

BERKSHIRE HATHAWAY INC  
Form 10-Q  
May 08, 2009  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**x** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2009**

**OR**

**..** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 001-14905**

**BERKSHIRE HATHAWAY INC.**

**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State or other jurisdiction of**

**47-0813844**  
**(I.R.S. Employer Identification Number)**

**incorporation or organization)**

**3555 Farnam Street, Omaha, Nebraska 68131**

**(Address of principal executive office)**

**(Zip Code)**

**(402) 346-1400**

**(Registrant's telephone number, including area code)**

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

Number of shares of common stock outstanding as of May 4, 2009:

Class A 1,057,428

Class B 14,828,842

**Table of Contents**

**BERKSHIRE HATHAWAY INC.**

|                                                                                                             | <b>Page No.</b> |
|-------------------------------------------------------------------------------------------------------------|-----------------|
| <b><u>Part I Financial Information</u></b>                                                                  |                 |
| <b>Item 1. <u>Financial Statements</u></b>                                                                  |                 |
| <u>Condensed Consolidated Balance Sheets</u>                                                                |                 |
| <u>March 31, 2009 and December 31, 2008</u>                                                                 | 2               |
| <u>Condensed Consolidated Statements of Earnings</u>                                                        |                 |
| <u>First Quarter 2009 and 2008</u>                                                                          | 3               |
| <u>Condensed Consolidated Statements of Cash Flows</u>                                                      |                 |
| <u>First Quarter 2009 and 2008</u>                                                                          | 4               |
| <u>Notes to Interim Condensed Consolidated Financial Statements</u>                                         | 5-17            |
| <b>Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b> | 18-30           |
| <b>Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u></b>                            | 30              |
| <b>Item 4. <u>Controls and Procedures</u></b>                                                               | 30              |
| <b><u>Part II Other Information</u></b>                                                                     |                 |
| <b>Item 1. <u>Legal Proceedings</u></b>                                                                     | 31              |
| <b>Item 1A. <u>Risk Factors</u></b>                                                                         | 31              |
| <b>Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u></b>                           | 31              |
| <b>Item 3. <u>Defaults Upon Senior Securities</u></b>                                                       | 31              |
| <b>Item 4. <u>Submission of Matters to a Vote of Security Holders</u></b>                                   | 31              |
| <b>Item 5. <u>Other Information</u></b>                                                                     | 31              |
| <b>Item 6. <u>Exhibits</u></b>                                                                              | 31              |
| <b><u>Signature</u></b>                                                                                     | 32              |

**Table of Contents****Part I Financial Information****Item 1. Financial Statements****BERKSHIRE HATHAWAY INC.****and Subsidiaries****CONDENSED CONSOLIDATED BALANCE SHEETS***(dollars in millions)*

|                                                      | March 31,<br>2009<br>(Unaudited) | December 31,<br>2008 |
|------------------------------------------------------|----------------------------------|----------------------|
| <b>ASSETS</b>                                        |                                  |                      |
| <i>Insurance and Other:</i>                          |                                  |                      |
| Cash and cash equivalents                            | \$ 22,726                        | \$ 24,302            |
| Investments:                                         |                                  |                      |
| Fixed maturity securities                            | 29,367                           | 27,115               |
| Equity securities                                    | 37,578                           | 49,073               |
| Other                                                | 25,152                           | 21,535               |
| Loans and receivables                                | 15,951                           | 14,925               |
| Inventories                                          | 6,802                            | 7,500                |
| Property, plant, equipment and assets held for lease | 17,133                           | 16,703               |
| Goodwill                                             | 27,497                           | 27,477               |
| Other                                                | 13,250                           | 13,257               |
|                                                      | 195,456                          | 201,887              |
| <i>Utilities and Energy:</i>                         |                                  |                      |
| Cash and cash equivalents                            | 1,072                            | 280                  |
| Property, plant and equipment                        | 28,736                           | 28,454               |
| Goodwill                                             | 5,258                            | 5,280                |
| Other                                                | 6,137                            | 7,556                |
|                                                      | 41,203                           | 41,570               |
| <i>Finance and Financial Products:</i>               |                                  |                      |
| Cash and cash equivalents                            | 1,753                            | 957                  |
| Investments in fixed maturity securities             | 3,778                            | 4,517                |
| Loans and finance receivables                        | 13,769                           | 13,942               |
| Goodwill                                             | 1,024                            | 1,024                |
| Other                                                | 3,559                            | 3,502                |
|                                                      | 23,883                           | 23,942               |
|                                                      | \$ 260,542                       | \$ 267,399           |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>          |                                  |                      |
| <i>Insurance and Other:</i>                          |                                  |                      |
| Losses and loss adjustment expenses                  | \$ 58,457                        | \$ 56,620            |
| Unearned premiums                                    | 9,137                            | 7,861                |
| Life and health insurance benefits                   | 3,645                            | 3,619                |
| Accounts payable, accruals and other liabilities     | 14,235                           | 14,987               |
| Notes payable and other borrowings                   | 4,329                            | 4,349                |

Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                                                  |            |            |
|--------------------------------------------------|------------|------------|
|                                                  | 89,803     | 87,436     |
| <b>Utilities and Energy:</b>                     |            |            |
| Accounts payable, accruals and other liabilities | 5,893      | 6,175      |
| Notes payable and other borrowings               | 19,731     | 19,145     |
|                                                  | 25,624     | 25,320     |
| <b>Finance and Financial Products:</b>           |            |            |
| Accounts payable, accruals and other liabilities | 2,562      | 2,656      |
| Derivative contract liabilities                  | 15,432     | 14,612     |
| Notes payable and other borrowings               | 13,755     | 13,388     |
|                                                  | 31,749     | 30,656     |
| Income taxes, principally deferred               | 6,447      | 10,280     |
| Total liabilities                                | 153,623    | 153,692    |
| <b>Shareholders' equity:</b>                     |            |            |
| Common stock and capital in excess of par value  | 27,090     | 27,141     |
| Accumulated other comprehensive income           | (930)      | 3,954      |
| Retained earnings                                | 76,638     | 78,172     |
| Berkshire Hathaway shareholders' equity          | 102,798    | 109,267    |
| Noncontrolling interests                         | 4,121      | 4,440      |
| Total shareholders' equity                       | 106,919    | 113,707    |
|                                                  | \$ 260,542 | \$ 267,399 |

*See accompanying Notes to Interim Condensed Consolidated Financial Statements*

**Table of Contents****BERKSHIRE HATHAWAY INC.****and Subsidiaries****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS***(dollars in millions except per share amounts)*

|                                                | 2009     | First Quarter<br>(Unaudited) | 2008    |
|------------------------------------------------|----------|------------------------------|---------|
| <b>Revenues:</b>                               |          |                              |         |
| <i><b>Insurance and Other:</b></i>             |          |                              |         |
| Insurance premiums earned                      | \$ 8,183 | \$                           | 6,209   |
| Sales and service revenues                     | 14,310   |                              | 14,760  |
| Interest, dividend and other investment income | 1,318    |                              | 1,184   |
| Investment gains/losses                        | (3,558)  |                              | 115     |
|                                                | 20,253   |                              | 22,268  |
| <i><b>Utilities and Energy:</b></i>            |          |                              |         |
| Operating revenues                             | 2,969    |                              | 3,356   |
| Other                                          | (20)     |                              | 38      |
|                                                | 2,949    |                              | 3,394   |
| <i><b>Finance and Financial Products:</b></i>  |          |                              |         |
| Interest income                                | 418      |                              | 438     |
| Investment gains/losses                        | 92       |                              |         |
| Derivative gains/losses                        | (1,517)  |                              | (1,641) |
| Other                                          | 589      |                              | 716     |
|                                                | (418)    |                              | (487)   |
|                                                | 22,784   |                              | 25,175  |
| <b>Costs and expenses:</b>                     |          |                              |         |
| <i><b>Insurance and Other:</b></i>             |          |                              |         |
| Insurance losses and loss adjustment expenses  | 6,014    |                              | 4,040   |
| Life and health insurance benefits             | 482      |                              | 490     |
| Insurance underwriting expenses                | 1,348    |                              | 1,397   |
| Cost of sales and services                     | 11,958   |                              | 12,108  |
| Selling, general and administrative expenses   | 1,963    |                              | 1,860   |
| Interest expense                               | 34       |                              | 33      |
|                                                | 21,799   |                              | 19,928  |
| <i><b>Utilities and Energy:</b></i>            |          |                              |         |
| Cost of sales and operating expenses           | 2,355    |                              | 2,584   |
| Interest expense                               | 291      |                              | 294     |
|                                                | 2,646    |                              | 2,878   |

Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

**Finance and Financial Products:**

|                                                                                        |            |           |
|----------------------------------------------------------------------------------------|------------|-----------|
| Interest expense                                                                       | 163        | 149       |
| Other                                                                                  | 719        | 767       |
|                                                                                        | 882        | 916       |
|                                                                                        | 25,327     | 23,722    |
| <b>Earnings (loss) before income taxes and equity method earnings</b>                  | (2,543)    | 1,453     |
| Income tax expense/benefit                                                             | (1,014)    | 408       |
| Earnings from equity method investments                                                | 83         |           |
| <b>Net earnings (loss)</b>                                                             | (1,446)    | 1,045     |
| Less: Earnings attributable to noncontrolling interests                                | 88         | 105       |
| <b>Net earnings (loss) attributable to Berkshire Hathaway</b>                          | \$ (1,534) | \$ 940    |
| Average common shares outstanding *                                                    | 1,549,483  | 1,548,395 |
| <b>Net earnings (loss) per share attributable to Berkshire Hathaway shareholders *</b> | \$ (990)   | \$ 607    |

\* Average shares outstanding include average Class A common shares and average Class B common shares determined on an equivalent Class A common stock basis. Net earnings (loss) per common share attributable to Berkshire Hathaway shown above represents net earnings (loss) per equivalent Class A common share. Net earnings (loss) per Class B common share is equal to one-thirtieth (1/30) of such amount.  
See accompanying Notes to Interim Condensed Consolidated Financial Statements

**Table of Contents****BERKSHIRE HATHAWAY INC.****and Subsidiaries****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS***(dollars in millions)*

|                                                                   | <b>First Quarter</b> |             |
|-------------------------------------------------------------------|----------------------|-------------|
|                                                                   | <b>2009</b>          | <b>2008</b> |
|                                                                   | <b>(Unaudited)</b>   |             |
| Net cash flows from operating activities                          | \$ 4,642             | \$ 3,353    |
| Cash flows from investing activities:                             |                      |             |
| Purchases of fixed maturity securities                            | (4,897)              | (10,511)    |
| Purchases of equity securities                                    | (624)                | (1,537)     |
| Purchases of other investments                                    | (3,098)              |             |
| Sales of fixed maturity securities                                | 1,655                | 1,566       |
| Redemptions and maturities of fixed maturity securities           | 1,614                | 2,548       |
| Sales of equity securities                                        | 739                  | 104         |
| Purchases of loans and finance receivables                        | (110)                | (653)       |
| Principal collections on loans and finance receivables            | 174                  | 174         |
| Acquisitions of businesses and noncontrolling interests           | (530)                | (4,873)     |
| Purchases of property, plant, equipment and assets held for lease | (1,373)              | (1,041)     |
| Other                                                             | 1,023                | 881         |
| Net cash flows from investing activities                          | (5,427)              | (13,342)    |
| Cash flows from financing activities:                             |                      |             |
| Proceeds from borrowings of finance businesses                    | 467                  | 2,068       |
| Proceeds from borrowings of utilities and energy businesses       | 992                  | 1,046       |
| Proceeds from other borrowings                                    | 25                   | 58          |
| Repayments of borrowings of finance businesses                    | (116)                | (1,357)     |
| Repayments of borrowings of utilities and energy businesses       | (195)                | (399)       |
| Repayments of other borrowings                                    | (228)                | (88)        |
| Change in short term borrowings                                   | 1                    | (155)       |
| Other                                                             | (21)                 | 32          |
| Net cash flows from financing activities                          | 925                  | 1,205       |
| Effects of foreign currency exchange rate changes                 | (128)                | 21          |
| Increase (decrease) in cash and cash equivalents                  | 12                   | (8,763)     |
| Cash and cash equivalents at beginning of year *                  | 25,539               | 44,329      |
| Cash and cash equivalents at end of first quarter *               | \$ 25,551            | \$ 35,566   |
| Supplemental cash flow information:                               |                      |             |
| Cash paid during the period for:                                  |                      |             |
| Income taxes                                                      | \$ 225               | \$ 201      |
| Interest of finance and financial products businesses             | 172                  | 145         |
| Interest of utilities and energy businesses                       | 282                  | 295         |
| Interest of insurance and other businesses                        | 32                   | 37          |

# Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

## Non-cash investing activity:

|                                                                   |       |
|-------------------------------------------------------------------|-------|
| Liabilities assumed in connection with acquisitions of businesses | 3,848 |
|-------------------------------------------------------------------|-------|

*\* Cash and cash equivalents are comprised of the following:*

*Beginning of year*

|                            |           |           |
|----------------------------|-----------|-----------|
| <i>Insurance and Other</i> | \$ 24,302 | \$ 37,703 |
|----------------------------|-----------|-----------|

|                             |     |       |
|-----------------------------|-----|-------|
| <i>Utilities and Energy</i> | 280 | 1,178 |
|-----------------------------|-----|-------|

|                                       |     |       |
|---------------------------------------|-----|-------|
| <i>Finance and Financial Products</i> | 957 | 5,448 |
|---------------------------------------|-----|-------|

|  |           |           |
|--|-----------|-----------|
|  | \$ 25,539 | \$ 44,329 |
|--|-----------|-----------|

*End of first quarter*

|                            |           |           |
|----------------------------|-----------|-----------|
| <i>Insurance and Other</i> | \$ 22,726 | \$ 31,102 |
|----------------------------|-----------|-----------|

|                             |       |       |
|-----------------------------|-------|-------|
| <i>Utilities and Energy</i> | 1,072 | 2,187 |
|-----------------------------|-------|-------|

|                                       |       |       |
|---------------------------------------|-------|-------|
| <i>Finance and Financial Products</i> | 1,753 | 2,277 |
|---------------------------------------|-------|-------|

|  |           |           |
|--|-----------|-----------|
|  | \$ 25,551 | \$ 35,566 |
|--|-----------|-----------|

*See accompanying Notes to Interim Condensed Consolidated Financial Statements*

**Table of Contents**

**BERKSHIRE HATHAWAY INC.**

**and Subsidiaries**

**NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2009**

**Note 1. General**

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of Berkshire Hathaway Inc. (Berkshire or Company) consolidated with the accounts of all its subsidiaries and affiliates in which Berkshire holds a controlling financial interest as of the financial statement date. Reference is made to Berkshire's most recently issued Annual Report on Form 10-K (Annual Report) that included information necessary or useful to understanding Berkshire's businesses and financial statement presentations. In particular, Berkshire's significant accounting policies and practices were presented as Note 1 to the Consolidated Financial Statements included in the Annual Report. Certain immaterial amounts in 2008 have been reclassified to conform with the current year presentation. Financial information in this Report reflects any adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary to a fair statement of results for the interim periods in accordance with accounting principles generally accepted in the United States (GAAP).

