INFOSONICS CORP Form 10-Q May 15, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10 - Q**

X QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended March 31, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number - 001-32217

# **InfoSonics Corporation**

(Exact name of registrant as specified in its charter)

Maryland

33-0599368

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification Number)

5880 Pacific Center Blvd San Diego, CA 92121

(Address of principal executive offices including zip code)

(858) 373-1600

(Registrant s telephone number, including area code)

#### Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large Accelerated Filer o Accelerated Filer o Non-Accelerated Filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

As of May 10, 2007, the Registrant had 14,500,353 shares outstanding of its \$.001 par value common stock.

# **InfoSonics Corporation and Subsidiaries**

# Quarterly Report on Form 10-Q For The Period Ended March 31,2007

# **Table of Contents**

# PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements
•	Consolidated Balance Sheets as of March 31, 2007 (unaudited) and December 31, 2006
•	Consolidated Statements of Operations for the Three Months Ended March 31, 2007 and 2006 (restated) (unaudited)
•	Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2007 and 2006 (restated) (unaudited)
•	Consolidated Statements of Comprehensive Operations for the Three Months Ended March 31, 2007 and 2006 (unaudited)
•	Condensed Notes to Consolidated Financial Statements (unaudited)
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations
Item 3.	Quantitative and Qualitative Disclosures About Market Risk
<u>Item 4.</u>	Controls and Procedures
	PART II. OTHER INFORMATION
Item 1.	<u>Legal Proceedings</u>
Item 1A.	Risk Factors
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>
Item 3.	<u>Defaults Under Senior Securities</u>
Item 4.	Submission of Matters to a Vote of Security Holders
Item 5.	Other Information
Item 6.	<u>Exhibits</u>
2	

# Part I. FINANCIAL INFORMATION

## **Item 1. Financial Statements**

# InfoSonics Corporation and Subsidiaries Consolidated Balance Sheets

	Marc 2007 (unau	h 31,	De 20	ecember 31, 06
ASSETS				
Current assets:				
Cash and cash equivalents	\$	12,201,544	\$	30,243,392
Trade accounts receivable, net of allowance for doubtful accounts of \$779,008 (unaudited) and				
\$679,522		35,428		,798,284
Inventory, net of reserves of \$437,073 (unaudited) and \$254,508		12,097		,174,200
Prepaid inventory	237,8			2,146
Prepaid expenses	433,8			6,919
Prepaid taxes	1,351	,		3,749
Net assets of discontinued operations	4,209			209
Deferred tax assets current	1,115	5,000	1,0	041,000
Total current assets	78,57	70,949	81	,713,899
			٠.	5 105
Property and equipment, net	1,234	*		5,185
Intangible assets	504,0		50	4,000
Deferred tax assets non-current	286,2			<b>-</b> 004
Other assets	155,8	325	137,381	
Tital conte	ф	00 551 175	ф	02.070.465
Total assets	\$	80,751,165	\$	82,970,465
LIABILITIES AND STOCKHOLDERS EQUITY				
LIABILITIES AND STOCKHOLDERS EQUITI				
Current liabilities:				
Line of credit	\$	22,369,071	\$	25,648,614
Accounts payable		18,520		,099,985
Accrued expenses	2,417			261,988
Income taxes payable	31,87			,100
meonie takes payable	31,07	O .		,100
Total current liabilities	43.06	66,872	45	,027,687
Town Current Michigan	,00	70,072		,027,007
Deferred tax liability non-current			36	,000
,				,
Total liabilities	43,06	66,872	45	,063,687
Commitments and contingencies	,	,		,
ŭ				
Stockholders equity:				
Preferred stock, \$0.001 par value 10,000,000 shares authorized (no shares issued and				
outstanding as of applicable period end)				
Common stock, \$0.001 par value 40,000,000 shares authorized (14,400,068 and 14,180,068				
shares issued and outstanding as of applicable period end)	14,40	00	14	,180
Additional paid-in capital	31,10	1,981	30	,751,372
Accumulated other comprehensive loss	(24,0			,865
Retained earnings	6,591		7,	150,091
Total stockholders equity	37,68	34,293	37	,906,778
Total liabilities and stockholders equity	\$	80,751,165	\$	82,970,465

Accompanying notes are an integral part of these financial statements.

# InfoSonics Corporation and Subsidiaries Consolidated Statements of Operations (unaudited)

		he Three Mont d March 31,	hs	2006 (rest	ated)	
Net sales	\$	58,403,610		\$	54,127,089	)
Cost of sales	55,23	54,746		49,9	47,224	
Gross profit	3,14	8,864		4,17	9,865	
Operating expenses, including non-cash expense for stock options of \$97,449 and \$52,443	4,03	1,293		3,09	6,100	
Operating income (loss) from continuing operations	(882	,429	)	1,08	3,765	
Other income (expense)						
Change in fair value of derivative liability				399.	009	
Interest expense	(55,4	172	)	(80,		)
•			,	,		
Income (loss) from continuing operations before provision for income taxes	(937	,901	)	1,40	2,209	
Provision (benefit) for income taxes	(379	,768	)	227,	038	
Income (loss) from continuing operations	(558	,133	)		5,171	
Loss from discontinued operations, net of income tax benefit				(1,8	44	)
Net income (loss)	\$	(558,133	)	\$	1,173,327	
Basic earnings (loss) per share:	ф	(0.04		ф	0.00	
From continuing operations	\$	(0.04	)	\$	0.09	`
From discontinued operations	\$	(0.00	)	\$ \$	(0.00	)
Net income (loss)	\$	(0.04	)	Þ	0.09	
Diluted earnings (loss) per share:	\$	(0.04	`	Ф	0.08	
From continuing operations From discontinued operations	\$ \$	(0.04	)	<b>\$</b> <b>\$</b>	(0.00	`
Net income (loss)	\$ \$	(0.04	)	\$ \$	0.08	)
Tet income (1055)	φ	(0.04	,	φ	0.00	
Basic weighted-average number of common shares outstanding	14,3	18,912		12,7	95,822	
Diluted weighted-average number of common shares outstanding	14,3	18,912		15,4	66,938	

 $Accompanying\ notes\ are\ an\ integral\ part\ of\ these\ financial\ statements.$ 

# INFOSONICS CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE OPERATIONS

	For the Three M 2007	onth End	2000	,
Net income (loss)	\$ (558,133	)	\$	1,173,327
Other comprehensive loss:				
Foreign currency translation adjustments	(15,181	)		
Comprehensive income (loss)	\$ (573,314	. )	\$	1,173,327

Accompanying notes are an integral part of these financial statements

## InfoSonics Corporation and Subsidiaries Consolidated Statements of Cash Flows (unaudited)

	For the Three Months Ended March 31, 2007 2006 (restated)			,	
Cash flows from operating activities:				(1000	,
Net income (loss)	\$	(558,133	)	\$	1,175,171
Adjustments to reconcile net income (loss) from continuing operations to net cash		(3.1.1)	,	·	, , .
provided by (used in) operating activities					
Depreciation and amortization	43,032	2		31,93	35
Provision for bad debt	99,455			312,2	
Provision for obsolete inventory	182,56			168,9	
Tax benefit from stock option exercises	,-			96,40	
Stock option expense	97,449	9		52,44	
Change in fair value of derivative liability	> 7, 1.12			(399,	
(Increase) decrease in				(3)),	,000
Trade accounts receivable	(7,186	5.599	)	(23.6	52,578
Inventory	(7,403	,	)		6,482
Prepaid inventory	(22,75		)		2,581
Prepaid expenses	(494,1		)	(363,	
Other assets	(18,44		)	511	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Deferred tax asset current	(74,00		)	(94,0	000
Deferred tax asset current  Deferred tax asset non current	(322,2		)	(19,2	
Increase (decrease) in	(322,2	270	,	(1),2	)
Accounts payable	148,53	35		9,971	1.802
Accrued expenses	1,155,			478,7	
Income tax liabilities	1,133,			244,6	
income tax natimities	14,770	)		244,0	129
Cash provided by (used in) continuing operations	(14,33	18 563	)	(16.9	34,744 )
Cash provided by (used in) continuing operations  Cash provided by (used in) discontinued operations	(14,55	10,505	)	629	)
Cash provided by (used in) discontinued operations				029	
Net cash provided by (used in) operating activities	(14,33	18 563	)	(16.8	34,115
rect cash provided by (used in) operating activities	(14,55	,0,505	,	(10,0	)
Cash flows from investing activities:					
Cash nows from investing activities.					
Purchase of property and equipment	(661,9	130	)	(27,0	102
i dichase of property and equipment	(001,5	,39	,	(27,0	)
Net cash provided by (used in) investing activities	(661,9	130	)	(27,0	92 )
Net cash provided by (used iii) investing activities	(001,5	139	,	(27,0	)
Cash flows from financing activities:					
Borrowings from line of credit	222 84	56,230		23.00	98,241
Payments on line of credit		.35,774	``		986,310 )
Cash paid for offering costs	(220,1	.33,774	)		
Cash paid for offering costs  Cash received for stock and warrants	252.20	20		(991,	,
Cash received for stock and warrants	253,38	50		14,3	74,354
Net cash provided by (used in) financing activities	(2.026	164	)	21 40	94,605
Net cash provided by (used iii) financing activities	(3,026	0,104	)	21,45	94,003
Effect of exchange rate changes on cash	(15.10	0.1	)		
Effect of exchange rate changes on cash	(15,18	01	)		
Not increase (decrease) in such and such as 1 1 (	(10.04	11 047	``	4.600	200
Net increase (decrease) in cash and cash equivalents	(18,04	1,84/	)	4,633	5,398
Cook and and an include hardware founds to	20.24	200		7.710	0.015
Cash and cash equivalents, beginning of period	30,243	5,592		7,712	2,913
Cook and seek sominalants and afficial	ø	12 201 544		Φ	12 246 212
Cash and cash equivalents, end of period	\$	12,201,544		\$	12,346,313

Accompanying notes are an integral part of these financial statements.

