

BROADWAY FINANCIAL CORP \DE\  
Form 10-Q  
August 14, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2008

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-27464

**BROADWAY FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**95-4547287**  
(I.R.S. Employer  
Identification No.)

**4800 Wilshire Boulevard, Los Angeles, California**  
(Address of principal executive offices)

**90010**  
(Zip Code)

**(323) 634-1700**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 1,754,919 shares of the Company's Common Stock, par value \$0.01 per share, were outstanding as of July 31, 2008.

**Table of Contents****TABLE OF CONTENTS**

	<b>Page</b>
<b>PART I. <u>FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	
<u>Consolidated Balance Sheets as of June 30, 2008 (unaudited) and December 31, 2007</u>	1
<u>Consolidated Statements of Operations and Comprehensive Earnings (unaudited) for the three and six months ended June 30, 2008 and 2007</u>	2
<u>Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2008 and 2007</u>	3
<u>Notes to Unaudited Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	5
Item 4. <u>Controls and Procedures</u>	10
<b>PART II. <u>OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	11
Item 1A. <u>Risk Factors</u>	11
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	11
Item 3. <u>Defaults Upon Senior Securities</u>	11
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	11
Item 5. <u>Other Information</u>	12
Item 6. <u>Exhibits</u>	12
<u>Signatures</u>	13
Ex 31.1 <u>Section 302 Certification of CEO</u>	
Ex 31.2 <u>Section 302 Certification of CFO</u>	
Ex 32 <u>Section 906 Certification of CEO and CFO</u>	

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Balance Sheets**

	<b>June 30, 2008 (Unaudited)</b>	<b>December 31, 2007</b>
	<i>(Dollars in thousands, except per share amounts)</i>	
<b>Assets</b>		
Cash	\$ 6,310	\$ 4,331
Federal funds sold	800	
Cash and cash equivalents	7,110	4,331
Securities available for sale, at fair value	4,319	4,763
Securities held to maturity (fair value of \$25,560 at June 30, 2008 and \$29,152 at December 31, 2007)	25,458	29,184
Loans receivable held for sale, at lower of cost or fair value	12,300	3,554
Loans receivable, net of allowance of \$2,365 and \$2,051	325,129	300,024
Accrued interest receivable	2,081	1,867
Federal Home Loan Bank (FHLB) stock, at cost	5,428	4,536
Office properties and equipment, net	5,629	5,678
Bank owned life insurance	2,275	2,227
Other assets	828	643
Total assets	\$ 390,557	\$ 356,807
<b>Liabilities and stockholders equity</b>		
Deposits	\$ 254,106	\$ 228,727
Federal Home Loan Bank advances	100,700	96,500
Junior subordinated debentures	6,000	6,000
Other borrowings	2,500	
Advance payments by borrowers for taxes and insurance	443	512
Deferred income taxes	912	926
Other liabilities	2,845	2,093
Total liabilities	367,506	334,758
<b>Stockholders Equity:</b>		
Preferred non-cumulative and non-voting stock, \$.01 par value, authorized 1,000,000 shares; issued and outstanding 55,199 shares of Series A, 100,000 shares of Series B and 76,950 shares of Series C at June 30, 2008 and December 31, 2007; liquidation preference of \$552 for Series A, \$1,000 for Series B and \$1,000 for Series C at June 30, 2008 and December 31, 2007	2	2
Common stock, \$.01 par value, authorized 3,000,000 shares; issued 2,013,942 shares at June 30, 2008 and December 31, 2007; outstanding 1,755,219 shares at June 30, 2008 and 1,761,778 shares at December 31, 2007	20	20
Additional paid-in capital	12,221	12,212
Accumulated other comprehensive income (loss), net of taxes of (\$10) and \$3	(16)	6
Retained earnings-substantially restricted	14,215	13,152
Treasury stock-at cost, 258,723 shares at June 30, 2008 and 252,164 shares at December 31, 2007	(3,391)	(3,343)
Total stockholders equity	23,051	22,049
Total liabilities and stockholders equity	\$ 390,557	\$ 356,807

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Operations and Comprehensive Earnings****(Unaudited)**

