

TOTAL SYSTEM SERVICES INC

Form 10-Q

November 05, 2015

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D. C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2015**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ To \_\_\_\_\_**

**Commission file number: 1-10254**

**Total System Services, Inc.**

**[www.tsys.com](http://www.tsys.com)**

(Exact name of registrant as specified in its charter)

**Georgia** **58-1493818**  
(State or other jurisdiction of **(I.R.S. Employer**  
**incorporation or organization)** **Identification No.)**  
**One TSYS Way, Post Office Box 1755, Columbus, Georgia 31902**  
(Address of principal executive offices) (Zip Code)

**(706) 649-2310**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

CLASS  
**Common Stock, \$0.10**  
**par value**

OUTSTANDING AS OF: October 27, 2015  
**183,989,416 shares**

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**TOTAL SYSTEM SERVICES, INC.**

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Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****TOTAL SYSTEM SERVICES, INC.****Consolidated Balance Sheets****(Unaudited)**

<i>(in thousands, except per share data)</i>	<b>September 30, 2015</b>	December 31, 2014
<b>Assets</b>		
Current assets:		
Cash and cash equivalents (Note 4)	<b>\$ 447,850</b>	289,183
Accounts receivable, net of allowance for doubtful accounts and billing adjustments of \$4.8 million and \$5.2 million as of 2015 and 2014, respectively	<b>333,467</b>	283,203
Deferred income tax assets	<b>19,860</b>	15,190
Prepaid expenses and other current assets (Note 4)	<b>91,752</b>	98,974
Current assets of discontinued operations (Note 2)	<b>3,395</b>	4,003
Total current assets	<b>896,324</b>	690,553
Goodwill	<b>1,545,888</b>	1,547,397
Computer software, net of accumulated amortization of \$661.9 million and \$613.3 million as of 2015 and 2014, respectively	<b>354,598</b>	366,148
Other intangible assets, net of accumulated amortization of \$238.3 million and \$181.9 million as of 2015 and 2014, respectively	<b>348,017</b>	404,107
Property and equipment, net of accumulated depreciation and amortization of \$449.5 million and \$423.2 million as of 2015 and 2014, respectively	<b>287,098</b>	290,585
Contract acquisition costs, net of accumulated amortization of \$304.6 million and \$276.1 million as of 2015 and 2014, respectively (Note 4)	<b>252,669</b>	236,305
Equity investments, net	<b>101,127</b>	100,468
Deferred income tax assets, net	<b>5,885</b>	7,002
Other assets	<b>97,916</b>	91,016
Total assets	<b>\$ 3,889,522</b>	3,733,581
<b>Liabilities</b>		
Current liabilities:		
Accounts payable	<b>\$ 55,111</b>	48,793
Accrued salaries and employee benefits	<b>43,180</b>	38,001
Current portion of long-term borrowings	<b>38,203</b>	43,784
Current portion of obligations under capital leases	<b>3,574</b>	7,127
Other current liabilities (Note 4)	<b>181,898</b>	154,805

Current liabilities of discontinued operations (Note 2)	3,395	4,003
Total current liabilities	325,361	296,513
Long-term borrowings, excluding current portion	1,373,592	1,398,132
Deferred income tax liabilities, net	189,682	211,820
Obligations under capital leases, excluding current portion	4,335	6,974
Other long-term liabilities	92,385	98,006
Total liabilities	1,985,355	2,011,445
<b>Redeemable noncontrolling interest in consolidated subsidiary</b>	<b>23,001</b>	<b>22,492</b>
Commitments and contingencies (Note 10)		
<b>Equity</b>		
Shareholders' equity:		
Common stock \$0.10 par value. Authorized 600,000 shares; 202,770 and 202,775 issued as of 2015 and 2014, respectively; 183,978 and 184,939 outstanding as of 2015 and 2014, respectively	20,277	20,278
Additional paid-in capital	206,715	171,270
Accumulated other comprehensive loss, net (Note 4)	(27,164)	(11,926)
Treasury stock, at cost (18,792 and 17,836 shares as of 2015 and 2014, respectively)	(516,197)	(453,230)
Retained earnings	2,191,984	1,966,370
Total shareholders' equity	1,875,615	1,692,762
Noncontrolling interest in consolidated subsidiary	5,551	6,882
Total equity	1,881,166	1,699,644
Total liabilities and equity	\$ 3,889,522	3,733,581

*See accompanying Notes to Unaudited Consolidated Financial Statements*

Table of Contents**TOTAL SYSTEM SERVICES, INC.****Consolidated Statements of Income****(Unaudited)**

<i>(in thousands, except per share data)</i>	<b>Three months ended September 30,</b>		<b>One months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
Total revenues	\$ <b>707,890</b>	616,891	<b>2,062,698</b>	1,811,774
Cost of services	<b>456,465</b>	407,391	<b>1,366,141</b>	1,246,763
Selling, general and administrative expenses	<b>88,321</b>	80,093	<b>280,355</b>	256,144
Total operating expenses	<b>544,786</b>	487,484	<b>1,646,496</b>	1,502,907
Operating income	<b>163,104</b>	129,407	<b>416,202</b>	308,867
Nonoperating expenses, net	<b>(8,564)</b>	(9,997)	<b>(27,982)</b>	(30,195)
Income before income taxes and equity in income of equity investments	<b>154,540</b>	119,410	<b>388,220</b>	278,672
Income taxes	<b>37,825</b>	39,227	<b>119,204</b>	94,333
Income before equity in income of equity investments	<b>116,715</b>	80,183	<b>269,016</b>	184,339
Equity in income of equity investments, net of tax	<b>5,336</b>	4,135	<b>15,309</b>	11,831
Income from continuing operations, net of tax	<b>122,051</b>	84,318	<b>284,325</b>	196,170
Income from discontinued operations, net of tax		880		51,993
Net income	<b>122,051</b>	85,198	<b>284,325</b>	248,163
Net income attributable to noncontrolling interests	<b>(1,429)</b>	(1,393)	<b>(3,109)</b>	(5,151)
Net income attributable to Total System Services, Inc. (TSYS) common shareholders	\$ <b>120,622</b>	83,805	<b>281,216</b>	243,012
Basic earnings per share (EPS) attributable to TSYS common shareholders (Note 11):				
Income from continuing operations	\$ <b>0.66</b>	0.45	<b>1.53</b>	1.03
Gain from discontinued operations		0.00		0.27
Net income*	\$ <b>0.66</b>	0.45	<b>1.53</b>	1.30
Diluted EPS attributable to TSYS common shareholders (Note 11):				
Income from continuing operations	\$ <b>0.65</b>	0.44	<b>1.52</b>	1.02

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Gain from discontinued operations		0.00		0.27
<b>Net Income*</b>	<b>\$</b>	<b>0.65</b>	<b>0.45</b>	<b>1.52</b>
Amounts attributable to TSYS common shareholders:				
Income from continuing operations	<b>\$</b>	<b>120,622</b>	82,925	<b>281,216</b>
Gain from discontinued operations			880	50,994
<b>Net income</b>	<b>\$</b>	<b>120,622</b>	<b>83,805</b>	<b>281,216</b>
				243,012

\* *EPS amounts may not total due to rounding*  
*See accompanying Notes to Unaudited Consolidated Financial Statements*



Table of Contents**TOTAL SYSTEM SERVICES, INC.****Consolidated Statements of Comprehensive Income****(Unaudited)**

<i>(in thousands)</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
Net income	<b>\$ 122,051</b>	85,198	<b>284,325</b>	248,163
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments	<b>(12,943)</b>	(11,329)	<b>(16,663)</b>	907
Less reclassifications of foreign currency translation adjustments to net income				3,514
Total foreign currency translation adjustments	<b>(12,943)</b>	(11,329)	<b>(16,663)</b>	(2,607)
Postretirement healthcare plan adjustments	<b>147</b>	147	<b>441</b>	442
Unrealized gain (loss) on available-for-sale securities	<b>(186)</b>	(598)	<b>849</b>	(640)
Other comprehensive loss	<b>(12,982)</b>	(11,780)	<b>(15,373)</b>	(2,805)
Comprehensive income	<b>109,069</b>	73,418	<b>268,952</b>	245,358
Comprehensive income attributable to noncontrolling interests	<b>(1,215)</b>	(1,071)	<b>(2,973)</b>	(5,050)
Comprehensive income attributable to TSYS common shareholders	<b>\$ 107,854</b>	72,347	<b>265,979</b>	240,308

*See accompanying Notes to Unaudited Consolidated Financial Statements*

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**TOTAL SYSTEM SERVICES, INC.**  
**Consolidated Statements of Cash Flows**  
**(Unaudited)**

<i>(in thousands)</i>	<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 284,325	248,163
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	191,219	184,827
Share-based compensation	31,468	23,019
Provisions for fraud and other losses	29,621	29,923
Dividends received from equity investments	12,092	9,189
Provisions for bad debt expenses and billing adjustments	3,519	1,982
Charges for transaction processing provisions	3,471	5,081
Amortization of debt issuance costs	1,378	1,361
Net loss on foreign currency	468	1,715
Amortization of bond discount	297	286
Loss on disposal of equipment, net	4	27
Gain on disposal of subsidiaries		(87,013)
Changes in value of private equity investments	(3,448)	(239)
Excess tax benefit from share-based payment arrangements	(4,892)	(6,538)
Equity in income of equity investments	(15,309)	(11,831)
Deferred income tax benefit	(25,960)	(15,989)
Changes in operating assets and liabilities:		
Accounts receivable	(55,911)	(50,450)
Accounts payable	(1,163)	10,655
Prepaid expenses, other current assets and other long-term assets	1,356	(10,784)
Accrued salaries and employee benefits	5,589	(8,462)
Other current liabilities and other long-term liabilities	2,430	65,192
<b>Net cash provided by operating activities</b>	<b>460,554</b>	<b>390,114</b>
<b>Cash flows from investing activities:</b>		
Additions to contract acquisition costs	(50,971)	(66,540)
Purchases of property and equipment	(36,505)	(55,356)
Additions to internally developed computer software	(31,654)	(31,263)
Additions to licensed computer software from vendors	(17,052)	(14,497)
Purchase of private equity investments	(3,525)	(3,290)
Cash used in acquisitions, net of cash acquired	(750)	(38,584)

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Proceeds from dispositions, net of expenses paid and cash disposed		45,002
Proceeds from sale of private equity investment	1,839	
<b>Net cash used in investing activities</b>	<b>(138,618)</b>	<b>(164,528)</b>
<b>Cash flows from financing activities:</b>		
Repurchase of common stock under plans and tax withholding	(83,635)	(120,894)
Dividends paid on common stock	(55,277)	(56,159)
Principal payments on long-term borrowings and capital lease obligations	(42,215)	(48,682)
Subsidiary dividends paid to noncontrolling shareholders	(3,796)	(6,369)
Purchase of noncontrolling interest		(37,500)
Proceeds from borrowings of long-term debt	1,912	
Excess tax benefit from share-based payment arrangements	4,892	6,538
Proceeds from exercise of stock options	19,690	26,877
<b>Net cash used in financing activities</b>	<b>(158,429)</b>	<b>(236,189)</b>
<b>Cash and cash equivalents:</b>		
Effect of exchange rate changes on cash and cash equivalents	(4,840)	(1,586)
Net increase (decrease) in cash and cash equivalents	158,667	(12,189)
Cash and cash equivalents at beginning of period	289,183	278,230
Cash and cash equivalents at end of period	\$ 447,850	266,041
<b>Supplemental cash flow information:</b>		
Interest paid	\$ 21,994	30,736
Income taxes paid, net	\$ 122,180	96,050

*See accompanying Notes to Unaudited Consolidated Financial Statements*

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**TOTAL SYSTEM SERVICES, INC.**

**Notes to Unaudited Consolidated Financial Statements**

**Note 1 Summary of Significant Accounting Policies**

*Business*

Total System Services, Inc. (TSYS or the Company) revenues are derived from providing payment processing, merchant services and related payment services to financial and nonfinancial institutions, generally under long-term processing contracts. The Company also derives revenues by providing general-purpose reloadable (GPR) prepaid debit cards and payroll cards and alternative financial services to underbanked consumers. The Company's services are provided through four operating segments: North America Services, International Services, Merchant Services and NetSpend.

Through the Company's North America Services and International Services segments, TSYS processes information through its cardholder systems for financial and nonfinancial institutions throughout the United States and internationally. The Company's North America Services segment provides these services to clients in the United States, Canada, Mexico and the Caribbean. The Company's International Services segment provides services to clients in Europe, India, Middle East, Africa, Asia Pacific and Brazil. The Company's Merchant Services segment provides merchant services to merchant acquirers and merchants mainly in the United States. The Company's NetSpend segment provides services to consumers in the United States.

*Basis of Presentation*

The accompanying unaudited consolidated financial statements of TSYS include the accounts of TSYS and its wholly- and majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

These financial statements have been prepared in accordance with generally accepted accounting principles (GAAP) for interim financial information and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and, therefore, do not include all information and footnotes required by U.S. GAAP for complete financial statements. The preparation of the consolidated financial statements requires management of the Company to make estimates and assumptions relating to the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the period. These estimates and assumptions are developed based upon all information available. Actual results could differ from estimated amounts. All adjustments, consisting of normal recurring accruals, which, in the opinion of management, are necessary for a fair presentation of financial position and results of operations for the periods covered by this report, have been included.

