Simplicity Bancorp, Inc.
Form 10-Q
May 09, 2013
Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) of THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: March 31, 2013
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) of THE SECURITIES EXCHANGE ACT OF 1934
$\qquad$ to $\qquad$

# SIMPLICITY BANCORP, INC. 

# Maryland <br> (State or other jurisdiction of incorporation) 

1359 N. Grand Avenue, Covina, CA (Address of principal executive offices)

26-1500698
(I.R.S. Employer Identification No.)

91724
(Zip Code)
(800) 524-2274

## (Registrant $s$ telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{*}$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer
Accelerated filer
x
Non-accelerated filer
Smaller Reporting Company
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date:
Common Stock, \$. 01 par value $8,268,515$ shares outstanding as of May 7, 2013.

Table of Contents

## Form 10-Q

## SIMPLICITY BANCORP, INC.

Table of Contents
Page
Part I. FINANCIAL INFORMATION
Item 1: Financial Statements (Unaudited)
Consolidated Statements of Financial Condition at March 31, 2013 and June 30, 2012 ..... 1
Consolidated Statements of Income for the Three and Nine Months Ended March 31, 2013 and 2012 ..... 2
Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended March 31, 2013 and 2012 ..... 3
Consolidated Statements of Stockholders Equity for the Nine Months Ended March 31, 2013 and 2012 ..... 4
Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2013 and 2012 ..... 5
Notes to Consolidated Financial Statements ..... 6
Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 28
Item 3: Quantitative and Qualitative Disclosures about Market Risk ..... 48
Item 4: Controls and Procedures ..... 50
Part II. OTHER INFORMATION
Item 1: Legal Proceedings ..... 50
Item 1A: Risk Factors ..... 50
Item 2: Unregistered Sales of Equity Securities and Use of Proceeds ..... 50
Item 3: Defaults upon Senior Securities ..... 50
Item 4: Mine Safety Disclosures ..... 51
Item 5: Other Information ..... 51
Item 6: Exhibits ..... 51
SIGNATURES ..... 52

Table of Contents

## Part I FINANCIAL INFORMATION

## Item 1. Financial Statements

## SIMPLICITY BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Financial Condition

## (Unaudited)

(Dollars in thousands, except per share data)

|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ | June 30, 2012 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$ 8,886 | \$ 9,783 |
| Federal funds sold | 63,805 | 56,235 |
| Total cash and cash equivalents | 72,691 | 66,018 |
| Securities available-for-sale, at fair value | 58,217 | 53,397 |
| Securities held-to-maturity, fair value of \$629 and \$1,229 at March 31, 2013 and June 30, 2012, respectively | 612 | 1,197 |
| Federal Home Loan Bank stock, at cost | 6,599 | 8,525 |
| Loans held for sale | 15,060 |  |
| Loans receivable, net of allowance for loan losses of \$6,438 and \$7,502 at March 31, 2013 and June 30, 2012, respectively | 700,420 | 764,717 |
| Accrued interest receivable | 2,540 | 2,778 |
| Premises and equipment, net | 3,064 | 2,850 |
| Goodwill | 3,950 | 3,950 |
| Bank-owned life insurance | 13,676 | 13,334 |
| Real estate owned (REO) | 264 | 1,280 |
| Other assets | 5,237 | 5,284 |
| Total assets | \$ 882,330 | \$ 923,330 |


| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Deposits |  |  |
| Noninterest bearing | \$ 66,150 | \$ 71,319 |
| Interest bearing | 603,855 | 611,570 |
| Total deposits | 670,005 | 682,889 |
| Federal Home Loan Bank advances, short-term |  | 20,000 |
| Federal Home Loan Bank advances, long-term | 60,000 | 60,000 |
| Accrued expenses and other liabilities | 5,969 | 6,293 |
| Total liabilities | 735,974 | 769,182 |
| Commitments and contingent liabilities |  |  |
| Stockholders equity |  |  |
| Nonredeemable serial preferred stock, \$.01 par value; $25,000,000$ shares authorized; issued and outstanding none |  |  |
| Common stock, \$0.01 par value; 100,000,000 authorized; March 31, 2013 8,292,660 shares issued June 30, 2012 |  |  |
| 8,960,366 shares issued | 83 | 90 |
| Additional paid-in capital | 82,155 | 92,197 |
| Retained earnings | 68,662 | 66,723 |
| Accumulated other comprehensive loss, net of tax | (162) | (169) |

Unearned employee stock ownership plan (ESOP) shares$(4,382)$$(4,693)$Total stockholders equity146,356154,148
Total liabilities and stockholders equity \$ 882,330 ..... \$ 923,330

The accompanying notes are an integral part of these unaudited consolidated financial statements

Table of Contents

## SIMPLICITY BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Income

## (Unaudited)

(Dollars in thousands, except per share data)


Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

| Total noninterest expense |  | 5,926 |  | 5,884 |  | 18,812 |  | 16,764 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income before income tax expense |  | 2,293 |  | 2,619 |  | 6,206 |  | 9,209 |
| Income tax expense |  | 864 |  | 972 |  | 2,277 |  | 3,461 |
| Net income | \$ | 1,429 | \$ | 1,647 | \$ | 3,929 | \$ | 5,748 |
| Earnings per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.18 | \$ | 0.18 | \$ | 0.48 | \$ | 0.63 |
| Diluted | \$ | 0.18 | \$ | 0.18 | \$ | 0.48 | \$ | 0.63 |

The accompanying notes are an integral part of these unaudited consolidated financial statements

## Table of Contents

# SIMPLICITY BANCORP, INC. AND SUBSIDIARY 

Consolidated Statements of Comprehensive Income

## (Unaudited)

## (Dollars in thousands)

|  | Three Months Ended March 31, |  | Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 1,429 | \$ 1,647 | \$ 3,929 | \$ 5,748 |
| Other comprehensive income (loss): |  |  |  |  |
| Unrealized gain (loss) on securities available for sale | (218) | 143 | 12 | (35) |
| Income tax effect | 90 | (59) | (5) | 15 |
| Other comprehensive income (loss), net of tax | (128) | 84 | 7 | (20) |
| Comprehensive income | \$ 1,301 | \$ 1,731 | \$ 3,936 | \$ 5,728 |

The accompanying notes are an integral part of these unaudited consolidated financial statements

Table of Contents

## SIMPLICITY BANCORP, INC. AND SUBSIDIARY

Consolidated Statements of Stockholders Equity

## (Unaudited)

(Dollars in thousands, except per share data)

Common Stock

|  | Shares | Amount |  | Additional <br> Paid-in <br> Capital |  | Retained <br> Earnings | Accumulated Other Comprehensive Loss, Net |  | Unearned ESOPShares |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, July 1, 2011 | 9,574,960 | \$ | 96 |  | 100,599 | \$ 61,832 | \$ | (21) | \$ | $(5,107)$ | \$ 157,399 |
| Net income |  |  |  |  |  | 5,748 |  |  |  |  | 5,748 |
| Other comprehensive loss unrealized loss on securities, net of tax |  |  |  |  |  |  |  | (20) |  |  | (20) |
| Dividends declared (\$0.19 per share) |  |  |  |  |  | $(1,727)$ |  |  |  |  | $(1,727)$ |
| Repurchase of common stock | $(435,075)$ |  | (4) |  | $(5,883)$ |  |  |  |  |  | $(5,887)$ |
| Stock options earned |  |  |  |  | 45 |  |  |  |  |  | 45 |
| Stock options exercised | 7,194 |  |  |  | 78 |  |  |  |  |  | 78 |
| Allocation of stock awards |  |  |  |  | 112 |  |  |  |  |  | 112 |
| Issuance of stock awards | 33,664 |  |  |  |  |  |  |  |  |  |  |
| Forfeiture of stock awards | $(8,000)$ |  |  |  |  |  |  |  |  |  |  |
| Allocation of ESOP common stock (31,066 shares allocated) |  |  |  |  | 77 |  |  |  |  | 311 | 388 |
| Balance, March 31, 2012 | 9,172,743 | \$ | 92 | \$ | 95,028 | \$ 65,853 | \$ | (41) | \$ | $(4,796)$ | \$ 156,136 |
| Balance, July 1, 2012 | 8,960,366 | \$ | 90 | \$ | 92,197 | \$ 66,723 | \$ | (169) | \$ | $(4,693)$ | \$ 154,148 |
| Net income |  |  |  |  |  | 3,929 |  |  |  |  | 3,929 |
| Other comprehensive income unrealized gain on securities, net of tax |  |  |  |  |  |  |  | 7 |  |  | 7 |
| Dividends declared (\$0.24 per share) |  |  |  |  |  | $(1,990)$ |  |  |  |  | $(1,990)$ |
| Repurchase of common stock | $(700,770)$ |  | (7) |  | $(10,492)$ |  |  |  |  |  | $(10,499)$ |
| Stock options earned |  |  |  |  | 28 |  |  |  |  |  | 28 |
| Stock options exercised | 6,475 |  |  |  | 70 |  |  |  |  |  | 70 |
| Allocation of stock awards |  |  |  |  | 200 |  |  |  |  |  | 200 |
| Issuance of stock awards | 34,154 |  |  |  |  |  |  |  |  |  |  |
| Forfeiture of stock awards | $(7,565)$ |  |  |  |  |  |  |  |  |  |  |
| Allocation of ESOP common stock (31,066 shares allocated) |  |  |  |  | 152 |  |  |  |  | 311 | 463 |
| Balance, March 31, 2013 | 8,292,660 | \$ | 83 | \$ | 82,155 | \$ 68,662 | \$ | (162) | \$ | $(4,382)$ | \$ 146,356 |

The accompanying notes are an integral part of these unaudited consolidated financial statements

Table of Contents

## SIMPLICITY BANCORP, INC. AND SUBSIDIARY

## Consolidated Statements of Cash Flows

## (Unaudited)

## (Dollars in thousands)

$\left.\begin{array}{l|cc} & \begin{array}{c}\text { Nine Months Ended } \\ \text { March } \\ \text { 31, }\end{array} \\ \text { 2012 }\end{array}\right]$

## INVESTING ACTIVITIES

| Purchase of available-for-sale securities | $(20,686)$ | $(57,271)$ |
| :--- | ---: | ---: |
| Proceeds from maturities and principal repayments of available-for-sale securities | 15,257 | 14,822 |
| Proceeds from maturities and principal repayments of held-to-maturity securities | 585 |  |
| Net change in interest earning time deposits with other financial institutions | 11,669 |  |
| Purchases of loans | $(49,409)$ |  |
| Net change in loans | 61,789 | 36,817 |
| Proceeds from sale of real estate owned | 1,635 | 1,173 |
| Redemption of FHLB stock | 1,926 | 1,366 |
| Purchases of premises and equipment | $(1,004)$ | $(1,060)$ |


| Net cash provided by (used in) investing activities | $(41,166)$ |
| :--- | :--- |

FINANCING ACTIVITIES

| Proceeds from FHLB advances | $(20,000)$ | $(20,000)$ |
| :--- | ---: | ---: |
| Repayment of FHLB Advances | $(1,990)$ | $(1,727)$ |
| Dividends paid on common stock | $(10,499)$ | $(5,887)$ |

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

| Net change in deposits | $(12,884)$ | 48,177 |
| :---: | :---: | :---: |
| Exercise of stock options | 70 | 78 |
| Net cash (used in) provided by financing activities | $(45,303)$ | 80,641 |
| Net change in cash and cash equivalents | 6,673 | 49,098 |
| Cash and cash equivalents at beginning of period | 66,018 | 89,654 |
| Cash and cash equivalents at end of period | \$ 72,691 | \$ 138,752 |
| SUPPLEMENTAL CASH FLOW INFORMATION |  |  |
| Interest paid on deposits and borrowings | \$ 6,124 | \$ 8,171 |
| Income taxes paid | 1,950 | 2,174 |
| SUPPLEMENTAL NONCASH DISCLOSURES |  |  |
| Transfer from loans to real estate owned | \$ 521 | \$ 984 |

Table of Contents

# SIMPLICITY BANCORP, INC. AND SUBSIDIARY 

## Notes to Consolidated Financial Statements

(Unaudited)

## Note 1 Nature of Business and Significant Accounting Policies

Nature of Business: Simplicity Bancorp, Inc. (the Company ), is a Maryland corporation that owns all of the outstanding common stock of Simplicity Bank (the Bank ). In November, 2012, the Company changed its name to Simplicity Bancorp, Inc. from Kaiser Federal Financial Group, Inc. and its trading symbol to SMPL. Concurrently, the Bank was renamed Simplicity Bank from Kaiser Federal Bank as part of a broader business strategy to operate as a community bank serving the financial needs of all customers within its communities. The Company s primary activity is holding all of the outstanding shares of common stock of Simplicity Bank. The Bank is a federally chartered savings bank headquartered in Covina, California. The Bank s principal business activity consists of attracting retail deposits from the general public and originating or purchasing primarily loans secured by first mortgages on owner-occupied, one-to-four family residences and multi-family residences located in its market area, and to a lesser extent, commercial real estate, automobile and other consumer loans. While the Bank originates many types of residential loans, the Bank also purchases, using its own underwriting standards, first mortgages on owner-occupied, one-to-four family residences secured by properties located throughout California.

The Company s business activities generally are limited to passive investment activities and oversight of its investment in the Bank. Unless the context otherwise requires, all references to the Company include the Bank and the Company on a consolidated basis.

Principles of Consolidation and Basis of Presentation: The financial statements of Simplicity Bancorp, Inc. have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP ) and predominant practices followed by the financial services industry. The consolidated financial statements presented in this report include the accounts of Simplicity Bancorp, Inc. and its wholly-owned subsidiary, Simplicity Bank. All material intercompany balances and transactions have been eliminated in consolidation. In the opinion of the Company s management, all adjustments consisting of normal recurring accruals necessary for a fair presentation of the financial condition and results of operations for the interim periods included herein have been made.

The results of operations for the three and nine months ended March 31, 2013 are not necessarily indicative of the results of operations that may be expected for any other interim period or for the fiscal year ending June 30, 2013. Certain information and note disclosures normally included in the Company s annual financial statements have been condensed or omitted. Therefore, these consolidated financial statements and notes thereto should be read in conjunction with the consolidated financial statements and notes included in the 2012 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

Use of Estimates in the Preparation of Consolidated Financial Statements: The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Changes in these estimates and assumptions are considered reasonably possible and may have a material impact on the consolidated financial statements and thus actual results could differ from the amounts reported and disclosed herein. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of real estate owned, mortgage servicing assets ( MSAs ) and financial instruments.

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Loans held for sale consist primarily of long-term fixed-rate loans secured by first trust deeds on one-to-four-family residences that are Federal Home Loan Mortgage Corporation ( FHLMC or Freddie Mac ) loan products. The loans are offered to customers located in California and are generally sold with servicing rights retained. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

## Table of Contents

Mortgage Servicing Assets: Mortgage servicing assets are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans. MSAs are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. The fair values of MSAs are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. Impairment is determined by stratifying servicing assets into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. Any subsequent increase or decrease in fair value of servicing assets is included with servicing fee income. Servicing fee income, which is reported on the income statement as service charges and fees, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned.

