

CENTEX CORP
Form 10-K
June 03, 2003

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-K

JOINT ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Fiscal Year Ended March 31, 2003

Commission File No. 1-6776
CENTEX CORPORATION

(Exact name of registrant as specified in its charter)

Nevada

(State of incorporation)

75-0778259

(I.R.S. Employer Identification No.)

2728 N. Harwood, Dallas, Texas 75201

(Address of principal executive office, including zip code)

(214) 981-5000

(Registrant's telephone number)

Commission File Nos. 1-9624 and 1-9625, respectively
3333 HOLDING CORPORATION and
CENTEX DEVELOPMENT COMPANY, L.P.

(Exact name of registrants as specified in their charters)

Nevada and Delaware, respectively

(States of incorporation or organization)

75-2178860 and 75-2168471, respectively

(I.R.S. Employer Identification Nos.)

2728 N. Harwood, Dallas, Texas 75201

(Address of principal executive office, including zip code)

(214) 981-6770

(Registrants' telephone number)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered	Title of each class	Name of each exchange on which registered
Centex Corporation Common Stock (\$0.25 par value)	New York Stock Exchange London Stock Exchange	3333 Holding Corporation Common Stock (\$0.01 par value)	New York Stock Exchange London Stock Exchange
		Centex Development Company, L.P. Warrants to Purchase Class B Units of Limited Partnership Interest Expiring November 30, 2007	New York Stock Exchange London Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether each registrant: (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that each such registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [] .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrants' knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. []

Indicate by check mark whether the registrants are an accelerated filer (as defined in Rule 12b-2 of the Act). Yes [X] No [] .

On September 30, 2002 (the last business day of the registrants' most recently completed second fiscal quarter), the aggregate market value of the tandem traded Centex Corporation common stock, 3333 Holding Corporation common stock and Centex Development Company, L.P. warrants to purchase Class B units of limited partnership interest held by non-affiliates of the registrants was \$2.68 billion based upon the last

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sale price reported for such date on the New York Stock Exchange. For purposes of determining this amount only, registrants have defined affiliates as the executive officers and directors of Centex Corporation.

Indicate the number of shares of each of the registrants' classes of common stock (or other similar equity securities) outstanding as of the close of business on May 15, 2003:

Centex Corporation	Common Stock	62,251,136 shares
3333 Holding Corporation	Common Stock	1,000 shares
Centex Development Company, L.P.	Class A Units of Limited Partnership Interest	32,260 units
Centex Development Company, L.P.	Class C Units of Limited Partnership Interest	208,330 units

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the following documents are incorporated by reference in Parts A.III and B.III of this Report:

(a) Proxy statements for the annual meetings of stockholders of Centex Corporation and 3333 Holding Corporation to be held on July 17, 2003.

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JOINT ANNUAL REPORT ON
FORM 10-K
FOR THE FISCAL YEAR ENDED MARCH 31, 2003
CENTEX CORPORATION AND SUBSIDIARIES
AND
3333 HOLDING CORPORATION AND SUBSIDIARY
AND CENTEX DEVELOPMENT COMPANY, L.P. AND SUBSIDIARIES
JOINT EXPLANATORY STATEMENT

On November 30, 1987, Centex Corporation distributed as a dividend to its stockholders, through a nominee, all of the 1,000 issued and outstanding shares of common stock of 3333 Holding Corporation and 900 warrants to purchase Class B Units of limited partnership interest in Centex Development Company, L.P. Pursuant to an agreement with the nominee, the nominee is the record holder of the 3333 Holding Corporation common stock and warrants to purchase Class B Units of Centex Development Company on behalf of and for the benefit of persons who are from time to time the holders of the Centex Corporation common stock. Each Centex Corporation stockholder owns a beneficial interest in that portion of the common stock of 3333 Holding Corporation and the warrants to purchase Class B Units of Centex Development Company that the total number of shares of Centex Corporation common stock held by such stockholder bears to the total number of shares of Centex Corporation common stock outstanding from time to time. This beneficial interest is not represented by a separate certificate or receipt. Instead, each stockholder's beneficial interest in such pro rata portion of the shares of 3333 Holding Corporation common stock and the Centex Development Company warrants is represented by the certificate or certificates evidencing his Centex Corporation common stock and is currently tradable only in tandem with, and as a part of, each stockholder's Centex Corporation common stock. The tandem securities are listed and traded on the New York Stock Exchange and the London Stock Exchange and are registered with the Securities and Exchange Commission separately under Section 12(b) of the Securities Exchange Act of 1934, or the Exchange Act. 3333 Holding Corporation and Centex Development Company were each organized in 1987 in connection with the distribution described above. 3333 Development Corporation, a wholly-owned subsidiary of 3333 Holding Corporation, holds a 1% interest in, and is the sole general partner of, Centex Development Company. Centex Corporation indirectly owns 100% of the Class A Units and 100% of the Class C Units of the limited partnership interest in Centex Development Company. These units are collectively convertible into 20% of the Class B Units of the limited partnership in Centex Development Company. Please refer to the ownership chart on page 3.

At present, Centex Corporation, 3333 Holding Corporation and Centex Development Company have elected to satisfy their respective periodic reporting obligations under the Exchange Act by preparing and filing joint periodic reports. **Part A** of this Annual Report on Form 10-K for the fiscal year ended March 31, 2003, or fiscal 2003, relates to Centex Corporation and its subsidiaries. **Part B** of this Report relates to 3333 Holding and its subsidiary, 3333 Development Corporation and to Centex Development Company and its subsidiaries.

You should read this Report together with the proxy statements of Centex Corporation and 3333 Holding Corporation for their respective 2003 annual meetings of stockholders, the Annual Report to Stockholders of Centex Corporation for fiscal 2003 and the Annual Report to Stockholders of 3333 Holding Corporation and Centex Development Company for fiscal 2003. For a complete understanding of the tandem-traded securities, you should read both **Part A** and **Part B** of this Report.

We include information concerning the earnings and financial condition of the three companies, on an aggregate basis, in Note (G), Centex Development Company, L.P., of the Notes to Consolidated Financial Statements of Centex Corporation and subsidiaries on pages 84-85 of this Report.

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For a description of this ownership chart, please see the Joint Explanatory Statement on the previous page.

OWNERSHIP CHART

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PART A.

CENTEX CORPORATION AND SUBSIDIARIES

PREFATORY STATEMENT

Part A of this Report (pages 6 through 106) includes information relating to Centex Corporation and its subsidiaries, SEC File No. 1-6776. See Joint Explanatory Statement on page 2 of this Report. *Part B* of this Report (pages 107 through 174) includes information relating separately to 3333 Holding Corporation and its subsidiary, to 3333 Development Corporation and to Centex Development Company, L.P. and subsidiaries.

PART I

ITEM 1. BUSINESS

General Development of Business

Centex Corporation is a Nevada corporation. Our common stock, par value \$.25 per share, began trading publicly in 1969. Our common stock is traded on the New York Stock Exchange, or the NYSE, and the London Stock Exchange. As of May 15, 2003, 62,251,136 shares of our common stock were outstanding. Any reference herein to we, us or our includes Centex Corporation and its subsidiary companies.

Since our founding in 1950 as a Dallas, Texas-based residential construction company, we have evolved into a multi-industry company. Our subsidiary companies operate in five principal business segments: Home Building, Financial Services, Construction Products, Construction Services and Investment Real Estate. We provide a brief overview of each segment below, and we provide a more detailed discussion of each segment later in this section.

Our Home Building operations currently involve the purchase and development of land or lots and the construction and sale of single-family homes, townhomes and low-rise condominiums. We have participated in the conventional homebuilding business since 1950. Home Building internally tracks its performance compared to the last reported twelve months of revenues for its competitors. Based on Home Building's comparisons, we believe that it ranked as the nation's fourth largest homebuilder at March 31, 2003.

Our Financial Services operations primarily are engaged in the residential mortgage banking business, as well as in other financial services that are in large part related to the residential mortgage market. These operations include mortgage origination, servicing and other related services for purchasers of homes sold by our Home Building operations and other homebuilders, as well as sub-prime home equity lending and the sale of title insurance and various other insurance coverages. We have been in the mortgage banking business since 1973.

Our Construction Products operations involve the manufacture, production, distribution and sale of cement, gypsum wallboard, recycled paperboard, aggregates and readymix concrete. Our involvement in the construction products business started in 1963 when we began construction of our first cement plant. During the quarter ended June 30, 1994, our construction products subsidiary, Centex Construction

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Products, Inc., completed an initial public offering of 51% of its stock and began trading on the NYSE under the symbol CXP. Primarily as a result of Construction Products' repurchase of its own stock, our ownership has increased to 65.1% as of March 31, 2003. Accordingly, we have consolidated Construction Products' financial statements with our financial statements for the years ended March 31, 2003, 2002 and 2001, or fiscal 2003, 2002 and 2001.

Our Construction Services operations involve the construction of buildings for both private and government interests, including office, commercial and industrial buildings, hospitals, hotels, correctional facilities, educational institutions, museums, libraries, airport facilities and sports facilities. We entered the Construction Services business in 1966 by acquiring a Dallas-based contractor that had been in business since 1936. We also acquired significant construction companies in 1978, 1982, 1987 and 1990.

Our Investment Real Estate operations involve the acquisition, development and sale of land, primarily for industrial, office, multi-family, retail, residential and mixed-use projects. Through our investment in Centex Development Company, the operations also include the International Home Building business located in the United Kingdom.

In fiscal 1988, we established Centex Development Company. Please refer to *Part B* of this Report for a discussion of the business of Centex Development Company.

Financial Information about Industry Segments

Note (J), *Business Segments*, of the Notes to Consolidated Financial Statements of Centex Corporation and subsidiaries on pages 88-91 of this Report contains additional information about our business segments for fiscal 2003, 2002 and 2001.

Narrative Description of Business

HOME BUILDING

Our conventional homebuilding subsidiary, Centex Homes, purchases and develops land or lots and constructs and sells single-family homes, townhomes and low-rise condominiums. Centex Homes is the only company to rank among the nation's top 10 homebuilders for each of the past 35 years according to *Professional Builder* magazine. Centex Homes sells to both first-time and move-up buyers. In fiscal 2003, over 81% of the homes we sold were single-family detached homes, and the remainder were townhomes and low-rise condominiums.

Markets

Centex Homes follows a strategy of reducing exposure to local market volatility by diversifying operations across geographically and economically diverse markets. As of March 31, 2003, Centex Homes was building in 92 market areas, including Washington, D.C., and in 26 states. The markets are listed below by geographic areas.

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Region	States	Markets	
Mid-Atlantic	Maryland	Baltimore	
	New Jersey	Atlantic/Cape May Middlesex/Hunterdon/Sommerset Monmouth/Ocean Trenton	
	North Carolina	Charlotte/Gastonia/Rock Hill Greensboro/Winston Salem/High Point Raleigh/Durham/Chapel Hill Wilmington	
	Pennsylvania	Philadelphia Pittsburgh	
	South Carolina	Charleston/North Charleston Hilton Head Myrtle Beach	
	Virginia	Norfolk/Virginia Beach/Newport Richmond/Petersburg Washington, D.C.	
	Midwest	Colorado	Boulder/Longmont Denver Eagle Fort Collins/Loveland Greeley
		Indiana	Indianapolis Fort Wayne
		Illinois	Chicago
		Kentucky	Louisville
Michigan		Ann Arbor Detroit Grand Rapids/Muskegon/Holland Kalamazoo/Battle Creek	
Minnesota		Minneapolis/St. Paul Rochester	
Missouri		St. Louis	
Ohio		Akron Canton/Massillon Cincinnati Cleveland/Lorain/Elyria Columbus Dayton/Springfield Mansfield Steubenville/Weirton Toledo Youngstown/Warren	
Utah		Salt Lake City	

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Region	States	Markets		
Southwest	Arizona	Phoenix/Mesa		
	Nevada	Las Vegas		
	New Mexico	Albuquerque Santa Fe		
	Texas	Austin/San Marcos		
		Brazoria		
		Dallas		
		Ft. Worth/Arlington		
		Galveston/Texas City		
		Houston		
		Killeen/Temple		
		San Antonio		
		Southeast	Florida	Daytona Beach
				Ft. Lauderdale
Ft. Myers/Cape Coral				
Ft. Pierce/St. Lucie				
Ft. Walton Beach				
Jacksonville				
Lakeland/Winter Haven				
Naples				
Orlando				
Punta Gorda				
Sarasota/Bradenton				
Tampa/St. Petersburg/Clearwater				
West Palm Beach/Boca Raton				
Georgia	Atlanta			
South Carolina	Columbia			
Greenville/Spartanburg/Anderson				
Tennessee	Nashville			
West Coast	California	Bakersfield		
		Fresno		
		Kings County		
		Los Angeles/Long Beach		
		Oakland		
		Orange County		
		Riverside/San Bernardino		
		Sacramento		
		San Diego		
		San Jose		
		San Luis Obispo		
		Visalia/Tulare/Porterville		
		Yolo		
	Hawaii	Hawaii		
	Nevada	Reno		
	Oregon	Eugene		
	Washington	Portland/Vancouver		
		Seattle/Bellevue/Everett		
		Tacoma		

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In fiscal 2003, Centex Homes closed 26,427 homes, including first-time, move-up and, in some markets, custom homes, ranging in price from approximately \$57,000 to about \$1.6 million. The average sale price in fiscal 2003 was \$220,183.

Our practice has been to acquire land, build homes on the land and sell the homes within 24 to 36 months from the date of land acquisition. Generally, this involves acquiring land that is properly zoned and is either ready for development or, to some degree, already developed. The purchase of finished lots generally allows us to shorten the lead time to commence construction and reduces the risk of unforeseen improvement costs and volatile market conditions. We have acquired a substantial amount of finished and partially improved lots and land through option agreements that we exercise over specified time periods or, in certain cases, as the lots are needed. At March 31, 2003, Centex Homes owned approximately 60,000 lots and had rights to purchase approximately 71,000 lots. In addition, Centex Homes enters into joint ventures for land acquisition, development and other activities. Centex Homes holds less than a majority interest in these joint ventures, therefore we do not consolidate these joint ventures in our financial statements.

Our growth strategy for Centex Homes has been focused primarily on internally generated, organic growth opportunities through land acquisition and development in existing business units. As a secondary driver, we have also grown the business through the acquisition of other homebuilding companies. Since April 1998 we have acquired homebuilding operations of the following companies:

Company	Date Acquired	Description
Wayne Homes	April 1998	Builds single-family homes in the on-your-lot market segment.
Teal Homes	May 1998	Builds single-family homes for the first-time and move-up buyer in the Richmond, Virginia area.
Calton Homes	December 1998	Builds single-family homes for the first-time and move-up buyer in New Jersey.
Real Homes	September 1999	Builds single-family homes for the first-time and move-up buyer in the Las Vegas, Nevada area.
Selective Group	March 2001	Builds single-family homes for the first-time and move-up buyer in the Detroit, Michigan area.
CityHomes	March 2001	Builds upscale urban townhomes and condominiums in the Dallas, Texas area.
Jones Company	January 2003	Builds single-family homes for the first-time and move-up buyer in the St. Louis, Missouri and Indianapolis, Indiana areas.

In addition, in July 1999, we acquired substantially all of the land and other operating assets for the construction of single-family homes, townhomes and duplexes from Sundance Homes, a suburban Chicago homebuilder. Sundance Homes retained its name and continues to operate in other markets in which we do not compete.

The table below summarizes by geographic area Centex Homes home closings, sales (orders) backlog and sales (orders) for the five most recent fiscal years. Some of the prior year balances have been reclassified to be consistent with the fiscal 2003 presentation.

Table of Contents**Closings (in units):***For the Years Ended March 31,*

	2003	2002	2001	2000	1999
Mid-Atlantic	4,501	3,877	3,395	3,058	2,332
Southeast	4,851	4,440	4,137	4,142	3,559
Midwest	4,695	3,688	3,296	3,089	2,062
Southwest	8,157	6,910	5,661	4,923	3,779
West Coast	4,223	4,045	4,170	3,692	3,060
	26,427	22,960	20,659	18,904	14,792
Average Sales Price (in 000 s)	\$ 220	\$ 214	\$ 206	\$ 192	\$ 186

Sales (Orders) Backlog, at the end of the period (in units):*For the Years Ended March 31,*

	2003	2002	2001	2000	1999
Mid-Atlantic	2,148	1,503	1,365	1,210	1,061
Southeast	2,713	2,315	1,936	1,891	1,831
Midwest	2,920	2,093	2,037	1,628	1,355
Southwest	2,258	2,361	2,546	1,861	1,624
West Coast	2,011	1,099	1,381	989	921
	12,050	9,371	9,265	7,579	6,792

Sales (Orders) (in units):*For the Years Ended March 31,*

	2003	2002	2001	2000	1999
Mid-Atlantic	5,146	3,936	3,550	3,207	2,464
Southeast	5,249	4,819	4,182	4,202	3,952
Midwest	5,087	3,744	3,572	3,207	2,515
Southwest	8,054	6,725	6,325	5,031	4,010
West Coast	5,132	3,763	4,562	3,760	2,990
	28,668	22,987	22,191	19,407	15,931

We define backlog units as units that have been sold, as indicated by a signed contract, but not closed. Substantially all of these orders are expected to be filled during fiscal year 2004.

Competition and Other Factors

The conventional homebuilding industry is essentially a local business and is highly competitive. We compete in each of Centex Homes market areas with numerous other homebuilders, including national, regional and local builders. Centex Homes top six competitors based on revenues for their most recent year-end are as follows: Beazer Homes, D. R. Horton, Inc., KB Homes, Lennar Corporation, Pulte and Ryland. Centex Homes operations accounted for approximately 1.6% of the total for-sale housing starts in the United States for the twelve months ended March 31, 2003. The main competitive factors affecting

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Centex Homes' operations are location, price, availability of mortgage financing for customers, construction costs, design and quality of homes, customer service, marketing expertise, availability of land, price of land and reputation. We believe that Centex Homes competes effectively by maintaining geographic diversity, being responsive to the specific demands of each market and managing the operations at a local level.

The homebuilding industry is cyclical and is particularly affected by changes in national and local economic conditions, job growth, long-term and short-term interest rates, consumer confidence, governmental policies, zoning restrictions and, to a lesser extent, changes in property taxes, energy costs, federal income tax laws, federal mortgage financing programs and various demographic factors. The political and economic environments affect both the demand for housing constructed and the subsequent cost of financing. Unexpected climatic conditions, such as unusually heavy or prolonged rain or snow, may affect operations in certain areas.

The homebuilding industry is subject to extensive and complex regulations. Centex Homes and its subcontractors must comply with various federal, state and local laws and regulations, including worker health and safety, zoning, building standards, advertising, consumer credit rules and regulations and the extensive and changing federal, state and local laws, regulations and ordinances governing the protection of the environment, including the protection of endangered species. Centex Homes is also subject to other rules and regulations in connection with its manufacturing and sales activities, including requirements as to incorporated building materials and building designs. All of these regulatory requirements are applicable to all homebuilding companies, and, to date, compliance with these requirements has not had a material impact on us. We believe that Centex Homes is in material compliance with these requirements.

We purchase materials, services and land from numerous sources and believe that we can deal effectively with the problems we may experience relating to the supply or availability of materials, services and land.

FINANCIAL SERVICES

Our Financial Services operations primarily are engaged in the residential mortgage banking business, as well as in other financial services that are in large part related to the residential mortgage market. These operations include mortgage origination, servicing and other related services for purchasers of homes sold by our Home Building operations and other homebuilders, as well as sub-prime home equity lending and the sale of title insurance and various other insurance coverages.

Conforming Mortgage Banking

We established CTX Mortgage Company, L.L.C., or CTX Mortgage, together with its predecessors and affiliates, to provide mortgage financing for homes built by Centex Homes. By opening CTX Mortgage offices in Centex Homes' housing markets, we have been able to provide mortgage financing for an average of 68% of Centex Homes' sales, other than cash sales, over the past five years. In fiscal 2003, this capture ratio was 73%. In 1985, we expanded CTX Mortgage's operations to include mortgage loans that are not associated with the sale of homes built by Centex Homes. We refer to mortgage financing for homes built by Centex Homes as Builder loans and to mortgage financing for homes built by others as Retail loans.

