

DST SYSTEMS INC  
Form 10-Q  
August 07, 2009  
[Table of Contents](#)

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the quarterly period ended June 30, 2009**

**or**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the transition period from to**

**Commission File Number 1-14036**

**DST SYSTEMS, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: DST SYSTEMS INC - Form 10-Q

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**43-1581814**

(I.R.S. Employer  
Identification No.)

**333 West 11th Street, Kansas City, Missouri**

(Address of principal executive offices)

**64105**

(Zip Code)

**(816) 435-1000**

(Registrant's telephone number, including area code)

**No Changes**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐  
(do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Number of shares outstanding of the Company's common stock as of July 31, 2009:

Common Stock \$0.01 par value 49,723,229



Table of Contents

**DST Systems, Inc.**

**Form 10-Q**

**June 30, 2009**

**Table of Contents**

|                                                                                                       | <b>Page(s)</b> |
|-------------------------------------------------------------------------------------------------------|----------------|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>                                                           |                |
| <b><u>Item 1.</u></b>                                                                                 |                |
| <u>Financial Statements (unaudited)</u>                                                               |                |
| <u>Introductory Comments</u>                                                                          | 3              |
| <u>Condensed Consolidated Balance Sheet – June 30, 2009 and December 31, 2008</u>                     | 4              |
| <u>Condensed Consolidated Statement of Income – Three and six months ended June 30, 2009 and 2008</u> | 5              |
| <u>Condensed Consolidated Statement of Cash Flows – Six months ended June 30, 2009 and 2008</u>       | 6              |
| <u>Notes to Condensed Consolidated Financial Statements</u>                                           | 7-25           |
| <b><u>Item 2.</u></b>                                                                                 |                |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>          | 26-51          |
| <b><u>Item 3.</u></b>                                                                                 |                |
| <u>Quantitative and Qualitative Disclosures about Market Risk</u>                                     | 51-52          |
| <b><u>Item 4.</u></b>                                                                                 |                |
| <u>Controls and Procedures</u>                                                                        | 52             |
| <b><u>Item 4T.</u></b>                                                                                |                |
| <u>Controls and Procedures</u>                                                                        | 52             |
| <b><u>PART II. OTHER INFORMATION</u></b>                                                              |                |
| <b><u>Item 1.</u></b>                                                                                 |                |
| <u>Legal Proceedings</u>                                                                              | 52             |
| <b><u>Item 1A.</u></b>                                                                                |                |
| <u>Risk Factors</u>                                                                                   | 53-59          |
| <b><u>Item 2.</u></b>                                                                                 |                |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                    | 60             |
| <b><u>Item 3.</u></b>                                                                                 |                |
| <u>Defaults Upon Senior Securities</u>                                                                | 60             |
| <b><u>Item 4.</u></b>                                                                                 |                |
| <u>Submission of Matters to a Vote of Security Holders</u>                                            | 60-61          |
| <b><u>Item 5.</u></b>                                                                                 |                |
| <u>Other Information</u>                                                                              | 61             |
| <b><u>Item 6.</u></b>                                                                                 |                |
| <u>Exhibits</u>                                                                                       | 61             |
| <b><u>SIGNATURE</u></b>                                                                               | 62             |

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

The brand, service or product names or marks referred to in this Report are trademarks or service marks, registered or otherwise, of DST Systems, Inc. or its subsidiaries or affiliates or of vendors to the Company.

Table of Contents

**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**Introductory Comments**

The Condensed Consolidated Financial Statements of DST Systems, Inc. ( "DST" or the "Company" ) included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. These Condensed Consolidated Financial Statements should be read in conjunction with the Company's audited financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

The results of operations for the three and six months ended June 30, 2009 are not necessarily indicative of the results to be expected for the full year 2009.

[Table of Contents](#)
**DST Systems, Inc.**
**Condensed Consolidated Balance Sheet**
*(in millions, except per share amounts)*
*(unaudited)*

|                                                                                     | June 30,<br>2009 | December 31,<br>2008 |
|-------------------------------------------------------------------------------------|------------------|----------------------|
| <b>ASSETS</b>                                                                       |                  |                      |
| Current assets                                                                      |                  |                      |
| Cash and cash equivalents                                                           | \$ 47.2          | \$ 78.7              |
| Funds held on behalf of clients                                                     | 211.3            | 209.3                |
| Client funding receivable                                                           | 92.7             |                      |
| Accounts receivable                                                                 | 153.0            | 198.2                |
| Deferred income taxes                                                               | 37.9             | 30.0                 |
| Other assets                                                                        | 55.6             | 40.2                 |
|                                                                                     | 597.7            | 556.4                |
| Investments                                                                         | 1,379.1          | 1,220.8              |
| Properties                                                                          | 528.0            | 512.3                |
| Intangible assets                                                                   | 44.2             | 31.2                 |
| Goodwill                                                                            | 181.6            | 118.7                |
| Other assets                                                                        | 61.7             | 70.0                 |
| Total assets                                                                        | \$ 2,792.3       | \$ 2,509.4           |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                                         |                  |                      |
| Current liabilities                                                                 |                  |                      |
| Current portion of debt                                                             | \$ 124.1         | \$ 89.9              |
| Client funds obligations                                                            | 304.0            | 209.3                |
| Accounts payable                                                                    | 51.0             | 51.2                 |
| Accrued compensation and benefits                                                   | 85.9             | 111.7                |
| Deferred revenues and gains                                                         | 59.3             | 59.5                 |
| Other liabilities                                                                   | 99.0             | 94.3                 |
| Income taxes payable                                                                |                  | 36.3                 |
|                                                                                     | 723.3            | 652.2                |
| Long-term debt                                                                      | 1,206.7          | 1,345.4              |
| Income taxes payable                                                                | 50.4             | 46.8                 |
| Deferred income taxes                                                               | 254.3            | 174.8                |
| Other liabilities                                                                   | 62.5             | 52.0                 |
| Total liabilities                                                                   | 2,297.2          | 2,271.2              |
| Commitments and contingencies (Note 12)                                             |                  |                      |
| Stockholders' equity                                                                |                  |                      |
| Common stock, \$0.01 par; 400 million shares authorized, 95.3 million shares issued | 1.0              | 1.0                  |
| Additional paid-in capital                                                          | 222.8            | 212.6                |
| Retained earnings                                                                   | 2,629.9          | 2,508.0              |
| Treasury stock (45.6 million shares), at cost                                       | (2,683.5)        | (2,688.8)            |
| Accumulated other comprehensive income                                              | 324.9            | 205.4                |
| Total stockholders' equity                                                          | 495.1            | 238.2                |
| Total liabilities and stockholders' equity                                          | \$ 2,792.3       | \$ 2,509.4           |

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

The accompanying notes are an integral part of these financial statements.

Table of Contents**DST Systems, Inc.****Condensed Consolidated Statement of Income***(in millions, except per share amounts)**(unaudited)*

|                                                 | <b>For the Three Months<br/>Ended June 30,</b> |             | <b>For the Six Months<br/>Ended June 30,</b> |             |
|-------------------------------------------------|------------------------------------------------|-------------|----------------------------------------------|-------------|
|                                                 | <b>2009</b>                                    | <b>2008</b> | <b>2009</b>                                  | <b>2008</b> |
| Operating revenues                              | \$ 404.5                                       | \$ 426.6    | \$ 800.1                                     | \$ 857.4    |
| Out-of-pocket reimbursements                    | 149.5                                          | 146.3       | 314.8                                        | 303.3       |
| Total revenues                                  | 554.0                                          | 572.9       | 1,114.9                                      | 1,160.7     |
| Costs and expenses                              | 454.5                                          | 458.9       | 912.7                                        | 931.7       |
| Depreciation and amortization                   | 31.0                                           | 31.0        | 59.3                                         | 61.6        |
| Income from operations                          | 68.5                                           | 83.0        | 142.9                                        | 167.4       |
| Interest expense                                | (9.5)                                          | (13.8)      | (20.1)                                       | (26.5)      |
| Other income (expense), net                     | 11.2                                           | (2.5)       | 27.4                                         | (6.9)       |
| Equity in earnings of unconsolidated affiliates | 10.5                                           | 11.6        | 16.2                                         | 20.3        |
| Income before income taxes                      | 80.7                                           | 78.3        | 166.4                                        | 154.3       |
| Income taxes                                    | 32.0                                           | 28.4        | 44.5                                         | 32.2        |
| Net income                                      | \$ 48.7                                        | \$ 49.9     | \$ 121.9                                     | \$ 122.1    |
| Average common shares outstanding               | 49.7                                           | 54.2        | 49.7                                         | 56.4        |
| Average diluted shares outstanding              | 50.0                                           | 59.0        | 49.9                                         | 62.2        |
| Basic earnings per share                        | \$ 0.98                                        | \$ 0.92     | \$ 2.45                                      | \$ 2.16     |
| Diluted earnings per share                      | \$ 0.97                                        | \$ 0.85     | \$ 2.44                                      | \$ 1.96     |

The accompanying notes are an integral part of these financial statements.

Table of Contents**DST Systems, Inc.****Condensed Consolidated Statement of Cash Flows***(in millions)**(unaudited)*

|                                                                                               | <b>For the Six Months<br/>Ended June 30,</b> |             |
|-----------------------------------------------------------------------------------------------|----------------------------------------------|-------------|
|                                                                                               | <b>2009</b>                                  | <b>2008</b> |
| <b>Cash flows operating activities:</b>                                                       |                                              |             |
| Net income                                                                                    | \$ 121.9                                     | \$ 122.1    |
| Depreciation and amortization                                                                 | 59.3                                         | 61.6        |
| Net losses on investments                                                                     | 27.0                                         | 17.5        |
| Gain on the extinguishment of senior convertible debentures                                   | (5.8)                                        |             |
| Gain on equity interest in Argus Health Systems, Inc.                                         | (41.7)                                       |             |
| Amortization of share-based compensation                                                      | 14.2                                         | 16.8        |
| Equity in earnings of unconsolidated affiliates                                               | (16.2)                                       | (20.3)      |
| Dividends from unconsolidated affiliates                                                      | 29.3                                         |             |
| Deferred income taxes                                                                         | (6.3)                                        | (10.8)      |
| Changes in accounts receivable                                                                | 45.3                                         | 36.3        |
| Proceeds from accounts receivable securitization program, net                                 | 10.0                                         | 30.0        |
| Changes in accounts payable and accrued liabilities                                           | (28.9)                                       | (38.1)      |
| Changes in income taxes payable                                                               | (41.5)                                       | (10.6)      |
| Other, net                                                                                    | 12.6                                         | 3.3         |
| Total adjustments to net income                                                               | 57.3                                         | 85.7        |
| Net                                                                                           | 179.2                                        | 207.8       |
| <b>Cash flows investing activities:</b>                                                       |                                              |             |
| Capital expenditures                                                                          | (39.1)                                       | (38.2)      |
| Investments in and advances to unconsolidated affiliates                                      | (1.8)                                        | (34.9)      |
| Investments in securities                                                                     | (52.9)                                       | (59.0)      |
| Proceeds from sales/maturities of corporate and client funds investments                      | 43.6                                         | 54.9        |
| Net decrease in restricted cash and cash equivalents held to satisfy client funds obligations | 135.1                                        | 26.3        |
| Acquisition of interest in Argus Health Systems, Inc., net of cash acquired                   | (47.8)                                       |             |
| Proceeds from sale of Asurion                                                                 |                                              | 39.2        |
| Other, net                                                                                    | 0.1                                          | (0.4)       |
| Net                                                                                           | 37.2                                         | (12.1)      |
| <b>Cash flows financing activities:</b>                                                       |                                              |             |
| Proceeds from issuance of common stock                                                        | 4.7                                          | 3.7         |
| Principal payments on debt                                                                    | (7.4)                                        | (34.6)      |
| Repurchases of senior convertible debentures                                                  | (121.8)                                      |             |
| Net decrease in client funds obligations                                                      | (146.1)                                      | (26.3)      |
| Net borrowings on revolving credit facilities                                                 | 27.6                                         | 388.2       |
| Common stock repurchased                                                                      | (4.9)                                        | (521.3)     |
| Excess tax benefits from share based compensation                                             |                                              | 0.6         |
| Net                                                                                           | (247.9)                                      | (189.7)     |
| Net increase (decrease) in cash and cash equivalents                                          | (31.5)                                       | 6.0         |
| Cash and cash equivalents, beginning of period                                                | 78.7                                         | 109.4       |
| Cash and cash equivalents, end of period                                                      | \$ 47.2                                      | \$ 115.4    |

The accompanying notes are an integral part of these financial statements.



Table of Contents

**DST Systems, Inc.**

**Notes to Condensed Consolidated Financial Statements**

*(unaudited)*

**1. Summary of Accounting Policies**

The Condensed Consolidated Financial Statements of DST Systems, Inc. ( "DST" or the "Company" ) included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the United States Securities and Exchange Commission ( "SEC" ). Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ( "GAAP" ) have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to enable a reasonable understanding of the information presented. The Condensed Consolidated Balance Sheet as of December 31, 2008 has been derived from the audited Consolidated Balance Sheet at that date, but does not include all of the information and notes required by GAAP for complete financial statements. These Condensed Consolidated Financial Statements should be read in conjunction with the Company's audited financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The Company has performed an evaluation of subsequent events through August 7, 2009, which is the date these interim financial statements were filed with the SEC.

In the opinion of management, the accompanying unaudited Condensed Consolidated Financial Statements contain all adjustments (consisting of normal interim closing procedures) necessary to present fairly the consolidated financial position of the Company and its subsidiaries at June 30, 2009, and the results of operations for the three and six months ended June 30, 2009 and 2008, and cash flows for the six months ended June 30, 2009 and 2008.

Certain amounts in the 2008 financial statements have been reclassified to conform to the 2009 presentation.

The results of operations for the three and six months ended June 30, 2009 are not necessarily indicative of the results to be expected for the full year 2009.

**2. Acquisition of Argus Health Systems, Inc.**

Prior to March 31, 2009, DST owned a 50% interest in Argus Health Systems, Inc. ( "Argus" ), which provides pharmacy claims processing and other related services to help clients manage pharmacy benefit programs. On March 31, 2009, DST purchased the remaining 50% interest of Argus for \$57.0 million in cash. As a result, Argus is no longer an unconsolidated affiliate of DST, but rather is a wholly owned subsidiary resulting in DST consolidating the results of Argus after March 31, 2009 rather than recording equity in earnings of Argus. As required by generally accepted accounting principles, the Company adopted SFAS No. 141(R), Business Combinations, ( "SFAS 141R" ), on January 1, 2009. In accordance with SFAS 141R, the acquisition of the remaining 50% of Argus was treated as a step acquisition. Accordingly, DST remeasured its previously held equity interest in Argus to fair value, in the amount of \$57.0 million, and recorded a gain of \$41.7 million on March 31, 2009, which is included in other income (expense), net in the Condensed Consolidated Statement of Income. DST has preliminarily recognized

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

identifiable assets (comprised of proprietary software of \$26.0 million, customer relationships of \$14.0 million and other intangible assets of \$1.0 million) and goodwill resulting from the acquisition of the remaining 50% Argus interest and the remeasurement of DST's previously held equity interest. Based on the preliminary purchase price allocation, DST estimates that annual amortization expense from acquired Argus intangible assets will be approximately \$4.2 million. Goodwill of \$63.0 million arising from the acquisition is comprised of the assembled workforce of Argus and other assets and is included in the Financial Services Segment. None of the goodwill is expected to be deductible for income tax purposes. DST believes that the acquisition of Argus complements its existing DST Health Solutions business, increases the size of DST's healthcare processing capabilities and will enable the Company to provide broader product offerings to new and existing customers. Argus recorded revenues of approximately \$127.7 million during the year ended December 31, 2008. Assuming the acquisition of the remaining 50% of Argus had occurred January 1, 2008, the Company's total revenues would have been \$1,133.7 million and \$1,210.0 million for the six months ended June 30, 2009 and

Table of Contents

2008, respectively. Consolidated proforma net income and diluted earnings per share would not have been materially different from the reported amounts for the six months ended June 30, 2009 and 2008. The unaudited proforma amounts are not necessarily indicative of what actual consolidated results of operations might have been if the acquisition had been effective at the beginning of 2008.

The following table summarizes the consideration paid for Argus and the preliminary allocation of the fair value of Argus to the fair values of assets acquired and liabilities assumed at March 31, 2009 (in millions). The Company has not yet finalized its accounting of the acquired assets and liabilities assumed; when finalized, it is possible that the amounts appearing in the table below will be adjusted.

|                                                                                   |    |       |
|-----------------------------------------------------------------------------------|----|-------|
| <b>Consideration</b>                                                              |    |       |
| Cash paid for remaining 50% equity interest in Argus                              | \$ | 57.0  |
| Fair value of DST's equity interest in Argus before the business combination      |    | 57.0  |
| Fair value of Argus                                                               | \$ | 114.0 |
| <b>Recognized amounts of identifiable assets acquired and liabilities assumed</b> |    |       |
| Cash and cash equivalents                                                         | \$ | 9.2   |
| Funds held on behalf of clients                                                   |    | 148.0 |
| Client funding receivable                                                         |    | 99.6  |
| Accounts receivable                                                               |    | 16.9  |
| Other current assets                                                              |    | 7.5   |
| Properties (includes \$26.0 of proprietary software)                              |    | 31.4  |
| Intangible assets                                                                 |    | 15.0  |
| Goodwill                                                                          |    | 63.0  |
| Other non-current assets                                                          |    | 2.9   |
| Total assets                                                                      |    | 393.5 |
| Client funds obligations                                                          |    | 247.6 |
| Other current liabilities                                                         |    | 16.7  |
| Deferred income tax liabilities                                                   |    | 13.9  |
| Non-current liabilities                                                           |    | 1.3   |
| Total liabilities                                                                 |    | 279.5 |
| Net assets acquired                                                               | \$ | 114.0 |

### 3. Client Funds/Obligations and Reclassification within Consolidated Statement of Cash Flows

#### *Funds Held on Behalf of Clients*

The Company had \$211.3 million and \$209.3 million of funds held on behalf of clients at June 30, 2009 and December 31, 2008, respectively. This amount is comprised of funds held on behalf of transfer agency clients and funds held on behalf of pharmacy processing clients.

End of day available client bank balances for full service mutual fund transfer agency clients are invested overnight by and in the name of the Company into credit-quality money market funds. Invested balances are returned to the full service mutual fund transfer agency client accounts the following business day. Based upon the Company's intent, these invested client balances represent assets that are restricted for use and have

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

been classified as client funds obligations in the Company's Consolidated Balance Sheet.

Funds received from Argus clients for the payment of pharmacy claims incurred by its members are invested in cash and cash equivalents (credit-quality money market funds), short-term investments and available for sale debt

Table of Contents

securities (short-term) until the claim payments are presented to the bank. Certain of these amounts are included in funds held on behalf of clients in the Consolidated Balance Sheet and are also recorded as a client funds obligation liability. Funds held on behalf of clients represent assets that, based upon the Company's intent, are restricted for use solely for the purposes of satisfying the obligations to remit funds to pharmacies, which are classified as client funds obligations in the Company's Consolidated Balance Sheet.

The Company has reported the cash flows related to the purchases of investment funds (available for sale securities) held on behalf of clients and the cash flows related to the proceeds from the sales/maturities of investment funds held on behalf of clients on a gross basis in the investing section of the Consolidated Statement of Cash Flows. The Company has reported the cash inflows and outflows related to client fund investments with original maturities of 90 days or less on a net basis within net increase (decrease) in restricted cash and cash equivalents held to satisfy client fund obligations in the investing section of the Consolidated Statement of Cash Flows. The Company has reported the cash flows related to client funds used in investing activities on a net basis within net increase (decrease) in client funds obligations in the financing section of the Consolidated Statement of Cash Flows.

*Client Funding Receivable*

Client funding receivables represent amounts due the Company for pharmacy claims paid in advance of receiving client funding and for pharmacy claims processed for which client funding requests have not been made. Client funding receivables were \$92.7 million at June 30, 2009.

*Client Funds Obligations*

Client funds obligations represent the Company's contractual obligations to remit funds to satisfy client pharmacy claim obligations and are recorded on the balance sheet when incurred, generally after a claim has been processed by the Company. In addition, client funds obligations include transfer agency client balances invested overnight. Client funds obligations represent liabilities that will be repaid within one year of the balance sheet date. The Company had \$304.0 million and \$209.3 million of client funds obligations at June 30, 2009 and December 31, 2008, respectively.

*Reclassification within Consolidated Statement of Cash Flows*

The Company has reclassified the net increase (decrease) in funds held on behalf of clients (formerly reported under the heading "changes in transfer agency investments") in the Consolidated Statement of Cash Flows from operating activities to investing activities for all periods presented. In addition, the Company has reclassified the net increase (decrease) in client funds obligations (formerly reported under the heading "changes in transfer agency deposits") in the Consolidated Statement of Cash Flows from operating activities to financing activities for all periods presented.



# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

The impacts of the reclassifications were as follows (in millions):

|                                                                              | For the Three Months<br>Ended March 31,<br>2009 |        |    | For the Six<br>Months Ended<br>June 30,<br>2008 |    | For the Nine<br>Months Ended<br>September 30,<br>2008 |    | For the Year Ended December 31,<br>2008 |    |         | 2007 |         | 2006 |         |
|------------------------------------------------------------------------------|-------------------------------------------------|--------|----|-------------------------------------------------|----|-------------------------------------------------------|----|-----------------------------------------|----|---------|------|---------|------|---------|
| Cash flows - investing activities:                                           |                                                 |        |    |                                                 |    |                                                       |    |                                         |    |         |      |         |      |         |
| Net cash provided by (used in) investing activities - as previously reported | \$                                              | (84.0) | \$ | (37.1)                                          | \$ | (38.4)                                                | \$ | (93.2)                                  | \$ | (110.1) | \$   | 865.6   | \$   | 31.3    |
| Impact of reclassification                                                   |                                                 | 73.6   |    | 44.9                                            |    | 26.3                                                  |    | (85.8)                                  |    | (31.9)  |      | (51.8)  |      | (32.2)  |
| Net cash provided by (used in) investing activities - as reclassified        | \$                                              | (10.4) | \$ | 7.8                                             | \$ | (12.1)                                                | \$ | (179.0)                                 | \$ | (142.0) | \$   | 813.8   | \$   | (0.9)   |
| Cash flows - financing activities:                                           |                                                 |        |    |                                                 |    |                                                       |    |                                         |    |         |      |         |      |         |
| Net cash provided by (used in) financing activities - as previously reported | \$                                              | (23.8) | \$ | (20.8)                                          | \$ | (163.4)                                               | \$ | (219.6)                                 | \$ | (356.9) | \$   | (868.7) | \$   | (412.5) |
| Impact of reclassification                                                   |                                                 | (73.6) |    | (44.9)                                          |    | (26.3)                                                |    | 85.8                                    |    | 31.9    |      | 51.8    |      | 32.2    |
| Net cash provided by (used in) financing activities - as reclassified        | \$                                              | (97.4) | \$ | (65.7)                                          | \$ | (189.7)                                               | \$ | (133.8)                                 | \$ | (325.0) | \$   | (816.9) | \$   | (380.3) |

This reclassification had no impact on the net change in cash and cash equivalents or cash flows from operating activities for any period presented.

