FIFTH THIRD BANCORP Form 10-Q November 06, 2018 Table of Contents

#### UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

#### THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2018

Commission File Number 001-33653

(Exact name of Registrant as specified in its charter)

Ohio (State or other jurisdiction

31-0854434 (I.R.S. Employer

of incorporation or organization)

**Identification Number**)

Fifth Third Center

Cincinnati, Ohio 45263

(Address of principal executive offices)

Registrant s telephone number, including area code: (800) 972-3030

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the

registrant was required to submit such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Non-accelerated filer Accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 655,615,619 shares of the Registrant s common stock, without par value, outstanding as of October 31, 2018.

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# FORWARD-LOOKING STATEMENTS

This report contains statements that we believe are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language such as will likely result, may, are expected to, is anticipated, potential, intends to, or may include other similar words or phrases such as believes, forecast, plans, trend, continue, remain, or similar expressions, or future or conditional verbs such as will, should, could,

or similar verbs. You should not place undue reliance on these statements, as they are subject to risks and uncertainties, including but not limited to the risk factors set forth in the Risk Factors section in Item 1A in our most recent Annual Report on Form 10-K as updated by our Quarterly Reports on Form 10-Q. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us. There are a number of important factors that could cause future results to differ materially from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) deteriorating credit quality; (2) loan concentration by location or industry of borrowers or collateral; (3) problems encountered by other financial institutions; (4) inadequate sources of funding or liquidity; (5) unfavorable actions of rating agencies; (6) inability to maintain or grow deposits; (7) limitations on the ability to receive dividends from subsidiaries; (8) cyber-security risks; (9) Fifth Third s ability to secure confidential information and deliver products and services through the use of computer systems and telecommunications networks; (10) failures by third-party service providers; (11) inability to manage strategic initiatives and/or organizational changes; (12) inability to implement technology system enhancements; (13) failure of internal controls and other risk management systems; (14) losses related to fraud, theft or violence; (15) inability to attract and retain skilled personnel; (16) adverse impacts of government regulation; (17) governmental or regulatory changes or other actions; (18) failures to meet applicable capital requirements; (19) regulatory objections to Fifth Third s capital plan; (20) regulation of Fifth Third s derivatives activities; (21) regulatory objections to Fifth Third s resolution plan; (22) deposit insurance premiums; (23) assessments for the orderly liquidation fund; (24) changes in LIBOR; (25) weakness in the national or local economies; (26) global political and economic uncertainty or negative actions; (27) changes in interest rates; (28) changes and trends in capital markets; (29) fluctuation of Fifth Third s stock price; (30) volatility in mortgage banking revenue; (31) litigation, investigations, and enforcement proceedings by governmental authorities; (32) breaches of contractual covenants, representations and warranties; (33) competition and changes in the financial services industry; (34) changing retail distribution strategies, customer preferences and behavior; (35) risks relating to the potential merger with MB Financial, Inc. and Fifth Third s ability to realize the anticipated benefits of the merger; (36) difficulties in identifying, acquiring or integrating suitable strategic partnerships, investments or acquisitions; (37) potential dilution from future acquisitions; (38) loss of income and/or difficulties encountered in the sale and separation of businesses, investments or other assets; (39) results of Worldpay Holding, LLC (formerly Vantiv Holding, LLC) a subsidiary of Worldpay, Inc. or other investments or acquired entities; (40) difficulties from or changes in Fifth Third s investment in, relationship with, and nature of the operations of Worldpay Holding, LLC, a subsidiary of Worldpay, Inc.; (41) changes in accounting standards or interpretation or declines in the value of Fifth Third s goodwill or other intangible assets; (42) inaccuracies or other failures from the use of models; (43) effects of critical accounting policies and judgments or the use of inaccurate estimates; (44) weather related events or other natural disasters; and (45) the impact of reputational risk created by these or other developments on such matters as business generation and retention, funding and liquidity.

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#### Glossary of Abbreviations and Acronyms

Fifth Third Bancorp provides the following list of abbreviations and acronyms as a tool for the reader that are used in Management s Discussion and Analysis of Financial Condition and Results of Operations, the Condensed Consolidated Financial Statements and the Notes to Condensed Consolidated Financial Statements.

ALCO: Asset Liability Management Committee HQLA: High Quality Liquid Assets

**ALLL:** Allowance for Loan and Lease Losses **IPO:** Initial Public Offering

**AOCI:** Accumulated Other Comprehensive Income (Loss) **IRC:** Internal Revenue Code

APR: Annual Percentage Rate IRLC: Interest Rate Lock Commitment

**ARM:** Adjustable Rate Mortgage ISDA: International Swaps and Derivatives Association,

Inc.

LIBOR: London Interbank Offered Rate

**ASF:** Available Stable Funding

**BPO:** Broker Price Opinion

**C&I:** Commercial and Industrial

**DCF:** Discounted Cash Flow

LCR: Liquidity Coverage Ratio

ASU: Accounting Standards Update

ATM: Automated Teller Machine

LLC: Limited Liability Company BCBS: Basel Committee on Banking Supervision

LTV: Loan-to-Value BHC: Bank Holding Company

MD&A: Management s Discussion and Analysis of

**N/A:** Not Applicable

**BOLI:** Bank Owned Life Insurance Financial Condition and Results of Operations

MSR: Mortgage Servicing Right

bps: Basis Points

CCAR: Comprehensive Capital Analysis and Review

NII: Net Interest Income

**CDC:** Fifth Third Community Development Corporation

NM: Not Meaningful CET1: Common Equity Tier 1

NPR: Notice of Proposed Rulemaking CFPB: Consumer Financial Protection Bureau

NSFR: Net Stable Funding Ratio

OAS: Option-Adjusted Spread

**OCI:** Other Comprehensive Income (Loss)

DFA: Dodd-Frank Wall Street Reform & Consumer OREO: Other Real Estate Owned

Protection Act

**DTCC:** Depository Trust & Clearing Corporation

**ERM:** Enterprise Risk Management

**ERMC:** Enterprise Risk Management Committee

**EVE:** Economic Value of Equity

**FASB:** Financial Accounting Standards Board

**FDIC:** Federal Deposit Insurance Corporation

**FHA:** Federal Housing Administration

**FHLB:** Federal Home Loan Bank

**FHLMC:** Federal Home Loan Mortgage Corporation

**FICO:** Fair Isaac Corporation (credit rating)

**FINRA:** Financial Industry Regulatory Authority

**FNMA:** Federal National Mortgage Association

**FOMC:** Federal Open Market Committee

FRB: Federal Reserve Bank

FTE: Fully Taxable Equivalent

**FTP:** Funds Transfer Pricing

FTS: Fifth Third Securities

**GDP:** Gross Domestic Product

**GNMA:** Government National Mortgage Association

**GSE:** United States Government Sponsored Enterprise

**OTTI:** Other-Than-Temporary Impairment

**PCA:** Prompt Corrective Action

**RCC:** Risk Compliance Committee

**RSF:** Required Stable Funding

**SAR:** Stock Appreciation Right

**SBA:** Small Business Administration

**SCB:** Stress Capital Buffer

**SEC:** United States Securities and Exchange

Commission

**SLB:** Stress Leverage Buffer

TBA: To Be Announced

**TCJA:** Tax Cuts and Jobs Act

**TDR:** Troubled Debt Restructuring

**TILA:** Truth in Lending Act

**TRA:** Tax Receivable Agreement

U.S.: United States of America

U.S. GAAP: United States Generally Accepted

**Accounting Principles** 

VA: United States Department of Veteran Affairs

VIE: Variable Interest Entity

VRDN: Variable Rate Demand Note

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)

The following is Management s Discussion and Analysis of Financial Condition and Results of Operations of certain significant factors that have affected Fifth Third Bancorp s (the Bancorp or Fifth Third) financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries. The Bancorp s banking subsidiary is referred to as the Bank.

**TABLE 1: Selected Financial Data** 

TABLE 1: Selected Financial Data						For the nine		
		For the three						
		ended Septem	iber 30,	%		ended Septen	nber 30,	%
(\$ in millions, except for per share data)		2018	2017	Change		2018	2017	Change
Income Statement Data								
Net interest income (U.S. GAAP)	\$	1,043	970	8	\$	3,059	2,842	8
Net interest income $(FTE)^{(a)(b)}$		1,047	977	7		3,071	2,861	7
Noninterest income		563	1,561	(64)		2,215	2,648	(16)
Total revenue <sup>(a)</sup>		1,610	2,538	(37)		5,286	5,509	(4)
Provision for loan and lease losses		86	67	28		142	193	(26)
Noninterest expense		1,008	975	3		3,090	2,918	6
Net income attributable to Bancorp		433	1,014	(57)		1,721	1,685	2
Net income available to common	L							
shareholders		418	999	(58)		1,669	1,633	2
Common Share Data								
Earnings per share - basic	\$	0.62	1.37	(55)	\$	2.43	2.19	11
Earnings per share - diluted		0.61	1.35	(55)		2.38	2.16	10
Cash dividends declared per common	L							
share		0.18	0.16	13		0.52	0.44	18
Book value per share		21.92	21.30	3		21.92	21.30	3
Market value per share		27.92	27.98	-		27.92	27.98	-
Financial Ratios								
Return on average assets		1.21 %	2.85	(58)		1.63 %	1.60	2
Return on average common equity		11.2	25.6	(56)		15.0	14.3	5
Return on average tangible common	l							
equity <sup>(b)</sup>		13.5	30.4	(56)		18.1	17.0	6
Dividend payout		29.0	11.7	148		21.4	20.1	6
Average total Bancorp shareholders								
equity as a percent of average assets		11.39	11.93	(5)		11.43	11.83	(3)
Tangible common equity as a percent of								
tangible assets $^{(b)(h)}$		9.12	8.89	3		9.12	8.89	3
Net interest margin $^{(a)(b)}$		3.23	3.07	5		3.20	3.03	6
Net interest rate spread (a)(b)		2.87	2.79	3		2.87	2.77	4
Efficiency $^{(a)(b)}$		62.6	38.4	63		58.5	53.0	10
Credit Quality								
Net losses charged-off	\$	72	68	6	\$	247	221	12
<del>-</del>								

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Net losses charged-off as a percent of average portfolio loans and leases	0.30 %	0.29	3	0.36 %	0.32	13
ALLL as a percent of portfolio loans and	0.00 /0	0.27	3	0.00 /0	0.52	13
leases	<b>1.17</b>	1.31	(11)	1.17	1.31	(11)
Allowance for credit losses as a percent			, ,			
of portfolio loans and leases <sup>(c)</sup>	1.31	1.48	(11)	1.31	1.48	(11)
Nonperforming portfolio assets as a						
percent of portfolio loans and leases and						
OREO	0.48	0.60	(20)	0.48	0.60	(20)
Average Balances						
Loans and leases, including held for sale \$	93,977	92,617	1 \$	93,363	92,686	1
Securities and other short-term						
investments	34,822	33,826	3	34,813	33,497	4
Assets	141,752	140,992	1	141,616	140,495	1
Transaction deposits <sup>(d)</sup>	97,315	94,927	3	97,303	95,916	1
Core deposits <sup>(e)</sup>	101,492	98,649	3	101,321	99,680	2
Wholesale funding <sup>(f)</sup>	20,613	21,529	(4)	20,546	20,450	-
Bancorp shareholders equity	16,145	16,820	(4)	16,187	16,623	(3)
Regulatory Capital and Liquidity						
Ratios						
CET1 capital <sup>(g)</sup>	10.67 %	10.59	1	10.67 %	10.59	1
Tier I risk-based capital <sup>(g)</sup>	11.78	11.72	1	11.78	11.72	1
Total risk-based capital <sup>(g)</sup>	14.94	15.16	(1)	14.94	15.16	(1)
Tier I leverage	10.10	9.97	1	10.10	9.97	1
Modified LCR	119	124	(4)	119	124	(4)

- (a) Amounts presented on an FTE basis. The FTE adjustment for the three months ended **September 30, 2018** and 2017 was \$4 and \$7, respectively, and for the nine months ended **September 30, 2018** and 2017 was \$12 and \$19, respectively.
- (b) These are non-GAAP measures. For further information, refer to the Non-GAAP Financial Measures section of MD&A.
- (c) The allowance for credit losses is the sum of the ALLL and the reserve for unfunded commitments.
- (d) Includes demand deposits, interest checking deposits, savings deposits, money market deposits and foreign office deposits.
- (e) Includes transaction deposits and other time deposits.
- (f) Includes certificates \$100,000 and over, other deposits, federal funds purchased, other short-term borrowings and long-term debt.
- (g) Under the U.S. banking agencies Basel III Final Rule, assets and credit equivalent amounts of off-balance sheet exposures are calculated according to the standardized approach for risk-weighted assets. The resulting values are added together in the Bancorp's total risk-weighted assets.
- (h) Excludes unrealized gains and losses.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **OVERVIEW**

Fifth Third Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At September 30, 2018, the Bancorp had \$141.7 billion in assets and operated 1,152 full-service banking centers and 2,443 Fifth Third branded ATMs in ten states throughout the Midwestern and Southeastern regions of the U.S. The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Wealth and Asset Management. The Bancorp also has an approximate 3.3% interest in Worldpay Holding, LLC (formerly Vantiv Holding, LLC). The carrying value of the Bancorp s investment in Worldpay Holding, LLC was \$424 million at September 30, 2018.

This overview of MD&A highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document as well as the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017. Each of these items could have an impact on the Bancorp s financial condition, results of operations and cash flows. In addition, refer to the Glossary of Abbreviations and Acronyms in this report for a list of terms included as a tool for the reader of this quarterly report on Form 10-Q. The abbreviations and acronyms identified therein are used throughout this MD&A, as well as the Condensed Consolidated Financial Statements and Notes to Condensed Consolidated Financial Statements.

Net interest income, net interest margin, net interest rate spread and the efficiency ratio are presented in MD&A on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts. The FTE basis for presenting net interest income is a non-GAAP measure. For further information, refer to the Non-GAAP Financial Measures section of MD&A.

The Bancorp's revenues are dependent on both net interest income and noninterest income. For the three months ended September 30, 2018, net interest income on an FTE basis and noninterest income provided 65% and 35% of total revenue, respectively. For the nine months ended September 30, 2018, net interest income on an FTE basis and noninterest income provided 58% and 42% of total revenue, respectively. The Bancorp derives the majority of its revenues within the U.S. from customers domiciled in the U.S. Revenue from foreign countries and external customers domiciled in foreign countries was immaterial to the Condensed Consolidated Financial Statements for both the three and nine months ended September 30, 2018. Changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section of MD&A, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense incurred on liabilities such as deposits, other short-term borrowings and long-term debt. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing

liabilities. Generally, the rates of interest the Bancorp earns on its assets and pays on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of loss on its loan and lease portfolio, as a result of changing expected cash flows caused by borrower credit events, such as loan defaults and inadequate collateral.

Noninterest income is derived from service charges on deposits, wealth and asset management revenue, corporate banking revenue, card and processing revenue, mortgage banking net revenue, net securities gains or losses and other noninterest income. Noninterest expense includes personnel costs, net occupancy expense, technology and communication costs, equipment expense, card and processing expense and other noninterest expense.

# Worldpay, Inc. and Worldpay Holding, LLC Transactions

On January 16, 2018, Vantiv, Inc. completed its previously announced acquisition of Worldpay Group plc. with the resulting combined company named Worldpay, Inc. As a result of this transaction, the Bancorp recognized a gain of \$414 million in other noninterest income during the first quarter of 2018 associated with the dilution in its ownership interest in Worldpay Holding, LLC from approximately 8.6% to approximately 4.9%.

On June 27, 2018, the Bancorp completed the sale of 5 million shares of Class A common stock of Worldpay, Inc. (formerly Vantiv, Inc.). The Bancorp had previously received these Class A shares in exchange for Class B Units of Worldpay Holding, LLC. The Bancorp recognized a gain of \$205 million related to the sale. As a result of the sale, the Bancorp beneficially owns approximately 3.3% of Worldpay s equity through its ownership of approximately 10.3 million Class B Units. At September 30, 2018, the Bancorp s remaining interest in Worldpay Holding, LLC of \$424 million continues to be accounted for as an equity method investment given the nature of Worldpay Holding, LLC and the Bancorp.

#### **GS** Holdings Transaction

In May 2018, GreenSky, Inc. launched an IPO and issued 38 million shares of Class A common stock for a valuation of \$23 per share. In connection with this IPO, the Bancorp s investment in GreenSky, LLC, which was comprised of 252,550 membership units, was converted to 2,525,498 units of the newly formed GreenSky Holdings, LLC (GS Holdings), representing a 1.4% interest in GS Holdings. The Bancorp s units in GS Holdings are exchangeable on a one-to-one basis for Class A common stock or cash after the initial 180-day lock-up period expires.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

At the time of the IPO, the Bancorp recognized a \$16 million gain on its investment in GreenSky, LLC, which was included in other noninterest income in the Condensed Consolidated Statements of Income for the three and six months ended June 30, 2018. At September 30, 2018, the investment in GS Holdings was \$45 million, which was included in equity securities in the Condensed Consolidated Balance Sheets.

## Accelerated Share Repurchase Transactions

During the nine months ended September 30, 2018, the Bancorp entered into or settled accelerated share repurchase transactions. As part of these transactions, the Bancorp entered into forward contracts in which the final number of shares delivered at settlement was based generally on a discount to the average daily volume weighted-average price of the Bancorp's common stock during the term of the repurchase agreements. For more information on the accelerated share repurchase program, refer to Note 15 of the Notes to Condensed Consolidated Financial Statements. For a summary of the Bancorp's accelerated share repurchase transactions that were entered into or settled during the nine months ended September 30, 2018, refer to Table 2.

**TABLE 2: Summary of Accelerated Share Repurchase Transactions** 

	Shares Received from									
	Amount Shar	res Repurchased on	Forward	Total						
		Repurchase	Contract	Shares						
Repurchase Date	(\$ in millions)	Date	Settlement	Repurchased	Settlement Date					
December 19, 2017	\$ 273	7,727,273	824,367	8,551,640	March 19, 2018					
February 12, 2018	318	8,691,318	1,015,731	9,707,049	March 26, 2018					
May 25, 2018	235	6,402,244	1,172,122	7,574,366	June 15, 2018					

# Open Market Share Repurchase Transactions

Between July 20, 2018 and August 2, 2018, the Bancorp repurchased 16,945,020 shares, or approximately \$500 million, of its outstanding common stock through open market repurchase transactions, which settled between July 24, 2018 and August 6, 2018. For more information on the open market share repurchase program, refer to Note 15 of the Notes to Condensed Consolidated Financial Statements.

#### Senior Notes Offering

On March 14, 2018, the Bancorp issued and sold \$650 million of 3.95% senior fixed-rate notes, with a maturity of ten years, due on March 14, 2028. These notes will be redeemable by the Bancorp, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest thereon to, but excluding, the redemption date.

On June 5, 2018, the Bancorp issued and sold \$250 million of senior floating-rate notes, with a maturity of three years, due on June 4, 2021. Interest on the floating-rate notes is 3-month LIBOR plus 47 bps. These notes will be redeemable, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price

equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest thereon to, but excluding, the redemption date.

On July 26, 2018 the Bank issued and sold \$1.55 billion in aggregate principal amount of unsecured senior bank notes. The bank notes consisted of \$500 million of 3.35% senior fixed-rate notes, with a maturity of three years, due on July 26, 2021; \$300 million of senior floating-rate notes at three-month LIBOR plus 44 bps, with a maturity of three years, due on July 26, 2021; and \$750 million of 3.95% senior fixed-rate notes, with a maturity of seven years, due July 28, 2025. The Bank entered into interest rate swaps to convert the fixed-rate notes due in 2021 and 2025 to a floating-rate, which resulted in an effective interest rate of one-month LIBOR plus 53 bps and 104 bps, respectively. These bank notes will be redeemable by the Bank, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest up to, but excluding, the redemption date.

# 2018 Branch Optimization Plan

Customer interactions and service and sales activity in Branch Banking continue to evolve with changing demographics and technology applications. Customers are increasingly utilizing digital tools to interact with their financial institutions in conducting their transactions while still utilizing physical branches for consultations and new product and service initiation. During the past three years, these developments and other business strategies led to a net decrease of 143 in the number of retail branches, or 11% of the Bancorp s total branch count, through consolidations and sales.

The Bancorp continues to evaluate its retail network distribution in light of changes in customer behavior while developing new analytical tools that provide enhanced capabilities to optimize the profitability and growth potential of branches. In slower growth mature markets these developments enable the Bancorp to achieve efficiencies through well-executed branch consolidations without materially impacting deposit flows and/or revenue growth while maintaining the service quality standards. While continuing to evaluate such actions, the Bancorp is also focused on achieving higher retail household and deposit growth in other parts of its footprint mainly in markets that exhibit faster economic growth and where the Bancorp has significant opportunities to capture higher market share. To that extent, based on the strategic business evaluation that was performed during the second quarter of 2018, over the next 2-3 years, as part of the 2018 Branch Optimization Plan, the Bancorp plans to close between 100-125 branches in more mature markets and open between 100-125 new branches in higher growth markets where the Bancorp already has an existing retail branch presence. With the existing local presence and familiarity with the customer demographics, and with newly developed analytical tools, the Bancorp expects to achieve higher growth rates as a result of these actions.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

As of September 30, 2018, the Bancorp had identified 31 specific branches for closure under the 2018 Branch Optimization Plan with these closures expected to be completed prior to December 31, 2018. The Bancorp expects to identify the remaining branches to be closed under the 2018 Branch Optimization Plan prior to December 31, 2019. As part of the adoption of the 2018 Branch Optimization Plan, the Bancorp has also elected to sell 21 parcels of land which had previously been held for future branch expansion. For further information about the 2018 Branch Optimization plan, refer to Note 7 of the Notes to Condensed Consolidated Financial Statements.

# Legislative and Regulatory Developments

On May 24, 2018, the Economic Growth, Regulatory Relief and Consumer Protection Act (the Reform Act ) was signed into law. Among other regulatory changes, the Reform Act amends various sections of the DFA, most impactful are changes to section 165 of DFA raising the asset thresholds for determining the application of Enhanced Prudential Standards for BHCs deemed systemically important. The Reform Act raised the asset thresholds in two separate timeframes, immediately removing BHCs with consolidated assets below \$100 billion from the application of the Enhanced Prudential Standards. BHCs with consolidated assets greater than \$100 billion but less than \$250 billion, including Fifth Third Bancorp, would continue to be subject to the Enhanced Prudential Standards for 18 months after the date of enactment, unless the Board of Governors of the FRB acts prior to that time period to provide regulatory relief from the Enhanced Prudential Standards or elects to continue to subject these BHCs to some form of Enhanced Prudential Standards. However, the FRB is also authorized to exempt any BHC with assets between \$100 billion and \$250 billion from any Enhanced Prudential Standards prior to the end of the 18-month period or after.

Regardless of this regulatory outcome, the Reform Act requires the FRB to continue to subject BHCs with consolidated assets between \$100 billion to \$250 billion to a periodic supervisory stress test and to continue to apply risk committee requirements outlined in the DFA. The Reform Act also provides the FRB the authority to continue to subject BHCs with consolidated assets greater than \$100 billion to Enhanced Prudential Standards if the FRB determines that application is warranted and appropriate to address risks to financial stability and promote safety and soundness taking into consideration certain factors including the BHC s capital structure, riskiness, complexity, financial activities (including financial activities of subsidiaries), size, and any other risk-related factors that the FRB deems appropriate.

On October 31, 2018, the federal banking agencies issued two NPRs related to the implementation of the Reform Act. The proposed rules would establish four risk-based categories of institutions and apply tailored capital and liquidity requirements for each respective category. These proposals are subject to modification through the federal rulemaking process in accordance with the Administrative Procedures Act, but based upon Fifth Third s interpretation of the NPRs, the Bancorp would qualify as a Category IV BHC subject to the least restrictive of the proposed requirements.

The ultimate benefits or consequences of the Reform Act on Fifth Third Bancorp, Fifth Third Bank and their respective subsidiaries and activities will be subject to the final form of these NPRs, and additional rulemakings issued by the FRB and additional federal regulators. Fifth Third cannot predict future changes in the applicable laws, regulations and regulatory agency policies, yet such changes may have a material effect on its business, financial condition or results of operations.

# **Earnings Summary**

The Bancorp s net income available to common shareholders for the third quarter of 2018 was \$418 million, or \$0.61 per diluted share, which was net of \$15 million in preferred stock dividends. The Bancorp s net income available to common shareholders for the third quarter of 2017 was \$999 million, or \$1.35 per diluted share, which was net of \$15 million in preferred stock dividends. The Bancorp s net income available to common shareholders for the nine months ended September 30, 2018 was \$1.7 billion, or \$2.38 per diluted share, which was net of \$52 million in preferred stock dividends. For the nine months ended September 30, 2017, the Bancorp s net income available to common shareholders was \$1.6 billion, or \$2.16 per diluted share, which was net of \$52 million in preferred stock dividends.

Net interest income on an FTE basis (non-GAAP) was \$1.0 billion and \$3.1 billion for the three and nine months ended September 30, 2018, respectively, an increase of \$70 million and \$210 million compared to the same periods in the prior year. Net interest income was positively impacted by increases in both the yields and amounts of average loans and leases and average taxable securities for the three and nine months ended September 30, 2018 compared to the same periods in the prior year. Additionally, net interest income was positively impacted by the decisions of the FOMC to raise the target range of the federal funds rate 25 bps in December 2017, March 2018, June 2018 and September 2018. These positive impacts were partially offset by increases in the rates paid on average interest-bearing core deposits and average long-term debt for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year. Net interest margin on an FTE basis (non-GAAP) was 3.23% and 3.20% for the three and nine months ended September 30, 2017, respectively.

Noninterest income decreased \$998 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to decreases in other noninterest income and mortgage banking net revenue. Other noninterest income decreased \$990 million during the three months ended September 30, 2018 compared to the three months ended September 30, 2017 primarily due to the gain on sale of Worldpay, Inc. shares recognized during the third quarter of 2017 and a reduction in equity method income from the Bancorp s interest in Worldpay Holding, LLC. These reductions were partially offset by a decrease in the loss on the swap associated with the sale of Visa, Inc. Class B Shares and an increase in private equity investment income. Mortgage banking net revenue decreased \$14 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to a decrease in origination fees and gains on loan sales driven by a decrease in originations and lower margins due to the interest rate environment.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Noninterest income decreased \$433 million for the nine months ended September 30, 2018 compared to the nine months ended September 30, 2017 primarily due to decreases in other noninterest income and mortgage banking net revenue. Other noninterest income decreased \$443 million during the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to the gain on sale of Worldpay, Inc. shares recognized during the third quarter of 2017, a reduction in equity method income from the Bancorp s interest in Worldpay Holding, LLC and an increase in the net losses on disposition and impairment of bank premises and equipment. These reductions were partially offset by the gain related to Vantiv, Inc. s acquisition of Worldpay Group plc., the gain on the sale of Worldpay, Inc. shares recognized during the second quarter of 2018 and increases in private equity investment income and in insurance income. Mortgage banking net revenue decreased \$12 million during the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to a decrease in origination fees and gains on loan sales driven by a decrease in originations and lower margins due to the interest rate environment, partially offset by an increase in net mortgage servicing revenue driven by a decrease in net negative valuation adjustments and an increase in gross mortgage servicing fees.

Noninterest expense increased \$33 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in personnel costs, technology and communications expense and other noninterest expense. Personnel costs increased \$19 million for the three months ended September 30, 2018 compared to the same period in the prior year driven by an increase in base compensation, variable compensation, long-term incentive compensation and severance costs. Technology and communications expense increased \$9 million for the three months ended September 30, 2018 compared to the same period in the prior year driven primarily by increased investment in regulatory, compliance and growth initiatives. Other noninterest expense increased \$9 million for the three months ended September 30, 2018 compared to the same period in the prior year driven primarily by increased marketing expenses as a result of an increase in advertising volume related to the brand campaign and promotional offers.

Noninterest expense increased \$172 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in personnel costs, technology and communications expense and other noninterest expense. Personnel costs increased \$120 million for the nine months ended September 30, 2018 compared to the same period in the prior year driven by an increase in base compensation, variable compensation, long-term incentive compensation and severance costs. Technology and communications expense increased \$29 million for the nine months ended September 30, 2018 compared to the same period in the prior year driven primarily by increased investment in regulatory, compliance and growth initiatives. Other noninterest expense increased \$25 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in marketing expense, the impairment on affordable housing investments, loan and lease expense and donations expense, partially offset by an increase in the benefit for the reserve for unfunded commitments and a decrease in professional service fees.

For more information on net interest income, noninterest income and noninterest expense refer to the Statements of Income Analysis section of MD&A.

# Credit Summary

The provision for loan and lease losses was \$86 million and \$142 million for the three and nine months ended September 30, 2018, respectively, compared to \$67 million and \$193 million for the comparable periods in 2017. Net losses charged-off as a percent of average portfolio loans and leases increased to 0.30% during the three months ended September 30, 2018 compared to 0.29% during the same period in the prior year and increased to 0.36% for the nine months ended September 30, 2018 compared to 0.32% for the same period in the prior year. At September 30, 2018, nonperforming portfolio assets as a percent of portfolio loans and leases and OREO decreased to 0.48% compared to 0.53% at December 31, 2017. For further discussion on credit quality refer to the Credit Risk Management subsection of the Risk Management section of MD&A.

# Capital Summary

The Bancorp's capital ratios exceed the well-capitalized guidelines as defined by the PCA requirements of the U.S. banking agencies. As of September 30, 2018, as calculated under the Basel III standardized approach, the CET1 capital ratio was 10.67%, the Tier I risk-based capital ratio was 11.78%, the Total risk-based capital ratio was 14.94% and the Tier I leverage ratio was 10.10%.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### NON-GAAP FINANCIAL MEASURES

The following are non-GAAP measures which provide useful insight to the reader of the Condensed Consolidated Financial Statements but should be supplemental to primary U.S. GAAP measures and should not be read in isolation or relied upon as a substitute for the primary U.S. GAAP measures.

The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

The following table reconciles the non-GAAP financial measures of net interest income on an FTE basis, interest income on an FTE basis, net interest margin, net interest rate spread and the efficiency ratio to U.S. GAAP:

TABLE 3: Non-GAAP Financial Measures - Financial Measures and Ratios on an FTE basis

	 For the three mo	onths ended	For the nine m	onths ended
	Septembe	r 30,	Septemb	er 30,
(\$ in millions)	2018	2017	2018	2017
Net interest income (U.S. GAAP)	\$ 1,043	970	3,059	2,842
Add: FTE adjustment	4	7	12	19
Net interest income on an FTE basis (1)	\$ 1,047	977	3,071	2,861
Net interest income on an FTE basis (annualized) (2)	4,154	3,876	4,106	3,815
Interest income (U.S. GAAP)	\$ 1,315	1,152	3,790	3,344
Add: FTE adjustment	4	7	12	19
Interest income on an FTE basis	\$ 1,319	1,159	3,802	3,363
Interest income on an FTE basis (annualized) (3)	5,233	4,598	5,083	4,496
Interest expense (annualized) (4)	\$ 1,079	722	977	671
Noninterest income (5)	563	1,561	2,215	2,648
Noninterest expense (6)	1,008	975	3,090	2,918
Average interest-earning assets (7)	128,799	126,443	128,176	126,183
Average interest-bearing liabilities (8)	89,772	85,328	88,875	85,181
Ratios:				
Net interest margin on an FTE basis (2) / (7)	3.23 %	3.07	3.20	3.03
Net interest rate spread on an FTE basis ((3) / (7)) -				
((4) / (8))	2.87	2.79	2.87	2.77
Efficiency ratio on an FTE basis $(6) / ((1) + (5))$	62.6	38.4	58.5	53.0

The Bancorp believes return on average tangible common equity is an important measure for comparative purposes with other financial institutions, but is not defined under U.S. GAAP, and therefore is considered a non-GAAP

financial measure. This measure is useful for evaluating the performance of a business as it calculates the return available to common shareholders without the impact of intangible assets and their related amortization.

The following table reconciles the non-GAAP financial measure of return on average tangible common equity to U.S. GAAP:

TABLE 4: Non-GAAP Financial Measures - Return on Average Tangible Common Equity

	For the three mo		For the nine mo	
(\$ in millions)	2018	2017	2018	2017
Net income available to common shareholders (U.S.				
GAAP)	\$ 418	999	1,669	1,633
Add: Intangible amortization, net of tax	1	-	3	1
Tangible net income available to common				
shareholders	\$ 419	999	1,672	1,634
Tangible net income available to common				
shareholders (annualized) (1)	1,662	3,963	2,235	2,179
Average Bancorp shareholders equity (U.S. GAAP)	\$ 16,145	16,820	16,187	16,623
Less: Average preferred stock	(1,331)	(1,331)	(1,331)	(1,331)
Average goodwill	(2,462)	(2,423)	(2,460)	(2,421)
Average intangible assets	(29)	(18)	(28)	(15)
Average tangible common equity (2)	\$ 12,323	13,048	12,368	12,856
Return on average tangible common equity (1) / (2)	13.5 %	30.4	18.1	17.0

The Bancorp considers various measures when evaluating capital utilization and adequacy, including the tangible equity ratio and tangible common equity ratio, in addition to capital ratios defined by the U.S. banking agencies. These calculations are intended to complement the capital ratios defined by the U.S. banking agencies for both absolute and comparative purposes. Because U.S. GAAP does not include capital ratio measures, the Bancorp believes there are no comparable U.S. GAAP financial measures to these ratios. These ratios are not formally defined by U.S. GAAP or codified in the federal banking regulations and, therefore, are considered to be non-GAAP financial measures. The Bancorp encourages readers to consider its Condensed Consolidated Financial Statements in their entirety and not to rely on any single financial measure.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table reconciles non-GAAP capital ratios to U.S. GAAP:

**TABLE 5: Non-GAAP Financial Measures - Capital Ratios** 

	September 30,	December 31,
As of (\$ in millions)	2018	2017
Total Bancorp Shareholders Equity (U.S. GAAP)	\$ 15,830	16,365
Less: Preferred stock	(1,331)	(1,331)
Goodwill	(2,462)	(2,445)
Intangible assets	(28)	(27)
AOCI	775	(73)
Tangible common equity, excluding unrealized gains / losses (1)	12,784	12,489
Add: Preferred stock	1,331	1,331
Tangible equity (2)	\$ 14,115	13,820
Total Assets (U.S. GAAP)	\$ 141,685	142,193
Less: Goodwill	(2,462)	(2,445)
Intangible assets	(28)	(27)
AOCI, before tax	981	(92)
Tangible assets, excluding unrealized gains / losses (3)	\$ 140,176	139,629
Ratios:		
Tangible equity as a percentage of tangible assets (2) / (3)	10.07 %	9.90
Tangible common equity as a percentage of tangible assets (1) / (3)	9.12	8.94

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### RECENT ACCOUNTING STANDARDS

Note 3 of the Notes to Condensed Consolidated Financial Statements provides a discussion of the significant new accounting standards applicable to the Bancorp and the expected impact of significant accounting standards issued, but not yet required to be adopted.

# CRITICAL ACCOUNTING POLICIES

The Bancorp s Condensed Consolidated Financial Statements are prepared in accordance with U.S. GAAP. Certain accounting policies require management to exercise judgment in determining methodologies, economic assumptions and estimates that may materially affect the Bancorp s financial position, results of operations and cash flows. The Bancorp s critical accounting policies include the accounting for the ALLL, reserve for unfunded commitments, income taxes, valuation of servicing rights, fair value measurements, goodwill and legal contingencies. These accounting policies are discussed in detail in the Critical Accounting Policies section of the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017. There have been no material changes to the valuation techniques or models during the nine months ended September 30, 2018.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### STATEMENTS OF INCOME ANALYSIS

#### Net Interest Income

Net interest income is the interest earned on loans and leases (including yield-related fees), securities and other short-term investments less the interest paid for core deposits (includes transaction deposits and other time deposits) and wholesale funding (includes certificates \$100,000 and over, other deposits, federal funds purchased, other short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest rate spread is the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is typically greater than net interest rate spread due to the interest income earned on those assets that are funded by noninterest-bearing liabilities, or free funding, such as demand deposits or shareholders equity.

Tables 6 and 7 present the components of net interest income, net interest margin and net interest rate spread for the three and nine months ended September 30, 2018 and 2017, as well as the relative impact of changes in the balance sheet and changes in interest rates on net interest income. Nonaccrual loans and leases and loans and leases held for sale have been included in the average loan and lease balances. Average outstanding securities balances are based on amortized cost with any unrealized gains or losses on available-for-sale debt and other securities included in other assets.

Net interest income on an FTE basis (non-GAAP) was \$1.0 billion and \$3.1 billion for the three and nine months ended September 30, 2018, respectively, an increase of \$70 million and \$210 million compared to the same periods in the prior year. Net interest income was positively impacted by increases in yields on average loans and leases of 53 bps and 51 bps, respectively, and yields on average taxable securities of 14 bps and 12 bps, respectively, for the three and nine months ended September 30, 2018 compared to the same periods in the prior year. Net interest income was also positively impacted by increases in average loans and leases of \$1.4 billion and \$677 million, respectively, and average taxable securities of \$1.0 billion and \$1.2 billion, respectively, for the three and nine months ended September 30, 2018, compared to the same periods in the prior year. Additionally, net interest income was positively impacted by the decisions of the FOMC to raise the target range of the federal funds rate 25 bps in December 2017, March 2018, June 2018 and September 2018. These positive impacts were partially offset by increases in the rates paid on average interest-bearing core deposits and average long-term debt for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year. The rates paid on average interest-bearing core deposits increased 35 bps and 29 bps, respectively, for the three and nine months ended September 30, 2018 compared to the same periods in the prior year. The rates paid on average long-term debt increased 27 bps for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year.

Net interest rate spread on an FTE basis (non-GAAP) was 2.87% during both the three and nine months ended September 30, 2018 compared to 2.79% and 2.77%, respectively, in the same periods in the prior year. Yields on average interest-earning assets increased 43 bps and 41 bps for the three and nine months ended September 30, 2018, respectively, partially offset by a 35 bps and 31 bps increase in rates paid on average interest-bearing liabilities for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year.

Net interest margin on an FTE basis (non-GAAP) was 3.23% and 3.20% for the three and nine months ended September 30, 2018, respectively, compared to 3.07% and 3.03% for the three and nine months ended September 30, 2017, respectively. The increase for both periods was driven primarily by the previously mentioned increases in the net interest rate spread partially offset by decreases in average free funding balances. The decreases in average free funding balances for both periods were driven by decreases in average demand deposits of \$2.5 billion and \$2.0 billion for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year.

Interest income on an FTE basis from loans and leases (non-GAAP) increased \$139 million and \$373 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increases were primarily due to the aforementioned increases in yields on average loans and leases, as well as increases in the volume of average other consumer loans. For more information on the Bancorp s loan and lease portfolio, refer to the Loans and Leases subsection of the Balance Sheet Analysis section of MD&A. Interest income from investment securities and other short-term investments increased \$21 million and \$66 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily as a result of the aforementioned increases in average taxable securities and yields on average taxable securities.

Interest expense on core deposits increased \$67 million and \$158 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increases were primarily due to increases in the cost of average interest-bearing core deposits to 74 bps and 64 bps for the three and nine months ended September 30, 2018, respectively, from 39 bps and 35 bps for the three and nine months ended September 30, 2017, respectively. The increases in the cost of average interest-bearing core deposits for both periods were primarily due to increases in the rates paid on average interest checking deposits and average money market deposits. Refer to the Deposits subsection of the Balance Sheet Analysis section of MD&A for additional information on the Bancorp's deposits.