For a number of reasons, Berkshire's results for interim periods are not normally indicative of results to be expected for the year. The timing and magnitude of catastrophe losses incurred by insurance subsidiaries and the estimation error inherent to the process of determining liabilities for unpaid losses of insurance subsidiaries can be relatively more significant to results of interim periods than to results for a full year. Variations in the amounts and timing of investment gains/losses can cause significant variations in periodic net earnings. Investment gains/losses are recorded when investments are sold, other-than-temporarily impaired or in instances as required under GAAP, when investments are marked-to-market. In addition, changes in the fair value of derivative assets/liabilities associated with derivative contracts that do not qualify for hedge accounting treatment can cause significant variations in periodic net earnings.

As of January 1, 2009, Berkshire adopted SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 (SFAS 160). SFAS 160 requires that noncontrolling interests (formerly known as minority interests) be displayed in the consolidated balance sheet as a separate component of shareholders' equity and that the consolidated net earnings attributable to the noncontrolling interests be clearly identified and presented in the consolidated statement of earnings. In addition, changes in ownership interests where the parent retains a controlling interest are to be reported as transactions affecting shareholders' equity. Previously such transactions were reported as additional investment purchases (potentially resulting in recognition of additional other assets, including goodwill, or liabilities). During the first quarter of 2009, Berkshire acquired certain noncontrolling interests in subsidiaries that resulted in a reduction to shareholders' equity attributable to Berkshire of approximately \$118 million, representing the excess of consideration paid over the previously recorded balance sheet carrying amount of the acquired noncontrolling (minority) interests.

**Note 2. Accounting pronouncements to be adopted**

In April 2009, the FASB issued three Staff Positions (FSP) to amend Financial Accounting Standards (FAS) relating to financial instruments. Each of these pronouncements is effective for interim and annual periods ending after June 15, 2009.

FSP FAS 115-2 and FAS 124-2 Recognition and Presentation of Other-Than-Temporary Impairments amends the recognition, measurement and presentation standards for other-than-temporary impairments of debt securities. With respect to an investment in a debt security, an other-than-temporary impairment occurs if the investor (a) intends to sell, (b) will more likely than not be required to sell before amortized cost is recovered or (c) does not expect to ultimately recover the amortized cost basis even if it does not intend to sell. Under (a) and (b) the entire other-than-temporary loss is recognized in earnings. Under (c) a credit loss is recognized in earnings to the extent that the present value of expected cash flows is less than the amortized cost basis and any difference between fair value and the amortized cost basis net of the credit loss is reflected in other comprehensive income net of applicable income taxes.

FSP FAS 107-1 and APB 28-1 Interim Disclosures about Fair Value of Financial Instruments requires publicly traded companies to make fair value disclosures of financial instruments whether or not such instruments are carried in the financial statements at fair value in interim financial statements. Previously, disclosures for instruments not carried at fair value were required only in annual statements.

FSP FAS 157-4 Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly clarifies that adjustments to quoted market prices



**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 2. Accounting pronouncements to be adopted (Continued)**

may be required in illiquid or disorderly markets in order to estimate fair value in accordance with SFAS 157 and provides guidance on the circumstances indicating whether markets are illiquid or disorderly. FSP FAS 157-4 prescribes no specific methodology for making adjustments to quoted prices but rather confirms that different valuation techniques may be appropriate under the circumstances to determine the value that would be received to sell an asset or paid to transfer a liability in an orderly transaction.

Berkshire is currently evaluating the effect that these new accounting pronouncements will have on its consolidated financial statements and related disclosures.

**Note 3. Business acquisitions**

Berkshire's long-held acquisition strategy is to purchase businesses with consistent earnings, good returns on equity, able and honest management and at sensible prices. On March 18, 2008, Berkshire acquired 60% of Marmon Holdings, Inc. (Marmon), a private company owned by trusts for the benefit of members of the Pritzker Family of Chicago, for \$4.5 billion. In the second quarter of 2008, Berkshire acquired additional shares and currently owns 63.6% of Marmon. Under the terms of the purchase agreement, Berkshire will acquire the remaining interests in Marmon between 2011 and 2014 for consideration based on the future earnings of Marmon. Berkshire also acquired several other relatively small businesses during 2008. Consideration paid for all businesses acquired in 2008 was approximately \$6.1 billion.

Marmon consists of approximately 130 manufacturing and service businesses that operate independently within eleven diverse business sectors. These sectors are: Engineered Wire & Cable, serving energy related markets, residential and non-residential construction and other industries; Building Wire, producing copper electrical wiring for residential, commercial and industrial buildings; Transportation Services & Engineered Products, including railroad tank cars and intermodal tank containers; Highway Technologies, primarily serving the heavy-duty highway transportation industry; Distribution Services for specialty pipe and steel tubing; Flow Products, producing a variety of metal products and materials for the plumbing, HVAC/R, construction and industrial markets; Industrial Products, including metal fasteners, safety products and metal fabrication; Construction Services, providing the leasing and operation of mobile cranes primarily to the energy, mining and petrochemical markets; Water Treatment equipment for residential, commercial and industrial applications; Retail Store Fixtures, providing store fixtures and accessories for major retailers worldwide; and Food Service Equipment, providing food preparation equipment and shopping carts for restaurants and retailers worldwide. Marmon operates more than 250 manufacturing, distribution and service facilities, primarily in North America, Europe and China.

The results of operations for businesses acquired in 2008 are included in Berkshire's consolidated results from the effective date of each acquisition. The following table sets forth certain unaudited pro forma consolidated earnings data for 2008 as if each acquisition occurring during 2008 was consummated on the same terms at the beginning of the year. Pro forma data for 2009 was not materially different from the amounts reported. Amounts are in millions, except earnings per share.

|                                                                                              | 2008      |
|----------------------------------------------------------------------------------------------|-----------|
| Total revenues                                                                               | \$ 26,587 |
| Net earnings attributable to Berkshire Hathaway                                              | 930       |
| Earnings per equivalent Class A common share attributable to Berkshire Hathaway shareholders | 601       |

**Note 4. Investments in fixed maturity securities**

Data with respect to investments in fixed maturity securities follows (in millions).

| Insurance and other |               | Finance and financial products |               |
|---------------------|---------------|--------------------------------|---------------|
| Mar. 31, 2009       | Dec. 31, 2008 | Mar. 31, 2009                  | Dec. 31, 2008 |

Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                         | 2008      |           |          |          |
|-------------------------|-----------|-----------|----------|----------|
| Amortized cost          | \$ 29,632 | \$ 27,618 | \$ 3,620 | \$ 4,297 |
| Gross unrealized gains  | 1,440     | 1,151     | 279      | 289      |
| Gross unrealized losses | (1,705)   | (1,654)   | (121)    | (69)     |
| Fair value              | \$ 29,367 | \$ 27,115 | \$ 3,778 | \$ 4,517 |

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 4. Investments in fixed maturity securities (Continued)**

Unrealized losses at March 31, 2009 and December 31, 2008 included \$193 million and \$176 million, respectively, related to securities that have been in an unrealized loss position for 12 months or more. Berkshire has the ability and intent to hold these securities until fair value recovers.

**Note 5. Investments in equity securities**

Investments in equity securities are summarized below (in millions).

|                         | March 31,<br>2009 | December 31,<br>2008 |
|-------------------------|-------------------|----------------------|
| Cost                    | \$ 36,319         | \$ 40,140            |
| Gross unrealized gains  | 11,312            | 14,782               |
| Gross unrealized losses | (10,053)          | (5,849)              |
| Fair value              | \$ 37,578         | \$ 49,073            |

Unrealized losses at March 31, 2009 included \$524 million related to securities that have been in an unrealized loss position for 12 months or more.

**Note 6. Other Investments**

A summary of other investments as of March 31, 2009 and December 31, 2008 follows (in millions).

|                           | Cost      | March 31, 2009<br>Unrealized<br>Gain/Loss | Fair<br>Value | Carrying<br>Value |
|---------------------------|-----------|-------------------------------------------|---------------|-------------------|
| Fixed maturity and equity | \$ 17,119 | \$ 975                                    | \$ 18,094     | \$ 17,808         |
| Equity method             | 6,350     | (632)                                     | 5,718         | 7,344             |
|                           | \$ 23,469 | \$ 343                                    | \$ 23,812     | \$ 25,152         |

|                           | Cost      | December 31, 2008<br>Unrealized<br>Gain | Fair<br>Value | Carrying<br>Value |
|---------------------------|-----------|-----------------------------------------|---------------|-------------------|
| Fixed maturity and equity | \$ 14,452 | \$ 36                                   | \$ 14,488     | \$ 14,675         |
| Equity method             | 5,919     | 352                                     | 6,271         | 6,860             |
|                           | \$ 20,371 | \$ 388                                  | \$ 20,759     | \$ 21,535         |

Fixed maturity and equity investments in the preceding table include perpetual preferred stock and common stock warrants of The Goldman Sachs Group, Inc. ( GS ) and The General Electric Company ( GE ) and preferred stock and subordinated notes of Wm. Wrigley Jr. Company ( Wrigley ). The GS, GE and Wrigley securities were acquired in the fourth quarter of 2008. At March 31, 2009, other fixed maturity and equity investments also include a convertible perpetual instrument of Swiss Reinsurance Company Ltd. ( Swiss Re ).

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

Berkshire owns 50,000 shares of 10% Cumulative Perpetual Preferred Stock of GS ( GS Preferred ) and Warrants to purchase 43,478,260 shares of common stock of GS ( GS Warrants ) which were acquired for a combined cost of \$5 billion. The GS Preferred may be redeemed at any time by GS at a price of \$110,000 per share (\$5.5 billion in aggregate). The GS Warrants expire in 2013 and can be exercised for an additional aggregate cost of \$5 billion (\$115/share). Berkshire also owns 30,000 shares of 10% Cumulative Perpetual Preferred Stock of GE ( GE Preferred ) and Warrants to purchase 134,831,460 shares of common stock of GE ( GE Warrants ) which were acquired for a combined cost of \$3 billion. The GE Preferred may be redeemed beginning in October 2011 by GE at a price of \$110,000 per share (\$3.3 billion in aggregate). The GE Warrants expire in 2013 and can be exercised for an additional aggregate cost of \$3 billion (\$22.25/share).

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 6. Other Investments (Continued)**

Berkshire owns \$4.4 billion par amount of 11.45% subordinated notes due 2018 of Wrigley ( Wrigley Notes ) and \$2.1 billion of 5% preferred stock of Wrigley ( Wrigley Preferred ). The Wrigley Notes and Wrigley Preferred were acquired in connection with Mars, Incorporated's acquisition of Wrigley.

On March 23, 2009, Berkshire acquired a 12% convertible perpetual capital instrument issued by Swiss Re at a cost of 3 billion Swiss Francs ( CHF ), which is also the face amount of the instrument. The instrument has no maturity or mandatory redemption date but can be redeemed under certain conditions at the option of Swiss Re at 140% of the face amount until March 23, 2011 and thereafter at 120% of the face amount. The instrument possesses no voting rights and is subordinated to senior securities of Swiss Re as defined in the agreement. Beginning March 23, 2012, the instrument can be converted into 120,000,000 common shares of Swiss Re (a rate of 25 CHF per share of Swiss Re common stock).

Equity method investments include Burlington Northern Santa Fe Corporation ( BNSF ) and Moody's Corporation ( Moody's ). During the fourth quarter of 2008, Berkshire's investment in each of these companies exceeded 20%. Accordingly, Berkshire adopted the equity method of accounting with respect to these investments as of December 31, 2008. As of March 31, 2009, Berkshire owned 22.6% of BNSF's and 20.4% of Moody's outstanding common stock. Prior to December 31, 2008, the BNSF and Moody's investments were accounted for as available-for-sale equity securities recorded in the financial statements at fair value. The cumulative effect of adopting the equity method with respect to the investments in BNSF and Moody's was recorded in the financial statements as of December 31, 2008. Prior years' financial statements were not restated due to immateriality.

On April 1, 2009, Berkshire acquired 3,000,000 shares of Series A Cumulative Convertible Perpetual Preferred Stock of The Dow Chemical Company ( Dow Preferred ) for a cost of \$3 billion. The Dow Preferred was issued in connection with Dow's acquisition of the Rohm and Haas Company. Under certain conditions, the Dow Preferred is convertible at the option of Berkshire or the issuer into common stock of Dow. The conversion rate is 24.201 shares of common stock per each Dow Preferred share, subject to adjustment. The Dow Preferred is entitled to dividends at a rate of 8.5% per annum.

