RAND CAPITAL CORP Form 10-Q November 02, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE |
|--|
| ACT OF 1934 |

For the Transition Period from ______ to _____

Commission File Number: 814-00235

Rand Capital Corporation

(Exact Name of Registrant as specified in its Charter)

New York (State or Other Jurisdiction of 16-0961359 (IRS Employer

Incorporation or Organization)

Identification No.)

2200 Rand Building, Buffalo, NY (Address of Principal executive offices)

14203 (Zip Code)

(716) 853-0802

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer "Accelerated filer "Accelerated filer "Non-accelerated filer by (Do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No by

As of November 2, 2016, there were 6,321,988 shares of the registrant s common stock outstanding.

RAND CAPITAL CORPORATION

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements and Supplementary Data

RAND CAPITAL CORPORATION AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of September 30, 2016 and December 31, 2015

| | ptember 30, 2016 Unaudited) | Dec | ember 31, 2015 |
|--|-----------------------------------|------|-------------------|
| ASSETS | | | |
| Investments at fair value: | | | |
| Control investments (cost of \$99,500 and \$1,141,472, respectively) | \$ 99,500 | | 3,916,472 |
| Affiliate investments (cost of \$18,239,623 and \$17,663,217, respectively) | 13,688,814 | 1 | 4,662,219 |
| Non-Control/Non-Affiliate investments (cost of \$13,936,867 and \$8,606,053, | | | |
| respectively) | 13,789,967 | | 8,253,709 |
| Total investments, at fair value (cost of \$32,275,990 and \$27,410,742, respectively) | 27,578,281 | 2 | 6,832,400 |
| Cash | 11,708,164 | ٠ | 5,844,795 |
| Interest receivable (net of allowance: \$122,000 at 9/30/16 and 12/31/15) | 312,523 | | 215,224 |
| Deferred tax asset | 1,087,252 | | 213,224 |
| Prepaid income taxes | 1,007,232 | | 65,228 |
| Other assets | 2,607,195 | | 1,604,413 |
| Other assets | 2,007,150 | | 1,001,113 |
| Total assets | \$ 43,293,415 | \$ 4 | 4,562,060 |
| LIABILITIES AND STOCKHOLDERS EQUITY (NET ASSETS) | | | |
| Liabilities: | | | |
| Debentures guaranteed by the SBA (net of debt issuance costs) | \$ 7,820,923 | \$ | 7,800,373 |
| Income tax payable | 826,983 | | |
| Deferred tax liability | · | | 2,361,186 |
| Profit sharing and bonus payable | 1,593,659 | | 282,000 |
| Accounts payable and accrued expenses | 153,233 | | 238,911 |
| Deferred revenue | 53,483 | | 25,930 |
| Total liabilities | 10,448,281 | 1 | 0,708,400 |
| Commitments and contingencies (See Note 5) | , , | | , |
| Stockholders equity (net assets): | | | |
| Common stock, \$.10 par; shares authorized 10,000,000; shares issued 6,863,034; | | | |
| shares outstanding of 6,321,988 as of 9/30/16 and 6,328,538 as of 12/31/15 | 686,304 | | 686,304 |
| Capital in excess of par value | 10,581,789 | 1 | 0,581,789 |
| Accumulated net investment loss | (1,375,832) | | (24,580) |
| Undistributed net realized gain on investments | 27,515,011 | 1 | 8,262,401 |
| Net unrealized (depreciation) appreciation on investments | (3,093,033) | | 5,795,237 |

| Treasury stock, at cost; 541,046 shares as of 9/30/16 and 534,496 as of 12/31/15 | (1,469,105) | (1,447,491) |
|--|-------------|---------------|
| Total stockholders equity (net assets) (per share 9/30/16: \$5.20, 12/31/15: \$5.35) | 32,845,134 | 33,853,660 |
| Total liabilities and stockholders equity \$ | 43,293,415 | \$ 44,562,060 |

See accompanying notes

CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three Months and the Nine Months Ended September 30, 2016 and 2015

