

GRANITE CONSTRUCTION INC  
Form DEF 14A  
April 25, 2017

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
SCHEDULE 14A  
(RULE 14A-101)**

**INFORMATION REQUIRED IN  
PROXY STATEMENT  
SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  
 **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**  
 Definitive Proxy Statement  
 Definitive Additional Materials  
 Soliciting Material Pursuant to §240.14a-12

**GRANITE CONSTRUCTION INCORPORATED**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required  
Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11

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- (1) Amount Previously Paid:
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**Notice of 2017 Annual Meeting of Shareholders  
and Proxy Statement**

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**GRANITE CONSTRUCTION INCORPORATED**  
**585 West Beach Street**  
**Watsonville, California 95076**

**Notice of Annual Meeting of Shareholders**  
April 25, 2017

**Date:** Thursday, June 8, 2017

**Time:** 10:30 a.m., Central Time

**Place:** Rosewood Mansion on Turtle Creek  
2821 Turtle Creek Boulevard  
Dallas, TX 75219

**Purposes of the Meeting:**

To elect four (4) directors for the ensuing three-year term and to ratify the directorship of one (1) director appointed by the Board on February 8, 2017;

To hold an advisory vote on executive compensation for the Named Executive Officers;

To hold an advisory vote on frequency of conducting an advisory vote on executive compensation;

To ratify the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017; and

To consider any other matters properly brought before the meeting.

**Who May Attend the Meeting:**

Only shareholders, persons holding proxies from shareholders and invited representatives of the media and financial community may attend the meeting.

**What to Bring:**

If you received a Notice of Internet Availability of Proxy Materials, please bring that Notice with you. If your shares are held in the name of a broker, trust, bank, or other nominee, you will need to bring a proxy or letter from that broker, trust, bank, or other nominee that confirms you are the beneficial owner of those shares. If you hold shares through the Granite Construction Profit Sharing and 401(k) Plan, you will need to bring proof of ownership of the shares.

**Record Date:**

The record date for the 2017 Annual Meeting of Shareholders is April 12, 2017. This means that if you own Granite stock at the close of business on that date, you are entitled to receive notice of the meeting and vote at the meeting and any adjournments or postponements of the meeting.

**Annual Report:**

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We have included a copy of the Annual Report on Form 10-K for the fiscal year ended December 31, 2016 with the proxy materials on Granite's website.

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### **Shareholder List:**

For 10 days prior to the meeting, a complete list of shareholders entitled to vote at the meeting will be available for examination by any shareholder for any purpose relative to the meeting during regular business hours at Granite's headquarters located at 585 West Beach Street, Watsonville, CA 95076. The shareholder list will also be available at the annual meeting.

### **Information about the Notice of Internet Availability of Proxy Materials:**

Instead of mailing a printed copy of our proxy materials, including our Annual Report, to each shareholder of record, we will provide access to these materials online. This reduces the amount of paper necessary to produce these materials, as well as the costs associated with mailing these materials to all shareholders. Accordingly, on or about April 25, 2017, we will begin mailing a Notice of Internet Availability of Proxy Materials to all shareholders of record as of April 12, 2017, other than persons who hold shares in the Granite Construction Profit Sharing and 401(k) Plan (such persons, the "401(k) Participants" and such plan, the "401(k) Plan"). We will also post our proxy materials on the website referenced in the notice (<https://www.proxyvote.com>). All 401(k) Participants will receive a package in the mail that includes all proxy materials. The proxy materials will be mailed to all 401(k) Participants on or about April 25, 2017.

All shareholders may choose to access our proxy materials online or may request to receive a printed set of our proxy materials. In addition, the notice and website provide information regarding how you may request to receive proxy materials in printed form by mail on an ongoing basis.

### **Proxy Voting:**

Your vote is important. Please vote your proxy promptly so your shares can be represented at the annual meeting even if you plan to attend the meeting. Shareholders, including 401(k) Participants, can vote by Internet, telephone or mail. Shareholders, other than 401(k) Participants, may revoke a proxy and vote in person if attending the meeting.

To get directions to the 2017 Annual Meeting of Shareholders, call our Investor Relations Department at 831.724.1011 or visit our website at [www.graniteconstruction.com](http://www.graniteconstruction.com) at the "Investors" site.

By Order of the Board of Directors,  
Richard A. Watts  
Senior Vice President, General Counsel and Secretary

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**GRANITE CONSTRUCTION INCORPORATED**  
**585 West Beach Street**  
**Watsonville, California 95076**

## **PROXY STATEMENT**

As more fully described in the Notice of Internet Availability of Proxy Materials, Granite Construction Incorporated, a Delaware corporation (referred to herein as "we," "us," "our," "Granite" or the "Company"), on behalf of its Board of Directors, has made its proxy materials available to you on the Internet in connection with Granite's 2017 Annual Meeting of Shareholders, which will take place on June 8, 2017 at 10:30 a.m., Central Time, at the Rosewood Mansion on Turtle Creek, 2821 Turtle Creek Boulevard, Dallas, Texas. The Notice of Internet Availability of Proxy Materials was mailed to all Granite shareholders of record, except 401(k) Participants, on or about April 25, 2017, and our proxy materials were posted on the website referenced in the Notice of Internet Availability of Proxy Materials and made available to shareholders on April 25, 2017. If you received a Notice of Internet Availability of Proxy Materials by mail and would like to receive a printed copy of our proxy materials, please follow the instructions included in the Notice of Internet Availability of Proxy Materials. The proxy materials were mailed to all 401(k) Participants on or about April 25, 2017.

Granite, on behalf of its Board of Directors, is soliciting your proxy to vote your shares at the 2017 Annual Meeting of Shareholders or any subsequent adjournment or postponement. We solicit proxies to give all shareholders of record an opportunity to vote on the matters listed in the accompanying notice and/or any other matters that may be presented at the annual meeting. In this proxy statement you will find information on these matters, which is provided to assist you in voting your shares.

Granite was incorporated in Delaware in January 1990 as the holding company for Granite Construction Company, which was incorporated in California in 1922. All dates in this proxy statement referring to service with Granite also include periods of service with Granite Construction Company, if applicable.

## **VOTING INFORMATION**

### **Who Pays for This Solicitation?**

Granite pays for the cost of this proxy solicitation. We will request brokers, trusts, banks and other nominees to solicit their customers who own our stock. We will reimburse their reasonable, out-of-pocket expenses for doing this. Our directors, officers and employees may also solicit proxies by mail, telephone, personal contact, or through online methods without additional compensation.

### **Who Can Vote?**

You will have received notice of the annual meeting and can vote if you were a shareholder of record of Granite's common stock as of the close of business on April 12, 2017. You are entitled to one vote for each share of Granite common stock that you own. You may vote all shares owned by you as of the record date, including shares held directly in your name as the shareholder of record and shares held for you as the beneficial owner through a broker, trust, bank or other nominee. As of the close of business on April 12, 2017, there were 39,817,369 shares of common stock issued and outstanding.

### **How Do I Vote and What Is the Deadline for Voting My Shares?**

**Shareholders, other than 401(k) Participants**, have the option to vote by proxy in the following three ways:

**By Internet:** You can vote by Internet by following the instructions in the Notice of Internet Availability of Proxy Materials or by accessing the Internet at <https://www.proxyvote.com> and following the instructions at that website at any time prior to 11:59 p.m., Eastern Time, on June 7, 2017;

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**By telephone:** In the United States and Canada you can vote by telephone using a touch-tone phone by following the instructions in the Notice of Internet Availability of Proxy Materials or by calling 1.800.690.6903 (toll free) and following the instructions at any time prior to 11:59 p.m., Eastern Time, on June 7, 2017; or

**By mail:** If you have received a paper copy of the proxy card by mail you may submit your proxy by completing, signing and dating your proxy card and mailing it in the accompanying pre-addressed envelope. Instructions are also on the proxy card. Your proxy card must be received prior to 11:59 p.m., Eastern Time, on June 7, 2017.

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Please refer to the Notice of Internet Availability of Proxy Materials or the information your broker, trust, bank or other nominee provides you for more information on the above options. If you vote your shares over the Internet or by telephone, you should not return a proxy card by mail (unless you are revoking your previous proxy).

All **401(k) Participants** have the option to vote by proxy in the following three ways:

**By Internet:** You can vote by Internet by following the instructions on your proxy card or by accessing the Internet at <https://www.proxyvote.com> and following the instructions at that website at any time prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017;

**By telephone:** In the United States and Canada you can vote by telephone using a touch-tone phone by following the instructions on your proxy card or by calling 1.800.690.6903 (toll free) and following the instructions at any time prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017; or

**By mail:** You can submit your proxy by completing, signing and dating your proxy card and mailing it in the accompanying pre-addressed envelope. Instructions are also on the proxy card. Your proxy card must be received prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017.

If you vote your shares over the Internet or telephone, you should not return a proxy card by mail (unless you are revoking your previous proxy).

## **What Is the Voting Requirement To Approve the Proposals?**

If there is a quorum, nominees for election to the Board who receive the affirmative vote of a majority of the votes cast will be elected as members of our Board of Directors for the upcoming three-year term and until his/her successor is elected and qualified or he/she resigns or until his/her death, retirement or removal, or other cause identified in Granite's bylaws. This means that a majority of votes cast "for" the election of a nominee must exceed the number of votes cast "against" the nominee's election. With respect to the advisory vote on the frequency of holding an advisory vote on executive compensation, the option of every one year, every two years or every three years that receives the highest number of votes cast by shareholders voting on the matter will be deemed to be the frequency for the say-on-pay advisory vote that has been selected by shareholders. Each of the other matters identified in the Notice of Meeting will be approved if it receives the affirmative vote of a majority of the votes cast on such matter. Any other matters properly proposed at the meeting, including a motion to adjourn the annual meeting to another time or place (including for the purpose of soliciting additional proxies), will also be determined by a majority of the votes cast, except as otherwise required by law or by Granite's Certificate of Incorporation, as amended, or bylaws.

If you hold shares through a broker, trust, bank or other nominee (*i.e.*, in "street name"), and you do not provide your broker, trust, bank or other nominee with voting instructions, "broker non-votes" may occur. Generally, a broker non-vote occurs when a broker, trust, bank or other nominee who holds shares for a beneficial owner does not vote on a particular matter (*i.e.*, a non-routine matter) because the broker, trust, bank or other nominee does not have discretionary voting power with respect to that matter and has not received instructions on such matter from the beneficial owner. Among our proposals, a broker, trust, bank or other nominee will have discretionary voting power only with respect to the proposal to ratify the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017.

## **How Are Votes Counted?**

In the election of directors and all proposals, except for the proposal on the advisory vote on the frequency of holding an advisory vote on executive compensation you may vote "For," "Against" or "Abstain" with respect to each of the nominees and proposals. For the proposal on the advisory vote on the frequency of holding an advisory vote on executive compensation, you may vote for "Every One Year," "Every Two Years," "Every Three Years" or "Abstain" with respect to such proposal. If you elect to abstain in the election of directors or any of the other matters, except for the proposal on the advisory vote on the frequency of holding an advisory vote on executive compensation identified in the Notice of Meeting, the abstention will not impact the outcome of these matters. For the proposal on the advisory vote on the frequency of holding an advisory vote on executive compensation, only the votes for "Every One Year," "Every Two Years" and "Every Three Years" will be counted for purposes of determining which option receives the highest number of votes cast. In tabulating the voting results for the election of directors and such other matters, only

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"For" and "Against" votes are counted for purposes of determining whether a majority has been obtained. Abstentions and broker non-votes are not considered to be votes cast and therefore will have no effect on the outcome of the vote on any of these matters.

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If you vote by proxy card, telephone or the Internet, your shares will be voted at the annual meeting in the manner you indicated. James H. Roberts and Laurel J. Krzeminski are officers of the Company and were named by our Board of Directors as proxy holders. They will vote all proxies, or record an abstention, in accordance with the directions on the proxy. If no contrary direction is given, the shares will be voted as recommended by the Board of Directors. This proxy statement contains a description of each item that you are to vote on along with our Board's recommendations. Below is a summary of our Board's recommendations:

**For** election of each of the four (4) director nominees and **For** the ratification of the directorship of one (1) director appointed by the Board on February 8, 2017;

**For** the approval of the compensation of the Named Executive Officers as disclosed in this proxy statement;

In favor of the option of **Every One Year** as the frequency with which shareholders are provided an advisory vote on executive compensation; and

**For** the ratification of the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017.

As to any other matter that may be properly proposed at the annual meeting, including a motion to adjourn the annual meeting to another time or place, the shares will be voted in the discretion of the persons named on your proxy card.

### **After I Vote by Proxy Can I Change or Revoke My Proxy?**

You can change your vote or revoke your proxy at any time before the annual meeting. Shareholders, other than 401(k) Participants, may change their vote by: (i) voting again by telephone at any time prior to 11:59 p.m., Eastern Time, on June 7, 2017, if you originally voted by telephone, (ii) voting again by Internet at any time prior to 11:59 p.m., Eastern Time, on June 7, 2017, if you originally voted by Internet, or (iii) returning a later dated proxy card such that it is received prior to 11:59 p.m., Eastern Time, on June 7, 2017, if you voted by mail. Shareholders, other than 401(k) Participants, may revoke their proxy by filing with our Secretary a written revocation that is received by us before the polls close at the annual meeting. All 401(k) Participants may change their vote by: (i) voting again by telephone at any time prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017, if you originally voted by telephone, (ii) voting again by Internet at any time prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017, if you originally voted by Internet, or (iii) returning a later dated proxy card such that it is received prior to 12:00 p.m. (noon), Eastern Time, on June 6, 2017, if you voted by mail. Except for 401(k) Participants, shareholders may also change their vote or revoke their proxy by attending the annual meeting and voting in person if they are a shareholder of record.

If you hold your shares through a broker, bank, trust or other nominee, please refer to the information forwarded by your broker, bank, trust or other nominee for procedures on revoking your proxy.

### **Can I Vote at the Annual Meeting Instead of Voting by Proxy?**

You may attend the annual meeting and, except for 401(k) Participants, vote in person instead of voting by proxy. However, even if you intend to attend the meeting we strongly encourage you to vote by Internet, telephone or mail prior to the meeting to ensure that your shares are voted. Although Granite's 401(k) Participants may attend the meeting, they cannot vote in person at the meeting.

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### **What Constitutes a Quorum?**

Granite's bylaws require a quorum to be present in order to transact business at the meeting. A quorum consists of a majority of the shares entitled to vote, either in person or represented by proxy. In determining a quorum, we count shares voted for or against, abstentions and broker non-votes as being present.

### **Who Supervises the Voting at the Meeting?**

Granite's bylaws and policies specify that, prior to the annual meeting; management will appoint an independent Inspector of Elections to supervise the voting at the meeting and count the votes for each proposal following the closing of the polls at the annual meeting. The Inspector decides all questions as to the qualification of voters, the validity of proxy cards and the acceptance or rejection of votes. Before assuming his or her duties, the Inspector will take and sign an oath that he or she will faithfully perform his or her duties both impartially and to the best of his or her ability.

### **How Can I Find Out the Voting Results?**

We will announce preliminary voting results at the annual meeting, and final results will be published on a Form 8-K to be filed with the Securities and Exchange Commission (the "SEC") within four business days following the annual meeting. If the final results are not available at that time, we will provide preliminary results in the Form 8-K, and we will provide the final results in an amendment to the Form 8-K as soon as they become available.

### **PROPOSAL 1: ELECTION AND RATIFICATION OF DIRECTORS**

The Board of Directors is divided into three classes. We keep the classes as equal in number as reasonably possible; however, the number of directors in a class depends on the total number of directors at any given time. Each director serves for a term of three years. The classes are arranged so that the terms of the directors in each class expire at successive annual meetings. This means that shareholders annually elect approximately one-third of the members of the Board. The Board currently consists of eleven directors.

The terms of David C. Darnell, Celeste B. Mastin, James H. Roberts, and Gaddi H. Vasquez will expire at the 2017 Annual Meeting. The Board has nominated David C. Darnell, Celeste B. Mastin, James H. Roberts, and Gaddi H. Vasquez for new terms. If elected, each of the nominees will serve as a director until the 2020 Annual Meeting and until his or her successor is elected and qualified or he/she resigns or until his/her death, retirement or removal, or other cause identified in Granite's bylaws.

Following the retirement of Gary M. Cusumano at the 2016 Annual Meeting, Patricia D. Galloway was appointed to the Board of Directors effective February 8, 2017. The Board requests that shareholders ratify her appointment and service as a director for a term expiring at the 2019 Annual Meeting.

Management knows of no reason why any of these nominees would be unable or unwilling to serve. All nominees have accepted the nomination and agreed to serve as a director if elected by the shareholders. However, if any nominee should for any reason become unable or unwilling to serve between the date of the proxy statement and the annual meeting, the Board may designate a new nominee and the persons named as proxies will vote for that substitute nominee.

### **BOARD OF DIRECTORS RECOMMENDATION**

**The Board of Directors unanimously recommends a vote "FOR" each of the above-named nominees.**



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### **Director Qualifications**

The following paragraphs provide information as of the date of this proxy statement about each director and director nominee. The information presented includes information each director or director nominee has given us about his or her age, all positions he or she holds with Granite, his or her principal occupation and business experience for the past five years, and the names of other publicly-held companies of which he or she currently serves as a director or has served as a director during the past five years. In addition to the information presented below regarding each director's and nominee's specific experience, qualifications, attributes and skills that led our Board to the conclusion the he or she should serve as a director, the Board also believes that all of our directors and nominees have a reputation for integrity, honesty and adherence to high ethical standards. The Board also believes that all of our directors have demonstrated business acumen and an ability to exercise sound judgment, as well as a commitment of service to Granite and our Board.

### **NOMINEES FOR DIRECTOR WITH TERMS EXPIRING AT THE 2020 ANNUAL MEETING**

#### **James H. Roberts**

#### **Director since 2011**

Mr. Roberts joined Granite in 1981 and has served in various capacities, including President and Chief Executive Officer since September 2010. He also served as Executive Vice President and Chief Operating Officer from September 2009 to August 2010, Senior Vice President from May 2004 to September 2009, Granite West Manager from February 2007 to September 2009, Branch Division Manager from May 2004 to February 2007, Vice President and Assistant Branch Division Manager from 1999 to 2004, and Regional Manager of Nevada and Utah Operations from 1995 to 1999. Mr. Roberts served as Chairman of The National Asphalt Pavement Association in 2006. We believe that Mr. Roberts' knowledge of the construction industry, as well as his intimate knowledge of our business, employees, culture, and competitors, his understanding of the challenges and issues facing the Company and his insider's perspective of the Company's day-to-day operations and the strategic direction of the Company, qualify him to serve on our Board. He received a B.S.C.E. in 1979 and an M.S.C.E. in 1980 from the University of California, Berkeley, and an M.B.A. from the University of Southern California in 1981. He also completed the Stanford Executive Program in 2009. Age 60.

#### **Gaddi H. Vasquez**

#### **Director since 2012**

Mr. Vasquez has served as Senior Vice President of Government Affairs of Edison International and Southern California Edison, one of the nation's largest investor owned utility companies principally serving Southern California, since 2013. Prior to that, Mr. Vasquez served as Senior Vice President of Public Affairs and Vice President of Public Affairs from 1995-2013. Mr. Vasquez also served as executive Director of the Annenberg Foundation Trust at Sunnylands in 2009, as U.S. Ambassador to the United Nations Agencies based in Rome, Italy from 2006-2009, and as Director of the U.S. Peace Corps from 2002-2006. Mr. Vasquez is currently a member of several national advisory boards, a member of the board of directors of the California Public Policy Institute, the National Association of Latino Elected and Appointed Officials Educational Fund and a member of the board of governors of the California State University Foundation. We believe that Mr. Vasquez's executive level experience and his experience in public service, including leading major organizations involved in the development and construction of major public infrastructure and regional facilities, qualify him to serve on our Board. Mr. Vasquez holds a B.A. degree in Public Service Management from the University of Redlands. Age 62.