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<i>(Dollars in thousands, except per share amounts)</i>			
Interest and fees on loans receivable	\$ 5,802	\$ 4,570	\$ 11,486	\$ 8,975
Interest on mortgage-backed securities	353	416	722	817
Interest on investment securities	13	25	29	50
Other interest income	105	78	205	162
<b>Total interest income</b>	<b>6,273</b>	<b>5,089</b>	<b>12,442</b>	<b>10,004</b>
Interest on deposits	1,627	1,730	3,294	3,338
Interest on borrowings	1,114	647	2,277	1,237
<b>Total interest expense</b>	<b>2,741</b>	<b>2,377</b>	<b>5,571</b>	<b>4,575</b>
<b>Net interest income before provision for loan losses</b>	<b>3,532</b>	<b>2,712</b>	<b>6,871</b>	<b>5,429</b>
Provision for loan losses	159	164	317	184
<b>Net interest income after provision for loan losses</b>	<b>3,373</b>	<b>2,548</b>	<b>6,554</b>	<b>5,245</b>
<b>Non-interest income:</b>				
Service charges	309	284	558	559
Net gains on mortgage banking activities	21	9	35	15
Net loss on sale of securities		(1)		(1)
Other	36	31	69	67
<b>Total non-interest income</b>	<b>366</b>	<b>323</b>	<b>662</b>	<b>640</b>
<b>Non-interest expense:</b>				
Compensation and benefits	1,511	1,391	2,958	2,819
Occupancy expense, net	343	276	676	536
Information services	176	173	348	334
Professional services	136	171	239	316
Office services and supplies	150	137	292	254
Other	292	352	593	542
<b>Total non-interest expense</b>	<b>2,608</b>	<b>2,500</b>	<b>5,106</b>	<b>4,801</b>
<b>Earnings before income taxes</b>	<b>1,131</b>	<b>371</b>	<b>2,110</b>	<b>1,084</b>
Income taxes	435	129	807	398
<b>Net earnings</b>	<b>\$ 696</b>	<b>\$ 242</b>	<b>\$ 1,303</b>	<b>\$ 686</b>
<b>Other comprehensive loss, net of tax:</b>				
Unrealized loss on securities available for sale	\$ (74)	\$ (108)	\$ (35)	\$ (115)
Income tax effect	29	43	13	46

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

Other comprehensive loss, net of tax	(45)	(65)	(22)	(69)
Comprehensive earnings	\$ 651	\$ 177	\$ 1,281	\$ 617
Net earnings	\$ 696	\$ 242	\$ 1,303	\$ 686
Dividends paid on preferred stock	(44)	(32)	(64)	(64)
Earnings available to common shareholders	\$ 652	\$ 210	\$ 1,239	\$ 622
Earnings per share-basic	\$ 0.37	\$ 0.13	\$ 0.70	\$ 0.38
Earnings per share-diluted	\$ 0.36	\$ 0.12	\$ 0.69	\$ 0.35
Dividends declared per share-common stock	\$ 0.05	\$ 0.05	\$ 0.10	\$ 0.10

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Consolidated Statements of Cash Flows****(Unaudited)**

	<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>
	<i>(Dollars in thousands)</i>	
<b>Cash flows from operating activities:</b>		
Net earnings	\$ 1,303	\$ 686
Adjustments to reconcile net earnings to net cash used in operating activities:		
Depreciation	201	155
Net amortization of premiums and discounts on loans purchased	(4)	18
Net amortization of deferred loan origination costs (fees)	(42)	42
Net amortization of premiums on mortgage-backed securities	17	34
Stock-based compensation expense	10	59
Net gains on mortgage banking activities	(35)	(15)
Net loss on sale of securities		1
Net increase in cash surrender value of bank owned life insurance	(48)	(49)
FHLB stock dividends	(120)	(68)
Provision for loan losses	317	184
Loans receivable originated for sale	(16,872)	(5,500)
Proceeds from sale of loans receivable held for sale	8,161	3,015
Changes in operating assets and liabilities:		
Accrued interest receivable	(214)	(130)
Other assets	(185)	295
Other liabilities	752	(137)
Net cash used in operating activities	(6,759)	(1,410)
<b>Cash flows from investing activities:</b>		
Net change in loans receivable	(25,376)	(14,055)
Purchases of mortgage-backed securities available for sale		(5,161)
Proceeds from call/maturity of investment securities held-to-maturity	1,000	
Proceeds from sale of mortgage-backed securities held-to-maturity		344
Principal repayments on mortgage-backed securities held-to-maturity	2,708	3,445
Principal repayments on mortgage-backed securities available for sale	410	194
Purchase of Federal Home Loan Bank stock	(772)	(215)
Capital expenditures for office properties and equipment	(152)	(197)
Net cash used in investing activities	(22,182)	(15,645)
<b>Cash flows from financing activities:</b>		
Net increase in deposits	25,379	7,580
Advances from the Federal Home Loan Bank	35,200	17,600
Principal repayments on advances from the Federal Home Loan Bank	(31,000)	(8,985)
Net increase in other borrowings	2,500	
Common and Preferred dividends paid	(240)	(230)
Purchases of treasury stock	(58)	
Reissuance of treasury stock	8	19
Stock options exercised, net of tax benefits		436
Change in advance payments by borrowers for taxes and insurance	(69)	(97)