**Note 7. Derivative contracts of finance and financial products businesses**

Derivative contracts of Berkshire's finance and financial products businesses, with limited exceptions, are not designated as hedges for financial reporting purposes. These contracts were initially entered into with the expectation that the premiums received would exceed the amounts ultimately paid to counterparties. Changes in the fair values of such contracts are reported in earnings as derivative gains/losses. A summary of derivative contracts outstanding as of March 31, 2009 and December 31, 2008 follows (in millions).

|                                                   | March 31, 2009        |             |                          | December 31, 2008     |             |                          |
|---------------------------------------------------|-----------------------|-------------|--------------------------|-----------------------|-------------|--------------------------|
|                                                   | Assets <sup>(3)</sup> | Liabilities | Notional Value           | Assets <sup>(3)</sup> | Liabilities | Notional Value           |
| Equity index put options                          | \$                    | \$ 10,188   | \$ 35,489 <sup>(1)</sup> | \$                    | \$ 10,022   | \$ 37,134 <sup>(1)</sup> |
| Credit default obligations:                       |                       |             |                          |                       |             |                          |
| High yield indexes                                |                       | 3,666       | 7,216 <sup>(2)</sup>     |                       | 3,031       | 7,892 <sup>(2)</sup>     |
| States/municipalities                             |                       | 887         | 16,681 <sup>(2)</sup>    |                       | 958         | 18,364 <sup>(2)</sup>    |
| Individual corporate                              |                       | 238         | 3,875 <sup>(2)</sup>     |                       | 105         | 3,900 <sup>(2)</sup>     |
| Other                                             | 476                   | 481         |                          | 503                   | 528         |                          |
| Counterparty netting and funds held as collateral | (277)                 | (28)        |                          | (295)                 | (32)        |                          |
|                                                   | \$ 199                | \$ 15,432   |                          | \$ 208                | \$ 14,612   |                          |

(1)

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

*Represents the aggregate undiscounted amount payable at the contract expiration dates assuming that the value of each index is zero at the contract expiration date. The reduction in notional value at March 31, 2009 as compared to December 31, 2008 is solely due to the impact of changes in foreign currency exchange rates on non-U.S. index contracts.*

<sup>(2)</sup> *Represents the maximum undiscounted future value of losses payable under the contracts, assuming a sufficient number of credit defaults occur. The number of losses required to exhaust contract limits under substantially all of the contracts is dependent on the loss recovery rate related to the specific obligor at the time of the default.*

<sup>(3)</sup> *Included in other assets of finance and financial products businesses.*

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 7. Derivative contracts of finance and financial products businesses (Continued)**

A summary of derivative gains (losses) included in the Condensed Consolidated Statements of Earnings are as follows (in millions):

|                            | <b>First Quarter</b> |                   |
|----------------------------|----------------------|-------------------|
|                            | <b>2009</b>          | <b>2008</b>       |
| Equity index put options   | \$ (166)             | \$ (1,177)        |
| Credit default obligations | (1,351)              | (475)             |
| Other                      |                      | 11                |
|                            | <b>\$ (1,517)</b>    | <b>\$ (1,641)</b> |

Berkshire has written equity index put option contracts on four major equity indexes including three indexes outside of the United States. These contracts are European style options and will be settled on the contract expiration dates, which occur between September 2019 and January 2028. Future payments, if any, under these contracts will be required if the underlying index value is below the strike price at the contract expiration dates. Premiums on these contracts were received in full at the contract inception dates and therefore Berkshire has no counterparty credit risk. At March 31, 2009, the aggregate intrinsic value (the undiscounted liability assuming the contracts are settled on their future expiration dates based on the March 31, 2009 index values) was \$13.3 billion. However, these contracts may not be terminated or fully settled before the expiration dates and therefore the ultimate amount of cash basis gains or losses on these contracts will not be known for many years.

Credit default contracts include various high yield indexes, state/municipal debt issuers and individual corporation issuers. These contracts cover the loss in value of specified debt obligations of the issuers arising from default events, which are usually for non-payment or bankruptcy. Loss amounts are subject to contract limits.

High yield indexes are comprised of specified North American corporate issuers (usually 100 in number) whose obligations are rated below investment grade. The weighted average contract duration at March 31, 2009 was approximately 2 years. State and municipality contracts are comprised of over 500 reference obligations issuers, which had a weighted average duration at March 31, 2009 of approximately 12 years. Risks related to approximately 50% of the municipality notional amount cannot be settled before the maturity dates of the underlying obligations, which range from 2019 to 2054.

Premiums on the high yield index and state/municipality contracts were received in full at the inception dates of the contracts and, as a result, Berkshire has no counterparty credit risk. Berkshire's payment obligations under certain of these contracts are on a first loss basis. Several other contracts are subject to aggregate loss deductibles that must be satisfied before Berkshire has any payment obligations.

Credit default contracts written on individual corporate issuers in North America primarily relate to investment grade obligations. Installment premiums are due from counterparties over the terms of the contracts. In most instances, premiums are due from counterparties on a quarterly basis. Most individual issuer contracts expire in 2013.

With limited exception, Berkshire's equity index put option and credit default contracts contain no collateral posting requirements with respect to changes in either the fair value or intrinsic value of the contracts and/or a downgrade of Berkshire's credit rating. Under certain conditions, a few contracts require that Berkshire post collateral. As of March 31, 2009, Berkshire's collateral posting requirement under such contracts was approximately \$1 billion.

**Note 8. Fair value measurements**

Berkshire holds investments and has financial obligations that are required to be carried at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Fair value measurements assume the asset or liability is exchanged in an orderly manner; the exchange is in the principal market for that asset or liability (or in the most advantageous market when no principal market exists); and the market participants are

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

independent, knowledgeable, able and willing to transact an exchange. Nonperformance risk (credit risk) is considered in valuing liabilities.

Fair values for substantially all of Berkshire's financial instruments were measured using market or income approaches. Considerable judgment may be required in interpreting market data used to develop the estimates of fair value. Accordingly, the

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 8. Fair value measurements (Continued)**

estimates presented herein are not necessarily indicative of the amounts that could be realized in an actual current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value.

SFAS 157 establishes a hierarchy for measuring fair value consisting of Levels 1 through 3.

**Level 1** Inputs represent unadjusted quoted prices for identical assets or liabilities exchanged in active markets. Substantially all of Berkshire's equity investments are traded on an exchange in active markets and fair value is based on the closing prices as of the balance sheet date.

**Level 2** Inputs include directly or indirectly observable inputs (other than Level 1 inputs) such as quoted prices for similar assets or liabilities exchanged in active or inactive markets; quoted prices for identical assets or liabilities exchanged in inactive markets; other inputs that may be considered in fair value determinations of the assets or liabilities, such as interest rates and yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. Fair values for Berkshire's investments in fixed maturity securities are primarily based on market prices and market data available for instruments with similar characteristics since active markets are not common for many instruments. Pricing evaluations are based on yield curves for instruments with similar characteristics, such as credit rating, estimated duration, and yields for other instruments of the issuer or entities in the same industry sector.

**Level 3** Inputs include unobservable inputs used in the measurement of assets and liabilities. Management is required to use its own assumptions regarding unobservable inputs because there is little, if any, market activity in the assets or liabilities or related observable inputs that can be corroborated at the measurement date. Unobservable inputs require management to make certain projections and assumptions about the information that would be used by market participants in pricing assets or liabilities. Measurements of non-exchange traded derivative contracts and certain other investments carried at fair value are based primarily on valuation models, discounted cash flow models or other valuation techniques that are believed to be used by market participants. Berkshire values its equity index put option contracts based on the Black-Scholes option valuation model which Berkshire believes is widely used by market participants. Credit default contracts are primarily valued based on indications of bid or offer data as of the balance sheet date. These contracts are not exchange traded and certain of the terms of Berkshire's contracts are not standard in derivatives markets. For example, Berkshire is not required to post collateral under most of its contracts. For these reasons, Berkshire has classified these contracts as Level 3.

Financial assets and liabilities measured at fair value in the financial statements as of March 31, 2009 and December 31, 2008 are summarized below (in millions).

|                                              | <b>Total<br/>Fair Value</b> | <b>Quoted<br/>Prices<br/>(Level 1)</b> | <b>Significant Other<br/>Observable Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable Inputs<br/>(Level 3)</b> |
|----------------------------------------------|-----------------------------|----------------------------------------|--------------------------------------------------------------|----------------------------------------------------------|
| <b>March 31, 2009</b>                        |                             |                                        |                                                              |                                                          |
| Insurance and other:                         |                             |                                        |                                                              |                                                          |
| Investments in fixed maturity securities     | \$ 29,367                   | \$ 4,948                               | \$ 23,917                                                    | \$ 502                                                   |
| Investments in equity securities             | 37,578                      | 37,182                                 | 72                                                           | 324                                                      |
| Other investments                            | 11,356                      |                                        |                                                              | 11,356                                                   |
| Finance and financial products:              |                             |                                        |                                                              |                                                          |
| Investments in fixed maturity securities     | 3,778                       |                                        | 3,393                                                        | 385                                                      |
| Net derivative contract liabilities          | 15,233                      |                                        | 255                                                          | 14,978                                                   |
| Utilities and energy:                        |                             |                                        |                                                              |                                                          |
| Net derivative contract (assets)/liabilities | 366                         | 14                                     | (43)                                                         | 395                                                      |
| <b>December 31, 2008</b>                     |                             |                                        |                                                              |                                                          |
| Insurance and other:                         |                             |                                        |                                                              |                                                          |
| Investments in fixed maturity securities     | \$ 27,115                   | \$ 4,961                               | \$ 21,650                                                    | \$ 504                                                   |
| Investments in equity securities             | 49,073                      | 48,666                                 | 79                                                           | 328                                                      |

# Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                                          |        |       |        |
|------------------------------------------|--------|-------|--------|
| Other investments                        | 8,223  |       | 8,223  |
| Finance and financial products:          |        |       |        |
| Investments in fixed maturity securities | 4,517  | 4,382 | 135    |
| Net derivative contract liabilities      | 14,404 | 288   | 14,116 |
| Utilities and energy:                    |        |       |        |
| Net derivative contract liabilities      | 405    | 2     | 403    |

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 8. Fair value measurements (Continued)**

Reconciliations of assets and liabilities measured at fair value on a recurring basis with the use of significant unobservable inputs (Level 3) for the first quarter of 2009 and 2008 follow (in millions).

|                                             | Investments<br>in fixed<br>maturity<br>securities | Investments<br>in equity<br>securities | Other<br>investments | Net<br>derivative<br>contract<br>liabilities |
|---------------------------------------------|---------------------------------------------------|----------------------------------------|----------------------|----------------------------------------------|
| Balance at January 1, 2009                  | \$ 639                                            | \$ 328                                 | \$ 8,223             | \$ (14,519)                                  |
| Gains (losses) included in:                 |                                                   |                                        |                      |                                              |
| Earnings *                                  |                                                   |                                        |                      | (1,499)                                      |
| Other comprehensive income                  | (25)                                              | (3)                                    | 466                  |                                              |
| Regulatory assets and liabilities           |                                                   |                                        |                      | 39                                           |
| Purchases, sales, issuances and settlements | 271                                               | (1)                                    | 2,667                | 627                                          |
| Transfers into (out of) Level 3             | 2                                                 |                                        |                      | (21)                                         |
| Balance at March 31, 2009                   | \$ 887                                            | \$ 324                                 | \$ 11,356            | \$ (15,373)                                  |

\* Gains and losses related to changes in valuations are included in the Condensed Consolidated Statements of Earnings as a component of investment gains/losses, derivative gains/losses or other revenues as appropriate. Substantially all of the losses included in earnings were unrealized losses related to liabilities outstanding as of March 31, 2009.

|                                             | Investments<br>in fixed<br>maturity<br>securities | Investments<br>in equity<br>securities | Net<br>derivative<br>contract<br>liabilities |
|---------------------------------------------|---------------------------------------------------|----------------------------------------|----------------------------------------------|
| Balance at January 1, 2008                  | \$ 393                                            | \$ 356                                 | \$ (6,784)                                   |
| Gains (losses) included in:                 |                                                   |                                        |                                              |
| Earnings *                                  | 10                                                |                                        | (1,679)                                      |
| Other comprehensive income                  | (10)                                              | (41)                                   | 1                                            |
| Regulatory assets and liabilities           |                                                   |                                        | 14                                           |
| Purchases, sales, issuances and settlements | (13)                                              |                                        | (878)                                        |
| Transfers into (out of) Level 3             | 4                                                 |                                        |                                              |
| Balance at March 31, 2008                   | \$ 384                                            | \$ 315                                 | \$ (9,326)                                   |

\* Gains and losses related to changes in valuations are included in the Condensed Consolidated Statements of Earnings as a component of investment gains/losses, derivative gains/losses or other revenues as appropriate. Substantially all of the losses included in earnings were unrealized losses related to liabilities outstanding as of March 31, 2008.

**Note 9. Loans and receivables**

Loans and receivables of insurance and other businesses are comprised of the following (in millions).

Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                                       | <b>March 31,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|---------------------------------------|---------------------------|------------------------------|
| Insurance premiums receivable         | \$ 6,172                  | \$ 4,961                     |
| Reinsurance recoverables              | 3,179                     | 3,235                        |
| Trade and other receivables           | 7,021                     | 7,141                        |
| Allowances for uncollectible accounts | (421)                     | (412)                        |
|                                       | <b>\$ 15,951</b>          | <b>\$ 14,925</b>             |

Loans and finance receivables of finance and financial products businesses are comprised of the following (in millions).

|                                                    | <b>March 31,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|----------------------------------------------------|---------------------------|------------------------------|
| Consumer installment loans and finance receivables | \$ 13,049                 | \$ 13,190                    |
| Commercial loans and finance receivables           | 1,030                     | 1,050                        |
| Allowances for uncollectible loans                 | (310)                     | (298)                        |
|                                                    | <b>\$ 13,769</b>          | <b>\$ 13,942</b>             |

## Table of Contents

### Notes To Interim Condensed Consolidated Financial Statements (Continued)

#### Note 10. Property, plant, equipment and assets held for lease

Property, plant, equipment and assets held for lease of insurance and other businesses is comprised of the following (in millions).

|                               | Ranges of<br>estimated useful life | March 31,<br>2009 | December 31,<br>2008 |
|-------------------------------|------------------------------------|-------------------|----------------------|
| Land                          |                                    | \$ 730            | \$ 751               |
| Buildings and improvements    | 3 40 years                         | 4,418             | 4,351                |
| Machinery and equipment       | 3 25 years                         | 11,609            | 11,009               |
| Furniture, fixtures and other | 3 20 years                         | 1,751             | 1,856                |
| Assets held for lease         | 12 30 years                        | 5,524             | 5,311                |
|                               |                                    | 24,032            | 23,278               |
| Accumulated depreciation      |                                    | (6,899)           | (6,575)              |
|                               |                                    | \$ 17,133         | \$ 16,703            |

Property, plant and equipment of utilities and energy businesses is comprised of the following (in millions).

|                                                          | Ranges of<br>estimated useful life | March 31,<br>2009 | December 31,<br>2008 |
|----------------------------------------------------------|------------------------------------|-------------------|----------------------|
| Utility generation, distribution and transmission system | 5 85 years                         | \$ 33,274         | \$ 32,795            |
| Interstate pipeline assets                               | 3 67 years                         | 5,648             | 5,649                |
| Independent power plants and other assets                | 3 30 years                         | 1,223             | 1,228                |
| Construction in progress                                 |                                    | 1,666             | 1,668                |
|                                                          |                                    | 41,811            | 41,340               |
| Accumulated depreciation                                 |                                    | (13,075)          | (12,886)             |
|                                                          |                                    | \$ 28,736         | \$ 28,454            |

The utility generation, distribution and transmission system and interstate pipeline assets are the regulated assets of public utility and natural gas pipeline subsidiaries. At March 31, 2009 and December 31, 2008, accumulated depreciation and amortization related to regulated assets was \$12.6 billion and \$12.5 billion, respectively. Substantially all of the construction in progress related to the construction of regulated assets.

