

ANTERO RESOURCES Corp  
Form 10-Q  
April 27, 2016  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-36120

ANTERO RESOURCES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

80-0162034  
(IRS Employer Identification No.)

1615 Wynkoop Street  
Denver, Colorado  
(Address of principal executive offices)

80202  
(Zip Code)

(303) 357-7310

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes No

The registrant had 277,408,453 shares of common stock outstanding as of April 25, 2016.

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

The information in this report includes “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements, other than statements of historical fact included in this Quarterly Report on Form 10-Q, regarding our strategy, future operations, financial position, estimated revenues and losses, projected costs, prospects, plans and objectives of management are forward-looking statements. When used, the words “could,” “believe,” “anticipate,” “intend,” “estimate,” “expect,” “project” and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. These forward-looking statements are based on our current expectations and assumptions about future events and are based on currently available information as to the outcome and timing of future events. When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements described under the heading “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015 (our “2015 Form 10-K”) on file with the Securities and Exchange Commission (the “SEC”) and in “Item 1A. Risk Factors” of this Quarterly Report on Form 10-Q.

Forward-looking statements may include statements about our:

- business strategy;
- reserves;
- financial strategy, liquidity, and capital required for our development program;
- natural gas, natural gas liquids (“NGLs”), and oil prices;
- timing and amount of future production of natural gas, NGLs, and oil;
- hedging strategy and results;
- ability to meet our minimum volume commitments and to utilize or monetize our firm transportation commitments;
- future drilling plans;
- competition and government regulations;

- pending legal or environmental matters;
  
- marketing of natural gas, NGLs,  
and oil;
  
- leasehold or business acquisitions;
  
- costs of developing our properties;
  
- operations of Antero Midstream Partners LP;
  
- general economic conditions;
  
- credit markets;
  
- uncertainty regarding our future operating results; and
  
- plans, objectives, expectations, and intentions.

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We caution you that these forward-looking statements are subject to all of the risks and uncertainties, most of which are difficult to predict and many of which are beyond our control, incident to the exploration for and development, production, gathering, processing, transportation, and sale of natural gas, NGLs, and oil. These risks include, but are not limited to, commodity price volatility and continued low commodity prices, inflation, lack of availability of drilling and production equipment and services, environmental risks, drilling and other operating risks, marketing and transportation risks, regulatory changes, the uncertainty inherent in estimating natural gas, NGLs, and oil reserves and in projecting future rates of production, cash flow and access to capital, the timing of development expenditures, and the other risks described under the heading “Item 1A. Risk Factors” in our 2015 Form 10-K on file with the SEC and in “Item 1A. Risk Factors” of this Quarterly Report on Form 10-Q.

Reserve engineering is a process of estimating underground accumulations of natural gas, NGLs, and oil that cannot be measured in an exact way. The accuracy of any reserve estimate depends on the quality of available data, the interpretation of such data and price and cost assumptions made by reservoir engineers. In addition, the results of drilling, testing and production activities, or changes in commodity prices, may justify revisions of estimates that were made previously. If significant, such revisions would change the schedule of any further production and development drilling. Accordingly, reserve estimates may differ significantly from the quantities of natural gas, NGLs, and oil that are ultimately recovered.

Should one or more of the risks or uncertainties described in this report occur, or should underlying assumptions prove incorrect, our actual results and plans could differ materially from those expressed in any forward-looking statements.

All forward-looking statements, expressed or implied, included in this report are expressly qualified in their entirety by this cautionary statement. This cautionary statement should also be considered in connection with any subsequent written or oral forward-looking statements that we or persons acting on our behalf may issue.

Except as otherwise required by applicable law, we disclaim any duty to update any forward-looking statements, all of which are expressly qualified by the statements in this section, to reflect events or circumstances after the date of this Quarterly Report on Form 10-Q.

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## PART I—FINANCIAL INFORMATION

## ANTERO RESOURCES CORPORATION

## Condensed Consolidated Balance Sheets

December 31, 2015 and March 31, 2016

(Unaudited)

(In thousands, except share amounts)

	2015	2016
Assets		
Current assets:		
Cash and cash equivalents	\$ 23,473	39,870
Accounts receivable, net of allowance for doubtful accounts of \$1,195 in 2015 and 2016	79,404	78,753
Accrued revenue	128,242	136,446
Derivative instruments	1,009,030	975,199
Other current assets	8,087	8,072
Total current assets	1,248,236	1,238,340
Property and equipment:		
Natural gas properties, at cost (successful efforts method):		
Unproved properties	1,996,081	1,994,377
Proved properties	8,211,106	8,531,113
Water handling and treatment systems	565,616	582,331
Gathering systems and facilities	1,502,396	1,543,766
Other property and equipment	46,415	46,741
	12,321,614	12,698,328
Less accumulated depletion, depreciation, and amortization	(1,589,372)	(1,780,526)
Property and equipment, net	10,732,242	10,917,802
Derivative instruments	2,108,450	2,098,233
Other assets	26,565	34,337
Total assets	\$ 14,115,493	14,288,712
Liabilities and Equity		
Current liabilities:		
Accounts payable	\$ 364,160	250,797
Accrued liabilities	194,076	241,676
Revenue distributions payable	129,949	132,918
Other current liabilities	19,085	19,693
Total current liabilities	707,270	645,084
Long-term liabilities:		



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Long-term debt	4,668,782	4,702,809
Deferred income tax liability	1,370,686	1,439,825
Derivative instruments	—	375
Other liabilities	82,077	80,275
Total liabilities	6,828,815	6,868,368
Commitments and contingencies (notes 9 and 13)		
Equity:		
Stockholders' equity:		
Preferred stock, \$0.01 par value; authorized - 50,000,000 shares; none issued	—	—
Common stock, \$0.01 par value; authorized - 1,000,000,000 shares; issued and outstanding 277,035,558 shares and 277,061,336 shares, respectively	2,770	2,771
Additional paid-in capital	4,122,811	4,251,755
Accumulated earnings	1,808,811	1,803,756
Total stockholders' equity	5,934,392	6,058,282
Noncontrolling interest in consolidated subsidiary	1,352,286	1,362,062
Total equity	7,286,678	7,420,344
Total liabilities and equity	\$ 14,115,493	14,288,712

See accompanying notes to condensed consolidated financial statements.

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## ANTERO RESOURCES CORPORATION

## Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)

Three Months Ended March 31, 2015 and 2016

(Unaudited)

(In thousands, except share and per share amounts)

	2015	2016
Revenue:		
Natural gas sales	\$ 314,942	254,776
Natural gas liquids sales	78,786	73,065
Oil sales	12,457	10,179
Gathering, compression, and water handling	6,168	3,844
Marketing	57,780	99,216
Commodity derivative fair value gains	759,554	279,924
Total revenue	1,229,687	721,004
Operating expenses:		
Lease operating	8,102	11,293
Gathering, compression, processing, and transportation	163,662	208,738
Production and ad valorem taxes	24,218	19,284
Marketing	73,349	137,933
Exploration	1,371	1,014
Impairment of unproved properties	8,577	15,526
Depletion, depreciation, and amortization	182,300	191,582
Accretion of asset retirement obligations	400	598
General and administrative (including equity-based compensation expense of \$27,783 and \$23,470 in 2015 and 2016, respectively)	59,049	56,287
Contract termination and rig stacking	8,965	—
Total operating expenses	529,993	642,255
Operating income	699,694	78,749
Other expenses:		
Interest	(53,185)	(63,284)
Income before income taxes	646,509	15,465
Provision for income tax expense	(247,338)	(4,815)
Net income and comprehensive income including noncontrolling interest	399,171	10,650
Net income and comprehensive income attributable to noncontrolling interest	4,740	15,705
Net income (loss) and comprehensive income (loss) attributable to Antero Resources Corporation	\$ 394,431	(5,055)
Earnings (loss) per common share	\$ 1.49	(0.02)
Earnings (loss) per common share—assuming dilution	\$ 1.49	(0.02)
Weighted average number of shares outstanding:		

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Basic	265,294,794	277,050,344
Diluted	265,300,080	277,050,344

See accompanying notes to condensed consolidated financial statements.

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## ANTERO RESOURCES CORPORATION

## Condensed Consolidated Statements of Equity

Three Months Ended March 31, 2016

(Unaudited)

(In thousands)

Common Stock		Additional paid-	Accumulated	Noncontrolling	Total
14	87.32	1,272,827	57,640,735		4,652,083
St. Louis, Missouri	13	85.05	1,251,825		38,309,893
Tampa, Florida	64	90.97	3,906,175		151,484,260
Tulsa, Oklahoma	9	96.42	523,623		12,533,713
Washington D.C./ Baltimore, Maryland	42	93.01	4,221,518		175,979,160
Other(8)	2	100.00	215,723		4,995,993
Mexico:					
Juarez	12	92.13	966,918		36,511,743
Monterrey	6	100.00	582,663		23,913,216
Reynosa	11	74.43	967,041		34,749,507
Tijuana	2	100.00	262,220		9,476,027
Subtotal North America(5)	1,202	86.86	123,356,030		4,224,960,134
555,689,183					
<b>European Markets(9):</b>					
France:					
North	1	0.00	192,977		7,780,588
South	2	34.44	560,718		18,403,705
Germany:					
Rhine/ Ruhr	1	0.00	176,121		9,885,191
Netherlands:					
South	1	0.00	456,760		19,669,313
Poland:					
South	1	100.00	123,000		3,288,943
Spain:					
Madrid	2	0.00	608,467		27,541,457
United Kingdom:					
East Midlands	11	18.49	1,137,453		127,165,729
London and Southeast	5	0.00	509,423		68,832,669
North	1	0.00	185,123		14,103,901
West Midlands	3	27.69	649,996		46,242,057
Subtotal Europe(9)	28	15.36	4,600,038		342,913,553
<b>Total Operating Properties Directly Owned at December 31, 2002(4)</b>	<b>1,230</b>	<b>84.29%</b>	<b>127,956,068</b>		<b>\$4,567,873,687</b>
					<b>\$555,689,183</b>

No. of Bldgs.	Rentable Square Footage	Investment (2)	Total Expected Cost (10)
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**Properties Under Development at  
December 31, 2002(11)(12):**
**North American Markets:**
**United States:**

Denver, Colorado	1	95,700	\$ 2,218,101	\$ 4,532,693
El Paso, Texas	1	53,240	1,065,827	1,959,452
Ft. Lauderdale/ Miami, Florida	1	164,511	6,952,728	8,427,327
Houston, Texas	2	153,600	4,364,068	5,897,186
Los Angeles/ Orange County, California	1	1,056,484	25,867,107	38,060,512

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	No. of Bldgs.	Rentable Square Footage	Investment (2)	Total Expected Cost (10)
Nashville, Tennessee	1	301,440	3,469,975	8,275,945
San Antonio, Texas	1	136,987	1,249,760	5,397,995
St. Louis, Missouri	1	1,262,648	26,202,112	37,159,396
Mexico:				
Monterrey	2	242,338	3,965,282	9,655,297
Subtotal North America	11	3,466,948	75,354,960	119,365,803
<b>European Markets:</b>				
Czech Republic:				
Prague	1	284,719	7,735,938	12,435,047
France:				
Central	1	213,988	5,235,629	9,479,206
North	1	344,760	6,750,645	10,867,276
South	1	282,275	5,687,003	10,353,036
Germany:				
Rhine/ Mein	1	227,938	15,084,972	16,636,824
Rhine/ Ruhr	1	122,473	1,571,259	6,852,715
Italy:				
Milan	3	783,867	14,608,928	36,088,956
Poland:				
Warsaw	1	283,911	6,984,853	9,565,097
West	1	63,938	1,370,087	2,355,642
United Kingdom:				
East Midlands	1	150,000	4,671,367	9,773,943
London and Southeast	9	1,779,034	99,401,394	197,831,680
West Midlands	1	113,000	12,450,845	13,870,097
Subtotal Europe	22	4,649,903	181,552,920	336,109,519
<b>Asian Market:</b>				
Tokyo, Japan	4	1,531,492	120,475,886	227,520,218
<b>Total Properties Under Development at December 31, 2002(11)(12)</b>	<b>37</b>	<b>9,648,343</b>	<b>\$377,383,766</b>	<b>\$682,995,540</b>

	Acreage	Investment (2)	Encumbrances (3)
<b>Land Held for Development at December 31, 2002(13):</b>			
<b>North American Markets:</b>			
United States:			
Atlanta, Georgia(14)	234.2	\$ 19,266,615	\$
Austin, Texas	7.2	764,367	
Charlotte, North Carolina	17.4	1,516,968	
Chicago, Illinois(15)	151.5	25,535,192	
Cincinnati, Ohio	100.1	8,816,354	
Columbus, Ohio	56.5	2,377,315	
Dallas/ Ft. Worth, Texas(16)	156.7	17,633,703	
El Paso, Texas	95.9	5,955,618	

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Houston, Texas	56.4	5,231,419
I-81 Corridor, Pennsylvania	42.8	2,500,000
I-95 Corridor, New Jersey	10.1	817,943
Indianapolis, Indiana	123.4	8,616,824
Kansas City, Kansas/ Missouri	16.6	1,526,602

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	Acreage	Investment (2)	Encumbrances (3)
Las Vegas, Nevada	61.8	7,541,633	289,045
Los Angeles/ Orange County, California(17)	5.2	2,682,011	
Louisville, Kentucky	66.5	5,659,060	
Memphis, Tennessee	120.6	6,982,762	
Orlando, Florida	28.1	2,841,892	
Portland, Oregon	10.3	1,692,235	
Reno, Nevada	30.1	4,267,753	
Salt Lake City, Utah	30.4	2,027,560	
San Antonio, Texas	64.7	4,914,282	
San Francisco (East Bay) California	77.6	6,512,725	
Seattle, Washington	10.6	1,991,730	
Tampa, Florida	49.9	3,489,015	
Washington D.C./ Baltimore, Maryland	31.1	5,298,574	
<b>Mexico:</b>			
Juarez	47.2	7,755,978	
Monterrey	12.7	1,759,700	
Reynosa	80.8	10,081,468	
Tijuana	25.8	5,071,531	
	<u>1,822.2</u>	<u>181,128,829</u>	<u>289,045</u>
<b>Subtotal North America</b>			
	<u>1,822.2</u>	<u>181,128,829</u>	<u>289,045</u>
<b>European Markets:</b>			
Belgium	9.2	760,671	
<b>Czech Republic:</b>			
Prague	37.0	9,778,312	
<b>France:</b>			
Central	24.0	3,977,254	
North	23.1	1,311,335	
South	24.7	5,804,341	
<b>Germany:</b>			
Rhine/ Mein	4.4	4,598,735	
Rhine/ Ruhr	19.7	4,917,537	
<b>Hungary:</b>			
Budapest	55.7	6,735,102	
<b>Netherlands:</b>			
Rotterdam	5.0	1,608,279	
<b>Poland:</b>			
Central	5.7	1,395,575	
South	19.1	2,548,699	
Warsaw	131.4	9,861,374	
West	5.8	1,024,147	
<b>Spain:</b>			
Madrid	33.3	9,374,530	
<b>United Kingdom:</b>			
East Midlands	44.4	14,200,486	
London and Southeast	50.4	56,474,671	
West Midlands	151.3	71,320,059	
	<u>644.2</u>	<u>205,691,107</u>	<u>289,045</u>
<b>Subtotal Europe</b>			
	<u>644.2</u>	<u>205,691,107</u>	<u>289,045</u>
<b>Total Land Held for Development at December 31, 2002(13)</b>	<u>2,466.4</u>	<u>\$ 386,819,936</u>	<u>\$ 289,045</u>





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	No. of Bldgs.	Acreage	Rentable Square Footage	Investment (2)	Total Expected Cost(10)	Encumbrances (3)
<b>Grand Totals at December 31, 2002:</b>						
Operating properties(4)(5)(7)	1,230	n/a	127,956,068	\$4,567,873,687	n/a	\$555,689,183
Properties under development	37	n/a	9,648,343	377,383,766	\$682,995,540	
Land held for development	n/a	2,466.4	n/a	386,819,936	n/a	289,045
Other investments(18)	n/a	n/a	n/a	63,449,553	n/a	
<b>Totals</b>	<b>1,267</b>	<b>2,466.4</b>	<b>137,604,411</b>	<b>\$5,395,526,942</b>	<b>\$682,995,540</b>	<b>\$555,978,228</b>

n/a Not Applicable

- (1) The percentage occupancy presented is the physical occupancy at December 31, 2002. Operating properties at December 31, 2002 include recently completed development properties that may be in the initial lease-up phase, including properties aggregating 1.3 million square feet that were completed in the fourth quarter of 2002. The inclusion of properties in the initial lease-up phase can reduce the overall occupancy percentage.
- (2) Represents the investment balance at December 31, 2002 and is ProLogis' carrying value of the properties.
- (3) Certain properties are pledged as security under ProLogis' mortgage notes, securitized debt and assessment bonds at December 31, 2002. For purposes of this table, the total principal balance of a debt issuance that is secured by a pool of properties is allocated among the properties in the pool based on each property's investment balance. See Schedule III Real Estate and Accumulated Depreciation to ProLogis' Consolidated Financial Statements in Item 8 for additional identification of the properties pledged.
- (4) All operating properties are included in the property operations segment. See Item 1. Business ProLogis' Operating Segments Property Operations Segment.
- (5) Includes 67 properties aggregating 11.2 million square feet at an aggregate investment of \$372.0 million that were developed in the CDFS business segment with the intent to contribute or sale the property or acquired with the intent to contribute the property to a property fund, including properties that have been or are being rehabilitated and/or repositioned utilizing CDFS business personnel that are pending contribution or a property fund or sale to a third party. See Item 1 Business ProLogis' Operating Segments CDFS Business Segment.
- (6) Includes one 0.2 million square foot property that was previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.
- (7) Includes three properties aggregating 0.5 million square feet that were previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.
- (8) Includes one property in each of Akron, Ohio and Brownsville, Texas.
- (9) Includes 21 properties aggregating 4.1 million square feet at an aggregate investment of \$291.0 million that were developed in the CDFS business segment that are pending contribution to a property fund or sale to a third party. See Item 1. Business ProLogis' Operating Segments CDFS Business Segment.
- (10) Represents the total expected cost at completion for properties under development, including the cost of land, fees, permits, payments to contractors, architectural and engineering fees and interest and property taxes to be capitalized during construction, rather than actual

costs incurred to date, as applicable.

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- (11) All of the properties under development are included in the CDFS business segment. See Item 1 Business ProLogis Operating Segments CDFS Business Segment.
- (12) Includes properties aggregating 1.3 million square feet that are in the design and permitting stage.
- (13) All of the land held for future development is included in the CDFS business segment. The land owned can be used for the development of approximately 44.2 million square feet of distribution properties. See Item 1 Business ProLogis Operating Segments CDFS Business Segment. Does not include 1,510 acres of land controlled directly by ProLogis under option, letter of intent or contingent contract with the capacity for developing approximately 24.8 million square feet of distribution properties.
- (14) Includes approximately 33 acres of land that were previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis Consolidated Financial Statements in Item 8.
- (15) Includes approximately six acres of land that were previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis Consolidated Financial Statements in Item 8.
- (16) Includes approximately four acres of land that were previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis Consolidated Financial Statements in Item 8.
- (17) Includes approximately five acres of land that were previously presented under the equity method in the temperature-controlled distribution segment. See Notes 2 and 4 to ProLogis Consolidated Financial Statements in Item 8.
- (18) Other investments include: (i) restricted funds that are held in escrow pending the completion of tax-deferred exchange transactions involving operating properties (\$6.9 million on deposit with third parties at December 31, 2002); (ii) earnest money deposits associated with potential acquisitions; (iii) costs incurred during the pre-acquisition due diligence process; and (iv) costs incurred during the pre-construction phase related to future development projects.

**Real Estate Partnerships**

At December 31, 2002, ProLogis held a majority interest in and controlled five real estate partnerships (collectively, the Partnerships ). For financial reporting purposes, the assets, liabilities, results of operations and cash flows of each of the Partnerships are included in ProLogis Consolidated Financial Statements and in the preceding real estate tables. The interests of the limited partners are reflected as minority interest in ProLogis Consolidated Balance Sheet. See Note 6 to ProLogis Consolidated Financial Statements in Item 8.

Generally, pursuant to partnership agreements, ProLogis or a wholly owned subsidiary of ProLogis is the sole controlling general partner of each of the Partnerships with all management powers over the business and affairs of the Partnership. The limited partners of each Partnership generally do not have the authority to transact business for, or participate in the management decisions of, the Partnerships. The general partner in each of the Partnerships may not, without the written consent of all of the limited partners: (i) take any action that would prevent the Partnership from conducting its business; (ii) possess the property of the partnership; (iii) admit an additional partner; or (iv) subject a limited partner to the liability of a general partner. In each Partnership, ProLogis or its wholly owned subsidiary may not voluntarily withdraw from the Partnership or transfer or assign its interests in the Partnership without the consent of all of the limited partners. The limited partners may freely transfer their partnership units to their affiliates, provided that the transfer does not cause a termination of the Partnership under the Code and does not cause ProLogis to cease to comply with the REIT requirements under the Code. The limited partners in each of the Partnerships are entitled to redeem their partnership units for Common Shares. Additionally, the limited partners are entitled to receive preferential cumulative quarterly distributions per unit equal to the quarterly distributions paid on Common Shares.

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The Partnerships are as follows at December 31, 2002:

	Formation Date	Investment In Real Estate (in millions)	ProLogis Ownership	Limited Partnership Units Outstanding
ProLogis Limited Partnership-I	1993	\$215.1(1)(2)	68.65%	4,520,532(3)(4)
ProLogis Limited Partnership-II	1994	60.8(5)	97.82%	90,213(3)
ProLogis Limited Partnership-III	1994	35.8(6)	95.25%	78,678(3)(7)
ProLogis Limited Partnership-IV(8)	1994	97.0(9)	98.52%	68,612(3)(7)
Meridian Realty Partners Limited Partnership	(10)	11.1(11)	87.00%	29,712(12)
		<hr/>		<hr/>
		\$419.8		4,787,747
		<hr/>		<hr/>

- (1) These properties cannot be sold, prior to the occurrence of certain events, without the consent of the limited partners, other than in tax-deferred exchanges.
- (2) One property is located in the Tampa market; all other properties are located in the San Francisco (South Bay and East Bay) markets.
- (3) Each unit is convertible into one Common Share.
- (4) Entities in which Irving F. Lyons, III, ProLogis Vice Chairman and Chief Investment Officer has ownership interests owned 2,459,183 of the outstanding limited partnership units in ProLogis Limited Partnership-I at December 31, 2002 or 17.1% of ProLogis Limited Partnership-I's total units outstanding at December 31, 2002. Mr. Lyons' effective ownership in ProLogis Partnership-I was 1.8% at December 31, 2002.
- (5) These properties are located in the Charlotte, Dallas/ Ft. Worth, Denver, El Paso, San Francisco (East Bay), St. Louis and Washington, D.C./ Baltimore markets.
- (6) These properties are located in the Chicago, Orlando, San Antonio and Tampa markets.
- (7) Jeffrey H. Schwartz, ProLogis President of International Operations and President and Chief Operating Officer Asia, owned all of the outstanding limited partnership units in ProLogis Limited Partnership-III at December 31, 2002 or 4.75% of ProLogis Limited Partnership-III's total units outstanding at December 31, 2002 and 49,587 of the outstanding limited partnership units in ProLogis Limited Partnership-IV at December 31, 2002 or 1.07% of ProLogis Limited Partnership-IV's total units outstanding at December 31, 2002.
- (8) ProLogis Limited Partnership-IV was formed through a cash contribution from a wholly owned subsidiary of ProLogis, ProLogis IV, Inc., and the contribution of properties from the limited partner. ProLogis Limited Partnership-IV and ProLogis IV, Inc. are legal entities that are separate and distinct from ProLogis, its affiliates and each other, and each has separate assets, liabilities, business functions and operations. At December 31, 2002, the sole asset of ProLogis IV, Inc. was its interest in ProLogis Limited Partnership-IV. At December 31, 2002, ProLogis IV, Inc. had outstanding borrowings from ProLogis of \$0.6 million.
- (9) These properties are located in the Cincinnati, Dallas/ Ft. Worth, Ft. Lauderdale/ Miami, Houston, I-95 Corridor (New Jersey), Orlando and Tampa markets and one property is located in Akron, Ohio.
- (10) This general partnership was formed by another REIT that was merged with and into ProLogis in 1999.
- (11) This property is located in the Los Angeles/ Orange County market.
- (12) Each unit is convertible into 1.1 Common Shares, plus \$2.00.

**Unconsolidated Investees**

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At December 31, 2002, ProLogis investments in and advances to unconsolidated investees (entities that are presented on the equity method rather than consolidated in ProLogis financial statements) totaled \$821.4 million. ProLogis investments in and advances to property funds discussed below under Property

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Operations totaled \$593.5 million at December 31, 2002. ProLogis investments in and advances to the temperature-controlled distribution operating companies totaled \$178.4 million at December 31, 2002. ProLogis investment in and advances to the Kingspark Joint Ventures was \$45.2 million at December 31, 2002. ProLogis investments in and advances to other companies that do not own real estate totaled \$4.3 million at December 31, 2002. ProLogis unconsolidated investees are discussed in Note 4 to ProLogis Consolidated Financial Statements in Item 8. See also Item 1 Business ProLogis Operating Segments.

ProLogis investments in unconsolidated investees, other than the property funds, were structured to allow ProLogis to comply with the REIT requirements under the Code. Certain of these investees produce income that is not REIT qualifying income (i.e., not rental income or mortgage interest income). To maintain its qualification as a REIT, ProLogis can collectively invest in these companies in amounts up to 20% of the fair market value of ProLogis total assets.

With respect to the property funds, an ownership interest of 50% or less is integral to ProLogis business strategy. This business strategy allows ProLogis to realize a portion of the profits from its development activities, earn fees from the property funds, raise private debt and equity capital to fund its future development activities, maintain an ownership interest in its developed properties and maintain relationships with its customers. See Item 1. Business ProLogis Business Strategy.

**Table of Contents***Property Operations*

At December 31, 2002, ProLogis had ownership interests ranging from 16.1% to 50% in eight property funds that are presented under the equity method. The property funds primarily own operating properties and ProLogis' investments in the property funds are included in the property operations segment. The information provided in the table below is for the total entity in which ProLogis has an ownership interest, not ProLogis' proportionate share of the entity. ProLogis is the manager of each property fund. See Item 1. Business ProLogis' Operating Segments Property Operations Segment and Note 4 to ProLogis' Consolidated Financial Statements in Item 8.

	<u>No. of Bldgs.</u>	<u>Rentable Square Footage</u>	<u>Percentage Occupancy(1)</u>	<u>Entity's Investment(2)</u>
<b>North America:</b>				
<b>ProLogis California(3):</b>				
Los Angeles/ Orange County, California	79	13,017,390	92.86%	\$ 620,621,905
<b>ProLogis North American Properties Fund I(4):</b>				
Atlanta, Georgia	5	1,615,688	100.00	53,475,336
Chicago, Illinois	1	249,576	100.00	14,791,711
Cincinnati, Ohio	2	297,720	100.00	15,056,021
Columbus, Ohio	2	888,691	100.00	30,227,733
Dallas/ Ft. Worth, Texas	3	1,221,934	100.00	49,637,817
Denver, Colorado	2	198,892	100.00	9,174,982
El Paso, Texas	1	354,159	100.00	13,613,996
Houston, Texas	2	238,450	100.00	10,854,356
I-95 Corridor, New Jersey	5	1,100,320	79.13	58,983,435
Indianapolis, Indiana	2	719,829	100.00	21,439,503
Louisville, Kentucky	3	905,800	93.38	33,472,045
Nashville, Tennessee	1	412,800	100.00	14,619,970
Phoenix, Arizona	1	156,410	100.00	6,762,008
Salt Lake City, Utah	3	396,600	100.00	17,026,296
San Antonio, Texas	1	244,800	100.00	9,033,242
San Francisco (East Bay), California	2	404,400	91.69	16,956,782
<b>Total ProLogis North American Properties Fund I</b>	<b>36</b>	<b>9,406,069</b>	<b>96.56</b>	<b>375,125,233</b>
<b>ProLogis North American Properties Fund II(5):</b>				
Austin, Texas	4	324,800	100.00	17,823,370
Charlotte, North Carolina	2	178,000	100.00	7,807,320
Chicago, Illinois	4	510,725	72.20	37,848,443
Dallas/ Ft. Worth, Texas	4	669,416	100.00	25,591,595
Denver, Colorado	1	104,400	100.00	5,404,190
El Paso, Texas	1	239,133	100.00	10,315,354
Ft. Lauderdale/ Miami, Florida	3	383,650	100.00	23,611,839
I-81 Corridor, Pennsylvania	1	528,670	100.00	25,418,967
I-95 Corridor, New Jersey	1	501,400	100.00	26,280,972
Reno, Nevada	1	169,625	100.00	7,172,847
San Antonio, Texas	1	160,000	100.00	6,739,827
San Francisco (East Bay), California	1	89,626	100.00	4,345,906
Washington D.C./ Baltimore, Maryland	3	617,225	100.00	35,492,888
<b>Total ProLogis North American Properties Fund II</b>	<b>27</b>	<b>4,476,670</b>	<b>96.83</b>	<b>233,853,518</b>





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	No. of Bldgs.	Rentable Square Footage	Percentage Occupancy(1)	Entity s Investment(2)
<b>ProLogis North American Properties Fund III(5):</b>				
Atlanta, Georgia	2	151,600	78.89	6,825,130
Austin, Texas	6	282,100	86.18	15,486,076
Charlotte, North Carolina	1	136,000	100.00	5,390,350
Cincinnati, Ohio	5	1,044,390	99.97	45,147,881
Columbus, Ohio	1	289,280	100.00	8,561,643
Denver, Colorado	1	104,400	100.00	5,324,759
Houston, Texas	1	140,000	82.86	5,483,341
I-95 Corridor, New Jersey	1	204,000	100.00	10,558,827
Las Vegas, Nevada	1	235,520	100.00	9,872,212
Orlando, Florida	4	361,866	97.22	18,112,612
Portland, Oregon	2	200,600	100.00	10,697,311
San Francisco (East Bay), California	1	351,788	100.00	15,391,381
Seattle, Washington	1	117,620	100.00	5,836,000
St. Louis, Missouri	2	370,000	100.00	14,962,004
Washington D.C./ Baltimore, Maryland	5	391,325	97.35	29,667,790
	<hr/>	<hr/>	<hr/>	<hr/>
Total ProLogis North American Properties Fund III	34	4,380,489	97.36	207,317,317
	<hr/>	<hr/>	<hr/>	<hr/>
<b>ProLogis North American Properties Fund IV(5):</b>				
Atlanta, Georgia	3	252,800	100.00	13,397,043
Columbus, Ohio	1	1,014,592	100.00	28,001,909
Dallas/ Ft. Worth, Texas	1	180,440	100.00	10,975,768
Denver, Colorado	2	357,400	100.00	15,069,608
El Paso, Texas	1	153,034	100.00	5,716,451
Ft. Lauderdale/ Miami, Florida	1	421,101	100.00	17,206,879
I-95 Corridor, New Jersey	1	181,370	100.00	9,152,342
Phoenix, Arizona	1	273,586	100.00	9,885,012
Portland, Oregon	4	426,780	73.52	24,210,195
San Antonio, Texas	2	213,800	96.26	10,047,100
	<hr/>	<hr/>	<hr/>	<hr/>
Total ProLogis North American Properties Fund IV	17	3,474,903	96.52	143,662,307
	<hr/>	<hr/>	<hr/>	<hr/>
<b>ProLogis North American Properties Fund V(6):</b>				
United States:				
Atlanta, Georgia	11	1,561,261	100.00	45,467,387
Charlotte, North Carolina	1	246,400	100.00	9,143,973
Chicago, Illinois	1	124,519	100.00	12,015,958
Cincinnati, Ohio	2	544,800	81.78	19,289,605
Columbus, Ohio	2	402,439	93.81	13,602,411
Dallas/ Fort Worth, Texas	7	1,597,600	72.33	56,959,465
Denver, Colorado	1	52,915	100.00	1,612,302
El Paso, Texas	2	231,721	100.00	8,388,783
Ft. Lauderdale/ Miami, Florida	2	189,640	79.96	11,091,422
Houston, Texas	1	403,200	100.00	13,368,334
I-81 Corridor, Pennsylvania	1	1,059,645	100.00	49,155,851
I-95 Corridor, New Jersey	1	302,372	100.00	16,001,504

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	No. of Bldgs.	Rentable Square Footage	Percentage Occupancy(1)	Entity s Investment(2)
Los Angeles/ Orange County, California	1	670,292	100.00	46,912,645
Louisville, Kentucky	1	350,000	85.71	14,572,946
Nashville, Tennessee	1	214,800	100.00	7,448,839
Portland, Oregon	1	127,420	0.00	6,758,722
Reno, Nevada	2	820,006	100.00	35,053,221
San Antonio, Texas	4	706,308	94.27	26,256,859
San Francisco (East Bay), California	1	401,536	35.02	16,140,419
Washington D.C./ Baltimore, Maryland	1	99,904	100.00	6,354,738
Mexico:				
Monterrey	5	684,940	95.28	36,650,042
Reynosa	4	534,106	100.00	28,503,124
Tijuana	4	653,090	100.00	30,344,101
<hr/>				
Total ProLogis North American Properties Fund V	57	11,978,914	90.69	511,092,651
<hr/>				
Subtotal North America	250	46,734,435	95.34	2,091,672,931
<hr/>				
<b>Europe:</b>				
<b>ProLogis European Properties Fund(7):</b>				
Belgium	2	468,535	100.00	19,928,720
Czech Republic:				
Prague	5	872,239	99.89	56,100,777
France:				
Central	68	10,274,256	88.93	592,701,279
East	2	614,323	100.00	24,884,381
North	7	1,407,317	100.00	58,821,991
South	15	3,675,681	99.99	154,755,919
Germany:				
Rhine/ Mein	1	69,030	100.00	5,076,812
Rhine/ Ruhr	3	623,483	49.65	46,118,346
South	1	210,146	100.00	17,136,844
Hungary:				
Budapest	1	215,280	44.60	11,463,455
Italy:				
Milan	5	1,444,389	47.20	81,934,323
Netherlands:				
Amsterdam	5	804,565	100.00	60,281,485
Rotterdam	9	1,763,121	99.27	94,514,157
South	5	1,553,697	100.00	82,080,059
Poland:				
Central	1	230,629	100.00	14,238,034
South	1	366,877	100.00	23,845,575
Warsaw	9	1,555,246	97.87	116,135,383
West	2	277,701	97.74	15,750,441
Spain:				
Barcelona	7	1,808,771	99.52	119,838,034
Madrid	1	124,755	100.00	8,148,529
Sweden:				
Stockholm	1	216,345	100.00	11,948,416

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	<b>No. of Bldgs.</b>	<b>Rentable Square Footage</b>	<b>Percentage Occupancy(1)</b>	<b>Entity s Investment(2)</b>
<b>United Kingdom:</b>				
East Midlands	14	2,917,827	97.26	280,077,381
London and Southeast	12	1,499,207	87.48	238,713,716
North	2	249,047	100.00	22,934,522
West Midlands	14	2,457,932	100.00	281,299,456
<b>Total ProLogis European Properties Fund</b>	<b>193</b>	<b>35,700,399</b>	<b>92.54</b>	<b>2,438,728,035</b>
<b>Asia:</b>				
<b>ProLogis Japan Properties Fund(5):</b>				
Tokyo, Japan	1	198,725	100.00	65,101,127
<b>Total Unconsolidated Investees</b>	<b>444</b>	<b>82,633,559</b>	<b>93.45%</b>	<b>\$4,595,502,093</b>

- (1) The percentage occupancy presented is the physical occupancy at December 31, 2002.
- (2) The investment represents 100% of the carrying value of the operating properties of each entity at December 31, 2002.
- (3) ProLogis had a 50% ownership interest in ProLogis California at December 31, 2002.
- (4) ProLogis had a 41.3% ownership interest in ProLogis North American Properties Fund I at December 31, 2002.
- (5) At December 31, 2002, ProLogis had a 20% ownership interest in each of ProLogis North American Properties Fund II, ProLogis North American Properties Fund III, ProLogis North American Properties Fund IV and ProLogis Japan Properties Fund.
- (6) ProLogis had a 16.1% ownership interest in ProLogis North American Properties Fund V at December 31, 2002.
- (7) ProLogis had a 29.6% ownership interest in ProLogis European Properties Fund at December 31, 2002.

*CDFS Business*

In the United Kingdom, ProLogis wholly owned subsidiary, Kingspark S.A., has investments in four joint ventures (the Kingspark Joint Ventures) that primarily own and develop distribution properties and own land for the future development of distribution properties. ProLogis ownership in each of the Kingspark Joint Ventures is 50%. One of the Kingspark Joint Ventures owned 11 operating properties that it had previously developed at a total investment of \$81.8 million at December 31, 2002. Collectively, the Kingspark Joint Ventures owned 150 acres of land with the capacity for developing approximately 1.5 million square feet of distribution properties at December 31, 2002. Additionally, at December 31, 2002, the Kingspark Joint Ventures collectively controlled 511 acres of land (through contracts, options or letters of intent) with the capacity for developing approximately 9.5 million square feet of distribution properties. See Item 1. Business ProLogis Operating Segments CDFS Business Segment.

*Temperature-Controlled Distribution Operations*

See Item 1. Business ProLogis Operating Segments Temperature-Controlled Distribution Operations Segment and Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Temperature-Controlled Distribution Operations for a discussion of the operating assets of the temperature-controlled distribution company in which ProLogis has invested as of December 31, 2002.

**Table of Contents****ITEM 3. Legal Proceedings**

From time to time, ProLogis and its unconsolidated investees are parties to a variety of legal proceedings arising in the ordinary course of their businesses. Generally, such matters are not expected to have a material adverse effect on ProLogis' business, financial position or results of operations.

**ITEM 4. Submission of Matters to a Vote of Security Holders**

Not applicable.

**PART II****ITEM 5. Market for the Registrant's Common Equity and Related Stockholder Matters**

ProLogis' Common Shares are listed on the NYSE under the symbol "PLD". The following table sets forth the high and low sale prices of the Common Shares, as reported in the NYSE Composite Tape, and distributions per Common Share, for the periods indicated.

	High	Low	Per Common Share Distribution
<b>2001:</b>			
First Quarter	\$22.937	\$19.730	\$0.345(1)
Second Quarter	22.950	19.650	0.345
Third Quarter	23.300	19.350	0.345
Fourth Quarter	22.800	19.600	0.345
<b>2002:</b>			
First Quarter	\$24.150	\$20.960	\$0.355(2)
Second Quarter	26.000	21.900	0.355
Third Quarter	25.950	21.700	0.355
Fourth Quarter	25.270	22.850	0.355
<b>2003:</b>			
First Quarter (through March 24)	\$ 26.60	\$ 23.63	\$ 0.36(3)

- (1) Declared in the fourth quarter of 2000 and paid in the first quarter of 2001.
- (2) Declared in the fourth quarter of 2001 and paid in the first quarter of 2002.
- (3) Declared and paid in the first quarter of 2003.

On March 24, 2003, ProLogis had approximately 178,630,570 Common Shares outstanding, which were held of record by approximately 10,500 shareholders.

In 2002, ProLogis' Board approved an increase to the maximum amount of Common Shares that ProLogis can repurchase under a Common Share repurchase program from the original maximum of \$100.0 million to \$215.0 million. Under this program, the Common Shares have been and, to the extent these repurchases continue, they will be repurchased in the open market and in privately negotiated transactions, depending on market prices and other conditions. Common Share repurchases through December 31, 2002 aggregated 5,183,200 Common Shares at a total cost of \$121.2 million. As of March 24, 2003, 5,530,800 Common Shares at a total cost of \$129.9 million had been repurchased.

In 2002, ProLogis issued 272,000 Common Shares, upon redemption of limited partnership units in one or more of the Partnerships. See Item 2. Properties' Properties' Real Estate Partnerships. These Common Shares were issued in transactions exempt from registration under Section 4(2) of the Securities Act.



**Table of Contents***Distributions and Dividends*

In order to comply with the REIT requirements under the Code, ProLogis is required to make distributions (other than capital gain distributions) to its shareholders in amounts at least equal to (i) the sum of (a) 90% of its REIT taxable income computed without regard to the dividends paid deduction and its net capital gains and (b) 95% of the net income (after tax), if any, from foreclosure property, minus (ii) the sum of certain items of noncash income. ProLogis' distribution policy is to distribute a percentage of its cash flow that ensures that ProLogis will meet the distribution requirements of the Code and allows ProLogis to maximize the cash retained to meet other cash needs such as capital improvements and investment activities.

ProLogis announces the following year's projected annual Common Share distribution level after the annual budget review and approval by the Board in December of each year. In December 2002, the Board announced a projected increase in the annual distribution level for 2003 from \$1.42 to \$1.44 per Common Share. The payment of distributions is subject to the discretion of the Board and is dependent on the financial condition and operating results of ProLogis. The amount of the distribution may be adjusted at the discretion of the Board during the year. On February 3, 2003, the Board declared a distribution of \$0.36 per Common Share for the first quarter of 2003. This distribution was paid on February 28, 2003 to holders of Common Shares on February 14, 2003.

Distributions to shareholders are characterized for federal income tax purposes, as ordinary income, capital gains, non-taxable return of capital or a combination of the three. Distributions that exceed ProLogis' current and accumulated earnings and profits (calculated for tax purposes) constitute a return of capital rather than a dividend and reduce the shareholders' basis in the Common Shares. To the extent that a distribution exceeds both current and accumulated earnings and profits and the shareholders' basis in the Common Shares, it will generally be treated as a gain from the sale or exchange of that shareholder's Common Shares. ProLogis annually notifies shareholders of the taxability of distributions paid during the preceding year. The following summarizes the taxability of distributions on Common Shares for the periods indicated (amounts in U.S. dollars; taxability for 2002 is estimated):

	Years Ended December 31,		
	2002	2001	2000
Per Common Share:			
Ordinary income	\$0.95	\$1.09	\$1.19
Capital gains	0.06	0.19	0.15
Return of capital	0.41	0.10	
	<u>          </u>	<u>          </u>	<u>          </u>
Total	\$1.42	\$1.38	\$1.34
	<u>          </u>	<u>          </u>	<u>          </u>

Annual dividends paid on each series of preferred shares were as follows for the periods indicated (in U.S. dollars):

	Years Ended December 31,		
	2002(1)	2001(2)	2000(3)
Series A Preferred Shares(4)	\$	\$0.84	\$2.35
Series B Convertible Preferred Shares(5)		0.44	1.75
Series C Preferred Shares	4.27	4.27	4.27
Series D Preferred Shares	1.98	1.98	1.98
Series E Preferred Shares	2.19	2.19	2.19

- (1) For federal income tax purposes, \$4.04 of the Series C dividend, \$1.87 of the Series D dividend and \$2.07 of the Series E dividend is estimated to represent ordinary income to the holders. The remaining portion of each dividend is estimated to represent capital gains.

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- (2) For federal income tax purposes \$0.71 of the Series A dividend, \$0.38 of the Series B dividend, \$3.63 of the Series C dividend, \$1.68 of the Series D dividend and \$1.86 of the Series E dividend represent ordinary income to the holders. The remaining portion of each dividend represents capital gains.



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- (3) For federal income tax purposes \$2.08 of the Series A dividend, \$1.55 of the Series B dividend, \$3.78 of the Series C dividend, \$1.75 of the Series D dividend and \$1.94 of the Series E dividend represent ordinary income to the holders. The remaining portion of each dividend represents capital gains.
- (4) The Series A Preferred Shares were redeemed as of May 8, 2001.
- (5) The Series B Convertible Preferred Shares were redeemed as of March 20, 2001.

Pursuant to the terms of its preferred shares, ProLogis is restricted from declaring or paying any distribution with respect to its Common Shares unless and until all cumulative dividends with respect to the preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then-current dividend period with respect to the preferred shares.

ProLogis' tax return for the year ended December 31, 2002 has not been filed. The taxability information for 2002 is based upon the best available data. ProLogis' tax returns for previous tax years have not been examined by the Internal Revenue Service. Consequently, the taxability of distributions is subject to change.

Under the Code, ProLogis' earnings and profits are first allocated to the preferred shares, which increases the portion of the Common Share distribution that is characterized as return of capital. The portion of distribution that is characterized as return of capital represents the excess of distributions over the earnings and profits, and results because non-cash charges such as depreciation are not considered in determining distribution levels. See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Results of Operations.

*Common Share Plans*

ProLogis' holders of Common Shares may acquire additional Common Shares by automatically reinvesting distributions under the 1999 Dividend Reinvestment and Share Purchase Plan (the 1999 Common Share Plan). Holders of Common Shares who do not participate in the 1999 Common Share Plan continue to receive distributions as declared. The 1999 Common Share Plan also allows both holders of Common Shares and persons who are not holders of Common Shares to purchase a limited number of additional Common Shares by making optional cash payments, without payment of any brokerage commission or service charge. Common Shares are acquired pursuant to the 1999 Common Share Plan at a price ranging from 98% to 100% of the market price of such Common Shares. Under the 1999 Common Share Plan, ProLogis generated net proceeds of \$125.7 million from the issuance of 5,295,000 Common Shares in 2002. On November 13, 2002, ProLogis amended the 1999 Common Share Plan to: (i) limit participants to only those holders of Common Shares registered on the share transfer books of ProLogis in the shareholders' name; (ii) limit the distributions that can be reinvested to those distributions earned on no more than 300,000 Common Shares per quarter; and (iii) allow for the discount from market price at which distributions can be reinvested and optional share purchases can be made to be within a range of 0% to 2% as determined by ProLogis. Previously the discount was fixed at 2%.

