PHH CORP Form 10-Q August 03, 2018 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $\mathfrak{p}_{1934}$ 

For the quarterly period ended June 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm 0}$  1934

For the transition period from to

Commission File Number: 1-7797

### PHH CORPORATION

(Exact name of registrant as specified in its charter)
MARYLAND 52-0551284
(State or other jurisdiction of incorporation or organization) Identification Number)

3000 LEADENHALL ROAD 08054 MT. LAUREL, NEW JERSEY (Zip Code)

(Address of principal executive offices)

856-917-1744

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large

accelerated filer b Accelerated filer o Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of August 1, 2018, 32,581,228 shares of PHH Common stock were outstanding.

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Except as expressly indicated or unless the context otherwise requires, the "Company," "PHH," "we," "our" or "us" means PH Corporation, a Maryland corporation, and its subsidiaries.

### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements in this Quarterly Report on Form 10-Q are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may also be made in other documents filed or furnished with the SEC or may be made orally to analysts, investors, representatives of the media and others.

Generally, forward-looking statements are not based on historical facts but instead represent only our current beliefs regarding future events. All forward-looking statements are, by their nature, subject to risks, uncertainties and other factors. Investors are cautioned not to place undue reliance on these forward-looking statements. Such statements may be identified by words such as "expects," "anticipates," "intends," "projects," "estimates," "plans," "may increase," "may fluctuate" and similar expressions or future or conditional verbs such as "will," "should," "would," "may" and "could." Forward-looking statements contained in this Form 10-Q include, but are not limited to, statements concerning the following:

our expectations related to our strategic actions, their outcomes or the timing of any such actions, including our proposed Merger with Ocwen Financial Corporation ("Ocwen"), our estimates of transaction proceeds, operating losses and exit costs, the amount, timing and our expected use of any proceeds, and any other anticipated impacts on our results, client and counterparty relationships, debt arrangements, employee relations or expected value to shareholders;

our projected financial results and expected capital structure for the remaining business after executing our strategic actions based on our assessment of the market for subservicing and portfolio retention services, our business strategy, our competitive position and our ability to execute;

the method, amounts and timing of any capital returns to shareholders;

the potential results of our subservicing business development efforts and actions to improve portfolio retention results;

anticipated future origination volumes and loan margins in the mortgage industry;

our expectations of the impacts of regulatory changes on our business;

our assessment of legal and regulatory proceedings, other contingencies and reserves, and the associated impact on our financial statements and liquidity position; and

the impact of the adoption of recently issued accounting pronouncements on our financial statements.

Actual results, performance or achievements may differ materially from those expressed or implied in forward-looking statements due to a variety of factors, including but not limited to the factors listed and discussed in "Part I—Item 1A. Risk Factors" in our 2017 Form 10-K and those factors described below:

the effects of our strategic actions, and any associated transactions, on our business, management resources, customer, counterparty and employee relationships, capital structure and financial position;

our ability to execute and complete our remaining strategic actions and implement changes to meet our operational and financial objectives, including (i) restructuring our shared services platform; (ii) achieving our growth objectives and assumptions and (iii) meeting all of the closing conditions and completing our proposed Merger with Ocwen; any failure to execute any portion of the sales of private MSRs under our existing agreements, or realize estimated proceeds from the transactions, which may be driven by the following reasons, among other factors: (i) not receiving required private loan investor, trustees and/or client (originations source) approvals; (ii) changes in the composition of the portfolio and related servicing advances outstanding on each sale date; and (iii) not meeting any other conditions precedent to closing, as defined in the respective agreements;

available excess cash from our strategic actions is dependent upon a variety of factors, including the execution of the sale of our private MSRs, the resolution of our outstanding legal and regulatory matters and the successful completion of other restructuring and capital management activities, including any unsecured debt repayments, in accordance

with our assumptions;

the effects of any significant reduction in subservicing units, whether by termination of our subservicing agreements or by transfers of units out of our portfolio, by any of our largest subservicing clients on a material portion of our subservicing portfolio;

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the ability to maintain our relationships with our existing clients, including our ability to comply with the terms of our private label and subservicing client agreements and any related service level agreements;

the inability or unwillingness of any of the counterparties to our significant customer contracts, hedging agreements, or financing arrangements to perform their respective obligations under such contracts, or to renew on terms favorable to us, if at all;

the effects of market volatility or macroeconomic changes and financial market regulations on the availability and cost of our financing arrangements, the value of our assets and the housing market;

the effects of changes in current interest rates on our business, the value of our mortgage servicing rights and our financing costs;

the impact of changes in U.S. financial conditions and fiscal and monetary policies, or any actions taken or to be taken by the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System on the credit markets and the U.S. economy;

the effects of any significant adverse changes in the underwriting criteria or the existence or programs of government-sponsored entities, such as Fannie Mae and Freddie Mac, including any changes caused by the Dodd-Frank Wall Street Reform and Consumer Protection Act or other actions of the federal government; the ability to maintain our status as a government sponsored entity-approved seller and servicer, including the ability to continue to comply with the respective selling and servicing guides, our ability to operationalize changes necessary to comply with updates to such guides and programs and our ability to maintain the required minimum capital; the effects of changes in, or our failure to comply with, laws and regulations, including mortgage- and real estate-related laws and regulations and those that we are exposed to through our private label relationships until the complete exit from this business channel;

the effects of the outcome or resolutions of any inquiries, investigations or appeals related to our mortgage origination or servicing activities, any litigation related to our mortgage origination or servicing activities, or any related fines, penalties and increased costs, and the associated impact on our liquidity;

the ability to obtain or renew financing on acceptable terms, if at all, to finance our mortgage loans held for sale and servicing advances;

the ability to operate within the limitations imposed by our financing arrangements and to maintain or generate the amount of cash required to service our indebtedness and operate our business;

any failure to comply with covenants or asset eligibility requirements under our financing arrangements; and the effects of any failure in or breach of our technology infrastructure, or those of our outsource providers, or any failure to implement changes to our information systems in a manner sufficient to comply with applicable laws, regulations and our contractual obligations.

Forward-looking statements speak only as of the date on which they are made. Factors and assumptions discussed above, and other factors not identified above, may have an impact on the continued accuracy of any forward-looking statements that we make. Except for our ongoing obligations to disclose material information under the federal securities laws, we undertake no obligation to release publicly any revisions to any forward-looking statements. For any forward-looking statements contained in any document, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

## PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

# PHH CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In millions, except share data)

	June 30, 2018	December 31, 2017
ASSETS		
Cash and cash equivalents	\$453	\$ 509
Restricted cash	41	33
Mortgage loans held for sale	55	103
Accounts receivable, net	58	73
Servicing advances, net	302	356
Mortgage servicing rights	483	476
Property and equipment, net	18	22
Other assets	28	25
Assets related to discontinued operations (Note 8)	4	214
Total assets (1)	\$1,442	\$ 1,811
LIABILITIES		
Accounts payable and accrued expenses	\$67	\$ 98
Subservicing advance liabilities	194	232
Mortgage servicing rights secured liability	437	419
Mortgage warehouse and advance facilities	59	117
Unsecured debt, net	118	118
Loan repurchase and indemnification liability	27	29
Other liabilities	42	46
Liabilities related to discontinued operations (Note 8)	9	199
Total liabilities (1)	953	1,258
Commitments and contingencies (Note 11)		
EQUITY		
Preferred stock, \$0.01 par value; 1,090,000 shares authorized; none issued or outstanding	_	_
Common stock, \$0.01 par value; 273,910,000 shares authorized;		
32,577,256 shares issued and outstanding at June 30, 2018; 32,547,258 shares issued and outstanding at December 31, 2017		
Additional paid-in capital	566	565
Retained deficit	(68)	(3)
Accumulated other comprehensive loss (2)		(9)
Total PHH Corporation stockholders' equity	489	553
Total liabilities and equity	\$1,442	\$ 1,811
<del>-</del> -		

See accompanying Notes to Condensed Consolidated Financial Statements.

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# CONDENSED CONSOLIDATED BALANCE SHEETS-(Continued)

(Unaudited)
(In millions)

The Condensed Consolidated Balance Sheets include assets and liabilities of variable interest entities which can be used only to settle the obligations and liabilities of the variable interest entities which creditors or beneficial interest (1) holders do not have recourse to PHH Corporation and subsidiaries. Refer to Note 12, 'Variable Interest Entities' for information about PHH Home Loans, LLC, whose assets and liabilities are part of the Company's discontinued operations, and as of June 30, 2018 is no longer a variable interest entity. The following assets and liabilities relate solely to risks associated with the Company's ongoing involvement in Servicing Advance Receivables Trust:

	Ju	ne 30,	Dec	ember 31,
	20	18	201	7
ASSETS				
Restricted cash	\$	10	\$	10
Servicing advances, net	46	)	56	
Total assets	\$	56	\$	66
Assets held as collateral	\$	56	\$	66
LIABILITIES				
Mortgage warehouse and advance facilities	\$	20	\$	32
Total liabilities	\$	20	\$	32

<sup>(2)</sup> Includes amounts recorded related to the Company's defined benefit pension plan, net of income tax benefits of \$6 million as of both June 30, 2018 and December 31, 2017. During both the three and six months ended June 30, 2018 and June 30, 2017, there were no amounts reclassified out of Accumulated other comprehensive loss.

See accompanying Notes to Condensed Consolidated Financial Statements.

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# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (Unaudited)

(In millions, except share and per share data)

(in inimons, except share and per share data)	Three MEnded June 30 2018			Six M June 3	Ionths Endo	ed
REVENUES						
Loan servicing income, net	\$40	\$ 28		\$83	\$ 61	
Gain on loans held for sale, net	5	9		10	21	
Origination and other loan fees	1	_		2	1	
Net interest expense	(11	) (6	)	(25	) (14	)
Other income				15	2	
Total net revenues	35	31		85	71	
EXPENSES						
Salaries and related expenses	28	36		60	72	
Foreclosure and repossession expenses	3	5		6	12	
Professional and third-party service fees	16	22		34	53	
Technology equipment and software expenses	7	7		14	14	
Occupancy and other office expenses	6	6		12	11	
Depreciation and amortization	2	3		5	7	
Exit and disposal costs		4		_	13	
Other operating expenses	9	23		16	41	
Total expenses	71	106		147	223	
Loss from continuing operations before income taxes	(36	(75	)	(62	) (152	)
Income tax expense (benefit)	1	(33	)	1	(57	)
Loss from continuing operations, net of tax	(37	) (42	)	(63	) (95	)
Income (loss) from discontinued operations, net of tax	2	(8	)	(2	) (26	)
Net loss	(35	) (50	)	(65	) (121	)
Less: net loss attributable to noncontrolling interest from discontinued operations		(4	)	_	(8	)
Net loss attributable to PHH Corporation	\$(35	\$ (46	)	\$(65	) \$ (113	)
Comprehensive loss attributable to PHH Corporation		\$ (46)	-		) \$ (113	)
Basic and Diluted earnings (loss) per share:						
From continuing operations	\$(1.11)	\$ (0.78)	)	\$(1.9	2) \$ (1.77	)
From discontinued operations	0.04	(0.08	-		) (0.34	)
Total attributable to PHH Corporation		\$ (0.86)	-		0) \$ (2.11	)
Weighted-average common shares outstanding:						
Basic and Diluted	32,668	,6 <b>68</b> ,342,2	256	32,65	7,1 <b>63</b> ,511,	445

See accompanying Notes to Condensed Consolidated Financial Statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Unaudited)

(In millions, except share data)

	РНН С	orporation Sto	ockhold	ers' Equit	y			
	Total	Common St		Addition Paid-In		LI CILICI		d Redeemable . Noncontrolling
	Equity	Shares	Amou	Paid-In Inf Capital	Earning	gs Compreh Loss	ens	Interest
Six Months Ended June 30, 2018								
Balance at December 31, 2017	\$553	32,547,258	\$ —	\$ 565	\$ (3	) \$ (9	)	\$ —
Total comprehensive loss	(65)	· —		_	(65	) —		_
Stock compensation expense	1	_		1		_		_
Stock issued under share-based payment plans	_	29,998	_	_	_	_		_
Balance at June 30, 2018	\$489	32,577,256	\$ —	\$ 566	\$ (68	\$ (9	)	\$ —
Six Months Ended June 30, 2017	<b>#1.000</b>	52 500 422	Φ 1	Φ.00.7	Φ 21.4	Φ (10	`	Φ 22
Balance at December 31, 2016		53,599,433	\$ 1	\$ 885	\$ 214	\$ (10	)	\$ 33
Total comprehensive loss	(113	<b>—</b>			(113	) —		(8)
Adjustment to redemption value of noncontrolling interest	(7	) —	—	(7)		_		7
Stock compensation expense	5			5		—		_
Reclassification of stock awards	(4)	<b>—</b>		(4)		—		_
Stock issued under share-based payment plans	(1	110,550	_	(1)		_		_
Repurchase of Common stock	(24	(1,760,964)	) —	(24)		_		
Balance at June 30, 2017	\$946	51,949,019	\$ 1	\$ 854	\$ 101	\$ (10	)	\$ 32

See accompanying Notes to Condensed Consolidated Financial Statements.

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# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In millions)

	Six Months Ended June 30, 2018 2017
Cash flows from operating activities:	
Net loss	\$(65) \$(121)
Adjustments to reconcile Net loss to net cash provided by operating activities:	
Capitalization of originated mortgage servicing rights	(3) (18)
Change in fair value of mortgage servicing rights and related derivatives	(13) 58
Change in fair value of mortgage servicing rights secured liability	18 1
Origination of mortgage loans held for sale	(417) (3,791)
Proceeds on sale of and payments from mortgage loans held for sale	646 3,977
Net gain on interest rate lock commitments, mortgage loans held for sale and related derivatives	(13 ) (121 )
Depreciation and amortization	5 7
Deferred income tax benefit	<b>—</b> (90 )
Other adjustments and changes in other assets and liabilities, net	(50 ) 148
Net cash provided by operating activities	108 50
Cash flows from investing activities:	
Net cash paid on derivatives related to mortgage servicing rights	— (45 )
Proceeds on sale of mortgage servicing rights	9 91
Proceeds on sale of servicing advances	<u> </u>
Purchases of property and equipment	(2 ) —
Net cash provided by investing activities	7 57
Cash flows from financing activities:	
Proceeds from secured borrowings	722 4,463
Principal payments on secured borrowings	(914) (4,533)
Proceeds from mortgage servicing rights secured liability	8 102
Repurchase of common stock	— (24 )
Cash used to acquire mandatorily redeemable noncontrolling interest	(19 ) —
Other, net	— (2 )
Net cash (used in) provided by financing activities	(203) 6
Net (decrease) increase in Cash, cash equivalents and restricted cash	(88 ) 113
Cash, cash equivalents and restricted cash at beginning of period	583 963
Cash, cash equivalents and restricted cash at end of period	\$495 \$1,076
Cash, cash equivalents and restricted cash at end of period - continuing operations	\$494 \$1,000
Cash, cash equivalents and restricted cash at end of period - discontinued operations	\$1 \$76

See accompanying Notes to Condensed Consolidated Financial Statements.

