

GRAFTECH INTERNATIONAL LTD

Form 10-Q

November 04, 2008

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

for the quarterly period ended September 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

for the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-13888

**GRAFTECH INTERNATIONAL LTD.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**06-1385548**  
(I.R.S. Employer  
Identification Number)

**12900 Snow Road**

**Parma, OH**  
(Address of principal executive offices)

**44130**  
(Zip code)

**Registrant's telephone number, including area code: (216) 676-2000**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes  No

As of October 27, 2008, 118,990,054 shares of common stock, par value \$.01 per share, were outstanding.

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS***(Dollars in thousands, except share data)**(Unaudited)*

|   | At December 31,<br>2007 | At September 30,<br>2008 |
|---|-------------------------|--------------------------|
| <b>ASSETS</b>   |                         |                          |
| Current assets:   |                         |                          |
| Cash and cash equivalents   | \$ 54,741               | \$ 11,132                |
| Restricted cash   |                         | 1,456                    |
| Accounts and notes receivable, net of allowance for doubtful accounts of \$2,971 at December 31, 2007 and \$1,856 at September 30, 2008 | 158,486                 | 188,031                  |
| Inventories   | 285,433                 | 281,506                  |
| Prepaid expenses and other current assets   | 10,133                  | 10,921                   |
| Total current assets  | 508,793                 | 493,046                  |
| Property, plant and equipment   | 881,067                 | 885,997                  |
| Less: accumulated depreciation  | 564,613                 | 557,307                  |
| Net property, plant and equipment   | 316,454                 | 328,690                  |
| Deferred income taxes   | 7,144                   | 5,784                    |
| Goodwill  | 9,683                   | 8,047                    |
| Other assets  | 23,080                  | 15,850                   |
| Long-term investment  |                         | 135,624                  |
| Restricted cash   | 1,547                   |                          |
| Total assets  | \$ 866,701              | \$ 987,041               |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |                         |                          |
| Current liabilities:  |                         |                          |
| Accounts payable  | \$ 54,342               | \$ 56,612                |
| Interest payable  | 9,633                   | 813                      |
| Short-term debt   | 1,014                   | 11,982                   |
| Accrued income and other taxes  | 29,996                  | 44,811                   |
| Other accrued liabilities   | 108,699                 | 111,932                  |
| Total current liabilities   | 203,684                 | 226,150                  |
| Long-term debt:   |                         |                          |
| Principal value   | 423,234                 | 130,332                  |
| Fair value adjustments for hedge instruments  | 2,421                   | 204                      |
| Unamortized bond premium  | 481                     | 41                       |

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|  |            |            |
|--|------------|------------|
| Total long-term debt   | 426,136    | 130,577    |
| Other long-term obligations  | 94,010     | 94,648     |
| Deferred income taxes<br><i>(see Contingencies Note 15)</i>  | 30,171     | 27,525     |
| Stockholders' equity:  |            |            |
| Preferred stock, par value \$.01, 10,000,000 shares authorized, none issued  |            |            |
| Common stock, par value \$.01, 150,000,000 shares authorized, 105,169,507 shares issued at December 31, 2007 and 122,511,658 shares issued at September 30, 2008 | 1,052      | 1,225      |
| Additional paid-in capital   | 988,662    | 1,267,095  |
| Accumulated other comprehensive loss   | (278,316)  | (315,969)  |
| Accumulated deficit  | (506,666)  | (330,928)  |
| Less: cost of common stock held in treasury, 2,501,201 shares at December 31, 2007 and 3,974,012 shares at September 30, 2008                                    | (85,197)   | (112,509)  |
| Less: common stock held in employee benefit and compensation trusts, 471,373 shares at December 31, 2007 and 51,271 shares at September 30, 2008.                | (6,835)    | (773)      |
| Total stockholders' equity   | 112,700    | 508,141    |
| Total liabilities and stockholders' equity   | \$ 866,701 | \$ 987,041 |

*See accompanying Notes to Consolidated Financial Statements*

Table of Contents**PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS***(Dollars in thousands, except share data)**(Unaudited)*

|  | <b>For the</b>            |                  | <b>For the</b>           |                   |
|--|---------------------------|------------------|--------------------------|-------------------|
|  | <b>Three Months Ended</b> |                  | <b>Nine Months Ended</b> |                   |
|  | <b>September 30,</b>      |                  | <b>September 30,</b>     |                   |
|  | <b>2007</b>               | <b>2008</b>      | <b>2007</b>              | <b>2008</b>       |
| Net sales  | \$ 251,268                | \$ 315,748       | \$ 735,388               | \$ 925,288        |
| Cost of sales  | 172,727                   | 201,795          | 488,859                  | 588,884           |
| <b>Gross profit</b>  | <b>78,541</b>             | <b>113,953</b>   | <b>246,529</b>           | <b>336,404</b>    |
| Research and development   | 2,124                     | 2,479            | 6,403                    | 6,579             |
| Selling and administrative   | 21,079                    | 24,754           | 68,935                   | 71,033            |
| Restructuring charges, net   | 60                        | 7                | 806                      | 349               |
| <b>Operating income</b>  | <b>55,278</b>             | <b>86,713</b>    | <b>170,385</b>           | <b>258,443</b>    |
| Other (income) expense, net  | 791                       | (16,919)         | (13,490)                 | 11,095            |
| Interest expense   | 7,716                     | 3,427            | 28,973                   | 12,903            |
| Interest income  | (200)                     | (204)            | (1,424)                  | (782)             |
| Income from continuing operations before provision for income taxes and minority stockholders share of subsidiaries income | 46,971                    | 100,409          | 156,326                  | 235,227           |
| Provision for income taxes   | 13,530                    | 17,009           | 39,436                   | 59,489            |
| <b>Income from continuing operations before minority interest</b>  | <b>33,441</b>             | <b>83,400</b>    | <b>116,890</b>           | <b>175,738</b>    |
| Minority stockholders share of subsidiaries income   | 8                         |                  | 42                       |                   |
| <b>Income from continuing operations</b>   | <b>33,433</b>             | <b>83,400</b>    | <b>116,848</b>           | <b>175,738</b>    |
| Loss from discontinued operations, net of tax  |                           |                  | (3,117)                  |                   |
| <b>Net income</b>  | <b>\$ 33,433</b>          | <b>\$ 83,400</b> | <b>\$ 113,731</b>        | <b>\$ 175,738</b> |
| Basic income (loss) per common share:  |                           |                  |                          |                   |
| Income per share from continuing operations  | \$ 0.33                   | \$ 0.70          | \$ 1.17                  | \$ 1.61           |
| Loss per share from discontinued operations  |                           |                  | (0.03)                   |                   |
| <b>Net income per share</b>  | <b>\$ 0.33</b>            | <b>\$ 0.70</b>   | <b>\$ 1.14</b>           | <b>\$ 1.61</b>    |
| Weighted average common shares outstanding   | 101,344                   | 118,764          | 99,918                   | 109,063           |

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|   |  |         |    |         |    |         |    |         |
|---|--|---------|----|---------|----|---------|----|---------|
| Diluted earnings (loss) per common share:   |  |         |    |         |    |         |    |         |
| Income per share from continuing operations | \$   | 0.30    | \$ | 0.70    | \$ | 1.05    | \$ | 1.50    |
| Loss per share from discontinued operations |  |         |    |         |    | (0.03)  |    |         |
| Net income per share                        | \$   | 0.30    | \$ | 0.70    | \$ | 1.02    | \$ | 1.50    |
| Weighted average common shares outstanding  |  | 117,392 |    | 119,965 |    | 115,588 |    | 118,920 |
|   | <i>See accompanying Notes to Consolidated Financial Statements</i> |         |    |         |    |         |    |         |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS***(Dollars in thousands)**(Unaudited)*

|  | <b>For the<br/>Nine Months Ended<br/>September 30,</b> |                  |
|--|--|------------------|
|  | <b>2007</b>  | <b>2008</b>      |
| <b>Cash flow from operating activities:</b>  |  |                  |
| Net income   | \$ 113,731   | \$ 175,738       |
| <b>Adjustments to reconcile net income to net cash used in operating activities:</b> |  |                  |
| Loss from discontinued operations, net of tax  | 3,117  |                  |
| Depreciation and amortization  | 25,484   | 26,748           |
| Deferred income tax provision  | 2,579  | 309              |
| Restructuring charges  | 806  | 349              |
| Currency losses (gains)  | 2,490  | (7,752)          |
| Stock based compensation   | 3,752  | 3,861            |
| Interest expense   | 3,215  | 3,532            |
| Other (credits) charges, net   | (8,821)  | (696)            |
| Increase in working capital*   | (38,072)   | (29,560)         |
| (Gain) loss on sale of assets  | (25,225)   | 279              |
| Long-term assets and liabilities   | (6,917)  | (3,529)          |
| <b>Net cash provided by operating activities</b>                                     | <b>76,139</b>  | <b>169,279</b>   |
| <b>Cash flow from investing activities:</b>  |  |                  |
| Capital expenditures   | (33,629)   | (47,610)         |
| Loss from derivative instruments   |  | 311              |
| Purchase of long term investment   |  | (136,390)        |
| Proceeds from sale of assets   | 26,625   | 319              |
| (Increase) decrease in restricted cash   | (1,547)  | 91               |
| Payments for purchase price adjustments  | (2,794)  |                  |
| Patents capitalization   | (659)  |                  |
| <b>Net cash used in investing activities</b>   | <b>(12,004)</b>  | <b>(183,279)</b> |
| <b>Cash flow from financing activities:</b>  |  |                  |
| Short-term debt borrowings   | 731  | 11,625           |
| Revolving Facility borrowings  | 241,645  | 180,661          |
| Revolving Facility reductions  | (241,159)  | (70,877)         |
| Long-term financing obligations  | 2,975  | (296)            |
| Long-term debt reductions  | (234,479)  | (179,418)        |
| Excess tax benefit from stock-based compensation                                     | 5,061  | 14,273           |
| Purchase of treasury shares  |  | (21,250)         |
| Proceeds from exercise of stock options  | 19,667   | 36,910           |
| <b>Net cash used in financing activities</b>   | <b>(205,559)</b>                                       | <b>(28,372)</b>  |



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|  |           |           |
|--|-----------|-----------|
| Net decrease in cash and cash equivalents                    | (141,424) | (42,372)  |
| Effect of exchange rate changes on cash and cash equivalents | 789       | (1,237)   |
| Cash and cash equivalents at beginning of period             | 149,517   | 54,741    |
| Cash and cash equivalents at end of period                   | \$ 8,882  | \$ 11,132 |

\* Net change in working capital due to the following components:

|   |             |             |
|---|-------------|-------------|
| (Increase) decrease in current assets:                                |             |             |
| Accounts and notes receivable   | \$ (6,825)  | \$ (60,596) |
| Effect of factoring on accounts receivable                            | 9,346       | 24,096      |
| Inventories   | (15,576)    | (11,009)    |
| Prepaid expenses and other current assets                             | 1,442       | (735)       |
| Payments for antitrust investigations and related lawsuits and claims | (5,380)     |             |
| Restructuring payments  | (5,712)     | (873)       |
| (Decrease) increase in accounts payable and accruals                  | (97)        | 28,377      |
| Decrease in interest payable  | (15,270)    | (8,820)     |
| Increase in working capital   | \$ (38,072) | \$ (29,560) |

*See accompanying Notes to Consolidated Financial Statements*

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## PART I (CONT D)

## GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

(Unaudited)

*(Dollars in thousands)*

|  | Issued<br>Shares of<br>Common<br>Stock | Common<br>Stock | Additional<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Loss | Accumulated<br>Deficit | Treasury<br>Stock | Common Stock<br>Held<br>in<br>Employee<br>Benefit &<br>Compensation<br>Trust | Total<br>Stockholders<br>Equity | Total<br>Comprehensive<br>Income |
|--|--|-----------------|----------------------------------|---|------------------------|-------------------|--|---------------------------------|----------------------------------|
| <b>Balance at<br/>December 31, 2007</b>                      | 105,169,507                            | \$ 1,052        | \$ 988,662                       | \$ (278,316)                                  | \$ (506,666)           | \$ (85,197)       | \$ (6,835)   | \$ 112,700                      |                                  |
| Comprehensive<br>income:                                     |  |                 |                                  |   |                        |                   |  |                                 |                                  |
| Net income   |  |                 |                                  |   | 175,738                |                   |  | 175,738                         | \$ 175,738                       |
| Other comprehensive<br>income:                               |  |                 |                                  |   |                        |                   |  |                                 |                                  |
| Actuarial gain   |  |                 |                                  |   |                        |                   |  |                                 |                                  |
| Amortization of<br>initial net asset                         |  |                 |                                  | (43)  |                        |                   |  | (43)                            | (43)                             |
| Amortization of prior<br>service credit                      |  |                 |                                  | (4,368)                                       |                        |                   |  | (4,368)                         | (4,368)                          |
| Amortization of net<br>loss                                  |  |                 |                                  | 2,835   |                        |                   |  | 2,835                           | 2,835                            |
| Plan settlements   |  |                 |                                  | 171   |                        |                   |  | 171                             | 171                              |
| Unrealized gains on<br>securities                            |  |                 |                                  | (2,537)                                       |                        |                   |  | (2,537)                         | (2,537)                          |
| Foreign currency<br>translation<br>adjustments               |  |                 |                                  | (33,711)                                      |                        |                   |  | (33,711)                        | (33,711)                         |
| Total comprehensive<br>income                                |  |                 |                                  |   |                        |                   |  |                                 | \$ 138,085                       |
| Debt conversion  | 13,559,604                             | 136             | 221,753                          |   |                        |                   |  | 221,889                         |                                  |
| Treasury stock   |  |                 |                                  |   |                        | (27,312)          |  | (27,312)                        |                                  |
| Stock-based<br>compensation                                  | 516,511                                |                 | 17,659                           |   |                        |                   |  | 17,659                          |                                  |
| Stock held in<br>employee benefit and<br>compensation trusts |  |                 |                                  |   |                        |                   | 6,062  | 6,062                           |                                  |
| Common stock<br>issued to savings and<br>pension plan trusts | 124,207                                |                 | 2,148                            |   |                        |                   |  | 2,148                           |                                  |
| Sale of common<br>stock under stock                          | 3,141,829                              | 37              | 36,873                           |   |                        |                   |  | 36,910                          |                                  |

options

|                           |             |          |              |              |              |              |          |            |  |
|---------------------------|-------------|----------|--------------|--------------|--------------|--------------|----------|------------|--|
| <b>Balance at</b>         |             |          |              |              |              |              |          |            |  |
| <b>September 30, 2008</b> | 122,511,658 | \$ 1,225 | \$ 1,267,095 | \$ (315,969) | \$ (330,928) | \$ (112,509) | \$ (773) | \$ 508,141 |  |

*See accompanying Notes to Consolidated Financial Statements*

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**(1) Interim Financial Presentation**

These interim Consolidated Financial Statements are unaudited; however, in the opinion of management, they have been prepared in accordance with Rule 10-01 of Regulation S-X and reflect all adjustments (all of which are of a normal, recurring nature) which management considers necessary for a fair statement of financial position, results of operations and cash flows for the periods presented. These interim Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements, including the accompanying Notes, contained in our Annual Report on Form 10-K for the year ended December 31, 2007 (the **Annual Report** ). The year-end Consolidated Balance Sheet was derived from audited Consolidated Financial Statements, but does not include all disclosures required annually by accounting principles generally accepted in the United States of America.

Certain amounts in the Consolidated Financial Statements for the three and nine months ended September 30, 2007 have been reclassified to conform with the current period presentation.

During the first quarter of 2008, we revised our segment structure. Please refer to Note 7 for more information.