Net cash provided by financing activities	31,720	16,323
Net increase (decrease) in cash and cash equivalents	2,779	(732)
Cash and cash equivalents at beginning of period	4,331	5,310
Cash and cash equivalents at end of period	\$ 7,110	\$ 4,578
<b>Supplemental disclosures of cash flow information:</b>		
Cash paid for interest	\$ 5,449	\$ 4,504
Cash paid for income taxes	\$ 422	\$ 798

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements****June 30, 2008****NOTE (1) Basis of Financial Statement Presentation**

The accompanying unaudited consolidated financial statements include Broadway Financial Corporation (the Company) and its wholly owned subsidiary, Broadway Federal Bank, f.s.b. (the Bank). Also included in the unaudited consolidated financial statements is Broadway Service Corporation, a wholly owned subsidiary of the Bank. All significant intercompany balances and transactions have been eliminated in consolidation.

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions for Form 10-Q. These unaudited consolidated financial statements do not include all disclosures associated with the Company's consolidated annual financial statements included in its annual report on Form 10-KSB for the year ended December 31, 2007 and, accordingly, should be read in conjunction with such audited consolidated financial statements. In the opinion of management, all adjustments (all of which are normal and recurring in nature) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

**NOTE (2) Recent Accounting Pronouncements**

On March 19, 2008, the Financial Accounting Standards Board (FASB) issued Statement No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an Amendment of FASB Statement 133*. Statement 161 enhances required disclosures regarding derivative and hedging activities, including enhanced disclosures regarding how: (a) an entity uses derivative instruments; (b) derivative instruments and related hedged items are accounted for under FASB Statement No. 133, *Accounting for Derivative Instruments and Hedging Activities*; and (c) derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. Statement No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Management does not anticipate this Statement to have a material impact on the Company's consolidated financial condition or results of operations.

**NOTE (3) Earnings Per Share**

Basic earnings per common share is computed by dividing net earnings available to common shareholders by the weighted average number of shares of Common Stock outstanding for the period. Diluted earnings per common share is computed by dividing net earnings available to common shareholders by the weighted average number of shares of Common Stock outstanding for the period, increased for the dilutive effect of Common Stock equivalents.

The following table shows how we computed basic and diluted earnings per share for the three and six months ended June 30, 2008 and 2007.

	For the three months ended		For the six months ended	
	2008	2007	2008	2007
	June 30,		June 30,	
	(Dollars in thousands, except per share)			
<b>Basic</b>				
Net earnings	\$ 696	\$ 242	\$ 1,303	\$ 686
Less: Preferred stock dividends	(44)	(32)	(64)	(64)
Earnings available to common shareholders	\$ 652	\$ 210	\$ 1,239	\$ 622
Weighted average common shares outstanding	1,757,523	1,654,028	1,758,789	1,645,779
Basic earnings per common share	\$ 0.37	\$ 0.13	\$ 0.70	\$ 0.38

<b>Diluted</b>								
Net earnings	\$	696	\$	242	\$	1,303	\$	686
Less: Preferred stock dividends		(44)		(32)		(64)		(64)
Earnings available to common shareholders	\$	652	\$	210	\$	1,239	\$	622
Weighted average common shares outstanding		1,757,523		1,654,028		1,758,789		1,645,779
Add: dilutive effects of assumed exercises of stock options		48,440		133,077		49,704		135,663
Average shares and dilutive potential common shares		1,805,963		1,787,105		1,808,493		1,781,442
Diluted earnings per common share	\$	0.36	\$	0.12	\$	0.69	\$	0.35

