

Wayfair Inc.  
Form SC 13G  
February 14, 2017

**Securities and Exchange Commission**

**Washington, D.C. 20549**

**Schedule 13G**

**Under the Securities Exchange Act of 1934**

**(Amendment No. )\***

**Wayfair, Inc.**

**(Name of Issuer)**

**Class A Common**

**(Title of Class of Securities)**

**94419L101**

**(CUSIP Number)**

**12/31/2016**

**(Date of Event Which Requires Filing of this Statement)**

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

Rule 13d-1(b)

Rule 13d-1(c)

Rule 13d-1(d)

- \* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 ( Act ) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest Partners 2007 Direct Fund L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 1,773,482  
(6) Shared voting power

beneficially

owned by 0  
each (7) Sole dispositive power

reporting

person 1,773,482  
(8) Shared dispositive power

with:

0

(9) Aggregate amount beneficially owned by each reporting person

1,773,482

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

3.55%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest 2007 Direct Associates L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0

(6) Shared voting power

beneficially

owned by 1,773,482

each (7) Sole dispositive power

reporting

person 0

(8) Shared dispositive power

with:

1,773,482

(9) Aggregate amount beneficially owned by each reporting person

1,773,482

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

3.55%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No.94419L101

(1) Names of reporting persons

HarbourVest 2007 Direct Associates LLC

(2) Check the appropriate box if a member of a group (see instructions)

(a)            (b)    N/A  
(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares            0  
(6) Shared voting power

beneficially

owned by            1,773,482  
each            (7) Sole dispositive power

reporting

person            0  
(8) Shared dispositive power

with:

1,773,482

(9) Aggregate amount beneficially owned by each reporting person

1,773,482

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

3.55%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register



CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest Partners VIII-Venture Fund L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 1,143,348  
(6) Shared voting power

beneficially

owned by 0  
each (7) Sole dispositive power

reporting

person 1,143,348  
(8) Shared dispositive power

with:

0

(9) Aggregate amount beneficially owned by each reporting person

1,143,348

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

2.29%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest VIII-Venture Associates L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A  
(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0  
(6) Shared voting power

beneficially

owned by 1,143,348  
each (7) Sole dispositive power

reporting

person 0  
(8) Shared dispositive power

with:

1,143,348

(9) Aggregate amount beneficially owned by each reporting person

1,143,348

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

2.29%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest VIII-Venture Associates LLC

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0

(6) Shared voting power

beneficially

owned by 1,143,348

each (7) Sole dispositive power

reporting

person 0

(8) Shared dispositive power

with:

1,143,348

(9) Aggregate amount beneficially owned by each reporting person

1,143,348

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

2.29%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest/NYSTRS Co-Invest Fund L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a)           (b)   N/A  
(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares           886,745  
(6) Shared voting power

beneficially

owned by           0  
each           (7) Sole dispositive power

reporting

person           886,745  
(8) Shared dispositive power

with:

0

(9) Aggregate amount beneficially owned by each reporting person

886,745

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

1.78%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register



CUSIP No. 94419L101

(1) Names of reporting persons

HIPEP VI Select Associates L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0  
(6) Shared voting power

beneficially

owned by 886,745  
each (7) Sole dispositive power

reporting

person 0  
(8) Shared dispositive power

with:

886,745

(9) Aggregate amount beneficially owned by each reporting person

886,745

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

1.78%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HIPEP VI Select Associates LLC

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0

(6) Shared voting power

beneficially

owned by 886,745

each (7) Sole dispositive power

reporting

person 0

(8) Shared dispositive power

with:

886,745

(9) Aggregate amount beneficially owned by each reporting person

886,745

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

1.78%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest Partners IX-Venture Fund L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A  
(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 56,936  
(6) Shared voting power

beneficially

owned by 0  
each (7) Sole dispositive power

reporting

person 56,936  
(8) Shared dispositive power

with:

0

(9) Aggregate amount beneficially owned by each reporting person

56,936

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

0.11%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest IX-Venture Associates L.P.

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A  
(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0  
(6) Shared voting power

beneficially

owned by 56,936  
each (7) Sole dispositive power

reporting

person 0  
(8) Shared dispositive power

with:

56,936

(9) Aggregate amount beneficially owned by each reporting person

56,936

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

0.11%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register



---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest IX-Venture Associates LLC

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0

(6) Shared voting power

beneficially

owned by 56,936

each (7) Sole dispositive power

reporting

person 0

(8) Shared dispositive power

with:

56,936

(9) Aggregate amount beneficially owned by each reporting person

56,936

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

0.11%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

---

CUSIP No. 94419L101

(1) Names of reporting persons

HarbourVest Partners LLC

(2) Check the appropriate box if a member of a group (see instructions)

