

MID AMERICA APARTMENT COMMUNITIES INC
Form 10-Q
August 02, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

✓ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013
or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-12762

MID-AMERICA APARTMENT COMMUNITIES, INC.

(Exact name of registrant as specified in its charter)

TENNESSEE

62-1543819

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

6584 POPLAR AVENUE

MEMPHIS, TENNESSEE

38138

(Address of principal executive offices)

(Zip Code)

(901) 682-6600

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

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company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class	Number of Shares Outstanding at July 29, 2013
Common Stock, \$0.01 par value	42,735,722

MID-AMERICA APARTMENT COMMUNITIES, INC. (MAA)

TABLE OF CONTENTS

	Page
PART I – FINANCIAL INFORMATION	
Item 1. Financial Statements.	
Condensed Consolidated Balance Sheets as of June 30, 2013 (Unaudited) and December 31, 2012 (Unaudited).	2
Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2013 (Unaudited) and 2012 (Unaudited).	3
Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2013 (Unaudited) and 2012 (Unaudited).	4
Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2013 (Unaudited) and 2012 (Unaudited).	5
Notes to Condensed Consolidated Financial Statements (Unaudited).	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.	24
Item 3. Quantitative and Qualitative Disclosures About Market Risk.	35
Item 4. Controls and Procedures.	35
PART II – OTHER INFORMATION	
Item 1. Legal Proceedings.	36
Item 1A. Risk Factors.	36
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.	46
Item 3. Defaults Upon Senior Securities.	46
Item 4. Mine Safety Disclosures.	46
Item 5. Other Information.	46
Item 6. Exhibits.	47
Signatures.	48

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Condensed Consolidated Balance Sheets

June 30, 2013 and December 31, 2012

(Unaudited)

(Dollars in thousands, except share data)

	June 30, 2013	December 31, 2012
Assets:		
Real estate assets:		
Land	\$396,734	\$386,670
Buildings and improvements	3,237,281	3,170,413
Furniture, fixtures and equipment	100,513	98,044
Development and capital improvements in progress	47,662	52,455
	3,782,190	3,707,582
Less accumulated depreciation	(1,051,801)	(1,027,618)
	2,730,389	2,679,964
Land held for future development	5,450	1,205
Commercial properties, net	7,880	8,065
Investments in real estate joint ventures	3,178	4,837
Real estate assets, net	2,746,897	2,694,071
Cash and cash equivalents	8,792	9,075
Restricted cash	12,989	808
Deferred financing costs, net	12,492	13,842
Other assets	43,060	29,166
Goodwill	4,106	4,106
Assets held for sale	5,881	—
Total assets	\$2,834,217	\$2,751,068
Liabilities and Shareholders' Equity:		
Liabilities:		
Secured notes payable	\$1,106,541	\$1,190,848
Unsecured notes payable	585,000	483,000
Accounts payable	10,085	4,586
Fair market value of interest rate swaps	11,907	21,423
Accrued expenses and other liabilities	96,284	94,719
Security deposits	6,934	6,669
Liabilities associated with assets held for sale	148	—
Total liabilities	1,816,899	1,801,245
Redeemable stock	5,521	4,713
Shareholders' equity:		
Common stock, \$0.01 par value per share, 100,000,000 shares authorized; 42,736,134 and 42,316,398 shares issued and outstanding at June 30, 2013 and December 31, 2012, respectively ⁽¹⁾		422
Additional paid-in capital	1,569,090	1,542,999
Accumulated distributions in excess of net income	(582,884)	(603,315)

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Accumulated other comprehensive losses	(6,336) (26,054)
Total MAA shareholders' equity	980,297	914,052	
Noncontrolling interest	31,500	31,058	
Total equity	1,011,797	945,110	
Total liabilities and equity	\$2,834,217	\$2,751,068	

Number of shares issued and outstanding represent total shares of common stock regardless of classification on the (1) consolidated balance sheet. The number of shares classified as redeemable stock on the consolidated balance sheet for June 30, 2013 and December 31, 2012 are 78,154 and 72,786, respectively.