Interest expense on average wholesale funding increased \$23 million and \$71 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to the aforementioned increases in the rates paid on average long-term debt coupled with increases in average long-term debt. Refer to the Borrowings subsection of the Balance Sheet Analysis section of MD&A for additional information on the Bancorp s borrowings. During both the three and nine months ended September 30, 2018, average wholesale funding represented 23% of average interest-bearing liabilities compared to 25% and 24% during the three and nine months ended September 30, 2017, respectively. For more information on the Bancorp s interest rate risk management, including estimated earnings sensitivity to changes in market interest rates, see the Market Risk Management subsection of the Risk Management section of MD&A.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 6: Condensed Average Balance Sheets and Analysis of Net Interest Income on an FTE Basis

<b>T</b>								I	Attributio	on of Ch	ange in
For the three		Contom	han 20, 201	10	Cantam	ham 20, 201	7		Not Into	maat Ima	om o(a)
months ended		Septem	ber 30, 201	Average	Septem	ber 30, 201	Average		Net Inte	rest inc	ome(a)
		Average	Revenue/	_	Average	Revenue/	_				
(\$ in millions)		Balance	Cost	Rate	Balance	Cost	Rate	7	Jolume	Yield/F	Rate Total
Assets:	,	Bulunce	Cost	Ttute	Bulunce	Cost	raic		Volume	I icia, i	tute Total
Interest-earning											
assets:											
Loans and											
leases:(b)											
Commercial and											
	\$	42,614	463	4.32%	\$ 41,314	391	3.75%	\$	12	60	72
Commercial											
mortgage loans		6,664	77	4.57	6,814	66	3.85		(1)	) 12	11
Commercial											
construction		4.050			4.500	40	4.00				1.5
loans		4,870	63	5.14	4,533	48	4.23		4	11	15
Commercial		2746	27	2.85	4.070	20	2.70		(2)	. 1	(1)
leases T o t a l		3,746	27	2.85	4,079	28	2.70		(2)	) 1	(1)
commercial											
loans and leases		57,894	630	4.32	56,740	533	3.72		13	84	97
Residential		27,071	000	1102	50,710	333	3.72		15	01	, ,
mortgage loans		16,226	146	3.58	16,206	142	3.48		_	4	4
Home equity		6,529	83	5.03	7,207	80	4.39		(8)		3
Automobile		,									
loans		8,969	<b>78</b>	3.47	9,267	69	2.96		(3)	) 12	9
Credit card		2,299	71	12.17	2,140	63	11.63		5	3	8
Other consumer											
loans		2,060	36	6.98	1,057	18	6.89		18	-	18
Total consumer											
loans		36,083	414	4.56	35,877	372	4.12		12	30	42
Total loans and											
	\$	93,977	1,044	4.41%	\$ 92,617	905	3.88%	\$	25	114	139
Securities:		22 201	260	2.20	22 200	240	2.06		0	1.1	10
Taxable		33,301	268	3.20	32,289	249	3.06		8	11	19
Exempt from income taxes $^{(b)}$		69	1	4.35	65	1	5.33				
Other short-term		09	1	4.33	03	1	3.33		_	-	_
investments		1,452	6	1.74	1,472	4	1.16			2	2
III v estillellts		1,732	U	1./ T	1,7/2	7	1.10		_		4

T o t a l													
interest-earning													
assets	\$	128,799	1,319	4.07%	\$	126,443	1	,159	3.64%	\$	33	127	160
Cash and due			·										
from banks		2,193				2,227							
Other assets		11,837				13,532							
Allowance for		,				,							
loan and lease													
losses		(1,077)				(1,210)							
Total assets	\$	141,752			\$	140,992							
Liabilities and	Ψ	111,			Ψ.	1.0,>>2							
Equity:													
Interest-bearing													
liabilities:													
Interest													
checking													
deposits	\$	29,681	66	0.88%	\$	25,765		29	0.44%	\$	5	32	37
Savings deposits	Ψ	13,231	4	0.11	Ψ	13,889		2	0.06	Ψ	-	2	2
Money market		10,201	-	VIII		15,007			0.00				_
deposits		21,753	44	0.80		20,028		19	0.39		2	23	25
Foreign office		21,755		0.00		20,020		17	0.57			23	23
deposits		317	_	0.33		395		_	0.21		_	_	_
Other time		317		0.55		373			0.21				
deposits		4,177	15	1.48		3,722		12	1.23		_	3	3
T o t a 1		7,177	13	1.70		3,122		12	1.23		_	3	3
interest-bearing													
core deposits		69,159	129	0.74		63,799		62	0.39		7	60	67
Certificates		07,137	12)	U. / T		03,177		02	0.57		,	00	07
\$100,000 and													
over		2,596	12	1.85		2,625		9	1.38			3	3
Other deposits		578	3	1.95		560		2	1.16		-	1	1
Federal funds		370	3	1.93		300		2	1.10		_	1	1
purchased		1,987	10	1.96		675		2	1.16		6	2	8
Other short-term		1,707	10	1.70		073		2	1.10		U	2	O
borrowings		1,018	6	2.22		4,212		12	1.09		(13)	7	(6)
Long-term debt		14,434	112	3.09		13,457		95	2.82		7	10	17
T o t a l		14,434	112	3.09		13,437		93	2.02		/	10	1 /
interest-bearing													
liabilities	\$	89,772	272	1.20%	Ф	85,328		182	0.85%	Ф	7	83	90
D e m a n d	Ψ	09,112	212	1.20 /0	ψ	05,520		102	0.65 /0	Ψ	,	6.5	90
deposits		32,333				34,850							
Other liabilities		3,482				3,973							
Total liabilities	\$	125,587			\$	124,151							
	\$	•			\$	16,841							
Total equity Total liabilities	Ψ	16,165			φ	10,041							
and equity	\$	141,752			\$	140,992							
Net interest	Ψ	141,/54			φ	140,332							
income (FTE) $^{(c)}$			\$ 1,047				\$	977		\$	26	44	70
Net interest			φ 1,04/				Φ	711		φ	20	44	70
				3.23%					3.07%				
margin (FTE)(c)				3.25% 2.87					2.79				
				<b>∠.</b> ∂/					4.19				

Net interest rate spread  $(FTE)^{(c)}$ 

Interest-bearing liabilities to interest-earning assets

**69.70** 67.48

- (a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
- (b) The FTE adjustments included in the above table were \$4 and \$7 for the three months ended **September 30, 2018** and 2017, respectively.
- (c) Net interest income (FTE), net interest margin (FTE) and net interest rate spread (FTE) are non-GAAP measures. For further information, refer to the Non-GAAP Financial Measures section of MD&A.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 7: Condensed Average Balance Sheets and Analysis of Net Interest Income on an FTE Basis

F 41									Attributio	n of Ch	ange in
For the nine months ended	Senter	nber 30, 201	18		Sentem	ber 30, 201	7		Net Inte	rest Inco	ome(a)
months chaca	Septen	•	Average		Septem		Average		Tet Inte	iest ince	JIIIC.
	Average	Revenue/	_		Average	Revenue/	_				
(\$ in millions)	Balance	Cost	Rate		Balance	Cost	Rate	,	Volume	Yield/R	ate Total
Assets:											
Interest-earning											
assets:											
Loans and leases: <sup>(b)</sup>											
Commercial and											
industrial loans	\$ 42,249	1,321	4.18%	\$	41,619	1,123	3.61%	\$	17	181	198
Commercial											
mortgage loans	6,591	217	4.40		6,873	189	3.68		(8)	36	28
Commercial											
construction											
loans	4,762	175	4.90		4,277	128	4.01		17	30	47
Commercial											
leases	3,850	81	2.82		4,008	81	2.71		(3)	3	-
T o t a l											
commercial		4 = 0.4					2.70		•	2.70	2=2
loans and leases	57,452	1,794	4.17		56,777	1,521	3.58		23	250	273
Residential	46486	422	2.50		16011	400	2.52				10
mortgage loans	16,176		3.58		16,011	423	3.53		4	6	10
Home equity	6,695	242	4.83		7,389	232	4.19		(23)	33	10
Automobile	0.000	221	2.20		0.496	204	2.00		(11)	20	17
loans Credit card	9,000		3.29 12.16		9,486	204 188	2.88		(11)	28	17
	2,248	205	12.10		2,121	188	11.84		12	3	17
Other consumer loans	1,792	91	6.79		902	45	6.70		45	1	46
Total consumer	1,792	71	0.79		902	43	0.70		43	1	40
loans	35,911	1,192	4.44		35,909	1,092	4.06		27	73	100
Total loans and	33,711	1,172	7,-7-7		33,707	1,002	4.00		21	75	100
	\$ 93,363	2,986	4.28%	\$	92,686	2,613	3.77%	\$	50	323	373
Securities:	φ	2,500	1120 70	Ψ	72,000	2,013	3.1170	Ψ	50	323	313
Taxable	33,272	797	3.20		32,067	738	3.08		28	31	59
Exempt from					,	,					
income taxes $^{(b)}$	75	2	3.28		63	2	5.38		1	(1)	_
Other short-term										. ,	
investments	1,466	17	1.58		1,367	10	0.97		-	7	7

T o t a 1												
interest-earning				•								
assets	\$	128,176	3,802	3.97%	\$	126,183	3,363	3.56%	\$	79	360	439
Cash and due												
from banks		2,182				2,202						
Other assets		12,394				13,343						
Allowance for												
loan and lease												
losses		(1,136)				(1,233)						
Total assets	\$	141,616			\$	140,495						
Liabilities and Equity:												
Interest-bearing												
liabilities:												
Interest checking												
deposits	\$	28,938	165	0.76%	\$	26,176	73	0.38%	\$	9	83	92
Savings deposits	•	13,463	9	0.09		14,081	6	0.06	·	(1)	4	3
Money market		-,				,						
deposits		21,517	110	0.68		20,301	53	0.35		3	54	57
Foreign office						,						
deposits		393	1	0.28		409	1	0.17		_	_	_
Other time												
deposits		4,018	41	1.36		3,764	35	1.23		2	4	6
T o t a 1		-,		_,_,		2,1.01						
interest-bearing												
core deposits		68,329	326	0.64		64,731	168	0.35		13	145	158
Certificates		00,022	0_0	0.01		0.,701	100	0.00		- 10	1.0	100
\$100,000 and												
over		2,346	28	1.58		2,609	27	1.36		(3)	4	1
Other deposits		385	5	1.76		330	2	1.03		1	2	3
Federal funds		202		11.70		220		1.05		•		
purchased		1,258	17	1.80		542	4	0.94		8	5	13
Other short-term		1,200	_,	1,00		0.2	•	0.,		· ·		10
borrowings		1,959	25	1.70		3,441	24	0.92		(13)	14	1
Long-term debt		14,598	330	3.02		13,528	277	2.75		24	29	53
T o t a 1		1 1,000		2.02		15,526	211	2.75				
interest-bearing												
liabilities	\$	88,875	731	1.10%	\$	85,181	502	0.79%	\$	30	199	229
D e m a n d	Ψ	00,070		2020 /0	Ψ.	00,101		01,77,0	Ψ	20		
deposits		32,992				34,949						
Other liabilities		3,541				3,717						
Total liabilities	\$	125,408			\$	123,847						
Total equity	\$	16,208			\$	16,648						
Total liabilities	ŕ	-,=00			т	,						
and equity	\$	141,616			\$	140,495						
Net interest	*	,			+	, . , . , . ,						
income (FTE) $^{(c)}$			\$ 3,071				\$ 2,861		\$	49	161	210
Net interest			,				,		7	.,		_10
margin (FTE) $^{(c)}$				3.20%				3.03%				
Net interest rate				2.20 /0				2.32 /0				
spread (FTE) <sup>(c)</sup>				2.87				2.77				
r ()												

# Interest-bearing liabilities to interest-earning assets

**69.34** 67.51

- (a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
- (b) The FTE adjustments included in the above table were \$12 and \$19 for the nine months ended **September 30, 2018** and 2017, respectively.
- (c) Net interest income (FTE), net interest margin (FTE) and net interest rate spread (FTE) are non-GAAP measures. For further information, refer to the Non-GAAP Financial Measures section of MD&A.

# Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan and lease portfolio that is based on factors previously discussed in the Critical Accounting Policies section of the Bancorp's Annual Report on Form 10-K for the year ended December 31, 2017. The provision is recorded to bring the ALLL to a level deemed appropriate by the Bancorp to cover losses inherent in the portfolio. Actual credit losses on loans and leases are charged against the ALLL. The amount of loans and leases actually removed from the Condensed Consolidated Balance Sheets is referred to as a charge-off. Net charge-offs include current period charge-offs less recoveries on previously charged-off loans and leases.

The provision for loan and lease losses was \$86 million and \$142 million for the three and nine months ended September 30, 2018, respectively, compared to \$67 million and \$193 million during the same periods in the prior year. The increase in provision expense for the three months ended September 30, 2018 was primarily due to an increase in outstanding commercial loan balances and an increase in consumer reserve rates for certain products. The decrease in provision expense for the nine months ended September 30, 2018 was primarily due to a decrease in the level of commercial criticized assets combined with overall improved credit quality.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The ALLL decreased \$105 million from December 31, 2017 to \$1.1 billion at September 30, 2018. At September 30, 2018, the ALLL as a percent of portfolio loans and leases decreased to 1.17% compared to 1.30% at December 31, 2017.

Refer to the Credit Risk Management subsection of the Risk Management section of MD&A as well as Note 6 of the Notes to Condensed Consolidated Financial Statements for more detailed information on the provision for loan and lease losses, including an analysis of loan and lease portfolio composition, nonperforming assets, net charge-offs and other factors considered by the Bancorp in assessing the credit quality of the loan and lease portfolio and the ALLL.

#### Noninterest Income

Noninterest income decreased \$998 million and \$433 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year.

The following table presents the components of noninterest income:

**TABLE 8: Components of Noninterest Income** 

	Fo		ee months endember 30,	ded For the nine months ended September 30,				
(\$ in millions)		2018	2017	% Change	2018	2017	% Change	
Service charges on deposits	\$	139	138	1 \$	414	415	-	
Wealth and asset management revenue		114	102	12	335	313	7	
Corporate banking revenue		100	101	(1)	308	276	12	
Card and processing revenue		82	79	4	245	232	6	
Mortgage banking net revenue		49	63	(22)	158	170	(7)	
Other noninterest income		86	1,076	(92)	<b>794</b>	1,237	(36)	
Securities (losses) gains, net		<b>(6)</b>	-	NM	(21)	1	NM	
Securities (losses) gains, net	-							
non-qualifying hedges on MSRs		(1)	2	NM	(18)	4	NM	
Total noninterest income	\$	563	1,561	(64) \$	2,215	2,648	(16)	

Wealth and asset management revenue

Wealth and asset management revenue increased \$12 million and \$22 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year was primarily due to increases of \$6 million and \$13 million, respectively, in private client service fees and increases of \$4 million and \$7 million, respectively, in brokerage fees. These increases were driven by an increase in assets under management as a result of strong market performance and increased asset production. The Bancorp s trust and registered investment advisory businesses had approximately \$376 billion and \$348 billion in total assets under care at September 30, 2018 and 2017,

respectively, and managed \$38 billion and \$36 billion in assets for individuals, corporations and not-for-profit organizations at September 30, 2018 and 2017, respectively.

# Corporate banking revenue

Corporate banking revenue decreased \$1 million for the three months ended September 30, 2018 and increased \$32 million for the nine months ended September 30, 2018 compared to the same periods in the prior year. The decrease for the three months ended September 30, 2018 compared to the same period in the prior year was primarily driven by decreases in institutional sales and letter of credit fees of \$4 million and \$1 million, respectively. These decreases were partially offset by an increase in foreign exchange fees of \$4 million. The increase for the nine months ended September 30, 2018 compared to the same period in the prior year was primarily driven by increases in lease remarketing fees, foreign exchange fees and contract revenue from commercial customer derivatives of \$26 million, \$9 million and \$8 million, respectively. The increase in lease remarketing fees for the nine months ended September 30, 2018 included the impact of a \$31 million impairment charge related to certain operating lease assets that was recognized during the first quarter of 2017. These benefits were partially offset by decreases of \$6 million in both business lending fees and letter of credit fees.

# Card and processing revenue

Card and processing revenue increased \$3 million and \$13 million for the three and nine months ended September 30, 2018 compared to the same periods in the prior year. The increases for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year were primarily driven by increases in the number of actively used cards and customer spend volume.

# Mortgage banking net revenue

Mortgage banking net revenue decreased \$14 million and \$12 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table presents the components of mortgage banking net revenue:

TABLE 9: Components of Mortgage Banking Net Revenue

	For the three months ended the nine months ended				
		Septemb	er 30,	Septemb	er 30,
(\$ in millions)		2018	2017	2018	2017
Origination fees and gains on loan sales	\$	25	40	77	106
Net mortgage servicing revenue:					
Gross mortgage servicing fees		56	56	162	152
Net valuation adjustments on MSRs and free-standing derivatives	s				
purchased to economically hedge MSRs		(32)	(33)	(81)	(88)
Net mortgage servicing revenue		24	23	81	64
Total mortgage banking net revenue	\$	49	63	158	170

Origination fees and gains on loan sales decreased \$15 million and \$29 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by a decrease in originations and lower margins due to the interest rate environment. Residential mortgage loan originations decreased to \$1.9 billion and \$5.5 billion during the three and nine months ended September 30, 2018, respectively, compared to \$2.1 billion and \$6.3 billion during the same periods in the prior year.

Net mortgage servicing revenue increased \$1 million and \$17 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increases for the three and nine months ended September 30, 2018 compared to the same periods in the prior year included decreases in net negative valuation adjustments of \$1 million and \$7 million, respectively. The increase for the nine months ended September 30, 2018 also included an increase in gross mortgage servicing fees of \$10 million. Refer to Table 10 for the components of net valuation adjustments on the MSR portfolio and the impact of the non-qualifying hedging strategy:

**TABLE 10: Components of Net Valuation Adjustments on MSRs** 

	For the three months ended the nine months ended				
		September 30, September 3			er 30,
(\$ in millions)		2018	2017	2018	2017
Changes in fair value and settlement of free-standing derivatives					
purchased to economically hedge the MSR portfolio	\$	(24)	1	(89)	16
Changes in fair value:					
Due to changes in inputs or assumptions		25	(2)	103	(15)
Other changes in fair value		(33)	(32)	(95)	(89)
Net valuation adjustments on MSR and free-standing derivatives	;				
purchased to economically hedge MSRs	\$	(32)	(33)	(81)	(88)

Mortgage rates increased during both the three and nine months ended September 30, 2018 which caused modeled prepayment speeds to slow. The fair value of the MSR increased \$25 million and \$103 million, respectively, due to changes to inputs to the valuation model including prepayment speeds and OAS spread assumptions and decreased \$33 million and \$95 million, respectively, due to the passage of time, including the impact of regularly scheduled repayments, paydowns and payoffs for the three and nine months ended September 30, 2018.

Mortgage rates decreased during both the three and nine months ended September 30, 2017 which caused modeled prepayments speeds to increase, which led to fair value adjustments on servicing rights. The fair value of the MSR decreased \$2 million and \$15 million, respectively, due to changes to inputs to the valuation model including prepayment speeds and OAS spread assumptions and decreased \$32 million and \$89 million, respectively, due to the passage of time, including the impact of regularly scheduled repayments, paydowns and payoffs for the three and nine months ended September 30, 2017.

Further detail on the valuation of MSRs can be found in Note 11 of the Notes to Condensed Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the valuation of the MSR portfolio. Refer to Note 12 of the Notes to Condensed Consolidated Financial Statements for more information on the free-standing derivatives used to economically hedge the MSR portfolio.

In addition to the derivative positions used to economically hedge the MSR portfolio, the Bancorp acquires various securities as a component of its non-qualifying hedging strategy. The Bancorp recognized net losses of \$1 million and \$18 million during the three and nine months ended September 30, 2018, respectively, and net gains of \$2 million and \$4 million during the three and nine months ended September 30, 2017, respectively, recorded in securities (losses) gains, net - non-qualifying hedges on MSRs in the Bancorp s Condensed Consolidated Statements of Income.

The Bancorp s total residential mortgage loans serviced at September 30, 2018 and 2017 were \$80.1 billion and \$77.1 billion, respectively, with \$64.0 billion and \$60.8 billion, respectively, of residential mortgage loans serviced for others.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Other noninterest income

The following table presents the components of other noninterest income:

**TABLE 11: Components of Other Noninterest Income** 

	For the three months ended for the nine months ended				
	Se	ptember 30,	September 30,		
(\$ in millions)	2018	2017	2018	2017	
Gain related to Vantiv, Inc. s acquisition of Worldpay Group plc	.\$ -	-	414	-	
Gain on sale of Worldpay, Inc. shares	-	1,037	205	1,037	
Operating lease income	20	23	65	73	
Private equity investment income	26	2	61	29	
BOLI income	15	13	41	38	
Cardholder fees	14	14	41	41	
Consumer loan and lease fees	6	6	17	17	
Insurance income	5	2	16	5	
Banking center income	5	5	16	15	
Net gains (losses) on loan sales	3	-	2	(2)	
Equity method income from interest in Worldpay Holding, LLC	2	13	1	37	
Loss on swap associated with the sale of Visa, Inc. Class B					
Shares	<b>(17)</b>	(47)	(66)	(69)	
Net (losses) gains on disposition and impairment of bank					
premises and equipment	4	(1)	(37)	(3)	
Other, net	3	9	18	19	
Total other noninterest income	\$ 86	1,076	794	1,237	

Other noninterest income decreased \$990 million during the three months ended September 30, 2018 compared to the same period in the prior year primarily due to the gain on sale of Worldpay, Inc. shares recognized during the third quarter of 2017 and a reduction in equity method income from the Bancorp s interest in Worldpay Holding, LLC. These reductions were partially offset by a decrease in the loss on the swap associated with the sale of Visa, Inc. Class B Shares and an increase in private equity investment income.

The Bancorp recognized a \$1.0 billion gain on the sale of Worldpay, Inc. shares during the three months ended September 30, 2017. Equity method income from the Bancorp s interest in Worldpay Holding, LLC decreased \$11 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to a decrease in the Bancorp s ownership percentage in Worldpay Holding, LLC from approximately 8.6% as of September 30, 2017 to approximately 3.3% as of September 30, 2018 and the impact of a reduction in Worldpay Holding, LLC net income for the three months ended September 30, 2018 compared to the same period in the prior year. During the three months ended September 30, 2018, the Bancorp recognized negative valuation adjustments of \$17 million related to the Visa total return swap compared to negative valuation adjustments of \$47 million during the three months ended September 30, 2017. The decrease from the prior period was attributable to litigation

developments during the third quarter of 2017. For additional information on the valuation of the swap associated with the sale of Visa, Inc. Class B Shares, refer to Note 16, Note 17 and Note 22 of the Notes to Condensed Consolidated Financial Statements. Private equity investment income increased \$24 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to valuation adjustments on certain private equity investments.

Other noninterest income decreased \$443 million during the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to the gain on sale of Worldpay, Inc. shares recognized during the third quarter of 2017, a reduction in equity method income from the Bancorp s interest in Worldpay Holding, LLC and an increase in the net losses on disposition and impairment of bank premises and equipment. These reductions were partially offset by the gain related to Vantiv, Inc. s acquisition of Worldpay Group plc., the gain on sale of Worldpay, Inc. shares recognized during the second quarter of 2018 and increases in private equity investment income and in insurance income.

The Bancorp recognized a \$205 million gain on the sale of Worldpay, Inc. shares during the nine months ended September 30, 2018 compared to a \$1.0 billion gain on the sale of Worldpay, Inc. shares during the nine months ended September 30, 2017. The Bancorp also recognized a \$414 million gain related to Vantiv, Inc. s acquisition of Worldpay Group plc. during the nine months ended September 30, 2018. For more information, refer to Note 18 of the Notes to Condensed Consolidated Financial Statements. Equity method income from the Bancorp s interest in Worldpay Holding, LLC decreased \$36 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to the decrease in the Bancorp s ownership percentage in Worldpay Holding, LLC and the impact of Worldpay, Inc. s acquisition and integration costs on its earnings. Net losses on disposition and impairment of bank premises and equipment for the nine months ended September 30, 2018 included the impact of branch impairment charges of \$33 million. For more information, refer to Note 7 of the Notes to Condensed Consolidated Financial Statements. Private equity investment income increased \$32 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to valuation adjustments on certain private equity investments. Insurance income increased \$11 million for the nine months ended September 30, 2018 compared to the nine months ended September 30, 2018 are result of acquisitions in 2017.

#### Noninterest Expense

Noninterest expense increased \$33 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in personnel costs (salaries, wages and incentives plus employee benefits), technology and communications expense and other noninterest expense. Noninterest expense increased \$172 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in personnel costs, technology and communications expense and other noninterest expense.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table presents the components of noninterest expense:

**TABLE 12: Components of Noninterest Expense** 

	For the three months ended September 30,				F	For the nine months ended September 30,		
(\$ in millions)		2018	2017	% Chang	ge	2018	2017	% Change
Salaries, wages and incentives	\$	421	407	3	\$	1,339	1,215	10
Employee benefits		82	77	6		270	274	(1)
Net occupancy expense		70	74	(5)		219	221	(1)
Technology and communications		<b>71</b>	62	15		206	177	16
Equipment expense		31	30	3		92	88	5
Card and processing expense		31	32	(3)		91	95	(4)
Other noninterest expense		302	293	3		873	848	3
Total noninterest expense	\$	1,008	975	3	\$	3,090	2,918	6
Efficiency ratio on an FTE basis <sup>(a)</sup>		62.6%	38.4			58.5%	53.0	

<sup>(</sup>a) This is a non-GAAP measure. For further information, refer to the Non-GAAP Financial Measures section of MD&A.

Personnel costs increased \$19 million and \$120 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by an increase in base compensation, variable compensation, long-term incentive compensation and severance costs. The increase in base compensation was primarily due to personnel additions in information technology as well as an increase in the Bancorp s minimum wage as a result of benefits received from the TCJA. Full-time equivalent employees totaled 17,512 at September 30, 2018 compared to 17,797 at September 30, 2017.

Technology and communications expense increased \$9 million and \$29 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven primarily by increased investment in regulatory, compliance and growth initiatives.

The following table presents the components of other noninterest expense:

**TABLE 13: Components of Other Noninterest Expense** 

-	F	For the three months endedr the nine months end					
		Sept	ember 30,	September 30,			
(\$ in millions)		2018	2017	2018	2017		
Impairment on affordable housing investments	\$	39	41	134	119		
Marketing		43	37	105	86		
FDIC insurance and other taxes		33	33	99	98		
Loan and lease		29	26	84	72		

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Operating lease	19	20	59	67
Losses and adjustments	18	20	51	46
Professional service fees	15	17	45	61
Data processing	14	14	42	43
Travel	13	12	39	35
Postal and courier	8	10	26	33
Recruitment and education	8	9	24	26
Donations	3	4	19	10
Supplies	3	3	10	10
Insurance	4	3	10	9
Benefit from the reserve for unfunded commitments	<b>(2)</b>	(5)	(32)	(4)
Other, net	55	49	158	137
Total other noninterest expense	\$ 302	293	873	848

Other noninterest expense increased \$9 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to an increase in marketing expense. Marketing expense increased \$6 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to an increase in advertising volume related to the brand campaign and promotional offers during the three months ended September 30, 2018. Other noninterest expense for the three months ended September 30, 2018 included a \$2 million decrease in impairment on affordable housing investments as compared to the prior year period primarily due to a decrease in the number of investments, partially offset by the impact of the change in the federal statutory corporate tax rate pursuant to the TCJA.

Other noninterest expense increased \$25 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increases in marketing expense, the impairment on affordable housing investments, loan and lease expense and donations expense, partially offset by an increase in the benefit for the reserve for unfunded commitments and a decrease in professional service fees. Marketing expense increased \$19 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to promotional offers during the nine months ended September 30, 2018. Impairment on affordable housing investments increased \$15 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily driven by the change in the federal statutory corporate tax rate pursuant to the TCJA. Loan and lease expense increased \$12 million for the nine months ended September 30, 2018 compared to the same period in the prior year driven by an increase in loan servicing expenses on point-of-sale loans as a result of growth in point-of-sale originations.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Donations expense increased \$9 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to a contribution to the Fifth Third Foundation. The benefit from the reserve for unfunded commitments was \$32 million for the nine months ended September 30, 2018 compared to a benefit from the reserve for unfunded commitments of \$4 million for the same period in the prior year as a result of overall improved credit quality. Professional service fees decreased \$16 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to decreases in legal fees and consulting fees.

## Applicable Income Taxes

The following table presents the Bancorp s income before income taxes, applicable income tax expense and effective tax rate:

**TABLE 14: Applicable Income Taxes** 

	F	For the three months ended			nonths ended	
		Septen	nber 30,	September 30,		
(\$ in millions)		2018	2017	2018	2017	
Income before income taxes	\$	512	1,489	2,042	2,379	
Applicable income tax expense		<b>79</b>	475	321	694	
Effective tax rate		15.6%	31.9	15.7	29.2	

Applicable income tax expense for all periods includes the benefit from tax-exempt income, tax-advantaged investments, and tax credits, partially offset by the effect of certain nondeductible expenses. The tax credits are associated with the Low-Income Housing Tax Credit program established under Section 42 of the IRC, the New Markets Tax Credit program established under Section 45D of the IRC, the Rehabilitation Investment Tax Credit program established under Section 47 of the IRC, and the Qualified Zone Academy Bond program established under Section 1397E of the IRC.

The decreases in the effective tax rates for the three and nine months ended September 30, 2018 compared to the same periods in the prior year were primarily related to the reduction in the federal statutory corporate tax rate partially offset by changes to previously deductible items associated with the enactment of the TCJA.

For stock-based awards, U.S. GAAP requires that the tax consequences for the difference between the expense recognized for financial reporting and the Bancorp's actual tax deduction for the stock-based awards be recognized through income tax expense in the interim periods in which they occur. The Bancorp cannot predict its stock price or whether and when its employees will exercise stock-based awards in the future. Based on its stock price at September 30, 2018, the Bancorp estimates that it may be necessary to recognize \$12 million of additional income tax benefit over the next twelve months related to the settlement of stock-based awards primarily in the first half of 2019. However, the amount of income tax expense or benefit recognized upon settlement may vary significantly from expectations based on the Bancorp's stock price and the number of SARs exercised by employees.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

### **BALANCE SHEET ANALYSIS**

### Loans and Leases

The Bancorp classifies its commercial loans and leases based upon primary purpose and consumer loans based upon product or collateral. Table 15 summarizes end of period loans and leases, including loans and leases held for sale and Table 16 summarizes average total loans and leases, including loans and leases held for sale.

TABLE 15: Components of Total Loans and Leases (including loans and leases held for sale)

	September 30, 2018			December 31, 2017		
As of (\$ in millions)	C	arrying Value% o	of Total	Car	rying Valu€⁄	of Total
Commercial loans and leases:						
Commercial and industrial loans	\$	42,725	46	\$	41,170	45
Commercial mortgage loans		6,701	7		6,610	7
Commercial construction loans		4,892	5		4,553	5
Commercial leases		3,697	4		4,068	4
Total commercial loans and leases		58,015	62		56,401	61
Consumer loans:						
Residential mortgage loans		16,148	17		16,077	17
Home equity		6,485	7		7,014	8
Automobile loans		9,002	10		9,112	10
Credit card		2,325	2		2,299	2
Other consumer loans		2,131	2		1,559	2
Total consumer loans		36,091	38		36,061	39
Total loans and leases	\$	94,106	100	\$	92,462	100
Total portfolio loans and leases (excluding loans and leases						
held for sale)	\$	93,443		\$	91,970	

Loans and leases, including loans and leases held for sale, increased \$1.6 billion from December 31, 2017. The increase from December 31, 2017 was the result of a \$1.6 billion increase in commercial loans and leases as well as a \$30 million increase in consumer loans.

Commercial loans and leases increased from December 31, 2017 due to increases in commercial and industrial loans, commercial construction loans and commercial mortgage loans, partially offset by a decrease in commercial leases. Commercial and industrial loans increased \$1.6 billion, or 4%, from December 31, 2017 primarily as a result of an increase in new loan originations as well as a decrease in payoffs during the nine months ended September 30, 2018. Commercial construction loans increased \$339 million, or 7%, from December 31, 2017 primarily due to increases in draw levels on existing commitments as a result of seasonal trends. Commercial mortgage loans increased \$91 million, or 1%, from December 31, 2017 primarily due to an increase in new loan originations and continued success in permanent financing from the Bancorp s commercial construction loan portfolio. Commercial leases decreased \$371 million, or 9%, from December 31, 2017 primarily as a result of a planned reduction in indirect

non-relationship based lease originations.

Consumer loans increased from December 31, 2017 due to increases in other consumer loans, credit card and residential mortgage loans, partially offset by decreases in home equity and automobile loans. Other consumer loans increased \$572 million, or 37%, from December 31, 2017 primarily due to growth in point-of-sale loan originations. Residential mortgage loans increased \$71 million from December 31, 2017 primarily due to the continued retention of certain agency conforming ARMs and certain other fixed-rate loans originated during the nine months ended September 30, 2018. Credit card increased \$26 million, or 1%, from December 31, 2017 primarily due to an increase in balance active customers. Home equity decreased \$529 million, or 8%, from December 31, 2017 as payoffs exceeded new loan production. Automobile loans decreased \$110 million, or 1%, from December 31, 2017 as payoffs exceeded new loan production due to a strategic shift focusing on improving risk-adjusted returns.

TABLE 16: Components of Average Loans and Leases (including loans and leases held for sale)

		September 30, 2	2018	S	September 30	, 2017
For the three months ended (\$ in millions)	Ca	arrying Value %	of Total	Carrying Value% of Total		
Commercial loans and leases:						
Commercial and industrial loans	\$	42,614	46	\$	41,314	45
Commercial mortgage loans		6,664	7		6,814	7
Commercial construction loans		4,870	5		4,533	5
Commercial leases		3,746	4		4,079	4
Total commercial loans and leases		57,894	62		56,740	61
Consumer loans:						
Residential mortgage loans		16,226	17		16,206	18
Home equity		6,529	7		7,207	8
Automobile loans		8,969	10		9,267	10
Credit card		2,299	2		2,140	2
Other consumer loans		2,060	2		1,057	1
Total consumer loans		36,083	38		35,877	39
Total average loans and leases	\$	93,977	100	\$	92,617	100
Total average portfolio loans and leases (excluding loans						
and leases held for sale)	\$	93,192		\$	91,906	

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average loans and leases, including loans and leases held for sale, increased \$1.4 billion from September 30, 2017. The increase from September 30, 2017 was the result of a \$1.2 billion, or 2%, increase in average commercial loans and leases as well as a \$206 million, or 1%, increase in average consumer loans.

Average commercial loans and leases increased from September 30, 2017 due to increases in average commercial and industrial and average commercial construction loans, partially offset by decreases in average commercial mortgage loans and average commercial leases. Average commercial and industrial loans increased \$1.3 billion, or 3%, from September 30, 2017 primarily as a result of an increase in new loan originations as well as a decrease in payoffs. Average commercial construction loans increased \$337 million, or 7%, from September 30, 2017 primarily due to increases in draw levels on existing commitments. Average commercial leases decreased \$333 million, or 8%, from September 30, 2017 primarily as a result of a planned reduction in indirect non-relationship based lease originations. Average commercial mortgage loans decreased \$150 million, or 2%, from September 30, 2017 primarily due to an increase in paydowns and lower new loan origination activity in the fourth quarter of 2017 and the first quarter of 2018 driven by increased competition.

Average consumer loans increased from September 30, 2017 due to increases in average other consumer loans, credit card and residential mortgage loans, partially offset by decreases in average home equity and automobile loans. Average other consumer loans increased \$1.0 billion, or 95%, from September 30, 2017 primarily due to growth in point-of-sale loan originations. Average credit card increased \$159 million, or 7%, from September 30, 2017 primarily due to both an increase in balance active customers and an increase in card usage resulting in an increase in the average balance per active customer. Average residential mortgage loans increased \$20 million from September 30, 2017 primarily driven by the continued retention of certain agency conforming ARMs and certain other fixed-rate loans. Average home equity decreased \$678 million, or 9%, from September 30, 2017 as payoffs exceeded new loan production. Average automobile loans decreased \$298 million, or 3%, from September 30, 2017 as payoffs exceeded new loan production due to a strategic shift focusing on improving risk-adjusted returns.

### **Investment Securities**

The Bancorp uses investment securities as a means of managing interest rate risk, providing both collateral for pledging purposes and liquidity for satisfying regulatory requirements. Total investment securities were \$32.6 billion and \$32.7 billion at September 30, 2018 and December 31, 2017, respectively. The taxable investment securities portfolio had an effective duration of 5.2 years at September 30, 2018 compared to 4.7 years at December 31, 2017.

Debt securities are classified as available-for-sale when, in management s judgment, they may be sold in response to, or in anticipation of, changes in market conditions. Securities that management has the intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. Debt securities are classified as trading when bought and held principally for the purpose of selling them in the near term. At September 30, 2018, the Bancorp s investment portfolio consisted primarily of AAA-rated available-for-sale and other debt securities. The Bancorp held an immaterial amount in below investment grade available-for-sale and other debt securities at both September 30, 2018 and December 31, 2017. For both the three and nine months ended September 30, 2018 the Bancorp did not recognize OTTI on any of its available-for-sale debt and other securities. For the three and nine months ended September 30, 2017 the Bancorp recognized \$4 million and \$28 million, respectively, of OTTI on its

available-for-sale debt and other securities, included in securities (losses) gains, net, in the Condensed Consolidated Statements of Income.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table summarizes the end of period components of investment securities:

**TABLE 17: Components of Investment Securities** 

As of (\$ in millions)	S	eptember 30, 2018	December 31, 2017
Available-for-sale debt and other securities (amortized cost basis):		2010	2017
U.S. Treasury and federal agencies securities	\$	98	98
Obligations of states and political subdivisions securities	Ψ	2	43
Mortgage-backed securities:		_	10
Agency residential mortgage-backed securities <sup>(a)</sup>		16,447	15,281
Agency commercial mortgage-backed securities		10,405	10,113
Non-agency commercial mortgage-backed securities		3,169	3,247
Asset-backed securities and other debt securities		2,035	2,183
Other securities (b)		551	612
Total available-for-sale debt and other securities	\$	32,707	31,577
Held-to-maturity securities (amortized cost basis):	Ψ	22,707	31,377
Obligations of states and political subdivisions securities	\$	16	22
Asset-backed securities and other debt securities	Ψ	2	2
Total held-to-maturity securities	\$	18	24
Trading debt securities (fair value):	Ψ	10	27
U.S. Treasury and federal agencies securities	\$	20	12
Obligations of states and political subdivisions securities	Ψ	69	22
Agency residential mortgage-backed securities		63	395
Asset-backed securities and other debt securities		117	63
Total trading debt securities	\$	269	492
<u> </u>	\$ \$	500	439
Total equity securities	Ф	200	439

<sup>(</sup>a) Includes interest-only mortgage-backed securities of \$34 as of December 31, 2017 recorded at fair value with fair value changes recorded in securities (losses) gains, net in the Condensed Consolidated Statements of Income.

On an amortized cost basis, available-for-sale debt and other securities increased \$1.1 billion from December 31, 2017 primarily due to increases in agency residential mortgage-backed securities and agency commercial mortgage-backed securities, partially offset by a decrease in asset-backed securities and other debt securities.

On an amortized cost basis, available-for-sale debt and other securities were 25% of total interest-earning assets at both September 30, 2018 and December 31, 2017. The estimated weighted-average life of the debt securities in the available-for-sale debt and other securities portfolio was 6.8 years at September 30, 2018 compared to 6.5 years at December 31, 2017. In addition, at September 30, 2018, the debt securities in the available-for-sale debt and other securities portfolio had a weighted-average yield of 3.21%, compared to 3.18% at December 31, 2017.

<sup>(</sup>b) Other securities consist of FHLB, FRB and DTCC restricted stock holdings of \$184, \$365 and \$2, respectively, at September 30, 2018 and \$248, \$362, and \$2, respectively, at December 31, 2017, that are carried at cost.

Trading debt securities decreased \$223 million from December 31, 2017 primarily due to a decrease in agency residential mortgage-backed securities.

Information presented in Table 18 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed using amortized cost balances. Maturity and yield calculations for the total available-for-sale debt and other securities portfolio exclude other securities that have no stated yield or maturity. Total net unrealized losses on the available-for-sale debt and other securities portfolio were \$899 million at September 30, 2018 compared to net unrealized gains of \$174 million at December 31, 2017. The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity conditions. The fair value of investment securities generally decreases when interest rates increase or when credit spreads expand.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 18: Characteristics of Available-for-Sale Debt and Other Securities

As of Senter	mber 30, 2018 (\$ in	<b>C</b> 10	i sale Dest una o	ther securities	Weighted-AverageW	eighted-Average
millions)	110C1 30, 2016 (ψ 111		Amortized Cost	Fair Value	Life (in years)	Yield
	and federal agencies		7 HHORIZEG COSt	Tan value	Life (in years)	Tield
securities:	and rederar agencies					
Average life of	1 year or less	\$	_	_	0.2	3.04 %
_	5 years	4	98	95	4.3	2.12
Total	juma	\$	98	95	4.3	2.12 %
	of states and political					
subdivisions sec	_					
Average life of			-	-	0.3	5.90
Average life 1			-	-	2.4	5.90
	10 years		2	2	6.0	-
Total	·	\$	2	2	5.6	0.54 %
Agency reside	ntial mortgage-backed					
securities:						
Average life of	1 year or less		-	-	0.4	10.07
Average life 1	5 years		5,932	5,821	4.4	3.41
Average life 5	10 years		9,367	9,066	7.4	3.17
Average life gre	eater than 10 years		1,148	1,086	11.0	3.09
Total		\$	16,447	15,973	6.6	3.25 %
Agency commo	ercial mortgage-backed					
securities:						
Average life 1	5 years		2,219	2,142	3.5	2.92
Average life 5	10 years		6,024	5,855	7.5	3.10
Average life gre	eater than 10 years		2,162	2,049	11.7	3.09
Total		\$	10,405	10,046	7.5	3.06 %
_	cy commercial					
mortgage-backe						
Average life of	•		-	-	0.3	4.53
Average life 1	•		699	692	4.6	3.23
Average life 5	10 years		2,470	2,405	6.6	3.23
Total		\$	3,169	3,097	6.2	3.23 %
	ecurities and other debt					
securities:						
Average life of	· ·		36	35	0.4	2.59
Average life 1	5 years		1,104	1,105	3.7	3.87
Average life 5	10 years		698	705	6.7	3.62
	eater than 10 years		197	199	10.4	3.66
Total		\$	2,035	2,044	5.3	3.74 %
Other securities			551	551		

Total available-for-sale debt and other				
securities	\$ 32,707	31,808	6.8	3.21 %

(a) Taxable-equivalent yield adjustments included in the above table are 0.00%, 0.48%, 0.00% and 0.03% for securities with an average life of 1 year or less, 1-5 years, 5-10 years and in total, respectively.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## **Deposits**

The Bancorp s deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp continues to focus on core deposit growth in its retail and commercial franchises by improving customer satisfaction, building full relationships and offering competitive rates. Average core deposits represented 72% and 71% of the Bancorp s average asset funding base at September 30, 2018 and December 31, 2017, respectively.

The following table presents the end of period components of deposits:

**TABLE 19: Components of Deposits** 

	<b>September 30, 2018</b>			December 31, 2017		
As of (\$ in millions)	Balance	% of Total		Balance	% of Total	
Demand	\$ 31,803	31	\$	35,276	34	
Interest checking	30,288	29		27,703	27	
Savings	13,027	12		13,425	13	
Money market	21,977	21		20,097	19	
Foreign office	298	-		484	1	
Total transaction deposits	97,393	93		96,985	94	
Other time	4,249	4		3,775	4	
Total core deposits	101,642	97		100,760	98	
Certificates \$100,000 and over <sup>(a)</sup>	2,700	3		2,402	2	
Total deposits	\$ 104,342	100	\$	103,162	100	

<sup>(</sup>a) Includes \$1.5 billion and \$1.3 billion of institutional, retail and wholesale certificates \$250,000 and over at September 30, 2018 and December 31, 2017, respectively.

