

OPPENHEIMER HOLDINGS INC

Form 11-K

June 26, 2017

Oppenheimer & Co. Inc. 401(k) Plan

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Financial Report

December 31, 2016

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Oppenheimer & Co. Inc. 401(k) Plan

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Report of Independent Registered Public Accounting Firm  
To the Participants and the Administrator  
Oppenheimer & Co. Inc.  
401(k) Plan

We have audited the accompanying statement of net assets available for plan benefits of Oppenheimer & Co. Inc. 401(k) Plan (the "Plan") as of December 31, 2016 and 2015 and the related statement of changes in net assets available for plan benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Plan is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of the Plan as of December 31, 2016 and 2015 and the changes in net assets for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

The supplemental information in the accompanying schedule of assets held at end of year as of December 31, 2016 has been subjected to audit procedures performed in conjunction with the audit of the Plan's financial statements. The supplemental information is the responsibility of the Plan's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Department of Labor's Rules and Regulations for Reporting under the Employee Retirement Income Security Act of 1974. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

/s/ Plante & Moran, PLLC  
Flint, Michigan  
June 26, 2017

## Oppenheimer &amp; Co. Inc. 401(k) Plan

## Statement of Net Assets Available for Plan Benefits

	December 31 2016	December 31 2015
Assets		
Participant-directed investments:		
Money market funds	\$37,396,714	\$34,390,123
Mutual funds	281,884,736	265,674,113
Oppenheimer Holdings Inc. - Common stock	19,200,222	20,828,279
Cash surrender value of life insurance policies	417,667	398,515
 Total investments at fair value	 338,899,339	 321,291,030
 Contributions receivable - Employer	 902,348	 1,101,939
Cash	145,268	1,382
Participant notes receivable	7,435,583	7,626,565
 Net Assets Available for Plan Benefits	 \$347,382,538	 \$330,020,916
See Notes to Financial Statements.		

## Oppenheimer &amp; Co. Inc. 401(k) Plan

## Statement of Changes in Net Assets Available for Plan Benefits

	Year Ended December 31 2016	Year Ended December 31 2015
Additions		
Contributions:		
Employees	\$21,409,811	\$22,602,452
Employer	1,149,770	1,484,445
Rollover	798,554	1,631,328
Total contributions	23,358,135	25,718,225
Investment income:		
Interest and dividends	14,458,630	20,854,841
Net realized and unrealized gain/(loss)	7,574,873	(30,274,159 )
Total investment income/(loss)	22,033,503	(9,419,318 )
Interest from participant notes receivable	327,340	338,273
Total additions	45,718,978	16,637,180
Deductions		
Benefits paid to participants and beneficiaries	28,263,714	32,089,577
Administrative expenses	84,266	106,623
Life insurance premiums	9,376	7,032
Total deductions	28,357,356	32,203,232
Net Increase/(Decrease) in Net Assets Available for Plan Benefits	17,361,622	(15,566,052 )
Net Assets Available for Plan Benefits		
Beginning of year	330,020,916	345,586,968
End of year	\$347,382,538	\$330,020,916

See Notes to Financial Statements.

Oppenheimer & Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

Note 1 - Description of the Plan

The following description of the Oppenheimer & Co. Inc. 401(k) Plan (the "Plan") provides only general information. Participants should refer to the Plan agreement for a more complete description of the Plan's provisions.

General - The Plan is a defined contribution plan covering all eligible employees of Oppenheimer & Co. Inc. (the "Company"). Employees of the Company who are at least 18 years of age shall be eligible to make elective deferrals into the Plan upon date of hire. Participants who are at least 18 years of age and who have completed one year of service and are employed on the last day of the Plan year shall be eligible to receive a discretionary contribution from the Company.

During the Plan years ended December 31, 2016 and 2015, as permitted under the plan agreement, the Plan adopted a new formula used in computing the discretionary contributions from the Company.

Contributions - Employees may make salary deferral contributions up to 50 percent of compensation subject to tax deferral limitations established by the Internal Revenue Code. Participants who have reached the age of 50 by the end of the Plan year may also make catch-up contributions to the maximum allowed by the Plan. Participants may also make contributions to the Plan in the form of a rollover of funds from another qualified plan (excluding any after-tax contributions) or IRAs.

The Company may contribute to the Plan a discretionary amount (the "Employer Discretionary Contribution"). The Employer Discretionary Contribution is determined by Oppenheimer Holdings Inc.'s Board of Directors and is subject to guidelines set forth in the Plan agreement.

