AMTECH SYSTEMS INC
Form 10-Q
February 09, 2017
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: December 31, 2016
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from ________________ to ________________

Commission File Number: 0-11412

AMTECH SYSTEMS, INC.
(Exact name of registrant as specified in its charter)

Arizona	86-0411215
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

131 South Clark Drive, Tempe, Arizona	85281
(Address of principal executive offices)	(Zip Code)

Registrant’s telephone number, including area code: 480-967-5146

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [ ] No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [X] Yes [ ] No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ]	Accelerated filer [X]
Non-accelerated filer [ ] (Do not check if a smaller reporting company)	Smaller Reporting Company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [ ] No [X]
Shares of Common Stock outstanding as of January 30, 2017: 13,179,535

AMTECH SYSTEMS, INC. AND SUBSIDIARIES
TABLE OF CONTENTS

	Page
PART I. FINANCIAL INFORMATION	
Item 1. Condensed Consolidated Financial Statements	
Condensed Consolidated Balance Sheets December 31, 2016 (Unaudited) and September 30, 2016	3
Condensed Consolidated Statements of Operations (Unaudited) Three Months Ended December 31, 2016 and 2015	4
Condensed Consolidated Statements of Comprehensive Loss (Unaudited) Three Months Ended December 31, 2016 and 2015	5
Condensed Consolidated Statements of Cash Flows (Unaudited) Three Months Ended December 31, 2016 and 2015	6
Notes to Condensed Consolidated Financial Statements (Unaudited)	7
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	
Cautionary Statement Regarding Forward-Looking Statements	22
Overview	23
Results of Operations	23
Liquidity and Capital Resources	26
Off-Balance Sheet Arrangements	28
Contractual Obligations	28
Critical Accounting Policies	28
Impact of Recently Issued Accounting Pronouncements	28
Item 3. Quantitative and Qualitative Disclosures About Market Risk	29
Item 4. Controls and Procedures	30
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	31
Item 1A. Risk Factors	31
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	31
Item 3. Defaults Upon Senior Securities	31
Item 4. Mine Safety Disclosures	31
Item 5. Other Information	32
Item 6. Exhibits	33
SIGNATURES	34

Table of Contents

PART I. FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements

AMTECH SYSTEMS, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets

(in thousands, except share data)

	December 31, 2016 (Unaudited)	September 30, 2016
Assets		
Current Assets		
Cash and cash equivalents	$ 23,638	$ 27,655
Restricted cash	3,250	893
Accounts receivable		
Trade (less allowance for doubtful accounts of $1,787 and $3,730 at December 31, 2016, and September 30, 2016, respectively)	23,146	17,642
Unbilled and other	7,094	8,634
Inventories	20,853	23,223
Refundable income taxes	—	260
Other	3,804	4,617
Total current assets	81,785	82,924
Property, Plant and Equipment - Net	15,290	15,960
Deferred Income Taxes - Long Term	200	200
Other Assets - Long Term	1,049	1,095
Investments	2,890	3,032
Intangible Assets - Net	3,915	4,100
Goodwill	10,789	11,119
Total Assets	$ 115,918	$ 118,430
Liabilities and Stockholders' Equity		
Current Liabilities		
Accounts payable	$ 14,986	$ 15,397
Current maturities of long-term debt	1,010	1,134
Accrued compensation and related taxes	6,232	5,710
Accrued warranty expense	879	795
Deferred profit	3,812	4,709
Customer deposits	6,920	7,055
Other accrued liabilities	1,577	2,164
Income taxes payable	960	1,100
Total current liabilities	36,376	38,064
Long-term Debt	9,105	9,097
Income Taxes Payable - Long Term	6,050	5,930
Total Liabilities	51,531	53,091
Commitments and Contingencies		
Stockholders' Equity		
Preferred stock; 100,000,000 shares authorized; none issued	—	—
Common stock; $0.01 par value; 100,000,000 shares authorized; shares issued and outstanding: 13,179,535 and 13,179,355 at December 31, 2016, and September 30, 2016, respectively	132	132
Additional paid-in capital	111,952	111,631
Accumulated other comprehensive loss	(9,721)	(8,876)
Retained deficit	(35,883)	(35,830)

Total stockholders' equity	66,480	67,057
Noncontrolling interest	(2,093)	(1,718)
Total equity	64,387	65,339
Total Liabilities and Stockholders' Equity	$ 115,918	$ 118,430

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

AMTECH SYSTEMS, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Operations
(Unaudited)
(in thousands, except per share data)

	Three Months Ended December 31,	
	2016	2015
Revenues, net of returns and allowances	$29,135	$22,074
Cost of sales	20,692	16,119
Gross profit	8,443	5,955
Selling, general and administrative	6,996	7,596
Research, development and engineering	1,627	2,288
Operating loss	(180)	(3,929)
Loss from equity method investment	(143)	(17)
Interest expense and other income, net	81	(202)
Loss before income taxes	(242)	(4,148)
Income tax provision	90	300
Net loss	(332)	(4,448)
Add: net loss attributable to noncontrolling interest	279	433
Net loss attributable to Amtech Systems, Inc.	$(53)	$(4,015)
Loss Per Share:		
Basic loss per share attributable to Amtech shareholders	$(0.00)	$(0.31)
Weighted average shares outstanding	13,179	13,152
Diluted loss per share attributable to Amtech shareholders	$(0.00)	$(0.31)
Weighted average shares outstanding	13,179	13,152

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

AMTECH SYSTEMS, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Comprehensive Loss
(Unaudited)
(in thousands)

	Three Months Ended December 31,	
	2016	2015
Net loss	$(332)	$(4,448)
Foreign currency translation adjustment	(941)	(535)
Comprehensive loss	(1,273)	(4,983)
Comprehensive loss attributable to noncontrolling interest	375	433
Comprehensive loss attributable to Amtech Systems, Inc.	$(898)	$(4,550)

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

AMTECH SYSTEMS, INC. AND SUBSIDIARIES
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(in thousands)

	Three Months Ended December 31,	
	2016	2015
Operating Activities		
Net loss	$(332)	$(4,448)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	654	783
Write-down of inventory	33	39
Capitalized interest	190	—
Deferred income taxes	31	9
Non-cash share based compensation expense	319	342
Loss from equity method investment	143	17
Reversal of allowance for doubtful accounts	(1,178)	(158)
Changes in operating assets and liabilities:		
Restricted cash	(2,425)	(220)
Accounts receivable	(3,600)	(309)
Inventories	1,621	1,412
Accrued income taxes	239	212
Other assets	725	(167)
Accounts payable	78	(4,861)
Accrued liabilities and customer deposits	584	(3,354)
Deferred profit	(619)	(50)
Net cash used in operating activities	(3,537)	(10,753)
Investing Activities		
Purchases of property, plant and equipment	(86)	(108)
Proceeds from sale of property, plant and equipment	1	—
Proceeds from partial sale of subsidiary	—	7,012
Net cash (used in) provided by investing activities	(85)	6,904
Financing Activities		
Proceeds from the exercise of stock options	1	—
Payments on long-term debt	(160)	(180)
Borrowings on long-term debt	21	830
Net cash (used in) provided by financing activities	(138)	650
Effect of Exchange Rate Changes on Cash	(257)	(36)
Net Decrease in Cash and Cash Equivalents	(4,017)	(3,235)
Cash and Cash Equivalents, Beginning of Period	27,655	25,852
Cash and Cash Equivalents, End of Period	$23,638	$22,617
Supplemental Cash Flow Information:		
Cash paid for interest	$66	$89
Income tax refunds	$262	$—
Income tax payments	$67	$—

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

AMTECH SYSTEMS, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
THREE MONTHS ENDED DECEMBER 31, 2016 AND 2015
(UNAUDITED)

1. Summary of Significant Accounting Policies

Nature of Operations and Basis of Presentation - Amtech Systems, Inc. (the “Company”, “Amtech”, “we”, “us” or “our”) is a global manufacturer of capital equipment, atomic layer deposition (“ALD”) including thermal processing, silicon wafer handling automation, and related consumables used in fabricating solar cells, LED and semiconductor devices. The Company sells these products to solar cell and semiconductor manufacturers worldwide, particularly in Asia, the United States and Europe.

