

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

ONE VOICE TECHNOLOGIES INC
Form 10QSB/A
September 03, 2004

AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION ON SEP 3, 2004

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-QSB/A
(AMENDMENT NO. 1)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE PERIOD ENDED JUNE 30, 2004

COMMISSION FILE NO. 0-27589

ONE VOICE TECHNOLOGIES, INC.

(Name of Small Business Issuer in Its Charter)

NEVADA
(State or other jurisdiction of
incorporation or organization)

95-4714338
(I.R.S. Employer
Identification No.)

6333 GREENWICH DRIVE, STE. 240, SAN DIEGO, CA 92122
(Address of Principal Executive Offices)

(858) 552-4466
(Issuer's Telephone Number)

(858) 552-4474
(Issuer's Facsimile Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock at the latest practicable date.

As of August 4, 2004, the registrant had 222,790,662 shares of common stock, \$.001 par value, issued and outstanding.

Transitional small business disclosure format (check one): Yes No

REASON FOR AMENDMENT

- Common stock subscribed in the amount of \$72,000 has been reclassified from additional paid in capital and included in stockholders' deficit as a

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

separate line item,. This change had no impact on previously reported results of operations or stockholders' deficit.

- Notes to the financial statements, Note 6 Subsequent Events has been updated to include disclosure of an Interim Settlement Agreement and Addendum to Interim Settlement Agreement dated July 29, 2004 and August 13, 2004, respectively and the sale of debt securities pursuant to a Security Purchase Agreement dated August 19, 2004.

PART I

FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.	Page No. -----
Balance Sheets	F-3
Statements of Operations	F-4
Statements of Cash Flows	F-5
Notes to Financial Statements	F-6

F-2

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
BALANCE SHEETS
JUNE 30, 2004 AND DECEMBER 31, 2003

	2004 (UNAUDITED) -----	2003 (AUDITED) -----
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 168,946	\$ 53,700
Other receivables	5,847	137,000
Prepaid expenses	47,882	37,690
	-----	-----
Total current assets	222,675	228,400
PROPERTY AND EQUIPMENT, net	192,577	214,350
OTHER ASSETS:		
Software licensing, net	1,837	2,830

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Software development costs, net	206,181	393,85
Deposits	2,157	9,92
Trademarks, net	22,856	47,66
Patents, net	73,449	78,18
	-----	-----
 Total assets	 \$ 721,732	 \$ 975,23
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)		
CURRENT LIABILITIES:		
Accounts payable and accrued expenses	\$ 1,159,909	\$ 910,02
LONG-TERM DEBT:		
6.00% convertible notes payable	--	70,95
7.75% convertible notes payable	47,810	6,95
8.00% note payable	104,000	104,00
	-----	-----
 Total liabilities	 1,311,719	 1,091,94
STOCKHOLDERS' EQUITY (DEFICIT):		
Preferred stock; \$.001 par value, 10,000,000 shares authorized, no shares issued and outstanding	--	--
Common stock; \$.001 par value, 250,000,000 shares authorized, 205,939,600 and 107,130,615 shares issued and outstanding in 2004 and 2003, respectively	205,938	107,13
Common stock subscribed (8,425,000 shares to be issued)	72,000	
Additional paid-in capital	33,876,248	32,235,17
Deficit accumulated during development stage	(34,744,173)	(32,459,0
	-----	-----
 Total stockholders' equity (deficit)	 (589,987)	 (116,70
	-----	-----
 Total liabilities and stockholders' equity (deficit)	 \$ 721,732	 \$ 975,23
	=====	=====

See accompanying notes.

F-3

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended		Six Months Ended	
	June 30, 2004	June 30, 2003	June 30, 2004	June 30, 2003
	-----	-----	-----	-----
Revenue	\$ --	\$ --	\$ --	\$ --
Cost of revenue	--	--	--	--

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Gross profit	--	--	--	--
General and administrative expenses	1,042,697	1,469,690	2,285,154	2,901,097
Net loss	\$ (1,042,697)	\$ (1,469,690)	\$ (2,285,154)	\$ (2,901,097)
Net loss per share, basic and diluted	\$ (0.01)	\$ (0.03)	\$ (0.01)	\$ (0.06)
Weighted average common equivalent shares outstanding basic and diluted	199,064,000	51,880,000	153,097,000	45,870,000

See accompanying notes.

