State Auto Financial CORP Form 10-Q August 05, 2014 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

ý Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2014

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from

Commission File Number 000-19289

STATE AUTO FINANCIAL CORPORATION

(Exact name of Registrant as specified in its charter)

Ohio 31-1324304 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

518 East Broad Street, Columbus, Ohio
(Address of principal executive offices)
(Zip Code)

Registrant's telephone number, including area code: (614) 464-5000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No "

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ý No ·

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated file " Accelerated filer ý Non-accelerated filer "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No ý

On July 25, 2014, the Registrant had 40,943,214 Common Shares outstanding.

Table of Contents

Index to Form 10-Q Quarterly Report for the three and six month periods ended June 30, 2014

Part I. Financial Information

Item 1.	Financial Statements (Unaudited)	
	Condensed consolidated balance sheets – June 30, 2014 and December 31, 2013	1
	Condensed consolidated statements of income – Three months ended June 30, 2014 and 2013	<u>2</u>
	Condensed consolidated statements of income – Six months ended June 30, 2014 and 2013	<u>3</u>
	Condensed consolidated statements of comprehensive income – Three months ended June 30, 2014 and	
	2013	<u>4</u>
	Condensed consolidated statements of comprehensive income – Six months ended June 30, 2014 and 201	3
	•	<u>6</u>
		<u>7</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	26
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>55</u>
Item 4.	Controls and Procedures	<u>56</u>
	Part II. Other Information	
Item 1.	<u>Legal Proceedings</u>	<u>57</u>
Item 1A	. Risk Factors	<u>57</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>57</u>
Item 4.	Mine Safety Disclosures	<u>57</u>
Item 5.	Other Information	57 57 58
Item 6.	<u>Exhibits</u>	<u>58</u>
	Signatures	59

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

PART I – FINANCIAL STATEMENTS

Item 1. Condensed Consolidated Balance Sheets

nem 1. Condensed Consolidated Balance Sheets		
(\$ and shares in millions, except per share amounts)	June 30, 2014	December 31, 2013
	(unaudited)	
Assets		
Fixed maturities, available-for-sale, at fair value	\$1,849.3	\$1,830.1
(amortized cost \$1,789.2 and \$1,804.0, respectively)	\$ 1,049.3	\$1,030.1
Equity securities, available-for-sale, at fair value	300.4	265.3
(cost \$230.0 and \$196.6, respectively)	300.4	203.3
Other invested assets, available-for-sale, at fair value	87.3	80.9
(cost \$49.7 and \$49.5, respectively)	67.3	60.9
Other invested assets	5.3	5.0
Notes receivable from affiliate	70.0	70.0
Total investments	2,312.3	2,251.3
Cash and cash equivalents	71.5	80.3
Accrued investment income and other assets	33.4	33.6
Deferred policy acquisition costs	107.0	96.8
Reinsurance recoverable on losses and loss expenses payable	8.6	9.1
Prepaid reinsurance premiums	5.4	4.7
Due from affiliate	27.0	_
Current federal income taxes	0.5	0.3
Net deferred federal income taxes	4.2	11.9
Property and equipment, at cost	8.2	8.4
Total assets	\$2,578.1	\$2,496.4
Liabilities and Stockholders' Equity		
Losses and loss expenses payable (affiliates \$437.8 and \$438.0, respectively)	\$962.8	\$959.9
Unearned premiums (affiliates \$103.1 and \$78.4, respectively)	521.5	491.0
Notes payable (affiliates \$15.5 and \$15.5, respectively)	100.8	100.8
Postretirement and pension benefits	69.5	71.6
Due to affiliate		1.3
Other liabilities	79.8	86.8
Total liabilities	1,734.4	1,711.4
Stockholders' equity:		
Class A Preferred stock (nonvoting), without par value. Authorized 2.5 shares; none		
issued	_	_
Class B Preferred stock, without par value. Authorized 2.5 shares; none issued	_	_
Common stock, without par value. Authorized 100.0 shares; 47.7 and 47.5 shares	110.2	110 0
issued, respectively, at stated value of \$2.50 per share	119.2	118.8
Treasury stock, 6.8 and 6.8 shares, respectively, at cost	(116.0)	(115.9)
Additional paid-in capital	140.5	137.5
Accumulated other comprehensive income	114.4	80.8
Retained earnings	585.6	563.8
Total stockholders' equity	843.7	785.0
Total liabilities and stockholders' equity	\$2,578.1	\$2,496.4

See accompanying notes to condensed consolidated financial statements.

