AMERICAN COMMUNITY BANCSHARES INC Form 10-K

March 27, 2006

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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

| WASHINGTON, D.C. 20549 |  |
|------------------------|--|
|                        |  |
|                        |  |

| <b>FORM</b> | 10-K |
|-------------|------|
|             |      |

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2005

OR

" TRANSITIONAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_.

**COMMISSION FILE NUMBER 000-30517** 

# AMERICAN COMMUNITY BANCSHARES, INC.

 $(Exact\ name\ of\ registrant\ as\ specified\ in\ its\ charter)$ 

NORTH CAROLINA (State or Other Jurisdiction of 56-2179531 (I.R.S. Employer

**Incorporation or Organization)** 

Identification No.)

4500 CAMERON VALLEY PARKWAY, SUITE 150

28211

#### CHARLOTTE, NORTH CAROLINA

(Address of Principal Executive Offices)

(Zip Code)

Registrant s Telephone number, including area code: (704) 225-8444

Securities registered pursuant to Section 12(b) of the Act

NONE

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK, PAR VALUE \$1.00 PER SHARE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. "Yes x No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. "Yes x No

Note Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act from their obligations under those Sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant sknowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). "Yes x No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant s most recently completed second fiscal quarter. \$73,740,000

Indicate the number of shares outstanding of each of the registrant s classes of Common Stock as of the latest practicable date. 6,853,240 shares of Common Stock outstanding as of December 31, 2005:

Documents Incorporated by Reference.

None.

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#### PART 1

#### ITEM 1 BUSINESS

#### Who We Are

American Community Bancshares, Inc. (Bancshares) is a bank holding company that owns all of the common stock of American Community Bank (American Community or the Bank) a state chartered commercial bank that is insured by the Bank Insurance Fund of the FDIC. Bancshares was incorporated on February 16, 2000 as a North Carolina-chartered corporation and became the holding company for American Community on April 28, 2000. To become American Community s holding company, Bancshares received approval of the Federal Reserve Board as well as American Community s shareholders. Upon receiving such approvals, each share of the common stock of American Community was exchanged on a one-for-one basis for shares of the common stock of Bancshares. Bancshares acquired FNB Bancshares, Inc. and its subsidiary bank First National Bank of the Carolinas (First National) based in Gaffney, South Carolina on April 15, 2004. First National shareholders could elect to receive \$22.64 in cash for each share of First National stock they owned, exchange each share of First National stock for 1.6347 shares of American Community Bancshares, Inc. stock, or a combination of stock and cash. As a result of the combination, the Company paid \$7.1 million for shares exchanged for cash and issued 617,343 additional shares of stock. First National was merged into American Community on April 1, 2005.

Since opening in November of 1998, we have accomplished the following:

Assembled a management team consisting of bankers from our local markets who each have over 20 years of banking experience;

Assembled an experienced and diverse board of directors that provides strategic expertise unique to a community bank of our size;

Opened eight full service banking offices throughout Union County and Mecklenburg County, home of Charlotte, one of North Carolina s largest and fastest growing metropolitan areas;

Implemented investment brokerage services through an agreement with Smith Barney;

Augmented our capital base through a local, best-efforts common stock offering of \$1.3 million in early 2001, the private placement of \$3.5 million of trust preferred securities in late 2001 and early 2002, an additional public offering of units (which consisted of one share of stock and one warrant to buy stock) of \$8.1 million in April 2002, an additional \$10.0 million in trust preferred securities in December 2003; and an additional \$10.4 million in additional capital from the exercise of warrants which expired in April of 2005.

Listed our common stock on the Nasdaq Capital Market on July 17, 2001 under the symbol ACBA;

Developed a local identity in the communities we serve by sponsoring a wide variety of civic and charitable events;

Completed the acquisition of FNB Bancshares, Inc. and its subsidiary, First National Bank of the Carolinas, Gaffney, SC, thus giving us entry into South Carolina which borders our market area to the south and providing three branches in Cherokee County, SC;

Opened two new branches in the South End area of Charlotte and Tega Cay, SC providing the organization a total of thirteen branches throughout North and South Carolina.

The Bank operates for the primary purpose of serving the banking needs of individuals, and small to medium-sized businesses in our market areas. While numerous banks in our market have chosen to focus on the affluent and high net worth individuals, we have chosen to focus on middle income households and the entrepreneurial segment of our market. We offer a wide range of banking services including checking, certificates of deposit and savings accounts, commercial, consumer and personal loans, mortgage, accounts receivable financing and leasing services and other associated financial services.

#### Our Market Area

We consider our primary market area to be the Southern Piedmont area of North Carolina, including Union, Mecklenburg and adjoining counties, and Cherokee and York Counties of South Carolina. The Bank serves our market area through thirteen full service branch locations including a Wal-Mart Superstore branch in Monroe, which is open seven days a week to offer even more convenience to our customers. The Bank s customers may access various banking services through ATMs owned by the Bank and ATMs owned by others, through debit cards, and through the Bank s automated telephone and online banking products.

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Union County had an estimated 2005 population of 160,000 and Mecklenburg County an estimated population of 830,000. Both counties have a balanced and diversified economy. Monroe, with a population of approximately 30,000, is the largest city in Union County. Charlotte, with a population of approximately 633,000, is Mecklenburg County s and North Carolina s largest city. Union County is currently one of the fastest growing counties in North Carolina. Charlotte has consistently been one of the fastest growing areas of the Southeast and is ranked 26<sup>th</sup> in US population. The most recent unemployment rate was 4.3% for Union County and 4.1% for Mecklenburg County; both lower than the North Carolina state rate of 4.7%. Union County has an estimated labor force of 80,200 and Mecklenburg County has 425,600. Cherokee County has an estimated population of 54,000 and an estimated growth rate of 4%. York County has an estimated population of 170,000, is one of the fastest growing counties in South Carolina, and ranked 4<sup>th</sup> in per capita income in South Carolina.

#### Strategy

American Community has expanded aggressively since opening for business in November 1998. Because of its strong capital position created during its incorporation stage, American Community had the requisite capital needed to permit it to immediately establish branch offices. American Community s branching strategy is opportunistic: it has established branch offices in growing areas within Union and Mecklenburg Counties where there are opportunities to hire successful local bankers who have a loyal following of deposit and loan customers. To date we have centered each of our branch offices around such a local and experienced banker. Management also believes it is important in the early formation years to build branches that will provide convenience and efficiencies in its operational infrastructure. Charlotte is a highly competitive banking market with many competitors including money center, super-regional and community banks. American Community s strategy is to develop a branch network surrounding Charlotte and to take advantage of opportunities that present themselves in both new geographic and new product markets. American Community reorganized itself into the holding company form of organization to give it the greatest legal flexibility to take advantage of any opportunities that might arise. We will continue to search for opportunities, either for de novo branching, branch purchase or whole bank acquisitions, to complete our encirclement of the growing Charlotte market by progressing in either a south and west or north and west direction. The acquisition of First National Bank of the Carolinas provided us the opportunity to expand across the South Carolina state line into York County, the second fastest growing county in South Carolina. In addition, we will remain open to opportunistic expansion through acquisition of additional whole banks in other growing metropolitan areas of North Carolina and South Carolina if the acquisition enhances shareholder value and there exists synergies of operations and compatible corporate culture (i.e. a community bank serving a community s needs).

#### **Lending Activities**

*General.* The Bank provides to its customers a full range of short- to medium-term commercial, agricultural, Small Business Administration guaranteed, mortgage, construction and personal loans, both secured and unsecured. The Bank also makes real estate mortgage and construction loans. The Bank has maintained a good balance between variable and fixed rate loans within its portfolio. Variable rate loans accounted for 59% of the loan balances outstanding at December 31, 2005 while fixed rate loans accounted for 41% of the balances.

The Bank s loan policies and procedures establish the basic guidelines governing its lending operations. Generally, the guidelines address the types of loans that the Bank seeks, target markets, underwriting and collateral requirements, terms, interest rate and yield considerations and compliance with laws and regulations. All loans or credit lines are subject to approval procedures and amount limitations. These limitations apply to the borrower s total outstanding indebtedness to the Bank, including the indebtedness of any guarantor. The policies are reviewed and approved at least annually by the Board of Directors of the Bank. The Bank supplements its own supervision of the loan underwriting and approval process with periodic loan audits by external loan examiners experienced in loan review work. The Bank has focused its portfolio lending activities on typically higher yielding commercial, construction and consumer loans.

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Loan Composition. The following table sets forth at the dates indicated the Bank s loan portfolio composition by type of loan:

|                               | 2005       |         | 5 2004     |         | 2003          | 3         | 2002       | 2       | 2001       |         |  |
|-------------------------------|------------|---------|------------|---------|---------------|-----------|------------|---------|------------|---------|--|
|                               | Amount     | Percent | Amount     | Percent | Amount        | Percent   | Amount     | Percent | Amount     | Percent |  |
|                               |            |         |            |         | (Dollars in T | housands) |            |         |            |         |  |
| Real estate - mortgage loans: |            |         |            |         |               |           |            |         |            |         |  |
| 1-4 family                    | \$ 28,933  | 8.70%   | \$ 27,161  | 8.81%   | \$ 15,894     | 7.77%     | \$ 12,426  | 7.52%   | \$ 10,329  | 7.32%   |  |
| Commercial mortgage           | 84,694     | 25.45%  | 84,621     | 27.47%  | 80,395        | 39.32%    | 58,237     | 35.24%  | 54,305     | 38.47%  |  |
| Construction/development      | 44,037     | 13.24%  | 39,844     | 12.93%  | 28,469        | 13.92%    | 25,079     | 15.18%  | 13,692     | 9.70%   |  |
| Home equity lines of credit   | 27,732     | 8.33%   | 24,575     | 7.98%   | 16,526        | 8.08%     | 14,643     | 8.86%   | 12,996     | 9.20%   |  |
| Commercial and industrial     |            |         |            |         |               |           |            |         |            |         |  |
| loans                         | 97,197     | 29.21%  | 85,911     | 27.88%  | 41,121        | 20.11%    | 33,313     | 20.16%  | 39,249     | 27.80%  |  |
| Loans to individuals          | 35,941     | 10.80%  | 30,813     | 10.00%  | 8,672         | 4.25%     | 9,990      | 6.05%   | 9,809      | 6.95%   |  |
| Lease financing, net          | 14,193     | 4.27%   | 15,177     | 4.93%   | 13,397        | 6.55%     | 11,548     | 6.99%   | 795        | 0.56%   |  |
| _                             |            |         |            |         |               |           |            |         |            |         |  |
| Subtotal                      | 332,727    | 100.00% | 308,102    | 100.00% | 204,474       | 100.00%   | 165,236    | 100.00% | 141,175    | 100.00% |  |
|                               |            |         |            |         |               |           |            |         |            |         |  |
| Less: allowance for loan      |            |         |            |         |               |           |            |         |            |         |  |
| losses                        | (4,331)    |         | (3,488)    |         | (2,529)       |           | (2,375)    |         | (1,736)    |         |  |
| Plus: net unamortized         | ( )= - )   |         | (=, ==,    |         | ( ) /         |           | ( ) /      |         | ( ),       |         |  |
| deferred fees and costs       | (20)       |         | (114)      |         | 59            |           | 130        |         | 92         |         |  |
|                               |            |         | ( )        |         |               |           |            |         |            |         |  |
| Total                         | \$ 328,376 |         | \$ 304,500 |         | \$ 202,004    |           | \$ 162,991 |         | \$ 139,531 |         |  |

The following table sets forth the contractual maturity of loans at December 31, 2005:

|                                 | Greater than |    |                          |    |        |            |
|---------------------------------|--------------|----|--------------------------|----|--------|------------|
|                                 |              |    |                          |    |        |            |
|                                 | One Year     | 7  | Through                  |    |        |            |
|                                 | Or Less      |    | 5 Years<br>(Dollars in t |    |        | Total      |
| Real estate mortgage loans:     |              |    |                          |    |        |            |
| 1-4 family                      | \$ 10,294    | \$ | 15,113                   | \$ | 3,526  | \$ 28,933  |
| Commercial mortgage             | 19,829       |    | 59,996                   |    | 4,869  | 84,694     |
| Construction/development        | 31,383       |    | 12,378                   |    | 276    | 44,037     |
| Home equity lines of credit     | 54           |    | 2,963                    |    | 24,715 | 27,732     |
| Commercial and industrial loans | 54,046       |    | 40,971                   |    | 2,180  | 97,197     |
| Loans to individuals            | 17,865       |    | 16,518                   |    | 1,558  | 35,941     |
| Lease financing, net            | 1,287        |    | 12,906                   |    |        | 14,193     |
| Total                           | \$ 134,758   | \$ | 160,845                  | \$ | 37,124 | \$ 332,727 |

The following table sets forth loans with fixed and variable rates having contractual maturities greater than one year at December 31, 2005:

| Fixed         | Variable                           |   |
|---------------|------------------------------------|---|
| Rate<br>(Doll | Rate<br>ars in thous               | Total<br>ands)                              |
| \$ 59,214     | \$ 36,944                          | \$ 96,158                                   |
|               | 27,678                             | 27,678                                      |
| 25,281        | 17,870                             | 43,151                                      |
| 13,837        | 4,239                              | 18,076                                      |
| 12,906        |                                    | 12,906                                      |
| ¢ 111 228     | ¢ 96 731                           | \$ 197.969                                  |
|               | Rate (Doll \$ 59,214 25,281 13,837 | Rate (Dollars in thous: \$ 59,214 \$ 36,944 |

*Real Estate Loans*. Real estate loans are made for purchasing, constructing and refinancing one-to-four family, five or more family and commercial properties. The Bank offers fixed and adjustable rate options, but typically limits the maximum fixed rate term to five years. The Bank provides customers access to long-term conventional real estate loans through its mortgage loan department, which makes loans for the account of third parties.

Residential one-to-four family loans amounted to \$28.93 million at December 31, 2005. The Bank s residential mortgage loans are typically construction loans that convert into permanent financing and are secured by properties located within the Bank s market areas. Most of the permanent one-to-four family residential mortgage loans that the Bank originates are for the account of third parties. Such loans are closed by the third party and therefore are not shown in the Bank s financial statements. The Bank receives a fee for each such loan originated, with such fees aggregating \$384,633 for the year ended December 31, 2005. The Bank anticipates that it will continue to be an active originator of residential loans for the account of third parties.

The Bank has made, and anticipates continuing to make, commercial real estate loans. Commercial real estate loans equaled \$84.69 million at December 31, 2005. This lending has involved loans secured principally by owner occupied commercial buildings for office, storage and warehouse space. The Bank requires the personal guaranty of borrowers and a demonstrated cash flow capability sufficient to service the debt. Loans secured by commercial real estate may be larger in size and may involve a greater degree of risk than one-to-four family residential mortgage loans. Payments on such loans are often dependent on successful operation or management of the properties.

Another of the Bank s primary lending focus is construction/development lending with balances outstanding as of December 31, 2005 of \$44.04 million. The Bank originates one to four family residential construction loans for the construction of custom homes (where the home buyer is the borrower) and provides financing to builders and

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consumers for the construction of pre-sold homes. The Bank generally receives a pre-arranged permanent financing commitment from an outside banking entity prior to financing the construction of pre-sold homes. The Bank is active in the construction market and on occasion makes construction loans to builders of homes that are not pre-sold, but limits the number of speculative loans to any one builder. This type of lending is only done with local, well established builders and not with large or national tract builders. The Bank lends to builders who have demonstrated a favorable record of performance and profitable operations and who are building in markets that management believes it understands and in which it is comfortable with the economic conditions. The Bank also makes commercial real estate construction loans, primarily for owner-occupied properties. The Bank further endeavors to limit their construction lending risk through adherence to established underwriting procedures. The Bank generally requires documentation of all draw requests and utilizes third party appraisers to inspect the project prior to paying any draw requests from the builder. With few exceptions, the Bank requires personal guarantees and secondary sources of repayment on construction loans.