F-4

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
STATEMENTS OF CASH FLOWS
(UNAUDITED)

	For the Six Months Ended June 30,		January
	2004	2003	(Inception)
	-----	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net loss	\$ (2,285,154)	\$ (2,901,097)	\$ (34,000)
ADJUSTMENTS TO RECONCILE NET LOSS TO NET CASH USED IN OPERATING ACTIVITIES:			
Depreciation and amortization	296,019	356,896	4,000
Loss on disposal of assets	--	--	--
Amortization of discount on note payable	471,908	944,308	6,000
Options issued in exchange for services	--	11,271	--
Warrants issued in exchange for services	--	--	--
CHANGES IN OPERATING ASSETS AND LIABILITIES:			
(INCREASE) DECREASE IN ASSETS:			
Other receivable	131,153	29,846	--
Prepaid expenses	(10,183)	(16,023)	--
Deposits	7,769	10,000	--
INCREASE (DECREASE) IN LIABILITIES:			
Accounts payable and accrued expenses	249,879	236,538	1,000

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Net cash used in operating activities	(1,138,609)	(1,328,261)	(22,)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of property and equipment	(28,675)	(18,784)	(1,
Software licensing	--	--	(1,
Software development costs	(20,575)	(67,094)	(1,
Trademarks	--	(262)	(
Patents	(6,768)	(14,466)	(
Loan fees	--	--	(
Net cash used in investing activities	(56,018)	(100,606)	(4,
CASH FLOWS FROM FINANCING			
ACTIVITIES:			
Proceeds from issuance of common stock, net	--	--	18,
Retirement of common stock, net	--	--	(
Payments on loans payable, officer-stockholder	--	--	(
Proceeds from loans payable	--	--	
Proceeds from convertible note payable	--	796,750	7,
Proceeds from warrant exercise	1,309,864	--	1,
Net cash provided by financing activities	1,309,864	796,750	27,
NET INCREASE (DECREASE) IN CASH	115,237	(632,117)	
CASH AND CASH EQUIVALENTS, beginning of period	53,709	745,155	
CASH AND CASH EQUIVALENTS, end of period	\$ 168,946	\$ 113,038	\$

See accompanying notes.

F-5

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
STATEMENTS OF CASH FLOWS (CONTINUED)
(UNAUDITED)

	For the Six Months Ended June 30,	
	2004	2003
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Interest paid	\$ --	\$ --
Income taxes paid	\$ 800	\$ 800

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

SUPPLEMENTAL DISCLOSURE OF NON-CASH FINANCING

ACTIVITIES:

Options issued in exchange for services	\$	--	\$	11,271
Shares Issued for re-pricing of conversion rate	\$	--	\$	--
Common shares and warrants issued for settlement	\$	--	\$	--
Warrants issued in connection with financing	\$	--	\$	33,777
Beneficial conversion feature of convertible debt	\$	--	\$	631,209
Common stock issued in exchange for debt	\$	490,901	\$	1,102,215

See accompanying notes.

F-6

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
NOTES TO FINANCIAL STATEMENTS

(1) ORGANIZATION:

One Voice Technologies, Inc. (the "Company") (formerly Conversational Systems, Inc.), a California corporation, was incorporated on April 8, 1999. The operations of the Company began in 1999.

On June 22, 1999 pursuant to a Merger Agreement and Plan of Reorganization Dead On, Inc. exchanged 7,000,000 shares of common stock for 100% of the outstanding shares of common stock of Conversational Systems, Inc. The exchange has been accounted for as a reverse merger, under the purchase method of accounting. In July 1999, in contemplation of the merger between Dead On, Inc. and Conversational Systems, Inc., the Company repurchased and retired 10,000,000 shares of common stock. The combination and retirement of the common stock has been recorded as a recapitalization of stockholders' equity. Conversational Systems, Inc. was liquidated and Dead On, Inc. changed its legal name to One Voice Technologies, Inc.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

INTERIM FINANCIAL STATEMENTS:

The accompanying financial statements include all adjustments (consisting of only normal recurring accruals) which are, in the opinion of management, necessary for a fair presentation of the results of operations for the periods presented. Interim results are not necessarily indicative of the results to be expected for the full year ended December 31, 2004. The financial statements should be read in conjunction with the financial statements included in the annual report of One Voice Technologies, Inc. (the "Company") on Form 10-KSB for the year ended December 31, 2003.