At March 31, 2003, CTX Mortgage had 223 offices located in 36 states. The offices vary in size depending on loan volume.

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The following table shows the unit breakdown of Builder and Retail loans for CTX Mortgage for the five years ended March 31, 2003:

	<i>For the Years Ended March 31,</i>				
	2003	2002	2001	2000	1999
Loan Types:					
Builder	18,127	15,435	12,506	10,958	9,882
Retail	66,807	64,949	48,244	48,301	66,496
	84,934	80,384	60,750	59,259	76,378
Origination Volume (in billions)	\$ 13.99	\$ 12.45	\$ 8.88	\$ 8.11	\$ 10.06
Percent of Centex Homes Non-Cash Closings Financed	73%	72%	64%	61%	70%

We provide mortgage origination and other mortgage-related services for the Federal Housing Administration, or FHA, the Department of Veterans Affairs, or VA, and conventional loans on homes that Centex Homes or others build and sell, as well as resale homes and refinancing of existing mortgages. Our loans are generally first-lien mortgages secured by one- to four-family residences. A majority of the loans qualify for inclusion in programs sponsored by the Government National Mortgage Association, or GNMA, the Federal National Mortgage Association, or FNMA, or the Federal Home Loan Mortgage Corporation, or FHLMC. These loans are known in the industry as conforming loans. The remainder of the loans are either pre-approved and individually underwritten by CTX Mortgage or private investors who subsequently purchase the loans or are funded by private investors who pay a broker fee to CTX Mortgage for referring a loan.

CTX Mortgage's principal sources of income consist of sales of mortgage loans, inclusive of all service rights, and, to a lesser extent, net interest income and other fees. Generally, we sell our right to service the mortgage loans and retain no other residual interests.

We also participate in joint-venture agreements with third-party homebuilders and other real estate professionals to provide mortgage originations for their customers. These joint venture companies are fully consolidated in CTX Mortgage's financial statements. At March 31, 2003, CTX Mortgage had 23 of these agreements, operating in 24 offices located in 11 states.

In fiscal 2000, CTX Mortgage entered into a mortgage loan purchase agreement with Harwood Street Funding I, L.L.C., or HSF-I, that we refer to as the HSF-I Purchase Agreement. HSF-I is an unaffiliated entity that is not consolidated with Financial Services or Centex Corporation at March 31, 2003. Under the terms of the HSF-I Purchase Agreement, CTX Mortgage may elect to sell to HSF-I, and HSF-I is obligated to purchase from CTX Mortgage, mortgage loans that satisfy certain eligibility criteria and portfolio requirements. At March 31, 2003, the maximum amount of mortgage loans that HSF-I is allowed to carry in its inventory under the HSF-I Purchase Agreement is limited to \$2.50 billion. Under the terms of the sales agreement, CTX Mortgage is the sole manager of HSF-I and, in that capacity, arranges for the sale of these loans into the secondary market. For a subservicing fee, CTX Mortgage also acts as servicer of these mortgage loans for HSF-I until HSF-I sells the loans. At March 31, 2003, CTX Mortgage was servicing approximately \$2.27 billion of mortgage loans owned by HSF-I. For further discussion of HSF-I and the implication of recent accounting pronouncements on HSF-I, see Management's Discussion and Analysis of Financial Condition and Results of Operations - Certain Off-Balance-Sheet and Other Obligations below.

Table of Contents***Sub-Prime Home Equity Lending***

We formed the predecessors of Centex Home Equity Company, L.L.C., or Home Equity, in fiscal 1995. The business of Home Equity involves the origination of primarily nonconforming home equity mortgage loans. The sub-prime lending market comprises borrowers whose financing needs are not being met by traditional mortgage lenders for a variety of reasons, including credit histories that may limit a borrower's access to credit or a borrower's need for specialized loan products such as cash-out refinance and jumbo loans. Since its inception, Home Equity has focused on lending to individuals who have substantial equity in their homes but have impaired or limited credit histories. Home Equity's mortgage loans to these borrowers are made primarily for such purposes as debt consolidation, refinancing, home improvement or educational expenses. Substantially all of Home Equity's mortgage loans are secured by first mortgage liens on one- to four-family residences and have amortization schedules ranging from 5 to 30 years.

At March 31, 2003, Home Equity had 162 offices and was doing business in 47 states. Home Equity originates home equity loans through five major origination sources:

- a retail branch network;
- a broker referral network;
- referrals from its conforming mortgage affiliate, CTX Mortgage;
- a correspondent mortgage banker network; and

Home Equity's direct sales unit that sources loans primarily through the Internet.

The following table summarizes Home Equity's origination statistics for the five-year period ended March 31, 2003:

	<i>For the Years Ended March 31,</i>				
	<u>2003</u>	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>
Loans	29,448	26,955	26,418	20,568	15,582
Origination Volume (in billions)	\$ 2.51	\$ 2.09	\$ 1.72	\$ 1.32	\$ 1.02

We began servicing loans through Home Equity in fiscal 1997. Servicing fees for sub-prime loans are significantly higher than for conforming loans primarily due to the frequency of contact with customers. Servicing encompasses, among other activities, the following processes: billing, collection of payments, movement of cash to the payment clearing bank accounts, investor reporting, customer help, recovery of delinquent payments, instituting foreclosure and liquidation of the underlying collateral. As of March 31, 2003, Home Equity was servicing a sub-prime loan portfolio of approximately \$5.48 billion.

From October 1997 through March 2000, a majority of Home Equity's loans originated were included in securitizations that utilized a structure that resulted in the securitizations of the loans being accounted for as sales. Under this structure, Home Equity retained a residual interest in, as well as the servicing rights to, the securitized loans. We call this retained residual interest the mortgage securitization residual interest, or MSRI. As a result of the sales accounting treatment, our balance sheet does not reflect the mortgage loans receivable and offsetting debt resulting from these securitizations. The estimated gain on the sale of these loans was included in earnings during the period in which the securitization transaction closed. Between February 1998 and March 2000, Home Equity completed nine securitizations totaling approximately \$2.38 billion in loans under this structure. As of March 31, 2003, Home Equity had a remaining MSRI of \$106.4 million.

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We changed the structure of securitizations beginning April 1, 2000. Subsequent to March 31, 2000, securitizations have been accounted for as borrowings; interest has been recorded over the life of the loans using the interest, or actuarial, method; the mortgage loans receivable and the securitization debt have remained on Home Equity's balance sheet and the related interest margin has been reflected in our income statement. Under both structures, recourse on the securitized debt is limited to the payments received on the underlying mortgage collateral with no recourse to Home Equity or Centex Corporation. As is common in these structures, Home Equity remains liable for customary loan representations. The change in structure of the securitizations has no effect on the cash flow and profit recognized over the life of the mortgages. However, the change did affect the timing of profit recognition. Interest margin, rather than gain on sale of loans, is now Home Equity's primary source of operating income. From April 1, 2000 to March 31, 2003, Home Equity completed 11 securitizations totaling approximately \$5.34 billion in loans under this structure.

Home Equity's principal sources of income are from interest income, loan origination fees and servicing fees.

Other Financial Services Operations

We offer title agent, title underwriting, closing, appraisal and other settlement services in 25 states under the names of Commerce Title Company, Commerce Title Agency and Commerce Title Insurance Company. Our Optima Information Solutions subsidiary provides property information reports, document recording and retrieval, due diligence reports and pre-foreclosure information electronically in all 50 states. Through Westwood Insurance, a multi-line property and casualty insurance agency, we market homeowners and auto insurance to some of our customers and customers of approximately 24 other homebuilders in 50 states. Westwood Insurance also provides coverage for some commercial customers. Our Technologies Group, headquartered in Edmond, Oklahoma, provides mortgage quality control services, owns and operates an automated mortgage processing system and provides the mortgage industry with regulations and guidelines in an electronic format.

Competition and Other Factors

The financial services industry in the United States is highly competitive. CTX Mortgage competes with commercial banks, other mortgage banking companies and other financial institutions to supply mortgage financing at attractive rates to purchasers of homes, as well as to the general public. Home Equity competes with commercial banks, other sub-prime lenders and other financial institutions to supply sub-prime financing at attractive rates. Our title and insurance operations compete with other providers of title and insurance products to sell their products to purchasers of our homes, as well as to the general public. Many of the competitors of our financial services companies have greater resources than we do. During fiscal 2003, Financial Services continued to operate in a very competitive environment.

The Financial Services operations are subject to extensive state and federal regulations, as well as the rules and regulations of, and examinations by, FNMA, FHLMC, FHA, VA, Department of Housing and Urban Development, or HUD, GNMA and state regulatory authorities with respect to originating, processing, underwriting, making, selling, securitizing and servicing loans and providing title and other insurance products. In addition, there are other federal and state statutes and regulations affecting such activities. These rules and regulations, among other things, impose licensing obligations on our Financial Services operations, specify standards for origination procedures, establish eligibility criteria for mortgage loans, provide for inspection and appraisals of properties, regulate payment features and, in some cases, fix maximum interest rates, fees, loan amounts and premiums for title and other insurance. Our Financial Services operations are required to maintain specified net worth levels and submit annual audited financial statements to HUD, VA, FNMA, FHLMC, GNMA and some state regulators.

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As an approved FHA mortgagee, CTX Mortgage is subject to examination by the Federal Housing Commissioner at all times to ensure compliance with FHA regulations, policies and procedures. Our title and insurance operations are subject to examination by state authorities. Mortgage origination and servicing activities are subject to the Equal Credit Opportunity Act, the Fair Housing Act, the Fair Credit Reporting Act, the Federal Truth-In-Lending Act, the Real Estate Settlement Procedures Act, that also applies to our insurance operations, the Riegle Community Development and Regulatory Improvement Act, the Home Ownership and Equity Protection Act and the regulations promulgated under such statutes, among other federal and state consumer credit laws. These statutes prohibit discrimination and unlawful kickbacks and referral fees and require the disclosure of certain information to borrowers concerning credit and settlement costs. Many of these regulatory requirements seek to protect the interest of consumers, while others protect the owners or insurers of mortgage loans. Failure to comply with these requirements can lead to loss of approved status, demands for indemnification or loan repurchases from investors, class action lawsuits by borrowers, administrative enforcement actions and, in some cases, rescission or voiding of the loan by the consumer.

CONSTRUCTION PRODUCTS

Construction Products operations include the manufacture, production, distribution and sale of cement, gypsum wallboard, recycled paperboard, aggregates and readymix concrete. As of March 31, 2003, our ownership in Construction Products was approximately 65.1%.

Cement

Construction Products operates cement plants in or near Buda, Texas; LaSalle, Illinois; Fernley, Nevada and Laramie, Wyoming. The plants in Buda and LaSalle are owned by separate partnerships in which Construction Products has a 50% interest. Construction Products proportionally consolidates its pro rata interest in the revenues, expenses, assets and liabilities of those extractive industry joint ventures. The kiln start-up dates of the cement plants were as follows: Buda, Texas, 1978 (expanded 1983); LaSalle, Illinois, 1974; Fernley, Nevada (2 kilns), 1964 and 1969 and Laramie, Wyoming (2 kilns), 1988 and 1996. All four of the cement plants are fuel-efficient dry process plants.

Construction Products net cement production, excluding the partners 50% interest in the Buda and LaSalle plants, totaled approximately 2.27 million tons in fiscal 2003 and 2.24 million tons in fiscal 2002. Total net cement sales were 2.36 million tons in fiscal 2003 and 2.44 million tons in fiscal 2002, as all four cement plants sold all of the product they produced. During the past five years, Construction Products purchased cement from others to be resold. In fiscal 2003, 6.7% of the cement sold by Construction Products was acquired from outside sources, compared to 10.5% in fiscal 2002.

Raw Materials and Fuel Supplies

The principal raw material used in the production of portland cement is calcium carbonate in the form of limestone. Construction Products obtains limestone principally through mining and extraction operations at quarries owned or leased by Construction Products or its partnerships that are located in close proximity to the plants. Construction Products management believes that the estimated recoverable limestone reserves owned or leased by it or its partnerships will permit its Buda, Texas; LaSalle, Illinois and Laramie, Wyoming plants to operate at present production capacity for at least 30 years and the Fernley, Nevada plant to operate at its present production capacity for at least 12 years. Construction Products management expects that additional limestone reserves for the Fernley plant will be available when needed on an economically feasible basis, although such reserves may be more distant and more expensive to transport than the Fernley plant's existing reserves.

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The cement plants use coal and coke as their primary fuel but are equipped to burn natural gas as an alternative fuel. Electric power is a major cost component in the manufacture of cement. Construction Products seeks to diminish overall power costs by adopting interruptible power supply agreements, which may expose the plants to some production interruptions during periods of power curtailment. While power and coal costs generally increased during fiscal 2003 because of the location of Construction Product's cement plants, such increases are not expected to significantly impact cement manufacturing costs in fiscal 2004.

Sales and Distribution

Demand for cement is highly cyclical and depends on the demand for concrete products, which, in turn, depends on the demand for construction. According to estimates of the Portland Cement Association, the primary construction sectors that account for the largest shares of cement consumption are public works construction, non-residential construction and residential construction. These sectors comprised 49%, 23% and 22%, respectively, of U.S. cement consumption in calendar year 2002. No single customer of Construction Products accounted for as much as 10% of total cement sales during fiscal 2003. The principal geographic markets for Construction Products' cement are Texas and western Louisiana, which are serviced by the Buda, Texas plant; Illinois and southern Wisconsin, which are serviced by the LaSalle, Illinois plant; Nevada, except Las Vegas, and northern California, which are serviced by the Fernley, Nevada plant and Wyoming, Utah, northern Colorado, western Nebraska and eastern Nevada, which are serviced by the Laramie, Wyoming plant.

We distribute our cement principally by common carriers and customer pickup. In addition, we transport our cement principally by rail to storage and distribution terminals for further distribution, which expands each plant's selling area.

Competition and Other Factors

The cement business is extremely competitive. In every geographic area in which Construction Products sells cement, one or more other domestic producers compete. In addition, foreign companies compete in most sales areas by importing cement into the United States. The number of principal competitors operating in the same geographic areas as Construction Products' cement plants are: six in Buda, six in LaSalle, six in Fernley and four in Laramie. Construction Products competes by operating efficient cement plants, merchandising a high quality product and providing good service and competitive pricing.

Gypsum Wallboard

Construction Products owns and operates four gypsum wallboard manufacturing facilities: two located in Albuquerque and nearby Bernalillo, New Mexico, one located in Gypsum, Colorado (near Vail) and one located in Duke, Oklahoma, acquired in November 2000.

Construction Products' gypsum wallboard production totaled 1,956 million square feet in fiscal 2003 and 1,890 million square feet in fiscal 2002. Total gypsum wallboard sales were 1,933 million square feet in fiscal 2003 and 1,930 million square feet in fiscal 2002.

Raw Materials and Fuel Supplies

Construction Products mines and extracts natural gypsum rock, the principal raw material used in the manufacture of gypsum wallboard, from mines and quarries owned, leased or subject to claims owned by Construction Products and located near its plants. Construction Products estimates that the New Mexico,

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Colorado and Oklahoma mines and quarries contain approximately 50 million tons, 21 million tons and 15 million tons of gypsum reserves. Based on its current production capacity, Construction Products management estimates that the life of its existing gypsum rock reserves is at least 80 years in New Mexico, 35 years in Colorado and 15 years in Oklahoma. Construction Products believes other gypsum deposits are located in the immediate area of the Oklahoma plant and may be obtained at a reasonable cost when needed.

Prior to November 2000, Construction Products purchased paper used in manufacturing gypsum wallboard from third-party suppliers. As a result of the acquisition of paperboard manufacturing operations in November 2000, Construction Products now manufactures almost all of the paper needed for its gypsum wallboard productions.

Construction Products wallboard plants use large quantities of natural gas and electrical power. Construction Products currently obtains a portion of its natural gas requirements from three gas producers under gas supply agreements expiring in September 2003 for Colorado, November 2003 for New Mexico and June 2004 for Oklahoma. If the agreements are not renewed, Construction Products management expects to be able to obtain its gas supplies from other suppliers at competitive prices. Power for the Gypsum, Colorado plant is supplied by the cogeneration power facility that was acquired along with the gypsum wallboard plant in 1997. Natural gas costs generally increased during fiscal 2003 and are likely to remain above average fiscal 2003 gas costs in fiscal 2004. If gas costs remain at the current high level, such costs are expected to significantly impact fiscal 2004 gypsum wallboard manufacturing costs.

Sales and Distribution

The principal sources of demand for gypsum wallboard are residential and non-residential construction, repair and remodeling. While the gypsum wallboard industry remains highly cyclical, recent growth in the repair and remodeling segment has partially mitigated the impact of fluctuations on overall levels of new construction. Construction Products sells wallboard to numerous building materials dealers, wallboard specialty distributors, home center chains and other customers located throughout the United States. Although wallboard is distributed principally in regional areas, Construction Products and some other producers have the ability to ship wallboard by rail outside their usual regional distribution areas to take advantage of other regional increases in demand. Construction Products rail distribution capabilities permit it to reach customers in all states west of the Mississippi River and many eastern states. During fiscal 2003, approximately 22% of Construction Products sales volume of gypsum wallboard was transported by rail. Construction Products had two customers that together accounted for approximately 23% of its wallboard sales during fiscal 2003.

Competition and Other Factors

There currently are eight manufacturers of wallboard in the United States operating a total of 81 plants. Construction Products estimates that the three largest producers, of which Construction Products is not one, accounted for approximately 65% of wallboard sales in the United States in calendar year 2002. Competition among wallboard producers is primarily on a regional basis with local producers benefiting from lower transportation costs and, to a lesser extent, on a national basis. Currently, the wallboard industry has production capacity in excess of demand. This excess capacity has historically resulted in volatile pricing. Because of the commodity nature of the product, competition is based principally on price and, to a lesser extent, on product quality and customer service.

Recycled Paperboard Operations

Construction Products conducts its recycled paperboard manufacturing operations at its Lawton, Oklahoma mill. The Lawton mill commenced commercial operation in March 2000 and was acquired by

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Construction Products in November 2000. The Lawton mill has the capacity to produce up to approximately 275,000 tons, of gypsum-grade recycled paperboard annually. In fiscal 2003, its total recycled paperboard production was approximately 232,000 tons.

Construction Products produces all of the paperboard products manufactured at the paperboard mills from 100% reclaimed paper fiber. These products are classified by the industry as recycled paperboard. Recycled paperboard products include the facing paper used in the manufacture of gypsum wallboard and recycled paperboard used by manufacturers of consumer and industrial paperboard products. The principal raw materials used by the recycled paperboard mills are reclaimed paper fiber, chemicals and water. Construction Products currently purchases reclaimed paper fiber from several sources. The recycled paperboard products are sold primarily to gypsum wallboard manufacturers. During fiscal 2003, approximately 31% of the recycled paperboard manufactured and shipped by Construction Products recycled paperboard mills was consumed by its own gypsum wallboard manufacturing operations and approximately 53% was shipped to two other gypsum wallboard manufacturers. Construction Products supplies one of these gypsum wallboard manufacturers through a long-term supply agreement. The loss of one or more gypsum wallboard manufacturers as customers, unless replaced by a commercially similar arrangement within a reasonable time period, could have an adverse effect on recycled paperboard sales and profit margins. The remaining 16% of the recycled paperboard manufactured and shipped by Construction Products recycled paperboard mills was not gypsum-grade and was shipped to various customers.

The demand for recycled paperboard directly corresponds to the cyclical gypsum wallboard market. Construction Products competes with approximately nine other manufacturers of gypsum-grade paperboard, six of which have gypsum wallboard manufacturing operations. Substantially all of these competitors have greater financial resources. Price, quality, personal relationships and timeliness of deliveries are the principal methods of competition among paperboard producers.

