

CAMBREX CORP  
Form 10-Q  
November 04, 2010

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

T QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

for the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

for the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-10638

CAMBREX CORPORATION  
(Exact name of registrant as specified in its charter)

DELAWARE  
(State or other jurisdiction of incorporation or  
organization)

22-2476135  
(I.R.S. Employer Identification No.)

ONE MEADOWLANDS PLAZA, EAST RUTHERFORD, NEW JERSEY 07073  
(Address of principal executive offices)

(201) 804-3000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T. No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

Edgar Filing: CAMBREX CORP - Form 10-Q

or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No .

As of October 31, 2010, there were 29,426,645 shares outstanding of the registrant’s Common Stock, \$.10 par value.

---

---

---

## CAMBREX CORPORATION AND SUBSIDIARIES

## Table of Contents

		Page No.
Part I	Financial information	
	Item 1.	Financial Statements
		<u>Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009</u> 2
		<u>Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009</u> 3
		<u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009</u> 4
		<u>Notes to Consolidated Financial Statements</u> 5 - 18
	Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> 19-24
	Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u> 25
	Item 4.	<u>Controls and Procedures</u> 25
Part II	Other information	
	Item 1.	<u>Legal Proceedings</u> 26
	Item 1A.	<u>Risk Factors</u> 26
	Item 6.	<u>Exhibits</u> 26
	<u>Signatures</u>	27

Table of Contents

## Part I - FINANCIAL INFORMATION

## Item 1. Financial Statements

CAMBREX CORPORATION AND SUBSIDIARIES  
Consolidated Balance Sheets  
(in thousands, except share data)

	September 30, 2010 (unaudited)	December 31, 2009
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 42,996	\$ 52,365
Trade receivables, net	30,989	32,025
Inventories, net	66,288	58,369
Prepaid expenses and other current assets	8,497	6,654
Total current assets	148,770	149,413
Property, plant and equipment, net	153,614	161,149
Goodwill and intangible assets, net	43,199	36,360
Other non-current assets	4,095	4,593
Total assets	\$ 349,678	\$ 351,515
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 18,123	\$ 17,038
Accrued expenses and other current liabilities	36,910	38,013
Total current liabilities	55,033	55,051
Long-term debt	114,400	120,800
Deferred income tax	18,388	17,305
Accrued pension and postretirement benefits	41,506	40,963
Other non-current liabilities	13,102	14,126
Total liabilities	242,429	248,245
Stockholders' equity:		
Common stock, \$.10 par value; authorized 100,000,000, issued 31,408,778 shares at respective dates	3,140	3,140
Additional paid-in capital	101,228	100,497
Retained earnings	27,345	22,345
Treasury stock, at cost, 2,024,190 and 2,121,372 shares at respective dates	(17,265 )	(18,109 )
Accumulated other comprehensive loss	(7,199 )	(4,603 )
Total stockholders' equity	107,249	103,270
Total liabilities and stockholders' equity	\$ 349,678	\$ 351,515

See accompanying notes to unaudited consolidated financial statements.

Table of Contents

## CAMBREX CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Operations

(unaudited)

(in thousands, except per-share data)

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Gross sales	\$49,356	\$57,802	\$162,914	\$177,568
Allowances and rebates	492	285	1,204	623
Net sales	48,864	57,517	161,710	176,945
Other	(1,090 )	(1,147 )	374	(262 )
Net revenues	47,774	56,370	162,084	176,683
Cost of goods sold	33,664	39,422	115,548	120,919
Gross profit	14,110	16,948	46,536	55,764
Operating expenses:				
Selling, general and administrative expenses	7,879	9,295	24,784	26,889
Research and development expenses	3,080	2,026	7,906	5,924
Restructuring expenses	1,187	-	1,187	-
Merger and acquisition expenses	711	-	786	-
Total operating expenses	12,857	11,321	34,663	32,813
Operating profit	1,253	5,627	11,873	22,951
Other expenses/(income):				
Interest expense, net	1,233	1,111	3,602	3,410
Other expenses/(income), net	52	(31 )	69	(139 )
(Loss)/income before income taxes	(32 )	4,547	8,202	19,680
Provision for income taxes	1,252	1,584	4,137	6,520
(Loss)/income from continuing operations	\$(1,284 )	\$2,963	\$4,065	\$13,160
(Loss)/income from discontinued operations	(170 )	-	935	-
Net (loss)/income	\$(1,454 )	\$2,963	\$5,000	\$13,160
Basic (loss)/earnings per share of common stock:				
(Loss)/income from continuing operations	\$(0.04 )	\$0.10	\$0.14	\$0.45
(Loss)/income from discontinued operations	\$(0.01 )	\$-	\$0.03	\$-
Net (loss)/income	\$(0.05 )	\$0.10	\$0.17	\$0.45

Diluted (loss)/earnings per share of common stock:

(Loss)/income from continuing operations	\$ (0.04	)	\$ 0.10	\$ 0.14	\$ 0.45
(Loss)/income from discontinued operations	\$ (0.01	)	\$ -	\$ 0.03	\$ -
Net (loss)/income	\$ (0.05	)	\$ 0.10	\$ 0.17	\$ 0.45

Weighted average shares outstanding:

Basic	29,373	29,253	29,341	29,225
Effect of dilutive stock based compensation*	-	50	102	24
Diluted	29,373	29,303	29,443	29,249

\* For the three months ended September 30, 2010, the effect of stock options and restricted stock would be anti-dilutive and is therefore excluded.

See accompanying notes to unaudited consolidated financial statements.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Consolidated Statements of Cash Flows  
(unaudited)  
(in thousands)

	Nine months ended September 30,	
	2010	2009
Cash flows from operating activities:		
Net income	\$5,000	\$13,160
Adjustments to reconcile net income to cash flows:		
Depreciation and amortization	15,997	14,774
Increase in inventory reserve	86	2,514
Stock based compensation included in net income	1,493	988
Deferred income tax provision	(1,007 )	24
Restructuring charges	1,071	-
Other	219	66
Changes in assets and liabilities:		
Trade receivables	1,836	833
Inventories	(7,612 )	135
Prepaid expenses and other current assets	(1,137 )	(518 )
Accounts payable and other current liabilities	614	(12,450 )
Other non-current assets and liabilities	(94 )	30
Discontinued operations:		
Other non-current assets and liabilities	(22 )	-
Adjustments to reconcile discontinued operations to cash flows	(935 )	-
Net cash provided by operating activities	15,509	19,556
Cash flows from investing activities:		
Capital expenditures	(8,572 )	(9,651 )
Acquisition of business, net of cash	(6,897 )	-
Other investing activities	(36 )	57
Net cash used in investing activities	(15,505 )	(9,594 )
Cash flows from financing activities:		
Long-term debt activity (including current portion):		
Borrowings	29,700	19,700
Repayments	(36,100 )	(19,500 )
Other financing activities	(50 )	(44 )
Net cash (used in)/provided by financing activities	(6,450 )	156
Effect of exchange rate changes on cash and cash equivalents	(2,923 )	2,687
Net (decrease)/increase in cash and cash equivalents	(9,369 )	12,805
Cash and cash equivalents at beginning of period	52,365	32,540
Cash and cash equivalents at end of period	\$42,996	\$45,345



See accompanying notes to unaudited consolidated financial statements.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(dollars in thousands, except share data)

(Unaudited)

(1) Basis of Presentation

Unless otherwise indicated by the context, "Cambrex" or the "Company" means Cambrex Corporation and subsidiaries.

