BASIC ENERGY SERVICES INC Form 10-Q
April 27, 2015
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q
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QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2015
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 001-32693
Basic Energy Services, Inc.
(Exact name of registrant as specified in its charter)

Delaware 54-2091194 (State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

801 Cherry Street, Suite 2100

Fort Worth, Texas 76102 (Address of principal executive offices) (Zip code)

(817) 334-4100

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

42,636,065 shares of the registrant's Common Stock were outstanding as of April 24, 2015.

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CAUTIONARY STATEMENT

REGARDING FORWARD-LOOKING STATEMENTS

This quarterly report contains certain statements that are, or may be deemed to be, "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends affecting the financial condition of our business. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including, among other things, the risk factors discussed in this quarterly report and in our most recent annual report on Form 10-K and other factors, most of which are beyond our control.

The words "believe," "may," "estimate," "continue," "anticipate," "intend," "plan," "expect," "indicate" and similar expression intended to identify forward-looking statements. All statements other than statements of current or historical fact contained in this quarterly report are forward-looking statements. Although we believe that the forward-looking statements contained in this quarterly report are based upon reasonable assumptions, the forward-looking events and circumstances discussed in this quarterly report may not occur and actual results could differ materially from those anticipated or implied in the forward-looking statements.

Important factors that may affect our expectations, estimates or projections include:

- · a decline in, or substantial volatility of, oil or natural gas prices, and any related changes in expenditures by our customers;
- · the effects of future acquisitions on our business;
- · changes in customer requirements in markets or industries we serve;
- · competition within our industry;
- · general economic and market conditions;
- · our access to current or future financing arrangements;
- · our ability to replace or add workers at economic rates; and
- · environmental and other governmental regulations.

Our forward-looking statements speak only as of the date of this quarterly report. Unless otherwise required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

This quarterly report includes market share and industry data and forecasts that we obtained from internal company surveys (including estimates based on our knowledge and experience in the industry in which we operate), market research, consultant surveys, publicly available information, and industry publications and surveys. Industry surveys and publications, consultant surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable. Although we believe such information is accurate and reliable, we have not independently verified any of the data from third party sources cited or used for our management's industry estimates, nor have we ascertained the underlying economic assumptions relied upon therein. For example, the number of onshore well servicing rigs in the U.S. could be lower than our estimate to the extent our two larger competitors have continued to report as stacked rigs equipment that is not actually complete or subject to refurbishment. Statements as to our position relative to our competitors or as to market share refer to the most recent available data.

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PART I — FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Basic Energy Services, Inc.

Consolidated Balance Sheets

(in thousands, except share data)

ASSETS	March 31, 2015 (Unaudited)	December 31, 2014
Current assets:		
Cash and cash equivalents	\$ 104,936	\$ 79,915
Trade accounts receivable, net of allowance of \$1,575 and \$2,032, respectively	158,867	247,069
Accounts receivable - related parties	39	161
Income tax receivable	1,330	3,121
Inventories	39,769	44,557
Prepaid expenses	16,060	15,779
Other current assets	9,732	9,934
Deferred tax assets	15,514	14,664
Total current assets	346,247	415,200
Property and equipment, net	982,153	1,007,969
Deferred debt costs, net of amortization	14,639	15,350
Goodwill	78,011	78,011
Other intangible assets, net of amortization	69,001	71,173
Other assets	9,499	9,474
Total assets	\$ 1,499,550	\$ 1,597,177
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:	4.22.71.	ф. 5 0. 610
Accounts payable	\$ 33,715	\$ 50,618
Accrued expenses	65,642	90,810
Current portion of long-term debt	46,816	48,575
Other current liabilities	4,753	6,135
Total current liabilities	150,926	196,138
Long-term debt, net of unamortized premium on notes of \$1,155 and \$1,217, respectively		882,572
Deferred tax liabilities	133,354	147,621
Other long-term liabilities	29,587	28,193
Commitments and contingencies		
Stockholders' equity:		
Preferred stock; \$0.01 par value; 5,000,000 shares authorized; none designated or issued a	ıt	
March 31, 2015 and December 31, 2014		_