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

GOING CONCERN:

The Company's financial statements have been presented on the basis that the Company will continue as a going concern, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The Company incurred a net loss of \$1,042,697 during the three months ended June 30, 2004 and had an accumulated deficit of \$34,744,162. The Company had negative working capital of \$937,234 at June 30, 2004. Cash flows used for operations amounted to \$1,138,609 for the six months ended June 30, 2004. These factors raise substantial doubt about the Company's ability to continue as a going concern unless the Company enters into a significant revenue-bearing contract. Management is currently seeking additional equity or debt financing (See Subsequent Events). Additionally, management is currently pursuing revenue-bearing contracts utilizing various applications of its technology including wireless technology. The financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

BUSINESS ACTIVITY:

The Company develops and markets computer software using Intelligent Voice Interactive Technology (IVIT(TM)) to website owners in the United States and other countries.

F-7

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
NOTES TO FINANCIAL STATEMENTS (CONTINUED)

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED:

REVENUE RECOGNITION:

The Company recognizes revenues when earned in the period in which the service is provided or product shipped. Service and license fees are deferred and recognized over the life of the agreement.

The Company's revenue recognition policies are in compliance with all applicable accounting regulations, including American Institute of Certified Public Accountants ("AICPA") Statement of Position ("SOP") 97-2, Software Revenue Recognition, as amended by SOP 98-4 and SOP 98-9. Any revenues from software arrangements with multiple elements are allocated to each element of the arrangement based on the relative fair values using specific objective evidence as defined in the SOPs. If no such objective evidence exists, revenues from the arrangements are not recognized until the entire arrangement is completed and accepted by the customer. Once the amount of the revenue for each element is determined, the Company recognizes revenues as each element is completed and accepted by the customer. For arrangements that require significant production, modification or customization of software, the entire arrangement is accounted for by the percentage of completion method, in conformity with Accounting Research Bulletin ("ARB") No. 45 and SOP 81-1.

INCENTIVE AND NONQUALIFIED STOCK OPTION PLAN:

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Pro forma information regarding the effect on operations as required by SFAS 123 and SFAS 148, has been determined as if the Company had accounted for its employee stock options under the fair value method of that statement. Pro forma information using the Black-Scholes method at the date of grant based on the following assumptions:

Expected life	3 Years
Risk-free interest rate	5.0%
Dividend yield	-
Volatility	100%

This option valuation model requires input of highly subjective assumptions. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing model does not necessarily provide a reliable single measure of fair value of its employee stock options.

F-8

For purposes of SFAS 123 pro forma disclosures, the estimated fair value of the options is amortized to expense over the option's vesting period. The Company's pro forma information is as follows:

	Three Months Ended		Six Months Ended
	June 30, 2004	June 30, 2003	June 30, 2003
	-----	-----	-----
Net loss, as reported	\$ (1,042,697)	\$ (1,469,690)	\$ (2,285,150)
Deduct: total stock based employee compensation expense determined under fair value based methods for all options, net of related tax effects	(15,723)	(121,827)	(37,380)
	-----	-----	-----
Pro forma net loss	\$ (1,058,240)	\$ (1,591,517)	\$ (2,322,540)
Earnings per share:			
Basic - as reported	\$ (0.01)	\$ (0.03)	\$ (0.03)
	=====	=====	=====
Basic - pro forma	\$ (0.01)	\$ (0.03)	\$ (0.03)
	=====	=====	=====
Weighted average common equivalent shares outstanding basic and diluted	199,064,000	51,880,000	153,097,000
	=====	=====	=====

(3) NOTES PAYABLE:

CONVERTIBLE NOTES PAYABLE:

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Conversion of Debt

During the six months ended June 30, 2004 approximately \$490,901 of notes payable was converted into approximately 86,876,103 shares of the Company's common stock at an average conversion price of \$0.01 per share.

A summary of convertible notes payable is as follows:

	Due Date	Principal Amount	Unamortized Discount
		-----	-----
La Jolla Cove Investors, Inc.	December 12, 2005	\$ 172,128	\$ (124,318)
		-----	-----

F-9

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
NOTES TO FINANCIAL STATEMENTS (CONTINUED)

NOTE PAYABLE:

On August 8, 2003 the Company entered into a note payable in the amount of \$100,000, with interest at 8.0% per annum, due on August 8, 2008. At June 30, 2004 and December 31, 2003 the balance on the note payable was \$104,000, including a lending fee of 4% which is being amortized to interest expense over the term of the note.

