TEMPUR PEDIC INTERNATIONAL INC Form DEF 14A March 24, 2008 UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. \_\_\_)

Filed by the Registrant x Filed by a Party other than the Registrant o

Check the appropriate box:

- o Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- x Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material Pursuant to § 240.14a-12

#### TEMPUR-PEDIC INTERNATIONAL INC.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:

o	Fee paid	d previously with preliminary materials.
0	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.	
	(1)	Amount previously paid:
	(2)	Form, Schedule or Registration Statement No.:
	(3)	Filing Party:
	(4)	Date Filed:

#### **Table of Contents**

#### 2008 ANNUAL MEETING OF SHAREHOLDERS

TUESDAY, MAY 6, 2008 10:00 A.M.

#### NOTICE OF MEETING AND PROXY STATEMENT

#### YOUR VOTE IS IMPORTANT

Tempur-Pedic International Inc. (the "Company") will hold its 2008 Annual Meeting of Shareholders at the offices of Bingham McCutchen LLP, 16th Floor, 150 Federal Street, Boston, Massachusetts 02110 on Tuesday, May 6, 2008, at 10:00 a.m. At the Annual Meeting, stockholders will: (1) elect nine directors to each serve for a one-year term and until the director's successor has been duly elected and qualified, (2) approve the Company's Amended and Restated 2003 Equity Incentive Plan, (3) ratify the appointment of Ernst & Young LLP as the Company's independent auditors for the year ending December 31, 2008, and (4) transact such other business as may properly come before the meeting or any adjournment thereof.

If you are a shareholder of record, you may vote in any one of four ways: in person by attending the Annual Meeting, by Internet, by telephone, or by mail using the enclosed proxy card. Specific voting information is included under the caption "Voting Procedures." Only stockholders of record at the close of business on March 7, 2008, are entitled to vote. On March 7, 2008, 74,595,057 shares of the Company's common stock were outstanding. Each share entitles the holder to one vote.

Our Board of Directors asks you to vote in favor of the director nominees, the approval of the Amended and Restated 2003 Equity Incentive Plan and the ratification of Ernst & Young LLP as the Company's independent registered public accounting firm. This Proxy Statement provides you with detailed information about each of these matters. We encourage you to read this Proxy Statement carefully.

Important Notice Regarding the Availability of Proxy Materials for the Shareholder Meeting to be Held on May 6, 2008

The Proxy Statement and Annual Report on Form 10-K and the means to vote by Internet are available at http://www.proxyvote.com.

Instead of receiving paper copies of future annual reports and Proxy Statements in the mail, you can elect to receive an e-mail that will provide an electronic link to these documents. Choosing to receive your proxy materials online will save us the cost of producing and mailing documents to you as well as conserve natural resources. With electronic delivery, we will notify you by e-mail as soon as the annual report and Proxy Statement are available on the Internet, and you can easily submit your shareholder votes online. If you are a shareholder of record, you may enroll in the electronic delivery service at the time you vote by marking the appropriate box on your proxy card, by selecting electronic delivery if you vote on the Internet, or at any time in the future by going directly to www.proxyvote.com, selecting the "Investor Service Direct" option, and following the enrollment instructions. If you are a beneficial holder,

you may also have the opportunity to receive annual meeting materials electronically. Please check the information provided in the proxy materials mailed to you by your brokerage firm, bank or trustee.

All of our stockholders are cordially invited to attend the Annual Meeting.

By Order of the Board of Directors,

DALE E. WILLIAMS Executive Vice President, Chief Financial Officer, and Secretary

Lexington, Kentucky March 24, 2008

Picture identification will be required to enter the Annual Meeting. Cameras and recording equipment will not be permitted at the Annual Meeting.

#### **Table of Contents**

## 2008 PROXY STATEMENT ANNUAL MEETING OF SHAREHOLDERS

The 2008 Annual Meeting of Shareholders of Tempur-Pedic International Inc. will be held at the offices of Bingham McCutchen LLP, 16th Floor, 150 Federal St., Boston, MA 02110

May 6, 2008 at 10:00 A.M.

#### PROXY VOTING OPTIONS

#### YOUR VOTE IS IMPORTANT!

Important Notice Regarding Availability of Proxy Materials:

The 2008 Proxy Statement and 2007 Annual Report are available at

#### www.ProxyVote.com

Whether or not you expect to attend in person, we urge you to vote your shares by phone, via the Internet, or by signing, dating, and returning the enclosed proxy card at your earliest convenience. This will ensure the presence of a quorum at the meeting. Promptly voting your shares will save us the expense and extra work of additional solicitation. Submitting your proxy now will not prevent you from voting your stock at the meeting if you want to do so, as your vote by proxy is revocable at your option.

Voting by the Internet or telephone is fast and convenient, and your vote is immediately confirmed and tabulated. Most important, by using the Internet or telephone, you help us reduce postage and proxy tabulation costs. Or, if you prefer, you can vote by mail by returning the enclosed proxy card in the addressed, prepaid envelope provided.

VOTE BY INTERNET http://www.proxyvote.com	VOTE BY TELEPHONE 1-800-690-6903	VOTE BY MAIL Sign and date the proxy card and return it in the enclosed postage-
24 hours a day/7 days a week	toll-free 24 hours a day/7 days a week	paid envelope.
Use the Internet to vote your proxy. Have your proxy card in hand when you access the web site.	Use any touch-tone telephone to vote your proxy. Have your proxy card in hand when you call.	

If you vote your proxy by Internet or by telephone, please do NOT mail back the proxy card. You can access, view and download this year's Annual Report on Form 10-K and Proxy Statement at http://www.proxyvote.com.

## Table of Contents

## TABLE OF CONTENTS

		Pa	age
PROXY STATEMENT		1	
INFORMATION CONCERNING SOLICIT	TATION AND VOTING	1	
PROPOSAL ONE — ELECTION OF DIR.		4	
	of Directors	4	
· · · · · · · · · · · · · · · · · · ·	ees to Board of Directors		
·		4 5	
	Ve Officers	3	
	OMMITTEES OF THE BOARD AND RELATED	7	
MATTERS	4. C	7	
	tte Governance	7	
	f Directors' Meetings	7	
	rs' Independence	7	
	tees of the Board	7	
-	nsation Committee Interlocks and Insider Participation	9	
	Governing Director Nominations		11
•	tion of, and Communication with, Tempur-Pedic		
	ional's Board of Directors		
	its Presiding Director	12	
Executiv	ve Sessions	12	
<u>Charital</u>	ole Contributions	12	
Board N	Member Attendance at Annual Meetings	12	
PRINCIPAL SECURITY OWNERSHIP AN	ND CERTAIN BENEFICIAL OWNERS	13	
<b>EXECUTIVE COMPENSATION AND RE</b>	LATED INFORMATION	16	
Comper	nsation Discussion and Analysis	16	
Comper	nsation Committee Report	25	
Comper	nsation of Executive Officers	26	
•	ry Compensation Table	26	
<u>Outstan</u>	ding Equity Awards at Year End	28	
	Exercises and Stock Vested	29	
_	l Payments upon Termination or Change of Control	30	
	ment Arrangements, Termination of Employment		
1 •	ements and Change in Control		
Arrange		31	
	Compensation	36	
	16(a) Beneficial Ownership Reporting Compliance	38	
	Relationships and Related Transactions	38	
	E AMENDED AND RESTATED 2003 EQUITY	50	
INCENTIVE PLAN	E MILINDED MIND RESTATED 2003 EQUII I	39	
	ed and Restated 2003 Equity Incentive Plan	39	
	mployee Benefit Plans	44	
	Compensation Plan Information	44	
PROPOSAL THREE — RATIFICATION (	•	45	
		43	
· · · · · · · · · · · · · · · · · · ·	r Independent Auditors during the Years Ended December	15	
	7 and 2006	45	
· ·	on Audit Committee Pre-Approval of Audit and Non-Audit	15	
	s of Independent Auditor	45	
Audit C	ommittee Report	47	

OTHER INFORMATION		48
<u>Stockholder</u>	Proposals for 2009 Proxy Statement	48
Annual Rep	ort on Form 10-K	48
Stockholder	s Sharing an Address	48
Voting Proc	<u>edures</u>	48
Other Matte	<u>rs</u>	49
APPENDIX A — AMENDED AND RESTATE	D 2003 EQUITY INCENTIVE PLAN	50

<u>Table of Contents</u> TEMPUR-PEDIC INTERNATIONAL INC.

> 1713 Jaggie Fox Way Lexington, Kentucky 40511

#### PROXY STATEMENT

Annual Meeting of Stockholders To Be Held on Tuesday, May 6, 2008

#### INFORMATION CONCERNING SOLICITATION AND VOTING

Our Board of Directors is soliciting proxies for the 2008 Annual Meeting of Stockholders. The 2008 Annual Meeting of Stockholders of Tempur-Pedic International Inc. will be held at 10:00 a.m., local time on May 6, 2008 at the offices of Bingham McCutchen LLP, 16th Floor, 150 Federal Street, Boston, Massachusetts 02110. This Proxy Statement contains important information for you to consider when deciding how to vote on the matters brought before the meeting. Please read it carefully.

Notice of the meeting and availability of the voting materials, which include this Proxy Statement and a proxy card, was mailed to stockholders on or about March 24, 2008. Our principal executive offices are located at 1713 Jaggie Fox Way, Lexington, Kentucky 40511. Our telephone number is (800) 878-8889. As used in this Proxy Statement, the term "Tempur-Pedic International" refers to Tempur-Pedic International Inc. and the terms "we," "our," "ours," "us," and "Company" refer to Tempur-Pedic International Inc. and its consolidated subsidiaries.

- O: Who may vote at the meeting?
- A: Our Board set March 7, 2008 as the record date for the meeting. All stockholders who owned Tempur-Pedic International common stock of record at the close of business on March 7, 2008 may attend and vote at the meeting. Each stockholder is entitled to one vote for each share of common stock held on all matters to be voted on. On March 7, 2008, 74,595,057 shares of Tempur-Pedic International common stock were outstanding.
- Q: How many votes does Tempur-Pedic International need to be present at the meeting?
- A: A majority of Tempur-Pedic International's outstanding shares of common stock as of the record date must be present at the meeting in order to hold the meeting and conduct business. This is called a quorum. Shares are counted as present at the meeting if you:

are present and vote in person at the meeting;

have properly submitted a proxy card; or

voted via the internet, by telephone or in writing.

- Q: What proposals will be voted on at the meeting?
- A: There are three proposals scheduled to be voted on at the meeting:

Election of nine (9) directors to each serve for a one-year term and until the director's successor has been duly elected and qualified (Proposal One).

Approval of our Amended and Restated 2003 Equity Incentive Plan (Proposal Two).

Ratification of the appointment of the firm of Ernst & Young LLP as Tempur-Pedic International's independent auditors for the year ending December 31, 2008 (Proposal Three).

Q: What are the voting requirement to approve the proposals?

1

A: In Proposal One for the election of directors, those nine nominees who receive the highest number of affirmative "FOR" votes of the shares present or represented and entitled to vote at the meeting will be elected. Proposals Two and Three require the affirmative "FOR" vote of a majority of the shares of common stock present or represented and entitled to vote at the Annual Meeting.

#### **Table of Contents**

- Q: How would my shares be voted if I do not specify how they should be voted?
- A: If you sign and return your proxy card without indicating how you want your shares to be voted, the Proxy Committee appointed by the Board will vote your shares as follows:

Proposal One: "FOR" the election of nine (9) directors to each serve for a one-year term and until the director's successor has been duly elected and qualified.

Proposal Two: "FOR" the approval of our Amended and Restated 2003 Equity Incentive Plan.

Proposal Three: "FOR" the ratification of the appointment of the firm of Ernst & Young LLP as Tempur-Pedic International's independent auditors for the year ending December 31, 2008.

- Q: How are the votes counted?
- A: For Proposal One, you may vote "FOR" or "WITHHOLD" with respect to each specific nominee. For Proposals Two and Three, you may vote "FOR," "AGAINST," or "ABSTAIN." Abstentions and broker "non-votes" are counted as presen and entitled to vote for purposes of determining a quorum. A broker "non-vote" occurs when a nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power with respect to that item and has not received instructions from the beneficial owner.

Proposal One - Election of Directors

Abstentions and broker non-votes are not counted for purposes of the election of directors.

Proposal Two and Three – Approval of our Amended and Restated 2003 Equity Incentive Plan, Ratification of Auditors, and any Other Matters

An abstention is counted as a vote against the approval of our Amended and Restated 2003 Equity Incentive Plan (Proposal Two) and against the ratification of the independent auditor (Proposal Three). A broker non-vote is not counted for purposes of ratification of the independent auditor and all other matters to properly come before the meeting.

Voting results will be tabulated and certified by our transfer agent, ComputerShare Trust Company, N.A.

- Q: How may I vote my shares in person at the meeting?
- A: Shares held directly in your name as the stockholder of record may be voted in person at the meeting. If you choose to attend the meeting, please bring the enclosed proxy card and proof of identification for entrance to the meeting. If you hold your shares in street name, you must request a legal proxy from your stockbroker in order to vote at the meeting.

#### **Table of Contents**

- Q: How can I vote my shares without attending the meeting?
- A: You may vote in person at the meeting or by proxy. We recommend you vote by proxy even if you plan to attend the meeting. You can always change your vote at the meeting. Giving us your proxy means you authorize us to vote your shares at the meeting in the manner you direct.

If your shares are held in your name, you can vote by proxy in three convenient ways:

Via Internet: Go to http://www.proxyvote.com and follow the instructions. You will need to enter the control number printed on your proxy card.

By Telephone: Call toll-free 1-800-690-6903 and follow the instructions. You will need to enter the control number printed on your proxy card.

In Writing: Complete, sign, date and return your proxy card in the enclosed envelope.

If your shares are held in street name, you may vote by submitting voting instructions to your stockbroker or nominee. In most cases, you will be able to do this by mail. Please refer to the summary instructions included on your proxy card. For shares held in street name, the voting instruction card will be included by your stockbroker or nominee.

You may submit your proxy by mail by signing your proxy card or, for shares held in street name, by following the voting instruction card included by your stockbroker or nominee and mailing it in the enclosed, postage-paid envelope. If you provide specific voting instructions, your shares will be voted as you have instructed.

- Q: How can I change my vote after I return my proxy card?
- A: You may revoke your proxy and change your vote at any time before the final vote at the meeting. You may do this by signing and submitting a new proxy card with a later date or by attending the meeting and voting in person. Attending the meeting will not revoke your proxy unless you specifically request it.
- Q: What is Tempur-Pedic International's voting recommendation?
- A: Our Board of Directors recommends that you vote your shares "FOR" each of the nominees to the Board (Proposal One), "FOR" the proposed approval of our Amended and Restated 2003 Equity Incentive Plan (Proposal Two), and "FOR" the ratification of the appointment of Ernst & Young LLP as Tempur-Pedic International's independent auditors for the year ending December 31, 2008 (Proposal Three).
- Q: Where can I find the voting results of the meeting?
- A: The preliminary voting results will be announced at the meeting. The final results will be published in our quarterly report on Form 10-Q for the second quarter of 2008.

#### **Table of Contents**

#### PROPOSAL ONE

#### **ELECTION OF DIRECTORS**

#### **Board of Directors**

Tempur-Pedic International's Board of Directors currently consists of nine members, each serving a one-year term. The nominees for this year's election of directors include: H. Thomas Bryant, Francis A. Doyle, John Heil, Peter K. Hoffman, Sir Paul Judge, Nancy F. Koehn, Christopher A. Masto, P. Andrews McLane, and Robert B. Trussell, Jr. The nominees, if elected, will each serve a one-year term until Tempur-Pedic International's annual meeting in 2009 or until his or her respective successor is elected and qualified. Each of the nominees has consented to serve a one-year term. There are no family relationships among our executive officers and directors.

All of the nominees are standing for re-election, except for Mr. Heil. Our Board of Directors elected Mr. Heil to the Board of Directors on March 4, 2008 upon the recommendation of the Board's Nominating and Corporate Governance Committee.

#### **VOTE REQUIRED**

The nine persons receiving the highest number of votes represented by outstanding shares of common stock present or represented by proxy and entitled to vote at the Annual Meeting will be elected.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE ELECTION TO THE BOARD OF DIRECTORS OF EACH OF THE FOLLOWING NOMINEES:

#### Nominees to Board of Directors

H. Thomas Bryant, 60, joined Tempur-Pedic International in July 2001. In April 2006, Mr. Bryant was promoted to the role of Chief Executive Officer and elected a member of Tempur-Pedic International's Board of Directors. From July 2001 to December 2004, Mr. Bryant served as Executive Vice President and President of North American Operations. From December 2004 to April 2006, Mr. Bryant served as President of Tempur-Pedic International. Prior to joining Tempur-Pedic International, from 1998 to 2001, Mr. Bryant was the President and Chief Executive Officer of Stairmaster Sports & Medical Products, Inc. From 1989 to 1997, Mr. Bryant served in various senior management positions at Dunlop Maxfli Sports Corporation, most recently as President. Prior to that, Mr. Bryant spent 15 years in various management positions at Johnson & Johnson. Mr. Bryant received his B.S. degree from Georgia Southern University. In February 2008, Mr. Bryant announced his plan to retire as President and Chief Executive Officer effective mid-year 2008.

Francis A. Doyle, 59, has served as a member of Tempur-Pedic International's Board of Directors since April 2003. Mr. Doyle has served as President and Chief Executive Officer of Connell Limited Partnership since 2001. From 1972 to 2001, he was a partner at PricewaterhouseCoopers LLP, where he was Global Technology and E-Business Leader and a member of the firm's Global Leadership Team. He currently serves on the Board of Directors of Liberty Mutual Holding Company, Inc. and Citizens Financial Group. He is a trustee of the Joslin Diabetes Clinic and Boston College. Mr. Doyle is a certified public accountant and holds a B.S. degree and an M.B.A. degree from Boston College.