Certain prior period amounts may have been reclassified to conform to the current period's presentation.

As discussed in Note 2, the Company's financial statements reflect GP Network Corporation (GP Net) and TSYS Japan Godo Kaisha (TSYS Japan), formerly TSYS Japan Co., Ltd., as discontinued operations. The Company has segregated the net assets, net liabilities and operating results from continuing operations on the Unaudited Consolidated Balance Sheets and Unaudited Consolidated Statements of Income for all periods presented.

The accompanying unaudited consolidated financial statements should be read in conjunction with the Company's summary of significant accounting policies, consolidated financial statements and related notes appearing in the

Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the Securities and Exchange Commission (SEC). Results of interim periods are not necessarily indicative of results to be expected for the year.

*Recently Adopted Accounting Pronouncements*

In January 2015, the Company adopted Accounting Standards Update (ASU) 2014-08, *Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity*. The amendments in this ASU change the criteria for reporting discontinued operations and enhancing convergence of the Financial Accounting Standards Board's (FASB's) and the International Accounting Standard Board's (IASB's) reporting requirements for discontinued operations. The adoption of this ASU did not have a material impact on the Company's financial position, results of operations or cash flows.

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**Table of Contents***New Accounting Pronouncements*

In September 2015, the FASB issued ASU 2015-16 *Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments*, which eliminates the requirement for an acquirer to retrospectively adjust the financial statements for measurement-period adjustments that occur in periods after a business combination is consummated. The guidance is effective for public business entities for annual and interim periods in fiscal years beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this ASU to have a material impact on the Company's financial position, results of operations or cash flows.

In June 2015, the FASB issued ASU 2015-15, *Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements – Amendments to SEC Paragraphs Pursuant to Staff Announcement at June 18, 2015 EITF Meeting*. This ASU allows entities to defer and present debt issuance costs as an asset and subsequently amortize deferred debt issuance costs ratably over the term of a line-of-credit arrangement. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Early adoption is permitted. The guidance will be applied retrospectively. The Company does not expect the adoption of this guidance to have a material impact on the Company's financial position, results of operations or cash flows.

In April 2015, the FASB issued ASU 2015-05 *Intangibles – Goodwill and Other – Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement*. The amendments in this ASU provide guidance to customers about whether a cloud computing arrangement includes a software license or a service agreement. The guidance is effective for public business entities for annual periods and interim periods within those annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of this ASU to have a material impact on the Company's financial position, results of operations or cash flows.

In April 2015, the FASB issued ASU 2015-03 *Interest – Imputation of Interest (Subtopic 835-30), Simplifying the Presentation of Debt Issuance Costs*. The amendments in this ASU will require entities to present debt issuance costs in the balance sheet as a direct deduction from the carrying amount of the corresponding debt liability, consistent with debt discounts. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. Early adoption is permitted. The guidance will be applied retrospectively. The Company does not expect the adoption of this guidance to have a material impact on the Company's financial position, results of operations or cash flows.

In January 2015, the FASB issued ASU 2015-01 *Income Statement – Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items*. ASU 2015-01 eliminates from GAAP the concept of extraordinary items. For all entities, the ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2015. Early adoption is permitted provided the guidance is applied from the beginning of the fiscal year of adoption. The Company does not expect the adoption of this ASU to have a material impact on the financial position, results of operations or cash flows of the Company.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The ASU will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. The new standard is effective for the Company on January 1, 2018, with early adoption permitted no sooner than January 1, 2017. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect on its ongoing

financial reporting.

**Note 2 Discontinued Operations**

In accordance with GAAP, the Company determined its Japan-based businesses became discontinued operations in the first quarter of 2014.

The Company sold all of its stock of GP Net (representing 54% ownership of the company) and all of its stock of TSYS Japan (representing 100% ownership of the company) in April 2014. Both entities were part of the International Services segment. The sale of the Company's stock in both of its operations in Japan was the result of management's decision during the first quarter of 2014, to divest non-strategic businesses and focus resources on core products and services.

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GP Net and TSYS Japan were not significant components of TSYS consolidated results.

The following table presents the main classes of assets and liabilities associated with discontinued operations as of September 30, 2015 and December 31, 2014:

<i>(in thousands)</i>	<b>September 30, 2015</b>	December 31, 2014
Current assets	\$ <b>3,395</b>	4,003
Current liabilities	<b>3,395</b>	4,003

The following table presents the summarized results of discontinued operations for the three and nine months ended September 30, 2014:

<i>(in thousands)</i>	Three months ended September 30, 2014	Nine months ended September 30, 2014
Total revenues	\$ 16,248	
Loss before taxes	\$ (51)	
Income tax benefit	\$ (39)	
Loss from discontinued operations, net of tax	\$ (12)	
Gain on dispositions, net of tax	\$ 880	52,005
Income from discontinued operations, net of tax	\$ 880	51,993
Income from discontinued operations, net of tax, attributable to noncontrolling interest	\$ 999	
Income from discontinued operations, net of tax, attributable to TSYS common shareholders	\$ 880	50,994

The Unaudited Consolidated Statements of Cash Flows for the nine months ended September 30, 2014 include GP Net and TSYS Japan and are not considered material.

**Note 3 Fair Value Measurement**

Refer to Note 3 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding fair value measurement.



GAAP requires disclosure about how fair value is determined for assets and liabilities and establishes a hierarchy for which these assets and liabilities must be grouped, based on significant level of inputs. The three-tier fair value hierarchy, which prioritizes the inputs used in the valuation methodologies, is as follows:

Level 1 Quoted prices for identical assets and liabilities in active markets.

Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data.

Level 3 Unobservable inputs for the asset or liability.

The Company had no transfers between Level 1, Level 2 or Level 3 assets during the three months ended September 30, 2015.

As of September 30, 2015, the Company had recorded goodwill in the amount of \$1.5 billion. The Company performed its annual impairment testing of its goodwill balance as of May 31, 2015, and this test did not indicate any impairment. The fair value of the reporting units substantially exceeds their carrying value.

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The Company had nonrecurring fair value measurements related to discontinued operations. The Company determined that the carrying value of its assets and liabilities as of September 30, 2015 and December 31, 2014, approximate their fair values.

**Note 4 Supplementary Balance Sheet Information***Cash and Cash Equivalents*

The Company maintains accounts outside the United States denominated in currencies other than the U.S. Dollar. All amounts in domestic accounts are denominated in U.S. Dollars.

Cash and cash equivalent balances are summarized as follows:

<i>(in thousands)</i>	<b>September 30, 2015</b>	December 31, 2014
Cash and cash equivalents in domestic accounts	\$ <b>392,133</b>	225,396
Cash and cash equivalents in foreign accounts	<b>55,717</b>	63,787
<b>Total</b>	<b>\$ 447,850</b>	289,183

*Prepaid Expenses and Other Current Assets*

Significant components of prepaid expenses and other current assets are summarized as follows:

<i>(in thousands)</i>	<b>September 30, 2015</b>	December 31, 2014
Prepaid expenses	\$ <b>34,368</b>	35,334
Supplies inventory	<b>13,115</b>	14,340
Other	<b>44,269</b>	49,300
<b>Total</b>	<b>\$ 91,752</b>	98,974

*Contract Acquisition Costs, net*

Significant components of contract acquisition costs, net of accumulated amortization, are summarized as follows:

<i>(in thousands)</i>	<b>September 30, 2015</b>	December 31, 2014
Conversion costs, net of accumulated amortization of \$156.5 million and \$138.7 million as of 2015 and 2014, respectively	\$ <b>161,615</b>	159,339
	<b>91,054</b>	76,966

Payments for processing rights, net of accumulated amortization of \$148.1 million and \$137.4 million as of 2015 and 2014, respectively

Total	\$	<b>252,669</b>	236,305
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Amortization expense related to conversion costs, which is recorded in cost of services, was \$7.0 million and \$4.5 million for the three months ended September 30, 2015 and 2014, respectively. For the nine months ended September 30, 2015 and 2014, amortization related to conversion costs was \$20.1 million and \$12.9 million, respectively.

Amortization related to payments for processing rights, which is recorded as a reduction of revenues, was \$4.6 million and \$4.4 million for the three months ended September 30, 2015 and 2014, respectively. For the nine months ended September 30, 2015 and 2014, amortization related to payments for processing rights was \$12.4 million and \$11.5 million, respectively.

**Table of Contents***Other Current Liabilities*

Significant components of other current liabilities are summarized as follows:

<i>(in thousands)</i>	<b>September 30, 2015</b>	December 31, 2014
Deferred revenues	<b>\$ 40,680</b>	41,773
Accrued expenses	<b>29,046</b>	23,617
Dividends payable	<b>18,982</b>	19,006
Accrued interest	<b>11,246</b>	2,819
Accrued income taxes	<b>8,043</b>	
Other	<b>73,901</b>	67,590
<b>Total</b>	<b>\$ 181,898</b>	154,805

*Accumulated Other Comprehensive Income (AOCI)*

The income tax effects allocated to and the cumulative balance of accumulated other comprehensive income (loss) attributable to TSYS shareholders are as follows:

<i>(in thousands)</i>	Beginning Balance December 31, 2014	Pretax Amount	Tax Effect	Net-of-Tax Amount	Ending Balance September 30, 2015
Foreign currency translation adjustments and transfers from noncontrolling interests	\$ (13,564)	(17,150)	(622)	(16,528)	\$ (30,092)
Unrealized gain on available-for-sale securities	1,105	1,346	497	849	1,954
Change in AOCI related to postretirement healthcare plans	533	691	250	441	974
<b>Total</b>	<b>\$ (11,926)</b>	<b>(15,113)</b>	<b>125</b>	<b>(15,238)</b>	<b>\$ (27,164)</b>

There were no reclassifications of AOCI to net income or to other accounts for the nine months ended September 30, 2015.

**Note 5 Long-Term Borrowings**

Refer to Note 13 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding long-term borrowings.

During September 2015, TSYS increased an existing loan by £1.3 million, or approximately \$1.9 million. The pound-denominated loan bears interest at a rate of LIBOR plus two percent. The loan matures in December 2017, and has monthly interest payments. The lender in this transaction is Merchants Limited, which has a noncontrolling

interest in TSYS Managed Services. The balance of the loan as of September 30, 2015 was \$3.3 million.

**Note 6 Share-Based Compensation**

Refer to Notes 1 and 19 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding the Company's share-based compensation plans and policy.

*Share-Based Compensation*

Share-based compensation costs are classified as selling, general and administrative expenses on the Company's statements of income and corporate administration and other expenses typically for segment reporting purposes. TSYS share-based compensation costs are expensed, rather than capitalized, as these awards are typically granted to

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individuals not involved in capitalizable activities. For the three months ended September 30, 2015, share-based compensation was \$11.3 million, compared to \$5.4 million for the same period in 2014. For the nine months ended September 30, 2015, share-based compensation was \$31.5 million, compared to \$23.0 million for the same period in 2014.

*Nonvested Share Awards*

The Company granted shares of TSYS common stock to certain key employees and non-management members of its Board of Directors. The nonvested stock bonus awards to employees are typically for services to be provided in the future and vest over a period of up to four years. The stock bonus awards granted to the non-management members of the Board of Directors were fully vested on the date of issuance. The market value of the TSYS common stock as of the date of issuance is charged as compensation expense over the vesting periods of the awards.

	<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
Number of shares granted	<b>388,211</b>	663,624
Market value (in millions)	<b>\$ 14.9</b>	20.3

*Performance- and Market-Based Awards*

The Company granted performance- and market-based shares to certain key executives. The Company has also granted performance-based shares to certain key employees. The performance- and market-based goals are established by the Compensation Committee of the Board of Directors and will vest, up to a maximum of 200%. During the first nine months of 2015 and 2014, the Compensation Committee established performance goals based on adjusted EPS, revenue growth and revenues before reimbursable items and market goals based on Total Shareholder Return (TSR) as compared to the TSR of the companies in the S&P 500 over the performance period.

Compensation expense for performance shares is measured on the grant date based on the quoted market price of TSYS common stock. The Company estimates the probability of achieving the goals through the performance period and expenses the awards on a straight-line basis. The fair value of market-based awards is estimated on the grant date using a Monte Carlo simulation model. The Company expenses market-based awards on a straight-line basis. Compensation costs related to performance- and market-based shares are recognized through the longer of the performance period or the vesting period. As of September 30, 2015, there was approximately \$13.3 million of unrecognized compensation cost related to TSYS performance-based awards that is expected to be recognized through December 2018. As of September 30, 2015, there was approximately \$2.0 million of unrecognized compensation cost related to TSYS market-based awards that is expected to be recognized through July 2018.

