FULTON FINANCIAL CORP Form 10-Q August 08, 2014

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20459

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014, or

... TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-10587

FULTON FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

PENNSYLVANIA 23-2195389
(State or other jurisdiction of incorporation or organization) Identification No.)

One Penn Square, P.O. Box 4887, Lancaster, Pennsylvania 17604 (Address of principal executive offices) (Zip Code)

(717) 291-2411

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company in Rule 12b-2 of the Exchange Act.

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). Yes "No ý

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common Stock, \$2.50 Par Value –187,792,000 shares outstanding as of July 31, 2014.

# FULTON FINANCIAL CORPORATION FORM 10-Q FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2014 INDEX

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Item 1. Financial Statements

#### CONSOLIDATED BALANCE SHEETS

(in thousands, except per-share data)

ASSETS	June 30, 2014 (unaudited)	December 31, 2013
	Φ <b>25</b> 0 027	Φ <b>2</b> 10 <b>5</b> 40
Cash and due from banks	\$258,837	\$218,540
Interest-bearing deposits with other banks	222,894	163,988
Federal Reserve Bank and Federal Home Loan Bank stock	82,624	84,173
Loans held for sale	36,079	21,351
Available for sale investment securities	2,497,776	2,568,434
Loans, net of unearned income	12,839,511	12,782,220
Less: Allowance for loan losses	*	) (202,780 )
Net Loans	12,647,826	12,579,440
Premises and equipment	225,168	226,021
Accrued interest receivable	42,116	44,037
Goodwill and intangible assets	532,432	533,076
Other assets	487,887	495,574
Total Assets	\$17,033,639	\$16,934,634
LIABILITIES		
Deposits:		
Noninterest-bearing	\$3,484,125	\$3,283,172
Interest-bearing	9,209,534	9,208,014
Total Deposits	12,693,659	12,491,186
Short-term borrowings:		
Federal funds purchased	384,011	582,436
Other short-term borrowings	624,296	676,193
Total Short-Term Borrowings	1,008,307	1,258,629
Accrued interest payable	16,647	15,218
Other liabilities	246,831	222,830
Federal Home Loan Bank advances and long-term debt	968,395	883,584
Total Liabilities	14,933,839	14,871,447
SHAREHOLDERS' EQUITY		
Common stock, \$2.50 par value, 600 million shares authorized, 218.0 million shares	545,066	544,568
issued in 2014 and 217.8 million shares issued in 2013	343,000	344,308
Additional paid-in capital	1,436,759	1,432,974
Retained earnings	514,988	463,843
Accumulated other comprehensive loss	(9,161	) (37,341 )
Treasury stock, at cost, 29.0 million shares in 2014 and 25.2 million shares in 2013		) (340,857 )
Total Shareholders' Equity	2,099,800	2,063,187
Total Liabilities and Shareholders' Equity	\$17,033,639	\$16,934,634

See Notes to Consolidated Financial Statements

## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per-share data)	Three months ended June 30		Six months	s ended June
	2014	2013	2014	2013
INTEREST INCOME	****	*		
Loans, including fees	\$131,440	\$135,032	\$263,270	\$269,162
Investment securities:				
Taxable	12,418	14,516	25,684	27,913
Tax-exempt	2,298	2,343	4,646	4,824
Dividends	325	364	657	754
Loans held for sale	214	384	348	879
Other interest income	1,207	439	2,089	868
Total Interest Income	147,902	153,078	296,694	304,400
INTEREST EXPENSE				
Deposits	8,685	9,498	16,581	19,899
Short-term borrowings	540	700	1,173	1,209
Long-term debt	10,779	10,815	21,477	21,583
Total Interest Expense	20,004	21,013	39,231	42,691
Net Interest Income	127,898	132,065	257,463	261,709
Provision for credit losses	3,500	13,500	6,000	28,500
Net Interest Income After Provision for Credit Losses	124,398	118,565	251,463	233,209
NON-INTEREST INCOME				
Service charges on deposit accounts	12,552	14,651	24,263	28,762
Investment management and trust services	11,339	10,601	22,297	20,697
Other service charges and fees	10,526	9,508	19,453	18,018
Mortgage banking income	5,741	10,997	9,346	19,170
Other	3,602	3,694	6,907	7,590
Investment securities gains, net:		•	•	·
Net gains on sales of investment securities	1,124	2,892	1,124	5,365
Other-than-temporary impairment losses	(12)	(27)		(27)
Investment securities gains, net	1,112	2,865	1,112	5,338
Total Non-Interest Income	44,872	52,316	83,378	99,575
NON-INTEREST EXPENSE	,	,	,	•
Salaries and employee benefits	63,623	63,490	123,189	124,702
Net occupancy expense	11,464	11,447	25,067	23,291
Other outside services	7,240	5,315	11,052	8,175
Data processing	4,331	4,509	8,127	8,412
Professional fees	3,559	3,395	6,463	6,442
Equipment expense	3,360	3,893	6,962	7,801
Software	3,209	3,094	6,134	5,842
FDIC insurance expense	2,615	3,001	5,304	5,848
Marketing	2,337	1,922	3,921	3,794
Other real estate owned and repossession expense	748	1,941	1,731	4,795
Operating risk loss	716	1,860	2,544	3,626
Intangible amortization	315	535	630	1,069
Other	12,657	12,728	24,604	24,269
	12,037			
Total Non-Interest Expense		117,130	225,728	228,066
Income Before Income Taxes	53,096	53,751	109,113	104,718

Income taxes Net Income	13,500	13,169	27,734	24,909
	\$39,596	\$40,582	\$81,379	\$79,809
PER SHARE: Net Income (Basic) Net Income (Diluted) Cash Dividends See Notes to Consolidated Financial Statements	\$0.21	\$0.21	\$0.43	\$0.41
	0.21	0.21	0.43	0.41
	0.08	0.08	0.16	0.16
4				

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

	Three months ended June 30		Six months June 30	ended
	2014	2013	2014	2013
Net Income	\$39,596	\$40,582	\$81,379	\$79,809
Other Comprehensive Income (Loss), net of tax:				
Unrealized gain (loss) on securities	12,990	(36,958)	26,923	(36,833)
Reclassification adjustment for postretirement amendment gains included in net income	_	_	(944 )	_
Reclassification adjustment for securities gains included in net income	(723)	(1,862)	(723)	(3,470 )
Non-credit related unrealized gain on other-than-temporarily impaired debt securities	323	355	512	1,438
Unrealized gain on derivative financial instruments	34	34	68	68
Unrecognized pension and postretirement income		_	2,144	_
Amortization of net unrecognized pension and postretirement items	104	328	200	656
Other Comprehensive Income (Loss)	12,728	(38,103)	28,180	(38,141)
Total Comprehensive Income	\$52,324	\$2,479	\$109,559	\$41,668

See Notes to Consolidated Financial Statements

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED) SIX MONTHS ENDED JUNE 30, 2014 AND 2013

(in thousands, except per-share data)

Common Stock

	Shares Outstandi	Amount ng	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehens Income (Los	Stock	Total
Balance at December 31, 2013 Net income	192,652	\$544,568	\$1,432,974	\$463,843 81,379	\$ (37,341	) \$(340,857	(2) \$2,063,187 81,379
Other comprehensive income (loss)				·	28,180		28,180
Stock issued, including related tax benefits	381	498	763			2,809	4,070
Stock-based compensation awards			3,022				3,022
Acquisition of treasury stock	(4,000 )					(49,804	) (49,804 )
Common stock cash dividends - \$0.16 per share	:			(30,234)			(30,234)
Balance at June 30, 2014	189,033	\$545,066	\$1,436,759	\$514,988	\$ (9,161	) \$(387,852	2) \$2,099,800
Balance at December 31, 2012 Net income	199,225	\$542,093	\$1,426,267	\$363,937 79,809	\$ 5,675	\$(256,316	5) \$2,081,656 79,809
Other comprehensive income (loss)					(38,141	)	(38,141 )
Stock issued, including related tax benefits	854	1,544	(455 )			3,586	4,675
Stock-based compensation awards			3,207				3,207
Acquisition of treasury stock	(6,421 )					(71,337	) (71,337 )
Common stock cash dividends - \$0.16 per share	;			(31,137)			(31,137)
Balance at June 30, 2013	193,658	\$543,637	\$1,429,019	\$412,609	\$ (32,466	) \$(324,067)	") \$2,028,732