# InfoSonics Corporation Condensed Notes to Unaudited Consolidated Financial Statements as of and at March 31, 2007 (unaudited)

#### **NOTE 1. Basis of Presentation**

The accompanying unaudited consolidated financial statements and these condensed notes have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934, as amended (the Exchange Act ). Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. The preparation of financial statements requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results are likely to differ from those estimates, but management does not believe such differences will materially affect the financial position or results of operations of InfoSonics Corporation (the Company ), although they may. These unaudited consolidated financial statements and condensed notes should be read in conjunction with the financial statements and notes as of and for the year ended December 31, 2006 included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. These unaudited consolidated financial statements reflect all adjustments considered, in the opinion of the Company s management, necessary to fairly present the results for the periods covered herein and such adjustments are considered of a normal recurring nature.

The unaudited consolidated financial statements include the accounts of the Company and its subsidiaries, Axcess Mobile LLC, InfoSonics Latin America, Inc. InfoSonics de Mexico S.A. de C.V., InfoSonics de Guatemala S.A., InfoSonics El Salvador S.A. de C.V., InfoSonics S.A., InfoSonics Chile y Compania Limitada and InfoSonics Colombia S.A. all of which are wholly owned. Significant intercompany accounts and transactions have been eliminated in consolidation of these consolidated financial statements.

The unaudited consolidated balance sheet at March 31, 2007 does not include all of the information and footnotes required by GAAP for complete financial statements. Due to seasonality of the Company s business and other factors, the Company s interim results may not be indicative of the condition at or the results for the full fiscal year of 2007 or for any other future period. The unaudited Consolidated Statements of Income for the three months ended March 31, 2007 and the unaudited Consolidated Statement of Cash Flows for the three months ended March 31, 2007 are not necessarily indicative of the operating results or cash flows that may be expected for the full fiscal year of 2007 or for any future period.

Share and per share amounts for all periods presented in this report (unless otherwise stated) have been adjusted to reflect the two-for-one common stock split in the form of a stock dividend effected on June 19, 2006. Additionally amounts presented for the period ended March 31, 2006 are restated.

#### **NOTE 2. Stock-Based Compensation**

The Company has three equity incentive plans, the 2006 Equity Incentive Plan (2006 Plan), the 2003 Stock Option Plan (2003 Plan) and, the 1998 Stock Option Plan (1998 Plan). Each of the plans has been approved by our shareholders. The 2006 Plan is the only plan from which additional equity incentives will be granted. The 2006 Plan authorizes the grant of up to 1,000,000 equity incentives. The Company is also a party to non-plan option agreements with several non-employee directors and several institutions.

Effective January 1, 2006 the Company adopted Financial Accounting Standards Board SFAS No. 123R, Share Based Payments using the modified prospective method, which requires measurement of compensation cost for all stock-based awards at fair value on the date of grant and recognition of compensation over the service period for awards expected to vest. The fair value of stock options was determined using the Black-Scholes valuation model, which is consistent with our valuation techniques previously utilized for stock options in footnote disclosures required under SFAS 123, as amended by SFAS 148. Such fair value is recognized as expense over the service period, net of estimated forfeitures.

On March 29, 2005, the Securities and Exchange Commission (SEC) published Staff Accounting Bulletin (SAB) No. 107, which provides the SEC Staff s views on a variety of matters relating to stock-based payments. SAB 107 requires stock-based compensation to be classified in the same expense line items as cash compensation. Information about stock-based compensation included in the results of operations for the three months ended March 31, 2007 and 2006 is as follows:

	Three Months ended March 31,		
	2007	2006	
Officer compensation	\$ 46,018	\$ 18,297	
Non-employee directors	3,451		
Sales, general and administrative	47,980	34,146	
Total stock option expense, included in total operating expenses	\$ 97,449	\$ 52,443	

Our stock options vest on an annual or a monthly basis. As of March 31, 2007, there was \$709,000 of total unrecognized compensation costs related to the non-vested stock options. The Company recognizes stock-based compensation costs on a straight-line basis over the requisite service period of the award, which is generally the option vesting term. That cost is expected to be recognized over the weighted-average period of 3.75 years. Such amounts may change as a result of additional grants, forfeitures, modifications in assumptions and other factors. SFAS 123R provides that income tax effects of share-based payments are recognized in the financial statements for those awards which will normally result in tax deductions under existing tax law. During the first quarter of 2007, we recorded an expense of \$97,449, related to options previously granted. Under current U.S. federal tax law, we would receive a compensation expense deduction related to non-qualified stock options only when those options are exercised and vested shares are received. Accordingly, the financial statement recognition of compensation cost for non-qualified stock options creates a deductible temporary difference which results in a deferred tax asset and a corresponding deferred tax benefit in our Consolidated Statements of Income.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions used for grants in 2007, 2006 and 2005: risk-free interest rate of 4.66% in 2007 and ranging from 4.88% to 5.04% in 2006 and 3.22% to 4.41% in 2005 based on the U.S. Treasury yields in effect at the time of grant; expected dividend yields of zero percent as the Company has not, and does not intend to, issue dividends; and expected lives of 3 to 7 years based upon the historical life of options. For grants in 2007, 2006 and 2005, the expected volatility used ranged from 62% to 91%, based on the Company s historical stock price fluctuations for a period matching the expected life of the options.

A summary of option activity under all of the above plans as of March 31, 2007, and changes during the three months then ended is presented in the table below:

	Shares	Avg. cise Price	Wtd. Avg. Remaining Contractual Life	Aggregate Intrinsic Value
Outstanding at January 1, 2007	3,117,324	\$ 2.56		
Granted	40,000	\$ 3.79	5.95	
Exercised	194,000	\$ 1.71		
Forfeited		\$		
Outstanding at March 31, 2007	2,963,324	\$ 2.68	3.26	
Vested and expected to vest	2,963,324	\$ 2.68	3.26	
Exercisable at March 31, 2007	2,799,071	\$ 2.42	3.15	

A summary of the status of the Company s non vested options at March 31, 2007, and changes during the three months ended March 31, 2007, is presented below:

		Weighte	d-average
	Shares	grant-da	ite fair value
Nonvested at December 31, 2006	177,269	\$	6.65
Granted	40,000	\$	3.79
Vested	17,177	\$	4.03
Forfeited		\$	
Non-vested at March 31, 2007	164,253	\$	7.41

The weighted-average grant-date fair value of options granted during the three months ended March 31, 2007 was \$3.79. The total intrinsic value of options granted during the three months ended March 31, 2007 and 2006 was \$0 and \$0 respectively. There was \$253,000 and \$164,000 cash received from options exercised for the three months ended March 31, 2007 and 2006, respectively. The stock based compensation unrecognized expense for future periods as of March 31, 2007 is approximately \$709,000 with a weighted average remaining vesting period of 3.75 years.

#### **NOTE 3. Earnings Per Share**

The Company utilizes SFAS No. 128, *Earnings per Share*. Basic earnings per share is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding. Diluted earnings per share is computed similarly to basic earnings per share, except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential additional common shares that were dilutive had been issued. Common share equivalents are excluded from the computation if their effect is anti-dilutive. The Company s common share equivalents consist of stock options and warrants.

The following table represents a reconciliation of the shares used to calculate basic and diluted earnings per share for the respective periods indicated:

	Three Month 2006 (restated)	s Ended March 31,
Numerator: Net income	\$	1,173,327
Denominator:		
Denominator for basic earnings per share weighted average shares	12,795,822	
Effect of dilutive securities		
Employee stock options	2,671,116	
Denominator for diluted earnings per share adjusted weighted average shares and assumed		
conversion	15,466,938	
Basic earnings per share	\$	0.09
Diluted earnings per share	\$	0.08

Common shares from exercise of certain options and warrants have been excluded from the computation of diluted earnings per share because their exercise prices are greater than the Company s weighted-average stock price for the period. For the three months ended March 31, 2006, the number of shares excluded was 1,926,753.

Since their effect would have been, anti-dilutive, 2,963,324, stock options and warrants to purchase shares of common stock have been excluded from the computation of diluted net loss per share for the three months ended March 31, 2007.

## **NOTE 4. Income Taxes**

The Company adopted the provisions of FIN 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109, (FIN 48), on January 1, 2007. As a result of the implementation of FIN 48, the Company made a comprehensive review of its portfolio of uncertain tax positions in accordance with recognition standards established by FIN 48. In this regard, an uncertain tax position represents the

Company s expected treatment of a tax position taken in a filed tax return, or planned to be taken in a future tax return, that has not been reflected in measuring income tax expense for financial

reporting purposes. As a result of this review, the Company concluded that at this time there are no uncertain tax positions. As a result of applying the provisions of FIN 48, there was no cumulative effect on retained earnings.