## 4. Other Current Assets

Included in other current assets are the following items (in millions):

|                        | June 30,<br>2009 | December 31,<br>2008 |
|------------------------|------------------|----------------------|
| Prepaid expenses       | \$ 20.8          | \$ 16.5              |
| Inventories            | 13.1             | 14.1                 |
| Income tax recoverable | 12.2             |                      |

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

|       |    |      |    |      |
|-------|----|------|----|------|
| Other |    | 9.5  |    | 9.6  |
|       | \$ | 55.6 | \$ | 40.2 |

10

## Table of Contents

### 5. Investments

Investments are as follows (in millions):

|                                             | 2009<br>Ownership<br>Percentage | June 30,<br>2009 | Carrying Value<br>December 31,<br>2008 |
|---------------------------------------------|---------------------------------|------------------|----------------------------------------|
| Available-for-sale securities:              |                                 |                  |                                        |
| State Street Corporation                    | 2%                              | \$ 499.4         | \$ 416.1                               |
| Computershare Ltd.                          | 5%                              | 215.3            | 163.4                                  |
| Euronet Worldwide                           | 4%                              | 36.5             | 21.9                                   |
| Other available-for-sale securities         |                                 | 148.3            | 149.9                                  |
|                                             |                                 | 899.5            | 751.3                                  |
| Unconsolidated affiliates:                  |                                 |                  |                                        |
| Boston Financial Data Services              | 50%                             | 149.2            | 167.4                                  |
| International Financial Data Services, U.K. | 50%                             | 60.8             | 50.3                                   |
| International Financial Data Services, L.P. | 50%                             | 28.8             | 24.3                                   |
| Argus Health Systems                        |                                 |                  | 16.8                                   |
| Unconsolidated real estate affiliates       |                                 | 88.7             | 89.5                                   |
| Other unconsolidated affiliates             |                                 | 11.9             | 9.8                                    |
|                                             |                                 | 339.4            | 358.1                                  |
| Other:                                      |                                 |                  |                                        |
| Trading securities                          |                                 | 44.9             | 34.2                                   |
| Held-to-maturity                            |                                 | 7.3              | 3.0                                    |
| Investments, at cost                        |                                 | 88.0             | 74.2                                   |
|                                             |                                 | 140.2            | 111.4                                  |
| Total investments                           |                                 | \$ 1,379.1       | \$ 1,220.8                             |

The Company is a limited partner in various private equity funds. At June 30, 2009 and December 31, 2008, the Company's carrying value of these private equity fund investments was approximately \$77.2 million and \$63.1 million, respectively. At June 30, 2009, the Company had future capital commitments related to these private equity fund investments of approximately \$154.5 million.

The following table summarizes certain information related to the Company's available-for-sale securities (in millions):

|                                                                        | June 30,<br>2009 | December 31,<br>2008 |
|------------------------------------------------------------------------|------------------|----------------------|
| Book cost basis                                                        | \$ 369.0         | \$ 394.2             |
| Gross unrealized gains                                                 | 528.5            | 386.7                |
| Gross unrealized losses                                                | (3.2)            | (15.7)               |
| Unrealized gain (loss) from changes in foreign currency exchange rates | 5.2              | (13.9)               |
| Market value                                                           | \$ 899.5         | \$ 751.3             |

The following table summarizes the fair value and gross unrealized losses of the Company's investments by the length of time that the securities have been in a continuous loss position, as of June 30, 2009 (in millions):



# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

|              | Less than 12 months |                   | Greater than 12 months |                   | Total      |                   |
|--------------|---------------------|-------------------|------------------------|-------------------|------------|-------------------|
|              | Fair Value          | Unrealized Losses | Fair Value             | Unrealized Losses | Fair Value | Unrealized Losses |
| Common stock | \$ 23.6             | \$ 3.2            | \$                     | \$                | \$ 23.6    | \$ 3.2            |

Future adverse changes in market conditions or poor operating results of underlying investments could result in losses or an inability to recover the carrying value of the investments. These may not be reflected in an investment's current carrying value, thereby possibly requiring an impairment charge in the future. Such a charge could have a material effect on the Company's consolidated financial position and results of operations.

The Company recognized \$1.2 million and \$26.8 million of investment impairments for the three and six months ended June 30, 2009 and \$10.0 million and \$20.2 million for the three and six months ended June 30, 2008, which were other than temporary. The Company records lower of cost or market valuation adjustments on private equity fund investments and other cost method investments when impairment conditions are present. During the three and six months ended June 30, 2009, the Company recorded \$0.2 million and \$4.2 million of impairments, respectively, compared to \$5.8 million for both the three and six months ended June 30, 2008, on private equity fund and other investments related to adverse market conditions and from poor performance of the underlying investment. The impairments recorded related primarily to investments in the Financial Services Segment and the Investments and Other Segment. A decline in a security's net realizable value that is other than temporary is treated as a loss based on quoted or derived market value and is reflected in other income (expense), net line in the Condensed Consolidated Statement of Income.

The following table summarizes equity in earnings (losses) of unconsolidated affiliates (in millions):

|            | For the Three Months<br>Ended June 30, |         | For the Six Months*<br>Ended June 30, |         |
|------------|----------------------------------------|---------|---------------------------------------|---------|
|            | 2009                                   | 2008    | 2009                                  | 2008    |
| BFDS       | \$ 3.1                                 | \$ 4.7  | \$ 6.8                                | \$ 10.6 |
| IFDS, U.K. | 2.3                                    | 2.9     | 3.8                                   | 5.9     |
| IFDS, L.P. | 1.7                                    | 1.9     | 2.6                                   | 2.4     |
| Argus      |                                        | 0.1     | (1.5)                                 | 0.4     |
| Other      | 3.4                                    | 2.0     | 4.5                                   | 1.0     |
|            | \$ 10.5                                | \$ 11.6 | \$ 16.2                               | \$ 20.3 |

\*Equity in losses of Argus Health Systems, Inc. is for the period January 1, 2009 through March 31, 2009, the date DST acquired the remaining 50% equity interest and consolidated Argus.

The Company received a \$25.0 million dividend from Boston Financial Data Services, Inc. ( BFDS ) during the six months ended June 30, 2009. As mentioned above, DST acquired the remaining 50% interest in Argus on March 31, 2009 and no longer records equity in earnings of Argus, but rather consolidates the Argus results in DST's financial statements.

## 6. Fair Value Measurements

SFAS No. 157, Fair Value Measurements, ( SFAS 157 ) establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

# Table of Contents

As of June 30, 2009, the Company held certain investment assets that are required to be measured at fair value on a recurring basis. These investments include the Company's available-for-sale and trading securities whereby fair value is determined using quoted prices in active markets. Accordingly, the fair value measurements of these investments have been classified as Level 1 in the table below. Included in funds held on behalf of clients at June 30, 2009 are approximately \$10.7 million of available-for-sale debt securities held to satisfy client funds obligations. These investments have also been classified as Level 1 in the table below. In addition, the Company entered into a forward starting interest rate swap in January 2009 that is required to be reported at fair value. The Company used inputs from quoted prices for similar assets and liabilities in active markets and other observable inputs directly or indirectly related to the measurement of the interest rate swap. The fair value of the interest rate swap asset has been classified as Level 2 in the table below and is included in other non-current assets in the Condensed Consolidated Balance Sheet.

The following table presents assets and liabilities measured at fair value on a recurring basis (in millions):

|                                                                           | June 30, 2009 | Fair Value Measurements at Reporting Date Using                               |                                                           |                                                    |    |
|---------------------------------------------------------------------------|---------------|-------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|----|
|                                                                           |               | Quoted prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |    |
| Available-for-sale securities                                             | \$ 899.5      | \$ 899.5                                                                      |                                                           |                                                    | \$ |
| Trading securities                                                        | 44.9          | 44.9                                                                          |                                                           |                                                    |    |
| Available-for-sale securities held<br>to satisfy client funds obligations | 10.7          | 10.7                                                                          |                                                           |                                                    |    |
| Interest rate swap                                                        | 0.4           |                                                                               | 0.4                                                       |                                                    |    |
| Total                                                                     | \$ 955.5      | \$ 955.1                                                                      | \$ 0.4                                                    |                                                    | \$ |

At June 30, 2009, one of DST's unconsolidated affiliates had an interest rate swap with a fair market value liability of \$38.1 million. The unconsolidated affiliate used inputs from quoted prices for similar assets and liabilities in active markets and other observable inputs directly or indirectly related to the measurement of the interest rate swap. The fair value measurement of the interest rate swap has been classified as Level 2 by the unconsolidated affiliate. The above table presents only assets and liabilities measured at fair value for which the Company controls, and accordingly excludes items held by unconsolidated affiliates.

Based upon the borrowing rates currently available to the Company and its subsidiaries for indebtedness with similar terms and average maturities, the carrying value of long-term debt, with the exception of the senior convertible debentures, is considered to approximate fair value at June 30, 2009.

## Table of Contents

The following table presents the carrying value and estimated fair value for the senior convertible debentures (in millions):

|          | June 30, 2009  |                      |
|----------|----------------|----------------------|
|          | Carrying Value | Estimated Fair Value |
| Series A | \$ 418.5       | \$ 416.0             |
| Series B | 168.3          | 150.2                |
| Total    | \$ 586.8       | \$ 566.2             |

The estimated fair values of the Company's publicly held senior convertible debentures were based on quoted market prices and are classified as Level 2.

## 7. Goodwill and Intangible Assets

### Goodwill

The following table summarizes the changes in the carrying amount of goodwill for the six months ended June 30, 2009, by segment (in millions):

|                    | December 31, 2008 | Acquisitions | Disposals | Other | June 30, 2009 |
|--------------------|-------------------|--------------|-----------|-------|---------------|
| Financial Services | \$ 109.9          | \$ 63.0      | \$        | (0.1) | \$ 172.8      |
| Output Solutions   | 8.8               |              |           |       | 8.8           |
| Total              | \$ 118.7          | \$ 63.0      | \$        | (0.1) | \$ 181.6      |

### Intangible Assets

The following table summarizes intangible assets (in millions):

| June 30, 2009  |             | December 31, 2008 |             |
|----------------|-------------|-------------------|-------------|
| Gross Carrying | Accumulated | Gross Carrying    | Accumulated |

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

|                                | Amount  | Amortization | Amount  | Amortization |
|--------------------------------|---------|--------------|---------|--------------|
| Amortizable intangible assets: |         |              |         |              |
| Customer relationships         | \$ 51.2 | \$ 9.7       | \$ 37.2 | \$ 8.1       |
| Other                          | 4.8     | 2.1          | 3.8     | 1.7          |
| Total                          | \$ 56.0 | \$ 11.8      | \$ 41.0 | \$ 9.8       |

The purchase of the remaining 50% equity interest in Argus resulted in \$63.0 million of goodwill, \$14.0 million of customer relationship intangible assets, \$1.0 million of other intangible assets and \$26.0 million of proprietary software (which has been included in properties). Amortization of intangible assets for the three and six months ended June 30, 2009 was approximately \$1.1 million and \$2.0 million, respectively. Amortization of intangible assets for the three and six months ended June 30, 2008 was approximately \$1.0 million and \$2.0 million, respectively. The Company estimates, based on a preliminary allocation of purchase price for Argus, that amortization expense attributable to intangible assets recorded as of June 30, 2009 will be approximately \$2.3

Table of Contents

million for the remainder of 2009, \$4.4 million for 2010, \$4.1 million for 2011, \$3.9 million for 2012, \$3.6 million for 2013 and \$25.9 million thereafter.

**8. Debt**

*Senior Convertible Debentures*

During the three and six months ended June 30, 2009, the Company recorded a gain of \$2.1 million and \$5.8 million associated with the repurchase of a portion of the Company's senior convertible debentures at a discount to carrying value. The Company repurchased approximately \$61.4 million and \$112.9 million in principal amount of the original \$540 million 4.125% Series A senior convertible debentures and approximately \$12.7 million and \$14.7 million in principal amount of the original \$300 million 3.625% Series B senior convertible debentures during the three and six months ended June 30, 2009. The outstanding amount of the Series A and Series B senior convertible debentures were \$418.5 million and \$168.3 million at June 30, 2009, and were \$531.4 million and \$179.8 million at December 31, 2008.

*Accounting for Convertible Debt Instruments*

On January 1, 2009, DST adopted FASB Staff Position ( FSP ) No. APB 14-1, Accounting for Convertible Debt Instruments that may be settled in Cash upon Conversion (Including Partial Cash Settlement). This FSP clarifies that issuers of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. DST retrospectively applied this new accounting standard to all periods prior to January 1, 2009 beginning with August 2003 when the senior convertible debentures were issued. DST used non-convertible debenture interest rates of 6.35% for the original \$540 million 4.125% Series A senior convertible debentures and 5.68% for the original \$300 million 3.625% Series B senior convertible debentures. The retrospective adoption of this accounting standard increased the amount of interest expense recorded by DST for historical income statements periods prior to April 1, 2006 (as the debenture discount would have been fully amortized by that date), but did not impact the three and six months ended June 30, 2009 or 2008. The adoption of this standard required DST to retrospectively restate retained earnings and additional paid in capital as of December 31, 2008, which resulted in a reduction of retained earnings of \$58.4 million and an increase in additional paid in capital of the same amount, which had no change to total stockholders' equity.

*Real Estate Credit Agreement and Interest Rate Swap*

In September 2008, certain subsidiaries of DST entered into a credit agreement with a syndicate of lenders. The credit agreement provides for a five-year, non-revolving credit facility in an aggregate principal amount of up to \$120.0 million. Upon closing of the facility, \$115.0 million was advanced to DST. The credit facility is secured by, among other things, the real estate and properties owned by these DST subsidiaries as well as an assignment of the related leases, rents and other benefits of these assets. The interest rate applicable to the credit agreement is a floating rate tied to either offshore LIBOR rate plus an applicable margin rate of 1.75% or the prime rate (as defined in the credit agreement), as elected by DST. Principal and interest payments are due on the first of each month and are based on a 20-year amortization schedule. At June 30, 2009 and December 31, 2008, amounts outstanding under this agreement were \$113.1 million and \$114.5 million, respectively. In January 2009, the Company entered an interest rate swap with a bank to fix the interest rate on this real estate credit agreement at approximately

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

4.49% (includes 1.75% applicable margin rate) beginning January 2010. This interest rate swap qualifies as a derivative instrument.

Financial Accounting Standards Board Statement No. 133 established accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the balance sheet and measure those instruments at fair value, and that the changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction.

Table of Contents

The Company's interest rate swap is a cash flow hedge of future interest payments under the Company's real estate credit agreement and uses a pay-fixed, receive-variable, forward starting interest rate swap. The Company's risk management objective and strategy for undertaking this hedge is to eliminate the variability of interest cash flows related to the Company's floating-rate real estate credit agreement. Changes in the cash flows of the interest rate swap are expected to offset the changes in cash flows attributable to fluctuations in the one-month LIBOR benchmark interest rate. The derivative instrument is a receive floating, pay 2.74% fixed, forward starting interest rate swap with an effective date of January 4, 2010 and a maturity date of September 16, 2013. Effectiveness of the hedge relationship is assessed on a quarterly basis both prospectively and retrospectively using the cumulative dollar offset method, in which the cumulative changes in the value of the hedging instrument are directly compared with the cumulative change in the fair value or cash flows of the hedged item. A dollar offset ratio of between 0.80 and 1.25 is required in order to qualify for hedge accounting treatment. At inception of the hedge, the cumulative dollar offset ratio is 1.00 since the terms of the perfect hypothetical swap match those of the actual swap. SFAS 133 indicates that hedge effectiveness occurs only if the cumulative gain or loss on the derivative hedging instrument exceeds the cumulative change in the expected future cash flows of the hedged transaction. At June 30, 2009, the fair value of the Company's pay-fixed, receive-variable, forward starting interest rate swap was an asset of \$0.4 million, which is included in other non-current assets in the Condensed Consolidated Balance Sheet. The Company determined there was no ineffectiveness during the three and six months ended June 30, 2009, which resulted in the changes in fair value of this swap being recorded in other comprehensive income.

## 9. Income Taxes

The Company records income tax expense during interim periods based on its best estimate of the full year's effective tax rate. Certain items are given discrete period treatment and, as a result, the tax effects of such items are reported in full in the relevant interim period. The Company's effective tax rate was 39.7% and 26.7% for the three and six months ended June 30, 2009, respectively, compared to 36.3% and 20.9% for the three and six months ended June 30, 2008, respectively. The effective tax rate for the three months ended June 30, 2009 as compared to the same period in 2008 was negatively impacted from valuation allowances against current year international operating losses and from lower dividend income, which is taxed at a lower effective tax rate. The effective tax rate for the six months ended June 30, 2009 and 2008 was less than the statutory federal income tax rate of 35% primarily from certain items in both periods that were given discrete period treatment, which were partially offset by valuation allowances against international operating losses and lower dividend income in 2009. During 2009, DST recorded a \$41.7 million gain on equity interest in Argus with no related income tax expense, reversed approximately \$0.9 million of deferred tax liabilities related to the elimination of deferred tax liabilities previously established for equity in earnings of Argus, and recorded an income tax benefit of approximately \$5.7 million resulting from a reduction in income tax related liabilities principally associated with the completion of an IRS examination in February 2009 for the tax years ended December 31, 2002 through 2005. During 2008, the Company recorded an income tax benefit of approximately \$23.9 million resulting from a net reduction in the Company's liabilities for FIN 48 (including approximately \$10.4 million of interest and penalties), principally related to the resolution of an IRS examination matter (associated with a transaction that the Company consummated in the 2000 tax year) that was resolved in DST's favor.

The full year 2009 effective tax rate can be affected as a result of variances among the estimates and amounts of full year sources of taxable income (e.g., domestic consolidated, joint venture and/or international), the realization of tax credits (e.g., historic rehabilitation, research and experimentation and state incentive), adjustments which may arise from the resolution of tax matters under review and the Company's assessment of its liability for unrecognized tax benefits.

Table of Contents**10. Stockholders Equity***Earnings per share*

The computation of basic and diluted earnings per share is as follows (in millions, except per share amounts):

|                                                                                          | For the Three Months<br>Ended June 30, |         | For the Six Months<br>Ended June 30, |          |
|------------------------------------------------------------------------------------------|----------------------------------------|---------|--------------------------------------|----------|
|                                                                                          | 2009                                   | 2008    | 2009                                 | 2008     |
| Net income                                                                               | \$ 48.7                                | \$ 49.9 | \$ 121.9                             | \$ 122.1 |
| Average common shares outstanding                                                        | 49.7                                   | 54.2    | 49.7                                 | 56.4     |
| Incremental shares from assumed conversions of<br>stock options and debenture conversion | 0.3                                    | 4.8     | 0.2                                  | 5.8      |
| Average diluted shares outstanding                                                       | 50.0                                   | 59.0    | 49.9                                 | 62.2     |
| Basic earnings per share                                                                 | \$ 0.98                                | \$ 0.92 | \$ 2.45                              | \$ 2.16  |
| Diluted earnings per share                                                               | \$ 0.97                                | \$ 0.85 | \$ 2.44                              | \$ 1.96  |

The Company had approximately 49.7 million and 53.3 million shares outstanding at June 30, 2009 and 2008, respectively. Shares from options to purchase shares of common stock that were excluded from the diluted earnings per share calculation because they were anti-dilutive totaled 3.5 million and 3.6 million for the three and six months ended June 30, 2009, respectively. There were 0.1 million anti-dilutive shares from options to purchase common stock during the three and six months ended June 30, 2008. The Company issued convertible senior debentures that could have a potentially dilutive effect on the Company's stock if converted in the future. At June 30, 2009, outstanding Series A debentures are convertible into 8.5 million shares of common stock and the outstanding Series B debentures are convertible into 3.4 million shares of common stock, subject to adjustment. The Company intends to settle any conversions with cash for the principal amount of the bonds and accrued and unpaid interest and issue common stock for any conversion value amount over the principal and accrued and unpaid interest amounts. Related to the debentures, the calculation of diluted earnings per share includes an incremental amount of shares assumed to be issued for the conversion spread when the Company's average daily stock price exceeds \$49.08 per share for the Series A bonds and \$50.20 for the Series B bonds. There was additional dilution of approximately 3.5 million shares and 4.4 million shares for the three and six months ended June 30, 2008 related to the Company's average daily share price exceeding the then prevailing conversion prices per share, but no dilution during the three and six months ended June 30, 2009 because of a decline in the Company's average share price.

*Earnings per share Participating Securities*

DST adopted FSP No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities (FSP EITF 03-6-1) on January 1, 2009. Under FSP EITF 03-6-1, certain share-based payment awards that allow holders to receive dividends before they vest should be treated as participating securities. Although unvested share-based payment awards with nonforfeitable rights to dividends have typically been included in the calculation of diluted EPS using the treasury stock method, these awards are now included in the calculation of basic EPS using the two-class method. Because DST's existing restricted stock awards allow holders the right to

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

receive cash dividends, if any, on a 1:1 basis, DST is required to treat these awards as participating securities. Upon adoption of FSP EITF 03-6-1 on January 1, 2009, DST applied this standard retrospectively to all periods prior to 2009. As presented in the table below, the adoption of FSP EITF 03-6-1 resulted in increases in previously reported average common and diluted shares outstanding. The increase in average common and diluted shares outstanding reduced previously reported basic and diluted earnings per share in those prior periods. A comparison of amounts previously reported and as retrospectively restated is presented in the following table (in millions, except per share amounts).