**Table of Contents****BROADWAY FINANCIAL CORPORATION AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements (continued)****June 30, 2008****NOTE (4) Fair Value**

Statement 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

Assets measured at fair value on a recurring basis are summarized below:

	June 30, 2008	Fair Value Measurements at June 30, 2008 Using	
		Quoted Prices in Active Markets for Identical Assets (Level 1) (Dollars in thousands)	Significant Other Observable Inputs (Level 2)
Assets:			
Securities available for sale	\$ 4,319		\$ 4,319

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**Forward-Looking Statements**

Certain matters discussed in this report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to, among other things, expectations regarding the business environment in which the Company operates, projections of future performance, perceived opportunities in the market, and statements regarding strategic objectives. These forward-looking statements are based upon current management expectations, and involve risks and uncertainties. Actual results or performance may differ materially from those suggested, expressed, or implied.

---

## **Table of Contents**

by forward-looking statements due to a wide range of factors including, but not limited to, the general business environment, the real estate market, competitive conditions in the business and geographic areas in which the Company conducts its business, regulatory actions or changes and other risks detailed in the Company's reports filed with the Securities and Exchange Commission, including the Company's Annual Reports on Form 10-KSB and Quarterly Reports on Form 10-Q or Form 10-QSB.

### **General**

Broadway Financial Corporation (the "Company") is primarily engaged in the savings and loan business through its wholly owned subsidiary, Broadway Federal Bank, f.s.b. ("Broadway Federal" or the "Bank"). Broadway Federal is a community-oriented savings institution dedicated to serving the African-American, Hispanic and other communities of Mid-City and South Los Angeles, California. Broadway Federal's business is that of a financial intermediary and consists primarily of attracting deposits from the general public and using such deposits, together with borrowings and other funds, to make mortgage loans secured by residential and non-residential real estate located primarily in Southern California. At June 30, 2008, Broadway Federal operated five retail-banking offices in Mid-City and South Los Angeles and two loan production offices in Irvine and Torrance. Broadway Federal is subject to significant competition from other financial institutions, and is also subject to regulation by federal agencies and undergoes periodic examinations by those regulatory agencies.

The Company's principal business is serving as a holding company for Broadway Federal. The Company's results of operations are dependent primarily on Broadway Federal's net interest income, which is the difference between the interest income earned on its interest-earning assets, such as loans and investments, and the interest expense paid on its interest-bearing liabilities, such as deposits and borrowings. Broadway Federal also generates recurring non-interest income, such as transactional fees on its loan and deposit portfolios. The Company's operating results are affected by the amount of provisions for loan losses and the Bank's non-interest expenses, which consist principally of employee compensation and benefits, occupancy expenses, and technology and communication costs. More generally, the results of operations of thrift and banking institutions are also affected by prevailing economic conditions, competition, and the monetary and fiscal policies of governmental agencies.

### **Results of Operations**

#### *Net Earnings*

Net earnings for the second quarter of 2008 were \$696,000, or \$0.36 per diluted share, up \$454,000, or 187.60%, when compared with net earnings of \$242,000, or \$0.12 per diluted share, in the second quarter of 2007. The increase in net earnings was primarily due to increased interest-earning assets and a higher net interest margin.

For the six months ended June 30, 2008, net earnings totaled \$1.3 million, or \$0.69 per diluted share, up \$0.6 million, or 89.94%, when compared with net earnings of \$0.7 million, or \$0.35 per diluted share, for the same period in 2007.

#### *Net Interest Income*

Net interest income before provision for loan losses of \$3.5 million in the second quarter of 2008 was up \$820,000, or 30.24%, from the second quarter a year ago. The increase was attributable to continued growth in our interest-earning assets and improvement in our net interest rate margin. Interest-earning assets averaged \$371.4 million in the current quarter, up \$73.7 million, or 24.74%, from the same period a year ago. Our net interest margin improved 16 basis points to 3.80% in the current quarter from 3.64% for the same period a year ago. Our net interest rate spread improved 19 basis points to 3.68% in the current quarter from 3.49% for the same period a year ago. The 19 basis point improvement in our net interest rate spread was attributable to the larger decline in the annualized cost of our average interest-bearing liabilities, compared to the decline in the annualized yield on our average interest-earning assets.

