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Cautionary Note Regarding Forward-Looking Statements Certain statements and information in this presentation are not based on historical facts and constitute forward-looking statements within the meaning of applicable securities laws (“forward-looking statements”) including statements and information relating to our Q3’17 business outlook and beyond, as well as our plans and expectations related to our acquisition of Numerex. Forward-looking statements are provided to help you understand our views of our short and longer term plans, expectations, and prospects. We caution you that forward-looking statements may not be appropriate for other purposes. We do not intend to update or revise our forward-looking statements unless we are required to do so by securities laws. Forward-looking statements: typically include words and phrases about the future, such as: “outlook”, “will”, “may”, “estimates”, “intends”, “believes”, “plans”, “anticipates” and “expects”; are not promises or guarantees of future performance. They represent our current views and may change significantly; are based on a number of material assumptions, including those listed below, which could prove to be significantly incorrect: our ability to develop, manufacture and sell new products and services that meet the needs of our customers and gain commercial acceptance; our ability to continue to sell our products and services in the expected quantities at the expected prices and expected times; expected cost of goods sold; expected component supply constraints; our ability to win new business; expected deployment of next generation networks by wireless network operators; our operations not be adversely disrupted by component shortages or other development, operating or regulatory risks; and expected tax rates and foreign exchange rates. are subject to substantial known and unknown material risks and uncertainties. Many factors could cause our actual results, achievements and developments in our business to differ significantly from those expressed or implied by our forward-looking statements, including, without limitation, the following factors, which are discussed in greater detail. These risk factors and others are discussed in our Annual Information Form and Management’s Discussion and Analysis of Financial Condition and Results of Operations, which may be found on SEDAR at www.sedar.com and on EDGAR at www.sec.gov and in our other regulatory filings with the Securities and Exchange Commission in the United States and the Provincial Securities Commissions in Canada: competition from new or established cloud and connectivity service providers or from those with greater resources; disruption of, and demands on, our ongoing business and diversion of management’s time and attention in connection with acquisitions or divestitures; the loss of any of our significant customers; cyber-attacks or other breaches of our information technology security; difficult or uncertain global economic conditions; our financial results being subject to fluctuation; our ability to attract or retain key personnel; risks related to infringement on intellectual property rights of others; our ability to obtain necessary rights to use software or components supplied by third parties; our ability to enforce our intellectual property rights; our ability to respond to changing technology, industry standards and customer requirements; our reliance on single source suppliers for certain components used in our products; failures of our products or services due to design flaws and errors, component quality issues, manufacturing defects or other quality issues; our dependence on a limited number of third party manufacturers; unanticipated costs associated with litigation or settlements; our dependence on wireless network carriers to offer and promote acceptable wireless service programs; risks related to contractual disputes with counterparties; risks related to governmental regulation; risks related to the transmission, use and disclosure of user data and personal information; and risks inherent in foreign jurisdictions. Investors are cautioned not to place undue reliance on these forward-looking statements. No forward-looking statement is a guarantee of future results. Use of Non-GAAP Financial Measures This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press release dated Aug. 2 2017, which contains further information regarding our use of non-GAAP financial measures, including a reconciliation of such information to our GAAP results

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Sierra Wireless Internet of Things Pure Play devices shipped founded in #1 130+ 130m 1993 Innovator in device-to-cloud solutions essential IP in Cat M1 edge intelligence open systems \$652m customers in countries IoT Leader * Source: ABI Research June 2016, IHS Research July 2016 LTM revenue in cellular modules and gateways*

Growth opportunity for IoT device-to-cloud solutions Sierra Wireless Addressable Market (\$USD) \$30B \$3B Cloud + Connectivity Services Cellular modules + GNSS Short range (BL, WiFi, ZgB) Gateways + Routers 2021 2015

Leader in device-to-cloud solutions for the IoT EDGE DEVICES CLOUD PLATFORM CONNECTIVITY SERVICES Embedded solutions Networking solutions Smart SIM Connectivity management Application enablement Device management connected devices and machines Fully integrated solution for IoT applications Vertical applications Big data and enterprise integration

Well positioned in key IoT market segments Automotive, Fleets, Transit, User-based Insurance, Public Safety Home Security, Home Automation, Patient Monitoring Payment, Mobile Computing, Networking, Retail, Surveillance Smart Meters, Smart Grid, Industrial Machines, Public Infrastructure Automotive & Transport Residential & Healthcare Enterprise Energy & Industrial

Three business segments AirPrime® embedded modules provide 2G, 3G, 4G, LPWA, WiFi, Bluetooth & GNSS connectivity AirLink® intelligent gateways, routers and management services for secure connectivity AirVantage® IoT Platform, Sierra Smart SIM technology & Managed Connectivity Services OEM Solutions Enterprise Solutions Cloud & Connectivity Services LTM revenue: \$ 541M LTM revenue: \$ 28M LTM revenue: \$ 83M