Under the terms of the ProLogis Trust Employee Share Purchase Plan (the Employee Share Plan), employees of ProLogis and its participating entities may purchase Common Shares, through payroll deductions only, at a discounted price of 85% of the market price of the Common Shares. Subject to certain provisions, the aggregate number of Common Shares that may be issued under the Employee Share Plan may not exceed 5,000,000. ProLogis began issuing Common Shares under the Employee Share Plan in January 2002. As of December 31, 2002, 22,000 Common Shares have been purchased under the Employee Share Plan generating net proceeds to ProLogis of \$0.4 million.

**ITEM 6. Selected Financial Data**

The following tables set forth selected financial data relating to the historical financial condition and results of operations of ProLogis for 2002 and the four preceding years. Certain amounts for the years prior to 2002 presented in the tables below have been reclassified to conform to the 2002 financial statement presentation. The financial data in the tables is qualified in its entirety by, and should be read in conjunction with, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and

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ProLogis Consolidated Financial Statements and related notes in Item 8. The amounts in the table below are in thousands of U.S. dollars, except for per share amounts.

	Years Ended December 31,				
	2002	2001	2000	1999	1998
<b>Operating Data:</b>					
Rental income	\$ 449,479	\$ 466,714	\$ 481,000	\$ 491,826	\$ 345,046
Other real estate income	126,773	99,890	75,573	46,678	17,554
Income (loss) from unconsolidated investees(1)(2)	96,381	(49,644)	78,858	22,519	2,755
Total income(1)(2)	675,001	523,125	643,521	567,392	368,107
Rental expenses, net of recoveries	32,593	28,700	27,177	33,501	27,120
General and administrative expenses	53,893	50,274	44,954	38,284	22,893
Interest expense	152,958	163,629	172,191	170,746	77,650
Earnings from operations(1)(2)	277,941	133,043	241,807	166,549	107,617
Gains on disposition of real estate, net	6,648	10,008	1,314	38,994	5,565
Foreign currency exchange gains (losses), net	(2,031)	(3,721)	(17,927)	(16,818)	2,938
Income tax expense	28,169	4,725	5,130	1,472	2,164
Preferred share dividends	32,715	37,309	56,763	56,835	49,098
Net earnings attributable to Common Shares(1)(2)	216,166	90,835	157,715	123,999	62,231
Common Share cash distributions paid(3)	\$ 252,270	\$ 237,691	\$ 219,333	\$ 208,969	\$ 151,050
<b>Per Share Data:</b>					
Basic net earnings attributable to Common Shares(1)(2)	\$ 1.22	\$ 0.53	\$ 0.96	\$ 0.81	\$ 0.51
Diluted net earnings attributable to Common Shares	1.20	0.52	0.96	0.81	0.51
Series A Preferred Share dividends paid(4)		0.84	2.35	2.35	2.35
Series B Convertible Preferred Share dividends paid(5)		0.44	1.75	1.75	1.75
Series C Preferred Share dividends paid	4.27	4.27	4.27	4.27	4.27
Series D Preferred Share dividends paid	1.98	1.98	1.98	1.98	1.42
Series E Preferred Share dividends paid(6)	2.19	2.19	2.19	1.64	
Common Share distributions paid(6)	\$ 1.42	\$ 1.38	\$ 1.34	\$ 1.30	\$ 1.24
Weighted average Common Shares outstanding:					
Basic	177,813	172,755	163,651	152,412	121,721
Diluted	184,869	175,197	164,401	152,739	122,028
<b>Other Data:</b>					
Reconciliation of net earnings to funds from operations(1)(2):					
Net earnings attributable to Common Shares(1)(2)	\$ 216,166	\$ 90,835	\$ 157,715	\$ 123,999	\$ 62,231
Add (Deduct):					
Real estate related depreciation and amortization	145,233	137,033	146,859	150,050	99,514
Gains on contribution or sale of non-CDFS business segment assets, net	(6,648)	(10,008)	(1,314)	(38,994)	(5,565)

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Foreign currency exchange (gains) losses, net	(743)	1,484	19,569	16,596	(3,227)
Deferred income tax expense	17,660	2,258	4,230		1,796
Cumulative effect of accounting change				1,440	
ProLogis share of reconciling items of unconsolidated investees:					
Real estate related depreciation and amortization	41,779	63,948	57,366	49,644	36,489
Write-down of operating assets and other impairment charges(1)	42,917	88,413			

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	Years Ended December 31,				
	2002	2001	2000	1999	1998
(Gains) losses on contribution or sale of non-CDFS business segment assets, net	(2,248)	4,417	(744)	826	179
Foreign currency exchange (gains) losses, net	(4,268)	8,204	(2,773)	14,650	14,208
Deferred income tax expense (benefit)	(13,881)	(12,171)	(4,190)	510	(2,929)
Cumulative effect of accounting change				1,480	
<b>Funds from operations attributable to Common Shares(2)(7)</b>	<b>\$ 435,967</b>	<b>\$ 374,413</b>	<b>\$ 376,718</b>	<b>\$ 320,201</b>	<b>\$ 202,696</b>
<b>Weighted average Common Shares outstanding:</b>					
Basic	177,813	172,755	163,651	152,412	121,721
Diluted(8)	184,869	180,284	178,166	167,421	137,153
Net cash provided by operating activities	\$ 377,235	\$ 343,272	\$ 321,091	\$ 271,376	\$ 238,253
Net cash provided by (used in) investing activities	(136,145)	103,952	(376,945)	(34,350)	(1,264,722)
Net cash provided by (used in) financing activities	\$(158,270)	\$(477,105)	\$ 44,386	\$(230,828)	\$ 1,064,600

	December 31,				
	2002	2001	2000	1999	1998
<b>Financial Position:</b>					
Real estate owned, excluding land held for development, at cost	\$5,008,707	\$4,387,456	\$4,502,087	\$4,811,255	\$3,476,704
Land held for development	386,820	200,737	187,405	163,696	180,796
Investments in and advances to unconsolidated investees	821,431	1,310,735	1,453,148	940,364	733,863
Total assets	5,923,525	5,559,863	5,946,334	5,848,040	4,330,729
Lines of credit and short-term borrowings(9)	545,906	375,875	439,822	98,700	494,300
Senior unsecured debt	1,630,094	1,670,359	1,699,989	1,729,630	1,083,641
Mortgage notes and other secured debt	555,978	532,106	537,925	695,586	227,804
Total liabilities	2,994,571	2,838,225	2,972,333	2,832,232	2,023,066
Minority interest	42,467	45,639	46,630	62,072	51,295
Total shareholders' equity	\$2,886,487	\$2,675,999	\$2,927,371	\$2,953,736	\$2,256,368
Number of Common Shares outstanding	178,146	175,888	165,287	161,825	123,416

- (1) Income (loss) from unconsolidated investees, total income, earnings from operations and net earnings attributable to Common Shares include:

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2002: A loss of \$42.9 million representing ProLogis' proportionate share of the write-downs of operating assets of its unconsolidated investees operating in the temperature-controlled distribution operations segment and net gains of \$2.2 million representing ProLogis' proportionate share of the net gains of its unconsolidated investees resulting from the sales of certain of their operating assets (\$1.5 million of net gains were in the temperature-controlled distribution operations segment).

2001: A loss of \$88.4 million representing ProLogis' proportionate share of the write-downs of operating assets and other impairment charges of its unconsolidated investees operating in the temperature-controlled distribution operations segment, a loss of \$5.8 million representing ProLogis' proportionate share of the write-downs of technology related investments of its unconsolidated investees operating in the temperature-controlled distribution operations segment and a net loss of \$3.7 million representing ProLogis' proportionate share of the net losses of its unconsolidated investees operating in the temperature-controlled distribution operations segment resulting from the sales of

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significant portions of their operating assets. The technology related charges are included in funds from operations attributable to Common Shares.

1999: A one-time expense of \$1.4 million related to the write-off of unamortized organization and start-up costs due to an accounting change adopted by ProLogis.

See Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations Results of Operations Temperature-Controlled Distribution Operations.

- (2) Income (loss) from unconsolidated investees, total income, earnings from operations, net earnings attributable to Common Shares and funds from operations include:

2001: Losses of \$37.0 million representing ProLogis' proportionate share of the write-downs of technology related investments of two of ProLogis' unconsolidated investees.

1999 and 1998: Losses of \$0.9 million and \$26.1 million, respectively, of mark to market expense associated with two interest rate hedge agreements that, due to changing market conditions, no longer qualified for hedge accounting treatment under generally accepted accounting principles ( GAAP ).

See Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations Other Income and Expense Items Income (Loss) from Unconsolidated Investees.

- (3) For 1999, includes dividends of \$11.1 million that were paid to shareholders of another REIT that was merged with and into ProLogis in March 1999.
- (4) The Series A Preferred Shares were redeemed as of May 8, 2001.
- (5) The Series B Preferred Shares were redeemed as of March 20, 2001.
- (6) For 1999, does not include dividends paid to shareholders of another REIT that was merged with and into ProLogis in March 1999.
- (7) ProLogis considers funds from operations to be a useful supplemental measure of comparative period operating performance and as a supplemental measure to provide management, financial analysts, potential investors and shareholders with an indication of ProLogis ability to fund its capital improvements, investment activities and other cash needs. Funds from operations is discussed and defined in Item 7 Management's Discussion and Analysis of Financial Conditions and Results of Operations Funds from Operations. Funds from operations does not represent net earnings or cash from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs, which is presented in the Consolidated Statement of Cash Flows in ProLogis' Consolidated Financial Statements in Item 8. Cash distributions paid to shareholders are presented above in the Operating Data section of this table. Funds from operations should not be considered as an alternative to net earnings as an indicator of ProLogis' operating performance or as an alternative to cash flows from operating, investing or financing activities as a measure of liquidity. Additionally, the funds from operations measure presented by ProLogis will not necessarily be comparable to similarly titled measures of other REITs.
- (8) In calculating the weighted average Common Shares for funds from operations purposes, weighted average Series B Convertible Preferred Shares and weighted average limited partnership units are considered potentially dilutive instruments. The weighted average Series B Convertible Preferred Shares included are 1,544,000, 8,417,000, 9,221,000 and 10,055,000 for 2001, 2000, 1999 and 1998, respectively (the Series B Preferred Shares were redeemed in 2001). The amount of dividends associated with the Series B Convertible Preferred Shares are \$81,000, \$11,358,000, \$12,523,000 and \$13,668,000 and for 2001, 2000, 1999 and 1998, respectively (the Series B Preferred Shares were redeemed in 2001). The weighted average limited partnership units included are 4,938,000, 5,087,000, 5,348,000, 5,461,000 and 5,070,000 for 2002, 2001, 2000, 1999 and 1998, respectively. The minority interest share in earnings associated with these limited partnership units are \$5,508,000, \$5,968,000, \$5,586,000, \$4,979,000 and \$4,681,000 for 2002, 2001, 2000, 1999 and 1998, respectively.

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- (9) At March 24, 2003, ProLogis had \$520.1 million of total borrowings outstanding under its revolving credit agreements resulting in \$606.9 million of borrowing capacity available (total commitment of \$1.15 billion reduced by \$21.2 million of letters of credit outstanding with lending banks at March 24, 2003).

**ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with ProLogis' Consolidated Financial Statements and the related notes included in Item 8 of this report.

Some statements contained in this discussion are not historical facts but are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Because these forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which ProLogis operates, management's beliefs and assumptions made by management, they involve uncertainties that could significantly impact ProLogis' financial results. Words such as "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", "variations of such words and similar expressions are intended to identify such forward-looking statements. Forward-looking statements include discussions of strategy, plans or intentions of management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. The discussions concerning ProLogis' expectations with respect to economic conditions in the United States, its ability to raise private capital and generate income in the CDFS business segment (including the discussions with respect to ProLogis' expectations as to the availability of capital in ProLogis European Properties Fund and ProLogis North American Properties Fund V such that these property funds will be able to acquire ProLogis' stabilized developed properties that are expected to be available for contribution during 2003) and its plans for its investments in the temperature-controlled distribution operations segment contain forward-looking statements. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Factors that may affect outcomes and results include: (i) changes in general economic conditions in ProLogis' markets that could adversely affect demand for ProLogis' properties and the creditworthiness of ProLogis' customers; (ii) changes in financial markets, interest rates and foreign currency exchange rates that could adversely affect ProLogis' cost of capital, its ability to meet its financial needs and obligations and its results of operations; (iii) increased or unanticipated competition for distribution properties in ProLogis' markets; (iv) the availability of private capital to ProLogis; (v) geopolitical concerns and uncertainties resulting because the United States is at war with Iraq; and (vi) those additional factors discussed under "Risk Factors."

**Critical Accounting Policies**

A critical accounting policy is one that is both important to the portrayal of an entity's financial condition and results of operations and requires judgment on the part of management. Generally, the judgment requires management to make estimates about the effect of matters that are inherently uncertain. Of the accounting policies discussed in Note 2 to ProLogis' Consolidated Financial Statements in Item 8, those presented below have been identified by ProLogis as critical accounting policies.

*Consolidation*

ProLogis' consolidated financial statements include the accounts of ProLogis, its wholly owned subsidiaries and its majority-owned and controlled subsidiaries and partnerships. All subsidiaries in which ProLogis owns a majority voting interest are consolidated. Investments in entities in which ProLogis does not own a majority voting interest but does have the ability to exercise significant influence over operating and financial policies are presented under the equity method. Investments in entities in which ProLogis does not own a majority voting interest and over which ProLogis does not have the ability to exercise significant influence are carried at the lower of cost or fair value, as appropriate. Management's judgments with respect to its level of influence or control of each entity involves consideration of various factors including the form of ProLogis' ownership interest, its representation on the board of directors, the size of its investment (including loans) and ProLogis' ability to participate in policy making decisions. Management's ability to correctly assess its influence or control over an entity affects the presentation of these investments in ProLogis' financial

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statements and, consequently, its financial position and specific items in its results of operations which are used by its shareholders, potential investors, industry analysts and lenders to evaluate ProLogis.

### *Impairment of Long-Lived Assets*

ProLogis and its unconsolidated investees assess the carrying value of their respective long-lived assets whenever events or changes in circumstances indicate that the carrying value of these assets may not be recoverable and, with respect to goodwill, at least annually using a fair-value-based test. The determination of the fair value of long-lived assets, including goodwill, involves significant judgment. This judgment is based on management's analysis and estimates of the future operating results and resulting cash flows of each long-lived asset. Management's ability to accurately predict future operating results and cash flows impacts the determination of fair value.

If there is a decline in fair value of a long-lived asset combined with a history of operating losses for the asset, ProLogis or its unconsolidated investees will be required to determine whether the losses associated with the asset will continue. Management's assessment as to the nature of a decline in fair value is primarily based on estimates of future operating results, the resulting cash flows and ProLogis' intent to either hold or dispose of the long-lived asset. If an investment is considered impaired, a write-down is recognized.

### *Revenue Recognition*

ProLogis recognizes gains from the contributions and sales of real estate assets generally at the time the title to the asset is transferred and ProLogis has no future involvement with the asset sold. In certain transactions, an entity in which ProLogis has an ownership interest will acquire the real estate assets from ProLogis. Management makes judgments based on the specific terms of each transaction as to the amount of the total profit from the transaction that ProLogis can recognize given its ownership interests and its level of future involvement in these investees that are acquiring the assets. Management's ability to accurately assess the provisions of each disposition transaction under the accounting guidelines for profit recognition could impact ProLogis' financial position and results of operations which are used by shareholders, potential investors, industry analysts and lenders to evaluate ProLogis.

### *Depreciation and Useful Lives of Real Estate Assets*

ProLogis estimates the depreciable portion of its real estate assets and the related useful lives in order to record depreciation expense related to these assets. Management's ability to accurately estimate the depreciable portion of its real estate assets and their useful lives is critical to the determination of the appropriate amount of depreciation expense recorded and the carrying value of the underlying assets. Any change to the estimated depreciable lives of these assets used by ProLogis would have an impact on the depreciation expense recognized by ProLogis.

### *Recently Issued Accounting Standards*

ProLogis adopted the following recently issued accounting standards as of January 1, 2003. Adoption of these standards has not had a material impact on ProLogis' financial position, results of operations or cash flows:

Statement of Financial Accounting Standards (SFAS) No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB statement No. 13, and Technical Corrections. SFAS No. 145 significantly limits the treatment of losses associated with early extinguishment of debt as an extraordinary item and impacts certain sale-leaseback transactions.

SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities. SFAS No. 146 requires that certain expenses associated with restructuring charges be accrued as liabilities in the period in which the liability is incurred.



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SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure*, an amendment of FASB Statement No. 123. ProLogis does not account for share-based compensation under the fair value method provided in SFAS No. 123.

In January 2003, Interpretation No. 46, *Consolidation of Variable Interest Entities*, was issued. ProLogis is required to adopt the requirements of this interpretation for its consolidated financial statements for the fiscal year or interim period beginning after June 15, 2003. This interpretation clarifies the application of Accounting Research Bulletin No. 51, *Consolidated Financial Statements*, and requires that ProLogis present any variable interest entities in which it has a majority variable interest on a consolidated basis in its financial statements. Based on its initial assessment, ProLogis believes that it will begin to consolidate Frigoscandia S.A. and CSI/ Frigo LLC in its financial statements beginning with the consolidated condensed financial statements issued for the quarterly period ended September 30, 2003. Currently, ProLogis presents its investments in Frigoscandia S.A. and CSI/ Frigo LLC, which operate in the temperature-controlled distributions segment, on the equity method. ProLogis' combined effective ownership in these entities was 99.75% at December 31, 2002. See *Temperature Controlled Distribution Operations*.

In November 2002, Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others* as an interpretation of SFAS Nos. 5, 57 and 107 and a rescission of Interpretation No. 34 was issued. This interpretation elaborates on the existing disclosure requirements for most guarantees, including loan guarantees such as standby letters of credit and provides that an entity that issues a guarantee must recognize an initial liability for the fair value, or market value, of the obligations it assumes under that guarantee. Further, this interpretation requires that this information be disclosed in the interim and annual financial statements. The initial recognition and measurement provisions of this interpretation are applicable to guarantees issued or modified after December 31, 2002. ProLogis does not believe that the application of this interpretation will have a material effect on its financial position, results of operations or cash flows. The disclosure requirements in the interpretation were effective immediately and ProLogis has made all applicable disclosures in the notes to its Consolidated Financial Statements for 2002.

## **Results of Operations**

ProLogis' net earnings attributable to Common Shares were \$216.2 million in 2002, \$90.8 million in 2001 and \$157.7 million in 2000. Basic and diluted per share net earnings attributable to Common Shares were \$1.22 and \$1.20 per share, respectively, in 2002 and \$0.53 and \$0.52 per share, respectively, in 2001. Basic and diluted net earnings attributable to Common Shares were \$0.96 per share in 2000.

The temperature-controlled distribution operating segment was the primary source of ProLogis' increase in net earnings in 2002 from 2001. Under the equity method, ProLogis' proportionate share of the earnings or losses of its two unconsolidated investees operating in this segment was income of \$7.1 million in 2002, a loss of \$111.5 million in 2001 and a loss of \$8.3 million in 2000. The loss in 2000 is primarily attributable to poor operating performance. In 2001, the operating performance of these companies did not improve and ProLogis' proportionate share of these companies' combined net losses from the sales of significant portions of their operating assets and related impairment charges was \$97.9 million. In 2002, the operating performance of these companies improved over 2001 levels, in part due to depreciation not being recognized on assets held for sale. Also in 2002, ProLogis' proportionate share of these companies' combined net gains from the dispositions of significant portions of their assets and related impairment charges was \$41.4 million.

In 1999, ProLogis shifted the primary focus of its development activities to the development of properties that ProLogis intends to contribute to property funds or sell to third parties. Consequently, the CDFS business segment's role in ProLogis' business strategy increased. The CDFS business segment provides capital to fund ProLogis' development activities and generates profits that have contributed to ProLogis' net earnings. ProLogis' earnings from operations from this segment were constant in 2002 (\$152.3 million as compared to \$151.7 million in 2001) after increasing by \$37.2 million in 2001 over 2000 and increasing by \$48.9 million in 2000 over 1999. The increases in 2000 and 2001 were primarily the result of the volume of properties contributed to property funds by ProLogis. ProLogis' property operations segment's earnings from operations

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was also constant in 2002 (\$477.6 million in 2002 as compared to \$477.5 million in 2001) after decreasing by \$16.4 million in 2001 from 2000. This operating segment's earnings from operations includes rental income and net rental expenses from properties directly owned by ProLogis and also ProLogis' proportionate share of the earnings or losses of the property funds and fees earned for services provided to the property funds. See Property Operations, CDFS Business and Temperature-Controlled Distribution Operations.

ProLogis adopted Statement of Financial Accounting Standards (SFAS) No. 142, Goodwill and Other Intangible Assets on January 1, 2002. Accordingly, ProLogis and its unconsolidated investees did not recognize amortization expense related to goodwill during 2002. See Note 2 to ProLogis' Consolidated Financial Statements in Item 8. Had the accounting provisions for goodwill not changed in 2002, ProLogis estimates that it would have recognized amortization expense of \$6.8 million directly and has also estimated that its aggregate proportionate share of the amortization expense that would have been recognized by its unconsolidated investees in 2002 to be \$4.8 million.

*Property Operations*

In addition to its directly owned operating properties, ProLogis includes its investments in property funds that are presented under the equity method in its property operations segment. See Note 4 to ProLogis' Consolidated Financial Statements in Item 8. ProLogis owned or had ownership interests through the property funds in the following operating properties as of the dates indicated (square feet in thousands):

	December 31,					
	2002		2001		2000	
	Number	Square Footage	Number	Square Footage	Number	Square Footage
Direct ownership(1)	1,230	127,956	1,208	123,356	1,244	126,275
Property Funds:						
ProLogis California(2)	79	13,017	79	13,052	77	12,395
ProLogis North American Properties Fund I(1)(3)	36	9,406	36	8,963	33	8,031
ProLogis North American Properties Fund II(1)(4)	27	4,477	27	4,477	3	440
ProLogis North American Properties Fund III(1)(5)	34	4,380	34	4,380		
ProLogis North American Properties Fund IV(1)(6)	17	3,475	17	3,475		
ProLogis North American Properties Fund V(1)(7)	57	11,979				
ProLogis European Properties Fund and ProLogis European Properties S.a.r.l.(8)	193	35,700	141	23,130	104	14,385
ProLogis Japan Properties Fund(9)	1	199				
Subtotal property funds	444	82,633	334	57,477	217	35,251
Totals	1,674	210,589	1,542	180,833	1,461	161,526

- (1) Includes operating properties directly owned by ProLogis. See Item 2. Properties Properties and Item 2. Properties Real Estate Partnerships.

ProLogis contributes properties to property funds and sells properties to third parties as part of its business strategy. ProLogis reflects the properties that it intends to hold for long-term investment, as well as properties that were developed with the intent to contribute the property to a property fund or sell the property to a third party or properties that were acquired with the intent to contribute the property to a property fund, including properties that are being or have been rehabilitated and/or repositioned in the



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CDFS business segment but that have not yet been contributed or sold in the property operations segment. Consequently, the size of this portfolio will fluctuate from period to period. Also, ProLogis will, as necessary, contribute operating properties originally intended for long-term investment to a property fund in order to meet the leasing, geographic and size requirements of a property fund's third party investors. The increase in properties directly owned in 2002 from 2001 is partially due to the poor economic conditions in the United States during 2002. Leasing activity slowed in 2002, delaying contributions to property funds since the properties that are contributed to property funds generally must meet certain leasing criteria. Also, ProLogis has used the proceeds received from the dispositions of operating assets from the temperature-controlled distribution operations segment to acquire properties that it intends to rehabilitate and/or reposition prior to contributing or selling the properties, thus increasing the size of this portfolio at December 31, 2002.

- (2) ProLogis has had a 50% ownership interest in ProLogis California since it began operations on August 26, 1999.
- (3) ProLogis had a 41.3% ownership interest at both December 31, 2002 and 2001 and had an ownership interest of 20% at December 31, 2000. This property fund began operations on June 30, 2000 with the acquisition of 33 operating properties from ProLogis. In January 2001, ProLogis contributed three additional operating properties to this property fund and received all of the \$34.1 million of proceeds in an additional equity interest in the property fund. This transaction increased ProLogis' ownership interest to 41.3% as of January 15, 2001.
- (4) ProLogis has had a 20% ownership interest in ProLogis North American Properties Fund II since it began operations on June 30, 2000. This property fund originally acquired three operating properties from ProLogis in 2000 and acquired 24 additional operating properties from ProLogis in 2001.
- (5) ProLogis has had a 20% ownership interest in ProLogis North American Properties Fund III since it began operations on June 15, 2001. This property fund's 34 operating properties were all acquired from ProLogis in 2001.
- (6) ProLogis has had a 20% ownership interest in ProLogis North American Properties Fund IV since it began operations on September 21, 2001. This property fund's 17 operating properties were all acquired from ProLogis in 2001.
- (7) ProLogis had a 16.1% ownership interest in ProLogis North American Properties Fund V at December 31, 2002. ProLogis' ownership interest in this property fund has been between 15.0% and 16.7% since it began operations on March 28, 2002. This property fund's 57 operating properties were all acquired from ProLogis in 2002.
- (8) ProLogis' ownership interest in ProLogis European Properties Fund was 29.6%, 35.4% and 34.4% at December 31, 2002, 2001 and 2000, respectively. This property fund began operations on September 23, 1999. The operating properties at December 31, 2000, include 44 operating properties aggregating 7,751,000 square feet that were owned directly by the property fund and 60 operating properties aggregating 6,634,000 square feet that were owned by ProLogis European Properties S.a.r.l. ProLogis European Properties S.a.r.l. was 100% owned by ProLogis until January 7, 2000 when ProLogis contributed 50.1% of this entity to the property fund in exchange for an additional equity interest in the property fund. ProLogis contributed the remaining 49.9% of ProLogis European Properties S.a.r.l. to the property fund on January 7, 2001.
- (9) ProLogis has had a 20% ownership interest in ProLogis Japan Properties Fund since it began operations on September 24, 2002. ProLogis developed the property owned by this property fund.

The earnings from operations of ProLogis' property operations segment consists of: (i) net operating income (rental income less net rental expenses) from the operating properties that are directly owned by ProLogis; (ii) income recognized by ProLogis under the equity method from its investments in the property funds; and (iii) fees earned by ProLogis for services performed on behalf of the property funds, primarily property management and asset management services. The net operating income generated by operating properties that were developed by ProLogis with the intent to contribute the property to a property fund or sell the property to a third party or properties that were acquired by ProLogis with the intent to contribute the

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property to a property fund, including those properties that are being or have been rehabilitated and/or repositioned in the CDFS business segment, is included in the property operations segment during the period that these properties are included in the property operations segment (generally from the date of acquisition or date of completion of development, rehabilitation or repositioning activities through the date the properties are contributed to a property fund or sold to a third party). See Item 1. Business Business Strategy and Operating Segments Property Operations Segment , Item 1. Business Business Strategy and Operating Segments CDFS Business Segments and Note 10 to ProLogis Consolidated Financial Statements in Item 8.

The amounts recognized under the equity method represent ProLogis' share of the earnings or losses of each property fund based on its ownership interest and include the following income and expense items, in addition to net operating income: (i) interest income and interest expense; (ii) depreciation and amortization expenses; (iii) general and administrative expenses; (iv) income taxes; and (v) foreign currency exchange gains and losses, with respect to ProLogis European Properties Fund. See Note 10 to ProLogis' Consolidated Financial Statements in Item 8. The number of properties in each property fund and ProLogis' ownership percentage as of December 31, 2002, 2001 and 2000 are presented above. ProLogis' earnings from operations from the property operations segment were follows for the periods indicated (in thousands of U.S. dollars).

	Years Ended December 31,		
	2002	2001	2000
<b>Properties directly owned by ProLogis:</b>			
Rental income(1)(2)	\$449,479	\$466,714	\$481,000
Rental expenses, net of recoveries from customers(2)(3)	32,593	28,700	27,177
Net operating income	416,886	438,014	453,823
<b>Property funds:</b>			
Income from ProLogis California	14,379	13,147	13,178
Income from ProLogis North American Properties Fund I(4)	5,997	4,648	1,806
Income from ProLogis North American Properties Fund II(4)	3,645	2,328	612
Income from ProLogis North American Properties Fund III(5)	2,779	1,178	
Income from ProLogis North American Properties Fund IV(6)	1,977	598	
Income from ProLogis North American Properties Fund V(7)	7,544		
Income from ProLogis European Properties Fund(8)	24,162	17,581	24,484
Income from ProLogis Japan Properties Fund(9)	239		
Subtotal property funds	60,722	39,480	40,080
Total property operations segment	\$477,608	\$477,494	\$493,903

- (1) The number and composition of operating properties in the directly owned portfolio throughout the periods presented impact rental income for each period. Rental income in 2002 includes \$14.6 million of termination and renegotiation fees as compared to comparable fees recognized in 2001 of \$3.1 million and in 2000 of \$3.2 million. In certain leasing situations, ProLogis finds it advantageous to have its customers exercise termination clauses in their leases; however, ProLogis cannot predict the levels of such fees that will be earned in the future or whether ProLogis will be successful in re-leasing the vacant space associated with the lease terminations in a timely manner. Rental income, excluding termination and renegotiation fees, decreased by \$28.7 million in 2002 from 2001, primarily due to lower average occupancy levels in 2002 as compared to 2001. Overall occupancy declines were experienced in all regions of the United States and in Europe. Rental income, excluding termination and renegotiation fees decreased by \$14.2 million in 2001 from 2000, primarily due to the decrease in the number of operating properties directly owned during the period and, to a lesser extent, decreases in average occupancy levels.

- (2) Rental expenses, before recoveries, were 28.0% of rental income in 2002 as compared to 26.7% of rental income in 2001 and 24.7% of rental income in 2000. Total rental expense recoveries were 74.0%, 76.9% and 77.1% of total rental expenses in 2002, 2001 and 2000, respectively.

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- (3) The number and composition of operating properties in the directly owned portfolio throughout the periods presented impacts rental expenses for each period. The increase in net rental expenses in 2002 is primarily due to the lower occupancy levels experienced in 2002. Lower occupancy levels result in certain fixed costs being incurred directly by ProLogis, as there are fewer customers to pay them. Additionally, a higher percentage of common area costs were absorbed by ProLogis in 2002, as there are fewer customers available from whom these costs can be recovered. The economic weaknesses that began in the United States in late 2001 contributed to the increase in operating costs in 2001 over 2000, as did the nature and composition of operating properties in the directly owned portfolio in each period.
- (4) ProLogis North American Properties Fund I and ProLogis North American Properties Fund II began operations on June 30, 2000.
- (5) ProLogis North American Properties Fund III began operations on June 15, 2001.
- (6) ProLogis North American Properties Fund IV began operations on September 21, 2001.
- (7) ProLogis North American Properties Fund V began operations on March 28, 2002.
- (8) Includes net foreign currency exchange losses of \$4.5 million in 2002, net foreign currency exchange gains of \$0.8 million in 2001 and net foreign currency exchange gains of \$4.7 million in 2000. Excluding these net foreign currency exchange gains and losses, ProLogis proportionate share of the earnings of ProLogis European Properties Fund is \$28.7 million, \$16.8 million and \$19.8 million for 2002, 2001 and 2000, respectively. The increase in the income recognized by ProLogis from its ownership in this property fund, excluding foreign currency losses in 2002, is primarily the result of: (i) the additional properties owned in 2002 as compared to 2001; (ii) increases in the fees earned by ProLogis for services provided to the property fund due to the increase in properties owned; offset by (iii) higher interest costs in 2002 related to debt incurred to acquire the additional properties. Additionally, the foreign currency exchange rate at which the earnings of the property fund is translated to U.S. dollars increased in 2002, resulting in higher earnings that can be recognized by ProLogis under the equity method.

The decrease in the income recognized by ProLogis from its ownership in this property fund, excluding foreign currency gains in 2001 is primarily the result of: (i) the additional properties owned offset by (ii) higher interest costs in 2001 associated with higher debt levels and changes in the composition of debt within the property fund. Also, changes in ProLogis ownership interests between periods and a decrease in the foreign currency exchange rate at which the earnings of the property fund is translated to U.S. dollars decreased in 2001, resulting in lower earnings that can be recognized by ProLogis under the equity method. Amounts in the table include ProLogis proportionate share of the earnings of ProLogis European Properties S.a.r.l. in 2001 and 2000, as applicable, and as discussed in Note 4 to ProLogis Consolidated Financial Statements in Item 8.

- (9) ProLogis Japan Properties Fund began operations on September 24, 2002.

The stabilized operating properties owned by ProLogis and the property funds were 91.2% leased and 89.5% occupied at December 31, 2002. ProLogis stabilized occupancy levels decreased in 2002 from 2001 (93.1% leased and 92.4% occupied) and 2000 (96.2% leased and 95.4% occupied). ProLogis defines its stabilized properties as those properties where the capital improvements, repositioning efforts, new management and new marketing programs for acquisitions and development and marketing programs in the case of newly developed properties have been completed and in effect for a sufficient period of time, generally 12 months, to achieve stabilized occupancy, typically 93%.

ProLogis believes that the decrease in its stabilized occupancy levels in the United States in 2002 is primarily the result of the current economic conditions that have led to a slowing in customer leasing decisions and in a slowing in the absorption of new distribution properties in many of ProLogis United States markets. ProLogis does not expect market conditions affected by the United States economy to change significantly in 2003. While there have been some positive trends in occupancy levels in certain markets in late 2002, ProLogis believes that occupancies will remain unstable and that further declines in occupancies in the United States, if any, would not be significant. ProLogis believes that the effects of these United States market occupancy decreases have been mitigated through the diversification benefits of its global operating platform and the ProLogis Operating System®.

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Based on its recent leasing experience, ProLogis believes that shifts in distribution patterns of its customers in Europe and their needs to reduce their distribution costs are key drivers of leasing decisions in its European markets. ProLogis believes that current geopolitical concerns and the uncertainties that result because the United States is at war with Iraq have led to a slowing of customers' decision-making processes in Europe with respect to changes in their distribution networks. ProLogis cannot predict the effect that these uncertainties will have on its ability to re-let distribution space that is subject to expiring leases in 2003. Should ProLogis European Properties Fund experience significant occupancy declines, ProLogis would recognize less earnings from its investment in ProLogis European Properties Fund.

In Japan, ProLogis has fully leased two of its four development projects, aggregating 380,000 square feet. ProLogis is currently in negotiation for all of the space in the three remaining projects aggregating 1.1 million square feet.

The average increase in rental rates for both new and renewed leases on previously leased space (37.7 million square feet) for all properties including those owned by the property funds during 2002 was 2.0% as compared to 14.6% in 2001 and 15.5% in 2000. ProLogis believes that the weaker rental rate growth experienced in 2002 is attributable to the downturn in the United States economy that began in late 2001.

ProLogis' same store portfolio of operating properties, properties owned by ProLogis and the property funds that were in operation throughout both 2002 and 2001, aggregated 159.0 million square feet. The net operating income (rental income, excluding termination and renegotiation fees, less net rental expenses) generated by the same store portfolio decreased by 0.9% in 2002 from 2001. In 2001, the same store portfolio's net operating income increased by 1.4% over 2000.

### *CDFS Business*

Earnings from operations from ProLogis' CDFS business segment consists primarily of: (i) the gains and losses from the contribution and sale of developed properties and from the contribution of properties that were acquired with the intent to contribute the properties to a property fund, including properties that have been rehabilitated and/or repositioned; (ii) gains and losses from the disposition of land parcels; (iii) development management fees earned by ProLogis for services provided to third parties; and (iii) income recognized under the equity method from ProLogis' investment in Kingspark S.A. through June 30, 2002. Under the equity method, ProLogis recognized over 99% of the earnings of Kingspark S.A. since January 5, 2001 and 95% of the earnings of Kingspark S.A. prior to that date which includes (in addition to net operating income): (i) interest income and interest expense (net of capitalized amounts); (ii) general and administrative expenses (net of capitalized amounts); (iii) income taxes; and (iv) foreign currency exchange gains and losses. See Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.

Income from the CDFS business segment is dependent on ProLogis' ability to develop and lease distribution properties that can be contributed to property funds or sold to third parties generating profits to ProLogis and ProLogis' success in raising private capital through the formation of property funds or other sources. There can be no assurance that ProLogis will be able to maintain the current level of profits in this operating segment. ProLogis does believe that current geopolitical concerns and the uncertainties that result because the United States is at war with Iraq have led to a slowing of customers' decision-making processes with respect to changes in their distribution networks. ProLogis cannot predict the effect that these uncertainties will have on its ability to lease its completed development properties, the length of time that such uncertainties will continue or the effect, if any, that an end to the war would have on these decision-making processes. If ProLogis is unable to timely lease its completed developments, it will be unable to contribute these properties to the European Properties Fund or otherwise dispose of the properties and would be unable to recognize development profits in the anticipated accounting period. See Item 1. ProLogis' ProLogis Operating Segments CDFS Business Segment Future Plans, Risk Factors General Real Estate Risks Risks Associated with the Contribution or Sale of Properties and Risk Factors Financing and Capital Risks Access to Capital.

The CDFS business segment operations and ProLogis' earnings from operations from this segment were relatively unchanged in 2002 from 2001 and increased by \$37.2 million in 2001 over 2000. The CDFS business



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segment's earnings from operations includes the following components for the periods indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Net gains from dispositions of land parcels and contributions and sales of properties developed and acquired(1)	\$ 122,264	\$ 96,847	\$ 71,284
Development management fees	4,038	2,723	3,954
Income from Kingspark S.A. and Kingspark LLC(2)	29,531	55,839	43,795
Income from Kingspark Joint Ventures(3)	551		
Miscellaneous fees and other income	470	321	334
Other expenses(4)	(4,540)	(3,983)	(4,863)
<b>Total CDFS business segment</b>	<b>\$ 152,314</b>	<b>\$ 151,747</b>	<b>\$ 114,504</b>

(1) Represents the gains from the disposition of land parcels and contributions and sales of properties as follows:

2002: 45 acres; 16.9 million square feet; \$972.6 million of proceeds;

2001: 229 acres; 14.5 million square feet; \$714.0 million of proceeds; and

2000: 193 acres; 10.6 million square feet; \$491.9 million of proceeds.

(2) ProLogis recognized its proportionate share of the earnings of Kingspark S.A. and Kingspark LLC under the equity method through June 30, 2002. ProLogis acquired the voting ownership interests in these companies on July 1, 2002 and began presenting its investments in these entities on a consolidated basis as of that date. Prior to July 1, 2002, ProLogis' ownership interests in these entities were all non-voting. See Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8. The income recognized by ProLogis under the equity method from its ownership interests in Kingspark S.A. and Kingspark LLC includes, among other items:

Gains from the disposition of land parcels and contributions and sales of properties developed as follows:

2002: 23 acres; 1.2 million square feet; \$146.4 million of proceeds; net gains of \$14.8 million;

2001: 63 acres; 2.7 million square feet; \$300.0 million of proceeds; net gains of \$38.5 million; and

2000: 11 acres; 1.2 million square feet; \$180.5 million of proceeds; net gains of \$30.5 million.

Development fees and other miscellaneous income of \$5.5 million in 2002, \$11.4 million in 2001 and \$11.9 million in 2000.

Deferred and current income tax expense of \$2.6 million in 2002; deferred and current income tax benefits of \$3.7 million in 2001 and deferred and current income tax expense of \$2.6 million in 2000; and

Foreign currency exchange gains of \$4.5 million in 2002; foreign currency exchange losses of \$4.6 million in 2001 and foreign currency exchange gains of \$0.3 million in 2000.

(3) ProLogis, through Kingspark S.A., has investments in the Kingspark Joint Ventures, that develop properties in the United Kingdom. ProLogis' ownership in each of the four Kingspark Joint Ventures was 50% at December 31, 2002. One of the Kingspark Joint Ventures owns 11 operating properties that it had previously developed at a total investment of \$81.8 million at December 31, 2002. Collectively, the Kingspark Joint Ventures also owned 150 acres of land with the capacity for developing approximately 1.5 million square feet of distribution properties at December 31, 2002. At December 31, 2002, the Kingspark Joint Ventures collectively controlled 511 acres of

land, through contracts, options or letters of intent, with the capacity for developing approximately 9.5 million square feet of distribution properties.

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While ProLogis' investment in Kingspark S.A. was presented under the equity method, the Kingspark Joint Ventures, that were accounted for under the equity method by Kingspark S.A., were not separately presented in ProLogis' Consolidated Balance Sheet. See Note 4 to ProLogis' Consolidated Financial Statements in Item 8.

- (4) Includes land holding costs of \$2.8 million, \$2.7 million and \$2.1 million, in 2002, 2001 and 2000, respectively, and the write-off of previously capitalized pursuit costs related to potential CDFS business segment projects of \$1.8 million, \$1.3 million and \$2.8 million in 2002, 2001 and 2000, respectively.

Since 1999, ProLogis' focus in the CDFS business reflects the economic conditions in the areas in which it owns properties. Accordingly, an increasing percentage of ProLogis' CDFS business activity has been occurring outside of North America. At December 31, 2000, 65% of ProLogis' CDFS business segment assets were located outside of North America as compared to 70% at December 31, 2002. In 2002, 38% of the total income in the CDFS business segment was generated in North America, 58% was generated in Europe and 4% was generated in Japan. In 2001 and 2000, 45% and 50%, respectively, of the total income of this operating segment was generated in North America, with Europe generating the remaining portion of total income. See Note 10 to ProLogis' Consolidated Financial Statements in Item 8.

ProLogis will continue to monitor leasing activity and general economic conditions in North America as it pertains to its CDFS business segment operations with the expectation that an economic recovery in North America could provide increased CDFS opportunities to ProLogis as companies continue optimizing their supply chains. ProLogis believes that the demand for state-of-the-art distribution properties in Europe could continue to provide opportunities for ProLogis in the CDFS business segment; however, ProLogis will continue to monitor the impact of geopolitical concerns that it has recently observed and that it believes could negatively impact its ability to complete leases in Europe in a timely manner during 2003. ProLogis believes its development activities will not be significantly affected by European land entitlement constraints that currently exist in Europe because it has over 2,100 acres of land owned or controlled in Europe at December 31, 2002. In 2001, ProLogis began its first development project in Japan, which was acquired by ProLogis Japan Properties Fund in September 2002. ProLogis began development of four additional properties in Japan during the third and fourth quarters of 2002. As in Europe, ProLogis believes that demand for state-of-the-art distribution properties in Japan will provide opportunities for ProLogis in the CDFS business segment and ProLogis has not observed similar trends in Japan with respect to geopolitical concerns and uncertainties. In Japan, the CDFS business opportunities available to ProLogis could be limited if ProLogis is unable to acquire adequate land parcels for development. See Liquidity and Capital Resources Overview.

*Temperature-Controlled Distribution Operations*

The income in the temperature-controlled distribution operations segment consists entirely of ProLogis' proportionate share of the earnings or losses recognized under the equity method from its investees in this segment, ProLogis Logistics Services Incorporated (ProLogis Logistics) in the United States and Frigoscandia S.A. in Europe. Since June 2001, these companies have sold significant portions of their operating assets. From June 2001 through October 2002, the operations in Germany, the Czech Republic, Sweden, Denmark, Finland, Norway, the Netherlands, Spain, Italy and the United States were sold. At December 31, 2002, this segment included 103.6 million cubic feet of operating facilities (62.4 million in France and 41.2 million in the United Kingdom). The assets in the United Kingdom were classified as held for sale by Frigoscandia S.a. at December 31, 2002.

ProLogis has also invested in CSI/ Frigo LLC and recognizes 95% of the earnings or losses of CSI/ Frigo LLC under the equity method based on its ownership interest in this entity. The amounts recognized by ProLogis from CSI/ Frigo LLC include ProLogis' proportionate share of this entity's proportionate share of the earnings or losses from ProLogis Logistics and Frigoscandia S.A., as this entity has ownership interests in both ProLogis Logistics and Frigoscandia S.A. Amounts recognized by ProLogis under the equity method from ProLogis Logistics and Frigoscandia S.A. include (in addition to net operating income): (i) interest income and interest expense; (ii) depreciation and amortization expense; (iii) general and administrative

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expenses; (iv) income taxes; (v) foreign currency exchange gains and losses (with respect to Frigoscandia); and (vi) impairment charges.

ProLogis' proportionate share of the earnings or losses from this operating segment are set forth below for the periods indicated (in thousands of U.S. dollars) (See Item 1. Business Business Strategy and Operating Segments Temperature-Controlled Distribution Operations Operations and Notes 4 and 10 to ProLogis' Consolidated Financial Statements in Item 8).