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

| As previously reported             | March 31,<br>2008 | For the Three Months Ended<br>June 30,<br>2008 | For the Three Months Ended<br>September 30,<br>2008 | December 31,<br>2008 | For the Six Months Ended<br>June 30,<br>2008 | For the Nine Months Ended<br>September 30,<br>2008 | For the Year Ended<br>December 31,<br>2008 |
|------------------------------------|-------------------|------------------------------------------------|-----------------------------------------------------|----------------------|----------------------------------------------|----------------------------------------------------|--------------------------------------------|
| Net income                         | \$ 72.2           | \$ 49.9                                        | \$ 50.2                                             | \$ 70.6              | \$ 122.1                                     | \$ 172.3                                           | \$ 242.9                                   |
| Average common shares outstanding  | 56.0              | 51.6                                           | 49.3                                                | 47.1                 | 53.8                                         | 52.3                                               | 51.0                                       |
| Average diluted shares outstanding | 64.3              | 58.0                                           | 55.2                                                | 49.4                 | 61.1                                         | 59.2                                               | 56.7                                       |
| Basic earnings per share           | \$ 1.29           | \$ 0.97                                        | \$ 1.02                                             | \$ 1.50              | \$ 2.27                                      | \$ 3.30                                            | \$ 4.76                                    |
| Diluted earnings per share         | \$ 1.12           | \$ 0.86                                        | \$ 0.91                                             | \$ 1.43              | \$ 2.00                                      | \$ 2.91                                            | \$ 4.28                                    |

| As retrospectively restated        | March 31,<br>2008 | For the Three Months Ended<br>June 30,<br>2008 | For the Three Months Ended<br>September 30,<br>2008 | December 31,<br>2008 | For the Six Months Ended<br>June 30,<br>2008 | For the Nine Months Ended<br>September 30,<br>2008 | For the Year Ended<br>December 31,<br>2008 |
|------------------------------------|-------------------|------------------------------------------------|-----------------------------------------------------|----------------------|----------------------------------------------|----------------------------------------------------|--------------------------------------------|
| Net income                         | \$ 72.2           | \$ 49.9                                        | \$ 50.2                                             | \$ 70.6              | \$ 122.1                                     | \$ 172.3                                           | \$ 242.9                                   |
| Average common shares outstanding  | 58.6              | 54.2                                           | 51.9                                                | 49.7                 | 56.4                                         | 54.9                                               | 53.6                                       |
| Average diluted shares outstanding | 65.5              | 59.0                                           | 56.2                                                | 50.1                 | 62.2                                         | 60.2                                               | 57.7                                       |
| Basic earnings per share           | \$ 1.23           | \$ 0.92                                        | \$ 0.97                                             | \$ 1.42              | \$ 2.16                                      | \$ 3.14                                            | \$ 4.53                                    |
| Diluted earnings per share         | \$ 1.10           | \$ 0.85                                        | \$ 0.90                                             | \$ 1.41              | \$ 1.96                                      | \$ 2.86                                            | \$ 4.21                                    |

Note: Earnings per share are computed independently for each of the quarters presented.

Accordingly, the accumulation of 2008 quarterly earnings per share may not equal the total computed for the year.

## *Comprehensive income (loss)*

Components of comprehensive income (loss) consist of the following (in millions):

|                                           | For the Three Months Ended June 30,<br>2009 | For the Three Months Ended June 30,<br>2008 | For the Six Months Ended June 30,<br>2009 | For the Six Months Ended June 30,<br>2008 |
|-------------------------------------------|---------------------------------------------|---------------------------------------------|-------------------------------------------|-------------------------------------------|
| Net income                                | \$ 48.7                                     | \$ 49.9                                     | \$ 121.9                                  | \$ 122.1                                  |
| Other comprehensive income (loss):        |                                             |                                             |                                           |                                           |
| Unrealized gains (losses) on investments: |                                             |                                             |                                           |                                           |

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

|                                                                                 |          |           |          |           |
|---------------------------------------------------------------------------------|----------|-----------|----------|-----------|
| Unrealized holding gains (losses) arising during the period                     | 227.3    | (169.8)   | 130.8    | (261.3)   |
| Proportional share of unconsolidated affiliate interest rate swap               | 0.5      | 7.1       | 0.8      | (0.5)     |
| Unrealized gain on interest rate swap                                           | 2.9      |           | 0.4      |           |
| Less reclassification adjustments for net (gains) losses included in net income | (2.7)    | 0.1       | 23.7     | 10.6      |
| Foreign currency translation adjustments                                        | 37.7     | 7.4       | 31.5     | 8.8       |
| Deferred income taxes                                                           | (97.5)   | 61.2      | (67.7)   | 91.5      |
| Other comprehensive income (loss):                                              | 168.2    | (94.0)    | 119.5    | (150.9)   |
| Comprehensive income (loss)                                                     | \$ 216.9 | \$ (44.1) | \$ 241.4 | \$ (28.8) |

Table of Contents

One of DST's unconsolidated affiliates had an interest rate swap liability with a fair market value of \$38.1 million and \$72.8 million at June 30, 2009 and December 31, 2008, respectively. DST's 50% proportionate share of this interest rate swap liability was \$19.1 million and \$36.4 million at June 30, 2009 and December 31, 2008, respectively. The Company records its proportionate share of this liability in an amount not to exceed the carrying value of its investment in this unconsolidated affiliate, which resulted in \$6.0 million and \$6.8 million of the interest rate swap liability being recorded at June 30, 2009 and December 31, 2008, respectively.

*Stock repurchases*

At June 30, 2009, there were approximately 2.4 million shares remaining to be repurchased under the Company's existing share repurchase plan. The Company repurchased 10,000 shares of DST common stock for \$0.3 million or approximately \$30.00 per share during the three months ended June 30, 2009. For the six months ended June 30, 2009, the Company repurchased 110,000 shares of DST common stock for \$3.1 million at an average cost of \$28.52 per share. The plan allows, but does not require, the repurchase of common stock in open market and private transactions through December 31, 2011.

**11. Accounts Receivable Securitization Program**

On May 21, 2009, DST entered into a \$175.0 million accounts receivable securitization program with a third-party, multi-seller, asset-backed commercial paper conduit administered by a bank (the "New Program"). The New Program replaces DST's \$200.0 million accounts receivable securitization program with a third-party, multi-seller, asset-backed commercial paper conduit administered by a different bank (the "Old Program"), which expired by its terms on May 21, 2009.

Under the terms of the New Program, (a) DST periodically acquires accounts receivable originated by certain of its domestic subsidiaries, including, but not limited to, DST Output, DST Health Solutions, DST Technologies and Argus Health Systems (the "Subsidiary Originators"), (b) DST transfers receivables originated by DST and receivables acquired from the Subsidiary Originators, on a periodic basis, to a wholly-owned bankruptcy remote special purpose subsidiary of DST (the "SPE"), and (c) the SPE then sells undivided interests in the receivables to the commercial paper conduit. DST retains servicing responsibility over the receivables. The assets of the SPE are not available to satisfy the creditors of any other person, including DST or any of its subsidiaries or affiliates. Further, neither DST nor the SPE guarantees collectability of the receivables or the creditworthiness of obligors. The conduit's purchase commitment will expire on May 20, 2010 unless otherwise extended in accordance with the program agreements.

The periodic transfers of undivided interests in the receivables by the SPE to the conduit meet the requirements for sale accounting treatment in accordance with SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities." Accordingly, the portion of the receivables transferred to the conduit, up to an advance amount which cannot exceed \$175.0 million, have been removed from the Condensed Consolidated Balance Sheet. The SPE retains an interest in the receivables in excess of the amount transferred to the conduit, and such receivables will continue to be recognized on the Condensed Consolidated Balance Sheet. The carrying value of the retained interest approximates its estimated fair value at the balance sheet date. The Company believes increases in the level of assumed interest rates and/or credit losses compared to assumptions in effect at the balance sheet date by 10% or 20% would not materially affect the fair value of the retained interest at the reporting date.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

At June 30, 2009, the total outstanding undivided interest in the receivables held by the conduit under the New Program was \$140.0 million. At December 31, 2008, the total outstanding undivided interest in the receivables held by the conduit under the Old Program was \$130.0 million. The Company received proceeds of \$30.0 million from accounts receivable securitizations under the Old Program in April 2009 which resulted in \$160.0 million outstanding prior to the expiration of the Old Program on May 21, 2009. Cash collections from the transferred receivable interests under the Old Program of \$160.0 million were remitted to the Old Program conduit on May 21, 2009 upon expiration of the Old Program. Proceeds received from accounts receivable securitizations under the New Program were \$140.0 million. The Condensed Consolidated Statement of Cash Flows for the six months

Table of Contents

ended June 30, 2009 presents the net proceeds received of \$10.0 million from accounts receivable securitizations under both the Old Program and New Program.

Aggregate transfers of undivided interests in the receivables from the SPE to the conduit were \$888.3 million for the six months ended June 30, 2009 consisting of \$301.4 million under the New Program and \$586.9 million under the Old Program. A \$36.4 million and \$32.0 million retained interest in the receivables sold is included in accounts receivable on the Condensed Consolidated Balance Sheet at June 30, 2009 and December 31, 2008, respectively. The impact on net income stemming from these transfers was not material.

Delinquencies and credit losses related to the accounts receivable sold were not significant during the six months ended June 30, 2009 and for the year ended December 31, 2008.

**12. Commitments and Contingencies**

The Company and its subsidiaries are involved in various legal proceedings arising in the normal course of their businesses. While the ultimate outcome of these legal proceedings cannot be predicted with certainty, it is the opinion of management that the final outcome in such proceedings, in the aggregate, would not have a material adverse effect on the consolidated financial condition, results of operations and cash flow of the Company.

The Company has letters of credit of \$8.3 million and \$9.0 million outstanding at June 30, 2009 and December 31, 2008, respectively. Letters of credit are secured by the Company's debt facility.

As disclosed in Note 5, the Company has future capital commitments related to its private equity fund investments.

The Company has entered into agreements with certain officers whereby upon defined circumstances constituting a change in control of the Company, certain benefit entitlements are automatically funded and such officers are entitled to specific cash payments upon termination of employment.

The Company has established trusts to provide for the funding of corporate commitments and entitlements of Company officers, directors, employees and others in the event of a change in control of the Company. Assets held in such trusts at June 30, 2009 were not significant.

The Company has entered into an agreement to guarantee 50% of the obligations of a 50% owned joint venture as a tenant under a real estate lease for an office building. The initial term of the lease is 10 years and 7 months, commencing March 1, 2007 and expiring September 30, 2017, with two five-year options to extend. The base rent for the initial term is \$4.8 million per year, plus all operating expenses for the building.

The Company entered into an agreement to guarantee \$2.0 million plus any enforcement costs related to a mortgage loan to a 33% owned real estate joint venture. The loan matures on July 1, 2010. At June 30, 2009, the Company's guarantee totaled \$1.0 million.

The Company's 50% owned joint ventures are generally governed by shareholder or partnership agreements. The agreements generally entitle the Company to elect one-half of the directors to the board in the case of corporations and to have 50% voting/managing interest in the case of partnerships. The agreements generally provide that the Company or the other party has the option to establish a price payable in cash, or a promise to pay cash, for all of the other's ownership in the joint venture and to submit an offer, in writing, to the other party to sell to the other party all of its ownership interests in the joint venture or to purchase all ownership interests owned by the other party at such offering price. The party receiving the offer generally has a specified period of time to either accept the offer to purchase, or to elect to purchase the offering party's interest at the offering price. The Company cannot estimate the potential aggregate offering price that it could be required to receive or elect to pay in the event this option becomes operable; however, the amount could be material.

#### *Guarantees*

In addition to the guarantees entered into as mentioned above, the Company has also guaranteed certain obligations of certain joint ventures under service agreements entered into by the joint ventures and their customers. The amount of such obligations is not stated in the agreements. Depending on the negotiated terms of

Table of Contents

the guaranty and/or the underlying service agreement, the Company's liability under the guaranty may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

In certain instances in which the Company licenses proprietary systems to customers, the Company gives certain warranties and infringement indemnities to the licensee, the terms of which vary depending on the negotiated terms of each respective license agreement, but which generally warrant that such systems will perform in accordance with their specifications. The amount of such obligations is not stated in the lease agreements. The Company's liability for breach of such warranties may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

From time to time, the Company enters into agreements with unaffiliated parties containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement. The amount of such obligations is not stated in the agreements. The Company's liability under such indemnification provisions may be subject to time and materiality limitations, monetary caps and other conditions and defenses. Such indemnity obligations include the following:

The Company has entered into purchase and service agreements with its vendors, and consulting agreements with providers of consulting services to the Company, pursuant to which the Company has agreed to indemnify certain of such vendors and consultants, respectively, against third party claims arising from the Company's use of the vendor's product or the services of the vendor or consultant.

In connection with the acquisition or disposition of subsidiaries, operating units and business assets by the Company, the Company has entered into agreements containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement, but which are generally described as follows: (i) in connection with acquisitions made by the Company, the Company has agreed to indemnify the seller against third-party claims made against the seller relating to the subject subsidiary, operating unit or asset and arising after the closing of the transaction, and (ii) in connection with dispositions made by the Company, the Company has agreed to indemnify the buyer against damages incurred by the buyer due to the buyer's reliance on representations and warranties relating to the subject subsidiary, operating unit or business assets in the disposition agreement if such representations or warranties were untrue when made, or due to any breach of the representations, warranties, agreements or covenants contained in the agreement.

The Company has entered into agreements with certain third parties, including banks and escrow agents, which provide software escrow, fiduciary and other services to the Company or to its benefit plans or customers. Under such agreements, the Company has agreed to indemnify such service providers for third party claims relating to the carrying out of their respective duties under such agreements.

The Company has entered into agreements with lenders providing financing to the Company pursuant to which the Company agrees to indemnify such lenders for third party claims arising from or relating to such financings. In connection with real estate mortgage financing, the Company has entered into environmental indemnity agreements in which the Company has agreed to indemnify the lenders for any damage sustained by the lenders relating to any environmental contamination on the subject properties.

In connection with the acquisition or disposition of real estate by the Company, the Company has entered into real estate contracts containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective contract, but which are generally described as follows: (i) in connection with acquisitions by the Company, the Company has agreed to indemnify the seller against third-party

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

claims made against the seller arising from the Company's on-site inspections, tests and investigations of the subject property made by the Company as part of its due diligence and against third-party claims relating to the operations on the subject property after the closing of the transaction, and (ii) in connection with dispositions by the Company, the Company has agreed to indemnify the buyer for damages incurred by the buyer due to the buyer's reliance on representations and warranties relating to the subject property made by the Company in the real estate contract if such representations or warranties were untrue when made and against third-party claims relating to operations on the subject property prior to the closing of the transaction.

In connection with the leasing of real estate by the Company, as landlord and as tenant, the Company has entered into occupancy leases containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective lease, but which are generally described as follows: (i) in connection with leases in which the Company is the tenant, the Company has agreed to indemnify the landlord against third party claims relating

Table of Contents

to the Company's occupancy of the subject property, including claims arising from loss of life, bodily injury and/or damage to property thereon, and (ii) in connection with leases in which the Company is the landlord, the Company has agreed to indemnify the tenant against third party claims to the extent occasioned wholly or in part by any negligent act or omission of the Company or arising from loss of life, bodily injury and/or damage to property in or upon any of the common areas or other areas under the Company's control.

At June 30, 2009 and December 31, 2008, the Company had not accrued any liability on the aforementioned guarantees or indemnifications as they relate to future performance criteria or indirect guarantees of indebtedness of others in accordance with FIN 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*.

### **13. Accounting Standards**

#### *Accounting for Transfers of Financial Assets*

In June 2009, the Financial Accounting Standards Board (FASB) issued SFAS No. 166, *Accounting for Transfers of Financial Assets*, (SFAS 166). This standard changes the accounting for securitizations of mortgages and other financial instruments and the consolidation requirements for qualifying special-purpose entities (QSPE). DST will be required to adopt SFAS 166 on January 1, 2010. Earlier application of this standard is prohibited.

Besides removing the concept of a QSPE, SFAS 166: a) clarifies the determination of whether a transferor and all the entities included in the transferor's financial statements being presented have surrendered control over transferred financial assets; b) defines the term participating interest to establish specific conditions for reporting a transfer of a portion of a financial asset as a sale; c) requires a transferor to recognize and initially measure at fair value all assets obtained and liabilities incurred as a result of a transfer of financial assets accounted for as a sale; and d) enhances disclosures to provide financial statement users with greater transparency about transfers of financial assets and a transferor's continuing involvement with transferred financial assets.

DST currently believes that the adoption of SFAS 166 may require the transfer of accounts receivable under DST's accounts receivable securitization program to be derecognized resulting in the proceeds received from such transfers being reflected as liabilities on the balance sheet. DST continues to evaluate this new accounting standard and the impact this standard may have on the consolidated financial statements.

#### *Variable Interest Entities*

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (SFAS 167). Among other items, SFAS 167 responds to concerns about the application of certain key provisions of FIN 46(R), including those regarding the transparency of the involvement with variable interest entities. DST will be required to adopt SFAS 167 on January 1, 2010. Earlier application of these standards is prohibited. The Company has not yet determined the impact that the adoption of SFAS 167 may have on its financial position, results of operations, cash flows, or disclosures.

*Earnings per Share Proposed Accounting Standard*

The FASB previously issued an exposure draft, revised in August 2008, on a proposed accounting standard that would amend SFAS No. 128, Earnings per Share ( SFAS 128 ), to clarify guidance for mandatorily convertible instruments, the treasury stock method, contingently issuable shares, and contracts that may be settled in cash or shares. The final standard has yet to be issued. In April 2009, the FASB decided to pause the Earnings per Share project and resume discussion toward the end of 2009.

The proposed amendment, which is designed for convergence with international accounting standards, would require the use of the if-converted method from the date of issuance of the convertible debentures. The proposed amendment would remove the ability of a company to support the presumption that the convertible securities will be satisfied in cash and not converted into shares of common stock. Accordingly, the Company's stated intention to settle conversions of its convertible debentures with cash for the principal and accrued and unpaid interest and issue common stock for any conversion value amount over the principal and accrued and

Table of Contents

unpaid interest amounts would no longer be accepted under SFAS 128, if amended as proposed. Retrospective application would be required for all changes to SFAS 128, except that retrospective application would be prohibited for contracts that were either settled in cash prior to adoption or modified prior to adoption to require cash settlement. For DST, adoption of this statement, as proposed, will require retroactive restatement of the Company's diluted earnings per share calculations subsequent to the issuance of the convertible debentures. In calculating diluted earnings per share under the revised SFAS 128 if converted method included in the exposure draft, the Company would need to increase net income for the interest expense associated with the convertible debentures, net of tax, and increase the incremental shares assumed to be issued upon conversion by approximately 11.9 million shares (less shares already included in diluted earnings per share), the amount of shares that would be issued if all \$586.8 million of the senior convertible debentures at June 30, 2009 would be converted to equity. The revised SFAS 128 exposure draft also contains other EPS computational changes (e.g., treasury stock method considerations) that may have an effect on the Company's diluted earnings per share calculation. DST is continuing to monitor the FASB's progress towards finalizing this proposed accounting standard.

The proposed change in accounting principle would affect the calculation of diluted earnings per share during the period the debentures are outstanding, but would not affect DST's ability to ultimately settle the convertible debentures in cash, shares or any combination thereof.

The estimated impact of this new accounting standard reflects the Company's current estimates based upon the exposure draft in its current form. There may be material differences between these estimates and the actual impact of the standard when issued as final.

#### 14. Segment Information

The Company's operating business units offer sophisticated information processing and software services and products. The Company has elected to organize and report on these business units as two operating Segments (Financial Services and Output Solutions). In addition, investments in the Company's real estate subsidiaries and affiliates, equity securities, private equity investments and certain financial interests have been aggregated into an Investments and Other Segment.

Information concerning total assets by reporting segment is as follows (in millions):

|                         | June 30,<br>2009 | December 31,<br>2008 |
|-------------------------|------------------|----------------------|
| Financial Services      | \$ 1,545.9       | \$ 1,411.6           |
| Output Solutions        | 244.1            | 253.3                |
| Investments and Other   | 1,194.9          | 1,031.9              |
| Elimination Adjustments | (192.6)          | (187.4)              |
|                         | \$ 2,792.3       | \$ 2,509.4           |

The Company evaluates the performance of its Segments based on income before income taxes and interest expense. Intersegment revenues are reflected at rates prescribed by the Company and may not be reflective of market rates.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

Summarized financial information concerning the Company's Segments is shown in the following tables (in millions):

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

|                                                  | For the Three Months Ended June 30, 2009 |                  |                    |                         |                    |  |
|--------------------------------------------------|------------------------------------------|------------------|--------------------|-------------------------|--------------------|--|
|                                                  | Financial Services                       | Output Solutions | Investments/ Other | Elimination Adjustments | Consolidated Total |  |
| Operating revenues                               | \$ 285.6                                 | \$ 115.9         | \$ 3.0             | \$                      | \$ 404.5           |  |
| Intersegment operating revenues                  | 2.1                                      | 1.6              | 11.7               | (15.4)                  |                    |  |
| Out-of-pocket reimbursements                     | 12.9                                     | 137.8            | 0.2                | (1.4)                   | 149.5              |  |
| Total revenues                                   | 300.6                                    | 255.3            | 14.9               | (16.8)                  | 554.0              |  |
| Costs and expenses                               | 219.6                                    | 239.4            | 9.6                | (14.1)                  | 454.5              |  |
| Depreciation and amortization                    | 19.1                                     | 10.0             | 2.6                | (0.7)                   | 31.0               |  |
| Income (loss) from operations                    | 61.9                                     | 5.9              | 2.7                | (2.0)                   | 68.5               |  |
| Other income (expense), net                      | 2.0                                      | 0.2              | 9.1                | (0.1)                   | 11.2               |  |
| Equity in earnings of unconsolidated affiliates  | 10.4                                     |                  | 0.1                |                         | 10.5               |  |
| Earnings (loss) before interest and income taxes | \$ 74.3                                  | \$ 6.1           | \$ 11.9            | \$ (2.1)                | \$ 90.2            |  |

|                                                  | For the Three Months Ended June 30, 2008 |                  |                    |                         |                    |  |
|--------------------------------------------------|------------------------------------------|------------------|--------------------|-------------------------|--------------------|--|
|                                                  | Financial Services                       | Output Solutions | Investments/ Other | Elimination Adjustments | Consolidated Total |  |
| Operating revenues                               | \$ 292.3                                 | \$ 131.1         | \$ 3.2             | \$                      | \$ 426.6           |  |
| Intersegment operating revenues                  | 2.2                                      |                  | 11.9               | (14.1)                  |                    |  |
| Out-of-pocket reimbursements                     | 19.0                                     | 127.3            | 0.1                | (0.1)                   | 146.3              |  |
| Total revenues                                   | 313.5                                    | 258.4            | 15.2               | (14.2)                  | 572.9              |  |
| Costs and expenses                               | 218.7                                    | 241.5            | 10.1               | (11.4)                  | 458.9              |  |
| Depreciation and amortization                    | 20.3                                     | 9.5              | 2.0                | (0.8)                   | 31.0               |  |
| Income (loss) from operations                    | 74.5                                     | 7.4              | 3.1                | (2.0)                   | 83.0               |  |
| Other expense, net                               | (2.2)                                    | (0.2)            | (0.1)              |                         | (2.5)              |  |
| Equity in earnings of unconsolidated affiliates  | 10.0                                     |                  | 1.6                |                         | 11.6               |  |
| Earnings (loss) before interest and income taxes | \$ 82.3                                  | \$ 7.2           | \$ 4.6             | \$ (2.0)                | \$ 92.1            |  |

Earnings before interest and income taxes in the segment reporting information above less interest expense of \$9.5 million and \$13.8 million for the three months ended June 30, 2009 and 2008, respectively, is equal to the Company's income before income taxes on a consolidated basis for the corresponding periods.