See Notes to Consolidated Financial Statements

## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

(iii tiiousanus)	O: 41	1 1 1 20
		ended June 30
CACHELOWCEDOM ODED ATING ACTIVITIES.	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES:	¢01.270	¢70.000
Net Income	\$81,379	\$79,809
Adjustments to reconcile net income to net cash provided by operating activities:	6.000	20.500
Provision for credit losses	6,000	28,500
Depreciation and amortization of premises and equipment	12,354	12,577
Net amortization of investment securities premiums	2,908	6,099
Investment securities gains, net	(1,112	) (5,338 )
Net (increase) decrease in loans held for sale	(14,728	) 6,990
Amortization of intangible assets	630	1,069
Stock-based compensation	3,022	3,207
Excess tax benefits from stock-based compensation	(52	) (148 )
Decrease in accrued interest receivable	1,921	73
(Increase) decrease in other assets	(3,039	) 21,847
Increase (decrease) in accrued interest payable	1,429	(1,622 )
Increase (decrease) in other liabilities	3,646	(10,782)
Total adjustments	12,979	62,472
Net cash provided by operating activities	94,358	142,281
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sales of securities available for sale	15,189	172,931
Proceeds from maturities of securities held to maturity		65
Proceeds from maturities of securities available for sale	174,619	381,807
Purchase of securities available for sale	(60,952	) (647,141)
(Increase) decrease in short-term investments	(57,357	) 19,561
Net increase in loans	(74,766	) (534,760)
Net purchases of premises and equipment	(11,501	) (9,272 )
Net cash used in investing activities	(14,768	) (616,809)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase in demand and savings deposits	104,390	55,058
Net increase (decrease) in time deposits	98,083	(281,412)
(Decrease) increase in short-term borrowings	(250,322	) 751,919
Additions to long-term debt	90,000	_
Repayments of long-term debt	(5,189	) (5,086 )
Net proceeds from issuance of common stock	4,018	4,527
Excess tax benefits from stock-based compensation	52	148
Dividends paid	(30,521	) (15,645 )
Acquisition of treasury stock	(49,804	) (71,337 )
Net cash (used in) provided by financing activities	(39,293	) 438,172
Net Increase (Decrease) in Cash and Due From Banks	40,297	(36,356)
Cash and Due From Banks at Beginning of Period	218,540	256,300
Cash and Due From Banks at End of Period	\$258,837	\$219,944
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the period for:		
Interest	\$37,802	\$44,313
Income taxes	16,407	24,336

See Notes to Consolidated Financial Statements

#### FULTON FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE A – Basis of Presentation

The accompanying unaudited consolidated financial statements of Fulton Financial Corporation (the Corporation) have been prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the amounts of assets and liabilities as of the date of the financial statements as well as revenues and expenses during the period. Actual results could differ from those estimates. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended June 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The Corporation evaluates subsequent events through the filing date of this Form 10-Q with the Securities and Exchange Commission (SEC).

#### Recent Accounting Standards

In April 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASC) Update 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity." ASC Update 2014-08 changes the criteria for reporting discontinued operations, including a change in the definition of what constitutes the disposal of a component and additional disclosure requirements. For public business entities ASC Update 2014-08 is effective for disposals that occur within annual periods beginning after December 15, 2014. For the Corporation, this standards update is effective with its March 31, 2015 quarterly report on Form 10-Q. The adoption of ASC Update 2014-08 is not expected to have an impact on the Corporation's consolidated financial statements.

In May 2014, the FASB issued ASC Update 2014-09, "Revenue from Contracts with Customers." This standards update provides a framework that replaces most existing revenue recognition guidance. The core principle prescribed by this standards update is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASC Update 2014-09 is effective for interim and annual reporting periods beginning after December 15, 2016. Early application is not permitted. For the Corporation, this standards update is effective with its March 31, 2017 quarterly report on Form 10-Q. The Corporation is currently evaluating the impact of the pending adoption of ASC Update 2014-09 on its consolidated financial statements.

In June 2014, the FASB issued ASC Update 2014-11, "Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures." In addition to new disclosure requirements, ASC Update 2014-11 requires that all repurchase-to-maturity transactions be accounted for as secured borrowings rather than as sales of financial assets. Also, all transfers of financial assets executed contemporaneously with a repurchase agreement with the same counterparty must be accounted for separately, the result of which would be the treatment of such transactions as a secured borrowings. ASC Update 2014-11 is effective for public business entities' interim and annual reporting periods beginning after December 15, 2014. For the Corporation, this standards update is effective with its March 31, 2015 quarterly report on Form 10-Q. The adoption of ASC Update 2014-11 is not expected to have a material impact on the Corporation's consolidated financial statements.

In June 2014, the FASB issued ASC Update 2014-12, "Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period." ASC Update 2014-12 clarifies guidance related to accounting for share-based payment awards with terms that allow an employee to vest in the award regardless of whether the employee is rendering service on the date a performance target is achieved. ASC Update 2014-12 requires that a performance target that affects vesting, and that could be achieved after the

requisite service period, be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award. ASC Update 2014-12 is effective for public business entities' interim and annual reporting periods beginning after December 15, 2014, with earlier adoption permitted. For the Corporation, this standards update is effective with its March 31, 2015 quarterly report on Form 10-Q. The adoption of ASC Update 2014-12 is not expected to have a material impact on the Corporation's consolidated financial statements.

#### Reclassifications

Certain amounts in the 2013 consolidated financial statements and notes have been reclassified to conform to the 2014 presentation.

#### NOTE B - Net Income Per Share

Basic net income per share is calculated as net income divided by the weighted average number of shares outstanding. Diluted net income per share is calculated as net income divided by the weighted average number of shares outstanding plus the incremental number of shares added as a result of converting common stock equivalents, calculated using the treasury stock method. The Corporation's common stock equivalents consist of outstanding stock options, restricted stock, restricted stock units (RSUs) and performance-based restricted stock units (PSUs). PSUs are required to be included in weighted average shares outstanding if performance measures, as defined in each PSU award agreement, are met as of the end of the period.

A reconciliation of weighted average shares outstanding used to calculate basic net income per share and diluted net income per share follows:

	Three months ended		Six months ended June		
	June 30	June 30			
	2014	2014 2013		2013	
	(in thousa	nds)			
Weighted average shares outstanding (basic)	188,139	193,273	188,799	194,777	
Impact of common stock equivalents	1,043	1,073	1,033	996	
Weighted average shares outstanding (diluted)	189,182	194,346	189,832	195,773	

For the three and six months ended June 30, 2014, 3.3 million and 3.2 million shares issuable under stock options, respectively, were excluded from the diluted net income per share computation as their effect would have been anti-dilutive. For the three and six months ended June 30, 2013, 4.3 million and 4.0 million shares issuable under stock options, respectively, were excluded from the diluted net income per share computation as their effect would have been anti-dilutive.

#### NOTE C – Accumulated Other Comprehensive Income (Loss)

The following table presents changes in other comprehensive income (loss):

The rone wing tuble presents enanges in other comprehensive income (1995).	Before-Tax Amount (in thousar	]	Гах Effect		Net of Ta Amount	X
Three months ended June 30, 2014	<b>410.004</b>	4	t (C 00 4		<b># 10</b> 000	
Unrealized gain (loss) on securities	\$19,984		\$(6,994	)	\$12,990	`
Reclassification adjustment for securities gains included in net income (1)	(1,112	) :	389		(723	)
Non-credit related unrealized gains (losses) on other-than-temporarily impaired debt securities	497	(	(174	)	323	
Unrealized gain on derivative financial instruments	52	(	(18	)	34	
Amortization of net unrecognized pension and postretirement items (2)	160	(	56	)	104	
Total Other Comprehensive Income (Loss)	\$19,581	\$	\$(6,853	)	\$12,728	
Three months ended June 30, 2013						
Unrealized gain (loss) on securities	\$(56,858	) \$	\$19,900		\$(36,958	)
Reclassification adjustment for securities gains included in net income (1)	(2,865	) 1	1,003		(1,862	)
Non-credit related unrealized gains (losses) on other-than-temporarily impaired debt securities	546	(	(191	)	355	
Unrealized gain on derivative financial instruments	52	(	(18	)	34	
Amortization of net unrecognized pension and postretirement items (2)	505	,	177	)	328	
Total Other Comprehensive Income (Loss)	\$(58,620	) \$	\$20,517		\$(38,103	)
Six months ended June 30, 2014	<b>.</b> 41 410	d	t (1.4.40 <i>c</i>	`	Φας 022	
Unrealized gain (loss) on securities	\$41,419		\$(14,496	)		,
Reclassification adjustment for securities gains included in net income (1)	(1,112	,	389		(723	)
Reclassification adjustment for postretirement gains included in net income (2)		) :	508		(944	)
Non-credit related unrealized gains (losses) on other-than-temporarily impaired debt securities	788	(	(276	)	512	
Unrealized gain on derivative financial instruments	105	(	(37	)	68	
Unrecognized pension and postretirement income	3,291	(	(1,147	)	2,144	
Amortization of net unrecognized pension and postretirement items (2)	309	(	(109	)	200	
Total Other Comprehensive Income (Loss)	\$43,348	\$	\$(15,168	)	\$28,180	
Six months ended June 30, 2013						
Unrealized gain (loss) on securities	\$(56,666	) \$	\$19,833		\$(36,833	)
Reclassification adjustment for securities gains included in net income (1)	(5,338	) 1	1,868		(3,470	)
Non-credit related unrealized gains (losses) on other-than-temporarily impaired	2,212	(	(774	`	1,438	
debt securities		(	(114	_		
Unrealized gain on derivative financial instruments	105	,	(37	_	68	
Amortization of net unrecognized pension and postretirement items (2)	1,010	,	(354	)	656	
Total Other Comprehensive Income (Loss)	\$(58,677	) \$	\$20,536		\$(38,141	)

Amounts reclassified out of accumulated other comprehensive income. Before-tax amounts included within

<sup>(1) &</sup>quot;Investment securities gains, net" on the consolidated statements of income. See Note D, "Investment Securities," for additional details.

Amounts reclassified out of accumulated other comprehensive income. Before-tax amounts included within

<sup>(2) &</sup>quot;Salaries and employee benefits" on the consolidated statements of income. See Note H, "Employee Benefit Plans," for additional details.