The Company serves niche markets in industries that are experiencing rapid technological advances and which historically have been very cyclical. Therefore, future profitability and growth depend on the Company’s ability to develop or acquire and market profitable new products and on its ability to adapt to cyclical trends.

The accompanying unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”), and consequently do not include all disclosures normally required by accounting principles generally accepted in the United States of America. In the opinion of management, the accompanying unaudited interim condensed consolidated financial statements contain all adjustments necessary, all of which are of a normal and recurring nature, to present fairly our financial position, results of operations and cash flows. Certain information and note disclosures normally included in financial statements have been condensed or omitted pursuant to the rules and regulations of the SEC. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K, as amended, for the fiscal year ended September 30, 2016.

The consolidated results of operations for the three months ended December 31, 2016, are not necessarily indicative of the results to be expected for the full fiscal year.

Principles of Consolidation – The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries and subsidiaries in which it has a controlling interest. The Company reports noncontrolling interests in consolidated entities as a component of equity separate from the Company’s equity. The equity method of accounting is used for investments over which the Company has a significant influence but not a controlling financial interest. All material intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition - We review product and service sales contracts with multiple deliverables to determine if separate units of accounting are present. Where separate units of accounting exist, revenue allocated to delivered items is the lower of the relative selling price of the delivered items in the sales arrangement or the portion of the selling price that is not contingent upon performance of the service.

We recognize revenue when persuasive evidence of an arrangement exists; the product has been delivered and title has transferred, or services have been rendered; and the seller’s price to the buyer is fixed or determinable and

collectability is reasonably assured. For us, this policy generally results in revenue recognition at the following points:

1. For the Company's equipment business, transactions where legal title passes to the customer upon shipment, revenue is recognized upon shipment for those products where the customer's defined specifications have been met with at least two similarly configured systems and processes for a comparably situated customer. Selling prices may include both equipment and services, i.e., installation and start-up services performed by our service technicians. The equipment and services are multiple deliverables. Certain equipment that has a positive track record of successful installation and customer acceptance are considered to be routine systems. Revenue recognition upon delivery of such equipment that has been routinely installed and accepted is equal to the total selling price minus the relative selling price of the undelivered services.

7

Table of Contents

Where there have been installation and acceptance of more than two similarly configured items of equipment, but installation and acceptance have not become routine, recognition of revenue upon delivery of equipment is limited to the lesser of (i) the total selling price minus the relative selling price of the undelivered services or (ii) the non-contingent amount. Since we defer only those costs directly related to installation, or other unit of accounting not yet delivered, and the portion of the contract price is often considerably greater than the relative selling price of those items, our policy at times will result in deferral of profit that is disproportionate in relation to the deferred revenue. When this is the case, the gross margin recognized in one period will be lower and the gross margin reported in a subsequent period will improve.

2. For products where the customer’s defined specifications have not been met with at least two similarly configured systems and processes, the revenue and directly related costs are deferred at the time of shipment and later recognized at the time of customer acceptance or when this criterion has been met. On occasion, the Company has experienced longer than expected delays in receiving cash from certain customers pending final installation or system acceptance. If some customers refuse to pay the final payment, or otherwise delay final acceptance or installation, the deferred revenue would not be recognized, adversely affecting future cash flows and operating results.

3. Sales of certain equipment, spare parts and consumables are recognized upon shipment, as there are no post shipment obligations other than standard warranties.

4. Service revenue is recognized upon performance of the services requested by the customer. Revenue related to service contracts is recognized ratably over the period of the contract or in accordance with the terms of the contract, which generally coincides with the performance of the services requested by the customer.

Deferred Profit – Revenue deferred pursuant to the Company’s revenue recognition policy, net of the related deferred costs, if any, is recorded as deferred profit in current liabilities. The components of deferred profit are as follows:

	December 31, 2016	September 30, 2016
	(dollars in thousands)	
Deferred revenues	$8,164	$ 7,029
Deferred costs	4,352	2,320
Deferred profit	$3,812	$ 4,709

Cash Equivalents – The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents consist of amounts invested in U.S. money market funds and various U.S. and foreign bank operating and time deposit accounts.

Restricted Cash – Restricted cash of $3.3 million and $0.9 million as of December 31, 2016, and September 30, 2016, includes collateral for bank guarantees required by certain customers from whom deposits have been received in advance of shipment. Restricted cash as of December 31, 2016 and September 30, 2016 includes $0.2 million relating the Company's proportional responsibility, assumed in connection with the BTU International Inc. (“BTU”) acquisition, for clean-up costs at a Superfund site. Refer to Note 8 to Condensed Consolidated Financial Statements, Commitments and Contingencies, for more detail regarding our proportional liability related to the Superfund site.

Accounts Receivable and Allowance for Doubtful Accounts – Accounts receivable are recorded at the gross sales price of products sold to customers on trade credit terms. Accounts receivable are considered past due when payment has not been received from the customer within the normal credit terms extended to that customer. A valuation allowance is established for accounts when collection is no longer probable. Accounts are written off against the allowance when

the probability of collection is remote.

Accounts Receivable - Unbilled and Other – Unbilled and other accounts receivable consist mainly of a contingent portion of the sales price that is not collectible until successful installation of the product. These amounts are generally billed upon final customer acceptance. Accounts receivable also includes Value-added tax ("VAT") receivable.

Concentrations of Credit Risk – Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and trade accounts receivable. The Company's customers consist of solar cell and semiconductor manufacturers worldwide, as well as the lapping and polishing marketplace. Credit risk is managed by performing ongoing credit evaluations of our customers' financial condition, by requiring significant deposits where appropriate, and by

---

Table of Contents

actively monitoring collections. Letters of credit are required of certain customers depending on the size of the order, type of customer or its creditworthiness, and country of domicile. Reserves for potentially uncollectible receivables are maintained based on an assessment of collectability.

The Company maintains its cash, cash equivalents and restricted cash in multiple financial institutions. Approximately 65% of the Company's total cash balances are primarily invested in US Treasuries or are in financial institutions insured by the Federal Deposit Insurance Corporation (FDIC). The remainder of the Company’s cash is maintained with financial institutions with reputable credit ratings in The Netherlands, France and China.

As of December 31, 2016, one customer individually represented 12% of accounts receivable. As of September 30, 2016, one customer individually represented 11% of accounts receivable.

Refer to Note 6 to Condensed Consolidated Financial Statements, Major Customers and Foreign Sales, for information regarding revenue and assets in other countries subject to fluctuation in foreign currency exchange rates.

