

Edgar Filing: CNH GLOBAL N V - Form 6-K

CNH GLOBAL N V
Form 6-K
June 19, 2001

1

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER
PURSUANT TO RULE 13a-16 OR 15d-16 OF
THE SECURITIES EXCHANGE ACT OF 1934

FOR THE MONTH OF JUNE, 2001.

CNH GLOBAL N.V.

(TRANSLATION OF REGISTRANT'S NAME INTO ENGLISH)

WORLD TRADE CENTER
TOWER B, 10TH FLOOR
AMSTERDAM AIRPORT
THE NETHERLANDS

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

(Indicate by check mark whether the registrant files or will file
annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F X Form 40-F
 --- ---

(Indicate by check mark whether the registrant by furnishing the
information contained in this form is also thereby furnishing the information to
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of
1934.)

Yes No X
 --- ---

(If "Yes" is marked, indicate below the file number assigned to the
registrant in connection with Rule 12g3-2(b): 82- _____.)

2

CNH GLOBAL N.V.

Form 6-K for the month of June, 2001

List of Exhibits:

Edgar Filing: CNH GLOBAL N V - Form 6-K

- 1. Registrant's Summary North American Retail Unit Sales Activity For Selected Agricultural and Construction Equipment, During the Month of May and Cumulative for 5 Months, 2001, And Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of April 2001 Relative to Industry Results or Levels, Compared with Prior Year Periods

3

CNH [LOGO]

CNH Global N.V.

Summary North American Retail Unit Sales Activity
For Selected Agricultural and Construction Equipment,
During the Month of May and Cumulative for 5 Months, 2001,
And Indicators of North American Dealer Inventory Levels for
Selected Agricultural Equipment at the End of April 2001
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Equipment Manufacturers Institute ('EMI') and of the Canadian Farm and Industrial Equipment Institute ('CFIEI').

These industry data are based on unit sales as preliminarily reported by EMI and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the EMI and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market nor of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant Agricultural Flash report from EMI and CFIEI follow the table.

Edgar Filing: CNH GLOBAL N V - Form 6-K

CATEGORY	TOTAL NORTH AMERICAN INDUSTRY	CNH RELATIVE PERFORMANCE (ALL BRANDS)
RETAIL UNIT SALES: MONTH OF MAY 2001		
Agricultural Tractors: under 40 horsepower (2WD)	9.2	Up moderately more than the industry
40 to 100 horsepower (2WD)	8.9	Up in line with the industry
over 100 horsepower (2WD)	1.4	Up significantly more than the industry
4 wheel drive tractors	30.3	Up significantly more than the industry
Total tractors	8.8	Up moderately more than the industry
Combines	28.9	Up significantly more than the industry
Loader/backhoes	(32.1)	Down, moderately more than the industry
Skid Steer Loaders	(8.1)	Down low double digits
Total Heavy Construction Equipment	(18.4)	Down slightly more than the industry
RETAIL UNIT SALES: 5 MONTHS, 2001		
Agricultural Tractors: under 40 horsepower (2WD)	9.4	Up moderately more than the industry
40 to 100 horsepower (2WD)	9.0	Down low single digits
over 100 horsepower (2WD)	8.0	Down low single digits
4 wheel drive tractors	19.1	Up significantly more than the industry
Total tractors	9.3	Up equal to the industry
Combines	27.4	Up mid single digits
Loader/backhoes	(25.6)	Down moderately more than the industry
Skid Steer Loaders	(10.6)	Down, less than the industry, high single
Total Heavy Construction Equipment	(15.9)	Down in line with the industry

Edgar Filing: CNH GLOBAL N V - Form 6-K

DEALER INVENTORIES:
END OF APRIL 2001

Agricultural Tractors:		
under 40 horsepower (2WD)	9.0 months supply	More than 1 Month lower than the industry
40 to 100 horsepower (2WD)	6.5 months supply	More than 1 Month lower than the industry
over 100 horsepower (2WD)	4.4 months supply	About 1/2 Month lower than the industry
4 wheel drive tractors	3.8 months supply	1 Month lower than the industry
Total tractors	7.5 months supply	More than 1 Month lower than the industry

Combines	4.1 months supply	About 1 Month higher than the industry
----------	-------------------	--

Dated: June 18, 2001

5

MAY 2001 FLASH REPORT
U.S. UNIT RETAIL SALES
(REPORT RELEASED JUNE 12, 2001)