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

|                                                  | For the Six Months Ended June 30, 2009 |                     |                       |                            |                       |  |
|--------------------------------------------------|----------------------------------------|---------------------|-----------------------|----------------------------|-----------------------|--|
|                                                  | Financial<br>Services                  | Output<br>Solutions | Investments/<br>Other | Elimination<br>Adjustments | Consolidated<br>Total |  |
| Operating revenues                               | \$ 551.1                               | \$ 242.9            | \$ 6.1                | \$                         | \$ 800.1              |  |
| Intersegment operating revenues                  | 4.3                                    | 1.6                 | 23.8                  | (29.7)                     |                       |  |
| Out-of-pocket reimbursements                     | 30.0                                   | 286.0               | 0.3                   | (1.5)                      | 314.8                 |  |
| Total revenues                                   | 585.4                                  | 530.5               | 30.2                  | (31.2)                     | 1,114.9               |  |
| Costs and expenses                               | 420.9                                  | 498.5               | 19.3                  | (26.0)                     | 912.7                 |  |
| Depreciation and amortization                    | 36.6                                   | 18.9                | 5.1                   | (1.3)                      | 59.3                  |  |
| Income (loss) from operations                    | 127.9                                  | 13.1                | 5.8                   | (3.9)                      | 142.9                 |  |
| Other income (expense), net                      | 41.6                                   | 0.2                 | (14.3)                | (0.1)                      | 27.4                  |  |
| Equity in earnings of unconsolidated affiliates  | 16.5                                   |                     | (0.3)                 |                            | 16.2                  |  |
| Earnings (loss) before interest and income taxes | \$ 186.0                               | \$ 13.3             | \$ (8.8)              | \$ (4.0)                   | \$ 186.5              |  |

|                                                  | For the Six Months Ended June 30, 2008 |                     |                       |                            |                       |  |
|--------------------------------------------------|----------------------------------------|---------------------|-----------------------|----------------------------|-----------------------|--|
|                                                  | Financial<br>Services                  | Output<br>Solutions | Investments/<br>Other | Elimination<br>Adjustments | Consolidated<br>Total |  |
| Operating revenues                               | \$ 577.2                               | \$ 273.8            | \$ 6.4                | \$                         | \$ 857.4              |  |
| Intersegment operating revenues                  | 4.1                                    |                     | 23.7                  | (27.8)                     |                       |  |
| Out-of-pocket reimbursements                     | 36.8                                   | 266.5               | 0.2                   | (0.2)                      | 303.3                 |  |
| Total revenues                                   | 618.1                                  | 540.3               | 30.3                  | (28.0)                     | 1,160.7               |  |
| Costs and expenses                               | 434.0                                  | 500.4               | 20.2                  | (22.9)                     | 931.7                 |  |
| Depreciation and amortization                    | 40.2                                   | 18.7                | 4.1                   | (1.4)                      | 61.6                  |  |
| Income (loss) from operations                    | 143.9                                  | 21.2                | 6.0                   | (3.7)                      | 167.4                 |  |
| Other income (expense), net                      | (6.7)                                  | (0.4)               | 0.2                   |                            | (6.9)                 |  |
| Equity in earnings of unconsolidated affiliates  | 19.2                                   |                     | 1.1                   |                            | 20.3                  |  |
| Earnings (loss) before interest and income taxes | \$ 156.4                               | \$ 20.8             | \$ 7.3                | \$ (3.7)                   | \$ 180.8              |  |

Earnings before interest and income taxes in the segment reporting information above less interest expense of \$20.1 million and \$26.5 million for the six months ended June 30, 2009 and 2008, respectively, is equal to the Company's income before income taxes on a consolidated basis for the corresponding periods.

Table of Contents

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The discussions set forth in this Quarterly Report on Form 10-Q contain statements concerning potential future events. Such forward-looking statements are based upon assumptions by the Company's management, as of the date of this Quarterly Report, including assumptions about risks and uncertainties faced by the Company. In addition, management may make forward-looking statements orally or in other writings, including, but not limited to, in press releases, in the annual report to shareholders and in the Company's other filings with the Securities and Exchange Commission (SEC). Readers can identify these forward-looking statements by the use of such verbs as expects, anticipates, believes or similar verbs or conjugations of such verbs. If any of management's assumptions prove incorrect or should unanticipated circumstances arise, the Company's actual results could materially differ from those anticipated by such forward-looking statements. The differences could be caused by a number of factors or combination of factors including, but not limited to, those factors referred to below in Part II, Item 1A, Risk Factors. Readers are strongly encouraged to consider the factors referred to in such section and any amendments or modifications thereof when evaluating any forward-looking statements concerning the Company. The Company's reports filed with or furnished to the SEC on Form 8-K, Form 10-K, Form 10-Q and other forms and any amendments to those reports, may be obtained by contacting the SEC's Public Reference Branch at 1-800-SEC-0330 or by accessing the forms electronically, free of charge, through the SEC's Internet website at <http://www.sec.gov> or through the Company's Internet website, as soon as reasonably practicable after filing with the SEC, at <http://www.dstsystems.com>. The Company undertakes no obligation to update any forward-looking statements in this Quarterly Report to reflect future events or developments.*

*The information contained in this Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Condensed Consolidated Financial Statements and Notes thereto included in this Form 10-Q and the audited Consolidated Financial Statements and Notes thereto in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.*

**INTRODUCTION**

The business units of DST Systems, Inc. (DST or the Company) offer sophisticated information processing and software services and products. These business units are reported as two operating Segments (Financial Services and Output Solutions). In addition, investments in the Company's real estate subsidiaries and affiliates, equity securities, private equity funds, and certain financial interests have been aggregated into the Investments and Other Segment.

**Financial Services**

The Company's Financial Services Segment provides sophisticated information processing and computer software services and products using proprietary software systems primarily to mutual funds, investment managers, insurance companies, real estate partnerships, banks, brokers, financial planners, healthcare payers, healthcare providers, third party administrators and medical practice groups. The Company's proprietary software systems include: a shareowner recordkeeping system for the U.S. that is able to process mutual fund shareowner accounts, subaccounts, defined contribution participants and Real Estate Investment Trust (REIT) participants; a unit trust recordkeeping system for international mutual fund companies; investment management systems offered to U.S. and international investment managers and fund accountants; a business process management and customer contact system offered to mutual funds, insurance companies, brokerage firms, banks, healthcare payers, healthcare providers, cable television operators and mortgage servicing organizations; and healthcare claims administration processing systems and services, including consumer directed healthcare administration solutions, offered to providers of healthcare plans, third party administrators and medical practice groups.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

Prior to March 31, 2009, DST owned a 50% interest in Argus Health Systems, Inc. ( Argus ). Using its proprietary claims processing system, Argus provides pharmacy claims processing and other related services to help clients manage pharmacy benefit programs. On March 31, 2009, DST purchased the remaining 50% interest of Argus for \$57.0 million in cash. As a result, Argus is no longer an unconsolidated affiliate of DST, but rather

Table of Contents

is a wholly owned subsidiary resulting in DST consolidating the results of Argus after March 31, 2009 rather than recording equity in earnings of Argus. Argus has been included in the Financial Services Segment.

The Financial Services Segment distributes its services and products on a direct basis and through subsidiaries and joint venture affiliates in the U.S., United Kingdom ( U.K. ), Canada, Europe, Australia, India, South Africa and Asia-Pacific and, to a lesser degree, distributes such services and products through various strategic alliances.

**Output Solutions**

The Company's Output Solutions Segment provides single source, integrated print and electronic statement and billing output solutions. The Output Solutions Segment also provides customized statement and bill production, marketing and personalization services, postal optimization, and electronic presentment, payment and distribution solutions.

The Output Solutions Segment conducts its operations from five operating centers located throughout North America and the U.K. DST Output is among the largest First-class mailers in the U.S and is one of the largest users of continuous, high-speed, full-color inkjet printing systems.

DST Output's research and development initiatives have resulted in a Digital Press Technology ( DPT ) high-speed color printing and inserting platform. The new platform enables the Output Solutions Segment to produce high-speed transactional printing combined with dynamic color printing. DST Output believes DPT is a technologically-differentiated service offering that enables it to provide better and more efficient products and services to clients.

The Output Solutions Segment distributes its product directly to customers and through relationships in which its services are combined with or offered concurrently through providers of data processing services. The Output Solutions Segment's products are also distributed or bundled with product offerings to customers of the Financial Services Segment.

**Investments and Other**

The Investments and Other Segment is comprised of the Company's real estate subsidiaries and affiliates, investments in equity securities, private equity funds and other financial interests. The assets held by the Investments and Other Segment are primarily passive in nature. The Company owns and operates real estate mostly in the U.S. and U.K., which is held primarily for lease to the Company's other business segments. The Company is a partner in certain real estate joint ventures that lease office space to the Company, certain of its unconsolidated affiliates and unrelated third parties. The Company is a 50% partner in a limited purpose real estate joint venture leasing approximately 1.1 million square feet of office space to the U.S. government. The Investments and Other Segment holds investments in equity securities with a market value of approximately \$857.6 million at June 30, 2009, including approximately 10.6 million shares of State Street Corporation ( State Street ), 29.6 million shares of Computershare Ltd. ( Computershare ) and 1.9 million shares of Euronet Worldwide, Inc., with a market value of \$499.4 million, \$215.3 million and \$36.5 million, respectively, based on closing exchange values at June 30, 2009.



[Table of Contents](#)**RESULTS OF OPERATIONS**

The following table summarizes the Company's operating results (in millions, except per share amounts):

|                                                 | For the Three Months<br>Ended June 30, |          | For the Six Months<br>Ended June 30, |            |
|-------------------------------------------------|----------------------------------------|----------|--------------------------------------|------------|
|                                                 | 2009                                   | 2008     | 2009                                 | 2008       |
| <b>Revenues</b>                                 |                                        |          |                                      |            |
| <b>Operating revenues</b>                       |                                        |          |                                      |            |
| Financial Services                              | \$ 287.7                               | \$ 294.5 | \$ 555.4                             | \$ 581.3   |
| Output Solutions                                | 117.5                                  | 131.1    | 244.5                                | 273.8      |
| Investments and Other                           | 14.7                                   | 15.1     | 29.9                                 | 30.1       |
| Elimination Adjustments                         | (15.4)                                 | (14.1)   | (29.7)                               | (27.8)     |
|                                                 | 404.5                                  | 426.6    | 800.1                                | 857.4      |
| % change from prior year period                 | (5.2)%                                 |          | (6.7)%                               |            |
| <b>Out-of-pocket reimbursements</b>             |                                        |          |                                      |            |
| Financial Services                              | 12.9                                   | 19.0     | 30.0                                 | 36.8       |
| Output Solutions                                | 137.8                                  | 127.3    | 286.0                                | 266.5      |
| Investments and Other                           | 0.2                                    | 0.1      | 0.3                                  | 0.2        |
| Elimination Adjustments                         | (1.4)                                  | (0.1)    | (1.5)                                | (0.2)      |
|                                                 | 149.5                                  | 146.3    | 314.8                                | 303.3      |
| % change from prior year period                 | 2.2%                                   |          | 3.8%                                 |            |
| <b>Total revenues</b>                           | \$ 554.0                               | \$ 572.9 | \$ 1,114.9                           | \$ 1,160.7 |
| % change from prior year period                 | (3.3)%                                 |          | (3.9)%                               |            |
| <b>Income from operations</b>                   |                                        |          |                                      |            |
| Financial Services                              | \$ 61.9                                | \$ 74.5  | \$ 127.9                             | \$ 143.9   |
| Output Solutions                                | 5.9                                    | 7.4      | 13.1                                 | 21.2       |
| Investments and Other                           | 2.7                                    | 3.1      | 5.8                                  | 6.0        |
| Elimination Adjustments                         | (2.0)                                  | (2.0)    | (3.9)                                | (3.7)      |
|                                                 | 68.5                                   | 83.0     | 142.9                                | 167.4      |
| Interest expense                                | (9.5)                                  | (13.8)   | (20.1)                               | (26.5)     |
| Other income (expense), net                     | 11.2                                   | (2.5)    | 27.4                                 | (6.9)      |
| Equity in earnings of unconsolidated affiliates | 10.5                                   | 11.6     | 16.2                                 | 20.3       |
| <b>Income before income taxes</b>               | 80.7                                   | 78.3     | 166.4                                | 154.3      |
| Income taxes                                    | 32.0                                   | 28.4     | 44.5                                 | 32.2       |
| <b>Net income</b>                               | \$ 48.7                                | \$ 49.9  | \$ 121.9                             | \$ 122.1   |
| Basic earnings per share                        | \$ 0.98                                | \$ 0.92  | \$ 2.45                              | \$ 2.16    |
| Diluted earnings per share                      | \$ 0.97                                | \$ 0.85  | \$ 2.44                              | \$ 1.96    |

Table of Contents

**Consolidated revenues**

Consolidated total revenues (including out-of-pocket ( OOP ) reimbursements) for the three and six months ended June 30, 2009 were \$554.0 million and \$1,114.9 million, respectively, a decrease of \$18.9 million or 3.3% and \$45.8 million or 3.9% as compared to the three and six months ended June 30, 2008, respectively. Consolidated operating revenues for the three and six months ended June 30, 2009 decreased \$22.1 million or 5.2% and \$57.3 million or 6.7%, respectively, compared to the same periods in 2008. The decreases in consolidated operating revenues are attributable to declines of \$13.6 million and \$29.3 million in Output Solutions for the three and six months ended June 30, 2009, and declines of \$6.8 million and \$25.9 million in Financial Services for the three and six months ended June 30, 2009, both as compared to the same periods in 2008. The declines in Output Solutions were due to lower items mailed and images produced and the effects of changes in foreign currency exchange rates. The declines in Financial Services resulted from lower international revenues from decreased demand for professional services and changes in foreign currency exchange rates (principally changes between the U.S. Dollar and the British Pound), reductions in mutual fund shareowner processing service revenues, data processing support revenues and AWD software license revenues, partially offset by the inclusion of \$22.3 million of incremental operating revenues resulting from the consolidation of Argus Health Systems, Inc. ( Argus ) on March 31, 2009.

Consolidated OOP reimbursements during the three and six months ended June 30, 2009 increased \$3.2 million or 2.2% and \$11.5 million or 3.8%, respectively, compared to the same periods in 2008. OOP reimbursements for Output Solutions increased \$10.5 million or 8.2% and \$19.5 million or 7.3%, respectively, during the three and six months ended June 30, 2009, attributable to an increase in the number of clients where Output Solutions procures postage on behalf of the client, partially offset by lower volumes.

**Income from operations**

Consolidated income from operations for the three and six months ended June 30, 2009 decreased \$14.5 million or 17.5% and \$24.5 million or 14.6% as compared to the three and six months ended June 30, 2008, respectively. Financial Services income from operations decreased \$12.6 million, attributable to an increase in deferred compensation costs of approximately \$5.5 million (the effect of which is offset as unrealized appreciation on trading securities in other income, net), reduced earnings from international operations resulting from declines in professional service revenues and costs associated with reductions in staffing levels, reduced earnings from mutual fund shareowner processing, the consolidation of losses incurred by Argus since March 31, 2009, lower AWD software license revenue and from lower data processing support revenues. The \$1.5 million decrease in Output Solutions during the three months ended June 30, 2009 resulted from lower operating revenues. Financial Services income from operations decreased \$16.0 million during the six months ended June 30, 2009, principally for the same reasons mentioned above. The decrease in Output Solutions income from operations of \$8.1 million during the six months ended June 30, 2009 is primarily attributable to lower operating revenues.

**Interest expense**

Interest expense for the three and six months ended June 30, 2009 was \$9.5 million and \$20.1 million, a decrease of \$4.3 million or 31.2% and \$6.4 million or 24.2%, respectively, compared to the same periods in 2008, primarily from lower average interest rates in 2009.



# Table of Contents

## Other income (expense), net

The components of other income (expense) are as follows (in millions):

|                                                                                       | For the Three Months<br>Ended June 30, |          | For the Six Months<br>Ended June 30, |          |
|---------------------------------------------------------------------------------------|----------------------------------------|----------|--------------------------------------|----------|
|                                                                                       | 2009                                   | 2008     | 2009                                 | 2008     |
| Gain on equity interest in Argus Health Systems                                       | \$                                     | \$       | \$ 41.7                              | \$       |
| Other than temporary impairments / unrealized losses on available-for-sale securities | (1.2)                                  | (10.0)   | (26.8)                               | (20.2)   |
| Net gains (losses) on private equity funds and other investments                      | 1.3                                    | (5.8)    | (3.1)                                | (5.8)    |
| Net realized gains from sale of available-for-sale securities                         | 4.2                                    | 9.8      | 3.4                                  | 9.5      |
| Gain on extinguishment of senior convertible debentures                               | 2.1                                    |          | 5.8                                  |          |
| Dividend income                                                                       | 1.3                                    | 4.2      | 4.7                                  | 12.1     |
| Interest income                                                                       | 1.4                                    | 1.8      | 2.7                                  | 3.5      |
| Miscellaneous items                                                                   | 2.1                                    | (2.5)    | (1.0)                                | (6.0)    |
| Other income (expense), net                                                           | \$ 11.2                                | \$ (2.5) | \$ 27.4                              | \$ (6.9) |

Other income (expense), net was a gain of \$11.2 million and \$27.4 million during the three and six months ended June 30, 2009, respectively, but was a loss of \$2.5 million and \$6.9 million for the three and six months ended June 30, 2008, respectively. Several factors included in the table above and explained below contributed to the changes in other income during 2009 and 2008.

The Company recorded a gain of \$41.7 million during the six months ended June 30, 2009 related to its purchase of the remaining 50% interest of Argus for \$57.0 million. As required by generally accepted accounting principles, the Company adopted SFAS No. 141(R), Business Combinations, (SFAS 141R), on January 1, 2009. In accordance with SFAS 141R, the acquisition of the remaining 50% of Argus on March 31, 2009 was treated as a step acquisition. Accordingly, DST remeasured its previously held equity interest in Argus to fair value, in the amount of \$57.0 million, and recorded a gain of \$41.7 million. DST has preliminarily recognized identifiable assets (proprietary software of \$26.0 million, customer relationships of \$14.0 million and other intangible assets of \$1.0 million) and goodwill resulting from the acquisition of the remaining 50% Argus interest and the remeasurement of DST's previously held equity interest. Based on the preliminary purchase price allocation, DST estimates that annual amortization expense from acquired Argus intangible assets will be approximately \$4.2 million. DST expects that the inclusion of Argus will be dilutive to 2009 diluted earnings per share.

The Company records investment impairment charges for available-for-sale securities with gross unrealized holding losses resulting from a decline in value that is other than temporary. The Company recognized \$1.2 million and \$26.8 million of investment impairments for the three and six months ended June 30, 2009, respectively, and \$10.0 million and \$20.2 million for the three and six months ended June 30, 2008, respectively, which were other than temporary. The decrease in impairments during the three months ended June 30, 2009, compared to the same period in 2008, is from improved financial market conditions. The increase in impairments during the six months ended June 30, 2009, compared to the same period in 2008, is from significant declines in securities share prices during the three months ended March 31, 2009 related to adverse economic conditions in the financial and other markets. The Company records lower of cost or market valuation adjustments on cost method private equity fund investments and other cost method investments when impairment conditions are present. During the three

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

and six months ended June 30, 2009, the Company recorded \$0.2 million and \$4.2 million of impairments, respectively, compared to \$5.8 million for both the three and six months ended June 30, 2008, on private equity fund and other investments related to adverse market conditions and from poor performance of the underlying investment. These private equity fund investment impairments during the three and six months ended June 30, 2009 were partially offset by gains from equity method private equity fund investments.

Table of Contents

Future adverse changes in market conditions or poor operating results of underlying investments could result in losses or an inability to recover the carrying value of the investments that may not be reflected in an investment's current carrying value, thereby possibly requiring an impairment charge in the future, which could have a material effect on the Company's financial position.

Net realized gains from sale of available-for-sale securities were \$4.2 million and \$3.4 million during the three and six months ended June 30, 2009, respectively, compared to \$9.8 million and \$9.5 million during the three and six months ended June 30, 2008, respectively.

The Company recorded a \$2.1 million and \$5.8 million gain during the three and six months ended June 30, 2009 associated with the repurchase of a portion of the Company's senior convertible debentures at a discount to carrying value. The Company repurchased approximately \$61.4 million and \$112.9 million in principal amount of the original \$540 million 4.125% Series A senior convertible debentures during the three and six months ended June 30, 2009, respectively, and repurchased approximately \$12.7 million and \$14.7 million in principal amount of the original \$300 million 3.625% Series B senior convertible debentures during the three and six months ended June 30, 2009, respectively.

The Company receives dividend income from certain investments held, including its investments in State Street Corporation (State Street) and Computershare, Ltd. common stock. Dividend income decreased \$2.9 million and \$7.4 million during the three and six months ended June 30, 2009 compared to the same periods in 2008. As previously disclosed, State Street reduced its quarterly dividend in 2009 to \$0.01 per share as compared to \$0.24 per share in second quarter 2008 and \$0.23 per share in first quarter 2008, which resulted in \$2.6 million and \$5.1 million of lower dividend income for DST during the three and six months ended June 30, 2009. In addition, approximately \$0.3 million and \$2.3 million of lower dividend income from other investments was recorded during the three and six months ended June 30, 2009, respectively, compared to the same periods in 2008, attributable to a reduction of dividends in other available-for-sale securities held and, for the six months ended June 30, 2009, a decline in the Australian dollar.

Interest income was \$1.4 million and \$2.7 million during the three and six months ended June 30, 2009, respectively, a decrease of \$0.4 million and \$0.8 million compared to the same periods in 2008. The decrease in interest income in 2009 is attributable to lower amounts of short-term investments and lower interest rates.

Miscellaneous items include unrealized gains and losses on marketable securities designated as trading securities, program fees related to the Company's accounts receivable securitization program, realized foreign currency gains and losses, amortization of deferred non-operating gains and other non-operating items. Income from miscellaneous items was \$2.1 million during the three months ended June 30, 2009 as compared to a loss of \$2.5 million during the same period in 2008. The increase in other income during 2009 is primarily from unrealized appreciation on marketable securities designated as trading (the effect of which is offset in Financial Services Segment as an increase in costs and expenses), partially offset by higher accounts receivable securitization costs of \$0.8 million associated with renewal fees incurred upon replacing the existing \$200 million program with a new \$175 million program with a new, third-party, multi-seller, asset-backed commercial paper conduit in May 2009. Loss from miscellaneous items was \$1.0 million during the six months ended June 30, 2009 as compared to a loss of \$6.0 million during the same period in 2008, a decrease of \$5.0 million principally for the reasons mentioned above.