#### Note 11. Inventories

Inventories are comprised of the following (in millions).

|                             | March 31,<br>2009 | December 31,<br>2008 |
|-----------------------------|-------------------|----------------------|
| Raw materials               | \$ 1,078          | \$ 1,161             |
| Work in process and other   | 594               | 607                  |
| Finished manufactured goods | 2,606             | 2,580                |
| Purchased goods             | 2,524             | 3,152                |

\$ 6,802 \$ 7,500

**Note 12. Income taxes**

The liability for income taxes as of March 31, 2009 and December 31, 2008 is as follows (in millions).

|                   | March 31,<br>2009 | December 31,<br>2008 |
|-------------------|-------------------|----------------------|
| Payable currently | \$ 259            | \$ 161               |
| Deferred          | 5,378             | 9,316                |
| Other             | 810               | 803                  |
|                   | \$ 6,447          | \$ 10,280            |

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 13. Notes payable and other borrowings**

Notes payable and other borrowings of Berkshire and its subsidiaries are summarized below (in millions).

|                                                                      | March 31,<br>2009 | December 31,<br>2008 |
|----------------------------------------------------------------------|-------------------|----------------------|
| <i>Insurance and other:</i>                                          |                   |                      |
| Issued or guaranteed by Berkshire due 2009-2035                      | \$ 2,395          | \$ 2,275             |
| Issued by subsidiaries and not guaranteed by Berkshire due 2009-2041 | 1,934             | 2,074                |
|                                                                      | \$ 4,329          | \$ 4,349             |

Debt issued or guaranteed by Berkshire includes short term borrowings of \$1.9 billion as of March 31, 2009 and \$1.8 billion as of December 31, 2008.

|                                                                                                                     | March 31,<br>2009 | December 31,<br>2008 |
|---------------------------------------------------------------------------------------------------------------------|-------------------|----------------------|
| <i>Utilities and energy:</i>                                                                                        |                   |                      |
| Issued by MidAmerican Energy Holdings Company ( MidAmerican ) and its subsidiaries and not guaranteed by Berkshire: |                   |                      |
| MidAmerican senior unsecured debt due 2012-2037                                                                     | \$ 5,121          | \$ 5,121             |
| Subsidiary debt due 2009-2039                                                                                       | 14,119            | 13,573               |
| Other                                                                                                               | 491               | 451                  |
|                                                                                                                     | \$ 19,731         | \$ 19,145            |

MidAmerican senior debt has a weighted average interest rate of about 6.3% as of March 31, 2009. Subsidiary debt of utilities and energy businesses represents amounts issued by subsidiaries of MidAmerican pursuant to separate financing agreements and has a weighted average interest rate of about 6% as of March 31, 2009. All or substantially all of the assets of certain utility subsidiaries are or may be pledged or encumbered to support or otherwise secure the debt. These borrowing arrangements generally contain various covenants including, but not limited to, leverage ratios, interest coverage ratios and debt service coverage ratios. As of March 31, 2009, MidAmerican and its subsidiaries were in compliance with all applicable covenants. Subsidiary debt with an aggregate par amount of \$1.0 billion was issued in the first quarter of 2009. These borrowings mature in 2019 and 2039 and have interest rates of 5.5% and 6.0%.

|                                                                                       | March 31,<br>2009 | December 31,<br>2008 |
|---------------------------------------------------------------------------------------|-------------------|----------------------|
| <i>Finance and financial products:</i>                                                |                   |                      |
| Issued by Berkshire Hathaway Finance Corporation ( BHFC ) and guaranteed by Berkshire | \$ 11,044         | \$ 10,778            |
| Issued by other subsidiaries and guaranteed by Berkshire due 2009-2027                | 707               | 706                  |
| Issued by other subsidiaries and not guaranteed by Berkshire 2009-2036                | 2,004             | 1,904                |
|                                                                                       | \$ 13,755         | \$ 13,388            |

Debt issued by BHFC matures between 2010 and 2018 and pays interest at a weighted average rate of approximately 4.3% as of March 31, 2009. In April 2009, BHFC issued \$750 million par amount of 4% notes due in 2012.

# Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

## Note 14. Shareholders' equity

The following table summarizes Berkshire's Class A and B common stock activity during the first quarter of 2009.

|                                                                                        | <b>Class A common stock<br/>(1,650,000 shares authorized)<br/>Issued and Outstanding</b> | <b>Class B common stock<br/>(55,000,000 shares authorized)<br/>Issued and Outstanding</b> |
|----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|
| Balance at December 31, 2008                                                           | 1,059,001                                                                                | 14,706,996                                                                                |
| Issuance of Class B common stock and conversions of<br>Class A common stock to Class B | (1,492)                                                                                  | 119,408                                                                                   |
| Balance at March 31, 2009                                                              | 1,057,509                                                                                | 14,826,404                                                                                |

## Table of Contents

### Notes To Interim Condensed Consolidated Financial Statements (Continued)

#### Note 14. Shareholders' equity (Continued)

Each share of Class A common stock (\$5 par per share) is convertible, at the option of the holder, into thirty shares of Class B common stock (\$0.1667 par per share). Class B common stock is not convertible into Class A common stock. Class B common stock has economic rights equal to one-thirtieth (1/30) of the economic rights of Class A common stock. Accordingly, on an equivalent Class A common stock basis, there are 1,551,722 shares outstanding at March 31, 2009 and 1,549,234 shares outstanding at December 31, 2008. Each Class A common share is entitled to one vote per share. Each Class B common share possesses the voting rights of one-two-hundredth (1/200) of the voting rights of a Class A share. Class A and Class B common shares vote together as a single class. In March 2009, Berkshire issued 74,574 shares of Class B common stock to acquire certain noncontrolling shareholder interests in MidAmerican.

Changes in shareholders' equity for the first quarter of 2008 and 2009 are shown in the table below (in millions).

|                                            | Berkshire Hathaway shareholders' equity                           |                                                 |                      |            |                                  |
|--------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------|----------------------|------------|----------------------------------|
|                                            | Common stock<br>and<br>capital<br>in<br>excess of<br>par<br>value | Accumulated<br>other<br>comprehensive<br>income | Retained<br>earnings | Total      | Non-<br>controlling<br>interests |
| Balance at December 31, 2007               | \$ 26,960                                                         | \$ 21,620                                       | \$ 72,153            | \$ 120,733 | \$ 2,668                         |
| Net earnings (loss)                        |                                                                   |                                                 | 940                  | 940        | 105                              |
| Other comprehensive income, net            |                                                                   | (2,449)                                         |                      | (2,449)    | (6)                              |
| Issuance of common stock                   | 148                                                               |                                                 |                      | 148        |                                  |
| Other changes in noncontrolling interests: |                                                                   |                                                 |                      |            |                                  |
| Business acquisitions                      |                                                                   |                                                 |                      |            | 1,712                            |
| Noncontrolling interests acquired          |                                                                   |                                                 |                      |            | (205)                            |
| Balance at March 31, 2008                  | \$ 27,108                                                         | \$ 19,171                                       | \$ 73,093            | \$ 119,372 | \$ 4,274                         |
| Balance at December 31, 2008               | \$ 27,141                                                         | \$ 3,954                                        | \$ 78,172            | \$ 109,267 | \$ 4,440                         |
| Net earnings (loss)                        |                                                                   |                                                 | (1,534)              | (1,534)    | 88                               |
| Other comprehensive income, net            |                                                                   | (4,993)                                         |                      | (4,993)    | (94)                             |
| Issuance of common stock                   | 176                                                               |                                                 |                      | 176        |                                  |
| Other changes in noncontrolling interests: |                                                                   |                                                 |                      |            |                                  |
| Noncontrolling interests acquired          | (227)                                                             | 109                                             |                      | (118)      | (313)                            |
| Balance at March 31, 2009                  | \$ 27,090                                                         | \$ (930)                                        | \$ 76,638            | \$ 102,798 | \$ 4,121                         |

Berkshire's comprehensive income for the first quarter of 2009 and 2008 is shown in the table below (in millions).

|                                                      | First Quarter |         |
|------------------------------------------------------|---------------|---------|
|                                                      | 2009          | 2008    |
| Comprehensive income attributable to Berkshire:      |               |         |
| Net earnings (loss)                                  | \$ (1,534)    | \$ 940  |
| Other comprehensive income:                          |               |         |
| Net change in unrealized appreciation of investments | (7,034)       | (3,998) |

# Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                                                  |            |            |
|--------------------------------------------------|------------|------------|
| Applicable income taxes                          | 2,460      | 1,408      |
| Foreign currency translation and other           | (506)      | 103        |
| Applicable income taxes                          | 87         | 38         |
| Other comprehensive income                       | (4,993)    | (2,449)    |
| Comprehensive income attributable to Berkshire   | \$ (6,527) | \$ (1,509) |
| Comprehensive income of noncontrolling interests | \$ (6)     | \$ 99      |

**Table of Contents****Notes To Interim Condensed Consolidated Financial Statements (Continued)****Note 15. Business segment data**

Berkshire's consolidated segment data for the first quarter of 2009 and 2008 is as follows (in millions).

|                                                           | <b>Revenues<br/>First Quarter</b> |             |
|-----------------------------------------------------------|-----------------------------------|-------------|
|                                                           | <b>2009</b>                       | <b>2008</b> |
| <b>Operating Businesses:</b>                              |                                   |             |
| Insurance group:                                          |                                   |             |
| Premiums earned:                                          |                                   |             |
| GEICO                                                     | \$ 3,261                          | \$ 3,032    |
| General Re                                                | 1,379                             | 1,704       |
| Berkshire Hathaway Reinsurance Group                      | 3,087                             | 984         |
| Berkshire Hathaway Primary Group                          | 456                               | 489         |
| Investment income                                         | 1,310                             | 1,099       |
| Total insurance group                                     | 9,493                             | 7,308       |
| Finance and financial products                            | 1,009                             | 1,158       |
| Marmon                                                    | 1,254                             | 265         |
| McLane Company                                            | 6,993                             | 6,989       |
| MidAmerican                                               | 2,949                             | 3,394       |
| Shaw Industries                                           | 1,003                             | 1,224       |
| Other businesses                                          | 4,795                             | 6,391       |
|                                                           | 27,496                            | 26,729      |
| <b>Reconciliation of segments to consolidated amount:</b> |                                   |             |
| Investment and derivative gains/losses                    | (4,983)                           | (1,526)     |
| Eliminations and other                                    | 271                               | (28)        |
|                                                           | \$ 22,784                         | \$ 25,175   |

|                                      | <b>Earnings (loss) before<br/>income taxes and<br/>equity method earnings<br/>First Quarter</b> |             |
|--------------------------------------|-------------------------------------------------------------------------------------------------|-------------|
|                                      | <b>2009</b>                                                                                     | <b>2008</b> |
| <b>Operating Businesses:</b>         |                                                                                                 |             |
| Insurance group:                     |                                                                                                 |             |
| Underwriting:                        |                                                                                                 |             |
| GEICO                                | \$ 148                                                                                          | \$ 186      |
| General Re                           | (16)                                                                                            | 42          |
| Berkshire Hathaway Reinsurance Group | 203                                                                                             | 29          |
| Berkshire Hathaway Primary Group     | 4                                                                                               | 25          |
| Net investment income                | 1,298                                                                                           | 1,089       |
| Total insurance group                | 1,637                                                                                           | 1,371       |
| Finance and financial products       | 127                                                                                             | 241         |
| Marmon                               | 162                                                                                             | 28          |

Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

|                                                                        |            |          |
|------------------------------------------------------------------------|------------|----------|
| McLane Company                                                         | 143        | 73       |
| MidAmerican                                                            | 303        | 516      |
| Shaw Industries                                                        | 55         | 51       |
| Other businesses                                                       | 151        | 693      |
|                                                                        | 2,578      | 2,973    |
| <b>Reconciliation of segments to consolidated amount:</b>              |            |          |
| Investment and derivative gains/losses                                 | (4,983)    | (1,526)  |
| Interest expense, excluding interest allocated to operating businesses | (8)        | (8)      |
| Eliminations and other                                                 | (130)      | 14       |
|                                                                        | \$ (2,543) | \$ 1,453 |

## **Table of Contents**

### **Notes To Interim Condensed Consolidated Financial Statements (Continued)**

#### **Note 16. Contingencies**

Berkshire and its subsidiaries are parties in a variety of legal actions arising out of the normal course of business. In particular, such legal actions affect Berkshire's insurance and reinsurance businesses. Such litigation generally seeks to establish liability directly through insurance contracts or indirectly through reinsurance contracts issued by Berkshire subsidiaries. Plaintiffs occasionally seek punitive or exemplary damages. Berkshire does not believe that such normal and routine litigation will have a material effect on its financial condition or results of operations. Berkshire and certain of its subsidiaries are also involved in other kinds of legal actions, some of which assert or may assert claims or seek to impose fines and penalties in substantial amounts.