See accompanying notes to consolidated financial statements.

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Condensed Consolidated Statements of Operations
Three and six months ended June 30, 2013 and 2012
(Unaudited)

(Dollars in thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Operating revenues:				
Rental revenues	\$123,204	\$108,959	\$243,008	\$212,518
Other property revenues	10,766	9,840	21,029	19,319
Total property revenues	133,970	118,799	264,037	231,837
Management fee income	142	209	319	478
Total operating revenues	134,112	119,008	264,356	232,315
Property operating expenses:				
Personnel	14,735	13,603	29,027	27,151
Building repairs and maintenance	3,953	3,743	7,147	7,333
Real estate taxes and insurance	16,094	13,862	31,720	27,054
Utilities	6,974	6,553	13,677	12,445
Landscaping	2,898	2,593	5,819	5,295
Other operating	9,098	8,370	17,759	16,424
Depreciation and amortization	32,730	30,246	65,406	59,228
Total property operating expenses	86,482	78,970	170,555	154,930
Acquisition expense	489	865	499	231
Property management expenses	5,446	5,570	10,777	11,024
General and administrative expenses	3,389	3,462	6,628	6,909
Merger related expenses	5,737	—	5,737	—
Income from continuing operations before non-operating items	32,569	30,141	70,160	59,221
Interest and other non-property income	23	112	70	254
Interest expense	(15,271)	(14,073)	(30,906)	(28,058)
(Loss) gain on debt extinguishment/modification	—	(15)	(169)	5
Amortization of deferred financing costs	(803)	(869)	(1,607)	(1,640)
Net casualty gain (loss) after insurance and other settlement proceeds	439	2	455	(2)
Loss on sale of non-depreciable assets	—	(3)	—	(3)
Income from continuing operations before gain (loss) from real estate joint ventures	16,957	15,295	38,003	29,777
Gain (loss) from real estate joint ventures	47	(67)	101	(98)
Income from continuing operations	17,004	15,228	38,104	29,679
Discontinued operations:				
Income from discontinued operations before gain on sale	907	1,293	1,812	2,535
Net casualty loss after insurance and other settlement proceeds on discontinued operations	(4)	(2)	(4)	(56)
Gain on sale of discontinued operations	43,121	12,953	43,121	22,382
Consolidated net income	61,028	29,472	83,033	54,540
Net income attributable to noncontrolling interests	1,939	1,312	2,764	2,490
Net income available for MAA common shareholders	\$59,089	\$28,160	\$80,269	\$52,050
Earnings per common share - basic:				
Income from continuing operations available for common shareholders	\$0.38	\$0.36	\$0.86	\$0.70

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Discontinued property operations	1.00	0.33	1.02	0.59
Net income available for common shareholders	\$1.38	\$0.69	\$1.88	\$1.29
Earnings per share - diluted:				
Income from continuing operations available for common shareholders	\$0.38	\$0.36	\$0.86	\$0.70
Discontinued property operations	0.99	0.33	1.01	0.59
Net income available for common shareholders	\$1.37	\$0.69	\$1.87	\$1.29
Dividends declared per common share	\$0.6950	\$0.6600	\$1.3900	\$1.3200
See accompanying notes to consolidated financial statements.				

3

MAA

Condensed Consolidated Statements of Comprehensive Income

Three and six months ended June 30, 2013 and 2012

(Unaudited)

(Dollars in thousands)

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Consolidated net income	\$61,028	\$29,472	\$83,033	\$54,540
Other comprehensive income:				
Unrealized gains(losses) from the effective portion of derivative instruments	12,101	(3,991)	11,922	(5,293)
Reclassification adjustment for losses included in net income for the effective portion of derivative instruments	3,932	4,944	8,477	10,492
Total comprehensive income	77,061	30,425	103,432	59,739
Less: comprehensive income attributable to noncontrolling interests	(2,442)	(1,354)	(3,445)	(2,732)
Comprehensive income attributable to MAA	\$74,619	\$29,071	\$99,987	\$57,007

See accompanying notes to consolidated financial statements.