## Recent Accounting Pronouncements:

## Effect of Newly Issued But Not Yet Effective Accounting Standards:

In February 2012, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2013-02, Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements. However, the amendments require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail about those amounts. For public entities, the amendments are effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2012. Early adoption is permitted. The adoption of this guidance is not expected to have a material effect on the Company $s$ result of operations or financial position.

## Table of Contents

Note 2 Earnings Per Share
The following table sets forth earnings per share calculations for the three and nine months ended March 31, 2013 and 2012:

|  | Three months ended March 31, |  |  |  | Nine months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |
| Basic |  |  |  |  |  |  |  |  |
| Net income | \$ | 1,429 | \$ | 1,647 | \$ | 3,929 | \$ | 5,748 |
| Less: Net income allocated to restricted stock awards |  | (10) |  | (8) |  | (29) |  | (29) |
| Net income allocated to common shareholders | \$ | 1,419 | \$ | 1,639 | \$ | 3,900 | \$ | 5,719 |
| Weighted average common shares outstanding |  | 7,944,821 |  | 8,974,368 |  | 8,189,720 |  | 9,049,148 |
| Basic earnings per common share | \$ | 0.18 | \$ | 0.18 | \$ | 0.48 | \$ | 0.63 |
| Diluted |  |  |  |  |  |  |  |  |
| Net income | \$ | 1,429 | \$ | 1,647 | \$ | 3,929 | \$ | 5,748 |
| Less: Net income allocated to restricted stock awards |  | (10) |  | (8) |  | (29) |  | (29) |
| Net income allocated to common shareholders | \$ | 1,419 | \$ | 1,639 | \$ | 3,900 | \$ | 5,719 |
| Weighted average common shares outstanding |  | 7,944,821 |  | 8,974,368 |  | 8,189,720 |  | 9,049,148 |
| Add: Dilutive effect of stock options |  | 17,997 |  | 9,171 |  | 19,199 |  | 4,638 |
| Average shares and dilutive potential common shares |  | 7,962,818 |  | 8,983,539 |  | 8,208,919 |  | 9,053,786 |
| Diluted earnings per common share | \$ | 0.18 | \$ | 0.18 | \$ | 0.48 | \$ | 0.63 |

The two-class method is used in the calculation of basic and diluted earnings per share. Under the two-class method, earnings per share is determined for each class of common stock and participating securities according to dividends declared (or accumulated) and participation rights in undistributed earnings. Restricted stock contains rights to non-forfeitable dividends and qualifies as a participating security. Employee Stock Ownership Plan ( ESOP ) shares are considered outstanding for this calculation unless unearned. For the three months and nine months ended March 31, 2013 and 2012, 10,355 and 31,066 ESOP shares were allocated, respectively. 393,497 ESOP shares remained unearned at March 31, 2013 as compared to 434,918 ESOP shares remained unearned at March 31, 2012.

Basic earnings per common share is net income allocated to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options. For the three and nine months ended March 31, 2013, outstanding stock options to purchase 104,084 and 108,130 shares, respectively, were anti-dilutive and not considered in computing diluted earnings per common share. For the three and nine months ended March 31, 2012, outstanding stock options to purchase 119,270 and 137,255 shares were anti-dilutive and not considered in computing diluted earnings per common share. Stock options are not considered participating securities as they do not contain rights to non-forfeitable dividends.

## Table of Contents

## Note 3 Fair Value Measurements

FASB Accounting Standards Codification ( ASC ) 820-10 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

There were no financial or nonfinancial instruments transferred in or out of Level 1, 2, or 3 input categories during the three and nine months ended March 31, 2013 and 2012.

Investment Securities: The fair values of investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Mortgage Servicing Assets: MSAs are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. The fair value is determined at a tranche level, based on a valuation model that calculates the present value of estimated future net servicing income. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded on that tranche so that the servicing asset is carried at fair value. The valuation model utilizes assumptions that market participants would use in estimating future net servicing income and that can be validated against available market data such as prepayment speeds, ancillary income, servicing costs, delinquency rates. The significant assumptions also include discount rate incorporated into the valuation model that reflect management s best estimate resulting in a level 3 classification.

Impaired Loans: At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive allocations of the allowance for loan losses that are individually evaluated. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower s financial statements, or aging reports, adjusted or discounted based on management s historical knowledge, changes in market conditions from the time of the valuation, and management $s$ expertise and knowledge of the client and client $s$ business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a monthly basis for additional impairment and adjusted accordingly.

Other Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

As of March 31, 2013 and June 30, 2012, there were no liabilities measured at fair value.

## Table of Contents

Assets measured at fair value on a recurring basis are summarized in the following table (in thousands):

|  | Total | Fair Value Measurements Using |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |
| Assets at March 31, 2013: |  |  |  |  |  |
| Available-for-sale securities |  |  |  |  |  |
| Mortgage-backed securities (residential) | \$ 33,200 | \$ | \$ | 33,200 | \$ |
| Collateralized mortgage obligations (residential) | 25,017 |  |  | 25,017 |  |
| Total available-for-sale securities | \$ 58,217 | \$ | \$ | 58,217 | \$ |
| Assets at June 30, 2012: |  |  |  |  |  |
| Available-for-sale securities |  |  |  |  |  |
| Mortgage-backed securities (residential) | \$ 19,371 | \$ | \$ | 19,371 | \$ |
| Collateralized mortgage obligations (residential) | 34,026 |  |  | 34,026 |  |
| Total available-for-sale securities | \$ 53,397 | \$ | \$ | 53,397 | \$ |

Nonrecurring fair value measurements typically involve assets that are periodically evaluated for impairment and for which any impairment is recorded in the period in which the remeasurement is performed. The following assets were measured at fair value on a non-recurring basis (in thousands):


Loans are considered impaired when it is probable that the Company will be unable to collect all amounts due as scheduled according to the contractual terms of the loan agreement, including contractual interest and principal payments. Impaired loans are measured for impairment using the fair value of the collateral for collateral dependent loans. The fair value of collateral is calculated using an independent third party appraisal. Impaired loans measured at fair value had a recorded investment balance of $\$ 3.8$ million at March 31, 2013 as compared to $\$ 16.9$ million at June 30, 2012. The valuation allowance for these loans was $\$ 697,000$ at March 31, 2013 as compared to $\$ 2.8$ million at June 30, 2012. The reduction in valuation allowance for impaired loans during the nine months ended March 31, 2013 was primarily attributable to charge-offs of specific valuation allowances previously identified and payoffs on impaired loans individually evaluated.

Impairment of MSAs is determined at the tranche level and recognized through a valuation allowance for each individual grouping, to the extent that fair value is less than the carrying amount. At March 31, 2013, an impairment of $\$ 63,000$ was recognized through valuation allowance for the excess of carrying value over fair value during the three and nine months ended March 31, 2013. There were no MSAs recorded for the three and nine months ended March 31, 2012.

## Table of Contents

Real estate owned is measured at fair value less estimated costs to sell at transfer. If the fair value of the asset declines, a write-down is recorded through expense. During the three and nine months ended March 31, 2013 and March 31, 2012, the Company did not incur a charge to reduce real estate owned to fair value.

The following table presents quantitative information about level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at March 31, 2013 (dollars in thousands):
$\left.\begin{array}{lcccc}\text { March 31, 2013 } & \begin{array}{c}\text { Fair } \\ \text { Value }\end{array} & \text { Valuation Techniques } & \text { Unobservable Inputs } & \begin{array}{c}\text { Range } \\ \text { (Weighted Avg) }\end{array} \\ \begin{array}{lccc}\text { Impaired Loans }\end{array} & & & & -8.7 \% \text { to } 2.7 \% \\ \text { One-to-four family residential } & & & \text { Adjustment for the differences }\end{array}\right]$

## Fair Value of Financial Instruments

The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a market exchange. The use of different assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The following methods and assumptions were used to estimate fair value of each class of financial instruments for which it is practicable to estimate fair value:

## Cash and Cash Equivalents

The carrying amounts of cash and cash equivalents approximate fair values. Cash on hand and non-interest due from bank accounts are classified as Level 1 and federal funds sold are classified as Level 2.

## Investments

Estimated fair values for securities held-to-maturity are obtained from quoted market prices where available and are classified as Level 1. Where quoted market prices are not available, estimated fair values are based on quoted market prices of comparable instruments and are classified as Level 2.

Securities available-for-sale that are previously reported are excluded from the fair value disclosure below.

## FHLB Stock

It is not practical to determine the fair value of FHLB stock due to restrictions placed on its transferability.

## Loans

Fair value for loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value as described previously and are excluded from the fair value disclosure below. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

## Loans Held for Sale

Fair value for loans held for sale is determined using quoted secondary-market prices such as loan sale commitments and is classified as Level 2.

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

11

## Table of Contents

## Accrued Interest Receivable

Consistent with the asset or liability they are associated with, the carrying amounts of accrued interest receivable approximate fair value resulting in either a Level 2 or Level 3 classification.

## Deposits

The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts) resulting in a Level 2 classification. The carrying amounts of variable rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date resulting in a Level 2 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

## FHLB Advances

The fair values of the Company s FHLB advances are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 2 classification.

## Off-Balance Sheet Financial Instruments

The fair values for the Company s off-balance sheet loan commitments are estimated based on fees charged to others to enter into similar agreements taking into account the remaining terms of the agreements and credit standing of the Company s customers. The estimated fair value of these commitments is not significant.

## Table of Contents

The carrying amounts and estimated fair values of the Company s financial instruments are summarized as follows (in thousands):



## Table of Contents

## Note 4 Investments

The amortized cost and fair value of available-for-sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows (in thousands):

|  | Fair <br> Value | Unrealized Gains |  | Unrealized Losses |  | Amortized Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2013 |  |  |  |  |  |  |  |
| Mortgage-backed (residential): |  |  |  |  |  |  |  |
| Fannie Mae | \$ 9,708 | \$ | 165 | \$ |  | \$ | 9,543 |
| Freddie Mac | 23,492 |  | 40 |  | (103) |  | 23,555 |
| Collateralized mortgage obligations (residential): |  |  |  |  |  |  |  |
| Fannie Mae | 14,991 |  | 37 |  | (36) |  | 14,990 |
| Freddie Mac | 10,026 |  | 52 |  | (2) |  | 9,976 |
| Total | \$58,217 | \$ | 294 | \$ | (141) | \$ | 58,064 |
| June 30, 2012 |  |  |  |  |  |  |  |
| Mortgage-backed (residential): |  |  |  |  |  |  |  |
| Fannie Mae | \$ 13,961 | \$ | 183 | \$ |  | \$ | 13,778 |
| Freddie Mac | 5,410 |  | 46 |  |  |  | 5,364 |
| Collateralized mortgage obligations (residential): |  |  |  |  |  |  |  |
| Fannie Mae | 21,060 |  | 8 |  | (108) |  | 21,160 |
| Freddie Mac | 12,966 |  | 26 |  | (14) |  | 12,954 |
| Total | \$ 53,397 | \$ | 263 | \$ | (122) | \$ | 53,256 |

The carrying amount, unrecognized gains and losses, and fair value of securities held-to-maturity were as follows (in thousands):

|  | Carrying Amount |  | Gross Unrecognized Gains |  | Gross <br> Unrecognized <br> Losses | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2013 |  |  |  |  |  |  |  |
| Mortgage-backed (residential): |  |  |  |  |  |  |  |
| Fannie Mae | \$ | 122 | \$ | 4 | \$ | \$ | 126 |
| Freddie Mac |  | 78 |  | 4 |  |  | 82 |
| Ginnie Mae |  | 38 |  | 2 |  |  | 40 |
| Collateralized mortgage obligations: (residential) |  |  |  |  |  |  |  |
| Fannie Mae |  | 374 |  | 7 |  |  | 381 |
| Total | \$ | 612 | \$ | 17 | \$ | \$ | 629 |
| June 30, 2012 |  |  |  |  |  |  |  |
| Mortgage-backed (residential): |  |  |  |  |  |  |  |
| Fannie Mae | \$ | 133 | \$ | 3 | \$ | \$ |  |
| Freddie Mac |  | 92 |  | 6 |  |  | 98 |
| Ginnie Mae |  | 44 |  | 2 |  |  | 46 |
| Collateralized mortgage obligations: (residential) |  |  |  |  |  |  |  |
| Fannie Mae |  | 596 |  | 17 |  |  | 613 |
| Freddie Mac |  | 332 |  | 4 |  |  | 336 |

There were no sales of securities during the three and nine months ended March 31, 2013 and March 31, 2012.

## Table of Contents

All mortgage-backed securities and collateralized mortgage obligations have varying contractual maturity dates at March 31, 2013. Expected maturities may differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or repayment penalties. There were no securities called prior to the maturity date during the three and nine month ended March 31, 2013.

Securities with unrealized losses at March 31, 2013 and June 30, 2012, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows (in thousands):

|  | Less than 12 months |  |  | 12 months or more |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Unrealized Loss |  | Fair Value | UnrealizedLoss |  | Fair <br> Value | Unrealized Loss |  |
| March 31, 2013 |  |  |  |  |  |  |  |  |  |
| Description of Securities |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ 19,814 | \$ | (103) | \$ | \$ |  | \$ 19,814 | \$ | (103) |
| Collateralized mortgage obligations (residential) | 3,767 |  | (3) | 3,000 |  | (35) | 6,767 |  | (38) |
| Total temporarily impaired | \$ 23,581 | \$ | (106) | \$3,000 | \$ | (35) | \$ 26,581 | \$ | (141) |
| June 30, 2012 |  |  |  |  |  |  |  |  |  |
| Description of Securities |  |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations (residential) | \$ 18,390 | \$ | (84) | \$3,026 | \$ | (38) | \$ 21,416 | \$ | (122) |
| Total temporarily impaired | \$ 18,390 | \$ | (84) | \$ 3,026 | \$ | (38) | \$ 21,416 | \$ | (122) |

The Company evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and whether the Company has the intent to sell these securities or is more likely than not that the Company will be required to sell the securities before their anticipated recovery. In analyzing an issuer s financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer sfinancial condition.

At March 31, 2013, seven debt securities had an aggregate unrealized loss of $0.2 \%$ of the Company s amortized cost basis. At June 30, 2012, six debt securities had an unrealized loss of $0.2 \%$ of the Company s amortized cost basis. The unrealized losses related principally to the general change in interest rates and liquidity, and not credit quality, that has occurred since the securities purchase dates, and such unrecognized losses or gains will continue to vary with general interest rate level fluctuations in the future. As management has the intent and ability to hold debt securities until recovery, which may be maturity, and it is not more likely than not that it will be required to sell the securities before their anticipated recovery, no declines in fair value are deemed to be other-than-temporary as of March 31, 2013 and June 30, 2012.

There were no investments in any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders equity.