The following table presents changes in each component of accumulated other comprehensive income (loss), net of tax:

	Unrealized Gains (Losses) on Investment Securities Not Other-That Impaired (in thousan	Unr Nor (Lo Oth Imp Sec	ancu Debi	empoi	Unrealized Effective Portions of Losses on arily Forward-St Interest Rat Swaps	artii	Unrecogniz Pension an Postretiren Plan Incom (Costs)	d		
Three months ended June 30, 2014 Balance at March 31, 2014	\$(13,577)	\$	1,841		\$ (2,648	)	\$ (7,505	)	\$(21,889)	)
Other comprehensive income (loss) before reclassifications	12,990	323	Í			,	_	,	13,313	,
Amounts reclassified from accumulated	7	(730	0	)	34		104		(585	)
other comprehensive income (loss) Balance at June 30, 2014	\$(580)	\$	1,434		\$ (2,614	)	\$ (7,401	)	\$(9,161	ì
Three months ended June 30, 2013	ψ(300 )	Ψ	1,757		ψ (2,014	,	ψ (7,401	,	ψ(),101	,
Balance at March 31, 2013	\$24,878	\$	1,696		\$ (2,784	)	\$ (18,153	)	\$5,637	
Other comprehensive income (loss) before reclassifications	(36,958 )	355			_		_		(36,603	)
Amounts reclassified from accumulated other comprehensive income (loss)	(861)	(1,0	001	)	34		328		(1,500	)
Balance at June 30, 2013	\$(12,941)	\$	1,050		\$ (2,750	)	\$ (17,825	)	\$(32,466)	)
Six months ended June 30, 2014										
Balance at December 31, 2013	\$(27,510)	\$	1,652		\$ (2,682	)	\$ (8,801	)	\$(37,341)	)
Other comprehensive income (loss) before reclassifications	26,923	512			_		2,144		29,579	
Amounts reclassified from accumulated other comprehensive income (loss)	7	(730	C	)	68		(744	)	(1,399	)
Balance at June 30, 2014 Six months ended June 30, 2013	\$(580)	\$	1,434		\$ (2,614	)	\$ (7,401	)	\$(9,161	)
Balance at December 31, 2012	\$26,361	\$	613		\$ (2,818	)	\$ (18,481	)	\$5,675	
Other comprehensive income (loss) before reclassifications	(36,833 )	1,43	38		_		_		(35,395	)
Amounts reclassified from accumulated other comprehensive income (loss)	(2,469 )	(1,0	001	)	68		656		(2,746	)
Balance at June 30, 2013	\$(12,941)	\$	1,050		\$ (2,750	)	\$ (17,825	)	\$(32,466)	)

NOTE D – Investment Securities

The following table presents the amortized cost and estimated fair values of investment securities, which were all classified as available for sale:

classified as available for sale.	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(in thousands)			
June 30, 2014				
Equity securities	\$34,275	\$11,987	\$(14	\$46,248
U.S. Government securities	525	_	_	525
U.S. Government sponsored agency securities	254	6	_	260
State and municipal securities	262,368	8,244	(789	269,823
Corporate debt securities	99,634	5,881	(4,862	100,653
Collateralized mortgage obligations	1,022,728	8,224	(28,221	1,002,731
Mortgage-backed securities	918,210	17,121	(4,726	930,605
Auction rate securities	158,463	1	(11,533	146,931
	\$2,496,457	\$51,464	\$(50,145)	\$2,497,776
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
	(in thousands)			
December 31, 2013				
Equity securities	\$33,922	\$12,355	\$(76	\$46,201
U.S. Government securities	525			525
U.S. Government sponsored agency securities	720	7	(1	726
State and municipal securities	281,810	6,483	(3,444	284,849
Corporate debt securities	100,468	5,685	(7,404	98,749
Collateralized mortgage obligations	1,069,138	8,036	(44,776	1,032,398
Mortgage-backed securities	949,328	13,881	(17,497	945,712
Auction rate securities	172,299	234	(13,259	) 159,274
	\$2,608,210	\$46,681	\$(86,457	\$2,568,434

Securities carried at \$1.8 billion as of June 30, 2014 and \$1.7 billion as of December 31, 2013 were pledged as collateral to secure public and trust deposits and customer repurchase agreements.

Equity securities include common stocks of financial institutions (\$40.2 million at June 30, 2014 and \$40.6 million at December 31, 2013) and other equity investments (\$6.0 million at June 30, 2014 and \$5.6 million at December 31, 2013).

As of June 30, 2014, the financial institutions stock portfolio had a cost basis of \$28.5 million and a fair value of \$40.2 million, including an investment in a single financial institution with a cost basis of \$20.0 million and a fair value of \$28.2 million. The fair value of this investment accounted for 70.2% of the fair value of the Corporation's investments in the common stocks of publicly traded financial institutions. No other investment within the financial institutions stock portfolio exceeded 5% of the portfolio's fair value.

The amortized cost and estimated fair values of debt securities as of June 30, 2014, by contractual maturity, are shown in the following table. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

		Amortized	Estimated
		Cost	Fair Value
	(	(in thousands)	
Due in one year or less		\$20,164	\$20,226
Due from one year to five years		71,674	75,583
Due from five years to ten years		194,644	200,454
Due after ten years		234,762	221,929
		521,244	518,192
Collateralized mortgage obligations		1,022,728	1,002,731
Mortgage-backed securities		918,210	930,605
		\$2,462,182	\$2,451,528

The following table presents information related to the gross realized gains and losses on the sales of equity and debt securities:

	Realized		Gross Realized Losses		Other-than- temporary Impairment Losses		1
Three months ended June 30, 2014	(in thousand	ds)					
Equity securities	\$—	<b>\$</b> —		\$(12	)	\$(12	)
Debt securities	1,124	_		_		1,124	
Total	\$1,124	\$—		\$(12	)	\$1,112	
Three months ended June 30, 2013							
Equity securities	\$1,083	\$(28	)	\$(27	)	\$1,028	
Debt securities	1,837	_		_		1,837	
Total	\$2,920	\$(28	)	\$(27	)	\$2,865	
Six months ended June 30, 2014							
Equity securities	\$1	\$—		\$(12	)	\$(11	)
Debt securities	1,446	(323	)	_		1,123	
Total	\$1,447	\$(323	)	\$(12	)	\$1,112	
Six months ended June 30, 2013							
Equity securities	\$2,222	\$(28	)	\$(27	)	\$2,167	
Debt securities	3,171	_		_		3,171	
Total	\$5,393	\$(28	)	\$(27	)	\$5,338	

The other-than-temporary impairment charges for equity securities during the three and six months ended June 30, 2014 and 2013 were for investments in common stocks of financial institutions and were due to the severity and duration of the declines in the fair values of certain financial institution stocks, in conjunction with management's assessment of the near-term prospects of each specific financial institution.

The following table presents a summary of the cumulative credit related other-than-temporary impairment charges, recognized as components of earnings, for debt securities held by the Corporation at June 30, 2014 and 2013:

	Three months ended		Six months ended Jur	
	June 30 2014 2013		30 2014	2013
	(in thousan		2014	2013
Balance of cumulative credit losses on debt securities, beginning of period	\$(19,961)	\$(23,079)	\$(20,691)	\$(23,079)
Reductions for securities sold during the period	2,746	2,468	3,472	2,468
Reductions for increases in cash flows expected to be collected that are recognized over the remaining life of the security	21	4	5	4
Ralance of cumulative gradit losses on debt securities, and of period	\$(17.214)	\$ (20,607.)	\$(17.214)	\$(20,607)

Balance of cumulative credit losses on debt securities, end of period \$(17,214) \$(20,607) \$(17,214) \$(20,607) The following table presents the gross unrealized losses and estimated fair values of investments, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2014:

	Less than 12 months		12 months or longer		Total		
	Estimated Unrealized I		Estimated	Unrealized	Estimated	Unrealized	1
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses	
	(in thousand	ds)					
State and municipal securities	\$8,531	\$(39)	\$34,089	\$(750)	\$42,620	\$(789	)
Corporate debt securities			42,995	(4,862)	42,995	(4,862	)
Collateralized mortgage obligations	33,465	(97)	677,357	(28,124)	710,822	(28,221	)
Mortgage-backed securities	37,304	(45)	302,835	(4,681)	340,139	(4,726	)
Auction rate securities			146,839	(11,533)	146,839	(11,533	)
Total debt securities	79,300	(181)	1,204,115	(49,950)	1,283,415	(50,131	)
Equity securities	2	(1)	77	(13)	79	(14	)
	\$79,302	\$(182)	\$1,204,192	\$(49,963)	\$1,283,494	\$(50,145	)

The Corporation's collateralized mortgage obligations and mortgage-backed securities have contractual terms that generally do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the decline in market value of these securities is attributable to changes in interest rates and not credit quality, and because the Corporation does not have the intent to sell and does not believe it will more likely than not be required to sell any of these securities prior to a recovery of their fair value to amortized cost, the Corporation does not consider these investments to be other-than-temporarily impaired as of June 30, 2014.