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### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 1. Summary of Significant Accounting Policies

## Nature of Operations

PHH Corporation and subsidiaries (collectively, "PHH" or the "Company") operates in two business segments: Mortgage Servicing, which acts as a subservicer for clients that own the underlying mortgage servicing rights and performs servicing activities for owned mortgage servicing rights, and Mortgage Production, which provides portfolio origination retention services to subservicing clients and sells the related mortgage loans in the secondary market.

During the three months ended March 31, 2018, the Company completed substantially all of the run-off activities of the Private Label Services ("PLS") business and Real Estate channel, and the Company determined the disposal of these operations by other than sale met the criteria for presentation and disclosure as discontinued operations. Accordingly, the results of the PLS business and Real Estate channel have been presented as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), and are excluded from continuing operations and segment results for all periods presented. The assets and liabilities related to discontinued operations have been segregated in the Condensed Consolidated Balance Sheets. The cash flows related to these operations have not been segregated and are included in the Condensed Consolidated Statements of Cash Flows for all periods presented. Amounts related to discontinued operations are excluded from the Notes to Condensed Consolidated Financial Statements unless otherwise noted. Refer to Note 8, 'Discontinued Operations' for additional information.

The Mortgage Servicing segment has exposure to concentration risk and client retention risk with respect to its subservicing agreements. As of June 30, 2018, 62% and 12% of the subservicing portfolio (by units) related to significant client relationships with New Residential Mortgage, LLC ("New Residential") and Pingora Loan Servicing, LLC, respectively. A substantial portion of the Company's subservicing agreements allow the owners of the servicing to terminate the subservicing agreement without cause with respect to some or all of the subserviced loans and, in some cases, without payment of any termination fee. Specifically, New Residential has the right to transfer, without cause but upon payment of the applicable deboarding fee, 25% of their subserviced units between June 2018 and June 2019 and an additional 25% of the subserviced units beginning in June 2019.

During the first half of 2018, the Company was notified by certain subservicing clients that they expect to transfer approximately 140,000 subservicing units, or 22% of our unit count at December 31, 2017, off of our platform in multiple transfers beginning in May 2018. Approximately 65,000 of these units are subject to a portfolio defense agreement and will no longer be solicitable units upon transfer to a new servicer. During the three months ended June 30, 2018, the Company completed the transfer of approximately 45,000 of these units, substantially all of which were subject to a portfolio defense agreement, and the remaining units are expected to be transferred off of our platform during the second half of 2018.

The originations of the Mortgage Production segment are sourced solely through portfolio retention services, which is limited to a small group of key clients primarily associated with the significant subservicing client relationships described above. The portfolio defense agreements cease upon the termination of the related client subservicing relationship, or as units transfer out of our subservicing portfolio to a new servicer.

### Proposed Merger with Ocwen Financial Corporation

On February 27, 2018, the Company entered into a definitive Agreement and Plan of Merger with Ocwen Financial Corporation ("Ocwen"), and POMS Corp ("MergerSub") pursuant to which all of PHH's outstanding common stock will be acquired by Ocwen in a merger of MergerSub with and into PHH with PHH surviving (the "Merger") in an all cash transaction valued at approximately \$360 million. On June 11, 2018, the Company's stockholders approved the

Merger. The Merger remains subject to, in addition to various other customary closing conditions, state licensing, and other governmental and regulatory approvals and PHH maintaining cash and adjusted net worth above certain thresholds.

## Basis of Consolidation

The Condensed Consolidated Financial Statements include the accounts and transactions of PHH and its subsidiaries, as well as entities in which the Company directly or indirectly has a controlling interest and variable interest entities of which the Company is the primary beneficiary. PHH Home Loans, LLC ("PHH Home Loans") and its subsidiaries are consolidated within the Condensed Consolidated Financial Statements for all periods presented. During the year ended December 31, 2017, Realogy Services Venture Partner LLC's, a subsidiary of Realogy Holdings Corp. ("Realogy"), ownership interest was presented as a noncontrolling interest. On March 19, 2018, the Company acquired Realogy's 49.9% ownership interests, and PHH Home Loans became a wholly-owned subsidiary of PHH. As of June 30, 2018, the Company's only variable interest entity relates to the Servicing Advance Receivables Trust. Refer to Note 12, 'Variable Interest Entities' for additional information.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Intercompany balances and transactions have been eliminated from the Condensed Consolidated Financial Statements.

During the third quarter of 2017, the Company identified an error in the balance sheet presentation and measurement of Redeemable noncontrolling interests. Realogy's ownership interests in PHH Home Loans have previously been reported as a Noncontrolling interest and presented as a component of Total equity; however, the Company has determined the balance should have been presented as a Redeemable noncontrolling interest within Mezzanine equity for periods between February 1, 2015 and September 30, 2017. This presentation reflects Realogy's right, beginning on February 1, 2015, to require that the Company purchase all of Realogy's interest in PHH Home Loans upon two years notice at fair value, as outlined in the PHH Home Loans Operating Agreement. In addition, since the redemption value of the Redeemable noncontrolling interest exceeded the historical carrying amount, the correction also includes an adjustment to Additional paid-in capital to re-measure the Redeemable noncontrolling interest at its redemption value.

The Company has evaluated the materiality of this error on its prior period financial statements from a quantitative and qualitative perspective. Management has concluded that the error was not material to any prior annual or interim period or the trend of financial results; therefore, amendments to previously filed reports are not required. The Company has corrected the error for certain prior periods presented by revising the Condensed Consolidated Financial Statements appearing herein. The impact of this revision to the Condensed Consolidated Statements of Changes in Equity was a reduction to Total equity of \$32 million as of June 30, 2017, with an offsetting increase to amounts presented as a Redeemable noncontrolling interest within Mezzanine equity. The reduction to Total equity included a decrease to amounts previously reported as Additional paid-in capital of \$9 million as of June 30, 2017. There was no effect to reported totals for assets, liabilities, cash flows or net loss.

## Unaudited Interim Financial Information

The Condensed Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States ("GAAP") for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and disclosures required by GAAP for complete financial statements. In management's opinion, the unaudited Condensed Consolidated Financial Statements contain all adjustments, which include normal and recurring adjustments, necessary for a fair presentation of the financial position and results of operations for the interim periods presented. The results of operations reported for interim periods are not necessarily indicative of the results of operations for the entire year or any subsequent interim period. These unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements included in the Company's 2017 Form 10-K.

Unless otherwise noted and except for share and per share data, dollar amounts presented within these Notes to Condensed Consolidated Financial Statements are in millions.

## Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions include, but are not limited to, those related to the valuation of mortgage servicing rights and the related secured liability, mortgage loans held for sale and other financial instruments, the estimation of liabilities for commitments and contingencies, mortgage loan repurchases and indemnifications and the determination of certain income tax assets and liabilities and associated valuation allowances. Actual results could differ from those estimates.

## Accounting Pronouncements Adopted During the Period

ASU 2014-09, "Revenue from Contracts with Customers." On January 1, 2018, the Company adopted ASC 606, Revenue from Contracts with Customers and all of the related amendments (the "new revenue standard") using a modified retrospective approach applied to contracts which were not completed as of the adoption date. The core principle of the new revenue standard requires a Company to recognize revenue when control of the promised goods or services are transferred to the customer, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those goods or services.

A majority of the Company's revenues are not subject to the new revenue standard. The Company recognized the cumulative effect of initially applying the new revenue standard as an adjustment to the opening balance of retained earnings, and the transition adjustment was not significant. Beginning on January 1, 2018, the results for reporting periods are presented under ASC 606 for

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

contracts subject to the new revenue standard, while prior period amounts have not been adjusted and continue to be reported in accordance with accounting standards in effect during those periods. Refer to Note 3, 'Revenues' for additional information.

ASU 2016-18, "Restricted Cash." On January 1, 2018, the Company adopted ASU 2016-18 which requires amounts generally described as restricted cash to be included in the beginning and end-of-period total amounts shown in the Company's Condensed Consolidated Statement of Cash Flows. The Company adopted ASU 2016-18 on a retrospective basis. As a result, the change in restricted cash is no longer presented as a separate line item within cash flows from investing activities since such balances have been included with total cash and cash equivalents when reconciling the beginning and end-of-period amounts in the Company's Condensed Consolidated Statements of Cash Flows.

The following table provides a reconciliation of the Company's cash, cash equivalents, and restricted cash as presented in the Condensed Consolidated Statements of Cash Flows:

	June 3	30,
	2018	2017
	(In m	illions)
Cash and cash equivalents	\$453	\$940
Restricted cash (1)	41	60
Assets related to discontinued operations	1	76
Total Cash, cash equivalents and restricted cash	\$495	\$1,076

Represents amounts specifically designated to repay debt, provide additional collateral to support certain obligations with Fannie Mae, to provide over-collateralization within warehouse facilities and the servicing advance facility and to support letters of credit.

Other Adoptions. The Company also adopted the following accounting standards during 2018 with an effective date of January 1, 2018, none of which had a significant impact to the Company's financial statements or disclosures: Accounting Standard Update

Stock Compensation: Scope of Modification Accounting
Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic
Postretirement Benefit Cost
Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial
Assets
Business Combinations: Clarifying the Definition of a Business
Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments
Financial Instruments—Overall: Recognition and Measurement of Financial Assets and Financial
Liabilities

Recently Issued Accounting Pronouncements Not Yet Adopted

There have been no significant developments to recently issued accounting standards, including the expected dates of adoption and estimated effects on the Company's consolidated financial statements and disclosures, from those included in the Company's 2017 Form 10-K except for the following:

Leases. In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." This update revises an entity's accounting for operating leases by a lessee, among other changes, and requires a lessee to recognize a liability to make lease payments and an asset representing its right to use the underlying asset for the lease term in the statement of financial position. Additionally, this update requires both qualitative and specific quantitative disclosures. In July 2018, the FASB subsequently amended this guidance by issuing ASU 2018-10, "Codification Improvements to Topic 842, Leases" and ASU 2018-11, "Leases (Topic 842): Targeted Improvements" which provides clarification and further guidance on areas identified as potential implementation issues, as well as provides an additional transition method to allow entities to initially apply the new leasing guidance at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption.

These updates are effective for the first interim and annual periods beginning after December 15, 2018, with early adoption permitted. At adoption, the Company expects to apply the new transition method provided in ASU 2018-11. While the Company is continuing to evaluate the effects that this guidance will have on its financial statements, it will result in the recognition of certain operating leases as right-of-use assets and lease liabilities in the Condensed Consolidated Balance Sheets.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 2. Earnings Per Share

Basic earnings or loss per share attributable to PHH Corporation was computed by dividing Net income or loss attributable to PHH Corporation by the weighted-average number of shares outstanding during the period. Diluted earnings or loss per share attributable to PHH Corporation was computed by dividing Net income or loss attributable to PHH Corporation by the weighted-average number of shares outstanding during the period, assuming all potentially dilutive common shares were issued.

The weighted-average computation of the dilutive effect of potentially issuable shares of Common stock under the treasury stock method excludes the effect of any contingently issuable securities where the contingency has not been met and excludes the effect of securities that would be anti-dilutive. Anti-dilutive securities includes outstanding stock-based compensation awards representing shares from restricted stock units and stock options.

The following table summarizes the calculations of basic and diluted earnings or loss per share attributable to PHH Corporation and anti-dilutive securities excluded from the computation of diluted shares for the periods indicated:

·	Three I Ended June 30	Months 0,	•	Six M June 3	Ionths End 30,	ded
	2018	2017		2018	2017	
	(In millions, except share and			and		
	per sha	re data)				
Loss from continuing operations, net of tax	\$(37	) \$ (42	)	\$(63	) \$ (95	)
Income (loss) from discontinued operations attributable to PHH Corporation, net of tax	2	(4	)	(2	) (18	)
Net loss attributable to PHH Corporation	\$(35	) \$ (46	)	\$(65	) \$ (113	)
Weighted-average common shares outstanding—basic & dilutéd (2)	32,668	,6 <b>68</b> ,342,2	256	32,65	7,1 <b>63</b> ,511	,445
Basic and Diluted earnings (loss) per share:						
From continuing operations	\$(1.11	) \$ (0.78	)	\$(1.9	2) \$ (1.77	7 )
From discontinued operations	0.04	(0.08)	)	(0.08)	) (0.34	)
Total attributable to PHH Corporation	\$(1.07	) \$ (0.86	)	\$(2.0	0) \$ (2.11	)
Anti-dilutive securities excluded from the computation of diluted shares: Outstanding stock-based compensation awards (3)	224,44	8 1,098,46	54	224,4	48 1,098,4	164

<sup>(1)</sup> For the three and six months ended June 30, 2017, includes the reduction of 1,760,964 shares repurchased pursuant to an open market repurchase program during May 2017 and June 2017.

<sup>(2)</sup> For the three months ended June 30, 2018, the Company had a net loss from continuing operations and, as a result, there were no potentially dilutive securities included in the denominator for computing dilutive earnings per share.

<sup>(3)</sup> For the three and six months ended June 30, 2018, excludes 62,201 shares that are contingently issuable for which the contingency has not been met.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 3. Revenues

The following tables summarizes total net revenues disaggregated by source:

	Three Months	Ended June 3	30, 2018	
	Mortgage	Mortgage		
	Servicing	Production		
	Segment	Segment		
	Owned Subservicing Servicing	Portfolio Retention	Total Continuing Operations	Discontinued Operations
	(In millions)			
Loan servicing income	\$26 \$ 18	\$ —	\$ 44	\$ —
Changes in fair value of MSRs and secured liability	— (4 )		(4)	_
Origination and other loan fees		1	1	_
Gain on loans held for sale, net		5	5	1
Net interest expense	<b>—</b> (11 )	_	(11)	_
Other income				1
Total net revenues (1)	\$26 \$ 3	\$ 6	\$ 35	\$ 2
	C' 1/ 1 E	1 1 7 20	2010	
	Six Months En	ded June 30,	2018	
	Six Months En Mortgage	ded June 30, Mortgage	2018	
			2018	
	Mortgage	Mortgage	2018	
	Mortgage Servicing	Mortgage Production Segment	Total Continuing Operations	Discontinued Operations
	Mortgage Servicing Segment	Mortgage Production Segment	Total Continuing	
Loan servicing income	Mortgage Servicing Segment Owned Subservicing Servicing	Mortgage Production Segment	Total Continuing	
Loan servicing income Changes in fair value of MSRs and secured liability	Mortgage Servicing Segment Subservicing Servicing (In millions)	Mortgage Production Segment Portfolio Retention	Total Continuing Operations	Operations
•	Mortgage Servicing Segment Subservicing Servicing (In millions) \$50 \$ 38	Mortgage Production Segment Portfolio Retention	Total Continuing Operations \$ 88	Operations
Changes in fair value of MSRs and secured liability	Mortgage Servicing Segment Subservicing Servicing (In millions) \$50 \$ 38	Mortgage Production Segment Portfolio Retention \$	Total Continuing Operations \$ 88 (5 )	Operations \$ —
Changes in fair value of MSRs and secured liability Origination and other loan fees	Mortgage Servicing Segment Subservicing Servicing (In millions) \$50 \$ 38	Mortgage Production Segment Portfolio Retention  \$ 2	Total Continuing Operations \$ 88 (5 ) 2	Operations  \$ —  3
Changes in fair value of MSRs and secured liability Origination and other loan fees Gain on loans held for sale, net	Mortgage Servicing Segment  Subservicing Servicing (In millions) \$50 \$ 38  — (5 )  — — —	Mortgage Production Segment Portfolio Retention  \$ 2	Total Continuing Operations  \$ 88 (5 ) 2 10	Operations  \$ —  3

During the three and six months ended June 30, 2018 discontinued operations includes \$1 million and \$5 million, respectively, of revenue that was accounted for under ASC 606 as discussed below. During both the three and six

Refer to the Company's 2017 Form 10-K for a description of the accounting policies for significant revenue streams that are not subject to the new revenue standard, including those associated with origination and servicing activities that have been accounted for under ASC 860, "Transfers and Servicing of Financial Assets" and ASC 825, "Financial

<sup>(1)</sup> months ended June 30, 2018, Subservicing includes \$2 million of revenue that was accounted for under ASC 606, which primarily related to certain ancillary fees associated with subservicing contracts that are recognized over the term of the contract.