## Table of Contents

## Note 5 Loans

The composition of loans held for investment consists of the following (in thousands):

|  | March 31, 2013 | $\begin{gathered} \text { June 30, } \\ 2012 \end{gathered}$ |
| :---: | :---: | :---: |
| Real Estate: |  |  |
| One-to-four family residential | \$ 325,476 | \$ 371,251 |
| Multi-family residential | 276,849 | 283,553 |
| Commercial real estate | 66,736 | 86,964 |
|  | 669,061 | 741,768 |
| Consumer: |  |  |
| Automobile | 23,042 | 17,349 |
| Home equity | 685 | 808 |
| Other consumer loans, primarily secured | 12,818 | 10,722 |
|  | 36,545 | 28,879 |
| Total loans held for investment | 705,606 | 770,647 |
| Deferred net loan origination costs | 628 | 615 |
| Net premium on purchased loans | 624 | 957 |
| Allowance for loan losses | $(6,438)$ | $(7,502)$ |
|  | \$ 700,420 | \$ 764,717 |

Loans held for sale totaled $\$ 15.1$ million as of March 31, 2013. There were no loans held for sale at June 30, 2012. Loans held for sale are recorded at the lower of cost or fair value. Fair value, if lower than cost, is determined based on valuations obtained from market participants or the value of the underlying collateral. Proceeds from sales of loans held for sale were $\$ 53.4$ million during the nine months ended March 31, 2013, resulting in net gain on sales of $\$ 1.8$ million.

## Table of Contents

The following is an analysis of the changes in the allowance for loan losses (in thousands):

|  | Allowance for loan losses for the Three months ended March 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | e-to-four family | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| Balance, beginning of period | \$ | 4,625 | \$ | 826 | \$ | 1,041 | \$ | 85 | \$ |  | \$ | 43 |  | 6,620 |
| Provision for loan losses |  | 144 |  | 78 |  | 138 |  | (3) |  | 5 |  | 38 |  | 400 |
| Recoveries |  | 7 |  |  |  |  |  | 7 |  |  |  | 2 |  | 16 |
| Loans charged-off |  | (470) |  | (102) |  |  |  | (9) |  |  |  | (17) |  | (598) |
| Balance, end of period | \$ | 4,306 | \$ | 802 | \$ | 1,179 | \$ | 80 | \$ | 5 | \$ | 66 | \$ | 6,438 |


|  | Allowance for loan losses for the Three months ended March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | One-to-four family | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| Balance, beginning of period | \$ 5,191 | \$ | 1,572 | \$ | 1,294 | \$ | 58 | \$ | 46 | \$ | 32 | \$ | 8,193 |
| Provision for loan losses | 117 |  | (92) |  | (33) |  | (16) |  | 21 |  | 3 |  |  |
| Recoveries |  |  |  |  |  |  | 19 |  |  |  | 2 |  | 21 |
| Loans charged-off | (285) |  |  |  |  |  |  |  |  |  | (1) |  | (286) |
| Balance, end of period | \$ 5,023 | \$ | 1,480 | \$ | 1,261 | \$ | 61 | \$ | 67 | \$ | 36 |  | 7,928 |


|  | Allowance for loan losses for the Nine months ended March 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | One-to-four family | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| Balance, beginning of period | \$ 4,692 | \$ | 1,519 | \$ | 1,131 | \$ | 62 | \$ | 63 | \$ | 35 | \$ | 7,502 |
| Provision for loan losses | 1,598 |  | (391) |  | 575 |  | 23 |  | (8) |  | 53 |  | 1,850 |
| Recoveries | 50 |  |  |  |  |  | 36 |  | 6 |  | 6 |  | 98 |
| Loans charged-off | $(2,034)$ |  | (326) |  | (527) |  | (41) |  | (56) |  | (28) |  | $(3,012)$ |
| Balance, end of period | \$ 4,306 | \$ | 802 | \$ | 1,179 | \$ | 80 | \$ | 5 | \$ | 66 |  | 6,438 |

## Table of Contents

|  | Allowance for loan losses for the Nine months ended March 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | e-to-four family | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| Balance, beginning of period | \$ | 6,365 | \$ | 2,654 | \$ | 2,254 | \$ | 59 | \$ | 13 | \$ | 22 |  | 11,367 |
| Provision for loan losses |  | 844 |  | 62 |  | (935) |  | (54) |  | 54 |  | 29 |  |  |
| Recoveries |  | 104 |  |  |  |  |  | 82 |  |  |  | 7 |  | 193 |
| Loans charged-off |  | $(2,290)$ |  | $(1,236)$ |  | (58) |  | (26) |  |  |  | (22) |  | $(3,632)$ |
| Balance, end of period | \$ | 5,023 | \$ | 1,480 | \$ | 1,261 | \$ | 61 | \$ | 67 | \$ | 36 |  | 7,928 |

## Table of Contents

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of March 31, 2013 and June 30, 2012 (in thousands):

| March 31, 2013 | One-to-four family |  | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance balance attributed to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 1,681 | \$ |  | \$ |  | \$ |  | \$ |  |  | 10 | \$ | 1,691 |
| Collectively evaluated for impairment |  | 2,625 |  | 802 |  | 1,179 |  | 80 |  |  |  | 56 |  | 4,747 |
| Total ending allowance balance | \$ | 4,306 | \$ | 802 | \$ | 1,179 | \$ | 80 | \$ |  |  | 66 | \$ | 6,438 |


|  | One-to-four family |  | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 16,696 | \$ | 2,325 | \$ | 5,439 | \$ |  | \$ |  | \$ | 10 | \$ | 24,470 |
| Collectively evaluated for impairment |  | 308,780 |  | 274,524 |  | 61,297 |  | 23,042 |  | 685 |  | 12,808 |  | 681,136 |
| Total ending loan balance | \$ | 325,476 | \$ | 276,849 | \$ | 66,736 | \$ | 23,042 | \$ | 685 | \$ | 12,818 | \$ | 705,606 |


| June 30, 2012 | $\begin{aligned} & \text { One-to-four } \\ & \text { family } \end{aligned}$ |  | Multi-family residential |  | Commercial real estate |  | Automobile |  | Home equity |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending allowance balance attributed to loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 2,233 | \$ | 226 | \$ | 279 | \$ |  | \$ | 37 | \$ | 3 | \$ | 2,778 |
| Collectively evaluated for impairment |  | 2,459 |  | 1,293 |  | 852 |  | 62 |  | 26 |  | 32 |  | 4,724 |
| Total ending allowance balance | \$ | 4,692 | \$ | 1,519 | \$ | 1,131 | \$ | 62 | \$ | 63 | \$ | 35 | \$ | 7,502 |


|  | One-to-four <br> family | Multi-family <br> residential | Commercial <br> real estate | Automobile |  | Home <br> equity |  | Other |  | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## Table of Contents

A loan is impaired when it is probable, based on current information and events, the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. When it is determined that a loss is probable, a valuation allowance is established and included in the allowance for loan losses. The amount of impairment is determined by the difference between the recorded investment in the loan and the present value of expected cash flows, or estimated net realizable value of the underlying collateral on collateral dependent loans.

The difference between the recorded investment and unpaid principal balance of loans relates to net deferred origination costs, net premiums on purchased loans, charge-offs, and interest payments received on impaired loans that are recorded as a reduction of principal. Included in the real estate loans individually evaluated for impairment with an allowance recorded as of March 31, 2013, $\$ 3.8$ million were collateral dependent loans measured at fair value with a valuation allowance of $\$ 697,000$ and $\$ 6.7$ million were evaluated based on the loans present value of expected cash flows with a valuation allowance of $\$ 983,000$. The following tables present loans individually evaluated for impairment by class of loans as of March 31, 2013 and June 30, 2012 (in thousands):

| March 31, 2013 | Unpaid Principal Balance |  | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$ | 7,141 | \$ | 6,254 | \$ |  |
| Multi-family residential |  | 3,727 |  | 2,325 |  |  |
| Commercial real estate |  | 6,184 |  | 5,439 |  |  |
|  |  | 17,052 |  | 14,018 |  |  |
| With an allowance recorded: |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family |  | 10,687 |  | 10,442 |  | 1,681 |
| Other loans: |  |  |  |  |  |  |
| Other |  | 10 |  | 10 |  | 10 |
|  |  | 10,697 |  | 10,452 |  | 1,691 |
| Total | \$ | 27,749 | \$ | 24,470 | \$ | 1,691 |


| June 30, 2012 | Unpaid Principal Balance |  | Recorded <br> Investment |  | Allowance for Loan Losses Allocated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| One-to-four family | \$ | 6,509 | \$ | 5,943 | \$ |
| Multi-family residential |  | 1,757 |  | 744 |  |
| Commercial real estate |  | 2,636 |  | 2,636 |  |
|  |  | 10,902 |  | 9,323 |  |
| With an allowance recorded: |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |
| One-to-four family |  | 14,172 |  | 13,592 | 2,233 |
| Multi-family residential |  | 1,682 |  | 1,682 | 226 |
| Commercial real estate |  | 1,579 |  | 1,579 | 279 |
| Other loans: |  |  |  |  |  |
| Home equity |  | 37 |  | 37 | 37 |

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

| Other | 3 | 3 | 3 |  |
| :--- | :---: | :---: | :---: | :---: |
| Total |  | 17,473 | 16,893 | 2,778 |

## Table of Contents

The following table presents monthly average balance of individually impaired loans by class for the three and nine months ended March 31, 2013 and March 31, 2012 (in thousands):

|  | Three months ended <br> March 31, |  | Nine months ended <br> March 31, |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Real estate loan: | $\$ 17,774$ | $\$ 19,198$ | $\$ 18,560$ | $\$ 18,813$ |
| One-to-four family | 2,242 | 2,436 | 2,277 | 2,854 |
| Multi-family residential | 5,597 | 4,243 | 5,109 | 4,578 |
| Commercial real estate |  | 37 | 9 | 19 |
| Other loans: |  |  |  |  |
| Home Equity | $\$ 25,613$ | $\$ 25,914$ | $\$ 25,955$ | $\$ 26,264$ |
| Total |  |  |  |  |

Payments received on impaired loans are recorded as a reduction of principal or as interest income depending on management $s$ assessment of the ultimate collectability of the loan principal. The Company did not recognize income on impaired loans for the three months ended March 31, 2013. For the three months ended March 31, 2012, income recorded on impaired loans totaled $\$ 229,000$. For the nine months ended March 31, 2013 and 2012, income recorded on impaired loans totaled $\$ 162,000$ and $\$ 725,000$, respectively. Interest income recorded on impaired loans for all periods presented was recorded on a cash basis.

At March 31, 2013 and June 30, 2012, there were no loans past due more than 90 days and still accruing interest.

The following table presents nonaccrual loans by class of loans (in thousands):

| Non-accrual loans: | March 31, 2013 | June 30, 2012 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Real estate loans: | $\$$ | 11,800 | $\$$ | 18,720 |
| One-to-four family |  | 2,325 | 2,426 |  |
| Multi-family residential | 5,439 | 4,214 |  |  |
| Commercial |  |  |  |  |
| Other loans: |  | 10 |  |  |
| Automobile |  |  | 37 |  |
| Home Equity |  |  |  |  |
| Other | $\$$ | 19,574 | $\$$ | 25,400 |
| Total non-accrual loans |  |  |  |  |

## Table of Contents

The following tables present the aging of past due loans by class of loans (in thousands):

| March 31, 2013 | $\begin{gathered} \text { 30-59 } \\ \text { Days } \\ \text { Delinquent } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days } \\ \text { Delinquent } \end{gathered}$ | 90 Days or <br> More <br> Delinquent |  | Total Delinquent Loans |  | Total Current Loans | Total Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family | \$ | 702 | \$ | $\$$ | 5,463 | , | 6,165 | \$ 319,311 | \$ | 325,476 |
| Multi-family |  |  |  |  | 744 |  | 744 | 276,105 |  | 276,849 |
| Commercial |  |  |  |  | 651 |  | 651 | 66,085 |  | 66,736 |
| Other loans: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 32 | 20 |  |  |  | 52 | 22,990 |  | 23,042 |
| Home Equity |  |  |  |  |  |  |  | 685 |  | 685 |
| Other |  | 39 | 5 |  | 3 |  | 47 | 12,771 |  | 12,818 |
| Total loans | \$ | 773 | \$ 25 | \$ | 6,861 | \$ | 7,659 | \$ 697,947 | \$ | 705,606 |


| June 30, 2012 |  | 30-59 <br> Days <br> inquent |  | $60-89$ <br> Days <br> inquent |  | Days <br> or <br> More <br> inquent |  | Total linquent Loans | Total Current Loans |  | tal Loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family | \$ | 2,311 | \$ | 1,787 | \$ | 6,815 | \$ | 10,913 | \$ 360,338 | \$ | 371,251 |
| Multi-family |  |  |  |  |  | 744 |  | 744 | 282,809 |  | 283,553 |
| Commercial |  |  |  |  |  |  |  |  | 86,964 |  | 86,964 |
| Other loans: |  |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 30 |  | 21 |  |  |  | 51 | 17,298 |  | 17,349 |
| Home Equity |  |  |  |  |  |  |  |  | 808 |  | 808 |
| Other |  | 12 |  | 1 |  | 3 |  | 16 | 10,706 |  | 10,722 |
| Total loans | \$ | 2,353 | \$ | 1,809 | \$ | 7,562 | \$ | 11,724 | \$ 758,923 | \$ | 770,647 |

## Table of Contents

## Troubled Debt Restructurings:

Troubled debt restructurings totaled $\$ 13.4$ million and $\$ 13.7$ million at March 31, 2013 and June 30, 2012, respectively. Troubled debt restructurings of $\$ 8.5$ million and $\$ 12.9$ million are included in non-accrual loans at March 31, 2013 and June 30, 2012. The Bank has allocated $\$ 669,000$ and $\$ 1.6$ million of allowance for loan losses to loans where customers loan terms have been modified in troubled debt restructurings and were on non-accrual status as of March 31, 2013 and June 30, 2012, respectively. Troubled debt restructured loans are included in non-accrual loans until there is a sustained period of payment performance (usually six months or longer and determined on a case by case basis) and there is reasonable assurance that the timely payment will continue. During the nine months ended March 31, 2013, ten troubled debt restructurings with an aggregate outstanding balance of $\$ 4.1$ million were returned to accrual status as a result of the borrowers paying the modified terms as agreed for a sustained period of more than six months and the Bank believes there is reasonable assurance that timely payment will continue. This compares to two troubled debt restructurings with an aggregate outstanding balance of $\$ 810,000$ that were returned to accrual status during the year ended June 30, 2012. Troubled debt restructurings on an accrual basis totaled $\$ 4.9$ million and $\$ 810,000$ with $\$ 627,000$ and $\$ 74,000$ allocated allowance for loan losses at March 31, 2013 and June 30, 2012, respectively. There were no further commitments to customers whose loans were troubled debt restructurings at March 31, 2013 and June 30, 2012.

During the three months ended March 31, 2013, the terms of three one-to-four family residential loans with an aggregate outstanding balance of $\$ 676,000$ at March 31, 2013 were modified as troubled debt restructurings. During the nine months ended March 31, 2013, the terms of five one-to-four family residential loans with an aggregate outstanding balance of $\$ 1.6$ million and one commercial real estate loan with an outstanding balance of $\$ 21,000$ at March 31, 2013 were modified as troubled debt restructurings. The modifications of the terms involved a reduction of the stated interest rates of the loans for periods ranging from 24 months to maturity for the one-to-four family residential loans and an extension of the maturity date for the commercial real estate loan. There were no modifications of terms involving a permanent reduction of the recorded investment in the loans.

