COMMERCIAL NATIONAL FINANCIAL CORP /PA
Form 10-Q
November 10, 2011

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, DC 20549

FORM 10-Q

## (Mark One)

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 0-18676

COMMERCIAL NATIONAL FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)

## PENNSYLVANIA

(State or other jurisdiction of incorporation or organization)

25-1623213
(I.R.S. Employer Identification No.)

15650
(Zip Code)

Registrant's telephone number, including area code:
539-3501

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes[X] No [ ]
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes[ X] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of " large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ ] Smaller Reporting Company [X] Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
[ ]YES [X] NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock.

CLASS
Common Stock, \$2 Par Value

OUTSTANDING AT November 1, 2011
2,860,953 Shares

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## PART I - FINANCIAL INFORMATION

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## COMMERCIAL NATIONAL FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (dollars in thousands, except per share amounts)

|  | September $30,$ | December 31, |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
|  | (unaudited) | (unaudited) |
|  |  |  |
| ASSETS |  |  |
| Cash and due from banks | \$7,238 | \$5,578 |
| Interest bearing deposits with banks | 324 | 16 |
| Total cash and cash equivalents | 7,562 | 5,594 |
|  |  |  |
|  |  |  |
| Investment securities available for sale | 177,772 | 131,159 |
| Restricted investments in bank stock | 3,720 | 4,339 |
|  |  |  |
|  |  |  |
| Loans receivable | 187,391 | 191,906 |
| Allowance for loan losses | (1,673 | (1,686 ) |
| Net loans | 185,718 | 190,220 |
|  |  |  |
| Premises and equipment, net | 3,136 | 3,323 |
| Accrued interest receivable | 2,302 | 1,519 |
| Investment in life insurance | 15,836 | 15,471 |
| Other assets | 4,391 | 3,852 |
|  |  |  |
| Total assets | \$400,437 | \$355,477 |
|  |  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Deposits (all domestic): |  |  |
| Non-interest bearing | \$90,198 | \$77,209 |
| Interest bearing | 205,376 | 199,285 |
| Total deposits | 295,574 | 276,494 |
|  |  |  |
| Short-term borrowings | 36,275 | 17,700 |
| Long-term borrowings | 10,000 | 10,000 |
| Other liabilities | 7,154 | 5,271 |
| Total liabilities | 349,003 | 309,465 |
|  |  |  |
| Shareholders' equity: |  |  |
| Common stock, par value \$2 per share; 10,000,000 |  |  |
| shares authorized; $3,600,000$ issued; $2,860,953$ |  |  |
| shares outstanding in 2011 and 2010 | 7,200 | 7,200 |
| Retained earnings | 49,930 | 47,207 |
| Accumulated other comprehensive income | 6,848 | 4,149 |
| Treasury stock, at cost, 739,047 shares in 2011 and 2010 | (12,544 | (12,544 ) |

Total liabilities and shareholders' equity

The accompanying notes are an integral part of these consolidated financial statements.

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| COMMERCIAL NATIONAL FINANCIAL CORPORATION |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED STATEMENTS OF INCOME |  |  |  |  |  |  |  |  |
| CONSOLIDATED STATEMENTS OF INCOME |  |  |  |  |  |  |  |  |
|  | Three Months |  |  |  | Nine Months |  |  |  |
|  | Ended September 30 |  |  |  | Ended September 30 |  |  |  |
|  | (unaudited) |  |  |  | (unaudited) |  |  |  |
|  |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| INTEREST INCOME: |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 2,670 | \$ | 2,826 | \$ | 8,053 | \$ | 8,600 |
| Interest and dividends on investments: |  |  |  |  |  |  |  |  |
| Taxable |  | 1,068 |  | 1,031 |  | 2,878 |  | 3,519 |
| Exempt from federal income taxes |  | 1,018 |  | 668 |  | 2,656 |  | 1,706 |
| Other |  | 0 |  | 0 |  | 1 |  | 2 |
| Total interest income |  | 4,756 |  | 4,525 |  | 13,588 |  | 13,827 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 408 |  | 566 |  | 1,368 |  | 1,849 |
| Interest on short-term borrowings |  | 16 |  | 35 |  | 45 |  | 112 |
| Interest on long-term borrowings |  | 59 |  | 59 |  | 177 |  | 177 |
| Total interest expense |  | 483 |  | 660 |  | 1,590 |  | 2,138 |
| NET INTEREST INCOME |  | 4,273 |  | 3,865 |  | 11,998 |  | 11,689 |
| PROVISION FOR LOAN |  | 0 |  | 0 |  | 0 |  | 0 |
| LOSSES |  |  |  |  |  |  |  |  |

NET INTEREST INCOME
AFTER

| PROVISION FOR LOAN | 4,273 | 3,865 | 11,998 | 11,689 |
| :--- | :--- | :--- | :--- | :--- |
| LOSSES |  |  |  |  |


| OTHER INCOME: |  |  |  | 709 |
| :--- | ---: | ---: | ---: | :---: |
| Trust department income <br> Service charges on deposit <br> accounts | 327 | 280 | 833 | 864 |
| Income from investment in <br> life insurance | 121 | 298 | 122 | 365 |
| Other income | 43 | 62 | 186 | 365 |
| Total other operating income | 759 | 758 | 2,178 | 232 |
| OTHER EXPENSES: | 1,524 | 1,510 |  | 2,170 |
| Salaries and employee benefits | 218 | 212 | 4,625 | 632 |
| Net occupancy | 92 | 123 | 305 | 4,519 |
| Furniture and equipment expense | 124 | 125 | 377 | 400 |
| Pennsylvania shares tax | 84 | 110 | 306 | 377 |
| Legal and professional | 8 | 90 | 178 | 349 |
| FDIC insurance |  |  | 257 |  |

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| Other expenses |  | 766 |  | 763 |  | 2,179 |  | 2,190 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total other operating expenses |  | 2,816 |  | 2,933 |  | 8,602 |  | 8,730 |
| INCOME BEFORE INCOME TAXES |  | 2,216 |  | 1,690 |  | 5,574 |  | 5,129 |
| Income tax expense |  | 337 |  | 298 |  | 848 |  | 1,006 |
| NET INCOME | \$ | 1,879 | \$ | 1,392 | \$ | 4,726 | \$ | 4,123 |
| Average Shares Outstanding |  | $2,860,953$ | 2,860,953 |  | 2,860,953 |  | 2,860,953 |  |
| EARNINGS PER SHARE, BASIC | \$ | 0.65 | \$ | 0.49 | \$ | 1.65 | \$ | 1.44 |
| Dividends Paid Per Share | \$ | 0.26 | \$ | 0.22 | \$ | 0.70 | \$ | 0.66 |

The accompanying notes are an integral part of these consolidated financial statements.

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The accompanying notes are an integral part of these consolidated financial statements.

# COMMERCIAL NATIONAL FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (dollars in thousands) <br> (unaudited) 

For Nine Months Ended September 30 20112010

## OPERATING ACTIVITIES

| Net income | $\$ 4,726$ | $\$ 4,123$ |
| :--- | :--- | :--- |
| Adjustments to reconcile net income to net cash provided by |  |  |
| operating activities: | 244 | 310 |
| Depreciation and amortization | 0 | 5 |
| Loss on sale of securities | 73 | 73 |
| Amortization of intangibles | $(36$ | $(110$ |
| Net accretion of loans and securities | 1,036 | $(365$ |
| Income from investment in life insurance | $(1,963$ | $(117$ |
| Decrease (increase) in other assets | 3,715 | 3,661 |
| Decrease in other liabilities |  | $(2)$ |
| Net cash provided by operating activities |  |  |

## INVESTING ACTIVITIES

Purchase of securities (55,797 ) (21,754 )

| Maturities and calls of securities | $13,313 \quad 27,867$ |
| :--- | :--- |

Redemption of restricted investments in bank stock $\quad 619$
$\begin{array}{ll}\text { Net decrease in loans } & 4,479\end{array}$
Proceeds from sale of foreclosed real estate $45 \quad 2$
Purchase of premises and equipment (57 ) (166)
Net cash provided by (used in) investing activities (37,398 ) 13,849
FINANCING ACTIVITIES

| Net increase in deposits | 19,079 | 6,044 |
| :--- | :---: | :---: |
| Increase (decrease) in other short-term borrowings | 18,575 | $(20,475$ |
| Dividends paid | $(2,003$ | $(1,888$ |
| $\quad$ Net cash provided by (used in) financing activities | 35,651 | $(16,319$ |
| Increase in cash and cash equivalents | 1,968 | 1,191 |
| Cash and cash equivalents at beginning of year | 5,594 | 6,741 |
| Cash and cash equivalents at end of quarter | $\$ 7,562$ | $\$ 7,932$ |


| Supplemental disclosures of cash flow information: |  |  |
| :--- | :---: | :---: |
| Cash paid during the period for: | $\$ 1,673$ | $\$ 2,234$ |
| Interest | $\$ 825$ | $\$ 1,050$ |

Non-cash investing activities
Purchase of investment securities not settled until October 2011
included in other asset and other liabilities

The accompanying notes are an integral part of these consolidated financial statements.