Table of Contents**Equity in earnings (losses) of unconsolidated affiliates**

The following table summarizes the Company's equity in earnings (losses) of unconsolidated affiliates (in millions):

|            | For the Three Months<br>Ended June 30, |         | For the Six Months*<br>Ended June 30, |         |
|------------|----------------------------------------|---------|---------------------------------------|---------|
|            | 2009                                   | 2008    | 2009                                  | 2008    |
| BFDS       | \$ 3.1                                 | \$ 4.7  | \$ 6.8                                | \$ 10.6 |
| IFDS, U.K. | 2.3                                    | 2.9     | 3.8                                   | 5.9     |
| IFDS, L.P. | 1.7                                    | 1.9     | 2.6                                   | 2.4     |
| Argus      |                                        | 0.1     | (1.5)                                 | 0.4     |
| Other      | 3.4                                    | 2.0     | 4.5                                   | 1.0     |
|            | \$ 10.5                                | \$ 11.6 | \$ 16.2                               | \$ 20.3 |

\*Equity in losses of Argus Health Systems, Inc. is for the period January 1, 2009 through March 31, 2009, the date DST acquired the remaining 50% equity interest and consolidated Argus.

For the three and six months ended June 30, 2009, DST's equity in earnings of unconsolidated affiliates decreased \$1.1 million or 9.5% and \$4.1 million or 20.2% compared to the same periods in 2008, attributable to lower equity in earnings of BFDS and IFDS U.K., partially offset by improved results in other unconsolidated affiliates.

DST's equity in BFDS earnings for the three and six months ended June 30, 2009 decreased \$1.6 million and \$3.8 million compared to the same periods in 2008, primarily from lower investment earnings resulting principally from lower interest rates on cash balances maintained by BFDS on behalf of customers, lower operating revenues resulting from lower shareowner accounts processed, and lease abandonment costs incurred in second quarter 2009 associated with consolidating operational facilities, partially offset by lower compensation and benefit related costs from lower staffing levels. Average daily balances invested by BFDS were \$0.8 billion during both the three and six months ended June 30, 2009 as compared to \$1.0 billion during the same periods in 2008. Average interest rates earned on the balances declined from 1.85% during the three months ended June 30, 2008 to 0.16% during the three months ended June 30, 2009. The aggregate effect of these volume and rate declines resulted in an approximate \$4.2 million decline in interest earnings by BFDS during the three months ended June 30, 2009, which resulted in a decrease in DST's equity in earnings of unconsolidated affiliates of approximately \$1.3 million. Average interest rates earned on the balances declined from 2.56% during the six months ended June 30, 2008 to 0.39% during the six months ended June 30, 2009. The aggregate effect of these volume and rate declines resulted in an approximate \$12.2 million decline in interest earnings by BFDS during the six months ended June 30, 2009, which resulted in a decrease in DST's equity in earnings of unconsolidated affiliates of approximately \$3.7 million.

DST's equity in earnings of IFDS U.K. decreased \$0.6 million and \$2.1 million during the three and six months ended June 30, 2009, respectively, compared to the same periods in 2008. The decrease in equity in earnings during the three and six months ended June 30, 2009 is primarily attributable to the foreign currency exchange effects between the U.S. Dollar and British Pound. In addition, higher revenues from higher shareowner accounts serviced were partially offset by higher costs to support new clients during the three and six months ended June 30, 2009. Accounts serviced by IFDS U.K. were 6.1 million at June 30, 2009, an increase of 0.1 million accounts or 1.7% from March 31, 2009, an increase of 0.2 million accounts or 3.4% from December 31, 2008 and an increase of 0.3 million accounts or 5.2% from June 30, 2008.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

DST's equity in earnings of IFDS L.P. (which includes IFDS Canada, Ireland and Luxembourg) decreased \$0.2 million during the three months ended June 30, 2009 and increased \$0.2 million during the six months ended June 30, 2009 compared to the same periods in 2008. The decrease during the three months ended June 30, 2009 is attributable to the foreign currency exchange effects between the U.S. dollar, the Canadian dollar and other currencies. A decline in IFDS Canada shareowner processing revenues during the three months ended June 30,

Table of Contents

2009 from lower shareowner accounts serviced was more than offset by a reduction in operating expenses resulting from client conversion costs incurred in the same period during 2008. The improved results for the six months ended June 30, 2009 were primarily attributable to lower operating costs, which were partially offset by lower operating revenues and the foreign currency exchange effects between the U.S. Dollar and the Canadian Dollar. Accounts serviced by IFDS Canada were 10.5 million at June 30, 2009, a decrease of 0.1 million accounts or 0.9% from March 31, 2009 and December 31, 2008, and a decrease of 0.2 million accounts or 1.9% from June 30, 2008.

As previously announced, DST acquired the remaining 50% equity interest in Argus on March 31, 2009 and no longer records equity in earnings of Argus, but consolidates Argus' results into DST's consolidated financial statements.

DST's equity in earnings of other unconsolidated affiliates was \$3.4 million and \$4.5 million for the three and six months ended June 30, 2009, an increase of \$1.4 million and \$3.5 million compared to the same periods in 2008, primarily from improved results at certain other unconsolidated affiliates, partially offset by the absence of a gain recorded in second quarter 2008 related to the early extinguishment of debt at a real-estate joint venture.

**Income taxes**

The Company records income tax expense during interim periods based on its best estimate of the full year's effective tax rate. Certain items are given discrete period treatment and, as a result, the tax effects of such items are reported in full in the relevant interim period. The Company's effective tax rate was 39.7% and 26.7% for the three and six months ended June 30, 2009, respectively, compared to 36.3% and 20.9% for the three and six months ended June 30, 2008, respectively. The effective tax rate for the three months ended June 30, 2009 as compared to the same period in 2008 was negatively impacted from valuation allowances against current year international operating losses and from lower dividend income, which is taxed at a lower effective tax rate.

The effective tax rate for the six months ended June 30, 2009 and 2008 was less than the statutory federal income tax rate of 35% primarily from certain items in both periods that were given discrete period treatment, which were partially offset by valuation allowances against international operating losses and lower dividend income in 2009. During 2009, DST recorded a \$41.7 million gain on equity interest in Argus with no related income tax expense, reversed approximately \$0.9 million of deferred tax liabilities related to the elimination of deferred tax liabilities previously established for equity in earnings of Argus, and recorded an income tax benefit of approximately \$5.7 million resulting from a reduction in income tax related liabilities principally associated with the completion of an IRS examination in February 2009 for the tax years ended December 31, 2002 through 2005. During 2008, the Company recorded an income tax benefit of approximately \$23.9 million resulting from a net reduction in the Company's liabilities for FIN 48 (including approximately \$10.4 million of interest and penalties), principally related to the resolution of an IRS examination matter (associated with a transaction that the Company consummated in the 2000 tax year) that was resolved in DST's favor.

Excluding the effects of discrete period items, the Company expects its tax rate to be approximately 39.4% for the remainder of 2009. The full year 2009 effective tax rate can be affected as a result of variances among the estimates and amounts of full year sources of taxable income (e.g., domestic consolidated, joint venture and/or international), the realization of tax credits (e.g., historic rehabilitation, research and experimentation and state incentive), adjustments which may arise from the resolution of tax matters under review and the Company's assessment of its liability for unrecognized tax benefits.



Table of Contents

**Business Segment Comparisons**

**FINANCIAL SERVICES SEGMENT**

**Revenues**

Financial Services Segment total revenues for the three and six months ended June 30, 2009 were \$300.6 million and \$585.4 million, respectively, a decrease of \$12.9 million or 4.1% and \$32.7 million or 5.3% compared to the same periods in 2008. Financial Services Segment operating revenues for the three months ended June 30, 2009 were \$287.7 million, a decrease of \$6.8 million or 2.3% compared to the same period in 2008. As previously mentioned, DST acquired the remaining 50% equity interest in Argus on March 31, 2009 and now consolidates Argus as a wholly-owned subsidiary. The consolidation of Argus increased second quarter 2009 Financial Services operating revenues by \$27.3 million compared to the same period in 2008, but also resulted in the elimination of \$5.0 million of data processing support services provided by DST to Argus as these now represent intercompany revenues. Absent the \$22.3 million incremental increase in operating revenues resulting from the consolidation of Argus, Financial Services operating revenues decreased \$29.1 million during second quarter 2009 compared to the same period in 2008. On this basis, the decrease in Financial Services operating revenues is attributable to lower volumes of international professional services, changes in foreign currency exchange rates, lower mutual fund shareowner processing service revenues, lower AWD software license revenues, lower data processing support revenues and lower DST Health Solutions professional services revenues.

The volume of professional services provided to international financial services clients decreased from continued lower demand for these services amid difficult market conditions. The effect on international financial services revenues from the change in foreign currency exchange rates between the U.S. Dollar, the British Pound and other foreign currencies reduced operating revenues by approximately \$4.3 million compared to second quarter 2008. The net decrease in mutual fund shareowner processing service revenues resulted from lower levels of registered accounts serviced and lower TRAC participants processed (principally from a client internalizing its participant accounting operations during third quarter 2008), which were partially offset by 1) the recognition of a \$2.1 million termination fee in connection with a previously announced deconversions of a full-service mutual fund client which occurred during the quarter and 2) higher levels of subaccounts serviced. The decline in AWD software license fees is primarily attributable to strong sales in second quarter 2008 and lower demand in 2009. Data processing support revenues decreased by approximately \$2.5 million due to a previously announced expiration of a contract in June 2008. The decrease in DST Health Solutions professional services is attributable to lower client demand for professional services.

Financial Services Segment operating revenues for the six months ended June 30, 2009 were \$555.4 million, a decrease of \$25.9 million or 4.5% compared to the same period in 2008, primarily for the same reasons mentioned above, except the reduction in operating revenues from the effect of foreign currency exchange rates between the U.S. Dollar, the British Pound and other currencies was approximately \$14.0 million and the reduction in data processing support revenues was approximately \$5.0 million for the six months ended June 30, 2009, as compared to the same period in 2008.

U.S. operating revenues for the three months ended June 30, 2009 were \$263.1 million, an increase of \$8.1 million or 3.2% compared to the same period in 2008. Absent the \$22.3 million incremental increase in operating revenues resulting from the consolidation of Argus, as mentioned above, U.S. operating revenues decreased \$14.2 million compared to the same period in 2008. On this basis, the decrease during the three months ended June 30, 2009 is attributable to decreases in mutual fund shareowner processing revenues, lower AWD software license revenues, lower data processing support revenues and lower DST Health Solutions professional services revenues. U.S. operating revenues for the six months ended June 30, 2009 were \$506.6 million, an increase of \$2.7 million or 0.5% compared to the same period in 2008. Absent the

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

\$22.3 million incremental increase in operating revenues resulting from the consolidation of Argus, U.S. operating revenues decreased \$19.6 million compared to the same period in 2008. On this basis, the decrease during the six months ended June 30, 2009 is primarily due to the same reasons mentioned above. U.S. mutual fund servicing revenues during the three and six months ended June 30, 2009 decreased approximately 3.0% and 2.0%, respectively, compared to the same periods in 2008, principally from lower accounts serviced.

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

The following table summarizes mutual fund shareowner accounts serviced (in millions):

|                      | June 30,<br>2009 | March 31,<br>2009 | December 31,<br>2008 | June 30,<br>2008 |
|----------------------|------------------|-------------------|----------------------|------------------|
| Registered accounts: |                  |                   |                      |                  |
| Non tax-advantaged   | 63.7             | 62.8              | 65.4                 | 67.0             |
| Tax-advantaged       | 46.3             | 45.9              | 45.8                 | 47.4             |
|                      | 110.0            | 108.7             | 111.2                | 114.4            |
| Subaccounts          | 8.9              | 8.7               | 8.9                  | 5.4              |
| Total                | 118.9            | 117.4             | 120.1                | 119.8            |

Total shareowner accounts serviced at June 30, 2009 were 118.9 million, an increase of 1.5 million accounts or 1.3% as compared to March 31, 2009, a decrease of 1.2 million accounts or 1.0 % as compared to December 31, 2008 and a decrease of 0.9 million accounts or 0.8% as compared to June 30, 2008.

Total registered accounts serviced increased 1.3 million accounts or 1.2% from the comparable amount at March 31, 2009, comprised of net increases in existing client accounts of 1.4 million and new client conversions of 1.0 million accounts, partially offset by conversions to non-DST platforms of 1.0 million accounts (0.6 million accounts to non-DST registered account platforms and 0.4 million accounts to non-DST subaccounting platforms) and conversions to DST's subaccounting platform of 0.1 million accounts.

The 1.2 million decrease in total registered accounts from December 31, 2008 is comprised of conversions to non-DST platforms of 1.6 million accounts (0.6 million accounts to non-DST registered account platforms and 1.0 million accounts to non-DST subaccounting platforms), net decreases in existing client accounts of 0.4 million and conversions to DST's subaccounting platform of 0.2 million accounts, partially offset by new client conversions of 1.0 million accounts.

The 4.4 million decrease in total registered accounts from June 30, 2008 is comprised of net declines in existing accounts of 4.5 million, transfers to non-DST platforms of 1.9 million accounts (0.6 million accounts to non-DST registered account platforms and 1.3 million accounts to non-DST subaccounting platforms), transfers to DST's subaccounting platform of 1.0 million accounts, partially offset by new client conversions of 3.0 million accounts.

Tax-advantaged accounts were 46.3 million at June 30, 2009, an increase of 0.4 million accounts or 0.9% as compared to March 31, 2009, an increase of 0.5 million accounts or 1.1% compared to December 31, 2008 and a decrease of 1.1 million accounts or 2.3% as compared to June 30, 2008. Tax-advantaged accounts represent 42.1% of total registered accounts serviced at June 30, 2009 as compared to 41.4% at June 30, 2008.

Subaccounts serviced were 8.9 million at June 30, 2009, an increase of 0.2 million subaccounts as compared to March 31, 2009. The increase of 0.2 million subaccounts serviced during second quarter 2009 is due to conversions of 0.1 million registered accounts from TA2000 and increases in existing client subaccounts of 0.1 million. At June 30, 2009 subaccounts remained unchanged from December 31, 2008 due to conversions of 0.2 million registered accounts from TA2000 offset by declines in existing client accounts of 0.2 million. The increase of 3.5 million accounts

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

as compared to June 30, 2008 is comprised of new client conversions of 3.7 million accounts, conversions of 1.0 million registered accounts from TA2000, partially offset by net declines in existing customers of 1.2 million accounts.

The Company received three new client commitments during second quarter 2009 representing approximately 0.2 million registered accounts which are expected to convert to TA2000 in 2010. The Company anticipates that 0.6 million new registered accounts will be converted to TA2000 in the second half of 2009. DST's subaccounting clients have indicated they plan to convert 1.0 million new subaccounts to TA2000 Subaccounting from non-DST platforms during the second half of 2009. In addition, the Company expects 3.4 million registered accounts will

Table of Contents

convert to subaccounting platforms during the second half of 2009 of which 1.0 million will convert to TA2000 Subaccounting.

In summary, based on accounts serviced at June 30, 2009 and the conversion activity previously described (and without taking into account any other changes in accounts serviced during 2009), total accounts serviced at December 31, 2009 are estimated to be 118.1 million, which would be comprised of 107.2 million registered accounts and 10.9 million subaccounts. The actual number of accounts estimated to convert to and from various DST platforms, as well as the timing of those events, is dependent upon a number of factors. Actual results could differ from the Company's estimates.

Defined contribution (DC) participants were 3.4 million at June 30, 2009, a decrease of 0.4 million participants or 10.5% from March 31, 2009 and a decrease of 1.1 million participants or 24.4% from June 30, 2008. The decline in participants during second quarter 2009 represents a seasonal movement of terminated participants, partially offset by new participant enrollments. As previously announced and mentioned above, an existing TRAC client internalized its participant accounting during third quarter 2008 resulting in the loss of approximately 1.0 million participants. As previously reported, the Company has new client commitments for approximately 1.1 million new participants, of which 0.2 million are expected to convert in fourth quarter 2009 and the remainder in 2010.

Pharmacy claims paid by Argus were 94.8 million and 189.8 million during the three and six months ended June 30, 2009, respectively, a decline of 12.7 million claims or 11.8% and 25.1 million or 11.7% as compared to the same periods in 2008. The decline in pharmacy claims paid during 2009 as compared to 2008 is attributable to decreased members covered by Argus clients and from client deconversions in late 2008.

Active U.S. AWD workstations were 160,400 at June 30, 2009, an increase of 0.3% over March 31, 2009, an increase of 0.5% over December 31, 2008 and an increase of 71% over June 30, 2008 levels, principally from increased workstations licensed in 2008 related to an expansion of an existing client relationship.

International operating revenues for the three months ended June 30, 2009 were \$24.6 million, a decrease of \$14.9 million or 37.7% compared to the same period in 2008, primarily from lower volumes of professional service and from the effect on revenues from the change in foreign currency exchange rates between the U.S. Dollar, the British Pound and other foreign currencies which approximated \$4.3 million. International operating revenues for the six months ended June 30, 2009 were \$48.8 million, a decrease of \$28.6 million or 37.0% compared to the same period in 2008, primarily for the same reasons mentioned above, except the reduction in operating revenues from the effect of foreign currency exchange rates between the U.S. Dollar, the British Pound and other currencies was approximately \$14.0 million for the six months ended June 30, 2009. Active international AWD workstations were 34,900 at June 30, 2009, unchanged compared to March 31, 2009, and a decrease of 700 workstations or 2.0% compared to December 31, 2008 and June 30, 2008 levels.

Financial Services Segment software license fee revenues are derived principally from DST Global Solutions, formerly known as DST International, (investment management systems), DST Health Solutions (medical claims processing systems) and AWD (workflow management and CRM solutions). Operating revenues include approximately \$10.8 million and \$21.5 million of software license fee revenues for the three and six months ended June 30, 2009, respectively, a decrease of \$4.8 million and \$5.2 million compared to the same periods in 2008. The decrease during 2009 is primarily due to lower AWD and investment management software license fee revenues. While license revenues are not a significant percentage of DST's total operations, they can significantly impact earnings in the period in which they are recognized. Revenues and operating results from individual license sales depend heavily on the timing, size and nature of the contract.

**Costs and expenses**

Financial Services Segment costs and expenses (including OOP costs) during the three and six months ended June 30, 2009 increased \$0.9 million or 0.4% and decreased \$13.1 million or 3.0% compared to the same periods in 2008. Costs and expenses in the Financial Services Segment are primarily comprised of compensation and benefits costs, but also include reimbursable operating expenses and other costs. Reimbursable operating

## Table of Contents

expenses included in costs and expenses were \$12.9 million and \$30.0 million during the three and six months ended June 30, 2009, a decrease of \$6.1 million and \$6.8 million compared to the same periods in 2008. Excluding reimbursable operating expenses, costs and expenses increased \$7.0 million during the three months ended June 30, 2009 to \$206.7 million, attributable to: 1) the consolidation of Argus on March 31, 2009; 2) an increase in deferred compensation costs of approximately \$5.5 million (the effect of which is offset as unrealized gains on trading securities in other income, net); 3) the inclusion of costs from the acquisition of BlueDoor Technologies Pty Ltd. ( BlueDoor ) on November 14, 2008; and 4) costs of approximately \$2.7 million associated with reductions in international staffing levels, partially offset by: a) the foreign currency exchange effects between the U.S. Dollar and other currencies of \$5.4 million; b) lower compensation and benefit related costs at both international and domestic operations principally from lower staffing levels; and c) lower travel related costs. Excluding reimbursable operating expenses, costs and expenses decreased \$6.3 million during the six months ended June 30, 2009 to \$390.9 million, primarily from foreign currency exchange effects between the U.S. Dollar and other currencies of \$16.5 million, lower compensation and benefit related costs at both international and domestic operations principally from lower staffing levels and lower travel related costs, partially offset by an increase in deferred compensation costs of approximately \$5.7 million, the inclusion of costs from the acquisitions of Argus on March 31, 2009 and BlueDoor Technologies Pty Ltd. ( BlueDoor ) on November 14, 2008 and costs of associated with reductions in international staffing levels.

## **Depreciation and amortization**

Financial Services Segment depreciation and amortization costs for the three and six months ended June 30, 2009 decreased \$1.2 million or 5.9% and \$3.6 million or 9.0%, respectively, compared to the same periods in 2008. The decrease during the three and six months ended June 30, 2009 is attributable to certain assets becoming fully depreciated in 2009 and lower depreciation on capitalized software, partially offset by \$1.5 million and \$1.9 million of increased intangible asset amortization expense for the three and six months ended June 30, 2009, respectively, from the acquisition of Argus and BlueDoor.

## **Income from operations**

Financial Services Segment income from operations for the three and six months ended June 30, 2009 was \$61.9 million and \$127.9 million, respectively, a decrease of \$12.6 million or 16.9% and \$16.0 million or 11.1% compared to the same periods in 2008. The decrease in Financial Services income from operations during the three months ended June 30, 2009 is attributable to an increase in deferred compensation costs of approximately \$5.5 million (the effect of which is offset as unrealized appreciation on trading securities in other income, net), reduced earnings from international operations resulting from declines in professional services revenues and costs associated with reductions in staffing levels, reduced earnings from mutual fund shareowner processing, the consolidation of losses incurred by Argus since March 31, 2009 resulting from lower paid claims processed, lower investment earnings on cash balances maintained on behalf of clients and intangible amortization resulting from the purchase, lower AWD software license revenue and lower data processing support revenues. The decrease in Financial Services income from operations during the six months ended June 30, 2009 is principally for the same reasons mentioned above, except the amount of increased deferred compensation costs was approximately \$5.7 million (the effect of which is offset as unrealized appreciation on trading securities in other income, net) for the six months ended June 30, 2009.

## **OUTPUT SOLUTIONS SEGMENT**

### **Revenues**

Output Solutions Segment total revenues for the three and six months ended June 30, 2009 were \$255.3 million and \$530.5 million, respectively, a decrease of \$3.1 million or 1.2% or \$9.8 million or 1.8% compared to the same periods in 2008. Output Solutions Segment operating revenues for the three months ended June 30, 2009 were \$117.5 million, a decrease of \$13.6 million or 10.4%, compared to the same period in 2008, principally from lower items mailed and images produced in the U.S. and foreign currency exchange effects of approximately \$2.5 million between the U.S. Dollar and both the British Pound and Canadian Dollar, partially offset by higher revenues from new Canadian clients. Output Solutions Segment operating revenues for the six months ended June 30, 2009 were

## Table of Contents

\$244.5 million, a decrease of \$29.3 million or 10.7%, compared to the same period in 2008, primarily for the same reasons mentioned above, except the foreign currency exchange effect was approximately \$7.5 million for the six months ended June 30, 2009. Out-of-pocket revenues for the three and six months ended June 30, 2009 were \$137.8 million and \$286.0 million, respectively, an increase of \$10.5 million or 8.2% and \$19.5 million or 7.3% compared to the same periods in 2008, primarily attributable to an increase in the number of clients where Output Solutions procures postage on behalf of the client, partially offset by lower volumes.