Prior to the modification of the terms, the troubled debt restructurings described above were already considered impaired and were assessed for impairment individually. The individually evaluated allowance associated with these loans was $\$ 179,000$ at March 31, 2013.

At March 31, 2013, there were two one-to-four family loans, with an aggregate outstanding balance of $\$ 755,000$, modified as troubled debt restructurings within the previous 12 months for which there was a payment default. These two troubled debt restructurings did not result in additional allowance for loan losses or any charge-offs during the three and nine months ended March 31, 2013. A loan is considered to be in payment default once it is 60 days contractually past due under the modified terms.

The terms of certain other loans were modified during the three and nine months ended March 31, 2013 that did not meet the definition of a troubled debt restructuring. During the three and nine months ended March 31, 2013, there were ten and fifty-six loans that were modified and not accounted for as troubled debt restructurings in the amounts of $\$ 6.1$ million and $\$ 28.6$ million, respectively. The modifications were made to refinance the credits to maintain the borrowing relationships and generally consisted of term or rate modifications. The borrowers were not experiencing financial difficulty or delay in loan payments and the modifications were made at market terms.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company s internal underwriting policy.

## Table of Contents

## Credit Quality Indicators

The Company categorizes loans into risk categories based on relevant information about the ability of the borrowers to service their debt such as: current financial information, historical payment experience, credit documentation and current economic trends among other factors. This analysis is performed monthly. The Company uses the following definitions for risk ratings:

Special Mention. Loans are classified as special mention when it is determined a loan relationship should be monitored more closely. Loans that are 60 days to 89 days past due are generally classified as special mention. In addition, loans are classified as special mention for a variety of reasons including changes in recent borrower financial conditions, changes in borrower operations, changes in value of available collateral, concerns regarding changes in economic conditions in a borrower s industry, and other matters. A loan classified as special mention in many instances may be performing in accordance with the loan terms.

Substandard. Loans that are 90 days or more past due are generally classified as substandard. A loan is also considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard assets include those characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Assets classified as doubtful have all of the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses present make collection or liquidation in full highly questionable and improbable.

Loss. Assets classified as loss are considered uncollectible and of such little value that continuance as an asset, without establishment of a valuation allowance individually evaluated or charge-off, is not warranted.

Loans not meeting the criteria as part of the above described process are considered to be Pass rated loans. Pass rated loans are generally well protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral. Pass rated assets are not more than 59 days past due and are generally performing in accordance with the loan terms.

## Table of Contents

As of March 31, 2013 and June 30, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands):

| March 31, 2013 | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family | \$ | 296,368 | \$ | 13,910 | \$ | 15,198 | \$ |  | \$ |  |
| Multi-family |  | 270,425 |  | 3,107 |  | 3,317 |  |  |  |  |
| Commercial |  | 53,680 |  | 1,814 |  | 11,242 |  |  |  |  |
| Other loans: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 22,744 |  | 145 |  | 148 |  | 5 |  |  |
| Home equity |  | 685 |  |  |  |  |  |  |  |  |
| Other |  | 12,734 |  | 33 |  | 36 |  | 5 |  | 10 |
| Total loans | \$ | 656,636 | \$ | 19,009 | \$ | 29,941 | \$ | 10 | \$ | 10 |


| June 30, 2012 | Pass |  | Special Mention |  | Substandard |  | Doubtful |  | Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| One-to-four family | \$ | 337,924 | \$ | 9,801 | \$ | 23,526 | \$ |  | \$ |  |
| Multi-family |  | 272,581 |  | 6,280 |  | 4,692 |  |  |  |  |
| Commercial |  | 71,611 |  | 6,254 |  | 9,099 |  |  |  |  |
| Other loans: |  |  |  |  |  |  |  |  |  |  |
| Automobile |  | 17,110 |  | 117 |  | 95 |  | 27 |  |  |
| Home equity |  | 771 |  |  |  | 37 |  |  |  |  |
| Other |  | 10,699 |  |  |  | 19 |  | 1 |  | 3 |
| Total loans | \$ | 710,696 | \$ | 22,452 | \$ | 37,468 | \$ | 28 | \$ | 3 |

## Table of Contents

## Note 6 Real Estate Owned

Changes in real estate owned are summarized as follows (in thousands):

|  | March 31, 2013 | June 30, 2012 |  |  |
| :--- | :---: | ---: | ---: | ---: |
| Beginning of period | $\$$ | 1,280 | $\$$ | 828 |
| Transfers in | 521 |  | 1,529 |  |
| Capitalized improvements |  | 4 |  | 41 |
| Sales |  | $(1,541)$ |  | $(1,118)$ |
| End of period | $\$$ | 264 | $\$$ | 1,280 |

Net income (expenses) related to foreclosed assets are as follows and are included in other operating expense (in thousands):

|  | Nine months ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | March 31, 2013 | March 31, 2012 |  |  |
| Net gain on sales | $\$$ | 94 | $\$$ | 55 |
| Operating expenses, net of rental income | $(108)$ |  | $(31)$ |  |
|  |  |  | $(14)$ | $\$$ |

The Company had no valuation allowance or activity in the valuation allowance account during the three and nine months ended March 31, 2013 and 2012.

## Note 7 Federal Home Loan Bank Advances

FHLB advances were $\$ 60.0$ million and $\$ 80.0$ million at March 31, 2013 and June 30, 2012, respectively. At March 31, 2013, the stated interest rates on the Bank s advances from the FHLB ranged from $0.85 \%$ to $2.43 \%$ with a weighted average stated rate of $1.64 \%$. At June 30, 2012, the stated interest rates on the Bank s advances from the FHLB ranged from $0.85 \%$ to $4.40 \%$ with a weighted average stated rate of $2.33 \%$.

The contractual maturities by fiscal year of the Bank s FHLB advances over the next five years and thereafter are as follows (in thousands):

| Fiscal Year of Maturity | March 31, <br> $\mathbf{2 0 1 3}$ | June 30, <br> $\mathbf{2 0 1 2}$ |
| :--- | :---: | :---: |
| 2013 | $\$$ | $\$ 20,000$ |
| 2014 |  |  |
| 2015 | 20,000 | 20,000 |
| 2016 | 20,000 | 20,000 |
| 2017 | 20,000 | 20,000 |
| Thereafter |  |  |
| Total | $\$ 60,000$ | $\$ 80,000$ |

## Table of Contents

## Note 8 Repurchase of Common Stock

Since November 2011, the Company has repurchased $1,347,222$ shares under three previously announced stock repurchase programs. The shares were repurchased at prices ranging from $\$ 12.00$ to $\$ 15.44$ per share with an average price of $\$ 14.29$ per share. There were 24,145 shares remaining to be repurchased under the previously announced repurchase programs at March 31, 2013. On March 29, 2013, the Company announced that its Board of Directors authorized the fourth stock repurchase program pursuant to which the Company intends to repurchase up to $5 \%$ of its issued and outstanding shares upon completion of the third stock repurchase program, or up to approximately 413,081 shares.

Under the previously announced stock repurchase programs, for the three months ended March 31, 2013, the Company repurchased 264,000 shares at an aggregate cost of $\$ 4.0$ million, including commissions. The shares were repurchased at prices between $\$ 14.35$ and $\$ 15.44$ per share with a weighted average price of $\$ 15.04$. For the nine months ended March 31, 2013, the Company repurchased 700,770 shares at an aggregate cost of $\$ 10.5$ million, including commission. The shares were repurchased at prices between $\$ 13.96$ and $\$ 15.44$ per share with a weighted average price of $\$ 14.98$.

## Note 9 Subsequent Events

On April 29, 2013, the Company entered into a settlement agreement with a borrower in connection with a judgment of foreclosure on a delinquent multi-family loan. The unpaid principal balance was approximately $\$ 1.76$ million as of March 31, 2013 and no payment has been received for this loan since August 2009. In December 2011, the Company recorded a charge-off of approximately $\$ 1.0$ million to recognize the loan at the fair value of the underlying collateral net of costs to sell, resulting in a recorded investment of approximately $\$ 700,000$ and as of March 31, 2013 has incurred legal expenses and other fees relating to this loan of approximately $\$ 200,000$. On May 3, 2013, the Company received $\$ 1.95$ million from the borrower pursuant to the settlement agreement of which $\$ 1.0$ million will be applied as recovery for amounts previously charged off and the remaining balance will be applied to offset expenses previously incurred by the Company. Due to the final resolution of the foreclosure suit by way of the settlement agreement in April, 2013 and subsequent payment in May, 2013, the recovery will be applied in the quarter ended June 30, 2013, which is the period in which payment was assured.

## Table of Contents

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements

This Quarterly Report on Form 10-Q contains certain forward-looking statements and information relating to the Company and the Bank that are based on the beliefs of management as well as assumptions made by and information currently available to management. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like believe, expect, anticipate, estimate, and intend or future or conditional verbs such as will, should, could, or may and similar expressions or the negati Certain factors that could cause actual results to differ materially from expected results include, changes in the interest rate environment, changes in general economic conditions, legislative and regulatory changes that adversely affect the business of Simplicity Bancorp, Inc. and Simplicity Bank, and changes in the securities markets. Should one or more of these risks or uncertainties materialize or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. We caution readers not to place undue reliance on forward-looking statements. The Company disclaims any obligation to revise or update any forward-looking statements contained in this Form $10-\mathrm{Q}$ to reflect future events or developments.

## Recent Developments

Effective November 13, 2012, the Bank was renamed Simplicity Bank. In addition, the Company changed its name to Simplicity Bancorp, Inc. and its trading symbol to SMPL. This new name aligns well with the core principles the Company was founded upon to provide value, personal service and financial well being for its customers and communities. As Simplicity Bank, the Company will continue this legacy as the Bank grows and simplifies the banking experience for its customers with more options, better technology, enhanced service capacity, a fresh look and a renewed vision. In conjunction with the name change, the Company has launched an extensive branding campaign which includes signage, branch remodeling, and advertising. The integrated campaign will help to align our new name with our commitment to deliver exceptional service and convenience to our customers and the communities we serve.

On April 29, 2013, the Company entered into a settlement agreement with a borrower in connection with a judgment of foreclosure on a delinquent multi-family loan. The unpaid principal balance was approximately $\$ 1.76$ million as of March 31, 2013 and no payment has been received for this loan since August 2009. In December 2011, the Company recorded a charge-off of approximately $\$ 1.0$ million to recognize the loan at the fair value of the underlying collateral net of costs to sell, resulting in a recorded investment of approximately $\$ 700,000$ and as of March 31, 2013 has incurred legal expenses and other fees relating to this loan of approximately $\$ 200,000$. On May 3, 2013, the Company received $\$ 1.95$ million from the borrower pursuant to the settlement agreement of which $\$ 1.0$ million will be applied as recovery for amounts previously charged off and the remaining balance will be applied to offset expenses previously incurred by the Company. Due to the final resolution of the foreclosure suit by way of the settlement agreement in April, 2013 and subsequent payment in May, 2013, the recovery will be applied in the quarter ended June 30, 2013, which is the period in which payment was assured.

## Market Area

Our success depends primarily on the general economic conditions in the California counties of Los Angeles, Orange, San Diego, San Bernardino, Riverside, Santa Clara and Alameda, as nearly all of our loans are to customers in this market area. To focus our strategic efforts and resources in retail markets that allow us to more effectively compete, the Riverside Branch located in a non-retail commercial business park was closed in September 2012. Customer accounts and records from the Riverside Branch were consolidated into the Fontana Branch. As of March 31, 2013, there has been no significant impact on our deposits previously assigned to the Riverside Branch and loan portfolios for customers or properties located in Riverside County.

There have been positive developments in current economic conditions since the end of the recession. Improving financial conditions, increasing credit availability, accommodative monetary policy, and healthier labor and housing markets all support the economic growth in our market area. According to the Beige Book published by the Federal Reserve Bank in April 2013, economic activity continued to expand at a moderate pace from February to early April 2013. In the Twelfth Federal Reserve District (San Francisco), demand for housing strengthened, and commercial real estate activity expanded. Although there were signs of improvement in home demand and housing prices, sales pace of new and existing homes is still well below its historical average both nationally and in our market area of California. Lenders still face margin compression due to the low interest rate environment, ample liquidity and generally stiff competition over well-qualified borrowers. In addition, while the California unemployment rate improved during the three months ended March 31, 2013, both California and national unemployment rates remain at historically high levels. In particular, California continues to experience elevated unemployment rates as compared to the national average. Unemployment rates in California were $9.4 \%$ in March 2013 as compared to $9.8 \%$ in December 2012. This compares to the national unemployment rate of 7.6\% in March 2013 and 7.8\% in December 2012.

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

## Table of Contents

## Comparison of Financial Condition at March 31, 2013 and June 30, 2012.

Assets. Total assets declined to $\$ 882.3$ million at March 31, 2013 from $\$ 923.3$ million at June 30, 2012 due primarily to a decrease in gross loans receivable, partially offset by an increase in loans held for sale, cash and cash equivalents, and securities available for sale.

Cash and cash equivalents increased by $\$ 6.7$ million, or $10.1 \%$, to $\$ 72.7$ million at March 31, 2013 from $\$ 66.0$ million at June 30, 2012. The increase was primarily due to proceeds received from newly originated conforming fixed rate one-to-four family residential loans sold in the secondary market as well as principal repayments on outstanding loans held in our portfolio.

Securities available-for-sale increased by $\$ 4.8$ million, or $9.0 \%$, to $\$ 58.2$ million at March 31, 2013 from $\$ 53.4$ million at June 30, 2012 due to the purchase of $\$ 20.7$ million in securities, offset by $\$ 15.8$ million in maturities, principal repayments and amortization. During the nine months ended March 31, 2013, the Bank purchased four agency mortgage backed securities totaling $\$ 20.7$ million at a weighted average yield of $1.20 \%$ and a weighted average life of 3.55 years. The purchased investments were funded with proceeds received from newly originated conforming fixed rate one-to-four family residential loans sold in the secondary market as well as principal repayments on outstanding loans held in our portfolio.

Gross loans receivable decreased by $\$ 65.4$ million, or $8.5 \%$, to $\$ 706.9$ million at March 31, 2013 from $\$ 772.2$ million at June 30, 2012 due primarily to the sale of newly originated conforming fixed rate one-to-four family residential loans in the secondary market along with principal repayments and payoffs. One-to-four family residential loans held for investment decreased $\$ 45.8$ million, or $12.3 \%$, to $\$ 325.5$ million at March 31, 2013 from $\$ 371.3$ million at June 30, 2012. The decrease was primarily due to sales of newly originated conforming fixed rate loans held for sale in the secondary market along with principal repayments and payoffs. Multi-family loans decreased $\$ 6.7$ million, or $2.4 \%$, to $\$ 276.8$ million at March 31, 2013 from $\$ 283.6$ million at June 30, 2012. Commercial real estate loans decreased $\$ 20.2$ million, or $23.3 \%$, to $\$ 66.7$ million at March 31, 2013 from $\$ 87.0$ million at June 30, 2012. The decrease in multi-family loans and commercial real estate loans were primarily attributable to principal repayments and payoffs. Other loans, which were comprised primarily of automobile and other consumer loans increased $\$ 7.7$ million, or $26.5 \%$, to $\$ 36.5$ million at March 31, 2013 from $\$ 28.9$ million at June 30, 2012. The increase was primarily attributable to the increase in automobile loans resulting from the pricing enhancements on automobile loan products during the nine months ended March 31, 2013. Real estate loans, including loans held for sale, comprised $97.0 \%$ of the total loan portfolio at March 31, 2013, compared with $96.3 \%$ at June 30, 2012. At March 31, 2013, $\$ 15.1$ million of one-to-four family residential loans were classified as held for sale as compared to none at June 30, 2012. The Company continues to sell newly originated fixed rate conforming one-to-four family residential real estate loans in the secondary market while retaining the servicing rights. The ability to sell mortgage assets and retain the customer relationship is instrumental in ensuring the Bank is a viable option for customers that desire a mortgage loan.