The accompanying unaudited consolidated financial statements have been prepared from the records of the Company. In the opinion of management, the financial statements include all adjustments, which are of a normal and recurring nature, except as otherwise described herein, and are necessary for a fair statement of financial position and results of operations in conformity with generally accepted accounting principles ("GAAP"). These interim financial statements should be read in conjunction with the financial statements for the year ended December 31, 2009.

The results of operations for the three and nine months ended September 30, 2010 are not necessarily indicative of the results expected for the full year.

For the three and nine months ended September 30, 2010 the Company recorded expense of \$170, as discontinued operations, for a workers' compensation claim related to an employee of a divested business. For the nine months ended September 30, 2010 the Company recorded a benefit of \$1,652 as a result of the expiration of a contingent liability and charges of \$547 for environmental remediation related to sites of divested businesses as discontinued operations.

(2) Impact of Recently Issued Accounting Pronouncements

Fair Value Measurements

In January 2010, the Financial Accounting Standards Board issued "Fair Value Measurements and Disclosures - Improving Disclosures about Fair Value Measurements." This statement requires new disclosures and clarifies existing disclosure requirements about fair value measurement. The amendments are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The effect of adopting this pronouncement will not have an impact on the Company's financial position or results of operations.

Revenue Arrangements with Multiple Deliverables

In September 2009, the Emerging Issues Task Force ("EITF") issued "Revenue Arrangements with Multiple Deliverables." This issue addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting, and how to allocate the consideration to each unit of accounting. This issue eliminates the use of the residual value method for determining allocation of arrangement consideration and allows the use of an entity's best estimate to determine the selling price if vendor specific objective evidence and third-party evidence can not be determined. This issue also requires additional disclosure to provide both qualitative and quantitative information regarding the significant judgments made in applying this issue. In addition, for each reporting period in the initial year of adoption, this issue requires disclosure of the amount of revenue recognized subject to the measurement requirements of this issue and the amount of revenue that would have been recognized if the related transactions were subject to the measurement requirements of Issue 00-21. The Company has elected to

early adopt the provisions of this standard, on a prospective basis, for revenue arrangements entered into or materially modified beginning January 1, 2010. The adoption of this standard did not have a material impact on the Company's financial position or results of operations.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (2) Impact of Recently Issued Accounting Pronouncements (continued)

## Revenue Recognition – Milestone Method

In April 2010, the EITF issued “Revenue Recognition – Milestone Method.” This issue provides guidance on defining a milestone and determining when it may be appropriate to apply the milestone method of revenue recognition for research or development transactions. This issue is effective on a prospective basis for milestones achieved in fiscal years beginning after June 15, 2010. Early adoption is permitted. The Company is currently evaluating the potential impact of this issue.

## (3) Stock Based Compensation

The Company recognizes compensation costs for stock option awards to employees based on their grant-date fair value. The value of each stock option is estimated on the date of grant using the Black-Scholes option-pricing model. The weighted-average fair value per share for stock options granted to employees during the nine months ended September 30, 2010 and 2009 was \$2.45 and \$1.48, respectively.

For the three months ended September 30, 2010 and 2009, the Company recorded \$268 and \$104, respectively, in selling, general and administrative expenses for stock options. For the nine months ended September 30, 2010 and 2009, the Company recorded \$821 and \$416, respectively, in selling, general and administrative expenses for stock options. As of September 30, 2010, the total compensation cost related to unvested stock options not yet recognized was \$2,442. The cost will be amortized on a straight-line basis over the remaining weighted-average vesting period of 2.7 years.

For the three months ended September 30, 2010 and 2009, the Company recorded \$147 and \$135, respectively, in selling, general and administrative expenses for restricted stock awards. For the nine months ended September 30, 2010 and 2009, the Company recorded \$540 and \$520, respectively, in selling, general and administrative expenses for restricted stock awards. As of September 30, 2010 the total compensation cost related to unvested restricted stock not yet recognized was \$461. The cost will be amortized on a straight-line basis over the remaining weighted-average vesting period of 1.5 years.

The following table is a summary of the Company’s stock options:

Options	Number of Shares	Weighted Average Exercise Price
Outstanding at January 1, 2010	2,020,369	\$ 11.27
Forfeited or expired	(14,975 )	\$ 6.41
Outstanding at March 31, 2010	2,005,394	\$ 11.31
Granted	220,000	\$ 4.38
Forfeited or expired	(297,750 )	\$ 25.96
Outstanding at June 30, 2010	1,927,644	\$ 8.25
Forfeited or expired	(48,824 )	\$ 28.10

Edgar Filing: CAMBREX CORP - Form 10-Q

Outstanding at September 30, 2010	1,878,820	\$	7.74
Exercisable at September 30, 2010	657,775	\$	12.13

6

---

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (3) Stock Based Compensation (continued)

The aggregate intrinsic value for all stock options outstanding and exercisable as of September 30, 2010 was negligible.

The following table is a summary of the Company's nonvested stock options and restricted stock:

	Nonvested Stock Options		Nonvested Restricted Stock	
	Number of	Weighted-Average	Number of	Weighted-Average
	Shares	Grant-Date Fair Value	Shares	Grant-Date Fair Value
Nonvested at January 1, 2010	1,133,790	\$ 2.67	90,686	\$ 11.43
Granted	-	\$ -	88,348	\$ 5.54
Vested during period	(5,375 )	\$ 2.27	(26,956 )	\$ 10.65
Forfeited	(11,275 )	\$ 2.92	(400 )	\$ 13.75
Nonvested at March 31, 2010	1,117,140	\$ 2.66	151,678	\$ 8.13
Granted	220,000	\$ 2.45	37,080	\$ 4.32
Vested during period	(66,250 )	\$ 1.88	(6,390 )	\$ 5.64
Forfeited	(17,500 )	\$ 2.64	-	\$ -
Nonvested at June 30, 2010	1,253,390	\$ 2.67	182,368	\$ 7.44
Vested during period	(31,421 )	\$ 6.36	(38,704 )	\$ 13.75
Forfeited	(924 )	\$ 5.65	(400 )	\$ 13.75
Nonvested at September 30, 2010	1,221,045	\$ 2.57	143,264	\$ 5.72

## (4) Goodwill and Intangible Assets

In March 2010 the Company acquired IEP GmbH ("IEP") for approximately \$6,900 in cash. The allocation of the fair value of the acquisition resulted in goodwill of \$3,469 and acquired intangible assets of \$4,454. The acquired intangible assets consist mostly of patented technology and customer contracts with amortization periods ranging from 10 years to 20 years.