Items mailed during the three and six months ended June 30, 2009 were 568.7 million and 1,150.2 million, respectively, a decrease of 1.1% and 3.6% compared to the same periods in 2008. The decrease in items mailed for the three months ended June 30, 2009 compared to the same period in 2008, is due to lower volumes from existing customers, partially offset by volumes from new clients. The decrease in the six months ended June 30, 2009, compared to the same period in 2008, is due to the same reasons mentioned above and from a special privacy notice completed in 2008 that did not recur in 2009. Images produced during the three and six months ended June 30, 2009 were 3.1 billion and 6.2 billion, respectively, a decrease of 8.8% and 13.9% compared to the same periods in 2008. The decrease in images produced for the three months ended June 30, 2009, compared to the same period in 2008, is due to lower volumes from existing clients and certain telecommunications clients reducing the amount of transaction information included on invoices thereby lowering total images produced, partially offset by new client volumes. The decrease in images produced for the six months ended June 30, 2009, compared to the same period in 2008, is due to the same reasons mentioned above and the absence of the privacy mailing previously mentioned. The decrease in images produced experienced in 2008 and the first six months of 2009 is expected to continue through third quarter 2009.

During second quarter 2009, Output Solutions received four new client commitments representing, when fully transitioned, approximately 300 million of aggregate packages annually (75 million packages quarterly), based on current volume levels. Output Solutions began processing for two of the new clients during second quarter 2009 and mailed approximately 21.9 million packages on behalf of these new clients during the quarter. Full conversion activities related to these four clients is expected to be completed during the third and fourth quarters of 2009.

## **Costs and expenses**

Output Solutions Segment costs and expenses (including OOP costs) during the three and six months ended June 30, 2009 decreased \$2.1 million or 0.9% and \$1.9 million or 0.4%, respectively, compared to the same periods in 2008. Costs and expenses in the Output Solutions Segment are primarily comprised of reimbursable operating expenses, compensation and benefits costs, material costs (principally paper and ink) and other operating costs. Reimbursable operating expenses included in costs and expenses were \$137.8 million and \$286.0 million during the three and six months ended June 30, 2009, respectively, an increase of \$10.5 million and \$19.5 million compared to the same periods in 2008, primarily attributable to increases in customer postage. Excluding reimbursable operating expenses, costs and expenses decreased \$12.6 million or 11.0% during the three months ended June 30, 2009 to \$101.6 million, primarily from lower personnel and material costs from lower processing volumes, lower equipment costs from the implementation of owned digital print technologies and lower costs related to the effect of foreign currency exchange rates of approximately \$2.3 million. Excluding reimbursable operating expenses, costs and expenses decreased \$21.4 million or 9.1% during the six months ended June 30, 2009 to \$212.5 million, primarily from lower personnel and material costs from lower processing volumes, lower equipment costs from the implementation of owned digital print technologies and lower costs related to the effect of foreign currency exchange rates of approximately \$6.7 million.

## **Depreciation and amortization**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

Output Solutions Segment depreciation and amortization for the three and six months ended June 30, 2009 increased \$0.5 million or 5.3% and \$0.2 million or 1.1%, respectively, compared to the same periods in 2008. The increase during the three months ended June 30, 2009 is attributable to increased depreciation from equipment to support expanded postal processing offerings and new clients. The increase in the six months ended June 30, 2009 is attributable to the same reasons mentioned above, partially offset by the Company's use of accelerated depreciation methods.

Table of Contents

**Income from operations**

Output Solutions Segment income from operations for the three and six months ended June 30, 2009 was \$5.9 million and \$13.1 million, respectively, a decrease of \$1.5 million or 20.3% and \$8.1 million or 38.2% compared to the same periods in 2008. Decreases in items mailed and images produced during the three and six months ended June 30, 2009 resulted in lower operating revenues for 2009.

**INVESTMENTS AND OTHER SEGMENT**

**Revenues**

Investments and Other Segment total revenues, including out-of-pocket reimbursements, were \$14.9 million and \$30.2 million for the three and six months ended June 30, 2009, a decrease of \$0.3 million or 2.0% and \$0.1 million or 0.3% compared to the same periods in 2008. The majority of the revenues are derived from the lease of facilities to the Company's other business segments. Operating revenues (excluding out-of-pocket reimbursements) were \$14.7 million and \$29.9 million for the three and six months ended June 30, 2009, respectively, a decrease of \$0.4 million or 2.6% and \$0.2 million or 0.7% compared to the same periods in 2008, primarily due to lower rental activities.

**Costs and expenses**

Occupancy costs are the single largest costs included in costs and expenses in the Investments and Other Segment. Investments and Other Segment costs and expenses decreased \$0.5 million and \$0.9 million during the three and six months ended June 30, 2009, respectively, compared to the same periods in 2008, primarily due to lower rent expense from purchasing a building in December 2008 that was previously leased.

**Depreciation and amortization**

Investments and Other Segment depreciation and amortization increased \$0.6 million and \$1.0 million during the three and six months ended June 30, 2009 compared to the same periods in 2008, primarily from more buildings owned in 2009.

**Income from operations**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

Investments and Other Segment income from operations was \$2.7 million and \$5.8 million for the three and six months ended June 30, 2009, respectively, a decrease of \$0.4 million or 12.9% and \$0.2 million or 3.3% compared to the same periods in 2008, attributable to lower revenues.

Table of Contents**Segment Operating Data**

The following table presents operating data for the Company's operating business segments:

|                                                      | June 30,<br>2009 | December 31,<br>2008 |
|------------------------------------------------------|------------------|----------------------|
| <b>Financial Services Operating Data</b>             |                  |                      |
| Mutual fund shareowner accounts processed (millions) |                  |                      |
| U.S.                                                 |                  |                      |
| Registered accounts:                                 |                  |                      |
| Non tax-advantaged                                   | 63.7             | 65.4                 |
| Tax-advantaged:                                      |                  |                      |
| IRA mutual fund accounts                             | 26.9             | 27.0                 |
| Other retirement accounts                            | 10.1             | 9.9                  |
| Section 529 and Educational IRAs                     | 9.3              | 8.9                  |
|                                                      | 46.3             | 45.8                 |
| Total registered accounts                            | 110.0            | 111.2                |
| Subaccounts                                          | 8.9              | 8.9                  |
| Total accounts serviced                              | 118.9            | 120.1                |
| International                                        |                  |                      |
| United Kingdom (1)                                   | 6.1              | 5.9                  |
| Canada (2)                                           | 10.5             | 10.6                 |
| TRAC participants (millions)                         | 3.4              | 3.7                  |
| Automated Work Distributor workstations (thousands)  | 195.3            | 195.2                |
| DST Health Solutions covered lives (millions)        | 23.4             | 23.4                 |

|                                                | For the Three Months<br>Ended June 30, |       | For the Six Months<br>Ended June 30, |       |
|------------------------------------------------|----------------------------------------|-------|--------------------------------------|-------|
|                                                | 2009                                   | 2008  | 2009                                 | 2008  |
| <b>Other Financial Services Operating Data</b> |                                        |       |                                      |       |
| Pharmacy claims paid by Argus (millions)       |                                        |       |                                      |       |
| (3)                                            | 94.8                                   | 107.5 | 189.8                                | 214.9 |
| <b>Output Solutions Operating Data</b>         |                                        |       |                                      |       |
| Images produced (billions)                     | 3.1                                    | 3.4   | 6.2                                  | 7.2   |
| Items mailed (billions)                        | 0.6                                    | 0.6   | 1.2                                  | 1.2   |

(1) Processed by International Financial Data Services (U.K.) Limited, an unconsolidated affiliate of the Company.

(2) Processed by International Financial Data Services L.P., an unconsolidated affiliate of the Company comprised of businesses in Canada, Ireland and Luxembourg.

(3) Argus Health Systems, Inc. became a wholly-owned subsidiary of DST on March 31, 2009 when DST acquired the remaining 50% equity interest. Paid claims operating data for periods other than the three months ended June 30, 2009, when DST did not control Argus, is for informational purposes only.



Table of Contents

**LIQUIDITY AND CAPITAL RESOURCES**

**Sources and Uses of Cash**

The Company's primary source of liquidity has historically been cash provided by operations. Principal uses of cash are operations, reinvestment in the Company's proprietary technologies, capital expenditures, stock repurchases, investment purchases, and payments on debt. Information on the Company's consolidated cash flows for the six months ended June 30, 2009 and 2008 is presented in the Condensed Consolidated Statement of Cash Flows, categorized by operating activities, investing activities, and financing activities.

**Operating Activities**

Cash flows provided by operating activities were \$179.2 million and \$207.8 million for the six months ended June 30, 2009 and 2008, respectively. The decrease in operating cash flows during 2009 is primarily attributable to lower earnings in 2009 (as adjusted for non-cash items included in the determination of net income, principally the \$41.7 million gain on equity interest of Argus) and negative working capital changes from higher payments in 2009 for income taxes, partially offset by \$29.3 million of dividends received in 2009 from unconsolidated affiliates (principally Boston Financial Data Services). The Company had \$47.2 million of cash and cash equivalents at June 30, 2009, a decrease of \$31.5 million from December 31, 2008. Operating cash flows during 2009 resulted principally from net income of \$121.9 million adjusted for non-cash items included in the determination of net income, including the \$41.7 million gain on equity interest of Argus, depreciation and amortization expense of \$59.3 million and equity in earnings of unconsolidated affiliates of \$16.2 million. Significant working capital related adjustments to net income include decreases in accounts payable and accrued liabilities of \$28.9 million, decreases in income taxes payable of \$41.5 million and decreases in accounts receivable of \$55.3 million.

The Company received proceeds of \$30.0 million from accounts receivable securitizations under the Company's accounts receivable securitization program in April 2009 prior to the expiration of the program on May 21, 2009. Cash collections from the transferred receivable interests under the Company's former accounts receivable securitization program of \$160.0 million were remitted to the commercial paper conduit on May 21, 2009 upon expiration of the program. Proceeds received from accounts receivable securitizations under the new \$175 million accounts receivable program entered on May 21, 2009 were \$140.0 million. The Consolidated Statement of Cash Flows for the six months ended June 30, 2009 presents the net proceeds received of \$10.0 million from accounts receivable securitizations under both accounts receivable securitization programs in 2009. The Company received proceeds from accounts receivable securitizations of \$30.0 million during the six months ended June 30, 2008.

**Investing Activities**

Cash flows provided by investing activities were \$37.2 million during the six months ended June 30, 2009 compared to \$12.1 million of cash flows used by investing activities during the six months ended June 30, 2008. Investing cash outflows during 2009 for the step acquisition of Argus of \$47.8 million, net, were more than offset by investing inflow proceeds of \$135.1 million from a reduction in restricted cash and cash equivalents held to satisfy client funds obligations for transfer agency and Argus clients. Investing cash flows during 2008 included \$39.2 million of cash proceeds from Asurion and a \$26.3 million reduction in restricted cash and cash equivalents held to satisfy client funds obligations for transfer agency clients, partially offset by a \$34.5 million loan to an unconsolidated real-estate affiliate.



Table of Contents*Capital Expenditures*

The following table summarizes capital expenditures by segment (in millions):

|                               |             | <b>For the Six Months<br/>Ended June 30,</b> |             |
|-------------------------------|-------------|----------------------------------------------|-------------|
|                               | <b>2009</b> |                                              | <b>2008</b> |
| Financial Services Segment    | \$          | 19.2                                         | \$ 21.3     |
| Output Solutions Segment      |             | 16.6                                         | 9.9         |
| Investments and Other Segment |             | 3.3                                          | 7.0         |
|                               | \$          | 39.1                                         | \$ 38.2     |

Investments and Other Segment capital expenditures are primarily building improvements. Future capital expenditures are expected to be funded primarily by cash flows from operating activities, secured term notes or draws from bank lines of credit, as required.

*Investments*

The Company made \$52.9 million of investments in available-for-sale securities and other investments during the six months ended June 30, 2009 compared to \$59.0 million during the six months ended June 30, 2008. During the six months ended June 30, 2009, the Company received \$43.6 million from the sale of investments in available-for-sale securities and other investments as compared to \$54.9 million during the six months ended June 30, 2008.

*Acquisition of Argus*

DST acquired the remaining 50% equity interest in Argus on March 31, 2009 and consolidated the financial statements of Argus and DST as of this acquisition date. The purchase price for the remaining 50% equity interest was \$57.0 million in cash, but \$9.2 million of cash acquired upon consolidation of Argus decreases the reported amount paid in the statement of cash flows to \$47.8 million. As required by generally accepted accounting principles, the Company adopted SFAS No. 141(R), Business Combinations, ( SFAS 141R ), on January 1, 2009. In accordance with SFAS 141R, the acquisition of the remaining 50% of Argus was treated as a step acquisition. Accordingly, DST remeasured its previously held equity interest in Argus to fair value, in the amount of \$57.0 million, and recorded a gain of \$41.7 million, which is included in other income (expense), net in the Condensed Consolidated Statement of Income. DST has preliminarily recognized identifiable assets (comprised of proprietary software of \$26.0 million, customer relationships of \$14.0 million and other intangible assets of \$1.0 million) and goodwill resulting from the acquisition of the remaining 50% Argus interest and the remeasurement of DST's previously held equity interest.

*Funds Held on Behalf of Clients*

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

The Company had \$211.3 million and \$209.3 million of funds held on behalf of clients at June 30, 2009 and December 31, 2008, respectively. This amount is comprised of funds held on behalf of transfer agency clients and funds held on behalf of pharmacy processing clients.

End of day available client bank balances for full service mutual fund transfer agency clients are invested overnight by and in the name of the Company into credit-quality money market funds. Invested balances are returned to the full service mutual fund transfer agency client accounts the following business day. Based upon the Company's intent, these invested client balances represent assets that are restricted for use and have been classified as client funds obligations in the Company's Consolidated Balance Sheet.

DST acquired the remaining 50% equity interest in Argus on March 31, 2009 and consolidated the financial statements of Argus with DST as of this acquisition date. Funds received from Argus clients for the payment of

Table of Contents

pharmacy claims incurred by its members are invested in cash and cash equivalents (credit-quality money market funds), short-term investments and available for sale debt securities (short-term) until the claim payments are presented to the bank. Certain of these amounts are included in funds held on behalf of clients in the Consolidated Balance Sheet and are also recorded as a client funds obligation liability. Funds held on behalf of clients represent assets that, based upon the Company's intent, are restricted for use solely for the purposes of satisfying the obligations to remit funds to pharmacies, which are classified as client funds obligations in the Company's Consolidated Balance Sheet.

The Company has reported the cash flows related to the purchases of investment funds (available for sale securities) held on behalf of clients and the cash flows related to the proceeds from the sales/maturities of investment funds held on behalf of clients on a gross basis in the investing section of the Consolidated Statement of Cash Flows. The Company has reported the cash inflows and outflows related to client fund investments with original maturities of 90 days or less on a net basis within net increase (decrease) in restricted cash and cash equivalents held to satisfy client fund obligations in the investing section of the Consolidated Statement of Cash Flows. The Company has reported the cash flows related to client funds used in investing activities on a net basis within net increase (decrease) in client funds obligations in the financing section of the Consolidated Statement of Cash Flows.

**Financing Activities**

Cash flows used by financing activities were \$247.9 million and \$189.7 million for the six months ended June 30, 2009 and 2008, respectively. Cash outflows from the repurchase of senior convertible debentures of \$121.8 million and share repurchases of \$4.9 million were partially offset by borrowings under the loan with BFDS and the syndicated line of credit facility in the aggregate amount of \$27.6 million. Client funds obligations decreased \$146.1 million during the six months ended June 30, 2009 as compared to \$26.3 million during the six months ended June 30, 2008. During the six months ended June 30, 2008, cash outflows from share repurchase activities of \$521.3 million were mostly offset by \$388.2 million of cash inflows from borrowings on revolving credit facilities.

*Common Stock Issuances and Repurchases*

The Company received proceeds of \$4.7 million and \$3.7 million from the issuance of common stock from the exercise of employee stock options during the six months ended June 30, 2009 and 2008, respectively.

At June 30, 2009, there were approximately 2.4 million shares remaining to be repurchased under the Company's existing share repurchase plan. The Company repurchased 110,000 shares of DST common stock for \$3.1 million or approximately \$28.52 per share during the six months ended June 30, 2009. The plan allows, but does not require, the repurchase of common stock in open market and private transactions through December 31, 2011. The Company repurchased 7,623,665 shares of DST common stock during the six months ended June 30, 2008 at a cost of \$516.6 million.

Payments made for tax-withholding obligations arising from the exercise of options to purchase the Company's stock are included in common stock repurchased in the Condensed Consolidated Statement of Cash Flows. The amount of such share withholdings for option exercises was \$1.8 million and \$4.7 million during the six months ended June 30, 2009 and 2008, respectively.

*Client Funds Obligations*

Client funds obligations represent the Company's contractual obligations to remit funds to satisfy client pharmacy claim obligations and are recorded on the balance sheet when incurred, generally after a claim has been processed by the Company. In addition, client funds obligations include transfer agency client balances invested overnight. Client funds obligations represent liabilities that will be repaid within one year of the balance sheet date. The Company had \$304.0 million and \$209.3 million of client funds obligations at June 30, 2009 and December 31, 2008, respectively.

Table of Contents

*Off Balance Sheet Obligations*

As of June 30, 2009, the Company had no material off balance sheet arrangements, other than the Company's accounts receivable securitization program.

On May 21, 2009, DST entered into a \$175.0 million accounts receivable securitization program with a third-party, multi-seller, asset-backed commercial paper conduit administered by a bank (the "New Program"). The New Program replaces DST's \$200.0 million accounts receivable securitization program with a third-party, multi-seller, asset-backed commercial paper conduit administered by a different bank (the "Old Program"), which expired by its terms on May 21, 2009.

Under the terms of the New Program, (a) DST periodically acquires accounts receivable originated by certain of its domestic subsidiaries, including, but not limited to, DST Output, DST Health Solutions, DST Technologies and Argus Health Systems (the "Subsidiary Originators"), (b) DST transfers receivables originated by DST and receivables acquired from the Subsidiary Originators, on a periodic basis, to a wholly-owned bankruptcy remote special purpose subsidiary of DST (the "SPE"), and (c) the SPE then sells undivided interests in the receivables to the commercial paper conduit. DST retains servicing responsibility over the receivables. The assets of the SPE are not available to satisfy the creditors of any other person, including DST or any of its subsidiaries or affiliates. Further, neither DST nor the SPE guarantees collectability of the receivables or the creditworthiness of obligors. The conduit's purchase commitment will expire on May 20, 2010 unless otherwise extended in accordance with the program agreements.

The periodic transfers of undivided interests in the receivables by the SPE to the conduit meet the requirements for sale accounting treatment in accordance with SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities." Accordingly, the portion of the receivables transferred to the conduit, up to an advance amount which cannot exceed \$175.0 million, have been removed from the Condensed Consolidated Balance Sheet. The SPE retains an interest in the receivables in excess of the amount transferred to the conduit, and such receivables will continue to be recognized on the Condensed Consolidated Balance Sheet. The carrying value of the retained interest approximates its estimated fair value at the balance sheet date. The Company believes increases in the level of assumed interest rates and/or credit losses compared to assumptions in effect at the balance sheet date by 10% or 20% would not materially affect the fair value of the retained interest at the reporting date.

At June 30, 2009, the total outstanding undivided interest in the receivables held by the conduit under the New Program was \$140.0 million. At December 31, 2008, the total outstanding undivided interest in the receivables held by the conduit under the Old Program was \$130.0 million. The Company received proceeds of \$30.0 million from accounts receivable securitizations under the Old Program in April 2009 which resulted in \$160.0 million outstanding prior to the expiration of the Old Program on May 21, 2009. Cash collections from the transferred receivable interests under the Old Program of \$160.0 million were remitted to the Old Program conduit on May 21, 2009 upon expiration of the Old Program. Proceeds received from accounts receivable securitizations under the New Program were \$140.0 million. The Condensed Consolidated Statement of Cash Flows for the six months ended June 30, 2009 presents the net proceeds received of \$10.0 million from accounts receivable securitizations under both the Old Program and New Program.

Aggregate transfers of undivided interests in the receivables from the SPE to the conduit were \$888.3 million for the six months ended June 30, 2009 consisting of \$301.4 million under the New Program and \$586.9 million under the Old Program. A \$36.4 million and \$32.0 million retained interest in the receivables sold is included in accounts receivable on the Condensed Consolidated Balance Sheet at June 30, 2009 and December 31, 2008, respectively. The impact on net income stemming from these transfers was not material.

Delinquencies and credit losses related to the accounts receivable sold were not significant during the six months ended June 30, 2009 and for the year ended December 31, 2008.

## Table of Contents

### *Financing Sources*

The Company has used the following primary sources of financing: the syndicated line of credit facility; convertible debentures; subsidiary line of credit facilities; secured promissory notes; loans from unconsolidated affiliates; and secured borrowings, including the September 2008 real estate credit agreement. The Company has also utilized bridge loans to augment the above sources of debt financing. The Company's borrowings under its revolving line of credit facilities increased \$27.6 million during the six months ended June 30, 2009. The Company had \$1,330.8 million and \$1,435.3 million of debt outstanding at June 30, 2009 and December 31, 2008, respectively.

### *Senior Convertible Debentures*

During the six months ended June 30, 2009, the Company recorded a gain of \$5.8 million associated with the repurchase of a portion of the Company's senior convertible debentures at a discount to carrying value. The Company repurchased approximately \$112.9 million in principal amount of the original \$540 million 4.125% Series A senior convertible debentures and approximately \$14.7 million in principal amount of the original \$300 million 3.625% Series B senior convertible debentures. The outstanding amount of the Series A and Series B senior convertible debentures were \$418.5 million and \$168.3 million at June 30, 2009 and were \$531.4 million and \$179.8 million at December 31, 2008.

### *Real Estate Credit Agreement and Interest Rate Swap*

In September 2008, certain subsidiaries of DST entered into a credit agreement with a syndicate of lenders. The credit agreement provides for a five-year, non-revolving credit facility in an aggregate principal amount of up to \$120.0 million. Upon closing of the facility, \$115.0 million was advanced to DST. The credit facility is secured by, among other things, the real estate and properties owned by these DST subsidiaries as well as an assignment of the related leases, rents and other benefits of these assets. The interest rate applicable to the credit agreement is a floating rate tied to either offshore LIBOR rate plus an applicable margin rate of 1.75% or the prime rate (as defined in the credit agreement), as elected by DST. Principal and interest payments are due on the first of each month and are based on a 20-year amortization schedule. At June 30, 2009 and December 31, 2008, amounts outstanding under this agreement were \$113.1 million and \$114.5 million, respectively. In January 2009, the Company entered an interest rate swap with a bank to fix the interest rate on this real estate credit agreement at approximately 4.49% (includes 1.75% applicable margin rate) beginning January 2010. This cash flow hedge is a receive floating, pay 2.74% fixed, forward starting interest rate swap with an effective date of January 4, 2010 and a maturity date of September 16, 2013. Accounting standards require that an entity recognize all derivatives as either assets or liabilities in the balance sheet and measure those instruments at fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. At June 30, 2009, the fair value of the Company's pay-fixed, receive-variable, forward starting interest rate swap was an asset of \$0.4 million, which is included in other non-current assets in the Condensed Consolidated Balance Sheet. The Company determined there was no ineffectiveness during the six months ended June 30, 2009, which resulted in the changes in fair value of this swap being recorded in other comprehensive income.

