

BERKSHIRE HATHAWAY FINANCE CORP  
Form FWP  
October 08, 2013

Filed Pursuant to Rule 433

Registration Statement No. 333-186257

Registration Statement No. 333-186257-01

Pricing Term Sheet

**BERKSHIRE HATHAWAY FINANCE CORPORATION**

**Pricing Term Sheet**

\$400,000,000 0.950% Senior Notes due 2016

\$550,000,000 2.900% Senior Notes due 2020

**Issuer:** Berkshire Hathaway Finance Corporation  
**Guarantor:** Berkshire Hathaway Inc.  
**Trade Date:** October 8, 2013  
**Settlement Date:** October 15, 2013 (T+4)  
**0.950% Senior Notes due 2016**

**Principal Amount:** \$400,000,000  
**Maturity Date:** August 15, 2016  
**Issue Price (Price to Public):** 99.810% of face amount, plus accrued interest from August 15, 2013  
**Gross Spread:** 20 bps  
**Proceeds to Issuer:** \$398,440,000 (excludes \$633,333.33 of accrued interest)  
**Interest Rate:** 0.950% per annum  
**Benchmark Treasury:** 0.875% due September 15, 2016  
**Benchmark Treasury Yield:** 0.668%  
**Spread to Benchmark Treasury:** +35 bps  
**Yield to Maturity:** 1.018%  
**Interest Payment Dates:** Each February 15 and August 15, commencing February 15, 2014  
**Make-Whole call:** At any time at Treasury plus 7.5 bps  
**Minimum Denomination:** \$2,000 and integral multiples of \$1,000 in excess thereof  
**CUSIP:** 084664 BX8  
**ISIN:** US084664BX84  
**2.900% Senior Notes due 2020**

**Principal Amount:** \$550,000,000  
**Maturity Date:** October 15, 2020  
**Issue Price (Price to Public):** 99.805% of face amount

|                                      |   |
|--------------------------------------|---|
| <b>Gross Spread:</b>                 | 37.5 bps  |
| <b>Proceeds to Issuer:</b>           | \$546,865,000   |
| <b>Interest Rate:</b>                | 2.900% per annum  |
| <b>Benchmark Treasury:</b>           | 2.000% due September 30, 2020                               |
| <b>Benchmark Treasury Yield:</b>     | 2.031%  |
| <b>Spread to Benchmark Treasury:</b> | +90 bps   |
| <b>Yield to Maturity:</b>            | 2.931%  |
| <b>Interest Payment Dates:</b>       | Each April 15 and October 15, commencing April 15, 2014     |
| <b>Make-Whole call:</b>              | At any time at Treasury plus 15 bps                         |
| <b>Minimum Denomination:</b>         | \$2,000 and integral multiples of \$1,000 in excess thereof |
| <b>CUSIP:</b>                        | 084664 BZ3  |
| <b>ISIN:</b>                         | US084664BZ33  |

**Other Information**

**Joint Book-Running Managers:**

Goldman, Sachs & Co.

J.P. Morgan Securities LLC

Merrill Lynch, Pierce, Fenner & Smith

Incorporated

Wells Fargo Securities, LLC

**Settlement Period:** The closing will occur on **October 15, 2013**, which will be more than three U.S. business days after the date of this pricing term sheet. Rule 15c6-1 under the Securities Exchange Act of 1934 generally requires that securities trades in the secondary market settle in three business days, unless the parties to a trade expressly agree otherwise.

Each of the issuer and the guarantor has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer and the guarantor have filed with the SEC for more complete information about the issuer, the guarantor and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Goldman, Sachs & Co. toll-free at (866) 471-2526, J.P. Morgan Securities LLC collect at (212) 834-4533, Merrill Lynch, Pierce, Fenner & Smith Incorporated toll-free at (800) 294-1322 or Wells Fargo Securities, LLC at (800) 326-5897.