The allowance for loan losses decreased by $\$ 1.1$ million, or $14.2 \%$, to $\$ 6.4$ million at March 31, 2013 from $\$ 7.5$ million at June 30, 2012. The decrease was due primarily to net charge-offs of $\$ 2.9$ million, of which $\$ 1.3$ million was previously reserved for loans individually evaluated for impairment, as well as a decline in the loan receivable balance collectively evaluated for impairment during the nine months ended March 31, 2013. The reductions in the allowance for loan losses were offset in part by the $\$ 1.9$ million provision expense recorded during the nine months ended March 31, 2013 primarily due to an increase in the historical loss factors on criticized and classified real estate loans resulting from short sale losses and charge-offs of impaired loans.

Deposits. Total deposits decreased $\$ 12.9$ million, or $1.9 \%$, to $\$ 670.0$ million at March 31, 2013 from $\$ 682.9$ million at June 30, 2012. The decrease in deposits was comprised of a $\$ 5.2$ million decrease in noninterest bearing deposits and a $\$ 7.7$ million decrease in interest bearing deposits.

The $\$ 7.7$ million decrease in interest bearing deposits consisted of a $\$ 17.6$ million, or $5.7 \%$, decrease in certificates of deposit from $\$ 306.9$ million at June 30, 2012 to $\$ 289.3$ million at March 31, 2013 and a $\$ 5.8$ million, or $4.1 \%$, decrease in savings accounts from $\$ 140.9$ million at June 30, 2012 to $\$ 135.1$ million at March 31, 2013. These decreases were partially offset by a $\$ 9.0$ million, or $5.8 \%$, increase in money market accounts from $\$ 156.0$ million at June 30, 2012 to $\$ 165.0$ million at March 31, 2013 and a $\$ 6.6$ million, or $85.7 \%$, increase in interest-bearing checking products from $\$ 7.8$ million at June 30, 2012 to $\$ 14.4$ million at March 31, 2013. The increase in money market accounts and interest bearing checking products were primarily a result of continued growth of new money market and interest-bearing checking products introduced during fiscal 2012.

## Table of Contents

The increase in money market accounts and decline in savings and certificate of deposit accounts were a result of certain customers that prefer the short-term flexibility of non-certificate accounts in a low interest rate environment. The decrease in noninterest bearing deposits was primarily a result of the timing of customer payroll deposits as compared to June 30, 2012.

Borrowings. FHLB advances were at $\$ 60.0$ million and $\$ 80.0$ million at March 31, 2013 and June 30, 2012, respectively. A $\$ 20.0$ million higher costing FHLB advance matured and was repaid during the nine months ended March 31, 2013. The weighted average cost of FHLB advances decreased to $1.64 \%$ at March 31, 2013 from 2.33\% at June 30, 2012.

Stockholders Equity. Total stockholders equity, represented $16.59 \%$ of total assets and decreased to $\$ 146.4$ million at March 31, 2013 from $\$ 154.1$ million at June 30, 2012. The decrease in stockholders equity was primarily attributable to $\$ 10.5$ million shares repurchased pursuant to the Company s stock repurchase programs previously announced as well as cash dividends paid of $\$ 2.0$ million, partially offset by an increase in retained earnings due to net income of $\$ 3.9$ million during the nine months ended March 31, 2013.

## Table of Contents

## Average Balances, Net Interest Income, Yields Earned and Rates Paid

The following table sets forth certain information for the three months ended March 31, 2013 and 2012, respectively.

|  | $\underset{2013}{\text { For }{ }^{(1)}}$ the three months ended March 31, ${ }_{\text {2012 }}$ (1) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Average <br> Balance | Interest | Average Yield/ Cost (Dollars in | Average <br> Balance <br> ousands) | Interest | Average Yield/ Cost |
| INTEREST-EARNING ASSETS |  |  |  |  |  |  |
| Loans receivable ${ }^{(2)}$ | \$ 718,186 | \$ 8,559 | 4.77\% | \$ 700,318 | \$ 9,652 | 5.52\% |
| Securities ${ }^{(3)}$ | 61,679 | 165 | 1.07 | 62,182 | 187 | 1.20 |
| Federal funds sold | 55,696 | 34 | 0.24 | 118,926 | 69 | 0.23 |
| FHLB stock | 7,211 | 44 | 2.44 | 9,305 | 12 | 0.52 |
| Interest-earning deposits in other financial institutions |  |  |  | 2,508 | 4 | 0.64 |
| Total interest-earning assets | 842,772 | 8,802 | 4.18 | 893,239 | 9,924 | 4.45 |
| Noninterest earning assets | 36,688 |  |  | 39,078 |  |  |
| Total assets | \$ 879,460 |  |  | \$ 932,317 |  |  |
| INTEREST-BEARING LIABILITIES |  |  |  |  |  |  |
| Interest-bearing checking | \$ 13,673 | \$ 2 | 0.06\% | \$ 2,440 | \$ 1 | 0.16\% |
| Money market | 163,322 | 90 | 0.22 | 144,896 | 136 | 0.38 |
| Savings deposits | 131,611 | 29 | 0.09 | 136,248 | 53 | 0.16 |
| Certificates of deposit | 294,638 | 1,435 | 1.95 | 314,128 | 1,657 | 2.11 |
| Borrowings | 60,000 | 243 | 1.62 | 100,000 | 713 | 2.85 |
| Total interest-bearing liabilities | 663,244 | 1,799 | 1.08 | 697,712 | 2,560 | 1.47 |
| Noninterest bearing liabilities | 68,486 |  |  | 75,410 |  |  |
| Total liabilities | 731,730 |  |  | 773,122 |  |  |
| Equity | 147,730 |  |  | 159,195 |  |  |
| Total liabilities and equity | \$ 879,460 |  |  | \$ 932,317 |  |  |


| Net interest/spread | $\$ 7,003$ | $3.09 \%$ | $\$ 7,364$ | $2.98 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| Margin $^{(4)}$ |  | $3.32 \%$ |  | $3.30 \%$ |
| Ratio of interest-earning assets to interest-bearing liabilities | $127.07 \%$ |  |  | $128.02 \%$ |

(1) Yields earned and rates paid have been annualized.
(2) Calculated net of deferred fees, loss reserves and includes non-accrual loans.
(3) Calculated based on amortized cost of held-to-maturity securities and fair value of available-for-sale securities.
(4) Net interest income divided by interest-earning assets.

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

## Table of Contents

The following table sets forth certain information for the nine months ended March 31, 2013 and 2012, respectively.

|  | For the nine months ended March 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 (1) |  |  |  | $2012{ }^{(1)}$ | Average Yield/ Cost |
|  | Average Balance | Interest | Average Yield/ Cost (Dollars in | Average Balance ousands) | Interest |  |
| INTEREST-EARNING ASSETS |  |  |  |  |  |  |
| Loans receivable ${ }^{(2)}$ | \$ 737,855 | \$ 27,171 | 4.91\% | \$ 701,349 | \$ 29,835 | 5.67\% |
| Securities ${ }^{(3)}$ | 55,948 | 334 | 0.80 | 45,144 | 521 | 1.54 |
| Federal funds sold | 64,121 | 115 | 0.24 | 111,669 | 201 | 0.24 |
| FHLB stock | 7,785 | 112 | 1.92 | 9,693 | 26 | 0.36 |
| Interest-earning deposits in other financial institutions |  |  |  | 6,380 | 34 | 0.71 |
| Total interest-earning assets | 865,709 | 27,732 | 4.27 | 874,235 | 30,617 | 4.67 |
| Noninterest earning assets | 37,406 |  |  | 38,997 |  |  |
| Total assets | \$ 903,115 |  |  | \$ 913,232 |  |  |
| INTEREST-BEARING LIABILITIES |  |  |  |  |  |  |
| Interest-bearing checking | \$ 11,515 | \$ | 0.06\% | \$ 976 | \$ | 0.14\% |
| Money market | 162,773 | 322 | 0.26 | 140,032 | 540 | 0.51 |
| Savings deposits | 135,456 | 129 | 0.13 | 136,055 | 245 | 0.24 |
| Certificates of deposit | 300,931 | 4,520 | 2.00 | 313,776 | 5,141 | 2.18 |
| Borrowings | 72,000 | 1,140 | 2.11 | 93,000 | 2,227 | 3.19 |
| Total interest-bearing liabilities | 682,675 | 6,116 | 1.19 | 683,839 | 8,154 | 1.59 |
| Noninterest bearing liabilities | 69,788 |  |  | 70,465 |  |  |
| Total liabilities | 752,463 |  |  | 754,304 |  |  |
| Equity | 150,652 |  |  | 158,928 |  |  |
| Total liabilities and equity | \$ 903,115 |  |  | \$ 913,232 |  |  |
| Net interest/spread |  | \$ 21,616 | 3.08\% |  | \$ 22,463 | 3.08\% |
| Margin ${ }^{(4)}$ |  |  | 3.33\% |  |  | 3.43\% |
| Ratio of interest-earning assets to interest-bearing liabilities | 126.81\% |  |  | 127.84\% |  |  |

(1) Yields earned and rates paid have been annualized.
(2) Calculated net of deferred fees, loss reserves and includes non-accrual loans.
(3) Calculated based on amortized cost of held-to-maturity securities and fair value of available-for-sale securities.
(4) Net interest income divided by interest-earning assets.

## Table of Contents

## Comparison of Results of Operations for the Three Months Ended March 31, 2013 and March 31, 2012.

General. Net income for the three months ended March 31, 2013 was $\$ 1.4$ million, a decrease of $\$ 218,000$ as compared to net income of $\$ 1.6$ million for the three months ended March 31, 2012. Earnings per basic and diluted common share were $\$ 0.18$ for the three months ended March 31, 2013 and 2012. The decrease in net income was due primarily to a decrease in net interest income and an increase in provision for loan losses, partially offset by an increase in noninterest income.

Interest Income. Interest income decreased $\$ 1.1$ million, or $11.3 \%$, to $\$ 8.8$ million for the three months ended March 31, 2013 from $\$ 9.9$ million for the three months ended March 31, 2012. The decline in interest income was primarily due to a decrease in interest and fees on loans.

Interest and fees on loans decreased $\$ 1.1$ million to $\$ 8.6$ million for the three months ended March 31, 2013 from $\$ 9.7$ million for the three months ended March 31, 2012. The primary reason for the decrease was a decline of 75 basis points in the average yield on loans from $5.52 \%$ for the three months ended March 31, 2012 to $4.77 \%$ for the three months ended March 31, 2013, partially offset by an increase of $\$ 17.9$ million in the average balance of loans receivable to $\$ 718.2$ million for the three months ended March 31, 2013 from $\$ 700.3$ million for the three months ended March 31, 2012. The decrease in the average yield on loans was primarily caused by lower yields earned on new loan originations and the payoffs of higher yielding older loans during the period as a result of the low interest rate environment. The increase in the average loan receivable balance was attributable to new loan originations during the current period.

Interest Expense. Interest expense decreased $\$ 761,000$, or $29.7 \%$ to $\$ 1.8$ million for the three months ended March 31, 2013 from $\$ 2.6$ million for the three months ended March 31, 2012. The decrease in interest expense reflected a reduction in the cost of funds on deposits and borrowings as a result of the low interest rate environment and repayment of higher costing FHLB advances in fiscal 2012 and 2013. The decrease in the cost of funds was primarily attributable to a 39 basis points decline in the average cost of interest bearing liabilities to $1.08 \%$ for the three months ended March 31, 2013 from $1.47 \%$ for the three months ended March 31, 2012 due to continued low market interest rates on deposits. Additionally, the average balance of total interest bearing liabilities decreased $\$ 34.5$ million to $\$ 663.2$ million for the three months ended March 31, 2013 from $\$ 697.7$ million for the three months ended March 31, 2012. The decrease in the average balance of total interest-bearing liabilities was due primarily to the decrease in the average balance of FHLB advances due to repayment of higher costing FHLB advances during fiscal 2012 and 2013 and the decrease in the average balance of certificate of deposit and savings products, partially offset by an increase in the average balance of money market and interest-bearing checking deposits resulting from continued growth of new money market and interest-bearing checking products introduced during fiscal 2012.

Provision for Loan Losses. Provision for loan losses increased to $\$ 400,000$ for the three months ended March 31, 2013 as compared to no provision for the same period last year. The balance of non-performing loans decreased to $\$ 19.6$ million, or $2.77 \%$ of total loans at March 31, 2013 as compared to $\$ 25.4$ million, or $3.29 \%$ of total loans at June 30, 2012. Delinquent loans 60 days or more totaled $\$ 6.9$ million, or $0.98 \%$ of total loans at March 31, 2013 as compared to $\$ 9.4$ million, or $1.22 \%$ of total loans at June 30, 2012.

The provision for loan losses of $\$ 400,000$ during the three months ended March 31, 2013 was comprised of a $\$ 144,000$ provision on one-to-four family loans, a $\$ 78,000$ provision on multi-family loans, a $\$ 138,000$ provision on commercial real estate loans, a $\$ 3,000$ reduction in provision on automobile loans, a $\$ 5,000$ provision on home equity loans and a $\$ 38,000$ provision on other loans. The increase in provision on one-to-four family loans was primarily due to an increase in the historical loss factors on classified and criticized one-to-four family loans resulting from short sales losses and charge-offs on impaired loans. The increase in provision on multi-family loans was primarily due to a charge-off on a multi-family loan that exhibited weakness during the three-month period ended March 31, 2013 but remains current on its loan payments. The increase in provision on commercial real estate loans was primarily due to an increase in the historical loss factors on criticized commercial real estate loans as well as an increase in the balance of classified commercial real estate loans. The provision reflects management s continuing assessment of the credit quality of the Company s loan portfolio, which is affected by various trends, including current economic conditions.

## Table of Contents

Noninterest Income. Our noninterest income increased $\$ 477,000$, or $41.9 \%$, to $\$ 1.6$ million for the three months ended March 31, 2013 as compared to $\$ 1.1$ million for the three months ended March 31, 2012 due primarily to $\$ 435,000$ in pre-tax gains on fixed rate conforming one-to-four family loans sold during the three months ended March 31, 2013.