Common stock; \$0.01 par value; 80,000,000 shares authorized; 43,500,032 shares issued	d	
and 42,643,875 shares outstanding at March 31, 2015; 43,500,032 shares issued and		
42,241,719 shares outstanding at December 31, 2014	435	435
Additional paid-in capital	365,482	369,920
Retained deficit	(47,691)	(15,067)
Treasury stock, at cost, 856,157 and 1,258,313 shares at March 31, 2015 and December		
31, 2014, respectively	(10,762)	(12,635)
Total stockholders' equity	307,464	342,653
Total liabilities and stockholders' equity	\$ 1,499,550	\$ 1,597,177
See accompanying notes to unaudited consolidated financial statements.		

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Basic Energy Services, Inc.

Consolidated Statements of Operations

(Unaudited)

(in thousands, except per share amounts)

		hree mont Iarch 31,	hs	ended
	20)15	20	014
	(U	Jnaudited))	
Revenues:	ф	110 775	Φ	127 405
Completion and remedial services	\$	112,775	Þ	137,485
Fluid services		73,803		92,835
Well servicing		63,668		92,912
Contract drilling		11,475		13,524
Total revenues		261,721		336,756
Expenses:		01.051		06.400
Completion and remedial services		81,251		86,480
Fluid services		54,132		66,782
Well servicing		52,401		69,759
Contract drilling		7,525		9,166
General and administrative, including stock-based compensation of \$3,969 and \$3,388 in				
three months ended March 31, 2015 and 2014, respectively		39,204		39,559
Depreciation and amortization		60,929		51,705
(Gain) loss on disposal of assets		48		(679)
Total expenses		295,490		322,772
Operating income (loss)		(33,769)		13,984
Other income (expense):				
Interest expense		(16,863)		(16,859)
Interest income		6		13
Other income		120		366
Loss before income taxes		(50,506)		(2,496)
Income tax benefit		17,882		589
Net loss	\$	(32,624)	\$	(1,907)
Loss per share of common stock:				
Basic	\$	(0.81)	\$	(0.05)
Diluted	\$	(0.81)	\$	(0.05)

See accompanying notes to unaudited consolidated financial statements.

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Basic Energy Services, Inc.

Consolidated Statements of Stockholders' Equity

(in thousands, except share data)

			Additional			Total
	Common St	ock	Paid-In	Treasury	Retained	Stockholders'
	Shares	Amount	Capital	Stock	Deficit	Equity
Balance - December 31, 2014	43,500,032	\$ 435	\$ 369,920	\$ (12,635)	\$ (15,067)	\$ 342,653
Issuances of restricted stock	_		(3,779)	3,779		
Amortization of share-based						
compensation	_		3,969			3,969
Purchase of treasury stock	_			(4,490)		(4,490)
Exercise of stock options	_		(4,628)	2,584		(2,044)
Net loss	_				(32,624)	(32,624)
Balance - March 31, 2015 (unaudited)	43,500,032	\$ 435	\$ 365,482	\$ (10,762)	\$ (47,691)	\$ 307,464

See accompanying notes to unaudited consolidated financial statements.

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Basic Energy Services, Inc.

Consolidated Statements of Cash Flows

(Unaudited)

(in thousands)

	Three mont March 31,	hs ended	
	2015	2014	
Cash flows from operating activities:			
Net loss	\$ (32,624)	\$ (1,907)	
Adjustments to reconcile net loss to net cash provided by operating activities:			
Depreciation and amortization	60,929	51,705	
Accretion on asset retirement obligation	33	31	
Change in allowance for doubtful accounts	(457)	(371)	
Amortization of deferred financing costs	743	799	
Amortization of premium on notes	(62)	(58)	
Non-cash compensation	3,969	3,387	
(Gain) loss on disposal of assets	48	(679)	
Deferred income taxes	(17,885)	(1,197)	
Changes in operating assets and liabilities, net of acquisitions:			
Accounts receivable	88,781	(16,011)	
Inventories	4,788	(1,308)	
Prepaid expenses and other current assets	(2,116)	(6,703)	
Other assets	(25)	562	
Accounts payable	(16,903)	5,206	
Income tax receivable / payable	1,791	578	
Other liabilities	(65)	639	
Accrued expenses	(25,168)	(6,106)	
Net cash provided by operating activities	65,777	28,567	
Cash flows from investing activities:			
Purchase of property and equipment	(25,861)	(33,106)	
Proceeds from sale of assets	3,261	23,297	
Payments for other long-term assets	<u> </u>	(363)	
Net cash used in investing activities	(22,600)	(10,172)	
Cash flows from financing activities:	, , ,		
Payments of debt	(14,358)	(11,124)	
Purchase of treasury stock	(4,490)	(6,244)	
Tax withholding from exercise of stock options	(3)	(362)	
Exercise of employee stock options	727	4,441	
Deferred loan costs and other financing activities	(32)	(11)	

