

CITIGROUP INC
Form 10-Q
August 02, 2013

[QuickLinks](#) -- Click here to rapidly navigate through this document

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2013

Commission file number 1-9924

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

52-1568099

(I.R.S. Employer Identification No.)

399 Park Avenue, New York, NY

(Address of principal executive offices)

10022

(Zip code)

(212) 559-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of June 30, 2013: 3,041,026,489

Available on the web at www.citigroup.com

**CITIGROUP INC
SECOND QUARTER 2013 FORM 10-Q**

OVERVIEW	3
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	
Executive Summary	5
Summary of Selected Financial Data	5
SEGMENT AND BUSINESS INCOME (LOSS) AND REVENUES	9
CITICORP	11
Global Consumer Banking	13
North America Regional Consumer Banking	14
EMEA Regional Consumer Banking	15
Latin America Regional Consumer Banking	17
Asia Regional Consumer Banking	19
Institutional Clients Group	21
Securities and Banking	23
Transaction Services	24
Corporate/Other	27
CITI HOLDINGS	29
Brokerage and Asset Management	30
Local Consumer Lending	31
Special Asset Pool	32
BALANCE SHEET REVIEW	34
CAPITAL RESOURCES AND LIQUIDITY	35
Capital Resources	39
Funding and Liquidity	39
OFF-BALANCE-SHEET ARRANGEMENTS	45
MANAGING GLOBAL RISK	53
CREDIT RISK	54
Loans Outstanding	55
Details of Credit Loss Experience	55
Non-Accrual Loans and Assets and Renegotiated Loans	56
North America Consumer Mortgage Lending	58
	62

North America Cards	75
Consumer Loan Details	76
Corporate Credit Details	78
MARKET RISK	80
COUNTRYAND CROSS-BORDER RISK	92
Country Risk	92
Cross-Border Risk	100
FAIR VALUE ADJUSTMENTS FOR DERIVATIVES AND STRUCTURED DEBT	101
CREDIT DERIVATIVES	102
INCOME TAXES	104
DISCLOSURE CONTROLS AND PROCEDURES	105
DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT	105
FORWARD-LOOKING STATEMENTS	106
FINANCIAL STATEMENTS AND NOTES TABLE OF CONTENTS	108
CONSOLIDATED FINANCIAL STATEMENTS	109
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	115
LEGAL PROCEEDINGS	241
UNREGISTERED SALES OF EQUITY, PURCHASES OF EQUITY SECURITIES, DIVIDENDS	242

OVERVIEW

Citigroup's history dates back to the founding of Citibank in 1812. Citigroup's original corporate predecessor was incorporated in 1988 under the laws of the State of Delaware. Following a series of transactions over a number of years, Citigroup Inc. was formed in 1998 upon the merger of Citicorp and Travelers Group Inc.

Citigroup is a global diversified financial services holding company whose businesses provide consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services and wealth management. Citi has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions.

Citigroup currently operates, for management reporting purposes, via two primary business segments: Citicorp, consisting of Citi's *Global Consumer Banking* businesses and *Institutional Clients Group*; and Citi Holdings, consisting of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*. For a further description of the business segments and the products and services they provide, see "Citigroup Segments" below, "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 3 to the Consolidated Financial Statements.

Throughout this report, "Citigroup," "Citi" and "the Company" refer to Citigroup Inc. and its consolidated subsidiaries.

This Quarterly Report on Form 10-Q should be read in conjunction with Citigroup's Annual Report on Form 10-K for the year ended December 31, 2012 filed with the U.S. Securities and Exchange Commission (SEC) on March 1, 2013 (2012 Annual Report on Form 10-K) and Citigroup's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013 filed with the SEC on May 3, 2013 (First Quarter of 2013 Form 10-Q). Additional information about Citigroup is available on Citi's website at www.citigroup.com. Citigroup's recent annual reports on Form 10-K, quarterly reports on Form 10-Q, proxy statements, as well as other filings with the SEC, are available free of charge through Citi's website by clicking on the "Investors" page and selecting "All SEC Filings." The SEC's website also contains current reports, information statements, and other information regarding Citi at www.sec.gov.

Within this Form 10-Q, please refer to the tables of contents on pages 2 and 108 for page references to Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements, respectively.

Certain reclassifications have been made to the prior periods' financial statements to conform to the current period's presentation. For information on certain recent such reclassifications, see Citi's Forms 8-K furnished to the SEC on April 5, 2013 and June 28, 2013.

As described above, Citigroup is managed pursuant to the following segments:

The following are the four regions in which Citigroup operates. The regional results are fully reflected in the segment results above.

- (1) *North America* includes the U.S., Canada and Puerto Rico, *Latin America* includes Mexico, and *Asia* includes Japan.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

EXECUTIVE SUMMARY

Second Quarter of 2013 Summary Results

During the second quarter of 2013, Citi saw growth in its core businesses in Citicorp versus the prior-year period, driven principally by strong results in its markets businesses within *Securities and Banking* as well as an improved credit environment. Despite this growth, Citi's results for the second quarter of 2013 also reflected a continued challenging operating environment, including slowing growth in the emerging markets, continued spread compression⁽¹⁾ globally impacting its *Global Consumer Banking (GCB)* and *Transaction Services* businesses and elevated legal and related expenses as Citi continues to work through its "legacy" legal issues. Legal and related expenses are expected to continue to remain elevated and somewhat volatile as Citi works through these issues, although Citi was able to resolve a portion of its legacy representation and warranty issues during the second quarter of 2013, with its announced agreement with Fannie Mae (see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representations and Warranties" below).

Citigroup

Citigroup reported second quarter of 2013 net income of \$4.2 billion, or \$1.34 per diluted share. Citi's reported net income increased by 42%, or \$1.2 billion, from the second quarter of 2012. Results for the second quarter of 2013 included a positive credit valuation adjustment (CVA) on derivatives (counterparty and own-credit), net of hedges, and debt valuation adjustment (DVA) on Citi's fair value option debt of \$477 million (\$293 million after-tax), compared to \$219 million (\$140 million after-tax) in the second quarter of 2012, reflecting a widening of Citi's credit spreads and a tightening of counterparty spreads during the quarter. Second quarter of 2012 results also included a net loss of \$424 million (\$274 million after-tax) related to the sale of a 10.1% stake in Akbank T.A.S (Akbank).

Excluding CVA/DVA in both periods and the Akbank loss in the second quarter of 2012,⁽²⁾ Citigroup net income increased 26% to \$3.9 billion. Earnings per share of \$1.25 increased 25% compared to \$1.00 in the prior year period. The year-over-year increase in earnings per share primarily reflected higher revenues and lower net credit losses, partially offset by higher legal and related expenses, a lower loan loss reserve release and a higher effective tax rate as compared to the prior-year period. Citi's higher effective tax rate in the second quarter of 2013 reflected higher earnings in *North America*, a higher effective tax rate on its international operations due to the previously-disclosed change in its assertion surrounding the indefinite reinvestment of earnings in certain of its international entities as well as the resolution of certain tax issues in the current quarter (for additional information, see "Income Taxes" below).

Citi's revenues, net of interest expense, were \$20.5 billion in the second quarter of 2013, up 11% versus the prior-year period. Excluding CVA/DVA and the Akbank loss in the second quarter of 2012, revenues were \$20.0 billion, up 8% compared to the prior-year period, as revenues in Citicorp and Citi Holdings grew by 7% and 17%, respectively. Net interest revenues of \$11.7 billion were 3% higher than the prior-year period, as growth in *Securities and Banking* in Citicorp and an increase in *Local Consumer Lending* in Citi Holdings was partially offset by the ongoing impact of spread compression in *Transaction Services* in Citicorp, which Citi expects will likely continue to negatively impact net interest revenues in the near term. Non-interest revenues were \$8.8 billion, up 25% from the prior-year period, driven by growth in *Securities and Banking* revenues and the absence of the Akbank loss in the second quarter of 2012. Excluding CVA/DVA in both periods and the Akbank loss in the second quarter of 2012, non-interest revenues of \$8.3 billion were 15% higher than the prior-year period.

Operating Expenses

Citigroup expenses increased 1% versus the prior-year period to \$12.1 billion, driven by higher legal and related expenses in Citi Holdings (see below), partially offset by lower repositioning charges of \$75 million in the second quarter of 2013 compared to \$186 million in the prior-year period. Citi incurred legal and related expenses of \$832 million (compared to \$480 million in the prior-year period). Excluding legal and related expenses, repositioning charges and the impact of foreign exchange translation into U.S. dollars for reporting purposes (as used throughout this report, FX translation),⁽³⁾ Citi's operating expenses were \$11.2 billion, a 1% reduction versus the prior-year period. This expense decline reflected approximately \$200 million of repositioning savings, partially offset by higher performance-based compensation expense as compared to the prior-year period given the improved operating performance.

Citicorp's expenses were \$10.6 billion, down 2% from the prior-year period, largely reflecting lower legal and related expenses. Citicorp legal and related expenses were \$131 million in the second quarter of 2013, compared to \$278 million in the prior-year period. Citi Holdings expenses increased 25% from the prior-year period to \$1.5 billion, principally due to the higher legacy legal and related expenses, which were primarily reflected in the *Special Asset Pool*. Citi Holdings legal and related expenses were \$702 million in the second quarter of 2013, compared to \$202 million in the prior-year period.

- (1) As used throughout this report, spread compression refers to the reduction in net interest revenue as a percentage of loans or deposits, as applicable, as driven by either lower yields on interest-earning assets or higher costs to fund such assets (or a combination thereof).
- (2) Citigroup's results of operations, excluding the impact of CVA/DVA and gains/(losses) on minority investments, are non-GAAP financial measures. Citi believes the presentation of its results of operations excluding the impact of CVA/DVA and gains/(losses) on minority investments provides a more meaningful depiction of the underlying fundamentals of its businesses.
- (3) FX translation decreased reported operating expenses by approximately \$0.1 billion in the second quarter of 2013 as compared to the prior-year period. For the impact of FX translation on second quarter 2013 results of operations for each of *EMEA Regional Consumer Banking (RCB)*, *Latin America RCB*, *Asia RCB* and *Transaction Services*, see the table accompanying the discussion of each respective business' results of operations below.

Edgar Filing: CITIGROUP INC - Form 10-Q

Credit Costs and Loan Loss Reserve Positions

Citi's total provisions for credit losses and for benefits and claims of \$2.0 billion declined 25% from the prior-year period. Net credit losses of \$2.6 billion were down 25% from the second quarter of 2012. Consumer net credit losses declined 23% to \$2.6 billion reflecting improvements in mortgages in Citi Holdings *Local Consumer Lending* and *North America* Citi-branded cards and Citi retail services in Citicorp. Corporate net credit losses were \$45 million in the second quarter of 2013, compared to \$154 million in second quarter of 2012.

The net release of allowance for loan losses and unfunded lending commitments was \$784 million in the second quarter of 2013, 22% lower than the prior-year period, with \$705 million related to Consumer and the remainder in Corporate. Of the \$784 million net reserve release, \$311 million was attributable to Citicorp, compared to a \$740 million release in the prior-year period. The decline in the Citicorp reserve release principally reflected lower releases in *North America RCB* largely related to cards. The \$473 million net reserve release in Citi Holdings increased from \$269 million in the prior-year period and included a reserve release of approximately \$525 million related to *North America* mortgages.

Citigroup's total allowance for loan losses was \$21.6 billion at quarter end, or 3.4% of total loans, compared to \$27.6 billion, or 4.3%, at the end of the prior-year period. The decline in the total allowance for loan losses reflected asset sales, lower non-accrual loans, and overall continued improvement in the credit quality of Citi's loan portfolios.

The Consumer allowance for loan losses was \$18.9 billion, or 5.0% of total Consumer loans, at quarter end, compared to \$24.6 billion, or 6.0% of total loans, at June 30, 2012. Total non-accrual assets decreased 12% to \$10.1 billion as compared to June 30, 2012. Corporate non-accrual loans declined 17% to \$2.1 billion, reflecting continued credit improvement. Consumer non-accrual loans declined 9%, to \$7.6 billion, versus the prior-year period.

Capital

Citigroup's Basel I Tier 1 Capital and Tier 1 Common ratios were 13.2% and 12.2% as of June 30, 2013, respectively, each reflecting the final U.S. market risk capital rules (Basel II.5) which became effective on January 1, 2013. Citi's estimated Tier 1 Common ratio under Basel III was 10.0% at the end of the second quarter of 2013, up from an estimated 9.3% at March 31, 2013. Citi's estimated Basel III Supplementary Leverage Ratio for the second quarter of 2013 was 4.9%.⁽⁴⁾

Citicorp(5)

Citicorp net income increased 23% from the prior-year period to \$4.8 billion. CVA/DVA in *Securities and Banking* was \$462 million (\$284 million after-tax), compared to \$198 million (\$127 million after-tax) in the prior-year period. Excluding CVA/DVA and the Akbank loss in the second quarter of 2012, Citicorp net income increased 12% from the prior-year period to \$4.5 billion, as revenue growth, lower operating expenses and lower net credit losses were partially offset by lower loan loss reserve releases and a higher effective tax rate.

Citicorp revenues, net of interest expense, were \$19.4 billion in the second quarter of 2013, up 11% versus the prior-year period. Excluding CVA/DVA and the Akbank loss in the second quarter of 2012, Citicorp revenues were \$18.9 billion in the quarter, a 7% increase versus the prior-year period, as growth in *Securities and Banking* and *GCB* revenues was partially offset by a decline in *Transaction Services* revenues.

Global Consumer Banking revenues of \$9.7 billion increased 2% versus the prior-year period. *North America RCB* revenues of \$5.1 billion declined 1% from the prior-year period, driven by a 4% decline in retail banking revenues with total cards revenues (Citi-branded cards and Citi retail services) unchanged. The decline in retail banking revenues was driven by lower mortgage servicing revenues combined with ongoing spread compression, partially offset by a gain of approximately \$180 million on the sale of a mortgage portfolio during the current quarter. Citi expects retail banking revenues will continue to be negatively impacted due to the current interest rate environment as historically high mortgage origination volumes are expected to decline and gain on sale margins to reduce. Spread compression in the deposit portfolio is also expected to continue to negatively impact retail banking revenues. *North America RCB* average retail loans of \$41 billion grew 2% and average deposits of \$165 billion grew 8%, both versus the prior-year period. *North America RCB* cards revenues remained unchanged, as a 1% increase in Citi retail services revenues to \$1.5 billion was offset by a 1% decline in Citi-branded cards revenues to \$2.0 billion. Average card loans of \$104 billion declined 4% versus the prior-year period, driven by increased payment rates resulting from ongoing consumer deleveraging. Citi retail services revenues were also negatively impacted by higher contractual partner payments due to the impact of continued improving credit trends. Card purchase sales of \$60 billion increased 2% versus the prior-year period.

International *GCB* revenues (consisting of *Asia RCB*, *Latin America RCB* and *EMEA RCB*) grew 6% versus the prior-year period. Excluding the impact of FX translation, international *GCB* revenues grew 5%, driven by 8% revenue growth in *Latin America RCB* and 2% revenue growth in each of *Asia RCB* and *EMEA RCB*. While international *GCB* revenues continued to reflect spread compression in certain

Edgar Filing: CITIGROUP INC - Form 10-Q

markets, as well as the impact of regulatory changes, particularly in *Asia*, most underlying business metrics continued to exhibit growth. International *GCB* average retail loans increased 5% versus the prior-year period, investment sales grew 36%, average card

(4) Citi's estimated Basel III Tier 1 Common ratio and estimated Basel III Supplementary Leverage ratio as of June 30, 2013 are based on the U.S. banking agencies proposed Basel III rules (Basel III NPR). In July 2013, the U.S. banking agencies adopted the final U.S. Basel III rules. Citi continues to review these and other recent developments relating to the future capital requirements of financial institutions such as Citi. In addition, Citi's estimated Basel III Tier 1 Common ratio, Supplementary Leverage ratio and certain related components are non-GAAP financial measures. For additional information on these matters, see "Capital Resources and Liquidity Capital Resources" below.

(5) Citicorp includes Citi's three operating businesses *Global Consumer Banking, Securities and Banking* and *Transaction Services* as well as *Corporate/Other*. See "Citicorp" below for additional information on the results of operations for each of the businesses in Citicorp.

Edgar Filing: CITIGROUP INC - Form 10-Q

loans grew 3%, and card purchase sales grew 9%, all excluding the impact of FX translation.

Securities and Banking revenues were \$6.8 billion in the second quarter of 2013, up 25% from the prior-year period. Excluding CVA/DVA,(6) *Securities and Banking* revenues of \$6.4 billion increased 21% from the prior-year period, driven principally by growth in equity and fixed income markets and investment banking revenues.

Fixed income markets revenues of \$3.4 billion, excluding CVA/DVA, increased 18% from the prior-year period with strength in all major products. Equity markets revenues of \$942 million in the second quarter of 2013, excluding CVA/DVA, increased 68% from the prior-year period, driven by an improvement in derivatives performance as well as higher cash equity volumes.

Investment banking revenues rose 21% from the prior-year period to \$1.0 billion with higher revenues in all major products. Private Bank revenues of \$645 million, excluding CVA/DVA, increased 9% from the prior-year period, with growth in all regions. Lending revenues decreased to \$424 million from \$571 million in the prior-year period, reflecting \$23 million of mark-to-market gains on hedges related to accrual loans as credit spreads widened less significantly during the second quarter of 2013 (compared to a \$156 million gain in the prior-year period). Excluding the mark-to-market impact on hedges related to accrual loans, core lending revenues declined 3% to \$401 million versus the prior year, as lower volumes were offset by slightly higher spreads.

Transaction Services revenues declined 1% to \$2.7 billion versus the prior-year period. *Treasury and Trade Solutions* revenues declined 3%, as the impact of spread compression globally was only partially offset by loan and deposit growth. *Securities and Fund Services* revenues increased 5% (6% excluding the impact of FX translation), as higher settlement volumes and fees offset lower net interest spreads. Despite the continued negative impact of spread compression on revenues in *Transaction Services*, underlying volumes continued to grow, with average deposits and other customer liability balances up 7% and assets under custody up 10%, each versus the prior-year period.

Citicorp end of period loans increased 3% from the prior-year period to \$544 billion, with Consumer loans flat and 7% growth in Corporate loans. Excluding \$3.2 billion of Consumer loans as of the end of the second quarter of 2012 (related to Citi's agreement to sell Credicard, which was moved to discontinued operations in *Corporate/Other* in the second quarter of 2013), (7) Consumer loans grew 1% versus the prior-year period. Growth in Corporate loans included the impact of adding approximately \$7 billion of previously unconsolidated assets during the second quarter of 2013, reflected in *North America Transaction Services* (for additional information, see "Balance Sheet Loans" as well as Note 19 to the Consolidated Financial Statements). Excluding this consolidation, Corporate loans increased 4% compared to the prior-year period.

Citi Holdings(8)

During the second quarter of 2013, Citi continued to make progress on its goal of reducing the negative impact of Citi Holdings on its overall results of operations. Citi Holdings net loss was \$570 million in the second quarter of 2013, compared to a net loss of \$910 million in the second quarter of 2012. Excluding CVA/DVA,(9) Citi Holdings net loss decreased to \$579 million compared to a net loss of \$923 million in the prior-year period, as growth in revenues and lower credit costs were partially offset by higher expenses. Expenses increased 25% from the prior-year period reflecting the higher legal and related costs discussed above. Excluding legal and related costs, expenses declined 18% versus the prior-year period.

Citi Holdings revenues increased 16% to \$1.1 billion from \$938 million in the prior-year period. Excluding CVA/DVA, Citi Holdings revenues increased 17% to \$1.1 billion versus the prior-year period, as higher revenues in *Local Consumer Lending* and the *Special Asset Pool* were partially offset by a decline in *Brokerage and Asset Management* revenues.

Local Consumer Lending revenues of \$1.1 billion increased 13% from the prior year primarily due to lower funding costs. *Special Asset Pool* revenues, excluding CVA/DVA, were \$42 million in the second quarter of 2013, compared to \$(102) million in the prior-year period, primarily reflecting lower funding costs and improved asset marks. *Brokerage and Asset Management* revenues were \$(20) million, compared to \$87 million in the prior year, reflecting lower Morgan Stanley Smith Barney (MSSB) joint venture equity-related revenues. As previously announced, Citigroup completed the sale of its remaining 35% stake in the MSSB joint venture during the second quarter of 2013. Net interest revenues increased 32% to \$784 million versus the prior-year period, driven predominately by improvements in *Local Consumer Lending* and the *Special Asset Pool*. Non-interest revenues, excluding CVA/DVA, declined 9% from the prior-year period to \$293 million, driven by lower *Brokerage and Asset Management* revenues.

Citi Holdings end of period assets declined 31% from the prior-year to \$131 billion at the end of the second quarter of 2013 (for additional information on the drivers of the asset decline during the current quarter, see "Citi Holdings" below). At the end of the quarter, Citi Holdings assets comprised approximately 7% of total Citigroup GAAP assets, 12% of risk-weighted assets (as defined under current regulatory guidelines), and 21% of its estimated risk-weighted assets under Basel III. *Local Consumer Lending* continued to represent the largest segment within Citi Holdings, with \$115 billion of assets as of the end of second quarter of 2013, of which approximately 70%, or \$80 billion, were

related to mortgages in *North America* real estate lending.

- (6) For the summary of CVA/DVA by business within *Securities and Banking* for the second quarter of 2013 and comparable periods, see "Citicorp *Institutional Clients Group*" below.
- (7) For additional information, see "Citigroup *Global Consumer Banking Latin America Regional Consumer Banking*" below and Note 2 to the Consolidated Financial Statements.
- (8) Citi Holdings includes *Local Consumer Lending, Special Asset Pool* and *Brokerage and Asset Management*. See "Citi Holdings" below for additional information on the results of operations for each of the businesses in Citi Holdings.
- (9) CVA/DVA in Citi Holdings, recorded in the *Special Asset Pool*, was \$15 million in the second quarter of 2013, compared to \$21 million in the prior-year period.

THIS PAGE INTENTIONALLY LEFT BLANK

RESULTS OF OPERATIONS

SUMMARY OF SELECTED FINANCIAL DATA Page 1

Citigroup Inc. and Consolidated Subsidiaries

<i>In millions of dollars, except per-share amounts and ratios</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 11,682	\$ 11,343	3%	\$ 23,312	\$ 23,059	1%
Non-interest revenue	8,797	7,044	25	17,394	14,449	20
Total revenues, net of interest expense	\$ 20,479	\$ 18,387	11%	\$ 40,706	\$ 37,508	9%
Operating expenses	12,140	11,994	1	24,407	24,173	1
Provisions for credit losses and for benefits and claims	2,024	2,696	(25)	4,483	5,596	(20)
Income from continuing operations before income taxes	\$ 6,315	\$ 3,697	71%	\$ 11,816	\$ 7,739	53%
Income taxes	2,127	718	NM	3,697	1,715	NM
Income from continuing operations	\$ 4,188	\$ 2,979	41%	\$ 8,119	\$ 6,024	35%
Income (loss) from discontinued operations, net of taxes(1)	30	7	NM	(3)	19	NM
Net income before attribution of noncontrolling interests	\$ 4,218	\$ 2,986	41%	\$ 8,116	\$ 6,043	34%
Net income attributable to noncontrolling interests	36	40	(10)	126	166	(24)
Citigroup's net income	\$ 4,182	\$ 2,946	42%	\$ 7,990	\$ 5,877	36%
Less:						
Preferred dividends Basic	9	9	%	13	13	%
Dividends and undistributed earnings allocated to employee restricted and deferred shares that contain nonforfeitable rights to dividends, applicable to Basic EPS	83	69	20	155	123	26
Income allocated to unrestricted common shareholders for Basic EPS	\$ 4,090	\$ 2,868	43%	\$ 7,822	\$ 5,741	36%
Add: Interest expense, net of tax, and dividends on convertible securities and adjustment of undistributed earnings allocated to employee restricted and deferred shares that contain nonforfeitable rights to dividends, applicable to diluted EPS	1	4	(75)	1	8	(88)
Income allocated to unrestricted common shareholders for diluted EPS	\$ 4,091	\$ 2,872	42%	\$ 7,823	\$ 5,749	36%
Earnings per share						
Basic						
Income from continuing operations	1.34	0.98	37	2.57	1.96	31
Net income	1.35	0.98	38	2.57	1.96	31
Diluted						
Income from continuing operations	\$ 1.33	\$ 0.95	40%	\$ 2.57	\$ 1.90	35%
Net income	1.34	0.95	41	2.57	1.91	35
Dividends declared per common share	0.01	0.01		0.02	0.02	

Statement continues on the next page, including notes to the table.

SUMMARY OF SELECTED FINANCIAL DATA Page 2

Citigroup Inc. and Consolidated Subsidiaries

<i>In millions of dollars, except per-share amounts, ratios and direct staff</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
At June 30:						
Total assets	\$ 1,883,988	\$ 1,916,451	(2)			
Total deposits	938,427	914,308	3			
Long-term debt	220,959	288,334	(23)			
Citigroup common stockholders' equity	191,633	183,599	4			
Total Citigroup stockholders' equity	195,926	183,911	7			
Direct staff (<i>in thousands</i>)	253	261	(3)			
Ratios						
Return on average assets	0.89%	0.62%		0.85%	0.62%	
Return on average common stockholders' equity(3)	8.8%	6.5%		8.5%	6.5%	
Return on average total stockholders' equity(3)	8.6%	6.5%		8.3%	6.5%	
Efficiency ratio	59%	65%		60%	64%	
Tier 1 Common(4)(5)	12.16%	12.71%				
Tier 1 Capital(5)	13.24%	14.46%				
Total Capital(5)	16.18%	17.70%				
Leverage(6)	7.86%	7.66%				
Citigroup common stockholders' equity to assets	10.17%	9.58%				
Total Citigroup stockholders' equity to assets	10.40%	9.60%				
Dividend payout ratio(2)	0.7%	1.1%				
Book value per common share	\$ 63.02	\$ 62.61	1			
Ratio of earnings to fixed charges and preferred stock dividends	2.44x	1.67x		2.35x	1.69x	

- (1) Discontinued operations for 2013 and 2012 includes the announced sale of Citi's Brazil Credicard business. Discontinued operations in 2013 also includes a carve-out of Citi's liquid strategies business within Citi Capital Advisors, the sale of which is to occur pursuant to two separate transactions, the first of which closed in February 2013. Discontinued operations in 2013 and 2012 also reflect the sale of the Egg Banking PLC credit card business. For additional information, see Note 2 to the Consolidated Financial Statements.
- (2) Dividends declared per common share as a percentage of net income per diluted share.
- (3) The return on average common stockholders' equity is calculated using net income less preferred stock dividends divided by average common stockholders' equity. The return on average total Citigroup stockholders' equity is calculated using net income divided by average Citigroup stockholders' equity.
- (4) As currently defined by the U.S. banking regulators, the Tier 1 Common ratio represents Tier 1 Capital less non-common elements, including qualifying perpetual preferred stock, qualifying noncontrolling interests in subsidiaries and qualifying trust preferred securities divided by risk-weighted assets.
- (5) Second quarter of 2013 Basel I capital ratios reflect the final (revised) U.S. market risk capital rules (Basel II.5) that were effective on January 1, 2013.
- (6) The leverage ratio represents Tier 1 Capital divided by quarterly adjusted average total assets.

SEGMENT AND BUSINESS INCOME (LOSS) AND REVENUES

The following tables show the income (loss) and revenues for Citigroup on a segment and business view:

CITIGROUP INCOME

<i>In millions of dollars</i>	Second Quarter		%	Six Months		%
	2013	2012	Change	2013	2012	Change
Income (loss) from continuing operations						
CITICORP						
Global Consumer Banking						
<i>North America</i>	\$ 1,124	\$ 1,174	(4)%	\$ 2,237	\$ 2,471	(9)%
<i>EMEA</i>	28	13	NM	35		
<i>Latin America</i>	371	335	11	751	710	6
<i>Asia</i>	432	449	(4)	849	950	(11)
Total	\$ 1,955	\$ 1,971	(1)%	\$ 3,872	\$ 4,131	(6)%
Securities and Banking						
<i>North America</i>	\$ 849	\$ 549	55%	\$ 2,001	\$ 736	NM
<i>EMEA</i>	787	365	NM	1,232	879	40%
<i>Latin America</i>	350	309	13	662	633	5
<i>Asia</i>	396	252	57	842	563	50
Total	\$ 2,382	\$ 1,475	61%	\$ 4,737	\$ 2,811	69%
Transaction Services						
<i>North America</i>	\$ 161	\$ 122	32%	\$ 290	\$ 248	17%
<i>EMEA</i>	229	317	(28)	452	617	(27)
<i>Latin America</i>	179	181	(1)	343	355	(3)
<i>Asia</i>	239	269	(11)	493	566	(13)
Total	\$ 808	\$ 889	(9)%	\$ 1,578	\$ 1,786	(12)%
Institutional Clients Group	\$ 3,190	\$ 2,364	35%	\$ 6,315	\$ 4,597	37%
Corporate/Other	\$ (388)	\$ (447)	13%	\$ (710)	\$ (778)	9%
Total Citicorp	\$ 4,757	\$ 3,888	22%	\$ 9,477	\$ 7,950	19%
CITI HOLDINGS						
Brokerage and Asset Management	\$ (53)	\$ (24)	NM	\$ (132)	\$ (161)	18%
Local Consumer Lending	(134)	(819)	84%	(427)	(1,452)	71
Special Asset Pool	(382)	(66)	NM	(799)	(313)	NM
Total Citi Holdings	\$ (569)	\$ (909)	37%	\$ (1,358)	\$ (1,926)	29%
Income from continuing operations	\$ 4,188	\$ 2,979	41%	\$ 8,119	\$ 6,024	35%
Discontinued operations	\$ 30	\$ 7	NM	\$ (3)	\$ 19	NM
Net income attributable to noncontrolling interests	36	40	(10)%	126	166	(24)%
Citigroup's net income	\$ 4,182	\$ 2,946	42%	\$ 7,990	\$ 5,877	36%

NM Not meaningful

CITIGROUP REVENUES

<i>In millions of dollars</i>	Second Quarter		%	Six Months		%
	2013	2012	Change	2013	2012	Change
CITICORP						
Global Consumer Banking						
<i>North America</i>	\$ 5,052	\$ 5,102	(1)%	\$ 10,162	\$ 10,268	(1)%
<i>EMEA</i>	364	358	2	732	727	1
<i>Latin America</i>	2,327	2,095	11	4,638	4,283	8
<i>Asia</i>	1,968	1,952	1	3,928	3,950	(1)
Total	\$ 9,711	\$ 9,507	2%	\$ 19,460	\$ 19,228	1%
Securities and Banking						
<i>North America</i>	\$ 2,599	\$ 2,017	29%	\$ 5,569	\$ 3,459	61%
<i>EMEA</i>	2,166	1,612	34	4,039	3,571	13
<i>Latin America</i>	747	730	2	1,517	1,453	4
<i>Asia</i>	1,329	1,112	20	2,694	2,330	16
Total	\$ 6,841	\$ 5,471	25%	\$ 13,819	\$ 10,813	28%
Transaction Services						
<i>North America</i>	\$ 667	\$ 663	1%	\$ 1,293	\$ 1,302	(1)%
<i>EMEA</i>	921	908	1	1,782	1,781	
<i>Latin America</i>	467	446	5	914	888	3
<i>Asia</i>	677	750	(10)	1,349	1,501	(10)
Total	\$ 2,732	\$ 2,767	(1)%	\$ 5,338	\$ 5,472	(2)%
<i>Institutional Clients Group</i>	\$ 9,573	\$ 8,238	16%	\$ 19,157	\$ 16,285	18%
Corporate/Other	\$ 103	\$ (296)	NM	\$ 96	\$ 175	(45)%
Total Citicorp	\$ 19,387	\$ 17,449	11%	\$ 38,713	\$ 35,688	8%
CITI HOLDINGS						
<i>Brokerage and Asset Management</i>	\$ (20)	\$ 87	NM	\$ (37)	\$ 39	NM
<i>Local Consumer Lending</i>	1,055	932	13%	2,111	2,256	(6)%
<i>Special Asset Pool</i>	57	(81)	NM	(81)	(475)	83
Total Citi Holdings	\$ 1,092	\$ 938	16%	\$ 1,993	\$ 1,820	10%
Total Citigroup net revenues	\$ 20,479	\$ 18,387	11%	\$ 40,706	\$ 37,508	9%

NM Not meaningful

CITICORP

Citicorp is Citigroup's global bank for consumers and businesses and represents Citi's core franchises. Citicorp is focused on providing best-in-class products and services to customers and leveraging Citigroup's unparalleled global network, including many of the world's emerging economies. Citicorp is physically present in approximately 100 countries, many for over 100 years, and offers services in over 160 countries and jurisdictions. Citi believes this global network provides a strong foundation for servicing the broad financial services needs of its large multinational clients and for meeting the needs of retail, private banking, commercial, public sector and institutional clients around the world. At June 30, 2013, Citicorp had approximately \$1.8 trillion of assets and \$874 billion of deposits, representing 93% of Citi's total assets and deposits, respectively.

Citicorp consists of the following operating businesses: *Global Consumer Banking* (which consists of *Regional Consumer Banking* in *North America, EMEA, Latin America* and *Asia*) and *Institutional Clients Group* (which includes *Securities and Banking* and *Transaction Services*). Citicorp also includes *Corporate/Other*.

<i>In millions of dollars except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 10,898	\$ 10,748	1%	\$ 21,775	\$ 21,755	
Non-interest revenue	8,489	6,701	27	16,938	13,933	22%
Total revenues, net of interest expense	\$ 19,387	\$ 17,449	11%	\$ 38,713	\$ 35,688	8%
Provisions for credit losses and for benefits and claims						
Net credit losses	\$ 1,838	\$ 2,162	(15)%	\$ 3,786	\$ 4,286	(12)%
Credit reserve build (release)	(301)	(766)	61	(618)	(1,365)	55
Provision for loan losses	\$ 1,537	\$ 1,396	10%	\$ 3,168	\$ 2,921	8%
Provision for benefits and claims	46	49	(6)	109	107	2
Provision (release) for unfunded lending commitments	(10)	26	NM	8	14	(43)
Total provisions for credit losses and for benefits and claims	\$ 1,573	\$ 1,471	7%	\$ 3,285	\$ 3,042	8%
Total operating expenses	\$ 10,593	\$ 10,759	(2)%	\$ 21,358	\$ 21,721	(2)%
Income from continuing operations before taxes	\$ 7,221	\$ 5,219	38%	\$ 14,070	\$ 10,925	29%
Provisions for income taxes	2,464	1,331	85	4,593	2,975	54
Income from continuing operations	\$ 4,757	\$ 3,888	22%	\$ 9,477	\$ 7,950	19%
Income (loss) from discontinued operations, net of taxes	30	7	NM	(3)	19	NM
Noncontrolling interests	35	39	(10)	120	163	(26)%
Net income	\$ 4,752	\$ 3,856	23%	\$ 9,354	\$ 7,806	20%
Balance sheet data (in billions of dollars)						
Total end-of-period (EOP) assets	\$ 1,753	\$ 1,725	2%			
Average assets	1,751	1,714	2	\$ 1,743	\$ 1,702	2%
Return on average assets	1.09%	0.91%		1.08%	0.92%	
Efficiency ratio (Operating expenses/Total revenues)	55%	62%		55%	61%	
Total EOP loans	\$ 544	\$ 527	3			
Total EOP deposits	\$ 874	\$ 852	3			

NM Not meaningful

GLOBAL CONSUMER BANKING

Global Consumer Banking (GCB) consists of Citigroup's four geographical *Regional Consumer Banking (RCB)* businesses that provide traditional banking services to retail customers through retail banking, commercial banking, Citi-branded cards and Citi retail services. GCB is a globally diversified business with 3,912 branches in 38 countries around the world as of June 30, 2013. For the quarter ended June 30, 2013, GCB had \$391 billion of average assets and \$326 billion of average deposits. Citi's strategy is to focus on the top 150 cities globally that it believes have the highest growth potential in consumer banking. Consistent with this strategy, as announced in the fourth quarter of 2012 as part of its repositioning efforts, Citi intends to optimize its branch footprint and further concentrate its presence in major metropolitan areas. As of June 30, 2013, Citi had consumer banking operations in approximately 120, or 80%, of these cities.

<i>In millions of dollars except as otherwise noted</i>	Second Quarter			Six Months		
	2013	2012	% Change	2013	2012	% Change
Net interest revenue	\$ 7,072	\$ 7,010	1%	\$ 14,243	\$ 14,174	
Non-interest revenue	2,639	2,497	6	5,217	5,054	3%
Total revenues, net of interest expense	\$ 9,711	\$ 9,507	2%	\$ 19,460	\$ 19,228	1%
Total operating expenses	\$ 5,131	\$ 5,183	(1)%	\$ 10,340	\$ 10,263	1%
Net credit losses	\$ 1,785	\$ 2,039	(12)%	\$ 3,694	\$ 4,220	(12)%
Credit reserve build (release)	(237)	(753)	69	(577)	(1,509)	62
Provisions (release) for unfunded lending commitments	9			24	(1)	NM
Provision for benefits and claims	46	50	(8)	109	108	1%
Provisions for credit losses and for benefits and claims	\$ 1,603	\$ 1,336	20%	\$ 3,250	\$ 2,818	15%
Income from continuing operations before taxes	\$ 2,977	\$ 2,988		\$ 5,870	\$ 6,147	(5)%
Income taxes	1,022	1,017		1,998	2,016	(1)
Income from continuing operations	\$ 1,955	\$ 1,971		\$ 3,872	\$ 4,131	(6)%
Noncontrolling interests	6	(1)	NM	11		
Net income	\$ 1,949	\$ 1,972	(1)%	\$ 3,861	\$ 4,131	(7)%
Balance Sheet data (in billions of dollars)						
Average assets	\$ 391	\$ 382	2%	\$ 396	\$ 384	3%
Return on assets	2.00%	2.10%		1.98%	2.19%	
Efficiency ratio	53%	55%		53%	53%	
Total EOP assets	\$ 395	\$ 388	2			
Average deposits	\$ 326	\$ 318	3	\$ 328	\$ 318	3
Net credit losses as a percentage of average loans	2.53%	2.94%		2.61%	3.01%	
Revenue by business						
Retail banking	\$ 4,535	\$ 4,430	2%	\$ 9,070	\$ 8,979	1%
Cards(1)	5,176	5,077	2	10,390	10,249	1
Total	\$ 9,711	\$ 9,507	2%	\$ 19,460	\$ 19,228	1%
Income from continuing operations by business						
Retail banking	\$ 723	\$ 808	(11)%	\$ 1,449	\$ 1,636	(11)%
Cards(1)	1,232	1,163	6	2,423	2,495	(3)
Total	\$ 1,955	\$ 1,971		\$ 3,872	\$ 4,131	(6)%

Edgar Filing: CITIGROUP INC - Form 10-Q

Foreign Currency (FX) Translation Impact

Total revenue as reported	\$ 9,711	\$ 9,507	2%	\$ 19,460	\$ 19,228	1%
Impact of FX translation(2)		36			(4)	
Total revenues ex-FX	\$ 9,711	\$ 9,543	2%	\$ 19,460	\$ 19,224	1%
Total operating expenses as reported	\$ 5,131	\$ 5,183	(1)%	\$ 10,340	\$ 10,263	1%
Impact of FX translation(2)		(8)			(58)	
Total operating expenses ex-FX	\$ 5,131	\$ 5,175	(1)%	\$ 10,340	\$ 10,205	1%
Total provisions for LLR & PBC as reported	\$ 1,603	\$ 1,336	20%	\$ 3,250	\$ 2,818	15%
Impact of FX translation(2)		13			7	
Total provisions for LLR & PBC ex-FX	\$ 1,603	\$ 1,349	19%	\$ 3,250	\$ 2,825	15%
Net income as reported	\$ 1,949	\$ 1,972	(1)%	\$ 3,861	\$ 4,131	(7)%
Impact of FX translation(2)		25			29	
Net income ex-FX	\$ 1,949	\$ 1,997	(2)%	\$ 3,861	\$ 4,160	(7)%

(1) Includes both Citi-branded cards and Citi retail services.

(2) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the second quarter of 2013 exchange rates for all periods presented.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

NORTH AMERICA REGIONAL CONSUMER BANKING

North America Regional Consumer Banking (NA RCB) provides traditional banking and Citi-branded cards and Citi retail services to retail customers and small to mid-size businesses in the U.S. NA RCB's approximate 983 retail bank branches as of June 30, 2013 are largely concentrated in the greater metropolitan areas of New York, Los Angeles, San Francisco, Chicago, Miami, Washington, D.C., Boston, Philadelphia, Dallas, Houston, San Antonio and Austin. At June 30, 2013, NA RCB had approximately 12.0 million customer accounts, \$41.7 billion of retail banking loans and \$165.9 billion of deposits. In addition, NA RCB had approximately 99.7 million Citi-branded and Citi retail services credit card accounts, with \$105.3 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 4,065	\$ 4,002	2%	\$ 8,217	\$ 8,096	1%
Non-interest revenue	987	1,100	(10)	1,945	2,172	(10)%
Total revenues, net of interest expense	\$ 5,052	\$ 5,102	(1)%	\$ 10,162	\$ 10,268	(1)%
Total operating expenses	\$ 2,384	\$ 2,452	(3)%	\$ 4,813	\$ 4,792	
Net credit losses	\$ 1,190	\$ 1,511	(21)%	\$ 2,445	\$ 3,140	(22)%
Credit reserve build (release)	(351)	(814)	57	(721)	(1,655)	56
Provisions for benefits and claims						
Provision (release) for unfunded lending commitments	13	19	(32)%	27	33	(18)%
Provisions for credit losses and for benefits and claims	\$ 852	\$ 716	19%	\$ 1,751	\$ 1,518	15%
Income from continuing operations before taxes	\$ 1,816	\$ 1,934	(6)%	\$ 3,598	\$ 3,958	(9)%
Income taxes	692	760	(9)	1,361	1,487	(8)
Income from continuing operations	\$ 1,124	\$ 1,174	(4)%	\$ 2,237	\$ 2,471	(9)%
Noncontrolling interests	1			1		
Net income	\$ 1,123	\$ 1,174	(4)%	\$ 2,236	\$ 2,471	(10)%
Balance Sheet data (in billions of dollars)						
Average assets	\$ 172	\$ 171	1%	\$ 174	\$ 170	2%
Return on average assets	2.62%	2.76%		2.59%	2.92%	
Efficiency ratio	47%	48%		47%	47%	
Average deposits	\$ 165	\$ 152	9	\$ 165	\$ 151	9
Net credit losses as a percentage of average loans	3.29%	4.07%		3.34%	4.20%	
Revenue by business						
Retail banking	\$ 1,591	\$ 1,650	(4)%	\$ 3,164	\$ 3,279	(4)%
Citi-branded cards	1,978	1,988	(1)	4,004	4,034	(1)
Citi retail services	1,483	1,464	1	2,994	2,955	1
Total	\$ 5,052	\$ 5,102	(1)%	\$ 10,162	\$ 10,268	(1)%
Income from continuing operations by business						
Retail banking	\$ 274	\$ 337	(19)%	\$ 503	\$ 671	(25)%
Citi-branded cards	457	413	11	905	1,005	(10)
Citi retail services	393	424	(7)	829	795	4
Total	\$ 1,124	\$ 1,174	(4)%	\$ 2,237	\$ 2,471	(9)%

2Q13 vs. 2Q12

Net income decreased 4%, mainly driven by a \$463 million reduction in loan loss reserve releases, partially offset by a \$321 million reduction in net credit losses and lower expenses.

Revenues decreased 1%, as higher volumes in retail banking were offset by significant continued spread compression.

Retail banking revenues of \$1.6 billion declined 4% due to lower mortgage servicing revenues and ongoing spread compression in both mortgage gain-on-sale margins and in the deposit portfolio. The decline in retail banking revenues was partially offset by a gain of approximately \$180 million on the sale of a mortgage portfolio during the current quarter. Mortgage originations increased 33%, average retail loans were unchanged and average deposits increased 9%. Citi expects retail banking revenues will continue to be negatively impacted due to the current interest rate environment as historically high mortgage origination volumes are expected to decline and gain on sale margins to reduce. Spread compression in the deposit portfolio is also expected to continue to negatively impact retail banking revenues.

Cards revenues were unchanged, as improved net interest spreads, benefitting from both higher yields and lower funding costs, were offset by continued lower average loan balances. In Citi-branded cards, revenues declined 1% to \$2.0 billion, reflecting a 5% decline in average loans, partly offset by an improvement in net interest spreads. Net interest revenue increased 2%, reflecting lower cost of funds, partially offset by the decline in average loans and a continued increased payment rate from consumer deleveraging. In Citi retail services, revenues increased 1% to \$1.5 billion. Net interest revenues increased 3% due to improved spreads, partially offset by a 2% decline in average loans as well as declining non-interest revenues, driven by improving credit and the resulting impact on contractual partner payments. Citi expects cards revenues could continue to be negatively impacted by higher payment rates for consumers, reflecting ongoing economic uncertainty and deleveraging as well as Citi's shift to higher credit quality borrowers.

As previously disclosed, as part of its U.S. Citi-branded cards business, Citibank, N.A. issues a co-branded credit card product with American Airlines, the Citi/AAdvantage card. AMR Corporation and certain of its subsidiaries, including American Airlines, Inc. (collectively, AMR), filed voluntary petitions for reorganization under Chapter 11 of the U.S. Bankruptcy Code in November 2011, and on February 14, 2013, AMR and US Airways Group, Inc. announced a merger agreement under which the companies would be combined. In a filing in U.S. Bankruptcy Court on June 3, 2013, AMR agreed to assume the agreements for the Citi/AAdvantage card program upon confirmation of its filed plan of reorganization, which includes the merger with US Airways. AMR's filed plan of reorganization and the assumption of the Citi/AAdvantage card program agreements are subject to U.S. Bankruptcy Court approval.

Expenses decreased 3%, primarily due to lower legal and related costs, lower repositioning charges as well as efficiency savings, partially offset by higher volume-related mortgage origination costs.

Provisions increased 19%, as lower net credit losses in the cards portfolio and in retail banking were offset by continued lower loan loss reserve releases largely related to cards (\$351 million compared to \$814 million in the prior-year period).

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *NA RCB* has experienced similar trends to those described above. *Net income* decreased 10%, mainly due to lower loan loss reserve releases, partially offset by lower net credit losses.

Revenues decreased 1%, as a 1% increase in net interest revenue offset a 10% decrease in non-interest revenue. Retail banking revenues declined 4%, as higher mortgage originations and average deposits were more than offset by the significant continued spread compression. Cards revenues were unchanged as improved net interest spreads were offset by lower volumes, driven by the factors described above.

Expenses were flat as lower legal and related costs and efficiency savings were offset by higher volume-related mortgage origination costs.

Provisions increased 15% due to a \$934 million reduction in loan loss reserve releases, partially offset by a \$696 million reduction in net credit losses in the cards portfolio and in retail banking.

EMEA REGIONAL CONSUMER BANKING

EMEA Regional Consumer Banking (EMEA RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, primarily in Central and Eastern Europe and the Middle East. The countries in which *EMEA RCB* has the largest presence are Poland, Turkey, Russia and the United Arab Emirates. As part of Citi's previously announced repositioning efforts, in July 2013, Citi completed the sales of its consumer operations in Romania and Turkey, including approximately \$113 million and \$628 million of consumer loan balances and \$210 million and \$790 million of deposits, respectively.

At June 30, 2013, *EMEA RCB* had 222 retail bank branches with approximately 3.8 million customer accounts, \$5.3 billion in retail banking loans, \$13.0 billion in deposits, and 2.8 million Citi-branded card accounts with \$2.8 billion in outstanding card loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 237	\$ 248	(4)%	\$ 483	\$ 501	(4)%
Non-interest revenue	127	110	15	249	226	10
Total revenues, net of interest expense	\$ 364	\$ 358	2%	\$ 732	\$ 727	1%
Total operating expenses	\$ 333	\$ 337	(1)%	\$ 677	\$ 696	(3)%
Net credit losses	\$ (1)	\$ 14	NM	\$ 28	\$ 43	(35)%
Credit reserve build (release)	(9)	(13)	31%	(20)	(18)	(11)
Provision (release) for unfunded lending commitments	(1)				(1)	100
Provisions for credit losses	\$ (11)	\$ 1	NM	\$ 8	\$ 24	(67)%
Income from continuing operations before taxes	\$ 42	\$ 20	NM	\$ 47	\$ 7	NM
Income taxes	14	7	100%	12	7	71%
Income from continuing operations	\$ 28	\$ 13	NM	\$ 35	\$	
Noncontrolling interests	5	1	NM	8	2	NM
Net income (loss)	\$ 23	\$ 12	92%	\$ 27	\$ (2)	NM
Balance Sheet data (in billions of dollars)						
Average assets	\$ 10	\$ 9	11%	\$ 10	\$ 9	11%
Return on average assets	0.92%	0.54%		0.54%	(0.04)%	
Efficiency ratio	91%	94%		92%	96%	
Average deposits	\$ 13	\$ 12	5	\$ 13	\$ 12	5
Net credit losses as a percentage of average loans	(0.05)%	0.75%		0.70%	1.17%	
Revenue by business						
Retail banking	\$ 214	\$ 210	2%	\$ 429	\$ 426	1%
Citi-branded cards	150	148	1	303	301	1
Total	\$ 364	\$ 358	2%	\$ 732	\$ 727	1%
Income (loss) from continuing operations by business						
Retail banking	\$	\$ (9)	100%	\$ (8)	\$ (35)	77%
Citi-branded cards	28	22	27	43	35	23
Total	\$ 28	\$ 13	NM	\$ 35	\$	
Foreign Currency (FX) Translation Impact						
Total revenue as reported	\$ 364	\$ 358	2%	\$ 732	\$ 727	1%

Edgar Filing: CITIGROUP INC - Form 10-Q

Impact of FX translation(1)			(1)				(9)
Total revenues ex-FX	\$ 364	\$ 357	2%	\$ 732	\$ 718	2%	
Total operating expenses as reported	\$ 333	\$ 337	(1)%	\$ 677	\$ 696	(3)%	
Impact of FX translation(1)		(1)			(10)		
Total operating expenses ex-FX	\$ 333	\$ 336	(1)%	\$ 677	\$ 686	(1)%	
Provisions for credit losses as reported	\$ (11)	\$ 1	NM	\$ 8	\$ 24	(67)%	
Impact of FX translation(1)		1					
Provisions for credit losses ex-FX	\$ (11)	\$ 2	NM	\$ 8	\$ 24	(67)%	
Net income (loss) as reported	\$ 23	\$ 12	92%	\$ 27	\$ (2)	NM	
Impact of FX translation(1)					\$ 1		
Net income (loss) ex-FX	\$ 23	\$ 12	92%	\$ 27	\$ (1)	NM	

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the second quarter of 2013 exchange rates for all periods presented.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for EMEA RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of EMEA RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

2Q13 vs. 2Q12

Net income of \$23 million compared to net income of \$12 million in the prior-year period and was mainly due to lower net credit losses and higher revenues.

Revenues increased 2%, with growth across all major products due to higher investment and loan volumes, partially offset by lower revenues that occurred after Citi announced the sale of its consumer operations in Turkey and Romania. Net interest revenue decreased 4%, due to spread compression in cards as well as portfolio liquidation, partially offset by growth in average deposits of 6%, average retail loans of 12% and average cards loans of 3%. Interest rate caps on credit cards, particularly in Poland, the continued liquidation of a higher yielding non-strategic retail banking portfolio and the continued low interest rate environment were the main contributors to the lower spreads. Citi expects continued regulatory changes and spread compression to continue to negatively impact revenues in this business during the remainder of 2013. Non-interest revenue increased 16%, mainly reflecting higher investment fees and card fees due to increased sales volumes. Cards purchase sales increased 8% and investment sales increased 26%.

Expenses declined 1%, as efficiency savings were mostly offset by continued investment spending on new internal operating platforms and higher repositioning charges related to the sales of the consumer operations in Turkey and Romania.

Provisions were a benefit of \$11 million, due to a net credit recovery as a result of sales of written-off accounts and the sales of the consumer operations in Turkey and Romania, partially offset by lower loan loss reserve releases. Net credit losses also continued to reflect stabilizing credit quality and Citi's strategic move toward lower-risk customers. Assuming the underlying core portfolio continues to grow during the remainder of 2013, Citi believes credit costs in *EMEA RCB* could begin to rise.

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *EMEA RCB* has experienced similar trends to those described above. *Net income* of \$27 million compared to a net loss of \$1 million in the prior-year period and was primarily due to lower net credit losses, higher revenues and lower operating expenses.

Revenues increased 2%, with growth across all major products due to higher volumes, partially offset by lower revenues resulting from the exit of certain markets, including the sales of the consumer operations in Turkey and Romania. Net interest revenue declined 2% primarily due to spread compression, driven by the same factors described above. Non-interest revenue increased 11%, mainly reflecting higher investment fees and card fees due to increased sales volume, partially offset by a loss on the sale of certain businesses. Cards purchase sales increased 8% and investment sales increased 19%.

Expenses decreased 1%, primarily due to efficiency savings and lower repositioning charges, partially offset by the continued investment spending.

Provisions decreased 67% to \$8 million, primarily due to lower net credit losses, driven by the factors described above.

LATIN AMERICA REGIONAL CONSUMER BANKING

Latin America Regional Consumer Banking (Latin America RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest presence in Mexico and Brazil. *Latin America RCB* includes branch networks throughout *Latin America* as well as Banco Nacional de Mexico, or Banamex, Mexico's second-largest bank, with nearly 1,700 branches. As part of Citi's previously announced repositioning efforts, during the second quarter of 2013, Citi entered into an agreement to sell Credicard, Citi's non-Citibank branded cards business and consumer finance business in Brazil, including approximately \$3.3 billion in consumer loan balances. Results of operations have been restated for all historical periods, while all balance sheet data have been reclassified as of the second quarter of 2013, to reflect Credicard as discontinued operations and reported in *Corporate/Other* (for additional information, see Note 2 to the Consolidated Financial Statements). During the second quarter of 2013, Citi also entered into an agreement to sell its retail banking operations in Uruguay, including approximately \$69 million of consumer loan balances and \$267 million of deposits, respectively.

At June 30, 2013, *Latin America RCB* had 2,136 retail branches, with approximately 32.2 million customer accounts, \$29.9 billion in retail banking loans and \$46.6 billion in deposits. In addition, the business had approximately 9.3 million Citi-branded card accounts with \$11.5 billion in outstanding loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 1,580	\$ 1,474	7%	\$ 3,126	\$ 2,963	6%
Non-interest revenue	747	621	20	1,512	1,320	15
Total revenues, net of interest expense	\$ 2,327	\$ 2,095	11%	\$ 4,638	\$ 4,283	8%
Total operating expenses	\$ 1,307	\$ 1,230	6%	\$ 2,615	\$ 2,461	6%
Net credit losses	\$ 416	\$ 315	32%	\$ 835	\$ 648	29%
Credit reserve build	104	95	9	142	186	(24)
Provision for benefits and claims	33	31	6	82	75	9
Provisions for loan losses and for benefits and claims (LLR & PBC)	\$ 553	\$ 441	25%	\$ 1,059	\$ 909	17%
Income from continuing operations before taxes	\$ 467	\$ 424	10%	\$ 964	\$ 913	6%
Income taxes	96	89	8	213	203	5
Income from continuing operations	\$ 371	\$ 335	11%	\$ 751	\$ 710	6%
Noncontrolling interests		(2)	100	2	(2)	NM
Net income	\$ 371	\$ 337	10%	\$ 749	\$ 712	5%

Balance Sheet data (in billions of dollars)

Average assets	\$ 80	\$ 78	3%	\$ 83	\$ 80	4%
Return on average assets	1.86%	1.83%		1.86%	1.88%	
Efficiency ratio	56%	59%		56%	57%	
Average deposits	\$ 46	\$ 44	4	\$ 46	\$ 45	2
Net credit losses as a percentage of average loans	4.03%	3.57%		4.09%	3.62%	

Revenue by business

Retail banking	\$ 1,538	\$ 1,405	9%	\$ 3,085	\$ 2,879	7%
Citi-branded cards	789	690	14	1,553	1,404	11
Total	\$ 2,327	\$ 2,095	11%	\$ 4,638	\$ 4,283	8%

Income from continuing operations by business

Retail banking	\$ 211	\$ 238	(11)%	\$ 459	\$ 454	1%
Citi-branded cards	160	97	65	292	256	14

Edgar Filing: CITIGROUP INC - Form 10-Q

Total	\$ 371	\$ 335	11%	\$ 751	\$ 710	6%
Foreign Currency (FX) Translation Impact						
Total revenue as reported	\$ 2,327	\$ 2,095	11%	\$ 4,638	\$ 4,283	8%
Impact of FX translation(1)		68			60	
Total revenues ex-FX	\$ 2,327	\$ 2,163	8%	\$ 4,638	\$ 4,343	7%
Total operating expenses as reported	\$ 1,307	\$ 1,230	6%	\$ 2,615	\$ 2,461	6%
Impact of FX translation(1)		25			8	
Total operating expenses ex-FX	\$ 1,307	\$ 1,255	4%	\$ 2,615	\$ 2,469	6%
Provisions for LLR & PBC as reported	\$ 553	\$ 441	25%	\$ 1,059	\$ 909	17%
Impact of FX translation(1)		12			5	
Provisions for LLR & PBC ex-FX	\$ 553	\$ 453	22%	\$ 1,059	\$ 914	16%
Net income as reported	\$ 371	\$ 337	10%	\$ 749	\$ 712	5%
Impact of FX translation(1)		21			23	
Net income ex-FX	\$ 371	\$ 358	4%	\$ 749	\$ 735	2%

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the second quarter of 2013 exchange rates for all periods presented.

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Latin America RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Latin America RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

2Q13 vs. 2Q12

Net income increased 4% as higher revenues were partially offset by higher credit costs and higher expenses.

Revenues increased 8%, primarily due to volume growth in retail banking and cards, partially offset by continued spread compression. Net interest revenue increased 5% due to increased volumes, partially offset by spread compression. Citi expects slower volume growth and continued spread compression to negatively impact net interest revenues during the remainder of 2013. Non-interest revenue increased 17%, primarily due to higher fees from increased business volumes in retail and cards. Retail banking revenues increased 6% as average loans increased 13% and investment sales increased 19% while deposits were flat. Cards revenues increased 12% as average loans increased 9% and purchase sales increased 13%.

Despite the year-over-year growth, Citi expects overall volume growth could begin to slow, particularly in Mexico, due to slowing economic growth in the region. In addition, the Mexico governmental authorities are considering various reforms, including reducing borrowing costs through increased banking competition, increasing lending activity, increasing disclosure requirements and client mobility as well as imposing additional requirements in the consumer finance area. These reforms have not yet been adopted, and thus the impact on Citi's businesses is not certain. For information on the potential impact to *Latin America RCB* from foreign exchange controls, see "Managing Global Risk Cross-Border Risk" below.

Expenses increased 4% on increased volume-related costs, mandatory salary increases in certain countries and higher transactional costs, partially offset by lower repositioning charges and marketing costs.

Provisions increased 22%, primarily due to higher net credit losses as well as a higher loan loss reserve build. Net credit losses increased 32%, primarily in the Mexico cards and personal loan portfolios, reflecting both portfolio seasoning and volume growth. The higher loan loss reserve build in the current quarter was partially due to an increase in reserves for Mexican homebuilders. Homebuilders in Mexico have recently begun to experience financial difficulties, primarily due to, among other things, decreases in government subsidies, new government policies promoting vertical housing and an overall renewed government emphasis on urban planning. Citi's outstanding loans to the top three builders totaled approximately \$300 million at the end of the current quarter, with nearly 100% collateralized. Citi currently expects the net credit loss rate in *Latin America* to remain relatively unchanged for the remainder of 2013, although the rate could be higher if any material losses are incurred in the Mexico homebuilder portfolio.

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *Latin America RCB* has experienced similar trends to those described above. *Net income* increased 2% as higher revenues were partially offset by higher expenses and credit costs.

Revenues increased 7%, primarily due to volume growth in retail banking and cards, partially offset by spread compression, driven by the factors described above. Net interest revenue increased 4% due to increased volumes, partially offset by continued spread compression. Non-interest revenue increased 13%, primarily due to higher fees from increased business volumes in retail and cards. Retail banking revenues increased 6% as average loans increased 14%, investment sales increased 14% while deposits grew 1%. Cards revenues increased 12% as average loans increased 9% and purchase sales increased 13%.

Expenses increased 6% on increased volume-related costs, higher repositioning charges, mandatory salary increases in certain countries and higher transactional and marketing costs.

Provisions increased 16%, primarily due to higher net credit losses, partially offset by lower loan loss reserve builds. Net credit losses increased 29%, primarily in the Mexico personal loan and card portfolios, reflecting both volume growth and portfolio seasoning.

Edgar Filing: CITIGROUP INC - Form 10-Q

ASIA REGIONAL CONSUMER BANKING

Asia Regional Consumer Banking (Asia RCB) provides traditional banking and Citi-branded card services to retail customers and small to mid-size businesses, with the largest Citi presence in Korea, Australia, Singapore, Hong Kong, Taiwan, Japan, India, Malaysia and Indonesia. At June 30, 2013, *Asia RCB* had 571 retail branches, approximately 16.9 million customer accounts, \$68.5 billion in retail banking loans and \$101.2 billion in deposits. In addition, the business had approximately 16.4 million Citi-branded card accounts with \$18.9 billion in outstanding loan balances.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		%	Six Months		%
	2013	2012	Change	2013	2012	Change
Net interest revenue	\$ 1,190	\$ 1,286	(7)%	\$ 2,417	\$ 2,614	(8)%
Non-interest revenue	778	666	17	1,511	1,336	13
Total revenues, net of interest expense	\$ 1,968	\$ 1,952	1%	\$ 3,928	\$ 3,950	(1)%
Total operating expenses	\$ 1,107	\$ 1,164	(5)%	\$ 2,235	\$ 2,314	(3)%
Net credit losses	\$ 180	\$ 199	(10)%	\$ 386	\$ 389	(1)%
Credit reserve build (release)	19	(21)	NM	22	(22)	NM
Provision (release) for unfunded lending commitments	10			24		
Provisions for credit losses	\$ 209	\$ 178	17%	\$ 432	\$ 367	18%
Income from continuing operations before taxes	\$ 652	\$ 610	7%	\$ 1,261	\$ 1,269	(1)%
Income taxes	220	161	37	412	319	29
Income from continuing operations	\$ 432	\$ 449	(4)%	\$ 849	\$ 950	(11)%
Noncontrolling interests						
Net income	\$ 432	\$ 449	(4)%	\$ 849	\$ 950	(11)%
Balance Sheet data (in billions of dollars)						
Average assets	\$ 129	\$ 124	4%	\$ 129	\$ 125	3%
Return on average assets	1.34%	1.46%		1.33%	1.53%	
Efficiency ratio	56%	60%		57%	59%	
Average deposits	\$ 102	\$ 110	(7)	\$ 105	\$ 110	(5)
Net credit losses as a percentage of average loans	0.82%	0.92%		0.88%	0.89%	
Revenue by business						
Retail banking	\$ 1,192	\$ 1,165	2%	\$ 2,392	\$ 2,395	
Citi-branded cards	776	787	(1)	1,536	1,555	(1)%
Total	\$ 1,968	\$ 1,952	1%	\$ 3,928	\$ 3,950	(1)%
Income from continuing operations by business						
Retail banking	\$ 238	\$ 242	(2)%	\$ 495	\$ 546	(9)%
Citi-branded cards	194	207	(6)	354	404	(12)
Total	\$ 432	\$ 449	(4)%	\$ 849	\$ 950	(11)%
Foreign Currency (FX) Translation Impact						
Total revenue as reported	\$ 1,968	\$ 1,952	1%	\$ 3,928	\$ 3,950	(1)%
Impact of FX translation(1)		(31)			(55)	
Total revenues ex-FX	\$ 1,968	\$ 1,921	2%	\$ 3,928	\$ 3,895	1%

Edgar Filing: CITIGROUP INC - Form 10-Q

Total operating expenses as reported	\$ 1,107	\$ 1,164	(5)%	\$ 2,235	\$ 2,314	(3)%
Impact of FX translation(1)		(32)			(56)	
Total operating expenses ex-FX	\$ 1,107	\$ 1,132	(2)%	\$ 2,235	\$ 2,258	(1)%
Provisions for credit losses as reported	\$ 209	\$ 178	17%	\$ 432	\$ 367	18%
Impact of FX translation(1)					2	
Provisions for credit losses ex-FX	\$ 209	\$ 178	17%	\$ 432	\$ 369	17%
Net income as reported	\$ 432	\$ 449	(4)%	\$ 849	\$ 950	(11)%
Impact of FX translation(1)		4			5	
Net income ex-FX	\$ 432	\$ 453	(5)%	\$ 849	\$ 955	(11)%

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the second quarter of 2013 exchange rates for all periods presented.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Asia RCB below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Asia RCB's results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

2Q13 vs. 2Q12

Net income decreased 5%, primarily due to a higher effective tax rate (see "Income Taxes" below) and higher credit costs, partially offset by higher revenues and lower expenses.

Revenues increased 2%, as higher non-interest revenue was partially offset by lower net interest revenue. Several key markets experienced strong revenue growth, including India, Hong Kong and Singapore, partially offset by the continued negative impacts from the low interest rate environment and ongoing regulatory changes in the region, particularly Korea as well as Indonesia and Taiwan. Net interest revenue declined 6%, primarily driven by continued spread compression, particularly in Korea. Average retail deposits declined 4%, partly reflecting an outflow to investment products and efforts to rebalance the deposit portfolio mix. Average retail loans increased 2% (11% excluding Korea). Spread compression and regulatory changes in the region are expected to continue to have an adverse impact on cards revenue.

Non-interest revenue increased 20%, including a 62% increase in investment sales, due to favorable market conditions. Most underlying business metrics continued to improve in *Asia RCB*, including a 7% increase in cards purchase sales.

Expenses declined 2%, as efficiency savings were partially offset by increased investment spending, particularly investments in China cards, and higher volume related growth.

Provisions increased 17%, reflecting a higher loan loss reserve build, primarily due to regulatory requirements in Korea as well as volume growth in China, India and Singapore, partially offset by lower net credit losses due to higher recoveries as a result of sales of written-off accounts in the current quarter. Despite this increase year-over-year, overall credit quality in the region continued to remain stable.

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *Asia RCB* has experienced similar trends to those described above. *Net income* decreased 11%, primarily due to the higher effective tax rate as well as higher credit costs, partially offset by higher revenues and lower expenses.

Revenues increased 1%, due to higher non-interest revenue, partially offset by lower net interest revenue. Net interest revenue declined 7%, primarily driven by the ongoing spread compression. Average retail deposits declined 3%, partly reflecting an outflow to investment products and efforts to rebalance the deposit portfolio mix. Non-interest revenue increased 16%, reflecting a 52% increase in investment sales, due to favorable market conditions, and a 6% increase in Citi-branded cards purchase sales.

Expenses declined 1%, as efficiency savings were mostly offset by increased investment spending and higher volume-related growth.

Provisions increased 17%, primarily reflecting a higher loan loss reserve build, driven by the factors described above.

INSTITUTIONAL CLIENTS GROUP

Institutional Clients Group (ICG) includes *Securities and Banking* and *Transaction Services*. ICG provides corporate, institutional, public sector and high-net-worth clients around the world with a full range of products and services, including cash management, foreign exchange, trade finance and services, securities services, sales and trading of loans and securities, institutional brokerage, underwriting, lending and advisory services. ICG's international presence is supported by trading floors in approximately 75 countries and jurisdictions and a proprietary network within *Transaction Services* in over 95 countries and jurisdictions. At June 30, 2013, ICG had approximately \$1.1 trillion of assets and \$532 billion of deposits.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Commissions and fees	\$ 1,156	\$ 1,081	7%	\$ 2,335	\$ 2,222	5%
Administration and other fiduciary fees	696	742	(6)	1,390	1,438	(3)
Investment banking	983	793	24	2,068	1,604	29
Principal transactions	2,407	1,434	68	4,822	3,350	44
Other	368	326	13	727	(79)	NM
Total non-interest revenue	\$ 5,610	\$ 4,376	28%	\$ 11,342	\$ 8,535	33%
Net interest revenue (including dividends)	3,963	3,862	3	7,815	7,750	1
Total revenues, net of interest expense	\$ 9,573	\$ 8,238	16%	\$ 19,157	\$ 16,285	18%
Total operating expenses	\$ 4,937	\$ 4,979	(1)%	\$ 9,925	\$ 10,066	(1)%
Net credit losses	\$ 53	\$ 122	(57)%	\$ 92	\$ 64	44%
Provision (release) for unfunded lending commitments	(19)	26	NM	(16)	15	NM
Credit reserve build	(64)	(13)	NM	(41)	145	NM
Provisions for credit losses	\$ (30)	\$ 135	NM	\$ 35	\$ 224	(84)%
Income from continuing operations before taxes	\$ 4,666	\$ 3,124	49%	\$ 9,197	\$ 5,995	53%
Income taxes	1,476	760	94	2,882	1,398	NM
Income from continuing operations	\$ 3,190	\$ 2,364	35%	\$ 6,315	\$ 4,597	37%
Noncontrolling interests	23	31	(26)	73	91	(20)
Net income	\$ 3,167	\$ 2,333	36%	\$ 6,242	\$ 4,506	39%
Average assets (<i>in billions of dollars</i>)	\$ 1,090	\$ 1,051	4%	\$ 1,080	\$ 1,035	4%
Return on average assets	1.17%	0.89%		1.17%	0.88%	
Efficiency ratio	52%	60%		52%	62%	
Revenues by region						
North America	\$ 3,266	\$ 2,680	22%	\$ 6,862	\$ 4,761	44%
EMEA	3,087	2,520	23	5,821	5,352	9
Latin America	1,214	1,176	3	2,431	2,341	4
Asia	2,006	1,862	8	4,043	3,831	6
Total revenues	\$ 9,573	\$ 8,238	16%	\$ 19,157	\$ 16,285	18%
Income from continuing operations by region						
North America	\$ 1,010	\$ 671	51%	\$ 2,291	\$ 984	NM
EMEA	1,016	682	49	1,684	1,496	13%
Latin America	529	490	8	1,005	988	2

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>Asia</i>	635	521	22	1,335	1,129	18
Total income from continuing operations	\$ 3,190	\$ 2,364	35%	\$ 6,315	\$ 4,597	37%
Average loans by region (<i>in billions of dollars</i>)						
<i>North America</i>	\$ 96	\$ 82	17%	\$ 93	\$ 78	19%
<i>EMEA</i>	56	52	8	55	52	6
<i>Latin America</i>	37	34	9	38	34	12
<i>Asia</i>	64	63	2	62	62	
Total average loans	\$ 253	\$ 231	10%	\$ 248	\$ 226	10%

NM Not meaningful

SECURITIES AND BANKING

Securities and Banking (S&B) offers a wide array of investment and commercial banking services and products for corporations, governments, institutional and public sector entities and high-net-worth individuals. *S&B* transacts with clients in both cash instruments and derivatives, including fixed income, foreign currency, equity and commodity products. *S&B* includes investment banking and advisory services, lending, debt and equity sales and trading, institutional brokerage, derivative services and private banking.

S&B revenue is generated primarily from fees and spreads associated with these activities. *S&B* earns fee income for assisting clients in clearing transactions, providing brokerage and investment banking services and other such activities. Revenue generated from these activities is recorded in *Commissions and fees*. In addition, as a market maker, *S&B* facilitates transactions, including holding product inventory to meet client demand, and earns the differential between the price at which it buys and sells the products. These price differentials and the unrealized gains and losses on the inventory are recorded in *Principal transactions*. *S&B* interest income earned on inventory and loans held is recorded as a component of *Net interest revenue*.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		%	Six Months		%
	2013	2012		2013	2012	
Net interest revenue	\$ 2,573	\$ 2,369	9%	\$ 5,010	\$ 4,708	6%
Non-interest revenue	\$ 4,268	3,102	38	8,809	6,105	44
Total revenues, net of interest expense	\$ 6,841	\$ 5,471	25%	\$ 13,819	\$ 10,813	28%
Total operating expenses	\$ 3,495	\$ 3,568	(2)%	\$ 7,059	\$ 7,269	(3)%
Net credit losses	\$ 37	\$ 97	(62)%	\$ 72	\$ 37	95%
Provision (release) for unfunded lending commitments	(19)	26	NM	(16)	9	NM
Credit reserve build	(97)	(64)	(52)	(63)	71	NM
Provisions for credit losses	\$ (79)	\$ 59	NM	\$ (7)	\$ 117	NM
Income before taxes and noncontrolling interests	\$ 3,425	\$ 1,844	86%	\$ 6,767	\$ 3,427	97%
Income taxes	1,043	369	NM	\$ 2,030	616	NM
Income from continuing operations	\$ 2,382	\$ 1,475	61%	\$ 4,737	\$ 2,811	69%
Noncontrolling interests	18	26	(31)	62	82	(24)
Net income	\$ 2,364	\$ 1,449	63%	\$ 4,675	\$ 2,729	71%
Average assets (<i>in billions of dollars</i>)	\$ 933	\$ 913	2%	\$ 929	\$ 899	3%
Return on average assets	1.02%	0.64%		1.01%	0.61%	
Efficiency ratio	51%	65%		51%	67%	
Revenues by region						
North America	\$ 2,599	\$ 2,017	29%	\$ 5,569	\$ 3,459	61%
EMEA	2,166	1,612	34	4,039	3,571	13
Latin America	747	730	2	1,517	1,453	4
Asia	1,329	1,112	20	2,694	2,330	16
Total revenues	\$ 6,841	\$ 5,471	25%	\$ 13,819	\$ 10,813	28%
Income from continuing operations by region						
North America	\$ 849	\$ 549	55%	\$ 2,001	\$ 736	NM
EMEA	787	365	NM	1,232	879	40%
Latin America	350	309	13	662	633	5
Asia	396	252	57	842	563	50

Edgar Filing: CITIGROUP INC - Form 10-Q

Total income from continuing operations	\$ 2,382	\$ 1,475	61%	\$ 4,737	\$ 2,811	69%
<i>Securities and Banking revenue details (excluding CVA/DVA)</i>						
Total investment banking	\$ 1,039	\$ 860	21%	\$ 2,102	\$ 1,732	21%
Fixed income markets	3,372	2,861	18	7,995	7,642	5
Equity markets	942	561	68	1,768	1,477	20
Lending	424	571	(26)	733	583	26
Private bank	645	591	9	1,274	1,189	7
Other <i>Securities and Banking</i>	(43)	(171)	75	(205)	(632)	68
Total <i>Securities and Banking</i> revenues (ex-CVA/DVA)	\$ 6,379	\$ 5,273	21%	\$ 13,667	\$ 11,991	14%
CVA/DVA	\$ 462	\$ 198	NM	\$ 152	\$ (1,178)	NM
Total revenues, net of interest expense	\$ 6,841	\$ 5,471	25%	\$ 13,819	\$ 10,813	28%

NM Not meaningful

2Q13 vs. 2Q12

Net income increased 63%. Excluding \$462 million of CVA/DVA (see table below), net income increased 57%, primarily driven by an increase in revenues and a decline in expenses, partially offset by a higher effective tax rate (see "Income Taxes" below).

Revenues increased 25%. Excluding CVA/DVA:

Revenues increased 21%, reflecting higher revenues in fixed income markets, equity markets and investment banking. Overall, Citi's wallet share continued to improve during the current quarter in most products, while maintaining what Citi believes to be a disciplined risk appetite for the market environment.

Fixed income markets revenues increased 18%, reflecting strength across all major products, including rates and currencies, credit-related and securitized products and commodities. Rates and currencies performance improved due to higher investor flows compared to a weaker prior-year period, particularly in FX and Citi's local markets business. Credit-related and securitized products improved from increased investor demand for yields.

Equity markets revenues increased 68%, primarily due to improved derivatives performance, particularly in *Asia* and *North America*, and higher cash equity volumes as a result of improved market conditions. Cash equity and derivatives client activity also reflected an increased client market share.

Investment banking revenues increased 21%, reflecting growth in all major products and improved overall investment banking wallet share. Advisory revenues increased 6%, reflecting improved wallet share resulting from announced volumes during the second half of 2012, despite a contraction in the overall M&A market wallet. Equity underwriting revenues increased 58%, primarily driven by improved wallet share and increased market activity and share gains in initial public offering activity. Debt underwriting revenues rose 14%, primarily due to increased leveraged finance activity.

Lending revenues decreased 26%, driven by lower mark-to-market gains on hedges related to accrual loans (see table below) due to less significant credit spread widening versus the prior-year period. Excluding lending hedges related to accrual loans, core lending revenues decreased 3%, as lower volumes were partially offset by slightly higher spreads. Citi expects demand for corporate loans to remain muted in the current market environment.

Private Bank revenues increased 9%, driven mainly by growth across regions. Growth across most products, particularly in capital markets and managed investments, was partially offset by lending, which declined slightly on spread compression despite strong volume growth.

Expenses decreased 2%, primarily due to efficiency savings due to the impact of repositioning, partially offset by higher incentive compensation and volume-based transaction expenses driven by improved performance.

Provisions declined to a net credit benefit of \$79 million, primarily reflecting lower net credit losses and a higher loan loss reserve release reflecting portfolio improvement.

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *S&B* has experienced similar trends to those described above. *Net income* increased 71%. Excluding \$152 million of CVA/DVA (see table below), net income increased 33%, primarily driven by the increase in revenues and decline in expenses, partially offset by the higher effective tax rate.

Revenues increased 28%. Excluding CVA/DVA:

Edgar Filing: CITIGROUP INC - Form 10-Q

Revenues increased 14%, reflecting higher revenues in all major products. Overall, Citi's wallet share continued to improve during the period in most products.

Fixed income markets revenues increased 5%, primarily reflecting strong performance in spread products and commodities. Rates and currencies were lower compared to a strong prior-year period that benefited significantly from long-term refinancing operations (LTRO) activity in *EMEA*. Credit-related and securitized products improved, particularly in *North America*, which experienced increased investor demand for higher yields.

Equity markets revenues increased 20% due to the strong derivatives performance and higher cash equity volumes.

Investment banking revenues increased 21%, reflecting growth in all major products and improved overall investment banking wallet share. Advisory revenues increased 34%, reflecting improved wallet share resulting from announced volumes during the second half of 2012, despite a contraction in the M&A market wallet. Equity underwriting revenues increased 52%, primarily due to improved wallet share and increased market activity. Debt underwriting revenues rose 9%, primarily due to increased leveraged finance activity.

Lending revenues increased 26%, driven by the absence of mark-to-market losses on hedges related to accrual loans (see table below). Credit spreads tightened more in the prior-year period. Excluding lending hedges related to accrual loans, core lending revenues decreased 5%, primarily related to lower volumes and loan sale activity, partially offset by higher spreads.

Private Bank revenues increased 7%, driven mainly by growth across regions. All products showed improved performance, particularly in capital markets and managed investments.

Expenses decreased 3%, primarily due to efficiency savings due to the impact of repositioning, partially offset by higher incentive compensation and volume-based transaction expenses driven by improved performance.

Provisions declined \$124 million, primarily due to a loan loss reserve release resulting from portfolio improvement, partially offset by higher net credit losses.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
S&B CVA/DVA				
Fixed Income Markets	\$ 434	\$ 146	\$ 141	\$ (940)
Equity Markets	28	50	12	(234)
Private Bank		2	(1)	(4)
Total S&B CVA/DVA	\$ 462	\$ 198	\$ 152	\$ (1,178)
S&B Hedges on Accrual Loans gain (loss)(1)	\$ 23	\$ 156	\$ (1)	\$ (188)

(1)

Hedges on *S&B* accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium cost of these hedges is included (netted against) the core lending revenues to reflect the cost of the credit protection.

TRANSACTION SERVICES

Transaction Services is composed of Treasury and Trade Solutions and Securities and Fund Services. Treasury and Trade Solutions provides comprehensive cash management and trade finance services for corporations, financial institutions and public sector entities worldwide. Securities and Fund Services provides securities services to investors, such as global asset managers, custody and clearing services to intermediaries, such as broker-dealers, and depository and agency/trust services to multinational corporations and governments globally. Revenue is generated from net interest revenue on the spread between trade loans or intercompany placements and interest paid to customers on deposits as well as fees for transaction processing and fees on assets under custody and administration.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 1,390	\$ 1,493	(7)%	\$ 2,805	\$ 3,042	(8)%
Non-interest revenue	1,342	1,274	5	2,533	2,430	4
Total revenues, net of interest expense	\$ 2,732	\$ 2,767	(1)%	\$ 5,338	\$ 5,472	(2)%
Total operating expenses	1,442	1,411	2	2,866	2,797	2
Provisions (releases) for credit losses	49	76	(36)	42	107	(61)
Income before taxes and noncontrolling interests	\$ 1,241	\$ 1,280	(3)%	\$ 2,430	\$ 2,568	(5)%
Income taxes	433	391	11	852	782	9
Income from continuing operations	\$ 808	\$ 889	(9)%	\$ 1,578	\$ 1,786	(12)%
Noncontrolling interests	5	5		11	9	22
Net income	\$ 803	\$ 884	(9)%	\$ 1,567	\$ 1,777	(12)%
Average assets (<i>in billions of dollars</i>)	\$ 157	\$ 138	14%	\$ 151	\$ 136	11%
Return on average assets	2.05%	2.58%		2.09%	2.63%	
Efficiency ratio	53%	51%		54%	51%	
Revenues by region						
<i>North America</i>	\$ 667	\$ 663	1%	\$ 1,293	\$ 1,302	(1)%
<i>EMEA</i>	921	908	1	1,782	1,781	
<i>Latin America</i>	467	446	5	914	888	3
<i>Asia</i>	677	750	(10)	1,349	1,501	(10)
Total revenues	\$ 2,732	\$ 2,767	(1)%	\$ 5,338	\$ 5,472	(2)%
Income from continuing operations by region						
<i>North America</i>	\$ 161	\$ 122	32%	\$ 290	\$ 248	17%
<i>EMEA</i>	229	317	(28)	452	617	(27)
<i>Latin America</i>	179	181	(1)	343	355	(3)
<i>Asia</i>	239	269	(11)	493	566	(13)
Total income from continuing operations	\$ 808	\$ 889	(9)%	\$ 1,578	\$ 1,786	(12)%
Foreign Currency (FX) Translation Impact						
Total revenue as reported	\$ 2,732	\$ 2,767	(1)%	\$ 5,338	\$ 5,472	(2)%
Impact of FX translation(1)		(21)			(62)	
Total revenues ex-FX	\$ 2,732	\$ 2,746	(1)%	\$ 5,338	\$ 5,410	(1)%
Total operating expenses as reported	\$ 1,442	\$ 1,411	2%	\$ 2,866	\$ 2,797	2%
Impact of FX translation(1)		(8)			(23)	
Total operating expenses ex-FX	\$ 1,442	\$ 1,403	3%	\$ 2,866	\$ 2,774	3%

Edgar Filing: CITIGROUP INC - Form 10-Q

Net income as reported	\$	803	\$	884	(9)%	\$	1,567	\$	1,777	(12)%
Impact of FX translation(1)				(13)					(35)	

Net income ex-FX	\$	803	\$	871	(8)%	\$	1,567	\$	1,742	(10)%
------------------	----	-----	----	-----	------	----	-------	----	-------	-------

Key indicators (in billions of dollars)

Average deposits and other customer liability balances as reported	\$	424	\$	396	7%
Impact of FX translation(1)				(1)	

Average deposits and other customer liability balances ex-FX	\$	424	\$	395	7%
--	----	-----	----	-----	----

EOP assets under custody(2) (in trillions of dollars)	\$	13.4	\$	12.2	10%
---	----	------	----	------	-----

(1) Reflects the impact of foreign exchange (FX) translation into U.S. dollars at the second quarter of 2013 exchange rates for all periods presented.

(2) Includes assets under custody, assets under trust and assets under administration.

NM Not meaningful

Edgar Filing: CITIGROUP INC - Form 10-Q

The discussion of the results of operations for Transaction Services below excludes the impact of FX translation for all periods presented. Presentation of the results of operations, excluding the impact of FX translation, are non-GAAP financial measures. Citi believes the presentation of Transaction Services' results excluding the impact of FX translation is a more meaningful depiction of the underlying fundamentals of the business. For a reconciliation of certain of these metrics to the reported results, see the table above.

2Q13 vs. 2Q12

Net income decreased 8%, primarily reflecting lower revenues, higher expenses and a higher effective tax rate on international operations (see "Income Taxes" below).

Revenues decreased 1% as higher deposit balances, trade loans and higher market volumes were more than offset by continued spread compression, particularly in *Asia*. Volume growth remains challenged in *Asia*. Treasury and Trade Solutions revenues declined 3%, driven by spread compression globally, partially offset by continued growth in balances as average deposits increased 7% and average trade loans increased 16% (excluding the impact of adding approximately \$7 billion of previously unconsolidated assets during the quarter; for additional information, see "Balance Sheet Loans" below and Note 19 to the Consolidated Financial Statements). Securities and Fund Services revenues increased 6%, as settlement volumes increased 13% and assets under custody increased 10%, partially offset by spread compression related to deposits. Despite the overall underlying volume growth, Citi expects spread compression will continue to negatively impact *Transaction Services* net interest revenues in the near term.

Expenses increased 3%, primarily driven by volume-related growth and increased financial transaction taxes in *EMEA*, which are expected to continue in future periods, mostly offset by efficiency savings and lower legal and related expenses.