The changes in the carrying amount of goodwill for the nine months ended September 30, 2010, are as follows:

Balance as of January 1, 2010	\$36,360
Acquisition of IEP	3,469
Translation effect	(1,485 )
Balance as of September 30, 2010	\$38,344

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (4) Goodwill and Intangible Assets (continued)

Acquired intangible assets, which are amortized, consist of the following:

		As of September 30, 2010		
	Amortization Period	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Technology-based intangibles	20 years	\$ 4,149	\$ (104 )	\$ 4,045
Customer-related intangibles	10 - 15 years	805	(27 )	778
License agreement	5 years	40	(8 )	32
		\$ 4,994	\$ (139 )	\$ 4,855

Amortization expense was \$69 and \$128 for the three and nine months ended September 30, 2010, respectively.

Amortization expense related to current intangible assets is expected to be approximately \$204 for 2010 and \$259 in each of the next four years.

## (5) Income Taxes

The Company recorded tax expense of \$1,252 and \$4,137 in the three and nine months ended September 30, 2010, respectively, compared to \$1,584 and \$6,520 in the three and nine months ended September 30, 2009, respectively. The decrease is due primarily to lower pre-tax earnings.

The Company maintains a full valuation allowance against its domestic, and certain foreign, deferred tax assets and will continue to do so until an appropriate level of profitability is sustained or tax strategies can be developed that would enable the Company to conclude that it is more likely than not that a portion of these deferred tax assets would be realized. As such, improvements in pre-tax income in the future, within these jurisdictions where the Company maintains a valuation allowance, may result in these tax benefits ultimately being realized. However, there is no assurance that such improvements will be achieved.

As of January 1, 2010 the Company had approximately \$4,598 of unrecognized tax benefits, excluding gross interest and penalties. During the three and nine months ended September 30, 2010, the Company increased its unrecognized tax benefits by \$820 and decreased its unrecognized tax benefits by \$138, respectively, primarily for foreign currency translation. Of the total balance of unrecognized tax benefits at September 30, 2010 approximately \$3,730, if recognized, would impact the effective tax rate.

In the next twelve months, the Company may decrease the reserve for unrecognized tax benefits for intercompany transactions by approximately \$250 mainly due to the expiration of a statute of limitation period. This item would impact the income tax provision.

In September 2008, the Company was selected for a random IRS examination for tax year 2006. The examination is in process. Tax years 2007 and forward remain open to examination within the U.S. The Company is also subject to

examinations in its significant non-U.S. jurisdictions for 2005 and 2007 forward.

8

---



Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(5) Income Taxes (continued)

The Company is also subject to audits in various states for various years in which it has filed income tax returns. In June 2010, New York notified the Company that it would commence an examination of the Company's open tax years. Previous state audits have resulted in immaterial adjustments. Open years for the majority of states where the Company files are 2006 and forward.

In 2009, the Company's Italian subsidiary was examined by the Italian tax authorities, who challenged the business purpose of the deductibility of certain intercompany transactions from 2003. In the fourth quarter of 2009, the tax authorities notified the Company that they disagreed with the Company's responses to their formal assessments. In the first quarter of 2010, the Company filed an appeal to litigate the matter. The Company has analyzed these issues in accordance with guidance on uncertain tax positions and believes its reserves are adequate, and intends to defend itself.

(6) Net Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or market.

Net inventories at September 30, 2010 and December 31, 2009 consist of the following:

	September 30, 2010	December 31, 2009
Finished goods	\$ 29,728	\$ 26,549
Work in process	19,698	18,361
Raw materials	13,544	9,887
Supplies	3,318	3,572
<b>Total</b>	<b>\$ 66,288</b>	<b>\$ 58,369</b>

(7) Restructuring Expenses

## Consolidation of Domestic Research and Development Activities

In December 2007, the Company consolidated its United States research and development ("R&D") activities and small scale active pharmaceutical ingredient ("API") production with its facility in Charles City, Iowa. The restructuring reserve at September 30, 2010 consists of the remaining lease payments and related costs under the Company's current operating lease at the New Jersey R&D facility. The operating lease expires in December 2010.

## Restructuring of a Manufacturing Site

During the third quarter 2010 the Company finalized a plan to restructure its operations at a manufacturing site, which resulted in a reduction in workforce of 32 employees. The plan included certain one-time benefits for terminated employees, all of which will be paid in cash. Costs related to this transaction are recorded on the Company's income statement under the caption "Restructuring expenses" and totaled \$1,187 for the three months ended September 30,

2010. The elimination of these positions will save the Company approximately \$2,000 annually.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (7) Restructuring Expenses (continued)

The following table reflects the activity related to the restructuring reserves through September 30, 2010:

	12/31/2009		2010 Activity		9/30/2010
	Reserve Balance	Expense	Cash Payments	Translation Effect	Reserve Balance
<b>Consolidation of Domestic R&amp;D Activities:</b>					
Lease payments and related costs	\$ 1,473	\$-	\$(1,108 )	\$-	\$365
<b>Restructuring of a Manufacturing Facility:</b>					
One-time employee benefits	-	1,187	(116 )	64	1,135
	\$ 1,473	\$ 1,187	\$(1,224 )	\$64	\$ 1,500

## (8) Derivatives and Hedging Activities

The Company operates internationally and is exposed to fluctuations in foreign exchange rates and interest rates in the normal course of business. These fluctuations can increase the costs of financing, investing and operating the business. The Company uses derivative financial instruments to reduce these exposures to market risks resulting from fluctuations in interest rates and foreign exchange rates.

The Company is exposed to credit losses in the event of nonperformance by the counterparties to the contracts. While there can be no assurance, the Company does not anticipate non-performance by these counterparties.

## Foreign Currency Forward Contracts

The Company's policy is to enter into forward exchange contracts to hedge forecasted cash flows associated with foreign currency transaction exposures as deemed appropriate. This hedging strategy mitigates the impact of short-term foreign exchange rate movements on the Company's operating results. The Company's primary exposures to foreign currency exchange rate fluctuations are in U.S. dollars, Swedish krona, and euros.

Changes in the fair value of forward contracts designated as cash flow hedges are included in accumulated other comprehensive (loss)/income ("AOCI"). Changes in the fair value of the derivative instruments reported in AOCI will be reclassified into earnings as a component of product revenue when the forecasted transaction occurs. The ineffective portion of all hedges will be recognized in current-period earnings and has been immaterial to the Company's financial results.

The notional amounts of foreign exchange forward contracts were \$11,998 and \$15,781 at September 30, 2010 and December 31, 2009, respectively.

Included in AOCI is the fair value of the Company's forward exchange contracts which are in net gain positions of \$579 and \$310 as of September 30, 2010 and December 31, 2009, respectively. Unrealized gains are recorded in the

Company's balance sheet under the caption "Prepaid expenses and other current assets" and unrealized losses are recorded under the caption "Accrued expenses and other current liabilities."