The following table summarizes the performance- and market- based awards granted during the first nine months of 2015 and 2014:

<b>Year Awarded</b>	<b>Type of Award</b>	<b>Performance Period Ending</b>	<b>Performance Measure</b>	<b>Number of Shares Granted</b>	<b>Period Expensed Through</b>
2015	Market	July 2016, 2017 and 2018	Total Shareholder Return	25,000	July 2018

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2015	Performance	December 2017	Adjusted EPS	135,289	December 2017
2015	Market	December 2017	Total Shareholder Return	57,982	December 2017
2015	Performance	December 2015	Revenues before Reimbursable Items and Adjusted EPS	165,543	December 2018
2014	Performance	December 2016	Revenues before Reimbursable Items and Adjusted EPS	211,593	December 2016

**Table of Contents***Stock Option Awards*

The Company granted stock options to certain key executives and non-management members of its Board of Directors. The grants to executives will vest over a period of up to three years. The grants to the non-management members of the Board of Directors were fully vested at the date of grant.

The weighted average fair value of the option grants was estimated on the date of grant using the Black-Scholes-Merton option-pricing model with the following weighted average assumptions:

	<b>Nine months ended September 30,</b>	
	<b>2015</b>	2014
Number of options granted	<b>613,473</b>	1,046,372
Weighted average exercise price	<b>\$ 39.01</b>	30.96
Risk-free interest rate	<b>1.73%</b>	2.01%
Expected volatility	<b>20.80%</b>	25.06%
Expected term (years)	<b>6.3</b>	6.5
Dividend yield	<b>1.04%</b>	1.29%
Weighted average fair value	<b>\$ 8.27</b>	7.66

As of September 30, 2015, there was approximately \$4.1 million of unrecognized compensation cost related to TSYS stock options that is expected to be recognized over a remaining weighted average period of 1.5 years.

**Note 7 Income Taxes**

Refer to Notes 1 and 15 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding income taxes.

TSYS is the parent of an affiliated group that files a consolidated U.S. federal income tax return and most state and foreign income tax returns on a separate entity basis. In the normal course of business, the Company is subject to examinations by these taxing authorities unless statutory examination periods lapse. TSYS is no longer subject to U.S. federal income tax examinations for years before 2011 and with few exceptions, the Company is no longer subject to income tax examinations from state and local or foreign tax authorities for years before 2008. There are currently federal income tax examinations in progress for the years 2009 through 2012 for a subsidiary which TSYS acquired in 2013. Additionally, a number of tax examinations are in progress by the relevant state tax authorities. Although TSYS is unable to determine the ultimate outcome of these examinations, TSYS believes that its liability for uncertain tax positions relating to these jurisdictions for such years is adequate.

TSYS' effective income tax rate for the three months ended September 30, 2015 was 24.3%, compared to 32.2% for the same period in 2014. TSYS' effective income tax rate for the nine months ended September 30, 2015 was 30.1%, compared to 32.9% for the same period in 2014. The primary differences in the 2015 rates compared to 2014 rates reflect changes in discrete items primarily due to increased federal tax credits realized during both the three and nine months ended September 30, 2015. The calculation of the effective tax rate is income taxes adjusted for income taxes associated with noncontrolling interest and equity income divided by TSYS' pretax income adjusted for noncontrolling interest in consolidated subsidiaries' net income and equity pre-tax earnings of its equity investments.



GAAP prescribes a recognition threshold and measurement attribute for the financial statement recognition, measurement and disclosure of a tax position taken or expected to be taken in a tax return. The amount of unrecognized tax benefits increased by \$4.9 million during the nine months ended September 30, 2015.

TSYS recognizes potential interest and penalties related to the underpayment of income taxes as income tax expense in the consolidated statements of income. Gross accrued interest and penalties on unrecognized tax benefits totaled \$0.7 million and \$0.3 million as of September 30, 2015 and December 31, 2014, respectively. The total amounts of unrecognized income tax benefits as of September 30, 2015 and December 31, 2014, that, if recognized, would affect the effective tax rates are \$11.6 million and \$6.5 million (net of the federal benefit on state tax issues), respectively, which include interest and penalties of \$0.5 million and \$0.2 million, respectively. TSYS does not expect any material changes to its calculation of uncertain tax positions during the next twelve months.

**Table of Contents****Note 8 Segment Reporting and Major Customers**

Refer to Note 22 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding segment reporting and major customers.

The following table presents the Company's operating results by segment:

<b>Operating Segments</b> <i>(in thousands)</i>	<b>Three months ended September 30,</b>		<b>nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
Revenues before reimbursable items				
North America Services	\$ 293,571	240,957	846,989	698,543
International Services	86,446	87,385	244,033	248,890
Merchant Services	123,721	115,012	351,987	327,972
NetSpend	139,648	114,048	436,343	363,521
Intersegment revenues	(7,000)	(4,542)	(25,098)	(15,248)
Revenues before reimbursable items from external customers	\$ 636,386	552,860	1,854,254	1,623,678
Total revenues				
North America Services	\$ 341,416	282,833	984,493	818,335
International Services	92,177	91,865	261,597	264,710
Merchant Services	143,100	134,117	409,676	384,824
NetSpend	139,648	114,048	436,343	363,521
Intersegment revenues	(8,451)	(5,972)	(29,411)	(19,616)
Revenues from external customers	\$ 707,890	616,891	2,062,698	1,811,774
Depreciation and amortization				
North America Services	\$ 25,300	22,173	72,831	63,377
International Services	8,678	9,610	26,084	29,176
Merchant Services	4,670	3,624	13,394	10,591
NetSpend	2,632	2,155	7,547	5,779
Segment depreciation and amortization	41,280	37,562	119,856	108,923
Acquisition intangible amortization	22,883	24,210	69,601	72,805
Corporate Administration and Other	336	662	1,762	1,702
Total depreciation and amortization	\$ 64,499	62,434	191,219	183,430
Adjusted segment operating income				
North America Services	\$ 113,946	92,736	324,902	251,892
International Services	18,370	15,976	38,706	32,274

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Merchant Services	<b>42,387</b>	40,409	<b>117,192</b>	103,473
NetSpend	<b>37,315</b>	36,123	<b>109,224</b>	95,543
Total adjusted segment operating income	<b>212,018</b>	185,244	<b>590,024</b>	483,182
Acquisition intangible amortization	<b>(22,883)</b>	(24,210)	<b>(69,601)</b>	(72,805)
NetSpend merger and acquisition operating expenses		(779)		(3,213)
Share-based compensation	<b>(11,295)</b>	(5,420)	<b>(31,468)</b>	(23,019)
Corporate Administration and Other	<b>(14,736)</b>	(25,428)	<b>(72,753)</b>	(75,278)
Operating income	<b>\$ 163,104</b>	129,407	<b>416,202</b>	308,867

	As of	
	September 30, 2015	December 31, 2014
Total assets		
North America Services	<b>\$ 3,496,253</b>	3,327,160
International Services	<b>339,186</b>	356,590
Merchant Services	<b>697,154</b>	695,744
NetSpend	<b>1,518,196</b>	1,556,369
Intersegment eliminations	<b>(2,161,267)</b>	(2,202,282)
Total assets	<b>\$ 3,889,522</b>	3,733,581

**Table of Contents***Revenues by Geographic Area*

The following tables reconcile geographic revenues to external revenues by operating segment based on the domicile of the Company's customers:

<i>(in millions)</i>	<b>Three months ended September 30, 2015</b>				
	<b>North America Services</b>	<b>International Services</b>	<b>Merchant Services</b>	<b>NetSpend</b>	<b>Total</b>
United States	\$ 257.8		142.8	139.6	\$ 540.2
Canada*	68.4		0.1		68.5
Europe*	0.2	79.4			79.6
Mexico	4.0				4.0
Other*	4.3	11.1	0.2		15.6
Total	\$ 334.7	90.5	143.1	139.6	\$ 707.9

<i>(in millions)</i>	<b>Nine months ended September 30, 2015</b>				
	<b>North America Services</b>	<b>International Services</b>	<b>Merchant Services</b>	<b>NetSpend</b>	<b>Total</b>
United States	\$ 716.1		408.7	436.3	\$ 1,561.1
Canada*	218.6		0.3		218.9
Europe*	0.6	223.7			224.3
Mexico	12.4				12.4
Other*	14.1	31.4	0.5		46.0
Total	\$ 961.8	255.1	409.5	436.3	\$ 2,062.7

<i>(in millions)</i>	<b>Three months ended September 30, 2014</b>				
	<b>North America Services</b>	<b>International Services</b>	<b>Merchant Services</b>	<b>NetSpend</b>	<b>Total</b>
United States	\$ 195.8		133.8	114.0	\$ 443.6
Canada*	75.4		0.1		75.5
Europe*	0.2	78.2			78.4
Mexico	4.0				4.0
Other*	4.1	11.1	0.2		15.4
Total	\$ 279.5	89.3	134.1	114.0	\$ 616.9

<i>(in millions)</i>	<b>Nine months ended September 30, 2014</b>				
	<b>North America Services</b>	<b>International Services</b>	<b>Merchant Services</b>	<b>NetSpend</b>	<b>Total</b>

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United States	\$ 573.4		384.0	363.5	\$ 1,320.9
Canada*	207.4		0.2		207.6
Europe*	0.5	224.3			224.8
Mexico	12.2				12.2
Other*	11.9	33.9	0.5		46.3
Total	\$ 805.4	258.2	384.7	363.5	\$ 1,811.8

\* Revenues are impacted by movements in foreign currency exchange rates.

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The Company maintains property and equipment, net of accumulated depreciation and amortization, in the following geographic areas:

<i>(in millions)</i>	<b>September 30, 2015</b>	<b>As of December 31, 2014</b>
United States	<b>\$ 237.3</b>	237.9
Europe*	<b>43.1</b>	45.5
Other*	<b>6.7</b>	7.2
Total	<b>\$ 287.1</b>	290.6

\* *Property and equipment are impacted by movements in foreign currency exchange rates.*

*Major Customers*

For the three and nine months ended September 30, 2015 and 2014, the Company did not have any major customers.

**Note 9 Supplementary Cash Flow Information***Nonvested Awards*

The Company issued shares of common stock to certain key employees during the first nine months of 2015 and 2014, respectively. The grants were issued under nonvested stock bonus awards for services to be provided in the future. Refer to Note 6 for more information.

*Equipment and Software Acquired Under Capital Lease Obligations*

The Company acquired equipment and software under capital lease obligations in the amount of \$3.8 million and \$5.2 million during the first nine months of 2015 and 2014, respectively, related to software and other peripheral hardware.

*Equipment and Software Acquired Under Direct Financing*

The Company did not acquire any equipment or software under direct financing during the first nine months of 2015. The Company acquired software under direct financing during the first nine months of 2014. Refer to Note 5 for more information.

**Note 10 Commitments and Contingencies**

Refer to Note 16 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding commitments and contingencies.

*Income Taxes*

The total liability for uncertain tax positions as of September 30, 2015 was \$11.6 million. Refer to Note 7 for more information on income taxes. The Company is not able to reasonably estimate the amount by which the liability will increase or decrease over time; however, at this time, the Company does not expect a significant change related to these obligations within the next twelve months.

*Legal Proceedings*

General

The Company is subject to various legal proceedings and claims and is also subject to information requests, inquiries and investigations arising out of the ordinary conduct of its business. The Company establishes accruals for litigation and similar matters when those matters present loss contingencies that TSYS determines to be both probable and reasonably estimable in accordance with GAAP. In the opinion of management, based on current knowledge and in part upon the advice of legal counsel, all matters not specifically discussed below are believed to be adequately covered by insurance, or, if not covered, the possibility of losses from such matters are believed to be remote or such matters are of such kind or involve such amounts that would not have a material adverse effect on the financial position, results of operations or cash flows of the Company if disposed of unfavorably.

**Table of Contents****Telexfree Matter**

ProPay, Inc. ( ProPay ), a subsidiary of the Company, has been named as one of a number of defendants (including other merchant processors) in several purported class action lawsuits relating to the activities of Telexfree, Inc. and its affiliates and principals. Telexfree is a former merchant customer of ProPay. With regard to Telexfree, each purported class action lawsuit generally alleges that Telexfree engaged in an improper multi-tier marketing scheme involving voice-over Internet protocol telephone services. The plaintiffs in each of the purported class action complaints generally allege that the various merchant processor defendants, including ProPay, aided and abetted the improper activities of Telexfree. Telexfree filed for bankruptcy protection in Nevada. The bankruptcy proceeding was subsequently transferred to the Massachusetts Bankruptcy Court.

Specifically, ProPay has been named as one of a number of defendants (including other merchant processors) in each of the following purported class action complaints relating to Telexfree: (i) Waldermara Martin, et al. v. TelexFree, Inc., et al. (Case No. BK-S-14-12524-ABL) filed on May 3, 2014 in the United States Bankruptcy Court District of Nevada, (ii) Anthony Cellucci, et al. v. TelexFree, Inc., et al. (Case No. 4:14-BK-40987) filed on May 15, 2014 in the United States Bankruptcy Court District of Massachusetts, (iii) Maduako C. Ferguson Sr., et al. v. Telexelectric, LLLP, et al (Case No. 5:14-CV-00316-D) filed on June 5, 2014 in the United States District Court of North Carolina, (iv) Todd Cook v. TelexElectric LLLP et al. (Case No. 2:14-CV-00134), filed on June 24, 2014 in the United States District Court for the Northern District of Georgia, (v) Felicia Guevara v. James M. Merrill et al., CA No. 1:14-cv-22405-DPG), filed on June 27, 2014 in the United State District Court for the Southern District of Florida, and (vi) Reverend Jeremiah Githere, et al. v. TelexElectric LLLP et al. (Case No. 1:14-CV-12825-GAO), filed on June 30, 2014 in the United States District Court for the District of Massachusetts (together, the Actions ). On October 21, 2014, the Judicial Panel on Multidistrict Litigation transferred and consolidated the Actions before the United States District Court for the District of Massachusetts (the Consolidated Action ).