Average deposits and other customer liabilities increased 7%, primarily as a result of client activity in *Latin America* and *EMEA* (for additional information on Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below).

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *Transaction Services* has experienced similar trends to those described above. *Net income* decreased 10%, primarily reflecting lower revenues, higher expenses and the higher effective tax rate on international operations.

Revenues decreased 1% as higher deposit balances, trade loans and higher market volumes were more than offset by continued spread compression. Treasury and Trade Solutions revenues declined 3%, driven by spread compression globally, partially offset by continued growth in balances as average deposits increased 8% and average trade loans increased over 18% (excluding the addition of the previously unconsolidated assets described above). Securities and Fund Services revenues increased 4%, as settlement volumes increased 9% and assets under custody increased 10%, partially offset by spread compression related to deposits.

Expenses increased 3%, primarily driven by volume-related growth and the financial transaction taxes described above, partially offset by efficiency savings.

Average deposits and other customer liabilities increased 9%, primarily as a result of the client activity in *Latin America* and *EMEA*.

CORPORATE/OTHER

Corporate/Other includes unallocated global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses, Corporate Treasury and discontinued operations. As described under "*Latin America Regional Consumer Banking*" above, as of the second quarter of 2013, Credicard was moved to *Corporate/Other* and reported as discontinued operations. At June 30, 2013, *Corporate/Other* had approximately \$290 billion of assets, or 15% of Citigroup's total assets, consisting primarily of Citi's liquidity portfolio (approximately \$95 billion of cash and cash equivalents and \$141 billion of liquid available-for-sale securities, each as of June 30, 2013). For additional information, see "Balance Sheet Review" and "Capital Resources and Liquidity Funding and Liquidity" below.

<i>In millions of dollars</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ (137)	\$ (124)	(10)%	\$ (283)	\$ (169)	(67)%
Non-interest revenue	240	(172)	NM	379	344	10
Total revenues, net of interest expense	\$ 103	\$ (296)	NM	\$ 96	\$ 175	(45)%
Total operating expenses	\$ 525	\$ 597	(12)%	\$ 1,093	\$ 1,392	(21)%
Provisions for loan losses and for benefits and claims						
Loss from continuing operations before taxes	\$ (422)	\$ (893)	53%	\$ (997)	\$ (1,217)	18%
Income taxes (benefits)	(34)	(446)	92	(287)	(439)	35
Loss from continuing operations	\$ (388)	\$ (447)	13%	\$ (710)	\$ (778)	9%
Loss (gain) from discontinued operations, net of taxes	30	7	NM	(3)	19	NM
Net loss before attribution of noncontrolling interests	\$ (358)	\$ (440)	19%	\$ (713)	\$ (759)	6%
Noncontrolling interests	6	9	(33)	36	72	(50)
Net loss	\$ (364)	\$ (449)	19%	\$ (749)	\$ (831)	10%
EOP assets (in billions of dollars)	\$ 290	\$ 285	2%			

NM Not meaningful

2Q13 vs. 2Q12

The *net loss* decreased 19%, primarily due to an increase in revenues, partially offset by a lower tax benefit.

Revenues increased \$399 million to \$103 million, driven by the absence of the impact of minority investments in the prior-year period,(10) partially offset by the impact of hedging activities and lower revenue from both sales of available-for-sale (AFS) securities and investment yields on Citi's treasury portfolio in the current quarter.

Expenses decreased 12%, largely driven by lower legal and related costs and lower repositioning charges.

2Q13 YTD vs. 2Q12 YTD

The *net loss* decreased 10%, primarily due to lower expenses and a lower tax benefit, partially offset by lower revenues.

Revenues decreased 45%, driven by the impact of hedging activities and lower revenue from both sales of AFS securities and investment yields on Citi's treasury portfolio, partially offset by the absence of the impact of minority investments in the prior-year period.(11)

Edgar Filing: CITIGROUP INC - Form 10-Q

Expenses decreased 21%, largely driven by lower legal and related costs.

- (10) In the second quarter of 2012, Citi recorded a net pretax loss of \$424 million (\$274 million after-tax) related to the sale of a 10.1% stake in Akbank T.A.S.
- (11) In the first six months of 2012, Citi recorded a net pretax gain on minority investments of \$53 million (\$29 million after-tax), which included pretax gains of \$1.1 billion and \$542 million on the sales of Citi's remaining stake in Housing Development Finance Corporation Ltd. (HDFC) and its stake in Shanghai Pudong Development Bank (SPDB), respectively, offset by a pretax impairment charge relating to Akbank T.A.S. of \$1.2 billion and the net pretax loss of \$424 million related to the sale of the 10.1% stake in Akbank T.A.S.

CITI HOLDINGS

Citi Holdings contains businesses and portfolios of assets that Citigroup has determined are not central to its core Citicorp businesses and consists of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*.

As of June 30, 2013, Citi Holdings assets were approximately \$131 billion, a decrease of approximately 31% year-over-year and 12% from March 31, 2013. The decline in assets of \$18 billion from March 31, 2013 was composed of approximately \$8 billion related to the sale of Citi's remaining interest in the MSSB joint venture, \$4 billion of loan and other asset sales and \$6 billion of run-off, pay-downs and charge-offs. As of June 30, 2013, Citi Holdings represented approximately 7% of Citi's GAAP assets, 12% of Citi's risk-weighted assets (as defined under current regulatory guidelines), and 21% of its estimated risk-weighted assets under Basel III.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 784	\$ 595	32%	\$ 1,537	\$ 1,304	18%
Non-interest revenue	308	343	(10)	456	516	(12)
Total revenues, net of interest expense	\$ 1,092	\$ 938	16%	\$ 1,993	\$ 1,820	10%
Provisions for credit losses and for benefits and claims						
Net credit losses	\$ 770	\$ 1,329	(42)%	\$ 1,700	\$ 3,063	(44)%
Credit reserve build (release)	(480)	(250)	(92)	(827)	(800)	(3)
Provision for loan losses	\$ 290	\$ 1,079	(73)%	\$ 873	\$ 2,263	(61)%
Provision for benefits and claims	154	165	(7)	322	336	(4)
Provision (release) for unfunded lending commitments	7	(19)	NM	3	(45)	NM
Total provisions for credit losses and for benefits and claims	\$ 451	\$ 1,225	(63)%	\$ 1,198	\$ 2,554	(53)%
Total operating expenses	\$ 1,547	\$ 1,235	25%	\$ 3,049	\$ 2,452	24%
Loss from continuing operations before taxes	\$ (906)	\$ (1,522)	40%	\$ (2,254)	\$ (3,186)	29%
Benefits for income taxes	(337)	(613)	45	(896)	(1,260)	29
(Loss) from continuing operations	\$ (569)	\$ (909)	37%	\$ (1,358)	\$ (1,926)	29%
Noncontrolling interests	1	1		6	3	100
Citi Holdings net loss	\$ (570)	\$ (910)	37%	\$ (1,364)	\$ (1,929)	29%
Balance sheet data (in billions of dollars)						
Average assets	\$ 144	\$ 202	(29)%	\$ 149	\$ 213	(30)%
Total EOP assets	131	191	(31)			
Total EOP loans	100	128	(22)			
Total EOP deposits	65	63	3%			

NM Not meaningful

BROKERAGE AND ASSET MANAGEMENT

Brokerage and Asset Management (BAM) currently consists primarily of retail alternative investments. On June 28, 2013, Citi completed the sale of its remaining 35% interest in the MSSB joint venture, which included approximately \$8 billion of assets. See "Capital Resources and Liquidity Funding and Liquidity Deposits" for a discussion of the deposits associated with the MSSB joint venture as well as Note 12 to the Consolidated Financial Statements. At June 30, 2013, *BAM* had approximately \$1 billion of assets, or less than 1% of Citi Holdings assets.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		%	Six Months		%
	2013	2012	Change	2013	2012	Change
Net interest revenue	\$ (87)	\$ (122)	29%	\$ (171)	\$ (253)	32%
Non-interest revenue	67	209	(68)	134	292	(54)
Total revenues, net of interest expense	\$ (20)	\$ 87	NM	\$ (37)	\$ 39	NM
Total operating expenses	\$ 63	\$ 126	(50)%	\$ 168	\$ 283	(41)%
Net credit losses	\$	\$	%	\$	\$	%
Credit reserve build (release)					(1)	100
Provisions for loan losses					(1)	100
Loss from continuing operations before taxes	\$ (83)	\$ (39)	NM	\$ (205)	\$ (243)	16%
Income tax benefits	(30)	(15)	(100)%	(73)	(82)	11
Loss from continuing operations	\$ (53)	\$ (24)	NM	\$ (132)	\$ (161)	18%
Noncontrolling interests	1	1		6	2	NM
Net loss	\$ (54)	\$ (25)	NM	\$ (138)	\$ (163)	15%
EOP assets (<i>in billions of dollars</i>)	\$ 1	\$ 22	(95)%			
EOP deposits (<i>in billions of dollars</i>)	57	55	4			

NM Not meaningful

2Q13 vs. 2Q12

The *net loss* in *BAM* increased by \$29 million to \$54 million, primarily due to a decrease in revenues, partially offset by lower expenses.

Revenues decreased \$107 million to \$(20) million, driven by lower ongoing MSSB equity-related revenues and lower transition services revenues, partially offset by lower funding costs due to a 95% decline in year-over-year assets from \$22 billion to \$1 billion.

Expenses decreased 50%, driven by lower costs related to transition services provided to the MSSB joint venture and lower expense related to retail alternative investments.

2Q13 YTD vs. 2Q12 YTD

The *net loss* in *BAM* decreased by \$25 million to \$138 million, primarily due to lower operating expenses, partially offset by lower revenues.

Revenues decreased \$76 million to \$(37) million, driven by lower ongoing transition services and equity revenues associated with the MSSB joint venture, partially offset by lower funding costs.

Edgar Filing: CITIGROUP INC - Form 10-Q

Expenses decreased 41%, driven by lower costs related to transition services provided to the MSSB joint venture and lower legal and related costs and lower expenses related to retail alternative investments.

LOCAL CONSUMER LENDING

Local Consumer Lending (LCL) includes a substantial portion of Citigroup's *North America* mortgage business (see "North America Consumer Mortgage Lending" below), CitiFinancial North America (consisting of the OneMain and CitiFinancial Servicing businesses), remaining student loans and credit card portfolios, and other local consumer finance businesses globally (including Western European cards and retail banking and Japan Consumer Finance). At June 30, 2013, *LCL* consisted of approximately \$115 billion of assets (with approximately \$108 billion in *North America*), or approximately 88% of Citi Holdings assets, and thus represents the largest segment within Citi Holdings. The *North America* assets primarily consisted of residential mortgages (residential first mortgages and home equity loans), which were approximately \$80 billion as of June 30, 2013.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		% Change	Six Months		% Change
	2013	2012		2013	2012	
Net interest revenue	\$ 869	\$ 782	11%	\$ 1,709	\$ 1,711	
Non-interest revenue	186	150	24	402	545	(26)%
Total revenues, net of interest expense	\$ 1,055	\$ 932	13%	\$ 2,111	\$ 2,256	(6)%
Total operating expenses	\$ 806	\$ 1,043	(23)%	\$ 1,631	\$ 2,040	(20)%
Net credit losses	\$ 775	\$ 1,289	(40)%	\$ 1,695	\$ 3,041	(44)%
Credit reserve build (release)	(475)	(186)	NM	(800)	(706)	(13)
Provision for benefits and claims	154	165	(7)	322	336	(4)
Provisions for credit losses and for benefits and claims	\$ 454	\$ 1,268	(64)%	\$ 1,217	\$ 2,671	(54)%
Loss from continuing operations before taxes	\$ (205)	\$ (1,379)	85%	\$ (737)	\$ (2,455)	70%
Benefits for income taxes	(71)	(560)	87	(310)	(1,003)	69
Loss from continuing operations	\$ (134)	\$ (819)	84%	\$ (427)	\$ (1,452)	71%
Noncontrolling interests					1	(100)
Net loss	\$ (134)	\$ (819)	84%	\$ (427)	\$ (1,453)	71%
Balance sheet data (in billions of dollars)						
Average assets	\$ 118	\$ 143	(17)%	\$ 121	\$ 150	(19)%
EOP assets	115	137	(16)			
Net credit losses as a percentage of average loans	2.98%	4.09%		3.18%	4.71%	

2Q13 vs. 2Q12

The *net loss* decreased by 84%, driven mainly by the improved credit environment primarily in *North America* mortgages, increased revenues and lower operating expenses.

Revenues increased 13%, with an increase in both net interest and non-interest revenues. The increase in net interest revenue was driven by lower funding costs. The increase in non-interest revenue was driven by asset sales and higher mortgage servicing revenues, partially offset by a higher residential mortgage repurchase reserve build. The repurchase reserve build in the current quarter was \$245 million, compared to \$148 million in the prior-year period (see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representations and Warranties" below).

Expenses decreased 23%, driven by lower volumes and divestitures as well as lower legal and related costs, which declined 73% due to the absence of reserves related to payment protection insurance (PPI) taken in the prior-year period (see "Payment Protection Insurance" below).

Edgar Filing: CITIGROUP INC - Form 10-Q

Provisions decreased 64%, driven primarily by improved credit in *North America* mortgages, lower volumes and divestitures. Net credit losses decreased by 40%, driven by improved credit performance. Net credit losses in the current quarter included \$30 million related to the national mortgage and independent foreclosure review settlements. Net credit losses in *LCL* will likely continue to be impacted as Citi completes its mortgage assistance obligations under the independent foreclosure review settlement, which is currently estimated to result in approximately \$30 million of quarterly net credit losses during the remainder of 2013 (see "Managing Global Risk Credit Risk National Mortgage Settlement/Independent Foreclosure Review Settlement" below for additional information).

Net credit losses in *LCL* declined 40%, with net credit losses in *North America* mortgages decreasing by 37%, other portfolios in *North America* by 35% and international by 67%. These declines were driven by lower overall asset levels, the sale of current and delinquent loans as well as underlying credit improvements. Loan loss reserve releases increased \$289 million to \$475 million, primarily due to a loan loss reserve release of approximately \$525 million related to the *North America* mortgage portfolio.

Average assets declined 17%, driven by asset sales and portfolio run-off, including declines of \$16 billion in *North America* mortgage loans and \$5 billion in international assets.

2Q13 YTD vs. 2Q12 YTD

Year-to-date, *LCL* has experienced similar trends to those described above. The *net loss* decreased by 71%, driven mainly by the improved credit environment primarily in *North America* mortgages and lower operating expenses.

Revenues decreased 6%, driven by a decrease in non-interest revenues. Net interest revenue was unchanged from the prior-year period. Non-interest revenue declined due to higher residential mortgage repurchase reserve builds and lower loan balances due to continued asset sales, divestitures and run off, partially offset by improvements in asset sales and higher mortgage servicing revenues. The repurchase reserve build in the current period was \$470 million, compared to \$332 million in the prior-year period (see "Managing Global Risk Credit

Risk Citigroup Residential Mortgages Representations and Warranties" below).

Expenses decreased 20%, driven by lower volumes and divestitures as well as lower legal and related costs, which declined 57% due to the absence of reserves related to PPI taken in the prior-year period and lower independent foreclosure review charges as a result of the previously announced independent foreclosure review settlement.

Provisions decreased 54%, driven primarily by the improved credit in *North America* mortgages, lower volumes and divestitures. Net credit losses decreased by 44%, driven by improved credit performance as well as the absence of \$413 million of incremental charge-offs in the first half of 2012 related to the national mortgage settlement. Net credit losses in the current period included \$106 million related to the national mortgage and independent foreclosure review settlements. Loan loss reserve releases increased 13%, due to the improved credit environment, primarily in *North America* mortgages.

Average assets decreased 19%, driven by asset sales and portfolio run-off, including declines of \$16 billion in *North America* mortgage loans and \$6 billion in international assets.

Payment Protection Insurance

Over the past several years Citi, along with other financial institutions in the UK, has been subject to an increased number of claims relating to the sale of payment protection insurance products (PPI). For additional information, see "Citi Holdings Local Consumer Lending Payment Protection Insurance" in Citi's 2012 Annual Report on Form 10-K.

As previously disclosed, during the second quarter of 2013, Citi moved into the full execution phase of its customer contact exercise to contact proactively any customers who may have been mis-sold PPI after January 2005 and invite them to have their individual sale reviewed (Customer Contact Exercise). In addition, Citi completed its re-evaluation of PPI customer complaints that were reviewed and rejected prior to December 2010 (the Customer Re-evaluation Exercise). The number of customer complaints regarding the sale of PPI remained elevated during the second quarter of 2013, primarily as a result of the Customer Contact Exercise and PPI complaints received directly from customers.

During the second quarter of 2013, Citi did not increase its PPI reserves and paid PPI claims totaling \$55 million, all of which were charged against its reserves. At June 30, 2013, Citi's PPI reserve was \$252 million.

SPECIAL ASSET POOL

The *Special Asset Pool (SAP)* consists of a portfolio of securities, loans and other assets that Citigroup intends to continue to reduce over time through asset sales and portfolio run-off. *SAP* had approximately \$15 billion of assets as of June 30, 2013, which constituted approximately 11% of Citi Holdings assets.

<i>In millions of dollars, except as otherwise noted</i>	Second Quarter		%	Six Months		%
	2013	2012	Change	2013	2012	Change
Net interest revenue	\$ 2	\$ (65)	NM	\$ (1)	\$ (154)	99%
Non-interest revenue	55	(16)	NM	(80)	(321)	75
Total revenues, net of interest expense	\$ 57	\$ (81)	NM	\$ (81)	\$ (475)	83%
Total operating expenses	\$ 678	\$ 66	NM	\$ 1,250	\$ 129	NM
Net credit losses	\$ (5)	\$ 40	NM	\$ 5	\$ 22	(77)%
Credit reserve builds (releases)	(5)	(64)	92%	(27)	(93)	71
Provision (releases) for unfunded lending commitments	7	(19)	NM	3	(45)	NM
Provisions for credit losses	\$ (3)	\$ (43)	93%	\$ (19)	\$ (116)	84%
Loss from continuing operations before taxes	\$ (618)	\$ (104)	NM	\$ (1,312)	\$ (488)	NM
Income taxes (benefits)	(236)	(38)	NM	(513)	(175)	NM
Loss from continuing operations	\$ (382)	\$ (66)	NM	\$ (799)	\$ (313)	NM
Noncontrolling interests						
Net loss	\$ (382)	\$ (66)	NM	\$ (799)	\$ (313)	NM
EOP assets (<i>in billions of dollars</i>)	\$ 15	\$ 32	(53)%			

NM Not meaningful

2Q13 vs. 2Q12

The *net loss* increased by \$316 million, mainly driven by higher legal and related expenses, partially offset by increased revenues.

Revenues increased \$138 million. CVA/DVA was \$15 million, compared to \$21 million in the prior-year period. Excluding the impact of CVA/DVA, revenues in *SAP* were \$42 million, compared to \$(102) million in the prior-year period. The improvement in revenues was primarily driven by an improvement in non-interest revenue, primarily due to lower asset marks, as well as net interest revenues, primarily due to lower funding costs.

Expenses increased \$612 million, primarily driven by higher legal and related costs.

Provisions were a benefit of \$3 million, which represented a 93% decline from the prior-year period, due to a decrease in loan loss reserves releases and an increase in the provision for unfunded lending commitments, partially offset by a decrease in net credit losses (a net credit benefit of \$5 million in the current quarter compared to net credit losses of \$40 million in the prior-year period).

Assets declined 53% to \$15 billion, primarily driven by sales, amortization and prepayments. Asset sales of \$2.4 billion in the current quarter generated a pretax loss of \$13 million, compared to asset sales of \$2.8 billion and a pretax gain of \$76 million in the prior-year period.

2Q13 YTD vs. 2Q12 YTD

The *net loss* increased by \$486 million, mainly driven by higher legal and related expenses, partially offset by increased revenues.

Revenues improved 83% to \$(81) million. CVA/DVA was \$6 million, compared to \$109 million in the prior-year period. Excluding the impact of CVA/DVA, revenues in *SAP* were \$(87) million, compared to \$(584) million in the prior-year period. The improvement in non-interest revenue and net interest revenues were driven by the factors described above.

Expenses increased \$1.1 billion, primarily driven by higher legal and related costs.

Provisions were a benefit of \$19 million, which represented an 84% decline from the prior-year period, due to the decrease in loan loss reserve releases and an increase in the provision for unfunded lending commitments, partially offset by the decrease in net credit losses.

Assets declined 53% to \$15 billion, primarily driven by sales, amortization and prepayments.

BALANCE SHEET REVIEW

The following sets forth a general discussion of the changes in certain of the more significant line items of Citi's Consolidated Balance Sheet. For additional information on Citigroup's liquidity resources, including its deposits, short-term and long-term debt and secured financing transactions, see "Capital Resources and Liquidity Funding and Liquidity" below.

<i>In billions of dollars</i>	June 30, 2013	March 31, 2013	December 31, 2012	2Q13 vs. 1Q13 Increase (decrease)	% Change	2Q13 vs. 4Q12 Increase (decrease)	% Change
Assets							
Cash and deposits with banks	\$ 189	\$ 174	\$ 139	\$ 15	9%	\$ 50	36%
Federal funds sold and securities borrowed or purchased under agreements to resell	263	270	261	(7)	(3)	2	1
Trading account assets	307	308	321	(1)		(14)	(4)
Investments	300	305	312	(5)	(2)	(12)	(4)
Loans, net of unearned income and allowance for loan losses	622	623	630	(1)		(8)	(1)
Other assets	203	202	202	1		1	
Total assets	\$ 1,884	\$ 1,882	\$ 1,865	\$ 2	%	19	1%
Liabilities							
Deposits	\$ 938	\$ 934	\$ 931	\$ 4	%	7	1%
Federal funds purchased and securities loaned or sold under agreements to repurchase	218	222	211	(4)	(2)	7	3
Trading account liabilities	123	120	116	3	3	7	6
Short-term borrowings	59	48	52	11	23	7	13
Long-term debt	221	234	239	(13)	(6)	(18)	(8)
Other liabilities	127	129	125	(2)	(2)	2	2
Total liabilities	\$ 1,686	\$ 1,687	\$ 1,674	\$ (1)	%	12	1%
Total equity	198	195	191	3	2	7	4
Total liabilities and equity	\$ 1,884	\$ 1,882	\$ 1,865	\$ 2	%	19	1%

ASSETS**Cash and Deposits with Banks**

Cash and deposits with banks is composed of both *Cash and due from banks* and *Deposits with banks*. *Cash and due from banks* includes (i) cash on hand at Citi's domestic and overseas offices, and (ii) non-interest-bearing balances due from banks, including non-interest-bearing demand deposit accounts with correspondent banks, central banks (such as the Federal Reserve Bank), and other banks or depository institutions for normal operating purposes. *Deposits with banks* includes interest-bearing balances, demand deposits and time deposits held in or due from banks (including correspondent banks, central banks and other banks or depository institutions) maintained for, among other things, normal operating and regulatory reserve requirement purposes.

During the second quarter of 2013, cash and deposits with banks increased \$15 billion, or 9%, driven by a \$15 billion, or 10%, increase in deposits with banks while due from banks remained relatively unchanged. The growth in cash balances was driven by the continued reduction of Citi Holdings assets, particularly due to the cash proceeds received from the completion of the sale of Citi's remaining 35% interest in the MSSB joint venture, additional short-term borrowings, higher deposits in *Transactions Services* and other Citi Holdings asset sales and runoff, partially offset by trade lending growth and long-term debt maturities and repurchases. This increase in cash balances was driven in part to prepare for the third quarter of 2013 deposit transfer to Morgan Stanley. For additional information on this transfer and Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below.

Federal Funds Sold and Securities Borrowed or Purchased Under Agreements to Resell (Reverse Repos)

Edgar Filing: CITIGROUP INC - Form 10-Q

Federal funds sold consist of unsecured advances to third parties of excess balances in reserve accounts held at the Federal Reserve Bank. During the second quarter of 2013, Citi's federal funds sold were not significant.

Reverse repos and securities borrowed decreased by \$7 billion, or 3%, in the second quarter of 2013, primarily due to a reduction in trading activity in *Securities and Banking*, including client and market-driven changes in prime finance as well as in fixed income finance.

For further information regarding these balance sheet categories, see Note 10 to the Consolidated Financial Statements.

Trading Account Assets

Trading account assets includes debt and marketable equity securities, derivatives in a net receivable position, residual interests in securitizations and physical commodities inventory. In addition, certain assets that Citigroup has elected to carry at fair value, such as certain loans and purchase guarantees, are also included in trading account assets.

Trading account assets were relatively unchanged quarter-over-quarter, as decreases in foreign government securities (\$3 billion, or 4%), equity securities (\$2 billion, or 3%) and corporate debt securities (\$2 billion, or 6%) were offset by a \$4 billion, or 22%, increase in U.S. Treasury and federal agency

Edgar Filing: CITIGROUP INC - Form 10-Q

securities and a \$1 billion, or 3%, increase in derivative assets. Average trading account assets were \$263 billion in the second quarter of 2013, compared to \$265 billion in the first quarter of 2013. The changes in the asset levels reflected normal trading fluctuations in line with market movements during the quarter.

For further information on Citi's trading account assets, see Note 11 to the Consolidated Financial Statements.

Investments

Investments consist of debt and equity securities that are available-for-sale, debt securities that are held-to-maturity, non-marketable equity securities that are carried at fair value and non-marketable equity securities carried at cost. Debt securities include bonds, notes and redeemable preferred stock, as well as certain mortgage-backed and asset-backed securities and other structured notes. Marketable and non-marketable equity securities carried at fair value include common and nonredeemable preferred stock. Nonmarketable equity securities carried at cost primarily include equity shares issued by the Federal Reserve Bank and the Federal Home Loan Banks (FHLB) that Citigroup is required to hold.

During the second quarter of 2013, investments decreased \$5 billion, or 2%, primarily due to a \$4 billion, or 1%, decline in AFS securities, predominantly U.S. Treasury securities driven by Citi Treasury liquidity and spread management activities.

For further information regarding investments, see Note 12 to the Consolidated Financial Statements.

Loans

Loans represent the largest asset category of Citi's balance sheet. Citi's total loans, net of unearned income, were \$644 billion at June 30, 2013, compared to \$646 billion at March 31, 2013 and \$655 billion at June 30, 2012. The impact of FX translation was a negative \$8 billion year-over-year and a negative \$7 billion quarter-over-quarter. In addition, approximately \$3 billion of loans were moved to *Discontinued operations* during the second quarter of 2013 as a result of the agreement to sell Citi's Brazil Credicard business (see Note 2 to the Consolidated Financial Statements).

Excluding the impact of FX translation and the Credicard loans, (12) loans decreased 1% from the prior-year period and increased 1% quarter-over-quarter. At the end of the second quarter of 2013, Consumer and Corporate loans represented 60% and 40%, respectively, of Citi's total loans.

The decline in loans from the prior-year period reflected a 21% decline in Citi Holdings loans, due to continued run-off and asset sales, partially offset by 4% growth in Citicorp. Within Citicorp, Consumer loans grew 2% from the prior-year period, as growth in all international regions, led by *Latin America*, was offset by continued customer deleveraging in *North America*. Corporate loans grew 8% from the prior-year period, with growth across almost all regions and segments, particularly in international trade loans.

Quarter-over-quarter, Citi Holdings loans declined 7% and Citicorp loans increased 2%. Citicorp Corporate loans increased 5% while Citicorp Consumer loans remained relatively unchanged. The Corporate loan growth was driven by *North America Transaction Services*, and was due to the addition of approximately \$7 billion of previously unconsolidated assets during the current quarter, which consisted of trade loans (see Note 19 to the Consolidated Financial Statements). Excluding the impact of the consolidation, Corporate loans grew 2% sequentially, driven by increased trade loans overseas within *Transaction Services*. Consumer loans remained relatively unchanged.

During the second quarter of 2013, average loans of \$642 billion yielded an average rate of 7.1%, compared to \$643 billion and 7.2%, respectively, in the first quarter of 2013.

For further information on Citi's loan portfolios, see generally "Managing Global Risk Credit Risk" below and Note 13 to the Consolidated Financial Statements.

Other Assets

Other assets consists of brokerage receivables, goodwill, intangibles and mortgage servicing rights in addition to other assets (including, among other items, loans held-for-sale, deferred tax assets, equity-method investments, interest and fees receivable, premises and equipment, certain end-user derivatives in a net receivable position, repossessed assets and other receivables).

Edgar Filing: CITIGROUP INC - Form 10-Q

During the second quarter of 2013, other assets remained relatively unchanged at \$203 billion as an \$8 billion increase in brokerage receivables was offset by the reduction in other assets due to the sale of Citi's remaining 35% investment in the MSSB joint venture.

For further information regarding goodwill and intangible assets, see Note 15 to the Consolidated Financial Statements.

LIABILITIES

Deposits

Deposits represent customer funds that are payable on demand or upon maturity. For a discussion of Citi's deposits, see "Capital Resources and Liquidity Funding and Liquidity" below.

Federal Funds Purchased and Securities Loaned or Sold Under Agreements to Repurchase (Repos)

Federal funds purchased consist of unsecured advances of excess balances in reserve accounts held at the Federal Reserve Banks from third parties. During the second quarter of 2013, Citi's federal funds purchased were not significant.

Repos and securities lent decreased by \$4 billion, or 2%, in the second quarter of 2013, primarily due to the reduction in client and market-driven trading activity in reverse repos and securities borrowing transactions, as discussed above. For further information on Citi's secured financing transactions, including repos and securities lending transactions, see "Capital Resources and Liquidity Funding and Liquidity" below. See also Note 10 to the Consolidated Financial Statements for additional information on these balance sheet categories.

(12) Throughout this section, the discussion of loans excludes the impact of FX translation and reflects the movement of the Credicard loans to *Discontinued operations* during the second quarter of 2013.

Trading Account Liabilities

Trading account liabilities includes securities sold, not yet purchased (short positions), and derivatives in a net payable position, as well as certain liabilities that Citigroup has elected to carry at fair value.

During the second quarter of 2013, trading account liabilities increased by \$3 billion, or 3%, substantially all of which was due to an increase in short equity positions, which was aligned with the corresponding increase in securities borrowing transactions discussed above. Average trading account liabilities were \$82 billion, compared to \$72 billion in the first quarter of 2013, primarily due to higher average *Institutional Clients Group* volumes in the beginning of the current quarter.

For further information on Citi's trading account liabilities, see Note 11 to the Consolidated Financial Statements.

Debt

Debt is composed of both short-term and long-term borrowings. Short-term borrowings include commercial paper and borrowings from unaffiliated banks and other market participants, including the FHLB. Long-term borrowings include senior notes, subordinated notes, trust preferred securities and securitizations. For further information on Citi's long-term and short-term debt borrowings, see "Capital Resources and Liquidity Funding and Liquidity" below and Note 16 to the Consolidated Financial Statements.

Other Liabilities

Other liabilities consists of brokerage payables and other liabilities (including, among other items, accrued expenses and other payables, deferred tax liabilities, certain end-user derivatives in a net payable position, and reserves for legal claims, taxes, repositioning, unfunded lending commitments, and other matters).

During the second quarter of 2013, other liabilities decreased \$2 billion, or 2%, driven by normal business fluctuations.

SEGMENT BALANCE SHEET AT JUNE 30, 2013(1)

<i>In millions of dollars</i>	Global Consumer Banking	Institutional Clients Group	Corporate/Other, Discontinued Operations and Consolidating Eliminations(2)	Subtotal Citicorp	Citi Holdings	Citigroup Parent Company- Issued Long-Term Debt and Stockholders' Equity(3)	Total Citigroup Consolidated
Assets							
Cash and deposits with banks	\$ 18,827	\$ 73,389	\$ 95,424	\$ 187,640	\$ 1,533		\$ 189,173
Federal funds sold and securities borrowed or purchased under agreements to resell	5,727	256,509		262,236	969		263,205
Trading account assets	8,923	292,635	244	301,802	4,768		306,570
Investments	33,262	104,106	147,778	285,146	15,194		300,340
Loans, net of unearned income and allowance for loan losses	272,816	257,336		530,152	92,009		622,161
Other assets	55,042	84,037	46,625	185,704	16,835		202,539
Total assets	\$ 394,597	\$ 1,068,012	\$ 290,071	\$ 1,752,680	\$ 131,308		\$ 1,883,988
Liabilities and equity							
Total deposits	\$ 326,564	\$ 531,931	\$ 15,241	\$ 873,736	\$ 64,691		\$ 938,427
Federal funds purchased and securities loaned or sold under agreements to repurchase	7,374	210,877		218,251	1		218,252
Trading account liabilities	67	121,645	140	121,852	1,170		123,022
Short-term borrowings	256	47,108	11,217	58,581	226		58,807
Long-term debt	2,164	39,573	\$ 10,131	51,868	6,550	162,541	220,959
Other liabilities	19,611	79,030	15,912	\$ 114,553	12,142		126,695
Net inter-segment funding (lending)	38,561	37,848	235,530	311,939	46,528	(358,467)	
Total liabilities	\$ 394,597	\$ 1,068,012	\$ 288,171	\$ 1,750,780	\$ 131,308	\$ (195,926)	\$ 1,686,162
Total equity			1,900	1,900		195,926	197,826
Total liabilities and equity	\$ 394,597	\$ 1,068,012	\$ 290,071	\$ 1,752,680	\$ 131,308	\$ -	\$ 1,883,988

(1) The supplemental information presented in the table above reflects Citigroup's consolidated GAAP balance sheet by reporting segment as of June 30, 2013. The respective segment information depicts the assets and liabilities managed by each segment as of such date. While this presentation is not defined by GAAP, Citi believes that these non-GAAP financial measures enhance investors' understanding of the balance sheet components managed by the underlying business segments, as well as the beneficial inter-relationship of the asset and liability dynamics of the balance sheet components among Citi's business segments.

(2) Consolidating eliminations for total Citigroup and Citigroup parent company assets and liabilities are recorded within the *Corporate/Other* segment.

(3) The total stockholders' equity and the majority of long-term debt of Citigroup resides in the Citigroup parent company Consolidated Balance Sheet. Citigroup allocates stockholders' equity and long-term debt to its businesses through inter-segment allocations as described above.

CAPITAL RESOURCES AND LIQUIDITY

CAPITAL RESOURCES

Overview

Capital is used principally to support assets in Citi's businesses and to absorb credit, market and operational losses. Citi primarily generates capital through earnings from its operating businesses. Citi may augment its capital through issuances of common stock, perpetual preferred stock and equity issued through awards under employee benefit plans, among other issuances. During the first six months of 2013, Citi issued \$1.8 billion of noncumulative perpetual preferred stock, resulting in a total of approximately \$4.3 billion outstanding as of June 30, 2013.

Citi has also previously augmented its regulatory capital through the issuance of trust preferred securities, although the treatment of such instruments as regulatory capital will be phased out under the final U.S. Basel III rules (Final Basel III Rules) (see "Regulatory Capital Standards Developments" below). Accordingly, Citi continues to redeem certain of its trust preferred securities in contemplation of such future phase out (see "Funding and Liquidity Long-Term Debt" below).

Further, changes in regulatory and accounting standards as well as the impact of future events on Citi's business results, such as corporate and asset dispositions, may also affect Citi's capital levels.

For additional information on Citi's capital resources, including an overview of Citigroup's capital management framework and regulatory capital standards, see "Capital Resources and Liquidity Capital Resources" and "Risk Factors Regulatory Risks" in Citigroup's 2012 Annual Report on Form 10-K.

Current Regulatory Capital Guidelines

Citigroup Capital Resources Under Current Regulatory Guidelines

Citigroup is subject to the risk-based capital guidelines issued by the Federal Reserve Board which, as currently in effect, constitute the Basel I credit risk capital rules and, beginning January 1, 2013, also the final (revised) market risk capital rules (Basel II.5).

Historically, capital adequacy has been measured, in part, based on two risk-based capital ratios, the Tier 1 Capital and Total Capital (Tier 1 Capital + Tier 2 Capital) ratios. Tier 1 Capital consists of the sum of "core capital elements," such as qualifying common stockholders' equity, as adjusted, qualifying perpetual preferred stock, qualifying noncontrolling interests, and qualifying trust preferred securities, principally reduced by goodwill, other disallowed intangible assets, and disallowed deferred tax assets. Total Capital also includes "supplementary" Tier 2 Capital elements, such as qualifying subordinated debt and a limited portion of the allowance for credit losses. Both measures of capital adequacy are stated as a percentage of risk-weighted assets.

In 2009, the U.S. banking regulators developed a new supervisory measure of capital termed "Tier 1 Common," which is defined as Tier 1 Capital less non-common elements, including qualifying perpetual preferred stock, qualifying noncontrolling interests, and qualifying trust preferred securities.

Citigroup's risk-weighted assets are principally derived from application of the risk-based capital guidelines related to the measurement of credit risk. Pursuant to these guidelines, on balance sheet assets and the credit equivalent amount of certain off-balance-sheet exposures (such as financial guarantees, unfunded lending commitments, letters of credit and derivatives) are assigned to one of several prescribed risk-weight categories based upon the perceived credit risk associated with the obligor or, if relevant, the guarantor, the nature of the collateral, or external credit ratings. Risk-weighted assets also incorporate a measure for market risk on covered trading account positions and foreign exchange and commodity positions whether or not carried in the trading account. Excluded from risk-weighted assets are any assets, such as goodwill and deferred tax assets, to the extent required to be deducted from regulatory capital.

Citigroup is also subject to a Leverage ratio requirement, a non-risk-based measure of capital adequacy, which is defined as Tier 1 Capital as a percentage of quarterly adjusted average total assets.

To be "well capitalized" under current federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital ratio of at least 6%, a Total Capital ratio of at least 10%, and not be subject to a Federal Reserve Board directive to maintain higher capital levels. In addition, the Federal Reserve Board currently expects bank holding companies to maintain a minimum Leverage ratio of 3% or 4%, depending on factors specified in its regulations. The following table sets forth Citigroup's regulatory capital ratios as of June 30, 2013 and December 31, 2012:

Edgar Filing: CITIGROUP INC - Form 10-Q

	Jun. 30, 2013(1)	Dec. 31, 2012(2)
Tier 1 Common	12.16%	12.67%
Tier 1 Capital	13.24	14.06
Total Capital (Tier 1 Capital + Tier 2 Capital)	16.18	17.26
Leverage	7.86	7.48

-
- (1) Tier 1 Common, Tier 1 Capital, and Total Capital ratios are calculated based on Basel I credit risk capital rules and final (revised) market risk capital rules (Basel II.5) effective on January 1, 2013.
- (2) Tier 1 Common, Tier 1 Capital, and Total Capital ratios are calculated based on Basel I credit risk and market risk capital rules.

As indicated in the table above, Citigroup was "well capitalized" under the current federal bank regulatory agency definitions as of June 30, 2013 and December 31, 2012.

Components of Citigroup Capital Under Current Regulatory Guidelines

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Tier 1 Common Capital		
Citigroup common stockholders' equity(1)	\$ 191,672	\$ 186,487
Regulatory Capital Adjustments and Deductions:		
Less: Net unrealized gains (losses) on securities available-for-sale, net of tax(2)(3)	(1,290)	597
Less: Accumulated net unrealized losses on cash flow hedges, net of tax	(1,671)	(2,293)
Less: Pension liability adjustment, net of tax(4)	(4,615)	(5,270)
Less: Cumulative effect included in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax(5)	11	18
Less: Disallowed deferred tax assets(6)	40,054	41,800
Less: Intangible assets:		
Goodwill, net of related deferred tax liability (DTL)	23,360	24,170
Other disallowed intangible assets, net of related DTL	3,559	3,868
Other	(440)	(502)
Total Tier 1 Common Capital	\$ 131,824	\$ 123,095
Tier 1 Capital		
Qualifying perpetual preferred stock(1)	\$ 4,254	\$ 2,562
Qualifying trust preferred securities	6,562	9,983
Qualifying noncontrolling interests	862	892
Total Tier 1 Capital	\$ 143,502	\$ 136,532
Tier 2 Capital		
Allowance for credit losses(7)	\$ 13,676	\$ 12,330
Qualifying subordinated debt(8)	18,167	18,689
Net unrealized pretax gains on available-for-sale equity securities(2)	34	135
Total Tier 2 Capital	\$ 31,877	\$ 31,154
Total Capital (Tier 1 Capital + Tier 2 Capital)	\$ 175,379	\$ 167,686

Citigroup Risk-Weighted Assets

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012(10)
Credit Risk-Weighted Assets(9)	\$ 939,472	\$ 929,722
Market Risk-Weighted Assets	144,600	41,531
Total Risk-Weighted Assets	\$ 1,084,072	\$ 971,253

(1) Issuance costs related to preferred stock outstanding at June 30, 2013 are excluded from common stockholders' equity and netted against preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under U.S. GAAP.

(2) Tier 1 Capital excludes net unrealized gains (losses) on AFS debt securities and net unrealized gains on AFS equity securities with readily determinable fair values, in accordance with risk-based capital guidelines. In arriving at Tier 1 Capital, banking organizations are required to deduct net unrealized losses on AFS equity securities with readily determinable fair values, net of tax. Banking organizations are permitted to include in Tier 2 Capital up to 45% of net unrealized pretax gains on AFS equity securities with readily determinable fair values.

(3)

Edgar Filing: CITIGROUP INC - Form 10-Q

In addition, includes the net amount of unamortized loss on held-to-maturity (HTM) securities. This amount relates to securities which were previously transferred from AFS to HTM, and non-credit-related factors such as changes in interest rates and liquidity spreads for HTM securities with other than temporary impairment.

- (4) The Federal Reserve Board granted interim capital relief for the impact of ASC 715-20, *Compensation Retirement Benefits Defined Benefits Plans* (formerly SFAS 158).
- (5) The impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected is excluded from Tier 1 Capital, in accordance with risk-based capital guidelines.
- (6) Of Citi's approximately \$54 billion of net deferred tax assets at June 30, 2013, approximately \$11 billion of such assets were not deducted in calculating regulatory capital pursuant to current risk-based capital guidelines, while approximately \$40 billion of such assets exceeded the limitation imposed by these guidelines and were deducted in arriving at Tier 1 Capital. Citi's approximately \$3 billion of other net deferred tax assets primarily represented deferred tax assets related to the regulatory capital adjustments for the pension liability, unrealized gains (losses) on AFS securities and cash flow hedges, offset by deferred tax liabilities related to the adjustments for goodwill and certain other intangible assets, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines.
- (7) Includable up to 1.25% of risk-weighted assets. Any excess allowance for credit losses is deducted in arriving at risk-weighted assets.
- (8) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
- (9) Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of approximately \$66 billion for interest rate, commodity, equity, foreign exchange, and credit derivative contracts as of June 30, 2013, compared with approximately \$62 billion as of December 31, 2012. Credit risk-weighted assets also include those deriving from certain other off-balance-sheet exposures, such as financial guarantees, unfunded lending commitments and letters of credit, and reflect deductions such as for certain intangible assets and any excess allowance for credit losses.
- (10) Risk-weighted assets as computed under Basel I credit risk and market risk capital rules. Total risk-weighted assets at December 31, 2012, including estimated market risk-weighted assets of approximately \$169.3 billion assuming application of Basel II.5, would have been approximately \$1.11 trillion.

Edgar Filing: CITIGROUP INC - Form 10-Q

Capital Resources of Citigroup's Subsidiary U.S. Depository Institutions Under Current Regulatory Guidelines

Citigroup's subsidiary U.S. depository institutions are also subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the guidelines of the Federal Reserve Board. The following table sets forth the capital tiers and capital ratios under current regulatory guidelines for Citibank, N.A., Citi's primary subsidiary U.S. depository institution, as of June 30, 2013 and December 31, 2012.

<i>In billions of dollars, except ratios</i>	Jun. 30, 2013	Dec. 31, 2012(1)
Tier 1 Common Capital	\$ 119.4	\$ 116.6
Tier 1 Capital	120.1	117.4
Total Capital (Tier 1 Capital + Tier 2 Capital)	139.0	135.5
Tier 1 Common ratio	13.26%	14.12%
Tier 1 Capital ratio	13.34	14.21
Total Capital ratio	15.45	16.41
Leverage ratio	9.44	8.97

(1)

Risk-weighted assets as computed under Basel I credit risk and market risk capital rules.

Impact of Changes on Citigroup and Citibank, N.A. Capital Ratios Under Current Regulatory Guidelines

The following table presents the estimated sensitivity of Citigroup's and Citibank, N.A.'s capital ratios to changes of \$100 million in Tier 1 Common Capital, Tier 1 Capital or Total Capital (numerator), or changes of \$1 billion in risk-weighted assets or adjusted average total assets (denominator), as of June 30, 2013. This information is provided for the purpose of analyzing the impact that a change in Citigroup's or Citibank, N.A.'s financial position or results of operations could have on these ratios. These sensitivities only consider a single change to either a component of capital, risk-weighted assets or adjusted average total assets. Accordingly, an event that affects more than one factor may have a larger basis point impact than is reflected in this table.

	Tier 1 Common ratio		Tier 1 Capital ratio		Total Capital ratio		Leverage ratio	
	Impact of \$100 million change in Tier 1 Common Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Total Capital	Impact of \$1 billion change in risk-weighted assets	Impact of \$100 million change in Tier 1 Capital	Impact of \$1 billion change in adjusted average total assets
Citigroup	0.9 bps	1.1 bps	0.9 bps	1.2 bps	0.9 bps	1.5 bps	0.5 bps	0.4 bps
Citibank, N.A.	1.1 bps	1.5 bps	1.1 bps	1.5 bps	1.1 bps	1.7 bps	0.8 bps	0.7 bps

Citigroup Broker-Dealer Subsidiaries

At June 30, 2013, Citigroup Global Markets Inc., a U.S. broker-dealer registered with the SEC that is an indirect wholly owned subsidiary of Citigroup, had net capital, computed in accordance with the SEC's net capital rule, of \$5.1 billion, which exceeded the minimum requirement by \$4.3 billion.

In addition, certain of Citi's other broker-dealer subsidiaries are subject to regulation in the countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. Citigroup's other broker-dealer subsidiaries were in compliance with their capital requirements at June 30, 2013.

Basel III

Tier 1 Common Ratio

Edgar Filing: CITIGROUP INC - Form 10-Q

At June 30, 2013, Citi's estimated Basel III Tier 1 Common ratio was 10.0%, compared to an estimated 9.3% at March 31, 2013 (each based on total "advanced approaches" risk-weighted assets, and including Basel II.5).(13) The increase in Citi's estimated Basel III Tier 1 Common ratio quarter-over-quarter was primarily due to quarterly net income and other improvements to Tier 1 Common Capital, the most significant of which was attributable to the sale of Citi's remaining 35% interest in the MSSB joint venture, as well as the further utilization of DTAs (see "Income Taxes" below) and continued lower overall risk-weighted assets. These increases were partially offset by reductions in Citi's *Accumulated other comprehensive income* (AOCI), primarily due to the rising interest rate environment during the current quarter and the resulting impact on the unrealized gains (losses) in Citi's available-for-sale investment securities. For additional information on the impacts of changes in AOCI on Citi's Basel III Tier 1 Common ratio, see "Market Risk" below.

The table below sets forth the components of Citi's Basel III Tier 1 Common Capital and risk-weighted assets as of June 30, 2013 and December 31, 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

Components of Citigroup Tier 1 Common Capital and Risk-Weighted Assets Under Basel III

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Tier 1 Common Capital(1)		
Citigroup common stockholders' equity(2)	\$ 191,672	\$ 186,487
Add: Qualifying noncontrolling interests	161	171
Regulatory Capital Adjustments and Deductions:		
Less: Accumulated net unrealized losses on cash flow hedges, net of tax	(1,671)	(2,293)
Less: Cumulative change in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax	524	587
Less: Intangible assets:		
Goodwill, net of related deferred tax liability (DTL)(3)	24,553	25,488
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTL	5,057	5,632
Less: Defined benefit pension plan net assets	876	732
Less: Deferred tax assets (DTAs) arising from tax credit and net operating loss carryforwards	27,900	28,800
Less: Excess over 10%/15% limitations for other DTAs, certain common equity investments, and MSRs(4)	17,447	22,316
Total Tier 1 Common Capital	\$ 117,147	\$ 105,396
Total Risk-Weighted Assets(5)	\$ 1,167,597	\$ 1,206,153

(1) Calculated based on the Basel III NPR.

(2) Issuance costs related to preferred stock outstanding at June 30, 2013 are excluded from common stockholders' equity and netted against preferred stock in accordance with Federal Reserve Board regulatory reporting requirements, which differ from those under U.S. GAAP.

(3) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(4) Aside from MSRs, reflects DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions.

(5) Calculated based on the Basel III NPR "advanced approaches" for determining risk-weighted assets, and including Basel II.5.

Supplementary Leverage Ratio

Citigroup's estimated Basel III Supplementary Leverage ratio was 4.9% for the second quarter of 2013.(13) The ratio represents the average for the quarter of the three monthly ratios of Tier 1 Capital to total leverage exposure (i.e., the sum of the ratios calculated for April, May and June, divided by three). Total leverage exposure is the sum of: (i) the carrying value of all on-balance sheet assets less applicable Tier 1 Capital deductions; (ii) the potential future exposure on derivative contracts; (iii) 10% of the notional amount of unconditionally cancellable commitments; and (iv) the full notional amount of certain other off-balance sheet exposures (e.g., other commitments and contingencies).

(13) Citigroup's estimated Basel III Tier 1 Common ratio and estimated Basel III Supplementary Leverage ratio as of June 30, 2013 are based on the U.S. banking agencies proposed Basel III rules (Basel III NPR). In July 2013, the U.S. banking agencies adopted the Final Basel III Rules. Citi continues to review these and other recent developments relating to the future capital requirements of financial institutions such as Citi (see "Regulatory Capital Standards Developments" below). As a result, Citi's Basel III estimates are based on its current understanding, expectations and interpretation of the Basel III NPR and are necessarily subject to, among other

Edgar Filing: CITIGROUP INC - Form 10-Q

matters, Citi's review and implementation of the Final Basel III Rules, anticipated compliance with all required enhancements to model calibration and other refinements with respect to the Basel III Tier 1 Common ratio, and further regulatory implementation guidance in the U.S. Citi's estimated Basel III Tier 1 Common ratio and estimated Basel III Supplementary Leverage ratio and certain related components are non-GAAP financial measures. Citigroup believes these ratios and their components provide useful information to investors and others by measuring Citigroup's progress against expected future regulatory capital standards.

Regulatory Capital Standards Developments

Basel II.5

In June 2012, the U.S. banking agencies released final (revised) market risk capital rules (Basel II.5), which became effective on January 1, 2013. Subsequently, in July 2013, the U.S. banking agencies issued a notice of proposed rulemaking that would amend Basel II.5 by conforming such rules to certain elements of the Final Basel III Rules, as well as incorporating additional clarifications. Citi does not expect that these changes to Basel II.5, if adopted as proposed, would have a material impact on the measurement of market risk capital.

Basel III

In July 2013, the U.S. banking agencies released the Final Basel III Rules which comprehensively revise the regulatory capital framework for substantially all U.S. banking organizations, and implement many aspects of the Basel Committee on Banking Supervision's (BCBS) Basel III rules as well as incorporate relevant provisions of the Dodd-Frank Act. The Final Basel III Rules are largely consistent with the Basel III NPR (including the Standardized Approach NPR and the Advanced Approaches NPR) issued in June 2012, as applicable to "Advanced Approaches" banking organizations (generally those with consolidated total assets of at least \$250 billion or consolidated total on balance sheet foreign exposures of at least \$10 billion), which includes Citi and Citibank, N.A. Advanced Approaches banking organizations are required to adopt the Final Basel III Rules effective January 1, 2014, with the exception of the "Standardized Approach" for deriving risk-weighted assets which becomes effective January 1, 2015. For additional information regarding the Basel III NPR, see "Capital Resources and Liquidity Capital Resources Regulatory Capital Standards Basel III" in Citi's 2012 Annual Report on Form 10-K.

Among the more significant of the revisions under the Final Basel III rules relative to Advanced Approaches banking organizations are the treatment of non-qualifying Tier 1 and Tier 2 Capital instruments and expansion of the capital floor provision of the "Collins Amendment" of the Dodd-Frank Act to include the Capital Conservation Buffer.

The Final Basel III Rules require that Advanced Approaches banking organizations phase-out from Tier 1 Capital trust preferred securities issued prior to May 19, 2010 by January 1, 2016, with 50% of these capital instruments includable in Tier 1 Capital in 2014 and 25% includable in 2015. The trust preferred securities excluded from Tier 1 Capital may be included in full in Tier 2 Capital during those two years, but must be phased out of Tier 2 Capital by January 1, 2022 (declining in 10% annual increments starting at 60% in 2016).

Furthermore, in connection with the Final Basel III Rules, the U.S. banking agencies indicated their views regarding the appropriate subordination standard for Tier 2 qualifying subordinated debt, which represent a departure from the current guidance upon which bank holding companies have, in part, historically relied. Under the Final Basel III Rules, any nonconforming Tier 2 subordinated debt issued prior to May 19, 2010 will be required to be phased out by January 1, 2016, but issuances after May 19, 2010 will be required to be excluded from capital as of January 1, 2014. As set forth under "Components of Citigroup Capital Under Current Regulatory Guidelines" above, Citi had approximately \$18.2 billion of currently qualifying Tier 2 subordinated debt outstanding as of June 30, 2013. It is Citi's understanding, however, that after recognizing this apparent modification of current guidance, the U.S. banking agencies are considering clarifying the intent and effect of the Final Basel III Rules on such guidance. Citi will review any future clarifying guidance from the U.S. banking agencies and assess the resulting impact, if any, on its currently outstanding Tier 2 qualifying subordinated debt.

With regard to minimum required risk-based capital ratios, the Final Basel III Rules modify the regulations implementing the capital floor provision of the Collins Amendment as adopted in June 2011. This provision requires Advanced Approaches banking organizations to calculate each of the three risk-based capital ratios (Tier 1 Common, Tier 1 Capital and Total Capital) under both the Standardized Approach starting on January 1, 2015 (or, for 2014, prior to the effective date of the Standardized Approach, the existing Basel I capital rules) and the "Advanced Approaches" and report the lower (most conservative) of each of the resulting capital ratios.

In contrast to the Basel III NPR, however, the Final Basel III Rules also require that the Capital Conservation Buffer for Advanced Approaches banking organizations, as well as the Countercyclical Capital Buffer, if invoked, be calculated in accordance with the Collins Amendment, thus requiring use of both the Advanced Approaches and the Standardized Approach (or the existing Basel I capital rules in 2014) to determine compliance based on the lower (more conservative) of the two. The buffers are to be phased in incrementally from January 1, 2016 through January 1, 2019.

The Final Basel III Rules are substantially consistent with the Basel III NPR with regard to the Standardized Approach, although the Final Basel III Rules did not adopt modifications to the calculation of risk-weighting for residential mortgages as were proposed. The Final Basel III Rules pertaining to the Standardized Approach are applicable to substantially all U.S. banking organizations and, when effective on January 1, 2015, will become the generally applicable risk based standard for purposes of the Collins Amendment floor, replacing the existing Basel I rules governing the calculation of risk-weighted assets for credit risk.

Edgar Filing: CITIGROUP INC - Form 10-Q

Under the Final Basel III Rules, consistent with the Basel III NPR, Advanced Approaches banking organizations are also required to calculate two leverage ratios, a "Tier 1" Leverage ratio and a "Supplementary" Leverage ratio. Citi, as with substantially all U.S. banking organizations, will be required to maintain a minimum Tier 1 Leverage ratio of 4%. The Supplementary Leverage ratio significantly differs from the Tier 1 Leverage ratio by including certain off-balance sheet exposures within the denominator of the ratio. Advanced Approaches banking organizations will be required to maintain a minimum Supplementary Leverage ratio of 3% commencing on January 1, 2018, but must commence disclosing this ratio on January 1, 2015.

In July 2013, subsequent to the release of the Final Basel III rules, the U.S. banking agencies also issued a notice of proposed rulemaking which would amend the Final Basel III Rules to impose on the eight largest U.S. bank holding companies

Edgar Filing: CITIGROUP INC - Form 10-Q

(currently identified as globally systemically important banks (G-SIBs) by the Financial Stability Board, which includes Citi) a 2% leverage buffer in addition to the stated 3% minimum Supplementary Leverage ratio requirement. The leverage buffer would operate in a manner similar to that of the Capital Conservation Buffer, such that if a banking organization failed to exceed the 2% requirement it would be subject to increasingly onerous restrictions (depending upon the extent of the shortfall) regarding capital distributions and discretionary executive bonus payments. Accordingly, the proposal would effectively raise the Supplementary Leverage ratio requirement to 5%. Additionally, the proposed rules would require that insured depository institution subsidiaries of these bank holding companies, such as Citibank, N.A. maintain a minimum Supplementary Leverage ratio of 6% to be considered "well capitalized" under the revised prompt corrective action framework.

Separately, in June 2013, the BCBS proposed revisions that would significantly increase the denominator of the Basel III Leverage ratio (the equivalent of the U.S. Supplementary Leverage ratio), primarily in relation to the measurement of exposure regarding derivatives and securities financing transactions. The U.S. banking agencies may revise the Supplementary Leverage ratio in the future based upon any revisions adopted by the BCBS.

Tangible Common Equity and Tangible Book Value Per Share

Tangible common equity (TCE), as currently defined by Citigroup, represents common equity less goodwill and other intangible assets (other than mortgage servicing rights (MSRs)). Other companies may calculate TCE in a different manner.

The following table sets forth Citi's TCE and related information as of June 30, 2013 and December 31, 2012.⁽¹⁴⁾ The decline in Citi's TCE ratio during the first half of 2013 was primarily due to a significant increase in market risk-weighted assets resulting from the adoption of Basel II.5 on January 1, 2013, offset in part by net income during the period.

<i>In millions of dollars or shares, except ratios and per share data</i>	June 30, 2013	December 31, 2012
Total Citigroup stockholders' equity	\$ 195,926	\$ 189,049
Less:		
Preferred stock	4,293	2,562
Common equity	\$ 191,633	\$ 186,487
Less:		
Goodwill	24,896	25,673
Other intangible assets (other than MSRs)	4,981	5,697
Goodwill and other intangible assets (other than MSRs) related to assets of discontinued operations held for sale	267	32
Net deferred tax assets related to goodwill and other intangible assets		32
Tangible common equity (TCE)	\$ 161,489	\$ 155,053
Tangible assets		
GAAP assets	\$ 1,883,988	\$ 1,864,660
Less:		
Goodwill	24,896	25,673
Other intangible assets (other than MSRs)	4,981	5,697
Goodwill and other intangible assets (other than MSRs) related to assets for discontinued operations held for sale	267	32
Net deferred tax assets related to goodwill and other intangible assets		309
Tangible assets (TA)	\$ 1,853,844	\$ 1,832,949
Risk-weighted assets (RWA)	\$ 1,084,072(1)	\$ 971,253(2)
TCE/TA ratio	8.71%	8.46%
TCE/RWA ratio	14.90%	15.96%
Common shares outstanding (CSO)	3,041.0	3,028.9
Book value per share (common equity/CSO)	\$ 63.02	\$ 61.57

Tangible book value per share (TCE/CSO)	\$	53.10	\$	51.19
--	-----------	--------------	-----------	--------------

- (1) Risk-weighted assets as computed under current regulatory capital guidelines.
 - (2) Risk-weighted assets as computed under Basel I credit risk and market risk capital rules.
-

(14) TCE, tangible book value per share and related ratios are non-GAAP financial measures. Citigroup believes these ratios and their components provide useful information to investors as they are capital adequacy metrics used and relied upon by investors and industry analysts.

FUNDING AND LIQUIDITY

Overview

Citi's funding and liquidity objectives are to maintain liquidity to fund its existing asset base as well as grow its core businesses in Citicorp, while at the same time maintain sufficient excess liquidity, structured appropriately, so that it can operate under a wide variety of market conditions, including market disruptions for both short- and long-term periods. Citigroup's primary liquidity objectives are established by entity, and in aggregate, across three major categories:

the parent entity, which includes the parent holding company (Citigroup) and Citi's broker-dealer subsidiaries that are consolidated into Citigroup (collectively referred to in this section as "parent");

Citi's significant Citibank entities, which consist of Citibank, N.A. units domiciled in the U.S., Western Europe, Hong Kong, Japan and Singapore (collectively referred to in this section as "significant Citibank entities"); and

other Citibank and Banamex entities.

At an aggregate level, Citigroup's goal is to ensure that there is sufficient funding in amount and tenor to ensure that customer assets are fully funded, as well as an appropriate amount of cash and high quality liquid assets⁽¹⁵⁾ in these entities. The liquidity framework requires that entities be self-sufficient or net providers of liquidity, including in conditions established under their designated stress tests.

Citi's primary sources of funding include (i) deposits via Citi's bank subsidiaries, which are Citi's most stable and lowest cost source of long-term funding, (ii) long-term debt (primarily senior and subordinated debt) primarily issued at the parent and certain bank subsidiaries, and (iii) stockholders' equity. These sources may be supplemented by short-term borrowings, primarily in the form of secured financing transactions (securities loaned or sold under agreements to repurchase, or repos).

As referenced above, Citigroup works to ensure that the structural tenor of these funding sources is sufficiently long in relation to the tenor of its asset base. The key goal of Citi's asset/liability management is to ensure that there is excess tenor in the liability structure so as to provide excess liquidity after funding the assets. The excess liquidity resulting from a longer-term tenor profile can effectively offset potential decreases in liquidity that may occur under stress. This excess funding is held in the form of high quality liquid assets which Citi generally refers to as its "liquidity resources," and is described further below.

(15)

As set forth in the table below, "high quality liquid assets" generally is defined as available cash at central banks and unencumbered liquid securities and is based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. See "Liquidity Measures" below.

High Quality Liquid Assets

<i>In billions of dollars</i>	Parent			Significant Citibank Entities			Other Citibank and Banamex Entities			Total		
	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012
Available cash	\$ 34.0	\$ 39.3	\$ 55.6	\$ 68.0	\$ 53.6	\$ 53.0	\$ 13.5	\$ 10.4	\$ 14.0	\$ 115.6	\$ 103.3	\$ 122.6
Unencumbered liquid securities	24.2	24.0	37.6	170.3	169.2	168.4	79.1	79.3	83.5	273.6	272.5	289.6
Total	\$ 58.2	\$ 63.3	\$ 93.2	\$ 238.3	\$ 222.8	\$ 221.4	\$ 92.6	\$ 89.7	\$ 97.5	\$ 389.2	\$ 375.8	\$ 412.2

Note: Amounts for the first and second quarter of 2013 are based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. Amounts for the second quarter of 2012 are based on Citi's prior internal view of its liquidity resources (available cash at central banks and unencumbered liquid securities); such amounts have not been adjusted due to immateriality. All amounts in the table above are as of period-end and may increase or decrease intra-period in the ordinary course of business.

As set forth in the table above, Citigroup's liquidity resources totaled approximately \$389.2 billion at June 30, 2013, compared to \$375.8 billion at March 31, 2013 and \$412.2 billion at June 30, 2012. Citigroup's liquidity resources at June 30, 2013 included approximately \$20 billion of cash to fund the transfer of MSSB deposits to Morgan Stanley during the third quarter of 2013 (see "Deposits" below).

At June 30, 2013, Citigroup's parent liquidity resources totaled approximately \$58.2 billion, compared to \$63.3 billion at March 31, 2013 and \$93.2 billion at June 30, 2012. These amounts include unencumbered liquid securities and available cash held in Citi's U.S. and non-U.S. broker-dealer entities. The decrease quarter-over-quarter was primarily due to the continued repayment and runoff of long-term debt.

Citigroup's significant Citibank entities had approximately \$238.3 billion of liquidity resources as of June 30, 2013, compared to \$222.8 billion at March 31, 2013 and \$221.4 billion at June 30, 2012. As of June 30, 2013, the significant Citibank entities' liquidity resources included \$68.0 billion of cash on deposit with major central banks(16) and other cash held in vaults, compared with \$53.6 billion at March 31, 2013 and \$53.0 billion at June 30, 2012. As discussed in more detail under "Balance Sheet Review Cash and Deposits with Banks" above, the increase in available cash quarter-over-quarter was primarily driven by the continued reduction of Citi Holdings assets, particularly due to the cash proceeds from the completion of the sale of Citi's remaining interest in the MSSB joint venture.

The significant Citibank entities' liquidity resources as of June 30, 2013 also included unencumbered liquid securities that are available for sale, as collateral for secured financing through private markets or by pledging to the major central banks. The liquidity value of these securities was \$170.3 billion at June 30, 2013 compared to \$169.2 billion at March 31, 2013 and \$168.4 billion at June 30, 2012.

Citi estimates that its other Citibank and Banamex entities and subsidiaries held approximately \$92.6 billion in liquidity resources as of June 30, 2013, compared to \$89.7 billion at March 31, 2013 and \$97.5 billion at June 30, 2012. The increase quarter-over-quarter was primarily due to deposit growth and modest reductions in lending in those entities. The \$92.6 billion as of June 30, 2013 included \$13.5 billion of available cash and \$79.1 billion of unencumbered liquid securities.

Citi's liquidity resources as of June 30, 2013 do not include additional potential liquidity in the form of Citigroup's borrowing capacity from the various Federal Home Loan Banks (FHLB), which was approximately \$27 billion as of June 30, 2013 and is maintained by pledged collateral to all such banks. The liquidity resources shown above also do not include Citi's borrowing capacity at the U.S. Federal Reserve Bank discount window or international central banks, which capacity would also be in addition to the resources noted above.

Moreover, in general, Citigroup can freely fund legal entities within its bank vehicles. Citigroup's bank subsidiaries, including Citibank, N.A., can lend to the Citigroup parent and broker-dealer entities in accordance with Section 23A of the Federal Reserve Act. As of June 30, 2013, the amount available for lending to these entities under Section 23A was approximately \$18 billion (compared to approximately \$17 billion at March 31, 2013), provided the funds are collateralized appropriately.

(16)

Includes the U.S. Federal Reserve Bank, European Central Bank, Bank of England, Swiss National Bank, Bank of Japan, the Monetary Authority of Singapore and the Hong Kong Monetary Authority.

Edgar Filing: CITIGROUP INC - Form 10-Q

High Quality Liquid Assets By Type

The following table shows the composition of Citi's liquidity resources by type of asset as of each of the periods indicated. For securities, the amounts represent the liquidity value that could potentially be realized, and thus excludes any securities that are encumbered, as well as the haircuts that would be required for secured financing transactions.

<i>In billions of dollars</i>	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012
Available cash	\$ 115.6	\$ 103.3	\$ 122.6
U.S. Treasuries	81.1	79.9	77.4
U.S. Agencies/Agency MBS	63.4	61.7	71.4
Foreign Government(1)	118.6	119.8	132.9
Other Investment Grade(2)	10.5	11.1	7.9
Total	\$ 389.2	375.8	\$ 412.2

Note: Amounts for the first and second quarter of 2013 are based on Citi's current interpretation of the definition of "high quality liquid assets" under the proposed Basel III Liquidity Coverage Ratio. Amounts for the second quarter of 2012 are based on Citi's prior internal view of its liquidity resources; such amounts have not been adjusted due to immateriality.

- (1) Foreign government also includes foreign government agencies, multinationals and foreign government guaranteed securities. Foreign government securities are held largely to support local liquidity requirements and Citi's local franchises and, as of June 30, 2013, principally included government bonds from Korea, Japan, Mexico, Brazil, Hong Kong, Singapore and Taiwan.
- (2) Includes contractual committed facilities from central banks in the amount of \$0.7 billion and \$1.2 billion at the end of the second and first quarters of 2013, respectively.

Citi's liquidity resources are composed entirely of cash, securities positions and contractual committed facilities from the central banks. While Citi utilizes derivatives to manage the interest rate and currency risks related to the liquidity resources, credit derivatives are not used.

Deposits

Deposits are the primary and lowest cost funding source for Citi's bank subsidiaries. The table below sets forth the end of period deposits, by business and/or segment, and the total average deposits for each of the periods indicated.

<i>In billions of dollars</i>	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012
Global Consumer Banking			
North America	\$ 165.9	\$ 166.8	\$ 153.2
EMEA	12.9	13.1	12.6
Latin America	46.6	49.1	45.8
Asia	101.2	106.8	112.5
Total	\$ 326.6	\$ 335.8	\$ 324.1
ICG			
Securities and Banking	\$ 105.8	\$ 111.9	\$ 121.5
Transaction Services	426.1	411.6	399.3
Total	\$ 531.9	\$ 523.5	\$ 520.8
Corporate/Other	15.2	8.8	6.7
Total Citicorp	\$ 873.7	\$ 868.1	\$ 851.6
Total Citi Holdings	64.7	65.7	62.7

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Citigroup Deposits (EOP) \$ **938.4** \$ 933.8 \$ 914.3

Total Citigroup Deposits (AVG) \$ **924.5** \$ 920.4 \$ 893.4

Quarter-over-quarter, end-of-period deposits of \$938.4 billion increased by \$4.6 billion, or less than 1%. Excluding the impact of FX translation, deposits grew 4% year-over-year, and 2% quarter-over-quarter. Excluding the impact of FX translation, *Global Consumer Banking* deposits increased 2% year-over-year and 1% quarter-over-quarter. Domestic growth was offset by a decline in *Asia*, as Citi optimized the high deposit to loan ratios in this region by reducing cost of funds. Excluding the impact of FX translation, *Transaction Services* deposits grew by 7% year-over-year, and 4% quarter-over-quarter, primarily as a result of client activity in *Latin America* and *EMEA*.

In connection with the MSSB joint venture, Citi held \$57 billion of deposits related to MSSB customers as of June 30, 2013. As previously disclosed, pursuant to its agreement with Morgan Stanley, Citi will transfer these deposits to Morgan Stanley in stages, starting with approximately \$20 billion during the third quarter of 2013, and approximately \$5 billion per quarter for the next two years.

During the second quarter of 2013, the composition of Citi's deposits continued to shift toward a greater proportion of operating balances.⁽¹⁷⁾ Operating balances represented 79% of Citicorp's total deposit base as of June 30, 2013, compared to 78% at March 31, 2013 and 74% at June 30, 2012. This continued shift to operating balances, combined with overall market conditions and prevailing interest rates, continued to reduce Citi's cost of deposits during the second quarter of 2013. Excluding the impact of FDIC assessments and deposit insurance, the average rate on Citi's total deposits was 0.56% at June 30, 2013, compared with 0.61% at March 31, 2013 and 0.74% at June 30, 2012.

Deposits can be interest-bearing or non-interest-bearing. Of Citi's \$938 billion of deposits as of June 30, 2013, \$188 billion were non-interest-bearing, compared to \$190 billion at March 31, 2013, and \$180 billion at June 30, 2012. The remaining \$750 billion of deposits were interest-bearing, compared to \$744 billion at March 31, 2013 and \$734 billion at June 30, 2012. As of June 30, 2013, approximately 58% of Citi's deposits were located outside of the U.S., compared to 59% at March 31, 2013 and 61% at June 30, 2012.

Long-Term Debt

Long-term debt (generally defined as original maturities of one year or more) continued to represent the most significant component of Citi's funding for the parent entities. The vast majority of this funding is composed of senior term debt, along with subordinated instruments.

Senior long-term debt includes benchmark notes and structured notes, such as equity- and credit-linked notes. Citi's issuance of structured notes is generally driven by customer demand and is not a significant source of liquidity for Citi. Structured notes frequently contain contractual features, such as call options, which can lead to an expectation that the debt will be redeemed earlier than one year, despite contractually scheduled original maturities greater than one year. As such, when considering the measurement of Citi's long-term "structural" liquidity, structured notes with these contractual

(17) Citi defines operating balances as checking and savings accounts for individuals, as well as cash management accounts for corporations. This compares to time deposits, where rates are fixed for the term of the deposit and which have generally lower margins.

Edgar Filing: CITIGROUP INC - Form 10-Q

features are not included (see footnote 1 to the "Long-Term Debt Issuances and Maturities" table below).

Long-term debt is an important funding source for Citi's parent entities due in part to its multi-year maturity structure. The weighted average maturities of long-term debt issued by Citigroup and its affiliates (including Citibank, N.A.) with a remaining life greater than one year (excluding trust preferred securities) was approximately 7.0 years as of June 30, 2013, unchanged from the prior quarter and prior-year period.

Long-Term Debt Outstanding

The following table sets forth Citi's total long-term debt outstanding for the periods indicated:

<i>In billions of dollars</i>	June 30, 2013	March 31, 2013	June 30, 2012
Parent	\$ 172.6	\$ 184.9	\$ 222.8
Senior/subordinated debt(1)	160.0	168.4	194.4
Trust preferred securities	6.6	9.6	16.0
Securitizations(1)(2)	0.3	0.3	3.2
Local country(1)	5.7	6.6	9.2
Bank	\$ 48.4	\$ 49.4	\$ 65.5
Senior/subordinated debt	0.0	0.1	4.6
Securitizations(1)(2)	26.4	25.0	34.5
FHLB borrowings	14.5	16.3	17.8
Local country	7.5	8.0	8.6
Total long-term debt	\$ 221.0	\$ 234.3	\$ 288.3

- (1) Includes structured notes in the amount of \$21.7 billion, \$22.5 billion and \$25.1 billion for the second quarter of 2013, the first quarter of 2013 and the second quarter of 2012, respectively.
- (2) Of the approximate \$26.7 billion of total bank and parent securitizations as of June 30, 2013, approximately \$23.9 billion related to credit card securitizations, the vast majority of which is at the bank level.

As set forth in the table above, Citi's overall long-term debt decreased by approximately \$13 billion quarter-over-quarter. In the bank, the decrease was due to FHLB run-off that was replaced with deposit growth. Additionally, securitization maturities were offset by \$2.5 billion of second quarter issuance in the Citibank Credit Card Issuance Trust (CCCIT). In the parent, the decrease was primarily due to debt maturities, trust preferred redemptions, and debt repurchases through tender offers or buybacks, partially offset by issuances. These reductions are in keeping with Citi's continued strategy to deleverage its balance sheet and lower its funding costs.

As previously disclosed and as part of its liquidity and funding strategy, Citi has considered, and may continue to consider, opportunities to repurchase its long-term and short-term debt pursuant to open market purchases, tender offers or other means. Such repurchases further decrease Citi's overall funding costs. During the second quarter of 2013, Citi repurchased an aggregate of approximately \$5.0 billion of its outstanding long-term and short-term debt, including the \$3.0 billion of trust preferred securities primarily pursuant to selective public tender offers and open market purchases. Additionally, Citi redeemed one series of its outstanding trust preferred securities for an aggregate amount of approximately \$1.0 billion, which closed on July 15, 2013 (for details on Citi's remaining outstanding trust preferred securities, see Note 16 to the Consolidated Financial Statements).

Year-to-date, Citi has reduced its long-term debt outstanding by approximately \$19 billion, including \$10 billion net reduction from maturities and issuances, \$5 billion of mark-to-market decrease due to increasing interest rates, and \$4 billion of foreign exchange decrease primarily due to the weakening of the Japanese Yen, Pound Sterling and Euro. While Citi expects to continue to reduce its outstanding long-term debt during the remainder of 2013, such reductions will likely occur at a more moderate rate as compared to the significant decrease during 2012 (approximately \$84 billion). These reductions could occur through maturities as well as continued repurchases, tender offers, redemptions and similar means. Generally, reductions in Citi's long-term debt will reflect the funding needs of its businesses, and will also be dependent on the economic environment as well as any potential new regulatory changes, such as prescribed levels of debt required to be maintained by Citi pursuant to the U.S. banking regulators orderly liquidation authority (for additional information, see "Risk Factors Regulatory Risks" in Citi's 2012 Annual Report on Form 10-K).

Edgar Filing: CITIGROUP INC - Form 10-Q

Long-Term Debt Issuances and Maturities

The table below details Citi's long-term debt issuances and maturities (including repurchases and redemptions) during the periods presented:

<i>In billions of dollars</i>	2Q13		1Q13		2Q12	
	Maturities	Issuances	Maturities	Issuances	Maturities	Issuances
Parent	\$ 13.7	\$ 5.4	\$ 8.2	\$ 8.7	\$ 18.9	\$ 3.4
Structural long-term debt(1)	12.5	4.8	6.4	8.2	17.7	3.0
Local country level, and other(1)	1.2	0.6	1.8	0.5	1.2	0.4
Securitizations	0.0	0.0	0.0	0.0	0.0	0.0
Bank	\$ 4.7	\$ 4.3	\$ 1.9	\$ 0.6	\$ 14.4	\$ 7.7
Structural long-term debt(1)	0.0	0.0	0.0	0.0	6.0	0.0
Local country level, and other	1.0	0.8	1.0	0.6	1.1	0.2
FHLB borrowings	2.8	1.0	0.0	0.0	0.7	7.5
Securitizations	0.9	2.5	0.9	0.0	6.6	0.0
Total	\$ 18.4	\$ 9.7	\$ 10.1	\$ 9.3	\$ 33.3	\$ 11.1

(1)

Citi defines structural long-term debt as its long-term debt (original maturities of one year or more), excluding certain structured debt, such as equity-linked and credit-linked notes, with early redemption features effective within one year. Structured debt excluded from Citi's structural long-term debt is included in "other." Structural long-term debt is a non-GAAP measure. Citigroup believes that the structural long-term debt measure provides useful information to its investors as it excludes long-term debt that could be redeemed by the holders thereof within one year. The amount of structured debt issuances included in "other", and thus excluded from "structural long-term debt," were \$0.7 billion, \$0.4 billion and \$0.3 billion in the second quarter of 2013, first quarter of 2013 and second quarter of 2012, respectively. The amount of structured debt maturities included in "other", and thus excluded from "structural long-term debt," were \$0.8 billion, \$1.6 billion and \$0.7 billion, in the second quarter of 2013, first quarter of 2013 and second quarter of 2012, respectively.

The table below shows Citi's aggregate expected annual long-term debt maturities (including repurchases and redemptions) as of June 30, 2013:

<i>In billions of dollars</i>	Expected Long-Term Debt Maturities as of June 30, 2013							
	2013(1)	2014	2015	2016	2017	2018	Thereafter	Total
Parent	\$ 36.4	\$ 26.3	\$ 20.7	\$ 16.5	\$ 20.9	\$ 10.2	\$ 63.6	\$ 194.6
Senior/subordinated debt(2)	31.5	24.0	20.0	16.0	20.6	10.1	56.3	178.5
Trust preferred securities	3.9	0.0	0.0	0.0	0.0	0.0	5.7	9.6
Securitizations	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.2
Local country	1.0	2.3	0.7	0.5	0.3	0.1	1.4	6.3
Bank	\$ 17.3	\$ 10.4	\$ 10.6	\$ 6.4	\$ 3.1	\$ 4.2	\$ 3.0	\$ 55.0
Securitizations	2.4	6.5	7.6	2.8	2.3	4.0	2.5	28.1
Local country	3.1	2.4	2.0	0.6	0.8	0.2	0.5	9.6
FHLB borrowings	11.8	1.5	1.0	3.0	0.0	0.0	0.0	17.3
Total long-term debt	\$ 52.7	\$ 36.7	\$ 31.3	\$ 22.9	\$ 24.0	\$ 14.4	\$ 67.6	\$ 249.6

(1)

Includes \$28.5 billion of first half 2013 maturities.

(2)

Edgar Filing: CITIGROUP INC - Form 10-Q

Includes certain structured debt, such as equity-linked and credit-linked notes, with early redemption features effective within one year. The amount and maturity of such debt included is as follows: \$0.2 billion maturing in 2013; \$0.6 billion in 2014; \$0.6 billion in 2015; \$0.6 billion in 2016; \$0.5 billion in 2017; \$0.3 billion in 2018; and \$1.2 billion thereafter.

Secured Financing Transactions and Short-Term Borrowings

As referenced above, Citi supplements its primary sources of funding with short-term borrowings. Short-term borrowings generally include (i) secured financing (securities loaned or sold under agreements to repurchase, or repos) and (ii) short-term borrowings consisting of commercial paper and borrowings from the FHLB and other market participants. See Note 16 to the Consolidated Financial Statements for further information on Citigroup's and its affiliates' outstanding short-term borrowings.

Secured Financing

Secured financing is primarily conducted through Citi's broker-dealer subsidiaries to facilitate customer matched-book activity and to efficiently fund a portion of the trading inventory. Generally, changes in the level of secured financing are primarily due to fluctuations in inventory (either on an end-of-quarter or on an average basis).

Secured financing was \$218 billion as of June 30, 2013, compared to \$222 billion as of March 31, 2013 and \$215 billion as of June 30, 2012. The decrease in secured financing quarter-over-quarter was primarily driven by a reduction in trading positions in *Securities and Banking* businesses, particularly in the latter part of the second quarter (see "Balance Sheet Review Assets" above).

Average balances for secured financing were approximately \$243 billion for the quarter ended June 30, 2013, compared to \$233 billion for the quarter ended March 31, 2013 and \$225 billion for the quarter ended June 30, 2012. The increase in average balances quarter-over-quarter was primarily due to seasonal intra-quarter growth, particularly in *EMEA*.

Commercial Paper

The following table sets forth Citi's commercial paper outstanding for each of its parent and significant Citibank entities, respectively, for each of the periods indicated. The increase in the significant Citibank entities' outstanding commercial paper balances quarter-over-quarter was driven by the consolidation of \$7 billion of previously unconsolidated assets during the current quarter, which consisted of trade loans within *North America Transaction Services* (see "Balance Sheet Loans" above and Note 19 to the Consolidated Financial Statements).

<i>In billions of dollars</i>	Jun. 30, 2013	Mar. 31, 2013	Jun. 30, 2012
Commercial paper			
Parent	\$ 0.2	\$ 0.3	\$ 5.1
Significant Citibank Entities	18.1	11.7	15.6
Total	\$ 18.3	\$ 12.0	\$ 20.7

Other Short-Term Borrowings

At June 30, 2013, Citi's other short-term borrowings, which includes borrowings from the FHLB and other market participants, were approximately \$41 billion, compared with \$36 billion at March 31, 2013 and \$38 billion at June 30, 2012. The increase in short-term borrowings quarter-over-quarter primarily related to FHLB borrowings and was in preparation for the MSSB deposit transfers beginning in the third quarter of 2013 (as discussed above).

Liquidity Management, Measures and Stress Testing

For a discussion of Citi's liquidity management and stress testing, see "Capital Resources and Liquidity Funding and Liquidity Liquidity Management, Measures and Stress Testing" in Citi's 2012 Annual Report on Form 10-K.

Liquidity Measures

Citi uses multiple measures in monitoring its liquidity, including those described below.

The structural liquidity ratio, defined as the sum of deposits, long-term debt and stockholders' equity as a percentage of total assets, measures whether the asset base is funded by sufficiently long-dated liabilities. Citi's structural liquidity ratio remained stable at approximately 72% as of June 30, 2013.

In addition, Citi believes it is currently in compliance with the proposed Basel III Liquidity Coverage Ratio (LCR), as amended by the Basel Committee on Banking Supervision on January 7, 2013 (the amended LCR guidelines), even though such ratio is not proposed to take full

Edgar Filing: CITIGROUP INC - Form 10-Q

effect until 2019. Based on Citi's current interpretation of the amended LCR guidelines, Citi's estimated LCR was approximately 110% as of June 30, 2013, compared with approximately 116% at March 31, 2013 and 127% at June 30, 2012.(18) Approximately 5 percentage points of the decrease in Citi's LCR quarter-over-quarter was driven by the MSSB transaction.

Citi's 110% LCR represents additional liquidity of approximately \$37 billion above the proposed minimum 100% LCR threshold. Citi continues to expect to operate with an LCR in the range of 110% going forward, with the potential for modest variability from quarter-to-quarter.

The LCR is designed to ensure banks maintain an adequate level of unencumbered cash and highly liquid securities that can be converted to cash to meet liquidity needs under an acute 30-day stress scenario. Under the amended LCR guidelines, the LCR is to be calculated by dividing the amount of unencumbered cash and highly liquid, unencumbered government, government-backed and corporate securities by estimated net outflows over a stressed 30-day period. The net outflows are calculated by applying assumed outflow factors, prescribed in the amended LCR guidelines, to various categories of liabilities, such as deposits, unsecured and secured wholesale borrowings, unused commitments and derivatives-related exposures, partially offset by inflows from assets maturing within 30 days. The amended LCR requirements expanded the definition of liquid assets, and reduced outflow estimates for certain types of deposits and commitments.

(18)

Citi's estimated LCR is a non-GAAP financial measure. Citi believes this measure provides useful information to investors and others by measuring Citi's progress toward potential future expected regulatory liquidity standards. Citi's estimated LCR for all periods presented is based on its current interpretation, expectations and understanding of the proposed LCR calculation requirements and is necessarily subject to final regulatory clarity and rulemaking and other implementation guidance.

Credit Ratings

Citigroup's funding and liquidity, including its funding capacity, ability to access the capital markets and other sources of funds, as well as the cost of these funds, and its ability to maintain certain deposits, is partially dependent on its credit ratings. The table below indicates the ratings for Citigroup, Citibank, N.A. and Citigroup Global Markets Inc. (a broker-dealer subsidiary of Citigroup) as of June 30, 2013.

Debt Ratings as of June 30, 2013

	Citigroup Inc.		Citibank, N.A.	
	Senior debt	Commercial paper	Long-term	Short-term
Fitch Ratings (Fitch)	A	F1	A	F1
Moody's Investors Service (Moody's)	Baa2	P-2	A3	P-2
Standard & Poor's (S&P)	A-	A-2	A	A-1

Note: Citigroup Global Markets Inc. (CGMI) is rated A/A-1 by Standard & Poor's.

NR Not rated.