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## COMMERCIAL NATIONAL FINANCIAL CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2011

## Note 1 Basis of Presentation

The accompanying consolidated financial statements include the accounts of Commercial National Financial Corporation (the "Corporation") and its wholly owned subsidiaries, Commercial Bank \& Trust of PA (the "Bank") and Ridge Properties, Inc. All material intercompany transactions have been eliminated.

The accompanying unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information. However, they do not include all information and footnotes required by generally accepted accounting principles for complete financial statements and should be read in conjunction with the annual financial statements of the Corporation for the year ended December 31, 2010, including the notes thereto. In the opinion of management, the unaudited interim consolidated financial statements include all adjustments (consisting of normal recurring adjustments) necessary for a fair statement of financial position as of September 30, 2011 and the results of operations for the three and nine-month periods ended September 30, 2011 and 2010. The results of operations for the three and nine-months ended September 30, 2011 are not necessarily indicative of the results to be expected for the entire year.

Reclassifications
Certain comparative amounts for the prior year have been reclassified to conform to current year classifications. Such classifications had no effect on net income or changes in shareholders' equity.

## Note 2 Credit Quality Indicators

The allowance for credit losses consists of the allowance for loan losses and the reserve for unfunded lending commitments. The allowance for loan losses represents management's estimate of losses inherent in the loan portfolio as of the balance sheet date and is recorded as a reduction to loans. The allowance for credit losses is increased by the provision for loan losses, and decreased by charge-offs, net of recoveries. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance. All, or part, of the principal balance of loans receivable is charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Non-residential consumer loans are generally charged off no later than 90 days past due on a contractual basis, earlier in the event of Bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

The following discusses key risks within each portfolio segment:
Commercial, industrial and other financing - These loans are made to operating companies or manufacturers for the purpose of production, operating capacity, accounts receivable, inventory or equipment financing. Cash flow from the operations of the company is the primary source of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the industry of the company. Collateral for these types of loans often does not have sufficient value in a distressed or liquidation scenario to satisfy the outstanding debt.

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Commercial real estate - These loans are secured by commercial purpose real estate, including both owner occupied properties and investment properties for various purposes such as strip malls and apartment buildings. Individual projects as well as global cash flows are the primary sources of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the collateral type as well as the business prospects of the lessee, if the project is not owner occupied.

Residential mortgages - These are loans secured by 1-4 family residences, including purchase money mortgages. We currently originate fixed-rate, fully amortizing mortgage loans with maturities of 15 to 30 years. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The state of the local housing market can also have a significant impact on this portfolio, since low demand and/or declining home values can limit the ability of borrowers to sell a property and satisfy the debt.

Loans to individuals - Loans made to individuals may be secured by junior lien positions on a borrower's primary residence or other assets of the borrower, as well as unsecured loans. This segment includes home equity loans, auto loans, and secured or unsecured lines. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The value of the collateral, if there is any, is less likely to be a source of repayment due to less certain collateral values.

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An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and industrial loans, commercial real estate loans and commercial construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent.

An allowance for loan losses is established for an impaired loan if its carrying value exceeds its estimated fair value. The estimated fair values of substantially all of the Corporation's impaired loans are measured based on the estimated fair value of the loan's collateral.

For commercial loans secured by real estate, estimated fair values are determined primarily through third-party appraisals. When a real estate secured loan becomes impaired, a decision is made regarding whether an updated certified appraisal of the real estate is necessary. This decision is based on various considerations, including the age of the most recent appraisal, the loan-to-value ratio based on the original appraisal and the condition of the property. Appraised values are discounted to arrive at the estimated selling price of the collateral, which is considered to be the estimated fair value. The discounts also include estimated costs to sell the property.

For commercial and industrial loans secured by non-real estate collateral, such as accounts receivable, inventory and equipment, estimated fair values are determined based on the borrower's financial statements, inventory reports, accounts receivable agings or equipment appraisals or invoices. Indications of value from these sources are generally discounted based on the age of the financial information or the quality of the assets.

Large groups of smaller balance homogeneous loans are not collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual residential mortgage loans, home equity loans and other consumer loans for impairment disclosures, unless such loans are the subject of a troubled debt restructuring agreement.

Loans whose terms are modified are classified as troubled debt restructurings if the Corporation grants such borrowers concessions and it is deemed that those borrowers are experiencing financial difficulty. Concessions granted under a troubled debt restructuring generally involve a temporary reduction in interest rate or an extension of a loan's stated maturity date. Non-accrual troubled debt restructurings are restored to accrual status if principal and interest payments, under the modified terms, are current for twelve consecutive months after modification. Loans classified as troubled debt restructurings are designated as impaired.

The allowance for loan loss calculation methodology includes further segregation of loan classes into risk rating categories. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated annually for commercial loans. Such evaluations for commercial and consumer loans are also made when credit deficiencies arise, such as delinquent loan payments. Credit quality risk ratings include categories of "pass," "special mention," "substandard" and "doubtful." Assets which do not currently expose the insurec institution to sufficient risk, warrant classification as pass. Assets that are not classified as pass and possess

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weaknesses are required to be designated "special mention." If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard" with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." In addition, Federal regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses and may require the Corporation to recognize additions to the allowance based on their judgments about information available to them at the time of their examination, which may not be currently available to management. Based on management's comprehensive analysis of the loan portfolio, management believes the current level of the allowance for loan losses is adequate.

The following table presents the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Corporation's internal risk rating system as of September 30, 2011:
(Dollars in Thousands)

|  | Special |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Pass | Mention | Substandard | Doubtful |

## Commercial

| Commercial, |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- |
| $\quad$ Industrial \& Other | $\$ 40,885$ | $\$ 129$ | $\$ 244$ | $\$ 0$ | $\$ 41,258$ |
| $\quad$ Commercial real estate | 50,883 | 5,824 | 6,699 | 0 | 63,406 |
| Residential mortgages | 60,881 | 409 | 139 | 0 | 61,429 |
| Loans to Individuals | 21,139 | 159 | 0 | 0 | 21,298 |
| Total | $\$ 173,788$ | $\$ 6,521$ | $\$ 7,082$ | $\$ 0$ | $\$ 187,391$ |

The following table presents the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Corporation's internal risk rating system as of December 31, 2010:
(Dollars in Thousands)

|  | Pass | Special <br> Mention | Substandard | Doubtful | Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |
| $\quad$ Commercial, | $\$ 35,802$ | $\$ 90$ | $\$ 353$ | $\$ 0$ | $\$ 36,245$ |
| $\quad$ Industrial \& Other | 50,554 | 5,362 | 7,613 | 0 | 63,529 |
| $\quad$ Commercial real estate | 68,498 | 105 | 152 | 0 | 68,755 |
| Residential mortgages | 23,331 | 46 | 0 | 0 | 23,377 |
| Loans to Individuals | $\$ 178,185$ | $\$ 5,603$ | $\$ 8,118$ | $\$ 0$ | $\$ 191,906$ |
| $\quad$ Total |  |  |  |  |  |

Past due loans are reviewed on a monthly basis to identify loans for non-accrual status. The Corporation generally places a loan on non-accrual status and discontinues interest accruals when principal or interest is due and has remained unpaid for 90 days. When a loan is placed on non-accrual status, all unpaid interest recognized in the current year is reversed and interest accrued in prior years is charged to the allowance for loan losses. Non-accrual loans may not be restored to accrual status until all delinquent principal and interest have been paid and the ultimate collectability of the remaining principal and interest is reasonably assured.