Table of Contents

Inventories – We value our inventory at the lower of cost or net realizable value. Costs for approximately 50% of inventory is valued on an average cost basis with the remainder determined on a first-in, first-out (FIFO) basis. The components of inventories are as follows:

	December 31, 2016	September 30, 2016
	(dollars in thousands)	
Purchased parts and raw materials	$12,148	$ 12,435
Work-in-process	5,832	7,044
Finished goods	2,873	3,744
	$20,853	$ 23,223

Property, Plant and Equipment – Property, plant and equipment are recorded at cost. Maintenance and repairs are charged to expense as incurred. The cost of property retired or sold and the related accumulated depreciation are removed from the applicable accounts when disposition occurs and any gain or loss is recognized. Depreciation and amortization is computed using the straight-line method. Useful lives for equipment, machinery and leasehold improvements range from three to seven years; for furniture and fixtures from five to ten years; and for buildings from 20-30 years.

The following is a summary of property, plant and equipment:

	December 31, 2016	September 30, 2016
	(dollars in thousands)	
Land, building and leasehold improvements	$17,799	$ 18,255
Equipment and machinery	8,749	9,056
Furniture and fixtures	5,199	5,426
	31,747	32,737
Accumulated depreciation and amortization	(16,457)	(16,777)
	$15,290	$ 15,960

Table of Contents

Goodwill – Goodwill and intangible assets with indefinite lives are not subject to amortization, but are tested for impairment when it is determined that it is more likely than not that the fair value of a reporting unit or the indefinite-lived intangible asset is less than its carrying amount, typically at the end of the fiscal year, or more frequently if circumstances dictate.

The following is a summary of activity in goodwill:

	Solar	Semiconductor	Polishing	Total
	(dollars in thousands)			
Goodwill	$6,597	$ 5,063	$ 728	$12,388
Accumulated impairment losses	(1,269)	—	—	(1,269)
Carrying value at September 30, 2016	5,328	5,063	728	11,119
Net foreign exchange differences	(330)	—	—	(330)
Carrying value at December 31, 2016	$4,998	$ 5,063	$ 728	$10,789
Goodwill	$6,177	$ 5,063	$ 728	$11,968
Accumulated impairment losses	(1,179)	—	—	(1,179)
Carrying value at December 31, 2016	$4,998	$ 5,063	$ 728	$10,789

Intangibles – Intangible assets are capitalized and amortized on a straight-line basis over their useful lives if the life is determinable. If the life is not determinable, amortization is not recorded.

The following is a summary of intangibles:

	Useful Life	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
		December 31, 2016			September 30, 2016		
		(dollars in thousands)					
Customer lists	6-10 years	$2,387	$ (1,172)	$ 1,215	$2,432	$ (1,164)	$ 1,268
Technology	5-10 years	3,014	(1,576)	1,438	3,214	(1,678)	1,536
Trade names	10-15 years	1,441	(200)	1,241	1,455	(219)	1,236
Other	2-10 years	260	(239)	21	277	(217)	60
		$7,102	$ (3,187)	$ 3,915	$7,378	$ (3,278)	$ 4,100

Long-lived assets – Long-lived assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Table of Contents

Warranty – A limited warranty is provided free of charge, generally for periods of 12 to 24 months, for all purchases of the Company's new products and systems. Accruals are recorded for estimated warranty costs at the time revenue is recognized. Estimates are based on past experience and take into account the nature of the products under warranty. The following is a summary of activity in accrued warranty expense:

	Three Months Ended December 31,	
	2016	2015
	(dollars in thousands)	
Beginning balance	$795	$793
Additions for warranties issued during the period	383	146
Reductions in the liability for payments made under the warranty	(27)	(109)
Changes related to pre-existing warranties	(245)	(54)
Currency translation adjustment	(27)	(10)
Ending balance	$879	$766

Stock-Based Compensation - The Company measures compensation costs relating to share-based payment transactions based upon the grant date fair value of the award. Those costs are recognized as expense over the requisite service period, which is generally the vesting period. The benefits of tax deductions in excess of recognized compensation cost are credited to additional paid-in capital and reported as cash flow from financing activities.

Stock-based compensation expense reduced the Company's results of operations by the following amounts:

	Three Months Ended December 31,	
	2016	2015
	(dollars in thousands)	
Effect on income before income taxes (1)	$(319)	$(342)
Effect on income taxes	35	48
Effect on net income	$(284)	$(294)

(1) Stock-based compensation expense is included in selling, general and administrative expenses.

Stock options issued under the terms of the Company's option plans have, or will have, an exercise price equal to the fair market value of the common stock at the close of trading on the NASDAQ the trading day prior to the date of the option grant and expire no later than 10 years from the date of grant, with the most recent option grant expiring in 2026. Options issued by the Company generally vest over six months to four years, subject to the Company's board of directors' (the "Board") discretion pursuant to the Company's share-based compensation plans.

Table of Contents

Stock option transactions and the options outstanding are summarized as follows:

	Three Months Ended December 31,			
	2016		2015	
	Options	Weighted Average Exercise Price	Options	Weighted Average Exercise Price
Outstanding at beginning of period	1,841,567	$ 8.15	1,627,477	$ 9.11
Granted	100,000	4.99	344,075	5.25
Exercised	(180)	3.80	—	—
Forfeited	(55,446)	13.34	(33,642)	14.90
Outstanding at end of period	1,885,941	$ 7.84	1,937,910	$ 8.34
Exercisable at end of period	1,375,174	$ 8.26	1,189,855	$ 9.21
Weighted average fair value of options granted during the period	$ 2.88		$ 3.03	

The fair value of options was estimated at the applicable grant date using the Black-Scholes option pricing model with the following assumptions:

	Three Months Ended December 31,	
	2016	2015
Risk free interest rate	2%	2%
Expected life	6 years	6 years
Dividend rate	0%	0%
Volatility	62%	62%

To estimate expected lives for this valuation, it was assumed that options will be exercised at varying schedules after becoming fully vested. Forfeitures have been estimated at the time of grant and will be revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based upon historical experience. Fair value computations are highly sensitive to the volatility factor assumed; the greater the volatility, the higher the computed fair value of the options granted. The Company uses historical stock prices to determine the volatility factor.

The Company awards restricted shares under its existing share-based compensation plans. The Company's restricted share awards vest in equal annual installments over a two to four year period. The total value of these awards is expensed on a ratable basis over the service period of the employees receiving the grants. The "service period" is the time during which the employees receiving grants must remain employees for the shares granted to fully vest.

Restricted stock transactions and awards outstanding are summarized as follows:

Three Months Ended December 31,			
2016		2015	
Awards	Weighted Average	Awards	Weighted Average

	Grant Date Fair Value		Grant Date Fair Value
Beginning Outstanding	— $	— 13,540	$ 7.98
Released	—	(13,540)	7.98
Ending Outstanding	— $	—	$ —

13

Table of Contents

Fair Value of Financial Instruments

In accordance with the requirements of the Fair Value Measurements and Disclosures Topic of the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”), the Company groups its financial assets and liabilities measured at fair value on a recurring basis in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 - Valuation is based upon quoted market price for identical instruments traded in active markets.

Level 2 - Valuation is based upon quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 - Valuation is generated from model-based techniques that use significant assumptions not observable in the market. Valuation techniques include use of discounted cash flow models and similar techniques.