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**NOMINEES FOR DIRECTOR WITH TERMS EXPIRING AT THE 2020 ANNUAL MEETING**

**David C. Darnell**

**Director since 2017**

Mr. Darnell served as Vice Chairman of Global Wealth & Investment Management at Bank of America Corporation from September 2014 to December 2015 and served as its Co-Chief Operating Officer from September 2011 to September 2014. From July 2005 to September 2011, he served as the President of Global Commercial Banking at Bank of America Corporation. Mr. Darnell held various leadership positions at Bank of America since joining the company in 1979, including Middle Market Banking group president; Central Banking group president; and Midwest Region president. He also served as an Executive Vice President and Commercial Division Executive for Bank of America in Florida. Mr. Darnell brings significant operational, acquisition, governmental, financial, leadership-development capabilities and technology execution skills to our board. Mr. Darnell currently serves on the boards of Watsco, Inc. and the Museum of the American Revolution. Mr. Darnell holds an undergraduate degree from Wake Forest University and an M.B.A. from the University of North Carolina at Chapel Hill. Age 64.

**Celeste B. Mastin**

**Director since 2017**

Ms. Mastin served as Chief Executive Officer of Distribution International, Inc., a supplier of certain construction equipment and environmental products from February 2013 to April 2017. From 2007 to 2011, she served as chief executive officer and as chief operating officer of MMI Products, Inc., a manufacturer and distributor of certain building materials. At Ferro Corporation, Ms. Mastin held the role of vice president of color and glass performance materials and vice president of growth and development from 2004 to 2007. Ms. Mastin started her career in sales at Shell Chemical. She held European and later global sales management positions as well as a management position at Bostik, Inc. We believe that Ms. Mastin's global chemicals and building materials sectors experience, as well as her operating experience in sales and marketing and proven leadership ability qualify her to serve on our Board. Ms. Mastin currently serves on the board of directors of Distribution International, Inc. Ms. Mastin holds a bachelor's degree in chemical engineering from Washington State University and a master's degree in business administration from the University of Houston. Age 48.

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**CONTINUING DIRECTORS WITH TERMS EXPIRING AT THE 2018 ANNUAL MEETING**

**David H. Kelsey**

**Director since 2003**

Mr. Kelsey assumed the role of Chief Financial Officer of Verdezynne, Inc. in July 2016. Verdezynne is a privately-owned company that uses synthetic biology to produce high-value chemicals. Prior to joining Verdezynne, Mr. Kelsey was the Chief Financial Officer of Elevance Renewable Sciences, Inc., a privately-owned producer of high performance specialty chemicals. From January 2002 to August 2011, Mr. Kelsey served as Chief Financial Officer of Sealed Air Corporation, an S&P 500 manufacturer of specialty packaging for food and other protective applications. We believe that Mr. Kelsey's experience as the chief financial officer of a major NYSE-listed company, as well as his in-depth knowledge and understanding of generally accepted accounting principles, experience in preparing, auditing and analyzing financial statements, understanding of internal control over financial reporting, and his understanding of audit committee functions qualify him to serve on our Board. Mr. Kelsey holds a B.S.E. degree in Civil and Geological Engineering from Princeton University and an M.B.A. degree from Harvard University Graduate School of Business. Age 66.

**James W. Bradford, Jr.**

**Director since 2006**

Mr. Bradford retired in June 2013 as Dean and Ralph Owen Professor for the Practice of Management at Vanderbilt University, Owen School of Management, in which capacities he served since 2005. Upon retirement from Vanderbilt, Mr. Bradford was awarded the title of Dean Emeritus. Between 2002 and March 2005, Mr. Bradford served as Acting Dean, Associate Dean Corporate Relations, Clinical Professor of Management and Adjunct Professor at Vanderbilt University, Owen School of Management. He has also served as President and Chief Executive Officer of United Glass Corporation, and President and Chief Executive Officer of AFG Industries. Mr. Bradford is currently also a member of the boards of directors of Genesco, Inc. and Cracker Barrel Old Country Store, Inc. We believe that Mr. Bradford's perspective as an academic, his experience in corporate compliance and governance matters and his knowledge of business strategies and financial matters, combined with his executive-level and legal experiences, qualify him to serve on our Board. Mr. Bradford holds a B.A. degree from the University of Florida and a J.D. degree from Vanderbilt University, and he has completed the Harvard Business School Advanced Management Program. Age 69.

**Michael F. McNally**

**Director since 2016**

Mr. McNally retired in December 2014 as President and Chief Executive Officer of Skanska USA Inc., a subsidiary of one of the world's largest construction companies, a position he had held since 2008. During that time, he also served as one of nine members of Skanska AB's senior executive team. Prior to his tenure at Skanska, Mr. McNally held various management positions over a 38 year career with Fluor, Marshall Contractors, Mobil Oil and J. Ray McDermott. Mr. McNally is also currently a member of the boards of directors of Terracon, the U.S. Green Building Council and the Rhode Island Commerce Corporation. We believe that Mr. McNally's past experience as an executive with a major multi-national construction firm and his knowledge and understanding of the construction industry and Granite's customers qualify him to serve on our Board. Mr. McNally holds a B.S. degree in Civil Engineering from the University of Notre Dame and an M.B.A. from the University of Rhode Island. Age 62.

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**CONTINUING DIRECTORS WITH TERMS EXPIRING AT THE 2019 ANNUAL MEETING**

**William H. Powell**

**Director since 2004**

Mr. Powell retired in 2006 as Chairman and Chief Executive Officer of National Starch and Chemical Company, a position he had held since 1999, and has served as Chairman of our Board since September 2009. Mr. Powell is also currently a member of the boards of directors of PolyOne Inc. and FMC Corporation. Until June 2009, Mr. Powell was Chairman, Board of Trustees, of State Theatre Performing Arts Center in New Brunswick, New Jersey. We believe that Mr. Powell's knowledge and experience as chief executive officer of a major global company qualify him to serve on our Board. Mr. Powell holds a B.A. degree in Chemistry and an M.S. in Chemical Engineering from Case Western Reserve University and an M.A. in Business Administration from the University of North Dakota. Age 71.

**Claes G. Bjork**

**Director since 2006**

Mr. Bjork retired in 2002 as Chief Executive Officer of Skanska AB, Sweden, one of the world's largest construction companies, a position he had held since 1997. Prior to such time, Mr. Bjork held various executive and management positions within Skanska and served as Chairman of Scancem Cement. He is also a former Chairman and a current member of the board of directors of the Swedish American Chamber of Commerce, and he previously served on the boards of Consolidated Management Group and Qlik Technologies, Inc. We believe that Mr. Bjork's past experience as an executive with a major multi-national construction firm and his knowledge and understanding of the construction industry and Granite's competitors and customers qualify him to serve on our Board. Mr. Bjork studied Civil Engineering in Sweden. Age 71.

**Patricia D. Galloway**

**Director since 2017**

Dr. Galloway serves as Chief Executive Officer of Pegasus Global Holdings, Inc., a firm that performs risk management, management consulting and strategic consulting business services since 2008. From 1981-2008, Dr. Galloway served in various positions at The Nielsen-Wurster Group, Inc. including Chief Executive Officer and Principal, and President and Chief Financial Officer. Dr. Galloway was the first woman President of the American Society of Civil Engineers and served from November 2003 to 2004. Dr. Galloway also serves as an arbitrator on construction and energy litigation cases. Dr. Galloway serves as a Director of the American Arbitration Association and the Pacific Science Center and as a Trustee of the Central Washington University Foundation Board. She served on the National Science Board from 2006 to 2012. We believe that Dr. Galloway's experience in corporate risk management, combined with her executive-level and dispute resolution experiences, qualify her to serve on our Board. Dr. Galloway holds a Ph.D. in Infrastructure Systems Engineering (Civil) from Kochi University of Technology in Japan, an MBA from the NY Institute of Technology and a Bachelor degree in civil engineering from Purdue University. Age 59.

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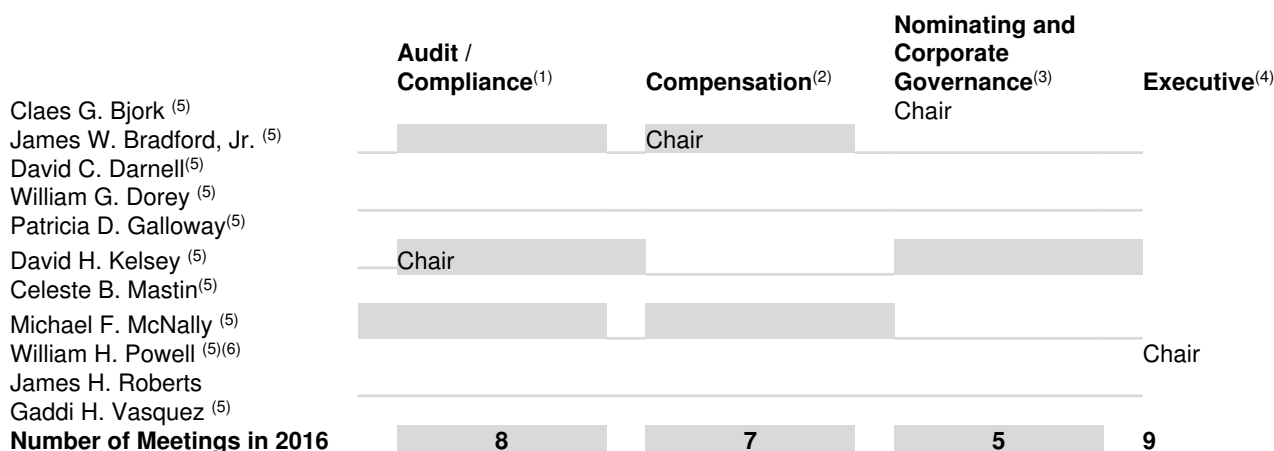
**Retiring Director**

Mr. Dorey retired in August 2010 as the Chief Executive Officer and President of Granite, in which capacities he served since 2004 and 2003, respectively. Mr. Dorey joined Granite in 1968 and, prior to being named Chief Executive Officer and President, held a variety of executive-level positions with Granite throughout his career, including Chief Operating Officer, Executive Vice President, Senior Vice President and Branch Division Manager. During this time, Mr. Dorey developed an intimate knowledge of our business, employees, culture, competitors and the effect on our business of various government policies. Mr. Dorey is also currently a member of the board of directors of Astec Industries, Inc. We believe that his long history and experience with Granite, and his in-depth knowledge of the construction industry, demonstrate that Mr. Dorey is well qualified to serve on our Board. Mr. Dorey holds a B.S. degree in Construction Engineering from Arizona State University. Age 72.

**INFORMATION ABOUT THE BOARD OF DIRECTORS AND CORPORATE GOVERNANCE**

**Committees of the Board**

The following chart shows the standing committees of the Board of Directors, the current membership of the committees and the number of meetings held by each committee in 2016.



<sup>(1)</sup> Effective May 27, 2016, Mr. Dorey resigned from the Audit/Compliance Committee and the Audit/Compliance Committee was reconstituted to consist of Messrs. Kelsey, Bradford and McNally. Mr. Darnell and Ms. Galloway were appointed to the Board of Directors on February 8, 2017. Effective February 9, 2017, the Audit/Compliance Committee was reconstituted to consist of Messrs. Kelsey, Bradford, Darnell, McNally and Ms. Galloway.

<sup>(2)</sup> Ms. Mastin was appointed to the Board of Directors on February 8, 2017. Effective February 9, 2017, the Compensation Committee was reconstituted to consist of Messrs. Bradford, Bjork, McNally Powell, Vasquez and Ms. Mastin.

<sup>(3)</sup> Effective May 27, 2016, Mr. Dorey resigned from the Nominating and Corporate Governance Committee and the Nominating and Corporate Governance Committee was reconstituted to consist of Messrs. Bjork, Kelsey, Powel and Vasquez. Ms. Mastin was appointed to the Board of Directors on February 8, 2017. Effective February 9, 2017, the Nominating and Corporate Governance Committee was reconstituted to consist of Messrs. Bjork, Kelsey, Powell, Vasquez and Ms. Mastin.

<sup>(4)</sup> Mr. Darnell and Ms. Galloway were appointed to the Board of Directors on February 8, 2017. Effective February 10, 2017, the Executive Committee was reconstituted to consist of Messrs. Powell, Bjork, Bradford, Darnell, Dorey, McNally, Roberts and Ms. Galloway.

<sup>(5)</sup> Independent directors pursuant to the listing standards of the NYSE.

<sup>(6)</sup> Chairman of the Board.

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### **Audit/Compliance Committee**

All members of the Audit/Compliance Committee are non-employee directors who are determined by the Board to be independent under the listing standards of the NYSE. Each member also satisfies the independence requirements for audit committee members of public companies established by the SEC. The Board has determined that Mr. Kelsey meets the criteria as an audit committee financial expert as defined by the SEC rules. The Board of Directors has also determined that all members of the Audit/Compliance Committee are financially literate as required by the listing standards of the NYSE. The Audit/Compliance Committee has direct responsibility for risk oversight related to accounting matters, financial reporting, and enterprise, legal and compliance risks. A more complete description of the risk responsibility, functions and activities of the Audit/Compliance Committee can be found under "Board Leadership Structure and its Role in Risk Oversight" on page 12 of this proxy statement and in "Report of the Audit/Compliance Committee" on page 41 as well as in the Audit/Compliance Committee charter. You can view and print the Audit/Compliance Committee charter on Granite's website. See "Granite Website" on page 15.

### **Compensation Committee**

All members of the Compensation Committee are non-employee directors who are determined by the Board to be independent under the listing standards of the NYSE. The Compensation Committee reviews and approves all aspects of compensation for our directors, our Chief Executive Officer and our other executive officers. In addition, the Compensation Committee is responsible for risks related to employment policies and our compensation and benefit systems, including consideration of whether any risks associated with such policies and systems are likely to have a material adverse effect on Granite. The Compensation Committee also reviews our overall compensation plans and strategies and makes recommendations to the Board for their consideration and approval. The Chief Executive Officer attends Compensation Committee meetings and recommends annual salary levels, incentive compensation and payouts for other executive officers for the Compensation Committee's approval. The Compensation Committee also administers the 2012 Equity Incentive Plan and the Amended and Restated 1999 Equity Incentive Plan, as amended (the "1999 Equity Plan"), with respect to persons subject to Section 16 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). In the case of awards intended to qualify for the performance-based compensation exemption under Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"), the Annual Incentive Plan, the Long Term Incentive Plan, the 2012 Equity Incentive Plan and the 1999 Equity Plan are administered only by the Compensation Committee, which includes at least two "outside directors" within the meaning of Section 162(m). If you desire additional information concerning the Compensation Committee, you can read the Compensation Committee charter on Granite's website. See "Granite Website" on page 15.

### **Nominating and Corporate Governance Committee**

All members of the Nominating and Corporate Governance Committee are non-employee directors who are determined by the Board to be independent under the listing standards of the NYSE. The Nominating and Corporate Governance Committee recommends and nominates persons to serve on the Board. The Nominating and Corporate Governance Committee also develops and recommends corporate governance principles and practices to the Board and oversees the annual evaluations of the Board and certain senior executive officers of the Company. Additionally, the Nominating and Corporate Governance Committee oversees risks associated with our Corporate Governance Guidelines and Policies and Code of Conduct. The Nominating and Corporate Governance Committee's policy for considering director candidates, including shareholder recommendations, is discussed in more detail below under the heading "Board of Directors' Nomination Policy." This policy and the Nominating and Corporate Governance Committee charter are available on Granite's website. See "Granite Website" on page 15.

### **Executive Committee**

The Executive Committee's responsibility is to carry out the powers and authority of the Board in the management of Granite's business within limits set by the Board. The Executive Committee also meets regularly to consider the approval of certain large project bidding decisions, as well as to assess and monitor ongoing risks and contingencies related to large projects. The scope of the Executive Committee's authority is determined in accordance with the "Delegation of Authority and Policy" as adopted and revised from time to time by the Board.

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### **Role of the Compensation Consultant**

During 2016, the Compensation Committee directly retained the services of Mercer (US) Inc. ("Mercer"), a wholly owned subsidiary of Marsh & McLennan Companies, Inc., to provide advice and recommendations to the Compensation Committee on executive officer and Board of Director compensation programs. Mercer's fees paid for executive compensation consulting to the Committee in 2016 were \$206,724.

During 2016, Mercer provided the following services to the Compensation Committee related to executive officer compensation:

Attended meetings of the Compensation Committee as the Committee's advisor;

Evaluated the competitive positioning of Granite's executive officers' base salaries, annual incentive and long-term incentive compensation relative to our peer companies;

Advised on target award levels within the annual and long-term incentive program and, as needed, on actual compensation actions;

Assessed the alignment of executive officer compensation levels relative to our performance against Granite's peer companies and relative to the Compensation Committee's articulated compensation philosophy;

Provided advice on the design of Granite's annual and long-term incentive plans;

Advised on the performance measures and performance targets for the annual and long-term incentive programs;

Assisted with the preparation of the "Compensation Discussion and Analysis" for this proxy statement;

Assessed the potential for material risk within Granite's compensation policies and practices for all employees, including executive officers.

During 2016, management retained the services of Mercer to provide compensation consulting, and employee total rewards communications. The fees paid for these services in 2016 were \$144,514.

Based in part on the policies and procedures Mercer and the Compensation Committee have in place, the Compensation Committee believes that the advice it receives from the executive compensation consultant, a Mercer representative, is objective and not influenced by Mercer's or its affiliates' relationships with Granite. These policies and procedures include:

Mercer's professional standards prohibit the executive compensation consultant from considering any other relationships Mercer or any of its affiliates may have with Granite in rendering his or her advice and recommendations;

The executive compensation consultant receives no incentive or other compensation based on the fees charged to Granite for other services provided by Mercer or any of its affiliates;

The executive compensation consultant is only responsible for selling compensation consulting services to Granite, not any other services provided by Mercer or affiliate companies;

The Compensation Committee has the sole authority to retain and terminate the executive compensation consultant;

The executive compensation consultant has direct access to the Compensation Committee without management intervention;

The Compensation Committee evaluates the quality and objectivity of the services provided by the executive compensation consultant each year and determines whether to continue to retain the consultant; and

The protocols for the engagement (described below) limit how the executive compensation consultant may interact with management.

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In retaining Mercer, the Compensation Committee considered the six factors set forth in Section 10C-1(b)(4)(i) through (vi) of the Exchange Act, and concluded that no conflict of interest exists that would prevent Mercer from serving as an independent compensation consultant to the Compensation Committee.

While it is necessary for the executive compensation consultant to interact with management to gather information, the Compensation Committee has adopted protocols governing if and when the executive compensation consultant's advice and recommendations can be shared with management. These protocols are included in the Compensation Committee's engagement letter with Mercer. The Compensation Committee also determines the appropriate forum for receiving the executive compensation consultant's recommendations. Where appropriate, management invitees are present to provide context for the recommendations.

## **The Lead Director and Executive Sessions**

Our bylaws provide that in the event the Chairman of the Board does not meet the independence requirements of the rules and regulations of the SEC and the listing standards of the NYSE, the directors shall elect a Lead Director to serve for a two-year term or until such time, if earlier, at which an independent Chairman is elected. Because William H. Powell, the current Chairman of the Board, is an independent director, we currently do not have a Lead Director. In his capacity as Chairman, Mr. Powell chairs all Board meetings and presides over all executive sessions of the non-employee members of the Board.

## **Board Leadership Structure and Its Role in Risk Oversight**

The Board of Directors has determined that having an independent director serve as the Chairman of the Board is in the best interest of Granite and its shareholders at this time. The Board believes that having a strong independent director serve as Chairman promotes greater oversight of Granite by the independent directors and provides for greater management accountability. The structure ensures more active participation by the independent directors in setting the Board's agenda and establishing the Board's priorities. However, the Board, in accordance with its Corporate Governance Guidelines and Policies, retains the flexibility to decide, as new circumstances arise, whether or not to combine or separate the position of Chairman and Chief Executive Officer.