##### *a) Governmental Investigations*

Berkshire, General Re Corporation (General Re) and certain of Berkshire's insurance subsidiaries, including General Reinsurance Corporation (General Reinsurance) and National Indemnity Company (NICO) have been continuing to cooperate fully with the U.S. Securities and Exchange Commission (SEC), the U.S. Department of Justice, the U.S. Attorney for the Eastern District of Virginia and the New York State Attorney General (NYAG) in their ongoing investigations of non-traditional products. General Re originally received subpoenas from the SEC and NYAG in January 2005. Berkshire, General Re, General Reinsurance and NICO have been providing information to the government relating to transactions between General Reinsurance or NICO (or their respective subsidiaries or affiliates) and other insurers in response to the January 2005 subpoenas and related requests and, in the case of General Reinsurance (or its subsidiaries or affiliates), in response to subpoenas from other U.S. Attorneys conducting investigations relating to certain of these transactions. In particular, Berkshire and General Re have been responding to requests from the government for information relating to certain transactions that may have been accounted for incorrectly by counterparties of General Reinsurance (or its subsidiaries or affiliates). The government has interviewed a number of current and former officers and employees of General Re and General Reinsurance as well as Berkshire's Chairman and CEO, Warren E. Buffett, in connection with these investigations.

In one case, a transaction initially effected with American International Group (AIG) in late 2000 (the AIG Transaction), AIG has corrected its prior accounting for the transaction on the grounds, as stated in AIG's 2004 10-K, that the transaction was done to accomplish a desired accounting result and did not entail sufficient qualifying risk transfer to support reinsurance accounting. General Reinsurance has been named in related civil actions brought against AIG. As part of their ongoing investigations, governmental authorities have also inquired about the accounting by certain of Berkshire's insurance subsidiaries for certain assumed and ceded finite reinsurance transactions.

In June 2005, John Houldsworth, the former Chief Executive Officer of Cologne Reinsurance Company (Dublin) Limited (CRD), a subsidiary of General Re, and Richard Napier, a former Senior Vice President of General Re who had served as an account representative for the AIG account, each pleaded guilty to a federal criminal charge of conspiring with others to misstate certain AIG financial statements in connection with the AIG Transaction and entered into a partial settlement agreement with the SEC with respect to such matters.

On February 25, 2008, Ronald Ferguson, General Re's former Chief Executive Officer, Elizabeth Monrad, General Re's former Chief Financial Officer, Christopher Garand, a former General Reinsurance Senior Vice President and Robert Graham, a former General Reinsurance Senior Vice President and Assistant General Counsel, were each convicted in a trial in the U.S. District Court for the District of Connecticut on charges of conspiracy, mail fraud, securities fraud and making false statements to the SEC in connection with the AIG Transaction. These individuals have the right to appeal their convictions. Following their convictions, each of these individuals agreed to a judgment of a forfeiture allegation which required them to be jointly and severally liable for a payment of \$5 million to the U.S. Government. This \$5 million amount, which represented the fee received by General Reinsurance in connection with the AIG Transaction, was paid by General Reinsurance in April 2008. Each of these individuals, who had previously received a Wells notice in 2005 from the SEC, is also the subject of an SEC enforcement action for allegedly aiding and abetting AIG's violations of the antifraud provisions and other provisions of the federal securities laws in connection with the AIG Transaction. The SEC case is presently stayed. Joseph Brandon, who resigned as the Chief Executive Officer of General Re effective on April 14, 2008, also received a Wells notice from the SEC in 2005.

Berkshire understands that the government is evaluating the actions of General Re and its subsidiaries, as well as those of their counterparties, to determine whether General Re or its subsidiaries conspired with others to misstate counterparty financial statements or aided and abetted such misstatements by the counterparties. Berkshire believes that government authorities are continuing to evaluate possible legal actions against General Re and its subsidiaries.



**Table of Contents**

**Notes To Interim Condensed Consolidated Financial Statements** *(Continued)*

**Note 16. Contingencies** *(Continued)*

Various state insurance departments have issued subpoenas or otherwise requested that General Reinsurance, NICO and their affiliates provide documents and information relating to non-traditional products. The Office of the Connecticut Attorney General has also issued a subpoena to General Reinsurance for information relating to non-traditional products. General Reinsurance, NICO and their affiliates have been cooperating fully with these subpoenas and requests.

CRD is also providing information to and cooperating fully with the Irish Financial Services Regulatory Authority in its inquiries regarding the activities of CRD. The Office of the Director of Corporate Enforcement in Ireland is conducting a preliminary evaluation in relation to CRD concerning, in particular, transactions between CRD and AIG. CRD is cooperating fully with this preliminary evaluation.

Berkshire cannot at this time predict the outcome of these matters and is unable to estimate a range of possible loss and cannot predict whether or not the outcomes will have a material adverse effect on Berkshire's business or results of operations for at least the quarterly period when these matters are completed or otherwise resolved.

b) *Civil Litigation*

Reference is made to Note 20 to the Annual Report on Form 10-K for the year ended December 31, 2008 for detailed discussion of such actions. There have been no material developments related to such actions since December 31, 2008.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Results of Operations**

Net earnings (loss) attributable to Berkshire are disaggregated in the table that follows. Amounts are after deducting income taxes and exclude earnings attributable to noncontrolling interests. Amounts are in millions.

|                                               | <b>First Quarter</b> |             |
|-----------------------------------------------|----------------------|-------------|
|                                               | <b>2009</b>          | <b>2008</b> |
| Insurance underwriting                        | \$ 219               | \$ 181      |
| Insurance investment income                   | 1,033                | 802         |
| Utilities and energy                          | 203                  | 316         |
| Manufacturing, service and retailing          | 258                  | 487         |
| Finance and financial products                | 78                   | 147         |
| Other                                         | (86)                 | (2)         |
| Investment and derivative gains/losses        | (3,239)              | (991)       |
| Net earnings (loss) attributable to Berkshire | \$ (1,534)           | \$ 940      |

Berkshire's operating businesses are managed on an unusually decentralized basis. There are essentially no centralized or integrated business functions (such as sales, marketing, purchasing, legal or human resources) and there is minimal involvement by Berkshire's corporate headquarters in the day-to-day business activities of the operating businesses. Berkshire's corporate office management participates in and is ultimately responsible for significant capital allocation decisions, investment activities and the selection of the Chief Executive to head each of the operating businesses. The business segment data (Note 15 to the Interim Condensed Consolidated Financial Statements) should be read in conjunction with this discussion.

The declines in global economic activity over the last half of 2008 (and in the fourth quarter in particular) continued through the first quarter of 2009. Berkshire's operating results for the first quarter reflect those declines. Earnings of most of Berkshire's diverse group of manufacturing, service and retailing businesses for the first quarter of 2009 declined compared to the first quarter of 2008. The effects from the current worldwide economic recession resulted in lower sales volume, revenues and profit margins as consumers have significantly curtailed spending, particularly for discretionary items.

Prices for equity securities also experienced significant declines over the first quarter of 2009, which negatively impacted the fair value of Berkshire's equity investments (particularly in financial institutions). After-tax investment and derivative losses of \$3.2 billion were included in earnings and primarily related to high yield credit default contracts, dispositions of certain equity securities and non-cash other-than-temporary impairment charges with respect to certain equity securities. The unrealized appreciation in Berkshire's equity investment portfolio declined approximately \$4.9 billion, after-tax, during the first quarter of 2009. However, as of May 7, the unrealized appreciation of such investments increased approximately \$5.0 billion, after-tax, from the amount as of March 31. Berkshire also experienced a number of losses under its high yield credit default contracts as underlying issuers (who are usually highly leveraged) defaulted as a result of the slumping economy.

In response to the crises in the financial and capital markets and global recession, the U.S. and other governments around the world are taking measures to stabilize financial institutions, regulate markets (including over-the-counter derivatives markets) and stimulate economic activity. While management hopes such actions will prove successful, the potential impact on Berkshire is not clear at this time. It is expected that the current economic conditions will persist at least through 2009 before meaningful improvements become evident. Berkshire's operating companies have taken and will continue to take cost reduction actions to manage through the current economic situation. Management believes that the economic franchises of Berkshire's business operations remain intact and that operating results will ultimately return to more normal historical levels, although it cannot predict the timing of a recovery.

***Insurance Underwriting***

Berkshire's management views insurance businesses as possessing two distinct operations—underwriting and investing. Underwriting decisions are the responsibility of the unit managers; investing, with limited exception, is the responsibility of Berkshire's Chairman and CEO, Warren E. Buffett. Accordingly, Berkshire evaluates performance of underwriting operations without any allocation of investment income.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

Berkshire's principal insurance and reinsurance underwriting units are: (1) GEICO, (2) General Re, (3) Berkshire Hathaway Reinsurance Group and (4) Berkshire Hathaway Primary Group. Through General Re, Berkshire also reinsures life and health risks.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Insurance Underwriting (Continued)**

Periodic underwriting results can be affected significantly by changes in estimates for unpaid losses and loss adjustment expenses, including amounts established for occurrences in prior years. In addition, the timing and amount of catastrophe losses produce significant volatility in periodic underwriting results. A key marketing strategy followed by all of the insurance businesses is the maintenance of extraordinary capital strength. Statutory surplus of Berkshire's insurance businesses was approximately \$51 billion at December 31, 2008. This superior capital strength creates opportunities, especially with respect to reinsurance activities, to negotiate and enter into insurance and reinsurance contracts specially designed to meet the unique needs of insurance and reinsurance buyers.

A summary follows of underwriting results from Berkshire's insurance businesses. Amounts are in millions.

|                                           | <b>First Quarter</b> |             |
|-------------------------------------------|----------------------|-------------|
|                                           | <b>2009</b>          | <b>2008</b> |
| Underwriting gain (loss) attributable to: |                      |             |
| GEICO                                     | \$ 148               | \$ 186      |
| General Re                                | (16)                 | 42          |
| Berkshire Hathaway Reinsurance Group      | 203                  | 29          |
| Berkshire Hathaway Primary Group          | 4                    | 25          |
| Pre-tax underwriting gain                 | 339                  | 282         |
| Income taxes and noncontrolling interests | 120                  | 101         |
| Net underwriting gain                     | \$ 219               | \$ 181      |

**GEICO**

GEICO provides primarily private passenger automobile coverages to insureds in 49 states and the District of Columbia. GEICO policies are marketed mainly by direct response methods in which customers apply for coverage directly to the company via the Internet, over the telephone or through the mail. This is a significant element in GEICO's strategy to be a low-cost insurer. In addition, GEICO strives to provide excellent service to customers, with the goal of establishing long-term customer relationships. GEICO's underwriting results are summarized in the table below. Dollar amounts are in millions.

|                                     | <b>First Quarter</b> |          |               |          |
|-------------------------------------|----------------------|----------|---------------|----------|
|                                     | <b>2009</b>          |          | <b>2008</b>   |          |
|                                     | <b>Amount</b>        | <b>%</b> | <b>Amount</b> | <b>%</b> |
| Premiums earned                     | \$ 3,261             | 100.0    | \$ 3,032      | 100.0    |
| Losses and loss adjustment expenses | 2,514                | 77.1     | 2,285         | 75.4     |
| Underwriting expenses               | 599                  | 18.4     | 561           | 18.5     |
| Total losses and expenses           | 3,113                | 95.5     | 2,846         | 93.9     |
| Pre-tax underwriting gain           | \$ 148               |          | \$ 186        |          |

Premiums earned in the first quarter of 2009 were \$3,261 million, an increase of \$229 million (7.6%) over the first quarter of 2008. The growth in premiums earned for voluntary auto was 7.4%, reflecting a 10.3% increase in policies-in-force, partially offset by a slight decline in average premiums per policy compared to 2008. The number of policies-in-force increased in 2009 as more consumers switched to GEICO to save

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

money, which management believes is in response to the economic recession. The weakening economy is also believed to be causing customers to raise policy deductibles and reduce coverage in order to save money. Policies-in-force over the last twelve months increased 8% in the preferred risk auto markets and 16% in the standard and nonstandard auto markets. Voluntary auto new business sales in the first quarter of 2009 increased 32% versus 2008. Voluntary auto policies-in-force at March 31, 2009 were 430,000 greater than at December 31, 2008.

Losses and loss adjustment expenses incurred in the first quarter of 2009 were \$2,514 million, an increase of \$229 million (10.0%) over the first quarter of 2008. The loss ratio was 77.1% in the first quarter of 2009 compared to 75.4% in 2008. The higher loss ratio in 2009 reflected an overall increase in average claim severities and the effect of lower average premiums per policy, partially offset by overall declines in claim frequencies. Average injury severities in 2009 increased in the four to seven

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Insurance Underwriting (Continued)****GEICO (Continued)**

percent range while average physical damage severities increased in the three to five percent range over 2008. Claims frequencies in 2009 for physical damage coverages decreased in the five to seven percent range from 2008 while frequencies for injury coverages decreased in the two to four percent range. Incurred losses from catastrophe events for the first quarter of 2009 and 2008 were insignificant. Management anticipates that loss ratios over the remainder of 2009 will be generally higher than in 2008, resulting in comparatively lower underwriting gains. Underwriting expenses in the first quarter of 2009 increased 6.8% over 2008 to \$599 million due to higher policy issuance costs and increased salary and employee benefit expenses.