(a) (b) N/A

(3) SEC use only

(4) Citizenship or place of organization

Delaware

(5) Sole voting power

Number of

shares 0

(6) Shared voting power

beneficially

owned by 3,860,511

each (7) Sole dispositive power

reporting

person 0

(8) Shared dispositive power

with:

3,860,511

(9) Aggregate amount beneficially owned by each reporting person

3,860,511

(10) Check if the aggregate amount in Row (9) excludes certain shares (see instructions)

N/A

(11) Percent of class represented by amount in Row (9)

7.73%

(12) Type of reporting person (see instructions)

IA

Schedule 13G Template per the Federal Register

Item 1(a) Name of issuer: **Wayfair, Inc.**

Item 1(b) Address of issuer's principal executive offices: **4 Copley Place, Boston, MA 02116**

2(a) Name of person filing:

**This filing made on behalf of HarbourVest Partners 2007 Direct Fund L.P., HarbourVest Partners 2007 Direct Associates L.P., HarbourVest Partners 2007 Direct Associates LLC, HarbourVest Partners VIII-Venture Fund L.P., HarbourVest Partners VIII-Venture Associates L.P., HarbourVest Partners VIII-Venture Associates LLC, HarbourVest Partners /NYSTRS Co-Investment Fund L.P., HIPEP VI Select Associates L.P., HIPEP VI Select Associates LLC, HarbourVest IX-Venture Fund L. P., HarbourVest IX-Venture Associates L.P., HarbourVest IX-Venture Associates LLC and HarbourVest Partners, LLC ( HarbourVest ).**

2(b) Address or principal business office or, if none, residence:

**The principal business office of each reporting person is One Financial Center, Boston, MA 02111**

2(c) Citizenship: **Reporting entities are all organized and exist under the laws of the State of Delaware.**

2(d) Title of class of securities: **Class A Common**

2(e) CUSIP No.: **94419L101**

Schedule 13G Template per the Federal Register

*Item 3.* If this statement is filed pursuant to §§240.13d 1(b) or 240.13d 2(b) or (c), check whether the person filing is a:

- (a) Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o);
- (b) Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c);
- (c) Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c);
- (d) Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C 80a 8);
- (e) An investment adviser in accordance with §240.13d 1(b)(1)(ii)(E);
- (f) An employee benefit plan or endowment fund in accordance with §240.13d 1(b)(1)(ii)(F);
- (g) A parent holding company or control person in accordance with §240.13d 1(b)(1)(ii)(G);
- (h) A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a 3);
- (j) A non-U.S. institution in accordance with §240.13d 1(b)(1)(ii)(J);
- (k) Group, in accordance with §240.13d 1(b)(1)(ii)(K). If filing as a non-U.S. institution in accordance with §240.13d 1(b)(1)(ii)(J), please specify the type of institution:\_\_\_\_\_

*Item 4. Ownership*

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

Schedule 13G Template per the Federal Register

(a) Amount beneficially owned:

Consists of 1,773,482 shares Class A Common Stock owned directly by HarbourVest Partners 2007 Direct Fund L.P. HarbourVest Partners LLC ( HarbourVest ) is the Managing Member of HarbourVest 2007 Direct Associates LLC, which is the General Partner of HarbourVest 2007 Direct Associates LLC, which is the General Partner of HarbourVest Partners 2007 Direct Fund L.P. Each of HarbourVest, HarbourVest 2007 Direct Associates LLC, and HarbourVest 2007 Direct Associates L.P. may be deemed to have a beneficial interest in the shares held by HarbourVest Partners 2007 Direct Fund L.P.

Voting and Investment power over the securities owned directly by HarbourVest Partners 2007 Direct Fund L.P. is exercised by the Investment Committee of HarbourVest. Each of HarbourVest, HarbourVest 2007 Direct Associates LLC, HarbourVest 2007 Direct Associates L.P. and the members of the HarbourVest Investment Committee disclaim beneficial ownership of the shares held directly by HarbourVest Partners 2007 Direct Fund L.P.

Consists of 1,143,348 shares Class A Common Stock owned directly by HarbourVest Partners VIII-Venture Fund L.P. HarbourVest is the Managing Member of HarbourVest VIII-Venture Associates LLC, which is the General Partner of HarbourVest VIII-Venture Associates L.P. which is the General Partner of HarbourVest Partners VIII-Venture Fund L.P. Each of HarbourVest, HarbourVest VIII-Venture Associates LLC, and HarbourVest VIII-Venture Associates L.P. may be deemed to have a beneficial interest in the shares held by HarbourVest Partners VIII-Venture Fund L.P.