(Unaudited)

| Interest from portfolio companies: Control investments | | Three months ended September 30, 2016 | Three months ended September 30, 2015 | Nine months ended September 30, 2016 | Nine months ended September 30, 2015 |
|---|--|---------------------------------------|---------------------------------------|---|--|
| Control investments \$ 18,364 \$ 11,828 \$ 60,756 Affiliate investments 113,643 100,678 273,218 312,329 Non-Control/Non-Affiliate investments 110,395 61,312 240,027 176,534 Total interest from portfolio companies 224,038 180,326 525,073 549,619 Interest from other investments: 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investments 460,947 1,364,306 461,312 149,807 124,239 Non-Control investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 2,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 <td>Investment income:</td> <td></td> <td></td> <td></td> <td></td> | Investment income: | | | | |
| Affiliate investments 113,643 100,678 273,218 312,329 Non-Control/Non-Affiliate investments 110,395 61,312 240,027 176,534 Total interest from portfolio companies 224,038 180,326 525,073 549,619 Interest from other investments: 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: 460,947 1,364,306 Affiliate investments 124,239 Non-Control investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 4,600 | Interest from portfolio companies: | | | | |
| Non-Control/Non-Affiliate investments 110,395 61,312 240,027 176,534 Total interest from portfolio companies Interest from other investments: 224,038 180,326 525,073 549,619 Non-Control/Non-Affiliate investments: 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investments 460,947 1,364,306 Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2, | Control investments | \$ | \$ 18,336 | \$ 11,828 | \$ 60,756 |
| Total interest from portfolio companies 224,038 180,326 525,073 549,619 Interest from other investments: 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: Control investments 460,947 1,364,306 Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries | Affiliate investments | 113,643 | 100,678 | 273,218 | 312,329 |
| Interest from other investments 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: | Non-Control/Non-Affiliate investments | 110,395 | 61,312 | 240,027 | 176,534 |
| Interest from other investments 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: | | | | | |
| Non-Control/Non-Affiliate investments 11,974 3,529 33,683 18,719 Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: 460,947 1,364,306 Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: 5 449,555 466,312 448,665 Bonus and profit sharing 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411 | Total interest from portfolio companies | 224,038 | 180,326 | 525,073 | 549,619 |
| Total interest from other investments 11,974 3,529 33,683 18,719 Dividend and other investment income: Control investments 460,947 1,364,306 Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,411,659 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 <td>Interest from other investments:</td> <td></td> <td></td> <td></td> <td></td> | Interest from other investments: | | | | |
| Dividend and other investments 460,947 1,364,306 | Non-Control/Non-Affiliate investments | 11,974 | 3,529 | 33,683 | 18,719 |
| Dividend and other investments 460,947 1,364,306 | | | | | |
| Control investments 460,947 1,364,306 Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,411,659 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 25,954 25,876 25,954 25,876 25,954 25,954 25,954 25,954 25,954 25,954 25,954 25,954 25,954 25,954 25,954 <td>Total interest from other investments</td> <td>11,974</td> <td>3,529</td> <td>33,683</td> <td>18,719</td> | Total interest from other investments | 11,974 | 3,529 | 33,683 | 18,719 |
| Affiliate investments 69,010 65,810 149,807 124,239 Non-Control/Non-Affiliate investments 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,411,659 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 25,954 25,830 142,135 89,000 29,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 | Dividend and other investment income: | | | | |
| Non-Control/Non-Affiliate investments 3,011 3,011 Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,411,659 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,87 | Control investments | | 460,947 | | 1,364,306 |
| Total dividend and other investment income 72,021 526,757 152,818 1,488,545 Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,5417,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Affiliate investments | 69,010 | 65,810 | 149,807 | 124,239 |
| Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1411,659 1411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Non-Control/Non-Affiliate investments | 3,011 | | 3,011 | |
| Fee income: Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1411,659 1411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Control investments 2,000 2,000 6,000 Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1,411 | Total dividend and other investment income | 72,021 | 526,757 | 152,818 | 1,488,545 |
| Affiliate investments 2,083 1,417 3,945 3,250 Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1,411,659 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Fee income: | | | | |
| Non-Control/Non-Affiliate investments 5,770 4,250 13,004 12,417 Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1,411,659 1,411,659 1,546 1,547 164,952 87,546 1,547 | | | 2,000 | 2,000 | 6,000 |
| Total fee income 7,853 7,667 18,949 21,667 Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,411,659 1,546 | Affiliate investments | 2,083 | 1,417 | 3,945 | 3,250 |
| Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,49,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Non-Control/Non-Affiliate investments | 5,770 | 4,250 | 13,004 | 12,417 |
| Total investment income 315,886 718,279 730,523 2,078,550 Operating expenses: Salaries 1,49,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Operating expenses: Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Total fee income | 7,853 | 7,667 | 18,949 | 21,667 |
| Operating expenses: Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Total investment income | 315,886 | 718,279 | 730,523 | 2,078,550 |
| Salaries 155,437 149,555 466,312 448,665 Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Bonus and profit sharing 1,411,659 Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | Operating expenses: | | | | |
| Employee benefits 38,730 27,745 164,952 87,546 Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | 155,437 | 149,555 | | 448,665 |
| Directors fees 47,380 37,950 142,135 89,000 Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Professional fees 86,938 33,702 237,986 127,204 Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | | | | |
| Stockholders and office operating 50,846 41,716 174,882 156,830 Insurance 8,358 8,400 25,876 25,954 | | · | 37,950 | 142,135 | 89,000 |
| Insurance 8,358 8,400 25,876 25,954 | Professional fees | 86,938 | 33,702 | 237,986 | 127,204 |
| | Stockholders and office operating | 50,846 | 41,716 | 174,882 | 156,830 |
| Corporate development 17,794 16,982 49,319 48,363 | Insurance | 8,358 | 8,400 | 25,876 | 25,954 |
| | Corporate development | 17,794 | 16,982 | 49,319 | 48,363 |