**General Re**

General Re conducts a reinsurance business offering property and casualty and life and health coverages to clients worldwide. Property and casualty reinsurance is written in North America on a direct basis through General Reinsurance Corporation and internationally through Cologne Re (based in Germany) and other wholly-owned affiliates. Property and casualty reinsurance is also written through brokers with respect to Faraday in London. Life and health reinsurance is written worldwide through Cologne Re. General Re strives to generate underwriting gains in essentially all product lines. Underwriting performance is not evaluated based upon market share and underwriters are instructed to reject inadequately priced risks. General Re's underwriting results are summarized in the following table. Amounts are in millions.

|                   | First Quarter   |          | First Quarter                    |       |
|-------------------|-----------------|----------|----------------------------------|-------|
|                   | Premiums earned |          | Pre-tax underwriting gain (loss) |       |
|                   | 2009            | 2008     | 2009                             | 2008  |
| Property/casualty | \$ 763          | \$ 1,038 | \$ (23)                          | \$ 15 |
| Life/health       | 616             | 666      | 7                                | 27    |
|                   | \$ 1,379        | \$ 1,704 | \$ (16)                          | \$ 42 |

**Property/casualty**

Property/casualty premiums earned in the first quarter of 2009 and 2008 were \$763 million and \$1,038 million, respectively. Premiums earned in the first quarter of 2008 included \$205 million with respect to a reinsurance-to-close transaction that increased General Re's economic interest in the runoff of Lloyd's Syndicate 435's 2000 year of account from 39% to 100%. Under this transaction, General Re also assumed a corresponding amount of net loss reserves. As a result, the transaction had no impact on net underwriting gains in the first quarter of 2008. There was no similar transaction in 2009.

Excluding the effect of the reinsurance-to-close transaction mentioned above and the effects of currency rate changes, premiums earned in the first quarter of 2009 were relatively unchanged from 2008. Premium volume in 2009 may remain flat or slightly increase over 2008 if current market conditions continue.

Underwriting results in the first quarter of 2009 included \$34 million of underwriting losses from property business partially offset by \$11 million of underwriting gains from casualty/workers' compensation business. The property results in 2009 included \$71 million of catastrophe losses primarily from winter storm Klaus in Europe and the Victoria bushfires in Australia. The timing and magnitude of catastrophe and large individual losses produces significant volatility in periodic underwriting results. The pre-tax underwriting gains from casualty/workers' compensation business reflects favorable run-off of prior years' loss reserves.

Underwriting results in the first quarter of 2008 produced an underwriting gain of \$15 million which included \$46 million of property gains and \$31 million of casualty and workers' compensation losses. Property results for the first quarter of 2008 included a \$32 million loss from winter storm Emma in Germany.

*Life/health*

Premiums earned in the first quarter of 2009 were \$616 million, a decrease of \$50 million (7.5%) from 2008. Excluding the effects of changes in foreign currency exchange rates, premiums earned in 2009 increased by 3.9% over the first quarter of 2008. The increase in premium volume was primarily due to increased life business in the international segment. Underwriting results for the life/health operations produced underwriting gains of \$7 million and \$27 million in the first quarter of 2009 and 2008, respectively. The decline in underwriting gains in 2009 was primarily due to higher mortality rates in the life business.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)*****Insurance Underwriting (Continued)*****Berkshire Hathaway Reinsurance Group**

The Berkshire Hathaway Reinsurance Group ( BHRG ) underwrites excess-of-loss reinsurance and quota-share coverages for insurers and reinsurers worldwide. BHRG's business includes catastrophe excess-of-loss reinsurance and excess direct and facultative reinsurance for large or otherwise unusual discrete property risks referred to as individual risk. Retroactive reinsurance policies provide indemnification of losses and loss adjustment expenses with respect to past loss events. Other multi-line refers to other business written on both a quota-share and excess basis, participations in and contracts with Lloyd's syndicates, as well as property, aviation and workers' compensation programs. BHRG's underwriting results are summarized in the table below. Amounts are in millions.

|                                 | Premiums earned |        | First Quarter<br>Pre-tax underwriting gain (loss) |        |
|---------------------------------|-----------------|--------|---------------------------------------------------|--------|
|                                 | 2009            | 2008   | 2009                                              | 2008   |
| Catastrophe and individual risk | \$ 254          | \$ 217 | \$ 153                                            | \$ 174 |
| Retroactive reinsurance         | 1,809           |        | (107)                                             | (121)  |
| Other multi-line                | 1,024           | 767    | 157                                               | (24)   |
|                                 | \$ 3,087        | \$ 984 | \$ 203                                            | \$ 29  |

Premiums earned in the first quarter of 2009 from catastrophe and individual risk contracts increased \$37 million (17%) versus the first quarter of 2008. The level of business written in a given period will vary significantly due to changes in market conditions and management's assessment of the adequacy of premium rates. Underwriting results for the first quarter of 2009 and 2008 reflected no significant catastrophe losses.

Premiums from retroactive reinsurance in the first quarter of 2009 included 2 billion Swiss Francs ( CHF ) (approximately \$1.7 billion) from an adverse loss development contract with Swiss Reinsurance Company Limited and its affiliates ( Swiss Re ) covering substantially all of Swiss Re's non-life insurance losses and allocated loss adjustment expenses for loss events occurring prior to January 1, 2009. The Swiss Re contract provides aggregate limits of indemnification of 5 billion CHF in excess of a retention of Swiss Re's reported loss reserves (58.725 billion CHF) less 2 billion CHF. The impact on underwriting results from this contract was negligible as the premiums earned were offset by a corresponding amount of losses incurred.

Retroactive policies generally provide very large, but limited, indemnification of unpaid losses and loss adjustment expenses with respect to past loss events that are generally expected to be paid over long periods of time. The underwriting losses from retroactive policies primarily represent the periodic amortization of deferred charges established at the inception of the contracts. At March 31, 2009, unamortized deferred charges for all of BHRG's retroactive contracts were approximately \$3.8 billion and gross unpaid losses were approximately \$18.4 billion.

Premiums earned in the first quarter of 2009 from other multi-line business were \$1,024 million, an increase of \$257 million over the first quarter of 2008. Premiums earned in the first quarter included \$665 million in 2009 and \$139 million in 2008 from the five-year 20% quota-share contract with Swiss Re covering substantially all of Swiss Re's property/casualty risks incepting from January 1, 2008. Excluding the Swiss Re quota-share contract, other multi-line business premiums earned declined \$269 million (43%) versus 2008, primarily due to lower property volume. Other multi-line reinsurance produced an underwriting gain of \$157 million in the first quarter of 2009 versus a \$24 million loss in 2008. Underwriting results in 2009 reflected underwriting gains under the Swiss Re quota-share contract, improved loss ratios for property business and increased foreign currency transaction gains on reinsurance liabilities denominated in foreign currencies.

**Berkshire Hathaway Primary Group**

Premiums earned in the first quarter by Berkshire's various primary insurers were \$456 million in 2009 and \$489 million in 2008. For the first quarter, Berkshire's primary insurers produced underwriting gains of \$4 million in 2009 and \$25 million in 2008. Underwriting results in the first quarter of 2009 were lower for most of the primary insurance operations.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Insurance Investment Income**

A summary of net investment income of Berkshire's insurance operations follows. Amounts are in millions.

|                                                                                     | <b>First Quarter</b> |             |
|-------------------------------------------------------------------------------------|----------------------|-------------|
|                                                                                     | <b>2009</b>          | <b>2008</b> |
| Investment income before taxes, noncontrolling interests and equity method earnings | \$ 1,298             | \$ 1,089    |
| Income taxes and noncontrolling interests                                           | 348                  | 287         |
| Net investment income before equity method earnings                                 | 950                  | 802         |
| Equity method earnings                                                              | 83                   |             |
| Net investment income                                                               | \$ 1,033             | \$ 802      |

Investment income consists of interest and dividends earned on cash equivalents and fixed maturity and equity investments of Berkshire's insurance businesses. Pre-tax investment income earned in the first quarter of 2009 exceeded amounts earned in 2008 by \$209 million. The increase in investment income in 2009 primarily reflected earnings from several large investments made during the fourth quarter of 2008, partially offset by lower earnings on cash and cash equivalents due to lower interest rates and lower average cash balances in 2009.

In October 2008, Berkshire subsidiaries acquired the Wrigley, Goldman Sachs and General Electric securities for an aggregate cost of \$14.5 billion and in March 2009 Berkshire invested 3 billion CHF in a 12% convertible perpetual instrument of Swiss Re. In addition, on April 1, 2009, Berkshire invested \$3 billion in an 8.5% Cumulative Convertible Perpetual Preferred Stock of The Dow Chemical Company. See Note 6 to the Interim Condensed Consolidated Financial Statements. Interest and dividends from these securities will be approximately \$2 billion per annum, which is expected to produce comparative increases in investment income over the remainder of 2009. However, dividends from Berkshire's investments in Wells Fargo and U.S. Bancorp common stock will be comparatively lower in 2009 as a result of dividend rate cuts announced by those companies.

Beginning in 2009, investment income also includes earnings from equity method investments (BNSF and Moody's). Equity method earnings represents Berkshire's proportionate share of the net earnings of these companies. Dividends earned on these investments in the first quarter of 2009 were \$36 million, but were not reflected in Berkshire's earnings through the application of the equity method. For the first quarter of 2008, dividends earned from these investments (\$25 million) were included in investment income.

A summary of cash and investments held in Berkshire's insurance businesses follows. Amounts are in millions.

|                           | <b>March 31,<br/>2009</b> | <b>Dec. 31,<br/>2008</b> | <b>March 31,<br/>2008</b> |
|---------------------------|---------------------------|--------------------------|---------------------------|
| Cash and cash equivalents | \$ 16,828                 | \$ 18,845                | \$ 26,086                 |
| Equity securities         | 37,464                    | 48,892                   | 72,283                    |
| Fixed maturity securities | 29,138                    | 26,932                   | 31,098                    |
| Other *                   | 25,152                    | 21,535                   |                           |
|                           | \$ 108,582                | \$ 116,204               | \$ 129,467                |

\*

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

*Other investments include the investments in Wrigley, Goldman Sachs, General Electric and Swiss Re as well as investments in BNSF and Moody's, which beginning as of December 31, 2008 are accounted for under the equity method. At March 31, 2008, investments in BNSF and Moody's are included in equity securities.*

Fixed maturity securities as of March 31, 2009 were as follows. Amounts are in millions.

|                                                     | <b>Amortized<br/>Cost</b> | <b>Unrealized<br/>Gains/Losses</b> | <b>Fair<br/>Value</b> |
|-----------------------------------------------------|---------------------------|------------------------------------|-----------------------|
| U.S. Treasury, government corporations and agencies | \$ 2,522                  | \$ 95                              | \$ 2,617              |
| States, municipalities and political subdivisions   | 4,050                     | 268                                | 4,318                 |
| Foreign governments                                 | 9,274                     | 299                                | 9,573                 |
| Corporate bonds, investment grade                   | 5,456                     | 76                                 | 5,532                 |
| Corporate bonds, non-investment grade               | 5,340                     | (1,006)                            | 4,334                 |
| Mortgage-backed securities                          | 2,765                     | (1)                                | 2,764                 |
|                                                     | <b>\$ 29,407</b>          | <b>\$ (269)</b>                    | <b>\$ 29,138</b>      |

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Insurance Investment Income (Continued)**

All U.S. government obligations are rated AAA by the major rating agencies and approximately 85% of all state, municipal and political subdivisions, foreign government obligations and mortgage-backed securities were rated AA or higher. Non-investment grade securities represent securities that are rated below BBB- or Baa3.

Invested assets derive from shareholder capital and reinvested earnings as well as net liabilities assumed under insurance contracts or float. The major components of float are unpaid losses, unearned premiums and other liabilities to policyholders less premiums and reinsurance receivables, deferred charges assumed under retroactive reinsurance contracts and deferred policy acquisition costs. Float was approximately \$60 billion at March 31, 2009 and \$58 billion as of December 31, 2008. The cost of float, as represented by the ratio of pre-tax underwriting gain or loss to average float, was negative in 2009 and 2008, as Berkshire's insurance businesses generated underwriting gains in each period.

**Utilities and Energy (MidAmerican)**

Revenues and earnings from MidAmerican are summarized below. Amounts are in millions.

|                                                     | Revenues |          | First Quarter Earnings |           |
|-----------------------------------------------------|----------|----------|------------------------|-----------|
|                                                     | 2009     | 2008     | 2009                   | 2008      |
| MidAmerican Energy Company                          | \$ 1,138 | \$ 1,378 | \$ 108                 | \$ 134    |
| PacifiCorp                                          | 1,131    | 1,107    | 184                    | 168       |
| Natural gas pipelines                               | 340      | 344      | 192                    | 192       |
| U.K. utilities                                      | 193      | 289      | 68                     | 120       |
| Real estate brokerage                               | 178      | 245      | (13)                   | (19)      |
| Other                                               | (31)     | 31       | (156)                  | 4         |
|                                                     | \$ 2,949 | \$ 3,394 |                        |           |
| Earnings before corporate interest and income taxes |          |          | 383                    | 599       |
| Interest, other than to Berkshire                   |          |          | (80)                   | (83)      |
| Interest on Berkshire junior debt                   |          |          | (18)                   | (23)      |
| Income taxes and noncontrolling interests           |          |          | (68)                   | (151)     |
| Net earnings                                        |          |          | \$ 217                 | \$ 342    |
| Earnings attributable to Berkshire *                |          |          | \$ 203                 | \$ 316    |
| Debt owed to others at March 31                     |          |          | \$ 19,731              | \$ 19,640 |
| Debt owed to Berkshire at March 31                  |          |          | \$ 587                 | \$ 821    |

\* Net of noncontrolling interests and includes interest earned by Berkshire (net of related income taxes).

Berkshire currently owns an 89.5% interest in MidAmerican Energy Holdings Company (MidAmerican), an international energy company. MidAmerican's domestic regulated energy interests are comprised of two regulated utility companies and two interstate natural gas pipeline companies with over 17,000 miles of pipeline in operation. In the United Kingdom, electricity distribution subsidiaries serve about 3.8 million electricity end users. The rates that MidAmerican's utilities, electricity distribution businesses and natural gas pipelines charge customers for energy and other services are generally subject to regulatory approval. Rates are based in large part on the costs of business operations, including a return on capital. To the extent these operations are not allowed to include such costs in the approved rates, operating results will be adversely affected. In addition, MidAmerican's other businesses include a diversified portfolio of independent power projects and the second-largest

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

residential real estate brokerage firm in the United States.

