Vaughan Foods, Inc. Form 10-Q November 15, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

DESCRIPTION DESCRIPTION PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_to

Commission file number 001-33446

# VAUGHAN FOODS, INC.

(Exact name of registrant as specified in its charter)

Oklahoma

(State or other jurisdiction of incorporation or organization)

73-1342046

(I.R.S. Employer Identification No.)

216 N.E. 12th Street, Moore, OK

(Address of principal executive offices)

73160

(Zip Code)

(405) 794-2530

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. Large accelerated filer o Accelerated filer o Smaller reporting company b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

Number of shares outstanding of the registrant s common stock, as of November 15, 2010: Class	Shares Outstanding					
Common Stock, \$0.001 par value per share	9,380,577					

# VAUGHAN FOODS, INC. Form 10-Q For the Quarterly Period Ended September 30, 2010 INDEX

#### PART I FINANCIAL INFORMATION

Item 1. Financial Statements	1
Consolidated Balance Sheets as of September 30, 2010 (unaudited), and December 31, 2009	2
<u>Unaudited Consolidated Statements of Operations for the Three Months and Nine Months Ended September 30, 2010 and 2009</u>	3
Consolidated Statements of Stockholders Equity for the Year Ended December 31, 2009 and Nine Months Ended September 30, 2010 (unaudited)	4
Unaudited Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2010 and 2009	5
Notes to Unaudited Consolidated Financial Statements	6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	16
Item 3. Quantitative and Qualitative Disclosures About Market Risk	20
Item 4. Controls and Procedures	20
PART II OTHER INFORMATION	
Item 1. Legal Proceedings	21
Item 1A. Risk Factors	21
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	22
Item 3. Defaults Upon Senior Secruties	22
Item 4. [Removed and Reserved]	22
Item 5. Other Information	22
Item 6. Exhibits	22
<u>SIGNATURES</u>	23
EXHIBIT INDEX	24

#### PART 1 FINANCIAL INFORMATION

#### ITEM 1 FINANCIAL STATEMENTS.

#### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders Vaughan Foods, Inc. and Subsidiary

We have reviewed the accompanying consolidated balance sheet of Vaughan Foods, Inc. and subsidiary (the Company) as of September 30, 2010, and the related consolidated statements of operations for the three-month and nine-month periods ended September 30, 2010 and 2009, and the consolidated statements of cash flows for the nine-month periods ended September 30, 2010 and 2009, and the consolidated statements of stockholders equity for the nine-month period ended September 30, 2010. These consolidated financial statements are the responsibility of the Company s management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board, the balance sheet of the Company as of December 31, 2009, and the related statement of stockholders equity for the year ended December 31, 2009, and the related statements of operations and cash flows for the year then ended (not presented herein); and in our report dated March 19, 2010, we expressed an unqualified opinion on those financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2009, and the accompanying statement of stockholders equity for the year ended December 31, 2009, are fairly stated, in all material respects, in relation to the financial statements from which they have been derived.

Oklahoma City, Oklahoma November 15, 2010

1

### Vaughan Foods, Inc. Consolidated Balance Sheets September 30, 2010 & December 31, 2009

	September 30, 2010			December 31, 2009			
		(unaudited)		_			
<u>Assets</u>		,					
Current assets: Cash and cash equivalents	\$		\$				
Cash receipts subject to account control agreement	Ψ	502,339	Ψ	523,454			
Accounts receivable, net of allowance for credit losses of \$56,375 at September		,,,,,,		0_0,101			
30, 2010 and \$106,375 at December 31, 2009		5,798,193		5,311,989			
Inventories		2,952,545		3,054,819			
Prepaid expenses and other assets		208,315		210,516			
Deferred tax assets		299,865		264,772			
Total current assets		9,761,257		9,365,550			
Restricted assets: Cash		E20 000		E29 000			
Investments		528,000 930,255		528,000 541,398			
invosimonio		300,233		J+1,030			
Total restricted assets		1,458,255		1,069,398			
		45 400 400		45 707 007			
Property and equipment, net		15,108,469		15,797,007			
Other assets:							
Loan origination fees, net of amortization		308,744		421,791			
Intangible assets		53,953		77,090			
Deferred tax assets, noncurrent		2,552,348		2,655,925			
		_					
Total other assets		2,915,045		3,154,806			
101.01 0000.0							
Total assets	\$	29,243,026	\$	29,386,761			
Liabilities and Stockholders Equity							
Current liabilities:							
Accounts payable	\$	7,015,431	\$	8,431,570			
Disbursements in transit		1,535,933		1,269,790			
Line of credit  Note payable to former owners of Allisons Gourmet Kitchens, LP		1,919,577 28,880		2,322,063 875,617			
Accrued liabilities		1,636,987		1,392,817			
Current portion of long-term debt		1,030,967		1,138,602			
Current portion of capital lease obligation		.,,		94,479			
•							
Total current liabilities		13,148,241		15,524,938			