	ProLogis Logistics(1) Years Ended December 31,			Frigoscandia S.A.(2) Years Ended December 31,		
	2002	2001	2000	2002	2001	2000
Income from operations after general and administrative expenses(3)	\$ 26,537	\$ 22,548	\$ 33,288	\$ 28,030	\$ 39,309	\$ 28,766
Interest expense(4)	(2,095)	(10,730)	(6,210)	(1,448)	(10,610)	(10,158)
Depreciation and amortization expense(5)	(2,357)	(19,846)	(18,012)	(18,779)	(34,084)	(39,903)
Current and deferred income tax benefit(6)	13,005	2,872	2,884	1,341	539	1,099
Foreign currency exchange gains (losses), net				4,236	(3,539)	(866)
Adjustment to carrying value(7)	(37,240)	(53,324)		(5,706)	(35,089)	
Technology asset write-off(8)		(662)			(5,105)	
Gains (losses) on disposition of assets(9)	6,305	646		(4,757)	(4,393)	764
<b>Total temperature-controlled segment</b>	<b>\$ 4,155</b>	<b>\$ (58,496)</b>	<b>\$ 11,950</b>	<b>\$ 2,917</b>	<b>\$ (52,972)</b>	<b>\$ (20,298)</b>

(1) Represents ProLogis' proportionate share of the earnings or losses of ProLogis Logistics from its ownership of 100% of the non-voting preferred stock of ProLogis Logistics plus ProLogis' proportionate share of the earnings or losses of CSI/ Frigo LLC, a limited liability company, that owned 100% of the voting common stock of ProLogis Logistics from January 5, 2001 to October 23, 2002. ProLogis owns 89% of the membership interests (all non-voting) in CSI/ Frigo LLC and K. Dane Brooksher, ProLogis' chairman and chief executive officer, owns the remaining 11% of the membership interests (all voting). Mr. Brooksher is the managing member of CSI/ Frigo LLC. ProLogis has a \$0.3 million note agreement with CSI/ Frigo LLC that allows ProLogis to participate in its earnings such that ProLogis recognizes 95% of the earnings of CSI/ Frigo LLC. The loan accrues interest at 8% per annum and is due in 2012. ProLogis' ownership in CSI/ Frigo LLC does not result in ProLogis having control of this entity, as ProLogis' membership interests are all non-voting. Therefore, CSI/ Frigo LLC is not consolidated in ProLogis' financial statements. ProLogis did not have either a direct or indirect ownership interest (voting or non-voting) in the common stock of ProLogis Logistics prior to January 5, 2001. ProLogis' proportionate share of the earnings or losses of ProLogis Logistics was 95% through January 5, 2001 and 99.96% from that date through October 23, 2002 when ProLogis acquired the voting common stock of ProLogis Logistics from CSI/ Frigo LLC and began consolidating this investment in its financial statements. CS Integrated LLC ( CSI ), the wholly owned operating company of ProLogis Logistics, sold a significant portion of its operating assets and all of its operations on October 23, 2002. Therefore, the amounts above include only those operations for 2002 prior to this sale. The remaining operating assets of CSI have been presented on a consolidated basis since ProLogis acquired the voting ownership interests in ProLogis Logistics on October 23, 2002.

(2) Represents ProLogis' proportionate share of the earnings or losses of Frigoscandia S.A. from its ownership of 100% of the non-voting preferred stock of Frigoscandia S.A. and ProLogis' proportionate share of the earnings or losses of CSI/ Frigo LLC, a limited liability company that has owned 100% of the

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voting common stock of Frigoscandia S.A. since January 5, 2001. ProLogis owns 89% of the membership interests (all non-voting) in CSI/ Frigo LLC and K. Dane Brooksher, ProLogis chairman and chief executive officer, owns the remaining 11% of the membership interests (all voting). ProLogis has a note agreement with CSI/ Frigo LLC that allows ProLogis to participate in its earnings such that ProLogis will recognize 95% of the earnings of CSI/ Frigo LLC. Mr. Brooksher is the managing member of CSI/ Frigo LLC. ProLogis ownership in CSI/ Frigo LLC does not result in ProLogis having control if this entity, as all of its membership interests are non-voting. Therefore, CSI/ Frigo LLC is not consolidated in ProLogis financial statements. ProLogis did not have either a direct or indirect ownership interest (voting or non-voting) in the common stock of Frigoscandia S.A. prior to January 5, 2001. ProLogis proportionate share of the earnings or losses of Frigoscandia S.A. was 95% through January 5, 2001 and 99.75% since that date. Frigoscandia S.A.'s wholly owned operating companies began selling significant portions of their operating assets in June 2001.

The CSI/ Frigo LLC loan was originally issued in January 2001 for \$2.9 million when CSI/ Frigo LLC purchased the voting common stock of ProLogis Logistics and Frigoscandia S.A. In October 2002, CSI/ Frigo LLC used the \$2.6 million of proceeds from the sale of the voting common stock of ProLogis Logistics to ProLogis to reduce the amount outstanding under the loan agreement.

- (3) Amounts for 2002 for CSI reflect only operations through October 23, 2002. The decrease in 2001 from 2000 is also due to lower occupancy levels in certain markets in 2002 as compared to 2001.

For Frigoscandia S.A., the decrease in 2002 from 2001 is the result of the sales of 73.5 million cubic feet of operating facilities over the period from June 2001 to July 2002. The increase in 2001 from 2000 is the result of improved operating performance in 2001 over the poor operating results in 2000, primarily the result of improved occupancy levels in 2000.

- (4) For ProLogis Logistics, the decrease in interest expense results from the repayment of third party debt in December 2001 with funds provided by ProLogis through a capital contribution. In 2001, interest expense increased as ProLogis Logistics increased its third party debt from 2000 levels, using the funds provided to repay amounts due to ProLogis.

For Frigoscandia S.A., substantially all of its third party debt was repaid in 2002 with the proceeds from the sales of certain of its operating assets.

- (5) For ProLogis Logistics, the decrease in depreciation and amortization expense in 2002 is primarily the result of CSI ceasing to the recognition of depreciation expense on substantially all of its assets in January 2002 when they were classified as held for sale.

For Frigoscandia, S.A. the decrease in depreciation and amortization expense in 2002 and 2001 results from the sales of operating assets that began in June 2001.

- (6) For ProLogis Logistics the 2002 amount is primarily the result of the recognition of future tax benefits from the losses recognized upon the sale of a significant portion of CSI's operating assets and all of CSI's operations in October 2002.

- (7) Both ProLogis Logistics and Frigoscandia S.A. recognized impairment charges in 2001 related to the write-downs of certain of their assets to their estimated fair value. In 2002, ProLogis Logistics and CSI recognized additional impairment charges prior to the completion of the sale of a significant portion of CSI's operating assets in October.

In 2002, Frigoscandia S.A. recognized additional impairment charges based on a review of the carrying value of its assets in France.

- (8) Both entities wrote off various investments in technology related assets in 2001 based on their estimates of the fair values of these items.
- (9) These amounts represent the final gains or losses at the time the sale is consummated. A gain or loss will result upon sale even though there have been previous write-downs to estimated fair value because the write-downs are based on management's estimate of the amount that will be realized upon sale. Final negotiations of the sales transactions will differ from management's earlier estimates. In 2002, the net gain for ProLogis Logistics results primarily from the recognition of a gain of approximately \$10.0 million

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from the sale of certain management contracts to the buyers of the operating assets. This gain could not be included in the previous fair value estimates for computing impairment adjustments under GAAP but could be recognized after the transaction was closed.

*Other Income and Expense Items*

General and Administrative Expense

General and administrative expense was \$53.9 million in 2002, \$50.3 million in 2001 and \$45.0 million in 2000. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, ProLogis would have recognized general and administrative expense of \$55.5 million, \$52.0 million and \$50.0 million for 2002, 2001 and 2000, respectively. General and administrative expense is primarily a function of the various business initiatives being undertaken in a given period and can vary from year to year based on ProLogis' business activities. See Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.

Depreciation and Amortization

Depreciation and amortization expense was \$153.1 million in 2002, \$143.5 million in 2001 and \$151.5 million in 2000. The fluctuations in this expense between years is primarily attributable to the number of distribution properties directly owned by ProLogis in each year. See Property Operations . In 2002, ProLogis adopted SFAS No. 142 Goodwill and Intangible Assets and ceased recognizing amortization related to goodwill. See further discussion of the effect of this change in accounting principle at Results of Operations .

Interest Expense

Interest expense is a function of the level of borrowings outstanding, interest rates charged on borrowings and the amount of interest capitalization that is allowed based on the volume of ProLogis' development activities. Interest expense was \$153.0 million in 2002, \$163.6 million in 2001 and \$172.2 million in 2000. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, ProLogis would have recognized interest expense of \$146.0 million, \$151.5 million and \$161.3 million for 2002, 2001 and 2000, respectively. The decrease in interest expense in each year is due to lower average interest rates, lower average borrowings outstanding and higher levels of capitalized interest levels. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.

Gross interest expense incurred on borrowings outstanding during the period is offset by the amount of interest that is capitalized based on ProLogis' qualifying development expenditures. Capitalized interest was \$30.5 million in 2002, \$24.3 million in 2001 and \$18.5 million in 2000. Had ProLogis presented its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, ProLogis' capitalized interest would have been \$38.5 million, \$36.4 million and \$29.4 million for 2002, 2001 and 2000, respectively. Capitalized interest levels are reflective of ProLogis' cost of funds and the volume of development activities in each year.

Other Expenses

Other expenses consist of land holding costs and the write-off of previously capitalized pursuit costs. These amounts will vary based on the balances of land held for future development in a given period and the timing of when a pursuit is abandoned.

Gains on Disposition of Real Estate, Net

The net gains recognized from the contributions and sales of operating properties that were acquired or developed for long-term investment in the property operations segment are presented after Earnings from operations in ProLogis' Consolidated Statement of Earnings. From time to time, ProLogis will contribute or

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sell properties that have been held for long-term investment in the property operations segment because such properties are determined to have become non-strategic properties. Non-strategic properties are assets located in markets or submarkets that are no longer considered target markets as well as assets that were acquired as part of previous portfolio acquisitions that are not consistent with ProLogis' core portfolio based on the asset's size or configuration. Also, ProLogis may contribute long-term investment properties from its property operations segment to complement the portfolio of developed distribution properties that are contributed to the property funds.

Contributions and sales of long-term investment properties from the property operations segment were as follows:

2002: 2.0 million square feet; \$63.6 million of proceeds; net gains of \$6.6 million;

2001: 6.7 million square feet; \$236.1 million of proceeds; net gain of \$9.5 million; and a net gain of \$0.5 million recognized upon the contribution of ProLogis' 49.9% ownership interest in ProLogis European Properties S.a.r.l. to ProLogis European Properties Fund in January 2001; and

2000: 3.5 million square feet; \$133.7 million of proceeds; net gains of \$1.3 million.

**Income (Loss) from Unconsolidated Investees**

ProLogis recognized a net loss of \$1.5 million in 2002, a net loss of \$33.5 million in 2001 and net income of \$3.3 million in 2000 under the equity method from its investments in unconsolidated investees that are not directly associated with one of its three operating segments. For a discussion of these four unconsolidated investees, see Note 4 to ProLogis' Consolidated Financial Statements in Item 8.

For 2002, the net loss recognized consisted of: (i) income of \$4,000 from ProLogis' investment in Insight, Inc.; (ii) income of \$0.6 million from ProLogis' investment in ProLogis Equipment Services LLC; and (iii) a loss of \$2.1 million from ProLogis' investment in GoProLogis Incorporated (GoProLogis). During the third quarter of 2002, ProLogis Equipment Services sold a significant portion of its assets. ProLogis expects that this entity will be fully liquidated during 2003. The loss recognized from GoProLogis represents ProLogis' proportionate share of GoProLogis' impairment adjustment that reduced GoProLogis' remaining investment in Vizional Technologies to zero.

In 2001, the net loss recognized consisted of: (i) income of \$9,000 from ProLogis' investment in Insight, Inc.; (ii) a loss of \$0.2 million from ProLogis' investment in ProLogis Equipment Services; (iii) a loss of \$26.5 million from ProLogis' investment in GoProLogis; and (iv) a loss of \$6.8 million from ProLogis' investment in ProLogis PhatPipe. The loss recognized by GoProLogis represents ProLogis' proportionate share of GoProLogis' impairment adjustments that reduced its investment in Vizional Technologies to its estimated fair value at the time offset by license fee income for the non-exclusive use of the ProLogis Operating System® earned from Vizional Technologies. The loss recognized by ProLogis Broadband (1) Incorporated (ProLogis PhatPipe) consisted of a \$7.5 million loss in the second quarter, representing ProLogis' proportionate share of ProLogis PhatPipe's impairment charge resulting from the write-down to zero of its preferred stock investment in PhatPipe, Inc. (PhatPipe) offset by \$0.7 million of license fee income for the non-exclusive use of the ProLogis Operating System® earned from PhatPipe (all in the first quarter). ProLogis PhatPipe and GoProLogis ceased recognizing income under their license fee agreements in the first and second quarters of 2001, respectively.

In 2000, the net income consisted of: (i) income of \$27,000 from ProLogis' investment in Insight, Inc.; (ii) a loss of \$0.1 million from ProLogis' investment in ProLogis Equipment Services; (iii) income of \$2.7 million from ProLogis' investment in GoProLogis and (iv) income of \$0.7 million from ProLogis' investment in ProLogis PhatPipe. The income recognized from GoProLogis and ProLogis PhatPipe consists entirely of license fee income for the non-exclusive use of the ProLogis Operating System® earned from Vizional Technologies and PhatPipe.

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## Foreign Currency Exchange Losses, Net

ProLogis recognized net foreign currency exchange losses of \$2.0 million, \$3.7 million and \$17.9 million for 2002, 2001 and 2000, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, ProLogis would have recognized a net foreign currency exchange gain of \$2.4 million for 2002, a net foreign currency exchange loss of \$8.3 million for 2001 and a net currency exchange loss of \$17.5 million for 2000. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.

ProLogis and certain of its foreign consolidated subsidiaries have intercompany or third party debt that is not denominated in that entity's functional currency. When the debt is remeasured against the functional currency of the entity, a gain or loss can result. ProLogis attempts to mitigate its foreign currency exchange exposure by borrowing in the functional currency of the borrowing entity. Additionally, ProLogis utilizes derivative financial instruments to manage certain of its foreign currency exchange risks, primarily put option contracts with notional amounts corresponding to ProLogis' projected net income from its European operations, and recognizes the expense associated with these contracts in results of operations, primarily the premium price associated with the contract upon settlement and interim period mark-to-market adjustments. See Liquidity and Capital Resources' Derivative Financial Instruments and Note 15 to ProLogis' Consolidated Financial Statements in Item 8.

Generally, the amount of foreign currency gains and losses that are recognized in results from operations are a function of movements in exchange rates, the levels of intercompany and third party debt outstanding and the currency in which such debt is denominated as compared to the functional currency of the entities that are party to the debt agreements. The net foreign currency exchange gains and losses recognized in ProLogis' results of operations are presented in the following table for the periods indicated with explanations of items that are not the result of the factors noted above (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Remeasurement of third party and certain intercompany debt, net(1)(2)	\$ (10,267)	\$ 3,657	\$ (20,104)
Settlement of third party and certain intercompany debt, net(1)(3)	12,421	(6,166)	1,342
Costs of put option contracts expiring in each year	(3,171)	(2,255)	(698)
Mark-to-market gains (losses) on put option contracts outstanding at the end of each year	(1,411)	1,122	(854)
Gains realized at the expiration of put option contracts, net	159	106	2,179
Transaction gains (losses), net	238	(185)	208
<b>Total</b>	<b>\$ (2,031)</b>	<b>\$ (3,721)</b>	<b>\$ (17,927)</b>

- (1) When debt is settled, previously recognized remeasurement gains or losses that were recognized as unrealized are reversed and the cumulative foreign currency exchange gain or loss realized with respect to the debt is reflected as a realized gain or loss.
- (2) In the third quarter of 2002, Kingspark S.A., a pound sterling functional entity, converted \$117.3 million of intercompany debt into 75.3 million pound sterling of intercompany debt. At the time the debt was converted, this entity had recognized a cumulative remeasurement gain of \$9.0 million. However, this remeasurement gain is not entirely reflected in the consolidated totals for 2002 in the table above because Kingspark S.A. was accounted for under the equity method through June 30, 2002. Consequently, the reversal of the previously recognized remeasurement gain that ProLogis recorded in the third quarter is included in the net loss for this category of foreign currency exchange gains and losses. Had ProLogis reported its investment in Kingspark S.A. on a consolidated basis for all of 2002, this line item would have been a loss of \$5.9 million.



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- (3) The subsequent recognition of the total gain resulting from the conversion of U.S. dollar denominated debt to pound sterling denominated debt by the subsidiary of Kingspark S.A. is the primary item included in this category in 2002.

### **Income Taxes**

ProLogis is a REIT for federal income tax purposes and is not generally required to pay federal income taxes if minimum distribution and income, asset and shareholder tests are met. Not all of ProLogis' consolidated subsidiaries in the United States are qualified REIT subsidiaries for tax purposes. Also, the foreign countries in which ProLogis operates do not recognize REITs under their respective tax laws and ProLogis is taxed in certain states in which it operates. Accordingly, ProLogis has recognized foreign country income taxes and state income taxes in accordance with GAAP, as applicable.

Current income tax expense recognized was \$10.5 million, \$2.5 million and \$0.9 million for 2002, 2001 and 2000, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, current income tax expense for 2002, 2001 and 2000 would have been \$13.1 million, \$6.6 million and \$1.8 million, respectively. ProLogis recognized deferred income tax expense of \$17.7 million, \$2.3 million and \$4.2 million for 2002, 2001 and 2000, respectively. Had ProLogis reported its investments in Kingspark S.A. and Kingspark LLC on a consolidated basis for all three years, deferred income tax expense for 2002 would not have changed and ProLogis would have recognized a deferred income benefit of \$5.6 million in 2001 and deferred income tax expense of \$6.0 million in 2000. For a discussion of the presentation of ProLogis' investment in Kingspark S.A. and Kingspark LLC, see Notes 2 and 4 to ProLogis' Consolidated Financial Statements in Item 8.

Current income tax expense is generally a function of the level of income recognized by ProLogis' taxable subsidiaries operating in the CDFS business segment and taxes incurred in foreign jurisdictions. The deferred income tax component of total income taxes is a function of the period's temporary differences (items that are treated differently for tax purposes than for book purposes) and the utilization of tax net operating losses generated in prior years that had been recognized as deferred tax assets. The deferred tax expense in 2002 is primarily the result of the reversal of previously recognized deferred tax benefits due to the utilization of net operating losses from previous years.

### **Environmental Matters**

ProLogis has not experienced any environmental condition associated with its properties which materially adversely affected its results of operations or financial position, nor is ProLogis aware of any environmental liability that it believes would have a material adverse effect on its business, financial condition or results of operations. See Risk Factors.

### **Liquidity and Capital Resources**

#### *Overview*

ProLogis considers its liquidity and ability to generate cash from its operating activities, the contribution or sale of properties and other financing sources to be adequate and expects it to continue to be adequate to meet its anticipated future development, acquisition, operating and debt service needs, as well as its shareholder distribution requirements.

ProLogis' future investing activities are expected to consist primarily of: (i) the acquisition of land for future development; (ii) the development and acquisition of properties, and in certain situations, the rehabilitation and/or repositioning of properties acquired for future contribution to property funds; and (iii) the acquisition of operating properties in key distribution markets for long-term investment in the property operations segment. Additionally, ProLogis has a Common Share repurchase program under which it

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may repurchase additional Common Shares. At December 31, 2002, ProLogis may repurchase an additional \$93.8 million of Common Shares under this program. ProLogis expects to fund its future cash needs with:

cash generated by property operations;

the proceeds from the disposition of the temperature-controlled distribution operating assets located in the United Kingdom that were classified as held for sale by Frigoscandia S.A. in December 2002;

the proceeds from the contribution of properties to property funds;

the proceeds from the sales of properties to third parties;

the issuance of senior unsecured notes, including the senior unsecured notes issued in February 2003 that generated net proceeds to ProLogis of \$297.5 million;

utilization of ProLogis revolving lines of credit; and

the proceeds from the sale of Common Shares, including sales of Common Shares under ProLogis various Common Share plans.

For its short-term borrowing needs, ProLogis lines of credit are expected to provide adequate liquidity and financial flexibility to allow ProLogis to efficiently respond to market opportunities. Regular repayments of lines of credit borrowings, primarily with the proceeds from property contributions and sales and the proceeds from public debt offerings that are expected to occur periodically during periods of favorable market conditions, allow ProLogis to maintain adequate liquidity. At March 24, 2003, ProLogis had \$1.15 billion of total commitments under its revolving lines of credit. ProLogis total outstanding borrowings were \$520.1 million at March 24, 2003 resulting in additional short-term borrowing capacity available to ProLogis of approximately \$606.9 million (after reducing the total commitments available by \$21.2 million of letters of credit outstanding with the lending banks). See Borrowing Capacity and Debt Maturities.

As of March 24, 2003, ProLogis had \$308.0 million of shelf-registered securities that can be issued in the form of debt securities, preferred shares, Common Shares, rights to purchase Common Shares and preferred share purchase rights on an as-needed basis, subject to ProLogis ability to affect an offering on satisfactory terms. ProLogis continues to evaluate the public debt markets with the objective of reducing its short-term borrowings in favor of longer-term fixed-rate debt, when it is deemed appropriate. ProLogis has the ability to increase the amount of shelf-registered securities and expects that it will do so in 2003.

ProLogis is committed to offer to contribute all of its stabilized developed properties in certain European markets to ProLogis European Properties Fund through September 2019, subject to the property meeting certain criteria, including leasing criteria. In September 2002, ProLogis European Properties Fund drew down the remaining third party equity capital commitments on the subscription agreements that expired on September 15, 2002. ProLogis European Properties Fund is seeking additional equity commitments from potential investors, including certain of the existing investors in the property fund and new investors. ProLogis European Properties Fund entered into a 250.0 million euro revolving, multi-currency credit agreement with a lender in December 2002 and has executed a non-binding mandate letter with another lender for an additional 250.0 million euro borrowing arrangement that is expected to be completed in April 2003. With its current borrowing capacity, ProLogis European Properties Fund expects to be able to acquire the properties that ProLogis expects to have available for contribution in March 2003. If the second agreement is completed, ProLogis European Properties Fund will have a committed borrowing capacity of 500.0 million euro for a two-year period. While there can be no assurance that the new borrowing arrangement will be completed, ProLogis European Properties Fund expects that it will have this new borrowing facility or alternative borrowing arrangements in place prior to June 2003 such that it can acquire ProLogis stabilized European development properties that are expected to be available for contribution by ProLogis in the second quarter of 2003 should additional equity commitments not be obtained. ProLogis European Properties Fund also believes that its efforts to obtain additional equity commitments will be successful and that such commitments would be available in the second quarter of 2003. However, there can be no assurance that ProLogis European Properties Fund will be able to obtain additional equity commitments such that it will be able to acquire the completed development properties that ProLogis expects to be available for contribution after March 2003.

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ProLogis is committed to offer to contribute all of its stabilized developed properties in North America (excluding properties in the Los Angeles/ Orange County market) to ProLogis North American Properties Fund V through December 2003. The acquisition of these properties by ProLogis North American Properties Fund V is subject to the property meeting certain criteria, including leasing criteria, and the ability of ProLogis North American Properties Fund V to raise equity capital and to obtain debt financing. Under certain circumstances this right of first offer can be extended through December 2004. The majority owner in ProLogis North American Properties Fund V is a listed property trust in Australia. Currently, ProLogis North American Properties Fund V has sufficient capital available to acquire all of the stabilized properties that ProLogis expects to have available for contribution to ProLogis North American Properties Fund V through June 2003 and expects that it will have sufficient capital available such that it can acquire all of the properties that ProLogis expects to have available for contribution through December 2003. However, there can be no assurance that this property fund will be successful in its capital raising efforts.

ProLogis is committed to offer to contribute all of its stabilized developed properties to ProLogis Japan Properties Fund through June 2006. The acquisition of these properties by ProLogis Japan Properties Fund is subject to the property meeting certain criteria, including leasing criteria, and the ability of ProLogis Japan Properties Fund to access the \$286.8 million of additional third party equity capital that has been committed by a real estate investment subsidiary of the Government of Singapore Investment Corporation ( GIC ) through June 2006. The capital can be used for the acquisition of properties from third parties in Japan. The development of properties in Japan by ProLogis is subject to ProLogis ability to acquire adequate land parcels for development and obtain leasing commitments. ProLogis had four projects under development at a total expected cost at completion of \$227.5 million in the Tokyo market at December 31, 2002.

There can be no assurance that the property funds will have sufficient capital available (either debt or equity capital) such that they will be able to acquire the properties that ProLogis expects to have available for contribution in the future. Should the property funds not have sufficient capital to acquire these properties, ProLogis is allowed to pursue other third party disposition opportunities. However, there can be no assurance that ProLogis can readily dispose of its development pipeline to third parties and ProLogis could experience delays in making sales to third parties. Such delays could result in the recognition of the expected development profits in an accounting period that is later than expected. See the discussion of risks factors involved with disposition of properties and the raising of capital at Risk Factors.

*Cash Generated by Operating Activities*

Net cash provided by operating activities was \$377.2 million in 2002, \$343.3 million in 2001 and \$321.1 million in 2000. These increases are primarily the result of lower interest expense in 2001 as well as other operational items discussed in Results of Operations. Cash provided by operating activities exceeded the cash distributions paid on Common Shares in each year, 2000 to 2002.

*Cash Investing and Cash Financing Activities*

In 2002, ProLogis investing activities used net cash of \$136.1 million. In 2001, ProLogis investing activities provided net cash of \$104.0 million. In 2000, ProLogis investing activities used net cash of \$376.9 million. ProLogis investing activities consisted primarily of investments in real estate (both acquisition and development expenditures) as well as recurring capital expenditures, tenant improvements and lease commissions on previously leased space that aggregated \$1.21 billion in 2002, \$836.3 million in 2001 and \$670.9 million in 2000. ProLogis unconsolidated investees generated net cash to ProLogis of \$79.8 million in 2002 and \$72.7 million in 2001. However, ProLogis unconsolidated investees required a net cash investment of \$188.8 million in 2000. Sales of operating assets in the temperature-controlled distributions operating segment was the primary source of the net cash provided by the unconsolidated investees. Also, the property funds make distributions to ProLogis. In 2000, ProLogis made additional investments in Kingspark S.A., ProLogis Logistics, GoProLogis and ProLogis Phatpipe that offset cash provided from its unconsolidated investees. Net cash generated from contributions and sales of properties and land parcels were \$968.9 million, \$856.0 million and \$489.0 million in 2002, 2001 and 2000, respectively.

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In 2002 and 2001, ProLogis' financing activities utilized net cash of \$158.3 million and \$477.1 million, respectively. Financing activities provided net cash of \$44.4 million in 2000. Excluding cash distributions on Common Shares and to minority interest holders and preferred share dividends, ProLogis' financing activities provided net cash of \$134.0 million in 2002 and \$327.6 million in 2000 with net borrowings on the lines of credit and proceeds from the sales of Common Shares as the primary sources of cash in these years. Excluding cash distributions on Common Shares and to minority interest holders and preferred share dividends, ProLogis' financing activities used net cash of \$195.0 million in 2001 with net repayments on ProLogis' lines of credit and the redemption of \$139.6 million of preferred equity being the primary uses of cash.

Aggregate distributions paid to holders of Common Shares were \$252.3 million, \$237.7 million and \$219.3 million for 2002, 2001 and 2000, respectively. Dividends paid on preferred shares were \$32.7 million in 2002, \$37.3 million in 2001 and \$56.8 million in 2000. Distributions to minority interest holders were \$7.2 million in 2002 and \$7.1 million in both 2001 and 2000.

*Borrowing Capacity and Debt Maturities*

ProLogis has \$1.15 billion of short-term borrowing commitments through six revolving lines of credit. These borrowings are available in four currencies and are summarized below for the periods indicated (dollar amounts in millions of U.S. dollars, as applicable):

Facility	Commitments at		Outstanding Balances at		Weighted Average Interest Rate(1)	Expiration
	12/31/02	03/24/03	12/31/02	03/24/03		
North America	\$ 400.0	\$ 400.0	\$ 110.0	\$ 50.0	2.08%	11/08/05(2)
North America(3)	100.0	100.0	3.4	3.7	3.68%	11/07/03(2)
North America(3)(4)	60.0	60.0	3.8	8.7	1.90%	06/06/03
Europe(5)	340.8	345.9	320.8	331.4	3.88%	12/17/03
United Kingdom(6)(7)	40.3	39.4		17.8		07/31/03
Japan(8)	206.6	202.9	107.9	108.5	1.07%	09/13/04(2)
	<u>\$ 1,147.7</u>	<u>\$ 1,148.2</u>	<u>\$ 545.9</u>	<u>\$ 520.1</u>	<u>2.95%</u>	

- (1) Represents the weighted average interest rate on borrowings outstanding at December 31, 2002.
- (2) The credit agreement may be extended for one year from this date at ProLogis' option.
- (3) Borrowings can be denominated in U.S. dollar, euro, pound sterling or yen.
- (4) Total commitments available to ProLogis at December 31, 2002 and March 24, 2003, have been reduced by letters of credit outstanding of \$9.2 million and \$11.2 million, respectively.
- (5) Borrowings can be denominated in euro or pound sterling with a total commitment of 325.0 million euro. At December 31, 2002 and March 24, 2003, amounts outstanding represent the U.S. dollar equivalent of borrowings of 311.2 million euro and 311.4 million euro, respectively.
- (6) Borrowings are denominated in pound sterling with a total commitment is 25.0 million pound sterling. At March 24, 2003, the amount outstanding represents the U.S. dollar equivalent of borrowings of 11.3 million pound sterling.
- (7) Total commitments available to ProLogis at December 31, 2002 and March 24, 2003, have been reduced by letters of credit outstanding of \$9.9 million (the currency equivalent of 6.1 million pound sterling) and \$10.0 million (the currency equivalent of 6.4 million pound sterling) of letters of credit outstanding, respectively.
- (8) Borrowings are denominated in yen with a total commitment is 24.5 billion yen. At December 31, 2002 and March 24, 2003, amounts outstanding represent the U.S. dollar equivalent of borrowings of 12.8 billion yen and 13.1 billion yen, respectively.



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ProLogis had senior unsecured notes and secured debt (mortgage notes, assessment bonds and securitized debt) outstanding at December 31, 2002 with annual principal payments during each of the years in the five-year period ending December 31, 2007 and thereafter as follows (in thousands of U.S. dollars):

2003	\$ 222,390
2004	314,956
2005	110,568
2006	320,165
2007	331,777
2008 and thereafter	887,997
	<hr/>
Total principal due	2,187,853
Less: Original issue discount	(1,781)
	<hr/>
Total carrying value	\$2,186,072
	<hr/>

The \$300.0 million of senior unsecured notes issued on February 24, 2003 are due in 2013. See Overview and Note 5 to ProLogis Consolidated Financial Statements in Item 8. Additionally, as of December 31, 2002, ProLogis had guaranteed \$46.0 million of short-term debt of ProLogis North American Properties Fund V that is due in May 2003.

*Off-Balance Sheet Arrangements*

Liquidity and Capital Resources of ProLogis Unconsolidated Investees

ProLogis had investments in and advances to unconsolidated investees of \$821.4 million at December 31, 2002. Summarized financial information for certain of these unconsolidated investees at December 31, 2002 is presented below (in millions of U.S. dollars, as applicable). The information presented is for the entire entity, not ProLogis proportionate share of the entity.

	ProLogis California	ProLogis North American Properties Fund I	ProLogis North American Properties Fund II	ProLogis North American Properties Fund III	ProLogis North American Properties Fund IV	ProLogis North American Properties Fund V	ProLogis European Properties Fund	ProLogis Japan Properties Fund	Frigoscandia S.A.
Total assets	\$ 591.3	\$ 361.6	\$ 234.3	\$ 205.5	\$ 143.8	\$ 548.8	\$ 2,666.2	\$ 67.4	\$ 259.4
Total liabilities	\$ 299.0(1)	\$ 239.3(2)	\$ 170.9(3)	\$ 153.1(4)	\$ 105.1(5)	\$ 309.2(6)	\$ 1,215.3(7)	\$ 49.4(8)	\$ 392.2(9)
Minority interest	\$	\$	\$	\$	\$	\$	\$	\$	\$ 0.1
Equity	\$ 292.3	\$ 122.3	\$ 63.4	\$ 52.4	\$ 38.7	\$ 239.6	\$ 1,450.9	\$ 18.0	\$ (132.9)
Revenues	\$ 70.5	\$ 43.4	\$ 30.0	\$ 25.3	\$ 17.4	\$ 37.5	\$ 153.2	\$ 1.2	\$ 197.7
Net earnings (loss)	\$ 21.1	\$ 7.4	\$ 6.8	\$ 2.7	\$ 3.2	\$ 11.3	\$ 21.1	\$ 0.8	\$ (6.9)
ProLogis ownership at December 31, 2002	50%	41.3%	20%	20%	20%	16.1%	29.6%	20%	95%(10)

(1) Total liabilities of ProLogis California include amounts due to ProLogis and loans from third parties in the following amounts:

\$0.2 million due to ProLogis;

\$17.2 million due to a third party; due May 2005; none of which has been guaranteed by ProLogis;

\$180.0 million due to a third party; due March 2009; none of which has been guaranteed by ProLogis; and

\$93.3 million due to a third party; due August 2009; none of which has been guaranteed by ProLogis.

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- (2) Total liabilities of ProLogis North American Properties Fund I include amounts due to ProLogis and loans from third parties in the following amounts:
- \$0.7 million due to ProLogis;
  - \$130.6 million due to a third party; due December 2010; none of which has been guaranteed by ProLogis; and
  - \$102.0 million due to a third party; due March 2011; none of which has been guaranteed by ProLogis.
- (3) Total liabilities of ProLogis North American Properties Fund II include amounts due to ProLogis and a loan from a third party in the following amounts:
- \$0.2 million due to ProLogis and
  - \$165.0 million due to a third party; due June 2007; none of which has been guaranteed by ProLogis.
- (4) Total liabilities of ProLogis North American Properties Fund III include amounts due to ProLogis and loans from third parties in the following amounts:
- \$0.1 million due to ProLogis;
  - \$150.0 million due to a third party; due September 2007; none of which has been guaranteed by ProLogis; and
  - \$0.3 million (three assessment bond issues) of third party debt; due at various dates between June 2005 and March 2021; none of which have been guaranteed by ProLogis.
- (5) Total liabilities of ProLogis North American Properties Fund IV include amounts due to ProLogis and loans from third parties in the following amounts:
- \$0.1 million due to ProLogis;
  - \$103.0 million due to a third party; due January 2008; none of which has been guaranteed by ProLogis; and
  - \$0.2 million of other third party debt; due March 2021; none of which has been guaranteed by ProLogis.
- (6) Total liabilities of ProLogis North American Properties Fund V include amounts due to ProLogis and loans from third parties in the following amounts:
- \$2.8 million due to ProLogis;
  - \$46.0 million due to a third party; due May 2003; all of which has been guaranteed by ProLogis;
  - \$173.0 million due to a third party; due July 2007; none of which has been guaranteed by ProLogis; and
  - \$64.0 million due to a third party; due January 2013; none of which has been guaranteed by ProLogis.
- ProLogis North American Properties Fund V has executed a rate lock letter and loan application with an institutional lender. The proceeds from this new secured loan facility, if funded, are expected to be used to repay the borrowings due in May 2003. This loan application does not require ProLogis to guarantee the debt.
- (7) Total liabilities of ProLogis European Properties Fund include amounts due to ProLogis and loans from third parties in the following amounts:



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\$6.7 million due to ProLogis;

\$175.2 million due to a third party; due in April 2003; none of which has been guaranteed by ProLogis;

\$220.3 million due to a third party; due in May 2008; none of which has been guaranteed by ProLogis;

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\$148.4 million due to a third party; due in April 2009; none of which has been guaranteed by ProLogis;

\$366.9 million due to a third party; due in May 2009; none of which has been guaranteed by ProLogis; and

\$47.9 million (seven mortgage issues) due to third parties; due in March 2015; none of which have been guaranteed by ProLogis.

- (8) Total liabilities of ProLogis Japan Properties Fund include amounts due to ProLogis and a loan from a third party in the following amounts:

\$0.1 million due to ProLogis and

\$48.1 million due to a third party; due in June 2003; none of which has been guaranteed by ProLogis.

- (9) Total liabilities of Frigoscandia S.A. include amounts due to ProLogis and loans from third parties in the following amounts:

\$306.4 million due to ProLogis and

\$0.2 million of other debt due to a third party; none of which has been guaranteed by ProLogis.

- (10) ProLogis direct ownership of all of the non-voting preferred stock of Frigoscandia S.A. represents a 95% interest in its earnings or losses. CSI/ Frigo LLC is excluded from the information presented.

ProLogis may in the future provide guarantees of short-term financing arrangements that property funds enter into associated with the contributions of properties to the property funds by ProLogis. These guarantees would be provided by ProLogis on short-term financing arrangements that the property funds enter into on an interim basis prior to obtaining long-term secured debt.

*Distribution and Dividend Requirements*

ProLogis distribution policy is to distribute a percentage of its cash flow that ensures that ProLogis will meet the distribution requirements of the Code and allows ProLogis to maximize the cash retained to meet other cash needs such as capital improvements and investment activities. Because depreciation is a non-cash expense, cash flow typically will be greater than earnings from operations and net earnings. Therefore, annual distributions are expected to be higher than annual earnings.

Cash distributions per Common Share paid in 2002, 2001 and 2000 were \$1.42, \$1.38 and \$1.34, respectively. The Board set a projected annual distribution rate for 2003 of \$1.44 per Common Share. ProLogis paid a distribution for the first quarter of 2003 of \$0.36 per Common Share on February 28, 2003 to holders of Common Shares at February 14, 2003. The payment of distributions is subject to the discretion of the Board and is dependent upon the financial condition and operating results of ProLogis and may be adjusted at the discretion of the Board during the year.

At December 31, 2002, ProLogis had three series of cumulative redeemable preferred shares of beneficial interest outstanding. The annual dividend rates on these series of preferred shares are \$4.27 per share (Series C), \$1.98 per share (Series D) and \$2.19 per share (Series E).

Pursuant to the terms of its preferred shares, ProLogis is restricted from declaring or paying any distribution with respect to its Common Shares unless and until all cumulative dividends with respect to its preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then current dividend period with respect to the preferred shares.

*Other Commitments*

At December 31, 2002, ProLogis had letters of intent or contingent contracts, subject to ProLogis final due diligence, for the acquisition of properties aggregating 3.3 million square feet at an estimated acquisition cost of \$116.4 million. At December 31, 2002, ProLogis had \$6.9 million of funds escrowed with third parties as the result of tax-deferred exchange transactions that can be used to acquire these assets. In January 2003,



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ProLogis completed the acquisition of 11 of these properties aggregating 2.3 million square feet at a total acquisition cost of \$79.9 million. The remaining transactions are subject to a number of conditions and ProLogis cannot predict with certainty that they will be consummated.

At December 31, 2002, ProLogis had properties under development with an expected cost at completion of \$683.0 million of which \$305.6 million was unfunded.

ProLogis has a Common Share repurchase program under which it may repurchase up to \$215.0 million of its Common Shares. The Common Shares have been and, to the extent these repurchases continue, will be purchased in the open market and in privately negotiated transactions, depending on market prices and other conditions. At December 31, 2002, ProLogis has repurchased 5,183,200 Common Shares under this program at a total cost of \$121.2 million. An additional \$93.8 million of Common Shares may be repurchased under the program as of December 31, 2002 (\$85.1 million at March 24, 2003).

### *Derivative Financial Instruments*

ProLogis uses derivative financial instruments as hedges to manage well-defined risk associated with interest and foreign currency rate fluctuations on existing or anticipated obligations and transactions. ProLogis does not use derivative financial instruments for trading or speculative purposes.

The primary risks associated with derivative instruments are market risk and credit risk. Market risk is defined as the potential for loss in the value of the derivative due to adverse changes in market prices (interest rates or foreign currency rates). The use of derivative financial instruments allows ProLogis to manage the risks of increases in interest rates and fluctuations in foreign currency exchange rates with respect to the effects these fluctuations would have on ProLogis' income and cash flows.

Credit risk is the risk that one of the parties to a derivative contract fails to perform or meet their financial obligation under the contract. ProLogis does not obtain collateral to support financial instruments subject to credit risk but monitors the credit standing of counterparties, primarily global commercial banks. ProLogis does not anticipate non-performance by any of the counterparties to its derivative contracts. However, should a counterparty fail to perform, ProLogis would incur a financial loss to the extent of the positive fair market value of the derivative instruments, if any.

At December 31, 2002, ProLogis had foreign currency put option contracts outstanding in the notional amount of 38.7 million euro and 9.6 million pound sterling (the currency equivalent of approximately \$56.1 million) related to its operations in Europe. The put option contracts were fully paid for at execution and provide ProLogis with the option to exchange amounts of euro and pound sterling for U.S. dollars at a fixed exchange rate such that, if the euro or pound sterling were to depreciate against the U.S. dollar to predetermined levels as set by the contracts, ProLogis could exercise its options and mitigate its foreign currency exchange losses. The outstanding contracts do not qualify for hedge accounting treatment and were marked-to-market through income at December 31, 2002. In 2002, ProLogis recognized aggregate expense of \$4.4 million on various put option contracts, including realized losses of \$3.0 million and mark-to-market losses of \$1.4 million.

### **Funds from Operations**

Funds from operations attributable to Common Shares increased \$61.6 million to \$436.0 million in 2002 from \$374.4 million in 2001. Funds from operations attributable to Common Shares decreased by \$2.3 million in 2001 to \$374.4 million from \$376.7 million in 2000. The decrease in 2001, is primarily attributable to the recognition by ProLogis of losses of \$42.8 million representing ProLogis' proportionate share of impairment charges associated with technology related investments of certain of its unconsolidated investees.

ProLogis considers funds from operations to be a useful supplemental measure of comparative period operating performance and as a supplemental measure to provide management, financial analysts, potential investors and shareholders with an indication of ProLogis' ability to fund its capital expenditures and investment activities and its other cash needs. Funds from operations does not represent net earnings or cash from operating activities in accordance with GAAP and is not necessarily indicative of cash available to fund

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cash needs, which is presented in the Consolidated Statements of Cash Flows in ProLogis Consolidated Financial Statements in Item 8. Funds from operations should not be considered as an alternative to net earnings as an indicator of ProLogis operating performance or as an alternative to cash flows from operating, investing or financing activities as a measure of liquidity. Additionally, the funds from operations measure presented by ProLogis will not necessarily be comparable to similarly titled measures of other REITs.

Funds from operations is defined by the National Association of Real Estate Investment Trusts ( NAREIT ) generally as net earnings (computed in accordance with GAAP), excluding real estate related depreciation and amortization, gains and losses from sales of properties, except those gains and losses from sales of properties upon completion or stabilization under pre-sale agreements and after adjustments for unconsolidated investees to reflect their funds from operations on the same basis. ProLogis includes the gains and losses generated by CDFS business segment activities in funds from operations (see Results of Operations CDFS Business ).

Funds from operations, as used by ProLogis, is modified from the NAREIT definition. ProLogis funds from operations measure does not include: (i) deferred income tax benefits and deferred income tax expenses of ProLogis taxable subsidiaries; (ii) foreign currency exchange gains and losses resulting from certain debt transactions between ProLogis and its foreign consolidated subsidiaries; (iii) foreign currency exchange gains and losses resulting from certain debt transactions between ProLogis and its foreign unconsolidated investees; (iv) foreign currency exchange gains and losses from the remeasurement (based on current foreign currency exchange rates) of certain third party debt of ProLogis foreign consolidated subsidiaries and unconsolidated investees; and (v) mark-to-market adjustments associated with derivative financial instruments utilized to manage ProLogis foreign currency risks. ProLogis adjustments to the NAREIT definition are made to reflect ProLogis funds from operations on a comparable basis with the other REITs that do not engage in the same types of transactions that give rise to these items.

Funds from operations are as follows for the periods indicated (in thousands of U.S. dollars):

	Year Ended December 31,		
	2002	2001	2000
Net earnings attributable to Common Shares	\$216,166	\$ 90,835	\$157,715
Add (Deduct):			
Real estate related depreciation and amortization	145,233	137,033	146,859
Gains from contribution and sales of non-CDFS business segment assets, net	(6,648)	(10,008)	(1,314)
Foreign currency exchange (gains) losses, net(1)	(743)	1,484	19,569
Deferred income tax expense	17,660	2,258	4,230
ProLogis share of reconciling items of unconsolidated investees:			
Real estate related depreciation and amortization	41,779	63,948	57,366
Write-down of operating assets and other impairment charges(2)	42,917	88,413	
(Gains) losses from contribution and sales of non-CDFS business segment assets, net(2)	(2,248)	4,417	(744)
Foreign currency exchange (gains) losses, net(1)	(4,268)	8,204	(2,773)
Deferred income tax benefit	(13,881)	(12,171)	(4,190)
Funds from operations attributable to Common Shares	<u>\$435,967</u>	<u>\$374,413</u>	<u>\$376,718</u>

(1) See Results of Operations Other Income and Expense Items Foreign Currency Exchange Losses, Net .

(2) See Results of Operations Temperature-Controlled Distribution Operations . The temperature-controlled distribution operations companies accounted for \$1.5 million of these net gains in 2002, substantially all of these net losses in 2001 and substantially all of these net gains in 2000.

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### **Risk Factors**

ProLogis' operations involve various risks that could adversely affect ProLogis' financial condition, results of operations, cash flow, ability to pay distributions on Common Shares and the market price of Common Shares. These risks include, among others:

#### *General Real Estate Risks*

##### General Economic Conditions

ProLogis is exposed to the general economic conditions and the local, regional, national and international conditions that affect the markets in which it owns industrial distribution properties. ProLogis' operating performance depends on the economic conditions of markets in which its distribution properties are concentrated. While ProLogis does not have in excess of 10% of its total portfolio (including the properties owned by the property funds) in any one market, it does have significant holdings in Atlanta, Chicago, Dallas/ Ft. Worth, Houston, Los Angeles, Memphis, Paris and San Francisco. ProLogis' operating performance could be adversely affected if conditions in these larger markets, such as an oversupply of distribution space or a reduction in demand for distribution properties, become less favorable relative to other geographic areas. Any material oversupply of distribution space or material reduction of demand for distribution space could adversely affect ProLogis' operating income and the value of its Common Shares.

##### Risks Particular To Real Estate

Real property investments are subject to varying degrees of risk. While ProLogis seeks to minimize these risks through geographic diversification, its market research and property management capabilities, these risks cannot be eliminated. The factors that can affect real estate values include:

changes in the general economic climate;

local conditions, such as an oversupply of distribution space or a reduction in demand for industrial real estate in an area;

the quality and philosophy of management;

the attractiveness of ProLogis' properties to potential customers;

competition from other available properties;

ProLogis' ability to provide adequate maintenance of and insurance on its properties;

ProLogis' ability to control variable operating costs;

governmental regulations, including zoning, usage and tax laws and changes in these laws; and

potential liability under, and changes in, environmental, zoning and other laws.