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The performance and credit quality of the loan portfolio is also monitored by analyzing the age of the receivable as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the past due status as of September 30, 2011:
(Dollars in Thousands)


The performance and credit quality of the loan portfolio is also monitored by analyzing the age of the receivable as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the past due status as of December 31, 2010:
(Dollars in Thousands)
$\left.\begin{array}{lcccccc} & \text { (Dollars in Thousands) }\end{array}\right)$

Loans on which the accrual of interest has been discontinued amounted to $\$ 195,000$ and $\$ 149,000$ at September 30, 2011 and December 31, 2010, respectively. There were no loan balances past due 90 days or more and still accruing interest at September 30, 2011 and December 31, 2010.

The following table summarizes information in regards to impaired loans by loan portfolio class as of September 30, 2011.

## (Dollars in Thousands)

|  |  |  |  |
| :--- | :--- | :---: | :---: |
|  | Unpaid <br> Recorded <br> Investment | Principal <br> Balance | Related <br> Allowance |
| With no related allowance recorded: |  |  |  |
| Commercial |  |  |  |
| Commercial, | $\$ 33$ | $\$ 33$ | $\$ 0$ |
| $\quad$ Industrial \& Other | 288 | 288 | 0 |
| Commercial real estate | 32 | 32 | 0 |
| Residential mortgages | 0 | 0 | 0 |
| Loans to Individuals | 353 | 353 | 0 |
| $\quad$ Subtotal |  |  |  |
| With an allowance recorded: |  |  |  |
| Commercial | 165 | 165 | 16 |
| $\quad$ Commercial, | 468 | 468 | 47 |
| $\quad$ Industrial \& Other | 0 | 0 | 0 |
| Commercial real estate | 0 | 0 | 0 |
| Residential mortgages | 633 | 633 | 63 |
| Loans to Individuals | $\$ 986$ | $\$ 986$ | $\$ 63$ |
| $\quad$ Subtotal |  |  |  |
| Total |  |  | 0 |

The following table summarizes information in regards to impaired loans by loan portfolio class as of December 31, 2010.
(Dollars in Thousands)

| (Dollars in Thousands) |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Recorded Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance |
| With no related allowance recorded: |  |  |  |
| Commercial |  |  |  |
| Commercial, |  |  |  |
| Industrial \& Other | \$44 | \$44 | \$0 |
| Commercial real estate | 317 | 317 | 0 |
| Residential mortgages | 40 | 40 | 0 |
| Loans to Individuals | 0 | 0 | 0 |
| Subtotal | 401 | 401 | 0 |

With an allowance recorded:

| Commercial |  |  |  |
| :--- | :--- | :--- | :--- |
| $\quad$ Commercial, | 236 | 236 | 26 |
| $\quad$ Industrial \& Other | 741 | 741 | 87 |
| Commercial real estate | 0 | 0 | 0 |
| Residential mortgages | 0 | 0 | 0 |
| Loans to Individuals | 977 | 977 | 113 |
| $\quad$ Subtotal | $\$ 1,378$ | $\$ 1,378$ | $\$ 113$ |
| Total |  |  |  |

At September 30, 2011 and December 31, 2010, the total recorded investment in loans considered to be impaired was $\$ 986,000$ and $\$ 1,378,000$, respectively. Impaired loans with balances of $\$ 633,000$ and $\$ 977,000$ at September 30, 2011 and December 31, 2010 had related allowance for loan losses of $\$ 63,000$ and $\$ 113,000$, respectively.

The following table summarizes the average balance and interest income of loans individually evaluated for impairment by loan portfolio class as of September 30, 2011.


The average recorded investment in impaired loans for the three and nine-months ended September 30, 2011 was $\$ 1,786,000$ and $\$ 1,823,000$, respectively. Interest income on impaired loans of $\$ 25,000$ and $\$ 85,000$ was recognized for the three and nine-months ended September 30, 2011, respectively.

The following table provides detail related to the allowance for loan losses:
Three-months ended
September 30, 2011
(Dollars in Thousands)

| Commercial, |  |  |  |  |  |
| :--- | :--- | :--- | :---: | :--- | :--- |
| Industrial | Commercial | Residential | Loans to |  |  |
| \& Other | Real Estate | Mortgages | Individuals | Unallocated | Total |

Allowance for credit losses:

|  | $\$ 199$ | $\$ 1,139$ | $\$ 102$ | $\$ 38$ | $\$ 205$ | $\$ 1,683$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | 0 | 0 | 0 | $(10$ | $)$ | 0 |
| Charge-offs | 0 | 0 | 0 | 0 | 0 | 0 |

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| Provision | 22 | 21 | $(4$ | $)$ | $(1)$ | $(38$ | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending Balance | $\$ 221$ | $\$ 1,160$ | $\$ 98$ | $\$ 27$ | $\$ 167$ | $\$ 1,673$ |  |



Commercial,
Industrial Commercial Residential Loans to
\& Other Real Estate Mortgages Individuals Unallocated Total
Allowance for credit losses:

The following table provides detail related to the allowance for loan losses and recorded investment in financing receivables as of September 30, 2011:
(Dollars in Thousands)

Commercial,
Industrial \& Other Commercial Residential Loans to
Real Estate Mortgages Individuals Unallocated Total
Allowance for credit losses:
Ending balance: individually $\begin{array}{lllllllllllll}\text { evaluated for impairment } & \$ & 16 & \$ & 47 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 63\end{array}$
Ending balance: collectively $\begin{array}{llllllllllllll}\text { evaluated for impairment } & \$ & 205 & \$ & 1,113 & \$ & 98 & \$ & 27 & \$ & 167 & \$ & 1,610\end{array}$ Ending balance: loans acquired with deteriorated $\begin{array}{lllllllllllll}\text { credit quality } & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0\end{array}$

Loans receivable:
Ending Balance $\quad \$ 41,258 \quad \$ 63,406 \quad \$ 61,429 \quad \$ 21,298 \quad \$ \quad 0 \quad \$ 187,391$
Ending balance: individually $\begin{array}{llllllllllll}\text { evaluated for impairment } & \$ & 198 & \$ & 756 & \$ & 32 & \$ & 0 & \$ & 0 & \$ \\ 986\end{array}$
Ending balance: collectively evaluated for impairment $\$ 41,060 \quad \$ 62,650 \quad \$ 61,397 \quad \$ 21,298 \quad \$ \quad 0 \quad \$ 186,405$ $\begin{array}{lllllllllllll}\text { Ending balance: loans } & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0\end{array}$ acquired with deteriorated

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credit quality

The following table provides detail related to the allowance for loan losses and recorded investment in financing receivables as of December 31, 2010:

> (Dollars in Thousands)

Commercial,

| Industrial \& OtherCommercial | Residential | Loans to |  |  |
| ---: | :--- | :--- | :--- | :--- |
| Real Estate | Mortgages | Individuals | Unallocated | Total |

Allowance for credit losses:
Ending balance: individually evaluated for impairment $\begin{array}{llllllllllll} & \$ & 26 & \$ & 87 & \$ & 0 & \$ & 0 & \$ & 0 & \$ \\ 113\end{array}$
Ending balance: collectively $\begin{array}{lllllllllllll}\text { evaluated for impairment } & \$ & 81 & \$ & 1,291 & \$ & 110 & \$ & 31 & \$ & 60 & \$ & 1,573\end{array}$ Ending balance: loans acquired with deteriorated $\begin{array}{lllllllllllll}\text { credit quality } & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0 & \$ & 0\end{array}$