John Heil, 55, has served as a member of Tempur-Pedic International's Board of Directors since March 4, 2008. Since January 2007, Mr. Heil has served as Spectrum Brands Inc.'s Co-Chief Operating and President, Global Pet Supplies. From June 2004 until January 2007, Mr. Heil served as President of United Pet Group, a global manufacturer and marketer of pet supplies and a division of Spectrum Brands and United Industries. Mr. Heil first

joined United Pet Group as Chairman and Chief Executive Officer in June 2000. Prior to joining United Pet Group, Mr. Heil spent twenty-five years with the H. J. Heinz Company in various executive management positions including President and Managing Director of Heinz Pet Products, President of Heinz Specialty Pet and Executive Vice President of StarKist Seafood. Mr. Heil is also a member of the board of directors of VCA Antech, Inc. (Veterinary Centers of America) and is a member of their audit committee. Mr. Heil holds a BA degree in economics from Lycoming College.

Peter K. Hoffman, 59, has served as a member of Tempur-Pedic International's Board of Directors since October 2006. From January 1, 2000, Mr. Hoffman served as President of Global Grooming for The Procter & Gamble Company (formerly The Gillette Company) until his retirement at the end of 2006. Mr. Hoffman spent over 34 years with The Gillette Company and Procter & Gamble in executive positions both in North America and Europe, including roles as President, Global Blades and Razors; President, Duracell North Atlantic; and President, Braun North America. Mr. Hoffman received an A.B. degree in Economics from Columbia University and an M.B.A. degree with distinction from the Tuck School of Business, Dartmouth College, where he was elected an Edward Tuck Scholar.

#### **Table of Contents**

Sir Paul Judge, 58, has served as a member of Tempur-Pedic International's Board of Directors since July 2004. Sir Paul Judge is chairman of the Royal Society for the Encouragement of Arts, Manufactures and Commerce, Deputy Chairman of the American Management Association and President of the United Kingdom Chartered Management Institute. After thirteen years working for Cadbury Schweppes, Sir Paul led the buyout of that company's food operations to form Premier Brands, becoming its chairman. Sir Paul was subsequently chairman of Food from Britain, director general of the Conservative Party and a ministerial adviser at the UK Cabinet Office. Sir Paul Judge has served on the board of Standard Bank Group Ltd of Johannesburg since June 2003 and Schroder Income Growth Fund plc, since December 1995, and as a member of the Advisory Board for Barclays Private Bank. In 1996, he became a Knight Bachelor in recognition of his public and political service. He was an Open Scholar at Trinity College, University of Cambridge, graduating in 1971, and received an M.B.A. in 1973 from the Wharton Business School.

Nancy F. Koehn, 48, has served as a member of Tempur-Pedic International's Board of Directors since March 2004. Ms. Koehn has been a Professor of Business Administration at Harvard Business School since July 2001. From July 1997 through June 2001, Ms. Koehn was an Associate Professor at Harvard Business School. From July 1991 through June 1997, she was an Assistant Professor at Harvard Business School. She is the author of a number of books on various business topics, including her most recent book, Brand New: How Entrepreneurs Earned Consumers' Trust from Wedgwood to Dell, and has written and supervised numerous case studies. Ms. Koehn consults with many companies and speaks frequently before business leaders on a range of subjects including strategic branding, leading in turbulent times, visionary entrepreneurs—past and present—and competing on the demand side in the Information Revolution. In 2001, Business 2.0 named Ms. Koehn one of 19 leading business gurus in the United States. Ms. Koehn holds a B.A. degree from Stanford University, an M.A. degree in Public Policy from the Harvard University Kennedy School of Government and an M.A. degree and a Ph.D. degree in European History from Harvard University.

Christopher A. Masto, 40, has served as a member of Tempur-Pedic International's Board of Directors since November 2002. Mr. Masto is a Managing Director of Friedman Fleischer & Lowe, LLC, which he co-founded in 1997. Prior to 1997, he worked as a management consultant with Bain & Company. Prior to that, Mr. Masto was employed at Morgan Stanley & Co., where he worked in the investment banking department. He currently serves on the board of Archimedes Technology Group. Mr. Masto graduated magna cum laude from Brown University with an Sc.B. in Electrical Engineering and received his M.B.A. degree from Harvard Business School.

P. Andrews McLane, 60, has served as Chairman of Tempur-Pedic International's Board of Directors since November 2002. Mr. McLane joined TA Associates, Inc. in 1979, where he is Senior Managing Director. Mr. McLane's activity at TA Associates centers on buyouts and leveraged recapitalizations of companies in the consumer, financial services and business services sectors. Mr. McLane is a director of Advisory Research, Numeric Investors Arnhold and S. Bleichroeder Advisers, LLC and Steve and Barry's University Sportswear and also serves on the boards of the United States Ski and Snowboard Team and St. Paul's School. Mr. McLane graduated from Dartmouth College with an A.B. degree and from the Tuck School of Business at Dartmouth with an M.B.A. degree.

Robert B. Trussell, Jr., 56, has served as a member of Tempur-Pedic International's Board of Directors or its predecessors since 1992, and has served as Vice Chairman of the Board of Directors since April 2006. Mr. Trussell served as Chief Executive Officer of Tempur-Pedic International until May 2006, and served in that capacity at Tempur-Pedic International or its predecessor since November 2002. From 1994 to December 2004, Mr. Trussell served as President of Tempur-Pedic International or one of the predecessors to Tempur-Pedic International. Prior to joining Tempur-Pedic International, Mr. Trussell was general partner of several racing limited partnerships that owned racehorses in England, France and the United States. He was also the owner of several start-up businesses in the equine lending and insurance business. Mr. Trussell received his B.S. degree from Marquette University.

**Executive Officers** 

Name	Age	Position
H. Thomas Bryant	60	President and Chief Executive Officer
Matthew D. Clift	48	Executive Vice President of Global Operations
David Montgomery	47	Executive Vice President and President of
		International Operations
Richard W. Anderson	48	Executive Vice President and President, North
		America
Dale E. Williams	45	Executive Vice President, Chief Financial Officer,
		and Secretary
Bhaskar Rao	42	Chief Accounting Officer and Vice President of
		Strategic Planning
5		

#### **Table of Contents**

H. Thomas Bryant joined Tempur-Pedic International in July 2001. In April 2006, Mr. Bryant was promoted to the role of Chief Executive Officer and elected a member of the board of directors. From July 2001 to December 2004, Mr. Bryant served as Executive Vice President and President of North American Operations. From December 2004 to April 2006, Mr. Bryant served as President of Tempur-Pedic International. Prior to joining Tempur-Pedic International, from 1998 to 2001, Mr. Bryant was the President and Chief Executive Officer of Stairmaster Sports & Medical Products, Inc. From 1989 to 1997, Mr. Bryant served in various senior management positions at Dunlop Maxfli Sports Corporation, most recently as President. Prior to that, Mr. Bryant spent 15 years in various management positions at Johnson & Johnson. Mr. Bryant received his B.S. degree from Georgia Southern University. In February 2008, Mr. Bryant announced his plan to retire as President and Chief Executive Officer effective mid-year 2008.

Matthew D. Clift joined Tempur-Pedic International in December 2004 and serves as Executive Vice President of Global Operations, with responsibilities including manufacturing and research and development. From 1991 to December 2004, Mr. Clift was employed by Lexmark International where he most recently served as Vice President and General Manager of the consumer printer division. From 1981 to 1991, Mr. Clift was employed by IBM Corporation and held several management positions in research and development and manufacturing. Mr. Clift obtained his B.S. degree in chemical engineering from the University of Kentucky.

David Montgomery joined Tempur-Pedic International in February 2003 and serves as Executive Vice President and President of International Operations, with responsibilities including marketing and sales. From 2001 to November 2002, Mr. Montgomery was employed by Rubbermaid, Inc., where he served as President of Rubbermaid Europe. From 1988 to 2001, Mr. Montgomery held various management positions at Black & Decker Corporation, most recently as Vice President of Black & Decker Europe, Middle East and Africa. Mr. Montgomery received his B.A. degree, with honors, from L' Ecole Superieure de Commerce de Reims, France and Middlesex Polytechnic, London.

Richard W. Anderson joined Tempur-Pedic International in July 2006 and serves as Executive Vice President and President, North America. From 1983 to 2006, Mr. Anderson was employed by The Gillette Company, which became a part of Procter & Gamble in 2005. Mr. Anderson most recently served as the Vice President of Marketing for Oral-B and Braun in North America. Previously, Mr. Anderson was the Vice President of Global Business Management for Duracell. Mr. Anderson has held several management positions in marketing and sales as well as overseeing branding, product development and strategic planning. Mr. Anderson obtained B.S. and M.B.A. degrees from Virginia Tech.

Dale E. Williams joined Tempur-Pedic International in July 2003 and serves as Executive Vice President, Chief Financial Officer and Secretary. From November 2001 to September 2002, Mr. Williams served as Vice President and Chief Financial Officer of Honeywell Control Products, a division of Honeywell International, Inc. From September 2002, when he left Honeywell in connection with a reorganization, to July 2003, Mr. Williams received severance from Honeywell and was not employed. From 2000 to 2001, Mr. Williams served as Vice President and Chief Financial Officer of Saga Systems, Inc./Software AG, Inc. Prior to that, Mr. Williams spent 15 years in various management positions at General Electric Company, most recently as Vice President and Chief Financial Officer of GE Information Services, Inc. Mr. Williams received his B.A. degree in finance from Indiana University.

Bhaskar Rao joined Tempur-Pedic International in January 2004 as Director of Financial Planning and Analysis. In October 2005, Mr. Rao was promoted to Vice President of Strategic Planning. In May 2006, Mr. Rao was promoted to the position of Chief Accounting Officer and continues to serve as Vice President of Strategic Planning. From 2002 until December 2003, Mr. Rao was employed by Ernst & Young as a Senior Manager in the assurance and business advisory group. Mr. Rao was employed by Arthur Anderson from 1994 until 2002, when the Louisville, Kentucky office was acquired by Ernst & Young. Mr. Rao graduated from Bellarmine University with B.A. degrees in Accounting and Economics. Mr. Rao is also a Certified Public Accountant.

#### **Table of Contents**

# BOARD OF DIRECTORS' MEETINGS, COMMITTEES OF THE BOARD AND RELATED MATTERS

#### Corporate Governance

The following materials related to our corporate governance and related matters are available on our website at: http://investor.tempurpedic.com/ under the caption "Corporate Governance":

- Mission Statement
- · Core Values
- Corporate Governance Guidelines
- Code of Business Conduct and Ethics for Employees, Executive Officers and Directors
- Policy on Complaints of Accounting, Internal Accounting Controls and Auditing Matters
- Policy on Insider Trading and Confidentiality
- Audit Committee Charter
- Compensation Committee Charter
- Nominating and Corporate Governance Committee Charter
- Committees Membership
- Contact the Presiding Director

Copies may also be obtained, free of charge, by writing to: Tempur-Pedic International Inc., 1713 Jaggie Fox Way Lexington, Kentucky 40511, Attention: Investor Relations. Please specify which document you would like to receive.

## Board of Directors' Meetings

The Board of Directors held eight (8) meetings in 2007, and acted by written consent seven (7) times. Each director attended 75% or more of the combined total number of meetings of the Board of Directors and its committees held in 2007 during the period in which they served as directors or committee members, except for Sir Paul Judge who attended 68%.

#### Directors' Independence

Our corporate governance guidelines provide that a majority of the Board of Directors shall consist of independent directors within the meaning of the New York Stock Exchange Rules governing the composition of the Board of Directors and its committees (the "NYSE Independence Rules"). The Board of Directors has determined that none of Francis A. Doyle, John Heil, Peter K. Hoffman, Sir Paul R. Judge, Nancy F. Koehn, Christopher A. Masto or P. Andrews McLane have a material relationship with the Company (either directly or as a partner, stockholder or officer of an organization that has a relationship with the Company) within the meaning of the NYSE Independence Rules and accordingly are "independent" for purposes of the NYSE Independence Rules.

The Board of Directors has determined that H. Thomas Bryant does not qualify as an independent director under the NYSE Independence Rules because he serves as President and Chief Executive Officer of Tempur-Pedic International. The Board of Directors has also determined that Robert B. Trussell, Jr. does not qualify as an independent director under the NYSE Independence Rules as he was employed as the Chief Executive Officer of Tempur-Pedic International within the last three years.

## Committees of the Board

The standing committees of the Board of Directors are the Audit Committee, the Compensation Committee, and the Nominating and Corporate Governance Committee.
7

#### **Table of Contents**

#### The Audit Committee

The members of the Audit Committee are Francis A. Doyle (Chair), Peter K. Hoffman, Sir Paul Judge and Nancy F. Koehn. The Board has determined that each member of the Audit Committee is independent as defined in the NYSE Independence Rules and the rules of the SEC. The Board has also determined that Mr. Doyle is an audit committee financial expert within the meaning of Item 7 (d) (3) (iv) of Schedule 14A of the Securities and Exchange Act of 1934, as amended (Exchange Act) and has "accounting or related financial management expertise" within the meaning of the applicable New York Stock Exchange rules. The Audit Committee was established in accordance with Section 3(a)(58) of the Exchange Act.

The Audit Committee of the Board of Directors is responsible for providing independent, objective oversight with respect to Tempur-Pedic International's accounting and financial reporting functions, internal and external audit functions, and systems of internal controls over financial reporting and legal, ethical, and regulatory compliance. Some of the Audit Committee's responsibilities include:

•	reviewing the scope of internal and independent audits;
•	reviewing the Company's quarterly and annual financial statements and annual report on Form 10-K;
•	reviewing the adequacy of management's implementation of internal controls;
•	reviewing the Company's accounting policies and procedures and significant changes in accounting policies;
•	reviewing the Company's business conduct and ethics policies and practices;
•	reviewing the Company's policies with respect to risk assessment and risk management;
•	reviewing information to be disclosed and types of presentations to be made in connection with the Company's earnings press releases, as well as financial information and earnings guidance provided to analysts and rating agencies;
•	preparing an annual evaluation of the committee's performance;
•	reporting regularly to the Board on the committee's activities; and
•	appointing the independent public accountants and reviewing their independence and performance and the reasonableness of their fees.

The Audit Committee has established whistle blower procedures, which provide for (a) the receipt, retention, and treatment of complaints received regarding accounting, internal accounting controls, or auditing matters; and (b) the confidential, anonymous submission by employees of the issuer of concerns regarding questionable accounting or auditing matters. Tempur-Pedic International also has a confidential, anonymous reporting system which is web-based and available to all employees. All reports are treated confidentially.

The Audit Committee met eleven (11) times in 2007. A copy of the Audit Committee charter as adopted by our Board of Directors is available on Tempur-Pedic International's website at http://investor.tempurpedic.com/, under the

caption "Corporate Governance."

#### The Compensation Committee

The members of the Compensation Committee are Peter K. Hoffman (Chair), Sir Paul Judge, and Francis A. Doyle. The Board of Directors has determined that each member of the Compensation Committee is independent as defined in the NYSE Independence Rules. The committee's responsibilities include:

reviewing and approving on an annual basis the corporate goals and objectives with respect to compensation for the chief executive officer, evaluating at least once a year the chief executive officer's performance in light of these established goals and objectives and, based upon these evaluations, determining and approving the chief executive officer's annual compensation, including salary, bonus, incentive and equity compensation;

reviewing on an annual basis the Company's compensation structure for officers and employees other than the chief executive officer and making recommendations to the Board regarding the compensation of these officers and employees;

#### **Table of Contents**

- reviewing on an annual basis the Company's compensation structure for its directors and making recommendations to the Board regarding the compensation of directors;
- reviewing the Company's incentive compensation and other stock-based plans and recommending changes in such plans to the Board as needed, having and exercising all the authority of the Board with respect to the administration of such plans;
- reviewing executive officer compensation for compliance with Section 16 of the Exchange Act and Section 162(m) of the Internal Revenue Code of 1986, as amended, and other applicable laws, rules and regulations;
- reviewing and approving employment agreements, severance arrangements and change in control agreements and provisions when, and if, appropriate, as well as any special supplemental benefits;
- reviewing with management the "Compensation Discussion and Analysis" section in the Company's Proxy Statement;
- preparing and publishing an annual executive compensation report in the Company's Proxy Statement;
- preparing an annual evaluation of the committee's performance;
- reporting regularly to the Board on the committee's activities;
- performing any other activities consistent with the committee's charter, the Company's by-laws and governing law, as the committee or the Board deems appropriate; and
- with respect to any reference in the committee's charter to NYSE or Securities and Exchange Commission (SEC) requirements, complying with these requirements when listed by the NYSE or subject to the requirements of the SEC.

The Compensation Committee, in its role as administrator under the Company's 2003 Equity Incentive Plan, has delegated authority to the Company's President and Chief Executive Officer to grant certain options within certain specified parameters.

In determining the compensation of our executive officers, our President and Chief Executive Officer recommends performance objectives to the Compensation Committee, and assists the Compensation Committee to determine if the performance objectives have been achieved.

Since 2005, the compensation committee has periodically engaged Frederick W. Cook & Co., Inc., an executive compensation consultant, to evaluate the Company's overall compensation structure and equity compensation for the Company's executive officers. In 2007, Cook reviewed the employment agreements and equity compensation for the Company's Chief Executive Officer and Chief Financial Officer. For a further description of the services Cook has provided, see "Executive Compensation – Compensation Discussion and Analysis."

The Compensation Committee met three (3) times in 2007 and acted by written consent ten (10) times. A copy of the Compensation Committee charter as adopted by our Board of Directors is available on Tempur-Pedic International's website at http://investor.tempurpedic.com/, under the caption "Corporate Governance."

Compensation Committee Interlocks and Insider Participation

No member of our Compensation Committee serves as a member of the Board of Directors or Compensation Committee of any entity that has one or more executive officers serving as members of our Board of Directors or Compensation Committee.