**(2) New Accounting Standards**

In May 2008, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position ( FSP ) Accounting Principles Board ( APB ) 14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)*. FSP APB 14-1 applies to convertible debt instruments that, by their stated terms, may be settled in cash (or other assets) upon conversion, including partial cash settlement of the conversion option. FSP APB 14-1 requires bifurcation of the instrument into a debt component that is initially recorded at fair value and an equity component. The difference between the fair value of the debt component and the initial proceeds from issuance of the instrument is recorded as a component of equity. The liability component of the debt instrument is accreted to par using the effective yield method; accretion is reported as a component of interest expense. The equity component is not subsequently re-valued as long as it continues to qualify for equity treatment. FSP APB 14-1 must be applied retrospectively to previously issued cash-settleable convertible instruments as well as prospectively to newly issued instruments. FSP APB 14-1 is effective for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Although we currently have no convertible instruments outstanding, we will adjust our prior period numbers due to the retrospective application requirement of this standard as applicable to our previously outstanding convertible debentures. We are currently evaluating the impact of FSP APB 14-1 on our consolidated financial statements.

In March 2008, the FASB issued Statement of Financial Accounting Standards ( SFAS ) 161, *Disclosures about Derivative Instruments and Hedging Activities* which amends and expands the disclosure requirements of SFAS 133, *Accounting for Derivative*

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*Instruments and Hedging Activities* (SFAS 133), to provide an enhanced understanding of an entity's use of derivative instruments, how they are accounted for under SFAS 133 and their effect on the entity's financial position, financial performance and cash flows. The provisions of SFAS 161 are effective as of the beginning of our 2009 fiscal year. We are currently evaluating the impact of adopting SFAS 161 on our financial statements.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations*. This statement replaces SFAS No. 141, *Business Combinations*, and requires an acquirer to recognize the assets acquired, the liabilities assumed and any noncontrolling interests in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. SFAS No. 141R requires that costs incurred to effect the acquisition be recognized separately from the acquisition as period costs. SFAS No. 141R also requires the recognition of restructuring costs that the acquirer expects to incur, but is not obligated to incur, separately from the business combination. In addition, this statement requires an acquirer to recognize assets and liabilities assumed arising from contractual contingencies as of the acquisition date, measured at their acquisition-date fair values. Other key provisions of this statement include the requirement to recognize the acquisition-date fair values of research and development assets separately from goodwill and the requirement to recognize changes in the amount of deferred tax benefits that are recognizable due to the business combination in either income from continuing operations in the period of the combination or directly in contributed capital, depending on the circumstances. This statement applies prospectively to business combinations for which the acquisition date is on or after fiscal years beginning after December 15, 2008. We do not expect the adoption of this standard to have a material impact on our consolidated financial statements.

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115*, (SFAS 159). This standard permits an entity to choose to measure many financial instruments and certain other items at fair value. Most of the provisions in SFAS 159 are elective; however, the amendment to SFAS 115, *Accounting for Certain Investments in Debt and Equity Securities*, applies to all entities with available-for-sale and trading securities. The fair value option established by SFAS 159 permits all entities to choose to measure eligible items at fair value at specified election dates. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option: (a) may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; (b) is irrevocable (unless a new election date occurs); and (c) is applied only to entire instruments and not to portions of instruments. We have adopted SFAS 159 as of January 1, 2008. The adoption of SFAS No. 159 did not have an impact on our consolidated results of operations and financial position as we made no additional fair value elections.

In September 2006, the FASB issued SFAS 157, *Fair Value Measurements*, (SFAS 157). This Statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 requires disclosure of information that enables users of the financial statements to assess the inputs

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used to develop fair value measurements and, for recurring fair value measurements using significant unobservable inputs, the effects of the measurements on earnings for the period. This statement is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued FSP 157-2, *Effective Date of FASB Statement No. 157*, which delays the effective date of SFAS 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the Board and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of Statement 157.

In accordance with the Staff Position, we adopted SFAS 157 for financial assets and liabilities as of January 1, 2008. The adoption did not have an impact on our consolidated results of operations and financial position.

**(3) Stock-Based Compensation**

In the three months ended September 30, 2008 and 2007, we recognized \$1.2 million and \$1.0 million, respectively, in stock-based compensation expense. A majority of the expense, \$1.1 million and \$0.9 million, respectively, was recorded as selling and administrative expenses in the Consolidated Statement of Operations, with the remaining expenses recorded as cost of sales and research and development.

In the nine months ended September 30, 2008 and 2007, we recognized \$3.9 million and \$3.8 million, respectively, in stock-based compensation expense. A majority of the expense, \$3.6 million and \$3.4 million, respectively, was recorded as selling and administrative expenses in the Consolidated Statement of Operations, with the remaining expenses recorded as cost of sales and research and development.

As of September 30, 2008, the total compensation cost related to non-vested restricted stock and stock options not yet recognized was \$3.0 million, which will be recognized over the weighted average life of 1.07 years.

Restricted stock activity under our equity incentive plans for the nine months ended September 30, 2008 was as follows:

|                                   | Number<br>of<br>Shares | Weighted-<br>Average<br>Grant Date<br>Fair Value |
|-----------------------------------|------------------------|--|
| Outstanding at January 1, 2008    | 1,077,300              | \$ 7.32  |
| Granted                           | 46,502                 | 19.84  |
| Vested                            | (465,656)              | 6.18   |
| Forfeited                         | (21,634)               | 9.17   |
| Outstanding at September 30, 2008 | 636,512                | \$ 9.01  |

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Stock option activity under the plans for the nine months ended September 30, 2008 was as follows:

|                                   | Number of<br>Shares | Weighted-<br>Average<br>Grant Date<br>Fair Value |
|-----------------------------------|---------------------|--|
| Outstanding at January 1, 2008    | 5,079,566           | \$ 7.16  |
| Granted                           |                     |  |
| Vested                            |                     |  |
| Expired                           | (532,398)           | 10.73  |
| Exercised                         | (3,081,395)         | 7.30   |
| Outstanding at September 30, 2008 | 1,465,773           | \$ 5.57  |

**(4) Equity Investment**

On June 30, 2008, we acquired 100% of the outstanding capital stock of Falcon-Seadrift Holding Corp, which we have since renamed GrafTech Seadrift Holding Corp ( GSHC ). GSHC s only material assets are limited partnership units constituting approximately 18.9% of the equity interest in Seadrift Coke, L.P. ( Seadrift ), a producer of needle coke. At September 30, 2008, a controlling interest of Seadrift was owned by one investor and the balance of the partnership was owned by various other investors and Seadrift employees.

The acquisition price of \$135 million (plus transaction costs) was paid for in cash, of which \$100 million was funded through borrowings under our principal revolving credit facility. The balance of the purchase price was paid from cash on hand.

GSHC has certain contractual rights related to Seadrift. These include the right to one of five seats on the board of directors of Seadrift (or, at our election, board observation rights in lieu thereof), a right of approval with respect to certain mergers and other transactions involving Seadrift, the right to veto Seadrift s repurchase of its own equity (other than from former employees), the right to receive certain information concerning Seadrift, certain registration rights, and customary tag along rights permitting us to participate in any proposed sale of the majority owners interests on the same terms and conditions. GSHC is subject to customary drag along obligations requiring us, if the majority owners sell their interests, to sell our interests on the same terms and conditions. GSHC has the right to require Seadrift to buy its equity interests in Seadrift (a put to Seadrift) at then fair market value beginning May 1, 2011. Upon exercise of the put, the fair market value would be determined assuming a sale of Seadrift as a going concern and without applying a discount for lack of liquidity, marketability, or lack of control.

Due to the limited partnership structure, we are accounting for the investment in Seadrift under FASB Staff Position SOP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*, which requires the application of the equity method of accounting for the investment. At September 30, 2008, the carrying value of our equity method investee exceeded our share of its equity by approximately \$122 million. We are currently determining the fair value of the assets and liabilities of Seadrift. We will allocate the difference between our cost and our share of the net assets of Seadrift which we believe will primarily consist of fixed assets, goodwill, and deferred taxes during the fourth quarter of 2008.

Certain key financial information, such as sales and gross profit, for Seadrift will be presented in our future filings.





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During the third quarter of 2008, we entered into a supply chain financing arrangement with a financing party. Under this arrangement, we essentially assigned our rights to purchase needle coke from our supplier. The financing party purchases the product from our supplier under the standard payment terms and then immediately resells it to us under longer payment terms. The financing party pays the supplier the purchase price for the product and then we pay the financing party. In effect, we have a longer period of time to pay the financing party than by purchasing directly from the supplier. Our payment for this needle coke will include a mark up (the Mark-Up). The Mark Up is a premium expressed as a percentage of the purchase price. The Mark-Up is subject to quarterly reviews. This arrangement will help us to maintain a balanced cash conversion cycle between inventory payments and the collection of receivables.

During the third quarter, the financing party began to purchase needle coke on our behalf. As of September 30, 2008, we have not yet made payment to the financing party due to our payment terms of approximately 90 days. Based on the guidance of SFAS 49, *Accounting for Product Financing Arrangements*, we recorded the inventory once title and risk of loss transferred from the supplier to the financing party. Through September 30, 2008, we purchased approximately \$10.3 million of inventory under this arrangement.

**(6) Earnings Per Share**

Basic and diluted EPS are calculated based upon the provisions of SFAS No. 128, *Earnings Per Share*, and EITF No. 04-8, *The Effect of Contingently Convertible Instruments on Diluted Earnings Per Share*, using the following share data:

|  | For the Three<br>Months Ended<br>September 30, |             | For the Nine<br>Months Ended<br>September 30, |             |
|--|--|-------------|---|-------------|
|  | 2007   | 2008        | 2007  | 2008        |
|  | <i>(In thousands, except share data)</i>       |             |   |             |
| Net income as reported   | \$ 33,433                                      | \$ 83,400   | \$ 113,731                                    | \$ 175,738  |
| Interest on Debentures, net of tax benefit                         | 897  |             | 2,691   | 1,718       |
| Amortization of Debentures issuance costs, net of tax benefit      | 422  |             | 1,266   | 816         |
| Net income, as adjusted  | \$ 34,752                                      | \$ 83,400   | \$ 117,688                                    | \$ 178,272  |
| Weighted average common shares outstanding for basic calculation   | 101,344,148                                    | 118,764,332 | 99,918,336                                    | 109,062,582 |
| Add: Effect of stock options and restricted stock                  | 2,477,149                                      | 1,200,796   | 2,098,965                                     | 1,497,424   |
| Add: Effect of Debentures  | 13,570,560                                     |             | 13,570,560                                    | 8,359,677   |
| Weighted average common shares outstanding for diluted calculation | 117,391,857                                    | 119,965,128 | 115,587,861                                   | 118,919,683 |

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

Basic earnings per common share are calculated by dividing net income by the weighted average number of common shares outstanding. Diluted earnings per share are calculated by dividing net income, as adjusted, by the sum of the weighted average number of common shares outstanding plus the additional common shares that would have been outstanding if potentially dilutive securities had been issued.

The calculation of weighted average common shares outstanding for the diluted calculation excludes consideration of stock options covering 49,566 in the three and nine months ended September 30, 2008 and 1,912,613 and 3,187,686 shares, respectively, in the three and nine months ended September 30, 2007, because the exercise of these options would not have been dilutive for those periods due to the fact that the exercise prices were greater than the weighted average market price of our common stock for each of those periods.

**(7) Segment Reporting**

Previously, until the fourth quarter of 2007, our businesses were reported in the following reportable segments: graphite electrode, advanced graphite materials, and other businesses, which consisted of natural graphite products, refractories and carbon electrodes.

During the fourth quarter of 2007 and first quarter of 2008, we made certain organizational changes and have realigned the management of our segment structure to better serve our customers in a cost effective manner. Information utilized by our chief operating decision maker to assess the performance and allocate resources was also changed so that it more closely aligned with the new operating structure of the company. With these changes, we evaluated our segments under SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*.

**Industrial Materials.** Our industrial materials segment manufactures and delivers high quality graphite electrodes and refractories products. Electrodes are key components of the conductive power systems used to produce steel and other non-ferrous metals. Refractory products are used in blast furnaces and submerged arc furnaces due to their high thermal conductivity and the ease with which they can be machined to large or complex shapes.

**Engineered Solutions.** Engineered solutions include advanced graphite materials products for the transportation, solar, and oil and gas exploration industries, as well as natural graphite products.

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We continue to evaluate the performance of our segments based on segment operating income. Intersegment sales and transfers are not material and the accounting policies of the reportable segments are the same as those for our Consolidated Financial Statements as a whole. Corporate expenses are allocated to segments based on each segment's percentage of consolidated sales.

Segment information for the three and nine months ended September 30, 2007 has been restated to reflect the current presentation.

The following tables summarize financial information concerning our reportable segments:

|  | <b>For the<br/>Three Months Ended<br/>September 30,<br/>2007</b> |                   | <b>For the<br/>Nine Months Ended<br/>September 30,<br/>2007</b> |                   |
|--|--|-------------------|---|-------------------|
|  | <b>2008</b>  | <b>2008</b>       | <b>2008</b>   | <b>2008</b>       |
|  | <i>(Dollars in thousands)</i>                                    |                   |   |                   |
| <b>Net sales to external customers:</b>  |  |                   |   |                   |
| Industrial materials   | \$ 215,411   | \$ 266,046        | \$ 630,781  | \$ 789,456        |
| Engineered solutions   | 35,857   | 49,702            | 104,607   | 135,832           |
| <b>Total net sales</b>   | <b>\$ 251,268</b>  | <b>\$ 315,748</b> | <b>\$ 735,388</b>   | <b>\$ 925,288</b> |
| <b>Segment operating income:</b>   |  |                   |   |                   |
| Industrial materials   | \$ 52,021  | \$ 74,180         | \$ 161,578  | \$ 228,491        |
| Engineered solutions   | 3,257  | 12,533            | 8,807   | 29,952            |
| <b>Total segment operating income</b>  | <b>\$ 55,278</b>   | <b>\$ 86,713</b>  | <b>\$ 170,385</b>   | <b>\$ 258,443</b> |
| <b>Reconciliation of segment operating income to income from continuing operations before provision for income taxes and minority stockholders' share of subsidiaries' income:</b> |  |                   |   |                   |
| Other (income) expense, net  | 791  | (16,919)          | (13,490)  | 11,095            |
| Interest expense   | 7,716  | 3,427             | 28,973  | 12,903            |
| Interest income  | (200)  | (204)             | (1,424)   | (782)             |
| <b>Income from continuing operations before provision for income taxes and minority stockholders' share of subsidiaries' income</b>  | <b>\$ 46,971</b>   | <b>\$ 100,409</b> | <b>\$ 156,326</b>   | <b>\$ 235,227</b> |

Assets by reportable segment are estimated based on the value of long-lived assets at each location and the sales mix to third party customers at that location.

|                        | <b>At December 31,<br/>2007</b> | <b>At September 30,<br/>2008</b> |
|------------------------|---------------------------------|----------------------------------|
|                        | <i>(Dollars in thousands)</i>   |                                  |
| Long-lived assets (a): |                                 |                                  |

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|                         |            |    |         |
|-------------------------|------------|----|---------|
| Industrial materials    | \$ 275,115 | \$ | 286,237 |
| Engineered solutions    | 51,022     |    | 50,500  |
| Total long-lived assets | \$ 326,137 | \$ | 336,737 |

(a) Long-lived assets represent fixed assets, net of accumulated depreciation and goodwill.

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At September 30, 2008, the outstanding balance of our restructuring reserve was \$2.1 million. We expect approximately one quarter of the remaining payments to be paid by the end of 2008, with the remaining payments made during 2009 and after. The balance at September 30, 2008 consisted of the following:

*Industrial Materials Segment:*

\$0.6 million related to the restructuring of our manufacturing facilities in France.

\$1.5 million related to the closure of our graphite electrode manufacturing operations in Caserta, Italy.

For the three months ended September 30, 2008, we recorded an immaterial restructuring charge. For the nine months ended September 30, 2008, we recorded a net restructuring charge of \$0.3 million related to severance and related costs associated with our Switzerland facility.