Following the Judicial Panel on Multidistrict Litigation s October 21, 2014 order, four additional cases arising from the alleged TelexFree scheme were transferred to the United States District Court for the District of Massachusetts for coordinated or consolidated proceedings, including (i) Paulo Eduardo Ferrari et al. v. Telexfree, Inc. et al. (Case No. 14-04080); (ii) Magalhaes v. TelexFree, Inc., et al., No. 14-cv-12437 (D. Mass.); (iii) Griffith v. Merrill et al., No. 14-CV-12058 (D. Mass.); Abelgadir v. Telexelectric, LLP, No. 14-09857 (S.D.N.Y.) In addition, on September 23, 2015, a putative class action relating to TelexFree was filed in the United States District Court for the District of Arizona, styled *Rita Dos Santos, Putative Class Representatives and those Similarly Situated v. TelexElectric, LLLP et al.*, 2:15-cv-01906-NVW (the Arizona Action ). The Arizona Action makes claims similar to those alleged in the consolidated action pending before the United States District Court for the District of Massachusetts. On September 29, 2015, a group of certain defendants to the Consolidated Action, including ProPay, filed a tag along notice with the Judicial Panel on Multidistrict Litigation, asking that the Arizona Action be transferred to the District of Massachusetts where it can be consolidated or coordinated with the Consolidated Action. On October 20, 2015, the Judicial Panel on Multidistrict Litigation transferred the Arizona Action to the District of Massachusetts.

The United States District Court for the District of Massachusetts appointed lead plaintiffs counsel on behalf of the putative class of plaintiffs in the Consolidated Action. On March 31, 2015, the plaintiffs filed a First Consolidated Amended Complaint (the Consolidated Complaint ). The Consolidated Complaint purports to bring claims on behalf of all persons who purchased certain TelexFree memberships and suffered a net loss between January 1, 2012 and April 16, 2014. The Consolidated Complaint supersedes the complaints filed prior to consolidation of the Actions, and alleges that ProPay aided and abetted tortious acts committed by TelexFree, and that ProPay was unjustly enriched in the course of providing payment processing services to TelexFree. On April 30, 2015, the plaintiffs filed a Second Consolidated Amended Complaint (the Second Amended Complaint ), which amends and supersedes the Consolidated



Complaint. Like the Consolidated Complaint, the Second Amended Complaint generally alleges that ProPay aided and abetted tortious acts committed by TelexFree, and that ProPay was unjustly enriched in the course of providing payment processing services to TelexFree.

Several defendants, including ProPay, moved to dismiss the Second Amended Complaint on June 2, 2015. Briefing on those motions closed on October 16, 2015. The court held a hearing on the motions to dismiss on November 2, 2015. At present, pursuant to a court order, all discovery in the action is stayed pending the resolution of parallel criminal proceedings against certain former principals of TelexFree, Inc.

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ProPay has also received various subpoenas, a seizure warrant and other inquiries requesting information regarding Telexfree from (i) the Commonwealth of Massachusetts, Securities Division, (ii) United States Securities and Exchange Commission, (iii) US Immigration and Customs Enforcement, and (iv) the bankruptcy Trustee of the Chapter 11 entities of Telexfree, Inc., Telexfree, LLC and Telexfree Financial, Inc. Pursuant to the seizure warrant served by the United States Attorney's Office for the District of Massachusetts, ProPay delivered all funds associated with Telexfree held for chargeback and other purposes by ProPay to US Immigration and Customs Enforcement. In addition, ProPay received a notice of potential claim from the bankruptcy Trustee as a result of the relationship of ProPay with Telexfree and its affiliates.

The above proceedings and actions are preliminary in nature. While the Company and ProPay intend to vigorously defend matters arising out of the relationship of ProPay with Telexfree and believe ProPay has substantial defenses related to these purported claims, the Company currently cannot reasonably estimate losses attributable to these matters.

**Note 11 Earnings Per Share**

The following tables illustrate basic and diluted EPS for the three months ended September 30, 2015 and 2014:

<i>(in thousands, except per share data)</i>	<b>Three months ended September 30,</b>			
	<b>2015</b>	<b>2014</b>	<b>2015</b>	<b>2014</b>
	<b>Common Stock</b>	<b>Participating Securities</b>	<b>Common Stock</b>	<b>Participating Securities</b>
<b>Basic EPS:</b>				
Net income attributable to TSYS common shareholders	\$ 120,622		83,805	
Less income allocated to nonvested awards	(991)	991	(843)	843
Net income allocated to common stock for EPS calculation (a)	\$ 119,631	991	82,962	843
Average common shares outstanding (b)	182,431	1,523	183,692	1,885
Basic EPS (a)/(b)	\$ 0.66	0.65	0.45	0.45
<b>Diluted EPS:</b>				
Net income attributable to TSYS common shareholders	\$ 120,622		83,805	
Less income allocated to nonvested awards	(985)	985	(836)	836
Net income allocated to common stock for EPS calculation (c)	\$ 119,637	985	82,969	836
Average common shares outstanding	182,431	1,523	183,692	1,885
Increase due to assumed issuance of shares related to common equivalent shares	1,327		1,995	

outstanding

Average common and common equivalent shares outstanding (d)	<b>183,758</b>	<b>1,523</b>	185,687	1,885
Diluted EPS (c)/(d)	<b>\$ 0.65</b>	<b>0.65</b>	0.45	0.44

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<i>(in thousands, except per share data)</i>	<b>Nine months ended September 30,</b>			
	<b>Common Stock</b>	<b>Participating Securities</b>	2015 Common Stock	2014 Participating Securities
<b>Basic EPS:</b>				
Net income attributable to TSYS common shareholders	<b>\$ 281,216</b>		243,012	
Less income allocated to nonvested awards	<b>(2,445)</b>	<b>2,445</b>	(2,477)	2,477
Net income allocated to common stock for EPS calculation (a)	<b>\$ 278,771</b>	<b>2,445</b>	240,535	2,477
Average common shares outstanding (b)	<b>182,701</b>	<b>1,619</b>	184,641	1,918
Basic EPS (a)/(b)	<b>\$ 1.53</b>	<b>1.51</b>	1.30	1.29
<b>Diluted EPS:</b>				
Net income attributable to TSYS common shareholders	<b>\$ 281,216</b>		243,012	
Less income allocated to nonvested awards	<b>(2,432)</b>	<b>2,432</b>	(2,454)	2,454
Net income allocated to common stock for EPS calculation (c)	<b>\$ 278,784</b>	<b>2,432</b>	240,558	2,454
Average common shares outstanding	<b>182,701</b>	<b>1,619</b>	184,641	1,918
Increase due to assumed issuance of shares related to common equivalent shares outstanding	<b>1,214</b>		2,277	
Average common and common equivalent shares outstanding (d)	<b>183,915</b>	<b>1,619</b>	186,918	1,918
Diluted EPS (c)/(d)	<b>\$ 1.52</b>	<b>1.50</b>	1.29	1.28

The diluted EPS calculation excludes stock options and nonvested awards that are convertible into 0.5 million common shares for both the three and nine months ended September 30, 2015, respectively, and excludes 1.2 million common shares for both the three and nine months ended September 30, 2014, respectively, because their inclusion would have been anti-dilutive.

**Note 12 Acquisitions**

In September 2015, TSYS purchased certain assets for its NetSpend segment for \$750,000. The purchase qualifies as a business combination in accordance with GAAP. The Company recorded an acquisition technology intangible asset for the amount of the purchase price. This acquisition intangible asset represents software and is being amortized over a five year life. There were no other material assets included in the purchase. The acquisition included the employment of certain key employees which resulted in the transaction qualifying as a business combination.

**Note 13 Subsequent Events**

Management performed an evaluation of the Company's activity and has concluded that there are no significant subsequent events requiring disclosure.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.****Financial Overview**

Total System Services, Inc.'s (TSYS or the Company's) revenues are derived from providing global payment processing services to financial and nonfinancial institutions, generally under long-term processing contracts. In addition, the Company derives revenues from providing processing services, acquiring solutions, related systems and integrated support services to merchant acquirers and merchants. The Company also derives revenues by providing general-purpose reloadable (GPR) prepaid debit cards and payroll cards and alternative financial services to underbanked and other consumers. The Company's services are provided through the Company's four operating segments: North America Services, International Services, Merchant Services and NetSpend.

Through the Company's North America Services and International Services segments, TSYS processes information through its cardholder systems for financial institutions throughout the United States and internationally. The Company's North America Services segment provides these services to clients in the United States, Canada, Mexico and the Caribbean. The Company's International Services segment provides services to clients in Europe, India, Middle East, Africa, Asia Pacific and Brazil. The Company's Merchant Services segment provides merchant services to merchant acquirers and merchants mainly in the United States. The Company's NetSpend segment provides GPR prepaid debit and payroll cards and alternative financial service solutions to the underbanked and other consumers in the United States.

For a detailed discussion regarding the Company's operations, see Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations, which is included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the Securities and Exchange Commission (SEC).

A summary of the financial highlights for 2015, as compared to 2014, is provided below:

<i>(in millions, except per share data)</i>	<b>Three months ended September 30,</b>			<b>Nine months ended September 30,</b>		
	<b>2015</b>	<b>2014</b>	<b>Percent Change</b>	<b>2015</b>	<b>2014</b>	<b>Percent Change</b>
Total revenues	\$ 707.9	616.9	14.8%	\$ 2,062.7	1,811.8	13.8%
Operating income	163.1	129.4	26.0	416.2	308.9	34.8
Net income attributable to TSYS common shareholders	120.6	83.8	43.9	281.2	243.0	15.7
Basic earnings per share (EPS) attributable to TSYS common shareholders	0.66	0.45	45.2	1.53	1.30	17.1
Diluted EPS attributable to TSYS common shareholders	0.65	0.45	44.2	1.52	1.29	17.8
Adjusted earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA) <sup>1</sup>	238.9	198.0	20.6	638.9	518.5	23.2
Adjusted EPS <sup>2</sup>	0.78	0.56	40.2	1.89	1.38	36.8
Cash flows from operating activities				460.6	390.1	18.1

- <sup>1</sup> *Adjusted EBITDA is net income excluding equity in income of equity investments, nonoperating income/(expense), income taxes, depreciation, amortization and share-based compensation expenses and other items.*
- <sup>2</sup> *Adjusted EPS is adjusted earnings divided by weighted average shares outstanding used for basic EPS calculations. Adjusted earnings is net income excluding noncontrolling interests, the after-tax impact of share-based compensation expenses, amortization of acquisition intangibles and other items.*

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Below is a summary of accounts on file (AOF) for the Company's North America Services and International Services segments:

<i>(in millions)</i>	As of September 30,		
	2015	2014	Percent Change
<b>AOF</b>			
Consumer Credit	<b>373.6</b>	263.9	<b>41.5%</b>
Retail	<b>25.4</b>	28.4	<b>(10.3)</b>
<b>Total Consumer</b>	<b>399.0</b>	292.3	<b>36.5</b>
Commercial	<b>44.1</b>	41.5	<b>6.0</b>
Other	<b>24.8</b>	21.2	<b>17.4</b>
<b>Total Traditional<sup>1</sup></b>	<b>467.9</b>	355.0	<b>31.8</b>
Prepaid/Stored Value <sup>2</sup>	<b>133.8</b>	125.1	<b>6.9</b>
Government Services <sup>3</sup>	<b>78.7</b>	66.7	<b>18.0</b>
Commercial Card Single-Use <sup>4</sup>	<b>80.0</b>	58.7	<b>36.3</b>
<b>Total AOF</b>	<b>760.4</b>	605.5	<b>25.6%</b>

<sup>1</sup> Traditional accounts include consumer, retail, commercial, debit and other accounts. These accounts are grouped together due to the tendency to have more transactional activity than prepaid, government services and single-use accounts.

<sup>2</sup> These accounts tend to have less transactional activity than the traditional accounts. Prepaid and stored value cards are issued by firms through retail establishments to be purchased by consumers to be used as of a later date. These accounts tend to be the least active of all accounts on file.

<sup>3</sup> Government services accounts are disbursements of student loan accounts issued by the Department of Education, which have minimal activity.

<sup>4</sup> Commercial card single-use accounts are one-time use accounts issued by firms to book lodging and other travel related expenses.