Commercial Loans. Commercial business lending is also a focus of the Bank s lending activities. At December 31, 2005, the Bank s commercial loan portfolio equaled \$97.20 million. Commercial loans include both secured and unsecured loans for working capital, expansion, and other business purposes. Short-term working capital loans generally are secured by accounts receivable, inventory and/or equipment. The Bank also makes term commercial loans secured by equipment and real estate. Lending decisions are based on an evaluation of the financial strength, cash flow, management and credit history of the borrower, and the quality of the collateral securing the loan. With few exceptions, the Bank requires personal guarantees and secondary sources of repayment. Commercial loans generally provide greater yields and reprice more frequently than other types of loans, such as real estate loans. More frequent repricing means that yields on our commercial loans adjust with changes in interest rates.

Loans to Individuals and Home Equity Lines of Credit. Loans to individuals (consumer loans) include automobile loans, boat and recreational vehicle financing, home equity and home improvement loans and miscellaneous secured and unsecured personal loans. Consumer loans generally can carry significantly greater risks than other loans, even if secured, if the collateral consists of rapidly depreciating assets such as automobiles and equipment. Repossessed collateral securing a defaulted consumer loan may not provide an adequate source of repayment of the loan. Consumer loan collections are sensitive to job loss, illness and other personal factors. The Bank attempts to manage the risks inherent in consumer lending by following established credit guidelines and underwriting practices designed to minimize risk of loss.

Leasing. The Bank offers lease financing primarily to small businesses in our local market. The type of lease financing is generally limited to heavy machinery, manufacturing equipment, and specific vehicles. The leases are structured as to provide no residual risk to the Bank. The leasing division also requires personal guarantees on the majority of our leases. In December 2002, the Bank purchased a leasing portfolio of approximately \$6.5 million from a company whose management team then joined the Bank. Approximately \$532,000 of the purchased portfolio is still outstanding at December 31, 2005. The division s professional staff with over 32 years of combined leasing experience in our market enhances the ability of the Bank to offer our customers a complete line of financial products.

Other Loan Products. The Bank is an active home mortgage originator and several of our offices have trained lending personnel to originate home mortgage loans for the account of third parties. We currently have four lending relationships to which we sell all home mortgages to enable us to satisfy special lending requests of our borrowing customers. The Bank offers a credit card on an agency basis as an accommodation to its customers. The Bank assumes none of the underwriting risk.

Loan Approvals. The Bank s loan policies and procedures establish the basic guidelines governing its lending operations. Generally, the guidelines address the type of loans that the Bank seeks, target markets, underwriting and collateral requirements, terms, interest rate and yield considerations and compliance with laws and regulations. All loans or credit lines are subject to approval procedures and amount limitations. These limitations apply to the borrower s total outstanding indebtedness to the Bank, including the indebtedness of any guarantor. The policies are reviewed and approved at least annually by the Board of Directors of the Bank. The Bank supplements its own supervision of the loan underwriting and approval process with periodic loan audits by independent, outside professionals experienced in loan review work.

Responsibility for loan review and loan underwriting resides with the Chief Lending Officer. He is responsible for loan processing, loan underwriting and approval. On an annual basis, the Board of Directors of the Bank determines the President s lending authority, who then delegates lending authorities to the Chief Lending Officer and other lending officers of the Bank. Delegated authorities may include loans, letters of credit, overdrafts, uncollected funds and such other authorities as determined by the Board of Directors or the President within his delegated authority.

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The President of American Community, and the Chief Lending Officer each have the authority to approve loans up to the lending limit set by the Board of Directors, which was \$1,000,000 and \$500,000, respectively, at December 31, 2005. All loans above the lending limit of the President are reviewed and approved by the Loan Committee, which consists of the President and eight outside directors. In addition, the Chief Lending Officer serves as a non-voting member. At December 31, 2005, the Loan Committee had the authority to approve loans up to \$1,500,000. All loans above the lending limit of the Loan Committee are reviewed and approved by the full Board of Directors. The Bank s legal lending limit was \$6.1 million at December 31, 2005. The Bank seldom makes loans approaching its legal lending limit.

#### **Non-performing Assets**

The table sets forth, for the period indicated, information about our non-accrual loans, restructured loans, total non-performing loans (non-accrual loans plus restructured loans), and total non-performing assets.

|   | At December 31, |          |        |          |          |  |  |  |
|---|-----------------|----------|--------|----------|----------|--|--|--|
|   | 2005            | 2004     | 2003   | 2002     | 2001     |  |  |  |
|   |                 | (Doll    |        |          |          |  |  |  |
| Non-accrual loans                                   | \$ 951          | \$ 881   | \$ 330 | \$ 580   | \$ 930   |  |  |  |
| Restructured loans                                  |                 |          |        |          |          |  |  |  |
|   |                 |          |        |          |          |  |  |  |
| Total non-performing loans                          | 951             | 881      | 330    | 580      | 930      |  |  |  |
| Foreclosed real estate and other repossessed assets | 479             | 311      | 157    | 463      | 94       |  |  |  |
| Total non-performing assets                         | \$ 1,430        | \$ 1,192 | \$ 487 | \$ 1,043 | \$ 1,024 |  |  |  |
| Accruing loans past due 90 days or more             | \$ 1,402        | \$ 1,117 | \$ 597 | \$ 684   | \$ 56    |  |  |  |
| Allowance for loan losses                           | 4,331           | 3,488    | 2,529  | 2,375    | 1,736    |  |  |  |
| Non-performing loans to period end loans            | 0.29%           | 0.29%    | 0.16%  | 0.35%    | 0.66%    |  |  |  |
| Allowance for loan losses to period end loans       | 1.30%           | 1.13%    | 1.24%  | 1.44%    | 1.23%    |  |  |  |
| Allowance for loan losses to non-performing loans   | 455%            | 396%     | 766%   | 409%     | 187%     |  |  |  |
| Non-performing assets to total assets               | 0.33%           | 0.30%    | 0.17%  | 0.48%    | 0.56%    |  |  |  |

The financial statements are prepared on the accrual basis of accounting, including the recognition of interest income on loans, unless a loan is placed on non-accrual basis. Loans are accounted for on a non-accrual basis when there are serious doubts about the collectibility of principal or interest. Loans are placed on non-accrual status in cases where there is uncertainty as to whether the borrower can satisfy the contractual terms of the loan agreement. Amounts received on non-accrual loans generally are applied first to principal and then to interest only after all principal has been collected. Restructured loans are those for which concessions, including the reduction of interest rates below a rate otherwise available to that borrower or the deferral of interest or principal, have been granted due to the borrower s weakened financial condition. Interest on restructured loans is accrued at the restructured rates when it is anticipated that no loss of original principal will occur. Potential problem loans are loans which are currently performing and are not included in non-accrual or restructured loans above, but about which we have serious doubts as to the borrower s ability to comply with present repayment terms. These loans are likely to be included later in non-accrual, past due or restructured loans, so they are considered by management in assessing the adequacy of the allowance for loan losses. At December 31, 2005, no major loans had been identified as potential problem loans.

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At December 31, 2005, the Bank had \$951,094 in non-accrual loans. Interest foregone on non-accrual loans was approximately \$26,000 for the year ended December 31, 2005 and \$42,000 for the year ended December 31, 2004.

Other real estate owned consists of foreclosed properties. At December 31, 2005, foreclosed real estate and other repossessed assets totaled \$478,758 or .11% of total assets, and consisted of four residences and eight vehicles. At December 31, 2004, foreclosed real estate and other repossessed assets totaled \$311,000 or .08% of total assets, and consisted of six single-family residences.

#### **Analysis of Allowance for Loan Losses**

The allowance for loan losses is established through charges to earnings in the form of a provision for loan losses. The allowance for loan losses is increased by provisions charged to operations and by recoveries of amounts previously charged off, and reduced by loans charged off. The adequacy of the allowance is evaluated at least quarterly. In evaluating the adequacy of the allowance, the growth, composition and industry diversification of the portfolio, historical loan loss experience, current delinquency levels, adverse situations that may affect a borrower s ability to repay, estimated value of any underlying collateral, prevailing economic conditions and other relevant factors are all considered. In addition, regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require adjustments to the allowance for loan losses based upon judgments different from those of management.

The Bank uses a risk grading program to facilitate the evaluation of probable inherent loan losses and the adequacy of the allowance for loan losses. In this program, risk grades are initially assigned by loan officers, reviewed by Credit Administration, and reviewed by a third party. The Bank strives to maintain the loan portfolio in accordance with conservative loan underwriting policies that result in loans specifically tailored to the needs of the Bank s market area. Every effort is made to identify and minimize the credit risks associated with such lending strategies. The Bank has no foreign loans and does not engage in highly leveraged transactions.

The Bank follows a loan review program designed to evaluate the credit risk in the loan portfolio. Through this loan review process, an internally classified watch list that helps management assess the overall quality of the loan portfolio and the adequacy of the allowance for loan losses is maintained. In establishing the appropriate classification for specific assets, management considers, among other factors, the estimated value of the underlying collateral, the borrower s ability to repay, the borrower s payment history and the current delinquent status. As a result of this process, certain loans are categorized as substandard, doubtful or loss and reserves are allocated based on management s judgment and historical experience.

Loans classified as substandard are those loans with clear and defined weaknesses such as unfavorable financial ratios, uncertain repayment sources or poor financial condition that may jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some losses if the deficiencies are not corrected. Loans classified as doubtful are those loans that have characteristics similar to substandard loans but with an increased risk that collection or liquidation in full is highly questionable and improbable. Loans classified as loss are considered uncollectible and of such little value that their continuance as assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be achieved in the future. As a practical matter, when loans are identified as loss they are charged off against the allowance for loan losses. In addition to the above classification categories, loans are also categorized based upon risk grade and loan type, assigning an allowance allocation based upon each category.

Growth in loans outstanding has been the primary reason for increases in the allowance for loan losses and the resultant provisions for loan losses necessary to provide for those increases. This growth has been spread among the major loan categories, with the concentrations of major loan categories being relatively consistent in recent years. Between December 31, 2001 and December 31, 2005, the range of each major category of loans as a percentage of total loans outstanding is as follows: 1-4 family mortgage loans 7% to 9%, commercial mortgage loans 25% to 39%, construction/development real estate loans 10% to 15%; home equity loans - 8% to 9%; commercial and industrial loans - 20% to 29%; loans to individuals - 4% to 11%; and lease financing - 4% to 7%. For all full fiscal years through 2005, loan loss experience was similar to that of other banks our age, with net loan charge-offs in each year no greater than 0.35% of average loans outstanding. The allowance for loan losses at December 31, 2005 of

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\$4.3 million represents 1.3% of total loans and 455% of non-performing loans. The increase in both the provision for loan losses and the increase in the allowance for loan losses in 2005 is primarily attributable to the increase in non-performing leases.

The allowance for loan losses represents management s estimate of an amount adequate to provide for known and inherent losses in the loan portfolio in the normal course of business. Specific allowances are made that are allocated to certain individual loans and pools of loans based on risk characteristics. While management believes that it uses the best information available to establish the allowance for loan losses, future adjustments to the allowance may be necessary and results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while the Bank believes it has established the allowance for loan losses in conformity with generally accepted accounting principles, there can be no assurance that regulators, in reviewing the portfolio, will not require adjustments to the allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed herein. Any material increase in the allowance for loan losses may adversely affect the financial condition and results of operations of Bancshares.

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The following table describes the allocation of the allowance for loan losses among various categories of loans and certain other information for the dates indicated. The allocation is made for analytical purposes only and is not necessarily indicative of the categories in which future losses may occur.

|                      | 2005<br>% of Total |           | At December 31,<br>2004 2003<br>% of Total % of Total |           | 2        | 2002<br>% of Total        | 2        | 2001<br>% of Total |          |           |
|----------------------|--------------------|-----------|---|-----------|----------|---------------------------|----------|--------------------|----------|-----------|
|                      | Amount             | Loans (1) | Amount  | Loans (1) | Amount   | Loans (1)<br>n thousands) | Amount   | Loans (1)          | Amount   | Loans (1) |
| Real estate loans    | \$ 2,155           | 47.39%    | \$ 2,149  | 49.21%    |          | 61.01%                    | \$ 994   | 57.94%             | \$ 796   | 55.49%    |
| Home equity lines of | . ,                |           | ,   |           | ,        |                           |          |                    |          |           |
| credit               | 137                | 8.33%     | 72  | 7.98%     | 50       | 8.08%                     | 42       | 8.86%              | 79       | 9.20%     |
| Commercial and       |                    |           |   |           |          |                           |          |                    |          |           |
| industrial loans     | 929                | 29.21%    | 731   | 27.88%    | 676      | 20.11%                    | 970      | 20.16%             | 679      | 27.80%    |
| Loans to individuals | 215                | 10.80%    | 232   | 10.00%    | 162      | 4.25%                     | 219      | 6.05%              | 182      | 6.95%     |
| Lease financing, net | 895                | 4.27%     | 304   | 4.93%     | 358      | 6.55%                     | 150      | 6.99%              |          | 0.56%     |
| Total                | \$ 4,331           | 100.00%   | \$ 3,488  | 100.00%   | \$ 2,529 | 100.00%                   | \$ 2,375 | 100.00%            | \$ 1,736 | 100.00%   |

<sup>(1)</sup> Represents total of all outstanding loans in each category as a percent of total loans outstanding.

The following table presents for the periods indicated information regarding changes in the allowance for loan losses:

|   | 2005       | At or for the Years Ended December 31,<br>2004 2003 2002<br>(Dollars in thousands) |            |            | 2001       |
|---|------------|--|------------|------------|------------|
| Balance at beginning of period  | \$ 3,488   | \$ 2,529   | \$ 2,375   | \$ 1,736   | \$ 1,385   |
| Charge-offs:  |            |  |            |            |            |
| Real estate loans   |            | 51   |            |            |            |
| Home equity lines of credit   |            |  |            |            |            |
| Commercial and industrial loans   | 8          | 211  | 598        | 298        | 156        |
| Lease financing, net  | 28         | 24   |            |            |            |
| Loans to individuals  | 45         | 54   | 67         | 16         | 40         |
| Total charge-offs   | 81         | 340  | 665        | 314        | 196        |
| Recoveries:   |            |  |            |            |            |
| Real estate loans   |            | 1  |            |            |            |
| Home equity lines of credit   |            |  |            |            |            |
| Commercial and industrial loans   | 100        | 12   | 35         | 34         |            |
| Lease financing, net  | 4          |  |            |            |            |
| Loans to individuals  | 11         | 27   |            | 4          | 4          |
| Total recoveries  | 115        | 40   | 35         | 38         | 4          |
| Net charge-offs (recoveries)  | (34)       | 300  | 630        | 276        | 192        |
| Allowance acquired from First National merger                           |            | 685  |            |            |            |
| Provision for loan losses   | 809        | 574  | 784        | 915        | 543        |
| Balance at end of period  | \$ 4,331   | \$ 3,488   | \$ 2,529   | \$ 2,375   | \$ 1,736   |
| Total loans outstanding   | \$ 332,708 | \$ 307,988   | \$ 204,533 | \$ 165,366 | \$ 141,126 |
| Average loans outstanding   | \$ 317,986 | \$ 275,011   | \$ 182,108 | \$ 146,530 | \$ 127,486 |
| Allowance for loan losses to total loans outstanding                    | 1.30%      | 1.13%  | 1.24%      | 1.44%      | 1.23%      |
| Ratio of net loan charge-offs (recoveries) to average loans outstanding | (0.01%)    | 0.11%  | 0.35%      | 0.19%      | 0.15%      |
| Outominaning .  | (0.0170)   | 0.11/0   | 0.5570     | 0.17/0     | 0.13/0     |

#### **Investment Activities**

Bancshares portfolio of investment securities, most of which are available for sale, consists of U.S. Government agency, mortgage-backed securities, municipal bonds and other marketable equity securities.

Securities to be held for indefinite periods of time and not intended to be held to maturity are classified as available for sale and carried at fair value with any unrealized gains or losses reflected as an adjustment to stockholders—equity. Securities held for indefinite periods of time include securities that management intends to use as part of its asset/liability management strategy and that may be sold in response to changes in interest rates and/or significant prepayment risks.