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(8) Derivatives and Hedging Activities (continued)

The Company recognized a pre-tax gain in comprehensive income from foreign exchange contracts of \$756 and \$269 for the three and nine months ended September 30, 2010, respectively. The Company reclassified a pre-tax loss of \$29 and a pre-tax gain of \$1,061 from AOCI into "Other revenue" related to foreign exchange forward contracts for the three and nine months ended September 30, 2010, respectively. Assuming current market conditions continue, the entire amount recorded in AOCI related to foreign exchange forward contracts is expected to be recorded into "Other revenue" within the next 12 months.

Interest Rate Swap Agreements

The Company entered into interest rate swap agreements to reduce the impact of changes in interest rates on its floating rate debt. The swap agreements are contracts to exchange floating rate for fixed interest payments periodically over the life of the agreements without the exchange of the underlying notional debt amounts.

All swap contracts outstanding at September 30, 2010 have been designated as cash flow hedges and, accordingly, changes in the fair value of these derivatives are not recorded in earnings but are recorded each period in AOCI. Changes in the fair value of the derivative instruments reported in AOCI will be recorded into earnings as interest expense over the remaining life of the swap agreement. The ineffective portion of all hedges will be recognized in current-period earnings and has been immaterial to the Company's financial results.

As of September 30, 2010, the Company had three interest rate swaps in place with an aggregate notional value of \$60,000, at an average fixed rate of 4.48%, all with maturity dates of October 2010. At September 30, 2010 the Company had variable debt of \$114,400, of which \$60,000 is fixed by interest rate swaps. Interest expense under these agreements, and the respective debt instruments that they hedge, are recorded at the net effective interest rate of the hedged transactions. The fair value of these agreements was based on quoted market prices and was in a loss position of \$218 and \$2,038 at September 30, 2010 and December 31, 2009, respectively. This loss is reflected in the Company's balance sheet under the caption "Accrued expenses and other current liabilities."

The Company increased comprehensive income by \$616 and \$1,820, respectively, related to interest rate swaps for the three and nine months ended September 30, 2010. The Company reclassified a pre-tax loss of \$639 and \$1,911 from AOCI into interest expense related to interest rate swaps for the three and nine months ended September 30, 2010, respectively. Assuming current market conditions continue, \$218 is expected to be reclassified out of AOCI during the fourth quarter 2010.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (9) Fair Value Measurements

The following tables provide the fair value measured on a recurring basis for the assets and liabilities as of September 30, 2010 and December 31, 2009:

Fair Value Measurements at September 30, 2010 using:				
Description	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)		
		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Foreign currency forwards, liabilities	\$ 579	\$ -	\$ 579	\$ -
Interest rate swaps	(218 )	-	(218 )	-
<b>Total</b>	<b>\$ 361</b>	<b>\$ -</b>	<b>\$ 361</b>	<b>\$ -</b>

Fair Value Measurements at December 31, 2009 using:				
Description	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)		
		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Foreign currency forwards, assets	\$ 310	\$ -	\$ 310	\$ -
Interest rate swaps	(2,038 )	-	(2,038 )	-
<b>Total</b>	<b>\$ (1,728 )</b>	<b>\$ -</b>	<b>\$ (1,728 )</b>	<b>\$ -</b>

The Company's derivative assets and liabilities include foreign exchange forward contracts and interest rate swap contracts that are measured at fair value using observable market inputs such as forward rates, interest rates, the Company's credit risk and its counterparties' credit risks. Based on these inputs, the derivative assets and liabilities are classified within Level 2 of the valuation hierarchy. Based on the Company's continued ability to enter into forward contracts and interest rate swaps, the Company considers the markets for its fair value instruments to be active.

As of September 30, 2010, there has not been any significant impact to the fair value of the Company's derivative liabilities due to its own credit risk. Similarly, there has not been any significant adverse impact to the Company's derivative assets based on the Company's evaluation of its counterparties' credit risks.

The Company's financial instruments also include cash and cash equivalents, accounts receivables, accounts payables and accrued liabilities. The carrying amount of these instruments approximates fair value because of their short-term nature.



Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (10) Comprehensive Income

The following table shows the components of comprehensive income for the three and nine months ended September 30, 2010 and 2009:

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Net (loss)/income	\$(1,454 )	\$2,963	\$5,000	\$13,160
Foreign currency translation	19,995	9,902	(5,369 )	13,731
Unrealized gain on hedging contracts, net of tax	1,137	1,006	2,003	1,826
Pension, net of tax	257	273	770	812
Total	\$19,935	\$14,144	\$2,404	\$29,529

## (11) Retirement Plans

## Domestic Pension Plans

The components of net periodic benefit cost for the Company's domestic plans for the three and nine months ended September 30, 2010 and 2009 are as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2010	2009	2010	2009
Components of net periodic benefit cost				
Interest cost	\$880	\$857	\$2,639	\$2,571
Expected return on plan assets	(794 )	(731 )	(2,382 )	(2,193 )
Amortization of prior service costs	109	109	327	327
Recognized actuarial loss	107	136	321	408
Net periodic benefit cost	\$302	\$371	\$905	\$1,113

The Company expects to contribute approximately \$1,708 in cash to its two U.S. defined-benefit pension plans in 2010.

The Company's Supplemental Executive Retirement Plan is non-qualified and unfunded. Net periodic benefit costs for the three months ended September 30, 2010 and 2009 were \$73 and \$84, respectively. Net periodic benefit costs for the nine months ended September 30, 2010 and 2009 were \$218 and \$252, respectively.



Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

## (11) Retirement Plans (continued)

## International Pension Plan

The components of net periodic benefit cost for the Company's international plan for the three and nine months ended September 30, 2010 and 2009 are as follows:

	Three months ended		Nine months ended	
	September 30, 2010	2009	September 30, 2010	2009
Components of net periodic benefit cost				
Service cost	\$ 144	\$ 121	\$ 433	\$ 363
Interest cost	214	170	643	510
Recognized actuarial loss	26	30	78	90
Amortization of prior service credit	(1 )	(1 )	(4 )	(3 )
Net periodic benefit cost	\$ 383	\$ 320	\$ 1,150	\$ 960

## (12) Contingencies

The Company is subject to various investigations, claims and legal proceedings covering a wide range of matters that arise in the ordinary course of its business activities. The Company continually assesses all known facts and circumstances as they pertain to all legal and environmental matters and evaluates the need for reserves and disclosures as deemed necessary based on these facts and circumstances. These matters, either individually or in the aggregate, could have a material adverse effect on the Company's financial condition, operating results and cash flows in a future reporting period.

## Environmental

In connection with laws and regulations pertaining to the protection of the environment, the Company and its subsidiaries are a party to several environmental proceedings and remediation investigations and cleanups and, along with other companies, have been named a potentially responsible party ("PRP") for certain waste disposal sites ("Superfund sites"). Additionally, the Company has retained the liability for certain environmental proceedings associated with the discontinued operations of the Rutherford Chemicals business.