In accordance with the requirements of the Fair Value Measurements and Disclosures Topic of the FASB ASC, it is the Company's policy to use observable inputs whenever reasonably practicable in order to minimize the use of unobservable inputs when developing fair value measurements. When available, the Company uses quoted market prices to measure fair value. If market prices are not available, the fair value measurement is based on models that use primarily market based parameters including interest rate yield curves, option volatilities and currency rates. In certain cases, where market rate assumptions are not available, the Company is required to make judgments about assumptions market participants would use to estimate the fair value of a financial instrument. Changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values.

Cash, Cash Equivalents and Restricted Cash – Included in Cash and Cash Equivalents in the Condensed Consolidated Balance Sheets are money market funds invested in treasury bills, notes and other direct obligations of the U.S. Treasury or are in financial institutions insured by the Federal Deposit Insurance Corporation (FDIC) and foreign bank operating and time deposit accounts. The fair value of this cash equivalent is based on Level 1 inputs in the fair value hierarchy.

Receivables and Payables – The recorded amounts of these financial instruments, including accounts receivable and accounts payable, approximate their fair value because of the short maturities of these instruments. If measured at fair value in the financial statements, these financial instruments would be classified as Level 3 in the fair value hierarchy.

Debt – The recorded amounts of these financial instruments, including long-term debt and current maturities of long-term debt, approximate fair value and are considered Level 2 in the fair value hierarchy.

Pensions – The Company has retirement plans covering substantially all employees. The principal plans are the multiemployer defined benefit pension plans of the Company’s operations in The Netherlands and France and the plan for hourly union employees in Pennsylvania. The multiemployer plans in the United States and France are insignificant to the Company's results of operations and financial condition. The Company's defined contribution plans cover substantially all of the employees in the United States. The Company matches certain employee funds on a discretionary basis while certain subsidiaries require a minimum match to maintain their safe harbor status.

Shipping expense – Shipping expenses of $0.4 million for each of the three months ended December 31, 2016 and 2015, are included in selling, general and administrative expenses.

14

Table of Contents

Research, development and engineering expense – Research, development and engineering expenses consist of the cost of employees, consultants and contractors who design, engineer and develop new products and processes; materials and supplies used in those activities; and product prototyping. The Company receives reimbursements through governmental research and development grants which are netted against these expenses when certain conditions have been met. The table below shows gross research and development expenses and grants earned:

	Three Months Ended	
	December 31, 2016	December 31, 2015
	(dollars in thousands)	
Research, development and engineering	$1,830	$ 2,615
Grants earned	(203)	(327)
Net research, development and engineering	$1,627	$ 2,288

Table of Contents

Impact of Recently Issued Accounting Pronouncements

In November 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-18, Statement of Cash Flows: Restricted Cash. The amendments address diversity in practice that exists in the classification and presentation of changes in restricted cash and require that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. This ASU is effective retrospectively for fiscal years and interim periods within those years beginning after December 15, 2017. The Company does not expect the adoption of this ASU to have a material impact on its consolidated financial statements.

In October 2016, the FASB issued ASU No. 2016-16, Income Taxes: Intra-Entity Transfers of Assets Other than Inventory. The amendments in this ASU remove the prohibition against the recognition of current and deferred income tax effects of intra-entity transfers of assets other than inventory until the asset has been sold to an outside party. The ASU is effective for fiscal years and interim periods within those years beginning after December 15, 2017. The Company does not expect the adoption of this ASU to have a material impact on its consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, “Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments”. These amendments provide cash flow statement classification guidance for: 1. Debt Prepayment or Debt Extinguishment Costs; 2. Settlement of Zero-Coupon Debt Instruments or Other Debt Instruments with Coupon Interest Rates That Are Insignificant in Relation to the Effective Interest Rate of the Borrowing; 3. Contingent Consideration Payments Made after a Business Combination; 4. Proceeds from the Settlement of Insurance Claims; 5. Proceeds from the Settlement of Corporate-Owned Life Insurance Policies, including Bank-Owned Life Insurance Policies; 6. Distributions Received from Equity Method Investees; 7. Beneficial Interests in Securitization Transactions; and 8. Separately Identifiable Cash Flows and Application of the Predominance Principle. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early application is permitted, including adoption in an interim period. The Company is currently in the process of evaluating the impact of the adoption on its consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, “Financial Instruments - Credit Losses: Measurement of Credit Losses on Financial Instruments”. ASU 2016-13 amends the impairment model to utilize an expected loss methodology in place of the currently used incurred loss methodology, which will result in the more timely recognition of losses. The new standard applies to financial assets measured at amortized cost basis, including receivables that result from revenue transactions and held-to-maturity debt securities. The new guidance will be effective for the Company starting in the first quarter of fiscal 2021. Early adoption is permitted starting in the first quarter of fiscal 2020. The Company is in the process of determining the effects the adoption will have on its consolidated financial statements as well as whether to adopt the new guidance early.

In May 2014, the FASB issued ASU No. 2014-09 regarding ASC Topic 606, “Revenue from Contracts with Customers.” ASU 2014-09 provides principles for recognizing revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU 2015-14 to defer the effective date by one year with early adoption permitted as of the original effective date. ASU 2014-09 will be effective for Amtech’s fiscal year beginning October 1, 2018 unless we elect the earlier date of October 1, 2017. In addition, the FASB issued ASU 2016-08, ASU 2016-10, ASU 2016-12 and ASU 2016-20 in March 2016, April 2016, May 2016 and December 2016, respectively, to help provide interpretive clarifications on the new guidance in ASC Topic 606. The Company is currently assessing the impact that adopting this new accounting standard will have on its consolidated financial statements.

In March 2016, the FASB issued ASU No. 2016-09, Compensation - “Stock Compensation (Topic 718)”. ASU 2016-09 identifies areas for simplification involving several aspects of accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, an option to recognize gross stock compensation expense with actual forfeitures recognized as they occur, as well as certain classifications on the statement of cash flows. The amendments in this ASU are effective for annual periods beginning after December 15, 2016 and for the interim periods therein. The Company is currently assessing the impact that adopting this new accounting standard will have on its consolidated financial statements.

In March 2016, the FASB issued ASU 2016-07, “Equity Method and Joint Ventures” affecting all entities that have an investment that becomes qualified for the equity method of accounting as a result of an increase in the level of ownership or degree of influence. ASU 2016-07 is effective for the Company beginning on January 1, 2017, early adoption is permitted. The adoption of this guidance by the Company is not expected to have a material impact on its consolidated financial statements.

Table of Contents

In February 2016, the FASB issued ASU No. 2016-02, “Leases (Topic 842)”, which requires companies to generally recognize on the balance sheet operating and financing lease liabilities and corresponding right-of-use-assets. ASU 2016-02 also requires improved disclosures to help users of financial statements better understand the amount, timing and uncertainty of cash flows arising from leases. This ASU is effective for fiscal years beginning after December 15, 2018 and early application is permitted. The Company is currently in the process of evaluating the impact of this standard on its consolidated financial statements.

In January 2016, the FASB issued ASU No. 2016-01, “Financial Instruments - Overall (Subtopic 825-10), Recognition and Measurement of Financial Assets and Financial Liabilities”, which addresses certain aspects of recognition, measurement, presentation, and disclosure of financial instruments. This ASU is effective for fiscal years beginning after December 15, 2017 and early adoption is not permitted. The Company is currently evaluating the impact that the standard will have on its consolidated financial statements.