During the six months ended June 30, 2018, Other income within the Mortgage Servicing segment includes a \$15 million gain related to a settlement with an insurance carrier for certain claims related to the Company's previously disclosed legal and regulatory settlements. Refer to Note 11, 'Commitments and Contingencies' for additional information.

Instruments."

Revenue from Contracts with Customers Subject to ASC 606

Revenues are recognized when control of the promised goods or services are transferred to the customer, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those goods or services. The Company does not disclose the value of unsatisfied performance obligations for contracts with an original expected length of one year or less and contracts for which it recognizes revenue at the amount to which it has the right to invoice for services performed. There were no significant differences between the amounts of revenue recognized under ASC 606 compared to the amount that would have resulted from the application of previous standards.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following descriptions represent the Company's accounting policies for significant revenue streams subject to the new revenue standard, all of which relate to discontinued operations:

Origination and other loan fees. The Company provided origination and fulfillment services to PLS clients under Origination Assistance Agreements ("OAA") through March 31, 2018, and the origination assistance fees associated with fee-based closings under these agreements are subject to the new revenue standard. The services performed under the OAA represent a stand-ready obligation, and the Company has applied the practical expedient to recognize revenue in the amount it has the right to invoice, which occurs at the time the loan is originated and funded. The right to invoice practical expedient is consistent with the historical accounting treatment of origination assistance fees in prior periods. During the six months ended June 30, 2018, within revenues from discontinued operations, Origination and other loans fees includes \$2 million of origination assistance fees that were accounted for under ASC 606.

Other income. In connection with the exit of the PLS business, the Company is contractually required to provide certain transition support services to its clients, which includes the return of records and loan document images. The Company is entitled to certain transition support fees associated with these services, and the fees

• are recognized upon the transfer of control of the records and loan document images to the customer. During the three and six months ended June 30, 2018, within revenues from discontinued operations, Other income includes \$1 million and \$3 million, respectively, of transition support fees that were accounted for under ASC 606.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 4. Servicing Activities

## **Total Servicing Portfolio**

The following table summarizes the total servicing portfolio, which consists of loans associated with capitalized MSRs owned and secured, loans held for sale, and the portfolio associated with loans subserviced for others:

	June	30,	Decei	mber 31,
	2018		2017	
	Fair	UPB	Fair	UPB
	Value	СГВ	Value	OFB
	(In m	illions)		
Capitalized MSRs owned	\$46	\$7,121	\$57	\$8,592
Capitalized MSRs under secured borrowing arrangements and subserviced	437	45,770	419	49,193
Total capitalized MSRs	\$483	\$52,891	\$476	\$57,785
Subserviced		75,810		89,844
Other servicing		323		526
Total		\$129,024		\$148,155

## Loan Servicing Income, Net

The following table summarizes the components of Loan servicing income, net:

	Months Ended June 30,	Six Months Ended June 30,
	2018 2017	2018 2017
	(In millions	s)
Servicing fees from capitalized portfolio	\$6 \$48	\$12 \$102
Subservicing fees	16 10	33 21
MSR yield on secured asset (1)	13 1	27 1
Late fees and other ancillary revenue	10 6	18 15
Loss on sale of MSRs and related costs	(1)(4)	(1 ) (13 )
Curtailment interest paid to investors	<b>—</b> (3 )	(1)(6)
Loan servicing income	44 58	88 120
Change in fair value of MSRs, net of related derivatives (2)	(10)(29)	13 (58 )
Change in fair value of MSRs secured liability	6 (1)	(18)(1)
Loan servicing income, net	\$40 \$28	\$83 \$61

Amounts are related to the secured borrowing treatment of the MSR sales to New Residential. The income from

the MSR yield on secured asset is fully offset by the implied interest cost recognized on the MSRs secured liability within Net interest expense. Refer to Note 9, 'Debt and Borrowing Arrangements' for additional information on the components of Net interest expense.

<sup>(2)</sup> There was no MSR derivative activity during the three and six months ended June 30, 2018. MSR derivative gains during the three and six months ended June 30, 2017 were not significant.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Mortgage Servicing Rights

The activity in the total loan servicing portfolio unpaid principal balance associated with capitalized mortgage servicing rights consisted of:

	Six Mor	ths Ended	Six Months Ended		
	June 30,		June 30,		
	2018 2017		2018	2017	
	MCDa Ownad		MSRs Secured		
	MSRs Owned		Asset		
	(In milli	ons)			
Balance, beginning of period	\$8,592	\$84,657	\$49,193	<b>\$</b> —	
Additions from loans sold with servicing retained	871	1,605			
Payoffs and curtailments	(744)	(6,649 )	(4,027)	(80)	
Sales that have been derecognized	(994)	(12,516)			
Sales accounted for as secured borrowing	(604)	(13,164)	604	13,164	
Balance, end of period	\$7,121	\$53,933	\$45,770	\$13,084	

The activity in total capitalized MSRs consisted of:

	Six Months	Six Months
	Ended	Ended
	June 30,	June 30,
	2018 2017	2018 2017
	MSRs Owned	MSRs Secured Asset
	(In millions)	)
Balance, beginning of period	\$57 \$690	\$419 \$—
Additions from loans sold with servicing retained	3 18	
Sales that have been derecognized	(9)(95)	
Sales accounted for as secured borrowing	— (113)	113
Changes in fair value due to:		
Realization of expected cash flows	(4) (53)	(37 ) —
Changes in market inputs or assumptions used in the valuation model	(1)(6)	55 1
Balance, end of period	\$46 \$441	\$437 \$114

MSR Sales. During the three and six months ended June 30, 2018, the Company received \$3 million and \$9 million, respectively, and, during the three and six months ended June 30, 2017, the Company received \$20 million and \$91 million, respectively, in cash from sales of MSRs that have been derecognized and removed from the Condensed Consolidated Balance Sheets. During the three and six months ended June 30, 2018, the Company received an additional \$1 million and \$8 million, respectively, in cash related to document holdback from sales of MSRs that have been accounted for as a secured borrowing arrangement. As of June 30, 2018, the Company has a \$34 million gross accounts receivable related to holdback from executed MSR sales and transfers to address indemnification claims and mortgage loan document deficiencies, which is included in Accounts receivable, net in the Condensed Consolidated Balance Sheets.

MSR Sale Commitments. The following table summarizes the Company's MSRs and its commitments under sale agreements, based on the portfolio as of June 30, 2018:

June 30, 2018 UPB Fair Value

	(In millio	ons)
MSR commitments:		
New Residential	\$5,257	\$ 30
Other counterparties	14	
MSRs capitalized under secured borrowing arrangements and subserviced	45,770	437
Non-committed	1,850	16
Total MSRs	\$52,891	\$ 483

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Commitments to sell MSRs include: (i) private investor MSRs that are committed under a sale agreement with New Residential dated December 28, 2016; (ii) agreements to sell a portion of the Company's newly-created MSRs to third parties through flow-sale agreements, where the Company will have continuing involvement as a subservicer; or (iii) agreements for small portfolio sales of existing MSRs, consistent with its intention to not retain a significant amount of MSRs in the future.

If the remaining sales of private investor MSRs to New Residential are completed, the Company does not anticipate retaining a significant amount of capitalized MSRs in the future. The final proceeds the Company may receive from New Residential is dependent on the portfolio composition at each transfer date and are subject to the approvals of multiple counterparties, including origination sources, investors and trustees, as well as other customary closing requirements. In addition, the Company has commitments to transfer approximately \$94 million of Servicing advances to New Residential (based on the June 30, 2018 portfolio).

In addition to the commitments presented on the preceding table, as of June 30, 2018, the Company had commitments to sell MSRs through third-party flow sales related to \$9 million of the unpaid principal balance of Mortgage loans held for sale and Interest rate lock commitments that are expected to result in closed loans.

## Sales of Mortgage Loans

Residential mortgage loans are sold through one of the following methods: (i) sales to or pursuant to programs sponsored by Fannie Mae, Freddie Mac and the Government National Mortgage Association (collectively, the "Agencies") or (ii) sales to private investors. The Company may have continuing involvement in mortgage loans sold by retaining MSRs and/or recourse obligations, as discussed further in Note 11, 'Commitments and Contingencies'.

The following table sets forth information regarding cash flows relating to loan sales in which the Company has continuing involvement:

Six Months Ended June 30, 2018 2017 (In millions) Proceeds from new loan sales or securitizations \$584 \$1.651 Servicing fees from capitalized portfolio (1) 29 104 Purchases of previously sold loans (2) (2 ) (15 Servicing advances (3) (244) (627) Repayment of servicing advances (3) 301 782

<sup>(1)</sup> Includes servicing fees, late fees and other ancillary servicing revenue in which the Company has continuing involvement.

<sup>(2)</sup> Includes purchases of repurchase eligible loans and excludes indemnification payments to investors and insurers of the related mortgage loans.

Outstanding servicing advance receivables are presented in Servicing advances, net in the Condensed Consolidated Balance Sheets, except for advances related to loans in foreclosure or real estate owned, which are included in

<sup>(3)</sup> Other assets. During the six months ended June 30, 2018, repayment of servicing advances for advances associated with sales of MSRs were not significant. During the six months ended June 30, 2017, repayment of servicing advances included \$21 million received for advances associated with sales of MSRs.

During the three and six months ended months ended June 30, 2018, pre-tax gains of \$5 million and \$18 million, respectively, related to the sale or securitization of residential mortgage loans were recognized in Gain on loans held for sale, net in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

During the three and six months ended months ended June 30, 2017, pre-tax gains of \$46 million and \$95 million, respectively, related to the sale or securitization of residential mortgage loans were recognized in Gain on loans held for sale, net in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 5. Derivatives

The Company's primary derivative instrument is forward delivery commitments, which relate to interest rate and price risk for mortgage loans held for sale and interest rate lock commitments. Derivative instruments are recorded in Other assets and Other liabilities in the Condensed Consolidated Balance Sheets. The Company does not have any derivative instruments designated as hedging instruments.

The following table summarizes the gross notional amount of derivatives:

June 3December 31, 2018 2017 (In millions)

Interest rate lock commitments \$51 \$ 139 Forward delivery commitments 126 614

As of June 30, 2018 and December 31, 2017, the value of forward delivery commitments subject to master netting arrangements were not significant. As of June 30, 2018 and December 31, 2017, there were \$2 million and \$4 million of interest rate lock commitment assets not subject to master netting arrangements.

The following table summarizes the gains (losses) recorded in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) for derivative instruments:

Three Six
Months Months
Ended Ended
June 30, June 30,
2018017 2018017
(In millions)

Gain on loans held for sale, net:

Interest rate lock commitments \$4 \$7 \$7 \$19 Forward delivery commitments — (1 ) 5 (2 )

### 6. Fair Value Measurements

The Company updates the valuation of each instrument recorded at fair value on a quarterly basis, evaluating all available observable information, which may include current market prices or bids, recent trade activity, changes in the levels of market activity and benchmarking of industry data. The assessment also includes consideration of identifying the valuation approach that would be used currently by market participants. If it is determined that a change in valuation technique or its application is appropriate, or if there are other changes in availability of observable data or market activity, the current methodology will be analyzed to determine if a transfer between levels of the valuation hierarchy is appropriate. Such reclassifications are reported as transfers into or out of a level as of the beginning of the quarter that the change occurs. During the six months ended June 30, 2018, there have been no changes in the valuation methodologies and classification pursuant to the valuation hierarchy.

The incorporation of counterparty credit risk did not have a significant impact on the valuation of assets and liabilities recorded at fair value as of June 30, 2018 or December 31, 2017.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Recurring Fair Value Measurements

The following summarizes the fair value hierarchy for assets and liabilities measured at fair value on a recurring basis:

	June 30,	2018		
	Le <b>ke</b> lvel On <b>E</b> wo		Cash Collateral and Netting	Total
	(In milli	ons)	C	
ASSETS				
Mortgage loans held for sale	\$ <del>-\$</del> 50	\$5	\$ -	-\$55
Mortgage servicing rights		483	_	483
Other assets—Derivative assets:		2		2
Interest rate lock commitments		2	_	2
Assets related to discontinued operations LIABILITIES	—3	_	_	3
Mortgage servicing rights secured liability	\$ <del>-\$</del> -	\$437	\$ -	-\$437
Other liabilities:		·		·
Liability to deliver MSRs		1	_	1
	Decemb	er 31, 2	2017	
		•	2017 Cash	
	December Lekelvel OnEwo	Level	Cash Collateral	Total
	Le <b>ke</b> lvel	Level Three	Cash	
ASSETS	Le <b>ke</b> lvel On <b>E</b> wo	Level Three	Cash Collateral	
Mortgage loans held for sale	Le <b>ke</b> lvel On <b>E</b> wo	Level Three ons)	Cash Collateral	-\$103
Mortgage loans held for sale Mortgage servicing rights	Lekevel OnEwo (In million	Level Three ons)	Cash Collateral and Netting	
Mortgage loans held for sale Mortgage servicing rights Other assets—Derivative assets:	Lekevel OnEwo (In million	Level Three ons) \$9 476	Cash Collateral and Netting	-\$103 476
Mortgage loans held for sale Mortgage servicing rights Other assets—Derivative assets: Interest rate lock commitments	Lekevel OnEwo (In million \$-\$ 94	Level Three ons) \$9 476	Cash Collateral and Netting	-\$103 476
Mortgage loans held for sale Mortgage servicing rights Other assets—Derivative assets:	Lekevel OnEwo (In million	Level Three ons) \$9 476	Cash Collateral and Netting	-\$103 476
Mortgage loans held for sale Mortgage servicing rights Other assets—Derivative assets: Interest rate lock commitments Assets related to discontinued operations LIABILITIES Mortgage servicing rights secured liability	Lekevel OnEwo (In million \$-\$ 94	Level Three ons) \$9 476	Cash Collateral and Netting  \$	-\$103 476
Mortgage loans held for sale Mortgage servicing rights Other assets—Derivative assets: Interest rate lock commitments Assets related to discontinued operations LIABILITIES	Lekevel OnEwo (In million \$-\$ 94	Level Three ons) \$9 476	Cash Collateral and Netting  \$	-\$103 476 4 168

Significant inputs to the measurement of fair value and further information on the assets and liabilities measured at fair value are as follows:

Mortgage Loans Held for Sale ("MLHS"). The Company has elected to record MLHS at fair value which is intended to better reflect the underlying economics and eliminate the operational complexities of risk management activities and hedge accounting requirements. The following table reflects the difference between the carrying amounts of MLHS measured at fair value and the aggregate unpaid principal amount that the Company is contractually entitled to receive at maturity:

June 30, 2018 December 31, 2017

TotalLoans 90 days or more past due and more past due and

		on non-a	accrual		on no	on-accru	al
					statu		
	(In r	nillions)					
Carrying amount	\$55	\$	1	\$ 103	\$	1	
Aggregate unpaid principal balance	55	1		103	2		
Difference	\$	\$		\$ —	\$	(1	)

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Mortgage Servicing Rights. MSRs are classified within Level Three of the valuation hierarchy due to the use of significant unobservable inputs and the inactive market for such assets. The fair value of MSRs is estimated based upon projections of expected future cash flows considering prepayment estimates, the Company's historical prepayment rates, portfolio characteristics, interest rates based on interest rate yield curves, implied volatility and other economic factors. On a quarterly basis, assumptions used in estimating fair value are validated against a number of third-party sources, which may include peer surveys, MSR broker surveys, third-party valuations and other market-based sources. During the three months ended June 30, 2018, the Company updated its fair value assessment of MSRs committed under the sale agreement with New Residential. As of June 30, 2018, the fair value of these committed MSRs to New Residential no longer includes calibration of the valuation model to the pricing associated with the sale agreement based upon the timing of the original agreement and the complexities of completing the sale. See Note 4, 'Servicing Activities' for further discussion of the MSR sale commitments.

