#### EXPEDITORS INTERNATIONAL OF WASHINGTON INC

Form 10-O

November 08, 2016

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm x}$  1934

For the quarterly period ended September 30, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$  1934

For the transition period from to Commission File Number: 0-13468

EXPEDITORS INTERNATIONAL OF WASHINGTON, INC.

(Exact name of registrant as specified in its charter)

Washington

91-1069248 (State or other jurisdiction of (IRS Employer

incorporation or organization) Identification Number)

1015 Third Avenue, 12th Floor, Seattle, Washington 98104 (Address of principal executive offices) (Zip Code)

(206) 674-3400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filerx

Accelerated filer

o

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

At November 3, 2016, the number of shares outstanding of the issuer's Common Stock was 180,374,649.

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

## EXPEDITORS INTERNATIONAL OF WASHINGTON, INC.

## AND SUBSIDIARIES

Condensed Consolidated Balance Sheets (In thousands, except per share data) (Unaudited)

	Septembe 2016	r 30,	Decembe	er 31, 2015
Current Assets: Cash and cash equivalents Accounts receivable,	\$	1,042,700	\$	807,796
less allowance for doubtful accounts of \$10,238 at September 30, 2016 and \$7,820 at December 31, 2015	1,108,516		1,112,260	)
Deferred Federal and state income taxes	19,573		16,861	
Other	64,897		56,453	
Total current assets	2,235,686	1	1,993,370	)
Property and equipment less accumulated depreciation and amortization of	539,984		524,724	
\$406,181 at September 30, 2016 and \$385,023 at December 31, 2015				
Goodwill	7,927		7,927	
Other assets, net	30,200		56,417	
Total assets Current Liabilities:	\$	2,813,797	\$	2,582,438
Accounts payable Accrued expenses,	\$	698,620	\$	645,304
primarily salaries and related costs	207,547		186,571	
Federal, state and foreign income taxes	21,437		29,498	
Total current liabilities	927,604		861,373	
Deferred Federal and state income taxes	32,260		26,389	

Commitments and contingencies

Shareholders' Equity:

Preferred stock, none						
issued	_					
Common stock, par						
value \$0.01 per share.						
Issued and outstanding						
180,278 shares at	1,803			1,821		
September 30, 2016 and						
182,067 shares at						
December 31, 2015						
Additional paid-in capital	475			31		
Retained earnings	1,929,449			1,771,379	)	
Accumulated other comprehensive loss	(81,644		)	(81,238		)
Total shareholders' equity	1,850,083			1,691,993	3	
Noncontrolling interest	3,850			2,683		
Total equity	1,853,933			1,694,676	5	
Total liabilities and equity	\$	2,813,797		\$	2,582,438	

See accompanying notes to condensed consolidated financial statements.

# EXPEDITORS INTERNATIONAL OF WASHINGTON, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Earnings (In thousands, except per share data) (Unaudited)

	Three months ended			
	Septembe	•	September	
	2016	2015	2016	2015
Revenues:				
Airfreight services		\$659,607		\$2,060,863
Ocean freight and ocean services	495,460	559,976	1,414,344	1,702,465
Customs brokerage and other services	445,368	431,749	1,277,174	1,257,083
Total revenues	1,562,394	1,651,332	4,456,030	5,020,411
Operating Expenses:				
Airfreight services	444,359	464,161	1,236,555	1,484,150
Ocean freight and ocean services	359,991	416,075	1,006,710	1,294,887
Customs brokerage and other services	212,785	201,115	597,320	589,766
Salaries and related costs	291,204	295,566	868,091	861,509
Rent and occupancy costs	27,091	25,747	81,029	76,106
Depreciation and amortization	11,882	11,475	34,853	34,424
Selling and promotion	10,134	10,370	29,817	30,146
Other	37,685	34,930	103,702	105,931
Total operating expenses	1,395,131	1,459,439	3,958,077	4,476,919
Operating income	167,263	191,893	497,953	543,492
Other Income (Expense):				
Interest income	2,924	2,666	8,593	8,034
Other, net	925	(3,085)	3,407	753
Other income (expense), net	3,849	(419)	12,000	8,787
Earnings before income taxes	171,112	191,474	509,953	552,279
Income tax expense	63,163	72,738	188,518	207,882
Net earnings	107,949	118,736	321,435	344,397
Less net earnings attributable to the noncontrolling interest	368	426	1,218	1,623
Net earnings attributable to shareholders	\$107,581	\$118,310	\$320,217	\$342,774
Diluted earnings attributable to shareholders per share	\$0.59	\$0.62	\$1.75	\$1.79
Basic earnings attributable to shareholders per share	\$0.59	\$0.63	\$1.76	\$1.80
Dividends declared and paid per common share	\$	\$—	\$0.40	\$0.36
Weighted average diluted shares outstanding	182,692	189,642	182,958	191,448
Weighted average basic shares outstanding	181,177	188,424	181,645	190,232
See accompanying notes to condensed consolidated financia	al statemen	ts.		