As with all companies, we face a variety of risks in our business. Our Board of Directors is responsible for oversight of our Company's risks and effective risk management is a top priority of the Board and management. The Board believes that having a system in place for risk management and implementing strategies responsive to our risk profile and exposures will adequately identify in a timely manner our material risks. In order to more efficiently manage these risks, the Board has delegated certain risk management oversight responsibilities to relevant Board committees, as follows below.

The Audit/Compliance Committee has the direct responsibility for risk oversight relating to accounting matters, financial reporting and enterprise, legal and compliance risks. Our Chief Financial Officer (who is responsible for managing the risk management function), General Counsel (who serves as our Corporate Compliance Officer), Director of Internal Audit, management and independent registered public accounting firm, PricewaterhouseCoopers LLP, all report directly to, and meet with, the Audit/Compliance Committee on a regular basis. The Audit/Compliance Committee and the Board also meet periodically with management to review Granite's major financial risk exposures and the steps that management has taken to monitor and control such exposures, which include Granite's risk assessment and risk management policies.

The Executive Committee is responsible for overseeing management's efforts to assess risks related to the decision to bid on large projects and monitor ongoing risks and contingencies related to those projects. The Compensation Committee is responsible for overseeing risks related to employment policies and our compensation and benefits systems, and the Nominating and Corporate Governance Committee oversees risks associated with our Corporate Governance Guidelines and Policies and Code of Conduct, including compliance with listing standards for independent directors and committee assignments. The committee chairs report on risk related matters to the full Board from time to time as appropriate.



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### **BOARD OF DIRECTORS' NOMINATION POLICY**

#### **Evaluation Criteria and Procedures**

Members of the Board of Directors of Granite are divided into three classes and are nominated for election for staggered three-year terms. The Board, its members, its committee structure, its governance performance and its overall performance are continuously reviewed. Included in this review is a careful evaluation of the diversity of skills and experience of Board members weighed against Granite's current and emerging operating and strategic challenges and opportunities. The Board of Directors makes every effort to nominate individuals who bring a variety of complementary skills and, as a group, possess the appropriate skills and experience to oversee our business. Accordingly, although diversity is a consideration in the nominating and evaluation process, the Nominating and Corporate Governance Committee and the Board of Directors do not have a formal policy with respect to the consideration of diversity. Evaluations are made on the basis of observations and interviews with management and with Board members conducted annually by the Nominating and Corporate Governance Committee.

Current Board members whose performance, capabilities, and experience meet Granite's expectations and needs are nominated for re-election in the year of their respective term's completion. In accordance with Granite's Corporate Governance Guidelines and Policies, Board members will not stand for re-nomination and no proposed candidate will be re-nominated if the nominee's 72<sup>nd</sup> birthday occurs prior to the annual meeting of shareholders in the year of re-nomination or nomination. Moreover Directors will retire no later than the first annual meeting of shareholders immediately following their 72<sup>nd</sup> birthday. Mr. Dorey is retiring at the 2017 Annual Meeting as required by Granite's bylaws.

Each member of the Board of Directors must meet a set of core criteria, referred to as the "three C's": Character, Capability and Commitment. Granite was founded by persons of outstanding character, and it is Granite's intention to ensure that it continues to be governed by persons of high integrity and worthy of the trust of its shareholders. Further, Granite intends to recruit and select persons whose capabilities, including their educational background, their work and life experiences, and their demonstrated records of performance will ensure that Granite's Board will have the balance of expertise and judgment required for its long-term performance and growth. Finally, Granite will recruit and select only those persons who demonstrate they have the commitment to devote the time, energy, and effort required to guarantee Granite will have the highest possible level of leadership and governance.

In addition to the three C's, the Board recruitment and selection process assures that the Board composition meets all of the relevant standards for independence and specific expertise. For each new recruitment process, a set of specific criteria is determined by the Nominating and Corporate Governance Committee with the assistance of the Chairman of the Board and an executive search firm, if the Committee deems engagement of such a firm appropriate. These criteria may specify, for example, the type of industry or geographic experience that would be useful to maintain and improve the balance of skills and knowledge on the Board. After the search criteria are established, an executive search firm is typically engaged to use its professional skills and its data sources and contacts, including current Granite Board members and officers, to seek appropriate candidates. The credentials of a set of qualified candidates provided by the search process are submitted for review by the Nominating and Corporate Governance Committee, the Chairman of the Board and senior officers. Based on this review, the Nominating and Corporate Governance Committee invites the top candidates for personal interviews with the Nominating and Corporate Governance Committee and Granite's executive management team.

Normally, the search, review and interview process results in a single nominee to fill a specific vacancy. However, a given search may be aimed at producing more than one nominee and the search for a single nominee may result in multiple candidates of such capability and character that might be nominated and the Board may be expanded accordingly.

It is Granite's intention that this search and nomination process consider qualified candidates referred by a wide variety of sources, including all of Granite's constituents - its customers, employees and shareholders and members of the communities in which it operates. The Nominating and Corporate Governance Committee is responsible for assuring that relevant sources of potential candidates have been appropriately canvassed.

The Board used the evaluation criteria and procedures listed in this section to identify, nominate and approve the director candidates who joined the Board on February 8, 2017.



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### **Shareholder Recommendation and Direct Nomination of Board Candidates**

Consistent with our bylaws and the Nominating and Corporate Governance Committee charter, Granite will review and consider for nomination any candidate for membership to the Board recommended by a shareholder, utilizing the same evaluation criteria and selection process described in *Evaluation Criteria and Procedures* on page 13. The Committee will consider nominees to the Board recommended by shareholders so long as the shareholder gives timely notice in writing of his or her recommendation. To be timely, a shareholder recommendation for a director to be elected at the 2018 Annual Meeting of Shareholders must be received at Granite's principal office, addressed to the Corporate Secretary, on or before December 26, 2017.

In addition, Granite's bylaws provide that any shareholder entitled to vote in the election of directors may directly nominate a candidate or candidates for election at a meeting provided that timely notice of his or her intention to make such nomination is given. To be timely, a shareholder nomination for a director to be elected at an annual meeting must be received at Granite's principal office, addressed to the Corporate Secretary, not less than 120 days prior to the first anniversary of the date the proxy statement for the preceding year's annual meeting of shareholders was released to shareholders and must contain the information specified in our bylaws. If no meeting was held in the previous year, the date of the annual meeting is changed by more than 30 calendar days from the previous year, or in the event of a special meeting, to be on time, the notice must be delivered by the close of business on the tenth day following the day on which notice of the date of the meeting was mailed or public announcement of the date of the meeting was made.

To be timely, a shareholder nomination for a director to be elected at the 2018 Annual Meeting of Shareholders must be received at Granite's principal office, addressed to the Corporate Secretary, on or before December 26, 2017. For further information, see "Shareholder Proposals to be Presented at the 2018 Annual Meeting of Shareholders" on page 45.

### **Director Independence**

Under the listing standards of the NYSE, a director is considered independent if the Board determines that the director has no material relationship with Granite. In determining independence, the Board considers pertinent facts and circumstances including commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships, among others. The Board follows these guidelines, established by the NYSE, when assessing the independence of a director:

A director who, within the last three years is, or has been, an employee of Granite or whose immediate family member is, or has been within the last three years, an executive officer of Granite, may not be deemed independent until three years after the end of such employment relationship. Employment as an interim Chairman or Chief Executive Officer or other executive officer shall not disqualify a director from being considered independent following that employment.

A director who has received, or has an immediate family member who has received, during any twelve-month period within the last three years more than \$120,000 in direct compensation from Granite, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service), may not be deemed independent. Compensation received by a director for former service as an interim Chairman or Chief Executive Officer or other management and compensation received by an immediate family member for service as an employee of Granite (other than an executive officer) will not be considered in determining independence under this test.

The following directors may not be deemed independent: (a) a director who is a current partner or employee of a firm that is Granite's internal or external auditor; (b) a director who has an immediate family member who is a current partner of such a firm; (c) a director who has an immediate family member who is a current employee of such a firm and who personally works on Granite's audit; or (d) a director or immediate family member who was within the last three years a partner or employee of such a firm and personally worked on Granite's audit within that time.

A director who or whose immediate family member is, or has been within the last three years, employed as an executive officer of another company where any of Granite's present executive officers at the same time serves or served on that company's compensation committee may not be deemed independent.

A director who is a current employee or whose immediate family member is a current executive officer of a company that has made payments to, or received payments from, Granite for property or services in an amount which, in any of the last three fiscal years, exceeds the greater of \$1 million, or 2% of such other company's consolidated gross revenues for that fiscal year may not be deemed independent.



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The Board reviews the independence of all non-employee directors every year. For the review, the Board relies on information from responses to questionnaires completed by directors and other sources. Directors are required to immediately inform the Nominating and Corporate Governance Committee of any material changes in their or their immediate family members' relationships or circumstances that could impact or change their independence status.

The following non-employee directors are independent under the listing standards of the NYSE: Claes G. Bjork, James W. Bradford, Jr., David C. Darnell, William G Dorey, Patricia D. Galloway, David H. Kelsey, Celeste B. Mastin, Michael F. McNally, William H. Powell and Gaddi H. Vasquez.

## **Board and Annual Shareholder Meeting Attendance**

During 2016, the Board of Directors held six regular meetings and one telephonic meeting. Each of the directors attended at least 75% of the aggregate of the total number of meetings of the Board and the total number of meetings of any committee(s) on which he or she served. Except for irreconcilable conflicts, directors are expected to attend the annual meeting of shareholders.

The annual meeting attendance policy is a part of Granite's Board of Directors Corporate Governance Guidelines and Policies and is posted on Granite's website. See "Granite Website" below. All nine directors then in office attended Granite's 2016 Annual Meeting of Shareholders.

## **Communications with the Board**

Any shareholder or other interested party wishing to communicate with the Board of Directors, or any particular director, including the Chairman of the Board or the Lead Director, if there is one, can do so by following the process described in the Communications with the Board of Directors Policy. The policy is posted on Granite's website. See "Granite Website" below.

## **Corporate Governance Guidelines and Policies**

Granite's Board of Directors is subject to the Board of Directors Corporate Governance Guidelines and Policies. The Board of Directors Corporate Governance Guidelines and Policies is available on our website. See "Granite Website" below.

## **Code of Conduct**

Granite's Code of Conduct applies to all Granite employees, including the Chief Executive Officer and the Chief Financial Officer, and to all directors, including the Chairman of the Board. The Code of Conduct is available on Granite's website. We will also post any amendments to the Code of Conduct, or waivers of the application of provisions of the Code of Conduct to any of our directors or executive officers, on our website. See "Granite Website" below.

## **Granite Website**

The following charters and policies are available on Granite's website at [www.graniteconstruction.com](http://www.graniteconstruction.com) at the "Investors" site, then under "Corporate Governance": the Audit/Compliance Committee Charter, the Nominating and Corporate Governance Committee Charter, the Compensation Committee Charter, the Board of Directors Corporate Governance Guidelines and Policies, the Board of Directors' Nomination Policy, and the Communication with the Board of Directors Policy. You can also obtain copies of these charters and policies, without charge, by contacting Granite's Investor Relations Department at 831.724.1011. The Code of Conduct is available on Granite's website at [www.graniteconstruction.com](http://www.graniteconstruction.com) at the "Our Company" site under "Code of Conduct." You can obtain a copy of the Code of Conduct and any amendments to the Code of Conduct, without charge, by contacting Granite's Human Resources Department at 831.724.1011.

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**EXECUTIVE AND DIRECTOR COMPENSATION AND OTHER MATTERS**

**COMPENSATION DISCUSSION AND ANALYSIS**

**Objective of the Compensation Program**

The market for executive talent is highly competitive and the objective of our executive compensation program is to attract and retain talented, creative, and experienced executives with the skills and leadership qualities necessary to compete in the marketplace, deliver consistent financial performance and grow shareholder value. The Compensation Committee believes that an effective way to enhance Granite's performance is through variable compensation structured to align our executives' interests with the Company's short and long-term performance objectives. Key elements of the program are as follows:

Market competitive base salaries at the 50th percentile of comparable positions in the market as the goal;

Actual pay levels reflecting market data, individual experience, tenure and ability to impact business and financial results;

Short-term and long-term goals aligned with the best interests of shareholders, with cash and stock-based incentives earned upon the attainment of pre-established financial and safety goals;

A comprehensive benefits program which is available to all salaried employees and includes: medical, dental, vision, life, accidental death and dismemberment insurance, short-term and long-term disability insurance, paid vacation, holiday pay; and

Eligibility, along with other management employees, to participate in our Non-Qualified Deferred Compensation Program.

**Executive Officer Compensation Program**

During fiscal year 2016, we conducted our annual "Say on Pay" shareholder advisory vote, as required by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 and Securities Exchange Commission (SEC) rules. This resulted in the approval of our 2015 compensation of the Named Executive Officers by approximately 98% of the votes cast. The Compensation Committee considers these voting results when planning compensation for subsequent years and believes the results affirm shareholder approval of the Company's executive compensation program. Accordingly, the Compensation Committee did not adopt any changes to this program as a result of this vote, although the Compensation Committee is continually evaluating our executive compensation to further align the program with shareholders' interests. In addition to this endorsement by our shareholders of our executive compensation programs and practices, management values the views of our largest institutional shareholders and proxy advisory firms on our compensation practices and disclosures.

The key components of the 2016 program for compensating our Chief Executive Officer, Chief Financial Officer and the next three highest paid executive officers during 2016 (the Named Executive Officers) are as follows:

Adjustments to align total direct compensation closer with market median levels if deemed necessary by the Compensation Committee;

An Annual Incentive Plan (AIP) with Net Income, Operating Income and Safety as the key performance measures;

A Long-Term Incentive Plan (LTIP) that includes a performance-based component and a service-based component. The LTIP performance measure is Relative Total Shareholder Return (TSR); and

Stock ownership guidelines.

The specific provisions of the compensation opportunity, plan design, and performance objectives are described in greater detail in the remainder of this Compensation Discussion and Analysis.

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### **Role of the Compensation Committee and Chief Executive Officer in Determining Executive Compensation**

The Compensation Committee is actively engaged in the design and approval of all elements of the compensation program for our executive officers. Compensation and potential payouts are determined with assistance and recommendations from the compensation consultant as discussed below. The Compensation Committee determines the compensation of the Chief Executive Officer. The annual salary levels, incentive compensation targets and potential payouts of the other executive officers are reviewed and approved by the Compensation Committee based on recommendations of the Chief Executive Officer and the compensation consultant. See "Information About the Board of Directors and Corporate Governance Committees of the Board Compensation Committee" on page 10.

### **Role of the Compensation Consultant**

The Compensation Committee has retained Mercer as its compensation consultant to provide information, analysis, and advice with regard to executive officer compensation. Representatives of the compensation consultant attend Compensation Committee meetings and provide guidance and expertise on competitive pay practices and plan designs that are consistent with the key objectives of the compensation program. See "Information About the Board of Directors and Corporate Governance Role of the Compensation Consultant" on page 11.

### **Annual Risk Assessment**

The Compensation Committee annually reviews the balance between risk and reward in the design of the executive officer and employee incentive compensation programs. The AIP and LTIP utilize a portfolio of performance metrics across the company designed to balance short and long-term financial objectives and generate shareholder value. Performance goals are set as a range for each objective with a maximum payout opportunity assigned to each performance goal. The Compensation Committee carefully reviews incentive plan goals to ensure the appropriate levels of difficulty, and reviews Granite and its peer groups financial performance to ensure performance goals and payout opportunities are appropriately calibrated. The performance measures, maximum payout opportunities and the calibration of achievability of incentive plan goals are all designed to help ensure that the incentive plans appropriately balance risk and reward, limiting excessive risk-taking and the potential for windfall payouts.

### **Market Data Considered in Determining Executive Compensation**

The Compensation Committee reviews available industry compensation data to establish competitive compensation levels which will reward our executive officers if performance targets are achieved. Benchmark data is obtained from a single peer group consisting of eleven public companies representing the construction, engineering and construction materials industries. The Compensation Committee believes that industry-specific companies are the most appropriate source of benchmark data as they are most representative of Granite's market for talent. The data from the peer group of eleven public companies is used by the Compensation Committee to establish base salary, target total cash and long-term incentive compensation levels and as the comparative group for measuring relative Total Shareholder Return performance. See Long Term Incentive Compensation Performance Awards on page 23.

**Table of Contents****Peer Group of Public Companies**

The eleven public companies selected for the peer group are in the construction, engineering and/or construction materials industries and compete for executive talent in the same market as Granite. The table below names each of the companies and its respective annual revenues and total assets for its 2016 fiscal year.

| <b>Company Name</b>             | <b>Revenues<br/>(\$ Millions)</b> | <b>Total Assets<br/>(\$ Millions)</b> |
|---------------------------------|-----------------------------------|---------------------------------------|
| Quanta Services, Inc.           | \$7,651                           | \$5,354                               |
| EMCOR Group, Inc.               | \$7,552                           | \$3,894                               |
| MasTec, Inc.                    | \$5,135                           | \$3,183                               |
| Tutor Perini Corporation        | \$4,973                           | \$4,039                               |
| Martin Marietta Materials, Inc. | \$3,819                           | \$7,301                               |
| Vulcan Materials Company        | \$3,593                           | \$8,471                               |
| Dycom Industries, Inc.          | \$2,673                           | \$1,720                               |
| Primoris Services Corporation   | \$1,997                           | \$1,171                               |
| Aegion Corporation              | \$1,222                           | \$1,194                               |
| MYR Group, Inc.                 | \$1,142                           | \$574                                 |
| Layne Christensen Company       | \$683                             | \$489                                 |

Granite's fiscal 2016 revenues and total assets at December 31, 2016 were \$2,514,617,000 and \$1,733,453,000 respectively.

**COMPENSATION ELEMENTS****Base Salaries**

Effective January 1, 2016, Mr. Roberts' s base salary increased from \$750,000 to \$800,000, Mr. Matheson' s base salary increased from \$375,000 to \$400,000, and Mr. Richards' base salary increased from \$375,000 to \$400,000. These increases are based on individual performance and are supported by market data from Granite' s peer group shown in the table above and by the peer group median in the following Base Salary Positioning Chart. Salary increases also reflect increased tenure and performance in respective positions. No other changes to the base salaries of our Named Executive Officers were made for 2016.

For amounts paid as base salary during 2016, see the Summary Compensation Table appearing on page 30.

**Base Salary Positioning Chart**

| <b>Named<br/>Executive Officer</b> | <b>Title During 2016</b>                                 | <b>2016 Base<br/>Salary</b> | <b>Peer<br/>Group<br/>Median<sup>(1)</sup></b> | <b>% Variance</b> |
|------------------------------------|--|-----------------------------|--|-------------------|
| James H. Roberts                   | President & Chief Executive Officer (CEO)                | \$800,000                   | \$979,000                                      | (18%)             |
| Laurel J. Krzeminski               | Executive Vice President & Chief Financial Officer (CFO) | \$475,000                   | \$489,000                                      | (3%)              |
| Michael F. Donnino                 | Senior Vice President & Large Projects Group Manager     | \$475,000                   | \$438,000                                      | 8%                |
| James D. Richards                  | Senior Vice President & Northwest Group Manager          | \$400,000                   | \$438,000                                      | (9%)              |
| Martin P. Matheson                 | Senior Vice President & California Group Manager         | \$400,000                   | \$438,000                                      | (9%)              |

<sup>(1)</sup> Peer Group median compensation data as used by the Committee in making 2016 compensation decisions was based on peer group data reported in 2015 proxy filings.



**Table of Contents****Annual Incentive Compensation**

The Named Executive Officers participate in the AIP pursuant to which annual incentive compensation is determined by overall company performance and/or applicable group performance. As described in more detail below, each Named Executive Officer's targeted annual incentive opportunity is based on external benchmark data for similar positions and is expressed as a percentage of base salary. Maximum cash payouts cannot exceed the lesser of three times the target opportunity or \$2,500,000.