The Company is subject to US federal income tax as well as income tax in multiple states and foreign jurisdictions. For all major taxing jurisdictions, the tax years 2002 through 2006 remain open to examination. As of March 31, 2007, the Company does not expect any material changes to unrecognized tax positions within the next twelve months.

SFAS No. 109, *Accounting for Income Taxes*, establishes financial accounting and reporting standards for the effect of income taxes. The objectives of accounting for income taxes are to recognize the amount of taxes payable or refundable for the current year and deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an entity s financial statements or tax returns. Judgment is required in assessing the future tax consequences of events that have been recognized in our financial statements or tax returns. Fluctuations in the actual outcome of these future tax consequences could materially impact our financial position or our results of operations.

#### **NOTE 5. Inventory**

Inventory is valued at the lower of cost or market using standard costs that approximate average cost. Inventories are reviewed periodically and items considered to be slow moving or obsolete are reduced to estimated net realizable value through an appropriate reserve. In addition, at March 31, 2007, we had in-transit inventory of \$1 million, which is under the control of a common freight carrier until it arrives at one of our warehouse facilities. This inventory is owned by the Company while it is in-transit. Inventory consists of the following:

	March 31, 2007	December 31, 2006
Finished goods	\$ 18,779,170	\$ 11,428,708
Inventory reserve	(437,073	) (254,508 )
Net inventory	\$ 18,342,097	\$ 11,174,200

#### NOTE 6. Property and Equipment

Property and equipment are primarily located in the United States, with the exception of \$262,000 of machinery and equipment located at our Mexico facility (installed in June 2006 and included in the table below) and consisted of the following as of the dates presented:

	March 31, 2007	December 31, 2006
Machinery and equipment	\$ 786,547	\$ 774,465
Furniture and fixtures	166,921	166,921
Tooling and molds	649,858	
Subtotal	1,603,326	941,386
Less accumulated depreciation	369,233	326,201
Total	\$ 1,234,093	\$ 615,185

Depreciation expense was \$43,032 and \$31,935 for the three months ended March 31, 2007 and 2006, respectively

#### NOTE 7. Line of Credit

The Company has a line of credit from Wells Fargo HSBC Trade Bank N.A., which provides for advances not to exceed 80% of eligible domestic accounts receivable and 85% of foreign-insured accounts receivable (depending on the country of the debtor), up to a maximum of \$30,000,000. As of March 31, 2007, the majority of our debt was based on foreign accounts receivable.

Interest is payable on a monthly basis (i) at Wells Fargo s prime rate minus 0.25% (8.25% at March 31, 2007) or (ii) at the one-month LIBOR plus 1.50% (5.32% at March 31, 2007). The interest rate is floating at Wells Fargo s prime rate or is at LIBOR plus 1.5% if the debt is a fixed amount drawn upon. The line of credit is collateralized by substantially all of the assets of the Company, and expires October 1, 2008. In addition to reporting and other non-financial covenants, the line of credit contains certain financial covenants which require the Company to maintain a tangible net worth of not less than \$30,000,000 plus 50% of net profit after tax from January 1, 2007, a pre-tax profit of not less than \$1 on a rolling four quarter basis, a quick ratio of not less than one-to-one, a debt-to-net worth ratio of not greater than two-to-one, and an annual net

income after taxes of at least \$1. Management believes the Company was in compliance with these covenants at March 31, 2007. At March 31, 2007 and December 31, 2006 the amounts drawn against the line of credit were \$22,369,071 and \$25,648,614, respectively.

The Company has no other notes payable.

#### NOTE 8. Stockholders Equity

#### Sale of Common Stock and Warrants

On January 30, 2006, the Company sold an aggregate of 2,200,000 shares of its common stock at \$6.55 per share with accompanying warrants, for total gross proceeds of \$14,410,000.

#### **Stock Options**

Effective March 9, 2007, the Company granted options to purchase an aggregate of 40,000 of its common stock to certain foreign contractors (the Contractor Options). One-fourth of the total options subject to these option grants become exercisable one year from the contractor s grantee s first date of duties, and 1/48th of the total options become exercisable each month thereafter until fully vested. These options have exercise prices of \$3.79 per share, which was the closing price per share of the Company s common stock on March 9, 2007, and expire six years from the date of grant.

#### **NOTE 9. Recent Accounting Pronouncements**

In February 2006 the Financial Accounting Standards Board issued Statement of Financial Accounting Standards (SFAS) 155 Accounting for Certain Hybrid Financial Instruments. SFAS 155 amends SFAS 133 to narrow the scope exception for interest-only and principal-only strips on debt instruments to include only such strips representing rights to receive a specified portion of the contractual interest or principal cash flows. SFAS 155 also amends SFAS 140 to allow qualifying special-purpose entities to hold a passive derivative financial instrument pertaining to beneficial interests that itself is a derivative financial instrument. Generally, FASB Statement of Financial Accounting Standards SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, requires that a derivative embedded in a host contract that does not meet the definition of a derivative be accounted for separately (referred to as bifurcation) under certain conditions. That general rule notwithstanding, SFAS No. 133 (prior to amendments made to it by SFAS No. 155) provides a broad exception for interest-only and principal-only strips initially resulting from the separation of rights to receive contractual cash flows of a financial instrument that itself does not contain an embedded derivative that would have been accounted for separately. SFAS 155 amends SFAS 133 to restrict the scope exception to strips that represent rights to receive only a portion of the contractual interest cash flows or of the contractual principal cash flows of a specific debt instrument. Prior to amendments made by SFAS 155, SFAS 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, permitted a qualifying special-purpose entity (SPE) to hold only passive derivative financial instruments pertaining to beneficial interests (other than another derivative financial instrument) issued or sold to parties other than the transferor. SFAS 155 amends SFAS 140 to allow a qualifying SPE to hold a derivative instrument pertaining

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets (SFAS NO. 156), which provides an approach to simplify efforts to obtain hedge-like (offset) accounting. This Statement amends FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. The Statement (1) requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in certain situations; (2) requires that a separately recognized servicing asset or servicing liability be initially measured at fair value, if practicable; (3) permits an entity to choose either the amortization method or the fair value method for subsequent measurement for each class of separately recognized servicing assets or servicing liabilities; (4) permits at initial adoption a one-time reclassification of available-for-sale securities to trading securities by an entity with recognized servicing rights, provided the securities reclassified offset the entity—s exposure to changes in the fair value of the servicing assets or liabilities; and (5) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the balance sheet and additional disclosures for all separately recognized servicing assets and servicing liabilities. SFAS No. 156 is effective for all separately recognized servicing assets and liabilities as of the beginning of an entity—s fiscal year that begins after September 15, 2006, with earlier adoption permitted in certain circumstances. The Statement also describes the manner in which it should be initially applied. The Company does not believe that SFAS No. 156 will have a material impact on its financial position, results of operations or cash flows. As a

result, we do not believe the adoption of SFAS 156 has a material impact on the Company s Consolidated Financial Statements.

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157), which defines the fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Early adoption is encouraged, provided that the registrant has not yet issued financial statements for that fiscal year, including any financial statements for an interim period within that fiscal year.

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans (SFAS 158), which improves financial reporting by requiring an employer to recognize the over or under funded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur through comprehensive income of a business entity or changes in unrestricted net assets of a not-for-profit organization. This statement also improves financial reporting by requiring an employer to measure the funded status of a plan as of the date of its year end statement of financial position, with limited exceptions. This Statement amends Statement 87, FASB Statement No. 88, Employers Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits, Statement 106, and FASB Statement No. 132 (revised 2003), Employers Disclosures about Pensions and Other Postretirement Benefits . Upon the initial application of this statement and subsequently, and employer should continue to apply the provisions in Statements, 87, 88, and 106 in measuring plan assets and benefit obligations as of the date of its statement of financial position and in determining the amount of net periodic benefit cost. An employer with publicly traded equity securities is required to initially recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after December 31, 2006. An employer without publicly traded equity securities is required to recognize the funded status of a defined benefit postretirement plan and to provide the required disclosures as of the end of the fiscal year ending after June 15, 2007. Early application of the recognition or measurement date provisions is encouraged; however, early application must be for all of an employer s benefit plans. Retrospective application of the Statement is not permitted.

In September 2006, the United States Securities and Exchange Commission (SEC) issued Staff Accounting Bulletin (SAB) No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements. This SAB No. 108 provides guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB No. 108 establishes an approach that requires quantification of financial statement errors based on the effects of each of the Company s balance sheet and statement of operations financial statements and the related financial statement disclosures. The SAB No. 108 permits existing public companies to record the cumulative effect of initially applying this approach in the first year ending after November 15, 2006 by recording the necessary correcting adjustments to the carrying values of assets and liabilities as of the beginning of that year with the offsetting adjustment recorded to the opening balance of retained earnings. Additionally, the use of the cumulative effect transition method requires detailed disclosure of the nature and amount of each individual error being corrected through the cumulative adjustment and how and when it arose. The adoption of SAB 108 did not have a material impact on the Company s results of operations and financial position.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48). FIN 48 clarifies the accounting for income taxes by prescribing a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined in FIN 48 as a tax position, that based solely on its technical merits is more likely than not to be sustained upon examination by the applicable taxing authority. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. FIN 48 must be applied to all existing tax positions upon initial adoption. The cumulative effect of applying FIN 48 at adoption, if any, is to be reported as an adjustment to opening retained earnings for the year of adoption. FIN 48 is effective for fiscal years beginning after December 15, 2006, although early adoption is permitted. The adoption of FIN 48 did not have a material impact on the Company s results of operations and financial position.