Noninterest Expense. Our noninterest expense was $\$ 5.9$ million for the quarter ended March 31, 2013 and for the same period last year. Salaries and benefits expense remained consistent at $\$ 2.9$ million for the three months ended March 31, 2013 and 2012. The increases in advertising and promotional expenses, occupancy and equipment costs and ATM expenses were offset by a decrease in REO and foreclosure expenses, professional services and other operating expenses.

Advertising and promotional expenses increased $\$ 135,000$ or $146.7 \%$, to $\$ 227,000$ for the three months ended March 31,2013 as compared to $\$ 92,000$ for the three months ended March 31, 2012. The increase was primarily due to expenses incurred related to the branding campaign associated with our new name. Occupancy and equipment costs increased $\$ 93,000$ or $14.4 \%$, to $\$ 740,000$ for the three months ended March 31, 2013 as compared to $\$ 647,000$ for the three months ended March 31, 2012 due to an increase in depreciation expenses resulting from ATM replacements. ATM expenses increased $\$ 72,000$ or $14.6 \%$, to $\$ 564,000$ for the three months ended March 31, 2013 as compared to $\$ 492,000$ for the three months ended March 31, 2012 due to costs associated with ATM support and ATM card issuance as a result of our new name.

REO and foreclosure expenses decreased $\$ 133,000$, or $82.1 \%$, to $\$ 29,000$ for the three months ended March 31,2013 as compared to $\$ 162,000$ for the three months ended March 31, 2012 due to a decline in foreclosure activities as a result of more negotiated short sales. Professional services expenses decreased $\$ 110,000$ or $17.9 \%$, to $\$ 505,000$ for the three months ended March 31,2013 as compared to $\$ 615,000$ for the three months ended March 31, 2012 due to less financial advisory, strategic and leadership advisory services costs and recruitment costs during the three months ended March 31, 2013 as compared to the same period last year. Other operating expenses decreased $\$ 66,000$ or $14.1 \%$, to $\$ 402,000$ for the three months ended March 31, 2013 as compared to $\$ 468,000$ for the three months ended March 31, 2012 due to a gain on the settlement of a short sale in the quarter ended March 31, 2013.

Income Tax Expense. Income tax expense decreased $\$ 108,000$, or $11.1 \%$ to $\$ 864,000$ for the three months ended March 31, 2013 compared to $\$ 972,000$ for the three months ended March 31, 2012. This decrease was primarily the result of lower pretax income for the three months ended March 31, 2013 compared to the three months ended March 31, 2012. The effective tax rates were $37.7 \%$ and $37.1 \%$ for the three months ended March 31, 2013 and 2012, respectively.

## Comparison of Results of Operations for the Nine Months Ended March 31, 2013 and March 31, 2012.

General. Net income for the nine months ended March 31, 2013 was $\$ 3.9$ million, a decrease of $\$ 1.8$ million as compared to net income of $\$ 5.7$ million for the nine months ended March 31, 2012. Earnings per basic and diluted common share were $\$ 0.48$ for the nine months ended March 31, 2013, compared to $\$ 0.63$ for the nine months ended March 31, 2012. The decrease in net income was due primarily to a decrease in net interest income, an increase in provision for loan losses and noninterest expense, partially offset by an increase in noninterest income.

Interest Income. Interest income decreased $\$ 2.9$ million, or $9.4 \%$, to $\$ 27.7$ million for the nine months ended March 31, 2013 from $\$ 30.6$ million for the nine months ended March 31, 2012. The decline in interest income was primarily due to a decrease in interest and fees on loans.

Interest and fees on loans decreased $\$ 2.7$ million to $\$ 27.2$ million for the nine months ended March 31, 2013 from $\$ 29.8$ million for the nine months ended March 31, 2012. The primary reason for the decrease was a decline of 76 basis points in the average yield on loans from $5.67 \%$ for the nine months ended March 31, 2012 to $4.91 \%$ for the nine months ended March 31, 2013, partially offset by an increase of $\$ 36.6$ million in the average balance of loans receivable to $\$ 737.9$ million for the nine months ended March 31, 2013 from $\$ 701.3$ million for the nine months ended March 31, 2012. The decrease in the average yield on loans was primarily caused by lower yields earned on new loan originations and the payoffs of higher yielding older loans during the period as a result of the low interest rate environment. The increase in the average loan receivable balance was attributable to new loan originations and purchases.

## Table of Contents

Interest Expense. Interest expense decreased $\$ 2.1$ million, or $25.0 \%$, to $\$ 6.1$ million for the nine months ended March 31, 2013 from $\$ 8.2$ million for the nine months ended March 31, 2012. The decrease in interest expense reflected a reduction in the cost of funds on deposits and borrowings as a result of the low interest rate environment and repayment of higher costing FHLB advances in fiscal 2012 and 2013. The decrease in cost of funds was primarily attributable to a 40 basis points decline in the average cost of interest bearing liabilities to $1.19 \%$ for the nine months ended March 31, 2013 from 1.59\% for the nine months ended March 31, 2012 due to continued low market interest rates on deposits. Additionally, the average balance of total interest bearing liabilities decreased $\$ 1.1$ million to $\$ 682.7$ million for the nine months ended March 31, 2013 from $\$ 683.8$ million for the nine months ended March 31, 2012. The decrease in the average balance of total interest-bearing liabilities was due primarily to the decrease in the average balance of FHLB advances due to repayment of higher costing FHLB advances during fiscal 2012 and 2013 and the decrease in the average balance of certificate of deposit and savings products, partially offset by an increase in the average balance of money market and interest-bearing checking deposits resulting from continued growth of new money market and interest-bearing checking products introduced during fiscal 2012.

Provision for Loan Losses. Provision for loan losses increased to $\$ 1.9$ million for the nine months ended March 31, 2013 as compared to no provision for the same period last year. The balance of non-performing loans decreased to $\$ 19.6$ million, or $2.77 \%$ of total loans at March 31, 2013 as compared to $\$ 25.4$ million, or $3.29 \%$ of total loans at June 30 , 2012. Delinquent loans 60 days or more totaled $\$ 6.9$ million, or $0.98 \%$ of total loans at March 31, 2013 as compared to $\$ 9.4$ million, or $1.22 \%$ of total loans at June 30, 2012.

The provision for loan losses of $\$ 1.9$ million during the nine months ended March 31, 2013 was comprised of a $\$ 1.6$ million provision on one-to-four family loans, a $\$ 391,000$ reduction in provision on multi-family loans, a $\$ 575,000$ provision on commercial real estate loans, a $\$ 23,000$ provision on automobile loans, a $\$ 8,000$ reduction in provision on home equity loans and a $\$ 53,000$ provision on other loans. The increase in provision on one-to-four family loans was primarily due to an increase in the historical loss factors on classified and criticized one-to-four family loans resulting from short sale losses and charge-offs on impaired loans. The reduction in provision on multi-family loans was primarily due to a decline in loss reserves for non-impaired, non-collateral dependent classified and criticized multi-family loans as well as a decline in the balance of multi-family loans collectively evaluated for impairment. The increase in provision on commercial real estate loans was primarily due to an increase in the historical loss factors on classified and criticized commercial real estate loans. There was also a charge-off of $\$ 253,000$ on a commercial real estate loan that exhibited weakness during the nine-month period ended March 31, 2013 but remains current on its loan payments. The provision reflects management $s$ continuing assessment of the credit quality of the Company $s$ loan portfolio, which is affected by various trends, including current economic conditions.

Noninterest Income. Our noninterest income increased $\$ 1.7$ million, or $49.6 \%$, to $\$ 5.3$ million for the nine months ended March 31, 2013 as compared to $\$ 3.5$ million for the nine months ended March 31, 2012 due primarily to $\$ 1.8$ million in pre-tax gains on fixed rate conforming one-to-four family loans sold during the nine-month period ended March 31, 2013.

Noninterest Expense. Our noninterest expense increased $\$ 2.0$ million, or $12.2 \%$, to $\$ 18.8$ million for the nine months ended March 31, 2013 as compared to $\$ 16.8$ million for the nine months ended March 31, 2012 primarily due to an increase in salaries and benefits expense and advertising and promotional expenses.

Salaries and benefits expense increased $\$ 1.2$ million, or $14.6 \%$, to $\$ 9.6$ million for the nine months ended March 31,2013 as compared to $\$ 8.4$ million for the nine months ended March 31, 2012 due primarily to employees hired in the areas of eCommerce, marketing and lending as well as a lump sum severance payment to a former executive in the amount of $\$ 368,000$. Employees hired in eCommerce and marketing will continue to focus on aligning marketing efforts under the Bank s new name and brand launched in November 2012 and expanding customer relationships through enhanced delivery channels such as online and mobile banking. We also hired seasoned loan officers, underwriters and support staff in the one-to-four family loan origination department to accommodate increased loan origination and sale activity.

## Table of Contents

Advertising and promotional expenses increased $\$ 356,000$ or $125.8 \%$, to $\$ 639,000$ for the nine months ended March 31,2013 as compared to $\$ 283,000$ for the nine months ended March 31, 2012. The increase was primarily due to expenses incurred related to our branding campaign efforts in relation to our new name.

Income Tax Expense. Income tax expense decreased $\$ 1.2$ million, or $34.2 \%$ to $\$ 2.3$ million for the nine months ended March 31, 2013 compared to $\$ 3.5$ million for the nine months ended March 31, 2012. This decrease was primarily the result of lower pretax income for the nine months ended March 31, 2013 compared to the nine months ended March 31, 2012. The effective tax rates were $36.7 \%$ and $37.6 \%$ for the nine months ended March 31, 2013 and 2012, respectively.

## Asset Quality

General. We continue our disciplined lending practices including our strict adherence to a long standing regimented credit culture that emphasizes the consistent application of underwriting standards to all loans. In this regard, we fully underwrite all loans based on an applicant s employment history, credit history and an appraised value of the subject property. With respect to loans we purchase, we underwrite each loan based upon our own underwriting standards prior to making the purchase except for loans purchased with a credit guarantee. The credit guarantee requires the seller to substitute or repurchase any loans sold to the Bank that become 60 days or more delinquent at the Bank soption. The credit quality of the loans purchased in prior fiscal year was to our satisfaction and did not result in substitution or repurchase of any loans purchased within the contractual review period.

The following underwriting guidelines, among other things, have been used by us as underwriting tools to further limit our potential loss exposure:

All variable rate one-to-four family residential loans are underwritten using the fully indexed rate.

We only lend up to $80 \%$ of the lesser of the appraised value or purchase price for one-to-four family residential loans without private mortgage insurance ( PMI ), and up to $95 \%$ with PMI.

We only lend up to $75 \%$ of the lesser of the appraised value or purchase price for multi-family residential loans.

We only lend up to $65 \%$ of the lesser of the appraised value or purchase price for commercial real estate loans. Additionally, our portfolio has remained strongly anchored in traditional mortgage products. We do not originate or purchase construction and development loans, teaser option-ARM loans, negatively amortizing loans or high loan-to-value loans.

## Table of Contents

All of our real estate loans are secured by properties located in California. The following tables set forth our real estate loans and non-accrual real estate loans by county (dollars in thousands):


|  | Real Estate Loans by County as of June 30, 2012 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | County | One-to-four family |  | Multi-family residential |  | Commercial real estate |  | Total | Percent |
| Los Angeles |  | \$ | 144,739 | \$ | 223,768 | \$ | 41,848 | \$ 410,355 | 55.32\% |
| Orange |  |  | 63,681 |  | 22,140 |  | 27,067 | 112,888 | 15.22 |
| San Diego |  |  | 29,556 |  | 15,437 |  | 2,636 | 47,629 | 6.42 |
| San Bernardino |  |  | 17,601 |  | 12,849 |  | 3,406 | 33,856 | 4.57 |
| Riverside |  |  | 16,037 |  | 3,544 |  | 8,968 | 28,549 | 3.85 |
| Santa Clara |  |  | 22,481 |  | 530 |  |  | 23,011 | 3.10 |
| Alameda |  |  | 16,652 |  | 32 |  | 453 | 17,137 | 2.31 |
| Other |  |  | 60,504 |  | 5,253 |  | 2,586 | 68,343 | 9.21 |
| Total |  | \$ | 371,251 | \$ | 283,553 | \$ | 86,964 | \$ 741,768 | 100.00\% |

## Table of Contents

## Non-accrual Real Estate Loans by County as of March 31, 2013

| County | One-to-four family |  | Multi-family residential |  | Commercial real estate |  | Total |  | Percent of Nonaccrual to Loans in Each Category 1.64\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Los Angeles | \$ | 4,532 | \$ |  | \$ | 1,887 | \$ | 6,419 |  |
| Orange |  | 1,159 |  |  |  | 1,045 |  | 2,204 | 2.71 |
| San Diego |  | 1,333 |  | 525 |  | 2,507 |  | 4,365 | 10.97 |
| San Bernardino |  | 1,208 |  | 1,476 |  |  |  | 2,684 | 7.77 |
| Riverside |  | 527 |  | 324 |  |  |  | 851 | 3.37 |
| Santa Clara |  | 1,809 |  |  |  |  |  | 1,809 | 8.38 |
| Alameda |  | 404 |  |  |  |  |  | 404 | 2.69 |
| Other |  | 828 |  |  |  |  |  | 828 | 1.39 |
| Total | \$ | 11,800 | \$ | 2,325 | \$ | 5,439 | \$ | 19,564 | 2.92 |

## Non-accrual Real Estate Loans by County as of June 30, 2012

| Non-accrual Real Estate Loans by County as of June 30, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| County | One-to-four family |  | Multi-family residential |  | Commercial real estate |  | Total |  | Percent of Nonaccrual to Loans in Each Category |
| Los Angeles | \$ | 5,863 | \$ |  | \$ | 1,578 | \$ | 7,441 | 1.81\% |
| Orange |  | 1,914 |  |  |  |  |  | 1,914 | 1.70 |
| San Diego |  | 2,081 |  | 647 |  | 2,636 |  | 5,364 | 11.26 |
| San Bernardino |  | 2,438 |  | 1,555 |  |  |  | 3,993 | 11.79 |
| Riverside |  | 1,259 |  | 224 |  |  |  | 1,483 | 5.19 |
| Santa Clara |  | 1,855 |  |  |  |  |  | 1,855 | 8.06 |
| Alameda |  | 421 |  |  |  |  |  | 421 | 2.46 |
| Other |  | 2,889 |  |  |  |  |  | 2,889 | 4.23 |
| Total | \$ | 18,720 | \$ | 2,426 | \$ | 4,214 | \$ | 25,360 | 3.42 |

In May and November 2012, we successfully obtained the servicing of $\$ 128.5$ million in loans previously serviced by two third party servicers whom we believe did not vigorously pursue collection efforts on our behalf. As a result of the transfer of servicing rights, at March 31, 2013, our one-to-four family residential mortgage portfolio serviced by others decreased significantly to $\$ 50.1$ million, or $15.4 \%$ of our one-to-four family residential mortgage portfolio as compared to $\$ 179.7$ million, or $56.7 \%$ of this portfolio at March 31 , 2012, prior to obtaining servicing rights from the two servicers, and to $\$ 148.0$ million, or $39.9 \%$ of one-to-four family residential mortgage portfolio serviced by others at June 30 , 2012 .