Net cash used in financing activities	(18,156)	(13,300)
Net increase in cash and equivalents	25,021	5,095
Cash and cash equivalents - beginning of period	79,915	111,532
Cash and cash equivalents - end of period	\$ 104,936	\$ 116,627

See accompanying notes to unaudited consolidated financial statements.

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BASIC ENERGY SERVICES, INC.

Notes to Consolidated Financial Statements

March 31, 2015 (unaudited)

1. Basis of Presentation and Nature of Operations

Basis of Presentation

The accompanying unaudited consolidated financial statements of Basic Energy Services, Inc. and subsidiaries ("Basic" or the "Company") have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial reporting. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. Certain information relating to our organization and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted in this Quarterly Report on Form 10-Q in accordance with GAAP and financial statement requirements promulgated by the U.S. Securities and Exchange Commission ("SEC"). The notes to the consolidated financial statements (unaudited) should be read in conjunction with the notes to the consolidated financial statements on the December 31, 2014 Form 10-K. In the opinion of management, all adjustments which are of a normal recurring nature considered necessary for a fair presentation have been made in the accompanying unaudited financial statements.

Nature of Operations

Basic provides a wide range of well site services to oil and natural gas drilling and producing companies, including completion and remedial services, fluid services, well servicing and contract drilling. These services are primarily provided using Basic's fleet of equipment. Basic's operations are concentrated in the major United States onshore oil and gas producing regions in Texas, New Mexico, Oklahoma, Arkansas, Kansas, Louisiana, Wyoming, North Dakota, Colorado, Utah, Montana, West Virginia, Ohio, California, Kentucky and Pennsylvania.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of Basic and its wholly owned subsidiaries. Basic has no variable interest in any other organization, entity, partnership or contract. All intercompany transactions and balances have been eliminated.

Estimates and Uncertainties

Preparation of the accompanying consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Management uses historical and other pertinent information to determine these estimates. Actual results could differ from those estimates. Areas where critical accounting estimates are made by management include:

· Depreciation and amortization of property and equipment and intangible assets

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Impairment of property and equipment, goodwill and intangible assets

- · Allowance for doubtful accounts
- · Litigation and self-insured risk reserves
- · Fair value of assets acquired and liabilities assumed in an acquisition
- · Stock-based compensation
- · Income taxes

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2. Acquisitions

In 2014, Basic acquired substantially all of the assets of the following business, which was accounted for using the purchase method of accounting. The following table summarizes the final values for the acquisition at the date of acquisition (in thousands):

Total
Cash Paid
(net of
cash
acquired)

Closing Date acquire

Pioneer Fishing & Rental Services, LLC September 17, 2014 \$ 16,090 Total 2014 \$ 16,090

The operations of the acquisition listed above are included in Basic's consolidated statement of operations as of the closing date. There were no acquisitions in the first quarter of 2015. The provisional purchase price allocation used with respect to Pioneer Fishing & Rental Services, LLC will be finalized once the valuation of the tangible and intangible assets is complete.