# EXPEDITORS INTERNATIONAL OF WASHINGTON, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Comprehensive Income (In thousands) (Unaudited)

	Three months ended		Nine mont	hs ended
	September 30,		September	30,
	2016	2015	2016	2015
Net earnings	\$107,949	\$118,736	\$321,435	\$344,397
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustments, net of tax of \$202 and \$11,669				
for the three months ended September 30, 2016 and 2015 and \$223 and	260	(21,692)	(457)	(37,081)
\$19,866 for the nine months ended September 30, 2016 and 2015				
Other comprehensive income (loss)	260	(21,692)	(457)	(37,081)
Comprehensive income	108,209	97,044	320,978	307,316
Less comprehensive income attributable to the noncontrolling interest	260	35	1,167	804
Comprehensive income attributable to shareholders	\$107,949	\$97,009	\$319,811	\$306,512
See accompanying notes to condensed consolidated financial statements.				

# EXPEDITORS INTERNATIONAL OF WASHINGTON, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows

(In thousands)

(Unaudited)

(Chaudied)			Nine month September 3	
	2016	2015	2016	2015
Operating Activities:				
Net earnings	\$107,949	\$118,736	\$321,435	\$344,397
Adjustments to reconcile net earnings to net cash from operating				
activities:				
Provision for losses on accounts receivable	1,321	134	2,461	995
Deferred income tax (benefit) expense	(1,439	(7,611)	2,342	13,312
Excess tax benefits from stock plans	(107	) —	(239	(1,846)
Stock compensation expense	10,476	10,919	34,264	32,489
Depreciation and amortization	11,882	11,475	34,853	34,424
Other	11	2	41	115
Changes in operating assets and liabilities:				
(Increase) decrease in accounts receivable	(58,279	2,466	6,087	18,910
Increase (decrease) in accounts payable and accrued expenses	38,070	(19,622)	74,148	3,311
Increase (decrease) in income taxes payable, net	7,197	19,978	(16,612	4,110
Increase in other current assets	(1,395	(3,801)	(2,089	(1,419)
Net cash from operating activities	115,686	132,676	456,691	448,798
Investing Activities:				
Purchase of short-term investments			(54	(47,008)
Proceeds from maturities of short-term investments	_	38,788	17	79,084
Purchase of property and equipment	(12,659	) (9,546 )	(39,973	(31,903)
Other, net	1,617	(2,666)	5,509	(2,482)
Net cash from investing activities	(11,042	26,576	(34,501	(2,309)
Financing Activities:				
Proceeds from issuance of common stock	57,522	54,606	147,645	114,701
Repurchases of common stock	(101,690	(209,970)	(268,097	(415,475)
Excess tax benefits from stock plans	107		239	1,846
Dividends paid	_		(73,000	(68,781)
Distributions to noncontrolling interest				(857)
Net cash from financing activities	(44,061	(155,364)	(193,213	(368,566)
Effect of exchange rate changes on cash and cash equivalents	1,853	(20,932)	5,927	(36,347)
Increase (decrease) in cash and cash equivalents	62,436	(17,044)	234,904	41,576
Cash and cash equivalents at beginning of period	980,264	985,727	807,796	927,107
Cash and cash equivalents at end of period	\$1,042,700	\$968,683	\$1,042,700	\$968,683
Taxes Paid:				
Income taxes	\$58,696	\$60,374	\$205,049	\$190,024
See accompanying notes to condensed consolidated financial staten	nents.			