In November 2015, the FASB issued ASU No. 2015-17, “Balance Sheet Classification of Deferred Taxes”. This ASU requires entities to classify deferred tax liabilities and assets as noncurrent in a classified statement of financial position. This ASU is effective for fiscal years beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted for all entities as of the beginning of an interim or annual reporting period. The adoption of this guidance by the Company is not expected to have a material impact on its consolidated financial statements.

In July 2015, the FASB issued ASU No. 2015-16, “Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments”, which simplifies the accounting for measurement-period adjustments to provisional amounts recognized in a business combination. ASU 2015-16 is effective for fiscal years (and interim reporting periods within those years) beginning after December 15, 2016. The provisions of ASU 2015-16 are not expected to have a material effect on the Company's financial condition, results of operations, or cash flows.

In July 2015, the FASB issued ASU No. 2015-11, “Simplifying the Measurement of Inventory”. This ASU simplifies the measurement of inventory by requiring certain inventory to be measured at the lower of cost or net realizable value. The amendments in this ASU are effective for fiscal years beginning after December 15, 2016 and for interim periods therein. The Company does not expect adoption of this ASU to have a material impact on the Company's consolidated financial position and results of operations.

2. Income Taxes

The quarterly income tax provision is calculated using an estimated annual effective tax rate, based upon expected annual income, permanent items, statutory rates and planned tax strategies in the various jurisdictions in which the Company operates. However, losses in certain jurisdictions and discrete items are treated separately.
Deferred tax assets and liabilities reflect the tax effects of temporary differences between the carrying value of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The Company records a valuation allowance if, based on the weight of available evidence, it is more likely than not that some portion or all of a deferred tax asset will not be realized. Our expectations regarding realization of our deferred tax assets is based upon the weight of all available evidence, including such factors as our recent earnings history, expected future taxable income and available tax planning strategies. The Company maintains a valuation allowance with respect to certain state, federal and foreign deferred tax assets that may not be recovered. We have established valuation allowances on substantially all net deferred tax assets, after considering all of the available objective evidence, both positive and negative, historical and prospective, with greater weight given to historical evidence, and determined it is not more likely than not that these assets will be realized
The Company classifies all of our uncertain tax positions as non-current income taxes payable. At December 31, 2016 and September 30, 2016, the total amount of unrecognized tax benefits was approximately $3.9 million. If recognized,

these amounts would favorably impact the effective tax rate. Income taxes payable long-term primarily includes, among other items, withholding taxes that are not due until the related intercompany service fees are paid.

The Company classifies interest and penalties related to unrecognized tax benefits as income tax expense. As of December 31, 2016 and September 30, 2016, the Company had an accrual for potential interest and penalties of approximately $2.4 million and $2.3 million, respectively, classified with non-current income taxes payable.

The Company and one or more of its subsidiaries file income tax returns in The Netherlands, France, China, Singapore, Malaysia, Hong Kong, and Germany, as well as the U.S. and various states in the U.S. The Company and its subsidiaries have a number of open tax years dictated by statute in each of their respective taxing jurisdictions, but generally it is from 3 to 5 years in the jurisdictions in which the Company files tax returns.

Table of Contents

3. Earnings Per Share

Basic earnings per share ("EPS") is computed by dividing net income (loss) by the weighted average number of common shares outstanding for the period. Diluted EPS is computed similarly to basic EPS except that the denominator is increased to include the number of additional common shares that would have been outstanding if potentially dilutive common shares had been issued. In the case of a net loss, diluted earnings per share is calculated in the same manner as basic EPS.

For the three months ended December 31, 2016, options for 1,886,000 shares are excluded from the diluted EPS calculations because they are anti-dilutive. For the three months ended December 31, 2015, options for 1,938,000 shares were excluded from the diluted EPS calculations because they were anti-dilutive.

The following table outlines basic and diluted EPS:

	Three Months Ended December 31,	
	2016	2015
	(in thousands, except per share amounts)	
Basic Loss Per Share Computation		
Net loss attributable to Amtech Systems, Inc.	$(53)	$(4,015)
Weighted Average Shares Outstanding:		
Common stock	13,179	13,152
Basic loss per share attributable to Amtech shareholders	$(0.00)	$(0.31)
Diluted Loss Per Share Computation		
Net loss attributable to Amtech Systems, Inc.	$(53)	$(4,015)
Weighted Average Shares Outstanding:		
Common stock	13,179	13,152
Diluted shares	13,179	13,152
Diluted loss per share attributable to Amtech shareholders	$(0.00)	$(0.31)

(1) The number of common stock equivalents is calculated using the treasury stock method and the average market price during the period.

4. Stockholders' Equity

Shareholder Rights Plan – On December 15, 2008, the Company and Computershare Trust Company, N.A., as Rights Agent (the “Rights Agent”), entered into an Amended and Restated Rights Agreement (the “Restated Rights Agreement”) which amended and restated the terms governing the previously authorized shareholder rights (each a “Right”) to purchase fractional shares of the Company’s Series A Participating Preferred Stock (“Series A Preferred”) currently attached to each of the Company’s outstanding Common Shares, par value $0.01 per share (“Common Shares”). As amended, each Right entitles the registered holder to purchase from the Company one one-thousandth of a share of Series A Preferred at an exercise price of $51.60 (the “Exercise Price”), subject to adjustment. The Rights will expire 10 years after issuance and will be exercisable if (a) a person or group becomes the beneficial owner of 15% or more of the Company’s common stock or (b) a person or group commences a tender or exchange offer that would result in the offeror beneficially owning 15% or more of the Company’s common stock. The Final Expiration Date (as defined in the Restated Rights Agreement) is December 14, 2018.

On October 1, 2015, the Company entered into a Second Amended and Restated Rights Agreement (the “Second Restated Rights Agreement”) with the Rights Agent, which expands the definition of Exempted Person to include any person that the Board, in its sole and absolute discretion, exempts from becoming an Acquiring Person under the Second Restated Rights Agreement. A Person deemed an Exempted Person under the Second Restated Rights Agreement cannot trigger any of the Rights provided therein so long as such Exempted Person complies with the terms and conditions by which the Board approved such exemption from the Restated Rights Agreement.

As previously disclosed, on October 8, 2015, the Company entered into a Letter Agreement (the “Agreement”) by and between the Company and certain shareholders of the Company who jointly file (the “Joint Filers”) under Section 13 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). One of the Joint Filers became a member of our Board after the Agreement was approved by the Board. The Agreement permits the Joint Filers, pursuant to the Second Restated Rights Agreement, to individually acquire shares of common stock of the Company that would, in the aggregate, bring the Joint Filers’ collective

Table of Contents

ownership to no more than 19.9% of the Company's issued and outstanding common stock at any time. In the event the Joint Filers' collective ownership at any time exceeds 19.9% of the Company's issued and outstanding shares of common stock, the Company is entitled to specific performance and all other remedies entitled to the Company at law or equity, among others. The Company's board of directors approved the Agreement and transactions contemplated thereunder, and has the sole authority to terminate the Agreement at any time.

5. Business Segment Information

The Company's three reportable segments are as follows:

Solar - The Company is a leading supplier of thermal processing systems, ALD, related automation, parts and services, to the solar/photovoltaic industry and also offers PECVD (plasma-enhanced chemical vapor deposition) equipment to the global solar market.

Semiconductor - In the Company's Semiconductor segment, it designs, manufactures, sells and services thermal processing equipment and related controls and parts for use by leading semiconductor manufacturers, and in electronics, automotive and other industries.