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| Other operating | | 3,495 | 3,099 | | 9,470 | 8,973 |
|--|-----|-------------|---------------|-----|----------------------------|---------------|
| | | 408,978 | 319,149 | | 2,682,591 | 992,535 |
| Interest on SBA obligations | | 77,570 | 77,569 | | 232,709 | 229,460 |
| Total operating expenses | | 486,548 | 396,718 | | 2,915,300 | 1,221,995 |
| Net investment (loss) income before income taxes | | (170,662) | 321,561 | | (2,184,777) | 856,555 |
| Income tax (benefit) expense | | (55,934) | 88,298 | | (833,525) | 262,285 |
| Net investment (loss) income | | (114,728) | 233,263 | | (1,351,252) | 594,270 |
| Net realized gain on investments: | | | | | | |
| Control investments | | 1,412,500 | | | 14,588,813 | |
| Non-Control/Non-Affiliate investments | | | | | 168,140 | 262,925 |
| Net realized gain before income taxes | | 1,412,500 | | | 14,756,953 | 262,925 |
| Income tax expense | | 526,862 | | | 5,504,343 | 89,742 |
| Net realized gain on investments | | 885,638 | | | 9,252,610 | 173,183 |
| Net change in unrealized depreciation or appreciation on investments: | | | | | | |
| Control investments | | (1,412,500) | | | (12,775,000) | |
| Affiliate investments | | (666,011) | (250,000) | | (12,773,800) $(1,413,811)$ | (443,436) |
| Non-Control/Non-Affiliate investments | | (000,011) | 321,300 | | 69,444 | 193,572 |
| Change in unrealized depreciation or appreciation | | | | | | |
| before income taxes | | (2,078,511) | 71,300 | | (14,119,367) | (249,864) |
| Deferred income tax (benefit) expense | | (736,301) | 18,066 | | (5,231,097) | (91,552) |
| Net (decrease) increase in unrealized depreciation | | | | | | |
| or appreciation on investments | | (1,342,210) | 53,234 | | (8,888,270) | (158,312) |
| Net realized and unrealized (loss) gain on investments | | (456,572) | 53,234 | | 364,340 | 14,871 |
| Net (decrease) increase in net assets from operations | (\$ | 571,300) | \$ 286,497 | (\$ | 986,912) | \$ 609,141 |
| Weighted average shares outstanding | | 6,325,299 | 6,328,538 | | 6,327,074 | 6,328,538 |
| Basic and diluted net (decrease) increase in net assets from operations, per share | (\$ | 0.09) | \$ 0.05 | (\$ | 0.16) | \$ 0.10 |