##### Risks Associated with Concentration of ProLogis' Investments in the Industrial Sector

ProLogis' property operations and CDFS business segments are concentrated in the industrial distribution sector. This concentration may expose ProLogis to the risk of economic downturns in this sector to a greater extent than if ProLogis' business activities included other types of real estate investments.

##### Risks Associated with ProLogis' Development Activities

ProLogis has developed a significant number of distribution properties since its inception and intends to continue to pursue development activities as opportunities arise. Such development activities generally require various government and other approvals and ProLogis may not receive such approvals. ProLogis will be subject to risks associated with such development activities including, but not limited to:

the risk that development opportunities explored by ProLogis may be abandoned with the related investment written off;

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the risk that construction costs of a property may exceed original estimates or may not be concluded on schedule (including the possibility of contract default, the effects of local weather conditions and local or national strikes or shortages in materials, building supplies or energy and fuel for equipment) which could make the project less profitable than originally estimated; and

the risk that occupancy rates and rents of a completed project will not make the project as profitable as originally estimated.

**Risks Associated with the Contribution and Sale of Properties**

ProLogis has contributed to property funds or sold to third parties, a significant number of distribution properties in recent years and ProLogis intends to continue to contribute or sell properties as opportunities arise, particularly in its CDFS business segment. ProLogis' ability to contribute or sell properties on advantageous terms is dependent upon several factors, some of which are beyond the control of ProLogis management, primarily competition from other owners of properties that are trying to dispose of their properties. ProLogis' ability to develop and lease properties will impact ProLogis' ability to contribute or sell these properties. Continued access to private debt and equity capital by the property funds is necessary in order for ProLogis to continue its strategy of contributing properties to property funds. Should ProLogis not have sufficient properties available that meet the investment criteria of current or future property funds, or should the property funds have reduced or no access to capital on favorable terms, then the contributions could be delayed resulting in adverse effects on ProLogis' liquidity and on its ability to meet projected earnings levels in a particular reporting period. Failure to meet its projected earnings levels in a particular reporting period could have an adverse effect on ProLogis' results of operations and on the market price of ProLogis' Common Shares. Further, ProLogis' inability to redeploy the proceeds from its divestitures in accordance with its investment strategy could have an adverse affect on ProLogis' results of operations.

**Risks Associated with Acquisition of Properties**

ProLogis acquires distribution properties from time to time. The acquisition of properties involves risks, including the risk that the acquired property will not perform as anticipated and the risks that the actual costs for rehabilitation, renovation and improvements identified in the pre-acquisition due diligence process exceed estimates. There is, and it is expected that there will continue to be, significant competition for investment opportunities that meet ProLogis' investment criteria as well as risks associated with obtaining financing for acquisition activities, if necessary.

**Tenant Default**

ProLogis' results of operations and distributable cash flow would be adversely affected if a significant number of ProLogis' tenants are unable to meet their obligations to ProLogis. In the event of default by a significant number of tenants, ProLogis may experience delays and incur substantial costs in enforcing its rights as landlord.

**Ability to Renew Leases or Re-let Space as Leases Expire**

ProLogis' income and distributable cash flow would be adversely affected if ProLogis is unable to lease, on economically favorable terms, a significant amount of space in its distribution properties. ProLogis has 22.9 million square feet (out of a total of 107.8 million occupied square feet) of distribution space with leases that expire in 2003 and the property funds have a combined 4.5 million square feet (out of a total of 77.2 million occupied square feet) of distribution space with leases that expire in 2003. The number of distribution properties in a market or submarket could adversely affect both ProLogis' ability to lease distribution space and the rental rates that can be obtained in new leases.

**Real Estate Investments Are Not As Liquid As Certain Other Types Of Assets**

Real estate investments are not as liquid as other types of assets and this lack of liquidity may tend to limit ProLogis' ability to react promptly to changes in economic or other conditions. In addition, significant



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expenditures associated with real estate investments, such as mortgage payments, real estate taxes and maintenance costs, are generally not reduced when circumstances cause a reduction in income from the investments. Like other companies qualifying as REITs under the Code, ProLogis must comply with the safe harbor rules relating to the number of properties disposed of in a year, their tax bases and the cost of improvements made to the properties, or meet other tests which enable a REIT to avoid punitive taxation on the sale of assets. Thus, ProLogis ability at any time to sell assets, or contribute assets to property funds or other entities in which ProLogis has an ownership interest may be restricted.

### **ProLogis Insurance Coverage Does Not Include All Potential Losses**

ProLogis and its unconsolidated investees currently carry comprehensive insurance coverage including property, liability, fire, flood, earthquake, environmental, extended coverage and rental loss as appropriate for the markets where each of their properties and their business operations are located. The insurance coverage contains policy specifications and insured limits customarily carried for similar properties and business activities. ProLogis believes its properties and the properties of its unconsolidated investees are adequately insured. However, there are certain losses, including losses from floods and losses from earthquakes, acts of war, acts of terrorism or riots, that are not generally insured against or that are not generally fully insured against because it is not deemed to be economically feasible or prudent to do so. However, if an uninsured loss or a loss in excess of insured limits occurs with respect to one or more of ProLogis properties, ProLogis could experience a significant loss of capital invested and potential revenues in these properties and could potentially remain obligated under any recourse debt associated with the property.

### **Potential Environmental Liability**

Under various federal, state and local laws, ordinances and regulations, a current or previous owner, developer or operator of real estate may be liable for the costs of removal or remediation of certain hazardous or toxic substances at, on, under or in its property. The costs of removal or remediation of such substances could be substantial. Such laws often impose liability without regard to whether the owner or operator knew of, or was responsible for, the release or presence of such hazardous substances. ProLogis conducts Phase I environmental assessments as part of its due diligence activities. ProLogis has not been notified nor is ProLogis aware of any environmental condition with respect to its real estate assets that are likely to be material to ProLogis financial condition. However, ProLogis cannot give any assurance that such conditions do not exist or may not arise in the future. The presence of such substances on ProLogis real estate investments could adversely affect its ability to sell such investments or to borrow using such investments as collateral and may also have an adverse effect on ProLogis cash flow.

### ***Financing and Capital Risks***

#### **Access to Capital**

ProLogis, as a REIT, is required to distribute at least 90% of its taxable income to its shareholders. Consequently, ProLogis is, as are all REITs, dependent on external capital to fund its development and acquisition activities. ProLogis has been accessing private debt and equity capital through the establishment of property funds that acquire properties from ProLogis. ProLogis ability to access private debt and equity capital on favorable terms or at all is dependent upon a number of factors, including general market conditions and competition from other real estate companies. Further, ProLogis generates significant profits as a result of the contributions of properties to the property funds. To the extent that private capital is not available to acquire properties from ProLogis, these profits may not be realized which could result in an earnings stream that is less predictable than some of its competitors and result in ProLogis not meeting its projected earnings levels in a particular reporting period. Failure to meet its projected earnings levels could have an adverse effect on the market price of Common Shares.

ProLogis is obligated to offer to contribute its stabilized developed properties in certain specified markets in Europe to ProLogis European Properties Fund, subject to these properties meeting specified investment criteria through September 2019. The subscription agreements with ProLogis European Properties Fund s

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investors expired on September 15, 2002 and all commitments were fully funded prior to expiration. No assurance can be given that ProLogis European Properties Fund will be able to obtain additional sources of equity capital. ProLogis' ability to contribute or sell its development pipeline and recognize development profits in Europe will be jeopardized and ProLogis' ability to meet its projected earnings levels and generate cash flow would be adversely affected should additional equity commitments not be obtained to acquire the properties that ProLogis expects to have available for contribution on the short-term until ProLogis could sell these properties to third parties.

ProLogis is obligated to offer to contribute its stabilized developed properties North America (except those properties in the Los Angeles/ Orange County market) to ProLogis North American Properties Fund V through December 2003, subject to these properties meeting specified investment criteria. The primary source of capital for ProLogis North American Properties Fund V is provided by its majority investor that is a listed property trust in Australia. ProLogis' ability to contribute or sell its development pipeline and recognize development profits in North America will be jeopardized and ProLogis' ability to meet its projected earnings levels and generate cash flow would be adversely affected should ProLogis North American Properties Fund V not be successful in raising additional capital such that it can acquire the properties that ProLogis expects to have available for contribution in the short-term until ProLogis could sell the properties to third parties.

ProLogis is obligated to offer to contribute its stabilized developed properties in Japan to ProLogis Japan Properties Fund through June 2006, subject to these properties meeting specified investment criteria. ProLogis' ability to contribute or sell its development pipeline and recognize development profits in Japan will be jeopardized and ProLogis' ability to meet its projected earnings levels and generate cash flow would be adversely affected should ProLogis Japan Properties Fund not receive the committed funds from its majority investor to acquire the properties that ProLogis expects to be available for contribution. ProLogis' ability to contribute or sell its development pipeline and recognize development profits in Japan would be jeopardized and ProLogis' ability to meet its projected earnings levels and generate cash flow would be adversely affected should this committed capital not be available within the property fund in the short-term until ProLogis could sell the properties to third parties.

### **Limitations on Debt**

ProLogis currently has a policy of incurring debt only if upon such incurrence, ProLogis' debt-to-book capitalization ratio, as adjusted, would not exceed 50%. The Board could alter or eliminate this policy without shareholder approval and would do so if, for example, it were necessary in order for ProLogis to continue with its investment strategy and to continue to meet the REIT requirements under the Code. If this policy were changed, ProLogis could become more highly leveraged, resulting in an increase in debt service that could adversely affect the cash available for distribution to shareholders.

### **Debt Financing**

ProLogis is subject to risks normally associated with debt financing, including the risk that ProLogis' cash flow will be insufficient to meet required payments of principal and interest and the risk that ProLogis will not be able to refinance existing indebtedness or that the terms of such refinancing will not be as favorable as the terms of the existing indebtedness. There can be no assurance that ProLogis will be able to refinance any indebtedness or otherwise obtain funds by selling assets or raising equity to make required payments on maturing indebtedness.

ProLogis utilizes the short-term borrowing capabilities (over \$1.15 billion as of December 31, 2002) provided by six credit agreements that provide revolving line of credit facilities to ProLogis in addition to operating cash flow and proceeds from dispositions to fund its development, acquisition and distribution requirements. ProLogis' six revolving lines of credits expire through 2005 (\$541.1 million during 2003, \$206.6 million during 2004, \$400.0 million during 2005). ProLogis' ability to refinance these credit agreements in a timely manner and at favorable terms is dependent on several factors including, general economic conditions, ProLogis' credit ratings and interest rate levels. ProLogis short-term credit agreements bear interest at variable rates. Increases in interest rates would increase ProLogis' interest expense under these

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agreements. If ProLogis is unable to refinance its indebtedness at maturity or meet its payment obligations, the amount of cash available for distribution may be adversely affected.

### **Requirements of Credit Agreements**

The terms of ProLogis' various credit agreements and other indebtedness require ProLogis to comply with a number of customary financial and other covenants, such as maintaining debt service coverage and leverage ratios and maintaining insurance coverage. These covenants may limit ProLogis' flexibility in its operations, and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness even if ProLogis has satisfied its payment obligations. If ProLogis is unable to refinance its indebtedness at maturity or meet its payment obligations, the amount of cash available for distribution may be adversely affected.

### *Federal Income Tax Risks*

#### **Failure to Qualify as a REIT Could Adversely Affect Shareholders**

ProLogis elected to be taxed as a REIT under the Code commencing with its taxable year ended December 31, 1993. To maintain REIT status, ProLogis must meet a number of highly technical requirements on a continuing basis. Those requirements seek to ensure, among other things, that the gross income and investments of a REIT are largely real estate related, that a REIT distributes substantially all its ordinary taxable income to shareholders on a current basis and that the REIT's equity ownership is not overly concentrated. Due to the complex nature of these rules, the available guidance concerning interpretation of the rules, the importance of ongoing factual determinations and the possibility of adverse changes in the law, administrative interpretations of the law and changes in ProLogis' business, no assurance can be given that ProLogis will qualify as a REIT for any particular year.

If ProLogis fails to qualify as a REIT, it will be taxed as a regular corporation, and distributions to shareholders will not be deductible in computing ProLogis' taxable income. The resulting corporate income tax liabilities could materially reduce the distributable cash flow to ProLogis' shareholders or funds available for reinvestment. Moreover, ProLogis might not be able to elect to be treated as a REIT for the four taxable years after the year during which ProLogis ceased to qualify as a REIT. In addition, if ProLogis later requalified as a REIT, it might be required to pay a full corporate-level tax on any unrealized gain in its assets as of the date of requalification and to make distributions to shareholders equal to any earnings accumulated during the period of non-REIT status. In the absence of REIT status, distributions to shareholders would no longer be required.

#### **Potential Adverse Effect of REIT Distribution Requirements**

To maintain its qualification as a REIT under the Code, ProLogis must annually distribute to ProLogis' shareholders at least 90% of its ordinary taxable income, excluding net capital gains. This requirement limits ProLogis' ability to accumulate capital. ProLogis may not have sufficient cash or other liquid assets to meet the distribution requirements. Difficulties in meeting the distribution requirements might arise due to competing demands for ProLogis' funds or to timing differences between tax reporting and cash receipts and disbursements, because income may have to be reported before cash is received, because expenses may have to be paid before a deduction is allowed or because deductions may be disallowed or limited or the Internal Revenue Service may make a determination that adjusts reported income. In those situations, ProLogis might be required to borrow funds or sell properties on adverse terms in order to meet the distribution requirements and interest and penalties could apply. If ProLogis fails to make a required distribution, it would cease to be a REIT.

#### **Prohibited Transaction Income Could Result From Certain Property Transfers**

ProLogis contributes properties to property funds and sells properties to third parties. Some of these contributions and sales are made from ProLogis' taxable subsidiaries. Under the Code, if the disposition are deemed to be a prohibited transaction, a 100% penalty tax on the resulting gain could be assessed. The

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question of what constitutes a prohibited transaction is based on the facts and circumstances surrounding each transaction. The Internal Revenue Service could contend that certain contributions or sales of properties by ProLogis are prohibited transactions. While ProLogis' management does not believe that the Internal Revenue Service would prevail in such a dispute, if the matter was successfully argued by the Internal Revenue Service the 100% penalty tax could be assessed against the profits from these transactions. Additionally, any income from a prohibited transaction may adversely affect ProLogis' ability to satisfy the income tests for qualification as a REIT.

*Other Risks*

**ProLogis is Dependent on Key Personnel**

ProLogis' executive officers and other senior offices have a significant role in ProLogis' success. The ability of ProLogis to retain its management group or to attract suitable replacements should any members of the management group leave ProLogis is dependent on the competitive nature of the employment market. The loss of services from key members of the management group or a limitation in their availability could adversely effect ProLogis' financial condition and cash flow. Further, such a loss could be negatively perceived in the capital markets.

**Share Prices May Be Affected By Market Interest Rates**

The annual distribution rate on Common Shares as a percentage of its market price may influence the trading price of such Common Shares. An increase in market interest rates may lead investors to demand a higher annual distribution rate, which could adversely affect the market price of such Common Shares.

**Foreign Currency Risk**

ProLogis has pursued and intends to continue to pursue growth opportunities in international markets and often invests in countries where the U.S. dollar is not the national currency. As a result, ProLogis is subject to foreign currency risk due to potential fluctuations in exchange rates between foreign currencies and the U.S. dollar. For example, a significant depreciation in the value of the foreign currency of one or more countries where ProLogis has a significant investment may materially adversely affect ProLogis' results of operations. ProLogis attempts to mitigate any such effects by borrowing under debt agreements denominated in foreign currencies and foreign currency put option contracts, although there can be no assurance that such attempts will be successful.

**Government Regulations and Actions**

There are many laws and governmental regulations that are applicable to ProLogis, its unconsolidated investees and their properties. Changes in these laws and governmental regulations, or their interpretation by agencies or the courts, could occur. Further, economic and political factors, including civil unrest, governmental changes and restrictions on the ability to transfer capital across borders in the United States, but primarily in the foreign countries in which ProLogis has invested, can have a major impact on a global company such as ProLogis.

**ITEM 7A. Quantitative and Qualitative Disclosure About Market Risk**

ProLogis is exposed to market risk from changes in interest rates and foreign currency exchange rates. ProLogis has used certain derivative financial instruments, primarily foreign currency put option contracts to reduce its foreign currency market risk. On a limited basis, ProLogis has used interest rate swap agreements to reduce its interest rate market risk. ProLogis does not use financial instruments for trading or speculative purposes and all financial instruments are entered into in accordance polices that have been approved by the Board.

ProLogis has estimated its market risk exposures using sensitivity analysis. ProLogis has defined its market risk exposure as the potential loss in future earnings and cash flow with respect to interest rate

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exposure and future earnings with respect to foreign currency exchange exposure. ProLogis' sensitivity analysis estimates the exposure to market risk sensitive instruments assuming a hypothetical 10% adverse change in year end interest rates and foreign currency exchange rates. The results of the sensitivity analysis are summarized below. The sensitivity analysis is of limited predictive value. As a result, ProLogis' ultimate realized gains or losses with respect to interest rate and foreign currency exchange rate fluctuations will depend on the exposures that arise during a future period, hedging strategies at the time, and the prevailing interest and foreign currency exchange rates.

### *Interest Rate Risk*

ProLogis' interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows. To achieve its objective for longer-term debt, ProLogis borrows on a fixed rate basis. Therefore, ProLogis' primary interest rate risk is created by its variable rate lines of credit. Although ProLogis has no interest rate derivatives outstanding at December 31, 2002, ProLogis has in the past and may in the future, utilize derivative instruments as hedges in anticipation of future debt transactions or to fix existing variable rate borrowings to manage its interest rate exposure.

During the year ended December 31, 2002, ProLogis had weighted average outstanding borrowings of \$489.5 million on its variable rate lines of credit. Based on the results of the sensitivity analysis, which assumed a 10% adverse change in interest rates, the estimated market risk exposure for interest rate-related financial instruments was approximately \$1.5 million on both future earnings and cash flow for the year ended December 31, 2002. The sensitivity analysis was based on the weighted average outstanding variable rate borrowings for 2002 and assumed a flat yield curve for the year.

### *Foreign Currency Risk*

ProLogis primarily uses foreign currency put option contracts to manage foreign currency exchange rate risk related to projected net operating income (operating income net of foreign denominated interest expense) from its foreign consolidated subsidiaries and unconsolidated investees. In addition, ProLogis incurs foreign currency risk related to third-party and intercompany loans of its foreign consolidated subsidiaries that are not denominated in the functional currency of the subsidiary or investee. The remeasurement of certain of these loans results in the recognition of foreign currency exchange gains or losses by ProLogis. ProLogis' primary exposure to foreign currency exchange rates exists with the following currencies versus the U.S. dollar: euro, pound sterling and yen. Based on the results of a sensitivity analysis, which assumed a 10% adverse change in foreign currency exchange rates, the estimated 2002 year-end market risk exposure to future earnings related to these loans was \$90.6 million.

ProLogis translates the income and expenses of its consolidated foreign subsidiaries and its proportionate share of the net earnings or losses of its unconsolidated investees recognized under the equity method. ProLogis hedges the foreign currency risk associated with approximately 75% of the forecasted net income from its foreign consolidated subsidiaries and unconsolidated investees through foreign currency put option contracts that are entered into every quarter such that ProLogis generally has twelve months of income covered under the contracts. ProLogis' sensitivity analysis, which assumed a 10% adverse change in foreign currency exchange rates, estimated the 2002 year-end market risk exposure to future earnings of ProLogis was \$1.3 million. The effect of the assumed adverse change in foreign currency exchange rates on translated income and expenses of ProLogis' foreign consolidated subsidiaries and unconsolidated investees has a high degree of inverse correlation with the derivative instruments used to hedge it. However, since ProLogis hedges approximately 75% of its projected net income from foreign entities, approximately 25% of the impact to the net earnings of its foreign consolidated subsidiaries and unconsolidated investees of an adverse movement in foreign exchange rates would not be offset by derivative instruments.

### *Fair Value of Financial Instruments*

The following estimates of the fair value of financial instruments have been determined by ProLogis using available market information and valuation methodologies believed to be appropriate for these purposes.

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Considerable judgment and a high degree of subjectivity are involved in developing these estimates and, accordingly, they are not necessarily indicative of amounts ProLogis would realize upon disposition.

At December 31, 2002 and 2001, the carrying amounts of certain financial instruments employed by ProLogis, including cash and cash equivalents, accounts receivable, accounts payable and accrued expenses were representative of their fair values due to the short-term maturity of these instruments. Similarly, the carrying values of the lines of credit balances outstanding approximate fair value as of those dates since the interest rates on the revolving lines of credit are based on current market rates. At December 31, 2002 and 2001, the fair values of ProLogis senior unsecured debt and secured debt (including mortgage notes, assessment bonds and securitized debt) have been estimated based upon quoted market prices for the same or similar issues or by discounting the future cash flows using rates currently available for debt with similar terms and maturities. The differences in the fair value of ProLogis senior unsecured debt and secured debt from the carrying value in the table below are the result of differences in the interest rates available to ProLogis as of December 31, 2002 and 2001, from the interest rates in effect as of the dates the debt was issued. The senior unsecured debt and many of the secured debt issues contain pre-payment penalties or yield maintenance provisions that would make the cost of refinancing the debt exceed the benefit that could be derived from refinancing at the lower rates.

At December 31, 2002 and 2001, the fair value of ProLogis derivative financial instruments are the amounts at which they could be settled, based on quoted market prices or estimates obtained from brokers or dealers. As ProLogis marks its foreign currency put options to market, their fair value is the same as their carrying value. The carrying value of the foreign currency put option contracts is included with other assets in ProLogis Consolidated Balance Sheet.

The following table reflects the carrying amounts and estimated fair values of ProLogis financial instruments as of the periods indicated (in thousands of U.S. dollars):

	December 31,			
	2002		2001	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Senior unsecured debt	\$ 1,630,094	\$ 1,783,943	\$ 1,670,359	\$ 1,718,919
Secured debt	\$ 555,978	\$ 602,848	\$ 532,106	\$ 568,389
Foreign currency put option contracts	\$ 492	\$ 492	\$ 2,686	\$ 2,686

**ITEM 8. Financial Statements and Supplementary Data**

ProLogis Consolidated Balance Sheets as of December 31, 2002 and 2001, its Consolidated Statements of Earnings, Shareholders Equity and Comprehensive Income and Cash Flows for each of the three years in the period ended December 31, 2002, Notes to Consolidated Financial Statements and Schedule III Real Estate and Accumulated Depreciation, together with the reports of KPMG LLP and Arthur Andersen LLP, independent public accountants, are included under Item 15 of this report and are incorporated herein by reference. Selected quarterly financial data is presented in Note 13 in Notes to Consolidated Financial Statements.

**ITEM 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure Matters**

Not applicable.

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**PART III**

**ITEM 10. Directors and Executive Officers of the Registrant  
Trustees and Officers**

For information regarding ProLogis' executive and senior officers and Trustees, see Item 1. Business ProLogis Management Executive Officers and Trustees and Item 1. Business ProLogis Management Senior Officers. The other information required by this Item 10 is incorporated herein by reference to the description under the captions Election of Trustees and Section 16(a) Beneficial Ownership Reporting Compliance in ProLogis' definitive proxy statement for its 2003 annual meeting of shareholders ( 2003 Proxy Statement ).

**ITEM 11. Executive Compensation**

Incorporated herein by reference to the description under the captions Executive Compensation , Compensation Committee Report on Executive Compensation , Trustee Compensation and Outside Trustee Plan in the 2003 Proxy Statement.

**ITEM 12. Security Ownership of Certain Beneficial Owners and Management**

Incorporated herein by reference to the description under the caption Principal Shareholders in the 2003 Proxy Statement.

**ITEM 13. Certain Relationships and Related Transactions**

Incorporated herein by reference to the description under the caption Certain Relationships and Transactions in the 2003 Proxy Statement.

**ITEM 14. Controls and Procedures**

Within the 90-day period prior to the filing of this Annual Report on Form 10-K for the year ended December 31, 2002, an evaluation was carried out under the supervision and with the participation of ProLogis' management, including its Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities and Exchange Act of 1934). Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that ProLogis' disclosure controls and procedures are effective to ensure that information required to be disclosed by ProLogis in reports that it files or submits under the Securities and Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms. Subsequent to the date of their evaluation, there were no significant changes in ProLogis' internal controls or in other factors that could significantly affect these controls, including any corrective actions with regard to significant deficiencies and material weaknesses.

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**PART IV**

**ITEM 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K**

The following documents are filed as a part of this report:

(a) Financial Statements and Schedules:

1. Financial Statements:

See Index to Consolidated Financial Statements and Schedule III on page 78 of this report, which is incorporated herein by reference.

2. Financial Statement Schedules:

Schedule III Real Estate and Accumulated Depreciation

All other schedules have been omitted since the required information is presented in the consolidated financial statements and the related notes or is not applicable.

3. Exhibits:

See Index to Exhibits on pages 170 to 175 of this report, which is incorporated herein by reference.

(b) Reports on Form 8-K: The following report on Form 8-K was filed during the last quarter of the period covered by this report:

<u>Date</u>	<u>Item Reported</u>	<u>Financial Statements</u>
October 15, 2002	5	No

(c) Exhibits: The Exhibits required by Item 601 of Regulation S-K are listed in the Index to Exhibits on pages 170 to 175 of this report, which is incorporated herein by reference.



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**INDEPENDENT AUDITORS REPORT**

The Board of Trustees and Shareholders  
ProLogis:

We have audited the accompanying consolidated balance sheet of ProLogis (formerly ProLogis Trust) and subsidiaries as of December 31, 2002, and the related consolidated statements of earnings, shareholders' equity and comprehensive income, and cash flows for the year then ended. These consolidated financial statements are the responsibility of ProLogis' management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The 2001 and 2000 financial statements and financial statement schedule were audited by other auditors who have ceased operations. Those auditors expressed an unqualified opinion on those financial statements and financial statement schedule in their reports dated April 3, 2002.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2002 consolidated financial statements referred to above present fairly, in all material respects, the financial position of ProLogis and subsidiaries as of December 31, 2002, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

KPMG LLP

San Diego, California  
January 29, 2003, except as to paragraph 6  
of note 5, and paragraph 11 of note 7,  
which are as of February 24, 2003,  
and as to paragraph 2 of note 8,  
which is as of February 28, 2003

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**THIS INDEPENDENT PUBLIC ACCOUNTANTS REPORT IS A COPY OF A PREVIOUSLY ISSUED REPORT OF ARTHUR ANDERSEN LLP. ARTHUR ANDERSEN LLP HAS NOT REISSUED THIS REPORT, NOR HAS ARTHUR ANDERSEN LLP CONSENTED TO ITS INCLUSION IN THIS ANNUAL REPORT ON FORM 10-K (AFTER REASONABLE EFFORTS TO OBTAIN SUCH CONSENT). WHILE THE EXTENT OF ANY RESULTING LIMITATIONS ON RECOVERY BY INVESTORS IS UNCLEAR, THE LACK OF A CURRENTLY DATED CONSENT TO THE INCLUSION OF THIS REPORT IN THIS ANNUAL REPORT ON FORM 10-K AND TO THE INCORPORATION OF THIS REPORT INTO ANY OTHER FILING COULD LIMIT THE TIME WITHIN WHICH ANY ACTIONS MUST BE BROUGHT BY INVESTORS AGAINST ARTHUR ANDERSEN LLP FOR LIABILITIES ARISING UNDER SECTION 11 OF THE SECURITIES ACT OF 1933.**

**ARTHUR ANDERSEN LLP'S REPORT REFERS TO THE CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2000 AND THE RELATED CONSOLIDATED STATEMENTS OF EARNINGS, SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME, AND CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 1999, THAT ARE NO LONGER INCLUDED IN THE ACCOMPANYING FINANCIAL STATEMENTS.**

**REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS**

To the Board of Trustees and Shareholders of

ProLogis Trust

We have audited the accompanying consolidated balance sheets of ProLogis Trust and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of earnings, shareholders' equity and comprehensive income, and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of Frigoscandia Holding AB and CS Integrated LLC accounted for under the equity method of accounting, in which the Trust has investments in and advances to amounting to \$416.6 million and \$397.7 million as of December 31, 2001 and 2000, respectively, and earnings (loss) from unconsolidated entities of \$(71.3) million, \$(12.0) million and \$6.3 million in 2001, 2000 and 1999, respectively. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for these entities is based solely on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of ProLogis Trust and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

Arthur Andersen LLP

Chicago, Illinois

April 3, 2002

**Table of Contents****PROLOGIS****CONSOLIDATED BALANCE SHEETS****(In thousands, except share data)****ASSETS**

	<b>December 31,</b>	
	<b>2002</b>	<b>2001</b>
Real estate	\$5,395,527	\$4,588,193
Less accumulated depreciation	712,319	574,871
	<u>4,683,208</u>	<u>4,013,322</u>
Investments in and advances to unconsolidated investees	821,431	1,310,735
Cash and cash equivalents	110,809	27,989
Accounts and notes receivable	39,329	23,829
Other assets	268,748	183,988
	<u>5,923,525</u>	<u>5,559,863</u>

<b>LIABILITIES AND SHAREHOLDERS</b>	<b>EQUITY</b>	
<b>Liabilities:</b>		
Lines of credit	\$ 545,906	\$ 375,875
Senior unsecured debt	1,630,094	1,670,359
Mortgage notes and other secured debt	555,978	532,106
Accounts payable and accrued expenses	154,082	116,931
Construction costs payable	27,880	19,805
Distributions and dividends payable	729	63,169
Other liabilities	79,902	59,980
	<u>2,994,571</u>	<u>2,838,225</u>
Minority interest	42,467	45,639
<b>Shareholders' equity:</b>		
Series C Preferred Shares at the stated liquidation preference of \$50.00 per share; \$0.01 par value; 2,000,000 shares issued and outstanding at December 31, 2002 and 2001	100,000	100,000
Series D Preferred Shares at the stated liquidation preference of \$25.00 per share; \$0.01 par value; 10,000,000 shares issued and outstanding at December 31, 2002 and 2001	250,000	250,000
Series E Preferred Shares at the stated liquidation preference of \$25.00 per share; \$0.01 par value; 2,000,000 shares issued and outstanding at December 31, 2002 and 2001	50,000	50,000
Common shares of beneficial interest; \$0.01 par value; 178,145,614 shares issued and outstanding at December 31, 2002 and 175,888,391 shares issued and outstanding at December 31, 2001	1,781	1,759
Additional paid-in capital	3,016,889	2,958,613
Employee share purchase notes		(14,810)

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Accumulated other comprehensive income (loss)	47,264	(63,780)
Distributions in excess of net earnings	(579,447)	(605,783)
	<u>                    </u>	<u>                    </u>
Total shareholders' equity	2,886,487	2,675,999
	<u>                    </u>	<u>                    </u>
Total liabilities and shareholders' equity	\$5,923,525	\$5,559,863
	<u>                    </u>	<u>                    </u>

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****PROLOGIS****CONSOLIDATED STATEMENTS OF EARNINGS**

**Years Ended December 31, 2002, 2001 and 2000**  
(In thousands, except per share data)

	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Income:</b>			
Rental income	\$449,479	\$466,714	\$481,000
Other real estate income	126,773	99,890	75,573
Income (loss) from unconsolidated investees	96,381	(49,644)	78,858
Interest and other income	2,368	6,165	8,090
	<u>675,001</u>	<u>523,125</u>	<u>643,521</u>
<b>Expenses:</b>			
Rental expenses, net of recoveries of \$92,723 in 2002, \$95,813 in 2001 and \$91,706 in 2000 and including amounts paid to affiliate of \$89 in 2001 and \$1,188 in 2000	32,593	28,700	27,177
General and administrative, including amounts paid to affiliate of \$416 in 2002, \$681 in 2001 and \$958 in 2000	53,893	50,274	44,954
Depreciation and amortization	153,075	143,465	151,483
Interest	152,958	163,629	172,191
Other	4,541	4,014	5,909
	<u>397,060</u>	<u>390,082</u>	<u>401,714</u>
Earnings from operations	277,941	133,043	241,807
Minority interest share in earnings	5,508	6,461	5,586
	<u>283,449</u>	<u>139,504</u>	<u>247,393</u>
Earnings before gain on disposition of real estate and foreign currency exchange losses	272,433	126,582	236,221
Gains on disposition of real estate, net	6,648	10,008	1,314
Foreign currency exchange losses, net	(2,031)	(3,721)	(17,927)
	<u>277,050</u>	<u>132,869</u>	<u>219,608</u>
Earnings before income taxes	277,050	132,869	219,608
<b>Income tax expense:</b>			
Current	10,509	2,467	900
Deferred	17,660	2,258	4,230
	<u>28,169</u>	<u>4,725</u>	<u>5,130</u>
Net earnings	248,881	128,144	214,478
Less preferred share dividends	32,715	37,309	56,763
	<u>216,166</u>	<u>90,835</u>	<u>157,715</u>
Net earnings attributable to Common Shares	\$216,166	\$ 90,835	\$ 157,715
Weighted average Common Shares outstanding Basic	<u>177,813</u>	<u>172,755</u>	<u>163,651</u>
Weighted average Common Shares outstanding Diluted	<u>184,869</u>	<u>175,197</u>	<u>164,401</u>

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Net earnings attributable to Common Shares	Basic	\$ 1.22	\$ 0.53	\$ 0.96
		<u>          </u>	<u>          </u>	<u>          </u>
Net earnings attributable to Common Shares	Diluted	\$ 1.20	\$ 0.52	\$ 0.96
		<u>          </u>	<u>          </u>	<u>          </u>

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****PROLOGIS****CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY****AND COMPREHENSIVE INCOME****Years Ended December 31, 2002, 2001 and 2000****(In thousands)**

	2002	2001	2000
Common Shares Number of shares at beginning of year	175,888	165,287	161,825
Issuance of Common Shares under Common Share plans	6,391	3,502	1,642
Repurchase of Common Shares	(4,405)	(778)	
Conversion of limited partnership units	272	25	238
Redemption or conversion of Series B Convertible Preferred Shares		7,785	980
Issuance of Common Shares in acquisition of unconsolidated investee		67	602
	<u>178,146</u>	<u>175,888</u>	<u>165,287</u>
Common Shares (par value) at beginning of year	\$ 1,758.9	\$ 1,652.9	\$ 1,618.3
Issuance of Common Shares under Common Share plans	63.8	35.0	16.4
Repurchase of Common Shares	(44.0)	(7.8)	
Conversion of limited partnership units	2.7	0.2	2.4
Redemption or conversion of Series B Convertible Preferred Shares		77.9	9.8
Issuance of Common Shares in acquisition of unconsolidated investee		0.7	6.0
	<u>\$ 1,781.4</u>	<u>\$ 1,758.9</u>	<u>\$ 1,652.9</u>
Preferred Shares at stated liquidation preference at beginning of year	\$ 400,000	\$ 691,403	\$ 710,518
Redemption or conversion of Series B Convertible Preferred Shares		(156,403)	(19,115)
Redemption of Series A Preferred Shares		(135,000)	
	<u>\$ 400,000</u>	<u>\$ 400,000</u>	<u>\$ 691,403</u>
Additional paid-in capital at beginning of year	\$2,958,613	\$2,740,136	\$2,663,350
Issuance of Common Shares under Common Share plans	144,502	70,850	30,251
Repurchase of Common Shares	(105,158)	(15,992)	
Conversion of limited partnership units	1,491	216	8,167
Redemption or conversion of Series B Convertible Preferred Shares		151,742	19,105
Issuance of Common Shares in acquisition of unconsolidated investee		1,452	11,872
Sale of share options to unconsolidated investees	1,003	1,091	2,153
Share-based compensation costs	16,438	9,118	5,238
	<u>\$3,016,889</u>	<u>\$2,958,613</u>	<u>\$2,740,136</u>
Employee share purchase notes at beginning of year	\$ (14,810)	\$ (18,556)	\$ (22,906)
Principal payments on employee share purchase notes	5,110	3,746	4,350



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Notes retired through Common Share repurchases	9,700		
Employee share purchase notes at end of year	\$	\$ (14,810)	\$ (18,556)
Accumulated other comprehensive income (loss) at beginning of year	\$ (63,780)	\$ (33,768)	\$ (9,765)
Foreign currency translation adjustments	111,044	(30,012)	(24,003)
Accumulated other comprehensive income (loss) at end of year	\$ 47,264	\$ (63,780)	\$ (33,768)
Distributions in excess of net earnings at beginning of year	\$ (605,783)	\$ (453,497)	\$ (389,079)
Net earnings	248,881	128,144	214,478
Preferred Share dividends	(32,715)	(37,309)	(56,763)
Common Share distributions paid	(189,830)	(180,681)	(165,123)
Common Share distributions accrued		(62,440)	(57,010)
Distributions in excess of net earnings at end of year	\$ (579,447)	\$ (605,783)	\$ (453,497)
Total shareholders' equity at end of year	\$2,886,487	\$2,675,999	\$2,927,371
Comprehensive income:			
Net earnings	\$ 248,881	\$ 128,144	\$ 214,478
Preferred Share dividends	(32,715)	(37,309)	(56,763)
Foreign currency translation adjustments	111,044	(30,012)	(24,003)
Comprehensive income	\$ 327,210	\$ 60,823	\$ 133,712

The accompanying notes are an integral part of these consolidated financial statements.

**Table of Contents****PROLOGIS****CONSOLIDATED STATEMENTS OF CASH FLOWS****Years Ended December 31, 2002, 2001 and 2000****(In thousands)**

	<u>2002</u>	<u>2001</u>	<u>2000</u>
<b>Operating activities:</b>			
Net earnings	\$ 248,881	\$ 128,144	\$ 214,478
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Minority interest share in earnings	5,508	6,461	5,586
Depreciation and amortization	153,075	143,465	151,483
Gains on disposition of real estate, net	(6,648)	(10,008)	(1,314)
Straight-lined rents	(4,576)	(6,215)	(6,716)
Amortization of deferred loan costs	4,967	5,233	4,597
Share-based compensation	12,369	7,194	3,811
(Income) loss from unconsolidated investees	(65,042)	68,129	(64,239)
Deferred income tax expense	17,660	2,258	4,230
Foreign currency exchange (gains) losses, net	14,690	(2,630)	19,477
(Increase) decrease in accounts and notes receivable and other assets	47,508	(29,661)	(41,644)
Increase (decrease) in accounts payable, accrued expenses and other liabilities	(51,157)	30,902	31,342
	<u>377,235</u>	<u>343,272</u>	<u>321,091</u>
Net cash provided by operating activities			
<b>Investing activities:</b>			
Real estate investments	(1,142,144)	(780,181)	(620,282)
Tenant improvements and lease commissions on previously leased space	(32,908)	(28,026)	(24,727)
Recurring capital expenditures	(30,600)	(28,102)	(25,909)
Proceeds from dispositions of real estate	968,895	855,993	489,020
Net (advances to) amounts received from unconsolidated investees	79,835	72,677	(188,750)
Proceeds from repayment of notes receivable	2,250	11,591	11,671
Adjustments to cash balances from contributions and reporting changes	18,527		(17,968)
	<u>(136,145)</u>	<u>103,952</u>	<u>(376,945)</u>
Net cash provided by (used in) investing activities			
<b>Financing activities:</b>			
Net proceeds from sales of Common Share and issuances of Common Shares under plans	144,566	70,885	30,233
Repurchase of Common Shares, net of costs	(95,502)	(16,000)	
Redemption of Series B Convertible Preferred Shares		(4,583)	
Redemption of Series A Preferred Shares		(135,000)	
Debt issuance and other transaction costs incurred	(3,165)	(1,815)	(4,598)
Distributions paid on Common Shares	(252,270)	(237,691)	(219,333)
Distributions paid to minority interest holders	(7,246)	(7,116)	(7,123)
Dividends paid on preferred shares	(32,715)	(37,309)	(56,763)
Principal payments on senior unsecured debt	(40,625)	(30,000)	(30,000)
Principal payments received on employee share purchase notes	5,110	3,746	4,350
Purchases of derivative financial instruments	(2,389)	(2,931)	(1,371)
	159	106	2,179

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Proceeds from settlement of derivative financial instruments			
Proceeds from lines of credit	1,813,999	642,188	1,075,473
Payments on lines of credit	(1,675,411)	(706,135)	(734,351)
Regularly scheduled principal payments on secured debt	(10,308)	(7,906)	(7,100)
Principal payments on secured debt at maturity and prepayments	(2,473)	(7,544)	(7,210)
	<u>          </u>	<u>          </u>	<u>          </u>
Net cash provided by (used in) financing activities	(158,270)	(477,105)	44,386
	<u>          </u>	<u>          </u>	<u>          </u>
Net increase (decrease) in cash and cash equivalents	82,820	(29,881)	(11,468)
Cash and cash equivalents, beginning of year	27,989	57,870	69,338
	<u>          </u>	<u>          </u>	<u>          </u>
Cash and cash equivalents, end of year	\$ 110,809	\$ 27,989	\$ 57,870
	<u>          </u>	<u>          </u>	<u>          </u>

See Note 11 for information on non-cash investing and financing activities.

The accompanying notes are an integral part of these consolidated financial statements.

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**December 31, 2002, 2001 and 2000**

**1. Description of Business:**

ProLogis, formerly ProLogis Trust, (collectively with its consolidated subsidiaries and partnerships ProLogis ) is a publicly held real estate investment trust ( REIT ) that owns, operates and develops industrial distribution properties in North America (the United States and Mexico), Europe and Asia (Japan). The ProLogis Operating System®, comprised of the Market Services Group, the Global Services Group, the Global Development Group and the ProLogis Solutions Group, utilizes ProLogis' international network of distribution properties to meet its customers' distribution space needs globally. ProLogis' business consists of three reportable business segments: property operations, corporate distribution facilities services business ( CDFS business ) and temperature-controlled distribution operations. See Note 10.

**2. Summary of Significant Accounting Policies:**

*Principles of Financial Presentation*

The accounts of ProLogis, its wholly owned subsidiaries and its majority owned and controlled subsidiaries and partnerships are consolidated in the accompanying financial statements and are presented in ProLogis' functional currency, the U.S. dollar. All entities in which ProLogis owns a majority voting interest are consolidated. All material intercompany transactions, including transactions with unconsolidated investees, have been eliminated.

ProLogis began presenting its investment in ProLogis UK Holdings S.A., formerly Kingspark Holding S.A., (collectively with its subsidiaries Kingspark S.A. ), a Luxembourg company that engages in CDFS business activities in the United Kingdom, and its investment in Kingspark LLC, a holding company that holds the voting ownership interests of Kingspark S.A., on a consolidated basis on July 1, 2002. Previously, these investments were presented under the equity method. ProLogis began presenting its investment in ProLogis Logistics Services Incorporated ( ProLogis Logistics ), which owns CS Integrated LLC ( CSI ), previously a temperature-controlled distribution company operating in the United States, on a consolidated basis on October 24, 2002. Previously, this investment was presented under the equity method. ProLogis changes in reporting method occurred at the time that ProLogis acquired (directly or indirectly) 100% of the ownership interests (both voting and non-voting) in Kingspark S.A. and ProLogis Logistics. Generally accepted accounting principles in the United States ( GAAP ) do not require that previously reported financial information be restated when the reporting method is changed to consolidation from the equity method under these circumstances. ProLogis' consolidated shareholders' equity and its consolidated net earnings are the same under the two reporting methods. The accompanying consolidated financial statements present ProLogis' investments in Kingspark S.A. and Kingspark LLC under the equity method through June 30, 2002 and ProLogis' investment in ProLogis Logistics under the equity method through October 23, 2002. Thereafter, these investments are presented on a consolidated basis. See Note 4.

In January 2003, Interpretation No. 46, Consolidation of Variable Interest Entities , was issued. ProLogis is required to adopt the requirements of this Interpretation for its consolidated financial statements for the fiscal year or interim period beginning after June 15, 2003. This Interpretation clarifies the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements , and requires that ProLogis present any variable interest entities in which it has a majority variable interest on a consolidated basis in its financial statements. ProLogis is continuing to assess the provisions of this interpretation and the impact to ProLogis of adopting this interpretation. Based on its initial assessment, ProLogis believes that it will begin to consolidate Frigoscandia Holding S.A. ( Frigoscandia S.A. ) and CSI/ Frigo LLC in its financial statements beginning with the consolidated condensed financial statements issued for the quarterly period ended September 30, 2003. Currently, ProLogis presents its investments in Frigoscandia S.A. and CSI/ Frigo LLC, which operate in the temperature-controlled distributions segment, on the equity method. ProLogis' combined effective ownership in these entities is 99.75% at December 31, 2002. See Note 4 for information on ProLogis.

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

investments in these entities and for summarized financial information of Frigoscandia S.A. as of and for the year ended December 31, 2002.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Certain amounts included in ProLogis consolidated financial statements for prior years have been reclassified to conform to the 2002 financial statement presentation.

*REIT Organization Status*

In January 1993, ProLogis was formed as a Maryland business trust and has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the Code). Under the Code, REITs are not generally required to pay federal income taxes if minimum distribution, income, asset and shareholder tests are met. For 2002, 2001 and 2000, ProLogis believes it was in compliance with the REIT requirements under the Code.

*Long-Lived Assets*

*Real Estate Assets*

Real estate assets are carried at cost, which is not in excess of estimated fair value. Costs incurred that are directly associated with the successful acquisition or development of real estate assets are capitalized as part of the investment basis of the real estate assets. Such costs that are associated with unsuccessful acquisition efforts are expensed at the time the acquisition is abandoned. Costs incurred in renovating or rehabilitating existing real estate assets or real estate assets recently acquired are capitalized as part of the investment basis of the real estate assets. Costs incurred in making certain other improvements to the real estate assets are also capitalized, however, costs incurred in making repairs to and for maintaining the real estate assets are expensed as incurred. Costs associated with in-place leases applicable to properties acquired by ProLogis for long-term investment are estimated and recognized in other assets, rather than as part of the cost of the property acquired. The separate recognition of costs associated with in-place leases has been required for properties acquired after June 30, 2001, the effective date of SFAS No. 141, Business Combinations.