Concrete and Aggregates

Construction Products concrete and aggregates operations are located in and around Austin, Texas and northern California. The 10,000-acre aggregates deposit in northern California contains sufficient estimated reserves to meet current mining requirements for aggregates for a period of more than 100 years. Construction Products sells aggregates from this deposit to customers in the Sacramento, California area and in nearby counties. No single customer accounted for as much as 10% of Construction Products concrete and aggregates sales during fiscal 2003. Competition among concrete producers within Construction Products northern California and Austin markets is strong.

Environmental Matters

The operations of Construction Products, are subject to numerous federal, state and local laws and regulations governing the protection of health and safety and the environment. Some of these laws impose permitting requirements and govern the nature and amount of emissions that may be generated when conducting particular operations. Other laws impose obligations to clean up or remediate spins of hazardous materials into the environment. We believe that Construction Products has obtained all the material permits that are necessary to conduct its operations. We further believe that Construction Products is conducting its operations in material compliance with these permits.

Two environmental issues deserve special mention. First, cement kiln dust or CKD is generated in connection with the operations of Construction Products cement plants. The federal Environmental Protection Agency or EPA has been evaluating the regulatory status of CKD under the federal Resource Conservation and Recovery Act (RCRA) for a number of years. In 1999, the EPA proposed a rule that would allow states to regulate properly managed CKD as a non-hazardous waste under state laws and

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regulations governing solid waste. In contrast, CKD that was not properly managed would be treated as a hazardous waste under RCRA. In 2002, the EPA confirmed its intention to exempt properly managed CKD from the hazardous waste requirements of RCRA. The agency announced that it would collect additional data over the next three to five years to determine if the states' regulation of CKD is effective, which may lead the EPA to withdraw its 1999 proposal to treat any CKD as a hazardous waste. Final action implementing the 2002 announcement is expected to occur in June 2003.

Currently, substantially all CKD produced in connection with Construction Products' present operations is recycled, and therefore such CKD is not viewed as a waste. However, CKD was historically collected and stored on-site at Construction Products' cement plants. If either the EPA or the states decide to impose management standards on this CKD at some point in the future, Construction Products could incur additional costs to comply with those requirements.

A second environmental issue involves the potential regulation of greenhouse gasses from cement plants under the federal Clean Air Act. Although no restrictions have been imposed, it is possible that cement plants may be targeted because of the large amounts of carbon dioxide generated during the manufacturing process.

Any additional environmental requirements imposed on Construction Products would also be imposed on other members of the construction products industry. Although we believe that Construction Products' practices and procedures are consistent with industry standards, there can be no assurance that there will not be environmental liabilities or claims imposed in the future. In addition, there is always the risk of more stringent environmental laws being enacted or enforced in such a way that necessitate significant capital outlays.

CONSTRUCTION SERVICES

Construction Services is made up of four principal operating companies with various geographic locations and project niches. Healthcare facility construction has represented nearly one-fourth of Construction Services' business mix during recent years. New contracts for the group for fiscal 2003 totaled \$0.86 billion versus \$1.46 billion for fiscal 2002. The backlog of uncompleted contracts at March 31, 2003 was \$1.52 billion compared to \$2.18 billion at March 31, 2002. Approximately \$1.20 billion of the backlog of uncompleted contracts at March 31, 2003 is projected to be put into place during fiscal year 2004. We define backlog as the uncompleted portion of all signed contracts. Construction Services' principal subsidiaries are as follows:

Centex Construction Company, Inc. This subsidiary has operational offices in Dallas, Houston and San Antonio, Texas; Fairfax, Virginia; Charlotte, North Carolina and Atlanta, Georgia. This company pursues negotiated work in its regional market areas.

Centex Rodgers, Inc. This subsidiary is a nationwide healthcare construction specialist and is headquartered in Nashville, Tennessee with operational offices in Pasadena, California; Detroit, Michigan; West Palm Beach, Florida; Rochester, Minnesota and Indianapolis, Indiana.

Centex-Rooney Construction Co., Inc. This subsidiary, based in Plantation, Florida, performs all types of work, principally within the state of Florida, and has operational offices in Miami, Orlando, Tampa, Tallahassee, Jacksonville, Ft. Myers and West Palm Beach.

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Centex Engineering & Construction, Inc. This subsidiary, which focuses on industrial client construction projects, is located in Dyersburg, Tennessee and operates principally within the state of Tennessee. The company has additional marketing offices in Memphis, Tennessee; Lexington, Kentucky and Dallas, Texas.

As a general contractor or construction manager, Construction Services provides supervisory personnel for the construction of facilities. In addition, Construction Services may perform varying amounts of the actual construction work on a project but will generally hire subcontractors to perform the majority of the work.

Construction contracts primarily fit into one of two formats: negotiated or competitive bid. In a negotiated format, the contractor bids a fee (fixed or percentage) over the cost of the project and, in many instances, agrees that the final cost will not exceed a designated amount. These contracts may include a provision whereby the owner will pay a part of any savings from the guaranteed amount to the contractor. In a competitive bid format, Construction Services will bid a fixed amount to construct the project based on an evaluation of detailed plans and specifications. At March 31, 2003, approximately 86% of uncompleted backlog was negotiated. Construction Services projects include hospitals, hotels, office buildings, correctional facilities, schools, shopping centers, airports, parking garages, sport stadiums, post offices and convention and performing arts centers.

Competition and Other Factors

The construction industry is very competitive, and Construction Services competes with numerous other companies. With respect to competitively bid projects and negotiated healthcare work, Construction Services generally competes throughout the United States with local, regional and national contractors, depending upon the nature of the project. For negotiated projects other than healthcare, Construction Services generally competes in the subsidiary's primary geographical area with other local, regional and national contractors. Construction Services solicits new projects by attending project bid meetings, by meeting with builders and owners and through existing customers. Construction Services competes successfully on the basis of its reputation, financial strength, knowledge and understanding of its clients' needs.

Construction Services' operations are affected by federal, state and local laws and regulations relating to worker health and safety, as well as environmental laws. With respect to health and safety matters, we believe that Construction Services has taken appropriate precautions to protect employees and others from workplace hazards. Current environmental laws may require Construction Services' operating subsidiaries to work in concert with project owners to acquire the necessary permits or other authorizations for certain activities, including the construction of projects located in or near wetland areas. Construction Services' operations are also affected by environmental laws regulating the use and disposal of hazardous materials encountered during demolition operations.

We believe that Construction Services' current procedures and practices are consistent with industry standards and that compliance with the health and safety laws and environmental laws does not constitute a material burden or expense.

Construction Services' operations obtain materials and services from numerous sources. Our construction companies have been able to deal effectively with problems they have experienced to date in the supply of materials and services.

Table of Contents**INVESTMENT REAL ESTATE**

Investment Real Estate conducts its operations directly and through our investment in Centex Development Company. As noted in Note (G), Centex Development Company, L.P., on pages 84-85 of this Report, our investment in Centex Development Company is not consolidated and is accounted for on the equity method of accounting. Investment Real Estate's operations involve the acquisition, development and sale of land, primarily for industrial, office, multi-family, retail, residential and mixed-use projects. Through our investment in Centex Development Company, the operations also include the International Home Building business located in the United Kingdom.

As of March 31, 2003, Investment Real Estate's property portfolio consisted of land located in five states. We have major conventional homebuilding operations in most markets where Investment Real Estate owns substantial property.

Investment Real Estate's land portfolio, by state, at March 31, 2003 is shown in the following table:

State	Acres	Zoning
Texas	319	Industrial, Office, Retail & Residential
California	204	Residential
Florida	155	Industrial & Office
North Carolina	60	Industrial & Office
Virginia	13	Multi-Family

At March 31, 2003, Investment Real Estate also owned, either directly or through interests in joint ventures, approximately 303,000 square feet of office and retail buildings located in Arizona and Texas.

In addition, Investment Real Estate owns a limited partnership interest in Centex Development Company. At March 31, 2003, Centex Development Company owned or controlled: 4,739 plots in 98 residential developments located throughout England; 101 homes in 37 residential developments located throughout England; 304 acres of land located in California, Florida, Hawaii, Michigan and South Carolina and 2.1 million square feet of industrial, medical, office and retail buildings in California, Massachusetts, Michigan, Mississippi, North Carolina and Texas. At March 31, 2003, Centex Development Company had projects under development totaling approximately 200,000 square feet of office, industrial and retail projects in California and Texas, 661 multi-family units in Florida and Texas and six acres of land in a mixed-use development in Minnesota.

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EMPLOYEES

The following table presents the breakdown of employees in each line of business as of March 31, 2003:

Line of Business	Employees
Home Building	5,764
Financial Services	5,704
Construction Products	1,529
Construction Services	1,596
Investment Real Estate	605
Other Operations	2,187
Corporate	155
	17,540

The 155 corporate employees are employed by Centex Corporation; all others are employees of our various subsidiaries. The 2,187 Other Operations employees are employed by our manufactured homes and home services operations.

AVAILABLE INFORMATION

Shareholders, securities analysts and others seeking information about our business operations and financial performance can receive copies of the 2003 Annual Report to Shareholders, Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, all amendments to those reports and other publications filed with the Securities and Exchange Commission in Washington, D.C., without charge, by contacting our Corporate Communications office at (214) 981-6503; by writing to Centex Corporation, Investor Relations, P.O. Box 199000, Dallas, Texas 75219 or via email at ir@centex.com. In addition, all filings with the Securities and Exchange Commission, news releases and quarterly earnings announcements, including live audio and replays of recent quarterly earnings webcasts, can be accessed free of charge on our web site (www.centex.com). We make our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act available on our web site as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission. To retrieve any of this information, go to www.centex.com, select Investor Relations and select SEC Filings.

ITEM 2. PROPERTIES

The following properties are used in the operation of our business:

Centex Homes owns property in Dallas, Texas. This property consists of office and warehouse buildings situated on approximately 18 acres. Centex Homes also owns smaller parcels of land in rural areas of Ohio, Indiana, Pennsylvania, Florida, North Carolina, Minnesota and Washington. Situated on this land are sales offices for its on-your-lot market segment.

Financial Services owns property in Edmond, Oklahoma. This property consists of two office buildings situated on approximately 12 acres of a 20-acre parcel of land. The remaining eight acres of the parcel are being held for future development or sale.

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Construction Products operates cement plants, quarries and related facilities at Buda, Texas; LaSalle, Illinois; Fernley, Nevada and Laramie, Wyoming. Construction Products owns the Fernley and Laramie facilities, and the Buda and LaSalle plants are each owned by separate joint ventures or partnerships in which Construction Products has a 50% interest. Construction Products owns its principal aggregate plants and quarries, which are located near Austin, Texas and Marysville, California. In addition, Construction Products owns gypsum wallboard plants in Albuquerque and nearby Bernalillo, New Mexico; Gypsum, Colorado and Duke, Oklahoma. Construction Products owns a paperboard mill in Lawton, Oklahoma.

Our wholly-owned subsidiaries also own an office building and land located in Ocala, Florida.

See Item 1. Business on pages 6-23 of this Report for additional information relating to the Company's properties.

ITEM 3. LEGAL PROCEEDINGS

In the normal course of our business, we and/or our subsidiaries are named as defendants in suits filed in various state and federal courts. We believe that none of the litigation matters in which we, or any of our subsidiaries, are involved would have a material adverse effect on our consolidated financial condition or operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

Table of Contents**EXECUTIVE OFFICERS OF CENTEX (See Item 10 of Part III of this Report)**

The following is an alphabetical listing of our executive officers, as such term is defined under the rules and regulations of the Securities and Exchange Commission. All of these executive officers were elected by our Board of Directors at our Annual Meeting on July 18, 2002 to serve until the next Annual Meeting of Directors or until the respective successors are duly elected and qualified. There is no family relationship between any of these officers.

<u>Name</u>	<u>Age</u>	<u>Positions with Centex or Business Experience</u>
Leldon E. Echols	47	Executive Vice President and Chief Financial Officer of Centex Corporation since June 2000; Partner and employee at Arthur Andersen LLP from December 1978 to May 2000
Timothy R. Eller	54	President and Chief Operating Officer of Centex Corporation since April 2002; Executive Vice President of Centex Corporation since August 1998; Chairman of the Board and Chief Executive Officer of Centex Real Estate Corporation (Chairman of the Board since April 1998; Chief Executive Officer of Centex Real Estate Corporation since July 1991; President and Chief Operating Officer of Centex Real Estate Corporation from January 1990 to March 1998; Executive Vice President from July 1985 to January 1990)
Laurence E. Hirsch	57	Chairman of the Board and Chief Executive Officer of Centex Corporation (Chairman of the Board since July 1991; Chief Executive Officer since July 1988; President from March 1985 until July 1991)
Mark D. Kemp	41	Vice President and Controller of Centex Corporation since December 2002; Partner and employee at Arthur Andersen LLP from December 1983 to August 2002
Raymond G. Smerge	59	Executive Vice President, Chief Legal Officer, General Counsel and Secretary of Centex Corporation (Executive Vice President since July 1997; Chief Legal Officer since September 1985; General Counsel and Secretary since April 1993; Vice President from September 1985 to July 1997)
Robert S. Stewart	49	Senior Vice President of Centex Corporation since May 2000; Employee at the Weyerhaeuser Company from March 1977 to May 2000, during which time he held a range of key management positions, including positions in strategic planning

Table of Contents**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS****Stock Prices and Dividends**

	<i>Year Ended March 31, 2003</i>			<i>Year Ended March 31, 2002</i>		
	<i>Price</i>		<i>Dividends</i>	<i>Price</i>		<i>Dividends</i>
	<i>High</i>	<i>Low</i>		<i>High</i>	<i>Low</i>	
Quarter						
First	\$ 58.89	\$ 48.90	\$.04	\$ 45.98	\$ 34.00	\$.04
Second	\$ 59.19	\$ 42.53	\$.04	\$ 50.00	\$ 28.03	\$.04
Third	\$ 52.68	\$ 38.31	\$.04	\$ 58.80	\$ 32.56	\$.04
Fourth	\$ 57.58	\$ 48.30	\$.04	\$ 63.09	\$ 51.25	\$.04

The principal market for our common stock is the New York Stock Exchange (ticker symbol CTX). Our common stock also trades on the London Stock Exchange. The approximate number of record holders of our common stock at May 15, 2003 was 3,260.

On November 30, 1987, we distributed as a dividend to our stockholders securities relating to Centex Development Company, L.P. (see Note (G), Centex Development Company, L.P., on pages 84-85 of this Report). Since this distribution, these securities have traded in tandem with, and as a part of, our common stock.

Amounts represent cash dividends per share paid by us on our common stock. 3333 Holding Corporation has paid no dividends on its common stock since its incorporation. We currently expect that comparable cash dividends will continue to be paid for the balance of fiscal year 2004.

The remaining information called for by this item relating to securities authorized for issuance under equity compensation plans is reported in Note (L), Capital Stock and Employee Benefit Plans, on pages 93-96 of this Report.

Table of Contents**ITEM 6. SELECTED FINANCIAL DATA****Summary of Selected Financial Data (Unaudited)**
(Dollars in thousands, except per share data)*For the Years Ended March 31,*

	2003	2002	2001	2000	1999
Revenues	\$ 9,117,241	\$ 7,748,430	\$ 6,710,735	\$ 6,008,136	\$ 5,200,666
Net Earnings	\$ 555,919	\$ 382,226	\$ 281,977	\$ 257,132	\$ 231,962
Stockholders' Equity	\$ 2,657,846	\$ 2,116,773	\$ 1,714,064	\$ 1,419,349	\$ 1,197,639
Net Earnings as a Percentage of Beginning Stockholders' Equity	26.3%	22.3%	19.9%	21.5%	23.4%
Total Assets	\$ 11,610,536	\$ 8,985,455	\$ 6,649,043	\$ 3,987,903	\$ 4,267,909
Deferred Income Tax Asset	\$ 52,929	\$ 76,167	\$ 58,454	\$ 49,907	\$ 49,107
Total Long-term Debt, Consolidated Debt (with Financial Services reflected on the equity method) ⁽¹⁾	\$ 6,237,213	\$ 4,943,524	\$ 3,040,861	\$ 751,160	\$ 284,299
Financial Services' Debt	4,998,819	3,485,027	2,054,898	415,327	1,322,944
Total Debt, Consolidated	\$ 7,104,699	\$ 5,276,779	\$ 3,519,891	\$ 1,313,395	\$ 1,910,899
Capitalization (with Financial Services reflected on the equity method) ⁽¹⁾⁽²⁾	\$ 4,932,217	\$ 4,063,296	\$ 3,320,548	\$ 2,495,784	\$ 1,991,298
Financial Services Capitalization ⁽²⁾	5,380,226	3,797,355	2,323,155	620,080	1,443,890
Consolidation Adjustments	(379,671)	(313,809)	(266,124)	(202,931)	(119,092)
Total Capitalization, Consolidated	\$ 9,932,772	\$ 7,546,842	\$ 5,377,579	\$ 2,912,933	\$ 3,316,096
Debt as a Percentage of Capitalization ⁽²⁾					
Debt (with Financial Services reflected on the equity method) ⁽¹⁾	42.7%	44.1%	44.1%	36.0%	29.5%
Total Debt, Consolidated	71.5%	69.9%	65.5%	45.1%	57.6%
Per Common Share					
Earnings Per Share - Basic	\$ 9.15	\$ 6.31	\$ 4.77	\$ 4.34	\$ 3.90
Earnings Per Share - Diluted	\$ 8.83	\$ 6.11	\$ 4.65	\$ 4.22	\$ 3.75
Cash Dividends	\$.16	\$.16	\$.16	\$.16	\$.16
Book Value Based on Shares Outstanding at Year End	\$ 43.69	\$ 34.60	\$ 28.60	\$ 24.14	\$ 20.17
Stock Prices					
High	\$ 59.19	\$ 63.09	\$ 46.20	\$ 42.88	\$ 45.75
Low	\$ 38.31	\$ 28.03	\$ 20.63	\$ 17.50	\$ 26.00

On November 30, 1987, we distributed as a dividend to our stockholders securities relating to 3333 Holding Corporation and 3333 Development Corporation (See Note (G), Centex Development Company, L.P., on pages 84-85 of this Report). Since this distribution, those securities have traded in tandem with, and as a part of, our common stock.

(1) Represents a supplemental presentation that reflects the Financial Services segment as if accounted for under the equity method. We believe that separate disclosure of the consolidating information is useful because the Financial Services subsidiaries operate in a distinctly different financial environment that generally requires significantly less equity to support their higher debt levels compared to the operations of our other subsidiaries; the Financial Services subsidiaries have structured their financing programs substantially on a

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stand alone basis; and we have limited obligations with respect to the indebtedness of our Financial Services subsidiaries. Management uses this information in its financial and strategic planning. We also use this presentation to allow investors to compare us to homebuilders that do not have financial services operations.

(2) *Capitalization is composed of Debt, Negative Goodwill, Minority Interest and Stockholders' Equity.*

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Table of Contents**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****FISCAL YEAR 2003 COMPARED TO FISCAL YEAR 2002**

We reported consolidated revenues of \$9.12 billion for fiscal 2003, 17.7% above the \$7.75 billion reported for fiscal 2002. Earnings before income taxes were \$794.9 million, 28.5% more than the \$618.8 million of earnings before income taxes reported last year. Net earnings for fiscal 2003 reached \$555.9 million, a historical high and a 45.4% improvement over net earnings of \$382.2 million in fiscal 2002. Earnings per share for fiscal 2003 were \$9.15 and \$8.83 for basic and diluted, respectively, compared to \$6.31 and \$6.11 for the prior year. The increase in net earnings is significantly higher than the increase in earnings before income taxes due to a reduction in our effective tax rate. Our effective tax rate decreased to 30.1% for the year ended March 31, 2003 from 38.2% for the year ended March 31, 2002. The decrease in the effective tax rate is primarily the result of the utilization of net operating loss carryforwards during fiscal 2003. We expect that the effective tax rate will increase slightly in fiscal 2004 to approximately 32%.