It is the Company's policy to record appropriate liabilities for environmental matters where remedial efforts are probable and the costs can be reasonably estimated. Such liabilities are based on the Company's best estimate of the undiscounted future costs required to complete the remedial work. Each of these matters is subject to various uncertainties, and it is possible that some of these matters will be decided unfavorably against the Company. The resolution of such matters often spans several years and frequently involves regulatory oversight or adjudication. Additionally, many remediation requirements are not fixed and are likely to be affected by future technological, site, and regulatory developments. Consequently, the ultimate liability with respect to such matters, as well as the timing of cash disbursements cannot be determined with certainty.



Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(12) Contingencies (continued)

In matters where the Company has been able to reasonably estimate its liability, the Company has accrued for the estimated costs associated with the study and remediation of sites not owned by the Company and the Company's current and former operating sites. These accruals were \$6,520 and \$6,163 at September 30, 2010 and December 31, 2009, respectively. The increase in the accrual includes adjustments to reserves of \$581, of which \$547 was included in discontinued operations, and the impact of currency of \$92 partially offset by payments of \$316. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical, regulatory or legal information becomes available. Based upon available information and analysis, the Company's current accrual represents management's best estimate of the probable and estimable costs associated with environmental proceedings including amounts for investigation fees where full remediation costs may not be estimable at the reporting date. Given the uncertainties regarding the status of laws, regulations, enforcement, policies, the impact of other PRPs, technology and information related to individual sites, the Company does not believe it is possible to develop an estimate of the range of reasonably possible environmental loss in excess of its recorded liabilities.

CasChem

As a result of the sale of the Bayonne, New Jersey facility, the Company became obligated to investigate site conditions and conduct required remediation under the New Jersey Industrial Site Recovery Act. The Company submitted a sampling plan to the New Jersey Department of Environmental Protection ("NJDEP") and is awaiting approval. The results of the completed and proposed sampling, and any additional sampling deemed necessary, will be used to develop an estimate of the Company's future liability for remediation costs, if any.

Cosan

In response to the NJDEP, the Company completed its initial investigation and submitted the results of the investigation and a proposed remediation plan to the NJDEP for its Cosan Clifton, New Jersey site. The NJDEP subsequently rejected the remediation plan and requested additional investigative work at the site and that work is on-going. The reserve was \$1,125 at September 30, 2010 which is based on the initial remedial action plan. The results of the additional investigative work may impact the remediation plan and costs.

Additionally, the Company has recorded a liability of \$908 for the Cosan Carlstadt, New Jersey site based on the investigations completed to date and the proposed remediation plan submitted to the NJDEP for their approval. The NJDEP has subsequently required the Company to perform additional investigative work prior to approval of the remediation plan. The results of this additional investigative work may impact the remediation plan and costs.

Berry's Creek

The Company received a notice from the United States Environmental Protection Agency ("USEPA") that two former operating subsidiaries of the Company are considered PRPs at the Berry's Creek Superfund Site in New Jersey. The operating companies are among many other PRPs that were listed in the notice. Pursuant to the notice, the PRPs have been asked to perform a remedial investigation and feasibility study of the Berry's Creek Site. The Company has joined the group of PRPs and filed a response to the USEPA agreeing to jointly conduct or fund an appropriate remedial investigation and feasibility study of the Berry's Creek Site. The PRPs have engaged consultants to evaluate

investigation and remedial alternatives and develop a method to allocate related costs among the PRPs. As of September 30, 2010, the Company's reserve was \$111 to cover the initial phase of investigation based on a tentative agreement on the allocation of the site investigation costs among the PRPs. The investigation is ongoing and at this time it is too early to predict the extent of any additional liabilities.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(12) Contingencies (continued)

Maybrook and Harriman Sites

The Company's Nepera, Inc. subsidiary ("Nepera") is named a PRP of the Maybrook Site in Hamptonburgh, New York by the USEPA in connection with the discharge, under appropriate permits, of wastewater at that site prior to Cambrex's acquisition of Nepera in 1986. The USEPA also issued the Company a Notice of Potential Liability and the Company signed a Consent Decree to complete the Record of Decision ("ROD") and has provided the USEPA with appropriate financial assurance to guarantee the obligation under the Consent Decree.

Nepera is also named a responsible party of its former Harriman, New York production facility by the New York State Department of Environmental Conservation. A final ROD was issued which describes the remediation plan for the site. Implementation of the ROD is on-going.

As of September 30, 2010, the reserve recorded by the Company was \$1,350 and represents the Company's best estimate to complete both RODs.

Scientific Chemical Processing ("SCP") Superfund Site

Nepera was named a PRP of the SCP Superfund site, located in Carlstadt, New Jersey, in the early 1980's along with approximately 130 other PRPs. The site is a former waste processing facility that accepted various waste for recovery and disposal including processing wastewater from Nepera. The PRPs are in the process of implementing a final remedy for soil and groundwater contamination at the site. The SCP Superfund site has also been identified as a PRP in the Berry's Creek Superfund site (see previous discussion). For over a decade, the remediation has been funded by de minimus settlements and by the insurers of the SCP Superfund site's owners and operators. However, due to an unexpected increase in remediation costs at the site and costs to contribute to the Berry's Creek investigation, the PRP group has recently approved the assessment of an additional cash contribution by the PRP group. While the Company disputes the methodology used by the PRP group to arrive at its allocation for the cash contribution, the Company has established a reserve for this initial funding in the amount of \$475. The Company is seeking reimbursement for a portion of this cash contribution from its insurance carriers.

Solvent Recoveries Superfund Site

A subsidiary of the Company is one of approximately 1,300 PRPs at a Superfund site in Southington, Connecticut, once operated by Solvent Recoveries, Inc. The PRP group has completed a Remedial Investigation/Feasibility Study and the USEPA has proposed remediation of the site. In 2008, the Company agreed to enter into a consent decree and settlement with the other PRPs and the USEPA whereby the Company agreed to pay a settlement amount of \$353 with an initial payment of \$106 and the remaining \$247 to be paid in installments over time as the remediation proceeds. The Company has reserved for the unpaid portion of the settlement and has entered into a letter of credit to guarantee the payment obligation under the settlement.

Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(12) Contingencies (continued)

Newark Bay Complex Litigation

CasChem and Cosan have been named as two of several hundred third-party defendants in a third-party complaint filed in February 2009, by Maxus Energy Corporation (“Maxus”) and Tierra Solutions, Inc. (“Tierra”). The original plaintiffs include the NJDEP, the Commissioner of the NJDEP and the Administrator of the New Jersey Spill Compensation Fund, which originally filed suit in 2005 against Maxus, Tierra and other defendants seeking recovery of cleanup and removal costs for alleged discharges of dioxin and other hazardous substances into the Passaic River, Newark Bay, Hackensack River, Arthur Kill, Kill Van Kull and adjacent waters (the “Newark Bay Complex”). Maxus and Tierra are now seeking contribution from third-party defendants, including subsidiaries of the Company, for cleanup and removal costs for which each may be held liable in the lawsuit. Maxus and Tierra also seek recovery for cleanup and removal costs that each has incurred or will incur relating to the Newark Bay Complex. The Company expects to vigorously defend against the lawsuit. At this time it is too early to predict whether the Company will have any liability in this matter.