The annualized yield on our average interest-earning assets decreased 8 basis points to 6.76% in the current quarter from 6.84% for the same period a year ago. The decrease was the result of lower annualized yield on our average loans which decreased 18 basis points to 7.03% for the second quarter of 2008 from 7.21% for the same period in 2007.

---

## **Table of Contents**

The annualized cost of our average interest-bearing liabilities decreased 27 basis points to 3.08% in the current quarter from 3.35% for the same period a year ago. The annualized weighted average cost of deposits decreased 41 basis points to 2.66% in the second quarter of 2008 from 3.07% for the same period in 2007. The annualized weighted average cost of FHLB borrowings decreased 11 basis points to 3.92% in the second quarter of 2008 from 4.03% for the same period in 2007. The decrease in the cost of our average interest-bearing liabilities was the result of lower short-term interest rates and maturities of higher costing time deposits and FHLB borrowings.

For the six months ended June 30, 2008, net interest income before provision for loan losses totaled \$6.9 million, up \$1.4 million, or 26.56%, from a year ago, as a result of increased average interest-earning assets and higher net interest margin.

### *Provision for Loan Losses*

The provision for loan losses was reduced slightly to \$159,000 for second quarter 2008 compared to \$164,000 for second quarter 2007.

For the six months ended June 30, 2008, the provision for loan losses totaled \$317,000 compared to \$184,000 of provision in the year-ago period. The increase in loan loss provision was primarily due to higher loan originations.

### *Non-interest Income*

Non-interest income totaled \$366,000 in the second quarter of 2008, up \$43,000, or 13.31%, from the second quarter a year ago, primarily due to higher loan related fees and higher net gains on mortgage banking activities. The growth in loan related fees primarily resulted from increased payments of late charges.

For the six months ended June 30, 2008, non-interest income totaled \$662,000, up \$22,000, or 3.44%, from a year ago. The increase primarily reflected higher net gains on mortgage banking activities.

### *Non-interest Expense*

Non-interest expense totaled \$2.6 million in the second quarter of 2008, up \$108,000, or 4.32%, from the second quarter a year ago. The increase in non-interest expense was primarily due to higher compensation and benefits expense and occupancy expense. Compensation and benefits expense increased \$120,000, or 8.63%, primarily due to higher bonus expense. Bonus expense for the second quarter of 2008 increased \$95,000 as a result of improved profitability in 2008. Also contributing to the increase in compensation and benefits expense for the second quarter of 2008 was higher temporary personnel expense and increased health insurance costs. Occupancy expense increased \$67,000, or 24.28%, primarily due to the addition of a new branch. Partially offsetting the increases in compensation and benefits expense and occupancy expense was a \$60,000, or 17.05%, decrease in other expense, as the year-ago quarter included a \$125,000 expense to settle a personnel matter. Professional services expense also decreased \$35,000, or 20.47%, primarily due to lower consulting fees related to Sarbanes Oxley compliance and lower legal expenses.

For the six months ended June 30, 2008, non-interest expense totaled \$5.1 million, up \$0.3 million, or 6.35%, from a year ago, primarily reflecting higher compensation and benefits expense, occupancy expense and other expense which was partially offset by lower professional services expense. Compensation and benefits expense increased primarily due to higher bonus expense. Occupancy expense primarily increased due to the addition of a new branch. Other expense increased primarily due to increases in donations, sponsorships, promotion and FDIC insurance premiums. Professional services expense decreased primarily due to lower consulting fees related to Sarbanes Oxley compliance and lower legal expenses.

### **Income Taxes**

The Company's effective income tax rate was 38.46% for second quarter 2008 compared to 34.77% for second quarter 2007. The effective tax rate for the six months ended June 30, 2008 was 38.25% compared to 36.72% for the same period in the prior year. Income taxes are computed by applying the statutory federal income tax rate of 34.00% and the California income tax rate of 10.84% to earnings before income taxes.

---

## **Table of Contents**

### **Financial Condition**

#### *Assets, Loan Originations, Deposits and Borrowings*

At June 30, 2008, assets totaled \$390.6 million, up \$33.8 million, or 9.46%, from year-end 2007. During the first half of 2008, net loans, including loans held for sale, increased \$33.9 million, cash and cash equivalents increased \$2.8 million and FHLB stock increased \$0.9 million, while securities held to maturity decreased \$3.7 million.