In October 2006, the Emerging Issues Task Force (EITF) issued EITF 06-3, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That is, Gross versus Net Presentation) to clarify diversity in practice on the presentation of different types of taxes in the financial statements. The Task Force concluded that, for taxes within the scope of the issue, a company may adopt a policy of presenting taxes either gross within revenue or net. That is, it may include charges to customers for taxes within revenues and the charge for the taxes from the taxing authority within cost of sales, or, alternatively, it may net the charge to the customer and the charge

from the taxing authority. If taxes subject to EITF 06-3 are significant, a company is required to disclose its accounting policy for presenting taxes and the amounts of such taxes that are recognized on a gross basis. The guidance in this consensus is effective for the first interim reporting period beginning after December 15, 2006 (the first quarter of our fiscal year 2007). The adoption of EITF 06-3 did not have a material impact on the Company s results of operations, financial position or cash flow.

In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115 (SFAS 159). This standard amends FASB Statement No. 115, Accounting for Certain Investment in Debt and Equity Securities, with respect to accounting for a transfer to the trading category for all entities with available-for-sale and trading securities electing the fair value option. This standard allows companies to elect fair value accounting for many financial instruments and other items that currently are not required to be accounted as such, allows different applications for electing the option for a single item or groups of items, and requires disclosures to facilitate comparisons of similar assets and liabilities that are accounted for differently in relation to the fair value option. SFAS 159 is effective for fiscal years beginning after November 15, 2007. If elected, the implementation of FAS 159 is not expected to have a material impact on the Company s consolidated financial statements.

#### **NOTE 10. Geographic Information**

The Company currently operates in one business segment. All fixed assets are located in Company facilities in the United States and Mexico. Net sales by geographical area for the three and three months ended March 31, 2007 and March 31, 2006 were:

	Three months ended	
	March 31, 2007	March 31, 2006
United States	\$ 12,158,256	\$ 1,720,699
Central America	10,860,333	19,375,215
South America	35,385,021	33,031,175
Total	\$ 58,403,610	\$ 54,127,089

#### **NOTE 11. Commitments and Contingencies**

#### Securities Class Actions

Six securities actions, originally filed between June and July 2006, were recently consolidated as In Re: InfoSonics Corporation Securities Litigation, Lead Case No. 06 CV 1231, before Judge Moskowitz in the Southern District of California. Plaintiffs consolidated complaint was filed on February 14, 2007. Plaintiffs assert claims for violation of section 10(b) of the Exchange Act and associated Rule 10b-5, 20(a) and 20A in connection with the Company s restatement announced June 12, 2006 and allegedly false and/or misleading statements and accounting related to the Company s distribution agreement with VK Mobile. Plaintiffs seek a declaration that their action is a proper class action pursuant to Rule 23(a) and (b)(3), unspecified damages, prejudgment and post-judgment interest, attorneys fees, expert witness fees, other costs, and other unspecified relief. The plaintiffs purport to represent a class of purchasers of the Company s stock during the period February 6, 2006 to August 9, 2006. On April 16, 2007, the defendants filed a motion to dismiss the consolidated complaint on the grounds, among others, that the plaintiffs have failed to adequately plead violations of the securities laws. Plaintiffs response to defendants motion to dismiss is due May 16, 2007 and the motion is currently scheduled to be heard on June 15, 2007. As of this time, the Court has not set a date for trial or completion of discovery.

#### Derivative Lawsuits

The three derivative lawsuits originally filed on June 27, 2006, July 14, 2006, and July 28, 2006 in the United States District Court for the Southern District of California, purportedly on behalf of the Company against certain of our officers and directors, and the Company as a nominal defendant, have been consolidated as In Re InfoSonics Corporation Derivative Litigation, Lead Case No. 06 CV 1336, and transferred to Judge Moskowitz in the Southern District of California. Plaintiffs consolidated complaint was received on November 8, 2006. It asserts claims for disgorgement under the Sarbanes-Oxley Act of 2002, violation of Section 14(a) of the Exchange Act, violation of California Corporations Code section 254403, breach of fiduciary duty, abuse of control, gross mismanagement, waste of corporate assets, unjust enrichment, and an accounting, in connection with the Company s restatement of first quarter 2006 earnings and in connection with allegations of wrongdoing with respect to granting, exercising, accounting and reporting of the stock options that the Company granted in December 2005. Plaintiffs seek unspecified damages, declaratory relief regarding the Sarbanes-Oxley Act of 2002, Section 14(a) of the Exchange Act, and the legality of stock options, a

constructive trust, restitution, disgorgement, modification of certain corporate governance and internal procedures, extraordinary equitable and/or injunctive relief, costs, and such other relief as is just and proper. On January 12, 2007, defendants filed a motion to dismiss on the grounds, among others, that the plaintiffs had failed to make a demand on the Company s board of directors and to adequately allege their other purported claims. The two non-resident director defendants also filed motions to dismiss based upon a lack of personal jurisdiction in California. The motion to dismiss for failure to make a demand and failure to state a claim was submitted on April 27, 2007. The hearing on the personal jurisdiction motion has been continued until May 22, 2007 to allow plaintiffs to conduct limited discovery on the personal jurisdiction issue. As of this time, the Court has not set a date for trial or completion of discovery.

#### **NOTE 12. Restatement**

The Company has reassessed its application of certain provisions of EITF 00-19, Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in a Company s Own Stock, it recorded \$564,000 of other income during the quarter ended March 31, 2006 related to a mark to market adjustment of certain warrants. Since these warrants became part of permanent equity on February 17, 2006, InfoSonics should have ceased applying the mark to market provisions of EITF 00-19, on that date. Accordingly, the net income for the quarter ended March 31, 2006 has been reduced by a non-cash amount of \$564,000.

The following tables set forth for the quarter ended March 31, 2006 the amounts of the restatement adjustments and reconciliation from previously reported amounts to restated amounts for the quarter.

Statement of Operations

	Three Months End (Unaudited) As Previously Reported	Restated		
Other Income: change in fair value of derivative liability	\$ 963,351	\$ (564,342)	\$ 399,009	
Income from continuing operations before provision for income taxes	1,966,551	(564,342)	1,402,209	
Income from Continuing operations	1,739,513	(564,342)	1,175,171	
Net income	1,737,669	(564,342)	1,173,327	
Basic earnings per share	\$ 0.27	\$ (0.09)	\$ 0.18	
Diluted earnings per share	\$ 0.22	\$ (0.07)	\$ 0.15	

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

#### Forward-Looking Statements and Other General Information

This discussion and analysis of financial condition and results of operations should be read in conjunction with the accompanying unaudited consolidated financial statements and condensed notes thereto included in this report and with our Annual Report on Form 10-K for the year ended December 31, 2006 (including our 2006 audited consolidated financial statements and related notes thereto). InfoSonics Corporation s (InfoSonics or the Company) discussion and analysis of financial condition and results of operations are based upon consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States (GAAP). The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent liabilities as of and at the financial statement date, and reported amounts of revenue and expenses during the reporting period. On an ongoing basis we review our estimates and assumptions. Our estimates are based on our historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results are likely to differ from these estimates under different assumptions or conditions, but we do not believe such differences will materially affect our consolidated statement of operations. Our critical accounting policies, the policies we believe are most important to the presentation of our financial statements and require the most difficult, subjective and complex judgments, are outlined below in Critical Accounting Policies. All references to results of operations in this discussion are to results from continuing operations, unless otherwise noted.

#### **Safe Harbor Statement**

The matters in this report that are forward-looking statements, including without limitation to statements about future revenues, sales levels, operating income and margins, wireless handset sales, stock-based compensation expense, gain (loss) in value of derivatives, cost synergies, operating efficiencies, profitability, market share and rates of return, are based on current management expectations that involve certain risks which, if realized, in whole or in part, could cause such expectations to fail to be achieved and have a material adverse effect on InfoSonics business, financial condition and results of operations, including, without limitation: (1) intense competition, regionally and internationally,

including competition from alternative business models, such as manufacturer-to-carrier sales, which may lead to reduced prices, lower sales or reduced sales growth, lower gross margins, extended payment terms with customers, increased capital investment and interest costs, bad debt risks and product supply shortages; (2) inability to secure adequate supply of competitive products on a timely basis and on commercially reasonable terms; (3) foreign exchange rate fluctuations, devaluation of a foreign currency, adverse governmental controls or actions, political or economic instability, or disruption of a foreign market, and other related risks of our international operations; (4) the ability to attract new sources of profitable business from expansion of products or services or risks associated with entry into new markets, including geographies, products and services; (5) an interruption or failure of our information systems or subversion of access or other system controls may result in a significant loss of business, assets, or competitive information; (6) significant changes in supplier terms and relationships; (7) termination of a supply or services agreement with a major supplier or product supply shortages; (8) continued consolidation in the wireless handset carrier market; (9) extended general economic downturn; (10) loss of business from one or more significant customers; (11) customer and geographical accounts receivable concentration risk; (12) rapid product improvement and technological change resulting in inventory obsolescence; (13) future terrorist or military actions; (14) the loss of a key executive officer or other key employees; (15) changes in consumer demand for multimedia wireless handset products and features; (16) our failure to adequately adapt to industry changes and to manage potential growth and/or contractions; (17) future periodic assessments required by current or new accounting standards such as those relating to long-lived assets, goodwill and other intangible assets and expensing of stock options and valuing gain or loss on fair value of derivatives may result in additional non-cash income or expenses; (18) seasonal buying patterns;

(19) dependency on Latin American sales; and (20) uncertain political and economic conditions internationally; (21) the impact, if any, of changes in EITF 00-19 or SFAS 133 guidance as it relates to warrants and registration rights; (22) the resolution of any litigation against the company and (23) the ability of the Company to generate income in future periods in order to utilize and realize any quarterly tax benefits recorded. Our actual results could differ materially from those anticipated in our forward looking statements.

