

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
May 01, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) May 1, 2007

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|-------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------------------------------|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR
230.425)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On May 1, 2007 General Motors Corporation (GM) issued a news release announcing April 2007 sales. The release is as follows:

GM Reports 311,687 April Deliveries

- o Retail Sales Up 3.6 Percent On An Adjusted Basis, With 15 Models Showing Retail Sales Increases; Daily Rental Sales Drop 36 Percent
- o Retail Sales of Full-Size Pickups Up 6 Percent On An Adjusted Basis, Led By The New Silverado and Sierra
- o Chevrolet Impala, Pontiac G6 and Saturn Aura Contribute To 15 Percent Retail Sales Increase On An Adjusted Basis For Mid-Car Segment; Aveo Drives Economy Car Segment Retail Sales Up 27 Percent On An Adjusted Basis
- o GMC Acadia and Saturn Outlook Fuel Significant Retail Increase In Mid-Utility Crossover Sales

DETROIT - GM dealers in the United States delivered 311,687 vehicles in April, a reduction of 2.2 percent on a sales-day-adjusted basis. GM's April retail sales of 228,465 were up 3.6 percent, on a sales-day-adjusted basis. There were two fewer selling days in April this year.

Fifteen different models showed a retail sales increase, reflecting the continuing strength of GM's new product portfolio. So far this year, daily rental sales of 13 percent of total sales accounted for the lowest percentage of total sales in five years. Daily rental sales were down 23,178 vehicles in April, or 36 percent on a sales-day-adjusted basis, compared with a year ago as mix and quality of share continued to improve significantly. Consistent with its turnaround strategy, GM has reduced daily rental sales by more than 83,000 vehicles in the first four months of 2007.

"April sales were consistent with the pattern of the last few quarters - retail sales up, daily rental down, and continued strength of our launch vehicles," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing. "We are particularly pleased with the Silverado and Sierra pickups, and from January to March this year we've seen more than a four point full-size pickup market share increase at the expense of Toyota, Ford and DCX. Pickup truck customers are telling us in today's environment they are shopping for value, fuel economy and warranty. GM wins on all three."

Chevrolet Aveo, Impala, Silverado, Suburban, and Avalanche; Pontiac G6; Saturn Sky and VUE; GMC Sierra, Yukon XL and Canyon; Cadillac CTS, SRX, Escalade ESV and Escalade EXT all had April retail sales increases compared with a year ago on a sales-day-adjusted basis. Pontiac G5, Saturn Aura and Outlook and the GMC Acadia are newly-offered products and continue to contribute retail sales

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

momentum. The GMC Acadia and Saturn Outlook had retail sales of more than 9,100 vehicles, pushing a significant retail increase in GM's mid-crossover segment. GM's total sales of more than 11,000 vehicles in this segment pushed monthly performance up 184 percent, on a sales-day-adjusted basis, compared with the same month last year.

Total sales of Saturn vehicles were up 29 percent, GMC was up 17 percent and Cadillac was up 2 percent in April on a sales-day-adjusted basis.

"As we continue to execute our North American marketing plans, we've seen positive results, including increased residual values for our products. For customers, this means better resale values for their GM car or truck," LaNeve added. "With new products such as the Buick Enclave, Cadillac CTS and Chevrolet Malibu still to come this year, we expect to build on this customer enthusiasm."

Certified Used Vehicles

April 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 41,622 units, down 11 percent from last April. Total year-to-date certified GM sales are 181,473 units, up 3 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 36,625 sales, down nearly 10 percent from last April. Year-to-date sales for GM Certified Used Vehicles are 159,409 units, up 4 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted April sales of 2,800 units, down 22 percent from last April. Saturn Certified Pre-Owned Vehicles sold 1,478 units in April, down 17 percent. Saab Certified Pre-Owned Vehicles sold 639 units, down 10 percent from last April, and HUMMER Certified Pre-Owned Vehicles sold 80 units, down 30 percent.

"GM Certified Used Vehicles, the industry's top-selling certified brand, continues to set the pace for the category, with sales through April up more than 4 percent," said LaNeve. "April sales were impacted by having two less sales days than last year. Certified GM sales year-to-date are up over 3 percent from the same period last year."