Core deposits increased \$882 million, or 1%, from December 31, 2017 driven by an increase of \$474 million in other time deposits and an increase of \$408 million in transaction deposits. Other time deposits increased from December 31, 2017 primarily due to promotional rate offers facilitated by the rising-rate environment. Transaction deposits increased from December 31, 2017 primarily due to increases in interest checking deposits and money market deposits, partially offset by a decrease in demand deposits. Interest checking deposits increased \$2.6 billion, or 9%, from December 31, 2017 driven primarily by balance migration from demand deposit accounts and higher balances per commercial customer account. Money market deposits increased \$1.9 billion, or 9%, from December 31, 2017 primarily as a result of promotional rate offers facilitated by the rising-rate environment, growth in the Fifth Third Preferred Banking program and direct mail marketing which drove consumer customer acquisition. Demand deposits decreased \$3.5 billion, or 10%, from December 31, 2017 primarily as a result of the aforementioned commercial customer balance migration into interest checking deposits and lower balances per commercial customer account due to commercial customer seasonality.

Certificates \$100,000 and over increased \$298 million from December 31, 2017 primarily due to an increase in retail brokered certificates of deposit since December 31, 2017.

The following table presents the components of average deposits for the three months ended:

**TABLE 20: Components of Average Deposits** 

	<b>September 30, 2018</b>			September 30, 2017		
(\$ in millions)	Balance	% of Total		Balance	% of Total	
Demand	\$ 32,333	31	\$	34,850	33	
Interest checking	29,681	28		25,765	25	
Savings	13,231	13		13,889	14	
Money market	21,753	21		20,028	20	
Foreign office	317	-		395	-	
Total transaction deposits	97,315	93		94,927	92	
Other time	4,177	4		3,722	4	
Total core deposits	101,492	<b>97</b>		98,649	96	
Certificates \$100,000 and over <sup>(a)</sup>	2,596	2		2,625	3	
Other deposits	578	1		560	1	
Total average deposits	\$ 104,666	100	\$	101,834	100	

<sup>(</sup>a) Includes \$1.4 billion and \$1.5 billion of average institutional, retail and wholesale certificates \$250,000 and over for the three months ended **September 30, 2018** and 2017, respectively.

On an average basis, core deposits increased \$2.8 billion, or 3%, from September 30, 2017 primarily due to an increase of \$2.4 billion in average transaction deposits and an increase of \$455 million in average other time deposits. Average other time deposits increased from September 30, 2017 primarily as a result of promotional offers facilitated by the rising-rate environment. The increase in average transaction deposits was driven by increases in average interest checking deposits and average money market deposits, partially offset by a decrease in average demand deposits. Average interest checking deposits increased \$3.9 billion, or 15%, from September 30, 2017, primarily due to balance migration from demand deposit accounts and an increase in average balances per commercial customer account. Average money market deposits increased \$1.7 billion, or 9%, from September 30, 2017 primarily as a result of promotional rate offers facilitated by the rising-rate environment, growth in the Fifth Third Preferred Banking program and direct mail marketing which drove consumer customer acquisition. Average demand deposits decreased \$2.5 billion, or 7%, from September 30, 2017 primarily due to commercial customer balance migration into interest checking deposits and a decrease in average balances per commercial customer account.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Contractual maturities

The contractual maturities of certificates \$100,000 and over as of September 30, 2018 are summarized in the following table:

TABLE 21: Contractual Maturities of Certificates \$100,000 and Over

(\$ in millions)	
Next 3 months	\$ 708
3-6 months	547
6-12 months	588
After 12 months	857
Total certificates \$100,000 and over	\$ 2,700

The contractual maturities of other time deposits and certificates \$100,000 and over as of September 30, 2018 are summarized in the following table:

# TABLE 22: Contractual Maturities of Other Time Deposits and Certificates \$100,000 and Over

(\$ in millions)	
Next 12 months	\$ 3,728
13-24 months	2,304
25-36 months	759
37-48 months	126
49-60 months	24
After 60 months	8
Total other time deposits and certificates \$100,000 and over	\$ 6,949
Borrowings	

The Bancorp accesses a variety of short-term and long-term funding sources. Borrowings with original maturities of one year or less are classified as short-term and include federal funds purchased and other short-term borrowings. As of September 30, 2018, average total borrowings as a percent of average interest-bearing liabilities were 19% compared to 21% at December 31, 2017.

The following table summarizes the end of period components of borrowings:

# **TABLE 23: Components of Borrowings**

As of (\$ in millions)	<b>September 30, 2018</b>	December 31, 2017
Federal funds purchased	\$ 2,316	174

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Other short-term borrowings	1,114	4,012
Long-term debt	14,460	14,904
Total borrowings	\$ 17,890	19,090

Total borrowings decreased \$1.2 billion, or 6%, from December 31, 2017 due to decreases in other short-term borrowings and long-term debt partially offset by an increase in federal funds purchased. Other short-term borrowings decreased \$2.9 billion from December 31, 2017 driven by a decrease in FHLB advances. The level of other short-term borrowings can fluctuate significantly from period to period depending on funding needs and which sources are used to satisfy those needs. For further information on the components of other short-term borrowings, refer to Note 13 of the Notes to Condensed Consolidated Financial Statements. Long-term debt decreased \$444 million from December 31, 2017 primarily driven by the maturity of \$1.9 billion of unsecured senior bank notes and \$500 million of unsecured subordinated debt, \$379 million of paydowns on long-term debt associated with automobile loan securitizations and \$117 million of fair value adjustments associated with interest rate swaps hedging long-term debt during the nine months ended September 30, 2018. These decreases were partially offset by the issuance of \$1.9 billion of unsecured fixed-rate senior notes and \$550 million of unsecured floating-rate senior notes since December 31, 2017. For additional information regarding long-term debt issuances, refer to Note 14 of the Notes to Condensed Consolidated Financial Statements. Federal funds purchased increased \$2.1 billion from December 31, 2017 due to a reallocation of other short-term borrowings.

The following table summarizes components of average borrowings for the three months ended:

**TABLE 24: Components of Average Borrowings** 

(\$ in millions)		Sept	tember 30, 2018	September 30, 2017	
Federal funds purchased		\$	1,987	675	
Other short-term borrowings			1,018	4,212	
Long-term debt			14,434	13,457	
Total average borrowings		\$	17,439	18,344	

Total average borrowings decreased \$905 million, or 5%, compared to September 30, 2017, due to decreases in average other short-term borrowings partially offset by increases in average federal funds purchased and average long-term debt. Average other short-term borrowings decreased \$3.2 billion compared to September 30, 2017, primarily driven by the decrease in FHLB advances. Average long-term debt increased \$977 million compared to September 30, 2017. The increase was primarily driven by the issuance of \$2.7 billion of unsecured fixed-rate senior bank notes and \$850 million of unsecured floating-rate senior bank notes since September 30, 2017 partially offset by the maturity of \$1.9 billion in unsecured senior bank notes since September 30, 2017 and \$500 million of unsecured subordinated debt during the second quarter of 2018. Average federal funds purchased increased \$1.3 billion due to a reallocation of other short-term borrowings. Information on the average rates paid on borrowings is discussed in the Net Interest Income subsection of the Statements of Income Analysis section of MD&A. In addition, refer to the Liquidity Risk Management subsection of the Risk Management section of MD&A for a discussion on the role of borrowings in the Bancorp s liquidity management.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

### **BUSINESS SEGMENT REVIEW**

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Wealth and Asset Management. Additional information on each business segment is included in Note 23 of the Notes to Condensed Consolidated Financial Statements. Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management s accounting practices and businesses change.

The Bancorp manages interest rate risk centrally at the corporate level. By employing an FTP methodology, the business segments are insulated from most benchmark interest rate volatility, enabling them to focus on serving customers through the origination of loans and acceptance of deposits. The FTP methodology assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on the estimated amount and timing of the cash flows for each transaction. Assigning the FTP rate based on matching the duration of cash flows allocates interest income and interest expense to each business segment so its resulting net interest income is insulated from future changes in benchmark interest rates. The Bancorp's FTP methodology also allocates the contribution to net interest income of the asset-generating and deposit-providing businesses on a duration-adjusted basis to better attribute the driver of the performance. As the asset and liability durations are not perfectly matched, the residual impact of the FTP methodology is captured in General Corporate and Other. The charge and credit rates are determined using the FTP rate curve, which is based on an estimate of Fifth Third's marginal borrowing cost in the wholesale funding markets. The FTP curve is constructed using the U.S. swap curve, brokered CD pricing and unsecured debt pricing.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and interest-bearing liabilities and by the review of behavioral assumptions, such as prepayment rates on interest-earning assets and the estimated durations for indeterminate-lived deposits. Key assumptions, including the credit rates provided for deposit accounts, are reviewed annually. Credit rates for deposit products and charge rates for loan products may be reset more frequently in response to changes in market conditions. The credit rates for several deposit products were reset January 1, 2018 to reflect the current market rates and updated market assumptions. These rates were generally higher than those in place during 2017, thus net interest income for deposit-providing business segments was positively impacted during 2018. FTP charge rates on assets were affected by the prevailing level of interest rates and by the duration and repricing characteristics of the portfolio. As overall market rates increased, the FTP charge increased for asset-generating business segments during 2018.

The Bancorp s methodology for allocating provision for loan and lease losses expense to the business segments includes charges or benefits associated with changes in criticized commercial loan levels in addition to actual net charge-offs experienced by the loans and lease owned by each business segment. Provision for loan and lease losses expense attributable to loan and lease growth and changes in ALLL factors is captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and funding operations by accessing the capital markets as a collective unit.

The results of operations and financial position for the three and nine months ended September 30, 2017 were adjusted to reflect changes in internal expense allocation methodologies.

The following table summarizes net income (loss) by business segment:

TABLE 25: Net Income (Loss) by Business Segment

	F		e months ended mber 30,	For the nine months en September 30,	
(\$ in millions)		2018	2017	2018	2017
Income Statement Data					
Commercial Banking	\$	298	244	843	698
Branch Banking		207	124	490	338
Consumer Lending		-	12	(13)	11
Wealth and Asset Management		25	19	70	52
General Corporate and Other		<b>(97)</b>	615	331	586
Net income	\$	433	1,014	1,721	1,685

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Commercial Banking

Commercial Banking offers credit intermediation, cash management and financial services to large and middle-market businesses and government and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include global cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance.

The following table contains selected financial data for the Commercial Banking segment:

**TABLE 26: Commercial Banking** 

G .	For the three months ended September 30,		For the nine m Septemb	
(\$ in millions)	2018	2017	2018	2017
Income Statement Data				
Net interest income (FTE) <sup>(a)</sup>	\$ 431	429	1,285	1,280
(Benefit from) provision for loan and lease losses	(11)	(3)	(41)	25
Noninterest income:				
Corporate banking revenue	100	100	304	272
Service charges on deposits	68	71	207	217
Other noninterest income	67	45	170	156
Noninterest expense:				
Personnel costs	79	71	250	225
Other noninterest expense	266	270	839	806
Income before income taxes (FTE)	332	307	918	869
Applicable income tax expense $^{(a)(b)}$	34	63	75	171
Net income	\$ 298	244	843	698
Average Balance Sheet Data				
Commercial loans and leases, including held for sale	\$ 54,685	53,722	54,305	53,708
Demand deposits	16,198	19,292	16,967	19,466
Interest checking deposits	12,511	8,680	11,303	8,912
Savings and money market deposits	3,691	4,972	4,263	5,615
Other time deposits and certificates \$100,000 and over	268	903	401	931
Foreign office deposits	316	391	392	391

<sup>(</sup>a) Includes FTE adjustments of \$4 and \$7 for the three months ended September 30, 2018 and 2017, respectively, and \$12 and \$19 for the nine months ended September 30, 2018 and 2017, respectively.

<sup>(</sup>b) Applicable income tax expense for all periods includes the tax benefit from tax-exempt income, tax-advantaged investments and tax credits, partially offset by the effect of certain nondeductible expenses. Refer to the Applicable Income Taxes subsection of the Statements of Income Analysis section of MD&A for additional information.

Net income was \$298 million for the three months ended September 30, 2018 compared to net income of \$244 million for the three months ended September 30, 2017. Net income was \$843 million for the nine months ended September 30, 2018 compared to net income of \$698 million for the nine months ended September 30, 2017. The increase for both periods was driven by decreases in the provision for loan and lease losses and increases in noninterest income and net interest income on an FTE basis partially offset by increases in noninterest expense.

Net interest income on an FTE basis increased \$2 million and \$5 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily driven by increases in yields on average commercial loans and leases and increases in FTP credits on interest checking deposits. These increases were partially offset by increases in FTP charge rates on loans and leases and increases in the rates paid on core deposits.

Provision for loan and lease losses decreased \$8 million and \$66 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The decrease for the three months ended September 30, 2018 compared to the same period in the prior year was primarily driven by a decrease in net charge-offs. The decrease for the nine months ended September 30, 2018 compared to the same period in the prior year was primarily driven by a decrease in criticized asset levels partially offset by an increase in net charge-offs. Net charge-offs as a percent of average portfolio loans and leases decreased to 12 bps and increased to 20 bps for the three and nine months ended September 30, 2018, respectively, compared to 19 bps for both periods in the prior year.

Noninterest income increased \$19 million and \$36 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for both the three and nine months ended September 30, 2018 was driven by an increase in other noninterest income partially offset by a decrease in service charges on deposits. Additionally, the increase for the nine months ended September 30, 2018 included the impact of an increase in corporate banking revenue. Other noninterest income increased \$22 million and \$14 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to an increase in private equity investment income. Service charges on deposits decreased \$3 million and \$10 million for three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. Corporate banking revenue increased \$32 million for the nine months ended September 30, 2018 compared to the same period in the prior year driven by increases in lease remarketing fees, foreign exchange fees, institutional sales revenue and contract revenue from commercial customer derivatives partially offset by decreases in business lending fees and letter of credit fees. The increase in lease remarketing fees for the nine months ended September 30, 2018 included the impact of a \$31 million impairment charge related to certain operating lease assets that was recognized during the first quarter of 2017.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Noninterest expense increased \$4 million and \$58 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for the three months ended September 30, 2018 was due to an increase in personnel costs partially offset by a decrease in other noninterest expense. Personnel costs increased \$8 million for the three months ended September 30, 2018 compared to the same period in the prior year due to increased base compensation. Other noninterest expense decreased \$4 million for the three months ended September 30, 2018 compared to the same period in the prior year primarily due to decreases in consulting expense, impairment on affordable housing investments and OREO expense partially offset by increases in corporate overhead allocations. The increase for the nine months ended September 30, 2018 was a result of increases in both other noninterest expense and personnel costs. Other noninterest expense increased \$33 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increase in consulting expense. Personnel costs increased \$25 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to increased base compensation and incentive compensation.

Average commercial loans and leases increased \$963 million and \$597 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in average commercial and industrial loans and average commercial construction loans partially offset by decreases in average commercial leases and average commercial mortgage loans. Average commercial and industrial loans increased \$1.1 billion and \$522 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year as a result of an increase in new loan originations as well as a decrease in payoffs. Average commercial construction loans increased \$310 million and \$474 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in draw levels on existing commitments. Average commercial leases decreased \$335 million and \$159 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily as a result of a planned reduction in indirect non-relationship based lease originations. Average commercial mortgage loans decreased \$146 million and \$240 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year due to an increase in paydowns and lower new loan origination activity driven by increased competition.

Average core deposits decreased \$620 million and \$1.5 billion for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The decreases for the three and nine months ended September 30, 2018 were driven by decreases in average demand deposits of \$3.1 billion and \$2.5 billion, respectively, and average savings and money market deposits of \$1.3 billion and \$1.4 billion, respectively, compared to the same periods in the prior year primarily due to lower average balances per account. These decreases were partially offset by increases in average interest checking deposits of \$3.8 billion and \$2.4 billion for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to balance migration from demand deposit accounts and increases in average balances per account.

## **Branch Banking**

Branch Banking provides a full range of deposit and loan products to individuals and small businesses through 1,152 full-service banking centers. Branch Banking offers depository and loan products, such as checking and savings

accounts, home equity loans and lines of credit, credit cards and loans for automobiles and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table contains selected financial data for the Branch Banking segment:

**TABLE 27: Branch Banking** 

<b>-</b>	F	or the three	months ended	For the nine months ended		
	-		iber 30,	September 30,		
(\$ in millions)		2018	2017	2018	2017	
Income Statement Data						
Net interest income	\$	525	453	1,490	1,320	
Provision for loan and lease losses		34	35	124	115	
Noninterest income:						
Service charges on deposits		71	67	205	196	
Card and processing revenue		67	64	199	185	
Wealth and asset management revenue		38	35	113	106	
Other noninterest income		28	25	41	76	
Noninterest expense:						
Personnel costs		131	126	404	387	
Net occupancy and equipment expense		56	56	168	172	
Card and processing expense		30	31	89	93	
Other noninterest expense		216	206	642	595	
Income before income taxes		262	190	621	521	
Applicable income tax expense		55	66	131	183	
Net income	\$	207	124	490	338	
Average Balance Sheet Data						
Consumer loans	\$	13,069	12,905	12,992	13,013	
Commercial loans		1,972	1,915	1,919	1,928	
Demand deposits		14,403	13,875	14,310	13,839	
Interest checking deposits		10,065	10,228	10,232	10,231	
Savings and money market deposits		29,786	27,671	29,260	27,539	
Other time deposits and certificates \$100,000 and over		5,443	4,903	5,238	4,962	

Net income was \$207 million for the three months ended September 30, 2018 compared to net income of \$124 million for the three months ended September 30, 2017. Net income was \$490 million for the nine months ended September 30, 2018 compared to \$338 million for the nine months ended September 30, 2017. The increase for both periods was driven by increases in net interest income partially offset by increases in noninterest expense.

Net interest income increased \$72 million and \$170 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase in net interest income for both periods was primarily due to increases in FTP credit rates on core deposits as well as increases in interest income on other consumer loans driven by higher average balances. These benefits were partially offset by increases in FTP charge rates on loans and leases and increases in the rates paid on savings and money market deposits. Additionally, for the nine months ended September 30, 2018, the increase in net interest income was partially offset by the impact of a

\$12 million benefit in the first quarter of 2017 related to a revised estimate of refunds to be offered to certain bankcard customers.

Provision for loan and lease losses decreased \$1 million and increased \$9 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for the nine months ended September 30, 2018 was primarily due to increases in net charge-offs on other consumer loans and credit card. Net charge-offs as a percent of average portfolio loans and leases increased to 99 bps and 111 bps for the three and nine months ended September 30, 2018, respectively, compared to 96 bps and 103 bps for the three and nine months ended September 30, 2017, respectively.

Noninterest income increased \$13 million and decreased \$5 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for the three months ended September 30, 2018 compared to the same period in the prior year was primarily due to increases in service charges on deposits, card and processing revenue, wealth and asset management revenue and other noninterest income of \$4 million, \$3 million, \$3 million and \$3 million, respectively. The decrease for the nine months ended September 30, 2018 compared to the same period in the prior year was primarily due to a decrease in other noninterest income partially offset by increases in card and processing revenue, service charges on deposits and wealth and asset management revenue. Other noninterest income decreased \$35 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to the impact of impairment on bank premises and equipment. Card and processing revenue increased \$14 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily driven by increases in the number of actively used cards and customer spend volume. Service charges on deposits increased \$9 million for the nine months ended September 30, 2018 compared to the same period in the prior year. Wealth and asset management revenue increased \$7 million for the nine months ended September 30, 2018 compared to the same period in the prior year. Wealth and asset management revenue increased \$7 million for the nine months ended September 30, 2018 compared to the same period in the prior year. Wealth and asset management revenue increased \$7 million for the nine months ended September 30, 2018 compared to the same period in the prior year.

Noninterest expense increased \$14 million and \$56 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in other noninterest expense and personnel costs. Other noninterest expense increased \$10 million and \$47 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in corporate overhead allocations and loan and lease expense. Personnel costs increased \$5 million and \$17 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to higher base compensation.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average consumer loans increased \$164 million and decreased \$21 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The change for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year was impacted by increases in average other consumer loans of \$1.1 billion and \$993 million, respectively, primarily due to growth in point-of-sale loan originations and decreases in both average home equity loans of \$536 million and \$542 million, respectively, and average residential mortgage loans of \$305 million and \$314 million, respectively, as payoffs exceeded new loan production.

Average core deposits increased \$2.9 billion and \$2.4 billion for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for both periods was primarily driven by growth in average savings and money market deposits of \$2.1 billion and \$1.7 billion and growth in average demand deposits of \$528 million and \$471 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in average balances per customer account and the acquisition of new customers.

## Consumer Lending

Consumer Lending includes the Bancorp s residential mortgage, home equity, automobile and other indirect lending activities. Lending activities include the origination, retention and servicing of residential mortgage and home equity loans or lines of credit, sales and securitizations of those loans, pools of loans or lines of credit and all associated hedging activities. Indirect lending activities include extending loans to consumers through correspondent lenders and automobile dealers.

The following table contains selected financial data for the Consumer Lending segment:

**TABLE 28: Consumer Lending** 

	For the three months ended For the nine months ended					
		Septemb	er 30,	September 30,		
(\$ in millions)		2018	2017	2018	2017	
Income Statement Data						
Net interest income	\$	60	59	178	179	
Provision for loan and lease losses		10	8	30	30	
Noninterest income:						
Mortgage banking net revenue		48	61	153	164	
Other noninterest income		2	7	<b>(7</b> )	18	
Noninterest expense:						
Personnel costs		46	46	148	142	
Other noninterest expense		54	55	162	171	
(Loss) income before income taxes		-	18	(16)	18	
Applicable income tax (benefit) expense		-	6	(3)	7	

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Net (loss) income	\$ -	12	(13)	11
Average Balance Sheet Data				
Residential mortgage loans, including held for sale	\$ 11,896	11,672	11,805	11,422
Home equity	237	285	249	299
Automobile loans	8,668	8,826	8,669	8,995

Consumer Lending reported an immaterial amount of net income for the three months ended September 30, 2018 compared to net income of \$12 million for the three months ended September 30, 2017. Consumer Lending incurred a net loss of \$13 million for the nine months ended September 30, 2018 compared to net income of \$11 million for the nine months ended September 30, 2017. The decrease for both periods was driven by decreases in noninterest income partially offset by decreases in the noninterest expense.

Provision for loan and lease losses increased \$2 million and was flat for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. Net charge-offs as a percent of average portfolio loans and leases were 20 bps for both the three and nine months ended September 30, 2018 compared to 15 bps and 20 bps for the same periods in the prior year, respectively.

Noninterest income decreased \$18 million and \$36 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year due to decreases in both mortgage banking net revenue and other noninterest income. Mortgage banking net revenue decreased \$13 million and \$11 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to decreases in origination fees and gains on loan sales partially offset by increases in net mortgage servicing revenue. Refer to the Noninterest Income subsection of the Statements of Income Analysis section of the MD&A for additional information on the fluctuations in mortgage banking net revenue. Other noninterest income decreased \$5 million and \$25 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in losses on securities related to non-qualifying hedges on MSRs resulting from increased interest rates.

Noninterest expense decreased \$1 million and \$3 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in prior year. Other noninterest expense decreased \$9 million for the nine months ended September 30, 2018 compared to the same period in prior year primarily due to decreases in operational losses and loan and lease expense. Personnel costs increased \$6 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily due to an increase in base compensation.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average consumer loans increased \$18 million and \$7 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. Average residential mortgage loans increased \$224 million and \$383 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily driven by the continued retention of certain agency conforming ARMs and certain other fixed-rate loans. Average automobile loans decreased \$158 million and \$326 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year as payoffs exceeded new loan production due to a strategic shift focusing on improving risk-adjusted returns.

# Wealth and Asset Management

Wealth and Asset Management provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Wealth and Asset Management is made up of five main businesses: FTS; ClearArc Capital, Inc.; Fifth Third Insurance Agency, Inc.; Fifth Third Private Bank; and Fifth Third Institutional Services. FTS offers full service retail brokerage services to individual clients and broker-dealer services to the institutional marketplace. ClearArc Capital, Inc. provides asset management services. Fifth Third Insurance Agency, Inc. assists clients with their financial and risk management needs. Fifth Third Private Bank offers holistic strategies to affluent clients in wealth planning, investing, insurance and wealth protection. Fifth Third Institutional Services provides advisory services for institutional clients including states and municipalities.

The following table contains selected financial data for the Wealth and Asset Management segment:

**TABLE 29: Wealth and Asset Management** 

	F	or the three r Septem	months ended ber 30,	For the nine months end September 30,	
(\$ in millions)		2018	2017	2018	2017
Income Statement Data					
Net interest income	\$	46	38	134	114
Provision for (benefit from) loan and lease losses		3	(1)	8	2
Noninterest income:					
Wealth and asset management revenue		110	99	324	304
Other noninterest income		5	2	20	8
Noninterest expense:					
Personnel costs		50	42	154	136
Other noninterest expense		76	69	227	209
Income before income taxes		32	29	89	79
Applicable income tax expense		7	10	19	27
Net income	\$	25	19	70	52
Average Balance Sheet Data					
Loans and leases, including held for sale	\$	3,449	3,265	3,410	3,257
Core deposits		9,029	8,543	9,266	8,721

Net income was \$25 million for the three months ended September 30, 2018 compared to net income of \$19 million for the three months ended September 30, 2017. Net income was \$70 million for the nine months ended September 30, 2018 compared to \$52 million for the nine months ended September 30, 2017. The increases for both periods were driven primarily by increases in noninterest income and net interest income partially offset by increases in noninterest expense and provision for loan and lease losses.

Net interest income increased \$8 million and \$20 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in FTP credit rates on interest checking deposits and savings and money market deposits as well as increases in yields on average loans and leases. These positive impacts were partially offset by increases in the rates paid on interest checking deposits as well as an increase in FTP charge rates on loans and leases.

Provision for loan and lease losses increased \$4 million and \$6 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by an increase in net charge-offs partially offset by the impact of the benefit of lower criticized assets.

Noninterest income increased \$14 million and \$32 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by increases in wealth and asset management revenue and other noninterest income. Wealth and asset management revenue increased \$11 million and \$20 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in private client service fees and brokerage fees driven by an increase in assets under management as a result of strong market performance and increased asset production. Other noninterest income increased \$3 million and \$12 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year due to increases in insurance income as a result of acquisitions in 2017.

Noninterest expense increased \$15 million and \$36 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year as a result of increases in personnel costs and other noninterest expense. Personnel costs increased \$8 million and \$18 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by increases in base compensation and incentive compensation driven by the aforementioned acquisitions in 2017. Other noninterest expense increased \$7 million and \$18 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily driven by increases in corporate overhead allocations.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average loans and leases increased \$184 million and \$153 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by increases in average commercial and industrial loans and average residential mortgage loans due to increases in new loan origination activity. These increases were partially offset by a decline in average home equity balances.

Average core deposits increased \$486 million and \$545 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year primarily due to increases in average interest checking deposits and average savings and money market deposits.

# General Corporate and Other

General Corporate and Other includes the unallocated portion of the investment securities portfolio, securities gains and losses, certain non-core deposit funding, unassigned equity, unallocated provision for loan and lease losses expense or a benefit from the reduction of the ALLL, the payment of preferred stock dividends and certain support activities and other items not attributed to the business segments.

Net interest income decreased \$13 million for the three months ended September 30, 2018 compared to the same period in the prior year driven by increases in FTP credit rates on deposits allocated to the business segments and increases in interest expense on long-term debt and federal funds purchased as well as the impact of interest rate contracts hedging commercial and industrial loans. The decrease for the three months ended September 30, 2018 was partially offset by an increase in the benefit related to the FTP charges on loans and leases as well as an increase in interest income on taxable securities. Net interest income increased \$16 million for the nine months ended September 30, 2018 compared to the same period in the prior year primarily driven by an increase in the benefit related to the FTP charges on loans and leases as well as an increase in interest income on taxable securities. The increase for the nine months ended September 30, 2018 was partially offset by increases in FTP credit rates on deposits allocated to the business segments, the impact of interest rate contracts hedging commercial and industrial loans as well as an increase in interest expense on long-term debt and federal funds purchased.

The provision for loan and lease losses increased \$22 million and was flat for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for the three months ended September 30, 2018 compared to the same period in the prior year was primarily due to a decrease in the allocation of provision expense to the business segments driven by a decrease in commercial criticized assets.

Noninterest income decreased \$1 billion and \$455 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year driven by the recognition of a \$1.0 billion gain on the sale of Worldpay, Inc. shares during the third quarter of 2017. The decrease for nine months ended September 30, 2018 was partially offset by the recognition of a \$205 million gain on the sale of Worldpay, Inc. shares during the second quarter of 2018 and a \$414 million gain related to Vantiv, Inc. s acquisition of Worldpay Group plc. during the first quarter of 2018. Both periods were impacted by negative valuation adjustments related to the Visa total return swap which were \$17 million and \$66 million for the three and nine months ended September 30, 2018, respectively, compared with \$47 million and \$69 million for the same periods in the prior year. Additionally, equity method earnings from the Bancorp s interest in Worldpay Holding, LLC decreased \$11 million and \$36 million compared to

the three and nine months ended September 30, 2017, respectively, primarily due to a decrease in the Bancorp s ownership percentage in Worldpay Holding, LLC and the impact of Worldpay, Inc. s acquisition and integration costs on its earnings.

Noninterest expense increased \$4 million and \$30 million for the three and nine months ended September 30, 2018, respectively, compared to the same periods in the prior year. The increase for both periods was primarily due to increases in technology and communications expense and personnel costs partially offset by increases in corporate overhead allocations from General Corporate and Other to the other business segments. Additionally, the nine months ended September 30, 2018 included an increase of \$10 million in donations expense compared to the same period in the prior year as a result of a contribution to the Fifth Third Foundation in the second quarter of 2018 partially offset by an increased benefit from the reserve for unfunded commitments for the same period.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## RISK MANAGEMENT OVERVIEW

Risk management is critical for effectively serving customers—financial needs while protecting the Bancorp and achieving strategic goals. It is also essential to reducing the volatility of earnings and safeguarding our brand and reputation. Further, risk management is integral to the Bancorp—s strategic and capital planning processes. It is essential that the Bancorp—s business strategies consistently align to its overall risk appetite and capital considerations. Maintaining risks within the Bancorp—s risk appetite requires that risks are understood by all employees across the enterprise, and appropriate risk mitigants and controls are in place to limit risk to within the risk appetite. To achieve this, the Bancorp implements a framework for managing risk that encompasses business as usual activities and the utilization of a risk process for identifying, assessing, managing, monitoring and reporting risks.

Fifth Third uses a structure consisting of three lines of defense in order to clarify the roles and responsibilities for effective risk management.

The risk taking functions within the lines of business comprise the first line of defense. The first line of defense originates risk through normal business as usual activities; therefore, it is essential that they monitor, assess and manage the risks being taken, implement controls necessary to mitigate those risks and take responsibility for managing their business within the Bancorp s risk appetite.

Control functions, such as the Risk Management organization, are the second line of defense and are responsible for providing challenge, oversight and governance of activities performed by the first line.

The Audit division is the third line of defense and provides an independent assessment of the Bancorp s internal control structure and related systems and processes. The Credit Risk Review division provides an independent assessment of credit risk, which includes evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits, the accuracy of risk grades assigned to commercial credit exposure, nonaccrual status, specific reserves and monitoring for charge-offs.

Fifth Third s core values and culture provide a foundation for supporting sound risk management practices by setting expectations for appropriate conduct and accountability across the organization.

All employees are expected to conduct themselves in alignment with Fifth Third s core values and Code of Business Conduct & Ethics, which may be found on <a href="https://www.53.com">www.53.com</a>, while carrying out their responsibilities. Fifth Third s Corporate Responsibility and Reputation Committee provides oversight of business conduct policies, programs and strategies and monitors reporting of potential misconduct, trends or themes across the enterprise. Prudent risk management is a responsibility that is expected from all employees across the first, second and third lines of defense and is a foundational element of Fifth Third s culture.

Below are the Bancorp s core principles of risk management that are used to ensure the Bancorp is operating in a safe and sound manner:

Understand the risks taken as a necessary part of business; however, the Bancorp ensures risks taken are in alignment with its strategy and risk appetite.

Provide transparency and escalate risks and issues as necessary.

Ensure Fifth Third s products and services are designed, delivered and maintained to provide value and benefit to its customers and to Fifth Third, and that potential opportunities remain aligned to the core customer base.

Avoid risks that cannot be understood, managed and monitored.

Act with integrity in all activities.

Focus on providing operational excellence by providing reliable, accurate and efficient services to meet customer s needs.

Maintain a strong financial position to ensure that the Bancorp meets its strategic objectives through all economic cycles and is able to access the capital markets at all times, even under stressed conditions.

Protect the Bancorp s reputation by thoroughly understanding the consequences of business strategies, products and processes.

Conduct business in compliance with all applicable laws, rules and regulations and in alignment with internal policies and procedures.

Fifth Third s success is dependent on effective risk management and understanding and controlling the risks taken in order to deliver sustainable returns for employees and shareholders. The Bancorp s goal is to ensure that aggregate risks do not exceed its risk capacity, and that risks taken are supportive of the Bancorp s portfolio diversification and profitability objectives.

Fifth Third s Risk Management Framework states its risk appetite and the linkage to strategic and capital planning, defines and sets the tolerance for each of the eight risk types, explains the process used to manage risk across the enterprise and sets forth its risk governance structure.

The Board of Directors (the Board ) and executive management define the risk appetite, which is considered in the development of business strategies, and forms the basis for enterprise risk management. The Bancorp s risk appetite is set annually in alignment with the strategic, capital and financial plans, and is reviewed by the Board on an annual basis.

The Risk Management Process provides a consistent and integrated approach for managing risks and ensuring appropriate risk mitigants and controls are in place, and risks and issues are appropriately escalated. Five components are utilized for effective risk management; identifying, assessing, managing, monitoring and reporting risks.

The Board and executive management have identified eight risk types for monitoring the overall risk of the Bancorp; Credit Risk, Market Risk, Liquidity Risk, Operational Risk, Regulatory Compliance Risk, Legal Risk, Reputation Risk and Strategic Risk, and have also qualitatively established a risk tolerance, which is defined as the maximum amount of risk the Bancorp is willing to take for each of the eight risk types. These risk types are assessed on an ongoing basis and reported to the board each quarter, or more frequently, if necessary. In addition, each business and operational function (first line of defense) is accountable for proactively identifying and managing risk using its risk management process. Risk tolerances and risk limits are also established, where appropriate, in order to ensure that businesses and operational functions across the enterprise are able to monitor and manage risks at a more granular level, while ensuring that aggregate risks across the enterprise do not exceed the overall risk appetite.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The Bancorp s risk governance structure includes management committees operating under delegation from, and providing information directly or indirectly to, the Board. The Bancorp Board delegates certain responsibilities to Board sub-committees, including the RCC as outlined in each respective Committee Charter, which may be found on <a href="https://www.53.com">www.53.com</a>. The ERMC, which reports to the RCC, comprises senior management from across the Bancorp and reviews and approves risk management frameworks and policies, oversees the management of all risk types to ensure that aggregated risks remain within the Bancorp s risk appetite and fosters a risk culture to ensure appropriate escalation and transparency of risks.

## **CREDIT RISK MANAGEMENT**

The objective of the Bancorp's credit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from the failure of a borrower or counterparty to honor its financial or contractual obligations to the Bancorp. The Bancorp s credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices which are described below. These practices include the use of intentional risk-based limits for single name exposures and counterparty selection criteria designed to reduce or eliminate exposure to borrowers who have higher than average default risk and defined weaknesses in financial performance. The Bancorp carefully designed and monitors underwriting, documentation and collection standards. The Bancorp's credit risk management strategy also emphasizes diversification on a geographic, industry and customer level as well as ongoing portfolio monitoring and timely management reviews of large credit exposures and credits experiencing deterioration of credit quality. Credit officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Underwriting activities are centrally managed, and ERM manages the policy and the authority delegation process directly. The Credit Risk Review function provides independent and objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off, nonaccrual and reserve analysis process. The Bancorp s credit review process and overall assessment of the adequacy of the allowance for credit losses is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate allowance for credit losses and take any necessary charge-offs. The Bancorp defines potential problem loans and leases as those rated substandard that do not meet the definition of a nonaccrual loan or a restructured loan. Refer to Note 6 of the Notes to Condensed Consolidated Financial Statements for further information on the Bancorp's credit grade categories, which are derived from standard regulatory rating definitions. In addition, stress testing is performed on various commercial and consumer portfolios using the CCAR model and for certain portfolios, such as real estate and leveraged lending, the stress testing is performed by Credit department personnel at the individual loan level during credit underwriting.

The following tables provide a summary of potential problem portfolio loans and leases:

Unpaid
Carrying Principal
As of September 30, 2018 (\$ in millions)
Value Balance Exposure

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Commercial and industrial loans	\$ 558	558	801
Commercial mortgage loans	111	112	111
Commercial leases	60	60	60
Total potential problem portfolio loans and leases	\$ 729	730	972

TABLE 31: Potential Problem Portfolio Loans and Leases

		Unpaid	
	Carrying	Principal	
As of December 31, 2017 (\$ in millions)	Value	Balance	Exposure
Commercial and industrial loans	\$ 911	912	1,370
Commercial mortgage loans	138	138	138
Commercial leases	70	70	70
Total potential problem portfolio loans and leases	\$ 1.119	1,120	1,578

In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for allowance for credit loss analysis purposes encompasses ten categories. The Bancorp also maintains a dual risk rating system for credit approval and pricing, portfolio monitoring and capital allocation that includes a through-the-cycle rating philosophy for assessing a borrower s creditworthiness. A through-the-cycle rating philosophy uses a grading scale that assigns ratings based on average default rates through an entire business cycle for borrowers with similar financial performance. The dual risk rating system includes thirteen probabilities of default grade categories and an additional eleven grade categories for estimating losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-category risk rating system. The Bancorp has completed significant validation and testing of the dual risk rating system as a commercial credit risk management tool. The Bancorp is assessing the necessary modifications to the dual risk rating system outputs to develop a U.S. GAAP compliant ALLL model and will evaluate the use of modified dual risk ratings for purposes of determining the Bancorp s ALLL as part of the Bancorp s adoption of ASU 2016-13 Measurement of Credit Losses on Financial *Instruments*, which will be effective for the Bancorp on January 1, 2020. Scoring systems, various analytical tools and portfolio performance monitoring are used to assess the credit risk in the Bancorp s homogenous consumer and small business loan portfolios.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Overview

Inflationary expectations by market professionals continue to have an increased focus on wages, interest rates, input costs, tariffs, trade negotiations and foreign exchange. During September 2018, the FOMC enacted an additional 25 bp increase in the target rate for Federal Funds. The Federal Reserve median forecast for change in 2018 real GDP was again raised this quarter to 3.1%. The Federal Reserve, in their minutes, continues to be concerned that tariffs could hurt the current economic recovery but are waiting to see evidence of any damage. Also concerning is the recent slowdown in homebuilding. Interest rates are expected to rise one more time in 2018 and multiple times during 2019, with no major downturns expected until 2021.

The Bancorp maintains a focus on commercial real estate exposure. Market data and vacancies remain positive. Competition for term loans on stabilized or near-stabilized assets has become increasingly more aggressive in terms of pricing, recourse and repayment structures, as banks seek to diversify away from construction. Construction costs continue to escalate and will likely be exacerbated by the impact of tariffs. The Bancorp is also monitoring potential increased risks in the Retail sector as a result of changes in distribution models with increasing levels of online purchasing and recent weakness in certain specialty retailers. However, the Bancorp is seeing an interesting trend in brick and mortar retailers called clicks to bricks. Mixed use retail centers are continuing to be developed and successfully leased up. The Bancorp has been focused on tenants that have multi-channel distribution and/or provide entertainment such as restaurants, cosmetic stores, fitness, grocery and drug. The Bancorp is now seeing retailers that originated as exclusively online distributers shift to bricks and mortar locations.

During the third quarter of 2018, the southeastern United States experienced a major hurricane impacting the eastern portions of the states of North Carolina and South Carolina. The Bancorp has limited credit exposure in the coastal regions of both states, however assistance was provided to customers that were negatively impacted. There is no expectation of any material net charge-offs as a result of the hurricane.

# Commercial Portfolio

The Bancorp s credit risk management strategy seeks to minimize concentrations of risk through diversification. The Bancorp has commercial loan concentration limits based on industry, lines of business within the commercial segment, geography and credit product type. The risk within the commercial loan and lease portfolio is managed and monitored through an underwriting process utilizing detailed origination policies, continuous loan level reviews, monitoring of industry concentration and product type limits and continuous portfolio risk management reporting.

The Bancorp provides loans to a variety of customers ranging from large multi-national firms to middle market businesses, sole proprietors and high net worth individuals. The origination policies for commercial and industrial loans outline the risks and underwriting requirements for loans to businesses in various industries. Included in the policies are maturity and amortization terms, collateral and leverage requirements, cash flow coverage measures and hold limits. The Bancorp aligns credit and sales teams with specific industry expertise to better monitor and manage different industry segments of the portfolio.

The origination policies for commercial real estate outline the risks and underwriting requirements for owner and nonowner-occupied and construction lending. Included in the policies are maturity and amortization terms, maximum LTVs, minimum debt service coverage ratios, construction loan monitoring procedures, appraisal requirements, pre-leasing requirements (as applicable), sensitivity and pro forma analysis requirements and interest rate sensitivity. The Bancorp requires a valuation of real estate collateral, which may include third-party appraisals, be performed at the time of origination and renewal in accordance with regulatory requirements and on an as-needed basis when market conditions justify. Although the Bancorp does not back test these collateral value assumptions, the Bancorp maintains an appraisal review department to order and review third-party appraisals in accordance with regulatory requirements. Collateral values on criticized assets with relationships exceeding \$1 million are reviewed quarterly to assess the appropriateness of the value ascribed in the assessment of charge-offs and specific reserves.

The Bancorp assesses all real estate and non-real estate collateral securing a loan and considers all cross-collateralized loans in the calculation of the LTV ratio. The following tables provide detail on the most recent LTV ratios for commercial mortgage loans greater than \$1 million, excluding impaired commercial mortgage loans individually evaluated. The Bancorp does not typically aggregate the LTV ratios for commercial mortgage loans less than \$1 million.