Recent Credit Rating Developments

On June 20, 2013, S&P changed the outlook on the long-term debt ratings of Citibank, N.A. to "stable" from "negative," citing Citi's "progress on shedding assets from Citi Holdings and reducing the risk in that portfolio."

S&P further stated that it is reconsidering the amount of government support factored into long-term ratings at the non-operating holding company level for eight U.S. banks, including Citi. At this time, S&P is not reassessing support assumptions of operating subsidiaries. S&P noted that it is closely monitoring the evolution and implementation of the Dodd-Frank regulations, including the Title II orderly liquidation authority single-point-of-entry resolution plan, and expects to update holding company support assumptions once proposed rules are written. The senior long-term debt ratings of Citigroup Inc. receive two notches of government support uplift under S&P's current methodology.

Potential Impacts of Ratings Downgrades

Ratings downgrades by Moody's, Fitch or S&P could negatively impact Citigroup's and/or Citibank, N.A.'s funding and liquidity due to reduced funding capacity, including derivatives triggers, which could take the form of cash obligations and collateral requirements.

The following information is provided for the purpose of analyzing the potential funding and liquidity impact to Citigroup and Citibank, N.A. of a hypothetical, simultaneous ratings downgrade across all three major rating agencies. This analysis is subject to certain estimates, estimation methodologies, and judgments and uncertainties, including without limitation those relating to potential ratings limitations certain entities may have with respect to permissible counterparties, as well as general subjective counterparty behavior (e.g., certain corporate customers and trading counterparties could re-evaluate their business relationships with Citi, and limit the trading of certain contracts or market instruments with Citi). Moreover, changes in counterparty behavior could impact Citi's funding and liquidity as well as the results of operations of certain of its businesses. Accordingly, the actual impact to Citigroup or Citibank, N.A. is unpredictable and may differ materially from the potential funding and liquidity impacts described below.

For additional information on the impact of credit rating changes on Citi and its applicable subsidiaries, see "Risk Factors Liquidity Risks" in Citi's 2012 Annual Report on Form 10-K.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup Inc. and Citibank, N.A. Potential Derivative Triggers

As of June 30, 2013, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citigroup across all three major rating agencies could impact Citigroup's funding and liquidity due to derivative triggers by approximately \$0.9 billion. Other funding sources, such as secured financing transactions and other margin requirements, for which there are no explicit triggers, could also be adversely affected.

In addition, as of June 30, 2013, Citi estimates that a hypothetical one-notch downgrade of the senior debt/long-term rating of Citibank, N.A. across all three major rating agencies could impact Citibank, N.A.'s funding and liquidity due to derivative triggers by approximately \$2.7 billion.

In total, Citi estimates that a one-notch downgrade of Citigroup and Citibank, N.A., across all three major rating agencies, could result in aggregate cash obligations and collateral requirements of approximately \$3.6 billion (see also Note 20 to the Consolidated Financial Statements). As set forth under "High Quality Liquid Assets" above, the liquidity resources of Citi's parent entities were approximately \$58 billion, and the liquidity resources of Citi's significant Citibank entities and other Citibank and Banamex entities were approximately \$331 billion, for a total of approximately \$389 billion as of June 30, 2013. These liquidity resources are available in part as a contingency for the potential events described above.

In addition, a broad range of mitigating actions are currently included in Citigroup's and Citibank, N.A.'s contingency funding plans. For Citigroup, these mitigating factors include, but are not limited to, accessing surplus funding capacity from existing clients, tailoring levels of secured lending, adjusting the size of select trading books and collateralized borrowings from Citi's significant bank subsidiaries. Mitigating actions available to Citibank, N.A. include, but are not limited to, selling or financing highly liquid government securities, tailoring levels of secured lending, adjusting the size of select trading books, reducing loan originations and renewals, raising additional deposits, or borrowing from the FHLB or central banks. Citi believes these mitigating actions could substantially reduce the funding and liquidity risk, if any, of the potential downgrades described above.

Citibank, N.A. Additional Potential Impacts

In addition to the above derivative triggers, Citi believes that a potential one-notch downgrade of Citibank, N.A.'s senior debt/long-term rating by S&P and Fitch could also have an adverse impact on the commercial paper/short-term rating of Citibank, N.A. As of June 30, 2013, Citibank, N.A. had liquidity commitments of approximately \$18.1 billion to consolidated asset-backed commercial paper conduits (as referenced in Note 19 to the Consolidated Financial Statements).

In addition to the above-referenced liquidity resources of Citi's significant Citibank entities and other Citibank and Banamex entities, as well as the various mitigating actions previously noted, mitigating actions available to Citibank, N.A. to reduce the funding and liquidity risk, if any, of the potential downgrades described above, include repricing or reducing certain commitments to commercial paper conduits.

In addition, in the event of the potential downgrades described above, Citi believes that certain corporate customers could re-evaluate their deposit relationships with Citibank, N.A. Among other things, this re-evaluation could include adjusting their discretionary deposit levels or changing their depository institution, each of which could potentially reduce certain deposit levels at Citibank, N.A. As a potential mitigant, however, Citi could choose to adjust pricing or offer alternative deposit products to its existing customers, or seek to attract deposits from new customers, as well as utilize the other mitigating actions referenced above.

OFF-BALANCE-SHEET ARRANGEMENTS

Citigroup enters into various types of off-balance-sheet arrangements in the ordinary course of business. Citi's involvement in these arrangements can take many different forms, including without limitation:

purchasing or retaining residual and other interests in special purpose entities, such as credit card receivables and mortgage-backed and other asset-backed securitization entities;

holding senior and subordinated debt, interests in limited and general partnerships and equity interests in other unconsolidated entities; and

providing guarantees, indemnifications, loan commitments, letters of credit and representations and warranties.

Citi enters into these arrangements for a variety of business purposes. These securitization entities offer investors access to specific cash flows and risks created through the securitization process. The securitization arrangements also assist Citi and Citi's customers in monetizing their financial assets at more favorable rates than Citi or the customers could otherwise obtain.

The table below presents where a discussion of Citi's various off-balance-sheet arrangements may be found in this Form 10-Q. In addition, see "Significant Accounting Policies and Significant Estimates - Securitizations" as well as Notes 1, 22 and 27 to the Consolidated Financial Statements in Citigroup's 2012 Annual Report on Form 10-K.

Types of Off-Balance-Sheet Arrangements Disclosures in this Form 10-Q

Variable interests and other obligations, including contingent obligations, arising from variable interests in nonconsolidated VIEs	See Note 19 to the Consolidated Financial Statements.
Letters of credit, and lending and other commitments	See Note 23 to the Consolidated Financial Statements.
Guarantees	See Note 23 to the Consolidated Financial Statements.

MANAGING GLOBAL RISK

Citigroup believes that effective risk management is of primary importance to its overall operations. Accordingly, Citi's risk management process has been designed to monitor, evaluate and manage the principal risks it assumes in conducting its activities. These include credit, market and operational risks.

Citigroup's risk management framework is designed to balance business ownership and accountability for risks with well-defined independent risk management oversight and responsibility. Further, the risk management organization is structured so as to facilitate the management of risk across three dimensions: businesses, regions and critical products.

For more information on Citi's risk management, as well as a discussion of operational risk, see "Managing Global Risk" in Citigroup's 2012 Annual Report on Form 10-K. See also "Risk Factors" in Citi's 2012 Annual Report on Form 10-K.

CREDIT RISK**Loans Outstanding**

<i>In millions of dollars</i>	2nd Qtr. 2013	1st Qtr. 2013	4th Qtr. 2012	3rd Qtr. 2012	2nd Qtr. 2012
Consumer loans					
In U.S. offices					
Mortgage and real estate(1)	\$ 112,890	\$ 120,768	\$ 125,946	\$ 128,737	\$ 132,931
Installment, revolving credit, and other	13,061	12,955	14,070	14,210	14,757
Cards	104,925	104,535	111,403	108,819	109,755
Commercial and industrial	5,620	5,386	5,344	5,042	4,668
	\$ 236,496	\$ 243,644	\$ 256,763	\$ 256,808	\$ 262,111
In offices outside the U.S.					
Mortgage and real estate(1)	\$ 53,507	\$ 54,717	\$ 54,709	\$ 54,529	\$ 53,058
Installment, revolving credit, and other	32,296	34,020	33,958	34,094	33,125
Cards	35,748	39,522	40,653	39,671	38,721
Commercial and industrial	23,849	22,906	22,225	22,266	21,751
Lease financing	712	745	781	742	719
	\$ 146,112	\$ 151,910	\$ 152,326	\$ 151,302	\$ 147,374
Total Consumer loans	\$ 382,608	\$ 395,554	\$ 409,089	\$ 408,110	\$ 409,485
Unearned income	(456)	(378)	(418)	(358)	(358)
Consumer loans, net of unearned income	\$ 382,152	\$ 395,176	\$ 408,671	\$ 407,752	\$ 409,127
Corporate loans					
In U.S. offices					
Commercial and industrial	\$ 30,798	\$ 28,558	\$ 26,985	\$ 30,056	\$ 24,889
Loans to financial institutions	23,982	16,500	18,159	17,376	19,134
Mortgage and real estate(1)	26,215	25,576	24,705	24,221	23,239
Installment, revolving credit, and other	31,919	33,621	32,446	32,987	33,838
Lease financing	1,535	1,369	1,410	1,394	1,295
	\$ 114,449	\$ 105,624	\$ 103,705	\$ 106,034	\$ 102,395
In offices outside the U.S.					
Commercial and industrial	\$ 84,317	\$ 85,258	\$ 82,939	\$ 85,854	\$ 87,347
Installment, revolving credit, and other	14,581	14,733	14,958	16,758	17,001
Mortgage and real estate(1)	6,276	6,231	6,485	6,214	6,517
Loans to financial institutions	40,303	38,332	37,739	35,014	31,302
Lease financing	556	593	605	574	538
Governments and official institutions	1,579	1,265	1,159	984	1,527
	\$ 147,612	\$ 146,412	\$ 143,885	\$ 145,398	\$ 144,232
Total Corporate loans	\$ 262,061	\$ 252,036	\$ 247,590	\$ 251,432	\$ 246,627
Unearned income	(472)	(848)	(797)	(761)	(786)
Corporate loans, net of unearned income	\$ 261,589	\$ 251,188	\$ 246,793	\$ 250,671	\$ 245,841
Total loans net of unearned income	\$ 643,741	\$ 646,364	\$ 655,464	\$ 658,423	\$ 654,968
Allowance for loan losses on drawn exposures	(21,580)	(23,727)	(25,455)	(25,916)	(27,611)

Edgar Filing: CITIGROUP INC - Form 10-Q

Total loans net of unearned income and allowance for credit losses	\$ 622,161	\$ 622,637	\$ 630,009	\$ 632,507	\$ 627,357
Allowance for loan losses as a percentage of total loans net of unearned income(2)	3.38%	3.70%	3.92%	3.97%	4.25%
Allowance for Consumer loan losses as a percentage of total Consumer loans net of unearned income(2)	4.95%	5.32%	5.57%	5.68%	6.04%
Allowance for Corporate loan losses as a percentage of total Corporate loans net of unearned income(2)	1.05%	1.12%	1.14%	1.14%	1.23%

(1) Loans secured primarily by real estate.

(2) All periods exclude loans which are carried at fair value.

Details of Credit Loss Experience

<i>In millions of dollars</i>	2nd Qtr. 2013	1st Qtr. 2013	4th Qtr. 2012	3rd Qtr. 2012	2nd Qtr. 2012
Allowance for loan losses at beginning of period	\$ 23,727	\$ 25,455	\$ 25,916	\$ 27,611	\$ 29,020
Provision for loan losses					
Consumer(1)	\$ 1,850	\$ 2,158	\$ 2,847	\$ 2,493	\$ 2,389
Corporate	(23)	56	(9)	(57)	86
	\$ 1,827	\$ 2,214	\$ 2,838	\$ 2,436	\$ 2,475
Gross credit losses					
Consumer					
In U.S. offices(1)	\$ 2,157	\$ 2,367	\$ 2,442	\$ 3,297	\$ 2,971
In offices outside the U.S.	1,003	1,017	1,066	1,023	1,007
Corporate					
In U.S. offices	47	20	58	47	104
In offices outside the U.S.	50	40	74	149	123
	\$ 3,257	\$ 3,444	\$ 3,640	\$ 4,516	\$ 4,205
Credit recoveries					
Consumer					
In U.S. offices	\$ 275	\$ 309	\$ 297	\$ 282	\$ 369
In offices outside the U.S.	322	242	261	258	272
Corporate					
In U.S. offices	28	5	55	45	54
In offices outside the U.S.	24	10	42	34	19
	\$ 649	\$ 566	\$ 655	\$ 619	\$ 714
Net credit losses					
In U.S. offices(1)	\$ 1,901	\$ 2,073	\$ 2,148	\$ 3,017	\$ 2,652
In offices outside the U.S.	707	805	837	880	839
Total	\$ 2,608	\$ 2,878	\$ 2,985	\$ 3,897	\$ 3,491
Other net(2)(3)(4)(5)(6)	\$ (1,366)	\$ (1,064)	(314)	(234)	(393)
Allowance for loan losses at end of period	\$ 21,580	\$ 23,727	\$ 25,455	\$ 25,916	\$ 27,611
Allowance for loan losses as a % of total loans(7)	3.38%	3.70%	3.92%	3.97%	4.25%
Allowance for unfunded lending commitments(8)	\$ 1,133	\$ 1,132	\$ 1,119	\$ 1,063	\$ 1,104
Total allowance for loan losses and unfunded lending commitments	\$ 22,713	\$ 24,859	\$ 26,574	\$ 26,979	\$ 28,715
Net consumer credit losses(1)	\$ 2,563	\$ 2,833	\$ 2,950	\$ 3,780	\$ 3,337
As a percentage of average consumer loans	2.65%	2.88%	2.91%	3.72%	3.29%
Net corporate credit losses	\$ 45	\$ 45	\$ 35	\$ 117	\$ 154
As a percentage of average corporate loans	0.07%	0.07%	0.06%	0.19%	0.26%
Allowance for loan losses at end of period(9)					
Citicorp	\$ 13,425	\$ 14,330	\$ 14,623	\$ 14,828	\$ 15,387
Citi Holdings	8,155	9,397	10,832	11,088	12,224

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Citigroup \$ 21,580 \$ 23,727 \$ 25,455 \$ 25,916 \$ 27,611

Allowance by type

Consumer \$ 18,872 \$ 20,948 \$ 22,679 \$ 23,099 \$ 24,639
 Corporate 2,708 2,779 2,776 2,817 2,972

Total Citigroup \$ 21,580 \$ 23,727 \$ 25,455 \$ 25,916 \$ 27,611

- (1) The third quarter of 2012 included approximately \$635 million of incremental charge-offs related to Office of the Comptroller of the Currency (OCC) guidance regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. There was a corresponding approximately \$600 million reserve release in the third quarter of 2012 specific to these mortgage loans. The fourth quarter of 2012 included a benefit to charge-offs of approximately \$40 million related to finalizing the impact of the OCC guidance.
- (2) The second quarter of 2013 includes a reduction of approximately \$650 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$360 million related to the Brazil Credicard transfer to *Discontinued operations*. Additionally, a reduction of approximately \$90 million related to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately \$220 million related to FX translation.
- (3) The first quarter of 2013 includes a reduction of approximately \$855 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$165 million related to a transfer to held-for-sale of a loan portfolio in Greece.
- (4) The fourth quarter of 2012 included a reduction of approximately \$255 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (5) The third quarter of 2012 included a reduction of approximately \$300 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (6) The second quarter of 2012 included a reduction of approximately \$175 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$200 million related to the impact of FX translation.
- (7) June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012, and June 30, 2012 exclude \$4.9 billion, \$5.0 billion, \$5.3 billion, \$5.4 billion, and \$5.1 billion, respectively, of loans which are carried at fair value.
- (8) Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in *Other liabilities* on the Consolidated Balance Sheet.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (9) Allowance for loan losses represents management's best estimate of probable losses inherent in the portfolio, as well as probable losses related to large individually evaluated impaired loans and troubled debt restructurings. Attribution of the allowance is made for analytical purposes only and the entire allowance is available to absorb probable credit losses inherent in the overall portfolio.

Allowance for Loan Losses (continued)

The following table details information on Citi's allowance for loan losses, loans and coverage ratios as of June 30, 2013 and December 31, 2012:

<i>In billions of dollars</i>	June 30, 2013			
	Allowance for loan losses		Loans, net of unearned income	Allowance as a percentage of loans(1)
<i>North America</i> cards(2)	\$ 6.5		\$ 105.5	6.1%
<i>North America</i> mortgages(3)	6.7		111.9	5.9
<i>North America</i> other	1.2		21.4	5.6
International cards	2.3		35.6	6.5
International other(4)	2.2		107.7	2.1
Total Consumer	\$ 18.9		\$ 382.1	4.9%
Total Corporate	2.7		261.6	1.0
Total Citigroup	\$ 21.6		\$ 643.7	3.4%

- (1) Allowance as a percentage of loans excludes loans that are carried at fair value.
- (2) Includes both Citi-branded cards and Citi retail services. The \$6.5 billion of loan loss reserves for *North America* cards as of June 30, 2013 represented approximately 17 months of coincident net credit loss coverage.
- (3) Of the \$6.7 billion, approximately \$6.4 billion was allocated to *North America* mortgages in Citi Holdings. The \$6.7 billion of loans loss reserves for *North America* mortgages as of June 30, 2013 represented approximately 35 months of coincident net credit loss coverage.
- (4) Includes mortgages and other retail loans.

<i>In billions of dollars</i>	December 31, 2012			
	Allowance for loan losses		Loans, net of unearned income	Allowance as a percentage of loans(1)
<i>North America</i> cards(2)	\$ 7.3		\$ 112.0	6.5%
<i>North America</i> mortgages(3)	8.6		125.4	6.9
<i>North America</i> other	1.5		22.1	6.8
International cards	2.9		40.7	7.0
International other(4)	2.4		108.5	2.2
Total Consumer	\$ 22.7		\$ 408.7	5.6%
Total Corporate	2.8		246.8	1.1
Total Citigroup	\$ 25.5		\$ 655.5	3.9%

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) Allowance as a percentage of loans excludes loans that are carried at fair value.
- (2) Includes both Citi-branded cards and Citi retail services. The \$7.3 billion of loan loss reserves for *North America* cards as of December 31, 2012 represented approximately 18 months of coincident net credit loss coverage.
- (3) Of the \$8.6 billion, approximately \$8.4 billion was allocated to *North America* mortgages in Citi Holdings. Excluding the \$40 million benefit related to finalizing the impact of the OCC guidance in the fourth quarter of 2012, the \$8.6 billion of loans loss reserves for *North America* mortgages as of December 31, 2012 represented approximately 33 months of coincident net credit loss coverage.
- (4) Includes mortgages and other retail loans.

Non-Accrual Loans and Assets and Renegotiated Loans

The following pages include information on Citi's "Non-Accrual Loans and Assets" and "Renegotiated Loans." There is a certain amount of overlap among these categories. The following summary provides a general description of each category:

Non-Accrual Loans and Assets:

Corporate and Consumer (commercial market) non-accrual status is based on the determination that payment of interest or principal is doubtful.

Consumer non-accrual status is based on aging, i.e., the borrower has fallen behind in payments.

As a result of OCC guidance received in the third quarter of 2012, mortgage loans discharged through Chapter 7 bankruptcy are classified as non-accrual. This guidance added approximately \$1.5 billion of Consumer loans to non-accrual status at September 30, 2012, of which approximately \$1.3 billion was current. See also Note 1 to the Consolidated Financial Statements.

North America Citi-branded cards and Citi retail services are not included because, under industry standards, credit card loans accrue interest until such loans are charged off, which typically occurs at 180 days contractual delinquency.

Renegotiated Loans:

Both Corporate and Consumer loans whose terms have been modified in a troubled debt restructuring (TDR).

Includes both accrual and non-accrual TDRs.

Non-Accrual Loans and Assets

The table below summarizes Citigroup's non-accrual loans as of the periods indicated. Non-accrual loans may still be current on interest payments. In situations where Citi reasonably expects that only a portion of the principal owed will ultimately be collected, all payments received are reflected as a reduction of principal and not as interest income. For all other non-accrual loans, cash interest receipts are generally recorded as revenue.

Non-Accrual Loans

<i>In millions of dollars</i>	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012
Citicorp	\$ 4,011	\$ 4,235	\$ 4,096	\$ 4,090	\$ 4,000
Citi Holdings	5,695	6,418	7,433	8,100	6,917
Total non-accrual loans (NAL)	\$ 9,706	\$ 10,653	\$ 11,529	\$ 12,190	\$ 10,917
Corporate non-accrual loans(1)					
<i>North America</i>	\$ 811	\$ 1,007	\$ 735	\$ 900	\$ 724
<i>EMEA</i>	972	1,077	1,131	1,054	1,169
<i>Latin America</i>	91	116	128	151	209
<i>Asia</i>	270	304	339	324	469
Total corporate non-accrual loans	\$ 2,144	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571
Citicorp	\$ 1,728	\$ 1,975	\$ 1,909	\$ 1,928	\$ 2,014
Citi Holdings	416	529	424	501	557
Total corporate non-accrual loans	\$ 2,144	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571
Consumer non-accrual loans(1)					
<i>North America(2)</i>	\$ 5,568	\$ 6,171	\$ 7,148	\$ 7,698	\$ 6,403
<i>EMEA</i>	234	263	380	379	371
<i>Latin America</i>	1,430	1,313	1,285	1,275	1,158
<i>Asia</i>	330	402	383	409	414
Total consumer non-accrual loans(2)	\$ 7,562	\$ 8,149	\$ 9,196	\$ 9,761	\$ 8,346
Citicorp	\$ 2,283	\$ 2,260	\$ 2,187	\$ 2,162	\$ 1,986
Citi Holdings(2)	5,279	5,889	7,009	7,599	6,360
Total consumer non-accrual loans(2)	\$ 7,562	\$ 8,149	\$ 9,196	\$ 9,761	\$ 8,346

(1) Excludes purchased distressed loans as they are generally accreting interest. The carrying value of these loans was \$606 million at June 30, 2013, \$566 million at March 31, 2013, \$538 million at December 31, 2012, \$533 million at September 30, 2012 and \$532 million at June 30, 2012.

(2) The third quarter of 2012 includes an increase in Consumer non-accrual loans in *North America* of approximately \$1.5 billion as a result of OCC guidance received in the quarter regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. Of the \$1.5 billion of such non-accrual loans, \$1.3 billion was current as of September 30, 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

Non-Accrual Loans and Assets (continued)

The table below summarizes Citigroup's other real estate owned (OREO) assets as of the periods indicated. This represents the carrying value of all real estate property acquired by foreclosure or other legal proceedings when Citi has taken possession of the collateral.

<i>In millions of dollars</i>	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012
OREO					
Citicorp	\$ 52	\$ 49	\$ 49	\$ 57	\$ 57
Citi Holdings	339	363	391	417	484
Total OREO	\$ 391	\$ 412	\$ 440	\$ 474	\$ 541
<i>North America</i>	\$ 267	\$ 286	\$ 299	\$ 315	\$ 366
<i>EMEA</i>	76	85	99	111	127
<i>Latin America</i>	46	39	40	48	48
<i>Asia</i>	2	2	2		
Total OREO	\$ 391	\$ 412	\$ 440	\$ 474	\$ 541
Other repossessed assets	\$	\$ 1	\$ 1	\$ 1	\$ 2
Non-accrual assets Total Citigroup					
Corporate non-accrual loans	\$ 2,144	\$ 2,504	\$ 2,333	\$ 2,429	\$ 2,571
Consumer non-accrual loans(1)	7,562	8,149	9,196	9,761	8,346
Non-accrual loans (NAL)	\$ 9,706	\$ 10,653	\$ 11,529	\$ 12,190	\$ 10,917
OREO	391	412	440	474	541
Other repossessed assets		1	1	1	2
Non-accrual assets (NAA)	\$ 10,097	\$ 11,066	\$ 11,970	\$ 12,665	\$ 11,460
NAL as a percentage of total loans	1.51%	1.65%	1.76%	1.85%	1.67%
NAA as a percentage of total assets	0.54	0.59	0.64	0.66	0.60
Allowance for loan losses as a percentage of NAL(2)	222	223	221	213	253

	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012
Non-accrual assets Total Citicorp					
Non-accrual loans (NAL)	\$ 4,011	\$ 4,235	\$ 4,096	\$ 4,090	\$ 4,000
OREO	52	49	49	57	57
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
Non-accrual assets (NAA)	\$ 4,063	\$ 4,284	\$ 4,145	\$ 4,147	\$ 4,057
NAA as a percentage of total assets	0.23%	0.25%	0.24%	0.24%	0.24%
Allowance for loan losses as a percentage of NAL(2)	335	338	357	363	385

	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	Sept. 30, 2012	Jun. 30, 2012
Non-accrual assets Total Citi Holdings					
Non-accrual loans (NAL)(1)	\$ 5,695	\$ 6,418	\$ 7,433	\$ 8,100	\$ 6,917
OREO	339	363	391	417	484
Other repossessed assets	N/A	N/A	N/A	N/A	N/A
Non-accrual assets (NAA)	\$ 6,034	\$ 6,781	\$ 7,824	\$ 8,517	\$ 7,401

Edgar Filing: CITIGROUP INC - Form 10-Q

NAA as a percentage of total assets	4.61%	4.55%	5.02%	4.98%	3.87%
Allowance for loan losses as a percentage of NAL(2)	143	146	146	137	177

(1) The third quarter of 2012 includes an increase in Consumer non-accrual loans of approximately \$1.5 billion as a result of OCC guidance received in the quarter regarding mortgage loans where the borrower has gone through Chapter 7 bankruptcy. Of the \$1.5 billion of such non-accrual loans, \$1.3 billion was current as of September 30, 2012.

(2) The allowance for loan losses includes the allowance for Citi's credit card portfolios and purchased distressed loans, while the non-accrual loans exclude credit card balances (with the exception of certain international portfolios) and purchased distressed loans as these continue to accrue interest until charge-off.

N/A Not available at the Citicorp or Citi Holdings level.

Renegotiated Loans

The following table presents Citi's loans modified in TDRs.

<i>In millions of dollars</i>	Jun. 30, 2013	Dec. 31, 2012
Corporate renegotiated loans(1)		
In U.S. offices		
Commercial and industrial(2)	\$ 42	\$ 180
Mortgage and real estate(3)	159	72
Loans to financial institutions	16	17
Other	417	447
	\$ 634	\$ 716
In offices outside the U.S.		
Commercial and industrial(2)	\$ 131	\$ 95
Mortgage and real estate(3)	59	59
Other	1	3
	\$ 191	\$ 157
Total Corporate renegotiated loans	\$ 825	\$ 873
Consumer renegotiated loans(4)(5)(6)(7)		
In U.S. offices		
Mortgage and real estate(8)	\$ 19,281	\$ 22,903
Cards	2,973	3,718
Installment and other(9)	611	1,088
	\$ 22,865	\$ 27,709
In offices outside the U.S.		
Mortgage and real estate	\$ 823	\$ 932
Cards(10)	801	866
Installment and other	771	904
	\$ 2,395	\$ 2,702
Total Consumer renegotiated loans	\$ 25,260	\$ 30,411

- (1) Includes \$299 million and \$267 million of non-accrual loans included in the non-accrual assets table above at June 30, 2013 and December 31, 2012, respectively. The remaining loans are accruing interest.
- (2) In addition to modifications reflected as TDRs at June 30, 2013, Citi also modified \$192 million of commercial loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in offices outside the U.S. These modifications were not considered TDRs because the modifications did not involve a concession (a required element of a TDR for accounting purposes).
- (3) In addition to modifications reflected as TDRs at June 30, 2013, Citi also modified \$1 million of commercial real estate loans risk rated "Substandard Non-Performing" or worse (asset category defined by banking regulators) in U.S. offices. These modifications were not considered TDRs because the modifications did not involve a concession (a required element of a TDR for accounting purposes).

Edgar Filing: CITIGROUP INC - Form 10-Q

- (4) Includes \$3,582 million and \$4,198 million of non-accrual loans included in the non-accrual assets table above at June 30, 2013 and December 31, 2012, respectively. The remaining loans are accruing interest.
- (5) Includes \$36 million and \$38 million of commercial real estate loans at June 30, 2013 and December 31, 2012, respectively.
- (6) Includes \$230 million and \$261 million of commercial loans at June 30, 2013 and December 31, 2012, respectively.
- (7) Smaller-balance homogeneous loans were derived from Citi's risk management systems.
- (8) Reduction in 2013 includes \$3,973 million related to TDRs sold or transferred to held-for-sale.
- (9) Reduction in 2013 includes approximately \$345 million related to TDRs sold or transferred to held-for-sale.
- (10) Reduction in 2013 includes \$64 million related to the Brazil Credicard transfer to *Discontinued operations*.

North America Consumer Mortgage Lending

Overview

Citi's *North America* Consumer mortgage portfolio consists of both residential first mortgages and home equity loans. As of June 30, 2013, Citi's *North America* Consumer residential first mortgage portfolio totaled \$77.8 billion, while the home equity loan portfolio was \$34.2 billion. This compared to \$84.4 billion and \$35.6 billion of residential first mortgages and home equity loans as of March 31, 2013, respectively. Of the first mortgages at June 30, 2013, \$48.6 billion were recorded in *LCL* within Citi Holdings, with the remaining \$29.2 billion recorded in Citicorp. With respect to the home equity loan portfolio, \$31.2 billion were recorded in *LCL*, with the remaining \$3.0 billion in Citicorp.

Citi's residential first mortgage portfolio included \$8.1 billion of loans with FHA insurance or VA guarantees as of June 30, 2013, compared to \$8.6 billion as of March 31, 2013. This portfolio consists of loans to low-to-moderate-income borrowers with lower FICO (Fair Isaac Corporation) scores and generally has higher loan-to-value ratios (LTVs). Credit losses on FHA loans are borne by the sponsoring governmental agency, provided that the insurance terms have not been rescinded as a result of an origination defect. With respect to VA loans, the VA establishes a loan-level loss cap, beyond which Citi is liable for loss. While FHA and VA loans have high delinquency rates, given the insurance and guarantees, respectively, Citi has experienced negligible credit losses on these loans.

In addition, as of June 30, 2013, Citi's residential first mortgage portfolio included \$1.6 billion of loans with origination LTVs above 80%, compared to \$1.5 billion at March 31, 2013, which have insurance through mortgage insurance companies. As of June 30, 2013, the residential first mortgage portfolio also had \$0.9 billion of loans subject to long-term standby commitments (LTSCs) with U.S. government-sponsored entities (GSEs) (unchanged from March 31, 2013), for which Citi has limited exposure to credit losses. Citi's home equity loan portfolio also included \$0.3 billion of loans subject to LTSCs with GSEs (unchanged from March 31, 2013), for which Citi also has limited exposure to credit losses. These guarantees and commitments may be rescinded in the event of loan origination defects.

Citi's allowance for loan loss calculations takes into consideration the impact of these guarantees and commitments.

Citi does not offer option-adjustable rate mortgages/negative amortizing mortgage products to its customers. As a result, option-adjustable rate mortgages/negative amortizing mortgages represent an insignificant portion of total balances, since they were acquired only incidentally as part of prior portfolio and business purchases.

As of June 30, 2013, Citi's *North America* residential first mortgage portfolio contained approximately \$6.1 billion of adjustable rate mortgages that are currently required to make a payment only of accrued interest for the payment period, or an interest-only payment, compared to \$6.9 billion at March 31, 2013. The decline quarter-over-quarter resulted from conversions to amortizing loans of \$268 million and repayments of \$324 million, with the remainder primarily due to asset sales and transfers to held-for-sale of \$203 million. Borrowers who are currently required to make an interest-only payment cannot select a lower payment that would negatively amortize the loan. Residential first mortgages with this payment feature are primarily to high-credit-quality borrowers who have on average significantly higher origination and refreshed FICO scores than other loans in the residential first mortgage portfolio, and have exhibited significantly lower 30+ delinquency rates as compared with residential first mortgages without this payment feature. As such, Citi does not believe the residential mortgage loans with this payment feature represent substantially higher risk in the portfolio.

North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Residential First Mortgages

The following charts detail the quarterly trends in delinquencies and net credit losses for Citigroup's residential first mortgage portfolio in *North America*. Approximately 62% of Citi's residential first mortgage exposure arises from its portfolio within Citi Holdings *LCL*.

-
- (1) 1Q'12 included approximately \$315 million of incremental charge-offs related to previously deferred principal balances on modified loans related to anticipated forgiveness of principal in connection with the national mortgage settlement. Excluding the impact of these charge-offs, net credit losses would have been \$0.45 billion and \$0.43 billion for the Citigroup and Citi Holdings portfolios, respectively.
- (2) Includes the following amounts of charge-offs related to Citi's fulfillment of its obligations under the national mortgage and independent foreclosure review settlements: 2Q'12, \$22 million; 3Q'12, \$25 million; 4Q'12, \$32 million; 1Q'13, \$25 million; and 2Q'13, \$18 million. Citi expects net credit losses in its residential first mortgage portfolio in Citi Holdings to continue to be impacted by its fulfillment of the terms of the independent foreclosure review settlement. See also "Citi Holdings *Local Consumer Lending*" above and "National Mortgage Settlement/Independent Foreclosure Review Settlement" below.
- (3) 3Q'12 included approximately \$181 million of charge-offs related to OCC guidance with respect to the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy. 4Q'12 included approximately \$10 million benefit to charge-offs related to finalizing the impact of the OCC guidance. Excluding these impacts, net credit losses would have been \$0.47 billion in 3Q'12 and \$0.39 billion in 4Q'12 for the Citigroup portfolio, and \$0.44 billion in 3Q'12 and \$0.38 billion in 4Q'12 for the Citi Holdings portfolio.
-

Edgar Filing: CITIGROUP INC - Form 10-Q

Note:
For each of the tables above, past due exclude (i) U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies because the potential loss predominantly resides with the U.S. agencies, and (ii) loans recorded at fair value. Totals may not sum due to rounding.

Edgar Filing: CITIGROUP INC - Form 10-Q

Continued management actions, including asset sales and, to a lesser extent, modification programs, as well as the improvement in the Home Price Index (HPI), were the drivers of the overall improved asset performance within Citi's residential first mortgage portfolio in Citi Holdings during the second quarter of 2013. In addition, Citi continued to observe fewer loans entering the 30-89 days past due delinquency bucket during the quarter, which it attributes to the continued general improvement in the economic environment during the quarter coupled with Citi's sale of re-performing mortgages.

During the second quarter of 2013, Citi sold approximately \$0.7 billion of delinquent residential first mortgages (compared to \$1.0 billion in the first quarter of 2013) and \$2.4 billion of re-performing residential first mortgages (compared to \$1.3 billion in the first quarter of 2013). Since the beginning of 2010, Citi has sold approximately \$11.4 billion of delinquent residential first mortgages.

In addition, Citi modified approximately \$0.4 billion of residential first mortgage loans during the second quarter of 2013 (consistent with \$0.4 billion in the first quarter of 2013), including loan modifications pursuant to the national mortgage and independent foreclosure review settlements. Loan modifications under the national mortgage and independent foreclosure review settlements have improved Citi's 30+ days past due delinquencies by approximately \$531 million as of the end of the second quarter of 2013. While re-defaults of previously modified mortgages under the HAMP and Citi Supplemental Modification (CSM) programs continued to track favorably versus expectations as of June 30, 2013, Citi's residential first mortgage portfolio continued to show some signs of the impact of re-defaults of previously modified mortgages. For additional information on Citi's residential first mortgage loan modifications, see Note 13 to the Consolidated Financial Statements.

Citi believes that its ability to reduce delinquencies or net credit losses in its residential first mortgage portfolio, due to any deterioration of the underlying credit performance of these loans, portfolio mix, re-defaults, the lengthening of the foreclosure process (see "Foreclosures" below) or otherwise, pursuant to asset sales or modifications could be limited going forward due to, among other things, the lower remaining inventory of delinquent loans to sell or modify or the lack of market demand for asset sales. In addition, Citi has observed that sales of re-performing residential first mortgages tend to be yield sensitive, meaning that as interest rates increase, it could negatively impact Citi's ability to sell such loans. Citi has taken these trends and uncertainties, including the potential for re-defaults, into consideration in determining its loan loss reserves. See "North America Consumer Mortgages Loan Loss Reserve Coverage" below.

North America Residential First Mortgages State Delinquency Trends

The following tables set forth, for total Citigroup, the six states and/or regions with the highest concentration of Citi's residential first mortgages as of June 30, 2013 and March 31, 2013.

<i>In billions of dollars</i>	June 30, 2013					March 31, 2013				
	ENR(2)	ENR	90+DPD	% LTV > 100%	Refreshed FICO	ENR(2)	ENR	90+DPD	% LTV > 100%	Refreshed FICO
State(1)	Distribution	Distribution	%			Distribution	Distribution	%		
CA	\$ 19.0	29%	1.4%	10%	734	\$ 20.5	29%	1.6%	18%	733
NY/NJ/CT	11.1	17	3.1	7	728	11.6	16	3.2	7	727
IN/OH/MI	3.3	5	4.1	32	659	3.7	5	4.4	33	658
FL	3.3	5	6.0	33	684	3.5	5	6.2	37	681
IL	2.8	4	4.5	35	699	3.0	4	4.9	36	697
AZ/NV	1.6	2	3.1	38	707	1.8	2	3.8	45	706
Other	24.7	38	4.6	12	669	27.7	39	4.7	13	670
Total	\$ 65.8	100%	3.4%	14%	700	\$ 71.8	100%	3.6%	18%	699

Note: Totals may not sum due to rounding.

(1) Certain of the states are included as part of a region based on Citi's view of similar HPI within the region. New York, New Jersey, Connecticut, Indiana, Ohio, Florida and Illinois are judicial states.

(2) Ending net receivables. Excludes loans in Canada and Puerto Rico, loans guaranteed by U.S. government agencies, loans recorded at fair value and loans subject to LTSCs. Excludes balances for which FICO or LTV data are unavailable.

As evidenced by the table above, Citi's residential first mortgages portfolio is primarily concentrated in California and the New York/New Jersey/Connecticut region (with New York as the largest of the three states). The general improvement in refreshed LTV percentages at June 30, 2013 was primarily the result of improvements in HPI across substantially all metropolitan statistical areas, thereby increasing values used in the

Edgar Filing: CITIGROUP INC - Form 10-Q

determination of LTV. Additionally, delinquent and re-performing mortgage asset sales of high LTV loans during the second quarter of 2013 further reduced the amount of loans with greater than 100% LTV. To a lesser extent, modification programs involving principal forgiveness further reduced the loans in this category during the second quarter of 2013. While Citi's 90+ days past due delinquency rates for the states/regions above have improved, with the continued lengthening of the foreclosure process (see discussion under "Foreclosures" below) in all of these states and regions during the second quarter of 2013, Citi expects it could experience less improvement in the 90+ days past due delinquency rate in certain of these states and/or regions in the future.

Foreclosures

The substantial majority of Citi's foreclosure inventory consists of residential first mortgages. As of June 30, 2013, approximately 1.4% (approximately \$1.0 billion) of Citi's residential first mortgage portfolio was in Citi's foreclosure inventory, compared to 1.2% (\$0.9 billion) as of March 31, 2013 and 2.1% (\$1.7 billion) as of June 30, 2012 (for each period, based on the dollar amount of ending net receivables of loans in foreclosure inventory as of such date, excluding loans that are guaranteed by U.S. government agencies and loans subject to LTSCs).

The increase in Citi's foreclosure inventory quarter-over-quarter was primarily a result of the initiation of new foreclosures that had previously been delayed from entering foreclosure due to increased state requirements and other regulatory requirements for foreclosure filings (e.g., extensive documentation, processing and filing requirements). Despite this slight increase quarter-over-quarter, Citi's foreclosure inventory remained below prior-year levels, due primarily to the foreclosure delays discussed above as well as Citi's continued asset sales of delinquent first mortgages and loan modifications, including under the national mortgage and independent foreclosure review settlements.

Although there was an increase in the initiation of foreclosures during the second quarter of 2013, the foreclosure process largely remains stagnant across most states, driven primarily by the additional regulatory requirements necessary to complete foreclosures as well as the continued lengthening of the foreclosure process. Citi continues to experience average timeframes to foreclosure that are two to three times longer than historical norms. Extended foreclosure timelines continue to be more pronounced in the judicial states (i.e., states that require foreclosures to be processed via court approval), where Citi has a higher concentration of residential first mortgages in foreclosure (see "*North America Residential First Mortgages State Delinquency Trends*" above).

In addition, active foreclosure units in process for two years or more as a percentage of Citi's total residential and home equity foreclosure inventory was approximately 32%, unchanged from March 31, 2013, and increased from 19% as of June 30, 2012, reflecting the extended foreclosure timelines and lower number of loans moving into foreclosure.

Citi's servicing agreements associated with its sales of mortgage loans to the GSEs generally provide the GSEs with a high level of servicing oversight, including, among other things, timelines in which foreclosures or modification activities are to be completed. The agreements allow for the GSEs to take action against a servicer for violation of the timelines, which includes imposing compensatory fees. While the GSEs have not historically exercised their rights to impose compensatory fees, they have begun to do so on a regular basis. To date, the imposition of compensatory fees, as a result of the extended foreclosure timelines or otherwise, has not had a material impact on Citi.

North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Home Equity Loans

Citi's home equity loan portfolio consists of both fixed-rate home equity loans and loans extended under home equity lines of credit. Fixed-rate home equity loans are fully amortizing. Home equity lines of credit allow for amounts to be drawn for a period of time with the payment of interest only and then, at the end of the draw period, the then-outstanding amount is converted to an amortizing loan (the interest-only payment feature during the revolving period is standard for this product across the industry). Prior to June 2010, Citi's originations of home equity lines of credit typically had a 10-year draw period. Beginning in June 2010, Citi's originations of home equity lines of credit typically have a five-year draw period as Citi changed these terms to mitigate risk. After conversion, the home equity loans typically have a 20-year amortization period.

As of June 30, 2013, Citi's home equity loan portfolio of \$34.2 billion included approximately \$20.4 billion of home equity lines of credit (Revolving HELOCs) that are still within their revolving period and have not commenced amortization, or "reset." This compared to \$21.1 billion at March 31, 2013. The following chart sets forth these Revolving HELOCs and the year in which they reset, as well as certain FICO and combined loan-to-value (CLTV) characteristics of the portfolio:

Note:

Totals may not sum due to rounding.

Average refreshed FICO for Revolving HELOCs that will amortize between 2013-2014 was 720.

Average refreshed CLTV for Revolving HELOCs that will amortize between 2013-2014 was 64%.

Average refreshed FICO for Revolving HELOCs that will amortize between 2015-2017 was 722.

Average refreshed CLTV for Revolving HELOCs that will amortize between 2015-2017 was 82%.

As indicated by the chart above, as of June 30, 2013, approximately only 4% of Citi's Revolving HELOCs had commenced amortization. Approximately 8% and 72% of the Revolving HELOCs will commence amortization during the remainder of the periods 2013-2014 and 2015-2017, respectively. Based on the limited sample of Revolving HELOCs that has begun amortization, Citi has experienced marginally higher delinquency rates in its amortizing home equity loan portfolio as compared to its non-amortizing loan portfolio. However, these resets have generally occurred during a period of declining interest rates, which Citi believes has likely reduced the overall "payment shock" to the borrower. Citi continues to monitor this reset risk closely, particularly as it approaches 2015, and Citi will continue to consider any potential impact in determining its allowance for loan loss reserves. In addition, management is reviewing additional actions to offset potential reset risk, such as extending offers to non-amortizing home equity loan borrowers to convert the non-amortizing home equity loan to a fixed-rate amortizing loan.

As of June 30, 2013, the percentage of Citi's U.S. home equity loans in a junior lien position where Citi also owned or serviced the first lien was approximately 30%. However, for all home equity loans (regardless of whether Citi owns or services the first lien), Citi manages its home equity loan account strategy through obtaining and reviewing refreshed credit bureau scores (which reflect the borrower's performance on all of its debts, including a first lien, if any), refreshed CLTV ratios and other borrower credit-related information. Historically, the default and delinquency statistics for junior liens where Citi also owns or services the first lien have been better than for those where Citi does not own or

service the first lien. Citi believes this is generally attributable to origination channels and better credit characteristics of the portfolio, including FICO and CLTV, for those junior liens where Citi also owns or services the first lien.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following charts detail the quarterly trends in delinquencies and net credit losses for Citi's home equity loan portfolio in *North America*. The vast majority of Citi's home equity loan exposure arises from its portfolio within Citi Holdings *LCL*.

-
- (1) 1Q'12 included approximately \$55 million of charge-offs related to previously deferred principal balances on modified loans related to anticipated forgiveness of principal in connection with the national mortgage settlement. Excluding the impact of these charge-offs, net credit losses would have been \$0.51 billion and \$0.50 billion for the Citigroup and Citi Holdings portfolios, respectively.
 - (2) Includes the following amounts of charge-offs related to Citi's fulfillment of its obligations under the national mortgage and independent foreclosure review settlements: 2Q'12, \$21 million; 3Q'12, \$16 million; 4Q'12, \$30 million; 1Q'13, \$51 million; and 2Q'13, \$12 million. Citi expects net credit losses in its home equity loan portfolio in Citi Holdings to continue to be impacted by its fulfillment of the terms of the independent foreclosure review settlement. See also "Citi Holdings *Local Consumer Lending*" above, and "National Mortgage Settlement/Independent Foreclosure Review Settlement" below.
 - (3) 3Q'12 included approximately \$454 million of charge-offs related to OCC guidance with respect to the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy. 4Q'12 included approximately \$30 million benefit to charge-offs related to finalizing the impact of the OCC guidance. Excluding these impacts, net credit losses would have been \$0.43 billion in 3Q'12 and \$0.39 billion in 4Q'12 for the Citigroup portfolio, and \$0.41 billion in 3Q'12 and \$0.38 billion in 4Q'12 for the Citi Holdings portfolio.
 - (4) Year-over-year change in the S&P/Case-Shiller U.S. National Home Price Index.

N/A Not Applicable

Note:

For each of the tables above, days past due exclude (i) U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies, because the potential loss predominantly resides with the U.S. agencies, and (ii) loans recorded at fair value. Totals may not sum due to rounding.

As evidenced by the tables above, home equity loan delinquencies improved during the second quarter of 2013, including fewer loans entering the 30-89 days past due delinquency bucket. The improvement quarter-over-quarter was driven by continued modifications and improvement in HPI. Given the lack of a market in which to sell delinquent home equity loans, as well as the relatively smaller number of home equity loan modifications and modification programs (see Note 13 to the Consolidated Financial Statements), Citi's ability to reduce delinquencies or net credit losses in its home equity loan portfolio in Citi Holdings, whether pursuant to deterioration of the underlying credit performance of these loans or otherwise, is more limited as compared to residential first mortgages. Citi has taken these trends and uncertainties into consideration in determining its loan loss reserves. See "*North America Consumer Mortgages* Loan Loss Reserve Coverage" below.

Edgar Filing: CITIGROUP INC - Form 10-Q

North America Home Equity Loans State Delinquency Trends

The following tables set forth, for total Citigroup, the six states and/or regions with the highest concentration of Citi's home equity loans as of June 30, 2013 and March 31, 2013.

In billions of dollars State(1)	June 30, 2013					March 31, 2013				
	ENR	90+DPD	CLTV	Refreshed		ENR	90+DPD	CLTV	Refreshed	
	(2)	%	>	FICO		(2)	%	>	FICO	
	ENR(2)	Distribution	100%(3)			ENR(2)	Distribution	100%(3)		
CA	\$ 8.9	28%	1.8%	26%	725	\$ 9.3	28%	1.9%	36%	723
NY/NJ/CT	7.6	24	2.3	20	717	7.7	23	2.3	22	715
FL	2.3	7	3.2	51	701	2.3	7	3.3	55	700
IL	1.3	4	1.9	57	712	1.3	4	1.7	59	710
IN/OH/MI	1.1	3	1.7	59	686	1.1	3	2.0	59	681
AZ/NV	0.8	2	2.5	63	712	0.8	2	2.7	69	710
Other	10.3	32	1.9	32	698	10.8	33	2.0	38	696
Total	\$ 32.3	100%	2.1%	31%	711	\$ 33.3	100%	2.1%	37%	709

Note:

Totals may not sum due to rounding.

- (1) Certain of the states are included as part of a region based on Citi's view of similar HPI within the region. New York, New Jersey, Connecticut, Indiana, Ohio, Florida and Illinois are judicial states.
- (2) Ending net receivables. Excludes loans in Canada and Puerto Rico and loans subject to LTSCs. Excludes balances for which FICO or LTV data are unavailable.
- (3) Represents combined loan-to-value (CLTV) for both residential first mortgages and home equity loans.

As evidenced by the table above, Citi's home equity portfolio is primarily concentrated in California and the New York/New Jersey/Connecticut region (with New York as the largest of the three states). The stable to improving refreshed CLTV percentages at June 30, 2013 was primarily the result of improvements in HPI in these states/regions, thereby increasing values used in the determination of CLTV. For the reasons described under "North America Consumer Mortgage Quarterly Credit Trends Delinquencies and Net Credit Losses Home Equity Loans" above, Citi could experience increased delinquencies and thus increased net credit losses in certain of these states and/or regions going forward.

National Mortgage Settlement/Independent Foreclosure Review Settlement

Under the national mortgage settlement, entered into by Citi and other financial institutions in February 2012, Citi agreed to provide (i) customer relief in the form of loan modifications for delinquent borrowers, including principal reductions, and other loss mitigation activities to be completed over three years, with a required settlement value of \$1.4 billion; and (ii) refinancing concessions to enable current borrowers whose properties are worth less than the balance of their loans to reduce their interest rates, also to be completed over three years, with a required settlement value of \$378 million. Pursuant to the independent foreclosure review settlement, entered into by Citi and other major mortgage servicers in January 2013, Citi agreed to offer \$487 million of mortgage assistance to borrowers in accordance with agreed criteria.

For additional information regarding the national mortgage settlement and the independent foreclosure review settlement, including Citi's accounting for the various loan modifications and refinancing concessions offered, see "Managing Global Risk Credit Risk National Mortgage Settlement" and "Independent Foreclosure Review Settlement" in Citi's 2012 Annual Report on Form 10-K.

As of the end of the second quarter of 2013, Citi believes it has fulfilled its requirement for the loan modification remediation and refinancing concessions under the national mortgage settlement. The results are pending review and certification of the monitor required by the national mortgage settlement, which is not expected to be completed until later in 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

Through June 30, 2013, Citi assisted approximately 47,000 customers under the loan modification and other loss-mitigation activities provisions of the national mortgage settlement, resulting in an aggregate principal reduction of approximately \$3.2 billion that is potentially eligible for inclusion in the settlement value (like other financial institutions party to the national mortgage settlement, Citi does not receive dollar-for-dollar settlement value for the relief it

Edgar Filing: CITIGROUP INC - Form 10-Q

provides under the national mortgage settlement in all cases). Net credit losses of approximately \$600 million have been incurred to date relating to the loan modifications under the national mortgage settlement, all of which were offset by loan loss reserve releases (net credit losses included approximately \$370 million of incremental charge-offs related to anticipated forgiveness of principal in connection with the national mortgage settlement in the first quarter of 2012).

In addition, as of June 30, 2013, Citi has provided refinance concessions under the national mortgage settlement to approximately 17,000 customers holding loans with a total unpaid principal balance of \$2.8 billion, thus reducing their interest rate to 5.25% or less for the remaining life of the loan.

As of June 30, 2013, approximately 8,000 customers holding loans with a total unpaid principal balance of \$1.2 billion who were provided refinance concessions under the national mortgage settlement have been accounted for as TDRs. These refinancing concessions have not had a material impact on the fair value of the modified mortgage loans. Further, Citi estimates the forgone future interest income as a result of the refinance concessions under the national mortgage settlement that were not accounted for as TDRs was approximately \$15 million during the second quarter of 2013, and that the total amount of expected forgone future interest income as a result of the refinancing concessions will be approximately \$60 million annually.

With respect to the independent foreclosure review settlement, Citi continues to fulfill its obligations under the settlement, and estimates it will incur additional net credit losses of approximately \$30 million per quarter during the remainder of 2013. Citi continues to believe its loan loss reserve as of June 30, 2013 will be sufficient to cover any mortgage assistance under the independent foreclosure review settlement.

Consumer Mortgage FICO and LTV

The following charts detail the quarterly trends for Citi's residential first mortgage and home equity loan portfolios by risk segment (FICO and LTV) and the 90+ day delinquency rates for those risk segments. For example, in the second quarter of 2013, residential first mortgages had \$4.9 billion of balances with refreshed FICO < 660 and refreshed LTV > 100%. Approximately 15.4% of these loans in this segment were over 90+ days past due.

Residential First Mortgages

In billions of dollars

Home Equity Loans

In billions of dollars

Notes:

Data appearing in the tables above have been sourced from Citi's risk systems and, as such, may not reconcile with disclosures elsewhere generally due to differences in methodology or variations in the manner in which information is captured. Citi has noted such variations in instances where it believes they could be material to reconcile to the information presented elsewhere.

Tables exclude loans in Canada and Puerto Rico, loans guaranteed by U.S. government agencies (residential first mortgages table only), loans recorded at fair value (residential first mortgages table only) and loans subject to LTSCs.

Balances exclude deferred fees/costs.

Tables exclude balances for which FICO or LTV data is unavailable. For residential first mortgages, balances for which such data is unavailable include \$0.3 billion in the second quarter of 2013, \$0.5 billion in the first quarter of 2013 and \$0.4 billion in each of the other periods presented. For home equity loans, balances for which such data is unavailable include \$0.2 billion in the second quarter of 2013, \$0.6 billion in the first quarter of 2013 and \$0.2 billion in each of the other periods presented.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's residential first mortgages with an LTV above 100% has declined by 27% since the first quarter of 2013, and high LTV loans with FICO scores of less than 660 decreased by 18% to \$4.9 billion. The residential first mortgage portfolio has migrated to a higher FICO and lower LTV distribution as a result of home price appreciation, asset sales and principal forgiveness. Loans 90+ days past due in the residential first mortgage portfolio with refreshed FICO scores of less than 660 as well as higher LTVs have declined by approximately 19%, or \$0.2 billion, quarter-over-quarter to approximately \$0.8 billion. This can be attributed to asset sales and modification programs, offset by the lengthening of the foreclosure process, as discussed in the sections above. Citi's home equity loans with a CLTV above 100% have declined by 18% since the first quarter of 2013, and high CLTV loans with FICO scores of less than 660 decreased by 17% to approximately \$2.9 billion. The CLTV improvement was primarily the result of home price appreciation, charge offs and repayments.

Residential first mortgages historically have experienced higher delinquency rates, as compared to home equity loans, despite the fact that home equity loans are typically in junior lien positions and residential first mortgages are typically in a first lien position. Citi believes this difference is primarily because residential first mortgages are written down to collateral value less cost to sell at 180 days past due and remain in the delinquency population until full disposition through sale, repayment or foreclosure; however, home equity loans are generally fully charged off at 180 days past due and thus removed from the delinquency calculation. In addition, due to the longer timelines to foreclose on a residential first mortgage (see "Foreclosures" above), these loans tend to remain in the delinquency statistics for a longer period and, consequently, the 90 days or more delinquencies of these loans remain higher.

Mortgage Servicing Rights

To minimize credit and liquidity risk, Citi sells most of the conforming mortgage loans it originates but retains the servicing rights. These sale transactions create an intangible asset referred to as mortgage servicing rights (MSRs), which are recorded at fair value on Citi's Consolidated Balance Sheet. The fair value of MSRs is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. Specifically, higher interest rates tend to lead to declining prepayments which causes the fair value of the MSRs to increase. In managing this risk, Citi economically hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities classified as trading account assets.

Citi's MSRs totaled \$2.5 billion as of June 30, 2013, compared to \$2.2 billion and \$1.9 billion at March 31, 2013 and December 31, 2012, respectively. The increase in the value of Citi's MSRs from March 31, 2013 primarily reflected the impact from higher interest rates partially offset by amortization. As of June 30, 2013, approximately \$1.9 billion of MSRs were specific to Citicorp, with the remainder to Citi Holdings.

For additional information on Citi's MSRs, see Note 19 to the Consolidated Financial Statements.

Citigroup Residential Mortgages Representations and Warranties

Overview

In connection with Citi's sales of residential mortgage loans to the U.S. government-sponsored entities (GSEs) and, in most cases, other mortgage loan sales and private-label securitizations, Citi makes representations and warranties that the loans sold meet certain requirements. The specific representations and warranties made by Citi in any particular transaction depend on, among other things, the nature of the transaction and the requirements of the investor (e.g., whole loan sale to the GSEs versus loans sold through securitization transactions), as well as the credit quality of the loan (e.g., prime, Alt-A or subprime).

These sales expose Citi to potential claims for alleged breaches of its representations and warranties. In the event of a breach of its representations and warranties, Citi could be required either to repurchase the mortgage loans with the identified defects (generally at unpaid principal balance plus accrued interest) or to indemnify ("make whole") the investors for their losses on these loans. Investors could also seek recovery for alleged breaches of representations and warranties, as well as losses caused by non-performing loans more generally, through litigation premised on a variety of legal theories.

As of the first quarter of 2013, Citi considers private-label securitization representation and warranty claims as part of its litigation accrual analysis (see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties Repurchase Reserve" in Citi's First Quarter of 2013 Form 10-Q for additional information). For additional information, see Note 24 to the Consolidated Financial Statements.

Whole Loan Sales

Citi is exposed to representation and warranty repurchase claims primarily as a result of its whole loan sales to the GSEs and, to a lesser extent private investors, through its Consumer business in CitiMortgage. For the types of representation and warranties made to these investors, see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties" in Citi's 2012 Annual Report on Form 10-K. To the extent Citi made representation and warranties on loans it purchased from third-party sellers that remain financially viable, Citi may have the right to seek recovery of repurchase losses or make-whole payments from the third party based on representations and warranties made by the third party to Citi (a "back-to-back" claim).

During the period 2006 through 2008, Citi sold a total of approximately \$321 billion of whole loans, substantially all to the GSEs (this amount has not been adjusted for subsequent borrower repayments of principal, defaults or repurchase activity to date). The vast majority of these loans were either originated by Citi or purchased from third-party sellers that Citi believes would be unlikely to honor back-to-back claims because they are in bankruptcy, liquidation or financial distress and, thus, are no longer financially viable. As discussed below, however, Citi's repurchase reserve takes into account estimated reimbursements, if any, to be received from third-party sellers.

On June 28, 2013, Citi reached an agreement with Fannie Mae to resolve potential future repurchase claims for breaches of representations and warranties on 3.7 million residential first mortgage loans sold to Fannie Mae that were originated between 2000 and 2012 (Covered Loans). Citi paid Fannie Mae \$968 million under the agreement, substantially all of which was covered by Citi's existing mortgage repurchase reserves as of March 31, 2013. The agreement covers potential future origination-related representation and warranty claims on the Covered Loans. The agreement does not release Citi's liability with respect to its servicing or other ongoing contractual obligations on the Covered Loans. It also does not release liability to a population of less than 12,000 loans originated between 2000 and 2012 with certain characteristics such as loans sold with a performance guarantee or under special credit enhancement programs.

Private-Label Residential Mortgage Securitizations

Citi is also exposed to representation and warranty repurchase claims as a result of mortgage loans sold through private-label residential mortgage securitizations. For the types of representation and warranties made to these investors, which were generally made or assigned to the issuing trust, as well as other additional information relating to Citi's private-label residential mortgage securitizations, see "Managing Global Risk Credit Risk Citigroup Residential Mortgages Representation and Warranties" in Citi's 2012 Annual Report on Form 10-K.

During the period 2005 through 2008, Citi sold loans into and sponsored private-label securitizations through both its Consumer business in CitiMortgage and its legacy *S&B* business. Citi sold approximately \$91 billion of mortgage loans through private-label securitizations during this period.

CitiMortgage

During the period 2005 through 2008, Citi sold approximately \$24.6 billion of loans through private-label mortgage securitization trusts via its Consumer business in CitiMortgage. These \$24.6 billion of securitization trusts were composed of approximately \$15.4 billion in prime trusts

Edgar Filing: CITIGROUP INC - Form 10-Q

and \$9.2 billion in Alt-A trusts, each as classified at issuance.

As of June 30, 2013, approximately \$7.8 billion of the \$24.6 billion remained outstanding (compared to \$8.3 billion at March 31, 2013) as a result of repayments of approximately \$15.4 billion and cumulative losses (incurred by the issuing trusts) of approximately \$1.4 billion. The remaining outstanding amount is composed of approximately \$3.8 billion in prime trusts and approximately \$4.0 billion in Alt-A trusts, as classified at issuance. As of June 30, 2013, the remaining outstanding amount had a 90 days or more delinquency rate of approximately 16.3% (compared to 15.9% at March 31, 2013).

Edgar Filing: CITIGROUP INC - Form 10-Q

Legacy S&B Securitizations

During the period 2005 through 2008, S&B, through its legacy business, sold approximately \$66.4 billion of loans through private-label mortgage securitization trusts. These \$66.4 billion of securitization trusts were composed of approximately \$15.4 billion in prime trusts, \$12.4 billion in Alt-A trusts and \$38.6 billion in subprime trusts, each as classified at issuance.

As of June 30, 2013, approximately \$18.3 billion of the \$66.4 billion remained outstanding (compared to \$19.1 billion at March 31, 2013) as a result of repayments of approximately \$36.9 billion and cumulative losses (incurred by the issuing trusts) of approximately \$11.1 billion (of which approximately \$8.4 billion related to loans in subprime trusts). The remaining outstanding amount is composed of approximately \$4.6 billion in prime trusts, \$3.9 billion in Alt-A trusts and \$9.8 billion in subprime trusts, as classified at issuance. As of June 30, 2013, the remaining outstanding amount had a 90 days or more delinquency rate of approximately 24.1% (compared to 25.4% at March 31, 2013).

Whole Loan Representation and Warranty Claims by Claimant

The following table sets forth the original principal balance of representation and warranty claims by claimant, as well as the original principal balance of unresolved claims by claimant, for each of the quarterly periods presented:

<i>In millions of dollars</i>	Claims during the three months ended(1)				
	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
GSEs and others(2)	\$ 634	\$ 1,110	\$ 769	\$ 863	\$ 860
Mortgage insurers(3)	13	16	18	21	90
Total	\$ 647	\$ 1,126	\$ 787	\$ 884	\$ 950

<i>In millions of dollars</i>	Unresolved claims at(1)				
	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
GSEs and others(2)	\$ 259	\$ 1,246	\$ 1,224	\$ 1,371	\$ 1,263
Mortgage insurers(3)	5	6	5	4	15
Total	\$ 264	\$ 1,252	\$ 1,229	\$ 1,375	\$ 1,278

-
- (1) As noted above, excludes private-label securitization claims which Citi considers as part of its litigation accrual analysis and not as part of its repurchase reserve. The original principal balance of representation and warranty claims received on private-label securitizations was \$1.5 billion during 2012 and \$1.0 billion year-to-date in 2013. The original principal balance of unresolved private-label securitization representation and warranty claims was \$2.7 billion as of June 30, 2013.
- (2) Predominantly related to claims from the GSEs. The quarter-over-quarter decrease in unresolved claims to the GSEs and others reflects the agreement with Fannie Mae.
- (3) Represents the insurer's rejection of a claim for loss reimbursement that has yet to be resolved and includes only GSE whole loan activity. To the extent that mortgage insurance will not cover the claim on a loan, Citi may have to make the GSE whole. Failure to collect from mortgage insurers is considered in determining the repurchase reserve. Citi does not believe the inability to collect reimbursement from mortgage insurers is likely to have a material impact on its repurchase reserve.

Repurchase Reserve

Citi has recorded a repurchase reserve for its potential repurchase or make-whole liability regarding representation and warranty claims, which primarily relates to whole loan sales to the GSEs. Specifically, the repurchase reserve balance is available to cover representation and warranty claims on residential mortgage loans sold to Freddie Mac, loans sold to Fannie Mae that are excluded from the Fannie Mae agreement (as discussed above) and loans sold to private investors.

Edgar Filing: CITIGROUP INC - Form 10-Q

The repurchase reserve is based on various assumptions which are primarily based on Citi's historical repurchase activity with the GSEs. As of June 30, 2013, the most significant assumptions used to calculate the reserve levels are the: (i) probability of a claim based on correlation between loan characteristics and repurchase claims; (ii) claims appeal success rates; and (iii) estimated loss per repurchase or make-whole payment. In addition, Citi considers reimbursements estimated to be received from third-party sellers, if any, which are generally based on Citi's analysis of its most recent collection trends and the financial solvency or viability of the third-party sellers.

During the second quarter of 2013, Citi recorded an additional reserve of \$245 million relating to its whole loan sales repurchase exposure, which was recorded in Citi Holdings Local Consumer Lending. The change in estimate in the second quarter of 2013 primarily resulted from (i) a continued heightened focus by Freddie Mac, including elevated loan documentation requests, resulting in increased estimates of repurchase claims, (ii) a deteriorating repurchase estimate associated with mortgage insurance rescission behavior, and (iii) an incremental reserve related to the Fannie Mae agreement. Citi's claims appeal success rate remained stable during the second quarter of 2013, with approximately half of repurchase claims successfully appealed and thus resulting in no loss to Citi.

As referenced above, the repurchase reserve estimation process for potential whole loan representation and warranty claims relies on various assumptions that involve numerous estimates and judgments, including with respect to certain future events, and thus entails inherent uncertainty. Citi estimates that the range of reasonably possible loss for whole loan sale representation and warranty claims in excess of amounts accrued as of June 30, 2013 could be up to \$0.2 billion. This estimate was derived by modifying the key assumptions discussed above to reflect management's judgment regarding reasonably possible adverse changes to those assumptions.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's estimate of reasonably possible loss is based on currently available information, significant judgment and numerous assumptions that are subject to change.

The table below sets forth the activity in the repurchase reserve for each of the quarterly periods presented:

<i>In millions of dollars</i>	Three Months Ended				
	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
Balance, beginning of period	\$ 1,415	\$ 1,565	\$ 1,516	\$ 1,476	\$ 1,376
Reclassification(1)		(244)			
Additions for new sales(2)	9	7	6	7	4
Change in estimate(3)	245	225	173	200	242
Utilizations	(37)	(138)	(130)	(167)	(146)
Fannie Mae Agreement(4)	(913)				
Balance, end of period	\$ 719	\$ 1,415	\$ 1,565	\$ 1,516	\$ 1,476

-
- (1) Reflects first quarter of 2013 reclassification of \$244 million of the repurchase reserve relating to private-label securitizations to Citi's litigation accruals (see discussion above).
- (2) Reflects new whole loan sales, primarily to the GSEs.
- (3) The change in estimate for the second quarter of 2013 related to whole loan sales to the GSEs and private investors.
- (4) Reflects \$968 million paid pursuant to the Fannie Mae agreement, net of repurchases made in the first quarter of 2013, as set forth in the Fannie Mae agreement.

The following table sets forth the unpaid principal balance of loans repurchased due to representation and warranty claims during each of the quarterly periods presented:

<i>In millions of dollars</i>	Three Months Ended				
	June 30, 2013	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
GSEs and others(1)	\$ 220	\$ 190	\$ 157	\$ 105	\$ 202

-
- (1) Predominantly related to claims from the GSEs.

In addition to the amounts set forth in the table above, Citi recorded make-whole payments of \$59 million, \$93 million, \$92 million, \$118 million and \$91 million for the quarterly periods ended June 30, 2013, March 31, 2013, December 31, 2012, September 30, 2012 and June 30, 2012, respectively. Nearly all of these make-whole payments were to the GSEs.

To date, the majority of Citi's repurchases have related to loans originated from 2006 through 2008, which also represent the vintages with the highest loss severity. An insignificant percentage of repurchases and make-whole payments have been from vintages pre-2006 and post-2008, which Citi attributes to better credit performance of these vintages and to the enhanced underwriting standards implemented beginning in the second half of 2008. Issues related to (i) misrepresentation of facts by either the borrower or a third party (e.g., income, employment, debts, etc.), (ii) appraisal issues (e.g., an error or misrepresentation of value), and (iii) program requirements (e.g., a loan that does not meet investor guidelines, such as contractual interest rate) have been the primary drivers of Citi's repurchases and make-whole payments to the GSEs. The type of defect that results in a repurchase or make-whole payment, however, has varied and will likely continue to vary over time. There has not been a meaningful difference in Citi's incurred or estimated loss for any particular type of defect.

North America Cards

Overview

Citi's *North America* cards portfolio primarily consists of its Citi-branded cards and Citi retail services portfolios in Citicorp. As of June 30, 2013, the Citicorp Citi-branded cards portfolio totaled approximately \$69 billion, while the Citi retail services portfolio was approximately \$36 billion.

See Note 13 to the Consolidated Financial Statements for additional information on Citi's *North America* cards modifications.

North America Cards Quarterly Credit Trends Delinquencies and Net Credit Losses

The following charts detail the quarterly trends in delinquencies and net credit losses for Citigroup's *North America* Citi-branded cards and Citi retail services portfolios in Citicorp. Assuming no downturn in the U.S. economic environment, Citi believes credit trends have largely stabilized in the cards portfolios.

CONSUMER LOAN DETAILS

Consumer Loan Delinquency Amounts and Ratios

<i>In millions of dollars, except EOP loan amounts in billions</i>	Total loans(1)		90+ days past due(2)		30-89 days past due(2)		
	June 2013	June 2013	March 2013	June 2012	June 2013	March 2013	June 2012
Citicorp(3)(4)							
Total	\$ 283.7	\$ 2,644	\$ 2,941	\$ 3,090	\$ 2,967	\$ 3,389	\$ 3,449
Ratio		0.94%	1.02%	1.09%	1.05%	1.18%	1.22%
Retail banking							
Total	\$ 145.2	\$ 849	\$ 863	\$ 869	\$ 1,085	\$ 1,191	\$ 1,049
Ratio		0.59%	0.59%	0.63%	0.75%	0.81%	0.76%
<i>North America</i>	41.7	285	282	294	217	226	215
Ratio		0.71%	0.68%	0.74%	0.54%	0.54%	0.54%
<i>EMEA</i>	5.3	41	43	49	68	70	78
Ratio		0.77%	0.83%	1.07%	1.28%	1.35%	1.70%
<i>Latin America</i>	29.7	318	309	285	368	427	316
Ratio		1.07%	1.02%	1.10%	1.24%	1.41%	1.22%
<i>Asia</i>	68.5	205	229	241	432	468	440
Ratio		0.30%	0.33%	0.36%	0.63%	0.67%	0.65%
Cards							
Total	\$ 138.5	\$ 1,795	\$ 2,078	\$ 2,221	\$ 1,882	\$ 2,198	\$ 2,400
Ratio		1.30%	1.47%	1.53%	1.36%	1.55%	1.65%
<i>North America Citi-branded</i>	69.3	663	732	830	588	679	744
Ratio		0.96%	1.06%	1.14%	0.85%	0.98%	1.02%
<i>North America Citi retail services</i>	36.0	556	651	721	615	685	852
Ratio		1.54%	1.84%	1.97%	1.71%	1.94%	2.33%
<i>EMEA</i>	2.8	44	45	43	57	60	61
Ratio		1.57%	1.61%	1.54%	2.04%	2.14%	2.18%
<i>Latin America</i>	11.5	323	418	405	335	449	428
Ratio		2.81%	2.81%	2.96%	2.91%	3.01%	3.12%
<i>Asia</i>	18.9	209	232	222	287	325	315
Ratio		1.11%	1.20%	1.13%	1.52%	1.68%	1.61%
Citi Holdings Local Consumer Lending(5)(6)							
Total	\$ 97.9	\$ 3,207	\$ 3,678	\$ 5,354	\$ 3,151	\$ 3,407	\$ 4,614
Ratio		3.56%	3.80%	4.64%	3.50%	3.52%	4.00%
International	6.2	242	269	363	255	286	453
Ratio		3.90%	4.08%	3.90%	4.11%	4.33%	4.87%
<i>North America</i>	91.7	2,965	3,409	4,991	2,896	3,121	4,161
Ratio		3.53%	3.78%	4.71%	3.45%	3.46%	3.93%
Total Citigroup (excluding Special Asset Pool)							
Total	\$ 381.6	\$ 5,851	\$ 6,619	\$ 8,444	\$ 6,118	\$ 6,796	\$ 8,063
Ratio		1.57%	1.72%	2.12%	1.65%	1.76%	2.02%

(1) Total loans include interest and fees on credit cards.

(2) The ratios of 90+ days past due and 30-89 days past due are calculated based on end-of-period (EOP) loans.

- (3) The 90+ days past due balances for *North America Citi-branded cards* and *North America Citi retail services* are generally still accruing interest. Citigroup's policy is generally to accrue interest on credit card loans until 180 days past due, unless notification of bankruptcy filing has been received earlier.
- (4) The 90+ days and 30-89 days past due and related ratios for *North America Regional Consumer Banking* exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored entities since the potential loss predominantly resides within the U.S. government agencies. The amounts excluded for loans 90+ days past due and (EOP loans) were \$728 million (\$1.3 billion), \$736 million (\$1.5 billion), and \$748 million (\$1.2 billion) at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. The amounts excluded for loans 30-89 days past due (EOP loans have the same adjustment as above) were \$144 million, \$121 million, and \$124 million, at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (5) The 90+ days and 30-89 days past due and related ratios for *North America Local Consumer Lending* exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored entities since the potential loss predominantly resides within the U.S. agencies. The amounts excluded for loans 90+ days past due and (EOP loans) for each period were \$3.5 billion (\$6.8 billion), \$3.7 billion (\$7.0 billion), and \$4.3 billion (\$7.4 billion) at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. The amounts excluded for loans 30-89 days past due (EOP loans have the same adjustment as above) for each period were \$1.2 billion, \$1.1 billion, and \$1.3 billion, at June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (6) The June 30, 2013, March 31, 2013 and June 30, 2012 loans 90+ days past due and 30-89 days past due and related ratios for *North America* exclude \$1.0 billion, \$1.2 billion and \$1.2 billion, respectively, of loans that are carried at fair value.

Consumer Loan Net Credit Losses and Ratios

<i>In millions of dollars, except average loan amounts in billions</i>	Average loans(1)	Net credit losses(2)		
	2Q13	2Q13	1Q13	2Q12
Citicorp				
Total	\$ 282.5	\$ 1,785	\$ 1,909	\$ 2,039
Ratio		2.53%	2.69%	2.94%
Retail banking				
Total	\$ 145.0	\$ 299	\$ 338	\$ 276
Ratio		0.83%	0.93%	0.80%
<i>North America</i>	41.0	44	55	62
Ratio		0.43%	0.52%	0.61%
<i>EMEA</i>	5.3	(2)	9	7
Ratio		(0.15%)	0.72%	0.60%
<i>Latin America</i>	29.9	204	207	135
Ratio		2.74%	2.86%	2.15%
<i>Asia</i>	68.8	53	67	72
Ratio		0.31%	0.39%	0.43%
Cards				
Total	\$ 137.5	\$ 1,486	\$ 1,571	\$ 1,763
Ratio		4.33%	4.53%	5.04%
<i>North America Citi-branded</i>	68.4	665	692	840
Ratio		3.90%	4.03%	4.71%
<i>North America retail services</i>	35.8	481	508	609
Ratio		5.39%	5.61%	6.71%
<i>EMEA</i>	2.8	1	20	7
Ratio		0.14%	2.80%	1.01%
<i>Latin America</i>	11.5	212	212	180
Ratio		7.39%	7.48%	7.03%
<i>Asia</i>	19.0	127	139	127
Ratio		2.68%	2.85%	2.62%
Citi Holdings Local Consumer Lending				
Total	\$ 104.2	\$ 775	\$ 920	\$ 1,289
Ratio		2.98%	3.37%	4.09%
<i>International</i>	6.4	51	85	154
Ratio		3.20%	4.72%	6.45%
<i>North America</i>	97.8	724	835	1,135
Ratio		2.97%	3.28%	3.90%
Total Citigroup (excluding Special Asset Pool)	\$ 386.7	\$ 2,560	\$ 2,829	\$ 3,328
Ratio		2.66%	2.88%	3.30%

(1) Average loans include interest and fees on credit cards.

(2) The ratios of net credit losses are calculated based on average loans, net of unearned income.

CORPORATE CREDIT DETAILS

For additional information on the credit process for Citi's corporate clients and investment banking activities, see "Managing Global Risk Risk Management Overview" and "Managing Global Risk Credit Risk Corporate Loan Details" in Citigroup's 2012 Annual Report on Form 10-K.

Corporate Credit Portfolio

The following table represents the Corporate credit portfolio (excluding Private Bank in *Securities and Banking*), before consideration of collateral or hedges, by remaining tenor at June 30, 2013 and December 31, 2012. The Corporate credit portfolio includes loans and unfunded lending commitments in Citi's institutional client exposure in *ICG* and *SAP* by Citi's internal management hierarchy and is broken out by (i) direct outstandings, which include drawn loans, overdrafts, bankers' acceptances and leases, and (ii) unfunded lending commitments, which include unused commitments to lend, letters of credit and financial guarantees.

<i>In billions of dollars</i>	At June 30, 2013				At December 31, 2012			
	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total Exposure	Due within 1 year	Greater than 1 year but within 5 years	Greater than 5 years	Total exposure
Direct outstandings	\$ 107	\$ 72	\$ 31	\$ 210	\$ 92	\$ 76	\$ 28	\$ 196
Unfunded lending commitments	90	194	18	302	88	199	28	315
Total	\$ 197	\$ 266	\$ 49	\$ 512	\$ 180	\$ 275	\$ 56	\$ 511

Portfolio Mix Geography, Counterparty and Industry

Citi's Corporate credit portfolio is diverse across geography and counterparty. The following table shows the percentage of direct outstandings and unfunded lending commitments by region based on Citi's internal management geography:

	June 30, 2013	December 31, 2012
<i>North America</i>	51%	52%
<i>EMEA</i>	27	27
<i>Asia</i>	15	14
<i>Latin America</i>	7	7
Total	100%	100%

The maintenance of accurate and consistent risk ratings across the Corporate credit portfolio facilitates the comparison of credit exposure across all lines of business, geographic regions and products. Counterparty risk ratings reflect an estimated probability of default for a counterparty and are derived primarily through the use of validated statistical models, scorecard models and external agency ratings (under defined circumstances), in combination with consideration of factors specific to the obligor or market, such as management experience, competitive position and regulatory environment. Facility risk ratings are assigned that reflect the probability of default of the obligor and factors that affect the loss-given-default of the facility, such as support or collateral. Internal obligor ratings that generally correspond to BBB and above are considered investment grade, while those below are considered non-investment grade.

Citigroup also has incorporated climate risk assessment criteria for certain obligors, as necessary. Factors evaluated include consideration of climate risk to an obligor's business and physical assets and, when relevant, consideration of cost-effective options to reduce greenhouse gas emissions.

The following table presents the Corporate credit portfolio by facility risk rating at June 30, 2013 and December 31, 2012, as a percentage of the total Corporate credit portfolio:

Edgar Filing: CITIGROUP INC - Form 10-Q

	Direct outstandings and unfunded lending commitments	
	June 30, 2013	December 31, 2012
AAA/AA/A	51%	52%
BBB	15	14
BB/B	32	32
CCC or below	2	2
Unrated		
Total	100%	100%

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's Corporate credit portfolio is also diversified by industry, with a concentration in the financial sector, broadly defined, and including banks, other financial institutions, insurance companies, investment banks and government and central banks. The following table shows the allocation of direct outstandings and unfunded lending commitments to industries as a percentage of the total Corporate credit portfolio:

	Direct outstandings and unfunded lending commitments	
	June 30, 2013	December 31, 2012
Transportation and industrial	21%	21%
Petroleum, energy, chemical and metal	20	20
Consumer retail and health	15	15
Banks/broker-dealers	11	10
Technology, media and telecom	10	9
Public sector	7	8
Insurance and special purpose entities	5	6
Real estate	5	4
Hedge funds	4	4
Other industries	2	3
Total	100%	100%

Credit Risk Mitigation

As part of its overall risk management activities, Citigroup uses credit derivatives and other risk mitigants to hedge portions of the credit risk in its Corporate credit portfolio, in addition to outright asset sales. The purpose of these transactions is to transfer credit risk to third parties. The results of the mark to market and any realized gains or losses on credit derivatives are reflected in *Principal transactions* on the Consolidated Statement of Income.

At June 30, 2013 and December 31, 2012, \$30.3 billion and \$33.0 billion, respectively, of the Corporate credit portfolio was economically hedged. Citigroup's expected loss model used in the calculation of its loan loss reserve does not include the favorable impact of credit derivatives and other mitigants that are marked-to-market. In addition, the reported amounts of direct outstandings and unfunded lending commitments in the tables above do not reflect the impact of these hedging transactions. At June 30, 2013 and December 31, 2012, the credit protection was economically hedging underlying Corporate credit portfolio with the following risk rating distribution:

Rating of Hedged Exposure

	June 30, 2013	December 31, 2012
AAA/AA/A	30	34
BBB	41	39
BB/B	24	23
CCC or below	5	4
Total	100	100

At June 30, 2013 and December 31, 2012, the credit protection was economically hedging underlying Corporate credit portfolio exposures with the following industry distribution:

Industry of Hedged Exposure

	June 30, 2013	December 31, 2012
Transportation and industrial	27%	27%
Petroleum, energy, chemical and metal	22	25
Technology, media and telecom	13	11
Banks/broker-dealers	12	10

Edgar Filing: CITIGROUP INC - Form 10-Q

Public sector	9	5
Consumer retail and health	9	13
Insurance and special purpose entities	5	5
Other industries	3	4
Total	100%	100%

For additional information on Citi's Corporate credit portfolio, including allowance for loan losses, coverage ratios and Corporate non-accrual loans, see "Credit Risk Loans Outstanding, Details of Credit Loss Experience, Allowance for Loan Losses and Non-Accrual Loans and Assets" above.

MARKET RISK

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary such as Citi. For a discussion of funding and liquidity risk, see "Capital Resources and Liquidity Funding and Liquidity" above. Price risk losses arise from fluctuations in the market value of trading and non-trading positions resulting from changes in interest rates, credit spreads, foreign exchange rates, equity and commodity prices, and in their implied volatilities. For additional information, see "Managing Global Risk Market Risk" in Citi's 2012 Annual Report on Form 10-K.

Price Risk Non-Trading Portfolios**Interest Rate Exposure (IRE)**

The exposures in the following table represent the approximate annualized risk to Citi's net interest revenue assuming an unanticipated parallel instantaneous 100 basis point change in interest rates compared with the market forward interest rates in selected currencies.

<i>In millions of dollars</i>	June 30, 2013		March 31, 2013		June 30, 2012	
	Increase	Decrease	Increase	Decrease	Increase	Decrease
U.S. dollar(1)	\$ 1,117	NM	\$ 881	NM	\$ 691	NM
Mexican peso	77	(77)	38	(38)	42	(42)
Euro	3	NM	12	NM	32	NM
Japanese yen	58	NM	65	NM	79	NM
Pound sterling	54	NM	46	NM	46	NM
All other currencies(2)	455	NM	483	NM	430	NM

(1) Certain trading-oriented businesses within Citi have accrual-accounted positions that are excluded from the table since these exposures are economically managed in combination with marked-to-market positions. The U.S. dollar IRE associated with these businesses was \$(244) million for a 100 basis point instantaneous increase in interest rates as of June 30, 2013.

(2) Other currencies, excluding certain trading-oriented businesses, includes 77 additional currencies.

NM Not meaningful. A 100 basis point decrease in interest rates would imply negative rates for the yield curve.

Generally, Citi manages its IRE for non-trading portfolios as a consolidated net position by currency. Citi's client-facing businesses create interest rate sensitive positions, including loans and deposits, as part of their on-going activities and transfer the risk to Citi Treasury. Operating within established limits, Citi Treasury makes positioning decisions and uses tools, such as Citi's investment securities portfolio, firm-issued debt and related interest rate derivatives, to achieve the desired risk profile. Changes in net IRE reflect the accumulated changes in all non-trading assets and liabilities, with potentially large and offsetting impacts, as well as Citi Treasury's positioning decisions.

The changes in the U.S. dollar IRE from the prior quarter and year primarily reflected changes in Citi's balance sheet composition, including the growth and seasoning of Citi's deposit balances, increases in Citi's capital base and Citi Treasury positioning.

Citi routinely runs multiple interest rate scenarios, including rate increases and decreases as well as steepening and flattening of the yield curve, to anticipate how net interest revenue might behave in different interest rate environments.

The following table shows the approximate annualized risk to net interest revenue from six different changes in the implied-forward rates for the U.S. dollar. Each scenario assumes that the rate change will occur instantaneously, and that there are no changes to Citi's portfolio positioning as a result of the interest rate changes.

	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6
Overnight rate change (bps)		100	200	(200)	(100)	
10-year rate change (bps)	(100)		100	(100)		100
	\$ (119)	\$ 1,090	\$ 2,209	NM	NM	\$ 88

Impact to net interest revenue *(in millions of dollars)*

80

Changes in Interest Rates and Foreign Exchange Rates Impacts on Accumulated Other Comprehensive Income and Capital

Changes in interest rates and foreign currency exchange rates can also impact Citi's *Accumulated other comprehensive income* (AOCI), which can in turn impact Citi's common equity, tangible book equity and regulatory capital ratios. For the reasons discussed below, however, Citi believes that changes in foreign exchange rates are less likely to have a significant impact on Citi's estimated Basel III Tier 1 Common ratio.