Loans receivable:

| Ending Balance | $\$ 36,245$ | $\$ 63,529$ | $\$ 68,755$ | $\$ 23,377$ | $\$$ | 0 | $\$ 191,906$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Ending balance: individually

| evaluated for impairment | $\$ 280$ | $\$$ | 1,058 | $\$$ | 40 | $\$$ | 0 | $\$$ | 0 | $\$$ | 1,378 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Ending balance: collectively $\begin{array}{llllllll}\text { evaluated for impairment } & \$ 35,965 & \$ 62,471 & \$ 68,715 & \$ 23,377 & \$ & 0 & \$ 190,528\end{array}$
Ending balance: loans acquired with deteriorated credit quality

| $\$$ | 0 | $\$$ | 0 | $\$$ | 0 | $\$$ | 0 | $\$$ | 0 | $\$$ | 0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The Corporation has adopted ASU No. 2011-02, A Creditor's Determination of Whether A Restructuring Is a Troubled Debt Restructuring, which clarifies when a loan modification or restructuring is considered a troubled debt restructuring (TDR). The Corporation has determined that as of and for the periods ending September 30, 2011 and December 31, 2010, there were no loans considered as a troubled debt restructures.

## Note 3 - Securities

The amortized cost and fair values of securities available for sale are as follows:

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
|  | Amortized | Unrealized | Unrealized |$\quad$| Fair |
| :---: |
| Cost |

September 30, 2011:

| Obligations of states and political <br> subdivisions <br> Mortgage-backed securities | $\$ 120,482$ | $\$ 5,250$ | $\$(52)$ | $\$ 125,680$ |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$ 167,395$ | $\$ 10,429$ | $\$(52)$ | $\$ 177,772$ |
| December 31, 2010: |  |  |  |  |
| Obligations of states and political <br> subdivisions | $\$ 64,691$ | $\$ 937$ | $\$(180)$ | $\$ 65,448$ |
| Mortgage-backed securities | 60,181 | 5,530 | 0 | 65,711 |
|  | $\$ 124,872$ | $\$ 6,467$ | $\$(180)$ | $\$ 131,159$ |

The amortized cost and fair value of securities at September 30, 2011 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.


The following tables show the Corporation's gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

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|  | September 30, 2011 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 Months | 12 Months or More |  |  |  | Total |  |  |  |
| Fair Value | Unrealized Losses | Fair <br> Value |  |  | alized |  | Fair Value |  | Unrealized Losses |
| (In Thousands) |  |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions $\quad \$ 5,192$ | \$ (52) | \$ | 0 | \$ | 0 |  | 5,192 | \$ | (52) |

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|  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than 12 Months | 12 Months or More |  |  |  | Total |  |  |
| Fair <br> Value | Unrealized Losses | Fair <br> Value |  |  | alized ses | Fair Value |  | Unrealized Losses |
| (In Thousands) |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions \$11,183 | \$ (180) | \$ | 0 | \$ | 0 | \$11,183 | \$ | (180) |

The Corporation reviews its position quarterly to determine if there is Other-Than-Temporary Impairment (OTTI) on any of its securities. All of the Corporation's securities are debt securities and we assess whether OTTI is present when the fair value of a security is less than its amortized cost basis. The Corporation monitors the credit ratings of all securities for downgrades as well as any other indication of OTTI condition. As of September 30, 2011 there were four (4) municipal bonds in an unrealized loss position. These unrealized losses are considered to be temporary impairments. The decline in the value of these debt securities is due only to interest rate fluctuations and not any deterioration in credit quality. As a result, the Corporation currently expects full payment of contractual cash flows, including principal from these securities.

## Note 4 Comprehensive Income

The components of other comprehensive income and related tax effects for the three and nine-month periods ended September 30, 2011 and 2010 are as follows: (dollars in thousands)

|  | For three-months ended September 30 |  | For nine-months ended September 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |
| Unrealized gains on |  |  |  |  |
| securities available for sale | \$3,463 | \$878 | \$4,090 | \$ 1,649 |
| Reclassification adjustment for loss |  |  |  |  |
| realized in income | 0 | 0 | 0 | 5 |
|  |  |  |  |  |
| Net Unrealized Gains | 3,463 | 878 | 4,090 | 1,654 |
|  |  |  |  |  |
| Tax effect | (1,177 | ) (299 | ) $(1,391$ | ) (562 |
| Net of Tax Amount | \$2,286 | \$579 | \$2,699 | \$1,092 |

## Note 5 Legal Proceedings

Other than proceedings which occur in the normal course of business, there are no legal proceedings to which either the Corporation or its subsidiaries is a party, which, in the opinion of management, will have any material effect on the financial position or results of operations of the Corporation and its subsidiaries.

Note 6 Guarantees

The Corporation does not issue any guarantees that would require liability recognition or disclosure, other than its standby letters of credit. Standby letters of credit written are conditional commitments issued by the Bank to secure the performance of a customer to a third party. Of these letters of credit, $\$ 232,000$ automatically renew within the next twelve months. The Bank, generally, holds collateral and/or personal guarantees supporting these commitments. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The current amount of the liability as of September 30, 2011 for guarantees under standby letters of credit issued is not material.

Note 7 Earnings per share
The Corporation has a simple capital structure. Basic earnings per share equals net income divided by the weighted average common shares outstanding during each period presented. The weighted average common shares outstanding for the three and nine-months ended September 30, 2011 and 2010 was $2,860,953$.

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Note 8 New Accounting Standards
In September, 2011, the FASB issued Accounting Standards Update (ASU) 2011-08, Testing Goodwill for Impairment. The purpose of this ASU is to simplify how entities test goodwill for impairment by adding a new first step to the preexisting goodwill impairment test under ASC Topic 350, Intangibles - Goodwill and other. This amendment gives the entity the option to first assess a variety of qualitative factors such as economic conditions, cash flows, and competition to determine whether it was more likely than not that the fair value of goodwill has fallen below its carrying value. If the entity determines that it is not likely that the fair value has fallen below its carrying value, then the entity will not have to complete the original two-step test under Topic 350. The amendments in this ASU are effective for impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted. The Corporation has determined that the adoption of this ASU will not have a material impact on its financial condition and results of operations.

## Note 9 Restricted Investment in Bank Stock

Federal law requires the Bank, a member institution of the Federal Home Loan Bank system, to hold stock of its district Federal Home Loan Bank (FHLB) according to a predetermined formula. This restricted stock is carried at cost and as of September 30, 2011, consists of the common stock of FHLB of Pittsburgh. In December 2008, the FHLB of Pittsburgh notified member banks that it was suspending dividend payments and the repurchase of capital stock. The FHLB of Pittsburgh repurchased $5 \%$ or $\$ 228,000$ of capital stock from the Corporation in 2010. The FHLB of Pittsburgh repurchased $5 \%$ or $\$ 217,000$ of capital stock from the Corporation in February 2011, an additional $5 \%$ or $\$ 206,000$ of capital stock from the Corporation in April 2011, an additional 5\% or $\$ 196,000$ of capital stock from the Corporation in July 2011 and an additional $5 \%$ or $\$ 186,000$ of capital stock from the Corporation in October 2011. The FHLB dividend suspension remains in effect.

The Corporation evaluates impairment in FHLB stock when certain conditions warrant further consideration. In December 2008, the FHLB voluntarily suspended dividend payments on its stock as well as the repurchase of excess stock from members. The FHLB stated that this was due to a reduction in core earnings and concern over the FHLB's capital position. After evaluating such factors as the capital adequacy of the FHLB, its overall operating performance and the FHLB's liquidity and funding position, the Corporation concluded that the par value was ultimately recoverable and no impairment charge was recognized at September 30, 2011.

Management believes no impairment charge is necessary related to the FHLB stock as of September 30, 2011. Our evaluation of the factors described above in future periods could result in the recognition of impairment charges on FHLB stock.

