

Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

BEAR STEARNS COMPANIES INC

Form 10-Q

April 09, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934

For the quarterly period ended February 23, 2001

or

Transition Report pursuant to Section 13 or 15(d) of the Securities  
Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8989

The Bear Stearns Companies Inc.

-----  
(Exact name of registrant as specified in its charter)

Delaware 13-3286161  
(State or other jurisdiction of (I.R.S. Employer Identification No.)  
incorporation or organization)

245 Park Avenue, New York, New York 10167

-----  
(Address of principal executive offices) (Zip Code)

(212) 272-2000

-----  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports  
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of  
1934 during the preceding 12 months (or for such shorter period that the  
registrant was required to file such reports), and (2) has been subject to such  
filing requirements for the past 90 days. Yes  No

As of April 3, 2001, the latest practicable date, there were 105,035,782 shares  
of Common Stock, \$1 par value, outstanding.

TABLE OF CONTENTS

Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Statements of Financial Condition as of February 23, 2001 (Unaudited) and November 30, 2000 (Audited)

Consolidated Statements of Income (Unaudited) for the three months ended February 23, 2001 and February 25, 2000

Consolidated Statements of Cash Flows (Unaudited) for the three months ended February 23, 2001 and February 25, 2000

Notes to Consolidated Financial Statements (Unaudited)

Independent Accountants' Report

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosures about Market Risk

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Item 6. Exhibits and Reports on Form 8-K

Signature

THE BEAR STEARNS COMPANIES INC.

Consolidated Statements of  
Financial Condition

In thousands, except share data (Unaudited)  
February 23, 2001

---

ASSETS

Cash and cash equivalents	\$ 2,311,930
Cash and securities deposited with clearing organizations or segregated in compliance with federal regulations	9,011,048
Securities purchased under agreements to resell	31,293,892
Receivable for securities provided as collateral	741,386
Securities borrowed	53,620,344
Receivables:	
Customers	16,060,194
Brokers, dealers and others	1,365,075
Interest and dividends	704,968
Financial instruments owned, at fair value	49,533,480
Property, equipment and leasehold improvements, net of accumulated depreciation and amortization	515,485

Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

Other assets	2,659,472
	-----
Total Assets	\$ 167,817,274
	=====
LIABILITIES & STOCKHOLDERS' EQUITY	
Short-term borrowings	\$ 15,807,272
Securities sold under agreements to repurchase	47,272,183
Obligation to return securities received as collateral	1,774,553
Payables:	
Customers	46,669,291
Brokers, dealers and others	7,277,082
Interest and dividends	737,389
Financial instruments sold, but not yet purchased, at fair value	21,071,864
Accrued employee compensation and benefits	570,661
Other liabilities and accrued expenses	868,709
	-----
	142,049,004
	-----
Commitments and contingencies (Note 3)	
Long-term borrowings	19,646,865
	-----
Guaranteed Preferred Beneficial Interests in Company Subordinated Debt Securities	500,000
	-----
STOCKHOLDERS' EQUITY	
Preferred stock	800,000
Common stock, \$1.00 par value; 200,000,000 shares authorized; 184,805,848 shares issued as of February 23, 2001 and November 30, 2000	184,806
Paid-in capital	2,585,506
Retained earnings	2,733,919
Employee stock compensation plans	1,867,646
Unearned compensation	(206,516)
Treasury stock, at cost--	
Adjustable Rate Cumulative Preferred Stock Series A: 2,520,750 shares as of February 23, 2001 and November 30, 2000	(103,421)
Common stock: 78,222,638 and 75,823,544 shares as of February 23, 2001 and November 30, 2000, respectively	(2,240,535)
	-----
Total Stockholders' Equity	5,621,405
	-----
Total Liabilities and Stockholders' Equity	\$ 167,817,274
	=====

See Notes to Consolidated Financial Statements.

THE BEAR STEARNS COMPANIES INC.

Consolidated Statements of  
Income  
(UNAUDITED)

Three Months End

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In thousands, except share and per share data

February 23, 200

### REVENUES

Commissions	\$ 282,401
Principal transactions	599,464
Investment banking	138,324
Interest and dividends	1,086,599
Other income	39,281
	-----
Total revenues	2,146,069
Interest expense	932,282
	-----
Revenues, net of interest expense	1,213,787

### NON-INTEREST EXPENSES

Employee compensation and benefits	642,259
Floor brokerage, exchange and clearance fees	32,873
Communications and technology	117,734
Occupancy	31,257
Advertising and market development	33,832
Other expenses	102,868
	-----
Total non-interest expenses	960,823

Income before provision for income taxes and cumulative effect of change in accounting principle	252,964
Provision for income taxes	87,010
	-----

Income before cumulative effect of change in accounting principle	165,954
Cumulative effect of change in accounting principle, net of tax	(6,273)

Net income	\$ 159,681
------------	------------

Net income applicable to common shares	\$ 149,903
--	------------

#### Basic earnings per share:

Before change in accounting principle	\$ 1.15
Cumulative effect of change in accounting principle	(.04)

\$ 1.11

#### Diluted earnings per share:

Before change in accounting principle	\$ 1.10
Cumulative effect of change in accounting principle	(.04)

\$ 1.06

#### Weighted average number of common shares outstanding:

Basic	149,080,028
Diluted	158,617,123

Cash dividends declared per common share	\$ 0.15
--	---------

See Notes to Consolidated Financial Statements.

# Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

THE BEAR STEARNS COMPANIES INC.

Consolidated Statements of  
Cash Flows  
(UNAUDITED)

In thousands	Three Months Ended February 23, 2001
<hr style="border-top: 1px dashed black;"/>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Net income	\$ 159,681
Adjustments to reconcile net income to cash used in operating activities:	
Depreciation and amortization	46,547
Deferred income taxes	(28,712)
Other	39,396
(Increases) decreases in operating assets:	
Cash and securities deposited with clearing organizations or segregated in compliance with federal regulations	(5,237,816)
Securities purchased under agreements to resell	4,205,340
Securities borrowed	8,139,487
Receivables:	
Customers	1,255,038
Brokers, dealers and others	(575,024)
Financial instruments owned	(5,274,979)
Other assets	78,925
(Decreases) increases in operating liabilities:	
Securities sold under agreements to repurchase	(7,189,280)
Payables:	
Customers	(116,020)
Brokers, dealers and others	2,819,839
Financial instruments sold, but not yet purchased	2,066,088
Accrued employee compensation and benefits	(976,364)
Other liabilities and accrued expenses	(18,223)
Cash used in operating activities	<hr style="border-top: 1px dashed black;"/> (606,077)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>	
Net proceeds from short-term borrowings	1,532,773
Net proceeds from issuance of long-term borrowings	286,643
Tax benefit of common stock distributions	1,541
Payments for:	
Retirement of long-term borrowings	(1,041,676)
Treasury stock purchases	(128,133)
Cash dividends paid	(25,911)
Cash provided by financing activities	<hr style="border-top: 1px dashed black;"/> 625,237
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Purchases of property, equipment and leasehold improvements	(19,419)
Purchases of investment securities and other assets	(15,909)
Proceeds from sale of investment securities and other assets	8,124
Cash used in investing activities	<hr style="border-top: 1px dashed black;"/> (27,204)
Net decrease in cash and cash equivalents	(8,044)
Cash and cash equivalents, beginning of year	2,319,974

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

Cash and cash equivalents, end of period

-----  
\$ 2,311,930  
=====

Statement of Financial Accounting Standards No. 125 requires balance sheet recognition of collateral related to certain secured financing transactions, which are non-cash activities and did not impact the Consolidated Statements of Cash Flows.