(4) COMMON STOCK:

During the six months ended June 30, 2004, Ellis Enterprise Limited exercised warrants to purchase 2,198,734 shares of common stock for cash in the amount of \$79,254 and its convertible note payable in the amount of \$55,000 was converted at an average conversion price of \$0.023 into 2,364,575 of the Company's common stock. During the six months ended June 30, 2004, Bristol Investments Fund, Limited exercised warrants to purchase 4,630,810 shares of common stock for cash in the amount of \$216,429 and its convertible note payable in the amount of \$101,025 and related interest was converted at an average conversion price of \$0.023 into 4,317,308 common shares.

During the six months ended June 30, 2004, the Alpha Capital Akteingesellschaft exercised warrants to purchase 3,897,469 shares of common stock for cash in the amount of \$134,014 and its convertible note payable in the amount of \$257,004 was converted at an average conversion price of \$0.014 into 18,558,840 shares of the Company's common stock.

During the six months ended June 30, 2004, La Jolla Cove Investors,

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Inc. exercised warrants to purchase 863,540 shares of common stock for cash in the amount of \$863,540 and converted \$77,872 of the 7.75% convertible note into 61,635,380 shares of common stock at an average exercise and conversion price of \$0.001 per share.

During the six months ended June 30, 2004, Greenwich Growth Fund Limited exercised warrants to purchase 58,334 shares of common stock for cash in the amount of \$2,707.

During the six months ended June 30, 2004, Stonestreet Capital exercised warrants to purchase 300,000 shares of common stock for cash in the amount of \$13,920.

F-10

ONE VOICE TECHNOLOGIES, INC.
(A DEVELOPMENT STAGE ENTERPRISE)
NOTES TO FINANCIAL STATEMENTS (CONTINUED)

(5) SUBSEQUENT EVENTS:

Securities Purchase Agreement

In August 2004 the Company entered into a Securities Purchase Agreement and issued \$700,000 of 7% convertible notes to four stockholders. The notes are due in August 2007. The notes are convertible into shares of common stock at a conversion price of the lower of \$0.086 per share or 80% of the average of the three lowest closing bid prices for shares of the common stock for the 30 trading days before, but not including the conversion date. The Company may not redeem the notes prior to their maturity in August 2007 without the consent of the holders. In addition, the Company issued Class A warrants to purchase 3,531,887 shares of common stock at an exercise price of \$0.0935 per share and Class B warrants to purchase 3,531,887 of common stock at an exercise price of \$0.10625 per share. The warrants expire five years from the date of issuance. Disclose the value of the warrants, BCF, cash cost and effective interest rate. Also disclose the assumptions for the black scholes fair value computation. Please disclose that this agreement requires registration of underlying common stock upon conversion of the debt securities or exercise of the warrants granted.

Settlement

The Company entered into an Interim Settlement Agreement and Addendum to Interim Settlement Agreement with La Jolla Cove Investors, Inc. on July 29, 2004 and August 13, 2004, respectively without accepting or denying any wrongdoing. The settlement was a result of a lawsuit filed by La Jolla Cove Investors which asserted that the Company failed to honor certain conversion terms of the December 12, 2003 debenture agreement. In connection with the 7 3/4% convertible debenture, dated December 12, 2003, a May 12, 2004 conversion notice in the amount of \$7,200 was converted into 8,353,531 unregistered shares of common stock July 28, 2004. In addition, the Company issued 72,000 "unregistered" shares of common stock July 30, 2004 for the exercise of 72,000 warrants (based on a warrant exercise notice dated May 12, 2004). The warrants have an exercise price of \$1.00 per share. According to the terms of the Interim Settlement Agreement, La Jolla Cove Investors, Inc. will issue a second conversion notice effective May 12, 2004, converting \$7,200 into 8,353,531 of unregistered shares of common stock and exercise warrants to purchase 72,000 unregistered shares of

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

common stock for cash in the amount of \$72,000. The difference between the terms of the original conversion agreement and the terms of the second conversion agreement under the Interim Settlement Agreement are immaterial and accordingly, no expense has been recognized. The Interim Settlement Agreement and Addendum to Interim Settlement Agreement are subject to subsequent registration of the 16,851,062 unregistered shares of the Company's common stock.