**Annual Incentive Opportunity**

| Named Executive Officer | Annual Incentive Opportunity <sup>(1)</sup> |                            |           |             |
|-------------------------|---|----------------------------|-----------|-------------|
|                         | 2016<br>Base Salary                         | % of Base Salary<br>Target | Target    | Maximum     |
| James H. Roberts        | \$800,000                                   | 115%                       | \$920,000 | \$2,500,000 |
| Laurel J. Krzeminski    | \$475,000                                   | 75%                        | \$356,250 | \$1,068,750 |
| Michael F. Donnino      | \$475,000                                   | 75%                        | \$356,250 | \$1,068,750 |
| James D. Richards       | \$400,000                                   | 75%                        | \$300,000 | \$900,000   |
| Martin P. Matheson      | \$400,000                                   | 75%                        | \$300,000 | \$900,000   |

<sup>(1)</sup> The target annual incentive opportunity is competitive with those offered by peer group companies, and is the basis for establishing the maximum annual incentive.

**2016 Annual Incentive Plan**

Individual awards under the AIP are paid out/determined based on a pre-determined percentage (funding ratio) of Company Net Income and/or Group Operating Income.

Named Executive Officer AIP awards incorporate two funding ratio levels. The initial funding ratio applies once Company Net Income and/or Group Operating Income achieve threshold performance levels. A higher funding ratio level is applied once financial performance is at or above expectations performance levels for Company Net Income and/or Group Operating Income. The expectations performance levels of Company Net Income and Group Operating Income are typically greater than budgeted amounts and are intended to encourage plan participants to deliver superior financial performance. No funding of individual bonuses will occur if the performance of the Company and/or Group is below the specified threshold level of performance.

**2016 Annual Incentive Plan Performance Measure Definitions****Company Net Income**

Company Net Income is actual consolidated net income for Granite Construction Incorporated calculated in accordance with Generally Accepted Accounting Principles ( GAAP );

**Company Pre-Bonus Net Income**

Company Pre-Bonus Net Income is defined as Company Net Income before the cost of annual incentive plan cash bonuses which are calculated based on Company performance;

**Operating Income**

Operating Income is actual operating income for the applicable Group calculated in accordance with GAAP, excluding allocated Selling, General & Administrative Expense ( SG&A );

**Operating Profit**

Operating Profit is defined as Operating Income after the cost of pre-bonus allocated SG&A and before the cost of annual incentive plan cash bonuses which are calculated based on the performance of the applicable Group;

**Table of Contents****Safety**

Granite uses the OSHA Recordable Incident Rate ( ORIR ), a nationally recognized metric, to benchmark its safety performance against the construction industry. ORIR tracks all injuries serious enough to require OSHA documentation (i.e., those that result in medical treatment, restricted duty or lost time) and represents the number of events per 100 full-time employees. It is calculated by multiplying the number of OSHA recordable injuries (total injuries or lost time injuries) by 200,000 (2,000 hours per employee per year x 100 employees) and dividing by the total number of hours of employee exposure. The ORIR target and payout levels are reviewed and approved annually by the Compensation Committee.

**2016 Annual Incentive Plan Performance Objectives**

At the beginning of the annual performance period (January 1<sup>st</sup> – December 31<sup>st</sup>), the Compensation Committee approved the 2016 AIP financial performance goals. Named Executive Officer annual incentive bonuses are funded once threshold performance levels are achieved. Higher funding levels are applied once performance is at or above expectations. Bonus payouts are calculated as a percentage of Company pre-bonus net income and Group operating profit.

**Company Performance**

|                                   | <b>Net Income<br/>Threshold</b> | <b>Net Income<br/>Expectations</b> |
|-----------------------------------|---------------------------------|------------------------------------|
| Granite Construction Incorporated | \$24.1M                         | \$58.5M                            |

**Group Performance**

|                      | <b>Group<br/>Operating Income<br/>Threshold</b> | <b>Group<br/>Operating Income<br/>Expectations</b> |
|----------------------|---|--|
| Large Projects Group | \$41.4M   | \$70.1M  |
| Northwest Group      | \$37.7M   | \$61.4M  |
| California Group     | \$40.4M   | \$64.5M  |

**2016 Annual Incentive Plan Company and Group Funding Ratios**

Funding ratios are individualized to account for the Named Executive Officer's respective roles and responsibilities. Mr. Roberts and Ms. Krzeminski's bonus opportunities are based on Company financial performance. Mr. Donnino, Mr. Richards and Mr. Matheson have two funding ratios with a larger ratio tied to their Group's performance and a smaller ratio tied to overall Company performance. This is intended to relate bonus opportunities for Mr. Donnino, Mr. Richards and Mr. Matheson to both their Group's performance, as well as the overall results of the Company. Bonuses are adjusted based on a safety multiplier from -10% to +10%, with safety at target performance resulting in no adjustment.

**Company Bonus Funding Ratios**

(Percentage of Company Pre-Bonus Net Income)

| <b>Named Executive Officer</b> | <b>Company Net Income<br/>At or Above Threshold</b> | <b>Company Net Income<br/>At or Above Expectations</b> |
|--------------------------------|---|--|
| James H. Roberts               | 1.100%  | 1.650%   |
| Laurel J. Krzeminski           | 0.440%  | 0.660%   |
| Michael F. Donnino             | 0.100%  | 0.150%   |
| James D. Richards              | 0.100%  | 0.150%   |
| Martin P. Matheson             | 0.100%  | 0.150%   |

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**Group Bonus Funding Ratios**  
(Percentage of Group Operating Profit)

| Named Executive Officer | Group Operating Income<br>At or Above Threshold | Group Operating Income<br>At or Above Expectations |
|-------------------------|---|--|
| Michael F. Donnino      | 0.600%  | 0.900%   |
| James D. Richards       | 0.600%  | 0.900%   |
| Martin P. Matheson      | 0.600%  | 0.900%   |

**Safety Multiplier**

2016 Annual Incentive Plan bonus awards are subject to adjustment by a safety multiplier, which is calculated based on year-end safety results. Awards for Mr. Roberts and Ms. Krzeminski are subject to adjustment based on the overall safety results of the Company. Awards for Mr. Donnino, Mr. Richards and Mr. Matheson are subject to adjustment based upon both the overall safety results of the Company and of their assigned Groups.

The values of the 2016 AIP awards are subject to adjustment based on safety results as follows:

If Safety ORIR is 2.0 or more, or if an employee fatality occurred, the annual incentive performance award is multiplied by 90% and reduced accordingly.

If Safety ORIR is at the 1.2 target level, no adjustment is made.

If Safety ORIR is 1.0 or less, the annual incentive performance award is multiplied by 110% and increased accordingly.

Linear interpolation is used to determine the magnitude of the adjustment for Safety ORIR falling between 2.0 and 1.0.

**2016 Company and Group Safety Goals**

| Safety ORIR       | Threshold | Target | Maximum |
|-------------------|-----------|--------|---------|
| 2.0               |           | 1.2    | 1.0     |
| <b>Multiplier</b> | 90%       | 100%   | 110%    |

**2016 ANNUAL INCENTIVE PLAN COMPANY AND GROUP PERFORMANCE RESULTS AND BONUS PAYOUTS**

2016 year-end Company and Group safety performance results were as follows:

**2016 Safety Performance Results**

|                      | Company<br>Safety ORIR<br>Results | Company<br>Safety<br>Multiplier | Group<br>Safety ORIR<br>Results | Group<br>Safety<br>Multiplier <sup>(1)</sup> |
|----------------------|-----------------------------------|---------------------------------|---------------------------------|--|
| James H. Roberts     | 1.18                              | 101%                            | -                               | -  |
| Laurel J. Krzeminski | 1.18                              | 101%                            | -                               | -  |
| Michael F. Donnino   | 1.18                              | 101%                            | 1.51                            | 96.1%  |
| James D. Richards    | 1.18                              | 101%                            | 1.30                            | 98.8%  |
| Martin P. Matheson   | 1.18                              | 101%                            | 1.13                            | 103.5%                                       |

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Based on actual performance, individual incentives earned by the Named Executive Officers were as follows:

**2016 AIP Company Bonus Payouts**

| <b>Named Executive Officer</b> | <b>Company Bonus Payout at Threshold</b> | <b>Company Bonus Payout at Expectations</b> | <b>Company Bonus Payout (before Safety Multiplier)</b> | <b>Company Safety Multiplier</b> | <b>Actual Company Payout</b> |
|--------------------------------|--|---|--|----------------------------------|------------------------------|
| James H. Roberts               | \$279,000                                | \$1,047,000                                 | \$652,744  | 101.00%                          | \$659,271                    |
| Laurel J. Krzeminski           | \$112,000                                | \$419,000                                   | \$261,097  | 101.00%                          | \$263,708                    |
| Michael F. Donnino             | \$25,000                                 | \$95,000                                    | \$59,340   | 101.00%                          | \$59,934                     |
| James D. Richards              | \$25,000                                 | \$95,000                                    | \$59,340   | 101.00%                          | \$59,934                     |
| Martin P. Matheson             | \$25,000                                 | \$95,000                                    | \$59,340   | 101.00%                          | \$59,934                     |

**2016 AIP Group Bonus Payouts**

| <b>Named Executive Officer</b> | <b>Group Bonus Payout at Threshold</b> | <b>Group Bonus Payout at Expectations</b> | <b>Group Bonus Payout (before Safety Multiplier)</b> | <b>Group Safety Multiplier</b> | <b>Actual Group Payout</b> |
|--------------------------------|--|---|--|--------------------------------|----------------------------|
| Michael F. Donnino             | \$115,000                              | \$450,000                                 | \$0  | 96.13%                         | \$0                        |
| James D. Richards              | \$84,000                               | \$354,000                                 | \$383,445  | 98.75%                         | \$378,652                  |
| Martin P. Matheson             | \$83,000                               | \$356,000                                 | \$474,681  | 103.50%                        | \$491,295                  |

**2016 Actual AIP Total Bonus Payouts<sup>(1)</sup>**

| <b>Named Executive Officer</b> | <b>Actual Company Bonus Payout</b> | <b>Actual Group Bonus Payout</b> | <b>Total Actual AIP Bonus Payout</b> |
|--------------------------------|------------------------------------|----------------------------------|--------------------------------------|
| James H. Roberts               | \$659,271                          | -                                | \$659,271                            |
| Laurel J. Krzeminski           | \$263,708                          | -                                | \$263,708                            |
| Michael F. Donnino             | \$59,934                           | \$0                              | \$59,934                             |
| James D. Richards              | \$59,934                           | \$378,652                        | \$438,586                            |
| Martin P. Matheson             | \$59,934                           | \$491,295                        | \$551,229                            |

<sup>(1)</sup> Represents the sum of 2016 Company bonus payouts and 2016 Group bonus payouts.

**Table of Contents****LONG TERM INCENTIVE COMPENSATION**

In order to emphasize sustained long term performance, all Named Executive Officers participated in the 2016 LTIP. The Compensation Committee reviewed peer group compensation data for comparable positions and established incentive target opportunities which approximate peer group median compensation levels. Effective January 1, 2016, Mr. Roberts' s LTIP incentive target opportunity increased from \$1,700,000 to \$2,000,000, and Ms. Krzeminski' s LTIP incentive target opportunity increased from \$550,000 to \$650,000. No other changes to the LTIP incentive target opportunity of our Named Executive Officers were made for 2016.

The LTIP incentive target opportunities for the Named Executive Officers under the 2016 LTIP are presented below:

| <b>Named Executive Officer</b> | <b>2016 LTIP Incentive Target Opportunity</b> |
|--------------------------------|---|
| James H. Roberts               | \$2,000,000                                   |
| Laurel J. Krzeminski           | \$650,000                                     |
| Michael F. Donnino             | \$600,000                                     |
| James D. Richards              | \$450,000                                     |
| Martin P. Matheson             | \$450,000                                     |

Each Named Executive Officer' s target award is divided into two components — Performance Awards and Service Awards. The table below reflects the weighting of the two components:

**LTIP Components Weighting**

|                   | <b>Weighting</b> |
|-------------------|------------------|
| Performance Award | 66.7%            |
| Service Award     | 33.3%            |
| <b>Total</b>      | <b>100%</b>      |

**Performance Awards**

The Compensation Committee approved payouts for the 2016 – 2018 performance period to be calculated based on Granite' s TSR rank relative to a peer group of companies in the Standard & Poor' s Construction Materials and Construction Equipment classification. The higher the overall performance ranking, the greater the payout percentage.

The following are the 2016 – 2018 peer group companies and funding mechanism.

**2016 – 2018 TSR Peer Group (12 companies, including Granite)**

|                           |                           |                      |
|---------------------------|---------------------------|----------------------|
| Aegion Corporation        | Martin Marietta Materials | Quanta Services Inc. |
| Dycom Industries Inc.     | MasTec Inc.               | Tutor Perini Corp    |
| Emcor Group Inc.          | MYR Group Inc.            | Vulcan Materials Co. |
| Layne Christensen Company | Primoris Services         |                      |

**Table of Contents****2016 2018 TSR Funding Mechanism**

(Utilizes a Relative TSR Percentile Ranking System to determine payout as a percentage of Target.)

| Relative TSR Percentile Rank          | Payout (% of Target) |
|---------------------------------------|----------------------|
| 90 <sup>th</sup> Percentile or better | 200%                 |
| 75 <sup>th</sup> Percentile           | 150%                 |
| 50 <sup>th</sup> Percentile           | 100%                 |
| 25 <sup>th</sup> Percentile           | 50%                  |
| Below 25 <sup>th</sup> Percentile     | 0%                   |

Payouts for the 2013 2015 TSR performance period are reflected in the 2016 Summary Compensation and 2016 Grant Plan Based Award tables on pages 30 and 32. TSR was calculated on Granite's performance relative to the industry peer group of construction, engineering and construction materials used for benchmarking data as approved by the Compensation Committee effective January 1, 2013. TSR for the 2013 2015 performance period was calculated using a discrete ranking system.

The following are the 2013 2015 peer group companies and funding mechanism:

**2013 2015 TSR Peer Group (13 companies, including Granite)**

|                       |                               |                      |
|-----------------------|-------------------------------|----------------------|
| Aegion Corporation    | Headwaters Inc.               | Texas Industries     |
| Dycom Industries Inc. | Jacobs Engineering Group Inc. | Tutor Perini Corp    |
| Emcor Group Inc.      | Martin Marietta Materials     | URS Corp.            |
| Fluor Corp.           | Quanta Services Inc.          | Vulcan Materials Co. |

**2013 2015 TSR Funding Mechanism**

(Utilizes a Discrete Number Ranking System to determine payout as a percentage of target.)

| Discrete Number Ranking | Payout (% of Target) |
|-------------------------|----------------------|
| 1 2 of 13               | 200%                 |
| 3 of 13                 | 180%                 |
| 4 of 13                 | 160%                 |
| 5 of 13                 | 140%                 |
| 6 of 13                 | 120%                 |
| 7 of 13                 | 100%                 |
| 8 of 13                 | 83.3%                |
| 9 of 13                 | 66.7%                |
| 10 of 13                | 50%                  |
| 11 13 of 13             | 0%                   |

**Total Shareholder Return Performance Calculation**

TSR is calculated by dividing (i) the sum of the closing price on the last trading day of the performance period and all dividends and per-share cash equivalents paid during the performance period, by (ii) the closing price on the day before the first day of the performance period. The performance awards are calculated at the end of a three-year performance period. The 2013 performance awards were calculated for the three-year period ending December 31, 2015 with vesting and payment in 2016. The 2014 performance awards will be calculated for the three-year period ending December 31, 2016 with vesting and payment the following year. The 2015 performance awards will be calculated for the three-year period ending December 31, 2017 with vesting and payment the following year. The 2016 performance awards will be calculated for the three-year period ending December 31, 2018 with vesting and payment the following year.



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| TSR Performance Period |                   | Award Opportunity |                                | Payout Timing                          |
|------------------------|-------------------|-------------------|--------------------------------|--|
|                        |                   |                   |                                | (if award earned based on performance) |
| January 1, 2013        | December 31, 2015 | 0%                | 200% of 2013 Performance Award | Q1 2016                                |
| January 1, 2014        | December 31, 2016 | 0%                | 200% of 2014 Performance Award | Q1 2017                                |
| January 1, 2015        | December 31, 2017 | 0%                | 200% of 2015 Performance Award | Q1 2018                                |
| January 1, 2016        | December 31, 2018 | 0%                | 200% of 2016 Performance Award | Q1 2019                                |

**2016 PERFORMANCE AWARD PAYOUTS****Total Shareholder Return Awards Earned in 2013 - 2015 and Paid in 2016**

Granite's three-year TSR ranking as of December 31, 2015 for the performance period from January 1, 2013 through December 31, 2015 was 8 out of 13 companies, or 83% of the TSR target opportunity. See "2013 - 2015 TSR Funding Mechanism" on page 24. The earned awards for the performance period are presented in the following table.

**TSR Performance Period January 1, 2013 - December 31, 2015**

| Named Executive Officer           | Target TSR Incentive | Actual TSR Incentive | Restricted Stock Units Awarded <sup>(1)</sup> |
|-----------------------------------|----------------------|----------------------|---|
| James H. Roberts                  | \$1,133,333          | \$944,066            | 26,828  |
| Laurel J. Krzeminski              | \$366,667            | \$305,434            | 8,680   |
| Michael F. Donnino                | \$400,000            | \$333,200            | 9,469   |
| James D. Richards                 | \$266,667            | \$222,134            | 6,312   |
| Martin P. Matheson <sup>(2)</sup> | -                    | -                    | -   |

<sup>(1)</sup> Awards are denominated as a cash value until earned based on performance. The number of restricted stock units awarded was calculated by dividing the actual long-term incentive value by \$35.19, which was the average stock price over the first 30 days of January 2013.

<sup>(2)</sup> Mr. Matheson was not eligible to participate in the 2013 - 2015 TSR program.

**Service Awards**

The Compensation Committee believes granting a portion of equity awards as Restricted Stock Units assists in maintaining competitive levels of compensation, encourages the continued retention of key management, and aligns the interest of Named Executive Officers with that of the shareholders. Service Awards vest ratably over three years.

**Service Awards Paid in 2016**

| Named Executive Officer | Service Award | Restricted Stock Units Awarded <sup>(1)</sup> |
|-------------------------|---------------|---|
| James H. Roberts        | \$666,678     | 15,461  |
| Laurel J. Krzeminski    | \$216,678     | 5,025   |
| Michael F. Donnino      | \$199,991     | 4,638   |
| James D. Richards       | \$150,014     | 3,479   |
| Martin P. Matheson      | \$150,014     | 3,479   |

<sup>(1)</sup> The number of restricted stock units awarded was calculated by dividing the service award by the closing stock price of \$43.12 on March 14, 2016.





**Table of Contents****Policy Regarding Recovery of Award if Basis Changes Because of Restatement**

If the basis upon which a previous compensation award was made is determined to have been in error due to a restatement of a prior year's financial results, it is Granite's policy to either recover the amount overpaid or to offset the overpayment against future incentive compensation earned. There were no adjustments to calculations that affected incentive compensation calculated or paid in 2016.

**Stock Ownership Guidelines**

Our Board of Directors has adopted Stock Ownership Guidelines to align the interests of Granite's Named Executive Officers with the interests of shareholders and to promote Granite's commitment to sound corporate governance. Named Executive Officers are expected to own and hold a minimum number of shares of Granite common stock based on relevant market standards. Stock ownership guidelines are determined as a multiple of the Named Executive Officer's base salary, and are as follows:

Chief Executive Officer: 3 x annual base salary

Other Named Executive Officers: 2 x annual base salary

Minimum stock ownership levels are to be achieved within five years following the later of the May 13, 2009 adoption of the Stock Ownership Guidelines and the date an individual becomes a Named Executive Officer. Compliance with the guidelines is reviewed by the Compensation Committee on an annual basis. Shares that count toward the satisfaction of the guidelines include:

Shares owned outright by the Named Executive Officer or his or her immediate family members residing in the same household, whether held individually or jointly;

Shares represented by restricted stock awards or units where the restrictions have lapsed;

Shares held for the Named Executive Officer's account in the Granite Construction Incorporated Profit Sharing and 401(k) Plan ( 401(k) Plan ); and

Shares held in trust for the benefit of the Named Executive Officer or his or her family.