The unrealized holding losses on auction rate securities, or auction rate certificates (ARCs), are attributable to liquidity issues resulting from the failure of periodic auctions. The Corporation had previously purchased ARCs for investment management and trust customers as short-term investments with fair values that could be derived based on periodic auctions under normal market conditions. During 2008 and 2009, the Corporation purchased ARCs from these customers due to the failure of these periodic auctions, which made these previously short-term investments illiquid.

As of June 30, 2014, approximately \$143 million, or 97%, of the ARCs were rated above investment grade, with approximately \$6 million, or 4%, AAA rated and \$102 million, or 70%, AA rated. Approximately \$4 million, or 3%, of ARCs were either not rated or rated below investment grade by at least one ratings agency. Of this amount, approximately \$3 million, or 59%, of the student loans underlying these ARCs have principal payments which are guaranteed by the federal government. In total, approximately \$145 million, or 99%, of the student loans underlying the ARCs have principal payments that are guaranteed by the federal government.

During the six months ended 2014, the Corporation sold ARCs with a total book value of \$11.9 million, with no gain or loss upon sale. As of June 30, 2014, all ARCs were current and making scheduled interest payments. Based on management's evaluations, ARCs with a fair value of \$146.9 million were not subject to any other-than-temporary impairment charges as of June 30, 2014. The Corporation does not have the intent to sell and does not believe it will more likely than not be required to sell any of these securities prior to a recovery of their fair value to amortized cost,

which may be at maturity.

For its investments in equity securities, particularly its investments in stocks of financial institutions, management evaluates the near-term prospects of the issuers in relation to the severity and duration of the impairment. Based on that evaluation and the Corporation's ability and intent to hold those investments for a reasonable period of time sufficient for a recovery of fair value,

the Corporation does not consider those investments with unrealized holding losses as of June 30, 2014 to be other-than-temporarily impaired.

The majority of the Corporation's available for sale corporate debt securities are issued by financial institutions. The following table presents the amortized cost and estimated fair value of corporate debt securities:

	June 30, 2014		December 3	1, 2013	
	Amortized Estimated		Amortized	Estimated	
	cost	fair value	cost	fair value	
	(in thousand	ds)			
Single-issuer trust preferred securities	\$47,524	\$43,186	\$47,481	\$40,531	
Subordinated debt	47,467	50,616	47,405	50,327	
Pooled trust preferred securities	2,067	4,275	2,997	5,306	
Corporate debt securities issued by financial institutions	97,058	98,077	97,883	96,164	
Other corporate debt securities	2,576	2,576	2,585	2,585	
Available for sale corporate debt securities	\$99,634	\$100,653	\$100,468	\$98,749	

The Corporation's investments in single-issuer trust preferred securities had an unrealized loss of \$4.3 million at June 30, 2014. The Corporation did not record any other-than-temporary impairment charges for single-issuer trust preferred securities during the three or six months ended June 30, 2014 or 2013. Six of the Corporation's 20 single-issuer trust preferred securities were rated below investment grade by at least one ratings agency, with an amortized cost of \$13.5 million and an estimated fair value of \$12.1 million at June 30, 2014. All of the single-issuer trust preferred securities rated below investment grade were rated BB or Ba. Three single-issuer trust preferred securities with an amortized cost of \$4.7 million and an estimated fair value of \$3.8 million at June 30, 2014 were not rated by any ratings agency.

During the three and six months ended June 30, 2014, the Corporation sold two pooled trust preferred securities with a total amortized cost of \$728,000, for a gain of \$1.1 million. As of June 30, 2014, all six of the Corporation's pooled trust preferred securities, with an amortized cost of \$2.1 million and an estimated fair value of \$4.3 million, were rated below investment grade by at least one ratings agency, with ratings ranging from C to Ca. The class of securities held by the Corporation was below the most senior tranche, with the Corporation's interests being subordinate to other investors in the pool. The Corporation determines the fair value of pooled trust preferred securities based on quotes provided by third-party brokers.

The amortized cost of pooled trust preferred securities is the purchase price of the securities, net of cumulative credit related other-than-temporary impairment charges, determined using an expected cash flows model. The most significant input to the expected cash flows model is the expected payment deferral rate for each pooled trust preferred security. The Corporation evaluates the financial metrics, such as capital ratios and non-performing assets ratios, of the individual financial institution issuers that comprise each pooled trust preferred security to estimate its expected deferral rate.

Based on management's evaluations, corporate debt securities with a fair value of \$100.7 million were not subject to any other-than-temporary impairment charges as of June 30, 2014. The Corporation does not have the intent to sell and does not believe it will more likely than not be required to sell any of these securities prior to a recovery of their fair value to amortized cost, which may be at maturity.

As mandated by the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act), in December 2013, five regulatory bodies issued final rulings (Final Rules) implementing certain prohibitions and restrictions on the ability of a banking entity and non-bank financial company supervised by the Federal Reserve Board to engage in proprietary trading and have certain ownership interests in, or relationships with, a "covered fund" (the so-called "Volcker Rule"). The Final Rules generally treat as a covered fund any entity that would be an investment company under the Investment Company Act of 1940 (1940 Act) but for the application of the exemptions from SEC registration set forth in Section 3(c)(1) (fewer than 100 beneficial owners) or Section 3(c)(7) (qualified purchasers) of the 1940 Act. The Final Rules also require regulated entities to establish an internal compliance program that is consistent with the extent to which it engages in activities covered by the Volcker Rule, which must include making regular reports about those activities to regulators. Although the Final Rules provide some tiering of compliance and

reporting obligations based on size, the fundamental prohibitions of the Volcker Rule apply to banking entities of any size, including the Corporation. Banking entities have until July 21, 2015 to conform their activities and investments to the requirements of the Final Rules. While the Corporation does not engage in proprietary trading or in any other activities prohibited by the Final Rules, the Corporation will continue to evaluate whether any of its investments fall within the definition of a "covered fund" and would need to be disposed of by July 21, 2015. However, based on the Corporation's evaluation to date, it does not currently expect the Final Rules will have a material effect on its business, financial condition or results of operations.

#### NOTE E – Loans and Allowance for Credit Losses

#### Loans, Net of Unearned Income

Loans, net of unearned income are summarized as follows:

	June 30,	December 31,	
	2014	2013	
	(in thousands)		
Real-estate - commercial mortgage	\$5,128,734	\$5,101,922	
Commercial - industrial, financial and agricultural	3,601,721	3,628,420	
Real-estate - home equity	1,730,497	1,764,197	
Real-estate - residential mortgage	1,361,976	1,337,380	
Real-estate - construction	634,018	573,672	
Consumer	280,557	283,124	
Leasing and other	109,573	99,256	
Overdrafts	3,251	4,045	
Loans, gross of unearned income	12,850,327	12,792,016	
Unearned income	(10,816	) (9,796	)
Loans, net of unearned income	\$12,839,511	\$12,782,220	

#### Allowance for Credit Losses

The allowance for credit losses consists of the allowance for loan losses and the reserve for unfunded lending commitments. The allowance for loan losses represents management's estimate of incurred losses in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The reserve for unfunded lending commitments represents management's estimate of incurred losses in its unfunded loan commitments and is recorded in other liabilities on the consolidated balance sheet. The allowance for credit losses is increased by charges to expense, through the provision for credit losses, and decreased by charge-offs, net of recoveries.

The Corporation's allowance for credit losses includes: (1) specific allowances allocated to loans evaluated for impairment under the FASB's ASC Section 310-10-35; and (2) allowances calculated for pools of loans measured for impairment under FASB ASC Subtopic 450-20.

The Corporation segments its loan portfolio by general loan type, or "portfolio segments," as presented in the table under the heading, "Loans, Net of Unearned Income," above. Certain portfolio segments are further disaggregated and evaluated collectively for impairment based on "class segments," which are largely based on the type of collateral underlying each loan. For commercial loans, class segments include loans secured by collateral and unsecured loans. Construction loan class segments include loans secured by commercial real estate, loans to commercial borrowers secured by residential real estate and loans to individuals secured by residential real estate. Consumer loan class segments include direct consumer installment loans and indirect automobile loans.