The following tables summarize certain information regarding the initial and ending capitalization rate of MSRs:

Six Months Ended June 30, 2018 2017

Initial capitalization rate of additions to MSRs owned 1.12% 1.14%

	June 30, 2018	December 2017	er 31,
MSRs Owned			
Capitalization servicing rate	0.65 %	0.67	%
Capitalization servicing multiple	2.2	2.3	
Weighted-average servicing fee (in basis points)	29	29	
Weighted-average life (years)	4.7	5.7	
	June 30,	Decembe	r 31,
	June 30, 2018	December 2017	er 31,
MSRs Under Secured Borrowing Arrangement	,		er 31,
MSRs Under Secured Borrowing Arrangement Capitalization servicing rate	,	2017	er 31, %
2 2	2018	2017	ŕ
Capitalization servicing rate	2018 0.95 % 3.6	<ul><li>2017</li><li>0.85</li></ul>	ŕ

The significant assumptions used in estimating the fair value of MSRs were as follows (in annual rates):

	June 30,	Decemb	er 31,
	2018	2017	
MSRs Owned			
Weighted-average prepayment speed (CPR)	13.2 %	9.2	%
Option adjusted spread, in basis points (OAS)	736	393	
Weighted-average delinquency rate	11.8 %	12.4	%
	June 30	, Decem	ber 31
	2018	2017	
MSRs Under Secured Borrowing Arrangement	t		
Weighted-average prepayment speed (CPR)	9.9 %	11.2	%

Option adjusted spread, in basis points (OAS) 861 Weighted-average delinquency rate 4.0 928

4.0 % 4.0 %

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table summarizes the estimated change in the fair value of MSRs from adverse changes in the significant assumptions:

	Weighted- Option Average Adjust Prepayment Speed (In millions)	ı ed	Av	eighted- verage elinquency tte		
MSRs Owned						
Impact on fair value of 10% adverse change	\$(3) \$ (1	)	\$	(2	)	
Impact on fair value of 20% adverse change	(5) (2	)	(5		)	
MSRs Under Secured Borrowing Arrangement						
Impact on fair value of 10% adverse change	\$(15) \$ (18	)	\$	(5	)	
Impact on fair value of 20% adverse change	(29) (35	)	(9		)	

The Company's exposure to the change in fair value of MSRs from adverse changes in the significant assumptions is generally limited to those associated with the MSRs owned in the preceding table. Any changes in fair value associated with the MSRs under secured borrowing arrangements fully offset between the MSRs secured asset and the MSRs secured liability, and have no impact to the Company.

These sensitivities are hypothetical and presented for illustrative purposes only. Changes in fair value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Additionally, the impact of a variation in a particular assumption on the fair value is calculated while holding other assumptions constant. In reality, changes in one factor may lead to changes in other factors, which could impact the above hypothetical effects.

Mortgage Servicing Rights Secured Liability. The fair value of MSRs secured liability is classified within Level Three of the valuation hierarchy due to the use of significant unobservable inputs, which is consistent with the fair value methodology of the related MSR asset. The fair value of MSRs secured liability is estimated based upon projections of expected future cash flows of the underlying MSR asset. The cash flow assumptions and prepayment assumptions used in the model are based on various factors, including portfolio characteristics, interest rates based on interest rate yield curves, implied volatility and other economic factors.

The significant assumptions used in estimating the fair value of MSRs secured liability were as follows (in annual rates):

	June	: 30,	Decen	ıber 31,
	2018	3	2017	
Weighted-average prepayment speed (CPR)	9.9	%	11.2	%
Option adjusted spread, in basis points (OAS)	861		928	
Weighted-average delinquency rate	4.0	%	4.0	%

Derivative Instruments. Derivative instruments are classified within Level Two and Level Three of the valuation hierarchy. The average pull through percentage used in measuring the fair value of interest rate lock commitments ("IRLCs") as of June 30, 2018 and December 31, 2017 was 48% and 66%, respectively. The pull through percentage is considered a significant unobservable input and is estimated based on changes in pricing and actual borrower behavior using a historical analysis of loan closing and fallout data. During the six months ended June 30, 2018, the

Company lowered its pull through percentage based upon this historical analysis. In addition, actual loan pull through is compared to the modeled estimates in order to evaluate this assumption each period based on current trends. Generally, a change in interest rates is accompanied by a directionally opposite change in the assumption used for the pull through percentage, and the impact to fair value of a change in pull through would be partially offset by the related change in price.

Liability to Deliver MSRs. The fair value of Liability to deliver MSRs is classified within Level Three of the valuation hierarchy due to the use of significant unobservable inputs, which is consistent with the fair value methodology of the servicing rights within IRLCs. The Company initially established the value of the Liability to deliver MSRs based on the servicing value within the IRLC at inception. Thereafter, the carrying value of this liability is adjusted to fair value at each reporting date, and the changes in value are expected to offset changes in the associated servicing value within the IRLC or MLHS in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) until the MSR is delivered to the counterparty.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Level Three Measurements Activity of assets and liabilities classified withi	n Lev	vel Thr	ee of the	valuation	hierarch	y cons	sisted of	<u>:</u>			
		ee Moi e 30, 20	nths Ende	ed			Three Months Ended June 30, 2017				
	ML	HMISR	IRLCs net	MSRs Secured Liability	Liabilit to Deliver MSRs	ML:	H <b>S</b> MSRs	IRLCs,	MSRs Secured Liabilit		
	(In	million	s)								
Balance, beginning of period Purchases, Issuances, Sales and Settlements:	\$8	\$496	\$ 3	\$ (443 )	\$ (1)		\$596	\$ 4	\$ —		
Purchases Issuances	1			_		3 2	<del></del> 7		(113	`	
Sales	— (4)	(3	_	_	_		(19 )	_	(113	)	
Settlements	(4)	(3	(5)	13	1	(6	) (19 ) )	(7)	1		
Settlements	(3)	(3	) (5 )	13	1		) — ) (12   )	(7)		)	
Realized and unrealized gains (losses) included in:		(3	, (3 )	13	1	(2	) (12 )	(, )	(112	,	
Gain on loans held for sale, net			4		(1)			7			
Change in fair value of MSRs		(10	) —	6	(1 ) —		(29	<i>,</i>	(1	)	
Net interest expense	_		, 	(13)	_	_			(1	)	
		(10	) 4		(1)		(29)	7	(2	)	
Transfers into Level Three	1		_	_ ′	_ ′	6		_	_		
Transfers out of Level Three	(1)					(4	) —				
Balance, end of period	\$5	\$483	\$ 2	\$ (437)	\$ (1)	\$32	\$555	\$ 4	\$ (114	)	
		Month e 30, 20	s Ended 018				Months : 30, 201				
	ML	HMISR:	IRLCs.	MSRs Secured Liability	Liabilit to Deliver MSRs	MLI	H <b>S</b> MSRs	IRLCs,	MSRs Secured Liabilit		
	(In	million	s)								
Balance, beginning of period Purchases, Issuances, Sales and Settlements:	\$9	\$476	\$ 4	\$ (419 )	\$ (2)	\$47	\$690	\$ 9	\$ —		
Purchases	4					5					
Issuances	_	3	_	_		3	18	_	(113	)	
Sales	(9)	(9	) —	—			) (95	_			
Settlements	_	_	(9)	27	3	(9		(24)	1		
Realized and unrealized gains (losses) included	(5)	(6	) (9 )	27	3	(18	) (77 )	(24)	(112	)	
in: Gain on loons hald for sale not			7		(2)			10			
Gain on loans held for sale, net Change in fair value of MSRs		<del></del> 13	7	(18	(2)		(58)	19	<u></u>	`	
Net interest expense		13		(18 ) (27 )		1	(30)	_	(1 (1	)	
Thei interest expense		13	7		(2)	1	(58)	<u> </u>	(2	)	
Transfers into Level Three		13	,	(75)	(2)		(50)	1)	(2	,	
Transfers into Level Tillee	3					11					

Transfers out of	of Level Three
Balance, end o	of period

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Transfers into Level Three generally represent mortgage loans held for sale with performance issues, origination flaws, or other characteristics that impact their salability in active secondary market transactions. Transfers out of Level Three represent Scratch and Dent loans that were foreclosed upon and loans that have been cured.

Unrealized gains (losses) included in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) related to assets and liabilities classified within Level Three of the valuation hierarchy that are included in the Condensed Consolidated Balance Sheets were as follows:

Three Six
Months Months
Ended Ended
June 30, June 30,
20182017 20182017
(In millions)

Gain on loans held for sale, net \$2 \$4 \$4 \$7 Loan servicing income, net (2)(4)(1)(6)

### Fair Value of Other Financial Instruments

As of June 30, 2018 and December 31, 2017, all financial instruments were either recorded at fair value or the carrying value approximated fair value, with the exception of Debt. For financial instruments that were not recorded at fair value, such as Cash and cash equivalents, Restricted cash, Accounts receivable and Servicing advance receivables, the carrying value approximates fair value due to the short-term nature of such instruments.

Debt. The total fair value of Debt as of June 30, 2018 and December 31, 2017 was \$180 million and \$244 million, respectively, and is measured using Level Two and Level Three inputs. As of June 30, 2018, the fair value was estimated using the following valuation techniques: (i) Level Two, \$59 million was measured using observable spreads and terms for recent pricing of similar instruments; and (ii) Level Three, \$121 million was measured considering contractual pricing and historical broker price quotes, which are intended to reflect fair value, due to the limited trading on the Company's unsecured term notes.

### 7. Exit Costs

### PLS Exit

In November 2016, the Company announced its plan to exit the PLS business which has been previously reported within the Mortgage Production segment. This business channel provided end-to-end origination services to financial institution clients, and represented a significant percentage of the Company's historical total mortgage production volume. The Company made the decision to exit this business due to elevated operating losses, increasing regulatory and client customization costs and a shrinking market for financial institution origination services. Refer to Note 8, 'Discontinued Operations' for additional information.

All of the exit costs related to the PLS exit program relate to discontinued operations and have been presented within Income (loss) from discontinued operations, net of tax in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss). The following is a summary of expenses incurred to-date, including an estimate of remaining and total program costs:

Six Months Ended June 30, 2018
Sever Encidity Contract Non-Cash Total and Exit Termination Charges & Term Creation & Other Impairments

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	Ben (In r	efits nillions)	Cos	sts			
Costs incurred in current year:							
First quarter	\$	\$ —	\$	2	\$		\$ 2
Second quarter	_	_			_		_
	—		2				2
Cumulative costs recognized in prior years	34	6	17		11		68
Estimate of remaining costs (1)	—	16	2				18
Total	\$34	\$ 22	\$	21	\$	11	\$ 88

The Company expects to incur substantially all of the remaining exit costs during the remainder of 2018, a (1) significant portion of which relate to facility costs that are dependent upon the timing of when we vacate certain facilities.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Reorganization

In February 2017, the Company announced its intention to operate as a smaller business that is focused on subservicing and portfolio retention services. Costs estimated for this Reorganization exit program, which are presented separately from the PLS exit program, include severance, acceleration of existing retention and incentive awards and other costs to execute the reorganization and change the focus of the Company's operations.

The following is a summary of expenses incurred to-date, including an estimate of remaining and total program costs:

	Six Months Ended June 30, 2018							
	Terr Ben	erance Facilit Exit. mination Costs efits millions	1 & Other Costs	Non-Cash Charges & Impairments		Total		
Costs incurred in current year:								
First quarter	\$1	\$	_\$ -	<b>-</b> \$	1	\$ 2		
Second quarter	_			_				
	1		_	1		2		
Cumulative costs recognized in prior years	30	2	1	2		35		
Estimate of remaining costs	1					1		
Total Exit and disposal costs	32	2	1	3		38		
Less: Exit and disposal costs related to discontinued operations (1)	19	2	1	3		25		
Total Exit and disposal costs related to continuing operations	\$13	\$	_\$ -	<b>-</b> \$		\$ 13		

<sup>(1)</sup> Amounts include the estimate of remaining program costs.

The following is a summary of the Reorganization program costs by segment as of June 30, 2018:

Continuing

Communi	5		
-		continued erations	Total
\$ <b>—</b> \$ —	\$	2	\$ 2
			_
	2		2
2 11	22		35
	1		1
\$2 \$ 11	\$	25	\$ 38
	Operation Mortgage Ser Other Segment (In million	Operations  Mortgage Servoting Segment (In millions)  \$_\$ _ \$ \$	Operations  Mortgage Servoting Operations  Segment (In millions)  \$-\$ - \$ 2

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### **Exit Cost Liability**

The following tables provide a summary of the aggregate activity of the exit cost liability for both the PLS exit program and the Reorganization exit program, including those balances related to discontinued operations:

	Six Months Ended June 30, 2018							
	Sever	rance Contract Facility Termination						
	and	Fy	it		Teri	ninat	ion	Total
	Term	ina	tio	n	& C	ther		1 Otal
	Bene	fits	วรเร	•	Cos	ts		
	(In m	illio	ons	s)				
Balance, beginning of period	\$43	\$	2		\$	8		\$53
Charges	1	_			3			4
Paid	(30)	(1		)	(10		)	(41)
Balance, end of period	\$14	\$	1		\$	1		\$16
	Six M	1on	ths	s E	nded	June	30,	2017
	Sever	anc	e <sub>1</sub>	:4	Con	tract		
	and	га	cil	пу	Teri	ninat	ion	T . 1
	Term	.Ex ina	1t t10	n	& C	ther		Total
	Bene	L.C	sts	8	Cos	ts		
	(In m	illio	ons	s)				
Balance, beginning of period	\$22	\$	_	_	\$	3		\$25
Charges	29	6			8			43
Paid	(1)	(6	`	)				(7)
Adjustments (1)	4	_	. ′					4
Balance, end of period	\$54	\$			\$	11		\$65

<sup>(1)</sup> This adjustment represents previously accrued amounts of existing retention and incentive awards for exiting employees that will be paid out upon termination.