See Notes to Consolidated Financial Statements.

### THE BEAR STEARNS COMPANIES INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. BASIS OF PRESENTATION

The consolidated financial statements include the accounts of The Bear Stearns Companies Inc. and its subsidiaries (the "Company"). All material intercompany transactions and balances have been eliminated. The November 30, 2000 Consolidated Statement of Financial Condition was derived from the audited financial statements. The consolidated financial statements as of and for the three months ended February 23, 2001 and February 25, 2000 are unaudited. The consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (the "SEC") with respect to the Form 10-Q and reflect all adjustments which, in the opinion of management, are normal and recurring, as well as the accounting change to adopt Statement of Financial Accounting Standards ("SFAS") No. 133 "Accounting for Derivative Instruments and Hedging Activities", which are necessary for a fair statement of the results for the interim periods presented. Pursuant to such rules and regulations, certain disclosures that are normally included in annual financial statements have been omitted. These financial statements should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended November 30, 2000 filed by the Company under the Securities Exchange Act of 1934. The consolidated financial statements are prepared in conformity with generally accepted accounting principles in the United States of America which require management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation. The nature of the Company's business is such that the results of any interim period may not be indicative of the results to be expected for an entire fiscal year.

#### 2. FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments owned and financial instruments sold, but not yet purchased, consisting of the Company's proprietary trading and investment accounts, at fair value, were as follows:

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In thousands

February 23, 2001

FINANCIAL INSTRUMENTS OWNED:

US government and agency	\$ 13,927,146
Other sovereign governments	6,902,957
Corporate equity and convertible debt	8,406,344
Corporate debt	2,232,167
Derivative financial instruments	5,126,557
Mortgages and mortgage-backed securities	12,195,344
Other	742,965

-----  
\$ 49,533,480  
=====

FINANCIAL INSTRUMENTS SOLD, BUT NOT YET PURCHASED:

US government and agency	\$ 5,932,497
Other sovereign governments	4,644,546
Corporate equity	4,577,367
Corporate debt	2,245,259
Derivative financial instruments	3,672,195

-----  
\$ 21,071,864  
=====

Financial instruments sold, but not yet purchased, represent obligations of the Company to deliver the specified financial instrument at the contracted price, and thereby, create a liability to repurchase the financial instrument in the market at prevailing prices. Accordingly, these transactions result in off-balance-sheet risk as the Company's ultimate obligation to satisfy the sale of financial instruments sold, but not yet purchased, may exceed the amount recognized in the Consolidated Statements of Financial Condition.

### 3. COMMITMENTS AND CONTINGENCIES

At February 23, 2001, the Company was contingently liable for unsecured letters of credit of \$2.3 billion and letters of credit of \$120.1 million secured by financial instruments, which are principally used as collateral for securities borrowed and to satisfy margin requirements at option and commodity exchanges. The Company had various other commitments aggregating \$2.0 billion at February 23, 2001.

In the normal course of business, the Company has been named as a defendant in several lawsuits which involve claims for substantial amounts. Additionally, the Company is involved from time to time in investigations and proceedings by governmental agencies and self-regulatory organizations. Although the ultimate outcome of these matters cannot be ascertained at this time, it is the opinion of management, after consultation with counsel, that the resolution of the foregoing matters will not have a material adverse effect on the financial condition of the Company, taken as a whole; such resolution may, however, have a material

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

### 3. COMMITMENTS AND CONTINGENCIES (continued)

adverse effect on the operating results in any future period, depending on the level of such results in such period.

### 4. REGULATORY REQUIREMENTS

The Company's principal operating subsidiaries, Bear, Stearns and Co. Inc. ("Bear Stearns") and Bear, Stearns Securities Corp. ("BSSC"), are registered broker-dealers and, accordingly, are subject to Rule 15c3-1 under the Securities Exchange Act of 1934 (the "Net Capital Rule") and the capital rules of the New York Stock Exchange, Inc. ("NYSE") and other principal exchanges of which Bear Stearns and BSSC are members. Included in the computation of net capital of Bear Stearns is \$0.9 billion which is net capital of BSSC in excess of 7% of aggregate debit items arising from customer transactions, as defined. At February 23, 2001, Bear Stearns' net capital, as defined, of \$2.03 billion exceeded the minimum requirement by \$1.99 billion.

Bear, Stearns International Limited ("BSIL") and Bear Stearns International Trading Limited ("BSIT"), London-based broker-dealer subsidiaries, which are indirectly wholly owned by the Company, are subject to regulatory capital requirements of the Securities and Futures Authority, a self-regulatory organization established pursuant to the United Kingdom Financial Services Act of 1986.

Bear Stearns Bank plc ("BSB"), which is indirectly wholly owned by the Company, is incorporated in Dublin and is subject to the regulatory capital requirements of the Central Bank of Ireland.

At February 23, 2001, Bear Stearns, BSSC, BSIL, BSIT and BSB were in compliance with their respective regulatory capital requirements.

### 5. EARNINGS PER SHARE

Basic earnings per share ("EPS") reflects no dilution related to common stock equivalents and is computed by dividing net income applicable to common shares, adjusted for costs related to the Capital Accumulation Plan, by the weighted average number of common shares outstanding during each period presented. Diluted EPS includes the determinants of basic EPS and, in addition, gives effect to dilutive potential common shares from employee stock compensation plans. Common shares include the assumed distribution of shares of common stock issuable under various employee stock compensation plans.

### 6. CASH FLOW INFORMATION

Cash payments for interest approximated interest expense for the three months ended February 23, 2001 and February 25, 2000. Income taxes paid totaled \$49.8 million and \$114.0 million for the three months ended February 23, 2001 and February 25, 2000, respectively.

### 7. DERIVATIVES AND HEDGING ACTIVITIES

Accounting Change



## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In June 1998 the Financial Accounting Standards Board ("FASB") issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities", later amended by SFAS No. 137 "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133", and SFAS No. 138 "Accounting for Certain Derivative Instruments and Certain Hedging Activities."

SFAS No. 133 establishes accounting and reporting standards for stand-alone derivative instruments, derivatives embedded within other contracts or securities and for hedging activities. It requires that all derivatives, whether stand-alone or embedded within other contracts or securities (except in very defined circumstances) be carried on the Company's

### 7. DERIVATIVES AND HEDGING ACTIVITIES (continued)

balance sheet at their then fair value. The Company adopted SFAS No. 133 on December 1, 2000.

An important objective of the Company's risk management process is to hedge the economic risks associated with its long and short-term debt. To accomplish this objective, the Company modifies the interest rate characteristics of its debt through derivatives, typically interest rate swaps. This is part of the on-going asset and liability risk management function.

SFAS No. 133 now requires derivatives designated as hedges to be carried at their fair value, and that the hedged items previously carried at their accrued values now be marked to market to account for the risks being hedged. Any resultant change in values for both the hedging derivative and the hedged item is recognized in earnings immediately, with the net impact being deemed the 'ineffective' portion of the hedge.

At December 1, 2000, the Company recognized a cumulative after-tax loss of \$6.3 million as a result of adopting SFAS No. 133. This loss is reported in the Consolidated Statement of Income separately as "cumulative effect of change in accounting principle". For the three months ended February 23, 2001, the Company recognized a net after-tax gain of \$1.0 million, which represented the ineffective portion of hedge designations. This gain is recognized within principal transactions.