The following table summarizes the amortized costs, gross unrealized gains and losses and the resulting market value of investment securities:

2005

|                                     |                   | G   | ross              | )US<br>(              | Gross           |               |                   |      |
|-------------------------------------|-------------------|---|-------------------|-----------------------|-----------------|---------------|-------------------|------|
|                                     | Amortized         |   | Unrealized        |                       | realized        | Fair          |                   |      |
|                                     | Cost              | _   | ains<br>ollars in |                       | osses           | Value         |                   |      |
| Securities available for sale:      |                   |   |                   |                       | ĺ               |               |                   |      |
| U. S. Government agencies           | \$ 15,770         | \$  | 21                | \$                    | 129             | \$ 15,662     |                   |      |
| Mortgage-backed securities          | 42,791            |   | 16                |                       | 1,082           | 41,725        |                   |      |
| State and municipal bonds           | 4,357             |   | 17                |                       | 44              | 4,330         |                   |      |
|                                     | 62,918            |   | 54                |                       | 1,255           | 61,717        |                   |      |
| Marketable equity securities        | 407               |   | 3                 |                       |                 | 410           |                   |      |
| Total securities available for sale | \$ 63,325         | \$  | 57                | \$                    | 1,255           | \$ 62,127     |                   |      |
|                                     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(Dollars in |                   | Inrealized Unrealized |                 | Fair<br>Value |                   |      |
| Securities held to maturity:        |                   |   |                   | _                     |                 |               |                   |      |
| State and municipal bonds           | \$ 2,180          | \$  | 8                 | \$                    | 15              | \$ 2,173      |                   |      |
| Total securities held to maturity   | \$ 2,180          | \$  | 8                 | \$                    | 15              | \$ 2,173      |                   |      |
|                                     | Amortized         | _   |                   |                       | Gross Gross     |               | Gross<br>realized | Fair |
|                                     | Cost              |   | ains<br>ollars in |                       | osses<br>sands) | Value         |                   |      |
| Securities available for sale:      |                   |   |                   |                       |                 |               |                   |      |
| U. S. Government agencies           | \$ 5,803          | \$  | 2                 | \$                    | 26              | \$ 5,779      |                   |      |
| Mortgage-backed securities          | 44,690            |   | 85                |                       | 263             | 44,512        |                   |      |
| State and municipal bonds           | 1,102             |   | 30                |                       |                 | 1,132         |                   |      |
|                                     | 51,595            |   | 117               |                       | 289             | 51,423        |                   |      |
| Marketable equity securities        | 407               |   | 3                 |                       |                 | 410           |                   |      |
| Total securities available for sale | \$ 52,002         | \$  | 120               | \$                    | 289             | \$ 51,833     |                   |      |

|                                   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains<br>(Dollars in | Gross<br>Unrealized<br>Losses<br>a thousands) | Fair<br>Value |
|-----------------------------------|-------------------|---|---|---------------|
| Securities held to maturity:      |                   |   |   |               |
| State and municipal bonds         | \$ 2,186          | \$ 12                                       | \$ 5  | \$ 2,193      |
| Total securities held to maturity | \$ 2,186          | \$ 12                                       | \$ 5  | \$ 2,193      |

|                                     |                          | 2003                         |                   |                          |                       |               |
|-------------------------------------|--------------------------|------------------------------|-------------------|--------------------------|-----------------------|---------------|
|                                     | Amortized<br>Cost        | Gross<br>Unrealized<br>Gains |                   | Unrealized Unrealized    |                       | Fair<br>Value |
| Securities available for sale:      |                          |                              |                   |                          |                       |               |
| U. S. Government agencies           | \$ 11,308                | \$                           | 71                | \$                       | 9                     | \$ 11,370     |
| Mortgage-backed securities          | 38,722                   |                              | 176               |                          | 90                    | 38,808        |
| Total securities available for sale | Amortized Unrealized Uni |                              | Gr<br>Unre<br>Los | 99 ross alized sses ads) | \$ 50,178  Fair Value |               |
| Securities held to maturity:        |                          |                              |                   |                          |                       |               |
| State and municipal bonds           | \$ 1,891                 | \$                           | 9                 | \$                       | 4                     | \$ 1,896      |
| Total securities held to maturity   | \$ 1,891                 | \$                           | 9                 | \$                       | 4                     | \$ 1,896      |

The following table summarizes the amortized cost and recorded market values of investment securities (excluding marketable equity securities) at December 31, 2005, by contractual maturity groups:

|  | Amortized<br>Cost<br>(Dollar | Fair<br>Value<br>rs in thousan | Book<br>Yield<br>ds) |
|--|------------------------------|--------------------------------|----------------------|
| Securities available for sale and held to maturity |                              |                                |                      |
| U S Government agencies                            |                              |                                |                      |
| Due after one but within five years                | \$ 13,919                    | \$ 13,830                      | 4.58%                |
| Due after five but within ten years                | 1,851                        | 1,832                          | 5.10%                |
|  | 15,770                       | 15,662                         | 4.64%                |
| Mortgage-backed securities                         |                              |                                |                      |
| Due after one but within five years                | 1,344                        | 1,307                          | 3.94%                |
| Due after five but within ten years                | 9,384                        | 9,096                          | 4.10%                |
| Due after ten years                                | 32,063                       | 31,322                         | 4.43%                |
|  | 42,791                       | 41,725                         | 4.34%                |
| Municipal bonds                                    |                              |                                |                      |
| Due after five but within ten years                | 2,147                        | 2,123                          | 5.28%                |
| Due after ten years                                | 4,390                        | 4,380                          | 5.89%                |
|  | 6,537                        | 6,503                          | 5.69%                |
| Total investment securities                        |                              |                                |                      |
| Due after one but within five years                | 15,263                       | 15,137                         | 4.53%                |
| Due after five but within ten years                | 13,382                       | 13,051                         | 4.43%                |
| Due after ten years                                | 36,453                       | 35,702                         | 4.61%                |
|  | \$ 65,098                    | \$ 63,890                      | 4.55%                |

#### **Deposit Activities**

The Bank provides a range of deposit services, including non-interest bearing checking accounts, interest bearing checking and savings accounts, money market accounts and certificates of deposit. These accounts generally earn interest at rates established by management based on competitive market factors and the desire to increase or decrease certain types or maturities of deposits.

The Bank periodically uses brokered deposits as consistent with asset and liability management policies. At December 31, 2005 the Company had \$19,418,560 in brokered deposits. We rarely bid on political funds for municipalities as such deposits are extremely rate sensitive and due to fiduciary pressures on government officials, not as stable as regular corporate and individual customers.

The Bank offers a variety of deposit programs to individuals and to small-to-medium size businesses and other organizations at interest rates generally competitive with local market conditions. For some of our corporate customers who require such a service, we provide a courier service for non-cash deposit pickup. The following table sets forth the average balances and rates for each of the deposit categories for the periods indicated:

|  | Year Ended December 31, |                 |  |       |                    |                 |  |  |  |  |
|--|-------------------------|-----------------|--|-------|--------------------|-----------------|--|--|--|--|
|  | 200                     | 5               | 200                                    | )4    | 200                | )3              |  |  |  |  |
|  | Average<br>Balance      | Average<br>Rate | Average<br>Balance<br>(Dolla<br>thousa |       | Average<br>Balance | Average<br>Rate |  |  |  |  |
| Interest bearing NOW, savings, and money market accounts | \$ 82,270               | 1.28%           | \$ 77,548                              | 0.74% | \$ 42,555          | 0.98%           |  |  |  |  |
| Other time deposits                                      | 87,656                  | 3.05%           | 69,551                                 | 2.87% | 73,813             | 3.55%           |  |  |  |  |
| Time deposits greater than \$100,000                     | 108,547                 | 3.28%           | 92,195                                 | 3.75% | 51,493             | 3.83%           |  |  |  |  |
| Total interest bearing deposits                          | 278.473                 | 2.62%           | 239,294                                | 2.52% | 167.861            | 2.98%           |  |  |  |  |
| Demand and other non-interest bearing deposits           | 53,753                  | 2.02%           | 39,861                                 | 2.627 | 25,015             | 2.50%           |  |  |  |  |
| Total average deposits                                   | \$ 332,226              | 2.19%           | \$ 279,155                             | 2.26% | \$ 192,876         | 2.66%           |  |  |  |  |

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The following table indicates the amount of the Bank s certificates of deposit by interest rate and by time remaining until maturity as of December 31, 2005.

#### More than three months More than six months

|                                     | Three month | is or less | to six mor   | iths  |      | to one ye    | ear     | More than o | ne year | Total      |       |
|-------------------------------------|-------------|------------|--------------|-------|------|--------------|---------|-------------|---------|------------|-------|
|                                     |             |            |              |       | (Dol | llars in tho | usands) |             |         |            |       |
| Certificates of \$100,000 or more   | \$ 28,833   | 3.20%      | \$<br>16,633 | 3.41% | \$   | 39,305       | 3.68%   | \$ 29,331   | 4.17%   | \$ 114,102 | 3.65% |
| Certificates of less than \$100,000 | 17,503      | 2.68%      | 14,410       | 3.02% |      | 30,616       | 3.59%   | 25,507      | 3.93%   | 88,036     | 3.41% |
| Total                               | \$ 46,336   | 3.00%      | \$<br>31.043 | 3.23% | \$   | 69.921       | 3.64%   | \$ 54.838   | 4.06%   | \$ 202,138 | 3.54% |

#### **Borrowings**

Borrowed funds consist of advances from the Federal Home Loan Bank of Atlanta ( FHLB ), securities sold under agreement to repurchase, federal funds purchased and obligations under a capitalized lease for the Bank s main office facility. The following table summarizes balance and rate information for borrowed funds as of the dates and for the periods indicated.

At or for the Year

|   | 2005      | ded December 3<br>2004<br>llars in thousand | 2003      |
|---|-----------|---|-----------|
| AMOUNTS OUTSTANDING AT END OF PERIOD:         |           |   |           |
| Advances from the FHLB                        |           |   |           |
| Amount  | \$ 11,111 | \$ 12,778                                   | \$ 13,444 |
| Weighted average rate                         | 4.11%     | 3.84%                                       | 4.10%     |
| Securities sold under agreement to repurchase |           |   |           |
| Amount  | \$ 8,615  | \$ 25,763                                   | \$ 19,667 |
| Weighted average rate                         | 2.62%     | 1.96%                                       | 1.00%     |
| Federal funds purchased                       |           |   |           |
| Amount  | \$ 3,118  | \$  | \$        |
| Weighted average rate                         | 4.60%     |   |           |
| Capitalized lease obligation                  |           |   |           |
| Amount  | \$ 1,702  | \$ 1,710                                    | \$ 1,708  |
| Weighted average rate                         | 8.24%     | 8.24%                                       | 8.24%     |
| MAXIMUM AMOUNT OUTSTANDING AT ANY MONTH-END:  |           |   |           |
| Advances from the FHLB                        | \$ 12,722 | \$ 15,388                                   | \$ 14,000 |
| Securities sold under agreement to repurchase | 25,882    | 27,497                                      | 20,362    |
| Federal funds purchased                       | 7,000     | 3,000                                       |           |
| Capitalized lease obligation                  | 1,710     | 1,710                                       | 1,708     |
| AVERAGES DURING THE PERIOD:                   |           |   |           |
| Advances from the FHLB                        |           |   |           |
| Average balance                               | \$ 12,215 | \$ 14,101                                   | \$ 12,744 |
| Weighted average rate                         | 3.85%     | 3.84%                                       | 4.10%     |
| Securities sold under agreement to repurchase |           |   |           |
| Average balance                               | \$ 13,138 | \$ 23,406                                   | \$ 8,760  |
| Weighted average rate                         | 2.18%     | 1.25%                                       | 0.96%     |
| Federal funds purchased                       |           |   |           |
| Average balance                               | \$ 778    | \$ 342                                      | \$ 54     |
| Weighted average rate                         | 1.80%     | 1.62%                                       | 1.20%     |
| Capitalized lease obligation                  |           |   |           |
| Average balance                               | \$ 1,708  | \$ 1,709                                    | \$ 1,707  |
| Weighted average rate                         | 8.24%     | 8.24%                                       | 8.24%     |

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Pursuant to collateral agreements with the FHLB, advances are secured by all of the Company s FHLB stock, investment securities with a carrying value of \$1.0 million at December 31, 2005, and a blanket lien on qualifying first mortgage loans.

Securities sold under agreement to repurchase are secured by investment securities. The carrying value of the investment securities at December 31, 2005 was \$10.7 million.

Bancshares also has lines of credit totaling \$24.7 million from correspondent banks at December 31, 2005.

#### **Junior Subordinated Deferrable Interest Debentures**

On December 31, 2001 we privately placed 2,000 shares of American Community Capital Trust I 9% Trust Preferred Securities, having a value of \$2,000,000. On March 1, 2002, we privately placed an additional 1,500 shares of American Community Capital Trust I 9% Trust Preferred Securities, having a liquidation value of \$1,500,000. The trust preferred securities have a dividend yield equal to 9% of their face value each year and distributions are paid on a quarterly basis. Bancshares—source of funds for the required interest payments on the trust preferred securities is interest and dividends payable by the Bank to Bancshares plus proceeds received from additional stock sold by Bancshares. Under the terms of the trust preferred securities, Bancshares is permitted to defer the payment of interest on the trust preferred securities for up to 20 consecutive calendar quarters. The amount of any interest deferred also bears interest and must be paid at such time as funds are available to Bancshares.

During 2003, we formed a special purpose entity organized as a business trust under the laws of the State of Connecticut. This business trust, called American Community Capital Trust II, Ltd was formed in order to allow us to issue trust preferred securities. On December 15, 2003, American Community Capital Trust II, Ltd. issued a floating rate trust preferred security in the amount of \$10,000,000. The Trust used the proceeds from the issuance of the trust preferred security to acquire a junior subordinated note of the Company. The trust preferred security essentially mirrors the debt security, carrying a floating interest rate based on 3-month LIBOR plus 280 basis points. The initial interest rate in effect at the time of issuance was 3.97%, which is reset on a quarterly basis. The rate as of December 31, 2005 was 6.82%. The securities have a legal maturity of 30 years, and can be called at the Company s option in whole or part after five years.

#### **Banking Technology**

We provide our customers with truncation of their deposit accounts (check imaging), on-line banking and 24 hour telephone banking that permits our depositors to check balances, recently cleared checks and recent deposits. Due to our imaging of all documentation, our customer service representatives can access past statements and paid checks in a matter of seconds, eliminating research fees for our customers and eliminating any waiting time for such research. We implemented Internet banking for our personal customers during the fourth quarter of 2002 and our business Internet banking was implemented in 2003.

The Bank has twelve ATM facilities attached to thirteen of its existing banking offices. The Bank s ATM cards are linked to the nationwide Cirrus®, Plus® and Star® systems, allowing the Bank s customers to withdraw funds from any ATM honoring these systems.

#### Competition

Commercial banking in North Carolina is highly competitive in large part due to early adoption of statewide branching. We compete in our market areas with some of the largest banking organizations in the state and the country and other financial institutions, such as federally and state-chartered savings and loan institutions and credit unions, as well as consumer finance companies, mortgage companies and other lenders engaged in the business of extending credit or taking investment monies such as mutual funds and brokerage firms. Many of our competitors have broader geographic markets and higher lending limits than us and are also able to provide more services and make greater use of media advertising. In Union County, for example, there are currently 34 offices of 9 different commercial banks (including the largest banks in North Carolina). In Mecklenburg County, there are currently 227 offices of 20 different commercial banks (including the largest banks in North Carolina). While we typically do not compete directly for loans with these larger banks, they do influence our deposit products. We do compete more directly with mid-size and small community banks that have offices in our market areas. There are also a number of new community banks in Mecklenburg and Union Counties that have a direct competitive effect as borrowers tend to shop the terms of their loans and deposits.