TABLE 32: Commercial Mortgage Loans Outstanding by LTV, Loans Greater Than \$1 Million

As of September 30, 2018 (\$ in millions)	LT	$\Gamma V > 100\%$	LTV 80-100%	LTV < 80%
Commercial mortgage owner-occupied loans	\$	120	163	2,175
Commercial mortgage nonowner-occupied loans		10	63	2,354
Total	\$	130	226	4,529

TABLE 33: Commercial Mortgage Loans Outstanding by LTV, Loans Greater Than \$1 Million

As of December 31, 2017 (\$ in millions)	LT	V > 100%	LTV 80-100%	LTV < 80%				
Commercial mortgage owner-occupied loans	\$	79	110	2,222				
Commercial mortgage nonowner-occupied loans		14	169	2,208				
Total	\$	93	279	4 430				

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table provides detail on commercial loans and leases by industry classification (as defined by the North American Industry Classification System), by loan size and by state, illustrating the diversity and granularity of the Bancorp s commercial loans and leases as of:

TABLE 34: Commercial Loan and Lease Portfolio (excluding loans and leases held for sale)

TABLE 54. Commercial Ed		September 30, 2018 December 31, 2017					
(\$ in millions)	Outstandi	-	Nonaccrual	Outstanding	Exposure	Nonaccrual	
By Industry:		C I		ε	1		
Manufacturing	\$ 10,160	19,518	63	10,044	18,948	74	
Real estate	8,269	12,967	30	7,713	12,493	25	
Financial services and	·						
insurance	6,224	12,699	2	5,792	11,933	1	
Healthcare	4,484	6,286	30	4,712	6,486	35	
Business services	4,158	7,024	31	4,147	6,512	42	
Retail trade	3,446	7,250	3	3,617	7,950	3	
Accommodation and food	3,379	5,481	26	3,268	5,321	4	
Wholesale trade	3,285	5,585	15	3,017	5,363	6	
Communication and							
information	2,931	5,541	-	3,322	5,308	-	
Transportation and							
warehousing	2,824	4,800	22	3,012	4,621	29	
Construction	2,493	4,600	3	2,374	4,449	2	
Mining	2,253	3,938	40	1,454	3,001	56	
Entertainment and							
recreation	1,537	3,102	1	1,624	2,911	7	
Utilities	855	2,499	-	869	2,333	-	
Other services	814	1,045	10	714	1,017	16	
Public administration	485	692	-	370	474	-	
Agribusiness	254	425	2	304	478	2	
Individuals	64	103	-	27	57	-	
Other	-	-	-	15	15	4	
Total	\$ 57,915	103,555	278	56,395	99,670	306	
By Size:							
Less than \$200,000	1 9		5	1	1	5	
\$200,000 - \$1 million	2	2	7	3	2	8	
\$1 million - \$5 million	7	6	18	7	6	15	
\$5 million - \$10 million	6	5	13	6	5	10	
\$10 million - \$25 million	20	17	48	21	18	57	
Greater than \$25 million	64	69	9	62	68	5	
Total	100 9	<b>7</b> 0 100	100	100	100	100	

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By State:						
Ohio	14 %	14	6	14	15	7
Florida	8	8	17	8	8	6
Michigan	7	7	8	7	7	13
Illinois	6	6	7	7	6	9
Indiana	4	4	9	4	4	3
Georgia	4	5	9	4	5	2
North Carolina	3	3	1	3	3	1
Tennessee	3	3	-	3	3	8
Kentucky	3	3	1	3	3	1
Other	48	47	42	47	46	50
Total	100 %	100	100	100	100	100

The Bancorp s nonowner-occupied commercial real estate portfolios have been identified by the Bancorp as loans which it believes represent a higher level of risk compared to the rest of the Bancorp s commercial loan portfolio due to economic or market conditions within the Bancorp s key lending areas.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following tables provide an analysis of nonowner-occupied commercial real estate loans by state (excluding loans held for sale):

TABLE 35: Nonowner-Occupied Commercial Real Estate (excluding loans held for sale) $^{(a)}$ 

Net Charge-offs (Recoveries) for

As of September 30, 2018 (\$ in						G 4 1	20, 2010
millions)							er 30, 2018 Nine
				90 Days		Three	Months
						Months	
	O	utstanding	Exposure	Past Due N	onaccrual	Ended	Ended
By State:							
Ohio	\$	1,641	2,079	-	1	-	-
Florida		1,000	1,578	-	-	-	-
North Carolina		739	985	-	-	-	-
Illinois		677	920	-	-	-	-
Michigan		604	725	-	-	(1)	-
Indiana		528	822	-	-	-	-
All other states		2,849	4,664	-	2	-	1
Total	\$	8,038	11,773	-	3	(1)	1

<sup>(</sup>a) Included in commercial mortgage loans and commercial construction loans in the Loans and Leases subsection of the Balance Sheet Analysis section of MD&A.

TABLE 36: Nonowner-Occupied Commercial Real Estate (excluding loans held for sale) $^{(a)}$ 

Net Charge-offs for As of September 30, 2017 (\$ in millions) September 30, 2017 90 Days Nine Months Three Months Outstanding Exposure Past Due Nonaccrual Ended Ended By State: Ohio \$ 8 1,695 2,219 Florida 1,040 1,536 1 North Carolina 499 754 755 Illinois 1,042 Michigan 573 732 1 Indiana 973 611

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All other states	2,801	4,717	-	2	1	1
Total	\$ 7,974	11,973	-	6	1	9

<sup>(</sup>a) Included in commercial mortgage loans and commercial construction loans in the Loans and Leases subsection of the Balance Sheet Analysis section of MD&A.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

### Consumer Portfolio

Consumer credit risk management utilizes a framework that encompasses consistent processes for identifying, assessing, managing, monitoring and reporting credit risk. These processes are supported by a credit risk governance structure that includes Board oversight, policies, risk limits and risk committees.

The Bancorp s consumer portfolio is materially comprised of five categories of loans: residential mortgage loans, home equity, automobile loans, credit card and other consumer loans. The Bancorp has identified certain credit characteristics within these five categories of loans which it believes represent a higher level of risk compared to the rest of the consumer loan portfolio. The Bancorp does not update LTV ratios for the consumer portfolio subsequent to origination except as part of the charge-off process for real estate secured loans. Among consumer portfolios, legacy underwritten residential mortgage and brokered home equity portfolios exhibited the most stress during the past credit crisis. As of September 30, 2018, consumer real estate loans, consisting of residential mortgage loans and home equity loans, originated from 2005 through 2008 represent approximately 12% of the consumer real estate portfolio. These loans accounted for 51% of total consumer real estate secured losses for the nine months ended September 30, 2018. Current loss rates in the residential mortgage and home equity portfolios are below pre-crisis levels. In addition to the consumer real estate portfolio, credit risk management continues to closely monitor the automobile portfolio performance. The automobile market has exhibited industry-wide gradual loosening of credit standards such as lower FICOs, longer terms and higher LTVs. The Bancorp has adjusted credit standards focused on improving risk-adjusted returns while maintaining credit risk tolerance. The Bancorp actively manages the automobile portfolio through concentration limits, which mitigates credit risk through limiting the exposure to lower FICO scores, higher advance rates and extended term originations.

#### Residential mortgage portfolio

The Bancorp manages credit risk in the residential mortgage portfolio through underwriting guidelines that limit exposure to higher LTV ratios and lower FICO scores. Additionally, the portfolio is governed by concentration limits that ensure geographic, product and channel diversification. The Bancorp may also package and sell loans in the portfolio.

The Bancorp does not originate mortgage loans that permit customers to defer principal payments or make payments that are less than the accruing interest. The Bancorp originates both fixed-rate and ARM loans. Within the ARM portfolio, approximately \$659 million of ARM loans will have rate resets during the next twelve months. Of these resets, 99.5% are expected to experience an increase in rate, with an average increase of approximately one percent.

Certain residential mortgage products have contractual features that may increase credit exposure to the Bancorp in the event of a decline in housing values. These types of mortgage products offered by the Bancorp include loans with high LTV ratios, multiple loans on the same collateral that when combined result in a LTV greater than 80% and interest-only loans. The Bancorp has deemed residential mortgage loans with greater than 80% LTV ratios and no mortgage insurance as loans that represent a higher level of risk.

Portfolio residential mortgage loans from 2010 and later vintages represented 92% of the portfolio as of September 30, 2018 and had a weighted-average LTV of 73% and a weighted-average origination FICO of 760.

The following table provides an analysis of the residential mortgage portfolio loans outstanding by LTV at origination as of:

TABLE 37: Residential Mortgage Portfolio Loans by LTV at Origination

	 September	December 31, 2017		
				Weighted-
		Weighted-		
(\$ in millions)	Outstanding	Average LTV	Outstanding	Average LTV
LTV £ 80%	\$ 11,629	66.7 %	11,767	66.4%
LTV > 80%, with mortgage insurance <sup>(a)</sup>	1,999	95.1	1,890	94.8
LTV > 80%, no mortgage insurance	1,957	94.4	1,934	94.7
Total	\$ 15,585	<b>74.2</b> % \$	15,591	73.7%

<sup>(</sup>a) Includes loans with both borrower and lender paid mortgage insurance.

The following tables provide an analysis of the residential mortgage portfolio loans outstanding with a greater than 80% LTV ratio and no mortgage insurance:

TABLE 38: Residential Mortgage Portfolio Loans, LTV Greater than 80%, No Mortgage Insurance

As of September 30, 2018 (\$ in millions)			<b>Net</b> 90 Days	Charge-offs	for Septemb Three Month	oer 30, 2018 as Nine Months
	Out	tstanding	Past Due	Nonaccrual	Ended	Ended
By State:						
Ohio	\$	439	2	3	-	-
Illinois		395	-	2	-	-
Florida		286	1	2	-	-
Michigan		219	1	1	-	-
Indiana		145	1	-	-	-
North Carolina		91	-	1	-	-
Kentucky		80	-	-	-	-
All other states		302	2	1	-	1
Total	\$	1,957	7	10	-	1

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 39: Residential Mortgage Portfolio Loans, LTV Greater than 80%, No Mortgage Insurance

As of September 30, 2017 (\$ in millions)

in millions)				Net Ch	arge-offs for Septe	mber 30, 2017
			90 Days		Three Months	Nine Months
	Out	standing	Past Due	Nonaccrual	Ended	Ended
By State:						
Ohio	\$	443	4	3	-	1
Illinois		380	-	2	-	-
Florida		288	1	2	-	1
Michigan		228	1	1	-	-
Indiana		138	1	1	-	-
North Carolina		87	-	1	-	-
Kentucky		74	1	-	-	-
All other states		295	3	2	-	-
Total	\$	1,933	11	12	-	2
11 '4 (C.1)						

Home equity portfolio

The Bancorp s home equity portfolio is primarily comprised of home equity lines of credit. Beginning in the first quarter of 2013, the Bancorp s newly originated home equity lines of credit have a 10-year interest-only draw period followed by a 20-year amortization period. The home equity line of credit previously offered by the Bancorp was a revolving facility with a 20-year term, minimum payments of interest-only and a balloon payment of principal at maturity. Peak maturity years for the balloon home equity lines of credit are 2025 to 2028 and approximately 26% of the balances mature before 2025.

The ALLL provides coverage for probable and estimable losses in the home equity portfolio. The allowance attributable to the portion of the home equity portfolio that has not been restructured in a TDR is calculated on a pooled basis with senior lien and junior lien categories segmented in the determination of the probable credit losses in the home equity portfolio. The modeled loss factor for the home equity portfolio is based on the trailing twelve month historical loss rate for each category, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors to reflect risks associated with current conditions and trends. The prescriptive loss rate factors include adjustments for delinquency trends, LTV trends and refreshed FICO score trends. The qualitative factors include adjustments for changes in policies or procedures in underwriting, monitoring or collections, economic conditions, portfolio mix, lending and risk management personnel, results of internal audit and quality control reviews, collateral values and geographic concentrations. The Bancorp considers home price index trends when determining the collateral value qualitative factor.

The home equity portfolio is managed in two primary groups: loans outstanding with a combined LTV greater than 80% and those loans with a LTV of 80% or less based upon appraisals at origination. For additional information on these loans, refer to Table 41 and Table 42. Of the total \$6.5 billion of outstanding home equity loans:

89% reside within the Bancorp s Midwest footprint of Ohio, Michigan, Kentucky, Indiana and Illinois as of September 30, 2018;

37% are in senior lien positions and 63% are in junior lien positions at September 30, 2018;

81% of non-delinquent borrowers made at least one payment greater than the minimum payment during the three months ended September 30, 2018; and

The portfolio had an average refreshed FICO score of 745 at September 30, 2018.

The Bancorp actively manages lines of credit and makes adjustments in lending limits when it believes it is necessary based on FICO score deterioration and property devaluation. The Bancorp does not routinely obtain appraisals on performing loans to update LTV ratios after origination. However, the Bancorp monitors the local housing markets by reviewing various home price indices and incorporates the impact of the changing market conditions in its ongoing credit monitoring processes. For junior lien home equity loans which become 60 days or more past due, the Bancorp tracks the performance of the senior lien loans in which the Bancorp is the servicer and utilizes consumer credit bureau attributes to monitor the status of the senior lien loans that the Bancorp does not service. If the senior lien loan is found to be 120 days or more past due, the junior lien home equity loan is placed on nonaccrual status unless both loans are well-secured and in the process of collection. Additionally, if the junior lien home equity loan becomes 120 days or more past due and the senior lien loan is also 120 days or more past due, the junior lien home equity loan is assessed for charge-off. Refer to the Analysis of Nonperforming Assets subsection of the Risk Management section of MD&A for more information.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table provides an analysis of home equity portfolio loans outstanding disaggregated based upon refreshed FICO score as of:

TABLE 40: Home Equity Portfolio Loans Outstanding by Refreshed FICO Score September 30, 2018

December 31, 2017

(\$ in millions)	Outstanding % of Total				Outstanding	% of Total
Senior Liens:					Ī	
FICO £ 659	\$	230	4 %	\$	246	4 %
FICO 660-719		329	5		358	5
FICO <sup>3</sup> 720		1,809	28		1,976	28
Total senior liens		2,368	37		2,580	37
Junior Liens:						
FICO £ 659		488	7		541	8
FICO 660-719		<b>781</b>	12		853	12
FICO <sup>3</sup> 720		2,848	44		3,040	43
Total junior liens		4,117	63		4,434	63
Total	\$	6,485	100 %	\$	7,014	100 %

The Bancorp believes that home equity portfolio loans with a greater than 80% combined LTV ratio present a higher level of risk. The following table provides an analysis of the home equity portfolio loans outstanding in a senior and junior lien position by LTV at origination:

TABLE 41: Home Equity Portfolio Loans Outstanding by LTV at Origination

 September 30, 2018	December 31, 2017
Weighted-	Weighted-

(\$ in millions)	Outstanding	Average LTV	Outstanding	Average LTV
Senior Liens:			-	
LTV £ 80%	\$ 2,066	<b>54.6</b> %	\$ 2,266	54.9 %
LTV > 80%	302	88.9	314	88.9
Total senior liens	2,368	59.2	2,580	59.3
Junior Liens:				
LTV £ 80%	2,396	67.3	2,603	67.5
LTV > 80%	1,721	90.2	1,831	90.4
Total junior liens	4,117	78.1	4,434	78.3
Total	\$ 6,485	<b>70.9</b> %	\$ 7,014	70.9 %

The following tables provide an analysis of home equity portfolio loans by state with a combined LTV greater than 80%:

TABLE 42: Home Equity Portfolio Loans Outstanding with a LTV Greater than  $80\,\%$ 

# As of September 30, 2018 (\$ in millions)

# Net Charge-offs for September 30, 2018

I	/						· · I · · · · · · · · · · · · · · · · ·	
		90 Days				Three Months	Nine Months	
		Outstandin	Exposure P	ast Du <b>N</b> on	accrual	Ended	Ended	
By State:								
Ohio	\$	1,052	2,050	-	9	-	2	,
Michigan		311	511	-	5	-	1	
Illinois		207	331	-	4	1	2	,
Indiana		138	239	-	3	-	-	
Kentucky		123	233	-	2	-	-	
Florida		62	90	-	2	-	-	
All other states		130	196	-	3	-	-	
Total	\$	2,023	3,650	-	28	1	5	i

TABLE 43: Home Equity Portfolio Loans Outstanding with a LTV Greater than 80%

As of Septem	ber 30, 2017	(\$ in millions)	)
--------------	--------------	------------------	---

Net Charge-offs for September 30, 2017

	90 Days				Three Months	Nine Months	
	Outstanding	gExposure F	Past DuNe	onaccrual	Ended	Ended	
By State:		_					
Ohio	\$ 1,040	1,908	-	7	1	3	
Michigan	375	590	-	5	-	1	
Illinois	236	366	-	4	1	2	
Indiana	162	273	-	3	-	1	
Kentucky	149	266	-	2	-	1	
Florida	70	100	-	2	-	-	
All other states	154	225	-	3	-	-	
Total	\$ 2,186	3,728	_	26	2	8	

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Automobile portfolio

LTV > 100%

**Total** 

The Bancorp s automobile portfolio balances have declined since December 31, 2017 as payoffs exceeded new loan production due to a strategic shift focusing on improving risk-adjusted returns. Additionally, the concentration of lower FICO (£690) origination balances remained within targeted credit risk tolerance during the nine months ended September 30, 2018. All concentration and guideline changes are monitored monthly to ensure alignment with original credit performance and return projections.

The following table provides an analysis of automobile portfolio loans outstanding disaggregated based upon FICO score as of:

TABLE 44: Automobile Portfolio Loans Outstanding by FICO Score at Origination September 30, 2018

December 31, 2017

3,298

9.112

\$

112.4

93.5 %

(\$ in millions)	Outstanding	% of Total	Outstanding	% of Total
FICO £ 690	\$ 1,621	18 %	\$ 1,563	17 %
FICO > 690	7,381	82	7,549	83
Total	\$ 9,002	100 %	\$ 9,112	100 %

The automobile portfolio is characterized by direct and indirect lending products to consumers. As of September 30, 2018, 44% of the automobile loan portfolio is comprised of loans collateralized by new automobiles. It is a common industry practice to advance on automobile loans an amount in excess of the automobile value due to the inclusion of negative equity trade-in, maintenance/warranty products, taxes, title and other fees paid at closing. The Bancorp monitors its exposure to these higher risk loans.

The following table provides an analysis of automobile portfolio loans outstanding by LTV at origination as of:

TABLE 45: Automobile Portfolio Loans Outstanding by LTV at Origination

	September 30, 2018	December 31, 2017
		Weighted-
	Weighted-	_
(\$ in millions)	Outstanding Average LTV	Outstanding Average LTV
LTV £ 100%	\$ 5,613 82.3 %	\$ 5,814 82.1 %

3,389

9,002

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112.8

94.2 %

The following table provides an analysis of the Bancorp s automobile portfolio loans with a LTV at origination greater than 100%:

TABLE 46: Automobile Portfolio Loans Outstanding with a LTV Greater than 100%

As of (\$ in millions)

Net Charge-offs for the

	90 Days Past Due							
		and Three MoN						
	Outstanding	Accruing	Nonaccrual	Ended	Ended			
September 30, 2018	\$ 3,389	6	1	6	19			
September 30, 2017	3,287	5	1	5	17			
Credit card portfolio								

The credit card portfolio consists of predominately prime accounts with 97% of loan balances existing within the Bancorp s footprint as of both September 30, 2018 and December 31, 2017. At September 30, 2018 and December 31, 2017, 72% and 76%, respectively, of the outstanding balances were originated through branch-based relationships with the remainder coming from direct mail campaigns and online acquisitions.

The following table provides an analysis of credit card portfolio loans outstanding disaggregated based upon FICO score as of:

TABLE 47: Credit Card Portfolio Loans Outstanding by FICO Score at Origination

December 31, 2017

<b>September 30, 2018</b>									
(\$ in millions)		Outstanding	% of Total		Outstanding	% of Total			
FICO £ 659	\$	72	3 %	\$	61	3 %			
FICO 660-719		644	28		581	25			
FICO <sup>3</sup> 720		1,609	69		1,657	72			
Total	\$	2,325	100 %	\$	2,299	100 %			
Other consumer portfolio loans									

The other consumer portfolio loans are comprised of secured and unsecured loans originated through the Bancorp s branch network as well as point-of-sale loans originated in connection with third-party financial technology companies. Outstanding balances for other consumer loans increased approximately \$572 million, or 37%, from December 31, 2017 primarily due to an increase in originations in connection with third-party financial technology companies. Additionally, the Bancorp has approximately \$337 million in unfunded commitments associated with loans originated in connection with third-party financial technology companies as of September 30, 2018. Fifth Third closely monitors the credit performance of these point-of-sale loans which, for Fifth Third, is impacted by the credit loss protection coverage provided by the third-party financial technology companies.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table provides an analysis of other consumer portfolio loans outstanding by product type at origination as of:

TABLE 48: Other Consumer Portfolio Loans Outstanding by Product Type at Origination

September 30, 2018

December 31, 2017

(\$ in millions)	Outstanding	% of Total	Outstanding	% of Total
Unsecured	\$ 554	26 %	\$ 461	30 %
Other secured	492	23	482	31
Point-of-sale	1,085	51	616	39
Total	\$ 2,131	100 %	\$ 1,559	100 %

# Analysis of Nonperforming Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of the principal and/or interest is uncertain; restructured commercial and credit card loans which have not yet met the requirements to be classified as a performing asset; restructured consumer loans which are 90 days past due based on the restructured terms unless the loan is both well-secured and in the process of collection; and certain other assets, including OREO and other repossessed property. A summary of nonperforming assets is included in Table 49. For further information on the Bancorp s policies related to accounting for delinquent and nonperforming loans and leases, refer to the Nonaccrual Loans and Leases section of Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017.

Nonperforming assets were \$483 million at September 30, 2018 compared to \$495 million at December 31, 2017. At September 30, 2018, \$35 million of nonaccrual loans were held for sale, compared to \$6 million at December 31, 2017.

Nonperforming portfolio assets as a percent of portfolio loans and leases and OREO were 0.48% as of September 30, 2018 compared to 0.53% as of December 31, 2017. Nonaccrual loans and leases secured by real estate were 28% of nonaccrual loans and leases as of September 30, 2018 compared to 33% as of December 31, 2017.

Commercial portfolio nonaccrual loans and leases were \$278 million at September 30, 2018, a decrease of \$28 million from December 31, 2017. Consumer portfolio nonaccrual loans and leases were \$125 million at September 30, 2018, a decrease of \$6 million from December 31, 2017. Refer to Tables 50 and 51 for rollforwards of the portfolio nonaccrual loans and leases.

OREO and other repossessed property was \$45 million at September 30, 2018, compared to \$52 million at December 31, 2017. The Bancorp recognized \$2 million and \$3 million in losses on the transfer, sale or write-down of OREO properties for the three months ended September 30, 2018 and 2017, respectively, and \$6 million and \$8 million in losses on the transfer, sale or write-down of OREO properties for the nine months ended September 30,

2018 and 2017, respectively.

For the three and nine months ended September 30, 2018, approximately \$9 million and \$24 million, respectively, of interest income would have been recognized if the nonaccrual and renegotiated loans and leases on nonaccrual status had been current in accordance with their original terms. For the three and nine months ended September 30, 2017 approximately \$9 million and \$28 million, respectively, of interest income would have been recognized. Although these values help demonstrate the costs of carrying nonaccrual credits, the Bancorp does not expect to recover the full amount of interest as nonaccrual loans and leases are generally carried below their principal balance.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 49: Summary of Nonperforming Assets and Delinquent Loans

As of (\$ in millions)	Sep	otember 30, 20	<b>18</b> December 31, 2017
Nonaccrual portfolio loans and leases:			
Commercial and industrial loans	\$	69	144
Commercial mortgage loans		7	12
Commercial leases		22	-
Residential mortgage loans <sup>(a)</sup>		11	17
Home equity		58	56
Automobile loans		-	-
Other consumer loans		1	-
Nonaccrual portfolio restructured loans and leases:			
Commercial and industrial loans		171	132
Commercial mortgage loans		5	14
Commercial leases		4	4
Residential mortgage loans <sup>(a)</sup>		12	13
Home equity		16	18
Automobile loans		1	1
Credit card		26	26
Total nonaccrual portfolio loans and leases <sup>(b)</sup>		403	437
OREO and other repossessed property		45	52
Total nonperforming portfolio assets		448	489
Nonaccrual loans held for sale		18	5
Nonaccrual restructured loans held for sale		17	1
Total nonperforming assets		483	
	\$		495
Total portfolio loans 90 days past due and still accruing			
Commercial and industrial loans	\$	3	3
Commercial mortgage loans		1	-
Residential mortgage loans <sup>(a)</sup>		40	57
Automobile loans		11	10
Credit card		32	27
Total portfolio loans 90 days past due and still accruing	\$	87	97
Nonperforming portfolio assets as a percent of portfolio loans and			
leases and OREO		0.48%	0.53
ALLL as a percent of nonperforming portfolio assets		243	245

<sup>(</sup>a) Information for all periods presented excludes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the FHA or guaranteed by the VA. These advances were \$198 as of September 30, 2018 and \$290 as of December 31, 2017. The Bancorp recognized losses of \$1 and \$4 for both the three and nine months ended September 30, 2018 and 2017, respectively, due to claim denials and curtailments associated with these insured or guaranteed loans.

<sup>(</sup>b) Includes \$4 and \$3 of nonaccrual government insured commercial loans whose repayments are insured by the SBA at September 30, 2018 and December 31, 2017, respectively, of which \$2 and \$3 were restructured

nonaccrual government insured commercial loans at **September 30**, **2018** and December 31, 2017, respectively. The following tables provide a rollforward of portfolio nonaccrual loans and leases, by portfolio segment:

TABLE 50: Rollforward of Portfolio Nonaccrual Loans and Leases

	Residential								
For the nine months ended September 30,									
<b>2018</b> (\$ in millions)		Commercial	Mortgage	Consumer	Total				
Balance, beginning of period	\$	306	30	101	437				
Transfers to nonaccrual status		230	27	106	363				
Transfers to accrual status		(3)	(18)	(49)	<b>(70)</b>				
Transfers to held for sale		(25)	-	-	(25)				
Loan paydowns/payoffs		(135)	(6)	(24)	(165)				
Transfers to OREO		(2)	(8)	(5)	(15)				
Charge-offs		(125)	(2)	(27)	(154)				
Draws/other extensions of credit		32	-	-	32				
Balance, end of period	\$	278	23	102	403				

TABLE 51: Rollforward of Portfolio Nonaccrual Loans and Leases

		Residential		
For the nine months ended September 30, 2017				
(\$ in millions)	Commercial	Mortgage	Consumer	Total
Balance, beginning of period	\$ 523	34	103	660
Transfers to nonaccrual status	249	38	93	380
Transfers to accrual status	(59)	(21)	(38)	(118)
Transfers to held for sale	(20)	-	-	(20)
Loan paydowns/payoffs	(223)	(8)	(22)	(253)
Transfers to OREO	(2)	(9)	(5)	(16)
Charge-offs	(120)	(3)	(29)	(152)
Draws/other extensions of credit	25	-	-	25
Balance, end of period	\$ 373	31	102	506

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

### Troubled Debt Restructurings

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Typically, these modifications reduce the loan interest rate, extend the loan term, reduce the accrued interest or in limited circumstances, reduce the principal balance of the loan. These modifications are classified as TDRs.

At the time of modification, the Bancorp maintains certain consumer loan TDRs (including residential mortgage loans, home equity loans, and other consumer loans) on accrual status, provided there is reasonable assurance of repayment and performance according to the modified terms based upon a current, well-documented credit evaluation. Commercial loans modified as part of a TDR are maintained on accrual status provided there is a sustained payment history of six months or greater prior to the modification in accordance with the modified terms and all remaining contractual payments under the modified terms are reasonably assured of collection. TDRs of commercial loans and credit card loans that do not have a sustained payment history of six months or greater in accordance with the modified terms remain on nonaccrual status until a six-month payment history is sustained.

Consumer restructured loans on accrual status totaled \$987 million and \$927 million at September 30, 2018 and December 31, 2017, respectively. As of September 30, 2018, the percent of restructured residential mortgage loans, home equity loans and credit card loans that were past due 30 days or more from their modified terms were 24%, 12% and 38%, respectively.

The following tables summarize portfolio TDRs by loan type and delinquency status:

**TABLE 52: Accruing and Nonaccruing Portfolio TDRs** 

	Accruing							
			30-89 Days	90 Days or				
As of September 30, 2018 (\$ in millions)	C	urrent	Past Due	More Past Due	Nonaccruing	Total		
Commercial loans <sup>(b)</sup>	\$	80	-	-	180	260		
Residential mortgage loans <sup>(a)</sup>		578	49	118	12	757		
Home equity		208	12	-	16	236		
Automobile loans		5	-	-	1	6		
Credit card		14	3	-	26	43		
Total	\$	885	64	118	235	1,302		

<sup>(</sup>a) Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the FHA or guaranteed by the VA. As of **September 30, 2018**, these advances represented \$345 of current loans, \$39 of 30-89 days past due loans and \$99 of 90 days or more past due loans.

# **TABLE 53: Accruing and Nonaccruing Portfolio TDRs**

<sup>(</sup>b) Excludes restructured nonaccrual loans held for sale.

	Accruing						
			30-89 Days	90 Days or			
As of December 31, 2017 (\$ in millions)	(	Current	Past Due	More Past Due	Nonaccruing	Total	
Commercial loans <sup>(b)</sup>	\$	249	-	-	150	399	
Residential mortgage loans <sup>(a)</sup>		478	52	122	13	665	
Home equity		236	12	-	18	266	
Automobile loans		8	-	-	1	9	
Credit card		16	3	-	26	45	
Total	\$	987	67	122	208	1,384	

<sup>(</sup>a) Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the FHA or guaranteed by the VA. As of December 31, 2017, these advances represented \$282 of current loans, \$40 of 30-89 days past due loans and \$108 of 90 days or more past due loans.

# Analysis of Net Loan Charge-offs

Net charge-offs were 30 bps and 29 bps of average portfolio loans and leases for the three months ended September 30, 2018 and 2017, respectively, and were 36 bps and 32 bps of average portfolio loans and leases for the nine months ended September 30, 2018 and 2017, respectively. Table 54 provides a summary of credit loss experience and net charge-offs as a percent of average portfolio loans and leases outstanding by loan category.

The ratio of commercial loan and lease net charge-offs to average portfolio commercial loans and leases was 19 bps and 24 bps during the three and nine months ended September 30, 2018, respectively, compared to 21 bps and 22 bps during the three and nine months ended September 30, 2017, respectively.

The ratio of consumer loan net charge-offs to average portfolio consumer loans was 50 bps and 54 bps during the three and nine months ended September 30, 2018, respectively, compared to 43 bps and 48 bps for the three and nine months ended September 30, 2017, respectively. The increases for both the three and nine months ended September 30, 2018 were primarily due to increases in net charge-offs on other consumer loans of \$2 million and \$9 million, respectively, and increases in net charge-offs on credit card of \$1 million and \$8 million, respectively, as a result of growth in unsecured loans.

<sup>(</sup>b) Excludes restructured nonaccrual loans held for sale.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

**TABLE 54: Summary of Credit Loss Experience** 

	Fo	For the three months endedFor the nine months en September 30, September 30,			
(\$ in millions)		2018	2017	2018	2017
Losses charged-off:		2010	2017	2010	2017
Commercial and industrial loans	\$	(36)	(30)	(119)	(102)
Commercial mortgage loans	Ψ	(30)	(30)	(5)	(102) $(15)$
Commercial leases		_	(3)	-	(2)
Residential mortgage loans		(3)	(2)	(10)	(12)
Home equity		(6)	(6)	(17)	(24)
Automobile loans		(15)	(13)	(45)	(42)
Credit card		(33)	(23)	(91)	(71)
Other consumer loans <sup>(a)</sup>		(19)	(8)	(47)	(19)
Other consumer round		(1)	(0)	(17)	(1))
Total losses charged-off	\$	(112)	(85)	(334)	(287)
	*	()	(00)	(00.1)	(==1)
Recoveries of losses previously charged-off:					
Commercial and industrial loans	\$	8	3	17	23
Commercial mortgage loans		1	-	2	2
Residential mortgage loans		1	3	4	7
Home equity		3	3	8	10
Automobile loans		6	5	17	16
Credit card		12	3	19	7
Other consumer loans <sup>(a)</sup>		9	-	20	1
Total recoveries of losses previously charged-off	\$	40	17	87	66
Net losses charged-off:					
Commercial and industrial loans	\$	(28)	(27)	(102)	(79)
Commercial mortgage loans		1	(3)	(3)	(13)
Commercial leases		-	-	-	(2)
Residential mortgage loans		(2)	1	(6)	(5)
Home equity		(3)	(3)	(9)	(14)
Automobile loans		<b>(9</b> )	(8)	(28)	(26)
Credit card		(21)	(20)	(72)	(64)
Other consumer loans		(10)	(8)	(27)	(18)
Total net losses charged-off	\$	<b>(72)</b>	(68)	(247)	(221)

Net losses charged-off as a percent of average portfolio loans and leases:

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Commercial and industrial loans	0.26 %	0.26	0.32	0.26
Commercial mortgage loans	(0.03)	0.16	0.05	0.26
Commercial leases	-	0.01	-	0.05
Total commercial loans and leases	0.19 %	0.21	0.24	0.22
Residential mortgage loans	0.04	(0.02)	0.05	0.05
Home equity	0.16	0.18	0.18	0.26
Automobile loans	0.41	0.35	0.41	0.37
Credit card	3.53	3.75	4.29	4.00
Other consumer loans	1.94	2.80	1.98	2.66
Total consumer loans	0.50 %	0.43	0.54	0.48
Total net losses charged-off as a percent of average portfolio loans and leases	0.30 %	0.29	0.36	0.32

<sup>(</sup>a) For the three and nine months ended **September 30, 2018**, the Bancorp recorded \$8 and \$18, respectively, in both losses charged-off and recoveries of losses charged-off related to customer defaults on point-of-sale loans for which the Bancorp obtained recoveries under third-party credit enhancements.

# Allowance for Credit Losses

The allowance for credit losses is comprised of the ALLL and the reserve for unfunded commitments. The ALLL provides coverage for probable and estimable losses in the loan and lease portfolio. The Bancorp evaluates the ALLL each quarter to determine its adequacy to cover inherent losses. Several factors are taken into consideration in the determination of the overall ALLL, including an unallocated component. These factors include, but are not limited to, the overall risk profile of the loan and lease portfolios, net charge-off experience, the extent of impaired loans and leases, the level of nonaccrual loans and leases, the level of 90 days past due loans and leases and the overall level of the ALLL as a percent of portfolio loans and leases. The Bancorp also considers overall asset quality trends, credit administration and portfolio management practices, risk identification practices, credit policy and underwriting practices, overall portfolio growth, portfolio concentrations and current economic conditions that might impact the portfolio. More information on the ALLL can be found in the Critical Accounting Policies section of the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017.

During the three months ended September 30, 2018, the Bancorp did not substantively change any material aspect of its overall approach in the determination of the ALLL and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the ALLL, the Bancorp maintains a reserve for unfunded commitments recorded in other liabilities in the Condensed Consolidated Balance Sheets. The methodology used to determine the adequacy of this reserve is similar to the Bancorp s methodology for determining the ALLL. The provision for unfunded commitments is included in other noninterest expense in the Condensed Consolidated Statements of Income.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The ALLL attributable to the portion of the residential mortgage and consumer loan and lease portfolio that has not been restructured is determined on a pooled basis with the segmentation based on the similarity of credit risk characteristics. Loss factors for consumer loans are developed for each pool based on the trailing twelve month historical loss rate, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors. The prescriptive loss rate factors and qualitative adjustments are designed to reflect risks associated with current conditions and trends which are not believed to be fully reflected in the trailing twelve month historical loss rate. For real estate backed consumer loans, the prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix, and the qualitative factors include adjustments for changes in policies or procedures in underwriting, monitoring or collections, economic conditions, portfolio mix, lending and risk management personnel, results of internal audit and quality control reviews, collateral values and geographic concentrations. The Bancorp considers home price index trends in its footprint and the volatility of collateral valuation trends when determining the collateral value qualitative factor.

The Bancorp's determination of the ALLL for commercial loans is sensitive to the risk grades it assigns to these loans. In the event that 10% of commercial loans in each risk category would experience a downgrade of one risk category, the allowance for commercial loans would increase by approximately \$161 million at September 30, 2018. In addition, the Bancorp's determination of the ALLL for residential mortgage loans and consumer loans is sensitive to changes in estimated loss rates. In the event that estimated loss rates would increase by 10%, the ALLL for residential mortgage loans and consumer loans would increase by approximately \$33 million at September 30, 2018. As several qualitative and quantitative factors are considered in determining the ALLL, these sensitivity analyses do not necessarily reflect the nature and extent of future changes in the ALLL. They are intended to provide insights into the impact of adverse changes to risk grades and estimated loss rates and do not imply any expectation of future deterioration in the risk ratings or loss rates. Given current processes employed by the Bancorp, management believes the risk grades and estimated loss rates currently assigned are appropriate.

**TABLE 55: Changes in Allowance for Credit Losses** 

	Fo	or the three n Septemb		For the nine months ende September 30,	
(\$ in millions)		2018	2017	2018	2017
ALLL:					
Balance, beginning of period	\$	1,077	1,226	1,196	1,253
Losses charged-off <sup>(a)</sup>		(112)	(85)	(334)	(287)
Recoveries of losses previously charged-off <sup>(a)</sup>		40	17	87	66
Provision for loan and lease losses		86	67	142	193
Deconsolidation of a VIE <sup>(b)</sup>		-	(20)	-	(20)
Balance, end of period	\$	1,091	1,205	1,091	1,205

Reserve for unfunded commitments:				
Balance, beginning of period	\$ 131	162	161	161
Benefit from the reserve for unfunded commitments	(2)	(5)	(32)	(4)
Balance, end of period	\$ 129	157	129	157

- (a) For the three and nine months ended **September 30, 2018**, the Bancorp recorded \$8 and \$18, respectively, in both losses charged-off and recoveries of losses charged-off related to customer defaults on point-of-sale loans for which the Bancorp obtained recoveries under third-party credit enhancements.
- (b) Refer to Note 10 of the Notes to Condensed Consolidated Financial Statements for further discussion on the deconsolidation of a VIE.

Certain inherent but unconfirmed losses are probable within the loan and lease portfolio. The Bancorp s current methodology for determining the level of losses is based on historical loss rates, current credit grades, specific allocation on impaired commercial credits above specified thresholds and restructured loans and other qualitative adjustments. Due to the heavy reliance on realized historical losses and the credit grade rating process, the model-derived estimate of ALLL tends to slightly lag behind the deterioration in the portfolio in a stable or deteriorating credit environment, and tends not to be as responsive when improved conditions have presented themselves. Given these model limitations, the qualitative adjustment factors may be incremental or decremental to the quantitative model results.

An unallocated component of the ALLL is maintained to recognize the imprecision in estimating and measuring loss. The unallocated allowance as a percent of total portfolio loans and leases was 0.12% and 0.13% at September 30, 2018 and December 31, 2017, respectively. The unallocated allowance was 10% of the total allowance at both September 30, 2018 and December 31, 2017.

As shown in Table 56, the ALLL as a percent of portfolio loans and leases was 1.17% and 1.30% at September 30, 2018 and December 31, 2017, respectively. The ALLL was \$1.1 billion and \$1.2 billion at September 30, 2018 and December 31, 2017, respectively.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 56: Attribution of	Allowance for	Loan and	Lease	Losses to	Portfolio l	Loans and I	Leases
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As of (\$ in millions)	Sep	tember 30, 2018D	ecember 31, 20
Attributed ALLL:	Ī	·	
Commercial and industrial loans	\$	533	651
Commercial mortgage loans		73	65
Commercial construction loans		29	23
Commercial leases		21	14
Residential mortgage loans		83	89
Home equity		37	46
Automobile loans		39	38
Credit card		136	117
Other consumer loans		31	33
Unallocated		109	120
Total ALLL	\$	1,091	1,196
Portfolio loans and leases:			
Commercial and industrial loans	\$	42,631	41,170
Commercial mortgage loans		6,695	6,604
Commercial construction loans		4,892	4,553
Commercial leases		3,697	4,068
Residential mortgage loans		15,585	15,591
Home equity		6,485	7,014
Automobile loans		9,002	9,112
Credit card		2,325	2,299
Other consumer loans		2,131	1,559
Total portfolio loans and leases	\$	93,443	91,970
Attributed ALLL as a percent of respective portfolio loans and leases:			
Commercial and industrial loans		1.25 %	1.58
Commercial mortgage loans		1.09	0.98
Commercial construction loans		0.59	0.51
Commercial leases		0.57	0.34
Residential mortgage loans		0.53	0.57
Home equity		0.57	0.66
Automobile loans		0.43	0.42
Credit card		5.85	5.09
Other consumer loans		1.45	2.12
Unallocated (as a percent of total portfolio loans and leases)		0.12	0.13
Total ALLL as a percent of total portfolio loans and leases		1.17 %	1.30
A A DAZDE DICK A A A A A CERTINE			

# MARKET RISK MANAGEMENT

Market risk is the day-to-day potential for the value of a financial instrument to increase or decrease due to movements in market factors. The Bancorp s market risk includes risks resulting from movements in interest rates, foreign exchange rates, equity prices and commodity prices. Interest rate risk, a component of market risk, primarily

impacts the Bancorp s NII and interest sensitive fee income categories through changes in interest income on earning assets and cost of interest-bearing liabilities, and through fee items that are related to interest sensitive activities such as mortgage origination and servicing income. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk may occur for any one or more of the following reasons:

Assets and liabilities mature or reprice at different times;

Short-term and long-term market interest rates change by different amounts; or

The expected maturities of various assets or liabilities shorten or lengthen as interest rates change.