Loan originations, including purchases, for the six months ended June 30, 2008 totaled \$68.4 million, up \$14.9 million, or 27.85%, from \$53.5 million a year ago. Loan repayments, including loan sales, amounted to \$34.8 million for the six months ended June 30, 2008, down \$2.0 million, or 5.43%, from \$36.8 million for the same period a year ago.

Deposits totaled \$254.1 million at June 30, 2008, up \$25.4 million, or 11.10%, from year-end 2007. During the first half of 2008, our core deposits (NOW, demand, money market and passbook accounts) increased \$10.1 million and our certificates of deposit increased \$15.3 million. The growth in our deposits was the result of new product offerings such as our Online Anniversary account, Flex Money Market account and Flex CD account. Additionally, a substantial portion of the increase in certificates of deposit was from brokered deposits. At June 30, 2008, core deposits represented 40.50% of total deposits compared to 40.61% at December 31, 2007, and brokered deposits represented 19.92% of total deposits compared to 15.32% at December 31, 2007.

Since the end of 2007, FHLB borrowings increased \$4.2 million, or 4.35%, to \$100.7 million at June 30, 2008 from \$96.5 million at December 31, 2007. The Company continued to utilize FHLB advances to fund loans as an additional alternative to retail deposits. During the second quarter of 2008, the Company borrowed \$2.5 million from its line of credit with First Federal Bank, which the Company invested into the Bank.

#### *Allowance for Loan Losses*

At June 30, 2008, the allowance for loan losses was \$2.4 million, or 0.72% of total gross loans receivable, excluding loans held for sale, compared to \$2.1 million, or 0.68% of total gross loans receivable, excluding loans held for sale, at year-end 2007.

Management believes that the allowance for loan losses is adequate to cover probable incurred losses in the loan portfolio as of June 30, 2008, but there can be no assurance that actual losses will not exceed the estimated amounts. The Bank is experiencing increased delinquencies which may necessitate the provision of additional loan loss reserves. In addition, the Office of Thrift Supervision ( OTS ) and the Federal Deposit Insurance Corporation periodically review the allowance for loan losses as an integral part of their examination process. These agencies may require an increase to the allowance for loan losses based on their judgments of the information available to them at the time of their examination.

#### *Non-Performing Assets*

Non-performing assets, consisting of non-accrual and delinquent loans 90 or more days past due, at June 30, 2008 were \$1.5 million, or 0.38% of total assets, compared to \$34,000, or 0.01% of total assets, at December 31, 2007. During the first half of 2008, three loans totaling \$1.5 million were placed on non-accrual status. The new non-accrual loans included a \$1.3 million loan secured by a church property located in Rancho Cucamonga, California and two unsecured lines of credit totaling \$110,000. No significant losses are anticipated on these new non-accrual loans. At June 30, 2008 and December 31, 2007, the Bank had no loans in foreclosure or REO (real estate owned) properties.

#### *Performance Ratios*

The annualized return on average equity for second quarter 2008 was 12.18%, compared to 8.66% for fourth quarter 2007 and 4.69% for second quarter 2007. The annualized return on average assets for second quarter 2008 was 0.73%, compared to 0.55% for fourth quarter 2007 and 0.31% for second quarter 2007. The efficiency ratio for second quarter 2008 was 66.91%, compared to 77.26% for fourth quarter 2007 and 82.37% for second quarter 2007. The improvement in our returns on average equity and average assets as well as our efficiency ratio was primarily due to higher net earnings in the second quarter of 2008 primarily as a result of the strong growth in our interest earning assets and improvement in our net interest rate margin which translated to higher net interest income.



**Table of Contents****Liquidity, Capital Resources and Market Risk**

Sources of liquidity and capital for the Company on a stand-alone basis include distributions from the Bank and the issuance of equity and debt securities, such as the preferred stock issued in 2002 and in 2006, the junior subordinated debentures issued during the first quarter of 2004, the sale to Cathay General Bancorp of 70,000 shares of common stock during the second quarter of 2004 and 145,000 shares of common stock during the second quarter of 2006 and \$2.5 million line of credit advances from First Federal Bank during the second quarter of 2008. Dividends and other capital distributions from the Bank are subject to regulatory restrictions.