#### Derivatives Credit Risk

Credit risk arises from the potential inability of counterparties to perform in accordance with the terms of the contract. The Company's exposure to credit risk associated with counterparty nonperformance is generally limited to the net replacement cost of over-the-counter contracts, which are recognized as assets in the Company's Consolidated Statements of Financial Condition. Exchange traded financial instruments, such as futures and options, generally do not give rise to significant counterparty exposure due to the margin requirements of the individual exchanges. Options written generally do not give rise to counterparty credit risk since they obligate the Company (not its counterparty) to perform.

The Company has controls in place to monitor credit exposures by

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

assessing the future creditworthiness of counterparties and limiting transactions with specific counterparties. The Company also seeks to control credit risk by following an established credit approval process, monitoring credit limits and requiring collateral where appropriate.

### 7. DERIVATIVES AND HEDGING ACTIVITIES (continued)

The following table summarizes the credit quality of the Company's trading and non-trading related derivatives (including foreign exchange and forward-settling mortgaged transactions) by showing counterparty credit ratings for the replacement cost of contracts in a gain position, net of \$2.9 billion and \$2.3 billion of collateral at February 23, 2001 and November 30, 2000, respectively:

In millions	February 23, 2001	November 2000
RATING(1)	NET REPLACEMENT COST	
AAA	\$ 385.3	\$ 330.
AA	1,087.9	854.
A	534.9	498.
BBB	36.9	65.
BB and Lower	44.8	48.
Non-rated	0.2	0.

(1) Internal counterparty credit ratings as assigned by the Company's Credit Department, converted to rating agency equivalents.

### 8. SEGMENT DATA

The Company operates in three principal segments: Capital Markets, Global Clearing Services and Wealth Management. These segments are strategic business units that offer different products and services. They are managed separately as different levels and types of expertise are required to effectively manage the segments' transactions.

The Capital Markets segment is comprised of Institutional Equities, Fixed Income and Investment Banking areas. Institutional Equities combines the efforts of sales, trading and research in such areas as block trading, convertible bonds, over-the-counter equities, equity derivatives and risk arbitrage. Fixed Income includes the efforts of sales, trading and research for institutional clients in a variety of products such as mortgage-backed and asset-backed securities, corporate and government bonds, municipal and high yield securities and foreign exchange and fixed income derivatives. Investment Banking provides capabilities in capital raising, strategic advisory, mergers and acquisitions and merchant banking. Capital raising encompasses the Company's underwriting of equity, investment grade and high yield debt securities.

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

The Global Clearing Services segment provides clearing, margin lending and securities borrowing to facilitate customer short sales, to approximately 2,900 clearing clients

### 8. SEGMENT DATA (continued)

worldwide. Such clients include approximately 2,500 prime brokerage clients including hedge funds and clients of money managers, short sellers, arbitrageurs and other professional investors and approximately 400 fully disclosed clients, who engage in either the retail or institutional brokerage business.

The Wealth Management segment is comprised of the Private Client Services ("PCS") and Asset Management areas. PCS provides high-net-worth individuals with an institutional level of service. Asset Management serves the diverse investment needs of corporations, municipal governments, multi-employer plans, foundations, endowments, family groups and high-net-worth individuals and, in turn, earns management and/or performance fees on the institutional and high-net-worth products it offers.

The three business segments are comprised of many business areas with interactions among each as they serve the needs of similar clients. Revenues and expenses reflected below include those which are directly related to each segment. Revenue from inter-segment transactions are credited based upon specific criteria or agreed upon rates with such amounts eliminated in consolidation. Individual segments also include revenues and expenses relating to various items including corporate overhead and interest which are internally allocated by the Company primarily based on balance sheet usage or expense levels. The Company generally evaluates performance of the segments based on net revenues and profit or loss before provision for income taxes.

For the three months ended February 23, 2001:

In thousands	Net Revenues	Pre-Tax Income
<hr style="border-top: 1px dashed black;"/>		
Capital Markets	\$ 801,535	\$ 188,281
Global Clearing Services	223,900	79,133
Wealth Management	144,588	16,204
Other (a)	43,764	(30,654)
<hr style="border-top: 1px dashed black;"/>		
Total	\$ 1,213,787	\$ 252,964
<hr style="border-top: 1px dashed black;"/>		

For the three months ended February 25, 2000:

In thousands	Net Revenues	Pre-Tax Income
<hr style="border-top: 1px dashed black;"/>		
Capital Markets	\$ 1,006,309	\$ 319,456
Global Clearing Services	267,974	119,210
Wealth Management	209,804	65,363
Other (a)	21,979	(50,226)
<hr style="border-top: 1px dashed black;"/>		
Total	\$ 1,506,066	\$ 453,803
<hr style="border-top: 1px dashed black;"/>		

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

(a) Other is comprised of consolidation/elimination entries, unallocated revenues (predominantly interest), and certain corporate administrative functions, including costs related to the Capital Accumulation Plan (the "CAP Plan") which were \$31.0 million and \$50.7 million for the three months ended February 23, 2001 and February 25, 2000 respectively.

### INDEPENDENT ACCOUNTANTS' REPORT

To the Board of Directors and Stockholders of  
The Bear Stearns Companies Inc.

We have reviewed the accompanying consolidated statement of financial condition of The Bear Stearns Companies Inc. and Subsidiaries as of February 23, 2001, and the related consolidated statements of income and cash flows for the three months ended February 23, 2001 and February 25, 2000. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to such consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated statement of financial condition of The Bear Stearns Companies Inc. and Subsidiaries as of November 30, 2000, and the related consolidated statements of income, cash flows and changes in stockholders' equity for the fiscal year then ended (not presented herein) included in The Bear Stearns Companies Inc.'s Annual Report on Form 10-K for the fiscal year ended November 30, 2000; and in our report dated January 16, 2001, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated statement of financial condition as of November 30, 2000 is fairly stated, in all material respects, in relation to the consolidated statement of financial condition from which it has been derived.

/s/ DELOITTE & TOUCHE LLP  
DELOITTE & TOUCHE LLP  
New York, New York  
April 6, 2001

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

### Item 2- MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The Company's principal business activities, investment banking, securities trading and brokerage, are, by their nature, highly competitive and subject to various risks, in particular, volatile trading markets and fluctuations in the volume of market activity. Consequently, the Company's net income and revenues have been, and are likely to continue to be, subject to wide fluctuations, reflecting the impact of many factors, including securities market conditions, the level and volatility of interest rates, competitive conditions, liquidity of global markets, international and regional political events, regulatory developments and the size and timing of transactions.

Certain Statements Contained in This Discussion are "Forward-looking Statements" Within the Meaning of the Private Securities Litigation Reform Act of 1995. Such Forward-looking Statements Concerning Management's Expectations, Strategic Objectives, Business Prospects, Anticipated Economic Performance and Financial Condition and Other Similar Matters are Subject to Risks and Uncertainties, Including Those Previously Mentioned, Which Could Cause Actual Results to Differ Materially From Those Discussed in the Forward-looking Statements. Forward-looking Statements Speak Only as of the Date of the Document in Which They are Made. We Disclaim Any Obligation or Undertaking to Provide Any Updates or Revisions to Any Forward-looking Statement to Reflect Any Change in Our Expectations or Any Change in Events, Conditions or Circumstances On Which the Forward-looking Statement is Based.

For a description of the Company's business, including its trading in cash instruments and derivative products, its underwriting and trading policies, and their respective risks, and the Company's risk management policies and procedures, see the Company's Annual Report on Form 10-K for the fiscal year ended November 30, 2000.