HOME BUILDING

The following summarizes the results of our Home Building operations for the two-year period ended March 31, 2003 (dollars in millions, except per unit data):

	<i>For the Years Ended March 31,</i>			
	2003		2002	
		% of		% of
		Revenues		Revenues
Revenues	\$ 5,934.5	100.0%	\$ 4,984.8	100.0%
Cost of Sales	(4,388.5)	(73.9%)	(3,713.4)	(74.5%)
Selling, General and Administrative Expenses	(865.2)	(14.6%)	(743.9)	(14.9%)
Operating Earnings	\$ 680.8	11.5%	\$ 527.5	10.6%
		% Change		% Change
Units Closed	26,427	15.1%	22,960	11.1%
Average Unit Sales Price	\$ 220,183	3.0%	\$ 213,738	3.8%
Operating Earnings Per Unit	\$ 25,761	12.1%	\$ 22,973	11.6%
Backlog Units	12,050	28.6%	9,371	1.1%
Ending Operating Neighborhoods	552	16.5%	474	(1.5%)

Revenues for the year ended March 31, 2003 increased 19.1% versus prior year, primarily due to an increase in units closed and higher unit sales prices. Units closed during fiscal 2003 increased 15.1% from 22,960 units to 26,427 units, and the average unit sales price increased 3.0% from \$213,738 to \$220,183. The increase in units closed was the result of a higher number of operating neighborhoods in the current year versus last year. The increase in the unit sales price was largely driven by higher selling prices in the Washington, D.C., New Jersey and California markets.

Cost of sales was 73.9% of revenues for the year ended March 31, 2003 compared to 74.5% of revenues for the same period last year. The decrease in cost of sales as a percentage of revenue is a result of higher per unit sales price and ongoing cost reduction efforts.

Selling, general and administrative expenses for the year ended March 31, 2003 were \$865.2 million, or 14.6% of revenues, as compared to the \$743.9 million and 14.9% of revenues reported for the same period last year. The dollar increase was due to incremental costs associated with closing more homes and higher personnel costs to support Home Building's growth in neighborhoods.

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Operating earnings for the year ended March 31, 2003 were 11.5% of revenues and approximately \$25,761 on a per-unit basis, compared to operating earnings of 10.6% of revenues and approximately \$22,973 on a per-unit basis for the same period last year.

Units in backlog increased 28.6% to 12,050 units at March 31, 2003 compared to 9,371 units at March 31, 2002. The increase in backlog resulted from a 16.5% increase in neighborhoods and a 24.7% increase in sales versus the prior year. Centex Homes defines backlog units as units that have been sold, as indicated by a signed contract, but not closed. Centex Homes enters fiscal 2004 with a record year end backlog of home sales and expects to continue to add more neighborhoods.

FINANCIAL SERVICES

The Financial Services segment primarily is engaged in the residential mortgage banking business, as well as in other financial services that are in large part related to the residential mortgage market. Its operations include mortgage origination, servicing and other related services for purchasers of homes sold by our Home Building operations and other homebuilders, as well as sub-prime home equity lending and the sale of title insurance and various other insurance coverages. The following summarizes Financial Services results for the two-year period ended March 31, 2003 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2003	2002
Revenues	\$ 855.0	\$ 699.8
Interest Margin	\$ 172.4	\$ 107.7
Operating Earnings	\$ 161.8	\$ 114.7
Origination Volume	\$ 16,497.4	\$ 14,537.9
Number of Loans Originated		
CTX Mortgage Company, L.L.C.		
Centex-built Homes (Builder)	18,127	15,435
Non-Centex-built Homes (Retail)	66,807	64,949
	84,934	80,384
Centex Home Equity Company, L.L.C.	29,448	26,955
	114,382	107,339

	CTX Mortgage Company, L.L.C.		Centex Home Equity Company, L.L.C.	
	<i>For the Years Ended March 31,</i>		<i>For the Years Ended March 31,</i>	
	2003	2002	2003	2002
Average Interest Earnings Assets	\$ 198.6	\$ 243.7	\$ 3,895.5	\$ 2,625.1
Average Yield	7.18%	7.86%	8.76%	9.38%
Average Interest Bearing Liabilities	\$ 132.4	\$ 211.0	\$ 4,049.2	\$ 2,653.9
Average Rate Paid	4.08%	5.57%	4.38%	5.46%

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Financial Services results are primarily derived from conforming mortgage banking and sub-prime home equity lending operations as described below.

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The revenues and operating earnings of CTX Mortgage Company, L.L.C. and related entities, or CTX Mortgage, are derived primarily from the sale of mortgage loans, inclusive of all service rights and, to a lesser extent, interest income and other fees. Our business strategy of selling conforming loans reduces our capital investment and related risks, provides substantial liquidity and is an efficient process given the size and maturity of the conforming mortgage loan secondary capital markets. CTX Mortgage originates mortgage loans, holds them for a short period and sells them to investors and Harwood Street Funding I, L.L.C., or HSF-I. HSF-I is an unaffiliated entity that is not consolidated with Financial Services or Centex Corporation and subsidiaries at March 31, 2003. HSF-I purchases mortgage loans, at closing, from CTX Mortgage with the proceeds from the issuance of securitized term debt, secured liquidity notes and subordinated certificates that are extendable for up to five years. The debt, interest income and interest expense of HSF-I are not reflected in the financial statements of Financial Services or Centex Corporation and subsidiaries. CTX Mortgage sold \$10.55 billion and \$10.20 billion of mortgage loans to HSF-I and repurchased \$6.9 million and \$1.1 million of delinquent or foreclosed mortgage loans from HSF-I during the years ended March 31, 2003 and 2002, respectively. CTX Mortgage recognized gains on the sale of mortgage loans of \$254.6 million and \$188.9 million for the years ended March 31, 2003 and 2002, respectively. For additional information regarding HSF-I and the implication of recent accounting pronouncements on HSF-I, see *Certain Off-Balance-Sheet and Other Obligations* on pages 49-51 of this Report.

Revenues increased 14.3% to \$453.9 million for the year ended March 31, 2003 as compared to the same period last year. The increase in revenues for the year is primarily related to an increase in CTX Mortgage originations as well as higher revenue from Title and Insurance operations. The increase in originations and Title and Insurance revenues for the year ended March 31, 2003 was due, in large part, to an increase in mortgage loans originated for Centex Homes buyers and an increase in refinancing business.

CTX Mortgage's selling, general and administrative expenses increased \$38.9 million to \$332.2 million at March 31, 2003. This increase primarily was due to increased employee count and related costs at our Title and Insurance operations as a result of the increased volume of business discussed above. CTX Mortgage's operating earnings were \$116.3 million for the year ended March 31, 2003, resulting in a 27.2% increase as compared to the same period last year. The increase in operating earnings for the year primarily is due to the increase in revenues discussed above and a decrease in the cost per loan originated.

In the normal course of its activities, CTX Mortgage carries inventories of loans pending sale to investors other than HSF-I and earns an interest margin, that we define as the difference between interest revenue on mortgage loans held for sale or investment and interest expense on debt used to fund the mortgage loans. CTX Mortgage uses short-term mortgage warehouse facilities to finance these inventories of loans. The fact that the average rate paid on interest bearing liabilities decreased significantly more than the yield earned on interest earning assets decreased and the increase in originations noted above led to a 32.8% increase in net interest margin for fiscal 2003 as compared to the same period last year, from \$6.4 million to \$8.5 million.

For the year ended March 31, 2003, originations totaled 84,934 compared to 80,384 originations in the same period last year; loan volume was \$13.99 billion compared to \$12.45 billion for the same period last year; the per-loan profit was \$1,369, an increase of 20.4% compared to \$1,137 for the same period last year and total mortgage applications increased 17.6% to 89,986 from 76,532 applications for the same period last year. For the year ended March 31, 2003, originations increased due to an increase in mortgage loans originated for Centex Homes buyers and an increase in refinancing business. For the year ended March 31, 2003, per-loan profit increased due to increased operational leverage as a result of the increase in the volume of originations, as well as an increase in Title and Insurance revenues and an improvement in the

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spread between the weighted-average coupon rate of loans originated by CTX Mortgage and its cost of funds.

The results of operations of CTX Mortgage depend to a significant extent on the level of interest rates. Any significant increases in mortgage rates above currently prevailing levels could adversely affect the volume of loan originations and may result in a significant curtailment of refinancing activity, which represents a substantial portion of our business. There can be no assurance that mortgage rates will remain at the current level in the future.

Sub-Prime Home Equity Lending

The revenues of Centex Home Equity Company, L.L.C., or Home Equity, increased 32.6% to \$401.1 million for the year ended March 31, 2003 as a result of continued growth in our portfolio of residential mortgage loans held for investment. Interest margin, which we define as the difference between interest revenue on mortgage loans held for sale or investment and interest expense on debt used to fund the mortgage loans, increased to \$163.9 million for the year ended March 31, 2003 as compared to \$101.3 million for the same period last year. The increase in interest margin is primarily a result of an increase in the portfolio of mortgage loans held for investment and a decrease in interest rates on debt used to fund mortgage loans. Home Equity reported operating earnings of \$47.1 million for the year ended March 31, 2003, as compared to operating earnings of \$25.1 million for the same period last year. The increase in Home Equity's operating earnings is primarily the result of the increase in interest margin, as noted above. Interest income will be positively affected as the portfolio of mortgage loans held for investment increases and matures. The increase in interest margin was partially offset by an increase in servicing and production costs, mostly attributable to loan volume and loan servicing growth, and an increase in the provision for losses on residential mortgage loans held for investment. Home Equity's selling, general and administrative expenses increased \$44.0 million to \$176.5 million for the year ended March 31, 2003 as a result of Home Equity's growth. Home Equity's increase in loan production volume, the expansion of its branch offices and the increase in the number of its employees are directly related to a corresponding increase in salaries and related costs, rent expense, group insurance costs and advertising expenditures totaling approximately \$26.5 million. The remainder of the increase was due to higher charges to the provision for loan losses, as discussed below.

From October 1997 through March 2000, a majority of Home Equity's loans originated were included in securitizations that utilized a structure that caused them to be accounted for as sales. Under this structure, Home Equity retained a residual interest in, as well as the servicing rights to, the securitized loans. We call this retained residual interest the mortgage securitization residual interest, or MSRI. As a result, our balance sheet does not reflect the mortgage loans receivable and offsetting debt resulting from these securitizations. The estimated gain on the sale of these loans was included in earnings during the period in which the securitization transaction closed. The structure of securitizations changed beginning April 1, 2000. As a result of the change, subsequent securitizations have been accounted for as borrowings; interest has been recorded over the life of the loans using the interest, or actuarial method; the mortgage loans receivable and the securitization debt have remained on Home Equity's balance sheet and the related interest margin has been reflected in our income statement. Under both structures, recourse on the securitized debt is limited to the payments received on the underlying mortgage collateral with no recourse to Home Equity or Centex Corporation. As is common in these structures, Home Equity remains liable for customary loan representations. The change in structure of the securitizations has no effect on the ultimate cash flow and profit recognized over the life of the mortgages. However, the change in accounting for securitizations did affect the timing of profit recognition. Interest margin, which is recognized over the life of the loan, is now Home Equity's primary source of operating income as compared to gain on sale of loans, which previously was recognized upon securitization. Home equity loans are securitized to provide a low

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cost method for funding our mortgage operations, to increase our liquidity and to reduce our interest rate exposure on fixed rate loans.

For the year ended March 31, 2003, originations totaled 29,448 compared to 26,955 originations for the same period last year; origination volume was \$2.51 billion compared to \$2.09 billion for the same period last year and total applications increased 43.9% to 248,150 from 172,498 applications for the same period last year. For the year ended March 31, 2003, originations increased 9.2% while origination volume increased 19.8% due to an increase in average loan size. The slight increase in the number of originations relative to the larger increase in total applications is reflective of Home Equity's continued adherence to its credit underwriting guidelines. Average interest earning assets increased 48.4%, from \$2,625.1 million in fiscal 2002 to \$3,895.5 million in fiscal 2003, and the corresponding average interest bearing liabilities increased 52.6%, from \$2,653.9 million in fiscal 2002 to \$4,049.2 million in fiscal 2003, primarily due to an increase in the volume of loan originations and an increase in average loan size. The average yield earned on these assets decreased from 9.38% in fiscal 2002 to 8.76% in fiscal 2003, and the average rate paid on these liabilities decreased from 5.46% in fiscal 2002 to 4.38% in fiscal 2003, primarily due to lower interest rates in fiscal 2003 compared to fiscal 2002. The fact that the average rate paid on interest bearing liabilities decreased significantly more than the yield earned on interest earning assets decreased and the increase in originations noted above led to a 61.8% increase in net interest margin from \$101.3 million in fiscal 2002 to \$163.9 million in fiscal 2003.

At March 31, 2003, Home Equity's total servicing portfolio consisted of 74,402 loans totaling \$5.48 billion compared to 62,833 loans totaling \$4.37 billion at March 31, 2002. For the year ended March 31, 2003, service fee income related to this servicing was \$51.4 million compared to \$38.2 million for the same period last year.

The primary risks in Home Equity's operations are consistent with those of the financial services industry and include credit risk associated with its loans, liquidity risk related to funding its loans and interest rate risk prior to securitization of the loans. In addition, as Home Equity services its loans, it is also subject to customer prepayment risks.

Allowance for Losses

Home Equity originates and purchases loans in accordance with standard underwriting criteria. The underwriting standards are primarily intended to assess the creditworthiness of the mortgagee and the value of the mortgaged property and to evaluate the adequacy of the property as collateral for the home equity loan.

Home Equity establishes an allowance for losses by charging the provision for losses in the statement of consolidated earnings when it believes the event causing the loss has occurred. When Home Equity determines that a residential mortgage loan held for investment is partially or fully uncollectible, the estimated loss is charged against the allowance for losses. Recoveries on losses previously charged to the allowance are credited to the allowance at the time the recovery is collected.

We believe that the allowance for losses is sufficient to provide for credit losses in the existing residential mortgage loans held for investment, which include real estate owned. We evaluate the allowance on an aggregate basis considering, among other things, the relationship of the allowance to residential mortgage loans held for investment and historical credit losses. The allowance reflects our judgment of the present loss exposure at the end of the reporting period. A range of expected credit losses is estimated using historical losses, static pool loss curves and delinquency modeling. These tools take into consideration historical information regarding delinquency and loss severity experience and apply that information to the portfolio at each reporting date.

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Although we consider the allowance for losses on residential mortgage loans held for investment reflected in our consolidated balance sheet to be adequate, there can be no assurance that this allowance will prove to be adequate over time to cover ultimate losses. This allowance may prove to be inadequate due to unanticipated adverse changes in the economy or discrete events adversely affecting specific customers or industries.

Changes in the allowance for losses on residential mortgage loans held for investment were as follows (dollars in thousands):

	<i>For the Years Ended March 31,</i>	
	2003	2002
Balance at Beginning of Period	\$ 14,106	\$ 2,814
Provision for Losses	34,859	17,415
Recoveries on Loans Charged Off	160	259
Losses Sustained	(20,741)	(6,382)
Balance at End of Period	\$ 28,384	\$ 14,106
Allowance as a Percentage of Gross Loans Held for Investment	0.6%	0.4%
Allowance as a Percentage of 90+ Days Contractual Delinquency	23.2%	16.9%
90+ Days Contractual Delinquency		
Total Dollars Delinquent	\$ 122,479	\$ 83,490
% Delinquent	2.6%	2.6%

The increase in the allowance for losses in fiscal 2003 occurred primarily because the amount of the residential mortgage loans held for investment increased and the residential mortgage loan portfolio continued to mature. As the age and size of the residential mortgage loan portfolio continues to mature and grow, we expect the balance in the allowance for losses, the loans charged off and the allowance ratio to continue to increase. The increase in 90+ days contractual delinquency at March 31, 2003 occurred primarily because the residential mortgage loan portfolio continued to mature.

CONSTRUCTION PRODUCTS

The following summarizes Construction Products results for the two-year period ended March 31, 2003 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2003	2002
Revenues	\$ 501.3	\$ 471.1
Interest Income	0.1	2.5
Cost of Sales and Expenses	(399.4)	(392.2)
Selling, General and Administrative Expenses	(5.7)	(5.5)
Operating Earnings *	\$ 96.3	\$ 75.9

+ Represents Construction Products Corporate general and administrative expenses.

*Before Minority Interest of \$30.3 million and \$20.8 million for fiscal 2003 and 2002, respectively.

Construction Products revenues for the year ended March 31, 2003 were 6.4% higher than the same period last year. These increases were primarily the result of a \$29.3 million increase in gypsum wallboard

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revenues and a \$8.6 million increase in paperboard revenues, partially offset by a \$10.0 million decrease in cement revenues for the year ended March 31, 2003. The increase in gypsum wallboard and paperboard revenues was primarily caused by higher average net sales prices when compared to the same period last year. The decrease in cement revenues was primarily caused by lower average net sales prices when compared to the same period last year.

Construction Products' cost of sales remained relatively consistent with the prior year. For the year ended March 31, 2003, cost of sales was 1.8% higher than the same period last year, primarily due to higher power, fuel and maintenance costs for cement and higher energy costs for gypsum wallboard.

Construction Products' selling, general and administrative expenses for the year ended March 31, 2003 were 3.6% higher than the same period last year. This increase was primarily the result of higher office and professional expenses.

For the year ended March 31, 2003, Construction Products' operating earnings, net of minority interest, increased 27% from results for the same period a year ago. Operating earnings increased primarily due to the increase in gypsum wallboard and paperboard pricing noted above.

CONSTRUCTION SERVICES

The following summarizes Construction Services' results for the two-year period ended March 31, 2003 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2003	2002
Revenues	\$ 1,517.8	\$ 1,296.0
Operating Earnings	\$ 30.7	\$ 36.2
New Contracts Executed	\$ 857	\$ 1,455
Backlog of Uncompleted Contracts	\$ 1,520	\$ 2,180

Construction Services' revenues for the year ended March 31, 2003 were 17.1% higher than revenues for the same period last year. The increase in revenues was primarily the result of the stage of execution of certain longer-term contracts, as well as an increase in the volume of shorter-term contracts. Operating earnings for the group decreased 15.2% in the year ended March 31, 2003 compared to the same period last year primarily as a result of a decrease in project margins reflective of the current construction environment. In addition, in fiscal 2003, Construction Services recorded a project profit write-down of \$2.1 million related to a single project and a \$2.4 million write-down of a long-lived asset. For the year ended March 31, 2003, new contracts executed decreased 41.1% from the same period last year, and backlog of uncompleted contracts decreased 30.3% from March 31, 2002, due to reduced activity in the commercial construction industry and delays in the execution of contracts for awarded projects. Construction Services defines backlog as the uncompleted portion of all signed contracts. Future operating margins and earnings are likely to be impacted by this reduced activity and our lower backlog.

The Construction Services segment provided a positive average net cash flow in excess of our investment in the segment of \$126.5 million for the year ended March 31, 2003 compared to \$121.5 million for the same period last year.

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The following summarizes Investment Real Estate's results for the two-year period ended March 31, 2003 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2003	2002
Revenues	\$ 66.9	\$ 72.4
Operating Earnings	\$ 54.3	\$ 48.1

Investment Real Estate's revenues for the year ended March 31, 2003 were 7.6% lower than revenues for the same period last year. Operating earnings from Investment Real Estate for the year ended March 31, 2003 totaled \$54.3 million compared to \$48.1 million in the same period last year. The fluctuations in revenues and operating earnings were primarily related to the timing of property sales and, as discussed below, fluctuations in results from Investment Real Estate's investment in Centex Development Company, L.P., or the Partnership.

Property sales contributed operating earnings of \$18.3 million for the year ended March 31, 2003 and \$35.8 million for the same period last year. The timing of land sales is uncertain and can vary significantly from period to period. It is not currently anticipated that any significant capital will be allocated to Investment Real Estate for new business development. Through its investment in the Partnership, Investment Real Estate will focus on the International Home Building operations and evaluate opportunistic real estate transactions.

Included in Investment Real Estate's operating earnings for the year ended March 31, 2003 were earnings of \$33.6 million derived from its investment in the Partnership compared to earnings of \$18.7 million for the same period last year. As noted in Note (G), Centex Development Company, L.P., of the Notes to Consolidated Financial Statements of Centex, the investment in the Partnership is not consolidated and is accounted for on the equity method of accounting.

