### Edgar Filing: HEARTLAND EXPRESS INC - Form 10-Q

#### HEARTLAND EXPRESS INC

Form 10-Q May 10, 2018

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### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### **FORM** 10-Q

(Mark One)

[X] QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For quarter ended March 31, 2018

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $1934\,$ 

## Edgar Filing: HEARTLAND EXPRESS INC - Form 10-Q

| For the transition period from to  |  |
|--|--|
| Commission file number 0-15087   |  |
| HEARTLAND EXPRESS INC. (Exact Name of Registrant as Specified in Its Charte Nevada (State or Other Jurisdiction of Incorporation or organization)      | 93-0926999<br>(I.R.S. Employer<br>Identification No.)  |
| 901 North Kansas Avenue, North Liberty, Iowa (Address of Principal Executive Offices) 319-626-3600 (Registrant's telephone number, including area code | 52317<br>(Zip Code)  |
| Registrant's telephone number, including area code   | (319) 626-3600   |
| the Securities Exchange Act of 1934 during the prec  | as filed all reports required to be filed by Section 13 or 15 (d) of reding 12 months (or for such shorter period that the Registrant abject to such filing requirements for the past 90 days.       |
| any, every Interactive Data File required to be subm   | abmitted electronically and posted on its corporate Web site, if itted and posted pursuant to Rule 405 of Regulation S-T (232.405 for such shorter period that the registrant was required to submit |
| smaller reporting company, or an emerging growth of  | rge accelerated filer, an accelerated filer, a non-accelerated filer, company. See definition of "large accelerated filer," "accelerated growth company" in Rule 12b-2 of the Exchange Act:          |
| Large accelerated filer [X] Accelerated filer [] Non-accelerated filer [] Smaller reporting compa  | any [] Emerging growth company []  |
|  | the registrant has elected not to use the extended transition period ounting standards provided pursuant to Section 13(a) of the   |
| Indicate by check mark whether the registrant is a sh Yes $[\ ]$ No $[\ X\ ]$  | nell company (as defined in Rule 12b-2 of the Exchange Act).   |
| As of May 4, 2018 there were 82,311,996 shares of  | the Company's common stock (\$0.01 par value) outstanding.   |
| 1  |  |
|  |  |

# HEARTLAND EXPRESS, INC. AND SUBSIDIARIES

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# PART I

HEARTLAND EXPRESS, INC.

AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)

(unaudited)

| ASSETS   | March 31,<br>2018 | December 31, 2017 |
|--|-------------------|-------------------|
| CURRENT ASSETS   |                   |                   |
| Cash and cash equivalents  | \$105,019         | \$ 75,378         |
| Trade receivables, net of allowance of \$1.5 million and \$1.5 million                   | 61,571            | 64,293            |
| Prepaid tires  | 11,045            | 10,989            |
| Other current assets   | 21,923            | 13,782            |
| Income tax receivable  | 9,691             | 6,393             |
| Total current assets   | 209,249           | 170,835           |
| PROPERTY AND EQUIPMENT   |                   |                   |
| Land and land improvements   | 40,973            | 40,283            |
| Buildings  | 49,957            | 48,657            |
| Leasehold improvements   | 1,097             | 2,208             |
| Furniture and fixtures   | 3,290             | 3,437             |
| Shop and service equipment   | 12,904            | 12,202            |
| Revenue equipment  | 550,193           | 555,980           |
| Construction in progress   | 4,060             | 3,996             |
| Property and equipment, gross  | 662,474           | 666,763           |
| Less accumulated depreciation  | 223,331           | 223,901           |
| Property and equipment, net  | 439,143           | 442,862           |
| GOODWILL   | 132,410           | 132,410           |
| OTHER INTANGIBLES, NET   | 16,352            | 17,022            |
| DEFERRED INCOME TAXES, NET   | 3,237             | 1,737             |
| OTHER ASSETS   | 22,825            | 24,261            |
|  | \$823,216         | \$ 789,127        |
| LIABILITIES AND STOCKHOLDERS' EQUITY   |                   |                   |
| CURRENT LIABILITIES  |                   |                   |
| Accounts payable and accrued liabilities   | \$38,771          | \$ 14,366         |
| Compensation and benefits  | 27,324            | 26,752            |
| Insurance accruals   | 19,991            | 21,368            |
| Other accruals   | 12,284            | 12,835            |
| Total current liabilities  | 98,370            | 75,321            |
| LONG-TERM LIABILITIES  |                   |                   |
| Income taxes payable   | 6,124             | 8,147             |
| Deferred income taxes, net   | 72,172            | 65,488            |
| Insurance accruals less current portion  | 61,461            | 65,526            |
| Total long-term liabilities  | 139,757           | 139,161           |
| COMMITMENTS AND CONTINGENCIES (Note 15)  |                   |                   |
| STOCKHOLDERS' EQUITY   |                   |                   |
| Preferred stock, par value \$.01; authorized 5,000 shares; none issued                   | _                 |                   |
| Capital stock, common, \$.01 par value; authorized 395,000 shares; issued 90,689 in 2018 | 907               | 907               |
| and 2017; outstanding 83,240 in 2018 and 83,303 in 2017                                  | 701               | <i>701</i>        |