First quarter 2009 revenues of MidAmerican Energy Company ( MEC ) declined \$240 million (17%) from 2008. In 2009, MEC 's regulated natural gas revenues were \$183 million less than 2008, primarily due to lower average per-unit cost of gas sold, which is directly passed through to customers, and to lower sales volume (decreased demand due to warmer temperatures). In addition, MEC 's regulated electricity revenues in 2009 declined \$39 million from 2008 primarily due to a 28% decrease in average wholesale prices, reflecting reduced demand. First quarter 2009 earnings before corporate interest and income taxes ( EBIT ) of MEC declined \$26 million (19%) from 2008 due primarily to the decline in electricity revenues.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Utilities and Energy (MidAmerican) (Continued)**

PacifiCorp's aggregate revenues in the first quarter of 2009 (\$1,131 million) increased slightly (\$24 million or 2%) versus 2008 reflecting small increases in retail revenues and small decreases in wholesale revenues. EBIT increased \$16 million (10%) compared to 2008, reflecting higher revenues and lower energy costs, partially offset by increased depreciation and interest expense.

Natural gas pipelines revenues and EBIT in 2009 were relatively unchanged from 2008. U.K. utility revenues in the first quarter of 2009 declined \$96 million (33%) versus 2008 principally due to the impact from foreign currency exchange rates as a result of a much stronger U.S. Dollar in 2009 and, to a lesser extent, from lower distribution revenues. EBIT of the U.K. utilities in the first quarter of 2009 decreased \$52 million (43%) from 2008, most of which was attributable to foreign currency exchange rate changes.

Real estate brokerage revenues in the first quarter of 2009 declined \$67 million (27%) from 2008 due to declines in transaction volume and lower home sales prices, reflecting the continuing weakness in U.S. housing markets. The real estate brokerage business generated a pre-tax loss of \$13 million in 2009, a \$6 million decrease from the loss in the first quarter of 2008. The impact of the revenue decline was offset by lower commission and other operating expenses.

Other EBIT in the first quarter of 2009 included a \$56 million loss associated with the Constellation Energy common stock investment and \$125 million in stock-based compensation expense as a result of the purchase of common stock issued by MidAmerican upon the exercise of the last remaining stock options that had been granted to certain members of management at the time of Berkshire's acquisition of MidAmerican in 2000.

**Manufacturing, Service and Retailing**

Many of Berkshire's subsidiaries are engaged in a wide variety of manufacturing, service and retailing businesses. A comparison of revenues and pre-tax earnings for Berkshire's manufacturing, service and retailing businesses follows. Amounts are in millions.

|                                           | First Quarter |           |          |        |
|-------------------------------------------|---------------|-----------|----------|--------|
|                                           | Revenues      |           | Earnings |        |
|                                           | 2009          | 2008      | 2009     | 2008   |
| Marmon                                    | \$ 1,254      | \$ 265    | \$ 162   | \$ 28  |
| McLane Company                            | 6,993         | 6,989     | 143      | 73     |
| Shaw Industries                           | 1,003         | 1,224     | 55       | 51     |
| Other manufacturing                       | 2,632         | 3,503     | 121      | 452    |
| Other service                             | 1,506         | 2,126     | 14       | 209    |
| Retailing                                 | 657           | 762       | 16       | 32     |
|                                           | \$ 14,045     | \$ 14,869 |          |        |
| Pre-tax earnings                          |               |           | \$ 511   | \$ 845 |
| Income taxes and noncontrolling interests |               |           | 253      | 358    |
|                                           |               |           | \$ 258   | \$ 487 |

**Marmon**

Berkshire acquired a 60% interest in Marmon Holdings, Inc. (Marmon) on March 18, 2008 and currently owns a 63.6% interest. Marmon's revenues, costs and expenses are included in Berkshire's Consolidated Financial Statements beginning as of that date. See Note 3 to the Interim Condensed Consolidated Financial Statements for additional information concerning the acquisition and Marmon's operations. For the full three months ended March 31, 2009, Marmon's revenues and earnings were \$1.3 billion and \$162 million, respectively, representing a 27% decrease in revenues and 23% decrease in earnings from the comparable 2008 quarterly results. While all eleven sectors were impacted by the ongoing

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

economic recession and financial stresses, the earnings decreases were primarily in the Distribution Services, Transportation Services & Engineered Products and Highway Technologies sectors. The Building Wire, Retail Store Fixtures, Food Service Equipment and Water Treatment sectors, on the other hand, achieved earnings approximately equal to the first quarter of 2008.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)**

#### ***Manufacturing, Service and Retailing (Continued)***

##### *McLane Company*

McLane's revenues for the first quarter of 2009 (\$6,993 million) were essentially unchanged from 2008. Pre-tax earnings for the first quarter of 2009 were \$143 million, an increase of \$70 million (96%) over 2008. Earnings for the first quarter of 2009 included the net impact of a substantial inventory price change gain associated with an increase in federal excise taxes on cigarettes that became effective April 1, 2009. Many tobacco manufacturers, in anticipation of the tax increase, raised prices in March, which allowed McLane to generate a one-time price change gain. The one-time inventory price gain was partially offset by a federally mandated one-time floor stock tax on related inventory held. Increases in federal excise taxes are expected to have a negative effect on future sales and gross margin rates.

McLane's business is marked by high sales volume and very low profit margins and has been subject to increased price competition in recent years. The gross margin rate was 6.95% in 2009 versus 6.03% in 2008. Approximately one-third of McLane's annual revenues are from Wal-Mart. A curtailment of purchasing by Wal-Mart could have a material adverse impact on the earnings of McLane.

##### *Shaw Industries*

Shaw Industries' revenues in the first quarter of 2009 were \$1,003 million, a decrease of \$221 million (18%) from the first quarter of 2008. The decline in revenues was driven by comparatively lower sales unit volume, partially offset by higher average selling prices. Pre-tax earnings for the first quarter of 2009 were \$55 million, a slight increase over the first quarter of 2008. Operating margins improved as a result of lower raw material costs, partially offset by relatively higher operating costs attributable to decreased plant operating levels and costs related to plant closures during the quarter. Operating results for the first quarter of 2009 reflect the effects of the ongoing recession and the slow residential real estate activity.

##### *Other manufacturing*

Berkshire's other manufacturing businesses include a wide array of businesses. Included in this group are several manufacturers of building products (Acme Building Brands, Benjamin Moore, Johns Manville and MiTek) and apparel (led by Fruit of the Loom which includes the Russell athletic apparel and sporting goods business and the Vanity Fair Brands women's intimate apparel business). Also included in this group are Forest River, a leading manufacturer of leisure vehicles and ISCAR Metalworking Companies (IMC), an industry leader in the metal cutting tools business with operations worldwide.

Revenues from other manufacturing activities for the first quarter of 2009 were \$2,632 million, a decrease of \$871 million (25%) from 2008. Nearly all of the businesses in this group experienced the adverse effects of the global economic recession. First quarter 2009 revenues declined significantly (apparel businesses -13%; building products businesses -26%; and other businesses -32%), as consumers and customers dramatically cut purchases. In addition, IMC which derives most of its revenue outside of the U.S., was negatively affected by weaker currency exchange rates relative to the U.S. Dollar.

Pre-tax earnings of the other manufacturing businesses were \$121 million in the first quarter of 2009, a decrease of \$331 million (73%) versus 2008. The declines in earnings reflected the dramatic drop in revenues as well as relatively higher costs resulting from lower manufacturing efficiencies. Lower earnings were generated by essentially all of these businesses. Each has taken actions to reduce costs, slow production and reduce or delay capital spending until the economy improves.

##### *Other service*

Berkshire's other service businesses include NetJets, the world's leading provider of fractional ownership programs for general aviation aircraft and FlightSafety, a provider of high technology training to operators of aircraft. Among the other businesses included in this group are: TTI, a leading electronic components distributor; Business Wire, a leading distributor of corporate news, multimedia and regulatory filings; The Pampered Chef, a direct seller of high quality kitchen tools; International Dairy Queen, a licensor and service provider to about 5,700 stores that offer prepared dairy treats and food; The Buffalo News, a publisher of a daily and Sunday newspaper; and businesses that provide management and other services to insurance companies.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Manufacturing, Service and Retailing (Continued)***Other service (Continued)*

Revenues of the other service businesses were \$1,506 million in the first quarter of 2009, a decrease of \$620 million (29%) compared to 2008. Pre-tax earnings were \$14 million in 2009, a decrease of \$195 million (93%) from 2008. Revenues of NetJets in 2009 as compared to 2008 declined significantly as a result of an 80% decline in aircraft sales as well as lower flight revenue hours. The decrease in revenues and pre-tax earnings reflects the negative impact of the global recession on substantially all of Berkshire's other service businesses and in particular, NetJets fractional ownership business which reported a pre-tax loss of \$96 million (includes writedowns of aircraft of approximately \$55 million) as compared to pre-tax earnings of \$45 million in 2008.

*Retailing*

Berkshire's retailing operations consist of four home furnishings businesses (Nebraska Furniture Mart, R.C. Willey, Star Furniture and Jordan's), three jewelry businesses (Borsheims, Helzberg and Ben Bridge) and See's Candies. Revenues of the retailing businesses were \$657 million in the first quarter of 2009, a decrease of \$105 million (14%) compared to 2008. Pre-tax earnings in the first quarter of 2009 were \$16 million, a decrease of \$16 million (50%) from 2008. Throughout 2008 and in the fourth quarter in particular, as the impact of the economic recession in the U.S. worsened, consumer spending declined. These conditions continued through the first quarter of 2009. First quarter revenues and pre-tax earnings declined in both the jewelry and home furnishings businesses as a result of the general economic conditions and were lower at See's due primarily to the timing of the Easter holiday.

**Finance and Financial Products**

A summary of revenues and pre-tax earnings from Berkshire's finance and financial products businesses follows. Amounts are in millions.

|                                            | First Quarter |          |          |        |
|--------------------------------------------|---------------|----------|----------|--------|
|                                            | Revenues      |          | Earnings |        |
|                                            | 2009          | 2008     | 2009     | 2008   |
| Manufactured housing and finance           | \$ 727        | \$ 817   | \$ 42    | \$ 115 |
| Furniture/transportation equipment leasing | 173           | 190      | 3        | 18     |
| Other                                      | 109           | 151      | 82       | 108    |
|                                            | \$ 1,009      | \$ 1,158 |          |        |
| Pre-tax earnings                           |               |          | \$ 127   | \$ 241 |
| Income taxes and noncontrolling interests  |               |          | 49       | 94     |
|                                            |               |          | \$ 78    | \$ 147 |

Revenues in the first quarter of 2009 from manufactured housing and finance activities (Clayton Homes) declined \$90 million (11%) from 2008 due primarily to a 25% decline in home unit sales, partially offset by a 7% increase in interest from installment loans. The increase in interest reflects higher average installment loan balances in 2009 versus 2008 due primarily to portfolio acquisitions in 2008. Installment loan balances were approximately \$12.5 billion as of March 31, 2009, relatively unchanged from year end 2008. Pre-tax earnings of Clayton Homes in the first quarter of 2009 were \$42 million, a decrease of \$73 million (63%) compared with 2008. Pre-tax earnings for the first quarter of 2009 reflected a \$38 million increase in the provision for loan losses, lower earnings from manufacturing as a result of lower unit sales, lower capacity utilization and increased interest expense. Pre-tax earnings in the first quarter of 2008 included a \$22 million gain from the sale of certain housing community assets.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

Revenues and pre-tax earnings from furniture and transportation equipment leasing activities in 2009 declined \$17 million and \$15 million, respectively, compared to 2008. The declines primarily reflect lower rental income driven by relatively low utilization rates for over-the-road trailer and storage units. Significant cost components of this business are fixed (depreciation and facility expenses), so pre-tax earnings generally change disproportionately to revenues. Revenues and operating results of Clayton Homes and the leasing businesses have been negatively affected by the economic recession as well as the credit crisis.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)****Finance and Financial Products (Continued)**

Earnings from other finance business activities consist primarily of interest income earned on short-term and fixed maturity investments and from a small portfolio of commercial real estate loans. In addition, other activities include earnings from a 100 basis point interest rate spread on the \$11 billion in BHFC's borrowings, which are used in connection with Clayton Homes' installment lending activities. A corresponding charge is reflected in Clayton Homes' earnings.

**Investment and Derivative Gains/Losses**

A summary of investment and derivative gains and losses follows. Amounts are in millions.

|                                                               | <b>First Quarter</b> |             |
|---------------------------------------------------------------|----------------------|-------------|
|                                                               | <b>2009</b>          | <b>2008</b> |
| Investment gains/losses                                       |                      |             |
| Sales and other                                               | \$ (370)             | \$ 115      |
| Other-than-temporary impairments                              | (3,096)              |             |
| Derivative gains/losses                                       | (1,517)              | (1,641)     |
| Gains/losses before income taxes and noncontrolling interests | (4,983)              | (1,526)     |
| Income taxes and noncontrolling interests                     | (1,744)              | (535)       |
| Net gains/losses                                              | \$ (3,239)           | \$ (991)    |

Investment gains or losses are recognized upon the sales of investments, recognition of non-cash other-than-temporary impairment losses or as otherwise required under GAAP. The timing of realized gains or losses from sales can have a material effect on periodic earnings. However, such gains or losses usually have little, if any, impact on total shareholders' equity because most equity and fixed maturity investments are carried at fair value with any unrealized gain or loss included as a component of accumulated other comprehensive income.

Investment losses from other-than-temporary impairments for the first quarter of 2009 predominantly relate to Berkshire's investment in ConocoPhillips common stock. The market price of ConocoPhillips shares declined sharply over the last half of 2008. In the first quarter of 2009, Berkshire sold approximately 13.7 million shares of ConocoPhillips and sold additional shares in April. Although Berkshire expects the market price for ConocoPhillips shares to increase over time to levels that exceed original cost, Berkshire may sell some additional shares before the price recovers. Sales in 2009 were or may be in anticipation of other investment opportunities, to increase overall liquidity and to carry back realized capital losses to prior years for income tax purposes. Capital losses can be carried back three years and carried forward five years for federal income tax purposes. Income taxes of approximately \$690 million that were paid on capital gains in 2006 will be fully recoverable if capital losses of at least \$1.98 billion are generated by the end of 2009. Since a significant portion of the decline in the market value of Berkshire's investment in ConocoPhillips occurred during the last half of 2008, a significant portion of the other-than-temporary impairment losses recorded in earnings in the first quarter of 2009 was recognized in other comprehensive income as of December 31, 2008.