Note 10 Fair Value Measurements and Fair Value of Financial Instruments
FASB ASC-820 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under FASB ASC-820 are as follows:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, forsubstantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement andunobservable (ie., supported with little or no market activity).

For assets measured at fair value on a recurring basis, the fair value measurement by level within the fair value hierarchy are as follows:

| (Level 1) | (Level 2) | (Level 3) |  |
| :---: | :---: | :---: | :---: |
| Quoted Prices In |  |  |  |
| active Markets |  |  |  |
| For Identical |  |  |  |
| Assets |  |  |  | | Significant Other |
| :---: |
| Observable Inputs |$\quad$| Significant |
| :---: |
| Unobservable |
| Inputs |

(In Thousands)
September 30, 2011:
Obligations of states and

| political | $\$$ |  | $\$$ |
| :--- | :--- | :--- | ---: |
| subdivisions | 0 | $\$$ | 125,680 |


| Mortgage-backed | $\$$ | 125,680 |
| :--- | ---: | ---: |
| securities | 0 | 52,092 |


| $\$$ | $\$$ | $\$$ |
| :---: | :---: | :---: |
| 0 | 177,772 | 0 |

December 31,
2010:
Obligations of states and
political \$ \$ \$

| subdivisions 0 | 65,448 | 0 |
| :--- | :--- | :--- |

Mortgage-backed

| securities | 0 | 65,711 |
| :--- | :--- | :--- |


| $\$$ | $\$$ |
| :--- | :--- |
| 0 | 131,159 |

We may be required to measure certain other financial assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets. The Level 3 disclosures shown below represent the carrying value of loans for which adjustments are primarily based on the appraised value of collateral or the present value of expected future cash flows, which often results in significant management assumptions and input with respect to the determination of fair value. There were no realized or unrealized gains or losses relating to Level 3 financial assets and liabilities measured on a nonrecurring basis for the quarter ended September 30, 2011 and December 31, 2010.

For assets measured at fair value on a nonrecurring basis, the fair value measurement by level within the fair value hierarchy used are as follows:

| (Level 1) | (Level 2) | (Level 3) |  |
| :---: | :---: | :---: | :---: |
| Quoted Prices In |  |  |  |
| active Markets |  |  |  |
| For Identical |  |  |  |
| Assets |  |  |  |$~$| Significant Other | Observable Inputs |
| :---: | :--- | | Significant |
| :---: |
| Unobservable |
| Inputs |

## Thousands)

September
30, 2011:
Impaired \$ \$ \$

December
31, 2010:
Impaired \$ \$ \$

Loans 0
0 864

Impaired loans at September 30, 2011, which are measured using the fair value of the collateral less estimated costs to sell for collateral-dependent loans, had a carrying amount of $\$ 633,000$ with a valuation allowance of $\$ 63,000$.

Impaired loans at December 31, 2010, which are measured using the fair value of the collateral less estimated costs to sell for collateral-dependent loans, had a carrying amount of $\$ 977,000$ with a valuation allowance of $\$ 113,000$.

The impaired loans at September 30, 2011 have declined due to one borrower's improved cash flow position.

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ASC 825-10-65, Transition Related to FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments," require disclosure of the fair value of financial assets and financial liabilities, including those financial assets and financial liabilities that are not measured and reported at fair value on a recurring basis or non-recurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or non-recurring basis are as discussed above. The methodologies for other financial assets and financial liabilities are discussed below.

The carrying amounts and fair values of the Corporation's financial instruments as of September 30, 2011 and December 31, 2010 are presented in the following table:

|  | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount | Fair <br> Value | Carrying Amount | Fair Value |
|  | (In Thousands) |  |  |  |
| Financial assets: |  |  |  |  |
| Cash and equivalents | \$ 7,562 | \$ 7,562 | \$ 5,594 | \$ 5,594 |
| Securities available for sale | 177,772 | 177,772 | 131,159 | 131,159 |
| Restricted investments in bank stock | 3,720 | 3,720 | 4,339 | 4,339 |
| Net loans receivable | 185,718 | 192,160 | 190,220 | 191,109 |
| Accrued interest receivable | 2,302 | 2,302 | 1,519 | 1,519 |
| Financial liabilities: |  |  |  |  |
| Deposits | \$295,574 | \$291,364 | \$276,494 | \$272,035 |
| Short-term borrowings | 36,275 | 36,275 | 17,700 | 17,700 |
| Long-term borrowings | 10,000 | 10,063 | 10,000 | 10,172 |
| Accrued interest payable | 249 | 249 | 331 | 331 |
| Off-balance sheet financial instruments | 0 | 0 | 0 | 0 |

The following methods and assumptions were used by the Corporation in estimating the fair value disclosures for financial instruments:

Cash and Short-Term Investments
The carrying amounts for cash and short-term investments approximate the estimated fair values of such assets.

## Securities

The Corporation utilizes a third party in determining the fair values for securities held as available for sale. For the Corporation's agency mortgage backed securities, the third party utilizes market data, pricing models that vary based on asset class and include available trade, bid and other market information. Methodology includes broker quotes and proprietary models. The third party uses their own proprietary valuation Matrices in determining fair values for municipal bonds. These Matrices utilize comprehensive municipal bond interest rate tables daily to determine market price, movement and yield relationships.

## Restricted Investment in Bank Stock

The carrying amounts of restricted investments in bank stock approximate the estimated fair value of such assets.

## Loans Receivable

Fair values of variable rate loans subject to frequent repricing and which entail no significant credit risk are based on the carrying values. The estimated fair values of other loans are estimated by discounting the future cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality.

Deposits
For deposits which are payable on demand at the reporting date, representing all deposits other than time deposits, management estimated that the carrying value of such deposits is a reasonable estimate of fair value. Fair values of time deposits are estimated by discounting the future cash flows using interest rates currently being offered and a schedule of aggregate expected maturities.

## Short-Term Borrowings

The carrying amounts for short-term borrowings approximate the estimated fair value of such liabilities.

## Long-Term Borrowings

Fair values of long-term borrowings are estimated by discounting the future cash flows using interest rates currently available for borrowings with similar terms and maturity.

Accrued Interest Receivable and Payable
The carrying amount of accrued interest receivable and payable is considered a reasonable estimate of fair value.
Off-Balance Sheet Instruments

The fair value of commitments to extend credit and for outstanding letters of credit is estimated using the fees currently charged to enter into similar agreements, taking into account market interest rates, the remaining terms and present credit worthiness of the counterparties.

## Note 11 Subsequent Events

The Corporation has evaluated subsequent events through the date these consolidated financial statements were filed with the Securities and Exchange Commission. We have incorporated into these consolidated financial statements the effect of all material known events determined by ASC Topic 855, "Subsequent Events," to be recognizable events.

## ITEMMANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

2. 

AND RESULTS OF OPERATIONS

## SAFE HARBOR STATEMENT

Forward-looking statements (statements which are not historical facts) in this Quarterly Report on Form 10-Q are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the generality of the foregoing, words such as "may," "will," "to," "expect," "believe," "anticip "intend," "could," "would," "estimate," or "continue" or the negative or other variations thereof or comparable terminology intended to identify forward-looking statements. These statements are based on information currently available to the Corporation, and the Corporation assumes no obligation to update these statements as circumstances change. Investors are cautioned that all forward-looking statements involve risk and uncertainties, including changes in general economic and financial market conditions, unforeseen credit problems, and the Corporation's ability to execute its business plans. The actual results of future events could differ materially from those stated in any forward-looking statements herein.

## CRITICAL ACCOUNTING ESTIMATES

Disclosure of the Corporation's significant accounting policies is included in Note 1 to the Corporation's Consolidated Financial Statements contained in the Corporation's Annual Report on Form 10-K for the year ended December 31, 2010 (the 2010 Annual Report). Some of these policies are particularly sensitive, requiring that significant judgments, estimates and assumptions be made by management. Additional information is contained in the Management's Discussion and Analysis section of the 2010 Annual Report for the most sensitive of these issues, including the provision and allowance for loan losses.

