

PRINCIPAL FINANCIAL GROUP INC

Form 4

February 27, 2003

**FORM 4**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

☐ Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP**

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

Filed By  
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|                                          |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          |                                                                                                                                                                    |  |  |
|------------------------------------------|----------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------------------------------------|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 1. Name and Address of Reporting Person* |                                        |                                                     | 2. Issuer Name and Ticker or Trading Symbol                                           |                                                                 |                                                                                              |                                                          | 6. Relationship of Reporting Person(s)                                                                                                                             |  |  |
| O'Keefe, Mary A.                         |                                        |                                                     | Principal Financial Group, Inc. (PFG)                                                 |                                                                 |                                                                                              |                                                          | to Issuer (Check all applicable)                                                                                                                                   |  |  |
| (Last) (First) (Middle)                  |                                        |                                                     | 3. I.R.S. Identification Number of Reporting Person, if an entity (voluntary)         |                                                                 |                                                                                              |                                                          | 4. Statement for Month/Day/Year                                                                                                                                    |  |  |
| 711 High Street                          |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | February 25, 2003                                                                                                                                                  |  |  |
| (Street)                                 |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | 5. If Amendment, Date of Original (Month/Day/Year)                                                                                                                 |  |  |
| Des Moines, IA 50392                     |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | 7. Individual or Joint/Group Filing (Check Applicable Line)                                                                                                        |  |  |
| (City) (State) (Zip)                     |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | <input type="checkbox"/> Director<br><input type="checkbox"/> 10% Owner<br><input checked="" type="checkbox"/> Officer (give title below)<br>Other (specify below) |  |  |
|                                          |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | Senior Vice President Corporate Relations and Human Resources                                                                                                      |  |  |
|                                          |                                        |                                                     |                                                                                       |                                                                 |                                                                                              |                                                          | <input checked="" type="checkbox"/> Form filed by One Reporting Person<br><input type="checkbox"/> Form filed by More than One Reporting Person                    |  |  |
|                                          |                                        |                                                     | <b>Table I Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned</b> |                                                                 |                                                                                              |                                                          |                                                                                                                                                                    |  |  |
| 1. Title of Security (Instr. 3)          | 2. Transaction Date (Month/ Day/ Year) | 2A. Deemed Execution Date, if any (Month/Day/ Year) | 3. Transaction Code (Instr. 8)                                                        | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 & 5) | 5. Amount of Securities Beneficially Owned Following Reported Transactions(s) (Instr. 3 & 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4)                                                                                                                                  |  |  |
| Common Stock                             | 2/25/03                                |                                                     | A                                                                                     | 186                                                             | A                                                                                            | D                                                        |                                                                                                                                                                    |  |  |
| Common Stock                             |                                        |                                                     |                                                                                       |                                                                 |                                                                                              | I                                                        | By 401(k) Plan                                                                                                                                                     |  |  |
| Common Stock                             |                                        |                                                     |                                                                                       |                                                                 |                                                                                              | I                                                        | By Spouse                                                                                                                                                          |  |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

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**FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

| 1. Title of Derivative | 2. Conversion or | 3. Trans- | 3A. Deemed | 4. Trans- | 5. Number of | 6. Date Exercisable and Expiration | 7. Title and Amount of | 8. Price of Derivative | 9. Number of Derivative | 10. Owner- | 11. Nature of Indire |
|------------------------|------------------|-----------|------------|-----------|--------------|------------------------------------|------------------------|------------------------|-------------------------|------------|----------------------|
|------------------------|------------------|-----------|------------|-----------|--------------|------------------------------------|------------------------|------------------------|-------------------------|------------|----------------------|

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| Security<br>(Instr. 3)                                      | Exercise<br>Price of<br>Derivative<br>Security | Action<br>Date<br>(Month/<br>Day/<br>Year) | Execution<br>Date,<br>if any<br>(Month/<br>Day/<br>Year) | Action<br>Code<br>(Instr.<br>8) | Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br><br>(Instr. 3, 4<br>& 5) |   | Date<br>(Month/Day/<br>Year) |     | Underlying<br>Securities<br>(Instr. 3 & 4) |                         | Security<br>(Instr. 5)  | Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 4) | Shipping<br>Form<br>of Deriv-<br>ative<br>Security:<br>Direct<br>(D)<br>or<br>Indirect<br>(I)<br>(Instr. 4) | Beneficial<br>Ownership<br>(Instr. 4) |
|-------------------------------------------------------------|------------------------------------------------|--------------------------------------------|----------------------------------------------------------|---------------------------------|--------------------------------------------------------------------------------------------------|---|------------------------------|-----|--------------------------------------------|-------------------------|-------------------------|----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|---------------------------------------|
|                                                             |                                                |                                            |                                                          |                                 | Code                                                                                             | V | (A)                          | (D) | Date<br>Exer-cisable                       | Expira-<br>tion<br>Date | Title                   | Amount<br>or<br>Number<br>of<br>Shares                                                       |                                                                                                             |                                       |
| <b>Performance<br/>Units</b>                                | <b>1 for 1</b>                                 | <b>2/25/03</b>                             |                                                          | <b>A</b>                        |                                                                                                  |   | <b>8,461</b>                 |     | <sup>(2)</sup>                             | <sup>(2)</sup>          | <b>Common<br/>Stock</b> | <b>8,461</b>                                                                                 | <b>D</b>                                                                                                    |                                       |
| <b>Employee<br/>Stock<br/>Option<br/>(Right to<br/>Buy)</b> | <b>\$27.57</b>                                 | <b>2/25/03</b>                             |                                                          | <b>A</b>                        |                                                                                                  |   | <b>31,670</b>                |     | <sup>(3)</sup>                             | <b>2/25/13</b>          | <b>Common<br/>Stock</b> | <b>31,670</b>                                                                                | <b>D</b>                                                                                                    |                                       |

**Explanation of Responses:**

(1) Includes 452 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.

(2) The reported performance units were acquired pursuant to the Principal Financial Group Long-Term Performance Plan. Units under the Plan will be settled in cash or stock within a five-year period from date of vesting.

(3) The option vests in three equal annual installments beginning on February 25, 2004.

By: /s/ **Joyce N. Hoffman**  
**Attorney-in-Fact**

\*\*Signature of Reporting Person

**February 27, 2003**  
Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations.  
See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed.  
If space is insufficient, See Instruction 6 for procedure.

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