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The enactment of legislation authorizing interstate banking has caused great increases in the size and financial resources of some of our competitors. In addition, as a result of interstate banking, out-of-state commercial banks have acquired North Carolina banks and heightened the competition among banks in North Carolina. For example, Atlanta, Georgia based SunTrust, a large multi-state financial institution has branches throughout North Carolina, including Mecklenburg County and Regions Bancshares, from Birmingham, Alabama, has recently acquired a community bank in Charlotte.

The banking business is highly competitive in South Carolina as well. American Community competes as a financial intermediary with other commercial banks, savings and loan associations, credit unions, and money market mutual funds operating in the Cherokee County area and elsewhere. In Cherokee County, there are currently 10 offices of 5 different commercial banks. A number of these competitors are well established in the Cherokee County area. Most of them have substantially greater resources and lending limits than the Bank and offer certain services, such as extensive and established branch networks and trust services that we either do not expect to provide or do not currently provide. As a result of these competitive factors, the Bank may have to pay higher rates of interest to attract deposits.

Despite the competition in our market areas, we believe that we have certain competitive advantages that distinguish us from our competition. We believe that our primary competitive advantages are our bankers, each of whom is well known in his or her community with strong personal and business ties to that community with a loyal customer following. Our bankers each have a strong local identity and affiliation with their communities. We offer customers modern banking services without forsaking community values such as prompt, personal service and friendliness. We also have established local advisory boards in certain of our communities to help us better understand their needs and to be ambassadors of the Bank in those communities. We offer many personalized services and attract customers by being responsive and sensitive to their individualized needs. We believe our approach to business builds goodwill among our customers, shareholders, and the communities we serve which results in referrals from shareholders and satisfied customers. We also rely on traditional marketing to attract new customers. To enhance a positive image in the community, we support and participate in local events and our officers and directors serve on boards of local civic and charitable organizations. As an example, American Community was recognized each year from 1999 to 2005 for outstanding contributions to the United Way Campaign for Union County. American Community is very active in the Special Olympics for Union County and has been honored by Special Olympics as Business of the Year for our sponsorship and volunteer efforts.

American Community has also entered into a revenue sharing agreement with Smith Barney, in which the Bank receives revenue for business generated by a broker located in our offices. Currently, a Smith Barney representative is located in our main office but visits all our branch locations periodically when the opportunity arises. As a community service providing a competitive edge, the Bank sponsors small business seminars and features various speakers on topics of interest to growing small businesses. The Bank attempts to bring together in one place a variety of experts to discuss timely issues of importance to business owners regarding such matters as e-commerce, investments, and estate and retirement planning. This social setting also provides small business owners with an opportunity to network with other small business owners in our communities. Further, through its Kidz Club, the Bank offers savings accounts designed for young savers. The Bank has also developed a Senior Citizens account for customers 50 years and older. These products offer free travelers checks, free safe deposit box, interest on daily balances, free wallet-style checks, free quarterly breakfasts with guest speakers and quarterly day trips. American Community also sponsors the quarterly day trips as a way to attract Senior Citizens accounts and to further enhance their loyalty to the Bank.

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#### ITEM 1A RISK FACTORS

An investment in the registrant s common stock involves a number of risks. We urge you to read all of the information contained in this annual report on Form 10-K. In addition, we urge you to consider carefully the following factors before you invest in shares of the registrant s common stock

We may not be able to maintain and manage our growth, which may adversely affect our results of operations and financial condition and the value of our common stock.

Our strategy has been to increase the size of our company by opening new offices, acquiring other banks and by pursuing business development opportunities. We have grown rapidly since we commenced operations. We can provide no assurance that we will continue to be successful in increasing the volume of loans and deposits at acceptable risk levels and upon acceptable terms while managing the costs and implementation risks associated with our growth strategy. There can be no assurance that our further expansion will be profitable or that we will continue to be able to sustain our historical rate of growth, either through internal growth or through successful expansion of our markets, or that we will be able to maintain capital sufficient to support our continued growth. If we grow too quickly, however, and are not able to control costs and maintain asset quality, rapid growth also could adversely affect our financial performance.

#### Changes in interest rates affect our interest margins, which can adversely affect our profitability.

We may not be able to effectively manage changes in interest rates that affect what we charge as interest on our earning assets and the expense we must pay on interest-bearing liabilities, which may significantly reduce our earnings. Since rates charged on our loans often tend to react to market conditions faster than do rates paid on our deposit accounts, these rate cuts have had a negative impact on our earnings until we could make appropriate adjustments in our deposit rates. Fluctuations in interest rates are not predictable or controllable and, therefore, there can be no assurances of our ability to continue to maintain a consistent positive spread between the interest earned on our earning assets and the interest paid on our interest-bearing liabilities.

#### Our profitability depends significantly on economic conditions in our market area.

Our success depends to a large degree on the general economic conditions in our market areas. The local economic conditions in these areas have a significant impact on the amount of loans that we make to our borrowers, the ability of our borrowers to repay these loans and the value of the collateral securing these loans. A significant decline in general economic conditions caused by inflation, recession, unemployment or other factors beyond our control would impact these local economic conditions and could negatively affect our financial condition and performance.

#### If we lose key employees with significant business contacts in our market area, our business may suffer.

Our success is largely dependent on the personal contacts of our officers and employees in our market area. If we lose key employees temporarily or permanently, our business could be hurt. We could be particularly hurt if our key employees went to work for our competitors. Our future success depends on the continued contributions of our existing senior management personnel.

#### If we experience greater loan losses than anticipated, it will have an adverse effect on our net income.

While the risk of nonpayment of loans is inherent in banking, if we experience greater nonpayment levels than we anticipate, our earnings and overall financial condition, as well as the value of our common stock, could be adversely affected.

We cannot assure you that our monitoring procedures and policies will reduce certain lending risks or that our allowance for loan losses will be adequate to cover actual losses. In addition, as a result of the rapid growth in our loan portfolio, loan losses may be greater than management s estimates. Loan losses can cause insolvency and failure of a financial institution and, in such an event, our shareholders could lose their entire investment. In addition, future provisions for loan losses could materially and adversely affect our profitability. Any loan losses will reduce the loan loss allowance. A reduction in the loan loss allowance will be restored by an increase in our provision for loan losses. This would reduce our earnings which could have an adverse effect on our stock price.

In order to be profitable, we must compete successfully with other financial institutions which have greater resources and capabilities than we do.

The banking business in North Carolina in general is extremely competitive. Most of our competitors are larger and have greater resources than we do and have been in existence a longer period of time. We must overcome historical bank-customer relationships to attract customers away from our competition. We compete with the following types of institutions:

other commercial banks securities brokerage firms
savings banks mortgage brokers
thrifts insurance companies
credit unions mutual funds
consumer finance companies trust companies

Some of our competitors are not regulated as extensively as we are and, therefore, may have greater flexibility in competing for business. Some of these competitors are subject to similar regulation but have the advantages of larger established customer bases, higher lending limits, extensive branch networks, numerous automated teller machines, greater advertising-marketing budgets or other factors.

Our legal lending limit is determined by law. The size of the loans which we offer to our customers may be less than the size of the loans that larger competitors are able to offer. This limit may affect to some degree our success in establishing relationships with the larger businesses in our market.

#### New or acquired branch facilities and other facilities may not be profitable.

We may not be able to correctly identify profitable locations for new branches and the costs to start up new branch facilities or to acquire existing branches, and the additional costs to operate these facilities, may increase our noninterest expense and decrease earnings in the short term. If other banks or branches of other banks become available for sale, we may acquire them. It may be difficult to adequately and profitably manage our growth through the establishment of these branches. In addition, we can provide no assurance that these branch sites will successfully attract enough deposits to offset the expenses of operating these branch sites. Any new or acquired branches will be subject to regulatory approval, and there can be no assurance that we will succeed in securing such approvals.

#### Government regulations may prevent or impair our ability to pay dividends, engage in additional acquisitions, or operate in other ways.

Current and future legislation and the policies established by federal and state regulatory authorities will affect our operations. We are subject to supervision and periodic examination by the Federal Reserve Board and the North Carolina Commissioner of Banks. Our principal subsidiary, American Community Bank, as a state chartered commercial bank, also receives regulatory scrutiny from the North Carolina Commissioner of Banks and the FDIC. Banking regulations are designed primarily for the protection of depositors rather than shareholders, and they may limit our growth and the return to you as an investor by restricting its activities, such as:

the payment of dividends to shareholders;

possible transactions with or acquisitions by other institutions;

desired investments;

|     | loans and interest rates;  |
|-----|--|
|     | interest rates paid on deposits;   |
|     | the possible expansion of branch offices; and  |
| e r | the ability to provide securities or trust services.  egistered with the Federal Reserve Board as a bank holding company. We cannot predict what changes, if any, will be made to existing |

We are registered with the Federal Reserve Board as a bank holding company. We cannot predict what changes, if any, will be made to existing federal and state legislation and regulations or the effect that such changes may have on our business. The cost of compliance with regulatory requirements may adversely affect our ability to operate profitably.

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Our stock trading volume has been low compared with larger bank holding companies.

The trading volume in our common stock on the Nasdaq Capital Market has been comparable to other similarly sized bank holding companies since trading on the Capital Market began in July 2001. Nevertheless, this trading volume does not compare with more seasoned companies listed on other stock exchanges. Thus, the market in our common stock is somewhat limited in scope relative to some other companies. In addition, we can provide no assurance that a more active and liquid trading market for our stock will develop in the future.

Our articles of incorporation include anti-takeover provisions that may prevent shareholders from receiving a premium for their shares or effecting a transaction favored by a majority of shareholders.

Our articles of incorporation include anti-takeover provisions, including a supermajority vote requirement for a merger under certain circumstances as well as a provision allowing our Board of Directors to consider the social and economic effects of a proposed merger. Such provisions may have the effect of preventing shareholders from receiving a premium for their shares of common stock and discouraging a change of control by allowing management to prevent a transaction favored by a majority of the shareholders.

#### Our securities are not FDIC insured.

Our common stock is not a savings or deposit account or other obligation of the Bank, and is not insured by the Federal Deposit Insurance Corporation or any other governmental agency and is subject to investment risk, including the possible loss of principal.

#### ITEM 1B UNRESOLVED STAFF COMMENTS

Not applicable

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## **ITEM 2 - PROPERTIES**

The following table sets forth the location of American Community s main office and branch offices, as well as certain information relating to these offices.

|   |                | Approximate       | Owned            |
|---|----------------|-------------------|------------------|
|   | Year           | Square            | or               |
| Office Location Main Office             | Opened<br>1999 | Footage<br>14,774 | Leased<br>Leased |
| 2593 West Roosevelt Boulevard           |                |                   |                  |
| Monroe NC 28110<br>Indian Trail         | 1999           | 3,850             | Leased           |
| 13860 East Independence Blvd            |                |                   |                  |
| Indian Trail NC 28079 Sunset            | 1999           | 450               | Leased           |
| 120 East Sunset Drive                   |                |                   |                  |
| Monroe, NC 28111<br>Wal-Mart Superstore | 2000           | 600               | Leased           |
| 2406 West Roosevelt Blvd                |                |                   |                  |
| Monroe NC 28110<br>Marshville           | 2000           | 3,500             | Leased           |
| 7001 East Marshville Blvd               |                |                   |                  |
| Marshville NC 28103 Mint Hill           | 2000           | 2,500             | Leased           |
| 7200 Matthews-Mint Hill Rd              |                |                   |                  |
| Mint Hill NC 28227  Mountain Island     | 2000           | 4,500             | Owned            |
| 3500 Mt. Holly-Huntersville Rd          |                |                   |                  |
| Charlotte NC 28216 South Park           | 2003           | 2,800             | Leased           |
| 4500 Cameron Valley Parkway             |                |                   |                  |

| Charlotte NC           |      |        |        |
|------------------------|------|--------|--------|
| South End              | 2005 | 5,405  | Leased |
| 2130 South Boulevard   |      |        |        |
| Charlotte NC 28203     |      |        |        |
| Gaffney Main           | 1999 | 11,000 | Owned  |
| 217 N. Granard Street  |      |        |        |
| Gaffney S.C. 29341     |      |        |        |
| Blacksburg             | 2000 | 2,550  | Owned  |
| 207 W. Cherokee Street |      |        |        |
| Blacksburg SC 29702    |      |        |        |
| Chesnee Highway        | 2001 | 2,550  | Owned  |
| 626 Chesnee Highway    |      |        |        |
| Gaffney S.C 29341      |      |        |        |
| Tega Cay               | 2005 | 3,082  | Owned  |
| 1738 Gold Hill Road    |      |        |        |
| Tega Cay SC 29708      |      |        |        |

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In 1999 American Community entered into a Commercial Lease Agreement with TyPar Realty, Inc. for the lease of a portion of a two-story building constructed by L. C. Tyson Construction, Inc. This building serves as the main office of American Community. TyPar Realty, Inc. and L. C. Tyson Construction, Inc. are related interests of Carlton Tyson, a director of Bancshares. The lease was for thirty years commencing in 1999 with increases every five years plus our share of common area expenses. American Community has a right of first refusal to lease the remainder of the building as it becomes available and to purchase the building should it be offered for sale. This lease was entered into at arms-length and at then current market rates. The lease was reviewed by an independent third party real estate appraiser for assurance that the terms of the lease are not more favorable than would be engaged with any other party. Additionally, after a sealed bid process, L. C. Tyson Construction, Inc. was awarded as low bidder, the construction contract for American Community s permanent buildings in Marshville and Mountain Island. American Community believes the terms of that contract are fair to the bank. American Community sold and leased back the Marshville branch in 2001 to Carroll Edwards in an arms—length transaction at then current market rates. In 2002 Mr. Edwards was elected to the board of directors of American Community. In 2003, American Community entered into a commercial lease agreement with Zebulon Morris, Jr, a director of American Community, for the lease of a new building constructed by Mr. Morris. The lease is for 10 years commencing in 2003. This lease was entered into at arms-length and at then current market rates.

#### **Employees**

As of December 31, 2005, we had full-time 109 employees and 9 part-time employees. None of these employees are covered by a collective bargaining agreement. We consider relations with our employees to be good.

#### ITEM 3 LEGAL MATTERS

Not Applicable

#### ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable

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#### PART II

# ITEM 5 MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

American Community Bancshares common stock is listed on the Nasdaq Capital Market under the symbol ACBA. It began trading on this market on July 17, 2000. In addition, warrants to buy shares of American Community Bancshares included as a part of the units sold in April 2002 were also traded on the Nasdaq Capital Market under the symbol ACBAW. The warrants entitled the holder to purchase one share of common stock at \$10.50 per share and expired on April 30, 2005. At expiration of the warrants, 999,012 common shares were issued and total capital received was \$10,489,626. There were 6,853,240 shares of our common stock outstanding at December 31, 2005 owned by approximately 2,800 shareholders. The table below lists the high and low prices at which trades were completed during each quarter indicated for our stock and warrants to buy stock and are adjusted to reflect our three-for-two stock split effective in the form of a 50% stock dividend in February 2006.

|                | Commo   | n Stock | War     | rants   |
|----------------|---------|---------|---------|---------|
|                | High    | Low     | High    | Low     |
| <u>2005</u>    |         |         |         |         |
| First Quarter  | \$ 9.53 | \$ 9.46 | \$ 4.50 | \$ 2.33 |
| Second Quarter | 11.53   | 11.33   | 2.67    | 2.33    |
| Third Quarter  | 11.47   | 11.44   |         |         |
| Fourth Quarter | 12.51   | 12.07   |         |         |
| <u>2004</u>    |         |         |         |         |
| First Quarter  | 9.47    | 8.09    | 3.23    | 1.81    |
| Second Quarter | 9.43    | 7.85    | 2.93    | 1.87    |
| Third Quarter  | 8.81    | 7.58    | 2.09    | 1.20    |
| Fourth Quarter | 11.21   | 8.61    | 4.07    | 1.73    |

See Item 12 of this report for disclosure regarding securities authorized for issuance and equity compensation plans required by Item 201(d) of Regulation S-K.