**Financial Review**

This Financial Review provides a discussion of critical accounting policies and estimates, related party transactions and off-balance sheet arrangements. This Financial Review also discusses the results of operations, financial position, liquidity and capital resources of TSYS and outlines the factors that have affected its recent earnings, as well as those factors that may affect its future earnings. For a detailed discussion regarding these topics, refer to our Notes to Consolidated Financial Statements and Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

**Critical Accounting Policies and Estimates**

Refer to Note 1 in the Notes to Unaudited Consolidated Financial Statements for more information on changes to the Company's critical accounting policies, estimates and assumptions or the judgments affecting the application of those



estimates and assumptions in 2015.

### **Related Party Transactions**

The Company believes the terms and conditions of transactions between the Company and its equity investments, Total System Services de México, S.A. de C.V. (TSYS de México) and China UnionPay Data Co., Ltd. (CUP Data), are comparable to those which could have been obtained in transactions with unaffiliated parties. The Company's margins with respect to related party transactions are comparable to margins recognized in transactions with unrelated third parties.

### **Off-Balance Sheet Arrangements**

#### *Operating Leases*

As a method of funding its operations, TSYS employs noncancelable operating leases for computer equipment, software and facilities. These leases allow the Company to provide the latest technology while avoiding the risk of ownership. Neither the assets nor obligations related to these leases are included on the balance sheet.

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### *Contractual Obligations*

The total liability for uncertain tax positions under GAAP as of September 30, 2015 is \$11.6 million. Refer to Note 7 in the Notes to Unaudited Consolidated Financial Statements for more information on income taxes. The Company is not able to reasonably estimate the amount by which the liability will increase or decrease over time; however, as of this time, the Company does not expect a significant change related to these obligations within the next twelve months.

Additionally, the Company has long-term obligations which consist of required minimum future payments under contracts with our distributors and other service providers for the NetSpend segment.

### **Recent Accounting Pronouncements**

For a discussion of recent accounting pronouncements, refer to Note 1 in the Notes to Unaudited Consolidated Financial Statements and see Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations, which is included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

## **Results of Operations**

### **Revenues**

The Company generates revenues by providing transaction processing and other payment-related services. The Company's pricing for transactions and services is complex. Each category of revenue has numerous fee components depending on the types of transactions processed or services provided. TSYS reviews its pricing and implements pricing changes on an ongoing basis. In addition, standard pricing varies among its regional businesses, and such pricing can be customized further for its clients through tiered pricing of various thresholds for volume activity. TSYS revenues are based upon transactional information accumulated by its systems or reported by its customers. The Company's revenues are impacted by currency translation of foreign operations, as well as doing business in the current economic environment.

Total revenues increased 14.8% and 13.8%, respectively, for the three and nine months ended September 30, 2015, compared to the same periods in 2014. The increases in revenues for the three and nine months ended September 30, 2015 include decreases of \$8.4 million and \$25.7 million related to the effects of currency translation of foreign-based subsidiaries and branches. The Company has included reimbursements received for out-of-pocket expenses as revenues and expenses. The largest reimbursable expense item for which TSYS is reimbursed by clients is postage. The Company's reimbursable items are impacted with changes in postal rates and changes in the volumes of mailing activities by its clients. Reimbursable items for the three and nine months ended September 30, 2015, were \$71.5 million and \$208.4 million, increases of 11.7% and 10.8%, respectively, compared to the same periods last year.

Excluding reimbursable items, revenues increased \$83.5 million and \$230.6 million, or 15.1% and 14.2%, respectively, during the three and nine months ended September 30, 2015, compared to 2014. The increases in revenues excluding reimbursable items for the three and nine months ended September 30, 2015, as compared to the same periods in 2014, is the result of increases in new business and organic growth, partially offset by decreases associated with currency translation.

### **Major Customers**

For discussion regarding the Company's major customers, refer to Note 8 in the Notes to Unaudited Consolidated Financial Statements and see Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations, which is included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

The Company works to maintain a large and diverse customer base across various industries. For the three and nine months ended September 30, 2015, the Company does not have a major customer on a consolidated basis. However, a significant amount of the Company's revenues are derived from long-term contracts with large clients. TSYS derives revenues from providing various processing and other services to these clients, including processing of consumer and commercial accounts, as well as revenues for reimbursable items. The loss of one of the Company's large clients could have a material adverse effect on the Company's financial position, results of operations and cash flows.

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### **Operating Segments**

TSYS services are provided through four operating segments: North America Services, International Services, Merchant Services and NetSpend. Refer to Note 8 in the Notes to Unaudited Consolidated Financial Statements for more information on the Company's operating segments.

The Company's North America and International segments have many long-term customer contracts with card issuers providing account processing and output services for printing and embossing items. These contracts generally require advance notice prior to the end of the contract if a client chooses not to renew. Additionally, some contracts may allow for early termination upon the occurrence of certain events such as a change in control. The termination fees paid upon the occurrence of such events are designed primarily to cover balance sheet exposure related to items such as capitalized conversion costs or client incentives associated with the contract and, in some cases, may cover a portion of lost future revenue and profit. Although these contracts may be terminated upon certain occurrences, the contracts provide the segment with a steady revenue stream since a vast majority of the contracts are honored through the contracted expiration date.

These services are provided throughout the period of each account's use, starting from a card-issuing client processing an application for a card. Services may include processing the card application, initiating service for the cardholder, processing each card transaction for the issuing retailer or financial institution and accumulating the account's transactions. Fraud management services monitor the unauthorized use of accounts which have been reported to be lost, stolen, or which exceed credit limits. Fraud detection systems help identify fraudulent transactions by monitoring each accountholder's purchasing patterns and flagging unusual purchases. Other services provided include customized communications to cardholders, information verification associated with granting credit, debt collection and customer service.

TSYS revenues in its North America Services and International Services segments are derived from electronic payment processing. There are certain basic core services directly tied to accounts on file and transactions. These are provided to all of TSYS processing clients. The core services begin with an AOF.

The core services include housing an account on TSYS system (AOF), authorizing transactions (authorizations), accumulating monthly transactional activity (transactions) and providing a monthly statement (statement generation). From these core services, TSYS clients also have the option to use fraud and portfolio management services. Collectively, these services are considered volume-based revenues.

Non-volume related revenues include processing fees which are not directly associated with AOF and transactional activity, such as value added products and services, custom programming and certain other services, which are only offered to TSYS processing clients.

Additionally, certain clients license the Company's processing systems and process in-house. Since the accounts are processed outside of TSYS for licensing arrangements, the AOF and other volumes are not available to TSYS. Thus, volumes reported by TSYS do not include volumes associated with licensing.

Output and managed services include offerings such as card production, statement production, correspondence and call center support services.

A summary of each segment's results follows:

#### *North America Services*

The North America Services segment provides payment processing and related services to clients based primarily in North America. Growth in revenues and operating profit in this segment is derived from retaining and growing the core business and improving the overall cost structure. Growing the core business comes primarily from an increase in account usage, growth from existing clients and sales to new clients and the related account conversions. This segment has two major customers for the three and nine month periods ended September 30, 2015.

In July 2012, TSYS executed a master services agreement, with a minimum six year term, with Bank of America to provide processing services for its consumer credit card portfolios in the U.S. In addition, TSYS continues to process Bank of America's commercial credit card portfolios in the U.S. and internationally. In May 2015, the contract term for processing both the consumer and commercial credit card portfolios was extended for an additional 18 months.

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Below is a summary of the North America Services segment:

<i>(in thousands)</i>	Three months ended September 30,			Nine months ended September 30,		
	2015	2014	Percent Change	2015	2014	Percent Change
Volume-based revenues	\$ 154,693	123,065	25.7%	\$ 441,690	353,527	24.9%
Non-volume related revenues:						
Processing fees	57,882	54,895	5.4	175,438	157,664	11.3
Value-added, custom programming, licensing and other	38,356	27,669	38.6	110,818	84,221	31.6
Output and managed services	42,640	35,328	20.7	119,043	103,131	15.4
Total non-volume related revenues	138,878	117,892	17.8	405,299	345,016	17.5
Total revenues before reimbursable items	293,571	240,957	21.8	846,989	698,543	21.3
Reimbursable items	47,845	41,876	14.3	137,504	119,792	14.8
Total revenues	\$ 341,416	282,833	20.7	\$ 984,493	818,335	20.3
Adjusted segment operating income <sup>1</sup>	\$ 113,946	92,736	22.9	\$ 324,902	251,892	29.0
Adjusted segment operating margin <sup>2</sup>	38.8%	38.5%		38.4%	36.1%	
Key indicators <i>(in millions)</i> :						
AOF				685.5	541.4	26.6
Transactions	4,156.7	2,833.6	46.7	11,509.6	7,857.9	46.5

<sup>1</sup> Adjusted segment operating income excludes acquisition intangible amortization and expenses associated with Corporate Administration and Other.

<sup>2</sup> Adjusted segment operating margin equals adjusted segment operating income divided by revenues before reimbursable items.

For the three and nine months ended September 30, 2015, respectively, approximately 52.7% and 52.1% of revenues before reimbursable items are driven by the volume of AOF and transactions processed and approximately 47.3% and 47.9% are derived from non-volume based revenues, such as processing fees, value-added products and services, custom programming and licensing arrangements.

The increases in revenues before reimbursable items and total segment revenues for the three and nine months ended September 30, 2015, respectively, as compared to the same periods in 2014, are driven by increases in revenues associated with new business and organic growth, partially offset by client portfolio deconversions and price reductions.

The increases in adjusted segment operating income for the three and nine months ended September 30, 2015, as compared to 2014, are driven by increases in revenues partially offset by increases in employee related expenses, and

technology and equipment expenses.

During the first quarter of 2015, two of the Company's largest prepaid processing clients in the North America segment informed TSYS that they do not intend to renew their prepaid processing agreements. The revenues associated with these clients, in the aggregate, accounted for approximately 2% of the Company's total consolidated revenues in the first nine months of 2015. One of the deconversions was completed in early October 2015. The other is expected to be completed by the end of 2016.

#### *International Services*

The International Services segment provides issuer and acquirer solutions to financial institutions and other organizations primarily based outside the North America region. Changes in revenues in this segment are derived from retaining and growing the core business. Growing the core business comes primarily from an increase in account usage, growth from existing clients and sales to new clients and the related account conversions. This segment has two major customers for the three and nine month periods ended September 30, 2015.

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Below is a summary of the International Services segment:

<i>(in thousands)</i>	Three months ended September 30,			Nine months ended September 30,		
	2015	2014	Percent Change	2015	2014	Percent Change
Volume-based revenues	\$ 30,231	33,788	(10.5)%	\$ 89,513	98,715	(9.3)%
Non-volume related revenues:						
Processing fees	16,357	16,981	(3.7)	46,958	47,719	(1.6)
Value-added, custom programming, licensing and other	22,687	24,908	(8.9)	62,874	68,530	(8.3)
Output and managed services	17,171	11,708	46.7	44,688	33,926	31.7
Total non-volume related revenues	56,215	53,597	4.9	154,520	150,175	2.9
Total revenues before reimbursable items	86,446	87,385	(1.1)	244,033	248,890	(2.0)
Reimbursable items	5,731	4,480	27.9	17,564	15,820	11.0
Total revenues	\$ 92,177	91,865	0.3	\$ 261,597	264,710	(1.2)
Adjusted segment operating income <sup>1</sup>	\$ 18,370	15,976	15.0	\$ 38,706	32,274	19.9
Adjusted segment operating margin <sup>2</sup>	21.3%	18.3%		15.9%	13.0%	
Key indicators <i>(in millions)</i> :						
AOF				74.9	64.1	16.9
Transactions	626.1	574.3	9.0	1,812.0	1,650.3	9.8

<sup>1</sup> Adjusted segment operating income excludes acquisition intangible amortization and expenses associated with Corporate Administration and Other.

<sup>2</sup> Adjusted segment operating margin equals adjusted segment operating income divided by revenues before reimbursable items.

For the three and nine months ended September 30, 2015, respectively, approximately 35.0% and 36.7% of revenues before reimbursable items are driven by the volume of AOF and transactions processed and approximately 65.0% and 63.3% are derived from non-volume based revenues, such as processing fees, value-added products and services, custom programming and licensing arrangements.

Revenues before reimbursable items decreased for the three and nine months ended September 30, 2015, as compared to the same periods in 2014 as a result of currency translation, partially offset by increases in non-volume based revenues.

Total segment revenues for the three and nine months ended September 30, 2015, respectively, as compared to the same periods in 2014, include decreases of \$8.3 million and \$25.4 million associated with currency translation.

The increases in adjusted segment operating income for the three and nine months ended September 30, 2015, as compared to 2014, are driven primarily by decreases in employment and technology and facilities expenses as a result



of currency translation.

Movements in foreign currency exchange rates as compared to the U.S. Dollar can result in foreign denominated financial statements being translated into more or fewer U.S. Dollars, which impacts the comparison to prior periods when the U.S. Dollar was stronger or weaker.

*Merchant Services*

The Merchant Services segment provides merchant processing and related services to clients based primarily in the United States. Merchant services revenues are derived from providing processing services, acquiring solutions, related systems and integrated support services to merchant acquirers and merchants. Revenues from merchant services include processing all payment forms including credit, debit, prepaid, electronic benefit transfer and electronic check for merchants of all sizes across a wide array of market verticals. Merchant services include authorization and capture of transactions; clearing and settlement of transactions; information reporting services related to transactions; merchant billing services; and point-of-sale (POS) equipment sales and service. This segment has no major customers for the three and nine month periods ended September 30, 2015.