MAA

Condensed Consolidated Statements of Cash Flows

Six months ended June 30, 2013 and 2012

(Unaudited)

(Dollars in thousands)

	Six months ended June 30,	
	2013	2012
Cash flows from operating activities:		
Consolidated net income	\$83,033	\$54,540
Adjustments to reconcile net income to net cash provided by operating activities:		
Retail revenue accretion	(20) —
Depreciation and amortization	68,236	64,341
Stock compensation expense	1,171	1,231
Redeemable stock issued	377	285
Amortization of debt premium	(505	) (316
(Gain) loss from investments in real estate joint ventures	(101	) 98
Loss (gain) on debt extinguishment	169	(5
Derivative interest expense	484	358
Loss on sale of non-depreciable assets	—	3
Gain on sale of discontinued operations	(43,121	) (22,453
Net casualty (gain) loss and other settlement proceeds	(451	) 58
Changes in assets and liabilities:		
Restricted cash	(279	) 102
Other assets	(3,176	) (63
Accounts payable	5,527	3,498
Accrued expenses and other	(2,239	) (1,118
Security deposits	277	305
Net cash provided by operating activities	109,382	100,864
Cash flows from investing activities:		
Purchases of real estate and other assets	(89,871	) (96,906
Normal capital improvements	(22,494	) (26,380
Construction capital and other improvements	(2,137	) (2,304
Renovations to existing real estate assets	(5,112	) (6,896
Development	(20,816	) (42,592
Distributions from real estate joint ventures	8,197	10,779
Contributions to real estate joint ventures	(183	) (73
Proceeds from disposition of real estate assets	73,089	51,133
Funding of escrow for exchange acquisitions	(11,902) —
Net cash used in investing activities	(71,229	) (113,239
Cash flows from financing activities:		
Net change in credit lines	2,000	(232,064
Proceeds from notes payable	—	150,000
Principal payments on notes payable	(2,799	) (1,757
Payment of deferred financing costs	(426	) (1,997
Repurchase of common stock	(673	) (1,640
Proceeds from issuances of common shares	24,968	120,148
Distributions to noncontrolling interests	(2,391) (2,559
Dividends paid on common shares	(59,115) (52,732

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Net cash used in financing activities	(38,436) (22,601)
Net decrease in cash and cash equivalents	(283) (34,976)
Cash and cash equivalents, beginning of period	9,075	57,317	
Cash and cash equivalents, end of period	\$8,792	\$22,341	
Supplemental disclosure of cash flow information:			
Interest paid	\$33,610	\$30,441	
Supplemental disclosure of noncash investing and financing activities:			
Conversion of units to shares of common stock	\$444	\$2,516	
Accrued construction in progress	\$7,126	\$6,818	
Interest capitalized	\$872	\$1,289	
Marked-to-market adjustment on derivative instruments	\$19,916	\$4,841	
Fair value adjustment on debt assumed	\$704	\$2,578	
Debt assumed	\$18,293	\$30,290	
See accompanying notes to consolidated financial statements.			

MAA

Notes to Condensed Consolidated Financial Statements

June 30, 2013 and 2012

(Unaudited)

1. Consolidation and Basis of Presentation and Significant Accounting Policies

Consolidation and Basis of Presentation

Mid-America Apartment Communities, Inc., or we, or our, or MAA, is a self-administered real estate investment trust, or REIT, that owns, acquires, renovates, develops and manages apartment communities in the Sunbelt region of the United States. As of June 30, 2013, we owned or owned interests in a total of 164 multifamily apartment communities comprising 49,113 apartments located in 13 states including four communities comprising 1,156 apartments owned through our joint venture, Mid-America Multifamily Fund II, LLC. We also had two development communities under construction totaling 564 units as of June 30, 2013. A total of 96 units for the development projects were completed as of June 30, 2013, and therefore have been included in the totals above. Total expected costs for the development projects are \$73.8 million, of which \$37.8 million has been incurred through June 30, 2013. We expect to complete construction on one of the projects by the fourth quarter of 2013 and the other by the fourth quarter of 2014. Four of our properties include retail components with approximately 107,000 square feet of gross leasable area.