#### ITEM 6 SELECTED FINANCIAL DATA

## AMERICAN COMMUNITY BANCSHARES, INC.

#### **Selected Financial Information and Other Data**

(\$ in thousands, except per share data)

|   |    | 2005     | At or for the Year Ended December 31, 2004 2003 2002 |           |    |           |    | 2001      |    |           |
|---|----|----------|--|-----------|----|-----------|----|-----------|----|-----------|
| Operating Data:                                     |    |          |  |           |    |           |    |           |    |           |
| Total interest income                               | \$ | 25,584   | \$   | 18,217    | \$ | 13,055    | \$ |           | \$ | 11,959    |
| Total interest expense                              |    | 9,180    |  | 6,220     |    | 5,169     |    | 5,294     |    | 7,095     |
| Net interest income                                 |    | 16,404   |  | 11,997    |    | 7,886     |    | 6,169     |    | 4,864     |
| Provision for loan losses                           |    | 809      |  | 574       |    | 784       |    | 915       |    | 543       |
| Net interest income after provision for loan losses |    | 15,595   |  | 11,423    |    | 7,102     |    | 5,254     |    | 4,321     |
| Non-interest income                                 |    | 3,294    |  | 3,337     |    | 2,645     |    | 2,030     |    | 1,790     |
| Non-interest expenses                               |    | 11,742   |  | 10,400    |    | 7,552     |    | 6,067     |    | 5,365     |
| Income before income taxes (benefit)                |    | 7,147    |  | 4,360     |    | 2,195     |    | 1,217     |    | 746       |
| Provision for income taxes (benefit)                |    | 2,639    |  | 1,617     |    | 807       |    | (83)      |    |           |
| Net income  | \$ | 4,508    | \$   | 2,743     | \$ | 1,388     | \$ | 1,300     | \$ | 746       |
| Per Share Data: (1)                                 |    |          |  |           |    |           |    |           |    |           |
| Earnings per share - basic                          | \$ | 0.71     | \$   | 0.56      | \$ | 0.33      | \$ | 0.34      | \$ | 0.28      |
| Earnings per share - diluted                        | Ψ  | 0.66     | Ψ  | 0.50      | Ψ  | 0.32      | Ψ  | 0.34      | Ψ  | 0.28      |
| Cash dividends per share                            |    | 0.13     |  | 0.07      |    | 0.05      |    | 0.51      |    | 0.20      |
| Market Price  |    | 0.13     |  | 0.07      |    | 0.05      |    |           |    |           |
| High  |    | 12.51    |  | 11.21     |    | 8.73      |    | 6.00      |    | 6.05      |
| Low   |    | 9.46     |  | 7.58      |    | 5.42      |    | 5.10      |    | 4.39      |
| Close   |    | 12.43    |  | 10.90     |    | 8.30      |    | 5.30      |    | 5.30      |
| Book value  |    | 7.43     |  | 7.06      |    | 5.71      |    | 5.45      |    | 5.01      |
| Tangible book value                                 |    | 5.89     |  | 5.04      |    | 5.71      |    | 5.45      |    | 5.01      |
| Weighted average shares outstanding                 |    |          |  |           |    |           |    |           |    |           |
| Basis   | 6  | ,364,336 | 4  | 4,912,256 | 4  | 1,236,564 |    | 3,854,078 | 2  | 2,669,644 |
| Diluted   | 6  | ,819,523 | :  | 5,513,361 | ۷  | ,315,951  |    | 3,861,653 | 2  | 2,669,644 |
| Selected Year-End Balance Sheet Data:               |    |          |  |           |    |           |    |           |    |           |
| Loans   | \$ | 332,708  | \$   | 307,988   | \$ | 204,533   | \$ | 165,366   | \$ | 141,267   |
| Allowance for loan losses                           |    | 4,331    |  | 3,488     |    | 2,529     |    | 2,375     |    | 1,736     |
| Intangible assets                                   |    | 10,510   |  | 10,617    |    |           |    |           |    |           |
| Total assets  |    | 436,671  |  | 399,458   |    | 281,253   |    | 215,105   |    | 181,956   |
| Deposits  |    | 345,401  |  | 306,665   |    | 208,163   |    | 174,315   |    | 154,909   |
| Borrowings  |    | 38,464   |  | 54,169    |    | 48,319    |    | 16,781    |    | 12,703    |
| Shareholders equity                                 |    | 50,886   |  | 36,972    |    | 24,189    |    | 23,076    |    | 13,577    |
| Selected Average Balances:                          |    |          |  |           |    |           |    |           |    |           |
| Total assets  | \$ | 420,941  | \$   | 366,668   | \$ | 246,042   | \$ | ,         | \$ | 163,317   |
| Loans   |    | 317,986  |  | 275,011   |    | 182,108   |    | 146,530   |    | 127,486   |
| Total interest-earning assets                       |    | 385,919  |  | 337,292   |    | 230,747   |    | 189,228   |    | 154,026   |
| Deposits  |    | 278,473  |  | 239,294   |    | 168,307   |    | 144,790   |    | 129,928   |
| Total interest-bearing liabilities                  |    | 320,230  |  | 292,402   |    | 196,469   |    | 158,694   |    | 135,144   |

Shareholders equity 45,937 32,275 23,501 19,850 11,941

(1) All share and per share amounts reflect the effects of the 10 % stock dividend paid by the Company during 2001 and the 50% stock dividend paid in 2006.

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## AMERICAN COMMUNITY BANCSHARES, INC.

#### **Selected Financial Information and Other Data**

(\$ in thousands, except per share data)

|  | At o    | At or for the Year Ended December 31, |        |        |        |  |  |  |  |
|--|---------|---------------------------------------|--------|--------|--------|--|--|--|--|
|  | 2005    | 2004                                  | 2003   | 2002   | 2001   |  |  |  |  |
| Selected Performance Ratios:                       |         |                                       |        |        |        |  |  |  |  |
| Return on average assets                           | 1.07%   | 0.74%                                 | 0.56%  | 0.65%  | 0.46%  |  |  |  |  |
| Return on average equity                           | 9.81%   | 8.50%                                 | 5.91%  | 6.55%  | 6.25%  |  |  |  |  |
| Net interest margin                                | 4.25%   | 3.56%                                 | 3.42%  | 3.26%  | 3.16%  |  |  |  |  |
| Noninterest expense to average assets              | 2.79%   | 2.84%                                 | 3.07%  | 3.03%  | 3.29%  |  |  |  |  |
| Efficiency ratio                                   | 59.61%  | 67.82%                                | 71.71% | 74.00% | 80.63% |  |  |  |  |
| Asset Quality Ratios:                              |         |                                       |        |        |        |  |  |  |  |
| Nonperforming loans to total loans                 | 0.29%   | 0.29%                                 | 0.16%  | 0.35%  | 0.66%  |  |  |  |  |
| Allowance for loan losses to period-end loans      | 1.30%   | 1.13%                                 | 1.24%  | 1.44%  | 1.23%  |  |  |  |  |
| Allowance for loan losses to nonperforming loans   | 455%    | 396%                                  | 766%   | 409%   | 187%   |  |  |  |  |
| Nonperforming assets to total assets               | 0.33%   | 0.30%                                 | 0.17%  | 0.48%  | 0.56%  |  |  |  |  |
| Net loan charge-offs (recoveries) to average loans | (0.01)% | 0.11%                                 | 0.35%  | 0.19%  | 0.15%  |  |  |  |  |

#### ITEM 7 - MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following presents management's discussion and analysis of our financial condition and results of operations and should be read in conjunction with the financial statements and related notes. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ significantly from those anticipated in these forward-looking statements as a result of various factors. The following discussion is intended to assist in understanding the financial condition and results of operations of Bancshares. Because American Community Bancshares, Inc. has no material operations and conducts no business on its own other than owning its subsidiary, American Community Bank (American Community), the discussion contained in this Management's Discussion and Analysis concerns primarily the business of American Community. However, for ease of reading and because the financial statements are presented on a consolidated basis, American Community Bancshares and American Community Bank are collectively referred to herein as American Community Bancshares or Bancshares unless otherwise noted.

#### **OVERVIEW**

In April 2000, Bancshares was formed as a holding company for American Community. Upon formation, one share of Bancshares \$1.00 par value common stock was exchanged for each of the then outstanding 1,492,063 shares of American Community s \$5.00 par value common stock. On April 15, 2004, Bancshares acquired First National Bank of the Carolinas (First National). First National shareholders could elect to receive \$22.64 in cash for each share of First National stock they owned, exchange each share of First National stock for 1.6347 shares of American Community Bancshares, Inc. stock, or a combination of stock and cash. As a result of the combination, the Company paid \$7.1 million for shares exchanged for cash and has issued 617,343 additional shares of stock. On April 1, 2005 First National was merged into American Community. Bancshares currently has no operations and conducts no business on its own other than owning American Community.

American Community was opened for business as a North Carolina-chartered commercial bank on November 16, 1998. It completed its first full fiscal year on December 31, 1999. American Community operates out of its main office at 2593 West Roosevelt Boulevard, Monroe, North Carolina. It also operates twelve other full service branches in Union and Mecklenburg Counties of North Carolina and Cherokee and York Counties of South Carolina. American Community is a North Carolina-chartered banking corporation.

First National commenced operations as a national banking association on October 18, 1996 and was purchased by Bancshares on April 15, 2004. First National was merged into American Community on April 1, 2005.

The Bank s lending activities are oriented to the consumer/retail customer as well as the small-to-medium sized business located in the Union and Mecklenburg County areas of North Carolina and the Cherokee and York County area of South Carolina. The Bank offers commercial, consumer, and mortgage lending products, as well as the ability to structure credit arrangements to fit specialized needs through accounts receivable financing, leasing arrangements and other products. The deposit services offered by the Bank include small business and personal checking and savings accounts and certificates of deposit. The Bank concentrates on customer relationships in building its customer deposit base and competes aggressively in the area of transaction accounts. Additional funding includes borrowings from the FHLB and various other financial institutions. The Bank also offers investment services through an agreement with Smith Barney.

#### Comparison of Financial Condition at December 31, 2005 and 2004

On April 15, 2004, the Company acquired First National Bank of the Carolinas (First National). When appropriate, during discussions regarding increases in certain asset and liability categories, information will be included to allow the reader to determine the portion of overall increases attributable to the merger and that attributable to core internal growth.

Total assets at December 31, 2005 increased by \$37.2 million or 9.3% to \$436.7 million compared to \$399.5 million at December 31, 2004. Bancshares had earning assets of \$403.5 million at year-end December 31, 2005 consisting of \$332.7 million in gross loans, \$66.3 million in investment securities and non-marketable equity securities, and \$4.5 million in interest-bearing deposits with banks. Total deposits as of December 31, 2005 increased by \$38.7 million or 12.6% to \$345.4 million compared to \$306.7 million at December 31, 2004. Total borrowings as of

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December 31, 2005 decreased by \$15.7 million or 29.0% from \$54.2 million to \$38.5 million. Stockholders equity was \$50.9 million at December 31, 2005 compared to \$37.0 million at December 31, 2004 for an increase of \$13.9 million or 37.6%.

Gross loans grew by \$24.7 million or 8.0% from \$308.0 million as of December 31, 2004 to \$332.7 million at year-end 2005. The composition of the loan portfolio, by category, as of December 31, 2005 is as follows: 9% 1-4 family mortgage loans, 26% commercial mortgage real estate loans, 13% construction/development real estate loans, 8% home equity lines of credit, 29% commercial loans, 11% consumer and other loans to individuals and 4% leases. The real estate category grew \$6.1 million from \$151.6 million to \$157.7 million. Within the real estate category, 1-4 family loans grew \$1.8 million from \$27.1 million to \$28.9 million, commercial mortgage real estate loans grew \$73,000 from \$84.6 million to \$84.7 million while construction/development loans increased \$4.2 million from \$39.8 million to \$44.0 million. These construction/development loans are primarily single family residences and owner occupied commercial properties. Net increases in other loan categories included \$3.2 million in home equity lines of credit, \$11.3 million in commercial and industrial loans, \$5.1 million in consumer and other loans and a net decrease of \$1.0 million in leases. The Bank takes no residual risk in the leasing portfolio as all lease residuals are personally guaranteed by the borrower. The composition of the loan portfolio at December 31, 2004, by category, was 9% 1-4 family mortgage loans, 27% commercial mortgage real estate loans, 13% construction/development real estate loans, 8% home equity lines of credit, 28% commercial loans, 10% consumer and other loans to individuals and 5% leases.

Bancshares recorded an \$809,000 provision for loan losses for the year ended December 31, 2005, representing an increase of \$235,000 from the \$574,000 provision for the year ended December 31, 2004. Bancshares also experienced a decrease in net loan charge-offs, from \$300,000 in 2004 to a net recovery of \$34,000 during 2005. The percentage of net loan charge-offs (recoveries) to average loans outstanding was (.01%) for the year ended December 31, 2005 as compared with .11% for the year ended December 31, 2004. Non-performing loans and leases totaled \$951,000 or .29% of total loans at December 31, 2005, up from \$881,000 or .29% of total loans at December 31, 2004. The composition of non-performing loans and leases at December 31, 2005 by category was 19% real estate, 24% commercial loans, 6% consumer and other loans to individuals and 51% leases. This compares to 58% real estate, 32% commercial loans, and 10% consumer and other loans to individuals at December 31, 2004. All non-performing loans and leases have been reviewed for collectibility and any specific reserves necessary have been recorded. The allowance for loan losses at December 31, 2004 of \$3.5 million represents 1.30% of total loans and 455% of non-performing loans. The increase in both the provision for loan losses and the increase in the allowance for loan losses in 2005 is primarily attributable to the increase in non-performing leases. Management believes that the allowance for loan losses as of December 31, 2005 is adequate to absorb losses inherent in the loan portfolio.

Bancshares had total investment securities of \$64.3 million at December 31, 2005 of which \$62.1 million are accounted for as available for sale under Statement of Financial Accounting Standards (SFAS) No. 115 and are presented at fair value, and \$2.2 million are intended to be held to maturity. The investment securities portfolio increased by \$10.3 million from the \$54.0 million balance at December 31, 2004. Additions to the investment portfolio included \$25.6 million in new securities purchases, largely funded from \$14.0 million in proceeds from investment maturities, calls, sales and principal re-payments. In 2003, the Company borrowed \$15.0 million in repurchase agreements with six month maturities and invested the proceeds in 10 year mortgaged backed securities to take advantage of increased spreads between short-term and long-term rates and provide protection against falling short-term interest rates. Due to rising short-term interest rates during the year, the interest rate spread on the securities purchased and the repurchase agreement used to fund the transaction narrowed. The \$15.0 million in repurchase agreements were paid off during 2005 with proceeds from the exercise of the Company s warrants which expired in April of 2005.

Interest-earning deposits with banks decreased by \$2.1 million primarily to fund loan demand.

Non interest-earning assets increased by \$5.1 million from \$32.4 million at December 31, 2004 to \$37.5 million at December 31, 2005. The increase is primarily attributable to an increase of \$1.0 million to \$3.3 million in other assets and a \$3.0 million increase in the cash and due from banks category. This includes cash on hand and customer deposits and other cash receipts that are in the process of collection and not available for overnight investment. Accrued interest receivable also increased \$736,000 to \$2.4 million at December 31, 2005 as a result of the increase in earning assets and also the increase in interest rates during the year. Bank premises and equipment was \$9.7 million at December 31, 2005 an increase of \$1.0 million from December 31, 2004 primarily due to the

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construction of our new Tega Cay branch. Foreclosed real estate and repossessed assets were \$386,000 and \$93,000, respectively, at December 31, 2005 an increase of \$168,000 from the foreclosed real estate balance of \$311,000 at December 31, 2004. This increase is primarily due to the addition of four 1-4 family properties foreclosed in 2005, offset by the sale of three properties in 2005 and the repossession of eight vehicles under lease in 2005.