InfoSonics has instituted in the past and continues to institute changes to its strategies, operations and processes to address risks and uncertainties and to mitigate their impact on InfoSonics results of operations and financial condition. However, no assurances can be given that InfoSonics will be successful in these efforts. For a further discussion of significant factors to consider concerning InfoSonics, see Item 1A. Risk Factors of InfoSonics Annual Report on Form 10-K for the year ended December 31, 2006 and Part II. Item 1A. Risk Factors of this report. In addition, other risks or uncertainties may be detailed from time to time in InfoSonics future SEC filings.

#### Overview

We are one of the premier providers and distributors of wireless handsets and accessories in Latin America and the United States. We provide end-to-end handset and wireless terminal solutions for carriers in both Latin America and the United States. We distribute products of several key original equipment manufacturers, including Samsung, Alcatel/TCL, VK Corporation, LG, Novatel and others. We also distribute semi-proprietary products under the Disney brand in Latin America, and are designing and distributing our recently announced proprietary line of products under our own *verykool* brand, which will include entry level, mid-tier and high-end products.

As an integral part of our customers—supply chain, we perform value added services and solutions, including product approval and certification, light assembly, warehousing, logistics services (packing, shipping and delivery), marketing campaigns, warranty services and end-user support. We provide these services for wireless handset manufacturers in order to facilitate sales to carriers, agents, resellers, distributors, independent dealers and retailers in Latin America and the United States.

Our corporate headquarters is in San Diego, California, and from our facility in Miami Florida, where we have our Latin America sales and executive offices, we operate our main warehouse and distribution center. This warehouse and distribution center services our customers in the United States and Latin America. In addition, we have warehouse and office facilities in Mexico. We have wholly-owned subsidiaries in Latin America, which conduct some of our business activities in their respective regions of Latin America.

Due to seasonal and other factors, our interim condition or results may not be indicative of fiscal year 2007 or other future condition or results. Our financial condition and operating results are influenced by several seasonal and other factors, which may cause our financial condition and operating results to fluctuate on a quarterly basis, including, but not limited to, the timing and introduction of new products by our suppliers and competitors, promotions and subsidies by network operators, technical and certification delays by industry bodies as well as the operators, purchasing patterns of customers, the timing of holidays, the introduction of our proprietary *verykool* products line and other events affecting consumer demand.

## **Areas of Management Focus and Performance Indicators**

We focus on the needs of our customers, developing and maintaining close relationships with manufacturers, expanding in and entering into new markets, and sourcing new and innovative products, while maintaining close attention to operational efficiencies and costs. We intend to increase shipping volumes and improve efficiencies to enable higher levels of profitability and earnings growth. We provide distribution and other services for original equipment manufacturers, such as Samsung, as well as semi-proprietary products, such as Disney in Latin America, and our own proprietary line of *verykool* handsets. Performance indicators that are key for the monitoring and management of our business include operating and net income, cost of sales and gross margin percentage, operating expenses as a percent of revenues, and overall net sales growth. We make extensive use of our customized information system to closely monitor all aspects of our business, including customer relationship management, intelligent purchasing, inventory control, and inventory flow, line item margin control for every order, and weighted average cost and statistical data for every product, customer and supplier. We believe a strong focus on providing better service to customers leads to increased customer satisfaction and retention and potential increases in sales.

Management spends a significant amount of time traveling with the purpose of spending time with key customers, suppliers and employees. We believe that these relationships are vital to our success, and we will continue to dedicate a significant amount of time to this area.

#### **Industry Trends and Risks**

According to a January 2007 report by Deutsche Bank, in 2006, overall worldwide wireless handset sales increased by approximately 20%, and are forecasted to increase 12% in 2007 and 8% in 2008. A rapid decline in wireless handset sales growth could negatively impact our net sales. Excess supply conditions can reduce the market prices of the products we sell and therefore affect our ability to generate net sales and gross profit at historical levels and could affect the value of our inventory. Conversely, should manufacturers be unable to respond to an unanticipated increase in demand on a timely basis, we, along with others in our industry, could experience supply constraints that would affect our ability to deliver products. We are unable to quantify these effects, as it is difficult to predict future supply conditions and demand patterns which affect our ability to meet customer demand or sell handsets at an acceptable gross profit.

#### **Company Specific Trends and Risks**

Our strategy incorporates overall market growth elements for each aspect of our business, which we hope will result in continued growth. In the quarter ended March 31, 2007, our net sales increased by 8%, and wireless handset units sold increased by 10%, compared with the quarter ended March 31, 2006. Although we have incorporated growth into our strategy, there can be no assurances that this trend will continue.

During the quarter ended March 31, 2007, we experienced significant growth in our United States region, accounting for 21% of our total net sales, as compared to 3% for the quarter ended March 31, 2006. The South American and Central American regions collectively accounted for 79% of net sales for the first quarter of 2007, compared to 97% for the first quarter of 2006. This increase in the United States was primarily the result of increased product availability. By contrast the decrease of net sales in the Central America region was a result of a significant decrease in handset demand as a result of industry wide excess inventory in the channel for that particular region, which had an impact on our net sales to that region and our overall gross profit.

#### **Results of Operations:**

#### Three Months Ended March 31, 2007 and 2006

#### **Net Sales**

For the three months ended March 31, 2007 (first quarter of 2007), our net sales of \$58.4 million represented an increase of 8% compared to \$54.1 million for the same period of 2006 (first quarter of 2006). This increase was primarily attributable to a 10% increase in wireless handset volume, partially offset by a 5% decrease in average selling price per unit sold. The geographic mix of net sales shifted in the first quarter of 2007 as sales in the United States increased substantially to 21% of net sales, as compared to 3% of net sales for the first quarter of 2006. In contrast, our net sales in Central America significantly decreased to 18% of our net sales for the first quarter of 2007, as compared to 36% of net sales for the first quarter of 2006. Our South America region continued to represent the majority of our business accounting for 61% of our net sales in the first quarter of 2007 and 2006. This regional shift in net sales was the result of two primary factors. Product availability in the United States was sufficient to meet the demands of our customers. However in contrast, the Central American region had excess inventory in the channel, resulting in a reduction of opportunity for sales and gross margin. We continued our sales and marketing efforts in all regions and in the United States we were able to achieve incremental sales to existing customers. In South America our efforts enabled sales to new customers and additional sales to existing customers. This region continues to experience a general increase in handset sales. In the first quarter of 2007 we had a net loss of \$558,000, or \$0.04 per diluted share, as compared to income of \$1.2 million or \$0.08 per diluted share in the first quarter of 2006. The first quarter of 2006 included non-cash income of \$399,000 resulting from change in fair value of derivative liability of warrants issued in conjunction with a financing completed during that quarter. Excluding this non-cash income, we had non-GAAP net income of \$774,000 or \$0.05 per diluted shar

	200' (Dol exce	nrter ended M 7 Har amounts i ept per share : audited)	Increase (Decrease)			
Net sales	\$	58,404		\$	54,127	8%
Gross profit	3,14	19		4,180	)	(25)%
Net income (loss) GAAP	(558	8	)	1,173	3	(147)%
Net income (loss) non-GAAP	(46)	1	)	774		(171)%
Diluted earnings (loss) per share from net						
income (loss) GAAP	\$	(0.04	)	\$	0.08	(138)%
Diluted earnings (loss) per share from net		`	ĺ			,
income (loss) non-GAAP	\$	(0.03	)	\$	0.05	(160)%
Net sales by geographic region		· ·	ĺ			· /
	2007 (Dolla	ter ended Mar ar amounts in		Increase (Decrease)		
United States	\$	12,158		\$	1,721	607%
Central America	10,86	1		19,37	5	(44)%
South America	35,38	5		33,03	1	7%
Total	\$	58,404		\$	54,127	8%

#### Cost of Sales, Gross Profit and Gross Margin

For the quarter ended March 31, 2007, cost of sales was \$55.3 million, or 94.6% of net sales, compared with \$49.9 million, or 92.3% of net sales, for the quarter ended March 31, 2006. The increase in our total cost of sales was a direct result of many factors including our increased sales levels on a consolidated basis, as well as increased product mix of higher cost products. In the Central America region, a significant decrease in handset demand as a result of industry wide excess inventory in the channel for that particular region, also impacted our ability to sell higher margin products. Our gross margin continues to be impacted by the change of product and regional mix of our sales, as different products and different regions can have varying margins.

