WSFS FINANCIAL CORP Form 10-O August 08, 2017

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number 001-35638

to

### WSFS FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware 22-2866913 (State or other jurisdiction of (I.R.S. Employer Incorporation or organization) Identification Number)

WSFS Bank Center, 500 Delaware Avenue, Wilmington, Delaware 19801 (Address of principal executive offices)

(302) 792-6000

Registrant's telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files), Yes

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The Registrant had 31,418,069 shares of common stock, par value \$0.01 per share, outstanding at August 3, 2017.

# WSFS FINANCIAL CORPORATION FORM 10-Q

TABLE OF CONTENTS

	PART I. Financial Information	Page				
	Forward-Looking Statements	<u>3</u>				
Item 1.	Financial Statements (Unaudited)					
	Consolidated Statements of Income for the Three and Six Months Ended June 30, 2017 and	_				
	<u>2016</u>	<u>5</u>				
	Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June	6				
	30, 2017 and 2016	<u>6</u>				
	Consolidated Statements of Financial Condition as of June 30, 2017 and December 31, 2016					
	Consolidated Statements of Changes in Stockholders' Equity for the Six Months Ended June					
	30, 2017 and 2016					
	Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2017 and 2016					
	Notes to the Consolidated Financial Statements for the Three and Six Months Ended June 30.	<u>11</u>				
	<u>2017 and 2016</u>	11				
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>49</u>				
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>62</u>				
Item 4.	Controls and Procedures	<u>62</u>				
PART II. Other I	nformation					
Item 1.	<u>Legal Proceedings</u>	<u>63</u>				
Item 1A.	Risk Factors	<u>63</u>				
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>63</u>				
Item 3.	<u>Defaults upon Senior Securities</u>	<u>64</u>				
Item 4.	Mine Safety Disclosures	<u>64</u>				
Item 5.	Other Information	<u>64</u>				
Item 6.	<u>Exhibits</u>	<u>64</u>				
	<u>Signatures</u>	<u>65</u>				
Exhibit 31.1	Certification of CEO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002					
Exhibit 31.2	Certification of CFO Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002					
Exhibit 32	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002					
	Instance Document					
	Schema Document					
	Calculation Linkbase Document					
Exhibit 101.LAB Labels Linkbase Document Exhibit 101.PRE Presentation Linkbase Document						
Exhibit 101.PRE Presentation Linkbase Document  Exhibit 101.DEF Definition Linkbase Document						
EXHIUIT TOT. DEF	Definition Linkvase Document					

#### **Table of Contents**

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, and exhibits thereto, contains estimates, predictions, opinions, projections and other "forward-looking statements" as that phrase is defined in the Private Securities Litigation Reform Act of 1995. Such statements include, without limitation, references to the Company's predictions or expectations of future business or financial performance as well as its goals and objectives for future operations, financial and business trends, business prospects and management's outlook or expectations for earnings, revenues, expenses, capital levels, liquidity levels, asset quality or other future financial or business performance, strategies or expectations. The words "believe," "expect," "anticipate," "plan," "estimate," "target," "project" and similar expressions, among others, generally identify forward-looking statements. Such forward-looking statements are based on various assumptions (some of which may be beyond the Company's control) and are subject to risks and uncertainties (which change over time) and other factors which could cause actual results to differ materially from those currently anticipated. Such risks and uncertainties include, but are not limited to:

those related to difficult market conditions and unfavorable economic trends in the United States generally, and particularly in the markets in which the Company operates and in which its loans are concentrated, including the effects of declines in housing markets, an increase in unemployment levels and slowdowns in economic growth; the Company's level of nonperforming assets and the costs associated with resolving problem loans including litigation and other costs;

possible additional loan losses and impairment in the collectability of loans:

changes in market interest rates, which may increase funding costs and reduce earning asset yields and thus reduce margin;

the impact of changes in interest rates and the credit quality and strength of underlying collateral and the effect of such changes on the market value of the Company's investment securities portfolio;

the credit risk associated with the substantial amount of commercial real estate, construction and land development and commercial and industrial loans in our loan portfolio;

the extensive federal and state regulation, supervision and examination governing almost every aspect of the Company's operations including the Dodd-Frank Wall Street Reform and Consumer Protection Act and the rules and regulations issued in accordance with this statute and potential expenses associated with complying with such regulations;

the Company's ability to comply with applicable capital and liquidity requirements (including the finalized Basel III capital standards), including our ability to generate liquidity internally or raise capital on favorable terms; possible changes in trade, monetary and fiscal policies, laws and regulations and other activities of governments, agencies, and similar organizations;

conditions in the financial markets that may limit the Company's access to additional funding to meet its liquidity needs:

any impairment of the Company's goodwill or other intangible assets;

failure of the financial and operational controls of the Company's Cash Connec® division;

the success of the Company's growth plans, including the successful integration of past and future acquisitions; the Company's ability to fully realize the cost savings and other benefits of its acquisitions, business disruption following those acquisitions, and post-acquisition customer acceptance of the Company's products and services and related customer disintermediation;

negative perceptions or publicity with respect to the Company's trust and wealth management business; system failure or cybersecurity breaches of the Company's network;

the Company's ability to recruit and retain key employees;

the effects of problems encountered by other financial institutions that adversely affect the Company or the banking industry generally;

the effects of weather and natural disasters such as floods, droughts, wind, tornadoes and hurricanes as well as effects from geopolitical instability and man-made disasters including terrorist attacks;

possible changes in the speed of loan prepayments by the Company's customers and loan origination or sales volumes;

possible changes in the speed of prepayments of mortgage-backed securities due to changes in the interest rate environment, and the related acceleration of premium amortization on prepayments in the event that prepayments accelerate;

3

### **Table of Contents**

regulatory limits on the Company's ability to receive dividends from its subsidiaries and pay dividends to its shareholders;

the effects of any reputational, credit, interest rate, market, operational, legal, liquidity, regulatory and compliance risk resulting from developments related to any of the risks discussed above; and

the effects of other risks and uncertainties, discussed in the Company's Form 10-K for the year ended December 31, 2016 and other documents filed by the Company with the Securities and Exchange Commission from time to time. Forward-looking statements speak only as of the date they are made, and the Company assumes no obligation to revise or update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company for any reason, except as required by law.

4

## Table of Contents

# WSFS FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
(Dollars in thousands, except per share data)	(Unaudi	(Unaudited)		
Interest income:				
Interest and fees on loans	\$56,073	\$45,983	\$110,754	\$90,545
Interest on mortgage-backed securities	4,782	3,910	9,177	7,804
Interest and dividends on investment securities:				
Taxable	6	85	123	162
Tax-exempt	1,130	1,141	2,262	2,284
Other interest income	343	384	844	754
	62,334	51,503	123,160	101,549
Interest expense:				
Interest on deposits	3,341	2,204	6,416	4,322
Interest on senior debt	2,121	1,175	4,242	2,117
Interest on Federal Home Loan Bank advances	1,797	1,124	3,655	2,172
Interest on federal funds purchased and securities sold under agreements to	235	162	436	344
repurchase	233	102	730	J <del>-1-1</del>
Interest on trust preferred borrowings	472	397	918	768
Interest on other borrowings	54	27	76	56
	8,020	5,089	15,743	9,779
Net interest income	54,314	46,414	107,417	91,770
Provision for loan losses	1,843	1,254	4,005	2,034
Net interest income after provision for loan losses	52,471	45,160	103,412	89,736