As of June 30, 2013, Citi estimates the effect of a parallel instantaneous 100 basis point increase in interest rates could reduce Citi's AOCI by approximately \$2.4 billion, or 1.5% of tangible common equity (TCE), driven by a reduction in unrealized gains or an increase in unrealized losses on the available-for-sale securities portfolio, partially offset by increases in the value of cash flow hedges and pension liability adjustments. Citi further estimates that these changes could reduce its estimated Basel III Tier 1 Common ratio (as calculated based on the Basel III NPR) by approximately 35 basis points. In accordance with the definition of Tier 1 Capital under Basel III, this estimate excludes the effect of cash flow hedges and considers the effect of Citi's deferred tax asset position.

During the second quarter of 2013, interest rates in many of Citi's markets increased markedly. Primarily as a result of these increases, Citi's AOCI, excluding foreign currency translation, declined by approximately \$1.2 billion after-tax, driven by a \$2.1 billion after-tax decline in unrealized gains (losses) on investment securities, partially offset by increases in the value of cash flow hedges and pension liability adjustments. Citi estimates that this change reduced its estimated Basel III Tier 1 Common ratio by approximately 14 basis points, excluding the potential effects of changes in Citi's deferred tax asset position.

With respect to changes in foreign exchange rates, as of June 30, 2013, Citi estimates that a simultaneous 5% appreciation of the U.S. dollar against all of Citi's foreign currencies could reduce Citi's foreign currency translation adjustment, net of hedges, by approximately \$2.3 billion, and its TCE by approximately \$1.6 billion, or 1.0% of TCE. The difference between common equity and TCE relates to the translation of goodwill and other intangibles denominated in foreign currencies. These changes would primarily be driven by changes in the value of the Mexican peso, the British pound sterling, the Japanese yen, the Korean won and the Euro.

Despite this decrease in TCE, Citi believes its business model and management of foreign currency translation exposure work to minimize the effect of changes in foreign exchange rates on its estimated Basel III Tier 1 Common ratio. Specifically, as currency movements change the value of Citi's capital denominated in foreign currencies, these movements also change the value of Citi's risk-weighted assets denominated in those currencies. This effect, coupled with Citi's foreign currency hedging strategies, limits the effect of foreign currency translation on Citi's Basel III Tier 1 Common ratio, thus typically resulting in an immaterial impact from quarter-to-quarter.

During the second quarter of 2013, the U.S. dollar appreciated by approximately 3.5% against the major currencies to which Citi is exposed, resulting in a reduction in TCE of approximately \$1.2 billion after-tax, or approximately 0.7%. Despite this reduction, the impact on Citi's estimated Basel III Tier 1 Common ratio was a reduction of approximately 4 basis points, as the decline in AOCI was partly offset by foreign currency reductions in risk-weighted assets.

For additional information in the changes in AOCI during the second quarter and first half of 2013 (and comparable periods), see Note 17 to the Consolidated Financial Statements.

Price Risk Trading Portfolios

Value at Risk

Value at risk (VAR) estimates, at a 99% confidence level, the potential decline in the value of a position or a portfolio under normal market conditions assuming a one-day holding period. VAR statistics, which are based on historical data, can be materially different across firms due to differences in portfolio composition, differences in VAR methodologies, and differences in model parameters. Due to these inconsistencies, Citi believes VAR statistics can be used more effectively as indicators of trends in risk taking within a firm, rather than as a basis for inferring differences in risk taking across firms.

In addition to VAR, Citi monitors the price risk of its trading portfolios using other measures such as, but not limited to, risk factor sensitivities and stress testing. For additional information on risk factor sensitivities and stress testing, see "Managing Global Risk Market Risk Price Risk Trading Portfolios" in Citi's 2012 Annual Report on Form 10-K.

Citi uses a single, independently approved Monte Carlo simulation VAR model (see "VAR Model Review and Validation" below) which has been designed to capture material risk sensitivities (such as first- and second-order sensitivities of positions to changes in market prices) of various asset classes/risk types (such as interest rate, foreign exchange, equity and commodity risks). Citi's VAR includes all positions which are measured at fair value; it does not include investment securities classified as available-for-sale or held-to-maturity. For information on these

securities, see Note 12 to the Consolidated Financial Statements.

Citi believes its VAR model is conservatively calibrated to incorporate the greater of short-term (most recent month) and long-term (three years) market volatility. The Monte Carlo simulation involves approximately 300,000 market factors, making use of 180,000 time series, with risk sensitivities updated daily and model parameters updated weekly.

The conservative features of the VAR calibration contribute approximately 14% add-on to what would be a VAR estimated under the assumption of stable and perfectly normally distributed markets. Under normal and stable market conditions, Citi would thus expect the number of days where trading losses exceed its VAR to be less than two or three exceptions per year. Periods of unstable market conditions could increase the number of these exceptions. During the last four quarters, there have been no back-testing exceptions (back-testing is the process in which the daily one-day 99% confidence interval regulatory capital VAR is

Edgar Filing: CITIGROUP INC - Form 10-Q

compared to the change in the market value of transactions included in that VAR calculation).

As set forth in the table below, Citi's total trading and credit portfolios VAR was \$123 million, \$99 million and \$143 million at June 30, 2013, March 31, 2013 and June 30, 2012, respectively. Daily total trading and credit portfolio VAR averaged \$120 million in the second quarter of 2013 and ranged between \$104 million to \$142 million. The increase in Citi's average total trading and credit portfolio VAR quarter-over-quarter was due to increased foreign exchange exposures within Citicorp FX and local markets. The decrease in Citi's average total trading and credit portfolio VAR year-over-year was due to both position moves as well as the fact that the relatively higher volatilities from 2009 and 2010 are no longer included in the three-year volatility time horizon used for VAR, as previously disclosed, as well as reduced risk in the credit portfolios.

<i>In millions of dollars</i>	June 30, 2013	Second Quarter 2013 Average	March 31, 2013	First Quarter 2013 Average	June 30, 2012	Second Quarter 2012 Average
Interest rate	\$ 117	\$ 111	\$ 112	\$ 113	\$ 122	\$ 119
Foreign exchange	32	41	28	27	42	40
Equity	33	28	22	12	21	31
Commodity	12	12	12	34	17	18
Diversification benefit(1)	(78)	(80)	(81)	(81)	(86)	(86)
Total trading VAR all market risk factors, including general and specific risk (excluding credit portfolios)(2)	\$ 116	\$ 112	\$ 93	\$ 105	\$ 116	\$ 122
Specific risk-only component(3)	\$ 13	\$ 11	\$ 9	\$ 18	\$ 23	\$ 17
Total general market factors only	\$ 103	\$ 101	\$ 84	\$ 87	\$ 93	\$ 105
Incremental impact of credit portfolios(4)	\$ 7	\$ 8	\$ 6	\$ 5	\$ 27	\$ 27
Total trading and credit portfolios VAR	\$ 123	\$ 120	\$ 99	\$ 110	\$ 143	\$ 149

- (1) Covariance adjustment (also known as diversification benefit) equals the difference between the total VAR and the sum of the VARs tied to each individual risk type. The benefit reflects the fact that the risks within each and across risk types are not perfectly correlated and, consequently, the total VAR on a given day will be lower than the sum of the VARs relating to each individual risk type. The determination of the primary drivers of changes to the covariance adjustment is made by an examination of the impact of both model parameter and position changes.
- (2) The total trading VAR includes trading positions from S&B, Citi Holdings and Citi Treasury.
- (3) The specific risk-only component represents the level of equity and fixed income issuer-specific risk embedded in VAR.
- (4) The credit portfolios are composed of the counterparty CVA on derivative exposures and all associated CVA hedges. Derivative own credit CVA and own credit fair value option (FVO) debt DVA are not included. The incremental impact on credit portfolios also includes hedges to the loan portfolio, fair value option loans, and tail hedges that are not explicitly hedging the trading book.

The table below provides the range of market factor VARs for total trading VAR, inclusive of specific risk, across the following quarters:

<i>In millions of dollars</i>	Second Quarter 2013		First Quarter 2013		Second Quarter 2012	
	Low	High	Low	High	Low	High
Interest rate	\$ 96	\$ 126	\$ 92	\$ 137	\$ 109	\$ 149
Foreign exchange	27	66	24	63	32	53
Equity	20	60	19	39	21	43
Commodity	9	18	8	17	13	21

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table provides the VAR for *S&B* during the second quarter of 2013, excluding hedges to the loan portfolio, fair value option loans and DVA/CVA, net of hedges.

<i>In millions of dollars</i>	June 30, 2013
Total all market risk factors, including general and specific risk	\$ 113
Average during year	\$ 106
High during quarter	127
Low during quarter	94

VAR Model Review and Validation

Generally, Citi's VAR review and model validation process entails reviewing the model framework, major assumptions, and implementation of the mathematical algorithm. In addition, as part of the model validation process, product specific back-testing on hypothetical portfolios are periodically completed and reviewed with Citi's U.S. banking regulators. Furthermore, back-testing is performed against the actual change in market value of transactions on a quarterly basis at multiple levels of the organization (trading desk level, *ICG* business segment and Citigroup) and the results are also shared with the U.S. banking regulators.

Significant VAR model and assumption changes must be independently validated within Citi's risk management organization. This validation process includes a review by Citi's model validation group and further approval from its model validation review committee, which is composed of senior quantitative risk management officers. In the event of significant model changes, parallel model runs are undertaken prior to implementation. In addition, significant model and assumption changes are subject to the periodic reviews and approval by Citi's U.S. banking regulators.

Citi uses the same independently validated VAR model for both regulatory capital and external market risk disclosure purposes and, as such, the model review and oversight process for both purposes is as described above. While the scope of positions included in the VAR model calculations for regulatory capital purposes differs from the scope of positions for external market risk disclosure purposes, these differences are due to the fact that certain positions included for external market risk purposes are not eligible for market risk treatment under the U.S. regulatory capital rules (Basel II.5) (e.g., the interest rate sensitivity of repos and reverse repos and the credit and market sensitivities of the derivatives CVA are included for external market risk disclosure purposes, but are not included for regulatory capital purposes). The applicability of the VAR model for positions eligible for market risk treatment under U.S. regulatory capital rules is periodically reviewed and approved by Citi's U.S. banking regulators.

INTEREST REVENUE/EXPENSE YIELDS

<i>In millions of dollars, except as otherwise noted</i>	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012	Change 2Q13 vs. 2Q12
Interest revenue(1)	\$ 15,982	\$ 16,087	\$ 16,825	(5)%
Interest expense	4,158	4,330	5,343	(22)
Net interest revenue(1)(2)(3)	\$ 11,824	\$ 11,757	\$ 11,482	3%
Interest revenue average rate	3.85%	3.94%	4.03%	(18) bps
Interest expense average rate	1.21	1.29	1.52	(31) bps
Net interest margin	2.85	2.88	2.75	10 bps
Interest-rate benchmarks				
Two-year U.S. Treasury note average rate	0.27%	0.26%	0.29%	(2) bps
10-year U.S. Treasury note average rate	1.99	1.95	1.83	16 bps
10-year vs. two-year spread	172 bps	169 bps	154 bps	

- (1) *Net interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$142 million, \$127 million and \$139 million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (2) Excludes expenses associated with certain hybrid financial instruments. These obligations are classified as *Long-term debt* and accounted for at fair value with changes recorded in *Principal transactions*.
- (3) Interest revenue, expense, rates and volumes exclude Brazil Credicard (*Discontinued operations*) for all periods presented. See Note 2 to the Consolidated Financial Statements.

A significant portion of Citi's business activities are based upon gathering deposits and borrowing money, then lending or investing those funds, or participating in market-making activities in tradable securities. Citi's net interest margin (NIM) is calculated by dividing gross interest revenue less gross interest expense by average interest earning assets.

Edgar Filing: CITIGROUP INC - Form 10-Q

As shown in the table above, Citi's NIM decreased by 3 basis points to 285 basis points on a sequential basis. The decline quarter-over-quarter was driven by continued pressure on loan and investment yields, partially offset by an improvement in deposit and long-term debt costs. Absent any significant changes or events, Citi continues to believe that on a full-year 2013 basis, it should be able to maintain its NIM slightly above the 282 basis points achieved in 2012, although with some quarterly fluctuations.

AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

Taxable Equivalent Basis

<i>In millions of dollars, except rates</i>	Average volume			Interest revenue			% Average rate		
	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012
Assets									
Deposits with banks(5)	\$ 130,920	\$ 123,784	\$ 160,735	\$ 252	\$ 256	\$ 329	0.77%	0.84%	0.82%
Federal funds sold and securities borrowed or purchased under agreements to resell(6)									
In U.S. offices	159,604	\$ 162,905	\$ 158,267	\$ 290	\$ 316	\$ 380	0.73%	0.79%	0.97%
In offices outside the U.S.(5)	116,021	109,283	127,781	412	372	522	1.42	1.38	1.64
Total	\$ 275,625	\$ 272,188	\$ 286,048	\$ 702	\$ 688	\$ 902	1.02%	1.03%	1.27%
Trading account assets(7)(8)									
In U.S. offices	\$ 131,542	\$ 130,230	\$ 124,160	\$ 963	\$ 938	\$ 988	2.94%	2.92%	3.20%
In offices outside the U.S.(5)	131,468	134,945	127,239	740	728	753	2.26	2.19	2.38
Total	\$ 263,010	\$ 265,175	\$ 251,399	\$ 1,703	\$ 1,666	\$ 1,741	2.6%	2.55%	2.79%
Investments									
In U.S. offices									
Taxable	\$ 179,112	\$ 176,825	\$ 164,847	\$ 676	\$ 686	\$ 706	1.51%	1.57%	1.72%
Exempt from U.S. income tax	18,486	18,468	15,039	217	197	194	4.71	4.33	5.19
In offices outside the U.S.(5)	109,843	112,897	113,924	893	1,007	1,034	3.26	3.62	3.65
Total	\$ 307,441	\$ 308,190	\$ 293,810	\$ 1,786	\$ 1,890	\$ 1,934	2.33%	2.49%	2.65%
Loans (net of unearned income)(9)									
In U.S. offices	\$ 350,655	\$ 353,287	\$ 359,902	\$ 6,328	\$ 6,485	\$ 6,714	7.24%	7.44%	7.50%
In offices outside the U.S.(5)	291,715	289,776	283,053	4,981	4,943	5,073	6.85	6.92	7.21
Total	\$ 642,370	\$ 643,063	\$ 642,955	\$ 11,309	\$ 11,428	\$ 11,787	7.06%	7.21%	7.37%
Other interest-earning assets	\$ 46,606	\$ 42,229	\$ 43,420	\$ 230	\$ 159	\$ 132	1.98%	1.53%	1.22%
Total interest-earning assets	\$ 1,665,972	\$ 1,654,629	\$ 1,678,367	\$ 15,982	\$ 16,087	\$ 16,825	3.85%	3.94%	4.03%
Non-interest-earning assets(7)	\$ 229,708	\$ 228,840	\$ 234,352						
Total assets from discontinued operations	3,194	3,320	3,366						
Total assets	\$ 1,898,874	\$ 1,886,789	\$ 1,916,085						

- (1) *Net interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$142 million, \$127 million and \$139 million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3)

Edgar Filing: CITIGROUP INC - Form 10-Q

Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.

- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest revenue* excludes the impact of FIN 41 (ASC 210-20-45).
- (7) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (8) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

Edgar Filing: CITIGROUP INC - Form 10-Q

AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)

Taxable Equivalent Basis

<i>In millions of dollars, except rates</i>	Average volume			Interest expense			% Average rate		
	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012	2nd Qtr. 2013	1st Qtr. 2013	2nd Qtr. 2012
Liabilities									
Deposits									
In U.S. offices(5)	\$ 261,403	\$ 254,714	\$ 228,957	\$ 454	\$ 490	\$ 515	0.70%	0.78%	0.90%
In offices outside the U.S.(6)	477,207	480,497	486,761	1,129	1,186	1,418	0.95	1.00	1.17
Total	\$ 738,610	\$ 735,211	\$ 715,718	\$ 1,583	\$ 1,676	\$ 1,933	0.86%	0.92%	1.09%
Federal funds purchased and securities loaned or sold under agreements to repurchase(7)									
In U.S. offices	\$ 136,587	\$ 129,545	\$ 121,713	\$ 218	\$ 167	\$ 270	0.64%	0.52%	0.89%
In offices outside the U.S.(6)	106,544	103,747	103,074	412	442	483	1.55	1.73	1.88
Total	\$ 243,131	\$ 233,292	\$ 224,787	\$ 630	\$ 609	\$ 753	1.04%	1.06%	1.35%
Trading account liabilities(8)(9)									
In U.S. offices	\$ 26,548	\$ 26,330	\$ 30,896	\$ 21	\$ 22	\$ 37	0.32%	0.34%	0.48%
In offices outside the U.S.(6)	55,335	45,463	51,517	22	20	15	0.16	0.18	0.12
Total	\$ 81,883	\$ 71,793	\$ 82,413	\$ 43	\$ 42	\$ 52	0.21%	0.24%	0.25%
Short-term borrowings									
In U.S. offices	\$ 76,248	\$ 70,728	\$ 81,760	\$ 45	\$ 44	\$ 69	0.24%	0.25%	0.34%
In offices outside the U.S.(6)	35,585	37,977	30,253	103	119	114	1.16	1.27	1.52
Total	\$ 111,833	\$ 108,705	\$ 112,013	\$ 148	\$ 163	\$ 183	0.53%	0.61%	0.66%
Long-term debt(10)									
In U.S. offices	\$ 195,063	\$ 204,629	\$ 260,276	\$ 1,727	\$ 1,816	\$ 2,358	3.55%	3.60%	3.64%
In offices outside the U.S.(6)	10,117	11,110	15,025	27	24	64	1.07	0.88	1.71
Total	\$ 205,180	\$ 215,739	\$ 275,301	\$ 1,754	\$ 1,840	\$ 2,422	3.43%	3.46%	3.54%
Total interest-bearing liabilities	\$ 1,380,637	\$ 1,364,740	\$ 1,410,232	\$ 4,158	\$ 4,330	\$ 5,343	1.21%	1.29%	1.52%
Demand deposits in U.S. offices	\$ 23,673	\$ 12,728	\$ 11,166						
Other non-interest-bearing liabilities(8)	296,401	315,707	309,169						
Total liabilities from discontinued operations	565	593	785						
Total liabilities	\$ 1,701,276	\$ 1,693,768	\$ 1,731,352						
Citigroup stockholders' equity(11)									
Noncontrolling interest	2,004	1,994	1,926						
Total equity(11)	\$ 197,598	\$ 193,021	\$ 184,733						
	\$ 1,898,874	\$ 1,886,789	\$ 1,916,085						

Total liabilities and stockholders' equity**Net interest revenue as a percentage of average interest-earning assets(12)**

In U.S. offices	\$ 924,336	\$ 917,077	\$ 938,961	\$ 6,200	\$ 6,223	\$ 5,912	2.69%	2.75%	2.53%
In offices outside the U.S.(6)	741,636	737,552	739,406	5,624	5,534	5,570	3.04	3.04	3.03
Total	\$ 1,665,972	\$ 1,654,629	\$ 1,678,367	\$ 11,824	\$ 11,757	\$ 11,482	2.85%	2.88%	2.75%

- (1) *Net interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$142 million, \$127 million and \$139 million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Consists of other time deposits and savings deposits. Savings deposits are made up of insured money market accounts, NOW accounts, and other savings deposits. The interest expense on savings deposits includes FDIC deposit insurance fees and charges.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest expense* excludes the impact of FIN 41 (ASC 210-20-45).
- (8) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (9) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt*, as these obligations are accounted for in changes in fair value recorded in *Principal transactions*.
- (11) Includes stockholders' equity from discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

Taxable Equivalent Basis

	Average volume		Interest revenue		% Average rate	
	Six Months 2013	Six Months 2012	Six Months 2013	Six Months 2012	Six Months 2013	Six Months 2012
<i>In millions of dollars, except rates</i>						
Assets						
Deposits with banks(5)	\$ 127,352	\$ 160,701	\$ 508	\$ 694	0.80%	0.87%
Federal funds sold and securities borrowed or purchased under agreements to resell(6)						
In U.S. offices	\$ 161,255	\$ 155,961	\$ 606	\$ 756	0.76%	0.97%
In offices outside the U.S.(5)	112,652	128,007	784	1,089	1.40	1.71
Total	\$ 273,907	\$ 283,968	\$ 1,390	\$ 1,845	1.02%	1.31%
Trading account assets(7)(8)						
In U.S. offices	\$ 130,886	\$ 121,546	\$ 1,901	\$ 1,947	2.93%	3.22%
In offices outside the U.S.(5)	133,207	127,652	1,468	1,532	2.22	2.41
Total	\$ 264,093	\$ 249,198	\$ 3,369	\$ 3,479	2.57%	2.81%
Investments						
In U.S. offices						
Taxable	\$ 177,969	\$ 168,380	\$ 1,362	\$ 1,468	1.54%	1.75%
Exempt from U.S. income tax	18,477	14,822	414	405	4.52	5.50
In offices outside the U.S.(5)	111,370	113,583	1,900	2,061	3.44	3.65
Total	\$ 307,816	\$ 296,785	\$ 3,676	\$ 3,934	2.41%	2.67%
Loans (net of unearned income)(9)						
In U.S. offices	\$ 351,971	\$ 360,025	\$ 12,813	\$ 13,619	7.34%	7.61%
In offices outside the U.S.(5)	290,746	283,119	9,924	10,412	6.88	7.40
Total	\$ 642,717	\$ 643,144	\$ 22,737	\$ 24,031	7.13%	7.51%
Other interest-earning assets	\$ 44,418	\$ 43,325	\$ 389	\$ 270	1.77%	1.25%
Total interest-earning assets	\$ 1,660,303	\$ 1,677,121	\$ 32,069	\$ 34,253	3.90%	4.11%
Non-interest-earning assets(7)						
Total assets from discontinued operations	3,257	3,565				
Total assets	\$ 1,892,834	\$ 1,913,955				

- (1) *Net interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$142 million, \$127 million and \$139 million for the three months ended June 30, 2013, March 31, 2013 and June 30, 2012, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3)

Edgar Filing: CITIGROUP INC - Form 10-Q

Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.

- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest revenue* excludes the impact of FIN 41 (ASC 210-20-45).
- (7) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (8) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (9) Includes cash-basis loans.

AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)

Taxable Equivalent Basis

	Average volume		Interest expense		% Average rate	
	Six Months 2013	Six Months 2012	Six Months 2013	Six Months 2012	Six Months 2013	Six Months 2012
<i>In millions of dollars, except rates</i>						
Liabilities						
Deposits						
In U.S. offices(5)	\$ 258,059	\$ 227,369	\$ 944	\$ 1,094	0.74%	0.97%
In offices outside the U.S.(6)	478,852	477,909	2,315	2,849	0.97	1.20
Total	\$ 736,911	\$ 705,278	\$ 3,259	\$ 3,943	0.89%	1.12%
Federal funds purchased and securities loaned or sold under agreements to repurchase(7)						
In U.S. offices	\$ 133,066	\$ 119,897	\$ 385	\$ 456	0.58%	0.76%
In offices outside the U.S.(6)	105,146	102,162	854	992	1.64	1.95
Total	\$ 238,212	\$ 222,059	\$ 1,239	\$ 1,448	1.05%	1.31%
Trading account liabilities(8)(9)						
In U.S. offices	\$ 26,439	\$ 31,260	\$ 43	\$ 69	0.33%	0.44%
In offices outside the U.S.(6)	50,399	48,210	42	36	0.17	0.15
Total	\$ 76,838	\$ 79,470	\$ 85	\$ 105	0.22%	0.27%
Short-term borrowings						
In U.S. offices	\$ 73,488	\$ 83,165	\$ 89	\$ 107	0.24%	0.26%
In offices outside the U.S.(6)	36,781	30,725	222	284	1.22	1.86
Total	\$ 110,269	\$ 113,890	\$ 311	\$ 391	0.57%	0.69%
Long-term debt(10)						
In U.S. offices	\$ 199,846	\$ 277,908	\$ 3,543	\$ 4,850	3.58%	3.51%
In offices outside the U.S.(6)	10,614	15,312	51	184	0.97	2.42
Total	\$ 210,460	\$ 293,220	\$ 3,594	\$ 5,034	3.44%	3.45%
Total interest-bearing liabilities	\$ 1,372,690	\$ 1,413,917	\$ 8,488	\$ 10,921	1.25%	1.55%
Demand deposits in U.S. offices	\$ 18,201	\$ 12,099				
Other non-interest-bearing liabilities(8)	306,054	303,553				
Total liabilities from discontinued operations	579	806				
Total liabilities	\$ 1,697,524	\$ 1,730,375				
Citigroup stockholders' equity(11)	\$ 193,311	\$ 181,755				
Noncontrolling interest	1,999	1,825				
Total equity(11)	\$ 195,310	\$ 183,580				
Total liabilities and stockholders' equity	\$ 1,892,834	\$ 1,913,955				
Net interest revenue as a percentage of average interest-earning assets(12)						

Edgar Filing: CITIGROUP INC - Form 10-Q

In U.S. offices	\$ 920,709	\$ 946,698	\$ 12,423	\$ 12,044	2.72%	2.56%
In offices outside the U.S.(6)	739,594	730,423	11,158	11,288	3.04	3.11
Total	\$ 1,660,303	\$ 1,677,121	\$ 23,581	\$ 23,332	2.86%	2.80%

-
- (1) *Net interest revenue* includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$142 million, \$127 million and \$139 million for the three months ended June 30, 2013, March 31, 2013 and June 30 2012, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.
- (5) Consists of other time deposits and savings deposits. Savings deposits are made up of insured money market accounts, NOW accounts, and other savings deposits. The interest expense on savings deposits includes FDIC deposit insurance fees and charges.
- (6) Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7) Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 (ASC 210-20-45). However, *Interest expense* excludes the impact of FIN 41 (ASC 210-20-45).
- (8) The fair value carrying amounts of derivative contracts are reported in *Non-interest-earning assets* and *Other non-interest-bearing liabilities*.
- (9) *Interest expense* on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in interest on *Trading account assets* and *Trading account liabilities*, respectively.
- (10) Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as *Long-term debt*, as these obligations are accounted for in changes in fair value recorded in *Principal transactions*.
- (11) Includes stockholders' equity from discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

ANALYSIS OF CHANGES IN INTEREST REVENUE(1)(2)(3)

<i>In millions of dollars</i>	2nd Qtr. 2013 vs. 1st Qtr. 2013 Increase (decrease) due to change in:			2nd Qtr. 2013 vs. 2nd Qtr. 2012 Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
Deposits with banks(4)	\$ 14	\$ (18)	\$ (4)	\$ (58)	\$ (19)	\$ (77)
Federal funds sold and securities borrowed or purchased under agreements to resell						
In U.S. offices	\$ (6)	\$ (20)	\$ (26)	\$ 3	\$ (93)	\$ (90)
In offices outside the U.S.(4)	24	16	40	(45)	(65)	(110)
Total	\$ 18	\$ (4)	\$ 14	\$ (42)	\$ (158)	\$ (200)
Trading account assets(5)						
In U.S. offices	\$ 10	\$ 15	\$ 25	\$ 57	\$ (82)	\$ (25)
In offices outside the U.S.(4)	(19)	31	12	25	(38)	(13)
Total	\$ (9)	\$ 46	\$ 37	\$ 82	\$ (120)	\$ (38)
Investments(1)						
In U.S. offices	\$ 10	\$	\$ 10	\$ 84	\$ (91)	\$ (7)
In offices outside the U.S.(4)	(27)	(87)	(114)	(36)	(105)	(141)
Total	\$ (17)	\$ (87)	\$ (104)	\$ 48	\$ (196)	\$ (148)
Loans (net of unearned income)(6)						
In U.S. offices	\$ (48)	\$ (109)	\$ (157)	\$ (170)	\$ (216)	\$ (386)
In offices outside the U.S.(4)	33	5	38	152	(244)	(92)
Total	\$ (15)	\$ (104)	\$ (119)	\$ (18)	\$ (460)	\$ (478)
Other interest-earning assets	\$ 18	\$ 53	\$ 71	\$ 10	\$ 88	\$ 98
Total interest revenue	\$ 9	\$ (114)	\$ (105)	\$ 22	\$ (865)	\$ (843)

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is included in this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.

(4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Edgar Filing: CITIGROUP INC - Form 10-Q

Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.

(6)

Includes cash-basis loans.

ANALYSIS OF CHANGES IN INTEREST EXPENSE AND NET INTEREST REVENUE(1)(2)(3)

<i>In millions of dollars</i>	2nd Qtr. 2013 vs. 1st Qtr. 2013 Increase (decrease) due to change in:			2nd Qtr. 2013 vs. 2nd Qtr. 2012 Increase (decrease) due to change in:		
	Average volume	Average rate	Net change	Average volume	Average rate	Net change
Deposits						
In U.S. offices	\$ 13	\$ (49)	\$ (36)	\$ 67	\$ (128)	\$ (61)
In offices outside the U.S.(4)	(8)	(49)	(57)	(27)	(262)	(289)
Total	\$ 5	\$ (98)	\$ (93)	\$ 40	\$ (390)	\$ (350)
Federal funds purchased and securities loaned or sold under agreements to repurchase						
In U.S. offices	\$ 9	\$ 42	\$ 51	\$ 30	\$ (82)	\$ (52)
In offices outside the U.S.(4)	12	(42)	(30)	16	(87)	(71)
Total	\$ 21	\$	\$ 21	\$ 46	\$ (169)	\$ (123)
Trading account liabilities(5)						
In U.S. offices	\$	\$ (1)	\$ (1)	\$ (5)	\$ (11)	\$ (16)
In offices outside the U.S.(4)	4	(2)	2	1	6	7
Total	\$ 4	\$ (3)	\$ 1	\$ (4)	\$ (5)	\$ (9)
Short-term borrowings						
In U.S. offices	\$ 3	\$ (2)	\$ 1	\$ (4)	\$ (20)	\$ (24)
In offices outside the U.S.(4)	(7)	(9)	(16)	18	(29)	(11)
Total	\$ (4)	\$ (11)	\$ (15)	\$ 14	\$ (49)	\$ (35)
Long-term debt						
In U.S. offices	\$ (85)	\$ (4)	\$ (89)	\$ (578)	\$ (53)	\$ (631)
In offices outside the U.S.(4)	(2)	5	3	(17)	(20)	(37)
Total	\$ (87)	\$ 1	\$ (86)	\$ (595)	\$ (73)	\$ (668)
Total interest expense	\$ (61)	\$ (111)	\$ (172)	\$ (499)	\$ (686)	\$ (1185)
Net interest revenue	\$ 70	\$ (3)	\$ 67	\$ 521	\$ (179)	\$ 342

(1) The taxable equivalent adjustment is based on the U.S. federal statutory tax rate of 35% and is included in this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*. See Note 2 to the Consolidated Financial Statements.

(4)

Edgar Filing: CITIGROUP INC - Form 10-Q

Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)

Interest expense on Trading account liabilities of ICG is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in interest on Trading account assets and Trading account liabilities, respectively.

ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)

<i>In millions of dollars</i>	Six Months 2013 vs. Six Months 2012		
	Increase (decrease) due to change in:		
	Average volume	Average rate	Net change(2)
Deposits at interest with banks(4)	\$ (136)	\$ (50)	\$ (186)
Federal funds sold and securities borrowed or purchased under agreements to resell			
In U.S. offices	\$ 25	\$ (175)	\$ (150)
In offices outside the U.S.(4)	(121)	(184)	(305)
Total	\$ (96)	\$ (359)	\$ (455)
Trading account assets(5)			
In U.S. offices	\$ 143	\$ (189)	\$ (46)
In offices outside the U.S.(4)	65	(129)	(64)
Total	\$ 208	\$ (318)	\$ (110)
Investments(1)			
In U.S. offices	\$ 129	\$ (226)	\$ (97)
In offices outside the U.S.(4)	(40)	(121)	(161)
Total	\$ 89	\$ (347)	\$ (258)
Loans (net of unearned income)(6)			
In U.S. offices	\$ (300)	\$ (506)	\$ (806)
In offices outside the U.S.(4)	275	(763)	(488)
Total	\$ (25)	\$ (1,269)	\$ (1,294)
Other interest-earning assets	\$ 7	\$ 112	\$ 119
Total interest revenue	\$ 47	\$ (2,231)	\$ (2,184)
Deposits(7)			
In U.S. offices	\$ 135	\$ (285)	\$ (150)
In offices outside the U.S.(4)	6	(540)	(534)
Total	\$ 141	\$ (825)	\$ (684)
Federal funds purchased and securities loaned or sold under agreements to repurchase			
In U.S. offices	\$ 46	\$ (117)	\$ (71)
In offices outside the U.S.(4)	28	(166)	(138)
Total	\$ 74	\$ (283)	\$ (209)
Trading account liabilities(5)			
In U.S. offices	\$ (10)	\$ (16)	\$ (26)
In offices outside the U.S.(4)	2	4	6
Total	\$ (8)	\$ (12)	\$ (20)
Short-term borrowings			
In U.S. offices	\$ (12)	\$ (6)	\$ (18)

Edgar Filing: CITIGROUP INC - Form 10-Q

In offices outside the U.S.(4)		49	(111)	(62)
Total	\$	37	\$ (117)	\$ (80)
Long-term debt				
In U.S. offices	\$	(1,383)	\$ 76	\$ (1,307)
In offices outside the U.S.(4)		(45)	(88)	(133)
Total	\$	(1,428)	\$ (12)	\$ (1,440)
Total interest expense	\$	(1,184)	\$ (1,249)	\$ (2,433)
Net interest revenue	\$	1,231	\$ (982)	\$ 249

-
- (1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35% and is included in this presentation.
- (2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3) Detailed average volume, *Interest revenue* and *Interest expense* exclude *Discontinued operations*.
- (4) Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of *Interest revenue*. *Interest revenue* and *Interest expense* on cash collateral positions are reported in *Trading account assets* and *Trading account liabilities*, respectively.
- (6) Includes cash-basis loans.
- (7) The interest expense on deposits includes the FDIC assessment and deposit insurance fees and charges of \$588 million and \$669 million for the six months ended June 30, 2013 and 2012, respectively.

COUNTRY AND CROSS-BORDER RISK

Country Risk

Overview

Country risk is the risk that an event in a country (precipitated by developments within or external to a country) could directly or indirectly impair the value of Citi's franchise or adversely affect the ability of obligors within that country to honor their obligations to Citi, any of which could negatively impact Citi's results of operations or financial condition. Country risk events could include sovereign volatility or defaults, banking failures or defaults, redenomination events (which could be accompanied by a revaluation (either devaluation or appreciation) of the affected currency), currency crises, foreign exchange and/or capital controls and/or political events and instability. Country risk events could result in mandatory loan loss and other reserve requirements imposed by U.S. regulators due to a particular country's economic situation. For additional information, including Citi's country risk management processes, see "Managing Global Risk Risk Management Overview" and "Country Risk Overview," as well as "Risk Factors Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K.

While Citi continues to work to mitigate its exposures to potential country risk events, the impact of any such event is highly uncertain and will be based on the specific facts and circumstances. As a result, there can be no assurance that the various steps Citi has taken to protect its businesses, results of operations and financial condition against these events will be sufficient. In addition, there could be negative impacts to Citi's businesses, results of operations or financial condition that are currently unknown to Citi and thus cannot be mitigated as part of its ongoing contingency planning.

Several European countries, including Greece, Ireland, Italy, Portugal, Spain (GIIPS) and France, have been the subject of credit deterioration due to weaknesses in their economic and fiscal situations. Moreover, the ongoing Eurozone debt and economic crisis and other developments in the European Monetary Union (EMU) could lead to the withdrawal of one or more countries from the EMU or a partial or complete break-up of the EMU. Given investor interest in this area, the narrative and tables below set forth certain information regarding Citi's country risk exposures on these topics.

Credit Risk

Generally, credit risk measures Citi's net exposure to a credit or market risk event. Citi's credit risk reporting is based on Citi's internal risk management measures and systems. The country designation in Citi's internal risk management systems is based on the country to which the client relationship, taken as a whole, is most directly exposed to economic, financial, sociopolitical or legal risks. As a result, Citi's reported credit risk exposures in a particular country may include exposures to subsidiaries within the client relationship that are actually domiciled outside of the country (e.g., Citi's Greece credit risk exposures may include loans, derivatives and other exposures to a U.K. subsidiary of a Greece-based corporation).

Citi believes that the risk of loss associated with the exposures set forth below, which are based on Citi's internal risk management measures and systems, is likely materially lower than the exposure amounts disclosed below and is sized appropriately relative to its franchise in these countries. In addition, the sovereign entities of the countries disclosed below, as well as the financial institutions and corporations domiciled in these countries, are important clients in the global Citi franchise. Citi fully expects to maintain its presence in these markets to service all of its global customers. As such, Citi's credit risk exposure in these countries may vary over time based on its franchise, client needs and transaction structures.

Sovereign, Financial Institution and Corporate Exposures

<i>In billions of U.S. dollars</i>	Greece	Ireland	Italy	Portugal	Spain	GIIPS(1)	
						June 30, 2013	March 31, 2013
Funded loans, before reserves(2)	\$ 1.0	\$ 0.3	\$ 2.4	\$ 0.2	\$ 3.6	\$ 7.5	\$ 7.4
Derivative counterparty mark-to-market, inclusive of CVA(3)	0.5	0.4	8.7	0.3	2.0	11.9	12.8
Gross funded credit exposure	\$ 1.5	\$ 0.6	\$ 11.1	\$ 0.5	\$ 5.6	\$ 19.4	\$ 20.2
Less: margin and collateral(4)	\$ (0.2)	\$ (0.2)	\$ (1.2)	\$ (0.2)	\$ (2.5)	\$ (4.2)	\$ (5.1)
Less: purchased credit protection(5)	(0.3)	(0.0)	(7.2)	(0.2)	(1.4)	(9.2)	(9.6)
Net current funded credit exposure	\$ 1.1	\$ 0.4	\$ 2.7	\$ 0.1	\$ 1.7	\$ 6.0	\$ 5.5
Net trading exposure	\$ 0.0	\$ 0.1	\$ 1.2	\$ 0.1	\$ 1.0	\$ 2.5	\$ 1.5
AFS exposure	0.0	0.0	0.2	0.0	0.0	0.3	0.2
Net trading and AFS exposure	\$ 0.0	\$ 0.2	\$ 1.4	\$ 0.1	\$ 1.1	\$ 2.8	\$ 1.8
Net current funded exposure	\$ 1.1	\$ 0.6	\$ 4.1	\$ 0.2	\$ 2.7	\$ 8.8	\$ 7.3
Additional collateral received, not reducing amounts above	\$ (0.8)	\$ (0.2)	\$ (0.1)	\$ (0.0)	\$ (0.4)	\$ (1.4)	\$ (1.5)
Net current funded credit exposure detail							
Sovereigns	\$ 0.2	\$ 0.0	\$ 0.8	\$ 0.0	\$ 0.0	\$ 1.1	\$ 1.0
Financial institutions	0.0	0.0	0.1	0.0	0.7	0.8	0.6
Corporations	0.9	0.4	1.8	0.1	0.9	4.1	3.9
Net current funded credit exposure	\$ 1.1	\$ 0.4	\$ 2.7	\$ 0.1	\$ 1.7	\$ 6.0	\$ 5.5
Net unfunded commitments(6)							
Sovereigns	\$	\$ 0.0	\$ 0.0	\$ 0.0	\$	\$ 0.0	\$ 0.0
Financial institutions	0.0	0.0	0.1	0.0	0.2	0.4	0.3
Corporations, net	0.3	0.4	3.4	0.2	2.4	6.7	6.5
Total net unfunded commitments	\$ 0.3	\$ 0.4	\$ 3.5	\$ 0.3	\$ 2.6	\$ 7.1	\$ 6.8

Note: Totals may not sum due to rounding. The exposures in the table above do not include retail, small business and Citi Private Bank exposures in the GIIPS. See "GIIPS Retail, Small Business and Citi Private Bank" below. Citi has exposures to obligors located within the GIIPS that are not included in the table above because Citi's internal risk management systems determine that the client relationship, taken as a whole, is not in the GIIPS (e.g., a funded loan to a Greece subsidiary of a Switzerland-based corporation). However, the total amount of such exposures was less than \$1.8 billion of funded loans and \$1.7 billion of unfunded commitments across the GIIPS as of June 30, 2013.

- (1) Greece, Ireland, Italy, Portugal and Spain.
- (2) As of June 30, 2013, Citi held \$0.3 billion in reserves against these loans.
- (3) Includes the net credit exposure arising from secured financing transactions, such as repurchase agreements and reverse repurchase agreements. See "Secured Financing Transactions" below.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (4) For derivatives and loans, includes margin and collateral posted under legally enforceable margin agreements. Does not include collateral received on secured financing transactions.
- (5) Credit protection purchased primarily from investment grade, global financial institutions predominantly outside of the GIIPS and France. See "Credit Default Swaps" below.
- (6) Unfunded commitments net of approximately \$0.8 billion of purchased credit protection as of June 30, 2013.

GIIPS

Sovereign, Financial Institution and Corporate Exposures

As noted in the table above, Citi's gross funded credit exposure to sovereign entities, financial institutions and multinational and local corporations designated in the GIIPS under Citi's risk management systems was \$19.4 billion at June 30, 2013, composed of \$7.5 billion in gross funded loans, before reserves, and \$11.9 billion in derivative counterparty mark-to-market exposure, inclusive of CVA. Further, as of June 30, 2013, Citi's net current funded exposure to sovereigns, financial institutions and corporations designated in the GIIPS under Citi's risk management systems was \$8.8 billion. The increase from March 31, 2013 primarily reflected an increase in net trading and AFS exposure, as discussed below.

Net Trading and AFS Exposure \$2.8 billion

Included in the net current funded exposure at June 30, 2013 was a net position of \$2.8 billion in securities and derivatives with GIIPS sovereigns, financial institutions and corporations as the issuer or reference entity. These securities and derivatives are marked to market daily. Citi's trading exposure levels vary as it maintains inventory consistent with customer needs.

Included within the net position of \$2.8 billion as of June 30, 2013 was a net position of \$(0.87) billion of indexed and tranching credit derivatives (compared to a net position of \$(0.01) billion at March 31, 2013).

Net Current Funded Credit Exposure \$6.0 billion

As of June 30, 2013, Citi's net current funded credit exposure to GIIPS sovereigns, financial institutions and corporations was \$6.0 billion, the majority of which was to corporations designated in the GIIPS.

Consistent with its internal risk management measures and as set forth in the table above, Citi's gross funded credit exposure as of June 30, 2013 has been reduced by \$4.2 billion of margin and collateral posted under legally enforceable margin agreements. As of June 30, 2013, the majority of Citi's margin and collateral netted against its gross funded credit exposure to the GIIPS was in the form of cash, with the remainder in predominantly non-GIIPS securities, which are included at fair value.

Gross funded credit exposure as of June 30, 2013 has also been reduced by \$9.2 billion in purchased credit protection, predominantly from financial institutions outside of the GIIPS and France (see "Credit Default Swaps" below). Included within the \$9.2 billion of purchased credit protection as of June 30, 2013 was \$0.4 billion of indexed and tranching credit derivatives (compared to \$0.5 billion as of March 31, 2013) executed to hedge Citi's exposure on funded loans and CVA on derivatives, a significant portion of which is reflected in Italy and Spain.

Purchased credit protection generally pays out only upon the occurrence of certain credit events with respect to the country or borrower covered by the protection, as determined by a committee composed of dealers and other market participants. In addition to general counterparty credit risks, the credit protection may not fully cover all situations that may adversely affect the value of Citi's exposure and, accordingly, Citi could still experience losses despite the existence of the credit protection.

As of June 30, 2013, Citi also held \$1.4 billion of collateral that has not been netted against its gross funded credit exposure to the GIIPS. Collateral received but not netted against Citi's gross funded credit exposure in the GIIPS may take a variety of forms, including securities, receivables and physical assets, and is held under a variety of collateral arrangements.

Net Unfunded Commitments \$7.1 billion

As of June 30, 2013, Citi had \$7.1 billion of net unfunded commitments to GIIPS sovereigns, financial institutions and corporations, with \$6.7 billion of this amount to corporations. As of June 30, 2013, net unfunded commitments in the GIIPS included approximately \$5.0 billion of unfunded loan commitments that generally have standard conditions that must be met before they can be drawn, and \$2.1 billion of letters of credit (compared to \$4.9 billion and \$2.0 billion at March 31, 2013).

Other Activities

In addition to the exposures described above, like other banks, Citi also provides settlement and clearing facilities for a variety of clients in these countries and actively monitors and manages these intra-day exposures.

Retail, Small Business and Citi Private Bank

Edgar Filing: CITIGROUP INC - Form 10-Q

As of June 30, 2013, Citi had approximately \$5.0 billion of mostly locally funded accrual loans to retail, small business and Citi Private Bank customers in the GIIPS, the vast majority of which was in Citi Holdings. This compared to \$5.4 billion as of March 31, 2013. Of the \$5.0 billion, approximately (i) \$3.3 billion consisted of retail and small business exposures in Spain (\$2.7 billion) and Greece (\$0.6 billion), (ii) \$1.2 billion related to held-to-maturity securitized retail assets (primarily mortgage-backed securities in Spain), and (iii) \$0.4 billion related to Private Bank customers, substantially all in Spain. This compared to approximately (i) \$3.4 billion of retail and small business exposures in Spain (\$2.7 billion) and Greece (\$0.8 billion), (ii) \$1.6 billion related to held-to-maturity securitized retail assets, and (iii) \$0.4 billion related to Private Bank customers as of March 31, 2013.

In addition, Citi had approximately \$4.0 billion of unfunded commitments to GIIPS retail customers as of June 30, 2013, unchanged from March 31, 2013. Citi's unfunded commitments to GIIPS retail customers, in the form of unused credit card lines, are generally cancellable upon the occurrence of significant credit events, including redenomination events.

France

<i>In billions of U.S. dollars as of June 30, 2013</i>	France	
	June 30, 2013	March 31, 2013
Funded loans, before reserves(1)	\$ 6.2	\$ 5.5
Derivative counterparty mark-to-market, inclusive of CVA(2)	5.4	5.9
Gross funded credit exposure	\$ 11.6	\$ 11.4
Less: margin and collateral(3)	\$ (4.1)	\$ (4.8)
Less: purchased credit protection(4)	(2.2)	(2.2)
Net current funded credit exposure	\$ 5.3	\$ 4.4
Net trading exposure	\$ (0.1)	\$ 2.3
AFS exposure	0.2	0.3
Net trading and AFS exposure	\$ 0.2	\$ 2.5
Net current funded exposure	\$ 5.5	\$ 7.0
Additional collateral received, not reducing amounts above	\$ (3.1)	\$ (3.9)
Net current funded credit exposure detail		
Sovereigns	\$ 0.6	\$ (0.1)
Financial institutions	2.4	2.0
Corporations	2.3	2.5
Net current funded credit exposure	\$ 5.3	\$ 4.4
Net unfunded commitments(5)		
Sovereigns	\$ 0.1	\$ 0.1
Financial institutions	2.9	3.1
Corporations, net	10.3	10.1
Total net unfunded commitments	\$ 13.2	\$ 13.2

Note: Totals may not sum due to rounding. The exposures in the table above do not include retail, small business and Citi Private Bank exposure in France, which was not material as of June 30 and March 31, 2013. Citi has exposures to obligors located within France that are not included in the table above because Citi's internal risk management systems determine that the client relationship, taken as a whole, is not in France (e.g., a funded loan to a French subsidiary of a Switzerland-based corporation). However, the total amount of such exposures was less than \$0.5 billion of funded loans and \$0.2 billion of unfunded commitments as of June 30, 2013.

- (1) As of June 30, 2013, Citi held \$0.1 billion in reserves against these loans.
- (2) Includes the net credit exposure arising from secured financing transactions, such as repurchase agreements and reverse repurchase agreements. See "Secured Financing Transactions" below.
- (3) For derivatives and loans, includes margin and collateral posted under legally enforceable margin agreements. Does not include collateral received on secured financing transactions.
- (4) Credit protection purchased primarily from investment grade, global financial institutions predominantly outside of the GIIPS and France. See "Credit Default Swaps" below.

- (5) Unfunded commitments net of approximately \$1.0 billion of purchased credit protection as of June 30, 2013.

Sovereign, Financial Institution and Corporate Exposures

Citi's gross funded credit exposure to the sovereign entity of France, as well as financial institutions and multinational and local corporations designated in France under Citi's risk management systems, was \$11.6 billion at June 30, 2013, composed of \$6.2 billion in gross funded loans, before reserves, and \$5.4 billion in derivative counterparty mark-to-market exposure, inclusive of CVA. Further, as of June 30, 2013, Citi's net current funded exposure to the French sovereign and financial institutions and corporations designated in France under Citi's risk management systems was \$5.5 billion. The decrease from March 31, 2013 primarily reflected a decrease in net trading and AFS exposure, as discussed below.

Net Trading and AFS Exposure \$0.2 billion

Included in the net current funded exposure at June 30, 2013 was a net position of \$0.2 billion in securities and derivatives with the French sovereign, financial institutions and corporations as the issuer or reference entity. These securities and derivatives are marked to market daily. Citi's trading exposure levels vary as it maintains inventory consistent with customer needs.

Included within the net position of \$0.2 billion as of June 30, 2013 was a net position of \$(0.2) billion of indexed and tranching credit derivatives (compared to a net position of \$1.3 billion at March 31, 2013).

Net Current Funded Credit Exposure \$5.3 billion

As of June 30, 2013, the net current funded credit exposure to the French sovereign, financial institutions and corporations was \$5.3 billion. Of this amount, \$0.6 billion was to the sovereign entity, \$2.4 billion was to financial institutions and \$2.3 billion was to corporations.

Consistent with its internal risk management measures and as set forth in the table above, Citi's gross funded credit exposure has been reduced by \$4.1 billion of margin and collateral posted under legally enforceable margin agreements. As of June 30, 2013, the majority of Citi's margin and collateral netted against its gross funded credit exposure to France was in the form of cash, with the remainder in predominantly non-French securities, which are included at fair value.

Edgar Filing: CITIGROUP INC - Form 10-Q

Gross funded credit exposure as of June 30, 2013 has also been reduced by \$2.2 billion in purchased credit protection, predominantly from financial institutions outside of the GIIPS and France (see "Credit Default Swaps" below). Included within the \$2.2 billion of purchased credit protection as of June 30, 2013 was \$0.9 billion of indexed and tranching credit derivatives executed to hedge Citi's exposure on funded loans and CVA on derivatives (compared to \$0.6 billion at March 31, 2013).

Purchased credit protection generally pays out only upon the occurrence of certain credit events with respect to the country or borrower covered by the protection, as determined by a committee composed of dealers and other market participants. In addition to general counterparty credit risks, the credit protection may not fully cover all situations that may adversely affect the value of Citi's exposure and, accordingly, Citi could still experience losses despite the existence of the credit protection.

As of June 30, 2013, Citi also held \$3.1 billion of collateral that has not been netted against its gross funded credit exposure to France. As described above, this collateral can take a variety of forms and is held under a variety of collateral arrangements.

Net Unfunded Commitments \$13.2 billion

As of June 30, 2013, Citi had \$13.2 billion of net unfunded commitments to the French sovereign, financial institutions and corporations, with \$10.3 billion of this amount to corporations. As of June 30, 2013, net unfunded commitments in France included \$10.4 billion of unfunded loan commitments that generally have standard conditions that must be met before they can be drawn, and \$2.8 billion of letters of credit (compared to \$10.2 billion and \$3.0 billion at March 31, 2013).

Other Activities

In addition to the exposures described above, like other banks, Citi also provides settlement and clearing facilities for a variety of clients in France and actively monitors and manages these intra-day exposures.

Edgar Filing: CITIGROUP INC - Form 10-Q

Credit Default Swaps GIIPS and France

Citi buys and sells credit protection, through credit default swaps (CDS), on underlying GIIPS and French entities as part of its market-making activities for clients in its trading portfolios. Citi also purchases credit protection, through CDS, to hedge its own credit exposure to these underlying entities that arises from loans to these entities or derivative transactions with these entities.

Citi buys and sells CDS as part of its market-making activity, and purchases CDS for credit protection, primarily with investment grade, global financial institutions predominantly outside the GIIPS and France. The counterparty credit exposure that can arise from the purchase or sale of CDS, including any GIIPS or French counterparties, is managed and mitigated through legally enforceable netting and margining agreements with a given counterparty. Thus, the credit exposure to that counterparty is measured and managed in aggregate across all products covered by a given netting or margining agreement.

The notional amount of credit protection purchased or sold on GIIPS and French underlying single reference entities as of June 30, 2013 is set forth in the table below. The net notional contract amounts, less mark-to-market adjustments, are included in "Net current funded exposure" in the tables under "Sovereign, Financial Institution and Corporate Exposures" above, and appear in either "Net trading exposure" when part of a trading strategy or in "Purchased credit protection" when purchased as a hedge against a credit exposure.

<i>In billions of U.S. dollars as of June 30, 2013</i>	CDS purchased or sold on underlying single reference entities in these countries						
	GIIPS	Greece	Ireland	Italy	Portugal	Spain	France
Notional CDS contracts on underlying reference entities							
Net purchased(1)	\$ (15.3)	\$ (0.4)	\$ (0.9)	\$ (10.2)	\$ (2.2)	\$ (6.1)	\$ (7.9)
Net sold(1)	6.5	0.3	0.8	3.5	2.0	4.3	5.6
Sovereign underlying reference entity							
Net purchased(1)	(11.9)	(0.0)	(0.6)	(8.8)	(1.6)	(4.1)	(3.6)
Net sold(1)	5.0	0.0	0.7	2.5	1.6	3.6	3.9
Financial institution underlying reference entity							
Net purchased(1)	(2.0)			(1.4)	(0.2)	(1.0)	(1.5)
Net sold(1)	2.0			1.5	0.3	0.9	1.2
Corporate underlying reference entity							
Net purchased(1)	(3.8)	(0.4)	(0.3)	(1.7)	(0.7)	(2.0)	(5.0)
Net sold(1)	2.0	0.3	0.4	1.2	0.5	0.9	2.7

(1) The summation of notional amounts for each GIIPS country does not equal the notional amount presented in the GIIPS total column in the table above, as additional netting is achieved at the agreement level with a specific counterparty across various GIIPS countries.

When Citi purchases CDS as a hedge against a credit exposure, it generally seeks to purchase products from counterparties that would not be correlated with the underlying credit exposure it is hedging. In addition, Citi generally seeks to purchase products with a maturity date similar to the exposure against which the protection is purchased. While certain exposures may have longer maturities that extend beyond the CDS tenors readily available in the market, Citi generally will purchase credit protection with a maximum tenor that is readily available in the market.

The above table contains all net CDS purchased or sold on GIIPS and French underlying single reference entities, whether part of a trading strategy or as purchased credit protection. With respect to the \$15.3 billion net purchased CDS contracts on underlying GIIPS reference entities at June 30, 2013 (compared to \$15.4 billion at March 31, 2013), approximately 92% was purchased from non-GIIPS counterparties and 83% was purchased from investment grade counterparties. With respect to the \$7.9 billion net purchased CDS contracts on underlying French reference entities (compared to \$7.7 billion at March 31, 2013), approximately 96% was purchased from non-French counterparties and 94% was purchased from investment grade counterparties.

Edgar Filing: CITIGROUP INC - Form 10-Q

Secured Financing Transactions GIIPS and France

As part of its banking activities with its clients, Citi enters into secured financing transactions, such as repurchase agreements and reverse repurchase agreements. These transactions typically involve the lending of cash, against which securities are taken as collateral. The amount of cash loaned against the securities collateral is a function of the liquidity and quality of the collateral as well as the credit quality of the counterparty. The collateral is typically marked to market daily, and Citi has the ability to call for additional collateral (usually in the form of cash) if the value of the securities falls below a pre-defined threshold.

As shown in the table below, at June 30, 2013, Citi had loaned \$12.7 billion in cash through secured financing transactions with GIIPS and French counterparties, usually through reverse repurchase agreements. This compared to \$11.8 billion as of March 31, 2013. Against those loans, it held approximately \$14.7 billion fair value of securities collateral (compared to \$14.0 billion as of March 31, 2013). In addition, Citi held \$0.7 billion in variation margin (unchanged from March 31, 2013), most of which was in cash, against all secured financing transactions.

Consistent with Citi's risk management systems, secured financing transactions are included in the counterparty derivative mark-to-market exposure at their net credit exposure value, which is typically small or zero given the over-collateralized structure of these transactions.

<i>In billions of dollars as of June 30, 2013</i>	Cash financing out	Securities collateral in(1)
Lending to GIIPS and French counterparties through secured financing transactions	\$ 12.7	\$ 14.7

(1) Citi has also received approximately \$0.7 billion in variation margin, predominantly cash, associated with secured financing transactions with these counterparties.

Collateral taken in against secured financing transactions is generally high quality, marketable securities, consisting of government debt, corporate debt, or asset-backed securities. The table below sets forth the fair value of the securities collateral taken in by Citi against secured financing transactions as of June 30, 2013.

<i>In billions of dollars as of June 30, 2013</i>	Total	Government bonds	Municipal or Corporate bonds	Asset-backed bonds
Securities pledged by GIIPS and French counterparties in secured financing transaction lending(1)	\$ 14.7	\$ 5.2	\$ 1.7	\$ 7.8
Investment grade	\$ 14.3	\$ 5.2	\$ 1.4	\$ 7.8
Non-investment grade	0.3	0.0	0.3	
Not rated	0.1		0.1	

(1) Total includes approximately \$3.2 billion in correlated risk collateral, predominantly French and Spanish sovereign debt pledged by French counterparties.

Secured financing transactions can be short term or can extend beyond one year. In most cases, Citi has the right to call for additional margin daily, and can terminate the transaction and liquidate the collateral if the counterparty fails to post the additional margin. The table below sets forth the remaining transaction tenor for these transactions as of June 30, 2013.

<i>In billions of dollars as of June 30, 2013</i>	Remaining transaction tenor			
	Total	<1 year	1-3 years	>3 years
Cash extended to GIIPS and French counterparties in secured financing transactions lending(1)	\$ 12.7	\$ 5.2	\$ 3.1	\$ 4.4

(1) The longest remaining tenor trades mature November 2018.

Redenomination and Devaluation Risk

As referenced above, the ongoing Eurozone debt crisis and other developments in the European Monetary Union (EMU) could lead to the withdrawal of one or more countries from the EMU or a partial or complete break-up of the EMU. See also "Risk Factors Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K. If one or more countries were to leave the EMU, certain obligations relating to the exiting country could be redenominated from the Euro to a new country currency. While alternative scenarios could develop, redenomination could be accompanied by immediate devaluation of the new currency as compared to the Euro and the U.S. dollar.

Citi, like other financial institutions with substantial operations in the EMU, is exposed to potential redenomination and devaluation risks arising from (i) Euro-denominated assets and/or liabilities located or held within the exiting country that are governed by local country law ("local exposures"), as well as (ii) other Euro-denominated assets and liabilities, such as loans, securitized products or derivatives, between entities outside of the exiting country and a client within the country that are governed by local country law ("offshore exposures"). However, the actual assets and liabilities that could be subject to redenomination and devaluation risk are subject to substantial legal and other uncertainty.

Citi has been, and will continue to be, engaged in contingency planning for such events, particularly with respect to Greece, Ireland, Italy, Portugal and Spain. Generally, to the extent that Citi's local and offshore assets are approximately equal to its liabilities within the exiting country, and assuming both assets and liabilities are symmetrically redenominated and devalued, Citi believes that its risk of loss as a result of a redenomination and devaluation event would not be material. However, to the extent its local and offshore assets and liabilities are not equal, or there is asymmetrical redenomination of assets versus liabilities, Citi could be exposed to losses in the event of a redenomination and devaluation. Moreover, a number of events that could accompany a redenomination and devaluation, including a drawdown of unfunded commitments or "deposit flight," could exacerbate any mismatch of assets and liabilities within the exiting country.

Citi's redenomination and devaluation exposures to the GIIPS as of June 30, 2013 are not additive to its credit risk exposures to such countries as described under "Credit Risk" above. Rather, Citi's credit risk exposures in the affected country would generally be reduced to the extent of any redenomination and devaluation of assets.

As of June 30, 2013, Citi estimates that it had net asset exposure subject to redenomination and devaluation in Italy, principally relating to derivatives contracts. Citi also estimates that, as of such date, it had net asset exposure subject to redenomination and devaluation in Spain, principally related to offshore exposures related to held-to-maturity securitized retail assets (primarily mortgage-backed securities) (see "GIIPS Retail, Small Business and Citi Private Bank" above). However, as of June 30, 2013, Citi's estimated redenomination and devaluation exposure to Italy was less than Citi's net current funded credit exposure to Italy (before purchased credit protection) as reflected under "Credit Risk" above. Further, as of June 30, 2013, Citi's estimated redenomination and devaluation exposure to Spain was less than Citi's net current funded credit exposure to Spain (before purchased credit protection), as reflected under "Credit Risk" above. As of June 30, 2013, Citi had a net liability position in each of Greece, Ireland and Portugal.

As referenced above, Citi's estimated redenomination and devaluation exposure does not include purchased credit protection. As described under "Credit Risk" above, Citi has purchased credit protection primarily from investment grade, global financial institutions predominantly outside of the GIIPS and France. To the extent the purchased credit protection is available in a redenomination/devaluation event, any redenomination/devaluation exposure could be reduced.

Any estimates of redenomination/devaluation exposure are subject to ongoing review and necessarily involve numerous assumptions, including which assets and liabilities would be subject to redenomination in any given case, the availability of purchased credit protection and the extent of any utilization of unfunded commitments, each as referenced above. In addition, other events outside of Citi's control such as the extent of any deposit flight and devaluation, the imposition of exchange and/or capital controls, the requirement by U.S. regulators of mandatory loan loss and other reserve requirements or any required timing of functional currency changes and the accounting impact thereof could further negatively impact Citi in such an event. Accordingly, in an actual redenomination and devaluation scenario, Citi's exposures could vary considerably based on the specific facts and circumstances.

CROSS-BORDER RISK*Overview*

Cross-border risk is the risk that actions taken by a non-U.S. government may prevent the conversion of local currency into non-local currency/U.S. dollars and/or the transfer of funds outside the country, among other risks, thereby impacting the ability of Citigroup and its customers to transact business across borders. Examples of cross-border risk include actions taken by foreign governments such as exchange controls and restrictions on the remittance of funds. These actions might restrict the transfer of funds or the ability of Citigroup to obtain payment from customers on their contractual obligations, and could expose Citi to risk of loss in the event that the local currency devalued as compared to the U.S. dollar. For additional information, including Citi's cross-border risk management process, see "Managing Global Risk Risk Management Overview" and Cross-Border Risk Overview," as well as "Risk Factors Market and Economic Risks" in Citi's 2012 Annual Report on Form 10-K.

Argentina and Venezuela Developments

As previously disclosed, Argentina and Venezuela are two countries in which Citi operates with strict foreign exchange controls. For additional information, see "Managing Global Risk Cross-Border Risk Argentina and Venezuela Developments" in Citi's 2012 Annual Report on Form 10-K.

Argentina

As of June 30, 2013, Citi's net investment in its Argentine operations was approximately \$770 million, compared to \$740 million at each of March 31, 2013 and December 31, 2012, respectively. As previously disclosed, Citi uses the Argentine peso as the functional currency in Argentina and translates its financial statements into U.S. dollars using the official exchange rate as published by the Central Bank of Argentina. During the second quarter of 2013, devaluation of the Argentine peso continued, with an official exchange rate of 5.39 Argentine pesos to one U.S. dollar at June 30, 2013, compared to 5.12 and 4.90 Argentine pesos to one U.S. dollar at March 31, 2013 and December 31, 2012, respectively.

At June 30, 2013, Citi had cumulative translation losses related to its investment in Argentina, net of qualifying net investment hedges, of approximately \$1.12 billion (pretax) (compared to \$1.08 billion and \$1.04 billion (pretax) as of March 31, 2013 and December 31, 2012, respectively), which were recorded in stockholders' equity. The cumulative translation losses would not be reclassified into earnings unless realized upon sale or liquidation of Citi's Argentine operations.

At June 30, 2013, Citi hedged approximately \$220 million of its net investment in Argentina (compared with \$180 million and \$200 million as of March 31, 2013 and December 31, 2012, respectively) using foreign currency forwards that are recorded as net investment hedges under ASC 815. In addition, as of June 30, 2013, Citi hedged foreign currency risk associated with its net investment by holding in its Argentine operations both U.S.-dollar-denominated net monetary assets of approximately \$390 million (compared to \$330 million and \$280 million as of March 31, 2013 and December 31, 2012, respectively) and foreign currency futures with a notional value of approximately \$180 million (compared to \$160 million and \$170 million as of March 31, 2013 and December 31, 2012, respectively), neither of which qualify as net investment hedges under ASC 815.

Venezuela

Citi uses the official exchange rate, as fixed by the Foreign Currency Administration Commission (CADIVI) of Venezuela, to re-measure foreign currency transactions in the financial statements of its Venezuelan operations, which use the U.S. dollar as the functional currency, into U.S. dollars. Citi uses the official exchange rate as it is the only rate legally available in the country, despite the limited availability of U.S. dollars from CADIVI and although the official rate may not necessarily be reflective of economic reality. Re-measurement of Citi's bolivar-denominated assets and liabilities due to change in the official exchange rate is recorded in earnings.

As of June 30, 2013, Citi's net investment in Venezuela was approximately \$220 million (compared to \$210 million and \$300 million at March 31, 2013 and December 31, 2012, respectively), which included net monetary assets denominated in Venezuelan bolivars of approximately \$200 million (unchanged from March 31, 2013 and compared to \$290 million at December 31, 2012).

Egypt

There has been ongoing political transition and civil unrest in Egypt, contributing to significant economic uncertainty and volatility. Citi operates in Egypt through a branch of Citibank N.A., and uses the Egyptian pound as the functional currency to translate its financial statements into U.S. dollars using quoted exchange rates. As of June 30, 2013, Citi's net investment in Egypt was approximately \$250 million, and Citi had

Edgar Filing: CITIGROUP INC - Form 10-Q

cumulative translation losses related to its investment in Egypt, net of qualifying net investment hedges, of approximately \$101 million (pretax). Substantially all of the net investment is hedged with forward foreign exchange derivatives. Total third-party assets of the Egypt Citibank, N.A. branch were approximately \$1.6 billion, comprised primarily of cash on deposit with the Central Bank of Egypt, loans and short-term local government debt securities. A significant majority of these third party assets were funded with local deposit liabilities. Citi continues to closely monitor the political and economic situation in Egypt, and will continue to take actions to mitigate its exposures to potential risk events.

FAIR VALUE ADJUSTMENTS FOR DERIVATIVES AND STRUCTURED DEBT

The following discussion relates to the derivative obligor information and the fair valuation for derivatives and structured debt. See Note 20 to the Consolidated Financial Statements for additional information on Citi's derivative activities.

Fair Valuation Adjustments for Derivatives

The fair value adjustments applied by Citigroup to its derivative carrying values consist of the following items:

Liquidity adjustments are applied to items in Level 2 or Level 3 of the fair-value hierarchy (see Note 21 to the Consolidated Financial Statements for more details) to ensure that the fair value reflects the price at which the net open risk position could be liquidated. The liquidity reserve is based on the bid/offer spread for an instrument. When Citi has elected to measure certain portfolios of financial investments, such as derivatives, on the basis of the net open risk position, the liquidity reserve is adjusted to take into account the size of the position.

Credit valuation adjustments (CVA) are applied to over-the-counter derivative instruments, in which the base valuation generally discounts expected cash flows using the relevant base interest rate curves. Because not all counterparties have the same credit risk as that implied by the relevant base curve, a CVA is necessary to incorporate the market view of both counterparty credit risk and Citi's own credit risk in the valuation.

Citi's CVA methodology is composed of two steps. First, the exposure profile for each counterparty is determined using the terms of all individual derivative positions and a Monte Carlo simulation or other quantitative analysis to generate a series of expected cash flows at future points in time. The calculation of this exposure profile considers the effect of credit risk mitigants, including pledged cash or other collateral and any legal right of offset that exists with a counterparty through arrangements such as netting agreements. Individual derivative contracts that are subject to an enforceable master netting agreement with a counterparty are aggregated for this purpose, since it is those aggregate net cash flows that are subject to nonperformance risk. This process identifies specific, point-in-time future cash flows that are subject to nonperformance risk, rather than using the current recognized net asset or liability as a basis to measure the CVA.

Second, market-based views of default probabilities derived from observed credit spreads in the credit default swap (CDS) market are applied to the expected future cash flows determined in step one. Citi's own-credit CVA is determined using Citi-specific CDS spreads for the relevant tenor. Generally, counterparty CVA is determined using CDS spread indices for each credit rating and tenor. For certain identified netting sets where individual analysis is practicable (e.g., exposures to counterparties with liquid CDS), counterparty-specific CDS spreads are used.

The CVA adjustment is designed to incorporate a market view of the credit risk inherent in the derivative portfolio. However, most derivative instruments are negotiated bilateral contracts and are not commonly transferred to third parties. Derivative instruments are normally settled contractually or, if terminated early, are terminated at a value negotiated bilaterally between the counterparties. Therefore, the CVA (both counterparty and own-credit) may not be realized upon a settlement or termination in the normal course of business. In addition, all or a portion of the CVA may be reversed or otherwise adjusted in future periods in the event of changes in the credit risk of Citi or its counterparties, or changes in the credit mitigants (collateral and netting agreements) associated with the derivative instruments.

The table below summarizes the CVA applied to the fair value of derivative instruments for the periods indicated:

<i>In millions of dollars</i>	Credit valuation adjustment contra-liability (contra-asset)	
	June 30, 2013	December 31, 2012
Non-monoline counterparties	\$ (2,325)	\$ (2,971)
Citigroup (own)	831	918
Total CVA derivative instruments	\$ (1,494)	\$ (2,053)

Own Debt Valuation Adjustments for Structured Debt

Own debt valuation adjustments (DVA) are recognized on Citi's debt liabilities for which the fair value option (FVO) has been elected using Citi's credit spreads observed in the bond market. Accordingly, the fair value of debt liabilities for which the fair value option has been

Edgar Filing: CITIGROUP INC - Form 10-Q

elected (other than non-recourse and similar liabilities) is impacted by the narrowing or widening of Citi's credit spreads. Changes in fair value resulting from changes in Citi's instrument-specific credit risk are estimated by incorporating Citi's current credit spreads observable in the bond market into the relevant valuation technique used to value each liability.

The table below summarizes pretax gains (losses) related to changes in CVA on derivative instruments, net of hedges, and DVA on own FVO debt for the periods indicated:

<i>In millions of dollars</i>	Credit/debt valuation adjustment gain (loss)			
	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Derivative counterparty CVA	\$ 206	\$ (143)	\$ 223	\$ 410
Derivative own-credit CVA	69	92	(57)	(487)
Total CVA derivative instruments	\$ 275	\$ (51)	\$ 166	\$ (77)
DVA related to own FVO debt	\$ 202	\$ 270	\$ (8)	\$ (992)
Total CVA and DVA	\$ 477	\$ 219	\$ 158	\$ (1,069)

The CVA and DVA amounts shown in the table above do not include losses, related to counterparty credit risk, on non-derivative instruments, such as bonds and loans.

CREDIT DERIVATIVES

Citigroup makes markets in and trades a range of credit derivatives on behalf of clients and in connection with its risk management activities. Through these contracts, Citi either purchases or writes protection on either a single-name or portfolio basis. Citi primarily uses credit derivatives to help mitigate credit risk in its corporate loan portfolio and other cash positions, and to facilitate client transactions.

Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined events (settlement triggers). These settlement triggers, which are defined by the form of the derivative and the referenced credit, are generally limited to the market standard of failure to pay indebtedness and bankruptcy (or comparable events) of the reference credit and, in a more limited range of transactions, debt restructuring.

Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions on a portfolio of referenced credits or asset-backed securities, the seller of protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The fair values shown below are prior to the application of any netting agreements, cash collateral, and market or credit valuation adjustments.

Citi actively participates in trading a variety of credit derivatives products as both an active two-way market-maker for clients and to manage credit risk. The majority of this activity was transacted with other financial intermediaries, including both banks and broker-dealers. Citi generally has a mismatch between the total notional amounts of protection purchased and sold and it may hold the reference assets directly, rather than entering into offsetting credit derivative contracts as and when desired. The open risk exposures from credit derivative contracts are largely matched after certain cash positions in reference assets are considered and after notional amounts are adjusted, either to a duration-based equivalent basis or to reflect the level of subordination in tranching structures.

Citi actively monitors its counterparty credit risk in credit derivative contracts. As of June 30, 2013 and December 31, 2012, approximately 96% of the gross receivables are from counterparties with which Citi maintains collateral agreements. A majority of Citi's top 15 counterparties (by receivable balance owed to Citi) are banks, financial institutions or other dealers. Contracts with these counterparties do not include ratings-based termination events. However, counterparty ratings downgrades may have an incremental effect by lowering the threshold at which Citi may call for additional collateral.

The ratings of the credit derivatives portfolio presented in the following table are based on the assigned internal or external ratings of the referenced asset or entity. Where external ratings are used, investment-grade ratings are considered to be Baa/BBB and above, while anything below is considered non-investment grade. Citi's internal ratings are in line with the related external rating system. On certain underlying referenced credits or entities, ratings are not available. Such referenced credits are included in the "not rated" category and are primarily related to credit default swaps and other derivatives referencing investment grade and high yield credit index products and customized baskets.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables summarize the key characteristics of Citi's credit derivatives portfolio by counterparty and derivative form as of June 30, 2013 and December 31, 2012:

June 30, 2013

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable(1)	Payable(2)	Protection purchased	Protection sold
By industry/counterparty				
Bank	\$ 28,336	\$ 26,197	\$ 891,743	\$ 871,431
Broker-dealer	10,301	11,340	315,808	290,286
Monoline	2		106	
Non-financial	170	127	4,310	3,317
Insurance and other financial institutions	6,405	6,269	215,329	195,813
Total by industry/counterparty	\$ 45,214	\$ 43,933	\$ 1,427,296	\$ 1,360,847
By instrument				
Credit default swaps and options	\$ 44,902	\$ 43,108	\$ 1,415,787	\$ 1,359,548
Total return swaps and other	312	825	11,509	1,299
Total by instrument	\$ 45,214	\$ 43,933	\$ 1,427,296	\$ 1,360,847
By rating				
Investment grade	\$ 15,154	\$ 14,378	\$ 664,434	\$ 618,914
Non-investment grade	15,974	14,518	194,513	188,392
Not rated	14,086	15,037	568,349	553,541
Total by rating	\$ 45,214	\$ 43,933	\$ 1,427,296	\$ 1,360,847
By maturity				
Within 1 year	\$ 3,527	\$ 3,309	\$ 270,655	\$ 255,357
From 1 to 5 years	33,276	33,117	1,070,029	1,027,097
After 5 years	8,411	7,507	86,612	78,393
Total by maturity	\$ 45,214	\$ 43,933	\$ 1,427,296	\$ 1,360,847

(1) The fair value amounts receivable were \$25,386 million and \$19,828 million under protection purchased and sold, respectively.

(2) The fair value amounts payable were \$20,541 million and \$23,392 million under protection purchased and sold, respectively.

December 31, 2012

<i>In millions of dollars</i>	Fair values		Notionals	
	Receivable(1)	Payable(2)	Protection purchased	Protection sold
By industry/counterparty				
Bank	\$ 33,938	\$ 31,914	\$ 914,542	\$ 863,411
Broker-dealer	13,302	14,098	321,418	304,968
Monoline	5		141	
Non-financial	210	164	4,022	3,241
Insurance and other financial institutions	6,671	6,486	194,166	174,874

Edgar Filing: CITIGROUP INC - Form 10-Q

Total by industry/counterparty	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
---------------------------------------	----	--------	----	--------	----	-----------	----	-----------

By instrument

Credit default swaps and options	\$	54,024	\$	51,270	\$	1,421,122	\$	1,345,162
Total return swaps and other		102		1,392		13,167		1,332

Total by instrument	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
----------------------------	----	--------	----	--------	----	-----------	----	-----------

By rating

Investment grade	\$	17,236	\$	16,252	\$	694,590	\$	637,343
Non-investment grade		22,385		20,420		210,478		200,529
Not rated		14,505		15,990		529,221		508,622

Total by rating	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
------------------------	----	--------	----	--------	----	-----------	----	-----------

By maturity

Within 1 year	\$	4,826	\$	5,324	\$	311,202	\$	287,670
From 1 to 5 years		37,660		37,311		1,014,459		965,059
After 5 years		11,640		10,027		108,628		93,765

Total by maturity	\$	54,126	\$	52,662	\$	1,434,289	\$	1,346,494
--------------------------	----	--------	----	--------	----	-----------	----	-----------

(1) The fair value amounts receivable were \$34,416 million and \$19,710 million under protection purchased and sold, respectively.

(2) The fair value amounts payable were \$20,832 million and \$31,830 million under protection purchased and sold, respectively.

INCOME TAXES**Deferred Tax Assets**

Deferred tax assets (DTAs) are recorded for the future tax consequences of events that have been recognized in the financial statements or tax returns, based upon enacted tax laws and rates. DTAs are recognized subject to management's judgment that realization is more likely than not. For additional information, see "Risk Factors" and "Significant Accounting Policies and Significant Estimates Income Taxes" in Citi's 2012 Annual Report on Form 10-K.

At June 30, 2013, Citigroup had recorded net DTAs of approximately \$54.0 billion, a decrease of \$0.6 billion from March 31, 2013 and \$1.3 billion from December 31, 2012. The sequential decrease in DTAs was driven primarily by the generation of U.S. taxable earnings, including a continued decline in losses within Citi Holdings, partially offset by the tax effect of net losses in *Accumulated other comprehensive income (loss)* during the second quarter of 2013.

Although realization is not assured, Citi believes that the realization of its recognized net DTAs at June 30, 2013 is more-likely-than-not based on (i) expectations as to future taxable income in the jurisdictions in which the DTAs arise, and (ii) available tax planning strategies (as defined in ASC 740, *Income Taxes*) that would be implemented, if necessary, to prevent a carry-forward from expiring. Realization of the DTAs will continue to be driven by Citi's ability to generate U.S. taxable earnings in the carry-forward period, including through actions that optimize Citi's U.S. taxable earnings. Citi does not expect a significant reduction in the balance of its DTAs during the remainder of 2013.

The following table summarizes Citi's net DTAs balance at June 30, 2013 and December 31, 2012:

Jurisdiction/Component

<i>In billions of dollars</i>	DTAs balance	
	June 30, 2013	December 31, 2012
Total U.S.	\$ 50.6	\$ 52.0
Total foreign	3.4	3.3
Total	\$ 54.0(1)	\$ 55.3

(1)

Approximately \$11 billion of the net DTAs was not deducted in calculating regulatory capital pursuant to current risk-based capital guidelines as of June 30, 2013.

Effective Tax Rate

Citi's effective tax rate for the second quarter of 2013 was 33.7%. This included a tax expense of \$53 million for the resolution of a tax issue in the current quarter. Citi expects its effective tax rate will remain higher than in prior years due to higher expected taxable earnings in *North America* as well as a higher tax rate on its international operations. As previously disclosed, the increased rate on Citi's earnings outside of *North America* is due to a change in Citi's assertion that earnings in certain entities would be indefinitely reinvested outside the U.S. (indefinite reinvestment assertions under ASC 740).

Unrecognized Tax Benefits

As disclosed in Note 10 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K, Citi noted that it could resolve certain issues with IRS Appeals for the 2003-2005 and 2006-2008 cycles during 2013. The \$53 million issue noted under "Effective Tax Rate" above was a second quarter of 2013 resolution. As of June 30, 2013, the remaining unrecognized tax benefits that may be resolved for these years are as much as \$300 million plus gross interest of \$73 million. The potential tax benefit to continuing operations could be anywhere in a range between \$175 million and \$300 million.

Edgar Filing: CITIGROUP INC - Form 10-Q

Regarding the audit of its German tax group for the years 2005-2008, as of June 30, 2013, the amount of potential tax benefit (including a pretax indemnification amount) is approximately \$100 million, almost all of which would go to *Discontinued operations*.

As a result of the resolution of certain issues in Citi's current IRS audit, Citi's gross unrecognized tax benefits, which were \$3.1 billion at December 31, 2012, were reduced by approximately \$700 million in the second quarter of 2013, with no effect on either net income or the DTAs. Citi may resolve further issues in its IRS audit for the years 2009-2011 within the next 12 months. The gross unrecognized tax benefits are as much as \$618 million. The potential tax benefit to continuing operations could be anywhere in a range between \$0 and \$250 million while the potential tax benefit to retained earnings could be anywhere in a range between \$0 and \$350 million.

DISCLOSURE CONTROLS AND PROCEDURES

Citi's disclosure controls and procedures are designed to ensure that information required to be disclosed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation that information required to be disclosed by Citi in its SEC filings is accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO) as appropriate to allow for timely decisions regarding required disclosure.

Citi's Disclosure Committee assists the CEO and CFO in their responsibilities to design, establish, maintain and evaluate the effectiveness of Citi's disclosure controls and procedures. The Disclosure Committee is responsible for, among other things, the oversight, maintenance and implementation of the disclosure controls and procedures, subject to the supervision and oversight of the CEO and CFO.

Citi's management, with the participation of its CEO and CFO, has evaluated the effectiveness of Citigroup's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of June 30, 2013 and, based on that evaluation, the CEO and CFO have concluded that at that date Citigroup's disclosure controls and procedures were effective.

DISCLOSURE PURSUANT TO SECTION 219 OF THE IRAN THREAT REDUCTION AND SYRIA HUMAN RIGHTS ACT

Pursuant to Section 219 of the Iran Threat Reduction and Syria Human Rights Act of 2012, which added Section 13(r) to the Securities Exchange Act of 1934, as amended, Citi is required to disclose in its annual or quarterly reports, as applicable, whether it or any of its affiliates knowingly engaged in certain activities, transactions or dealings relating to Iran or with individuals or entities that are subject to sanctions under U.S. law. Disclosure is generally required even where the activities, transactions or dealings were conducted in compliance with applicable law.

Citi, through its wholly owned banking subsidiary, Citibank, N.A., has branch operations in Bahrain (Citibank Bahrain) and Venezuela (Citibank Venezuela). These branches participate in the local government-run clearing and settlement exchange networks in each country for transactions involving automated teller machines (ATM), point-of-sale (POS) debit card transactions and/or the clearing and settlement of domestic checks. In addition, as required by the local law and the applicable operating rules for these exchange networks, all network participants, including these Citibank branches, must process transactions in which funds are drawn from, or deposited into, client accounts of other network participants.

The Office of Foreign Assets Control (OFAC) has been aware of the requirement for financial institutions operating within a particular country to participate in these local government-run clearing and exchange networks (including the participation of these Citi branches in such networks), despite the fact that certain banks that have been designated for sanctions by OFAC based on their ties to Iran and involvement in certain activities (OFAC Designated Banks) also participate in these networks. Citi has license applications pending with OFAC in connection with this activity.

During the second quarter of 2013, Citibank Bahrain processed approximately 1,921 domestic check and ATM transactions (or approximately 1.3% of all domestic check and ATM transactions for Citibank Bahrain during the second quarter of 2013) involving Future Bank, an OFAC Designated Bank. The domestic check transactions resulted in no revenues or net income to Citi. The ATM transactions resulted in approximately \$8.00 in gross revenues and approximately \$4.00 in net income to Citi.

During the second quarter of 2013, Citibank Venezuela processed a total of two domestic check transactions (which in aggregate, equaled approximately \$2,200.00) involving Banco Internacional de Desarrollo, an OFAC Designated Bank. The transactions resulted in no revenues or net income to Citi.

In addition, Citibank's branch operation in the United Arab Emirates (Citibank UAE) is compelled by local law to participate in the local government-run Wage Protection System (WPS), an electronic salary-transfer platform that is operated by the Central Bank of the UAE (CBUAE). All registered financial institutions are required by local law to participate in the WPS. Under the WPS, each local employer sends a secure file to its bank which in turn must process the file payments via the WPS to the various receiving banks where the employees hold their accounts. While transactions clear through the WPS at the CBUAE and Citibank UAE does not transact directly with the counterparty banks, certain OFAC Designated Banks are participants in the WPS and act as sending and/or receiving banks. Citi has discussed those banks' participation and the WPS requirements with OFAC, and has a license application pending with the agency.

During the second quarter of 2013, Citibank UAE processed one WPS payment that was destined to the account of one of its commercial customer's employees at an OFAC Designated Bank. The value of the transaction was approximately \$1,500.00 and the gross revenue and net profit to Citi was approximately \$7.00 and \$4.00, respectively.

Edgar Filing: CITIGROUP INC - Form 10-Q

During the second quarter of 2013, Citi branches in Milan and London processed five funds transfer transactions originated by Citi's client, the United Nations World Food Program (WFP), in the aggregate amount of Euros 3,245,000 (approximately \$4,221,630) for WFP's humanitarian aid programs in North Korea. The payments were processed through an intermediary bank for the WFP's account with a bank in North Korea that had been designated by OFAC on March 11, 2013 as subject to sanctions under the Non-Proliferation of Weapons of Mass Destruction sanctions program. The transactions resulted in approximately Euro 30 (approximately \$39.00) in gross revenue and Euro 12 (approximately \$7.80) in net income to Citi and Citi does not currently anticipate processing any further payments to this account.

