

CHOICE HOTELS INTERNATIONAL INC /DE  
Form 8-K  
January 08, 2004

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

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**FORM 8-K**

**CURRENT REPORT**  
**PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES**  
**EXCHANGE ACT OF 1934**

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Date of Report (Date of earliest event reported): January 6, 2004

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**CHOICE HOTELS INTERNATIONAL, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-13393**  
(Commission File Number)

**52-1209792**  
(IRS Employer

Identification Number)

**10750 Columbia Pike, Silver Spring, Maryland**  
(Address of principal executive offices)

**20901**  
(Zip Code)

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Registrant's telephone number, including area code (301) 592-5000

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**Item 7. Financial Statements and Exhibits.**

(c) Exhibit 99.1 Press Release issued by Choice Hotels International, Inc. dated January 6, 2004.

**Item 12. Results of Operations and Financial Condition**

On January 6, 2004, Choice Hotels International, Inc. (the Company ) issued a press release announcing the number of franchise development deals completed in 2003 and provided new guidance regarding 2003 earnings estimates. A copy of the release is furnished herewith as Exhibit 99.1.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 7, 2004

/s/ Joseph M. Squeri

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(Joseph M. Squeri)

Senior Vice President, Development and Chief Financial Officer