General and administrative costs incurred for pre-acquisition activities (including land acquisitions), development activities, renovation and rehabilitation activities and leasing activities that are incremental and identifiable to a specific activity are capitalized. During the land development and construction periods of qualifying projects, interest costs are capitalized as provided under SFAS No. 34, Capitalization of Interest Cost. Capitalized costs are included in the investment basis of real estate assets except for the costs capitalized related to leasing activities, which are included with other assets in ProLogis Consolidated Balance Sheets.

The depreciable portion of ProLogis real estate assets are depreciated on a straight-line basis over their respective estimated useful lives. These useful lives are generally seven years for capital improvements, 10 years for tenant improvements, 30 years for acquired properties and 40 years for properties developed by ProLogis. Capitalized leasing costs are amortized over the respective lease term. ProLogis average lease term is between four and five years. ProLogis develops properties in its CDFS business segment with the intent to contribute the properties to property funds, in which ProLogis maintains an ownership interest and acts as manager, or sell the properties to third parties and ProLogis may acquire properties within its CDFS business segment that it intends to rehabilitate and/or reposition prior to contributing the properties to a property fund. ProLogis does not depreciate these properties during the period from completion of development or rehabilitation and/or repositioning activities through the disposition date.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis acquired certain real estate assets through the formation of partnerships wherein ProLogis, the general partner, contributed cash and the limited partners contributed real estate assets in exchange for partnership units that are exchangeable for ProLogis common shares of beneficial interest ( Common Shares ). In consolidating the partnerships assets, the investment basis of the real estate includes the estimated fair value attributable to the limited partners interests as of the acquisition dates. See Note 6.

**Investments in Unconsolidated Investees**

ProLogis investments in certain entities are presented under the equity method rather than on a consolidated basis. The equity method is used when the form of ProLogis investment does not result in ProLogis having control of the investee. As defined under GAAP, control is generally present when an entity owns a majority voting interest in its investee. Under the equity method, these investments (including advances to the investee) are recognized in the balance sheet at ProLogis cost with adjustments to reflect ProLogis proportionate share of the earnings or losses of the investees and distributions or repayments of advances received, if any. Certain other basis adjustments are recognized, as appropriate. ProLogis proportionate share of the earnings or losses of these investees is recognized in income. See Note 4.

**Goodwill**

Previous business combinations have resulted in the recognition of goodwill, the excess of the acquisition price over the fair value of acquired net assets, in each of ProLogis three reportable business segments. A business combination completed in 1999 resulted in the recognition of goodwill directly by ProLogis in its property operations segment. ProLogis acquisition of interests in two entities operating in the temperature-controlled distribution operations segment, and of Kingspark S.A. and Kingspark LLC which operate in the CDFS business segment, resulted in the recognition of goodwill either directly by ProLogis (included as part of its investment basis) or by the investee, depending on manner in which the acquisition was structured.

On January 1, 2002, ProLogis adopted SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 142 provides that goodwill is not subject to amortization over its estimated useful life but should be subject to at least an annual assessment for impairment by applying a fair-value-based test. Accordingly, as of January 1, 2002, ProLogis ceased recognizing amortization of recorded goodwill balances. Had SFAS No. 142 been applicable for 2001 and 2000, ProLogis net earnings attributable to Common Shares would have changed as illustrated below (in thousands of U.S. dollars):

	<b>Years Ended December 31,</b>	
	<b>2001</b>	<b>2000</b>
Reported net earnings attributable to Common Shares	\$ 90,835	\$ 157,715
Goodwill amortization(1)	10,116	12,202
Adjusted net earnings attributable to Common Shares	<u>\$ 100,951</u>	<u>\$ 169,917</u>
Reported per share net earnings attributable to Common Shares		
Basic	\$ 0.53	\$ 0.96
Goodwill amortization(1)	0.05	0.08
Adjusted per share net earnings attributable to Common Shares		
Basic	<u>\$ 0.58</u>	<u>\$ 1.04</u>
Reported per share net earnings attributable to Common Shares		
Diluted	\$ 0.52	\$ 0.96
Goodwill amortization(1)	0.05	0.08

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Adjusted per share net earnings attributable to Common Shares		
Diluted	\$ 0.57	\$ 1.04

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

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- (1) In addition to goodwill amortization recognized directly by ProLogis, these amounts include ProLogis' proportionate share of the goodwill amortization expense of its unconsolidated investees that is recognized by ProLogis under the equity method.

The transitional rules related to the adoption of SFAS No. 142 required ProLogis and its unconsolidated investees to complete an initial assessment of goodwill balances recorded as of the date of adoption, January 1, 2002. No impairment adjustments to ProLogis' goodwill balances were required as a result of the initial assessments.

**Impairment of Long-Lived Assets**

ProLogis and its unconsolidated investees assess the carrying value of their respective long-lived assets, other than goodwill, whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. These assessments are conducted in accordance with the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS No. 142 requires that goodwill be assessed for impairment at least annually after the initial assessment is performed at adoption. To comply with the annual assessment requirements in SFAS No. 142, ProLogis and its unconsolidated investees performed assessments of the goodwill balances recorded in the CDFS business segment at June 30, 2002 and in the property operations segment and the temperature-controlled distribution operations segment at December 31, 2002.

In management's opinion, long-lived assets, including goodwill, of ProLogis and its unconsolidated investees are not carried at amounts in excess of their fair values. ProLogis has not recognized impairment adjustments directly, however, ProLogis' proportionate share of the impairment adjustments of its unconsolidated investees, recognized by ProLogis under the equity method were \$42.9 million in 2002 and \$131.2 million in 2001. See Note 4.

**Assets to be Disposed Of and Discontinued Operations**

Long-lived assets to be disposed of, if any, are reported at the lower of their carrying amount or fair value less cost to sell and depreciation of these assets ceases at the time the assets are classified as held for sale. Discontinued operations are defined in SFAS No. 144 as a component of an entity that has either been disposed of or is classified as held for sale if both the operations and cash flows of the component have been or will be eliminated from ongoing operations of the entity as a result of the disposal transaction and the entity will not have any significant continuing involvement in the operations of the component after the disposal transaction. The assets and liabilities of the component of the entity that has been classified as discontinued operations are presented separately in the entity's balance sheet. The results of operations of the component of the entity that has been classified as discontinued operations are reported as discontinued operations in the entity's statement of earnings.

Properties sold by ProLogis to third parties are considered to be discontinued operations unless such properties were developed under a pre-sale agreement. Properties contributed to property funds in which ProLogis maintains an ownership interest and acts as manager are not considered to be discontinued operations due to ProLogis' continuing involvement with the properties. Discontinued operations recognized directly by ProLogis' unconsolidated investees, if any, are not required to be reflected separately from ProLogis' investment balance or separately from the income of those entities that ProLogis recognizes under the equity method. Because the reclassification to discontinued operations of the results of operations related to the 12 properties sold to third parties directly by ProLogis that were not developed under a pre-sale agreement during 2002 (the period in which SFAS No. 144 was in effect) would not have a material effect on ProLogis' Consolidated Statements of Earnings, such reclassification has not been made.



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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

During the period prior to the contribution or sale but after the completion of CDFS business activities, ProLogis includes properties that have been developed or acquired in the CDFS business segment (that is, with the intent to sell the properties to third parties or to contribute the properties to a property fund in which ProLogis will maintain an ownership interest and will act as manager) are included in ProLogis' operating portfolio. None of ProLogis' directly owned assets are classified as held for sale at December 31, 2002. Certain assets owned by an unconsolidated investee in the temperature-controlled distribution operations segment were classified as held for sale by that entity at December 31, 2002. See Note 4.

*Cash and Cash Equivalents*

ProLogis considers all cash on hand, demand deposits with financial institutions and short-term, highly liquid investments with original maturities of three months or less to be cash equivalents.

*Minority Interest*

ProLogis has a controlling interest in five partnerships that own real estate (the Partnerships) and are consolidated in ProLogis' financial statements. The Partnerships are ProLogis Limited Partnership I, ProLogis Limited Partnership II, ProLogis Limited Partnership III, ProLogis Limited Partnership IV and Meridian Realty Partners Limited Partnership. The formation of the Partnerships resulted in a step-up to fair value of the real estate contributed to the Partnerships by the limited partners as of the dates of formation. Therefore, the minority interest in the Partnerships that is reported in ProLogis' Consolidated Balance Sheets has been stated at each limited partner's respective share of the fair value of the real estate at the dates of formation, as adjusted for subsequent contributions and distributions and the limited partners' proportionate share of the earnings or losses of the Partnerships. Common Shares issued upon exchange of a limited partner's interest are accounted for at the carrying value of the minority interest surrendered.

*Common Share Repurchases*

ProLogis accounts for the repurchase of its Common Shares at cost with the gross cost of the Common Shares reacquired recognized in a contra equity account, or treasury stock account. The equity accounts that were credited for the original issuance remain intact. However, because Maryland law provides that shares reacquired are classified as retired shares that cannot be reissued, ProLogis does not separately reflect a treasury stock account in shareholders' equity. Rather, the contra equity account is included in the additional paid-in capital balance.

*Costs of Raising Capital*

Costs incurred in connection with the issuance of both Common Shares and preferred shares are deducted from the additional paid-in capital account in shareholders' equity. Costs incurred in connection with the incurrence or renewal of debt are capitalized, included with other assets, and amortized over the term of the related debt or the renewal term.

*Financial Instruments*

ProLogis adopted SFAS No. 133, Accounting for Derivative Instruments and for Hedging Activities, as amended, on January 1, 2001. SFAS No. 133 provides comprehensive guidelines for the recognition and measurement of derivatives and hedging activities and, specifically, requires all derivatives to be recorded on the balance sheet at fair value as an asset or liability, with an offset to accumulated other comprehensive income or results of operations.

In the normal course of business, ProLogis uses certain derivative financial instruments for the purpose of foreign currency exchange rate and interest rate risk management. To qualify for hedge accounting, the

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

derivative instruments used for risk management purposes must effectively reduce the risk exposure that they are designed to hedge. For instruments associated with the hedge of anticipated transactions, hedge effectiveness criteria also require that the occurrence of the underlying transactions be probable. Instruments meeting these hedging criteria are formally designated as hedges at the inception of the contract. Those risk management instruments not meeting these criteria are accounted for at fair value with changes in fair value recognized immediately as a component of results of operations.

In assessing the fair value of its financial instruments, both derivative and non-derivative, ProLogis uses a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. Primarily, ProLogis uses quoted market prices or quotes from brokers or dealers for the same or similar instruments. These values represent a general approximation of possible value and may never actually be realized.

ProLogis financial instruments, including derivative instruments, are further discussed in Note 15.

*Foreign Operations*

The U.S. dollar is the functional currency for ProLogis consolidated subsidiaries and unconsolidated investees operating in the United States and Mexico. The functional currency for ProLogis consolidated subsidiaries and unconsolidated investees operating outside North America is the local currency of the country in which the entity is located (euro for members of the European Union, krona for Sweden, pound sterling for the United Kingdom, zloty for Poland and yen for Japan).

ProLogis consolidated subsidiaries whose functional currency is not the U.S. dollar translate their financial statements into U.S. dollars prior to consolidating their financial statements with those of ProLogis. Assets and liabilities are translated at the exchange rate in effect as of the financial statement date. Income statement accounts are translated using the average exchange rate for the period. Income statement accounts that represent significant nonrecurring transactions are translated at the rate in effect as of the date of the transaction. Gains and losses resulting from the translation are included in accumulated other comprehensive income as a separate component of shareholders' equity. ProLogis translates its share of the earnings or losses of its unconsolidated investees whose functional currency is not the U.S. dollar at the average exchange rate for the period.

ProLogis and its foreign consolidated subsidiaries and unconsolidated investees may have transactions denominated in currencies other than their functional currency. In these instances, nonmonetary assets and liabilities are reflected at the historical exchange rate, monetary assets and liabilities are remeasured at the exchange rate in effect at the end of the period and income statement accounts are remeasured at the average exchange rate for the period. Gains and losses from remeasurement are generally included in ProLogis results of operations. Certain of ProLogis intercompany debt are remeasured with the resulting adjustment recognized as a cumulative translation adjustment in accumulated other comprehensive income in shareholders' equity. This treatment is given to intercompany debt that is deemed to be a permanent source of capital to the subsidiary or investee that has been structured as debt rather than equity due to tax considerations in the foreign country in which the subsidiary or investee operates.

Gains or losses are also recorded in the income statement when a transaction with a third party, denominated in a currency other than the entity's functional currency, is settled and the functional currency cash flows realized are more or less than expected based upon the exchange rate in effect when the transaction was initiated.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The components of the net foreign currency exchange gains and losses recognized in ProLogis results of operations were as follows for the years indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Remeasurement of third party and certain intercompany debt, net	\$(10,267)	\$ 3,657	\$(20,104)
Settlement of third party and certain intercompany debt, net(1)	12,421	(6,166)	1,342
Costs of put option contracts expiring in each year(2)	(3,171)	(2,255)	(698)
Mark-to-market gains (losses) on put option contracts Outstanding at the end of the year(2)	(1,411)	1,122	(854)
Gains realized at the expiration of put option contracts, net(2)	159	106	2,179
Transaction gains (losses), net	238	(185)	208
<b>Total</b>	<b>\$ (2,031)</b>	<b>\$(3,721)</b>	<b>\$(17,927)</b>

(1) When debt is settled, previously recognized remeasurement gains or losses that were recognized in the results of operations as unrealized are reversed and the cumulative foreign currency exchange gain or loss realized with respect to the debt is reflected as a realized gain or loss.

(2) ProLogis enters into foreign currency put option contracts related to its operations in Europe. These put option contracts do not qualify for hedge accounting treatment, therefore, the cost of the contract is capitalized at the contract's inception and then marked-to-market by ProLogis as of the end of each accounting period until the contract's expiration. Upon expiration, the mark-to-market adjustments are reversed, the total cost of the contract is expensed and any amounts received under the contract are recognized as gains. See Note 15.

*Revenue Recognition*

ProLogis leases its operating properties to customers under agreements that are classified as operating leases and recognizes the total minimum lease payments provided for under the leases on a straight-line basis over the lease term in accordance with SFAS No. 13, Accounting for Leases. A provision for possible loss is made if the collection of receivable balances is considered to be doubtful.

Gains on the disposition of real estate assets are recorded when the recognition criteria set forth under SFAS No. 66, Accounting for Sales of Real Estate have been met, generally at the time title is transferred and ProLogis has no future involvement with the real estate asset sold. When ProLogis contributes properties to entities in which it has an ownership interest, ProLogis does not recognize a portion of the gain resulting from the contribution based on ProLogis' ownership interest in the entity acquiring the properties. Further, under certain circumstances, ProLogis defers portions of the gains resulting from property dispositions to the extent that the sales proceeds consist of non-monetary consideration. ProLogis adjusts its proportionate share of the earnings or losses that it recognizes under the equity method from these entities in later periods to reflect the entity's depreciation expense as if it were computed based on ProLogis' lower basis in the real estate assets that were acquired from ProLogis. Gains and losses resulting from the disposition of properties in the CDFS business segment are recognized as other real estate income in ProLogis' Consolidated Statements of Earnings. See Note 10.

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Rental Expenses*

Rental expenses primarily include the cost of on-site and property management personnel, utilities, repairs and maintenance, property insurance and real estate taxes. Under the terms of the respective leases, some or all of ProLogis' rental expenses are recovered from its customers. Amounts recovered from customers reduce the rental expenses recognized.

*Income Taxes*

ProLogis does not recognize a federal income tax provision if it meets the REIT requirements under the Code and no federal income tax provision is recognized for ProLogis' subsidiaries that are qualified REIT subsidiaries under the Code. However, ProLogis has recognized income taxes in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes for its subsidiaries that are not qualified REIT subsidiaries. Additionally, the foreign countries where ProLogis has operations do not recognize REITs under their respective tax laws and ProLogis is taxed in certain states in which it operates. Accordingly, ProLogis has recognized foreign country income taxes and state income taxes, as necessary.

SFAS No. 109 provides that interperiod income tax allocation be based on the asset and liability method. Accordingly, ProLogis has recognized the tax effects of temporary differences between its tax and financial reporting bases of assets and liabilities that will result in taxable or deductible amounts in future periods. At December 31, 2002 and 2001, ProLogis recognized a net deferred tax asset of \$0.9 million and a net deferred tax liability of \$5.4 million, respectively.

*Share-Based Compensation*

ProLogis adopted SFAS No. 123, Accounting for Stock-Based Compensation, which allows ProLogis to continue to account for its various share-based compensation plans using Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations. Under APB No. 25, if the exercise price of the share options issued equals or exceeds the market price of the underlying share on the date of grant, no compensation expense is recognized. Under SFAS No. 123, the fair value of the share options issued would be recognized as compensation expense. ProLogis issues share options to employees and members of its Board of Trustees (the Board) that have an exercise price that is equal to the average of the high and low market prices on the day the options are issued. Therefore, no compensation expense is recognized. ProLogis recognizes compensation expense when changes to the terms of the share options or other instruments awarded require the use of variable accounting as provided under SFAS No. 123.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Had compensation expense been recognized by ProLogis for the years ended December 31, 2002, 2001 and 2000 using an option valuation model as provided in SFAS No. 123, ProLogis net earnings attributable to Common Shares and net earnings per Common Share for these years would change as follows (in thousands of U.S. dollars, except per share amounts):

	Years Ended December 31,		
	2002	2001	2000
Net earnings attributable to Common Shares:			
As reported	\$ 216,166	\$ 90,835	\$ 157,715
Pro forma	210,385	86,808	154,857
Basic and diluted per share net earnings attributable to Common Shares:			
As reported Basic	\$ 1.22	\$ 0.53	\$ 0.96
As reported Diluted	1.20	0.52	0.96
Pro forma Basic	1.18	0.50	0.95
Pro forma Diluted	1.17	0.49	0.94

Since share options vest over several years and additional grants are likely to be made in future years, the pro forma compensation expense may not be representative of compensation cost to be expected in future years.

The pro forma amounts above were calculated using the Black-Scholes model and the following assumptions:

	Years Ended December 31,		
	2002	2001	2000
Risk-free interest rate	3.04%	4.65%	4.99%
Forecasted dividend yield	5.68%	6.19%	5.65%
Volatility	20.55%	21.07%	22.28%
Weighted average option life	6.25 years	6.25 years	6.25 years

In December 2002, SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure, an amendment of FASB Statement No. 123 was issued. This standard is effective for financial statements for fiscal years ending after December 15, 2002. ProLogis does not account for share-based compensation under the fair value method provided in SFAS No. 123.

*Other Recently Issued Accounting Standards*

In November 2002, Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others as an interpretation of SFAS Nos. 5, 57 and 107 and a rescission of Interpretation No. 34 was issued. This interpretation elaborates on the existing disclosure requirements for most guarantees, including loan guarantees such as standby letters of credit and provides that an entity that issues a guarantee must recognize an initial liability for the fair value, or market value, of the obligations it assumes under that guarantee. Further, this interpretation requires that this information be disclosed in the interim and annual financial statements. The initial recognition and measurement provisions of this interpretation are applicable to guarantees issued or modified after December 31, 2002. ProLogis does not believe that the application of this interpretation will have a material effect on its financial position, results of operations or cash flows. The disclosure requirements in the interpretation were effective immediately and ProLogis has made all applicable disclosures in the notes to its Consolidated Financial Statements for 2002.



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis adopted the following as of January 1, 2003. Adoption of these standards has not had a material impact on ProLogis' financial position, results of operations or cash flows:

SFAS No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB statement No. 13, and Technical Corrections . SFAS No. 145 significantly limits the treatment of losses associated with early extinguishment of debt as an extraordinary item and impacts certain sale-leaseback transactions.

SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities . SFAS No. 146 requires that certain expenses associated with restructuring charges be accrued as liabilities in the period in which the liability is incurred.

**3. Real Estate***Investments in Real Estate*

Real estate assets directly owned by ProLogis consist of income producing industrial distribution properties, properties under development and land held for future development, at cost. ProLogis' real estate investments include the following as of the dates indicated (in thousands of U.S. dollars):

	<b>December 31,</b>	
	<b>2002</b>	<b>2001</b>
Operating properties(1):		
Improved land	\$ 735,953	\$ 645,343
Buildings and improvements	3,831,921	3,517,859
	<u>4,567,874</u>	<u>4,163,202</u>
Properties under development (including cost of land)(2)(3)	377,384	131,545
Land held for development(4)	386,820	200,737
Other investments(5)	63,449	92,709
	<u>5,395,527</u>	<u>4,588,193</u>
Less accumulated depreciation	712,319	574,871
	<u>\$4,683,208</u>	<u>\$4,013,322</u>
Net real estate assets		

- (1) At December 31, 2002 and 2001, ProLogis had 1,230 and 1,208 operating properties, respectively, consisting of 127,956,000 and 123,356,000 square feet, respectively.
- (2) Properties under development consist of 37 buildings aggregating 9,648,000 square feet at December 31, 2002 and 16 buildings aggregating 5,357,000 square feet at December 31, 2001.
- (3) In addition to the December 31, 2002 construction costs payable balance of \$27.9 million, ProLogis had aggregate unfunded commitments on its contracts for properties under construction of \$305.6 million at December 31, 2002.
- (4) Land held for future development consisted of 2,466 acres at December 31, 2002 and 1,976 acres at December 31, 2001.

- (5) Other investments include: (i) restricted funds that are held in escrow pending the completion of tax-deferred exchange transactions involving operating properties (\$6.9 million and \$65.0 million on deposit with third parties at December 31, 2002 and 2001, respectively); (ii) earnest money deposits associated with potential acquisitions; (iii) costs incurred during the pre-acquisition due diligence process; and (iv) costs incurred during the pre-construction phase related to future development projects.



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis' real estate assets are located in North America (the United States and Mexico), ten countries in Europe and in Japan. No individual market, as defined by ProLogis and presented in Item 2 of its 2002 Annual Report on Form 10-K, represents more than 10% of ProLogis' real estate assets.

*Operating Lease Agreements*

ProLogis leases its operating properties to customers under agreements that are generally classified as operating leases. At December 31, 2002, minimum lease payments on leases with lease periods greater than one year for space in ProLogis' directly owned properties during each of the years in the five-year period ending December 31, 2007 and thereafter are as follows (in thousands of U.S. dollars):

2003	\$ 407,096
2004	324,932
2005	242,653
2006	164,236
2007	112,180
2008 and thereafter	227,060
	<hr/>
	\$1,478,157
	<hr/>

In ProLogis' directly owned properties, the largest customer and the 25 largest customers accounted for 1.43% and 14.68%, respectively, of ProLogis' annualized base rental income at December 31, 2002.

**4. Unconsolidated Investees:***Summary of Investments and Income*

Since 1997, ProLogis has invested in various entities that are reported under the equity method in ProLogis' consolidated financial statements. Certain of these investments have been structured such that ProLogis' ownership interest will allow ProLogis to continue to comply with the requirements of the Code to qualify as a REIT. However, with respect to the property funds, having an ownership interest of less than 50% is part of ProLogis' business strategy. This business strategy allows ProLogis to realize a portion of the profits from its development activities and raise private debt and equity capital to fund its future development activities while also allowing ProLogis to maintain an ownership interest in its developed properties.

ProLogis' investments in entities that were accounted for under the equity method are summarized as follows as of the dates indicated (in thousands of U.S. dollars):

	<b>December 31,</b>	
	<b>2002</b>	<b>2001</b>
	<hr/>	<hr/>
Property funds	\$593,479	\$ 446,521
CDFS companies	45,183	500,011
Temperature-controlled distribution companies	178,459	357,971
Other	4,310	6,232
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Total	\$821,431	\$1,310,735
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**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis recognized income from its unconsolidated investees consisting of its proportionate share of the earnings or (losses) of these entities recognized under the equity method, interest income on advances to these entities, if any, and fees earned from these entities, if any. ProLogis income (loss) from unconsolidated investees is summarized as follows for the periods indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Property funds	\$ 60,722	\$ 39,480	\$ 40,080
CDFS companies	30,082	55,839	43,795
Temperature-controlled distribution companies	7,072	(111,468)	(8,348)
Other	(1,495)	(33,495)	3,331
<b>Total</b>	<b>\$ 96,381</b>	<b>\$ (49,644)</b>	<b>\$ 78,858</b>

*Property Funds*

Since 1999, ProLogis has formed eight property funds. ProLogis ownership interests in these property funds range from 16.1% to 50%. The property funds own distribution properties, substantially all of which have been contributed to the property funds by ProLogis in exchange for ownership interests in the property funds. ProLogis recognizes its proportionate share of the earnings or losses of each property fund under the equity method. Also, ProLogis earns fees for acting as the manager of the property funds and ProLogis may earn additional fees by providing other services to certain of the property funds including, but not limited to, development and leasing activities performed on their behalf.

ProLogis investments in the eight property funds, presented under the equity method, were as follows as of the dates indicated (in thousands of U.S. dollars):

	December 31,	
	2002	2001
ProLogis California(1)	\$ 118,790	\$ 118,846
ProLogis North American Properties Fund I(2)	46,175	45,331
ProLogis North American Properties Fund II(3)	7,070	8,210
ProLogis North American Properties Fund III(4)	5,666	6,273
ProLogis North American Properties Fund IV(5)	3,730	4,747
ProLogis North American Properties Fund V(6)	34,287	
ProLogis European Properties Fund(7)(8)	374,365	263,114
ProLogis Japan Properties Fund(9)	3,396	
<b>Total</b>	<b>\$ 593,479</b>	<b>\$ 446,521</b>

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis total investment in the property funds as of December 31, 2002 consisted of the following components (in millions of U.S. dollars):

	<b>ProLogis California(1)</b>	<b>ProLogis North American Properties Fund I(2)</b>	<b>ProLogis North American Properties Fund II(3)</b>	<b>ProLogis North American Properties Fund III(4)</b>	<b>ProLogis North American Properties Fund IV(5)</b>	<b>ProLogis North American Properties Fund V(6)</b>	<b>ProLogis European Properties Fund(7)(8)</b>	<b>ProLogis Japan Properties Fund(9)</b>
Equity interest	\$ 188.6	\$ 58.2	\$ 14.4	\$ 12.1	\$ 8.4	\$ 35.7	\$ 430.7	\$ 3.3
Distributions	(75.0)	(12.4)	(3.5)	(2.3)	(1.6)	(1.0)	(39.7)	
ProLogis share of the earnings of the entity, excluding fees earned	32.6	5.7	1.7	0.6	0.9	2.4	24.5	0.2
Subtotal	146.2	51.5	12.6	10.4	7.7	37.1	415.5	3.5
Adjustments to carrying value(10)	(29.3)	(8.5)	(7.0)	(5.7)	(4.5)	(9.9)	(81.2)	(1.5)
Other, net(11)	1.7	2.5	1.3	0.9	0.4	4.3	33.4	1.3
Subtotal	118.6	45.5	6.9	5.6	3.6	31.5	367.7	3.3
Other receivables	0.2	0.7	0.2	0.1	0.1	2.8	6.7	0.1
Total	\$ 118.8	\$ 46.2	\$ 7.1	\$ 5.7	\$ 3.7	\$ 34.3	\$ 374.4	\$ 3.4

ProLogis proportionate share of the earnings of each of the property funds recognized under the equity method, interest income on advances to the property funds, if any, and fees earned from the property funds were as follows for the periods indicated (in thousands of U.S. dollars):

	<b>Years Ended December 31,</b>		
	<b>2002</b>	<b>2001</b>	<b>2000</b>
ProLogis California(1)	\$ 14,379	\$ 13,147	\$ 13,178
ProLogis North American Properties Fund I(2)	5,997	4,648	1,806
ProLogis North American Properties Fund II(3)	3,645	2,328	612
ProLogis North American Properties Fund III(4)	2,779	1,178	
ProLogis North American Properties Fund IV(5)	1,977	598	
ProLogis North American Properties Fund V(6)	7,544		
ProLogis European Properties Fund(7)(8)	24,162	17,581	24,484
ProLogis Japan Properties Fund(9)	239		
Total	\$ 60,722	\$ 39,480	\$ 40,080

(1) ProLogis California I LLC ( ProLogis California ):

Began operations on August 26, 1999;

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Members are ProLogis and New York State Common Retirement Fund;

Owned 79 properties aggregating 13.0 million square feet at December 31, 2002;

All but one of the properties owned were acquired from ProLogis or were developed by ProLogis on behalf of the property fund;

Properties are located in the Los Angeles/ Orange County market;

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis California has the right of first offer with respect to properties that ProLogis develops, excluding properties developed under build to suit lease agreements, in the Los Angeles/ Orange County market;

ProLogis ownership interest has been 50% since the property fund's inception; and

Property management, leasing and development fees recognized were \$3.1 million, \$3.1 million and \$2.7 million for the years ended December 31, 2002, 2001 and 2000, respectively.

(2) ProLogis North American Properties Fund I LLC ( ProLogis North American Properties Fund I ):

Began operations on June 30, 2000;

Members are ProLogis and State Teachers Retirement Board of Ohio;

Owned 36 properties aggregating 9.4 million square feet at December 31, 2002;

All properties were acquired from ProLogis;

Properties are located in 16 markets in the United States;

ProLogis ownership interest has been 41.3% since January 15, 2001 and was 20% prior to that date; and

Property management, asset management, leasing and development fees recognized were \$2.7 million, \$2.2 million and \$0.7 million for the years ended December 31, 2002, 2001 and 2000, respectively.

(3) ProLogis First U.S. Properties LP ( ProLogis North American Properties Fund II ):

Began operations on June 30, 2000;

Members are ProLogis and an affiliate of First Islamic Investment Bank E.C. ( First Islamic Bank ). First Islamic Bank obtained its initial ownership interest on March 27, 2001 from Principal Financial Group, the original member;

Owned 27 properties aggregating 4.5 million square feet at December 31, 2002 (this property fund owned only three properties aggregating 0.4 million square feet prior to March 27, 2001);

All properties were acquired from ProLogis;

Properties are located in 13 markets in the United States;

ProLogis ownership interest has been 20% since the property fund's inception; and

Property management, asset management, leasing and other fees recognized were \$2.1 million, \$1.6 million and \$0.1 million for the years ended December 31, 2002, 2001 and 2000, respectively.

(4) ProLogis Second U.S. Properties LP ( ProLogis North American Properties Fund III ):

Began operations on June 15, 2001;

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Members are ProLogis and an affiliate of First Islamic Bank;

Owned 34 properties aggregating 4.4 million square feet at December 31, 2002;

All properties were acquired from ProLogis;

Properties are located in 15 markets in the United States;

ProLogis ownership interest has been 20% since the property fund's inception; and

Property management, asset management, leasing and other fees recognized were \$2.1 million and \$1.1 million for the years ended December 31, 2002 and 2001, respectively.

(5) ProLogis Third U.S. Properties LP ( ProLogis North American Properties Fund IV ):

Began operations on September 21, 2001;

Members are ProLogis and an affiliate of First Islamic Bank;

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Owned 17 properties aggregating 3.5 million square feet at December 31, 2002;

All properties were acquired from ProLogis;

Properties are located in ten markets in the United States;

ProLogis' ownership interest has been 20% since the property fund's inception; and

Property management, asset management, leasing and other fees recognized were \$1.2 million and \$0.3 million for the years ended December 31, 2002 and 2001, respectively.

(6) ProLogis North American Properties Fund V:

Began operations on March 28, 2002;

Ownership interests (direct and indirect) of the ProLogis-Macquarie Fund at December 31, 2002 are held by ProLogis, Macquarie ProLogis Trust (MPR), a listed property trust in Australia and a company that was formed to act as manager of the ProLogis-Macquarie Fund that is owned by ProLogis and a U.S. subsidiary of Macquarie Bank Limited (Macquarie Bank). ProLogis and Macquarie Bank each have a 50% ownership interest in the management company;

MPR's effective ownership interest in the ProLogis-Macquarie Fund was 79.73% at December 31, 2002 based on its 90.5% ownership interest in two entities that collectively own 88.1% of the property fund;

ProLogis' effective ownership interest in the ProLogis-Macquarie Fund was 16.08% at December 31, 2002 based on its 11.9% direct ownership interest in the ProLogis-Macquarie Fund and its 50% ownership interest in the management company that has a 9.5% ownership interest in two entities that collectively own 88.1% of the ProLogis-Macquarie Fund;

Macquarie Bank's effective ownership interest at December 31, 2002 was 4.19% based on its 50% ownership interest in the management company that has a 9.5% ownership interest in two entities that collectively own 88.1% of the ProLogis-Macquarie Fund;

ProLogis refers to the combined entities in which it has ownership interests (ProLogis-Macquarie Fund and the management company) as one property fund named ProLogis North American Properties Fund V. ProLogis' ownership interest in this property fund has ranged from 15.0% to 16.9% since the property fund's inception in March 2002.

Owned 57 properties aggregating 12.0 million square feet at December 31, 2002;

All properties were acquired from ProLogis (22 properties, 3.9 million square feet in March 2002; 19 properties, 4.3 million square feet in June 2002; four properties, 1.5 million square feet in September 2002; four properties, 0.6 million square feet in October 2002 and eight properties, 1.7 million square feet in December 2002);

Properties are located in 20 markets in the United States and three markets in Mexico;

ProLogis is committed to offer to contribute all of its properties developed and stabilized in North America (excluding properties in the Los Angeles/ Orange County market) through December 2003 to ProLogis North American Properties Fund V, subject to the property meeting certain criteria, including leasing criteria and subject to ProLogis North American Properties Fund V having the capital to acquire the property;

Property management, leasing and other fees recognized by ProLogis were \$6.8 million for the year ended December 31, 2002 (including \$0.7 million earned with respect to the placement of long-term secured debt for the property fund and a \$2.0 million performance fee earned based on the operating results of the property fund).





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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(7) ProLogis European Properties Fund:

Began operations on September 23, 1999;

ProLogis and 21 third party institutional investors own units in the property fund. The subscription agreements under which the third parties invested 1.06 billion euro (the currency equivalent of approximately \$1.11 billion at December 31, 2002) expired on September 15, 2002 with all commitments having been funded. ProLogis' separate subscription agreement has also expired, fully funded. The property fund is in the process of obtaining additional equity commitments;

Owned 193 properties aggregating 35.7 million square feet at December 31, 2002;

Properties were acquired from ProLogis (155 properties, 27.6 million square feet) and third parties (38 properties, 8.1 million square feet);

Properties are located in 25 markets in 11 countries in Europe;

ProLogis is committed to contribute all of its stabilized properties developed in Europe to ProLogis European Properties Fund, subject to the property meeting certain criteria, including leasing criteria and subject to ProLogis European Properties Fund having the capital to acquire the properties;

ProLogis' ownership interest was 29.6%, 35.4% and 34.4% at December 31, 2002, 2001 and 2000, respectively; and

Property management and asset management fees earned were \$16.5 million, \$9.9 million and \$6.1 million for the years ended December 31, 2002, 2001 and 2000, respectively.

(8) Amounts include ProLogis' proportionate share of the earnings of ProLogis European Properties S.a.r.l. for the period from January 7, 2000 to January 6, 2001. ProLogis owned ProLogis European Properties S.a.r.l. until it was contributed to ProLogis European Properties Fund on January 7, 2000 (50.1% contributed and 49.9% retained) and January 7, 2001 (remaining 49.9% contributed). While ProLogis owned a 49.9% interest in this entity, it recognized its proportionate share of the earnings of this entity under the equity method (\$8.0 million in 2000 and \$0.2 million in 2001).

(9) PLD/ RECO Japan TMK Property Trust ( ProLogis Japan Properties Fund ):

Began operations on September 24, 2002;

Partners are ProLogis and a real estate investment subsidiary of the Government of Singapore Investment Corporation ( GIC );

The total capital commitment of GIC, through its real estate investment subsidiary, is \$300.0 million (of which \$286.8 million is unfunded at December 31, 2002);

Owned one property aggregating 0.2 million square feet at December 31, 2002;

Property was acquired from ProLogis;

Property is located in Tokyo;

ProLogis is committed to contribute all of its properties developed and stabilized in Japan through June 2006 to ProLogis Japan Properties Fund, subject to the property meeting certain criteria, including leasing criteria and subject to ProLogis Japan Properties Fund having the capital to acquire the property;

ProLogis' ownership interest is 20%; and

Property and asset management fees earned were \$77,000 for the year ended December 31, 2002.

- (10) Under GAAP, portions of the gains resulting from the contribution of properties to the property funds do not qualify for current income recognition due to ProLogis' continuing ownership in each entity. The amount that cannot be recognized upon contribution is recorded as a reduction to ProLogis' investment in the property fund. This income is eventually realized when ProLogis' proportionate share of the earnings of the property fund is increased to reflect a lower depreciation expense based on ProLogis'

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lower basis in the real estate assets that it contributed to the property fund or upon disposition of its interest in the property fund.

- (11) Includes acquisition costs and ProLogis' proportionate share of the cumulative translation adjustments recognized by ProLogis European Properties Fund and ProLogis Japan Properties Fund.

ProLogis, from time to time, enters into Special Limited Contribution Agreements ( SLCA ) in connection with certain of its contributions of properties to certain of its property funds. Under the SLCAs, ProLogis is obligated to make an additional capital contribution to the respective property fund under certain circumstances, the occurrence of which ProLogis believes to be extremely remote. ProLogis would be required to make an additional capital contribution if the property fund's third-party lender, whose loans to the property fund are generally secured and non-recourse, does not receive a specified minimum level of debt repayment. However, the proceeds received by the third-party lender from the exhaustion of all of the assets of the property fund combined with the debt repayments received directly from the property fund will reduce ProLogis' obligations under the SLCA on a dollar-for-dollar basis. ProLogis' potential obligations under the respective SLCAs, as a percentage of the assets in the property funds, range from 28% to 2%. Accordingly, the value of the assets of the respective property funds would have to decline by between 72% and 98% before ProLogis would be required to make an additional capital contribution. ProLogis believes that the likelihood of declines in the values of the assets that support the third-party loans of the magnitude necessary to require an additional capital contribution are extremely remote, especially in light of the geographically diversified portfolios of properties owned by the property funds. Accordingly, these potential obligations have not been recognized as a liability by ProLogis at December 31, 2002. The potential obligations under the SLCAs aggregate \$288.0 million at December 31, 2002 and the assets in the respective property funds were valued at approximately \$3.0 billion.

Summarized financial information of the property funds as of and for the year ended December 31, 2002 is presented below (in millions of U.S. dollars). The information presented is for the entire entity, not ProLogis' proportionate share of the entity.

	<b>ProLogis California</b>	<b>ProLogis North American Properties Fund I</b>	<b>ProLogis North American Properties Fund II</b>	<b>ProLogis North American Properties Fund III</b>	<b>ProLogis North American Properties Fund IV</b>	<b>ProLogis North American Properties Fund V</b>	<b>ProLogis European Properties Fund</b>	<b>ProLogis Japan Properties Fund</b>
Total assets	\$591.3	\$361.6	\$234.3	\$205.5	\$143.8	\$548.8	\$2,666.2	\$67.4
Total liabilities(1)(2)	\$299.0	\$239.3	\$170.9	\$153.1	\$105.1	\$309.2	\$1,215.3	\$49.4
Equity	\$292.3	\$122.3	\$63.4	\$52.4	\$38.7	\$239.6	\$1,450.9	\$18.0
Revenues	\$70.5	\$43.4	\$30.0	\$25.3	\$17.4	\$37.5	\$153.2	\$1.2
Net earnings(3)	\$21.1	\$7.4	\$6.8	\$2.7	\$3.2	\$11.3	\$21.1	\$0.8
ProLogis' ownership at December 31, 2002	50%	41.3%	20%	20%	20%	16.1%	29.6%	20%

- (1) Includes amounts due to ProLogis of:

\$0.2 million from ProLogis California;

\$0.7 million from ProLogis North American Properties Fund I;

\$0.2 million from ProLogis North American Properties Fund II;

\$0.1 million from ProLogis North American Properties Fund III;

\$0.1 million from ProLogis North American Properties Fund IV;

\$2.8 million from ProLogis North American Properties Fund V;

\$6.7 million from ProLogis European Properties Fund; and

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\$0.1 million from ProLogis Japan Properties Fund.

(2) Includes principal amounts of loans due to third parties of:

\$290.5 million for ProLogis California;

\$232.6 million for ProLogis North American Properties Fund I;

\$165.0 million for ProLogis North American Properties Fund II;

\$150.3 million for ProLogis North American Properties Fund III;

\$103.2 million for ProLogis North American Properties Fund IV;

\$283.0 million for ProLogis North American Properties Fund V (\$46.0 million that is due on March 31, 2003 with an option to extend through May 14, 2003 is guaranteed by ProLogis);

\$958.7 million for ProLogis European Properties Fund; and

\$48.1 million for ProLogis Japan Properties Fund.

(3) ProLogis proportionate share of the earnings of the property funds, fees earned from services provided to the property funds and interest income on amounts due to ProLogis, if any, are recognized in ProLogis Consolidated Statements of Earnings as income (loss) from unconsolidated investees. The net earnings of each property fund include interest expense on amounts due to ProLogis, if any. The net earnings of ProLogis European Properties Fund includes net foreign currency exchange losses of \$14.4 million.

*CDFS Companies*

ProLogis CDFS business activities are generally performed by consolidated subsidiaries. Since its acquisition by ProLogis in August 1998, Kingspark S.A. has performed ProLogis CDFS business activities in the United Kingdom. ProLogis investments in Kingspark S.A. and Kingspark LLC were structured to allow ProLogis to continue to qualify as a REIT under the Code. ProLogis held only non-voting ownership interests in Kingspark S.A. and Kingspark LLC and presented its investments in these entities under the equity method. On July 1, 2002, ProLogis acquired the voting ownership interests in Kingspark S.A. and Kingspark LLC and began presenting these investments on a consolidated basis as of that date. This change in ProLogis ownership interests was allowed due to changes to the Code that allow ProLogis to own 100% of these entities while continuing to comply with the REIT requirements of the Code.

ProLogis investments in CDFS companies that were presented under the equity method are as follows as of the dates indicated (in thousands of U.S. dollars):

	<b>December 31,</b>	
	<b>2002</b>	<b>2001</b>
Kingspark S.A.(1)(2)	\$	\$490,074
Kingspark LLC(2)		9,937
Kingspark Joint Ventures(3)	45,183	
Total	\$45,183	\$500,011

- (1) ProLogis acquired Kingspark S.A., a Luxembourg company, on August 14, 1998. ProLogis owns 100% of the non-voting preferred stock of Kingspark S.A., representing 95% of its earnings. Prior to January 5, 2001, a limited liability company owned 100% of the voting common stock of Kingspark S.A., representing 5% of its earnings. Third parties owned 100% of the voting membership interests of this limited liability company and Security Capital Group Incorporated ( Security Capital ), ProLogis largest shareholder at the time, owned 100% of the non-voting membership interests of this limited liability company. See Note 7.

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- (2) On January 5, 2001, Kingspark LLC (a newly formed limited liability company) acquired the voting common stock of Kingspark S.A. for \$8.1 million. Kingspark LLC's membership interests were owned by K. Dane Brooksher, ProLogis' chairman and chief executive officer (5% of the total membership interests, all voting) and ProLogis (95% of the total membership interests, all non-voting). Mr. Brooksher was the managing member of Kingspark LLC. There were no provisions that gave ProLogis the right to acquire Mr. Brooksher's membership interests and Mr. Brooksher did not receive compensation in connection with being the managing member. Mr. Brooksher invested \$40,557 in Kingspark LLC using funds that were loaned to him by ProLogis. The recourse loan from ProLogis to Mr. Brooksher was payable on January 5, 2006 and provided for an annual interest rate of 8.0%. Neither ProLogis' ownership interests in Kingspark LLC and Kingspark S.A., nor its loan to Mr. Brooksher, resulted in ProLogis having ownership of or control of the voting common stock or the voting membership interests of these entities; therefore, they were not consolidated in ProLogis' financial statements.

On July 1, 2002, ProLogis acquired the voting membership interests of Kingspark LLC from Mr. Brooksher for an aggregate purchase price of \$45,000, an amount equal to the principal balance of the loan due from Mr. Brooksher and related accrued interest. Mr. Brooksher applied the proceeds from this sale to the amounts owed to ProLogis thereby retiring his loan. As of July 1, 2002, ProLogis owned (directly or through its 100% ownership of Kingspark LLC) 100% of the voting common stock and 100% of the non-voting preferred stock of Kingspark S.A. Consequently, ProLogis began consolidating its investments in Kingspark S.A. and Kingspark LLC as of that date. See Note 14.

- (3) ProLogis, through Kingspark S.A., has investments in four joint ventures (the Kingspark Joint Ventures) that develop properties in the United Kingdom. ProLogis' ownership in each of the Kingspark Joint Ventures was 50% at December 31, 2002. One of the Kingspark Joint Ventures owns 11 operating properties that it developed at a total investment of \$81.8 million at December 31, 2002. Collectively, the Kingspark Joint Ventures also owned 150 acres of land with the capacity for the future development of approximately 1.5 million square feet of distribution properties at December 31, 2002. At December 31, 2002, the Kingspark Joint Ventures collectively control (through contracts, options or letters of intent) 511 acres of land with the capacity for the future development of approximately 9.5 million square feet of distribution properties. While ProLogis' investment in Kingspark S.A. was presented under the equity method, the Kingspark Joint Ventures, that were accounted for under the equity method by Kingspark S.A., were not separately presented in ProLogis' Consolidated Balance Sheet.