GM North America Reports April Production, 2007 Second-Quarter Production Forecast is Revised at 1.145 Million Vehicles

In April, GM North America produced 335,000 vehicles (120,000 cars and 215,000 trucks). This is down 17,000 units or 5 percent compared to April 2006 when the region produced 352,000 vehicles (130,000 cars and 222,000 trucks). (Production totals include joint venture production of 15,000 vehicles in April 2007 and 24,000 vehicles in April 2006.)

Additionally, the region's 2007 second-quarter production forecast is revised at 1.145 million vehicles (403,000 cars and 742,000 trucks), down 15,000 units or 1.3 percent from last month's guidance.

GM also announced final 2007 first-quarter and unchanged 2007 second-quarter production forecast for its international regions.

GM Europe - GM Europe produced 511,000 vehicles in the first-quarter of 2007. In the first-quarter of 2006 the region built 494,000 vehicles. The region's 2007 second-quarter production forecast remains unchanged at 473,000 vehicles. In the

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

second-quarter of 2006 the region built 495,000 vehicles.

GM Asia Pacific - The region built 544,000 vehicles in the first-quarter of 2007. In the first-quarter of 2006 the region produced 472,000 vehicles. GM Asia Pacific's 2007 second-quarter production forecast remains unchanged at 568,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles.

GM Latin America, Africa and the Middle East - The region built 222,000 vehicles in the first quarter of 2007. In the first quarter of 2006 the region produced 194,000 vehicles. The region's 2007 second-quarter production forecast is unchanged at 233,000 vehicles. In the second quarter of 2006 the region built 206,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

#

PAGE>

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | April | | Calendar Year-to-Date January - April | | | |
|---------------|---------|---------|------------------------------------------|-----------|-----------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Curr S/D: 24 | | | | | | |
| Prev S/D: 26 | | | | | | |
| Vehicle Total | 311,687 | 345,404 | -2.2 | 1,220,781 | 1,308,327 | -6.7 |
| Car Total | 121,009 | 134,603 | -2.6 | 470,933 | 515,560 | -8.7 |
| Truck Total | 190,678 | 210,801 | -2.0 | 749,848 | 792,767 | -5.4 |

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| | | | | | | |
|---------------------|---------|---------|------|-----------|-----------|------|
| Light Truck Total | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |
| Light Vehicle Total | 307,554 | 339,796 | -1.9 | 1,205,997 | 1,290,113 | -6.5 |

| Market Division Vehicle Total | April | | | Calendar Year-to-Date January - April | | |
|----------------------------------|---------|---------|------------------|------------------------------------------|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Buick | 13,234 | 19,971 | -28.2 | 56,577 | 81,845 | -30.9 |
| Cadillac | 16,839 | 17,916 | 1.8 | 63,665 | 68,845 | -7.5 |
| Chevrolet | 185,759 | 209,320 | -3.9 | 734,452 | 779,940 | -5.8 |
| GMC | 41,748 | 38,769 | 16.7 | 152,409 | 143,335 | 6.3 |
| HUMMER | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |
| Oldsmobile | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other - Isuzu | 1,059 | 1,235 | -7.1 | 4,082 | 4,085 | -0.1 |
| Pontiac | 26,346 | 32,793 | -13.0 | 105,417 | 132,094 | -20.2 |
| Saab | 2,350 | 3,144 | -19.0 | 9,770 | 11,366 | -14.0 |
| Saturn | 19,977 | 16,843 | 28.5 | 77,030 | 64,324 | 19.8 |

Sales of Vehicles Produced in US/Canada/Mexico

| | | | | | | |
|-------------|---------|---------|------|---------|---------|------|
| Car | 113,596 | 126,305 | -2.6 | 440,357 | 487,192 | -9.6 |
| Light Truck | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |

Twenty-four selling days for the April period this year and twenty-six for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
April 2007

| | April | | | Calendar Year-to-Date January - April | | |
|--------------------|-------|-------|------------------|------------------------------------------|--------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 26 | | | | |
| Century | 1 | 7 | -84.5 | 5 | 62 | -91.9 |
| LaCrosse | 3,791 | 5,759 | -28.7 | 14,394 | 22,120 | -34.9 |
| LeSabre | 70 | 204 | -62.8 | 121 | 1,599 | -92.4 |