Until the applicable guideline is achieved, the Named Executive Officer is required to retain an amount equal to 25% of net shares received as a result of the vesting of restricted stock or restricted stock units through Granite's stock incentive plans.

**Stock Ownership**

| Named Executive Officer | 2016 Base Salary | Stock Ownership as Multiple of Base | Required Value of Stock Ownership | Date to be Achieved <sup>(1)</sup> | # Vested                    | Value of                    | Percentage of Attainment |
|-------------------------|------------------|-------------------------------------|-----------------------------------|------------------------------------|-----------------------------|-----------------------------|--------------------------|
|                         |                  |                                     |                                   |                                    | Shares Owned <sup>(2)</sup> | Shares Owned <sup>(3)</sup> |                          |
| James H. Roberts        | \$800,000        | 3 x                                 | \$2,400,000                       | May 2014                           | 136,011                     | \$6,350,354                 | 265%                     |
| Laurel J. Krzeminski    | \$475,000        | 2 x                                 | \$950,000                         | Nov. 2015                          | 45,158                      | \$2,108,427                 | 222%                     |
| Michael F. Donnino      | \$475,000        | 2 x                                 | \$950,000                         | May 2014                           | 57,280                      | \$2,674,403                 | 282%                     |
| James D. Richards       | \$400,000        | 2 x                                 | \$800,000                         | April 2019                         | 19,990                      | \$933,333                   | 117%                     |
| Martin P. Matheson      | \$400,000        | 2 x                                 | \$800,000                         | April 2021                         | 7,402                       | \$345,599                   | 43%                      |

<sup>(1)</sup> To be achieved within five years after becoming a Named Executive Officer.

<sup>(2)</sup> As of January 1, 2017.

<sup>(3)</sup> Based on the 2016 annual average stock price of \$46.69.

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The Company's Insider Trading Policy, which applies to employees, officers and directors of the Company and their family members and affiliates, provides that such individuals are prohibited from engaging in hedging transactions involving the Company's securities.

### **Non-Qualified Deferred Compensation**

Granite offers its executive officers and other key executives participation in the Granite Construction Key Management Deferred Compensation Plan II (the "NQDC"), which:

Allows executive officers to defer up to 50% of their base compensation and up to 100% of their incentive compensation (cash and equity);

Allows participants to choose from a menu of investment options. Granite determines the investment options for the NQDC menu and may add or remove investment options based on a review of the performance of the particular investment;

Includes a Rabbi Trust, which provides participants a measure of added security that benefit obligations will be satisfied;

Includes an option under which participants can voluntarily direct Granite to purchase life insurance on their behalf and are eligible for a survivor benefit equal to one year's base salary payable in the event of death. The survivor benefit is payable only while the participant is employed with Granite.

### **Flexible Bonus Policy**

The Compensation Committee has the authority to award discretionary bonuses to employees of the Company. In 2013, our Compensation Committee determined that it would be beneficial to define and limit its authority to award discretionary bonuses and adopted the Flexible Bonus Policy pursuant to which employees of the Company, including our Named Executive Officers, are eligible to receive a discretionary bonus, which may be based on Company performance, individual performance or such other factors as our Compensation Committee may consider appropriate. In determining Company performance, our Compensation Committee may consider the achievement of corporate financial, strategic and operational objectives including, but not limited to, revenue, income, and backlog. In determining individual performance, our Compensation Committee may consider the achievement of personal objectives including, but not limited to, business targets, budgetary targets, succession planning, and safety targets. The aggregate amount of any bonus or bonuses payable under the Flexible Bonus Policy to any one participant in any calendar year may not exceed \$250,000. Our Compensation Committee believes that the flexible design of the Flexible Bonus Policy is necessary in order to consider the effects of unanticipated events and circumstances on the Company's business or on a participant's performance. A discretionary bonus award of \$50,000 was approved by the Compensation Committee in recognition of Mr. Matheson's contribution to the California Group's performance in 2016.

### **Other Compensation**

The Named Executive Officers are eligible to participate in the 401(k) Plan. Granite provides matching contributions up to 6% of IRS qualified compensation. Under the terms of a policy applicable to Mr. Roberts, Ms. Krzeminski and Mr. Donnino, each is required to maintain a \$5,000,000 personal umbrella liability insurance policy to provide coverage while conducting company business. They are reimbursed for the costs incurred to purchase and maintain the required insurance policy. Mr. Roberts, Ms. Krzeminski and Mr. Donnino receive a \$1,417 per month vehicle allowance which includes reimbursement for the personal umbrella liability insurance. Mr. Richards receives a \$1,000 per month vehicle allowance. Mr. Matheson is provided a company vehicle and receives a \$60 per month vehicle allowance.

### **Impact of Accounting and Tax Treatments of a Particular Form of Compensation**

In connection with its determination of the various elements of compensation for our executive officers, the Compensation Committee takes into account the impact of Section 162(m) of the Internal Revenue Code on the deductibility of compensation for federal income tax purposes. Section 162(m) limits the deductibility of "nonperformance-based" compensation paid to our chief executive officer and our next three highest paid individuals, other than our chief financial officer, to \$1 million annually. Some of the elements of our executive compensation package, including certain payments under our AIP, are intended to qualify as "performance-based" compensation, which is exempt from the limitation on deductibility under Section 162(m). The Compensation Committee has the discretion to design and implement elements of executive compensation that may not qualify as "performance

based" compensation and to approve compensation packages for individual executive officers that may not be fully deductible.

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**Change-in-Control Arrangements**

All of our Named Executive Officers are participants in the Executive Retention and Severance Plan. The purpose of the plan is to:

Provide an incentive to the existing management to continue their employment with Granite during the pendency of a potential change-in-control transaction; and

Attract and retain executives by reducing their concerns regarding future employment following a change-in-control.

The Executive Retention and Severance Plan originally provided that if a participant's employment with Granite is terminated by Granite within three years after a "change-in-control" of Granite other than for cause, or if the participant resigns from such employment within three years after a change-in-control of Granite for "good reason," the participant would be entitled to the following benefits:

A lump sum payment equal to three times the participant's annual base salary rate in effect immediately prior to the participant's termination;

A lump sum payment equal to three times the average of the aggregate of all annual incentive bonuses earned by the participant for the three fiscal years immediately preceding the fiscal year of the change-in-control;

A lump sum payment equal to three times the average of the aggregate annual employer contribution, less applicable withholding, made on behalf of the participant for the three fiscal years preceding the fiscal year of the change-in-control to the 401(k) Plan, and any other retirement plan in effect immediately prior to the change-in-control;

A lump sum payment equal to three times the average annual premium cost for group health, life, and long-term disability benefits, provided for the three fiscal years preceding the fiscal year of termination;

Accelerated vesting of equity awards in accordance with the provisions contained in such plans; and

Reasonable professional outplacement services for the participant until the earlier of two years following the date of termination or the date on which the participant obtains employment.

Payments made to the terminated participant do not include tax gross-up payments, and are capped. The amount of the payment will not exceed, and will be reduced if required in order not to exceed, the "safe harbor" amount allowable under Section 4999 of the Internal Revenue Code, but only if the reduction would increase the net after-tax amount received by the participant.

In August, 2010, the Compensation Committee approved changes to the Executive Retention and Severance Plan that are believed to be in alignment with emerging best practices. The benefits provided to then-current participants under the Executive Retention and Severance Plan were not changed. Benefits to subsequent new participants will be dependent upon their level of responsibility within the organization and will include the following severance multiples:

| <b>Position</b>                     | <b>Severance Multiple</b> |
|-------------------------------------|---------------------------|
| Chief Executive Officer             | 2.99 x                    |
| Chief Financial Officer             | 2 x                       |
| Chief Operating Officer             | 2 x                       |
| Senior Vice Presidents and Officers | 1 x                       |

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A "change-in-control" is defined as (i) a merger, consolidation or acquisition of Granite where our shareholders do not retain a majority interest in the surviving or acquiring corporation; (ii) the transfer of substantially all of our assets to a corporation not controlled by Granite or its shareholders; or (iii) the transfer to affiliated persons of more than 30% of our voting stock, which leads to a change of a majority of the members of the Board of Directors; and

"Good reason" means (i) a material diminution in the participant's authority, duties or responsibilities, causing the participant's position to be of materially lesser rank or responsibility within Granite or an equivalent business unit of its parent; (ii) a decrease in the participant's base salary rate; (iii) relocation of the participant's work place that increases the regular commute distance between the participant's residence and work place by more than 30 miles (one way); or (iv) any material breach of the plan by Granite with respect to the participant during a change-in-control period.

The 2012 Equity Incentive Plan authorizes the Compensation Committee to set the terms of any equity award to provide that there will be no acceleration of the exercisability, vesting or payment of such award upon the occurrence of a change-in-control unless the change-in-control is accompanied by the award recipient's involuntary termination without cause or the award recipient's resignation for good reason. However, under the Executive Retention and Severance Plan, restricted stock and restricted stock unit awards vest in full upon the consummation of a change-in-control, provided the award recipient remains an employee prior to the change-in-control. In addition, the Executive Retention and Severance Plan provides that if the surviving, successor or acquiring corporation does not either assume, continue or substitute outstanding option awards and the award recipient remains an employee prior to the change-in-control, then the vesting and exercisability of such option awards will be accelerated in full upon the consummation of the change-in-control.

## **COMPENSATION COMMITTEE REPORT**

The Compensation Committee has reviewed and discussed with management the "Compensation Discussion and Analysis" contained in this proxy statement. Based on such review and discussions, the Committee recommended to the Board of Directors that the "Compensation Discussion and Analysis" be included in this proxy statement and incorporated by reference into Granite's Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

Members of the Compensation Committee:

|                               |                   |
|-------------------------------|-------------------|
| James W. Bradford, Jr., Chair | Celeste B. Mastin |
| Claes G. Bjork                | William H. Powell |
| Michael F. McNally            | Gaddi H. Vasquez  |

*This Report of the Compensation Committee does not constitute soliciting material and shall not be deemed filed or incorporated by reference into any other filing made by us under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that we specifically incorporate this Report of the Compensation Committee by reference therein.*

**Table of Contents****Summary Compensation Table  
2016**

The following table summarizes, for the years specified, the compensation for our Chief Executive Officer, our Chief Financial Officer and other Named Executive Officers for the fiscal year ended December 31, 2016.

| Named Executive Officer<br>and Position (a)   | Year<br>(b) | Salary<br>(c) | Bonus <sup>(1)</sup><br>(d) | Stock<br>Awards <sup>(2)</sup><br>(e) | Non-Equity   | All Other                          | Total<br>(h) |
|---|-------------|---------------|-----------------------------|---------------------------------------|--|------------------------------------|--------------|
|   |             |               |                             |                                       | Incentive Plan<br>Compensation <sup>(3)</sup><br>(f) | Compensation <sup>(4)</sup><br>(g) |              |
| <b>James H. Roberts</b><br>President & CEO<br>(Principal Executive Officer)                   | 2016        | \$800,000     | -                           | \$1,823,501                           | \$659,271  | \$132,096                          | \$3,414,868  |
|   | 2015        | \$750,000     | -                           | \$975,859                             | \$980,422  | \$124,653                          | \$2,830,934  |
|   | 2014        | \$750,000     | -                           | \$1,133,374                           | \$312,937  | \$126,166                          | \$2,322,477  |
| <b>Laurel J. Krzeminski</b><br>EVP & Chief Financial Officer<br>(Principal Financial Officer) | 2016        | \$475,000     | -                           | \$590,960                             | \$263,708  | \$52,247                           | \$1,381,915  |
|   | 2015        | \$475,000     | -                           | \$333,342                             | \$392,169  | \$44,212                           | \$1,244,723  |
|   | 2014        | \$450,000     | -                           | \$385,719                             | \$125,175  | \$45,436                           | \$1,006,330  |
| <b>Michael F. Donnino</b><br>Senior Vice President<br>& Large Projects Group Mgr.             | 2016        | \$475,000     | -                           | \$608,294                             | \$59,934   | \$60,803                           | \$1,204,031  |
|   | 2015        | \$475,000     | -                           | \$363,681                             | \$89,129   | \$54,138                           | \$981,948    |
|   | 2014        | \$475,000     | -                           | \$426,701                             | \$148,531  | \$54,629                           | \$1,104,861  |
| <b>James D. Richards</b><br>Senior Vice President<br>& Northwest Group Manager                | 2016        | \$400,000     | -                           | \$422,187                             | \$438,586  | \$50,927                           | \$1,311,700  |
|   | -           | -             | -                           | -                                     | -  | -                                  | -            |
|   | -           | -             | -                           | -                                     | -  | -                                  | -            |
| <b>Martin P. Matheson</b><br>Senior Vice President<br>& California Group Manager              | 2016        | \$400,000     | \$50,000                    | \$150,014                             | \$551,229  | \$37,737                           | \$1,188,980  |
|   | 2015        | \$375,000     | -                           | \$250,019                             | \$467,499  | \$29,303                           | \$1,121,821  |
|   | -           | -             | -                           | -                                     | -  | -                                  | -            |

(1) The amount in column (d) reflects a discretionary bonus award approved by the Compensation Committee in recognition of Mr. Matheson's contribution to the California Group's performance in 2016.

(2) The awards in column (e) reflect the grant date fair value of stock awards granted for (i) service in the stated year based on the Service Award feature of the LTIP and (ii) the grant date fair value of stock awards granted in the stated year based on performance for the three-year performance period, including the prior year pursuant to the performance based component of the LTIP. For additional information regarding restricted stock units granted during 2016 to the Named Executive Officers, please refer to the Grants of Plan-Based Awards table beginning on page 32. The grant date fair value is determined in accordance with FASB Accounting Standards Codification Topic 718, without regard to potential forfeitures. For additional information about the assumptions used in these calculations, see Note 14 to the audited consolidated financial statements of the Company included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. Please refer to the "Compensation Discussion and Analysis Compensation Elements Long Term Incentive Compensation" beginning on page 23 for a detailed explanation of the LTIP.

(3) The amounts in column (f) reflect (i) for 2016, the cash awards earned for performance in 2016 and paid in March 2017; (ii) for 2015, the cash awards earned for performance in 2015 and paid in March 2016; and (iii) for 2014, the cash awards earned for performance in 2014 and paid in March 2015. For a detailed explanation of cash awards for performance in 2016, see "Compensation Discussion and Analysis Compensation Elements Annual Incentive Compensation" beginning on page 19.

(4) Please refer to the Other Compensation Table below for details with respect to all other compensation.

**Table of Contents****Other Compensation Table  
2016**

| Named Executive Officer (a)       | 401(k)               | Dividends <sup>(2)</sup> | Vehicle                   | Insurance <sup>(4)</sup> | Other   | Total     |
|-----------------------------------|----------------------|--------------------------|---------------------------|--------------------------|---------|-----------|
|                                   | Match <sup>(1)</sup> |                          | Allowances <sup>(3)</sup> |                          |         |           |
|                                   | (b)                  | (c)                      | (d)                       | (e)                      | (f)     | (g)       |
| James H. Roberts                  | \$15,900             | \$83,264                 | \$17,004                  | \$15,928                 | -       | \$132,096 |
| Laurel J. Krzeminski              | \$15,900             | \$5,486                  | \$17,004                  | \$13,857                 | -       | \$52,247  |
| Michael F. Donnino <sup>(5)</sup> | \$14,250             | \$11,656                 | \$17,004                  | \$11,864                 | \$6,029 | \$60,803  |
| James D. Richards                 | \$15,900             | \$7,280                  | \$12,000                  | \$15,747                 | -       | \$50,927  |
| Martin P. Matheson                | \$15,900             | \$5,493                  | \$720                     | \$15,624                 | -       | \$37,737  |

<sup>(1)</sup> The amounts in column (b) reflect the company matching contribution, not to exceed 6% on compensation deferred into the 401(k) Plan.

<sup>(2)</sup> The amounts in column (c) reflect Restricted Stock and ESOP dividends, and Restricted Stock dividend equivalent units.

<sup>(3)</sup> The amounts in column (d) reflect the vehicle allowances provided to the Named Executive Officers. For a detailed explanation, please refer to Other Compensation on page 31.

<sup>(4)</sup> The amounts in column (e) reflect the company expense for medical, dental, vision, life, short and long-term disability insurance, Accidental Death & Dismemberment, Executive Liability Insurance, and Employee Assistance Program.

<sup>(5)</sup> The amount in column (f) includes (i) \$3,500 for income imputed to Mr. Donnino in connection with the attendance of his guests at an event in which he received an industry award and (ii) \$2,529 for a tax reimbursement for the imputed income.



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**Grants of Plan-Based Awards Table  
2016**

The following table provides additional information about incentive plan awards and other equity awards granted to our Named Executive Officers during the year ended December 31, 2016.

| Named Executive Officer (a) | Grant Date (b) | Estimated Future Payouts under Non-Equity Incentive Plan Awards <sup>(1)</sup> |            |             | Estimated Future Payouts under Equity Incentive Plan Awards <sup>(2)</sup> |             |             | All Other Stock Awards: Number of Shares or Stock (i) | Grant Date            | Fair Value of Stock Awards <sup>(3)</sup> (j) |
|-----------------------------|----------------|--|------------|-------------|--|-------------|-------------|---|-----------------------|---|
|                             |                | Threshold (c)  | Target (d) | Maximum (e) | Threshold (f)  | Target (g)  | Maximum (h) |   |                       |   |
| James H. Roberts            | -              | \$279,000  | \$920,000  | \$2,500,000 | -  | -           | -           | -   | -                     | -   |
|                             | 03/14/16       | -  | -          | -           | -  | \$1,333,333 | \$2,666,667 | -   | 15,461 <sup>(4)</sup> | \$666,678                                     |
|                             | 03/14/16       | -  | -          | -           | -  | -           | -           | -   | 26,828 <sup>(5)</sup> | \$1,156,823                                   |
| Laurel J. Krzeminski        | -              | \$112,000  | \$356,250  | \$1,068,750 | -  | -           | -           | -   | -                     | -   |
|                             | 03/14/16       | -  | -          | -           | -  | \$433,333   | \$866,667   | -   | 5,025 <sup>(4)</sup>  | \$216,678                                     |
|                             | 03/14/16       | -  | -          | -           | -  | -           | -           | -   | 8,680 <sup>(5)</sup>  | \$374,282                                     |
| Michael F. Donnino          | -              | \$140,000  | \$356,250  | \$1,068,750 | -  | -           | -           | -   | -                     | -   |
|                             | 03/14/16       | -  | -          | -           | -  | \$400,000   | \$800,000   | -   | 4,638 <sup>(4)</sup>  | \$199,991                                     |
|                             | 03/14/16       | -  | -          | -           | -  | -           | -           | -   | 9,469 <sup>(5)</sup>  | \$408,303                                     |
| James D. Richards           | -              | \$109,000  | \$300,000  | \$900,000   | -  | -           | -           | -   | -                     | -   |
|                             | 03/14/16       | -  | -          | -           | -  | \$300,000   | \$600,000   | -   | 3,479 <sup>(4)</sup>  | \$150,014                                     |
|                             | 03/14/16       | -  | -          | -           | -  | -           | -           | -   | 6,312 <sup>(5)</sup>  | \$272,173                                     |
| Martin P. Matheson          | -              | \$108,000  | \$300,000  | \$900,000   | -  | -           | -           | -   | -                     | -   |
|                             | 03/14/16       | -  | -          | -           | -  | \$300,000   | \$600,000   | -   | 3,479 <sup>(4)</sup>  | \$150,014                                     |

<sup>(1)</sup> Amounts in columns (c) through (e) reflect threshold, target and maximum incentives, as applicable (subject to rounding), under the 2016 AIP. Under the 2016 AIP, each Named Executive Officer had the opportunity to earn up to 300% of their target annual incentive compensation based on achievement of performance goals (not to exceed a maximum award payout of \$2,500,000). For a more detailed discussion of annual incentive compensation and the payout actually received by each Named Executive Officer under the 2016 AIP, please refer to "Compensation Discussion and Analysis Compensation Elements Annual Incentive Compensation" beginning on page 19 and "Compensation Discussion and Analysis Compensation Elements Annual Incentive Compensation 2016 Annual Incentive Plan Company and Group Performance Results and Bonus Payouts" beginning on page 21.