The Company is involved in other environmental matters where the range of liability is not reasonably estimable at this time and it is not determinable when information will become available to provide a basis for adjusting or recording an accrual, should an accrual ultimately be required.

Litigation and Other Matters

Lorazepam and Clorazepate

In 1998 the Company and a subsidiary were named as defendants along with Mylan Laboratories, Inc. (“Mylan”) and Gyma Laboratories, Inc. (“Gyma”) in a proceeding instituted by the Federal Trade Commission in the United States District Court for the District of Columbia (the “District Court”). Suits were also commenced by several State Attorneys’ General and class action complaints by private plaintiffs in various state courts. The suits alleged violations of the Federal Trade Commission Act arising from exclusive license agreements between the Company and Mylan covering two APIs (Lorazepam and Clorazepate).

All cases have been resolved except for one brought by four health care insurers. In the remaining case the District Court entered judgment after trial in 2008 against Mylan, Gyma and Cambrex in the amount of \$8,355, payable jointly and severally, and also a punitive damage award against each defendant in the amount of \$16,709. In addition, the District Court ruled that the defendants were subject to a total of approximately \$7,000 in prejudgment interest. The parties have appealed the awards and are awaiting judgment by the U.S. Court of Appeals.

Cambrex paid \$12,415 in exchange for a release from Mylan and full indemnity in 2003 against future costs or liabilities in related litigation brought by purchasers, as well as potential future claims related to the ongoing matter. In the event the defendants are not successful on appeal, Cambrex expects any payment of the judgment against it to be made by Mylan under the indemnity described above.



Table of Contents

CAMBREX CORPORATION AND SUBSIDIARIES  
Notes to Consolidated Financial Statements (Continued)  
(dollars in thousands, except share data)  
(Unaudited)

(13) Subsequent Event

On November 2, 2010 the Company acquired a 51% equity stake in Zenara Pharma (“Zenara”) for \$20,000, which may be adjusted based on closing date working capital balances. Zenara is a Hyderabad, India based pharmaceutical company focused on the formulation of final dosage form products. Pursuant to the stock purchase agreement, Cambrex will acquire the remaining 49% in early 2016 at a value to be determined using a weighted combination of a multiple of 2015 earnings before interest, taxes, depreciation and amortization (“EBITDA”) and cumulative EBITDA for the years 2011 through 2015, adjusted for Zenara’s net debt or net cash position, as recorded under Indian GAAP.

The Company does not expect the impact of its ownership stake in Zenara to be material to Cambrex’s income statement for 2010. Costs related to this transaction are recorded on the Company’s income statement under the caption “Merger and acquisition expenses” and totaled \$711 and \$786 for the three and nine months ended September 30, 2010, respectively.



Table of Contents

## CAMBREX CORPORATION AND SUBSIDIARIES

(dollars in thousands, except share data)

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Executive Overview

The following significant events occurred during the third quarter 2010:

- Sales decreased 14.6% on a reported basis compared to the third quarter 2009. Sales, excluding currency impact, decreased 11.5%.
- Gross margins decreased on a reported basis to 28.6% from 29.3% in the third quarter 2009. Gross margin, excluding currency impact, increased to 29.4% in the third quarter 2010.

## Results of Operations

## Comparison of Third Quarter 2010 versus Third Quarter 2009

Gross sales in the third quarter 2010 of \$49,356 were \$8,446 or 14.6% below the third quarter 2009. Excluding a 3.1% unfavorable impact of foreign exchange reflecting a stronger U.S. dollar compared to third quarter 2009, sales decreased 11.5%. The decrease is primarily due to the timing of orders for certain products, the effects of a supply chain disruption at a customer's facility, a negotiated contract extension for certain drug delivery products resulting in lower volumes and pricing, and lower custom development and controlled substances shipments. These decreases were partially offset by higher volumes of generic active pharmaceutical ingredients ("APIs").

Third quarter 2010 gross margins decreased to 28.6%, but was flat compared to 29.3% in the third quarter 2009 after excluding an unfavorable impact from foreign currency. Gross margins were positively impacted by lower production costs, offset by lower pricing.

The following table reflects sales by geographic area for the three months ended September 30, 2010 and 2009:

	Three months ended September 30,	
	2010	2009
Europe	\$ 29,098	\$ 30,765
North America	15,614	22,586
Asia	3,144	2,592
Other	1,500	1,859
Total gross sales	\$ 49,356	\$ 57,802

Selling, general and administrative ("SG&A") expenses of \$7,879 in the third quarter 2010 decreased from \$9,295 in the third quarter 2009. The decrease is primarily the result of lower legal fees and insurance premiums. SG&A, as a percentage of gross sales, was 16.0% and 16.1% in the third quarters of 2010 and 2009, respectively.

Table of Contents

Results of Operations (continued)

Comparison of Third Quarter 2010 versus Third Quarter 2009 (continued)

Research and development (“R&D”) expenses of \$3,080 were 6.2% of gross sales in the third quarter 2010, compared to \$2,026 or 3.5% of gross sales in the third quarter 2009. The increase is primarily due to the March 2010 acquisition of IEP GmbH (“IEP”), reduced utilization of certain R&D personnel on revenue-generating custom development projects resulting in these costs being expensed rather than absorbed into cost of sales or inventory and the development of new products and technology platforms.

During the third quarter 2010 the Company finalized a plan to restructure its operations at a manufacturing site, which resulted in a reduction in workforce of 32 employees. The plan included certain one-time benefits for terminated employees, all of which will be paid in cash. Costs related to this transaction are recorded on the Company’s income statement under the caption “Restructuring expenses” and totaled \$1,187 for the three months ended September 30, 2010. The elimination of these positions will save the Company approximately \$2,000 annually.

On November 2, 2010 the Company acquired a 51% equity stake in Zenara Pharma (“Zenara”) for \$20,000, which may be adjusted based on closing date working capital balances. Zenara is a Hyderabad, India based pharmaceutical company focused on the formulation of final dosage form products. Pursuant to the stock purchase agreement, Cambrex will acquire the remaining 49% in early 2016 at a value to be determined using a weighted combination of a multiple of 2015 earnings before interest, taxes, depreciation and amortization (“EBITDA”) and cumulative EBITDA for the years 2011 through 2015, adjusted for Zenara’s net debt or net cash position, as recorded under Indian GAAP.

The Company does not expect the impact of its ownership stake in Zenara to be material to Cambrex’s income statement for 2010. Costs related to this transaction are recorded on the Company’s income statement under the caption “Merger and acquisition expenses” and totaled \$711 for the three months ended September 30, 2010.