The following table summarizes activity relating to the restructuring liability at September 30, 2008:

|   | <b>Severance and<br/>Related<br/>Costs</b> | <b>Plant Shutdown<br/>and Related<br/>Costs</b> | <b>Total</b> |
|---|--|---|--------------|
|   | <i>(Dollars in thousands)</i>              |   |              |
| <b>Balance at January 1, 2008</b>           | \$ 2,393                                   | \$ 237  | \$ 2,630     |
| Restructuring charges                       | 349  |   | 349          |
| Payments and settlements                    | (672)                                      | (201)   | (873)        |
| Effect of change in currency exchange rates | (68)                                       | 16  | (52)         |
| <b>Balance at September 30, 2008</b>        | \$ 2,002                                   | \$ 52   | \$ 2,054     |

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The following table presents an analysis of other (income) expense, net:

|  | For the Three<br>Months Ended<br>September 30, |                    | For the Nine<br>Months Ended<br>September 30, |                  |
|--|--|--------------------|---|------------------|
|  | 2007   | 2008               | 2007  | 2008             |
|  | <i>(Dollars in thousands)</i>                  |                    |   |                  |
| Currency losses (gains)                  | \$ 233   | \$ (18,522)        | \$ (1,072)                                    | \$ (5,830)       |
| Loss on extinguishment of debt           | 2,758  | 2,060              | 13,046  | 6,785            |
| Debenture make-whole payment             |  |                    |   | 9,034            |
| Gain on sale of assets                   | (1,419)  | (271)              | (24,606)                                      | (279)            |
| Bank and other financing fees            | 548  | 560                | 1,707   | 1,543            |
| Loss on the sale of accounts receivable  | 74   | 261                | 549   | 836              |
| Sale of litigation rights                | (1,151)  |                    | (1,151)                                       |                  |
| Other                                    | (252)  | (1,007)            | (1,963)                                       | (994)            |
| <b>Total other (income) expense, net</b> | <b>\$ 791</b>                                  | <b>\$ (16,919)</b> | <b>\$ (13,490)</b>                            | <b>\$ 11,095</b> |

We have non-dollar-denominated intercompany loans between our GrafTech Finance, Inc. subsidiary ( Finco ) and some of our foreign subsidiaries. At September 30, 2008 and December 31, 2007, the aggregate principal amount of these loans was \$473.2 million and \$493.5 million, respectively (based on currency exchange rates in effect at such dates). These loans are subject to remeasurement gains and losses due to changes in currency exchange rates. Certain of these loans are deemed to be essentially permanent and, as a result, remeasurement gains and losses on these loans are recorded in accumulated other comprehensive loss in the stockholders' equity section of the Consolidated Balance Sheets. The balance of these loans is deemed to be temporary and, as a result, remeasurement gains and losses on these loans are recorded as currency gains / losses in other (income) expense, net, on the Consolidated Statements of Operations. In the three and nine months ended September 30, 2008, we had net totals of \$18.5 million and \$5.8 million, respectively, of currency gains due to the remeasurement of intercompany loans and the effect of transaction gains and losses related to foreign subsidiaries whose functional currency is the US dollar. In the three and nine months ended September 30, 2007, we had net totals of \$0.2 million of currency losses and \$1.1 million of currency gains, respectively.

In the nine months ended September 30, 2007, we sold land and certain assets related to our former graphite electrode manufacturing facility in Caserta, Italy. The gain recognized on this sale was \$23.7 million.

In connection with the redemption of \$235 million of the outstanding principal of the Senior Notes in the nine months ended September 30, 2007, we incurred a \$13.0 million loss on the extinguishment of debt, \$12.1 million of which related to the call premium and \$0.9 million of charges for the accelerated amortization of the debt issuance fees, terminated interest rate swaps and the premium related to the Senior Notes.

In connection with the redemption of \$180 million of the outstanding principal of the Senior Notes during the nine months ended September 30, 2008, we incurred a \$6.8 million loss on the extinguishment of debt, which includes \$6.2 million related to the call premium and \$0.6 million of charges for the accelerated amortization of the debt issuance fees, terminated interest rate swaps and the premium related to the Senior Notes.



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In connection with the conversion of our \$225 million of Convertible Senior Debentures in the nine months ended September 30, 2008, we incurred a \$9.0 million charge related to the make-whole provision. This charge represented the present value of all remaining scheduled interest payments from the date of conversion through January 15, 2011.

**(10) Benefit Plans**

The components of our consolidated net pension and postretirement cost (benefit) are set forth in the following tables:

|                                       | <b>Pension Benefits</b>       |             |                      |             |
|---------------------------------------|-------------------------------|-------------|----------------------|-------------|
|                                       | <b>For the Three</b>          |             | <b>For the Nine</b>  |             |
|                                       | <b>Months Ended</b>           |             | <b>Months Ended</b>  |             |
|                                       | <b>September 30,</b>          |             | <b>September 30,</b> |             |
|                                       | <b>2007</b>                   | <b>2008</b> | <b>2007</b>          | <b>2008</b> |
|                                       | <i>(Dollars in thousands)</i> |             |                      |             |
| Service cost                          | \$ 246                        | \$ 245      | \$ 735               | \$ 737      |
| Interest cost                         | 3,037                         | 2,890       | 9,048                | 8,670       |
| Expected return on plan assets        | (3,387)                       | (3,254)     | (10,093)             | (9,763)     |
| Amortization of transition obligation | (22)                          | (22)        | (65)                 | (65)        |
| Amortization of prior service cost    | 30                            | 327         | 91                   | 395         |
| Amortization of unrecognized loss     | 497                           | 497         | 1,487                | 1,492       |
| Settlements                           |                               |             | 102                  | 171         |
| Net cost                              | \$ 401                        | \$ 683      | \$ 1,305             | \$ 1,637    |

|  | <b>Post Retirement Benefits</b> |             |                      |             |
|--|---------------------------------|-------------|----------------------|-------------|
|  | <b>For the Three</b>            |             | <b>For the Nine</b>  |             |
|  | <b>Months Ended</b>             |             | <b>Months Ended</b>  |             |
|  | <b>September 30,</b>            |             | <b>September 30,</b> |             |
|  | <b>2007</b>                     | <b>2008</b> | <b>2007</b>          | <b>2008</b> |
|  | <i>(Dollars in thousands)</i>   |             |                      |             |
| Service cost                                 | \$ 124                          | \$ 120      | \$ 370               | \$ 360      |
| Interest cost                                | 417                             | 553         | 1,249                | 1,661       |
| Amortization of prior service (benefit) cost | (2,841)                         | 785         | (8,510)              | 121         |
| Amortization of unrecognized loss            | 1,096                           | 1,050       | 3,274                | 3,152       |
| Net (benefit) cost                           | \$ (1,204)                      | \$ 2,508    | \$ (3,617)           | \$ 5,294    |



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The following table presents our long-term debt:

|  | At December 31,<br>2007       | At September 30,<br>2008 |
|--|-------------------------------|--------------------------|
|  | <i>(Dollars in thousands)</i> |                          |
| Revolving Facility                                       | \$                            | \$ 110,000               |
| Senior Notes:  |                               |                          |
| Senior Notes due 2012                                    | 199,649                       | 19,906                   |
| Fair value adjustments for terminated hedge instruments* | 2,421                         | 204                      |
| Unamortized bond premium                                 | 481                           | 41                       |
| Total Senior Notes                                       | 202,551                       | 20,151                   |
| Debentures   | 222,905                       |                          |
| Other European debt                                      | 680                           | 426                      |
| Total  | \$ 426,136                    | \$ 130,577               |

\* Fair value adjustments for terminated hedge instruments will be amortized as a credit to interest expense over the remaining term of the Senior Notes.

In the nine months ended September 30, 2007, we redeemed a total of \$235 million of the outstanding principal amount of the 10 1/4% Senior Notes, due 2012, at 105.125% plus accrued interest. In connection with this redemption, we incurred a \$13.0 million loss on the extinguishment of debt.

In the nine months ended September 30, 2008, we redeemed a total of \$180 million of the outstanding principal amount of the 10 1/4% Senior Notes, due 2012, at 103.417% plus accrued interest. In connection with this redemption, we incurred a \$6.8 million loss on the extinguishment of debt.

On May 30, 2008, we called for redemption of the \$225 million outstanding principal amount of our 1 5/8% Convertible Senior Debentures. On the redemption date, the Debenture holders who exercised their conversion rights received 60.3136 shares of our common stock for each \$1,000 principal amount of Debentures on conversion, together with a make-whole payment totaling approximately \$9.0 million, which represented the present value of all remaining scheduled payments of interest on the redeemed Debentures from the date of conversion through January 15, 2011.

We also made a payment of \$0.2 million to the Debenture holders who did not exercise their conversion rights and opted to receive a redemption price in cash equal to 100% of the principal plus accrued but unpaid interest until the redemption date. These Debenture holders received the make-whole value in shares.



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Inventories are comprised of the following:

|                            | At December 31,<br>2007       | At September 30,<br>2008 |
|----------------------------|-------------------------------|--------------------------|
|                            | <i>(Dollars in thousands)</i> |                          |
| Inventories:               |                               |                          |
| Raw materials and supplies | \$ 97,009                     | \$ 94,745                |
| Work in process            | 132,709                       | 135,610                  |
| Finished goods             | 57,183                        | 52,986                   |
|                            | 286,901                       | 283,341                  |
| Reserves                   | (1,468)                       | (1,835)                  |
|                            | \$ 285,433                    | \$ 281,506               |

**(13) Interest Expense**

The following table presents an analysis of interest expense:

|   | For the Three<br>Months Ended<br>September 30,<br>2007 |          | For the Nine<br>Months Ended<br>September 30,<br>2008 |           |
|---|--|----------|---|-----------|
|   | <i>(Dollars in thousands)</i>                          |          |   |           |
| Interest incurred on debt   | \$ 6,812   | \$ 3,052 | \$ 26,254   | \$ 10,883 |
| Amortization of fair value adjustments for terminated hedge instruments | (127)  | (28)     | (485)   | (144)     |
| Amortization of premium on Senior Notes                                 | (23)   | (6)      | (92)  | (29)      |
| Amortization of discount on Debentures                                  | 168  |          | 502   | 320       |
| Interest on DOJ antitrust fine  |  |          | 5   |           |
| Amortization of debt issuance costs                                     | 772  | 367      | 2,456   | 1,691     |
| Interest incurred on other items  | 114  | 42       | 333   | 182       |
| Total interest expense  | \$ 7,716   | \$ 3,427 | \$ 28,973   | \$ 12,903 |

**(14) Other Comprehensive Income**

Other comprehensive income consisted of the following:

|   | <b>For the Three<br/>Months Ended<br/>September 30,</b> |                  | <b>For the Nine<br/>Months Ended<br/>September 30,</b> |                   |
|---|---|------------------|--|-------------------|
|   | <b>2007</b>   | <b>2008</b>      | <b>2007</b>  | <b>2008</b>       |
|   | <i>(Dollars in thousands)</i>                           |                  |  |                   |
| Net income  | \$ 33,433   | \$ 83,400        | \$ 113,731   | \$ 175,738        |
| Other comprehensive income:   |   |                  |  |                   |
| Foreign currency translation adjustments                              | 16,545  | (63,324)         | 24,282   | (33,711)          |
| Amortization of prior service costs and unrecognized gains and losses | 1,818   | (6,515)          | 4,070  | (3,942)           |
| <b>Total comprehensive income</b>                                     | <b>\$ 51,796</b>  | <b>\$ 13,561</b> | <b>\$ 142,083</b>                                      | <b>\$ 138,085</b> |

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We are involved in various investigations, lawsuits, claims, demands, environmental compliance programs and other legal proceedings arising out of or incidental to the conduct of our business. While it is not possible to determine the ultimate disposition of each of these matters, we do not believe that their ultimate disposition will have a material adverse effect on our financial position, results of operations or cash flows.

*Product Warranties*

We generally sell products with a limited warranty. We accrue for known warranty claims if a loss is probable and can be reasonably estimated. We also accrue for estimated warranty claims incurred based on a historical claims charge analysis. Claims accrued but not yet paid amounted to \$1.3 million at September 30, 2008 and \$1.5 million at December 31, 2007. The following table presents the activity in this accrual for the nine months ended September 30, 2008:

|                                      | <i>(Dollars in Thousands)</i> |         |
|--------------------------------------|-------------------------------|---------|
| <b>Balance at January 1, 2008</b>    | \$                            | 1,452   |
| Product warranty charges             |                               | 1,809   |
| Payments and settlements             |                               | (1,988) |
| <b>Balance at September 30, 2008</b> | \$                            | 1,273   |

**(16) Financial Information About the Issuers and Guarantors of Our Debt Securities and Subsidiaries Whose Securities Secure the Senior Notes and Related Guarantees**

On February 15, 2002, Finco, a direct subsidiary of GrafTech International Ltd. (the **Parent**), issued \$400 million aggregate principal amount of Senior Notes and, on May 6, 2002, \$150 million aggregate principal amount of additional Senior Notes. All of the Senior Notes were issued under a single Indenture and constitute a single class of debt securities. The Senior Notes mature on February 15, 2012. The Senior Notes have been guaranteed on a senior basis by the Parent and the following wholly-owned direct and indirect subsidiaries of the Parent: GrafTech Global, GrafTech International Holdings Inc., GrafTech International Trading Inc. and GrafTech Technology LLC. The Parent, Finco and these subsidiaries together hold a substantial majority of our U.S. assets.

On January 22, 2004, the Parent issued \$225 million aggregate principal amount of Debentures. The guarantors of the Debentures were the same as the guarantors of the Senior Notes, except for the Parent (which was the issuer of the Debentures but a

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

guarantor of the Senior Notes) and Finco (which was a guarantor of the Debentures but the issuer of the Senior Notes). The Parent and Finco were both obligors on the Senior Notes and the Debentures, although in different capacities.

The Debentures were called for redemption during the nine months ended September 30, 2008. In connection therewith, the entire \$225 million outstanding principal amount of the Debentures was either converted into shares of common stock or redeemed and the obligations of the guarantors of the Debentures under the applicable guarantees thereof were released. The guarantees of the Senior Notes remain in full force and effect.

The guarantors of the Senior Notes, solely in their respective capacities as such, are collectively called the **U.S. Guarantors**. Our other subsidiaries, which are not guarantors of the Senior Notes, are called the **Non-Guarantors**.

All of the guarantees are unsecured. All of the guarantees are full, unconditional and joint and several. Finco and each of the other U.S. Guarantors (other than the Parent) are 100% owned, directly or indirectly, by the Parent. All of the guarantees of the Senior Notes continue until the Senior Notes have been paid in full, and payment under such guarantees could be required immediately upon the occurrence of an event of default under the Senior Notes. If a guarantor makes a payment under its guarantee of the Senior Notes, it would have the right under certain circumstances to seek contribution from the other guarantors of the Senior Notes.

Provisions in the Revolving Facility restrict the payment of dividends by our subsidiaries to the Parent. At September 30, 2008, retained earnings of our subsidiaries subject to such restrictions were approximately \$1,246 million. Investments in subsidiaries are accounted for using the equity method of accounting.

The following tables set forth condensed consolidating balance sheets at December 31, 2007 and September 30, 2008 and condensed consolidating statements of operations and cash flows for each of the three month and nine months ended September 30, 2007 and 2008 of the Parent, Finco, all other U.S. Guarantors and the Non-Guarantors.