In addition to the direct impact of interest rate changes on NII, interest rates can indirectly impact earnings through their effect on loan and deposit demand, credit losses, mortgage originations, the value of servicing rights and other sources of the Bancorp's earnings. Stability of the Bancorp's net income is largely dependent upon the effective management of interest rate risk. Management continually reviews the Bancorp's balance sheet composition and earnings flows and models the interest rate risk, and possible actions to reduce this risk, given numerous possible future interest rate scenarios. A series of Policy Limits and Key Risk Indicators are employed to ensure that this risk is managed within the Bancorp's risk tolerance.

### Interest Rate Risk Management Oversight

The Bancorp s ALCO, which includes senior management representatives and is accountable to the ERMC, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of market risk activities.

#### Net Interest Income Sensitivity

The Bancorp employs a variety of measurement techniques to identify and manage its interest rate risk, including the use of an NII simulation model to analyze the sensitivity of NII to changes in interest rates. The model is based on contractual and assumed cash flows and repricing characteristics for all of the Bancorp s assets, liabilities and off-balance sheet exposures and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and attrition rates of certain liabilities. The model also includes senior management s projections of the future volume and pricing of each of the product lines offered by the Bancorp as well as other pertinent assumptions. Actual results may differ from simulated results due to timing, magnitude and frequency of interest rate changes, deviations from projected assumptions, as well as changes in market conditions and management strategies.

# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

As of September 30, 2018, the Bancorp s interest rate risk exposure is governed by a risk framework that utilizes the change in NII over 12-month and 24-month horizons assuming a 200 bps parallel ramped increase and a 125 bps parallel ramped decrease in interest rates. Additionally, the Bancorp routinely analyzes various potential and extreme scenarios, including ramps, shocks and twists to assess where risks to net interest income persist or develop as changes in the balance sheet and market rates evolve.

In order to recognize the risk of noninterest-bearing demand deposit balance run-off in a rising interest rate environment, the Bancorp s NII sensitivity modeling assumes that approximately \$500 million of balances run-off over 24 months above what is included in senior management s baseline projections for each 100 bps increase in short-term market interest rates. Similarly, the Bancorp s NII sensitivity modeling incorporates approximately \$500 million of incremental growth in noninterest-bearing deposit balances over 24 months above senior management s baseline projections for each 100 bps decrease in short-term market interest rates. The incremental balance run-off and growth are modeled to flow into and out of funding products that reprice in conjunction with market rate changes.

Another important deposit modeling assumption is the amount by which interest-bearing deposit rates will increase or decrease when market interest rates increase or decrease. This deposit repricing sensitivity is known as the beta, and it represents the expected amount by which Bancorp deposit rates will change for a given change in short-term market rates. The Bancorp s NII sensitivity modeling assumes a weighted-average rising rate interest-bearing deposit beta of 70% at September 30, 2018, which is approximately 20 percentage points higher than the average beta that the Bancorp experienced in the last FRB tightening cycle from June 2004 to June 2006 and approximately 35 percentage points higher than the average beta experienced in the current tightening cycle to date. In addition, the Bancorp s NII sensitivity modeling assumes there is no lag between the timing of changes in market rates and the timing of deposit repricing despite such timing lags having occurred for each rate move thus far in the current tightening cycle.

The Bancorp continually evaluates the sensitivity of its interest rate risk measures to these important deposit modeling assumptions. The Bancorp also regularly monitors the sensitivity of other important modeling assumptions, such as loan and security prepayments and early withdrawals on fixed-rate customer liabilities.

The following table shows the Bancorp s estimated net interest income sensitivity profile and ALCO policy limits as of:

TABLE 57: Estimated NII Sensitivity Profile and ALCO Policy Limits

**September 30, 2018** September 30, 2017

% Change in NII (FTEALCO Policy Limits Change in NII (FTEALCO Policy Limits

12 13-24 12 13-24 12 13-24 12 13-24 Change in Interest Rates (bps) Months Months Months Months Months Months Months Months Months

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+200 Ramp over 12 months	(0.15)%	3.45	(4.00)	(6.00)	1.52	4.73	(4.00)	(6.00)
+100 Ramp over 12 months	0.02	1.95	N/A	N/A	0.96	3.03	N/A	N/A
-125 Ramp over 12 months	(3.72)	(9.82)	(8.00)	(12.00)	N/A	N/A	N/A	N/A
-62.5 Ramp over 7 months	(2.64)	(4.92)	N/A	N/A	(3.61)	(6.40)	(6.00)	(8.00)

At September 30, 2018, the Bancorp s NII is near asset/liability neutral in year one and would benefit in year two under the parallel rate ramp increases. The Bancorp s NII would decline in both year one and year two under the parallel 125 bps ramp decrease in interest rates. The NII sensitivity profile is attributable to the combination of floating-rate assets, including the predominantly floating-rate commercial loan portfolio, and certain intermediate-term fixed-rate liabilities. As the FRB has increased its target range for the federal funds rate, the sensitivity to declining rates has increased, which is a reflection of the balance sheet mix described above. Reductions in the yield of the commercial loan portfolio would be expected to be only partially offset by a decline in the cost of interest-bearing deposits in this scenario. In October of 2018, the Bancorp executed hedges with notional amounts of \$4 billion in receive-fixed interest rate swaps and \$3 billion in interest rate floors, which reduced the Bancorp s exposure to falling rates while allowing the balance sheet to remain asset sensitive over the 24-month horizon. The changes in the estimated NII sensitivity profile as of September 30, 2018 compared to September 30, 2017 were primarily attributable to an increase in outstanding taxable securities balances, the addition of receive-fixed swaps against floating-rate commercial loans, the addition of forward starting floors against one-month LIBOR, and a decrease in outstanding fixed-rate long-term debt. These items were partially offset by an increase in core deposit balances and a reduction in fixed-rate commercial leases and residential mortgages.

Tables 58 and 59 provide the Bancorp s estimated NII profile at September 30, 2018 with changes to certain deposit balances and deposit repricing sensitivity (betas) assumptions.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table includes the Bancorp s estimated NII sensitivity profile at September 30, 2018 with an immediate \$1 billion decrease and an immediate \$1 billion increase in demand deposit balances:

TABLE 58: Estimated NII Sensitivity Profile at September 30, 2018 with a \$1 Billion Change in Demand Deposit Assumption

Im	% Change in NII (FTE) Immediate \$1 Billion Balance					
	Decre	Decrease		ase		
	12	13-24	12			
				13-24		
Change in Interest Rates (bps)	Months	Months	Months	Months		
+200 Ramp over 12 months	(0.38)%	3.00	0.09	3.90		
+100 Ramp over 12 months	(0.10)	1.73	0.13	2.18		
-125 Ramp over 12 months	(3.87)	(10.10)	(3.58)	(9.54)		

The following table includes the Bancorp s estimated NII sensitivity profile at September 30, 2018 with a 25% increase and a 25% decrease to the rising rate deposit beta assumptions as of September 30, 2018. The resulting weighted-average interest-bearing deposit betas included in this analysis were approximately 88% and 53%, respectively, as of September 30, 2018:

TABLE 59: Estimated NII Sensitivity Profile at September 30, 2018 with Deposit Beta Assumptions

	% Change in NII (FTE) Betas 25% Higher				
			Betas 259	% Lower	
	12	13-24	12		
				13-24	
Change in Interest Rates (bps)	Months	Months	Months	Months	
+200 Ramp over 12 months	(3.02)%	(2.08)	2.72	8.97	
+100 Ramp over 12 months	(1.42)	(0.79)	1.45	4.69	
Economic Value of Equity Sensitivity					

The Bancorp also uses EVE as a measurement tool in managing interest rate risk. Whereas the NII sensitivity analysis highlights the impact on forecasted NII on an FTE basis (non-GAAP) over one and two year time horizons, EVE is a point in time analysis of the economic sensitivity of current positions that incorporates all cash flows over their estimated remaining lives. The EVE of the balance sheet is defined as the discounted present value of all asset and net derivative cash flows less the discounted value of all liability cash flows. Due to this longer horizon, the sensitivity of EVE to changes in the level of interest rates is a measure of longer-term interest rate risk. EVE values only the current balance sheet and does not incorporate the balance growth assumptions used in the NII sensitivity analysis. As with the NII simulation model, assumptions about the timing and variability of existing balance sheet cash flows are critical in the EVE analysis. Particularly important are assumptions driving loan and security prepayments and the expected balance attrition and pricing of transaction deposits.

The following table shows the Bancorp s estimated EVE sensitivity profile as of:

**TABLE 60: Estimated EVE Sensitivity Profile** 

September 30,	September 30,
2018	2017
ALCO	ALCO

Change in Interest Rates (bps)	% Change in EV <b>P</b> C	olicy Limi%	Change in EV	Rolicy Limit
+200 Shock	(6.00)%	(12.00)	(4.11)	(12.00)
+100 Shock	(2.75)	N/A	(1.43)	N/A
+25 Shock	N/A	N/A	(0.16)	N/A
-100 Shock	0.54	N/A	(1.67)	N/A

The EVE sensitivity to the +200 bps rising rate scenario is moderately negative at September 30, 2018 and slightly positive to a 100 bps decline in market rates. The changes in the estimated EVE sensitivity profile from September 30, 2017 were primarily related to an increase in the outstanding taxable securities balances, migration from noninterest-bearing deposits to interest-bearing deposits with higher attrition assumptions and the addition of receive-fixed swaps against floating-rate commercial loans. These items were partially offset by net run-off of the fixed-rate commercial lease and residential mortgage portfolios.

While an instantaneous shift in interest rates is used in this analysis to provide an estimate of exposure, the Bancorp believes that a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (e.g., the current fiscal year). Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, changes in yield curve relationships and changing product spreads that could mitigate or exacerbate the impact of changes in interest rates. The NII simulations and EVE analyses do not necessarily include certain actions that management may undertake to manage risk in response to actual changes in interest rates.

The Bancorp regularly evaluates its exposures to a static balance sheet forecast, LIBOR, Prime Rate and other basis risks, yield curve twist risks and embedded options risks. In addition, the impacts on NII on an FTE basis and EVE of extreme changes in interest rates are modeled, wherein the Bancorp employs the use of yield curve shocks and environment-specific scenarios.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Use of Derivatives to Manage Interest Rate Risk

An integral component of the Bancorp s interest rate risk management strategy is its use of derivative instruments to minimize significant fluctuations in earnings caused by changes in market interest rates. Examples of derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, forward starting interest rate swaps, options, swaptions and TBA securities.

As part of its overall risk management strategy relative to its residential mortgage banking activities, the Bancorp enters into forward contracts accounted for as free-standing derivatives to economically hedge IRLCs that are also considered free-standing derivatives. Additionally, the Bancorp economically hedges its exposure to residential mortgage loans held for sale through the use of forward contracts and mortgage options.

The Bancorp also enters into derivatives contracts with major financial institutions to economically hedge market risks assumed in interest rate derivative contracts with commercial customers. Generally, these contracts have similar terms in order to protect the Bancorp from market volatility. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts, which the Bancorp minimizes through collateral arrangements, approvals, limits and monitoring procedures. For further information including the notional amount and fair values of these derivatives, refer to Note 12 of the Notes to Condensed Consolidated Financial Statements.

#### Portfolio Loans and Leases and Interest Rate Risk

Although the Bancorp s portfolio loans and leases contain both fixed and floating/adjustable-rate products, the rates of interest earned by the Bancorp on the outstanding balances are generally established for a period of time. The interest rate sensitivity of loans and leases is directly related to the length of time the rate earned is established.

The following table summarizes the carrying value of the Bancorp s portfolio loans and leases expected cash flows, excluding interest receivable, as of September 30, 2018:

TABLE 61: Portfolio Loans and Leases Expected Cash Flows

(\$ in millions)	Less than 1 year	1-5 years	Over 5 years	Total
Commercial and industrial loans	\$ 23,405	18,204	1,022	42,631
Commercial mortgage loans	2,496	3,576	623	6,695
Commercial construction loans	2,081	2,676	135	4,892
Commercial leases	870	1,682	1,145	3,697
Total commercial loans and leases	28,852	26,138	2,925	57,915
Residential mortgage loans	2,270	6,278	7,037	15,585
Home equity	1,628	3,299	1,558	6,485
Automobile loans	3,737	4,898	367	9,002
Credit card	465	1,860	-	2,325

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Other consumer loans	1,432	643	56	2,131	
Total consumer loans	9,532	16,978	9,018	35,528	
Total portfolio loans and leases	\$ 38,384	43,116	11,943	93,443	

Additionally, the following table displays a summary of expected cash flows, excluding interest receivable, occurring after one year for both fixed and floating/adjustable-rate loans and leases as of September 30, 2018:

TABLE 62: Portfolio Loans and Leases Expected Cash Flows Occurring After 1 Year

	Interest Rate			
(\$ in millions)	Fixed	Floating or Adjustable		
Commercial and industrial loans	\$ 2,482	16,744		
Commercial mortgage loans	893	3,306		
Commercial construction loans	31	2,780		
Commercial leases	2,827	-		
Total commercial loans and leases	6,233	22,830		
Residential mortgage loans	10,033	3,282		
Home equity	476	4,381		
Automobile loans	5,235	30		
Credit card	454	1,406		
Other consumer loans	424	275		
Total consumer loans	16,622	9,374		
Total portfolio loans and leases	\$ 22,855	32,204		

Residential Mortgage Servicing Rights and Interest Rate Risk

The fair value of the residential MSR portfolio was \$1 billion and \$858 million at September 30, 2018 and December 31, 2017, respectively. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans. The Bancorp maintains a non-qualifying hedging strategy relative to its mortgage banking activity in order to manage a portion of the risk associated with changes in the value of its MSR portfolio as a result of changing interest rates.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Mortgage rates increased during both the three and nine months ended September 30, 2018 which caused modeled prepayment speeds to slow. The fair value of the MSR increased \$25 million and \$103 million, respectively, due to changes to inputs to the valuation model including prepayment speeds and OAS spread assumptions and decreased \$33 million and \$95 million, respectively, due to the passage of time, including the impact of regularly scheduled repayments, paydowns and payoffs for the three and nine months ended September 30, 2018.

Mortgage rates decreased during both the three and nine months ended September 30, 2017 which caused modeled prepayments speeds to increase, which led to fair value adjustments on servicing rights. The fair value of the MSR decreased \$2 million and \$15 million, respectively, due to changes to inputs to the valuation model including prepayment speeds and OAS spread assumptions and decreased \$32 million and \$89 million, respectively, due to the passage of time, including the impact of regularly scheduled repayments, paydowns and payoffs for the three and nine months ended September 30, 2017.

The Bancorp recognized net losses of \$25 million and \$107 million, respectively, on its non-qualifying hedging strategy for the three and nine months ended September 30, 2018 compared to net gains of \$3 million and \$20 million, respectively, during the three and nine months ended September 30, 2017. These amounts include net losses on securities related to the Bancorp s non-qualifying hedging strategy which were \$1 million and \$18 million, respectively, during the three and nine months ended September 30, 2018 and net gains of \$2 million and \$4 million, respectively, during the three and nine months ended September 30, 2017. The Bancorp may adjust its hedging strategy to reflect its assessment of the composition of its MSR portfolio, the cost of hedging and the anticipated effectiveness of the hedges given the economic environment. Refer to Note 11 of the Notes to Condensed Consolidated Financial Statements for further discussion on servicing rights and the instruments used to hedge interest rate risk on MSRs.

# Foreign Currency Risk

The Bancorp may enter into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. The derivatives are classified as free-standing instruments with the revaluation gain or loss being recorded in other noninterest income in the Condensed Consolidated Statements of Income. The balance of the Bancorp's foreign denominated loans at September 30, 2018 and December 31, 2017 was \$984 million and \$939 million, respectively. The Bancorp also enters into foreign exchange contracts for the benefit of commercial customers to hedge their exposure to foreign currency fluctuations. Similar to the hedging of interest rate risk from interest rate derivative contracts, the Bancorp also enters into foreign exchange contracts with major financial institutions to economically hedge a substantial portion of the exposure from client driven foreign exchange activity. The Bancorp has risk limits and internal controls in place to help ensure excessive risk is not being taken in providing this service to customers. These controls include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits performed by the Capital Markets Credit department and Capital Markets Risk department.

### Commodity Risk

The Bancorp also enters into commodity contracts for the benefit of commercial customers to hedge their exposure to commodity price fluctuations. Similar to the hedging of foreign exchange and interest rate risk from interest rate derivative contracts, the Bancorp also enters into commodity contracts with major financial institutions to economically hedge a substantial portion of the exposure from client driven commodity activity. The Bancorp may also offset this risk with exchange-traded commodity contracts. The Bancorp has risk limits and internal controls in place to help ensure excessive risk is not taken in providing this service to customers. These controls include an independent determination of commodity volatility and credit equivalent exposure on these contracts and counterparty credit approvals performed by the Capital Markets Credit department and Capital Markets Risk department.

### LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand, unexpected levels of deposit withdrawals and other contractual obligations. Mitigating liquidity risk is accomplished by maintaining liquid assets in the form of cash and investment securities, maintaining sufficient unused borrowing capacity in the debt markets and delivering consistent growth in core deposits. A summary of certain obligations and commitments to make future payments under contracts is included in Note 16 of the Notes to Condensed Consolidated Financial Statements.

The Bancorp s Treasury department manages funding and liquidity based on point-in-time metrics as well as forward-looking projections, which incorporate different sources and uses of funds under base and stress scenarios. Liquidity risk is monitored and managed by the Treasury department and a series of Policy Limits and Key Risk Indicators are established to ensure risks are managed within the Bancorp s risk tolerance. The Bancorp maintains a contingency funding plan that provides for liquidity stress testing, which assesses the liquidity needs under varying market conditions, time horizons, asset growth rates and other events. The contingency plan provides for ongoing monitoring of unused borrowing capacity and available sources of contingent liquidity to prepare for unexpected liquidity needs and to cover unanticipated events that could affect liquidity. The contingency plan also outlines the Bancorp s response to various levels of liquidity stress and actions that should be taken during various scenarios.

## Liquidity Risk Management Oversight

The Bancorp s ALCO, which includes senior management representatives and is accountable to the ERMC, monitors and manages liquidity and funding risk within Board-approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of liquidity risk management.

# Sources of Funds

The Bancorp s primary sources of funds relate to cash flows from loan and lease repayments, payments from securities related to sales and maturities, the sale or securitization of loans and leases and funds generated by core deposits, in addition to the use of public and private debt offerings.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Table 61 of the Market Risk Management subsection of the Risk Management section of MD&A illustrates the expected maturities from loan and lease repayments. Of the \$31.8 billion of securities in the Bancorp s available-for-sale debt and other securities portfolio at September 30, 2018, \$3.1 billion in principal and interest is expected to be received in the next 12 months and an additional \$3.1 billion is expected to be received in the next 13 to 24 months. For further information on the Bancorp s securities portfolio, refer to the Investment Securities subsection of the Balance Sheet Analysis section of MD&A.

Asset-driven liquidity is provided by the Bancorp s ability to sell or securitize loans and leases. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Bancorp has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or FNMA guidelines are sold for cash upon origination. Additional assets such as certain other residential mortgage loans, certain commercial loans, home equity loans, automobile loans and other consumer loans are also capable of being securitized or sold. The Bancorp sold or securitized loans totaling \$1.7 billion and \$4.3 billion during the three and nine months ended September 30, 2018, respectively, compared to \$2.6 billion and \$5.8 billion during the three and nine months ended September 30, 2017, respectively. For further information on the transfer of financial assets, refer to Note 11 of the Notes to Condensed Consolidated Financial Statements.

Core deposits have historically provided the Bancorp with a sizeable source of relatively stable and low-cost funds. The Bancorp s average core deposits and average shareholders—equity funded 83% of its average total assets for both the three and nine months ended September 30, 2018 and 82% and 83% for the three and nine months ended September 30, 2017, respectively. In addition to core deposit funding, the Bancorp also accesses a variety of other short-term and long-term funding sources, which include the use of the FHLB system. Certificates \$100,000 and over and certain deposits in the Bancorp—s foreign branch located in the Cayman Islands are wholesale funding tools utilized to fund asset growth. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

As of September 30, 2018, \$7.3 billion of debt or other securities were available for issuance under the current Bancorp s Board of Directors authorizations and the Bancorp is authorized to file any necessary registration statements with the SEC to permit ready access to the public securities markets; however, access to these markets may depend on market conditions. During the nine months ended September 30, 2018, the Bancorp issued and sold \$900 million of senior notes.

The Bank s global bank note program has a borrowing capacity of \$25.0 billion, of which \$17.0 billion was available for issuance as of September 30, 2018. During the nine months ended September 30, 2018, the Bank issued and sold \$1.55 billion of senior bank notes. Additionally, at September 30, 2018, the Bank had approximately \$44.3 billion of borrowing capacity available through secured borrowing sources including the FHLB and FRB.

# Liquidity Coverage Ratio and Net Stable Funding Ratio

The Bancorp is subject to the Modified LCR requirement, which stipulates that BHCs with at least \$50 billion but less than \$250 billion in total consolidated assets that are not internationally active, such as the Bancorp, maintain HQLA

equal to their calculated net cash outflows over a 30 calendar-day stress period multiplied by a factor of 0.7. The Bancorp s Modified LCR was 119% at September 30, 2018.

On June 1, 2016, the U.S. banking agencies published a notice of proposed rulemaking to implement a modified NSFR for certain bank holding companies with at least \$50 billion but less than \$250 billion in total consolidated assets and with less than \$10 billion in on-balance sheet foreign exposures, including the Bancorp. Generally consistent with the BCBS framework, under the proposed rule banking organizations would be required to hold an amount of ASF over a one-year time horizon that equals or exceeds the institution s amount of RSF, with the ASF representing the numerator and the RSF representing the denominator of the NSFR. Banking organizations subject to the modified NSFR would multiply the RSF amount by 70%, such that the RSF amount required for these institutions would be equivalent to 70% of the RSF amount that would be required pursuant to the full NSFR generally applicable to institutions with at least \$250 billion in total consolidated assets or \$10 billion or more in on-balance sheet foreign exposures under the proposed rule. The comment period for this proposal ended on August 5, 2016.

On October 31, 2018, the Board of Governors of the FRB released a series of regulatory proposals to implement the Economic Growth, Regulatory Relief, and Consumer Protection Act (Reform Act). Among the proposals, the Board of Governors, joined by the Department of Treasury, Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation proposed to remove the application of the LCR regulations and the NSFR from certain BHCs that qualify under the proposal as Category IV institutions, primarily those BHCs with consolidated assets between \$100 billion and \$250 billion, including Fifth Third Bancorp.

The NPR is open for public comment and could be further amended by the FRB and other financial regulators prior to adoption. As such, the ultimate impacts of the NPR to Fifth Third Bancorp, Fifth Third Bank and their respective subsidiaries and activities will be subject to the final form of these NPRs and additional rulemakings issued. Fifth Third cannot predict future changes in the applicable laws, regulations and regulatory agency policies, yet such changes may have a material effect on its business, financial condition or results of operations.

#### **Credit Ratings**

The cost and availability of financing to the Bancorp and Bank are impacted by its credit ratings. A downgrade to the Bancorp's or Bank's credit ratings could affect its ability to access the credit markets and increase its borrowing costs, thereby adversely impacting the Bancorp's or Bank's financial condition and liquidity. Key factors in maintaining high credit ratings include a stable and diverse earnings stream, strong credit quality, strong capital ratios and diverse funding sources, in addition to disciplined liquidity monitoring procedures.

The Bancorp s and Bank s credit ratings are summarized in Table 63. The ratings reflect the ratings agency s view on the Bancorp s and Bank s capacity to meet financial commitments.\*

\*As an investor, you should be aware that a security rating is not a recommendation to buy, sell or hold securities, that it may be subject to revision or withdrawal at any time by the assigning rating organization and that each rating should be evaluated independently of any other rating. Additional information on the credit rating ranking within the overall classification system is located on the website of each credit rating agency.

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# Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

**TABLE 63: Agency Ratings** 

As of November 6, 2018	Moody s	Standard and Poor s	Fitch	DBRS
Fifth Third Bancorp:				
Short-term borrowings	No rating	A-2	F1	R-1L
Senior debt	Baa1	BBB+	A-	A
Subordinated debt	Baa1	BBB	BBB+	AL
Fifth Third Bank:				
Short-term borrowings	P-2	A-2	F1	R-1M
Short-term deposit	P-1	No rating	F1	No rating
Long-term deposit	Aa3	A-	A	AH
Senior debt	A3	A-	A-	AH
Subordinated debt	Baa1	BBB+	BBB+	A
Rating Agency Outlook for Fifth Third Bancorp and Fifth				
Third Bank:	Stable	Stable	Stable	Stable

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **OPERATIONAL RISK MANAGEMENT**

Operational risk is the risk of loss resulting from inadequate or failed processes or systems or due to external events that are neither market nor credit-related. Operational risk is inherent in the Bancorp's activities and can manifest itself in various ways including fraudulent acts, business interruptions, inappropriate behavior of employees, unintentional failure to comply with applicable laws and regulations, cyber-security incidents and privacy breaches or failure of vendors to perform in accordance with their arrangements. These events could result in financial losses, litigation and regulatory fines, as well as other damage to the Bancorp. The Bancorp's risk management goal is to keep operational risk at appropriate levels consistent with the Bancorp's risk appetite, financial strength, the characteristics of its businesses, the markets in which it operates and the competitive and regulatory environment to which it is subject.

To control, monitor and govern operational risk, the Bancorp maintains an overall Risk Management Framework which comprises governance oversight, risk assessment, capital measurement, monitoring and reporting as well as a formal three lines of defense approach. ERM is responsible for prescribing the framework to the lines of business and corporate functions, and to provide independent oversight of its implementation (second line of defense). Business Controls groups are in place in each of the lines of business to ensure consistent implementation and execution of managing day-to-day operational risk (first line of defense).

The Bancorp s risk management framework consists of five integrated components, including identifying, assessing, managing, monitoring and independent governance reporting of risk. The corporate Operational Risk Management function within Enterprise Risk is responsible for developing and overseeing the implementation of the Bancorp s approach to managing operational risk. This includes providing governance, awareness and training, tools, guidance and oversight to support implementation of key risk programs and systems as they relate to operational risk management, such as risk and control self-assessments, new product/initiative risk reviews, key risk indicators, Vendor Risk Management, cyber security risk management and review of operational losses. The function is also responsible for developing reports that support the proactive management of operational risk across the enterprise. The lines of business and corporate functions are responsible for managing the operational risks associated with their areas in accordance with the risk management framework. The framework is intended to enable the Bancorp to function with a sound and well-controlled operational environment. These processes support the Bancorp s goals to minimize future operational losses and strengthen the Bancorp s performance by maintaining sufficient capital to absorb operational losses that are incurred.

The Bancorp also maintains a robust information security program to support the management of cyber security risk within the organization with a focus on prevention, detection and recovery processes. Fifth Third utilizes a wide array of techniques to secure its operations and proprietary information such as Board-approved policies and programs, network monitoring and testing, access controls and dedicated security personnel. Fifth Third has adopted the National Institute of Standards and Technology Cyber Security Framework for the management and deployment of cyber security controls and is an active participant in the financial sector information sharing organization structure, known as the Financial Services Information Sharing and Analysis Center. To ensure resiliency of key Bancorp functions, Fifth Third also employs redundancy protocols that include a robust business continuity function that works to mitigate any potential impacts to Fifth Third customers and its systems.

Fifth Third also focuses on the reporting and escalation of operational control issues to senior management and the Board of Directors. The Operational Risk Committee is the key committee that oversees and supports Fifth Third in the management of operational risk across the enterprise. The Operational Risk Committee reports to the ERMC, which reports to the Risk and Compliance Committee of the Board of Directors.

#### COMPLIANCE RISK MANAGEMENT

Regulatory compliance risk is defined as the risk of legal or regulatory sanctions, financial loss or damage to reputation as a result of noncompliance with (i) applicable laws, regulations, rules and other regulatory requirements (including but not limited to the risk of consumers experiencing economic loss or other legal harm as a result of noncompliance with consumer protection laws, regulations and requirements); (ii) internal policies and procedures, standards of best practice or codes of conduct; and (iii) principles of integrity and fair dealing applicable to Fifth Third s activities and functions. Fifth Third focuses on managing regulatory compliance risk in accordance with the Bancorp s integrated risk management framework, which ensures consistent processes for identifying, assessing, managing, monitoring and reporting risks. The Bancorp s risk management goal is to keep compliance risk at appropriate levels consistent with the Bancorp s risk appetite.

To mitigate compliance risk, Compliance Risk Management provides independent oversight to ensure consistency and sufficiency in the execution of the program, and ensures that lines of business, regions and support functions are adequately identifying, assessing and monitoring compliance risks and adopting proper mitigation strategies. The lines of business and enterprise functions are responsible for managing the compliance risks associated with their areas. Additionally, the Chief Compliance Officer is responsible for establishing and overseeing the Compliance Risk Management program which implements key compliance processes, including but not limited to, executive- and board-level governance and reporting routines, compliance-related policies, risk assessments, key risk indicators, issues tracking, regulatory compliance testing and monitoring, anti-money laundering, privacy and, in partnership with the Community and Economic Development team, oversees the Bancorp s compliance with the Community Reinvestment Act.

Fifth Third also focuses on the reporting and escalation of compliance issues to senior management and the Board of Directors. The Management Compliance Committee, which is chaired by the Chief Compliance Officer, is the key committee that oversees and supports Fifth Third in the management of compliance risk across the enterprise. The Management Compliance Committee oversees Fifth Third-wide compliance issues, industry best practices, legislative developments (in coordination with the Regulatory Change Management Committee), regulatory concerns and other leading indicators of compliance risk. The Management Compliance Committee reports to the ERMC, which reports to the Risk and Compliance Committee of the Board of Directors.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **CAPITAL MANAGEMENT**

Management regularly reviews the Bancorp s capital levels to help ensure it is appropriately positioned under various operating environments. The Bancorp has established a Capital Committee which is responsible for making capital plan recommendations to management. These recommendations are reviewed by the ERMC and the annual capital plan is approved by the Board of Directors. The Capital Committee is responsible for execution and oversight of the capital actions of the capital plan.

## Regulatory Capital Ratios

The Basel III Final Rule sets minimum regulatory capital ratios as well as defines the measure of well-capitalized.

**TABLE 64: Prescribed Capital Ratios** 

	Minimum	Well-Capitalized
CET1 capital	4.50 %	6.50
Tier I risk-based capital	6.00	8.00
Total risk-based capital	8.00	10.00
Tier I leverage	4.00	5.00

On January 1, 2016, the Bancorp became subject to a capital conservation buffer which will be phased in over a three-year period ending January 1, 2019. Once fully phased-in, the capital conservation buffer will be 2.5% in addition to the minimum capital ratios, in order to avoid limitations on certain capital distributions and discretionary bonus payments to executive officers. The capital conservation buffer was 0.625% in 2016, 1.25% in 2017 and is 1.875% in 2018. The Bancorp exceeded these well-capitalized and capital conservation buffer ratios for all periods presented.

In April 2018, the federal banking regulators proposed transitional arrangements to permit banking organizations to phase in the day-one impact of the adoption of ASU 2016-13, referred to as the current expected credit loss model, on regulatory capital over a period of three years. For additional information on ASU 2016-13, refer to Note 3 of the Notes to Condensed Consolidated Financial Statements. The Bancorp is evaluating the impact of this proposal.

The following table summarizes the Bancorp s capital ratios as of:

#### **TABLE 65: Capital Ratios**

(\$ in millions)	<b>September 30, 2018</b>	December 31, 2017
Average total Bancorp shareholders equity as a percent of		
average assets	11.39 %	11.69
Tangible equity as a percent of tangible assets <sup>(a)</sup>	10.07	9.90
	9.12	8.94

# Tangible common equity as a percentage of tangible $assets^{(a)(c)}$

	Basel $\mathrm{III}^{(b)}$	
CET1 capital	\$ 12,809	12,517
Tier I capital	14,140	13,848
Total regulatory capital	17,932	17,887
Risk-weighted assets	120,002	117,997
Regulatory capital ratios:		
CET1 capital	10.67 %	10.61
Tier I risk-based capital	11.78	11.74
Total risk-based capital	14.94	15.16
Tier I leverage	10.10	10.01

- (a) These are non-GAAP measures. For further information, refer to the Non-GAAP Financial Measures section of MD&A.
- (b) Under the U.S. banking agencies Basel III Final Rule, assets and credit equivalent amounts of off-balance sheet exposures are calculated according to the standardized approach for risk-weighted assets. The resulting values are added together resulting in the Bancorp's total risk-weighted assets. Under the banking agencies Final Rule published in November 2017 pertaining to certain regulatory items for banks subject to the standardized approach, the Bancorp is no longer subject to certain transition provisions and phase-outs beyond 2017.
- (c) Excludes unrealized gains and losses.

#### Stress Tests and CCAR

In 2011 the FRB adopted the capital plan rule, which requires BHCs with consolidated assets of \$50 billion or more to submit annual capital plans to the FRB for review. Under the rule, these capital plans must include detailed descriptions of the following: the BHC s internal processes for assessing capital adequacy; the policies governing capital actions such as common stock issuances, dividends and share repurchases; and all planned capital actions over a nine-quarter planning horizon. Further, each BHC must also report to the FRB the results of stress tests conducted by the BHC under a number of scenarios that assess the sources and uses of capital under baseline and stressed economic scenarios. The FRB launched the 2018 stress testing program and CCAR on February 1, 2018, with submissions of stress test results and capital plans to the FRB due on April 5, 2018, which the Bancorp submitted as required.

The FRB s review of the capital plan assessed the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan. Additionally, the FRB reviewed the robustness of the capital adequacy process, the capital policy and the Bancorp s ability to maintain capital above each minimum regulatory capital ratio on a pro forma basis under expected and stressful conditions throughout the planning horizon.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

On June 28, 2018, the Bancorp announced the results of its capital plan submitted to the FRB as part of the 2018 CCAR. For BHCs that proposed capital distributions in their plans, the FRB either objected to the plan or provided a non-objection whereby the FRB permitted the proposed capital distributions. The FRB indicated to the Bancorp that it did not object to the following capital actions for the period beginning July 1, 2018 and ending June 30, 2019:

The increase in the quarterly common stock dividend to \$0.22 from \$0.18 beginning in the fourth quarter of 2018 and to \$0.24 beginning in the second quarter of 2019, a 33% increase over the current dividend rate; The repurchase of common shares in an amount up to \$1.651 billion, or a 42% increase over the 2017 capital plan. These repurchases include \$81 million in repurchases related to share issuances under employee benefit plans and \$53 million in repurchases related to previously-recognized TRA transaction after-tax gains; The additional ability to repurchase common shares in the amount of any after-tax capital generated from the sale of Worldpay, Inc. common stock;

The additional ability to repurchase common shares in the amount of any after-tax cash income generated from the termination and settlement of gross cash flows from existing TRAs with Worldpay, Inc. or potential future TRAs that may be generated from additional sales of Worldpay, Inc.

On May 21, 2018, the Bancorp announced the planned acquisition of MB Financial. As a result of this transaction, the FRB required the Bancorp to resubmit its CCAR plan recognizing the pro forma impact of the combined Fifth Third MB Financial post-merger entity. Fifth Third resubmitted its capital plan to the FRB on October 5, 2018. The FRB is currently evaluating the resubmission. In the meantime, Fifth Third has resumed capital distribution activities consistent with its original capital plan submitted in April 2018.

Additionally, as a CCAR institution, the Bancorp is required to disclose the results of its company-run stress test under the supervisory adverse and supervisory severely adverse scenarios and to provide information related to the types of risk included in its stress testing, a description of the methodologies used, estimates of certain financial results and pro forma capital ratios, and an explanation of the most significant causes of changes in regulatory capital ratios. On June 21, 2018, the Bancorp publicly disclosed the results of its company-run stress test as required by the DFA stress testing rules, which are available on Fifth Third s website at <a href="https://www.53.com">www.53.com</a>. With Fifth Third s designation as a Large and Non-complex Bank, it is no longer subject to the qualitative aspects of the CCAR program. It is, however, subject to the FRB s Horizontal Capital Review, which was conducted in the third quarter of 2018.

In April 2018, the FRB proposed to introduce stress buffer requirements. Under the proposal, a SCB would replace the 2.5% capital conservation buffer. The SCB would reflect stressed losses in the supervisory severely adverse scenario of the FRB s CCAR stress tests plus four quarters of planned common stock dividends, subject to a floor of 2.5%. The proposal would also introduce a SLB requirement, analogous to the SCB, that would apply to the Tier I leverage ratio. In addition, the proposal would require BHCs to reduce their planned capital distributions if those distributions would not be consistent with the applicable capital buffer constraints based on the BHCs own baseline scenario projections. The proposal is applicable for BHCs with \$50 billion or more in total consolidated assets, including the Bancorp. Under the proposal, a BHC s first SCB and SLB requirements would become effective on October 1, 2019. The Bancorp is evaluating the impact of this proposal.

### Dividend Policy and Stock Repurchase Program

The Bancorp s common stock dividend policy and stock repurchase program reflect its earnings outlook, desired payout ratios, the need to maintain adequate capital levels, the ability of its subsidiaries to pay dividends, the need to comply with safe and sound banking practices as well as meet regulatory requirements and expectations. The Bancorp declared dividends per common share of \$0.18 and \$0.16 for the three months ended September 30, 2018 and 2017, respectively, and \$0.52 and \$0.44 for the nine months ended September 30, 2018 and 2017, respectively. As contemplated by the 2017 CCAR, during the third quarter of 2018, the Bancorp settled \$500 million of open market share repurchase transactions. Refer to Note 15 of the Notes to Condensed Consolidated Financial Statements for additional information on share repurchase activity.

The following table summarizes the monthly share repurchase activity for the three months ended September 30, 2018:

TABLE 66: Share Repurchases

		']	Total Number of Shares	Maximum Number of
	Total Number		Purchased as Part of	Shares that May Yet be
	of Shares	Average Price Pu	ublicly Announced Plan	Surchased Under the Plans
Period	Purchased(a)	Paid Per Share	or Programs	or Programs $^{(b)}$
July 1, 2018 - July 31, 2018	10,206,897	\$ 29.29	10,131,123	82,294,511
August 1, 2018 - August 31,				
2018	6,846,815	29.80	6,813,897	75,480,614
September 1, 2018 -				
September 30, 2018	17,839	26.59	-	75,480,614
Total	17,071,551	\$ 29.50	16,945,020	75,480,614

<sup>(</sup>a) Includes 126,531 shares repurchased during the third quarter of 2018 in connection with various employee compensation plans. These purchases do not count against the maximum number of shares that may yet be purchased under the Board of Directors authorization.

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<sup>(</sup>b) During the first quarter of 2018, the Bancorp announced that its Board of Directors had authorized management to purchase 100 million shares of the Bancorp's common stock through the open market or in any private party transactions. The authorization does not include specific price targets or an expiration date.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **OFF-BALANCE SHEET ARRANGEMENTS**

In the ordinary course of business, the Bancorp enters into financial transactions that are considered off-balance sheet arrangements as they involve varying elements of market, credit and liquidity risk in excess of the amounts recognized in the Bancorp s Condensed Consolidated Balance Sheets. The Bancorp s off-balance sheet arrangements include commitments, guarantees, contingent liabilities and transactions with non-consolidated VIEs. A brief discussion of these transactions is as follows:

#### **Commitments**

The Bancorp has certain commitments to make future payments under contracts, including commitments to extend credit, letters of credit, forward contracts related to residential mortgage loans held for sale, noncancelable operating lease obligations, purchase obligations, capital commitments for private equity investments, capital expenditures and capital lease obligations. Refer to Note 16 of the Notes to Condensed Consolidated Financial Statements for additional information on commitments.

#### Guarantees and Contingent Liabilities

The Bancorp has performance obligations upon the occurrence of certain events provided in certain contractual arrangements, including residential mortgage loans sold with representation and warranty provisions or credit recourse. Refer to Note 16 of the Notes to Condensed Consolidated Financial Statements for additional information on guarantees and contingent liabilities.

#### Transactions with Non-consolidated VIEs

The Bancorp engages in a variety of activities that involve VIEs, which are legal entities that lack sufficient equity to finance their activities, or the equity investors of the entities as a group lack any of the characteristics of a controlling interest. The investments in those entities in which the Bancorp was determined not to be the primary beneficiary but holds a variable interest in the entity are accounted for under the equity method of accounting or other accounting standards as appropriate and not consolidated. Refer to Note 10 of the Notes to Condensed Consolidated Financial Statements for additional information on non-consolidated VIEs.

#### **Quantitative and Qualitative Disclosure about Market Risk (Item 3)**

Information presented in the Market Risk Management section of Management s Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

### **Controls and Procedures (Item 4)**

The Bancorp conducted an evaluation, under the supervision and with the participation of the Bancorp s management, including the Bancorp s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Bancorp s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based on the foregoing, as of the end of the period covered by this report, the Bancorp s Chief Executive Officer and Chief Financial Officer concluded that the Bancorp s disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Bancorp files and submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported as and when required and information is accumulated and communicated to the Bancorp s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

The Bancorp s management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Bancorp s internal control over financial reporting. Based on this evaluation, there has been no such change during the period covered by this report.