### *Company's Assessment of Short-term and Long-term Liquidity*

The Company believes that its existing cash balances and other current assets, together with cash provided by operating activities and, as necessary, the Company's bank and revolving credit facilities, will suffice to meet the Company's operating and debt service requirements and

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

other current liabilities for at least the next 12 months. Further, the Company believes that its longer term liquidity and capital requirements will also be met through cash provided by operating activities, bank credit facilities and available-for-sale securities (which were \$899.5 million at June 30, 2009) and other investments. On July 1, 2010, the Company's \$600 million syndicated line of credit facility matures. At June 30, 2009, the Company had approximately \$480 million outstanding under this facility. In addition, the Company's Series A convertible debentures can be put to the Company at par for cash for a 10-day period beginning August 15, 2010. The Company believes that there is a higher probability that a

Table of Contents

holder of the Series A convertible bonds will exercise the put if the Company's common stock share price is below \$49.08. Even if the Company's share price exceeds \$49.08, a holder of the Series A convertible debentures may choose to exercise the cash put option. Adverse economic conditions could impair the Company's ability to access credit markets if additional financing is required by the Company to satisfy the redemption value of any Series A convertible debentures if put to the Company in August 2010. The Company had \$418.5 million of Series A senior convertible debentures outstanding at June 30, 2009. The Company is developing refinancing strategies to replace its existing facilities and fund any convertible debenture settlements that may be entered during the next twelve months. Based on current market conditions, the Company believes that interest rates on replacement debt facilities could range from 3% to 7% higher than existing interest rates on the Company's currently placed debt.

*Guarantees*

The Company has guaranteed certain obligations of certain joint ventures under service agreements entered into by the joint ventures and their customers. The amount of such obligations is not stated in the agreements. Depending on the negotiated terms of the guaranty and/or the underlying service agreement, the Company's liability under the guaranty may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

In certain instances in which the Company licenses proprietary systems to customers, the Company gives certain warranties and infringement indemnities to the licensee, the terms of which vary depending on the negotiated terms of each respective license agreement, but which generally warrant that such systems will perform in accordance with their specifications. The amount of such obligations is not stated in the lease agreements. The Company's liability for breach of such warranties may be subject to time and materiality limitations, monetary caps and other conditions and defenses.

From time to time, the Company enters into agreements with unaffiliated parties containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement. The amount of such obligations is not stated in the agreements. The Company's liability under such indemnification provisions may be subject to time and materiality limitations, monetary caps and other conditions and defenses. Such indemnity obligations include the following:

The Company has entered into purchase and service agreements with its vendors, and consulting agreements with providers of consulting services to the Company, pursuant to which the Company has agreed to indemnify certain of such vendors and consultants, respectively, against third party claims arising from the Company's use of the vendor's product or the services of the vendor or consultant.

In connection with the acquisition or disposition of subsidiaries, operating units and business assets by the Company, the Company has entered into agreements containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective agreement, but which are generally described as follows: (i) in connection with acquisitions made by the Company, the Company has agreed to indemnify the seller against third party claims made against the seller relating to the subject subsidiary, operating unit or asset and arising after the closing of the transaction, and (ii) in connection with dispositions made by the Company, the Company has agreed to indemnify the buyer against damages incurred by the buyer due to the buyer's reliance on representations and warranties relating to the subject subsidiary, operating unit or business assets in the disposition agreement if such representations or warranties were untrue when made, or due to any breach of the representations, warranties, agreements or covenants contained in the agreement.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

The Company has entered into agreements with certain third parties, including banks and escrow agents, which provide software escrow, fiduciary and other services to the Company or to its benefit plans or customers. Under such agreements, the Company has agreed to indemnify such service providers for third party claims relating to the carrying out of their respective duties under such agreements.

The Company has entered into agreements with lenders providing financing to the Company pursuant to which the Company agrees to indemnify such lenders for third party claims arising from or relating to such financings. In connection with real estate mortgage financing, the Company has entered into environmental indemnity agreements in which the Company has agreed to indemnify the lenders for any damage sustained by the lenders relating to any environmental contamination on the subject properties.

## Table of Contents

In connection with the acquisition or disposition of real estate by the Company, the Company has entered into real estate contracts containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective contract, but which are generally described as follows: (i) in connection with acquisitions by the Company, the Company has agreed to indemnify the seller against third party claims made against the seller arising from the Company's on-site inspections, tests and investigations of the subject property made by the Company as part of its due diligence and against third party claims relating to the operations on the subject property after the closing of the transaction, and (ii) in connection with dispositions by the Company, the Company has agreed to indemnify the buyer for damages incurred by the buyer due to the buyer's reliance on representations and warranties relating to the subject property made by the Company in the real estate contract if such representations or warranties were untrue when made and against third party claims relating to operations on the subject property prior to the closing of the transaction.

In connection with the leasing of real estate by the Company, as landlord and as tenant, the Company has entered into occupancy leases containing indemnification provisions, the terms of which vary depending on the negotiated terms of each respective lease, but which are generally described as follows: (i) in connection with leases in which the Company is the tenant, the Company has agreed to indemnify the landlord against third party claims relating to the Company's occupancy of the subject property, including claims arising from loss of life, bodily injury and/or damage to property thereon, and (ii) in connection with leases in which the Company is the landlord, the Company has agreed to indemnify the tenant against third party claims to the extent occasioned wholly or in part by any negligent act or omission of the Company or arising from loss of life, bodily injury and/or damage to property in or upon any of the common areas or other areas under the Company's control.

At June 30, 2009 and December 31, 2008, the Company had not accrued any liability on the aforementioned guarantees or indemnifications as they relate to future performance criteria or indirect guarantees of indebtedness of others in accordance with FIN 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others.

## **OTHER**

### **Comprehensive income (loss)**

The Company's comprehensive income totaled \$216.9 million and \$241.4 million for the three and six months ended June 30, 2009, respectively, compared to a comprehensive loss of \$44.1 million and \$28.8 million for the three and six months ended June 30, 2008. Comprehensive income (loss) includes net income of \$48.7 million and \$121.9 million for the three and six months ended June 30, 2009 compared to net income of \$49.9 million and \$122.2 million for the three and six months ended June 30, 2008, respectively, and other comprehensive income of \$168.2 million and \$119.5 million for the three and six months ended June 30, 2009 compared to other comprehensive loss of \$94.0 million and \$150.9 million for the three and six months ended June 30, 2008, respectively. Other comprehensive income (loss) consists of unrealized gains (losses) on available-for-sale securities, net of deferred taxes, reclassifications for net gains and losses included in net income, unrealized gain (loss) on the Company's interest rate swap, unrealized gain (loss) on the Company's proportional share of unconsolidated affiliates interest rate swaps up to the carrying amount of the investment and foreign currency translation adjustments. The principal difference between net income and comprehensive net income is the net change in unrealized gains (losses) on available-for-sale securities.

### **Other than temporary impairments**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

At June 30, 2009, the Company's available-for-sale securities had unrealized holding losses of \$3.2 million. If it is determined that a reduction in a security's net realizable value is other than temporary, a realized loss will be recognized in the statement of operations and the cost basis of the security reduced to its estimated fair value. The Company does not believe that the unrealized losses at June 30, 2009 are other than temporary.

The Company recognized investment impairments which were other than temporary of \$1.2 million and \$26.8 million for the three and six months ended June 30, 2009, respectively, compared to \$10.0 million and \$20.2 million for the three and six months ended June 30, 2008, respectively. The Company records lower of cost or

Table of Contents

market valuation adjustments on private equity fund investments and other cost method investments when impairment conditions are present. During the three and six months ended June 30, 2009, the Company recorded \$0.2 million and \$4.2 million of impairments, respectively, compared to \$5.8 million for both the three and six months ended June 30, 2008, on private equity fund and other investments related to adverse market conditions and from poor performance of the underlying investment. The impairments related primarily to investments in the Financial Services and Investments and Other Segments. A decline in a security's net realizable value that is other than temporary is treated as a loss based on quoted or derived market value and is reflected in other income (expense), net, in the Condensed Consolidated Statement of Income.

**Seasonality**

Generally, the Company does not have significant seasonal fluctuations in its business operations. Processing and Output Solutions volumes for mutual fund customers are usually highest during the three months ended March 31 due primarily to processing year-end transactions and printing and mailing of year-end statements and tax forms during January. The Company has historically added operating equipment in the last half of the year in preparation for processing year-end transactions, which has the effect of increasing costs for the second half of the year. Revenues and operating results from individual license sales depend heavily on the timing and size of the contract.

**Accounting Standards**

*Earnings per share    Participating Securities*

DST adopted FASB Staff Position ( FSP ) No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities ( FSP EITF 03-6-1 ) on January 1, 2009. Under FSP EITF 03-6-1, certain share-based payment awards that allow holders to receive dividends before they vest should be treated as participating securities. Although unvested share-based payment awards with nonforfeitable rights to dividends have typically been included in the calculation of diluted EPS using the treasury stock method, these awards are now included in the calculation of basic EPS using the two-class method. Because DST's existing restricted stock awards allow holders the right to receive cash dividends, if any, on a 1:1 basis, DST is required to treat these awards as participating securities. Upon adoption of FSP EITF 03-6-1 on January 1, 2009, DST applied this standard retrospectively to all periods prior to 2009. As presented in the table below, the adoption of FSP EITF 03-6-1 resulted in increases in previously reported average common and diluted shares outstanding. The increase in average common and diluted shares outstanding reduced previously reported basic and diluted earnings per share in those prior periods. A comparison of amounts previously reported and as retrospectively restated is presented in the table below (in millions, except per share amounts).

# Edgar Filing: DST SYSTEMS INC - Form 10-Q

## Table of Contents

| As previously reported             | March 31,<br>2008 | For the Three Months Ended<br>June 30,<br>2008 | September 30,<br>2008 | December 31,<br>2008 | For the Six<br>Months Ended<br>June 30,<br>2008 | For the Nine<br>Months Ended<br>September 30,<br>2008 | For the Year<br>Ended<br>December 31,<br>2008 |
|------------------------------------|-------------------|------------------------------------------------|-----------------------|----------------------|-------------------------------------------------|-------------------------------------------------------|-----------------------------------------------|
| Net income                         | \$ 72.2           | \$ 49.9                                        | \$ 50.2               | \$ 70.6              | \$ 122.1                                        | \$ 172.3                                              | \$ 242.9                                      |
| Average common shares outstanding  | 56.0              | 51.6                                           | 49.3                  | 47.1                 | 53.8                                            | 52.3                                                  | 51.0                                          |
| Average diluted shares outstanding | 64.3              | 58.0                                           | 55.2                  | 49.4                 | 61.1                                            | 59.2                                                  | 56.7                                          |
| Basic earnings per share           | \$ 1.29           | \$ 0.97                                        | \$ 1.02               | \$ 1.50              | \$ 2.27                                         | \$ 3.30                                               | \$ 4.76                                       |
| Diluted earnings per share         | \$ 1.12           | \$ 0.86                                        | \$ 0.91               | \$ 1.43              | \$ 2.00                                         | \$ 2.91                                               | \$ 4.28                                       |

| As retrospectively restated        | March 31,<br>2008 | For the Three Months Ended<br>June 30,<br>2008 | September 30,<br>2008 | December 31,<br>2008 | For the Six<br>Months Ended<br>June 30,<br>2008 | For the Nine<br>Months Ended<br>September 30,<br>2008 | For the Year<br>Ended<br>December 31,<br>2008 |
|------------------------------------|-------------------|------------------------------------------------|-----------------------|----------------------|-------------------------------------------------|-------------------------------------------------------|-----------------------------------------------|
| Net income                         | \$ 72.2           | \$ 49.9                                        | \$ 50.2               | \$ 70.6              | \$ 122.1                                        | \$ 172.3                                              | \$ 242.9                                      |
| Average common shares outstanding  | 58.6              | 54.2                                           | 51.9                  | 49.7                 | 56.4                                            | 54.9                                                  | 53.6                                          |
| Average diluted shares outstanding | 65.5              | 59.0                                           | 56.2                  | 50.1                 | 62.2                                            | 60.2                                                  | 57.7                                          |
| Basic earnings per share           | \$ 1.23           | \$ 0.92                                        | \$ 0.97               | \$ 1.42              | \$ 2.16                                         | \$ 3.14                                               | \$ 4.53                                       |
| Diluted earnings per share         | \$ 1.10           | \$ 0.85                                        | \$ 0.90               | \$ 1.41              | \$ 1.96                                         | \$ 2.86                                               | \$ 4.21                                       |

Note: Earnings per share are computed independently for each of the quarters presented.

Accordingly, the accumulation of 2008 quarterly earnings per share may not equal the total computed for the year.

## Accounting for Convertible Debt Instruments

On January 1, 2009, DST adopted FSP No. APB 14-1, Accounting for Convertible Debt Instruments that may be Settled in Cash upon Conversion (Including Partial Cash Settlement). This FSP clarifies that issuers of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. DST retrospectively applied this new accounting standard to all periods prior to January 1, 2009 beginning in August 2003 when the senior convertible debentures were issued. DST used non-convertible interest rates of 6.35% for the original \$540 million 4.125% Series A senior convertible debentures and 5.68% for the original \$300 million 3.625% Series B senior convertible debentures. The retrospective adoption of this accounting standard increased the amount of interest expense recorded by DST for historical income statements periods prior to April 1, 2006 (as the debenture discount would have been fully amortized by that date), but did not impact the three and six months ended June 30, 2009 or 2008. The adoption of this standard required DST to retrospectively restate retained earnings and additional paid in capital as of December 31, 2008, which resulted in a reduction of retained earnings of \$58.4 million and an increase in additional paid in capital of the same amount, which had no change to total stockholders equity.



Table of Contents

*Earnings per Share Proposed Accounting Standard*

The Financial Accounting Standards Board (the "FASB") previously issued an exposure draft on a proposed accounting standard that would amend SFAS No. 128, Earnings per Share ("SFAS 128"), to clarify guidance for mandatorily convertible instruments, the treasury stock method, contingently issuable shares, and contracts that may be settled in cash or shares. The final standard has yet to be issued. In April 2009, the FASB decided to pause the Earnings per Share project and resume discussion toward the end of 2009.

The proposed amendment, which is designed for convergence with international accounting standards, would require the use of the if-converted method from the date of issuance of the convertible debentures. The proposed amendment would remove the ability of a company to support the presumption that the convertible securities will be satisfied in cash and not converted into shares of common stock. Accordingly, the Company's stated intention to settle conversions of its convertible debentures with cash for the principal and accrued and unpaid interest and issue common stock for any conversion value amount over the principal and accrued and unpaid interest amounts would no longer be accepted under SFAS 128, if amended as proposed. Retrospective application would be required for all changes to SFAS 128, except that retrospective application would be prohibited for contracts that were either settled in cash prior to adoption or modified prior to adoption to require cash settlement. For DST, adoption of this statement, as proposed, will require retroactive restatement of the Company's diluted earnings per share calculations subsequent to the issuance of the convertible debentures. In calculating diluted earnings per share under the revised SFAS 128 if converted method included in the exposure draft, the Company would need to increase net income for the interest expense associated with the convertible debentures, net of tax, and increase the incremental shares assumed to be issued upon conversion by 11.9 million shares (less shares already included in diluted earnings per share), the amount of shares that would be issued if the senior convertible debentures would be converted to equity. Under this if converted method, diluted earnings per share would have been \$0.84 and \$0.76 (versus reported diluted earnings per share of \$0.97 and \$0.85) for the three months ended June 30, 2009 and 2008, respectively, and \$2.05 and \$1.76 (versus reported diluted earnings per share of \$2.44 and \$1.96) for the six months ended June 30, 2009 and 2008, respectively. The above pro-forma information presents only the effect on diluted earnings per share of the if converted method included in the exposure draft, but does not include any other computational changes (e.g., treasury stock method considerations) discussed in the exposure draft. DST is continuing to monitor the FASB's progress towards finalizing this proposed accounting standard.

The proposed change in accounting principle would affect the calculation of diluted earnings per share during the period the debentures are outstanding, but would not affect DST's ability to ultimately settle the convertible debentures in cash, shares or any combination thereof.

The estimated impact of this new accounting standard reflects the Company's current estimates based upon the exposure draft in its current form. There may be material differences between these estimates and the actual impact of the standard when issued as final.

*Accounting for Transfers of Financial Assets*

In June 2009, the Financial Accounting Standards Board ("FASB") issued SFAS No. 166, Accounting for Transfers of Financial Assets, ("SFAS 166"). This standard changes the accounting for securitizations of mortgages and other financial instruments and the consolidation requirements for qualifying special-purpose entities ("QSPE"). DST will be required to adopt SFAS 166 on January 1, 2010. Earlier application of this standard is prohibited.

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

Besides removing the concept of a QSPE, SFAS 166: a) clarifies the determination of whether a transferor and all the entities included in the transferor's financial statements being presented have surrendered control over transferred financial assets; b) defines the term participating interest to establish specific conditions for reporting a transfer of a portion of a financial asset as a sale; c) requires a transferor to recognize and initially measure at fair value all assets obtained and liabilities incurred as a result of a transfer of financial assets accounted for as a sale; and d) enhances disclosures to provide financial statement users with greater transparency about transfers of financial assets and a transferor's continuing involvement with transferred financial assets.

Table of Contents

DST currently believes that the adoption of SFAS 166 may require the transfer of accounts receivable under DST's accounts receivable securitization program to be derecognized resulting in the proceeds received from such transfers being reflected as liabilities on the balance sheet. DST continues to evaluate this new accounting standard and the impact this standard may have on the consolidated financial statements.

*Variable Interest Entities*

In June 2009, the FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (SFAS 167). Among other items, SFAS 167 responds to concerns about the application of certain key provisions of FIN 46(R), including those regarding the transparency of the involvement with variable interest entities. DST will be required to adopt SFAS 167 on January 1, 2010. Earlier application of these standards is prohibited. The Company has not yet determined the impact that the adoption of SFAS 167 may have on its financial position, results of operations, cash flows, or disclosures.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

In the operations of its businesses, the Company's financial results can be affected by changes in equity pricing, interest rates and currency exchange rates. Changes in interest rates and exchange rates have not materially impacted the consolidated financial position, results of operations or cash flows of the Company. Changes in equity values of the Company's investments have had a material effect on the Company's comprehensive income and financial position.

**Available-for-sale equity price risk**

The Company's investments in available-for-sale equity securities are subject to price risk. The fair value of the Company's available-for-sale investments as of June 30, 2009 was approximately \$899.5 million. The impact of a 10% change in fair value of these investments would be approximately \$54.9 million to comprehensive income. As discussed under Management's Discussion and Analysis of Financial Condition and Results of Operations Comprehensive Income (Loss) above, net unrealized gains and losses on the Company's investments in available-for-sale securities have had a material effect on the Company's comprehensive income (loss) and financial position.

**Interest rate risk**

The Company and certain of its joint ventures derive a certain amount of their service revenues from investment earnings related to cash balances maintained in bank accounts on which the Company is the agent for clients. The balances maintained in the bank accounts are subject to fluctuation. At June 30, 2009, the Company and its BFDS had approximately \$1.3 billion of cash balances maintained in such accounts, of which \$0.8 billion are maintained at BFDS. The Company estimates that a 50 basis point change in interest earnings rate would equal approximately \$2.1 million of net income (loss).

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

At June 30, 2009, the Company had \$1.3 billion of debt, of which \$710.0 million was subject to variable interest rates (Federal Funds rates, LIBOR rates, Prime rates). As discussed above in comprehensive income (loss), the amount recorded related to the Company's proportional share of unconsolidated affiliates' interest rate swap was a loss of \$19.1 million. The Company estimates that a 10% increase in interest rates would not be material to the Company's consolidated pretax earnings or to the fair value of its debt.

In addition to the financial instruments listed above, the program fees incurred on proceeds from the sale of receivables under the Company's accounts receivable securitization program are determined based on variable interest rates associated with commercial paper.

### **Foreign currency exchange rate risk**

The operation of the Company's subsidiaries in international markets results in exposure to movements in currency exchange rates. The principal currencies involved are the British pound, Canadian dollar, Australian

Table of Contents

dollar, Thai baht and Indian rupee. Currency exchange rate fluctuations have not historically materially affected the consolidated financial results of the Company. At June 30, 2009, the Company's international subsidiaries had approximately \$186.5 million in total assets and for the three and six months ended June 30, 2009, these international subsidiaries incurred approximately \$3.5 million and \$5.9 million in net losses, respectively. The Company estimates that a 10% change in exchange rates could change total consolidated assets by approximately \$18.6 million. Furthermore, a 10% change in exchange rates based upon historical earnings in international operations could change consolidated reported net income by approximately \$0.6 million during the six months ended June 30, 2009.

The Company's international subsidiaries use the local currency as the functional currency. The Company translates its assets and liabilities at year-end exchange rates except for those accounts where historical rates are acceptable, and translates income and expense accounts at average rates during the year. While it is generally not the Company's practice to enter into derivative contracts, from time to time the Company and its subsidiaries do utilize forward foreign currency exchange contracts to minimize the impact of currency movements.

**Item 4. Controls and Procedures**

*Disclosure Controls and Procedures*

The Company maintains disclosure controls and procedures designed to ensure that information required to be disclosed in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including without limitation, controls and procedures designed to ensure that information required to be disclosed in reports that it files under the Exchange Act is accumulated and communicated to the Company's management, including its Chief Executive and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based on an evaluation of the Company's disclosure controls and procedures as of the end of the period covered by this report conducted by the Company's management, with the participation of the Chief Executive and Chief Financial Officer, the Chief Executive and Chief Financial Officer believe that these controls and procedures were effective as of June 30, 2009.

*Internal Control over Financial Reporting*

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13(a)-15(f) and 15(d)-15(f) under the Exchange Act) during the quarter ended June 30, 2009, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Item 4T. Controls and Procedures**

Not applicable.

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

The Company and its subsidiaries are involved in various legal proceedings arising in the normal course of their businesses. While the ultimate outcome of such legal proceedings cannot be predicted with certainty, management believes, after consultation with legal counsel, that the final outcome in such proceedings, in the aggregate, would not have a material adverse effect on the consolidated financial condition, results of operations or cash flows of the Company.