Voting and Investment power over the securities owned directly by HarbourVest Partners VIII-Venture Fund L.P. is exercised by the Investment Committee of HarbourVest. Each of HarbourVest, HarbourVest VIII-Venture Associates LLC, HarbourVest VIII-Venture Associates L.P. and the members of the HarbourVest Investment Committee disclaim beneficial ownership of the shares held directly by HarbourVest Partners VIII-Venture Fund L.P.

Consists of 886,745 shares Class A Common Stock owned directly by HarbourVest/NYSTRS Co-Investment Fund L.P. HarbourVest is the Managing Member of HIPEP VI Select Associates LLC, which is the General Partner of HIPEP VI Select Associates L.P. which is the General Partner of HarbourVest/NYSTRS Co-Investment Fund L.P. Each of HarbourVest, HIPEP VI Select Associates LLC, and HIPEP VI Select Associates L.P. may be deemed to have a beneficial interest in the shares held by HarbourVest/NYSTRS Co-Investment Fund L.P.

Voting and Investment power over the securities owned directly by HarbourVest/NYSTRS Co-Invest Fund L.P. is exercised by the Investment Committee of HarbourVest. Each of HarbourVest, HIPEP VI Select Associates LLC, HIPEP VI Select Associates L.P. and the members of the HarbourVest Investment Committee disclaim beneficial ownership of the shares held directly by HarbourVest/NYSTRS Co-Invest Fund L.P.

Consists of 56,936 shares Class A Common Stock owned directly by HarbourVest Partners IX-Venture Fund L.P. HarbourVest is the Managing Member of HarbourVest Partners IX-Venture Associates LLC, which is the General Partner of HarbourVest Partners IX-Venture Associates L.P. which is the General Partner of HarbourVest Partners IX-Venture Fund L.P. Each of HarbourVest, HarbourVest Partners IX-Venture Associates LLC and HarbourVest Partners IX-Venture Associates L.P. may be deemed to have a beneficial interest in the shares held by HarbourVest Partners IX-Venture Fund L.P.

Voting and Investment power over the securities owned directly by HarbourVest Partners IX-Venture Fund L.P. is exercised by the Investment Committee of HarbourVest. Each of HarbourVest, HarbourVest Partners IX-Venture Associates LLC, HarbourVest Partners IX-Venture Associates L.P. and the members of the

**HarbourVest Investment Committee disclaim beneficial ownership of the shares held directly by HarbourVest Partners IX-Venture Fund L.P.**

**(b) Percent of class: 7.73% of Class A Common Stock (Percentage based on the Issuer's aggregate of 49,945,202 shares of Class A Common Stock outstanding as of December 31, 2016, as reported to HarbourVest Partners by Wayfair, Inc.'s Global Controller on February 8, 2017.)**

(c) Number of shares as to which the person has:

(i) Sole power to vote or to direct the vote:

Schedule 13G Template per the Federal Register



**HarbourVest Partners 2007 Direct Fund L.P. has the sole power to vote or to direct the vote of 1,773,482 shares of Class A Common Stock.**

**HarbourVest Partners VIII-Venture Fund L.P. has the sole power to vote or to direct the vote of 1,143,348 shares of Class A Common Stock.**

**HarbourVest/NYSTRS Co-Invest Fund L.P. has the sole power to vote or to direct the vote of 886,745 shares of Class A Common Stock.**

**HarbourVest Partners IX-Venture Fund L.P. has the sole power to vote or to direct the vote of 56,936 shares of Class A Common Stock.**

(ii) Shared power to vote or to direct the vote:

**HarbourVest, HarbourVest 2007 Direct Associates L.P. and HarbourVest 2007 Direct Associates LLC may be deemed to have shared power to vote or to direct the vote of 1,773,482 shares Class A Common Stock held by HarbourVest Partners 2007 Direct Fund L.P.**

**HarbourVest, HarbourVest VIII-Venture Associates L.P. and HarbourVest VIII-Venture Associates LLC may be deemed to have shared power to vote or to direct the vote of 1,143,348 shares Class A Common Stock held by HarbourVest Partners VIII-Venture Fund L.P.**

**HarbourVest, HIPEP VI Select Associates L.P. and HIPEP VI Select Associates LLC may be deemed to have shared power to vote or to direct the vote of 886,745 shares Class A Common Stock held by HarbourVest/NYSTRS Co-Invest Fund L.P.**

**HarbourVest, HarbourVest IX-Venture Associates L.P. and HarbourVest IX-Venture Associates LLC may be deemed to have shared power to vote or to direct the vote of 56,936 shares of Class A Common Stock held by HarbourVest Partners IX-Venture Fund L.P.**

(iii) Sole power to dispose or to direct the disposition of:

**HarbourVest Partners 2007 Direct Fund L.P. has the sole power to dispose or to direct the disposition of 1,773,482 shares of Class A Common Stock.**

**HarbourVest Partners VIII-Venture Fund L.P. has the sole power to dispose or to direct the disposition of 1,143,348 shares of Class A Common Stock.**