Significant estimates are made by management in determining the allowance for loan losses. Management considers a variety of factors in establishing these estimates, including current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan reviews, financial and managerial strengths of borrowers, adequacy of collateral (if collateral dependent) and other relevant factors. Estimates related to the value of collateral also have a significant impact on whether or not the Corporation continues to accrue income on delinquent loans and on the amounts at which foreclosed real estate is recorded in the Consolidated Statements of Financial Condition. Management discussed the development and selection of critical accounting estimates and related Management and Discussion and Analysis disclosure with the Corporation's Audit Committee. There were no material changes made to the critical accounting estimates during the periods presented within.

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## OVERVIEW

The Corporation had net income of $\$ 4.7$ million or $\$ 1.65$ per share, for the nine months ended September 30, 2011 compared to $\$ 4.1$ million or $\$ 1.44$ per share for the nine months ended September 30, 2010. The Corporation's return on average assets for the first nine months of 2011 and 2010 was $1.69 \%$ and $1.48 \%$, respectively. Return on average equity for the same two periods was $13.22 \%$ and $12.21 \%$, respectively.

The Corporation's largest segment of operating results is dependent upon net interest income. Net interest income is interest earned on interest-earning assets less interest paid on interest-bearing liabilities. For the nine months ended September 30, 2011 and 2010, net interest income was $\$ 12.0$ million and $\$ 11.7$ million, respectively.

## FINANCIAL CONDITION

The Corporation's total assets increased by $\$ 45.0$ million, or $12.65 \%$, from December 31, 2010 to September 30, 2011. Total cash and cash equivalents increased by $\$ 2.0$ million and investment securities available for sale increased by $\$ 46.6$ million. The increase in investments was mainly due to the purchase of $\$ 55.8$ million in municipal bonds, $\$ 13.3$ million in principal pay-downs on mortgage-backed securities, and a $\$ 4.1$ million increase in fair value of securities. The Corporation's loans declined $\$ 4.5$ million from December 31, 2010 to September 30, 2011. The decline can be attributed to decreasing residential loan balances on first and second mortgage loans. Residential mortgages declined $\$ 8.2$ million and home equity installment loans declined $\$ 1.5$ million for the first nine months of 2011. In addition lines of credit decreased by $\$ 900,000$. These decreases were partially offset by increases in construction mortgage and commercial loans. Within commercial loans, tax free municipal loans increased by $\$ 2.7$ million, commercial loans increased $\$ 1.2$ million and commercial mortgage loans increased by $\$ 900,000$. The Bank has made an effort to book commercial loans that have shorter terms in comparison to longer term residential loans in the current low rate environment.

The Corporation's total deposits increased $\$ 19.1$ million from December 31, 2010 to September 30, 2011. The non-interest bearing deposits increased by $\$ 13.0$ million and interest bearing deposits increased by $\$ 6.1$ million for the first nine months of 2011. The increase in non-interest bearing accounts is due to customers maintaining higher average balances in their checking accounts. The interest bearing accounts increased also due to customers maintaining higher balances in their checking with interest, money market and savings accounts. These increases were partially offset by declines in certificates of deposits. Certificate customers are opting to move money into other interest bearing deposit accounts due to the low interest rates currently being paid on certificates/time deposits. The Corporation attributes the increase in deposits to the customers desire to place funds in liquid, FDIC insured accounts that provide both safety and flexibility.

Shareholders' equity was $\$ 51.4$ million as of September 30, 2011 compared with $\$ 46.0$ million as of December 31, 2010. Total shareholders' equity increased due to the following; $\$ 4.7$ million in net income, a $\$ 2.7$ million increase in other comprehensive income, due to increases in fair market values of securities available for sale and a $\$ 2.0$ million decrease from the cash dividends paid to shareholders.

## RESULTS OF OPERATIONS

First Nine Months of 2011 as compared to the First Nine Months of 2010
Net income for the first nine months of 2011 was $\$ 4.7$ million compared to $\$ 4.1$ million for the same period of 2010, representing a $14.63 \%$ increase.

Interest income for the nine months ended September 30, 2011 was $\$ 13.6$ million, compared with $\$ 13.8$ million in 2010. Loan income for the nine months ended September 30, 2011 was $\$ 8.1$ million compared to $\$ 8.6$ million in 2010. The decrease in loan income was due to lower average loan balances and lower yields in 2011 compared to 2010. Loan outstanding averages in 2011 were $\$ 9.3$ million lower than 2010; loan yields for the first nine months of 2011 decreased ten (10) basis points to $5.63 \%$. This decrease in the loan yield is due to lower market rates for new loans. The security portfolio of the Corporation is significantly different in composition for the first nine months of 2011 compared with 2010. The Corporation's average balance for tax-free municipal bonds was $\$ 80.0$ million in 2011 compared with $\$ 52.6$ million in 2010. These bonds provided a significant benefit of decreasing the Corporation's overall tax rate in 2011. Investment income from securities increased $\$ 304,000$ or $5.81 \%$ for the nine months ended September 30, 2011 compared with the same period in 2010. The average securities balances increased $9.57 \%$ in 2011 compared to 2010. The yield on total average earning assets for the first nine months of 2011 and 2010 was $5.34 \%$ and $5.50 \%$, respectively.

Total interest expense of $\$ 1.6$ million for the first nine months of 2011 decreased $\$ 548,000$ or $25.65 \%$ compared with the first nine months of 2010. The average interest bearing liabilities in 2011 were $\$ 237.2$ million, a decrease of $0.68 \%$ over 2010 averages. The cost of interest bearing liabilities decreased from $1.19 \%$ in 2010 to $0.89 \%$ in 2011. This decrease in interest cost is due to lower cost for Federal Home Loan Bank (FHLB) borrowings and lower market rates for all deposit accounts in 2011 compared with 2010.

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As a result of the foregoing, net interest income for the first nine months of 2011 was $\$ 12.0$ million compared to $\$ 11.7$ million for the first nine months of 2010.

The Corporation did not record a loan loss provision expense for the nine months ended September 30, 2011 or September 30, 2010.

Other non-interest income held steady at $\$ 2.2$ million for the first nine months of 2011, the same as 2010. The changes within other income were; trust income increased by $\$ 124,000$ in 2011, mainly due an increase in market values on the assets held in the trust department, which resulted in higher asset revenue. Service charges on deposit accounts decreased by $\$ 70,000$ compared to first nine months of 2010 due mainly to a $\$ 95,000$ decrease in overdraft fees on checking accounts, offset by a $\$ 36,000$ increase in debit card fees. The Corporation attributes the decline in overdraft fees to customers' being cautious and maintaining higher balances in their accounts. Other income decreased $\$ 46,000$ in 2011, mainly due to a write-down in market value of $\$ 47,000$ on other real estate owned.

Operating expenses declined slightly to $\$ 8.6$ million for the first nine months of 2011, from $\$ 8.7$ million in 2010. Within operating expenses, the following changes in expenses occurred. Salaries and employee benefit costs increased by $\$ 106,000$; the majority of the increase was a $\$ 72,000$ increase in health insurance cost. Net occupancy decreased slightly by $\$ 6,000$. Furniture and equipment expense decreased by $\$ 95,000$ in 2011 , mainly due a $\$ 25,000$ decrease in equipment supplies, a $\$ 21,000$ decrease in equipment depreciation and a $\$ 45,000$ decrease in computer software amortization expense. Legal and professional fees decreased by $\$ 43,000$ and other expenses also decreased slightly by $\$ 11,000$.

Federal income tax for the first nine months of 2011 was $\$ 848,000$ compared to $\$ 1.0$ million for the same period in 2010. The effective tax rates for the first nine months of 2011 and 2010 were $15.21 \%$ and $19.61 \%$, respectively. The effective tax rates are lower than the federal statutory rate of $34 \%$ due principally to income from tax-exempt securities, loans, and bank owned life insurance. The significant decrease in the effective tax rate is due to a major shift in the investment portfolio. In 2011, the average tax-free municipal bonds for the first nine months were $\$ 80.0$ million compared with an average of $\$ 52.6$ million for the first nine months of 2010.