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Balance Sheet****at December 31, 2007**

|  | <b>Parent<br/>(Guarantor of<br/>Senior<br/>Notes)</b> | <b>Finco (Issuer<br/>of Senior<br/>Notes)</b> | <b>All Other<br/>U.S.<br/>Guarantors</b> | <b>Non-<br/>Guarantors</b> | <b>Consolidation/<br/>Eliminations</b> | <b>Consolidated</b> |
|--|---|---|--|----------------------------|--|---------------------|
| <b>ASSETS</b>                              |   |   |  |                            |  |                     |
| <b>Current assets:</b>                     |   |   |  |                            |  |                     |
| Cash and cash equivalents                  | \$ 168  | \$ 31,021                                     | \$                                       | \$ 23,670                  | \$ (118)                               | \$ 54,741           |
| Intercompany loans                         |   | 155,568                                       |  | 495,849                    | (651,417)                              |                     |
| Intercompany accounts receivable           |   | 8,446   |  | 7,525                      | (15,971)                               |                     |
| Accounts receivable - third party          |   |   | 25,945                                   | 132,541                    |  | 158,486             |
| Accounts and notes receivable, net         |   | 164,014                                       | 25,945                                   | 635,915                    | (667,388)                              | 158,486             |
| Inventories                                |   |   | 46,674                                   | 238,759                    |  | 285,433             |
| Prepaid expenses and other current assets  |   | 13  | 4,585                                    | 5,535                      |  | 10,133              |
| Total current assets                       | 168   | 195,048                                       | 77,204                                   | 903,879                    | (667,506)                              | 508,793             |
| Property, plant and equipment, net         |   |   | 74,464                                   | 241,990                    |  | 316,454             |
| Deferred income taxes                      |   |   | 850                                      | 6,404                      | (110)                                  | 7,144               |
| Intercompany loans                         |   | 585,739                                       |  |                            | (585,739)                              |                     |
| Investments in subsidiaries                | 333,897   |   | 330,848                                  |                            | (664,745)                              |                     |
| Goodwill                                   |   |   |  | 9,683                      |  | 9,683               |
| Other assets                               | 3,216   | 7,013   | 5,197                                    | 7,654                      |  | 23,080              |
| Restricted cash                            |   |   |  | 1,547                      |  | 1,547               |
| Total assets                               | \$ 337,281  | \$ 787,800                                    | \$ 488,563                               | \$ 1,171,157               | \$ (1,918,100)                         | \$ 866,701          |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b> |   |   |  |                            |  |                     |
| <b>Current liabilities:</b>                |   |   |  |                            |  |                     |
| Accounts payable                           | \$  | \$  | \$ 7,373                                 | \$ 47,087                  | \$ (118)                               | \$ 54,342           |
| Interest payable                           | 1,676   | 7,949   |  | 8                          |  | 9,633               |
| Intercompany loans                         |   | 503,373                                       | 142,775                                  | 21,240                     | (667,388)                              |                     |
| Third party loans                          |   |   |  | 1,014                      |  | 1,014               |
| Short-term debt                            |   | 503,373                                       | 142,775                                  | 22,254                     | (667,388)                              | 1,014               |
| Accrued income and other taxes             |   |   | 2,780                                    | 27,216                     |  | 29,996              |
| Other accrued liabilities                  |   | 99  | 32,918                                   | 75,682                     |  | 108,699             |

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|  |            |            |            |              |                |            |
|--|------------|------------|------------|--------------|----------------|------------|
| Total current liabilities                  | 1,676      | 511,421    | 185,846    | 172,247      | (667,506)      | 203,684    |
| Long-term debt                             | 222,905    | 202,551    |            | 680          |                | 426,136    |
| Intercompany loans                         |            |            |            | 585,739      | (585,739)      |            |
| Other long-term obligations                |            |            | 42,648     | 51,362       |                | 94,010     |
| Deferred income taxes                      |            |            |            | 30,281       | (110)          | 30,171     |
| Stockholders' equity                       | 112,700    | 73,828     | 260,069    | 330,848      | (664,745)      | 112,700    |
| Total liabilities and stockholders' equity | \$ 337,281 | \$ 787,800 | \$ 488,563 | \$ 1,171,157 | \$ (1,918,100) | \$ 866,701 |



**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Balance Sheet****at September 30, 2008**

|  | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors | Non-<br>Guarantors  | Consolidation/<br>Eliminations | Consolidated      |
|--|---|--------------------------------------|---------------------------------|---------------------|--------------------------------|-------------------|
| <i>(Dollars in thousands)</i>              |   |                                      |                                 |                     |                                |                   |
| <b>ASSETS</b>                              |   |                                      |                                 |                     |                                |                   |
| <b>Current assets:</b>                     |   |                                      |                                 |                     |                                |                   |
| Cash and cash equivalents                  | \$ 141                                      | \$ 1,350                             | \$                              | \$ 9,734            | \$ (93)                        | \$ 11,132         |
| Restricted cash                            |   |                                      |                                 | 1,456               |                                | 1,456             |
| Intercompany loans                         |   | 256,131                              |                                 | 621,512             | (877,643)                      |                   |
| Intercompany accounts receivable           |   | 9,153                                | (342)                           | 9,076               | (17,887)                       |                   |
| Accounts receivable - third party          |   |                                      | 41,755                          | 146,276             |                                | 188,031           |
| Accounts and notes receivable, net         |   | 265,284                              | 41,413                          | 776,864             | (895,530)                      | 188,031           |
| Inventories                                |   |                                      | 53,412                          | 228,094             |                                | 281,506           |
| Prepaid expenses and other current assets  |   | 50                                   | 5,069                           | 5,802               |                                | 10,921            |
| <b>Total current assets</b>                | <b>141</b>                                  | <b>266,684</b>                       | <b>99,894</b>                   | <b>1,021,950</b>    | <b>(895,623)</b>               | <b>493,046</b>    |
| Property, plant and equipment, net         |   |                                      | 78,668                          | 250,022             |                                | 328,690           |
| Deferred income taxes                      |   |                                      | 3,128                           | 2,656               |                                | 5,784             |
| Intercompany loans                         |   | 565,416                              |                                 |                     | (565,416)                      |                   |
| Investments in subsidiaries                | 508,000                                     |                                      | 459,492                         |                     | (967,492)                      |                   |
| Goodwill                                   |   |                                      |                                 | 8,047               |                                | 8,047             |
| Other assets                               |   | 2,699                                | 5,192                           | 7,959               |                                | 15,850            |
| Long-term investment                       |   |                                      | 135,624                         |                     |                                | 135,624           |
| <b>Total assets</b>                        | <b>\$ 508,141</b>                           | <b>\$ 834,799</b>                    | <b>\$ 781,998</b>               | <b>\$ 1,290,634</b> | <b>\$ (2,428,531)</b>          | <b>\$ 987,041</b> |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b> |   |                                      |                                 |                     |                                |                   |
| <b>Current liabilities:</b>                |   |                                      |                                 |                     |                                |                   |
| Accounts payable                           | \$  | \$                                   | \$ 8,746                        | \$ 47,959           | \$ (93)                        | \$ 56,612         |
| Interest payable                           |   | 802                                  | 1                               | 10                  |                                | 813               |
| Intercompany loans                         |   | 632,088                              | 246,325                         | 17,117              | (895,530)                      |                   |
| Third party loans                          |   |                                      |                                 | 11,982              |                                | 11,982            |
| Short-term debt                            |   | 632,088                              | 246,325                         | 29,099              | (895,530)                      | 11,982            |
| Accrued income and other taxes             |   |                                      | 4,729                           | 40,082              |                                | 44,811            |

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|   |                   |                   |                   |                     |                       |                   |
|---|-------------------|-------------------|-------------------|---------------------|-----------------------|-------------------|
| Other accrued liabilities                         |                   | 1,728             | 39,733            | 70,471              |                       | 111,932           |
| <b>Total current liabilities</b>                  |                   | <b>634,618</b>    | <b>299,534</b>    | <b>187,621</b>      | <b>(895,623)</b>      | <b>226,150</b>    |
| Long-term debt                                    |                   | 130,151           |                   | 426                 |                       | 130,577           |
| Intercompany loans                                |                   |                   |                   | 565,416             | (565,416)             |                   |
| Other long-term obligations                       |                   |                   | 44,540            | 50,108              |                       | 94,648            |
| Deferred income taxes                             |                   |                   | (46)              | 27,571              |                       | 27,525            |
| Stockholders' equity                              | 508,141           | 70,030            | 437,970           | 459,492             | (967,642)             | 508,141           |
| <b>Total liabilities and stockholders' equity</b> | <b>\$ 508,141</b> | <b>\$ 834,799</b> | <b>\$ 781,998</b> | <b>\$ 1,290,634</b> | <b>\$ (2,428,531)</b> | <b>\$ 987,041</b> |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Operations****for the Three Months Ended September 30, 2007**

|   | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors | Non-<br>Guarantors | Consolidation/<br>Eliminations | Consolidated |
|---|---|--------------------------------------|---------------------------------|--------------------|--------------------------------|--------------|
|   |   |                                      | <i>(Dollars in thousands)</i>   |                    |                                |              |
| Net sales   | \$  | \$                                   | \$ 52,939                       | \$ 198,329         | \$                             | \$ 251,268   |
| Cost of sales   |   |                                      | 43,675                          | 129,052            |                                | 172,727      |
| Gross profit  |   |                                      | 9,264                           | 69,277             |                                | 78,541       |
| Research and development  |   |                                      | 2,124                           |                    |                                | 2,124        |
| Selling and administrative expenses   |   |                                      | 14,559                          | 6,520              |                                | 21,079       |
| Restructuring charges   |   |                                      | 26                              | 34                 |                                | 60           |
| Operating income  |   |                                      | (7,445)                         | 62,723             |                                | 55,278       |
| Other (income) expense, net   |   | (7,554)                              | 5,999                           | (16,542)           | 18,888                         | 791          |
| Interest expense  | 1,351                                       | 12,673                               | 2,656                           | 9,924              | (18,888)                       | 7,716        |
| Interest income   |   | (56)                                 |                                 | (144)              |                                | (200)        |
| Income (loss) from continuing operations before provision for (benefit from) income taxes and minority stockholders share of subsidiaries income (loss) | (1,351)                                     | (5,063)                              | (16,100)                        | 69,485             |                                | 46,971       |
| Provision for (benefit from) income taxes   | (1,417)                                     | 20,290                               | (17,610)                        | 12,267             |                                | 13,530       |
| Income (loss) from continuing operations before minority interest   | 66  | (25,353)                             | 1,510                           | 57,218             |                                | 33,441       |
| Minority stockholders share of subsidiaries income  |   |                                      |                                 | 8                  |                                | 8            |
| Income (loss) from continuing operations  | 66  | (25,353)                             | 1,510                           | 57,210             |                                | 33,433       |
| Loss from discontinued operations, net of tax   |   |                                      | 3,117                           | (3,117)            |                                |              |
| Equity in earnings of subsidiaries  | 33,367                                      |                                      | 54,093                          |                    | (87,460)                       |              |
| Net income (loss)   | \$ 33,433                                   | \$ (25,353)                          | \$ 58,720                       | \$ 54,093          | \$ (87,460)                    | \$ 33,433    |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Operations****for the Nine Months Ended September 30, 2007**

|   | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors | Non-<br>Guarantors | Consolidation/<br>Eliminations | Consolidated |
|---|---|--------------------------------------|---------------------------------|--------------------|--------------------------------|--------------|
|   |   |                                      | <i>(Dollars in thousands)</i>   |                    |                                |              |
| Net sales   | \$  | \$                                   | \$ 167,077                      | \$ 568,311         | \$                             | \$ 735,388   |
| Cost of sales   |   |                                      | 143,726                         | 345,133            |                                | 488,859      |
| Gross profit  |   |                                      | 23,351                          | 223,178            |                                | 246,529      |
| Research and development  |   |                                      | 6,403                           |                    |                                | 6,403        |
| Selling and administrative expenses   |   |                                      | 46,761                          | 22,174             |                                | 68,935       |
| Restructuring charges   |   |                                      | 752                             | 54                 |                                | 806          |
| Operating income  |   |                                      | (30,565)                        | 200,950            |                                | 170,385      |
| Other (income) expense, net   |   | (20,018)                             | 968                             | (47,711)           | 53,271                         | (13,490)     |
| Interest expense  | 4,049                                       | 40,904                               | 8,258                           | 29,033             | (53,271)                       | 28,973       |
| Interest income   |   | (766)                                | (17)                            | (641)              |                                | (1,424)      |
| Income (loss) from continuing operations before provision for (benefit from) income taxes and minority stockholders share of subsidiaries income (loss) | (4,049)                                     | (20,120)                             | (39,774)                        | 220,269            |                                | 156,326      |
| Provision for (benefit from) income taxes   | (2,344)                                     | 14,616                               | (5,808)                         | 32,972             |                                | 39,436       |
| Income (loss) from continuing operations before minority interest   | (1,705)                                     | (34,736)                             | (33,966)                        | 187,297            |                                | 116,890      |
| Minority stockholders share of subsidiaries income (loss)   |   |                                      | (46)                            | 88                 |                                | 42           |
| Income (loss) from continuing operations  | (1,705)                                     | (34,736)                             | (33,920)                        | 187,209            |                                | 116,848      |
| Loss from discontinued operations, net of tax   |   |                                      |                                 | (3,117)            |                                | (3,117)      |
| Equity in earnings of subsidiaries  | 115,436                                     |                                      | 184,092                         |                    | (299,528)                      |              |
| Net income (loss)   | \$ 113,731                                  | \$ (34,736)                          | \$ 150,172                      | \$ 184,092         | \$ (299,528)                   | \$ 113,731   |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Operations****for the Three Months September 30, 2008**

|   | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors | Non-<br>Guarantors | Consolidation/<br>Eliminations | Consolidated |
|---|---|--------------------------------------|---------------------------------|--------------------|--------------------------------|--------------|
|   |   |                                      | <i>(Dollars in thousands)</i>   |                    |                                |              |
| Net sales   | \$  | \$                                   | \$ 77,074                       | \$ 238,674         | \$                             | \$ 315,748   |
| Cost of sales   |   |                                      | 52,398                          | 149,397            |                                | 201,795      |
| Gross profit  |   |                                      | 24,676                          | 89,277             |                                | 113,953      |
| Research and development  |   |                                      | 2,479                           |                    |                                | 2,479        |
| Selling, administrative, and other expenses   |   |                                      | 17,343                          | 7,411              |                                | 24,754       |
| Restructuring charges   |   |                                      |                                 | 7                  |                                | 7            |
| Operating income  |   |                                      | 4,854                           | 81,859             |                                | 86,713       |
| Other (income) expense, net   | 19  | (29,753)                             | (4,677)                         | (4,113)            | 21,605                         | (16,919)     |
| Interest expense  |   | 12,959                               | 1,547                           | 10,526             | (21,605)                       | 3,427        |
| Interest income   |   |                                      |                                 | (204)              |                                | (204)        |
| Income (loss) from continuing operations before<br>provision for (benefit from) income taxes and minority<br>stockholders' share of income (loss) | (19)  | 16,794                               | 7,984                           | 75,650             |                                | 100,409      |
| Provision for income taxes  |   | 283                                  | 2,640                           | 14,086             |                                | 17,009       |
| Income (loss) from continuing operations  | (19)  | 16,511                               | 5,344                           | 61,564             |                                | 83,400       |
| Minority stockholders' share of income (loss)   |   |                                      |                                 |                    |                                |              |
| Income (loss) from continuing operations  | (19)  | 16,511                               | 5,344                           | 61,564             |                                | 83,400       |
| Loss from discontinued operations, net of tax   |   |                                      |                                 |                    |                                |              |
| Equity in earnings of subsidiaries  | 83,419                                      |                                      | 61,564                          |                    | (144,983)                      |              |
| Net income  | \$ 83,400                                   | \$ 16,511                            | \$ 66,908                       | \$ 61,564          | \$ (144,983)                   | \$ 83,400    |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Operations****for the Nine Months September 30, 2008**

|   | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors<br>(Dollars in thousands) | Non-<br>Guarantors | Consolidation/<br>Eliminations | Consolidated |
|---|---|--------------------------------------|---|--------------------|--------------------------------|--------------|
| Net sales   | \$  | \$                                   | \$ 209,632  | \$ 715,656         | \$                             | \$ 925,288   |
| Cost of sales   |   |                                      | 156,179   | 432,705            |                                | 588,884      |
| Gross profit  |   |                                      | 53,453  | 282,951            |                                | 336,404      |
| Research and development  |   |                                      | 6,552   | 27                 |                                | 6,579        |
| Selling, administrative, and other expenses   |   |                                      | 46,261  | 24,772             |                                | 71,033       |
| Restructuring charges   |   |                                      | (1)   | 350                |                                | 349          |
| Operating income  |   |                                      | 641   | 257,802            |                                | 258,443      |
| Other (income) expense, net   | 9,059                                       | (37,738)                             | (2,443)   | (23,074)           | 65,291                         | 11,095       |
| Interest expense  | 2,539                                       | 37,164                               | 7,317   | 31,174             | (65,291)                       | 12,903       |
| Interest income   |   | (211)                                |   | (571)              |                                | (782)        |
| Income (loss) from continuing operations before<br>provision for (benefit from) income taxes and minority<br>stockholders' share of income (loss) | (11,598)                                    | 785                                  | (4,233)   | 250,273            |                                | 235,227      |
| Provision for income taxes  |   | 843                                  | 15,546  | 43,100             |                                | 59,489       |
| Income (loss) from continuing operations  | (11,598)                                    | (58)                                 | (19,779)  | 207,173            |                                | 175,738      |
| Minority stockholders' share of income (loss)   |   |                                      |   |                    |                                |              |
| Income (loss) from continuing operations  | (11,598)                                    | (58)                                 | (19,779)  | 207,173            |                                | 175,738      |
| Loss from discontinued operations, net of tax   |   |                                      |   |                    |                                |              |
| Equity in earnings of subsidiaries  | 187,336                                     |                                      | 207,173   |                    | (394,509)                      |              |
| Net income (loss)   | \$ 175,738                                  | \$ (58)                              | \$ 187,394  | \$ 207,173         | \$ (394,509)                   | \$ 175,738   |