Employer Discretionary Contributions, including amounts allocated for rebates received, for the year ended December 31, 2016 were determined as follows:

- 0.9% of the first \$30,000 of a participant's eligible compensation
- 0.85% of the next \$10,000 of a participant's eligible compensation
- 0.34% of the next \$25,000 of a participant's eligible compensation
- 0.3% of the next \$35,000 of a participant's eligible compensation
- 0.085% of the next \$65,000 of a participant's eligible compensation

## Oppenheimer &amp; Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

## Note 1 - Description of the Plan (Continued)

Employer Discretionary Contributions, including amounts allocated for rebates received, for the year ended December 31, 2015 were determined as follows:

- 1.1% of the first \$30,000 of a participant's eligible compensation
- 1.0% of the next \$10,000 of a participant's eligible compensation
- 0.4% of the next \$25,000 of a participant's eligible compensation
- 0.35% of the next \$35,000 of a participant's eligible compensation
- 0.1% of the next \$65,000 of a participant's eligible compensation

The Plan receives rebates of certain mutual fund stockholder service fees. These rebates are placed in a non-settlor account. All amounts in the Plan's non-settlor account will be allocated to participants based on the formula outlined above.

To the extent that the total amount in the Plan's non-settlor account is less than the amount to be allocated, the Company will make up the shortfall. For the year ended December 31, 2016, the total Employer Discretionary Contribution was \$1,279,645 of which \$377,297 was allocated from rebate amounts and the remaining was contributed by the Company. For the year ended December 31, 2015, the total Employer Discretionary Contribution was \$1,607,169, of which \$505,230 was allocated from rebate amounts and the remaining was contributed by the Company.

Vesting - All participants are immediately and fully vested in all Employee Elective Deferrals and rollovers and the income derived from the investment of such contributions.

Participants will be vested in Employer Discretionary Contributions plus the income thereon upon the completion of service with the Company or an affiliate at the following rate:

Years of Service	Vested Percentage	
Less than 2 years	0	%
2 years but less than 3	20	%
3 years but less than 4	40	%
4 years but less than 5	60	%
5 years but less than 6	80	%
6 years or more	100	%

All years of service with the Company or an affiliate are counted to determine a participant's nonforfeitable percentage.





Oppenheimer & Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

Note 1 - Description of the Plan (Continued)

At December 31, 2016 and 2015, forfeited non-vested accounts totaled \$123,406 and \$129,875, respectively. These accounts were used to reduce employer contributions for the 2016 and 2015 Plan years.

Notwithstanding the vesting schedule specified above, a participant shall be 100 percent vested in his or her Employer Discretionary Contribution upon the attainment of normal retirement age, death, or disability if still employed with the Company or an affiliate upon the occurrence of one of these events.

Participant Accounts - Each participant's account is credited with the participant's contribution and allocations of the Company's contributions and Plan earnings. The benefit to which a participant is entitled is the benefit that can be provided from the participant's vested account. Participants may direct the investments of their account balances into various investment options offered by the Plan.

Effective January 1, 2016 Participant's may invest in Company Stock under the Plan to a maximum of fifty percent (50%) of their future contributions and current account balance as of January 1, 2016 and a maximum of twenty-five percent (25%) as of January 1, 2017, subject, however, to a Participant's ability to affirmatively waive such restriction only with respect to the investment of their current account balance of January 1, 2016 (or January 1, 2017, as applicable).

Payment of Benefits - Payment of vested benefits under the Plan will be made in the event of a participant's termination of employment, death, retirement, or financial hardship and may be paid in either a lump-sum distribution or over a certain period of time as determined by IRS rules or by participant election.

Termination - While it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions set forth in the plan document and the Employee Retirement Income Security Act of 1974 (ERISA). Upon termination of the Plan, participants become 100 percent vested in their accounts.

Participant Notes Receivable - Active participants may borrow from their account balances and must be adequately collateralized using not more than 50 percent of the participant's vested account balance. Interest is stated at a reasonable rate determined on the note date. The notes receivable and interest repayments are reinvested in accordance with the participant's current investment selection.

Administrative Expenses - Administrative expenses of the Plan are paid by the Plan as provided in the Plan document.

Oppenheimer & Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

Note 1 - Description of the Plan (Continued)

Party-in-interest Transactions – Certain plan assets are in investments of Oppenheimer Holdings Inc. Oppenheimer Holdings Inc. is the parent company of the Plan and, therefore, these transactions qualify as party-in-interest transactions as defined under ERISA guidelines.

Note 2 - Summary of Significant Accounting Policies

Investment Valuation - The Plan's investments are stated at fair value. Life insurance contracts are valued at fair value based on the cash surrender value of the policies. All other investments are valued based on quoted market prices. See Note 4 for additional information.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Participant Notes Receivable - Participant notes receivable are recorded at their unpaid principal balances plus any accrued interest. Participant notes receivable are written off when deemed uncollectible.

Benefit Payments - Benefits are recorded when paid.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

Risk and Uncertainties - The Plan invests in various securities including mutual funds and Oppenheimer Holdings Inc. common stock. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility.

Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of net assets available for Plan benefits.

New Accounting Pronouncement - During 2016, the Plan adopted Accounting Standards Update (ASU) No. 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities and eliminated disclosures of the fair value of financial instruments not recorded at fair value previously recorded under Accounting Standard Codification 825. This standard was approved retrospectively and has no impact on the Plan's net assets or changes in assets.

Oppenheimer & Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

Note 3 - Tax Status

The Plan has received a determination letter from the Internal Revenue Service indicating that the Plan, as designed, is qualified for tax-exempt treatment under the applicable section of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying statements.