Total deposits increased \$38.7 million or 12.6% from \$306.7 million on December 31, 2004 to 345.4 million on December 31, 2005. The composition of the deposit base, by category, at December 31, 2005 is as follows: 17% non-interest bearing demand deposits, 3% savings deposits, 21% money market and interest bearing demand deposits and 59% time deposits. All deposit categories experienced increases over the twelve-month period. Dollar and percentage increases by category were as follows: non-interest bearing demand deposits, \$12.5 million or 27%; savings deposits, \$9,000, money market and interest bearing demand deposits, \$4.5 million or 7%, and time deposits, \$21.6 million or 12%. Time deposits of \$100,000 or more totaled \$114.1 million, or 56% of time deposits at December 31, 2005. The composition of deposits at December 31, 2004 was 15% non-interest bearing demand deposits, 4% savings deposits, 22% money market and interest bearing demand deposits and 59% time deposits. Time deposits of \$100,000 or more at December 31, 2004 were \$96.9 million or 54% of time deposits.

At December 31, 2005, \$11.1 million of advances were outstanding with maturity dates ranging from February 2006 through February 2013. The balance of FHLB advances at December 31, 2004 was \$12.8 million. These advances are secured by a blanket lien on 1-4 family mortgage loans and certain loans secured by commercial property, Federal Home Loan Bank stock, and \$1.0 million in investment securities. Bancshares also maintained the capital lease for its main office. The recorded obligation under this capital lease at December 31, 2005 was \$1.7 million. Bancshares also maintained the 9.0% junior subordinated debentures in the amount of \$3,608,260. The entire \$3.6 million was eligible for inclusion as Tier I capital for American Community Bancshares, Inc. in 2005. In 2003, Bancshares issued additional junior subordinated debentures in the amount of \$10,310,000 million. The debentures have a maturity of thirty years with a five-year continuous call provision and are re-priced monthly based on 90 day LIBOR plus 280 basis points. The entire \$10.3 million was eligible for inclusion as Tier I capital for American Community Bancshares, Inc. in 2005. The Bank also offers corporate customers the option to sweep excess checking account balances into one day maturity repurchase agreements which are collateralized by certain of the Bank s investment securities. The balance of these repurchase agreements at December 31, 2005 was \$11.7 million. In 2003, the Company borrowed \$15.0 million under repurchase agreements with six month maturities and invested the proceeds in 10 year mortgaged backed securities to take advantage of increased spreads between short-term and long-term rates and provide protection against falling short-term interest rates. The \$15.0 million in repurchase agreements were paid off in 2005.

Other liabilities increased by \$268,000 to \$1.9 million at December 31, 2005 from \$1.6 million at December 31, 2004. The increase was primarily due to the increase in accrued income taxes for the year.

Bancshares began 2005 with total stockholders—equity of \$37.0 million. Total equity increased to \$50.9 million at December 31, 2005. This \$13.9 million increase was due to the exercise of 997,812 warrants resulting in \$10.4 million of additional capital, and comprehensive income for 2005 of \$3.9 million, which was offset by the \$861,000 payment of cash dividends of \$.20 per share in 2005. In addition 137,418 options to buy stock were exercised in 2005 resulting in \$535,000 in net proceeds.

## **Net Interest Income**

Like most financial institutions, the primary component of earnings for Bancshares is net interest income. Net interest income is the difference between interest income, principally from loan and investment securities portfolios, and interest expense, principally on customer deposits and borrowings. Changes in net interest income result from changes in volume, spread and margin. Volume refers to the average dollar level of interest-earning assets and interest-bearing liabilities, spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities, and margin refers to net interest income divided by average interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities, as well as levels of non-interest-bearing liabilities. During the fiscal years ended December 31, 2005, 2004 and 2003, average interest-earning assets were \$385.9 million, \$337.3 million, and \$230.7 million, respectively. During these same periods, Bancshares net yields on average interest-earning assets (net interest margin) were 4.25%, 3.56%, and 3.42%, respectively.

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Average Balances and Average Rates Earned and Paid. The following table sets forth, for the periods indicated, information with regard to average balances of assets and liabilities, as well as the total dollar amounts of interest income from interest-earning assets and interest expense on interest-bearing liabilities, resultant yields or costs, net interest income, net interest spread, net interest margin and ratio of average interest-earning assets to average interest-bearing liabilities. Average loans include non-accruing loans, the effect which is to lower the average rates shown.

|                                    | Year Ended<br>Average | l December | 31, 2005<br>Average | Year Ended December 31, 2004<br>Average Average |                            |       | Year Ende<br>Average | ed December | Average |  |
|------------------------------------|-----------------------|------------|---------------------|---|----------------------------|-------|----------------------|-------------|---------|--|
|                                    | Balance               | Interest   | Rate                | Balance<br>(Dolla                               | Interest<br>ars in thousan | Rate  | Balance              | Interest    | Rate    |  |
| Interest-earning assets:           |                       |            |                     | ,   |                            | ĺ     |                      |             |         |  |
| Loans                              | \$ 317,986            | \$ 23,062  | 7.25%               | \$ 275,011                                      | \$ 16,387                  | 5.96% | \$ 182,108           | \$ 11,761   | 6.46%   |  |
| Investments                        | 56,973                | 2,229      | 3.91%               | 53,499  | 1,740                      | 3.25% | 40,875               | 1,219       | 2.98%   |  |
| Interest-earning deposits          | 10,960                | 293        | 2.67%               | 8,782   | 89                         | 1.01% | 7,764                | 75          | .97%    |  |
| Total interest-earning assets      | 385,919               | 25,584     | 6.63%               | 337,292   | 18,216                     | 5.40% | 230,747              | 13,055      | 5.66%   |  |
| Other assets                       | 35,022                |            |                     | 29,376  |                            |       | 15,295               |             |         |  |
| Total assets                       | \$ 420,941            |            |                     | \$ 366,668                                      |                            |       | \$ 246,042           |             |         |  |
| Total appets                       | ψ ·· <b>2</b> 0,> ··· |            |                     | Ψ 200,000                                       |                            |       | Ψ 2 .0,0 .2          |             |         |  |
| Interest-bearing liabilities:      |                       |            |                     |   |                            |       |                      |             |         |  |
| Deposits:                          |                       |            |                     |   |                            |       |                      |             |         |  |
| Savings                            | \$ 11,845             | 28         | .24%                | \$ 11,071                                       | 26                         | .23%  | \$ 5,415             | 13          | .24%    |  |
| Money Market and NOW               | 70,425                | 1,021      | 1.45%               | 66,477  | 378                        | .57%  | 37,140               | 301         | .81%    |  |
| Time                               | 196,203               | 6,241      | 3.18%               | 161,746   | 4,058                      | 2.51% | 125,752              | 3,707       | 2.95%   |  |
| Borrowings (1)                     | 41,757                | 1,890      | 4.53%               | 53,108  | 1,758                      | 3.31% | 28,162               | 1,148       | 4.08%   |  |
| <u> </u>                           |                       |            |                     |   |                            |       |                      |             |         |  |
| Total interest-bearing liabilities | 320,230               | 9,180      | 2.87%               | 292,402   | 6,220                      | 2.13% | 196,469              | 5,169       | 2.63%   |  |
| Non-interest-bearing deposits      | 53,753                |            |                     | 39,861  |                            |       | 25,230               |             |         |  |
| Other liabilities                  | 1,021                 |            |                     | 2,130   |                            |       | 842                  |             |         |  |
| Stockholders equity                | 45,937                |            |                     | 32,275  |                            |       | 23,501               |             |         |  |
| Total liabilities and stockholders |                       |            |                     |   |                            |       |                      |             |         |  |
| equity                             | \$ 420,941            |            |                     | \$ 366,668                                      |                            |       | \$ 246,042           |             |         |  |
| Net interest income and interest   |                       |            |                     |   |                            |       |                      |             |         |  |
| rate spread                        |                       | \$ 16,404  | 3.76%               |   | \$ 11,996                  | 3.27% |                      | \$ 7,886    | 3.03%   |  |
| Net yield on average               |                       |            |                     |   |                            |       |                      |             |         |  |
| interest-earning assets            |                       |            | 4.25%               |   |                            | 3.56% |                      |             | 3.42%   |  |
| Ratio of average interest-earning  |                       |            |                     |   |                            |       |                      |             |         |  |
| assets to average interest-bearing |                       |            |                     |   |                            |       |                      |             |         |  |
| liabilities                        | 120.51%               |            |                     | 115.35%   | )                          |       | 117.45%              | <i>o</i>    |         |  |
|                                    |                       |            |                     |   |                            |       |                      |             |         |  |

<sup>(1)</sup> Borrowings includes borrowings from the Federal Home Loan Bank, securities sold under agreement to repurchase, federal funds sold, capital lease obligation and junior subordinated deferrable interest debentures.

## Rate/Volume Analysis

The following table analyzes the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. The table distinguishes between (i) changes attributable to volume (changes in volume multiplied by the prior period s rate), (ii) changes attributable to rate (changes in rate multiplied by the prior period s volume), and (iii) net change (the sum of the previous columns). The change attributable to both rate and volume (changes in rate multiplied by changes in volume) has been allocated equally to both the changes attributable to volume and the changes attributable to rate.

|                                      | December 31, 2005 vs. 2004<br>Increase (Decrease) |          |                      | Inc<br>(Dec         | vs. 2003   |          |
|--------------------------------------|---|----------|----------------------|---------------------|------------|----------|
|                                      | Du  | e to     |                      | Du                  |            |          |
|                                      | Volume  | Rate     | Total<br>(Dollars in | Volume<br>thousands | Rate       | Total    |
| Interest income:                     |   |          |                      |                     |            |          |
| Loans                                | \$ 2,839  | \$3,836  | \$ 6,675             | \$ 5,767            | \$ (1,141) | \$ 4,626 |
| Investment securities                | 124   | 365      | 489                  | 394                 | 127        | 521      |
| Interest-earning deposits with banks | 40  | 164      | 204                  | 10                  | 4          | 14       |
| Total interest income                | 3,003   | 4,365    | 7,368                | 6,171               | (1,010)    | 5,161    |
| Interest expense:                    |   |          |                      |                     |            |          |
| Deposits                             | 1,022   | 1,806    | 2,828                | 1,202               | (761)      | 441      |
| Borrowings                           | (445)   | 577      | 132                  | 921                 | (311)      | 610      |
| Total interest expense               | 577   | 2,383    | 2,960                | 2,123               | (1,072)    | 1,051    |
| Net interest income                  | \$ 2,426  | \$ 1,982 | \$ 4,408             | \$ 4,048            | \$ 62      | \$4,110  |

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### Comparison of Results of Operations for the Years Ended December 31, 2005 and 2004

*Net Income.* Bancshares generated net income in 2005 of \$4.5 million compared to net income in 2004 of \$2.7 million. On a per share basis, fully diluted earnings were \$.66 for 2005 compared to \$.50 for 2004. Return on average assets was 1.07% and .74% and return on average equity was 9.81% and 8.50% for the years ended December 31, 2005 and 2004, respectively.

Earnings for the year ended December 31, 2005 were positively impacted by strong growth in average earning assets and by increases in net interest income. The impact of the growth in average earning assets was further enhanced by the increase in the yield on interest-earning assets, which increased to 6.63% in 2005 from 5.40% in 2004.

*Net Interest Income.* Net interest income increased \$4.4 million from \$12.0 million in 2004 to \$16.4 million in 2005. Total interest income benefited from strong growth in average earning assets combined with an increase in net interest margin from 3.56% in 2004 to 4.25% in 2005.

Total average earning assets increased \$48.6 million or 14.4% from an average of \$337.3 million in 2004 to an average of \$385.9 million in 2005. Bancshares experienced solid loan growth during 2005 with average loan balances increasing by \$43.0 million. The increase in the average balances for investment securities and interest-earning deposits was \$5.7 million. Total interest income increased \$7.4 million due to an increase in average earning assets of \$48.6 million, complemented by an increase in yield on earning assets from 5.40% in 2004 to 6.63% in 2005. Average total interest-bearing liabilities increased by \$27.8 million during 2005, consisting of a \$39.2 million increase in average interest-bearing deposits while average borrowings decreased \$11.4 million.

Net interest margin is interest income earned on loans, securities and other earning assets, less interest expense paid on deposits and borrowings, expressed as a percentage of total average earning assets. The net interest margin for the year ended 2005 was 4.25% compared to 3.56% for 2004. The increase in net interest margin resulted from the differences between the terms and conditions of earning assets and interest-bearing liabilities. Interest rates on a significant portion of our earning assets, such as certain loans and short-term investments, are tied to index rates, including the prime lending rate and the Federal Funds rate. Conversely, rates on a significant portion of interest-bearing liabilities such as certificates of deposits and borrowings remain fixed until maturity. During the second half of 2005, the Federal Reserve Open Market Committee increased short-term interest rates eight times for a total of 200 basis points. When an interest rate increase occurs, yields on certain assets are increased immediately while the impact on deposits and borrowings is delayed until such time as these instruments mature and are replaced with instruments that reflect the interest rate increase. The average yield on earning assets for 2005 was 6.63% or 123 basis points higher than the 5.40% for 2004. The 2005 average cost of interest-bearing liabilities was 2.87% or 74 basis points higher than the 2.13% for 2004. As a result, the interest rate spread, which is the difference between the average yield on earning assets and the cost of interest-bearing funds, increased 49 basis points from 3.27% in 2004 to 3.76% in 2005.

Provision for Loan Losses. Bancshares provision for loan losses for 2005 was \$809,000, representing a \$235,000 or 40.9% increase from the \$574,000 recorded for 2004. Provisions for loan losses are charged to income to bring the allowance for loan losses to a level deemed appropriate by management based on factors discussed under Analysis of Loan Losses. The allowance for loan losses was \$4.3 million at December 31, 2005, representing 1.30% of total outstanding loans and 455% of non-performing loans. The allowance for loan losses at December 31, 2004 was \$3.5 million, representing 1.13% of total outstanding loans at that date and 396% of non-performing loans.

Non-interest Income. Non-interest income decreased by \$44,000 or 1.3% to \$3.3 million for the year ended December 31, 2005. The largest components of non-interest income were service charges on deposit accounts of \$2.3 million in 2005 unchanged from 2004, fees from mortgage banking operations of \$385,000 in 2005 as compared to \$365,000 in 2004, a 5.5% increase, and fees from accounts receivable financing of \$110,000 in 2005 as compared to \$85,000 in 2004, a 29% increase. Even though deposit transaction accounts increased from \$126.2 million at December 31, 2004 to \$143.3 million at December 31, 2005 there was no change in deposit account charges. The Bank implemented an overdraft privilege program to certain customers in 2003. The Bank discouraged customers who were over utilizing the program from doing so in 2005 which resulted in a decrease in deposit account charges directly relating to the overdraft privilege program. Fees from mortgage banking operations increased as the local economy remained strong and long-term rates remained favorable in 2005. Fees from accounts receivable financing increased due to an increase in average balances outstanding from \$595,000 in 2004 to \$940,000 in 2005, or a 58.0% increase.

Non-interest Expenses. Total non-interest expense increased \$1.3 million from \$10.4 million in 2004 to \$11.7 million in 2005. This 12.5% increase was primarily due to increases in compensation associated with the addition of two branches in 2005 and other growth and increases in occupancy and equipment expenses related to branch growth.

Salaries and benefits expense was \$5.7 million for the year ended December 31, 2005, representing an \$878,000 or 18.1% increase over the \$4.9 million recorded for the prior year. Occupancy and equipment costs were \$2.2 million for the year ended December 31, 2005 representing a \$395,000 or 22.5% increase over the \$1.8 million for the prior year. Non-interest expense in 2004 included a \$600,000 charge for the settlement of a customer lawsuit. Absent this charge, other expenses increased \$668,000 or 21.0% from 2004 primarily due to increases in office expenses, advertising and promotion, and professional fees related to the new branches and inclusion of First National expenses for all of 2005.

*Provision for Income Taxes*. Bancshares had tax expense of \$2.6 million, or 36.9% of income before income taxes, for the year ended December 31, 2005 compared to an income tax expense of \$1.6 million in 2004 or 37.1% of income before income taxes. The effective tax rate decreased primarily as a result of an increase in tax-free municipal bond investments from \$2.2 million in 2004 to \$6.5 million in 2005.