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| | | | | | | |
|----------------------------------------|---------|---------|-------|---------|---------|-------|
| Lucerne | 5,672 | 6,998 | -12.2 | 25,259 | 29,122 | -13.3 |
| Park Avenue | 13 | 2 | 604.2 | 26 | 27 | -3.7 |
| Regal | 0 | 0 | ***.* | 0 | 30 | ***.* |
| Buick Total | 9,547 | 12,970 | -20.3 | 39,805 | 52,960 | -24.8 |
| CTS | 4,644 | 4,612 | 9.1 | 15,410 | 17,913 | -14.0 |
| DeVille | 40 | 73 | -40.6 | 71 | 509 | -86.1 |
| DTS | 3,707 | 4,003 | 0.3 | 14,654 | 18,886 | -22.4 |
| Seville | 0 | 0 | ***.* | 0 | 9 | ***.* |
| STS | 1,815 | 2,088 | -5.8 | 6,249 | 7,713 | -19.0 |
| XLR | 168 | 320 | -43.1 | 633 | 1,186 | -46.6 |
| Cadillac Total | 10,374 | 11,096 | 1.3 | 37,017 | 46,216 | -19.9 |
| Aveo | 4,716 | 4,745 | 7.7 | 19,944 | 15,316 | 30.2 |
| Cavalier | 33 | 39 | -8.3 | 57 | 213 | -73.2 |
| Classic | 16 | -1 | ***.* | 17 | 1 | ***.* |
| Cobalt | 14,899 | 19,249 | -16.1 | 56,848 | 71,776 | -20.8 |
| Corvette | 3,227 | 3,516 | -0.6 | 11,403 | 12,808 | -11.0 |
| Impala | 28,171 | 25,879 | 17.9 | 108,876 | 90,312 | 20.6 |
| Malibu | 12,218 | 14,721 | -10.1 | 48,270 | 61,503 | -21.5 |
| Monte Carlo | 2,056 | 2,590 | -14.0 | 6,955 | 12,232 | -43.1 |
| SSR | 89 | 403 | -76.1 | 215 | 1,849 | -88.4 |
| Chevrolet Total | 65,425 | 71,141 | -0.4 | 252,585 | 266,010 | -5.0 |
| Alero | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Bonneville | 88 | 108 | -11.7 | 130 | 711 | -81.7 |
| G5 | 1,837 | 0 | ***.* | 7,430 | 0 | ***.* |
| G6 | 11,144 | 9,296 | 29.9 | 46,780 | 46,154 | 1.4 |
| Grand Am | 59 | 92 | -30.5 | 99 | 487 | -79.7 |
| Grand Prix | 5,582 | 10,987 | -45.0 | 22,405 | 36,365 | -38.4 |
| GTO | 700 | 923 | -17.8 | 2,587 | 3,499 | -26.1 |
| Solstice | 1,605 | 1,828 | -4.9 | 5,225 | 7,896 | -33.8 |
| Sunfire | 28 | 112 | -72.9 | 39 | 566 | -93.1 |
| Vibe | 2,989 | 3,934 | -17.7 | 10,332 | 13,156 | -21.5 |
| Pontiac Total | 24,032 | 27,280 | -4.6 | 95,027 | 108,834 | -12.7 |
| 9-2X | 9 | 80 | -87.8 | 90 | 282 | -68.1 |
| 9-3 | 1,738 | 2,144 | -12.2 | 6,613 | 7,909 | -16.4 |
| 9-5 | 250 | 406 | -33.3 | 1,342 | 1,362 | -1.5 |
| Saab Total | 1,997 | 2,630 | -17.7 | 8,045 | 9,553 | -15.8 |
| Aura | 4,323 | 0 | ***.* | 17,751 | 0 | ***.* |
| ION | 4,191 | 8,873 | -48.8 | 16,746 | 31,154 | -46.2 |
| Saturn L Series | 2 | 1 | 116.7 | 2 | 20 | -90.0 |
| Sky | 1,118 | 612 | 97.9 | 3,955 | 746 | 430.2 |
| Saturn Total | 9,634 | 9,486 | 10.0 | 38,454 | 31,920 | 20.5 |
| GM Total | 121,009 | 134,603 | -2.6 | 470,933 | 515,560 | -8.7 |
| GM Car Deliveries by Production Source | | | | | | |
| GM North America * | 113,596 | 126,305 | -2.6 | 440,357 | 487,192 | -9.6 |
| GM Import | 7,413 | 8,298 | -3.2 | 30,576 | 28,368 | 7.8 |
| GM Total | 121,009 | 134,603 | -2.6 | 470,933 | 515,560 | -8.7 |