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| Additional paid-in capital                                      | 3,414 3,518         |
|---|---------------------|
| Retained earnings   | 705,885 694,174     |
| Treasury stock, at cost; 7,449 shares in 2018 and 7,386 in 2017 | (125,117) (123,954) |
|   | 585,089 574,645     |
|   | \$823,216 \$789,127 |

The accompanying notes are an integral part of these consolidated financial statements.

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### HEARTLAND EXPRESS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands, except per share amounts) (unaudited)

| (unaudited)                                | Three Months Ended March 31, |           |  |
|--|------------------------------|-----------|--|
|  | 2018                         | 2017      |  |
| OPERATING REVENUE                          | \$156,695                    | \$129,903 |  |
| OPERATING EXPENSES                         |                              |           |  |
| Salaries, wages, and benefits              | 62,009                       | 48,979    |  |
| Rent and purchased transportation          | 6,125                        | 2,863     |  |
| Fuel                                       | 28,940                       | 22,702    |  |
| Operations and maintenance                 | 7,865                        | 5,869     |  |
| Operating taxes and licenses               | 3,952                        | 3,292     |  |
| Insurance and claims                       | 4,224                        | 3,779     |  |
| Communications and utilities               | 1,870                        | 1,098     |  |
| Depreciation and amortization              | 25,601                       | 22,930    |  |
| Other operating expenses                   | 6,030                        | 5,103     |  |
| Gain on disposal of property and equipment |                              | (6,075)   |  |
|  | 143,747                      | 110,540   |  |
| Operating income                           | 12,948                       | 19,363    |  |
| Interest income                            | 342                          | 288       |  |
| Income before income taxes                 | 13,290                       | 19,651    |  |
| Federal and state income taxes             | (88)                         | 5,615     |  |
| Net income                                 | \$13,378                     | \$14,036  |  |
| Other comprehensive income, net of tax     | _                            |           |  |
| Comprehensive income                       | \$13,378                     | \$14,036  |  |
| Net income per share                       |                              |           |  |
| Basic                                      | \$0.16                       | \$0.17    |  |
| Diluted                                    | \$0.16                       | \$0.17    |  |
| Weighted average shares outstanding        |                              |           |  |
| Basic                                      | 83,309                       | 83,292    |  |
| Diluted                                    | 83,349                       | 83,337    |  |
| Dividends declared per share               | \$0.02                       | \$0.02    |  |

The accompanying notes are an integral part of these consolidated financial statements.

HEARTLAND EXPRESS, INC
AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(in thousands, except per share amounts)
(unaudited)

Capital Additional
Stock, Paid-In Retained Treasury
Common Capital Earnings Stock Total
Balance, December 31, 2017 \$ 907 \$ 3,518 \$694,174 \$(123,954) \$574,645
Net income — —