#### Comparison of Results of Operations for the Years Ended December 31, 2004 and 2003

*Net Income.* Bancshares generated net income in 2004 of \$2.7 million compared to net income in 2003 of \$1.4 million. On a per share basis, fully diluted earnings were \$.50 for 2004 compared to \$.32 for 2003. Return on average assets was .74% and .56% and return on average equity was 8.50% and 5.91% for the years ended December 31, 2004 and 2003, respectively.

Earnings for the year ended December 31, 2004 were positively impacted by strong growth in average earning assets and by increases in net interest income and non-interest income. The impact of the growth in average earning assets was further enhanced by the reduction in the cost of interest-bearing liabilities, which decreased to 2.13% in 2004 from 2.63% in 2003.

*Net Interest Income.* Net interest income increased \$4.1 million from \$7.9 million in 2003 to \$12.0 million in 2004. Total interest income benefited from strong growth in average earning assets combined with an increase in net interest margin from 3.42% in 2003 to 3.56% in 2004.

Total average earning assets increased \$106.6 million or 46% from an average of \$230.7 million in 2003 to an average of \$337.3 million in 2004. The acquisition of First National added \$65.5 million of the \$106.6 million increase, consisting of \$56.0 million in average loans, \$7.0 million in average investments and \$2.5 million in average interest bearing deposits. Bancshares experienced strong loan growth during 2004 with average loan balances increasing by \$92.9 million. The increase in the average balances for investment securities and interest-earning deposits was \$13.6 million. Total interest income increased \$5.2 million due to an increase in average earning assets of \$106.6 million, offset by a decrease in yield on earning assets from 5.66% in 2003 to 5.40% in 2004. Average total interest-bearing liabilities increased by \$95.9 million during 2004, consisting of a \$71.0 million increase in average interest-bearing deposits while average borrowings increased \$24.9 million.

Net interest margin is interest income earned on loans, securities and other earning assets, less interest expense paid on deposits and borrowings, expressed as a percentage of total average earning assets. The net interest margin for the year ended 2004 was 3.56% compared to 3.42% for 2003. The increase in net interest margin resulted from the differences between the terms and conditions of earning assets and interest-bearing liabilities. Interest rates on a significant portion of our earning assets, such as certain loans and short-term investments, are tied to index rates, including the prime lending rate and the Federal Funds rate. Conversely, rates on a significant portion of interest-bearing liabilities such as certificates of deposits and borrowings remain fixed until maturity. During the second half of 2004, the Federal Reserve Open Market Committee increased short-term interest rates five times for a total of 125 basis points. When an interest rate increase occurs, yields on certain assets are increased immediately while the impact on deposits and borrowings is delayed until such time as these instruments mature and are replaced with instruments that reflect the interest rate increase. The average yield on earning assets for 2004 was 5.40% or 26 basis points lower than the 5.66% for 2003. The 2004 average cost of interest-bearing liabilities was 2.13% or 50 basis points lower than the 2.63% for 2003. As a result, the interest rate spread, which is the difference between the average yield on earning assets and the cost of interest-bearing funds, increased 24 basis points from 3.03% in 2003 to 3.27% in 2004.

Provision for Loan Losses. Bancshares provision for loan losses for 2004 was \$574,000, representing a \$210,000 or 26.8% decrease from the \$784,000 recorded for 2003. Provisions for loan losses are charged to income to bring the allowance for loan losses to a level deemed appropriate by management based on factors discussed under Analysis of Loan Losses. Under American Community s loan grading system, loans classified as especially mentioned, substandard, doubtful or loss (which includes non-performing loans) actually decreased from 3.83% of total loans at December 31, 2003 to 2.58% of total loans at December 31, 2004 resulting in a decrease in current year provision and allowance for loan losses. The allowance for loan losses was \$3.5 million at December 31, 2004, representing 1.13% of total outstanding loans and 396% of non-performing loans. The allowance for loan losses at December 31, 2003 was \$2.5 million, representing 1.24% of total outstanding loans at that date and 766% of non-performing loans.

Non-interest Income. Non-interest income increased by \$693,000 or 26% to \$3.3 million for the year ended December 31, 2004 compared with \$2.6 million for the prior period. The largest components of non-interest income were service charges on deposit accounts of \$2.3 million in 2004 as compared to \$1.7 million in 2003, a 35% increase, fees from mortgage banking operations of \$365,000 in 2004 as compared to \$517,000 in 2003, a 29% decrease, and fees from accounts receivable financing of \$85,000 in 2004 as compared to \$94,000 in 2003, a 10% decrease. Service charge income increased as a result of the \$49.4 million or 64% increase in deposit transaction accounts from \$76.8 million at December 31, 2003 to \$126.2 million at December 31, 2004. The acquisition of First National accounted for \$363,000 of the \$566,000 increase in service charge income. Fees from mortgage banking operations decreased due to the increasing interest rate environment in 2004. Fees from accounts receivable financing decreased due to the decreased emphasis placed on this type of lending by management during the year.

Non-interest Expenses. Total non-interest expense increased from \$7.6 million in 2003 to \$10.2 million in 2004. This 34% increase was primarily due to the acquisition of FNB, increases in compensation associated with branch expansion and other growth, increases in occupancy and equipment expenses, and other expenses which include a \$600,000 charge for the settlement of a customer lawsuit. Salaries and benefits expense was \$4.9 million for the year ended December 31, 2004, representing a \$1.0 million or 26% increase over the \$3.9 million recorded for the prior year. Occupancy and equipment costs were \$1.8 million for the year ended December 31, 2003 representing a \$393,000 or 29% increase over the \$1.4 million for the prior year. Data processing cost was \$554,000 for the year ended December 31, 2004 representing a \$19,000 or 4% increase over the \$535,000 for the prior year.

*Provision for Income Taxes.* Bancshares had tax expense of \$1.6 million, or 37.1% of income before income taxes, for the year ended December 31, 2004 compared to an income tax expense of \$807,000 in 2003 or 36.7% of income before income taxes.

#### **Liquidity and Capital Resources**

Maintaining adequate liquidity while managing interest rate risk is the primary goal of Bancshares asset and liability management strategy. Liquidity is the ability to fund the needs of Bancshares borrowers and depositors, pay operating expenses, and meet regulatory liquidity requirements. Maturing investments, loan and mortgage-backed security principal repayments, deposit growth and borrowings from the Federal Home Loan Bank and other lenders are presently the main sources of Bancshares liquidity. Bancshares primary uses of liquidity are to fund loans, operating expenses, deposit withdrawals, repay borrowings and to make investments.

As of December 31, 2005, liquid assets (cash and due from banks, interest-earning deposits with banks, and investment securities available for sale) were approximately \$79.1 million, which represents 18% of total assets and 21% of total deposits and borrowings. Supplementing this liquidity, Bancshares has lines of credit from correspondent banks of approximately \$24.7 million and an additional line of credit with the FHLB equal to 15% of assets (subject to available qualified collateral, with borrowings of \$11.1 million outstanding from the FHLB at December 31, 2005). At December 31, 2005, outstanding commitments to extend credit were \$8.5 million and available line of credit balances totaled \$50.6 million. Management believes that the combined aggregate liquidity position of Bancshares is sufficient to meet the funding requirements of loan demand and deposit maturities and withdrawals in the near term.

Certificates of deposit represented 58.5% of Bancshares total deposits at December 31, 2005 a slight decrease from 58.9% at December 31, 2004. Bancshares growth strategy will include efforts focused on increasing the relative volume of transaction deposit accounts. Certificates of deposit of \$100,000 or more represented 33.0% of Bancshares total deposits at December 31, 2005. These deposits are generally considered rate sensitive, but management believes most of them are relationship-oriented. While Bancshares will need to pay competitive rates to retain these deposits at maturity, there are other subjective factors that will determine Bancshares continued retention of those deposits.

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Banks and bank holding companies, as regulated institutions, must meet required levels of capital. The FDIC and the Federal Reserve, the primary regulators of the Bank and Bancshares, respectively, have adopted minimum capital regulations or guidelines that categorize components and the level of risk associated with various types of assets. Financial institutions are expected to maintain a level of capital commensurate with the risk profile assigned to its assets in accordance with these guidelines. At December 31, 2005, Bancshares maintained capital levels exceeding the minimum levels for adequately capitalized bank holding companies and banks.

#### **Capital Ratios**

Bancshares and the Bank are subject to minimum capital requirements. As the following table indicates, at December 31, 2005, we exceeded our regulatory capital requirements.

At December 31, 2005

Well-

|                                 | Actual | Minimum     | Capitalized |
|---------------------------------|--------|-------------|-------------|
|                                 | Ratio  | Requirement | Requirement |
| American Community Bank:        |        |             |             |
| Total risk-based capital ratio  | 11.49% | 8.00%       | 10.00%      |
| Tier 1 risk-based capital ratio | 10.26% | 4.00%       | 5.00%       |
| Leverage ratio                  | 8.49%  | 4.00%       | 5.00%       |
| American Community Bancshares:  |        |             |             |
| Total risk-based capital ratio  | 16.64% | 8.00%       | NA          |
| Tier 1 risk-based capital ratio | 15.41% | 4.00%       | NA          |
| Leverage ratio                  | 12.78% | 4.00%       | NA          |

On July 2, 2003, the Board of Governors of the Federal Reserve issued a letter, SR 03-13, stating that trust preferred securities, such as those issued by American Community Capital Trust I and American Community Capital Trust II, Ltd., will continue to be included in Tier 1 capital until notice is given to the contrary. Accordingly, the above reflects those trust preferred securities. There can be no assurance that the Federal Reserve will continue to allow institutions to include trust preferred securities in Tier I capital for regulatory capital purposes. In the event of a disallowance, there would be a reduction in the Company s consolidated capital ratios. However, the Company believes that the Bank would still exceed the regulatory required minimums for capital adequacy purposes.

### **Asset/Liability Management**

Bancshares asset/liability management, or interest rate risk management, program is focused primarily on evaluating and managing the composition of its assets and liabilities in view of various interest rate scenarios. Factors beyond Bancshares control, such as market interest rates and competition, may also have an impact on Bancshares interest income and interest expense.

Interest Rate Gap Analysis. As a part of its interest rate risk management policy, Bancshares calculates an interest rate gap analysis is a common, though imperfect, measure of interest rate risk, which measures the relative dollar amounts of interest-earning assets and interest-bearing liabilities, which reprice within a specific time period, either through maturity or rate adjustment. The gap is the difference between the amounts of such assets and liabilities that are subject to repricing. A positive gap for a given period means that the amount of interest-earning assets maturing or otherwise repricing within that period exceeds the amount of interest-bearing liabilities maturing or otherwise repricing within the same period. Accordingly, in a declining interest rate environment, an institution with a positive gap would generally be expected, absent the effects of other factors, to experience a decrease in the yield on its assets greater than the decrease in the cost of its liabilities and its income should be negatively affected. Conversely, the cost of funds for an institution with a positive gap would generally be expected to increase more slowly than the yield on its assets in a rising interest rate environment, and such institution s net interest income generally would be expected to be positively affected by rising interest rates. Changes in interest rates generally have the opposite effect on an institution with a negative gap.

The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2005, which are projected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown which reprice or mature within a particular period were determined in accordance with the contractual terms of the assets or liabilities. Loans with adjustable rates are shown as being due at the end of the next upcoming adjustment period. Money market deposit accounts and negotiable

order of withdrawal

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or other transaction accounts are assumed to pay out over a decay schedule. In making the gap computations, standard assumptions regarding prepayment rates and deposit decay rates have been used for interest-earning assets and interest-bearing liabilities. In addition, the table reflects scheduled principal payments, which will be received throughout the lives of the loans. The interest rate sensitivity of Bancshares assets and liabilities illustrated in the following table would vary substantially if different assumptions were used or if actual experience differs from that indicated by such assumptions.

|   |                     | Terms to Repricing at December 31, 2005 |                    |        |                     |            |            |  |
|---|---------------------|---|--------------------|--------|---------------------|------------|------------|--|
|   |                     |   | ore Than           |        | ore Than            | Over       |            |  |
|   | 3 Months<br>or Less |   | Months<br>6 Months | to     | Months<br>12 Months | 12 Months  | Total      |  |
| INTERPORTE A DAINIG A GOFTO                             |                     |   | (Do                | ollars | in thousands        | )          |            |  |
| INTEREST EARNING-ASSETS Loans receivable:               |                     |   |                    |        |                     |            |            |  |
|   | \$ 90,702           | \$                                      | 4,431              | \$     | 6,455               | \$ 56,076  | \$ 157,664 |  |
| Real estate mortgage loans  Home equity lines of credit | \$ 90,702<br>27,732 | ф                                       | 4,431              | Ф      | 0,433               | \$ 30,070  | 27,732     |  |
| Commercial and industrial loans                         | 65,721              |   | 4,396              |        | 8.193               | 18.887     | 97.197     |  |
| Loans to individuals                                    | 13,978              |   | 3,155              |        | 4,439               | 14,369     | 35,941     |  |
| Lease financing, net                                    | 1,415               |   | 1,240              |        | 2,521               | 9,017      | 14,193     |  |
| Interest earning deposits with banks                    | 4,454               |   | 1,240              |        | 2,321               | 9,017      | 4,454      |  |
| Investment securities                                   | 4,000               |   | 2,000              |        | 1,999               | 56,308     | 64,307     |  |
| Non-marketable equity securities                        | 4,000               |   | 2,000              |        | 1,999               | 1,996      | 1,996      |  |
| Non-marketable equity securities                        |                     |   |                    |        |                     | 1,,,,0     | 1,770      |  |
| Total interest-earning assets                           | \$ 208,002          | \$                                      | 15,222             | \$     | 23,607              | \$ 156,653 | \$ 403,484 |  |
|   |                     |   |                    |        |                     |            |            |  |
| INTEREST-BEARING LIABILITIES                            |                     |   |                    |        |                     |            |            |  |
| Deposits:   |                     |   |                    |        |                     |            |            |  |
| Interest-bearing demand                                 | \$ 28,060           | \$                                      | 1,461              | \$     | 2,922               | \$ 52,766  | \$ 85,209  |  |
| Time  | 46,336              |   | 31,043             |        | 69,921              | 54,838     | 202,138    |  |
| Borrowings (1)  | 17,844              |   |                    |        |                     | 6,702      | 24,546     |  |
| Junior subordinated debentures                          | 10,310              |   |                    |        |                     | 3,608      | 13,918     |  |
|   |                     |   |                    |        |                     |            |            |  |
| Total interest-bearing liabilities                      | \$ 102,550          | \$                                      | 32,504             | \$     | 72,843              | \$ 117,914 | \$ 325,811 |  |
|   |                     |   |                    |        |                     |            |            |  |
| INTEREST SENSITIVITY GAP PER PERIOD                     | \$ 105,452          | \$                                      | (17,282)           | \$     | (49,236)            | \$ 38,739  | \$ 77,673  |  |
| CUMULATIVE INTEREST SENSITIVITY GAP                     | \$ 105,452          | \$                                      | 88,170             | \$     | 38,934              | \$ 77,673  | \$ 77,673  |  |
| CUMULATIVE GAP AS A PERCENTAGE OF TOTAL                 |                     |   |                    |        |                     |            |            |  |
| INTEREST-EARNING ASSETS                                 | 26.14%              |   | 21.85%             |        | 9.65%               | 19.25%     | 19.25%     |  |
| CUMULATIVE INTEREST-EARNING ASSETS AS A                 |                     |   |                    |        |                     |            |            |  |
| PERCENTAGE OF CUMULATIVE INTEREST BEARING               |                     |   |                    |        |                     |            |            |  |
| LIABILITIES   | 202.83%             |   | 165.28%            |        | 118.73%             | 123.84%    | 123.84%    |  |
|   |                     |   |                    |        |                     |            |            |  |

<sup>(1)</sup> Includes advances from the Federal Home Loan Bank, securities sold under agreement to repurchase, federal funds purchased and capital lease obligations.