### 8. Discontinued Operations

In November 2016, the Company announced its plan to exit the PLS business. In February 2017, the Company announced its intention to operate as a smaller business that is focused solely on subservicing and portfolio retention services, and exit the Real Estate channel. As a result, the Company would exit the PLS business through the run-off of operations, and exit the Real Estate channel through the sale of certain assets of PHH Home Loans and its subsidiaries and subsequent run-off of the operations, both of which were previously reported within the Mortgage Production segment. Refer to Note 7, 'Exit Costs' and Note 12, 'Variable Interest Entities' for additional information.

The Company determined that the exits of the PLS business and Real Estate channel represented a strategic shift that met the criteria to be reported as discontinued operations upon completion of substantially all of the run-off activities of these businesses, which occurred during the three months ended March 31, 2018. Accordingly, the results of the PLS business and Real Estate channel have been presented as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), and are excluded from continuing operations and segment results for all periods presented. Certain corporate overhead costs that were previously allocated to the PLS business and Real Estate channel for segment reporting purposes were determined to not directly support the discontinued operations, and those costs are presented in continuing operations.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Results of Operations

The results of discontinued operations are summarized below:

	(In millio	
Net revenues	\$2 \$81	\$9 \$155
Total expenses	<b>—</b> 90	11 192
Loss before income taxes	2 (9 )	(2)(37)
Income tax benefit	— (1)	— (11 )
Net loss	2 (8)	(2)(26)
Less: net loss attributable to noncontrolling interest	<b>—</b> (4 )	— (8 )
Income (loss) from discontinued operations attributable to PHH Corporation, net of tax	\$2 \$(4)	\$(2) \$(18)

### Assets and Liabilities

The carrying amounts of major classes of assets and liabilities related to discontinued operations consisted of the following:

ASSETS	2018	Becember 331, 2017 millions)
Cash and cash equivalents	\$ —	\$ 33
Restricted cash	1	8
Mortgage loans held for sale	3	167
Accounts receivable, net	—	5
Other assets		1
Total assets related to discontinued operations	\$ 4	\$ 214
LIABILITIES		
Accounts payable and accrued expenses	\$8	\$ 43
Mortgage warehouse and advance facilities	1	135
Mandatorily redeemable noncontrolling interest	—	20
Other liabilities	—	1
Total liabilities related to discontinued operations	\$ 9	\$ 199

#### Cash Flows

The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statements of Cash Flows. There was no significant depreciation and amortization or capital expenditures for discontinued operations during either period. The following table summarizes the significant adjustments necessary to reconcile Net loss to net cash provided by operating activities that relate to discontinued operations:

Six Months Ended June 30, 2018 2017

	(In millions)
Capitalization of originated mortgage servicing rights	\$(2) \$(10)
Origination of mortgage loans held for sale	(52) (3,185)
Proceeds on sale of and payments from mortgage loans held for sale	208 3,226
Net gain on interest rate lock commitments, mortgage loans held for sale and related derivatives	(1 ) (100 )
Deferred income tax benefit	— (11 )

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Continuing Involvement

The Company's continuing involvement with these businesses is generally limited to certain indemnification and guarantee obligations, including those associated with lease arrangements and loan repurchases and indemnifications as described below.

Lease Arrangements. During 2017, the Company entered into assignments with LenderLive Network, LLC ("LenderLive") and Guaranteed Rate Affinity, LLC ("GRA") related to certain facility leases that were transferred in connection with transactions associated with the PLS business and Real Estate channel exits. Under the terms of the original facility leases, the Company remains jointly and severally obligated with LenderLive and GRA for performance under the lease agreements. As of June 30, 2018, the total amount of potential future lease payments under this guarantee with LenderLive was \$12 million and extend into 2023. The total amount of potential future lease payments under this guarantee with GRA was \$1 million and extend into 2021. However, the Company does not believe any amount of loss under these guarantees is probable.

Loan Repurchases and Indemnifications. At the time a loan is sold, representations and warranties are provided to investors and insurers which may result in a repurchase of the mortgage loan, or an indemnification to the investor against loss in the event of a breach of representations and warranties. The representation and warranties made by us are set forth in our loan sale agreements and relate to, among other things, the ownership of the loan, the validity of the lien securing the loan, the underwriting standards required by the investor and the loan's compliance with applicable local, state and federal laws. Refer to Note 11, 'Commitments and Contingencies' for additional information.

### 9. Debt and Borrowing Arrangements

The following table summarizes the components of Debt:

	June 30, 2018						December 3 2017	
	Ralance			nterest Available ate <sup>(1)</sup> Capacity <sup>(2)</sup>		Ba	lance	
	(In mil							
Committed warehouse facilities	\$36	4.3	%	\$	63	\$	67	
Uncommitted warehouse facilities	3			222	2	18		
Servicing advance facility	20	3.8	%	5		32		
Mortgage warehouse and advance facilities	59					11	7	
Term notes due in 2019	97	7.375	%	n/a		97		
Term notes due in 2021	22	6.375	%	n/a		22		
Unsecured credit facilities		_		3		—		
Unsecured debt, face value	119					11	9	
Debt issuance costs	(1)					(1		)
Unsecured debt, net	118					11	8	
Total	\$177					\$	235	

<sup>(1)</sup> Interest rate shown represents the stated interest rate of outstanding borrowings, which may differ from the effective rate due to the amortization of premiums, discounts and issuance costs. Warehouse facilities and the servicing advance facility are variable-rate. Rate shown for Warehouse facilities represents the weighted-average

rate of current outstanding borrowings.

Capacity is dependent upon maintaining compliance with, or obtaining waivers of, the terms, conditions and covenants of the respective agreements, including asset-eligibility requirements. Available capacity has been reduced by amounts that have been drawn related to discontinued operations, as detailed in Note 8, 'Discontinued Operations'.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Assets held as collateral that are not available to pay the Company's general obligations as of June 30, 2018 consisted of:

	Servicing Warehouse Advance Facilities Facility	Subservicing Advance Liabilities (1)	MSRs Secured Liability
	(In millions)		
Restricted cash	\$— \$ 10	\$ —	\$ —
Servicing advances	<b>—</b> 46	194	
Mortgage loans held for sale (unpaid principal balance)	40 —		_
Mortgage servicing rights		_	437
Total	\$40 \$ 56	\$ 194	\$ 437

Under the terms of certain subservicing arrangements, the subservicing counterparty is required to fund servicing advances for their respective portfolios of subserviced loans. A subservicing advance liability is recorded for cash received from the counterparty to fund advances and is repaid to the counterparty upon the collection of the mortgage servicing advance receivables.

The following table provides the contractual debt maturities as of June 30, 2018:

	War Faci	eņo	rvicing use lvance cility	Unsecured Debt	Total
			ions)		
Within one year	\$39	\$	20	\$ —	\$59
Between one and two years	_			97	97
Between two and three years	_			_	
Between three and four years	_	—		22	22
Between four and five years	_			_	
Thereafter	_	—		_	
	\$39	\$	20	\$ 119	\$178

See Note 6, 'Fair Value Measurements' for the measurement of the fair value of Debt.

### Net Interest Expense

The following table summarizes the components of Net interest expense:

	Three	Six Months
	Months	
	Ended	Ended
	June 30,	June 30,
	2018 2017	2018 2017
	(In millions)	)
Interest income	\$4 \$7	\$7 \$13
Secured interest expense	(2)(3)	(4 ) (7 )
MSRs secured interest expense (1)	(13)(1)	(27)(1)
Unsecured interest expense	<b>—</b> (9 )	(1 ) (19 )

<sup>(2)</sup> Represents MSRs that are accounted for as a secured borrowing arrangement.

Net interest expense \$(11) \$(6) \$(25) \$(14)

MSRs secured interest expense is the implied interest cost on the MSRs secured liability. MSRs secured interest

<sup>(1)</sup> expense fully offsets the estimated yield on capitalized MSRs treated as a secured borrowing arrangement, which is included within Loan servicing income, net.

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#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Mortgage Warehouse Facilities

Mortgage warehouse facilities primarily represents variable-rate asset-backed facilities to support the origination of mortgage loans, which provide creditors a collateralized interest in specific mortgage loans that meet the eligibility requirements under the terms of the facility. The source of repayment of the facilities is typically from the sale or securitization of the underlying loans into the secondary mortgage market. The Company evaluates its capacity needs for warehouse facilities, and adjusts the amount of available capacity under these facilities in response to the current mortgage environment and origination needs. During the three months ended June 30, 2018, the Company further reduced its total capacity in response to lower forecasted capacity needs.

On March 29, 2018, the Company extended the committed mortgage repurchase facility with Wells Fargo through October 2, 2018 and the capacity was reduced to \$50 million at the Company's request.

On April 3, 2018, the committed repurchase facility with Bank of America expired and was not renewed at the Company's request.

On April 25, 2018, the Company extended the mortgage repurchase facility with Barclays Bank PLC through October 29, 2018 and the committed capacity was reduced to \$50 million at the Company's request, and the uncommitted capacity remained at \$25 million.

### Servicing Advance Facility

On April 16, 2018, PHH Servicer Advance Receivables Trust 2013-1 ("PSART"), an indirect, wholly-owned subsidiary of the Company extended the revolving period and extended the final maturity date of the note purchase agreement with Wells Fargo Bank for the Series 2015-1 variable funding notes to October 15, 2018. On March 15, 2018, the aggregate maximum principal amount was reduced to \$25 million.

#### **Debt Covenants**

In connection with the extension of the mortgage warehouse and servicing advance facilities, certain financial covenants have been modified. Among other covenants, certain committed facilities require that the Company maintain: (i) net worth, adjusted to include any capital distributions and changes in fair value of mortgage servicing rights up to a maximum aggregate amount of \$334 million, of at least \$400 million on the last day of each fiscal month of the second quarter of 2018 and \$365 million on the last day of each fiscal month thereafter; (ii) a ratio of indebtedness to tangible net worth (adjusted to include any capital distributions and changes in fair value of mortgage servicing rights up to a maximum aggregate amount of \$334 million) of no greater than 4.50 to 1; (iii) a ratio of unsecured indebtedness (reduced by cash and cash equivalents in excess of \$40 million) to tangible net worth (adjusted to include any capital distributions and changes in fair value of mortgage servicing rights up to a maximum aggregate amount of \$334 million) of not more than 1.25 to 1; and (iv) maintenance of \$250 million of cash and cash equivalents (adjusted to include capital distributions up to a maximum aggregate amount of \$150 million) in excess of its recorded liability for legal and regulatory matters through June 30, 2018, and \$225 million at all times thereafter. These covenants represent the most restrictive net worth, liquidity, and debt to equity covenants; however, certain other outstanding debt agreements contain liquidity and debt to equity covenants that are less restrictive.

The Company was in compliance with all financial covenants related to its debt arrangements for the six months ended June 30, 2018.

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#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 10. Income Taxes

For the three and six months ended June 30, 2018 and 2017, interim income tax benefits were recorded by applying a projected full-year effective income tax rate to the quarterly Loss before income taxes for results that are deemed to be reliably estimable. For 2017, certain items are considered not to be reliably estimable, and therefore, discrete year-to-date income tax provisions are recorded on those items.

The Company conducts periodic evaluations of positive and negative evidence to determine whether it is more likely than not that the deferred tax asset can be realized in future periods. In these evaluations, the Company gives more significant weight to objective evidence, such as actual financial condition and historical results of operations, as compared to subjective evidence, such as projections of future taxable income or loss.

For the three-year periods ended December 31, 2017, the Company is in a material cumulative pre-tax loss position. The Company expects to maintain a full valuation allowance on our deferred tax assets until there is sufficient evidence to support the reversal of all, or some portion of, those allowances. As a result of these evaluations, the effective tax rate was not significant for the three and six months ended June 30, 2018 and the Company has recognized a full valuation allowance of \$87 million for the deferred tax assets at June 30, 2018.

The effective tax rates for the three and six months ended June 30, 2017 were (44.3)% and (37.5)% on pre-tax losses from continuing operations of \$75 million and \$152 million, respectively.

### 11. Commitments and Contingencies

### **Legal Contingencies**

The Company and its subsidiaries are routinely, and currently, defendants in various legal proceedings that arise in the ordinary course of PHH's business, including class actions and other private and civil litigation. These proceedings are generally based on alleged violations of consumer protection laws (including the Real Estate Settlement Procedures Act ("RESPA")), the Telephone Consumer Protection Act of 1991 and the Servicemember's Civil Relief Act of 2003, employment laws, laws governing our mortgage servicing and lending activities and contractual obligations. Similar to other mortgage loan originators and servicers, the Company and its subsidiaries are also routinely, and currently, subject to government and regulatory examinations, investigations and inquiries or other requests for information. The resolution of these various legal and regulatory matters may result in adverse judgments, fines, penalties, injunctions and other relief against the Company as well as monetary payments or other agreements and obligations. In particular, legal proceedings brought under RESPA and other federal or state consumer protection laws that are ongoing, or may arise from time to time, may include the award of treble and other damages substantially in excess of actual losses, attorneys' fees, costs and disbursements, and other consumer and injunctive relief. These proceedings and matters are at varying procedural stages and the Company may engage in settlement discussions on certain matters in order to avoid the additional costs of engaging in litigation.

The outcome of legal and regulatory matters are difficult to predict or estimate and the ultimate time to resolve these matters may be protracted. In addition, the outcome of any legal proceeding or governmental and regulatory matter may affect the outcome of other pending legal proceedings or governmental and regulatory matters.

A liability is established for legal and regulatory contingencies when it is probable that a loss has been incurred and the amount of such loss can be reasonably estimated. The Company recognizes legal costs associated with loss

contingencies as they are incurred. In light of the inherent uncertainties involved in litigation, legal proceedings and other governmental and regulatory matters, it is not always possible to determine a reasonable estimate of the amount of a probable loss, and the Company may estimate a range of possible loss for consideration in its estimates. The estimates are based upon currently available information and involve significant judgment taking into account the varying stages and inherent uncertainties of such matters. Accordingly, the Company's estimates may change from time to time and such changes may be material to the consolidated financial results.