The largest component of the Partnership is its International Home Building segment, based in London, England. Included in Investment Real Estate's operating earnings were earnings of \$20.4 million and \$12.3 million for the years ended March 31, 2003 and 2002, respectively, derived from International Home Building. The increase in earnings from last year was primarily due to an increase in profits from sales of certain land holdings and an improvement in homebuilding operating margins, offset by an increase in general and administrative expenses resulting primarily from personnel additions. For the years ended March 31, 2003 and 2002, this segment closed 1,492 units at an average sales price per unit of \$235,930 and 1,387 units at an average sales price per unit of \$204,251, respectively. Operating earnings per unit, before interest, were \$15,369 and \$10,358 for the years ended March 31, 2003 and 2002, respectively.

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Our Other segment includes Corporate general and administrative expense, interest expense and minority interest. Also included in our Other segment are our manufactured housing operations and our home services operations, which are not material for purposes of segment reporting.

	<i>For the Years Ended March 31,</i>	
	2003	2002
Operating Loss from Manufactured Housing	\$ (9.2)	\$ (0.9)
Operating (Loss) Earnings from Home Services	(9.6)	4.0
	\$ (18.8)	\$ 3.1
Corporate General and Administrative Expense	\$ 60.3	\$ 50.2
Interest Expense	\$ 119.6	\$ 115.7
Minority Interest	\$ 30.3	\$ 20.8

The increase in our manufactured housing division's operating loss in the current year is due to expenses related to the spin-off referred to below and operations that will be discontinued, including, among other things, a write-down of the value of property, plant and equipment of retail operations, a write-down in the value of the Texas manufacturing facility and a write-down in retail inventories. The decrease in our home services division's operating earnings in the current year is primarily due to higher general and administrative expenses, including higher marketing costs, and an \$8.0 million provision in the fourth quarter to reduce the carrying value of its remaining home security assets to estimated fair value. Our home services operations sold its chemical lawn care business in the second quarter. The sale of this business did not have a material effect on home service's operating earnings.

Subsequent to year end, on April 22, 2003, we announced the tax-free spin-off of the significant part of our manufactured homes operations to our shareholders. The spin-off will not have a material impact on our future earnings or debt coverage ratios.

Corporate general and administrative expense represents compensation and other costs not identifiable with a specific segment. The increase in corporate general and administrative expense is primarily related to an increase in personnel and higher compensation resulting from continued improvements in our performance.

The change in interest expense is primarily related to an increase in average debt outstanding for the year ended March 31, 2003 as compared to the same period last year. This increase is offset by an increase in net interest capitalized and lower interest rates during the year ended March 31, 2003 as compared to the same period last year.

The increase in minority interest is primarily related to an increase in the earnings of Centex Construction Products, Inc.

Our effective tax rate decreased to 30.1% for the year ended March 31, 2003 from 38.2% for the year ended March 31, 2002. The decrease in the effective tax rate is primarily the result of the utilization of net operating loss carryforwards during fiscal 2003. We expect that the effective tax rate will increase slightly in fiscal 2004 to approximately 32%.

Table of Contents**FISCAL YEAR 2002 COMPARED TO FISCAL YEAR 2001**

We reported consolidated revenues of \$7.75 billion for fiscal 2002, 15% above the \$6.71 billion reported for fiscal 2001. Earnings before income taxes were \$618.8 million, 42% more than the \$436.3 million of earnings before income taxes reported last year. Net earnings for fiscal 2002 reached \$382.2 million, a historical high and a 36% improvement over net earnings of \$282.0 million in fiscal 2001. Earnings per share for fiscal 2002 were \$6.31 and \$6.11 for basic and diluted, respectively, compared to \$4.77 and \$4.65 for the prior year.

HOME BUILDING

The following summarizes the results of our Home Building operations for the two-year period ended March 31, 2002 (dollars in millions, except per unit data):

	<i>For the Years Ended March 31,</i>			
	2002		2001	
		<i>% of</i>		<i>% of</i>
		<i>Revenues</i>		<i>Revenues</i>
Revenues	\$ 4,984.8	100.0%	\$ 4,356.2	100.0%
Cost of Sales	(3,713.4)	(74.5%)	(3,304.9)	(75.9%)
Selling, General and Administrative Expenses	(743.9)	(14.9%)	(625.9)	(14.3%)
Operating Earnings	\$ 527.5	10.6%	\$ 425.4	9.8%
		<i>% Change</i>		<i>% Change</i>
Units Closed	22,960	11.1%	20,659	9.3%
Average Unit Sales Price	\$ 213,738	3.8%	\$ 205,913	7.5%
Operating Earnings Per Unit	\$ 22,973	11.6%	\$ 20,594	20.4%
Backlog Units	9,371	1.1%	9,265	22.2%

Revenues increased 14.4% in fiscal 2002 versus prior year, primarily due to the 11% increase in units closed, from 20,659 units to 22,960 units, and the 4% increase in average unit sales price, from \$205,913 to \$213,738.

Selling, general and administrative expenses increased 19% to \$743.9 million in fiscal 2002 compared to \$625.9 million in fiscal 2001. The increase primarily relates to higher compensation resulting from growth in Home Building's business and profitability.

Operating earnings for fiscal 2002 increased as a percentage of revenues and on a per-unit basis in comparison to fiscal 2001 as a result of several factors. Home Building continued to focus on reducing costs and improving operating margins through the reduction of direct construction costs. Moderate interest rates and softness in the prices of several key building materials, including lumber, cement and gypsum wallboard, are some of the factors that influenced the improved performance of the Home Building operation. Additional factors that contributed to an improved operating margin include purchasing efficiencies through regional and national programs, higher realized sales prices for our homes and more efficient house designs.

Centex Homes responded to the events of September 11, 2001 through increased marketing efforts, purchase incentives and price discounting. These activities helped stimulate demand, increase traffic to our neighborhoods and minimize unsold housing inventory. After a brief slowdown, the business recovered and no long term impacts have been noted.

Table of Contents**FINANCIAL SERVICES**

Our Financial Services operations primarily are engaged in the residential mortgage banking business, as well as in other financial services that are in large part related to the residential mortgage market. These operations include mortgage origination, servicing and other related services for purchasers of homes sold by our Home Building operations and other homebuilders, as well as sub-prime home equity lending and the sale of title insurance and various other insurance coverages. The following summarizes Financial Services results for the two-year period ended March 31, 2002 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2002	2001
Revenues	\$ 699.8	\$ 463.6
Interest Margin	\$ 107.7	\$ 31.2
Operating Earnings	\$ 114.7	\$ 19.7
Origination Volume	\$ 14,537.9	\$ 10,598.5
Number of Loans Originated		
CTX Mortgage Company, L.L.C.		
Centex-built Homes	15,435	12,506
Non-Centex-built Homes	64,949	48,244
	80,384	60,750
Centex Home Equity Company, L.L.C.	26,955	26,418
	107,339	87,168

	CTX Mortgage Company, L.L.C.		Centex Home Equity Company, L.L.C.	
	<i>For the Years Ended March 31,</i>		<i>For the Years Ended March 31,</i>	
	2002	2001	2002	2001
Average Interest Earnings Assets	\$ 243.7	\$ 219.4	\$ 2,625.1	\$ 1,038.8
Average Yield	7.86%	7.79%	9.38%	10.10%
Average Interest Bearing Liabilities	\$ 211.0	\$ 193.3	\$ 2,653.9	\$ 1,002.2
Average Rate Paid	5.57%	5.78%	5.46%	7.44%

Financial Services results are primarily derived from conforming mortgage banking and sub-prime home equity lending operations as described below.

Conforming Mortgage Banking

The operating earnings of CTX Mortgage are derived primarily from the sale of mortgage loans, inclusive of all service rights and, to a lesser extent, net interest income and other fees. CTX Mortgage originates mortgage loans, holds them for a short period and sells them to investors and HSF-I. HSF-I is an unaffiliated entity that is not consolidated with Financial Services or Centex Corporation and subsidiaries. HSF-I purchases mortgage loans, at closing, from CTX Mortgage with the proceeds from the issuance of securitized term debt, secured liquidity notes

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and five-year extendable subordinated certificates. The debt, interest income and interest expense of HSF-I are not reflected in the financial statements of Financial Services or Centex Corporation and subsidiaries. CTX Mortgage sold \$10.20 billion and \$6.69 billion of mortgage loans to HSF-I and repurchased \$1.1 million and \$0.3 million of delinquent or foreclosed mortgage loans from HSF-I during the years ended March 31, 2002 and 2001, respectively. CTX Mortgage recognized gains on the sale of mortgage loans of \$188.9 million and \$153.6 million for the years ended

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March 31, 2002 and 2001, respectively. For additional information regarding HSF-I, see *Certain Off-Balance-Sheet and Other Obligations* on pages 49-51 of this Report.

CTX Mortgage's operating earnings were \$91.4 million for fiscal 2002, 169% higher than earnings of \$34.0 million for fiscal 2001. The increase in CTX Mortgage's operating earnings is primarily due to a significant increase in mortgage origination volume, including substantial mortgage refinancing activity, that was the result of lower mortgage rates in the first, second and third quarters of fiscal 2002 compared to the same periods last year. For the year ended March 31, 2002, originations totaled 80,384 compared to 60,750 originations last fiscal year; loan volume was \$12.45 billion compared to \$8.88 billion for last fiscal year; the per-loan profit was \$1,137, an increase of 103% compared to \$560 for last fiscal year and total mortgage applications increased 8% to 76,532 from 70,642 applications for last fiscal year. For the year ended March 31, 2002, per-loan profit increased primarily due to an increase in Title and Insurance revenues, an improvement in the spread between the weighted average coupon rate of loans originated by CTX Mortgage and its cost of funds and a decrease in CTX Mortgage's cost per loan originated.

In the normal course of its activities, CTX Mortgage carries inventories of loans pending sale to investors other than HSF-I and earns an interest margin, that we define as the difference between interest revenue on mortgage loans held for sale or investment and interest expense on debt used to fund the mortgage loans. CTX Mortgage uses short-term mortgage warehouse facilities to finance these inventories of loans. CTX Mortgage's interest income increased 9% in fiscal 2002 to \$20.6 million from \$18.9 million for last fiscal year. CTX Mortgage's interest expense for fiscal 2002 was \$14.2 million, a 22% decrease from \$18.1 million for last year. The increase in CTX Mortgage's interest margin from \$0.8 million to \$6.4 million was primarily due to increased origination volume resulting from an increase in refinancing activities and lower interest rates on borrowings.

Sub-Prime Home Equity Lending

Home Equity returned to profitability in fiscal 2002 after having begun to account for its securitizations completed subsequent to March 31, 2000 as borrowings rather than as sales, as discussed further below. Home Equity reported operating earnings of \$25.1 million for fiscal 2002, as compared to an operating loss of \$14.3 million for fiscal 2001. The increase in Home Equity's operating earnings is primarily the result of an increase in interest margin to \$101.3 million in fiscal 2002 from \$30.3 million in fiscal 2001. Interest margin increased primarily as a result of an increase in the portfolio of mortgage loans held for investment.

From October 1997 through March 2000, a majority of Home Equity's loans originated were included in securitizations that utilized a structure that caused them to be accounted for as sales. The estimated gain on the sale of these loans was included in earnings during the period in which the securitization transaction closed. We changed the structure of securitizations beginning April 1, 2000. As a result of the change, subsequent securitizations have been accounted for as borrowings. Under this structure, we record interest over the life of the loans using the interest, or actuarial method. The mortgage loans receivable and the securitization debt remain on Home Equity's balance sheet and the related interest margin is reflected in our income statement. The change in structure of the securitizations has no effect on the ultimate cash flow and profit recognized over the life of the mortgages. However, the change in accounting for securitizations did affect the timing of profit recognition. Interest margin, which is recognized over the life of the loan, is now Home Equity's primary source of operating income as compared to gain on sale of loans, which previously was recognized upon securitization. As the balance of securitizations accounted for as borrowings increases, the operating earnings should continue to increase. For the fiscal year ended March 31, 2002, originations totaled 26,955 compared to 26,418 originations for last fiscal year; loan volume was \$2.09 billion compared to \$1.72 billion for last fiscal year and total applications increased 16% to 172,498 from 148,702 applications for last fiscal year. Average interest

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earning assets increased 152.7%, from \$1,038.8 million in fiscal 2001 to \$2,625.1 million in fiscal 2002, and the corresponding average interest bearing liabilities increased 164.8%, from \$1,002.2 million in fiscal 2001 to \$2,653.9 million in fiscal 2002, primarily due to an increase in the volume of loan originations and an increase in average loan size. The average yield earned on these assets decreased from 10.10% in fiscal 2001 to 9.38% in fiscal 2002, and the average rate paid on these liabilities decreased from 7.44% in fiscal 2001 to 5.46% in fiscal 2002, primarily due to lower interest rates in fiscal 2002 compared to fiscal 2001. The fact that the average rate paid on interest bearing liabilities decreased significantly more than the yield earned on interest earning assets decreased and the increase in originations noted above led to a 234.3% increase in net interest margin, from \$30.3 million in fiscal 2001 to \$101.3 million in fiscal 2002.

At March 31, 2002, Home Equity's total servicing portfolio consisted of 62,833 loans totaling \$4.37 billion compared to 49,717 loans totaling \$3.27 billion at March 31, 2001. For fiscal 2002, service fee income related to this long-term servicing was \$38.2 million compared to \$25.9 million for fiscal 2001.

Allowance for Losses

Home Equity originates and purchases loans in accordance with standard underwriting criteria. The underwriting standards are primarily intended to assess the creditworthiness of the mortgagee and the value of the mortgaged property and to evaluate the adequacy of the property as collateral for the home equity loan.

Home Equity establishes an allowance for losses by charging the provision for losses in the statement of consolidated earnings when it believes the event causing the loss has occurred. When Home Equity determines that a residential mortgage loan held for investment is partially or fully uncollectible, the estimated loss is charged against the allowance for losses. Recoveries on losses previously charged to the allowance are credited to the allowance at the time the recovery is collected.

We believe that the allowance for losses is sufficient to provide for credit losses in the existing residential mortgage loans held for investment, which include real estate owned. We evaluate the allowance on an aggregate basis considering, among other things, the relationship of the allowance to residential mortgage loans held for investment and historical credit losses. The allowance reflects our judgment of the present loss exposure at the end of the reporting period. A range of expected credit losses is estimated using historical losses, static pool loss curves and delinquency modeling. These tools take into consideration historical information regarding delinquency and loss severity experience and apply that information to the portfolio at each reporting date.

Although we consider the allowance for losses on residential mortgage loans held for investment reflected in our consolidated balance sheet to be adequate, there can be no assurance that this allowance will prove to be adequate over time to cover ultimate losses. This allowance may prove to be inadequate due to unanticipated adverse changes in the economy or discrete events adversely affecting specific customers or industries.

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Changes in the allowance for losses on residential mortgage loans held for investment were as follows (dollars in thousands):

	<i>For the Years Ended March 31,</i>	
	2002	2001
Balance at Beginning of Period	\$ 2,814	\$ 4,453
Provision for Losses	17,415	11
Recoveries on Loans Charged Off	259	(1,650)
Losses Sustained	(6,382)	
Balance at End of Period	<u>\$ 14,106</u>	<u>\$ 2,814</u>
Allowance as a Percentage of Gross Loans Held for Investment	0.4%	0.2%
Allowance as a Percentage of 90+ Days of Contractual Delinquency	16.9%	10.0%
90+ Days Contractual Delinquency		
Total Dollars Delinquent	\$ 83,490	\$ 28,013
% Delinquent	2.6%	1.6%

The allowance for losses on residential mortgage loans held for investment has increased to \$14.1 million at March 31, 2002 from \$2.8 million at March 31, 2001. In addition, the ratio of allowance for losses to residential mortgage loans held for investment, or the allowance ratio, increased to 0.4% at March 31, 2002 from 0.2% at March 31, 2001. Prior to April 2000, the residential mortgage loans were recorded as sales and anticipated future credit losses were considered in valuing the MSRI. As a result, no allowance for losses was necessary. After April 2000, we began recording residential mortgage loans held for investment on the balance sheet, as previously discussed, and, accordingly, began recording an allowance for losses based on management's judgment of loss exposure. The increase in the allowance for losses occurred primarily because the amount of the residential mortgage loans held for investment increased and the residential mortgage loan portfolio continued to mature. As the age and size of the residential mortgage loan portfolio continues to mature and grow, we expect the balance in the allowance for losses, the loans charged off and the allowance ratio to continue to increase. The increase in 90+ days contractual delinquency at March 31, 2002 occurred primarily because the residential mortgage loan portfolio continued to mature.

CONSTRUCTION PRODUCTS

The following summarizes Construction Products results for the two-year period ended March 31, 2002 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2002	2001
Revenues	\$ 471.1	\$ 441.1
Interest Income	2.5	6.7
Cost of Sales and Expenses	(392.2)	(341.8)
Selling, General and Administrative Expenses +	(5.5)	(6.6)
Operating Earnings *	<u>\$ 75.9</u>	<u>\$ 99.4</u>

+Represents Construction Products Corporate general and administrative expenses.

*Before Minority Interest of \$20.8 million and \$32.4 million for fiscal 2002 and 2001, respectively.

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Construction Products revenues were 7% higher than the same period last year. This increase was primarily the result of an increase in cement and paperboard revenues and from a full year of sales at the Oklahoma wallboard plant that was acquired in November 2000 as discussed below. Sales volume improved for every product except concrete. However, pricing for gypsum wallboard fell 20% compared to the prior year. For the current year, Construction Products operating earnings, net of minority interest, represented a 24% decrease from results for the same period a year ago. Operating earnings declined primarily as a result of an 83% decrease in gypsum wallboard earnings resulting from the previously discussed decline in gypsum wallboard prices. During the first two quarters of fiscal 2002, gypsum wallboard pricing declined primarily as a result of excess supply. However, gypsum wallboard prices rebounded in the third and fourth quarters of fiscal 2002, softening the negative impact on earnings.

During November 2000, Construction Products purchased selected strategic assets summarized below, and assumed certain liabilities. The purchase price, including the assumption of debt, was approximately \$442 million. Funding came from cash on hand and borrowings under Construction Products \$325 million senior credit facility. The acquisition was accounted for as a purchase, and accordingly, the purchase price was allocated to the underlying assets acquired and liabilities assumed based on their fair market values at the date of the acquisition. The results of operations of the asset purchase since November 10, 2000 are included in Construction Products financial information.

The principal assets Construction Products acquired in November 2000 were: a gypsum wallboard plant located in Duke, Oklahoma with a production capacity of 1.1 billion square feet of wallboard; a short line railroad and railcars linking the Duke plant to adjacent railroads; a recently completed 220,000 ton-per-year lightweight recycled paper mill in Lawton, Oklahoma; a 50,000 ton-per-year Commerce City (Denver), Colorado recycled paper mill and three recycled paper fiber collection sites. The Commerce City, Colorado paperboard mill was idled on April 23, 2001. The idled facility was recorded at its estimated net realizable value of \$5.0 million at the purchase date, which approximates current fair market value. The paper operations are headquartered in Lawton, Oklahoma and focus primarily on the gypsum wallboard paper business.

CONSTRUCTION SERVICES

The following summarizes Construction Services results for the two-year period ended March 31, 2002 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2002	2001
Revenues	\$ 1,296.0	\$ 1,290.4
Operating Earnings	\$ 36.2	\$ 30.9
New Contracts Executed	\$ 1,455.0	\$ 1,930.1
Backlog of Uncompleted Contracts	\$ 2,180.3	\$ 2,021.7

Construction Services revenues for fiscal 2002 were 0.4% higher than last year's revenues. Operating earnings for the group improved in fiscal 2002 as a result of a continuing shift in recent years to higher-margin negotiated projects from lower-margin bid work. New Contracts Executed decreased 25% from prior year and Backlog of Uncompleted Contracts increased 8% in fiscal 2002, primarily due to uncertainties in the marketplace following the events of September 11, 2001. No long term impact from these events has been noted.

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The Construction Services segment provided a positive average annual net cash flow in excess of our investment in the segment of \$121.5 million in fiscal 2002 and \$97.8 million in fiscal 2001.