On August 18, 2004, the Company entered into a securities purchase agreement with four accredited investors, Alpha Capital Aktiengesellschaft, Greenwich Growth Fund Limited, Whalehaven Capital, LP and Whalehaven Fund Limited for the issuance of 7% convertible debentures in the aggregate amount of \$700,000. The notes bear interest at 7% (effective interest rate of 146% on the aggregate amount), mature on August 18, 2007, and are convertible into the Company's common stock, at the holders' option, at the lower of (i) \$0.085 or (ii) 80% of the average of the three lowest closing bid prices for the common stock on a principal market for the 30 trading days before but not including the conversion date. The note may not be paid, in whole or in part, before August 18, 2007 without the consent of the holder. The full principal amount of the convertible notes is due upon default under the terms of convertible notes. In addition, the Company issued an aggregate of 7,063,774 warrants to the investors (3,531,887 Class A warrants and 3,531,887 Class B warrants). The Class A warrants are exercisable until August 18, 2009 at a purchase price of \$.0935 per share. The Class B warrants are exercisable until August 18, 2009 at a purchase price of \$.10625 per share. Net proceeds will amount to approximately \$621,000, net of debt issue cash cost of \$79,000. Pursuant to this offering, the Company has already received \$621,000. The fair value of the warrants of \$323,000 using Black Scholes option pricing model and the beneficial conversion feature of approximately \$298,000 will be amortized over the life of the debt using the interest method. Upon conversion of the debt, any unamortized debt issue costs will be charged to expense.

F-11

ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

WITH THE EXCEPTION OF HISTORICAL MATTERS, THE MATTERS DISCUSSED HEREIN ARE FORWARD LOOKING STATEMENTS THAT INVOLVE RISKS AND UNCERTAINTIES. FORWARD LOOKING STATEMENTS INCLUDE, BUT ARE NOT LIMITED TO STATEMENTS CONCERNING ANTICIPATED TRENDS IN REVENUES. OUR ACTUAL RESULTS COULD DIFFER MATERIALLY FROM THE RESULTS DISCUSSED IN SUCH FORWARD LOOKING STATEMENTS. THERE IS ABSOLUTELY NO ASSURANCE THAT WE WILL ACHIEVE THE RESULTS EXPRESSED OR IMPLIED IN FORWARD LOOKING STATEMENTS.

OVERVIEW

One Voice Technologies, Inc. is a voice recognition technology company with over \$30 million invested in Research and Development and deployment of more than 20 million products worldwide in seven languages. To date, our customers include Golden State Cellular, Panhandle Telephone, Montan Telecom, Tata Infotech, Telispire PCS, Warner Brothers and Disney with strong technology and business partnerships with Philips Electronics and IBM. Based on our patented technology, One Voice offers voice solutions for the Telecom, Enterprise, PC and Interactive Multimedia markets. Our solutions allow business and consumer phone users to Voice Dial, Group Conference Call, Read and Send E-Mail and Instant Messages all by voice. We offer these solutions through both domestic and international wireless and wireline carriers along with reseller channels for corporations with a mobile workforce. We offer PC manufacturers the ability to bundle a complete voice interactive computer assistant which allows PC users to talk to their computers to quickly launch applications, websites, read and send E-mails

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

and dictate letters. We feel we are strongly positioned across these markets with our patented voice technology.

In May 2004, we announced that Microsoft demonstrated our soon to be released Media Center Communicator in their Windows Hardware Showcase at the 2004 Windows Hardware Engineering Conference (WinHEC). The Windows Hardware Showcase enabled visitors to see firsthand what the future holds for Windows-based solutions. We are proud to have been the only voice technology company showcased by Microsoft at this show.

Our Media Center Communicator, scheduled for release August 2004, seamlessly integrates with Windows XP Media Center Edition 2004 by adding a complete communications package including sending and reading E-mail, SMS Text Messaging to mobile phones, Instant Messaging, PC-to-Phone calling and a full-featured voice command user interface. In August 2004 we will launch our Communicator product, with select PC manufacturers, which will contain all the above communications features without voice commands, followed this fall with a deluxe Communicator product adding the voice command features. The fall release of our deluxe version will be timed with Microsoft's release of their next version of Windows XP Media Center.

In May 2004, we announced that Montan Telecom AG has signed a multi-year agreement with One Voice to offer the German language version of One Voice's MobileVoice service to Montan Telecom's subscribers in Germany, Austria and Liechtenstein. A launch date has not currently been set.

In May 2004, we announced that One Voice and Tata Infotech had entered into a strategic alliance for technology partnership and reselling of One Voice products in India. Pursuant to this alliance, Tata Infotech and One Voice will co-develop a customized version of One Voice's MobileVoice(TM) solution for use by wireless subscribers in India's telecom market. Additionally, Tata Infotech will act as a Value Added Reseller of One Voice's MobileVoice solution to telecom providers in India. We are currently working with Tata Infotech to evaluate modifications required to MobileVoice for English speaking Indian users.