## **Table of Contents**

The Nominating and Corporate Governance Committee

The members of the Nominating and Corporate Governance Committee are P. Andrews McLane (Chair), Nancy F. Koehn and Christopher A. Masto. The Board of Directors has determined that each member of the Nominating and Corporate Governance Committee is independent as defined in the NYSE Independence Rules. The committee's responsibilities include:

•	identifying individuals qualified to become members of the Board;
•	recommending to the Board director nominees to be presented at the annual meeting of stockholders and to fill vacancies on the Board;
•	considering and making recommendations concerning director nominees proposed by stockholders;
•	reviewing and recommending to the Board annual members to each standing committee of the Board;
10	

#### **Table of Contents**

- reviewing and evaluating related party transactions; and
- developing and recommending to the Board corporate governance guidelines for the Company.

The Nominating and Corporate Governance Committee met one (1) time in 2007. A copy of the Nominating and Corporate Governance Committee charter as adopted by our Board of Directors is available on Tempur-Pedic International's website at http://investor.tempurpedic.com/ under the caption "Corporate Governance."

Policies Governing Director Nominations

#### **Director Qualifications**

The Nominating and Corporate Governance Committee of the Board of Directors is responsible for reviewing with the Board of Directors from time to time the appropriate qualities, skills and characteristics desired of members of the Board of Directors in the context of the needs of the business and the composition of the Board of Directors. This assessment includes consideration of the following minimum qualifications that the Nominating and Corporate Governance Committee believes must be met by all directors:

- a reputation for integrity, honesty and adherence to high ethical standards;
- the ability to exercise sound business judgment;
- substantial business or professional experience and the ability to offer meaningful advice and guidance to the Company's management based on that experience; and
- to devote the time and effort necessary to fulfill their responsibilities to the Company.

The Nominating and Corporate Governance Committee also considers numerous other qualities, skills and characteristics when evaluating director nominees, including whether the nominee has specific strengths that would augment existing skills and experience of the Board of Directors, such as an understanding of and experience in technology, accounting, governance, finance or marketing and whether the nominee has leadership experience with public companies or other sophisticated and complex organizations.

#### **Table of Contents**

Process for Identifying and Evaluating Director Nominees

The Nominating and Corporate Governance Committee has established a process for identifying and evaluating nominees for director. Although the Nominating and Corporate Governance Committee will consider nominees recommended by stockholders, the Committee believes that the process it uses to identify and evaluate nominees for director is designed to produce nominees that possess the educational, professional, business and personal attributes that are best suited to further the Company's mission. The Committee may identify nominees through the use of professional search firms that may utilize proprietary screening techniques to match candidates to the Committee's specified qualifications. The Committee may also receive recommendations from existing directors, executive officers, key business partners, and trade or industry affiliations. The Committee will evaluate nominations at regular or special meetings, and in evaluating nominations, will seek to achieve a balance of knowledge, experience and capability on the Board and to address the membership criteria set forth above under "Director Qualifications." The Board itself is ultimately responsible for recommending candidates for election to the stockholders or for appointing individuals to fulfill a vacancy.

In 2007, the Company did not employ a search firm or pay fees to any third party to either search for or evaluate Board nominee candidates.

Procedures for Recommendation of Director Nominees by Stockholders

The Nominating and Corporate Governance Committee will consider director candidates recommended by our stockholders. In evaluating candidates recommended by our stockholders, the Nominating and Corporate Governance Committee applies the same criteria set forth above under "Director Qualifications." Any stockholder recommendations of director nominees proposed for consideration by the Nominating and Governance Committee should include the nominee's name and qualifications for Board membership and should be addressed in writing to the Committee, care of: Tempur-Pedic International Inc., 1713 Jaggie Fox Way, Lexington, Kentucky 40511, Attention: Corporate Secretary. In addition, the Company's bylaws permit stockholders to nominate directors for consideration at an annual stockholder meeting in accordance with certain procedures described in this Proxy Statement under the heading "Stockholder Proposals for 2009 Proxy Statement."

Designation of, and Communication with, Tempur-Pedic International's Board of Directors through its Presiding Director

The Board of Directors has designated P. Andrews McLane as the "presiding director" as that term is defined in applicable New York Stock Exchange Rules. Stockholders or other interested parties wishing to communicate with our Board of Directors can call (859) 514-4605 and leave a message for the presiding director. You may also contact the presiding director by e-mail at presiding director@tempurpedic.com or by going to Tempur-Pedic International's website at http://investor.tempurpedic.com/ under the caption "Corporate Governance — Contact the Presiding Director." Regardless of the method you use, the presiding director will be able to view your unedited message. The presiding director will determine whether to relay your message to other members of the Board.

## **Executive Sessions**

Executive sessions, or meetings of the outside (non-management) directors without management present, are held regularly. In 2007, executive sessions were held after three (3) regularly scheduled meetings of the Board of Directors. Executive sessions are led by P. Andrews McLane, the presiding director.

#### **Charitable Contributions**

Tempur-Pedic International has not made any charitable contributions to any charitable organization in which a director serves as an executive officer in which, within the preceding three years, such contributions in any single year exceeded the greater of \$1 million, or 2% of such organization's consolidated gross revenues.

Board Member Attendance at Annual Meetings

In accordance with our Corporate Governance Guidelines, all directors are generally expected to attend the annual meeting of stockholders. At our last annual meeting, which was held on May 7, 2007, all of the directors standing for re-election to the Board attended.

#### **Table of Contents**

#### PRINCIPAL SECURITY OWNERSHIP AND CERTAIN BENEFICIAL OWNERS

The following table sets forth information as of March 7, 2008 regarding the beneficial ownership of our outstanding equity securities by:

- each person known to beneficially own more than 5% of Tempur-Pedic International's outstanding common stock;
- each of Tempur-Pedic International's directors and Named Executive Officers (as defined below in "Executive Compensation"); and
- all of Tempur-Pedic International's directors and executive officers and 5% stockholders as a group.

Beneficial ownership of shares is determined under Rule 13d-3(d)(1) of the Exchange Act and generally includes any shares over which a person exercises sole or shared voting or investment power and the number of shares that can be acquired within sixty (60) days upon exercise of an option. Common stock subject to these options is deemed to be outstanding for the purpose of computing the ownership percentage of the person holding such options, but is not deemed to be outstanding for the purpose of computing the ownership percentage of any other person. The table assumes 74,595,057 shares of common stock outstanding as of the close of market on March 7, 2008.

Except as otherwise indicated, the persons named in the table below have sole voting and investment power with respect to all shares of common stock held by them. Unless otherwise indicated, the address of each officer, director and 5% stockholder listed below is c/o Tempur-Pedic International Inc., 1713 Jaggie Fox Way, Lexington, Kentucky 40511.

Shares Beneficially Owned

Name of Beneficial Owner:	Number of Shares	Percentage of Class
5% Stockholders:		
AMVESCAP PLC (1)	10,284,135	13.8%
TA Associates Funds (2)	4,437,877	6.0%
Munder Capital Management (3)	3,851,424	5.2%
Executive Officers and Directors:		
H. Thomas Bryant (4)	666,586	*
David Montgomery (5)	544,838	*
Matthew D. Clift (6)	236,084	*
Richard W. Anderson (7)	18,750	*
Dale E. Williams (8)	306,812	*
P. Andrews McLane (9)	5,023,725	6.7%
Christopher A. Masto (10)	198,795	*
Francis A. Doyle (11)	299,468	*
Nancy F. Koehn (12)	74,100	*
Sir Paul Judge (13)	74,100	*
Robert B. Trussell, Jr. (14)	150,385	*
Peter K. Hoffman (15)	34,400	*
John Heil	_	_ *
All executive officers and directors as a group (14 persons) (16):	7,676,279	10.3%

- \* Represents ownership of less than one percent
- (1) Amounts shown reflect the aggregate number of shares of common stock held by AIM Advisors, Inc., AIM Capital Management, Inc., AIM Funds Management, Inc, INVESCO Asset Management Deutschland GmbH, INVESCO Asset Management Limited, INVESCO Institutional (N.A.), Inc., INVESCO Management S.A. and PowerShares Capital Management LLC (collectively AMVESCAP PLC) based on information set forth in a Schedule 13G filed with the SEC on February 13, 2008. The address of AMVESCAP PLC is 1360 Peachtree, NE, Atlanta, GA 30309.

Table of Contents	
(2)	Amounts shown reflect the aggregate number of shares of common stock held by TA IX L.P., TA/Atlantic and Pacific IV L.P., TA/ Advent VIII L.P., TA Strategic Partners Fund A L.P., TA Strategic Partners Fund B L.P., TA Investors LLC, TA Subordinated Debt Fund, L.P., TA Associates, Inc., TA Associates IX LLC, TA Associates VII LLC and TA Associates SDF LLC (collectively, the "TA Associates Funds"). Investment and voting control of the TA Associates Funds is held by TA Associates, Inc. No stockholder, director, or officer of TA Associates, Inc. has voting or investment power with respect to shares held by TA Associates Funds. Voting and investment power with respect to such shares is vested in a four-person Investment Committee comprised of Jeffrey S. Barber, Brian J. Conway, C. Kevin Landry, and P. Andrews McLane. Mr. McLane is Senior Managing Director of TA Associates, Inc., the manager of the general partner of TA IX L.P., TA Advent VIII L.P. and TA Subordinated Debt Fund, L.P.; the manager of TA Investors LLC; and the general partner of TA/ Atlantic and Pacific IV L.P., TA Strategic Partners Fund A L.P. and TA Strategic Partners Fund B L.P. The address of the TA Associates Funds is c/o TA Associates, Inc., John Hancock Tower, 56th Floor, 200 Clarendon Street, Boston, MA 02116.
(3)	Amounts shown reflect the aggregate number of shares of common stock held by Munder Capital Management based on information set forth in Schedule 13G filed with the SEC on February 14, 2008. The address of Munder Capital Management is 480 Pierce Street, Birmingham, MI 48009.
(4)	Includes 232,290 shares of common stock issuable upon exercise of outstanding and currently exercisable options. Also includes 325,000 shares of common stock which Mr. Bryant pledged to Wachovia Capital Markets LLC on February 1, 2007 pursuant to a variable forward contract, which is expected to settle in February 2009.
(5)	Includes 87,500 shares of common stock issuable upon exercise of outstanding and currently exercisable options.
(6)	Includes 206,250 shares of common stock issuable upon exercise of outstanding and currently exercisable options.
(7)	Includes 18,750 shares of common stock issuable upon exercise of outstanding and currently exercisable options.
(8)	Includes 65,625 shares of common stock issuable upon exercise of

outstanding and currently exercisable options.

(9)

Mr. McLane is Senior Managing Director of TA Associates, Inc., the manager of the general partner of TA IX L.P., TA Advent VIII L.P. and TA Subordinated Debt Fund, L.P.; the manager of TA Investors LLC; and the general partner of TA/ Atlantic and Pacific IV L.P., TA Strategic Partners Fund A L.P. and TA Strategic Partners Fund B L.P. Accordingly, Mr. McLane may be deemed to beneficially own shares owned by TA IX L.P., TA Advent VIII L.P., TA Subordinated Debt Fund, L.P., TA Investors LLC, TA/ Atlantic

and Pacific IV L.P., TA Strategic Partners Fund A L.P. and TA Strategic Partners Fund B L.P. Mr. McLane disclaims beneficial ownership of any such shares in which he does not have a pecuniary interest. The address for Mr. McLane is c/o TA Associates, Inc., John Hancock Tower, 56th Floor, 200 Clarendon Street, Boston, MA 02116. Includes 556,448 shares held individually and in family trusts and 29,400 shares of common stock issuable upon exercise of outstanding and currently exercisable options.

#### **Table of Contents**

- (10) Includes 26,400 shares of common stock issuable upon exercise of outstanding and currently exercisable options. The address for Mr. Masto is c/o Friedman Fleischer & Lowe, LLC, One Maritime Plaza, 22nd Floor, San Francisco, CA 94111.
- (11) Includes 271,094 shares of common stock issuable upon exercise of outstanding and currently exercisable options. The address for Mr. Doyle is c/o Connell Limited Partnership, One International Place, Fort Hill Square, Boston, MA 02110.
- Includes 74,100 shares of common stock issuable upon exercise of outstanding and currently exercisable options. The address for Ms. Koehn is Harvard Business School, Rock Center 110, Boston, MA 02163.
- (13) Includes 74,100 shares of common stock issuable upon exercise of outstanding and currently exercisable options. The address for Sir Paul Judge is 88 The Panaromic, 152 Grosvenor Road, London SW1V 3JL England.
- (14) Amount reflects the aggregate number of shares owned by RBT Investments, LLC and Robert B. Trussell and Martha O. Trussell, Tenants in Common, and includes 50,285 shares of common stock issuable upon exercise of outstanding and currently exercisable options.
- (15) Includes 34,400 shares of common stock issuable upon exercise of outstanding and currently exercisable options. The address for Mr. Hoffman is c/o Tempur –Pedic International Inc.,1713 Jaggie Fox Way, Lexington, KY 40511.
- (16) Includes 1,218,430 shares of common stock issuable upon exercise of outstanding and currently exercisable options.

#### **Table of Contents**

#### TEMPUR-PEDIC INTERNATIONAL INC.

#### EXECUTIVE COMPENSATION AND RELATED INFORMATION

#### COMPENSATION DISCUSSION AND ANALYSIS

#### Overview of Compensation Program

The Compensation Committee of our Board of Directors has responsibility for establishing, monitoring and overseeing our Company's compensation philosophy and objectives. In the paragraphs that follow, we provide an overview and analysis of our compensation philosophy, the material compensation decisions we have made with respect to our compensation philosophy and the material factors that we considered when making those decisions.

Throughout this Proxy Statement, those persons who served as (i) our principal executive officer during the year ended December 31, 2007, (ii) our principal financial officer during the year ended December 31, 2007 and (iii) our other three most highly compensated executive officers for the year ended December 31, 2007 are collectively referred to as our "Named Executive Officers". The compensation programs described below apply in many cases to larger groups of the Company's employees other than the five Named Executive Officers.

## Compensation Philosophy and Objectives

Our senior management compensation plan is designed to attract, motivate and retain our management talent and to reward our management for strong Company performance and successful execution of our key business plans and strategies. We believe that our compensation philosophy aligns management incentives with the long-term interests of our stockholders. We compensate our senior management through a mix of base salary, annual incentive bonus and equity compensation that ties pay to performance and is designed to provide pay that is competitive with individuals holding comparable positions and providing similar results at companies of similar size, value and complexity. While the mix of these elements varies by an employee's level in the organization, a majority of the potential compensation for senior management, consistent with our compensation philosophy, is considered "at risk" based on Company and individual performance. In 2007, approximately 77% of our Chief Executive Officer's compensation was at risk dependent on performance and approximately 64% - 74% of the other Named Executive Officers' compensation was at risk dependent on performance. We currently provide long-term incentives in the form of periodic equity compensation grants, but we do not offer deferred compensation plans, retirement plans (other than our 401K plan) or performance-based equity awards (other than our equity grants) to any of our employees.

## **Compensation Process**

The Compensation Committee reviews our Chief Executive Officer's compensation annually and makes determinations regarding annual merit increases and other changes in salary, annual incentive bonus and equity compensation. The Chief Executive Officer reviews the compensation of the other Named Executive Officers annually and makes recommendations to the Compensation Committee regarding annual merit increases and annual incentive bonuses, which are further discussed below. The Board, upon recommendation of the Compensation Committee, reviews and approves the compensation for our executive officers, other than our Chief Executive Officer. The Named Executive Officers meet annually to review the performance of each senior manager and subsequently meet with the appropriate senior manager to review the performance of each applicable employee of the Company. The conclusions reached and recommendations made with respect to employees other than the Named Executive Officers, including salary adjustments and annual incentive bonuses, are based on the reviews and presented to the Chief Executive Officer for approval, with any equity awards to be approved by the Compensation Committee.

#### Overview

In developing our Company's compensation structure, the Compensation Committee has sought to develop a compensation program for its Named Executive Officers which would also align with shareholder return. To achieve this goal, the Compensation Committee has retained outside consultants to provide advice with respect to the Company's compensation structure for its Named Executive Officers, including information regarding the Company's compensation structure and compensation levels compared to a peer group.

#### **Table of Contents**

Use of Outside Consultants and Peer Groups

Since 2005, the Compensation Committee has periodically engaged Frederick W. Cook & Co., Inc. (Cook), an executive compensation consultant, to assist in the evaluation of our overall compensation structure. Through these engagements, Cook has provided comparative analyses of the Company's overall compensation structure, specifically reviewed the compensation of our Chief Executive Officer and has developed a comparative peer group for the Company.

Cook completed two reports in June 2006, which addressed the annual incentive bonuses and equity compensation plans for our Chief Executive Officer and the other Named Executive Officers. As part of these reports, Cook summarized the competitive data and comparisons of the Company's Chief Executive and other Named Executive Officers to the comparable competitive market data for executive officers at comparable levels in the peer group. Based on these reports, Cook reported that on average base salaries for the Company's Named Executive Officers approximate the market median, and determined that target total annual compensation for the Company's Named Executive Officers was at or below the market median as compared to the peer group. With respect to long term incentive compensation, the Cook reports provided data for the peer group regarding annualized long term incentive grant values. However, because we have made multi-year grants of options to our Named Executive Officers rather than annual option grants, Cook did not include a comparison of the Company's long term incentive grant compensation to the market data. Upon reviewing the results of the June 2006 report, the Compensation Committee determined that no further overall changes to the equity compensation structure for the Named Executive Officers were required at that time.

In October 2007, the Compensation Committee engaged Cook again to review our peer group companies and provide an overall analysis of the compensation structure for the Company's Named Executive Officers. Cook provided the Compensation Committee with the results of its study in November 2007 (2007 Cook Report). The 2007 Cook Report focused on the Company's Named Executive Officers and confirmed the current peer group. The 2007 Cook Report covered total direct compensation, including base salaries, annual incentive bonuses and long-term incentive compensation as well as competitive trends and practices in executive compensation.