INVESTMENT REAL ESTATE

The following summarizes Investment Real Estate's results for the two-year period ended March 31, 2002 (dollars in millions):

	<i>For the Years Ended March 31,</i>	
	2002	2001
Revenues	\$ 72.4	\$ 33.0
Operating Earnings	\$ 48.1	\$ 50.9

Included in Investment Real Estate's fiscal 2002 revenues and operating earnings was \$18.7 million derived from its investment in Centex Development Company compared to \$4.6 million in fiscal 2001. As noted in Note (G), Centex Development Company, L.P., on pages 84-85 of this Report, the investment in Centex Development Company is not consolidated and is accounted for on the equity method of accounting. Property sales contributed revenues and operating earnings of \$47.9 million and \$35.8 million, respectively, in fiscal 2002 and \$24.6 million and \$13.6 million, respectively, in fiscal 2001. The timing of land sales is uncertain and can vary significantly from period to period.

Fiscal 2002 operating earnings from Investment Real Estate totaled \$48.1 million compared to \$50.9 million in the prior year. During fiscal 2001, the remaining negative goodwill was fully accreted.

The largest component of Centex Development Company is its International Home Building segment, which operates through Fairclough Homes Group Limited, or Fairclough, a London, England-based homebuilder. Investment Real Estate's investment in Fairclough, through Centex Development Company, resulted in revenues and operating earnings of \$12.3 million in fiscal 2002 and an operating loss of \$34,000 in fiscal 2001. The increase in Fairclough's operating earnings was primarily due to the fact that the obligation to pay a preferred distribution on certain preference shares, issued when Centex Development Company acquired Fairclough, ended at the end of fiscal 2001. For fiscal 2002 and 2001, Fairclough closed 1,387 units at an average sales price per unit of \$204,251 and 1,243 units at an average sales price per unit of \$203,587, respectively. Operating earnings per unit, before interest, were \$10,358 and \$6,339 for fiscal 2002 and 2001, respectively.

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Our Other segment includes Corporate general and administrative expense, interest expense and minority interest. Also included in our Other segment are our manufactured homes operations and our home services operations, which are not material for purposes of segment reporting.

	<i>For the Years Ended March 31,</i>	
	2002	2001
Operating Loss from Manufactured Housing	\$ (0.9)	\$ (26.1)
Operating Earnings from Home Services	4.0	1.1
Operating Earnings from Other, net		3.4
	<u>\$ 3.1</u>	<u>\$ (21.6)</u>
Corporate General and Administrative Expense	<u>\$ 50.2</u>	<u>\$ 36.9</u>
Interest Expense	<u>\$ 115.7</u>	<u>\$ 99.1</u>
Minority Interest	<u>\$ 20.8</u>	<u>\$ 32.4</u>

Our manufactured homes operations had an operating loss of \$0.9 million for fiscal 2002 versus a loss of \$26.1 million for fiscal 2001. The fiscal 2001 loss is primarily due to a noncash charge of \$19.2 million. This charge primarily was comprised of \$9.5 million for the impairment of goodwill related to the manufactured homes retail operations and \$6.5 million related to the idling of two manufacturing facilities. The charge for impairment was the result of continued losses in the retail division, which are consistent with trends of losses recognized throughout this industry.

Our home services operations reported operating earnings of \$4.0 million for fiscal 2002 compared to operating earnings of \$1.1 million for fiscal 2001. The increase in operating earnings primarily relates to growth in the pest and lawn operations.

Corporate general and administrative expense increased 36% to \$50.2 million in fiscal 2002 compared to \$36.9 million in fiscal 2001. The increase primarily relates to higher compensation resulting from growth in our profitability. Corporate general and administrative expenses represent compensation and other costs not identifiable with a specific segment.

Interest expense increased 17% to \$115.7 million in fiscal 2002 compared to \$99.1 million in fiscal 2001. Higher average debt levels, partially offset by lower interest rates, caused most of the increase in interest expense.

Our effective tax rate increased to 38% in fiscal 2002 from 35% in fiscal 2001. The increase in state income taxes and the absence of negative goodwill accretion in fiscal 2002 primarily caused this increase.

Table of Contents**FINANCIAL CONDITION AND LIQUIDITY**

At March 31, 2003, we had cash and cash equivalents of \$472.1 million, including \$15.1 million in Financial Services and \$13.6 million belonging to our 65.1%-owned Construction Products subsidiary. The consolidating net cash used in or provided by the operating, investing and financing activities for the years March 31, 2003, 2002 and 2001 is summarized below (dollars in thousands). See Statements of Consolidated Cash Flows with Consolidating Details on pages 64-65 of this Report for the detail supporting this summary. Note that we use the term Centex to represent a supplemental consolidating presentation that reflects the Financial Services segment as if accounted for under the equity method.

	<i>For the Years Ended March 31,</i>		
	2003	2002	2001
Net Cash (Used in) Provided by Centex*			
Operating Activities	\$ (132,884)	\$ 10,890	\$ 93,049
Investing Activities	107,333	(232,487)	(659,417)
Financing Activities	289,931	368,201	492,654
	264,380	146,604	(73,714)
Financial Services			
Operating Activities	(38,348)	185,678	107,320
Investing Activities	(1,413,710)	(1,506,994)	(1,801,278)
Financing Activities	1,440,015	1,336,676	1,689,571
	(12,043)	15,360	(4,387)
Centex Corporation and Subsidiaries			
Operating Activities	(5,509)	67,886	214,543
Investing Activities	(1,545,877)	(1,636,719)	(2,424,869)
Financing Activities	1,803,723	1,730,797	2,132,225
Net Increase (Decrease) in Cash	\$ 252,337	\$ 161,964	\$ (78,101)

* *Centex represents a supplemental presentation that reflects the Financial Services segment as if accounted for under the equity method. We believe that separate disclosure of the consolidating information is useful because the Financial Services subsidiaries operate in a distinctly different financial environment that generally requires significantly less equity to support their higher debt levels compared to the operations of our other subsidiaries; the Financial Services subsidiaries have structured their financing programs substantially on a stand alone basis; and we have limited obligations with respect to the indebtedness of our Financial Services subsidiaries. Management uses this information in its financial and strategic planning. We also use this presentation to allow investors to compare us to homebuilders that do not have financial services operations.*

We generally fund our Centex operating and other short-term needs through cash from operations, borrowings from commercial paper and other short-term credit arrangements and the issuance of medium-term notes and other debt securities. During fiscal 2003, cash was primarily used in Centex Operating Activities to finance increases in housing inventories relating to the increased level of sales and resulting units under construction during the year and for the acquisition of land held for development. The funds provided by Centex Financing Activities were primarily from new debt used to fund the increased homebuilding activity.

We generally fund our Financial Services operating and other short-term needs through credit facilities, securitizations, proceeds from the sale of mortgage loans to HSF-I and cash flows from operations, as described below. During fiscal 2003, cash was primarily used in Financial Services Investing Activities to finance increases in residential mortgage loans held for investment. The funds provided by Financial Services Financing Activities were primarily from new debt used to fund the increased residential mortgage loan activity.

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Centex Corporation currently has an investment-grade credit rating from each of the principal credit rating agencies. Our ability to finance our activities on favorable terms is dependent to a significant extent on whether we are able to maintain our investment-grade credit ratings. We attempt to manage our debt levels in order to maintain investment-grade ratings. If, however, our debt ratings were downgraded, we would not have access to the commercial paper markets and might need to draw on our existing committed backup facility, which exceeds our commercial paper program size.

Our existing credit facilities and available capacity as of March 31, 2003 are summarized below (dollars in thousands):

	Existing Credit Facilities	Available Capacity
Centex		
<u>Centex Corporation</u>		
Multi-Bank Revolving Credit Facility	\$ 700,000	\$ 700,000 ⁽¹⁾
Uncommitted Bank Lines	60,000	60,000
<u>Construction Products</u>		
Senior Revolving Credit Facility	155,000	91,200 ⁽²⁾
Annually Renewable Commercial Paper Conduit	50,000	24,743 ⁽²⁾
	<hr/> 965,000 <hr/>	<hr/> 875,943 <hr/>
Financial Services		
Unsecured Credit Facilities	125,000	53,500 ⁽³⁾
Secured Credit Facilities	415,000	202,806 ⁽⁴⁾
Harwood Street Funding II, L.L.C. Facility	1,500,000	865,917
	<hr/> 2,040,000 <hr/>	<hr/> 1,122,223 <hr/>
	<hr/> \$ 3,005,000 <hr/>	<hr/> \$ 1,998,166 ⁽⁵⁾ <hr/>

- (1) This is a committed, multi-bank revolving credit facility, maturing in August 2005, which serves as backup for commercial paper borrowings. As of March 31, 2003, there were no borrowings under this backup facility, and our \$600 million commercial paper program had no issuance outstanding. We have not borrowed under this facility since its inception.
- (2) These committed facilities were entered into by Construction Products and have no recourse to Centex Corporation. The Senior Revolving Credit Facility matures in March 2006 and the Annually Renewable Commercial Paper Conduit matures in June 2004.
- (3) Centex Corporation, CTX Mortgage and Home Equity, on a joint and several basis, share in a \$125 million uncommitted, unsecured credit facility.
- (4) CTX Mortgage and Home Equity share in a \$250 million committed secured credit facility to finance mortgage inventory. CTX Mortgage also maintains \$155 million of committed secured mortgage warehouse facilities to finance mortgages not sold to HSF-I. Home Equity also maintains a \$10 million committed secured mortgage warehouse facility to finance mortgages.
- (5) The amount of available capacity consists of \$1.88 billion of committed borrowings and \$113.5 million of uncommitted borrowings as of March 31, 2003. Although we believe that the uncommitted capacity is currently available, there can be no assurance that the lenders under the applicable facilities would elect to make advances to Centex Corporation or its subsidiaries if and when requested to do so.

CTX Mortgage finances its inventory of mortgage loans principally through sales of Jumbo A and conforming loans to HSF-I. HSF-I acquires mortgage loans from CTX Mortgage, holds them for a period averaging between 45 and 60 days and then resells them into the secondary market. HSF-I obtains the funds needed to purchase eligible mortgage loans from CTX Mortgage by issuing investment grade senior debt obligations and subordinated certificates. The purpose of this arrangement is to allow CTX Mortgage to reduce the cost of financing the mortgage loans originated by it and to improve its liquidity. For additional

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information regarding HSF-I, see Certain Off-Balance-Sheet and Other Obligations on pages 49-51 of this Report.

Home Equity finances its inventory of mortgage loans through HSF-II, a wholly-owned, consolidated entity, under a revolving sales agreement that expires upon final payment of the senior and subordinated debt issued by HSF-II. This arrangement, where HSF-II has committed to finance all eligible loans, gives Home Equity daily access to HSF-II's capacity of \$1.50 billion. HSF-II obtains funds through the sale of subordinated notes that are rated BBB by Standard & Poor's, or S&P, Baa2 by Moody's Investors Service, or Moody's, and BBB by Fitch Ratings, or Fitch, and short-term secured liquidity notes that are rated A1+ by S&P, P1 by Moody's and F1+ by Fitch. Because HSF-II is a consolidated entity, the debt, interest income and interest expense of HSF-II are reflected in the financial statements of Financial Services.

Under our debt covenants, we are required to maintain certain leverage and interest coverage ratios and a minimum tangible net worth. At March 31, 2003, we were in compliance with all of these covenants.

As of March 31, 2003, our short-term debt was \$867.5 million, approximately \$842.2 million of which was applicable to Financial Services and \$25.3 million of which was applicable to Construction Products. Excluding Financial Services and Construction Products, our short-term borrowings are generally financed at prevailing market interest rates from our commercial paper programs and from uncommitted bank facilities.

During fiscal 2003, we issued three senior notes and issued notes under a medium-term note program. The senior notes included \$225.0 million at 5.80%, maturing in fiscal year 2010; \$35.0 million at 5.46%, maturing in fiscal year 2008 and \$300.0 million at 4.75%, maturing in fiscal year 2008. The issuance under the medium-term note program was for \$15.0 million at three month LIBOR plus 1.75% (initial rate 3.36%), maturing in fiscal year 2006.

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Our outstanding debt as of March 31, 2003 was as follows (dollars in thousands) ⁽¹⁾:

Centex		
Short-Term Notes Payable		\$ 25,257
Senior Debt:		
Medium-Term Note Programs, weighted-average 4.79%, due through 2007		281,000
Long-Term Notes, weighted-average 7.05%, due through 2012		1,508,116
Other Indebtedness, weighted-average 2.81%, due through 2010		91,919
Subordinated Debt:		
Subordinated Debentures, 7.38%, due in 2006		99,894
Subordinated Debentures, 8.75%, due in 2007		99,694
		2,105,880
Financial Services		
Short-Term Debt:		
Short-Term Notes Payable		283,146
Harwood Street Funding II, L.L.C. Secured Liquidity Notes		559,083
Home Equity Loans Asset-Backed Certificates, weighted-average 4.52%, due through 2033		4,081,590
Harwood Street Funding II, L.L.C. Variable Rate Subordinated Notes, weighted-average 3.38%, due through 2008		75,000
		4,998,819
Total		\$ 7,104,699

(1) Certain of the borrowings described in the table above vary on a seasonal basis and depend on the working capital needs of our operations.

Our future obligations primarily consist of long-term debt and operating leases. We had no future obligations related to capital leases, purchase obligations or other long-term liabilities at March 31, 2003. Maturities of long-term debt and future obligations under operating leases of Centex and Financial Services (in thousands) during the next five years ending March 31 are:

	Long-term Debt			
	Centex	Financial Services	Total	Total Operating Leases
2004	\$ 27,571	\$ 1,085,397	\$ 1,112,968	\$ 47,666
2005	32,444	877,255	909,699	39,940
2006	395,124	666,675	1,061,799	31,326
2007	290,414	632,240	922,654	24,972
2008	359,341	771,340	1,130,681	25,093
Thereafter	975,729	123,683	1,099,412	49,539
	\$ 2,080,623	\$ 4,156,590	\$ 6,237,213	\$ 218,536

Financial Services debt related to securitized residential mortgage loans structured as collateralized borrowings (Home Equity Loans Asset-Backed Certificates) was \$4.08 billion at March 31, 2003 and has no recourse to Home Equity or Centex Corporation. The principal and interest on these notes are paid using the cash flow from the underlying residential mortgage loans, which serve as collateral for the debt. Accordingly, the timing of the principal payments on these notes is dependent upon the payment received on the underlying residential mortgage

loans. The expected maturities of this component of long-term debt are based on contractual maturities adjusted for projected repayments and prepayments of principal. As is common in these structures, Home Equity remains liable for customary loan representations.

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CERTAIN OFF-BALANCE-SHEET AND OTHER OBLIGATIONS

The following is a summary of certain off-balance-sheet arrangements and other obligations and their possible effects on our liquidity and capital resources.

Harwood Street Funding I, L.L.C.

HSF-I is an unaffiliated entity established in July 1999 that is not consolidated with Financial Services or Centex Corporation and subsidiaries as of March 31, 2003. Since December 1999, CTX Mortgage has sold substantially all of the Jumbo A and conforming mortgage loans that it originates to HSF-I in accordance with the HSF-I Purchase Agreement. When HSF-I acquires these loans, it typically holds them for a period averaging between 45 and 60 days and then resells them into the secondary market. HSF-I obtains the funds needed to purchase eligible mortgage loans from CTX Mortgage by issuing (1) securitized medium-term debt that is currently rated AAA by S&P and Aaa by Moody's, (2) short-term secured liquidity notes that are currently rated A1+ by S&P and P1 by Moody's and (3) subordinated certificates maturing in September 2004 and November 2005, extendable for up to five years, that are rated BBB by S&P and Baa2 by Moody's. This arrangement provides CTX Mortgage with reduced financing cost for eligible mortgage loans it originates and improves its liquidity.

Under the terms of the HSF-I Purchase Agreement, CTX Mortgage may elect to sell to HSF-I, and HSF-I is obligated to purchase from CTX Mortgage, mortgage loans that satisfy certain eligibility criteria and portfolio requirements. The maximum amount of mortgage loans that HSF-I is allowed to carry in its inventory under the HSF-I Purchase Agreement is limited to \$2.50 billion.

HSF-I's commitment to purchase eligible mortgage loans continues in effect until the occurrence of certain termination events described in the HSF-I Purchase Agreement. These termination events primarily relate to events of default under, or other failure to comply with, the provisions, including loan portfolio limitations, of the agreements that govern the mortgage loan warehouse program but also include a downgrade in Centex Corporation's credit ratings below BB+ by S&P or Ba1 by Moody's. In the event CTX Mortgage was unable to sell loans to HSF-I, it would draw on existing credit facilities currently held in addition to HSF-I. In addition, it might need to make other customary financing arrangements to fund its mortgage loan origination activities. Although we believe that CTX Mortgage could arrange for alternative financing that is common for non-investment grade mortgage companies, there can be no assurance that such financing would be available on satisfactory terms, and any delay in obtaining such financing could adversely affect the results of operations of CTX Mortgage.

In accordance with the HSF-I Purchase Agreement, CTX Mortgage acts as servicer of the loans owned by HSF-I and arranges for the sale of the eligible mortgage loans into the secondary market. In its capacity as servicer, CTX Mortgage must act in the best interests of HSF-I so as to maximize the proceeds of sales of eligible mortgage loans. The performance of obligations of CTX Mortgage, solely in its capacity as servicer, is guaranteed by Centex Corporation. CTX Mortgage received \$13.3 million, \$9.8 million and \$5.0 million in fees for servicing loans owned by HSF-I in fiscal 2003, 2002 and 2001, respectively. These servicer obligations include repurchasing a mortgage loan from HSF-I in the event of a breach of the servicer's representations and warranties, which materially and adversely affects the value of the mortgage loan and is not cured within 60 days.

HSF-I has entered into a swap arrangement with a bank, that we refer to as the Harwood Swap, under which the bank has agreed to make certain payments to HSF-I, and HSF-I has agreed to make certain payments to the bank, the net effect of which is that the bank has agreed to bear certain interest rate risks, non-credit related market risks and prepayment risks related to the mortgage loans held by HSF-I. The

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purpose of this arrangement is to provide credit enhancement to HSF-I by permitting it to hedge these risks with a counterparty having a short-term credit rating of A1+ from S&P and P1 from Moody's. Additionally, we have entered into a separate swap arrangement with the bank pursuant to which we have agreed to pay to the bank all amounts that the bank is required to pay to HSF-I pursuant to the Harwood Swap plus a monthly fee equal to a percentage of the notional amount of the Harwood Swap, and the bank is required to pay to us all amounts that the bank receives from HSF-I pursuant to the Harwood Swap. Accordingly, we effectively bear all interest rate risks, non-credit related market risks and prepayment risks that are the subject of the Harwood Swap. Financial Services executes the forward sales of CTX Mortgage's loans to hedge the risk of reductions in value of mortgages sold to HSF-I or maintained under secured financing agreements. This offsets most of our risk as the counterparty to the swap supporting the payment requirements of HSF-I. We are also required to reimburse the bank for certain expenses, costs and damages that it may incur.

As of March 31, 2003, HSF-I owned \$2.27 billion in securitized residential mortgage loans sold to it by CTX Mortgage and had \$2.16 billion of outstanding securitized term debt and \$0.11 billion of outstanding subordinated certificates. We do not guarantee the payment of any debt or subordinated certificates of HSF-I, and we are not liable for credit losses relating to securitized residential mortgage loans sold to HSF-I. However, we do retain certain risks related to the portfolio of mortgage loans held by HSF-I. In particular, CTX Mortgage makes representations and warranties to HSF-I to the effect that each mortgage loan sold to HSF-I satisfies the eligibility criteria and portfolio requirements discussed above. CTX Mortgage may be required to repurchase mortgage loans sold to HSF-I if such mortgage loans are determined to be ineligible loans or there occur certain other breaches of representations and warranties of CTX Mortgage, as seller or servicer. Centex Corporation guarantees CTX Mortgage's obligation to repurchase such loans. CTX Mortgage records a liability for its estimated losses for these obligations and such amount is included in its loan origination reserve. CTX Mortgage sold \$10.55 billion, \$10.20 billion and \$6.69 billion of mortgage loans to HSF-I and repurchased \$6.9 million, \$1.1 million and \$0.3 million of delinquent or foreclosed mortgage loans from HSF-I during the years ended March 31, 2003, 2002 and 2001, respectively. CTX Mortgage recognized gains on the sale of mortgage loans of \$254.6 million, \$188.9 million and \$153.6 million for the years ended March 31, 2003, 2002 and 2001, respectively.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities (FIN 46), which clarifies the accounting for certain entities in which equity investors do not have a controlling financial interest or the entity is unable to finance its activities without additional subordinated financial support from other parties. We believe it is probable that our interest in HSF-I will qualify as a variable interest under FIN 46, resulting in the consolidation of HSF-I in our financial statements beginning July 1, 2003. The consolidation of HSF-I will increase our residential mortgage loans held for sale, with a corresponding increase to our financial services debt. The impact on our financial position and results will be dependent upon the amount of residential mortgage loans and debt held by HSF-I upon adoption of FIN 46.