See accompanying notes

CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

For the Three Months and the Nine Months Ended September 30, 2016 and 2015

(Unaudited)

| | Three months ended September 30, 2016 | | Three months ended September 30, 2015 | | Nine months ended September 30, 2016 | | | ine months ended ptember 30, 2015 |
|---|---------------------------------------|-------------|---------------------------------------|------------|---|-------------|-----|--|
| Net assets at beginning of period | \$ | 33,438,048 | \$ | 32,676,085 | \$ | 33,853,660 | \$ | 32,353,441 |
| Net investment (loss) income | | (114,728) | | 233,263 | | (1,351,252) | | 594,270 |
| Net realized gain on investments | | 885,638 | | | | 9,252,610 | | 173,183 |
| Net (decrease) increase in unrealized depreciation or appreciation on investments | | (1,342,210) | | 53,234 | | (8,888,270) | | (158,312) |
| Net (decrease) increase in net assets from | | | | | | | | |
| operations | | (571,300) | | 286,497 | | (986,912) | | 609,141 |
| Purchase of treasury stock | | (21,614) | | | | (21,614) | | |
| Total (decrease) increase in net assets | | (592,914) | | 286,497 | | (1,008,526) | | 609,141 |
| Net assets at end of period | \$ | 32,845,134 | \$ | 32,962,582 | \$ | 32,845,134 | \$ | 32,962,582 |
| Accumulated net investment loss | (\$ | 1,375,832) | (\$ | 273,212) | (\$ | 1,375,832) | (\$ | 273,212) |

See accompanying notes

CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Nine Months Ended September 30, 2016 and 2015

(Unaudited)

| | Sept | e months ended ember 30, 2016 | Nine months ended September 30, 2015 |
|--|------|--|---|
| Cash flows from operating activities: | | | |
| Net (decrease) increase in net assets from operations | (\$ | 986,912) | \$ 609,141 |
| Adjustments to reconcile net (decrease) increase in net assets to net cash | | | |
| provided by (used in) operating activities: | | | |
| Investments in portfolio companies | | (5,883,012) | (6,769,008) |
| Proceeds from sale of investments | 1 | 4,313,203 | 648,605 |
| Proceeds from loan repayments | | 416,972 | 151,460 |
| Decrease in unrealized appreciation on investments | 1 | 4,119,367 | 249,864 |
| Deferred tax (benefit) expense | (| (3,448,438) | 30,183 |
| Realized gain on portfolio investments | (1 | 4,756,953) | (262,925) |
| Depreciation and amortization | | 25,034 | 24,698 |
| Original issue discount amortization | | (7,497) | (11,619) |
| Change in interest receivable allowance | | | (6,311) |
| Non-cash conversion of debenture interest | | (16,711) | (69,710) |
| Changes in operating assets and liabilities: | | | |
| Increase in interest receivable | | (97,299) | (37,811) |
| Decrease in other assets | | 61,484 | 31,782 |
| Decrease (increase) in prepaid income taxes | | 65,228 | (51,230) |
| Increase (decrease) in income taxes payable | | 826,983 | (2,065,795) |
| Decrease in accounts payable and accrued expenses | | (85,678) | (185,993) |
| Increase (decrease) in profit sharing and bonus payable | | 1,311,659 | (758,750) |
| Increase in deferred revenue | | 27,553 | 6,333 |
| Total adjustments | | 6,871,895 | (9,076,227) |
| Net cash provided by (used in) operating activities | | 5,884,983 | (8,467,086) |
| Cash flows from financing activities: | | | |
| Purchase of treasury shares | | (21,614) | |
| Net cash provided by financing activities | | (21,614) | |
| Not in avecage (decreases) in each | | 5 962 260 | (9.467.096) |
| Net increase (decrease) in cash | | 5,863,369 | (8,467,086) |
| Cash: | | E 944 705 | 12 220 717 |
| Beginning of period | | 5,844,795 | 13,230,717 |