**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Cash Flows****for the Nine Months Ended September 30, 2007**

|   | Parent<br>(Guarantor of<br>Senior<br>Notes) | Finco (Issuer<br>of Senior<br>Notes) | All Other<br>U.S.<br>Guarantors | Non-<br>Guarantors | Consolidation/<br>Eliminations | Consolidated    |
|---|---|--------------------------------------|---------------------------------|--------------------|--------------------------------|-----------------|
| <i>(Dollars in thousands)</i>   |   |                                      |                                 |                    |                                |                 |
| <b>Cash flow from operating activities:</b>   |   |                                      |                                 |                    |                                |                 |
| Net income (loss)   | \$ 113,731                                  | \$ (34,736)                          | \$ 150,172                      | \$ 184,092         | \$ (299,528)                   | \$ 113,731      |
| <b>Adjustment to reconcile net income to net cash used in operating activities:</b> |   |                                      |                                 |                    |                                |                 |
| Loss from discontinued operations, net of tax                                       |   |                                      |                                 | 3,117              |                                | 3,117           |
| Depreciation and amortization   |   |                                      | 4,825                           | 20,659             |                                | 25,484          |
| Deferred income taxes   | (360)                                       | 840                                  | 1,537                           | 562                |                                | 2,579           |
| Restructuring charges   |   |                                      | 752                             | 54                 |                                | 806             |
| Other (credits) charges, net  | (129,902)                                   | 133,415                              | (141,801)                       | (23,915)           | 167,900                        | 5,697           |
| (Increase) decrease in working capital  | (2,853)                                     | 20,919                               | (12,774)                        | (174,934)          | 131,570                        | (38,072)        |
| Gain on sale of assets  |   |                                      | (194)                           | (24,813)           | (218)                          | (25,225)        |
| Post retirement obligation changes  |   |                                      | (4,470)                         | 2,207              |                                | (2,263)         |
| Long-term assets and liabilities  |   |                                      | (2,611)                         | (2,043)            |                                | (4,654)         |
| Excess tax benefit from stock-based compensation                                    | (5,061)                                     |                                      |                                 |                    |                                | (5,061)         |
| <b>Net cash provided by operating activities</b>                                    | <b>(24,445)</b>                             | <b>120,438</b>                       | <b>(4,564)</b>                  | <b>(15,014)</b>    | <b>(276)</b>                   | <b>76,139</b>   |
| <b>Cash flow from investing activities:</b>   |   |                                      |                                 |                    |                                |                 |
| Intercompany receivable/payable   |   | (9,020)                              | 11,397                          | (2,377)            |                                |                 |
| Capital expenditures  |   |                                      | (6,934)                         | (26,695)           |                                | (33,629)        |
| Proceeds from sale of assets  |   |                                      | 51                              | 26,574             |                                | 26,625          |
| Payments for purchase price adjustments   |   |                                      |                                 | (2,794)            |                                | (2,794)         |
| Payments for patents costs  |   |                                      | (659)                           |                    |                                | (659)           |
| Increase in restricted cash   |   |                                      |                                 | (1,547)            |                                | (1,547)         |
| <b>Net cash (used in) provided by investing activities</b>                          |   | <b>(9,020)</b>                       | <b>3,855</b>                    | <b>(6,839)</b>     |                                | <b>(12,004)</b> |
| <b>Cash flow from financing activities:</b>   |   |                                      |                                 |                    |                                |                 |
| Short-term debt borrowings  |   |                                      | 709                             | 22                 |                                | 731             |
| Revolving Facility borrowings   |   | 241,645                              |                                 |                    |                                | 241,645         |
| Revolving Facility reductions   |   | (241,159)                            |                                 |                    |                                | (241,159)       |
| Long-term financing obligations   |   |                                      |                                 | 2,975              |                                | 2,975           |

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|  |        |           |     |          |          |           |
|--|--------|-----------|-----|----------|----------|-----------|
| Long-term debt reductions                                    |        | (234,479) |     |          |          | (234,479) |
| Proceeds from exercise of stock options                      | 19,667 |           |     |          |          | 19,667    |
| Excess tax benefit from stock-based compensation             | 5,061  |           |     |          |          | 5,061     |
| <b>Net cash provided by (used in) financing</b>              |        |           |     |          |          |           |
| activities   | 24,728 | (233,993) | 709 | 2,997    |          | (205,559) |
| Net decrease in cash and cash equivalents                    | 283    | (122,575) |     | (18,856) | (276)    | (141,424) |
| Effect of exchange rate changes on cash and cash equivalents |        |           |     | 789      |          | 789       |
| Cash and cash equivalents at beginning of period             | 151    | 125,161   |     | 24,333   | (128)    | 149,517   |
| Cash and cash equivalents at end of period                   | \$ 434 | \$ 2,586  | \$  | \$ 6,266 | \$ (404) | \$ 8,882  |



**Table of Contents****PART I (CONT D)****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****(Unaudited)****Condensed Consolidating Statements of Cash Flows****for the Nine Months Ended September 30, 2008**

|  | <b>Parent<br/>(Guarantor of<br/>Senior<br/>Notes)</b> | <b>Finco (Issuer<br/>of Senior<br/>Notes)</b> | <b>All Other<br/>U.S.<br/>Guarantors</b> | <b>Non-<br/>Guarantors</b> | <b>Consolidation/<br/>Eliminations</b> | <b>Consolidated</b> |
|--|---|---|--|----------------------------|--|---------------------|
| <i>(Dollars in thousands)</i>                            |   |   |  |                            |  |                     |
| <b>Cash flow from operating activities:</b>              |   |   |  |                            |  |                     |
| Net income (loss)  | \$ 175,738  | \$ (58)                                       | \$ 187,394                               | \$ 207,173                 | \$ (394,509)                           | \$ 175,738          |
| Adjustments to reconcile net income to net cash used in: |   |   |  |                            |  |                     |
| Depreciation and amortization                            |   |   | 4,562                                    | 22,186                     |  | 26,748              |
| Deferred income tax provision                            |   |   | 990                                      | (681)                      |  | 309                 |
| Restructuring charges                                    |   |   |  | 349                        |  | 349                 |
| Currency losses  |   |   |  | (7,752)                    |  | (7,752)             |
| Stock based compensation                                 | 3,861   |   |  |                            |  | 3,861               |
| Interest expense   | 64  | 3,468   |  |                            |  | 3,532               |
| Other non-cash charges (credits), net                    | (207,947)   | (277,150)                                     | 235,536                                  | 82,652                     | 166,213                                | (696)               |
| (Increase) decrease in working capital                   | (1,676)   | (105,097)                                     | (14,510)                                 | (136,598)                  | 228,321                                | (29,560)            |
| Loss on sale of assets                                   |   |   | 135                                      | 144                        |  | 279                 |
| Long-term assets and liabilities                         |   |   | (2,362)                                  | (1,167)                    |  | (3,529)             |
| Net cash (used in) provided by operating activities      | (29,960)  | (378,837)                                     | 411,745                                  | 166,306                    | 25                                     | 169,279             |
| <b>Cash flow from investing activities:</b>              |   |   |  |                            |  |                     |
| Intercompany receivable/payable                          |   | 418,489                                       | (268,400)                                | (150,089)                  |  |                     |
| Capital expenditures                                     |   |   | (8,590)                                  | (39,020)                   |  | (47,610)            |
| Loss from derivative instruments                         |   | 311   |  |                            |  | 311                 |
| Purchase of long term investment                         |   |   | (136,390)                                |                            |  | (136,390)           |
| Proceeds from sale of assets                             |   |   | 135                                      | 184                        |  | 319                 |
| (Increase) decrease in restricted cash                   |   |   |  | 91                         |  | 91                  |
| Net cash provided by (used in) investing activities      |   | 418,800                                       | (413,245)                                | (188,834)                  |  | (183,279)           |
| <b>Cash flow from financing activities:</b>              |   |   |  |                            |  |                     |
| Short-term debt borrowings                               |   |   | 1,500                                    | 10,125                     |  | 11,625              |
| Revolving Facility borrowings                            |   | 180,661                                       |  |                            |  | 180,661             |
| Revolving Facility reductions                            |   | (70,877)                                      |  |                            |  | (70,877)            |
| Long term financing obligations                          |   |   |  | (296)                      |  | (296)               |
| Long term debt reductions                                |   | (179,418)                                     |  |                            |  | (179,418)           |
| Excess tax benefit from stock based compensation         | 14,273  |   |  |                            |  | 14,273              |
| Purchase of treasury shares                              | (21,250)  |   |  |                            |  | (21,250)            |
| Proceeds from exercise of stock options                  | 36,910  |   |  |                            |  | 36,910              |

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|  |        |          |       |          |         |           |
|--|--------|----------|-------|----------|---------|-----------|
| Net cash provided by (used in) financing activities          | 29,933 | (69,634) | 1,500 | 9,829    |         | (28,372)  |
| Net decrease (increase) in cash and cash equivalents         | (27)   | (29,671) |       | (12,699) | 25      | (42,372)  |
| Effect of exchange rate changes on cash and cash equivalents |        |          |       | (1,237)  |         | (1,237)   |
| Cash and cash equivalents at beginning of period             | 168    | 31,021   |       | 23,670   | (118)   | 54,741    |
| Cash and cash equivalents at end of period                   | \$ 141 | \$ 1,350 | \$    | \$ 9,734 | \$ (93) | \$ 11,132 |

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**(17) Income Taxes**

The effective tax rates were 25.3% and 25.2% for the nine months ended September 30, 2008 and 2007, respectively. The effective tax rates were 16.9% and 28.8% for the 3 months ended September 30, 2008 and 2007, respectively. The decrease in the effective tax rate is due primarily due to the shift of income in lower tax jurisdictions, as well as to changes in the utilization of attributes and related valuation allowances.

Our cumulative year-to-date unrecognized tax benefits have increased by \$6.9 million, primarily as a result of tax positions taken in a prior period. This increase would have an unfavorable impact on our effective rate; however for the majority of the increase there would be no unfavorable impact since we would be able to utilize attributes for which a valuation allowance is currently recorded. As of September 30, 2008, we had unrecognized tax benefits of \$11.8 million, which would have a favorable impact on our effective tax rate. It is reasonably possible that a reduction in a range of \$5.0 million to \$6.0 million of unrecognized tax benefits may occur within 12 months as a result of the expiration of statutes of limitation.

The company files income tax returns in the U.S. federal jurisdiction, and various state and foreign jurisdictions. We are currently under federal audit by the Internal Revenue Service (IRS) for tax year 2004. All U.S. tax years prior to 2004 are closed by statute or have been audited and settled with the domestic tax authorities. We are also currently under audit for tax years 2005-2007 by the French tax authorities. Generally, all tax years beginning after 2003 are still open to examination in our other foreign taxing jurisdictions.

Our tax provisions for the nine months ended September 30, 2008 and 2007 were primarily for taxes on our international income. We continue to adjust the tax provision rate through the establishment, or release, of non-cash valuation allowances attributable to several taxing jurisdictions, including foreign tax credit utilization. Statement of Financial Accounting Standards No. 109, *Accounting for Income Taxes*, requires us to weigh both positive and negative evidence in determining whether a valuation allowance is required. Examples of positive evidence would include a strong earnings history, an event or events that would increase the Company's taxable income through a continued reduction of expenses, and tax planning strategies that would indicate an ability to realize deferred tax assets. While the performance of these tax jurisdictions has improved significantly in recent quarters, and our interest expense has been significantly reduced through debt repayments during 2007 and 2008, we have determined that the valuation allowances relating to these jurisdictions' deferred tax assets should continue to be maintained. The balance of significant positive evidence does not yet outweigh the negative evidence in regards to whether or not a valuation allowance is required. However, as we have generated taxable income in 2007 and 2008, this has created a reversal of some of our valuation allowances, thereby reflecting a provision on pretax income in these jurisdictions.

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**(18) Discontinued Operations**

On December 5, 2006, we completed the sale of our 70% equity interest in Carbone Savoie and other assets used in and liabilities related to our former cathode business to Alcan France, for approximately \$135.0 million less certain price adjustments and the purchaser's assumption of liabilities. As a result of this sale, under Statement of Financial Accounting Standards 144, *Accounting for the Impairment of Disposal of Long-Lived Assets*, the cathode business is reflected as a discontinued operation.

In the nine months ended September 30, 2007, we recorded a \$3.1 million charge, net of tax benefit of \$1.6 million, related to the finalization of purchase price adjustments stated in the contract and other transaction related items.

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**Introduction to Part I, Item 2, and Part II, Item 1**

**Important Terms.** We define various terms to simplify the presentation of information in this report. These terms, which definitions are incorporated herein by reference, are defined in the Annual Report.

**Presentation of Financial, Market and Legal Data.** We present our financial information on a consolidated basis.

Unless otherwise noted, when we refer to dollars, we mean U.S. dollars.

Unless otherwise specifically noted, market and market share data in this Report are our own estimates or derived from sources described in Part I Preliminary Notes Presentation of Financial, Market and Legal Data in the Annual Report, which description is incorporated herein by reference. Our estimates involve risks and uncertainties and are subject to change based on various factors, including those discussed under Forward Looking Statements and Risks in this Report and Forward Looking Statements and Risk Factors in the Annual Report. We cannot guarantee the accuracy or completeness of this market and market share data and have not independently verified it. None of the sources has consented to the disclosure or use of data in this Report.

Reference is made to the Annual Report for background information on various risks and contingencies and other matters related to circumstances affecting us and our industry.

Neither any statement made in this Report nor any charge taken by us relating to any legal proceedings constitutes an admission as to any wrongdoing.

**Forward Looking Statements and Risks.** This Report contains forward looking statements. In addition, we or our representatives have made or may make forward looking statements on telephone or conference calls, by webcasts or emails, in person, in presentations or written materials, or otherwise. These include statements about such matters as: expected future or targeted operational and financial performance; growth rates and future production and sales of products that incorporate or that are produced using our products; changes in production capacity in competitors or our operations and our customers operations; growth rates for, future prices and sales of, and demand for our products and our customers products; costs of materials and production, including anticipated increases or decreases therein, our ability to pass on such increases in our product prices or surcharges thereon or customer or market demand to reduce our prices due to such decreases; changes in customer order patterns due to changes in economic conditions; productivity, business process and operational initiatives, and their impact on us; our position in markets we serve; investments and acquisitions that we have made or may make in the future; employment and contributions of key personnel; employee relations and collective bargaining agreements covering many of our operations; tax rates; capital expenditures and their impact on us; nature and timing of restructuring charges and payments; strategic plans and business projects; regional and global economic and industry market conditions, changes in such conditions and the impact thereof; interest rate management activities; currency rate management activities; financing activities and conditions in the capital markets; rationalization, restructuring, realignment, strategic alliance, raw material and supply chain, technology development and collaboration, investment, acquisition,

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

venture, operational, tax, financial and capital projects; legal proceedings, contingencies, and environmental compliance; consulting projects; potential offerings, sales and other actions regarding debt or equity securities of us or our subsidiaries; and costs, working capital, revenues, business opportunities, debt levels, cash flows, cost savings and reductions, margins, earnings and growth. The words **will, may, plan, estimate, project, believe, anticipate, expect, intend, should, would, could, target, goal, continue to** and similar expressions, or to identify some of these statements.