## RESULTS OF OPERATIONS

Three Months Ended September 30, 2011 as Compared to the Three Months Ended September 30, 2010
The Corporation's net income for the three months ended September 30, 2011 was $\$ 1.9$ million compared to $\$ 1.4$ million for the same period of 2010 , representing a $35.71 \%$ increase.

Interest income for the three months ended September 30, 2011 was $\$ 4.8$ million, compared with $\$ 4.5$ million for the three months ending September 30, 2010. Loan income decreased by $\$ 156,000$ or $5.5 \%$ in the third quarter of 2011 compared with 2010. This decrease was due to lower average loan outstandings in 2011, decreasing $4.33 \%$ in 2011 compared with 2010 and loan yields decreasing from $5.71 \%$ in 2010 to $5.63 \%$ in 2011. The security portfolio of the Corporation is significantly different in composition for the three months ending September 30, 2011 compared with the same period in 2010. The Corporation increased its municipal bond holdings in 2011 compared with 2010. Security income for the three months ended September 30, 2011 was higher by $\$ 387,000$ compared with same period 2010. This increase in security income for the third quarter 2011 compared with the same period in 2010 was due to higher average securities balances, which increased $24.08 \%$ in 2011 compared to 2010. The yield on total average earning assets for the three months ended September 30, 2011 decreased ten (10) basis points to $5.35 \%$ compared to 2010.

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Total interest expense of $\$ 483,000$ for the third quarter of 2011 decreased by $\$ 177,000$ or $26.82 \%$ compared with the third quarter of 2010. In the third quarter of 2011, the average interest-bearing liability balances increased $4.04 \%$ compared with 2010. The cost of these liabilities decreased to $0.78 \%$ in 2011 from $1.11 \%$ in 2010 . The cost of interest-bearing liabilities declined in 2011 due to lower market rates for deposit accounts and lower FHLB borrowing costs.

As a result of the foregoing, net interest income for the three months ending September 30, 2011 was $\$ 4.3$ million compared to $\$ 3.9$ million for the three months ending September 30, 2010.

The Corporation recorded no provision for loan losses for the third quarter of 2011 and 2010, respectively.
Non-interest income held steady at $\$ 759,000$ at September 30, 2011 compared to $\$ 758,000$ in 2010. Changes within non-interest income were, asset management and trust income increased by $\$ 47,000$, service charges on deposit accounts decreased $\$ 26,000$. The $\$ 47,000$ increase in asset management and trust income in 2011 was mainly due to higher asset balances under management and higher estate settlement fees in 2011. The decrease in service charges is mainly due to lower overdraft fees in 2011 compared with 2010.

Non-interest expense for the third quarter of 2011 decreased by $\$ 117,000$ or $3.99 \%$ compared with same period in 2010. The largest change in non-interest expense was an $\$ 82,000$ decrease in FDIC expense in 2011 compared with 2010 and the $\$ 26,000$ decrease in legal and professional services. The Corporation anticipates, going forward, the FDIC quarterly expense will be approximately $\$ 45,000$ to 48,000 . The FDIC changed the method to calculate the banks FDIC insurance cost from a deposit based method to an asset less capital based method, which resulted in a reduction in FDIC cost for the bank. The legal and professional costs were lower in 2011 due to less professional service cost in 2011.

Federal income tax for the three months ending September 30, 2011 was $\$ 337,000$ compared to $\$ 298,000$ for the same period in 2010. The effective tax rates during the third quarters of 2011 and 2010 were $15.21 \%$ and $17.63 \%$, respectively. The reduction in the effective tax rate for the third quarter of 2011 is the result of carrying a higher percentage of municipal tax free bonds in the investment portfolio.

## LIQUIDITY

Liquidity measurements evaluate the Corporation's ability to meet the cash flow requirements of its depositors and borrowers. The most desirable source of liquidity is deposit growth. Additional liquidity is provided by the maturity of investments in loans and securities and the principal and interest received from those earning assets. Another source of liquidity is represented by the Corporation's ability to sell both loans and securities. The Bank is a member of the Federal Home Loan Bank (FHLB) system. The FHLB provides an additional source for liquidity for long- and short-term funding. Additional sources of funding from financial institutions have been established for short-term funding needs.

The statement of cash flows for the first nine months of 2011 indicates cash provided by the increase in deposits and short-term borrowings, along with cash provided by the decrease in loans, maturity of securities and the cash from operations was used to purchase securities.

As of September 30, 2011, the Corporation had available funding of approximately $\$ 63.5$ million at the FHLB, with an additional $\$ 15$ million of short-term funding available through other lines of credit. The Corporation's maximum borrowing capacity with the Federal Home Loan Bank (FHLB) is currently as $\$ 106$ million, with $\$ 42.50$ million borrowed resulting in the $\$ 63.5$ million as available.

## OFF BALANCE SHEET ARRANGEMENTS

The Corporation's financial statements do not reflect off balance sheet arrangements that consist of commitments to purchase securities or commitments to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral, if any, which the Corporation obtains from the customer upon extension of credit, is based on management's credit evaluation of the customer or other obligor. The types of collateral obtained by the Corporation may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit, financial standby letters of credit and commercial letters of credit written are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters
of credit is essentially the same as that involved in extending loan facilities to customers.
The following table identifies the Corporation's commitments to extend credit and obligations under letters of credit as of September 30, 2011 (dollars in thousands):

TOTAL AMOUNT COMMITTED

Financial instruments whose contractual amounts represent credit risk:
Commitments to extend credit \$29,199
Standby letters of credit 232

## CREDIT QUALITY RISK

The following table presents a comparison of loan quality as of September 30, 2011 with that as of December 31, 2010. Cash payments received on non-accrual loans are recognized as interest income as long as the remaining balance of the loan is deemed to be fully collectible. When doubt exists as to the collectability of a loan in non-accrual status, any payments received are applied to principal until doubt of collectability is eliminated. Once a loan is placed on non-accrual status, any unpaid interest is charged against income.

|  | At or For the Nine months ended |  |  | At or For the Year ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { September 30, } \\ & 2011 \end{aligned}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |  |
|  | (dollars in thousands) |  |  |  |  |  |
| Non-performing loans: |  |  |  |  |  |  |
| Loans on non-accrual basis | \$ |  |  | \$ | 149 |  |
| Past due loans > 90 days |  | 0 |  |  | 0 |  |
| Total non-performing loans |  | 195 |  |  | 149 |  |
| Foreclosed real estate |  | 641 |  |  | 716 |  |
|  |  |  |  |  |  |  |
| Total non-performing assets | \$ | 836 |  | \$ | 865 |  |
|  |  |  |  |  |  |  |
| Loans outstanding at end of period | \$ | 187,391 |  | \$ | 191,9 |  |
| Average loans outstanding (year-to-date) | \$ | 190,841 |  | \$ | 198,5 |  |
|  |  |  |  |  |  |  |
| Non-performing loans as a percent of total loans |  | 0.10 | \% |  | 0.07 | \% |
| Provision for loan losses | \$ | 0 |  | \$ | 0 |  |
| Net charge-offs | \$ | 13 |  | \$ | 36 |  |
| Net charge-offs as a percent of average loans |  | 0.00 | \% |  | 0.02 | \% |
| Provision for loan losses as a percent of net charge-offs |  | 0.00 | \% |  | 0.00 | \% |
| Allowance for loan losses | \$ | 1,673 |  | \$ | 1,686 |  |
| Allowance for loan losses as a percent of average loans outstanding |  | 0.88 | \% |  | 0.85 | \% |

As of September 30, 2011, two of the non-accrual loans were paying principal or principal and interest with payments recognized on a cash basis. At present, the Corporation has no knowledge of other outstanding loans that present a serious doubt in regard to the borrower's ability to comply with current loan repayment terms.

In 2011, the gross amount of interest that would have been recorded on non-accrual loans would have been $\$ 9,000$. The actual interest reflected in income on these loans was $\$ 4,000$.