#### Business Environment

The business environment during the first quarter ended February 23, 2001 was characterized by a slowdown in U.S. economic growth and moderate inflation which resulted in volatile domestic equity markets and record volume, with the New York Stock Exchange ("NYSE") and NASDAQ(R) average trading volume rising 23.8% and 38.1%, respectively, from the quarter ended February 25, 2000. With investors concerned that a slowing economy would bring more modest growth in corporate earnings and indications that consumer confidence was declining, the Federal Reserve Board (the "Fed") moved aggressively to stimulate the economy. In January 2001, the Fed cut the Federal Funds rate twice by a total of 100 basis points, including a 50 basis point cut during an unscheduled meeting on January 3, 2001. The Fed's actions initially rallied the markets as the major indices all gained, but a major sell-off followed in February as investors reacted to a deteriorating corporate earnings picture. During the quarter ended February 23, 2001, the Standard & Poor's 500 Index ("S&P 500") declined 5.3%, while the Dow Jones Industrial Average ("DJIA") increased 27 points to close at 10,442.

The Nasdaq Composite Index ("Nasdaq") reached a high of 3,015 during the quarter before closing at 2,263 at quarter end, off 12.9% from its November 30, 2000 close and off 24.9% from its high during the quarter. Despite these challenging conditions, many of the Company's core businesses performed well. The Company's fixed income businesses performed well as credit spreads tightened and liquidity improved. Equity sales and trading were also strong during the quarter. In

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

addition, Global Clearing Services continued to add clients and provide a solid base of recurring earnings. Net interest revenues during the quarter decreased due to lower customer interest bearing balances. The broad-based weakness in the equity markets adversely affected the Company's equity underwriting and mergers and acquisitions results.

The business environment during the quarter ending February 25, 2000 was characterized by strong U.S. economic growth and low inflation which resulted in robust domestic equity markets and growth in both NYSE and NASDAQ(R) trading volume. The Fed raised the Federal Funds rate 25 basis points on February 2, 2000, in an effort to slow the momentum of the consumer-led economy and prevent inflationary pressures from taking hold. It was the fourth such rate increase in less than a year. This and other factors caused the DJIA and the S&P 500 indices to decrease 10.3% and 5.9%, respectively. The Nasdaq increased 33.1% during the 2000 quarter. These factors contributed to strong performances in the Company's equity businesses resulting in record levels in commissions and underwriting revenues. Heightened customer order flow and trading volumes in the equity markets contributed to strong equity trading revenues. The fixed income markets were generally weaker as rising interest rates and reduced customer activity resulted in a decrease in fixed income trading and fixed income underwriting revenues.

### Results of Operations

Three Months Ended February 23, 2001

Compared to Three Months Ended February 25, 2000

Net income for the three months ended February 23, 2001 ("2001 Quarter") before the cumulative effect of a change in accounting principle was \$166.0 million, down 40.3% from \$278.2 million for the three months ended February 25, 2000 ("2000 Quarter"). Revenues, net of interest expense for the 2001 Quarter were \$1.2 billion, down 19.4% from \$1.5 billion in the 2000 Quarter. The results primarily reflect a decrease in investment banking, principal transactions revenues and net interest, which resulted from the industry-wide, broad-based weakness in the equity markets. Earnings per diluted share were \$1.10, before the accounting change, for the 2001 Quarter, down from \$1.89 per share for the 2000 Quarter. Diluted earnings per share for the 2001 Quarter were \$1.06 and net income was \$159.7 million after including the effect of the required adoption of Statement of Financial Accounting Standards ("SFAS") No. 133 "Accounting for Derivative Instruments and Hedging Activities". See Note 7 of the Notes to Consolidated Financial Statements for a discussion of the impact of adopting SFAS No. 133.

Commission revenues for the 2001 Quarter decreased 9.0% to \$282.4 million from \$310.4 million for the 2000 Quarter. The decrease was primarily attributable to a decrease in retail commissions, partially offset by an increase in institutional commissions. Uncertain economic conditions and volatile equity markets led to a reduction in retail trade volume during the quarter as investors awaited signs of economic improvement.

The Company's principal transactions revenues by reporting categories were as follows:

Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In thousands	Three Months Ended February 23, 2001	Three Months Ended February 25, 2000
Fixed income Equity	\$ 287,199 198,835	\$ 238,094 227,329
Derivative financial instruments, including foreign exchange	113,430	182,168
Total principal transactions revenues	\$ 599,464	\$ 647,591

Revenues from principal transactions were \$599.5 million for the 2001 Quarter, down 7.4% from \$647.6 million for the 2000 Quarter. Principal transactions revenues derived from derivative financial instruments decreased 37.7% during the 2001 Quarter due to a decline in equity derivatives. Results also reflect a 12.5% decrease in revenues from equity activities, particularly in the over-the-counter, arbitrage and international equity trading areas. Principal transactions revenues derived from fixed income activities increased 20.6% for the 2001 Quarter, with strong performances in the mortgage-backed securities, municipal and corporate bond trading areas, partially offset by decreases in the government bond trading and high yield areas. Action taken by the Fed to lower the Federal Funds rate twice during the 2001 Quarter by a total of 100 basis points improved the fixed income trading environment as credit spreads tightened and customer activity increased.

The Company's investment banking revenues were as follows:

In thousands	Three Months Ended February 23, 2001	Three Months Ended February 25, 2000
Underwriting revenues	\$ 56,864	\$ 148,805
Advisory services revenues	81,460	159,414
Total investment banking revenues	\$ 138,324	\$ 308,219

Investment banking revenues for the 2001 Quarter decreased 55.1% to \$138.3 million from \$308.2 million for the 2000 Quarter. Declining U.S. equity prices, particularly in the technology and telecommunications sectors, led to a slowdown in equity underwriting activities as investors were less interested in new offerings. Mergers and acquisitions activity also declined during the 2001 Quarter. Included in advisory service revenues are merchant banking revenues of \$25.3 million and \$28.4 million for the 2001 Quarter and for the 2000 Quarter, respectively.

Net interest and dividends (revenues from interest and net dividends less interest expense) for the 2001 Quarter decreased 17.8% to \$154.3 million from \$187.8 million for the 2000 Quarter, principally due to lower levels of customer interest bearing balances and 7% fewer interest days when compared to the comparable prior year period. Average customer margin debit balances were \$42.0 billion during the 2001 Quarter compared to \$56.6 billion during the 2000 Quarter. Margin debit balances totaled \$37.6 billion at February 23, 2001 compared to \$61.5 billion at February 25, 2000. Average

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

customer shorts were \$55.0 billion during the 2001 Quarter compared to \$64.7 billion during the 2000 Quarter and totaled \$53.8 billion at February 23, 2001, down from \$66.9 billion at February 25, 2000. Average free credit balances were \$18.3 billion during the 2001 Quarter compared to \$15.3 billion during the 2000 Quarter and totaled \$17.3 billion at February 23, 2001, an increase from \$13.5 billion at February 25, 2000.

Other income decreased 24.5% to \$39.3 million in the 2001 Quarter from \$52.0 million in the 2000 Quarter. The decrease in other income was primarily due to a decrease in performance-based fees earned by the Company's Asset Management area, which was partially offset by an increase in management fees. Assets under management increased to \$21.5 billion (including \$4.6 billion of alternative investment products) at February 23, 2001, which reflected a 56.8% increase over \$13.7 billion in assets under management at February 25, 2000. The largest components of the increase in assets were attributable to mutual funds and alternative investments, including equity hedge funds, private equity and venture capital.