The plan administration believes the Plan is no longer subject to tax examinations for years prior to 2013.

Note 4 - Fair Value

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following tables present information about the Plan's assets measured at fair value on a recurring basis at December 31, 2016 and 2015.

Level 1 - In general, fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Plan has the ability to access.

Level 2 - Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 - Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Plan's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

## Oppenheimer &amp; Co. Inc. 401(k) Plan

Notes to Financial Statements  
December 31, 2016 and 2015

## Note 4 - Fair Value (Continued)

## Assets at Fair Value as of December 31, 2016

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Balance at December 31, 2016
Mutual funds	\$281,884,736	\$ —	\$281,884,736
Common stock - Oppenheimer Holdings Inc.	19,200,222	—	19,200,222
Money market funds	37,396,714	—	37,396,714
Cash surrender value life insurance policies	—	417,667	417,667
Total investments at fair value	\$338,481,672	\$ 417,667	\$338,899,339

## Assets at Fair Value as of December 31, 2015

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Balance at December 31, 2015
Mutual funds	\$265,674,113	\$ —	\$265,674,113
Common stock - Oppenheimer Holdings Inc.	20,828,279	—	20,828,279
Money market funds	34,390,123	—	34,390,123
Cash surrender value life insurance policies	—	398,515	398,515
Total investments at fair value	\$320,892,515	\$ 398,515	\$321,291,030

The Plan's policy is to recognize transfers between levels of the fair value hierarchy as of the beginning of the reporting period. There were no significant transfers between levels of the fair value hierarchy during 2016 and 2015.

## Oppenheimer &amp; Co. Inc. 401(k) Plan

## Schedule of Assets Held at End of Year

Form 5500, Schedule H, Item 4i

EIN 13-5657518, Plan Number 001

December 31, 2016

(a)(b) Identity of Issuer, Borrower, Lessor, or Similar Party	(c) Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par, or Maturity Value	(d) Cost	(e) Current Value
Oppenheimer Holdings Inc.	Oppenheimer Holdings Inc. - Common stock**	*	\$ 19,200,222
Federated	Governmental Obligations Institutional - Money market fund	*	37,366,898
Deutsche Money Market Inst	Deutsche Money Market Institutional - Money market fund	*	29,816
Artisan Investments	Artisan Mid Cap Fund - Mutual fund	*	16,007,066
American Funds	Growth Fund of America - Mutual fund	*	30,017,851
Columbia	Columbia Dividend Fund A - Mutual fund	*	7,603,232
Columbia	Columbia Large Cap Index - Mutual fund	*	23,275,350
Blackrock	Blackrock Infl Protected Bond I - Mutual fund	*	4,379,062
American Funds	EuroPacific Growth Fund - Mutual fund	*	25,064,956
First Eagle	First Eagle Global Fund - Mutual fund	*	16,976,278
Invesco	Invesco Small Cap Growth Fund - Mutual fund	*	13,099,316
Invesco	Invesco Real Estate Fund - Mutual fund	*	12,713,004
IVA	IVA Worldwide Fund - Mutual fund	*	13,085,381
Victory	Victory Integrity Small Value - Mutual fund	*	17,791,241
JPMorgan	JPMorgan Core Bond Fund - Mutual fund	*	6,824,118
Loomis Sayles	Loomis Sayles Bond Fund - Mutual fund	*	10,906,938
MFS Investment Management	MFS International New Discovery Fund - Mutual fund	*	9,839,797
Oakmark	Oakmark Equity & Income Fund - Mutual fund	*	7,259,881
Oppenheimer Funds Inc.	Oppenheimer Developing Markets - Mutual fund	*	8,860,366
Perkins	Perkins Mid Cap Value - Mutual fund	*	3,280,990
Vanguard	Vanguard Interim Term Treasury - Mutual fund	*	12,236,532
Wells Fargo	Wells Fargo Adv Growth Admin - Mutual fund	*	10,924,379
Washington Mutual	Washington Mutual Investors Fund - Mutual fund	*	31,738,998
Insurance contracts	Policy Number 4000364	*	118,102
	Policy Number 4000306	*	107,321
	Policy Number 4000338	*	24,512
	Policy Number 4000370	*	139,719
	Policy Number 4000353	*	17,254
	Policy Number 4000347	*	10,759
Participants**	Participant notes receivable, with interest rates ranging from 4.25 percent to 9.00 percent	-	7,435,583
	Total		\$ 346,334,922

\*Cost information not required

\*\*Party-in-interest, as defined by ERISA

Schedule 1

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Consent of Independent Registered Public Accounting Firm

We consent to the incorporation by reference in the registration statement (No. 333-129390) on Form S-8 of our report dated June 26, 2017 appearing in the annual report on Form 11-K of Oppenheimer & Co. Inc. 401(k) Plan as of December 31, 2016 and 2015 and for the year ended December 31, 2016.

/s/ Plante & Moran, PLLC  
Flint, Michigan  
June 26, 2017