3. Goodwill and Other Intangible Assets

Basic had no additions to goodwill during the three months ended March 31, 2015. The carrying amount of goodwill for the three months ended March 31, 2015 were as follows (in thousands):

Completion
And
Remedial
Services
Balance as of December 31, 2014 \$ 78,011
Goodwill additions —
Balance as of March 31, 2015 \$ 78,011

Basic's intangible assets subject to amortization were as follows (in thousands):

	March 31,	December
	2015	31, 2014
Customer relationships	\$ 88,576	\$ 88,576
Non-compete agreements	13,163	13,223
Trade names	1,939	1,939
Other intangible assets	2,097	2,097
	105,775	105,835
Less accumulated amortization	36,774	34,662
Intangible assets subject to amortization, net	\$ 69,001	\$ 71,173

Amortization expense for the three months ended March 31, 2015 and 2014 was approximately \$2.2 million and \$2.1 million, respectively.

Intangible assets, net of accumulated amortization allocated to reporting units as of March 31, 2015 were as follows (in thousands):

Completion And Remedial

Well Fluid Contract
Services Servicing Services Drilling Total
t \$ 50,936 \$ 5,268 \$ 9,558 \$ 3,239 \$ 69,001

Intangible assets subject to amortization, net \$ 50,936 \$ 5,268 \$ 9,558 \$ 3,239 \$ 69,001 Customer relationships are amortized over a 15-year life, non-compete agreements are amortized over a five-year life,

and other intangible assets and trade names are amortized over a 15-year life.

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4. Property and Equipment

Property and equipment consisted of the following (in thousands):

	March 31,	December
	2015	31, 2014
Land	\$ 19,895	\$ 19,071
Buildings and improvements	71,005	69,629
Well service units and equipment	488,532	483,644
Fluid services equipment	277,585	277,902
Brine and fresh water stations	13,764	14,175
Frac/test tanks	367,730	355,912
Pumping equipment	336,660	343,379
Construction equipment	15,680	15,764
Contract drilling equipment	111,484	110,510
Disposal facilities	158,877	157,519
Light vehicles	69,880	70,414
Rental equipment	104,278	102,471
Aircraft	713	857
Software	21,617	21,416
Other	16,050	16,324
	2,073,750	2,058,987
Less accumulated depreciation and amortization	1,091,597	1,051,018
Property and equipment, net	\$ 982,153	\$ 1,007,969

Basic is obligated under various capital leases for certain vehicles and equipment that expire at various dates during the next five years. The gross amount of property and equipment and related accumulated amortization recorded under capital leases and included above consisted of the following (in thousands):

	March 31, 2015	December 31, 2014
Light vehicles	\$ 46,598	\$ 47,853
Contract drilling equipment	6,142	6,142
Well service units and equipment	819	883
Fluid services equipment	143,784	143,014
Pumping equipment	42,742	42,264

Construction equipment	730	730
Software	17,120	17,120
Other	70	71
	258,005	258,077
Less accumulated amortization	101,148	100,896
	\$ 156,857	\$ 157,181

\$ 156,857 \$ 157,181 Amortization of assets held under capital leases of approximately \$10.8 million and \$8.5 million for the three months ended March 31, 2015 and 2014, respectively, is included in depreciation and amortization expense in the consolidated statements of operations.

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5. Long-Term Debt and Interest Expense

Long-term debt consisted of the following (in thousands):

	March 31,	December
	2015	31, 2014
Credit Facilities:		
Revolver	\$ 16,000	\$ 16,000
7.75% Senior Notes due 2019	475,000	475,000
7.75% Senior Notes due 2022	300,000	300,000
Unamortized premium	1,155	1,217
Capital leases and other notes	132,880	138,930
	925,035	931,147
Less current portion	46,816	48,575
_	\$ 878,219	\$ 882,572

Basic had \$16.0 million in borrowings and \$51.3 million of letters of credit outstanding under its \$300 million Amended and Restated Credit Agreement, dated as of November 26, 2014, as amended by Amendment No. 1 dated as of December 15, 2014 (the "Credit Agreement") as of March 31, 2015, giving Basic \$229.5 million of available borrowing capacity on a pro forma basis.