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Condensed Consolidated Statements of Income			
(\$ in millions, except per share amounts)	Three mor	ths ended June	30
(unaudited)	2014	2013	
Earned premiums (ceded to affiliates \$216.8 and \$213.1, respectively)	\$268.3	\$263.5	
Net investment income (affiliate \$1.2 and \$1.2, respectively)	20.5	19.7	
Net realized gains on investments:			
Total other-than-temporary impairment losses	(0.3) (2.0)
Portion of loss recognized in other comprehensive income	_	_	
Other net realized investment gains	5.6	3.5	
Total net realized gains on investments	5.3	1.5	
Other income from affiliates	0.3	0.6	
Total revenues	294.4	285.3	
Losses and loss expenses (ceded to affiliates \$143.5 and \$164.4,	190.4	186.1	
respectively)	190.4	100.1	
Acquisition and operating expenses	97.3	87.0	
Interest expense (affiliates \$0.1 and \$0.2, respectively)	1.3	3.8	
Other expenses	2.3	2.1	
Total expenses	291.3	279.0	
Income before federal income taxes	3.1	6.3	
Federal income tax expense	0.1	0.1	
Net income	\$3.0	\$6.2	
Earnings per common share:			
Basic	\$0.07	\$0.15	
Diluted	\$0.07	\$0.15	
Dividends paid per common share	\$0.10	\$0.10	

See accompanying notes to condensed consolidated financial statements.

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Condensed Consolidated Statements of Income	G: .1	1.11 20	
(\$ in millions, except per share amounts)		s ended June 30	
(unaudited)	2014	2013	
Earned premiums (ceded to affiliates \$432.2 and \$423.8, respectively)	\$530.8	\$524.8	
Net investment income (affiliate \$2.4 and \$2.4, respectively)	38.1	36.6	
Net realized gains on investments:			
Total other-than-temporary impairment losses	(1.2) (2.3)
Portion of loss recognized in other comprehensive income		_	
Other net realized investment gains	17.2	10.5	
Total net realized gains on investments	16.0	8.2	
Other income from affiliates	0.8	1.0	
Total revenues	585.7	570.6	
Losses and loss expenses (ceded to affiliates \$285.7 and \$296.2,	262.2	250.1	
respectively)	362.2	359.1	
Acquisition and operating expenses	185.8	175.8	
Interest expense (affiliates \$0.3 and \$0.4, respectively)	2.6	5.5	
Other expenses	4.3	3.9	
Total expenses	554.9	544.3	
Income before federal income taxes	30.8	26.3	
Federal income tax expense	0.7	0.4	
Net income	\$30.1	\$25.9	
Earnings per common share:	7	7	
Basic	\$0.74	\$0.64	
Diluted	\$0.73	\$0.64	
Dividends paid per common share	\$0.73	\$0.20	
Dividends para per common snare	Ψ 0.20	ψ 0.20	

See accompanying notes to condensed consolidated financial statements.

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Consolidated Statements of Comprehensive Income				
(\$ in millions, except per share amounts)	Three months ended June 30			
(unaudited)	2014	2013		
Net income	\$3.0	\$6.2		
Other comprehensive income (loss), net of tax:				
Net unrealized holding gains (losses) on investments:				
Unrealized holding gains (losses) arising during the period ended	34.9	(67.1)	
Reclassification adjustments for gains realized in net income	(5.3) (1.5)	
Income tax (expense) benefit	(3.5) 7.3		
Total net unrealized holding gains (losses) on investments	26.1	(61.3)	
Amortization of gain on derivative used in cash flow hedge	_	(0.1)	
Net unrecognized benefit plan obligations:				
Net actuarial loss arising during period	(1.6) —		
Reclassification adjustments for amortization to statements of income:				
Prior service benefits	(1.4) (1.4)	
Net actuarial loss	2.2	2.3		
Total net unrecognized benefit plan obligations	(0.8)) 0.9		
Other comprehensive income (loss), net of tax	25.3	(60.5)	
Comprehensive income (loss), net of tax	\$28.3	\$ (54.3)	

See accompanying notes to condensed consolidated financial statements.