For the quarter ended March 31, 2007, our gross profit decreased to \$3.2 million from \$4.2 million, compared with the same quarter last year, a decrease of 25%. This decrease in gross profit was primarily the result of increased inventory levels in the Central American region, impacting gross margin potential on those regional sales.

	Quai	ter Ended Ma	Increase					
	2007			2006		(	Decrease)	
	`	(Dollar amounts in thousands) (unaudited)						
Cost of sales	\$	55,255		\$	49,947		11%	
Gross profit	\$	3,149		\$	4,180		(25)%	
Gross margin	5.4		%	7.7		%	(30)%	

#### Operating Expenses and Operating Income (loss) from Continuing Operations

For the quarter ended March 31, 2007, operating expenses were \$4.0 million, an increase of 30%, compared with the same quarter last year. As a percentage of net sales, operating expenses were 6.9% in the quarter ended March 31, 2007, compared with 5.7% in the same quarter last year. During the quarter ended March 31, 2007, we incurred \$97,000, or 0.2% of net sales, of non-cash expense relating to stock options, compared to \$52,000, or 0.1% of net sales for the quarter ended March 31, 2006. Excluding such non-cash expense, operating expenses as a percentage of net sales were 6.7%, a significant increase from the same quarter last year. This increase was primarily the result of investments in facilities, marketing, engineering and product and market development, predominantly attributable to

our proprietary *verykool* product line. We believe such investments are necessary to help build a solid foundation in these regions as well as for the *verykool* products to support potential future growth. (see reconciliation below)

For the quarter ended March 31, 2007, our operating loss from continuing operations was \$882,000, including the non-cash expense of \$97,000 relating to stock options, compared with income of \$1.1 million for the quarter ended March 31, 2006, a decrease of 198%. As a percentage of net sales, operating loss from continuing operations was 1.5% for the quarter ended March 31, 2007, compared to income of 2.0% for the quarter ended March 31, 2006. The decrease in operating income from continuing operations was a result of the increase in operating expenses discussed above, in addition to the decrease in gross margin.

#### **Operating Expenses**

	Quarte	Quarter Ended March 31,								
	2007	2007 2006				(Decrease)				
	(Dollar	(Dollar amounts in thousands)								
	(unauc	dited)								
Operating expenses	\$	4,031		\$	3,096		(30)%			
Percentage of net sales	6.9		%	5.7		%	(21)%			

#### **Operating Income (loss) from Continuing Operations**

	Quarter Ended March 31,						Increase				
	2007			2006		(Decrease)					
	(Dollar amounts in thousands) (unaudited)										
Operating income (loss) from continuing											
operations	\$	(882	)	\$	1,084		(181)%				
Percentage of net sales	(1.5		)%	2.0		%	(175)%				

#### Other Income (Expense)

During the quarter ended March 31, 2007, we incurred \$55,000 of interest expense, compared to interest expense of \$81,000 the same period last year. We expect to utilize larger amounts on our revolving line of credit regularly which will impact our interest expense in future periods. Additionally during the quarter ended March 31, 2006, we had non-cash income from change in fair value of derivative liability of \$399,000, compared to no such income during the quarter ended March 31, 2007.

#### Other Income

	Quar	ter Ended	]	Increase				
	2007			2006		(	(Decrease)	
	,	ar amount: idited)	s in thous	ands)				
Change in fair value of derivative								
liability	\$			\$	399		100%	
Interest income (expense)	(55		)	(81		)	(32)%	
•	\$	(55	)	\$	318		(117)%	

## Net Income (Loss)

During the quarter ended March 31, 2007, our net loss was \$558,000, compared to net income of \$1.2 million in the same period last year. This loss was primarily related to the factors discussed above including our decreased sales in the Central American region in addition to our reduced gross margin and increased operational expenses and investments towards the potential future of our proprietary line of *verykool* products.

# Reconciliation of Non-GAAP Financial Measures to the Corresponding GAAP Financial Measures for the Three Months ended March 31, 2007 (unaudited)

The following are selected results including and excluding the impact of SFAS 123R and SFAS 133:

	GA	ree Months AP cual	ende	 31-07 justment 97,449	(a)	n-GAAP sults		Thr GA Act		<b>Ad</b> \$	justment 52,443	(a) )(b)	n-GAAP sults
Net income (loss)	\$	(558,133	)	\$ 97,449		\$ (460,684	)	\$	1,173,327	\$	(346,566		\$ 826,761
Diluted earnings (loss) per share	\$	(0.04	)	\$ 0.00		\$ (0.03	)	\$	0.08	\$	(0.02	)	\$ 0.06

<sup>(</sup>a) Eliminates non-cash stock-option compensation charges under SFAS 123R recorded in the three months ended March 31, 2007 and 2006.

(b) To eliminate non-cash change in fair value of derivative liability under SFAS 133 recorded in the three months ended March 31, 2006. This derivative liability was reclassified to equity on February 17, 2006.

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 123R, Share-Based Payment, which requires the cost relating to share-based payment transactions in which an entity exchanges its equity instruments for goods or services from either employees or non-employees to be recognized in the consolidated financial statements as the goods or services are rendered. The cost is measured at the fair value of the equity instrument issued as it vests. The Company is no longer permitted to follow the intrinsic value accounting method under previous accounting guidance, which previously resulted in no expense for stock options for which the exercise price was equal to the fair value of the underlying stock on the date of grant.

The Company believes that this financial information is useful in assessing the Company s historical performance and year-over-year growth and when planning, forecasting and analyzing future periods. The incremental impact of SFAS 123R during the three months ended March 31, 2007 represents the stock option expense related to stock options issued prior to the adoption of SFAS 123R and vested during the three months ended March 31, 2007 and the impact of estimating forfeitures related to nonvested shares.

The Company believes that excluding the incremental impact of SFAS 133 from net income provides meaningful supplemental information regarding its financial results for the three months ended March 31, 2007 as compared to the same period in 2006. The Company believes that this financial information is useful in assessing the Company s historical performance and year-over-year growth and when planning, forecasting and analyzing future periods. The incremental impact of SFAS 133 during the three months ended March 31, 2006 represents the change in fair value of the derivative liability (for the January 2006 financing related warrants).

In September 1998, FASB issued SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. SFAS 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value.

In January 2006, the Company sold shares of common stock and warrants to purchase common stock. The Company evaluated the warrants in the transaction as derivative liabilities in accordance with SFAS No. 133 until the date that the Company s registration statement registering the shares of common stock underlying such warrants was declared effective on February 17, 2006, after which such warrants were classified as equity. The change in the fair value of the warrants, determined under the Black- Scholes option pricing formula from the initial transaction date to the effectiveness date of the registration statement is recorded as an adjustment to the liability. The income relating to the change in the fair value of the Company s stock reflected in the change in the fair value of the warrants is included as other income (expense). As the warrants have been classified as equity, the Company no longer marks to market the change in fair value of such warrants.

#### Financial Condition, Liquidity and Capital Resources

#### **Cash used in Operating Activities**

At March 31, 2007, we had \$12.2 million in cash. During the three months ended March 31, 2007, we continued to leverage our bank and vendor lines of credit to fund our growth. The net cash used by operating activities was \$14.3 million for the three months ended March 31, 2007, which resulted primarily from increased accounts receivable and increased inventory levels. Our accounts receivable increased \$7.1 million during the three months ended March 31, 2007 due to increased sales and increased net payment terms to certain regions during that period, as described in the following paragraph. The \$7.2 million increase in inventory during the three months ended March 31, 2007 and was due to higher sales levels and buying opportunities which were available to us at March 31, 2007. Allowance for doubtful accounts at March 31, 2007 increased to \$779,000, compared to \$680,000 at December 31, 2006. This increase was related to the timing of customer purchases towards the end of the quarter during the three months ended March 31, 2007. We believe that at March 31, 2007, our reserve for doubtful accounts was adequate. Our increase in accounts payable of \$149,000 and increase in accrued expenses of \$1.2 million at March 31, 2007 compared to December 31, 2006 was an offset to the cash used for increased accounts receivable and inventory.

#### Days of sales outstanding

Days of sales outstanding (the average number of days it takes to collect revenue after a sale is made) at March 31, 2007 were 64 days, compared with 62 days at December 31, 2006. Normal payment terms require our customers to pay on a net 30-day or net 60-day basis depending on the region. We are constantly working with our customers to reduce our days of sales outstanding. The extension of net 60-day terms was required to remain competitive in several of the regions we currently operate, most notably in Central and South America.

#### **Cash Used in Investing Activities**

The net cash used in investing activities was \$662,000 for the three months ended March 31, 2007, compared with \$27,000 for the three months ended March 31, 2006. This use of cash is primarily the result of expenditures for new furniture and fixtures related to our facility in Mexico and our office, technical assembly and warehouse space, as well as the technical tools and equipment necessary for the customization process of wireless handsets.

#### **Net Cash used in Financing Activities**

The net cash used in financing activities for the three months ended March 31, 2007 of \$3.0 million was primarily the result of borrowings on our bank line of credit and approximately \$253,000 from the exercise of employee stock options.

