TERADATA CORP/DE/

Form 10-O May 08, 2018 **UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-O

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF  $^\circ 1934$ 

For the quarterly period ended March 31, 2018

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 001-33458

TERADATA CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

75-3236470

(State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)

10000 Innovation Drive

Dayton, Ohio 45342

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (866) 548-8348

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \(\forall \) No " Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \(\docume{v}\) No .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ý Accelerated filer

Non-accelerated filer " Smaller reporting company

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

At April 27, 2018, the registrant had approximately 121.3 million shares of common stock outstanding.

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#### Part 1—FINANCIAL INFORMATION

Item 1. Financial Statements.

Teradata Corporation

Condensed Consolidated Statements of Loss (Unaudited)

Three Months						
	Ended					
	March		31,			
In millions, except per share amounts	2018		2017			
Revenue						
Recurring			\$273			
Perpetual software licenses and hardware			90			
Consulting services			128			
Total revenue			491			
Cost of revenue						
Cost of recurring	90		67			
Cost of perpetual software licenses and hardware	48		61			
Cost of consulting services	145		138			
Total cost of revenue	283		266			
Gross profit	223		225			
Operating expenses						
Selling, general and administrative expenses	152		155			
Research and development expenses	75		70			
Total operating expenses	227		225			
Loss from operations	(4	)				
Other expense, net						
Interest expense	(5	)	(3	)		
Interest income	3		2			
Other expense	(2	)	(1	)		
Total other expense, net	(4	)	(2	)		
Loss before income taxes	(8	)	(2	)		
Income tax benefit	(1	)				
Net loss	\$(7	)	\$(2	)		
Net loss per weighted average common share						
Basic		\$(0.06) \$(0.02)				
Diluted		5)	\$(0.02	2)		
Weighted average common shares outstanding						
Basic			130.4			
Diluted			130.4			
See Notes to Condensed Consolidated Financial Statements (Unaudited).						

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#### Teradata Corporation

Condensed Consolidated Statements of Comprehensive (Loss) Income (Unaudited)

Three Months Ended March 31, 2018 2017

In millions 2018 2017 Net loss \$(7) \$(2)

Other comprehensive income:

Foreign currency translation adjustments 4 5

Defined benefit plans:

Defined benefit plan adjustment, before tax — 1
Defined benefit plan adjustment, tax portion — —
Defined benefit plan adjustment, net of tax — 1
Other comprehensive income 4 6
Comprehensive (loss) income \$(3) \$4

See Notes to Condensed Consolidated Financial Statements (Unaudited).

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Teradata Corporation

Condensed Consolidated Balance Sheets (Unaudited)

In millions, avant per share emounts	March 31,	December 31,
In millions, except per share amounts	2018	2017

Assets

Current assets

Cash and cash equivalents	\$ 939	\$ 1,089
Accounts receivable, net	451	554
Inventories	43	30

Other current assets