FORWARD-LOOKING STATEMENTS

Certain statements in this Form 10-Q, including but not limited to statements included within the Management's Discussion and Analysis of Financial Condition and Results of Operations, are "forward-looking statements" within the meaning of the rules and regulations of the SEC. In addition, Citigroup also may make forward-looking statements in its other documents filed or furnished with the SEC, and its management may make forward-looking statements orally to analysts, investors, representatives of the media and others.

Generally, forward-looking statements are not based on historical facts but instead represent Citigroup's and its management's beliefs regarding future events. Such statements may be identified by words such as *believe, expect, anticipate, intend, estimate, may increase, may fluctuate*, and similar expressions, or future or conditional verbs such as *will, should, would* and *could*.

Such statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including without limitation the precautionary statements included in this Form 10-Q, the factors listed and described under "Risk Factors" in Citi's 2012 Annual Report on Form 10-K and the factors and uncertainties summarized below:

the impact of the significant regulatory changes and uncertainties faced by Citi in the U.S. and non-U.S. jurisdictions in which it operates, and the possibility of additional regulatory requirements or changes beyond those already proposed, adopted or contemplated by U.S. or non-U.S. regulators, such as legislative and regulatory initiatives designed to address systemically important financial institutions;

the continued uncertainty regarding the timing and implementation of the future regulatory capital requirements applicable to Citi, including as a result of any enhanced supplementary leverage ratio promulgated by U.S. regulators or the Basel Committee or any new legislative or regulatory requirements, and the potential impact these requirements could have on Citi's businesses, results of operations and financial condition, or Citi's ability to meet the requirements as it projects or as required;

the impact of derivatives regulation under The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (Dodd-Frank Act) and internationally, including cross-border derivative rules and coordination of these rules, on Citi's competitiveness, compliance costs and risks and results of operations;

the potential impact of the proposed restrictions of the "Volcker Rule" provisions under the Dodd-Frank Act on Citi's market-making activities, the timing and significant compliance costs and risks associated with those proposals, and the potential inconsistent regulatory regimes and increased compliance and other costs resulting from non-U.S. proposals;

the potential impact to Citi's business structures, activities and practices as a result of regulatory requirements in the U.S. and in non-U.S. jurisdictions to facilitate the future orderly resolution of large financial institutions, including as a result of U.S. regulatory guidance issued in the second quarter of 2013 regarding the submission of resolution plans;

the potential impact to Citi and its businesses of additional regulations with respect to securitizations;

the potential impact of the ongoing Eurozone debt and economic crisis, directly or indirectly, on Citi's businesses, results of operations or financial condition, including the exit of one or more countries from the European Monetary Union;

the uncertainty relating to the sustainability and pace of economic recovery and growth in the U.S. and globally, including in the emerging markets, and the impact any continued uncertainty could have on Citi's businesses, results of operations, including Citi's net credit losses, and financial condition;

Edgar Filing: CITIGROUP INC - Form 10-Q

any significant global economic downturn or disruption, including a significant decline in global trade volumes, on Citi's businesses, results of operations and financial condition, particularly as compared to Citi's competitors;

the uncertainty regarding the level of U.S. government debt and potential downgrade of the U.S. government credit rating on Citi's businesses, results of operations, capital, funding and liquidity;

risks arising from Citi's extensive operations outside of the U.S., particularly in emerging markets, including among others regulatory changes, foreign exchange controls, limitations on foreign investments, sociopolitical instability, nationalization, closure of branches or subsidiaries and confiscation of assets, as well as increased compliance and regulatory risks and costs;

the potential impact on Citi's liquidity and/or costs of funding as a result of external factors, such as market disruptions and changes in Citi's credit spreads;

the potential impact on Citi's funding and liquidity, as well as the results of operations for certain of its businesses, resulting from a reduction in Citi's or its more significant subsidiaries' credit ratings, including as a result of removal of any "government support uplift" factored into Citi's, or its more significant subsidiaries', credit ratings;

the potential impact on Citi's businesses, business practices, reputation, financial condition or results of operations from the extensive legal and regulatory proceedings, investigations and inquiries to which Citi is subject, including those related to its legacy U.S. mortgage-related activities, interbank offered rates submissions and anti-money laundering programs;

the impact of Citi Holdings on Citi's results of operations, and its ability to utilize the capital supporting the remaining assets of Citi Holdings for more productive purposes;

Citi's ability to return capital to shareholders and the potential market impact if it is not able to do so, whether as a result of future Comprehensive Capital Analysis and Review (CCAR) processes, required supervisory stress tests or otherwise;

Citi's ability to achieve its announced or anticipated expense reductions, including as a result of its repositioning efforts announced in December 2012 as well as external factors outside of its control;

Edgar Filing: CITIGROUP INC - Form 10-Q

Citi's ability to continue to utilize its DTAs, including its ability to generate U.S. taxable earnings during the relevant carry-forward periods, particularly the FTC carry-forward periods;

the potential impact on the value of Citi's DTAs if U.S., state or foreign tax rates are reduced, or if other changes are made to the U.S. tax system, such as changes to the tax treatment of foreign business income;

the possibility that Citi's interpretations and application of tax laws, including without limitation with respect to stamp and other transactional taxes, differ from that of the relevant governmental taxing authorities in the numerous jurisdictions in which Citi operates, resulting in the payment of additional taxes, penalties, or interest;

Citi's failure to maintain its contractual relationships with various retailers and merchants within its U.S. credit card businesses in *NA RCB*, including as a result of any breach, bankruptcy, restructuring or other similar event, and the potential impact any such failure could have on the results of operations or financial condition of those businesses;

the potential impact to Citi from continually evolving cybersecurity and other technological risks and attacks, including additional costs, reputational damage, regulatory penalties and financial losses;

the potential impact on Citi's performance, including its competitive position and ability to execute its strategy, if Citi is unable to hire or retain qualified employees;

the possibility of incorrect assumptions or estimates in Citi's financial statements, and the potential impact of regulatory changes to financial accounting and reporting standards on how Citi records and reports its financial condition and results of operations;

the potential impact of changes in the regulation of or method for determining LIBOR on the value of any LIBOR-linked debt securities and other financial obligations held or issued by Citi or on Citi's results of operations or financial condition;

the effectiveness of Citi's risk management and mitigation processes and strategies, including the effectiveness of its risk models;

the impact on Citi of any regulatory guidelines or requirements regarding a prescribed amount or type of debt at the holding company level pursuant to the U.S. regulators orderly liquidation authority under Title II of the Dodd-Frank Act;

losses Citi could incur as a result of employee misconduct, such as fraud;

Citi's ability to continue to grow volumes and achieve efficiency savings to offset ongoing spread compression in certain of its businesses;

Citi's ability to continue to efficiently allocate its resources across its targeted markets, clients and products, and successfully execute against its strategy, including to achieve its 2015 financial targets relating to returns on assets and tangible common equity and Citicorp operating efficiency; and

the impact to Citi's businesses, results of operations and financial condition resulting from changes in U.S. monetary policy, including changes in interest rates.

Edgar Filing: CITIGROUP INC - Form 10-Q

Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

Edgar Filing: CITIGROUP INC - Form 10-Q

FINANCIAL STATEMENTS AND NOTES TABLE OF CONTENTS

CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Statement of Income (Unaudited) For the Three and Six Months Ended June 30, 2013 and 2012	109
Consolidated Statement of Comprehensive Income (Unaudited) For the Three and Six Months Ended June 30, 2013 and 2012	110
Consolidated Balance Sheet June 30, 2013 (Unaudited) and December 31, 2012	111
Consolidated Statement of Changes in Stockholders' Equity (Unaudited) For the Six Months Ended June 30, 2013 and 2012	113
Consolidated Statement of Cash Flows (Unaudited) For the Six Months Ended June 30, 2013 and 2012	114

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1 Basis of Presentation	115
Note 2 Discontinued Operations	119
Note 3 Business Segments	121
Note 4 Interest Revenue and Expense	122
Note 5 Commissions and Fees	123
Note 6 Principal Transactions	124
Note 7 Incentive Plans	125
Note 8 Retirement Benefits	126
Note 9 Earnings per Share	130
Note 10 Federal Funds/Securities Borrowed, Loaned and Subject to Repurchase Agreements	131
Note 11 Trading Account Assets and Liabilities	133
Note 12 Investments	134
Note 13 Loans	145
Note 14 Allowance for Credit Losses	158
Note 15 Goodwill and Intangible Assets	160
Note 16 Debt	162
Note 17 Changes in Accumulated Other Comprehensive Income (Loss)	164
Note 18 Preferred Stock	167
Note 19 Securitizations and Variable Interest Entities	168
Note 20 Derivatives Activities	187
Note 21 Fair Value Measurement	198
Note 22 Fair Value Elections	227
Note 23 Guarantees and Commitments	232
Note 24 Contingencies	238

CONSOLIDATED FINANCIAL STATEMENTS

CONSOLIDATED STATEMENT OF INCOME (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except per share amounts</i>	Three Months Ended		Six Months Ended June 30,	
	2013	2012	2013	2012
Revenues				
Interest revenue	\$ 15,840	\$ 16,686	\$ 31,800	\$ 33,980
Interest expense	4,158	5,343	8,488	10,921
Net interest revenue	\$ 11,682	\$ 11,343	\$ 23,312	\$ 23,059
Commissions and fees	\$ 3,344	\$ 3,032	\$ 6,823	\$ 6,119
Principal transactions	2,640	1,640	5,087	3,571
Administration and other fiduciary fees	1,083	1,037	2,151	2,018
Realized gains on sales of investments, net	251	273	701	2,198
Other-than-temporary impairment losses on investments				
Gross impairment losses(1)	(162)	(172)	(423)	(1,499)
Less: Impairments recognized in AOCI		44		66
Net impairment losses recognized in earnings	\$ (162)	\$ (128)	\$ (423)	\$ (1,433)
Insurance premiums	\$ 582	\$ 601	\$ 1,172	\$ 1,213
Other revenue	1,059	589	1,883	763
Total non-interest revenues	\$ 8,797	\$ 7,044	\$ 17,394	\$ 14,449
Total revenues, net of interest expense	\$ 20,479	\$ 18,387	\$ 40,706	\$ 37,508
Provisions for credit losses and for benefits and claims				
Provision for loan losses	\$ 1,827	\$ 2,475	\$ 4,041	\$ 5,184
Policyholder benefits and claims	200	214	431	443
Provision (release) for unfunded lending commitments	(3)	7	11	(31)
Total provisions for credit losses and for benefits and claims	\$ 2,024	\$ 2,696	\$ 4,483	\$ 5,596
Operating expenses				
Compensation and benefits	\$ 6,075	\$ 6,110	\$ 12,410	\$ 12,479
Premises and equipment	762	803	1,606	1,597
Technology/communication	1,486	1,463	3,016	2,826
Advertising and marketing	480	576	929	1,065
Other operating	3,337	3,042	6,446	6,206
Total operating expenses	\$ 12,140	\$ 11,994	\$ 24,407	\$ 24,173
Income from continuing operations before income taxes	\$ 6,315	\$ 3,697	\$ 11,816	\$ 7,739
Provision for income taxes	2,127	718	3,697	1,715
Income from continuing operations	\$ 4,188	\$ 2,979	\$ 8,119	\$ 6,024
Discontinued operations				
Income (loss) from discontinued operations	\$ 51	\$ 5	\$ (52)	\$ 28
Gain (loss) on sale			56	(1)
Provision (benefit) for income taxes	21	(2)	7	8

Edgar Filing: CITIGROUP INC - Form 10-Q

Income (loss) from discontinued operations, net of taxes	\$	30	\$	7	\$	(3)	\$	19
Net income before attribution of noncontrolling interests	\$	4,218	\$	2,986	\$	8,116	\$	6,043
Noncontrolling interests		36		40		126		166
Citigroup's net income	\$	4,182	\$	2,946	\$	7,990	\$	5,877
Basic earnings per share(2)								
Income from continuing operations	\$	1.34	\$	0.98	\$	2.57	\$	1.96
Income from discontinued operations, net of taxes		0.01						0.01
Net income	\$	1.35	\$	0.98	\$	2.57	\$	1.96
Weighted average common shares outstanding		3,040.7		2,926.6		3,040.4		2,926.4
Diluted earnings per share(2)								
Income from continuing operations	\$	1.33	\$	0.95	\$	2.57	\$	1.90
Income from discontinued operations, net of taxes		0.01						0.01
Net income	\$	1.34	\$	0.95	\$	2.57	\$	1.91
Adjusted weighted average common shares outstanding		3,046.3		3,015.0		3,045.5		3,014.8

(1) The first quarter of 2012 included the recognition of a \$1,181 million impairment charge related to Citi's investment in Akbank. See Note 12 to the Consolidated Financial Statements.

(2) Due to rounding, earnings per share on continuing operations and discontinuing operations may not sum to earnings per share on net income.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Net income before attribution of noncontrolling interests	\$ 4,218	\$ 2,986	\$ 8,116	\$ 6,043
Citigroup's other comprehensive income (loss)				
Net change in unrealized gains and losses on investment securities, net of taxes	\$ (2,056)	\$ 564	\$ (1,887)	\$ (210)
Net change in cash flow hedges, net of taxes	497	(89)	622	131
Pension liability adjustment, net of taxes(1)	401	107	655	17
Net change in foreign currency translation adjustment, net of taxes and hedges	(1,707)	(1,596)	(2,418)	101
Citigroup's total other comprehensive income (loss)	\$ (2,865)	\$ (1,014)	\$ (3,028)	\$ 39
Other comprehensive income (loss) attributable to noncontrolling interests				
Net change in unrealized gains and losses on investment securities, net of taxes	\$ (10)	\$	\$ (26)	\$ 9
Net change in foreign currency translation adjustment, net of taxes	(14)	(53)	(49)	2
Total other comprehensive income (loss) attributable to noncontrolling interests	\$ (24)	\$ (53)	\$ (75)	\$ 11
Total comprehensive income before attribution of noncontrolling interests	\$ 1,329	\$ 1,919	\$ 5,013	\$ 6,093
Total comprehensive income attributable to noncontrolling interests	12	(13)	51	177
Citigroup's comprehensive income	\$ 1,317	\$ 1,932	\$ 4,962	\$ 5,916

- (1) Primarily reflects adjustments based on the periodic actuarial valuations of the Company's pension and postretirement plans and amortization of amounts previously recognized in *Other comprehensive income*.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED BALANCE SHEET

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	June 30, 2013 (Unaudited)	December 31, 2012
Assets		
Cash and due from banks (including segregated cash and other deposits)	\$ 31,145	\$ 36,453
Deposits with banks	158,028	102,134
Federal funds sold and securities borrowed or purchased under agreements to resell (including \$164,166 and \$160,589 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	263,205	261,311
Brokerage receivables	33,484	22,490
Trading account assets (including \$123,218 and \$105,458 pledged to creditors at June 30, 2013 and December 31, 2012, respectively)	306,570	320,929
Investments (including \$27,680 and \$21,423 pledged to creditors at June 30, 2013 and December 31, 2012, respectively, and \$283,098 and \$294,463 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	300,340	312,326
Loans, net of unearned income		
Consumer (including \$1,041 and \$1,231 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	382,152	408,671
Corporate (including \$3,827 and \$4,056 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	261,589	246,793
Loans, net of unearned income	\$ 643,741	\$ 655,464
Allowance for loan losses	(21,580)	(25,455)
Total loans, net	\$ 622,161	\$ 630,009
Goodwill	24,896	25,673
Intangible assets (other than MSR's)	4,981	5,697
Mortgage servicing rights (MSR's)	2,524	1,942
Other assets (including \$10,521 and \$13,299 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	133,348	145,660
Assets of discontinued operations held for sale	3,306	36
Total assets	\$ 1,883,988	\$ 1,864,660

The following table presents certain assets of consolidated variable interest entities (VIEs), which are included in the Consolidated Balance Sheet above. The assets in the table below include only those assets that can be used to settle obligations of consolidated VIEs on the following page, and are in excess of those obligations. Additionally, the assets in the table below include third-party assets of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation.

<i>In millions of dollars</i>	June 30, 2013 (Unaudited)	December 31, 2012
Assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs		
Cash and due from banks	\$ 447	\$ 498
Trading account assets	1,382	481
Investments	10,510	10,751
Loans, net of unearned income		
Consumer (including \$995 and \$1,191 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	57,686	93,936
Corporate (including \$137 and \$157 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	29,367	23,684
Loans, net of unearned income	\$ 87,053	\$ 117,620
Allowance for loan losses	(3,486)	(5,854)
Total loans, net	\$ 83,567	\$ 111,766

Edgar Filing: CITIGROUP INC - Form 10-Q

Other assets		1,364		674
Total assets of consolidated VIEs that can only be used to settle obligations of consolidated VIEs	\$	97,270	\$	124,170

Statement continues on the next page.

CONSOLIDATED BALANCE SHEET
(Continued)
Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except shares and per share amounts</i>	June 30, 2013	December 31, 2012
	(Unaudited)	
Liabilities		
Non-interest-bearing deposits in U.S. offices	\$ 124,141	\$ 129,657
Interest-bearing deposits in U.S. offices (including \$895 and \$889 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	270,687	247,716
Non-interest-bearing deposits in offices outside the U.S.	63,793	65,024
Interest-bearing deposits in offices outside the U.S. (including \$616 and \$558 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	479,806	488,163
Total deposits	\$ 938,427	\$ 930,560
Federal funds purchased and securities loaned or sold under agreements to repurchase (including \$120,512 and \$116,689 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	218,252	211,236
Brokerage payables	61,705	57,013
Trading account liabilities	123,022	115,549
Short-term borrowings (including \$4,493 and \$818 as June 30, 2013 and December 31, 2012, respectively, at fair value)	58,807	52,027
Long-term debt (including \$27,157 and \$29,764 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	220,959	239,463
Other liabilities (including \$2,665 and \$2,910 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	62,928	67,815
Liabilities of discontinued operations held for sale	2,062	
Total liabilities	\$ 1,686,162	\$ 1,673,663
Stockholders' equity		
Preferred stock (\$1.00 par value; authorized shares: 30 million), issued shares: 171,720 as of June 30, 2013 and 102,038 as of December 31, 2012, at aggregate liquidation value	\$ 4,293	\$ 2,562
Common stock (\$0.01 par value; authorized shares: 6 billion), issued shares: 3,062,092,531 as of June 30, 2013 and 3,043,153,204 as of December 31, 2012	31	30
Additional paid-in capital	106,876	106,391
Retained earnings	105,725	97,809
Treasury stock, at cost: June 30, 2013 21,066,042 shares and December 31, 2012 14,269,301 shares	(1,075)	(847)
Accumulated other comprehensive income (loss)	(19,924)	(16,896)
Total Citigroup stockholders' equity	\$ 195,926	\$ 189,049
Noncontrolling interest	1,900	1,948
Total equity	\$ 197,826	\$ 190,997
Total liabilities and equity	\$ 1,883,988	\$ 1,864,660

The following table presents certain liabilities of consolidated VIEs, which are included in the Consolidated Balance Sheet above. The liabilities in the table below include third-party liabilities of consolidated VIEs only, and exclude intercompany balances that eliminate in consolidation. The liabilities also exclude amounts where creditors or beneficial interest holders have recourse to the general credit of Citigroup.

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
	(Unaudited)	
Liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup		
Short-term borrowings	\$ 22,408	\$ 15,637

Edgar Filing: CITIGROUP INC - Form 10-Q

Long-term debt (including \$1,114 and \$1,330 as of June 30, 2013 and December 31, 2012, respectively, at fair value)	26,736	26,346
Other liabilities	1,347	1,224
Total liabilities of consolidated VIEs for which creditors or beneficial interest holders do not have recourse to the general credit of Citigroup	\$ 50,491	\$ 43,207

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars, except shares in thousands</i>	Six Months Ended June 30,	
	2013	2012
Preferred stock at aggregate liquidation value		
Balance, beginning of year	\$ 2,562	\$ 312
Issuance of preferred stock	1,825	
Redemption of preferred stock	(94)	
Balance, end of period	\$ 4,293	\$ 312
Common stock and additional paid-in capital		
Balance, beginning of year	\$ 106,421	\$ 105,833
Employee benefit plans	510	154
Other	(24)	4
Balance, end of period	\$ 106,907	\$ 105,991
Retained earnings		
Balance, beginning of year	\$ 97,809	\$ 90,520
Adjustment to opening balance, net of taxes(1)		(107)
Adjusted balance, beginning of year	\$ 97,809	\$ 90,413
Citigroup's net income	7,990	5,877
Common dividends(2)	(61)	(61)
Preferred dividends	(13)	(13)
Balance, end of period	\$ 105,725	\$ 96,216
Treasury stock, at cost		
Balance, beginning of year	\$ (847)	\$ (1,071)
Issuance of shares pursuant to employee benefit plans	(46)	216
Treasury stock acquired(3)	(182)	(4)
Balance, end of period	\$ (1,075)	\$ (859)
Citigroup's accumulated other comprehensive income (loss)		
Balance, beginning of year	\$ (16,896)	\$ (17,788)
Net change in Citigroup's <i>Accumulated other comprehensive income (loss)</i>	(3,028)	39
Balance, end of period	\$ (19,924)	\$ (17,749)
Total Citigroup common stockholders' equity (shares outstanding: 3,041,026 as of June 30, 2013 and 3,028,884 as of December 31, 2012)	\$ 191,633	\$ 183,599
Total Citigroup stockholders' equity	\$ 195,926	\$ 183,911
Noncontrolling interest		
Balance, beginning of year	\$ 1,948	\$ 1,767
Initial origination of a noncontrolling interest	5	88
Transactions between noncontrolling-interest shareholders and the related consolidated subsidiary	(2)	
Transactions between Citigroup and the noncontrolling-interest shareholders	25	(29)
Net income attributable to noncontrolling-interest shareholders	126	166
Dividends paid to noncontrolling-interest shareholders	(4)	(4)
Net change in <i>Accumulated other comprehensive income (loss)</i>	(75)	11

Edgar Filing: CITIGROUP INC - Form 10-Q

Other		(123)		(71)
Net change in noncontrolling interests	\$	(48)	\$	161
Balance, end of period	\$	1,900	\$	1,928
Total equity	\$	197,826	\$	185,839

-
- (1) The adjustment to the opening balance for *Retained earnings* in 2012 represents the cumulative effect of adopting ASU 2010-26, *Financial Services Insurance (Topic 944): Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*. See Note 1 to the Consolidated Financial Statements.
- (2) Common dividends declared were \$0.01 per share in the first and second quarter of 2013 and 2012.
- (3) Consists of shares added to treasury stock related to (i) activity on employee stock option program exercises where the employee delivers existing shares to cover the option exercise, or (ii) under Citi's employee restricted or deferred stock programs where shares are withheld to satisfy tax requirements.

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

Citigroup Inc. and Subsidiaries

<i>In millions of dollars</i>	Six Months Ended June 30,	
	2013	2012
Cash flows from operating activities of continuing operations		
Net income before attribution of noncontrolling interests	\$ 8,116	\$ 6,043
Net income attributable to noncontrolling interests	126	166
Citigroup's net income	\$ 7,990	\$ 5,877
Income (loss) from discontinued operations, net of taxes	(41)	20
Gain (loss) on sale, net of taxes	38	(1)
Income from continuing operations excluding noncontrolling interests	\$ 7,993	\$ 5,858
Adjustments to reconcile net income to net cash provided by operating activities of continuing operations		
Depreciation and amortization	1,218	1,512
Provision for credit losses	4,052	5,382
Realized gains from sales of investments	(701)	(2,198)
Net impairment losses recognized in earnings	423	1,433
Change in trading account assets	14,359	(18,512)
Change in trading account liabilities	7,473	2,736
Change in federal funds sold and securities borrowed or purchased under agreements to resell	(1,894)	3,185
Change in federal funds purchased and securities loaned or sold under agreements to repurchase	7,016	16,478
Change in brokerage receivables net of brokerage payables	(6,302)	(9,785)
Change in loans held-for-sale	(3,383)	1,970
Change in other assets	15,744	3,219
Change in other liabilities	(4,887)	(2,802)
Other, net	3,939	(4,343)
Total adjustments	\$ 37,057	\$ (1,725)
Net cash provided by operating activities of continuing operations	\$ 45,050	\$ 4,133
Cash flows from investing activities of continuing operations		
Change in deposits with banks	\$ (55,894)	\$ 730
Change in loans	(5,567)	(10,599)
Proceeds from sales and securitizations of loans	4,912	2,970
Purchases of investments	(122,776)	(126,454)
Proceeds from sales of investments	79,832	68,868
Proceeds from maturities of investments	45,479	51,952
Capital expenditures on premises and equipment and capitalized software	(1,475)	(1,774)
Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets	295	315
Net cash used in investing activities of continuing operations	\$ (55,194)	\$ (13,992)
Cash flows from financing activities of continuing operations		
Dividends paid	\$ (74)	\$ (71)
Issuance of preferred stock	1,825	
Redemption of preferred stock	(94)	
Treasury stock acquired	(182)	(4)
Stock tendered for payment of withholding taxes	(448)	(191)
Issuance of long-term debt	18,994	18,925
Payments and redemptions of long-term debt	(28,646)	(56,424)
Change in deposits	7,867	48,372
Change in short-term borrowings	6,780	4,757

Edgar Filing: CITIGROUP INC - Form 10-Q

Net cash provided by financing activities of continuing operations	\$ 6,022	\$ 15,364
Effect of exchange rate changes on cash and cash equivalents	\$ (1,186)	\$ (279)
Change in cash and due from banks	\$ (5,308)	\$ 5,226
Cash and due from banks at beginning of period	36,453	28,701
Cash and due from banks at end of period	\$ 31,145	\$ 33,927
Supplemental disclosure of cash flow information for continuing operations		
Cash paid during the year for income taxes	\$ 2,452	\$ 1,845
Cash paid during the year for interest	\$ 6,568	\$ 10,023
Non-cash investing activities		
Increase in corporate loans due to consolidation of a commercial paper conduit	\$ 6,718	\$
Transfers to OREO and other repossessed assets	122	263
Non-cash financing activities		
Increase in short-term borrowings due to consolidation of a commercial paper conduit	\$ 6,718	\$

The Notes to the Consolidated Financial Statements are an integral part of these Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. BASIS OF PRESENTATION

The accompanying unaudited Consolidated Financial Statements as of June 30, 2013 and for the three- and six-month periods ended June 30, 2013 and 2012 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company, Citi or Citigroup). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation have been reflected. The accompanying unaudited Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related notes included in Citigroup's Annual Report on Form 10-K for the fiscal year ended December 31, 2012 (2012 Annual Report on Form 10-K) and Citigroup's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013.

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP), but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates. Current market conditions increase the risk and complexity of the judgments in these estimates.

Throughout these Notes, "Citigroup," "Citi" and the "Company" refer to Citigroup Inc. and its consolidated subsidiaries.

Certain reclassifications have been made to the prior-period's financial statements and notes to conform to the current period's presentation.

As noted above, the Notes to Consolidated Financial Statements are unaudited.

Principles of Consolidation

The Consolidated Financial Statements include the accounts of Citigroup and its subsidiaries prepared in accordance with GAAP. The Company consolidates subsidiaries in which it holds, directly or indirectly, more than 50% of the voting rights or where it exercises control. Entities where the Company holds 20% to 50% of the voting rights and/or has the ability to exercise significant influence, other than investments of designated venture capital subsidiaries or investments accounted for at fair value under the fair value option, are accounted for under the equity method, and the pro rata share of their income (loss) is included in *Other revenue*. Income from investments in less than 20%-owned companies is recognized when dividends are received. As discussed in more detail in Note 19 to the Consolidated Financial Statements, Citigroup consolidates entities deemed to be variable interest entities when Citigroup is determined to be the primary beneficiary. Gains and losses on the disposition of branches, subsidiaries, affiliates, buildings, and other investments are included in *Other revenue*.

Citibank, N.A.

Citibank, N.A. is a commercial bank and wholly owned subsidiary of Citigroup Inc. Citibank's principal offerings include: Consumer finance, mortgage lending, and retail banking products and services; investment banking, commercial banking, cash management, trade finance and e-commerce products and services; and private banking products and services.

Significant Accounting Policies

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified six policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Goodwill, Income Taxes and Litigation Accruals. The Company, in consultation with the Audit Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described under "Significant Accounting Policies and Significant Estimates" and Note 1 to the Consolidated Financial Statements in the Company's 2012 Annual Report on Form 10-K.

ACCOUNTING CHANGES

Remeasurement of Significant Pension and Postretirement Benefit Plans

In the second quarter of 2013, the Company changed the method of accounting for its most significant pension and postretirement benefit plans (Significant Plans) such that plan obligations, plan assets and periodic plan expense will be remeasured and disclosed quarterly, instead of annually. The effect of remeasuring the Significant Plan obligations and assets by updating plan actuarial assumptions on a quarterly basis will also be reflected in *Accumulated other comprehensive income (loss)* and periodic plan expense. The Significant Plans capture approximately 80% of the Company's global pension and postretirement plan obligations at December 31, 2012. All other plans (All Other Plans) will continue to be remeasured annually. Quarterly measurement for the Significant Plans provides a more timely measurement of the funded status and periodic plan expense for the Company's significant pension and postretirement benefit plans.

The cumulative effect of this change in accounting policy was an approximate \$20 million (pretax) decrease in net periodic plan expense in the second quarter of 2013, as well as a pretax increase of approximately \$22 million to *Accumulated other comprehensive income (loss)* as of April 1, 2013. The change in accounting methodology had an immaterial impact on prior periods. For additional information, see Note 8 to the Consolidated Financial Statements.

Reclassification out of Accumulated Other Comprehensive Income

In February 2013, the FASB issued Accounting Standards Update (ASU) No. 2013-02, *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income*, which required new footnote disclosures of items reclassified from accumulated *Other Comprehensive Income* (OCI) to net income. The requirements became effective for the first quarter of 2013 and are included in Note 17 to the Consolidated Financial Statements.

Testing Indefinite-Lived Intangible Assets for Impairment

In July 2012, the FASB issued ASU No. 2012-02, *Intangibles - Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment*. The ASU is intended to simplify the guidance for testing the decline in the realizable value (impairment) of indefinite-lived intangible assets other than goodwill. Some examples of intangible assets subject to the guidance include indefinite-lived trademarks, licenses and distribution rights. The ASU allows companies to perform a qualitative assessment about the likelihood of impairment of an indefinite-lived intangible asset to determine whether further impairment testing is necessary, similar in approach to the goodwill impairment test. The ASU became effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012.

Offsetting

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. The ASU requires new disclosures for derivatives, resale and repurchase agreements, and securities borrowing and lending transactions that are either offset in the balance sheet (presented on a net basis) or subject to an enforceable master netting arrangement or similar arrangement. The standard requires disclosures that provide incremental gross and net information in the current notes to the financial statements for the relevant assets and liabilities. The ASU did not change the existing offsetting eligibility criteria or the permitted balance sheet presentation for those instruments that meet the eligibility criteria. The new incremental disclosure requirements became effective for Citigroup on January 1, 2013 and are required to be presented retrospectively for prior periods. The incremental requirements can be found in Note 10 to the Consolidated Financial Statements for resale and repurchase agreements and securities borrowing and lending transactions and Note 20 to the Consolidated Financial Statements for derivatives.

OCC Chapter 7 Bankruptcy Guidance

In the third quarter of 2012, the Office of the Comptroller of the Currency (OCC) issued guidance relating to the accounting for mortgage loans discharged through bankruptcy proceedings pursuant to Chapter 7 of the U.S. Bankruptcy Code (Chapter 7 bankruptcy). Under this OCC guidance, the discharged loans are accounted for as troubled debt restructurings (TDRs). These TDRs, other than FHA-insured loans, are written down to their collateral value less cost to sell. FHA-insured loans are reserved for based on a discounted cash flow model. As a result of implementing this guidance, Citigroup recorded an incremental \$635 million of charge-offs in the third quarter of 2012, the vast majority of

which related to loans that were current. These charge-offs were substantially offset by a related loan loss reserve release of approximately \$600 million, with a net reduction in pretax income of \$35 million. In the fourth quarter of 2012, Citigroup recorded a benefit to charge-offs of approximately \$40 million related to finalizing the impact of this OCC guidance. Furthermore, as a result of this OCC guidance, TDRs increased by \$1.7 billion, and non-accrual loans increased by \$1.5 billion in the third quarter of 2012 (\$1.3 billion of which was current).

Presentation of Comprehensive Income

In June 2011, the FASB issued ASU No. 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. The ASU requires an entity to present the total of comprehensive income, the components of net income, and the components of OCI either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Citigroup selected the two-statement approach. Under this approach, Citi is required to present components of net income and total net income in the Statement of Income. The Statement of Comprehensive Income follows the Statement of Income and includes the components of OCI and a total for OCI, along with a total for comprehensive income. The ASU removed the option of reporting OCI in the statement of changes in stockholders' equity. This ASU became

Edgar Filing: CITIGROUP INC - Form 10-Q

effective for Citigroup on January 1, 2012 and a Statement of Comprehensive Income is included in these Consolidated Financial Statements.

Fair Value Measurement

In May 2011, the FASB issued ASU No. 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*. The ASU created a common definition of fair value for U.S. GAAP and IFRS and aligned the measurement and disclosure requirements. It required significant additional disclosures both of a qualitative and quantitative nature, particularly for those instruments measured at fair value that are classified in Level 3 of the fair value hierarchy. Additionally, the ASU provided guidance on when it is appropriate to measure fair value on a portfolio basis and expanded the prohibition on valuation adjustments where the size of the Company's position is a characteristic of the adjustment from Level 1 to all levels of the fair value hierarchy.

The ASU became effective for Citigroup on January 1, 2012. As a result of implementing the prohibition on valuation adjustments where the size of the Company's position is a characteristic, the Company released reserves of approximately \$125 million, increasing pretax income in the first quarter of 2012.

Deferred Asset Acquisition Costs

In October 2010, the FASB issued ASU No. 2010-26, *Financial Services Insurance (Topic 944): Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*. The ASU amended the guidance for insurance entities that required deferral and subsequent amortization of certain costs incurred during the acquisition of new or renewed insurance contracts, commonly referred to as deferred acquisition costs (DAC). The new guidance limited DAC to those costs directly related to the successful acquisition of insurance contracts; all other acquisition-related costs must be expensed as incurred. Under prior guidance, DAC consisted of those costs that vary with, and primarily relate to, the acquisition of insurance contracts.

The ASU became effective for Citigroup on January 1, 2012 and was adopted using the retrospective method. As a result of implementing the ASU, in the first quarter of 2012, DAC was reduced by approximately \$165 million and a \$58 million deferred tax asset was recorded with an offset to opening retained earnings of \$107 million (net of tax).

FUTURE APPLICATION OF ACCOUNTING STANDARDS

Investment Companies

In June 2013, the FASB issued ASU No. 2013-08, *Financial Services Investment Companies (Topic 946): Amendments to the Scope, Measurement, and Disclosure Requirements*. This ASU introduces a new approach for assessing whether an entity is an investment company. To determine whether an entity is an investment company for accounting purposes, Citi will now be required to evaluate the fundamental and typical characteristics of the entity including its purpose and design.

The amendments in the ASU will be effective for Citi in the first quarter of 2014. Earlier application is prohibited. The Company is evaluating the impact of adopting this ASU.

OIS Benchmark Rate

In July 2013, the FASB issued ASU No. 2013-10, *Derivatives and Hedging (Topic 815): Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes*. This ASU permits the Fed funds effective swap rate (OIS) to be used as a U.S. benchmark interest rate, in addition to the U.S. Treasury rate and LIBOR, for hedge accounting purposes. The ASU also permits using different benchmark rates for similar hedges.

This ASU is effective immediately and may only be applied on a prospective basis for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. Citi is evaluating the impact of adopting this ASU.

Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit

Carryforward Exists

In July 2013, the FASB issued ASU No. 2013-11, *Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the FASB Emerging Issues Task Force)*. As a result of applying this ASU, an unrecognized tax benefit should be presented as a reduction of a deferred tax asset for a net operating loss (NOL) or other tax credit carryforward when settlement in this manner is available under the tax law. The assessment of whether settlement is available under the tax law would be based on facts and circumstances as of the balance sheet reporting date and would not consider future events (e.g., upcoming expiration of related NOL carryforwards). This classification should not affect an entity's analysis of the realization of its deferred tax assets. Gross presentation in the rollforward of unrecognized tax positions in the notes to the financial statements would still be required.

This ASU is effective for Citi in its 2014 fiscal year, and may be applied on a prospective basis to all unrecognized tax benefits that exist at the effective date. Citi has the option to apply the ASU retrospectively. Early adoption is also permitted. The impact of adopting this ASU is not material to Citi.

Accounting for Financial Instruments Credit Losses

In December 2012, the FASB issued a proposed ASU, *Financial Instruments Credit Losses*. This proposed ASU, or exposure draft, was issued for public comment in order to allow stakeholders the opportunity to review the proposal and provide comments to the FASB, and does not constitute accounting guidance until a final ASU is issued.

The exposure draft contains proposed guidance developed by the FASB with the goal of improving financial reporting about expected credit losses on loans, securities and other financial assets held by banks, financial institutions, and other public and private organizations. The exposure draft proposes a new accounting model intended to require earlier recognition of credit losses, while also providing additional transparency about credit risk.

The FASB's proposed model would utilize a single "expected credit loss" measurement objective for the recognition of credit losses at the time the financial asset is originated or acquired, replacing the multiple existing impairment models in U.S. GAAP which generally require that a loss be "incurred" before it is recognized.

The FASB's proposed model represents a significant departure from existing U.S. GAAP, and may result in material changes to the Company's accounting for financial instruments. The impact of the FASB's final ASU to the Company's financial statements will be assessed when it is issued. The exposure draft does not contain a proposed effective date; this would be included in the final ASU, when issued.

Other Potential Amendments to Current Accounting Standards

The FASB and IASB, either jointly or separately, are currently working on several major projects, including amendments to existing accounting standards governing financial instruments, leases and consolidation. As part of the joint financial instruments project, the FASB has issued a proposed ASU that would result in significant changes to the guidance for recognition and measurement of financial instruments, in addition to the proposed ASU that would change the accounting for credit losses on financial instruments discussed above.

The FASB is also working on a joint project that would require substantially all leases to be capitalized on the balance sheet. Additionally, the FASB has issued a proposal on principal-agent considerations that would change the way the Company needs to evaluate whether to consolidate VIEs and non-VIE partnerships.

The principal-agent consolidation proposal would require all VIEs, including those that are investment companies, to be evaluated for consolidation under the same requirements. All of these projects may have significant impacts for the Company. Upon completion of the standards, the Company will need to re-evaluate its accounting and disclosures. However, due to ongoing deliberations of the standard setters, the Company is currently unable to determine the effect of future amendments or proposals.

2. DISCONTINUED OPERATIONS

Sale of Brazil Credicard business

On May 14, 2013, Citi entered into a definitive agreement to sell Credicard, its non-Citibank branded cards and consumer finance business in Brazil (Brazil Credicard), which is part of the *Global Consumer Banking* segment, for approximately \$1.24 billion to Banco Itau Unibanco. The sale is expected to result in an after-tax gain of approximately \$300 million upon closing (expected to occur by early 2014, subject to Brazilian regulatory approvals). Citi will retain its Citi-branded and Diners credit cards, along with certain affluent segments currently associated with Credicard, which will be re-branded as Citi.

Brazil Credicard is reported as discontinued operations for the current and all historical periods.

The following is a summary as of June 30, 2013 of the assets held for sale on the Consolidated Balance Sheet related to Brazil Credicard:

<i>In millions of dollars</i>	June 30, 2013
Assets	
Deposits at interest with banks	\$ 84
Loans (net allowance of \$358)	2,619
Goodwill and intangible assets	265
Other assets	330
Total assets	\$ 3,298

Summarized financial information for *Discontinued operations* for the credit card operations related to Brazil Credicard follows:

<i>In millions of dollars</i>	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Total revenues, net of interest expense	\$ 251	\$ 255	\$ 515	\$ 540
Income from discontinued operations	55	5	107	31
Income taxes	19	(2)	37	7
Income from discontinued operations, net of taxes	\$ 36	\$ 7	\$ 70	\$ 24

Sale of Certain Citi Capital Advisors Business

During the third quarter of 2012, the Company executed definitive agreements to transition a carve-out of its liquid strategies business within Citi Capital Advisors (CCA), which is part of the *Institutional Clients Group* segment, to certain employees responsible for managing those operations. This transition will occur pursuant to two separate transactions, creating two separate management companies, with each such transaction accounted for as a sale. At the close of the first transaction in February 2013, Citigroup retained a 24.9% passive equity interest in the management company created as a result of the sale (which will continue to be held in Citi's *Institutional Clients Group* segment) and recorded a gain on sale of \$56 million. The second transaction is expected to be completed in 2013.

This sale is reported as discontinued operations for the second half of 2012 and going forward. Prior periods were not reclassified due to the immateriality of the impact in those periods.

The following is a summary as of June 30, 2013 of the assets held for sale on the Consolidated Balance Sheet or sold related to CCA:

<i>In millions of dollars</i>	June 30, 2013
Assets	
Deposits at interest with banks	\$ 4
Goodwill	2
Other assets	2
Total assets	\$ 8

Edgar Filing: CITIGROUP INC - Form 10-Q

Summarized financial information for *Discontinued operations* for the operations related to CCA follows:

<i>In millions of dollars</i>	Three Months Ended June 30, 2013	Six Months Ended June 30, 2013
Total revenues, net of interest expense	\$ 7	\$ 65
Loss from discontinued operations	(3)	(131)
Gain on sale	56	56
Benefit for income taxes	(1)	(23)
Loss from discontinued operations, net of taxes	\$ (2)	\$ (52)

Sale of Egg Banking plc Credit Card Business

On March 1, 2011, the Company announced that Egg Banking plc (Egg), an indirect subsidiary that was part of Citi Holdings, entered into a definitive agreement to sell its credit card business to Barclays PLC. The sale closed on April 28, 2011.

This sale is reported as discontinued operations for 2011 and going forward; 2010 was not reclassified, due to the immateriality of the impact in that period. An after-tax gain on sale of \$126 million was recognized upon closing. Egg operations had total assets and total liabilities of approximately \$2.7 billion and \$39 million, respectively, at the time of sale.

Edgar Filing: CITIGROUP INC - Form 10-Q

Summarized financial information for *Discontinued operations* for the credit card operations related to Egg follows:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Total revenues, net of interest expense	\$	\$	\$	\$ 1
Loss from discontinued operations		(1)	(28)	(3)
Loss on sale				(1)
Benefit for income taxes			(10)	(1)
Loss from discontinued operations, net of taxes	\$	(1)	\$ (18)	\$ (3)

Combined Results for Discontinued Operations

The following is summarized financial information for Brazil Credicard, CCA, Egg and previous discontinued operations, for which Citi continues to have minimal residual costs associated with the sales.

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Total revenues, net of interest expense	\$	258	\$	255
			\$	580
			\$	541
Income from discontinued operations		51	5	(52)
Gain (loss) on sale				28
Provision for income taxes (benefits)		21	(2)	56
			7	(1)
			8	8
Income (loss) from discontinued operations, net of taxes	\$	30	\$ 7	\$ (3)
			\$	19

3. BUSINESS SEGMENTS

Citigroup is a diversified bank holding company whose businesses provide a broad range of financial services to Consumer and Corporate customers around the world. The Company's activities are conducted through the *Global Consumer Banking (GCB)*, *Institutional Clients Group (ICG)*, *Corporate/Other* and Citi Holdings business segments.

The *GCB* segment includes a global, full-service Consumer franchise delivering a wide array of banking, credit card lending and investment services through a network of local branches, offices and electronic delivery systems and is composed of four *Regional Consumer Banking* businesses: *North America*, *EMEA*, *Latin America* and *Asia*.

The Company's *ICG* segment is composed of *Securities and Banking* and *Transaction Services* and provides corporate, institutional, public sector and high net-worth clients in approximately 100 countries with a broad range of banking and financial products and services.

Corporate/Other includes net treasury results, unallocated corporate expenses, offsets to certain line-item reclassifications (eliminations), the results of discontinued operations and unallocated taxes.

The Citi Holdings segment is composed of *Brokerage and Asset Management*, *Local Consumer Lending* and *Special Asset Pool*.

The accounting policies of these reportable segments are the same as those disclosed in Note 1 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K.

The prior-period balances reflect reclassifications to conform the presentation in those periods to the current period's presentation. Reclassifications during the second quarter of 2013 related to the reporting of Citi's announced sale of its Brazil Credicard business as discontinued operations for all periods presented. Reclassifications during the first quarter of 2013 related to the re-allocation of certain administrative and funding costs among Citi's businesses.

The following table presents certain information regarding the Company's continuing operations by segment:

<i>In millions of dollars, except identifiable assets in billions</i>	Total revenues, net of interest expense(1)		Provision (benefit) for income taxes		Income (loss) from continuing operations(2)		Identifiable assets	
	Three Months Ended June 30,							
	2013	2012	2013	2012	2013	2012	June 30, 2013	December 31, 2012
<i>Global Consumer Banking</i>	\$ 9,711	\$ 9,507	\$ 1,022	\$ 1,017	\$ 1,955	\$ 1,971	\$ 395	\$ 404
<i>Institutional Clients Group</i>	9,573	8,238	1,476	760	3,190	2,364	1,068	1,062
<i>Corporate/Other</i>	103	(296)	(34)	(446)	(388)	(447)	290	243
Total Citicorp	\$ 19,387	\$ 17,449	\$ 2,464	\$ 1,331	\$ 4,757	\$ 3,888	\$ 1,753	\$ 1,709
Citi Holdings	1,092	938	(337)	(613)	(569)	(909)	131	156
Total	\$ 20,479	\$ 18,387	\$ 2,127	\$ 718	\$ 4,188	\$ 2,979	\$ 1,884	\$ 1,865

<i>In millions of dollars, except identifiable assets in billions</i>	Total revenues, net of interest expense(1)		Provision (benefit) for income taxes		Income (loss) from continuing operations(2)	
	Six Months Ended June 30,					
	2013	2012	2013	2012	2013	2012
<i>Global Consumer Banking</i>	\$ 19,460	\$ 19,228	\$ 1,998	\$ 2,016	\$ 3,872	\$ 4,131
<i>Institutional Clients Group</i>	19,157	16,285	2,882	1,398	6,315	4,597
<i>Corporate/Other</i>	96	175	(287)	(439)	(710)	(778)

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Citicorp	\$	38,713	\$	35,688	\$	4,593	\$	2,975	\$	9,477	\$	7,950
Citi Holdings		1,993		1,820		(896)		(1,260)		(1,358)		(1,926)
Total	\$	40,706	\$	37,508	\$	3,697	\$	1,715	\$	8,119	\$	6,024

(1)

Includes Citicorp total revenues, net of interest expense, in *North America* of \$8.3 billion and \$7.7 billion; in *EMEA* of \$3.5 billion and \$2.9 billion; in *Latin America* of \$3.5 billion and \$3.3 billion; and in *Asia* of \$4.0 billion and \$3.8 billion for the three months ended June 30, 2013 and 2012, respectively. Includes Citicorp total revenues, net of interest expense, in *North America* of \$17 billion and \$15 billion; in *EMEA* of \$6.6 billion and \$6.1 billion; in *Latin America* of \$7.1 billion and \$6.6 billion; and in *Asia* of \$8.0 billion and \$7.8 billion for the six months ended June 30, 2013 and 2012, respectively. Regional numbers exclude Citi Holdings and *Corporate/Other*, which largely operate within the U.S.

(2)

Includes pretax provisions (credits) for credit losses and for benefits and claims in the *GCB* results of \$1.6 billion and \$1.3 billion; in the *ICG* results of \$(30) million and \$135 million; and in the Citi Holdings results of \$0.5 billion and \$1.2 billion for the three months ended June 30, 2013 and 2012, respectively. Includes pretax provisions (credits) for credit losses and for benefits and claims in the *GCB* results of \$3.3 billion and \$2.8 billion; in the *ICG* results of \$35 million and \$224 million; and in the Citi Holdings results of \$1.2 billion and \$2.6 billion for the six months ended June 30, 2013 and 2012, respectively.

4. INTEREST REVENUE AND EXPENSE

For the three and six months ended June 30, 2013 and 2012, respectively, *Interest revenue* and *Interest expense* consisted of the following:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Interest revenue				
Loan interest, including fees	\$ 11,300	\$ 11,774	\$ 22,725	\$ 24,015
Deposits with banks	252	329	508	694
Federal funds sold and securities borrowed or purchased under agreements to resell	702	902	1,390	1,845
Investments, including dividends	1,687	1,854	3,489	3,764
Trading account assets(1)	1,669	1,695	3,299	3,392
Other interest	230	132	389	270
Total interest revenue	\$ 15,840	\$ 16,686	\$ 31,800	\$ 33,980
Interest expense				
Deposits(2)	\$ 1,583	\$ 1,933	\$ 3,259	\$ 3,943
Federal funds purchased and securities loaned or sold under agreements to repurchase	630	753	1,239	1,448
Trading account liabilities(1)	43	52	85	105
Short-term borrowings	148	183	311	391
Long-term debt	1,754	2,422	3,594	5,034
Total interest expense	\$ 4,158	\$ 5,343	\$ 8,488	\$ 10,921
Net interest revenue	\$ 11,682	\$ 11,343	\$ 23,312	\$ 23,059
Provision for loan losses	1,827	2,475	4,041	5,184
Net interest revenue after provision for loan losses	\$ 9,855	\$ 8,868	\$ 19,271	\$ 17,875

(1) Interest expense on *Trading account liabilities* of ICG is reported as a reduction of interest revenue from *Trading account assets*.

(2) Includes deposit insurance fees and charges of \$289 million and \$297 million for three months ended June 30, 2013 and 2012, respectively, and \$588 million and \$669 million for six months ended June 30, 2013 and 2012, respectively.

5. COMMISSIONS AND FEES

The table below sets forth Citigroup's *Commissions and fees* revenue for the three and six months ended June 30, 2013 and 2012, respectively. The primary components of *Commissions and fees* revenue for the three and six months ended June 30, 2013 were credit card and bank card fees, investment banking fees and trading-related fees.

Credit card and bank card fees are primarily composed of interchange revenue and certain card fees, including annual fees, reduced by reward program costs and certain partner payments. Interchange revenue and fees are recognized when earned, except for annual card fees, which are deferred and amortized on a straight-line basis over a 12-month period. Reward costs are recognized when points are earned by the customers.

Investment banking fees are substantially composed of underwriting and advisory revenues. Investment banking fees are recognized when Citigroup's performance under the terms of the contractual arrangements is completed, which is typically at the closing of the transaction. Underwriting revenue is recorded in *Commissions and fees*, net of both reimbursable and non-reimbursable expenses, consistent with the AICPA Audit and Accounting Guide for Brokers and Dealers in Securities (codified in ASC 940-605-05-1). Expenses associated with advisory transactions are recorded in *Other operating expenses*, net of client reimbursements. Out-of-pocket expenses are deferred and recognized at the time the related revenue is recognized. In general, expenses incurred related to investment banking transactions that fail to close (are not consummated) are recorded gross in *Other operating expenses*.

Trading-related fees primarily include commissions and fees from the following: executing transactions for clients on exchanges and over-the-counter markets; sale of mutual funds, insurance and other annuity products; and assisting clients in clearing transactions, providing brokerage services and other such activities. Trading-related fees are recognized when earned in *Commissions and fees*. Gains or losses, if any, on these transactions are included in *Principal transactions* (see Note 6 to the Consolidated Financial Statements).

The following table presents *Commissions and fees* revenue for the three and six months ended June 30:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Credit cards and bank cards	\$ 632	\$ 693	\$ 1,256	\$ 1,346
Investment banking	841	652	1,768	1,306
Trading-related	664	552	1,359	1,160
Transaction services	536	514	920	887
Other Consumer(1)	230	215	458	439
Checking-related	72	76	278	314
Loan servicing	115	61	252	101
Corporate finance(2)	132	109	291	243
Other	122	160	241	323
Total commissions and fees	\$ 3,344	\$ 3,032	\$ 6,823	\$ 6,119

(1) Primarily consists of fees for investment fund administration and management, third-party collections, commercial demand deposit accounts and certain credit card services.

(2) Consists primarily of fees earned from structuring and underwriting loan syndications.

6. PRINCIPAL TRANSACTIONS

Principal transactions revenue consists of realized and unrealized gains and losses from trading activities. Trading activities include revenues from fixed income, equities, credit and commodities products, and foreign exchange transactions. Not included in the table below is the impact of net interest revenue related to trading activities, which is an integral part of trading activities' profitability. See Note 4 to the Consolidated Financial Statements for information about net interest revenue related to trading activity. Principal transactions include CVA (credit valuation adjustment on derivatives) and DVA (debt valuation adjustments on issued debt earned at fair value).

The following table presents principal transactions revenue for the three and six months ended June 30:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
<i>Global Consumer Banking</i>	\$ 243	\$ 159	\$ 454	\$ 415
<i>Institutional Clients Group</i>	2,407	1,434	4,822	3,350
<i>Corporate/Other</i>	(23)	(44)	(165)	(164)
Subtotal Citicorp	\$ 2,627	\$ 1,549	\$ 5,111	\$ 3,601
<i>Local Consumer Lending</i>	(7)	(17)	(13)	(40)
<i>Brokerage and Asset Management</i>	(2)	(9)	(7)	(4)
<i>Special Asset Pool</i>	22	117	(4)	14
Subtotal Citi Holdings	\$ 13	\$ 91	\$ (24)	\$ (30)
Total Citigroup	\$ 2,640	\$ 1,640	\$ 5,087	\$ 3,571
Interest rate contracts(1)	\$ 1,647	\$ 1,071	\$ 3,129	\$ 1,862
Foreign exchange contracts(2)	684	450	1,115	1,204
Equity contracts(3)	222	4	380	346
Commodity and other contracts(4)	91	84	207	63
Credit derivatives(5)	(4)	31	256	96
Total	\$ 2,640	\$ 1,640	\$ 5,087	\$ 3,571

-
- (1) Includes revenues from government securities and corporate debt, municipal securities, preferred stock, mortgage securities and other debt instruments. Also includes spot and forward trading of currencies and exchange-traded and over-the-counter (OTC) currency options, options on fixed income securities, interest rate swaps, currency swaps, swap options, caps and floors, financial futures, OTC options and forward contracts on fixed income securities.
- (2) Includes revenues from foreign exchange spot, forward, option and swap contracts, as well as FX translation gains and losses.
- (3) Includes revenues from common, preferred and convertible preferred stock, convertible corporate debt, equity-linked notes and exchange-traded and OTC equity options and warrants.
- (4) Primarily includes revenues from crude oil, refined oil products, natural gas and other commodities trades.
- (5) Includes revenues from structured credit products.

7. INCENTIVE PLANS

The Company makes restricted or deferred stock and/or deferred cash awards, as well as stock payments, as part of its discretionary annual incentive award programs involving a large segment of Citigroup's employees worldwide. Stock and deferred cash awards and grants of stock options may also be made at various times during the year as sign-on awards to induce new hires to join the Company, or to high-potential employees as long-term retention awards. Long-term restricted stock awards and salary stock payments have also been used to fulfill specific regulatory requirements to deliver annual salary and incentive awards to certain officers and highly-compensated employees in the form of equity. Consistent with long-standing practice, a portion of annual compensation for non-employee directors is also delivered in the form of equity awards. Various other incentive award programs are made on an annual or other regular basis to retain and motivate certain employees who do not participate in Citigroup's annual discretionary incentive awards.

Recipients of Citigroup stock awards and option grants generally do not have any stockholder rights prior to vesting or exercise. Recipients of restricted or deferred stock awards, however, may be entitled to receive dividends or dividend-equivalent payments during the vesting period, unless the award is subject to performance criteria. Pursuant to an amendment to Citigroup's 2009 Stock Incentive Plan, approved by stockholders at the annual meeting on April 24, 2013, unvested stock awards subject to performance criteria may accrue rights to dividend equivalents that will be paid if and when, and only to the extent that, the shares awarded vest. Additionally, because unvested shares of restricted stock are considered issued and outstanding, recipients of such awards are generally entitled to vote the shares in their award during the vesting period. Once a stock award vests, the shares are freely transferable, unless they are subject to a restriction on sale or transfer for a specified period. Pursuant to a stock ownership commitment, certain executives have committed to holding most of their vested shares indefinitely.

Most of the shares of common stock issued by Citigroup as part of its equity compensation programs are to settle the vesting of restricted and deferred stock awards granted as part of annual incentive awards. These annual incentive awards generally also include immediate cash bonus payments and deferred cash awards and, in the European Union (EU), immediately vested stock payments. Annual incentives are generally awarded in the first quarter of the year based upon previous years' performance.

All equity awards granted since April 19, 2005 have been made pursuant to stockholder-approved stock incentive plans that are administered by the Personnel and Compensation Committee of the Citigroup Board of Directors (the Committee), which is composed entirely of independent non-employee directors. For additional information on Citi's incentive plans, see Note 8 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K.

Variable Incentive Compensation

Citigroup has various incentive plans globally that are used to motivate and reward performance primarily in the areas of sales, operational excellence and customer satisfaction. These programs are reviewed on a periodic basis to ensure that they are structured appropriately, aligned to shareholder interests and adequately risk balanced.

8. RETIREMENT BENEFITS

For additional information on Citi's retirement benefits, see Note 9 to the Consolidated Financial Statements in the Company's 2012 Annual Report on Form 10-K.

Pension and Postretirement Plans

The Company has several non-contributory defined benefit pension plans covering certain U.S. employees and has various defined benefit pension and termination indemnity plans covering employees outside the United States. The U.S. qualified defined benefit plan was frozen effective January 1, 2008 for most employees. Accordingly, no additional compensation-based contributions were credited to the cash balance portion of the plan for existing plan participants after 2007. However, certain employees covered under the prior final pay plan formula continue to accrue benefits. The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States.

Beginning in the second quarter of 2013, the Company utilizes a quarterly, rather than annual, measurement for the Significant Plans. The Significant Plans capture 80% of the Company's global pension and postretirement liabilities at December 31, 2012. For All Other Plans, the Company will continue to utilize an annual measurement approach. See Note 1 to the Consolidated Financial Statements for additional information on the change in accounting policy.

Net (Benefit) Expense

The following table summarizes the components of net (benefit) expense recognized in the Consolidated Statement of Income for the Company's U.S. qualified and nonqualified pension plans, postretirement plans and plans outside the United States.

<i>In millions of dollars</i>	Three Months Ended June 30,							
	Pension plans				Postretirement benefit plans			
	U.S. plans		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2013	2012	2013	2012	2013	2012	2013	2012
Benefits earned during the period	\$ 3	\$ 3	\$ 53	\$ 50	\$	\$	\$ 15	\$ 7
Interest cost on benefit obligation	132	141	97	94	8	11	39	30
Expected return on plan assets	(215)	(224)	(104)	(103)	(1)	(1)	(41)	(29)
Amortization of unrecognized								
Prior service cost (benefit)	(1)		1	1		(1)		
Net actuarial loss	28	24	24	20			11	7
Curtailed (gain) loss				8				
Net qualified plans (benefit) expense	\$ (53)	\$ (56)	\$ 71	\$ 70	\$ 7	\$ 9	\$ 24	\$ 15
U.S. nonqualified plans expense	\$ 12	\$ 10	\$	\$	\$	\$	\$	\$
Total net (benefit) expense	\$ (41)	\$ (46)	\$ 71	\$ 70	\$ 7	\$ 9	\$ 24	\$ 15
Cumulative effect of change in accounting policy(1)	\$ (23)	\$	\$	\$	\$	\$	\$ 3	\$
Total adjusted net (benefit) expense	\$ (64)	\$ (46)	\$ 71	\$ 70	\$ 7	\$ 9	\$ 27	\$ 15

<i>In millions of dollars</i>	Six Months Ended June 30,							
	Pension plans				Postretirement benefit plans			
	U.S. plans		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2013	2012	2013	2012	2013	2012	2013	2012
Benefits earned during the period	\$ 6	\$ 6	\$ 107	\$ 100	\$	\$	\$ 25	\$ 14
Interest cost on benefit obligation	258	282	192	184	17	22	76	58

Edgar Filing: CITIGROUP INC - Form 10-Q

Expected return on plan assets	(429)	(448)	(205)	(201)	(2)	(2)	(72)	(54)
Amortization of unrecognized								
Prior service cost (benefit)	(2)		2	2		(1)		
Net actuarial loss	59	48	46	39		2	22	13
Curtailement (gain) loss				8				
Net qualified plans (benefit) expense	\$ (108)	\$ (112)	\$ 142	\$ 132	\$ 15	\$ 21	\$ 51	\$ 31
U.S. nonqualified plans expense	\$ 24	\$ 20	\$	\$	\$	\$	\$	\$
Total net (benefit) expense	\$ (84)	\$ (92)	\$ 142	\$ 132	\$ 15	\$ 21	\$ 51	\$ 31
Cumulative effect of change in accounting policy(1)	\$ (23)	\$	\$	\$	\$	\$	\$ 3	\$
Total adjusted net (benefit) expense	\$ (107)	\$ (92)	\$ 142	\$ 132	\$ 15	\$ 21	\$ 54	\$ 31

(1) See Note 1 to the Consolidated Financial Statements for additional information on the change in accounting policy.

Funded Status and Accumulated Other Comprehensive Income

The following table summarizes the funded status and amounts recognized in the Consolidated Balance Sheet for the Company's Significant Plans.

Net Amount Recognized

<i>In millions of dollars</i>	Six months ended June 30, 2013			
	Pension plans		Postretirement plans	
	U.S. plans(1)	Non-U.S. plans	U.S. plans	Non-U.S. plans
Change in projected benefit obligation (PBO)				
Projected benefit obligation at beginning of year	\$ 13,268	\$ 7,399	\$ 1,072	\$ 2,002
PBO of plans measured annually at beginning of year(2)		(3,674)		(352)
Projected benefit obligation at beginning of year for Significant Plans	\$ 13,268	\$ 3,725	\$ 1,072	\$ 1,650
First quarter activity	(27)	10	(216)	111
Projected benefit obligation at March 31, 2013 for Significant Plans(2)	\$ 13,241	\$ 3,735	\$ 856	\$ 1,761
Cumulative effect of change in accounting policy	(368)	385		81
Benefits earned during the period	3	15		13
Interest cost on benefit obligation	132	61	7	33
Plan amendments				
Actuarial (gain) loss	(646)	(366)	(59)	(321)
Benefits paid net participant contributions	(164)	(42)	(20)	(13)
Foreign exchange impact and other		(101)		(86)
Projected benefit obligation at period end for Significant Plans	\$ 12,198	\$ 3,687	\$ 784	\$ 1,468
Change in plan assets				
Plan assets at fair value at beginning of year	\$ 12,656	\$ 7,154	\$ 50	\$ 1,497
Plan assets at fair value of plans measured annually at beginning of year(2)		(2,834)		(10)
Plan assets at fair value at beginning of year for Significant Plans	\$ 12,656	\$ 4,320	\$ 50	\$ 1,487
First quarter activity	59	39	(4)	267
Plan assets at fair value at March 31, 2013 for Significant Plans(2)	\$ 12,715	\$ 4,359	\$ 46	\$ 1,754
Cumulative effect of change in accounting policy	(53)	126	3	21
Actual return on plan assets	53	(377)	(3)	(294)
Company contributions		11	16	
Plan participants contributions				
Settlements				
Benefits paid	(164)	(42)	(20)	(13)
Foreign exchange impact and other		(98)		(82)
Plan assets at fair value at period end for Significant Plans	\$ 12,551	\$ 3,979	\$ 42	\$ 1,386
Funded status of Significant Plans at period end	\$ 353	\$ 292	\$ (742)	\$ (82)
Net amount recognized				
Benefit asset	\$ 353	\$ 393	\$	\$
Benefit liability		(101)	(742)	(82)
Net amount recognized on the balance sheet	\$ 353	\$ 292	\$ (742)	\$ (82)

Amounts recognized in Accumulated other comprehensive income (loss)

Prior service benefit	\$	(11)	\$	(2)	\$	(1)	\$	(3)
Net actuarial loss (gain)		4,068		1,277		(140)		704
Net amount recognized in equity pretax	\$	4,057	\$	1,275	\$	(141)	\$	701
Accumulated benefit obligation at period end	\$	12,178	\$	3,173		N/A		N/A

(1) The U.S. plans exclude nonqualified plans, for which the aggregate PBO was \$769 million at the beginning of the year.

(2) Only Significant Plans are measured quarterly. All Other Plans are only measured annually.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table shows the change in *Accumulated other comprehensive income (loss)* for the three months and six months ended June 30, 2013.

<i>In millions of dollars(1)</i>	Three months	Six months
	ended June 30, 2013	ended June 30, 2013
Beginning of period balance, net of tax	\$ (5,016)	\$ (5,270)
Cumulative effect of change in accounting policy	(22)	(22)
Actuarial assumptions changes and plan experience	1,393	1,595
Net asset gain due to actual returns exceeding expected returns	(937)	(937)
Net amortizations	72	145
Foreign exchange impact and other	143	216
Change in deferred taxes, net	(248)	(342)
Change, net of tax	401	655
End of period balance, net of tax(1)	\$ (4,615)	\$ (4,615)

(1) See Note 17 to the Consolidated Financial Statements for further discussion of net *Accumulated other comprehensive income (loss)* balance.

Plan Assumptions

The Company utilizes a number of assumptions to determine plan obligations and expense. Changes in one or a combination of these assumptions will have an impact on the Company's pension and postretirement benefit obligation, funded status and (benefit) expense. Changes in the plans' funded status resulting from unexpected changes in the projected benefit obligation and fair value of plan assets will have a corresponding impact on *Accumulated other comprehensive income (loss)*.

As a result of the quarterly measurement of the Company's Significant Plans beginning in the second quarter of 2013, the obligations and assets of these plans are measured based on end-of-period discount rates and asset values, while benefit expense is measured based on beginning-of-period discount rates. Any material changes to all other assumptions for the Significant Plans during the quarterly period are updated during the period as necessary. If no material changes occur, these assumptions will remain the same as at the preceding period-end. All assumptions including discount rates for All Other Plans will continue to be the same as at the preceding year-end.

The discount rates used in determining the pension and postretirement benefit obligations at June 30, 2013, March 31, 2013 and December 31, 2012, and the net benefit expenses for the Company's Significant Plans for the three months ended June 30, 2013, three months ended March 31, 2013 and the year ended December 31, 2012, are shown in the table below. Discount rates at period end are utilized to value the period end benefit obligations and compute the benefit expense in the subsequent quarter.

<i>At period ended(1)</i>	Jun. 30, 2013	Mar. 31, 2013	Year ended Dec. 31, 2012
U.S. plans(2)			
Pension	4.75%	4.20%	3.90%
Postretirement	4.40	3.60	3.60
Non-U.S. plans			
Pension	4.70 to 8.40	4.40 to 7.40	4.50 to 7.70
Weighted average	6.52	6.09	6.21
Postretirement	8.40	7.40	7.70

<i>During the period(1)</i>	Three months ended		Year ended Dec. 31, 2012
	Jun. 30, 2013	Mar. 31, 2013	
U.S. plans(2)			

Edgar Filing: CITIGROUP INC - Form 10-Q

Pension	4.20%	3.90%	4.70%
Postretirement	3.60	3.60	4.30
Non-U.S. plans			
Pension	4.40 to 7.40	4.50 to 7.70	5.20 to 8.50
Weighted average	6.09	6.21	6.79
Postretirement	7.40	7.70	8.50

- (1) Per the quarterly remeasurement process, only discount rates for the Significant Plans are listed above. For plan assumptions for All Other Plans, please refer to Note 9 to the Consolidated Financial Statements in the Company's 2012 Annual Report on Form 10-K.
- (2) Weighted-average rates for the U.S. plans equal the stated rates.

Sensitivities of Certain Key Assumptions

The following tables summarize the effect on the Company's Significant Plans pension expense of a one-percentage-point change in the discount rate:

<i>In millions of dollars</i>	One-percentage-point increase	
	2013	2012
U.S. plans	\$ 16	\$ 18
Non-U.S. plans	(19)	(19)

<i>In millions of dollars</i>	One-percentage-point decrease	
	2013	2012
U.S. plans	\$ (36)	\$ (36)
Non-U.S. plans	22	25

Since the Company's U.S. qualified pension plan was frozen, the majority of the prospective service cost has been eliminated and the gain/loss amortization period was changed to the life expectancy for inactive participants. As a result, pension expense for the Company's U.S. qualified pension plan is driven more by interest costs than service costs, and an increase in the discount rate would increase pension expense, while a decrease in the discount rate would decrease pension expense.

Contributions

The Company's funding practice for U.S. and non-U.S. pension plans is generally to fund to minimum funding requirements in accordance with applicable local laws and regulations. The Company may increase its contributions above the minimum required contribution, if appropriate. In addition, management has the ability to change its funding practices. For the U.S. pension plans, there were no minimum required cash contributions during the second quarter of 2013.

The following table summarizes the actual Company contributions for the six months ended June 30, 2013 and 2012, as well as estimated expected Company contributions for the remainder of 2013. Expected contributions are subject to change since contribution decisions are affected by various factors, such as market performance and regulatory requirements.

Summary of Company Contributions

<i>In millions of dollars</i>	Pension plans				Postretirement benefit plans			
	U.S. plans(1)		Non-U.S. plans		U.S. plans		Non-U.S. plans	
	2013	2012	2013	2012	2013	2012	2013	2012
Company contributions(2) for the six months ended June 30	\$ 21	\$ 25	\$ 125	\$ 75	\$ 28	\$ 28	\$ 168	\$ 3
Company contributions expected for the remainder of the year	\$ 21	\$ 21	\$ 88	\$ 137	\$ 28	\$ 27	\$ 5	\$ 84

- (1) The U.S. pension plans include qualified and nonqualified plans.
- (2) Company contributions are composed of cash contributions made to the plans and benefits paid directly to participants by the Company.

Defined Contribution Plans

The Company sponsors defined contribution plans in the U.S. and in certain non-U.S. locations, all of which are administered in accordance with local laws. The most significant defined contribution plan is the Citigroup 401(k) Plan sponsored by the Company in the U.S.

Under the Citigroup 401(k) Plan, eligible U.S. employees receive matching contributions of up to 6% of their eligible compensation for 2013 and 2012, subject to statutory limits. Additionally, for eligible employees whose eligible compensation is \$100,000 or less, a fixed contribution of up to 2% of eligible compensation is provided. All Company contributions are invested according to participants' individual elections. The pretax expense associated with this plan amounted to approximately \$98 million and \$92 million in the three months ended June 30, 2013 and 2012, and \$202 million and \$196 million in the six months ended June 30, 2013 and 2012, respectively.

Postemployment Plans

The Company sponsors U.S. postemployment plans that provide income continuation and health and welfare benefits to certain eligible U.S. employees on long-term disability.

The following table summarizes the components of net expense recognized in the Consolidated Statement of Income for the Company's U.S. postemployment plans.

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
	Service related expense			
Benefits earned during the year	\$ 6	\$ 6	\$ 13	\$ 12
Interest cost on benefit obligation	3	3	6	7
Amortization of unrecognized prior service cost	2	2	4	4
Net actuarial loss	3	3	6	6
Total service related expense	\$ 14	\$ 14	\$ 29	\$ 29
Non-service related expense	\$ 6	\$ 6	\$ 13	\$ 12
Total net expense	\$ 20	\$ 20	\$ 42	\$ 41

9. EARNINGS PER SHARE

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share (EPS) computations for the three and six months ended June 30:

<i>In millions, except per-share amounts</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Income from continuing operations before attribution of noncontrolling interests	\$ 4,188	\$ 2,979	\$ 8,119	\$ 6,024
Less: Noncontrolling interests from continuing operations	36	40	126	166
Net income from continuing operations (for EPS purposes)	\$ 4,152	\$ 2,939	\$ 7,993	\$ 5,858
Income (loss) from discontinued operations, net of taxes	30	7	(3)	19
Citigroup's net income	\$ 4,182	\$ 2,946	\$ 7,990	\$ 5,877
Less: Preferred dividends	9	9	13	13
Net income available to common shareholders	\$ 4,173	\$ 2,937	\$ 7,977	\$ 5,864
Less: Dividends and undistributed earnings allocated to employee restricted and deferred shares with nonforfeitable rights to dividends, applicable to basic EPS	83	69	155	123
Net income allocated to common shareholders for basic EPS	\$ 4,090	\$ 2,868	\$ 7,822	\$ 5,741
Add: Interest expense, net of tax, and dividends on convertible securities and adjustment of undistributed earnings allocated to employee restricted and deferred shares with nonforfeitable rights to dividends, applicable to diluted EPS	1	4	1	8
Net income allocated to common shareholders for diluted EPS	\$ 4,091	\$ 2,872	\$ 7,823	\$ 5,749
Weighted-average common shares outstanding applicable to basic EPS	3,040.7	2,926.6	3,040.4	2,926.4
Effect of dilutive securities				
T-DECs(1)		87.8		87.8
Options(2)	5.0		4.5	
Other employee plans	0.5	0.5	0.5	0.5
Convertible securities(3)	0.1	0.1	0.1	0.1
Adjusted weighted-average common shares outstanding applicable to diluted EPS	3,046.3	3,015.0	3,045.5	3,014.8
Basic earnings per share(4)				
Income from continuing operations	\$ 1.34	\$ 0.98	\$ 2.57	\$ 1.96
Discontinued operations	0.01			0.01
Net income	\$ 1.35	\$ 0.98	\$ 2.57	\$ 1.96
Diluted earnings per share(4)				
Income from continuing operations	\$ 1.33	\$ 0.95	\$ 2.57	\$ 1.90
Discontinued operations	0.01			0.01
Net income	\$ 1.34	\$ 0.95	\$ 2.57	\$ 1.91

(1) Pursuant to the terms of Citi's previously outstanding Tangible Dividend Enhanced Common Stock Securities (T-DECs), on December 17, 2012, the Company delivered 96,337,772 shares of Citigroup common stock for the final settlement of the prepaid stock purchase contract. The impact of the T-DECs is fully reflected in the basic shares for 2013 and diluted shares for 2012.

(2)

Edgar Filing: CITIGROUP INC - Form 10-Q

During the second quarters of 2013 and 2012, weighted-average options to purchase 8.2 million and 35.8 million shares of common stock, respectively, were outstanding but not included in the computation of earnings per share because the weighted-average exercise prices of \$79.80 and \$52.80, respectively, were anti-dilutive.

- (3) Warrants issued to the U.S. Treasury as part of the Troubled Asset Relief Program (TARP) and the loss-sharing agreement (all of which were subsequently sold to the public in January 2011), with an exercise price of \$178.50 and \$106.10 for approximately 21.0 million and 25.5 million shares of Citigroup common stock, respectively, were not included in the computation of earnings per share in the second quarters of 2013 and 2012 because they were anti-dilutive.
- (4) Due to rounding, earnings per share on continuing operations and discontinued operations may not sum to earnings per share on net income.

See Note 18 to the Consolidated Financial Statements for the future impact of preferred stock dividends.

10. FEDERAL FUNDS/SECURITIES BORROWED, LOANED, AND SUBJECT TO REPURCHASE AGREEMENTS

Federal funds sold and securities borrowed or purchased under agreements to resell, at their respective carrying values, consisted of the following at June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Federal funds sold	\$ 288	\$ 97
Securities purchased under agreements to resell	136,231	138,549
Deposits paid for securities borrowed	126,686	122,665
Total	\$ 263,205	\$ 261,311

Federal funds purchased and securities loaned or sold under agreements to repurchase, at their respective carrying values, consisted of the following at June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Federal funds purchased	\$ 622	\$ 1,005
Securities sold under agreements to repurchase	186,255	182,330
Deposits received for securities loaned	31,375	27,901
Total	\$ 218,252	\$ 211,236

The resale and repurchase agreements represent collateralized financing transactions. The Company executes these transactions through its broker-dealer subsidiaries to facilitate customer matched-book activity and to efficiently fund a portion of the Company's trading inventory. Transactions executed by the Company's bank subsidiaries primarily facilitate customer financing activity.

It is the Company's policy to take possession of the underlying collateral, monitor its market value relative to the amounts due under the agreements and, when necessary, require prompt transfer of additional collateral in order to maintain contractual margin protection. Collateral typically consists of government and government-agency securities, corporate and municipal bonds, and mortgage-backed and other asset-backed securities.

The resale and repurchase agreements are generally documented under industry standard agreements that allow the prompt close-out of all transactions (including the liquidation of securities held) and the offsetting of obligations to return cash or securities, as the case may be, by the non-defaulting party, following a payment or other type of default under the relevant master agreement. Events of default generally include: (i) failure to deliver cash or securities as required under the transaction, (ii) failure to provide or return cash or securities as used for margining purposes, (iii) breach of representation, (iv) cross-default to another transaction entered into among the parties, or, in some cases, their affiliates, and (v) a repudiation of obligations under the agreement. The counterparty that receives the securities in these transactions is generally unrestricted in its use of the securities, with the exception of transactions executed on a tri-party basis.

The majority of the resale and repurchase agreements are recorded at fair value, as described in Note 22 to the Consolidated Financial Statements. The remaining portion is carried at the amount of cash initially advanced or received, plus accrued interest, as specified in the respective agreements.

The securities borrowing and lending agreements also represent collateralized financing transactions similar to the resale and repurchase agreements. Collateral typically consists of government and government-agency securities and corporate debt and equity securities.

Similar to the resale and repurchase agreements, securities borrowing and lending agreements are generally documented under industry standard agreements that allow the prompt close-out of all transactions (including the liquidation of securities held) and the offsetting of obligations to return cash or securities, as the case may be, by the non-defaulting party, following a payment or other default by the other party under the relevant master agreement. Events of default and rights to use securities under the securities borrowing and lending agreements are similar to the resale and repurchase agreements referenced above.

A majority of securities borrowing and lending agreements are recorded at the amount of cash advanced or received. The remaining portion is recorded at fair value as the Company elected the fair value option for certain securities borrowed and loaned portfolios, as described in Note 22 to the Consolidated Financial Statements. With respect to securities loaned, the Company receives cash collateral in an amount generally in excess of the market value of the securities loaned. The Company monitors the market value of securities borrowed and securities loaned on a daily basis and obtains or posts additional collateral in order to maintain contractual margin protection.

Edgar Filing: CITIGROUP INC - Form 10-Q

The enforceability of offsetting rights incorporated in the master netting agreements for resale and repurchase agreements and securities borrowing and lending agreements is evidenced to the extent that a supportive legal opinion has been obtained from counsel of recognized standing which provides the requisite level of certainty regarding the enforceability of these agreements and that the exercise of rights by the non-defaulting party to terminate and close-out transactions on a net basis under these agreements will not be stayed, or avoided under applicable law upon an event of default including bankruptcy, insolvency or similar proceeding.

A legal opinion may not have been sought or obtained for certain jurisdictions where local law is silent or sufficiently ambiguous to determine the enforceability of offsetting rights or where adverse case law or conflicting regulation may cast doubt on the enforceability of such rights. In some jurisdictions and for some counterparty types, the insolvency law for a particular counterparty type may be nonexistent or unclear as overlapping regimes may exist. For example, this may be the case for certain sovereigns, municipalities, central banks and U.S. pension plans.

The following tables present the gross and net resale and repurchase agreements and securities borrowing and lending agreements and the related offsetting amount permitted under ASC 210-20-45, as of June 30, 2013 and December 31, 2012. The tables also include amounts related to financial instruments that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an

Edgar Filing: CITIGROUP INC - Form 10-Q

event of default occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained. Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

As of June 30, 2013:

<i>In millions of dollars</i>	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities purchased under agreements to resell	\$ 202,464	\$ 66,233	\$ 136,231	\$ 120,476	\$ 15,755
Deposits paid for securities borrowed	126,686		126,686	34,713	91,973
Total	\$ 329,150	\$ 66,233	\$ 262,917	\$ 155,189	\$ 107,728

<i>In millions of dollars</i>	Gross Amounts of Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Liabilities Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities sold under agreements to repurchase	\$ 252,488	\$ 66,233	\$ 186,255	\$ 115,655	\$ 70,600
Deposits received for securities loaned	31,375		31,375	29,906	1,469
Total	\$ 283,863	\$ 66,233	\$ 217,630	\$ 145,561	\$ 72,069

As of December 31, 2012:

<i>In millions of dollars</i>	Gross Amounts of Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet(1)	Net Amounts of Assets Presented on the Consolidated Balance Sheet	Amounts Not Offset on the Consolidated Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)	Net Amounts(3)
Securities purchased under agreements to resell	\$ 187,950	\$ 49,401	\$ 138,549	\$ 111,745	\$ 26,804
Deposits paid for securities borrowed	122,665		122,665	34,733	87,932
Total	\$ 310,615	\$ 49,401	\$ 261,214	\$ 146,478	\$ 114,736

<i>In millions of dollars</i>	Gross Amounts of Recognized	Gross Amounts Offset on the	Net Amounts of Liabilities Presented	Amounts Not Offset on the Consolidated	Net Amounts(3)
-------------------------------	-----------------------------------	-----------------------------------	--	--	-------------------

Edgar Filing: CITIGROUP INC - Form 10-Q

	Liabilities	Consolidated Balance Sheet(1)	on the Consolidated Balance Sheet	Balance Sheet but Eligible for Offsetting Upon Counterparty Default(2)
Securities sold under agreements to repurchase	\$ 231,731	\$ 49,401	\$ 182,330	\$ 104,681
Deposits received for securities loaned	27,901		27,901	15,579
Total	\$ 259,632	\$ 49,401	\$ 210,231	\$ 120,260

-
- (1) Includes financial instruments subject to enforceable master netting agreements that are permitted to be offset under ASC 210-20-45.
- (2) Includes financial instruments subject to enforceable master netting agreements that are not permitted to be offset under ASC 210-20-45 but would be eligible for offsetting to the extent an event of default has occurred and a legal opinion supporting enforceability of the offsetting right has been obtained.
- (3) Remaining exposures continue to be secured by financial collateral, but the Company may not have sought or been able to obtain a legal opinion evidencing enforceability of the offsetting right.

11. TRADING ACCOUNT ASSETS AND LIABILITIES

Trading account assets and Trading account liabilities, at fair value, consisted of the following at June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Trading account assets		
Mortgage-backed securities(1)		
U.S. government-sponsored agency guaranteed	\$ 31,628	\$ 31,160
Prime	1,491	1,248
Alt-A	746	801
Subprime	1,786	812
Non-U.S. residential	716	607
Commercial	2,476	2,441
Total mortgage-backed securities	\$ 38,843	\$ 37,069
U.S. Treasury and federal agency securities		
U.S. Treasury	\$ 20,129	\$ 17,472
Agency obligations	2,993	2,884
Total U.S. Treasury and federal agency securities	\$ 23,122	\$ 20,356
State and municipal securities	\$ 4,447	\$ 3,806
Foreign government securities	82,263	89,239
Corporate	31,426	35,224
Derivatives(2)	56,797	54,620
Equity securities	52,642	56,998
Asset-backed securities(1)	5,397	5,352
Other debt securities(3)	11,633	18,265
Total trading account assets	\$ 306,570	\$ 320,929
Trading account liabilities		
Securities sold, not yet purchased	\$ 71,100	\$ 63,798
Derivatives(2)	51,922	51,751
Total trading account liabilities	\$ 123,022	\$ 115,549

- (1) The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 19 to the Consolidated Financial Statements.
- (2) Presented net, pursuant to enforceable master netting agreements. See Note 20 to the Consolidated Financial Statements for a discussion regarding the accounting and reporting for derivatives.
- (3) Includes investments in unallocated precious metals, as discussed in Note 22 to the Consolidated Financial Statements. Also includes physical commodities accounted for at the lower of cost or fair value.

12. INVESTMENTS

Overview

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Securities available-for-sale	\$ 277,378	\$ 288,695
Debt securities held-to-maturity(1)	9,602	10,130
Non-marketable equity securities carried at fair value(2)	5,720	5,768
Non-marketable equity securities carried at cost(3)	7,640	7,733
Total investments	\$ 300,340	\$ 312,326

- (1) Recorded at amortized cost less impairment for securities that have credit-related impairment.
- (2) Unrealized gains and losses for non-marketable equity securities carried at fair value are recognized in earnings.
- (3) Non-marketable equity securities carried at cost primarily consist of shares issued by the Federal Reserve Bank, Federal Home Loan Banks, foreign central banks and various clearing houses of which Citigroup is a member.