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# Fifth Third Bancorp and Subsidiaries

# **Condensed Consolidated Financial Statements and Notes (Item 1)**

# CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

	As of		
	September 30,	December 31,	
(\$ in millions, except share data)	2018	2017	
Assets			
Cash and due from banks	\$ 2,100	2,514	
Other short-term investments <sup>(a)</sup>	1,429	2,753	
Available-for-sale debt and other securities <sup>(b)</sup>	31,808	31,751	
Held-to-maturity securities <sup>(c)</sup>	18	24	
Trading debt securities	269	492	
Equity securities	500	439	
Loans and leases held for sale $(d)$	663	492	
Portfolio loans and leases $^{(a)(e)}$	93,443	91,970	
Allowance for loan and lease losses <sup>(a)</sup>	(1,091)	(1,196)	
Portfolio loans and leases, net	92,352	90,774	
Bank premises and equipment <sup>(f)</sup>	1,896	2,003	
Operating lease equipment	546	646	
Goodwill	2,462	2,445	
Intangible assets	28	27	
Servicing rights	1,010	858	
Other assets <sup>(a)</sup>	6,604	6,975	
Total Assets	\$ 141,685	142,193	
Liabilities			
Deposits:			
Noninterest-bearing deposits	\$ 31,803	35,276	
Interest-bearing deposits	72,539	67,886	
Total deposits	104,342	103,162	
Federal funds purchased	2,316	174	
Other short-term borrowings	1,114	4,012	
Accrued taxes, interest and expenses	1,155	1,412	
Other liabilities <sup>(a)</sup>	2,448	2,144	
Long-term debt <sup>(a)</sup>	14,460	14,904	
Total Liabilities	\$ 125,835	125,808	
Equity			
Common stock <sup>(g)</sup>	\$ 2,051	2,051	
Preferred stock <sup>(h)</sup>	1,331	1,331	
Capital surplus	2,856	2,790	
Retained earnings	16,440	15,122	
Accumulated other comprehensive (loss) income	(775)	73	
Treasury stock <sup>(g)</sup>	(6,073)	(5,002)	

Total Bancorp shareholders equity	\$ 15,830	16,365
Noncontrolling interests	20	20
Total Equity	15,850	16,385
Total Liabilities and Equity	\$ 141,685	142,193

- (a) Includes \$41 and \$62 of other short-term investments, \$793 and \$1,297 of portfolio loans and leases, \$(4) and \$(6) of ALLL, \$5 and \$7 of other assets, \$1 and \$2 of other liabilities, and \$710 and \$1,190 of long-term debt from consolidated VIEs that are included in their respective captions above at September 30, 2018 and December 31, 2017, respectively. For further information refer to Note 10.
- (b) Amortized cost of \$32,707 and \$31,577 at September 30, 2018 and December 31, 2017, respectively.
- (c) Fair value of \$18 and \$24 at September 30, 2018 and December 31, 2017, respectively.
- (d) Includes \$563 and \$399 of residential mortgage loans held for sale measured at fair value and \$6 and \$0 of commercial loans held for sale measured at fair value at September 30, 2018 and December 31, 2017, respectively.
- (e) Includes \$172 and \$137 of residential mortgage loans measured at fair value at September 30, 2018 and December 31, 2017, respectively.
- (f) Includes \$38 and \$27 of bank premises and equipment held for sale at **September 30, 2018** and December 31, 2017, respectively. For further information refer to Note 7.
- (g) Common shares: Stated value \$2.22 per share; authorized 2,000,000,000; outstanding at **September 30, 2018**661,372,797 (excludes 262,519,784 treasury shares), December 31, 2017 693,804,893 (excludes 230,087,688 treasury shares).
- (h) 446,000 shares of undesignated no par value preferred stock are authorized and unissued at September 30, 2018 and December 31, 2017; fixed-to-floating rate non-cumulative Series H perpetual preferred stock with a \$25,000 liquidation preference: 24,000 authorized shares, issued and outstanding at September 30, 2018 and December 31, 2017; fixed-to-floating rate non-cumulative Series I perpetual preferred stock with a \$25,000 liquidation preference; 18,000 authorized shares, issued and outstanding at September 30, 2018 and December 31, 2017; and fixed-to-floating rate non-cumulative Series J perpetual preferred stock with a \$25,000 liquidation preference: 12,000 authorized shares, issued and outstanding at September 30, 2018 and December 31, 2017.

Refer to the Notes to Condensed Consolidated Financial Statements.

# Fifth Third Bancorp and Subsidiaries

# **Condensed Consolidated Financial Statements and Notes (continued)**

# **CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)**

	For the three months ended		For the nine months ended	
	September 3	•	Septembe	•
(\$ in millions, except share data)	2018	2017	2018	2017
<b>Interest Income</b>				
Interest and fees on loans and leases	\$ 1,040	899	2,975	2,595
Interest on securities	269	249	798	739
Interest on other short-term investments	6	4	17	10
Total interest income	1,315	1,152	3,790	3,344
Interest Expense				
Interest on deposits	144	73	359	197
Interest on federal funds purchased	10	2	17	4
Interest on other short-term borrowings	6	12	25	24
Interest on long-term debt	112	95	330	277
Total interest expense	272	182	731	502
Net Interest Income	1,043	970	3,059	2,842
Provision for loan and lease losses	86	67	142	193
Net Interest Income After Provision for				
Loan and Lease Losses	957	903	2,917	2,649
Noninterest Income				
Service charges on deposits	139	138	414	415
Wealth and asset management revenue	114	102	335	313
Corporate banking revenue	100	101	308	276
Card and processing revenue	82	79	245	232
Mortgage banking net revenue	49	63	158	170
Other noninterest income	86	1,076	794	1,237
Securities (losses) gains, net	(6)	-	(21)	1
Securities (losses) gains, net - non-qualifying				
hedges on mortgage servicing rights	(1)	2	(18)	4
Total noninterest income	563	1,561	2,215	2,648
Noninterest Expense				
Salaries, wages and incentives	421	407	1,339	1,215
Employee benefits	82	77	270	274
Net occupancy expense	70	74	219	221
Technology and communications	71	62	206	177
Equipment expense	31	30	92	88
Card and processing expense	31	32	91	95
Other noninterest expense	302	293	873	848
Total noninterest expense	1,008	975	3,090	2,918

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<b>Income Before Income Taxes</b>	512	1,489	2,042	2,379
Applicable income tax expense	79	475	321	694
Net Income	433	1,014	1,721	1,685
Less: Net income attributable to				
noncontrolling interests	-	-	-	-
Net Income Attributable to Bancorp	433	1,014	1,721	1,685
Dividends on preferred stock	15	15	52	52
Net Income Available to Common				
Shareholders	\$ 418	999	1,669	1,633
Earnings per share - basic	\$ 0.62	1.37	2.43	2.19
Earnings per share - diluted	\$ 0.61	1.35	2.38	2.16
Average common shares outstanding -				
basic	667,624,132	721,280,389	680,181,785	736,686,213
Average common shares outstanding -				
diluted	679,198,715	733,284,502	693,078,647	748,706,522

Refer to the Notes to Condensed Consolidated Financial Statements.

# Fifth Third Bancorp and Subsidiaries

**Condensed Consolidated Financial Statements and Notes (continued)** 

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

For the three m	nonths ended	For the nine months ended		
Septemb	per 30,	September 30,		
2018	2017	2018	2017	
\$ 433	1,014	1,721	1,685	
(207)	22	(834)	130	
-	1	7	2	
(19)	-	(24)	2	
2	(2)	2	(11)	
(2)	(2)	(2)	(3)	
3	3	5	6	
(223)	22	(846)	126	
210	1,036	875	1,811	
-	-	-	_	
<b>\$ 210</b>	1,036	875	1,811	
	September 2018 \$ 433 \$ 433 \$ (207) \$ - (19) \$ 2 \$ (223) \$ 210 \$ -	\$ 433 1,014  (207) 22  - 1  (19) -  2 (2)  (2) (2)  3 3  (223) 22  210 1,036	September 30, 2018       September 2018         \$ 433       1,014       1,721         (207)       22       (834)         -       1       7         (19)       -       (24)         2       (2)       2         (2)       (2)       (2)         3       3       5         (223)       22       (846)         210       1,036       875	

Refer to the Notes to Condensed Consolidated Financial Statements.

# Fifth Third Bancorp and Subsidiaries

# **Condensed Consolidated Financial Statements and Notes (continued)**

# **CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (unaudited)**

EQUIT (unaudicu)			Banco	_	ders Equity	I	Total		
					Other		Bancorp	Non-	
	Common	Preferred	Capital	Retaine Co	omprehensiv	Freasury S	Shareholde <b>f</b>	Sontrolling	Total
(\$ in millions, except	G. 1	G . 1	0 1		(Loss)	Q. 1	<b>.</b>	<b>.</b>	-
per share data)	Stock	Stock	Surplus	Earnings	Income	Stock	Equity	Interests	Equity
Balance at		1 221	2.756	10.441	<b>5</b> 0	(2.422)	16.005	25	16.000
<b>December 31, 2016</b>	\$ 2,051	1,331	2,756	13,441	59	(3,433)	16,205	27	16,232
Net income				1,685			1,685		1,685
Other comprehensive					106		106		106
income, net of tax					126		126		126
Cash dividends									
declared:				(22.1)			(22.4)		(22.4)
Common stock <sup>(a)</sup>				(324)			(324)		(324)
Preferred stock <sup>(b)</sup>				(52)			(52)		(52)
Shares acquired for			(1.1.0)			(4.040)	/4 aaa\		/4 000\
treasury			(113)			(1,219)	(1,332)		(1,332)
Impact of stock									
transactions under stock									
compensation plans, net			39	<b>/-</b> \		12	51		51
Other				(2)		3	1	(7)	(6)
Balance at				=				• •	
<b>September 30, 2017</b>	\$ 2,051	1,331	2,682	14,748	185	(4,637)	16,360	20	16,380
<b>.</b>									
Balance at		4 224	• =00	45466		( <b>=</b> 000)	4 . 0	• •	4 6 00 5
<b>December 31, 2017</b>	\$ 2,051	1,331	2,790	15,122	73	(5,002)	16,365	20	16,385
Impact of cumulative effect of change									
in accounting				_					
principles <sup>(c)</sup>				6	(2)		4		4
Balance at January 1,	<b>* * * = 1</b>			4 = 4 = 0		(= 00e)	4 - 4 - 0	- 0	4 < 400
2018	\$ 2,051	1,331	2,790	15,128	71	(5,002)	16,369	20	16,389
Net income				1,721			1,721		1,721
Other comprehensive									
loss, net of tax					(846)		(846)		(846)
Cash dividends									
declared:									
Common stock <sup>(a)</sup>				(355)			(355)		(355)

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Preferred stock <sup>(b)</sup>		(5	2)	(52)		(52)
Shares acquired for						
treasury		41	(1,094	(1,053)		(1,053)
Impact of stock						
transactions under stock						
compensation plans, net		25	21	46		46
Other		(	2)	_		-
Balance at						
September 30, 2018 \$ 2,051	1,331 2,3	856 16,44	0 (775) (6,073	) 15,830	20	15,850

- (a) Dividends declared per common share were \$0.18 and \$0.16 for the three months ended September 30, 2018 and 2017, respectively, and \$0.52 and \$0.44 for the nine months ended September 30, 2018 and 2017, respectively.
- (b) For both the three months ended **September 30, 2018** and 2017, dividends were **\$414.06** per preferred share for Perpetual Preferred Stock, Series I and **\$612.50** per preferred share for Perpetual Preferred Stock, Series J. For both the nine months ended **September 30, 2018** and 2017, dividends were **\$637.50** per preferred share for Perpetual Preferred Stock, Series H, **\$1,242.18** per preferred share for Perpetual Preferred Stock, Series J.
- (c) Related to the adoption as of January 1, 2018 of ASU 2016-01, ASU 2017-12 and ASU 2018-02. Refer to Note 3 for additional information.

Refer to the Notes to Condensed Consolidated Financial Statements.

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# Fifth Third Bancorp and Subsidiaries

# **Condensed Consolidated Financial Statements and Notes (continued)**

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

(\$ in millions)		the nine months	s ended Septembe 2017
Operating Activities	2	V10	2017
Net income	\$	1,721	1,685
Adjustments to reconcile net income to net cash provided by operating	φ	1,721	1,005
activities:			
Provision for loan and lease losses		142	193
Depreciation, amortization and accretion		275	255
Stock-based compensation expense		106	95
Benefit from deferred income taxes		(15)	(97)
Securities losses (gains), net		23	(97)
Securities losses (gains), net - non-qualifying hedges on mortgage		23	(2,
		18	(A)
servicing rights MSP fair value adjustment			(4)
MSR fair value adjustment		(8)	104
Net gains on sales of loans and fair value adjustments on loans held for		(53)	(02)
sale		(52)	(82)
Net losses on disposition and impairment of bank premises and		25	2
equipment		37	3
Net losses on disposition and impairment of operating lease equipment		1	18
Gain related to Vantiv, Inc. s acquisition of Worldpay Group plc.		(414)	- (1.027)
Gain on sale of Worldpay, Inc. shares		(205)	(1,037)
Proceeds from sales of loans held for sale		4,017	4,741
Loans originated for sale, net of repayments		(4,222)	(4,608)
Dividends representing return on equity method investments		9	29
Net change in:			
Trading and equity securities		131	(430)
Other assets		372	121
Accrued taxes, interest and expenses		2	288
Other liabilities		(11)	(44)
Net Cash Provided by Operating Activities		1,927	1,228
Investing Activities			
Proceeds from sales:			
Available-for-sale debt and other securities		10,867	7,484
Loans		211	105
Bank premises and equipment		40	25
Proceeds from repayments / maturities:			
Available-for-sale debt and other securities		1,450	1,799
Held-to-maturity securities		6	1
Purchases:			

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Available-for-sale debt and other securities	(13,322)	(8,849)
Bank premises and equipment	(145)	(155)
MSRs	(82)	(109)
Proceeds from settlement of BOLI	11	8
Proceeds from sales and dividends representing return of equity		
method investments	601	1,358
Net cash paid on acquisitions	(20)	(12)
Net change in:		
Other short-term investments	1,324	(544)
Loans and leases	(1,882)	(191)
Operating lease equipment	40	(6)
Net Cash (Used in) Provided by Investing Activities	(901)	914
Financing Activities		
Net change in:		
Deposits	1,180	(2,369)
Federal funds purchased	2,142	(14)
Other short-term borrowings	(2,898)	2,153
Dividends paid on common stock	(347)	(339)
Dividends paid on preferred stock	(60)	(38)
Proceeds from issuance of long-term debt	2,438	1,444
Repayment of long-term debt	(2,774)	(1,794)
Repurchase of treasury stock and related forward contract	(1,053)	(1,332)
Other	(68)	(40)
Net Cash Used in Financing Activities	(1,440)	(2,329)
Decrease in Cash and Due from Banks	(414)	(187)
Cash and Due from Banks at Beginning of Period	2,514	2,392
Cash and Due from Banks at End of Period	\$ 2,100	2,205
	,	7 7 .

Refer to the Notes to Condensed Consolidated Financial Statements. Note 2 contains cash payments related to interest and income taxes in addition to non-cash investing and financing activities.

## Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 1. Basis of Presentation

The Condensed Consolidated Financial Statements include the accounts of the Bancorp and its majority-owned subsidiaries and VIEs in which the Bancorp has been determined to be the primary beneficiary. Other entities, including certain joint ventures, in which the Bancorp has the ability to exercise significant influence over operating and financial policies of the investee, but upon which the Bancorp does not possess control, are accounted for by the equity method and not consolidated. Those entities in which the Bancorp does not have the ability to exercise significant influence are generally accounted for utilizing the measurement alternative to fair value which permits carrying the investment at its cost basis, as adjusted for impairments and observable price changes. Intercompany transactions and balances have been eliminated.

In the opinion of management, the unaudited Condensed Consolidated Financial Statements include all adjustments, which consist of normal recurring accruals, necessary to present fairly the results for the periods presented. In accordance with U.S. GAAP and the rules and regulations of the SEC for interim financial information, these statements do not include certain information and footnote disclosures required for complete annual financial statements and it is suggested that these Condensed Consolidated Financial Statements be read in conjunction with the Bancorp s Annual Report on Form 10-K. The results of operations and comprehensive income for the three and nine months ended September 30, 2018 and 2017 and the cash flows and changes in equity for the nine months ended September 30, 2018 and 2017 are not necessarily indicative of the results to be expected for the full year. Financial information as of December 31, 2017 has been derived from the Bancorp s Annual Report on Form 10-K.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### 2. Supplemental Cash Flow Information

Cash payments related to interest and income taxes in addition to non-cash investing and financing activities are presented in the following table for the nine months ended September 30:

(\$ in millions)	2018	2017
Cash Payments:		
Interest	\$ 760	556
Income taxes	297	439

#### **Transfers:**

Portfolio loans to loans held for sale	212	152
Loans held for sale to portfolio loans	83	11
Portfolio loans to OREO	28	28

#### 3. Accounting and Reporting Developments

#### Standards Adopted in 2018

The Bancorp adopted the following new accounting standards effective January 1, 2018:

ASU 2014-09 Revenue from Contracts with Customers (Topic 606)

In May 2014, the FASB issued ASU 2014-09 which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most contract revenue recognition guidance, including industry-specific guidance. The core principle of the amended guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Subsequent to the issuance of ASU 2014-09, the FASB issued additional guidance to clarify certain implementation issues, including ASUs 2016-08 (Principal versus Agent Considerations), 2016-10 (Identifying Performance Obligations and Licensing), 2016-12 (Narrow-Scope Improvements and Practical Expedients), and 2016-20 (Technical Corrections and Improvements) in March, April, May and December 2016, respectively. These amendments did not change the core principles in ASU 2014-09 and follow the same effective date and transition requirements. The Bancorp adopted the amended guidance on January 1, 2018, using a modified retrospective approach. Because the amended guidance does not apply to revenue associated with financial instruments, including loans and securities that are accounted for under other U.S. GAAP, the adoption of this amended guidance did not have a material impact on the Bancorp s Condensed Consolidated Financial Statements. However, the Bancorp is subject to expanded disclosure requirements and has updated its revenue recognition policies and procedures. While the Bancorp has concluded the following changes are not material to its Condensed Consolidated Financial Statements, upon adoption the Bancorp changed its presentation of certain underwriting expenses incurred by its broker-dealer subsidiary from net to gross presentation and also changed its presentation of certain credit card rewards program expenses from gross to net presentation. Neither change impacts income before income taxes or net income.

In conjunction with adoption of ASU 2014-09, the Bancorp is providing the following additional disclosures about its significant accounting and reporting policies related to revenue recognition.

#### Revenue Recognition

The Bancorp generally measures revenue based on the amount of consideration the Bancorp expects to be entitled for the transfer of goods or services to a customer, then recognizes this revenue when or as the Bancorp satisfies its performance obligations under the contract, except in transactions where U.S. GAAP provides other applicable guidance. When the amount of consideration is variable, the Bancorp will only recognize revenue to the extent that it is probable that the cumulative amount recognized will not be subject to a significant reversal in the future.

## Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

Substantially all of the Bancorp s contracts with customers have expected durations of one year or less and payments are typically due when or as the services are rendered or shortly thereafter. When third parties are involved in providing goods or services to customers, the Bancorp recognizes revenue on a gross basis when it has control over those goods or services prior to transfer to the customer; otherwise, revenue is recognized for the net amount of any fee or commission. The Bancorp excludes sales taxes from the recognition of revenue and recognizes the incremental costs of obtaining contracts as an expense if the period of amortization for those costs would be one year or less.

The Bancorp s interest income is derived from loans and leases, securities and other short-term investments. The Bancorp recognizes interest income in accordance with the applicable guidance in U.S. GAAP for these assets. Refer to the Portfolio Loans and Leases and Securities sections in Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017 for further information. The following provides additional information about the components of noninterest income:

Service charges on deposits consist primarily of treasury management fees for commercial clients, monthly service charges on consumer deposit accounts, transaction-based fees (such as overdraft fees and wire transfer fees), and other deposit account-related charges. The Bancorp s performance obligations for treasury management fees and consumer deposit account service charges are typically satisfied over time while performance obligations for transaction-based fees are typically satisfied at a point in time. Revenues are recognized on an accrual basis when or as the services are provided to the customer, net of applicable discounts, waivers and reversals. Payments are typically collected from customers directly from the related deposit account at the time the transaction is processed and/or at the end of the customer s statement cycle (typically monthly).

Wealth and asset management revenue consists primarily of service fees for investment management, custody, and trust administration services provided to commercial and consumer clients. The Bancorp s performance obligations for these services are generally satisfied over time and revenues are recognized monthly based on the fee structure outlined in individual contracts. Transaction prices are most commonly based on the market value of assets under management or care and/or a fee per transaction processed. The Bancorp offers certain services, like tax return preparation, for which the performance obligations are satisfied and revenue is recognized at a point in time, when the services are performed. Wealth and asset management revenue also includes trailing commissions received from investments and annuities held in customer accounts, which are recognized in revenue when the Bancorp determines it is probable that the commission will be received.

Corporate banking revenue consists primarily of service fees and other income related to loans and leases to commercial clients, underwriting revenue recognized by the Bancorp s broker-dealer subsidiary and fees for other services provided to commercial clients. Revenue related to loans and leases is recognized in accordance with the Bancorp s policies for portfolio loans and leases. Underwriting revenue is generally recognized on the trade date, which is when the Bancorp s performance obligations are satisfied.

Card and processing revenue consists primarily of ATM fees and interchange fees earned when the Bancorp s credit and debit cards are processed through card association networks. The Bancorp s performance obligations are generally complete when the transactions generating the fees are processed. Revenue is recognized on an accrual basis as such services are performed, net of certain costs not controlled by the Bancorp (primarily interchange fees charged by credit card associations and expenses of certain transaction-based rewards programs offered to customers). These costs reduced card and processing revenue by approximately \$33 million and \$93 million for the three and nine months ended September 30, 2018, respectively.

Mortgage banking net revenue consists primarily of origination fees and gains on loan sales, mortgage servicing fees and the impact of MSRs. Refer to the Loans and Leases Held for Sale and Loan Sales and Securitizations sections in Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017 for further information.

Other noninterest income includes income from operating leases, certain fees derived from loans and leases, BOLI income, gains and losses on other assets, and other miscellaneous revenues and gains.

ASU 2016-01 Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities

In January 2016, the FASB issued ASU 2016-01 which revises an entity s accounting related to 1) the classification and measurement of investments in equity securities, 2) the presentation of certain fair value changes for financial liabilities measured at fair value, and 3) certain disclosure requirements associated with the fair value of financial instruments. The amendments require equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. However, an entity may choose to measure equity investments that do not have readily determinable fair values at cost minus impairment, if any, plus or minus changes as a result of an observable price change. The amendments also simplify the impairment assessment of equity investments for which fair value is not readily determinable by requiring an entity to perform a qualitative assessment to identify impairment. If qualitative indicators are identified, the entity will be required to measure the investment at fair value. For financial liabilities that an entity has elected to measure at fair value, the amendments require an entity to present separately in OCI the portion of the change in fair value that results from a change in instrument-specific credit risk. For public business entities, the amendments 1) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate fair value for financial instruments measured at amortized cost and 2) require, for disclosure purposes, the use of an exit price notion in the determination of the fair value of financial instruments. In February 2018, the FASB also issued ASU 2018-03 which makes technical corrections and improvements to the amendments in ASU 2016-01. The Bancorp adopted the amended guidance on January 1, 2018. As permitted, the Bancorp elected to early adopt ASU 2018-03 on January 1, 2018, concurrent with the adoption of ASU 2016-01. The adoption did not have a material impact on the Condensed Consolidated Financial Statements. However, equity securities affected by the amended guidance which were previously classified as trading or available-for-sale have been reclassified in the Condensed Consolidated Balance Sheets as equity securities. For certain equity securities without a readily determinable fair value that are not accounted for using the equity method, the Bancorp has elected to use the permitted measurement alternative, which is to adjust the cost basis of the investment upon either the occurrence of an observable price change or the identification of an impairment. For these securities, the amended guidance was applied prospectively to investments that existed on or after January 1, 2018. The other portions of the amended guidance were applied on a modified retrospective basis.

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#### Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

ASU 2016-04 Liabilities Extinguishments of Liabilities (Subtopic 405-20): Recognition of Breakage for Certain Prepaid Stored-Value Products

In March 2016, the FASB issued ASU 2016-04 which permits proportional derecognition of the liability for unused funds on certain prepaid stored-value products (known as breakage) to the extent that it is probable that a significant reversal of the recognized breakage amount will not subsequently occur. The amendments do not apply to any prepaid stored-value products that are attached to a segregated customer deposit account or products for which unused funds are subject to unclaimed property remittance laws. The Bancorp adopted the amended guidance on January 1, 2018 using a modified retrospective approach. The adoption did not have a material impact on the Condensed Consolidated Financial Statements.

ASU 2016-15 Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments

In August 2016, the FASB issued ASU 2016-15 to clarify the classification of certain cash receipts and payments within an entity s statement of cash flows. These items include debt prepayment or extinguishment costs, settlement of zero-coupon debt instruments, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, proceeds from the settlement of BOLI policies, distributions received from equity method investees, and beneficial interests in securitization transactions. The amended guidance also specifies how to address classification of cash receipts and payments that have aspects of more than one class of cash flows. The Bancorp adopted the amended guidance retrospectively on January 1, 2018. The adoption did not have a material impact on the Condensed Consolidated Financial Statements.

ASU 2016-16 Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory

In October 2016, the FASB issued ASU 2016-16 which requires an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Current U.S. GAAP prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. The Bancorp adopted the amended guidance on January 1, 2018 using a modified retrospective approach. The adoption did not have a material impact on the Condensed Consolidated Financial Statements.

ASU 2017-01 Business Combinations (Topic 805): Clarifying the Definition of a Business

In January 2017, the FASB issued ASU 2017-01 which clarifies the definition of a business in order to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amended guidance provides a screen which states that when substantially all of the fair value of assets acquired (or disposed) is concentrated in a single asset or group of similar assets, then the set of assets and activities would not be considered a business. The Bancorp adopted the amended guidance prospectively on January 1, 2018 and will apply this amended guidance to future transactions to determine if they should be accounted for as acquisitions (or disposals) of assets or businesses.

ASU 2017-05 Other Income Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets

In February 2017, the FASB issued ASU 2017-05 which clarifies the scope of Subtopic 610-20 and defines the term in substance nonfinancial asset. The amendments require that an entity should initially identify each distinct nonfinancial asset or in substance nonfinancial asset promised to a counterparty and derecognize each asset when a counterparty obtains control of it. The amendments provide specific guidance on accounting for partial sales of nonfinancial assets, which require an entity to derecognize a distinct nonfinancial asset or in substance nonfinancial asset in a partial sale transaction when it 1) does not have (or ceases to have) a controlling financial interest in the legal entity that holds the asset and 2) transfers control of the asset. Once an entity transfers control of a distinct nonfinancial asset or distinct in substance nonfinancial asset, it is required to measure any noncontrolling interest it receives (or retains) at fair value. The Bancorp adopted the amended guidance on January 1, 2018 using a modified retrospective approach. The adoption did not have a material impact on the Condensed Consolidated Financial Statements.

ASU 2017-09 Compensation Stock Compensation (Topic 718): Scope of Modification Accounting

In May 2017, the FASB issued ASU 2017-09 which provides guidance about which changes to the terms or conditions of a share-based payment award require the application of modification accounting in Topic 718. The amendments specify that an entity should account for the effects of such changes as a modification unless the fair value, vesting conditions and classification (as an equity or liability) of the awards are all unaffected by the change. The Bancorp adopted the amended guidance prospectively on January 1, 2018. The adoption did not have a material impact on the Condensed Consolidated Financial Statements.

ASU 2017-12 Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities

In August 2017, the FASB issued ASU 2017-12 which makes several amendments to existing guidance for hedge accounting. As permitted, the Bancorp elected to early adopt the amended guidance on January 1, 2018. For certain fair value hedges of interest rate risk, the Bancorp elected to modify the measurement methodology for the hedged item to be the benchmark rate component of the contractual coupon cash flows and also elected to de-designate a portion of the existing hedging relationship, as permitted. Upon adoption, changes in the fair value of cash flow hedges are recorded in AOCI and then subsequently reclassified into earnings when the hedged item affects earnings. Also, for both fair value hedges and cash flow hedges, changes in the fair value of the derivative instrument are recorded in the same income statement line item as the effects of the hedged item, eliminating the separate measurement of hedge ineffectiveness. The Bancorp recorded a cumulative-effect adjustment to retained earnings for the impact of these elections as well as the elimination of the separate measurement of ineffectiveness from AOCI for cash flow hedges existing at January 1, 2018, the amount of which was not material. The amended presentation and disclosure guidance was applied prospectively.

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## Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

ASU 2018-02 Income Statement Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

In February 2018, the FASB issued ASU 2018-02 which allows for reclassification from AOCI to retained earnings of stranded tax effects resulting from the TCJA. Stranded tax effects result from the reduction in the top federal statutory income tax rate from 35 percent to 21 percent as deferred tax assets and liabilities are adjusted for the impact of a change in tax rate through income tax expense, even in situations when the related items giving rise to the deferred taxes are components of AOCI, which are carried net of tax. As permitted, the Bancorp elected to early adopt this amended guidance and recorded a reclassification adjustment from AOCI to retained earnings as of January 1, 2018, the amount of which was not material.

### Standards Issued but Not Yet Adopted

The following accounting standards were issued but not yet adopted by the Bancorp as of September 30, 2018:

ASU 2016-02 Leases (Topic 842)

In February 2016, the FASB issued ASU 2016-02 which establishes a new accounting model for leases. The amended guidance requires lessees to record lease liabilities on the lessees balance sheets along with corresponding right-of-use assets for all leases with terms longer than twelve months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the lessee statements of income. From a lessor perspective, the accounting model is largely unchanged, except that the amended guidance includes certain targeted improvements to align, where necessary, lessor accounting with the lessee accounting model and the revenue recognition guidance in ASC Topic 606. The amendments also modify disclosure requirements for an entity s lease arrangements. The amended guidance is effective for the Bancorp on January 1, 2019, with early adoption permitted. The amended guidance contains certain transition relief provisions that, among other things, permit an entity to elect not to reassess the classification of leases which existed or expired as of the date the amendments are effective.

Subsequent to the issuance of ASU 2016-02, the FASB has issued additional guidance to clarify certain implementation issues and provide transition relief in certain circumstances including ASUs 2018-01 (Land Easement Practical Expedient, issued in January 2018), 2018-10 (Codification Improvements, issued in July 2018), and 2018-11 (Targeted Improvements, also issued in July 2018). These subsequent amendments do not change the core principles in the original ASU, but do provide an additional optional transition method which is to initially apply the amended guidance at the adoption date and record a cumulative-effect adjustment to opening retained earnings without retrospective application to prior comparative periods. Entities not electing to use this optional transition method must apply the amended guidance on a modified retrospective basis to all periods presented.

The Bancorp will adopt the amended guidance on the required effective date of January 1, 2019, and expects to elect the transition relief provisions and the optional transition method to record a cumulative effect adjustment to retained earnings on the adoption date without applying the guidance to prior comparative periods. From a lessee perspective,

the Bancorp has finalized its inventory of leases, accumulated the data necessary to apply the amended guidance and is in the process of implementing a business process to execute the new measurement and disclosure requirements. The Bancorp is continuing to finalize its evaluation of the impact of the amended guidance on its Condensed Consolidated Financial Statements, but the effects of recognizing most operating leases on the Condensed Consolidated Balance Sheets are expected to be material. As of September 30, 2018, the Bancorp expects to recognize right-of-use assets and lease liabilities in the range of \$400 million to \$500 million for substantially all of its operating lease commitments based on the present value of unpaid lease payments as of the date of adoption, but does not expect a material impact to expense recognition. From a lessor perspective, given the limited changes, the Bancorp does not currently expect adoption of the amended guidance to have a material impact on its Condensed Consolidated Financial Statements at transition. While the evaluation process is ongoing, the Bancorp currently expects that the amended guidance may prospectively impact the classification of certain leases, the presentation of lessor costs and the recognition and measurement of initial direct costs. The Bancorp also expects to record a cumulative-effect adjustment to retained earnings upon adoption to recognize any remaining deferred gains on sale-leaseback transactions that occurred prior to the date of initial application. The Bancorp had approximately \$14 million of such deferred gains recorded as of September 30, 2018. These expectations may change as the implementation process continues.

ASU 2016-13 Financial Instruments Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments

In June 2016, the FASB issued ASU 2016-13 which establishes a new approach to estimate credit losses on certain types of financial instruments. The new approach changes the impairment model for most financial assets, and will require the use of an expected credit loss model for financial instruments measured at amortized cost and certain other instruments. This model applies to trade and other receivables, loans, debt securities, net investments in leases, and off-balance-sheet credit exposures (such as loan commitments, standby letters of credit, and financial guarantees not accounted for as insurance). This model requires entities to estimate the lifetime expected credit loss on such instruments and record an allowance that represents the portion of the amortized cost basis that the entity does not expect to collect. This allowance is deducted from the financial asset s amortized cost basis to present the net amount expected to be collected. The new expected credit loss model will also apply to purchased financial assets with credit deterioration, superseding current accounting guidance for such assets. The amended guidance also amends the impairment model for available-for-sale debt securities, requiring entities to determine whether all or a portion of the unrealized loss on such securities is a credit loss, and also eliminating the option for management to consider the length of time a security has been in an unrealized loss position as a factor in concluding whether or not a credit loss exists. The amended model states that an entity will recognize an allowance for credit losses on available-for-sale debt securities as a contra account to the amortized cost basis, instead of a direct reduction of the amortized cost basis of the investment, as under current guidance. As a result, entities will recognize improvements to estimated credit losses on available-for-sale debt securities immediately in earnings as opposed to in interest income over time. There are also additional disclosure requirements included in this guidance. The amended guidance is effective for the Bancorp on January 1, 2020. Early adoption is permitted as soon as January 1, 2019, but the Bancorp currently expects to adopt on the mandatory effective date.

## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

The amended guidance is to be applied on a modified retrospective basis with the cumulative effect of initially applying the amendments recognized in retained earnings at the date of initial application. However, certain provisions of the guidance are only required to be applied on a prospective basis. While the Bancorp is currently in the process of evaluating the impact of the amended guidance on its Condensed Consolidated Financial Statements, it currently expects the ALLL to increase upon adoption given that the allowance will be required to cover the full remaining expected life of the portfolio upon adoption, rather than the incurred loss model under current U.S. GAAP. The extent of this increase is still being evaluated and will depend on economic conditions and the composition of the Bancorp s loan and lease portfolio at the time of adoption.

ASU 2017-04 Intangibles Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment

In January 2017, the FASB issued ASU 2017-04 which simplifies the test for goodwill impairment by removing the second step, which measures the amount of impairment loss, if any. Instead, the amended guidance states that an entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit s fair value, except that the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. This would apply to all reporting units, including those with zero or negative carrying amounts of net assets. The amended guidance is effective for the Bancorp on January 1, 2020, with early adoption permitted, and is to be applied prospectively to all goodwill impairment tests performed after the adoption date.

ASU 2017-08 Receivables Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities

In March 2017, the FASB issued ASU 2017-08 which shortens the amortization period for certain callable debt securities held at a premium. Specifically, the amendments require the premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity. The amended guidance is effective for the Bancorp on January 1, 2019, with early adoption permitted, and is to be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Bancorp shall provide a disclosure regarding the change in accounting principle. The Bancorp plans to adopt the amended guidance on its required effective date of January 1, 2019 and is currently in the process of evaluating the impact of the amended guidance on its Condensed Consolidated Financial Statements. However, the Bancorp does not currently expect the impact of adoption to be material.

ASU 2018-13 Fair Value Measurement (Topic 820): Disclosure Framework Changes to the Disclosure Requirements for Fair Value Measurement

In August 2018, the FASB issued ASU 2018-13 which modifies the disclosure requirements for fair value measurements. The amendments remove the requirements to disclose the amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy, the policy for timing of transfers between levels and the valuation processes for Level 3 fair value measurements. The amendments also add new disclosure requirements regarding

unrealized gains and losses from recurring Level 3 fair value measurements and the significant unobservable inputs used to develop Level 3 fair value measurements. The amended guidance is effective for the Bancorp on January 1, 2020 with early adoption permitted. Certain of the amendments are to be applied prospectively while others are to be applied retrospectively. Also, early adoption of the removed and modified disclosure requirements is permitted before adoption of the newly added requirements. The Bancorp is in the process of evaluating the impact of the amended guidance on its Condensed Consolidated Financial Statements.

ASU 2018-15: Intangibles Goodwill and Other Internal-Use Software (Subtopic 350-40): Customer s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract

In August 2018, the FASB issued ASU 2018-15 which provides guidance on the accounting for implementation, setup, and other upfront costs incurred by customers in cloud computing arrangements that are accounted for as service contracts. The amendments require that implementation costs be evaluated for capitalization using the framework applicable to costs incurred to develop or obtain internal-use software. Those capitalized costs are to be expensed over the term of the cloud computing arrangement and presented in the same financial statement line items as the service contract and its associated fees. The amended guidance is effective for the Bancorp on January 1, 2020, with early adoption permitted, and may be applied either retrospectively or prospectively. The Bancorp is in the process of evaluating the impact of the amended guidance on its Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

#### 4. Investment Securities

The following tables provide the amortized cost, unrealized gains and losses and fair value for the major categories of the available-for-sale debt and other securities and held-to-maturity investment securities portfolios as of:

	Aı	mortized	Unrealized	Unrealized	Fair
September 30, 2018 (\$ in millions)		Cost	Gains	Losses	Value
Available-for-sale debt and other securities:					
U.S. Treasury and federal agencies securities	\$	98	-	(3)	95
Obligations of states and political subdivisions securities		2	-	-	2
Mortgage-backed securities:					
Agency residential mortgage-backed securities		16,447	15	(489)	15,973
Agency commercial mortgage-backed securities		10,405	4	(363)	10,046
Non-agency commercial mortgage-backed securities		3,169	4	<b>(76)</b>	3,097
Asset-backed securities and other debt securities		2,035	20	(11)	2,044
Other securities <sup>(a)</sup>		551	-	-	551
Total available-for-sale debt and other securities	\$	32,707	43	(942)	31,808
Held-to-maturity securities:					
Obligations of states and political subdivisions securities	\$	16	-	-	16
Asset-backed securities and other debt securities		2	-	-	2
Total held-to-maturity securities	\$	18	-	-	18

<sup>(</sup>a) Other securities consist of FHLB, FRB and DTCC restricted stock holdings of \$184, \$365 and \$2, respectively, at September 30, 2018, that are carried at cost.

	Amortized	Unrealized	Unrealized	Fair
December 31, 2017 (\$ in millions)	Cost	Gains	Losses	Value
Available-for-sale debt and other securities:				
U.S. Treasury and federal agencies securities	\$ 98	-	-	98
Obligations of states and political subdivisions securities	43	1	-	44
Mortgage-backed securities:				
Agency residential mortgage-backed securities(a)	15,281	118	(80)	15,319
Agency commercial mortgage-backed securities	10,113	92	(38)	10,167
Non-agency commercial mortgage-backed securities	3,247	51	(5)	3,293
Asset-backed securities and other debt securities	2,183	46	(11)	2,218
Other securities <sup>(b)</sup>	612	-	-	612

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Total available-for-sale debt and other securities	\$ 31,577	308	(134)	31,751
Held-to-maturity securities:				
Obligations of states and political subdivisions securities	\$ 22	-	-	22
Asset-backed securities and other debt securities	2	-	-	2
Total held-to-maturity securities	\$ 24	-	-	24

<sup>(</sup>a) Includes interest-only mortgage-backed securities of \$34 as of December 31, 2017, recorded at fair value with fair value changes recorded in securities (losses) gains, net, in the Condensed Consolidated Statements of Income.

The following table provides the fair value of trading debt securities and equity securities as of:

(\$ in millions)	September 30, 2018	December 31, 2017
Trading debt securities	\$ 269	492
Equity securities	500	439

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<sup>(</sup>b) Other securities consist of FHLB, FRB and DTCC restricted stock holdings of \$248, \$362 and \$2, respectively, at December 31, 2017, that are carried at cost.

#### Fifth Third Bancorp and Subsidiaries

#### **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following table presents net realized gains and losses that were recognized in income from available-for-sale debt and other securities as well as total (losses) gains that were recognized in income from trading debt securities and equity securities:

	For the three months ended For the nine months ended					
	September 30,			Septemb	per 30,	
(\$ in millions)	20	)18	2017	2018	2017	
Available-for-sale debt and other securities:						
Realized gains	\$	4	24	60	53	
Realized losses		<b>(4)</b>	(21)	(69)	(28)	
$OTTI^{(a)}$		-	(4)	-	(28)	
Net realized losses on available-for sale debt and othe	r					
securities <sup>(b)</sup>	\$	-	(1)	(9)	(3)	
Total trading debt securities (losses) gains <sup>(c)</sup>	\$	<b>(1)</b>	2	(20)	5	
Total equity securities (losses) gains $^{(d)(e)}$	\$	<b>(6)</b>	3	(13)	6	
Total (losses) gains recognized in income from available-for-sale	e					
debt and other securities, trading debt securities and equity	y					
securities	\$	<b>(7</b> )	4	(42)	8	

- (a) Included in securities (losses) gains, net in the Condensed Consolidated Statements of Income.
- (b) Excludes net gains on interest-only mortgage-backed securities of \$0 and \$1 for the three and nine months ended September 30, 2018, respectively, and net losses of \$1 and \$2 for the three and nine months ended September 30, 2017, respectively.
- (c) Includes an immaterial net loss and a net loss of \$2 for the three and nine months ended September 30, 2018, respectively, and net gains of \$1 for both the three and nine months ended September 30, 2017 recorded in corporate banking revenue and wealth and asset management revenue in the Condensed Consolidated Statements of Income.
- (d) Includes an immaterial net loss and an immaterial net gain for the three and nine months ended **September 30**, **2018**, respectively, and immaterial net gains for both the three and nine months ended September 30, 2017 recorded in corporate banking revenue and wealth and asset management revenue in the Condensed Consolidated Statements of Income.
- (e) Includes net unrealized losses of \$6 and \$12 for the three and nine months ended September 30, 2018, respectively, and net unrealized gains of \$2 and \$4 for the three and nine months ended September 30, 2017, respectively.

At September 30, 2018 and December 31, 2017, investment securities with a fair value of \$6.3 billion and \$7.8 billion, respectively, were pledged to secure borrowings, public deposits, trust funds, derivative contracts and for other purposes as required or permitted by law.