**HarbourVest/NYSTRS Co-Invest Fund L.P. has the sole power to dispose or to direct the disposition of 886,745 shares of Class A Common Stock.**

**HarbourVest Partners IX-Venture Fund L.P. has the sole power to dispose or to direct the disposition of 56,936 shares of Class A Common Stock.**

(iv) Shared power to dispose or to direct the disposition of:

**HarbourVest, HarbourVest 2007 Direct Associates L.P. and HarbourVest 2007 Direct Associates LLC may be deemed to have shared power to dispose or to direct the disposition of 1,773,482 shares Class A Common Stock held by HarbourVest Partners 2007 Direct Fund L.P.**

**HarbourVest, HarbourVest VIII-Venture Associates L.P. and HarbourVest VIII-Venture Associates LLC may be deemed to have shared power to dispose or to direct the disposition of 1,143,348 shares Class A Common Stock held by HarbourVest Partners VIII-Venture Fund L.P.**

**HarbourVest, HIPEP VI Select Associates L.P. and HIPEP VI Select Associates LLC may be deemed to have shared power to dispose or to direct the disposition of 886,745 shares Class A Common Stock held by HarbourVest/NYSTRS Co-Invest Fund L.P.**

**HarbourVest, HarbourVest IX-Venture Associates L.P. and HarbourVest IX-Venture Associates LLC may be deemed to have shared power to dispose or to direct disposition of 56,936 shares of Class A Common Stock held by HarbourVest Partners IX-Venture Fund L.P.**

Schedule 13G Template per the Federal Register

*Item 5.* Ownership of 5 Percent or Less of a Class. If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than 5 percent of the class of securities, check the following .

*Item 6.* Ownership of More than 5 Percent on Behalf of Another Person. **See Item 4 above.**

*Item 7.* Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company or Control Person. **Not Applicable.**

*Item 8.* Identification and Classification of Members of the Group.

**SEE EXHIBIT A**

*Item 9.* Notice of Dissolution of Group. **Not Applicable.**

*Item 10.* Certifications

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were acquired and are held in the ordinary course of business and were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect, other than activities solely in connection with a nomination under §240.14a 11.

*Signature*

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: February 14, 2017

**HarbourVest Partners LLC**

By: /s/ Danielle M. Green  
Name: Danielle M. Green  
Title: Chief Compliance Officer

**HarbourVest Partners 2007 Direct Fund  
L.P.**

By: HarbourVest 2007 Direct Associates L.P.,  
its General Partner  
By: HarbourVest Partners 2007 Associates  
LLC, its General Partner  
By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green  
Name: Danielle M. Green  
Title: Chief Compliance Officer

**HarbourVest 2007 Direct Associates L.P.**

By: HarbourVest Partners 2007 Associates  
LLC, its General Partner

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest 2007 Direct Associates LLC**

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

Schedule 13G Template per the Federal Register

**HarbourVest Partners VIII-Venture Fund L.P.**

By: HarbourVest VIII-Venture Associates L.P., its General Partner

By: HarbourVest VIII-Venture Associates LLC, its General Partner

By: HarbourVest Partners, LLC, its Managing Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest VIII-Venture Associates L.P.**

By: HarbourVest VIII-Venture Associates LLC, its General Partner

By: HarbourVest Partners, LLC, its Managing Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest VIII-Venture Associates LLC**

By: HarbourVest Partners, LLC, its Managing Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest/NYSTRS Co-Invest Fund L.P.**

By: HIPEP VI Select Associates L.P., its General Partner

By: HIPEP VI Select Associates LLC, its General Partner

By: HarbourVest Partners, LLC, its Managing Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HIPEP VI Select Associates L.P.**

By: HIPEP VI Select Associates LLC, its General Partner

By: HarbourVest Partners, LLC, its Managing Member

Edgar Filing: Wayfair Inc. - Form SC 13G

By: /s/ Danielle M. Green  
Name: Danielle M. Green  
Title: Chief Compliance Officer

**HIPEP VI Select Associates LLC**

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green  
Name: Danielle M. Green  
Title: Chief Compliance Officer

Schedule 13G Template per the Federal Register

**HarbourVest Partners IX-Venture Fund  
L.P.**

By: HarbourVest IX-Venture Associates L.P.,  
its General Partner

By: HarbourVest IX-Venture Associates LLC,  
its General Partner

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest IX-Venture Associates L.P.**

By: HarbourVest IX-Venture Associates LLC,  
its General Partner

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

**HarbourVest IX-Venture Associates LLC**

By: HarbourVest Partners, LLC, its Managing  
Member

By: /s/ Danielle M. Green

Name: Danielle M. Green

Title: Chief Compliance Officer

Schedule 13G Template per the Federal Register