Table of Contents

**Item 1A. Risk Factors**

**COMPANY-SPECIFIC TRENDS AND RISKS**

There are many risks and uncertainties that can affect our future business, financial performance or share price. Many of these are beyond our control. A description follows of some of the important factors that could have a material negative impact on our future business, operating results, financial condition or share price. This discussion includes a number of forward-looking statements. You should refer to the description of the qualifications and limitations on forward-looking statements in the first paragraph under Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations of this Form 10-K. The risk factors have not changed materially from the date of our periodic report on Form 10-K for the year ended December 31, 2008, except that, to reflect our March 31, 2009 acquisition of the remaining fifty percent interest in Argus Health Systems, Inc. ( Argus ), we have inserted a risk factor on Medicare Part D regulations and on investment of client funds and have modified risk factors on government regulations applicable to us and to our clients and claims against us.

Unless otherwise indicated or the context otherwise requires, reference in this section to we, ours, us or similar terms means the Company, together with its subsidiaries. The level of importance of each of the following trends and risks may vary from time to time, and the trends and risks are not listed in any specific order of importance. These risks, however, are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**Trends or events affecting our clients or their industries could decrease the demand for our products and services.**

We derive our consolidated revenues from the delivery of products and services to clients in the mutual fund, investment management, healthcare, telecommunications and utilities, video/broadband/satellite TV, other financial service (i.e. brokerage, insurance, banking, financial planning and mortgage) and other industries. A decline or lack of growth in demand for our products and services in any of the industries we serve could adversely affect our business and earnings. Demand for our products and services among companies in those industries could decline for many reasons. Consolidation or limited growth in an industry could reduce the number of our clients and potential clients.

Events that adversely affect our clients' businesses, rates of growth or numbers of customers they serve, including decreased demand for our customers' products and services, adverse conditions in our customers' markets or adverse economic conditions generally could decrease demand for our products and services and the number of transactions we process. We cannot always predict the needs of changing industries or whether potential customers will accept our products or services. Concentrating our resources based on trends or events that do not occur as we expected could negatively impact any of our various businesses.

**Medicare Part D regulations could change in a manner that decreases demand for Argus Health Systems' Part D products and services.**

Governmental changes in and uncertainties surrounding the Medicare Part D drug benefit could cause the clients of our subsidiary Argus to alter, limit or withdraw prescription drug benefits offered to Medicare-eligible members. Such actions could lead to a decrease in Argus' processing of

Medicare Part D claims and materially and adversely affect the Company's revenues.

Table of Contents

**The demand for our products and services could decrease if we do not continually address our and our clients' technology and capacity requirements.**

Our clients use computer technology based products and services in the complex and rapidly changing markets in which they operate. We must substantially invest in technology and systems to meet customer demand for transaction processing and volume capacities. If we do not meet clients' technology and capacity demands in advance of our competitors or if the investments we make are not cost-effective or do not result in successful products or services, our businesses could be adversely affected.

**Damage to our facilities or declining real estate values could impact our operations or financial condition.**

We own, lease and manage real estate as part of our business. The performance of our services also depends upon facilities that house central computer operations or operating centers or in which we process information, images, bills or statements. Declining property values in the markets in which we own investment properties may adversely affect our financial condition. Significant damage to any of our operating facilities could interrupt the operations at those facilities and interfere with our ability to serve customers.

**We may be unable to attract and retain capable technical personnel for our processing businesses or quality executives to manage the complex structure of our business.**

Our success depends on recruiting and retaining adept management and personnel with expertise in software and systems development and the types of computer hardware and software we utilize. Losing key personnel or not hiring qualified personnel could have a material adverse effect on our operations. Companies in our industry compete fiercely for qualified management and technical personnel. We cannot guarantee that we will be able to adequately compete for or keep qualified personnel. Lack of qualified management could increase the risk of unfavorable business strategies, especially in a complex business like ours with multiple segments and operating entities. Lack of qualified technical personnel could also affect our ability to develop the systems and services our clients demand.

**Our businesses are subject to substantial competition.**

We are subject to intense competition from other established service providers in all industries we serve. Competitors may offer more appealing pricing structures. Some of our clients, or the clients they serve, may develop, have developed or are developing the in-house capacity to perform the transaction processing, recordkeeping, and output services they have paid us to perform. Some of our competitors and clients have greater financial and human resources and access to capital than we do.

Our failure to successfully compete in any of our operating segments could have a material adverse effect on our financial results. Competition could also affect the revenue mix of services we provide, resulting in decreased revenues in lines of business with higher profit margins.

**An increase in subaccounting services performed by brokerage firms could adversely impact our revenues.**

Our mutual fund transfer agency competition includes brokerage firms that perform subaccounting services for customers who purchase or sell shares of our clients' mutual funds. A brokerage firm typically maintains an omnibus account with us that represents the aggregate number of shares of a mutual fund owned by the brokerage firm's customers. The omnibus account structure results in fewer mutual fund shareowner accounts on our systems, which adversely affects our revenues.

We offer subaccounting services to brokerage firms that perform mutual fund shareowner subaccounting. As the recordkeeping functions in connection with subaccounting are more limited than traditional shareowner accounting, the fees charged are generally lower on a per unit basis. There is a risk that clients who determine to use the omnibus accounting structure of brokerage firms would convert accounts currently on our traditional

Table of Contents

recordkeeping system to our subaccounting system, or to the subaccounting systems of other transfer agents, which could result in lower revenues.

**We and companies in which we own a significant interest are subject to government regulation. Any regulatory violations could adversely affect our business.**

A number of our businesses are subject to U.S. or foreign regulatory oversight, as well as privacy, licensing, processing, recordkeeping, reporting and related obligations. Any violation of those obligations or related laws or regulations could expose us or those businesses to costly fines or sanctions or damage our reputation, which could adversely affect our business or financial performance.

**Our clients are subject to government regulation that could affect our business.**

Our clients are subject to extensive government regulation, including investment adviser, broker/dealer and privacy regulations applicable to services we provide to the financial industry, and insurance, privacy and other regulations applicable to services we provide to the healthcare industry. Any violation by our clients of applicable laws and regulations could diminish their business or financial condition and thus their demand for our products and services. Demand could also decrease if we do not continue to offer products and services that help our clients comply with regulations.

**We operate internationally and are thus exposed to foreign political, economic and other conditions that could adversely affect our revenues from or support by foreign operations.**

Consolidated revenues from our subsidiaries in Asia, Australia, Canada, Europe and elsewhere outside the U.S. are an important element of our revenues. Inherent risks in our international business activities could decrease our international sales and have a material adverse effect on our overall financial condition, results of operations and cash flow. These risks include potentially unfavorable foreign economic conditions, political conditions or national priorities, foreign government regulation, potential expropriation of assets by foreign governments, the failure to bridge cultural differences, and limited or prohibited access to our foreign operations and the support they provide. We may also have difficulty repatriating profits or be adversely affected by exchange rate fluctuations in our international business.

**Various events may cause our financial results to fluctuate from quarter to quarter or year to year. The nature of these events might inhibit our ability to anticipate and act in advance to counter them.**

We cannot always control when and whether events occur, that could cause varying financial results. Unfavorable results may occur that we did not anticipate or take advance action to address. The various reasons our quarterly and annual results may fluctuate include unanticipated economic conditions, and costs for starting up significant client operations, for hiring staff, and for developing products. Our results may also vary as a result of pricing pressures, increased cost of supplies, timing of license fees, the evolving and unpredictable markets in which our products and services are sold, changes in accounting principles, and competitors' new products or services.

**Investment choices with respect to, or market returns on, cash balances we hold in bank accounts as agent on behalf of our clients could adversely affect revenues attributable to such investments.**

As part of our transaction processing and other services, we maintain and manage, as agent, bank accounts holding client funds. We derive investment earnings related to such cash balances. Our choices in selecting investments, or market conditions that affect the rate of return on or the availability of investments, could have an adverse effect on the level of our revenues attributable to such investments.

Table of Contents

**Our revenues and profit margins could decrease if clients cancel contracts, fail to renew contracts, renegotiate contracts or use our services at less than anticipated rates.**

Client contract terminations, non-renewals, renegotiations or under-utilization of our services could decrease our revenues and profit margins. We derive revenue by selling products and services under long-term contracts. We cannot unilaterally extend the terms of these contracts when they expire. Some of these contracts contain termination for convenience clauses, which enable clients to cancel the agreements by providing written notice to us. Any failure to extend these contracts under their current terms, or any early termination of these contracts by customers, could adversely affect our business.

**Claims against us, including claims for the lost market value of securities and class action claims, could cause significant liability and damage our reputation and business prospects.**

Our proprietary applications and related services involve the processing of financial transactions for our clients and their customers. The dollar amount of transactions processed is vastly higher than the revenues derived from providing these services. We may be subject to claims, including class actions, for reimbursements, losses or damages arising from any transaction processing or operational error, or from process mismanagement, that causes, among other potential issues, processing delays, disclosure of protected information, miscalculations, failure to follow a clients' instructions, failure of third parties to recognize our role as our clients' agent, or mishandling of pass-through disbursements or other processes. Because of the sensitive nature of the financial and healthcare transactions we process, our liability and alleged damages may significantly exceed the fees we receive for performing the service at issue. Litigation can include class action claims based, among other theories, upon various regulatory requirements and consumer protection and privacy laws that class action plaintiffs may attempt to use to assert private rights of action. Any of these claims and related settlements or judgments could affect our profitability, damage our reputation, decrease demand for our services, or cause us to make costly operating changes.

**We are substantially dependent on our intellectual property rights, and a claim for infringement or a requirement to indemnify a client for infringement could adversely affect us.**

We have made substantial investments in software and other intellectual property on which our business is highly dependent. Any loss of our intellectual property rights, or any significant claim of infringement or indemnity for violation of the intellectual property rights of others, could have a material adverse effect on our financial condition, results of operations and cash flow. We rely on patent, trade secret and copyright laws, nondisclosure agreements, and other contractual and internal security measures to protect our proprietary technology. We cannot guarantee these measures will be effective. Our products and services rely on technology developed by others, including open source software, and we have no control over possible infringement of someone else's intellectual property rights by the provider of this technology. The owner of the rights could seek damages from us rather than or in addition to the persons who provide the technology to us. We could be subject at any time to intellectual property infringement claims that are costly to evaluate and defend. Our clients may also face infringement claims, allege that such claims relate to our products and services, and seek indemnification from us.

**Failure to protect the confidential information of our clients could hurt our business.**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

We often maintain trade secrets and proprietary information, including sensitive financial and personal health information of our clients customers, electronically. A material breach of our security systems and procedures could lead to significant claims for liability, cause our customers to reconsider using our services and products, damage our reputation, or otherwise have a material adverse effect on us. We maintain systems and procedures to protect against unauthorized access to electronic information and computer viruses, but we cannot guarantee these systems and procedures will always protect us. Rapid advances in technology may prevent us from anticipating all potential security threats, and the limits of technology and skills or the prohibitive cost of more advanced security solutions might prevent us from addressing these threats.

Table of Contents

**We do not control certain businesses in which we have significant ownership.**

We invest in joint ventures and other unconsolidated affiliates as part of our business strategy, and part of our net income is derived from our pro rata share of the earnings of those businesses. Despite owning significant equity interests in those companies and having directors on their boards, we do not control their operations, strategies or financial decisions. The other owners may have economic, business or legal interests or goals that are inconsistent with our goals or the goals of the businesses we co-own. Our pro rata share of any losses due to unfavorable performance of those companies could impact our financial statements.

**We own interests in companies under agreements that may inhibit our ability to sell our interests and the other owners may ask us to increase our investment.**

We own interests in Boston Financial Data Services, International Financial Data Services Limited Partnership, International Financial Data Services Limited, and various real estate joint ventures. Our interests in these companies are subject to buy/sell arrangements, which may restrict our ability to sell our interests when we believe it is prudent to do so. These arrangements may also require that we purchase the other owners' interests to prevent someone else from acquiring them. The businesses or other owners may encourage us to increase our investment in or make contributions to the businesses at an inopportune time.

**The financial results of our reinsurance subsidiary could be adversely affected if actual loss experience exceeds estimated loss experience.**

Our subsidiary, Vermont Western Assurance, Inc., which we refer to as Vermont Western, reinsures a portion of the risk in connection with replacing lost stock certificates for registered shareholders of unrelated companies. Vermont Western utilizes underwriting procedures and actuarial advisors to assess risk and establish reserves against loss. Vermont Western does not control clients' loss experience. Vermont Western could inaccurately assess risk at any time and actual loss experience could exceed estimates. Vermont Western's results, if unfavorable, could have a material adverse effect on our financial condition, operating results or cash flow.

**We hold equity investments in companies that operate in various industries, and the value of those investments could decrease.**

We hold significant investments in available-for-sale equity securities of other companies or other financial interests that are subject to fluctuations in market prices. A significant decline in the value of our equity investments could have a material adverse effect on our financial condition or results of operations. We may not always be able to resell those investments at higher prices than we paid for them or than the value of the consideration used to acquire them.

**We hold significant investments in illiquid private equity funds.**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

We are a limited partner in various private equity funds and have significant future capital commitments related to these private equity fund investments. These investments are illiquid. Generally, private equity fund securities are non-transferable or are subject to long holding periods, and withdrawals from the private equity firm partnerships are typically not permitted. Even when transfer restrictions do not apply, there is generally no public market for the securities. Therefore, we may not be able to sell the securities at a time when the Company desires to do so.

### **Various plans, agreements, laws and organizational documents may make more difficult or prevent a change in control.**

Provisions in our Certificate of Incorporation, Bylaws, certain plans and agreements, and applicable laws could make it more difficult for a party to make a tender offer for our shares or complete a takeover, which is not approved by our Board of Directors. The provisions include:

Table of Contents

- super-majority stockholder approval required for certain actions
- staggered terms for directors
- specific procedures for stockholders to nominate new directors
- cumulative voting in election of directors
- the Board's authority to issue and set the terms of preferred stock
- a stockholders' rights plan giving stockholders' rights to purchase preferred stock if certain changes in our ownership occur
- various rights of debenture holders, joint venture co-owners, lenders and certain customers and executives in the event of a change in control
- public reporting of ownership and of changes in ownership by stockholders with at least a 5% interest in us
- legal restrictions on business combinations with certain stockholders

**Because of contractual commitments, a change in control could affect our operating results and weaken our management retention and incentive tools.**

A change in control of the Company would trigger various rights and obligations in service agreements with our customers, in agreements governing our joint ventures, and in incentive award and employment agreements with our management. A change in control could also allow some clients to terminate their agreements with us or to obtain rights to use our processing software. We are parties to joint venture agreements that allow other co-owners to buy our equity interests if we undergo a change in control. A change in control or a termination of employment without cause or their resignation for good reason (each as defined in applicable agreements) after a change in control could accelerate certain restricted stock and other awards we have granted to our management employees. This award vesting may decrease an employee's incentive to continue employment with us. Certain executive officers have agreements with us that require us to continue to employ them for three years after a change in control or to pay certain amounts if we terminate their employment without cause or they resign for good reason following a

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

change in control. The executives might not be incented to achieve results for the new owners of our business, and the cost of keeping the executives on the payroll might deter potential new owners from acquiring us or hinder new owners from hiring replacement management.

### **Our equity incentive and stockholders' rights plans could have a dilutive effect on our common stock.**

Our directors, officers and certain managers have received restricted stock and options to purchase our common stock as part of their compensation. These equity grants could have a dilutive effect on our common stock. A change of control would trigger the right of stockholders under our stockholders' rights plan to purchase 1/1000th shares of our preferred stock for each share of our common stock, which could be dilutive in value to common stockholders who do not exercise those rights.

### **Conversion or settlement of our debentures could have a dilutive effect on our common stock or affect our liquidity.**

In August 2003, we issued senior convertible senior debentures. Issuing common stock to settle conversions could be dilutive to the price of our common stock, and settlement of debentures for cash could affect our financial condition, operating results and cash flow. The debentures are convertible into shares of common stock under specified circumstances, which we refer to as Conversion Triggers. We cannot accurately predict when certain Conversion Triggers outside of our control may occur. To satisfy a conversion notice subsequent to a

Table of Contents

Conversion Trigger, we must deliver our common stock unless we properly notify the holder that we will settle with cash or a combination of cash and shares of common stock. A conversion notice settled with shares will cause additional dilution to existing common shareholders, while a conversion notice settled in cash may require the Company to access credit markets or sell its investments.

**Adverse conditions in the credit and financial markets could adversely affect our business, financial condition and results of operations.**

As widely reported, financial markets in the United States, Europe and Asia have been experiencing extreme disruption including, among other things, extreme volatility in security prices, severely diminished liquidity and credit availability, rating downgrades of certain investments and declining valuations of others. Governments have taken unprecedented actions intended to address extreme market conditions that include severely restricted credit and declines in real estate values. The Company believes the current credit and financial market conditions could adversely affect its operations in several ways including, but not limited to, the following:

- While the Company's syndicated revolving credit facility does not expire until June 2010, adverse economic conditions could impair the Company's ability to access credit markets if additional financing is required by the Company.
- If one or more of the banks in the syndicated revolving credit facility were not able to or otherwise fail to fulfill their funding obligations under the facility, the Company's financial condition could be adversely impacted.
- In connection with any potential alteration of the Company's syndicated revolving credit facility to meet a business need, it is possible that the syndicate of banks could increase interest rates as part of the terms of amending the facility, which could adversely impact the Company's interest expense and cash flow.
- The Company's Series A senior convertible debentures can be put to the Company at par for cash for a 10-day period beginning August 15, 2010. The Company believes that there is a higher probability that a holder of the Series A senior convertible debentures will exercise the put when the Company's common stock share price is below \$49.08. Even if the Company's share price exceeds \$49.08, a holder of the Series A senior convertible debentures may choose to exercise the cash put option. Adverse economic conditions could impair the Company's ability to access credit markets if additional financing is required by the Company to satisfy the redemption value of any Series A senior convertible debentures if put to the Company in August 2010.
- The lack of credit availability in financial markets may adversely affect the abilities of clients to obtain financing and could result in a cancellation of, a decrease in, or inability to pay for the products and services provided by the Company.
- The Company's suppliers may also be adversely affected, and the lack of their access to the credit markets to fund key supplier operations could lead to a shortage or cancellation of key supplier products and services, which could have an adverse effect on the Company's operations.



Table of Contents**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Stock repurchases**

The following table sets forth information with respect to shares of Company common stock purchased by the Company during the three months ended June 30, 2009.

| Period             | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs |
|--------------------|----------------------------------|------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| April 1 - April 30 | 710(1)                           | 35.73                        |                                                                                  | 2,447,010(2)                                                                   |
| May 1 - May 31     | 23,907(1)                        | 37.44                        | 10,000                                                                           | 2,437,010(2)                                                                   |
| June 1 - June 30   | 6,011(1)                         | 36.78                        |                                                                                  | 2,437,010(2)                                                                   |

(1) For the three months ended June 30, 2009, the Company purchased, in accordance with the 2005 Equity Incentive Plan (formerly the 1995 Stock Option and Performance Award Plan), 20,628 shares of its common stock for participant income tax withholding in conjunction with stock option exercises, as requested by the participants. These purchases were not made under the publicly announced repurchase plans or programs, but were allowed by the rules of the Compensation Committee of the DST Board of Directors. Of these shares, 710 shares were purchased in April 2009, 13,907 shares were purchased in May 2009 and 6,011 shares were purchased in June 2009.

(2) The Company's existing share repurchase plan allows, but does not require, the repurchase of common stock in open market and private transactions through December 31, 2011. The Company may enter into one or more plans with its brokers or banks for pre-authorized purchases within defined limits pursuant to Rule 10b5-1 to effect all or a portion of such share repurchases.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

The Company held its Annual Meeting of Stockholders on May 12, 2009. Proxies for the meeting were solicited pursuant to Regulation 14A; there was no solicitation in opposition to management's nominees for directors as listed in such Proxy Statement and all such nominees were elected. Listed below is each matter voted on at the Company's Annual Meeting. Each of these matters is fully described in the Company's Definitive Proxy Statement dated March 23, 2009. A total of 44,212,132 shares of common stock, or 88.93% of the shares of Common Stock

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

outstanding on the record date, were present in person or by proxy at the annual meeting. These shares were voted on the following matters as follows:

- 1) Election of three directors for terms ending in 2012:

|          | <b>Thomas A.<br/>McCullough</b> | <b>William C.<br/>Nelson</b> | <b>Travis E.<br/>Reed</b> |
|----------|---------------------------------|------------------------------|---------------------------|
| For      | 43,635,411                      | 43,478,831                   | 43,514,457                |
| Withheld | 576,721                         | 733,301                      | 697,675                   |
| Total    | 44,212,132                      | 44,212,132                   | 44,212,132                |

Table of Contents

The terms of office of Directors A. Edward Allinson, Michael G. Fitt and Robert T. Jackson will expire at the Annual Meeting of Stockholders in 2010. The terms of office of Directors George L. Argyros, Thomas A. McDonnell and M. Jeannine Strandjord will expire at the Annual Meeting of Stockholders in 2011.

2) Ratification of the DST Audit Committee's Selection of Independent Registered Public Accounting Firm:

|            |            |
|------------|------------|
| For        | 43,562,770 |
| Against    | 532,070    |
| Abstaining | 117,292    |
| Total      | 44,212,132 |

Based upon votes required for approval, the matter passed.

If a stockholder desires to have a proposal included in DST's Proxy Statement for the annual meeting of stockholders to be held in 2010, the Corporate Secretary of DST must receive such proposal on or before November 23, 2009, and the proposal must comply with the applicable SEC laws and rules and the procedures set forth in the DST By-laws.

**Item 5. Other Information**

**(a) Disclosure of Unreported 8-K Information**

None.

**(b) Material Changes to Director Nominee Procedures**

None.

**Item 6. Exhibits**

## Edgar Filing: DST SYSTEMS INC - Form 10-Q

### (a) Exhibits:

|      |                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1 | Amendment No. 1, dated as of June 30, 2009, to Receivables Purchase Agreement dated as of May 21, 2009, among Fountain City Finance, LLC, Enterprise Funding Company LLC, Bank of America, National Association, DST Systems, Inc., and certain DST Systems, Inc. subsidiaries, which is attached as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on May 28, 2009 (Commission File No. 1-14036) |
| 31.1 | Certification of Chief Executive Officer of Registrant                                                                                                                                                                                                                                                                                                                                                            |
| 31.2 | Certification of Chief Financial Officer of Registrant                                                                                                                                                                                                                                                                                                                                                            |
| 32   | Certification Pursuant to 18 U.S.C. Section 1350 of Chief Executive Officer of Registrant and Chief Financial Officer of Registrant                                                                                                                                                                                                                                                                               |

Table of Contents

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, and in the capacities indicated, on August 7, 2009.

DST Systems, Inc.

/s/ Kenneth V. Hager

Kenneth V. Hager  
Vice President, Chief Financial Officer and Treasurer  
(Principal Financial Officer)