Our expectations and targets are not predictors of actual performance and historically our performance has deviated, often significantly, from our expectations and targets. Actual future events and circumstances (including future results and trends) could differ materially, positively or negatively, from those set forth in these statements due to various factors. These factors include:

the possibility that additions to capacity for producing steel in electric arc furnaces (EAF), increases in overall EAF steel production capacity, and increases or other changes in steel production may not occur or may not occur at the rates that we anticipate or may not be as geographically dispersed as we anticipate;

possible failure of changes in EAF steel production or graphite electrode production to result in stable or increased, or to offset decreases in, graphite electrode demand, prices or sales volume;

the possibility that increases or decreases in graphite electrode manufacturing capacity (including growth by producers in developing countries), competitive pressures (including changes in and the mix, distribution, and pricing of their products), reductions in specific consumption rates, increases or decreases in customer inventory levels, or other changes in the graphite electrode markets may occur, which may impact demand for, prices or unit and dollar volume sales of graphite electrodes and growth or profitability of our graphite electrode business;

the possibility of decreases in EAF or graphite electrode production or production capacity due to economic conditions;

the possibility that, for all of our product lines, capital improvement and expansion in our customers' operations and increases in demand for their products may not occur or may not occur at the rates that we anticipate or that demand for their products may decline;

the possibility that global consolidation of the world's steel producers could impact our business or industry;

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

the possibility that average graphite electrode revenue per metric ton in the future may be different than current spot or market prices due to changes in product mix, changes in currency exchange rates, changes in competitive market conditions or other factors;

the possibility that price increases, adjustments or surcharges may not be realized or that price decreases may occur;

the possibility that current challenging economic conditions and economic demand reduction may impact our revenues and costs;

the possibility that increases in prices for our raw materials and the magnitude of such increases, global events that influence energy pricing and availability, increases in our energy needs, or other developments may adversely impact or offset our productivity and cost containment initiatives;

the possibility that current economic disruptions may result in idling of blast furnace capacity or delay of planned blast furnace capacity additions which may affect demand and prices for our refractories;

the possibility that reductions in customers' production, increases in competitors' capacity, competitive pressures, or other changes in other markets we serve may occur, which may impact demand for, prices of or unit and dollar volume sales of our other products or growth or of profitability of our other product lines or change our position in such markets;

the possibility that we will not be able to hire and retain key personnel or to renew or extend our collective bargaining or similar agreements on reasonable terms as they expire or to do so without a work stoppage or strike;

the possibility of delays in or failure to achieve successful development and commercialization of new or improved engineered solutions or that such solutions could be subsequently displaced by other products or technologies;

the possibility that we will fail to develop new customers or applications for our engineered solutions products;

the possibility that our manufacturing capabilities may not be sufficient or that we may experience delays in expanding or fail to expand our manufacturing capacity to meet demand for existing, new or improved products;

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

the possibility that the investments and acquisitions that we make or may make in the future may not be successfully integrated into our business or provide the performance or returns expected;

the possibility that conditions and changes in the capital markets will limit our ability to obtain financing for growth and other initiatives, on acceptable terms or at all;

the possibility that conditions and changes in the global equity markets may have a material impact on our future pension funding obligations and liabilities on our balance sheet;

the possibility that the amount or timing of our anticipated capital expenditures may be limited by our financial resources or financing arrangements or that our ability to complete capital projects may not occur timely enough to adapt to changes in market conditions or changes in regulatory requirements;

the possibility that we may be unable to protect our intellectual property or may infringe the intellectual property rights of others, resulting in damages, limitations on our ability to produce or sell products or limitations on our ability to prevent others from using that intellectual property to produce or sell products;

the occurrence of unanticipated events or circumstances or changing interpretations and enforcement agendas relating to legal proceedings or compliance programs;

the occurrence of unanticipated events or circumstances or changing interpretations and enforcement agendas relating to health, safety or environmental compliance or remediation obligations or liabilities to third parties or relating to labor relations;

the possibility that our provision for income taxes and effective income tax rate or cash tax rate may fluctuate significantly due to changes in applicable tax rates or laws, changes in the sources of our income, changes in tax planning, new or changing interpretations of applicable regulations, or changes in profitability estimates of future ability to use foreign tax credits, tax laws, and other factors;

the possibility of changes in interest or currency exchange rates, in competitive conditions, or in inflation or deflation;

the possibility that our outlook could be significantly impacted by, among other things, changes in U.S. or other monetary or fiscal policies or regulations in response to the capital markets crisis and its impact on global economic conditions, changes in the banking industry, changes in fiscal policies by the U.S. and other governments, developments in the Middle East, North Korea, and other areas of concern, the occurrence of further terrorist acts and developments (including increases in security, insurance, data back-up, energy and transportation and other costs, transportation delays and continuing or increased economic uncertainty and weakness) resulting from terrorist acts and the war on terrorism;



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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

the possibility that our outlook could be significantly impacted by changes in demand as a result of the effect on customers of the volatility in global credit and equity markets;

the possibility that interruption in our major raw material, energy or utility supplies due to, among other things, natural disasters, process interruptions, actions by producers and capacity limitations, may adversely affect our ability to manufacture and supply our products or result in higher costs;

the possibility of interruptions in production at our facilities due to, among other things, critical equipment failure, which may adversely affect our ability to manufacture and supply our products or result in higher costs;

the possibility that we may not achieve the earnings or other financial or operational metrics that we provide as guidance from time to time;

the possibility that the anticipated benefits from organizational and work process redesign, changes in our information systems, or other system changes, including operating efficiencies, production cost savings and improved operational performance, including leveraging infrastructure for greater productivity and contributions to our continued growth, may be delayed or may not occur or may result in unanticipated disruption;

the possibility that our disclosure or internal controls may become inadequate because of changes in conditions or personnel, that the degree of compliance with our policies and procedures related to those controls may deteriorate or that those controls may not operate effectively and may not prevent or detect misstatements or errors;

the possibility that delays may occur in the financial statement closing process due to a change in our internal control environment or personnel;

the possibility of changes in performance that may affect financial covenant compliance or funds available for borrowing; and

other risks and uncertainties, including those described elsewhere in this Report or our other SEC filings, as well as future decisions by us.

Occurrence of any of the events or circumstances described above could also have a material adverse effect on our business, financial condition, results of operations, cash flows or the market price of our common stock or the Senior Notes.

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

No assurance can be given that any future transaction about which forward looking statements may be made will be completed or as to the timing or terms of any such transaction.

All subsequent written and oral forward looking statements by or attributable to us or persons acting on our behalf are expressly qualified in their entirety by these factors. Except as otherwise required to be disclosed in periodic reports required to be filed by public companies with the SEC pursuant to the SEC's rules, we have no duty to update these statements.

For a more complete discussion of these and other factors, see [Risk Factors](#) in the Annual Report.

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**Item 2. Management's Discussion and Analysis of Financial**

**Condition and Results of Operations**

**Global Economic Conditions**

We are impacted in varying degrees, both positively and negatively, by fluctuations in global, regional and country economic conditions. Our discussions about market data and global economic conditions below are based on or derived from published industry accounts and statistics.

As a result of the current economic environment, exacerbated by the global financial crisis, we expect the fourth quarter and 2009 to be a very challenging environment for both of our business segments. Based on current International Monetary Fund projections, the growth in the fourth quarter will decline globally, particularly in industrialized nations, where growth rates are expected to be negative. Consequently, a number of steel producers have announced reductions in operating rates. Based on the above, we expect reduced EAF steel production in the fourth quarter.

Industrial material segment demand is primarily linked with the global production of steel in an electric arc furnace and, to a lesser extent, with the total production of steel and certain other metals. During the three and nine months ended September 30, 2008, we estimate that global steel production rates, excluding China, increased by 3.9% and 3.8%, respectively compared to the same period last year. China's steel production grew by approximately 1.3% and 6.9%, respectively, during the three and nine months ended September 30, 2008, contributing to an estimated global steel production increase of 2.9% and 5.0%, respectively.

During the three and nine months ended September 30, 2008, we estimate that EAF steel production increased approximately 5.2% and 4.2%, respectively, compared to the three and nine months ended September 30, 2007, due to new EAF start-ups and strong melt rates. Based on the slowing production rates in the fourth quarter, we now estimate that the increase in EAF production for 2008 as a whole will be 1.5% or less during 2008 (compared to an estimate of 3-4% at June 30, 2008). Graphite electrode demand is expected to remain flat year over year (compared to a previous estimate of 1-2% at June 30, 2008), due to continual improvements in specific consumption, the fourth quarter EAF production slowdown, and working capital reductions by steel producers.

For the remainder of 2008, we believe that the overall demand for our engineered solutions segment's products will remain at a stable level, resulting from continued strength in the renewable energy markets and transportation industries. Some slowdown in certain markets has been observed and this would result in a moderate demand for core products which are used in the industrial and chemical sectors.

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**Outlook**

Based on current global economic conditions, which have been and may continue to be extremely volatile and uncertain, for 2008 as a whole we would expect:

Total company net sales to increase approximately 18 to 22 percent

The effective tax rate to be approximately 25 percent

Capital expenditures to be approximately \$70 to \$75 million

Depreciation expense of approximately \$35 million; and

Cash flow from operations to be about \$210 million.

Our outlook could be significantly impacted by, among other things, factors described under **Preliminary Notes**, **Forward Looking Statements** and **Risk Factors** in this Report. For a more complete discussion of these and other factors, see **Risk Factors** in the Annual Report.

**Results of Operations**

***Three Months Ended September 30, 2008 as Compared to Three Months Ended September 30, 2007.***

*Consolidated.* Net sales of \$315.7 million in the three months ended September 30, 2008 represented a \$64.4 million, or 25.6%, increase from net sales of \$251.3 million in the three months ended September 30, 2007. Net sales for both of our operating segments increased due to favorable pricing and increased volumes, along with currency impacts of \$8.2 million. High demand for most of our products, together with passing significant raw material cost increases on to our customers, has resulted in increased prices, particularly related to graphite electrodes. Volumes have increased for all product lines, with the largest volume increases related to our electrode and natural graphite products. Favorable currency exchange rates, particularly related to the euro, have also been a strong driver of our sales increase in the three months ended September 30, 2008 compared to the three months ended September 30, 2007. These increases in sales were offset by a \$1.4 million unfavorable sales mix in our industrial materials segment.

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

Cost of sales of \$201.8 million in the three months ended September 30, 2008 represented a \$29.1 million, or 16.9%, increase from cost of sales of \$172.7 million in the three months ended September 30, 2007. Cost of sales for both segments increased as a result of our higher sales volumes. Further, our businesses, particularly our industrial materials segment, continue to experience significant rising raw material costs. The effects of foreign currency exchange rates have also increased our costs of sales compared to the same period in 2007.

Gross profit of \$114.0 million in the three months ended September 30, 2008 represented a \$35.5 million, or 45.2%, increase from gross profit of \$78.5 million in the three months ended September 30, 2007. Gross margin increased to 36.1% of net sales, from 31.3% in the three months ended September 30, 2007 due to the changes in sales and cost of sales described above.

Research and development expenses increased \$0.4 million, or 19.0%, from \$2.1 million in the three months ended September 30, 2007 to \$2.5 million in the three months ended September 30, 2008. This increase was primarily the result of increased employee incentive costs.

Selling and administrative expenses increased to \$24.8 million for the three months ended September 30, 2008 compared to \$21.1 million for the three months ended September 30, 2007. Costs related to variable employee incentive plans have increased in the three months ended September 30, 2008 as a result of our strong cash flow performance against established goal targets. Travel expenses have also increased due to increased travel by certain teams in order to analyze and implement cost-saving and lean initiatives world-wide.

Other income / expense, net represented income of \$16.9 million in the three months ended September 30, 2008 compared to a charge of \$0.8 million in three months ended September 30, 2007. This change was primarily the result of currency gains and losses. In the three months ended September 30, 2008, we recognized currency gains of \$18.5 million, compared to currency losses of \$0.2 million in the three months ended September 30, 2007. This large increase in currency gains was offset by a \$1.1 million decrease in gains from the sale of assets, as well as a \$1.2 million gain from the sale of litigation rights recognized during the three months ended September 2007 which did not recur in 2008. We also incurred a \$2.1 million loss on the extinguishment of debt in connection with the redemption of \$55 million of our outstanding Senior Notes in the three months ended September 30, 2008, as compared to a loss on the extinguishment of debt of \$2.8 million in the three months ended September 30, 2007.

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The following table presents an analysis of interest expense:

|   | <b>For the Three Months<br/>Ended September 30,<br/>2007      2008</b> |                 |
|---|--|-----------------|
|   | <i>(Dollars in thousands)</i>  |                 |
| Interest incurred on debt   | \$ 6,812   | \$ 3,052        |
| Amortization of fair value adjustments for terminated hedge instruments | (127)  | (28)            |
| Amortization of premium on Senior Notes                                 | (23)   | (6)             |
| Amortization of discount on Debentures                                  | 168  |                 |
| Amortization of debt issuance costs                                     | 772  | 367             |
| Interest incurred on other items  | 114  | 42              |
| <b>Total interest expense</b>   | <b>\$ 7,716</b>  | <b>\$ 3,427</b> |

Average debt outstanding (long-term debt and the outstanding Revolver) was \$163.9 million in the three months ended September 30, 2008 as compared to \$457.6 million in the three months ended September 30, 2007. The average annual interest rate for these instruments, excluding amortization of issuance costs and other similar non-cash charges, was 6.5% in the three months ended September 30, 2008 as compared to 6.0% in the three months ended September 30, 2007. This rate increase was the result of the debentures conversion. These debentures, which were redeemed during the second quarter of 2008, had an interest rate of 1.625%, which brought down the average rate for the three months ended September 30, 2007. Although average interest rate for the three months ended September 30, 2008 has increased, the overall interest expense has decreased due to the decrease in our 10.25% Senior Notes outstanding during the three months ended September 30, 2008 compared to the three months ended September 30, 2007.

Provision for income taxes was a charge of \$17.0 million for the three months ended September 30, 2008 and \$13.5 million for the three months ended September 30, 2007. The effective tax rate was 16.9% for the three months ended September 30, 2008 as compared to 28.8% for the three months ended September 30, 2007. The decrease in the effective tax rate was primarily due to the shift of income in lower tax jurisdictions as well as to changes in the utilization of attributes and related valuation allowances.

As a result of the matters described above, net income was \$83.4 million in the three months ended September 30, 2008 as compared to \$33.4 million in the three months ended September 30, 2007.

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*Segment net sales.* The following table represents our net sales by segment for the three months ended September 30, 2007 and 2008:

|                        | <b>For the Three Months<br/>Ended September 30,<br/>2007                      2008</b> |                   |
|------------------------|--|-------------------|
|                        | <i>(Dollars in thousands)</i>  |                   |
| Industrial materials   | \$ 215,411   | \$ 266,046        |
| Engineered solutions   | 35,857   | 49,702            |
| <b>Total net sales</b> | <b>\$ 251,268</b>  | <b>\$ 315,748</b> |

Our analysis of the percentage change in net sales for industrial materials and engineered solutions is set forth in the following table:

|                      | <b>Volume</b> | <b>Price/Mix</b> | <b>Currency</b> | <b>Net Change</b> |
|----------------------|---------------|------------------|-----------------|-------------------|
| Industrial materials | 3%            | 18%              | 3%              | 24%               |
| Engineered solutions | 18%           | 18%              | 3%              | 39%               |

Net sales for the industrial materials segment increased primarily due to a favorable price / mix increase as a result of strong demand, particularly related to our graphite electrode products. Currency rate fluctuations also increased sales, driven by the strengthening of the euro. Sales volume for the segment increased driven by higher sales volumes for graphite electrodes and related by-products.