<sup>(2)</sup> Amounts in columns (f) through (h) reflect the threshold, target and maximum award amounts applicable to the performance based (TSR) component of our 2016 LTIP. Each of our Named Executive Officers has the ability to earn from 0% to 200% of the TSR component of the LTIP target opportunity. Any payouts under the LTIP are made in the form of restricted stock units. Payouts on the TSR component of the LTIP are made after the end of the year. For more detailed discussion of the 2015 LTIP and payouts thereunder, please refer to Compensation Discussion and Analysis Compensation Elements Long Term Incentive Compensation beginning on page 23.



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- (3) Amounts in column (j) reflect all restricted stock unit awards granted on March 14, 2016 the grant date fair market value was calculated by multiplying the number of stock units awarded by the closing price of our common stock of \$43.12 on the date of the grant.
- (4) The restricted stock units granted on March 14, 2016 reflect the service awards granted under the LTIP. The number of restricted stock units granted for the service award was calculated by dividing the service award by the closing price of our common stock of \$43.12 on the date of the grant. The restricted stock units granted as service awards vest in three equal annual installments beginning on March 14, 2016; unless retirement eligibility per the 2012 Equity Plan is met, in which case vesting is accelerated. The holders of restricted stock units are entitled to receive dividends equivalent units in lieu of cash dividends declared by the Board on the outstanding common stock of the Company.
- (5) The restricted stock units granted on March 14, 2016 reflect the performance awards granted under the LTIP. The number of restricted stock units granted for the 2013 - 2015 Total Shareholder Return performance award was calculated by dividing the performance award by the average stock price over the first 30 days of January 2013 of \$35.19. The restricted stock units granted as performance awards are fully vested on the date of grant. The holders of restricted stock units are entitled to receive dividends equivalent units in lieu of cash dividends declared by the Board on the outstanding common stock of the Company.

**Outstanding Equity Awards at Fiscal Year-End Table  
2016**

The following table summarizes equity awards made to the Named Executive Officers that were outstanding as of December 31, 2016.

| Named Executive Officer (a)       | Stock Awards  |   |
|-----------------------------------|---|---|
|                                   | Number of Shares or Units of Stock That Have Not Vested <sup>(1)</sup><br>(b) | Market Value of Shares or Units of Stock That Have Not Vested <sup>(2)</sup><br>(c) |
| James H. Roberts                  | 32,670 <sup>(3)</sup>   | \$1,796,850   |
| Laurel J. Krzeminski              | 10,593 <sup>(3)</sup>   | \$582,615   |
| Michael F. Donnino <sup>(4)</sup> | -   | -   |
| James D. Richards                 | 7,955 <sup>(3)</sup>  | \$437,525   |
| Martin P. Matheson                | 9,889 <sup>(3)</sup>  | \$543,895   |

(1) Upon death or disability, all of the equity awards of a Named Executive Officer would vest immediately.

(2) The amounts shown in column (c) are based on the December 31, 2016 closing price of our common stock of \$55.00.

(3) Vesting dates for each outstanding Restricted Stock Unit (RSU) awards for the Named Executive Officers are as follows:

| Vesting Date | Award Type | Number of Shares Underlying Vesting Awards |                      |                   |                    |
|--------------|------------|--|----------------------|-------------------|--------------------|
|              |            | James H. Roberts                           | Laurel J. Krzeminski | James D. Richards | Martin P. Matheson |
| <b>2017</b>  |            |  |                      |                   |                    |
| 03/13/17     | RSU        | 5,981                                      | 1,935                | 1,584             | 1,584              |
| 03/14/17     | RSU        | 10,315                                     | 3,345                | 2,450             | 2,373              |
| 09/09/17     | RSU        | -  | -                    | -                 | 1,005              |
| 09/10/17     | RSU        | -  | -                    | -                 | -                  |
| <b>2018</b>  |            |  |                      |                   |                    |
| 03/13/18     | RSU        | 5,982                                      | 1,935                | 1,583             | 1,583              |
| 03/14/18     | RSU        | 5,196                                      | 1,689                | 1,169             | 1,169              |
| 09/09/18     | RSU        | -  | -                    | -                 | 1,006              |
| <b>2019</b>  |            |  |                      |                   |                    |
| 03/14/19     | RSU        | 5,196                                      | 1,689                | 1,169             | 1,169              |

<sup>(4)</sup> Pursuant to the terms of the Granite Construction Incorporated 2012 Equity Plan, Mr. Donnino qualifies as retirement eligible and his equity awards vest immediately.

**Table of Contents****Stock Vested Table  
2016**

The following table reflects the number of shares our Named Executive Officers acquired upon the vesting of stock awards during 2016 and the value realized before payment of any applicable withholding tax and broker commissions.

| Named Executive Officer (a)       | Stock Awards                             |  |
|-----------------------------------|--|--|
|                                   | Number of Shares Acquired on Vesting (b) | Value Realized Upon Vesting <sup>(1)</sup> (c) |
| James H. Roberts                  | 44,172                                   | \$1,995,189                                    |
| Laurel J. Krzeminski              | 14,291                                   | \$645,524                                      |
| Michael F. Donnino <sup>(2)</sup> | 26,234                                   | \$1,193,934                                    |
| James D. Richards                 | 11,291                                   | \$508,174                                      |
| Martin P. Matheson                | 5,224                                    | \$231,562                                      |

<sup>(1)</sup> The amounts in column (c) are based on the fair market value of our common stock on the applicable vesting date.

<sup>(2)</sup> Pursuant to the terms of the Granite Construction Incorporated 2012 Equity Plan, Mr. Donnino qualifies as retirement eligible and his equity awards vest immediately.

**Nonqualified Deferred Compensation Table  
2016**

The following table summarizes our Named Executive Officers' compensation under our nonqualified deferred compensation plan for the year ended December 31, 2016, which is also reflected in the Summary Compensation Table on page 30.

| Named Executive Officer (a)       | Executive Contribution in Last Fiscal Year <sup>(1)(2)</sup> (b) | Registrant Contributions in Last Fiscal Year (c) | Aggregate Earnings in Last Fiscal Year <sup>(3)</sup> (d) | Aggregate Withdrawals/Distributions (e) | Aggregate Balance at Last Fiscal Year End (f) |
|-----------------------------------|--|--|---|---|---|
| James H. Roberts                  | \$39,962   | -  | \$80,720  | -                                       | \$679,266                                     |
| Laurel J. Krzeminski              | \$78,434   | -  | \$21,124  | -                                       | \$255,456                                     |
| Michael F. Donnino                | \$326,629  | -  | \$381,562   | -                                       | \$3,251,843                                   |
| James D. Richards <sup>(4)</sup>  | -  | -  | -   | -                                       | -   |
| Martin P. Matheson <sup>(4)</sup> | -  | -  | \$5,692   | -                                       | \$75,492                                      |

<sup>(1)</sup> The Granite Construction Key Management Deferred Compensation Plan II allows Named Executive Officers to defer equity and non-equity incentive compensation. Participants are required to make an election each plan year with respect to the amount to be deferred, future distribution date, and form of distribution. A distribution election is irrevocable on the first day of each plan year. For a detailed discussion of the Key Management Deferred Compensation Plan II, please refer to Compensation Discussion and Analysis Non-Qualified Deferred Compensation on page 27.

<sup>(2)</sup> The amounts in column (b) include \$39,962 of Mr. Roberts' s non-equity base salary plan, \$78,434 of Ms. Krzeminski' s non-equity incentive plan award, \$237,500 of Mr. Donnino' s base salary and \$89,129 of Mr. Donnino' s non-equity incentive plan award.

<sup>(3)</sup> The amounts in column (d) do not include above market or preferential earnings (of which there were none) and, accordingly, such amounts are not reported in the Summary Compensation Table on page 30 as above market or preferential earnings.

<sup>(4)</sup> Messrs. Richards and Matheson elected to not participate in the Nonqualified Deferred Compensation Plan in 2016.



**Table of Contents****Potential Payments Upon Change-in-Control**

Except in the case of a change-in-control, Granite is not obligated to pay severance or other enhanced benefits to any of the Named Executive Officers in connection with a termination of their employment. Upon death or disability, all of the equity awards of a Named Executive Officer would vest immediately.

The following table sets forth an example of the potential payments and benefits under Granite's compensation and benefit plans and arrangements to which the Named Executive Officers would be entitled upon termination of employment under certain circumstances within three years following a change-in-control of Granite. The amounts set forth in the table are based on the assumption that such termination event occurred on the last business day of fiscal year 2016.

| Named Executive Officer (a) | Cash                             | Insurance Benefits <sup>(2)</sup> | Other Compensation <sup>(3)</sup> | Accelerated                  | Total       | Section                              | Adjusted Total |
|-----------------------------|----------------------------------|-----------------------------------|-----------------------------------|------------------------------|-------------|--------------------------------------|----------------|
|                             | Severance Payment <sup>(1)</sup> |                                   |                                   | Equity Awards <sup>(4)</sup> |             | 280G                                 |                |
|                             | (b)                              | (c)                               | (d)                               | (e)                          | (f)         | Safe Harbor Provision <sup>(5)</sup> | (g)            |
| James H. Roberts            | \$3,790,659                      | \$48,232                          | \$7,607                           | \$1,796,850                  | \$5,643,348 | -                                    | \$5,643,348    |
| Laurel J. Krzeminski        | \$1,959,561                      | \$41,546                          | \$7,607                           | \$582,615                    | \$2,591,329 | -                                    | \$2,591,329    |
| Michael F. Donnino          | \$1,776,468                      | \$36,977                          | \$7,607                           | -                            | \$1,821,052 | -                                    | \$1,821,052    |
| James D. Richards           | \$513,754                        | \$16,854                          | \$6,450                           | \$437,525                    | \$974,583   | -                                    | \$974,583      |
| Martin P. Matheson          | \$566,895                        | \$15,589                          | \$7,424                           | \$543,895                    | \$1,133,803 | -                                    | \$1,133,803    |

<sup>(1)</sup> The amounts in column (b) for Mr. Roberts, Ms. Krzeminski and Mr. Donnino reflect a lump sum payment equal to (i) three times the annual average of the aggregate annual incentive bonuses earned for the three fiscal years preceding the fiscal year of the change-in-control plus (ii) three times the annual base salary rate in effect immediately prior to the termination. The amounts in column (b) for Mr. Richards and Mr. Matheson reflect a lump sum payment equal to one times the annual average of the aggregate annual incentive bonuses earned for the three fiscal years preceding the fiscal year of the change-in-control plus (ii) one times the current annual base salary rate in effect immediately prior to the termination.

<sup>(2)</sup> The amounts in column (c) for Mr. Roberts, Ms. Krzeminski and Mr. Donnino reflect a lump sum payment equal to three times the average annual cost to Granite of the Named Executive Officer's group insurance benefits, such as life, health and long-term disability, for the three fiscal years ending before the date of termination. The amounts in column (c) for Mr. Richards and Mr. Matheson reflect a lump sum payment equal to one times the annual average cost to Granite of his group insurance benefits.

<sup>(3)</sup> The amounts in column (d) for Mr. Roberts, Ms. Krzeminski and Mr. Donnino reflect a lump sum payment equal to three times the annual average cash equivalent of contributions which were made on behalf of the Named Executive Officer for the three fiscal years ending before the date of termination to the 401(k) Plan and any other retirement plan provided by Granite and in effect as of the date of termination. The amounts in column (d) for Mr. Richards and Mr. Matheson reflect a lump sum payment of one times the annual average cash equivalents of such contributions. These amounts do not include additional amounts that may be payable for reasonable professional outplacement services for the Named Executive Officer to which the Named Executive Officer is entitled under the plan until the earlier of (i) two years following the date of termination and (ii) the date on which the Named Executive Officer obtains other employment.

<sup>(4)</sup> In the event of a change-in-control, if the acquiring person does not assume or replace outstanding equity awards, all non-exercisable, unvested or unpaid portions of the outstanding equity awards would become immediately exercisable and fully vested. If the Named Executive Officer's service is terminated under certain circumstances within 12 months following a change-in-control, the exercisability, vesting, and payment of the outstanding equity awards would be accelerated effective immediately as of the date of termination. The amounts in column (e) reflect the outstanding equity awards valued at the December 30, 2016 closing price of our common stock of \$55.00.

<sup>(5)</sup> Payments under the Executive Retention and Severance Plan are subject to reduction to the extent necessary not to exceed the safe harbor amount under Section 4999 of the Internal Revenue Code, but only if the reduction would increase the net after-tax amount received by the participant.





**Table of Contents****DIRECTOR COMPENSATION****Stock Ownership**

All non-employee directors are required to own and maintain three times their Annual Board Cash Retainer from Granite in Granite common stock within five years after joining the Board. As of December 31, 2016, all non-employee directors with 5 or more years of service to the Board had achieved the stock ownership levels.

**Cash and Equity Compensation Policy**

Granite's non-employee directors receive annual cash retainers and equity grants as set forth in the table below. Key highlights of the director compensation program are as follows:

1. Cash retainers are paid in quarterly installments. No additional fees are paid for attendance at meetings whether in person or telephonically;
2. The Chairman of the Board's retainer is inclusive of all Committee retainers; and
3. Directors, other than the Chairman of the Board, receive an annual grant of Restricted Stock Units valued at \$100,000 on the date of grant. The Chairman of the Board receives an annual grant of Restricted Stock Units equal to \$175,000 in value on the date of grant. All Restricted Stock Units vest in full on the first anniversary of the date of grant (typically May 20<sup>th</sup> of each year).

**Annual Board Retainers**

|                       |           |
|-----------------------|-----------|
| Member                | \$70,000  |
| Chairman of the Board | \$175,000 |

**Annual Committee Retainers**

|   |          |
|---|----------|
| Audit/Compliance                          | \$10,000 |
| Audit/Compliance Chair                    | \$20,000 |
| Nominating and Corporate Governance       | \$5,000  |
| Nominating and Corporate Governance Chair | \$15,000 |
| Compensation                              | \$5,000  |
| Compensation Chair                        | \$17,000 |
| Executive                                 | \$5,000  |

**Annual Equity Grants**

|                       |           |                        |
|-----------------------|-----------|------------------------|
| Member                | \$100,000 | Restricted Stock Units |
| Chairman of the Board | \$175,000 | Restricted Stock Units |

**Table of Contents****Director Compensation Table  
2016**

The following table presents the compensation provided by Granite to our directors for the year ended December 31, 2016.

| Name (a)                              | Fees Earned                    | Unit Award <sup>(2)</sup> | All Other                   | Total     |
|---------------------------------------|--------------------------------|---------------------------|-----------------------------|-----------|
|                                       | or Paid in Cash <sup>(1)</sup> |                           | Compensation <sup>(3)</sup> |           |
|                                       | (b)                            | (c)                       | (d)                         | (e)       |
| Claes G. Bjork <sup>(4)</sup>         | \$95,000                       | \$100,000                 | \$9,726                     | \$204,726 |
| James W. Bradford, Jr. <sup>(4)</sup> | \$102,000                      | \$100,000                 | \$6,034                     | \$208,034 |
| Gary M. Cusumano <sup>(4)(5)</sup>    | \$33,134                       | -                         | \$353                       | \$33,487  |
| William G. Dorey <sup>(4)</sup>       | \$79,962                       | \$100,000                 | \$3,786                     | \$183,748 |
| David H. Kelsey <sup>(4)</sup>        | \$95,000                       | \$100,000                 | \$10,721                    | \$205,721 |
| Michael F. McNally <sup>(4)</sup>     | \$80,021                       | \$100,000                 | \$892                       | \$180,913 |
| William H. Powell <sup>(4)</sup>      | \$175,000                      | \$175,000                 | \$2,180                     | \$352,180 |
| Gaddi H. Vasquez <sup>(4)</sup>       | \$81,096                       | \$100,000                 | \$5,065                     | \$186,161 |

<sup>(1)</sup> The amounts in column (b) reflect the annual cash retainer paid to non-employee directors for the year ended December 31, 2016. In 2016 each non-employee director was paid an annual retainer as a member of the Board and additional retainers for service as a member of a Board committee. The cash retainer was paid quarterly in equal payments; no meeting fees were paid. Mr. McNally's annual retainer and retainers for service as a member of a Board committee were prorated to reflect his appointment to the Board effective February 10, 2016. Messrs. Bradford, Dorey, and Vasquez retainers for service as a member of the Board were prorated due to the reconstitution of the committees effective February 11, 2016.

<sup>(2)</sup> The amounts in column (c) reflect the grant date fair market value of the 2016 Restricted Stock Unit awards. The grant date fair value is determined in accordance with Financial Accounting Standards Code Topic 718, without regard to potential forfeitures. For additional information about the assumptions used in these calculations, see Note 14 to the audited consolidated financial statements of the Company included in the Company's Annual Report on Form 10-K for the year ended December 31, 2016. These awards have a one year vesting schedule. On June 10, 2016, Messrs. Bjork, Bradford, Dorey, Kelsey, McNally and Vasquez received an annual grant of 2,282 Restricted Stock Units with a grant date fair market value of \$43.83 per share. As Chairman of the Board, Mr. Powell received a grant of 3,993 Restricted Stock Units with a grant date fair market value of \$43.83 per share. As of December 31, 2016: Mr. Bjork had an outstanding balance of 5,815 options, 17,056 deferred units and 2,294 Restricted Stock Units; Mr. Bradford had an outstanding balance of 3,163 options, 9,934 deferred units and 2,294 Restricted Stock Units; Mr. Dorey had an outstanding balance of 5,587 deferred units and 2,294 Restricted Stock Units; Mr. Kelsey had an outstanding balance of 18,977 deferred units and 2,294 Restricted Stock Units; Mr. McNally had an outstanding balance of 2,294 Restricted Stock Units; Mr. Powell had an outstanding balance of 4,015 Restricted Stock Units; and Mr. Vasquez had an outstanding balance of 8,056 deferred units, and 2,294 Restricted Stock Units.

<sup>(3)</sup> The amounts in column (d) include the cash value of dividend equivalents from deferred units in prior years and restricted stock units.

<sup>(4)</sup> The Granite Construction Key Management Deferred Compensation Plan II allows non-employee directors to defer receipt of their annual cash retainer and Restricted Stock Unit awards into the Nonqualified Deferred Compensation Plan (in which case, the Restricted Stock Units are referred to as "deferred units"). Granite does not provide a matching contribution to non-employee director deferrals. Participants are required to make an election each plan year with respect to the amount to be deferred, future payment date and form of distribution. A distribution election is irrevocable on the first day of each plan year. Mr. Bjork deferred 100% of both his annual cash retainer and Restricted Stock Unit awards into the Key Management Deferred Compensation Plan II. Mr. Bradford deferred 100% of his Restricted Stock Unit award into the Key Management Deferred Compensation Plan II. Mr. Dorey deferred 100% of both his annual cash retainer and Restricted Stock Unit awards into the Key Management Deferred Compensation Plan II. Mr. Kelsey deferred 100% of his Restricted Stock Unit award into the Key Management Deferred Compensation Plan II. Mr. Vasquez deferred 65% of his annual cash retainer award and 100% of his Restricted Stock Unit award into the Key Management Deferred Compensation Plan II. Messrs. Bradford, Cusumano, Kelsey, McNally and Powell made no deferrals of their annual cash retainers into the Key Management Deferred Compensation Plan II. Messrs. McNally and Powell made no deferrals of their Restricted Stock Units into the Key Management Deferred Compensation Plan II.