# EXPEDITORS INTERNATIONAL OF WASHINGTON, INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (In thousands, except per share data) (Unaudited)

## Note 1. Summary of Significant Accounting Policies

#### A. Basis of Presentation

Expeditors International of Washington, Inc. (the Company) is a non-asset based provider of global logistics services operating through a worldwide network of offices and exclusive or non-exclusive agents. The Company's customers include retailing and wholesaling, electronics, industrial and manufacturing companies around the world. The condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. As a result, certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) have been condensed or omitted. The Company believes that the disclosures made are adequate to make the information presented not misleading. The condensed consolidated financial statements reflect all adjustments, consisting of normal recurring items, which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company's Form 10-K as filed with the Securities and Exchange Commission on February 25, 2016.

All significant intercompany accounts and transactions have been eliminated in consolidation. All dollar amounts in the notes are presented in thousands except for per share data or unless otherwise specified.

#### B. Accounts Receivable

The Company maintains an allowance for doubtful accounts, which is reviewed at least monthly for estimated losses resulting from the inability of its customers to make required payments for services and advances. Additional allowances may be necessary in the future if the ability of its customers to pay deteriorates. The Company has recorded an allowance for doubtful accounts in the amounts of \$10,238 as of September 30, 2016 and \$7,820 as of December 31, 2015. Additions and write-offs have not been significant in the periods presented.

### C. Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of the assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. The Company uses estimates primarily in the following areas: accounts receivable valuation, accrual of costs related to ancillary services the Company provides, accrual of liabilities for the portion of the related exposure which the Company has self-insured, accrual of various tax liabilities, accrual of loss contingencies and calculation of share-based compensation expense. Actual results could differ from those estimates.

### Note 2. Share-Based Compensation

The Company provides compensation benefits by granting stock options and employee stock purchase rights to its employees and restricted shares to its directors. On May 3, 2016, the shareholders approved the 2016 Stock Option Plan, which made available 3 million shares of the Company's common stock for purchase upon exercise of options granted. The Company has historically granted the majority of its options during the second quarter of each fiscal year and 2,973 and 2,956 options were granted in the nine months ended September 30, 2016 and 2015, respectively. Stock options granted under the 2016 Stock Option Plan vest over three years from the date of grant as compared to five years for options granted in prior years. The grant of employee stock purchase rights and the issuance of shares under the employee stock purchase plan are made in the third quarter of each fiscal year and 703 and 699 were issued in the nine-month periods ended September 30, 2016 and 2015, respectively. In the second quarter of 2016 and 2015, respectively, 41 and 34 fully vested shares were granted to non-employee directors.

The Company recognizes stock compensation expense based on an estimate of the fair value of awards granted to employees and directors under the Company's stock option, director restricted stock and employee stock purchase rights plans. This expense, adjusted for expected forfeitures, is recognized in net earnings on a straight-line basis over the stock awards' vesting periods as salaries and related costs.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions:

	Nine m	on	iths end	ded
	Septem	be	er 30,	
	2016		2015	
Dividend yield	1.70	%	1.60	%
Volatility - stock option plans	24 -		29 -	
voiatinty - stock option plans			34%	
Volatility - stock purchase rights plans	20	%	20	%
Risk free interest rates			0.30 -	
RISK HEE HILETEST Tates	1.42%		2.04%	ว
Expected life (years) stock ontion plans	5.50 -		6.41 -	
Expected life (years) - stock option plans			7.47	
Expected life (years) - stock purchase rights plans			1	
Weighted average fair value of stock options granted during the period	\$9.57		\$13.4	4
Weighted average fair value of stock purchase rights granted during the period	\$10.99		\$10.4	5
Total stock compensation expense and the total related tax benefit recognized ar	e as follo	)W	's:	

