Flux Power Holdings, Inc. Form 10-Q November 13, 2018

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 000-25909

FLUX POWER HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Nevada 86-0931332
(State or other jurisdiction of incorporation or organization) Identification Number)

985 Poinsettia Avenue, Suite A, Vista, California 92081 (Address of principal executive offices) (Zip Code)

877-505-3589

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Non-accelerated filer Smaller reporting company

(Do not check if a smaller reporting company) Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class Outstanding as of November 13, 2018

Common Stock, \$0.001 par value 46,932,368

FLUX POWER HOLDINGS, INC.

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For the Quarterly Period Ended September 30, 2018

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SPECIAL NOTE REGARDING FORWARD LOOKING STATEMENTS

This report contains forward-looking statements. The forward-looking statements are contained principally in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations." These statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. These risks and uncertainties include, but are not limited to, the factors described in the section captioned "Risk Factors" below. In some cases, you can identify forward-looking statements by terms such as "anticipates," "believes," "could," "estimates," "expects," "intends," "may," "plans," "potential," "projects," "should," "would," and similar expressions intended to identify forward-looking statements. Forward-looking statements reflect our current views with respect to future events and are based on assumptions and subject to risks and uncertainties. Given these uncertainties, you should not place undue reliance on these forward-looking statements. These forward-looking statements include, among other things, statements relating to:

our ability to secure sufficient funding and alternative source of funding to support our current and proposed operations;

our anticipated growth strategies and our ability to manage the expansion of our business operations effectively; our ability to maintain or increase our market share in the competitive markets in which we do business; our ability to keep up with rapidly changing technologies and evolving industry standards, including our ability to achieve technological advances;

our dependence on the growth in demand for our products;

our ability to diversify our product offerings and capture new market opportunities;

our ability to source our needs for skilled labor, machinery, parts, and raw materials economically; and the loss of key members of our senior management.

Also, forward-looking statements represent our estimates and assumptions only as of the date of this report. You should read this report and the documents that we reference and file as exhibits to this report completely and with the understanding that our actual future results may be materially different from what we expect. Except as required by law, we assume no obligation to update any forward-looking statements publicly, or to update the reasons actual results could differ materially from those anticipated in any forward-looking statements, even if new information becomes available in the future.

Use of Certain Defined Terms

Except where the context otherwise requires and for the purposes of this report only:

the "Company," "we," "us," and "our" refer to the combined business of Flux Power Holdings, Inc., a Nevada corporation and its wholly-owned subsidiary, Flux Power, Inc. ("Flux Power"), a California corporation;

"Exchange Act" refers to the Securities Exchange Act of 1934, as amended;

"SEC" refers to the Securities and Exchange Commission; and

"Securities Act" refers to the Securities Act of 1933, as amended.

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PART I - Financial Information

Item 1. Financial Statements

FLUX POWER HOLDINGS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

September 30, June 30, 2018 2018 (Unaudited)

ASSETS

Current assets:

Cash Accounts receivable Inventories Other current assets Total current assets	\$504,000 551,000 2,569,000 77,000 3,701,000	\$2,706,000 946,000 1,512,000 92,000 5,256,000
Other assets Property, plant and equipment, net	26,000 120,000	26,000 87,000
Total assets	\$3,847,000	\$5,369,000
LIABILITIES AND STOCKHOLDERS' DEFICIT		
Current liabilities:		
Accounts payable	\$730,000	\$417,000
Accrued expenses	371,000	391,000
Line of credit - related party	10,380,000	10,380,000
Convertible promissory note - related party	500,000	500,000
Accrued interest	1,288,000	1,014,000
Total current liabilities	13,269,000	12,702,000
Long term liabilities:		
Customer deposits from related party	98,000	102,000
Total liabilities	13,367,000	12,804,000

Stockholders' deficit:

Preferred stock, \$0.001 par value; 5,000,000 shares authorized; none issued and		
outstanding	-	-
Common stock, \$0.001 par value; 300,000,000 shares authorized; 31,110,783 and		
31,060,028 shares issued and outstanding at September 30, 2018 and June 30, 2018,	31,000	31,000
respectively		
Additional paid-in capital	19,512,000	19,196,000
Accumulated deficit	(29,063,000)	(26,662,000)
	,	,
Total stockholders' deficit	(9,520,000)	(7,435,000)
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Total liabilities and stockholders' deficit	\$3,847,000	\$5,369,000
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The accompanying notes are an integral part of these condensed consolidated financial statements.

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FLUX POWER HOLDINGS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

Three Months Ended September 30,

2018 2017

Net revenue \$1,835,000 \$153,000 Cost of sales 1,817,000 314,000

Gross profit (loss) 18,000