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Consolidated Statements of Comprehensive Income					
(\$ in millions, except per share amounts)	Six month	Six months ended June 30			
(unaudited)	2014	2013			
Net income	\$30.1	\$25.9			
Other comprehensive income (loss), net of tax:					
Net unrealized holding gains (losses) on investments:					
Unrealized holding gains (losses) arising during the period ended	57.9	(47.7)		
Reclassification adjustments for gains realized in net income	(16.0) (8.2)		
Income tax (expense) benefit	(7.7) 7.6			
Total net unrealized holding gains (losses) on investments	34.2	(48.3)		
Amortization of gain on derivative used in cash flow hedge	_	(0.1)		
Net unrecognized benefit plan obligations:					
Net actuarial loss arising during period	(1.6) —			
Reclassification adjustments for amortization to statements of incom	e:				
Prior service benefits	(2.8) (2.8)		
Net actuarial loss	3.8	4.6			
Total net unrecognized benefit plan obligations	(0.6) 1.8			
Other comprehensive income (loss), net of tax	33.6	(46.6)		
Comprehensive income (loss), net of tax	\$63.7	\$(20.7)		

See accompanying notes to condensed consolidated financial statements.

Table of Contents

6

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Condensed Consolidated Statements of Cash Flows			
(\$ in millions)	Six month	s ended June 30	
(unaudited)	2014	2013	
Cash flows from operating activities:			
Net income	\$30.1	\$25.9	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization, net	4.4	6.4	
Share-based compensation	2.4	2.5	
Net realized gains on investments	(16.0) (8.2)
Changes in operating assets and liabilities:			-
Deferred policy acquisition costs	(10.2)) (8.7)
Accrued investment income and other assets	0.4	(2.0)
Postretirement and pension benefits	(2.7) (3.3)
Other liabilities and due to/from affiliates, net	(36.6) (39.8)
Reinsurance recoverable on losses and loss expenses payable and prepaid reinsurance	(0.2) (0.2	`
premiums	(0.2) (0.2)
Losses and loss expenses payable	2.9	13.5	
Unearned premiums	30.5	25.7	
Federal income taxes	(0.2) (0.2)
Net cash provided by operating activities	4.8	11.6	
Cash flows from investing activities:			
Purchases of fixed maturities, available-for-sale	(226.7) (144.2)
Purchases of equity securities, available-for-sale	(84.9) (39.5)
Purchases of other invested assets	(0.9)) (0.5)
Maturities, calls and pay downs of fixed maturities, available-for-sale	138.3	86.7	
Sales of fixed maturities, available-for-sale	101.8	58.2	
Sales of equity securities, available-for-sale	64.8	43.2	
Sales of other invested assets	0.3	0.4	
Net additions of property and equipment	_	0.2	
Net cash (used in) provided by investing activities	(7.3) 4.5	
Cash flows from financing activities:			
Proceeds from issuance of common stock	2.1	1.6	
Payments to acquire treasury stock	(0.1) (0.1)
Payment of dividends	(8.3)) (8.1)
Net cash used in financing activities	(6.3) (6.6)
Net (decrease) increase in cash and cash equivalents	(8.8)) 9.5	
Cash and cash equivalents at beginning of period	80.3	59.0	
Cash and cash equivalents at end of period	\$71.5	\$68.5	
Supplemental disclosures:			
Interest paid (affiliates \$0.3 and \$0.3, respectively)	\$2.6	\$3.5	
Federal income taxes paid	\$1.0	\$0.6	
See accompanying notes to condensed consolidated financial statements.			

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements (Unaudited)

1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of State Auto Financial Corporation and Subsidiaries ("State Auto Financial" or the "Company") have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of the Company, all adjustments (consisting of normal, recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six month periods ended June 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. The balance sheet at December 31, 2013 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended December 31, 2013 (the "2013 Form 10-K"). Capitalized terms used herein and not otherwise defined shall have the meaning ascribed to them in the 2013 Form 10-K.

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

2. Investments

The following tables set forth the cost or amortized cost and fair value of available-for-sale securities by lot at June 30, 2014 and December 31, 2013:

(\$ millions) June 30, 2014	Cost or amortized cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
Fixed maturities:				
U.S. treasury securities and obligations of U.S. government agencies	\$297.9	\$19.5	\$(3.2) \$314.2
Obligations of states and political subdivisions	708.7	26.0	(3.1	731.6
Corporate securities	318.7	12.8	(3.2) 328.3
U.S. government agencies residential mortgage-backed securities	463.9	13.9	(2.6) 475.2
Total fixed maturities	1,789.2	72.2	(12.1) 1,849.3
Equity securities:	,			, ,
Large-cap securities	182.4	53.0	_	235.4
Small-cap securities	47.6	17.4	_	65.0
Total equity securities	230.0	70.4	_	300.4
Other invested assets	49.7	37.6	_	87.3
Total available-for-sale securities	\$2,068.9	\$180.2	\$(12.1) \$2,237.0
(\$ millions)	Cost or	Gross	Gross	
(\$ millions) December 31, 2013	Cost or amortized cost	Gross unrealized holding gains	Gross unrealized holding losses	Fair value
	amortized	unrealized holding	unrealized holding	Fair value
December 31, 2013	amortized	unrealized holding	unrealized holding	Fair value) \$352.4
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government	amortized cost	unrealized holding gains	unrealized holding losses	
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies	amortized cost \$345.5	unrealized holding gains \$13.4	unrealized holding losses \$(6.5)) \$352.4
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions	amortized cost \$345.5 765.3	unrealized holding gains \$13.4 25.8	unrealized holding losses \$ (6.5)) \$352.4) 774.2
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities	amortized cost \$345.5 765.3 345.0	unrealized holding gains \$13.4 25.8 11.4	unrealized holding losses \$ (6.5 (16.9 (6.7) \$352.4) 774.2) 349.7
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies residential mortgage-backed securities	amortized cost \$345.5 765.3 345.0 348.2 1,804.0	unrealized holding gains \$13.4 25.8 11.4 9.7 60.3	unrealized holding losses \$ (6.5) (16.9) (6.7) (4.1) (34.2)) \$352.4) 774.2) 349.7) 353.8
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies residential mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities	amortized cost \$345.5 765.3 345.0 348.2 1,804.0	unrealized holding gains \$13.4 25.8 11.4 9.7 60.3 46.5	unrealized holding losses \$(6.5) (16.9) (6.7) (4.1)) \$352.4) 774.2) 349.7) 353.8) 1,830.1
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies residential mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	amortized cost \$ 345.5 765.3 345.0 348.2 1,804.0 148.2 48.4	unrealized holding gains \$13.4 25.8 11.4 9.7 60.3 46.5 22.5	unrealized holding losses \$(6.5) (16.9) (6.7) (4.1) (34.2) (0.3)) \$352.4) 774.2) 349.7) 353.8) 1,830.1) 194.4 70.9
Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies residential mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities Total equity securities	amortized cost \$345.5 765.3 345.0 348.2 1,804.0 148.2 48.4 196.6	unrealized holding gains \$13.4 25.8 11.4 9.7 60.3 46.5 22.5 69.0	unrealized holding losses \$ (6.5) (16.9) (6.7) (4.1) (34.2)) \$352.4) 774.2) 349.7) 353.8) 1,830.1) 194.4 70.9) 265.3
December 31, 2013 Fixed maturities: U.S. treasury securities and obligations of U.S. government agencies Obligations of states and political subdivisions Corporate securities U.S. government agencies residential mortgage-backed securities Total fixed maturities Equity securities: Large-cap securities Small-cap securities	amortized cost \$ 345.5 765.3 345.0 348.2 1,804.0 148.2 48.4	unrealized holding gains \$13.4 25.8 11.4 9.7 60.3 46.5 22.5	unrealized holding losses \$(6.5) (16.9) (6.7) (4.1) (34.2) (0.3)) \$352.4) 774.2) 349.7) 353.8) 1,830.1) 194.4 70.9

Table of Contents

STATE AUTO FINANCIAL CORPORATION AND SUBSIDIARIES

(a majority-owned subsidiary of State Automobile Mutual Insurance Company)

Notes to Condensed Consolidated Financial Statements, Continued (Unaudited)

The following tables set forth the Company's gross unrealized losses and fair value on its investments by lot, aggregated by investment category and length of time for individual securities that have been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013:

	Less tha	an 12 mo	nths	12 mon	ths or mo		Total		
(\$ millions, except # of positions) June 30, 2014 Fixed maturities:	Fair value	Unreali losses	zed Number of positions	Fair value	Unreali losses	zed Number of position	Fair value	Unreali losses	zed Number of positions
U.S. treasury securities and									
obligations of U.S.	\$19.9	\$ (0.8) 4	\$45.1	\$ (2.4) 16	\$65.0	\$ (3.2) 20
government agencies									
Obligations of states and	22.0	(0.2) 12	150 /	(2.0	\ 52	101.4	(2.1) 65
political subdivisions	33.0	(0.2) 12	158.4	(2.9) 53	191.4	(3.1) 65
Corporate securities	5.0	(0.1) 1	70.6	(3.1) 14	75.6	(3.2) 15