* Includes U.S./Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P
GM Car Deliveries - (United States)
April 2007

| | April | | | Calendar Year-to-Date January - April | | |
|---------------------------------------------------------------|---------|---------|------------------|------------------------------------------|-----------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 26 | | | | |
| GM Car Deliveries by Production Source and Marketing Division | | | | | | |
| Buick Total | 9,547 | 12,970 | -20.3 | 39,805 | 52,960 | -24.8 |
| Cadillac Total | 10,374 | 11,096 | 1.3 | 37,017 | 46,216 | -19.9 |
| Chevrolet Total | 60,709 | 66,396 | -0.9 | 232,641 | 250,694 | -7.2 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 67 | ***.* |
| Pontiac Total | 23,332 | 26,357 | -4.1 | 92,440 | 105,335 | -12.2 |
| Saturn Total | 9,634 | 9,486 | 10.0 | 38,454 | 31,920 | 20.5 |
| GM North America Total* | 113,596 | 126,305 | -2.6 | 440,357 | 487,192 | -9.6 |
| Chevrolet Total | 4,716 | 4,745 | 7.7 | 19,944 | 15,316 | 30.2 |
| Pontiac Total | 700 | 923 | -17.8 | 2,587 | 3,499 | -26.1 |
| Saab Total | 1,997 | 2,630 | -17.7 | 8,045 | 9,553 | -15.8 |
| GM Import Total | 7,413 | 8,298 | -3.2 | 30,576 | 28,368 | 7.8 |
| GM Vehicle Deliveries by Marketing Division | | | | | | |
| Buick Total | 13,234 | 19,971 | -28.2 | 56,577 | 81,845 | -30.9 |
| Cadillac Total | 16,839 | 17,916 | 1.8 | 63,665 | 68,845 | -7.5 |
| Chevrolet Total | 185,759 | 209,320 | -3.9 | 734,452 | 779,940 | -5.8 |
| GMC Total | 41,748 | 38,769 | 16.7 | 152,409 | 143,335 | 6.3 |
| HUMMER Total | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 96 | ***.* |
| Other-Isuzu Total | 1,059 | 1,235 | -7.1 | 4,082 | 4,085 | -0.1 |
| Pontiac Total | 26,346 | 32,793 | -13.0 | 105,417 | 132,094 | -20.2 |
| Saab Total | 2,350 | 3,144 | -19.0 | 9,770 | 11,366 | -14.0 |
| Saturn Total | 19,977 | 16,843 | 28.5 | 77,030 | 64,324 | 19.8 |
| GM Total | 311,687 | 345,404 | -2.2 | 1,220,781 | 1,308,327 | -6.7 |

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
April 2007

| | April | | | Calendar Year-to-Date January - April | | |
|--------------------|-------|------|------------------|------------------------------------------|------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 26 | | | | |