In July 2004, we received a Notice of Allowance from the patent office in China regarding two of One Voice's patents entitled "Interactive User Interface Using Speech Recognition and Natural Language Processing" and "Network Interactive User Interface Using Speech Recognition and Natural Language Processing". These patents cover human-to-computer speech recognition and Natural Language Processing (NLP) on PC's, embedded and wireless devices. One Voice is now entering the final patent stage in China by filing the appropriate issuance documents and anticipates formal issuance in the coming months.

In July 2004, we announced that Telispire PCS has signed a multi-year contract with One Voice to offer One Voice's MobileVoice service to Telispire PCS subscribers. We are currently working with Telispire PCS to target their current customer base which includes major universities in California and Texas.

In August 2004, we announced that Panhandle Telephone Cooperative, Inc. (PTCI) has signed a multi-year contract with One Voice to offer One Voice's MobileVoice service to Panhandle Telephone's residential subscribers. Under this contract, PTCI will launch to all of its subscribers One Voice's voice-enabled alternative to directory assistance. This voice-enabled directory will be available from any PTCI telephone via a short code, for example #0, and is equivalent to having the entire local phone book available from your home, business or mobile telephone.

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

RESULTS OF OPERATIONS

The following table sets forth selected information from the statements of operations for the three months ended June 30, 2004 and 2003.

SELECTED STATEMENT OF OPERATIONS INFORMATION

	For the Three Months Ended June 30,	
	2004	2003
	-----	-----
Net revenues	\$ --	\$ --
Operating expenses	(1,042,697)	(1,469,690)
	-----	-----
Net loss	<u>\$ (1,042,697)</u>	<u>\$ (1,469,690)</u>
	=====	=====

SECOND QUARTER 2004 COMPARED TO SECOND QUARTER 2003.

There were no revenues for the three months ended June 30, 2004. There were no revenues for the three months ended June 30, 2003.

Operating expenses decreased to \$1,042,697 for the three months ended June 30, 2004 from \$1,469,690 for the same period in 2003. The decrease in operating expenses over the same quarter in 2003 was a direct result of a decrease of all major expense categories for the period as compared to the year prior. Salary and wage expense was \$307,838 for the three months ended June 30, 2004 as compared to \$332,254 for the same period in 2003. The decrease in 2004 as compared to 2003 arose primarily from the decreased labor force, which we have restructured to accommodate our new direction into the telecom, telematics and TV/Internet appliance initiatives. Legal and consulting expenses decreased to \$60,247 for the three months ended June 30, 2004 as compared to \$84,873 for the same period in 2003. Depreciation and amortization expenses decreased to \$145,578 for the three months ended June 30, 2004 from \$173,658 for the same period in the prior year, primarily due to the retirement of fixed assets. Amortization and Depreciation expenses consisted of patent and trademarks, computer equipment, consultant fees, and tradeshow booth. Interest expense decreased to \$126,536 in 2004, as compared to \$500,726 in 2003, primarily due to a lack of financings and subsequent beneficial conversion features during the second quarter of 2004.

We had a net loss of \$1,042,697, or basic and diluted net loss per share of \$0.01, for the three months ended June 30, 2004 compared to \$1,469,690, or basic and diluted net loss per share of \$0.03, for the same period in 2003.

SIX MONTH PERIOD IN 2004 COMPARED WITH SIX MONTH PERIOD IN 2003.

Net revenues totaled \$0 for the six months ended June 30, 2004. Net revenues totaled \$0 for the six months ended June 30, 2003.

Operating expenses decreased to \$2,285,154 for the six months ended June 30, 2004 ("2004 Period") from \$2,901,097 for six months ended June 30, 2003 ("2003 Period"). The net decrease in operating expenses over the 2003 Period was a direct result of the decreased non-cash interest expense associated with debt financings being offset by all other expense categories, which decreased for the period as compared to the year prior. Non-cash interest expense decreased to \$471,341 for the 2004 Period, as compared to \$951,509 for the 2003 Period.

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Salary and wage expense decreased to \$584,610 for the 2004 Period as compared to \$659,622 for the 2003 Period. Legal fees and consulting expenses decreased to \$121,683 for the 2004 Period from \$145,638 for the 2003 Period. Depreciation and amortization expenses decreased to \$296,019 for the 2004 Period from \$369,747 for the 2003 Period.