The 2007 Cook Report summarized the competitive data and comparisons of the Company's Chief Executive and other Named Executive Officers to the comparable competitive market data for executive officers at comparable levels in the peer group. Based on these reports, Cook reported that on average base salaries for the Company's Named Executive Officers approximate the market median, except for the Chief Executive Officer and Chief Financial Officer, whose base salaries were somewhat below the median. The 2007 Cook Report indicated that the target bonus percentages for our Named Executive Officers, other than the Chief Executive Officer, were slightly below the median of the peer group. The 2007 Cook Report also indicated that long-term incentive compensation levels for our Named Executive Officers were generally at or above the median after spreading the present value of our four-year option grants across the relevant four years. However, the 2007 Cook Report indicated that Mr. Anderson, who was hired during the middle of 2006, had the lowest long-term incentive value and number of shares. Finally, the 2007 Cook Report concluded that target total annual compensation for the Company's Named Executive Officers was at the market median, except for the Chief Financial Officer who was slightly below the market median.

As discussed further below under "Compensation Components", the Compensation Committee determined that our overall compensation structure and levels were generally competitive. However, in the four specific instances indicated by the Cook Report, the Committee and the Board, as appropriate, implemented adjustments for the Named Executive Officers in 2008 in line with these findings, as discussed below under "Compensation Components".

Peer Group

In its 2005 report, Cook developed an initial comparative peer group for the Company, which was later modified in its April 2006 report. The June 2006 reports and 2007 Cook Report used the same peer group as created in April 2006 when performing Cook's comparative analysis. In selecting the peer group, Cook included branded consumer products companies that had comparable revenues, net income, and market capitalization. The 2007 Cook Report confirmed this peer group. While consistency from year to year is desirable, the Compensation Committee expects that it will review the peer group in future years and consider updates to it as appropriate. Set forth below is the peer group of branded consumer products companies used by Cook to assess the competitiveness and cost effectiveness of our executive compensation plan in the 2006 reports and the 2007 Cook Report:

**Table of Contents** 

Callaway Golf Herman Miller Sealy

Central Garden & Pet Nautilus Select Comfort
Columbia Sportswear Nu Skin Enterprises Steelcase
Elizabeth Arden Oakley Timberland

Fossil Phillips-Van Heusen Tupperware Brands Guess Quiksilver Under Armour

Wolverine World Wide

#### **Compensation Components**

Based on our compensation philosophy, the three principal components of our compensation include the following:

Base Salary

Annual Incentive Bonus

• Equity Compensation

Overall, the Compensation Committee seeks to strike a balance among these three components, with an emphasis on ensuring that a majority of the total potential compensation for the Company's Named Executive Officers is significantly at risk and tied to overall Company performance.

**Base Salary** 

In determining the annual base salary for our senior management, including each of our Named Executive Officers, our goal is to provide a reasonable level of guaranteed compensation that is set at a competitive level. Each individual's initial or starting base salary is a result of the person's previous experience, prior compensation history and the current compensation level of other senior managers within the Company with similar experience and responsibility.

All of our employees, including each of our Named Executive Officers and senior managers, are required to establish individual objectives at the beginning of each year. Each employee's set of objectives is approved by his or her supervising manager, with each of the employee's objectives to be consistent with our core values and strategic objectives. In the case of Mr. Bryant, our President and Chief Executive Officer, the goals and objectives are approved by the Compensation Committee. All other Named Executive Officers' objectives are initially approved by Mr. Bryant, subsequently reviewed by our Compensation Committee and upon recommendation from the Compensation Committee, approved by the Board. Each employee's performance is reviewed annually and merit increases to an individual's base salary are aligned with overall Company and individual performance and successful execution of their individual objectives.

With respect to our employees, including our Named Executive Officers, the base salary increase in any year is based on prevailing market practices and economic conditions. For 2007, the average increases in base salaries for all employees, including Named Executive Officers were approximately 4%. Similarly, in 2008, increases are targeted at approximately 4% on average.

In determining the 2008 base salary increase for Mr. Bryant and Mr. Williams, the Compensation Committee sought to raise their base salaries to a level near the median of the comparative peer group used in the 2007 Cook Report. Accordingly, the 2008 base salary for Mr. Bryant reflected an 8% increase based on a peer group adjustment plus a 4% merit increase, and the base salary for Mr. Williams reflected a 6% increase based on a peer group adjustment plus a 4% merit increase. As the base salaries for the other Named Executive Officers were at or near the

median, the Compensation Committee determined that no peer group adjustments were required and approved merit increases of 4% to 5%.

The amount of each Named Executive Officer's base salary increase based on their individual performance and execution of their objectives for the applicable year, expressed as a percentage of their base salary immediately prior to the increase, is set forth below:

18

## **Table of Contents**

Named Executive Officer	Base Salary Changes				
	2008	2007			
H. Thomas Bryant	12% (1)	4%			
Dale E. Williams	10% (2)	5%			
Matthew D. Clift	5%	6%			
David Montgomery	4%	4%			
Richard W. Anderson	4%	5%			
(1) 4% merit increase and 8% adjustment relative to peer of	roun data				

- (1) 4% merit increase and 8% adjustment relative to peer group data
- (2) 4% merit increase and 6% adjustment relative to peer group data

### **Table of Contents**

**Annual Incentive Bonus** 

The annual incentive bonus is a lump-sum cash payment for each senior manager. The amount of the bonus is linked to the achievement of specific financial and operating targets or strategic initiatives. Our senior managers are eligible to receive annual incentive bonuses set at a targeted percentage of their base salary. The Compensation Committee believes senior management, such as the Named Executive Officers, who hold positions affording them the authority to make critical decisions affecting the Company's overall performance, should have a material percentage of their annual compensation contingent upon the Company's performance, with the Chief Executive Officer's percentage at a higher level than the other Named Executive Officers.

The Compensation Committee's practice has been to set the targeted annual incentive bonus level for the Chief Executive Officer at 100% of his base salary and the targeted annual incentive bonus level for each of the other Named Executive Officers at 50% of their base salaries. In 2008, based in part upon the results of the 2007 Cook Report, the Compensation Committee decided to set the targeted annual incentive bonus for the Named Executive Officers, other than the Chief Executive Officer, at 55% of the Named Executive Officers' base salary in order to more closely match the peer group. Based on the comparison to the peer group and the Chief Executive Officer's overall responsibility for the performance of the Company, the Compensation Committee decided to continue to base the size of his annual incentive bonus at 100% of his base salary. The following table sets forth the targeted annual incentive bonus levels for each Named Executive Officer shown as a percentage of their base salaries:

	Targeted Annual Incentive				
Named Executive Officer	Bonus				
	2008	2007			
H. Thomas Bryant	100%	100%			
Dale E. Williams	55%	50%			
Matthew D. Clift	55%	50%			
David Montgomery	55%	50%			
Richard W. Anderson	55%	50%			

The annual incentive bonus for our Named Executive Officers is comprised of two components: (i) a Company goals component and (ii) an Individual goals component. Two-thirds of the bonus is derived from the Company goals component and one-third is derived from the Individual goals component. The Company goals component is tied to the Company's achievement of specific financial targets. The Individual goals component relates to the successful execution of individual objectives established at the beginning of each year as determined in the discretion of the Compensation Committee or the Board of Directors, as applicable.

#### **Table of Contents**

The Company goals component of the annual incentive bonus for each of our Named Executive Officers is based on targeted net sales and earnings before interest and taxes (EBIT). Each year, these performance targets are selected to motivate the Named Executive Officers to achieve profitable business growth consistent with the Company's long-term financial objectives. The Company goals component of the annual incentive bonus is established using a matrix to allow for payments between 50% and 200% of the targeted Company goals component, depending on the level of net sales and EBIT for each year. A failure to meet the minimum requirement may result in no bonus payment with respect to the Company goals component of the bonus plan. In calculating the Company goals payout, the Compensation Committee considers material, unanticipated or unusual events that affect the financial targets.

The Individual goals component of the annual incentive bonus for the Named Executive Officers is heavily weighted toward the successful completion of individual objectives. In the case of Mr. Bryant, our Chief Executive Officer, the goals and objectives are approved by the Compensation Committee. The goals and objectives for all of the other Named Executive Officers are initially approved by the Chief Executive Officer, subsequently reviewed by the Compensation Committee and, upon recommendation by the Compensation Committee, approved by the Board. The Individual goals component of the annual incentive bonus targets 100% payout for the achievement of an executive's annual objectives. Payments can range from no bonus payment to 200% of the targeted Individual goals component, based on individual performance. The determination of whether the Individual goals component of the bonus has been met and to what degree is based on the subjective determination of the Compensation Committee, and in exercising this discretion the Compensation Committee looks broadly at each executive's performance against individual objectives and the overall performance of the applicable Named Executive Officers within their specific area of responsibility.

The purpose of the Company goals component, represented by the targeted net sales and EBIT of the Company, and the purpose of the Individual goals component, represented by the achievement of individual targets, are to focus the Named Executive Officers on behaviors that support the overall performance and success of our Company. Individual and Company goals are set with a reasonable level of difficulty that require the Company and Named Executive Officers to perform at a high level in order to meet the goals and objectives, and the likelihood of attaining these goals and objectives is not assured.

The annual incentive bonus plan for 2007 was consistent with the Company's bonus plan for 2006, with the financial target matrix updated for new net sales and EBIT targets for 2007. The matrix expressed a range of targets for total net sales (ranging from \$1.040 billion to \$1.077 billion) and EBIT (ranging from \$217 million to \$245 million) as established by the Compensation Committee. At the time the Compensation Committee established the targets for the Company goals component for 2007, the Compensation Committee believed that these targets were commensurate with the long-term growth objectives of our business and reflected a performance that would require strong operating execution. Our Compensation Committee considered the target levels for 2007 to be challenging for executives to achieve and believed that they required our management to significantly increase the Company's net sales and EBIT from 2006. During 2007, the Company achieved net sales of \$1.1 billion and EBIT of \$243.4 million. As a result, each Named Executive Officer received 192% of the targeted Company goals component.

The individual objectives for the Individual goals component of the annual incentive bonus for 2007 for the Company's Named Executive Officers included the following: improving overall productivity; maintaining personnel succession and development plans; evaluating other potential business opportunities; growing unaided brand awareness in the United States; the successful implementation of new customer relationship management software; completing a U.S. order management and network redesign project; introducing new products according to the product plan; significantly improving customer service metrics and global IT system uptime; integrating a new subsidiary in Austria; establishing a new medical institutional business model in Europe; introducing new mattress models in Europe; formalizing an efficient policy for FIN 48 compliance; decreasing external professional fees; introducing strategic dashboard deployment to executive management; and successfully completing the 2007 audit plan. The completion of the Individual goals component by each Named Executive Officer during 2007 varied, and

this component was paid out as follows: Mr. Bryant at 140% of his target; Mr. Clift at 150% of his target; Mr. Anderson at 130% of his target; Mr. Williams at 130% of his target and Mr. Montgomery at 90% of his target.

Based on the relative weight of the Company goals component (two-thirds) and the Individual goals component (one-third), each Named Executive Officer received a percentage of their overall target incentive bonus potential for 2007 as follows: Mr. Bryant, 175%; Mr. Clift, 178%; Mr. Anderson, 171%; Mr. Williams, 171%; and Mr. Montgomery, 158%.

#### **Table of Contents**

In reviewing the Chief Executive Officer's performance for 2007, the Compensation Committee concluded that both Mr. Bryant's individual achievements and the Company's performance had been strong. The Compensation Committee noted that the Company had made several significant achievements, including: above target sales and earning per share growth, increased free cash flow, market share growth and significant retail channel revenue growth, and double digit growth across the Company's two geographic segments and across all its product lines. In addition, the Compensation Committee recognized other non-financial achievements, such as the development of the Company's robust strategic plan, the successful roll-out of the Company's new advertising campaign, and overall organizational development of the Company. The Compensation Committee concluded that 2007 represented another year of substantial progress for the Company under Mr. Bryant's leadership. After the review of these achievements, the Compensation Committee determined that Mr. Bryant's annual incentive bonus payment reflected his achievements for 2007.

The remainder of our senior management team have diverse performance goals and receive annual incentive bonuses set at a targeted percentage of their base salary that are tied to the Company's and business units' goals. The Named Executive Officers retain the right to adjust bonus payments for the remaining senior managers based on individual and Company performance.

### **Equity Compensation**

Members of senior management, including our Named Executive Officers, are eligible to receive equity compensation awards under our equity incentive plans. We believe that providing equity awards as a component of compensation for senior managers aligns the interests of senior managers with the interests of our stockholders by focusing the executive on the long-term growth of the Company, and not short-term individual performance. In addition, we believe that stock options provide an additional method of compensation where the return for each senior manager is directly tied to stockholders' return on their investment. Our stock option awards typically have a four year vesting period and are based on continued employment.

Under our equity compensation design, the timing and size of the awards differ between Named Executive Officers and all other members of senior management. Our Named Executive Officers typically receive stock option awards in their first year of employment and receive awards approximately every four years when their previous awards become fully vested. This practice is designed to provide the Named Executive Officer a long-term focus that allows them to manage the business for the long term and aligns the interest of stockholders rather than managing for the short term. In contrast, members of senior management other than our Named Executive Officers typically receive grants on an annual basis based on their job level at the time and their individual and Company performance for the year.

In June 2006, Mr. Bryant received a stock option award grant of 700,000 shares. At that time, Mr. Bryant was promoted to President and Chief Executive Officer, and his previous option grant in the amount of 964,713 shares of common stock was nearly vested. In June 2006, Mr. Montgomery received an award of 350,000 stock options and Mr. Williams received an award of 250,000 stock options as their previous grants were nearly vested. Mr. Anderson received two grants of stock options in 2006. When he joined the Company in 2006, we granted Mr. Anderson stock options for 100,000 shares. In December 2006, we granted Mr. Anderson options for 75,000 shares based on his initial performance. In 2004, we granted restricted stock units to Mr. Clift in connection with his initial compensation package with the Company. This award was provided to Mr. Clift in order to offset lost equity compensation from his previous employer. Mr. Clift also received stock option awards of 300,000 shares in November 2004 and 150,000 shares in December 2005. Because Mr. Clift's awards are still vesting, he was not awarded any equity incentive grants in 2006.

In January 2008, the Company granted to Mr. Anderson an option award for 100,000 shares of our common stock, at an exercise price of \$20.02. The vesting schedule for that award provides that twenty-five percent (25%) of the option shares vest on the first anniversary date of the date of grant, and thereafter twenty-five percent (25%) shall vest

on every annual anniversary date until all shares are vested. In addition, if a change of control of the Company occurs and Mr. Anderson's employment is terminated but not for cause or if Mr. Anderson resigns for good reason (in each case as defined in his employment agreement) within twelve (12) months after the occurrence of a change of control, Mr. Anderson's next installment of 25,000 shares will accelerate and vest as of the date of his termination of employment. Mr. Anderson received this option grant to bring his total option holdings to a level similar to the option holdings of the other Named Executive Officers other than the Chief Executive Officer, based on continued strong performance since joining the Company in June, 2006. We did not issue any stock option grants or similar equity awards to our Named Executive Officers in 2007.

### **Table of Contents**

In setting the size of these equity awards, the Compensation Committee takes into account a number of factors, including the Named Executive Officer's position with the Company, prevailing market conditions and the overall size of the executive officer's compensation package, as well as the studies completed by Cook, the executive compensation consultant.

The remaining senior managers typically receive grants on an annual basis based on their individual and the Company's performance. Historically, these awards are granted by the Compensation Committee in December of each year to coincide with annual performance reviews and completion of the budget cycle. These stock option awards typically have ranged between 5,000 and 35,000 shares. In addition, individual stock option awards are granted throughout the year as needed with respect to hiring new members of senior management or promotions of employees into senior management positions. These awards also typically have ranged between 5,000 and 35,000 stock options.

In January 2008, our board of directors adopted minimum stock ownership guidelines for our Named Executive Officers and directors. The principal objective of the guidelines is to enhance the linkage between the interests of stockholders and our executive officers and directors through a minimum level of stock ownership. The guidelines provide that, within 5 years, the Chief Executive Officer should own a fixed number of shares equal to 5 times his base salary, and that all other Named Executive Officers should own a fixed number of shares equal to three times the executive's base salary. Our directors also are required to own, within five years, a fixed number of shares equal to four times the director's annual retainer. Unexercised vested stock options count towards an individual's ownership (based on the anticipated after tax value), but unvested stock options and unvested restricted stock are not counted towards an individual's ownership. Until the guidelines are met, executive officers and directors are required to retain 50% of the net after-tax value of any shares obtained by option exercise or restricted stock unit exercise or sale of vested restricted stock.

#### Other Benefits

We offer a 401K plan to all of our employees, including our senior management and Named Executive Officers. The plan is designed to allow employees to defer current earnings and recognize them later in accordance with statutory regulations when their individual income tax rates may be more beneficial. The Company typically matches 100% of the first three percent of each employee's salary that is deferred and 50% of the fourth and fifth percent of salary deferred. However, the decision to make the match is at the sole discretion of the Company. The Company made the matching contribution in 2007 for all participating employees.

The Company does not have any defined contribution or defined benefit pension plans. There are no alternate plans in place for senior management. In April 2006, Mr. Trussell retired as Chief Executive Officer of Tempur-Pedic International and remained on the board of Directors as Vice Chairman. At the time of his retirement, Mr. Trussell received cash compensation of \$43,600 related to the unused accumulated vacation time that he had accrued. No other payments were made to Mr. Trussell.

The Company also has various broad-based employee benefit plans. Named Executive Officers participate in these plans on the same terms as eligible, non-executive employees, subject to any legal limits on the amounts that may apply. The Named Executive Officers receive an annual car allowance.