The following table presents the components of the allowance for credit losses:

	June 30,	December 31,
	2014	2013
	(in thousands)	
Allowance for loan losses	\$191,685	\$202,780
Reserve for unfunded lending commitments	1,757	2,137
Allowance for credit losses	\$193,442	\$204,917

30

Three months ended June

Six months ended June 30

The following table	presents the activit	y in the allowance	for credit losses:

loans

previously charged off Net loans

charged off

756

) (5,204

) 6,089

1,505

(3,688

(1,601

192

) (1,774

3,809

116

) (4,349

3,549

744

) (1,853

320

406

) (27

238

263

) (506

644

743

	30
	2014 2013 2014 2013
	(in thousands)
Balance at beginning of period	\$199,006 \$221,527 \$204,917 \$225,439
Loans charged off	(11,476 ) (21,383 ) (21,744 ) (43,489 )
Recoveries of loans previously charged off	2,412 3,982 4,269 7,176
Net loans charged off	(9,064 ) (17,401 ) (17,475 ) (36,313 )
Provision for credit losses	3,500 13,500 6,000 28,500
Balance at end of period	\$193,442 \$217,626 \$193,442 \$217,626
Butunee at one of period	φ193,112
The following table presents the estivity in the elloweness for	loon losses by portfolio socment.
The following table presents the activity in the allowance for	T
Commercial -	Leasing
Real Estate - Real Estate Real Estate Commercial, Industrial, House Parisbota	ate Real and
Commercial Home Resident	ial Estate - Consumerother Unallocated otal
Mortgage Agricultural Equity Mortgage	e Construction and
Agneuturai	overdrafts
(in thousands)	
Three months	
ended June 30,	
2014	
Balance at \$53,757 \$50,563 \$32,460 \$33,329 March 31, 2014	\$ 9,842 \$ 3,324 \$ 2,011 \$ 11,803 \$ 197,089
Loans charged (2.141 ) (5.512 ) (1.224 ) (1.020	
off (2,141 ) (5,512 ) (1,234 ) (1,089	) (218 ) (449 ) (833 ) — (11,476 )
Recoveries of	
loans 430 775 177 108	158
previously	
charged off	
Net loans (1,711 ) (4,737 ) (1,057 ) (981	) (60 ) (47 ) (471 ) — (9,064 )
charged off	) (00 ) (11 ) (7,001 )
Provision for (2,204 ) 3,258 638 396	1,549 29 311 (317 ) 3,660
loan losses (1)	1,547 27 511 (517 ) 5,000
Balance at June \$49,842 \$49,084 \$32,041 \$32,744	\$ 11,331 \$ 3,306 \$ 1,851 \$ 11,486 \$ 191,685
30, 2014 \$49,842 \$49,084 \$32,041 \$32,744	\$ 11,331 \$ 3,306 \$ 1,851 \$ 11,486 \$ 191,685
Three months	
ended June 30,	
2013	
Balance at March 31, 2013 \$63,985 \$56,672 \$23,701 \$33,484	\$ 16,004 \$ 2,286 \$ 2,787 \$ 21,122 \$ 220,041
Loans charged	
Loans charged (5,193 ) (5,960 ) (1,966 ) (4,465	) (2,597 ) (433 ) (769 ) — (21,383 )
on	
Recoveries of	

3,982

(17,401)

13,791

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Provision for loan losses (1) Balance at June 30, 2013 Six months ended June 30, 2014 Balance at		\$ 57,557	\$ 25,736	\$ 32,684	\$ 14,471	\$ 2,497	\$2,925	\$ 21,865	\$216,431
December 31, 2013	\$55,659	\$ 50,330	\$ 28,222	\$ 33,082	\$ 12,649	\$ 3,260	\$3,370	\$ 16,208	\$202,780
Loans charged off Recoveries of	(3,527)	(10,637)	(2,885 )	(1,935 )	(432 )	(1,200 )	(1,128 )	_	(21,744 )
loans previously charged off	474	1,519	533	224	382	611	526	_	4,269
Net loans charged off	(3,053)	(9,118 )	(2,352 )	(1,711 )	(50 )	(589 )	(602)	_	(17,475 )
Provision for loan losses (1)	` ' '	7,872	6,171	1,373	(1,268 )	635	(917)	(4,722 )	6,380
Balance at June 30, 2014 Six months ended June 30, 2013		\$49,084	\$ 32,041	\$ 32,744	\$ 11,331	\$ 3,306	\$1,851	\$ 11,486	\$191,685
Balance at December 31, 2012	\$62,928	\$ 60,205	\$ 22,776	\$ 34,536	\$ 17,287	\$ 2,367	\$2,752	\$ 21,052	\$223,903
Loans charged off	(9,326 )	(15,462 )	(4,370 )	(7,515 )	(4,583 )	(983 )	(1,250 )	_	(43,489 )
Recoveries of loans previously charged off	2,569	1,135	523	197	1,415	912	425	_	7,176
Net loans charged off	(6,757)	(14,327 )	(3,847)	(7,318 )	(3,168)	(71)	(825)	_	(36,313 )
Provision for loan losses (1)	2,525	11,679	6,807	5,466	352	201	998	813	28,841
Balance at June 30, 2013	e\$58,696	\$ 57,557	\$ 25,736	\$ 32,684	\$ 14,471	\$ 2,497	\$2,925	\$ 21,865	\$216,431

The provision for loan losses excluded a \$160,000 and \$380,000 decrease, respectively, in the reserve for unfunded lending commitments for the three and six months ended June 30, 2014 and excluded a \$291,000 and (1) \$341,000 decrease, respectively, in the reserve for unfunded lending commitments for the three and six months ended June 30, 2013. The total provision for credit losses, comprised of allocations for both funded and unfunded loans, was \$3.5 million and \$6.0 million, respectively, for the three and six months ended June 30, 2014 and \$13.5 million and \$28.5 million, respectively, for the three and six months ended June 30, 2013.

The following table presents loans, net of unearned income and their related allowance for loan losses, by portfolio segment:

segment:	- Commercia	Commercia Industrial, IFinancial ar Agricultural	- ndHome	Real Estate - Residential Mortgage	Real Estate - Constructi	Consumer	Leasing and other and overdrafts	(1)	ited Total
Allowance for loar	•	•							
Measured for impairment under FASB ASC Subtopic 450-20	\$33,388	\$36,603	\$22,234	\$11,450	\$7,163	\$3,285	\$1,851	\$11,486	\$127,460
Evaluated for impairment under FASB ASC Section 310-10-35	16,454	12,481	9,807	21,294	4,168	21	_	N/A	64,225
Section 510-10-55	\$49,842	\$49,084	\$32,041	\$32,744	\$11,331	\$3,306	\$1,851	\$11,486	\$191,685
Loans, net of unear 2014:	rned income	at June 30,							
Measured for impairment under FASB ASC Subtopic 450-20	\$5,067,400	\$3,558,788	\$1,715,953	\$1,309,739	\$606,221	\$280,534	\$102,008	N/A	\$12,640,643
Evaluated for impairment under FASB ASC Section 310-10-35	61,334	42,933	14,544	52,237	27,797	23	_	N/A	198,868
Section 510-10-55		\$3,601,721	\$1,730,497	\$1,361,976	\$634,018	\$280,557	\$102,008	N/A	\$12,839,511
A 11 C 1	1 , 7	20, 2012							
Allowance for loar Measured for	i losses at Ju	ne 30, 2013:							
impairment under FASB ASC Subtopic 450-20	\$43,405	\$42,354	\$16,114	\$9,841	\$9,572	\$2,479	\$2,925	\$21,865	\$148,555
Evaluated for impairment under FASB ASC Section 310-10-35	15,291	15,203	9,622	22,843	4,899	18	_	N/A	67,876
	\$58,696	\$57,557	\$25,736	\$32,684	\$14,471	\$2,497	\$2,925	\$21,865	\$216,431
Loans, net of unear 2013:	rned income	at June 30,							
Measured for impairment under FASB ASC Subtopic 450-20	\$4,788,274	\$3,649,857	\$1,745,208	\$1,259,558	\$572,537	\$300,212	\$91,402	N/A	\$12,407,048
Evaluated for impairment under FASB ASC	68,642	63,117	15,060	53,787	37,743	21	_	N/A	238,370

Section 310-10-35

\$4,856,916 \$3,712,974 \$1,760,268 \$1,313,345 \$610,280 \$300,233 \$91,402 N/A \$12,645,418

The unallocated allowance, which was approximately 6% and 10% of the total allowance for credit losses as of (1) June 30, 2014 and June 30, 2013, respectively, was, in the opinion of management, reasonable and appropriate given that the estimates used in the allocation process are inherently imprecise.

N/A – Not applicable.

#### **Impaired Loans**

A loan is considered to be impaired if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. Impaired loans consist of all loans on non-accrual status and accruing troubled debt restructurings (TDRs). An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value. Impaired loans to borrowers with total outstanding commitments greater than or equal to \$1.0 million are evaluated individually for impairment. Impaired loans to borrowers with total outstanding commitments less than \$1.0 million are pooled and measured for impairment collectively. As of June 30, 2014 and December 31, 2013, substantially all of the Corporation's individually evaluated impaired loans with total outstanding balances greater than or equal to \$1.0 million were measured based on the estimated fair value of each loan's collateral. Collateral could be in the form of real estate, in the case of impaired commercial mortgages and construction loans, or business assets, such as accounts receivable or inventory, in the case of commercial and industrial loans. Commercial and industrial loans may also be secured by real property.

As of June 30, 2014 and 2013, approximately 79% and 86%, respectively, of impaired loans with principal balances greater than or equal to \$1.0 million, whose primary collateral is real estate, were measured at estimated fair value using state certified third-party appraisals that had been updated within the preceding 12 months.

When updated certified appraisals are not obtained for loans to commercial borrowers evaluated for impairment under FASB ASC Section 310-10-35 that are secured by real estate, fair values are estimated based on the original appraisal values, as long as the original appraisal indicated a strong loan-to-value position and, in the opinion of the Corporation's internal loan evaluation staff, there has not been a significant deterioration in the collateral value since the original appraisal was performed. Original appraisals are typically used only when the estimated collateral value, as adjusted appropriately for the age of the appraisal, results in a current loan-to-value ratio that is lower than the Corporation's loan-to-value requirements for new loans, generally less than 70%.