	I hree months ended		Nine months		
			ended		
	September	r 30,	Septemb	er 30,	
	2016	2015	2016	2015	
Stock compensation expense	\$10,476	\$10,919	\$34,264	\$32,489	
Recognized tax benefit	\$ 2.149	\$ 1 571	\$5 928	\$4 305	

## Note 3. Basic and Diluted Earnings per Share

The following table reconciles the numerator and the denominator of the basic and diluted per share computations for earnings attributable to shareholders:

	Three mor			
	September	r 30,		
(Amounts in thousands, except per share amounts)	Net earnin attributabl shareholde	Weighted average e to shares	Ear	nings per share
2016				
Basic earnings attributable to shareholders Effect of dilutive potential common shares	\$107,581 —	181,177 1,515	\$	0.59
Diluted earnings attributable to shareholders 2015	\$107,581	182,692	\$	0.59
Basic earnings attributable to shareholders	\$118,310	188,424	\$	0.63
Effect of dilutive potential common shares	_	1,218		
Diluted earnings attributable to shareholders	\$118,310	189,642	\$	0.62
	Nine mont	ths ended		
	September	r 30.		
	Net earnin	igs.		
(Amounts in thousands, except per share amounts)	attributabl shareholde	Weighted average e to shares	Ear	nings per share
2016				
Basic earnings attributable to shareholders	\$320,217	181,645	\$	1.76
Effect of dilutive potential common shares		1,313	_	
Diluted earnings attributable to shareholders	\$320,217	182,958	\$	1.75
2015				
Basic earnings attributable to shareholders	\$342,774	190,232	\$	1.80
Effect of dilutive potential common shares	_	1,216		
Diluted earnings attributable to shareholders	\$342,774	191,448	\$	1.79
The following potential common shares have been	excluded	from the computati	on o	f diluted earnings per sha
because the effect would have been antidilutive:				

nare because the effect would have been antidilutive:

Three mor	the andad	Nine m	onths
Tillee Illoi	hree months ended		
September	30,	Septem	iber 30,
2016	2015	2016	2015
Shares 8,646	8,380	9,516	9,713

Note 4. Components of Equity

The components of equity for the nine months ended September 30, 2016 and 2015 are as follows:

Shareholders	Noncontrolling	Total
equity	interest	equity
\$1,691,993	2,683	1,694,676
119,509	_	119,509
28,136	_	28,136
(268,097)	_	(268,097)
34,264	_	34,264
(2,533)	_	(2,533)
320,217	1,218	321,435
(406)	(51)	(457)
(73,000)	_	(73,000 )
\$1,850,083	3,850	1,853,933
\$1,868,408	3,200	1,871,608
88,851	_	88,851
25,850		25,850
(415,475)	_	(415,475)
32,489	_	32,489
1,191	_	1,191
342,774	1,623	344,397
(36,262)	(819)	(37,081)
(68,781)	_	(68,781)
_	(857)	(857)
\$1,839,045	3,147	1,842,192
	equity \$1,691,993 119,509 28,136 (268,097 ) 34,264 (2,533 ) 320,217 (406 ) (73,000 ) \$1,850,083  \$1,868,408 88,851 25,850 (415,475 ) 32,489 1,191 342,774 (36,262 ) (68,781 ) —	\$1,691,993

The Company has a Non-Discretionary Stock Repurchase Plan to repurchase shares from the proceeds of stock option exercises and employee stock purchases. During the nine-month periods ended September 30, 2016 and 2015, 2,822 and 2,243 shares were repurchased at an average price of \$49.84 and \$47.93 per share, respectively.

