KELLOGG CO Form 10-Q August 04, 2014 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 28, 2014

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 1-4171

KELLOGG COMPANY

State of Incorporation Delaware IRS Employer Identification No.38-0710690 One Kellogg Square, P.O. Box 3599, Battle Creek, MI 49016-3599

Registrant s telephone number: 269-961-2000

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

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Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer "Non-accelerated filer "Smaller reporting company" Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

Common Stock outstanding as of July 26, 2014 360,122,788 shares

KELLOGG COMPANY

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Part I FINANCIAL INFORMATION

Item 1. Financial Statements.

Kellogg Company and Subsidiaries

CONSOLIDATED BALANCE SHEET

(millions, except per share data)

| | J | une 28, 2014 | | |
|---|-----|-----------------|----|---------------------|
| | (| naudited) | | ember 28, 2013 * |
| Current assets | (uı | iauuiteu) | | 2013 |
| Cash and cash equivalents | \$ | 290 | \$ | 273 |
| Accounts receivable, net | | 1,544 | | 1,424 |
| Inventories: | | | | |
| Raw materials and supplies | | 345 | | 319 |
| Finished goods and materials in process | | 958 | | 929 |
| Deferred income taxes | | 169 | | 195 |
| Other prepaid assets | | 185 | | 127 |
| Total current assets | | 3,491 | | 3,267 |
| | | -, | | -, |
| Property, net of accumulated depreciation of \$5,719 and \$5,501 | | 3,879 | | 3,856 |
| Goodwill | | 5,055 | | 5,051 |
| Other intangibles, net of accumulated amortization of \$66 and \$62 | | 2,361 | | 2,367 |
| Pension | | 501 | | 419 |
| Other assets | | 526 | | 514 |
| Total assets | \$ | 15,813 | \$ | 15,474 |
| Total assets | Ψ | 15,015 | Ψ | 13,474 |
| Current liabilities | | | | |
| Current maturities of long-term debt | \$ | 607 | \$ | 289 |
| Notes payable | | 858 | | 739 |
| Accounts payable | | 1,462 | | 1,432 |
| Accrued advertising and promotion | | 487 | | 476 |
| Accrued income taxes | | 39 | | 69 |
| Accrued salaries and wages | | 287 | | 327 |
| Other current liabilities | | 555 | | 503 |
| Total current liabilities | | 4,295 | | 3,835 |
| | | | | |
| Long-term debt | | 6,029 | | 6,330 |
| Deferred income taxes | | 917 | | 928 |
| Pension liability | | 269 | | 277 |
| Nonpension postretirement benefits | | 69 | | 68 |
| Other liabilities | | 421 | | 429 |

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| Commitments and contingencies | | |
|---|--------------|---------|
| Equity | | |
| Common stock, \$.25 par value | 105 | 105 |
| Capital in excess of par value | 653 | 626 |
| Retained earnings | 7,113 | 6,749 |
| Treasury stock, at cost | (3,191) | (2,999) |
| Accumulated other comprehensive income (loss) | (928) | (936) |
| Total Kellogg Company equity | 3,752 | 3,545 |
| Noncontrolling interests | 61 | 62 |
| Total equity | 3,813 | 3,607 |
| Total liabilities and equity | \$ 15,813 \$ | 15,474 |

^{*} Condensed from audited financial statements. Refer to Notes to Consolidated Financial Statements.

Kellogg Company and Subsidiaries

CONSOLIDATED STATEMENT OF INCOME

(millions, except per share data)

