67,548

10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) []

11. Percent of Class Represented by Amount in Row (9) 0.8%

12. Type of Reporting Person (See Instructions) PN

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Item 1.

- (a) The name of the issuer is ePlus inc. (the "Issuer").
- (b) The principal executive office of the Issuer is located at 13595 Dulles Technology Drive, Herndon, VA 20171-3413.

Item 2.

- (a) This statement (this "Statement") is being filed by John H. Lewis, the controlling member of Osmium Partners, LLC, a Delaware limited liability company ("Osmium Partners"), which serves as the general partner of Osmium Capital, LP, a Delaware limited partnership (the "Fund"), Osmium Capital II, LP, a Delaware limited partnership ("Fund II"), and Osmium Spartan, LP, a Delaware limited partnership ("Fund III") (all of the foregoing, collectively, the "Filers"). The Fund, Fund II and Fund III are private investment vehicles formed for the purpose of investing and trading in a

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wide variety of securities and financial instruments. Osmium Partners also manages accounts on a discretionary basis (the "Accounts"). The Fund, Fund II, Fund III and the Accounts directly own the common shares reported in this Statement (other than 6,000 shares owned directly by Mr. Lewis). Mr. Lewis and Osmium Partners may be deemed to share with the Fund, Fund II, Fund III and the Accounts (and not with any third party) voting and dispositive power with respect to such shares. Each Filer disclaims beneficial ownership with respect to any shares other than the shares owned directly by such Filer.

- (b) The Principal Business Office of the Filers is 388 Market Street, Suite 920, San Francisco, California 94111.
- (c) For citizenship information see item 4 of the cover sheet of each Filer.
- (d) This Statement relates to the Common Stock of the Issuer.
- (e) The CUSIP Number of the Common Stock of the Issuer is 294268107.

Item 3. If this statement is filed pursuant to 240.13d-1(b), or 240.13d-2(b) or (c), check whether the person filing is a:

- (a) Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
- (b) Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c) Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d) Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) An investment adviser in accordance with 240.13d-1(b)(1)(ii)(E);
- (f) An employee benefit plan or endowment fund in accordance with 240.13d-1(b)(1)(ii)(F);
- (g) A parent holding company or control person in accordance with 240.13d-1(b)(1)(ii)(G);
- (h) A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3);
- (j) Group, in accordance with 240.13d-1(b)(1)(ii)(J);

Not applicable.

Item 4. Ownership.

See Items 5-9 and 11 on the cover page for each Filer, and Item 2. The percentage ownership of each Filer is based on 8,231,741 shares of Common Stock outstanding as of February 29, 2008, as reported on the Issuer's Quarterly Report on Form 10-Q filed on March 31, 2008.

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Item 5. Ownership of Five Percent or Less of a Class

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following [].

Not applicable.

Item 6. Ownership of More than Five Percent on Behalf of Another Person.

Not applicable.

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company.

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Not applicable.

Item 8. Identification and Classification of Members of the Group

Not applicable.

Item 9. Notice of Dissolution of Group

Not applicable.

Item 10. Certification

(a) Not applicable.

(b) By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

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SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, the undersigned certify that the information set forth in this statement is true, complete and correct.

Dated: April 8, 2008

/s/ John H. Lewis

John H. Lewis

Osmium Partners, LLC

By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Capital, LP

By: Osmium Partners, LLC,
General Partner

By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Capital II, LP

By: Osmium Partners, LLC,
General Partner

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By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Spartan, LP

By: Osmium Partners, LLC,
General Partner

By: /s/ John H. Lewis

John H. Lewis, Managing Member

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EXHIBIT INDEX

| Exhibit No. | Document |
|-------------|---|
| 1 | Joint Filing Agreement, dated April 8, 2008, among John H. Lewis, Osmium Partners, LLC, Osmium Capital, LP, Osmium Capital II, LP and Osmium Spartan, LP to file this joint statement on Schedule 13G |

Exhibit 1

JOINT FILING AGREEMENT

In accordance with Rule 13d-1(k) under the Securities Exchange Act of 1934, as amended, the persons named below agree to the joint filing on behalf of each of them of a statement on Schedule 13G (including amendments thereto) with respect to the Common Stock, par value \$0.01 per share, of ePlus inc., and further agree that this Joint Filing Agreement be included as an Exhibit to such joint filing. In evidence thereof, the undersigned hereby execute this Agreement.

Dated: April 8, 2008

/s/ John H. Lewis

John H. Lewis

Osmium Partners, LLC

By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Capital, LP

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By: Osmium Partners, LLC,
General Partner

By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Capital II, LP

By: Osmium Partners, LLC,
General Partner

By: /s/ John H. Lewis

John H. Lewis, Managing Member

Osmium Spartan, LP

By: Osmium Partners, LLC,
General Partner

By: /s/ John H. Lewis

John H. Lewis, Managing Member