Polishing - In the Company's Polishing segment, the Company produces consumables and machinery for lapping (fine abrading) and polishing of materials, such as sapphire substrates, optical components, silicon wafers, numerous types of crystal materials, ceramics and metal components.

Information concerning our business segments is as follows:

	Three Months ended December 31,	
	2016	2015
	(dollars in thousands)	
Net Revenues:		
Solar *	$11,424	$9,543
Semiconductor	15,703	10,700
Polishing	2,008	1,831
	$29,135	$22,074
Operating income (loss):		
Solar *	$(1,023)	$(1,864)
Semiconductor	2,361	(160)
Polishing	464	169
Non-segment related	(1,982)	(2,074)
	$(180)	$(3,929)

* The financial statement of business units included in the Solar segment include some sales of equipment and parts to the semiconductor, silicon wafer and MEMS industries, comprising less than 25% of the Solar segment revenue.

Table of Contents

	December 31, 2016	September 30, 2016
	(dollars in thousands)	
Identifiable Assets:		
Solar	$43,334	$ 42,962
Semiconductor	51,898	51,985
Polishing	4,906	4,819
Non-segment related	15,780	18,664
	$115,918	$ 118,430

6. Major Customers and Foreign Sales

During the three months ended December 31, 2016, there were no customers who individually represented greater than 10% of net revenues. During the three months ended December 31, 2015, one customer represented 14% of net revenues.

The Company has operations in The Netherlands, United States, France, and China. Our net revenues were to customers in the following geographic regions:

	Three Months Ended December 31,	
	2016	2015
United States	18 %	28 %
Other	2 %	3 %
Total North America	20 %	31 %
China	26 %	20 %
Malaysia	17 %	18 %
Taiwan	12 %	13 %
Other	6 %	3 %
Total Asia	61 %	54 %
Germany	5 %	2 %
Other	14 %	13 %
Total Europe	19 %	15 %
	100%	100%

7. Long-term Debt

The Company holds debt in the form of a mortgage note secured by its real property in Billerica, Massachusetts that has a remaining balance of $6.5 million as of December 31, 2016. The debt has an interest rate of 4.11% through September 26, 2021, at which time the interest rate will be adjusted to a per annum fixed rate equal to the aggregate of the Federal Home Loan Board Five Year Classic Advance Rate plus two hundred forty basis points. The maturity date of the debt is September 26, 2023.

SoLayTec B.V. ("SoLayTec"), a division of the Company's solar segment, holds long-term debt with a remaining balance of $3.6 million. During the quarter ended December 31, 2016, SoLayTec borrowed less than $0.1 million. The debt has interest rates ranging from 4.5% to 12.5% and maturity dates ranging from fiscal 2017 to fiscal 2021.

8. Commitments and Contingencies

Purchase Obligations – As of December 31, 2016, the Company had purchase obligations in the amount of $14.2 million compared to $11.3 million as of September 30, 2016. These purchase obligations consist of outstanding purchase orders for goods and services. While the amount represents purchase agreements, the actual amounts to be paid may be less if any agreements are renegotiated, canceled or terminated.

Table of Contents

Development projects – In fiscal 2014, our wholly owned subsidiary, Tempress Systems, Inc. ("Tempress"), entered into an agreement with the Energy Research Centre of the Netherlands ("ECN"), a Netherlands government sponsored research institute, for a joint research and development project. Under the terms of the agreement, Tempress sold an ion implanter ("Equipment") to ECN for $1.4 million. Both Tempress and ECN are performing research and development projects utilizing the Equipment at the ECN facilities. Each party to the agreement will have 100% rights to the results of the projects developed separately by the individual parties. Any results co-developed will be jointly owned. Over the four-year period of the agreement, Tempress is required to contribute $1.4 million to the project in the form of installation of the equipment, acceptance testing, project meeting attendance, training, parts, and service, including keeping the equipment in good condition and repair for the first two years of the agreement. As of December 31, 2016, Tempress has contributed all of the required $1.4 million to the project.

EPA Accrual - As a result of the BTU acquisition, the Company assumed BTU’s proportional responsibility for clean-up costs at a Superfund site. As an equipment manufacturer, BTU generated and disposed of small quantities of solid waste that were considered hazardous under Environment Protection Agency (“EPA”) regulations. Because BTU historically used a waste disposal firm that disposed of the solid waste at a site that the EPA designated as a Superfund site, BTU was named by the EPA as one of the entities responsible for a portion of the expected clean-up costs. Based on the Company's proportional responsibility, as negotiated with and agreed to by the EPA, the Company's liability related to this matter is less than $0.1 million, which is included in Other Accrued Liabilities on the Condensed Consolidated Balance Sheets as of December 31, 2016 and September 30, 2016. In accordance with the agreement, the Company established a letter of credit for $0.2 million to the benefit of the EPA for potential cash payments as settlements for the Company’s proportional liability.

Legal Proceedings – The Company and its subsidiaries are defendants from time to time in actions for matters arising out of their business operations. The Company does not believe that any matters or proceedings presently pending will have a material adverse effect on its consolidated financial position, results of operations or liquidity.

As previously disclosed in the Company’s filings with the SEC, shortly after the Company entered into the merger agreement with BTU, two separate putative stockholder class action complaints (together, the "Stockholder Actions") were filed in the Court of Chancery of the State of Delaware (the "Delaware Court"). The first was filed on November 4, 2014 and the second on November 17, 2014, on behalf of BTU’s public stockholders, against BTU, members of the BTU board, Amtech and the special purpose merger subsidiary. The Stockholder Actions were consolidated on December 4, 2014. The complaints generally alleged that, in connection with entering into the merger agreement, the BTU board of directors breached certain fiduciary duties owed to BTU's stockholders. The complaints sought various forms of declaratory and injunctive relief, as well as compensatory damages.

On February 18, 2016, the Delaware Court entered the Order approving the Amended Stipulation of Settlement. As a result, the Released Claims were dismissed with prejudice and without any admission of wrongdoing by any of the parties to the Stockholder Actions. Pursuant to the Amended Stipulation of Settlement, BTU, its insurer(s), or its successor(s) in interest are responsible for payment of fees and expenses in the amount of $325,000 which were paid in full on April 1, 2016.

As described above, the Released Claims are limited solely to claims related to any disclosures (or lack thereof) to BTU’s stockholders concerning the merger and any fiduciary claims concerning the decision to enter into the merger. While we are currently unaware of any other pending or threatened litigation related to additional claims arising from the Stockholder Actions, any future claims are uncertain, so additional harm could potentially result to the Company from this litigation, which may cause the Company to incur substantial costs and divert management’s attention from operational matters.

9. Investments

The Company’s equity method investments include a 15% interest in Kingstone Technology Hong Kong Limited (“Kingstone”). The Company recognizes its portion of net income or losses on a one-quarter lag. The carrying value of the equity method investment in Kingstone was $2.9 million and $3.0 million as of December 31, 2016 and September 30, 2016, respectively. For the three months ended December 31, 2016 we recognized investment loss of $0.1 million. For the three months ended December 31, 2015, the investment loss was not material to our consolidated statement of operations.

10. Related Party Transactions

In the fourth quarter of 2015, the Company deconsolidated Kingstone, reducing its ownership to 15% of Kingstone Hong Kong, the Hong Kong holding company. Upon the deconsolidation, Kingstone became a related party of the Company. At December 31, 2016, and September 30, 2016, the Company's accounts receivable due from Kingstone were $0.3 million, which are included in Accounts Receivable on the Condensed Consolidated Balance Sheet.