### **Critical Accounting Policies and Estimates**

Bancshares discussion and analysis of its financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires Bancshares to make estimates and judgments regarding uncertainties that affect the reported amounts of assets, liabilities, revenues and expenses. On an ongoing basis, Bancshares evaluates its estimates which are based upon historical experience and on other assumptions that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

Bancshares significant accounting policies are described in Note 1 to the consolidated financial statements. Bancshares considers the following accounting policies to be most critical in their potential effect on its financial position or results of operations:

#### Allowance for Loan Losses

The most critical estimate concerns Bancshares allowance for loan losses. Bancshares records provisions for loan losses based upon known problem loans and estimated deficiencies in the existing loan portfolio. Bancshares methodology for assessing the appropriations of the allowance for loan losses consists of two key components, which are a specific allowance for identified problem or impaired loans and a formula allowance for the remainder of the portfolio.

Identified problem and impaired loans are measured for impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of the collateral, if the loan is collateral dependent. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant change. The adequacy of the allowance is also reviewed by management based upon its evaluation of then-existing economic and business conditions affecting the key lending areas of Bancshares and other conditions, such as new loan products, collateral values, loan concentrations, changes in the mix and volume of the loan portfolio; trends in portfolio credit quality, including delinquency and charge-off rates; and current economic conditions that may affect a borrower's ability to repay. Although management believes it has established and maintained the allowance for loan losses at appropriate levels, future adjustments may be necessary if economic, real estate and other conditions differ substantially from the current operating environment.

### **Interest Income Recognition**

Interest on loans is included in income as earned based upon interest rates applied to unpaid principal. Interest is generally not accrued on loans 120 days or more past due unless the loans are adequately secured and in the process of collection. Interest is not accrued on other loans when management believes collection is doubtful. All loans considered impaired are non-accruing. Interest on non-accruing loans is recognized as payments are received when the ultimate collectibility of interest is no longer considered doubtful. When a loan is placed on non-accrual status, all interest previously accrued is reversed against current-period interest income.

## Goodwill and Other Intangible Assets

Goodwill arose from the 2004 purchase of First National Bank of the Carolinas. Pursuant to Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets*, goodwill acquired will not be amortized but will be subject to an annual impairment test. The impairment test is a two-step process that begins with a comparison of book value and stock price. If the initial evaluation suggests that an impairment of the asset value exists, the second step would determine the amount of the impairment, if any. If the tests conclude that goodwill is impaired, the carrying value would be adjusted, and an impairment loss would be recorded. As of December 31, 2005 goodwill was not impaired. The Company reviews other identified intangible assets for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. If the sum of the expected future cash flows is less than the carrying amount of the asset, an impairment loss is recognized.

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## **Contractual Obligations**

The following table reflects the contractual obligations of the Company outstanding as of December 31, 2005.

|  | Payments Due by Period         |           |                     |           |            |  |
|--|--------------------------------|-----------|---------------------|-----------|------------|--|
|  | On Demand<br>or Less<br>than 1 |           |                     | After     |            |  |
|  | Year                           | 1-3 Years | 4-5 Years           | 5 Years   | Total      |  |
| Borrowings   | \$ 111                         | \$ (Doll  | ars in thousa<br>\$ | \$ 11,000 | \$ 11,111  |  |
| Securities sold under agreement to repurchase and federal funds sold | 11,733                         | φ         | φ                   | \$ 11,000 | 11,733     |  |
| Capital lease obligation   | 8                              | 19        | 33                  | 1,642     | 1,702      |  |
| Junior subordinated deferrable interest debentures                   |                                |           |                     | 13,918    | 13,918     |  |
| Operating leases   | 511                            | 784       | 769                 | 2,523     | 4,587      |  |
| Other contractual obligations  | 196                            |           |                     |           | 196        |  |
| Total contractual cash obligations, excluding deposits               | 12,559                         | 803       | 802                 | 29,083    | 43,247     |  |
| Deposits   | 290,565                        | 43,654    | 11,182              |           | 345,401    |  |
| Total contractual cash obligations, including deposits               | \$ 303,124                     | \$ 44,457 | \$ 11,984           | \$ 29,083 | \$ 388,648 |  |

The \$11.0 million in borrowings that matures in the After 5 Years column above includes long-term debt that has a call option whereby the lender (the FHLB ) may call the debt in 2006.

It has been the experience of Bancshares that deposit withdrawals are generally replaced with new deposits, thus not requiring any net cash outflow. Based on that assumption, management believes that it can meet its contractual cash obligations from normal operations.

### Commitments, Contingencies and Off-Balance Sheet Arrangements

Bancshares is a party to financial instruments with off-balance sheet risk including commitments to extend credit under existing lines of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

Off-balance sheet financial instruments whose contract amounts represent credit and interest rate risk are summarized as follows:

|   | Amo                 |           | nitment Expi<br>lars in thousa | eriod     |           |
|---|---------------------|-----------|--------------------------------|-----------|-----------|
|   | Less<br>than 1 Year | 1-3 Years | 4-5 Years                      | 5 Years   | Total     |
| Capital South Partnership commitment      | \$ 250              | \$        | \$                             | \$        | \$ 250    |
| Standby letters of credit                 | 3,151               |           |                                |           | 3,151     |
| Commitments to extend credit              | 8,504               |           |                                |           | 8,504     |
| Undisbursed lines of credit               | 15,510              | 8,264     | 3,480                          | 21,720    | 48,974    |
| Undisbursed portion of construction loans | 24,168              |           |                                |           | 24,168    |
| Total off-balance sheet commitments       | \$ 51,583           | \$ 8,264  | \$ 3,480                       | \$ 21,720 | \$ 85,047 |

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Bancshares does not have any special purpose entities or other similar forms of off-balance sheet financing arrangements.

Commitments to originate loans or to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Loan commitments generally expire within 30 to 45 days. Most equity line commitments are for a term of 15 years, and commercial lines of credit are generally renewable on an annual basis. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Bancshares evaluates each customer—s creditworthiness on a case-by-case basis. The amounts of collateral obtained, if deemed necessary by Bancshares upon extension of credit, is based on management—s credit evaluation of the borrower.

#### **Related Party Transactions**

Bancshares related party transactions for the same three year period have been limited to 1) loans made to executive officers and directors in the ordinary course of business and 2) the lease of certain buildings at prevailing market rates. At December 31, 2005, Bancshares had loans outstanding to executive officers and directors totaling approximately \$10.0 million. These loans were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other non-related borrowers. Management does not believe these loans involve more than the normal risk of collectibility or present other unfavorable features. The \$10.0 million in outstanding related party loans represents 3.0% of Bancshares total loan portfolio. Bancshares has never charged-off a loan to a related party.

## **Recent Accounting Pronouncements**

In November 2003, the Emerging Issues Task Force ( EITF ) issued EITF Issue No. 03-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments ( EITF 03-1 ). EITF 03-1 provided guidance for evaluating whether an investment is other-than-temporarily impaired and requires certain disclosures with respect to these investments. In September 2004, the Financial Accounting Standards Board ( FASB ) issued a FASB Staff Position ( FSP EITF 03-1-b ) to delay the requirement to record impairment losses EITF 03-1. The guidance also included accounting considerations subsequent to the recognition of an other-than-temporary impairment and requirements for disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. In November 2005, the FASB issued FSP FAS 115-1 and FAS 124-1, which addresses the determination as to when an investment is considered impaired. This FSP nullifies certain requirements of EITF 03-1 and supersedes EITF Topic No. D-44, Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security Whose Cost Exceeds Fair Value. This FSP is to be applied to reporting periods beginning after December 15. 2005. The Company is in process of evaluating the impact of this FSP.

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123(r) ( SFAS No. 123(r) ), Share-Based Payment , which is a revision of FASB Statement No. 123 Accounting for Stock-Based Compensation and supersedes APB Opinion No. 25 Accounting for Stock Issued to Employees . SFAS No. 123(r) requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation issued to employees over the period during which an employee is required to provide service in exchange for the award, which will often be the shorter of the vesting period of the period the employee will be retirement eligible. SFAS No. 123(r) sets accounting requirements for share-based compensation to employees, including employee-stock purchase plans ( ESPPs ). Awards to most nonemployee directors will be accounted for as employee awards. This Statement was to be effective for public companies that do not file as small business issuers as of the beginning of interim or annual reporting periods beginning after June 15, 2005. In April 2005, the Securities and Exchange Commission ( SEC ) issued Release No. 2005-57, which defers the effective date of SFAS No. 123(r) for many registrants. Registrants that do not file as small business users must adopt SFAS No. 123(r) as of the beginning of their first annual period beginning after June 15, 2005. Accordingly, the Company will adopt SFAS No. 123(r) on January 1, 2006, and is currently evaluating the effect on its consolidated financial statements. If we had included the cost of employee stock option compensation in our consolidated financial statements, our net income for the fiscal years ended December 31, 2005, 2004 and 2003 would have decreased by approximately \$51,000, \$79,000 and \$105,000, respectively. Accordingly, the adoption of SFAS No. 123(R) is not expected to have a material effect on our consolidated financial statements.

In March 2005, the SEC issued Staff Accounting Bulletin No. 107 (SAB 107), which contains guidance on applying the requirements in SFAS No. 123(r). SAB 107 provides guidance on valuation techniques, development of assumptions used in valuing employee share options and related MD&A disclosures. SAB 107 is effective for the period in which SFAS No. 123(r) is adopted. The Company will adopt SAB 107 on January 1, 2006, and is currently evaluating the effect on its consolidated financial statements.

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In May 2005, the FASB issued Statement of Financial Accounting Standards No. 154 (SFAS No. 154), Accounting Changes and Error Corrections, which replaces APB Opinion No. 20 Accounting Changes and FASB Statement No. 3 Reporting Accounting Changes in Interim Financial Statements. SFAS No. 154 changes the requirements for the accounting for and reporting of a change in an accounting principle. SFAS No. 154 requires retrospective application for voluntary changes in an accounting principle unless it is impracticable to do so. SFAS No. 154 is effective for accounting changes made in fiscal years beginning after December 15, 2005. The Company will adopt SFAS No. 154 on January 1, 2006 with no expected material effect on its consolidated financial statements.

From time to time, the FASB issues exposure drafts for proposed statements of financial accounting standards. Such exposure drafts are subject to comment from the public, to revisions by the FASB and to final issuance by the FASB as statements of financial accounting standards. Management considers the effect of the proposed statements on the consolidated financial statements of the Company and monitors the status of changes to and proposed effective dates of exposure drafts.

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## ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk reflects the risk of economic loss resulting from adverse changes in market price and interest rates. This risk of loss can be reflected in diminished current market values and/or reduced potential net interest income in future periods. Our market risk arises primarily from interest rate risk inherent in our lending and deposit-taking activities. The structure of our loan and deposit portfolios is such that a significant decline in interest rates may adversely impact net market values and net interest income. We do not maintain a trading account nor are we subject to currency exchange risk or commodity price risk. Interest rate risk is monitored as part of the Bank s asset/liability management functions. The following table presents information about the contractual maturities, average interest rates and estimated fair values of our financial instruments that are considered market risk sensitive at December 31, 2005.

| 2006       | 2007  | 2008   | 2009   | 2010<br>(Dollars in t  | Beyond<br>Five Years<br>housands)  | Total   | Average<br>Interest Rate  | Estimated<br>Fair Value  |
|------------|---|--|--|--|--|---|---|--|
|            |   |  |  |  |  |   |   |  |
|            |   |  |  |  |  |   |   |  |
| \$         | \$ 1,853  | \$ 3,158   | \$ 4,000   | \$ 6,859   | \$ 47,455  | \$ 63,325   | 4.38%   | \$ 62,127  |
|            |   |  |  |  | 2,180  | 2,180   | 3.98%   | 2,173  |
|            |   |  |  |  | 1,468  | 1,468   |   | 1,468  |
| 129,871    | 30,040  | 37,980   | 51,978   | 41,068   | 41,790   | 332,727   | 7.51%   | 333,987  |
| \$ 129,871 | \$ 31,893   | \$41,138   | \$ 55,978  | \$ 47,927  | \$ 92,893  | \$ 399,700  |   | \$ 399,755   |
|            |   |  |  |  |  |   |   |  |
| \$ 32,445  | \$ 5,846  | \$ 5,846   | \$ 5,846   | \$ 5,846   | \$ 29,380  | \$ 85,209   | 1.27%   | \$ 80,864  |
| 147,300    | 36,456  | 6,764  | 7,731  | 3,887  |  | 202,138   | 3.54%   | 200,307  |
| 11,852     | 8   | 10   | 14   | 19   | 26,561   | 38,464  | 5.15%   | 38,590   |
| \$ 101 507 | \$ 42 310   | \$ 12 620  | \$ 13 501  | \$ 0.752   | \$ 55 041  | \$ 325 811  |   | \$ 319,761   |
|            | 129,871<br>\$ 129,871<br>\$ 32,445<br>147,300<br>11,852 | \$ 1,853<br>129,871 30,040<br>\$ 129,871 \$ 31,893<br>\$ 32,445 \$ 5,846<br>147,300 36,456<br>11,852 8 | \$ 1,853 \$ 3,158<br>129,871 30,040 37,980<br>\$ 129,871 \$ 31,893 \$ 41,138<br>\$ 32,445 \$ 5,846 \$ 5,846<br>147,300 36,456 6,764<br>11,852 8 10 | \$ 1,853 \$ 3,158 \$ 4,000<br>129,871 30,040 37,980 51,978<br>\$ 129,871 \$ 31,893 \$ 41,138 \$ 55,978<br>\$ 32,445 \$ 5,846 \$ 5,846 \$ 5,846<br>147,300 36,456 6,764 7,731<br>11,852 8 10 14 | (Dollars in the state of the st | 2006 2007 2008 2009 2010 Five Years (Dollars in thousands)  \$ 1,853 \$ 3,158 \$ 4,000 \$ 6,859 \$ 47,455 | 2006 2007 2008 2009 2010 Five Years (Dollars in thousands)  \$ 1,853 \$ 3,158 \$ 4,000 \$ 6,859 \$ 47,455 \$ 63,325 | 2006 2007 2008 2009 2010 Five Years Total Interest Rate  \$ 1,853 \$ 3,158 \$ 4,000 \$ 6,859 \$ 47,455 \$ 63,325 4.38% 2,180 2,180 2,180 3.98% 1,468 1,468 1,468 1,468 1,468 1,468 1,468 1,29,871 30,040 37,980 51,978 41,068 41,790 332,727 7.51% \$ 129,871 \$ 31,893 \$ 41,138 \$ 55,978 \$ 47,927 \$ 92,893 \$ 399,700 \$ 32,445 \$ 5,846 \$ 5,846 \$ 5,846 \$ 5,846 \$ 5,846 \$ 29,380 \$ 85,209 1.27% 147,300 36,456 6,764 7,731 3,887 202,138 3.54% 11,852 8 10 14 19 26,561 38,464 5.15% |

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## ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

## AMERICAN COMMUNITY BANCSHARES, INC.

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and the Board of Directors

American Community Bancshares, Inc. and Subsidiaries

Monroe, North Carolina

We have audited the accompanying consolidated balance sheets of American Community Bancshares, Inc. and Subsidiaries as of December 31, 2005 and 2004, and the related consolidated statements of operations, stockholders equity and cash flows for each of the years in the three-year period ended December 31, 2005. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company s internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Community Bancshares, Inc. and Subsidiaries at December 31, 2005 and 2004 and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2005 in conformity with accounting principles generally accepted in the United States of America.

Charlotte, North Carolina

March 14, 2006

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 $AMERICAN\ COMMUNITY\ BANCSHARES,\ INC.\ AND\ SUBSIDIARIES$ 

## CONSOLIDATED BALANCE SHEETS

December 31, 2005 and 2004

|  | 2005          | 2004         |
|--|---------------|--------------|
| ASSETS   |               |              |
| Cash and due from banks  | \$ 12,495,073 | \$ 9,511,148 |
| Interest-earning deposits with banks   | 4,454,263     | 6,521,007    |
| Investment securities available for sale, at fair value (cost of \$63,324,908 and \$52,002,147 at December 31, |               |              |
| 2005 and 2004, respectively)   | 62,127,266    | 51,832,859   |
| Investment securities held to maturity, at cost (fair value approximates \$2,173,261 and \$2,193,268 at        |               |              |
| December 31, 2005 and 2004, respectively)  | 2,180,222     |              |