Employee compensation and benefits for the 2001 Quarter decreased 10.6% to \$642.3 million from \$718.7 million for the 2000 Quarter. Employee compensation and benefits as a percentage of net revenues increased to 52.9% for the 2001 Quarter from 47.7% for the 2000 Quarter. For the fiscal year ended November 30, 2000, compensation as a percentage of net revenues was 51.4%. The increase in compensation to net revenues reflects the lower levels of revenue experienced during the 2001 Quarter and the hiring of a number of talented professionals both domestically and in Europe.

Non-compensation expenses were \$318.6 million for the 2001 Quarter, down 4.5% from \$333.6 million from the 2000 Quarter. Expenses related to the Capital Accumulation Plan ("CAP Plan") for the 2001 Quarter were \$31.0 million, down from \$50.7 million in the 2000 Quarter. The decline in CAP Plan related expenses reflects the lower level of earnings for the 2001 Quarter as compared to the 2000 Quarter. Legal expenses decreased by \$5.2 million or 26.3% for the 2001 Quarter compared to the 2000 Quarter. The decreases were partially offset by a \$6.5 million or 23.6% increase in advertising and market development costs in the 2001 Quarter as compared to the 2000 Quarter.

The Company's effective tax rate decreased to 34% in the 2001 Quarter compared to 38.7% for the 2000 Quarter, primarily due to a higher proportion of earnings in lower tax jurisdictions and a higher proportion of tax preference items.

### Business Segments

The Company is primarily engaged in business as a securities broker and dealer operating in three principal segments: Capital Markets, Global Clearing Services and Wealth Management. These segments are strategic business units analyzed separately due to the distinct nature of the products they provide and the clients they serve. Certain Capital Markets products are distributed by the Wealth Management and Global Clearing Services distribution network with the related

revenues of such intersegment services allocated to the respective segments through transfer pricing.

The following segment operating results exclude certain unallocated revenues (predominantly interest) as well as certain corporate administrative functions,



## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

such as certain legal costs and costs related to the CAP Plan.

### Capital Markets

In thousands	Three Months Ended February 23, 2001	Three Months Ended February 25, 2000
<hr/>		
Net revenues		
Institutional Equities	\$ 341,171	\$ 376,143
Fixed Income	340,389	335,283
Investment Banking	119,975	294,883
<hr/>		
Total net revenues	\$ 801,535	\$1,006,309
<hr/>		
Pre-tax income	\$ 188,281	\$ 319,456
<hr/>		

The Capital Markets segment is comprised of the Institutional Equities, Fixed Income and Investment Banking areas. Institutional Equities combines the efforts of sales, trading and research in such areas as block trading, convertible bonds, over-the-counter equities, equity derivatives and risk arbitrage. Fixed Income includes the efforts of sales, trading and research for institutional clients in a variety of products such as mortgage-backed and asset-backed securities, corporate and government bonds, municipal and high yield securities, foreign exchange and fixed income derivatives. Investment Banking provides capabilities in capital raising, strategic advice, mergers and acquisitions and merchant banking. Capital raising encompasses the Company's underwriting of equity, investment-grade and high yield debt securities.

Net revenues for Capital Markets were \$801.5 million in the 2001 Quarter, down 20.3% from \$1.0 billion in the 2000 Quarter. Pre-tax income for Capital Markets was \$188.3 million in the 2001 Quarter, down 41.1% from \$319.5 million in the 2000 Quarter. Investment Banking net revenues in the 2001 Quarter decreased 59.3% to \$120.0 million from \$294.9 million in the 2000 Quarter. Weak U.S. equity markets led to declining U.S. equity underwriting and mergers and acquisitions activities during the 2001 Quarter. Institutional Equities net revenues in the 2001 Quarter decreased 9.3% to \$341.2 million from \$376.1 million in the 2000 Quarter, primarily attributable to decreases in the equity derivatives, over-the-counter stock and international equity trading areas, partially offset by strong commission revenues resulting from record domestic trading volumes on both the NYSE and Nasdaq(R) and an increase in specialist activities. The 2001 Quarter results also reflect a strong performance from the convertible arbitrage area. Fixed Income net revenues increased to \$340.4 million in the 2001 Quarter or 1.5% from \$335.3 million in the 2000 Quarter. Fixed income market conditions improved

during the 2001 Quarter as credit spreads tightened and liquidity returned to the market, resulting in a strong performance from the mortgage-backed securities area. Declining short-term rates also provided a boost to the high yield and investment grade markets.

### Global Clearing Services

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In thousands	Three Months Ended February 23, 2001	Three Months Ended February 25, 2000
Net revenues	\$ 223,900	\$ 267,974
Pre-tax income	\$ 79,133	\$ 119,210

The Global Clearing Services segment provides clearing, margin lending and securities borrowing to facilitate customer short sales, to approximately 2,900 clearing clients worldwide. Such clients include approximately 2,500 prime brokerage clients including hedge funds and clients of money managers, short sellers, arbitrageurs and other professional investors and approximately 400 fully disclosed clients, who engage in either the retail or institutional brokerage business.

Net revenues for Global Clearing Services were \$223.9 million in the 2001 Quarter, down 16.4% from \$268.0 million for the 2000 Quarter. Pre-tax income for Global Clearing Services was \$79.1 million in the 2001 Quarter, down 33.6% from \$119.2 million for the 2000 Quarter. The decrease in net revenues in the 2001 Quarter was primarily due to a decrease in customer margin debit and customer short balances compared to the 2000 Quarter. While the Company's client base continued to expand during the 2001 Quarter, the decline in margin debit and customer short balances was a result of deteriorating equity market conditions and lower leverage levels being employed by prime brokerage customers. Average customer margin debit balances were \$42.0 billion during the 2001 Quarter, compared to \$56.6 billion during the 2000 Quarter. Margin debit balances totaled \$37.6 billion at February 23, 2001 compared to \$61.5 billion at February 25, 2000. Average customer short balances were \$55.0 billion during the 2001 Quarter compared to \$64.7 billion during the 2000 Quarter and totaled \$53.8 billion at February 23, 2001, down from \$66.9 billion at February 25, 2000. Average free credit balances increased to \$18.3 billion during the 2001 Quarter from \$15.3 billion during the 2000 Quarter and totaled \$17.3 billion at February 23, 2001, an increase from \$13.5 billion at February 25, 2000.

### Wealth Management

In thousands	Three Months Ended February 23, 2001	Three Months Ended February 25, 2000
Net revenues	\$ 144,588	\$ 209,804
Pre-tax income	\$ 16,204	\$ 65,363

The Wealth Management segment is comprised of the Private Client Services ("PCS") and Asset Management areas. PCS provides high-net-worth individuals with an institutional level of service, including access to the Company's resources and professionals. PCS has approximately 500 account executives.

The Asset Management area had \$21.5 billion in assets under management at February 23, 2001 which reflected a 56.8% increase over \$13.7 billion in assets under management at February 25, 2000. Strong net inflows and performances from

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

certain of the funds' investments led to the growth in assets under management. Assets from alternative investment products grew 103.2% to \$4.6 billion under management at February 23, 2001 from \$2.3 billion at February 25, 2000. Additionally, mutual funds under management rose 106.4% to \$5.2 billion at February 23, 2001 from \$2.5 billion at February 25, 2000.