Securities Available-for-Sale

The amortized cost and fair value of AFS securities at June 30, 2013 and December 31, 2012 were as follows:

<i>In millions of dollars</i>	June 30, 2013				December 31, 2012			
	Amortized cost	Gross unrealized gains(1)	Gross unrealized losses(1)	Fair value	Amortized cost	Gross unrealized gains(1)	Gross unrealized losses(1)	Fair value
Debt securities AFS								
Mortgage-backed securities(2)								
U.S. government-sponsored agency guaranteed	\$ 49,450	\$ 663	\$ 705	\$ 49,408	\$ 46,001	\$ 1,507	\$ 163	\$ 47,345
Prime	30			30	85	1		86
Alt-A	1			1	1			1
Non-U.S. residential	8,791	121	5	8,907	7,442	148		7,590
Commercial	451	10	9	452	436	16	3	449
Total mortgage-backed securities	\$ 58,723	\$ 794	\$ 719	\$ 58,798	\$ 53,965	\$ 1,672	\$ 166	\$ 55,471
U.S. Treasury and federal agency securities								
U.S. Treasury	\$ 62,813	\$ 577	\$ 138	\$ 63,252	\$ 64,667	\$ 943	\$ 16	\$ 65,594
Agency obligations	21,264	137	91	21,310	26,014	237	4	26,247
Total U.S. Treasury and federal agency securities	\$ 84,077	\$ 714	\$ 229	\$ 84,562	\$ 90,681	\$ 1,180	\$ 20	\$ 91,841
State and municipal(3)	\$ 19,185	\$ 83	\$ 1,939	\$ 17,329	\$ 20,020	\$ 132	\$ 1,820	\$ 18,332
Foreign government	86,351	464	508	86,307	93,298	903	154	94,047
Corporate	10,194	262	106	10,350	9,302	398	26	9,674
Asset-backed securities(2)	15,951	54	121	15,884	14,188	85	143	14,130
Other debt securities	256			256	256	2		258
Total debt securities AFS	\$ 274,737	\$ 2,371	\$ 3,622	\$ 273,486	\$ 281,710	\$ 4,372	\$ 2,329	\$ 283,753

Edgar Filing: CITIGROUP INC - Form 10-Q

Marketable equity securities AFS	\$	3,816	\$	224	\$	148	\$	3,892	\$	4,643	\$	444	\$	145	\$	4,942
Total securities AFS	\$	278,553	\$	2,595	\$	3,770	\$	277,378	\$	286,353	\$	4,816	\$	2,474	\$	288,695

-
- (1) Gross unrealized gains and losses, as presented, do not include the impact of minority investments and the related allocations and pick up of unrealized gains and losses of AFS securities. These amounts totaled \$76 million and \$32 million of unrealized gains as of June 30, 2013 and December 31, 2012 respectively.
- (2) The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 19 to the Consolidated Financial Statements.
- (3) The unrealized losses on state and municipal debt securities are primarily attributable to the result of interest rates on taxable fixed income instruments decreasing relatively faster than the general tax-exempt municipal interest rates and the effects of fair value hedge accounting. Citi hedges certain fixed-rate tax-exempt state and municipal debt securities utilizing LIBOR-based interest rate swaps. During the hedge period, tax-exempt municipal interest rate yields have slightly decreased while LIBOR yields have significantly decreased. The losses on the LIBOR swaps were recorded in earnings and substantially offset by gains on the state and municipal debt securities attributable to changes in the LIBOR Swap Rate being hedged. Reclassification of the fair value gains on the state and municipal debt securities attributable to changes in the LIBOR Swap Rate from *Accumulated other comprehensive income (AOCI)* to earnings pursuant to fair value hedge accounting has resulted in unrealized losses on state and municipal debt securities in AOCI.

Edgar Filing: CITIGROUP INC - Form 10-Q

As discussed in more detail below, the Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary. Any credit-related impairment related to debt securities that the Company does not plan to sell and is not likely to be required to sell is recognized in the Consolidated Statement of Income, with the non-credit-related impairment recognized in *Accumulated other comprehensive income* (AOCI). For other debt securities with other-than-temporary impairment (OTTI), the entire impairment is recognized in the Consolidated Statement of Income.

The table below shows the fair value of AFS securities that have been in an unrealized loss position for less than 12 months or for 12 months or longer as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses	Fair value	Gross unrealized losses
June 30, 2013						
Securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 24,792	\$ 683	\$ 539	\$ 22	\$ 25,331	\$ 705
Prime	6		4		10	
Alt-A						
Non-U.S. residential	1,248	5	11		1,259	5
Commercial	149	\$ 8	\$ 9	\$ 1	\$ 158	\$ 9
Total mortgage-backed securities	\$ 26,195	\$ 696	\$ 563	\$ 23	\$ 26,758	\$ 719
U.S. Treasury and federal agency securities						
U.S. Treasury	\$ 26,193	\$ 133	\$ 105	\$ 5	\$ 26,298	\$ 138
Agency obligations	8,575	91			8,575	91
Total U.S. Treasury and federal agency securities	\$ 34,768	\$ 224	\$ 105	\$ 5	\$ 34,873	\$ 229
State and municipal	\$ 1,005	104	\$ 10,832	\$ 1,835	\$ 11,837	\$ 1,939
Foreign government	38,893	433	3,534	75	42,427	508
Corporate	4,257	101	124	5	4,381	106
Asset-backed securities	6,720	75	747	46	7,467	121
Marketable equity securities AFS	20	1	753	147	773	148
Total securities AFS	\$ 111,858	\$ 1,634	\$ 16,658	\$ 2,136	\$ 128,516	\$ 3,770
December 31, 2012						
Securities AFS						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 8,759	\$ 138	\$ 464	\$ 25	\$ 9,223	\$ 163
Prime	15		5		20	
Non-U.S. residential	5		7		12	
Commercial	29		24	3	53	3
Total mortgage-backed securities	\$ 8,808	\$ 138	\$ 500	\$ 28	\$ 9,308	\$ 166
U.S. Treasury and federal agency securities						
U.S. Treasury	\$ 9,374	\$ 11	\$ 105	\$ 5	\$ 9,479	\$ 16
Agency obligations	1,001	4			1,001	4
Total U.S. Treasury and federal agency securities	\$ 10,375	\$ 15	\$ 105	\$ 5	\$ 10,480	\$ 20

Edgar Filing: CITIGROUP INC - Form 10-Q

State and municipal	\$	10	\$	\$	11,095	\$	1,820	\$	11,105	\$	1,820	
Foreign government		24,235		78	3,910		76		28,145		154	
Corporate		1,420		8	225		18		1,645		26	
Asset-backed securities		1,942		4	2,888		139		4,830		143	
Marketable equity securities AFS		15		1	764		144		779		145	
Total securities AFS	\$	46,805	\$	244	\$	19,487	\$	2,230	\$	66,292	\$	2,474

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents the amortized cost and fair value of AFS debt securities by contractual maturity dates as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013		December 31, 2012	
	Amortized cost	Fair value	Amortized cost	Fair value
Mortgage-backed securities(1)				
Due within 1 year	\$ 26	\$ 26	\$ 10	\$ 10
After 1 but within 5 years	363	372	365	374
After 5 but within 10 years	2,233	2,283	1,992	2,124
After 10 years(2)	56,101	56,117	51,598	52,963
Total	\$ 58,723	\$ 58,798	\$ 53,965	\$ 55,471
U.S. Treasury and federal agency securities				
Due within 1 year	\$ 13,092	\$ 13,114	\$ 9,387	\$ 9,499
After 1 but within 5 years	66,233	66,499	76,454	77,267
After 5 but within 10 years	1,901	2,019	2,171	2,408
After 10 years(2)	2,851	2,930	2,669	2,667
Total	\$ 84,077	\$ 84,562	\$ 90,681	\$ 91,841
State and municipal				
Due within 1 year	\$ 187	\$ 187	\$ 208	\$ 208
After 1 but within 5 years	3,220	3,216	3,221	3,223
After 5 but within 10 years	201	207	155	165
After 10 years(2)	15,577	13,719	16,436	14,736
Total	\$ 19,185	\$ 17,329	\$ 20,020	\$ 18,332
Foreign government				
Due within 1 year	\$ 33,166	\$ 33,154	\$ 34,873	\$ 34,869
After 1 but within 5 years	46,835	46,778	49,587	49,933
After 5 but within 10 years	5,417	5,373	7,239	7,380
After 10 years(2)	933	1,002	1,599	1,865
Total	\$ 86,351	\$ 86,307	\$ 93,298	\$ 94,047
All other(3)				
Due within 1 year	\$ 2,379	\$ 2,335	\$ 1,001	\$ 1,009
After 1 but within 5 years	10,302	10,392	11,285	11,351
After 5 but within 10 years	5,533	5,582	4,330	4,505
After 10 years(2)	8,187	8,181	7,130	7,197
Total	\$ 26,401	\$ 26,490	\$ 23,746	\$ 24,062
Total debt securities AFS	\$ 274,737	\$ 273,486	\$ 281,710	\$ 283,753

(1) Includes mortgage-backed securities of U.S. government-sponsored agencies.

(2) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(3) Includes corporate, asset-backed and other debt securities.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents interest and dividends on investments for the three and six months ended June 30, 2013 and 2012:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Taxable interest	\$ 1,381	\$ 1,604	\$ 2,891	\$ 3,264
Interest exempt from U.S. federal income tax	198	166	370	340
Dividends	108	84	228	160
Total interest and dividends	\$ 1,687	\$ 1,854	\$ 3,489	\$ 3,764

136

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents realized gains and losses on all investments for the three and six months ended June 30, 2013 and 2012. The gross realized investment losses exclude losses from OTTI:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
Gross realized investment gains	\$ 620	\$ 329	\$ 1,114	\$ 2,495
Gross realized investment losses(1)	(369)	(56)	(413)	(297)
Net realized gains	\$ 251	\$ 273	\$ 701	\$ 2,198

(1)

During the periods presented, the Company sold various debt securities that were classified as held-to-maturity. These sales were in response to a significant deterioration in the creditworthiness of the issuers or securities. In addition, certain securities were reclassified to AFS investments in response to significant credit deterioration. The Company intends to sell the securities and recorded OTTI reflected in the table under "Recognition and Measurement of OTTI" below. For the three months ended June 30, 2013, the securities sold had a carrying value of \$318 million and the Company recorded a realized loss of \$56 million; the securities reclassified to AFS investments had a carrying value of \$300 million and the Company recorded OTTI of \$61 million. For the six months ended June 30, 2013 and 2012, the securities sold had a carrying value of \$485 million and \$1,243 million, respectively, and the Company recorded a realized loss of \$66 million and \$169 million, respectively. For the six months ended June 30, 2013 and 2012, securities reclassified to AFS totaled \$902 million and \$107 million and the Company recorded OTTI of \$155 million and \$26 million, respectively.

Debt Securities Held-to-Maturity

The carrying value and fair value of debt securities held-to-maturity (HTM) at June 30, 2013 and December 31, 2012 were as follows:

<i>In millions of dollars</i>	Amortized cost(1)	Net unrealized losses recognized in AOCI	Carrying value(2)	Gross unrealized gains	Gross unrealized losses	Fair value
June 30, 2013						
Debt securities held-to-maturity						
Mortgage-backed securities(3)						
Prime	\$ 130	\$ 24	\$ 106	\$ 17	\$ 4	\$ 119
Alt-A	1,876	547	1,329	558	250	1,637
Subprime	17		17	2	5	14
Non-U.S. residential	1,661	265	1,396	47	39	1,404
Commercial	27		27			27
Total mortgage-backed securities	\$ 3,711	\$ 836	\$ 2,875	\$ 624	\$ 298	\$ 3,201
State and municipal	1,308	70	1,238	63	62	1,239
Foreign government	4,123		4,123	38	17	4,144
Corporate	825	91	734	94		828
Asset-backed securities(3)	670	38	632	43	10	665
Total debt securities held-to-maturity	\$ 10,637	\$ 1,035	\$ 9,602	\$ 862	\$ 387	\$ 10,077
December 31, 2012						
Debt securities held-to-maturity						
Mortgage-backed securities(3)						
Prime	\$ 258	\$ 49	\$ 209	\$ 30	\$ 4	\$ 235
Alt-A	2,969	837	2,132	653	250	2,535
Subprime	201	43	158	13	21	150
Non-U.S. residential	2,488	401	2,087	50	81	2,056

Edgar Filing: CITIGROUP INC - Form 10-Q

Commercial		123		123	1	2	122					
Total mortgage-backed securities	\$	6,039	\$	1,330	\$	4,709	\$	747	\$	358	\$	5,098
State and municipal	\$	1,278	\$	73	\$	1,205	\$	89	\$	37	\$	1,257
Foreign government		2,987				2,987						2,987
Corporate		829		103		726		73				799
Asset-backed securities(3)		529		26		503		8		8		503
Total debt securities held-to-maturity	\$	11,662	\$	1,532	\$	10,130	\$	917	\$	403	\$	10,644

-
- (1) For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer plus any accretion income and less any impairments recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings.
- (2) HTM securities are carried on the Consolidated Balance Sheet at amortized cost, plus or minus any unamortized unrealized gains and losses recognized in AOCI prior to reclassifying the securities from AFS to HTM. The changes in the values of these securities are not reported in the financial statements, except for other-than-temporary impairments. For HTM securities, only the credit loss component of the impairment is recognized in earnings, while the remainder of the impairment is recognized in AOCI.
- (3) The Company invests in mortgage-backed and asset-backed securities. These securitizations are generally considered VIEs. The Company's maximum exposure to loss from these VIEs is equal to the carrying amount of the securities, which is reflected in the table above. For mortgage-backed and asset-backed securitizations in which the Company has other involvement, see Note 19 to the Consolidated Financial Statements.

Edgar Filing: CITIGROUP INC - Form 10-Q

The Company has the positive intent and ability to hold these securities to maturity absent any unforeseen further significant changes in circumstances, including deterioration in credit or with regard to regulatory capital requirements.

The net unrealized losses classified in AOCI relate to debt securities previously reclassified from AFS investments to HTM investments. Additionally, for HTM securities that have suffered credit impairment, declines in fair value for reasons other than credit losses are recorded in AOCI, while credit-related impairment is recognized in earnings. The AOCI balance for HTM securities is amortized over the remaining life of the related securities as an adjustment of yield in a manner consistent with the accretion of discount on the same debt securities. This will have no impact on the Company's net income because the amortization of the unrealized holding loss reported in equity will offset the effect on interest income of the accretion of the discount on these securities.

The table below shows the fair value of debt securities in HTM that have been in an unrecognized loss position for less than 12 months or for 12 months or longer as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	Less than 12 months		12 months or longer		Total	
	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses	Fair value	Gross unrecognized losses
June 30, 2013						
Debt securities held-to-maturity						
Mortgage-backed securities	\$ 40	\$ 2	\$ 586	\$ 296	\$ 626	\$ 298
State and municipal	305	23	256	39	561	62
Foreign government	919	17			919	17
Corporate						
Asset-backed securities	125	4	207	6	332	10
Total debt securities held-to-maturity	\$ 1,389	\$ 46	\$ 1,049	\$ 341	\$ 2,438	\$ 387
December 31, 2012						
Debt securities held-to-maturity						
Mortgage-backed securities	\$ 88	\$ 7	\$ 1,522	\$ 351	\$ 1,610	\$ 358
State and municipal			383	37	383	37
Foreign government	294				294	
Corporate						
Asset-backed securities			406	8	406	8
Total debt securities held-to-maturity	\$ 382	\$ 7	\$ 2,311	\$ 396	\$ 2,693	\$ 403

Excluded from the gross unrecognized losses presented in the above table are the \$1.0 billion and \$1.5 billion of gross unrealized losses recorded in AOCI as of June 30, 2013 and December 31, 2012, respectively, mainly related to the HTM securities that were reclassified from AFS investments. Virtually all of these unrecognized losses relate to securities that have been in a loss position for 12 months or longer at June 30, 2013 and December 31, 2012.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents the carrying value and fair value of HTM debt securities by contractual maturity dates as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013		December 31, 2012	
	Carrying value	Fair value	Carrying value	Fair value
Mortgage-backed securities				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years			69	67
After 5 but within 10 years	27	27	54	54
After 10 years(1)	2,848	3,174	4,586	4,977
Total	\$ 2,875	\$ 3,201	\$ 4,709	\$ 5,098
State and municipal				
Due within 1 year	\$ 7	\$ 7	\$ 14	\$ 15
After 1 but within 5 years	24	25	36	37
After 5 but within 10 years	54	59	58	62
After 10 years(1)	1,153	1,148	1,097	1,143
Total	\$ 1,238	\$ 1,239	\$ 1,205	\$ 1,257
Foreign government				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years	4,123	4,144	2,987	2,987
After 5 but within 10 years				
After 10 years(1)				
Total	\$ 4,123	\$ 4,144	\$ 2,987	\$ 2,987
All other(2)				
Due within 1 year	\$	\$	\$	\$
After 1 but within 5 years	735	828	728	802
After 5 but within 10 years				
After 10 years(1)	631	665	501	500
Total	\$ 1,366	\$ 1,493	\$ 1,229	\$ 1,302
Total debt securities held-to-maturity	\$ 9,602	\$ 10,077	\$ 10,130	\$ 10,644

(1) Investments with no stated maturities are included as contractual maturities of greater than 10 years. Actual maturities may differ due to call or prepayment rights.

(2) Includes corporate and asset-backed securities.

Evaluating Investments for Other-Than-Temporary Impairment

Overview

The Company conducts and documents periodic reviews of all securities with unrealized losses to evaluate whether the impairment is other than temporary.

An unrealized loss exists when the current fair value of an individual security is less than its amortized cost basis. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in AOCI for AFS securities. Losses related to HTM securities are not recorded, as these investments are carried at amortized cost. For securities transferred to HTM from *Trading account assets*, amortized cost is defined as the fair value of the securities at the date of transfer, plus any accretion income and less any impairment recognized in earnings subsequent to transfer. For securities transferred to HTM from AFS, amortized cost is defined as the original purchase cost, plus or minus any accretion or amortization of a purchase discount or premium, less any impairment recognized in earnings.

Regardless of the classification of the securities as AFS or HTM, the Company has assessed each position with an unrealized loss for other-than-temporary impairment (OTTI). Factors considered in determining whether a loss is temporary include:

the length of time and the extent to which fair value has been below cost;

the severity of the impairment;

the cause of the impairment and the financial condition and near-term prospects of the issuer;

activity in the market of the issuer that may indicate adverse credit conditions; and

the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery.

The Company's review for impairment generally entails:

identification and evaluation of investments that have indications of possible impairment;

analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position and the expected recovery period;

discussion of evidential matter, including an evaluation of factors or triggers that could cause individual investments to qualify as having other-than-temporary impairment and those that would not support other-than-temporary impairment; and

documentation of the results of these analyses, as required under business policies.

Debt

Under the guidance for debt securities, OTTI is recognized in earnings for debt securities that the Company has an intent to sell or that the Company believes it is more-likely-than-not that it will be required to sell prior to recovery of the amortized cost basis. For those securities that the Company does not intend to sell or expect to be required to sell, credit-related impairment is recognized in earnings, with the non-credit-related impairment recorded in AOCI.

For debt securities that are not deemed to be credit impaired, management assesses whether it intends to sell or whether it is more-likely-than-not that it would be required to sell the investment before the expected recovery of the amortized cost basis. In most cases,

management has asserted that it has no intent to sell and that it believes it is not likely to be required to sell the investment before recovery of its amortized cost basis. Where such an assertion cannot be made, the security's decline in fair value is deemed to be other than temporary and is recorded in earnings.

For debt securities, a critical component of the evaluation for OTTI is the identification of credit impaired securities, where management does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. For securities purchased and classified as AFS with the expectation of receiving full principal and interest cash flows as of the date of purchase, this analysis considers the likelihood of receiving all contractual principal and interest. For securities reclassified out of the trading category in the fourth quarter of 2008, the analysis considers the likelihood of receiving the expected principal and interest cash flows anticipated as of the date of reclassification in the fourth quarter of 2008. The extent of the Company's analysis regarding credit quality and the stress on assumptions used in the analysis have been refined for securities where the current fair value or other characteristics of the security warrant.

Equity

For equity securities, management considers the various factors described above, including its intent and ability to hold the equity security for a period of time sufficient for recovery to cost or whether it is more-likely-than-not that the Company will be required to sell the security prior to recovery of its cost basis. Where management lacks that intent or ability, the security's decline in fair value is deemed to be other-than-temporary and is recorded in earnings. AFS equity securities deemed other-than-temporarily impaired are written down to fair value, with the full difference between fair value and cost recognized in earnings.

Management assesses equity method investments with fair value less than carrying value for OTTI. Fair value is measured as price multiplied by quantity if the investee has publicly listed securities. If the investee is not publicly listed, other methods are used (see Note 21 to the Consolidated Financial Statements).

For impaired equity method investments that Citi plans to sell prior to recovery of value or would likely be required to sell, with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized in earnings as OTTI regardless of severity and duration. The measurement of the OTTI does not include partial projected recoveries subsequent to the balance sheet date.

Edgar Filing: CITIGROUP INC - Form 10-Q

For impaired equity method investments that management does not plan to sell prior to recovery of value and is not likely to be required to sell, the evaluation of whether an impairment is other-than-temporary is based on (i) whether and when an equity method investment will recover in value and (ii) whether the investor has the intent and ability to hold that investment for a period of time sufficient to recover the value. The determination of whether the impairment is considered other-than-temporary is based on all of the following indicators, regardless of the time and extent of impairment:

Cause of the impairment and the financial condition and near-term prospects of the issuer, including any specific events that may influence the operations of the issuer;

Intent and ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in market value; and

Length of time and extent to which fair value has been less than the carrying value.

The sections below describe current circumstances related to certain of the Company's significant equity method investments, specific impairments and the Company's process for identifying credit-related impairments in its security types with the most significant unrealized losses as of June 30, 2013.

Akbank

In March 2012, Citi decided to reduce its ownership interest in Akbank T.A.S., an equity investment in Turkey (Akbank), to below 10%. As of March 31, 2012, Citi held a 20% equity interest in Akbank, which it purchased in January 2007, accounted for as an equity method investment. As a result of its decision to sell its share holdings in Akbank, in the first quarter of 2012 Citi recorded an impairment charge related to its total investment in Akbank amounting to approximately \$1.2 billion pretax (\$763 million after-tax). This impairment charge was primarily driven by the recognition of all net investment foreign currency hedging and translation losses previously reflected in AOCI as well as a reduction in the carrying value of the investment to reflect the market price of Akbank's shares. The impairment charge was recorded in OTTI losses on investments in the Consolidated Statement of Income. During the second quarter of 2012, Citi sold a 10.1% stake in Akbank, resulting in a loss on sale of \$424 million (\$274 million after-tax) recorded in *Other revenue*. As of June 30, 2013, the remaining 9.9% stake in Akbank is recorded within marketable equity securities available-for-sale.

MSSB

On September 17, 2012, Citi sold to Morgan Stanley a 14% interest (the 14% Interest) in the MSSB joint venture, pursuant to the exercise of the purchase option by Morgan Stanley on June 1, 2012. Morgan Stanley paid Citi \$1.89 billion in cash as the purchase price of the 14% Interest. The purchase price was based on an implied 100% valuation of the MSSB joint venture of \$13.5 billion, as agreed between Morgan Stanley and Citi pursuant to an agreement dated September 11, 2012. The related approximate \$4.5 billion in deposits were transferred to Morgan Stanley at no premium, as agreed between the parties.

Prior to the September 2012 sale, Citi's carrying value of its 49% interest in the MSSB joint venture was approximately \$11.3 billion. As a result of the agreement entered into with Morgan Stanley on September 11, 2012, Citi recorded a charge to net income in the third quarter of 2012 of approximately \$2.9 billion after-tax (\$4.7 billion pretax), consisting of (i) a charge recorded in *Other revenue* of approximately \$800 million after-tax (\$1.3 billion pretax), representing a loss on sale of the 14% Interest, and (ii) an OTTI of the carrying value of its remaining 35% interest in the MSSB joint venture of approximately \$2.1 billion after-tax (\$3.4 billion pretax).

On June 21, 2013, Morgan Stanley notified Citi of its intent to exercise its call option with respect to Citi's remaining 35% investment in the MSSB joint venture, composed of an approximate \$4.725 billion equity investment and \$3 billion of other MSSB financing (consisting of approximately \$2.028 billion of preferred stock and a \$0.880 billion loan). At the closing of the transaction on June 28, 2013, the loan to MSSB was repaid and the MSSB interests and preferred stock were settled, with no significant gains or losses recorded at the time of settlement. In addition, MSSB made a dividend payment to Citi on June 28, 2013 in the amount of \$37.5 million.

With this sale of remaining interest, redemption of preferred stock, and repayment of the loan, Citi resolves all investment and financing balances associated with the MSSB joint venture, except for the deposits discussed below. Certain of the transition servicing agreements and clearing agreements remain in place for the remainder of the year to deliver customer statements and tax filings.

At June 30, 2013, Citi held deposits of approximately \$57 billion related to MSSB customers. Pursuant to its agreement with Morgan Stanley, Citi will transfer these deposits to Morgan Stanley in stages, starting with approximately \$20 billion during the third quarter of 2013,

Edgar Filing: CITIGROUP INC - Form 10-Q

and approximately \$5 billion per quarter for the next two years. The transfer of approximately \$18 billion occurred in July 2013, with the remaining deposit balances to be transferred over the subsequent two year period.

Mortgage-backed securities

For U.S. mortgage-backed securities (and in particular for Alt-A and other mortgage-backed securities that have significant unrealized losses as a percentage of amortized cost), credit impairment is assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows on the mortgage-backed securities through the current period and then projects the remaining cash flows using a number of assumptions, including default rates, prepayment rates and recovery rates (on foreclosed properties).

Management develops specific assumptions using as much market data as possible and includes internal estimates as well as estimates published by rating agencies and other third-party sources. Default rates are projected by considering current underlying mortgage loan performance, generally assuming the default of (i) 10% of current loans, (ii) 25% of 30-59 day delinquent loans, (iii) 70% of 60-90 day delinquent loans and (iv) 100% of 91+ day delinquent loans. These estimates are

Edgar Filing: CITIGROUP INC - Form 10-Q

extrapolated along a default timing curve to estimate the total lifetime pool default rate. Other assumptions contemplate the actual collateral attributes, including geographic concentrations, rating actions and current market prices.

The key assumptions for mortgage-backed securities as of June 30, 2013 are in the table below:

	June 30, 2013
Prepayment rate(1)	1%-8% CRR
Loss severity(2)	45%-90%

- (1) Conditional repayment rate (CRR) represents the annualized expected rate of voluntary prepayment of principal for mortgage-backed securities over a certain period of time.
- (2) Loss severity rates are estimated considering collateral characteristics and generally range from 45%-60% for prime bonds, 50%-90% for Alt-A bonds and 65%-90% for subprime bonds.

In addition, cash flow projections are developed using more stressful parameters. Management assesses the results of those stress tests (including the severity of any cash shortfall indicated and the likelihood of the stress scenarios actually occurring based on the underlying pool's characteristics and performance) to assess whether management expects to recover the amortized cost basis of the security. If cash flow projections indicate that the Company does not expect to recover its amortized cost basis, the Company recognizes the estimated credit loss in earnings.

State and municipal securities

Citigroup's AFS state and municipal bonds consist mainly of bonds that are financed through Tender Option Bond programs or were previously financed in this program (for additional information, see Note 19 to the Consolidated Financial Statements). The process for identifying credit impairments for these bonds is largely based on third-party credit ratings. Individual bond positions that are financed through Tender Option Bonds are required to meet minimum ratings requirements, which vary based on the sector of the bond issuer.

Citigroup monitors the bond issuer and insurer ratings on a daily basis. The average portfolio rating, ignoring any insurance, is Aa3/AA-. In the event of a rating downgrade, the subject bond is specifically reviewed for potential shortfall in contractual principal and interest. The remainder of Citigroup's AFS and HTM state and municipal bonds are specifically reviewed for credit impairment based on instrument-specific estimates of cash flows, probability of default and loss given default.

For impaired AFS state and municipal bonds that Citi plans to sell, or would likely be required to sell with no expectation that the fair value will recover prior to the expected sale date, the full impairment is recognized in earnings.

Recognition and Measurement of OTTI

The following table presents the total OTTI recognized in earnings for the three and six months ended June 30, 2013:

OTTI on Investments and Other Assets <i>In millions of dollars</i>	Three Months Ended June 30,				Six Months Ended June 30,			
	AFS(1)	HTM	Other Assets	Total	AFS(1)	HTM	Other Assets	Total
Impairment losses related to securities that the Company does not intend to sell nor will likely be required to sell:								
Total OTTI losses recognized during the period ended June 30, 2013	\$ 3	\$ 1	\$	\$ 4	\$ 5	\$ 12	\$	\$ 17
Less: portion of impairment loss recognized in AOCI (before taxes)								
Net impairment losses recognized in earnings for securities that the Company does not intend to sell nor will likely be required to sell	\$ 3	\$ 1	\$	\$ 4	\$ 5	\$ 12	\$	\$ 17
	71		87	158	214		192	406

Edgar Filing: CITIGROUP INC - Form 10-Q

The following is a three-month roll-forward of the credit-related impairments recognized in earnings for AFS and HTM debt securities held as of June 30, 2013 that the Company does not intend to sell nor will likely be required to sell:

<i>In millions of dollars</i>	Cumulative OTTI credit losses recognized in earnings				
	Mar. 31, 2013 balance	Credit impairments recognized in earnings on securities not previously impaired	Credit impairments recognized in earnings on securities that have been previously impaired	Reductions due to credit-impaired securities sold, transferred or matured	Jun. 30, 2013 balance
AFS debt securities					
Mortgage-backed securities	\$ 295	\$	\$	\$	\$ 295
Foreign government securities	169				169
Corporate	116			(1)	115
All other debt securities	139	3			142
Total OTTI credit losses recognized for AFS debt securities	\$ 719	\$ 3	\$	\$ (1)	\$ 721
HTM debt securities					
Mortgage-backed securities(1)	\$ 846	\$	\$	\$ (122)	\$ 724
Corporate	56				56
All other debt securities	135	1		(4)	132
Total OTTI credit losses recognized for HTM debt securities	\$ 1,037	\$ 1	\$	\$ (126)	\$ 912

(1) Primarily consists of Alt-A securities.

The following is a six-month roll-forward of the credit-related impairments recognized in earnings for AFS and HTM debt securities held as of June 30, 2013 that the Company does not intend to sell nor will likely be required to sell:

<i>In millions of dollars</i>	Cumulative OTTI credit losses recognized in earnings				
	Dec. 31, 2012 balance	Credit impairments recognized in earnings on securities not previously impaired	Credit impairments recognized in earnings on securities that have been previously impaired	Reductions due to credit-impaired securities sold, transferred or matured	Jun. 30, 2013 balance
AFS debt securities					
Mortgage-backed securities	\$ 295	\$	\$	\$	\$ 295
Foreign government securities	169				169
Corporate	116			(1)	115
All other debt securities	137	5			142
Total OTTI credit losses recognized for AFS debt securities	\$ 717	\$ 5	\$	\$ (1)	\$ 721
HTM debt securities					
Mortgage-backed securities(1)	\$ 869	\$ 10	\$ 1	\$ (156)	\$ 724
Corporate	56				56
All other debt securities	135	1		(4)	132

Total OTTI credit losses recognized for HTM debt securities	\$	1,060	\$	11	\$	1	\$	(160)	\$	912
--	----	-------	----	----	----	---	----	-------	----	-----

(1) Primarily consists of Alt-A securities.

Investments in Alternative Investment Funds That Calculate Net Asset Value per Share

The Company holds investments in certain alternative investment funds that calculate net asset value (NAV) per share, including hedge funds, private equity funds, funds of funds and real estate funds. The Company's investments include co-investments in funds that are managed by the Company and investments in funds that are managed by third parties. Investments in funds are generally classified as non-marketable equity securities carried at fair value.

The fair values of these investments are estimated using the NAV per share of the Company's ownership interest in the funds, where it is not probable that the Company will sell an investment at a price other than the NAV.

<i>In millions of dollars</i>	Fair value		Unfunded commitments		Redemption frequency (if currently eligible) monthly, quarterly, annually	Redemption notice period
	June 30, 2013	December 31, 2012	June 30, 2013	December 31, 2012		
Hedge funds	\$ 1,317	\$ 1,316	\$	\$	Generally quarterly	10-95 days
Private equity funds(1)(2)(3)	855	837	252	342		
Real estate funds(3)(4)	231	228	36	57		
Total(5)	\$ 2,403	\$ 2,381	\$ 288	\$ 399		

-
- (1) Includes investments in private equity funds carried at cost with a carrying value of \$1 million and \$6 million at June 30, 2013 and December 31, 2012, respectively.
- (2) Private equity funds include funds that invest in infrastructure, leveraged buyout transactions, emerging markets and venture capital.
- (3) With respect to the Company's investments in private equity funds and real estate funds, distributions from each fund will be received as the underlying assets held by these funds are liquidated. It is estimated that the underlying assets of these funds will be liquidated over a period of several years as market conditions allow. Private equity and real estate funds do not allow redemption of investments by their investors. Investors are permitted to sell or transfer their investments, subject to the approval of the general partner or investment manager of these funds, which generally may not be unreasonably withheld.
- (4) Includes several real estate funds that invest primarily in commercial real estate in the U.S., Europe and Asia.
- (5) Included in the total fair value of investments above are \$1.5 billion and \$0.4 billion of fund assets that are valued using NAVs provided by third-party asset managers as of June 30, 2013 and December 31, 2012, respectively. Amounts exclude investments in funds that are consolidated by Citi.

13. LOANS

Citigroup loans are reported in two categories Consumer and Corporate. These categories are classified primarily according to the segment and subsegment that manage the loans.

Consumer Loans

Consumer loans represent loans and leases managed primarily by the *Global Consumer Banking* businesses in Citicorp and *Local Consumer Lending* in Citi Holdings. The following table provides information by loan type:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Consumer loans		
In U.S. offices		
Mortgage and real estate(1)	\$ 112,890	\$ 125,946
Installment, revolving credit, and other	13,061	14,070
Cards	104,925	111,403
Commercial and industrial	5,620	5,344
	\$ 236,496	\$ 256,763
In offices outside the U.S.		
Mortgage and real estate(1)	\$ 53,507	\$ 54,709
Installment, revolving credit, and other	32,296	33,958
Cards	35,748	40,653
Commercial and industrial	23,849	22,225
Lease financing	712	781
	\$ 146,112	\$ 152,326
Total Consumer loans	\$ 382,608	\$ 409,089
Net unearned income	(456)	(418)
Consumer loans, net of unearned income	\$ 382,152	\$ 408,671

(1) Loans secured primarily by real estate.

Included in the loan table above are lending products whose terms may give rise to greater credit issues. Credit cards with below-market introductory interest rates and interest-only loans are examples of such products. These products are closely managed using credit techniques that are intended to mitigate their higher inherent risk.

During the three and six months ended June 30, 2013 and 2012, the Company sold and/or reclassified (to held-for-sale) \$6.5 billion and \$0.8 billion, and \$10.2 and \$1.4 billion, respectively, of Consumer loans. The Company did not have significant purchases of Consumer loans during the three and six months ended June 30, 2013 or June 30, 2012.

Citigroup has established a risk management process to monitor, evaluate and manage the principal risks associated with its Consumer loan portfolio. Credit quality indicators that are actively monitored include delinquency status, consumer credit scores (FICO), and loan to value (LTV) ratios, each as discussed in more detail below.

Delinquency Status

Delinquency status is monitored and considered a key indicator of credit quality of Consumer loans. Substantially all of the U.S. residential first mortgage loans use the MBA method of reporting delinquencies, which considers a loan delinquent if a monthly payment has not been received by the end of the day immediately preceding the loan's next due date. All other loans use the OTS method of reporting delinquencies,

Edgar Filing: CITIGROUP INC - Form 10-Q

which considers a loan delinquent if a monthly payment has not been received by the close of business on the loan's next due date.

As a general policy, residential first mortgages, home equity loans and installment loans are classified as non-accrual when loan payments are 90 days contractually past due. Credit cards and unsecured revolving loans generally accrue interest until payments are 180 days past due. As a result of OCC guidance issued in the first quarter of 2012, home equity loans in regulated bank entities are classified as non-accrual if the related residential first mortgage is 90 days or more past due. As a result of OCC guidance issued in the third quarter of 2012, mortgage loans in regulated bank entities discharged through Chapter 7 bankruptcy, other than FHA-insured loans, are classified as non-accrual. Commercial market loans are placed on a cash (non-accrual) basis when it is determined, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful or when interest or principal is 90 days past due.

The policy for re-aging modified U.S. Consumer loans to current status varies by product. Generally, one of the conditions to qualify for these modifications is that a minimum number of payments (typically ranging from one to three) be made. Upon modification, the loan is re-aged to current status. However, re-aging practices for certain open-ended Consumer loans, such as credit cards, are governed by Federal Financial Institutions Examination Council (FFIEC) guidelines. For open-ended Consumer loans subject to FFIEC guidelines, one of the conditions for the loan to be re-aged to current status is that at least three consecutive minimum monthly payments, or the equivalent amount, must be received. In addition, under FFIEC guidelines, the number of times that such a loan can be re-aged is subject to limitations (generally once in 12 months and twice in five years). Furthermore, Federal Housing Administration (FHA) and Department of Veterans Affairs (VA) loans are modified under those respective agencies' guidelines and payments are not always required in order to re-age a modified loan to current.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables provide details on Citigroup's Consumer loan delinquency and non-accrual loans as of June 30, 2013 and December 31, 2012:

Consumer Loan Delinquency and Non-Accrual Details at June 30, 2013

<i>In millions of dollars</i>	Total current(1)(2)	30-89 days past due(3)	≥ 90 days past due(3)	Past due government guaranteed(4)	Total loans(2)	Total non-accrual	90 days past due and accruing
<i>In North America offices</i>							
Residential first mortgages	\$ 67,553	\$ 2,362	\$ 2,303	\$ 5,539	\$ 77,757	\$ 3,673	\$ 4,210
Home equity loans(5)	33,006	494	700		34,200	1,517	
Credit cards	103,088	1,213	1,228		105,529		1,228
Installment and other	12,403	202	205		12,810	209	5
Commercial market loans	8,342	45	33		8,420	139	10
Total	\$ 224,392	\$ 4,316	\$ 4,469	\$ 5,539	\$ 238,716	\$ 5,538	\$ 5,453
<i>In offices outside North America</i>							
Residential first mortgages	\$ 44,254	\$ 446	\$ 405		\$ 45,105	\$ 648	
Home equity loans(5)							
Credit cards	34,159	783	658		35,600	376	453
Installment and other	28,850	451	165		29,466	227	
Commercial market loans	32,515	122	154		32,791	704	
Total	\$ 139,778	\$ 1,802	\$ 1,382	\$	\$ 142,962	\$ 1,955	\$ 453
Total GCB and LCL	\$ 364,170	\$ 6,118	\$ 5,851	\$ 5,539	\$ 381,678	\$ 7,493	\$ 5,906
SAP	434	16	24		474	69	
Total Citigroup	\$ 364,604	\$ 6,134	\$ 5,875	\$ 5,539	\$ 382,152	\$ 7,562	\$ 5,906

- (1) Loans less than 30 days past due are presented as current.
- (2) Includes \$1.0 billion of residential first mortgages recorded at fair value.
- (3) Excludes loans guaranteed by U.S. government entities.
- (4) Consists of residential first mortgages that are guaranteed by U.S. government entities that are 30-89 days past due of \$1.3 billion and ≥ 90 days past due of \$4.2 billion.
- (5) Fixed rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

Consumer Loan Delinquency and Non-Accrual Details at December 31, 2012

<i>In millions of dollars</i>	Total current(1)(2)	30-89 days past due(3)	≥ 90 days past due(3)	Past due government guaranteed(4)	Total loans(2)	Total non-accrual	90 days past due and accruing
<i>In North America offices</i>							

Edgar Filing: CITIGROUP INC - Form 10-Q

Residential first mortgages	\$ 75,791	\$ 3,074	\$ 3,339	\$ 6,000	\$ 88,204	\$ 4,922	\$ 4,695
Home equity loans(5)	35,740	642	843		37,225	1,797	
Credit cards	108,892	1,582	1,527		112,001		1,527
Installment and other	13,319	288	325		13,932	179	8
Commercial market loans	7,874	32	19		7,925	210	11
Total	\$ 241,616	\$ 5,618	\$ 6,053	\$ 6,000	\$ 259,287	\$ 7,108	\$ 6,241

In offices outside *North America*

Residential first mortgages	\$ 45,496	\$ 547	\$ 485	\$	\$ 46,528	\$ 807	\$
Home equity loans(5)	4		2		6	2	
Credit cards	38,920	970	805		40,695	516	508
Installment and other	29,350	496	167		30,013	254	
Commercial market loans	31,263	106	181		31,550	428	
Total	\$ 145,033	\$ 2,119	\$ 1,640	\$	\$ 148,792	\$ 2,007	\$ 508
Total GCB and LCL	\$ 386,649	\$ 7,737	\$ 7,693	\$ 6,000	\$ 408,079	\$ 9,115	\$ 6,749
SAP	545	18	29		592	81	
Total Citigroup	\$ 387,194	\$ 7,755	\$ 7,722	\$ 6,000	\$ 408,671	\$ 9,196	\$ 6,749

-
- (1) Loans less than 30 days past due are presented as current.
 - (2) Includes \$1.2 billion of residential first mortgages recorded at fair value.
 - (3) Excludes loans guaranteed by U.S. government entities.
 - (4) Consists of residential first mortgages that are guaranteed by U.S. government entities that are 30-89 days past due of \$1.3 billion and \geq 90 days past due of \$4.7 billion.
 - (5) Fixed rate home equity loans and loans extended under home equity lines of credit, which are typically in junior lien positions.

Edgar Filing: CITIGROUP INC - Form 10-Q

Consumer Credit Scores (FICO)

In the U.S., independent credit agencies rate an individual's risk for assuming debt based on the individual's credit history and assign every consumer a "FICO" credit score. These scores are continually updated by the agencies based upon an individual's credit actions (e.g., taking out a loan or missed or late payments).

The following table provides details on the FICO scores attributable to Citi's U.S. Consumer loan portfolio as of June 30, 2013 and December 31, 2012 (commercial market loans are not included in the table since they are business-based and FICO scores are not a primary driver in their credit evaluation). FICO scores are updated monthly for substantially all of the portfolio or, otherwise, on a quarterly basis.

FICO score distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	June 30, 2013		
	Less than 620	≥ 620 but less than 660	Equal to or greater than 660
Residential first mortgages	\$ 13,210	\$ 6,960	\$ 45,758
Home equity loans	4,569	3,024	24,899
Credit cards	6,935	9,325	85,398
Installment and other	3,658	2,311	5,209
Total	\$ 28,372	\$ 21,620	\$ 161,264

(1) Excludes loans guaranteed by U.S. government entities, loans subject to long-term standby commitments (LTSCs) with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where FICO was not available. Such amounts are not material.

FICO score distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	December 31, 2012		
	Less than 620	≥ 620 but less than 660	Equal to or greater than 660
Residential first mortgages	\$ 16,754	\$ 8,013	\$ 50,833
Home equity loans	5,439	3,208	26,820
Credit cards	7,833	10,304	90,248
Installment and other	4,414	2,417	5,365
Total	\$ 34,440	\$ 23,942	\$ 173,266

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where FICO was not available. Such amounts are not material.

Loan to Value (LTV) Ratios

LTV ratios (loan balance divided by appraised value) are calculated at origination and updated by applying market price data.

The following tables provide details on the LTV ratios attributable to Citi's U.S. Consumer mortgage portfolios as of June 30, 2013 and December 31, 2012. LTV ratios are updated monthly using the most recent Core Logic HPI data available for substantially all of the portfolio applied at the Metropolitan Statistical Area level, if available, or the state level if not. The remainder of the portfolio is updated in a similar manner using the Office of Federal Housing Enterprise Oversight indices.

Edgar Filing: CITIGROUP INC - Form 10-Q

LTV distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	June 30, 2013		
	Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%
Residential first mortgages	\$ 41,153	\$ 15,499	\$ 9,299
Home equity loans	13,097	9,047	10,135
Total	\$ 54,250	\$ 24,546	\$ 19,434

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where LTV was not available. Such amounts are not material.

LTV distribution in U.S. portfolio(1)(2) <i>In millions of dollars</i>	December 31, 2012		
	Less than or equal to 80%	> 80% but less than or equal to 100%	Greater than 100%
Residential first mortgages	\$ 41,555	\$ 19,070	\$ 14,995
Home equity loans	12,611	9,529	13,153
Total	\$ 54,166	\$ 28,599	\$ 28,148

(1) Excludes loans guaranteed by U.S. government entities, loans subject to LTSCs with U.S. government-sponsored entities and loans recorded at fair value.

(2) Excludes balances where LTV was not available. Such amounts are not material.

Impaired Consumer Loans

Impaired loans are those loans about which Citigroup believes it is probable that it will not collect all amounts due according to the original contractual terms of the loan. Impaired Consumer loans include non-accrual commercial market loans, as well as smaller-balance homogeneous loans whose terms have been modified due to the borrower's financial difficulties and where Citigroup has granted a concession to the borrower. These modifications may include interest rate reductions and/or principal forgiveness. Impaired Consumer loans exclude smaller-balance homogeneous loans that have not been modified and are carried on a non-accrual basis. In addition, impaired Consumer loans exclude substantially all loans modified pursuant to Citi's short-term modification programs (i.e., for periods of 12 months or less) that were modified prior to January 1, 2011.

As a result of OCC guidance issued in the third quarter of 2012, mortgage loans to borrowers that have gone through Chapter 7 bankruptcy are classified as TDRs. These TDRs, other than FHA-insured loans, are written down to collateral value less cost to sell. FHA-insured loans are reserved based on a discounted cash flow model (see Note 1 to the Consolidated Financial Statements in Citi's 2012 Annual Report on Form 10-K). The recorded investment in receivables reclassified to TDRs in the third quarter of 2012 as a result of this OCC guidance approximated \$1,714 million, composed of \$1,327 million of residential first mortgages and \$387 million of home equity loans.

The following tables present information about total impaired Consumer loans at and for the periods ending June 30, 2013 and December 31, 2012, respectively, and for the three and six months ended June 30, 2013 and June 30, 2012 for interest income recognized on impaired Consumer loans:

Impaired Consumer Loans

In millions of dollars	Recorded investment(1)(2)	June 30, 2013		Average carrying value(4)	Three Months Ended June 30,		Six Months Ended June 30,	
		Unpaid principal balance	Related specific allowance(3)		2013 Interest income recognized(5)(6)	2012 Interest income recognized(5)(6)	2013 Interest income recognized(5)(6)	2012 Interest income recognized(5)(6)
Mortgage and real estate								
Residential first mortgages	\$ 17,323	\$ 18,287	\$ 2,656	\$ 19,657	\$ 207	\$ 209	\$ 424	\$ 423
Home equity loans	2,032	2,637	532	2,090	18	17	39	32
Credit cards	3,774	3,820	1,384	4,412	61	78	126	166
Installment and other								
Individual installment and other	1,093	1,117	619	1,453	34	60	83	130
Commercial market loans	419	647	102	455	8	9	12	13
Total(7)	\$ 24,641	\$ 26,508	\$ 5,293	\$ 28,067	\$ 328	\$ 373	\$ 684	\$ 764

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.
- (2) \$2,095 million of residential first mortgages, \$416 million of home equity loans and \$175 million of commercial market loans do not have a specific allowance.
- (3) Included in the *Allowance for loan losses*.
- (4) Average carrying value represents the average recorded investment ending balance for the last four quarters and does not include the related specific allowance.
- (5)

Edgar Filing: CITIGROUP INC - Form 10-Q

Includes amounts recognized on both an accrual and cash basis.

- (6) Cash interest receipts on smaller-balance homogeneous loans are generally recorded as revenue. The interest recognition policy for commercial market loans is identical to that for Corporate loans, as described below.
- (7) Prior to 2008, the Company's financial accounting systems did not separately track impaired smaller-balance, homogeneous Consumer loans whose terms were modified due to the borrowers' financial difficulties and where it was determined that a concession was granted to the borrower. Smaller-balance Consumer loans modified since January 1, 2008 amounted to \$24.2 billion at June 30, 2013. However, information derived from Citi's risk management systems indicates that the amounts of outstanding modified loans, including those modified prior to 2008, approximated \$25.0 billion at June 30, 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	December 31, 2012			
	Recorded investment(1)(2)	Unpaid principal balance	Related specific allowance(3)	Average carrying value(4)
Mortgage and real estate				
Residential first mortgages	\$ 20,870	\$ 22,062	\$ 3,585	\$ 19,956
Home equity loans	2,135	2,727	636	1,911
Credit cards	4,584	4,639	1,800	5,272
Installment and other				
Individual installment and other	1,612	1,618	860	1,958
Commercial market loans	439	737	60	495
Total(5)	\$ 29,640	\$ 31,783	\$ 6,941	\$ 29,592

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount and direct write-downs and includes accrued interest only on credit card loans.
- (2) \$2,344 million of residential first mortgages, \$378 million of home equity loans and \$183 million of commercial market loans do not have a specific allowance.
- (3) Included in the *Allowance for loan losses*.
- (4) Average carrying value represents the average recorded investment ending balance for last four quarters and does not include related specific allowance.
- (5) Prior to 2008, the Company's financial accounting systems did not separately track impaired smaller-balance, homogeneous Consumer loans whose terms were modified due to the borrowers' financial difficulties and where it was determined that a concession was granted to the borrower. Smaller-balance Consumer loans modified since January 1, 2008 amounted to \$29.2 billion at December 31, 2012. However, information derived from Citi's risk management systems indicates that the amounts of outstanding modified loans, including those modified prior to 2008, approximated \$30.1 billion at December 31, 2012.

Consumer Troubled Debt Restructurings

The following tables present Consumer TDRs occurring during the three- and six-months ended June 30, 2013 and 2012:

<i>In millions of dollars except number of loans modified</i>	For the three months ended June 30, 2013					Average interest rate reduction
	Number of loans modified	Post-modification recorded investment(1)(2)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)	
North America						
Residential first mortgages	9,085	\$ 1,214	\$ 14	\$ 2	\$ 42	1%
Home equity loans	2,504	81			8	1
Credit cards	36,785	182				14
Installment and other revolving	12,293	87				7
Commercial markets(6)	65	5				
Total	60,732	\$ 1,569	\$ 14	\$ 2	\$ 50	
International						
Residential first mortgages	1,032	\$ 48	\$	\$	\$ 1	1%
Home equity loans	2					

Edgar Filing: CITIGROUP INC - Form 10-Q

Credit cards	29,674	130	4	17
Installment and other revolving	12,793	77	2	16
Commercial markets(6)	122	36	1	
Total	43,623 \$	291 \$	1 \$	\$ 7

Edgar Filing: CITIGROUP INC - Form 10-Q

For the three months ended June 30, 2012

<i>In millions of dollars except number of loans modified</i>	Number of loans modified	Post-modification recorded investment(1)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)	Average interest rate reduction
North America						
Residential first mortgages	10,523	\$ 1,933	\$ 2	\$ 2	\$ 290	%
Home equity loans	2,240	78	1		22	2
Credit cards	55,757	296				16
Installment and other revolving	15,250	112				6
Commercial markets(6)	59	5				
Total	83,829	\$ 2,424	\$ 3	\$ 2	\$ 312	
International						
Residential first mortgages	1,155	\$ 39	\$	\$	\$ 1	1%
Home equity loans					6	17
Credit cards	34,453	126				
Installment and other revolving	14,781	84			2	17
Commercial markets(6)	152	37			1	
Total	50,541	\$ 286	\$	\$	\$ 10	

- (1) Post-modification balances include past due amounts that are capitalized at modification date.
- (2) Post-modification balances in *North America* in the second quarter of 2013 include \$126 million of residential first mortgages and \$25 million of home equity loans to borrowers that have gone through Chapter 7 bankruptcy. These amounts include \$82 million of residential first mortgages and \$22 million of home equity loans that are newly classified as TDRs as a result of OCC guidance received in the third quarter of 2012, as described above.
- (3) Represents portion of contractual loan principal that is non-interest bearing but still due from borrower. Such deferred principal is charged-off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (4) Represents portion of contractual loan principal that is non-interest bearing and, depending upon borrower performance, eligible for forgiveness.
- (5) Represents portion of contractual loan principal that is forgiven at the time of permanent modification.
- (6) Commercial markets loans are generally borrower-specific modifications and incorporate changes in the amount and/or timing of principal and/or interest.

For the six months ended June 30, 2013

<i>In millions of dollars except number of loans modified</i>	Number of loans modified	Post-modification recorded investment(1)(2)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)	Average interest rate reduction
North America						
Residential first mortgages	18,252	\$ 2,456	\$ 19	\$ 2	\$ 96	2%
Home equity loans	5,501	164	1		35	2
Credit cards	79,761	406				14
Installment and other revolving	25,905	185				7
Commercial markets(6)	122	19				

Edgar Filing: CITIGROUP INC - Form 10-Q

Total	129,541	\$	3,230	\$	20	\$	2	\$	131
International									
Residential first mortgages	1,966	\$	85	\$		\$		\$	2 1%
Home equity loans	6								
Credit cards	61,972		261						8 17
Installment and other revolving	26,886		165						4 18
Commercial markets(6)	208		46		1				
Total	91,038	\$	557	\$	1	\$		\$	14

150

Edgar Filing: CITIGROUP INC - Form 10-Q

For the six months ended June 30, 2012

<i>In millions of dollars except number of loans modified</i>	Number of loans modified	Post-modification recorded investment(1)	Deferred principal(3)	Contingent principal forgiveness(4)	Principal forgiveness(5)	Average interest rate reduction
North America						
Residential first mortgages	16,724	\$ 2,766	\$ 6	\$ 4	\$ 311	1%
Home equity loans	4,885	184	3		24	3
Credit cards	137,110	708				16
Installment and other revolving	35,227	259				6
Commercial markets(6)	96	6				
Total	194,042	\$ 3,923	\$ 9	\$ 4	\$ 335	
International						
Residential first mortgages	2,168	\$ 76	\$	\$	\$ 2	1%
Home equity loans	2					
Credit cards	72,728	256			14	17
Installment and other revolving	31,351	167			4	17
Commercial markets(6)	223	56		1	2	
Total	106,472	\$ 555	\$	\$ 1	\$ 22	

-
- (1) Post-modification balances include past due amounts that are capitalized at modification date.
- (2) Post-modification balances in *North America* in the first six months of 2013 include \$249 million of residential first mortgages and \$45 million of home equity loans to borrowers that have gone through Chapter 7 bankruptcy. These amounts include \$178 million of residential first mortgages and \$38 million of home equity loans that are newly classified as TDRs as a result of OCC guidance received in the third quarter of 2012, as described above.
- (3) Represents portion of contractual loan principal that is non-interest bearing but still due from borrower. Such deferred principal is charged-off at the time of permanent modification to the extent that the related loan balance exceeds the underlying collateral value.
- (4) Represents portion of contractual loan principal that is non-interest bearing and, depending upon borrower performance, eligible for forgiveness.
- (5) Represents portion of contractual loan principal that is forgiven at the time of permanent modification.
- (6) Commercial markets loans are generally borrower-specific modifications and incorporate changes in the amount and/or timing of principal and/or interest.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents Consumer TDRs that defaulted(1) during the three months and six months ended June 30, 2013 and 2012, respectively, and for which the payment default occurred within one year of a permanent modification:

<i>In millions of dollars</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2013	2012	2013	2012
North America				
Residential first mortgages	\$ 271	\$ 210	\$ 512	\$ 650
Home equity loans	52	22	99	52
Credit cards	49	132	114	327
Installment and other revolving	20	30	45	64
Commercial markets	2		2	
Total	\$ 394	\$ 394	\$ 772	\$ 1,093
International				
Residential first mortgages	\$ 17	\$ 18	\$ 32	\$ 35
Home equity loans				
Credit cards	58	49	108	103
Installment and other revolving	34	27	65	56
Commercial markets	2	1	4	1
Total	\$ 111	\$ 95	\$ 209	\$ 195

(1) Default is defined as 60 days past due, except for classifiably managed commercial markets loans, where default is defined as 90 days past due.

Corporate Loans

Corporate loans represent loans and leases managed by the *Institutional Clients Group* in Citicorp or the *Special Asset Pool* in Citi Holdings. The following table presents information by Corporate loan type as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Corporate		
In U.S. offices		
Commercial and industrial	\$ 30,798	\$ 26,985
Financial institutions	23,982	18,159
Mortgage and real estate(1)	26,215	24,705
Installment, revolving credit and other	31,919	32,446
Lease financing	1,535	1,410
	\$ 114,449	\$ 103,705
In offices outside the U.S.		
Commercial and industrial	\$ 84,317	\$ 82,939
Installment, revolving credit and other	14,581	14,958
Mortgage and real estate(1)	6,276	6,485
Financial institutions	40,303	37,739
Lease financing	556	605
Governments and official institutions	1,579	1,159
	\$ 147,612	\$ 143,885

Edgar Filing: CITIGROUP INC - Form 10-Q

Total Corporate loans	\$ 262,061	\$ 247,590
Net unearned income (loss)	(472)	(797)
Corporate loans, net of unearned income	\$ 261,589	\$ 246,793

(1) Loans secured primarily by real estate.

The Company sold and/or reclassified (to held-for-sale) \$1,143 and \$2,172 million of Corporate loans during the three and six months ended June 30, 2013, respectively, and \$714 million and \$1,639 million during the three and six months ended June 30, 2012, respectively.

Corporate loans are identified as impaired and placed on a cash (non-accrual) basis when it is determined, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful or when interest or principal is 90 days past due, except when the loan is well collateralized and in the process of collection. Any interest accrued on impaired Corporate loans and leases is reversed at 90 days and charged against current earnings, and interest is thereafter included in earnings only to the extent actually received in cash. When there is doubt regarding the ultimate collectability of principal, all cash receipts are thereafter applied to reduce the recorded investment in the loan. While Corporate loans are generally managed based on their internally assigned risk rating (see further discussion below), the following tables present delinquency information by Corporate loan type as of June 30, 2013 and December 31, 2012:

Corporate Loan Delinquency and Non-Accrual Details at June 30, 2013

<i>In millions of dollars</i>	30-89 days past due and accruing(1)	≥ 90 days past due and accruing(1)	Total past due and accruing	Total non-accrual(2)	Total current(3)	Total loans
Commercial and industrial	\$ 38	\$ 5	\$ 43	\$ 917	\$ 112,887	\$ 113,847
Financial institutions	16		16	356	62,478	62,850
Mortgage and real estate	357	130	487	616	31,260	32,363
Leases	5	1	6	188	1,897	2,091
Other	55	6	61	67	46,483	46,611
Loans at fair value						3,827
Total	\$ 471	\$ 142	\$ 613	\$ 2,144	\$ 255,005	\$ 261,589

- (1) Corporate loans that are ≥ 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.
- (2) Citi generally does not manage Corporate loans on a delinquency basis. Non-accrual loans generally include those loans that are ≥ 90 days past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the collectability of the loan in full, that the payment of interest or principal is doubtful.
- (3) Corporate loans are past due when principal or interest is contractually due but unpaid. Loans less than 30 days past due are presented as current.

Corporate Loan Delinquency and Non-Accrual Details at December 31, 2012

<i>In millions of dollars</i>	30-89 days past due and accruing(1)	≥ 90 days past due and accruing(1)	Total past due and accruing	Total non-accrual(2)	Total current(3)	Total loans
Commercial and industrial	\$ 38	\$ 10	\$ 48	\$ 1,078	\$ 107,650	\$ 108,776
Financial institutions	5		5	454	53,858	54,317
Mortgage and real estate	224	109	333	680	30,057	31,070
Leases	7		7	52	1,956	2,015
Other	70	6	76	69	46,414	46,559
Loans at fair value						4,056
Total	\$ 344	\$ 125	\$ 469	\$ 2,333	\$ 239,935	\$ 246,793

- (1) Corporate loans that are ≥ 90 days past due are generally classified as non-accrual. Corporate loans are considered past due when principal or interest is contractually due but unpaid.
- (2) Citi generally does not manage Corporate loans on a delinquency basis. Non-accrual loans generally include those loans that are ≥ 90 days past due or those loans for which Citi believes, based on actual experience and a forward-looking assessment of the

Edgar Filing: CITIGROUP INC - Form 10-Q

collectability of the loan in full, that the payment of interest or principal is doubtful.

(3)

Corporate loans are past due when principal or interest is contractually due but unpaid. Loans less than 30 days past due are presented as current.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup has a risk management process to monitor, evaluate and manage the principal risks associated with its Corporate loan portfolio. As part of its risk management process, Citi assigns numeric risk ratings to its Corporate loan facilities based on quantitative and qualitative assessments of the obligor and facility. These risk ratings are reviewed at least annually or more often if material events related to the obligor or facility warrant. Factors considered in assigning the risk ratings include: financial condition of the obligor, qualitative assessment of management and strategy, amount and sources of repayment, amount and type of collateral and guarantee arrangements, amount and type of any contingencies associated with the obligor, and the obligor's industry and geography.

The obligor risk ratings are defined by ranges of default probabilities. The facility risk ratings are defined by ranges of loss norms, which are the product of the probability of default and the loss given default. The investment grade rating categories are similar to the category BBB-/Baa3 and above as defined by S&P and Moody's. Loans classified according to the bank regulatory definitions as special mention, substandard and doubtful will have risk ratings within the non-investment grade categories.

Corporate Loans Credit Quality Indicators at June 30, 2013 and December 31, 2012

<i>In millions of dollars</i>	Recorded investment in loans(1)	
	June 30, 2013	December 31, 2012
Investment grade(2)		
Commercial and industrial	\$ 81,428	\$ 73,822
Financial institutions	52,835	43,895
Mortgage and real estate	12,476	12,587
Leases	1,488	1,404
Other	43,698	42,575
Total investment grade	\$ 191,925	\$ 174,283
Non-investment grade(2)		
<i>Accrual</i>		
Commercial and industrial	\$ 31,503	\$ 33,876
Financial institutions	9,659	9,968
Mortgage and real estate	3,501	2,858
Leases	415	559
Other	2,846	3,915
<i>Non-accrual</i>		
Commercial and industrial	917	1,078
Financial institutions	356	454
Mortgage and real estate	616	680
Leases	188	52
Other	67	69
Total non-investment grade	\$ 50,068	\$ 53,509
Private Banking loans managed on a delinquency basis(2)	\$ 15,769	\$ 14,945
Loans at fair value	3,827	4,056
Corporate loans, net of unearned income	\$ 261,589	\$ 246,793

(1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.

(2) Held-for-investment loans accounted for on an amortized cost basis.

Corporate loans and leases identified as impaired and placed on non-accrual status are written down to the extent that principal is judged to be uncollectible. Impaired collateral-dependent loans and leases, where repayment is expected to be provided solely by the sale of the underlying

Edgar Filing: CITIGROUP INC - Form 10-Q

collateral and there are no other available and reliable sources of repayment, are written down to the lower of cost or collateral value, less cost to sell. Cash-basis loans are returned to an accrual status when all contractual principal and interest amounts are reasonably assured of repayment and there is a sustained period of repayment performance, generally six months, in accordance with the contractual terms of the loan.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following tables present non-accrual loan information by Corporate loan type at June 30, 2013 and December 31, 2012, respectively, and interest income recognized on non-accrual Corporate loans for the three and six months ended June 30, 2013 and 2012, respectively:

Non-Accrual Corporate Loans

<i>In millions of dollars</i>	June 30, 2013				Three Months Ended	Six Months Ended
	Recorded investment(1)	Unpaid principal balance	Related specific allowance	Average carrying value(2)	June 30, 2013 Interest income recognized(4)	June 30, 2013 Interest income recognized(4)
Non-accrual Corporate loans						
Commercial and industrial	\$ 917	\$ 1,142	\$ 124	\$ 1,035	\$ 7	\$ 14
Financial institutions	356	396	17	431	2	2
Mortgage and real estate	616	727	67	692		1
Lease financing	188	194	118	109		
Other	67	194	21	86	1	1
Total non-accrual Corporate loans	\$ 2,144	\$ 2,653	\$ 347	\$ 2,353	10	18

<i>In millions of dollars</i>	December 31, 2012			
	Recorded investment(1)	Unpaid principal balance	Related specific allowance	Average carrying value(3)
Non-accrual Corporate loans				
Commercial and industrial	\$ 1,078	\$ 1,368	\$ 155	\$ 1,076
Loans to financial institutions	454	504	14	518
Mortgage and real estate	680	810	74	811
Lease financing	52	61	16	19
Other	69	245	25	154
Total non-accrual Corporate loans	\$ 2,333	\$ 2,988	\$ 284	\$ 2,578

<i>In millions of dollars</i>	June 30, 2013		December 31, 2012	
	Recorded investment(1)	Related specific allowance	Recorded investment(1)	Related specific allowance
Non-accrual Corporate loans with valuation allowances				
Commercial and industrial	\$ 490	\$ 124	\$ 608	\$ 155
Financial institutions	25	17	41	14
Mortgage and real estate	336	67	345	74
Lease financing	186	118	47	16
Other	52	21	59	25
Total non-accrual Corporate loans with specific allowance	\$ 1,089	\$ 347	\$ 1,100	\$ 284
Non-accrual Corporate loans without specific allowance				
Commercial and industrial	\$ 427		\$ 470	
Financial institutions	331		413	
Mortgage and real estate	280		335	
Lease financing	2		5	
Other	15		10	
Total non-accrual Corporate loans without specific allowance	\$ 1,055	N/A	\$ 1,233	N/A

- (1) Recorded investment in a loan includes net deferred loan fees and costs, unamortized premium or discount, less any direct write-downs.
- (2) Average carrying value represents the average recorded investment balance and does not include related specific allowance.
- (3) Average carrying value does not include related specific allowance.
- (4) Interest income recognized for the three- and six-month periods ended June 30, 2012 were \$37 million and \$63 million, respectively.

N/A Not Applicable

Corporate Troubled Debt Restructurings

The following tables provide details on TDR activity and default information as of and for the three- and six-month periods ended June 30, 2013 and June 30, 2012.

The following table presents TDRs occurring during the three months ended June 30, 2013.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 42	\$ 14	\$ 28	\$	\$	\$
Financial institutions						
Mortgage and real estate						
Other						
Total	\$ 42	\$ 14	\$ 28	\$	\$	\$

- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the three months ended June 30, 2013 on loans subject to a TDR during the period then ended.

The following table presents TDRs occurring during the three months ended June 30, 2012.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 22	\$ 7	\$ 4	\$ 11	\$	\$
Financial institutions						
Mortgage and real estate	32			32		
Other						
Total	\$ 54	\$ 7	\$ 4	\$ 43	\$	\$

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the three months ended June 30, 2012 on loans subject to a TDR during the period then ended.

The following table presents TDRs occurring during the six months ended June 30, 2013.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 89	\$ 55	\$ 28	\$ 6	\$	\$
Loans to financial institutions						
Mortgage and real estate	14		14			
Other	4			4		
Total	\$ 107	\$ 55	\$ 42	\$ 10	\$	\$

-
- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the six months ended June 30, 2013 on loans subject to a TDR during the period then ended.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table presents TDRs occurring during the six months ended June 30, 2012.

<i>In millions of dollars</i>	Carrying Value	TDRs involving changes in the amount and/or timing of principal payments(1)	TDRs involving changes in the amount and/or timing of interest payments(2)	TDRs involving changes in the amount and/or timing of both principal and interest payments	Balance of principal forgiven or deferred	Net P&L impact(3)
Commercial and industrial	\$ 39	\$ 24	\$ 4	\$ 11		\$ 1
Loans to financial institutions						
Mortgage and real estate	93	60		33		
Other						
Total	\$ 132	\$ 84	\$ 4	\$ 44		\$ 1

- (1) TDRs involving changes in the amount or timing of principal payments may involve principal forgiveness or deferral of periodic and/or final principal payments.
- (2) TDRs involving changes in the amount or timing of interest payments may involve a below-market interest rate.
- (3) Balances reflect charge-offs and reserves recorded during the six months ended June 30, 2012 on loans subject to a TDR during the period then ended.

The following table presents total corporate loans modified in a troubled debt restructuring at June 30, 2013 and 2012, as well as those TDRs that defaulted during the three and six months of 2013 and 2012, and for which the payment default occurred within one year of modification.

<i>In millions of dollars</i>	TDR balances at June 30, 2013	TDR loans in payment default three months ended June 30, 2013	TDR loans in payment default six months ended June 30, 2013	TDR balances at June 30, 2012	TDR loans in payment default three months ended June 30, 2012	TDR loans in payment default six months ended June 30, 2012
Commercial and industrial	\$ 173	\$	\$ 15	\$ 388	\$ 7	\$ 7
Loans to financial institutions	16			30		
Mortgage and real estate	218	2	2	153		
Other	418			572		
Total	\$ 825	\$ 2	\$ 17	\$ 1,143	\$ 7	\$ 7

14. ALLOWANCE FOR CREDIT LOSSES

<i>In millions of dollars</i>	Three months ended		Six months ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Allowance for loan losses at beginning of period	\$ 23,727	\$ 29,020	\$ 25,455	\$ 30,115
Gross credit losses(1)	(3,257)	(4,205)	(6,701)	(8,849)
Gross recoveries	649	714	1,215	1,500
Net credit losses (NCLs)	\$ (2,608)	\$ (3,491)	\$ (5,486)	\$ (7,349)
NCLs replenishments	\$ 2,608	\$ 3,491	\$ 5,486	\$ 7,349
Net reserve builds (releases)(1)(2)	(642)	(641)	(948)	(855)
Net specific reserve builds (releases)(1)(2)	(139)	(375)	(497)	(1,310)
Total provision for credit losses	\$ 1,827	\$ 2,475	\$ 4,041	\$ 5,184
Other, net(3)	(1,366)	(393)	(2,430)	(339)
Allowance for loan losses at end of period	\$ 21,580	\$ 27,611	\$ 21,580	\$ 27,611
Allowance for credit losses on unfunded lending commitments at beginning of period(4)	\$ 1,132	\$ 1,097	\$ 1,119	\$ 1,136
Provision (release) for unfunded lending commitments	(3)	7	11	(31)
Other, net	4		3	(1)
Allowance for credit losses on unfunded lending commitments at end of period(4)	\$ 1,133	\$ 1,104	\$ 1,133	\$ 1,104
Total allowance for loans, leases, and unfunded lending commitments	\$ 22,713	\$ 28,715	\$ 22,713	\$ 28,715

- (1) The first quarter of 2012 included approximately \$370 million of incremental charge-offs related to previously deferred principal balances on modified mortgages related to anticipated forgiveness of principal in connection with the national mortgage settlement. There was a corresponding approximate \$350 million reserve release in the first and second quarters of 2012 specific to these charge-offs.
- (2) The first and second quarters of 2013 include \$148 million and \$124 million, respectively, of builds (releases) related to gains (losses) on loan sales. The first and second quarters of 2012 include \$60 million and \$73 million, respectively, of builds (releases) related to gains (losses) on loan sales.
- (3) The second quarter of 2013 includes a reduction of approximately \$650 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$360 million related to the Brazil Credicard transfer to *Discontinued operations*. Additionally, a reduction of approximately \$90 million related to a transfer to held-for-sale of a loan portfolio in Greece and a reduction of approximately \$220 million related to foreign currency translation. The first quarter of 2013 primarily includes reductions of approximately \$855 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios and a reduction of \$165 million related to a transfer to held-for-sale of a loan portfolio in Greece. The second quarter of 2012 includes a reduction of approximately \$175 million related to the sale or transfers to held-for-sale of various U.S. loan portfolios and a reduction of approximately \$200 million related to foreign currency translation. The first quarter of 2012 primarily includes reductions of approximately \$145 million related to the sale or transfer to held-for-sale of various U.S. loan portfolios.
- (4) Represents additional credit loss reserves for unfunded lending commitments and letters of credit recorded in *Other liabilities* on the Consolidated Balance Sheet.

Allowance for Credit Losses and Investment in Loans

<i>In millions of dollars</i>	Three months ended June 30, 2013			Six months ended June 30, 2013		
	Corporate	Consumer	Total	Corporate	Consumer	Total
Allowance for loan losses at beginning of year	\$ 2,779	\$ 20,948	\$ 23,727	\$ 2,776	\$ 22,679	\$ 25,455
Charge-offs	(97)	(3,160)	(3,257)	(157)	(6,544)	(6,701)
Recoveries	52	597	649	67	1,148	1,215
Replenishment of net charge-offs	45	2,563	2,608	90	5,396	5,486
Net reserve releases	(98)	(544)	(642)	(129)	(819)	(948)
Net specific reserve builds (releases)	30	(169)	(139)	72	(569)	(497)
Other	(3)	(1,363)	(1,366)	(11)	(2,419)	(2,430)
Ending balance	\$ 2,708	\$ 18,872	\$ 21,580	\$ 2,708	\$ 18,872	\$ 21,580

<i>In millions of dollars</i>	Three months ended June 30, 2012			Six months ended June 30, 2012		
	Corporate	Consumer	Total	Corporate	Consumer	Total
Allowance for loan losses at beginning of year	\$ 3,057	\$ 25,963	\$ 29,020	\$ 2,879	\$ 27,236	\$ 30,115
Charge-offs	(227)	(3,978)	(4,205)	(312)	(8,537)	(8,849)
Recoveries	73	641	714	241	1,259	1,500
Replenishment of net charge-offs	154	3,337	3,491	71	7,278	7,349
Net reserve releases	(77)	(564)	(641)	77	(932)	(855)
Net specific reserve builds (releases)	9	(384)	(375)	5	(1,315)	(1,310)
Other	(17)	(376)	(393)	11	(350)	(339)
Ending balance	\$ 2,972	\$ 24,639	\$ 27,611	\$ 2,972	\$ 24,639	\$ 27,611

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	June 30, 2013			December 31, 2012		
	Corporate	Consumer	Total	Corporate	Consumer	Total
Allowance for loan losses						
Determined in accordance with ASC 450-20	\$ 2,291	\$ 13,548	\$ 15,839	\$ 2,429	\$ 15,703	\$ 18,132
Determined in accordance with ASC 310-10-35	347	5,293	5,640	284	6,941	7,225
Determined in accordance with ASC 310-30	70	31	101	63	35	98
Total allowance for loan losses	\$ 2,708	\$ 18,872	\$ 21,580	\$ 2,776	\$ 22,679	\$ 25,455
Loans, net of unearned income						
Loans collectively evaluated for impairment in accordance with ASC 450-20						
	\$ 255,124	\$ 355,976	\$ 611,100	\$ 239,849	\$ 377,374	\$ 617,223
Loans evaluated for impairment in accordance with ASC 310-10-35						
	2,526	24,641	27,167	2,776	29,640	32,416
Loans acquired with deteriorated credit quality in accordance with ASC 310-30						
	112	494	606	112	426	538
Loans held at fair value						
	3,827	1,041	4,868	4,056	1,231	5,287
Total loans, net of unearned income	\$ 261,589	\$ 382,152	\$ 643,741	\$ 246,793	\$ 408,671	\$ 655,464

15. GOODWILL AND INTANGIBLE ASSETS

Goodwill

The changes in *Goodwill* during the first six months of 2013 were as follows:

In millions of dollars

Balance at December 31, 2012	\$ 25,673
Foreign exchange translation and other	(199)
Balance at March 31, 2013	\$ 25,474
Foreign exchange translation and other	(516)
Discontinued operations	(62)
Balance at June 30, 2013	\$ 24,896

Goodwill is tested for impairment annually during the third quarter at the reporting unit level and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. During the first six months of 2013, no interim impairment test on goodwill was performed and no goodwill was written off due to impairment.

While no goodwill was written off during the second quarter of 2013, the Company will continue to monitor the *Brokerage and Asset Management (BAM)* and *Local Consumer Lending Cards (LCL Cards)* reporting units, as goodwill present in these reporting units may be particularly sensitive to further deterioration in economic conditions. If the future were to differ adversely from management's best estimate of key economic assumptions and associated cash flows were to decrease by a small margin, the Company could potentially experience future impairment charges with respect to the \$42 million and \$106 million of goodwill remaining in the *BAM* and *LCL Cards* reporting units, respectively. The fair value as a percentage of allocated book value as of the July 1, 2012 test for *BAM* and *LCL Cards* was 121% and 110%, respectively. Any such charges, by themselves, would not negatively affect the Company's Tier 1 Common, Tier 1 Capital or Total Capital regulatory ratios (based on current regulatory guidelines), its Tangible Common Equity or the Company's liquidity position.

The following table shows reporting units with goodwill balances as of June 30, 2013.

In millions of dollars

Reporting unit(1)	Goodwill
North America Regional Consumer Banking	\$ 6,789
EMEA Regional Consumer Banking	343
Asia Regional Consumer Banking	5,097
Latin America Regional Consumer Banking	1,797
Securities and Banking	9,138
Transaction Services	1,584
Brokerage and Asset Management	42
Local Consumer Lending Cards	106
Total	\$ 24,896

(1)

Local Consumer Lending Other is excluded from the table as there is no goodwill allocated to it.

INTANGIBLE ASSETS

The components of intangible assets were as follows:

<i>In millions of dollars</i>	June 30, 2013			December 31, 2012		
	Gross carrying amount	Accumulated amortization	Net carrying amount	Gross carrying amount	Accumulated amortization	Net carrying amount
Purchased credit card relationships	\$ 7,516	\$ 5,819	\$ 1,697	\$ 7,632	\$ 5,726	\$ 1,906
Core deposit intangibles	1,250	1,012	238	1,315	1,019	296
Other customer relationships	698	376	322	767	380	387
Present value of future profits	238	141	97	239	135	104
Indefinite-lived intangible assets	325		325	487		487
Other(1)	4,668	2,366	2,302	4,764	2,247	2,517
Intangible assets (excluding MSRs)	\$ 14,695	\$ 9,714	\$ 4,981	\$ 15,204	\$ 9,507	\$ 5,697
Mortgage servicing rights (MSRs)	2,524		2,524	1,942		1,942
Total intangible assets	\$ 17,219	\$ 9,714	\$ 7,505	\$ 17,146	\$ 9,507	\$ 7,639

- (1) Includes contract-related intangible assets.

The changes in intangible assets during the first six months of 2013 were as follows:

<i>In millions of dollars</i>	Net carrying amount at						Net carrying amount at June 30, 2013
	December 31, 2012	Acquisitions/ divestitures	Amortization	Impairments	FX and other	Discontinued Operations	
Purchased credit card relationships	\$ 1,906	\$	(190)	(4)	(5)	(10)	\$ 1,697
Core deposit intangibles	296		(37)	(21)			238
Other customer relationships	387		(18)		(47)		322
Present value of future profits	104		(7)				97
Indefinite-lived intangible assets	487				2	(164)	325
Other	2,517		(155)		(31)	(29)	2,302
Intangible assets (excluding MSRs)	\$ 5,697	\$	(407)	(25)	(81)	(203)	\$ 4,981
Mortgage servicing rights (MSRs)(1)	1,942						2,524
Total intangible assets	\$ 7,639						\$ 7,505

- (1) See Note 19 to the Consolidated Financial Statements for the roll-forward of MSRs.

16. DEBT**Short-Term Borrowings**

Short-term borrowings consist of commercial paper and other borrowings at June 30, 2013 and December 31, 2012 as follows:

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Commercial paper		
Significant Citibank Entities(1)	\$ 18,063	\$ 11,092
Parent(2)	220	378
	\$ 18,283	\$ 11,470
Other borrowings(3)	40,524	40,557
Total	\$ 58,807	\$ 52,027

-
- (1) Significant Citibank Entities consists of Citibank, N.A. units domiciled in the U.S., Western Europe, Hong Kong and Singapore.
- (2) Parent includes the parent holding company (Citigroup Inc.) and Citi's broker-dealer subsidiaries that are consolidated into Citigroup.
- (3) At June 30, 2013 and December 31, 2012, collateralized short-term advances from the Federal Home Loan Banks were \$11 billion and \$4 billion, respectively.

Borrowings under bank lines of credit may be at interest rates based on LIBOR, CD rates, the prime rate, or bids submitted by the banks. Citigroup pays commitment fees for its lines of credit.

Some of Citigroup's parent subsidiaries have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities are secured in accordance with Section 23A of the Federal Reserve Act.

Citigroup Global Markets Holdings Inc. (CGMHI) has borrowing agreements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

Long-Term Debt

<i>In millions of dollars</i>	June 30, 2013	December 31, 2012
Citigroup parent company	\$ 162,541	\$ 176,553
Bank(1)	48,315	51,234
Other non-bank	10,103	11,676
Total(2)	\$ 220,959	\$ 239,463

-
- (1) Represents the Significant Citibank Entities as well as other Citibank and Banamex entities. At June 30, 2013 and December 31, 2012, collateralized long-term advances from the Federal Home Loan Banks were \$14.5 billion and \$16.3, respectively.
- (2) Includes senior notes with carrying values of \$160 million issued to Safety First Trust Series 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 at June 30, 2013 and \$186 million issued to Safety First Trust Series 2007-4, 2008-1, 2008-2, 2008-3, 2008-4, 2008-5, 2008-6, 2009-1, 2009-2, and 2009-3 at December 31, 2012. Citigroup owns all of the voting securities of the

Edgar Filing: CITIGROUP INC - Form 10-Q

Safety First Trusts. The Safety First Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the Safety First Trust securities and the Safety First Trusts' common securities.

Long-term debt outstanding includes trust preferred securities with a balance sheet carrying value of \$6.6 billion and \$10.1 billion at June 30, 2013 and December 31, 2012, respectively. In issuing these trust preferred securities, Citi formed statutory business trusts under the laws of the State of Delaware. The trusts exist for the exclusive purposes of (i) issuing trust preferred securities representing undivided beneficial interests in the assets of the trust; (ii) investing the gross proceeds of the trust preferred securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and (iii) engaging in only those activities necessary or incidental thereto. Generally, upon receipt of certain regulatory approvals, Citigroup has the right to redeem these securities upon the date specified in the respective security. The respective common securities issued by each trust and held by Citigroup are redeemed concurrently with the redemption of the applicable trust preferred securities.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the Company's outstanding trust preferred securities at June 30, 2013:

Trust securities with distributions guaranteed by Citigroup	Issuance date	Securities issued	Liquidation value(1)	Coupon rate	Common shares issued to parent	Junior subordinated debentures owned by trust		
						Amount	Maturity	Redeemable by issuer beginning
<i>In millions of dollars, except share amounts</i>								
Citigroup Capital III	Dec. 1996	194,053	\$ 194	7.625%	6,003	\$ 200	Dec. 1, 2036	Not redeemable
Citigroup Capital IX	Feb. 2003	33,874,813	847	6.000%	1,047,675	873	Feb. 14, 2033	Feb. 13, 2008
Citigroup Capital X	Sept. 2003	14,757,823	369	6.100%	456,428	380	Sept. 30, 2033	Sept. 30, 2008
Citigroup Capital XI	Sept. 2004	18,387,128	460	6.000%	568,675	474	Sept. 27, 2034	Sept. 27, 2009
Citigroup Capital XIII	Sept. 2010	89,840,000	2,246	7.875%	1,000	2,246	Oct. 30, 2040	Oct. 30, 2015
Citigroup Capital XVI(2)	Nov. 2006	38,148,947	954	6.450%	20,000	954	Dec. 31, 2066	Dec. 31, 2011
Citigroup Capital XVII	Mar. 2007	28,047,927	701	6.350%	20,000	702	Mar. 15, 2067	Mar. 15, 2012
Citigroup Capital XVIII	Jun. 2007	99,901	152	6.829%	50	152	June 28, 2067	June 28, 2017
Citigroup Capital XXXIII(3)	Jul. 2009	3,025,000	2,225	8.000%	100	2,225	July 30, 2039	July 30, 2014
Adam Capital Trust III	Dec. 2002	17,500	18	3 mo. LIB +335 bp.	542	18	Jan. 7, 2033	Jan. 7, 2008
Adam Statutory Trust III	Dec. 2002	25,000	25	3 mo. LIB +325 bp.	774	26	Dec. 26, 2032	Dec. 26, 2007
Adam Statutory Trust IV	Sept. 2003	40,000	40	3 mo. LIB +295 bp.	1,238	41	Sept. 17, 2033	Sept. 17, 2008
Adam Statutory Trust V	Mar. 2004	35,000	35	3 mo. LIB +279 bp.	1,083	36	Mar. 17, 2034	Mar. 17, 2009
Total obligated			\$ 8,266			\$ 8,327		

- (1) Represents the notional value received by investors from the trusts at the time of issuance.
- (2) On June 13, 2013, Citi announced the redemption, in whole, of Citigroup Capital XVI. The redemption closed on July 15, 2013.
- (3) On February 4, 2013, Citigroup completed an exchange of \$800 million of the \$3.025 billion issued under Citigroup Capital XXXIII that was held by the U.S. Treasury for \$894 million in subordinated debt, leaving \$2.225 billion of trust preferred securities outstanding under Citigroup Capital XXXIII as of June 30, 2013 held by the Federal Deposit Insurance Corporation.

In each case, the coupon rate on the subordinated debentures is the same as that on the trust preferred securities. Distributions on the trust preferred securities and interest on the subordinated debentures are payable quarterly, except for Citigroup Capital III and Citigroup Capital XVIII on which distributions are payable semiannually.