| | | Quarter ended | | period ended | | | |
|--|---|------------------|------------------|------------------|--|--|--|
| (Results are unaudited) | June 28, 2014 | June 29, 2013 | June 28, 2014 | June 29, 2013 | | | |
| Net sales | \$ 3,685 | \$ 3,714 | \$ 7,427 | \$ 7,575 | | | |
| ivet saics | φ 3,003 | \$ 3,714 | φ /,-12/ | \$ 1,515 | | | |
| Cost of goods sold | 2,274 | 2,237 | 4,512 | 4,705 | | | |
| Selling, general and administrative expense | 944 | 907 | 1,834 | 1,797 | | | |
| Sennig, general and administrative expense | <i>7</i> 11 | 907 | 1,054 | 1,/9/ | | | |
| | | | | | | | |
| Operating profit | 467 | 570 | 1,081 | 1,073 | | | |
| Operating profit | 407 | 370 | 1,001 | 1,073 | | | |
| Interest expense | 50 | 61 | 102 | 121 | | | |
| Other income (expense), net | 3 | (5) | 13 | (12) | | | |
| Other income (expense), net | 3 | (3) | 13 | (12) | | | |
| | | | | | | | |
| Income hefere income toyog | 420 | 504 | 992 | 940 | | | |
| Income before income taxes Income taxes | 122 | 150 | 287 | 274 | | | |
| Earnings (loss) from joint ventures | $\begin{array}{c} 122 \\ (3) \end{array}$ | (2) | (4) | (3) | | | |
| Earnings (1088) from Joint Ventures | (3) | (2) | (4) | (3) | | | |
| N. A. Sarama | Φ 205 | Ф 252 | ф 7 01 | \$ 663 | | | |
| Net income | \$ 295 | \$ 352 | \$ 701 | \$ 663 | | | |
| Not in some (less) officially to be a series for the interests | | | | | | | |
| Net income (loss) attributable to noncontrolling interests | | | | | | | |
| | Φ 205 | Φ 252 | ф 5 01 | Φ ((2 | | | |
| Net income attributable to Kellogg Company | \$ 295 | \$ 352 | \$ 701 | \$ 663 | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Per share amounts: | | | | | | | |
| Basic | \$ 0.82 | \$ 0.96 | \$ 1.95 | \$ 1.82 | | | |
| Diluted | \$ 0.82 | \$ 0.96 | \$ 1.94 | \$ 1.81 | | | |
| | | | | | | | |
| Dividends per share | \$ 0.46 | \$ 0.44 | \$ 0.92 | \$ 0.88 | | | |
| | | | | | | | |
| | | | | | | | |
| Average shares outstanding: | | | | | | | |
| Basic | 359 | 364 | 360 | 364 | | | |
| | | | | | | | |
| Diluted | 362 | 367 | 362 | 366 | | | |
| | | | | | | | |
| | | | | | | | |
| Actual shares outstanding at period end | | | 360 | 362 | | | |
| | | | | | | | |

Refer to Notes to Consolidated Financial Statements.

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Kellogg Company and Subsidiaries

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(millions)

| (Results are unaudited) | _ | ax ' | Гах (| ded June (expense) enefit |) Aft | | Pı | | 2 Tax | period en 8, 2014 (expense) penefit |) Aft | |
|---|------|------|-------|---------------------------------|-------|-------------|----|------|----------|--|-------|-------------|
| Net income | | | | | \$ | 295 | | | | | \$ | 701 |
| Other comprehensive income (loss): | | | | | | | | | | | | |
| Foreign currency translation adjustments | \$ 3 | 30 | \$ | | | 30 | \$ | 33 | \$ | | | 33 |
| Cash flow hedges: | | | | | | | | | | | | |
| Unrealized gain (loss) on cash flow hedges | (2. | 3) | | 7 | | (16) | | (24) | | 7 | | (17) |
| Reclassification to net income | (| 1) | | | | (1) | | (11) | | 3 | | (8) |
| Postretirement and postemployment benefits: | | | | | | | | | | | | |
| Amounts arising during the period: | | | | | | | | | | | | |
| Prior service credit (cost) | (| 9) | | 3 | | (6) | | (9) | | 3 | | (6) |
| Reclassification to net income: | | | | | | | | | | | | |
| Net experience loss | | 1 | | | | 1 | | 2 | | | | 2 |
| Prior service cost | | 4 | | (1) | | 3 | | 6 | | (2) | | 4 |
| | | | | | | | | | | | | |
| Other comprehensive income (loss) | \$ | 2 | \$ | 9 | \$ | 11 | \$ | (3) | \$ | 11 | \$ | 8 |
| | | | | | | | | | | | | |
| Comprehensive income | | | | | \$ | 306 | | | | | \$ | 709 |

| | Quart | Quarter ended June 29, 2013 | | | | Year-to- | 29 | eriod en , 2013 Tax | nded June | | | | |
|---|-------------------|-----------------------------|--------------------|----|------------------|-----------------|----|---------------------------|-----------|------------------|--|--|--|
| (Results are unaudited) | Pre-tax amount | | expense) enefit | | ter-tax nount | re-tax mount | | pense) enefit | | ter-tax nount | | | |
| Net income | | | | \$ | 352 | | | | \$ | 663 | | | |
| Other comprehensive income (loss): | | | | | | | | | | | | | |
| Foreign currency translation adjustments | \$ (51) | \$ | | | (51) | \$ (91) | \$ | | | (91) | | | |
| Cash flow hedges: | | | | | | | | | | | | | |
| Unrealized gain (loss) on cash flow hedges | 1 | | | | 1 | 12 | | (3) | | 9 | | | |
| Reclassification to net income | (2) | | | | (2) | (2) | | | | (2) | | | |
| Postretirement and postemployment benefits: | | | | | | | | | | | | | |
| Reclassification to net income: | | | | | | | | | | | | | |
| Net experience loss | 1 | | | | 1 | 3 | | | | 3 | | | |
| Prior service cost | 3 | | (1) | | 2 | 6 | | (2) | | 4 | | | |
| | | | | | | | | | | | | | |
| Other comprehensive income (loss) | \$ (48) | \$ | (1) | \$ | (49) | \$ (72) | \$ | (5) | \$ | (77) | | | |
| | | | | | | | | | | | | | |
| Comprehensive income | | | | \$ | 303 | | | | \$ | 586 | | | |

Refer to Notes to Consolidated Financial Statements.