Net revenues for Wealth Management were \$144.6 million in the 2001 Quarter, down 31.1% from \$209.8 million for the 2000 Quarter. Pre-tax income for Wealth Management was \$16.2 million in the 2001 Quarter, down 75.2% from \$65.4 million for the 2000 Quarter. Private client service revenues in the 2001 Quarter decreased from the 2000 Quarter due to a reduction in retail trading volume as a result of uncertain economic conditions and volatile equity markets. Asset management revenues also declined, reflecting lower levels of performance fees on the Company's alternative investment products, partially offset by increased management fees from mutual funds and wrap accounts.

### Liquidity and Capital Resources

#### Financial Leverage

The Company maintains a highly liquid balance sheet with the vast majority of the Company's assets consisting of cash, marketable securities inventories, which are marked-to-market daily, and collateralized receivables arising from customer-related and proprietary securities transactions.

Collateralized receivables consist of resale agreements secured predominantly by U.S. government and agency securities, customer margin loans and securities borrowed, which are typically secured by marketable corporate debt and equity securities. The nature of the Company's business as a securities dealer requires it to carry significant levels of securities

inventories in order to meet its customer and proprietary trading needs. Additionally, the Company's role as a financial intermediary for customer activities which it conducts on a principal basis, together with its customer-related activities attributable to its clearance business, results in significant levels of customer-related balances, including customer margin debt, securities borrowing and repurchase activity. The Company's total assets and financial leverage can fluctuate, depending largely upon economic and market conditions, volume of activity and customer demand.

The Company's total assets at February 23, 2001 decreased to \$167.8 billion from \$171.2 billion at November 30, 2000. The decrease was primarily attributable to a decrease in securities borrowed and securities purchased under agreements to resell, partially offset by an increase in cash and securities deposited with clearing organizations or segregated in compliance with federal regulations and financial instruments owned. The Company's total capital base, which consists of long-term debt, preferred equity issued by subsidiaries and total stockholders' equity, decreased to \$25.8 billion at February 23, 2001 from \$26.3 billion at November 30, 2000 primarily due to a decrease in long-term borrowings.

The Company's ability to support increases in total assets is a function of its ability to obtain short-term secured and unsecured funding, as well as its access to longer-term sources of capital (i.e., long-term debt and equity). The Company regularly measures and monitors its total capital requirements, which are a function of balance sheet risk (i.e., market, credit and liquidity) and regulatory capital requirements. The Company seeks to ensure the adequacy of its total capital base, the size of which is determined primarily as a function of the self-funding ability of its assets. As such, the mix and liquidity characteristics of assets being held are the primary determinant of required

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

total capital, thus significantly influencing the amount of leverage that the Company can employ.

The following table sets forth total assets, adjusted assets, and net adjusted assets with the resultant leverage ratios at February 23, 2001 and November 30, 2000. With respect to a comparative measure of financial risk and capital adequacy, the Company believes that the low risk spread asset nature of its securities borrowed position renders net adjusted leverage as the most relevant measure.

In billions, except ratios	February 23, 2001	November 30, 2000
Total Assets	\$ 167.8	\$ 171.2
Adjusted Assets (1)	135.8	135.1
Net Adjusted Assets (2)	82.2	73.3
Leverage Ratio (3)	27.4	27.8
Adjusted Leverage (4)	22.2	21.9
Net Adjusted Leverage (5)	13.4	11.9

(1) Adjusted Assets represent Total Assets less securities purchased under agreements to resell and the receivable for securities provided as collateral.

(2) Net Adjusted Assets represent Adjusted Assets less securities borrowed.

(3) Leverage Ratio equals Total Assets divided by stockholders' equity and preferred stock issued by subsidiaries.

(4) Adjusted Leverage equals Adjusted Assets divided by stockholders' equity and preferred stock issued by subsidiaries.

(5) Net Adjusted Leverage equals Net Adjusted Assets divided by stockholders' equity and preferred stock issued by subsidiaries.

### Funding Strategy

The Company's general funding strategy seeks to ensure ample liquidity and diversity of funding sources in order to meet the Company's financing needs at all times and in all market environments. The Company attempts to finance its balance sheet by maximizing, where economically competitive, its use of secured funding. In addition, with respect to short-term, unsecured financing, the Company's emphasis on diversification by product, geography, maturity and instrument results in prudent, moderate usage of more credit sensitive, potentially less stable funding. Short-term sources of cash consist principally of collateralized borrowings, including repurchase transactions and securities lending arrangements, customer free credit balances, unsecured commercial paper, medium-term notes and bank borrowings generally having maturities from overnight to one year.

The vast majority of the Company's balance sheet is financed with short-term secured and longer-term sources of funding. The Company views its secured funding as inherently less credit sensitive and therefore more stable due to the collateralized nature of the borrowing. In this fashion, via an adequate total capital base and extensive use of secured funding, the Company seeks to limit its reliance on short-term unsecured borrowings.

In addition to short-term funding sources, the Company utilizes long-term senior debt and medium-term notes as a longer-term source of unsecured financing.

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

During the 2001 Quarter, the Company made payments approximating \$1.0 billion on long-term debt which, net of proceeds of approximately \$0.3 billion from the issuance of long-term debt and an adjustment of \$0.3 billion related to the adoption of SFAS No.133, decreased total long-term debt to \$19.6 billion at February 23, 2001 from \$20.1 billion at November 30, 2000. The amount of long-term debt, as well as total capital, that the Company maintains is a function of its asset composition.

The Company regularly monitors and analyzes the size, composition and liquidity characteristics of its asset base in the context of each asset's ability to be used to obtain secured financing and the associated margin level required for such financing. This analysis results in a determination of the Company's aggregate need for long-term funding sources, which translates into the amount of long-term debt required for a given equity base and mix of assets.

The Company maintains an alternative funding strategy focused on the liquidity and self-funding ability of the underlying assets. The objective is to maintain sufficient total capital and funding sources to enable the Company to refinance unsecured borrowings with fully secured borrowings. The analysis focuses on a twelve-month time period and assumes that the Company does not liquidate assets and cannot issue any new unsecured debt, including commercial paper. Within this context, the Company monitors its cash position and the borrowing value of unencumbered, unhypothecated marketable securities in relation to its unsecured debt maturing over the next twelve months, striving to maintain the ratio of liquidity sources to maturing debt at 100% or greater.

In addition, the Company monitors the maturity profile of its unsecured debt to minimize refinancing risk, maintains relationships with a broad global base of debt investors and bank creditors, establishes and adheres to strict short-term debt investor concentration limits and periodically tests its secured and unsecured committed credit facilities. The Company also maintains available sources of short-term funding that exceed the actual utilization thereof to allow it to endure changes in investor appetite and credit capacity to hold the Company's debt obligations. During the 2001 Quarter, the Company expanded its secured funding infrastructure with the addition of a committed secured credit facility in Japan.

The Company has in place a committed revolving-credit facility (the "facility") totaling \$3.105 billion, which permits borrowing on a secured basis by Bear, Stearns & Co. Inc. ("Bear Stearns"), Bear, Stearns Securities Corp. ("BSSC") and certain affiliates. The facility also provides that the Company may borrow up to \$1.5525 billion of the facility on an unsecured basis. Secured borrowings can be collateralized by both investment-grade and non-investment-grade financial instruments. In addition, the facility provides for defined margin levels on a wide range of eligible financial instruments that may be pledged under the secured portion of the facility. The facility terminates in February 2002 with all loans outstanding at that date payable no later than February 2003. The Company expects to renew such facility upon expiration. There were no borrowings outstanding under the facility at February 23, 2001.