Each of our Named Executive Officers is a party to an employment agreement with the Company. These employment agreements provide for severance arrangements in the event of termination of employment in certain circumstances and also provide for non-competition, non-solicitation and confidentiality agreements. These severance arrangements are discussed in more detail below under "Potential Payments Upon Termination Or Change In Control". The employment agreements for the Named Executive Officers other than Mr. Bryant were put in place at the time they became employees with the Company (in certain cases, prior to the Company's initial public offering in 2003). Mr. Bryant's employment agreement was put in place in 2002 and amended in its entirety when he became Chief

Executive Officer in 2006. We believe that these agreements, including the severance provisions, are necessary to allow us to be competitive in recruiting and retaining top talent for executive officer positions. The Compensation Committee has not to date believed it necessary to revise the severance and related terms in these employment agreements; however, the Company amended Mr. Williams' employment agreement in March of 2008 to more closely align the severance and related provisions with the corresponding provisions in the employment agreement for the other Named Executive Officers. A part of its analysis of the reasonableness of each individual element of compensation and each Named Executive Officer's compensation package as a whole, the Committee expects that it will periodically conduct an analysis of each of these arrangements for reasonableness and market competitiveness.

## **Table of Contents**

Tax and Accounting Implications

**Deductibility of Compensation** 

Section 162(m) of the Code limits the Company's deduction for compensation paid to the executive officers named in the Summary Compensation Table to \$1 million unless certain requirements are met. For 2007, the requirements for deductible compensation under Section 162(m) were met for all executive officers. The policy of the Compensation Committee with respect to Section 162(m) is to establish and maintain a compensation program that will optimize the deductibility of compensation. However, the Compensation Committee may exercise its right to use judgment, where appropriate, to respond to changing business conditions or to an executive officer's individual performance, or to authorize compensation which may not in a specific case be fully deductible by the Company.

Accounting for Stock-Based Compensation

As of January 1, 2006, the Company began accounting for stock-based payments, including its Equity Incentive Plans and Employee Stock Purchase Plan, in accordance with FASB Statement 123(R), "Share Based Payments." 24

### **Table of Contents**

#### COMPENSATION COMMITTEE REPORT

The information contained in this report shall not be deemed to be "soliciting material" or "filed" or incorporated by reference in future filings with the Securities and Exchange Commission, or subject to the liabilities of Section 18 of the Exchange Act, except to the extent that Tempur-Pedic International specifically incorporates it by reference into a document filed under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act.

The Compensation Committee is comprised entirely of independent directors. The Compensation Committee has reviewed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement and incorporated by reference into the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

Submitted by,

COMPENSATION COMMITTEE

Peter K. Hoffman (Chair) Francis A. Doyle Sir Paul Judge 25

## **Table of Contents**

### COMPENSATION OF EXECUTIVE OFFICERS

The following table sets forth information concerning the annual and long-term compensation for services in all capacities to Tempur-Pedic International for the year ended December 31, 2007 of those persons who served as (i) our principal executive officer during the year ended December 31, 2007, (ii) our principal financial officer during the year ended December 31, 2007 and (iii) our other three most highly compensated executive officers for the year ended December 31, 2007. We refer to our principal executive officer, principal financial officer and the other three most highly compensated executive officers collectively as our "Named Executive Officers".

### **Summary Compensation Table**

						Non-equity Incentive	7	
			ъ	Stock		Plan	All Other	m . 1
Name and			Bonus	Awards	Option Awards(\$)	Compensati 6	Diompensatio	on Total
Principal Position	Year	Salary (\$)	(\$) (6)	(\$)	(7)	(\$) (6)	(\$) (8)	(\$)
H. Thomas Bryant — President and Chief Executive Officer(1)	2007	\$ 623,537	\$ 290,909	\$ -	-\$ 1,025,215	\$ 799 119	\$ 22,057	\$ 2,760,837
	2006	537,305	198,000	Ψ -	- 571,121	311,550	21,938	1,639,914
Dale E. Williams — Executive Vice-President, Chief Financial Officer and	-							
Secretary (2)	2007 2006	309,987 294,054	67,158 48,757	_	<ul><li>326,204</li><li>307,525</li></ul>	,	17,230 19,441	919,252 746,495
Matthew D. Clift — Executive Vice-President, Global		27 1,02 1	10,727		307,520	70,710	15,1	710,195
Operations (3)	2007 2006	344,867 324,121	86,224 53,741	438,162 438,162	202,125 202,125		17,230 20,832	1,309,675 1,123,541
David Montgomery — Executive Vice-President, President of International Operations (4)	2007	461,455	68,671		— 442,495		86,790	1,352,848
Operations (4)	2007	401,433	71,635	_ _	- 442,493 - 315,290	,	72,838	981,278
Richard W. Anderson — Executive Vice-President, President North								
America (5)	2007	314,711	68,182	_	_ 296,561	201,701	8,230	889,385

2006 132,692 34,750 — 66,143 38,944 79,043 351,572

- (1) Mr. Bryant was promoted to the position of Chief Executive Officer at our Annual Meeting of Stockholders on April 28, 2006. He retained the position of President of Tempur-Pedic International, and was elected as a member of our Board of Directors.
- (2) Mr. Williams was promoted to the position of Executive Vice President on May 7, 2007.
- (3) On December 1, 2004, Mr. Clift was awarded 70,000 restricted stock units. The fair market value of Tempur-Pedic International's common stock on that date was \$19.30, resulting in a restricted stock award of \$1,351,000. For stock awards granted, the value shown is what is also included in the Company's financial statements in accordance with FAS 123(R). See the Company's Annual Report for the year ended December 31, 2006 for a complete description of the FAS 123(R) valuation.

### **Table of Contents**

- (4) Mr. Montgomery's salary is paid in British Pounds ( ) and is converted to United States Dollars (\$) using the monthly payments translated at the average rate for the months in the year ended December 31, 2007. Mr. Montgomery's Non-Equity Incentive Plan Compensation is denominated in British Pounds and has been converted to United States Dollars using the conversion rate for the date paid to Mr. Montgomery.
- (5) Mr. Anderson joined the Company in July 2006 and received a bonus of \$10,000 at the time he accepted employment with us. The remainder of this amount is representative of annual bonus payouts which were earned in 2006 and paid in February 2007.
- (6) Bonus and Non-equity Incentive Plan Compensation payouts were earned in 2007 and paid in February 2008 to Mr. Bryant, Mr. Williams, Mr. Clift, Mr. Montgomery and Mr. Anderson, pursuant to the 2007 Executive Incentive Bonus Plan, which is discussed in the "Compensation Discussion and Analysis" section of this Proxy Statement.
- (7) For stock options granted, the value set forth is also included in the Company's financial statements in accordance with FAS 123(R). See the Company's Annual Report for the year ended December 31, 2007 for a complete description of the FAS 123(R) valuation.
- (8) Represents amounts paid on behalf of each of the Named Executive Officers for the following three respective categories of compensation: (i) premiums for life, accidental death and dismemberment insurance and long-term disability benefits, (ii) contributions to our defined contribution plans and (iii) car allowance. Amounts for each of the Named Executive Officers for each of the three respective preceding categories is as follows: Mr. Bryant: (2007 \$1,030, \$13,827, \$7,200; 2006 \$1,330, \$13,408, \$7,200); Mr. Williams: (2007 \$1,030, \$9,000, \$7,200; 2006 \$1,330, \$10,911, \$7,200); Mr. Clift (2007 \$1,030, \$9,000, \$7,200; 2006 \$1,330, \$12,302, \$7,200); Mr. Montgomery: (2007 \$6,492, \$46,146, \$30,017; 2006 \$5,192, \$39,295, \$27,647, ); and Mr. Anderson: (2007 \$1,030, \$0, \$7,200; 2006 \$443, \$0, \$3,600). Mr. Anderson received relocation expenses in the amount of \$75,000 which is included in "All Other Compensation." Mr. Montgomery also received tax preparation fees in the amount of \$833 and \$705 which is in "All Other Compensation" for the years ended December 31, 2007 and 2006, respectively.

## **Table of Contents**

# Outstanding Equity Awards at Year-End

The table below sets forth the outstanding stock option awards classified as exercisable and unexercisable as of December 31, 2007 for each of our Named Executive Officers. The table also sets forth unvested stock awards assuming a market value of \$25.97, the closing market price of our common stock on December 31, 2007.

		Option Aw	ards	Stock Awards		
Name	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Option Exercise Price (\$)	Option Expiration Date	Number of Shares or Units that Have Not Vested (#)	Market Value of Shares or Units of Stock that Have Not Vested (\$)
H. Thomas Bryant	13,540 262,500	—(1) 437,500(2)	\$ 2.86 13.92	8/13/2013 6/23/2016		
Dale E. Williams	65,625	—(3) 250,000(4)	2.38 13.47	7/7/2013 6/28/2016		
Matthew D. Clift	150,000 37,500	75,000 75,000(6)	19.30 12.37	12/1/2014 12/15/2015	11,666(5)	\$ 302,966
David Montgomery	7,966 —	—(1) 350,000(7)	2.86 13.47	8/13/2013 6/28/2016		
Richard W. Anderson		75,000(8) 56,250(9)	13.16 20.27	7/18/2016 12/21/2016		
(1)		These options, gra Twenty-five perce one-year anniversa equal installments quarters.	nt (25%) of the ary of grant and	ese options bed the remaining	came exercisable shares becom	le on the e exercisable in
(2)		These options, grapercent (25%) of tanniversary of grainstallments on a constallment on a constallment of the constallment of	hese options be nt and the rema	ecame exercisa aining shares b	able on the one- become exercisa	-year able in equal
(3)		These options, grapercent (25%) of tanniversary of grainstallments on a constallment on a constallment of the constallment of	hese options be nt and the rema	ecame exercisa aining shares b	able on the one- become exercisa	-year able in equal
(4)		These options, grapercent (25%) of t			-	-

	remaining shares become exercisable in equal installments on a quarterly basis over the subsequent twelve (12) quarters.
(5)	These restricted stock units, granted on December 1, 2004, vest in six (6) installments semi-annually with the first vesting date being July 1, 2005.
(6)	These options, granted on December 15, 2005, have a 10-year term and became exercisable in equal installments over four years, beginning with the one-year anniversary of the grant date.
(7)	These options, granted on June 28, 2006, have a 10-year term. Twenty-five percent (25%) of these options became exercisable on February 24, 2008 and the remaining shares become exercisable in equal installments on a quarterly basis over the subsequent twelve quarters.
28	

### **Table of Contents**

- (8) These options, granted on July 18, 2006, have a 10-year term and became exercisable in equal installments over four years, beginning with the one-year anniversary of the grant date.
- (9) These options, granted on December 21, 2006, have a 10-year term and became exercisable in equal installments over four years, beginning with the one-year anniversary of the grant date.

## Option Exercises and Stock Vested

The following table sets forth certain information regarding options and stock awards exercised and vested, respectively, during the year ended December 31, 2007, for our Named Executive Officers.

	Option Awards		Stock	Awards
	Number of		Number of Shares	
	Shares			
	Acquired	Value		
	on	Realized on	Acquired on Vesting	Value Realized on
	Exercise			
Name	(#)	Exercise (\$)	(#)(1)	Vesting (\$)
H. Thomas Bryant	557,813	\$12,723,715	-	
Dale E. Williams	342,891	8,219,097	-	
Matthew D. Clift	37,500	483,000	11,667	\$ 249,790
	50,000	644,000	11,666	314,049
	25,000	397,000	_	_
David Montgomery	478,813	11,495,442	_	_
Richard W. Anderson	25,000	605,500	_	_

Except for the Named Executive Officers set forth in the table above, no other Named Executive Officer exercised a stock option award in 2007.

#### **Table of Contents**

#### POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL

Tempur-Pedic International has entered into agreements and adopted plans that require us to provide compensation and/or other benefits to each Named Executive Officer in the event of that executive's termination of employment under certain circumstances. The table below sets forth the amounts payable to each Named Executive Officer assuming the executive officer's employment had terminated under various scenarios on December 31, 2007 (the last business day of 2007).

Except as otherwise expressly indicated, the amounts set forth in the table below do not represent the actual sums a Named Executive Officer would receive if his employment were terminated or there were a change of control of Tempur-Pedic International. Rather, the amounts below generally represent only estimates, based upon assumptions described in the footnotes to the table, of certain payments and benefits that the Named Executive Officers who were employed by Tempur-Pedic International or any of its subsidiaries on December 31, 2007 would have been entitled to receive had any of the identified events occurred on such date. Moreover, for all of the Named Executive Officers, the amounts set forth in the table necessarily are based upon the benefit plans and agreements that were in effect as of December 31, 2007. Payments which Tempur-Pedic International may make in the future upon an employee's termination of employment or upon a change of control of Tempur-Pedic International will be based upon benefit plans and agreements in effect at that time, and the terms of any such future plans and agreements may be materially different than the terms of our benefit plans and agreements as of December 31, 2007.

		Termination			Emp	loyee	Term By	Termination ination Due to
		By Co	By Company		Termi	nation	Company	Death or
		Withou	t Cause		For Goo	d Reason	Cause	Disability
	Benefits and							
Name	Payments	(\$) (	1) (2)		(\$)(	1) (2)	(\$)	(\$) (3)
H. Thomas	Cash							
Bryant	Severance Insurance	\$ 2,83	86,600	(4) \$		1,872,00	00 —\$	1,849,000 (5)
	Benefits		15,5	32	15,532			
Dale E.	Cash							
Williams	Severance		231,7	77		231,77	77 —	77,259
	Insurance Benefits	4,457			4,457			
Matthew D.	Cash							
Clift	Severance		515,92	24		515,92	24 —	306,975
	Insurance Benefits	0.015			5 615			
David	Cash	8,915			5,615			
Montgomery	Severance		692,13	82		692,18	82 —	306,890
Wienigomery	Insurance		0,2,1	0 <b>2</b>		0,2,10	32	300,070
	Benefits	3,302			3,302			
Richard W.	Cash							
Anderson	Severance		472,50	00		472,50	00 —	157,500
	Insurance							
	Benefits	8,915			8,915			

(1) Reflects cash severance including two (2) years of base salary for Mr. Bryant, six (6) months of base salary for Mr. Williams (prior to giving effect to his amended and restated employment agreement which extended his severance period to twelve (12) months), and twelve (12) months of base salary for all other Named Executive Officers, payable in accordance with the normal payroll practices of the Company and pro-rata portion of any Performance Bonus/Non-Equity Incentive compensation with respect to the Bonus Year in which the termination occurs.

#### **Table of Contents**

- (2)Upon termination by the Company without cause or termination by the employee for good reason, each Named Executive Officer would be entitled to the continuation of welfare plans of the Company as detailed in the "Compensation Discussion and Analysis" for the duration of the officer's applicable severance period. The severance period for Mr. Bryant is two (2) years, six (6) months for Mr. Williams (prior to giving effect to his amended and restated employment agreement which extended his severance period to twelve (12) months) and twelve (12) months for all other Named Executive Officers.
- (3)Upon termination due to death or disability, each Named Executive Officer would receive a pro-rata portion of any Performance Bonus that would be payable with respect to the Bonus Year in which the termination occurs.
- (4)According to Mr. Bryant's June 26, 2006 Stock Option Agreement, if Mr. Bryant is terminated by the company without cause, then the number of Unvested Optioned Shares that would otherwise vest and become Vested Optioned Shares during the one year period after the Termination date shall immediately vest and become Vested Optioned Shares as of the Termination Date, but no additional Unvested Optioned Shares will become Vested Optioned Shares after such date.
- (5)According to Mr. Bryant's June 26, 2006 Stock Option Agreement, if Mr. Bryant is terminated upon death or disability then fifty percent (50%) of any Optioned Shares that were Unvested Optioned Shares on such date shall immediately vest and become Vested Optioned Shares as of the Termination Date, but no additional Unvested Optioned Shares shall become Vested Optioned Shares after such date.

Employment Arrangements, Termination of Employment Arrangements and Change in Control Arrangements

#### **Employment Arrangements**

On June 29, 2006 we entered into an amended and restated employment agreement with H. Thomas Bryant, effective April 28, 2006, providing for his employment as President and Chief Executive Officer. The agreement has an initial term of two years and a perpetual one-year renewal term. Either party may elect not to renew the agreement, upon written notice, 90 days prior to the expiration of the initial or renewal term. Mr. Bryant's agreement provides for an annual base salary of \$600,000, subject to annual adjustment by our Board of Directors beginning January 1, 2007, a variable performance bonus set to a target of Mr. Bryant's base salary if certain criteria are met, and options to purchase shares of our common stock. In connection with his decision to retire, Mr. Bryant has elected not to renew his employment agreement for an additional term. As a result, after April 28, 2008, Mr. Bryant will be an at-will employee. In addition, Mr. Bryant will be subject to a two-year non-compete provision upon the termination of his employment with the Company.

On July 11, 2003, we entered into an executive employment agreement with Dale E. Williams. In March 2008 we amended and restated the employment agreement in its entirety to reflect Mr. Williams' promotion to Executive Vice President in 2007. The agreement provides for his employment as Executive Vice President, Chief Financial Officer and Secretary, or such other executive position as may be assigned by our Chief Executive Officer. The agreement has an initial term of one year and a perpetual one-year renewal term. Either party may terminate the agreement, upon

written notice, 90 days prior to the expiration of the initial or any renewal term. The agreement provides for an annual base salary of \$225,000, subject to annual adjustment by our Board of Directors beginning January 1, 2004, a variable performance bonus set to a target of Mr. Williams' base salary if certain criteria are met, and options to purchase shares of our common stock.

On September 12, 2003, we entered into an executive employment agreement with David Montgomery, effective February 24, 2003, providing for his employment as Executive Vice President and President, Tempur-International Limited, or such other executive position as may be assigned by our Chief Executive Officer. The agreement provides that employment shall continue unless and until terminated by either party. Mr. Montgomery may terminate employment with six months written notice. We may terminate his employment with 12 months written notice. The agreement provides for an annual base salary of £192,500, subject to an annual adjustment of our Board of Directors on or about January 1 of each year beginning with January 1, 2004, and a variable performance bonus set to a target of Mr. Montgomery's base salary if certain criteria are met.