The following table presents information concerning the composition of the one-to-four family residential loan portfolio by servicer at March 31 , 2013:

|  | Amount | Percent (Dolla | th | accrual ands) | Percent of Nonaccrual to Loans in Each Category |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Purchased and serviced by others | \$ 50,069 | 15.38\% | \$ |  | \% |
| Purchased and servicing transferred to us | 119,092 | 36.59 |  | 9,676 | 8.12 |
| Originated and serviced by us | 156,315 | 48.03 |  | 2,124 | 1.36 |
| Total | \$ 325,476 | 100.00\% | \$ | 11,800 | 3.63 |

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

## Table of Contents

Since obtaining the servicing rights, short sale and charge-offs activities increased during the nine months ended March 31, 2013. We took a proactive approach in managing problem loans by working directly with borrowers to negotiate loan modifications and short sales, and initiate foreclosure proceedings to further improve asset quality. As a result of these efforts, during the three months and nine months ended March 31, 2013, the Company experienced a decline in delinquent and non-performing loans.

Delinquent Loans. The following table sets forth certain information with respect to our loan portfolio delinquencies at the dates indicated.

|  | Loans Delinquent: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Amount | Number of Loans (Dollars | Amount <br> in thousands | Total De Number of Loans <br> s) | A | Loans <br> mount |
| At March 31, 2013 |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |
| One-to-four family |  | \$ | 14 | \$ 5,463 | 14 | \$ | 5,463 |
| Multi-family |  |  | 1 | 744 | 1 |  | 744 |
| Commercial |  |  | 1 | 651 | 1 |  | 651 |
| Other loans: |  |  |  |  |  |  |  |
| Automobile | 2 | 20 |  |  | 2 |  | 20 |
| Other | 3 | 5 | 1 | 3 | 4 |  | 8 |
| Total loans | 5 | \$ 25 | 17 | \$ 6,861 | 22 | \$ | 6,886 |
| At June 30, 2012 |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |
| One-to-four family | 4 | \$ 1,787 | 17 | \$ 6,815 | 21 | \$ | 8,602 |
| Multi-family |  |  | 1 | 744 | 1 |  | 744 |
| Other loans: |  |  |  |  |  |  |  |
| Automobile | 3 | 21 |  |  | 3 |  | 21 |
| Other | 1 | 1 | 2 | 3 | 3 |  | 4 |
| Total loans | 8 | \$ 1,809 | 20 | \$ 7,562 | 28 | \$ | 9,371 |

Delinquent loans 60 days or more past due totaled $\$ 6.9$ million or $0.98 \%$ of total loans at March 31, 2013 as compared to $\$ 9.4$ million or $1.22 \%$ of total loans at June 30, 2012. Delinquent one-to-four family residential loans decreased to $\$ 5.5$ million at March 31, 2013 from $\$ 8.6$ million at June 30, 2012. The decrease in delinquent loans 60 days or more was primarily due to short sales and pay-offs resulting from our collection efforts after obtaining the servicing of one-to-four family residential loans from prior third party servicers. Delinquent multi-family loans remained unchanged at $\$ 744,000$ at March 31, 2013 and June 30, 2012. Delinquent commercial real estate loans totaled $\$ 651,000$ at March 31, 2013 as compared to no delinquent commercial real estate loans at June 30, 2012. There were eleven one-to-four family residential loans totaling $\$ 4.5$ million that were over 90 days delinquent at March 31, 2013 and in the process of foreclosure. Additionally, there was one multi-family loan and one commercial real estate loan with an aggregate outstanding balance of $\$ 1.4$ million that were over 90 days delinquent at March 31, 2013 and in the process of foreclosure.

Non-Performing Assets. Non-performing assets consist of non-accrual loans and foreclosed assets. Loans to a customer whose financial condition has deteriorated are considered for non-accrual status whether or not the loan is 90 days and over past due. All loans past due 90 days and over are classified as non-accrual. At the time the loan is placed on non-accrual status, interest previously accrued but not collected is reversed and charged against current income. Payments received on non-accrual loans are recorded as a reduction of principal or as interest income depending on management s assessment of the ultimate collectability of the loan principal. Non-accrual loans also include troubled debt restructurings that are on non-accrual status. At March 31, 2013 and June 30, 2012, there were no loans past due more than 90 days and still accruing interest. Included in non-accrual loans were troubled debt restructuring of $\$ 8.5$ million and $\$ 12.9$ million as of March 31, 2013 and June 30, 2012, with specific valuation allowances of $\$ 669,000$ and $\$ 1.6$ million, respectively.

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

## Table of Contents

Although asset quality improved as a result of our efforts in working through problem assets since obtaining servicing from prior third party servicers, non-accrual loans continue to remain at historically elevated levels as a result of the decline in the housing market as well as the prolonged levels of high unemployment in our market area as compared with the pre-recession periods. We have proactively worked with responsible borrowers to keep their properties. As a result, during the nine months ended March 31, 2013, the terms of five one-to-four family residential mortgage loans with an aggregate balance of $\$ 1.6$ million and one commercial real estate loan with an outstanding balance of $\$ 21,000$ were modified as troubled debt restructurings. Of the six restructured mortgage loans, five loans with an aggregate balance of $\$ 1.4$ million were performing in accordance with their revised contractual terms at March 31, 2013. At June 30, 2012, there were twenty-seven restructured mortgage loans, consisting of twenty-four one-to-four family residential loans, two multi-family residential loans, and one commercial real estate loan with an aggregate balance of $\$ 13.7$ million of which twenty-five restructured mortgage loans with an aggregate balance of $\$ 12.9$ million were performing in accordance with their revised contractual terms. All of the newly restructured loans during the nine months ended March 31, 2013 were reported as non-accrual at March 31, 2013. Troubled debt restructured loans are included in non-accrual loans until there is a sustained period of payment performance (usually six months or longer and determined on a case by case basis) and there is reasonable assurance that timely payment will continue. During the nine months ended March 31, 2013, ten troubled debt restructurings with an aggregate outstanding balance of $\$ 4.1$ million were returned to accrual status as a result of the borrowers paying the modified terms as agreed for a sustained period of more than six months and reasonable assurance that timely payment will continue. This compares to two troubled debt restructurings with an aggregate outstanding balance of $\$ 810,000$ that were returned to accrual status during the year ended June 30, 2012. There were no further commitments to customers whose loans were troubled debt restructurings at March 31, 2013 and June 30, 2012.

Any changes or modifications made to loans are carefully reviewed to determine whether they are troubled debt restructurings. The modification of the terms of loans that are reported as troubled debt restructurings included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan. There are other changes or modifications made for borrowers who are not experiencing financial difficulties. During the three and nine months ended March 31, 2013, there were ten and fifty-six loans that were modified and not accounted for as troubled debt restructurings in the amounts of $\$ 6.1$ million and $\$ 28.6$ million, respectively. The modifications were made to refinance the credits to maintain the borrowing relationships and generally consisted of term or rate modifications. The borrowers were not experiencing financial difficulty and the modifications were made at market terms.

## Table of Contents

The following table sets forth the amounts and categories of our non-performing assets at the dates indicated (dollars in thousands).

|  | $\begin{gathered} \text { At March 31, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { At June } 30, \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { At June 30, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans: |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |
| One-to-four family | \$ | 6,461 | \$ | 9,332 | \$ | 9,513 |
| Multi-family |  | 1,674 |  | 1,555 |  | 1,757 |
| Commercial |  | 2,911 |  | 1,578 |  | 2,252 |
| Other loans: |  |  |  |  |  |  |
| Home equity |  |  |  | 37 |  |  |
| Other |  | 10 |  | 3 |  | 5 |
| Troubled debt restructurings: |  |  |  |  |  |  |
| One-to-four family |  | 5,339 |  | 9,388 |  | 8,872 |
| Multi-family |  | 651 |  | 871 |  | 1,332 |
| Commercial |  | 2,528 |  | 2,636 |  | 2,665 |
| Total non-accrual loans | \$ | 19,574 | \$ | 25,400 | \$ | 26,396 |

Other real estate owned and repossessed assets:

| Real estate: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family | \$ | 264 | \$ | 669 | \$ | 828 |
| Commercial | 610 |  |  |  |  |  |
| Other loans: |  |  |  |  |  |  |
| Automobile | 7 |  |  |  | 10 |  |
| Total other real estate owned and repossessed assets | \$ | 271 | \$ | 1,279 | \$ | 838 |
| Total non-performing assets | \$ | 19,845 | \$ | 26,679 | \$ | 27,234 |
| Ratios: |  |  |  |  |  |  |
| Non-performing loans to total loans ${ }^{(1)}$ |  | 2.77\% |  | 3.29\% |  | 3.73\% |
| Non-performing assets to total assets |  | 2.25\% |  | 2.89\% |  | 3.18\% |
| Non-accrued interest ${ }^{(2)}$ | \$ | 725 | \$ | 456 | \$ | 364 |

(1) Total loans are gross loans excluding net deferred fees, net premiums on purchased loans, and loan loss reserves.
(2) If interest on the loans classified as non-accrual had been accrued, interest income in these amounts would have been recorded. Non-performing loans decreased to $\$ 19.6$ million, or $2.77 \%$ of total loans at March 31, 2013 as compared to $\$ 25.4$ million, or $3.29 \%$ of total loans at June 30, 2012. The decrease in non-performing loans was primarily attributable to short sales, pay-offs and nonperforming troubled debt restructurings being returned to accruing status after the borrowers demonstrated a sustained period of performance, generally six consecutive months of payments, during the nine months ended March 31, 2013.

At March 31, 2013, there were $\$ 11.8$ million of one-to-four family residential mortgage loans on non-accrual for which valuation allowances individually evaluated totaling $\$ 1.1$ million have been applied. Included in the $\$ 11.8$ million in one-to-four family residential mortgage loans on non-accrual status were $\$ 5.3$ million in loans whose rates and terms were modified as troubled debt restructurings.

At March 31, 2013, there were $\$ 7.8$ million of multi-family residential and commercial real estate loans ( income property ) on non-accrual for which no valuation allowances individually evaluated have been applied. Included in the $\$ 7.8$ million of income property loans on non-accrual status were five multi-family residential loans totaling $\$ 2.3$ million and five commercial real estate loans totaling $\$ 5.4$ million.

Edgar Filing: Simplicity Bancorp, Inc. - Form 10-Q

## Table of Contents

Real Estate Owned. Real estate owned and repossessed assets consist of real estate and other assets which have been acquired through foreclosure on loans. At the time of foreclosure, assets are recorded at fair value less estimated selling costs, with any write-down charged against the allowance for loan losses. The fair value of real estate owned is determined by a third party appraisal of the property. As of March 31, 2013, there was one real estate owned property in the amount of $\$ 264,000$. This compares to four real estate owned properties totaled $\$ 1.3$ million at June 30, 2012. All previously foreclosed upon properties as of June 31, 2012 were sold during the nine months ended March 31, 2013.

Classified and Criticized Assets. We regularly review potential problem assets in our portfolio to determine whether any assets require classification in accordance with applicable regulations. The total amount of classified and criticized assets represented $33.4 \%$ of our equity capital and $5.5 \%$ of our total assets at March 31, 2013, as compared to $38.9 \%$ of our equity capital and $6.5 \%$ of our total assets at June 30, 2012. At March 31, 2013 and June 30, 2012, there were $\$ 19.6$ million and $\$ 25.4$ million in non-accrual loans included in classified assets, respectively.

The aggregate amounts of our classified and criticized assets at the dates indicated were as follows (in thousands):

|  | March 31, | June 30, |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |  |
| Loss | $\$$ | 10 | $\$$ |
| Doubtful | 10 | 3 |  |
| Substandard | 29,941 | 37,468 |  |
| Special Mention | 19,009 | 22,452 |  |
|  |  |  |  |
| Total | $\$ 48,970$ | $\$ 59,951$ |  |


#### Abstract

Allowance for Loan Losses. We maintain an allowance for loan losses to absorb probable incurred losses inherent in the loan portfolio. The allowance is based on ongoing, quarterly assessments of the probable losses inherent in the loan portfolio. In accordance with generally accepted accounting principles the allowance is comprised of general valuation allowances and valuation allowances on loans individually evaluated for impairment.


The general component covers non-impaired loans and is based both on our historical loss experience as well as significant factors that, in management s judgment, affect the collectability of the portfolio as of the evaluation date. Loans that are classified as impaired are individually evaluated. We consider a loan impaired when it is probable that we will be unable to collect all amounts due according to the terms of the loan agreement and determine impairment by computing either a present value of future cash flows using the loan sinitial interest rate or the fair value of the collateral, less estimated selling costs, if the loan is collateral dependent.

The overall appropriateness of the general valuation allowance is determined based on a loss migration model and qualitative considerations. The migration analysis looks at pools of loans having similar characteristics and analyzes their loss rates over a historical period. Historical loss factors derived from trends and losses associated with each pool over a specific period of time are utilized. The loss factors are applied to the outstanding loans to each loan grade within each pool of loans. Loss rates derived by the migration model are based predominantly on historical loss trends that may not be indicative of the actual or inherent loss potential. As such, qualitative and environmental factors are utilized as adjusting mechanisms to supplement the historical results of the classification migration model. Significant factors reviewed in determining the allowance for loan losses included loss ratio trends by loan product; levels of and trends in delinquencies and impaired loans; levels of and trends in classified assets; levels of and trends in charge-offs and recoveries; trends in volume of loans by loan product; effects of changes in lending policies and practices; industry conditions and effects of concentrations in geographic regions. Qualitative and environmental factors are reflected as percent adjustments and are added to the historical loss rates derived from the classified asset migration model to determine the appropriate allowance amount for each loan pool.

## Table of Contents

Valuation allowances on real estate loans that are individually evaluated for impairment are charged-off when management believes a loan or part of a loan is deemed uncollectible. Subsequent recoveries, if any, are credited to the allowance when received. A loan is generally considered uncollectible when the borrower s payment is six months or more delinquent.

Senior management reviews these conditions quarterly in discussions with our senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management s estimate of the effect of such conditions may be reflected as an allowance specifically applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management s evaluation of the loss related to this condition is reflected in the general allowance. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments.

Given that management evaluates the adequacy of the allowance for loan losses based on a review of individual loans, historical loan loss experience, the value and adequacy of collateral and economic conditions in our market area, this evaluation is inherently subjective as it requires material estimates, including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Large groups of smaller balance homogeneous loans that are collectively evaluated for impairment and are excluded from loans individually evaluated for impairment; their allowance for loan losses is calculated in accordance with the allowance for loan losses policy described above.

Because the allowance for loan losses is based on estimates of losses inherent in the loan portfolio, actual losses can vary significantly from the estimated amounts. Our methodology as described above permits adjustments to any loss factor used in the computation of the formula allowance in the event that, in management s judgment, significant factors which affect the collectability of the portfolio as of the evaluation date are not reflected in the loss factors. By assessing the estimated losses inherent in the loan portfolio on a quarterly basis, we are able to adjust individual and inherent loss estimates based upon any more recent information that has become available. We continue to review our allowance for loan losses methodology for appropriateness to keep pace with the size and composition of the loans and the changing economic conditions and credit environment. We believe that our methodologies continue to be appropriate given our size and level of complexity. In addition, management s determination as to the amount of our allowance for loan losses is subject to review by the Office of the Comptroller of the Currency ( OCC ) and the FDIC, which may require the establishment of additional general allowances or allowances on loans individually evaluated for impairment based upon their judgment of the information available to them at the time of their examination of our Bank.

