

ESTEE LAUDER COMPANIES INC

Form 10-Q

February 05, 2014

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549-1004

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended December 31, 2013

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission file number: 1-14064

The Estée Lauder Companies Inc.

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(Exact name of registrant as specified in its charter)

Delaware

11-2408943

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

767 Fifth Avenue, New York, New York

10153

(Address of principal executive offices)

(Zip Code)

212-572-4200

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At January 29, 2014, 238,523,061 shares of the registrant's Class A Common Stock, \$.01 par value, and 148,728,082 shares of the registrant's Class B Common Stock, \$.01 par value, were outstanding.

Table of Contents

THE ESTÉE LAUDER COMPANIES INC.

INDEX

		Page
<u>Part I.</u>	<u>Financial Information</u>	
<u>Item 1.</u>	<u>Financial Statements (Unaudited)</u>	
	<u>Consolidated Statements of Earnings</u> <u>Three and Six Months Ended December 31, 2013 and 2012</u>	2
	<u>Consolidated Statements of Comprehensive Income (Loss)</u> <u>Three and Six Months Ended December 31, 2013 and 2012</u>	3
	<u>Consolidated Balance Sheets</u> <u>December 31, 2013 and June 30, 2013 (Audited)</u>	4
	<u>Consolidated Statements of Cash Flows</u> <u>Six Months Ended December 31, 2013 and 2012</u>	5
	<u>Notes to Consolidated Financial Statements</u>	6
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	27
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	45
<u>Item 4.</u>	<u>Controls and Procedures</u>	45
<u>Part II.</u>	<u>Other Information</u>	
<u>Item 1.</u>	<u>Legal Proceedings</u>	46
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	46
<u>Item 6.</u>	<u>Exhibits</u>	47
<u>Signatures</u>		48

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements.****THE ESTÉE LAUDER COMPANIES INC.****CONSOLIDATED STATEMENTS OF EARNINGS****(Unaudited)**

	Three Months Ended December 31		Six Months Ended December 31	
	2013	2012	2013	2012
	(In millions, except per share data)			
Net Sales	\$ 3,018.7	\$ 2,933.0	\$ 5,693.7	\$ 5,482.5
Cost of Sales	581.6	568.0	1,125.7	1,107.2
Gross Profit	2,437.1	2,365.0	4,568.0	4,375.3
Operating expenses				
Selling, general and administrative	1,784.2	1,698.6	3,464.4	3,226.5
Restructuring and other charges	(3.4)	13.3	(2.2)	13.7
Total operating expenses	1,780.8	1,711.9	3,462.2	3,240.2
Operating Income	656.3	653.1	1,105.8	1,135.1
Interest expense, net	12.4	13.4	25.9	29.2
Interest expense on debt extinguishment				19.1
Other income		21.3		23.1
Earnings before Income Taxes	643.9	661.0	1,079.9	1,109.9
Provision for income taxes	208.7	211.6	342.9	360.9
Net Earnings	435.2	449.4	737.0	749.0
Net earnings attributable to noncontrolling interests	(2.7)	(1.9)	(3.8)	(2.0)
Net Earnings Attributable to The Estée Lauder Companies Inc.	\$ 432.5	\$ 447.5	\$ 733.2	\$ 747.0
Net earnings attributable to The Estée Lauder Companies Inc. per common share				
Basic	\$ 1.11	\$ 1.16	\$ 1.89	\$ 1.93
Diluted	1.09	1.13	1.86	1.89
Weighted-average common shares outstanding				
Basic	388.3	387.4	388.1	387.6
Diluted	395.4	394.7	395.1	395.1