Edgar Filing: CITIGROUP INC - Form 10-Q

17. CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Changes in each component of *Accumulated other comprehensive income (loss)* for the three and six months ended June 30, 2013 and 2012 are as follows:

Three months ended June 30, 2013:	Net unrealized gains (losses) on investment securities	Cash flow hedges	Pension liability adjustments	Foreign currency translation adjustment, net of hedges	Accumulated other comprehensive income (loss)
<i>In millions of dollars</i>					
Balance at March 31, 2013	\$ 766	\$ (2,168)	\$ (5,016)	\$ (10,641)	\$ (17,059)
Other comprehensive income before reclassifications	\$ (1,940)	\$ 346	\$ 368	\$ (1,707)	\$ (2,933)
Increase (decrease) due to amounts reclassified from AOCI	(116)	151	33		68
Change, net of taxes(1)(2)(3)	\$ (2,056)	\$ 497	401	(1,707)	(2,865)
Balance at June 30, 2013	\$ (1,290)	\$ (1,671)	\$ (4,615)	\$ (12,348)	\$ (19,924)

Six months ended June 30, 2013:

<i>In millions of dollars</i>					
Balance at December 31, 2012	\$ 597	\$ (2,293)	\$ (5,270)	\$ (9,930)	\$ (16,896)
Other comprehensive income before reclassifications	\$ (1,578)	\$ 332	\$ 575	\$ (2,418)	\$ (3,089)
Increase (decrease) due to amounts reclassified from AOCI	(309)	290	80		61
Change, net of taxes(1)(2)(3)	(1,887)	622	655	(2,418)	(3,028)
Balance at June 30, 2013	\$ (1,290)	\$ (1,671)	\$ (4,615)	\$ (12,348)	\$ (19,924)

Three months ended June 30, 2012:

<i>In millions of dollars</i>					
Balance at March 31, 2012	\$ (809)	\$ (2,600)	\$ (4,372)	\$ (8,954)	\$ (16,735)
Change, net of taxes(1)(2)(3)(4)(5)	564	(89)	107	(1,596)	(1,014)
Balance at June 30, 2012	\$ (245)	\$ (2,689)	\$ (4,265)	\$ (10,550)	\$ (17,749)

Six months ended June 30, 2012:

<i>In millions of dollars</i>					
Balance at December 31, 2011	\$ (35)	\$ (2,820)	\$ (4,282)	\$ (10,651)	\$ (17,788)
Change, net of taxes(1)(2)(3)(4)(5)	(210)	131	17	101	39
Balance at June 30, 2012	\$ (245)	\$ (2,689)	\$ (4,265)	\$ (10,550)	\$ (17,749)

(1)

Edgar Filing: CITIGROUP INC - Form 10-Q

For the second quarter 2013, primarily reflects the movements in (by order of impact) the Mexican peso, Brazilian real, Australian dollar, and Indian rupee against the U.S. dollar, and changes in related tax effects and hedges. For the first quarter 2013, primarily reflects the movements in (by order of impact) the Mexican peso, Japanese yen, British pound, and Korean won against the U.S. dollar, and changes in related tax effects and hedges. For the second quarter of 2012, primarily reflected the movements in (by order of impact) the Mexican peso, Brazilian real, Indian rupee, Russian ruble and Polish zloty against the U.S. dollar, and changes in related tax effects and hedges. For the first quarter of 2012, primarily reflected the movements in (by order of impact) the Mexican peso, Turkish lira, Japanese yen, Euro and Polish zloty against the U.S. dollar, and changes in related tax effects and hedges.

- (2) For cash flow hedges, primarily driven by Citigroup's pay fixed/receive floating interest rate swap programs that are hedging the floating rates on liabilities.
- (3) For the pension liability adjustment, primarily reflects adjustments based on the periodic actuarial valuations of the Company's pension and postretirement plans and amortization of amounts previously recognized in other comprehensive income.
- (4) For net unrealized gains (losses) on investment securities, includes the after-tax impact of realized gains from the sales of minority investments: \$672 million from the Company's remaining interest in Housing Development Finance Corporation Ltd. (HDFC); and \$421 million from the Company's entire interest in Shanghai Pudong Development Bank (SPDB).
- (5) The after-tax impact due to impairment charges and the loss related to Akbank, included within the foreign currency translation adjustment, was \$667 million during the six months ended June 30, 2012. See Note 12 to the Consolidated Financial Statements.

Edgar Filing: CITIGROUP INC - Form 10-Q

The pretax and after-tax changes in each component of *Accumulated other comprehensive income (loss)* for the three and six months ended June 30, 2013 and 2012 are as follows:

Three months ended June 30, 2013:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, March 31, 2013	\$ (25,201)	\$ 8,142	\$ (17,059)
Change in net unrealized gains (losses) on investment securities	(3,256)	1,200	(2,056)
Cash flow hedges	804	(307)	497
Pension liability adjustment	649	(248)	401
Foreign currency translation adjustment	(1,842)	135	(1,707)
Change	\$ (3,645)	\$ 780	\$ (2,865)
Balance, June 30, 2013	\$ (28,846)	\$ 8,922	\$ (19,924)

Six months ended June 30, 2013:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, December 31, 2012	\$ (25,334)	\$ 8,438	\$ (16,896)
Change in net unrealized gains (losses) on investment securities	(2,976)	1,089	(1,887)
Cash flow hedges	1,005	(383)	622
Pension liability adjustment	997	(342)	655
Foreign currency translation adjustment	(2,538)	120	(2,418)
Change	\$ (3,512)	\$ 484	\$ (3,028)
Balance, June 30, 2013	\$ (28,846)	\$ 8,922	\$ (19,924)

Three months ended June 30, 2012:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, March 31, 2012	\$ (25,045)	\$ 8,310	\$ (16,735)
Change in net unrealized gains (losses) on investment securities	945	(381)	564
Cash flow hedges	(140)	51	(89)
Pension liability adjustment	127	(20)	107
Foreign currency translation adjustment	(1,779)	183	(1,596)
Change	\$ (847)	\$ (167)	\$ (1,014)
Balance, June 30, 2012	\$ (25,892)	\$ 8,143	\$ (17,749)

Six months ended June 30, 2012:

<i>In millions of dollars</i>	Pretax	Tax effect	After-tax
Balance, December 31, 2011	\$ (25,807)	\$ 8,019	\$ (17,788)
Change in net unrealized gains (losses) on investment securities	(259)	49	(210)
Cash flow hedges	219	(88)	131
Pension liability adjustment	157	(140)	17
Foreign currency translation adjustment	(202)	303	101
Change	\$ (85)	\$ 124	\$ 39
Balance, June 30, 2012	\$ (25,892)	\$ 8,143	\$ (17,749)

Edgar Filing: CITIGROUP INC - Form 10-Q

During the three and six months ended June 30, 2013, the Company recognized a pretax loss of \$122 million (\$68 million net of tax) and \$130 million (\$61 million net of tax), respectively, related to amounts reclassified out of *Accumulated other comprehensive income (loss)* into the Consolidated Statement of income.

<i>In millions of dollars</i>	Increase (Decrease) in AOCI due to amounts reclassified to Consolidated Statement of Income	
	Three months ended June 30, 2013	Six months ended June 30, 2013
Realized gains on sales of investments	\$ (251)	\$ (701)
OTTI gross impairment losses	75	231
Subtotal	\$ (176)	\$ (470)
Tax effect	60	161
Net realized gains (losses) on investment securities(1)	\$ (116)	\$ (309)
Interest rate contracts	\$ 202	\$ 385
Foreign exchange contracts	43	86
Subtotal	\$ 245	\$ 471
Tax effect	(94)	(181)
Amortization of cash flow hedges(2)	\$ 151	\$ 290
Amortization of prior service costs	\$ 2	\$ 5
Amortization of prior of actuarial gains (losses)	71	144
Cumulative adjustment due to accounting policy change(3)(4)	(20)	(20)
Subtotal	\$ 53	\$ 129
Tax effect	(20)	(49)
Amortization of pension liability adjustment(3)	\$ 33	\$ 80
Foreign currency translation adjustment	\$	\$
Total amounts reclassified out of AOCI pretax	\$ 122	\$ 130
Total tax effect	(54)	(69)
Total amounts reclassified out of AOCI after-tax	\$ 68	\$ 61

- (1) The pretax amount is reclassified to *Realized gains (losses) on sales of investments, net* and *Gross impairment losses* on the Consolidated Statement of Income.
- (2) See Note 20 to the Consolidated Financial Statements for additional details.
- (3) See Note 8 to the Consolidated Financial Statements for additional details.
- (4) See Note 1 to the Consolidated Financial Statements for additional details.

Edgar Filing: CITIGROUP INC - Form 10-Q

18. PREFERRED STOCK

The following table summarizes the Company's preferred stock outstanding at June 30, 2013 and December 31, 2012:

	Dividend rate	Redemption price per depositary share / preference share	Number of depositary shares	Carrying value <i>in millions of dollars</i>	
				June 30, 2013	December 31, 2012
Series AA(1)	8.125%	\$ 25	3,870,330	\$ 97	\$ 97
Series A(2)	5.950%	1,000	1,500,000	1,500	1,500
Series B(3)	5.900%	1,000	750,000	750	750
Series C(4)	5.800%	25	23,000,000	575	
Series D(5)	5.350%	1,000	1,250,000	1,250	
Series E(6)	8.400%	1,000	121,254	121	121
Series F(7)	8.500%	25	2,863,369		71
Series T(8)	6.500%	50	453,981		23
				\$ 4,293	\$ 2,562

- (1) Issued on January 25, 2008 as depositary shares, each representing a 1/1,000th interest in a share of the corresponding series of non-cumulative preferred stock. Redeemable in whole or in part on or after February 15, 2018. The dividend of \$0.51 per depositary share is payable quarterly when, as and if declared by the Company's Board of Directors. Redemption is subject to a capital replacement covenant.
- (2) Issued on October 29, 2012 as depositary shares, each representing a 1/25th interest in a share of perpetual 5.950% fixed rate/floating rate non-cumulative preferred stock. Redeemable in whole or in part on or after January 30, 2023. The first dividend date was July 30, 2013. The dividend is paid semi-annually, when, as and if declared by Citi's Board of Directors, on January 30 and July 30. Redemption is subject to a capital replacement covenant.
- (3) Issued on December 13, 2012 as depositary shares, each representing a 1/25th interest in a share of perpetual 5.90% fixed rate/floating rate non-cumulative preferred stock. Redeemable in whole or in part on or after February 15, 2023. The first dividend date, if declared by Citigroup's Board of Directors, is August 15, 2013. The dividend is paid semi-annually when, as and if declared by Citi's Board of Directors, on February 15 and August 15. Redemption is subject to a capital replacement covenant.
- (4) Issued on March 26, 2013 as depositary shares, each representing a 1/1,000th interest in a share of perpetual 5.80% non-cumulative preferred stock. Redeemable (i) in whole or in part, from time to time, on any dividend payment date on or after April 22, 2018, or (ii) in whole but not in part at any time within 90 days following a regulatory capital event. The first dividend date was July 22, 2013. The dividend is paid quarterly in arrears, when, as and if declared by Citi's Board of Directors, on each January 22, April 22, July 22 and October 22.
- (5) Issued on April 30, 2013 as depositary shares, each representing a 1/25th interest in a share of perpetual 5.35% fixed rate/floating rate non-cumulative preferred stock. Redeemable (i) in whole or in part, from time to time, on any dividend payment date on or after May 15, 2023, or (ii) in whole but not in part at any time within 90 days following a regulatory capital event. The first dividend date, if declared by Citigroup's Board of Directors, is November 15, 2013. The dividend is paid semi-annually, when, as and if declared by Citi's Board of Directors, on May 15 and November 15.
- (6) Issued on April 28, 2008 as depositary shares, each representing a 1/25th interest in a share of the corresponding series of fixed rate/floating rate non-cumulative preferred stock. Redeemable in whole or in part on or after April 30, 2018. Dividends are payable semi-annually for the first 10 years until April 30, 2018 at \$42.70 per depositary share and thereafter quarterly at a floating rate when, as and if declared by the Company's Board of Directors.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (7) The Series F preferred stock was redeemed in full on June 15, 2013.
- (8) The Series T preferred stock was redeemed in full on June 17, 2013.

Year-to-date, Citi has distributed approximately \$13 million in dividends on its outstanding preferred stock. Based on its preferred stock outstanding as of June 30, 2013, Citi estimates it will distribute preferred dividends of approximately \$110 million in the third quarter of 2013, and approximately \$52 million in the fourth quarter of 2013, in each case assuming such dividends are approved by Citigroup's Board of Directors.

19. SECURITIZATIONS AND VARIABLE INTEREST ENTITIES**Uses of SPEs**

A special purpose entity (SPE) is an entity designed to fulfill a specific limited need of the company that organized it. The principal uses of SPEs are to obtain liquidity and favorable capital treatment by securitizing certain of Citigroup's financial assets, to assist clients in securitizing their financial assets and to create investment products for clients. SPEs may be organized in various legal forms including trusts, partnerships or corporations. In a securitization, the company transferring assets to an SPE converts all (or a portion) of those assets into cash before they would have been realized in the normal course of business through the SPE's issuance of debt and equity instruments, certificates, commercial paper and other notes of indebtedness. These issuances are recorded on the balance sheet of the SPE, which may or may not be consolidated onto the balance sheet of the company that organized the SPE.

Investors usually only have recourse to the assets in the SPE and often benefit from other credit enhancements, such as a collateral account or over-collateralization in the form of excess assets in the SPE, a line of credit, or a liquidity facility, such as a liquidity put option or asset purchase agreement. Because of these enhancements, the SPE issuances can typically obtain a more favorable credit rating from rating agencies than the transferor could obtain for its own debt issuances. This results in less expensive financing costs than unsecured debt. The SPE may also enter into derivative contracts in order to convert the yield or currency of the underlying assets to match the needs of the SPE investors or to limit or change the credit risk of the SPE. Citigroup may be the provider of certain credit enhancements as well as the counterparty to any related derivative contracts.

Most of Citigroup's SPEs are variable interest entities (VIEs), as described below.

Variable Interest Entities

VIEs are entities that have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support, or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions through voting rights, and right to receive the expected residual returns of the entity or obligation to absorb the expected losses of the entity). Investors that finance the VIE through debt or equity interests or other counterparties providing other forms of support, such as guarantees, subordinated fee arrangements, or certain types of derivative contracts, are variable interest holders in the entity.

The variable interest holder, if any, that has a controlling financial interest in a VIE is deemed to be the primary beneficiary and must consolidate the VIE. Citigroup would be deemed to have a controlling financial interest and be the primary beneficiary if it has both of the following characteristics:

power to direct activities of a VIE that most significantly impact the entity's economic performance; and

obligation to absorb losses of the entity that could potentially be significant to the VIE or right to receive benefits from the entity that could potentially be significant to the VIE.

The Company must evaluate its involvement in each VIE and understand the purpose and design of the entity, the role the Company had in the entity's design and its involvement in the VIE's ongoing activities. The Company then must evaluate which activities most significantly impact the economic performance of the VIE and who has the power to direct such activities.

For those VIEs where the Company determines that it has the power to direct the activities that most significantly impact the VIE's economic performance, the Company then must evaluate its economic interests, if any, and determine whether it could absorb losses or receive benefits that could potentially be significant to the VIE. When evaluating whether the Company has an obligation to absorb losses that could potentially be significant, it considers the maximum exposure to such loss without consideration of probability. Such obligations could be in various forms, including, but not limited to, debt and equity investments, guarantees, liquidity agreements, and certain derivative contracts.

In various other transactions, the Company may: (i) act as a derivative counterparty (for example, interest rate swap, cross-currency swap, or purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE); (ii) act as underwriter or placement agent; (iii) provide administrative, trustee or other services; or (iv) make a market in debt securities or other instruments issued by VIEs. The Company generally considers such involvement, by itself, not to be variable interests and thus not an indicator of power or potentially significant benefits or losses.

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup's involvement with consolidated and unconsolidated VIEs with which the Company holds significant variable interests or has continuing involvement through servicing a majority of the assets in a VIE, each as of June 30, 2013 and December 31, 2012, is presented below:

<i>In millions of dollars</i>	As of June 30, 2013							
	Maximum exposure to loss in significant unconsolidated VIEs(1)							
	Total involvement with SPE assets	Consolidated VIE / SPE assets	Significant unconsolidated VIE assets(4)	Funded exposures(2)		Unfunded exposures(3)		Total
			Debt Investments	Equity investments	Funding commitments	Guarantees and derivatives		
Citicorp								
Credit card securitizations(5)	\$ 44,893	\$ 44,893	\$	\$	\$	\$	\$	\$
Mortgage securitizations(6)								
U.S. agency-sponsored	233,282		233,282	3,490			41	3,531
Non-agency-sponsored	7,828	914	6,914	517				517
Citi-administered asset-backed commercial paper conduits (ABCP)	28,705	28,705						
Collateralized debt obligations (CDOs)	4,502		4,502	50				50
Collateralized loan obligations (CLOs)	11,426		11,426	1,298				1,298
Asset-based financing	38,584	1,012	37,572	14,985	73	2,941	157	18,156
Municipal securities tender option bond trusts (TOBs)	13,798	7,205	6,593	84		4,398		4,482
Municipal investments	18,085	229	17,856	1,939	2,797	1,522		6,258
Client intermediation	2,047	65	1,982	243				243
Investment funds	5,819	4,004	1,815		49			49
Trust preferred securities	8,420		8,420		63			63
Other	2,162	293	1,869	119	528	48	71	766
Total	\$ 419,551	\$ 87,320	\$ 332,231	\$ 22,725	\$ 3,510	\$ 8,909	\$ 269	\$ 35,413
Citi Holdings								
Credit card securitizations	\$ 1,809	\$ 1,485	\$ 324	\$	\$	\$	\$	\$
Mortgage securitizations								
U.S. agency-sponsored	85,833		85,833	699			142	841
Non-agency-sponsored	15,251	1,893	13,358	48			2	50
Student loan securitizations	1,602	1,602						
Collateralized debt obligations (CDOs)	4,191		4,191	138			105	243
Collateralized loan obligations (CLOs)	3,215		3,215	388		8	110	506
Asset-based financing	3,442	3	3,439	621	3	240		864
Municipal investments	7,492		7,492	19	226	952		1,197
Client intermediation	10	10						
Investment funds	1,362		1,362		61			61
Other	5,079	4,957	122					
Total	\$ 129,286	\$ 9,950	\$ 119,336	\$ 1,913	\$ 290	\$ 1,200	\$ 359	\$ 3,762
Total Citigroup	\$ 548,837	\$ 97,270	\$ 451,567	\$ 24,638	\$ 3,800	\$ 10,109	\$ 628	\$ 39,175

- (1) The definition of maximum exposure to loss is included in the text that follows this table.
- (2) Included in Citigroup's June 30, 2013 Consolidated Balance Sheet.
- (3) Not included in Citigroup's June 30, 2013 Consolidated Balance Sheet.
- (4) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (5)

Edgar Filing: CITIGROUP INC - Form 10-Q

During the first quarter of 2013, the Company elected to remove approximately \$27 billion of randomly selected credit card receivables from the Master Trust (\$12 billion) and Omni Trust (\$15 billion) that represented a portion of the excess seller's interest in each trust (for a discussion of Citi's credit card securitizations, see "Credit Card Securitizations" below). These credit card receivables continue to be included in Consumer loans on the Consolidated Balance Sheet as of June 30, 2013.

- (6) Citicorp mortgage securitizations also include agency and non-agency (private-label) re-securitization activities. These SPEs are not consolidated. See "Re-Securitizations" below for further discussion.

Edgar Filing: CITIGROUP INC - Form 10-Q

As of December 31, 2012

Maximum exposure to loss in significant unconsolidated VIEs(1)

<i>In millions of dollars</i>	Total involvement with SPE assets	Consolidated VIE / SPE assets	Significant unconsolidated VIE assets(4)	Funded exposures(2)		Unfunded exposures(3)		Total
				Debt Investments	Equity investments	Funding commitments	Guarantees and derivatives	
Citicorp								
Credit card securitizations	\$ 77,770	\$ 77,770	\$	\$	\$	\$	\$	\$
Mortgage securitizations(5)								
U.S. agency-sponsored	232,741		232,741	3,042			45	3,087
Non-agency-sponsored	8,810	1,188	7,622	382				382
Citi-administered asset-backed commercial paper conduits (ABCP)	30,002	22,387	7,615			7,615		7,615
Collateralized debt obligations (CDOs)	5,539		5,539	24				24
Collateralized loan obligations (CLOs)	15,120		15,120	642	19			661
Asset-based financing	41,399	1,125	40,274	14,798	84	2,081	159	17,122
Municipal securities tender option bond trusts (TOBs)	15,163	7,573	7,590	352		4,628		4,980
Municipal investments	19,693	255	19,438	2,003	3,049	1,669		6,721
Client intermediation	2,486	151	2,335	319				319
Investment funds	4,286	2,196	2,090		14			14
Trust preferred securities	12,221		12,221		126			126
Other	2,023	115	1,908	113	382	22	76	593
Total	\$ 467,253	\$ 112,760	\$ 354,493	\$ 21,675	\$ 3,674	\$ 16,015	\$ 280	\$ 41,644
Citi Holdings								
Credit card securitizations	\$ 2,177	\$ 1,736	\$ 441	\$	\$	\$	\$	\$
Mortgage securitizations								
U.S. agency-sponsored	106,888		106,888	700			163	863
Non-agency-sponsored	17,192	2,127	15,065	43			2	45
Student loan securitizations	1,681	1,681						
Collateralized debt obligations (CDOs)	4,752		4,752	139			124	263
Collateralized loan obligations (CLOs)	4,676		4,676	435		13	108	556
Asset-based financing	4,166	3	4,163	984	6	243		1,233
Municipal investments	7,766		7,766	90	235	992		1,317
Client intermediation	13	13						
Investment funds	1,083		1,083		47			47
Other	6,005	5,851	154		3			3
Total	\$ 156,399	\$ 11,411	\$ 144,988	\$ 2,391	\$ 291	\$ 1,248	\$ 397	\$ 4,327
Total Citigroup	\$ 623,652	\$ 124,171	\$ 499,481	\$ 24,066	\$ 3,965	\$ 17,263	\$ 677	\$ 45,971

- (1) The definition of maximum exposure to loss is included in the text that follows this table.
- (2) Included in Citigroup's December 31, 2012 Consolidated Balance Sheet.
- (3) Not included in Citigroup's December 31, 2012 Consolidated Balance Sheet.
- (4) A significant unconsolidated VIE is an entity where the Company has any variable interest considered to be significant, regardless of the likelihood of loss or the notional amount of exposure.
- (5) Citicorp mortgage securitizations also include agency and non-agency (private-label) re-securitization activities. These SPEs are not consolidated. See "Re-Securitizations" below for further discussion.

Edgar Filing: CITIGROUP INC - Form 10-Q

The previous tables do not include:

certain venture capital investments made by some of the Company's private equity subsidiaries, as the Company accounts for these investments in accordance with the Investment Company Audit Guide;

certain limited partnerships that are investment funds that qualify for the deferral from the requirements of ASC 810 where the Company is the general partner and the limited partners have the right to replace the general partner or liquidate the funds;

certain investment funds for which the Company provides investment management services and personal estate trusts for which the Company provides administrative, trustee and/or investment management services;

VIEs structured by third parties where the Company holds securities in inventory, as these investments are made on arm's-length terms;

certain positions in mortgage-backed and asset-backed securities held by the Company, which are classified as *Trading account assets* or *Investments*, where the Company has no other involvement with the related securitization entity deemed to be significant (for more information on these positions, see Notes 11 and 12 to the Consolidated Financial Statements);

certain representations and warranties exposures in legacy *Securities and Banking* sponsored mortgage-backed and asset-backed securitizations, where the Company has no variable interest or continuing involvement as servicer. The outstanding balance of mortgage loans securitized during 2005 to 2008 where the Company has no variable interest or continuing involvement as servicer was approximately \$17 billion and \$19 billion at June 30, 2013 and December 31, 2012, respectively; and

certain representations and warranties exposures in Citigroup residential mortgage securitizations, where the original mortgage loan balances are no longer outstanding.

The asset balances for consolidated VIEs represent the carrying amounts of the assets consolidated by the Company. The carrying amount may represent the amortized cost or the current fair value of the assets depending on the legal form of the asset (e.g., security or loan) and the Company's standard accounting policies for the asset type and line of business.

The asset balances for unconsolidated VIEs where the Company has significant involvement represent the most current information available to the Company. In most cases, the asset balances represent an amortized cost basis without regard to impairments in fair value, unless fair value information is readily available to the Company. For VIEs that obtain asset exposures synthetically through derivative instruments (for example, synthetic CDOs), the tables generally include the full original notional amount of the derivative as an asset balance.

The maximum funded exposure represents the balance sheet carrying amount of the Company's investment in the VIE. It reflects the initial amount of cash invested in the VIE adjusted for any accrued interest and cash principal payments received. The carrying amount may also be adjusted for increases or declines in fair value or any impairment in value recognized in earnings. The maximum exposure of unfunded positions represents the remaining undrawn committed amount, including liquidity and credit facilities provided by the Company, or the notional amount of a derivative instrument considered to be a variable interest. In certain transactions, the Company has entered into derivative instruments or other arrangements that are not considered variable interests in the VIE (e.g., interest rate swaps, cross-currency swaps, or where the Company is the purchaser of credit protection under a credit default swap or total return swap where the Company pays the total return on certain assets to the SPE). Receivables under such arrangements are not included in the maximum exposure amounts.

Edgar Filing: CITIGROUP INC - Form 10-Q

Funding Commitments for Significant Unconsolidated VIEs Liquidity Facilities and Loan Commitments

The following tables present the notional amount of liquidity facilities and loan commitments that are classified as funding commitments in the VIE tables above as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars</i>	June 30, 2013		December 31, 2012	
	Liquidity facilities	Loan commitments	Liquidity facilities	Loan commitments
Citicorp				
Citi-administered asset-backed commercial paper conduits (ABCP)	\$	\$	\$ 7,615	\$
Asset-based financing	5	2,936	6	2,075
Municipal securities tender option bond trusts (TOBs)	4,398		4,628	
Municipal investments		1,522		1,669
Other		48		22
Total Citicorp	\$ 4,403	\$ 4,506	\$ 12,249	\$ 3,766
Citi Holdings				
Collateralized loan obligations (CLOs)	\$ 8	\$	\$ 13	\$
Asset-based financing		240		243
Municipal investments		952		992
Total Citi Holdings	\$ 8	\$ 1,192	\$ 13	\$ 1,235
Total Citigroup funding commitments	\$ 4,411	\$ 5,698	\$ 12,262	\$ 5,001

Citicorp and Citi Holdings Consolidated VIEs

The Company engages in on-balance-sheet securitizations which are securitizations that do not qualify for sales treatment; thus, the assets remain on the Company's balance sheet. The consolidated VIEs included in the tables below represent hundreds of separate entities with which the Company is involved. In general, the third-party investors in the obligations of consolidated VIEs have legal recourse only to the assets of the VIEs and do not have such recourse to the Company, except where the Company has provided a guarantee to the investors or is the counterparty to certain derivative transactions involving the VIE. In addition, the assets are generally restricted only to pay such liabilities.

Thus, the Company's maximum legal exposure to loss related to consolidated VIEs is significantly less than the carrying value of the consolidated VIE assets due to outstanding third-party financing. Intercompany assets and liabilities are excluded from the table. All assets are restricted from being sold or pledged as collateral. The cash flows from these assets are the only source used to pay down the associated liabilities, which are non-recourse to the Company's general assets.

The following table presents the carrying amounts and classifications of consolidated assets that are collateral for consolidated VIE and SPE obligations as of June 30, 2013 and December 31, 2012:

<i>In billions of dollars</i>	June 30, 2013			December 31, 2012		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Cash	\$ 0.2	\$ 0.2	\$ 0.4	\$ 0.3	\$ 0.2	\$ 0.5
Trading account assets	1.4		1.4	0.5		0.5
Investments	10.5		10.5	10.7		10.7
Total loans, net	74.0	9.5	83.5	100.8	11.0	111.8
Other	1.2	0.2	1.4	0.5	0.2	0.7
Total assets	\$ 87.3	\$ 9.9	\$ 97.2	\$ 112.8	\$ 11.4	\$ 124.2
Short-term borrowings	\$ 24.8	\$	\$ 24.8	\$ 17.9	\$	\$ 17.9
Long-term debt	24.5	2.3	26.8	23.8	2.6	26.4
Other liabilities	1.2	0.1	1.3	1.1	0.1	1.2
Total liabilities	\$ 50.5	\$ 2.4	\$ 52.9	\$ 42.8	\$ 2.7	\$ 45.5

Edgar Filing: CITIGROUP INC - Form 10-Q

Citicorp and Citi Holdings Significant Interests in Unconsolidated VIEs Balance Sheet Classification

The following table presents the carrying amounts and classification of significant variable interests in unconsolidated VIEs as of June 30, 2013 and December 31, 2012:

<i>In billions of dollars</i>	June 30, 2013			December 31, 2012		
	Citicorp	Citi Holdings	Citigroup	Citicorp	Citi Holdings	Citigroup
Trading account assets	\$ 4.2	\$ 0.5	\$ 4.7	\$ 4.0	\$ 0.5	\$ 4.5
Investments	4.5	0.5	5.0	5.4	0.7	6.1
Total loans, net	15.7	0.7	16.4	14.6	0.9	15.5
Other	1.8	0.6	2.4	1.4	0.5	1.9
Total assets	\$ 26.2	\$ 2.3	\$ 28.5	\$ 25.4	\$ 2.6	\$ 28.0

Credit Card Securitizations

The Company securitizes credit card receivables through trusts that are established to purchase the receivables. Citigroup transfers receivables into the trusts on a non-recourse basis. Credit card securitizations are revolving securitizations; as customers pay their credit card balances, the cash proceeds are used to purchase new receivables and replenish the receivables in the trust.

Substantially all of the Company's credit card securitization activity is through two trusts Citibank Credit Card Master Trust (Master Trust) and the Citibank Omni Master Trust (Omni Trust). These trusts are treated as consolidated entities because, as servicer, Citigroup has the power to direct the activities that most significantly impact the economic performance of the trusts, holds a seller's interest and certain securities issued by the trusts, and provides liquidity facilities to the trusts, which could result in potentially significant losses or benefits from the trusts. Accordingly, the transferred credit card receivables remain on Citi's Consolidated Balance Sheet with no gain or loss recognized. The debt issued by the trusts to third parties is included in Citi's Consolidated Balance Sheet.

The Company relies on securitizations to fund a significant portion of its credit card businesses in *North America*. The following table reflects amounts related to the Company's securitized credit card receivables as of June 30, 2013 and December 31, 2012:

<i>In billions of dollars</i>	Citicorp		Citi Holdings	
	June 30, 2013	December 31, 2012	June 30, 2013	December 31, 2012
Ownership interests in principal amount of trust credit card receivables				
Sold to investors via trust-issued securities	\$ 23.8	\$ 22.9	\$ 0.1	\$ 0.1
Retained by Citigroup as trust-issued securities	6.1	11.9	1.3	1.4
Retained by Citigroup via non-certificated interests(1)	15.6	44.6	0.1	0.2
Total ownership interests in principal amount of trust credit card receivables	\$ 45.5	\$ 79.4	\$ 1.5	\$ 1.7

- (1) During the first quarter of 2013, Citi elected to remove approximately \$27 billion of randomly selected credit card receivables from the Master Trust (\$12 billion) and Omni Trust (\$15 billion) that represented a portion of the excess seller's interest in each trust. These credit card receivables continue to be included in Consumer loans on the Consolidated Balance Sheet as of June 20, 2013.

Credit Card Securitizations Citicorp

The following tables summarize selected cash flow information related to Citicorp's credit card securitizations for the three and six months ended June 30, 2013 and 2012:

<i>In billions of dollars</i>	Three months ended	
	2013	2012

Edgar Filing: CITIGROUP INC - Form 10-Q

Proceeds from new securitizations	\$	3.6	\$
Pay down of maturing notes		(1.2)	(6.4)

	Six months ended June 30,		
<i>In billions of dollars</i>	2013	2012	
Proceeds from new securitizations	\$	4.5	\$
Pay down of maturing notes		(10.1)	(11.4)

Credit Card Securitizations Citi Holdings

The following tables summarize selected cash flow information related to Citi Holding's credit card securitizations for the three and six months ended June 30, 2013 and 2012:

	Three months ended June 30,	
<i>In billions of dollars</i>	2013	2012
Proceeds from new securitizations	\$	\$
Pay down of maturing notes		(0.1)

	Six months ended June 30,	
<i>In billions of dollars</i>	2013	2012
Proceeds from new securitizations	\$	\$
Pay down of maturing notes		(0.1)

Managed Loans

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages. As Citigroup consolidates the credit card trusts, all managed securitized card receivables are on-balance sheet.

Funding, Liquidity Facilities and Subordinated Interests

As noted above, Citigroup securitizes credit card receivables through two securitization trusts Master Trust, which is part of Citicorp, and Omni Trust, which is also substantially part of Citicorp. The liabilities of the trusts are included in the Consolidated Balance Sheet, excluding those retained by Citigroup.

Master Trust issues fixed- and floating-rate term notes. Some of the term notes are issued to multi-seller commercial paper conduits. The weighted average maturity of the term notes issued by the Master Trust was 3.6 years as of June 30, 2013 and 3.8 years as of December 31, 2012.

Master Trust Liabilities (at par value)

<i>In billions of dollars</i>	June 30, 2013	December 31, 2012
Term notes issued to third parties	\$ 19.5	\$ 18.6
Term notes retained by Citigroup affiliates	4.3	4.8
Total Master Trust liabilities	\$ 23.8	\$ 23.4

The Omni Trust issues fixed- and floating-rate term notes, some of which are purchased by multi-seller commercial paper conduits. The weighted average maturity of the third-party term notes issued by the Omni Trust was 1.2 years as of June 30, 2013 and 1.7 years as of December 31, 2012.

Omni Trust Liabilities (at par value)

<i>In billions of dollars</i>	June 30, 2013	December 31, 2012
Term notes issued to third parties	\$ 4.4	\$ 4.4
Term notes retained by Citigroup affiliates	1.9	7.1
Total Omni Trust liabilities	\$ 6.3	\$ 11.5

Mortgage Securitizations

The Company provides a wide range of mortgage loan products to a diverse customer base. Once originated, the Company often securitizes these loans through the use of SPEs. These SPEs are funded through the issuance of trust certificates backed solely by the transferred assets. These certificates have the same life as the transferred assets. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. These mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchasers of the securities issued by the trust. However, the Company's Consumer business generally retains the servicing rights and in certain instances retains investment securities, interest-only strips and residual interests in future cash flows from the trusts and also provides servicing for a limited number of *Securities and Banking* securitizations. *Securities and Banking* and *Special Asset Pool* do not retain servicing for their mortgage securitizations.

The Company securitizes mortgage loans generally through either a government-sponsored agency, such as Ginnie Mae, Fannie Mae or Freddie Mac (U.S. agency-sponsored mortgages), or private-label (non-agency-sponsored mortgages) securitization. The Company is not the primary beneficiary of its U.S. agency-sponsored mortgage securitizations because Citigroup does not have the power to direct the activities of the SPE that most significantly impact the entity's economic performance. Therefore, Citi does not consolidate these U.S. agency-sponsored mortgage securitizations.

The Company does not consolidate certain non-agency-sponsored mortgage securitizations because Citi is either not the servicer with the power to direct the significant activities of the entity or Citi is the servicer but the servicing relationship is deemed to be a fiduciary relationship and, therefore, Citi is not deemed to be the primary beneficiary of the entity.

Edgar Filing: CITIGROUP INC - Form 10-Q

In certain instances, the Company has (i) the power to direct the activities and (ii) the obligation to either absorb losses or the right to receive benefits that could be potentially significant to its non-agency-sponsored mortgage securitizations and, therefore, is the primary beneficiary and thus consolidates the SPE.

Edgar Filing: CITIGROUP INC - Form 10-Q

Mortgage Securitizations Citicorp

The following tables summarize selected cash flow information related to Citicorp mortgage securitizations for the three and six months ended June 30, 2013 and 2012:

<i>In billions of dollars</i>	Three months ended June 30,			
	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 20.4	\$ 2.6	\$ 10.3	\$ 0.2
Contractual servicing fees received	0.1		0.1	

<i>In billions of dollars</i>	Six months ended June 30,			
	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 38.8	\$ 3.0	\$ 26.9	\$ 0.5
Contractual servicing fees received	0.2		0.2	

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages were \$142.9 million and \$144.1 million for the three and six months ended June 30, 2013, respectively. For the three and six months ended June 30, 2013, gains (losses) recognized on the securitization of non-agency sponsored mortgages were \$23.7 million and \$31.6 million, respectively.

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages were \$3.0 million and \$5.9 million for the three and six months ended June 30, 2012, respectively. For the three and six months ended June 30, 2012, gains (losses) recognized on the securitization of non-agency sponsored mortgages were \$(1.0) million and \$(1.5) million, respectively.

Key assumptions used in measuring the fair value of retained interests at the date of sale or securitization of mortgage receivables for the three and six months ended June 30, 2013 and 2012 were as follows:

	Three months ended June 30, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Non-agency-sponsored mortgages(1) Subordinated interests
Discount rate	1.1% to 10.4%	2.3% to 4.3%	5.5% to 12.0%
Weighted average discount rate	9.1%	3.3%	8.2%
Constant prepayment rate	4.3% to 19.0%	5.5% to 10.0%	5.5% to 10.0%
Weighted average constant prepayment rate	5.8%	7.9%	8.6%
Anticipated net credit losses(2)	NM	47.2% to 53.0%	47.2% to 53.0%
Weighted average anticipated net credit losses	NM	49.8%	48.9%
Weighted average life	0.1 to 11.8 years	2.9 to 9.7 years	2.5 to 10.7 years

	Three months June 30, 2012		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Non-agency-sponsored mortgages(1) Subordinated interests
Discount rate	1.5% to 14.4%	13.4%	10.7% to 15.8%
Weighted average discount rate	11.5%	13.4%	13.9%
Constant prepayment rate	8.1% to 21.4%	8.1%	4.8% to 5.1%
Weighted average constant prepayment rate	9.1%	8.1%	4.9%
Anticipated net credit losses(2)	NM	50.5%	57.7% to 59.8%
Weighted average anticipated net credit losses	NM	50.5%	58.5%

Edgar Filing: CITIGROUP INC - Form 10-Q

Weighted average life	1.8 to 11.8 years	9.0 years	9.0 to 9.8 years
-----------------------	-------------------	-----------	------------------

175

	Six months ended June 30, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	1.1% to 12.4%	2.3% to 4.3%	5.5% to 19.2%
Weighted average discount rate	10.0%	3.3%	8.2%
Constant prepayment rate	4.0% to 21.4%	5.5% to 10.0%	1.3% to 10.0%
Weighted average constant prepayment rate	5.8%	7.9%	7.0%
Anticipated net credit losses(2)	NM	47.2% to 53.0%	44.7% to 89.0%
Weighted average anticipated net credit losses	NM	49.8%	57.9%
Weighted average life	0.1 to 11.8 years	2.9 to 9.7 years	2.5 to 16.5 years

	Six months ended June 30, 2012		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	1.5% to 14.4%	13.4%	10.7% to 19.3%
Weighted average discount rate	11.2%	13.4%	17.1%
Constant prepayment rate	7.3% to 21.4%	8.1%	2.2% to 5.4%
Weighted average constant prepayment rate	10.0%	8.1%	3.8%
Anticipated net credit losses(2)	NM	50.5%	55.2% to 62.9%
Weighted average anticipated net credit losses	NM	50.5%	59.0%
Weighted average life	1.8 to 11.8 years	9.0 years	5.9 to 9.8 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Edgar Filing: CITIGROUP INC - Form 10-Q

The interests retained by the Company range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

At June 30, 2013 and December 31, 2012, the key assumptions used to value retained interests, and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions, are set forth in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

	June 30, 2013		
	U.S. agency- sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.0% to 14.2%	0.4% to 21.5%	2.8% to 36.6%
Weighted average discount rate	6.3%	7.2%	13.1%
Constant prepayment rate	5.6% to 24.0%	1.4% to 100.0%	0.6% to 27.6%
Weighted average constant prepayment rate	14.2%	7.2%	7.0%
Anticipated net credit losses(2)	NM	0.1% to 80.5%	23.1% to 90.0%
Weighted average anticipated net credit losses	NM	56.0%	51.0%
Weighted average life	3.5 to 27.4 years	0.6 to 12.3 years	0.1 to 23.6 years

	December 31, 2012		
	U.S. agency- sponsored mortgages	Non-agency-sponsored mortgages(1) Senior interests	Subordinated interests
Discount rate	0.6% to 17.2%	1.2% to 24.0%	1.1% to 29.2%
Weighted average discount rate	6.1%	9.0%	13.8%
Constant prepayment rate	9.0% to 57.8%	1.9% to 24.9%	0.5% to 29.4%
Weighted average constant prepayment rate	27.7%	12.3%	10.0%
Anticipated net credit losses(2)	NM	0.1% to 80.2%	33.4% to 90.0%
Weighted average anticipated net credit losses	NM	47.0%	54.1%
Weighted average life	0.3 to 18.3 years	0.4 to 11.2 years	0.0 to 25.7 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

(2) Anticipated net credit losses represent estimated loss severity associated with defaulted mortgage loans underlying the mortgage securitizations disclosed above. Anticipated net credit losses, in this instance, do not represent total credit losses incurred to date, nor do they represent credit losses expected on retained interests in mortgage securitizations.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

<i>In millions of dollars at June 30, 2013</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency- sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 2,424	\$ 138	\$ 417
Discount rates			
Adverse change of 10%	\$ (67)	\$ (3)	\$ (27)
Adverse change of 20%	(131)	(6)	(52)
Constant prepayment rate			
Adverse change of 10%	(97)	(1)	(8)
Adverse change of 20%	(186)	(2)	(16)
Anticipated net credit losses			

Edgar Filing: CITIGROUP INC - Form 10-Q

Adverse change of 10%	NM	(1)	(9)
Adverse change of 20%	NM	(3)	(19)

177

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars at December 31, 2012</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 1,987	\$ 88	\$ 466
Discount rates			
Adverse change of 10%	\$ (46)	\$ (2)	\$ (31)
Adverse change of 20%	(90)	(4)	(59)
Constant prepayment rate			
Adverse change of 10%	(110)	(1)	(11)
Adverse change of 20%	(211)	(3)	(22)
Anticipated net credit losses			
Adverse change of 10%	NM	(1)	(13)
Adverse change of 20%	NM	(3)	(24)

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Mortgage Securitizations Citi Holdings

The following tables summarize selected cash flow information related to Citi Holdings mortgage securitizations for the three and six months ended June 30, 2013 and 2012:

<i>In billions of dollars</i>	Three months ended June 30,			
	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.1
Contractual servicing fees received	0.1		0.1	

<i>In billions of dollars</i>	Six months ended June 30,			
	2013		2012	
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages
Proceeds from new securitizations	\$ 0.1	\$ 0.3	\$ 0.3	\$ 0.3
Contractual servicing fees received	0.1		0.2	

Gains (losses) recognized on the securitization of U.S. agency-sponsored mortgages were \$4.4 million and \$6.9 million for the three and six months ended June 30, 2013, respectively. Gains recognized on the securitization of U.S. agency-sponsored mortgages were \$10.6 million and \$30.8 million for the three and six months ended June 30, 2012, respectively. The Company did not securitize non-agency-sponsored mortgages for the three and six months ended June 30, 2013 and 2012.

Similar to Citicorp mortgage securitizations discussed above, the range in the key assumptions is due to the different characteristics of the interests retained by the Company. The interests retained range from highly rated and/or senior in the capital structure to unrated and/or residual interests.

At June 30, 2013 and December 31, 2012, the key assumptions used to value retained interests, and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions, are set forth in the tables below. The negative effect of each change is calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of

simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

Edgar Filing: CITIGROUP INC - Form 10-Q

	June 30, 2013		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	
		Senior interests	Subordinated interests
Discount rate	0.0% to 51.9%	7.6% to 11.0%	6.6% to 15.9%
Weighted average discount rate	9.9%	10.3%	11.4%
Constant prepayment rate	7.2% to 31.5%	14.0% to 30.3%	5.4% to 8.2%
Weighted average constant prepayment rate	23.6%	16.9%	6.9%
Anticipated net credit losses	NM	0.3%	53.8% to 56.6%
Weighted average anticipated net credit losses	NM	0.3%	55.2%
Weighted average life	2.3 to 7.9 years	4.1 to 5.1 years	8.1 to 10.6 years

	December 31, 2012		
	U.S. agency-sponsored mortgages	Non-agency-sponsored mortgages(1)	
		Senior interests	Subordinated interests
Discount rate	0.0% to 52.7%	4.1% to 29.2%	3.4% to 12.4%
Weighted average discount rate	9.7%	4.2%	8.0%
Constant prepayment rate	8.2% to 37.4%	21.7% to 26.0%	12.7% to 18.7%
Weighted average constant prepayment rate	28.6%	21.7%	15.7%
Anticipated net credit losses	NM	0.5%	50.0% to 50.1%
Weighted average anticipated net credit losses	NM	0.5%	50.1%
Weighted average life	2.2 to 7.8 years	2.1 to 4.4 years	6.0 to 7.4 years

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

<i>In millions of dollars at June 30, 2013</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 634	\$ 63	\$ 16
Discount rates			
Adverse change of 10%	\$ (22)	\$ (3)	\$ (1)
Adverse change of 20%	(44)	(5)	(2)
Constant prepayment rate			
Adverse change of 10%	(43)	(3)	
Adverse change of 20%	(84)	(5)	(1)
Anticipated net credit losses			
Adverse change of 10%	NM	(9)	(1)
Adverse change of 20%	NM	(17)	(2)

<i>In millions of dollars at December 31, 2012</i>	Non-agency-sponsored mortgages(1)		
	U.S. agency-sponsored mortgages	Senior interests	Subordinated interests
Carrying value of retained interests	\$ 618	\$ 39	\$ 16

Discount rates

Edgar Filing: CITIGROUP INC - Form 10-Q

Adverse change of 10%	\$	(22)	\$	\$	(1)
Adverse change of 20%		(42)		(1)	(2)
Constant prepayment rate					
Adverse change of 10%		(57)		(3)	
Adverse change of 20%		(109)		(7)	(1)
Anticipated net credit losses					
Adverse change of 10%		NM		(9)	(2)
Adverse change of 20%		NM		(19)	(4)

(1) Disclosure of non-agency-sponsored mortgages as senior and subordinated interests is indicative of the interests' position in the capital structure of the securitization.

NM Not meaningful. Anticipated net credit losses are not meaningful due to U.S. agency guarantees.

Edgar Filing: CITIGROUP INC - Form 10-Q

Mortgage Servicing Rights

In connection with the securitization of mortgage loans, the Company's U.S. Consumer mortgage business generally retains the servicing rights, which entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees.

The fair value of capitalized mortgage servicing rights (MSRs) was \$2.5 billion and \$2.1 billion at June 30, 2013 and 2012, respectively. The MSR balances correspond to principal loan balances of \$301 billion and \$367 billion as of June 30, 2013 and 2012, respectively. The following tables summarize the changes in capitalized MSR balances for the three and six months ended June 30, 2013 and 2012:

<i>In millions of dollars</i>	Three months ended	
	June 30,	
	2013	2012
Balance, as of March 31	\$ 2,203	\$ 2,691
Originations	204	79
Changes in fair value of MSR balances due to changes in inputs and assumptions	247	(420)
Other changes(1)	(130)	(233)
Sale of MSR balances		
Balance, as of June 30	\$ 2,524	\$ 2,117

<i>In millions of dollars</i>	Six months ended	
	June 30,	
	2013	2012
Balance, beginning of year	\$ 1,942	\$ 2,569
Originations	376	223
Changes in fair value of MSR balances due to changes in inputs and assumptions	470	(171)
Other changes(1)	(263)	(504)
Sale of MSR balances	(1)	
Balance, as of June 30	\$ 2,524	\$ 2,117

(1) Represents changes due to customer payments and passage of time.

The fair value of the MSR balances is primarily affected by changes in prepayments of mortgages that result from shifts in mortgage interest rates. In managing this risk, the Company economically hedges a significant portion of the value of its MSR balances through the use of interest rate derivative contracts, forward purchase and sale commitments of mortgage-backed securities and purchased securities classified as *Trading account assets*.

The Company receives fees during the course of servicing previously securitized mortgages. The amounts of these fees for the three and six months ended June 30 31, 2013 and 2012 were as follows:

<i>In millions of dollars</i>	Three months ended		Six months ended	
	June 30,		June 30,	
	2013	2012	2013	2012
Service fees	\$ 198	\$ 253	\$ 415	\$ 521
Late fees	11	16	19	33
Ancillary fees	21	25	52	53
Total MSR fees	\$ 230	\$ 294	\$ 486	\$ 607

These fees are classified in the Consolidated Statement of Income as *Other revenue*.

Re-securitizations

Edgar Filing: CITIGROUP INC - Form 10-Q

The Company engages in re-securitization transactions in which debt securities are transferred to a VIE in exchange for new beneficial interests. During the three and six months ended June 30, 2013, Citi transferred non-agency (private-label) securities with an original par value of approximately \$152 million and \$396 million, respectively, to re-securitization entities, compared to \$283 million and \$792 million for the three and six months ended June 30, 2012. These securities are backed by either residential or commercial mortgages and are often structured on behalf of clients.

As of June 30, 2013, the fair value of Citi-retained interests in private-label re-securitization transactions structured by Citi totaled approximately \$376 million (\$78 million of which related to re-securitization transactions executed in 2013), and are recorded in *Trading account assets*. Of this amount, approximately \$28 million was related to senior beneficial interests, and approximately \$348 million was related to subordinated beneficial interests. As of December 31, 2012, the fair value of Citi retained interests in private label re-securitization transactions structured by Citi totaled approximately \$380 million (\$128 million of which related to re-securitization transactions executed in 2012). Of this amount, approximately \$11 million was related to senior beneficial interests, and approximately \$369 million was related to subordinated beneficial interests. The original par value of private-label re-securitization transactions in which Citi holds a retained interest as of June 30, 2013 and December 31, 2012 was approximately \$5.9 billion and \$7.1 billion, respectively.

The Company also re-securitizes U.S. government-agency guaranteed mortgage-backed (agency) securities. During the three and six months ended June 30, 2013, Citi transferred agency securities with a fair value of approximately \$7.3 billion and \$14.8 billion, respectively, to re-securitization entities, compared to approximately \$7.4 billion and \$14.6 billion for the three and six months ended June 30, 2012. As of June 30, 2013, the fair value of Citi-retained interests in agency re-securitization transactions structured by Citi totaled approximately \$1.6 billion (\$1.2 billion of which related to re-securitization transactions executed in 2013) compared to \$1.7 billion as of December 31, 2012 (\$1.1 billion of which related to re-securitization transactions executed in 2012), which is recorded in *Trading account assets*. The original fair value of agency re-securitization transactions in which Citi holds a retained interest as of June 30, 2013 and December 31, 2012 was approximately \$72.7 billion and \$71.2 billion, respectively.

As of June 30, 2013 and December 31, 2012, the Company did not consolidate any private-label or agency re-securitization entities.

Citi-Administered Asset-Backed Commercial Paper Conduits

The Company is active in the asset-backed commercial paper conduit business as administrator of several multi-seller commercial paper conduits and also as a service provider to single-seller and other commercial paper conduits sponsored by third parties.

Citi's multi-seller commercial paper conduits are designed to provide the Company's clients access to low-cost funding in the commercial paper markets. The conduits purchase assets from or provide financing facilities to clients and are funded by issuing commercial paper to third-party investors. The conduits generally do not purchase assets originated by the Company. The funding of the conduits is facilitated by the liquidity support and credit enhancements provided by the Company.

As administrator to Citi's conduits, the Company is generally responsible for selecting and structuring assets purchased or financed by the conduits, making decisions regarding the funding of the conduits, including determining the tenor and other features of the commercial paper issued, monitoring the quality and performance of the conduits' assets, and facilitating the operations and cash flows of the conduits. In return, the Company earns structuring fees from customers for individual transactions and earns an administration fee from the conduit, which is equal to the income from the client program and liquidity fees of the conduit after payment of conduit expenses. This administration fee is fairly stable, since most risks and rewards of the underlying assets are passed back to the clients. Once the asset pricing is negotiated, most ongoing income, costs and fees are relatively stable as a percentage of the conduit's size.

The conduits administered by the Company do not generally invest in liquid securities that are formally rated by third parties. The assets are privately negotiated and structured transactions that are generally designed to be held by the conduit, rather than actively traded and sold. The yield earned by the conduit on each asset is generally tied to the rate on the commercial paper issued by the conduit, thus passing interest rate risk to the client. Each asset purchased by the conduit is structured with transaction-specific credit enhancement features provided by the third-party client seller, including over collateralization, cash and excess spread collateral accounts, direct recourse or third-party guarantees. These credit enhancements are sized with the objective of approximating a credit rating of A or above, based on the Company's internal risk ratings. At the respective periods ended June 30, 2013 and December 31, 2012, the conduits had approximately \$29 billion and \$30 billion of purchased assets outstanding, respectively, and had incremental funding commitments with clients of approximately \$15 billion and \$14 billion, respectively.

Substantially all of the funding of the conduits is in the form of short-term commercial paper, with a weighted average life generally ranging from 25 to 50 days. At the respective periods ended June 30, 2013 and December 31, 2012, the weighted average lives of the commercial paper issued by the conduits were approximately 44 and 38 days, respectively.

The primary credit enhancement provided to the conduit investors is in the form of transaction-specific credit enhancements described above. One conduit holds only loans that are fully guaranteed primarily by AAA-rated government agencies that support export and development financing programs. In addition to the transaction-specific credit enhancements, the conduits, other than the government guaranteed loan conduit, have obtained a letter of credit from the Company, which is equal to at least 8-10% of the conduit's assets with a minimum of \$200 million. The letters of credit provided by the Company to the conduits total approximately \$2.2 billion and \$2.1 billion as of June 30, 2013 and December 31, 2012, respectively. The net result across multi-seller conduits administered by the Company, other than the government guaranteed loan conduit, is that, in the event defaulted assets exceed the transaction-specific credit enhancements described above, any losses in each conduit are allocated first to the Company and then the commercial paper investors.

The Company also provides the conduits with two forms of liquidity agreements that are used to provide funding to the conduits in the event of a market disruption, among other events. Each asset of the conduits is supported by a transaction-specific liquidity facility in the form of an asset purchase agreement (APA). Under the APA, the Company has generally agreed to purchase non-defaulted eligible receivables from the conduit at par. The APA is not generally designed to provide credit support to the conduit, as it generally does not permit the purchase of defaulted or impaired assets. Any funding under the APA will likely subject the underlying conduit clients to increased interest costs. In addition, the Company provides the conduits with program-wide liquidity in the form of short-term lending commitments. Under these commitments, the Company has agreed to lend to the conduits in the event of a short-term disruption in the commercial paper market, subject to specified conditions. The Company receives fees for providing both types of liquidity agreements and considers these fees to be on fair market terms.

Finally, the Company is one of several named dealers in the commercial paper issued by the conduits and earns a market-based fee for providing such services. Along with third-party dealers, the Company makes a market in the commercial paper and may from time to time fund commercial paper pending sale to a third party. On specific dates with less liquidity in the market, the Company may hold in inventory commercial paper issued by conduits administered by the Company, as well as conduits administered by third parties. The amount of commercial paper issued by its administered conduits held in inventory fluctuates based on market conditions and activity. As of June 30, 2013 and December 31, 2012, the Company owned \$10.4 billion and \$11.7 billion, respectively, of the commercial paper issued by its administered conduits.

Edgar Filing: CITIGROUP INC - Form 10-Q

The asset-backed commercial paper conduits are consolidated by the Company. The Company determined that through its roles as administrator and liquidity provider it had the power to direct the activities that most significantly impacted the entities' economic performance. These powers included its ability to structure and approve the assets purchased by the conduits, its ongoing surveillance and credit mitigation activities, its ability to sell or repurchase assets out of the conduits, and its liability management. In addition, as a result of all the Company's involvement described above, it was concluded that the Company had an economic interest that could potentially be significant. However, the assets and liabilities of the conduits are separate and apart from those of Citigroup. No assets of any conduit are available to satisfy the creditors of Citigroup or any of its other subsidiaries.

During the second quarter of 2013, Citi consolidated the government guaranteed loan conduit it administers that was previously not consolidated due to changes in the primary risks and design of the conduit which were identified as a reconsideration event. Citi, as the administrator and liquidity provider, previously determined it had an economic interest that could potentially be significant. Upon the reconsideration event,

Edgar Filing: CITIGROUP INC - Form 10-Q

it was determined that Citi now had the power to direct the activities that most significantly impacted the conduit's economic performance. The impact of the consolidation resulted in an increase of assets and liabilities of approximately \$7 billion, each, and a net pretax gain to the Consolidated Statement of Income of approximately \$40 million.

Collateralized Debt and Loan Obligations

A securitized collateralized debt obligation (CDO) is an SPE that purchases a pool of assets consisting of asset-backed securities and synthetic exposures through derivatives on asset-backed securities and issues multiple tranches of equity and notes to investors.

A cash CDO, or arbitrage CDO, is a CDO designed to take advantage of the difference between the yield on a portfolio of selected assets, typically residential mortgage-backed securities, and the cost of funding the CDO through the sale of notes to investors. "Cash flow" CDOs are entities in which the CDO passes on cash flows from a pool of assets, while "market value" CDOs pay to investors the market value of the pool of assets owned by the CDO at maturity. In these transactions, all of the equity and notes issued by the CDO are funded, as the cash is needed to purchase the debt securities.

A synthetic CDO is similar to a cash CDO, except that the CDO obtains exposure to all or a portion of the referenced assets synthetically through derivative instruments, such as credit default swaps. Because the CDO does not need to raise cash sufficient to purchase the entire referenced portfolio, a substantial portion of the senior tranches of risk is typically passed on to CDO investors in the form of unfunded liabilities or derivative instruments. The CDO writes credit protection on select referenced debt securities to the Company or third parties. Risk is then passed on to the CDO investors in the form of funded notes or purchased credit protection through derivative instruments. Any cash raised from investors is invested in a portfolio of collateral securities or investment contracts. The collateral is then used to support the obligations of the CDO on the credit default swaps written to counterparties.

A securitized collateralized loan obligation (CLO) is substantially similar to the CDO transactions described above, except that the assets owned by the SPE (either cash instruments or synthetic exposures through derivative instruments) are corporate loans and to a lesser extent corporate bonds, rather than asset-backed debt securities.

A third-party asset manager is typically retained by the CDO/CLO to select the pool of assets and manage those assets over the term of the SPE. The Company is the manager for a limited number of CLO transactions over the term of the SPE.

The Company earns fees for warehousing assets prior to the creation of a "cash flow" or "market value" CDO/CLO, structuring CDOs/CLOs and placing debt securities with investors. In addition, the Company has retained interests in many of the CDOs/CLOs it has structured and makes a market in the issued notes.

The Company's continuing involvement in synthetic CDOs/CLOs generally includes purchasing credit protection through credit default swaps with the CDO/CLO, owning a portion of the capital structure of the CDO/CLO in the form of both unfunded derivative positions (primarily super-senior exposures discussed below) and funded notes, entering into interest-rate swap and total-return swap transactions with the CDO/CLO, lending to the CDO/CLO, and making a market in the funded notes.

Where a CDO/CLO entity issues preferred shares (or subordinated notes that are the equivalent form), the preferred shares generally represent an insufficient amount of equity (less than 10%) and create the presumption that preferred shares are insufficient to finance the entity's activities without subordinated financial support. In addition, although the preferred shareholders generally have full exposure to expected losses on the collateral and uncapped potential to receive expected residual returns, they generally do not have the ability to make decisions significantly affecting the entity's financial results because of their limited role in making day-to-day decisions and their limited ability to remove the asset manager. Because one or both of the above conditions will generally be met, the Company has concluded, even where a CDO/CLO entity issued preferred shares, the entity should be classified as a VIE.

In general, the asset manager, through its ability to purchase and sell assets or where the reinvestment period of a CDO/CLO has expired the ability to sell assets, will have the power to direct the activities of the entity that most significantly impact the economic performance of the CDO/CLO. However, where a CDO/CLO has experienced an event of default or an optional redemption period has gone into effect, the activities of the asset manager may be curtailed and/or certain additional rights will generally be provided to the investors in a CDO/CLO entity, including the right to direct the liquidation of the CDO/CLO entity.

The Company has retained significant portions of the "super-senior" positions issued by certain CDOs. These positions are referred to as "super-senior" because they represent the most senior positions in the CDO and, at the time of structuring, were senior to tranches rated AAA by independent rating agencies.

The Company does not generally have the power to direct the activities of the entity that most significantly impact the economic performance of the CDOs/CLOs as this power is generally held by a third-party asset manager of the CDO/CLO. As such, those CDOs/CLOs

are not consolidated. The Company may consolidate the CDO/CLO when: (i) the Company is the asset manager and no other single investor has the unilateral ability to remove the Company or unilaterally cause the liquidation of the CDO/CLO, or the Company is not the asset manager but has a unilateral right to remove the third-party asset manager or unilaterally liquidate the CDO/CLO and receive the underlying assets, and (ii) the Company has economic exposure to the entity that could be potentially significant to the entity.

The Company continues to monitor its involvement in unconsolidated CDOs/CLOs to assess future consolidation risk. For example, if the Company were to acquire additional interests in these entities and obtain the right, due to an event of default trigger being met, to unilaterally liquidate or direct the activities of a CDO/CLO, the Company may be required to consolidate the asset entity. For cash CDOs/CLOs, the net result of such consolidation would be to gross up the Company's balance sheet by the current fair value of the securities held by third parties and assets held by the CDO/CLO, which amounts are not considered material. For synthetic CDOs/CLOs, the net result of such consolidation may reduce the Company's balance sheet, because intercompany derivative receivables and payables would be eliminated in consolidation, and other assets held by

Edgar Filing: CITIGROUP INC - Form 10-Q

the CDO/CLO and the securities held by third parties would be recognized at their current fair values.

Key Assumptions and Retained Interests Citi Holdings

At June 30, 2013 and December 31, 2012, the key assumptions used to value retained interests, and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions, are set forth in the tables below:

June 30, 2013		
	CDOs	CLOs
Discount rate	46.6% to 51.3%	1.5% to 1.7%

December 31, 2012		
	CDOs	CLOs
Discount rate	46.9% to 51.6%	1.9% to 2.1%

June 30, 2013		
<i>In millions of dollars</i>	CDOs	CLOs
Carrying value of retained interests	\$ 16	\$ 1,167

Discount rates		
Adverse change of 10%	\$ (1)	\$ (6)
Adverse change of 20%	(2)	(13)

December 31, 2012		
<i>In millions of dollars</i>	CDOs	CLOs
Carrying value of retained interests	\$ 16	\$ 428

Discount rates		
Adverse change of 10%	\$ (2)	\$ (2)
Adverse change of 20%	(3)	(4)

Asset-Based Financing

The Company provides loans and other forms of financing to VIEs that hold assets. Those loans are subject to the same credit approvals as all other loans originated or purchased by the Company. Financings in the form of debt securities or derivatives are, in most circumstances, reported in *Trading account assets* and accounted for at fair value through earnings. The Company generally does not have the power to direct the activities that most significantly impact these VIEs' economic performance and thus it does not consolidate them.

Asset-Based Financing Citicorp

The primary types of Citicorp's asset-based financings, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at June 30, 2013 and December 31, 2012 are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

June 30, 2013		
	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
<i>In billions of dollars</i>		
Type		
Commercial and other real estate	\$ 12.5	\$ 3.2

Edgar Filing: CITIGROUP INC - Form 10-Q

Corporate loans		2.2		1.8
Hedge funds and equities				
Airplanes, ships and other assets		22.9		13.2
Total	\$	37.6	\$	18.2

<i>In billions of dollars</i>	December 31, 2012	
	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type		
Commercial and other real estate	\$ 16.1	\$ 3.1
Corporate loans	2.0	1.6
Hedge funds and equities	0.6	0.4
Airplanes, ships and other assets	21.5	12.0
Total	\$ 40.2	\$ 17.1

The following tables summarize selected cash flow information related to asset-based financings for the three and six months ended June 30, 2013 and 2012:

<i>In billions of dollars</i>	Three months ended June 30,	
	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.3	

<i>In billions of dollars</i>	Six months ended June 30,	
	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.6	

Edgar Filing: CITIGROUP INC - Form 10-Q

The effect of adverse changes of 10% and 20% in the discount rate used to determine the fair value of retained interests at June 30, 2013 and December 31, 2012 are set forth below:

<i>In millions of dollars</i>	June 30, 2013	
	Asset-based Financing	
Carrying value of retained interests	\$	1,241
Value of underlying portfolio		
Adverse change of 10%	\$	(12)
Adverse change of 20%		(24)

<i>In millions of dollars</i>	December 31, 2012	
	Asset-based Financing	
Carrying value of retained interests	\$	1,726
Value of underlying portfolio		
Adverse change of 10%	\$	(22)
Adverse change of 20%		(44)

Asset-Based Financing Citi Holdings

The primary types of Citi Holdings' asset-based financing, total assets of the unconsolidated VIEs with significant involvement and the Company's maximum exposure to loss at June 30, 2013 and December 31, 2012 are shown below. For the Company to realize that maximum loss, the VIE (borrower) would have to default with no recovery from the assets held by the VIE.

<i>In billions of dollars</i>	June 30, 2013	
	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type		
Commercial and other real estate	\$ 0.8	\$ 0.3
Corporate loans	0.1	0.1
Airplanes, ships and other assets	2.5	0.5
Total	\$ 3.4	\$ 0.9

<i>In billions of dollars</i>	December 31, 2012	
	Total unconsolidated VIE assets	Maximum exposure to unconsolidated VIEs
Type		
Commercial and other real estate	\$ 0.9	\$ 0.3
Corporate loans	0.4	0.3
Airplanes, ships and other assets	2.9	0.6
Total	\$ 4.2	\$ 1.2

The following tables summarize selected cash flow information related to asset-based financings for the three and six months ended June 30, 2013 and 2012:

<i>In billions of dollars</i>	Three months ended June 30,	
	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.2	\$ 0.4

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In billions of dollars</i>	Six months ended June 30,	
	2013	2012
Cash flows received on retained interests and other net cash flows	\$ 0.2	\$ 1.3

The effects of adverse changes of 10% and 20% in the discount rate used to determine the fair value of retained interests at June 30, 2013 and December 31, 2012 are set forth below:

<i>In millions of dollars</i>	June 30, 2013	
	Asset-based Financing	
Carrying value of retained interests	\$	107

Value of underlying portfolio		
Adverse change of 10%	\$	
Adverse change of 20%		

<i>In millions of dollars</i>	December 31, 2012	
	Asset-based Financing	
Carrying value of retained interests	\$	339

Value of underlying portfolio		
Adverse change of 10%	\$	
Adverse change of 20%		

Municipal Securities Tender Option Bond (TOB) Trusts

TOB trusts hold fixed- and floating-rate, taxable and tax-exempt securities issued by state and local governments and municipalities. The trusts are typically single-issuer trusts whose assets are purchased from the Company or from other investors in the municipal securities market. The TOB trusts fund the purchase of their assets by issuing long-term, putable floating rate certificates (Floaters) and residual certificates (Residuals). The trusts are referred to as TOB trusts because the Floater holders have the ability to tender their interests periodically back to the issuing trust, as described further below. The Floaters and Residuals evidence beneficial ownership interests in, and are collateralized by, the underlying assets of the trust. The Floaters are held by third-party investors, typically tax-exempt money market funds. The Residuals are typically held by the original owner of the municipal securities being financed.

The Floaters and the Residuals have a tenor that is equal to or shorter than the tenor of the underlying municipal bonds. The Residuals entitle their holders to the residual cash flows from the issuing trust, the interest income generated by the underlying municipal securities net of interest paid on the Floaters, and trust expenses. The Residuals are rated based on the long-term rating of the underlying municipal bond. The Floaters bear variable interest rates that are reset periodically to a new market rate based on a spread to a high grade, short-term, tax-exempt index. The Floaters have a long-term rating based on the long-term rating of the underlying municipal bond and a short-term rating based on that of the liquidity provider to the trust.

There are two kinds of TOB trusts: customer TOB trusts and non-customer TOB trusts. Customer TOB trusts are trusts through which customers finance their investments in municipal securities. The Residuals are held by customers and the Floaters by third-party investors, typically tax-exempt money market funds. Non-customer TOB trusts are trusts through which the Company finances its own investments in municipal securities. In such trusts, the Company holds the Residuals and third-party investors, typically tax-exempt money market funds, hold the Floaters.

The Company serves as remarketing agent to the trusts, placing the Floaters with third-party investors at inception, facilitating the periodic reset of the variable rate of interest on the Floaters and remarketing any tendered Floaters. If Floaters are tendered and the Company (in its role as remarketing agent) is unable to find a new investor within a specified period of time, it can declare a failed remarketing, in which case the trust is unwound. The Company may, but is not obligated to, buy the Floaters into its own inventory. The level of the Company's inventory of Floaters fluctuates over time. As of June 30, 2013 and December 31, 2012, the Company held \$195 million and \$203 million, respectively, of Floaters related to both customer and non-customer TOB trusts.

For certain non-customer trusts, the Company also provides credit enhancement. As of June 30, 2013 and December 31, 2012, approximately \$219 million and \$184 million respectively, of the municipal bonds owned by TOB trusts have a credit guarantee provided by the Company.

The Company provides liquidity to many of the outstanding trusts. If a trust is unwound early due to an event other than a credit event on the underlying municipal bond, the underlying municipal bonds are sold in the market. If there is a shortfall in the trust's cash flows between the redemption price of the tendered Floaters and the proceeds from the sale of the underlying municipal bonds, the trust draws on a liquidity agreement in an amount equal to the shortfall. For customer TOBs where the Residual is less than 25% of the trust's capital structure, the Company has a reimbursement agreement with the Residual holder under which the Residual holder reimburses the Company for any payment made under the liquidity arrangement. Through this reimbursement agreement, the Residual holder remains economically exposed to fluctuations in value of the underlying municipal bonds. These reimbursement agreements are generally subject to daily margining based on changes in value of the underlying municipal bond. In cases where a third party provides liquidity to a non-customer TOB trust, a similar reimbursement arrangement is made whereby the Company (or a consolidated subsidiary of the Company) as Residual holder absorbs any losses incurred by the liquidity provider.

As of June 30, 2013 and December 31, 2012, liquidity agreements provided with respect to customer TOB trusts totaled \$4.5 billion and \$4.9 billion, respectively, of which \$3.2 billion and \$3.6 billion, respectively, were offset by reimbursement agreements. For the remaining exposure related to TOB transactions, where the Residual owned by the customer was at least 25% of the bond value at the inception of the transaction, no reimbursement agreement was executed. The Company also provides other liquidity agreements or letters of credit to customer-sponsored municipal investment funds, which are not variable interest entities, and municipality-related issuers that totaled \$7.2 billion and \$6.4 billion as of June 30, 2013 and December 31, 2012, respectively. These liquidity agreements and letters of credit are offset by reimbursement agreements with various term-out provisions.

The Company considers the customer and non-customer TOB trusts to be VIEs. Customer TOB trusts are not consolidated by the Company. The Company has concluded that the power to direct the activities that most significantly impact the economic performance of the customer TOB trusts is primarily held by the customer Residual holder, which may unilaterally cause the sale of the trust's bonds.

Non-customer TOB trusts generally are consolidated. Similar to customer TOB trusts, the Company has concluded that the power over the non-customer TOB trusts is primarily held by the Residual holder, which may unilaterally cause the sale of the trust's bonds. Because the Company holds the Residual interest, and thus has the power to direct the activities that most significantly impact the trust's economic

performance, it consolidates the non-customer TOB trusts.

Municipal Investments

Municipal investment transactions include debt and equity interests in partnerships that finance the construction and rehabilitation of low-income housing, facilitate lending in new or underserved markets, or finance the construction or operation of renewable municipal energy facilities. The Company generally invests in these partnerships as a limited partner and earns a return primarily through the receipt of tax credits and grants earned from the investments made by the partnership. The Company may also provide construction loans or permanent loans to the development or operations of real estate properties held by partnerships. These entities are generally considered VIEs. The power to direct the activities of these entities is typically held by the general partner. Accordingly, these entities are not consolidated by the Company.

Client Intermediation

Client intermediation transactions represent a range of transactions designed to provide investors with specified returns based on the returns of an underlying security, referenced asset or index. These transactions include credit-linked notes and equity-linked notes. In these transactions, the VIE typically obtains exposure to the underlying security, referenced asset or index through a derivative instrument, such as a total-return swap or a credit-default swap. In turn the VIE issues notes to investors that pay a return based on the specified underlying security, referenced asset or index. The VIE invests the proceeds in a financial asset or a guaranteed insurance contract that serves as collateral for the derivative contract over the term of the transaction. The Company's involvement in these transactions includes being the counterparty to the VIE's derivative instruments and investing in a portion of the notes issued by the VIE. In certain transactions, the investor's maximum risk of loss is limited and the Company absorbs risk of loss above a specified level. The Company does not have the power to direct the activities of the VIEs that most significantly impact their economic performance and thus it does not consolidate them.

The Company's maximum risk of loss in these transactions is defined as the amount invested in notes issued by the VIE and the notional amount of any risk of loss absorbed by the Company through a separate instrument issued by the VIE. The derivative instrument held by the Company may generate a receivable from the VIE (for example, where the Company purchases credit protection from the VIE in connection with the VIE's issuance of a credit-linked note), which is collateralized by the assets owned by the VIE. These derivative instruments are not considered variable interests and any associated receivables are not included in the calculation of maximum exposure to the VIE.

Investment Funds

The Company is the investment manager for certain investment funds that invest in various asset classes including private equity, hedge funds, real estate, fixed income and infrastructure. The Company earns a management fee, which is a percentage of capital under management, and may earn performance fees. In addition, for some of these funds the Company has an ownership interest in the investment funds. The Company has also established a number of investment funds as opportunities for qualified employees to invest in private equity investments. The Company acts as investment manager to these funds and may provide employees with financing on both recourse and non-recourse bases for a portion of the employees' investment commitments.

The Company has determined that a majority of the investment entities managed by Citigroup are provided a deferral from the requirements of SFAS 167, *Amendments to FASB Interpretation No. 46(R)*, because they meet the criteria in Accounting Standards Update No. 2010-10, *Consolidation (Topic 810), Amendments for Certain Investment Funds* (ASU 2010-10). These entities continue to be evaluated under the requirements of ASC 810-10, prior to the implementation of SFAS 167 (FIN 46(R), *Consolidation of Variable Interest Entities*), which required that a VIE be consolidated by the party with a variable interest that will absorb a majority of the entity's expected losses or residual returns, or both.

Trust Preferred Securities

The Company has raised financing through the issuance of trust preferred securities. In these transactions, the Company forms a statutory business trust and owns all of the voting equity shares of the trust. The trust issues preferred equity securities to third-party investors and invests the gross proceeds in junior subordinated deferrable interest debentures issued by the Company. The trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration and repayment of the preferred equity securities held by third-party investors. Obligations of the trusts are fully and unconditionally guaranteed by the Company.

Because the sole asset of each of the trusts is a receivable from the Company and the proceeds to the Company from the receivable exceed the Company's investment in the VIE's equity shares, the Company is not permitted to consolidate the trusts, even though it owns all of the voting equity shares of the trust, has fully guaranteed the trusts' obligations, and has the right to redeem the preferred securities in certain circumstances. The Company recognizes the subordinated debentures on its Consolidated Balance Sheet as long-term liabilities. For additional information, see Note 16 to the Consolidated Financial Statements.

20. DERIVATIVES ACTIVITIES

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

Futures and forward contracts, which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

Swap contracts, which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

Option contracts, which give the purchaser, for a premium, the right, but not the obligation, to buy or sell within a specified time a financial instrument, commodity or currency at a contracted price that may also be settled in cash, based on differentials between specified indices or prices.

Citigroup enters into these derivative contracts relating to interest rate, foreign currency, commodity and other market/credit risks for the following reasons:

Trading Purposes Customer Needs: Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market/credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved and the business purpose for the transaction. Citigroup also manages its derivative risk positions through offsetting trade activities, controls focused on price verification, and daily reporting of positions to senior managers.

Trading Purposes Citigroup trades derivatives as an active market maker. Trading limits and price verification controls are key aspects of this activity.

Hedging Citigroup uses derivatives in connection with its risk-management activities to hedge certain risks or reposition the risk profile of the Company. For example, Citigroup issues fixed-rate long-term debt and then enters into a receive-fixed, pay-variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance-sheet assets and liabilities, including AFS securities and borrowings, as well as other interest-sensitive assets and liabilities. In addition, foreign-exchange contracts are used to hedge non-U.S.-dollar-denominated debt, foreign-currency-denominated AFS securities and net investment exposures.

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign-exchange rates and other factors and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectability. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted at a reasonable cost in periods of high volatility and financial stress.

Derivative transactions are customarily documented under industry standard master agreements and credit support annexes, which provide that following an uncured payment default or other event of default the non-defaulting party may promptly terminate all transactions between the parties and determine a net amount due to be paid to, or by, the defaulting party. Events of default generally include: (i) failure to make a payment on a derivatives transaction (which remains uncured following applicable notice and grace periods), (ii) breach of a covenant (which remains uncured after applicable notice and grace periods), (iii) breach of a representation, (iv) cross default, either to third-party debt or to another derivatives transaction entered into among the parties, or, in some cases, their affiliates, (v) the occurrence of a merger or consolidation which results in a party becoming a materially weaker credit, and (vi) the cessation or repudiation of any applicable guarantee or other credit support document. An event of default may also occur under a credit support annex if a party fails to make a collateral delivery (which remains uncured following applicable notice and grace periods).

Edgar Filing: CITIGROUP INC - Form 10-Q

The enforceability of offsetting rights incorporated in the master netting agreements for derivative transactions is evidenced to the extent that a supportive legal opinion has been obtained from counsel of recognized standing which provides the requisite level of certainty regarding the enforceability of these agreements and that the exercise of rights by the non-defaulting party to terminate and close-out transactions on a net basis under these agreements will not be stayed, or avoided under applicable law upon an event of default including bankruptcy, insolvency or similar proceeding.

A legal opinion may not have been sought or obtained for certain jurisdictions where local law is silent or sufficiently ambiguous to determine the enforceability of offsetting rights or where adverse case law or conflicting regulation may cast doubt on the enforceability of such rights. In some jurisdictions and for some counterparty types, the insolvency law for a particular counterparty type may be nonexistent or unclear as overlapping regimes may exist. For example, this may be the case for certain sovereigns, municipalities, central banks and U.S. pension plans.

Exposure to credit risk on derivatives is impacted by market volatility, which may impair the ability of clients to satisfy their obligations to the Company. Credit limits are established and closely monitored for customers engaged in derivatives transactions. Citi considers the level of legal certainty regarding enforceability of its offsetting rights under master netting

Edgar Filing: CITIGROUP INC - Form 10-Q

agreements and credit support annexes to be an important factor in its risk management process. For example, because derivatives executed under master netting agreements where Citi does not have the requisite level of legal certainty regarding enforceability consume much greater amounts of single counterparty credit limits than those executed under enforceable master netting agreements, Citi generally transacts much lower volumes of derivatives under master netting agreements where Citi does not have the requisite level of legal certainty regarding enforceability.

Cash collateral and security collateral in the form of G10 government debt securities is generally posted to secure the net open exposure of derivative transactions, at a counterparty level, whereby the receiving party is free to comingle/rehypotheate such collateral in the ordinary course of its business. Nonstandard collateral such as corporate bonds, municipal bonds, U.S. agency securities and/or MBS may also be pledged as collateral for derivative transactions. Security collateral posted to open and maintain a master netting agreement with a counterparty, in the form of cash and securities, may from time to time be segregated in an account at a third-party custodian pursuant to a tri-party Account Control Agreement.

Edgar Filing: CITIGROUP INC - Form 10-Q

Information pertaining to the volume of derivative activity is provided in the tables below. The notional amounts, for both long and short derivative positions, of Citigroup's derivative instruments as of June 30, 2013 and December 31, 2012 are presented in the table below.

Derivative Notionals

<i>In millions of dollars</i>	Hedging instruments under ASC 815 (SFAS 133)(1)(2)		Other derivative instruments			
	June 30, 2013	December 31, 2012	Trading derivatives		Management hedges(3)	
			June 30, 2013	December 31, 2012	June 30, 2013	December 31, 2012
Interest rate contracts						
Swaps	\$ 133,418	\$ 114,296	\$ 32,216,909	\$ 30,050,856	\$ 129,189	\$ 99,434
Futures and forwards			6,040,887	4,823,370	79,803	45,856
Written options			4,169,564	3,752,905	15,521	22,992
Purchased options			3,971,417	3,542,048	7,717	7,890
Total interest rate contract notionals	\$ 133,418	\$ 114,296	\$ 46,398,777	\$ 42,169,179	\$ 232,230	\$ 176,172
Foreign exchange contracts						
Swaps	\$ 21,331	\$ 22,207	\$ 1,410,503	\$ 1,393,368	\$ 20,080	\$ 16,900
Futures and forwards	60,414	70,484	3,583,955	3,484,193	21,808	33,768
Written options	118	96	1,235,021	781,698		989
Purchased options	630	456	1,224,655	778,438	63	2,106
Total foreign exchange contract notionals	\$ 82,493	\$ 93,243	\$ 7,454,134	\$ 6,437,697	\$ 41,951	\$ 53,763
Equity contracts						
Swaps	\$	\$	\$ 102,413	\$ 96,039	\$	\$
Futures and forwards			22,955	16,171		
Written options			355,941	320,243		
Purchased options			338,180	281,236		
Total equity contract notionals	\$	\$	\$ 819,489	\$ 713,689	\$	\$
Commodity and other contracts						
Swaps	\$	\$	\$ 27,966	\$ 27,323	\$	\$
Futures and forwards			89,526	75,897		
Written options			100,764	86,418		
Purchased options			96,417	89,284		
Total commodity and other contract notionals	\$	\$	\$ 314,673	\$ 278,922	\$	\$
Credit derivatives(4)						
Protection sold	\$	\$	\$ 1,360,847	\$ 1,346,494	\$	\$
Protection purchased	107	354	1,409,444	1,412,194	17,745	21,741
Total credit derivatives	\$ 107	\$ 354	\$ 2,770,291	\$ 2,758,688	\$ 17,745	\$ 21,741
Total derivative notionals	\$ 216,018	\$ 207,893	\$ 57,757,364	\$ 52,358,175	\$ 291,926	\$ 251,676

- (1) The notional amounts presented in this table do not include hedge accounting relationships under ASC 815 (SFAS 133) where Citigroup is hedging the foreign currency risk of a net investment in a foreign operation by issuing a foreign-currency-denominated debt instrument. The notional amount of such debt was \$5,332 and \$4,888 million at June 30, 2013 and December 31, 2012, respectively.
- (2) Derivatives in hedge accounting relationships accounted for under ASC 815 (SFAS 133) are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet.
- (3) Management hedges represent derivative instruments used in certain economic hedging relationships that are identified for management purposes, but for which hedge accounting is not applied. These derivatives are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities* on the Consolidated Balance Sheet.
- (4) Credit derivatives are arrangements designed to allow one party (protection buyer) to transfer the credit risk of a "reference asset" to another party (protection seller). These arrangements allow a protection seller to assume the credit risk associated with the reference asset without directly purchasing that asset. The Company has entered into credit derivative positions for purposes such as risk management, yield enhancement, reduction of credit concentrations and diversification of overall risk.

The following tables present the gross and net fair values of the Company's derivative transactions, and the related offsetting amount permitted under ASC 210-20-45 and 815-10-45, as of June 30, 2013 and December 31, 2012. Under ASC 210-20-45, gross positive fair values are offset against gross negative fair values by counterparty pursuant to enforceable master netting agreements. Under ASC 815-10-45, payables and receivables in respect of cash collateral received from or paid to a given counterparty pursuant to an enforceable credit support annex are included in the offsetting amount. U.S. GAAP does not permit offsetting for security collateral posted. The table also includes amounts that are not permitted to be offset under ASC 210-20-45 and 815-10-45, such as security collateral posted or cash collateral posted at third-party custodians, but would be eligible for offsetting to the extent an event of default occurred and a legal opinion supporting enforceability of the offsetting rights has been obtained.

Derivative Mark-to-Market (MTM) Receivables/Payables

<i>In millions of dollars at June 30, 2013</i>	Derivatives classified in Trading accounts assets / liabilities(1)(2)(3)		Derivatives classified in Other assets / liabilities(2)(3)	
	Assets	Liabilities	Assets	Liabilities
Derivatives instruments designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 2,042	\$ 604	\$ 3,261	\$ 925
Cleared	3,005	806	7	
Exchange traded				
Interest rate contracts	\$ 5,047	\$ 1,410	\$ 3,268	\$ 925
Over-the-counter	\$ 1,681	\$ 495	\$ 495	\$ 658
Cleared				
Exchange traded				
Foreign exchange contracts	\$ 1,681	\$ 495	\$ 495	\$ 658
Over-the-counter	\$	\$	\$	\$ 3
Cleared				
Exchange traded				
Credit Derivatives	\$	\$	\$	\$ 3
Total derivative instruments designated as ASC 815 (SFAS 133) hedges	\$ 6,728	\$ 1,905	\$ 3,763	\$ 1,586
Derivatives instruments not designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 360,660	\$ 351,664	\$ 53	\$ 88
Cleared	306,719	310,686	589	161
Exchange traded	202	283		
Interest rate contracts	\$ 667,581	\$ 662,633	\$ 642	\$ 249
Over-the-counter	\$ 95,368	\$ 95,991	\$ 64	\$ 142
Cleared	4	3		
Exchange traded	14	18		
Foreign exchange contracts	\$ 95,386	\$ 96,012	\$ 64	\$ 142
Over-the-counter	\$ 19,601	\$ 32,600	\$	\$
Cleared				
Exchange traded	3,386	828		
Equity contracts	\$ 22,987	\$ 33,428	\$	\$
Over-the-counter	\$ 9,936	\$ 11,185	\$	\$
Cleared				
Exchange traded	1,915	1,203		
Commodity and other contracts	\$ 11,851	\$ 12,388	\$	\$
Over-the-counter	\$ 43,591	\$ 42,006	\$ 147	\$ 375
Cleared	1,476	1,549		
Exchange traded				
Credit derivatives(4)	\$ 45,067	\$ 43,555	\$ 147	\$ 375

Total derivatives instruments not designated as ASC 815 (SFAS 133) hedges	\$	842,872	\$	848,016	\$	853	\$	766
Total derivatives	\$	849,600	\$	849,921	\$	4,616	\$	2,352
Cash collateral paid/received(5)(6)	\$	5,088	\$	8,814	\$	7	\$	313
Less: Netting agreements(7)		(764,620)		(764,620)				
Less: Netting cash collateral received/paid(8)		(33,271)		(42,193)		(2,960)		
Net receivables/payables(9)	\$	56,797	\$	51,922	\$	1,663	\$	2,665
Additional amounts subject to an enforceable master netting agreement but not offset on the Consolidated Balance Sheet								
Less: Does not meet applicable offsetting guidance	\$		\$		\$		\$	
Less: Cash collateral received/paid		(498)		(15)				
Less: Non-cash collateral received/paid		(7,126)		(5,913)				
Total Net receivables/payables(9)	\$	49,173	\$	45,994	\$	1,663	\$	2,665

-
- (1) The trading derivatives fair values are presented in Note 11 to the Consolidated Financial Statements.
- (2) Derivative mark-to-market receivables/payables related to management hedges are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities*.
- (3) Over-the-counter (OTC) derivatives include derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.
- (4) The credit derivatives trading assets are composed of \$25,239 million related to protection purchased and \$19,828 million related to protection sold as of June 30, 2013. The credit derivatives trading liabilities are composed of \$20,163 million related to protection purchased and \$23,392 million related to protection sold as of June 30, 2013.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (5) For the trading assets/liabilities, this is the net amount of the \$47,281 million and \$42,085 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$42,193 million was used to offset derivative liabilities and, of the gross cash collateral received, \$33,271 million was used to offset derivative assets.
- (6) For the other assets/liabilities, this is the net amount of the \$7 million and \$3,273 million of the gross cash collateral paid and received, respectively. Of the gross cash collateral received, \$2,960 million was used to offset derivative assets.
- (7) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable netting agreements.
- (8) Represents the netting of cash collateral paid and received by counterparty under enforceable credit support agreements.
- (9) The net receivables/payables include approximately \$15 billion and \$18 billion of derivative asset and liability fair values, respectively, not subject to enforceable master netting agreements.