Net sales for engineered solutions increased primarily due to favorable price / mix increases and favorable currency exchange rates, also related to the strengthening of the euro. Volumes for our engineered solutions increased 18% for the three months ended September 30, 2008 compared to the three months ended September 30, 2007. This volume increase was related primarily to higher volumes in our natural graphite products.

*Segment operating net income.* The following table represents our operating income by segment for the three months ended September 30, 2007 and 2008:

|                               | <b>For the Three Months<br/>Ended September 30,<br/>2007                      2008</b> |                  |
|-------------------------------|--|------------------|
|                               | <i>(Dollars in thousands)</i>  |                  |
| Industrial materials          | \$ 52,021  | \$ 74,180        |
| Engineered solutions          | 3,257  | 12,533           |
| <b>Total operating income</b> | <b>\$ 55,278</b>   | <b>\$ 86,713</b> |

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Our analysis of the percentage change in segment operating costs and expenses for industrial materials and engineered solutions is set forth in the following table:

|                      | <b>Operating Costs and Expenses</b>             |             |               |
|----------------------|---|-------------|---------------|
|                      | <b>For the Three Months Ended September 30,</b> |             |               |
|                      | <b>(Percentage of sales)</b>                    |             |               |
|                      | <b>2007</b>                                     | <b>2008</b> | <b>Change</b> |
| Industrial materials | 76%   | 72%         | (4)%          |
| Engineered solutions | 91%   | 75%         | (16)%         |

Segment operating costs and expenses as a percentage of sales for industrial materials decreased 4% points in the three months ended September 30, 2008. However, in total, segment operating costs and expenses increased \$28.5 million for the three months ended September 30, 2008 compared to the three months ended September 30, 2007. The largest increase in operating expenses was caused by higher raw material and energy costs of \$24.1 million, related primarily to graphite electrodes. The strengthening of certain currencies increased production costs by \$2.8 million. Selling and administrative expenses, including research and development and other expenses, increased approximately \$1.6 million as a result of higher variable employee compensation expenses.

Segment operating costs and expenses as a percentage of sales for engineered solutions decreased by 16% points to 75%. The decrease in operating expenses as a percentage of sales was driven by a favorable shift in product mix, particularly in our natural graphite products line. However, total segment operating costs and expenses increased by \$4.6 million. This increase was driven by increased raw material and other operating costs of approximately \$3.6 million. Selling and administrative expenses, including research and development costs, increased approximately \$1.0 million as a result of higher variable employee compensation costs.

**Nine Months Ended September 30, 2008 as Compared to Nine Months Ended September 30, 2007.**

*Consolidated.* Net sales of \$925.3 million in the nine months ended September 30, 2008 represented a \$189.9 million, or 25.8%, increase from net sales of \$735.4 million in the nine months ended September 30, 2007. Net sales for both of our operating segments increased, primarily due to favorable pricing and higher volumes, along with currency impacts of \$35.2 million. High demand for most of our products, together with passing on significant raw material cost increases to our customers, has resulted in increased prices, particularly related to graphite electrodes. Volumes have increased in both our operating segments, with natural graphite products producing the largest percentage volume increase of all of our products. Favorable currency exchange rates, particularly related to the euro, have also been a strong driver of our sales increase in the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007. These increases in sales were offset by a \$7.5 million decrease in sales related to carbon electrodes, as we have completely exited this business.

Cost of sales of \$588.9 million in the nine months ended September 30, 2008 represented a \$100.0 million, or 20.5%, increase from cost of sales of \$488.9 million in the nine months ended September 30, 2007. Cost of sales rose primarily due to our industrial materials segment. This was driven primarily by increased raw material and production costs for the nine months ended September 30, 2008 as compared to September 30, 2007, including the effects of foreign currency exchange rates. The total cost of sales for our engineered solutions segment increased mainly due to higher volumes of our natural graphite products.



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Gross profit of \$336.4 million in the nine months ended September 30, 2008 represented an \$89.9 million, or 36.5%, increase from gross profit of \$246.5 million in the nine months ended September 30, 2007. Gross margin increased to 36.4% of net sales, from 33.5% in the nine months ended September 30, 2007 as a result of the changes in sales and cost of sales mentioned above.

Research and development expenses increased \$0.2 million, or 3.1%, from \$6.4 million in the nine months ended September 30, 2007 to \$6.6 million in the nine months ended September 30, 2008.

Selling and administrative expenses were \$71.0 million for the nine months ended September 30, 2008 compared to \$68.9 million for the nine months ended September 30, 2007. Costs related to variable employee incentive plans have increased in the nine months ended September 30, 2008 as a result of our strong cash flow performance compared to established targets. Travel expenses have also increased due to increased travel by certain teams to analyze and implement cost-saving and lean initiatives world-wide.

Restructuring charges decreased \$0.5 million to \$0.3 million for the nine months ended September 30, 2008, as we complete previously announced restructuring activities.

Other income / expense, net was a charge of \$11.1 million in the nine months ended September 30, 2008 compared to income of \$13.5 million in nine months ended September 30, 2007. This fluctuation was caused primarily by a decrease in the gain from the sale of assets during the nine months ended September 30, 2008. We sold our Caserta, Italy facility during the nine months ended September 30, 2007, which was the primary driver of the \$24.6 million gain on the sale of assets. Gains from the sale of assets were only \$0.3 million in the nine months ended September 30, 2008, resulting in a \$24.3 million fluctuation in other income. We also incurred a \$9.0 million charge for the Debenture make-whole payment in the nine months ended September 30, 2008. We incurred a \$6.8 million loss on the extinguishment of debt in the nine months ended September 30, 2008, compared to a loss of \$13.0 million in the nine months ended September 30, 2007. Additionally, we had a \$4.8 million increase in currency gains in the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007.

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The following table presents an analysis of interest expense:

|   | <b>For the Nine Months<br/>Ended September 30,<br/>2007                  2008</b> |               |
|---|---|---------------|
|   | <i>(Dollars in thousands)</i>   |               |
| Interest incurred on debt   | \$ 26,254   | \$ 10,883     |
| Amortization of fair value adjustments for terminated hedge instruments | (485)   | (144)         |
| Amortization of premium on Senior Notes                                 | (92)  | (29)          |
| Amortization of discount on Debentures                                  | 502   | 320           |
| Interest on DOJ antitrust fine  | 5   |               |
| Amortization of debt issuance costs                                     | 2,456   | 1,691         |
| Interest incurred on other items  | 333   | 182           |
| <br>Total interest expense  | <br>\$ 28,973   | <br>\$ 12,903 |

Average debt outstanding (long-term debt and outstanding Revolver) was \$275.5 million in the nine months ended September 30, 2008 as compared to \$531.5 million in the nine months ended September 30, 2007. The average annual interest rate for these instruments, excluding amortization of issuance costs and other similar non-cash charges, was 5.2% in the nine months ended September 30, 2008 as compared to 6.4% in the nine months ended September 30, 2007. This rate reduction was the result of a decrease in the amount of our 10.25% Senior Notes outstanding during the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007.

Provision for income taxes was a charge of \$59.5 million for the nine months ended September 30, 2008 and \$39.4 million for the nine months ended September 30, 2007. The effective tax rate was 25.3% for the nine months ended September 30, 2008 as compared to 25.2% for the nine months ended September 30, 2007.

The loss from discontinued operations was \$3.1 million in the nine months ended September 30, 2007.

As a result of the matters described above, net income was \$175.7 million in the nine months ended September 30, 2008 as compared to \$113.7 million in the nine months ended September 30, 2007.

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*Segment net sales.* The following table represents our net sales by segment for the nine months ended September 30, 2007 and 2008:

|                        | <b>For the Nine Months<br/>Ended September 30,<br/>2007                      2008</b> |                   |
|------------------------|---|-------------------|
|                        | <i>(Dollars in thousands)</i>   |                   |
| Industrial materials   | \$ 630,781  | \$ 789,456        |
| Engineered solutions   | 104,607   | 135,832           |
| <b>Total net sales</b> | <b>\$ 735,388</b>   | <b>\$ 925,288</b> |

Our analysis of the percentage change in net sales for industrial materials and engineered solutions is set forth in the following table:

|                      | <b>Volume</b> | <b>Price/Mix</b> | <b>Currency</b> | <b>Other</b> | <b>Net Change</b> |
|----------------------|---------------|------------------|-----------------|--------------|-------------------|
| Industrial materials | 2%            | 18%              | 5%              | %            | 25%               |
| Engineered solutions | 10%           | 16%              | 4%              | (1)%         | 30%               |

Net sales for the industrial materials segment increased primarily due to a favorable price / mix increase as a result of strong demand, particularly related to our graphite electrode products. Currency rate fluctuations also increased sales, driven by the strengthening of the euro. Sales volume for the segment increased slightly driven by volume increases for refractories, graphite electrodes and related by-products, offset by volume decreases for our former carbon electrode products.

Net sales for engineered solutions increased primarily due to a favorable price / mix increase and favorable currency exchange rates, also related to the strengthening of the euro. Volume in our engineered solutions increased 10% for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007. This increase in volume was driven primarily by our natural graphite products.

*Segment operating net income.* The following table represents our operating income by segment for the nine months ended September 30, 2007 and 2008:

|                               | <b>For the Nine Months<br/>Ended September 30,<br/>2007                      2008</b> |                   |
|-------------------------------|---|-------------------|
|                               | <i>(Dollars in thousands)</i>   |                   |
| Industrial materials          | \$ 161,578  | \$ 228,491        |
| Engineered solutions          | 8,807   | 29,952            |
| <b>Total operating income</b> | <b>\$ 170,385</b>   | <b>\$ 258,443</b> |

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Our analysis of the percentage change in segment operating costs and expenses for industrial materials and engineered solutions is set forth in the following table:

|                      | <b>Operating Costs and<br/>Expenses</b>            |             |               |
|----------------------|--|-------------|---------------|
|                      | <b>For the Nine Months Ended<br/>September 30,</b> |             |               |
|                      | <b>(Percentage of sales)</b>                       |             |               |
|                      | <b>2007</b>  | <b>2008</b> | <b>Change</b> |
| Industrial materials | 74%  | 71%         | (3)%          |
| Engineered solutions | 92%  | 78%         | (14)%         |

Segment operating costs and expenses as a percentage of sales for industrial materials decreased 3% points in the nine months ended September 30, 2008. However, total segment operating costs and expenses increased \$91.8 million for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007. Operating expenses for this segment increased primarily due to a \$73.1 million increase raw material and energy costs, related primarily to graphite electrodes. The strengthening of certain currencies, primarily the euro increased production costs an additional \$18.3 million. Selling and administrative and other expenses increased \$0.4 million due to increased variable employee compensation costs and commissions.

Segment operating costs and expenses as a percentage of sales for engineered solutions decreased by 14% points to 78%. However, total segment operating costs and expenses increased by \$10.1 million. This increase was caused by production costs of \$9.7 million, driven by higher volumes for our natural graphite products, as well an increase in foreign currency losses in the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007. Total selling and administrative and other costs for the segment increased by \$0.4 million as a result of increased variable employee compensation costs.

**Effects of Changes in Currency Exchange Rates**

We incur costs in dollars and in the currency of each of the six non-U.S. countries in which we have a manufacturing facility, and we sell our products in multiple currencies. In general, our results of operations, cash flows and financial condition are affected by changes in currency exchange rates affecting these currencies relative to the dollar and, to a limited extent, each other.

Many of the non-U.S. countries in which we have a manufacturing facility have been subject to significant economic changes and to significant impacts from the global capital market crisis, which have significantly impacted currency exchange rates. We cannot predict changes in currency exchange rates in the future or whether those changes will have net positive or negative impacts on our net sales, cost of sales or net income. We cannot assure you that we would be able to mitigate any adverse effects of such changes.

During the nine months ended September 30, 2008, the average exchange rate of the Brazilian real, the euro and the Mexican peso weakened compared to the US dollar about 21%, 15% and 4%, respectively, when compared to the average exchange rate for the same period in 2007. During the nine months ended September 30, 2008, the average exchange rate for the South African rand strengthened against the US dollar about 6% when compared to the average rate for the nine months ended September 30, 2007.

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In the case of net sales of industrial materials, the impact of these events was an increase of about \$31.2 million in the nine months ended September 30, 2008 as compared to the same period in 2007. In the case of cost of sales of industrial materials, the impact of these events was an increase of about \$16.4 million in the nine months ended September 30, 2008 as compared to the same period in 2007.

We have non-dollar-denominated intercompany loans between our GrafTech Finance, Inc. subsidiary and some of our foreign subsidiaries. At September 30, 2008, the aggregate principal amount of these loans was \$473.2 million. These loans are subject to remeasurement gains and losses due to changes in currency exchange rates. A portion of these loans are deemed to be essentially permanent and, as a result, remeasurement gains and losses on these loans are recorded in accumulated other comprehensive loss in the stockholders' equity section of the Consolidated Balance Sheets. The balance of these loans is deemed to be temporary and, as a result, remeasurement gains and losses on these loans are recorded as currency gains / losses in other income / expense, net, on the Consolidated Statements of Operations. In the three and nine months ended September 30, 2008, we had a net total of \$18.5 million and \$5.8 million of currency gains, respectively, due to the remeasurement of intercompany loans and the effect of transaction gains and losses related to foreign subsidiaries which use the dollar as their functional currency. In the three and nine months ended September 30, 2007, we had a net total of \$0.2 million of currency losses and \$1.1 million of currency gains, respectively, primarily due to the remeasurement of intercompany loans and the effect of transaction losses related to foreign subsidiaries which use the dollar as their functional currency. To manage certain exposures to specific financial market risks caused by changes in currency exchange rates, we may use various financial instruments as described under Item 3 Quantitative and Qualitative Disclosures about Market Risk.

**Liquidity and Capital Resources**

Our sources of funds have consisted principally of invested capital, cash flow from operations and debt and equity financings. Our uses of those funds (other than for operations) have consisted principally of capital expenditures, investments, payment of restructuring costs, pension and post-retirement contributions, debt reduction payments and other obligations.

At September 30, 2008, we had short-term debt (including bank overdrafts) of \$12.0 million, long-term debt of \$130.6 million, cash and cash equivalents of \$11.1 million and stockholders' equity of \$508.1 million.

As part of our cash management activities, we periodically factor or discount (by selling) certain accounts receivable to third parties. In the nine months ended September 30, 2008, certain subsidiaries sold receivables at a cost lower than the cost to borrow a

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comparable amount for a comparable period under the Revolving Facility. Proceeds of the sale of receivables were used to reduce debt and to fund operating activities. If we had not sold receivables, our accounts receivable and our debt would have been about \$0.3 million higher at December 31, 2007 and about \$24.1 million higher at September 30, 2008. All receivables sold during 2007 and 2008 were sold without recourse, and no amount of accounts receivable sold remained on the Consolidated Balance Sheets at December 31, 2007 and September 30, 2008.

We use cash and cash equivalents, cash flow from operations, funds from receivable and payable factoring arrangements and funds available under the Revolving Facility (subject to continued compliance with the financial covenants and representations under the Revolving Facility), as well as cash flow from operations as our primary sources of liquidity. The Revolving Facility provides for maximum borrowings of up to \$215.0 million. At September 30, 2008, \$91.4 million was available (after consideration of outstanding revolving and swingline loans of \$111.5 million and outstanding letters of credit of \$12.1 million). It is possible that our future ability to borrow under the Revolving Facility may effectively be less because of the impact of additional borrowings upon our compliance with the maximum net senior secured debt leverage ratio permitted or minimum interest coverage ratio required under the Revolving Facility. The Revolving Facility matures in July 2010. We have approximately \$100 million of working capital liquidity available to us through our factoring and supply chain financing arrangements currently in place.

Our business strategies have continued to improve the amount and speed of cash generated from operations under current economic conditions. Improvements in cash flow from operations resulting from these strategies are being partially offset by associated cash implementation costs while they are being implemented.