<sup>(5)</sup> Mr. Cusumano retired from the Board effective June 9, 2016. Board fees were prorated according to his retirement date and all outstanding stock was distributed on May 20, 2016.

**Table of Contents****STOCK OWNERSHIP OF BENEFICIAL OWNERS AND CERTAIN MANAGEMENT**

The following table provides information regarding the ownership of our common stock as of March 1, 2017 by each person known to us to beneficially own 5% or more of our common stock, each of our directors and nominees, each of our Named Executive Officers who were employed by Granite on March 1, 2017, and all of our current directors and executive officers as a group.

| Name  | Amount and Nature Beneficial<br>Ownership <sup>(1)</sup> | Percentage (%)<br>of Common Stock Outstanding <sup>(2)</sup> |
|---|--|--|
| <b>BlackRock, Inc<sup>(3)</sup></b><br>55 East 52nd Street<br>New York, NY 10055                            | 3,876,777  | 9.8%   |
| <b>Dimensional Fund Advisors LP<sup>(4)</sup></b><br>Building One<br>6300 Bee Cave Road<br>Austin, TX 78746 | 2,462,475  | 6.2%   |
| <b>The Vanguard Group<sup>(5)</sup></b><br>100 Vanguard Blvd.<br>Malvern, PA 19355                          | 3,093,417  | 7.9%   |
| Claes G. Bjork <sup>(6)</sup>   | 34,517   | *  |
| James W. Bradford, Jr. <sup>(7)</sup>   | 17,588   | *  |
| David C. Darnell  | 0  | *  |
| William G. Dorey <sup>(8)</sup>   | 27,719   | *  |
| Patricia D. Galloway  | 0  | *  |
| David H. Kelsey   | 0  | *  |
| Celeste B. Mastin   | 0  | *  |
| Michael F. McNally  | 893  | *  |
| William H. Powell   | 45,308   | *  |
| Gaddi H. Vasquez <sup>(9)</sup>   | 2,140  | *  |
| Michael F. Donnino <sup>(10)</sup>  | 55,643   | *  |
| Laurel J. Krzeminski <sup>(11)</sup>  | 65,214   | *  |
| Martin P. Matheson <sup>(12)</sup>  | 22,105   | *  |
| Christopher S. Miller <sup>(13)</sup>   | 7,633  | *  |
| James D. Richards <sup>(14)</sup>   | 35,454   | *  |
| James H. Roberts <sup>(15)</sup>  | 197,996  | *  |
| All Executive Officers and Directors As a Group<br>(17 Persons) <sup>(6-15) (16)</sup>                      | 513,655  | 1.30%  |

\* Less than 1%

<sup>(1)</sup> Except as indicated in the footnotes to this table, the persons named in the table have sole voting and investment power with respect to all shares of common stock shown as beneficially owned by them, subject to community property laws where applicable. Such shares do not include the individuals' NQDC shares, if any.

<sup>(2)</sup> Calculated on the basis of 39,626,583 shares of common stock issued and outstanding as of March 1, 2017. For all executive officers and directors as a group the percentage is calculated on the basis of the number of shares of common stock issued and outstanding as of March 1, 2017 and includes 8,978 shares of common stock underlying options exercisable within 60 days after March 1, 2017 and 70,702 shares of common stock issuable upon the vesting of restricted stock units within 60 days after March 1, 2017 that are deemed outstanding in accordance with the rules of the Securities and Exchange Commission.

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- (3) Based upon a Schedule 13G/A filed by BlackRock, Inc. ( BlackRock ) with the SEC (i) the number of shares beneficially owned is as of December 31, 2016, and (ii) BlackRock has sole voting power with respect to 3,789,858 shares and sole dispositive power with respect to all 3,876,777 shares.
- (4) Based upon a Schedule 13G filed by Dimensional Fund Advisors LP ( Dimensional ) with the SEC (i) the number of shares beneficially owned is as of December 31, 2016, and (ii) Dimensional has sole voting power with respect to 2,408,616 shares and shared dispositive power with respect to all 2,462,475 shares.
- (5) Based on a Schedule 13G/A filed by The Vanguard Group ( Vanguard ) with the SEC (i) the number of shares beneficially owned is as of December 31, 2016, and (ii) Vanguard has sole voting power with respect to 71,297 shares, shared voting power with respect to 5,580 shares, sole dispositive power with respect to 3,018,500 shares and shared dispositive power with respect to 74,917.
- (6) Includes 5,815 shares of common stock which Mr. Bjork has the right to acquire within 60 days after March 1, 2017 as a result of vested and exercisable options.
- (7) Includes 3,163 shares of common stock which Mr. Bradford has the right to acquire within 60 days after March 1, 2017 as a result of vested and exercisable options and 14,425 shares of common stock that Mr. Bradford holds jointly with his wife.
- (8) Includes 11,897 shares of common stock that Mr. Dorey holds in trust for the benefit of his family as to which shares Mr. Dorey and his wife share voting and investment power.
- (9) The 2,120 shares of common stock are held in trust for the benefit of Mr. Vasquez and his wife as to which Mr. Vasquez and his wife share voting and investment power.
- (10) Includes 18,467 shares of common stock issuable to Mr. Donnino upon the vesting of restricted stock units within 60 days after March 1, 2017.
- (11) Includes 20,056 shares of common stock issuable to Ms. Krzeminski upon the vesting of restricted stock units within 60 days after March 1, 2017.
- (12) Includes 81 shares of common stock owned by the ESOP but allocated to Mr. Matheson s account as of March 1, 2017 and 14,702 shares of common stock issuable upon the vesting of restricted stock units within 60 days after March 1, 2017. Subject to continued employment by Granite, Mr. Matheson will become eligible to make withdrawals of his ESOP shares when he attains age 55.
- (13) Includes 4,375 shares of common stock issuable to Mr. Miller upon the vesting of restricted stock units within 60 days after March 1, 2017 and 3,258 shares of common stock held in trust as to which shares Mr. Miller and his wife share voting and investment power.
- (14) Includes 6,116 shares of Common Stock owned by the ESOP but allocated to Mr. Richards account as of March 1, 2017 and 15,450 shares of common stock issuable upon the vesting of restricted stock units within 60 days after March 1, 2017.
- (15) Includes 127,584 shares of common stock owned by the ESOP but allocated to Mr. Roberts account as of March 1, 2017, 61,968 shares of common stock issuable upon the vesting of restricted stock units within 60 days after March 1, 2017 and 8,426 shares of common stock held in trust for the benefit of Mr. Roberts family as to which shares Mr. Roberts and his wife share voting and investment power. As a result of having attained age 55 and continuing to be employed by Granite, Mr. Roberts is currently eligible to make withdrawals of his ESOP shares.
- (16) Also includes 1,445 shares of common stock issuable to other executive officer not listed above upon the vesting of restricted stock units within 60 days after March 1, 2017.

**SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE**

Section 16(a) of the Exchange Act requires our executive officers, directors and any persons who beneficially own more than 10% of our common stock to report ownership of, and transactions in, Granite stock with the SEC. Our executive officers, directors and any persons who beneficially own more than 10% of our common stock are required by SEC regulation to furnish to Granite copies of all Section 16(a) reports they file.

Based solely on our review of these reports and written representations from all of our executive officers and directors that no other reports were required with respect to their beneficial ownership of our common stock during fiscal year 2016, we believe that all reporting requirements applicable to our executive officers, directors and any persons who beneficially own more than 10% of our common stock pursuant to Section 16(a) of the Exchange Act were satisfied.

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**EQUITY COMPENSATION PLAN INFORMATION**

The following table contains information as of December 31, 2016 regarding stock authorized for issuance under the 2012 Equity Incentive Plan:

| <b>Plan Category</b>                                   | <b>Number of Securities to be issued upon exercise of outstanding options, warrants and rights (a)<sup>(1)</sup></b> | <b>Weighted average exercise price of outstanding options, warrants and rights (b)<sup>(2)</sup></b> | <b>Number of Securities remaining available for future issuance under equity compensation plans (excluding stock reflected in column (a)) (c)</b> |
|--|--|--|---|
| Equity Compensation Plans Approved by Shareholders     | 688,990  | \$51.28  | 1,140,446   |
| Equity Compensation Plans Not Approved by Shareholders | -  | -  | -   |
| <b>Total</b>   | <b>688,990</b>   | <b>\$51.28</b>   | <b>1,140,446</b>  |

<sup>(1)</sup> Reflects options to purchase 8,978 shares of common stock and Restricted Stock Units covering 680,012 shares of common stock.

<sup>(2)</sup> Reflects the exercise price per share of common stock purchasable upon the exercise of stock options only.

**TRANSACTIONS WITH RELATED PERSONS**

Granite's legal staff is primarily responsible for the development and implementation of processes and controls to obtain information from the directors and executive officers with respect to related person transactions (transactions involving an executive officer, director, director nominee or greater than 5% beneficial owner of Granite common stock or an immediate family member of, or anyone (other than a tenant or employee) residing in the home of, an executive officer, director, director nominee or greater than 5% beneficial owner of Granite common stock). They also determine, based on the facts and circumstances, whether a related person has a direct or indirect interest in the transaction. In addition, the Board of Directors has adopted a written policy and written procedures for review and approval or ratification of related party transactions involving Granite. The policy requires the Audit/Compliance Committee's review and approval or ratification of any related party transaction (as defined in the policy) in which Granite is a participant. This includes, among other things, any related party transaction that would be required to be disclosed under the rules and regulations of the SEC.

Under the policy, the Audit/Compliance Committee reviews the material facts of all related party transactions that require the Audit/Compliance Committee's approval and either approves or disapproves of the entry into the related party transaction. If advance Audit/Compliance Committee approval of a related party transaction is not feasible, the transaction may only be entered into subject to the Audit/Compliance Committee's later approval. Thereafter, the Audit/Compliance Committee will consider the transaction, and, if the Audit/Compliance Committee determines it to be appropriate, ratify it at the next regularly scheduled meeting of the Audit/Compliance Committee. In determining whether to approve or ratify a related party transaction, the Audit/Compliance Committee takes into account, among other factors it deems appropriate, whether the related party transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances and the extent of the related person's interest in the transaction.

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The Audit/Compliance Committee has determined that the following transactions shall be deemed to be pre-approved: (i) employment of an executive officer if (a) the executive officer's compensation is required to be reported in Granite's proxy statement or (b) the executive officer is not an immediate family member of another executive officer or director of Granite, the executive officer's compensation would be reported in Granite's proxy statement if the executive officer were a "named executive officer" and the Compensation Committee approved (or recommended that the Board approve) such compensation; (ii) compensation to a director required to be disclosed in Granite's proxy statement; (iii) any transaction with another company at which the related person's only relationship is as an employee (other than an executive officer), director or beneficial owner of less than 10% of that company's shares, if the aggregate amount involved does not exceed the greater of \$1,000,000 or 2% of that company's annual revenues; (iv) any charitable contribution, grant or endowment by Granite to a charitable organization, foundation or university at which a related person's only relationship is as an employee (other than an executive officer) or a director, if the aggregate amount involved does not exceed the lesser of \$100,000 or 2% of the charitable organization's total annual receipts; (v) any transaction where the related person's interest arises solely from the ownership of Granite common stock and all holders of Granite common stock receive the same benefit on a pro rata basis; and (vi) any transaction with a related person involving services as a bank depository of funds, transfer agent, registrar or trustee under a trust indenture or similar services.

In addition, the Board has delegated to the Chair of the Audit/Compliance Committee the authority to pre-approve or ratify (as applicable) any related person transaction in which the aggregate amount involved is expected to be less than \$100,000.

No director who has an interest in the transaction under consideration may participate in the approval process. All related party transactions approved by the Audit/Compliance Committee must be disclosed to the full Board of Directors.

## **REPORT OF THE AUDIT/COMPLIANCE COMMITTEE**

The Audit/Compliance Committee is appointed by the Board of Directors and reports to the Board at each meeting. Its purpose is to (a) assist the Board in its oversight of (1) Granite's accounting and financial reporting principles and policies, and internal and disclosure controls and procedures, including the internal audit function, (2) Granite's system of internal control over financial reporting as required by Section 404 of the Sarbanes-Oxley Act of 2002, (3) the integrity of Granite's financial statements, (4) the qualifications and independence of Granite's independent registered public accounting firm, (5) Granite's compliance with legal and regulatory requirements, and (6) Granite's Corporate Compliance Program and Code of Conduct; and (b) serve as the Qualified Legal Compliance Committee of the Board of Directors as required. The Audit/Compliance Committee is solely responsible for selecting, evaluating, setting the compensation of, and, where deemed appropriate, replacing the independent registered public accounting firm.

Management has the primary responsibility for the financial statements and the reporting process, including the systems of internal controls and the effectiveness of the internal control over financial reporting. In fulfilling its oversight responsibilities, the Audit/Compliance Committee reviewed and discussed with management the audited financial statements in the Annual Report on Form 10-K for fiscal year ended December 31, 2016, including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements.

The Audit/Compliance Committee also oversees our Ethics and Compliance Program, participates in the annual evaluation of our Corporate Compliance Officer and the Director of Internal Audit, and provides a detailed Annual Report to the Board on the progress of the program and plans for future activities.

The Director of Internal Audit reports directly to the Chairman of the Audit/Compliance Committee and has direct access and meets regularly with the Audit/Compliance Committee to discuss the results of internal audits and the quality of internal controls. The Corporate Compliance Officer also reports directly to the Audit/Compliance Committee.

The Audit/Compliance Committee reviewed and discussed with the independent registered public accounting firm, who is responsible for expressing an opinion on the conformity of Granite's audited financial statements with generally accepted accounting principles, its judgments as to the quality of Granite's accounting principles, the clarity of disclosures in the financial statements and such other matters as are required to be discussed with the Committee under generally accepted auditing standards, including Auditing Standards No. 1301, as amended (AICPA, *Professional Standards*, Vol. 1, AU Section 380, as adopted by the Public Company Accounting Oversight Board in Rule 3200T). In addition, the Audit/Compliance Committee has



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discussed with the independent registered public accounting firm the auditor's independence from Granite and its management, and the matters in the written disclosures and the letter received by the Audit/Compliance Committee from the independent registered public accounting firm required by the Public Company Accounting Oversight Board Rule 3526.

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The Audit/Compliance Committee discussed with the independent registered public accounting firm the overall scope and plans for their audit. The Audit/Compliance Committee meets with the independent registered public accounting firm, with and without management present, to discuss the results of their examination, their evaluation of Granite's internal controls, including internal control over financial reporting, and the overall quality of Granite's financial reporting. In addition, the Audit/Compliance Committee reviewed with management and the independent registered public accounting firm drafts of Granite's quarterly and annual financial statements and press releases prior to the public release of the quarterly earnings. In addition to the quarterly review, the Audit/Compliance Committee met with the Chief Executive Officer and the Chief Financial Officer to discuss the process adopted by management to enable them to sign the certifications that are required to accompany reports filed with the SEC.

Based on the review and discussions referred to above, the Audit/Compliance Committee recommended to Granite's Board of Directors that Granite's audited financial statements be included in Granite's Annual Report on Form 10-K for the fiscal year ended December 31, 2016.

Members of the Audit/Compliance Committee:

|                        |                      |
|------------------------|----------------------|
| David H. Kelsey, Chair | Patricia D. Galloway |
| James W. Bradford, Jr. | Michael F. McNally   |
| David C. Darnell       |                      |

*This Report of the Audit/Compliance Committee does not constitute soliciting material and shall not be deemed filed or incorporated by reference into any other filing made by us under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that we specifically incorporate this Report of the Audit/Compliance Committee by reference therein.*

**INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS****Principal Accountant Fees and Services**

Aggregate fees for professional services rendered for us by PricewaterhouseCoopers LLP for the years ended December 31, 2016 and December 31, 2015 were:

|                                   | 2016               | 2015               |
|-----------------------------------|--------------------|--------------------|
| Audit Fees <sup>(1)</sup>         | \$2,880,000        | \$3,116,000        |
| Audit-Related Fees <sup>(2)</sup> | \$80,333           | \$53,000           |
| All Other Fees <sup>(3)</sup>     | \$7,100            | \$6,800            |
| <b>Total</b>                      | <b>\$2,967,433</b> | <b>\$3,175,800</b> |

<sup>(1)</sup> Audit Fees paid in 2015 and 2016 were for professional services rendered for the audits of Granite's consolidated financial statements, including audits of internal control over financial reporting, audits of subsidiary financial statements, quarterly financial reviews and audit related expenses.

<sup>(2)</sup> Audit-Related Fees paid in 2015 and 2016 were for pre-qualifications and other professional services support. Audit-Related Fees billed for 2016 included professional services rendered in connection with the adoption of the new revenue recognition standard which is scheduled to be adopted by the Company in fiscal 2018.

<sup>(3)</sup> All Other Fees include software licenses paid in 2015 and 2016.

**Audit/Compliance Committee Pre-Approval Policies and Procedures**

The Audit/Compliance Committee's policy is to pre-approve all audit and permissible non-audit services provided by the independent registered public accounting firm. During 2016, no services were provided to us by PricewaterhouseCoopers LLP other than in accordance with the pre-approval policies and procedures.

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Based on its review of the non-audit services provided by PricewaterhouseCoopers LLP, the Audit/Compliance Committee believes that PricewaterhouseCoopers LLP's provision of such non-audit services is compatible with maintaining their independence.

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### **PROPOSAL 2: ADVISORY VOTE ON EXECUTIVE COMPENSATION**

The Board of Directors is asking shareholders to approve an annual advisory resolution on executive compensation. The Board of Directors is providing such vote pursuant to Section 14A of the Exchange Act. The advisory vote is a non-binding vote on the compensation of our Named Executive Officers. The vote is not intended to address any specific item of compensation, but rather the overall compensation of our Named Executive Officers and the philosophy, policies and practices described in this proxy statement. We received a favorable vote on a similar resolution at our 2016 Annual Meeting of Shareholders, with approximately 98% of our shareholders approving the resolution. The text of the resolution to be voted on at the annual meeting is as follows:

**RESOLVED**, that the shareholders of Granite Construction Incorporated approve, on an advisory basis, the compensation of the Company's Named Executive Officers as disclosed in the proxy statement for the Company's 2017 Annual Meeting of Shareholders pursuant to the compensation disclosure rules of the Securities Exchange Act of 1934, as amended (which disclosure includes the Compensation Discussion and Analysis section, the Summary Compensation Table for 2016 and the related compensation tables and narrative disclosure within the Executive and Director Compensation and Other Matters section of the proxy statement).

The Company urges you to read the disclosure under "Compensation Discussion and Analysis," which begins on page 16 and discusses how our compensation policies and procedures implement our pay-for-performance compensation philosophy. You should also read the Summary Compensation Table and other related compensation tables and narrative disclosure which provide additional details about the compensation of each individual who served as our Chief Executive Officer, our Chief Financial Officer, our three other most highly-compensated executive officers for fiscal 2016 who were serving as such at December 31, 2016. We have designed our executive compensation structure to attract, motivate and retain executives with the skills required to formulate and implement the Company's strategic objectives and create shareholder value. We believe that our executive compensation program is reasonable, competitive and strongly focused on pay for performance principles, and provides an appropriate balance between risk and incentives. In particular, key elements of our executive compensation program are:

Market competitive base salaries, with the 50th percentile of comparable positions in the market as the starting point;

Actual pay levels reflecting market data, individual experience, tenure and ability to impact business and financial results;

Short-term and long-term goals aligned with the best interests of shareholders, with cash and stock-based incentives earned upon the attainment of pre-established financial and non-financial goals;

A comprehensive benefits program which is available to all salaried employees and includes: medical, dental, vision, life, accidental death and dismemberment insurance, short-term and long-term disability insurance, paid vacation and holiday pay; and

Eligibility, along with other key management employees, to participate in our Non-Qualified Deferred Compensation Program and a program offering periodic medical examinations.