As of June 30, 2018, the Company's recorded liability associated with legal and regulatory contingencies was \$16 million and is presented in Other liabilities in the Condensed Consolidated Balance Sheets. Given the inherent uncertainties and status of the Company's outstanding legal proceedings, the range of reasonably possible losses cannot be estimated for all matters. For matters

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

where the Company can estimate the range, the Company believes reasonably possible losses in excess of the recorded liability are not significant as of June 30, 2018.

There can be no assurance that the ultimate resolution of these matters will not result in losses in excess of the Company's recorded liability, or in excess of the estimate of reasonably possible losses. As a result, the ultimate resolution of any particular legal matter, or matters, could be material to the Company's results of operations or cash flows for the period in which such matter is resolved.

In March 2018, the Company entered into a Release and Settlement Agreement with an insurance carrier to settle certain claims and other matters associated with the Company's previously disclosed legal and regulatory settlements. The Company received a settlement payment of \$15 million during the three months ended March 31, 2018 which was accounted for as a gain when the payment was received, and recorded within Other income in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss). In addition, the Company is currently in discussions with its insurance carriers about additional insurance claims for other regulatory matters and any insurance proceeds from these claims would represent a gain contingency which will be recognized if, and when, realized or realizable and earned.

The following are descriptions of the Company's significant legal and regulatory matters:

BCFP Enforcement Action. In January 2014, the Bureau of Consumer Financial Protection (the "BCFP") initiated an administrative proceeding alleging that the Company's reinsurance activities, including its mortgage insurance premium ceding practices, have violated certain provisions of RESPA and other laws enforced by the BCFP. Through its reinsurance subsidiaries, the Company assumed risk in exchange for premiums ceded from primary mortgage insurance companies.

In June 2015, the Director of the BCFP issued a final order requiring the Company to pay \$109 million, based upon the gross reinsurance premiums the Company received on or after July 21, 2008. Subsequently, the Company filed an appeal to the United States Court of Appeals for the District of Columbia Circuit (the "Court of Appeals").

In October 2016, the Court of Appeals issued its decision, vacating the decision of the Director of the BCFP, and finding in favor of the Company's arguments, among others, around the correct interpretations of Section 8 of RESPA, the applicability of prior HUD interpretations around captive re-insurance and the applicability of statute of limitations to administrative enforcement proceedings at the BCFP. In February 2017, the Court of Appeals granted the BCFP's request to rehear the case en banc and oral arguments took place in May 2017.

In January 2018, the en banc Court of Appeals reinstated the October 2016 panel decision as it related to the RESPA issues, which included vacating the BCFP's order imposing \$109 million in disgorgement penalties. In February 2018, the en banc court remanded the matter back to the BCFP for further proceedings in compliance with the reinstated panel opinion. In June 2018, the Acting Director of the BCFP filed an Order to dismiss the administrative proceeding against the Company which closed out the matter without penalty. There was no impact to the Company's financial statements during the six months ended June 30, 2018 from this matter.

Other Subpoenas and Investigations. The Company previously disclosed that it had received a document subpoena from the U.S. Attorney's Office for the Southern District of New York which requested production of certain documents related to, among other things, foreclosure expenses that the Company incurred in connection with the foreclosure of loans insured or guaranteed by FHA, Fannie Mae or Freddie Mac. In March 2018, the United States District Court for the Southern District of New York entered an order unsealing a qui tam lawsuit that originally had

been filed in that District in 2012, and which had been the basis for the government's investigation. At that time, the Court also disclosed that the U.S. Attorney's Office for the Southern District of New York has declined to intervene against all servicer defendants named in the qui tam complaint, including the Company. Notwithstanding the decision of the U.S. Attorney's Office, in April 2018 the private plaintiff that had initiated the qui tam suit filed a Third Amended Complaint in that action naming a number of servicer defendants and other defendants, including the Company. The Company subsequently filed a motion to dismiss, and in June 2018 the United States District Court for the Southern District of New York issued an order granting the Company's motion and dismissed the claims against the Company with prejudice. The action remains pending with respect to certain other servicer defendants.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### Repurchase and Foreclosure-Related Reserves

Repurchase and foreclosure-related reserves are maintained for probable losses related to repurchase and indemnification obligations and for on-balance sheet loans in foreclosure and real estate owned. A summary of the activity in repurchase and foreclosure-related reserves is as follows:

J 1			
	Six 1	M	onths
	Ende	ed	
	June	3	0,
	2018	3	2017
	(In r	ni	llions)
Balance, beginning of period	\$40		\$73
Realized losses	(4	)	(13)
Increase (decrease) in reserves due to:			
Changes in assumptions	(1	)	2
New loan sales			1
Balance, end of period	\$35		\$63

Repurchase and foreclosure-related reserves consist of the following:

June **December** 31, 2018 2017 (In millions) Loan repurchase and indemnification liability \$27 \$ Adjustment to value for real estate owned 9 Allowance for probable foreclosure losses 2 \$35 \$ Total 40

Loan Repurchases and Indemnifications. The liability for loan repurchases and indemnifications represents management's estimate of probable losses based on the best information available and requires the application of a significant level of judgment and the use of a number of assumptions including borrower performance, investor demand patterns, expected relief from the expiration of repurchase obligations, the expected success rate in defending against requests and estimated loss severities.

The Company's exposure to repurchase and indemnification claims consists primarily of estimates for claims from private investors, losses for specific non-performing loans where the Company believes it will be required to indemnify the investor and losses from government mortgage insurance programs. As of June 30, 2018, the estimated amount of reasonably possible losses in excess of the recorded liability was not significant.

The maximum amount of losses cannot be estimated because the Company does not service all of the loans for which it has provided representations or warranties. As of June 30, 2018, \$39 million of loans have been identified in which the Company has full risk of loss or has identified a breach of representation and warranty provisions; 20% of which were at least 90 days delinquent (calculated based upon the unpaid principal balance of the loans).

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#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 12. Variable Interest Entities

#### Servicing Advance Receivables Trust

As of June 30, 2018, the Company's only variable interest entity relates to the PHH Servicer Advance Receivables Trust ("PSART") and the PHH Servicer Advance Funding Depositor, LLC (the "Depositor") (collectively, the "Servicing Advance Receivables Trust"). PSART is a special purpose bankruptcy remote trust and was formed for the purpose of issuing asset-backed notes secured by servicing advance receivables. The Company has been the primary beneficiary of PSART and the Depositor since its inception, based on their nature and purpose, and there have been no current period events that would change that conclusion, or impact their status as a variable interest entity. Refer to the Condensed Consolidated Balance Sheets for the assets and liabilities of PSART.

#### PHH Home Loans

PHH Home Loans was a joint venture between the Company and Realogy, which provided mortgage origination services for brokers associated with brokerages owned or franchised by Realogy, and represented substantially all of the Real Estate channel. As of December 31, 2017, the Company was contractually obligated to purchase Realogy's 49.9% ownership interest in the PHH Home Loans joint venture ("JV Interests Purchase") on or before March 19, 2018, for an amount equal to its interest in the residual equity of PHH Home Loans.

On March 19, 2018, the Company completed the JV Interests Purchase for a total of \$19 million in cash, and PHH Home Loans became a wholly-owned subsidiary of PHH. Since the settlement of the JV Interests Purchase agreement was not fixed and PHH Home Loans generated a net loss during the three months ended March 31, 2018, the Company did not adjust the carrying amount of the liability below the initially recorded amount as of December 31, 2017. As a result, during the six months ended June 30, 2018, the Company recognized a \$1 million extinguishment gain upon purchase which represented the difference between the redemption amount and the carrying amount of Realogy's interests, and was recorded in Income (loss) from discontinued operations, net of tax within the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss).

During 2018, the Company reconsidered PHH Home Loans entity's status as a variable interest entity due to the changes in PHH Home Loans governing documents upon settlement of the JV Interests Purchase and the completion of substantially all of the wind-down activities of the Real Estate channel. Upon the completion of the JV Interests Purchase, the Company determined that PHH Home Loans was no longer a variable interest entity. In addition, the results of PHH Home Loans are now presented as discontinued operations as part of the Real Estate channel, as further discussed in Note 8, 'Discontinued Operations'. As of December 31, 2017, the total assets and liabilities of PHH Home Loans were \$98 million and \$51 million, respectively.

### 13. Segment Information

During the three months ended March 31, 2018, the Company completed substantially all of the run-off activities of the PLS business and Real Estate channel. Accordingly, the results of these businesses have been presented as discontinued operations, and excluded from continuing operations and segment results for all periods presented. Refer to Note 8, 'Discontinued Operations' for additional information.

Continuing operations are conducted through the following two reportable segments:

Mortgage Servicing — acts as a subservicer for clients that own the underlying mortgage servicing rights and performs servicing activities for owned mortgage servicing rights.

Mortgage Production — provides portfolio origination retention services to subservicing clients and sells the related mortgage loans in the secondary market.

The Company's operations are located in the U.S. The heading Other includes expenses that are not allocated back to the two reportable segments, which may include certain Exit and disposal costs, Professional and third-party service fees incurred related to strategic actions and certain general corporate overhead expenses that were previously allocated to the PLS business and Real Estate channel. Management evaluates the operating results of each of the reportable segments based upon Net revenues and Segment profit or loss, which is presented as the Income or loss before income tax expense or benefit.

Total

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Segment results were as follows:

Total Assets

June 30, December 31,

2018 2017

Mortgage Servicing segment \$861 \$919

Mortgage Production segment 103 191

Other 474 487

Assets related to discontinued operations 4 214

\$1,442 \$ 1,811

Net Revenues

Three Six
Months Months
Ended Ended
June 30, June 30,
20182017 20182017

(In millions)

 Mortgage Servicing segment
 \$29
 \$21
 \$73
 \$48

 Mortgage Production segment
 6
 10
 12
 23

 Total
 \$35
 \$31
 \$85
 \$71

Segment Loss

Three Months Ended June 30,

2018 2017 2018 2017

(In millions)

Mortgage Servicing segment \$(21) \$(43) \$(27) \$(77) Mortgage Production segment (14) (7) (30) (15) Other (1) (25) (5) (60) Total \$(36) \$(75) \$(62) \$(152)

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Cautionary Note Regarding Forward-Looking Statements and our Condensed Consolidated Financial Statements and Part I—Item 1. Business, Part I—Item 1A. Risk Factors, Part II—Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and our Consolidated Financial Statements included in our 2017 Form 10-K.

We provide servicing and portfolio retention solutions to investors of MSRs, financial and wealth management institutions, regional and community banks, and credit unions. We conduct our business through two reportable segments: Mortgage Servicing, which acts as a subservicer for clients that own the underlying mortgage servicing rights and performs servicing activities for owned mortgage servicing rights, and Mortgage Production, which provides portfolio origination retention services to subservicing clients and sells the related mortgage loans in the secondary market.

We determined that substantially all of the run-off activities of the Private Label Services ("PLS") business and Real Estate channel were completed during the three months ended March 31, 2018. Accordingly, the results of the PLS business and Real Estate channel have been presented as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), and are excluded from continuing operations and segment results for all periods presented. Refer to "Results of Operations—Discontinued Operations" for additional information.

Our Management's Discussion and Analysis of Financial Condition and Results of Operations is presented in sections as follows:

Executive Summary
Results of Operations
Risk Management
Liquidity and Capital Resources
Critical Accounting Policies and Estimates
Recently Issued Accounting Pronouncements

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#### **EXECUTIVE SUMMARY**

Proposed Merger with Ocwen Financial Corporation

On February 27, 2018, we entered into a definitive Agreement and Plan of Merger with Ocwen Financial Corporation ("Ocwen"), and POMS Corp ("MergerSub") pursuant to which all of PHH's outstanding common stock will be acquired by Ocwen in a merger of MergerSub with and into PHH with PHH surviving (the "Merger") in an all cash transaction valued at approximately \$360 million, or \$11.00 per share on a fully-diluted basis. On June 11, 2018, our stockholders approved the Merger. The Merger remains subject to, in addition to various other customary closing conditions, state licensing, and other governmental and regulatory approvals and PHH maintaining cash and adjusted net worth above certain thresholds.

We continue to operate the business and are focused on taking the necessary actions to ensure we meet all of the closing conditions, including obtaining the requisite approvals and maintaining the minimum net worth and cash balances required to close the merger transaction.

See "Part I—Item 1A. Risk Factors—Risks Related to Our Strategies—"We may fail to consummate the proposed Merger, and uncertainties related to the consummation of the Merger may have a material adverse effect on our business, financial position, results of operations and cash flows, and negatively impact the price of our Common stock." in our 2017 Form 10-K.

**Business Update** 

During the second quarter of 2018, we continued to operate under our new business model and we remain on track to achieve our remaining overhead cost reductions, including the changes to our facilities and information technology infrastructures, by the end of 2018. In addition, in June 2018, the Acting Director of the Bureau of Consumer Financial Protection filed an Order to dismiss the administrative proceeding against us which closed out the matter without penalty.

Our plans to achieve the desired scale and a profitable business model remain dependent on growth and adding new subservicing units. We have faced headwinds to achieving scale from certain client driven actions, and from the interest rate environment driving a shift to a purchase-driven origination market. Specifically, during the first half of 2018, we were notified by certain subservicing clients that they expect to transfer approximately 140,000 subservicing units, or 22% of our unit count at December 31, 2017, off of our platform in multiple transfers beginning in May 2018. Approximately 65,000 of these units are subject to a portfolio defense agreement and will no longer be solicitable units upon transfer to a new servicer. During the three months ended June 30, 2018, we completed the transfer of approximately 45,000 of these units, substantially all of which were subject to a portfolio defense agreement, and the remaining units are expected to be transferred off of our platform during the second half of 2018. There can be no assurances that our subservicing agreements or relationships will not be subject to further change.

For discussion of risks related to our client concentrations, see "Part I—Item 1A. Risk Factors—Risks Related to Our Strategies—Our remaining business will be focused on subservicing and portfolio retention activities, and we have significant client concentration risk related to the percentage of subservicing and portfolio retention activities from agreements with New Residential Mortgage, LLC and Pingora Loan Servicing, LLC. Further, the terms of a significant portion of our subservicing agreements allow the owners of the servicing to terminate the subservicing agreement without cause which would also terminate any related portfolio defense agreements." in our 2017 Form 10-K.

For a discussion of risks related to our business, see "Part I—Item 1A. Risk Factors—Risks Related to Our Strategies—Our operations have not been profitable in recent years, and we have changed the focus of our business to subservicing and

portfolio retention activities to improve our financial results. The industry in which we operate in is highly competitive, and our success depends on our ability to attract and retain clients to achieve scale and meet competitive challenges, which may be negatively impacted by client perceptions of a lack of history operating as a focused player in this market, as well as from our actions, including any past or future efforts towards executing our strategic actions. We may not be able to fully or successfully execute or implement our business strategies or achieve our objectives, and our actions taken may not have the intended result." in our 2017 Form 10-K.