End of period \$ **11,708,164** \$ 4,763,631

See accompanying notes

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CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

September 30, 2016

(Unaudited)

(a)

| Company, Geographic Location, Business | | (b) | (c) | | (d)(f) | |
|--|-------------------------------------|------------|---------------|-------------|--------------------------|-------------------|
| · | | Date | | | Fair | Percent of Net |
| <u>Description, (Industry) and</u> <u>Website</u> | Type of Investment | Acquired | Equity | <u>Cost</u> | <u>Value</u> | Assets |
| Non-Control/Non-Affiliate Investments 42.0% of net assets: (j) | | | | | | |
| ACV Auctions, Inc. (e)(g) Buffalo, NY. Live mobile auctions for new and used cars. | 118,116 Series A preferred shares. | 8/12/16 | 1% | \$163,000 | \$163,000 | 0.5% |
| (Software) www.acvauctions.com | | | | | | |
| Athenex, Inc. (e)(g) (Formerly Kinex Pharmaceuticals, Inc.) Buffalo, NY. Specialty pharmaceutical and drug development. (Health Care) www.athenex.com | 46,296 common shares. | 9/8/14 | <1% | 143,285 | 416,664 | 1.3% |
| City Dining Cards, Inc. (Loupe) (e)(g) Buffalo, NY. Customer loyalty technology company that helps businesses attract and retain customers. (Software) www.loupeapp.io | 9,525.25 Series B preferred shares. | 9/1/15 | 4% | 500,000 | 500,000 | 1.5% |
| | | 6/28/16 | 0% | 1,500,000 | 1,500,000 | 4.6% |

| eHealth Global Technologies, Inc. (g) Henrietta, NY. eHealth Connect® improves health care delivery through intelligently aggregated clinical record and images for patient referrals. (Health Care) | \$1,500,000 senior subordinated secured term loan at 9% due September 2, 2019. | | | | | |
|---|---|----------|-----|-------------------------|--------------------------|------|
| www.ehealthtechnologies.com | | | | | | |
| Empire Genomics, LLC (e)(g) Buffalo, NY. Molecular diagnostics company that offers a comprehensive menu of assay services for diagnosing and guiding patient therapeutic treatments. (Health Care) www.empiregenomics.com | April 1, 2017. \$250,000 promissory note at 12% due December 31, 2019. | 6/13/14 | <1% | 900,000 250,000 | 900,000 250,000 | 3.5% |
| | (i) Interest receivable \$170,277. Total Empire | | | 1,150,000 | 1,150,000 | |
| GoNoodle, Inc. (g) | \$1,000,000 secured note at 12% | 2/6/15 | <1% | | | 3.1% |
| (Formerly HealthTeacher, Inc.) Nashville, TN. Student engagement education software providing core aligned physical activity breaks. (Software) www.gonoodle.com | due January 31, 2020, (1% Payment in Kind (PIK)). Warrant for 47,324 Series C Preferred shares. Total GoNoodle | | | 1,016,560 25 1,016,585 | 1,016,560 25 1,016,585 | |
| Mercantile Adjustment | \$1,099,039 | 10/22/12 | 4% | | | 3.3% |
| Bureau, LLC (g) Williamsville, NY. Full service accounts receivable management and collections company. (Contact Center) www.mercantilesolutions.com | subordinated secured note at 13% (3% for the calendar year 2016) due October 30, 2017. (e) \$150,000 subordinated debenture at 8% due June 30, 2018. | • - | | 1,088,191 150,000 | 1,088,191 | |

| | Warrant for 3.29% membership interests. Option for 1.5% membership interests. (i) Interest receivable | | | 97,625 | 0 | |
|--|--|----------|----|------------------|------------------|------|
| | \$64,537. Total Mercantile | | | 1,335,816 | 1,088,191 | |
| Outmatch Holdings, LLC (e)(g) | 2,353,854 Class P1 Units. | 11/18/10 | 4% | 2,140,007 | 2,140,007 | 6.5% |
| (Chequed Holdings, LLC) | 109,788 Class C1 | | | 5,489 | 5,489 | |
| Saratoga Springs, NY. Web based predictive employee | Units. | | | <u>2,145,496</u> | <u>2,145,496</u> | |
| selection and reference checking. (Software) | Total Outmatch | | | | | |
| www.outmatch.com | | | | | | |
| PostProcess Technologies LLC (e)(g) | \$300,000 convertible promissory | 7/25/16 | 0% | 300,000 | 300,000 | 0.9% |
| Buffalo, NY. Provides innovative solutions for the post-processing of additive manufactured parts. | note at 5% due July 28, 2018. | | | | | |

www.postprocess.com

(Manufacturing)

CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

September 30, 2016 (Continued)

(Unaudited)

| () | | (b) | (c) | | (d)(f) |
|--|--|------------|---------------|--------------|------------------|
| (a) | | Date | | | Fair |
| ny, Geographic Location, Business ription, (Industry) and Website | Type of Investment | Acquired | Equity | Cost | <u>Value</u> |
| ıc. (e) | 9,676 common shares. | 10/29/09 | 4% | - | 11,000 |
| Developer of fully automated based molecular assay and diagnostic | (g) 1,839,422 Series A preferred shares. (g) 50,593 common shares. | | | 2,099,999 | 2,165,999 |
| ces. (Health Care) ix.com | (g) 589,420 Series B preferred shares. | | | | 59,000 |
| | Total Rheonix | | | 2,802,731 | 2,938,731 |
| , Inc. (e)(g) | 1,049,538 Series B preferred shares. | 4/5/13 | 4% | 500,000 | 731,431 |
| NY. Provides instant analysis of social ing a proprietary, predictive analytic | 1,204,819 Series B-1 preferred shares. | | | 750,000 | 839,648 |
| optimize advertising and publishing. | 717,772 Series C preferred shares. | | | 500,000 | 500,221 |
| flow.com | Total Social Flow | | | 1,750,000 | <u>2,071,300</u> |
| as Transmission Company, LLC (e) | 26.5337 units. | 7/10/02 | 3% | 719,097 | 500,000 |
| OH. Natural gas transportation. | | | | | |
| s) | | | | | |
| rsetgas.com | | | | | |
| -Control/Non-Affiliate Investments: | | | | | |
| LLC (Software) (e) | Membership Interest. | - | - | 310,357 | - |
| (Manufacturing) (e) | Common Stock. | - | - | 100,500 | - |
| on-Control/Non-Affiliate Investments | | | | \$13,936,867 | \$13,789,967 |
| | | | | | |

vestments 41.7% of net assets (k)

| , LLC (Grainful) (e)(g) | 1,119,024 Series A-2 Preferred Membership Units. | 10/20/14 | 9% | *** ********************************* | 42 7 0 000 |
|--|--|----------|----|--|-------------------|
| Frozen entrées and packaged dry side from 100% whole grain steel cut oats ful brand name. (Consumer Product) | \$150,000 convertible promissory note at 8% due September 1, 2017. | | | \$359,000 | \$359,000 |
| iul.com | Total BeetNPath | | | <u>150,000</u> | <u>150,000</u> |
| | | | | <u>509,000</u> | 509,000 |
| kiff LLC (g) | 6.0825% Class A common | 1/30/04 | 7% | 15,000 | 600,000 |
| GA. Manufacturer of fresh water, ocean pleasure boats. | membership interest. | | | | |
| ring) | | | | | |
| naskiff.com | | | | | |
| Social, Inc. (e)(g) | 312,500 Series seed plus preferred | 1/4/16 | 6% | | |
| 7. Social media publishing tool for law, ofessional firms. (Software) | shares. | | | 200,000 | 200,000 |
| riewsocial.com | | | | | |
| Products Group, LLC (e)(g) | \$500,000 senior term notes at 10% due December 31, 2016. | 4/19/12 | 7% | | |
| 7. Sells First Crush automated pill crushes and grinds medical pills for nes and medical institutions. | \$280,000 junior term notes at 10% due December 31, 2016. | | | 661,563 | 250,000 |
| e) | Warrant for 41,619 capital securities. | | | 316,469 | 0 |
| aveproducts.com | Total First Wave | | | 22,000 | 0 |
| | | | | 1,000,032 | <u>250,000</u> |
| ıc. (g) | 1,586,902 Series B preferred shares. | 4/10/15 | 6% | 1,000,000 | 1,000,000 |
| t, FL. Designs, produces and distributes egical instrumentation. (Health Care) | \$1,100,000 senior term loans at 12% due April 1, 2019. | | | | |
| onendo.com | \$600,000 term loan at 14% due | | | 1,100,000 | 1,100,000 |
| | March 31, 2018. | | | | |
| | Total Genicon | | | 600,000 | 600,000 |
| | | | | <u>2,700,000</u> | <u>2,700,000</u> |
| nc. (e)(g) | 5,084,329 Series Seed preferred shares. | 3/13/13 | 9% | | |
| | 5.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1 | | | 616,221 | 424,314 |
| | | | | | 15 |