#### **Table of Contents**

On December 1, 2004, we entered into an executive employment agreement with Matthew D. Clift, providing for his employment as Executive Vice President, Operations or such other executive position as may be assigned from time to time by our Chief Executive Officer. The agreement has an initial term of one year and a perpetual one-year renewal term. Either party may terminate the agreement, upon written notice, 90 days prior to the expiration of the initial or renewal term. The agreement provides for an annual base salary of \$300,000, subject to annual adjustment by our Board of Directors beginning January 1, 2006, a variable performance bonus set to a target of Mr. Clift's base salary if certain criteria are met, a one-time hiring bonus, options to purchase shares of our common stock, and a grant of restricted stock units.

On July 6, 2006, we entered into an executive employment agreement with Richard W. Anderson, effective July 18, 2006, providing for his employment as Executive Vice President, President North America or such other executive position as may be assigned by our Chief Executive Officer. The agreement has an initial term of one year and a perpetual one-year renewal term. Either party may terminate the agreement, upon written notice, 90 days prior to the expiration of the initial or renewal term. The agreement provides for an annual base salary of \$300,000, subject to annual adjustment by our Board of Directors beginning January 1, 2007, a variable performance bonus set to a target of Mr. Anderson's base salary if certain criteria are met, a one-time hiring bonus and options to purchase shares of our common stock.

By the terms of their employment agreements Mr. Bryant, Mr. Williams, Mr. Montgomery, Mr. Clift and Mr. Anderson are prohibited from disclosing certain confidential information and trade secrets, soliciting any employee for one or two years following their employment and working with or for any competing companies during their employment and for one or two years thereafter.

All other senior managers are deemed to be "at will" employees and are not under contract. As such, there are no formal policies regarding severance benefits for these employees.

### **Table of Contents**

Termination of Employment Arrangements and Change in Control Arrangements

The Company's Named Executive Officers' employment, stock option and restricted stock unit award agreements provide certain protections to the Named Executive Officers in the event of their termination as summarized below (additional details and the complete definitions can be found in the actual employment, stock option and restricted stock award agreements, which have been filed with the SEC):

Severance. Generally, if Mr. Bryant is terminated without cause or resigns for good reason, he will receive 2 years of base salary and any unpaid base salary, the value of any accrued unused vacation, a pro-rata portion of any performance bonus (based on the number of days of the applicable year prior to the effective date of termination and based on 100% of the Target Bonus), reimbursement of expenses, and any stock options to which he is entitled under his stock option agreements.

If any of the other named executive officers is terminated without cause or resigns for good reason, he will receive 12 months of base salary and any unpaid base salary, the value of any accrued unused vacation, a pro-rata portion of any performance bonus (based on the number of days of the applicable year prior to the effective date of termination), reimbursement of expenses, and any stock options and/or restricted stock units to which he is entitled under his stock award agreements. However, Mr. Montgomery's agreement generally provides that he will receive his yearly salary plus medical and insurance benefits for 12 months, as well as his annual auto allowance and annual pension benefits.

Benefit Continuation. If Mr. Bryant is terminated without cause or resigns for good reason, he will continue to participate in the Company's retirement plans for an additional 2 years. If any of the other Named Executive Officers is terminated without cause or resigns for good reason, he will continue to participate in the Company's retirement plans for an additional 12 months.

Equity Vesting Acceleration. Under Mr. Bryant's Stock Option Agreement dated September 30, 2003, a pro-rata portion of the next quarterly vesting amount (based on the number of days elapsed between the prior quarterly vesting date and the date of termination) of his stock options vest immediately if he is terminated without cause or resigns for good reason. Mr. Bryant's Stock Option Agreement dated June 26, 2006 provides that if (a) he is terminated without cause or resigns for good reason, any unvested options will accelerate for the one year period after his employment ends; and (b) if his employment ends as a result of death or disability, 50% of his unvested options accelerate immediately.

For the other Named Executive Officers, under stock option award agreements entered into pursuant to the 2002 Stock Option Plan, a pro-rata portion (based on the number of days elapsed between the prior quarterly vesting date and the date of termination) of the next quarterly vesting amount of that employee's stock option vest immediately if he is terminated without cause or resigns for good reason.

#### **Table of Contents**

For the other Named Executive Officers, there is no acceleration of vesting of equity upon termination under stock option agreements entered into pursuant to the 2003 Equity Incentive Plan, except for Mr. Clift. Mr. Clift's restricted stock units vest immediately if he is terminated without cause, if his employment ends as a result of death or disability, or if he resigns for good reason.

Receipt of any severance and benefits is conditioned on the Named Executive Officer signing a release and waiver of claims in a form satisfactory to the Company. No Named Executive Officers are entitled to gross-ups associated with taxes owed on Change in Control payments or taxes due to Internal Revenue Code Section 280G.

The severance arrangements and change of control arrangements for our Named Executive Officers were determined primarily through the agreements negotiated at the time these employees were hired or promoted by the Company:

We entered into employment agreements with Mr. Bryant on October 4, 2002, Mr. Williams in July 2003 and Mr. Montgomery in September 2003, all prior to the Company's initial public offering in December 2003. The terms of these employment agreements and related stock option agreements were developed based on negotiations between the applicable executive and the Board of Directors of the Company at that time, which was controlled by several private equity investors. These contracts specified the compensation and other benefits to be paid upon a termination of employment or upon a change of control as described above.

Mr. Clift joined the Company in December 2004, and Mr. Anderson joined the Company in July 2006, after the Company went public. However, the terms of their employment agreements regarding severance and other payments upon termination of employment and a change of control were structured similarly to the other Named Executive Officers (other than Mr. Bryant). However, we granted restricted stock units to Mr. Clift with his initial compensation package to offset lost equity compensation from his previous employer. The terms of Mr. Clift's employment agreement provide that these restricted stock units vest immediately if he is terminated without cause, if his employment ends as a result of death or disability, or if he resigns for good reason.

In June 2006 Mr. Bryant and the Company amended and restated his employment agreement when he was promoted to Chief Executive Officer. At that time, Mr. Bryant and the Company agreed to modify his severance and change of control provisions. Those modifications included provisions stating that (i) if Mr. Bryant is terminated without cause or resigns for good reason, he would receive an additional year of vesting on unvested options; and (ii) if his employment ends as a result of death or disability, then 50% of his unvested options accelerate immediately. However, the agreement does not provide for any vesting upon a change of control, unlike his prior option grants. The Compensation Committee approved these changes as part of the overall negotiation of his amended employment agreement, and after considering the April 2006 report prepared by Cook in April 2006 as described above under "Compensation Process".

In March 2008, Mr. Williams and the Company amended and restated his employment agreement to reflect his promotion to Executive Vice President

in 2007. The modifications included extending his severance period and benefits maintenance period from six (6) to twelve (12) months, which is consistent with the agreements for the Company's other Executive Vice Presidents.

Except for the amendments to Mr. Bryant's employment agreement and Mr. Williams' employment agreement, the Company has not amended any of the provisions regarding payments upon termination or change of control in the original agreements with its other Named Executive Officers.

34

### **Table of Contents**

Certain Definitions

"Good Reason." Mr. Bryant's employment agreement generally defines "Good Reason" as relocation of his principal workplace, his demotion from his position as Chief Executive Officer, or the Company's material breach of his employment agreement. The employment agreements for Messrs. Williams, Clift and Anderson generally define "Good Reason" as relocation of their principal workplace, or the Company's material breach of their employment agreements.

"For Cause." The employment agreements for Messrs Bryant, Williams, Clift and Anderson each generally define "For Cause" as the employee's (a) willful and continued failure to substantially perform his assigned duties with the Company, (b) willful engagement in illegal conduct, (c) conviction of, or guilty plea or nolo contendere to, any felony, or (d) commission of an act of fraud, embezzlement, or misappropriation against the Company, including, but not limited to, the offer, payment, solicitation or acceptance of any unlawful bribe or kickback with respect to the Company's business. Mr. Montgomery's employment agreement does not provide for a "For Cause" termination, but does provide that he can be immediately terminated upon written notice on a variety of grounds, including a serious breach of his employment agreement, gross misconduct or any willful neglect in the discharge of his duties.

"Change of Control." The 2002 Stock Option Plan does not employ this term. However, under stock option award agreements entered into pursuant to that Plan, 50% of unvested stock options immediately vest upon (a) any sale of all or substantially all of the assets of the Company and its subsidiaries, or (b) any merger or consolidation of the Company, or any transaction where the Company is acquired by the purchase of a majority of its outstanding Common Stock, and in each such case, the holders of a majority of the outstanding Common Stock before such merger, consolidation or sale cease to hold, directly or indirectly, a majority of the Common Stock of the Company or a majority of the common stock of the successor to the Company immediately following such merger, consolidation or sale.

Under the 2003 Equity Incentive Plan, "Change of Control" is generally defined as an acquisition of a third party, unless the Company's existing stockholders continue to hold at least 50% of the outstanding stock; (b) an acquisition of more than 50% of the total combined voting power of the Company's outstanding securities pursuant to a tender or exchange offer made directly to the Company's stockholders that the Board does not recommend the stockholders accept; (c) over a period of 36 consecutive months or less, there is a change in the composition of a majority of the Board, without the approval of existing Board members; or (d) if a majority of the Board votes in favor of a decision that a Change in Control has occurred.

For the Named Executive Officers' stock option and restricted stock unit award agreements entered into pursuant to the 2003 Equity Incentive Plan, except for Mr. Bryant whose stock options do not accelerate and Mr. Anderson's option grant in January 2008 (described below), upon a Change in Control (a) any outstanding stock options or stock appreciation rights that are not fully exercisable shall accelerate and become exercisable with respect to 50% of those shares which are not then exercisable, (b) any risk of forfeiture applicable to restricted stock and restricted stock units which is not based on achievement of performance goals shall lapse with respect to 50% of the restricted stock and restricted stock units still subject to such risk of forfeiture, and (c) all outstanding restricted stock and restricted stock unit awards conditioned on the achievement of performance goals shall be deemed to have been satisfied as to a pro rata number of shares based on the assumed achievement of all relevant performance goals and the length of time within the performance period which has elapsed prior to the Change in Control.

In January 2008, the Company granted to Mr. Anderson an option award for 100,000 shares of our common stock. Pursuant to this agreement, if a change of control of the Company occurs and Mr. Anderson's employment is terminated but not for cause or if Mr. Anderson resigns for good reason (in each case as defined in his employment agreement) within twelve (12) months after the occurrence of a change of control, Mr. Anderson's next installment of 25,000 shares will accelerate and vest as of the date of his termination of employment. The Compensation Committee

approved the terms of this option grant after taking into account the 2007 Cook Report as described above under "Compensation Process".

# Table of Contents

### DIRECTOR COMPENSATION

The following table sets forth the cash, equity awards and other compensation earned, paid or awarded, as the case may be, to each of the Company's non-employee directors during the year ended December 31, 2007.

	Fees	s Earned or Paid	Option Awards	Total
Name	in C	Cash (\$) (1)	(\$)(7)	(\$)
Jeffery S. Barber	\$	32,667(2)		\$ 72,729
Francis A. Doyle		66,600	96,000(3)	226,379
	_		60,092(4)	_
			3,687(5)	_
Peter K. Hoffman		66,100	80,762(3)	212,815
	_		65,953(4)	_
Nancy F. Koehn		66,267	74,231(3)	207,176
	_		46,466(4)	
	_		20,213 (6)	_
Sir Paul Judge		47,933	74,231 (3)	188,843
	_		46,466(4)	_
	_		20,213(6)	
Christopher A. Masto		51,333	57,469(3) 35,974(4)	144,777
P. Andrews McLane		57,167	64,000(3)	161,229
	_		40,062(4)	<del>_</del>
Robert B. Trussell, Jr.		37,667	52,245(3)	145,831
	_		32,704(4)	_
	_		23,215(5)	

- (1) Director compensation is based on the Board year, which is the period from one annual meeting to the next annual meeting. The amounts shown are pro-rated for fiscal year 2007, and do not represent the amounts each director will earn from the 2007 Annual Meeting until the 2008 Annual Meeting.
- (2) Mr. Barber was compensated for his service as a director of Tempur-Pedic International for the 2006-2007 board during the 2007 fiscal year. Mr. Barber did not stand for re-election for the 2007-2008 board year.
- (3) Stock option grants were made on June 18, 2007 at an exercise price of \$26.85 and a FAS 123(R) value of \$7.15 per share. For stock options granted, the value shown represents the dollar amount recognized for financial reporting purposes and appear in the Company's financial statements in

accordance with FAS 123(R). See the Company's Annual Report for the year ended December 31, 2007 for a complete description of the FAS 123(R) valuation.

(4) Stock option grants were made on October 23, 2006 at an exercise price of \$19.03 and a FAS 123(R) value of \$4.38 per share. For stock options granted, the value shown represents the dollar amount recognized for financial reporting purposes and appear in the Company's financial statements in accordance with FAS 123(R). See the Company's Annual Report for the year ended December 31, 2007 for a complete description of the FAS 123(R) valuation.

### **Table of Contents**

- (5) A stock option grant was made to Messrs. Doyle and Trussell on March 26, 2003 at an exercise price of \$1.91 per share. These options were granted under the 2002 Option Plan prior to the Company's initial public offering in 2003, and have an exercise price that is less than the deemed market value of the underlying common stock at the date of grant. For stock options granted, the value shown represents the dollar amount recognized for financial reporting purposes and appear in the Company's financial statements in Compensation Expense. See the Company's Annual Report for the year ended December 31, 2007 for a complete description of the issuance of FAS 123 (R) valuation.
- (6) Stock option grants were made to Ms. Koehn and Sir Paul Judge on December 15, 2005 at an exercise price of \$12.37 and a FAS 123(R) value of \$5.39 per share. For stock options granted, the value shown represents the dollar amount recognized for financial reporting purposes and appear in the Company's financial statements in accordance with FAS 123(R). See the Company's Annual Report for the year ended December 31, 2007 for a complete description of the FAS 123(R) valuation.
- (7) The following table sets forth the aggregate number of stock option awards outstanding for each director as of December 31, 2007 as well as the grant date fair value of stock awards and option grants made during 2007:

	Aggregate	
	Option	Grant Date
	Awards	Fair Value
		of Stock
	Outstanding	Option
	as of	Awards
	December	made during
Name	31, 2007	2007
Francis A. Doyle	116,098	\$ 157,658
Peter K. Hoffman	34,400	132,633
Nancy F. Koehn	74,100	121,908
Sir Paul Judge	74,100	121,908
Christopher A. Masto	26,400	94,380
P. Andrews McLane	29,400	105,105
Robert B. Trussell, Jr.	50,285	85,800

### **Annual Retainers**

- For the 2007 Board year, each non-employee director receives an annual retainer of \$40,000, payable in equal installments on July 31, 2007, October 31, 2007, January 31, 2008 and April 30, 2008 and an option grant for 12,000 shares of common stock. The option awards vest in four equal increments at the end of July 2007, October 2007, January 2008 and April 2008. Vesting of each option award is subject to the applicable grant recipient being a member of the Board or applicable Committee as of the applicable vesting date.
- Each Chair of one of the standing committees of the Board receives a supplemental annual retainer as follows Audit Committee Chair, \$16,000 and an option grant for 5,000 shares of common stock; Compensation Committee Chair, \$5,000 and an option grant for 1,500 shares of common stock; and Nominating and Governance Committee Chair, \$5,000 and an option grant for 1,500 shares of common stock.
- Each member of one of the standing committees of the Board receives a supplemental annual retainer as follows Audit Committee Member, \$12,800 and an option grant for 3,850 shares of common stock; Compensation Committee Member, \$4,000 and an option grant of 1,500 shares of common stock; and

Nominating and Governance Committee Member, \$4,000 and an option grant of 1,500 shares of common stock.

#### **Table of Contents**

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires that Tempur-Pedic International's executive officers, directors, and persons who own more than 5% of our common stock to file reports of ownership and changes in ownership with the SEC. Based solely on a review of the copies of reports furnished to us, Tempur-Pedic International believes that during the year ended December 31, 2007, its executive officers, directors, and greater than 5% stockholders complied with all Section 16(a) filing requirements, other than the following: Robert B. Trussell, Jr., a director of the Company, filed a Form 4 reporting the sale of shares on February 7, 2007, two days after the applicable deadline, and Christopher Masto, a director of the Company, did not file a Form 5 reflecting a charitable gift made on December 18, 2006. A Form 4 reflecting Mr. Masto's gift was filed on March 22, 2007.

#### Certain Relationships and Related Transactions

#### **Related Party Transactions**

In March 2007, our Board of Directors, upon the recommendation of the Nominating and Corporate Governance Committee, adopted a written Related Party Transactions Policy providing for the review and approval or ratification by the Nominating and Corporate Governance Committee of certain transactions or relationships involving Tempur-Pedic International and its directors, executive officers and their affiliates. In reviewing a transaction or relationship, the Nominating and Corporate Governance Committee will take into account, among other factors it deems appropriate, whether it is on terms no more favorable than to an unaffiliated third party under similar circumstances, as well as the extent of the related party's interest in the transaction.

#### Registration Rights Agreement

On November 1, 2002, Tempur-Pedic International and certain of our stockholders, including TA Associates Funds, one of our largest stockholders, entered into a registration rights agreement. Under this agreement, holders of 10% of Tempur-Pedic International's registrable securities, as defined in the registration rights agreement, and certain stockholders who held notes with an aggregate unpaid principal balance of \$15.0 million have the right, subject to certain conditions, to require Tempur-Pedic International to register any or all of their shares under the Securities Act of 1933, as amended, at Tempur-Pedic International's expense. In addition, all holders of registrable securities are entitled to request the inclusion of any of their shares in any registration statement at Tempur-Pedic International's expense whenever we propose to register any of our securities under the Securities Act. In connection with all such registrations, Tempur-Pedic International has agreed to indemnify all holders of registrable securities against certain liabilities, including liabilities under the Securities Act. All holders requesting or joining in a registration have agreed to indemnify Tempur-Pedic International against certain liabilities.