The Company also has a Discretionary Stock Repurchase Plan approved by the Board of Directors that authorizes management to reduce issued and outstanding stock down to 170 million shares of common stock. During the nine-month periods ended September 30, 2016 and 2015, 2,579 and 6,396 shares were repurchased at an average price of \$49.41 and \$48.16 per share, respectively.

Accumulated other comprehensive loss consisted entirely of foreign currency translation adjustments, net of related income tax effects, for all the periods presented.

On May 3, 2016, the Board of Directors declared a semi-annual dividend of \$0.40 per share payable on June 15, 2016 to shareholders of record as of June 1, 2016. On May 6, 2015, the Board of Directors declared a semi-annual cash dividend of \$0.36 per share payable on June 15, 2015 to shareholders of record as of June 1, 2015.

Subsequent to the end of the third quarter, on November 8, 2016, the Board of Directors declared a semi-annual dividend of \$0.40 per share payable on December 15, 2016 to shareholders of record as of December 1, 2016.

#### Note 5. Fair Value of Financial Instruments

The Company's financial instruments, other than cash, consist primarily of cash equivalents, short-term investments, accounts receivable, accounts payable and accrued expenses. The carrying value of these financial instruments approximates their fair value. All highly liquid investments with a maturity of three months or less at date of purchase are considered to be cash equivalents. Short-term investments have a maturity of greater than three months at date of purchase. Cash, cash equivalents and short-term investments consist of the following:

	September 3	30, 2016	December 2015	er 31,
	Cost	Fair Value	Cost	Fair Value
Cash and Cash Equivalents:				
Cash and overnight deposits	\$451,234	451,234	445,582	445,582
Corporate commercial paper	535,393	535,452	302,433	302,480
Time deposits	56,073	56,073	59,781	59,781
Total cash and cash equivalents	1,042,700	1,042,759	807,796	807,843
Short-Term Investments:				
Time deposits	48	48	40	40
Total	\$1,042,748	1,042,807	807,836	807,883

The fair value of corporate commercial paper and time deposits is based on the use of market interest rates for identical or similar assets (Level 2 fair value measurement).

#### Note 6. Commitments

The Company generally enters into short-term, unconditional purchase obligations with asset-based providers reserving space on a guaranteed basis. The pricing of these obligations varies to some degree with market conditions. Historically, the Company has met these obligations in the normal course of business within one year. Purchase obligations outstanding as of September 30, 2016 totaled \$148 million. Additionally, the Company occupies offices and warehouse facilities under terms of operating leases expiring up to 2028. At September 30, 2016, future minimum annual lease payments under all noncancelable leases are as follows:

2016	\$16,432
2017	52,357
2018	42,465
2019	31,909
2020	23,957
Thereafter	29,125
	196,245

#### Note 7. Contingencies

The Company is involved in claims, lawsuits, government investigations and other legal matters that arise in the ordinary course of business and are subject to inherent uncertainties. Currently, in management's opinion and based upon advice from legal advisors, none of these matters are expected to have a significant effect on the Company's operations, cash flows or financial position. As of September 30, 2016, the amounts accrued for these claims, lawsuits, government investigations and other legal matters are not significant to the Company's operations or financial position. At this time, the Company is unable to estimate any additional loss or range of reasonably possible losses, if any, beyond the amounts recorded, that might result from the resolution of these matters.

### Note 8. Business Segment Information

The Company is organized functionally in geographic operating segments. Accordingly, management focuses its attention on revenues, net revenues<sup>1</sup>, operating income, identifiable assets, capital expenditures, depreciation and amortization and equity generated in each of these geographical areas when evaluating the effectiveness of geographic management. Transactions among the Company's various offices are conducted using the same arms-length pricing methodologies the Company uses when its offices transact business with independent agents. Certain costs are allocated among the segments based on the relative value of the underlying services, which can include allocation based on actual costs incurred or estimated cost plus a profit margin.