ProLogis' proportionate share of the earnings of each of the unconsolidated investees in the CDFS business segment were as follows for the periods indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Kingspark S.A.(1)(2)	\$28,482	\$53,888	\$43,795
Kingspark LLC(2)	1,049	1,951	
Kingspark Joint Ventures(3)	551		
Total	\$30,082	\$55,839	\$43,795

- (1) Represents ProLogis' 95% share of the earnings of Kingspark S.A. recognized under the equity method through June 30, 2002 based on its ownership of 100% of the non-voting preferred stock of Kingspark S.A.

ProLogis' proportionate share of the earnings of Kingspark S.A. includes, among other items, foreign currency exchange gains of \$4.5 million in 2002 and \$0.3 million in 2000 and foreign currency exchange losses of \$4.6 million in 2001 and net gains from the contribution of properties developed by Kingspark



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S.A. to ProLogis European Properties Fund of \$10.5 million for 2002 (through June 30), \$23.0 million for 2001 and \$4.3 million for 2000. The gains from these contributions are net of amounts that did not qualify for current income recognition due to ProLogis' continuing ownership in ProLogis European Properties Fund of \$5.0 million for 2002 (through June 30), \$12.8 million for 2001 and \$2.5 million for 2000. After June 30, 2002, Kingspark S.A. is consolidated in ProLogis' financial statements.

- (2) Represents ProLogis' 95% share of the earnings of Kingspark LLC recognized under the equity method from January 5, 2001 to June 30, 2002 based on its ownership of 95% of the membership interests (all non-voting) of Kingspark LLC. Kingspark LLC's earnings result from its recognition under the equity method of 5% of the earnings of Kingspark S.A. based on its ownership of 100% of the voting common stock of Kingspark S.A.

For the period from January 5, 2001 to June 30, 2002, ProLogis recognized 99.75% of the earnings of Kingspark S.A. through its direct and indirect (through its ownership interest in Kingspark LLC) ownership interests in that entity.

- (3) The earnings of the Kingspark Joint Ventures consist primarily of net operating income from 11 operating properties, net interest expense and tax expense.

*Temperature-Controlled Distribution Companies*

Beginning in 1997, ProLogis invested in companies that operated temperature-controlled distribution and storage networks. These investments were structured to allow ProLogis to continue to comply with the REIT requirements of the Code. ProLogis held only non-voting ownership interests in these companies and presented its investments in these companies under the equity method.

ProLogis' investments in companies in the temperature-controlled distribution operating segment, presented under the equity method, were as follows as of the dates indicated (in thousands of U.S. dollars):

	December 31,	
	2002	2001
CSI/ Frigo LLC(1)	\$ (3,924)	\$ (2,492)
ProLogis Logistics(2)		174,295
Frigoscandia S.A.(3)	182,383	186,168
	<u>          </u>	<u>          </u>
Total	\$ 178,459	\$ 357,971
	<u>          </u>	<u>          </u>

- (1) CSI/ Frigo LLC, a limited liability company, owned 100% of the voting common stock of ProLogis Logistics from January 5, 2001 to October 23, 2002 representing 5% of its earnings or losses. CSI/ Frigo LLC has owned 100% of the voting common stock of Frigoscandia S.A. since January 5, 2001, representing 5% of its earnings or losses. ProLogis owns 89% of the membership interests (all non-voting) of CSI/ Frigo LLC and K. Dane Brooksher, ProLogis' chairman and chief executive officer, owns the remaining 11% of the membership interests (all voting) and is the managing member of CSI/ Frigo LLC. Mr. Brooksher invested \$50,000 in CSI/ Frigo LLC. ProLogis has a \$0.3 million note agreement with CSI/ Frigo LLC that allows ProLogis to participate in its earnings such that ProLogis recognizes 95% of the earnings of CSI/ Frigo LLC. The note accrues interest at an annual interest rate of 8.0% and is due in 2012. The note was originally issued in January 2001 for \$2.9 million, when CSI/ Frigo LLC purchased the voting common stock of ProLogis Logistics and Frigoscandia S.A. In October 2002, the proceeds from the sale of the voting common stock of ProLogis Logistics were used to reduce the amount outstanding under the note agreement. Mr. Brooksher may transfer his membership interests in CSI/ Frigo LLC, subject to certain conditions, including the approval of ProLogis. There are no provisions that

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

give ProLogis the right to acquire Mr. Brooksher's membership interests. Mr. Brooksher does not receive compensation in connection with being the managing member. See Note 14.

Prior to January 5, 2001, the common stock of ProLogis Logistics was owned by unrelated third parties and the common stock of Frigoscandia S.A. was owned by a limited liability company in which unrelated parties owned 100% of the voting membership interests and Security Capital, ProLogis' largest shareholder at the time, owned 100% of the non-voting membership interests. On January 5, 2001, CSI/ Frigo LLC acquired the common stock of both ProLogis Logistics and Frigoscandia S.A. for an aggregate purchase price of \$3.3 million.

On October 23, 2002, ProLogis acquired the voting common stock of ProLogis Logistics from CSI/ Frigo LLC for \$2.6 million due to subsequent changes to the Code that allow ProLogis to own the voting ownership interest in ProLogis Logistics while continuing to comply with the REIT requirements of the Code.

- (2) ProLogis Logistics owns CSI, a temperature-controlled distribution company operating in the United States. On October 23, 2002, significant portions of CSI's operating assets were sold. Total proceeds from the sale were \$221.9 million. The assets sold had been classified as held for sale since January 2002.

After the October 2002 transaction, CSI continues to own certain real estate assets. The buyers in the October transaction are leasing three properties aggregating \$43.3 million that CSI retained. CSI also retained one operating property that is leased to an operator and four tracts of land aggregating \$11.1 million. ProLogis' acquisition of 100% of the voting common stock of ProLogis Logistics on October 23, 2002 resulted in ProLogis owning 100% of the voting common stock and 100% of the non-voting preferred stock of ProLogis Logistics. Accordingly, ProLogis began consolidating its investment in ProLogis Logistics as of that date. The assets that were retained by CSI are included with ProLogis' real estate assets in its Consolidated Balance Sheet at December 31, 2002. The operating properties are included in the property operations segment and the land parcels are included in the CDFS business segment.

- (3) Frigoscandia S.A., through a wholly owned subsidiary, owns 100% of Frigoscandia Holding AB ( Frigoscandia ), which owns companies operating 103.6 million cubic feet of temperature-controlled distribution facilities in two European countries (62.4 million cubic feet in France and 41.2 million cubic feet in the United Kingdom) at December 31, 2002. Frigoscandia classified the operating assets in the United Kingdom as held for sale in December 2002. Since June 2001, Frigoscandia has disposed of all of the operating assets in Germany, the Czech Republic, Sweden, Denmark, Finland, Norway, the Netherlands, Spain and Italy (aggregating 73.5 million cubic feet). Total proceeds from these sales were \$149.0 million.

ProLogis' ownership interests in CSI/ Frigo LLC and Frigoscandia S.A. do not result in ProLogis having ownership of or control of the voting common stock or the voting membership interests of these entities; therefore, they are not consolidated in ProLogis' financial statements. ProLogis' total investment in

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Frigoscandia S.A and CSI/ Frigo LLC at December 31, 2002 consisted of the following components (in millions of U.S. dollars):

	<b>CSI/Frigo LLC</b>	<b>Frigoscandia S.A.</b>
Equity interest	\$ 0.4	\$ 22.6
ProLogis share of the losses of the entity	(5.7)	(130.6)
Subtotal	(5.3)	(108.0)
Other (including acquisition costs), net	0.6	(16.0)
Subtotal	(4.7)	(124.0)
Notes and other receivables(1)(2)	0.8	306.4
Total	\$ (3.9)	\$ 182.4

- (1) With respect to CSI/ Frigo LLC, the amount includes \$0.3 million due to ProLogis under a note agreement that accrues interest at 8.0% and is due in 2012.
- (2) With respect to Frigoscandia S.A., the amount includes other receivables (primarily interest on notes receivable) of \$58.9 million and the following amounts owed to ProLogis under loan agreements:

776.6 million Swedish krona (the currency equivalent of approximately \$89.0 million at December 31, 2002) unsecured note from Frigoscandia; interest at 5.0% per annum; due on demand;

9.9 million euro (the currency equivalent of approximately \$10.3 million at December 31, 2002) unsecured note from Frigoscandia; interest at 5.0% per annum; due on demand;

\$105.4 million unsecured note from Frigoscandia S.A., interest at 5.0% per annum; \$80.0 million due July 15, 2008 with the remainder due on demand; and

41.2 million euro (the currency equivalent of approximately \$42.8 million at December 31, 2002) unsecured note from Frigo S.a.r.l., a wholly owned subsidiary of Frigoscandia S.A.; interest at 5.0% per annum; due on demand.

Summarized financial information of Frigoscandia S.A. as of and for the year ended December 31, 2002 is presented below (in millions of U.S. dollars). The information presented is for the entire entity, not ProLogis proportionate share of the entity.

Total assets	\$ 259.4
Total liabilities(1)	\$ 392.2
Minority interest	\$ 0.1
Equity	\$ (132.9)
Revenues	\$ 197.7
Net loss at December 31, 2002(2)	\$ (6.9)
ProLogis ownership at December 31, 2002(3)	95%

- (1) Includes amounts due to ProLogis of \$306.4 million and principal amounts of loans due to third parties of \$0.2 million.

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- (2) ProLogis proportionate share of the earnings or losses of Frigoscandia S.A. and interest income on amounts due to ProLogis are recognized in ProLogis Consolidated Statements of Earnings as Income (loss) from unconsolidated investees. The net loss includes interest expense on amounts due to ProLogis and net foreign currency exchange gains of \$4.2 million.

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- (3) ProLogis' direct ownership of all of the non-voting preferred stock of Frigoscandia S.A. represents a 95% interest in its earnings or losses. ProLogis recognized its proportionate share of the earnings or losses of its unconsolidated investees in the temperature-controlled distribution operations segment including interest income, if any, as follows for the periods indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
CSI/ Frigo LLC(1)	\$(1,824)	\$ (5,975)	\$
ProLogis Logistics(2)	4,131	(56,405)	11,950
Frigoscandia S.A.(3)	4,765	(49,088)	(20,298)
Total	<u>\$ 7,072</u>	<u>\$ (111,468)</u>	<u>\$ (8,348)</u>

- (1) The losses of CSI/ Frigo LLC result from the recognition of its 5% share of the earnings or losses of ProLogis Logistics under the equity method based on its ownership of 100% of ProLogis Logistics' voting common stock from January 5, 2001 to October 23, 2002 and the recognition under the equity method of its 5% share of the earnings or losses of Frigoscandia S.A. based on its ownership of 100% of Frigoscandia S.A.'s voting common stock since January 5, 2001.
- (2) ProLogis directly owns 100% of the non-voting preferred stock of ProLogis Logistics, representing a 99.23% interest in the earnings or losses of ProLogis Logistics. ProLogis Logistics owns 100% of CSI. Prior to October 23, 2002, ProLogis Logistics and CSI recognized impairment charges related to ProLogis Logistics' investment in CSI and to the carrying value of CSI's property, plant and equipment. Through its investment in ProLogis Logistics, ProLogis' proportionate share of the write-downs and other impairment charges recorded by ProLogis Logistics and CSI was \$37.2 million in 2002 and \$53.3 million in 2001. On October 23, 2002, the date a significant portion of the operating assets of CSI were sold, CSI recognized a net gain of \$6.3 million, including a gain of \$10.0 million from the sale of certain management contracts. Of the total purchase price of \$221.9 million, \$7.5 million will be received over a three-year period subject to future performance criteria of certain of the CSI assets that were sold. ProLogis and CSI expect that the full amount of the purchase price will be received and this payment has been considered in the calculation of the total loss from the disposition of CSI's operations and substantially all of CSI's assets in 2002, of which ProLogis' proportionate share was \$84.2 million, consisting of cumulative impairment charges of \$90.5 million in 2002 and 2001 offset by a net of a gain of \$6.3 million recognized upon closing the transaction in October 2002. In 2001, ProLogis' proportionate share of the impairment charges related to technology investments of ProLogis Logistics and CSI was \$0.7 million.
- (3) ProLogis directly owns 100% of the non-voting preferred stock of Frigoscandia S.A., representing a 95% interest in the earnings or losses of Frigoscandia S.A., a Luxembourg company that owns, through wholly owned subsidiaries, a temperature-controlled distribution company operating in two countries in Europe. In 2001 and 2002, Frigoscandia recognized net losses from the disposition of its operating assets in seven countries. ProLogis' proportionate share of these net losses was \$9.1 million (\$4.7 million in 2002 and \$4.4 million in 2001). Also related to these dispositions, Frigoscandia S.A. and Frigoscandia recognized impairment charges related to Frigoscandia S.A.'s investment in Frigoscandia and to the carrying value of Frigoscandia's property, plant and equipment. Through its investment in Frigoscandia S.A., ProLogis' proportionate share of the write-downs and other impairment charges recorded by Frigoscandia S.A. and Frigoscandia was \$5.7 million in 2002 and \$35.1 million in 2001. In 2001, ProLogis' proportionate share of the impairment charges related to technology investments of Frigoscandia S.A. and Frigoscandia was \$5.1 million.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Other Companies*

ProLogis has invested in certain other companies with the primary object of providing its customers with access to logistics expertise and technology. With respect to certain of these investments, ProLogis' ownership interest was structured to allow ProLogis to continue to meet the REIT requirements of the Code. ProLogis' investment in these companies were as follows as of the dates indicated (in thousands of U.S. dollars):

	December 31,	
	2002	2001
Insight(1)	\$ 2,482	\$ 2,479
ProLogis Equipment Services(2)	1,828	1,680
GoProLogis(3)		2,073
	—	—
Total	\$4,310	\$6,232

- (1) Represents ProLogis' (through a wholly owned subsidiary) investment in the common stock of Insight, Inc. ( Insight ), a privately owned logistics optimization consulting company, as adjusted for ProLogis' proportionate share of Insight's earnings. ProLogis had a 33.3% ownership interest in Insight at December 31, 2002 and 2001.
- (2) Represents ProLogis' (through a wholly owned subsidiary) investment in the membership interests of ProLogis Equipment Services LLC, a limited liability company whose other member is a subsidiary of Dana Commercial Credit Corporation, as adjusted for ProLogis' proportionate share of ProLogis Equipment Services' earnings. ProLogis Equipment Services began operations on April 26, 2000 for the purpose of acquiring, leasing and selling material handling equipment and providing asset management services for such equipment. ProLogis has had a 50% ownership interest in ProLogis Equipment Services since its inception.
- (3) ProLogis owns 100% of the non-voting preferred stock (\$25.0 million of cash invested and \$30.4 million of preferred stock received under a license fee agreement) of GoProLogis Incorporated ( GoProLogis ). GoProLogis invested \$25.0 million in the non-cumulative preferred stock of Vizional Technologies, Inc. (formerly GoWarehouse.com, Inc.) ( Vizional Technologies ), a provider of integrated global logistics network technology services. GoProLogis also received \$30.4 million of non-cumulative preferred stock of Vizional Technologies under a license agreement for the non-exclusive use of the ProLogis Operating System® over a five-year period. These investments were made on July 21, 2000. The income related to the license agreement was deferred at the inception of the agreement in 2000 and was being recognized over its five-year term. GoProLogis did not receive any dividends from its investment in Vizional Technologies. During 2001, ProLogis recognized a loss of \$29.5 million representing its proportionate share of an impairment adjustment that was recorded by GoProLogis to reduce GoProLogis' investment in the non-cumulative preferred stock of Vizional Technologies to its fair value, estimated to be \$2.1 million. In 2002, GoProLogis recognized an additional impairment adjustment that reduced its investment in the non-cumulative preferred stock of Vizional Technologies to zero. ProLogis' share of the impairment adjustment recognized in 2002 was \$2.1 million.

ProLogis' investment in the non-voting preferred stock of GoProLogis represents a 98% interest in the earnings or losses of GoProLogis. The voting ownership interest in GoProLogis, representing a 2% interest in its earnings or losses, is held by K. Dane Brooksher, ProLogis chairman and chief executive officer. Mr. Brooksher contributed a \$1.1 million recourse promissory note to GoProLogis, in exchange for his ownership interest in the entity. The note is payable on July 18, 2005 and bears interest at an annual rate of 8.0%. Mr. Brooksher is not restricted from transferring his ownership interest in GoProLogis but ProLogis does have an option to acquire Mr. Brooksher's ownership interest at a price

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

equal to the principal amount plus accrued interest under the promissory note. GoProLogis has not made any distributions to Mr. Brooksher or ProLogis since its inception See Note 14.

ProLogis proportionate share of the earnings or losses of its other unconsolidated investees was as follows for the periods indicated (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
Insight	\$ 4	\$ 9	\$ 27
ProLogis Equipment Services(1)	574	(209)	(130)
GoProLogis(2)	(2,073)	(26,506)	2,693
ProLogis PhatPipe(3)		(6,789)	741
	\$ (1,495)	\$ (33,495)	\$ 3,331

- (1) In September 2002, ProLogis Equipment Services sold substantially all of its operating assets to an affiliate of General Electric Capital Corporation ( GE Capital ), ProLogis largest shareholder since May 2002 when it acquired Security Capital. See Note 7. ProLogis expects that ProLogis Equipment Services will be fully liquidated during 2003. ProLogis proportionate share of the gain resulting from this transaction was \$0.6 million and this gain has been included in the amount recognized by ProLogis under the equity method in 2002.
- (2) Represents ProLogis proportionate share of the earnings or losses of GoProLogis. Amounts include the write-downs of its preferred stock investment in Vizional Technologies of \$2.1 million in 2002 and \$29.5 million in 2001 and license fees earned for the non-exclusive use of the ProLogis Operating System® under a licensing agreement entered into in 2000. GoProLogis ceased recognizing income under the licensing agreement with Vizional Technologies in the second quarter of 2001.
- (3) Represents ProLogis proportionate share of the earnings or losses of ProLogis Broadband (1) Incorporated ( ProLogis PhatPipe ), a technology company. Amounts include the write-down of ProLogis PhatPipe s preferred stock investment in PhatPipe, Inc. ( PhatPipe ) of \$7.5 million in 2001 and license fees earned for the non-exclusive use of the ProLogis Operating System® under a licensing agreement entered into in 2000. ProLogis PhatPipe ceased recognizing income under the licensing agreement with PhatPipe in the first quarter of 2001.

ProLogis owns 100% of the non-voting preferred stock (\$6.0 million of cash invested and \$6.0 million of preferred stock received under a license agreement) of ProLogis PhatPipe. ProLogis PhatPipe invested \$6.0 million in the non-cumulative preferred stock of PhatPipe. ProLogis PhatPipe also received \$6.0 million of non-cumulative preferred stock of PhatPipe and a receivable of \$2.0 million, both under a license agreement for the non-exclusive use of the ProLogis Operating System® over a three-year period. These investments were made on September 20, 2000. The income related to the license agreement was deferred at the inception of the agreement in 2000 and was being recognized over its three-year term. ProLogis PhatPipe did not receive any dividends from its preferred stock investment in PhatPipe.

During 2001, ProLogis acquired an additional \$2.5 million of non-cumulative preferred stock for cash, received \$2.5 million of its original receivable in additional non-cumulative preferred stock and recognized \$0.7 million of deferred license fee income increasing its net investment by \$3.0 million to \$7.5 million. Also in 2001, ProLogis recognized its share of an impairment adjustment of \$7.5 million that was recorded by ProLogis PhatPipe to write down its investment in the non-cumulative preferred stock of PhatPipe to zero. PhatPipe ceased operations in 2001.

ProLogis investment in the non-voting preferred stock of ProLogis PhatPipe represents a 98% interest in the earnings or losses of ProLogis PhatPipe. The voting ownership interest in ProLogis PhatPipe, representing a 2% interest in its earnings or losses, is held by K. Dane Brooksher, ProLogis chairman and





**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

chief executive officer. Mr. Brooksher contributed two recourse promissory notes with an aggregate principal of \$122,449 to ProLogis PhatPipe in exchange for his interest in the entity. A promissory note with the principal amount of \$71,429 is due September 20, 2005 and a promissory note with the principal amount of \$51,020 is due January 4, 2006. Both notes bear interest at an annual rate of 8.0%. Mr. Brooksher is not restricted from transferring his interest in ProLogis PhatPipe but ProLogis does have an option to acquire Mr. Brooksher's interest at a price equal to the aggregate principal amount of the promissory notes plus accrued interest under the promissory notes. ProLogis PhatPipe has not made any distributions to Mr. Brooksher or ProLogis since its inception. See Note 14.

**5. Borrowings:***Short-term Borrowing Arrangements*

The following credit agreements provide ProLogis with short-term borrowing capacity:

\$400.0 million revolving line of credit; borrowings generally bear interest at the applicable London Interbank Offered Rate ( LIBOR ) for U.S. dollar denominated borrowings plus 0.65%; facility fee of 0.15% per annum; maturity date of November 8, 2005 that may be extended for one year at ProLogis' option; Bank of America N.A. acts as administrative agent for a syndicate of 15 banks; \$110.0 million was outstanding at December 31, 2002 at an average interest rate of 2.08%.

\$100.0 million multi-currency (U.S. dollar, euro, pound sterling and yen) revolving line of credit; borrowings generally bear interest at LIBOR for the relevant currency borrowed plus 0.675%; facility fee of 0.125% per annum; maturity date of November 7, 2003 that may be extended for one year at ProLogis' option; Bank of America N.A. acts as administrative agent for a syndicate of six banks; \$3.4 million was outstanding at December 31, 2002 at an average interest rate of 3.68%.

\$60.0 million multi-currency (U.S. dollar, euro, pound sterling or yen) discretionary line of credit; borrowings, by agreement, bear interest at a rate determined at the time the advance is made; maturity date of June 6, 2003; Bank of America N.A. is the lending bank; \$3.8 million was outstanding at December 31, 2002 at an average interest rate of 1.90%; total available commitment as of December 31, 2002 was reduced by \$9.2 million, representing ProLogis' outstanding letters of credit with Bank of America N.A. at December 31, 2002.

325.0 million euro (the currency equivalent of approximately \$340.8 million as of December 31, 2002) multicurrency revolving line of credit (euro and pound sterling); borrowings generally bear interest at the Euro Interbank Offered Rate of the Banking Federation of the European Union ( EURIBOR ) for euro denominated borrowings and LIBOR for pound sterling denominated borrowings plus 0.75%; unused commitment fee of 0.375% per annum; maturity date of December 17, 2003; ABN AMRO Bank N.V. acts as agent for a syndicate of 18 banks; 255.3 million euro and 36.0 million pound sterling (the currency equivalent of approximately \$320.8 million) were outstanding at December 31, 2002 at an average interest rate of 3.88%.

25.0 million pound sterling (the currency equivalent of approximately \$40.3 million as of December 31, 2002) revolving line of credit; borrowings bear interest at the Royal Bank of Scotland's base rate plus 1.0%, generally ranging from 4.75% to 5.0% per annum; maturity date of July 31, 2003; Royal Bank of Scotland is the lending bank; no borrowings were outstanding at December 31, 2002; total available commitment as of December 31, 2002 was reduced by 6.1 million pound sterling (the currency equivalent of approximately \$9.9 million at December 31, 2002), representing ProLogis' outstanding letters of credit with the Royal Bank of Scotland at December 31, 2002.

24.5 billion yen (the currency equivalent of approximately \$206.6 million at December 31, 2002) revolving line of credit; borrowings bear interest at the Tokyo Interbank Offered Rate ( TIBOR ) plus

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

1.00%; unused commitment fee of 0.25% per annum; maturity date of September 13, 2004 that may be extended for one year at ProLogis option; Sumitomo Mitsui Banking Corporation acts as agent for a syndicate of 11 banks; 12.8 billion yen (the currency equivalent of approximately \$107.9 million) was outstanding at December 31, 2002 at an average interest rate of 1.07%.

At December 31, 2002, ProLogis was in compliance with all covenants contained in each of its credit agreements.

ProLogis line of credit borrowings are summarized as follows for the periods indicated (in thousands of U.S. dollars as applicable):

	Years Ended December 31,		
	2002(1)	2001	2000
Weighted average daily interest rate	3.08%	4.95%	6.33%
Borrowings outstanding at December 31	\$ 545,906	\$ 375,875	\$ 439,822
Weighted average daily borrowings	\$ 489,481	\$ 314,582	\$ 251,528
Maximum borrowings outstanding at any month end	\$ 567,998	\$ 429,402	\$ 439,822
Total borrowing commitment on all lines of credit at December 31(2)(3)	\$ 1,147,684	\$ 1,034,151	\$ 832,317
Total borrowing capacity on all lines of credit at December 31(2)(3)	\$ 1,128,577	\$ 996,343	\$ 824,602

- (1) In 2002, ProLogis replaced a \$500.0 million revolving line of credit with the two separate facilities currently in place (the \$400.0 million facility and the \$100.0 million multi-currency facility).
- (2) Of the total borrowing commitment, the amount available to ProLogis on the discretionary line of credit has been reduced by an amount representing ProLogis outstanding letters of credit with Bank of America N.A. as of December 31st of each year (\$9.2 million at December 31, 2002, \$6.3 million at December 31, 2001 and \$7.7 million at December 31, 2000). Of the total borrowing commitment, the amount available to ProLogis on the Royal Bank of Scotland's revolving line of credit has been reduced by \$9.9 million, representing the U.S. dollar equivalent of ProLogis outstanding letters of credit with the Royal Bank of Scotland at December 31, 2002.
- (3) Of the total borrowing commitment of the revolving line of credit with Bank of America N.A. that was in place at December 31, 2001, the amount available to ProLogis was reduced by \$31.5 million, representing the amount that ProLogis Logistics had borrowed directly on this facility as of that date. ProLogis guaranteed ProLogis Logistics borrowings. See Note 4.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Senior Unsecured Notes*

ProLogis has issued senior unsecured notes that bear interest at fixed rates to be paid on a semi-annual basis (the Notes). The Notes outstanding at December 31, 2002 are summarized as follows (in thousands of U.S. dollars as applicable):

<b>Date of Issuance</b>	<b>Par Value</b>	<b>Coupon Rate</b>	<b>Maturity Date</b>	<b>Principal Balance(1)</b>	<b>Principal Payment Requirement</b>
October 9, 1998	\$ 125,000	7.000%	10/01/03	\$ 125,000	(2)
April 26, 1999	250,000	6.700%	04/15/04	249,881	(2)
July 20, 1998	250,000	7.050%	07/15/06	249,756	(2)
November 20, 1997	135,000	7.250%	11/20/07	134,321	(2)
April 26, 1999	250,000	7.100%	04/15/08	249,957	(2)
May 17, 1996	100,000	7.950%	05/15/08	99,922	(3)
March 2, 1995	131,250	8.720%	03/01/09	131,250	(4)
May 16, 1995	65,625	7.875%	05/15/09	65,492	(5)
November 20, 1997	25,000	7.300%	11/20/09	24,823	(2)
February 4, 1997	100,000	7.810%	02/01/15	100,000	(6)
March 2, 1995	50,000	9.340%	03/01/15	50,000	(7)
May 17, 1996	50,000	8.650%	05/15/16	49,887	(8)
July 11, 1997	100,000	7.625%	07/01/17	99,805	(2)
	\$ 1,631,875			\$ 1,630,094	

- (1) Amounts are net of applicable unamortized original issue discount.
- (2) Principal due at maturity.
- (3) Annual principal payments of \$25.0 million from May 15, 2005 to May 15, 2008.
- (4) Annual principal payments of \$18.75 million from March 1, 2003 to March 1, 2009.
- (5) Annual principal payments of \$9.375 million from May 15, 2003 to May 15, 2009.
- (6) Annual principal payments ranging from \$10.0 million to \$20.0 million from February 1, 2010 to February 1, 2015.
- (7) Annual principal payments ranging from \$5.0 million to \$12.5 million from March 1, 2010 to March 1, 2015.
- (8) Annual principal payments ranging from \$5.0 million to \$12.5 million from May 15, 2010 to May 15, 2016.

The Notes are subordinated to ProLogis' secured debt to the extent of the value of the assets pledged to secure this debt and to ProLogis' \$500.0 million revolving lines of credit in North America to the extent of the value of assets pledged to secure this debt, if any. The Notes are effectively subordinated to all debt, including revolving lines of credit in Europe and Japan, and other liabilities of certain of ProLogis' consolidated subsidiaries. The Notes are redeemable at any time at ProLogis' option. Such redemption and other terms are governed by the provisions of an indenture agreement or, with respect to the \$160.0 million of Notes issued on November 20, 1997, note purchase agreements. Under the terms of the indenture agreement and the note purchase agreements, ProLogis must meet certain financial covenants. ProLogis was in compliance with all such covenants as of December 31, 2002.



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

On February 24, 2003, ProLogis issued \$300.0 million of Notes with a coupon rate of 5.50% (an effective interest rate of 5.55%). These Notes will mature on March 1, 2013 and provide for semi-annual interest payments beginning on September 1, 2003. The net proceeds from the issuance of these Notes were approximately \$297.5 million.

*Secured Debt*

Secured debt outstanding at December 31, 2002 consisted of the following (in thousands of U.S. dollars as applicable):

	Interest Rate(1)	Maturity Date	Periodic Payment Date	Principal Balance	Balloon Payment Due at Maturity
<b>Mortgage notes(2):</b>					
Prudential Insurance	8.59%	04/01/03	(3)	\$ 23,730	\$ 23,505
Collateral Mortgage Capital LLC	8.75	08/01/04	(3)	6,351	5,861
West One Business Center #3	9.00	09/01/04	(3)	4,053	3,847
Raines Distribution Center	9.50	01/01/05	(3)	1,606	177
GE Capital	6.00	01/31/05	(4)	37,250	37,250
Prudential Insurance(5)	6.85	04/01/05	(6)	51,273	48,850
Consulate Distribution Center #200(5)	6.97	02/02/06	(3)	3,484	3,585
Plano Distribution Center #2(5)	7.02	04/15/06	(3)	3,532	3,015
Interchange Distribution Ctr. #8 & #9	8.14	06/15/06	(3)	7,031	6,651
Connecticut General Life Insurance	7.08	03/01/07	(3)	143,625	134,431
Vista Del Sol Industrial Center #1 & 2	9.68	08/05/07	(7)	2,390	
State Farm Insurance(5)	7.10	11/01/08	(3)	14,992	13,065
Placid Street Distribution Center #1(5)	7.18	12/01/09	(3)	7,201	6,529
GMAC Commercial Mortgage	8.50	07/01/10	(7)	1,730	
GMAC Commercial Mortgage	7.75	10/01/10	(7)	6,203	
Executive Park Distribution Center #3	8.19	03/01/11	(7)	859	
Cameron Business Center #1(5)	7.23	07/01/11	(3)	5,767	4,526
Charter American	8.10	04/01/17	(7)	2,956	
Platte Valley Industrial Center #4	10.10	11/15/21	(7)	1,945	
Morgan Guaranty Trust	7.58	04/01/24	(8)	200,000	127,187
				<u>\$ 525,978</u>	
<b>Assessment bonds(9):</b>					
City of Fremont	7.00%	03/01/11	(7)	\$ 7,479	
Various(10)	(10)	(10)	(7)	1,175	
				<u>\$ 8,654</u>	

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<u>Interest Rate(1)</u>	<u>Maturity Date</u>	<u>Periodic Payment Date</u>	<u>Principal Balance</u>	<u>Balloon Payment Due at Maturity</u>
Securitized debt(11):					
Tranche A	7.74%	02/18/04	(3)	\$ 13,904	\$ 12,955
Tranche B	9.94	02/18/04	(3)	7,442	7,215
				<u>\$ 21,346</u>	
Total secured debt				<u>\$ 555,978</u>	

- 
- (1) The weighted average annual interest rates for ProLogis mortgage notes, assessment bonds and securitized debt were 7.34%, 7.12% and 8.50%, respectively at December 31, 2002. The total weighted average annual interest rate for ProLogis secured borrowings at December 31, 2002 was 7.38%.
  - (2) The mortgage notes are secured by various real estate assets with an aggregate undepreciated cost of \$1.02 billion at December 31, 2002. The property name is used to denote the real estate assets that secure the mortgage note, except for mortgage notes that are secured by a pool of properties, in which case the lender is noted.
  - (3) Monthly amortization with a balloon payment due at maturity.
  - (4) The lender is ProLogis largest shareholder (see Note 7). This loan was assumed by ProLogis as part of the acquisition of an interest in certain real estate assets in October 2002 and was repaid in January 2003 under a prepayment provision.
  - (5) Mortgage note was assumed by ProLogis in connection with a merger transaction in 1999. Under purchase accounting, the mortgage note was recorded at its fair value and a premium or discount was recognized, as applicable.
  - (6) Principal balance includes premium. Terms are interest only with stated principal amount of \$48.9 million due at maturity.
  - (7) Fully amortizing.
  - (8) Monthly interest payments are due through May 2005, monthly principal and interest payments are due during the period from June 2005 to April 2024 with a balloon payment due at maturity.
  - (9) The assessment bonds are secured by various real estate assets with an aggregate undepreciated cost of \$243.4 million at December 31, 2002.
  - (10) Includes 14 issues of assessment bonds with five municipalities. Interest rates range from 5.50% per annum to 8.75% per annum. Maturity dates range from August 2004 to March 2021.
  - (11) The securitized debt is secured by various real estate assets with an aggregate undepreciated cost of \$61.7 million at December 31, 2002.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Long-Term Debt Maturities*

The approximate principal payments due on senior unsecured notes and secured debt (mortgage notes, assessment bonds and securitized debt) during each of the years in the five-year period ending December 31, 2007 and thereafter are as follows (in thousands of U.S. dollars):

2003	\$ 222,390
2004	314,956
2005	110,568
2006	320,165
2007	331,777
2008 and thereafter(1)	887,997
	<hr/>
Total principal due	2,187,853
Less: Original issue discount	(1,781)
	<hr/>
Total carrying value	\$2,186,072
	<hr/> <hr/>

- (1) The \$300.0 million of Notes issued by ProLogis on February 24, 2003 are due in 2013.

*Interest Expense*

Interest expense for the periods indicated includes the following components (in thousands of U.S. dollars):

	Years Ended December 31,		
	2002	2001	2000
	<hr/>	<hr/>	<hr/>
Stated interest expense(1)	\$ 178,210	\$ 182,346	\$ 185,827
Premium or discount recognized	315	326	316
Amortization of deferred loan costs	4,967	5,233	4,597
	<hr/>	<hr/>	<hr/>
	183,492	187,905	190,740
Less: capitalized amounts	30,534	24,276	18,549
	<hr/>	<hr/>	<hr/>
Net interest expense	\$ 152,958	\$ 163,629	\$ 172,191
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

- (1) The amount of interest paid in cash for the years ended December 31, 2002, 2001 and 2000 was \$178.1 million, \$183.3 million and \$178.4 million, respectively.

**6. Minority Interest:**

The minority interest liability at December 31, 2002 represents various limited partners' interests in the Partnerships controlled by ProLogis. ProLogis or a wholly owned subsidiary of ProLogis is the sole controlling general partner of each of the Partnerships with all management powers over the business and affairs of the Partnership. The limited partners of each Partnership generally do not have the authority to transact business for, or participate in the management decisions of, the Partnerships. The general partner in each of the Partnerships may not, without

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the written consent of all of the limited partners: (i) take any action that would prevent the Partnership from conducting its business; (ii) possess the property of the partnership; (iii) admit an additional partner; or (iv) subject a limited partner to the liability of a general partner. In each Partnership, ProLogis or its wholly owned subsidiary, may not voluntarily withdraw from the Partnership or transfer or assign its interests in the Partnership without the consent of all of the limited partners. The limited partners may freely transfer their Partnership units to their affiliates, provided that the transfer does not cause a



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

termination of the Partnership and does not cause ProLogis to cease to comply with the REIT requirements under the Code. The limited partners in each of the Partnerships are entitled to redeem their partnership units for Common Shares. Additionally, the limited partners are entitled to receive preferential cumulative quarterly distributions per outstanding unit equal to the quarterly distributions paid on Common Shares.

The Partnerships are as follows at December 31, 2002 (in millions of U.S. dollars as applicable):

	<b>Formation Date</b>	<b>Real Estate Assets</b>	<b>ProLogis Ownership</b>	<b>Limited Partnership Units Outstanding</b>
ProLogis Limited Partnership-I	1993	\$215.1(1)	68.65%	4,520,532(2)(3)
ProLogis Limited Partnership-II	1994	60.8	97.82%	90,213(2)
ProLogis Limited Partnership-III	1994	35.8	95.25%	78,678(2)(4)
ProLogis Limited Partnership-IV(5)	1994	97.0	98.52%	68,612(2)(4)
Meridian Realty Partners Limited Partnership	(6)	11.1	87.00%	29,712(7)
		<b>\$419.8</b>		<b>4,787,747</b>

- (1) These properties cannot be sold, prior to the occurrence of certain events, without the consent of the limited partners, other than in tax-deferred exchanges.
- (2) Each limited partnership unit is convertible into one Common Share.
- (3) Entities in which Irving F. Lyons, III, ProLogis Vice Chairman and Chief Investment Officer has ownership interests owned 2,459,183 of the outstanding limited partnership units in ProLogis Limited Partnership-I at December 31, 2002 or 17.1% of ProLogis Limited Partnership-I's total units outstanding at December 31, 2002. Mr. Lyons' effective ownership in ProLogis Limited Partnership-I was 1.8% at December 31, 2002. See Note 14.
- (4) Jeffrey H. Schwartz, ProLogis President of International Operations and President and Chief Operating Officer Asia, owned all of the outstanding limited partnership units in ProLogis Limited Partnership-III at December 31, 2002 or 4.75% of ProLogis Limited Partnership-III's total units outstanding at December 31, 2002 and 49,587 of the outstanding limited partnership units in ProLogis Limited Partnership-IV at December 31, 2002 or 1.1% of ProLogis Limited Partnership-IV's total units outstanding at December 31, 2002. See Note 14.
- (5) ProLogis Limited Partnership-IV was formed through a cash contribution from a wholly owned subsidiary of ProLogis, ProLogis IV, Inc. and the contribution of distribution properties from the limited partner. ProLogis Limited Partnership-IV and ProLogis IV, Inc. are legal entities separate and distinct from ProLogis, its affiliates and each other, and each has separate assets, liabilities, business functions and operations. The sole asset of ProLogis IV, Inc. is its interest in ProLogis Limited Partnership-IV. At December 31, 2002, ProLogis IV, Inc. had outstanding borrowings from ProLogis of \$0.6 million.
- (6) ProLogis' general partnership interest was acquired through a merger transaction in 1999.
- (7) Each limited partnership unit is convertible into 1.1 Common Shares, plus \$2.00.

**7. Shareholders' Equity:**

*Shares Authorized*

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At December 31, 2002, 275,000,000 shares were authorized. The Board may increase the number of authorized shares and may classify or reclassify any unissued shares of ProLogis stock from time to time by setting or changing the preferences, conversion or other rights, voting powers, restrictions, limitations as of distributions, qualifications and terms or conditions of redemption of such shares.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)***Common Shares*

ProLogis had 178,145,614 and 175,888,391 Common Shares outstanding at December 31, 2002 and 2001, respectively. Common Shares have a par value of \$0.01 per share.

ProLogis holders of Common Shares may acquire additional Common Shares by automatically reinvesting distributions under the 1999 Dividend Reinvestment and Share Purchase Plan (the 1999 Common Share Plan). Holders of Common Shares who do not participate in the 1999 Common Share Plan continue to receive distributions as declared. The 1999 Common Share Plan also allows both holders of Common Shares and persons who are not holders of Common Shares to purchase a limited number of additional Common Shares by making optional cash payments, without payment of any brokerage commission or service charge. Common Shares are acquired pursuant to the 1999 Common Share Plan at a price ranging from 98% to 100% of the market price of such Common Shares. Under the 1999 Common Share Plan, ProLogis generated net proceeds of \$125.7 million from the issuance of 5,295,000 Common Shares in 2002, \$67.1 million from the issuance of 3,261,000 Common Shares in 2001 and \$29.8 million from the issuance of 1,479,000 Common Shares in 2000. On November 13, 2002, ProLogis amended the 1999 Common Share Plan to: (i) limit participants to only those holders of Common Shares registered on the share transfer books of ProLogis in the shareholder's name; (ii) limit the distributions that can be reinvested to those distributions earned on no more than 300,000 Common Shares per quarter; and (iii) allow for the discount from market price at which distributions can be reinvested and optional share purchases can be made to be within a range of 0% to 2%, as determined by ProLogis. Previously the discount was fixed at 2%.

Limited partnership units in the Partnerships were redeemed into approximately 272,000 Common Shares in 2002, approximately 25,000 Common Shares in 2001 and 238,000 Common Shares in 2000.

ProLogis may repurchase up to \$215.0 million of Common Shares (increased in 2002 from the original maximum amount of \$100.0 million set at the program's inception in January 2001). The Common Shares have been and, to the extent these repurchases continue, they will be repurchased in the open market and in privately negotiated transactions, depending on market prices and other conditions. Common Share repurchases since the program has been in existence are as follows (amounts in thousands of U.S. dollars as applicable):

	<b>Number of Shares</b>	<b>Total Cost(1)</b>
2001	778,400	\$ 15,992
2002(2)	4,404,800	105,158
<b>Totals</b>	<b>5,183,200</b>	<b>\$ 121,150</b>

(1) Includes fees and commissions paid.

(2) Includes 393,600 Common Shares that were repurchased from employees to retire \$9.7 million of outstanding employee share purchase notes that were originally issued in 1997. See Note 12.

ProLogis employees participate in a long-term incentive plan (the Incentive Plan). Compensation under the Incentive Plan is generally in the form of Common Shares. On June 12, 2002, the shareholders of ProLogis, following approval by the Board, approved an amendment to the Incentive Plan to increase the number of Common Shares available for award under the Incentive Plan by 8,000,000 (6,000,000 of the additional Common Shares can only be awarded in the form of share options and the remaining 2,000,000 of additional Common Shares can be awarded in any form as allowed under the Incentive Plan). As a result of this change, there are an aggregate of 22,600,000 Common Shares (190,000 of which are allocated to the ProLogis 401(k) Plan and Trust) available for award under the Incentive Plan, of which 8,183,000 Common Shares are available for future awards. Under the Incentive Plan, ProLogis generated net proceeds of



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

\$18.5 million from the issuance of 1,074,000 Common Shares in 2002, \$3.8 million from the issuance of 241,000 Common Shares in 2001 and \$4.3 million from the issuance of 163,000 Common Shares in 2000.

In May 2001, ProLogis shareholders approved the establishment of the ProLogis Trust Employee Share Purchase Plan (the Employee Share Plan). Under the terms of the Employee Share Plan, employees of ProLogis and its participating entities may purchase Common Shares, through payroll deductions only, at a discounted price of 85% of the market price of the Common Shares. Subject to certain provisions, the aggregate number of Common Shares that may be issued under the Employee Share Plan may not exceed 5,000,000. ProLogis began issuing Common Shares under the Employee Share Plan in January 2002. As of December 31, 2002, 22,000 Common Shares had been purchased under the Employee Share Plan generating net proceeds to ProLogis of \$0.4 million.

*Preferred Shares*

At December 31, 2002, ProLogis had three series of cumulative redeemable preferred shares of beneficial interest outstanding (Series C Preferred Shares, Series D Preferred Shares and Series E Preferred Shares). Holders of each series of preferred shares have, subject to certain conditions, limited voting rights. The holders of the preferred shares are entitled to receive cumulative preferential dividends based upon each series' respective liquidation preference. Such dividends are payable quarterly in arrears on the last day of March, June, September and December for Series C Preferred Shares and Series D Preferred Shares and are payable quarterly in arrears on the last day of January, April, July and October for Series E Preferred Shares. Dividends on preferred shares are payable when, and if, they have been declared by the Board, out of funds legally available for payment of dividends. After the respective redemption dates, each series of preferred shares can be redeemed at ProLogis' option for a cash redemption price which (other than the portion consisting of accrued and unpaid dividends) is payable solely out of the cumulative sales proceeds of other capital shares of ProLogis, which may include shares of other series of preferred shares. With respect to the payment of dividends, each series of preferred shares ranks on parity with ProLogis' other series of preferred shares.

ProLogis redeemed all of its outstanding Series B cumulative convertible redeemable preferred shares of beneficial interest (Series B Convertible Preferred Shares) on March 20, 2001. Prior to the call for redemption, 163,827 Series B Convertible Preferred Shares were converted into 210,026 Common Shares. Subsequent to the call for redemption, 5,908,971 Series B Convertible Preferred Shares were converted into 7,575,301 Common Shares. The remaining 183,302 Series B Convertible Preferred Shares outstanding on March 20, 2001 were redeemed at a price of \$25.00 per share, plus \$0.442 in accrued and unpaid dividends. The aggregate redemption cost (including accrued dividends) of the Series B Convertible Preferred Shares was \$4.7 million.

ProLogis redeemed all 5,400,000 of its outstanding Series A cumulative preferred shares of beneficial interest (Series A Preferred Shares) on May 8, 2001 at the price of \$25.00 per share, plus \$0.2481 in accrued and unpaid dividends. The aggregate redemption cost (including accrued dividends) of the Series A Preferred Shares was \$136.3 million.

ProLogis' preferred shares outstanding at December 31, 2002 are summarized as follows (amounts in U.S. dollars as applicable):

	Number of Shares Outstanding	Stated Liquidation Preference	Dividend Rate	Dividend Equivalent Based on Liquidation Preference	Optional Redemption Date
Series C Preferred Shares	2,000,000	\$50.00	8.54%	\$ 4.27 per share	11/13/26
Series D Preferred Shares	10,000,000	\$25.00	7.92%	\$ 1.98 per share	04/13/03
Series E Preferred Shares	2,000,000	\$25.00	8.75%	\$ 2.19 per share	06/30/03

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Shelf Registration*

ProLogis has a shelf registration statement on file with the Securities and Exchange Commission that allows ProLogis to issue securities in the form of debt securities, preferred shares, Common Shares, rights to purchase Common Shares and preferred share purchase rights on an as-needed basis. At December 31, 2002, \$608.0 million of shelf-registered securities were available for issuance, subject to ProLogis' ability to affect an offering on satisfactory terms. After the issuance of \$300.0 million of Notes on February 24, 2003, there were \$308.0 million of shelf-registered securities available to ProLogis. See Note 5.