EQUIPMENT	May 2001	May 2000	% Chg.	Y-T-D 2001	Y-T-D 2000	% Chg.	April 2001 U.S. Field Inventory (*)
2 Wheel Drive							
Under 40 HP	12,459	11,440	8.90%	37,209	34,074	9.20%	63,541
40 & Under 100 HP	5,742	5,263	9.10%	21,172	19,378	9.30%	27,339
100 HP & Over	1,282	1,369	-6.40%	8,714	8,275	5.30%	5,689
Total	19,483	18,072	7.80%	67,095	61,727	8.70%	96,569
4 Wheel Drive							
Total Farm Wheel Tractors	19,782	18,308	8.10%	68,889	63,198	9.00%	97,547
Combines (Self- Propelled)	447	332	34.60%	1,822	1,366	33.40%	1,910

[Graphic data included at this point in the Flash Report has been omitted due to the inability of it being reproduced in the Edgarization process. Such data is available from the Equipment Manufacturers Institute.]

Edgar Filing: CNH GLOBAL N V - Form 6-K

Published monthly, the EMI Agriculture Flash Report compares monthly data from the current and past year of the U.S. unit retail sales of two and four wheel drive tractors and self-propelled combines. Data shown on the report are estimates which are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. Data presented in the report represents most, but not all, of the manufacturers in each product category being sold at retail in the 50 states and the District of Columbia.

6

Note: Ag Flash Report is updated every 15th of the month.

For further information, please contact Jeanine Conwell, EMI Director of Statistics or Mary Matimore, EMI Statistical Assistant.

Equipment Manufacturers Institute
10 S. Riverside Plaza, Chicago, IL 60606-3710
Phone: 312-321-1470 Fax: 312-321-1480
E-mail: emi@emi.org

Copyright 2001 by the Equipment Manufacturers Institute. All rights reserved.

7

CFIEI Industry News

Page 1 of 2

CFIEI Canadian Farm and Industrial Equipment Institute
Institut canadien de l'equipemnet agricole et industriel
The Canadian Equipment Council of EMI (Progress Through Excellence)

MAY 2001 FLASH REPORT
CANADA REPORT - RETAIL SALES IN UNITS
(Report released June 13, 2001)

The Canadian Farm & Industrial Equipment Institute, Burlington, Ontario today announced retail sales of farm tractors and combine harvesters in Canada for the month.

These data are based on unit sales reported by CFIEI member companies. This report includes most, but not all of the machines and implements sold in each of these categories. These data are subject to revision from time to time and caution should be maintained when using the data for any purpose.

	MAY			MAY YEAR-TO-DATE			APRIL	
	2001	2000	% CHG.	2001	2000	% CHG.	2001 CANADIAN (FIELD) INVENTORY	2000 CANADIAN (FIELD) INVENTO

EQUIPMENT	2001	2000	% CHG.	2001	2000	% CHG.	3,842	2,874

2 WHEEL TRACTORS								

UNDER 40 HP	626	538	16.4%	1,809	1,596	13.3%	3,842	2,874

Edgar Filing: CNH GLOBAL N V - Form 6-K

40 & UNDER								
100 HP	742	692	7.2%	2,559	2,400	6.6%	3,740	3,726
100 HP & OVER	417	307	35.8%	1,542	1,218	26.6%	1,446	1,304
TOTAL	1,785	1,537	16.1%	5,910	5,214	13.3%	9,028	7,904
4 WD TRACTORS	84	58	44.8%	306	292	4.8%	205	166
TOTAL FARM								
WHEEL TRACTORS	1,869	1,595	17.2%	6,216	5,506	12.9%	9,233	8,070
COMBINES (SELF-PROPELLED)	35	42	-16.7%	225	241	-6.6%	547	603

8

CFIEI Industry News

Page 2 of 2

CANADIAN FARM & INDUSTRIAL EQUIPMENT INSTITUTE
 3350 South Service Road, Garden Level
 Burlington, Ontario, Canada, L7N 3M6
 Phone: 905-632-8483 (*) Fax: 905-632-7138
 E-Mail: info@cfiei.ca

Copyright (C) 2001 Canadian Farm & Industrial Equipment Institute.
 All rights reserved.

Send mail to webmaster with questions or comments about this website.

LAST MODIFIED: JUNE 18, 2001

9

SIGNATURES

PURSUANT TO THE REQUIREMENTS OF THE SECURITIES EXCHANGE ACT OF 1934,
 THE REGISTRANT HAS DULY CAUSED THIS REPORT TO BE SIGNED ON ITS BEHALF BY THE
 UNDERSIGNED, THEREUNTO DULY AUTHORIZED.

CNH Global N.V.

By: /s/ Debra E. Kuper

 Debra E. Kuper
 Assistant Secretary

June 19, 2001