Table of Contents

As of December 31, 2016, SoLayTec has borrowed approximately $1.2 million from its shareholder, TNO Technostarters B.V. The loans have varying interest rates from 9.5% to 12.5% and mature in 2021.

11. Subsequent Event

As a result of customer deposits received after the end of the quarter, cash, cash equivalents, and restricted cash increased to $45.8 million as of January 31, 2017, compared to cash, cash equivalents, and restricted cash of $26.9 million, as of December 31, 2016.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the related notes included in Item 1, "Condensed Consolidated Financial Statements" in this quarterly report on Form 10-Q and our consolidated financial statements and related notes included in Item 8, "Financial Statements and Supplementary Data" in our Annual Report on Form 10-K as amended for the fiscal year ended September 30, 2016.

Cautionary Statement Regarding Forward-Looking Statements

Certain information contained or incorporated by reference in this Quarterly Report on Form 10-Q is forward-looking in nature. All statements included or incorporated by reference in this Quarterly Report on Form 10-Q, or made by management of Amtech Systems, Inc. and its subsidiaries ("Company", "Amtech", "we" or "our"), other than statements of historical fact, are hereby identified as "forward-looking statements" (as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act")). In some cases, forward-looking statements can be identified by terminology such as "may," "will," "should," "would," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "continue," or these terms or other comparable terminology. Examples of forward-looking statements include statements regarding Amtech's future financial results, operating results, business strategies, projected costs, products under development, competitive positions and plans and objectives of the Company and its management for future operations. These and many other factors could affect Amtech's future operating results and financial condition, and could cause actual results to differ materially from expectations based on forward-looking statements made in this document or elsewhere by Amtech or on its behalf.
You should not place undue reliance on these forward-looking statements. We cannot guarantee that any forward-looking statement will be realized, although we believe that the expectations reflected in the forward-looking statements are reasonable. Achievement of future results is subject to risks, uncertainties and potentially inaccurate assumptions. The Form 10-K, as amended, that we filed with the Securities and Exchange Commission for the year-ended September 30, 2016 listed various important factors that could affect Amtech's future operating results and financial condition and could cause actual results to differ materially from historical results and expectations based on forward-looking statements made in this document or elsewhere by Amtech or on its behalf. These factors can be found under the heading "Risk Factors" in the Form 10-K, as amended, and investors should refer to them as well as the risk factors identified in this quarterly report. Because it is not possible to predict or identify all such factors, any such list cannot be considered a complete set of all potential risks or uncertainties. Except as required by law, we undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events, or otherwise.

Introduction

Management's Discussion and Analysis ("MD&A") is intended to facilitate an understanding of our business and results of operations. MD&A consists of the following sections:

- Overview
- Results of Operations
- Liquidity and Capital Resources
- Off – Balance Sheet Arrangements
- Contractual Obligations
- Critical Accounting Policies

Table of Contents

Impact of Recently Issued Accounting Pronouncements

Overview

We operate in three reportable business segments: (i) solar, (ii) semiconductor and (iii) polishing. In our solar segment, we are a leading global supplier of thermal processing systems, including diffusion, plasma-enhanced chemical vapor deposition ("PECVD"), atomic layer deposition ("ALD"), and related automation, parts and services, to the solar/photovoltaic industry. In our semiconductor segment, we supply thermal processing equipment, including solder reflow equipment and related controls for use by leading semiconductor manufacturers, and in electronics assembly for automotive and other industries. In our polishing supplies segment, we produce consumables and machinery for lapping (fine abrading) and polishing of materials, such as sapphire substrates, optical components, silicon wafers, numerous types of crystalline materials, ceramics and metal components.

Our customers are primarily manufacturers of solar cells and integrated circuits. The solar cell and semiconductor industries are cyclical and historically have experienced significant fluctuations. Our revenue is impacted by these broad industry trends. Since 2012, the solar cell industry has experienced a structural imbalance between supply and demand. This imbalance has increased competitive pressure on selling prices and negatively impacted our results of operations. Our strategy has been, and continues to be, to grow the Company through strategic product development and acquisitions.

Results of Operations

The following table sets forth certain operational data as a percentage of net revenue for the periods indicated:

	Three Months Ended	
	December 31, 2016	December 31, 2015
Net revenue	100 %	100 %
Cost of sales	71 %	73 %
Gross margin	29 %	27 %
Selling, general and administrative	24 %	34 %
Research, development and engineering	6 %	10 %
Operating loss	(1)%	(17)%
Gain on sale of other assets	0 %	0 %
Income (loss) from equity method investment	0 %	0 %
Interest expense and other income, net	0 %	(1)%
Loss before income taxes	(1)%	(18)%
Income taxes provision	0 %	1 %
Net loss	(1)%	(19)%
Add: net loss (income) attributable to noncontrolling interest	1 %	2 %
Net loss attributable to Amtech Systems, Inc.	0 %	(17)%

Table of Contents

Net Revenue

Net revenue consists of revenue recognized upon shipment or installation of equipment, with the exception of products using new technology, for which revenue is recognized upon customer acceptance. Spare parts sales are recognized upon shipment and service revenue is recognized upon completion of the service activity or ratably over the term of the service contract. Since the majority of our revenue is generated from large system sales, revenue and operating income can be significantly impacted by the timing of system shipments, and recognition of revenue based on customer acceptances.

	Three Months Ended December 31,				
Segment	2016	2015	Incr	% Change	
	(dollars in thousands)				
Solar	$11,424	$9,543	$1,881	20	%
Semiconductor	15,703	10,700	5,003	47	%
Polishing	2,008	1,831	177	10	%
Total net revenue	$29,135	$22,074	$7,061	32	%

Net revenue for the quarters ended December 31, 2016 and 2015 were $29.1 million and $22.1 million, respectively, an increase of $7.1 million or 32%. Revenue from the solar segment increased 20% compared to the prior year quarter due to a significant increase in shipments of PECVD equipment compared to the first quarter of fiscal 2016, offset by a net deferral of revenue in the first quarter of fiscal 2017 compared to net recognition of previously-deferred revenue in the first quarter of fiscal 2016. We shipped our first complete PERC solution (PECVD and ALD combined) during the quarter-ended December 31, 2016. As a new technology offering, all of the revenue associated with this shipment is deferred until acceptance and accounts for the increased deferred revenue. Due to a large n-type bi-facial turnkey order received in January 2017, revenue is expected to increase significantly in the second half of fiscal 2017.

Revenue from the semiconductor segment increased 47% compared to the prior year quarter due primarily to increased shipments of thermal processing systems and diffusion furnaces to the semiconductor industry. Revenue from the polishing segment increased 10% compared to the prior year quarter due primarily to increases in sales of polishing templates and consumables.

Backlog and Orders

Our order backlog as of December 31, 2016 and 2015 was $51.5 million and $42.9 million, respectively, an increase of $8.6 million or 20%. Our backlog as of December 31, 2016 includes approximately $35.8 million of orders and deferred revenue from our solar industry customers, compared to $31.3 million at December 31, 2015. New orders booked in the quarter ended December 31, 2016 were $34.7 million ($15.9 million solar) compared to $35.6 million ($23.0 million solar) of customer orders in the quarter ended December 31, 2015. As of December 31, 2016 three customers individually accounted for 20%, 17% and 12% of our backlog. The backlog as of December 31, 2016 and the orders booked during that quarter, do not include the n-type bi-facial turnkey order included in the January 24, 2017 order announcement, with which we concurrently received a large customer deposit. The orders included in our backlog are generally credit approved customer purchase orders believed to be firm, and are generally expected to ship within the next twelve months. Because our orders are typically subject to cancellation or delay by the customer, our

backlog at any particular point in time is not necessarily representative of actual sales for succeeding periods, nor is backlog any assurance that we will realize profit from completing these orders. Our backlog also includes revenue deferred pursuant to our revenue recognition policy, derived from orders that have already been shipped, but which have not met the criteria for revenue recognition.