#### **RESULTS OF OPERATIONS**

### **Continuing Operations**

The following table presents our consolidated results of operations from continuing operations:

	Three Months		Six M	Ionths	
	Ended		Ended		
	June 30,		June :	30,	
	2018	2017	2018	2017	
	(In millions, except per				
	share	data)			
Net revenues	\$35	\$31	\$85	\$71	
Total expenses	71	106	147	223	
Loss from continuing operations before income taxes	(36	) (75	) (62	) (152	)
Income tax expense (benefit)	1	(33	) 1	(57	)
Loss from continuing operations, net of tax	\$(37	) \$(42	) \$(63	) \$(95	)

Basic & Diluted loss per share from continuing operations \$(1.11) \$(0.78) \$(1.92) \$(1.77)

Our financial results from continuing operations for the three months ended June 30, 2018 as compared to the same period in 2017 reflect our continuing business of subservicing and portfolio retention services, and certain remaining revenues and expenses associated with our capitalized MSRs that are pending sale. Our results before income taxes for the three months ended June 30, 2018 include:

Lower mortgage production revenue due to higher relative interest rates, which drove lower demand for refinance loans;

Lower unsecured debt interest expense related to the capital actions taken in 2017 to reduce our unsecured debt levels; and

Lower shared-service infrastructure costs associated with our headcount reductions and operational efficiencies.

### **Income Taxes**

We recorded our interim tax benefit from continuing operations for the three months ended June 30, 2018 and 2017 by applying a projected full-year effective income tax rate to our quarterly pre-tax loss for results that we deem to be reliably estimable. Certain items are considered not to be reliably estimable; therefore, we recorded discrete year-to-date income tax provisions on those items.

Our effective income tax rate for continuing operations in the three months ended June 30, 2018 was not significant, and was (44.3)% for the three months ended June 30, 2017. Our effective tax rate for 2018 differs from our federal statutory rate due to our recognition of a full valuation allowance on operating losses generated during the period. We expect to maintain a full valuation allowance on our deferred tax assets, including any newly generated net operating losses, until there is sufficient evidence to support the reversal of all, or some portion of, those allowances. In 2017, our rate differs from the federal statutory rate primarily due to state tax provision and changes in the valuation allowance.

Refer to Note 10, 'Income Taxes' in the accompanying Notes to Condensed Consolidated Financial Statements for additional information.

#### Revenues

	Three	•	Six	
	Months		Mont	hs
	Ende	d	Ende	d
	June	30,	June	30,
	2018	2017	2018	2017
	(In m	illions	)	
Loan servicing income, net	\$40	\$28	\$83	\$61
Gain on loans held for sale, net	5	9	10	21
Origination and other loan fees	1		2	1
Net interest expense	(11)	(6)	(25)	(14)
Other income	_	_	15	2
Net revenues	\$35	\$31	\$85	\$71

Loan servicing income, net increased by \$12 million, or 43% during the three months ended June 30, 2018, as compared to the same period in 2017 primarily driven by a \$12 million increase associated with the MSR yield on the secured borrowing asset. Other changes in our owned servicing revenue largely offset one another, including those related to the change in mix of our total loan servicing portfolio to primarily subserviced loans which reduced the interest rate exposure and related volatility in revenues driven by MSR fair value changes, but also lowered our contractual servicing fees since we receive a smaller fee per loan from our subservicing clients as compared to the servicing fee of our capitalized servicing rights.

The reduction in Gain on loans held for sale, net during the three months ended June 30, 2018, as compared to the same period in 2017 was primarily attributable to lower portfolio retention volume driven by higher relative interest rates, which drove lower demand for refinance loans and a decline in loan margins.

Net interest expense increased by \$5 million during the three months ended June 30, 2018, as compared to the same period in 2017 primarily due to an increase of \$12 million associated with the implied interest cost recognized on the MSRs secured liability due to the timing of when the sales to New Residential occurred during 2017. That amount was partially offset by a decrease of \$9 million from lower unsecured debt interest expense related to the capital actions taken in the third quarter of 2017 to reduce our unsecured debt levels.

### **Expenses**

	Three Months Ended June 30,		Six Months Ended June 30,		
	20182017		2018	2017	
	(In r	nillion	ıs)		
Salaries and related expenses	\$28	\$36	\$60	\$72	
Foreclosure and repossession expenses	3	5	6	12	
Professional and third-party service fees	16	22	34	53	
Technology equipment and software expenses	7	7	14	14	
Occupancy and other office expenses	6	6	12	11	
Depreciation and amortization	2	3	5	7	
Exit and disposal costs	_	4	_	13	
Other operating expenses:					
Legal and regulatory reserves	2	13	3	22	
Other	7	10	13	19	
Total expenses	\$71	\$106	\$147	\$223	

Salaries and related expenses decreased by \$8 million, or 22%, during the three months ended June 30, 2018, as compared to the same period in 2017 primarily due to declines in our average employee headcount from our transition to a smaller overhead cost infrastructure.

Professional and third-party service fees decreased by \$6 million, or 27%, during the three months ended June 30, 2018, as compared to the same period in 2017 due to \$6 million of non-recurring expenses recognized during 2017 primarily related to financial advisor and consulting costs associated with our strategic transactions that was partially offset by \$1 million of expenses recognized during the three months ended June 30, 2018 associated with the proposed Merger with Ocwen.

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There were no Exit and disposal costs attributable to continuing operations during the three months ended June 30, 2018 as compared to \$4 million during the same period in 2017. The \$4 million from 2017 is a result of severance and retention expenses for employees impacted by the reorganization that were not considered directly attributable to discontinued operations.

We recorded a provision for legal and regulatory matters of \$2 million in the three months ended June 30, 2018 which reflects updates and additional clarity obtained for potential settlement amounts for various matters, as compared to \$13 million during the same period of 2017. The provision during the three months ended June 30, 2017 was primarily driven by our previously announced settlements with the FHA and FHFA related to our legacy servicing practices.

### **Discontinued Operations**

In November 2016, we announced our plan to exit the PLS business. In February 2017, we announced our intention to operate as a smaller business that is focused solely on subservicing and portfolio retention services, and exit the Real Estate channel. As a result, we would exit the PLS business through the run-off of operations, and exit the Real Estate channel through the sale of certain assets of PHH Home Loans and its subsidiaries and subsequent run-off of the operations, both of which were previously reported within the Mortgage Production segment.

We determined that the exits of the PLS business and Real Estate channel represented a strategic shift that met the criteria to be reported as discontinued operations upon completion of substantially all of the run-off activities of these businesses, which occurred during the three months ended March 31, 2018. Accordingly, the results of the PLS business and Real Estate channel have been presented as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), and are excluded from continuing operations and segment results for all periods presented. Certain corporate overhead costs that were previously allocated to the PLS business and Real Estate channel for segment reporting purposes were determined to not directly support the discontinued operations, and those costs are presented in continuing operations. There was no gain or loss directly attributed to the completion of the disposal of these businesses.

Our continuing involvement in the operations of these businesses is generally limited to certain indemnification and guarantee obligations, including those associated lease arrangements and loan repurchases and indemnifications described in Note 8, 'Discontinued Operations' in the accompanying Notes to Condensed Consolidated Financial Statements.

The results of discontinued operations are summarized below:

•	Three	Month	s Six M	1on	ths	
	Ended		Ende	Ended		
	June 3	30,	June	30,		
	2018	2017	2018		2017	
	(In m	illions)				
Net revenues	\$2	\$81	\$9		\$155	
Total expenses (1)	_	90	11		192	
Loss before income taxes	2	(9	) (2	)	(37	)
Income tax benefit		(1	) —		(11	)
Net loss	2	(8	) (2	)	(26	)
Less: net loss attributable to noncontrolling interest	_	(4	) —		(8	)
Income (loss) from discontinued operations attributable to PHH Corporation, net of tax	\$2	\$(4	) \$(2	)	\$(18	)

Basic & Diluted earnings (loss) per share from discontinued operations

\$0.04 \$(0.08) \$(0.08) \$(0.34)

Includes exit and disposal costs of \$12 million for the three months ended June 30, 2017, and \$4 million and \$28 (1) million for the six months ended June 30, 2018 and 2017, respectively. Exit and disposal costs for the three months ended June 30, 2018 were not significant.

### Mortgage Servicing Segment

Over the past 15 months, we have shifted the focus of our Mortgage Servicing segment to subservicing, whereby we service loans on behalf of the legal owner of the MSRs. As of June 30, 2018, subserviced loans represented 94% of our total servicing portfolio (by units) as compared to 32% at the end of 2016. As of June 30, 2018, the fair value of our owned capitalized MSRs was \$46 million, of which \$30 million are private investor MSRs committed for sale under the New Residential sale agreement. In addition, we have commitments to transfer approximately \$94 million of related Servicing advances to New Residential (based on the June 30, 2018 portfolio). While all parties continue to work diligently to close on the sale, the extended time frame for executing the remaining transactions is due to the complexity of the consent process, the number of parties involved, and the depth of investor and trustee due diligence. Subject to the sale of the private investor MSRs to New Residential, we do not anticipate retaining a significant amount of capitalized MSRs on our Consolidated Balance Sheet in the future.

Our Mortgage Servicing segment generates revenue through fees earned from our subservicing agreements, and, to a lesser extent, from the servicing fees associated with our MSRs that have not yet been sold. The market for subservicing clients is comprised of independent mortgage bankers, community banks, credit unions and other mortgage investors. The size of the subservicing market is dependent on the following: (i) the rate of prepayment speeds and the size of the home purchase market; (ii) lack of operational scale for smaller MSR owners who may need a subservicing partner to keep pace with consumer, regulatory and investor requirements; and (iii) MSR ownership by financial investors who do not have in-house servicing capability.

We anticipate growth in the subservicing market as mid-size and smaller servicers may sell MSRs to financial investors who are likely to contract with subservicers. We also are monitoring the political environment for possible regulatory reform and changes to the Dodd-Frank Wall Street Reform and Consumer Protection Act, which could potentially lower costs to subservicers. However, market factors such as higher interest rates, evolving regulations, and potentially volatile capital market conditions may adversely impact demand for MSRs by non-bank investors and create a more challenging environment for subservicing. We are actively engaged in business development efforts in order to grow our subservicing units to achieve an adequate level of scale and a profitable business model. Our subservicing portfolio is subject to runoff and will continue to decline as our current additions through flow sales and portfolio retention are insufficient to offset runoff. There can be no assurances that we will be successful in growing our subservicing portfolio. Refer to "—Executive Summary" for a discussion of recent client driven actions that reduced our unit counts during the second quarter of 2018, and that we expect will result in the transfer of additional subservicing and portfolio retention units off of our platform during the second half of 2018.

### **Business Summary**

The following tables summarize our revenues between our owned and subservicing portfolios, and the portfolio statistics:

	Three Months Ended June	Six Months Ended June 30,
	30, 2018	2018
	Owned Total	Owned Total
	Owned Subservicing Total Servicing	Owned Subservicing Total Servicing
	(In millions)	
Loan servicing income (1)	\$18 \$ 26 \$ 44	\$38 \$ 50 \$ 88
Changes in fair value of MSRs and secured liability	(4) — (4)	(5) — $(5)$
Net interest expense (1)	(11) — $(11)$	(25) — $(25)$
Other income		15 — 15
Total net revenues	\$3 \$ 26 \$ 29	\$23 \$ 50 \$ 73
Average number of loans serviced (units)	37,25 588,309 625,560	39,069604,260 643,329

For Owned Servicing, the amounts reflect the secured borrowing treatment of the MSR sales to New Residential.

(1) For the three and six months ended June 30, 2018, within Loan servicing income, there is \$13 million and \$27 million, respectively of income from the MSR yield on secured asset that is fully offset by the implied interest cost recognized on the MSRs secured liability within Net interest expense.

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AS	Three Months End 30, 2017 Owned Servicing (In millions)		Six Months 2017 Owned Subse Servicing			
Loan servicing income Changes in fair value of MSRs and secured liability Net interest (income) expense Other income Total net revenues	\$47 \$ 11 (30) — (8) 1 — — \$9 \$ 12	\$ 58 (30 ) (7 ) — \$ 21	(59) — (17) 2 — 2	2.7	\$ 120 (59 (15 2 \$ 48	) ) )
Average number of loans serviced (units)	454,43287,895	742,332	491,23078,4	26	769,6	556
Key Metrics:						
Total Laga Convising Doutfalia			June 30 2018 (\$ In mi		2017 ns)	
Total Loan Servicing Portfolio: Conventional loans Government loans Home equity lines of credit Total Unpaid Principal Balance			\$119,42 8,310 1,285 \$129,02		\$147,04 11,001 1,719 \$159,76	
Number of loans in owned portfolio (units) Number of subserviced loans (units) (1) Total number of loans serviced (units)			35,667 550,942 586,609		379,231 351,109 730,340	
Weighted-average interest rate			3.9	%	3.8	%
Total Portfolio Delinquency: % of UPB - 30 days or more past due % of UPB - Foreclosure, REO and Bankruptcy Units - 30 days or more past due Units - Foreclosure, REO and Bankruptcy			2.27 1.46 3.23 1.97	% %	1.98 1.61 2.83 2.12	% % %
Total Capitalized Servicing Portfolio: Unpaid Principal Balance of capitalized MSRs owned Unpaid Principal Balance of capitalized MSRs in sec Total Unpaid Principal Balance of capitalized service	cured borrowing arra	nngement (	\$7,121 45,770 \$52,891	L	\$53,933 13,084 \$67,017	
Capitalized servicing rate Capitalized servicing multiple Weighted-average servicing fee (in basis points)			0.91 3.4 27	%	0.83 3.0 27	%
40						

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Three Months
Ended
June 30,
2018 2017 2018 2017
(In millions)

Total Loan Servicing Portfolio:

Average Portfolio UPB \$138,199 \$161,645 \$142,032 \$165,652

Owned Capitalized Servicing Portfolio: (1)

Average Portfolio UPB	\$7,485	\$66,351	\$7,871	\$72,316
Payoffs and principal curtailments	397	3,190	744	6,649
Sales	473	2,200	1,598	12,516

Reflects the shift in our servicing portfolio to subserviced loans which began in the second quarter of 2017 as we sold MSRs to New Residential and continued functioning as subservicer. The MSRs sold to New Residential have been accounted for as a secured borrowing arrangement.

## Segment Results:

	Three Month Ended June 3		Six Months Ended June 30,		
	2018	2017	2018	2017	
	(In mi	llions)			
Loan servicing income, net	\$40	\$28	\$83	\$61	
Net interest expense	(11)	(7)	(25)	(15)	
Other income			15	2	
Total net revenues	29	21	73	48	
Salaries and related expenses	14	15	29	32	
Foreclosure and repossession expenses	3	5	6	12	
Professional and third-party service fees	7	8	13	15	
Technology equipment and software expenses	4	4	7	7	
Occupancy and other office expenses	4	3	8	6	
Depreciation and amortization			1	1	
Exit and disposal costs				2	
Other operating expenses	18	29	36	50	
Total expenses	50	64	100	125	
Segment loss	\$(21)	\$(43)	\$(27)	\$(77)	

Three Months Ended June 30, 2018 Compared with 2017

Net revenues. During the three months ended June 30, 2018, Total net revenues increased by \$8 million, or 38%, as compared to the same period in 2017 primarily driven by a \$9 million decrease in unsecured debt interest expense related to the capital actions taken in 2017 to reduce our unsecured debt levels. Other changes in our owned servicing revenue largely offset one another, including those related to the change in mix of our total loan servicing portfolio to primarily subserviced loans which reduced the interest rate exposure and related volatility in revenues driven by MSR fair value changes, but also lowered our contractual servicing fees since we receive a smaller fee per loan from our subservicing clients as compared to the servicing fee of our capitalized servicing rights.