3333 Holding Corporation, 3333 Development Corporation and Centex Development Company, L.P.

3333 Holding Corporation, 3333 Development Corporation and the Partnership are entities that are neither affiliates of nor consolidated with Centex Corporation and subsidiaries at March 31, 2003. These entities were established in 1987 to broaden the range of business activities that may be conducted for the benefit of our stockholders to include general real estate development. We determined that this expansion would improve stockholder value through longer-term real estate investments, real estate developments and the benefits of the partnership form of business. The Partnership is managed by its general partner, 3333 Development Corporation, a wholly-owned subsidiary of 3333 Holding Corporation. We generally are not liable for the obligations of 3333 Holding Corporation, 3333 Development Corporation or the Partnership. However, as of March 31, 2003, we guaranteed approximately \$1.1 million of indebtedness of the

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Partnership. In addition, we enter into certain land purchase and other transactions with the Partnership. For additional information regarding these entities, see the Joint Explanatory Note at the beginning of this Report and the financial statements of the Partnership, filed in tandem with this Report. In addition, for information regarding these entities and Centex Corporation and subsidiaries, on an aggregate basis, see Note (G), Centex Development Company, L.P., of the Notes to Consolidated Financial Statements of Centex Corporation. For a discussion of the impact of FIN 46 on our accounting for transactions with these entities, see *Recent Accounting Pronouncements* below.

Joint Ventures

We conduct a portion of our land acquisition, development and other activities through our participation in joint ventures in which we hold less than a majority interest. These joint ventures are typically large in nature, and partnering with other developers allows Centex Homes to share the risks and rewards of ownership while providing for efficient asset utilization. Our investment in these non-consolidated joint ventures, accounted for using the equity method, was \$102.3 million and \$94.6 million at March 31, 2003 and 2002, respectively. These joint ventures had total outstanding secured construction debt of approximately \$232.5 million and \$144.6 million at March 31, 2003 and 2002, respectively. Our liability with respect to this debt, based on our ownership percentage of the related joint ventures, is limited to approximately \$56.4 million and \$27.9 million at March 31, 2003 and 2002, respectively. Under the structure of this debt, we become liable up to these amounts only to the extent that the construction debt exceeds a certain percentage of the value of the project. At March 31, 2003 and 2002, we were not liable for any of this debt. For a discussion of the impact of FIN 46 on our accounting for transactions with non-consolidated joint ventures, see *Recent Accounting Pronouncements* below.

Letters of Credit and Guarantees

At March 31, 2003, we had outstanding letters of credit of \$116.8 million that primarily relate to development obligations of Home Building. We expect that the obligations secured by these letters of credit will generally be performed by our subsidiaries in the ordinary course of business and in accordance with the applicable contractual terms. To the extent that the underlying commercial obligations are performed by our subsidiaries, the related letters of credit will be released and we will not have any continuing obligations. We have no material third-party guarantees.

CRITICAL ACCOUNTING POLICIES

Some of our critical accounting policies require the use of judgment in their application or require estimates of inherently uncertain matters. Although our accounting policies are in compliance with generally accepted accounting principles, a change in the facts and circumstances of the underlying transactions could significantly change the application of the accounting policies and the resulting financial statement impact. Listed below are those policies that we believe are critical and require the use of complex judgment in their application.

Impairment of Long-Lived Assets

Housing projects and land held for development and sale are stated at the lower of cost (including direct construction costs, capitalized interest and real estate taxes) or fair value less cost to sell. Property and equipment is carried at cost less accumulated depreciation. We assess these assets for recoverability in accordance with the provisions of Statement of Financial Accounting Standards No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, or SFAS No. 144. SFAS No. 144 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets is measured by comparing the

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carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. These evaluations for impairment are significantly impacted by estimates of revenues, costs and expenses and other factors. If these assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets.

Goodwill

Goodwill represents the excess of purchase price over net assets of businesses acquired. We adopted the provisions of Statement of Financial Accounting Standards No. 142, Goodwill and Other Intangible Assets, or SFAS No. 142, effective April 1, 2001. Upon the adoption of SFAS No. 142, goodwill is no longer subject to amortization. Rather, goodwill will be subject to at least an annual assessment for impairment, at the reporting unit level, by applying a fair value-based test. If the carrying amount exceeds the fair value, an impairment would occur. We continually evaluate whether events and circumstances have occurred that indicate the remaining balance of goodwill may not be recoverable. Fair value is estimated using a discounted cash flow or market valuation approach. Such evaluations for impairment are significantly impacted by estimates of future revenues, costs and expenses and other factors. If the goodwill is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the goodwill exceeds the fair value of the future cash flows. We had no impairment of goodwill in fiscal 2003.

Insurance Accruals

We have certain deductible limits under our workers' compensation, automobile and general liability insurance policies for which reserves are actuarially determined based on claims filed and an estimate of claims incurred but not yet reported. Projection of losses concerning these liabilities is subject to a high degree of variability due to factors such as claim settlement patterns, litigation trends and legal interpretations, among others.

Valuation of Residential Mortgage Loans Held for Investment

Home Equity originates and purchases loans in accordance with standard underwriting criteria. The underwriting standards are primarily intended to assess the creditworthiness of the mortgagee and the value of the mortgaged property and to evaluate the adequacy of the property as collateral for the home equity loan.

Home Equity establishes an allowance for losses by charging the provision for losses in the statement of consolidated earnings when it believes the event causing the loss has occurred. When Home Equity determines that a residential mortgage loan held for investment is partially or fully uncollectible, the estimated loss is charged against the allowance for losses. Recoveries on losses previously charged to the allowance are credited to the allowance at the time the recovery is collected.

We believe that the allowance for losses is sufficient to provide for credit losses in the existing residential mortgage loans held for investment, which include real estate owned. We evaluate the allowance on an aggregate basis considering, among other things, the relationship of the allowance to residential mortgage loans held for investment and historical credit losses. The allowance reflects our judgment of the present loss exposure at the end of the reporting period. A range of expected credit losses is estimated using historical losses, static pool loss curves and delinquency modeling. These tools take into consideration historical information regarding delinquency and loss severity experience and apply that information to the portfolio at each reporting date.

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Although we consider the allowance for losses on residential mortgage loans held for investment reflected in our consolidated balance sheet to be adequate, there can be no assurance that this allowance will prove to be adequate over time to cover ultimate losses. This allowance may prove to be inadequate due to unanticipated adverse changes in the economy or discrete events adversely affecting specific customers or industries.

Mortgage Securitization Residual Interest

Home Equity uses mortgage securitizations to finance its mortgage loan portfolio. For securitizations prior to April 2000, which Home Equity accounted for as sales, Home Equity retained a mortgage securitization residual interest, or MSRI. The MSRI represents the present value of Home Equity's right to receive, over the life of the securitization, the excess of the weighted-average coupon on the loans securitized over the interest rates on the securities sold, a normal servicing fee, a trustee fee and an insurance fee, where applicable, net of the credit losses relating to the loans securitized. Home Equity estimates the fair value of MSRI through the application of discounted cash flow analysis. Such analysis requires the use of various assumptions, the most significant of which are anticipated prepayments (principal reductions in excess of contractually scheduled reductions), estimated future credit losses and the discount rate applied to future cash flows. See Note (A), Significant Accounting Policies, of the Notes to Consolidated Financial Statements of Centex Corporation and subsidiaries for a discussion of the sensitivity of the MSRI to changes in the assumptions.

Loan Origination Reserve

CTX Mortgage has established a liability for anticipated losses associated with loans originated and sold to HSF-I or other unaffiliated third parties. This liability includes losses associated with certain borrower payment defaults, credit quality issues or misrepresentation. CTX Mortgage estimates the losses that may be incurred for certain loan originations based on, among other factors, historical loss rates and current trends in loan originations. This liability reflects management's judgment of the loss exposure at the end of the reporting period.

Although we consider the loan origination reserve reflected in our consolidated balance sheet at March 31, 2003 to be adequate, there can be no assurance that this reserve will prove to be adequate over time to cover ultimate losses in connection with our loan originations. This reserve may prove to be inadequate due to unanticipated adverse changes in the economy or discrete events adversely affecting specific customers.

RECENT ACCOUNTING PRONOUNCEMENTS

In August 2001, the Financial Accounting Standards Board, or FASB, issued Statement of Financial Accounting Standards No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, or SFAS No. 144. The statement is effective for financial statements issued for fiscal years beginning after December 15, 2001, and interim periods within those fiscal years. The implementation of SFAS No. 144 on April 1, 2002 did not have a material impact on our results of operations or financial position.

In November 2002, the FASB issued Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, or FIN 45, which requires certain guarantees to be recorded at fair value. FIN 45 also requires a guarantor to make certain disclosures about guarantees, including product warranties, even when the likelihood of making any payments under the guarantee is remote. The disclosure requirements of FIN 45 are effective for financial statements of interim or annual periods ending after December 15, 2002. The initial recognition and measurement provisions are applicable only for guarantees issued or modified after December 31, 2002.

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The implementation of FIN 45 did not have a material impact on our results of operations or financial position.

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities, or FIN 46, which clarifies the accounting for certain entities in which equity investors do not have a controlling financial interest or the entity is unable to finance its activities without additional subordinated financial support from other parties. Certain disclosure requirements of FIN 46 are effective for financial statements of interim or annual periods issued after January 31, 2003. FIN 46 applies immediately to variable interest entities created, or in which an enterprise obtains an interest, after January 31, 2003. For variable interest entities in which an enterprise holds a variable interest that it acquired before February 1, 2003, FIN 46 applies to interim or annual periods beginning after June 15, 2003. At March 31, 2003, we have interests in the Partnership, HSF-I and certain joint ventures that may be affected by this interpretation. The nature of these entities' operations and our potential maximum exposure related to these entities are discussed in the financial statements of the Partnership, filed in tandem with this Report, and in Note (F), Indebtedness, Note (G), Centex Development Company, L.P., and Note (H), Commitments and Contingencies of Notes to Consolidated Financial Statements of Centex Corporation and subsidiaries. Management is in the process of evaluating the applicability of FIN 46 and the related accounting for our interests in the Partnership, HSF-I and our non-consolidated joint ventures.

We have historically accounted for stock-based compensation in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, or APB No. 25, and related interpretations, as permitted by Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation, or SFAS No. 123. On April 1, 2003, we adopted the fair value measurement provisions of SFAS No. 123 under which we will recognize compensation expense of a stock-based award to an employee over the vesting period based on the fair value of the award on the grant date. In accordance with SFAS No. 123, the fair value method will be applied only to awards granted or modified after April 1, 2003, whereas awards granted prior to such date will continue to be accounted for under APB No. 25.

In December 2002, the FASB issued Statement of Financial Accounting Standards No. 148, Accounting for Stock Based Compensation Transition and Disclosure, or SFAS No. 148, which provides for expanded disclosure concerning stock-based compensation, including disclosures in interim financial statements, and amends SFAS No. 123. SFAS No. 148's transition guidance and provisions for annual disclosures are effective for fiscal years ending after December 15, 2002. As noted above, we will adopt the fair value measurement provisions of SFAS No. 123 effective April 1, 2003.

STOCK REPURCHASE PROGRAM

During fiscal 2003, we repurchased a total of 874,700 shares of common stock under our stock option-related repurchase program, which we retained as treasury stock. At March 31, 2003, we had repurchased a total of 2.5 million shares out of 3.5 million shares authorized for repurchase by our Board of Directors and retired approximately 1.4 million shares.

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FORWARD-LOOKING STATEMENTS

Various sections of this Report, including Business, Management's Discussion and Analysis of Financial Condition and Results of Operations, Other Developments and Outlook sections, contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Act of 1934 and the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the context of the statement and generally arise when we are discussing our beliefs, estimates or expectations. These statements are not guarantees of future performance and involve a number of risks and uncertainties. Actual results and outcomes may differ materially from what we express or forecast in these forward-looking statements. In addition to the specific uncertainties discussed elsewhere in this Report, the following risks and uncertainties may affect our actual performance and results of operations:

Our residential Home Building operations are somewhat cyclical and sensitive to changes in economic conditions, including levels of employment, consumer confidence and income, availability of financing, interest rate levels and changes in the economic condition of the local markets in which we operate.

Our residential Home Building operations are also subject to other risks and uncertainties, including seasonal variations, adverse weather conditions, the availability of adequate land in desirable locations, the cost and availability of labor and construction materials, labor disputes, the general demand for housing and new construction and the resale market for existing homes.

Our Construction Services operations are also somewhat cyclical and sensitive to changes in economic conditions, including overall capital spending trends in the economy, changes in federal and state appropriations for construction projects and competitive pressures on the availability and pricing of construction projects.

Our Construction Services operations are also subject to other risks and uncertainties, including the timing of new awards and the funding of such awards; adverse weather conditions; cancellations of, or changes in the scope to, existing contracts; the cost and availability of labor and construction materials; labor disputes; the ability to meet performance or schedule guarantees and cost overruns.

Virtually all of our homebuyers finance their home acquisitions through our Financial Services operations or third party lenders. In general, our Home Building operations can be adversely affected by increases in interest rates.

The results of operations of CTX Mortgage depend to a significant extent on the level of interest rates. Any significant increases in mortgage rates above currently prevailing levels could adversely affect the volume of loan originations. There can be no assurance that mortgage rates will remain at the current level in the future. Our mortgage loan operations are also dependent upon the securitization market for mortgage-backed securities and the availability of mortgage warehouse financing.

Our Home Equity operations involve holding residential mortgage loans for investment and establishing an allowance for credit losses on these loans. Although the amount of this allowance reflects our

judgment as to our present loss exposure on these loans, there can be no assurance that it will be sufficient to cover any losses that may ultimately be incurred.

Demand for the products that our Construction Products operations produce is directly related to activity in the homebuilding and construction industries and to general economic conditions. Our Construction Products operations are also concentrated in particular regional and local markets that may experience

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cyclical downturns at different times than the national economy. The price at which we sell our construction products, particularly gypsum wallboard, is highly sensitive to changes in supply and demand for such products, energy costs, raw material prices and competition from other domestic and foreign producers.

All of our businesses operate in very competitive environments, which are characterized by competition from a number of other homebuilders, mortgage lenders, construction products producers and contractors in each of the markets in which we operate.

We are subject to various federal, state and local statutes, rules and regulations that could affect our businesses, including those concerning zoning, construction, protecting the environment and health. In addition, our businesses could be affected by changes in federal income tax policy, federal mortgage loan financing programs and by other changes in regulation or policy.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks related to fluctuations in interest rates on our direct debt obligations, mortgage loans receivable and residual interest in mortgage securitizations. The following analysis provides a framework to understand our sensitivity to hypothetical changes in interest rates as of March 31, 2003.

We have utilized derivative instruments, including interest rate swaps and interest rate caps, in conjunction with our overall strategy to manage the amount of debt outstanding that is subject to changes in interest rates. We recognize amounts paid or received under interest rate swap or cap agreements as adjustments to interest expense. As of March 31, 2003, we had interest rate swap agreements that converted \$1.26 billion of our variable-rate debt outstanding into fixed-rate debt.

Financial Services originates, sells and securitizes conforming and nonconforming A mortgages, sub-prime first and second mortgages and home equity loans. Since December 1999 substantially all conforming, Jumbo A and GNMA-eligible mortgages have been sold to HSF-I at or near the date on which the loans were funded. As a result of the Harwood Swap and related swap agreements, as previously described in Certain Off-Balance Sheet and Other Obligations, we effectively bear all interest rate risks, non-credit related market risks and prepayment risks related to the Harwood Swap. Financial Services executes the forward sales of CTX Mortgage's loans to hedge the risk of reductions in value of mortgages sold to HSF-I or maintained under secured financing agreements. This offsets most of our risk as the counterparty to the swap supporting the payment requirements of HSF-I. CTX Mortgage, acting as manager of HSF-I, delivers mortgages held by HSF-I to third party purchasers generally within 60 days of origination. Due to the high degree of liquidity in the A mortgage market and the frequency of loan sales and securitizations, the use of forward sales is an effective hedge against changes in market value that result from changes in interest rates.

Home Equity uses interest rate swaps to hedge the market risk associated with the carrying of mortgages in anticipation of issuance of securitization debt to finance sub-prime mortgages. Home Equity will generally hold mortgages in anticipation of securitization for up to 120 days. Home Equity also uses interest rate swaps, included in the balance above, that, in effect, fix the interest rate on its variable interest rate debt.

Prior to fiscal 2001, Home Equity retained the MSRI from its securitized pools of mortgages. As of March 31, 2003, our total MSRI was \$108.1 million, comprised of \$106.4 million related to Home Equity and \$1.7 million related to CTX Mortgage. CTX Mortgage's MSRI resulted from an acquisition in fiscal 2002. We continually monitor the fair value of the MSRI and review the factors expected to influence the future constant prepayment rate, or CPR, discount rates and credit losses. In developing assumptions

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regarding expected future CPR, we consider a variety of factors, many of which are interrelated. These factors include historical performance, origination channels, characteristics of borrowers, such as credit quality and loan-to-value relationships, and market factors that influence competition. If changes in assumptions regarding future CPR, discount rates or credit losses are necessary, the MSRI fair value is adjusted accordingly.

We utilize both short-term and long-term debt in our financing strategy. For fixed-rate debt, changes in interest rates generally affect the fair market value of the debt instrument but not our earnings or cash flows. Conversely, for variable-rate debt, changes in interest rates generally do not impact the fair market value of the debt instrument but do affect our future earnings and cash flows. We do not have an obligation to prepay any of our fixed-rate debt prior to maturity, and as a result, interest rate risk and changes in fair market value should not have a significant impact on the fixed-rate debt until we are required to refinance such debt.

As of March 31, 2003, short-term debt was \$867.5 million, approximately \$842.2 million of which was applicable to Financial Services and \$25.3 million of which was applicable to Construction Products. The majority of Financial Services debt is collateralized by residential mortgage loans. We borrow on a short-term basis in the commercial paper market under a \$600 million program size supported by a \$700 million revolving credit facility due in 2005 and from banks under uncommitted lines that bear interest at prevailing market rates. The weighted-average interest rate on short-term borrowings outstanding at March 31, 2003 was 1.6%.

The maturities of Centex's long-term debt outstanding at March 31, 2003 were as follows. We define Centex as a supplemental presentation that reflects the Financial Services segment as it accounted for under the equity method.

(in 000 \$)	Maturities through March 31,						Total	Fair Value
	2004	2005	2006	2007	2008	Thereafter		
Centex								
Fixed Rate Debt	\$ 13,571	\$ 2,444	\$ 300,124	\$ 202,414	\$ 335,022	\$ 973,629	\$ 1,827,204	\$ 2,038,693
Average Interest Rate	7.88%	5.07%	8.96%	8.01%	4.82%	7.26%	7.18%	
Variable Rated Hedged Debt ⁽¹⁾	\$ 55,000	\$	\$ 25,000	\$	\$	\$	\$ 80,000	\$ 80,030
Average Interest Rate	5.49%	%	7.99%	%	%	%	6.27%	
Variable Rate Debt	\$ 14,000	\$ 30,000	\$ 15,000	\$ 88,000	\$ 24,319	\$ 2,100	\$ 173,419	\$ 176,380
Average Interest Rate	2.37%	3.34%	3.10%	3.32%	2.49%	2.75%	3.10%	

(1) These variable rate notes are fixed rate instruments as a result of a hedge using interest rate swaps.