In August 2000, the Company established a \$1.25 billion committed revolving securities repo facility (the "repo facility") which permits borrowings, under a repurchase arrangement, by Bear, Stearns International Limited ("BSIL"), Bear Stearns International Trading Limited ("BSIT") and Bear Stearns Bank plc ("BSB"). The repo facility terminates in August 2001 with all repos outstanding at that date payable no later than August 2002. There were no borrowings outstanding under the repo facility at February 23, 2001.

In December 2000, the Company established a \$500 million committed revolving

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

credit facility, which permits borrowing on a secured basis by BSSC. The facility terminates in December 2001 with all loans outstanding at that date payable no later than December 2002. There were no borrowings outstanding under the facility at February 23, 2001.

### Capital Resources

The Company conducts a substantial portion of its operating activities within its regulated subsidiaries Bear Stearns, BSSC, BSIL, BSIT and BSB. In connection therewith, a substantial portion of the Company's long-term borrowings and equity has been used to fund investments in, and advances to, these regulated subsidiaries. The Company regularly monitors the nature and significance of assets or activities conducted outside the regulated subsidiaries and attempts to fund such assets with either capital or borrowings having maturities consistent with the nature and liquidity of the assets being financed.

Long-term debt totaling \$17.1 billion and \$16.7 billion had remaining maturities beyond one year at February 23, 2001 and November 30, 2000, respectively. The Company's access to external sources of financing, as well as the cost of that financing, is at least partially dependent on the Company's short-term and long-term debt ratings. At February 23, 2001, the Company's long-term/short-term debt ratings were as follows:

----- Moody's Investors Service -----	A2/P-1 -----
----- Standard & Poor's -----	A/A-1 -----
----- Fitch -----	A+/F1+ -----
----- Dominion Bond Rating Service -----	A/R-1 (middle) -----
----- Japan Rating & Investment Information -----	A+/not rated -----

The Company's CAP Plan requires participants to defer portions of their annual compensation in exchange for the future receipt of shares of the Company's Common Stock. During the quarter ended February 23, 2001, the Company repurchased a total of 608,556 shares of Common Stock through open market transactions in connection with the CAP Plan at a cost of approximately \$33.0 million. The Company intends, subject to market conditions and plan limitations, to continue to purchase a sufficient number of shares of Common Stock in the open market to enable the Company to issue shares with respect to all compensation deferred, including any additional amounts allocated to participants under the CAP Plan.

On January 4, 2001, the Board of Directors of the Company approved an amendment to the Stock Repurchase Program (the "Repurchase Program") to allow the Company to purchase (in addition to any shares purchased under a previous repurchase authorization) up to an aggregate of \$1.2 billion in Common Stock. The purchases under the new \$1.2 billion repurchase authorization may be made periodically in 2001 or beyond in the open market or otherwise at prices then prevailing. During the quarter ended February 23, 2001, the Company purchased, under the previous and current repurchase program authorizations, a total of 1,914,079 shares of Common Stock through open market transactions at a cost of approximately \$102.1 million.

### Cash Flows

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

Cash and cash equivalents decreased \$8.0 million to \$2,312.0 million at February 23, 2001 from \$2,320.0 million at November 30, 2000. Cash used in operating activities was \$606.1 million, primarily attributable to a decrease in securities sold under agreements to repurchase, increases in financial instruments owned and cash and securities deposited with clearing organizations, partially offset by decreases in securities borrowed, securities purchased under agreements to resell, and an increase in payables to brokers, dealers, and others. Cash provided by financing activities of \$625.2 million reflected proceeds from the issuance of short-term and long-term borrowings, partially offset by payments for retirement of long-term borrowings. Cash used in investing activities of \$27.2 million reflected purchases of property, equipment and leasehold improvements, as well as net increases in investment securities and other assets.

### Regulated Subsidiaries

As registered broker-dealers, Bear Stearns and BSSC are subject to the net capital requirements of the Securities Exchange Act of 1934, as amended, the New York Stock Exchange and the Commodity Futures Trading Commission, which are designed to measure the general financial soundness and liquidity of broker-dealers. BSIL and BSIT, London-based broker-dealer subsidiaries, are subject to the regulatory capital requirements of the Securities and Futures Authority, a self-regulatory organization established pursuant to the United Kingdom Financial Services Act of 1986. Additionally, BSB is subject to the regulatory capital requirements of the Central Bank of Ireland. At February 23, 2001 Bear Stearns, BSSC, BSIL, BSIT, and BSB were in compliance with their respective regulatory capital requirements.

### Merchant Banking Investments

As part of merchant banking activities, the Company participates from time to time in principal investments in leveraged transactions. As part of these activities, the Company originates, structures and invests in merger, acquisition, restructuring and leveraged capital transactions, including leveraged buyouts. The Company's principal investments in these transactions are generally made in the form of equity investments, equity-related investments or subordinated loans and have not historically required significant levels of capital investment. At February 23, 2001, the Company held investments in twenty leveraged transactions with an aggregate carrying value of approximately \$266.1 million.

### High Yield Positions

As part of the Company's fixed income securities activities, the Company participates in the underwriting, securitization and trading of non-investment-grade debt securities, non-investment-grade mortgage loans, non-investment-grade commercial loans and securities of companies that are the subject of pending bankruptcy proceedings (collectively "high yield positions"). Also included in high yield positions is a portfolio of credit card receivables from individuals that are subject to bankruptcy proceedings. Non-investment-grade debt securities have been defined as high yield and emerging market debt rated BB+ or lower or equivalent ratings recognized by credit rating agencies. Non-investment-grade mortgage loans are principally secured by residential properties and include non-performing loans. At February 23, 2001 and November 30, 2000, the Company held high yield positions approximating \$2.8 billion and \$2.3 billion, respectively, in long inventory, and \$0.5 billion and \$0.4 billion, respectively, in short inventory.

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In addition, the Company provides extensions of credit to highly leveraged companies in loan syndication transactions and then participates out a portion of these leveraged transactions. At February 23, 2001 and November 30, 2000, the amount outstanding to highly leveraged borrowers totaled \$470.8 million and \$336.9 million, respectively. Additionally, lending commitments to non-investment-grade borrowers totaled \$991.7 million and \$926.2 million at February 23, 2001 and November 30, 2000, respectively. The Company also has exposure to non-investment-grade counterparties related to its trading-related derivative activities. At

February 23, 2001 and November 30, 2000, the Company's exposure to non-investment-grade counterparties, net of collateral, was \$45.0 million and \$49.0 million, respectively. See Note 7 of the Notes to Consolidated Financial Statements. In addition, the Company has direct and indirect principal investments in, as well as commitments to participate in, partnerships that invest in leveraged transactions.

The Company's Risk Committee monitors exposure to market and credit risk with respect to high yield positions and establishes limits with respect to overall market exposure and concentrations of risk by both individual issuer and industry group. High yield positions generally involve greater risk than investment-grade debt securities due to credit considerations, liquidity of secondary trading markets, and increased vulnerability to general economic conditions. The level of the Company's high yield positions, and the impact of such activities upon the Company's results of operations, can fluctuate from period to period as a result of customer demand and economic and market considerations.