Servicing fees from our capitalized portfolio decreased to \$6 million, down \$42 million or 88%, as compared to 2017 driven by an 89% decrease in our average owned capitalized loan servicing portfolio. This decline in our owned capitalized loan servicing portfolio was primarily due to the 2017 MSR sales to New Residential and Lakeview resulting from our strategic actions to shift our focus to subservicing activities. If the remaining sales of private MSRs are completed, we expect our servicing fees from our capitalized portfolio to continue to decrease, which would have a positive impact to subservicing fees as we will continue to subservice the loans pursuant to our subservicing agreement with New Residential.

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During the three months ended June 30, 2018, Subservicing fees increased to \$16 million, up \$6 million or 60%, as compared to the same period in 2017 primarily driven by an increase in subservicing units from the sale of servicing rights to New Residential. While our average total subservicing units more than doubled as compared to the second quarter of 2017, the unit increase is not proportionally consistent with the subservicing income realized due to the client mix of loans and pricing in the subservicing portfolios during each period.

The MSR yield on secured borrowing asset contributed \$13 million to Loan servicing income, net during the three months ended June 30, 2018, as a result of the sales of MSRs to New Residential, which were accounted for as a secured borrowing arrangement due to the long-term nature of the subservicing contract. This was entirely offset by \$13 million of Net interest expense from MSRs secured interest, which represents the implied interest cost recognized on the MSR secured liability.

During the three months ended June 30, 2018, Loss on sale of MSRs was \$1 million, as compared to \$4 million in the same period of 2017. The 2017 loss primarily represented transaction-related expenses related from MSR sales to Lakeview. Curtailment interest paid to investors decreased by \$3 million as compared to the same period in 2017 primarily due to the significant reduction of the owned capitalized portfolio from the New Residential sales, resulting in reduced payments to investors.

MSR valuation changes from actual prepayments of the underlying mortgage loans decreased by \$16 million or 89%, primarily due to an 88% decrease in payoffs in our owned capitalized servicing portfolio compared to the same period in 2017. MSR valuation changes from actual receipts of recurring cash flows decreased by \$8 million or 100%, primarily due to a smaller average owned capitalized portfolio compared to 2017.

We were not exposed to significant market exposure for the majority of our owned MSR asset during either period. In total, Market-related fair value adjustments decreased the value of our MSRs by \$2 million and \$4 million during the three months ended June 30, 2018 and 2017, respectively. During 2017, our committed sale agreements established the pricing for a significant portion of our asset, and our valuation model included the calibration to those sale prices. As of June 30, 2018, the fair value of these committed MSRs to New Residential no longer includes calibration of the valuation model to the pricing associated with the sale agreement based upon the timing of the original agreement and the complexities of completing the sale.

During the three months ended June 30, 2018, Net interest expense was \$11 million, up \$4 million, as compared to the same period in 2017. This increase was a result of the \$12 million of higher implied interest cost recognized on the MSRs secured liability due to the timing of when the sales to New Residential occurred during 2017, that was partially offset by a \$9 million decrease from lower Unsecured debt interest expense related to the capital actions taken in the third quarter of 2017 to reduce our unsecured debt levels.

Total expenses. During the three months ended June 30, 2018, Total expenses decreased by \$14 million, or 22%, as compared to the same period in 2017 primarily driven by lower provisions for legal and regulatory matters and Repurchase and foreclosure-related charges, that were partially offset by an increase in Corporate overhead allocation.

Foreclosure and repossession expenses decreased by \$2 million or 40% as compared to the same period in 2017 primarily due to lower foreclosure activity and improved delinquencies that were partially the result of the sales of delinquent government loans that occurred throughout 2017.

Repurchase and foreclosure-related charges decreased by \$3 million primarily due to losses incurred during the second quarter of 2017 related to government insurance programs and other legacy claims.

We recorded a \$2 million provision for legal and regulatory matters during the three months ended June 30, 2018, as compared to \$13 million during the same period in 2017. The provision during the three months ended June 30, 2017 was primarily driven by our previously announced settlements with the FHA and FHFA related to our legacy servicing practices.

Corporate overhead allocation increased by \$4 million compared to 2017 which was impacted by the PLS business and Real Estate channel exits, and an update to the rate of overhead allocation to our segments, as described in "—Other."

Six Months Ended June 30, 2018 Compared with 2017

Net revenues. During the six months ended June 30, 2018, Total net revenues increased by \$25 million, or 52%, as compared to the same period in 2017 primarily driven by a \$15 million gain related to an insurance settlement with one of our insurance carriers. In addition, our Total net revenues reflect an \$18 million decrease in unsecured debt interest expense related to the capital actions taken in 2017 to reduce our unsecured debt levels. Our remaining net servicing revenue, excluding secured borrowing amounts, reflected a \$4 million decrease driven by the change in mix of our total loan servicing portfolio to primarily subserviced

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loans which reduced the interest rate exposure and related volatility in revenues driven by MSR fair value changes, but also lowered our contractual servicing fees since we receive a smaller fee per loan from our subservicing clients as compared to the servicing fee of our capitalized servicing rights.

Servicing fees from our capitalized portfolio decreased to \$12 million, down \$90 million or 88%, as compared to 2017 driven by an 89% decrease in our average owned capitalized loan servicing portfolio. This decline in our owned capitalized loan servicing portfolio was primarily due to the 2017 MSR sales to New Residential and Lakeview resulting from our strategic actions to shift our focus to subservicing activities.

During the six months ended June 30, 2018, Subservicing fees increased to \$33 million, up \$12 million or 57%, as compared to the same period in 2017 primarily driven by an increase in subservicing units from the sale of servicing rights to New Residential. While our average total subservicing units more than doubled as compared to the first six months of 2017, the unit increase is not proportionally consistent with the subservicing income realized due to the client mix of loans and pricing in the subservicing portfolios during each period.

The MSR yield on secured borrowing asset contributed \$27 million to Loan servicing income, net during the six months ended June 30, 2018, as a result of the sales of MSRs to New Residential, which were accounted for as a secured borrowing arrangement due to the long-term nature of the subservicing contract. This was entirely offset by \$27 million of Net interest expense, which represents the implied interest cost recognized on the MSR secured liability.

During the six months ended June 30, 2018, Loss on sale of MSRs was \$1 million, as compared to \$13 million in the same period of 2017. The 2017 loss primarily represented transaction-related expenses from MSR sales to Lakeview. Curtailment interest paid to investors decreased by \$5 million as compared to the same period in 2017 primarily due to the significant reduction of the owned capitalized portfolio from the New Residential sales, resulting in reduced payments to investors.

MSR valuation changes from actual prepayments of the underlying mortgage loans decreased by \$34 million or 92%, primarily due to an 89% decrease in payoffs in our owned capitalized servicing portfolio compared to the same period in 2017. MSR valuation changes from actual receipts of recurring cash flows decreased by \$15 million or 94%, primarily due to a smaller average owned capitalized portfolio compared to 2017.

We were not exposed to significant market exposure for the majority of our owned MSR asset during either period. In total, Market-related fair value adjustments decreased the value of our MSRs by \$1 million and \$6 million during the six months ended June 30, 2018 and 2017, respectively. During 2017, our committed sale agreements established the pricing for a significant portion of our asset, and our valuation model included the calibration to those sale prices. As of June 30, 2018, the fair value of these committed MSRs to New Residential no longer includes calibration of the valuation model to the pricing associated with the sale agreement based upon the timing of the original agreement and the complexities of completing the sale.

During the six months ended June 30, 2018, Net interest expense was \$25 million, up \$10 million, as compared to the same period in 2017. This increase was a result of \$26 million of higher implied interest cost recognized on the MSRs secured liability due to the timing of when the sales to New Residential occurred during 2017, that was partially offset by a \$18 million decrease from lower Unsecured debt interest expense related to the capital actions taken in the third quarter of 2017 to reduce our unsecured debt levels.

Other income increased by \$13 million as compared to 2017 primarily due to a \$15 million gain related to an insurance settlement with one of our insurance carriers for certain previously disclosed legal settlements that was partially offset by non-recurring fees recognized in the prior year related to client assistance in complying with

regulatory changes.

Total expenses. During the six months ended June 30, 2018, Total expenses decreased by \$25 million, or 20%, as compared to the same period in 2017 primarily driven by lower provisions for legal and regulatory matters, declines in Salaries and related expenses and Foreclosure and repossession expenses, and lower Exit and disposal costs that were partially offset by an increase in Corporate overhead allocation.

Salaries and related expenses decreased by \$3 million or 9% as compared to the same period in 2017 primarily due to non-recurring severance and contract labor expenses incurred during 2017.

Foreclosure and repossession expenses decreased by \$6 million or 50% as compared to the same period in 2017 primarily due to lower foreclosure activity and improved delinquencies that were partially the result of the sales of delinquent government loans that occurred throughout 2017.

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Repurchase and foreclosure-related charges decreased by \$3 million primarily due to losses incurred during the same period in 2017 related to government insurance programs and other legacy claims.

We recorded a \$3 million provision for legal and regulatory matters during the six months ended June 30, 2018, as compared to \$22 million during the same period in 2017. The provision during the six months ended June 30, 2017 was primarily driven by our previously announced settlements with the FHA and FHFA related to our legacy servicing practices.

There were no Exit and disposal costs during the six months ended June 30, 2018, as compared to \$2 million in the same period of 2017. In 2017 we recognized non-recurring costs for severance and retention related to Mortgage shared services employees in connection with the reorganization exit plan.

Corporate overhead allocation increased by \$11 million compared to 2017 which was impacted by the PLS business and Real Estate channel exits, and an update to the rate of overhead allocation to our segments, as described in "—Other."

Three

#### Selected Income Statement Data:

	Month Ended June 3	l	Six M Ended June 3	l
	2018	2017	2018	2017
	(In mi	llions)		
Loan servicing income, net:				
Loan servicing income:				
Subservicing fees	\$16	\$10	\$33	\$21
Servicing fees from capitalized portfolio	6	48	12	102
MSR yield on secured asset (1)	13	1	27	1
Late fees and other ancillary servicing revenue	10	6	18	15
Loss on sale of MSRs	(1)	(4)	(1)	(13)
Curtailment interest paid to investors	_	(3)	(1)	(6)
Total Loan servicing income	\$44	\$58	\$88	\$120
Changes in fair value of owned mortgage servicing rights:				
Actual prepayments of the underlying mortgage loans	\$(2)	\$(18)	\$(3)	\$(37)
Actual receipts of recurring cash flows		(8)	(1)	(16)
Market-related fair value adjustments	(2)	(4)	(1)	(6)
Total Changes in fair value of owned MSR asset	(4)	(30)	(5)	(59)
Change in fair value of MSRs secured asset	(6)	1	18	1
Change in fair value of MSRs secured liability	6	(1)	(18)	(1)
Total	\$40	\$28	\$83	\$61
Net interest expense:				
Interest income	\$3	\$5	\$5	\$9
Secured interest expense				(4)
MSRs secured interest expense (1)	(13)			(1)
Unsecured interest expense	<del></del>			(19)
Total	\$(11)	\$(7)	\$(25)	\$(15)
Other operating expenses:				
Corporate overhead allocation	\$14	\$10	\$30	\$19
Repurchase and foreclosure-related charges	Ψ1Τ	3		2
reputeriuse una forcetosare-related charges		5	(1)	_

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Legal and regulatory reserves	2	13	3	22
Other expenses	2	3	4	7
Total	\$18	\$29	\$36	\$50

Amounts are related to the secured borrowing treatment of the MSR sales to New Residential. The income from

<sup>(1)</sup> the MSR yield on secured asset is fully offset by the implied interest cost recognized on the MSRs secured liability within Net interest expense.

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#### Mortgage Production Segment

During the three months ended March 31, 2018, we completed substantially all of the run-off activities of the PLS business and Real Estate channel, and the results of these operations have been included in Income (loss) from discontinued operations, net of tax in the Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), and are excluded from Mortgage Production segment results for all periods presented. Refer to "—Discontinued Operations" for additional information.

Our Mortgage Production segment generates revenue through portfolio origination retention services provided to our subservicing clients to mitigate their potential MSR run-off and to mitigate the run-off of our subservicing units. Loans originated under our portfolio retention services include both purchase and refinance closings and are sold into the secondary market. We principally generate revenue from the receipt of origination and application fees, earned on a per loan basis, as well as the gain on sale of loans sold into the secondary market, earned as a percentage of the unpaid principal balance of loans sold. Any MSRs that are originated under our portfolio defense agreements are transferred to the respective counterparty pursuant to the contractual terms. Depending on our agreements, the MSRs are issued on a co-issue basis or sold through flow sale agreements.

Future portfolio retention volumes are dependent on the size and breadth of our servicing portfolio, on the willingness of our subservicing clients to permit us to perform such services and on the interest rate environment as compared to individual mortgagor's rates, in addition to other factors generally impacting the housing market and economy.

We provide portfolio retention services to two key clients associated with our significant subservicing client relationships, which represented a combined 74% concentration of our total subservicing portfolio as of June 30, 2018. Our portfolio defense agreements cease upon the termination of the related client subservicing relationship, or as units transfer out of our subservicing portfolio to a new servicer. In addition, for the majority of the solicitable portfolio, we are authorized to seek refinance of mortgage loans on a non-exclusive basis, which may further limit our future mortgage loan originations since we must compete with other originators. Refer to "—Executive Summary" for a discussion of recent client driven actions in our subservicing business that reduced our solicitable portfolio during the second quarter of 2018, and that we expect will result in the transfer of additional subservicing and portfolio retention units off of our platform during the second half of 2018.

#### **Key Metrics:**

Three Months Six Months Ended June 30, 2018 2017 2018 2017

(\$ In millions)

Closings:

Refinance \$132 \$136 \$328 \$566 Purchase 16 18 28 27 Total Unpaid Principal Balance \$148 \$154 \$356 \$593

Number of loans funded (units) 831 895 1,927 3,295

Locked Volume:

IRLCs expected to close \$131 \$176 \$283 \$389

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## Segment Results:

	End	ree onths ded le 30, 18017	End June	ed 20,
	(In	millio	ns)	
Origination and other loan fees	\$1	\$ -	\$ 2	\$ 1
Gain on loans held for sale, net	5	9	10	21
Net interest income	_	1	_	1
Total net revenues	6	10	12	23
Salaries and related expenses	6	7	14	15
Professional and third-party service fees	1	2	3	4
Occupancy and other office expenses	1	2	3	4
Depreciation and amortization	1	1	1	3
Other operating expenses	11	5	21	12
Total expenses	20	17		