Operating profit in the third quarter 2010 was \$1,253 compared to \$5,627 in the third quarter 2009. As described above, lower gross profit, and incremental restructuring and M&A costs contributed to lower operating profit.

Net interest expense was \$1,233 in the third quarter 2010 compared to \$1,111 in the third quarter 2009. During the third quarter 2010, lower capitalized interest and higher interest rates were mostly offset by lower average debt resulting in slightly higher net interest expense compared to third quarter 2009. The average interest rate on debt was 4.1% in the third quarter 2010 versus 3.6% in the third quarter 2009. The Company’s higher fixed rate debt of 4.48% represented approximately 60% of the average debt in the third quarter 2010 compared to approximately 49% in the third quarter 2009 resulting in a higher weighted average interest rate in the current quarter.

The tax provision in the third quarter 2010 was \$1,252 compared to \$1,584 in the third quarter 2009. The decrease is primarily due to lower pre-tax earnings. The Company maintains a full valuation allowance against its domestic, and certain foreign, net deferred tax assets and will continue to do so until an appropriate level of profitability is sustained or tax strategies can be developed that would enable the Company to conclude that it is more likely than not that a portion of these net deferred tax assets would be realized. As such, improvements in pre-tax income in the future within these jurisdictions where the Company maintains a valuation allowance may result in these tax benefits ultimately being realized. However, there is no assurance that such improvements will be achieved.

Loss from continuing operations in the third quarter 2010 was \$1,284, or \$0.04 per diluted share, versus income from continuing operations of \$2,963, or \$0.10, per diluted share in the same period a year ago.



Table of Contents

## Results of Operations (continued)

## Comparison of First Nine Months 2010 versus First Nine Months 2009

Gross sales in the first nine months of 2010 of \$162,914 were \$14,654 or 8.3% below the first nine months of 2009. The impact of foreign exchange on sales for the first nine months of 2010 was negligible. The decrease is primarily due to lower shipments of certain larger products, including a product utilizing the Company's drug delivery technology, two APIs manufactured under a long-term supply agreement, one of which is a result of a customer supply chain disruption, and a feed additive for which a contract expired. This feed additive contributed \$2,243 in sales in the first nine months of 2009. Increased demand for controlled substances and generic APIs exceeded price declines and positively impacted the first nine months of 2010 as compared to the first nine months of 2009.

Gross margins decreased to 28.6% in the first nine months of 2010 from 31.4% in the first nine months of 2009. The decrease is due to lower pricing, volumes and an unfavorable impact of 1.1% due to foreign currency partially offset by positive spending and positive mix.

The following table reflects sales by geographic area for the nine months ended September 30, 2010 and 2009:

	Nine months ending September 30,	
	2010	2009
Europe	\$ 88,278	\$ 103,256
North America	59,520	61,040
Asia	9,601	7,382
Other	5,515	5,890
Total gross sales	\$ 162,914	\$ 177,568

SG&A expenses of \$24,784 in the first nine months of 2010 decreased from \$26,889 in the first nine months of 2009. The decrease is a result of lower legal fees and insurance premiums partially offset by an unfavorable impact of foreign currency. SG&A, as a percentage of gross sales, increased to 15.2% from 15.1% in the first nine months of 2009 due to lower sales levels.

R&D expenses of \$7,906 were 4.9% of gross sales in the first nine months of 2010, compared to \$5,924 or 3.3% of gross sales in the first nine months of 2009. The increase is primarily due to the March 2010 acquisition of IEP, reduced utilization of certain R&D personnel on revenue-generating custom development projects resulting in these costs being expensed rather than absorbed into cost of sales or inventory and an unfavorable impact due to foreign currency exchange.

During the third quarter 2010 the Company finalized a plan to restructure its operations at a manufacturing site, which resulted in a reduction in workforce of 32 employees. The plan included certain one-time benefits for terminated employees, all of which will be paid in cash. Costs related to this transaction are recorded on the Company's income statement under the caption "Restructuring expenses" and totaled \$1,187 for the nine months ended September 30, 2010.

Table of Contents

Results of Operations (continued)

Comparison of First Nine Months 2010 versus First Nine Months 2009

On November 2, 2010 the Company acquired a 51% equity stake in Zenara for \$20,000, which may be adjusted based on closing date working capital balances. Zenara is a Hyderabad, India based pharmaceutical company focused on the formulation of final dosage form products. Pursuant to the stock purchase agreement, Cambrex will acquire the remaining 49% in early 2016 at a value to be determined using a weighted combination of a multiple of 2015 EBITDA and cumulative EBITDA for the years 2011 through 2015, adjusted for Zenara's net debt or net cash position, as recorded under Indian GAAP.

The Company does not expect the impact of its ownership stake in Zenara to be material to Cambrex's income statement for 2010. Costs related to this transaction are recorded on the Company's income statement under the caption "Merger and acquisition expenses" and totaled \$786 for the nine months ended September 30, 2010.

Operating profit in the first nine months of 2010 was \$11,873 compared to \$22,951 in the first nine months of 2009. As discussed above, lower gross profit, due to lower pricing and sales volume, incremental restructuring and M&A costs, and an unfavorable impact from foreign currency contributed to the lower operating profit.

Net interest expense was \$3,602 in the first nine months of 2010 compared to \$3,410 in the first nine months of 2009. During the first nine months of 2010, lower capitalized interest was mostly offset by lower average debt and lower interest rates resulting in slightly higher net interest expense compared to the first nine months of 2009. The average interest rate on debt was 3.8% in the first nine months of 2010 versus 3.9% in the first nine months of 2009.

The effective tax rate for the first nine months of 2010 increased to 50.4% compared to 33.1% in the first nine months of 2009 due to the geographic mix of income. The tax provision in the first nine months of 2010 decreased to \$4,137 compared to \$6,520 in the first nine months of 2009 primarily due to lower pre-tax earnings. The Company maintains a full valuation allowance against its domestic, and certain foreign, net deferred tax assets and will continue to do so until an appropriate level of profitability is sustained or tax strategies can be developed that would enable the Company to conclude that it is more likely than not that a portion of these net deferred tax assets would be realized. As such, improvements in pre-tax income in the future within these jurisdictions where the Company maintains a valuation allowance may result in these tax benefits ultimately being realized. However, there is no assurance that such improvements will be achieved.

In 2009, the Company's Italian subsidiary was examined by the Italian tax authorities, who challenged the business purpose of the deductibility of certain intercompany transactions from 2003. In the fourth quarter of 2009, the tax authorities notified the Company that they disagreed with the Company's responses to their formal assessments. In the first quarter of 2010, the Company filed an appeal to litigate the matter. The Company has analyzed these issues in accordance with guidance on uncertain tax positions and believes its reserves are adequate, and intends to defend itself.

Income from continuing operations in the first nine months of 2010 was \$4,065, or \$0.14 per diluted share, versus \$13,160, or \$0.45, per diluted share in the same period a year ago.