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| | | | | | | |
|------------------------|---------|---------|-------|---------|---------|-------|
| Enclave | 52 | 0 | ***.* | 52 | 0 | ***.* |
| Rainier | 970 | 1,373 | -23.5 | 2,559 | 6,020 | -57.5 |
| Rendezvous | 1,926 | 4,938 | -57.7 | 11,679 | 18,301 | -36.2 |
| Terraza | 739 | 690 | 16.0 | 2,482 | 4,564 | -45.6 |
| Total Buick | 3,687 | 7,001 | -42.9 | 16,772 | 28,885 | -41.9 |
| Escalade | 2,690 | 4,109 | -29.1 | 11,290 | 12,254 | -7.9 |
| Escalade ESV | 1,227 | 393 | 238.2 | 5,108 | 1,887 | 170.7 |
| Escalade EXT | 632 | 290 | 136.1 | 2,713 | 1,369 | 98.2 |
| SRX | 1,916 | 2,028 | 2.4 | 7,537 | 7,119 | 5.9 |
| Total Cadillac | 6,465 | 6,820 | 2.7 | 26,648 | 22,629 | 17.8 |
| Astro | 9 | 13 | -25.0 | 25 | 153 | -83.7 |
| C/K Suburban(Chevy) | 6,287 | 4,543 | 49.9 | 25,957 | 19,650 | 32.1 |
| Chevy C/T Series | 36 | 31 | 25.8 | 95 | 100 | -5.0 |
| Chevy W Series | 292 | 244 | 29.6 | 938 | 914 | 2.6 |
| Colorado | 7,088 | 8,640 | -11.1 | 26,857 | 27,840 | -3.5 |
| Equinox | 7,113 | 12,583 | -38.8 | 30,009 | 35,189 | -14.7 |
| Express Cutaway/G Cut | 1,816 | 1,598 | 23.1 | 5,611 | 6,140 | -8.6 |
| Express Panel/G Van | 6,306 | 7,145 | -4.4 | 22,368 | 27,967 | -20.0 |
| Express/G Sportvan | 2,107 | 1,932 | 18.1 | 5,946 | 6,749 | -11.9 |
| HHR | 6,811 | 9,352 | -21.1 | 28,856 | 34,660 | -16.7 |
| Kodiak 4/5 Series | 976 | 1,083 | -2.4 | 3,321 | 4,395 | -24.4 |
| Kodiak 6/7/8 Series | 206 | 300 | -25.6 | 810 | 1,316 | -38.4 |
| S/T Blazer | 5 | 6 | -9.7 | 7 | 84 | -91.7 |
| S/T Pickup | 0 | 0 | ***.* | 0 | 4 | ***.* |
| Tahoe | 11,535 | 13,138 | -4.9 | 46,410 | 58,242 | -20.3 |
| Tracker | 0 | 0 | ***.* | 0 | 11 | ***.* |
| TrailBlazer | 10,576 | 12,792 | -10.4 | 42,208 | 56,178 | -24.9 |
| Uplander | 5,199 | 4,768 | 18.1 | 20,459 | 20,729 | -1.3 |
| Venture | 17 | 18 | 2.3 | 25 | 135 | -81.5 |
| | | | | | | |
| Avalanche | 4,519 | 2,284 | 114.3 | 19,814 | 10,412 | 90.3 |
| Silverado-C/K | | | | | | |
| Pickup | 49,436 | 57,709 | -7.2 | 202,151 | 203,062 | -0.4 |
| Chevrolet Fullsize | | | | | | |
| Pickups | 53,955 | 59,993 | -2.6 | 221,965 | 213,474 | 4.0 |
| | | | | | | |
| Chevrolet Total | 120,334 | 138,179 | -5.7 | 481,867 | 513,930 | -6.2 |
| Acadia | 7,487 | 0 | ***.* | 19,191 | 0 | ***.* |
| Canyon | 2,069 | 1,886 | 18.8 | 7,276 | 6,549 | 11.1 |
| Envoy | 3,440 | 5,946 | -37.3 | 14,189 | 23,599 | -39.9 |
| GMC C/T Series | 17 | 23 | -19.9 | 74 | 85 | -12.9 |
| GMC W Series | 418 | 451 | 0.4 | 1,507 | 1,576 | -4.4 |
| Safari (GMC) | 2 | 2 | 8.3 | 13 | 46 | -71.7 |
| Savana Panel/G Classic | 1,284 | 1,436 | -3.1 | 4,623 | 5,604 | -17.5 |
| Savana Special/G Cut | 1,292 | 1,629 | -14.1 | 3,953 | 5,033 | -21.5 |
| Savana/Rally | 178 | 166 | 16.2 | 574 | 804 | -28.6 |
| Sierra | 16,849 | 17,179 | 6.3 | 64,639 | 63,201 | 2.3 |
| Topkick 4/5 Series | 640 | 1,558 | -55.5 | 2,221 | 3,215 | -31.3 |
| Topkick 6/7/8 Series | 489 | 683 | -22.4 | 1,736 | 2,528 | -5.4 |
| Yukon | 4,424 | 5,978 | -19.8 | 19,276 | 20,376 | 22.6 |
| Yukon XL | 3,159 | 1,832 | 86.8 | 13,137 | 10,719 | 6.3 |
| GMC Total | 41,748 | 38,769 | 16.7 | 152,409 | 143,335 | 6.3 |
| HUMMER H1 | 14 | 25 | -39.3 | 70 | 98 | -28.6 |
| HUMMER H2 | 954 | 1,436 | -28.0 | 4,045 | 5,717 | -29.2 |
| HUMMER H3 | 3,407 | 3,952 | -6.6 | 13,264 | 16,582 | -20.0 |
| HUMMER Total | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| | | | | | | |
|------------------|---|---|-------|---|----|-------|
| Bravada | 0 | 0 | ***.* | 0 | 19 | ***.* |
| Silhouette | 0 | 0 | ***.* | 0 | 10 | ***.* |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |

| | | | | | | |
|----------------------|-------|-------|-------|-------|-------|------|
| Other-Isuzu F Series | 141 | 132 | 15.7 | 618 | 407 | 51.8 |
| Other-Isuzu H Series | 22 | 17 | 40.2 | 52 | 48 | 8.3 |
| Other-Isuzu N Series | 896 | 1,086 | -10.6 | 3,412 | 3,630 | -6.0 |
| Other-Isuzu Total | 1,059 | 1,235 | -7.1 | 4,082 | 4,085 | -0.1 |

| | | | | | | |
|---------------|-------|-------|-------|--------|--------|-------|
| Aztek | 13 | 47 | -70.0 | 25 | 229 | -89.1 |
| Montana | 13 | 40 | -64.8 | 26 | 254 | -89.8 |
| Montana SV6 | 209 | 2,369 | -90.4 | 743 | 8,737 | -91.5 |
| Torrent | 2,079 | 3,057 | -26.3 | 9,596 | 14,040 | -31.7 |
| Pontiac Total | 2,314 | 5,513 | -54.5 | 10,390 | 23,260 | -55.3 |

| | | | | | | |
|------------|-----|-----|-------|-------|-------|------|
| 9-7X | 353 | 514 | -25.6 | 1,725 | 1,813 | -4.9 |
| Saab Total | 353 | 514 | -25.6 | 1,725 | 1,813 | -4.9 |

| | | | | | | |
|--------------|--------|-------|-------|--------|--------|-------|
| Outlook | 3,592 | 0 | ***.* | 8,646 | 0 | ***.* |
| Relay | 163 | 508 | -65.2 | 674 | 2,348 | -71.3 |
| VUE | 6,588 | 6,849 | 4.2 | 29,256 | 30,056 | -2.7 |
| Saturn Total | 10,343 | 7,357 | 52.3 | 38,576 | 32,404 | 19.0 |

| | | | | | | |
|----------|---------|---------|------|---------|---------|------|
| GM Total | 190,678 | 210,801 | -2.0 | 749,848 | 792,767 | -5.4 |
|----------|---------|---------|------|---------|---------|------|

GM TRUCK Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|------|---------|---------|------|
| GM North America * | 189,347 | 209,391 | -2.0 | 744,858 | 787,708 | -5.4 |
| GM Import | 1,331 | 1,410 | 2.3 | 4,990 | 5,059 | -1.4 |
| GM Total | 190,678 | 210,801 | -2.0 | 749,848 | 792,767 | -5.4 |

GM Light Duty Truck Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-------|---------|---------|-------|
| GM North America * | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
April 2007

| | April | | | Calendar Year-to-Date January - April | | |
|--------------------|-------|------|------------------|------------------------------------------|------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 26 | | | | |

GM TRUCK Deliveries by Production Source and Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 3,687 | 7,001 | -42.9 | 16,772 | 28,885 | -41.9 |
| Cadillac Total | 6,465 | 6,820 | 2.7 | 26,648 | 22,629 | 17.8 |
| Chevrolet Total | 120,126 | 138,014 | -5.7 | 481,232 | 513,311 | -6.2 |
| GMC Total | 41,410 | 38,451 | 16.7 | 151,200 | 142,082 | 6.4 |
| HUMMER Total | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Other-Isuzu Total | 274 | 308 | -3.6 | 936 | 898 | 4.2 |
| Pontiac Total | 2,314 | 5,513 | -54.5 | 10,390 | 23,260 | -55.3 |
| Saab Total | 353 | 514 | -25.6 | 1,725 | 1,813 | -4.9 |
| Saturn Total | 10,343 | 7,357 | 52.3 | 38,576 | 32,404 | 19.0 |
| GM North America Total* | 189,347 | 209,391 | -2.0 | 744,858 | 787,708 | -5.4 |

| | | | | | | |
|-------------------|-------|-------|------|-------|-------|------|
| Chevrolet Total | 208 | 165 | 36.6 | 635 | 619 | 2.6 |
| GMC Total | 338 | 318 | 15.1 | 1,209 | 1,253 | -3.5 |
| Other-Isuzu Total | 785 | 927 | -8.3 | 3,146 | 3,187 | -1.3 |
| GM Import Total | 1,331 | 1,410 | 2.3 | 4,990 | 5,059 | -1.4 |