13

We had a net loss of \$2,285,154 or basic and diluted net loss per share of \$0.01 for the six months ended June 30, 2004 compared to \$2,901,097 or basic and diluted net loss per share of \$0.06 for the same period in 2003.

LIQUIDITY AND CAPITAL RESOURCES

At June 30, 2004, we had a negative working capital of \$937,234 as compared to negative working capital of \$681,622 as of December 31, 2003.

Net cash used in operating activities was \$1,138,609 for the 2004 Period compared to \$1,328,261 for 2003 Period. We believe that our average monthly cash requirements approximate \$200,000. From inception on January 1, 1999 to June 30, 2004, net cash used for operating activities was \$22,674,530.

Net cash used for investing activities was \$56,018 for the 2004 Period compared to \$100,606 for the 2003 Period. During the three months ended June 30, 2004, cash was primarily used for equipment purchases and software development costs. From inception on January 1, 1999 to June 30, 2004, net cash used for investing activities was \$4,836,389.

Net cash provided by financing activities was \$1,309,864 for 2004 Period when compared to \$796,750 for the 2003 Period. From inception on January 1, 1999 to June 30, 2004 net cash provided by financing activities was \$27,679,865.

We incurred a net loss of \$2,285,154 during the 2004 Period, and had an accumulated deficit of \$34,744,162. Our losses in the 2004 Period include interest expense, amortization of software licensing agreements and development costs and operational and promotional expenses. Sales of our debt and equity securities have allowed us to maintain a positive cash flow balance from financing activities.

Cash flow from sales began in the first quarter 2002. There have been no material cash flows from sales during the current quarter.

We anticipate maintaining a cash balance through our financial partner that will sustain operations up to December 2004. We continue to rely heavily on our current method of convertible debt and equity funding, which have financed us since 2001, until we are operating at breakeven. The losses through the year ended December 31, 2003 were due to minimal revenue and our operating expenses, with the majority of expenses in the areas of: salaries, legal fees, consulting fees, as well as amortization expense relating to software development, debt issue costs and licensing costs. We face considerable risk in completing each of our business plan steps, including, but not limited to: a lack of funding or available credit to continue development and undertake product rollout; potential cost overruns; a lack of interest in its solutions in the market on the part of wireless carriers or other customers; potential reduction in wireless carriers which could lead to significant delays in consummating revenue bearing contracts; and/or a shortfall of funding due to an inability to raise capital in the securities market. Since further funding is required, and if none is received, we would be forced to rely on our existing cash in the bank or secure short-term loans. This may hinder our ability to complete our product development until such time as necessary funds could be raised. In such a

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

restricted cash flow scenario, we would delay all cash intensive activities including certain product development and strategic initiatives described above.

14

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

There has been no bankruptcy, receivership or similar proceedings.

There have been no material reclassifications, mergers, consolidations, or purchase or sale of a significant amount of assets not in the ordinary course of business.

As of August 16, 2004, the Company has been notified of potential claims aggregating \$2,600,000. As of August 16, 2004, the Company has not devoted any substantial resources to defend these unsubstantiated claims. The aggregate of potential claims consists of the following: 1) an approximate \$211,000.00 claim by Genuity Inc. that One Voice is responsible for cancellation fees despite Genuity's failure to deliver the agreed upon service. No lawsuit has been filed in this matter and no communication from Genuity has been received for approximately two years; 2) the remaining claim is by La Jolla Cove Investors for \$2.4 million in damages. La Jolla Cove is the entity that holds convertible debentures related to past financings. La Jolla Cove contends that One Voice failed to honor conversion notices resulting in damages. It has been explained to La Jolla Cove that there is an ambiguity on the date of One Voice's conversion obligation and that damages are speculative. A part of that dispute has been resolved by One Voice's agreement to register shares to honor the past conversion notice. A lawsuit was filed but is being stayed by stipulation while the parties work out a resolution. It is difficult to access the potential liability or likelihood of success of such a claim. It does appear that a resolution involving registration of additional stock in favor of La Jolla Cove is probable.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

The securities described below represent our securities sold by us for the period starting January 1, 2002 and ending June 30, 2004 that were not registered under the Securities Act of 1933, as amended, all of which were issued by us pursuant to exemptions under the Securities Act. Underwriters were involved in none of these transactions.

PRIVATE PLACEMENTS OF COMMON STOCK AND WARRANTS FOR CASH

None.