#### **Table of Contents**

#### PROPOSAL TWO

# APPROVAL OF THE AMENDED AND RESTATED 2003 EQUITY INCENTIVE PLAN

We are asking our stockholders to approve our Amended and Restated 2003 Equity Incentive Plan (the "2003 Plan"). The 2003 Plan includes amendments that provide for an increase in the maximum number of shares of our common stock that may be issued under our current 2003 Equity Incentive Plan by an additional 1,000,000 shares and for a limitation on repricing of stock options and stock appreciation rights. As of December 31, 2007, approximately 3,273,477 shares remained available for the future grant of awards under our current 2003 Equity Incentive Plan. After the approval of the 2003 Plan 4,273,477 shares would then be available for issuance under the 2003 Plan, representing approximately 6% of our total outstanding shares as of December 31, 2007. The Board of Directors approved the 2003 Plan on March 6, 2008, subject to stockholder approval. A copy of the 2003 Plan, as proposed to be amended and restated by this proposal, is attached as Appendix A to this Proxy Statement.

The 2003 Plan is a performance-based plan that provides awards to selected executive officers and key employees if pre-established performance goals are met. The 2003 Plan is intended to meet the requirements for performance-based compensation under Section 162(m) of the Internal Revenue Code (the "Code") so that awards paid under the 2003 Plan may qualify for a federal income tax deduction. We are required to periodically resubmit the 2003 Plan for stockholder approval so that it can continue to qualify as performance-based compensation.

Our Board of Directors, upon recommendation of the Compensation Committee, has unanimously adopted, subject to stockholder approval, the 2003 Plan which includes amendments that provide for an increase of the maximum number of shares of common stock issuable under the current 2003 Equity Incentive Plan by 1,000,000 shares to a total of 9,000,000 shares and for a limitation on the repricing of options and stock appreciation rights. The Compensation Committee made these recommendations after reviewing the number of shares available for issuance under the current 2003 Equity Incentive Plan. The adoption of the 2003 Plan would ensure that we will continue to have available a reasonable number of shares for our 2003 Plan and for our equity incentive programs and that the 2003 Plan is in compliance with Section 162(m) of the Code. The Board of Directors believes that in order to successfully attract and retain the best possible candidates for positions of responsibility, we must continue to offer a competitive equity incentive program.

We are asking you to approve the proposed 2003 Plan so that we will have a sufficient number of shares available for the issuance of stock option and other equity awards and to ensure that the 2003 Plan will be in compliance with Section 162(m) of the Code. Our Board of Directors believes that the ability of the Company to grant stock options is important in enabling us to offer competitive compensation packages and to make the most effective use of the shares our stockholders authorize for incentive purposes. Therefore, the Board of Directors urges you to vote to approve the proposed 2003 Plan.

### **VOTE REQUIRED**

Approval of this proposal requires an affirmative "FOR" vote of a majority of the shares of common stock present and entitle to vote at the Annual Meeting. An abstention is counted as a vote against this Proposal TWO.

THEREFORE, THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE PROPOSAL TO APPROVE THE AMENDED AND RESTATED 2003 EQUITY INCENTIVE PLAN.

Amended and Restated 2003 Equity Incentive Plan

The following summary of the 2003 Equity Incentive Plan, as proposed to be amended and restated by Proposal Two, is qualified in its entirety by the specific language of the 2003 Plan, a copy of which is attached as Appendix A to this Proxy Statement.

For purposes of this summary, we assumed that no award will be considered "deferred compensation" as that term is defined for purposes of the federal tax rules governing nonqualified deferred compensation arrangements (Section 409A of the Code). We also assumed that if any award were considered to any extent to constitute deferred compensation, its terms would comply with the requirements of that legislation (in general, by limiting any flexibility in the time of payment). For example, the award of a nonstatutory option with an exercise price which is less than the market value of the stock covered by the option would constitute deferred compensation. If an award includes deferred compensation, and its terms do not comply with the requirements of the legislation, then any deferred compensation component of the award will be taxable when it is earned and vested (even if not then payable) and the recipient will be subject to a 20% additional tax.

### Summary

Upon completion of Tempur-Pedic International's initial public offering, our Board and stockholders adopted a new incentive compensation plan, the 2003 Equity Incentive Plan. Under the 2003 Plan as currently in effect, the number of shares of our common stock issued pursuant to or subject to outstanding awards shall not exceed 8,000,000, except in the event of a stock dividend, split, reclassification or similar corporate action. Under the proposed 2003 Plan, the maximum number of shares available for awards under the 2003 Plan would be increased to 9,000,000 shares. The 2003 Plan is administered by the Compensation Committee of our Board of Directors, which has the exclusive authority, including the power to determine eligibility to receive awards, the types and number of shares of stock subject to the awards, the price and timing of awards and the acceleration or waiver of any vesting, performance, or forfeiture restriction. The Compensation Committee, however, does not have the authority to waive any performance restrictions for performance-based awards. As used in this Proxy Statement, the term "administrator" means the Compensation Committee.

### Participants.

Any of our employees, our non-employee directors, consultants, and advisors to us, as determined by the Compensation Committee may be selected to participate in the 2003 Plan. Participants may receive one or more of the following types of awards:

- stock options;
- stock appreciation rights;
- restricted stock and stock unit awards;
- performance units;
- stock grants; and
- qualified performance-based awards.

### Stock options.

Stock options may be granted under the 2003 Plan, including incentive stock options, as defined under Section 422 of the Internal Revenue Code of 1986, as amended (the Code), and nonqualified stock options. The option exercise price of all stock options granted under the 2003 Plan will be determined by the administrator, except that any incentive stock option or any option intended to qualify as performance-based compensation under Code Section 162(m) will not be granted at a price that is less than 100% of the fair market value of the stock on the date of grant or not less than 110% of the fair market value for a holder of 10% of our stock. Stock options may be exercised as determined by the administrator, but in no event after the tenth anniversary date of grant, or after the fifth anniversary for a holder of 10% of our stock.

Upon the exercise of a stock option, the purchase price must be paid in full in either cash or its equivalent. The administrator may also allow payment by tendering previously acquired shares of our common stock with a fair market value at the time of exercise equal to the exercise price, provided such shares have been held for at least six months prior to tender and broker-assisted cashless exercises and may authorize loans for the purpose of exercise as permitted under applicable law.

Stock appreciation right (SAR).

A SAR entitles a participant to receive a payment equal in value to the difference between the fair market value of a share of stock on the date of exercise of the SAR over the grant price of the SAR. The administrator may pay that amount in cash, in shares of our common stock, or a combination. The terms, methods of exercise, methods of settlement, form of consideration payable in settlement, and any other terms and conditions of any SAR will be determined by the administrator at the time of the grant of award and will be reflected in the award agreement, except for when a SAR is awarded together with an option, the exercise price shall equal the exercise price of the related option.

### **Table of Contents**

Restricted stock and stock units.

A restricted stock award or restricted stock unit award is the grant of shares of our common stock either currently (in the case of restricted stock) or at a future date (in the case of restricted stock units) at a price determined by the administrator (including zero), that is nontransferable and is subject to substantial risk of forfeiture until specific conditions or goals are met. Conditions may be based on continuing employment or achieving performance goals. During the period of restriction, participants holding shares of restricted stock shall, except as otherwise provided in an individual award agreement, have full voting and may have dividend rights with respect to such shares. The restrictions will lapse in accordance with a schedule or other conditions determined by the administrator.

### Performance units.

A performance share award is a contingent right to receive pre-determined shares of our common stock if certain performance goals are met. The value of performance units will depend on the degree to which the specified performance goals are achieved but are generally based on the value of our common stock. The administrator may, in its discretion, pay earned performance shares in cash, or stock, or a combination of both.

#### Stock Grants.

A stock grant is an award of shares of common stock within restriction. Stock grants may only be made in limited circumstances, such as in lieu of other earned compensation. Stock grants are made without any forfeiture conditions.

### Qualified Performance-based awards.

Grants of performance-based awards enable us to treat other awards granted under the 2003 Plan as "performance-based compensation" under Section 162(m) of the Code and preserve the deductibility of these awards for federal income tax purposes. Because Section 162(m) of the Code only applies to those employees who are "covered employees" as defined in Section 162(m) of the Code, only covered employees, and those likely to become covered employees, are eligible to receive performance-based awards.

Participants are only entitled to receive payment for a performance-based award for any given performance period to the extent that pre-established performance goals set by the administrator for the period are satisfied. These pre-established performance goals must be based on one or more of the following performance criteria: pre- or after-tax net earnings, sales or revenue, operating earnings, operating cash flow, return on net assets, return on stockholders' equity, return on assets, return on capital, stock price growth, stockholder returns, gross or net profit margin, earnings per share, price per share, and market share. These performance criteria may be measured in absolute terms or as compared to any incremental increase or as compared to results of a peer group. With regard to other awards, other than options, intended to qualify as qualified performance-based awards, the administrator has the discretion to select the length of the performance period, the type of performance-based awards to be granted, and the goals that will be used to measure the performance for the period. In determining the actual size of an individual performance-based award for a performance period, the administrator may reduce or eliminate (but not increase) the award. Generally, a participant must be employed on the date the performance-based award is paid to be eligible for a performance-based award for that period.

### **Table of Contents**

Change of Control.

Except as otherwise provided in an individual agreement, in the event of a change in control, (1) all stock options and stock appreciation rights accelerate with respect to 50% of the shares not already exercisable, (2) any risk of forfeiture applicable to restricted stock and stock units, not based on achievement of performance goals, shall lapse with respect to 50% of the restricted stock and stock units subject to such risk of forfeiture immediately prior to the change of control, and (iii) all outstanding restricted stock and stock units conditioned upon performance goals shall be deemed satisfied as to a pro rata number of shares based on the assumed achievement of all relevant performance goals and the length of time which had elapsed prior to the change in control.

Amendment and termination.

The Board may terminate, amend, or modify the 2003 Plan as it deems advisable at any time; however, stockholder approval will be obtained for any amendment to the extent necessary and desirable to comply with any applicable law, regulation, or stock exchange rule. Unless the Board expressly provides, no amendment shall affect the terms of any outstanding award and no termination or amendment may, without the consent of any award recipient, adversely affect the rights of the award recipient. The administrator may amend the terms of any award granted, prospectively or retroactively, provided that the amendment is consistent with the terms of the 2003 Plan.

Neither the Board nor the administrator has the ability to reprice stock options or stock appreciation rights (other than pro rata adjustments to reflect stock splits, stock dividends or other corporate transactions, or repricings our stockholders approve), including programs under which outstanding options are surrendered or cancelled in exchange for options with a lower exercise price or greater economic value.

We may not make any grants under the 2003 Plan after December 1, 2013.

Adoption by stockholders.

The current 2003 Equity Incentive Plan was approved by the holders of a majority of outstanding shares of our common stock in December 2003. Our Board approved the proposed Amended and Restated 2003 Equity Incentive Plan on March 10, 2008, subject to stockholder approval.

Summary of U.S. Federal Income Tax Consequences

The following summary is intended only as a general guide to the U.S. federal income tax consequences under current law of participation in the 2003 Plan and does not attempt to describe all possible federal or other tax consequences of such participation or tax consequences based on particular circumstances.

Incentive Stock Options. An optionee recognizes no taxable income for regular income tax purposes as a result of the grant or exercise of an incentive stock option qualifying under Section 422 of the Code. Optionees who neither dispose of their shares within two years following the date the option was granted nor within one year following the exercise of the option will normally recognize a capital gain or loss upon a sale of the shares equal to the difference, if any, between the sale price and the purchase price of the shares. If an optionee satisfies such holding periods upon a sale of the shares, the Company will not be entitled to any deduction for federal income tax purposes. If an optionee disposes of shares within two years after the date of grant or within one year after the date of exercise (a "disqualifying disposition"), the difference between the fair market value of the shares on the exercise date and the option exercise price (not to exceed the gain realized on the sale if the disposition is a transaction with respect to which a loss, if sustained, would be recognized) will be taxed as ordinary income at the time of disposition. Any gain in excess of that amount will be a capital gain. If a loss is recognized, there will be no ordinary income, and such loss will be a capital loss. Any ordinary income recognized by the optionee upon the disqualifying disposition of the shares generally

should be deductible by the Company for federal income tax purposes, except to the extent such deduction is limited by applicable provisions of the Code.

The difference between the option exercise price and the fair market value of the shares on the exercise date of an incentive stock option is treated as an adjustment in computing the optionee's alternative minimum taxable income and may be subject to an alternative minimum tax which is paid if such tax exceeds the regular tax for the year. Special rules may apply with respect to certain subsequent sales of the shares in a disqualifying disposition, certain basis adjustments for purposes of computing the alternative minimum taxable income on a subsequent sale of the shares, and certain tax credits that may arise with respect to optionees subject to the alternative minimum tax.

42

### **Table of Contents**

Nonstatutory Stock Options. Options not designated or qualifying as incentive stock options will be nonstatutory stock options having no special tax status. An optionee generally recognizes no taxable income as the result of the grant of such an option. Upon exercise of a nonstatutory stock option, the optionee normally recognizes ordinary income in the amount of the difference between the option exercise price and the fair market value of the shares on the exercise date. If the optionee is an employee, such ordinary income generally is subject to withholding of income and employment taxes. Upon the sale of stock acquired by the exercise of a nonstatutory stock option, any gain or loss, based on the difference between the sale price and the fair market value on the exercise date, will be taxed as capital gain or loss. No tax deduction is available to the Company with respect to the grant of a nonstatutory stock option or the sale of the stock acquired pursuant to such grant. The Company generally should be entitled to a deduction equal to the amount of ordinary income recognized by the optionee as a result of the exercise of a nonstatutory stock option, except to the extent such deduction is limited by applicable provisions of the Code.

Restricted Stock. A participant acquiring restricted stock generally will recognize ordinary income equal to the fair market value of the shares on the "determination date." The "determination date" is the date on which the restricted stock is acquired unless the shares are subject to a substantial risk of forfeiture (for example, where the restricted stock award is subject to vesting conditions, service requirements, or performance criteria prior to the satisfaction of which the shares remain subject to forfeiture) and are not transferable, in which case the determination date is the earlier of (i) the date on which the shares become transferable or (ii) the date on which the shares are no longer subject to a substantial risk of forfeiture. If the participant is an employee, such ordinary income generally is subject to withholding of income and employment taxes. If the determination date is after the date on which the participant acquires the shares, the participant may elect, pursuant to Section 83(b) of the Code, to have the date of acquisition be the determination date by filing an election with the Internal Revenue Service no later than 30 days after the date the shares are acquired. Upon the sale of shares acquired pursuant to a restricted stock award, any gain or loss, based on the difference between the sale price and the fair market value on the determination date, will be taxed as capital gain or loss. The Company generally should be entitled to a deduction equal to the amount of ordinary income recognized by the participant on the determination date, except to the extent such deduction is limited by applicable provisions of the Code.

Restricted Stock Units. A participant generally will recognize no income upon the grant of a restricted stock unit award. Upon the settlement of such award, or on the grant of stock without restriction i.e. a "stock grant", a participant normally will recognize ordinary income in the year of settlement in an amount equal to the fair market value of any unrestricted shares received. If the participant is an employee, such ordinary income generally is subject to withholding of income and employment taxes. Upon the sale of any shares received, any gain or loss, based on the difference between the sale price and the fair market value on the settlement date, will be taxed as capital gain or loss. The Company generally should be entitled to a deduction equal to the amount of ordinary income recognized by the participant on the settlement date, except to the extent such deduction is limited by applicable provisions of the Code.

Stock Appreciation Rights. Stock appreciation rights are generally subject to the same tax rules as nonstatutory stock options, i.e., no taxable income is generally recognized as the result of the grant, and upon its exercise, the participant normally recognizes ordinary income in the amount paid in settlement of such right. If the participant is an employee, such ordinary income generally is subject to withholding of income and employment taxes. Upon the sale of any stock received on the exercise of a stock appreciation right, any gain or loss, based on the difference between the sale price and the fair market value of the shares received in settlement of the right, will be taxed as capital gain or loss. No tax deduction is available to the Company with respect to the grant of a stock appreciation right or the sale of any stock received in settlement of such a right. The Company generally should be entitled to a deduction equal to the amount of ordinary income recognized by the optionee as a result of the exercise of a stock appreciation rights except to the extent such deduction is limited by applicable provisions of the Code.

### Other Employee Benefit Plans

### 2002 Stock Option Plan

In November 2002, our Board of Directors and stockholders approved a stock option plan, effective for a ten-year term, to encourage ownership of stock by our employees, directors, and consultants and to provide them with additional financial incentives to promote the success of the Company. Under the plan, the number of outstanding shares of our common stock attributable to the exercise of options, together with the number of shares issuable upon the exercise of outstanding options, shall not exceed 9,907,349 shares except in the event of a stock dividend, split, reclassification or other similar corporate transaction. No individual may be granted options for more than 66 2/3% of this total number of shares.

Employees, directors, and consultants are eligible to receive options under the plan. However, directors who are not also employees are not eligible to receive incentive options. In the case of incentive options, the option price shall be not less than 100% of the fair market value of our common stock on the date the option is granted, or not less than 110% of that fair market value for a holder of 10% of our voting stock. Incentive options expire ten years after the date on which they are granted, or five years after the grant date for holders of 10% of our voting stock. Other options under the plan are not subject to such limitation.

In December 2003, the Board adopted a resolution that prohibited further grants being made under the 2002 Plan.