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Below is a summary of the Merchant Services segment:

<i>(in thousands)</i>	Three months ended September 30,			Nine months ended September 30,		
	2015	2014	Percent Change	2015	2014	Percent Change
Revenues before reimbursable items	\$ 123,721	115,012	7.6%	\$ 351,987	327,972	7.3%
Reimbursable items	19,379	19,105	1.4	57,689	56,852	1.5
<b>Total revenues</b>	<b>\$ 143,100</b>	134,117	<b>6.7</b>	<b>\$ 409,676</b>	384,824	<b>6.5</b>
Adjusted segment operating income <sup>1</sup>	\$ 42,387	40,409	4.9	\$ 117,192	103,473	13.3
Adjusted segment operating margin <sup>2</sup>	34.3%	35.1%		33.3%	31.6%	
Key indicators <i>(in millions)</i> :						
POS transactions	1,117.3	1,034.4	8.0	3,191.3	3,061.7	4.2
Dollar sales volume	\$ 12,055.7	11,877.5	1.5	\$ 35,671.5	34,453.8	3.5

<sup>1</sup> Adjusted segment operating income excludes acquisition intangible amortization and expenses associated with Corporate Administration and Other.

<sup>2</sup> Adjusted segment operating margin equals adjusted segment operating income divided by revenues before reimbursable items.

The Merchant Services segment's results are driven by dollar sales volume and the authorization and capture transactions processed at the POS. This segment's authorization and capture transactions are primarily through Internet connectivity or dial-up.

For the three and nine months ended September 30, 2015, respectively, approximately 92.4% and 92.5% of the revenues of the Merchant Services segment, are influenced by several factors, including volumes related to transactions and dollar sales volume. The remaining 7.6% and 7.5% of this segment's revenues are derived from value added services, chargebacks, managed services, investigation, risk and collection services performed.

Revenues before reimbursable items increased for the three and nine months ended September 30, 2015, as compared to the same periods in 2014 as a result of higher processing volumes, product fees and processing fees in the Company's direct line of business partially offset by declines due to market factors such as industry consolidation and client in-sourcing in its indirect line of business.

The increases in total segment revenues for the three and nine months ended September 30, 2015, respectively, as compared to the same periods in 2014, are driven by higher processing volumes, product fees and processing fees.

The increases in adjusted segment operating income for the three and nine months ended September 30, 2015, are a result of higher revenues compared to the same periods in 2014.

*NetSpend*

The NetSpend segment is a program manager for Federal Deposit Insurance Corporation (FDIC) insured depository institutions that issue GPR cards and payroll cards and provide alternative financial services to underbanked and other consumers in the United States. The products within this segment provide underbanked consumers with access to FDIC-insured depository accounts with a menu of pricing and features specifically tailored to their needs. This segment has an extensive distribution and reload network comprised of financial service centers, employers, and retail locations throughout the United States. The NetSpend segment markets prepaid cards through multiple distribution channels, including direct-to-consumer and online marketing programs, alternative financial service providers, traditional retailers, and contractual relationships with corporate employers. This segment has no major customers for the three and nine month periods ended September 30, 2015.

The NetSpend segment's revenues primarily consist of a portion of the service fees and interchange revenues received by NetSpend's prepaid card Issuing Banks in connection with the programs managed by this segment. Cardholders are charged fees for transactions including fees for PIN and signature-based purchase transactions made using their prepaid cards, for Automated Teller Machine (ATM) withdrawals or other transactions conducted at ATMs, for balance inquiries, and monthly maintenance fees among others. Cardholders are also charged fees associated with additional products and services offered in connection with certain cards including the use of overdraft features, bill payment options, custom card designs and card-to-card transfers of funds initiated through call centers. The NetSpend segment also earns revenues from a portion of the interchange fees remitted by merchants when cardholders make purchase transactions using their cards. Subject to applicable law, interchange fees are fixed by the networks.

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Below is a summary of the NetSpend segment:

<i>(in thousands)</i>	Three months ended September 30,			Nine months ended September 30,		
	2015	2014	Percent Change	2015	2014	Percent Change
Total revenues (and revenues before reimbursable items)	\$ 139,648	114,048	22.4%	\$ 436,343	363,521	20.0%
Adjusted segment operating income <sup>1</sup>	\$ 37,315	36,123	3.3	\$ 109,224	95,543	14.3
Adjusted segment operating margin <sup>2</sup>	26.7%	31.7%		25.0%	26.3%	
Key indicators <i>(in millions)</i> :						
Number of active cards <sup>3</sup>				3.6	3.1	18.1
Number of active cards with direct deposit <sup>4</sup>				1.8	1.5	18.1
Percentage of active cards with direct deposit				49.3%	49.3%	
Gross dollar volume <sup>5</sup>	\$ 5,391.2	4,409.3	22.3	\$ 18,582.8	15,604.5	19.1

<sup>1</sup> Adjusted segment operating income excludes acquisition intangible amortization and expenses associated with Corporate Administration and Other.

<sup>2</sup> Adjusted segment operating margin equals adjusted segment operating income divided by revenues before reimbursable items.

<sup>3</sup> Number of active cards represents the total number of prepaid cards that have had a PIN or signature-based purchase transaction, a point-of-sale load transaction or an ATM withdrawal within three months of the date of determination.

<sup>4</sup> Number of active cards with direct deposit represents the number of active cards that have had a direct deposit load within three months of the date of determination.

<sup>5</sup> Gross dollar volume represents the total dollar volume of debit transactions and cash withdrawals made using prepaid cards.

For the three and nine months ended September 30, 2015, respectively, 70.2% and 69.1% of revenues were derived from service fees charged to cardholders and 29.8% and 30.9% of revenues were derived from interchange and other revenues. Service fee revenues are driven by the number of active cards, and in particular by the number of cards with direct deposit. Cardholders with direct deposit generally initiate more transactions and generate more revenues than those that do not take advantage of this feature. Interchange revenues are driven by gross dollar volume, which totaled approximately \$5.4 billion and \$18.6 billion, respectively, for the three and nine months ended September 30, 2015. Substantially all of the NetSpend segment's revenues are volume driven as they are driven by the active card and gross dollar volume indicators.

Total segment revenues for the three and nine months ended September 30, 2015, respectively, as compared to the same periods in 2014, increased \$25.6 million and \$72.8 million. Service fee revenue increased \$16.5 million and \$46.1 million, or 20.2% and 18.1%, respectively. The increase in service fee revenue was substantially driven by the increase in the number of active cards. Revenues from interchange and other services increased \$9.1 million and \$26.7 million, or 28.1% and 24.7%, respectively. These increases were primarily the result of increases in gross dollar

volume.

Cardholder funds and deposits related to NetSpend's prepaid products are held at FDIC-insured Issuing Banks for the benefit of the cardholders. NetSpend currently has active agreements with six Issuing Banks.

NetSpend's prepaid card business derived approximately one-fourth of its revenues from cardholders acquired through one of its third-party distributors.

### **Operating Expenses**

The Company's operating expenses consist of cost of services and selling, general and administrative expenses. Cost of services describes the direct expenses incurred in performing a particular service for the Company's customers, including the cost of direct labor expense in putting the service in saleable condition. Selling, general and administrative expenses are incurred in selling or marketing and for the direction of the enterprise as a whole, including accounting, legal fees, sales, investor relations and mergers and acquisitions.

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The Company's cost of services were \$456.5 million and \$1.4 billion, which were increases of 12.0% and 9.6% for the three and nine months ended September 30, 2015, respectively, compared to the same periods last year. The increases in cost of services are due to increases in employment and other costs due to the completion of client conversions. The Company's selling, general and administrative expenses were \$88.3 million and \$280.4 million, which were increases of 10.3% and 9.5% for the three and nine months ended September 30, 2015, respectively, compared to the same periods last year. The increases in selling, general and administrative expenses for the three and nine months ended September 30, 2015, are due primarily to increases in professional service fees and employment expenses partially offset by certain one-time state tax benefits of \$15.6 million that resulted from prior years but were recognized during the third quarter of 2015.

**Operating Income**

Operating income increased 26.0% and 34.8%, respectively, for the three and nine months ended September 30, 2015, compared to the same periods in 2014. The Company's operating profit margins for the three and nine months ended September 30, 2015 were 23.0% and 20.2%, respectively, compared to 21.0% and 17.1% for the same periods last year. TSYS' operating margins increased for the three and nine months ended September 30, 2015, as compared to the same periods in 2014, due primarily to an increase in revenues from payment processing and general purpose reloadable cards, partially offset by increases in employment expenses and technology and facilities expenses.

**Nonoperating Income (Expense)**

Interest income for the three and nine months ended September 30, 2015 was \$301,000 and \$1.0 million, respectively, which were increases of \$75,000 and \$154,000, compared to \$226,000 and \$848,000 for the same periods in 2014. Changes in interest income are primarily attributable to changes in the amount of cash available for investing.

Interest expense was \$10.2 million for both the three months ended September 30, 2015 and 2014. Interest expense for the nine months ended September 30, 2015 was \$30.6 million, a decrease of \$160,000, compared to \$30.7 million for the same period in 2014. The Company's interest expense on bonds was \$8.8 million and \$26.5 million, respectively, for both the three and nine months ended September 30, 2015 and 2014.

Occasionally, the Company will provide financing to its subsidiaries in the form of an intercompany loan, which is required to be repaid in U.S. Dollars. For its subsidiaries whose functional currency is other than the U.S. dollar, the translated balance of the financing (liability) is adjusted upward or downward to match the U.S. Dollar obligation (receivable) on the Company's financial statements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation.

The Company records foreign currency translation adjustments on foreign-denominated balance sheet accounts. The Company's International Services segment maintains several cash accounts denominated in foreign currencies, primarily in U.S. Dollars and British Pounds. As the Company translates the foreign-denominated cash balances into U.S. Dollars, the translated cash balance is adjusted upward or downward depending upon the foreign currency exchange movements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation in the Company's statements of income.

For the three and nine months ended September 30, 2015 the Company recorded a net translation gain of approximately \$442,000 and a net translation loss of \$468,000, respectively, related to intercompany loans and foreign-denominated balance sheet accounts. For the three and nine months ended September 30, 2014, the Company recorded net translation gains of approximately \$250,000 and net translation losses of \$574,000, respectively, related to intercompany loans and foreign-denominated balance sheet accounts.

The balance of the International Services segment's foreign-denominated cash accounts subject to risk of translation gains or losses as of September 30, 2015, was approximately \$7.7 million, the majority of which is denominated in U.S. Dollars and British Pounds. The net asset account balance subject to foreign currency exchange rates between the local currencies and the U.S. Dollar as of September 30, 2015 was \$26.4 million.

The Company recorded gains of \$1.9 million and \$3.4 million, respectively, on its investments in private equity for the three and nine months ended September 30, 2015 as a result of changes in value. The Company recorded gains of \$5,000 and \$239,000 on its investments in private equity for the three and nine months ended September 30, 2014, respectively, as a result of changes in value.

### **Income Taxes**

For a detailed discussion regarding income taxes, refer to Notes 1 and 15 in the Notes to Consolidated Financial Statements and Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

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TSYS effective income tax rate for the three months ended September 30, 2015 was 24.3%, compared to 32.2% for the same period in 2014. TSYS effective income tax rate for the nine months ended September 30, 2015 was 30.1%, compared to 32.9% for the same period in 2014. The primary differences in the 2015 rates compared to 2014 rates reflect changes in discrete items primarily due to increased federal tax credits realized during both the three and nine months ended September 30, 2015. The calculation of the effective tax rate is income taxes adjusted for income taxes associated with noncontrolling interest and equity income divided by TSYS pretax income adjusted for noncontrolling interest in consolidated subsidiaries net income and equity pre-tax earnings of its equity investments. Refer to Note 7 in the Notes to Unaudited Condensed Consolidated Financial Statements for more information on income taxes.

In the normal course of business, TSYS is subject to examinations from various tax authorities. These examinations may alter the timing or amount of taxable income or deductions or the allocation of income among tax jurisdictions.

TSYS continually monitors and evaluates the potential impact of current events and circumstances on the estimates and assumptions used in the analysis of its income tax positions, and, accordingly, TSYS effective tax rate may fluctuate in the future.

No provision for U.S. federal and state income taxes has been made in the Company's consolidated financial statements for those non-U.S. subsidiaries whose earnings are considered to be permanently reinvested. The amount of undistributed earnings considered to be reinvested which may be subject to tax upon distribution was approximately \$86.9 million as of September 30, 2015. A distribution of these non-U.S. earnings in the form of dividends, or otherwise, would subject the Company to both U.S. federal and state income taxes, as adjusted for non-U.S. tax credits, and withholding taxes payable to the various non-U.S. countries. Determination of the amount of any unrecognized deferred income tax liability on these undistributed earnings is not practicable.