## MARKET RISK

The Corporation's net earnings depend in large part upon the difference between the amounts earned on its loans and investment securities and the interest paid on its deposits and borrowed funds (interest-bearing liabilities). The amounts the Corporation earns on its interest-earning assets and the amounts it pays on its interest-bearing liabilities
are significantly affected by general economic conditions and by policies of regulatory authorities.

Market risk is the risk of loss from adverse changes in market prices and rates. The Corporation's market risk arises primarily from interest rate risk inherent in its lending, security investments, and deposit taking activities. To that end, management actively monitors and manages its interest rate risk exposure.

The Corporation's primary objective in managing interest rate risk is to minimize the adverse impact of interest rate changes on its net interest income and capital. However, a sudden and substantial shift in interest rates may adversely impact the Corporation's earnings to the extent that the interest earned on interest-earning assets and interest paid on interest-bearing liabilities do not change at the same frequency, to the same extent or on the same basis.

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## CAPITAL RESOURCES

The Federal Reserve Board's risk-based capital guidelines are designed principally as a measure of credit risk. These guidelines require that: (1) at least $50 \%$ of a banking organization's total capital be common and certain other "core" equity capital ("Tier I Capital"); (2) assets and off-balance sheet items be weighted according to risk; and (3) the total capital to risk-weighted assets ratio be at least $8.00 \%$; and (4) a minimum $4.00 \%$ leverage ratio of Tier I capital to average total assets be maintained for financial institutions that meet certain specified criteria, including asset quality, high liquidity, low interest-rate exposure and the highest regulatory rating. As of September 30, 2011, Commercial Bank \& Trust of PA, under these guidelines, had Tier I and total equity capital to risk weighted assets ratios of $20.05 \%$ and $20.81 \%$ respectively. The leverage ratio was $11.58 \%$. The Corporation's risk-based capital ratios are not materially different from the Bank's.

The table below represents the Bank's capital position at September 30, 2011 and December 31, 2010: (Dollar amounts in thousands)

|  | September 30, 2011 |  | December 31, 2010 <br> Percent of <br> Adjusted <br> Assets |  |
| :--- | :---: | :---: | :---: | :---: |
| Amount | Amount | Percent of <br> Adjusted <br> Assets |  |  |
| Tier I Capital | $\$ 44,396$ | $20.05 \%$ | $\$ 41,640$ | $19.90 \%$ |
| Tier I Capital Requirement | 8,855 | 4.00 | 8,355 | 4.00 |
| Total Equity Capital | $\$ 46,069$ | $20.81 \%$ | $\$ 43,326$ | $20.70 \%$ |
| Total Equity Capital Requirement | 17,710 | 8.00 | 16,710 | 8.00 |
| Leverage Capital | $\$ 44,396$ | $11.58 \%$ | $\$ 41,640$ | $11.90 \%$ |
| Leverage Requirement | 15,332 | 4.00 | 14,000 | 4.00 |

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A smaller reporting company is not required to provide information required of this item.

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

The Corporation maintains a system of disclosure controls and procedures that is designed to ensure that information required to be disclosed by the Corporation in this Form $10-\mathrm{Q}$, and in other reports required to be filed under the Securities Exchange Act of 1934 (Exchange Act), is recorded, processed, summarized and reported within the time periods specified in the rules and forms for such filings. Management of the Corporation, under the direction of the Corporation's Chief Executive Officer and Chief Financial Officer, reviewed and performed an evaluation of the effectiveness of the Corporation's disclosure controls and procedures (as defined in Rules 13a-15a(e) and 15d-15(e) under the Exchange Act) as of September 30, 2011. Based on that review and evaluation, the Chief Executive Officer and Chief Financial Officer, along with other key management of the Corporation, have determined that the disclosure controls and procedures were and are effective as designed to ensure that material information relating to the

Corporation and its consolidated subsidiaries required to be disclosed by the Corporation by the Exchange Act, was recorded, processed, summarized and reported within the applicable time periods.

## Changes in Internal Controls

There have been no significant changes in Commercial National Financial Corporation's internal control over financial reporting during the quarter ended September 30, 2011, that has materially affected, or is reasonably likely to materially affect Commercial National Financial Corporation's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

Other than proceedings that occur in the normal course of business, there are no legal proceedings to which either the Corporation or any of its subsidiaries is a party, which, in management's opinion, will have any material effect on the financial position of the Corporation and its subsidiaries.

## ITEM 1A. RISK FACTORS

A smaller reporting company is not required to provide information required of this item.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

2 (a) None
2 (b) None
2 (c) In 2000, the Board of Directors authorized the repurchase of up to 360,000 shares of the Corporation's common stock from time to time when warranted by market conditions. There have been 245,174 shares purchased under this authorization through September 30, 2011. There were no shares purchased during the third quarter 2011, see table below.

ISSUER PURCHASES OF EQUITY SECURITIES

|  | Period | (a) Total <br> Number of Shares Purchased | (b) <br> Average Price Paid per Share | (c) Total <br> Number of Shares Purchased as Part of Publicly Announced Plans | (d) <br> Maximum Number of Shares that May Yet Be Purchased Under the Plans |
| :---: | :---: | :---: | :---: | :---: | :---: |
| July 1- <br> July 31 |  | 0 | 0 | 0 | 114,826 |
| August 1 - <br> August 31 |  | 0 | 0 | 0 | 114,826 |
| September1- <br> September 30 |  | 0 | 0 | 0 | 114,826 |
| Total |  | 0 | 0 | 0 |  |

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. REMOVED AND RESERVED

## ITEM 5. OTHER INFORMATION

Not applicable

ITEM 6.
EXHIBITS

| Exhibit <br> Number | Description | Page Number or Incorporated by Reference to |
| :---: | :---: | :---: |
| 3.1 | Articles of Incorporation | Exhibit C to Form S-4 <br> Registration Statement Filed April 9, 1990 |
| 3.2 | By-Laws of Registrant | Exhibit D to Form S-4 Registration Statement Filed April 9, 1990 |
| 3.3 | Amendment to Articles of Incorporation | Exhibit A to definitive Proxy Statement filed for the special meeting of shareholders held September 18, 1990 |
| 3.4 | Amendment to Articles of Incorporation | Exhibit A to definitive Proxy Statement filed for the meeting of shareholders held on April 15, 1997 |
| 3.6 | Amendment to Articles of Incorporation | Exhibit A to definitive Proxy Statement filed for the meeting of shareholders held September 21, 2004 |
| 3.8 | Amendment to the Bylaws of Registrant | Exhibit 3.8 to Form 10-Q for the quarter ended September 30, 2004 |
| 10.1 | Amended and Restated Employment agreement between Gregg E. Hunter and Commercial Bank \& Trust of PA | Exhibit 10.1 to Form 10-K for the year ended December 31, 2008 |
| 10.3 | Mutual Release and Non-Disparagement Agreement between Commercial Bank of Pennsylvania and Louis T. Steiner | Exhibit 10.3 to Form 10-K for the year ended December 31, 2003 |
| 10.4 | Stock Purchase Agreement between the Corporation and all of the Shareholders of Ridge Properties, Inc. | Exhibit 10.4 to Form 10-Q for the quarter ended June 30, 2008 |

10.5 Change in Certifying Accountant Exhibit 10.5 to Form 10-K for the year ended December 31, 2009
31.1 Rule 13a-15(e) and 15d-15(e) Certification Filed herewithof Chief Executive Officer
31.2 Rule 13a-15(e) and 15d-15(e) Certification Filed herewith of Chief Financial Officer
32.1 Section 1350 Certification of the Chief Filed herewith Executive Officer
32.2 Section 1350 Certification of the Chief Filed herewithFinancial Officer

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMERCIAL NATIONAL FINANCIAL CORPORATION
(Registrant)

Dated: November 10, 2011

Dated: November 10, 2011
/s/ Thomas D. Watters
Thomas D. Watters, Executive Vice President and Chief Financial Officer

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