Financial information regarding the Company's operations by geographic area is as follows:

(in thousands)	UNITED STATES	OTHER NORTH AMERIC	LATIN AMERIC		SOUTH ASIA	EUROPE	MIDDLE EAST, EAFRICA AND INDIA	FI IMI_	CONSOLI- SDATED
Three months ended September 30, 2016:									
Revenues from unaffiliated customers	\$423,362	56,747	21,592	590,622	154,156	228,256	87,659	_	1,562,394
Transfers between geographic areas	24,610	2,770	3,724	5,368	6,206	9,938	5,551	(58,167)	_
Total revenues	\$447,972	59,517	25,316	-	160,362	•	93,210		1,562,394
Net revenues <sup>1</sup>	\$229,773	30,211	14,063	124,251	-	74,888	29,363	. ,	545,259
Operating income Identifiable assets at	\$69,457	6,200	3,328	59,682	14,045	7,018	7,534	·	167,263
period end	\$1,429,860	95,390	56,192	480,587	117,333	388,543	237,104	8,788	2,813,797
Capital expenditures	\$8,319	720	139	739	319	2,127	296	_	12,659
Depreciation and amortization	\$7,566	369	328	1,404	594	1,116	505	_	11,882
Equity	\$1,145,293	41,542	37,765	293,383	87,926	129,989	150,395	(32,360)	1,853,933
Three months ended September 30, 2015:									
Revenues from unaffiliated customers	\$441,097	56,818	24,681	648,096	158,011	234,334	88,295	_	1,651,332
Transfers between geographic areas	29,168	3,492	4,991	5,206	6,289	11,125	5,459	(65,730 )	_
Total revenues	\$470,265	60,310	29,672		164,300	245,459	93,754	(65,730)	1,651,332
Net revenues <sup>1</sup>	\$232,912	32,713	17,115	135,488		77,250	28,533	_	569,981
Operating income Identifiable assets at	\$65,389	11,905	5,007	69,690	18,574	14,188	7,140	_	191,893
period end	\$1,385,157	108,644	56,987	472,189	140,206	427,053	229,670	7,112	2,827,018
Capital expenditures	\$6,196	658	222	711	291	1,223	245		9,546
Depreciation and amortization	\$7,439	363	268	1,336	531	1,120	418	_	11,475
Equity	\$1,144,466	64,384	35,890	250,362	103,457	148,287	126,321	(30,975)	1,842,192
11									

(in thousands)	UNITED STATES	OTHER NORTH AMERIC	LATIN A <sup>AMERIC</sup>	NORTH CAASIA	SOUTH ASIA	EUROPE	MIDDLE EAST, EAFRICA AND INDIA	FLIMI-	CONSOLI- DATED
Nine months ended									
September 30, 2016:									
Revenues from unaffiliated	\$1,248,923	165 527	62,825	1,605,343	112 161	690 025	250,913		4,456,030
customers	\$1,240,923	105,527	02,823	1,003,343	442,404	060,033	230,913		4,430,030
Transfers between	-0.51-								
geographic areas	79,617	8,141	11,512	15,849	18,338	30,396	16,452	(180,305)	_
Total revenues	\$1,328,540	173,668	74,337	1,621,192	460,802	710,431	267,365	(180,305)	4,456,030
Net revenues <sup>1</sup>	\$683,331	88,404	42,264	357,159	128,486	227,068	88,745	(12)	1,615,445
Operating income	\$184,876	23,091	11,016	176,621	48,090	31,109	23,162	(12)	497,953
Identifiable assets at	\$1,429,860	95,390	56,192	480,587	117,333	388,543	237,104	8,788	2,813,797
period end Capital expenditures	\$25,234	1,476	941	2,502	1,325	6,386	2,109		39,973
Depreciation and				2,302	1,323	0,500	2,107		37,773
amortization	\$22,264	1,113	869	4,111	1,649	3,402	1,445	_	34,853
Equity	\$1,145,293	41,542	37,765	293,383	87,926	129,989	150,395	(32,360)	1,853,933
Nine months ended									
September 30, 2015:									