**Equity in Income of Equity Investments**

The Company has two equity investments located in Mexico and China that are accounted for under the equity method of accounting. TSYS share of income from its equity in equity investments was \$5.3 million and \$4.1 million for the three months ended September 30, 2015 and 2014, respectively. TSYS share of income from its equity in equity investments was \$15.3 million and \$11.8 million for the nine months ended September 30, 2015 and 2014, respectively.

**Net Income**

Net income for the three and nine months ended September 30, 2015 was \$122.1 million and \$284.3 million, respectively, which were increases of \$36.9 million and \$36.2 million, compared to the same periods in 2014. For the nine months, September 30, 2014 net income included a gain on the disposal of the Company's Japan operations. The increases for both the three and nine months ended September 30, 2015 were due to one-time state and federal tax credits from prior years realized during the third quarter of 2015 and increases in revenues from processing services and general purpose reloadable cards, partially offset by increases in employment and technology expenses.

Net income attributable to noncontrolling interest increased \$35,000 and decreased \$2.0 million, respectively, for the three and nine months ended September 30, 2015, compared to the same periods in 2014. The decrease for the nine months ended September 30, 2015 is driven by the sale of GP Network Corporation (GP Net) in 2014 and the operating results of the Company's European call center business.

Net income attributable to TSYS common shareholders for the three months ended September 30, 2015, increased 43.9%, or \$36.8 million, to \$120.6 million, or basic and diluted EPS of \$0.66 and \$0.65, respectively, compared to



\$83.8 million, or basic and diluted EPS of \$0.45 for the same period in 2014. Net income attributable to TSYS common shareholders for the nine months ended September 30, 2015, increased 15.7%, or \$38.2 million, to \$281.2 million, or basic and diluted EPS of \$1.53 and \$1.52, respectively, compared to \$243.0 million, or basic and diluted EPS of \$1.30 and \$1.29, respectively, for the same period in 2014.

**Table of Contents****Non-GAAP Measures**

Management evaluates the Company's operating performance based upon operating margin excluding reimbursables, adjusted EBITDA and adjusted EPS, which are all non-generally accepted accounting principles (non-GAAP) measures. TSYS also uses these non-GAAP financial measures to evaluate and assess TSYS' financial performance against budget.

Although not a substitute for GAAP, TSYS believes that non-GAAP financial measures are important to enable investors to understand and evaluate its ongoing operating results. Accordingly, TSYS includes non-GAAP financial measures when reporting its financial results to shareholders and potential investors in order to provide them with an additional tool to evaluate TSYS' ongoing business operations. TSYS believes that the non-GAAP financial measures are representative of comparative financial performance that reflects the economic substance of TSYS' current and ongoing business operations.

Although non-GAAP financial measures are often used to measure TSYS' operating results and assess its financial performance, they are not necessarily comparable to similarly titled captions of other companies due to potential inconsistencies in the method of calculation.

TSYS believes that its use of non-GAAP financial measures provides investors with the same key financial performance indicators that are utilized by management to assess TSYS' operating results, evaluate the business and make operational decisions on a prospective, going-forward basis. Hence, management provides disclosure of non-GAAP financial measures to give shareholders and potential investors an opportunity to see TSYS as viewed by management, to assess TSYS with some of the same tools that management utilizes internally and to be able to compare such information with prior periods. TSYS believes that the presentation of GAAP financial measures alone would not provide its shareholders and potential investors with the ability to appropriately analyze its ongoing operational results, and therefore expected future results. TSYS therefore believes that inclusion of non-GAAP financial measures provides investors with additional information to help them better understand its financial statements just as management utilizes these non-GAAP financial measures to better understand the business, manage budgets and allocate resources.

The following tables provide a reconciliation of GAAP to the Company's non-GAAP financial measures:

**Revenues Before Reimbursable Items and Operating Margin Excluding Reimbursable Items**

<i>(in thousands)</i>	<b>Three months ended</b>		<b>Nine months ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
Operating income (a)	<b>\$ 163,104</b>	129,407	<b>416,202</b>	308,867
Total revenues (b)	<b>\$ 707,890</b>	616,891	<b>2,062,698</b>	1,811,774
Less reimbursable items	<b>71,504</b>	64,031	<b>208,444</b>	188,096
Revenues before reimbursable items (c)	<b>\$ 636,386</b>	552,860	<b>1,854,254</b>	1,623,678
Operating margin (as reported) (a)/(b)	<b>23.0%</b>	21.0%	<b>20.2%</b>	17.1%

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Operating margin excluding reimbursable items (a)/(c)	<b>25.6%</b>	23.4%	<b>22.5%</b>	19.0%
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**Table of Contents****Adjusted EBITDA**

<i>(in thousands)</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
<b>Net income</b>	<b>\$ 122,051</b>	85,198	<b>284,325</b>	248,163
Adjust for:				
Deduct: Income from discontinued operations		(880)		(51,993)
Deduct: Equity in income of equity investments, net of tax	<b>(5,336)</b>	(4,135)	<b>(15,309)</b>	(11,831)
Add: Income taxes	<b>37,825</b>	39,227	<b>119,204</b>	94,333
Add: Nonoperating expenses, net	<b>8,564</b>	9,997	<b>27,982</b>	30,195
Add: Depreciation and amortization	<b>64,499</b>	62,434	<b>191,219</b>	183,430
<b>EBITDA</b>	<b>227,603</b>	191,841	<b>607,421</b>	492,297
Adjust for:				
Add: Share-based compensation	<b>11,295</b>	5,420	<b>31,468</b>	23,019
Add: NetSpend merger and acquisition expenses		779		3,213
<b>Adjusted EBITDA</b>	<b>\$ 238,898</b>	198,040	<b>638,889</b>	518,529
Deduct: State tax credits and related expenses	<b>(15,084)</b>		<b>(15,084)</b>	
<b>Adjusted EBITDA without impact of one-time tax items</b>	<b>\$ 223,814</b>	198,040	<b>623,805</b>	518,529

**Adjusted Earnings Per Share**

<i>(in thousands, except per share data)</i>	<b>Three months ended September 30,</b>		<b>Nine months ended September 30,</b>	
	<b>2015</b>	2014	<b>2015</b>	2014
Income from continuing operations attributable to TSYS common shareholders, as reported (GAAP)	<b>\$ 120,622</b>	82,925	<b>281,216</b>	192,018
Adjust for amounts attributable to TSYS common shareholders (net of tax):				
Acquisition intangible amortization, net of tax	<b>15,104</b>	15,762	<b>45,948</b>	47,374
Share-based compensation, net of tax	<b>7,544</b>	3,573	<b>21,018</b>	15,174
NetSpend merger and acquisition expenses*		786		3,111
Adjusted earnings	<b>\$ 143,270</b>	103,046	<b>348,182</b>	257,677
	<b>(23,557)</b>		<b>(23,557)</b>	

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Deduct: Federal and state tax credits and related expenses, net of tax				
Adjusted earnings without impact of one-time tax items	\$ 119,713	103,046	324,625	257,677
Basic EPS - Income from continuing operations attributable to TSYS common shareholders, as reported (GAAP)				
	\$ 0.66	0.45	1.53	1.03
Adjust for amounts attributable to TSYS common shareholders (net of tax):				
Acquisition intangible amortization, net of tax	0.08	0.08	0.25	0.25
Share-based compensation, net of tax	0.04	0.02	0.11	0.08
NetSpend merger and acquisition expenses*		0.00		0.02
Adjusted EPS**	\$ 0.78	0.56	1.89	1.38
Deduct: Federal and state tax credits and related expenses, net of tax				
	(0.13)		(0.13)	
Adjusted EPS without impact of one-time tax items	\$ 0.65	0.56	1.76	1.38
Average common shares and participating securities	183,954	185,577	184,320	186,559

\* Certain merger and acquisition costs are nondeductible for income tax purposes.

\*\* Adjusted EPS amounts may not total due to rounding.

**Table of Contents****Projected Outlook for 2015**

As compared to 2014, TSYS expects its 2015 total revenues to increase by 11%-12%, its revenues before reimbursable items to increase by 12%-13%, and its adjusted EPS from continuing operations attributable to TSYS common shareholders to increase by 24%-26%. The guidance is based on the following assumptions with respect to 2015: (1) there will be no significant movements in the London Interbank Offered Rate (LIBOR) and TSYS will not make any significant draws on the remaining balance of its revolving credit facility; (2) there will be no significant movement in foreign currency exchange rates related to TSYS business; (3) TSYS will not incur significant expenses associated with the conversion of new large clients, additional acquisitions, or any significant impairment of goodwill or other intangibles; (4) there will be no deconversions of large clients during the year; and (5) the economy will not worsen. In addition, TSYS earnings guidance for 2015 does not include the impact of any future share repurchases.

**Financial Position, Liquidity and Capital Resources****Cash Flows**

The Consolidated Statements of Cash Flows detail the Company's cash flows from operating, investing and financing activities. TSYS primary method of funding its operations and growth has been cash generated from current operations. TSYS has occasionally used borrowed funds to supplement financing of capital expenditures and acquisitions. For more information regarding borrowings, refer to Note 5 in the Notes to Unaudited Consolidated Financial Statements.

***Cash Flows From Operating Activities***

<i>(in thousands)</i>	<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
Net income	<b>\$ 284,325</b>	248,163
Depreciation and amortization	<b>191,219</b>	184,827
Dividends received from equity investments	<b>12,092</b>	9,189
Gain on disposal of subsidiaries		(87,013)
Other noncash items and charges, net	<b>20,617</b>	28,797
Net change in current and other assets and current and other liabilities	<b>(47,699)</b>	6,151
Net cash provided by operating activities	<b>\$ 460,554</b>	390,114

TSYS main source of funds is derived from operating activities, specifically net income. In 2014, net income included the gain on the disposal of the Company's Japan operations. The increase in net cash provided by operating activities for the nine months ended September 30, 2015 is primarily the result of the increase in net income, excluding the gain on the disposal of the Company's Japan operations.

Net change in current and other assets and current and other liabilities include accounts receivable, prepaid expenses, other current assets and other assets, accounts payable, accrued salaries and employee benefits, other current liabilities and other liabilities. The change in accounts receivable as of September 30, 2015, as compared to September 30, 2014, is the result of timing of collections compared to billings as well as increased billings. The change in accounts payable and other liabilities for the same period is the result of the payments of vendor invoices, the timing of payments and the reduction of liabilities related to the disposal of the Company's Japan operations.



**Table of Contents*****Cash Flows From Investing Activities***

<i>(in thousands)</i>	<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
Additions to contract acquisition costs	<b>\$ (50,971)</b>	(66,540)
Purchases of property and equipment, net	<b>(36,505)</b>	(55,356)
Additions to internally developed computer software	<b>(31,654)</b>	(31,263)
Additions to licensed computer software from vendors	<b>(17,052)</b>	(14,497)
Purchase of private equity investments	<b>(3,525)</b>	(3,290)
Cash used in acquisitions, net of cash acquired	<b>(750)</b>	(38,584)
Proceeds from disposition, net of expenses paid and cash disposed		45,002
Proceeds from sale of private equity investment	<b>1,839</b>	
Net cash used in investing activities	<b>\$ (138,618)</b>	(164,528)

The primary use of cash for investing activities in 2015 was for investments in contract acquisition costs associated with obtaining and servicing new or existing clients. Other major uses of cash for investing activities in 2015 were for the addition of property and equipment, internal development of computer software and the purchase of licensed computer software. The major source of cash for investing activities in 2014 were proceeds from the disposition of its Japan operations, net of expenses paid and cash disposed. The major uses of cash for investing activities in 2014 were investments in contract acquisition costs associated with obtaining and servicing new or existing clients, the addition of property and equipment, internal development of computer software and the purchase of licensed computer software conversions.

***Contract Acquisition Costs***

TSYS makes cash payments for processing rights, third-party development costs and other direct salary-related costs in connection with converting new clients to the Company's processing systems. The Company's investments in contract acquisition costs were \$51.0 million for the nine months ended September 30, 2015, compared to \$66.5 million for the nine months ended September 30, 2014.

***Private Equity Investments***

The Company has entered into limited partnership agreements in connection with investing in two Atlanta-based venture capital funds focused exclusively on investing in technology-enabled financial services companies. Pursuant to each limited partnership agreement, the Company has committed to invest up to \$20.0 million in each fund so long as its ownership interest in each fund does not exceed 50%. During the first nine months of 2015, the Company made additional investments in the funds in an aggregate amount of \$3.5 million. During the first nine months of 2014, the Company made additional investments of \$3.3 million in one fund.

***Cash Flows From Financing Activities***



<i>(in thousands)</i>	<b>Nine months ended September 30,</b>	
	<b>2015</b>	<b>2014</b>
Repurchase of common stock under plans and tax withholding	\$ (83,635)	(120,894)
Dividends paid on common stock	(55,277)	(56,159)
Principal payments on long-term borrowings and capital lease obligations	(42,215)	(48,682)
Subsidiary dividends paid to noncontrolling shareholders	(3,796)	(6,369)
Purchase of noncontrolling interest		(37,500)
Proceeds from borrowings of long-term debt	1,912	
Excess tax benefit from share-based payment arrangements	4,892	6,538
Proceeds from exercise of stock options	19,690	26,877
Net cash used in financing activities	\$ (158,429)	(236,189)

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The main uses of cash for financing activities in 2015 were the repurchase of outstanding shares of common stock, the payment of dividends and the principal payments on long-term borrowings and capital lease obligations. The main uses of cash in 2014 were the repurchase of outstanding shares of common stock, the purchase of an additional 15% of the noncontrolling interest in Central Payment Co., LLC (CPAY), the payment of dividends, principal payments on long-term borrowings and capital lease obligations and the repurchase of outstanding shares of common stock. The main source of cash provided by financing activities in 2015 and 2014 were the proceeds from exercises of stock options.