SALES OF DEBT AND WARRANTS FOR CASH

On December 12, 2003 the Company entered into a securities purchase agreement with La Jolla Cove Investors, Inc. for the issuance of a 7.75% convertible debenture in the aggregate amount of \$250,000. The note bears interest at 7.75% (effective interest rate in excess of 100% on the aggregate amount), matures on December 12, 2005, and are convertible into the Company's common stock, at the holder's option, at the lower of (i) \$0.25 or (ii) eighty percent (80%) of the

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

average of the three lowest volume weighted average prices during the twenty (20) trading days prior to holder's election to convert. In addition, the company issued an aggregate of 2,500,000 warrants to the investors. The warrants are exercisable until December 12, 2006 at a purchase price of \$1.00 per share. Beginning in the first calendar month after the registration statement is declared effective; holder shall convert at least 7%, but no more than 15% of the face value of the debenture per calendar month into common shares of the company. The 15% monthly maximum amount shall not be applicable if the current market price of the common stock at anytime during the applicable month is higher than the current market price of the common stock on the closing date. Net proceeds amounted to approximately \$237,000, net of debt issue cash cost of \$13,000. The relative value (limited to the face amount of the debt) of all the warrants of \$18,030 using Black Scholes option pricing model and the beneficial conversion feature of approximately \$231,970 will be amortized over the life of the debt using the interest method. Upon conversion of the debt mentioned above, any unamortized debt issue costs will be charged to expense.

OPTION GRANTS

There were no option grants during the second quarter of 2004.

15

ISSUANCES OF STOCK FOR SERVICES OR IN SATISFACTION OF OBLIGATIONS

None.

All of the above offerings and sales were deemed to be exempt under Regulation D and Section 4(2) of the Securities Act. No advertising or general solicitation was employed in offering the securities. The offerings and sales were made to a limited number of persons, all of whom were accredited investors, business associates of One Voice or executive officers of One Voice, and transfer was restricted by One Voice in accordance with the requirements of the Securities Act of 1933. In addition to representations by the above-referenced persons, we have made independent determinations that all of the above-referenced persons were accredited or sophisticated investors, and that they were capable of analyzing the merits and risks of their investment, and that they understood the speculative nature of their investment. Furthermore, all of the above-referenced persons were provided with access to our Securities and Exchange Commission filings.

ITEM 3. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-14(c). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this Quarterly Report on Form 10-QSB, have concluded that, based on such evaluation, that deficiencies caused our disclosure controls and procedures not to be effective at a reasonable assurance level. Our Chief Executive Officer and Chief Financial Officer, determined that there was a "material weakness," or a reportable condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions, in our internal controls relating to the flow of certain information and our disclosure of subsequent events.

Our management agreed to implement remedial measures to identify and rectify past disclosure deficiencies and to prevent the situation that resulted in the need to amend the June 30, 2004 Form 10-QSB from reoccurring. To this end, we have initially enhanced communication processes to provide more timely communication of events or transactions that may require adjustment to, or disclosure in the financial statements included in our filings. We are continuing to monitor these processes to further enhance our procedures as may be necessary. This process is also supported by additional levels of management and senior management review.

Management believes that the immediate enhancements to the controls and procedures adequately address the initial conditions identified by its review. We are continuing to monitor the effectiveness of our enhanced internal controls and procedures on an ongoing basis and will take further action, as appropriate.

Based upon our evaluation, the Chief Executive Officer and Chief Financial Officer concluded, except as noted above, that the design and operation of these disclosure controls and procedures were effective. No significant changes were made in our internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable.

16

ITEM 5. OTHER INFORMATION

Not Applicable.

ITEM 6. EXHIBITS AND REPORTS ON 8-K:

(a) Exhibits.

Exhibit Number	Description
-----	-----
31.1	Certification of the Chief Executive Officer of One Voice Technologies, Inc. Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer of One Voice Technologies, Inc. Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.1	Certification Chief Executive Officer Pursuant to 18 U.S.C. Section

Edgar Filing: ONE VOICE TECHNOLOGIES INC - Form 10QSB/A

1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) A Form 8-K was filed on April 19, 2004 regarding a change in accountants.

17

SIGNATURES

In accordance with the requirements of the Exchange Act of 1933, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ONE VOICE TECHNOLOGIES, INC., A NEVADA CORPORATION

DATE: SEP 3, 2004

BY: /S/ DEAN WEBER

DEAN WEBER, CHAIRMAN & CHIEF EXECUTIVE OFFICER

DATE: SEP 3, 2004

BY: /S/ RAHOUL SHARAN

RAHOUL SHARAN, CHIEF FINANCIAL OFFICER

18