GM Light Truck Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 3,687 | 7,001 | -42.9 | 16,772 | 28,885 | -41.9 |
| Cadillac Total | 6,465 | 6,820 | 2.7 | 26,648 | 22,629 | 17.8 |
| Chevrolet Total | 118,824 | 136,521 | -5.7 | 476,703 | 507,205 | -6.0 |
| GMC Total | 40,184 | 36,054 | 20.7 | 146,871 | 135,931 | 8.0 |
| HUMMER Total | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 2,314 | 5,513 | -54.5 | 10,390 | 23,260 | -55.3 |
| Saab Total | 353 | 514 | -25.6 | 1,725 | 1,813 | -4.9 |
| Saturn Total | 10,343 | 7,357 | 52.3 | 38,576 | 32,404 | 19.0 |
| GM North America Total* | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |

GM Light Truck Deliveries by Marketing Division

| | | | | | | |
|------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 3,687 | 7,001 | -42.9 | 16,772 | 28,885 | -41.9 |
| Cadillac Total | 6,465 | 6,820 | 2.7 | 26,648 | 22,629 | 17.8 |
| Chevrolet Total | 118,824 | 136,521 | -5.7 | 476,703 | 507,205 | -6.0 |
| GMC Total | 40,184 | 36,054 | 20.7 | 146,871 | 135,931 | 8.0 |
| HUMMER Total | 4,375 | 5,413 | -12.4 | 17,379 | 22,397 | -22.4 |
| Oldsmobile Total | 0 | 0 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 2,314 | 5,513 | -54.5 | 10,390 | 23,260 | -55.3 |
| Saab Total | 353 | 514 | -25.6 | 1,725 | 1,813 | -4.9 |
| Saturn Total | 10,343 | 7,357 | 52.3 | 38,576 | 32,404 | 19.0 |
| GM Total | 186,545 | 205,193 | -1.5 | 735,064 | 774,553 | -5.1 |

* Includes US/Canada/Mexico

GM Production Schedule - 5/01/07

Memo: Joint Venture

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | International |
|---------------------------|------|--------|-------|------|---------|-------|--------------------|--------|-------|---------------|
| | Carl | Truck1 | Total | GME2 | GMLAAM3 | GMAP4 | | Car | Truck | |
| 2007 Q2 # * | 403 | 742 | 1,145 | 473 | 233 | 568 | 2,419 | 12 | 42 | 278 |
| O/(U) prior forecast:@ | (7) | (8) | (15) | 0 | 0 | 0 | (15) | (2) | (5) | 0 |

| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | International |
|------------|-------|-------|-------|-------|--------|-------|--------------------|--------|-------|---------------|
| | Car | Truck | Total | GME | GMLAAM | GMAP | | Car | Truck | |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |
| CY | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2006

| | | | | | | | | | | |
|----------|-------|-------|-------|-------|-----|-------|-------|----|-----|-----|
| 1st Qtr. | 496 | 759 | 1,255 | 494 | 194 | 472 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 495 | 206 | 482 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 374 | 215 | 433 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. | 446 | 661 | 1,107 | 443 | 215 | 509 | 2,274 | 11 | 43 | 260 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | --- |
| CY | 1,821 | 2,828 | 4,649 | 1,806 | 830 | 1,896 | 9,181 | 58 | 199 | 966 |

2007

| | | | | | | | | | | |
|--------------|-----|-----|-------|-----|-----|-----|-------|----|----|-----|
| 1st Qtr. | 399 | 664 | 1,063 | 511 | 222 | 544 | 2,340 | 15 | 35 | 287 |
| 2nd Qtr. # * | 403 | 742 | 1,145 | 473 | 233 | 568 | 2,419 | 12 | 42 | 278 |

See Notes next page

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: May 1, 2007

By: /s/NICK S. CYPRUS

(Nick S. Cyprus)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Controller and
Chief Accounting Officer)