Basic's interest expense consisted of the following (in thousands):

	Three Months Ended	
	March 31,	
	2015	2014
Cash payments for interest	\$ 18,875	\$ 18,933
Commitment and other fees paid	407	585
Amortization of debt issuance costs and discount or premium on notes	681	740
Change in accrued interest	(2,989)	(3,405)
Other	(111)	6
	\$ 16,863	\$ 16,859

6. Commitments and Contingencies

Environmental

Basic is subject to various federal, state and local environmental laws and regulations that establish standards and requirements for protection of the environment. Basic cannot predict the future impact of such standards and requirements, which are subject to change and can have retroactive effectiveness. Basic continues to monitor the status of these laws and regulations. Management believes that the likelihood of any of these items resulting in a material adverse impact to Basic's financial position, liquidity, capital resources or future results of operations is remote.

Currently, Basic has not been fined, cited or notified of any environmental violations that would have a material adverse effect upon its financial position, liquidity or capital resources. However, management does recognize that by the very nature of its business, material costs could be incurred in the near term to bring Basic into total compliance. The amount of such future expenditures is not determinable due to several factors, including the unknown magnitude of possible contamination, the unknown timing and extent of the corrective actions which may be required, the determination of Basic's liability in proportion to other responsible parties and the extent to which such expenditures are recoverable from insurance or indemnification.

Litigation

From time to time, Basic is a party to litigation or other legal proceedings that Basic considers to be a part of the ordinary course of business. Basic is not currently involved in any legal proceedings that it considers probable or reasonably possible, individually or in the aggregate, to result in a material adverse effect on its financial condition, results of operations or liquidity.

Self-Insured Risk Accruals

Basic is self-insured up to retention limits as it relates to workers' compensation, general liability claims, and medical and dental coverage of its employees. Basic generally maintains no physical property damage coverage on its workover rig fleet, with the exception of certain of its 24-hour workover rigs and newly manufactured rigs. Basic has deductibles per occurrence for workers' compensation, general liability claims, and medical and dental coverage of \$5.0 million, \$1.0 million, and \$400,000, respectively. Basic has lower deductibles per occurrence for automobile liability. Basic

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maintains accruals in the accompanying consolidated balance sheets related to self-insurance retentions based upon third-party data and claims history.

At March 31, 2015 and December 31, 2014, self-insured risk accruals totaled approximately \$34.9 million and \$33.4 million, respectively.

7. Stockholders' Equity

Common Stock

In March 2015, Basic granted various employees 888,104 restricted shares of common stock that vest over a three-year period.

During the three months ended March 31, 2015, Basic issued 103,750 shares of common stock from treasury stock for the exercise of stock options.

Treasury Stock

During the first three months of 2015, Basic repurchased 513,600 shares for a total price of approximately \$3.4 million (an average of approximately \$6.67 per share), inclusive of commissions and fees. As of March 31, 2015, Basic may purchase up to an additional \$10.5 million of Basic's shares of common stock under the repurchase program.

Basic has acquired treasury shares through net share settlements for payment of payroll taxes upon the vesting of restricted stock. Basic acquired a total of 194,930 shares through net share settlements during the first three months of 2015 and 250,461 shares through net share settlements during the first three months of 2014.

8. Incentive Plan

During the three months ended March 31, 2015 and 2014, compensation expense related to share-based arrangements was approximately \$4.0 million and \$3.4 million, respectively. For compensation expense recognized during the three months ended March 31, 2015 and 2014, Basic recognized a tax benefit of approximately \$1.4 million and \$799,000, respectively.

As of March 31, 2015, there was approximately \$25.5 million of total unrecognized compensation related to non-vested share-based compensation arrangements granted under the Plan. That cost is expected to be recognized over a weighted-average period of 2.5 years. The total fair value of share-based awards vested during the three months ended March 31, 2015 and 2014 was approximately \$4.8 million and \$20.3 million, respectively. During the three months ended March 31, 2015 and 2014 there was no excess tax benefit due to the net operating loss carryforwards ("NOL"). If there was no NOL, there would have been no excess tax benefit at March 31, 2015 and there would have been an excess tax benefit of approximately \$4.2 million at March 31, 2014.

Stock Option Awards

The fair value of each option award is estimated on the date of grant using the Black-Scholes-Merton option-pricing model. Options granted under the Plan expire 10 years from the date they are granted, and generally vest over a three-to five-year service period.

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The following table reflects the summary of stock options outstanding at March 31, 2015 and the changes during the three months then ended:

Weighted Average