At September 30, 2008, we were in compliance with all financial and other covenants contained in the Senior Notes and the Revolving Facility, as applicable. Based on expected operating results and expected cash flows, we expect to be in compliance with these covenants for the next twelve months. If we were to believe that we would not continue to comply with these covenants, we would seek an appropriate waiver or amendment from the lenders thereunder. We cannot assure you that we would be able to obtain such waiver or amendment on acceptable terms or at all.

At September 30, 2008, the Revolving Facility had an effective interest rate of 5.6% and our \$20 million principal amount of Senior Notes had a fixed rate of 10.25%. Also at September 30, 2008, 85% (or \$111.9 million) of our total debt (excluding bank overdrafts) consists of variable rate obligations.

At December 31, 2007, the Revolving Facility had an effective interest rate of 6.2%, our \$199.6 million principal amount of Senior Notes had a fixed rate of 10.25% and our \$225.0 million principal amount of Debentures (which were converted to equity during the nine months ended September 30, 2008) had a fixed rate of 1.625%.

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We may in the future implement interest rate management initiatives to seek to minimize interest expense and optimize the risk in our portfolio of fixed and variable interest rate obligations as described under Item 3 Quantitative and Qualitative Disclosures about Market Risk in this Report.

Global capital markets have been, and continue to be, disrupted and volatile. The cost and availability of funding has been and may continue to be adversely affected by illiquid credit markets. Some lenders have reduced or, in some cases, ceased to provide funding to borrowers. Our lenders have not indicated to us that they would not continue to provide funding to us, or would not honor, or be able to fully perform, their obligations under the Credit Facility. We believe that we have adequate liquidity to meet all of our present needs. Continued turbulence in the United States and international financial markets, however, could adversely affect the cost and availability of financing to us in the future.

**Cash Flow and Plans to Manage Liquidity.** Our business strategies include efforts to enhance our capital structure by continuing to manage our gross obligations. Our efforts include leveraging our global manufacturing network by driving higher utilization rates and more productivity from our existing assets, accelerating commercialization initiatives across all of our businesses and realizing other global efficiencies.

Typically, our cash flow from operations fluctuates significantly between quarters due to various factors. These factors include customer order patterns, fluctuations in working capital requirements, and other factors, including our incentive compensation program payout in the second quarter of 2008.

We expect cash flow from operations to be positively impacted by reduced interest expense of approximately \$25 million on an annual basis related to our reduced debt position, offset slightly by increased interest related to our supply chain financing arrangement. We expect our cash flow from operations to be negatively impacted by higher accounts receivable balances as a result of favorable pricing for industrial materials and delays in payment by customers, the payment of certain international taxes and pension and post retirement contributions as previously planned and to meet requirements resulting from investment declines, possibly offset by lower raw materials and energy costs.

Our debt and other obligations could have a material impact on our liquidity. Cash flow from operations services payment of our debt and other obligations, thereby reducing funds available to us for other purposes. Our debt and obligations make us more vulnerable to economic downturns in the event that these obligations are greater or timing of payment is sooner than expected. Specifically, actual returns on our pension assets are running significantly below the expected return on plan assets that have been made in our actuarial assumptions. These negative returns might result in increased future contributions. This will not be known however until the market performance for the fourth quarter is known and the plans are re-measured.

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In order to seek to minimize our credit risks, at times we have reduced our sales of, or refused to sell (except for cash on delivery) graphite electrodes and other products to some customers. Our unrecovered trade receivables worldwide as a percentage of global net sales has been immaterial during the last 3 years. We cannot assure you that we will not be materially adversely affected by accounts receivable losses in the future, particularly given current economic conditions. In addition, we have historically factored a portion of our accounts receivable without recourse and used the proceeds to reduce debt.

We may from time to time and at any time repurchase Senior Notes in open market or privately negotiated transactions, opportunistically on terms that we believe to be favorable. In the nine months ended September 30, 2008 we redeemed \$180 million of our Senior Notes.

In December 2007, our Board of Directors approved a share repurchase program authorizing the purchase of up to 3 million shares of our common stock. Share repurchases may take place from time to time in the open market, or through privately negotiated transactions, as market conditions warrant. We intend to fund any such share repurchases from available cash and cash flows. We may commence or suspend these repurchases at any time.

We occasionally enter into natural gas derivative contracts and short duration fixed rate purchase contracts to effectively fix some or all of our natural gas cost exposure, as described under *Quantitative and Qualitative Disclosure about Market Risks* in this Report. At September 30, 2008, these contracts represented an unrealized loss of \$1.7 million.

*Cash Flow Provided by Operating Activities.* Cash flow provided by operating activities was \$169.3 million in the nine months ended September 30, 2008 as compared to \$76.1 million in the nine months ended September 30, 2007, an increase of \$93.2 million.

Cash provided by net income, after adding back the effect of non-cash items, was \$202.1 million for the nine months ended September 30, 2008. Non-cash items included \$26.7 million of depreciation and amortization, \$0.3 million of restructuring charges, \$7.8 million of foreign currency gains, primarily from intercompany loans, \$3.5 million in interest expense, a \$0.3 million change in deferred income taxes, \$3.9 million of stock based compensation expense and \$0.7 million net of other items. Changes in working capital used cash flow of \$29.6 million for the nine months ended September 30, 2008, due primarily to a \$36.5 million increase in accounts receivable, including the effects of factoring, driven by higher sales in the nine months ended September 30, 2008. Other working capital uses of cash were an \$11.0 million increase in inventories, a \$0.7 million increase in prepaid assets, \$0.9 million of restructuring payments, and a \$8.8 million decrease in interest payable. These uses of cash were offset by a \$28.4 million increase in accounts payable and accrued expenses. Also affecting cash flows from operations for the nine months ended September 30, 2008 was an increase in long-term assets and liabilities of \$3.5 million and \$0.3 million related to the loss on the sale of fixed assets.

In the nine months ended September 30, 2007, net income after adding back the effect from non-cash items, amounted to \$146.4



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million, including the loss from discontinued operations of \$3.1 million. The non-cash expenses consisted of depreciation and amortization of \$25.5 million, restructuring charges of \$0.8 million, \$2.5 million of foreign currency losses, \$3.2 million in interest expense, deferred income taxes of \$2.6 million, \$3.2 million of stock based compensation expense and other credits of \$8.2 million. Net cash used by working capital of \$38.1 million primarily consisted of a increase in inventories of \$15.6 million, the final \$5.4 million antitrust payment, \$5.7 million of restructuring payments, an \$0.1 million decrease in accounts payable and accruals, and a decrease in interest payable of \$15.3 million. These increases in working capital were offset by a decrease in accounts receivable of \$2.5 million, including the effect of factoring, and a decrease in prepaid and other current assets of \$1.4 million. Also affecting cash flows from operations for the nine months ended September 30, 2007 was an increase in long-term assets and liabilities of \$6.9 million and \$25.2 million related to the gain on the sale of fixed assets (primarily our Caserta, Italy facility).

*Cash Flow Provided by Investing Activities.* Cash flow used in investing activities was \$183.3 million in the nine months ended September 30, 2008 compared to \$12.0 million in the nine months ended September 30, 2007.

In the nine months ended September 30, 2008, investing activities used cash of \$183.3 million. We used a net \$136.4 million of cash to purchase our equity investment of Seadrift Coke LP. Capital expenditures used an additional \$47.6 million of cash, while the loss from derivative instruments and marketable securities resulted in a \$0.3 million increase. These were offset slightly by changes in restricted cash totaling \$0.1 million and proceeds from the sale of assets of \$0.3 million.

In the nine months ended September 30, 2007, investing activities used cash of \$12.0 million. This was driven by capital expenditures of \$33.6 million, changes in restricted cash of \$1.5 million, patents capitalization of \$0.7 million and \$2.8 million dollars of purchase price adjustments made related to the 2006 sale of our former cathodes business. These were partially offset by proceeds from the sales of assets, specifically the sale of our Caserta, Italy facility, of \$26.6 million.

*Cash Flow Used in Financing Activities.* Cash flow used in financing activities was \$28.4 million in the nine months ended September 30, 2008 compared to \$205.6 million in the nine months ended September 30, 2007.

During the nine months ended September 30, 2008, we redeemed \$180 million of our Senior Notes, and borrowed a net \$109.7 million under the Revolving Facility, primarily to fund our equity investment purchase. Other short-term borrowings were \$11.6 million, which related primarily to bank overdrafts at our international locations. We used these borrowings primarily to fund working capital requirements and for capital expenditures. The excess tax benefit from stock-based compensation was \$14.3 million for the nine months ended September 30, 2008. We also purchased \$21.2 million of treasury shares during the nine months ended September 30, 2008. Other long-term financing obligations used cash of \$0.3 million. These uses of cash were offset by proceeds from the exercise of stock options of \$36.9 million.

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During the nine months ended September 30, 2007, we repaid \$234.5 million in long-term debt obligations. Net revolver borrowings were \$0.5 million, and short term borrowings were \$0.7 million. Proceeds from the exercise of stock options provided an additional \$19.7 million of cash. The excess tax benefit from stock-based compensation was \$5.0 million and other financing obligations were \$3.0 million for the nine months ended September 30, 2007.

**Restrictions on Dividends and Stock Repurchases**

A description of the restrictions on our ability to pay dividends and our ability to repurchase common stock is set forth under Item 5 Dividend Policies and Restrictions in the Annual Report and such description is incorporated herein by reference. Such description contains all of the information required with respect thereto.

**Recent Accounting Pronouncements**

A description of recent accounting pronouncements is set forth under New Accounting Standards in Note 2 to the Notes to the Consolidated Financial Statements contained in this report, and such description is incorporated herein by reference. Such description contains all of the information required with respect thereto.

**Description of Our Financing Structure**

A description of the Revolving Facility and the Senior Notes is set forth under Long-Term Debt and Liquidity in the Annual Report, and such description is incorporated herein by reference.

**Proceedings Against Us**

We are involved in various investigations, lawsuits, claims, demands, environmental compliance programs and other legal proceedings arising out of or incidental to the conduct of our business. While it is not possible to determine the ultimate disposition of each of them, we do not believe that their ultimate disposition will have a material adverse effect on our financial position, results of operations or cash flows.

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**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to market risks primarily from changes in interest rates, currency exchange rates, and commercial energy rates. We, from time to time, routinely enter into various transactions that have been authorized according to documented policies and procedures to manage these well-defined risks. These transactions relate primarily to financial instruments described below. Since the counterparties, if any, to these financial instruments are large commercial banks and similar financial institutions, we do not believe that we are exposed to material counterparty credit risk, even given the current US economic situation. We do not use financial instruments for trading purposes.

Our exposure to changes in interest rates results primarily from floating rate long-term debt tied to LIBOR or euro LIBOR. Our exposure to changes in currency exchange rates results primarily from:

sales made by our subsidiaries in currencies other than local currencies;

raw material purchases made by our foreign subsidiaries in currencies other than local currencies; and

investments in and intercompany loans to our foreign subsidiaries and our share of the earnings of those subsidiaries, to the extent denominated in currencies other than the dollar.

Our exposure to changes in energy costs results primarily from the purchase of natural gas and electricity for use in our manufacturing operations.

***Interest Rate Risk Management.*** We periodically implement interest rate management initiatives to seek to minimize our interest expense and optimize the risk in our portfolio of fixed and variable interest rate obligations.

When we sell a fair value swap, the gain or loss is amortized as a credit or charge to interest expense over the remaining term of the Senior Notes. When we effectively reduce the outstanding principal amount of the Senior Notes (through debt-for-equity exchanges, repurchases or otherwise), the related portion of such credit or charge is accelerated and recorded in the period in which such reduction occurs.

We periodically enter into agreements with financial institutions that are intended to limit, or cap, our exposure to incurrence of additional interest expense due to increases in variable interest rates. These instruments effectively cap our interest rate exposure.

***Currency Rate Management.*** We enter into foreign currency instruments from time to time to attempt to manage exposure to changes in currency exchange rates. These foreign currency instruments, which include, but are not limited to, forward exchange contracts and purchased currency options, attempt to hedge global currency exposures, net, relating to euro- denominated debt and identifiable foreign currency receivables, payables and commitments held by our foreign and domestic subsidiaries. Forward

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

exchange contracts are agreements to exchange different currencies at a specified future date and at a specified rate. Purchased foreign currency options are instruments which give the holder the right, but not the obligation, to exchange different currencies at a specified rate at a specified date or over a range of specified dates. The result is the creation of a range in which a best and worst price is defined, while minimizing option cost. Forward exchange contracts and purchased currency options are carried at market value. At December 31, 2007 and September 30, 2008, there were no outstanding contracts.

**Commercial Energy Rate Management.** We periodically enter into natural gas derivative contracts and short duration fixed rate purchase contracts to effectively fix some or all of our natural gas cost exposure. At September 30, 2008, these contracts represented an unrealized loss of \$1.7 million.

**Sensitivity Analysis.** We used a sensitivity analysis to assess the potential effect of changes in currency exchange rates, and interest rates on results of operations for the nine months ended September 30, 2008. Based on this analysis, a hypothetical 10% weakening or strengthening in the dollar across all other currencies would have changed our reported gross margin for the nine months ended September 30, 2008 by about \$12.0 million. Based on this analysis, a hypothetical increase in interest rates of 100 basis points would have increased our interest expense by approximately \$0.8 million for the nine months ended September 30, 2008.

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**PART I (CONT D)**

**GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES**

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* Management is responsible for establishing and maintaining adequate disclosure controls and procedures at the reasonable assurance level. Disclosure controls and procedures are designed to ensure that information required to be disclosed by a reporting company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by it in the reports that it files under the Exchange Act is accumulated and communicated to management, including the chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

Under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2008. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that these controls and procedures are effective at the reasonable assurance level as of September 30, 2008.

*Changes in Internal Controls over Financial Reporting.* There have been no changes in our internal controls over financial reporting that occurred during the three months ended September 30, 2008 that materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****GRAFTECH INTERNATIONAL LTD. AND SUBSIDIARIES****Item 1. Legal Proceedings**

The information required in response to this Item is set forth under *Contingencies* in Note 15 to the Notes to Consolidated Financial Statements contained in this Report, and such description is incorporated herein by reference.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

In December 2007, we announced that our Board of Directors had approved a share repurchase program authorizing the purchase of up to 3 million shares of our common stock. Purchases may take place from time to time in the open market, or through privately negotiated transactions, as market conditions warrant. In addition to the repurchase program, we occasionally purchase or withhold vested restricted stock shares from employees as payment for the withholding taxes due upon the vesting or payment of stock awards.

| <i>Period</i>  | <i>Total Number of Shares Purchased</i> | <i>Average Price Paid per Share</i> | <i>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)</i> | <i>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</i> |
|----------------|---|-------------------------------------|---|---|
| 7/1/08 7/31/08 |   |                                     |   | 2,805,705   |
| 8/1/08 8/31/08 | 684,000                                 | \$ 19.97                            | 684,000   | 2,121,705   |
| 9/1/08 9/30/08 | 117,760                                 | \$ 18.95                            | 69,800  | 2,051,905   |

**Item 6. Exhibits**

The exhibits listed in the following table have been filed as part of this Report.

**Exhibit**

| <b>Number</b> | <b>Description of Exhibit</b>   |
|---------------|---|
| 31.1          | Certification pursuant to Rule 13a-14(a) under the Exchange Act by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board.         |
| 31.2          | Certification pursuant to Rule 13a-14(a) under the Exchange Act by Mark R. Widmar, Vice President and Chief Financial Officer.                            |
| 32.1          | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Craig S. Shular, Chief Executive Officer, President and Chairman of the Board. |
| 32.2          | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Mark R. Widmar, Vice President and Chief Financial Officer.                    |

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**GRAFTECH INTERNATIONAL LTD.**

Date: November 4, 2008

By: /s/ Mark R. Widmar  
Mark R. Widmar  
*Vice President and Chief Financial Officer*  
  
*(Principal Accounting Officer)*

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**EXHIBIT INDEX**

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