*Ownership Restrictions and Significant Shareholder*

For ProLogis to qualify as a REIT under the Code, five or fewer individuals may own not more than 50% of the value of its outstanding shares of stock at any time during the last half of ProLogis' taxable year. Therefore, ProLogis' Declaration of Trust restricts beneficial ownership (or ownership generally attributed to a person under the REIT tax rules) of ProLogis' outstanding shares of stock by a single person, or persons acting as a group, to 9.8% of ProLogis' outstanding shares. This provision assists ProLogis in protecting and preserving its REIT status and protects the interest of shareholders in takeover transactions by preventing the acquisition of a substantial block of outstanding shares.

Shares of stock owned by a person or group of persons in excess of these limits are subject to redemption by ProLogis. The provision does not apply where a majority of the Board, in its sole and absolute discretion, waives such limit after determining that the status of ProLogis as a REIT for federal income tax purposes will not be jeopardized or the disqualification of ProLogis as a REIT is advantageous to the shareholders.

Prior to May 14, 2002, Security Capital owned 28.1% of ProLogis' Common Shares and was ProLogis' largest shareholder. On that date, Security Capital became an indirect wholly owned subsidiary of GE Capital. Under the terms of the merger agreement between GE Capital and Security Capital, a portion of the ProLogis Common Shares owned by Security Capital were part of the merger consideration paid to Security Capital's shareholders. At December 31, 2002, GE Capital, through its ownership of Security Capital, owned approximately 8.8% of the total outstanding Common Shares of ProLogis. Security Capital had certain rights under an investor agreement, dated September 9, 1997 including, but not limited to, the right to nominate persons to serve as Trustees of ProLogis. As provided in the agreement, these rights terminated as a result of the applicable ownership interest falling below 10%. The two members of the Board who were nominees of Security Capital resigned from the Board in May 2002. See Note 14.

*Shareholder Purchase Rights*

On December 7, 1993, the Board declared a dividend of one preferred share purchase right ( Right ) for each outstanding Common Share to be distributed to all holders of record of the Common Shares on December 31, 1993. Each Right entitles the registered holder to purchase one-hundredth of a Participating Preferred Share for an exercise price of \$40.00 per one-hundredth of a Participating Preferred Share, subject to adjustment as provided in the Rights Agreement. The Rights will generally be exercisable only if a person or group (other than certain affiliates of ProLogis) acquires 20% or more of the Common Shares or announces a tender offer for 25% or more of the Common Shares. Under certain circumstances, upon a shareholder acquisition of 20% or more of the Common Shares (other than certain affiliates of ProLogis), each Right will entitle the holder to purchase, at the Right's then-current exercise price, a number of Common Shares having a market value of twice the Right's exercise price. The acquisition of ProLogis pursuant to certain mergers or other business transactions will entitle each holder of a Right to purchase, at the Right's then-current exercise price, a number of the acquiring company's common shares having a market value at that time equal to twice the Right's exercise price. The Rights held by certain 20% shareholders will not be exercisable. The Rights will expire on December 7, 2003, unless the expiration date of the Rights is extended, and the Rights are subject to redemption at a price of \$0.01 per Right under certain circumstances.

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****8. Distributions and Dividends:***Common Share Distributions*

In order to comply with the REIT requirements under the Code, ProLogis is required to make distributions (other than capital gain distributions) to its shareholders in amounts at least equal to (i) the sum of (a) 90% of its REIT taxable income computed without regard to the dividends paid deduction and its net capital gains and (b) 95% of the net income (after tax), if any, from foreclosure property, minus (ii) the sum of certain items of noncash income. ProLogis' distribution policy is to distribute a percentage of its cash flow that ensures that ProLogis will meet the distribution requirements of the Code and allows ProLogis to maximize the cash retained to meet other cash needs such as capital improvements and investment activities.

In December 2002, the Board announced a projected increase in the annual distribution level for 2003 from \$1.42 to \$1.44 per Common Share. The payment of distributions is subject to the discretion of the Board and is dependent upon the financial condition and operating results of ProLogis. The amount of the distribution may be adjusted at the discretion of the Board during the year. On February 3, 2003, the Board declared a distribution of \$0.36 per Common Share for the first quarter of 2003. This distribution was paid on February 28, 2003 to holders of Common Shares on February 14, 2003.

Distributions to shareholders are characterized for federal income tax purposes as ordinary income, capital gains, non-taxable return of capital or a combination of the three. Distributions that exceed ProLogis' current and accumulated earnings and profits (calculated for tax purposes) constitute a return of capital rather than a dividend and reduce the shareholder's basis in the Common Shares. To the extent that a distribution exceeds both current and accumulated earnings and profits and the shareholder's basis in the Common Shares, it will generally be treated as a gain from the sale or exchange of that shareholder's Common Shares. ProLogis annually notifies shareholders of the taxability of distributions paid during the preceding year. The following summarizes the taxability of distributions on Common Shares for the periods indicated (in U.S. dollars; taxability for 2002 is estimated):

	Years Ended December 31,		
	2002	2001	2000
Per Common Share:			
Ordinary income	\$0.95	\$1.09	\$1.19
Capital gains	0.06	0.19	0.15
Return of capital	0.41	0.10	
	—	—	—
Total	\$1.42	\$1.38	\$1.34

*Preferred Share Dividends*

Annual dividends paid on each series of preferred shares were as follows for the periods indicated (in U.S. dollars):

	Years Ended December 31,		
	2002(1)	2001(2)	2000(3)
Per preferred share:			
Series A(4)	\$	\$0.84	\$2.35

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Series B(5)		0.44	1.75
Series C	4.27	4.27	4.27
Series D	1.98	1.98	1.98
Series E	2.19	2.19	2.19



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- (1) For federal income tax purposes \$4.04 of the Series C dividend, \$1.87 of the Series D dividend and \$2.07 of the Series E dividend is estimated to represent ordinary income to the holders. The remaining portion of each dividend is estimated to represent capital gains.
- (2) For federal income tax purposes \$0.71 of the Series A dividend, \$0.38 of the Series B dividend, \$3.63 of the Series C dividend, \$1.68 of the Series D dividend and \$1.86 of the Series E dividend represent ordinary income to the holders. The remaining portion of each dividend represents capital gains.
- (3) For federal income tax purposes, \$2.08 of the Series A dividend, \$1.55 of the Series B dividend, \$3.78 of the Series C dividend, \$1.75 of the Series D dividend and \$1.94 of the Series E dividend represent ordinary income to the holders. The remaining portion of each dividend represents capital gains.
- (4) The Series A Preferred Shares were redeemed as of May 8, 2001.
- (5) The Series B Convertible Preferred Shares were redeemed as of March 20, 2001.

Pursuant to the terms of its preferred shares, ProLogis is restricted from declaring or paying any distribution with respect to its Common Shares unless all cumulative dividends with respect to the preferred shares have been paid and sufficient funds have been set aside for dividends that have been declared for the then-current dividend period with respect to the preferred shares.

ProLogis tax return for the year ended December 31, 2002 has not been filed. The taxability information for 2002 is based upon the best available data. ProLogis tax returns for previous tax years have not been examined by the Internal Revenue Service. Consequently, the taxability of distributions is subject to change.

**9. Earnings Per Common Share:**

A reconciliation of the denominator used to calculate basic net earnings per Common Share to the denominator used to calculate diluted net earnings per Common Share for the periods indicated (in thousands of U.S. dollars, except per share amounts) is as follows:

	Years Ended December 31,		
	2002	2001	2000
Net earnings attributable to Common Shares	\$ 216,166	\$ 90,835	\$ 157,715
Minority interest(1)	5,508		
Series B Convertible Preferred Share dividends(2)		81	
Adjusted net earnings attributable to Common Shares	<u>\$ 221,674</u>	<u>\$ 90,916</u>	<u>\$ 157,715</u>
Weighted average Common Shares outstanding Basic	177,813	172,755	163,651
Weighted average convertible limited partnership units(1)	4,938		
Weighted average conversion of Series B Convertible Preferred Shares(2)		1,544	
Incremental weighted average effect of potentially dilutive instruments(3)	<u>2,118</u>	<u>898</u>	<u>750</u>
Adjusted weighted average Common Shares outstanding Diluted	<u>184,869</u>	<u>175,197</u>	<u>164,401</u>
Basic per share net earnings attributable to Common Shares	\$ 1.22	\$ 0.53	\$ 0.96

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	<u>          </u>	<u>          </u>	<u>          </u>
Diluted per share net earnings attributable to Common Shares	\$ 1.20	\$ 0.52	\$ 0.96
	<u>          </u>	<u>          </u>	<u>          </u>

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

- 
- (1) For 2001 and 2000, weighted average limited partnership units of 5,087,000 and 5,348,000, respectively, were not included in the calculation of diluted per share net earnings attributable to Common Shares as the effect, on an as-converted basis, was antidilutive.
  - (2) The Series B Convertible Preferred Shares were redeemed as of March 20, 2001. For 2000, weighted average Series B Convertible Preferred Shares of 8,417,000 were not included in the calculation of diluted per share net earnings attributable to Common Shares as the effect, on an as-converted basis, was antidilutive.
  - (3) Total weighted average potentially dilutive instruments outstanding were 10,866,000, 9,236,000 and 7,835,000 for 2002, 2001 and 2000, respectively. Of the total potentially dilutive instruments, 2,101,000, 2,258,000 and 4,691,000 were antidilutive for 2002, 2001 and 2000, respectively.

**10. Business Segments:**

ProLogis has three reportable business segments:

Property operations represents the long-term ownership, management and leasing of distribution properties in the United States, Mexico, Europe and Japan (either directly or through investments in unconsolidated property funds in which ProLogis has an ownership interest and acts as manager). Each operating property and each investment in a property fund is considered to be an individual operating segment having similar economic characteristics that are combined within the reportable segment based upon geographic location.

CDFS business represents the development, acquisition and rehabilitation or acquisition and repositioning of distribution properties by ProLogis and Kingspark S.A. (which is consolidated in ProLogis financial statements as of July 1, 2002) in the United States, Mexico, Europe and Japan with the intent to contribute the properties to unconsolidated property funds in which ProLogis has an ownership interest and acts as manager or to sell the properties to third parties. Additionally, ProLogis and Kingspark S.A. earn fees for development activities on behalf of customers or third parties and realize profits from the sale of land parcels when their development plans no longer include the development parcels. The separate activities in this segment are considered to be individual operating segments having similar economic characteristics that are combined within the reportable segment based upon geographic location.

The assets of the CDFS business segment generally include properties under development and land held for development. During the period between the completion of development, rehabilitation or repositioning of a property and the date the property is contributed to a property fund or sold to a third party, the property and its associated rental income and rental expenses are included in the property operations segment because the primary activity associated with the property during that period is leasing. Upon contribution or sale, the resulting gain is included in the income of the CDFS business segment.

Temperature-controlled distribution operations represents the operation of a temperature-controlled distribution and logistics network through unconsolidated investees in the United States (ProLogis Logistics) and Europe (Frigoscandia S.A.). The operations of each of these unconsolidated investees are considered to be one operating segment that is presented based on geographic location. See Note 4.

For each of ProLogis three reportable operating segments, reconciliations are presented below for: (i) income from external customers to ProLogis total income; (ii) earnings from operations from external customers to ProLogis earnings from operations; and (iii) assets to ProLogis total assets. ProLogis chief operating decision makers rely primarily on net operating income and similar measures to make decisions about allocating resources and assessing segment performance. The components of earnings from operations that are also components of net operating income are allocated to each reportable operating segment. All other

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

items are reflected as reconciling items. The following reconciliations are presented in thousands of U.S. dollars:

	Years Ended December 31,		
	2002	2001	2000
<b>Income:</b>			
Property operations:			
United States(1)(2)	\$463,895	\$ 464,610	\$477,010
Mexico(2)	17,764	19,370	15,504
Europe(1)(3)	28,304	22,213	28,566
Japan(1)	239		
	<u>510,202</u>	<u>506,193</u>	<u>521,080</u>
Total property operations segment			
CDFS business:			
United States(4)	47,715	69,470	57,900
Mexico(5)	11,673	(10)	1,517
Europe(6)(7)	90,733	86,270	59,951
Japan(8)	6,733		
	<u>156,854</u>	<u>155,730</u>	<u>119,368</u>
Total CDFS business segment			
Temperature-controlled distribution operations:			
United States(9)	4,155	(58,496)	11,950
Europe(10)	2,917	(52,972)	(20,298)
	<u>7,072</u>	<u>(111,468)</u>	<u>(8,348)</u>
Total temperature-controlled distribution operations segment			
Reconciling items:			
Income (loss) from unconsolidated investees	(1,495)	(33,495)	3,331
Interest and other income	2,368	6,165	8,090
	<u>873</u>	<u>(27,330)</u>	<u>11,421</u>
Total reconciling items			
Total income	<u>\$675,001</u>	<u>\$ 523,125</u>	<u>\$ 643,521</u>
<b>Earnings from operations:</b>			
Property operations:			
United States(1)(2)	\$432,397	\$ 436,743	\$448,583
Mexico(2)	17,159	19,546	15,496
Europe(1)(3)	27,813	21,205	29,824
Japan(1)	239		
	<u>477,608</u>	<u>477,494</u>	<u>493,903</u>
Total property operations segment			
CDFS business:			
United States(4)	43,930	65,653	53,139
Mexico(5)	11,500	(73)	1,472

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Europe(6)(7)	90,151	86,167	59,893
Japan(8)	6,733		
	<u>          </u>	<u>          </u>	<u>          </u>
Total CDFS business segment	152,314	151,747	114,504
	<u>          </u>	<u>          </u>	<u>          </u>
Temperature-controlled distribution operations:			
United States(9)	4,155	(58,496)	11,950
Europe(10)	2,917	(52,972)	(20,298)
	<u>          </u>	<u>          </u>	<u>          </u>
Total temperature-controlled distribution operations segment	7,072	(111,468)	(8,348)
	<u>          </u>	<u>          </u>	<u>          </u>

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	Years Ended December 31,		
	2002	2001	2000
Reconciling items:			
Income (loss) from unconsolidated investees	(1,495)	(33,495)	3,331
Interest and other income	2,368	6,165	8,090
General and administrative expense	(53,893)	(50,274)	(44,954)
Depreciation and amortization	(153,075)	(143,465)	(151,483)
Interest expense	(152,958)	(163,629)	(172,191)
Other expense		(32)	(1,045)
	<u>          </u>	<u>          </u>	<u>          </u>
Total reconciling items	(359,053)	(384,730)	(358,252)
	<u>          </u>	<u>          </u>	<u>          </u>
Earnings from operations	\$ 277,941	\$ 133,043	\$ 241,807
	<u>          </u>	<u>          </u>	<u>          </u>
	<u>          </u>	<u>          </u>	<u>          </u>
	December 31,		
	2002	2001	2000
Assets:			
Property operations:			
United States(11)	\$ 3,740,050	\$ 3,684,747	\$ 3,892,380
Mexico	94,602	150,483	115,979
Europe(11)	723,670	304,314	306,664
Japan(11)	3,396		
	<u>          </u>	<u>          </u>	<u>          </u>
Total property operations segment	4,561,718	4,139,544	4,315,023
	<u>          </u>	<u>          </u>	<u>          </u>
CDFS business:			
United States	260,692	272,281	322,157
Mexico	29,865	18,205	31,020
Europe(11)	567,140	629,159	656,223
Japan	123,650	43,451	2,185
	<u>          </u>	<u>          </u>	<u>          </u>
Total CDFS business segment	981,347	963,096	1,011,585
	<u>          </u>	<u>          </u>	<u>          </u>
Temperature controlled distribution operations:			
United States(11)		174,244	231,053
Europe(11)	178,459	183,727	191,981
	<u>          </u>	<u>          </u>	<u>          </u>
Total temperature controlled distribution operations segment	178,459	357,971	423,034
	<u>          </u>	<u>          </u>	<u>          </u>
Reconciling items:			
Investments in and advances to unconsolidated investees	4,310	6,232	70,807
Cash	110,809	27,989	57,870
Accounts and notes receivable	12,864	6,888	10,963

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Other assets	74,018	58,143	57,052
	<u>          </u>	<u>          </u>	<u>          </u>
Total reconciling items	202,001	99,252	196,692
	<u>          </u>	<u>          </u>	<u>          </u>
Total assets	\$5,923,525	\$5,559,863	\$5,946,334
	<u>          </u>	<u>          </u>	<u>          </u>

- 
- (1) Amounts include the operations of ProLogis that are reported on a consolidated basis and the amounts recognized under the equity method from ProLogis investment in the property funds. See Note 4.
  - (2) Although 13 of the 57 properties owned by ProLogis North American Properties Fund V are located in Mexico, ProLogis classifies its entire investment in ProLogis North American Properties Fund V and the associated income recognized under the equity method from this investment as part of its United States income, net operating income and assets for the property operations segment.
  - (3) Amounts recognized under the equity method include net foreign currency exchange losses of \$4.5 million in 2002 and net foreign currency exchange gains of \$0.8 million and \$4.7 million in 2001 and 2000, respectively. See Note 4.

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

- (4) Includes \$45.3 million, \$56.2 million and \$29.4 million, of net gains recognized by ProLogis related to the contribution of properties to property funds in 2002, 2001 and 2000, respectively. See Note 4.
- (5) Includes \$12.5 million of net gains recognized by ProLogis related to the contribution of properties to ProLogis North American Properties Fund V in 2002. See Note 4.
- (6) Includes amounts recognized under the equity method related to ProLogis investments in Kingspark S.A. and Kingspark LLC in 2002 (through June 30) including \$4.5 million of net foreign currency exchange gains in 2002, \$4.6 million of net foreign currency exchange losses in 2001 and \$0.3 million of net foreign currency exchange gains in 2000. See Notes 2 and 4.
- (7) Includes \$52.7 million, \$29.5 million and \$13.7 million of net gains recognized by ProLogis (including amounts earned by Kingspark S.A. after June 30, 2002) related to the contribution of properties to ProLogis European Properties Fund in 2002, 2001 and 2000, respectively. In addition, includes \$10.5 million, \$23.0 million and \$4.3 million of net gains recognized under the equity method related to the contribution of properties to ProLogis European Properties Fund by Kingspark S.A. in 2002 (through June 30), 2001 and 2000, respectively. See Notes 2 and 4.
- (8) Includes a gain of \$6.2 million recognized by ProLogis related to the contribution of a property to ProLogis Japan Properties Fund in 2002. See Note 4.
- (9) Represents amounts recognized under the equity method related to ProLogis investments in ProLogis Logistics in 2002 (through October 23), 2001 and 2000 and in CSI/ Frigo LLC in 2002 (through October 23) and 2001. Includes losses of \$37.2 million in 2002 and \$53.3 million in 2001 representing ProLogis proportionate share of impairment charges related to the write-down of CSI's assets. In 2002, also includes a net gain of \$6.3 million representing ProLogis proportionate share of the net gain recognized by ProLogis Logistics upon the closing of the sale of significant portions of CSI's operating assets in October 2002. See Note 4.
- (10) Represents amounts recognized under the equity method related to ProLogis investments in Frigoscandia S.A. in 2002, 2001 and 2000 (including \$4.2 million of net foreign currency exchange gains in 2002 and net foreign currency exchange losses \$3.5 million and \$0.8 million in 2001 and 2000, respectively) and CSI/ Frigo LLC in 2002 and 2001. Includes losses of \$5.7 million in 2002 and \$35.1 million in 2001 representing ProLogis proportionate share of impairment charges related to the write-down of Frigoscandia's assets. In 2002 and 2001, also includes net losses of \$4.7 million and \$4.4 million, respectively, representing ProLogis proportionate share of the net losses recognized by Frigoscandia S.A. from the ultimate sales of certain of Frigoscandia's assets. Also in 2001, includes a loss of \$5.1 million representing ProLogis proportionate share of impairment charges related to technology investments recognized by Frigoscandia S.A. and Frigoscandia. See Note 4.
- (11) Amounts include investments in entities accounted for under the equity method. See Note 4.

**11. Supplemental Cash Flow Information**

Non-cash investing and financing activities for the years ended December 31, 2002, 2001 and 2000 are as follows:

On October 23, 2002, ProLogis acquired the voting common stock of ProLogis Logistics and began presenting its investment in ProLogis Logistics on a consolidated basis. Prior to this change in reporting method, ProLogis investment in ProLogis Logistics was presented under the equity method. See Notes 2 and 4. At October 23, 2002, ProLogis investment in ProLogis Logistics was \$85.5 million. ProLogis Logistics had total assets of \$117.3 million, liabilities to third parties of \$17.7 million, minority interest liability to ProLogis of \$99.6 million and net equity of (\$31,000) at October 23, 2002.

On July 1, 2002, ProLogis acquired the voting membership interests in Kingspark LLC. Kingspark LLC owned the voting common stock of Kingspark S.A. Consequently, ProLogis began



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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

presenting its investments in both Kingspark S.A. and Kingspark LLC on a consolidated basis. Prior to this change in reporting method, ProLogis investments in Kingspark LLC and Kingspark S.A. were presented under the equity method. See Notes 2 and 4. At June 30, 2002, ProLogis combined investments in Kingspark LLC and Kingspark S.A. were \$510.1 million (net of amounts deferred related to the portion of gains that do not qualify for current income recognition of \$19.5 million see Note 4). Kingspark S.A. and Kingspark LLC had combined total assets of \$644.0 million; combined liabilities to third parties of \$114.1 million (including \$31.4 million of line of credit borrowings); combined minority interest liability to ProLogis of \$529.6 million (including loans of \$429.7 million) and net equity of \$0.3 million at July 1, 2002.

ProLogis received \$67.3 million, \$92.6 million and \$44.4 million of the proceeds from the contribution of properties to property funds in the form of an equity interest in the property funds during 2002, 2001 and 2000, respectively.

ProLogis assumed \$37.2 million of secured debt in connection with the acquisition of properties in 2002. In 2001, in connection with the acquisition of a property, a municipality issued \$10.3 million of assessment bonds to ProLogis.

Net foreign currency translation adjustments of \$111.0 million, \$(30.0) million and \$(24.0) million were recognized in 2002, 2001 and 2000, respectively.

Limited partnership units aggregating \$1.5 million, \$0.2 million and \$8.2 million (total minority interest of \$13.9 million less \$5.7 million representing amounts due to ProLogis by the holder of the units) were converted into Common Shares in 2002, 2001 and 2000, respectively.

During 2002, 2001, and 2000, ProLogis capitalized portions of its total share-based compensation cost of \$4.1 million, \$1.9 million and \$1.4 million, respectively, to the investment basis of its real estate assets.

In connection with the original agreement for the acquisition of the Kingspark S.A., ProLogis issued 67,000 Common Shares valued at \$1.5 million and 602,000 Common Shares valued at \$11.9 million in 2001 and 2000, respectively.

ProLogis received \$2.3 million and \$7.7 million of the proceeds from the sales of properties to third parties in the form of notes receivable in 2001 and 2000, respectively.

Series B Convertible Preferred Shares aggregating \$151.8 million and \$19.1 million were converted into Common Shares in 2001 and 2000, respectively.

In 2001 and 2000, ProLogis contributed 49.9% and 50.1%, respectively, of the common stock of ProLogis European Properties S.a.r.l. to ProLogis European Properties Fund for an additional equity interest in ProLogis European Properties Fund of \$83.0 million and \$78.0 million, respectively. ProLogis European Properties S.a.r.l. had total assets of \$403.9 million and total liabilities of \$248.1 million at January 7, 2000, the date of the first contribution. ProLogis recognized its investment in 49.9% of the common stock of ProLogis European Properties S.a.r.l. under the equity method from January 7, 2000 through January 6, 2001. See Note 4.

ProLogis received \$13.2 million of the proceeds from the contribution of properties to ProLogis North American Properties Fund II in the form of a note receivable during 2000. The note was repaid in 2001.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**12. Long-Term Compensation**

*Incentive Plan and Outside Trustees Plan*

The Incentive Plan includes an employee share purchase plan, a share option plan, a restricted share unit plan and a performance share plan. No more than 22,600,000 Common Shares in the aggregate may be awarded under the Incentive Plan and no individual may be granted awards with respect to more than 500,000 Common Shares in any one-year period. Common Shares may be awarded under the Incentive Plan through 2007. Additionally, ProLogis has 500,000 Common Shares authorized for issuance under its Share Option Plan for Outside Trustees (the Outside Trustees Plan ). At December 31, 2002, 8,183,000 Common Shares remain to be issued under the Incentive Plan and 349,000 Common Shares remain to be issued under the Outside Trustees Plan.

**Employee Share Purchase Plan**

The employee share purchase plan allowed certain employees of ProLogis to purchase Common Shares on September 8, 1997 at a price of \$21.21875 per share. ProLogis financed 95% of the total price (\$27.3 million) of the 1,356,834 Common Shares purchased through ten-year, recourse notes to the participants. The notes, which were recognized as a deduction from shareholders' equity, earned interest at the lower of ProLogis' annual dividend yield on Common Shares or 6.0% per annum and were secured by the Common Shares purchased. For each Common Share purchased, participants were granted two options each to purchase one Common Share for \$21.21875.

In November 2002, ProLogis repurchased 393,602 Common Shares that were originally purchased under the employee share purchase plan for \$24.643 per share. The employees who sold the Common Shares to ProLogis used the proceeds from the sales of Common Shares of \$9.7 million to repay all of the outstanding amounts due on the notes. As incentive to allow ProLogis to repurchase these Common Shares, ProLogis issued 587,793 share options, each to purchase one Common Share for \$24.643.

**Share Options**

ProLogis has granted various share options under the Incentive Plan and the Outside Trustees Plan. Share options issued under the Incentive Plan and the Outside Trustees Plan provide for graded vesting at various rates over periods from one to 10 years, subject to certain conditions. Except as noted below, each

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share option is exercisable into one Common Share. Share options outstanding at December 31, 2002 were as follows (dollar amounts in U.S. dollars):

	Number of Options	Exercise Price(1)	Expiration Date	Weighted Average Remaining Life
Outside Trustees Plan(2)(3)	114,000	\$19.75-\$25.00	2003-2012	7.0 years
Share option plan(4):				
1997 grants(5)	183,986	\$21.21875-\$23.96875	2007	4.7 years
1998 grants(5)	1,076,457	\$20.9375-\$24.625	2008	5.8 years
1999 grants(5)	1,076,085	\$17.1875-\$19.71875	2009	6.7 years
2000 grants(5)	1,110,594	\$20.0625-\$24.25	2010	7.7 years
2001 grants(6)	1,498,798	\$20.675-\$22.02	2011	8.7 years
2002 grants(7)	1,867,518	\$21.890-\$24.755	2012	9.7 years
Employee share purchase plan(4):				
1997 grants(7)	1,300,143	\$21.21875	2007	4.7 years
2002 grants(7)(8)	587,793	\$24.643	2007	4.7 years
Other grants(9)	54,992	\$14.375-\$21.9375	2004	1.3 years
Options sold to unconsolidated investees(10)	446,964	\$18.625-\$24.5625	2008-2011	7.8 years
Total	<u>9,317,330</u>			

- (1) The exercise price is equal to the average of the high and low market prices on the date of grant for each issuance.
- (2) Share options granted generally vest over a four-year period.
- (3) The holders of share options granted before 2001 earn dividend equivalent units ( DEUs ) each year until the earlier of the date the underlying share option is exercised or the expiration date of the underlying share option, except for holders of 4,000 share options granted prior to 1999 which do not earn DEUs. The holders of share options granted in 2001 earn DEUs only through the vesting period of the underlying share option and the holders of share options granted in 2002 do not earn DEUs.
- (4) Share options granted in 1997 vested over a five-year period and are fully vested at December 31, 2002. All other share options granted vest over a four-year period.
- (5) The holders of these share options earn DEUs each year until the earlier of the date the underlying share option is exercised or the expiration date of the underlying share option.
- (6) The holders of these share options earn DEUs each year until the earlier of the date the underlying share option is exercised or the end of the vesting period of the underlying share option.
- (7) The holders of these share options do not earn DEUs.
- (8) These share options were issued to those employees who had employee share purchase notes outstanding in November 2002 as incentive to allow ProLogis to repurchase the Common Shares pledged as security for the notes in an amount sufficient to retire the notes. All but 59,804 of these share options are fully exercisable.

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- (9) ProLogis share options were issued to holders of options of a company that was merged with ProLogis in 1999. These share options are all fully exercisable into 1.1 Common Shares, plus \$2.00.
- (10) The holders of share options granted by the unconsolidated investees to their employees before 2001 earn DEUs each year until the earlier of the date the underlying share option is exercised or the expiration date of the underlying share option. The holders of share options granted by the unconsolidated investees to their employees in 2001 earn DEUs only through the vesting period of the underlying

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share option. No share options were sold to unconsolidated investees after 2001. All of the share options granted to employees of unconsolidated investees vest over a four-year period.

The weighted average fair value of the share options granted under the Incentive Plan to ProLogis employees, granted under the Outside Trustees Plan and sold to unconsolidated investees during 2002 was \$2.44 per option. The activity with respect to ProLogis share options is presented below for the periods indicated.

	Number of Options	Weighted Average Exercise Price	Number of Options Exercisable
Balance at December 31, 1999	7,463,208	\$20.38	5,567,272
Granted/ Sold	1,702,028	24.65	755,627
Exercised	(744,171)	19.80	(744,171)
Forfeited	(700,459)	20.55	
Balance at December 31, 2000	7,720,606	21.04	5,578,728
Granted/ Sold	1,832,538	20.70	422,915
Exercised	(237,229)	22.35	(237,229)
Forfeited	(225,055)	21.44	
Balance at December 31, 2001	9,090,860	20.96	5,764,414
Granted	2,490,311	24.64	527,989
Exercised	(1,203,603)	20.81	(1,203,603)
Forfeited	(1,060,238)	21.63	
Balance at December 31, 2002	9,317,330	\$21.38	5,088,800

**Restricted Share Units**

Restricted share units ( RSUs ) in the form of Common Shares are granted at a rate of one Common Share per RSU from time to time to employees of ProLogis. The RSUs are valued on the grant date based upon the market price of a Common Share on that date. ProLogis recognizes the value of the RSUs granted over the applicable vesting period as compensation expense. During 2002, 21,875 RSUs at a total value of \$474,000 were exercised. At December 31, 2002, there were 565,625 RSUs outstanding at a total value of \$12.1 million. Of the RSUs outstanding, 338,125 are vested and their total value of \$7.7 million has been recognized as expense. The remaining RSUs outstanding at December 31, 2002 will vest through 2007 as follows (in thousands of U.S. dollars, as applicable):

	Number of Units	Value Remaining to be Expensed
2003	46,300	\$ 619
2004	41,875	885
2005	55,575	1,158
2006	41,875	885
2007	41,875	885
Total	227,500	\$4,432



**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Performance Share Plan**

Under the performance share plan, certain employees are granted performance share awards ( PSAs ) that can be paid in the form of Common Shares or in cash. The grants are based on certain performance criteria established in advance for each employee eligible for the grant. If, based on the performance criteria, a PSA is earned, the recipient must continue to be employed by ProLogis for two years before any portion of the grant is vested. The PSAs carry no voting rights during this two-year waiting period but do earn DEUs, which are vested at the end of the two-year waiting period.

At December 31, 2002, there were 595,532 PSAs outstanding at a total value of \$13.9 million. Of these PSAs, 165,925 were vested and the holders received Common Shares or cash payments equal to the \$3.7 million value of these PSAs in January 2003. ProLogis has expensed \$1.8 million of the value of the PSAs that have not vested at December 31, 2002. The PSAs remaining at December 31, 2002 will vest through 2004 as follows (in thousands of U.S. dollars, except share amounts):

	<b>Number of Units</b>	<b>Value Remaining to be Expensed</b>
2003	167,657	\$ 1,803
2004	261,950	6,559
	<hr/>	<hr/>
Total	429,607	\$ 8,362
	<hr/>	<hr/>

**Dividend Equivalent Units**

DEUs in the form of Common Shares are earned at a rate of one Common Share per DEU for certain share options, RSUs and PSAs. The DEUs are valued on the grant date (December 31st) based upon the market price of the Common Shares on that date and ProLogis recognizes that value as compensation expense over the vesting period of the underlying grant. The DEUs vest in accordance with the vesting schedule of the underlying share option, RSU or RSA. Beginning in 2002, share options granted do not earn DEUs. Of the total RSUs outstanding, 167,500 RSUs do not earn DEUs but do receive dividends at ProLogis' current Common Share distribution rate.

At December 31, 2002, there were 1,075,820 DEUs outstanding, of which 826,098 were vested. The total value of the DEUs outstanding is \$24.5 million, of which \$19.0 million, the total value of the vested DEUs, has been expensed at December 31, 2002. The remaining DEUs outstanding at December 31, 2002 will vest through 2005 as follows (in thousands of U.S. dollars, except share amounts):

	<b>Number of Units</b>	<b>Value Remaining to be Expensed</b>
2003	65,326	\$ 3,010
2004	90,640	1,772
2005	93,755	721
	<hr/>	<hr/>
Total	249,721	\$ 5,503
	<hr/>	<hr/>

*401(k) Savings Plan and Trust*

ProLogis has a 401(k) Savings Plan and Trust ( 401(k) Plan ), that provides for matching employer contributions in Common Shares of 50 cents for every dollar contributed by an employee, up to 6% of the employees' annual compensation (within the statutory compensation limit). A total of 190,000 Common Shares have been authorized for issuance under the 401(k) Plan. The vesting of contributed Common Shares is based on the employees' years of service, with 20% vesting each year of service, over a five-year period.



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Through December 31, 2002, no Common Shares have been issued under the 401(k) Plan as all matching contributions have been made with Common Shares purchased in the open market.

*Nonqualified Savings Plan*

ProLogis has a Nonqualified Savings Plan to provide benefits for certain employees. The purpose of this plan is to allow highly compensated employees the opportunity to defer the receipt and income taxation of a certain portion of their compensation in excess of the amount permitted under the 401(k) Plan. ProLogis will match the lesser of (a) 50% of the sum of deferrals under both the 401(k) Plan and this plan, and (b) 3% of total compensation up to certain levels. The matching account will vest in the same manner as the 401(k) Plan.

**13. Selected Quarterly Financial Data (Unaudited):**

Selected quarterly financial data (in thousands of U.S. dollars, except for per share amounts) for 2002 and 2001 is as follows:

	<b>Three Months Ended,</b>				<b>Total</b>
	<b>March 31,</b>	<b>June 30,</b>	<b>September 30,</b>	<b>December 31,</b>	
<b>2002:</b>					
Rental income	\$ 112,929	\$ 111,125	\$ 108,577	\$ 116,848	\$ 449,479
Earnings before minority interest	\$ 73,710	\$ 75,086	\$ 36,798	\$ 92,347	\$ 277,941
Minority interest share in earnings	1,282	1,308	1,285	1,633	5,508
Gain (loss) on disposition of real estate, net	(153)	4,800	482	1,519	6,648
Foreign currency exchange gains (losses), net	(339)	(6,533)	4,404	437	(2,031)
Total income taxes	8,761	7,031	7,008	5,369	28,169
Net earnings	63,175	65,014	33,391	87,301	248,881
Less preferred share dividends	8,179	8,179	8,179	8,178	32,715
Net earnings attributable to Common Shares	\$ 54,996	\$ 56,835	\$ 25,212	\$ 79,123	\$ 216,166
Basic per share net earnings attributable to Common Shares	\$ 0.31	\$ 0.32	\$ 0.14	\$ 0.44	\$ 1.22
Diluted per share net earnings attributable to Common Shares	\$ 0.31	\$ 0.31	\$ 0.14	\$ 0.44	\$ 1.20

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	Three Months Ended,				
	March 31,	June 30,	September 30,	December 31,	Total
<b>2001:</b>					
Rental income	\$ 119,244	\$ 117,692	\$ 116,162	\$ 113,616	\$ 466,714
Earnings (loss) before minority interest	\$ 57,845	\$ 58,979	\$ 61,304	\$ (45,085)	\$ 133,043
Minority interest share in earnings	1,376	1,458	1,470	2,157	6,461
Gain (loss) on disposition of real estate, net	(1,198)	(1,427)	3,488	9,145	10,008
Foreign currency exchange gains (losses), net	2,657	1,652	(6,545)	(1,485)	(3,721)
Total income tax (benefit) expense	2,489	3,675	(313)	(1,126)	4,725
Net earnings (loss)	55,439	54,071	57,090	(38,456)	128,144
Less preferred share dividends	11,432	9,519	8,179	8,179	37,309
Net earnings (loss) attributable to Common Shares	\$ 44,007	\$ 44,552	\$ 48,911	\$ (46,635)	\$ 90,835
Basic per share net earnings (loss) attributable to Common Shares	\$ 0.26	\$ 0.26	\$ 0.28	\$ (0.27)	\$ 0.53
Diluted per share net earnings (loss) attributable to Common Shares	\$ 0.25	\$ 0.26	\$ 0.28	\$ (0.27)	\$ 0.52

To conform to the 2002 presentation, rental income amounts for the three-month periods ended June 30, 2001, September 30, 2001 and December 31, 2001 as reported in ProLogis Annual Report on Form 10-K for the year ended December 31, 2001, as amended, have been adjusted by \$545,000, \$215,000 and \$177,000, respectively. This adjustment is necessary so that rental income as presented above for these periods will include income related to operating properties that had been inadvertently presented as other real estate income. This adjustment has no effect on ProLogis total income or net earnings attributable to Common Shares for these periods.

**14. Related Party Transactions:***Transactions with Shareholders*

GE Capital, through its ownership of Security Capital, is ProLogis largest shareholder (see Note 7). ProLogis leases distribution space to GE Capital and its affiliates on market terms that management believes are no less favorable to ProLogis than those that could be obtained with unaffiliated third parties. These leases provided base rental income of \$2.9 million to ProLogis for the year ended December 31, 2002. At December 31, 2002, 627,000 square feet were leased to GE Capital and its affiliates with annualized base rental revenues of \$3.3 million. ProLogis earned base rental income from leases with Security Capital and certain of its affiliates of \$0.5 million and \$0.8 million for the years ended December 31, 2001 and 2000, respectively.

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ProLogis and General Electric Company, an affiliate of GE Capital, have entered into an agreement for ProLogis to build a 1.0 million square foot distribution facility in the Baltimore market that General Electric Company will lease from ProLogis under the ten year agreement. The total expected cost of the facility at completion is \$27.5 million. The base annual rental income at the inception of the agreement is \$2.4 million.

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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

ProLogis Equipment Services, an unconsolidated investee of ProLogis, sold substantially all of its material handling assets to GE Capital in 2002. ProLogis' proportionate share of the gain from this transaction, recognized under the equity method, was \$0.6 million.

ProLogis and Security Capital were parties to an administrative services agreement (the "ASA") under which Security Capital provided ProLogis with certain administrative and other services as determined by ProLogis. ProLogis paid fees to Security Capital under the ASA of \$0.4 million, \$0.8 million and \$2.5 million for 2002, 2001 and 2000, respectively. ProLogis capitalized \$0.1 million and \$0.4 million of these fees in 2001 and 2000, respectively. ProLogis recognized the fees paid under the ASA related to property management activities as a component of rental expenses. All of the services originally provided under the ASA have been transferred to ProLogis and the ASA is no longer in effect.

ProLogis paid other fees to an affiliate of Security Capital as follows:

\$4.1 million related to capital raised in ProLogis North American Properties Fund V in 2002. See Note 4.

\$2.8 million related to capital raised in ProLogis North American Properties Funds II, III and IV in 2001 (an additional \$1.1 million was paid directly by ProLogis North American Properties Funds II, III and IV). See Note 4.

\$0.1 million related to capital raised in ProLogis California in 2000. See Note 4.

*Transactions with Chairman and Chief Executive Officer*

**Investments**

ProLogis invested in the non-voting preferred stock of certain entities that have ownership interests in companies that produce income that is not REIT qualifying income (i.e., rental income and mortgage interest income) under the Code. Third parties including entities in which Security Capital, previously ProLogis' largest shareholder, held non-voting ownership interests held the voting ownership common stock of these companies. The Code, as amended in 2001, allowed ProLogis to have a voting ownership interest in these types of entities. ProLogis began negotiations to acquire the voting ownership interests in these entities in 2000. Before the acquisitions were completed it was determined that the state income tax laws governing REITs would not be changed to coincide with the amendments to the Code. Therefore, CSI/Frigo LLC and Kingspark LLC limited liability companies in which K. Dane Brooksher, ProLogis' chairman and chief executive officer owned the voting membership interests, acquired the voting ownership interests in Frigoscandia S.A., ProLogis Logistics and Kingspark S.A. from the third parties and Security Capital.

At December 31, 2002, Mr. Brooksher had a voting ownership interest in CSI/Frigo LLC, which has a voting ownership interest in Frigoscandia S.A. CSI/Frigo LLC had a voting ownership interest in ProLogis Logistics through October 23, 2002. Through July 1, 2002, Mr. Brooksher had a voting ownership interest in Kingspark LLC. This interest was sold to ProLogis. At December 31, 2002, Mr. Brooksher's only remaining ownership interest is in Frigoscandia S.A., which entitles him to an effective interest in the earnings of Frigoscandia S.A. of 0.25%. See Note 4.

Further information on Mr. Brooksher's ownership interests follows:

CSI/Frigo LLC, a limited liability company formed on January 5, 2001, acquired 100% of the voting common stock of both Frigoscandia S.A. and ProLogis Logistics (both entities in which ProLogis owned 100% of the non-voting preferred stock) for an aggregate purchase price of \$3.3 million. ProLogis made a loan to CSI/Frigo LLC in the amount of \$2.9 million. This loan is due January 5, 2011 and bears interest at an annual rate of 8.0%. ProLogis also made a capital contribution to CSI/Frigo LLC of \$404,545 and Mr. Brooksher made a capital contribution to CSI/Frigo LLC of

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

\$50,000. Mr. Brooksher's membership interests (after considering the terms of the participating note from CSI/Frigo LLC to ProLogis) entitle him to receive dividends equal to 5% of the net cash flow of CSI/Frigo LLC, as defined, if any. Mr. Brooksher is the managing member of CSI/Frigo LLC and he may transfer his membership interests, subject to certain conditions, including the approval of ProLogis. There are no provisions that give ProLogis the right to acquire Mr. Brooksher's membership interests. Mr. Brooksher does not receive compensation in connection with being the managing member. CSI/Frigo LLC sold the voting common stock of ProLogis Logistics to ProLogis on October 23, 2002 for \$2.6 million. Therefore, as of December 31, 2002, CSI/Frigo LLC's only remaining ownership interest is in the voting common stock of Frigoscandia S.A.

Kingspark LLC, a limited liability company formed on January 5, 2001, acquired the voting common stock of Kingspark S.A. (an entity in which ProLogis owned 100% of the non-voting preferred stock) for \$8.1 million. ProLogis made a loan to Kingspark LLC in the amount of \$7.3 million. This loan is due January 5, 2006 and bears interest at an annual rate of 8.0%. ProLogis made a direct capital contribution to Kingspark LLC in the amount of \$770,973. ProLogis made a loan to Mr. Brooksher in the amount of \$40,557, all of which was used by Mr. Brooksher to make his capital contribution to Kingspark LLC. Therefore, ProLogis effectively funded the entire purchase price either directly or through loans to Kingspark LLC and Mr. Brooksher. The recourse loan to Mr. Brooksher from ProLogis was payable on January 5, 2006 and provided for interest at an annual rate of 8.0%. Mr. Brooksher's membership interests entitled him to receive dividends equal to 5% of the net cash flow of Kingspark LLC, as defined, if any. Mr. Brooksher was the managing member of Kingspark LLC and he was able to transfer his membership interests, subject to certain conditions, including the approval of ProLogis. There were no provisions that give ProLogis the right to acquire Mr. Brooksher's membership interests. Mr. Brooksher did not receive compensation in connection with being the managing member. On July 1, 2002, Mr. Brooksher sold his voting membership interests in Kingspark LLC to ProLogis for \$45,000, representing the \$40,557 principal balance of Mr. Brooksher's note to ProLogis plus accrued interest on the note since its origination. See Note 4.

In 2000, ProLogis invested in GoProLogis and ProLogis PhatPipe, whose income at that time was not REIT qualifying income under the provisions of the Code. These investments were structured whereby ProLogis would have only a non-voting preferred stock ownership interest. To complete the transactions, Mr. Brooksher acquired the voting ownership interest in each entity as noted below.

GoProLogis owns preferred stock in Vizional Technologies. Mr. Brooksher owns all of the voting common stock of GoProLogis, representing a 2% interest in the earnings or losses of GoProLogis and he is entitled to receive dividends equal to 2% of the net cash flow of GoProLogis, as defined, if any. ProLogis owns all of the non-voting preferred stock of GoProLogis, representing a 98% interest in the earnings or losses of GoProLogis and ProLogis is entitled to receive dividends equal to the remaining 98% of net cash flow, as defined, if any. Mr. Brooksher contributed a \$1.1 million recourse promissory note to GoProLogis in exchange for his interest in GoProLogis. Mr. Brooksher's note is payable on July 18, 2005 and bears interest at an annual rate of 8.0%. Mr. Brooksher is not restricted from transferring his ownership interest in GoProLogis and ProLogis has the right to acquire Mr. Brooksher's ownership interest beginning in 2001 for a price equal to the outstanding principal amount of the promissory note plus accrued and unpaid interest. GoProLogis has not made any distributions to Mr. Brooksher or ProLogis since its inception. Vizional Technologies ceased operations in 2002. See Note 4.