<i>In millions of dollars at December 31, 2012</i>	Derivatives classified in Trading accounts assets / liabilities(1)(2)(3)		Derivatives classified in Other assets / liabilities(2)(3)	
	Assets	Liabilities	Assets	Liabilities
Derivatives instruments designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 5,110	\$ 1,702	\$ 4,574	\$ 1,175
Cleared	2,685	561		3
Exchange traded				
Interest Rate contracts	\$ 7,795	\$ 2,263	\$ 4,574	\$ 1,178
Over-the-counter	\$ 341	\$ 1,350	\$ 978	\$ 525
Cleared				
Exchange traded				
Foreign exchange contracts	\$ 341	\$ 1,350	\$ 978	\$ 525
Over-the-counter	\$	\$	\$	\$ 16
Cleared				
Exchange traded				
Credit derivatives	\$	\$	\$	\$ 16
Total derivative instruments designated as ASC 815 (SFAS 133) hedges	\$ 8,136	\$ 3,613	\$ 5,552	\$ 1,719
Derivatives instruments not designated as ASC 815 (SFAS 133) hedges				
Over-the-counter	\$ 485,100	\$ 473,446	\$ 438	\$ 4
Cleared	406,384	416,127	11	25
Exchange traded	68	56		
Interest Rate contracts	\$ 891,552	\$ 889,629	\$ 449	\$ 29
Over-the-counter	\$ 75,933	\$ 80,695	\$ 200	\$ 112
Cleared	4	4		
Exchange traded				
Foreign exchange contracts	\$ 75,937	\$ 80,699	\$ 200	\$ 112
Over-the-counter	\$ 14,273	\$ 28,138	\$	\$
Cleared	53	91		
Exchange traded	3,883	3,610		

Edgar Filing: CITIGROUP INC - Form 10-Q

Equity contracts	\$	18,209	\$	31,839	\$		\$
Over-the-counter Cleared	\$	8,889	\$	10,154	\$		\$
Exchange traded		1,968		1,977			
Commodity and other Contracts	\$	10,857	\$	12,131	\$		\$
Over-the-counter Cleared	\$	52,809	\$	51,175	\$	102	\$
Exchange traded		1,215		1,079			392
Credit derivatives(4)	\$	54,024	\$	52,254	\$	102	\$
Total Derivatives instruments not designated as ASC 815 (SFAS 133) hedges	\$	1,050,579	\$	1,066,552	\$	751	\$
Total derivatives	\$	1,058,715	\$	1,070,165	\$	6,303	\$
Cash collateral paid/received(5)(6)	\$	5,597	\$	7,923	\$	214	\$
Less: Netting agreements(7)		(970,782)		(970,782)			658
Less: Netting cash collateral received/paid(8)		(38,910)		(55,555)		(4,660)	
Net receivables/payables(9)	\$	54,620	\$	51,751	\$	1,857	\$
Additional amounts subject to an enforceable master netting agreement but not offset on the Consolidated Balance Sheet							
Less: Does not meet applicable offsetting guidance	\$		\$		\$		\$
Less: Cash collateral received/paid		(1,021)		(10)			
Less: Non-cash collateral received/paid		(7,143)		(5,641)		(388)	
Total Net receivables/payables(9)	\$	46,456	\$	46,100	\$	1,469	\$

(1) The trading derivatives fair values are presented in Note 11 to the Consolidated Financial Statements.

(2) Derivative mark-to-market receivables/payables related to management hedges are recorded in either *Other assets/Other liabilities* or *Trading account assets/Trading account liabilities*.

Edgar Filing: CITIGROUP INC - Form 10-Q

- (3) Over-the-counter (OTC) derivatives include derivatives executed and settled bilaterally with counterparties without the use of an organized exchange or central clearing house. Cleared derivatives include derivatives executed bilaterally with a counterparty in the OTC market but then novated to a central clearing house, whereby the central clearing house becomes the counterparty to both of the original counterparties. Exchange traded derivatives include derivatives executed directly on an organized exchange that provides pre-trade price transparency.
- (4) The credit derivatives trading assets are composed of \$34,314 million related to protection purchased and \$19,710 million related to protection sold as of December 31, 2012. The credit derivatives trading liabilities are composed of \$20,424 million related to protection purchased and \$31,830 million related to protection sold as of December 31, 2012.
- (5) For the trading assets/liabilities, this is the net amount of the \$61,152 million and \$46,833 million of gross cash collateral paid and received, respectively. Of the gross cash collateral paid, \$55,555 million was used to offset derivative liabilities and, of the gross cash collateral received, \$38,910 million was used to offset derivative assets.
- (6) For the other assets/liabilities, this is the net amount of the \$214 million and \$5,318 million of the gross cash collateral paid and received, respectively. Of the gross cash collateral received, \$4,660 million was used to offset derivative assets.
- (7) Represents the netting of derivative receivable and payable balances for the same counterparty under enforceable netting agreements.
- (8) Represents the netting of cash collateral paid and received by counterparty under enforceable credit support agreements.
- (9) The net receivables/payables include approximately \$17 billion and \$18 billion of derivative asset and liability fair values, respectively, not subject to enforceable master netting agreements.

The amounts recognized in *Principal transactions* in the Consolidated Statement of Income for the three and six months ended June 30, 2013 and 2012 related to derivatives not designated in a qualifying hedging relationship as well as the underlying non-derivative instruments are presented in Note 6 to the Consolidated Financial Statements. Citigroup presents this disclosure by business classification, showing derivative gains and losses related to its trading activities together with gains and losses related to non-derivative instruments within the same trading portfolios, as this represents the way these portfolios are risk managed.

The amounts recognized in *Other revenue* in the Consolidated Statement of Income for the three and six months ended June 30, 2013 and 2012 are shown below. The table below does not include the offsetting gains/losses on the hedged items, which amounts are also recorded in *Other revenue*.

<i>In millions of dollars</i>	Gains (losses) included in Other revenue			
	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Interest rate contracts	\$ (65)	\$ 265	\$ (250)	\$ (170)
Foreign exchange	169	(1,310)	(902)	(766)
Credit derivatives	(59)	103	(170)	(326)
Total Citigroup(1)	\$ 45	\$ (942)	\$ (1,322)	\$ (1,262)

- (1) Non-designated derivatives are derivative instruments not designated in qualifying hedging relationships.

Accounting for Derivative Hedging

Edgar Filing: CITIGROUP INC - Form 10-Q

Citigroup accounts for its hedging activities in accordance with ASC 815, *Derivatives and Hedging* (formerly SFAS 133). As a general rule, hedge accounting is permitted where the Company is exposed to a particular risk, such as interest-rate or foreign-exchange risk, that causes changes in the fair value of an asset or liability or variability in the expected future cash flows of an existing asset, liability or a forecasted transaction that may affect earnings.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as fair value hedges, while contracts hedging the risks affecting the expected future cash flows are called cash flow hedges. Hedges that utilize derivatives or debt instruments to manage the foreign exchange risk associated with equity investments in non-U.S.-dollar-functional-currency foreign subsidiaries (net investment in a foreign operation) are called net investment hedges.

If certain hedging criteria specified in ASC 815 are met, including testing for hedge effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in *Accumulated other comprehensive income (loss)* in Citigroup's stockholders' equity, to the extent the hedge is effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

For asset/liability management hedging, the fixed-rate long-term debt would be recorded at amortized cost under current U.S. GAAP. However, by electing to use ASC 815 (SFAS 133) fair value hedge accounting, the carrying value of the debt is adjusted for changes in the benchmark interest rate, with any such changes in value recorded in current earnings. The related interest-rate swap is also recorded on the balance sheet at fair value, with any changes in fair value reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings. Alternatively, a management hedge, which does not meet the ASC 815 hedging criteria, would involve recording only the derivative at fair value on the balance sheet, with its associated changes in fair value recorded in earnings. The debt would continue to be carried at amortized cost and, therefore, current earnings would be impacted only by the interest rate shifts and other factors that cause the change in the swap's value and may change the underlying yield of the debt. This type of hedge is undertaken when hedging requirements cannot be achieved or management decides not to apply ASC 815 hedge accounting. Another alternative for the Company is to elect to carry the debt at fair value under the fair value option. Once the irrevocable election is made upon issuance of the debt, the full change in fair value of the debt would be reported in earnings. The related interest rate swap, with changes in fair value, would also be reflected in earnings,

and provides a natural offset to the debt's fair value change. To the extent the two offsets are not exactly equal, the difference is reflected in current earnings.

Key aspects of achieving ASC 815 hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.

Fair Value Hedges

Hedging of benchmark interest rate risk

Citigroup hedges exposure to changes in the fair value of outstanding fixed-rate issued debt and certificates of deposit. Depending on the risk management objectives, these types of hedges are designated as either fair value hedges of only the benchmark interest rate risk or fair value hedges of both the benchmark interest rate and foreign exchange risk. The fixed cash flows from those financing transactions are converted to benchmark variable-rate cash flows by entering into, respectively, receive-fixed, pay-variable interest rate swaps or receive-fixed in non-functional currency, pay variable in functional currency swaps. These fair value hedge relationships use either regression or dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale debt securities and loans. When certain interest rates do not qualify as a benchmark interest rate, Citigroup designates the risk being hedged as the risk of changes in overall fair value. The hedging instruments used are receive-variable, pay-fixed interest rate swaps. These fair value hedging relationships use either regression or dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Hedging of foreign exchange risk

Citigroup hedges the change in fair value attributable to foreign-exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be within or outside the U.S. The hedging instrument employed is a forward foreign-exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not *Accumulated other comprehensive income* a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is excluded from the assessment of hedge effectiveness and reflected directly in earnings. The dollar-offset method is used to assess hedge effectiveness. Since that assessment is based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged, the amount of hedge ineffectiveness is not significant.

Edgar Filing: CITIGROUP INC - Form 10-Q

The following table summarizes the gains (losses) on the Company's fair value hedges for the three and six months ended June 30, 2013 and 2012:

<i>In millions of dollars</i>	Gains (losses) on fair value hedges(1)							
	Three months ended June 30, 2013		Six months ended June 30, 2012					
Gain (loss) on the derivatives in designated and qualifying fair value hedges								
Interest rate contracts	\$	(1,557)	\$	1,945	\$	(2,491)	\$	453
Foreign exchange contracts		39		154		(253)		404
Total gain (loss) on the derivatives in designated and qualifying fair value hedges	\$	(1,518)	\$	2,099	\$	(2,744)	\$	857
Gain (loss) on the hedged item in designated and qualifying fair value hedges								
Interest rate hedges	\$	1,536	\$	(1,789)	\$	2,468	\$	(535)
Foreign exchange hedges		(4)		(136)		302		(370)
Total gain (loss) on the hedged item in designated and qualifying fair value hedges	\$	1,532	\$	(1,925)	\$	2,770	\$	(905)
Hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges								
Interest rate hedges	\$	(21)	\$	156	\$	(23)	\$	(82)
Foreign exchange hedges		6		8		(6)		11
Total hedge ineffectiveness recognized in earnings on designated and qualifying fair value hedges	\$	(15)	\$	164	\$	(29)	\$	(71)
Net gain (loss) excluded from assessment of the effectiveness of fair value hedges								
Interest rate contracts	\$		\$		\$		\$	
Foreign exchange contracts		29		10		55		23
Total net gain (loss) excluded from assessment of the effectiveness of fair value hedges	\$	29	\$	10	\$	55	\$	23

(1)

Amounts are included in *Other revenue* on the Consolidated Statement of Income. The accrued interest income on fair value hedges is recorded in *Net interest revenue* and is excluded from this table.

Cash Flow Hedges

Hedging of benchmark interest rate risk

Citigroup hedges variable cash flows resulting from floating-rate liabilities and rollover (re-issuance) of liabilities. Variable cash flows from those liabilities are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest rate swaps and receive-variable, pay-fixed forward-starting interest rate swaps. Citi also hedges variable cash flows from recognized and forecasted floating-rate assets and origination of short-term assets. Variable cash flows from those assets are converted to fixed-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. These cash-flow hedging relationships use either regression analysis or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. When certain interest rates do not qualify as a benchmark interest rate, Citigroup designates the risk being hedged as the risk of overall changes in the hedged cash flows. Since efforts are made to match the terms of the derivatives to those of the hedged forecasted cash flows as closely as possible, the amount of hedge ineffectiveness is not significant.

Hedging of foreign exchange risk

Citigroup locks in the functional currency equivalent cash flows of long-term debt and short-term borrowings that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk management objectives, these types of hedges are designated as either cash flow hedges of only foreign exchange risk or cash flow hedges of both foreign exchange and interest rate risk, and the hedging instruments used are foreign exchange cross-currency swaps and forward contracts. These cash flow hedge relationships use dollar-offset ratio analysis to determine whether the hedging relationships are highly effective at inception and on an ongoing basis.

Hedging of overall changes in cash flows

Citigroup hedges the overall exposure to variability in cash flows related to the future acquisition of mortgage-backed securities using "to be announced" forward contracts. Since the hedged transaction is the gross settlement of the forward, the assessment of hedge effectiveness is based on assuring that the terms of the hedging instrument and the hedged forecasted transaction are the same.

Hedging total return

Citigroup generally manages the risk associated with leveraged loans it has originated or in which it participates by transferring a majority of its exposure to the market through SPEs prior to or shortly after funding. Retained exposures to leveraged loans receivable are generally hedged using total return swaps.

The amount of hedge ineffectiveness on the cash flow hedges recognized in earnings for the three- and six-month periods ended June 30, 2013 and 2012 is not significant.

The pretax change in *Accumulated other comprehensive income (loss)* from cash flow hedges is presented below:

<i>In millions of dollars</i>	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Effective portion of cash flow hedges included in AOCI				
Interest rate contracts	\$ 474	\$ (278)	\$ 513	\$ (265)
Foreign exchange contracts	71	(129)	3	(60)
Credit derivatives	14		18	
Total effective portion of cash flow hedges included in AOCI	\$ 559	\$ (407)	\$ 534	\$ (325)
Effective portion of cash flow hedges reclassified from AOCI to earnings				
Interest rate contracts	\$ (202)	\$ (223)	\$ (385)	\$ (461)
Foreign exchange contracts	(43)	(44)	(86)	(84)
Total effective portion of cash flow hedges reclassified from AOCI to earnings(1)	\$ (245)	\$ (267)	\$ (471)	\$ (545)

(1)

Included primarily in *Other revenue* and *Net interest revenue* on the Consolidated Income Statement.

For cash flow hedges, any changes in the fair value of the end-user derivative remaining in *Accumulated other comprehensive income (loss)* on the Consolidated Balance Sheet will be included in earnings of future periods to offset the variability of the hedged cash flows when such cash flows affect earnings. The net loss associated with cash flow hedges expected to be reclassified from *Accumulated other comprehensive income (loss)* within 12 months of June 30, 2013 is approximately \$1.0 billion. The maximum length of time over which forecasted cash flows are hedged is 10 years.

The after-tax impact of cash flow hedges on AOCI is shown in Note 17 to the Consolidated Financial Statements.

Net Investment Hedges

Consistent with ASC 830-20, *Foreign Currency Matters Foreign Currency Transactions* (formerly SFAS 52, *Foreign Currency Translation*), ASC 815 allows hedging of the foreign currency risk of a net investment in a foreign operation. Citigroup uses foreign currency forwards, options and foreign-currency-denominated debt instruments to manage the foreign exchange risk associated with Citigroup's equity investments in several non-U.S.-dollar-functional-currency foreign subsidiaries. Citigroup records the change in the carrying amount of these investments in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*. Simultaneously, the effective portion of the hedge of this exposure is also recorded in the *Foreign currency translation adjustment* account and the ineffective portion, if any, is immediately recorded in earnings.

For derivatives designated as net investment hedges, Citigroup follows the forward-rate method from FASB Derivative Implementation Group Issue H8 (now ASC 815-35-35-16 through 35-26), "Foreign Currency Hedges: Measuring the Amount of Ineffectiveness in a Net Investment Hedge." According to that method, all changes in fair value, including changes related to the forward-rate component of the foreign currency forward contracts and the time value of foreign currency options, are recorded in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*.

Edgar Filing: CITIGROUP INC - Form 10-Q

For foreign-currency-denominated debt instruments that are designated as hedges of net investments, the translation gain or loss that is recorded in the *Foreign currency translation adjustment* account is based on the spot exchange rate between the functional currency of the respective subsidiary and the U.S. dollar, which is the functional currency of Citigroup. To the extent the notional amount of the hedging instrument exactly matches the hedged net investment and the underlying exchange rate of the derivative hedging instrument relates to the exchange rate between the functional currency of the net investment and Citigroup's functional currency (or, in the case of a non-derivative debt instrument, such instrument is denominated in the functional currency of the net investment), no ineffectiveness is recorded in earnings.

The pretax gain (loss) recorded in the *Foreign currency translation adjustment* account within *Accumulated other comprehensive income (loss)*, related to the effective portion of the net investment hedges, is \$1,572 million and \$2,062 million for the three-and six-month periods ended June 30, 2013, respectively and \$949 million and \$(1,056) million for the three-and six-month periods ended June 30, 2012, respectively.

Credit Derivatives

A credit derivative is a bilateral contract between a buyer and a seller under which the seller agrees to provide protection to the buyer against the credit risk of a particular entity ("reference entity" or "reference credit"). Credit derivatives generally require that the seller of credit protection make payments to the buyer upon the occurrence of predefined credit events (commonly referred to as "settlement triggers"). These settlement triggers are defined by the form of the derivative and the reference credit and are generally limited to the market standard of failure to pay on indebtedness and bankruptcy of the reference credit and, in a more limited range of transactions, debt restructuring. Credit derivative transactions referring to emerging market reference credits will also typically include additional settlement triggers to cover the acceleration of indebtedness and the risk of repudiation or a payment moratorium. In certain transactions, protection may be provided on a portfolio of reference credits or asset-backed securities. The seller of such protection may not be required to make payment until a specified amount of losses has occurred with respect to the portfolio and/or may only be required to pay for losses up to a specified amount.

The Company makes markets and trades a range of credit derivatives. Through these contracts, the Company either purchases or writes protection on either a single name or a portfolio of reference credits. The Company also uses credit derivatives to help mitigate credit risk in its Corporate and Consumer loan portfolios and other cash positions, and to facilitate client transactions.

The range of credit derivatives sold includes credit default swaps, total return swaps, credit options and credit-linked notes.

A credit default swap is a contract in which, for a fee, a protection seller agrees to reimburse a protection buyer for any losses that occur due to a credit event on a reference entity. If there is no credit default event or settlement trigger, as defined by the specific derivative contract, then the protection seller makes no payments to the protection buyer and receives only the contractually specified fee. However, if a credit event occurs as defined in the specific derivative contract sold, the protection seller will be required to make a payment to the protection buyer.

A total return swap transfers the total economic performance of a reference asset, which includes all associated cash flows, as well as capital appreciation or depreciation. The protection buyer receives a floating rate of interest and any depreciation on the reference asset from the protection seller and, in return, the protection seller receives the cash flows associated with the reference asset plus any appreciation. Thus, according to the total return swap agreement, the protection seller will be obligated to make a payment any time the floating interest rate payment and any depreciation of the reference asset exceed the cash flows associated with the underlying asset. A total return swap may terminate upon a default of the reference asset subject to the provisions of the related total return swap agreement between the protection seller and the protection buyer.

A credit option is a credit derivative that allows investors to trade or hedge changes in the credit quality of the reference asset. For example, in a credit spread option, the option writer assumes the obligation to purchase or sell the reference asset at a specified "strike" spread level. The option purchaser buys the right to sell the reference asset to, or purchase it from, the option writer at the strike spread level. The payments on credit spread options depend either on a particular credit spread or the price of the underlying credit-sensitive asset. The options usually terminate if the underlying assets default.

A credit-linked note is a form of credit derivative structured as a debt security with an embedded credit default swap. The purchaser of the note writes credit protection to the issuer, and receives a return that will be negatively affected by credit events on the underlying reference credit. If the reference entity defaults, the purchaser of the credit-linked note may assume the long position in the debt security and any future cash flows from it, but will lose the amount paid to the issuer of the credit-linked note. Thus the maximum amount of the exposure is the carrying amount of the credit-linked note. As of June 30, 2013 and December 31, 2012, the amount of credit-linked notes held by the Company in trading inventory was immaterial.

The following tables summarize the key characteristics of the Company's credit derivative portfolio as protection seller as of June 30, 2013 and December 31, 2012:

<i>In millions of dollars as of June 30, 2013</i>	Maximum potential amount of future payments	Fair value payable(1)(2)
By industry/counterparty		
Bank	\$ 871,431	\$ 13,677
Broker-dealer	290,286	6,428
Non-financial	3,317	89
Insurance and other financial institutions	195,813	3,198
Total by industry/counterparty	\$ 1,360,847	\$ 23,392
By instrument		
Credit default swaps and options	\$ 1,359,548	\$ 23,301

Edgar Filing: CITIGROUP INC - Form 10-Q

Total return swaps and other		1,299		91
Total by instrument	\$	1,360,847	\$	23,392
By rating				
Investment grade	\$	618,914	\$	6,391
Non-investment grade		188,392		9,121
Not rated		553,541		7,880
Total by rating	\$	1,360,847	\$	23,392
By maturity				
Within 1 year	\$	255,357	\$	720
From 1 to 5 years		1,027,097		16,483
After 5 years		78,393		6,189
Total by maturity	\$	1,360,847	\$	23,392

-
- (1) In addition, fair value amounts payable under credit derivatives purchased were \$20,541 million.
- (2) In addition, fair value amounts receivable under credit derivatives sold were \$19,828 million.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars as of December 31, 2012</i>	Maximum potential amount of future payments	Fair value payable(1)(2)
By industry/counterparty		
Bank	\$ 863,411	\$ 18,824
Broker-dealer	304,968	9,193
Non-financial	3,241	87
Insurance and other financial institutions	174,874	3,726
Total by industry/counterparty	\$ 1,346,494	\$ 31,830
By instrument		
Credit default swaps and options	\$ 1,345,162	\$ 31,624
Total return swaps and other	1,332	206
Total by instrument	\$ 1,346,494	\$ 31,830
By rating		
Investment grade	\$ 637,343	\$ 6,290
Non-investment grade	200,529	15,591
Not rated	508,622	9,949
Total by rating	\$ 1,346,494	\$ 31,830
By maturity		
Within 1 year	\$ 287,670	\$ 2,388
From 1 to 5 years	965,059	21,542
After 5 years	93,765	7,900
Total by maturity	\$ 1,346,494	\$ 31,830

(1) In addition, fair value amounts payable under credit derivatives purchased were \$20,832 million.

(2) In addition, fair value amounts receivable under credit derivatives sold were \$19,710 million.

Citigroup evaluates the payment/performance risk of the credit derivatives for which it stands as a protection seller based on the credit rating assigned to the underlying referenced credit. Where external ratings by nationally recognized statistical rating organizations (such as Moody's and S&P) are used, investment grade ratings are considered to be Baa/BBB or above, while anything below is considered non-investment grade. The Citigroup internal ratings are in line with the related external credit rating system. On certain underlying reference credits, mainly related to over-the-counter credit derivatives, ratings are not available, and these are included in the not-rated category. Credit derivatives written on an underlying non-investment grade reference credit represent greater payment risk to the Company. The non-investment grade category in the table above primarily includes credit derivatives where the underlying referenced entity has been downgraded subsequent to the inception of the derivative.

The maximum potential amount of future payments under credit derivative contracts presented in the table above is based on the notional value of the derivatives. The Company believes that the maximum potential amount of future payments for credit protection sold is not representative of the actual loss exposure based on historical experience. This amount has not been reduced by the Company's rights to the underlying assets and the related cash flows. In accordance with most credit derivative contracts, should a credit event (or settlement trigger) occur, the Company is usually liable for the difference between the protection sold and the recourse it holds in the value of the underlying assets. Thus, if the reference entity defaults, Citi will generally have a right to collect on the underlying reference credit and any related cash flows, while being liable for the full notional amount of credit protection sold to the buyer. Furthermore, this maximum potential amount of future payments for credit protection sold has not been reduced for any cash collateral paid to a given counterparty as such payments would be calculated after netting all derivative exposures, including any credit derivatives with that counterparty in accordance with a related master netting agreement. Due to such netting processes, determining the amount of collateral that corresponds to credit derivative exposures alone is not possible. The Company actively monitors open credit risk exposures and manages this exposure by using a variety of strategies, including purchased credit derivatives, cash collateral or direct holdings of the referenced assets. This risk mitigation activity is not captured in the table

above.

Credit-Risk-Related Contingent Features in Derivatives

Certain derivative instruments contain provisions that require the Company to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified credit-risk-related event. These events, which are defined by the existing derivative contracts, are primarily downgrades in the credit ratings of the Company and its affiliates. The fair value (excluding CVA) of all derivative instruments with credit-risk-related contingent features that are in a net liability position at June 30, 2013 and December 31, 2012 is \$28 and \$36 billion, respectively. The Company has posted \$25 and \$32 billion as collateral for this exposure in the normal course of business as of June 30, 2013 and December 31, 2012, respectively.

Each downgrade would trigger additional collateral or cash settlement requirements for the Company and its affiliates. In the event that each legal entity was downgraded a single notch by the three rating agencies as of June 30, 2013, the Company would be required to post an additional \$3.5 billion, as either collateral or settlement of the derivative transactions. Additionally, the Company would be required to segregate with third-party custodians collateral previously received from existing derivative counterparties in the amount of \$0.1 billion upon the single notch downgrade, resulting in aggregate cash obligations and collateral requirements of approximately \$3.6 billion.

21. FAIR VALUE MEASUREMENT

ASC 820-10 (formerly SFAS 157) *Fair Value Measurement*, defines fair value, establishes a consistent framework for measuring fair value and requires disclosures about fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Among other things, the standard requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

Under ASC 820-10, the probability of default of a counterparty is factored into the valuation of derivative positions and includes the impact of Citigroup's own credit risk on derivatives and other liabilities measured at fair value.

Fair Value Hierarchy

ASC 820-10 specifies a hierarchy of inputs based on whether the inputs are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have created the following fair value hierarchy:

Level 1: Quoted prices for *identical* instruments in active markets.

Level 2: Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are *observable* in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

This hierarchy requires the use of observable market data when available. The Company considers relevant and observable market prices in its valuations where possible. The frequency of transactions, the size of the bid-ask spread and the amount of adjustment necessary when comparing similar transactions are all factors in determining the liquidity of markets and the relevance of observed prices in those markets.

The Company's policy with respect to transfers between levels of the fair value hierarchy is to recognize transfers into and out of each level as of the end of the reporting period.

Determination of Fair Value

For assets and liabilities carried at fair value, the Company measures such value using the procedures set out below, irrespective of whether these assets and liabilities are carried at fair value as a result of an election or whether they are required to be carried at fair value.

When available, the Company generally uses quoted market prices to determine fair value and classifies such items as Level 1. In some cases where a market price is available, the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified as Level 2.

If quoted market prices are not available, fair value is based upon internally developed valuation techniques that use, where possible, current market-based parameters, such as interest rates, currency rates, option volatilities, etc. Items valued using such internally generated valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified as Level 3 even though there may be some significant inputs that are readily observable.

The Company may also apply a price-based methodology, which utilizes, where available, quoted prices or other market information obtained from recent trading activity in positions with the same or similar characteristics to the position being valued. The market activity and the amount of the bid-ask spread are among the factors considered in determining the liquidity of markets and the relevance of observed prices from those markets. If relevant and observable prices are available, those valuations may be classified as Level 2. When less liquidity exists for a security or loan, a quoted price is stale, a significant adjustment to the price of a similar security is necessary to reflect differences in the terms of the actual security or loan being valued, or prices from independent sources are insufficient to corroborate the valuation, the "price" inputs are considered unobservable and the fair value measurements are classified as Level 3.

Edgar Filing: CITIGROUP INC - Form 10-Q

Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors or brokers. Vendors and brokers' valuations may be based on a variety of inputs ranging from observed prices to proprietary valuation models.

The following section describes the valuation methodologies used by the Company to measure various financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified. Where appropriate, the description includes details of the valuation models, the key inputs to those models and any significant assumptions.

Market valuation adjustments

Liquidity adjustments are applied to items in Level 2 and Level 3 of the fair value hierarchy to ensure that the fair value reflects the liquidity or illiquidity of the market. The liquidity reserve may utilize the bid-offer spread for an instrument as one of the factors.

Counterparty credit-risk adjustments are applied to derivatives, such as over-the-counter uncollateralized derivatives, where the base valuation uses market parameters based on the relevant base interest rate curves. Not all counterparties have the same credit risk as that implied by the relevant base curve, so it is necessary to consider the market view of the credit risk of a counterparty in order to estimate the fair value of such an item.

Bilateral or "own" credit-risk adjustments are applied to reflect the Company's own credit risk when valuing derivatives and liabilities measured at fair value. Counterparty and own credit adjustments consider the expected future cash flows between Citi and its counterparties under the terms of the instrument and the effect of credit risk on the valuation of those cash flows, rather than a point-in-time assessment of the current recognized net asset or liability. Furthermore, the credit-risk adjustments take into account the effect of credit-risk mitigants, such as pledged collateral and any legal right of offset (to the extent such offset exists) with a counterparty through arrangements such as netting agreements.

Edgar Filing: CITIGROUP INC - Form 10-Q

Generally, the unit of account for a financial instrument is the individual financial instrument. The Company applies market valuation adjustments that are consistent with the unit of account, which does not include adjustment due to the size of the Company's position, except as follows. ASC 820-10 permits an exception, through an accounting policy election, to measure the fair value of a portfolio of financial assets and financial liabilities on the basis of the net open risk position when certain criteria are met. Citi has elected to measure certain portfolios of financial instruments, such as derivatives, that meet those criteria on the basis of the net open risk position. The Company applies market valuation adjustments, including adjustments to account for the size of the net open risk position, consistent with market participant assumptions and in accordance with the unit of account.

Valuation Process for Level 3 Fair Value Measurements

Price verification procedures and related internal control procedures are governed by the Citigroup *Pricing and Price Verification Policy and Standards*, which is jointly owned by Finance and Risk Management. Finance has implemented the *ICG Securities and Banking Pricing and Price Verification Standards and Procedures* to facilitate compliance with this policy.

For fair value measurements of substantially all assets and liabilities held by the Company, individual business units are responsible for valuing the trading account assets and liabilities, and Product Control within Finance performs independent price verification procedures to evaluate those fair value measurements. Product Control is independent of the individual business units and reports into the Global Head of Product Control. It has authority over the valuation of financial assets and liabilities. Fair value measurements of assets and liabilities are determined using various techniques, including, but not limited to, discounted cash flows and internal models, such as option and correlation models.

Based on the observability of inputs used, Product Control classifies the inventory as Level 1, Level 2 or Level 3 of the fair value hierarchy. When a position involves one or more significant inputs that are not directly observable, additional price verification procedures are applied. These procedures may include reviewing relevant historical data, analyzing profit and loss, valuing each component of a structured trade individually, and benchmarking, among others.

Reports of inventory that is classified within Level 3 of the fair value hierarchy are distributed to senior management in Finance, Risk and the individual business. This inventory is also discussed in Risk Committees and in monthly meetings with senior trading management. As deemed necessary, reports may go to the Audit Committee of the Board of Directors or to the full Board of Directors. Whenever a valuation adjustment is needed to bring the price of an asset or liability to its exit price, Product Control reports it to management along with other price verification results.

In addition, the pricing models used in measuring fair value are governed by an independent control framework. Although the models are developed and tested by the individual business units, they are independently validated by the Model Validation Group within Risk Management and reviewed by Finance with respect to their impact on the price verification procedures. The purpose of this independent control framework is to assess model risk arising from models' theoretical soundness, calibration techniques where needed, and the appropriateness of the model for a specific product in a defined market. Valuation adjustments, if any, go through a similar independent review process as the valuation models. To ensure their continued applicability, models are independently reviewed annually. In addition, Risk Management approves and maintains a list of products permitted to be valued under each approved model for a given business.

Securities purchased under agreements to resell and securities sold under agreements to repurchase

No quoted prices exist for such instruments, so fair value is determined using a discounted cash-flow technique. Cash flows are estimated based on the terms of the contract, taking into account any embedded derivative or other features. Expected cash flows are discounted using interest rates appropriate to the maturity of the instrument as well as the nature of the underlying collateral. Generally, when such instruments are held at fair value, they are classified within Level 2 of the fair value hierarchy, as the inputs used in the valuation are readily observable. However, certain long-dated positions are classified within Level 3 of the fair value hierarchy.

Trading account assets and liabilities trading securities and trading loans

When available, the Company uses quoted market prices to determine the fair value of trading securities; such items are classified as Level 1 of the fair value hierarchy. Examples include some government securities and exchange-traded equity securities.

For bonds and secondary market loans traded over the counter, the Company generally determines fair value utilizing valuation techniques, including discounted cash flows, price-based and internal models, such as Black-Scholes and Monte Carlo simulation. Fair value estimates from these internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Vendors compile prices from various sources and may apply matrix pricing for similar bonds or loans where no price is observable. A price-based methodology utilizes, where available, quoted prices or other market information obtained from recent trading activity of assets with similar characteristics to the bond or loan being valued. The yields used in discounted cash flow models are derived from the same price information. Trading securities and loans

Edgar Filing: CITIGROUP INC - Form 10-Q

priced using such methods are generally classified as Level 2. However, when less liquidity exists for a security or loan, a quoted price is stale, a significant adjustment to the price of a similar security or loan is necessary to reflect differences in the terms of the actual security or loan being valued, or prices from independent sources are insufficient to corroborate valuation, a loan or security is generally classified as Level 3. The price input used in a price-based methodology may be zero for a security, such as a subprime CDO, that is not receiving any principal or interest and is currently written down to zero.

Where the Company's principal market for a portfolio of loans is the securitization market, the Company uses the securitization price to determine the fair value of the portfolio. The securitization price is determined from the assumed

Edgar Filing: CITIGROUP INC - Form 10-Q

proceeds of a hypothetical securitization in the current market, adjusted for transformation costs (i.e., direct costs other than transaction costs) and securitization uncertainties such as market conditions and liquidity. As a result of the severe reduction in the level of activity in certain securitization markets since the second half of 2007, observable securitization prices for certain directly comparable portfolios of loans have not been readily available. Therefore, such portfolios of loans are generally classified as Level 3 of the fair value hierarchy. However, for other loan securitization markets, such as commercial real estate loans, price verification of the hypothetical securitizations has been possible, since these markets have remained active. Accordingly, this loan portfolio is classified as Level 2 of the fair value hierarchy.

Trading account assets and liabilities derivatives

Exchange-traded derivatives are generally measured at fair value using quoted market (i.e., exchange) prices and are classified as Level 1 of the fair value hierarchy.

The majority of derivatives entered into by the Company are executed over the counter and are valued using internal valuation techniques, as no quoted market prices exist for such instruments. The valuation techniques and inputs depend on the type of derivative and the nature of the underlying instrument. The principal techniques used to value these instruments are discounted cash flows and internal models, including Black-Scholes and Monte Carlo simulation. The fair values of derivative contracts reflect cash the Company has paid or received (for example, option premiums paid and received).

The key inputs depend upon the type of derivative and the nature of the underlying instrument and include interest rate yield curves, foreign-exchange rates, volatilities and correlation. The Company uses overnight indexed swap curves as fair value measurement inputs for the valuation of certain collateralized interest-rate related derivatives. The instrument is classified as either Level 2 or Level 3 depending upon the observability of the significant inputs to the model.

Subprime-related direct exposures in CDOs

The valuation of high-grade and mezzanine asset-backed security (ABS) CDO positions utilizes prices based on the underlying assets of each high-grade and mezzanine ABS CDO. The high-grade and mezzanine positions are largely hedged through the ABS and bond short positions. This results in closer symmetry in the way these long and short positions are valued by the Company. Citigroup uses trader marks to value this portion of the portfolio and will do so as long as it remains largely hedged.

For most of the lending and structured direct subprime exposures, fair value is determined utilizing observable transactions where available, other market data for similar assets in markets that are not active and other internal valuation techniques.

Investments

The investments category includes available-for-sale debt and marketable equity securities, whose fair value is generally determined by utilizing similar procedures described for trading securities above or, in some cases, using consensus pricing as the primary source.

Also included in investments are nonpublic investments in private equity and real estate entities held by the *S&B* business. Determining the fair value of nonpublic securities involves a significant degree of management resources and judgment, as no quoted prices exist and such securities are generally very thinly traded. In addition, there may be transfer restrictions on private equity securities. The Company's process for determining the fair value of such securities utilizes commonly accepted valuation techniques, including comparables analysis. In determining the fair value of nonpublic securities, the Company also considers events such as a proposed sale of the investee company, initial public offerings, equity issuances or other observable transactions. As discussed in Note 12 to the Consolidated Financial Statements, the Company uses net asset value to value certain of these investments.

Private equity securities are generally classified as Level 3 of the fair value hierarchy.

Short-term borrowings and long-term debt

Where fair value accounting has been elected, the fair value of non-structured liabilities is determined by utilizing internal models using the appropriate discount rate for the applicable maturity. Such instruments are generally classified as Level 2 of the fair value hierarchy, as all inputs are readily observable.

The Company determines the fair value of structured liabilities (where performance is linked to structured interest rates, inflation or currency risks) and hybrid financial instruments (where performance is linked to risks other than interest rates, inflation or currency risks) using the appropriate derivative valuation methodology (described above in "Trading account assets and liabilities derivatives") given the nature of the embedded risk profile. Such instruments are classified as Level 2 or Level 3 depending on the observability of significant inputs to the model.

Alt-A mortgage securities

The Company classifies its Alt-A mortgage securities as held-to-maturity, available-for-sale and trading investments. The securities classified as trading and available-for-sale are recorded at fair value with changes in fair value reported in current earnings and AOCI, respectively. For these purposes, Citi defines Alt-A mortgage securities as non-agency residential mortgage-backed securities (RMBS) where (i) the underlying collateral has weighted average FICO scores between 680 and 720 or (ii) for instances where FICO scores are greater than 720, RMBS have 30% or less of the underlying collateral composed of full documentation loans.

Similar to the valuation methodologies used for other trading securities and trading loans, the Company generally determines the fair values of Alt-A mortgage securities utilizing internal valuation techniques. Fair value estimates from internal valuation techniques are verified, where possible, to prices obtained from independent vendors. Consensus data providers compile prices from various sources. Where available, the

Edgar Filing: CITIGROUP INC - Form 10-Q

Company may also make use of quoted prices for recent trading activity in securities with the same or similar characteristics to the security being valued.

The valuation techniques used for Alt-A mortgage securities, as with other mortgage exposures, are price-based and yield analysis. The primary market-derived input is yield. Cash flows are based on current collateral performance with prepayment rates and loss projections reflective of current economic conditions of housing price change, unemployment rates, interest rates, borrower attributes and other market indicators.

Alt-A mortgage securities that are valued using these methods are generally classified as Level 2. However, Alt-A mortgage securities backed by Alt-A mortgages of lower quality or subordinated tranches in the capital structure are mostly classified as Level 3 due to the reduced liquidity that exists for such positions, which reduces the reliability of prices available from independent sources.

Items Measured at Fair Value on a Recurring Basis

The following tables present for each of the fair value hierarchy levels the Company's assets and liabilities that are measured at fair value on a recurring basis at June 30, 2013 and December 31, 2012. The Company's hedging of positions that have been classified in the Level 3 category is not limited to other financial instruments (hedging instruments) that have been classified as Level 3, but also instruments classified as Level 1 or Level 2 of the fair value hierarchy. The effects of these hedges are presented gross in the following table.

Fair Value Levels

<i>In millions of dollars at June 30, 2013</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
Assets						
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	\$ 223,686	\$ 4,177	\$ 227,863	\$ (63,697)	\$ 164,166
Trading securities						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$	\$ 29,924	\$ 1,704	\$ 31,628		\$ 31,628
Residential		1,801	2,938	4,739		4,739
Commercial		2,150	326	2,476		2,476
Total trading mortgage-backed securities	\$	\$ 33,875	\$ 4,968	\$ 38,843		\$ 38,843
U.S. Treasury and federal agency securities	\$ 18,339	\$ 4,783		\$ 23,122		\$ 23,122
State and municipal		4,206	241	4,447		4,447
Foreign government	54,352	27,671	240	82,263		82,263
Corporate		29,738	1,688	31,426		31,426
Equity securities	49,861	2,591	190	52,642		52,642
Asset-backed securities		1,138	4,259	5,397		5,397
Other debt securities		9,357	2,276	11,633		11,633
Total trading securities	\$ 122,552	\$ 113,359	\$ 13,862	\$ 249,773		\$ 249,773
Trading account derivatives						
Interest rate contracts		38	669,070	3,520	672,628	
Foreign exchange contracts		41	95,663	1,363	97,067	
Equity contracts		3,921	17,399	1,667	22,987	
Commodity contracts		836	10,133	882	11,851	
Credit derivatives			42,007	3,060	45,067	
Total trading account derivatives	\$ 4,836	\$ 834,272	\$ 10,492	\$ 849,600		
Gross cash collateral paid(3)				5,088		
Netting agreements					\$ (764,620)	
Netting of cash collateral received					(33,271)	
Total trading account derivatives	\$ 4,836	\$ 834,272	\$ 10,492	\$ 854,688	\$ (797,891)	\$ 56,797
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$	\$ 48,988	\$ 420	\$ 49,408		\$ 49,408
Residential		8,938		8,938		8,938
Commercial		449	3	452		452
Total investment mortgage-backed securities	\$	\$ 58,375	\$ 423	\$ 58,798		\$ 58,798
U.S. Treasury and federal agency securities	\$ 63,245	\$ 21,308	\$ 9	\$ 84,562		\$ 84,562

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars at June 30, 2013</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
State and municipal	\$	\$ 16,645	\$ 684	\$ 17,329	\$	\$ 17,329
Foreign government	32,518	53,422	367	86,307		86,307
Corporate	6	9,940	404	10,350		10,350
Equity securities	2,545	568	779	3,892		3,892
Asset-backed securities		14,126	1,758	15,884		15,884
Other debt securities		205	51	256		256
Non-marketable equity securities		357	5,363	5,720		5,720
Total investments	\$ 98,314	\$ 174,946	\$ 9,838	\$ 283,098	\$	\$ 283,098
Loans(4)	\$	\$ 547	\$ 4,321	\$ 4,868	\$	\$ 4,868
Mortgage servicing rights			2,524	2,524		2,524
Nontrading derivatives and other financial assets measured on a recurring basis, gross	\$	\$ 13,229	\$ 245	\$ 13,474		
Cash collateral paid				7		
Netting of cash collateral received					(2,960)	
Nontrading derivatives and other financial assets measured on a recurring basis	\$	\$ 13,229	\$ 245	\$ 13,481	\$ (2,960)	\$ 10,521
Total assets	\$ 225,702	\$ 1,360,039	\$ 45,459	\$ 1,636,295	\$ (864,548)	\$ 771,747
Total as a percentage of gross assets(5)	13.8%	83.4%	2.8%	100.0%		
Liabilities						
Interest-bearing deposits	\$	\$ 680	\$ 831	\$ 1,511	\$	\$ 1,511
Federal funds purchased and securities loaned or sold under agreements to repurchase		183,202	1,007	184,209	(63,697)	120,512
Trading account liabilities						
Securities sold, not yet purchased	59,423	11,227	450	71,100		71,100
Trading account derivatives						
Interest rate contracts	\$ 36	\$ 661,570	\$ 2,437	\$ 664,043		
Foreign exchange contracts	3	95,508	996	96,507		
Equity contracts	3,947	26,722	2,759	33,428		
Commodity contracts	641	10,647	1,100	12,388		
Credit derivatives		40,454	3,101	43,555		
Total trading account derivatives	\$ 4,627	\$ 834,901	\$ 10,393	\$ 849,921		
Cash collateral received(6)				8,814		
Netting agreements					(764,620)	
Netting of cash collateral paid					(42,193)	
Total trading account derivatives	\$ 4,627	\$ 834,901	\$ 10,393	\$ 858,735	\$ (806,813)	\$ 51,922
Short-term borrowings		4,158	335	4,493		4,493
Long-term debt		20,346	6,811	27,157		27,157
Nontrading derivatives and other financial liabilities measured on a recurring basis, gross	\$	\$ 2,257	\$ 95	\$ 2,352		
Cash collateral received(7)				313		
Nontrading derivatives and other financial liabilities measured on a recurring basis		2,257	95	2,665		2,665
Total liabilities	\$ 64,050	\$ 1,056,771	\$ 19,922	\$ 1,149,870	\$ (870,510)	\$ 279,358
Total as a percentage of gross liabilities(5)	5.6%	92.7%	1.7%	100.0%		

(1)

For the three and six months ended June 30, 2013, the Company transferred assets of approximately \$0.5 billion and \$0.9 billion, respectively, from Level 1 to Level 2. During the three and six months ended June 30, 2013, the Company transferred assets of approximately \$0.2 billion and \$49 billion, respectively, from Level 2 to Level 1. Almost all of the transfers during the six months ended June 2013 were related to U.S. Treasury securities held across the Company's major investment portfolios where Citi obtained additional information from its external pricing sources to meet the criteria for Level 1 classification. During the three and six months ended June 30, 2013, the Company transferred liabilities of \$14 million and \$25 million,

Edgar Filing: CITIGROUP INC - Form 10-Q

respectively, from Level 1 to Level 2, and \$33 million and \$54 million, respectively from Level 2 to Level 1.

- (2) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase; and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (3) This is the net amount of the \$47,281 million of gross cash collateral paid, of which \$42,193 million was used to offset derivative liabilities.
- (4) There is no allowance for loan losses recorded for loans reported at fair value.
- (5) Percentage is calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding collateral paid/received on derivatives.
- (6) This is the net amount of the \$42,085 million of gross cash collateral received, of which \$33,271 million was used to offset derivative assets.
- (7) This is the net amount of the \$3,273 million of gross cash collateral received, of which \$2,960 million was used to offset derivative assets.

Fair Value Levels

<i>In millions of dollars at December 31, 2012</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
Assets						
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	\$ 198,278	\$ 5,043	\$ 203,321	\$ (42,732)	\$ 160,589
Trading securities						
Trading mortgage-backed securities						
U.S. government-sponsored agency guaranteed		29,835	1,325	31,160		31,160
Residential		1,663	1,805	3,468		3,468
Commercial		1,322	1,119	2,441		2,441
Total trading mortgage-backed securities	\$	\$ 32,820	\$ 4,249	\$ 37,069	\$	\$ 37,069
U.S. Treasury and federal agency securities	\$ 15,416	\$ 4,940	\$	\$ 20,356	\$	\$ 20,356
State and municipal		3,611	195	3,806		3,806
Foreign government	57,831	31,097	311	89,239		89,239
Corporate		33,194	2,030	35,224		35,224
Equity securities	54,640	2,094	264	56,998		56,998
Asset-backed securities		899	4,453	5,352		5,352
Other debt securities		15,944	2,321	18,265		18,265
Total trading securities	\$ 127,887	\$ 124,599	\$ 13,823	\$ 266,309	\$	\$ 266,309
Trading account derivatives						
Interest rate contracts	\$ 2	\$ 897,635	\$ 1,710	\$ 899,347		
Foreign exchange contracts	18	75,358	902	76,278		
Equity contracts	2,359	14,109	1,741	18,209		
Commodity contracts	410	9,752	695	10,857		
Credit derivatives		49,858	4,166	54,024		
Total trading account derivatives	\$ 2,789	\$ 1,046,712	\$ 9,214	\$ 1,058,715		
Gross cash collateral paid(3)				5,597		
Netting agreements					\$ (990,782)	
Netting of cash collateral received					(38,910)	
Total trading account derivatives	\$ 2,789	\$ 1,046,712	\$ 9,214	\$ 1,064,312	\$ (1,009,692)	\$ 54,620
Investments						
Mortgage-backed securities						
U.S. government-sponsored agency guaranteed	\$ 46	\$ 45,841	\$ 1,458	\$ 47,345	\$	\$ 47,345
Residential		7,472	205	7,677		7,677
Commercial		449		449		449
Total investment mortgage-backed securities	\$ 46	\$ 53,762	\$ 1,663	\$ 55,471	\$	\$ 55,471
U.S. Treasury and federal agency securities	\$ 13,204	\$ 78,625	\$ 12	\$ 91,841	\$	\$ 91,841

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars at December 31, 2012</i>	Level 1(1)	Level 2(1)	Level 3	Gross inventory	Netting(2)	Net balance
State and municipal	\$	\$ 17,483	\$ 849	\$ 18,332	\$	\$ 18,332
Foreign government	36,048	57,616	383	94,047		94,047
Corporate		9,289	385	9,674		9,674
Equity securities	4,037	132	773	4,942		4,942
Asset-backed securities		11,910	2,220	14,130		14,130
Other debt securities			258	258		258
Non-marketable equity securities		404	5,364	5,768		5,768
Total investments	\$ 53,335	\$ 229,221	\$ 11,907	\$ 294,463	\$	\$ 294,463
Loans(3)	\$	\$ 356	\$ 4,931	\$ 5,287	\$	\$ 5,287
Mortgage servicing rights			1,942	1,942		1,942
Nontrading derivatives and other financial assets measured on a recurring basis, gross	\$	\$ 15,293	\$ 2,452	\$ 17,745		
Cash collateral paid				214		
Netting of cash collateral received					\$ (4,660)	
Nontrading derivatives and other financial assets measured on a recurring basis	\$	\$ 15,293	\$ 2,452	\$ 17,959	\$ (4,660)	\$ 13,299
Total assets	\$ 184,011	\$ 1,614,459	\$ 49,312	\$ 1,853,593	\$ (1,057,084)	\$ 796,509
Total as a percentage of gross assets(5)	9.9%	87.4%	2.7%	100.0%		
Liabilities						
Interest-bearing deposits	\$	\$ 661	\$ 786	\$ 1,447	\$	\$ 1,447
Federal funds purchased and securities loaned or sold under agreements to repurchase		158,580	841	159,421	(42,732)	116,689
Trading account liabilities						
Securities sold, not yet purchased	55,145	8,288	365	63,798		63,798
Trading account derivatives						
Interest rate contracts	\$ 1	\$ 890,362	\$ 1,529	\$ 891,892		
Foreign exchange contracts	10	81,137	902	82,049		
Equity contracts	2,664	25,986	3,189	31,839		
Commodity contracts	317	10,348	1,466	12,131		
Credit derivatives		47,746	4,508	52,254		
Total trading account derivatives	\$ 2,992	\$ 1,055,579	\$ 11,594	\$ 1,070,165		
Cash collateral received(6)				7,923		
Netting agreements					\$ (970,782)	
Netting of cash collateral paid					(55,555)	
Total trading account derivatives	\$ 2,992	\$ 1,055,579	\$ 11,594	\$ 1,078,088	\$ (1,026,337)	\$ 51,751
Short-term borrowings		706	112	818		818
Long-term debt		23,038	6,726	29,764		29,764
Nontrading derivatives and other financial liabilities measured on a recurring basis, gross	\$	\$ 2,228	\$ 24	\$ 2,252		
Cash collateral received(7)				\$ 658		
Nontrading derivatives and other financial liabilities measured on a recurring basis	\$	\$ 2,228	\$ 24	\$ 2,910	\$	\$ 2,910
Total liabilities	\$ 58,137	\$ 1,249,080	\$ 20,448	\$ 1,336,246	\$ (1,069,069)	\$ 267,177
Total as a percentage of gross liabilities(5)	4.4%	94.1%	1.5%	100.0%		

Edgar Filing: CITIGROUP INC - Form 10-Q

- (1) For both the three months and six months ended June 30, 2012, the Company transferred assets of \$1.0 billion from Level 1 to Level 2, primarily related to foreign government bonds which were traded with less frequency. During the three months and six months ended June 30, 2012, the Company transferred assets of \$46 million and \$0.4 billion, respectively, from Level 2 to Level 1 related primarily to equity securities, which are now traded with sufficient frequency to constitute a liquid market. During the three months and six months ended June 30, 2012, the Company transferred liabilities of \$18 million and \$19 million, respectively, from Level 1 to Level 2, and \$28 million and \$36 million, respectively, from Level 2 to Level 1.
- (2) Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase; and (ii) derivative exposures covered by a qualifying master netting agreement and cash collateral offsetting.
- (3) This is the net amount of the \$61,152 million of gross cash collateral paid, of which \$55,555 million was used to offset derivative liabilities.
- (4) There is no allowance for loan losses recorded for loans reported at fair value.
- (5) Percentage is calculated based on total assets and liabilities measured at fair value on a recurring basis, excluding collateral paid/received on derivatives.
- (6) This is the net amount of the \$46,833 million of gross cash collateral received, of which \$38,910 million was used to offset derivative assets.
- (7) This is the net amount of the \$5,318 million of gross cash collateral received, of which \$4,660 million was used to offset derivative liabilities.

Changes in Level 3 Fair Value Category

The following tables present the changes in the Level 3 fair value category for the three and six months ended June 30, 2013 and 2012. As discussed above, the Company classifies financial instruments as Level 3 of the fair value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. The gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

The Company often hedges positions with offsetting positions that are classified in a different level. For example, the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that have been classified by the Company in the Level 1 and Level 2 categories. In addition, the Company hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following tables.

Level 3 Fair Value Rollforward

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held	
	Mar. 31, 2013	Principal transactions	Other(1)	(2)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements		Jun. 30, 2013
Assets												
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 4,349	\$ (150)	\$	\$	\$ (39)	\$ 17	\$	\$	\$	\$	\$ 4,177	\$ 365
Trading securities												
Trading mortgage-backed securities												
U.S. government-sponsored agency guaranteed	\$ 1,278	\$ 27	\$	\$	\$ 345	\$ (303)	\$ 689	\$ 29	\$ (339)	\$ (22)	\$ 1,704	\$ (9)
Residential	2,112	187			219	(36)	1,171		(715)		2,938	44
Commercial	410	38			66	(148)	79		(119)		326	7
Total trading mortgage-backed securities	\$ 3,800	\$ 252	\$	\$	\$ 630	\$ (487)	\$ 1,939	\$ 29	\$ (1,173)	\$ (22)	\$ 4,968	\$ 42
State and municipal	\$ 209	\$ 18	\$	\$	\$	\$	\$ 56	\$	\$ (42)	\$	\$ 241	\$ (6)
Foreign government	228	(4)			47	(25)	52		(58)		240	(2)
Corporate	1,736	74			62	(83)	811		(376)	(536)	1,688	65
Equity securities	279	(33)			25	(96)	62		(47)		190	(24)
Asset-backed securities	4,410	144			48	(23)	1,449		(1,552)	(217)	4,259	(2)
Other debt securities	2,260	8			369	(571)	789		(480)	(99)	2,276	(3)
Total trading securities	\$ 12,922	\$ 459	\$	\$	\$ 1,181	\$ (1,285)	\$ 5,158	\$ 29	\$ (3,728)	\$ (874)	\$ 13,862	\$ 70

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in								Unrealized gains (losses)		
	Mar. 31, 2013	Principal transactions	Other(1)(2)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Jun. 30, 2013	still held(3)
Trading derivatives, net(4)											
Interest rate contracts	298	339		235	275	52		(67)	(49)	1,083	434
Foreign exchange contracts	140	213		20	13	6		(1)	(24)	367	(64)
Equity contracts	(1,474)	169		(2)	265	67		5	(122)	(1,092)	(389)
Commodity contracts	(637)	357		(1)	7	12		(18)	62	(218)	528
Credit derivatives	(156)	(43)		102	(49)	4			101	(41)	7
Total trading derivatives, net(4)	\$ (1,829)	\$ 1,035		\$ 354	\$ 511	\$ 141		\$ (81)	\$ (32)	\$ 99	\$ 516
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed											
	\$ 2,526	\$	(1)	264	(2,319)	(1)	\$	\$	(49)	420	5
Residential	186		14		(60)			(140)			
Commercial				3	(12)	12				3	
Total investment mortgage-backed securities	\$ 2,712	\$	\$ 13	\$ 267	\$ (2,391)	\$ 11	\$	\$ (140)	\$ (49)	\$ 423	\$ 5
U.S. Treasury and federal agency securities											
	\$ 11	\$	\$	\$	\$	\$	\$	(2)	\$	9	\$
State and municipal	748		15			126		(80)	(125)	684	13
Foreign government	268		(5)	83	(27)	159		(84)	(27)	367	
Corporate	345		(4)	191	(104)	2		(4)	(22)	404	1
Equity securities	767		(5)	17						779	(38)
Asset-backed securities	3,815		12		(1,684)	233			(618)	1,758	6
Other debt securities	52							(1)		51	
Non-marketable equity securities	5,287		109			513		(62)	(484)	5,363	72
Total investments	\$ 14,005	\$	\$ 135	\$ 558	\$ (4,206)	\$ 1,044	\$	\$ (373)	\$ (1,325)	\$ 9,838	\$ 59

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	Net realized/unrealized gains (losses) included in											Unrealized gains (losses) still held(3)
	Mar. 31, 2013	Principal transaction	Other(1)	(2)	Transfers		Purchases	Issuances	Sales	Settlements	Jun. 30, 2013	
					Into Level 3	out of Level 3						
Loans	\$ 4,514	\$	\$ (3)	\$	\$ 353	\$	\$ (36)	\$ 6	\$ 57	\$ (570)	\$ 4,321	\$
Mortgage servicing rights	\$ 2,203	\$	\$ 227	\$	\$	\$	\$	\$ 205	\$	\$ (111)	\$ 2,524	\$ 228
Other financial assets measured on a recurring basis	\$ 2,428	\$	\$ (30)	\$	\$	\$	\$ 78	\$ 50	\$ (2,005)	\$ (276)	\$ 245	\$ (35)
Liabilities												
Interest-bearing deposits	\$ 834	\$	\$ (51)	\$	\$	\$	\$	\$ 38	\$	\$ (92)	\$ 831	\$ (23)
Federal funds purchased and securities loaned or sold under agreements to repurchase	1,053	33				(15)			2		1,007	29
Trading account liabilities												
Securities sold, not yet purchased	335	(8)			4	(6)			130	(21)	450	(40)
Short-term borrowings	53	(16)				(4)		290		(20)	335	(45)
Long-term debt	6,847	380	36	730	(549)		621			(422)	6,811	(464)
Other financial liabilities measured on a recurring basis	16		(186)	3			(1)	88		(197)	95	(196)

- (1) Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)*, unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.
- (2) Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income.
- (3) Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2013.
- (4) Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in								Unrealized gains (losses) still held(3)		
	Dec. 31, 2012	Principal transactions	Other(1)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales		Settlements	Jun. 30, 2013
Assets											
Federal funds sold and securities borrowed or purchased under agreements to resell											
	\$ 5,043	\$ (163)	\$	\$ 598	\$ (1,318)	\$ 17	\$	\$	\$	\$ 4,177	\$ 123
Trading securities											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed											
	\$ 1,325	\$ 76	\$	\$ 737	\$ (705)	\$ 969	\$ 55	\$ (707)	\$ (46)	\$ 1,704	\$ 43
Residential	1,805	358		317	(212)	1,898		(1,221)	(7)	2,938	99
Commercial	1,119	92		155	(184)	146		(985)	(17)	326	8
Total trading mortgage-backed securities	\$ 4,249	\$ 526	\$	\$ 1,209	\$ (1,101)	\$ 3,013	\$ 55	\$ (2,913)	\$ (70)	\$ 4,968	\$ 150
State and municipal	\$ 195	\$ 19	\$	\$	\$	\$ 75	\$	\$ (48)	\$	\$ 241	\$ (6)
Foreign government	311	(2)		53	(61)	117		(178)		240	(2)
Corporate	2,030	(30)		138	(100)	1,379		(819)	(910)	1,688	(406)
Equity securities	264	4		48	(159)	140		(107)		190	286
Asset-backed securities	4,453	368		86	(55)	3,032		(3,408)	(217)	4,259	13
Other debt securities	2,321	106		508	(998)	1,533		(996)	(198)	2,276	13
Total trading securities	\$ 13,823	\$ 991	\$	\$ 2,042	\$ (2,474)	\$ 9,289	\$ 55	\$ (8,469)	\$ (1,395)	\$ 13,862	\$ 48
Trading derivatives, net(4)											
Interest rate contracts	181	312		749	108	143		(82)	(328)	1,083	983
Foreign exchange contracts		311		30	3	15		(8)	16	367	(151)
Equity contracts	(1,448)	261		(24)	346	116		(56)	(287)	(1,092)	(589)
Commodity contracts	(771)	411		7	5	15		(25)	140	(218)	669
Credit derivatives	(342)	(146)		110	(178)	12			503	(41)	217
Total trading derivatives, net(4)	\$ (2,380)	\$ 1,149	\$	\$ 872	\$ 284	\$ 301	\$	\$ (171)	\$ 44	\$ 99	\$ 1,129

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	Net realized/unrealized gains (losses) included in							Unrealized gains (losses) still held(3)			
	Dec. 31, 2012	Principal transactions	Other(1)(2)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances		Sales	Settlements	Jun. 30, 2013
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 1,458	\$ 2	\$ 1,897	\$ (3,350)	\$ 470	\$	\$	\$ (57)	\$ 420	\$ 2	
Residential	205	23	60	(265)	117		(140)				
Commercial			3	(12)	12				3		
Total investment mortgage-backed securities	\$ 1,663	\$ 25	\$ 1,960	\$ (3,627)	\$ 599	\$	\$ (140)	\$ (57)	\$ 423	\$ 2	
U.S. Treasury and federal agency securities											
State and municipal	\$ 12	\$	\$	\$	\$	\$	\$ (3)	\$	\$ 9	\$	
Foreign government	849	(2)	7	(117)	207		(135)	(125)	684	(6)	
Corporate	383	(4)	105	(201)	289		(151)	(54)	367	(6)	
Equity securities	385	(3)	291	(116)	16		(147)	(22)	404	3	
Asset-backed securities	773	(3)	17		1		(9)		779	(38)	
Other debt securities	2,220	50	1,192	(1,684)	925		(17)	(928)	1,758	6	
Non-marketable equity securities	258			(205)			(2)		51		
Total investments	\$ 5,364	178	553	(83)	(649)	5,363	207				
Total investments	\$ 11,907	\$ 241	\$ 3,572	\$ (5,950)	\$ 2,590	\$	\$ (687)	\$ (1,835)	\$ 9,838	\$ 168	

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held(3)	
	Dec. 31, 2012	Principal transaction	Other(1)	(2)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements		Jun. 30, 2013
Loans	\$ 4,931	\$	\$ (78)	\$	353	\$	\$ 59	\$ 13	\$ (6)	\$ (951)	\$ 4,321	\$ 178
Mortgage servicing rights	\$ 1,942	\$	\$ 417	\$	\$	\$	\$	\$ 377	\$ (1)	\$ (211)	\$ 2,524	\$ 191
Other financial assets measured on a recurring basis	\$ 2,452	\$	\$ 6	\$	1	\$	\$ 216	\$ 340	\$ (2,010)	\$ (760)	\$ 245	\$ 194
Liabilities												
Interest-bearing deposits	\$ 786	\$	\$ (67)	\$	22	\$	\$	\$ 63	\$	\$ (107)	\$ 831	\$ (164)
Federal funds purchased and securities loaned or sold under agreements to repurchase	841	60			201	(15)			40		1,007	41
Trading account liabilities												
Securities sold, not yet purchased	365	11			24	(11)			176	(93)	450	88
Short-term borrowings	112	26				(4)		291		(38)	335	(44)
Long-term debt	6,726	371	69	1,365	(1,014)		905	(1)	(730)		6,811	(907)
Other financial liabilities measured on a recurring basis	24		(185)	5	(2)	(3)	90		(204)		95	(198)

(1)

Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)*, unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.

(2)

Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income.

(3)

Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2013.

(4)

Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	Net realized/unrealized gains (losses) included in								Unrealized gains (losses) still held		
	Mar. 31, 2012	Principal transactions	Other(1)	Transfers Into Level 3	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Jun. 30, 2012	held(3)
Assets											
Federal funds sold and securities borrowed or purchased under agreements to resell											
	\$ 4,497	\$ 32	\$	\$	\$ (115)	\$	\$	\$	\$	\$ 4,414	\$ 33
Trading securities											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed											
	\$ 1,115	\$ (17)	\$	\$ 159	\$ (218)	\$ 72	\$ 14	\$ (189)	\$ (41)	\$ 895	\$ (42)
Residential											
	1,347	61		430	(120)	625		(397)	(1)	1,945	(8)
Commercial											
	548	(3)		55	(80)	104		(208)		416	(2)
Total trading mortgage-backed securities	\$ 3,010	\$ 41	\$	\$ 644	\$ (418)	\$ 801	\$ 14	\$ (794)	\$ (42)	\$ 3,256	\$ (52)
U.S. Treasury and federal agency securities											
	\$	\$	\$	\$	\$	\$ 13	\$	\$	\$	\$ 13	\$
State and municipal											
	\$ 223	\$ 20	\$	\$	\$ (7)	\$ 6	\$	\$ (19)	\$	\$ 223	\$ 8
Foreign government											
	833	1		10	(477)	132		(166)		333	(1)
Corporate											
	3,763	(110)		21	(266)	260		(804)	(675)	2,189	(70)
Equity securities											
	191	(75)		1	(4)	126		(22)		217	(10)
Asset-backed securities											
	5,655	(113)		148	(25)	1,009		(1,239)	(600)	4,835	(139)
Other debt securities											
	3,013	53		429	(1,174)	407		(307)	(155)	2,266	116
Total trading securities	\$ 16,688	\$ (183)	\$	\$ 1,253	\$ (2,371)	\$ 2,754	\$ 14	\$ (3,351)	\$ (1,472)	\$ 13,332	\$ (148)
Trading derivatives, net(4)											
Interest rate contracts											
	691	359		(219)	(102)	17		(10)	(117)	619	167
Foreign exchange contracts											
	(370)	(93)		(77)	54	59		(90)		(517)	24
Equity contracts											
	(1,077)	(275)		(39)	(69)	69		(160)	(36)	(1,587)	(260)
Commodity contracts											
	(859)	(113)			36	28		(10)	16	(902)	(97)
Credit derivatives											
	228	(217)		74	(6)	3			216	298	(325)
Total trading derivatives, net(4)	\$ (1,387)	\$ (339)	\$	\$ (261)	\$ (87)	\$ 176	\$	\$ (270)	\$ 79	\$ (2,089)	\$ (491)

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in								Jun. 30, 2012	Unrealized gains (losses) still held(3)	
	Mar. 31, 2012	Principal transactions	Other(1)	Transfers into Level 3(2)	Transfers out of Level 3	Purchases	Issuances	Sales			Settlements
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 932	\$	\$ (13)	\$	\$ (880)	\$ 1,360	\$	\$	\$	\$ 1,399	\$ (9)
Residential	2					309				311	(1)
Commercial	6				(6)	5				5	
Total investment mortgage-backed securities	\$ 940	\$	\$ (13)	\$	\$ (886)	\$ 1,674	\$	\$	\$	\$ 1,715	\$ (10)
U.S. Treasury and federal agency securities											
State and municipal	682		14		(151)	126		(191)		480	(7)
Foreign government	375		13	80	(139)	112		(110)	(2)	329	
Corporate	1,062		(1)	45	(696)	42		(29)	(2)	421	5
Equity securities	1,326		4					(2)	(148)	1,180	2
Asset-backed securities	3,073		7			12		(43)	(278)	2,771	1
Other debt securities	55									55	
Non-marketable equity securities	8,287		(17)			129		(1,462)	(659)	6,278	(161)
Total investments	\$ 15,800	\$	\$ 7	\$ 125	\$ (1,872)	\$ 2,095	\$	\$ (1,837)	\$ (1,089)	\$ 13,229	\$ (170)

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	Net realized/unrealized gains (losses) included in										Unrealized gains (losses) still held (3)
	Mar. 31, 2012	Principal transactions	Other (1)	(2)	Level 3 into	Level 3 out of	Purchases	Issuances	Sales	Settlements	
Loans	\$ 4,278	\$	\$ (25)	\$ 917	\$	\$ 21	\$ 515	\$ (87)	\$ (882)	\$ 4,737	\$ 43
Mortgage servicing rights	\$ 2,691	\$	\$ (480)	\$	\$	\$	\$ 79	\$	\$ (173)	\$ 2,117	\$ (479)
Other financial assets measured on a recurring basis	\$ 2,322	\$	\$ 91	\$	\$ (30)	\$ 1	\$ 353	\$ (4)	\$ (358)	\$ 2,375	\$ 86
Liabilities											
Interest-bearing deposits	\$ 458	\$	\$ (15)	\$ 130	\$	\$	\$ 172	\$	\$ (77)	\$ 698	\$ (109)
Federal funds purchased and securities loaned or sold under agreements to repurchase	1,025	(92)						4	(76)	1,045	118
Trading account liabilities											
Securities sold, not yet purchased	177	12		1	(24)			69	(63)	148	1
Short-term borrowings	423			3	(2)		69		(126)	367	40
Long-term debt	6,519	219	52	190	(490)		888		(884)	5,952	(174)
Other financial liabilities measured on a recurring basis	2		(1)			(1)	1		(1)	2	(1)

(1)

Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)* unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.

(2)

Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income. See Note 12 to the Consolidated Financial Statements for a discussion of other-than-temporary impairment.

(3)

Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2012.

(4)

Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in								Unrealized gains (losses) still held(3)		
	Dec. 31, 2011	Principal transactions	Other(1)	Transfers Into Level 2	Transfers out of Level 3	Purchases	Issuances	Sales	Settlements	Jun. 30, 2012	(3)
Assets											
Federal funds sold and securities borrowed or purchased under agreements to resell											
	\$ 4,701	\$ 65	\$	\$ 25	\$ (377)	\$	\$	\$	\$	\$ 4,414	\$ 65
Trading securities											
Trading mortgage-backed securities											
U.S. government-sponsored agency guaranteed											
	\$ 861	\$ 33	\$	\$ 538	\$ (345)	\$ 255	\$ 45	\$ (414)	\$ (78)	\$ 895	\$ (17)
Residential	1,509	80		460	(300)	1,317		(1,118)	(3)	1,945	(2)
Commercial	618	(70)		91	(188)	315		(350)		416	
Total trading mortgage-backed securities	\$ 2,988	\$ 43	\$	\$ 1,089	\$ (833)	\$ 1,887	\$ 45	\$ (1,882)	\$ (81)	\$ 3,256	\$ (19)
U.S. Treasury and federal agency securities											
	\$ 3	\$	\$	\$	\$	\$ 13	\$	\$ (3)	\$	\$ 13	\$
State and municipal	\$ 252	\$ 17	\$	\$	\$ (7)	\$ 28	\$	\$ (67)	\$	\$ 223	\$ 2
Foreign government	521	4		12	(740)	842		(306)		333	(1)
Corporate	3,240	9		348	(391)	1,756		(1,399)	(1,374)	2,189	83
Equity securities	244	(71)		19	(13)	204		(142)	(24)	217	(14)
Asset-backed securities	5,801	222		165	(61)	3,660		(4,293)	(659)	4,835	(76)
Other debt securities	2,743	22		640	(1,423)	1,362		(881)	(197)	2,266	118
Total trading securities	\$ 15,792	\$ 246	\$	\$ 2,273	\$ (3,468)	\$ 9,752	\$ 45	\$ (8,973)	\$ (2,335)	\$ 13,332	\$ 93
Trading derivatives, net(4)											
Interest rate contracts	726	142		123	(119)	216		(139)	(330)	619	(118)
Foreign exchange contracts	(562)	80		(82)	46	188		(197)	10	(517)	71
Equity contracts	(1,737)	199		(36)	367	203		(335)	(248)	(1,587)	(476)
Commodity contracts	(934)	(39)		(5)	45	73		(78)	36	(902)	(308)
Credit derivatives	1,728	(1,452)		(130)	(59)	114		(10)	107	298	(1,424)
Total trading derivatives, net(4)	\$ (779)	\$ (1,070)	\$	\$ (130)	\$ 280	\$ 794	\$	\$ (759)	\$ (425)	\$ (2,089)	\$ (2,255)

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>In millions of dollars</i>	Net realized/unrealized gains (losses) included in								Unrealized gains (losses)		
	Dec. 31, 2011	Principal transactions	Other	Transfers into Level 1	Transfers out of Level 2	Purchases	Issuances	Sales	Settlements	Jun. 30, 2012	still held
Investments											
Mortgage-backed securities											
U.S. government-sponsored agency guaranteed	\$ 679	\$	\$ (4)	\$	\$ (1,521)	\$ 2,245	\$	\$	\$	\$ 1,399	\$ (8)
Residential	8				(6)	309				311	(2)
Commercial					(6)	11				5	
Total investment mortgage-backed securities	\$ 687	\$	\$ (4)	\$	\$ (1,533)	\$ 2,565	\$	\$	\$	\$ 1,715	\$ (10)
U.S. Treasury and federal agency securities	\$ 75	\$	\$	\$	\$ (75)	\$	\$	\$	\$	\$	\$
State and municipal	667		13		(151)	158		(207)		480	(9)
Foreign government	447		16	80	(156)	201		(190)	(69)	329	1
Corporate	989		(5)	45	(696)	129		(36)	(5)	421	8
Equity securities	1,453		49					(174)	(148)	1,180	(6)
Asset-backed securities	4,041		10		(43)	12		(50)	(1,199)	2,771	1
Other debt securities	120							(64)	(1)	55	
Non-marketable equity securities	8,318		179			267		(1,470)	(1,016)	6,278	73
Total investments	\$ 16,797	\$	\$ 258	\$ 125	\$ (2,654)	\$ 3,332	\$	\$ (2,191)	\$ (2,438)	\$ 13,229	\$ 58

Edgar Filing: CITIGROUP INC - Form 10-Q

In millions of dollars	Net realized/unrealized gains (losses) included in										Unrealized gains (losses)		
	Dec. 31, 2011	Principal transactions	Other	(1)	(2)	Level 3 Into	Level 3 out of	Purchases	Issuances	Sales	Settlements	Jun. 30, 2012	still held
Loans	\$ 4,682	\$	\$ (62)	\$ 917	\$ (25)	\$ 107	\$ 515	\$ (95)	\$ (1,302)	\$ 4,737	\$ 54		
Mortgage servicing rights	\$ 2,569	\$	\$ (293)	\$	\$	\$ 2	\$ 221	\$ (5)	\$ (377)	\$ 2,117	\$ (295)		
Other financial assets measured on a recurring basis	\$ 2,245	\$	\$ 98	\$ 8	\$ (31)	\$ 2	\$ 629	\$ (42)	\$ (534)	\$ 2,375	\$ 99		
Liabilities													
Interest-bearing deposits	\$ 431	\$	\$ (20)	\$ 213	\$	\$	\$ 180	\$	\$ (146)	\$ 698	\$ (329)		
Federal funds purchased and securities loaned or sold under agreements to repurchase	1,061	(65)						4	(85)	1,045	118		
Trading account liabilities													
Securities sold, not yet purchased	412	(60)		5	(31)			140	(438)	148	(53)		
Short-term borrowings	499	(56)		3	(11)		195		(375)	367	38		
Long-term debt	6,904	141	81	349	(906)		1,175		(1,348)	5,952	(332)		
Other financial liabilities measured on a recurring basis	3		(2)				(2)	1	(2)	2			

(1)

Changes in fair value for available-for-sale investments (debt securities) are recorded in *Accumulated other comprehensive income (loss)* unless other-than-temporarily impaired, while gains and losses from sales are recorded in *Realized gains (losses) from sales of investments* on the Consolidated Statement of Income.

(2)

Unrealized gains (losses) on MSRs are recorded in *Other revenue* on the Consolidated Statement of Income. See Note 12 to the Consolidated Financial Statements for a discussion of other-than-temporary impairment.

(3)

Represents the amount of total gains or losses for the period, included in earnings (and *Accumulated other comprehensive income (loss)* for changes in fair value for available-for-sale investments), attributable to the change in fair value relating to assets and liabilities classified as Level 3 that are still held at June 30, 2012.

(4)

Total Level 3 derivative assets and liabilities have been netted in these tables for presentation purposes only.

Level 3 Fair Value Rollforward

The following were the significant Level 3 transfers from March 31, 2013 to June 30, 2013:

Transfers of U.S. government-sponsored agency guaranteed mortgage-backed securities in *Investments* of \$2.3 billion from Level 3 to Level 2 due to an increase in price observability.

Transfers of asset-backed securities in *Investments* of \$1.7 billion from Level 3 to Level 2 related to collateralized loan obligations where increased trading activity and new issuances have resulted in greater price observability.

The following were the significant Level 3 transfers from December 31, 2012 to June 30, 2013:

Transfers of *Federal funds sold and securities borrowed or purchased under agreements to resell* of \$1.3 billion from Level 3 to Level 2 related to shortening of the remaining tenor of certain reverse repos. There is more transparency and observability for repo curves used in the valuation of structured reverse repos with tenors up to five years; thus, structured reverse repos maturing within five years are generally classified as Level 2.

Transfers of U.S. government-sponsored agency guaranteed mortgage-backed securities in *Investments* of \$1.9 billion from Level 2 to Level 3, and of \$3.4 billion from Level 3 to Level 2, due to changes in the level of price observability for the specific securities.

Transfers of asset-backed securities in *Investments* of \$1.2 billion from Level 2 to Level 3, and of \$1.7 billion from Level 3 to Level 2. These transfers were related to collateralized loan obligations, reflecting changes in the level of price observability.

Transfers of *Long-term debt* of \$1.4 billion from Level 2 to Level 3, and of \$1.0 billion from Level 3 to Level 2, related mainly to structured debt reflecting changes in the significance of unobservable inputs as well as certain underlying market inputs becoming less or more observable.

The significant Level 3 transfers from March 31, 2012 to June 30, 2012 are related to:

Transfers of other debt trading securities from Level 3 to Level 2 of \$1.2 billion included \$0.8 billion related to positions that were reclassified to Level 3 positions within *Loans* to conform with the balance sheet presentation. The reclassification is also reflected as transfers into Level 3 within loans in the rollforward table above. The majority of the remaining amount relates to increased volume of market quotations.

The significant Level 3 transfers from December 31, 2011 to June 30, 2012 are related to:

Transfers of other debt trading securities from Level 3 to Level 2 of \$1.4 billion included \$0.8 billion related to positions that were reclassified to Level 3 positions within *Loans* to conform with the balance sheet presentation. The reclassification is also reflected as transfers into Level 3 within loans in the rollforward table above. The majority of the remaining amount relates to increased volume of market quotations.

Valuation Techniques and Inputs for Level 3 Fair Value Measurements

The Company's Level 3 inventory consists of both cash securities and derivatives of varying complexities. The valuation methodologies applied to measure the fair value of these positions include discounted cash flow analyses, internal models and comparative analysis. A position is classified within Level 3 of the fair value hierarchy when at least one input is unobservable and is considered significant to its valuation. The

Edgar Filing: CITIGROUP INC - Form 10-Q

specific reason an input is deemed unobservable varies. For example, at least one significant input to the pricing model is not observable in the market, at least one significant input has been adjusted to make it more representative of the position being valued, or the price quote available does not reflect sufficient trading activities.

The following tables present the valuation techniques covering the majority of Level 3 inventory and the most significant unobservable inputs used in Level 3 fair value measurements as of June 30, 2013 and December 31, 2012. Differences between this table and amounts presented in the Level 3 Fair Value Rollforward table represent individually immaterial items that have been measured using a variety of valuation techniques other than those listed.

Edgar Filing: CITIGROUP INC - Form 10-Q

Valuation Techniques and Inputs for Level 3 Fair Value Measurements

As of June 30, 2013	Fair Value(1) (in millions)	Methodology	Input	Low(2)(3)	High(2)(3)	Weighted Average(4)
Assets						
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 3,924	Cash flow	Interest rate	1.87%	2.13%	2.03%
Trading and investment securities						
Mortgage-backed securities	\$ 3,446	Price-based	Price	\$ 0.01	\$ 122.54	\$ 75.09
	1,634	Yield analysis	Yield	0.03%	23.78%	7.33%
State and municipal, foreign government, corporate and other debt securities	\$ 4,096	Price-based	Price	\$ 0.00	\$ 123.97	\$ 81.67
	1,143	Cash flow	Credit spread	0 bps	600 bps	78.99 bps
			Yield	0.15%	12.80%	5.37%
Equity securities	\$ 780	Cash flow	Yield	4.00%	5.00%	4.5%
	186	Price-based	Weighted average life (WAL)	0.01 years	3.6 years	1.85 years
			Price(5)	\$ 0.00	\$ 923.26	\$ 44.62
Asset-backed securities	\$ 4,385	Price-based	Price	\$ 0.00	\$ 108.13	\$ 72.02
	1,301	Model-based				
Non-marketable equity	\$ 2,866	Price-based	Fund NAV	\$ 611	\$ 494,842,539	\$ 156,238,214
	1,817	Comparables				
	663	analysis	EBITDA multiples	4.4x	17.5x	9.69x
		Cash flow	Price-to-book ratio	0.8x	2.1x	1.39x
			Discount to price	0.00%	75.00%	7.29%
			PE ratio	9.40%	15.40%	11.70%
			Cost of capital	9.50%	15.98%	10.87%
Derivatives Gross(6)						
Interest rate contracts (gross)	\$ 5,484	Model-based	Interest rate (IR) volatility	15.00%	90.00%	
			Mean reversion	1.00%	20.00%	
Foreign exchange contracts (gross)	\$ 2,316	Model-based	Foreign exchange (FX) volatility	4.00%	20.00%	
			IR-FX correlation	40.00%	60.00%	
			IR-IR correlation	40.00%	40.00%	
Equity contracts (gross)(7)	\$ 4,143	Model-based	Equity volatility	12.65%	72.53%	
			Equity-equity correlation	(81.33)%	99.45%	
			Equity forward	84.92%	116.70%	
			Equity-FX correlation	(75.00)%	40.00%	
Commodity contracts (gross)	\$ 1,977	Model-based	Commodity volatility	3.00%	124.00%	
			Commodity correlation	(75.00)%	93.00%	
			Forward price	98.00%	124.00%	
Credit derivatives (gross)	\$ 4,633	Model-based	Recovery rate	7.18%	65.00%	
	1,517	Price-based	Price	\$ 0.00	\$ 114.15	
			Credit correlation	5.00%	95.00%	
Nontrading derivatives and other financial assets and liabilities measured on a recurring basis (gross)(6)	\$ 145	Model-based	Redemption rate	43.55%	99.50%	
	113	Price-based	EBITDA multiples	6.2x	13.8x	
	84	Comparables				
		analysis	PE ratio	10.3x	10.3x	
			Price-to-book ratio	1.1x	1.2x	
			Discount to price	0.00%	30.00%	
Loans	\$ 2,022	Price-based	Price	\$ 0.25	\$ 105.20	\$ 88.48

Edgar Filing: CITIGROUP INC - Form 10-Q

	1,037	Yield analysis	Credit spread	48 bps	390.29 bps	110.31 bps
	665	Model-based	Yield	1.60%	3.00%	2.14%
	596	Cash flow				

Mortgage servicing rights	\$ 2,438	Cash flow	Yield	2.07%	8.64%	7.04%
			WAL	3.89 years	9.33 years	6.23 years

See footnotes on the next page.

Edgar Filing: CITIGROUP INC - Form 10-Q

<i>As of June 30, 2013</i>	Fair Value(1) <i>(in millions)</i>	Methodology	Input	Low(2)(3)	High(2)(3)	Weighted Average(4)
Liabilities						
Interest-bearing deposits	\$ 831	Model-based	Equity volatility	13.93%	52.62%	26.48%
			Equity-IR correlation	21.00%	25.00%	22.52%
			Forward price	98.00%	124.00%	111.00%
			Commodity correlation	(75.00)%	93.00%	9.00%
			Commodity volatility	3.00%	124.00%	63.50%
			Mean reversion	1.00%	20.00%	10.50%
Federal funds purchased and securities loaned or sold under agreements to repurchase	\$ 806	Model-based	Interest rate	1.26%	3.16%	2.55%
	200	Cash flow				
Trading account liabilities						
Securities sold, not yet purchased	\$ 285					