The following table presents total impaired loans by class segment:

	June 30, 2014			December 31, 2013			
	Unpaid Principal Balance	Recorded Investment	Related Allowance	Unpaid Principal Balance	Recorded Investment	Related Allowance	
	(in thousand	ls)					
With no related allowance recorded:							
Real estate - commercial mortgage	\$26,692	\$22,832	\$—	\$28,892	\$24,494	<b>\$</b> —	
Commercial - secured	27,737	22,524		23,890	21,383		
Real estate - home equity	399	300		399	300		
Real estate - residential mortgage	1,397	1,397					
Construction - commercial residential	20,920	15,000		18,943	13,740		
Construction - commercial	1,007	874		2,996	1,976		
	78,152	62,927		75,120	61,893		
With a related allowance recorded:							
Real estate - commercial mortgage	47,919	38,502	16,454	43,282	35,830	14,444	
Commercial - secured	28,337	19,537	11,844	34,267	22,324	13,315	
Commercial - unsecured	930	872	637	1,113	1,048	752	
Real estate - home equity	20,019	14,244	9,807	20,383	14,337	9,059	
Real estate - residential mortgage	61,525	50,840	21,294	63,682	51,097	21,745	
Construction - commercial residential	20,866	10,388	3,786	25,769	14,579	3,493	
Construction - commercial	2,458	1,254	239	485	195	77	
Construction - other	452	281	143	719	548	301	
Consumer - direct	17	17	16	11	11	10	
Consumer - indirect	6	6	5	2	2	2	
	182,529	135,941	64,225	189,713	139,971	63,198	
Total	\$260,681	\$198,868	\$64,225	\$264,833	\$201,864	\$63,198	

As of June 30, 2014 and December 31, 2013, there were \$62.9 million and \$61.9 million, respectively, of impaired loans that did not have a related allowance for loan loss. The estimated fair values of the collateral for these loans exceeded their carrying amount, or they were previously charged down to realizable collateral values. Accordingly, no specific valuation allowance was considered to be necessary.

The following table presents average impaired loans by class segment:

The following table present					Six months ended June 30 2014 2013			
	Average Recorded Investment	(1)	Average Recorded ed Investment	Interest Income Recognize (1)	Average Recorded ed Investment	Interest Income Recognize (1)	Average Pecorded	Interest Income Recognized (1)
With no related allowance	(in thousar	ias)						
recorded:								
Real estate - commercial mortgage	\$23,162	\$ 80	\$30,107	\$ 125	\$23,606	\$ 166	\$31,467	281
Commercial - secured	21,695	34	35,668	50	21,591	69	33,816	82
Commercial - unsecured		_		_			44	
Real estate - home equity	300	1	205	_	300	1	237	1
Real estate - residential mortgage	857	5	1,494	9	571	6	1,158	21
Construction - commercial residential	17,853	62	22,267	71	16,482	122	22,694	134
Construction - commercial		_	3,151	_	1,604	_	3,995	2
	65,285	182	92,892	255	64,154	364	93,411	521
With a related allowance								
recorded:								
Real estate - commercial mortgage	38,455	132	46,002	190	37,580	264	49,149	405
Commercial - secured	21,652	33	27,917	39	21,876	71	31,649	81
Commercial - unsecured	757	1	1,339	1	854	2	1,587	3
Real estate - home equity	14,049	28	14,260	16	14,145	48	13,787	32
Real estate - residential mortgage	51,153	300	53,222	309	51,134	594	53,351	634
Construction - commercial residential	7,676	27	12,458	40	9,977	62	11,582	82
Construction - commercial	723		1,921		547		2,064	3
Construction - other	413	_	496		458		523	1
Consumer - direct	16		18		14		22	
Consumer - indirect	4	_	2	_	3	_	1	_
Leasing and other and overdrafts	_	_	23	_	_	_	18	_
Total	134,898 \$200,183	521 \$ 703	157,658 \$250,550	595 \$ 850	136,588 \$200,742	1,041 \$ 1,405	163,733 \$257,144	1,241 1,762

<sup>(1)</sup> All impaired loans, excluding accruing TDRs, were non-accrual loans. Interest income recognized for the three and six months ended June 30, 2014 and 2013 represents amounts earned on accruing TDRs.

Credit Quality Indicators and Non-performing Assets

The following table presents internal credit risk ratings for real estate - commercial mortgages, commercial - secured loans, commercial - unsecured loans, construction - commercial residential loans and construction - commercial loans:

,	Pass	,	Special Men		Substandard		Total	
	June 30, 2014	December 31, 2013	June 30, 2014	December 3 2013	LJune 30, 2014	December 3 2013	<sup>1</sup> June 30, 2014	December 31, 2013
	(dollars in tho	usands)						
Real estate - commercial mortgage	\$4,850,227	\$4,763,987	\$115,220	\$141,013	\$163,287	\$196,922	\$5,128,734	\$5,101,922
Commercial - secured	3,145,100	3,167,168	128,824	111,613	126,790	125,382	3,400,714	3,404,163
Commercial - unsecured	172,054	209,836	23,681	11,666	5,272	2,755	201,007	224,257
Total commercial industrial, financial and agricultural Construction	3,317,154	3,377,004	152,505	123,279	132,062	128,137	3,601,721	3,628,420
- commercia residential		146,041	28,412	31,522	47,031	57,806	229,809	235,369
Construction - commercia Total	327,310	258,441	1,470	2,932	6,415	8,124	335,195	269,497
construction (excluding Construction - other)	481,676	404,482	29,882	34,454	53,446	65,930	565,004	504,866
% of Total	\$8,649,057 93.0 %	\$8,545,473 92.6 %	\$297,607 3.2 %	\$298,746 3.2 %	\$348,795 3.8 %	\$390,989 4.2 %	\$9,295,459 100.0 %	\$9,235,208 100.0 %

The following is a summary of the Corporation's internal risk rating categories:

Pass: These loans do not currently pose undue credit risk and can range from the highest to average quality, depending on the degree of potential risk.

Special Mention: These loans constitute an undue and unwarranted credit risk, but not to a point of justifying a classification of substandard. Loans in this category are currently acceptable, but are nevertheless potentially weak. Substandard or Lower: These loans are inadequately protected by current sound worth and paying capacity of the borrower. There exists a well-defined weakness or weaknesses that jeopardize the normal repayment of the debt.

The Corporation believes that internal risk ratings are the most relevant credit quality indicator for the class segments presented above. The migration of loans through the various internal risk rating categories is a significant component of the allowance for credit loss methodology, which bases the probability of default on this migration. Assigning risk ratings involves judgment. Risk ratings are initially assigned to loans by loan officers and are reviewed on a regular basis by credit administration staff. The Corporation's loan review officers provide a separate assessment of risk rating accuracy. Ratings may be changed based on the ongoing monitoring procedures performed by loan officers or credit administration staff, or if specific loan review activities identify a deterioration or an improvement in the loan. The risk rating process allows management to identify riskier credits in a timely manner and to allocate resources to managing troubled accounts.

The Corporation does not assign internal risk ratings to smaller balance, homogeneous loans, such as home equity, residential mortgage, consumer, leasing and other and construction loans to individuals secured by residential real estate. For these loans, the most relevant credit quality indicator is delinquency status. The migration of these loans through the various delinquency status categories is a significant component of the allowance for credit losses methodology, which bases the probability of default on this migration.

The following table presents a summary of delinquency and non-performing status for home equity, real estate - residential mortgages, construction loans to individuals and consumer, leasing and other loans by class segment:

	Performing		Delinquent	$\epsilon(1)$	Non-perfor		Total	
	June 30, 2014	December 31, 2013	June 30, 2014	December 2013	3Jlune 30, 2014	December 2013	31 June 30, 2014	December 31, 2013
	(dollars in tho	usands)						
Real estate - home equity	\$1,/02,554	\$1,731,185	\$11,849	\$16,029	\$16,094	\$16,983	\$1,730,497	\$1,764,197
Real estate - residential mortgage	1,309,813	1,282,754	24,276	23,279	27,887	31,347	1,361,976	1,337,380
Construction - other	<sup>1</sup> 68,584	68,258	149	_	281	548	69,014	68,806
Consumer - direct	123,483	126,666	3,324	3,586	2,765	2,391	129,572	132,643
Consumer - indirect	148,841	147,017	2,084	3,312	60	152	150,985	150,481
Total consumer	272,324	273,683	5,408	6,898	2,825	2,543	280,557	283,124
Leasing and other and overdrafts	101,415	92,876	533	581	60	48	102,008	93,505
% of Total	\$3,454,690 97.5 %	\$3,448,756 97.2 %	\$42,215 1.2 %	\$46,787 1.3 %	\$47,147 1.3 %	\$51,469 1.5 %	\$3,544,052 100.0 %	\$3,547,012 100.0 %

<sup>(1)</sup> Includes all accruing loans 31 days to 89 days past due.

The following table presents non-performing assets:

The following table presents non-performing assets.						
	June 30,	December 31,				
	2014	2013				
	(in thousands)					
Non-accrual loans	\$129,934	\$133,753				
Accruing loans greater than 90 days past due	19,378	20,524				
Total non-performing loans	149,312	154,277				
Other real estate owned (OREO)	13,482	15,052				
Total non-performing assets	\$162,794	\$169,329				
The following table presents TDRs, by class segment:						
	June 30,	December 31,				
	2014	2013				
	(in thousands)					
Real-estate - residential mortgage	\$31,184	\$28,815				
Real-estate - commercial mortgage	19,398	19,758				
Construction - commercial residential	8,561	10,117				
Commercial - secured	6,876	7,933				
Real estate - home equity	2,815	1,365				
Commercial - unsecured	77	112				
Consumer - direct	17	11				
Consumer - indirect	6	_				
Total accruing TDRs	68,934	68,111				
Non-accrual TDRs (1)	25,526	30,209				

<sup>(2)</sup> Includes all accruing loans 90 days or more past due and all non-accrual loans.