The Bank's primary sources of funds are deposits, principal and interest payments on loans and securities, Federal Home Loan Bank advances, other borrowings, and to a lesser extent, proceeds from the sale of loans and securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and loan and security prepayments are greatly influenced by the general level of interest rates, economic conditions and competition.

Since December 31, 2007, there has been no material change in the Company's interest rate sensitivity. For a discussion on the Company's interest rate sensitivity and market risk, see the Company's annual report on Form 10-KSB for the year ended December 31, 2007, including the Company's audited consolidated financial statements and the notes thereto.

**Regulatory Capital**

The OTS capital regulations include three separate minimum capital requirements for savings institutions that are subject to OTS supervision. First, the tangible capital requirement mandates that the Bank's stockholder's equity, less intangible assets, be at least 1.50% of adjusted total assets as defined in the capital regulations. Second, the core capital requirement currently mandates that core capital (tangible capital plus certain qualifying intangible assets) be at least 4.00% of adjusted total assets as defined in the capital regulations. Third, the risk-based capital requirement presently mandates that core capital plus supplemental capital (as defined by the OTS) be at least 8.00% of risk-weighted assets as prescribed in the capital regulations. The capital regulations assign specific risk weightings to all assets and off-balance-sheet items for this purpose.

Broadway Federal was in compliance with all capital requirements in effect at June 30, 2008, and met all standards necessary to be considered well-capitalized under the prompt corrective action regulations adopted by the OTS pursuant to the Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA).

The following table reflects the required and actual regulatory capital ratios of Broadway Federal at the date indicated:

<b>Regulatory Capital Ratios For Broadway Federal</b>	<b>OTS Minimum Requirement</b>	<b>FDICIA Well-capitalized Requirement</b>	<b>Actual at June 30, 2008</b>
Tangible ratio	1.50%	N/A	7.71%
Core Capital ratio	4.00%	5.00%	7.71%
Tier 1 Risk-based ratio	4.00%	6.00%	10.35%
Total Risk-based ratio	8.00%	10.00%	11.11%

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES**

As of June 30, 2008, an evaluation was performed under the supervision of the Company's Chief Executive Officer ( CEO ) and Chief Financial Officer ( CFO ) of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of June 30, 2008. There were no significant changes in the Company's internal controls over financial reporting or in other factors during the Company's last fiscal quarter that could significantly affect those controls subsequent to June 30, 2008.

**Table of Contents****PART II. OTHER INFORMATION**

Item 1. LEGAL PROCEEDINGS  
None

Item 1A. RISK FACTORS

There were no material changes from risk factors previously disclosed in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2007.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS  
None

Item 3. DEFAULTS UPON SENIOR SECURITIES  
None

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Stockholders of the Company was held on June 25, 2008 for the following purposes:

(a) To elect three directors to serve until the Annual Meeting to be held in the year 2011 and until their successors are elected and have been qualified.

At the meeting, the stockholders re-elected Mr. A. Odell Maddox, Mr. Daniel A. Medina, and Mr. Virgil Roberts to serve as directors for three-year terms. The number of votes for each of the directors was as follows:

Mr. A. Odell Maddox	
For	1,659,972
Against	0
Abstain	79,234

Mr. Daniel Medina	
For	1,658,716
Against	0
Abstain	80,490

Mr. Virgil Roberts	
For	1,660,012
Against	0
Abstain	79,194

(b) To ratify the appointment of Crowe Chizek and Company LLP as the Company's independent auditors for 2008.

Edgar Filing: BROADWAY FINANCIAL CORP \DE\ - Form 10-Q

At the meeting, the stockholders ratified the appointment of Crowe Chizek and Company LLP as the Company's independent auditors for 2008 based upon 1,718,661 shares voting for, 19,233 shares voting against and 1,312 shares abstaining.

**Table of Contents**

(c) To approve the Broadway Financial Corporation 2008 Long-Term Incentive Plan.

At the meeting, the stockholders approved the Broadway Financial Corporation 2008 Long-Term Incentive Plan based upon 1,057,307 shares voting for , 127,964 shares voting against and 7,772 shares abstaining.

Item 5. OTHER INFORMATION

None

Item 6. EXHIBITS

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 14, 2008

By: /s/ Paul C. Hudson  
Paul C. Hudson

Chief Executive Officer

Date: August 14, 2008

By: /s/ Samuel Sarpong  
Samuel Sarpong

Chief Financial Officer