Berkshire considers several factors in determining other-than-temporary impairment losses including the current and expected long-term business prospects of the issuer, the length of time and relative magnitude of the price decline and its ability and intent to hold the investment until the price recovers.

Derivative gains/losses primarily represent the non-cash changes in fair value of credit default and equity index put option contracts. Changes in the fair values of these contracts are reflected in earnings and can be significant, reflecting the volatility of equity and credit markets. Management does not view the periodic gains or losses from the changes in fair value as meaningful given the volatile nature of equity and credit markets over short periods of time. Losses from derivative contracts in the first quarter of 2009 were primarily attributable to the high yield credit default contracts whereas the losses in the first quarter of 2008 were principally related to the equity index put option contracts.

## Edgar Filing: BERKSHIRE HATHAWAY INC - Form 10-Q

Losses from the high yield credit default contracts for the first quarter of 2009 were approximately \$1.3 billion, which reflected several defaults and the widening of credit default spreads with respect to the underlying non-investment grade issuers. These issuers are typically highly leveraged and therefore dependent on having ongoing access to the capital markets. The freezing of the credit markets in 2008 and 2009 was detrimental to these issuers. As a result, several defaults occurred in the first quarter of 2009 and additional defaults occurred in April. In the first quarter of 2009, credit default loss payments were approximately \$675 million and additional payments of approximately \$450 million were made since March 31.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)**

#### ***Investment and Derivative Gains/Losses (Continued)***

In the first quarter of 2009, losses from equity index put option contracts were \$166 million, reflecting declines in the equity indexes which were partially offset by the impact of a stronger U.S. Dollar on non-U.S. index contracts. In the first quarter of 2008, losses from the equity index put option contracts of approximately \$1.2 billion were principally attributable to changes in the estimated fair value of the contracts as a result of declines in equity indexes and declines in the value of the U.S. Dollar versus the Euro and Japanese Yen. Berkshire's payment obligations under equity index put option contracts are determined as of the contract expiration dates, which begin in 2019.

#### **Financial Condition**

Berkshire's balance sheet continues to reflect significant liquidity and a strong capital base. Consolidated Berkshire shareholders' equity at March 31, 2009 was \$102.8 billion, a decline of \$6.5 billion from December 31, 2008. The decline was principally attributable to after-tax unrealized losses on the consolidated portfolio of investments in equity securities during the first quarter of 2009. Consolidated cash and invested assets of insurance and other businesses was approximately \$114.8 billion at March 31, 2009, a decline of about \$7.2 billion from December 31, 2008 which was principally due to the declines in the values of investments in equity securities. Cash and cash equivalents of insurance and other businesses was \$22.7 billion as of March 31, 2009. Berkshire's invested assets are held predominantly in its insurance businesses.

During the first quarter of 2009, Berkshire acquired a 12% convertible perpetual instrument issued by Swiss Re for an additional \$2.7 billion. On April 1, 2009, Berkshire invested \$3 billion in an 8.5% Cumulative Convertible Perpetual Preferred Stock of The Dow Chemical Company. Investment income generated by these investments will greatly exceed income currently earned on short-term investments (which, for the first quarter of 2009 was at rates, generally, less than 0.50% per annum).

Capital expenditures of the utilities and energy businesses in the first quarter of 2009 were approximately \$812 million. Forecasted capital expenditures for 2009 are estimated at \$3.5 billion. MidAmerican intends to fund these capital expenditures with cash flows from operations and debt proceeds. MidAmerican's borrowings were \$19.7 billion at March 31, 2009, an increase of \$586 million from December 31, 2008. During the first quarter of 2009, MidAmerican issued \$350 million of 5.5% bonds maturing in 2019 and \$650 million of 6.0% bonds maturing in 2039. Notes payable and other borrowings maturing over the remainder of 2009 is \$226 million and an additional \$1.26 billion is due before the end of 2011. Berkshire has committed until February 28, 2011 to provide up to \$3.5 billion of additional capital to MidAmerican to permit the repayment of its debt obligations or to fund its regulated utility subsidiaries. Berkshire does not intend to guarantee the repayment of debt by MidAmerican or any of its subsidiaries.

Assets of the finance and financial products businesses, which consisted primarily of loans and finance receivables, fixed maturity securities and cash and cash equivalents, were approximately \$23.9 billion as of March 31, 2009 and at December 31, 2008. Liabilities were \$31.7 billion as of March 31, 2009 and \$30.7 billion at December 31, 2008. As of March 31, 2009, notes payable and other borrowings of \$13.8 billion included \$11.0 billion of medium-term notes issued by Berkshire Hathaway Finance Corporation (BHFC). In the first quarter of 2009, BHFC issued \$250 million of 5.4% notes due in 2018 and in April 2009 issued \$750 million of 4.0% notes due in 2012. The BHFC notes are unsecured and mature at various dates extending through 2018, beginning with a \$1.5 billion maturity in January 2010. The proceeds from the medium-term notes were used to finance originated and acquired loans of Clayton Homes. The full and timely payment of principal and interest on the notes is guaranteed by Berkshire.

During 2008 and continuing into 2009, access to credit markets became limited as a consequence of the ongoing worldwide credit crisis. As a result, interest rates for investment grade corporate issuers increased relative to government obligations, even for companies with strong credit histories and ratings. Although management believes that the credit crisis is temporary and that Berkshire has ample liquidity and capital to withstand these conditions, restricted access to credit markets over longer periods could have a significant negative impact on operations, particularly the utilities and energy businesses and the finance and financial products operations. Management believes that it currently maintains ample liquidity to cover its existing contractual obligations and provide for contingent liquidity needs.

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)**

#### **Contractual Obligations**

Berkshire and its subsidiaries are parties to contracts associated with ongoing business and financing activities, which will result in cash payments to counterparties in future periods. Certain obligations reflected in the Condensed Consolidated Balance Sheets, such as notes payable, require future payments on contractually specified dates and in fixed and determinable amounts. The timing and amount of the payment of other obligations, such as unpaid property and casualty loss reserves and long duration credit default and equity index put option contracts, are contingent upon the outcome of future events. Actual payments will likely vary, perhaps significantly, from estimates.

Other obligations pertain to the acquisition of goods or services in the future, which are not currently reflected in the financial statements, such as minimum rentals under operating leases. Berkshire's consolidated contractual obligations as of March 31, 2009 did not change materially from those disclosed in Contractual Obligations, included in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in Berkshire's Annual Report on Form 10-K for the year ended December 31, 2008. However, as a result of the impact of the global economic recession, certain aircraft purchase commitments with respect to the NetJets operation have been delayed.

#### **Critical Accounting Policies**

In applying certain accounting policies, Berkshire's management is required to make estimates and judgments regarding transactions that have occurred and ultimately will be settled several years in the future. Amounts recognized in the financial statements from such estimates are necessarily based on assumptions about numerous factors involving varying, and possibly significant, degrees of judgment and uncertainty. Accordingly, the amounts currently recorded in the financial statements may prove, with the benefit of hindsight, to be inaccurate. Reference is made to Critical Accounting Policies discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations included in Berkshire's Annual Report on Form 10-K for the year ended December 31, 2008 for additional discussion regarding these estimates.

Berkshire's Condensed Consolidated Balance Sheet as of March 31, 2009 includes estimated liabilities for unpaid losses from property and casualty insurance and reinsurance contracts of \$58.5 billion. Due to the inherent uncertainties in the process of establishing loss reserve amounts, the actual ultimate claim amounts will likely differ from the currently recorded amounts. A very small percentage change in estimates of this magnitude will result in a material effect on reported earnings. The effects from changes in these estimates are recorded as a component of losses incurred in the period of the change.

Berkshire's Condensed Consolidated Balance Sheet as of March 31, 2009 includes goodwill of acquired businesses of \$33.8 billion. A significant amount of judgment is required in performing goodwill impairment tests. Such tests include periodically determining or reviewing the estimated fair value of Berkshire's reporting units. There are several methods of estimating a reporting unit's fair value, including market quotations, asset and liability fair values and other valuation techniques, such as discounted projected future net earnings and multiples of earnings. If the carrying amount of a reporting unit, including goodwill, exceeds the estimated fair value, then individual assets, including identifiable intangible assets, and liabilities of the reporting unit are estimated at fair value. The excess of the estimated fair value of the reporting unit over the estimated fair value of net assets would establish the implied value of goodwill. The excess of the recorded amount of goodwill over the implied value is then charged to earnings as an impairment loss. Although Berkshire has not concluded that any significant amounts of goodwill were impaired in recent years, the ultimate length and depth of the ongoing economic recession could adversely impact the long-term economic values of certain of its businesses and result in impairment charges in future periods. Conversely, in light of Berkshire's strong capital position, the current recession may enhance the long-term economic value of Berkshire's subsidiaries.

Berkshire's consolidated financial position reflects very significant amounts of invested assets and derivative contract liabilities that are measured at fair value. A substantial portion of invested assets are carried at fair value based upon current market quotations and, when not available, based upon fair value pricing matrices or models. Derivative contract values reflect estimates of the amounts at which the contracts could be exchanged based upon varying levels of observable market information and other assumptions. Certain of Berkshire's fixed maturity securities are not actively traded in the securities markets, and loans and finance receivables of Berkshire's finance businesses are not traded at all. Considerable judgment may be required in determining the assumptions used in certain valuation models, including interest rate, loan prepayment speed, credit risk and liquidity risk assumptions. Changes in these assumptions may produce a significant effect on values. Furthermore, accounting and reporting standards are continually and rapidly changing in the area of financial instruments, which may impact the values recorded in the financial statements in future periods.



## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Continued)**

#### **Critical Accounting Policies (Continued)**

Information concerning recently issued accounting pronouncements which are not yet effective is included in Note 2 to the Interim Condensed Consolidated Financial Statements. Berkshire is currently evaluating the impact of these accounting pronouncements.

#### **Forward-Looking Statements**

Investors are cautioned that certain statements contained in this document as well as some statements in periodic press releases and some oral statements of Berkshire officials during presentations about Berkshire, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act). Forward-looking statements include statements which are predictive in nature, which depend upon or refer to future events or conditions, which include words such as expects, anticipates, intends, plans, believes, estimates or similar expressions. In addition, any statements concerning future financial performance (including future revenues, earnings or growth rates), ongoing business strategies or prospects and possible future Berkshire actions, which may be provided by management, are also forward-looking statements as defined by the Act. Forward-looking statements are based on current expectations and projections about future events and are subject to risks, uncertainties and assumptions about Berkshire, economic and market factors and the industries in which Berkshire does business, among other things. These statements are not guaranties of future performance and Berkshire has no specific intention to update these statements.

Actual events and results may differ materially from those expressed or forecasted in forward-looking statements due to a number of factors. The principal important risk factors that could cause Berkshire's actual performance and future events and actions to differ materially from such forward-looking statements include, but are not limited to, changes in market prices of Berkshire's investments in fixed maturity and equity securities, losses realized from derivative contracts, the occurrence of one or more catastrophic events, such as an earthquake, hurricane or act of terrorism that causes losses insured by Berkshire's insurance subsidiaries, changes in insurance laws or regulations, changes in Federal income tax laws, and changes in general economic and market factors that affect the prices of securities or the industries in which Berkshire and its affiliates do business.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Reference is made to Berkshire's most recently issued Annual Report and in particular the Market Risk Disclosures included in Management's Discussion and Analysis of Financial Condition and Results of Operations. As of March 31, 2009, there are no material changes in the market risks described in Berkshire's Annual Report on Form 10-K for the year ended December 31, 2008.

### **Item 4. Controls and Procedures**

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Chairman (Chief Executive Officer) and the Senior Vice President-Treasurer (Chief Financial Officer), of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chairman (Chief Executive Officer) and the Senior Vice President-Treasurer (Chief Financial Officer) concluded that the Corporation's disclosure controls and procedures are effective in timely alerting them to material information relating to the Corporation (including its consolidated subsidiaries) required to be included in the Corporation's periodic SEC filings. During the quarter, there have been no significant changes in the Corporation's internal control over financial reporting or in other factors that could significantly affect internal control over financial reporting.

## **Table of Contents**

### **Part II Other Information**

#### **Item 1. Legal Proceedings**

Berkshire and its subsidiaries are parties in a variety of legal actions arising out of the normal course of business. In particular, such legal actions affect Berkshire's insurance and reinsurance businesses. Such litigation generally seeks to establish liability directly through insurance contracts or indirectly through reinsurance contracts issued by Berkshire subsidiaries. Plaintiffs occasionally seek punitive or exemplary damages. Berkshire does not believe that such normal and routine litigation will have a material effect on its financial condition or results of operations. Berkshire and certain of its subsidiaries are also involved in other kinds of legal actions, some of which assert or may assert claims or seek to impose fines and penalties in substantial amounts. Reference is made to Note 20 to the Annual Report on Form 10-K for the year ended December 31, 2008 and Note 16 to the Interim Condensed Consolidated Financial Statements included in Part I of this Form 10-Q for detailed discussion of such actions.

#### **Item 1A. Risk Factors**

Berkshire's significant business risks are described in Item 1A to Form 10-K for the year ended December 31, 2008 to which reference is made herein.

#### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

#### **Item 3. Defaults Upon Senior Securities**

None

#### **Item 4. Submission of Matters to a Vote of Security Holders**

None

#### **Item 5. Other Information**

None

#### **Item 6. Exhibits**

a. Exhibits

- 31.1 Rule 13a-14(a)/15d-14(a) Certifications
- 31.2 Rule 13a-14(a)/15d-14(a) Certifications
- 32.1 Section 1350 Certifications
- 32.2 Section 1350 Certifications

**Table of Contents**

**SIGNATURE**

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

BERKSHIRE HATHAWAY INC.  
(Registrant)

Date May 8, 2009

/s/ MARC D. HAMBURG  
(Signature)  
Marc D. Hamburg,

Senior Vice President and

Principal Financial Officer