The expected maturity distribution of the Bancorp s mortgage-backed securities and the contractual maturity distribution of the remainder of the Bancorp s available-for-sale debt and other securities and held-to-maturity investment securities as of September 30, 2018 are shown in the following table:

Available-for-Sale Debt and							
	Oth	er	Held-to-Maturity				
(\$ in millions)	<b>Amortized Cost</b>	Fair Value Am	air Value Amortized CostFair Value				
Debt securities: <sup>(a)</sup>							
Less than 1 year	\$ 14	14	-	-			
1-5 years	9,080	8,882	16	16			
5-10 years	18,305	17,771	-	-			
Over 10 years	4,757	4,590	2	2			
Other securities	551	551	-	-			
Total	\$ 32,707	31,808	18	18			

<sup>(</sup>a) Actual maturities may differ from contractual maturities when a right to call or prepay obligations exists with or without call or prepayment penalties.

The following table provides the fair value and gross unrealized losses on available-for-sale debt and other securities in an unrealized loss position, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position as of:

	12 months or							
	Less than 12 months			mo	ore	Total		
			Unrealized	1	Unrealized	٦	Unrealized	
(\$ in millions)	Fair	Value	Losses	Fair Value	Losses	Fair Value	Losses	
September 30, 2018								
U.S. Treasury and federal agency								
securities	\$	95	(3)	-	-	95	(3)	
Agency residential mortgage-backed								
securities	11	1,073	(286)	3,559	(203)	14,632	(489)	
Agency commercial mortgage-backed								
securities	7	7,820	(269)	1,701	(94)	9,521	(363)	
Non-agency commercial								
mortgage-backed securities	2	2,511	(63)	214	(13)	2,725	(76)	
Asset-backed securities and other debt								
securities		627	(4)	397	(7)	1,024	(11)	
Total	\$ 22	2,126	(625)	5,871	(317)	27,997	(942)	
December 31, 2017								
U.S. Treasury and federal agency								
securities	\$	98	-	-	-	98	-	
Agency residential mortgage-backed								
securities	7	7,337	(59)	479	(21)	7,816	(80)	
Agency commercial mortgage-backed								
securities	2	2,900	(22)	526	(16)	3,426	(38)	
Non-agency commercial								
mortgage-backed securities		449	(2)	145	(3)	594	(5)	
Asset-backed securities and other debt								
securities		317	(2)	386	(9)	703	(11)	

Total \$11,101 (85) 1,536 (49) 12,637 (134)

At both September 30, 2018 and December 31, 2017, an immaterial amount of unrealized losses in the available-for-sale debt and other securities portfolio were represented by non-rated securities.

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#### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 5. Loans and Leases

The Bancorp diversifies its loan and lease portfolio by offering a variety of loan and lease products with various payment terms and rate structures. Lending activities are generally concentrated within those states in which the Bancorp has banking centers and are primarily located in the Midwestern and Southeastern regions of the U.S. The Bancorp s commercial loan and lease portfolio consists of lending to various industry types. Management periodically reviews the performance of its loan and lease products to evaluate whether they are performing within acceptable interest rate and credit risk levels and changes are made to underwriting policies and procedures as needed. The Bancorp maintains an allowance to absorb loan and lease losses inherent in the portfolio. For further information on credit quality and the ALLL, refer to Note 6.

The following table provides a summary of commercial loans and leases classified by primary purpose and consumer loans classified based upon product or collateral as of:

(\$ in millions)	Sept	tember 30, 2018	December 31, 2017
Loans and leases held for sale:			
Commercial and industrial loans	\$	94	-
Commercial mortgage loans		6	6
Residential mortgage loans		563	486
Total loans and leases held for sale	\$	663	492
Portfolio loans and leases:			
Commercial and industrial loans	\$	42,631	41,170
Commercial mortgage loans		6,695	6,604
Commercial construction loans		4,892	4,553
Commercial leases		3,697	4,068
Total commercial loans and leases	\$	57,915	56,395
Residential mortgage loans	\$	15,585	15,591
Home equity		6,485	7,014
Automobile loans		9,002	9,112
Credit card		2,325	2,299
Other consumer loans		2,131	1,559
Total consumer loans	\$	35,528	35,575
Total portfolio loans and leases	\$	93,443	91,970

Portfolio loans and leases are recorded net of unearned income, which totaled \$485 million as of September 30, 2018 and \$523 million as of December 31, 2017. Additionally, portfolio loans and leases are recorded net of unamortized premiums and discounts, deferred direct loan origination fees and costs and fair value adjustments (associated with acquired loans or loans designated as fair value upon origination) which totaled a net premium of \$294 million and

\$282 million as of September 30, 2018 and December 31, 2017, respectively.

The Bancorp s FHLB and FRB advances are generally secured by loans. The Bancorp had loans of \$13.2 billion and \$13.0 billion at September 30, 2018 and December 31, 2017, respectively, pledged at the FHLB, and loans of \$41.9 billion and \$39.8 billion at September 30, 2018 and December 31, 2017, respectively, pledged at the FRB.

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# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following table presents a summary of the total loans and leases owned by the Bancorp as of:

	Carryir	Carrying Value		Past Due Accruing
	September 30,	September 30, December 31,Sep		December 31,
(\$ in millions)	2018	2017	2018	2017
Commercial and industrial loans	\$ 42,725	41,170	3	3
Commercial mortgage loans	6,701	6,610	1	-
Commercial construction loans	4,892	4,553	-	-
Commercial leases	3,697	4,068	-	-
Residential mortgage loans	16,148	16,077	40	57
Home equity	6,485	7,014	-	-
Automobile loans	9,002	9,112	11	10
Credit card	2,325	2,299	32	27
Other consumer loans	2,131	1,559	-	-
Total loans and leases	\$ 94,106	92,462	87	97
Less: Loans and leases held for sale	663	492		
Total portfolio loans and leases	\$ 93,443	91,970		

The following table presents a summary of net charge-offs (recoveries):

	For the three end Septem	ed	eı	nine months nded mber 30,
(\$ in millions)	2018	2017	2018	2017
Commercial and industrial loans	\$ 28	27	102	79
Commercial mortgage loans	(1)	3	3	13
Commercial construction loans	-	-	-	-
Commercial leases	-	-	-	2
Residential mortgage loans	2	(1)	6	5
Home equity	3	3	9	14
Automobile loans	9	8	28	26
Credit card	21	20	72	64
Other consumer loans	10	8	27	18
Total net charge-offs	\$ 72	68	247	221

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

#### 6. Credit Quality and the Allowance for Loan and Lease Losses

The Bancorp disaggregates ALLL balances and transactions in the ALLL by portfolio segment. Credit quality related disclosures for loans and leases are further disaggregated by class.

#### Allowance for Loan and Lease Losses

The following tables summarize transactions in the ALLL by portfolio segment:

#### Residential

For the three months ended September 30, 2018							
(\$ in millions)	Comr	nercial	Mortgage	Consumer	Unallocated	Total	
Balance, beginning of period	\$	654	86	229	108	1,077	
Losses charged-off <sup>(a)</sup>		(36)	(3)	(73)	-	<b>(112)</b>	
Recoveries of losses previously charged-off <sup>(a)</sup>		9	1	30	-	40	
Provision for (benefit from) loan and lease losses		29	(1)	57	1	86	
Balance, end of period	\$	656	83	243	109	1,091	

<sup>(</sup>a) For the three months ended **September 30, 2018**, the Bancorp recorded \$8 in both losses charged-off and recoveries of losses charged-off related to customer defaults on point-of-sale consumer loans for which the Bancorp obtained recoveries under third-party credit enhancements.

R	eside	ntial

For the three months ended September 30, 2017 (\$						
in millions)	Comr	nercial	Mortgage	Consumer	Unallocated	Total
Balance, beginning of period	\$	817	93	206	110	1,226
Losses charged-off		(33)	(2)	(50)	-	(85)
Recoveries of losses previously charged-off		3	3	11	-	17
Provision for (benefit from) loan and lease losses		9	(4)	51	11	67
Deconsolidation of a VIE <sup>(a)</sup>		(19)	-	-	(1)	(20)
Balance, end of period	\$	777	90	218	120	1.205

(a) Refer to Note 10 for further discussion on the deconsolidation of a VIE.

## Residential

For the nine months ended September 30, 2018								
(\$ in millions)	Com	mercial	Mortgage	Consumer	Unallocated	Total		
Balance, beginning of period	\$	753	89	234	120	1,196		

Losses charged-off <sup>(a)</sup>	<b>(124)</b>	(10)	(200)	-	(334)
Recoveries of losses previously charged-off <sup>(a)</sup>	19	4	64	-	87
Provision for (benefit from) loan and lease losses	8	-	145	(11)	142
Balance, end of period	\$ 656	83	243	109	1,091

<sup>(</sup>a) For the nine months ended **September 30**, **2018**, the Bancorp recorded **\$18** in both losses charged-off and recoveries of losses charged-off related to customer defaults on point-of-sale consumer loans for which the Bancorp obtained recoveries under third-party credit enhancements.

#### Residential

For the nine months ended September 30, 2017 (\$

in millions)	Com	mercial	Mortgage	Consumer	Unallocated	Total
Balance, beginning of period	\$	831	96	214	112	1,253
Losses charged-off		(119)	(12)	(156)	-	(287)
Recoveries of losses previously charged-off		25	7	34	-	66
Provision for (benefit from) loan and lease losses		59	(1)	126	9	193
Deconsolidation of a VIE <sup>(a)</sup>		(19)	-	-	(1)	(20)
Balance, end of period	\$	777	90	218	120	1,205

<sup>(</sup>a) Refer to Note 10 for further discussion on the deconsolidation of a VIE.

The following tables provide a summary of the ALLL and related loans and leases classified by portfolio segment:

			Residential			
As of September 30, 2018 (\$ in millions)	Coı	mmercial	Mortgage	Consumer U	Unallocated	Total
ALLL:(a)						
Individually evaluated for impairment	\$	66	64	38	-	168
Collectively evaluated for impairment		590	19	205	-	814
Unallocated		-	-	-	109	109
Total ALLL	\$	656	83	243	109	1,091
Portfolio loans and leases:(b)						
Individually evaluated for impairment	\$	345	757	285	-	1,387
Collectively evaluated for impairment		57,570	14,656	19,658	-	91,884
Total portfolio loans and leases	\$	57,915	15,413	19,943	-	93,271

<sup>(</sup>a) Includes \$1 related to leveraged leases at September 30, 2018.

<sup>(</sup>b) Excludes \$172 of residential mortgage loans measured at fair value and includes \$638 of leveraged leases, net of unearned income at **September 30, 2018**.

## Fifth Third Bancorp and Subsidiaries

#### **Notes to Condensed Consolidated Financial Statements (unaudited)**

		Residential			
Cor	mmercial	Mortgage	Consumer	Unallocated	Total
\$	94	64	42	-	200
	659	25	192	-	876
	-	-	-	120	120
\$	753	89	234	120	1,196
\$	560	665	320	-	1,545
	55,835	14,787	19,664	-	90,286
	-	2	-	-	2
\$	56,395	15,454	19,984	-	91,833
	\$	\$ 753 \$ 560 55,835	Commercial       Mortgage         \$ 94       64         659       25         -       -         \$ 753       89         \$ 560       665         55,835       14,787         -       2	Commercial       Mortgage       Consumer         \$ 94       64       42         659       25       192         -       -       -         \$ 753       89       234         \$ 560       665       320         55,835       14,787       19,664         -       2       -	Commercial         Mortgage         Consumer Unallocated           \$ 94         64         42         -           659         25         192         -           -         -         120           \$ 753         89         234         120           \$ 560         665         320         -           55,835         14,787         19,664         -           -         2         -         -

<sup>(</sup>a) Includes \$1 related to leveraged leases at December 31, 2017.

### **CREDIT RISK PROFILE**

### Commercial Portfolio Segment

For purposes of analyzing historical loss rates used in the determination of the ALLL and monitoring the credit quality and risk characteristics of its commercial portfolio segment, the Bancorp disaggregates the segment into the following classes: commercial and industrial, commercial mortgage owner-occupied, commercial mortgage nonowner-occupied, commercial construction and commercial leases.

To facilitate the monitoring of credit quality within the commercial portfolio segment, and for purposes of analyzing historical loss rates used in the determination of the ALLL for the commercial portfolio segment, the Bancorp utilizes the following categories of credit grades: pass, special mention, substandard, doubtful and loss. The five categories, which are derived from standard regulatory rating definitions, are assigned upon initial approval of credit to borrowers and updated periodically thereafter.

Pass ratings, which are assigned to those borrowers that do not have identified potential or well-defined weaknesses and for which there is a high likelihood of orderly repayment, are updated at least annually based on the size and credit characteristics of the borrower. All other categories are updated on a quarterly basis during the month preceding the end of the calendar quarter.

The Bancorp assigns a special mention rating to loans and leases that have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or lease or the Bancorp s credit position.

<sup>(</sup>b) Excludes \$137 of residential mortgage loans measured at fair value and includes \$674 of leveraged leases, net of unearned income at December 31, 2017.

The Bancorp assigns a substandard rating to loans and leases that are inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged. Substandard loans and leases have well-defined weaknesses or weaknesses that could jeopardize the orderly repayment of the debt. Loans and leases in this grade also are characterized by the distinct possibility that the Bancorp will sustain some loss if the deficiencies noted are not addressed and corrected.

The Bancorp assigns a doubtful rating to loans and leases that have all the attributes of a substandard rating with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors that may work to the advantage of and strengthen the credit quality of the loan or lease, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors may include a proposed merger or acquisition, liquidation proceeding, capital injection, perfecting liens on additional collateral or refinancing plans.

Loans and leases classified as loss are considered uncollectible and are charged-off in the period in which they are determined to be uncollectible. Because loans and leases in this category are fully charged-off, they are not included in the following tables.

The following tables summarize the credit risk profile of the Bancorp s commercial portfolio segment, by class:

		Special			
As of September 30, 2018 (\$ in millions)	Pass	Mention	Substandard Doub	tful	Total
Commercial and industrial loans	\$ 41,008	776	847	-	42,631
Commercial mortgage owner-occupied loans	3,162	50	112	-	3,324
Commercial mortgage nonowner-occupied loans	3,316	40	15	-	3,371
Commercial construction loans	4,892	-	-	-	4,892
Commercial leases	3,538	74	85	-	3,697
Total commercial loans and leases	\$ 55,916	940	1,059	-	57,915

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### Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

		Special			
As of December 31, 2017 (\$ in millions)	Pass	Mention	Substandard Doub	otful	Total
Commercial and industrial loans	\$ 38,813	1,115	1,235	7	41,170
Commercial mortgage owner-occupied loans	3,207	75	80	-	3,362
Commercial mortgage nonowner-occupied loans	3,117	28	97	-	3,242
Commercial construction loans	4,553	-	-	-	4,553
Commercial leases	3,922	72	74	-	4,068
Total commercial loans and leases	\$ 53,612	1,290	1,486	7	56,395

### Residential Mortgage and Consumer Portfolio Segments

For purposes of monitoring the credit quality and risk characteristics of its consumer portfolio segment, the Bancorp disaggregates the segment into the following classes: home equity, automobile loans, credit card and other consumer loans. The Bancorp s residential mortgage portfolio segment is also a separate class.

The Bancorp considers repayment performance as the best indicator of credit quality for residential mortgage and consumer loans, which includes both the delinquency status and performing versus nonperforming status of the loans. The delinquency status of all residential mortgage and consumer loans is presented by class in the age analysis section while the performing versus nonperforming status is presented in the following table. Refer to the nonaccrual loans and leases section of Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017 for additional delinquency and nonperforming information.

The following table presents a summary of the Bancorp s residential mortgage and consumer portfolio segments, by class, disaggregated into performing versus nonperforming status as of:

	Septemb	per 30, 2018	December 31, 2017		
(\$ in millions)	Performing	Nonperforming	Performing	Nonperforming	
Residential mortgage loans <sup>(a)</sup>	\$ 15,390	23	15,424	30	
Home equity	6,411	74	6,940	74	
Automobile loans	9,001	1	9,111	1	
Credit card	2,299	26	2,273	26	
Other consumer loans	2,130	1	1,559	-	
Total residential mortgage and consumer loans	\$ 35,231	125	35,307	131	

<sup>(</sup>a) Excludes \$172 and \$137 of residential mortgage loans measured at fair value at September 30, 2018 and December 31, 2017, respectively.

### Age Analysis of Past Due Loans and Leases

The following tables summarize the Bancorp s recorded investment in portfolio loans and leases, by age and class:

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	Current	rent Past Due			90 Days Past		
	Loans and	30-89	90 Days	Total	Total Loans	Oue and Still	
As of September 30, 2018 (\$ in millions)	Leases $^{(b)(c)}$	Days(c)	or More(c)	Past Due	and Leases	Accruing	
Commercial loans and leases:							
Commercial and industrial loans	\$ 42,481	22	128	150	42,631	3	
Commercial mortgage owner-occupied loans	3,314	3	7	10	3,324	1	
Commercial mortgage nonowner-occupied loans	3,363	5	3	8	3,371	-	
Commercial construction loans	4,884	8	-	8	4,892	-	
Commercial leases	3,693	-	4	4	3,697	-	
Residential mortgage loans <sup>(a)</sup>	15,321	29	63	92	15,413	40	
Consumer loans:							
Home equity	6,366	68	51	119	6,485	-	
Automobile loans	8,891	99	12	111	9,002	11	
Credit card	2,245	42	38	80	2,325	32	
Other consumer loans	2,116	14	1	15	2,131	-	
Total portfolio loans and leases	\$ 92,674	290	307	597	93,271	87	

<sup>(</sup>a) Excludes \$172 of residential mortgage loans measured at fair value at September 30, 2018.

<sup>(</sup>b) Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the FHA or guaranteed by the VA. As of **September 30, 2018**, \$80 of these loans were 30-89 days past due and \$198 were 90 days or more past due. The Bancorp recognized \$1 and \$4 of losses during the three and nine months ended **September 30, 2018**, respectively, due to claim denials and curtailments associated with these insured or guaranteed loans.

<sup>(</sup>c) Includes accrual and nonaccrual loans and leases.

# Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

	(	Current		ue		90 Days Past	
						Total Loans	3
	Lo	oans and	30-89	90 Days	Total	Ι	Oue and Still
						and	
As of December 31, 2017 (\$ in millions)	Le	$ases^{(b)(c)}$	Days(c)	or More(c)	Past Due	Leases	Accruing
Commercial loans and leases:							
Commercial and industrial loans	\$	41,027	42	101	143	41,170	3
Commercial mortgage owner-occupied loans		3,351	3	8	11	3,362	-
Commercial mortgage nonowner-occupied							
loans		3,235	-	7	7	3,242	-
Commercial construction loans		4,552	1	-	1	4,553	-
Commercial leases		4,065	3	-	3	4,068	-
Residential mortgage loans <sup>(a)</sup>		15,301	66	87	153	15,454	57
Consumer loans:							
Home equity		6,888	70	56	126	7,014	-
Automobile loans		8,992	107	13	120	9,112	10
Credit card		2,230	36	33	69	2,299	27
Other consumer loans		1,554	5	-	5	1,559	_
Total portfolio loans and leases	\$	91,195	333	305	638	91,833	97
			_				

<sup>(</sup>a) Excludes \$137 of residential mortgage loans measured at fair value at December 31, 2017.

### Impaired Portfolio Loans and Leases

Larger commercial loans and leases included within aggregate borrower relationship balances exceeding \$1 million that exhibit probable or observed credit weaknesses are subject to individual review for impairment. The Bancorp also performs an individual review on loans and leases that are restructured in a TDR. The Bancorp considers the current value of collateral, credit quality of any guarantees, the loan structure and other factors when evaluating whether an individual loan or lease is impaired. Other factors may include the geography and industry of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower and the Bancorp s evaluation of the borrower s management. Smaller-balance homogenous loans or leases that are collectively evaluated for impairment are not included in the following tables.

The following tables summarize the Bancorp s impaired portfolio loans and leases, by class, that were subject to individual review, which includes all portfolio loans and leases restructured in a TDR:

<sup>(</sup>b) Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the FHA or guaranteed by the VA. As of December 31, 2017, \$95 of these loans were 30-89 days past due and \$290 were 90 days or more past due. The Bancorp recognized \$1 and \$4 of losses during the three and nine months ended September 30, 2017, respectively, due to claim denials and curtailments associated with these insured or guaranteed loans.

<sup>(</sup>c) Includes accrual and nonaccrual loans and leases.

		npaid	D 1.1	
As of September 30, 2018 (\$ in millions)		incipal alance	Recorded Investment	ALLL
With a related ALLL:	טע	arance	mvestment	ALLL
Commercial loans and leases:				
Commercial and industrial loans	\$	199	150	55
Commercial mortgage owner-occupied loans		2	2	1
Commercial mortgage nonowner-occupied loans		1	1	-
Commercial leases		27	27	10
Restructured residential mortgage loans		484	481	64
Restructured consumer loans:				
Home equity		152	152	22
Automobile loans		5	5	1
Credit card		47	43	15
Total impaired portfolio loans and leases with a related ALLL	\$	917	861	168
With no related ALLL:				
Commercial loans:				
Commercial and industrial loans	\$	171	148	-
Commercial mortgage owner-occupied loans		8	5	-
Commercial mortgage nonowner-occupied loans		13	12	-
Restructured residential mortgage loans		294	276	-
Restructured consumer loans:				
Home equity		<b>87</b>	84	-
Automobile loans		2	1	-
Total impaired portfolio loans with no related ALLL	\$	575	526	-
Total impaired portfolio loans and leases	\$	1,492	1,387 (a)	168

<sup>(</sup>a) Includes \$80, \$745 and \$242, respectively, of commercial, residential mortgage and consumer portfolio TDRs on accrual status and \$180, \$12 and \$43, respectively, of commercial, residential mortgage and consumer portfolio TDRs on nonaccrual status at September 30, 2018.

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

		npaid	D 1.1	
As of December 31, 2017 (\$ in millions)		ncipal alance	Recorded Investment	ALLL
With a related ALLL:	Do	nance	mvestment	ALLL
Commercial loans and leases:				
Commercial and industrial loans	\$	433	358	87
Commercial mortgage owner-occupied loans	Ψ	16	14	7
Commercial mortgage nonowner-occupied loans		4	3	_
Commercial leases		4	4	_
Restructured residential mortgage loans		469	465	64
Restructured consumer loans:		107	102	01
Home equity		172	172	27
Automobile loans		8	7	1
Credit card		52	45	14
Total impaired portfolio loans and leases with a related ALLL	\$	1,158	1,068	200
With no related ALLL:				
Commercial loans:				
Commercial and industrial loans	\$	151	131	-
Commercial mortgage owner-occupied loans		18	15	-
Commercial mortgage nonowner-occupied loans		35	35	-
Restructured residential mortgage loans		218	200	-
Restructured consumer loans:				
Home equity		97	94	-
Automobile loans		2	2	-
Total impaired portfolio loans with no related ALLL	\$	521	477	-
Total impaired portfolio loans and leases	\$	1,679	1,545 <sup>(a)</sup>	200
		-		

<sup>(</sup>a) Includes \$249, \$652 and \$275, respectively, of commercial, residential mortgage and consumer portfolio TDRs on accrual status and \$150, \$13 and \$45, respectively, of commercial, residential mortgage and consumer portfolio TDRs on nonaccrual status at December 31, 2017.

The following tables summarize the Bancorp s average impaired portfolio loans and leases, by class, and interest income, by class:

	For the three me September 3		For the nine months ended September 30, 2018		
	Average	Average Interest		Interest	
	Recorded	Income	Recorded	Income	
(\$ in millions)	Investment	Recognized	Investment	Recognized	
Commercial loans and leases:		J		-	

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Commercial and industrial loans	\$ 313	3	408	13
Commercial mortgage owner-occupied loans	11	-	17	-
Commercial mortgage nonowner-occupied loans	21	-	27	-
Commercial leases	28	-	17	-
Restructured residential mortgage loans	<b>767</b>	7	744	21
Restructured consumer loans:				
Home equity	239	3	248	9
Automobile loans	7	-	8	-
Credit card	44	1	44	3
Total average impaired portfolio loans and leases	\$ 1,430	14	1,513	46

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

	For the three months ended						
				For the nine	months ended		
		September	30, 2017	Septembe	r 30, 2017		
	1	Average	Interest	Average	Interest		
	R	Recorded	Income	Recorded	Income		
(\$ in millions)	In	vestment	Recognized	Investment	Recognized		
Commercial loans and leases:							
Commercial and industrial loans	\$	581	4	611	6		
Commercial mortgage owner-occupied loans		50	-	55	-		
Commercial mortgage nonowner-occupied loans		40	-	69	1		
Commercial leases		1	-	2	-		
Restructured residential mortgage loans		654	6	655	18		
Restructured consumer loans:							
Home equity		275	3	285	9		
Automobile loans		11	-	12	-		
Credit card		48	1	49	3		
Total average impaired loans and leases	\$	1,660	14	1,738	37		

Nonperforming Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of the principal and/or interest is uncertain; restructured commercial and credit card loans which have not yet met the requirements to be classified as a performing asset; restructured consumer loans which are 90 days past due based on the restructured terms unless the loan is both well-secured and in the process of collection; and certain other assets, including OREO and other repossessed property.

The following table presents the Bancorp s nonaccrual loans and leases, by class, and OREO and other repossessed property as of:

(\$ in millions)	Se	ptember 30, 2018	December 31, 2017
Commercial loans and leases:			
Commercial and industrial loans	\$	240	276
Commercial mortgage owner-occupied loans		9	19
Commercial mortgage nonowner-occupied loans		3	7
Commercial leases		26	4
Total nonaccrual portfolio commercial loans and leases		278	306
Residential mortgage loans		23	30

Consumer loans:

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Home equity	74	74
Automobile loans	1	1
Credit card	26	26
Other consumer loans	1	-
Total nonaccrual portfolio consumer loans	102	101
Total nonaccrual portfolio loans and leases <sup>(a)(b)</sup>	\$ 403	437
OREO and other repossessed property	45	52
Total nonperforming portfolio assets $^{(a)(b)}$	\$ 448	489

- (a) Excludes \$35 and \$6 of nonaccrual loans held for sale at September 30, 2018 and December 31, 2017, respectively.
- (b) Includes \$4 and \$3 of nonaccrual government insured commercial loans whose repayments are insured by the SBA at September 30, 2018 and December 31, 2017, respectively, of which \$2 and \$3 are restructured nonaccrual government insured commercial loans at September 30, 2018 and December 31, 2017, respectively.

The Bancorp s recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process according to local requirements of the applicable jurisdiction was \$163 million and \$235 million as of September 30, 2018 and December 31, 2017, respectively.

### **Troubled Debt Restructurings**

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Within each of the Bancorp s loan classes, TDRs typically involve either a reduction of the stated interest rate of the loan, an extension of the loan s maturity date with a stated rate lower than the current market rate for a new loan with similar risk or, in limited circumstances, a reduction of the principal balance of the loan or the loan s accrued interest. Modifying the terms of a loan may result in an increase or decrease to the ALLL depending upon the terms modified, the method used to measure the ALLL for a loan prior to modification and whether any charge-offs were recorded on the loan before or at the time of modification. Refer to the ALLL section of Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017 for information on the Bancorp's ALLL methodology. Upon modification of a loan, the Bancorp measures the related impairment as the difference between the estimated future cash flows expected to be collected on the modified loan, discounted at the original effective yield of the loan, and the carrying value of the loan. The resulting measurement may result in the need for minimal or no allowance because it is probable that all cash flows will be collected under the modified terms of the loan. In addition, if the stated interest rate was increased in a TDR, the cash flows on the modified loan, using the pre-modification interest rate as the discount rate, often exceed the recorded investment of the loan. Conversely, upon a modification that reduces the stated interest rate on a loan, the Bancorp recognizes an impairment loss as an increase to the ALLL. If a TDR involves a reduction of the principal balance of the loan or the loan s accrued interest, that amount is charged off to the ALLL.

# Fifth Third Bancorp and Subsidiaries

# Notes to Condensed Consolidated Financial Statements (unaudited)

The Bancorp had commitments to lend additional funds to borrowers whose terms have been modified in a TDR, consisting of line of credit and letter of credit commitments of \$28 million and \$69 million, respectively, as of September 30, 2018 compared with \$53 million and \$78 million, respectively, as of December 31, 2017.

The following tables provide a summary of loans and leases, by class, modified in a TDR by the Bancorp during the three months ended:

		Recorded I	nvestment		
		in Lo	ans		
		Modi	fied	(Decrease)	
	Number of Loans			Increase	Charge-offs
	Modified in a TDR	in a T	DR	to ALLL Upon	Recognized Upo
September 30, 2018 (\$ in					
millions) <sup>(a)</sup>	During the Period <sup>(b)</sup>	During th	e Period	Modification	Modification
Commercial loans:					
Commercial and industrial loans	16	\$	52	<b>(7</b> )	7
Residential mortgage loans	185		24	1	-
Consumer loans:					
Home equity	30		2	-	-
Automobile loans	25		-	-	-
Credit card	1,547		8	2	-
Total portfolio loans	1,803	\$	86	(4)	7

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality which were accounted for within a pool.

<sup>(</sup>b) Represents number of loans post-modification and excludes loans previously modified in a TDR.

		Recorded Investment in Loans Modified	(Decrease)	
	Number of Loans		Increase	Charge-offs
	Modified in a TDR	in a TDR	to ALLL Upon	Recognized Upon
September 30, 2017 ( $\$$ in millions) <sup>(a)</sup>	During the Period <sup>(b)</sup>	During the Period	Modification	Modification
Commercial loans:				
Commercial and industrial loans	17	\$ 73	(6)	-
Commercial mortgage				
owner-occupied loans	1	-	-	-
Commercial mortgage nonowner-occupied loans	1	-	-	-

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Residential mortgage loans	247	35	1	-
Consumer loans:				
Home equity	38	2	-	-
Automobile loans	28	-	-	-
Credit card	2,021	10	2	-
Total portfolio loans	2,353	\$ 120	(3)	-

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality which were accounted for within a pool.

The following tables provide a summary of loans and leases, by class, modified in a TDR by the Bancorp during the nine months ended:

		Recorded Investment in Loans Modified	nt	
	Number of Loans		Increase	Charge-offs
	Modified in a TDR	in a TDR	to ALLL Upon	Recognized Upor
September 30, 2018 ( $\$$ in millions) <sup>(a)</sup>	During the Period <sup>(b)</sup>	During the Period	Modification	Modification
Commercial loans:				
Commercial and industrial loans	41	<b>\$</b> 187	2	7
Commercial mortgage				
owner-occupied loans	2	-	-	-
Residential mortgage loans	969	148	4	-
Consumer loans:				
Home equity	84	6	-	-
Automobile loans	64	-	-	-
Credit card	5,187	27	6	1
Total portfolio loans	6,347	\$ 368	12	8

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality which were accounted for within a pool.

<sup>(</sup>b) Represents number of loans post-modification and excludes loans previously modified in a TDR.

<sup>(</sup>b) Represents number of loans post-modification and excludes loans previously modified in a TDR.

### Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

		Recorded 1	Investment		
		in Loa	ns and		
		Lea	ises	Increase	
	Number of Loans	Modifi	ed in a	(Decrease)	Charge-offs
	Modified in a TDR	TI	)R	to ALLL Upon	Recognized Upon
	During the			•	
September 30, 2017 ( $\$$ in millions) <sup>(a)</sup>	$Period^{(b)}$	During th	ne Period	Modification	Modification
Commercial loans and leases:					
Commercial and industrial loans	67	\$	226	(4)	6
Commercial mortgage					
owner-occupied loans	8		8	5	-
Commercial mortgage					
nonowner-occupied loans	3		-	-	-
Residential mortgage loans	649		92	4	-
Consumer loans:					
Home equity	113		7	-	-
Automobile loans	73		-	-	-
Credit card	5,929		27	5	1
Total portfolio loans and leases	6,842	\$	360	10	7

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality which were accounted for within a pool.

The Bancorp considers TDRs that become 90 days or more past due under the modified terms as subsequently defaulted. For commercial loans not subject to individual review for impairment, loss rates that are applied for purposes of determining the ALLL include historical losses associated with subsequent defaults on loans previously modified in a TDR. For consumer loans, the Bancorp performs a qualitative assessment of the adequacy of the consumer ALLL by comparing the consumer ALLL to forecasted consumer losses over the projected loss emergence period (the forecasted losses include the impact of subsequent defaults of consumer TDRs). When a residential mortgage, home equity, automobile or other consumer loan that has been modified in a TDR subsequently defaults, the present value of expected cash flows used in the measurement of the potential impairment loss is generally limited to the expected net proceeds from the sale of the loan s underlying collateral and any resulting impairment loss is reflected as a charge-off or an increase in ALLL. The Bancorp recognizes an ALLL for the entire balance of the credit card loans modified in a TDR that subsequently default.

The following tables provide a summary of TDRs that subsequently defaulted during the three months ended September 30, 2018 and 2017 and were within twelve months of the restructuring date:

Number of Recorded

<sup>(</sup>b) Represents number of loans post-modification and excludes loans previously modified in a TDR.

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September 30, 2018 ( $\$$ in millions) <sup>(a)</sup>	Contracts	Inves	tment
Commercial loans:			
Commercial and industrial loans	5	\$	32
Residential mortgage loans	28		4
Consumer loans:			
Home equity	4		-
Credit card	146		1
Total portfolio loans	183	\$	37

(a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.

	Number of	Reco	orded
September 30, 2017 ( $\$$ in millions) <sup>(a)</sup>	Contracts	Inves	tment
Commercial loans:			
Commercial and industrial loans	3	\$	1
Commercial mortgage owner-occupied loans	1		-
Residential mortgage loans	49		7
Consumer loans:			
Home equity	2		-
Credit card	417		2
Total portfolio loans	472	\$	10

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following tables provide a summary of TDRs that subsequently defaulted during the nine months ended September 30, 2018 and 2017 and were within twelve months of the restructuring date:

	Number of	Rec	orded
September 30, 2018 ( $\$$ in millions) <sup>(a)</sup>	Contracts	Inve	stment
Commercial loans:			
Commercial and industrial loans	8	\$	61
Commercial mortgage owner-occupied loans	2		-
Residential mortgage loans	138		24
Consumer loans:			
Home equity	6		-
Credit card	525		3
Total portfolio loans	679	\$	88

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.

	Number of	Rec	orded
September 30, 2017 ( $\$$ in millions) <sup>(a)</sup>	Contracts	Inves	stment
Commercial loans:			
Commercial and industrial loans	7	\$	17
Commercial mortgage owner-occupied loans	4		1
Residential mortgage loans	132		19
Consumer loans:			
Home equity	13		2
Credit card	1,254		6
Total portfolio loans	1,410	\$	45

<sup>(</sup>a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.

# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### 7. Bank Premises and Equipment

The following table provides a summary of bank premises and equipment as of:

(\$ in millions)	<b>September 30, 2018</b> December 31, 2017				
Land and improvements <sup>(a)</sup>	\$ 597	644			
$Buildings^{(a)}$	1,593	1,679			
Equipment	1,962	1,876			
Leasehold improvements	404	399			
Construction in progress <sup>(a)</sup>	89	93			
Bank premises and equipment held for sale:					
Land and improvements	24	17			
Buildings	11	9			
Equipment	3	1			
Accumulated depreciation and amortization	(2,787)	(2,715)			
Total bank premises and equipment	\$ 1,896	2,003			

<sup>(</sup>a) At **September 30, 2018** and December 31, 2017, land and improvements, buildings and construction in progress included \$55 and \$91, respectively, associated with parcels of undeveloped land intended for future branch expansion.

The Bancorp monitors changing customer preferences associated with the channels it uses for banking transactions to evaluate the efficiency, competitiveness and quality of the customer service experience in its consumer distribution network. As part of this ongoing assessment, the Bancorp may determine that it is no longer fully committed to maintaining full-service branches at certain of its existing banking center locations. Similarly, the Bancorp may also determine that it is no longer fully committed to building banking centers on certain parcels of land which had previously been held for future branch expansion.

During the second quarter of 2018, the Bancorp adopted a plan to close approximately 100 to 125 branches over the next three years (the 2018 Branch Optimization Plan ). As of September 30, 2018, the Bancorp had identified 31 specific branches for closure under the 2018 Branch Optimization Plan with these closures expected to be completed prior to December 31, 2018. The Bancorp expects to identify the remaining branches to be closed under the 2018 Branch Optimization Plan prior to December 31, 2019. As part of the adoption of the 2018 Branch Optimization Plan, the Bancorp has also elected to sell 21 parcels of land which had previously been held for future branch expansion.

The Bancorp performs assessments of the recoverability of long-lived assets when events or changes in circumstances indicate that their carrying values may not be recoverable. Impairment losses associated with such assessments and lower of cost or market adjustments were immaterial and \$41 million for the three and nine months ended September 30, 2018, respectively, and \$1 million and \$6 million for the three and nine months ended September 30, 2017, respectively. The recognized impairment losses were recorded in other noninterest income in the Condensed

Consolidated Statements of Income.

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# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### 8. Goodwill

Business combinations entered into by the Bancorp typically include the acquisition of goodwill. Acquisition activity includes acquisitions in the respective period in addition to purchase accounting adjustments related to previous acquisitions. The Bancorp completed its annual goodwill impairment test as of September 30, 2018 by performing a qualitative assessment of goodwill at the reporting unit level to determine whether any indicators of impairment existed. In performing this qualitative assessment, the Bancorp evaluated events and circumstances since the last impairment analysis, macroeconomic conditions, banking industry and market conditions and key financial metrics of the Bancorp as well as reporting unit and overall Bancorp financial performance. After assessing the totality of the events and circumstances, the Bancorp determined that it was not more likely than not that the fair values of the Commercial Banking, Branch Banking and Wealth and Asset Management reporting units were less than their respective carrying amounts and, therefore, the first and second steps of the quantitative goodwill impairment test were deemed unnecessary.

Changes in the net carrying amount of goodwill, by reporting unit, for the nine months ended September 30, 2018 and 2017 were as follows:

Dianen	Consumer	Wealth and Asset	
Banking	Lending	Management	Total
1,655	215	148	3,381
-	(215)	-	(965)
1,655	-	148	2,416
-	-	7	7
1,655	-	155	2,423
1,655	-	177	2,445
-	-	-	17
1,655	-	177	2,462
	1,655 - 1,655 - 1,655	Banking Lending 1,655 215 - (215) 1,655 1,655 -  1,655 1,655 -	Banking         Lending         Management           1,655         215         148           -         (215)         -           1,655         -         148           -         -         7           1,655         -         155           1,655         -         177           -         -         -

# 9. Intangible Assets

Intangible assets consist of core deposit intangibles, customer relationships, non-compete agreements, trade names and rent intangibles. Intangible assets are amortized on either a straight-line or an accelerated basis over their estimated useful lives. The increase in gross carrying amount of intangible assets from the year ended December 31, 2017 primarily reflects acquisition activity during the first quarter of 2018.

The details of the Bancorp s intangible assets are shown in the following table:

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(\$ in millions)	Gross Carrying Amount		Accumulated Amortization	Net Carrying Amount
As of September 30, 2018	7 111	lount	Milortization	Timount
Core deposit intangibles	\$	34	(30)	4
Customer relationships		20	(2)	18
Non-compete agreements		14	(11)	3
Other		6	(3)	3
Total intangible assets	\$	<b>74</b>	(46)	28
As of December 31, 2017				
Core deposit intangibles	\$	34	(29)	5
Customer relationships		16	-	16
Non-compete agreements		13	(10)	3
Other		6	(3)	3
Total intangible assets	\$	69	(42)	27

As of September 30, 2018, all of the Bancorp s intangible assets were being amortized. Amortization expense recognized on intangible assets was \$2 million and immaterial for the three months ended September 30, 2018 and 2017, respectively, and \$4 million and \$1 million for the nine months ended September 30, 2018 and 2017, respectively. The Bancorp s projection of amortization expense shown in the following table is based on existing balances as of September 30, 2018. Future amortization expense may vary from these projections.

Estimated amortization expense for the remainder of 2018 through 2022 is as follows:

(\$ in millions)	Total
Remainder of 2018	\$ 1
2019	5
2020	3
2021	3
2022	2

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### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### 10. Variable Interest Entities

The Bancorp, in the normal course of business, engages in a variety of activities that involve VIEs, which are legal entities that lack sufficient equity at risk to finance their activities without additional subordinated financial support or the equity investors of the entities as a group lack any of the characteristics of a controlling interest. The Bancorp evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Bancorp is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that requires a reconsideration. If the Bancorp is determined to be the primary beneficiary of a VIE, it must account for the VIE as a consolidated subsidiary. If the Bancorp is determined not to be the primary beneficiary of a VIE but holds a variable interest in the entity, such variable interests are accounted for under the equity method of accounting or other accounting standards as appropriate.

### Consolidated VIEs

The following tables provide a summary of the classifications of consolidated VIE assets, liabilities and noncontrolling interests included in the Condensed Consolidated Balance Sheets as of:

	Automobile Loan		CDC	
September 30, 2018 (\$ in millions)	Sec	uritizations	Investments	Total
Assets:				
Other short-term investments	\$	41	-	41
Commercial mortgage loans		-	20	20
Automobile loans		773	-	773
ALLL		<b>(4</b> )	-	(4)
Other assets		5	-	5
Total assets	\$	815	20	835
Liabilities:				
Other liabilities	\$	1	-	1
Long-term debt		710	-	710
Total liabilities	\$	711	-	711
Noncontrolling interests	\$	-	20	20
	Auto	mobile Loan	CDC	
December 31, 2017 (\$ in millions)	Sec	uritizations	Investments	Total
Assets:				
Other short-term investments	\$	62	-	62
Commercial mortgage loans		-	20	20
Automobile loans		1,277	_	1,277

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ALLL	(6)	-	(6)
Other assets	7	-	7
Total assets	\$ 1,340	20	1,360
Liabilities			
Other liabilities	\$ 2	-	2
Long-term debt	1,190	-	1,190
Total liabilities	\$ 1,192	-	1,192
Noncontrolling interests	\$ -	20	20
Automobile loan securitizations			

In a securitization transaction that occurred in the third quarter of 2017, the Bancorp transferred an aggregate amount of \$1.1 billion in consumer automobile loans to a bankruptcy remote trust which was deemed to be a VIE. This trust then subsequently issued approximately \$1.0 billion of asset-backed notes, of which approximately \$261 million were retained by the Bancorp. Additionally, in prior years the Bancorp completed securitization transactions in which the Bancorp transferred certain consumer automobile loans to bankruptcy remote trusts which were also deemed to be VIEs. The primary purposes of the VIEs were to issue asset-backed securities with varying levels of credit subordination and payment priority, as well as residual interests, and to provide the Bancorp with access to liquidity for its originated loans. The Bancorp retained residual interests in the VIEs and, therefore, has an obligation to absorb losses and a right to receive benefits from the VIEs that could potentially be significant to the VIEs. In addition, the Bancorp retained servicing rights for the underlying loans and, therefore, holds the power to direct the activities of the VIEs that most significantly impact the economic performance of the VIEs. As a result, the Bancorp concluded that it is the primary beneficiary of the VIEs and has consolidated these VIEs. The assets of the VIEs are restricted to the settlement of the asset-backed securities and other obligations of the VIEs. Third-party holders of the notes do not have recourse to the general assets of the Bancorp.