Kellogg Company and Subsidiaries

CONSOLIDATED STATEMENT OF EQUITY

(millions)

| | | | | | | | Accı | umulated | | | | | | |
|-----------------------------------|--------|--------|-----------|----------|--------|------------|------|-----------------|----------|-------|--------|----------|------|-----------|
| | | | Capital | | | | | other | Total | | | | - | Γotal |
| | Con | nmon | in | | | | | | Kellogg | N | on- | | comp | rehensive |
| | | ock | avages of | Retained | Treas | ury stock | _ | rehensiv | | conti | olling | | - | come |
| (unaudited) | choroc | omount | | | shares | amount | | ncome (loss) | Company | | rests | 1 Ottal | | loss) |
| | | | par value | _ | | | | ` / | equity | | | equity | (| 1088) |
| Balance, December 29, 2012 | 420 | \$ 105 | \$ 573 | \$ 5,615 | 58 | \$ (2,943) | \$ | (946) | \$ 2,404 | \$ | 61 | \$ 2,465 | | |
| Common stock repurchases | | | | | 9 | (544) | | | (544) | | | (544) | | |
| Net income | | | | 1,807 | | | | | 1,807 | | 1 | 1,808 | \$ | 1,808 |
| Dividends | | | | (653) | | | | | (653) | | | (653) | | |
| Other comprehensive income | | | | | | | | 10 | 10 | | | 10 | | 10 |
| Stock compensation | | | 28 | | | | | | 28 | | | 28 | | |
| Stock options exercised and other | | | 25 | (20) | (10) | 488 | | | 493 | | | 493 | | |
| | | | | | | | | | | | | | | |
| Balance, December 28, 2013 | 420 | \$ 105 | \$ 626 | \$ 6,749 | 57 | \$ (2,999) | \$ | (936) | \$ 3,545 | \$ | 62 | \$ 3,607 | \$ | 1,818 |
| Common stock repurchases | | | | | 6 | (329) | | () | (329) | | | (329) | | |
| Net income | | | | 701 | | | | | 701 | | | 701 | | 701 |
| Dividends | | | | (330) | | | | | (330) | | (1) | (331) | ı | |
| Other comprehensive income | | | | | | | | 8 | 8 | | | 8 | | 8 |
| Stock compensation | | | 21 | | | | | | 21 | | | 21 | | |
| Stock options exercised and other | | | 6 | (7) | (3) | 137 | | | 136 | | | 136 | | |
| - | | | | | | | | | | | | | | |
| Balance, June 28, 2014 | 420 | \$ 105 | \$ 653 | \$ 7,113 | 60 | \$ (3,191) | \$ | (928) | \$ 3,752 | \$ | 61 | \$ 3,813 | \$ | 709 |

Refer to Notes to Consolidated Financial Statements.

Kellogg Company and Subsidiaries

CONSOLIDATED STATEMENT OF CASH FLOWS

(millions)

| | Year-to-date | period ended |
|---|--------------|--------------|
| | June | June |
| | 28, | 29, |
| (unaudited) | 2014 | 2013 |
| Operating activities | | |
| Net income | \$ 701 | \$ 663 |
| Adjustments to reconcile net income to operating cash flows: | | |
| Depreciation and amortization | 235 | 226 |
| Postretirement benefit plan expense (benefit) | (45) | (8) |
| Deferred income taxes | 18 | 9 |
| Other | 18 | 60 |
| Postretirement benefit plan contributions | (37) | (36) |
| Changes in operating assets and liabilities, net of acquisitions: | | |
| Trade receivables | (136) | (112) |
| Inventories | (55) | 91 |
| Accounts payable | 30 | (38) |
| Accrued income taxes | 7 | 3 |
| Accrued interest expense | (8) | (6) |
| Accrued and prepaid advertising, promotion and trade allowances | (12) | (53) |
| Accrued salaries and wages | (39) | (47) |
| All other current assets and liabilities | (23) | (47) |
| Net cash provided by (used in) operating activities | 654 | 705 |
| Investing activities | | |
| Additions to properties | (226) | (238) |
| Other | | (1) |
| | | |
| Net cash provided by (used in) investing activities | (226) | (239) |
| | | |
| Financing activities | | |
| Net issuances of notes payable | 118 | 71 |
| Issuances of long-term debt | 952 | 645 |
| Reductions of long-term debt | (957) | (760) |
| Net issuances of common stock | 133 | 408 |
| Common stock repurchases | (329) | (544) |
| Cash dividends | (331) | (320) |
| Other | 6 | 20 |
| Office | v | 20 |
| Net cash provided by (used in) financing activities | (408 | |
| - | | |