The maturities of Centex's long-term debt outstanding at March 31, 2002 were as follows:

(in 000 \$)	Maturities through March 31,					Total	Fair Value
	2003	2004	2005	2006	2007		
Centex							
Fixed Rate Debt	\$ 27,716	\$ 16,480	\$ 339	\$ 300,099	\$ 202,376	\$ 748,437	\$ 1,335,275
Average Interest Rate	6.13%	7.03%	5.86%	8.96%	8.01%	7.70%	8.00%
Variable Rated Hedged Debt ⁽¹⁾	\$ 35,000	\$ 100,000	\$	\$ 25,000	\$	\$	\$ 160,000
Average Interest Rate	7.60%	5.24%	%	7.99%	%	%	6.19%

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Variable Rate									
Debt	\$ 117,115	\$ 77,125	\$ 30,135	\$ 150	\$ 88,165	\$ 4,985	\$ 317,675	\$ 317,177	
Average									
Interest Rate	3.45%	3.56%	3.89%	1.49%	4.60%	1.49%	3.80%		

(1) *These variable rate notes are fixed rate instruments as a result of a hedge using interest rate swaps.*

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The following table sets forth the estimated maturity or repricing of borrowings collateralized by securitized residential mortgage loans structured as borrowings outstanding at March 31, 2003. The principal and interest on this debt is paid using the cash flows from the underlying mortgage receivables, which serve as collateral for this debt. Accordingly, the timing of the principal payments on this debt is dependent on the payments received on the underlying mortgage receivables. The amounts shown within a particular period were determined in accordance with the contractual terms of the debt, except (1) fixed-rate mortgage securities reflect estimated prepayments, which were estimated based on the results of a prepayment model we utilize, and empirical data, and (2) adjustable-rate debt is included in the period in which it is first scheduled to adjust and not in the period in which it matures. We believe that these assumptions approximate actual experience and consider them reasonable. However, the interest rate sensitivity could vary substantially if different assumptions were used or actual experience differs from the historical experience on which we base the assumptions.

		Maturities through March 31,							
(in 000 s)		2004	2005	2006	2007	2008	Thereafter	Total	Fair Value
Financial Services									
Fixed Rate Debt		\$ 584,776	\$ 452,417	\$ 353,367	\$ 459,027	\$ 497,246	\$ 71,177	\$ 2,418,010	\$ 2,501,771
Average Interest Rate		5.46%	5.62%	5.75%	5.61%	4.87%	4.01%	5.55%	
Variable Rate Debt		\$ 500,621	\$ 424,838	\$ 313,308	\$ 173,214	\$ 274,094	\$ 52,505	\$ 1,738,580	\$ 1,732,822
Average Interest Rate		1.99%	2.15%	2.37%	2.43%	2.62%	2.77%	2.17%	

The following table sets forth the estimated maturity or repricing of borrowings collateralized by securitized residual mortgage loans structured as borrowings outstanding at March 31, 2002.

		Maturities through March 31,							
(in 000 s)		2003	2004	2005	2006	2007	Thereafter	Total	Fair Value
Financial Services									
Fixed Rate Debt		\$ 489,230	\$ 408,526	\$ 307,484	\$ 281,425	\$ 292,611	\$ 438,505	\$ 2,217,781	\$ 2,246,446
Average Interest Rate		4.41%	5.29%	5.99%	6.70%	6.85%	6.34%	5.67%	
Variable Rate Debt		\$ 258,131	\$ 227,946	\$ 145,261	\$ 126,292	\$ 87,011	\$ 107,980	\$ 952,621	\$ 952,704
Average Interest Rate		2.39%	2.49%	2.63%	2.54%	2.42%	2.42%	2.47%	

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ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Financial Information

Centex Corporation and Subsidiaries

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Centex Corporation and Subsidiaries
Consolidated Revenues and Operating Earnings by Line of Business
(Dollars in thousands)

For the Years Ended March 31,

	2003	2002	2001	2000	1999
Revenues					
Home Building	\$ 5,934,510	\$ 4,984,817	\$ 4,356,172	\$ 3,686,844	\$ 2,819,442
	65%	64%	65%	61%	54%
Financial Services	855,015	699,760	463,646	430,611	436,299
	9%	9%	7%	7%	8%
Construction Products	501,257	471,083	441,127	470,465	381,899
	5%	6%	7%	8%	7%
Construction Services	1,517,851	1,296,024	1,290,382	1,205,762	1,350,776
	17%	17%	19%	20%	26%
Investment Real Estate	66,862	72,416	33,042	30,928	33,694
	1%	1%	%	1%	1%
Other	241,746	224,330	126,366	183,526	178,556
	3%	3%	2%	3%	4%
	\$ 9,117,241	\$ 7,748,430	\$ 6,710,735	\$ 6,008,136	\$ 5,200,666
	100%	100%	100%	100%	100%
Business Segment Operating Earnings ⁽¹⁾					
Home Building	\$ 680,777	\$ 527,462	\$ 425,450	\$ 323,220	\$ 242,223
	68%	66%	70%	56%	49%
Financial Services	161,825	114,733	19,667	32,474	92,309
	16%	14%	3%	6%	19%
Construction Products	96,268	75,868	99,441	168,611	120,310
	10%	9%	17%	29%	24%
Construction Services	30,718	36,225	30,886	23,471	15,209
	3%	5%	5%	4%	3%
Investment Real Estate	54,334	48,068	50,908	30,122	29,420
	5%	6%	8%	5%	6%
Other	(18,849)	3,140	(21,613)	2,580	(5,371)
	(2%)	%	(3%)	%	(1%)
	1,005,073	805,496	604,739	580,478	494,100
	100%	100%	100%	100%	100%
Corporate General and Administrative	60,289	50,189	36,924	33,015	28,104
Interest	119,560	115,766	99,069	66,844	41,581
Minority Interest in Construction Products	30,373	20,776	32,415	63,758	51,121
Earnings Before Income Taxes	\$ 794,851	\$ 618,765	\$ 436,331	\$ 416,861	\$ 373,294

Applicable segment operating expenses have been deducted from business segment operating earnings.

(1) Business Segment Operating Earnings excludes corporate general and administrative expense.

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Centex Corporation and Subsidiaries
Statements of Consolidated Earnings
(Dollars in thousands, except per share data)

	<i>For the Years Ended March 31,</i>		
	<u>2003</u>	<u>2002</u>	<u>2001</u>
Revenues			
Home Building	\$ 5,934,510	\$ 4,984,817	\$ 4,356,172
Financial Services	855,015	699,760	463,646
Construction Products	501,257	471,083	441,127
Construction Services	1,517,851	1,296,024	1,290,382
Investment Real Estate	66,862	72,416	33,042
Other	241,746	224,330	126,366
	<u>9,117,241</u>	<u>7,748,430</u>	<u>6,710,735</u>
Costs and Expenses			
Home Building	5,253,733	4,457,355	3,930,722
Financial Services	693,190	585,027	443,979
Construction Products	404,989	395,215	341,686
Construction Services	1,487,133	1,259,799	1,259,496
Investment Real Estate	12,528	24,348	(17,866)
Other	260,595	221,190	147,979
Corporate General and Administrative	60,289	50,189	36,924
Interest	119,560	115,766	99,069
Minority Interest	30,373	20,776	32,415
	<u>8,322,390</u>	<u>7,129,665</u>	<u>6,274,404</u>
Earnings Before Income Tax	<u>794,851</u>	<u>618,765</u>	<u>436,331</u>
Income Taxes	238,932	236,539	154,354
Net Earnings	<u>\$ 555,919</u>	<u>\$ 382,226</u>	<u>\$ 281,977</u>
Earnings Per Share			
Basic	<u>\$ 9.15</u>	<u>\$ 6.31</u>	<u>\$ 4.77</u>
Diluted	<u>\$ 8.83</u>	<u>\$ 6.11</u>	<u>\$ 4.65</u>
Average Shares Outstanding			
Basic	60,782,042	60,560,788	59,095,403
Dilutive Securities:			
Options	1,732,308	1,554,501	1,165,482
Convertible Debenture and Other	543,806	413,858	400,000
Diluted	<u>63,058,156</u>	<u>62,529,147</u>	<u>60,660,885</u>
Cash Dividends Per Share	<u>\$ 0.16</u>	<u>\$ 0.16</u>	<u>\$ 0.16</u>

See Notes to Consolidated Financial Statements.

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Centex Corporation and Subsidiaries
Consolidated Balance Sheets with Consolidating Details
(Dollars in thousands)

	Centex Corporation and Subsidiaries	
	<i>March 31,</i>	
	2003	2002
Assets		
Cash and Cash Equivalents	\$ 472,053	\$ 219,716
Restricted Cash	172,321	106,270
Receivables		
Residential Mortgage Loans Held for Investment, net	4,642,826	3,279,450
Residential Mortgage Loans Held for Sale	303,328	241,793
Construction Contracts	251,024	221,705
Trade, including Notes of \$32,119 and \$30,908	412,311	345,311
Inventories		
Housing Projects	3,315,947	2,513,168
Land Held for Development and Sale	106,057	85,997
Construction Products	58,254	54,220
Other	25,125	25,626
Investments		
Centex Development Company, L.P.	281,100	269,178
Joint Ventures and Other	102,277	94,609
Unconsolidated Subsidiaries		
Property and Equipment, net	696,148	720,285
Other Assets		
Deferred Income Taxes	52,929	76,167
Goodwill	372,125	349,712
Mortgage Securitization Residual Interest	108,102	125,272
Deferred Charges and Other, net	238,609	256,976
	\$ 11,610,536	\$ 8,985,455
Liabilities and Stockholders Equity		
Accounts Payable and Accrued Liabilities	\$ 1,677,764	\$ 1,438,613
Debt		
Centex	2,105,880	1,791,752
Financial Services	4,998,819	3,485,027
Payables to Affiliates		
Minority Stockholders Interest	170,227	153,290
Stockholders Equity		
Preferred Stock, Authorized 5,000,000 Shares, None Issued		
Common Stock, \$.25 Par Value; Authorized 100,000,000 Shares; Outstanding 60,836,091 and 61,171,149 Shares, Respectively	15,483	15,348
Capital in Excess of Par Value	98,711	72,446
Unamortized Value of Restricted Stock	(2,398)	(2,408)
Retained Earnings	2,597,078	2,050,902
Treasury Stock, at cost; 1,096,844 and 221,854 Shares, Respectively	(45,037)	(6,559)
Accumulated Other Comprehensive Loss	(5,991)	(12,956)
Total Stockholders Equity	2,657,846	2,116,773
	\$ 11,610,536	\$ 8,985,455



See Notes to Consolidated Financial Statements.

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Centex Corporation and Subsidiaries
Consolidated Balance Sheets with Consolidating Details
(Dollars in thousands)

Centex*		Financial Services	
<i>March 31,</i>		<i>March 31,</i>	
2003	2002	2003	2002
\$ 456,971	\$ 192,591	\$ 15,082	\$ 27,125
8,349	4,760	163,972	101,510
		4,642,826	3,279,450
		303,328	241,793
251,024	221,705		
214,007	197,613	198,304	147,698
3,315,947	2,513,168		
106,057	85,997		
58,254	54,220		
16,679	22,186	8,446	3,440
281,100	269,178		
102,277	94,609		
405,407	498,117		
654,052	672,165	42,096	48,120
(36,534)	(3,456)	89,463	79,623
355,070	332,897	17,055	16,815
		108,102	125,272
156,969	179,810	81,640	77,166
\$ 6,345,629	\$ 5,335,560	\$ 5,670,314	\$ 4,148,012
\$ 1,413,412	\$ 1,275,720	\$ 264,352	\$ 162,893
2,105,880	1,791,752	4,998,819	3,485,027
		25,736	187,764
168,491	151,315	1,736	1,975
15,483	15,348	1	1
98,711	72,446	200,467	202,671
(2,398)	(2,408)		
2,597,078	2,050,902	198,145	116,748
(45,037)	(6,559)		
(5,991)	(12,956)	(18,942)	(9,067)
2,657,846	2,116,773	379,671	310,353
\$ 6,345,629	\$ 5,335,560	\$ 5,670,314	\$ 4,148,012

* *In the supplemental data presented above, Centex represents the consolidation of all subsidiaries other than those included in Financial Services as described in Note (A), Significant Accounting Policies. Transactions between Centex and Financial Services have been eliminated from the Centex Corporation and Subsidiaries balance sheets.*

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Centex Corporation and Subsidiaries
Statements of Consolidated Cash Flows with Consolidating Details
(Dollars in thousands)

Centex Corporation and Subsidiaries			
<i>For the Years Ended March 31,</i>			
	2003	2002	2001
Cash Flows Operating Activities			
Net Earnings	\$ 555,919	\$ 382,226	\$ 281,977
Adjustments			
Depreciation, Depletion and Amortization	113,213	90,659	40,509
Provision for Losses on Residential Mortgage Loans Held for Investment	34,859	17,415	4,453
Deferred Income Taxes Provision (Benefit)	23,687	(16,307)	8,019
Equity in Earnings of Centex Development Company, L.P. and Joint Ventures	(42,672)	(29,918)	(4,958)
Equity in Earnings of Unconsolidated Subsidiaries			
Asset Impairments	11,487		
Minority Interest, net of Taxes	20,201	13,818	20,881
Changes in Assets and Liabilities, Excluding Effect of Acquisitions			
(Increase) Decrease in Restricted Cash	(66,051)	(44,618)	(53,718)
(Increase) Decrease in Receivables	(90,071)	39,561	(61,116)
(Increase) Decrease in Residential Mortgage Loans Held for Sale	(61,535)	40,197	184,782
Increase in Housing Projects and Land Held for Development and Sale Inventories	(734,666)	(484,157)	(159,858)
(Increase) Decrease in Construction Products and Other Inventories	(2,164)	(23,213)	(978)
Increase in Accounts Payable and Accrued Liabilities	210,162	138,577	110,149
Decrease (Increase) in Other Assets, net	19,867	(52,202)	(151,490)
(Decrease) Increase in Payables to Affiliates			
Other	2,255	(4,152)	(4,109)
	(5,509)	67,886	214,543
Cash Flows Investing Activities			
Increase in Residential Mortgage Loans Held for Investment	(1,398,235)	(1,499,601)	(1,776,284)
Decrease (Increase) in Investment and Advances to Centex Development Company, L.P. and Joint Ventures	52,792	(37,327)	(153,846)
Decrease (Increase) in Investment and Advances to Unconsolidated Subsidiaries			
Acquisitions, net of Cash Acquired			
Construction Products Operations			(342,200)
Home Building Operations	(137,733)		(100,097)
Other		(39,411)	
Purchases of Property and Equipment, net	(62,701)	(60,380)	(52,442)
	(1,545,877)	(1,636,719)	(2,424,869)
Cash Flows Financing Activities			
Increase (Decrease) in Short-Term Debt, net Centex	534,231	(213,308)	(83,205)

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Issuance of Long-Term Debt	605,992	1,007,699	943,491
Repayment of Long-Term Debt	(298,491)	(699,570)	(329,658)
Financial Services			
Issuance of Long-Term Debt	1,999,374	2,053,238	1,652,500
Repayment of Long-Term Debt	(1,013,186)	(458,704)	(76,632)
Retirement of Common Stock			(784)
Proceeds from Stock Option Exercises	24,024	57,725	35,985
Purchase of Treasury Stock	(38,478)	(6,559)	
Dividends Paid	(9,743)	(9,724)	(9,472)
	<u>1,803,723</u>	<u>1,730,797</u>	<u>2,132,225</u>
Net Increase (Decrease) in Cash and Cash Equivalents	252,337	161,964	(78,101)
Cash and Cash Equivalents at Beginning of Year	219,716	57,752	135,853
	<u> </u>	<u> </u>	<u> </u>
Cash and Cash Equivalents at End of Year	\$ 472,053	\$ 219,716	\$ 57,752
	<u> </u>	<u> </u>	<u> </u>

See Notes to Consolidated Financial Statements.

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Centex Corporation and Subsidiaries
Statements of Consolidated Cash Flows with Consolidating Details
(Dollars in thousands)

Centex*			Financial Services		
<i>For Years Ended March 31,</i>			<i>For Years Ended March 31,</i>		
2003	2002	2001	2003	2002	2001
\$ 555,919	\$ 382,226	\$ 281,977	\$ 152,970	\$ 80,512	\$ 11,865
96,214	74,816	25,220	16,999	15,843	15,289
23,687	(16,307)	8,019	(2,430)	(41,293)	(3,858)
(42,672)	(29,918)	(4,958)			
(152,970)	(80,512)	(11,865)			
11,487					
20,201	13,818	20,881			
(3,589)	682	(1,732)	(62,462)	(45,300)	(51,986)
(39,465)	67,482	(6,434)	(50,606)	(27,921)	(54,114)
			(61,535)	40,197	184,782
(734,666)	(484,157)	(159,858)			
2,842	(2,797)	(659)	(5,006)	(20,416)	(319)
108,703	98,412	79,597	91,584	30,968	36,319
18,931	(8,861)	(132,719)	3,397	139	(31,876)
			(155,879)	135,692	(3,546)
2,494	(3,994)	(4,420)	(239)	(158)	311
(132,884)	10,890	93,049	(38,348)	185,678	107,320
			(1,398,235)	(1,499,601)	(1,776,284)
52,761	(37,327)	(153,846)			
239,531	(102,762)	(35,826)			
		(342,200)			
(137,733)		(100,097)			
	(38,904)			(507)	
(47,226)	(53,494)	(27,448)	(15,475)	(6,886)	(24,994)
107,333	(232,487)	(659,417)	(1,413,710)	(1,506,994)	(1,801,278)
6,627	18,630	(146,908)	527,604	(231,938)	63,703
605,992	1,007,699	943,491			
(298,491)	(699,570)	(329,658)			
			1,999,374	2,053,238	1,652,500

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			(1,013,186)	(458,704)	(76,632)
		(784)			
24,024	57,725	35,985	1,223	2,080	50,000
(38,478)	(6,559)				
(9,743)	(9,724)	(9,472)	(75,000)	(28,000)	
<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
289,931	368,201	492,654	1,440,015	1,336,676	1,689,571
<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
264,380	146,604	(73,714)	(12,043)	15,360	(4,387)
192,591	45,987	119,701	27,125	11,765	16,152
<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
\$ 456,971	\$ 192,591	\$ 45,987	\$ 15,082	\$ 27,125	\$ 11,765
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* In the supplemental data presented above, Centex represents the consolidation of all subsidiaries other than those included in Financial Services as described in Note (A), Significant Accounting Policies. Transactions between Centex and Financial Services have been eliminated from the Centex Corporation and Subsidiaries statements of cash flows.

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Centex Corporation and Subsidiaries
Statements of Consolidated Stockholders Equity
(in thousands)

	Common Stock Shares	Common Stock Amount	Capital in Excess of Par Value	Unamortized Value of Restricted Stock
Balance, March 31, 2000	58,806	\$ 14,702	\$	\$
Exercise of Stock Options, Including Tax Benefit	1,158	289	26,554	
Retirement of Shares	(35)	(9)	(775)	
Cash Dividends				
Net Earnings				
Unrealized Gain on Investments				
Foreign Currency Translation Adjustments				
Comprehensive Income				
Balance, March 31, 2001	59,929	14,982	25,779	
Issuance of Restricted Stock	78	19	3,133	(3,152)
Amortization of Restricted Stock				744
Exercise of Stock Options, Including Tax Benefit	1,386	347	43,534	
Cash Dividends				
Purchases of Common Stock for Treasury	(222)			
Net Earnings				
Unrealized Loss on Hedging Instruments				
Foreign Currency Translation Adjustments				
Unrealized Gain on Investments				
Comprehensive Income				
Balance, March 31, 2002	61,171	15,348	72,446	(2,408)
Issuance of Restricted Stock	20	5	995	(1,000)
Amortization of Restricted Stock				1,010
Exercise of Stock Options, Including Tax Benefit	520	130	19,751	
Cash Dividends				