Provision for loan losses increased to $\$ 400,000$ and $\$ 1.9$ million for the three and nine months ended March 31, 2013 as compared to no provision for the same periods last year. The increase in the overall provision was primarily due to an increase in the historical loss factors on criticized and classified real estate loans resulting from short sale losses and charge-offs on impaired loans. As we obtained the servicing rights on one-to-four family residential loans previously serviced by others, the Bank was able to actively manage delinquent loans, directly work with the borrowers, negotiate loan modifications and short sales, and initiate foreclosure proceedings to further improve credit quality. As a result, short sale activity increased during the three months and nine months ended March 31, 2013. There was also a charge-off of $\$ 253,000$ on a commercial real estate loans that exhibited weakness during the nine month period ended March 31, 2013 but remains current on the loan payments. Delinquent loans 60 days or more totaled $\$ 6.9$ million, or $0.98 \%$ of total loans at March 31, 2013 as compared to $\$ 9.4$ million, or $1.22 \%$ of total loans at June 30, 2012. Non-performing loans decreased to $\$ 19.6$ million, or $2.77 \%$ of total loans at March 31, 2013 as compared to $\$ 25.4$ million, or $3.29 \%$ of total loans at June 30, 2012. The allowance for loan losses to non-performing loans was 32.89\% at March 31, 2013 as compared to $29.54 \%$ at June 30, 2012. The increase in the allowance for loan losses to non-performing loans was a result of the decrease in non-performing loans during the nine months ended March 31, 2013. The provision reflected management s continuing assessment of the credit quality of the Company s loan portfolio, which is affected by various trends, including current economic conditions.

## Table of Contents

The distribution of the allowance for loan losses at the dates indicated is summarized as follows.

|  | $\begin{gathered} \text { March 31, } \\ 2013 \end{gathered}$ |  | June 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Loans in Each Category to Total Loans (Dollars | Amount usands) | Percent of Loans in Each Category to Total Loans |
| Real estate loans: |  |  |  |  |
| One-to-four family | \$ 4,306 | 46.13\% | \$ 4,692 | 48.17\% |
| Multi-family | 802 | 39.24 | 1,519 | 36.79 |
| Commercial | 1,179 | 9.46 | 1,131 | 11.28 |
| Other loans: |  |  |  |  |
| Automobile | 80 | 3.26 | 62 | 2.25 |
| Home equity | 5 | 0.10 | 63 | 0.10 |
| Other | 66 | 1.81 | 35 | 1.39 |
| Total allowance for loan losses | \$6,438 | 100.00\% | \$7,502 | 100.00\% |

## Table of Contents

## Liquidity, Capital Resources and Commitments

Liquidity may increase or decrease depending upon the availability of funds and comparative yields on investments in relation to the return on loans. Historically, we have maintained liquid assets at levels above the minimum requirements previously imposed by our regulator and above levels believed to be adequate to meet the requirements of normal operations, including potential deposit outflows. Cash flow projections are regularly reviewed and updated to assure that adequate liquidity is maintained.

Our liquidity, represented by cash and cash equivalents, interest earning accounts and mortgage-backed and related securities, is a product of our operating, investing and financing activities. Our primary sources of funds are deposits, amortization, prepayments and maturities of outstanding loans and mortgage-backed and related securities, and other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed related securities and maturing investment securities and short-term investments are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by general interest rates, economic conditions, and competition. In addition, we invest excess funds in short-term interest earning assets, which provide liquidity to meet lending requirements. We also generate cash through borrowings. We utilize FHLB advances to leverage our capital base and provide funds for our lending and investment activities as well as enhance our interest rate risk management.

Liquidity management is both a daily and long-term function of business management. Excess liquidity is generally invested in short-term investments such as overnight deposits. On a longer-term basis, we maintain a strategy of investing in various investment securities and lending products. We use our sources of funds primarily to meet ongoing commitments, to pay maturing certificates of deposit and savings withdrawals, to fund loan commitments and to maintain our portfolio of mortgage-backed and related securities. At March 31, 2013, total approved loan commitments amounted to $\$ 748,000$ and the unadvanced portion of loans was $\$ 2.1$ million.

Certificates of deposit scheduled to mature in one year or less at March 31, 2013, totaled $\$ 121.8$ million. There were no advances from FHLB of San Francisco scheduled to mature in one year or less at March 31, 2013. Based on historical experience, management believes that a significant portion of maturing deposits will remain with the Bank and we anticipate that we will continue to have sufficient funds, through deposits and borrowings, to meet our current commitments.

At March 31, 2013, we had available additional advances from the FHLB of San Francisco in the amount of $\$ 296.0$ million. We also had a short-term line of credit with the Federal Reserve Bank of San Francisco of $\$ 52.4$ million at March 31, 2013, which has not been drawn upon.

## Table of Contents

## Contractual Obligations

In the normal course of business, we enter into contractual obligations that meet various business needs. These contractual obligations include certificates of deposit to customers, borrowings from the FHLB, lease obligations for facilities, and commitments to purchase, sale and/or originate loans.

The following table summarizes our long-term contractual obligations at March 31, 2013 (in thousands).

|  | Total | Less than 1 year | $\begin{array}{lr} 1 & 3 \\ \text { Years } \end{array}$ | Over 3 <br> 5 Years | More than 5 years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FHLB advances | \$ 60,000 | \$ | \$ 20,000 | \$ 20,000 | \$ | 20,000 |
| Operating lease obligations | 5,404 | 1,069 | 1,867 | 1,063 |  | 1,405 |
| Loan commitments to originate | 748 | 748 |  |  |  |  |
| Loan sale commitments | 6,808 | 6,808 |  |  |  |  |
| Available home equity and unadvanced lines of credit | 2,131 | 2,131 |  |  |  |  |
| Certificates of deposit | 289,277 | 121,763 | 120,445 | 46,944 |  | 125 |
| Total commitments and contractual obligations | \$ 364,368 | \$ 132,519 | \$ 142,312 | \$ 68,007 | \$ | 21,530 |

## Off-Balance Sheet Arrangements

As a financial service provider, we routinely are a party to various financial instruments with off-balance sheet risks, such as commitments to extend credit and unused lines of credit. While these contractual obligations represent our future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process accorded to loans we make.

## Table of Contents

## Capital

The table below sets forth Simplicity Bank s capital position relative to its regulatory capital requirements at March 31, 2013 and June 30, 2012. The definitions of the terms used in the table are those provided in the capital regulations issued by the OCC.
$\left.\begin{array}{lclccccc} & & & \begin{array}{c}\text { Minimum required } \\ \text { to be Well }\end{array} \\ \text { Capitalized Under }\end{array}\right]$

| June 30, 2012 | Actual |  | Minimum Capital Requirements |  | Minimum required to be Well Capitalized Under Prompt Corrective Actions Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount (Dollars in | Ratio sands) | Amount | Ratio |
| Total capital (to risk-weighted assets) | \$ 131,832 | 21.10\% | \$ 49,993 | 8.00\% | \$ 62,491 | 10.00\% |
| Tier 1 capital (to risk-weighted assets) | 124,330 | 19.90 | 24,996 | 4.00 | 37,494 | 6.00 |
| Tier 1 (core) capital (to adjusted tangible assets) | 124,330 | 13.52 | 36,781 | 4.00 | 45,976 | 5.00 |

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to continue as a well capitalized institution in accordance with regulatory standards. At March 31, 2013, Simplicity Bank was a well-capitalized institution under regulatory standards.

## Impact of Inflation

The unaudited consolidated financial statements presented herein have been prepared in accordance with GAAP. These principles require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation.

Our primary assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on our performance than the effects of general levels of inflation. Interest rates, however, do not necessarily move in the same direction or with the same magnitude as the price of goods and services, since such prices are affected by inflation. In a period of rapidly rising interest rates, the liquidity and maturity structure of our assets and liabilities are critical to the maintenance of acceptable performance levels.

The principal effect of inflation, as distinct from levels of interest rates, on earnings is in the area of noninterest expense. Such expense items as employee compensation, employee benefits and occupancy and equipment costs may be subject to increases as a result of inflation.

## Table of Contents

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our Risk When Interest Rates Change. The rates of interest we earn on assets and pay on liabilities generally are established contractually for a period of time. Market interest rates change over time. Our fixed rate loans generally have longer maturities than our fixed rate deposits. Accordingly, our results of operations, like those of other financial institutions, are impacted by changes in interest rates and the interest rate sensitivity of our assets and liabilities. The risk associated with changes in interest rates and our ability to adapt to these changes is known as interest rate risk and is our most significant market risk.

How We Measure Our Risk of Interest Rate Changes. As part of our attempt to manage our exposure to changes in interest rates and comply with applicable regulations, we monitor our interest rate risk. In monitoring interest rate risk we continually analyze and manage assets and liabilities based on their payment streams and interest rates, the timing of their maturities, and their sensitivity to actual or potential changes in market interest rates.

In order to minimize the potential for adverse effects of material and prolonged increases in interest rates on our results of operations, we have adopted investment/asset and liability management policies to better match the maturities and repricing terms of our interest-earning assets and interest-bearing liabilities. The board of directors sets and recommends the asset and liability policies of Simplicity Bank, which are implemented by the asset/liability management committee.

The purpose of the asset/liability management committee is to communicate, coordinate and control asset/liability management consistent with our business plan and board approved policies. The committee establishes and monitors the volume and mix of assets and funding sources taking into account relative costs and spreads, interest rate sensitivity and liquidity needs. The objectives are to manage assets and funding sources to produce results that are consistent with liquidity, capital adequacy, growth, risk, and profitability goals.

The asset/liability management committee generally meets at least monthly to review, among other things, economic conditions and interest rate outlook, current and projected liquidity needs and capital position, anticipated changes in the volume and mix of assets and liabilities and interest rate risk exposure limits versus current projections pursuant to net present value of portfolio equity analysis and income simulations. The asset/liability management committee recommends appropriate strategy changes based on this review. The chairman or his designee is responsible for reviewing and reporting on the effects of the policy implementations and strategies to the board of directors at least monthly.

In order to manage our assets and liabilities and achieve the desired liquidity, credit quality, interest rate risk, profitability and capital targets, we have focused our strategies on: (1) maintaining an adequate level of adjustable rate loans; (2) originating a reasonable volume of short-term and intermediate-term loans; (3) managing our deposits to establish stable deposit relationships; and (4) using FHLB advances, and pricing on fixed-term non-core deposits to align maturities and repricing terms.

At times, depending on the level of general interest rates, the relationship between long-term and short-term interest rates, market conditions and competitive factors, the asset/liability management committee may determine to increase our interest rate risk position somewhat in order to maintain our net interest margin.

The asset/liability management committee regularly reviews interest rate risk by forecasting the impact of alternative interest rate environments on net interest income and economic value of portfolio equity, which is defined as the net present value of an institution sexisting assets, liabilities and off-balance sheet instruments, and evaluating such impacts against the maximum potential changes in net interest income and economic value of portfolio equity that are authorized by the board of directors of Simplicity Bank.

## Table of Contents

An independent third party provides the Bank with the information presented in the following tables, which are based on information provided by the Bank. The tables present the sensitivity of net interest income for the 12-month period subsequent to the nine months ended March 31, 2013 and the year ended June 30, 2012, and the immediate, permanent and parallel movements in interest rates of $+/-100,+200$ and +300 basis points, as well as the change in the Bank s net portfolio value at March 31, 2013 that would occur upon an immediate change in interest rates without giving effect to any steps that management might take to counteract that change.

|  | March 31, 2013 |  | June 30, 2012 | Chasis Point (bp) |
| :---: | :---: | :---: | :---: | :---: |


(1) Assumes an instantaneous uniform change in interest rates at all maturities.
(2) NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts.
(3) Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.
(4) NPV Ratio represents NPV divided by the present value of assets.

The analysis uses certain assumptions in assessing interest rate risk. These assumptions relate to interest rates, loan prepayment rates, deposit decay rates, and the fair values of certain assets under differing interest rate scenarios, among other things.

As with any method of measuring interest rate risk, shortcomings are inherent in the method of analysis presented in the foregoing tables. For example, although assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in the market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Additionally, certain assets, such as adjustable rate mortgage loans, have features, that restrict changes in interest rates on a short-term basis and over the life of the asset. Further, if interest rates change, expected rates of prepayments on loans and early withdrawals from certificates of deposit could deviate significantly from those assumed in calculating the table.

## Table of Contents

## Item 4. Controls and Procedures

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the Act )) as of the end of the period covered by this report. The Company s Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures as of the end of the period covered by this report are effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Act is (i) accumulated and communicated to the Company s management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized, and reported within the time periods specified in the SEC s rules and forms.

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Act) that occurred during the quarter ended March 31, 2013 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Part II. OTHER INFORMATION

## Item 1. Legal Proceedings

From time to time, we are involved as plaintiff or defendant in various legal actions arising in the normal course of business. We do not anticipate incurring any material liability as a result of this litigation or any material impact on our financial position, results of operations or cash flows.

## Item 1A. Risk Factors

There have been no material changes to the risk factors that were previously disclosed in the Company s annual report on Form 10-K for the fiscal year ended June 30, 2012.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchases of Equity Securities by the Issuer
$\left.\begin{array}{llllll} & & \begin{array}{c}\text { Total Number of Shares } \\ \text { Purchased as Part } \\ \text { of }\end{array} & \begin{array}{c}\text { Maximum Number } \\ \text { of Shares That May } \\ \text { Set be }\end{array} \\ \text { Purchased } \\ \text { Under the } \\ \text { Plan* }\end{array}\right\}$

[^0]
## Item 3. Defaults Upon Senior Securities

None.

## Table of Contents

## Item 4. Mine Safety Disclosures

Not applicable

## Item 5. Other Information

None.

Item 6. Exhibits
$31.1 \quad$ Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act
$31.2 \quad$ Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act
$32.1 \quad$ Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act
$32.2 \quad$ Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act
101.INS* XBRL Instance Document
101.SCH* XBRL Taxonomy Extension Schema Document
101.CAL* XBRL Taxonomy Calculation Linkbase Document

101 DEF* XBRL Taxonomy Extension Definition Linkbase Document
101 LAB* XBRL Taxonomy Label Linkbase Document
101.PRE* XBRL Taxonomy Presentation Linkbase Document

* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

Table of Contents

## SIMPLICITY BANCORP, INC. AND SUBSIDIARY

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SIMPLICITY BANCORP, INC.

Dated: May 9, 2013
/s/ Dustin Luton
Dustin Luton
President and Chief Executive Officer
/s/ Jean M. Carandang
Jean M. Carandang
Chief Financial Officer


[^0]:    * On March 29, 2013, the Company announced that its Board of Directors authorized the fourth stock repurchase program pursuant to which the Company intends to repurchase up to $5 \%$ of its issued and outstanding shares upon completion of the third stock repurchase program, or up to approximately 413,081 shares.