### *Borrowings*

Refer to Note 5 in the Notes to Unaudited Consolidated Financial Statements for more information on borrowings.

### *Stock Repurchase*

For a detailed discussion regarding the Company's stock repurchase plan, see Item 7: Management's Discussion and Analysis of Financial Condition and Results of Operations, which is included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC.

In January 2015, TSYS announced that its Board had approved a new stock repurchase plan to repurchase up to 20 million shares of TSYS stock. The shares may be purchased from time to time at prices considered appropriate. There is no expiration date of the plan. The previously existing stock plan was terminated.

During the nine months ended September 30, 2015, the Company purchased 2.2 million shares for approximately \$83.5 million, at an average price of \$38.85.

### *Dividends*

Dividends on common stock of \$55.3 million were paid during the nine months ended September 30, 2015, compared to \$56.2 million during the nine months ended September 30, 2014.

## **Foreign Operations**

TSYS operates internationally and is subject to adverse movements in foreign currency exchange rates. TSYS has not entered into foreign exchange forward contracts to reduce its exposure to foreign currency rate changes. TSYS continues to analyze potential hedging instruments to safeguard it from significant foreign currency translation risks.

TSYS maintains operating cash accounts outside the United States. Refer to Note 4 in the Notes to Unaudited Consolidated Financial Statements for more information on cash and cash equivalents. TSYS has adopted the permanent reinvestment exception under GAAP with respect to future earnings of certain foreign subsidiaries. While some of the foreign cash is available to repay intercompany financing arrangements, remaining amounts are not presently available to fund domestic operations and obligations without paying a significant amount of taxes upon its repatriation. Demand on the Company's cash has increased as a result of its strategic initiatives. TSYS funds these initiatives through a balance of internally generated cash, external sources of capital, and, when advantageous, access to foreign cash in a tax efficient manner. Where local regulations limit an efficient intercompany transfer of amounts held outside of the U.S., TSYS will continue to utilize these funds for local liquidity needs. Under current law, balances available to be repatriated to the U.S. would be subject to U.S. federal income taxes, less applicable foreign tax credits. TSYS has provided for the U.S. federal tax liability on these amounts for financial statement purposes, except for foreign earnings that are considered permanently reinvested outside of the U.S. TSYS utilizes a variety of

tax planning and financing strategies with the objective of having its worldwide cash available in the locations where it is needed.

### **Impact of Inflation**

Although the impact of inflation on its operations cannot be precisely determined, the Company believes that by controlling its operating expenses, and by taking advantage of more efficient computer hardware and software, it can minimize the impact of inflation.

### **Working Capital**

TSYS may seek additional external sources of capital in the future. The form of any such financing will vary depending upon prevailing market and other conditions and may include short-term or long-term borrowings from financial institutions

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or the issuance of additional equity and/or debt securities such as industrial revenue bonds. However, there can be no assurance that funds will be available on terms acceptable to TSYS. Management expects that TSYS will continue to be able to fund a significant portion of its capital expenditure needs through internally generated cash in the future, as evidenced by TSYS' current ratio of 2.8:1. As of September 30, 2015, TSYS had working capital of \$571.0 million compared to \$394.0 million as of December 31, 2014.

## **Legal Proceedings**

Refer to Note 16 of the Company's audited financial statements for the year ended December 31, 2014, which are included as Exhibit 13.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, for a discussion regarding commitments and contingencies including legal proceedings. Also, for more information regarding the Company's legal proceedings, refer to Note 10 in the Notes to Unaudited Consolidated Financial Statements.

## **Forward-Looking Statements**

Certain statements contained in this filing which are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act (the Act). These forward-looking statements include, among others: (i) TSYS' expectation with respect to the effect of recent accounting pronouncements; (ii) TSYS' expectation that it will be able to fund a significant portion of its capital expenditure needs through internally generated cash in the future; (iii) TSYS' earnings guidance for 2015 total revenues, revenues before reimbursable items, and adjusted EPS attributable to TSYS' common shareholders from continuing operations; (iv) TSYS' belief with respect to lawsuits, claims and other complaints; (v) TSYS' expectation with respect to certain tax matters; (vi) TSYS' expectation with respect to the timing of deconversions and the assumptions underlying such statements. In addition, certain statements in future filings by TSYS with the Securities and Exchange Commission, in press releases, and in oral and written statements made by or with the approval of TSYS which are not statements of historical fact constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenue, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans and objectives of TSYS or its management or Board of Directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes, anticipates, expects, intends, targeted, estimates, projects, plans, may, could, and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying these statements.

These statements are based upon the current beliefs and expectations of TSYS' management and are subject to significant risks and uncertainties. Actual results may differ materially from those contemplated by the forward-looking statements. A number of important factors could cause actual results to differ materially from those contemplated by the Company's forward-looking statements. Many of these factors are beyond TSYS' ability to control or predict. These factors include, but are not limited to:

the material breach of security of any of TSYS' systems;

TSYS incurs expenses associated with the signing of a significant client;

organic growth rates for TSYS existing clients are lower than anticipated whether as a result of unemployment rates, card delinquencies and charge off rates or otherwise or attrition rates of existing clients are higher than anticipated;

TSYS does not convert and deconvert clients portfolios as scheduled;

risks associated with foreign operations, including adverse developments with respect to foreign currency exchange rates;

adverse developments with respect to entering into contracts with new clients and retaining current clients;

consolidation in the financial services and other industries, including the merger of TSYS clients with entities that are not TSYS processing clients, the sale of portfolios by TSYS clients to entities that are not TSYS processing clients and financial institutions which are TSYS clients otherwise ceasing to exist;

the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on TSYS and its clients;

adverse developments with respect to the payment card industry in general, including a decline in the use of cards as a payment mechanism;

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the impact of potential and completed acquisitions, including the costs associated therewith, their being more difficult to integrate than anticipated, and the inability to achieve the anticipated growth opportunities and other benefits of the acquisitions;

the costs and effects of litigation, investigations or similar matters or adverse facts and developments relating thereto;

the impact of the application of and/or changes in accounting principles;

TSYS inability to timely, successfully and cost-effectively improve and implement processing systems to provide new products, increased functionality and increased efficiencies;

TSYS reliance on financial institution sponsors;

changes occur in laws, rules, regulations, credit card association rules, prepaid industry rules, or other industry standards affecting TSYS and its clients that may result in costly new compliance burdens on TSYS and its clients and lead to a decrease in the volume and/or number of transactions processed or limit the types and amounts of fees that can be charged to customers;

successfully managing the potential both for patent protection and patent liability in the context of rapidly developing legal framework for expansive patent protection;

one or more of the assumptions upon which TSYS earnings guidance for 2015 is based is inaccurate;

the effect of current domestic and worldwide economic and geopolitical conditions;

the impact on TSYS business, as well as on the risks set forth above, of various domestic or international military or terrorist activities or conflicts;

other risk factors described in the Risk Factors and other sections of TSYS Annual Report on Form 10-K for the fiscal year ended December 31, 2014 and other filings with the Securities and Exchange Commission; and

TSYS ability to manage the foregoing and other risks.

These forward-looking statements speak only as of the date on which they are made and TSYS does not intend to update any forward-looking statement as a result of new information, future developments or otherwise.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

**Foreign Exchange Risk**

The Company is exposed to foreign exchange risk because it has assets, liabilities, revenues and expenses denominated in foreign currencies other than the U.S. Dollar. These currencies are translated into U.S. Dollars at current exchange rates, except for revenues, costs and expenses and net income, which are translated at the average exchange rate for each reporting period. Net exchange gains or losses resulting from the translation of assets and liabilities of foreign operations, net of tax, are accumulated in a separate section of shareholders' equity entitled accumulated other comprehensive loss, net.

Currently, the Company does not use financial instruments to hedge exposure to exchange rate changes.

The following table presents the carrying value of the net assets of TSYS' foreign operations in U.S. Dollars as of September 30, 2015:

<i>(in millions)</i>	<b>September 30, 2015</b>
Europe	\$ 198.2
China	94.1
Mexico	7.4
Other	35.4

The Company provides financing to its international operations through intercompany loans that require the operation to repay the financing in amounts denominated in currencies other than the local currency. The functional currency of the operation is the respective local currency. As it translates the foreign currency denominated financial statements into U.S. Dollars, the translated balance of the financing (liability) is adjusted upward or downward to match the obligation (receivable) on its financial statements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation.

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TSYS records foreign currency translation adjustments associated with other balance sheet accounts. The International Services segment maintains several cash accounts denominated in foreign currencies, primarily in U.S. Dollars and British Pounds. As TSYS translates the foreign-denominated cash balances into U.S. Dollars, the translated cash balance is adjusted upward or downward depending upon the foreign currency exchange movements. The upward or downward adjustment is recorded as a gain or loss on foreign currency translation in the statements of income.

TSYS recorded a net translation gain of approximately \$442,000 and a net translation loss of \$468,000 for the three and nine months ended September 30, 2015, respectively, relating to the translation of cash and other balance sheet accounts. The balance of the Company's foreign-denominated cash accounts subject to risk of translation gains or losses as of September 30, 2015, was approximately \$7.7 million, the majority of which was denominated in U.S. Dollars and British Pounds.

The net asset account balance subject to foreign currency exchange rates between the local currencies and the U.S. Dollar as of September 30, 2015, was \$26.4 million. The following table presents the potential effect on income before income taxes of hypothetical shifts in the foreign currency exchange rate between the local currencies and the U.S. Dollar of plus-or-minus 100 basis points, 500 basis points and 1,000 basis points based on the net asset account balance of \$26.4 million as of September 30, 2015.

	Effect of basis point change					
	Increase in basis point of			Decrease in basis point of		
(in thousands)	100	500	1,000	100	500	1,000
Effect on income before income taxes	\$ 264	1,318	2,636	(264)	(1,318)	(2,636)

**Interest Rate Risk**

TSYS is also exposed to interest rate risk associated with the investing of available cash and the use of debt. TSYS invests available cash in conservative short-term instruments and is subject to changes in interest rates.

The Company's Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the SEC, contains a discussion of interest rate risk and the Company's debt obligations that are sensitive to changes in interest rates. Also, refer to Note 5 in the Notes to Unaudited Consolidated Financial Statements for more information on the Company's long-term debt.

**Item 4. Controls and Procedures.**

We have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this quarterly report as required by Rule 13a-15 of the Securities Exchange Act of 1934, as amended ( Exchange Act ). This evaluation was carried out under the supervision and with the participation of the Company's management, including its chief executive officer and chief financial officer. Based on this evaluation, the chief executive officer and chief financial officer concluded that as of September 30, 2015, TSYS disclosure controls and procedures were designed and operating effectively to ensure that the information required to be disclosed by TSYS in reports that it files under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and were also designed and operating effectively to ensure that the information required to be disclosed in the reports that TSYS files or submits under the Exchange Act is accumulated and communicated to management, as appropriate to allow timely decisions regarding required



disclosure.

No change in TSYS' internal control over financial reporting occurred during the period covered by this report that materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## **Part II OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

For information regarding TSYS' legal proceedings, refer to Note 10 of the Notes to Unaudited Consolidated Financial Statements which is incorporated by reference into this item.

**Table of Contents****Item 1A. Risk Factors.**

In addition to the other information set forth in this report, one should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2014, which could materially affect the Company's financial position, results of operations or cash flows. The risks described in the Company's Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely affect the Company's financial position, results of operations or cash flows.

There have been no material changes in the Company's risk factors from those disclosed in the Company's 2014 Annual Report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

<i>(in thousands, except per share data)</i>	Total Number of		Total Number of	
	Shares	Average Price	Shares	Average Price
	Purchased	Paid per Share	Purchased as Part of Publicly Announced Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans of Programs
July 2015		\$	2,150	17,850
August 2015			2,150	17,850
September 2015	2*	46.31	2,150	17,850
Total	2*	\$ 46.31		

\* Consists of delivery of shares to TSYS on vesting of shares to pay taxes.

**Item 6. Exhibits.**

a) Exhibits

Exhibit Number	Description
10.1	Form of Amendment to Senior Executive Stock Option Agreement and Senior Executive Performance Share Agreement
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

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32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

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**TOTAL SYSTEM SERVICES, INC.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TOTAL SYSTEM SERVICES, INC.**

Date: November 5, 2015

by: /s/ M. Troy Woods  
M. Troy Woods  
Chairman, President and Chief Executive Officer

Date: November 5, 2015

by: /s/ Paul M. Todd  
Paul M. Todd  
Senior Executive Vice President and Chief Financial Officer

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**TOTAL SYSTEM SERVICES, INC.**

**Exhibit Index**

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