#### **Working Capital**

Our net working capital at March 31, 2007 was \$35.5 million, compared with \$36.7 million at December 31, 2006. This increase was primarily due to our increase in accounts receivable and inventory for the three months ended March 31, 2007.

#### **Borrowings**

The Company has a line of credit from Wells Fargo HSBC Trade Bank N.A., which provides for advances not to exceed 80% of eligible domestic accounts receivable and 85% of foreign-insured accounts receivable (depending on the country of the debtor), up to a maximum of \$30,000,000. As of March 31, 2007, the majority of our debt was based on foreign accounts receivable.

Interest is payable on a monthly basis (i) at Wells Fargo s prime rate minus 0.25% (8.25% at March 31, 2007) or (ii) at the one-month LIBOR plus 1.50% (5.32% at March 31, 2007). The interest rate is floating at Wells Fargo s prime rate or is at LIBOR plus 1.5% if the debt is a fixed amount drawn upon. The line of credit is collateralized by substantially all of the assets of the Company, and expires October 1, 2008. In addition to reporting and other non-financial covenants, the line of credit contains certain financial covenants which require the Company to maintain a tangible net worth of not less than \$30,000,000 plus 50% of net profit after tax from January 1, 2007, a pre-tax profit of not less

than \$1 on a rolling four quarter

basis, a quick ratio of not less than one-to-one, a debt-to-net worth ratio of not greater than two-to-one, and an annual net income after taxes of at least \$1. Management believes the Company was in compliance with these covenants at March 31, 2007.

We have no other notes payable.

At March 31, 2007 and December 31, 2006 the amounts drawn against the line of credit were \$22,369,071 and \$25,648,614, respectively. Our credit lines have been important parts of growing our business, and market changes affecting accounts receivable could diminish the borrowing base of available funds. At March 31, 2007 and December 31, 2006, advances were 75% and 84% of the available borrowing base.

#### Critical Accounting Policies

We believe the following critical accounting policies are important to the presentation of our financial condition and operating results, and require management s judgments to make assumptions and estimates about the effects of matters that are inherently uncertain.

#### Revenue Recognition and Allowance for Returns

Revenues for wireless handset and accessory sales are recognized upon (i) shipment of the products to customers, (ii) when collection of the outstanding receivables are probable and (iii) the final price of the product is determined. Sales are recorded net of discounts, rebates, cooperative arrangements (marketing, training and promotional funds), returns, and allowances. Consideration is given on select sales for cooperative arrangements related to market development, training and special promotions usually agreed upon in advance. The amount given is generally in the form of a credit memo, which is applied as a reduction of the sale. The same amount is recorded as a current liability. Expenditures made pursuant to the agreed upon activity reduce this liability. To the extent that the Company incurs costs in excess of the established cooperative fund, the Company recognizes the amount as a selling or marketing expense. As part of the sales process, the Company may perform certain valued added services such as programming, software loading and quality assurance testing. These value added services are considered an ancillary component of the sales process and amounts attributable to these processes are included to in the unit cost to the customer. Furthermore, these value added services are related to services prior to the shipment of the products, and no value added services are provided after delivery of the products. The Company recognizes as a reserve against the related receivables estimates for product returns based on historical experience and other judgmental factors, evaluates these estimates on an on-going basis and adjusts its estimates each period based on actual product return activity. The Company recognizes freight costs billed to its customers in revenue and actual freight costs incurred as a component of cost of revenue.

#### Allowance for Doubtful Accounts

Credit evaluations are undertaken for all major sales transactions before shipment is authorized. Normal payment terms require payment on a net 30 or 60 day basis depending on the customer. On an ongoing basis, we analyze the payment history of customer accounts, including recent customer purchases. We evaluate aged items in accounts receivable and provide reserves for doubtful accounts. Customer creditworthiness and economic conditions may change, including increasing the risk of collectibility and sales returns, and may require additional provisions, which could negatively impact our operating results.

# Inventory Write-Off and Effect on Gross Margin

We regularly monitor inventory quantities on hand and record a provision for excess and obsolete inventories based primarily on historical usage rates and our estimated forecast of product demand for a period of time, generally three months. Because of obsolescence, we will generally provide a full reserve for the costs of our inventories in excess of our relevant demand forecast for the applicable period. We attempt to control our inventory levels so that we limit inventories in excess of demand for the succeeding three months. However, because we need to place non-cancelable orders with significant lead time and because it is difficult to estimate product demand, we sometimes build inventories in excess of demand for the applicable future periods. If this occurs, we provide a reserve, which may have a negative impact on our reported results of operations and financial condition.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The primary objective of the following information is to provide forward-looking quantitative and qualitative information about our potential exposure to market risks. The term market risk for us refers to the risk of loss arising from adverse changes in interest rates and various foreign currencies. The disclosures are not meant to be precise indicators of expected future losses, but rather indicators of reasonably possible losses. This forward-looking information provides indicators of how we view and manage our ongoing market risk exposures.

#### **Interest Rate**

We are exposed to market risk from changes in interest rates on our outstanding revolving line of credit. At March 31, 2007, we had \$22.4 million outstanding, which could be affected by changes in short-term interest rates. The interest rate for our revolving line of credit is (i) Wells Fargo s prime rate minus 0.25 (8.25% at March 31, 2007) or LIBOR plus 1.50% (5.32% at March 31, 2007). For every 1% increase in Wells Fargo s prime rate or one-month LIBOR, our interest expense increases by \$224,000 assuming \$22.4 million remained outstanding for the entire year.

The above sensitivity analysis for interest rate risk excludes accounts receivable, accounts payable and accrued liabilities because of the short-term maturity of such instruments. The analysis does not consider the effect interest rate movement may have on other variables relating to our business, including changes in sales volumes that could be indirectly attributed to changes in interest rates. The actions that we would take in response to such a change are also not considered. If it were possible to quantify this impact, the results could differ from the sensitivity effects shown above.

#### Market Risk

Substantial portions of our revenue and expenses are transacted in markets outside the United States; however, all sales transactions and accounts receivable are denominated in U.S. dollars. As a result of our international sales, our future operating results could be adversely affected by a variety of factors, including changes in specific countries political, economic or regulatory conditions, and trade protection measures. Our market risk management includes an accounts receivable insurance policy for both our domestic and foreign sales. However, there can be no assurance that our insurance policy will substantially offset the impact of fluctuations in currency exchange rates, political, economic or regulatory conditions on its results of operations and financial position. Foreign currency fluctuations did not have a material impact on our financial results during the three months ended March 31, 2007.

#### **Item 4. Controls and Procedures**

# **Disclosure Controls**

Pursuant to Rule 13a-15(e) and 15d-15(e) under the Exchange Act, an evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and President and the Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures as of the end of the period covered by this report. Based on the evaluation, the Chief Executive Officer and President and the Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by the report.

#### **Changes in Internal Control Over Financial Reporting**

The Chief Executive Officer and President and the Chief Financial Officer conducted an evaluation of our internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) ( Internal Control ) to determine whether any changes in Internal Control occurred during the quarter ended March 31, 2007, that have materially affected or which are reasonably likely to materially affect Internal Control. Based on that evaluation, no such change occurred during such period.

The Company is not an accelerated filer (i.e. the Company s public float is less than \$75 million) for the fiscal year 2006; hence, the internal controls certification and attestation requirements of Section 404 of the Sarbanes-Oxley act will not be applicable to the Company until the fiscal year ended December 31, 2007. Notwithstanding the fact that these internal control requirements are not applicable to the Company at this time, the Company has been reviewing its internal control procedures and it has retained an outside firm to assist in this process.

#### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

Securities Class Actions

Six securities actions, originally filed between June and July 2006, were recently consolidated as *In Re: InfoSonics Corporation Securities Litigation*, Lead Case No. 06 CV 1231, before Judge Moskowitz in the Southern District of California. Plaintiffs consolidated complaint was filed on February 14, 2007. Plaintiffs assert claims for violation of section 10(b) of the Exchange Act and associated Rule 10b-5, 20(a) and 20A in connection with the Company s restatement announced June 12, 2006 and allegedly false and/or misleading statements and accounting related to the Company s distribution agreement with VK Mobile. Plaintiffs seek a declaration that their action is a proper class action pursuant to Rule 23(a) and (b)(3), unspecified damages, prejudgment and post-judgment interest, attorneys fees, expert witness fees, other costs, and other unspecified relief. The plaintiffs purport to represent a class of purchasers of the Company s stock during the period February 6, 2006 to August 9, 2006. On April 16, 2007, the defendants filed a motion to dismiss the consolidated complaint on the grounds, among others, that the plaintiffs have failed to adequately plead violations of the securities laws. Plaintiffs response to defendants motion to dismiss is due May 16, 2007 and the motion is currently scheduled to be heard on June 15, 2007. As of this time, the Court has not set a date for trial or completion of discovery.