The vote regarding the compensation of the Named Executive Officers described above, referred to as a "say-on-pay advisory vote," is advisory, and is therefore not binding on the Company, the Compensation Committee or the Board of Directors. Although non-binding, the Compensation Committee and the Board of Directors value the opinions that shareholders express in their votes and will review the voting results and take them into consideration when making future decisions regarding our executive compensation programs as they deem appropriate.

### **BOARD OF DIRECTORS RECOMMENDATION**

**The Board of Directors unanimously recommends a vote "FOR" the approval of the compensation of the Named Executive Officers as disclosed in this proxy statement and as described above pursuant to the compensation disclosure rules of the Exchange Act.**

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**PROPOSAL 3: ADVISORY VOTE ON FREQUENCY OF THE SHAREHOLDER VOTE ON EXECUTIVE COMPENSATION**

In accordance with Section 14A of the Exchange Act, the Board of Directors is asking shareholders to approve an advisory resolution on the frequency with which the advisory vote on executive compensation set forth above, referred to as the "say-on-pay advisory vote," will be held.

The advisory vote on the frequency of the say-on-pay advisory vote is a non-binding vote as to how often the say-on-pay advisory vote should occur: 1) Every One Year, 2) Every Two Years or 3) Every Three Years. You may either vote for one of these alternative frequencies or, if you desire, abstain from voting on this matter. The text of the resolution to be voted upon is as follows:

RESOLVED, that the shareholders of Granite Construction Incorporated approve, on an advisory basis, having the shareholder vote on the compensation of the Company's named executive officers listed in the annual proxy statement occur with the frequency (i.e., every one year, every two years or every three years) for which the highest number of votes are cast at the Company's 2017 annual meeting of shareholders.

After considering the benefits and consequences of each option for the frequency of the say-on-pay advisory vote, the Board of Directors has determined that an annual advisory vote on executive compensation is the most appropriate alternative for the Company. Therefore, the Board recommends that you vote for having the say-on-pay advisory vote occur Every One Year.

The Board believes that an annual say-on-pay advisory vote provides the highest level of accountability and communication. An annual vote will allow shareholders to provide the Company with direct input on the executive compensation information presented in the proxy statement each year. Additionally, an annual advisory vote is consistent with the Company's policy of engaging in discussions with shareholders on corporate governance and compensation matters. We understand that shareholders may have different views as to what the most desirable frequency is, and we look forward to hearing from shareholders on this matter.

The option of "Every One Year," "Every Two Years" or "Every Three Years" that receives the highest number of votes cast by shareholders will be deemed to be the frequency for the say-on-pay advisory vote that has been selected by shareholders. However, because this vote is advisory and not binding on the Board of Directors or the Company in any way, the Board may decide that it is in the best interests of the shareholders and the Company to hold the say-on-pay advisory vote more or less frequently than the option approved by shareholders.

**BOARD OF DIRECTORS RECOMMENDATION**

**The Board of Directors unanimously recommends a vote for the option of "EVERY ONE YEAR" as the frequency with which shareholders are provided an advisory vote on executive compensation.**

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### **PROPOSAL 4: RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Audit/Compliance Committee of the Board of Directors has appointed PricewaterhouseCoopers LLP to serve as Granite's independent registered public accounting firm to perform the audit of our financial statements for the fiscal year ending December 31, 2017. PricewaterhouseCoopers LLP and its predecessor, Coopers & Lybrand, have been our auditors since 1982.

A representative of PricewaterhouseCoopers LLP will be present at the annual meeting. He or she will be given the opportunity to make a statement if he or she desires and will be available to respond to appropriate shareholder questions.

Although ratification is not required by Granite's bylaws or otherwise, the Board is submitting the selection of PricewaterhouseCoopers LLP to our shareholders for ratification as a matter of good corporate practice. If shareholders do not ratify the appointment of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm, the Audit/Compliance Committee will reconsider the appointment. Even if the selection is ratified, the Audit/Compliance Committee, in its discretion, may select a different independent registered public accounting firm at any time during the year if it determines that such a change would be in the best interest of Granite and our shareholders.

### **BOARD OF DIRECTORS RECOMMENDATION**

**The Board of Directors unanimously recommends a vote "FOR" the ratification of the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017.**

### **SHAREHOLDER PROPOSALS TO BE PRESENTED AT THE 2018 ANNUAL MEETING OF SHAREHOLDERS**

Under Granite's bylaws, director nominations and proposals for other business to be presented at the annual shareholder meeting by a shareholder may be made only if that shareholder is entitled to vote at the meeting, timely gave the required notice, and was a shareholder of record at the time when he or she gave the required notice. The required notice must be in writing, must contain the information specified in our bylaws, and must be received at our principal executive offices, addressed to the Corporate Secretary, not less than 120 days prior to the first anniversary of the date the proxy statement for the preceding year's annual meeting of shareholders was released to shareholders. If no meeting was held in the previous year, the date of the annual meeting is changed by more than 30 calendar days from the previous year, or in the event of a special meeting, to be on time, the notice must be delivered by the close of business on the tenth day following the day on which notice of the date of the meeting was mailed or public announcement of the date of the meeting was made.

Separate from the requirements in our bylaws, you may submit proposals on matters appropriate for shareholder action at our annual meeting of shareholders in accordance with Rule 14a-8 promulgated under the Exchange Act ("Rule 14a-8"). Rule 14a-8 entitles a shareholder to require us to include certain shareholder proposals in Granite's proxy materials if the shareholder meets certain eligibility and timing requirements set forth in Rule 14a-8.

Pursuant to Granite's bylaws and Rule 14a-8, to be considered for inclusion in Granite's proxy statement or otherwise presented at our 2018 annual meeting of shareholders, a shareholder nomination or proposal must be received by our Secretary at Granite's principal executive offices on or before Tuesday, December 26, 2017.

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**HOUSEHOLDING**

As permitted by the Exchange Act, only one copy of the Notice of Internet Availability of Proxy Materials or proxy materials is being delivered to shareholders residing at the same address, unless any shareholder has notified us of its desire to receive multiple copies of the Notice of Internet Availability of Proxy Materials or proxy materials, as applicable. This is known as householding. We will promptly deliver, upon oral or written request, a separate copy of the Notice of Internet Availability of Proxy Materials or the proxy materials, as applicable, to any shareholder residing at a shared address to which only one copy was mailed. Requests for additional copies of the Notice of Internet Availability of Proxy Materials or proxy materials, or requests to receive multiple or single copies of the Notice of Internet Availability of Proxy Materials or proxy materials at a shared address in the future, should be directed to: Granite Construction Incorporated, 585 West Beach Street, Watsonville, California 95076, Attention: Investor Relations Department, Telephone: 831.724.1011.

**FORM 10-K**

**Copies of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 (excluding exhibits) filed with the SEC are available, without charge, upon written request to Granite Construction Incorporated, 585 West Beach Street, Watsonville, California 95076, Attention: Investor Relations Department.** Exhibits to the Annual Report on Form 10-K will be furnished upon payment of a fee of \$0.25 per page to cover our expenses in furnishing the exhibits.

**OTHER MATTERS**

As of the date of this proxy statement, the only matters that management intends to present or knows that others will present at the meeting have been included in this proxy statement. If any other matters are properly presented at the meeting, or any adjournment, your shares will be voted in the discretion of the persons named on your proxy card.

Dated: April 25, 2017

Richard A. Watts  
Senior Vice President, General Counsel and Secretary  
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***Granite Construction Incorporated  
585 West Beach Street  
Watsonville, CA 95076  
ATTN: Betty Kwong***

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 PM Eastern Time on June 7, 2017 (until 12:00 PM (noon) EDT on June 6, 2017 if you are a 401(k) Participant). Have your proxy card in hand when you access the web site and follow the



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instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 PM Eastern Time on June 7, 2017 (until 12:00 PM (noon) EDT on June 6, 2017 if you are a 401(k) Participant). Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

KEEP THIS PORTION FOR YOUR RECORDS  
DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

**The Board of Directors recommends you vote FOR the following:**

|     |                       |            |                |                |
|-----|-----------------------|------------|----------------|----------------|
| 1.  | Election of Directors | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
|     | <b>Nominees</b>       |            |                |                |
| 1a. | James H. Roberts      |            |                |                |
| 1b. | Gaddi H. Vasquez      |            |                |                |
| 1c. | David C. Darnell      |            |                |                |
| 1d. | Celeste B. Mastin     |            |                |                |

|   |   |            |                |                |
|---|---|------------|----------------|----------------|
| <b>The Board of Directors recommends you vote FOR proposals 1e and 2:</b> |   | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
| 1e.   | To ratify the directorship of Patricia D. Galloway, appointed by the Board on February 8, 2017. |            |                |                |
| 2.  | Advisory vote to approve executive compensation of the named executive officers.                |            |                |                |
|   |   | <b>Yes</b> | <b>No</b>      |                |

Please indicate if you plan to attend this meeting

Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name, by authorized officer.

|   |   |               |                |                |                |
|---|---|---------------|----------------|----------------|----------------|
| <b>The Board of Directors recommends you vote 1 YEAR on the following proposal:</b> |   | <b>1 year</b> | <b>2 years</b> | <b>3 Years</b> | <b>Abstain</b> |
| 3.  | To recommend, by non-binding vote, the frequency of executive compensation votes. |               |                |                |                |

|   |  |            |                |                |
|---|--|------------|----------------|----------------|
| <b>The Board of Directors recommends you vote FOR the following proposal:</b> |  | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
|---|--|------------|----------------|----------------|

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4. To ratify the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017.

Signature [PLEASE SIGN WITHIN BOX]      Date

Signature (Joint Owners)      Date

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**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:** The Notice of Annual Meeting & Proxy Statement and, Annual Report (which includes a copy of the Form 10-K) is/are available at [www.proxyvote.com](http://www.proxyvote.com).

**GRANITE CONSTRUCTION INCORPORATED**  
**Annual Meeting of Shareholders**  
**June 8, 2017 10:30 AM CDT**  
**This proxy is solicited by the Board of Directors**

SPECIAL INSTRUCTIONS FOR 401(k) PARTICIPANTS: In accordance with the terms of the Trust Agreement for each of the 401(k) Plan, T. Rowe Price has delegated its authority to vote all the shares of stock in GRANITE CONSTRUCTION INCORPORATED beneficially held for the 401(k) Participant, as applicable, to Broadridge. Any shares allocable to the participant's 401(k) account on the record date will be voted by Broadridge in accordance with the instructions of the participant received via telephone or the Internet or indicated on the reverse. IF THIS PROXY CARD IS RECEIVED BEFORE 12:00 PM (noon) Eastern Daylight Time on June 6, 2017, BUT A CHOICE IS NOT SPECIFIED, BROADRIDGE WILL VOTE SHARES ALLOCABLE TO THE PARTICIPANT'S 401(k) AS THE BOARD OF DIRECTORS RECOMMENDS. IF THIS FORM IS NOT RECEIVED BEFORE 12:00 PM (noon) Eastern Daylight Time on June 6, 2017, AND NO VOTE WAS SUBMITTED VIA TELEPHONE OR THE INTERNET BY THAT DATE, SHARES ALLOCABLE TO THE PARTICIPANT'S 401(k) WILL NOT BE VOTED. The 401(k) Participants may revoke a prior vote by following the instructions described in Granite's Proxy Statement dated April 25, 2017. The voting direction submitted to Broadridge by the 401(k) Participants will be confidential.

This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the Board of Directors' recommendations.

Continued and to be signed on reverse side

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***Granite Construction Incorporated  
585 West Beach Street  
Watsonville, CA 95076  
ATTN: Betty Kwong***

**VOTE BY INTERNET - [www.proxyvote.com](http://www.proxyvote.com)**

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 PM Eastern Time on June 7, 2017 (until 12:00 PM (noon) EDT on June 6, 2017 if you are a 401(k) Participant). Have your proxy card in hand when you access the web site and follow the

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instructions to obtain your records and to create an electronic voting instruction form.

**ELECTRONIC DELIVERY OF FUTURE PROXY MATERIALS**

If you would like to reduce the costs incurred by our company in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access proxy materials electronically in future years.

**VOTE BY PHONE - 1-800-690-6903**

Use any touch-tone telephone to transmit your voting instructions up until 11:59 PM Eastern Time on June 7, 2017 (until 12:00 PM (noon) EDT on June 6, 2017 if you are a 401(k) Participant). Have your proxy card in hand when you call and then follow the instructions.

**VOTE BY MAIL**

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TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

KEEP THIS PORTION FOR YOUR RECORDS  
DETACH AND RETURN THIS PORTION ONLY

**THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.**

**The Board of Directors recommends you vote FOR the following:**

|     |                       |  |            |                |                |
|-----|-----------------------|--|------------|----------------|----------------|
| 1.  | Election of Directors |  |            |                |                |
|     | <b>Nominees</b>       |  | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
| 1a. | James H. Roberts      |  |            |                |                |
| 1b. | Gaddi H. Vasquez      |  |            |                |                |
| 1c. | David C. Darnell      |  |            |                |                |
| 1d. | Celeste B. Mastin     |  |            |                |                |

|   |   |            |                |                |
|---|---|------------|----------------|----------------|
| <b>The Board of Directors recommends you vote FOR proposals 1e and 2:</b> |   | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
| 1e.   | To ratify the directorship of Patricia D. Galloway, appointed by the Board on February 8, 2017. |            |                |                |
| 2.  | Advisory vote to approve executive compensation of the named executive officers.                |            |                |                |
|   |   | <b>Yes</b> | <b>No</b>      |                |

Please indicate if you plan to attend this meeting

Please sign exactly as your name(s) appear(s) hereon. When signing as attorney, executor, administrator, or other fiduciary, please give full title as such. Joint owners should each sign personally. All holders must sign. If a corporation or partnership, please sign in full corporate or partnership name, by authorized officer.

|   |   |               |                |                |                |
|---|---|---------------|----------------|----------------|----------------|
| <b>The Board of Directors recommends you vote 1 YEAR on the following proposal:</b> |   | <b>1 year</b> | <b>2 years</b> | <b>3 Years</b> | <b>Abstain</b> |
| 3.  | To recommend, by non-binding vote, the frequency of executive compensation votes. |               |                |                |                |

|   |  |            |                |                |
|---|--|------------|----------------|----------------|
| <b>The Board of Directors recommends you vote FOR the following proposal:</b> |  | <b>For</b> | <b>Against</b> | <b>Abstain</b> |
|---|--|------------|----------------|----------------|

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4. To ratify the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017.

Signature [PLEASE SIGN WITHIN BOX]      Date

Signature (Joint Owners)      Date

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**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:** The Notice of Annual Meeting & Proxy Statement and, Annual Report (which includes a copy of the Form 10-K) is/are available at [www.proxyvote.com](http://www.proxyvote.com).

**GRANITE CONSTRUCTION INCORPORATED**  
**Annual Meeting of Shareholders**  
**June 8, 2017 10:30 AM CDT**  
**This proxy is solicited by the Board of Directors**

The shareholder(s) hereby appoint(s) James H. Roberts and Laurel J. Krzeminski and each of them with full power of substitution to represent and to vote all the shares of stock in GRANITE CONSTRUCTION INCORPORATED which the shareholder(s) is/are entitled to vote at the Annual Meeting of Shareholders to be held at 10:30 AM Central Daylight Time on June 8, 2017, at the Rosewood Mansion on Turtle Creek, 2821 Turtle Creek Boulevard, Dallas, Texas 75219, and any adjournment or postponement thereof, (1) as specified upon the proposals listed on the reverse side of this card and as more particularly described in Granite's Proxy Statement dated April 25, 2017, and (2) in their discretion upon such other matters as may properly come before the meeting or any adjournment thereof.

**This proxy, when properly executed, will be voted in the manner directed herein. If no such direction is made, this proxy will be voted in accordance with the Board of Directors' recommendations.**



**Continued and to be signed on reverse side**

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**\*\*\* Exercise Your *Right* to Vote \*\*\***

**Important Notice Regarding the Availability of Proxy Materials for the  
Shareholder Meeting to Be Held on June 08, 2017**

***GRANITE CONSTRUCTION INCORPORATED***

*Granite Construction Incorporated  
585 West Beach Street  
Watsonville, CA 95076  
ATTN: Betty Kwong*

**Meeting Information**

**Meeting Type:** Annual Meeting

**For holders as of:** April 12, 2017

**Date:** June 08, 2017

**Time:** 10:30 AM CDT

**Location:** Rosewood Mansion on Turtle Creek  
2821 Turtle Creek Boulevard

Dallas, TX 75219

For directions please call:  
831-724-1011

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You are receiving this communication because you hold shares in the above named company.

This is not a ballot. You cannot use this notice to vote these shares. This communication presents only an overview of the more complete proxy materials that are available to you on the Internet. You may view the proxy materials online at [www.proxyvote.com](http://www.proxyvote.com) or easily request a paper copy (see reverse side).

We encourage you to access and review all of the important information contained in the proxy materials before voting.

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## **Before You Vote**

How to Access the Proxy Materials

**Proxy Materials Available to VIEW or RECEIVE:**

1. Notice of Annual Meeting & Proxy Statement and 2. Annual Report (which includes a copy of the Form 10-K)

**How to View Online:**

Have the information that is printed in the box marked by the arrow xxxx xxxx xxxx xxxx (located on the following page) and visit: [www.proxyvote.com](http://www.proxyvote.com).

**How to Request and Receive a PAPER or E-MAIL Copy:**

If you want to receive a paper or e-mail copy of these documents, you must request one. There is NO charge for requesting a copy. Please choose one of the following methods to make your request:

- 1) *BY INTERNET:* [www.proxyvote.com](http://www.proxyvote.com)
- 2) *BY TELEPHONE:* 1-800-579-1639
- 3) *BY E-MAIL\*:* [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com)

\* If requesting materials by e-mail, please send a blank e-mail with the information that is printed in the box marked by the arrow xxxx xxxx xxxx xxxx (located on the following page) in the subject line.

Requests, instructions and other inquiries sent to this e-mail address will NOT be forwarded to your investment advisor. Please make the request as instructed above on or before May 25, 2017 to facilitate timely delivery.

## **How To Vote**

Please Choose One of the Following Voting Methods

**Vote In Person:** Many shareholder meetings have attendance requirements including, but not limited to, the possession of an attendance ticket issued by the entity holding the meeting. Please check the meeting materials for any special requirements for meeting attendance. At the meeting, you will need to request a ballot to vote these shares.

**Vote By Internet:** To vote now by Internet, go to [www.proxyvote.com](http://www.proxyvote.com). Have the information that is printed in the box marked by the arrow xxxx xxxx xxxx xxxx available and follow the instructions.

**Vote By Mail:** You can vote by mail by requesting a paper copy of the materials, which will include a proxy card.



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**Voting items**

**The Board of Directors recommends you vote FOR the following:**

- |     |  |
|-----|--|
| 1.  | Election of Directors<br><b>Nominees</b> |
| 1a. | James H. Roberts                         |
| 1b. | Gaddi H. Vasquez                         |
| 1c. | David C. Darnell                         |
| 1d. | Celeste B. Mastin                        |

**The Board of Directors recommends you vote FOR proposals 1e and 2:**

- |     |   |
|-----|---|
| 1e. | To ratify the directorship of Patricia D. Galloway, appointed by the Board on February 8, 2017. |
| 2.  | Advisory vote to approve executive compensation of the named executive officers.                |

**The Board of Directors recommends you vote 1 YEAR on the following proposal:**

- |    |   |
|----|---|
| 3. | To recommend, by non-binding vote, the frequency of executive compensation votes. |
|----|---|

**The Board of Directors recommends you vote FOR the following proposal:**

- |    |  |
|----|--|
| 4. | To ratify the appointment by the Audit/Compliance Committee of PricewaterhouseCoopers LLP as Granite's independent registered public accounting firm for the fiscal year ending December 31, 2017. |
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