### Accounting Changes and Developments

In September 2000, the FASB issued SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities--a Replacement of FASB Statement No. 125," which revises the standards for accounting for securitizations and other transfers of financial assets and collateral. The provisions of SFAS No. 140 carry over most of the guidance outlined in SFAS No. 125 and further establish accounting and reporting standards with a financial-components approach that focuses on control. Under this approach, financial assets or liabilities are recognized when control is established and derecognized when control has been surrendered or the liability has been extinguished. In addition, specific implementation guidelines have been established to further distinguish transfers of financial assets that are sales from transfers that are secured borrowings. SFAS No. 140 is effective prospectively for transfers occurring after March 31, 2001 and for disclosures relating to securitization transactions and collateral for fiscal years ending after December 15, 2000. The Company intends to adopt the provisions of SFAS No. 140 as required in 2001 and is currently assessing its impact.

### Item 3- QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a description of the Company's risk management policies and Value-at-Risk ("VaR") model, including a discussion of the Company's primary market risk exposures, which include interest rate risk, foreign exchange rate risk and equity price risk and a discussion of how those exposures are managed, refer to the Company's Annual Report on Form 10-K for the fiscal year ended November 30,



## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

2000.

The total VaR presented below is less than the sum of the individual components (i.e., Interest Rate Risk, Foreign Exchange Rate Risk, Equity Risk) due to the benefit of diversification among the risks. This table illustrates the VaR for each component of market risk at February 23, 2001 and November 30, 2000.

In millions	February 23, 2001	November 30, 2000
-----		
MARKET RISK		
Interest rate	\$ 15.3	\$ 11.7
Currency	0.8	1.4
Equity	5.9	10.7
Diversification benefit	(5.5)	(7.9)
-----		
Total	\$ 16.5	\$ 15.9
=====		

The table below illustrates the high, low and average (calculated on a monthly basis) VaR for each component of market risk and aggregate market risk during the 2001 quarter:

In millions	High	Low	Average
-----			
MARKET RISK			
Interest rate	\$ 15.3	\$ 10.8	\$ 12.4
Currency	2.3	0.8	1.4
Equity	10.7	5.9	7.6
Aggregate Value-at-Risk	16.5	12.7	14.8
-----			

The average daily trading profit was \$10.5 million and \$10.4 million for the quarters ended February 23, 2001 and February 25, 2000, respectively. During the quarters ended February 23, 2001 and February 25, 2000, there were no trading days in which daily trading losses exceeded the reported VaR amounts.

### Part II - Other Information

#### Item 1. Legal Proceedings

Goldberger v. Bear, Stearns & Co. Inc., et al. / Bier, et al. v. Bear, Stearns & Co. Inc., et al.

As previously reported in the Company's Report on Form 10-K for the fiscal year ended November 30, 2000 (the "Fiscal Year 2000 Form 10-K"), Bear, Stearns and Co. Inc. ("Bear Stearns") is a defendant in litigation pending in the United States District Court for the Southern District of New York.

On January 25, 2001, plaintiffs filed a notice of appeal of the district court's decision granting defendants' motion to dismiss this action.

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

In re Lady Luck Gaming Corporation Securities Litigation.

As previously reported in the Company's Fiscal Year 2000 Form 10-K, Bear Stearns is a defendant in litigation pending in the United States District Court for the District of Nevada.

On February 13, 2001, the court granted defendants' motion and dismissed this action with prejudice.

Scotia Nominees, as nominees for L.C.O. Investments, Ltd. v. Michael Berger, et al.

As previously reported in the Company's Fiscal Year 2000 Form 10-K, Bear Stearns Securities Corp. ("BSSC") is a defendant in litigation pending in the Supreme Court of the State of New York, County of New York.

On March 6, 2001, plaintiffs filed a second amended complaint against the same defendants as were named in the first amended complaint. As amended, the complaint alleges that BSSC aided and abetted a breach of fiduciary duty and conspired to convert plaintiffs' funds by, among other things, failing to alert the shareholders of Manhattan Investment Fund Limited ("MIFL") about false and misleading statements made by certain of the other defendants related to the financial condition of MIFL and continuing to provide credit to MIFL. Compensatory damages in excess of \$5 million are sought from BSSC.

BSSC has denied all allegations of wrongdoing asserted against it in this litigation, and believes that it has substantial defenses to these claims.

In re Stewart Enterprises, Inc. Securities Litigation.

As previously reported in the Company's Fiscal Year 2000 Form 10-K, Bear Stearns is a defendant in litigation pending in the United States District Court for the Eastern District of Louisiana.

On March 7, 2001, the plaintiffs filed a motion to withdraw their appeal of the lower court decision granting defendants' motion to dismiss the action.

In re Twinlab Securities Litigation.

As previously reported in the Company's Fiscal Year 2000 Form 10-K, Bear Stearns is a defendant in litigation pending in the United States District Court for the Eastern District of New York.

On or around March 7, 2001, the parties reached an agreement, subject to court approval, to settle this action.

The Company also is involved from time to time in investigations and proceedings by governmental agencies and self-regulatory organizations.

### Item 6. Exhibits and Reports on Form 8-K

#### (a) Exhibits

(10) (a) (1) Capital Accumulation Plan for Senior Managing Directors, amended and restated November 29, 2000 for Plan Years beginning on or after July 1, 1999

(10) (a) (6) Restricted Stock Unit Plan, effective as of November 29, 2000

## Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

- (11) Statement Re Computation of Per Share Earnings
- (12) Statement Re Computation of Earnings to Fixed Charges

### (b) Reports on Form 8-K

During the quarter, the Company filed the following Current Reports on Form 8-K.

- (i) A Current Report on Form 8-K dated December 13, 2000 and filed on December 15, 2000, announcing the payment of regular quarterly cash dividends on outstanding shares of the Company's Adjustable Rate Cumulative Preferred Stock, 6.15% Cumulative Preferred Stock, 5.72% Cumulative Preferred Stock and 5.49% Cumulative Preferred Stock.
- (ii) A Current Report on Form 8-K dated January 4, 2001 and filed on January 8, 2001, pertaining to the Company's results of operations for the three months ended and fiscal year ended November 30, 2000.
- (iii) A Current Report on Form 8-K dated and filed on January 11, 2001, pertaining to an opinion of Cadwalader, Wickersham & Taft as to certain federal income tax consequences described in the Prospectus Supplement dated January 11, 2001 included in the Registration Statement on Form S-3 filed by the Company relating to the registration of up to \$9,015,893,162 aggregate principal amount of Medium Term Notes and a consent in connection with the Registration Statement.
- (iv) A Current Report on Form 8-K dated and filed on February 15, 2001, announcing the execution of a definitive agreement to acquire Wagner Stott Mercator, LLC.
- (v) A Current Report on Form 8-K dated and filed on February 15, 2001, pertaining to a copy of the text of a presentation dated February 2001 relating to the agreement to acquire Wagner Stott Mercator, LLC.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Bear Stearns Companies Inc.  
(Registrant)

Date: April 9, 2001

By: /s/ Marshall J Levinson  
Marshall J Levinson  
Controller  
(Principal Accounting Officer)

Edgar Filing: BEAR STEARNS COMPANIES INC - Form 10-Q

THE BEAR STEARNS COMPANIES INC.

FORM 10-Q

Exhibit Index

Exhibit No.	Description	Page
(10) (a) (1)	Capital Accumulation Plan for Senior Managing Directors, amended and restated November 29, 2000 for Plan Years beginning on or after July 1, 1999	34
(10) (a) (6)	Restricted Stock Unit Plan, effective as of November 29, 2000	61
(11)	Statement Re Computation of Per Share Earnings	69
(12)	Statement Re Computation of Earnings to Fixed Charges	70