On June 3, 2013, we entered into an agreement and plan of merger with Colonial Properties Trust, or Colonial, a Birmingham, Alabama-based REIT operating primarily in the multifamily apartment sector, in which we will merge with Colonial in a stock-for-stock transaction. We expect the merger to be completed during the third quarter of 2013. The combined company will operate under the name "MAA" and will be run by our existing management team.

The accompanying unaudited condensed consolidated financial statements have been prepared by our management in accordance with United States generally accepted accounting principles, or GAAP, for interim financial information and applicable rules and regulations of the Securities and Exchange Commission, or the SEC, and our accounting policies as set forth in our December 31, 2012 annual consolidated financial statements. The consolidated financial statements presented herein include the accounts of MAA, Mid-America Apartments, L.P, or the Operating Partnership, and all other subsidiaries in which MAA has a controlling financial interest. MAA owns approximately 96% to 100% of all consolidated subsidiaries. In our opinion, all adjustments necessary for a fair presentation of the condensed consolidated financial statements have been included, and all such adjustments were of a normal recurring nature. All significant intercompany accounts and transactions have been eliminated in consolidation. The results of operations for the three- and six-month periods ended June 30, 2013 are not necessarily indicative of the results to be expected for the full year. These financial statements should be read in conjunction with our audited financial statements and notes thereto included in our Annual Report on Form 10-K filed with the SEC on February 22, 2013. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the dates of the financial statements and the amounts of revenues and expenses during the reporting periods. Actual amounts realized or paid could differ from those estimates.

MAA invests in entities which may qualify as variable interest entities, or VIE. A VIE is a legal entity in which the equity investors lack sufficient equity at risk for the entity to finance its activities without additional subordinated financial support or, as a group, the holders of the equity investment at risk lack the power to direct the activities of a legal entity as well as the obligation to absorb its expected losses or the right to receive its expected residual returns. MAA consolidates all VIEs for which it is the primary beneficiary and uses the equity method to account for investments that qualify as VIEs but for which we are not the primary beneficiary. In determining whether we are the

primary beneficiary of a VIE, we consider qualitative and quantitative factors, including but not limited to, those activities that most significantly impact the VIE's economic performance and which party controls such activities.

MAA uses the equity method of accounting for its investments in entities for which we exercise significant influence, but do not have the ability to exercise control. These entities are not variable interest entities. The factors considered in determining that MAA does not have the ability to exercise control include ownership of voting interests and participatory rights of investors.

Earnings per Common Share

Basic earnings per share is computed by dividing net income attributable to common shareholders by the weighted average number of shares outstanding during the period. All outstanding unvested restricted share awards contain rights to non-forfeitable dividends and participate in undistributed earnings with common shareholders and, accordingly, are considered participating securities that are included in the two-class method of computing basic earnings per share. Both the unvested restricted shares and other potentially dilutive common shares, and the related impact to earnings, are considered when calculating earnings per share on a diluted basis with our diluted earnings per share being the more dilutive of the treasury stock or two-class methods. Operating partnership units are included in dilutive earnings per share calculations when they are dilutive to earnings per share. For the three- and six-month periods ended June 30, 2013 and 2012, our basic earnings per share is computed using the two-class method, and our diluted earnings per share is computed using the more dilutive of the treasury stock method or two-class method:

7

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(dollars and shares in thousands, except per share amounts)	Three months ended		Six months ended	
	June 30, 2013	2012	June 30, 2013	2012
Shares Outstanding				
Weighted average common shares - basic	42,690	40,983	42,523	40,243
Weighted average partnership units outstanding	—	(1)	(1)	1,711
Effect of unvested shares assumed	—	(1)	60	84
Weighted average common shares - diluted	42,690	41,028	44,294	42,225
Calculation of Earnings per Share - basic				
Income from continuing operations	\$17,004	\$15,228	\$38,104	\$29,679
Income from continuing operations attributable to noncontrolling interests	(613)	(665)	(1,409)	(1,327)
Income from continuing operations allocated to unvested restricted shares	(15)	(13)	(34)	(28)
Income from continuing operations available for common shareholders, adjusted	\$16,376	\$14,550	\$36,661	\$28,324
Income from discontinued operations	\$44,024	\$14,244	\$44,929	\$24,861
Income from discontinued operations attributable to noncontrolling interest	(1,326)	(647)	(1,355)	(1,163)
Income from discontinued operations allocated to unvested restricted shares	(39)	(12)	(40)	(23)
Income from discontinued operations available for common shareholders, adjusted	\$42,659	\$13,585	\$43,534	\$23,675
Weighted average common shares - basic	42,690	40,983	42,523	40,243
Earnings per share - basic	\$1.38	\$0.69	\$1.88	\$1.29
Calculation of Earnings per Share - diluted				
Income from continuing operations	\$17,004	\$15,228	\$38,104	\$29,679
Income from continuing operations attributable to noncontrolling interests	(653) ⁽¹⁾	(665) ⁽¹⁾	—	—
Income from continuing operations allocated to unvested restricted shares	(15) ⁽¹⁾	—	—	—
Income from continuing operations available for common shareholders, adjusted	\$16,336	\$14,563	\$38,104	\$29,679
Income from discontinued operations	\$44,024	\$14,244	\$44,929	\$24,861
Income from discontinued operations attributable to noncontrolling interest	(1,692) ⁽¹⁾	(647) ⁽¹⁾	—	—
Income from discontinued operations allocated to unvested restricted shares	(38) ⁽¹⁾	—	—	—
Income from discontinued operations available for common shareholders, adjusted	\$42,294	\$13,597	\$44,929	\$24,861
Weighted average common shares - diluted	42,690	41,028	44,294	42,225
Earnings per share - diluted	\$1.37	\$0.69	\$1.87	\$1.29

(1) Operating partnership units, unvested shares assumed, and the related income with each are not included in dilutive earnings per share calculations as they were not dilutive.

2. Segment Information

As of June 30, 2013, we owned or had an ownership interest in 164 multifamily apartment communities in 13 different states from which we derived all significant sources of earnings and operating cash flows. Senior management evaluates performance and determines resource allocations by reviewing apartment communities individually and in the following reportable operating segments:

• Large market same store communities are generally communities:

in markets with a population of at least one million and at least 1% of the total public multifamily REIT units; and that we have owned and have been stabilized for at least a full 12 months and have not been classified as held for sale.

• Secondary market same store communities are generally communities:

in markets with populations of more than one million but less than 1% of the total public multifamily REIT units or in markets with a population of less than one million; and

that we have owned and have been stabilized for at least a full 12 months and have not been classified as held for sale.

Non same store communities and other includes recent acquisitions, communities in development or lease-up and communities that have been identified for disposition. Also included in non same store communities are non multifamily activities, which represent less than 1% of our portfolio.

On the first day of each calendar year, we determine the composition of our same store operating segments for that year as well as adjusting the previous year, which allows us to evaluate full period-over-period operating comparisons. Properties in development or lease-up will be added to the same store portfolio on the first day of the calendar year after they have been owned and stabilized for at least a full 12 months. Communities are considered stabilized after achieving 90% occupancy for 90 days. Communities that have been identified for disposition are excluded from our same store portfolio. We utilize net operating income, or NOI, in evaluating the performance of the segments. Total NOI represents total property revenues less total property operating expenses, excluding depreciation and amortization, for all properties held during the period regardless of their status as held for sale. We believe NOI is a helpful tool in evaluating the operating performance of our segments because it measures the core operations of property performance by excluding corporate level expenses and other items not related to property operating performance.