Long term liabilities:			
Long-term debt, net of current portion	6,606,265		6,943,639
Note payable to former owners of Allisons Gourmet Kitchens, LP, net of current			
portion	811,867		
Deferred gain on sale of assets	16,712	43,607	
Total long-term liabilities	7,434,844		6,987,246
Stockholders equity:			
Common stock, \$0.001 par value; authorized 50,000,000 shares; 9,380,577			
shares issued and outstanding at September 30, 2010 and 4,623,077 shares			
issued and outstanding at December 31, 2009	9,381		4,623
Preferred stock, \$0.001 par value; authorized 5,000,000 shares; 0 shares issued and outstanding at Septmber 30, 2010 and December 31, 2009			
Paid in Capital	14,502,695		12,734,115
Retained Earnings (deficit)	(5,852,135)		(5,864,161)
Total stockholders equity	8,659,941		6,874,577
Total liabilities and stockholders equity	\$ 29,243,026	\$	29,386,761

The accompanying notes are an integral part of these consolidated financial statements.

# Vaughan Foods, Inc. Unaudited Consolidated Statements of Operations For the Three and Nine Months Ended September 30, 2010 and 2009

	Three Months Ended September 30,					Nine Months Ended September 30,						
		2010		2009		2010	2009					
	(unaudited)		(unaudited)			(unaudited)		(unaudited)				
Net sales Cost of sales	\$	23,286,922 21,512,987	\$	24,107,433 22,123,101	\$	71,208,551 63,923,231	\$	73,892,354 67,310,730				
Gross profit		1,773,935		1,984,332		7,285,320		6,581,624				
Selling, general and administrative expenses		2,145,875	_	2,067,191	_	6,543,488		6,551,704				
Operating income (loss)		(371,940)		(82,859)		741,832		29,920				
Interest expense Gain (loss) on sale of asset Interest income	_	(214,305) 8,965	_	(306,074) 8,965 2		(690,976) 29,654	_	(821,954) 15,044 112				
Other income and expense, net		(205,340)	_	(297,107)	_	(661,322)	_	(806,798)				
Net income (loss) before income taxes		(577,280)		(379,966)		80,510		(776,878)				
Income tax expense (benefit)		(212,541)		(161,923)		68,484		(310,436)				
Net income (loss)	\$	(364,739)	\$	(218,043)	\$	12,026	\$	(466,442)				
Weighted average shares outstanding Basic and diluted		9,380,577		4,623,077		8,439,533		4,623,077				
Net income (loss) per share Basic and diluted  The accompanying in	\$ notes	(0.04) are an integral p		(/			\$ nent	(0.10)				

# Vaughan Foods, Inc. Consolidated Statements of Stockholders Equity For the Year Ended December 31, 2009 and the Nine Months Ended September 30, 2010

	Commor	ock				Retained		Total	
	Shares issued	Amount			Paid in Capital		Earnings (Deficit)		ockholders Equity
Balance at January 1, 2009	4,623,077	\$	4,623	\$	12,571,302	\$	(5,363,934)	\$	7,211,991
Issuance of stock options in connection	1,020,077	Ψ	.,020	Ψ	, ,	Ψ	(0,000,001)	Ψ	7,211,001
with Equity Incentive Plan					88,352				88,352
Issuance of stock warrants in connection with refinancing revolving									
line of credit					74,461				74,461
Net (loss)							(500,227)		(500,227)
D. I.	4 000 077								

Balance at December 31, 2009

4,623,077&nb