# **Equity Compensation Plan Information**

The following table sets forth equity compensation plan information as of December 31, 2007:

		Number of	W	eighted	Number of	
		Shares to be	A	verage	Shares	
		Issued Upon	E	xercise	Remaining	
		Exercise of	P	rice of	Available	
		Outstanding	Out	standing	for Future	
Plan Category		Options	O	ptions	Issuance	
Equity compensation plans approved by security holders (a):		_		_		
2002 Stock Option Plan		352,865	\$	2.31		(b)
2003 Equity Incentive Plan		4,249,851	\$	18.47	3,273,477	
2003 Employee Stock Purchase Plan		_	_	_	- 380,165(c)	)
Equity compensation plans not approved by security holders		_	_	_	- —	
	Total	4,602,716	\$	17.10	3,653,642	

- (a) See "Proposal Two Approval of the Amended and Restated 2003 Equity Incentive Plan" in this Proxy Statement for information regarding the material features of these plans.
- (b) In December 2003, our Board of Directors adopted a resolution that prohibited further grants under the 2002 Stock Option Plan.
- (c) Shares under the 2003 Employee Stock Purchase Plan allows eligible employees to purchase our common stock annually over the course of two semi-annual offering periods at a price of no less than 85% of the price per share of our common stock. This plan is an open market purchase plan and does not have a dilutive effect.

### 2003 Employee Stock Purchase Plan

Upon completion of Tempur-Pedic International's initial public offering, a new employee stock purchase plan went into effect, which we refer to in this proxy statement as the 2003 Employee Stock Purchase Plan. The 2003 Employee Stock Purchase Plan permits eligible employees (as defined in the 2003 Employee Stock Purchase Plan) to purchase up to \$25,000 worth of our common stock annually over the course of two semi-annual offering periods at a price of

no less than 85% of the price per share of our common stock either at the beginning or the end of each six-month offering period, whichever is less. The Compensation Committee of our Board of Directors administers the 2003 Employee Stock Purchase Plan. Our Board may amend or terminate the plan. The 2003 Employee Stock Purchase Plan complies with the requirements of Section 423 of the Code. We may issue a maximum of 500,000 shares of our common stock under this plan. This plan was approved by the holders of a majority of outstanding shares of our common stock in December 2003. In March 2008, the Board amended this plan to extend its term until December 2013.

44

### **Table of Contents**

# PROPOSAL THREE RATIFICATION OF INDEPENDENT AUDITORS

We are asking stockholders to ratify the appointment of Ernst & Young LLP as Tempur-Pedic International's independent auditors for the year ending December 31, 2008. Ernst & Young became the independent auditors for Tempur-Pedic International after Tempur-Pedic International acquired Tempur World, Inc. in 2002.

### **VOTE REQUIRED**

The affirmative vote of a majority of the shares of common stock present or represented and voting at the Annual Meeting is required to ratify such appointment.

THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE "FOR" THE RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP TO SERVE AS TEMPUR-PEDIC INTERNATIONAL'S INDEPENDENT AUDITORS FOR THE YEAR ENDING DECEMBER 31, 2008.

Representatives of Ernst & Young LLP are expected to be present at the Annual Meeting and will have the opportunity to make a statement if they desire to do so. It is also expected that they will be available to respond to appropriate questions.

Fees for Independent Auditors During the Years Ended December 31, 2007 and 2006

The aggregate fees for professional services rendered by Ernst & Young LLP for the years ended December 31, 2006 and December 31, 2007 were approximately as follows:

	2006	2007
Audit fees(1)	\$ 1,582,606	\$ 1,603,376
Audit-related fees		_
Tax fees(2)	14,150	36,473
All other fees(3)	69.782	

- (1) Audit fees billed for 2006 and 2007 were related to services provided in connection with the audit of our financial statements and the effectiveness of our internal control over financial reporting as of and for the years ended December 31, 2006 and December 31, 2007, the statutory audits of certain international subsidiaries and the reviews of our quarterly financial statements.
- (2) Tax fees include fees for tax compliance, tax advice, and tax planning.
- (3) Fees for other non-audit services for 2006 included fees for services associated with other permitted advisory services.

Policy on Audit Committee Pre-Approval of Audit and Non-Audit Services of Independent Auditor

The Audit Committee is responsible for appointing, setting compensation, and overseeing the work of the independent auditor. The Audit Committee has established a policy regarding pre-approval of all audit and non-audit services provided by the independent auditor.

45

### **Table of Contents**

On an ongoing basis, management communicates specific projects and categories of service for which the advance approval of the Audit Committee is requested. The Audit Committee reviews these requests and advises management if the Committee approves the engagement of the independent auditor. On a periodic basis, management reports to the Audit Committee regarding the actual spending for such projects and services compared to the approved amounts. The projects and categories of service are as follows:

Audit —Annual audit fees relate to services rendered in connection with the audit of Tempur-Pedic International's consolidated financial statements, and the review of financial statements included in Tempur-Pedic International's quarterly reports on Form 10-Q, and registration statements filed with the SEC.

Audit Related Services —Audit related services include fees for services related to consultation on accounting standards or transactions, statutory audits, and business acquisitions.

Tax —Tax services include fees for tax compliance, tax advice, and tax planning.

Other Services —Other services are pre-approved on an engagement-by-engagement basis.

During the last two years ended December 31, 2007 and 2006, the Audit Committee approved 100% of the Audit Related Services, 100% of the Tax services and 100% of the Other Services.

46

<u>Table of Contents</u>
Audit Committee Report

The information contained in this report shall not be deemed to be "soliciting material" or "filed" or incorporated by reference in future filings with the Securities and Exchange Commission, or subject to the liabilities of Section 18 of the Exchange Act, except to the extent that Tempur-Pedic International specifically incorporates it by reference into a document filed under the Securities Act or the Exchange Act.

The Audit Committee of the Board of Directors is responsible for providing independent, objective oversight with respect to the Company's accounting and financial reporting functions, internal and external audit functions, and system of internal controls regarding financial matters and legal, ethical and regulatory compliance. The Audit Committee is composed of four directors, Francis A. Doyle, Peter K. Hoffman, Sir Paul Judge and Nancy F. Koehn, each of whom the Board of Directors has determined is "independent" as defined in the applicable rules of the New York Stock Exchange and the SEC. The Board of Directors has also determined that Mr. Doyle is an "audit committee financial expert" as defined under the applicable rules of the Securities and Exchange Commission. The charter of the Audit Committee is available on Tempur-Pedic International's website at http://investor.tempurpedic.com/ under the caption "Corporate Governance."

Management is responsible for the Company's internal controls and financial reporting processes. Ernst & Young LLP, the Company's independent certified public accountants, is responsible for performing an independent audit of the Company's consolidated financial statements in accordance with auditing standards generally accepted in the United States of America and to issue a report thereon. The Audit Committee's responsibility is to monitor and oversee these processes.

In connection with its responsibilities, the Audit Committee met on eleven (11) occasions during 2007, either in person or via teleconference. These meetings involved representatives of management, internal auditors and the independent accountants. Management represented to the Audit Committee that the Company's consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America, and the Audit Committee has reviewed and discussed with management, internal auditors and the independent accountants the consolidated financial statements. The Audit Committee has also discussed with internal auditors and the independent accountants, with and without management present, the evaluations of the Company's internal controls and the overall quality of the Company's financial reporting. The Audit Committee has discussed with the independent accountants the matters required by Statement on Auditing Standards No. 61, as amended (Communication with Audit Committees). The Audit Committee received from the Company's independent accountants written disclosures required by Independence Standards Board Standard No. 1 (Independence Discussions with Audit Committees), and the Audit Committee has discussed with the independent accountants that firm's independence.

Based upon the Audit Committee's discussions with management, internal auditors and the independent accountants, and the Audit Committee's review of the audited consolidated financial statements, evaluations of the Company's internal controls, and the representations of management, internal auditors and the independent accountants, the Audit Committee recommended that the Board of Directors include the audited consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2007, filed with the SEC.

Submitted by,

AUDIT COMMITTEE: Francis A. Doyle (Chair) Peter K. Hoffman Sir Paul Judge Nancy F. Koehn

# Table of Contents OTHER INFORMATION

Stockholder Proposals For 2009 Proxy Statement

Stockholders who wish to nominate a candidate for election as a director at an annual meeting of stockholders or propose business for consideration at such meeting must provide written notice to the Secretary of Tempur-Pedic International following the procedures prescribed in Rule 14a-8 under the Exchange Act and Tempur-Pedic International's by-laws. To be eligible, such notice must be received in writing at Tempur-Pedic International's corporate headquarters in Lexington, Kentucky by the Secretary of Tempur-Pedic International not later than the close of business on the 120th day, and not earlier than the close of business on the 150th day, prior to the first anniversary of the mailing of the notice for the preceding year's Annual Meeting. Accordingly, a stockholder nomination or proposal intended to be considered at the 2009 Annual Meeting must be received by the Secretary not earlier than the close of business on October 26, 2008 and prior to the close of business on November 25, 2008. Any proposal or nomination submitted after November 25, 2008 will be considered untimely.

### Annual Report on Form 10-K

Our Annual Report on Form 10-K for the year ended December 31, 2007 is available without charge to each stockholder, upon written request to the Secretary of Tempur-Pedic International at our principal executive offices at 1713 Jaggie Fox Way, Lexington, Kentucky 40511 and is also available at our website at http://investor.tempurpedic.com/ under the caption "SEC Filings."

### Stockholders Sharing an Address

Only one copy of our Annual Report on Form 10-K, Proxy Statement or Notice of Internet Availability of Proxy Materials is being delivered to multiple security holders sharing an address unless we have received instructions to the contrary from one or more of the stockholders.

We will deliver promptly upon written or oral request a separate copy of our Annual Report on Form 10-K, the Proxy Statement or Notice of Internet Availability of Proxy Materials to any stockholder at a shared address to which a single copy of any of those documents was delivered. To receive a separate copy of our Annual Report on Form 10-K, Proxy Statement or Notice of Internet Availability of Proxy Materials, or if two stockholders sharing an address have received two copies of any of these documents and desire to only receive one, you may write the Secretary of Tempur-Pedic International at our principal executive officers at 1713 Jaggie Fox Way, Lexington, Kentucky 40511, or call the Secretary of Tempur-Pedic International at (800) 878-8889.

### **Voting Procedures**

You may vote in person at the meeting or by proxy. We recommend you vote by proxy even if you plan to attend the meeting. You can always change your vote at the meeting. Giving us your proxy means you authorize us to vote your shares at the meeting in the manner you direct.

If your shares are held in your name, you can vote by proxy in three convenient ways:

Via Internet: Go to http://www.proxyvote.com and follow the instructions. You will need to enter the control number printed on your proxy card.

By Telephone: Call toll-free 1-800-690-6903 and follow the instructions. You will need to enter the control number printed on your proxy card.

In Writing: Complete, sign, date and return your proxy card in the enclosed envelope.

48

### **Table of Contents**

If your shares are held in street name, you may vote by submitting instructions to your stockbroker or nominee. In most cases, you will be able to do this by mail. Please refer to the summary instructions included on your proxy card. For shares held in street name, the voting instruction card will be included by your stockbroker or nominee.

You may submit your proxy by signing your proxy card or, for shares held in street name, by following the voting instruction card included by your stockbroker or nominee and mailing it in the enclosed, postage-paid envelope. If you provide specific voting instructions, your shares will be voted as you have instructed.

### Other Matters

The Board of Directors knows of no other matters to be submitted at the meeting. If any other matters properly come before the meeting, it is the intention of the persons named in the enclosed form of proxy to vote the shares they represent as the Board of Directors may recommend.

Tempur-Pedic International will pay the costs of soliciting proxies from stockholders. Directors, executive officers, and regular employees may solicit proxies, either personally or by telephone, on behalf of Tempur-Pedic International, without additional compensation, other than the time expended and telephone charges in making such solicitations.

By Order of the Board of Directors,

DALE E. WILLIAMS
Executive Vice President, Chief Financial Officer, and Secretary

Lexington, Kentucky March 24, 2008 49

# Table of Contents

APPENDIX A

# TEMPUR-PEDIC INTERNATIONAL INC.

# AMENDED AND RESTATED

# 2003 EQUITY INCENTIVE PLAN

# TABLE OF CONTENTS

1.	<u>Purpose</u>	1
2.	<u>Definitions</u>	1
3.	Term of the Plan	4
4.	Stock Subject to the Plan	4
5.	Administration	4
6.	Authorization of Grants	5
7.	Specific Terms of Awards	5
8.	Adjustment Provisions	10
9.	Change of Control	11
10.	Settlement of Awards	11
11.	Reservation of Stock	13
12.	Limitation of Rights in Stock; No Special Service Rights	13
13.	<u>Unfunded Status of Plan</u>	13
14.	Nonexclusivity of the Plan	14
15.	Termination and Amendment of the Plan	14
16.	Notices and Other Communications	14
17.	Governing Law	14
50		

### **Table of Contents**

# AMENDED AND RESTATED TEMPUR-PEDIC INTERNATIONAL INC.

### 2003 EQUITY INCENTIVE PLAN

### 1. Purpose

This Plan is intended to encourage ownership of Stock by employees, consultants and directors of the Company and its Affiliates and to provide additional incentive for them to promote the success of the Company's business through the grant of Awards of or pertaining to shares of the Company's Stock. The Plan is intended to be an incentive stock option plan within the meaning of Section 422 of the Code, but not all Awards are required to be Incentive Options.

### 2. Definitions

As used in this Plan, the following terms shall have the following meanings:

- 2.1. Accelerate, Accelerated, and Acceleration, means: (a) when used with respect to an Option or Stock Appreciation Right, that as of the time of reference the Option or Stock Appreciation Right will become exercisable with respect to some or all of the shares of Stock for which it was not then otherwise exercisable by its terms; (b) when used with respect to Restricted Stock or Restricted Stock Units, that the Risk of Forfeiture otherwise applicable to the Stock or Units shall expire with respect to some or all of the shares of Restricted Stock or Units then still otherwise subject to the Risk of Forfeiture; and (c) when used with respect to Performance Units, that the applicable Performance Goals shall be deemed to have been met as to some or all of the Units.
- 2.2. Acquisition means a merger or consolidation of the Company with or into another person or the sale, transfer, or other disposition of all or substantially all of the Company's assets to one or more other persons in a single transaction or series of related transactions.
- 2.3. Affiliate means any corporation, partnership, limited liability company, business trust, or other entity controlling, controlled by or under common control with the Company.
- 2.4. Award means any grant or sale pursuant to the Plan of Options, Stock Appreciation Rights, Performance Units, Restricted Stock, Restricted Stock Units or Stock Grants.
- 2.5. Award Agreement means an agreement between the Company and the recipient of an Award, setting forth the terms and conditions of the Award.
- 2.6. Board means the Company's Board of Directors.
- 2.7. Change of Control means the occurrence of any of the following after the date of the approval of the Plan by the Board:
- (a) an Acquisition, unless securities possessing more than 50% of the total combined voting power of the survivor's or acquiror's outstanding securities (or the securities of any parent thereof) are held by a person or persons who held securities possessing more than 50% of the total combined voting power of the Company's outstanding securities immediately prior to that transaction, or

A-1

### **Table of Contents**

- (b) any person or group of persons (within the meaning of Section 13(d)(3) of the Securities Exchange Act of 1934, as amended and in effect from time to time) directly or indirectly acquires beneficial ownership (determined pursuant to Securities and Exchange Commission Rule 13d-3 promulgated under the said Exchange Act) of securities possessing more than 50% of the total combined voting power of the Company's outstanding securities pursuant to a tender or exchange offer made directly to the Company's stockholders that the Board does not recommend such stockholders accept, other than (i) the Company or an Affiliate, (ii) an employee benefit plan of the Company or any of its Affiliates, (iii) a trustee or other fiduciary holding securities under an employee benefit plan of the Company or any of its Affiliates, or (iv) an underwriter temporarily holding securities pursuant to an offering of such securities, or
- (c) over a period of 36 consecutive months or less, there is a change in the composition of the Board such that a majority of the Board members (rounded up to the next whole number, if a fraction) ceases, by reason of one or more proxy contests for the election of Board members, to be composed of individuals who either (i) have been Board members continuously since the beginning of that period, or (ii) have been elected or nominated for election as Board members during such period by at least a majority of the Board members described in the preceding clause (i) who were still in office at the time that election or nomination was approved by the Board; or
- (d) a majority of the Board votes in favor of a decision that a Change in Control has occurred.
- 2.8. Code means the Internal Revenue Code of 1986, as amended from time to time, or any successor statute thereto, and any regulations issued from time to time thereunder.
- 2.9. Committee means the Compensation Committee of the Board, which in general is responsible for the administration of the Plan, as provided in Section 5 of the Plan. For any period during which no such committee is in existence "Committee" shall mean the Board and all authority and responsibility assigned to the Committee under the Plan shall be exercised, if at all, by the Board.
- 2.10. Company means Tempur-Pedic International Inc., a corporation organized under the laws of the State of Delaware.
- 2.11. Covered Employee means an employee who is a "covered employee" within the meaning of Section 162(m) of the Code.
- 2.12. Grant Date means the date as of which an Option is granted, as determined under Section 7.1(a).
- 2.13. Incentive Option means an Option which by its terms is to be treated as an "incentive stock option" within the meaning of Section 422 of the Code.
- 2.14. Market Value means the value of a share of Stock on a particular date determined by such methods or procedures as may be established by the Committee. Unless otherwise determined by the Committee, the Market Value of Stock as of any date is the closing price for the Stock as reported on the New York Stock Exchange (or on any other national securities exchange on which the Stock is then listed) for that date or, if no closing price is reported for that date, the closing price on the next preceding date for which a closing price was reported. For purposes of Awards effective as of the effective date of the Company's initial public offering, Market Value of Stock shall be the price at which the Company's Stock is offered to the public in its initial public offering.

# Table of Contents

- 2.15. Nonstatutory Option means any Option that is not an Incentive Option.
- 2.16. Option means an option to purchase shares of Stock.
- 2.17. Optionee means a Participant to whom an Option shall have been granted under the Plan.