OEM Solutions Air interface innovator Scalability & form factor Intelligent edge leader Open source Linux-based framework Open hardware for rapid prototyping Bluetooth and WiFi modules GNSS modules Open Platform Leader Recent technology acquisitions Q2'17: Revenue of \$144.5m, up 9% yr over yr Announced industry's first dual mode Cat-M1/NB1 device with 2G fallback Strong design win activity in quarter Devices with pre-integrated connectivity are shipping

Enterprise Solutions Mobile Low power connectivity for fixed assets & infrastructure Secure 4G LTE primary and failover connectivity Secure, intelligent gateways & routers with telematics Industrial Distributed Enterprise Q2'17: Revenue of \$21.7m, up 31% year over year Strong revenue from Fleet telematics gateways Expanded channel with new distribution agreement New wins in Transit, Public Safety, and Security

Cloud & Connectivity Services Smart SIM connectivity Multi-operator connectivity for superior QoS, CoS and global coverage Connectivity management Application enablement Device management Q2'17: Revenue of \$7.3m, up 4% yoy (up 8.4% in constant currency) Announced Marc Overton as SVP/GM to lead the business Strong design win activity in signage, payment and telematics Announced AirVantage support for Google Cloud IoT Core IoT Cloud platform

Q2 2017 – Non-GAAP operating results \$144.5 \$21.7 \$132.6 \$16.6 \$7.0 OEM Enterprise C&C \$156.2 \$173.5
 Quarterly Revenue (USD millions) Adjusted EBITDA(1) (USD millions) Earnings per share(2) (USD) \$12.1 \$14.8
 Adjusted EBITDA as defined equates to net earnings (loss) plus stock-based compensation expense and related social
 taxes, acquisition-related expense, restructuring expense, integration expense, impairment, certain other non-recurring
 expenses or recoveries, amortization, foreign exchange gains or losses on translation of balance sheet accounts,
 unrealized foreign exchange gains or losses on forward contracts, interest and income tax. Non-GAAP financial
 measures exclude the impact of: stock-based compensation expense and related social taxes, acquisition-related
 expense, acquisition amortization, impairment, integration expense, restructuring expense, certain other non-recurring
 expenses or recoveries, foreign exchange gains or losses on translation of balance sheet accounts, unrealized foreign
 exchange gains or losses on forward contracts and certain tax adjustments. . \$0.20 \$0.30 Q2'16 Q2'17 Q2'16 Q2'17
 Q2'16 Q2'17 \$7.3

Sierra Wireless - Target Business Model Assumptions: Organic Growth combined with acquired revenue of ~\$125 million Target Model (non-GAAP): Improve EBIT margin > 10% Improve Adjusted EBITDA > 12% Private and Confidential Non-GAAP financial measures exclude the impact of: stock-based compensation expense and related social taxes, acquisition-related expense, acquisition amortization, impairment, integration expense, restructuring expense, certain other non-recurring expenses or recoveries, foreign exchange gains or losses on translation of balance sheet accounts, unrealized foreign exchange gains or losses on forward contracts and certain tax adjustments. .

Sierra Wireless to acquire Numerex Transaction: Sierra Wireless and Numerex signed merger agreement on Aug 2. Sierra is offering 0.18 common shares for each Numerex share. Subject to Numerex shareholder approval and regulatory approval, Numerex's Board unanimously recommends shareholders vote in favor. If offer is approved, transaction is expected to close in January 2018.

Numerex's Business Established IoT pure play Single source provider of managed solutions for the IoT Strong position in key IoT markets \$66m in annualized revenue (Q1'17) ~80% recurring services revenue Company based in Atlanta 143 employees in the U.S. Network Services Security Services Asset Tracking / Tank Monitoring Numerex's 3 Key IoT Lines of Business 1 2 3

Strategic Rationale Numerex has diversified base of recurring services revenue Bolsters market position Scales services revenue Expands sales capacity Established U.S. market position, solutions and customer base Transaction adds significant scale to Sierra's recurring IoT services revenue Experienced sales team; will double services sales force Nearly triples base of high margin recurring revenue Enhances business model Overall Acceleration of IoT Device-to-Cloud Strategy

Leader in device-to-cloud solutions for the IoT Fully integrated solution for IoT applications Intelligent edge devices
Cloud platform services Managed Connectivity services Embedded solutions Networking solutions Smart SIM
Connectivity management Application enablement Device management connected devices and machines Vertical
applications Big data and enterprise integration

Strong Fit with Sierra's IoT Services Business (based on Q1'17 data) Combined Total Revenue (Q1'17 annualized) \$647m \$66m \$713m Services Rev. (Q1'17 annualized) \$28m \$54m \$82m Services GM (Q1'17 actual) 43.8% 59.4% 54.0% Plan to combine Numerex with Cloud & Connectivity Services Combination provides strong business & technology platform to drive global IoT services Expect acquisition to be accretive to adjusted EPS approx. 12 months after close

Summary Second Quarter 2017 results Revenue and EPS in Q2 was at high-end of the guidance range New customer acquisition success Continued solid design win activity, building the customer program pipeline New products and programs complemented by acquisition Acquisitions including Numerex offer and FlowThings tuck-in Global leader in wireless solutions for the IoT Positioned for long term growth and value creation Start with Sierra