Total TDRs \$94,460 \$98,320

(1) Included within non-accrual loans in the preceding table detailing non-performing assets.

As of June 30, 2014 and December 31, 2013, there were \$5.3 million and \$9.6 million, respectively, of commitments to lend additional funds to borrowers whose loans were modified under TDRs.

The following table presents TDRs, by class segment, as of June 30, 2014 and 2013 that were modified during the three and six months ended June 30, 2014 and 2013:

	Three months ended June 30			Six months ended June 30				
	2014		2013		2014		2013	
	Number	Recorded	Number	Recorded	Number	Recorded	Number	Recorded
	of Loans	Investment	of Loans	Investment	of Loans	Investment	of Loans	Investment
	(dollars in	thousands)						
Real estate - commercial mortgage	2	\$ 2,334	4	\$ 2,002	9	\$ 9,804	9	\$ 4,654
Construction - commercial residential	1	1,366	2	4,487	2	1,914	4	5,115
Real estate - residential mortgage	9	1,130	11	2,059	15	1,836	39	6,025
Real estate - home equity	10	334	11	677	20	863	28	1,857
Commercial - secured	1	143	2	135	1	143	7	592
Consumer - indirect	1	6			4	7	_	
Consumer - direct	2	4	9	2	6	8	9	2
Commercial - unsecured			_		_		1	15
Total	26	\$ 5,317	39	\$ 9,362	57	\$ 14,575	97	\$ 18,260

The following table presents TDRs, by class segment, as of June 30, 2014 and 2013 that were modified within the previous 12 months and had a post-modification payment default during the six months ended June 30, 2014 and 2013. The Corporation defines a payment default as a single missed payment.

	2014		2013		
	Number of	Recorded	Number of	Recorded	
	Loans	Investment	Loans	Investment	
	(dollars in th	ousands)			
Real estate - residential mortgage	9	\$1,204	22	\$4,677	
Real estate - home equity	9	777	14	935	
Construction - commercial residential	1	619	1	608	
Real estate - commercial mortgage	2	35	4	2,407	
Commercial - secured	1	10	2	381	
Consumer - direct	_		6	2	
Total	22	\$2,645	49	\$9,010	

The following table presents past due status and non-accrual loans by portfolio segment and class segment:

The following more prese	June 30, 31-59 Days Past Due (in thous	2014 60-89 Days Past Due	≥ 90 Day Past Due and Accruing	s Non- accrual		Total Past Due	C	Total
Real estate - commercial	\$12,537	\$2,955	\$2,079	\$41,936	\$44,015	\$59,507	\$5,069,227	\$5,128,734
mortgage Commercial - secured Commercial - unsecured Total commercial -	13,774 564	2,394 29	2,163 20	35,185 795	37,348 815	53,516 1,408	3,347,198 199,599	3,400,714 201,007
industrial, financial and agricultural	14,338	2,423	2,183	35,980	38,163	54,924	3,546,797	3,601,721
Real estate - home equity	9,585	2,264	4,365	11,729	16,094	27,943	1,702,554	1,730,497
Real estate - residential mortgage	19,339	4,937	6,834	21,053	27,887	52,163	1,309,813	1,361,976
Construction - commercial residential	268	219	1,032	16,827	17,859	18,346	211,463	229,809
Construction - commercial	_	_	_	2,128	2,128	2,128	333,067	335,195
Construction - other	149	_		281	281	430	68,584	69,014
Total real estate - construction	417	219	1,032	19,236	20,268	20,904	613,114	634,018
Consumer - direct Consumer - indirect Total consumer	2,227 1,742 3,969	1,097 342 1,439	2,765 60 2,825	_ _ _	2,765 60 2,825	6,089 2,144 8,233	123,483 148,841 272,324	129,572 150,985 280,557
Leasing and other and overdrafts	426	107	60		60	593	101,415	102,008
Total		\$14,344 r 31, 2013 60-89	\$19,378 ≥ 90 Days		\$149,312	\$224,267	\$12,615,244	\$12,839,511
	Days Past Due (in thousa	Days Past Due ands)	Past Due and Accruing	Non-accrual	Total ≥ 90 Days	Total Past Due	Current	Total
Real estate - commercial mortgage	\$15,474	\$4,009	\$3,502	\$40,566	\$44,068	\$63,551	\$5,038,371	\$5,101,922
Commercial - secured Commercial - unsecured Total commercial -	8,916 332	1,365 125	1,311	35,774 936	37,085 936	47,366 1,393	3,356,797 222,864	3,404,163 224,257
industrial, financial and agricultural	9,248	1,490	1,311	36,710	38,021	48,759	3,579,661	3,628,420
Real estate - home equity	13,555	2,474	3,711	13,272	16,983	33,012	1,731,185	1,764,197
Real estate - residential mortgage	16,969	6,310	9,065	22,282	31,347	54,626	1,282,754	1,337,380
Construction - commercial residential	_	645	346	18,202	18,548	19,193	216,176	235,369
Construction - commercial	14	_	_	2,171	2,171	2,185	267,312	269,497

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Construction - other	_			548	548	548	68,258	68,806
Total real estate - construction	14	645	346	20,921	21,267	21,926	551,746	573,672
Consumer - direct	2,091	1,495	2,391	_	2,391	5,977	126,666	132,643
Consumer - indirect	2,864	448	150	2	152	3,464	147,017	150,481
Total consumer	4,955	1,943	2,541	2	2,543	9,441	273,683	283,124
Leasing and other and overdrafts	559	22	48	_	48	629	92,876	93,505
Total	\$60,774	\$16,893	\$20,524	\$133,753	\$154,277	\$231,944	\$12,550,276	\$12,782,220

#### NOTE F – Mortgage Servicing Rights

The following table summarizes the changes in mortgage servicing rights (MSRs), which are included in other assets on the consolidated balance sheets:

	Three mont 30	Six months June 30	s ended						
	2014	2013	2014	2013					
	(in thousands)								
Amortized cost:									
Balance at beginning of period	\$41,668	\$41,006	\$42,452	\$39,737					
Originations of mortgage servicing rights	1,236	3,235	2,351	7,462					
Amortization	(318	) (2,491 )	(2,217	) (5,449	)				
Balance at end of period	\$42,586	\$41,750	\$42,586	\$41,750					
Valuation allowance:									
Balance at beginning of period	<b>\$</b> —	\$(3,680)	<b>\$</b> —	\$(3,680	)				
Reversals (additions)		1,990		1,990					
Balance at end of period	<b>\$</b> —	\$(1,690)	<b>\$</b> —	\$(1,690	)				
Net MSRs at end of period	\$42,586	\$40,060	\$42,586	\$40,060					

MSRs represent the economic value of existing contractual rights to service mortgage loans that have been sold. Accordingly, actual and expected prepayments of the underlying mortgage loans can impact the value of MSRs. The Corporation estimates the fair value of its MSRs by discounting the estimated cash flows from servicing income, net of expense, over the expected life of the underlying loans at a discount rate commensurate with the risk associated with these assets. Expected life is based on the contractual terms of the loans, as adjusted for prepayment projections. No adjustment to the valuation allowance was necessary for three and six months ended June 30, 2014. Based on the results of the fair value analysis completed as of June 30, 2013, a decrease to the valuation allowance of \$2.0 million was recorded for the three and six months ended June 30, 2013.

As of June 30, 2014, the estimated fair value of MSRs was \$47.3 million, which exceeded their book value. Therefore, no increase to the valuation allowance was necessary during the three or six months ended June 30, 2014.

#### NOTE G – Stock-Based Compensation

The fair value of equity awards granted to employees is recognized as compensation expense over the period during which employees are required to provide service in exchange for such awards. The Corporation grants equity awards to employees, consisting of stock options, restricted stock, RSUs and PSUs under its Amended and Restated Equity and Cash Incentive Compensation Plan (Employee Option Plan). In addition, employees may purchase stock under the Corporation's Employee Stock Purchase Plan.

The Corporation also grants equity awards stock to non-employee members of the board of directors under its 2011 Directors' Equity Participation Plan (Directors' Plan). Under the Directors' Plan, the Corporation can grant equity awards to non-employee holding company and subsidiary bank directors in the form of stock options, restricted stock or common stock.

Equity awards issued under the Employee Option Plan have historically been granted annually and become fully vested over or after a three year vesting period. Equity awards under the Directors' Plan generally vest immediately upon grant. Certain events, as defined in the Employee Option Plan and the Directors' Plan, result in the acceleration of the vesting of equity awards.

The following table presents compensation expense and the related tax benefits for equity awards recognized in the consolidated statements of income:

	Three months ended June			Six mont	hs ended June
	30		30	30	
	2014		2013	2014	2013
	(in thousa	(in thousands)			
Stock-based compensation expense	\$1,989		\$2,360	\$3,022	\$3,207
Tax benefit	(446	)	(687	) (709	) (911 )
Stock-based compensation expense, net of tax	\$1,543		\$1,673	\$2,313	\$2,296

Stock option fair values are estimated through the use of the Black-Scholes valuation methodology as of the date of grant. Stock options carry terms of up to ten years. The fair value of restricted stock is based on the trading price of the Corporation's stock on the date of grant. Restricted stock awards earn dividends during the vesting period, which are forfeitable if the awards do not vest.