Table of Contents

Gross Profit and Gross Margin

Gross profit is the difference between net revenue and cost of goods sold. Cost of goods sold consists of purchased material, labor and overhead to manufacture equipment and spare parts and the cost of service and support to customers for installation, warranty and paid service calls. Gross margin is gross profit as a percent of net revenue.

Segment	Three Months ended December 31, 2016	2015	Incr (Decr)	% Change
	(dollars in thousands)			
Solar	$1,611	$1,748	$(137)	(8)%
Semiconductor	6,095	3,742	2,353	63 %
Polishing	737	465	272	59 %
Total gross profit	$8,443	$5,955	$2,488	42 %

Gross profit for the three months ended December 31, 2016 and 2015 was $8.4 million (29% of sales) and $6.0 million (27% of sales), respectively, an increase of $2.4 million. Gross profit and margin on products from our solar segment decreased compared to the first three months of fiscal 2016, as the higher gross margin due to sales volume and better product mix was more than offset by the lower recognition of previously deferred profit and lower cancellation fee revenue. In the semiconductor segment, gross profit and margin increased primarily due to higher sales volumes and improved product mix. Gross profit and margin on products from our polishing segment increased primarily due to higher sales volumes and higher capacity utilization. For the three months ended December 31, 2016 and 2015, we recognized previously-deferred profit of $0.3 million and $0.6 million, respectively.

Selling, General and Administrative

Selling, general and administrative expenses ("SG&A") consist of the cost of employees, consultants and contractors, facility costs, sales commissions, shipping costs, promotional marketing expenses, legal, accounting expenses and bad debt expense.

SG&A expenses for the three months ended December 31, 2016 and 2015 were $7.0 million and $7.6 million, respectively. SG&A decreased compared to the prior year quarter due primarily to collections of previously reserved accounts receivable of approximately $1.0 million, partially offset by higher commissions resulting from higher shipments. SG&A expense includes $0.3 million of stock-based compensation expense for the three months ended December 31, 2016 and 2015.

Research, Development and Engineering

Research, development and engineering ("RD&E") expenses consist of the cost of employees, consultants and contractors who design, engineer and develop new products and processes as well as materials and supplies used in producing prototypes. We receive reimbursements through governmental research and development grants which are netted against these expenses when certain conditions have been met.

	Three Months ended December 31,			
	2016	2015	Incr. (Decr.)	% Change
	(dollars in thousands)			
Research, development and engineering	$1,830	$2,615	$(785)	(30)%
Grants earned	(203)	(327)	124	(38)%
Net research, development and engineering	$1,627	$2,288	$(661)	(29)%

RD&E expense, net of grants earned, for the three months ended December 31, 2016, decreased $0.7 million compared to the three months ended December 31, 2015, due primarily to less spending on RD&E at our solar divisions.

Table of Contents

Income from Equity Method Investment

For the three months ended December 31, 2016 we recognized investment loss of $0.1million related to our 15% equity investment in Kingstone. We did not recognize any investment income or loss for the three months ended December 31, 2015.

Income Taxes

For the three months ended December 31, 2016 and 2015 we recorded income tax expense of $0.1 million and $0.3 million, respectively. The income tax provisions are based upon estimates of annual income, annual permanent differences and statutory tax rates in the various jurisdictions in which we operate, except that certain loss jurisdictions and discrete items are treated separately.

The Company establishes a valuation allowance when it is “more likely than not” that all or a portion of deferred tax assets will not be realized. A review of all available positive and negative evidence needs to be considered, including a company's performance, the market environment in which the company operates and the length of carryback and carryforward periods. According to those standards, it is difficult to conclude that a valuation allowance is not needed when the negative evidence includes cumulative losses in recent years. Therefore, cumulative losses weigh heavily in the overall assessment. As a result of the review, where cumulative losses had been incurred, we concluded in 2015 and 2016 that it was appropriate to maintain a full valuation allowance for substantially all net deferred tax assets in foreign jurisdictions and the carryforwards of U.S. net operating losses and foreign tax credits, which were acquired in the merger with BTU International. Tax planning strategies to reduce sources of future taxable income caused us to conclude in the fourth quarter of fiscal 2016 that a valuation allowance should be established on the remaining U.S. deferred tax assets.

Liquidity and Capital Resources

At December 31, 2016, and September 30, 2016, cash and cash equivalents were $23.6 million and $27.7 million, respectively. At December 31, 2016, and September 30, 2016, restricted cash was $3.3 million and $0.9 million, respectively. Our working capital was $45.4 million as of December 31, 2016 and $44.9 million as of September 30, 2016.

The decrease in cash for the first three months of fiscal 2017 of $4.0 million was primarily due to cash used in operating activities of $3.5 million. We maintain a portion of our cash and cash equivalents in Euros at our Dutch and French operations; therefore, changes in the exchange rate have an impact on our cash balances. Restricted cash increased due to an increase in customer deposits requiring bank guarantees collateralized by cash. Our ratio of current assets to current liabilities was 2.2:1 as of December 31, 2016, and September 30, 2016. We have never paid dividends on our common stock.

On January 24, 2017, we announced a significant n-type bi-facial turnkey order from a new customer in China. As a result of significant customer deposits from that and other orders both from Solar and Semiconductor, the balance of cash and cash equivalents increased by $18.5 million to $42.1 million as of January 31, 2017, compared to $23.6 million as of December 31, 2016. The increased cash will facilitate the fulfillment of those orders.

The success of our growth strategy is dependent upon the availability of additional capital resources on terms satisfactory to management. Our sources of capital in the past have included the sale of equity securities, which include common and preferred stock sold in private transactions and public offerings, capital leases, long-term debt and customer deposits. We believe that our principal sources of liquidity discussed above are sufficient to support

operations for at least the next twelve months.

Cash Flows from Operating Activities

Cash used in our operating activities was $3.5 million for the three months ended December 31, 2016, compared to $10.8 million used in such activities for the three months ended December 31, 2015. During the three months ended December 31, 2016, cash was reduced by increases in accounts receivable and restricted cash, offset by decreases in inventory. During the three months ended December 31, 2015, $3.4 million was used in losses on operations, net of non-cash charges, and cash of $8.2 million was used to pay accounts payable and other accrued liabilities.

Cash Flows from Investing Activities

Table of Contents

Our investing activities for each of the three month periods ended December 31, 2016 and 2015 consisted of purchases of property, plant and equipment of approximately $0.1 million. In the first quarter of fiscal 2015, we received cash of $7.0 million from the partial sale of Kingstone.

Cash Flows from Financing Activities

For the three months ended December 31, 2016, $0.1 million of cash used by financing activities was primarily comprised of payments on long-term debt of $0.2 million, net of borrowings of less than $0.1 million. For the three months ended December 31, 2015, the primary source of $0.6 million of cash provided by financing activities were borrowings of long