Liquidity and Capital Resources

Cash and cash equivalents decreased \$9,369 in the first nine months of 2010 primarily due to the purchase of a business for \$6,897 in the first quarter of 2010 and the pay down of debt of \$6,400. During the first nine months of 2010, cash provided by operations was \$15,509 versus \$19,556 in the same period a year ago. Cash flows provided

by operations in the first nine months of 2010 compared to the first nine months of 2009 was unfavorably impacted by lower net income and increased inventory production partially offset by cash payments required in the first nine months of 2009 related to change-in-control and restructuring payments.

## Table of Contents

Results of Operations (continued)

Liquidity and Capital Resources (continued)

Cash flows in the first nine months of 2010 related to capital expenditures were \$8,572 compared to \$9,651 in 2009. The majority of the funds in 2010 and 2009 were used for capital improvements to existing facilities.

Cash flows used in financing activities in the first nine months of 2010 was \$6,450 compared to cash flows provided by financing activities of \$156 in the same period a year ago. Cash outflows in 2010 related to the net pay down of debt.

The Company believes that cash flows from operations along with funds available from a revolving line of credit will be adequate to meet the operational and debt servicing needs of the Company, but no assurances can be given that this will continue to be the case.

The Company's forecasted cash flow from future operations may be adversely affected by various factors including, but not limited to, declines in customer demand, increased competition, the deterioration in general economic and business conditions, returns on assets within the Company's domestic pension plans that are significantly below expected performance, as well as other factors. See the "Risk Factors" section of the Company's Annual Report on Form 10-K for the period ended December 31, 2009 for further explanation of factors that may negatively impact the Company's cash flows. Any change in the current status of these factors could adversely impact the Company's ability to fund operating cash flow requirements.

The Company was in compliance with all financial covenants at September 30, 2010.

Impact of Recent Accounting Pronouncements

Fair Value Measurements

In January 2010, the Financial Accounting Standards Board issued "Fair Value Measurements and Disclosures - Improving Disclosures about Fair Value Measurements." This statement requires new disclosures and clarifies existing disclosure requirements about fair value. The amendments are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The effect of adopting this pronouncement will not have an impact on the Company's financial position or results of operations.

Revenue Arrangements with Multiple Deliverables

In September 2009, the Emerging Issues Task Force ("EITF") issued "Revenue Arrangements with Multiple Deliverables." This issue addresses how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting, and how to allocate the consideration to each unit of accounting. This issue will supersede EITF 00-21 "Revenue Arrangements with Multiple Deliverables." This issue eliminates the use of the residual value method for determining allocation of arrangement consideration; and allows the use of an entity's best estimate to determine the selling price if vendor specific objective evidence and third-party evidence can not be determined. This issue also requires additional disclosure to provide both qualitative and quantitative information regarding the significant judgments made in applying this issue. In addition, for each reporting period in the initial year of adoption, this issue requires disclosure of the amount of revenue recognized subject to the measurement requirements of this issue and the amount of revenue that would have been recognized if the related transactions were

subject to the measurement requirements of Issue 00-21. The Company has elected to early adopt the provisions of this standard, on a prospective basis, for revenue arrangements entered into or materially modified beginning January 1, 2010. The adoption of this standard did not have a material impact on the Company's financial position or results of operations.



Table of Contents

Impact of Recent Accounting Pronouncements (continued)

Revenue Recognition – Milestone Method

In April 2010, the EITF issued “Revenue Recognition – Milestone Method.” This issue provides guidance on defining a milestone and determining when it may be appropriate to apply the milestone method of revenue recognition for research or development transactions. This issue is effective on a prospective basis for milestones achieved in fiscal years beginning after June 15, 2010. Early adoption is permitted. The Company is currently evaluating the potential impact of this issue.

Forward-Looking Statements

This document may contain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 and Rule 3b-6 under The Securities Exchange Act of 1934, as amended, including, without limitation, statements regarding expected performance, especially expectations with respect to sales, research and development expenditures, earnings per share, capital expenditures, acquisitions, divestitures, collaborations, or other expansion opportunities. These statements may be identified by the fact that they use words such as “expects,” “anticipates,” “intends,” “estimates,” “believes” or similar expressions in connection with any discussion of future financial and operating performance. Any forward-looking statements are qualified in their entirety by reference to the factors discussed throughout this Form 10-Q. Any forward-looking statements contained herein are based on current plans and expectations and involve risks and uncertainties that could cause actual outcomes and results to differ materially from current expectations including, but not limited to, global economic trends, pharmaceutical outsourcing trends, competitive pricing or product developments, government legislation and regulations (particularly environmental issues), tax rate, interest rate, technology, manufacturing and legal issues, including the outcome of outstanding litigation disclosed in the Company’s public filings, the Company’s ability to satisfy the continued listing standards of the New York Stock Exchange, changes in foreign exchange rates, uncollectible receivables, loss on disposition of assets, cancellation or delays in renewal of contracts, lack of suitable raw materials or packaging materials, the Company’s ability to receive regulatory approvals for its facilities or products and other factors described in Part I, Item 1A “Risk Factors” contained in the Company’s Annual Report on Form 10-K for the period ended December 31, 2009. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time and it is not possible for the Company to predict which will arise. In addition, the Company cannot assess the impact of each factor on its business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

For further details and a discussion of these and other risks and uncertainties, investors are cautioned to review the Cambrex 2009 Annual Report on Form 10-K, including the Forward-Looking Statement section therein, and other filings with the U.S. Securities and Exchange Commission.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk

There has been no significant change in the Company's exposure to market risk during the first nine months of 2010. For a discussion of the Company's exposure to market risk, refer to Part II, Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," contained in the Company's Annual Report on Form 10-K for the period ended December 31, 2009.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this Form 10-Q. Based on that evaluation, our chief executive officer and chief financial officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported, within the time periods specified in the Commission's rules and forms and (ii) accumulated and communicated to management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II - OTHER INFORMATION

CAMBREX CORPORATION AND SUBSIDIARIES

Item 1. Legal Proceedings

See the discussion under Part I, Item 1, Note 12 to the Company's Consolidated Financial Statements.

Item 1A. Risk Factors

There have been no material changes to the Company's risk factors and uncertainties during the first nine months of 2010. For a discussion of the Risk Factors, Refer to Part I, Item 1A, "Risk Factors," contained in the Company's Annual Report on Form 10-K for the period ended December 31, 2009.

Item 6. Exhibits

1. Exhibit 31.1 – Section 302 Certification Statement of the Chief Executive Officer.
2. Exhibit 31.2 – Section 302 Certification Statement of the Chief Financial Officer.
3. Exhibit 32 – Section 906 Certification Statements of the Chief Executive Officer and Chief Financial Officer.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAMBREX CORPORATION

By /s/Gregory P. Sargen  
Gregory P. Sargen  
Vice President and Chief Financial  
Officer  
(On behalf of the Registrant and as the  
Registrant's Principal Financial Officer)

Dated: November 4, 2010