ProLogis PhatPipe owns preferred stock in PhatPipe. Mr. Brooksher owns all of the voting common stock of ProLogis PhatPipe, representing a 2% interest in the earnings or losses of ProLogis PhatPipe and he is entitled to receive dividends equal to 2% of the net cash flow of ProLogis PhatPipe, as defined, if any. ProLogis owns all of the non-voting preferred stock of ProLogis PhatPipe, representing

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

a 98% interest in the earnings or losses of ProLogis PhatPipe and ProLogis is entitled to receive dividends equal to the remaining 98% of net cash flow, as defined, if any. Mr. Brooksher contributed recourse promissory notes with the aggregate principal amount of \$122,449 to ProLogis PhatPipe in exchange for his interest in the entity. Mr. Brooksher's notes are payable on September 20, 2005 (\$71,429 principal amount) and January 4, 2006 (\$51,020 principal amount). Both notes bear interest at an annual rate of 8.0%. Mr. Brooksher is not restricted from transferring his ownership interest in ProLogis PhatPipe and ProLogis has the right to acquire Mr. Brooksher's ownership interest beginning in 2001 for a price equal to the outstanding aggregate principal amount of the promissory notes plus accrued and unpaid interest. ProLogis PhatPipe has not made any distributions to Mr. Brooksher or ProLogis since its inception. PhatPipe ceased operations in 2001. See Note 4.

*Loans*

During 2002, Mr. Brooksher's outstanding loan that originated under ProLogis' employee share purchase plan was fully repaid through a \$1.0 million cash payment and the repurchase of 33,253 Common Shares from Mr. Brooksher. See Note 12.

*Transactions with Other Senior Officers*

Entities in which Irving F. Lyons, III, ProLogis' Vice Chairman and Chief Investment Officer, has ownership interests, owned 2,459,183 of the outstanding limited partnership units in ProLogis Limited Partnership-I at December 31, 2002 or 17.1% of ProLogis Limited Partnership-I's total units outstanding at December 31, 2002. Mr. Lyons' effective ownership in ProLogis Limited Partnership-I was 1.8% at December 31, 2002. See Note 6.

Jeffrey H. Schwartz, ProLogis' President of International Operations and President and Chief Operating Officer - Asia, owned all of the outstanding limited partnership units in ProLogis Limited Partnership-III at December 31, 2002 or 4.75% of ProLogis Limited Partnership-III's total units outstanding at December 31, 2002 and 49,587 of the outstanding limited partnership units in ProLogis Limited Partnership-IV at December 31, 2002 or 1.07% of ProLogis Limited Partnership-IV's total units outstanding at December 31, 2002. See Note 6.

**15. Financial Instruments:***Fair Value of Financial Instruments*

The following estimates of the fair value of financial instruments have been determined by ProLogis using available market information and valuation methodologies believed to be appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates and, accordingly, they are not necessarily indicative of amounts ProLogis would realize upon disposition.

At December 31, 2002 and 2001, the carrying amounts of certain financial instruments employed by ProLogis, including cash and cash equivalents, accounts receivable, accounts payable and accrued expenses were representative of their fair values due to the short-term maturity of these instruments. Similarly, the carrying values of the lines of credit balances outstanding approximate fair value as of those dates since the interest rates on the revolving lines of credit are based on current market rates. At December 31, 2002 and 2001, the fair values of ProLogis senior unsecured debt (the Notes) and secured debt (including mortgage notes, assessment bonds and securitized debt) have been estimated based upon quoted market prices for the same or similar issues or by discounting the future cash flows using rates currently available for debt with similar terms and maturities. The differences in the fair value of ProLogis' senior unsecured debt and secured debt from the carrying value in the table below are the result of differences in the interest rates available to ProLogis as of December 31, 2002 and 2001, from the interest rates in effect as of the dates the debt was

**Table of Contents****PROLOGIS****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

issued. The senior unsecured debt and many of the secured debt issues contain pre-payment penalties or yield maintenance provisions that would make the cost of refinancing the debt exceed the benefit that could be derived from refinancing at the lower rates.

At December 31, 2002 and 2001, the fair value of ProLogis derivative financial instruments are the amounts at which they could be settled, based on quoted market prices or estimates obtained from brokers or dealers. As ProLogis marks its foreign currency put options to market, their fair value is the same as their carrying value. The carrying value of the foreign currency put option contracts is included as other assets in ProLogis Consolidated Balance Sheet.

The following table reflects the carrying amount and estimated fair value of ProLogis financial instruments as of the periods indicated (in thousands of U.S. dollars):

	December 31,			
	2002		2001	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Senior unsecured debt	\$ 1,630,094	\$ 1,783,943	\$ 1,670,359	\$ 1,718,919
Secured debt	\$ 555,978	\$ 602,848	\$ 532,106	\$ 568,389
Foreign currency put option contracts	\$ 492	\$ 492	\$ 2,686	\$ 2,686

*Derivative Financial Instruments*

ProLogis uses derivative financial instruments as hedges to manage well-defined risk associated with interest and foreign currency rate fluctuations on existing or anticipated obligations and transactions. ProLogis does not use derivative financial instruments for trading purposes.

The primary risks associated with derivative instruments are market risk and credit risk. Market risk is defined as the potential for loss in the value of the derivative due to adverse changes in market prices (interest rates or foreign currency rates). The use of derivative financial instruments allows ProLogis to manage the risks of increases in interest rates and fluctuations in foreign currency exchange rates with respect to the effects these fluctuations would have on ProLogis income and cash flows.

Credit risk is the risk that one of the parties to a derivative contract fails to perform or meet their financial obligation under the contract. ProLogis does not obtain collateral to support financial instruments subject to credit risk but monitors the credit standing of counterparties. ProLogis does not anticipate non-performance by any of the counterparties to its derivative contracts. Should a counterparty fail to perform, however, ProLogis would incur a financial loss to the extent of the positive fair market value of the derivative instruments, if any.

The following table summarizes the activity in foreign currency put options, ProLogis only derivative financial instruments, for the years ended December 31, 2002 and 2001 (in millions of U.S. dollars):

Notional amounts at December 31, 2000	\$ 43.8
New contracts(1)	65.5
Matured or expired contracts	(43.8)
	<hr/>
Notional amounts at December 31, 2001	65.5
New contracts(1)	56.3
Matured or expired contracts	(65.7)
	<hr/>

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Notional amounts at December 31, 2002

\$ 56.1



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**PROLOGIS**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

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- (1) The foreign currency put option contracts are related to ProLogis operations in Europe. The put option contracts provide ProLogis with the option to exchange foreign currencies (euro and pound sterling) for U.S. dollars at a fixed exchange rate such that if the foreign currency were to depreciate against the U.S. dollar to predetermined levels as set by the contracts, ProLogis could exercise its options and mitigate its foreign currency exchange losses. The notional amounts of the put option contracts represent the U.S. dollar equivalent related to put option contracts with notional amounts of 38.7 million euro and 9.6 million pound sterling at December 31, 2002 and 45.8 million euro and 17.4 million pound sterling at December 31, 2001. These contracts do not qualify for hedge accounting treatment and have been marked-to-market through income as of the end of each period. ProLogis recognized aggregate expense of \$4.4 million and \$1.0 million in 2002 and 2001, respectively, and aggregate income of \$0.6 million in 2000 on the put option contracts. The amounts recognized include mark-to-market expense of \$1.4 million in 2002, mark-to-market income of \$1.1 million in 2001 and mark-to-market expense of \$0.9 million in 2000. See Note 2.

**16. Commitments and Contingencies:**

*Environmental Matters*

All of the properties acquired by ProLogis were subjected to environmental reviews by either ProLogis or by the predecessor owners. While some of these assessments have led to further investigation and sampling, none of the environmental assessments have revealed an environmental liability (including any asbestos related liability) that ProLogis believes would have a material adverse effect on ProLogis business, financial condition or results of operations. Further, ProLogis is not currently aware of any environmental liability (including any asbestos related liability) that ProLogis believes would have a material adverse effect on ProLogis business, financial condition or results of operations.

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**INDEPENDENT AUDITORS REPORT**

The Board of Trustees and Shareholders

ProLogis:

Under date of January 29, 2003, except as to paragraph 6 of note 5, and paragraph 11 of note 7, which are as of February 24, 2003, and as to paragraph 2 of note 8, which is as of February 28, 2003, we reported on the consolidated balance sheet of ProLogis (formerly ProLogis Trust) and subsidiaries as of December 31, 2002, and the related consolidated statements of earnings, shareholders' equity and comprehensive income, and cash flows for the year then ended. In connection with our audit of the aforementioned consolidated financial statements, we also audited the related 2002 supplemental Schedule III - Real Estate and Accumulated Depreciation (Schedule III). Schedule III is the responsibility of ProLogis management. Our responsibility is to express an opinion on Schedule III based on our audit.

In our opinion, supplemental Schedule III - Real Estate and Accumulated Depreciation, when considered in relation to the 2002 basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the 2002 information set forth therein.

**KPMG LLP**

San Diego, California  
January 29, 2003

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**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2002**  
(In thousands of U.S. dollars, as applicable)

DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	INITIAL COST TO PROLOGIS		COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
			LAND	BUILDING & IMPROVEMENTS	
<b>Operating Properties(d)</b>					
<b>North American</b>					
<b>Markets:</b>					
<i>United States:</i>					
Atlanta, Georgia					
Atlanta NE Distribution Center	8	(e)	5,582	3,047	24,771
Atlanta West Distribution Center	20		6,771	34,785	13,648
Breckenridge Distribution Center(d)	1		1,440		4,452
Carter-Pacific Business Center	3		556	3,151	959
Cedars Distribution Center	1		1,366	7,739	2,789
Greenwood Industrial Center(d)	1		2,497		10,977
International Airport Industrial Center	9	(f)	2,939	14,146	5,726
LaGrange Distribution Center	1		174	986	556
McDonough Distribution Center(g)	1		1,507	19,000	
Northeast Industrial Center	4		1,109	6,283	2,003
Northmont Industrial Center	1		566	3,209	894
Oakcliff Industrial Center	3		608	3,446	544
Olympic Industrial Center	2		698	3,956	1,703
Peachtree Commerce Business Center	4	(f)	707	4,004	1,128
Piedmont Court Distribution Center	2		885	5,013	1,849
Plaza Industrial Center	1		66	372	99
Pleasantdale Industrial Center	2		541	3,184	690
Riverside Distribution Center	3		2,533	13,336	1,786
South Royal Distribution Center(d)	1		356	2,019	8
Tradeport Distribution Center	3		1,464	4,563	6,215
Weaver Distribution Center	2		935	5,182	1,231
Westfork Industrial Center	10		2,483	14,115	1,504
Westgate Industrial Center(d)	1		489	2,768	9

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Total Atlanta, Georgia	84	36,272	154,304	83,541
Austin, Texas				
Corridor Park Corporate Center	6	1,652	1,681	15,241
Montopolis Distribution Center	1	580	3,384	1,013
Rutland Distribution Center	2	460	2,617	471
Southpark Corporate Center	7	1,946		14,513

[Additional columns below]

[Continued from above table, first column(s) repeated]

**GROSS AMOUNTS AT WHICH  
CARRIED  
AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL(a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ ACQUISITION
<b>Operating Properties(d)</b>					
<b>North American Markets:</b>					
<i>United States:</i>					
Atlanta, Georgia					
Atlanta NE Distribution Center	6,275	27,125	33,400	(5,959)	1996, 1997
Atlanta West Distribution Center	6,773	48,431	55,204	(13,240)	1994, 1996
Breckenridge Distribution Center(d)	1,440	4,452	5,892		2001
Carter-Pacific Business Center	556	4,110	4,666	(1,152)	1995
Cedars Distribution Center	1,691	10,203	11,894	(1,283)	1999
Greenwood Industrial Center(d)	2,497	10,977	13,474		2001
International Airport Industrial Center	2,972	19,839	22,811	(5,418)	1994, 1995
LaGrange Distribution Center	174	1,542	1,716	(415)	1994
McDonough Distribution Center(g)	1,507	19,000	20,507	(1,671)	2002
Northeast Industrial Center	1,050	8,345	9,395	(2,189)	1996
Northmont Industrial Center	566	4,103	4,669	(1,031)	1994
Oakcliff Industrial Center	608	3,990	4,598	(1,079)	1995
Olympic Industrial Center	757	5,600	6,357	(1,466)	1996
Peachtree Commerce Business Center	707	5,132	5,839	(1,500)	1994
Piedmont Court Distribution Center	885	6,862	7,747	(1,618)	1997
Plaza Industrial Center	66	471	537	(141)	1995

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Pleasantdale Industrial Center	541	3,874	4,415	(1,114)	1995
Riverside Distribution Center	2,556	15,099	17,655	(1,928)	1999
South Royal Distribution Center(d)	356	2,027	2,383		2002
Tradeport Distribution Center	1,479	10,763	12,242	(2,730)	1994, 1996
Weaver Distribution Center	935	6,413	7,348	(1,722)	1995
Westfork Industrial Center	2,483	15,619	18,102	(4,023)	1995
Westgate Industrial Center(d)	489	2,777	3,266		2002
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Total Atlanta, Georgia	37,363	236,754	274,117	(49,679)	
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Austin, Texas					
Corridor Park Corporate Center	2,113	16,461	18,574	(3,930)	1995, 1996
Montopolis Distribution Center	580	4,397	4,977	(1,430)	1994
Rutland Distribution Center	462	3,086	3,548	(932)	1993
Southpark Corporate Center	1,946	14,513	16,459	(4,133)	1994, 1995, 1996

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<b>PROLOGIS</b>					
<b>SCHEDULE III REAL ESTATE AND ACCUMULATED</b>					
<b>DEPRECIATION (CONTINUED)</b>					
<b>INITIAL COST</b>					
<b>TO PROLOGIS</b>					
DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
Walnut Creek Corporate Center(d)	11		2,366	2,920	19,689
Total Austin, Texas	27		7,004	10,602	50,927
<b>Charlotte, North Carolina</b>					
Barringer Industrial Center	3		308	1,746	663
Bond Distribution Center	2		905	5,126	1,035
Carowinds Distribution Center	1		3,600	20,400	
Charlotte Commerce Center	10	(e)	4,341	24,954	5,955
Charlotte Distribution Center	9	(e)	4,578		24,945
Charlotte Distribution Center South(d)	1		309		4,037
Interstate North Business Park	2		535	3,030	450
Northpark Distribution Center	2	(e)	1,183	6,707	896
Total Charlotte, North Carolina	30		15,759	61,963	37,981
<b>Chattanooga, Tennessee</b>					
Stone Fort Distribution Center	4		2,063	11,688	686
Tiftonia Distribution Center	1		146	829	186
Total Chattanooga, Tennessee	5		2,209	12,517	872
<b>Chicago, Illinois</b>					
Addison Distribution Center	1		646	3,662	470
Alsip Distribution Center	2	(h)	2,093	11,859	7,159
Bensenville Distribution Center	2		1,668	9,448	3,957
Bloomington 100 Business Center(d)	1		359		6,972
Bolingbrook Distribution Center	2		4,565	25,864	908
Bridgeview Distribution Center	4		1,302	7,378	1,494
Des Plaines Distribution Center	3		2,158	12,232	2,735
Elk Grove Distribution Center	20	(f)(h)	7,689	43,568	8,289

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Elmhurst Distribution Center	1		713	4,043	359
Glendale Heights Distribution Center	3		3,903	22,119	638
Glenview Distribution Center	2	(f)(h)	1,156	6,550	1,139
Itasca Distribution Center	3		1,613	9,143	841
Lombard Distribution Center	1	(h)	1,170	6,630	187
Mitchell Distribution Center	1	(f)	1,236	7,004	1,531
North Avenue Distribution Center	2		3,201		8,999
Northlake Distribution Center	1		372	2,106	280
O Hare Cargo Distribution Center(d)	3		6,246		20,370

[Additional columns below]

[Continued from above table, first column(s) repeated]

**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ ACQUISITION
Walnut Creek Corporate Center(d)	2,425	22,550	24,975	(5,115)	1994, 1995, 1996
Total Austin, Texas	7,526	61,007	68,533	(15,540)	
Charlotte, North Carolina					
Barringer Industrial Center	308	2,409	2,717	(740)	1994
Bond Distribution Center	905	6,161	7,066	(1,800)	1994
Carowinds Distribution Center	3,600	20,400	24,000	(2,522)	1999
Charlotte Commerce Center	4,342	30,908	35,250	(9,143)	1994
Charlotte Distribution Center	6,096	23,427	29,523	(5,505)	1995, 1996, 1997, 1998
Charlotte Distribution Center South(d)	1,082	3,264	4,346		2001
Interstate North Business Park	535	3,480	4,015	(760)	1997
Northpark Distribution Center	1,184	7,602	8,786	(1,584)	1994, 1998
Total Charlotte, North Carolina	18,052	97,651	115,703	(22,054)	
Chattanooga, Tennessee					
Stone Fort Distribution Center	2,063	12,374	14,437	(3,439)	1994
Tiftonia Distribution Center	146	1,015	1,161	(265)	1995

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Total Chattanooga, Tennessee	<u>2,209</u>	<u>13,389</u>	<u>15,598</u>	<u>(3,704)</u>	
Chicago, Illinois					
Addison Distribution Center	640	4,138	4,778	(1,022)	1997
Alsip Distribution Center	2,549	18,562	21,111	(3,673)	1997, 1999
Bensenville Distribution Center	1,667	13,406	15,073	(3,475)	1997
Bloomington 100 Business Center(d)	1,608	5,723	7,331		2001
Bolingbrook Distribution Center	4,564	26,773	31,337	(3,408)	1999
Bridgeview Distribution Center	1,303	8,871	10,174	(2,051)	1996
Des Plaines Distribution Center	2,159	14,966	17,125	(3,516)	1995, 1996
Elk Grove Distribution Center	7,689	51,857	59,546	(9,924)	1995, 1996, 1997, 1998, 1999
Elmhurst Distribution Center	713	4,402	5,115	(854)	1997
Glendale Heights Distribution Center	3,903	22,757	26,660	(2,910)	1999
Glenview Distribution Center	1,156	7,689	8,845	(1,248)	1996, 1999
Itasca Distribution Center	1,613	9,984	11,597	(1,748)	1996, 1997, 1998
Lombard Distribution Center	1,170	6,817	7,987	(853)	1999
Mitchell Distribution Center	1,236	8,535	9,771	(2,081)	1996
North Avenue Distribution Center	2,047	10,153	12,200	(1,774)	1997, 1998
Northlake Distribution Center	372	2,386	2,758	(508)	1996
O Hare Cargo Distribution Center(d)	8,605	18,011	26,616	(1,949)	1997, 2002



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<b>PROLOGIS</b>					
<b>SCHEDULE III REAL ESTATE AND ACCUMULATED</b>					
<b>DEPRECIATION (CONTINUED)</b>					
<b>INITIAL COST</b>					
<b>TO PROLOGIS</b>					
DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
Pleasant Prairie Distribution Center	1		1,314	7,450	137
Remington Lakes Distribution Center(d)	1		2,761		11,462
Romeoville Distribution Center	2		1,104	6,258	20
South Holland Distribution Center	2	(h)	1,156	6,550	380
Woodale Distribution Center	1		263	1,490	153
	<u>59</u>		<u>46,688</u>	<u>193,354</u>	<u>78,480</u>
<b>Cincinnati, Ohio</b>					
Airpark Distribution Center	2	(e)	1,128		11,466
Capital Distribution Center I	4	(e)	1,750	9,922	1,929
Capital Distribution Center II	5	(e)	1,953	11,067	2,733
Capital Industrial Center I	10	(e)	1,039	5,885	2,808
Constitution Distribution Center	1		1,465	8,301	116
Empire Distribution Center	3	(e)	529	2,995	1,039
Fairfield Distribution Center(d)	1		586	3,319	9
Kentucky Drive Business Center	4		553	3,134	1,173
Production Distribution Center	2	(i)	717	2,717	2,699
Sharonville Distribution Center	3	(e)	1,761		11,428
Springdale Commerce Center	3		421	2,384	1,379
Union Center Business Park(d)	1		345		3,473
	<u>39</u>		<u>12,247</u>	<u>49,724</u>	<u>40,252</u>
<b>Columbus, Ohio</b>					
Canal Pointe Distribution Center	1		1,237	7,013	1
Capital Park South Distribution Center(d)	5	(e)	2,268		31,159
Charter Street Distribution Center	1	(h)	1,245	7,055	12
Columbus West Industrial Center	3	(e)	645	3,655	1,786

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Corporate Park West	2	(e)	679	3,849	479
Fisher Distribution Center	1		1,197	6,785	1,971
Foreign Trade Center I	5		6,527	36,989	4,134
International Street Commerce(d)	2		455		7,006
McCormick Distribution Center	5		1,664	9,429	3,049
New World Distribution Center	1		207	1,173	1,243
South Park Distribution Center	1		1,086	6,151	59
Westbelt Business Center	2	(e)	465	2,635	695
Total Columbus, Ohio	29		17,675	84,734	51,594

[Additional columns below]

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ACQUISITION
Pleasant Prairie Distribution Center	1,315	7,586	8,901	(929)	1999
Remington Lakes Distribution Center(d)	2,761	11,462	14,223		2001
Romeoville Distribution Center	1,104	6,278	7,382	(778)	1999
South Holland Distribution Center	1,156	6,930	8,086	(914)	1999
Woodale Distribution Center	263	1,643	1,906	(328)	1997
Total Chicago, Illinois	49,593	268,929	318,522	(43,943)	
Cincinnati, Ohio					
Airpark Distribution Center	1,716	10,878	12,594	(2,702)	1996
Capital Distribution Center I	1,751	11,850	13,601	(3,258)	1994
Capital Distribution Center II	1,953	13,800	15,753	(4,042)	1994
Capital Industrial Center I	1,105	8,627	9,732	(2,502)	1994, 1995
Constitution Distribution Center	1,465	8,417	9,882	(1,037)	1999
Empire Distribution Center	529	4,034	4,563	(1,052)	1995
Fairfield Distribution Center(d)	586	3,328	3,914		2002
Kentucky Drive Business Center	553	4,307	4,860	(1,151)	1997
	824	5,309	6,133	(1,017)	1994, 1998

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Production Distribution Center Sharonville					
Distribution Center	2,424	10,765	13,189	(1,493)	1997, 1998
Springdale Commerce Center	421	3,763	4,184	(1,053)	1996
Union Center Business Park(d)	345	3,473	3,818		2001
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Total Cincinnati, Ohio	<u>13,672</u>	<u>88,551</u>	<u>102,223</u>	<u>(19,307)</u>	
<b>Columbus, Ohio</b>					
Canal Pointe Distribution Center	1,238	7,013	8,251	(878)	1999
Capital Park South Distribution Center(d)	2,609	30,818	33,427	(5,455)	1996, 1998, 1999
Charter Street Distribution Center	1,245	7,067	8,312	(874)	1999
Columbus West Industrial Center	645	5,441	6,086	(1,365)	1995
Corporate Park West	679	4,328	5,007	(1,007)	1996
Fisher Distribution Center	1,197	8,756	9,953	(2,496)	1995
Foreign Trade Center I	6,992	40,658	47,650	(5,002)	1999
International Street Commerce(d)	483	6,978	7,461	(407)	1997, 1999
McCormick Distribution Center	1,664	12,478	14,142	(3,384)	1994
New World Distribution Center	207	2,416	2,623	(765)	1994
South Park Distribution Center	1,085	6,211	7,296	(768)	1999
Westbelt Business Center	465	3,330	3,795	(500)	1998
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Total Columbus, Ohio	<u>18,509</u>	<u>135,494</u>	<u>154,003</u>	<u>(22,901)</u>	

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<b>PROLOGIS</b>					
<b>SCHEDULE III REAL ESTATE AND ACCUMULATED</b>					
<b>DEPRECIATION (CONTINUED)</b>					
<b>INITIAL COST</b>					
<b>TO PROLOGIS</b>					
DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
<b>Dallas/Fort Worth, Texas</b>					
Arlington Corporate Center(d)	2		2,135		9,415
Carter Industrial Center	1		334		2,353
Centerport Distribution Center	2	(h)	1,558	8,830	273
Dallas Corporate Center(d)	11	(f)	5,714		33,867
Enterprise Distribution Center	3		2,719	15,410	10
Freeport Corporation Center(d)	1		1,142		12,139
Freeport Distribution Center	4		1,393	5,549	4,286
Great Southwest Distribution Center(d)	39	(f)(h)	17,839	88,308	8,954
Great Southwest Industrial Center I	2	(f)	234	1,326	956
Lone Star Distribution Center	1		512	2,896	230
Northgate Distribution Center(d)	11	(h)	4,105	24,258	9,048
Northpark Business Center	1		197	1,117	304
Pinnacle Park Distribution Center(d)	2		5,058		23,906
Plano Distribution Center	7	(h)	3,915	22,186	435
Redbird Distribution Center	2		1,095	6,212	350
Royal Commerce Center	4	(f)	1,975	11,190	1,920
Royal Distribution Center	1		811	4,598	158
Stemmons Distribution Center	1		272	1,544	482
Stemmons Industrial Center	14		2,216	12,559	3,237
Trinity Mills Distribution Center	7	(f)	4,453	27,346	582
Valwood Business Center	4		1,884	10,676	530
Valwood Distribution Center	7	(h)	4,430	25,101	681
	<u>127</u>		<u>63,991</u>	<u>269,106</u>	<u>114,116</u>
<b>Denver, Colorado</b>					
Denver Business Center(d)	7		2,362	9,450	12,386
Downing Distribution Center	1			3,877	72

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Havana Distribution Center	1	401	2,281	727
Moline Distribution Center	1	327	1,850	277
Moncrieff Distribution Center	1	314	2,493	627
Pagosa Distribution Center	1	406	2,322	555
Upland Distribution Center I	6	821	5,710	9,413

[Additional columns below]

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ ACQUISITION
Dallas/Fort Worth, Texas					
Arlington Corporate Center(d)	2,148	9,402	11,550		2001
Carter Industrial Center	334	2,353	2,687	(602)	1996
Centerport Distribution Center	1,558	9,103	10,661	(1,119)	1999
Dallas Corporate Center(d)	6,012	33,569	39,581	(5,837)	1996, 1997, 1998, 1999
Enterprise Distribution Center	2,719	15,420	18,139	(1,932)	1999
Freeport Corporation Center(d)	2,250	11,031	13,281		2000
Freeport Distribution Center	1,440	9,788	11,228	(1,796)	1996, 1997, 1998
Great Southwest Distribution Center(d)	16,489	98,612	115,101	(14,227)	1994, 1995, 1996, 1997, 1999, 2000, 2001, 2002
Great Southwest Industrial Center I	308	2,208	2,516	(594)	1995
Lone Star Distribution Center	511	3,127	3,638	(728)	1996
Northgate Distribution Center(d)	5,095	32,316	37,411	(5,394)	1994, 1996, 1999, 2001
Northpark Business Center	197	1,421	1,618	(391)	1995
Pinnacle Park Distribution Center(d)	5,042	23,922	28,964		2001
Plano Distribution Center	3,915	22,621	26,536	(2,821)	1999
Redbird Distribution Center	1,096	6,561	7,657	(1,071)	1994, 1999
Royal Commerce Center	1,975	13,110	15,085	(2,523)	1997
Royal Distribution Center	811	4,756	5,567	(195)	2001
Stemmons Distribution Center	272	2,026	2,298	(544)	1995
Stemmons Industrial Center	2,216	15,796	18,012	(3,657)	1994, 1995, 1996, 1999
Trinity Mills Distribution Center	4,456	27,925	32,381	(4,305)	1996, 1999, 2001

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Valwood Business Center	1,884	11,206	13,090	(469)	2001
Valwood Distribution Center	4,430	25,782	30,212	(3,274)	1999
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	
Total Dallas/ Fort Worth, Texas	65,158	382,055	447,213	(51,479)	
	<u>        </u>	<u>        </u>	<u>        </u>	<u>        </u>	
Denver, Colorado					
Denver Business Center(d)	2,362	21,836	24,198	(4,135)	1992, 1994, 1996, 2001, 2002
Downing Distribution Center		3,949	3,949	(458)	1999
Havana Distribution Center	401	3,008	3,409	(991)	1993
Moline Distribution Center	327	2,127	2,454	(646)	1994
Moncrieff Distribution Center	314	3,120	3,434	(1,069)	1992
Pagosa Distribution Center	406	2,877	3,283	(1,052)	1993
Upland Distribution Center I	821	15,123	15,944	(4,514)	1992, 1994, 1995

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED**  
**DEPRECIATION (CONTINUED)**  
**INITIAL COST**  
**TO PROLOGIS**

DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
Upland Distribution Center II	6		2,456	13,946	2,380
Total Denver, Colorado	24		7,087	41,929	26,437
El Paso, Texas					
Billy the Kid Distribution Center	1		273	1,547	710
Goodyear Distribution Center	1		511	2,899	1,053
Northwestern Corporate Center(d)	7		1,552		22,313
Pan American Distribution Center(d)	1		196	1,110	7
Vista Corporate Center	4		1,945		11,497
Vista Del Sol Industrial Center	4	(h)	996		16,781
Total El Paso, Texas	18		5,473	5,556	52,361
Fort Lauderdale/Miami, Florida					
Airport West Distribution Center	2		1,253	3,825	3,265
CenterPort Distribution Center	3		2,083	11,806	462
Copans Distribution Center	2		504	2,857	370
North Andrews Distribution Center	1	(i)	698	3,956	97
Port Lauderdale Distribution Center	2		896		7,712
Total Fort Lauderdale/Miami, Florida	10		5,434	22,444	11,906
Houston, Texas					
Blalock Distribution Center(d)	3		2,758	15,626	4
Brittmore Distribution Center	2		1,838	10,417	727
Crosstimbers Distribution Center	1		359	2,035	537
Hempstead Distribution Center	3		1,013	5,740	1,205
I-10 Central Distribution Center	2		181	1,023	309
I-10 Central Service Center	1		58	330	142

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Kempwood Business Center	4		1,746	9,894	931
Perimeter Distribution Center	2		813	4,604	462
Pine Forest Business Center	18	(f)	4,859	27,557	4,125
Pine North Distribution Center	2		847	4,800	429
Pine Timbers Distribution Center	2		2,956	16,750	1,549
Pinemont Distribution Center	2		642	3,636	335
Post Oak Business Center	15	(f)	3,005	15,378	5,016
Post Oak Distribution Center	7	(f)	2,115	12,017	4,099
South Loop Distribution Center	5		1,051	5,964	2,615
Southland Distribution Center(d)	2		1,670	9,466	3

[Additional columns below]

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH**  
**CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ ACQUISITION
Upland Distribution Center II	2,489	16,293	18,782	(5,227)	1993, 1994
Total Denver, Colorado	7,120	68,333	75,453	(18,092)	
<b>El Paso, Texas</b>					
Billy the Kid Distribution Center	273	2,257	2,530	(639)	1994
Goodyear Distribution Center	511	3,952	4,463	(802)	1991
Northwestern Corporate Center(d)	2,537	21,328	23,865	(4,006)	1992, 1993, 1994, 1997, 1998, 2000
Pan American Distribution Center(d)	196	1,117	1,313		2002
Vista Corporate Center	1,946	11,496	13,442	(2,846)	1994, 1995, 1996
Vista Del Sol Industrial Center	2,056	15,721	17,777	(3,481)	1995, 1997, 1998
Total El Paso, Texas	7,519	55,871	63,390	(11,774)	
<b>Fort Lauderdale/Miami, Florida</b>					
Airport West Distribution Center	1,974	6,369	8,343	(1,210)	1995, 1998
CenterPort Distribution Center	2,083	12,268	14,351	(1,498)	1999
Copans Distribution Center	504	3,227	3,731	(734)	1997, 1998
	698	4,053	4,751	(1,105)	1994



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North Andrews Distribution Center Port Lauderdale Distribution Center	2,205	6,403	8,608	(932)	1997
Total Fort Lauderdale/ Miami, Florida	7,464	32,320	39,784	(5,479)	
Houston, Texas					
Blalock Distribution Center(d)	2,758	15,630	18,388		2002
Brittmore Distribution Center	1,838	11,144	12,982	(1,610)	1999
Crosstimbers Distribution Center	359	2,572	2,931	(752)	1994
Hempstead Distribution Center	1,013	6,945	7,958	(2,081)	1994
I-10 Central Distribution Center	181	1,332	1,513	(441)	1994
I-10 Central Service Center	58	472	530	(164)	1994
Kempwood Business Center	1,746	10,825	12,571	(615)	2001
Perimeter Distribution Center	813	5,066	5,879	(625)	1999
Pine Forest Business Center	4,859	31,682	36,541	(8,734)	1993, 1994, 1995
Pine North Distribution Center	847	5,229	6,076	(752)	1999
Pine Timbers Distribution Center	2,956	18,299	21,255	(2,684)	1999
Pinemont Distribution Center	642	3,971	4,613	(573)	1999
Post Oak Business Center	3,005	20,394	23,399	(6,275)	1993, 1994, 1996
Post Oak Distribution Center	2,115	16,116	18,231	(5,466)	1993, 1994
South Loop Distribution Center	1,052	8,578	9,630	(2,605)	1994
Southland Distribution Center(d)	1,670	9,469	11,139		2002

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED**  
**DEPRECIATION (CONTINUED)**  
**INITIAL COST**  
**TO PROLOGIS**

DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
Southwest Freeway Industrial Center	1		84	476	174
West by Northwest Industrial Center	16		4,368	8,382	34,119
White Street Distribution Center	1		469	2,656	364
Wingfoot Distribution Center(d)	1		706	4,001	1
<b>Total Houston, Texas</b>	<b>90</b>		<b>31,538</b>	<b>160,752</b>	<b>57,146</b>
I-81 Corridor, Pennsylvania					
Harrisburg Industrial Center	1	(h)	782	6,190	517
Kraft Distribution Center	1		2,457	13,920	
Northport Industrial Center	1	(h)	395	21,707	2,336
<b>Total I-81 Corridor, Pennsylvania</b>	<b>3</b>		<b>3,634</b>	<b>41,817</b>	<b>2,853</b>
I-95 Corridor, New Jersey					
Bellmawr Distribution Center	1		212	1,197	97
Brunswick Distribution Center	2		870	4,928	1,875
Chester Distribution Center(j)	1		548	5,320	
Clearview Distribution Center	1		2,232	12,648	438
Cranbury Business Park(d)	1		2,012		10,692
Kilmer Distribution Center	4	(e)	2,526	14,313	1,298
Liberty Corner Business Center(k)	1		1,000	4,873	
Meadowland Distribution Center(l)	1		2,254	22,711	
Meadowland Industrial Center	8	(e)	5,676	32,167	13,646
Mt. Laurel Distribution Center	3		826	4,679	319
National Distribution Center	2		513	2,908	1,115
Pennsauken Distribution Center	3		376	2,132	168
<b>Total I-95 Corridor, New Jersey</b>	<b>28</b>		<b>19,045</b>	<b>107,876</b>	<b>29,648</b>

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Indianapolis, Indiana				
Airport Business Center	2	600	3,406	4,429
Eastside Distribution Center				
	3	1,447	8,197	533
North by Northeast Distribution Center				
	1	1,058		6,379
Park 100 Industrial Center				
	25	10,751	60,928	9,123
Park Fletcher Distribution Center				
	9	2,687	15,224	4,075
Shadeland Industrial Center				
	3	428	2,431	1,104
Total Indianapolis, Indiana				
	43	16,971	90,186	25,643

[Additional columns below]

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH**  
**CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ACQUISITION
Southwest Freeway Industrial Center	84	650	734	(224)	1994
West by Northwest Industrial Center	4,368	42,501	46,869	(9,799)	1993, 1994, 1995, 1996, 1997, 1998
White Street Distribution Center	469	3,020	3,489	(823)	1995
Wingfoot Distribution Center(d)	706	4,002	4,708		2002
Total Houston, Texas					
	31,539	217,897	249,436	(44,223)	
I-81 Corridor, Pennsylvania					
Harrisburg Industrial Center	782	6,707	7,489	(101)	2002
Kraft Distribution Center	2,457	13,920	16,377	(1,721)	1999
Northport Industrial Center	1,869	22,569	24,438	(284)	2002
Total I-81 Corridor, Pennsylvania					
	5,108	43,196	48,304	(2,106)	
I-95 Corridor, New Jersey					
Bellmawr Distribution Center	211	1,295	1,506	(169)	1999
Brunswick Distribution Center	870	6,803	7,673	(1,936)	1997
Chester Distribution Center(j)	548	5,320	5,868	(2,192)	2002
	2,232	13,086	15,318	(2,817)	1996

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Clearview Distribution Center					
Cranbury Business Park(d)	2,056	10,648	12,704		2001
Kilmer Distribution Center	2,526	15,611	18,137	(3,466)	1996
Liberty Corner Business Center(k)	1,000	4,873	5,873	(892)	2002
Meadowland Distribution Center(l)	2,254	22,711	24,965	(5,720)	2002
Meadowland Industrial Center	5,677	45,812	51,489	(12,757)	1996, 1997, 1998
Mt. Laurel Distribution Center	826	4,998	5,824	(632)	1999
National Distribution Center	513	4,023	4,536	(985)	1998
Pennsauken Distribution Center	384	2,292	2,676	(283)	1999
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Total I-95 Corridor, New Jersey	<u>19,097</u>	<u>137,472</u>	<u>156,569</u>	<u>(31,849)</u>	
Indianapolis, Indiana					
Airport Business Center	934	7,501	8,435	(861)	1999
Eastside Distribution Center	1,448	8,729	10,177	(1,447)	1995, 1999
North by Northeast Distribution Center	1,059	6,378	7,437	(1,930)	1995
Park 100 Industrial Center	10,646	70,156	80,802	(17,733)	1994, 1995, 1999
Park Fletcher Distribution Center	2,785	19,201	21,986	(4,781)	1994, 1995, 1996
Shadeland Industrial Center	429	3,534	3,963	(958)	1995
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	
Total Indianapolis, Indiana	<u>17,301</u>	<u>115,499</u>	<u>132,800</u>	<u>(27,710)</u>	

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED**  
**DEPRECIATION (CONTINUED)**  
**INITIAL COST**  
**TO PROLOGIS**

DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	INITIAL COST		COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
			LAND	BUILDING & IMPROVEMENTS	
<b>Kansas City, Kansas/Missouri</b>					
44th Street Business Center	1		143	813	486
Congleton Distribution Center	3		518	2,937	843
Executive Park Distribution Center	1	(h)	258	1,463	55
Lamar Distribution Center	1		323	1,829	857
Macon Bedford Distribution Center	1		304	1,725	534
Platte Valley Industrial Center	11	(h)	3,867	20,017	9,400
Riverside Distribution Center	5	(h)	533	3,024	1,114
Riverside Industrial Center	5	(h)	1,012	5,736	1,808
Terrace & Lackman Distribution Center	1		285	1,615	766
<b>Total Kansas City, Kansas/ Missouri</b>	<b>29</b>		<b>7,243</b>	<b>39,159</b>	<b>15,863</b>
<b>Las Vegas, Nevada</b>					
Black Mountain Distribution Center	2		1,108		7,132
Cameron Business Center	1	(h)	1,634	9,256	101
Hughes Airport Center	1		876		3,321
Las Vegas Corporate Center	7	(m)	4,677		21,933
Placid Street Distribution Center	1	(h)	2,620	14,848	36
South Arville Center	1		1,440	8,160	43
West One Business Center	4	(h)	2,468	13,985	1,029
<b>Total Las Vegas, Nevada</b>	<b>17</b>		<b>14,823</b>	<b>46,249</b>	<b>33,595</b>
<b>Los Angeles/Orange County, California</b>					
Inland Empire Distribution Center	1		889	5,037	5,481
<b>Total Los Angeles/ Orange County, California</b>	<b>1</b>		<b>889</b>	<b>5,037</b>	<b>5,481</b>

Louisville, Kentucky

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Airpark Commerce Center	4		1,583	8,971	4,489
Louisville Distribution Center	2		680	3,402	4,570
Riverport Distribution Center	1	(h)	1,515	8,585	15
	<u>      </u>		<u>      </u>	<u>      </u>	<u>      </u>
Total Louisville, Kentucky	7		3,778	20,958	9,074
	<u>      </u>		<u>      </u>	<u>      </u>	<u>      </u>
Memphis, Tennessee					
Airport Distribution Center	20		7,160	40,573	9,060
Centerpointe Distribution Center	3		2,497	14,151	787
Delp Distribution Center	10	(h)	4,886	27,687	5,429
Fred Jones Distribution Center	1		125	707	191

[Additional columns below]

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (CONTINUED)**  
**GROSS AMOUNTS AT WHICH**  
**CARRIED**  
**AS OF DECEMBER 31, 2002**

DESCRIPTION	LAND	BUILDING & IMPROVEMENTS	TOTAL (a,b)	ACCUMULATED DEPRECIATION (c)	DATE OF CONSTRUCTION/ ACQUISITION
Kansas City, Kansas/Missouri					
44th Street Business Center	143	1,299	1,442	(319)	1996
Congleton Distribution Center	518	3,780	4,298	(1,075)	1994
Executive Park Distribution Center	258	1,518	1,776	(241)	1998
Lamar Distribution Center	323	2,686	3,009	(913)	1994
Macon Bedford Distribution Center	304	2,259	2,563	(635)	1996
Platte Valley Industrial Center	4,002	29,282	33,284	(7,594)	1994, 1997
Riverside Distribution Center	534	4,137	4,671	(1,375)	1994
Riverside Industrial Center	1,012	7,544	8,556	(2,074)	1994
Terrace & Lackman Distribution Center	285	2,381	2,666	(704)	1994
	<u>      </u>	<u>      </u>	<u>      </u>	<u>      </u>	
Total Kansas City, Kansas/ Missouri	7,379	54,886	62,265	(14,930)	
	<u>      </u>	<u>      </u>	<u>      </u>	<u>      </u>	
Las Vegas, Nevada					
Black Mountain Distribution Center	1,206	7,034	8,240	(1,260)	1997
Cameron Business Center	1,634	9,357	10,991	(1,166)	1999
Hughes Airport Center	910	3,287	4,197	(998)	1994

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Las Vegas Corporate Center	4,775	21,835	26,610	(5,276)	1994, 1995, 1996, 1997
Placid Street Distribution Center	2,620	14,884	17,504	(1,842)	1999
South Arville Center	1,440	8,203	9,643	(1,020)	1999
West One Business Center	2,468	15,014	17,482	(3,331)	1996
	<u>15,053</u>	<u>79,614</u>	<u>94,667</u>	<u>(14,893)</u>	
Los Angeles/Orange County, California					
Inland Empire Distribution Center	1,546	9,861	11,407	(1,190)	1999
	<u>1,546</u>	<u>9,861</u>	<u>11,407</u>	<u>(1,190)</u>	
Total Los Angeles/Orange County, California					
	<u>1,546</u>	<u>9,861</u>	<u>11,407</u>	<u>(1,190)</u>	
Louisville, Kentucky					
Airpark Commerce Center	1,583	13,460	15,043	(2,821)	1998
Louisville Distribution Center	689	7,963	8,652	(1,517)	1995, 1998
Riverport Distribution Center	1,515	8,600	10,115	(1,062)	1999
	<u>3,787</u>	<u>30,023</u>	<u>33,810</u>	<u>(5,400)</u>	
Total Louisville, Kentucky					
	<u>3,787</u>	<u>30,023</u>	<u>33,810</u>	<u>(5,400)</u>	
Memphis, Tennessee					
Airport Distribution Center	7,160	49,633	56,793	(11,125)	1995, 1996, 1999
Centerpointe Distribution Center	2,497	14,938	17,435	(1,009)	2001
Delp Distribution Center	4,886	33,116	38,002	(7,112)	1995, 1997, 1999
Fred Jones Distribution Center	125	898	1,023	(267)	1994

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**PROLOGIS**  
**SCHEDULE III REAL ESTATE AND ACCUMULATED**  
**DEPRECIATION (CONTINUED)**  
**INITIAL COST**  
**TO PROLOGIS**

DESCRIPTION	NO. OF BLDGS.	ENCUM- BRANCES	LAND	BUILDING & IMPROVEMENTS	COSTS CAPITALIZED SUBSEQUENT TO ACQUISITION
Memphis Distribution Center(d)	5		6,789	38,473	
Memphis Industrial Center(d)	1		1,597		9,600
Olive Branch Distribution Center	2	(h)	2,892	16,389	770
Raines Distribution Center	1	(h)	1,635	9,264	3,598
Southwide Industrial Center	4		725	4,105	280
Willow Lake Distribution Center	1	(h)	613	3,474	207
<b>Total Memphis, Tennessee</b>	<b>48</b>		<b>28,919</b>	<b>154,823</b>	<b>29,922</b>
Nashville, Tennessee					
Bakertown Distribution Center	2		463	2,626	470
I-40 Industrial Center	4		1,711	9,698	1,131
Interchange City Distribution Center	7		3,524	12,585	11,049
Nashville/ I-24 Distribution Center	2	(h)	1,446	8,196	169
Space Park South Distribution Center	15		3,499	19,830	5,717
<b>Total Nashville, Tennessee</b>	<b>30</b>		<b>10,643</b>	<b>52,935</b>	<b>18,536</b>
Oklahoma City, Oklahoma					
Melcat Distribution Center	1		240	1,363	886
Meridian Business Center	2		195	1,109	707
Oklahoma Distribution Center	3		893	5,082	1,029
<b>Total Oklahoma City, Oklahoma</b>	<b>6</b>		<b>1,328</b>	<b>7,554</b>	<b>2,622</b>
Orlando, Florida					
33rd Street Industrial Center	9	(i)	1,980	11,237	2,236
Chancellor Distribution Center	1		380	2,156	1,155
Consulate Distribution Center	3	(h)	4,148	23,617	46