Online fundraising, day of giving ngagement software for non-profit ns. (Software)

ab.com

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CONSOLIDATED SCHEDULE OF PORTFOLIO INVESTMENTS

September 30, 2016 (Continued)

(Unaudited)

| (a) | | (b) | (c) | | (d)(f) | |
|---|---|-----------------|---------------|--|--|-------------------------|
| (a) | | Date | | | Fair | Percent |
| Company, Geographic Location, Business <u>Description, (Industry) and Website</u> | <u>Type of</u> <u>Investment</u> | Acquired | Equity | <u>Cost</u> | <u>Value</u> | of Net <u>Assets</u> |
| G-TEC Natural Gas Systems (e) Buffalo, NY. Manufactures and distributes systems that allow natural gas to be used as an alternative fuel to gases. (Manufacturing) www.gas-tec.com | 17.845% Class A membership interest. 8% cumulative dividend. | 8/31/99 | 18% | 400,000 | 100,000 | 0.3% |
| Intrinsiq Materials, Inc. (e)(g) Rochester, NY. Produces printable electronics utilizing a unique process of nanomaterial based ink in a room-temperature environment. (Manufacturing) www.intrinsiqmaterials.com | 4,161,747 Series A preferred shares. | 9/19/13 | 12% | 1,125,673 | 780,000 | 2.4% |
| Knoa Software, Inc. (e)(g) New York, NY. End user experience management and performance (EMP) solutions utilizing enterprise applications. (Software) www.knoa.com | 973,533 Series A-1 convertible preferred shares. 1,876,922 Series B preferred shares. \$48,466 convertible promissory note at 8% due May 9, 2018. Total Knoa | 11/20/12 | 7% | 750,000 479,155 <u>48,466</u> 1,277,621 | 0 449,455 <u>48,466</u> 497,921 | 1.5% |
| KnowledgeVision Systems, Inc. (e)(g) | 200,000 Series A-1 preferred shares. | 11/13/13 | 7% | 250,000 | 0 | 1.5% |

| Lincoln, MA. Online presentation and training software. (Software) www.knowledgevision.com | 214,285 Series A-2 preferred shares. 129,033 Series A-3 preferred shares. Warrant for 46,743 Series A-3 shares. | | | 300,000 165,001 <u>35,000</u> 750,001 | 300,000 165,001 <u>35,000</u> 500,001 | |
|--|---|---------|-----|--|--|------|
| | Total KnowledgeVision | | | | | |
| Mezmeriz, Inc. (e)(g) Ithaca, NY. Micro-electronic mechanical systems (MEMS) developer of carbon fiber MEMS mirror modules for gesture recognition and 3D scanning. (Electronics Developer) www.mezmeriz.com | 1,554,565 Series Seed preferred shares. | 1/9/08 | 15% | 742,850 | 351,477 | 1.1% |
| Microcision LLC (g) Philadelphia, PA. Manufacturer of precision machined medical implants, components and assemblies. (Manufacturing) | \$1,500,000 subordinated promissory note at 11% due January 31, 2017. | 9/24/09 | 15% | 1,891,964 | | |
| www.microcision.com | 15% Class A common membership interest. | | | <u>-</u> 1,891,964 | | |

Total Microcision