#### Derivative Lawsuits

The three derivative lawsuits originally filed on June 27, 2006, July 14, 2006, and July 28, 2006 in the United States District Court for the Southern District of California, purportedly on behalf of the Company against certain of our officers and directors, and the Company as a nominal defendant, have been consolidated as In Re InfoSonics Corporation Derivative Litigation, Lead Case No. 06 CV 1336, and transferred to Judge Moskowitz in the Southern District of California. Plaintiffs consolidated complaint was received on November 8, 2006. It asserts claims for disgorgement under the Sarbanes-Oxley Act of 2002, violation of Section 14(a) of the Exchange Act, violation of California Corporations Code section 25403, violation of California Corporations Code section 254403, breach of fiduciary duty, abuse of control, gross mismanagement, waste of corporate assets, unjust enrichment, and an accounting, in connection with the Company s restatement of first quarter 2006 earnings and in connection with allegations of wrongdoing with respect to granting, exercising, accounting and reporting of the stock options that the Company granted in December 2005. Plaintiffs seek unspecified damages, declaratory relief regarding the Sarbanes-Oxley Act of 2002, Section 14(a) of the Exchange Act, and the legality of stock options, a constructive trust, restitution, disgorgement, modification of certain corporate governance and internal procedures, extraordinary equitable and/or injunctive relief, costs, and such other relief as is just and proper. On January 12, 2007, defendants filed a motion to dismiss on the grounds, among others, that the plaintiffs had failed to make a demand on the Company s board of directors and to adequately allege their other purported claims. The two non-resident director defendants also filed motions to dismiss based upon a lack of personal jurisdiction in California. The motion to dismiss for failure to make a demand and failure to state a claim was submitted on April 27, 2007. The hearing on the personal jurisdiction motion has been continued until May 22, 2007 to allow plaintiffs to conduct limited discovery on the personal jurisdiction issue. As of this time, the Court has not set a date for trial or completion of discovery.

We may become involved in certain other legal proceedings and claims which arise in the normal course of business. Other than as described above, as of March 31, 2007, we did not have any significant litigation outstanding.

#### Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I. Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006, which could materially affect our business, financial condition or operating results. The risk factors and uncertainties described in our Annual Report on Form 10-K are not the only risks and uncertainties facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially affect our business, financial condition or operating results. Except as set forth below, there have been no material changes to the risk factors included in our Annual Report on Form 10-K during the period covered by this report.

We buy a significant amount of our products from a limited number of suppliers, who may not provide us with competitive products at reasonable prices when we need them in the future.

We purchase wireless handsets and accessories principally from wireless communications equipment manufacturers

and distributors. We depend on these suppliers to provide us with adequate inventories of currently popular brand name products on a timely basis and on favorable pricing and other terms, as well as depending on our suppliers—abilities and financial stabilityFor the quarter ended March 31, 2007, two suppliers accounted for 45% and 25%, respectively, of our total cost of sales. We currently have one exclusive and several non-exclusive agreements with our principal suppliers, which can be terminated on short notice and provide for certain territorial restrictions. Our suppliers may not offer us competitive products on favorable terms or with timely delivery. In addition new products from other manufacturers could impact the demand for products from manufacturers we represent. From time to time, we have been unable to obtain sufficient product supplies. Any failure or delay by our suppliers, particularly our three primary vendors, in supplying us with products on favorable terms may severely diminish our ability to obtain and deliver products to our customers on a timely and competitive basis. If we lose any of our principal suppliers, or if these suppliers are unable to fulfill our product needs, or if any principal supplier imposes substantial price increases and alternative sources of supply are not readily available, it would have a material adverse effect on our results of operations.

The loss or reduction in orders from principal customers or a reduction in prices we are able to charge these customers will have a negative impact upon our revenues and could cause our stock price to decline.

Our four largest customers in the quarter ended March 31, 2007 represented 21%, 13%, 11% and 11% of our net sales. These customers are carriers in South America and the United States. The markets we serve are subject to significant price competition. Additionally, our customers are not contractually obligated to purchase products from us. For these and other reasons, such as competitive pricing and competitive pressures, customers may seek to obtain products or services from us at lower prices than we have been able to obtain from these customers in the past. This could occur, for example, in the case of a customer purchasing large quantities of a product from us, who then terminates this relationship because the customer can obtain a lower price by buying directly from the manufacturer or other supplier. The loss of any of our principal customers, a reduction in the amount of product or services our principal customers order from us or the inability to maintain current terms, including price, with these or other customers could have an adverse effect on our financial condition, results of operations and liquidity. In addition, we have experienced losses of certain customers through industry consolidation and in the ordinary course of business. There can be no assurance that any of our customers will continue to purchase products or services from us or that their purchases will be at the same or greater levels than in prior periods.

Approximately 79% of our revenues during the quarter ended March 31, 2007 were generated outside of the United States in countries that may have volatile currencies or other risks.

We engage in significant sales activities in territories and countries outside of the United States, particularly Latin American countries, including Argentina. All our sales transactions are completed in U.S. dollars. The fact that we distribute products into a number of territories and countries exposes us to, among other things, increased credit risks, customs duties, import quotas and other trade restrictions, potentially greater and more unpredictable inflationary pressures, and shipping delays. Changes may occur in social, political, regulatory and economic conditions or in laws and policies governing foreign trade and investment in the territories and countries where we currently distribute products. United States laws and regulations relating to investment and trade in foreign countries could also change to our detriment. Any of these factors could have material adverse effects on our business and operations. Although we purchase and sell products and services in U.S. dollars and do not engage in exchange swaps, futures or options contracts or other hedging techniques, fluctuations in currency exchange rates could reduce demand for products sold in U.S. dollars. We cannot predict the effect that future exchange rate fluctuations will have on our operating results. We may in the future engage in currency hedging transactions, which could result in our incurring significant additional financial risks, including losses.

We have outstanding indebtedness, which is secured by substantially all our assets and could prevent us from borrowing additional funds, if needed.

We had outstanding debt in the amount of \$22.4 million at March 31, 2007 and \$25.6 million at December 31, 2006 in the form of a bank line of credit of up to \$30 million based on a borrowing base, which is based on a percentage of eligible accounts receivable. Any significant decrease in our level of eligible accounts receivable will reduce our ability to borrow additional funds to adequately finance our operations and expansion strategies. If we violate our loan covenants, default on our obligations or become subject to a change of control, our indebtedness would become immediately due and payable. The terms of our credit facility restrict us from incurring additional indebtedness, which could limit our ability to expand our operations. We are also subject to negative covenants that, among other things, limit our ability to sell certain assets and make certain payments, including but not limited to, dividends, repurchases of common stock and other payments outside the normal course of business, as well as prohibiting us from merging or consolidating with another corporation or selling all or substantially all of our assets.

We depend on third parties to manufacture our proprietary verykool products that we distribute and, accordingly, rely on their quality control procedures and we assume the inventory risk associated with those products.

Product manufacturers typically provide no warranties on these proprietary products directly to the end consumer or to us, therefore we are solely responsible for such warranty to the end consumer. If a product we distribute for a manufacturer has quality or performance problems, our ability to provide products to our customers could be disrupted. In addition as the *verykool* products are manufactured exclusively for us, we are burdened with carrying the inventory and there can be no assurance that we will be able to sell these devices before payment is due and at prices above our cost. Either of these risks could have a negative effect on our operations and future liquidity.

Stockholders have been and may be diluted as a result of past or future offerings or other financings or equity grants.

We may in the future raise additional capital through one or more public offerings, private placements or other financings involving our securities or make stock option or other equity grants. As a result of these financings or grants, ownership interests in us may be diluted, potentially substantially.

Class action and derivative lawsuits have been filed against us, our board of directors and certain of our officers, and other lawsuits may be instituted against us from time to time.

We are currently, and from time to time in the future may become, subject to claims and litigation, which could be expensive, lengthy, and disruptive to our normal business operations. In addition, the outcome of any claims or litigation may be difficult to predict and could have a material adverse effect on our business, operating results or financial condition. For further information regarding certain claims and litigation in which we are currently involved, see Part II Item 1. Legal Proceedings above.

#### Item 2. Unregistered Sales Of Equity Securities And Use Of Proceeds

None.

Item 3. Defaults on Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None.

#### Item 6. Exhibits

Exhibit Number	Description of Exhibit
3.1	Amendment to the Bylaws of the Company (*)
10.1	Distribution Agreement by and between InfoSonics Corporation and Samsung Electronics Argentina S.A. effective as of January 1, 2007 (1)
10.2	Credit Agreement Amendment by and between InfoSonics Corporation and Wells Fargo HSBC Trade Bank, N.A. entered into February 16, 2007 (2)
10.3	Amendment to Employment Agreement as of March 5, 2007, with Joseph Ram (3)

10.4	Amendment to Employment Agreement as of March 5, 2007, with Abraham Rosler (3)
10.5	Amendment to Employment Agreement as of March 5, 2007, with Jeffrey Klausner (3)
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, implementing Section 302 of Sarbanes-Oxley Act of 2002 (*)
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, implementing Section 302 of Sarbanes-Oxley Act of 2002 (*)
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002 (*)

25

Exhibit Number	Description of Exhibit
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002 (*)

- (\*) Filed herewith.
- (1) Incorporated by reference from the Company s Current Report on Form 8-K filed on January 4, 2007.
- (2) Incorporated by reference from the Company s Current Report on Form 8-K filed on February 16, 2007.
- (3) Incorporated by reference from the Company s Current Report on Form 8-K filed on March 8, 2007.

26

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## **InfoSonics Corporation**

Date: May 15, 2007 By: /s/ Joseph Ram

Joseph Ram

Chief Executive Officer

Date: May 15, 2007 By: /s/ Jeffrey Klausner

Jeffrey Klausner

Chief Financial Officer

27