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Revenues and NOI for each reportable segment for the three- and six-month periods ended June 30, 2013 and 2012 were as follows (dollars in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2013	2012	2013	2012
Revenues				
Large Market Same Store	\$63,720	\$60,485	\$126,423	\$119,739
Secondary Market Same Store	51,964	50,318	103,306	99,965
Non-Same Store and Other	18,286	7,996	34,308	12,133
Total property revenues	133,970	118,799	264,037	231,837
Management fee income	142	209	319	478
Total operating revenues	\$134,112	\$119,008	\$264,356	\$232,315
NOI				
Large Market Same Store	\$37,793	\$35,376	\$75,548	\$69,975
Secondary Market Same Store	31,149	29,981	62,198	59,293
Non-Same Store and Other	12,722	8,037	24,331	13,642
Total NOI	81,664	73,394	162,077	142,910
Discontinued operations NOI included above	(1,446)	(3,319)	(3,189)	(6,775)
Management fee income	142	209	319	478
Depreciation and amortization	(32,730)	(30,246)	(65,406)	(59,228)
Acquisition expense	(489)	(865)	(499)	(231)
Property management expense	(5,446)	(5,570)	(10,777)	(11,024)
General and administrative expense	(3,389)	(3,462)	(6,628)	(6,909)
Merger related expenses	(5,737)	—	(5,737)	—
Interest and other non-property income	23	112	70	254
Interest expense	(15,271)	(14,073)	(30,906)	(28,058)
(Loss) gain on debt extinguishment	—	(15)	(169)	5
Amortization of deferred financing costs	(803)	(869)	(1,607)	(1,640)
Net casualty gain (loss) after insurance and other settlement proceeds	439	2	455	(2)
Loss on sale of non-depreciable assets	—	(3)	—	(3)
Gain (loss) from real estate joint ventures	47	(67)	101	(98)
Discontinued operations	44,024	14,244	44,929	24,861
Net income attributable to noncontrolling interests	(1,939)	(1,312)	(2,764)	(2,490)
Net income attributable to MAA	\$59,089	\$28,160	\$80,269	\$52,050

Assets for each reportable segment as of June 30, 2013 and December 31, 2012, were as follows (dollars in thousands):

	June 30, 2013	December 31, 2012
Assets		
Large Market Same Store	\$1,272,055	\$1,108,827
Secondary Market Same Store	809,478	654,315
Non-Same Store and Other	692,655	949,398
Corporate assets	60,029	38,528
Total assets	\$2,834,217	\$2,751,068

3. Equity

Total equity and its components for the six-month periods ended June 30, 2013, and 2012 were as follows (dollars in thousands, except per share and per unit data):

	Mid-America Apartment Communities, Inc. Shareholders					
	Common Stock Amount	Additional Paid-In Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interest	Total Equity
EQUITY BALANCE DECEMBER 31, 2012	\$ 422	\$ 1,542,999	\$ (603,315)	\$ (26,054)	\$ 31,058	\$ 945,110
Net income			80,269		2,764	83,033
Other comprehensive income - derivative instruments (cash flow hedges)				19,718	681	20,399
Issuance and registration of common shares	4	24,965				24,969
Shares repurchased and retired	—	(673)				(673)
Shares issued in exchange for units	1	442			(443)	—
Redeemable stock fair market value			(431)			(431)
Adjustment for noncontrolling interest ownership in operating partnership		186			(186)	—
Amortization of unearned compensation		1,171				1,171
Dividends on common stock (\$1.3900 per share)			(59,407)		—	(59,407)
Dividends on noncontrolling interest units (\$1.3900 per unit)					(2,374)	(2,374)
EQUITY BALANCE JUNE 30, 2013	\$ 427	\$ 1,569,090	\$ (582,884)	\$ (6,336)	\$ 31,500	\$ 1,011,797

	Mid-America Apartment Communities, Inc. Shareholders					
	Common Stock Amount	Additional Paid-In Capital	Accumulated Distributions in Excess of Net Income	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interest	Total Equity
EQUITY BALANCE DECEMBER 31, 2011	\$ 389	\$ 1,375,623	\$ (621,833)	\$ (35,848)	\$ 25,131	\$ 743,462
Net income			52,050		2,490	54,540
Other comprehensive income - derivative instruments (cash flow hedges)				4,957	242	5,199
Issuance and registration of common shares	20	120,130				120,150
Shares repurchased and retired	—	(1,640)				(1,640)

Shares issued in exchange for units 1 2,515