During the three and six months ended June 30, 2014, the Corporation granted approximately 389,000 PSUs, 289,000 stock options and 105,000 RSUs under its Employee Option Plan. The fair value of RSUs and a majority of PSUs are based on the trading price of the Corporation's stock on the date of grant. The fair value of certain PSUs are estimated through the use of the Monte Carlo valuation methodology as of the date of grant. RSUs become fully vested over or after a three year vesting period, however, certain events, as defined in the Employee Option Plan, can result in the acceleration of the vesting of RSUs. RSUs and PSUs earn dividends during the vesting period, which are forfeitable if the awards do not vest. The amount of PSUs that vest is variable based on the achievement of Corporate and individual performance measures, as defined in each grantees' award agreement. As such, the fair value of PSUs, which is recognized as compensation expense over the period during which employees are required to provide service in exchange for such awards, may vary, based on the expectations for actual performance relative to defined performance measures. As of June 30, 2014, the Employee Option Plan had 11.1 million shares reserved for future grants through 2023. During the three and six months ended June 30, 2014, the Corporation granted approximately 13,000 shares of stock under its Directors' Plan. As of June 30, 2014, the Directors' Plan had approximately 424,000 shares reserved for future grants through 2021.

#### NOTE H – Employee Benefit Plans

The Corporation maintains a defined benefit pension plan (Pension Plan) for certain employees, which was curtailed effective January 1, 2008. Contributions to the Pension Plan are actuarially determined and funded annually, if required. Pension Plan assets are invested in: money markets; fixed income securities, including corporate bonds, U.S. Treasury securities and common trust funds; and equity securities, including common stocks and common stock mutual funds.

The net periodic benefit cost for the Corporation's Pension Plan, as determined by consulting actuaries, consisted of the following components:

	Three months ended		Six months	ended
	June 30		June 30	
	2014	2013	2014	2013
	(in thousar	nds)		
Service cost (1)	\$92	\$51	\$184	\$102
Interest cost	853	772	1,706	1,544
Expected return on plan assets	(810	) (800	) (1,621	(1,600)
Net amortization and deferral	244	596	488	1,192
Net periodic benefit cost	\$379	\$619	\$757	\$1,238

(1) The Pension Plan service cost recorded for the three and six months ended June 30, 2014 and 2013, respectively, was related to administrative costs associated with the plan and was not due to the accrual of additional participant

benefits.

The Corporation currently provides medical and life insurance benefits under a postretirement benefits plan (Postretirement Plan) to certain retired full-time employees who were employees of the Corporation prior to January 1, 1998.

Effective February 1, 2014, the Corporation amended the Postretirement Plan, making all active full-time employees ineligible for benefits under this plan. As a result of this amendment, the Corporation recorded a \$1.5 million gain in 2014, as determined by consulting actuaries and included as a component of salaries and employee benefits on the consolidated statements of income. The gain resulted from the recognition of the remaining prior service cost prior to the amendment date as of December 31, 2013.

In addition, this amendment resulted in a \$3.3 million decrease in the accumulated postretirement benefit obligation and a corresponding increase in unrecognized prior service cost credits.

The net periodic benefit (income) cost of the Corporation's Postretirement Plan as determined by consulting actuaries, consisted of the following components, excluding the impact of the \$1.5 million plan amendment gain:

	Three months ended June 30		Six mon	ths ended	
			June 30	June 30	
	2014	2013	2014	2013	
	(in thou				
Service cost (1)	\$—	\$57	\$15	\$114	
Interest cost	48	81	109	162	
Net accretion and deferral	(84	) (91	) (179	) (182	)
Net periodic benefit (income) cost	\$(36	) \$47	\$(55	) \$94	

As a result of the plan amendment, additional participant benefits are not accrued under the Postretirement Plan (1) after February 1, 2014. Service costs recorded after the effective date of the amendment represent administrative costs associated with the plan.

The Corporation recognizes the funded status of its Pension Plan and Postretirement Plan on the consolidated balance sheets and recognizes the change in that funded status through other comprehensive income.

#### NOTE I – Derivative Financial Instruments

The Corporation manages its exposure to certain interest rate and foreign currency risks through the use of derivatives. None of the Corporation's outstanding derivative contracts are designated as hedges and none are entered into for speculative purposes. Derivative instruments are carried at fair value, with changes in fair values recognized in earnings as components of non-interest income and non-interest expense on the consolidated statements of income. Derivative contracts create counterparty credit risk with both the Corporation's customers and with institutional derivative counterparties. The Corporation manages credit risk through its credit approval processes, monitoring procedures and obtaining adequate collateral, when the Corporation determines it is appropriate to do so. Mortgage Banking Derivatives

In connection with its mortgage banking activities, the Corporation enters into commitments to originate certain fixed rate residential mortgage loans for customers, also referred to as interest rate locks. In addition, the Corporation enters into forward commitments for the future sales or purchases of mortgage-backed securities to or from third-party counterparties to hedge the effect of changes in interest rates on the values of both the interest rate locks and mortgage loans held for sale. Forward sales commitments may also be in the form of commitments to sell individual mortgage loans or interest rate locks at a fixed price at a future date. The amount necessary to settle each interest rate lock is based on the price that secondary market investors would pay for loans with similar characteristics, including interest rate and term, as of the date fair value is measured. Gross derivative assets and liabilities are recorded within other assets and other liabilities, respectively, on the consolidated balance sheets, with changes in fair values during the period recorded within mortgage banking income on the consolidated statements of income.

#### Interest Rate Swaps

The Corporation enters into interest rate swaps with certain qualifying commercial loan customers to meet their interest rate risk management needs. The Corporation simultaneously enters into interest rate swaps with dealer counterparties, with identical notional amounts and terms. The net result of these interest rate swaps is that the customer pays a fixed rate of interest and the Corporation receives a floating rate. These interest rate swaps are derivative financial instruments that are recorded at their fair values within other assets and liabilities on the consolidated balance sheets. Changes in fair value during the period are recorded within other non-interest expense on the consolidated statements of income.

#### Foreign Exchange Contracts

The Corporation enters into foreign exchange contracts to accommodate the needs of its customers. Foreign exchange contracts are commitments to buy or sell foreign currency on a future date at a contractual price. The Corporation offsets its foreign exchange contract exposure with customers by entering into contracts with third-party

correspondent financial institutions to mitigate its exposure to fluctuations in foreign currency exchange rates. The Corporation also holds certain amounts of foreign currency with international correspondent banks. The Corporation's policy limits the total net foreign currency open positions, which includes all outstanding contracts and foreign account balances, to \$500,000. Gross derivative assets and liabilities are recorded within other assets and other liabilities, respectively, on the consolidated balance sheets, with changes in fair values during the period recorded within other service charges and fees on the consolidated statements of income.

The following table presents a summary of the notional amounts and fair values of derivative financial instruments:

	June 30, 2014	4		December 31, 2013			
	Notional Amount	Asset (Liability) Fair Value		Notional Amount	Asset (Liability) Fair Value		
	(in thousands	s)					
Interest Rate Locks with Customers							
Positive fair values	\$129,053	\$2,420		\$75,217	\$867		
Negative fair values	1,180	(20	)	11,393	(59	)	
Net interest rate locks with customers		2,400			808		
Forward Commitments							
Positive fair values	1,400	5		87,904	1,263		
Negative fair values	124,288	(1,748	)	2,373	(5	)	
Net forward commitments		(1,743	)		1,258		
Interest Rate Swaps with Customers							
Positive fair values	318,089	10,042		111,899	2,105		
Negative fair values	54,098	(590	)	105,673	(2,993	)	
Net interest rate swaps with customers		9,452			(888)	)	
Interest Rate Swaps with Dealer Counterparties							
Positive fair values	54,098	590		105,673	2,993		
Negative fair values	318,089	(10,042	)	111,899	(2,105	)	
Net interest rate swaps with dealer counterparties		(9,452	)		888		
Foreign Exchange Contracts with Customers							
Positive fair values	5,012	81		2,150	24		
Negative fair values	11,088	(103	)	12,775	(343	)	
Net foreign exchange contracts with customers		(22	)		(319	)	
Foreign Exchange Contracts with Correspondent Banks							
Positive fair values	11,046	144		17,348	498		
Negative fair values	5,149	(60	)	5,872	(48	)	
Net foreign exchange contracts with correspondent banks		84			450		
Net derivative fair value asset		\$719			\$2,197		

The following table presents a summary of the fair value gains and losses on derivative financial instruments:

	Three months ended June 30		Six months ended		
			June 30		
	2014	2013	2014	2013	
	(in thous	sands)			
Interest rate locks with customers	\$1,203	\$(5,886	) \$1,592	\$(8,424)	
Forward commitments	(1,503	) 9,847	(3,001	) 10,275	
Interest rate swaps with customers	6,135	(5,871	) 10,340	(6,279)	
Interest rate swaps with dealer counterparties	(6,135	) 5,871	(10,340	) 6,279	
Foreign exchange contracts with customers	105	(291	) 297	169	
Foreign exchange contracts with correspondent banks	(98	)			