The economic performance of the VIEs is most significantly impacted by the performance of the underlying loans. The principal risks to which the VIEs are exposed include credit risk and prepayment risk. The credit and prepayment risks are managed through credit enhancements in the form of reserve accounts, overcollateralization, excess interest on the loans and the subordination of certain classes of asset-backed securities to other classes.

### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### CDC investments

CDC, a wholly-owned indirect subsidiary of the Bancorp, was created to invest in projects to create affordable housing, revitalize business and residential areas and preserve historic landmarks. CDC generally co-invests with other unrelated companies and/or individuals and typically makes investments in a separate legal entity that owns the property under development. The entities are usually formed as limited partnerships and LLCs and CDC typically invests as a limited partner/investor member in the form of equity contributions. The economic performance of the VIEs is driven by the performance of their underlying investment projects as well as the VIEs ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. The Bancorp s subsidiaries serve as the managing member of certain LLCs invested in business revitalization projects and have the right to make decisions that most significantly impact the economic performance of the LLCs. Additionally, the investor members do not hold substantive kick-out rights or substantive participating rights over the managing member. The Bancorp has provided an indemnification guarantee to the investor member of these LLCs related to the qualification of tax credits generated by the investor members investment. Accordingly, the Bancorp concluded that it is the primary beneficiary and, therefore, has consolidated these VIEs. As a result, the investor members interests in these VIEs are presented as noncontrolling interests in the Condensed Consolidated Financial Statements. This presentation includes reporting separately the equity attributable to the noncontrolling interests in the Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Changes in Equity and reporting separately the comprehensive income attributable to the noncontrolling interests in the Condensed Consolidated Statements of Comprehensive Income and the net income attributable to the noncontrolling interests in the Condensed Consolidated Statements of Income.

During the third quarter of 2017, the Bancorp s indemnification guarantee for one of the CDC investments for which a Bancorp subsidiary served as the managing member expired and the Bancorp transferred its remaining ownership interest in the VIE to the investor member thus removing the Bancorp from future operations of the VIE. As a result, the Bancorp deconsolidated the VIE during the third quarter of 2017 resulting in a decrease of \$27 million in commercial mortgage loans, a decrease of \$20 million in ALLL associated with the commercial mortgage loans and a decrease of \$18 million in indemnification guarantee exposure. The Bancorp s maximum exposure related to the remaining indemnifications at September 30, 2018 and December 31, 2017 was \$19 million and \$17 million, respectively, which is based on an amount required to meet the investor member s defined target rate of return.

### Non-consolidated VIEs

The following tables provide a summary of assets and liabilities carried on the Condensed Consolidated Balance Sheets related to non-consolidated VIEs for which the Bancorp holds an interest, but is not the primary beneficiary of the VIE, as well as the Bancorp s maximum exposure to losses associated with its interests in the entities as of:

Total Total Maximum

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Assets	Liabilities	Exposure
\$ 1,229	378	1,229
40	-	73
2,239	-	3,404
Total	Total	Maximum
Assets	Liabilities	Exposure
\$ 1,376	355	1,376
102	_	150
1,845	-	2,910
	\$ 1,229 40 2,239 Total Assets \$ 1,376 102	\$ 1,229 378 40 - 2,239 -  Total Total Assets Liabilities \$ 1,376 355 102 -

CDC investments

As noted previously, CDC typically invests in VIEs as a limited partner or investor member in the form of equity contributions and has no substantive kick-out or substantive participating rights over the managing member. The Bancorp has determined that it is not the primary beneficiary of these VIEs because it lacks the power to direct the activities that most significantly impact the economic performance of the underlying project or the VIEs ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. This power is held by the managing members who exercise full and exclusive control of the operations of the VIEs. Accordingly, the Bancorp accounts for these investments under the equity method of accounting.

The Bancorp s funding requirements are limited to its invested capital and any additional unfunded commitments for future equity contributions. The Bancorp s maximum exposure to loss as a result of its involvement with the VIEs is limited to the carrying amounts of the investments, including the unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Condensed Consolidated Balance Sheets, and the liabilities related to the unfunded commitments, which are included in other liabilities in the Condensed Consolidated Balance Sheets, are included in the previous tables for all periods presented. The Bancorp has no other liquidity arrangements or obligations to purchase assets of the VIEs that would expose the Bancorp to a loss. In certain arrangements, the general partner/managing member of the VIE has guaranteed a level of projected tax credits to be received by the limited partners/investor members, thereby minimizing a portion of the Bancorp s risk.

At September 30, 2018 and December 31, 2017, the Bancorp s CDC investments included \$1.1 billion and \$1.3 billion, respectively, of investments in affordable housing tax credits recognized in other assets in the Condensed Consolidated Balance Sheets. The unfunded commitments related to these investments were \$368 million and \$355 million at September 30, 2018 and December 31, 2017, respectively. The unfunded commitments as of September 30, 2018 are expected to be funded from 2018 to 2034.

### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

The Bancorp has accounted for all of its investments in qualified affordable housing tax credits using the equity method of accounting. The following table summarizes the impact to the Condensed Consolidated Statements of Income relating to investments in qualified affordable housing investments:

	For the three months endedne nine months end					led
	Condensed Consolidated September 30, September 30,				per 30,	
(\$ in millions)	Statements of Income Caption	2018	2017	2018	2017	
Pre-tax investment and impairment losses <sup>(a)</sup>	Other noninterest expense	\$ 38	36	131	107	
Tax credits and other benefits	Applicable income tax expense	(43)	(56)	(146)	(168)	

(a) The Bancorp did not recognize impairment losses resulting from the forfeiture or ineligibility of tax credits or other circumstances during both the three and nine months ended **September 30, 2018** and 2017.

Private equity investments

The Bancorp, through Fifth Third Capital Holdings, a wholly-owned indirect subsidiary of the Bancorp, invests as a limited partner in private equity investments which provide the Bancorp an opportunity to obtain higher rates of return on invested capital, while also creating cross-selling opportunities for the Bancorp s commercial products. Each of the limited partnerships has an unrelated third-party general partner responsible for appointing the fund manager. The Bancorp has not been appointed fund manager for any of these private equity investments. The funds finance primarily all of their activities from the partners—capital contributions and investment returns. The Bancorp has determined that it is not the primary beneficiary of the funds because it does not have the obligation to absorb the funds—expected losses or the right to receive the funds—expected residual returns that could potentially be significant to the funds and lacks the power to direct the activities that most significantly impact the economic performance of the funds. The Bancorp, as a limited partner, does not have substantive participating or substantive kick-out rights over the general partner. Therefore, the Bancorp accounts for its investments in these limited partnerships under the equity method of accounting.

The Bancorp is exposed to losses arising from the negative performance of the underlying investments in the private equity investments. As a limited partner, the Bancorp s maximum exposure to loss is limited to the carrying amounts of the investments plus unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Condensed Consolidated Balance Sheets, are included in the previous tables. Also, at September 30, 2018 and December 31, 2017, the unfunded commitment amounts to the funds were \$33 million and \$48 million, respectively. As part of previous commitments, the Bancorp made capital contributions to private equity investments of \$1 million and \$2 million during the three months ended September 30, 2018 and 2017, respectively and \$6 million and \$9 million during the nine months ended September 30, 2018 and 2017, respectively. The Bancorp recognized zero and \$8 million of OTTI associated with certain nonconforming investments affected by the Volcker Rule during the three and nine months ended September 30, 2018, respectively and did not recognize OTTI during both the three and nine months ended September 30, 2017, respectively. Refer to Note 22 for further information.

### Loans provided to VIEs

The Bancorp has provided funding to certain unconsolidated VIEs sponsored by third parties. These VIEs are generally established to finance certain consumer and small business loans originated by third parties. The entities are primarily funded through the issuance of a loan from the Bancorp or a syndication through which the Bancorp is involved. The sponsor/administrator of the entities is responsible for servicing the underlying assets in the VIEs. Because the sponsor/administrator, not the Bancorp, holds the servicing responsibilities, which include the establishment and employment of default mitigation policies and procedures, the Bancorp does not hold the power to direct the activities that most significantly impact the economic performance of the entity and, therefore, is not the primary beneficiary.

The principal risk to which these entities are exposed is credit risk related to the underlying assets. The Bancorp s maximum exposure to loss is equal to the carrying amounts of the loans and unfunded commitments to the VIEs. The Bancorp s outstanding loans to these VIEs are included in commercial loans in Note 5. As of September 30, 2018 and December 31, 2017, the Bancorp s unfunded commitments to these entities were \$1.2 billion and \$1.1 billion, respectively. The loans and unfunded commitments to these VIEs are included in the Bancorp s overall analysis of the ALLL and reserve for unfunded commitments, respectively. The Bancorp does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs.

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### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### 11. Sales of Receivables and Servicing Rights

### Residential Mortgage Loan Sales

The Bancorp sold fixed and adjustable-rate residential mortgage loans during both the three and nine months ended September 30, 2018 and 2017. In those sales, the Bancorp obtained servicing responsibilities and provided certain standard representations and warranties, however the investors have no recourse to the Bancorp s other assets for failure of debtors to pay when due. The Bancorp receives annual servicing fees based on a percentage of the outstanding balance. The Bancorp identifies classes of servicing assets based on financial asset type and interest rates.

Information related to residential mortgage loan sales and the Bancorp s mortgage banking activity, which is included in mortgage banking net revenue in the Condensed Consolidated Statements of Income, is as follows:

	For the three months ended			For the nine months ended		
	September 30,			September 30,		
(\$ in millions)		2018	2017	2018	2017	
Residential mortgage loan sales <sup>(a)</sup>	\$	1,446	1,593	3,919	4,740	
Origination fees and gains on loan sales		25	40	77	106	
Gross mortgage servicing fees		56	56	162	152	

<sup>(</sup>a) Represents the unpaid principal balance at the time of the sale.

### Servicing Rights

The Bancorp measures all of its servicing rights at fair value with changes in fair value reported in mortgage banking net revenue in the Condensed Consolidated Statements of Income.

The following table presents changes in the servicing rights related to residential mortgage loans for the nine months ended September 30:

(\$ in millions)	2	2018	2017
Balance, beginning of period	\$	858	744
Servicing rights originated - residential mortgage loans		62	99
Servicing rights acquired - residential mortgage loans		82	109
Changes in fair value:			
Due to changes in inputs or assumptions <sup>(a)</sup>		103	(15)
Other changes in fair value $^{(b)}$		(95)	(89)

# Balance, end of period \$ 1,010 848

- (a) Primarily reflects changes in prepayment speed and OAS spread assumptions which are updated based on market interest rates.
- (b) Primarily reflects changes due to collection of contractual cash flows and the passage of time.

The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the value of the MSR portfolio. This strategy may include the purchase of free-standing derivatives and various available-for-sale and trading securities. The interest income, mark-to-market adjustments and gain or loss from sale activities associated with these portfolios are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating OAS spreads, earnings rates and prepayment speeds. The fair value of the servicing asset is based on the present value of expected future cash flows.

The following table presents activity related to valuations of the MSR portfolio and the impact of the non-qualifying hedging strategy:

	For the	Septembe	,	For the nine months ended September 30,		
(\$ in millions)		2018	2017	2018	2017	
Securities (losses) gains, net - non-qualifying hedges						
on MSRs	\$	(1)	2	(18)	4	
Changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio <sup>(a)</sup>		(24)	1	(80)	16	
I .		(24)	1	(89)	10	
MSR fair value adjustment due to changes in inputs or assumptions <sup>(a)</sup>		25	(2)	103	(15)	

(a) Included in mortgage banking net revenue in the Condensed Consolidated Statements of Income.

The key economic assumptions used in measuring the interests in residential mortgage loans that continued to be held by the Bancorp at the date of sale, securitization or purchase resulting from transactions completed during the three months ended September 30, 2018 and 2017 were as follows:

		Sep	tember 30,	2018	September 30, 2017			
		Weighted-Prepayment			WeightedPrepayment			
		Average Life Speed OAS Spre			Average Li	fe Speed	OAS Spread	
		(in			(in			
	Rate	years)	(annual)	(bps)	years)	(annual)	(bps)	
Residential mortgage loans:				_			_	
Servicing rights	Fixed	6.5	11.1%	517	7.6	9.2%	499	
Servicing rights	Adjustable	e <b>3.3</b>	23.7	700	2.5	35.1	650	

### Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

Based on historical credit experience, expected credit losses for residential mortgage loan servicing rights have been deemed immaterial, as the Bancorp sold the majority of the underlying loans without recourse. At September 30, 2018 and December 31, 2017, the Bancorp serviced \$64.0 billion and \$60.0 billion, respectively, of residential mortgage loans for other investors. The value of MSRs that continue to be held by the Bancorp is subject to credit, prepayment and interest rate risks on the sold financial assets.

At September 30, 2018, the sensitivity of the current fair value of residual cash flows to immediate 10%, 20% and 50% adverse changes in prepayment speed assumptions and immediate 10% and 20% adverse changes in OAS spread are as follows:

					Prepayment			OAS		
				;	Speed Assumption			Sprea	d Assum Impa	
			Weighted-		Impact of	Advers	e Change	e OAS	•	Change
		Fair A	Average Life (in		on	Fair Val	lue	Spread	Val	ue
$(\$ \text{ in millions})^{(a)}$	Rate	Value	years)	Rate	10%	20%	50%	(bps)	10%	20%
Residential mortgage loans	:									
Servicing rights	Fixed	\$ 996	6.6	9.1%	\$ (36)	(70)	(162)	533	\$ (20)	(39)
Servicing rights	Adjustable	14	3.5	23.2	(1)	(2)	(4)	842	-	(1)

<sup>(</sup>a) The impact of the weighted-average default rate on the current fair value of residual cash flows for all scenarios is immaterial.

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on these variations in the assumptions typically cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. The Bancorp believes variations of these levels are reasonably possible; however, there is the potential that adverse changes in key assumptions could be even greater. Also, in the previous table, the effect of a variation in a particular assumption on the fair value of the interests that continue to be held by the Bancorp is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which might magnify or counteract these sensitivities.

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# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### 12. Derivative Financial Instruments

The Bancorp maintains an overall risk management strategy that incorporates the use of derivative instruments to reduce certain risks related to interest rate, prepayment and foreign currency volatility. Additionally, the Bancorp holds derivative instruments for the benefit of its commercial customers and for other business purposes. The Bancorp does not enter into unhedged speculative derivative positions.

The Bancorp s interest rate risk management strategy involves modifying the repricing characteristics of certain financial instruments so that changes in interest rates do not adversely affect the Bancorp s net interest margin and cash flows. Derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, forward starting interest rate swaps, options, swaptions and TBA securities. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments, based on a stated notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forward contracts are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Options provide the purchaser with the right, but not the obligation, to purchase or sell a contracted item during a specified period at an agreed upon price. Swaptions are financial instruments granting the owner the right, but not the obligation, to enter into or cancel a swap.

Prepayment volatility arises mostly from changes in fair value of the largely fixed-rate MSR portfolio, mortgage loans and mortgage-backed securities. The Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBAs and interest rate swaps) to economically hedge prepayment volatility. Principal-only swaps are total return swaps based on changes in the value of the underlying mortgage principal-only trust. TBA securities are a forward purchase agreement for a mortgage-backed securities trade whereby the terms of the security are undefined at the time the trade is made.

Foreign currency volatility occurs as the Bancorp enters into certain loans denominated in foreign currencies. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts.

The Bancorp also enters into derivative contracts (including foreign exchange contracts, commodity contracts and interest rate contracts) for the benefit of commercial customers and other business purposes. The Bancorp economically hedges significant exposures related to these free-standing derivatives by entering into offsetting third-party contracts with approved, reputable and independent counterparties with substantially matching terms and currencies. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Bancorp s exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. Credit risk is minimized through credit approvals, limits, counterparty collateral and monitoring procedures.

The fair value of derivative instruments is presented on a gross basis, even when the derivative instruments are subject to master netting arrangements. Derivative instruments with a positive fair value are reported in other assets in the

Condensed Consolidated Balance Sheets while derivative instruments with a negative fair value are reported in other liabilities in the Condensed Consolidated Balance Sheets. Cash collateral payables and receivables associated with the derivative instruments are not added to or netted against the fair value amounts with the exception of certain variation margin payments that are considered legal settlements of the derivative contracts. For derivative contracts cleared through certain central clearing parties who have modified their rules to treat variation margin payments as settlements, the variation margin payments are applied to net the fair value of the respective derivative contracts.

The Bancorp's derivative assets include certain contractual features in which the Bancorp requires the counterparties to provide collateral in the form of cash and securities to offset changes in the fair value of the derivatives, including changes in the fair value due to credit risk of the counterparty. As of September 30, 2018 and December 31, 2017, the balance of collateral held by the Bancorp for derivative assets was \$306 million and \$409 million, respectively. For derivative contracts cleared through certain central clearing parties who have modified their rules to treat variation margin payments as settlement of the derivative contract, the payments for variation margin of \$91 million were applied to reduce the respective derivative contracts and were also not included in the total amount of collateral held as of September 30, 2018. The credit component negatively impacting the fair value of derivative assets associated with customer accommodation contracts as of both September 30, 2018 and December 31, 2017 was \$3 million.

In measuring the fair value of derivative liabilities, the Bancorp considers its own credit risk, taking into consideration collateral maintenance requirements of certain derivative counterparties and the duration of instruments with counterparties that do not require collateral maintenance. When necessary, the Bancorp posts collateral primarily in the form of cash and securities to offset changes in fair value of the derivatives, including changes in fair value due to the Bancorp s credit risk. As of September 30, 2018 and December 31, 2017, the balance of collateral posted by the Bancorp for derivative liabilities was \$490 million and \$365 million, respectively, and \$143 million of variation margin payments were applied to the respective derivative contracts to reduce the Bancorp s derivative liabilities as of September 30, 2018 and were also not included in the total amount of collateral posted. Certain of the Bancorp s derivative liabilities contain credit risk related contingent features that could result in the requirement to post additional collateral upon the occurrence of specified events. As of September 30, 2018 and December 31, 2017, the fair value of the additional collateral that could be required to be posted as a result of the credit risk related contingent features being triggered was immaterial to the Condensed Consolidated Financial Statements. The posting of collateral has been determined to remove the need for further consideration of credit risk. As a result, the Bancorp determined that the impact of the Bancorp s credit risk to the valuation of its derivative liabilities was immaterial to the Condensed Consolidated Financial Statements.

The Bancorp holds certain derivative instruments that qualify for hedge accounting treatment and are designated as either fair value hedges or cash flow hedges. Derivative instruments that do not qualify for hedge accounting treatment, or for which hedge accounting is not established, are held as free-standing derivatives. All customer accommodation derivatives are held as free-standing derivatives.

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Fair value hedges:

Total fair value hedges

Interest rate swaps related to long-term debt

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following tables reflect the notional amounts and fair values for all derivative instruments included in the Condensed Consolidated Balance Sheets as of:

		Fair	Value
	Notional	Derivative	Derivative
September 30, 2018 (\$ in millions)	Amount	Assets	Liabilities
Derivatives Designated as Qualifying Hedging Instruments:			
Fair value hedges:			
Interest rate swaps related to long-term debt	\$ 3,455	203	9
Total fair value hedges		203	9
Cash flow hedges:			
Interest rate swaps related to C&I loans	6,150	2	17
Total cash flow hedges		2	17
Total derivatives designated as qualifying hedging instruments		205	26
Derivatives Not Designated as Qualifying Hedging Instruments:			
Free-standing derivatives - risk management and other business purposes:			
Interest rate contracts related to MSR portfolio	13,745	49	15
Forward contracts related to residential mortgage loans held for sale	955	4	-
Swap associated with the sale of Visa, Inc. Class B Shares	2,473	-	144
Total free-standing derivatives - risk management and other business			
purposes		53	159
Free-standing derivatives - customer accommodation:			
Interest rate contracts	53,651	280	322
Interest rate lock commitments	397	7	-
Commodity contracts	5,818	315	296
TBA securities	20	-	-
Foreign exchange contracts	12,940	124	110
Total free-standing derivatives - customer accommodation		726	728
Total derivatives not designated as qualifying hedging instruments		779	887
Total		\$ 984	913
		Fair	Value
	Notional	Derivative	Derivative
December 31, 2017 (\$ in millions)	Amount	Assets	Liabilities
Derivatives Designated as Qualifying Hedging Instruments:			

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\$ 3,705

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Cash flow hedges:			
Interest rate swaps related to C&I loans	4,475	-	12
Total cash flow hedges		-	12
Total derivatives designated as qualifying hedging instruments		297	17
Derivatives Not Designated as Qualifying Hedging Instruments:			
Free-standing derivatives - risk management and other business purposes:			
Interest rate contracts related to MSR portfolio	11,035	54	15
Forward contracts related to residential mortgage loans held for sale	1,284	1	1
Stock warrant	20	20	-
Swap associated with the sale of Visa, Inc. Class B Shares	1,900	-	137
Foreign exchange contracts	112	-	1
Total free-standing derivatives - risk management and other busines	S		
purposes		75	154
Free-standing derivatives - customer accommodation:			
Interest rate contracts	42,216	154	145
Interest rate lock commitments	446	8	-
Commodity contracts	4,125	165	167
TBA securities	26	-	-
Foreign exchange contracts	12,654	124	119
Total free-standing derivatives - customer accommodation		451	431
Total derivatives not designated as qualifying hedging instruments		526	585
Total		\$823	602

# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

### Fair Value Hedges

The Bancorp may enter into interest rate swaps to convert its fixed-rate funding to floating-rate. Decisions to convert fixed-rate funding to floating are made primarily through consideration of the asset/liability mix of the Bancorp, the desired asset/liability sensitivity and interest rate levels. For all designated fair value hedges of interest rate risk as of September 30, 2018, the Bancorp performed an assessment of hedge effectiveness using regression analysis (quantitative approach) with changes in the fair value of the derivative instrument and changes in the fair value of the hedged asset or liability attributable to the hedged risk recorded in the same income statement line in current period net income.

The following table reflects the change in fair value of interest rate contracts, designated as fair value hedges, as well as the change in fair value of the related hedged items attributable to the risk being hedged, included in the Condensed Consolidated Statements of Income:

	Condensed Consolidated		For the three months ended September 30,		For the nine months ended September 30,	
(\$ in millions)	Statements of Income Caption		2018	2017	2018	2017
Change in fair value of interest	•					
rate swaps hedging long-term						
debt	Interest on long-term debt	\$	(29)	(6)	(110)	(13)
Change in fair value of hedged						
long-term debt attributable to						
the risk being hedged	Interest on long-term debt		31	5	113	11
The following amounts were recorded in the Condensed Consolidated Delegas Cheets related to assembly having						

The following amounts were recorded in the Condensed Consolidated Balance Sheets related to cumulative basis adjustments for fair value hedges as of:

	Condensed Consolidated	
(\$ in millions)	<b>Balance Sheets Caption</b>	September 30, 2018
Carrying amount of the hedged item	Long-term debt	\$ 3,917
Cumulative amount of fair value hedging adjustments		
included in the carrying amount of the hedged items	Long-term debt	(182)
Cash Flow Hedges		

The Bancorp may enter into interest rate swaps to convert floating-rate assets and liabilities to fixed rates or to hedge certain forecasted transactions for the variability in cash flows attributable to the contractually specified interest rate. The assets or liabilities may be grouped in circumstances where they share the same risk exposure that the Bancorp

desires to hedge. The Bancorp may also enter into interest rate caps and floors to limit cash flow variability of floating-rate assets and liabilities. As of September 30, 2018, all hedges designated as cash flow hedges were assessed for effectiveness using regression analysis. The entire change in the fair value of the interest rate swap included in the assessment of hedge effectiveness is recorded in AOCI and reclassified from AOCI to current period earnings when the hedged item affects earnings. As of September 30, 2018, the maximum length of time over which the Bancorp is hedging its exposure to the variability in future cash flows is 70 months.

Reclassified gains and losses on interest rate contracts related to commercial and industrial loans are recorded within interest income in the Condensed Consolidated Statements of Income. As of September 30, 2018 and December 31, 2017, \$33 million and \$9 million, respectively, of net deferred losses, net of tax, on cash flow hedges were recorded in AOCI in the Condensed Consolidated Balance Sheets. As of September 30, 2018, \$20 million in net unrealized gains, net of tax, recorded in AOCI are expected to be reclassified into earnings during the next twelve months. This amount could differ from amounts actually recognized due to changes in interest rates, hedge de-designations, and the addition of other hedges subsequent to September 30, 2018.

During both the three and nine months ended September 30, 2018 and 2017, there were no gains or losses reclassified from AOCI into earnings associated with the discontinuance of cash flow hedges because it was probable that the original forecasted transaction would no longer occur by the end of the originally specified time period or within the additional period of time as defined by U.S. GAAP.

The following table presents the pretax net (losses) gains recorded in the Condensed Consolidated Statements of Income and in the Condensed Consolidated Statements of Comprehensive Income relating to derivative instruments designated as cash flow hedges:

		For the three months ended September 30,		For the nine months ended September 30,		
(\$ in millions)	2018	$2017^{(a)}$	2018	$2017^{(a)}$		
Amount of pretax net (losses) gains recognized in						
OCI	\$ (25)	-	(31)	3		
Amount of pretax net (losses) gains reclassified						
from OCI into net income	(2)	3	(2)	17		

<sup>(</sup>a) For both the three and nine months ended September 30, 2017, the amount of pretax net losses recognized in OCI represented the effective portion of the cumulative gains or losses on cash flow hedges and ineffectiveness was reported within noninterest income. Upon the adoption of ASU 2017-12, the Bancorp recorded a cumulative effect adjustment to retained earnings effective January 1, 2018 related to the elimination of the separate measurement of ineffectiveness. Refer to Note 3 for additional information.

### Free-Standing Derivative Instruments Risk Management and Other Business Purposes

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBA securities and interest rate swaps) to economically hedge changes in fair value of its largely fixed-rate MSR portfolio. Principal-only swaps hedge the mortgage-LIBOR spread because these swaps appreciate in value as a result of tightening spreads. Principal-only swaps also provide prepayment protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Receive fixed/pay floating interest rate swaps and swaptions increase in value when interest rates do not increase as quickly as expected.

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# Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

The Bancorp enters into forward contracts and mortgage options to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. IRLCs issued on residential mortgage loan commitments that will be held for sale are also considered free-standing derivative instruments and the interest rate exposure on these commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income.

In conjunction with the sale of Visa, Inc. Class B Shares in 2009, the Bancorp entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B Shares into Class A Shares. This total return swap is accounted for as a free-standing derivative. Refer to Note 22 for further discussion of significant inputs and assumptions used in the valuation of this instrument.

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for risk management and other business purposes are summarized in the following table:

(\$ in millions) Interest rate contracts:	Condensed Consolidated Statements of Income Caption	end	the three ed Septen <b>2018</b>	1110111110	For the mon ended Septe 2018	ths
Forward contracts related to						
residential mortgage loans held for sale	Mortgage banking net revenue	\$	7	(1)	4	(17)
Interest rate contracts related to MSR						
portfolio	Mortgage banking net revenue		(24)	1	(89)	16
Foreign exchange contracts:						
Foreign exchange contracts for risk						
management purposes	Other noninterest income		(1)	(4)	3	(8)
Equity contracts:						
Swap associated with sale of Visa,						
Inc. Class B Shares	Other noninterest income		<b>(17)</b>	(47)	(66)	(69)
Free-Standing Derivative Instruments	Customer Accommodation					

The majority of the free-standing derivative instruments the Bancorp enters into are for the benefit of its commercial customers. These derivative contracts are not designated against specific assets or liabilities on the Condensed Consolidated Balance Sheets or to forecasted transactions; and therefore, do not qualify for hedge accounting. These instruments include foreign exchange derivative contracts entered into for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations and commodity contracts to

hedge such items as natural gas and various other derivative contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms. The Bancorp hedges its interest rate exposure on commercial customer transactions by executing offsetting swap agreements with primary dealers. Revaluation gains and losses on interest rate, foreign exchange, commodity and other commercial customer derivative contracts are recorded as a component of either corporate banking revenue or other noninterest income in the Condensed Consolidated Statements of Income.

The Bancorp enters into risk participation agreements, under which the Bancorp assumes credit exposure relating to certain underlying interest rate derivative contracts. The Bancorp only enters into these risk participation agreements in instances in which the Bancorp has participated in the loan that the underlying interest rate derivative contract was designed to hedge. The Bancorp will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. As of September 30, 2018 and December 31, 2017, the total notional amount of the risk participation agreements was \$3.9 billion and \$2.8 billion, respectively, and the fair value was a liability of \$8 million and \$5 million at September 30, 2018 and December 31, 2017, respectively, which is included in other liabilities in the Condensed Consolidated Balance Sheets. As of September 30, 2018, the risk participation agreements had a weighted-average remaining life of 3.7 years.

The Bancorp s maximum exposure in the risk participation agreements is contingent on the fair value of the underlying interest rate derivative contracts in an asset position at the time of default. The Bancorp monitors the credit risk associated with the underlying customers in the risk participation agreements through the same risk grading system currently utilized for establishing loss reserves in its loan and lease portfolio.

Risk ratings of the notional amount of risk participation agreements under this risk rating system are summarized in the following table as of:

(\$ in millions)	September 30, 2018	December 31, 2017
Pass	\$ 3,852	2,748
Special mention	69	66
Substandard	10	24
Total	\$ 3,931	2,838

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# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for customer accommodation are summarized in the following table:

	Condensed Consolidated			months ember 30,	For the mon ended Septe	ths
(\$ in millions)	Statements of Income Caption	20	018	2017	2018	2017
Interest rate contracts:						
Interest rate contracts for customers						
(contract revenue)	Corporate banking revenue	\$	7	5	23	15
Interest rate lock commitments	Mortgage banking net revenue		17	27	52	76
Commodity contracts:						
Commodity contracts for customers						
(contract revenue)	Corporate banking revenue		3	1	7	4
Commodity contracts for customers						
(credit losses)	Other noninterest expense		-	-	-	1
Commodity contracts for customers						
(credit portion of fair value						
adjustment)	Other noninterest expense		-	-	(1)	-
Foreign exchange contracts:						
Foreign exchange contracts for						
customers (contract revenue)	Corporate banking revenue		16	11	43	33
Foreign exchange contracts for						
customers (contract revenue)	Other noninterest income		3	-	8	-
Foreign exchange contracts for						
customers (credit losses)	Other noninterest expense		-	-	-	2
Foreign exchange contracts for						
customers (credit portion of fair value						
adjustment)	Other noninterest expense		-	(1)	1	-
Offsetting Derivative Financial Instrum	_			•		

Offsetting Derivative Financial Instruments

The Bancorp s derivative transactions are generally governed by ISDA Master Agreements and similar arrangements, which include provisions governing the setoff of assets and liabilities between the parties. When the Bancorp has more than one outstanding derivative transaction with a single counterparty, the setoff provisions contained within these agreements generally allow the non-defaulting party the right to reduce its liability to the defaulting party by amounts eligible for setoff, including the collateral received as well as eligible offsetting transactions with that counterparty, irrespective of the currency, place of payment, or booking office. The Bancorp s policy is to present its derivative assets and derivative liabilities on the Condensed Consolidated Balance Sheets on a gross basis, even when

provisions allowing for setoff are in place. However, for derivative contracts cleared through certain central clearing parties who have modified their rules to treat variation margin payments as settlements, the fair value of the respective derivative contracts are reported net of the variation margin payments.

Collateral amounts included in the tables below consist primarily of cash and highly-rated government-backed securities and do not include variation margin payments for derivative contracts with legal rights of setoff for both periods shown.

The following tables provide a summary of offsetting derivative financial instruments:

Gross Amounts Not Offset

Gross Amount

in the

Recognized in

the

Condensed Consolidated Balance Sheets

Condensed Consolidated

As of September 30, 2018 (\$ in millions)	alance eets <sup>(a)</sup>	Derivatives	Collateral <sup>(b)</sup>	Net Amount
Assets:				
Derivatives	\$ 977	(287)	(260)	430
Total assets	977	(287)	(260)	430
Liabilities:				
Derivatives	913	(287)	(232)	394
Total liabilities	\$ 913	(287)	(232)	394

<sup>(</sup>a) Amount does not include IRLCs because these instruments are not subject to master netting or similar arrangements.

Gross Amounts Not Offset

Gross Amount

in the

Recognized in

the

Condensed Consolidated Balance Sheets

Condensed Consolidated

As of December 31, 2017 (\$ in millions)		Balance Sheets <sup>(a)</sup>	Derivatives	Collateral <sup>(b)</sup>	Net Amount
Assets:	, a	SHECTS	Derivatives	Conactary	Net Amount
10.00	Φ.	04.5	(0.1.0)	(2.62)	2.40
Derivatives	\$	815	(213)	(362)	240
Total assets		815	(213)	(362)	240
Liabilities:					
Derivatives		602	(213)	(155)	234
Total liabilities	\$	602	(213)	(155)	234

<sup>(</sup>a) Amount does not include IRLCs because these instruments are not subject to master netting or similar arrangements.

<sup>(</sup>b) Amount of collateral received as an offset to asset positions or pledged as an offset to liability positions. Collateral values in excess of related derivative amounts recognized in the Condensed Consolidated Balance Sheets were excluded from this table.

<sup>(</sup>b) Amount of collateral received as an offset to asset positions or pledged as an offset to liability positions. Collateral values in excess of related derivative amounts recognized in the Condensed Consolidated Balance Sheets were excluded from this table.

# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 13. Other Short-Term Borrowings

Borrowings with original maturities of one year or less are classified as short-term. The following table presents a summary of the Bancorp s other short-term borrowings as of:

	Septem	ıber 30,	December 31,
(\$ in millions)	20	18	2017
FHLB advances	\$	600	3,125
Securities sold under repurchase agreements		287	546
Derivative collateral		227	341
Total other short-term borrowings	\$	1.114	4.012

The Bancorp s securities sold under repurchase agreements are accounted for as secured borrowings and are collateralized by securities included in available-for-sale debt and other securities in the Condensed Consolidated Balance Sheets. These securities are subject to changes in market value and, therefore, the Bancorp may increase or decrease the level of securities pledged as collateral based upon these movements in market value. As of both September 30, 2018 and December 31, 2017, all securities sold under repurchase agreements were secured by agency residential mortgage-backed securities and the repurchase agreements have an overnight remaining contractual maturity.

## 14. Long-Term Debt

On March 14, 2018, the Bancorp issued and sold \$650 million of 3.95% senior fixed-rate notes, with a maturity of ten years, due on March 14, 2028. These notes will be redeemable by the Bancorp, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest thereon to, but excluding, the redemption date.

On June 5, 2018, the Bancorp issued and sold \$250 million of senior floating-rate notes, with a maturity of three years, due on June 4, 2021. Interest on the floating-rate notes is 3-month LIBOR plus 47 bps. These notes will be redeemable, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price equal to 100% of the principal amount of the notes to be redeemed plus accrued and unpaid interest thereon to, but excluding, the redemption date.

On July 26, 2018 the Bank issued and sold \$1.55 billion in aggregate principal amount of unsecured senior bank notes. The bank notes consisted of \$500 million of 3.35% senior fixed-rate notes, with a maturity of three years, due on July 26, 2021; \$300 million of senior floating-rate notes at three-month LIBOR plus 44 bps, with a maturity of three years, due on July 26, 2021; and \$750 million of 3.95% senior fixed-rate notes, with a maturity of seven years, due July 28, 2025. The Bank entered into interest rate swaps to convert the fixed-rate notes due in 2021 and 2025 to a floating-rate, which resulted in an effective interest rate of one-month LIBOR plus 53 bps and 104 bps, respectively.

These bank notes will be redeemable by the Bank, in whole or in part, on or after the date that is 30 days prior to the maturity date at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest up to, but excluding, the redemption date.

#### 15. Capital Actions

#### Accelerated Share Repurchase Transactions

During the nine months ended September 30, 2018, the Bancorp entered into or settled accelerated share repurchase transactions. As part of these transactions, the Bancorp entered into forward contracts in which the final number of shares delivered at settlement was based generally on a discount to the average daily volume weighted-average price of the Bancorp s common stock during the term of these repurchase agreements. The accelerated share repurchases were treated as two separate transactions, (i) the acquisition of treasury shares on the repurchase date and (ii) a forward contract indexed to the Bancorp s common stock.

The following table presents a summary of the Bancorp s accelerated share repurchase transactions that were entered into or settled during the nine months ended September 30, 2018:

#### Shares Received

#### Amount Shares Repurchased on from Forward

		Repurchase		Total Shares	
Repurchase Date	(\$ in millions)	Date	Contract Settlement	Repurchased	Settlement Date
December 19, 2017	\$ 273	7,727,273	824,367	8,551,640	March 19, 2018
February 12, 2018	318	8,691,318	1,015,731	9,707,049	March 26, 2018
May 25, 2018	235	6,402,244	1,172,122	7,574,366	June 15, 2018

## **Open Market Share Repurchase Transactions**

Between July 20, 2018 and August 2, 2018, the Bancorp repurchased 16,945,020 shares, or approximately \$500 million, of its outstanding common stock through open market repurchase transactions, which settled between July 24, 2018 and August 6, 2018.

For further information on a subsequent event related to capital actions, refer to Note 25.

### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 16. Commitments, Contingent Liabilities and Guarantees

The Bancorp, in the normal course of business, enters into financial instruments and various agreements to meet the financing needs of its customers. The Bancorp also enters into certain transactions and agreements to manage its interest rate and prepayment risks, provide funding, equipment and locations for its operations and invest in its communities. These instruments and agreements involve, to varying degrees, elements of credit risk, counterparty risk and market risk in excess of the amounts recognized in the Condensed Consolidated Balance Sheets. The creditworthiness of counterparties for all instruments and agreements is evaluated on a case-by-case basis in accordance with the Bancorp's credit policies. The Bancorp's significant commitments, contingent liabilities and guarantees in excess of the amounts recognized in the Condensed Consolidated Balance Sheets are discussed in the following sections.

#### **Commitments**

The Bancorp has certain commitments to make future payments under contracts. The following table reflects a summary of significant commitments as of:

(\$ in millions)	Sep	tember 30, 2018	December 31, 2017
Commitments to extend credit	\$	70,689	68,106
Letters of credit		2,062	2,185
Forward contracts related to residential mortgage loans held for sale		955	1,284
Noncancelable operating lease obligations		591	568
Purchase obligations		108	144
Capital commitments for private equity investments		33	48
Capital expenditures		31	37
Capital lease obligations		19	26
Commitments to extend credit			

Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements. The Bancorp is exposed to credit risk in the event of nonperformance by the counterparty for the amount of the contract. Fixed-rate commitments are also subject to market risk resulting from fluctuations in interest rates and the Bancorp s exposure is limited to the replacement value of those commitments. As of September 30, 2018 and December 31, 2017, the Bancorp had a reserve for unfunded commitments, including letters of credit, totaling \$129 million and \$161 million,

respectively, included in other liabilities in the Condensed Consolidated Balance Sheets. The Bancorp monitors the credit risk associated with commitments to extend credit using the same standard regulatory risk rating system utilized for its loan and lease portfolio.

Risk ratings of outstanding commitments to extend credit under this risk rating system are summarized in the following table as of:

(\$ in millions)	Sep	tember 30, 2018	December 31, 2017
Pass	\$	70,149	67,254
Special mention		283	330
Substandard		257	522
Total commitments to extend credit	\$	70,689	68,106
Letters of credit			

Standby and commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party and expire as summarized in the following table as of September 30, 2018:

(\$	in	mi	llions)

Less than 1 year <sup>(a)</sup>	\$ 1,062
$1 - 5 \text{ years}^{(a)}$	989
Over 5 years	11
Total letters of credit	\$ 2,062

<sup>(</sup>a) Includes \$4 and \$5 issued on behalf of commercial customers to facilitate trade payments in U.S. dollars and foreign currencies which expire less than 1 year and between 1 - 5 years, respectively.

Standby letters of credit accounted for approximately 99% of total letters of credit at both September 30, 2018 and December 31, 2017, and are considered guarantees in accordance with U.S. GAAP. Approximately 61% of the total standby letters of credit were collateralized as of both September 30, 2018 and December 31, 2017. In the event of nonperformance by the customers, the Bancorp has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The reserve related to these standby letters of credit, which was included in the total reserve for unfunded commitments, was \$5 million and \$6 million at September 30, 2018 and December 31, 2017, respectively. The Bancorp monitors the credit risk associated with letters of credit using the same standard regulatory risk rating system utilized for its loan and lease portfolio.

# Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

Risk ratings of outstanding letters of credit under this risk rating system are summarized in the following table as of:

(\$ in millions)	Sept	ember 30, 2018	December 31, 2017
Pass	\$	1,894	1,830
Special mention		22	67
Substandard		146	218
Doubtful		-	70
Total letters of credit	\$	2,062	2,185

At September 30, 2018 and December 31, 2017, the Bancorp had outstanding letters of credit that were supporting certain securities issued as VRDNs. The Bancorp facilitates financing for its commercial customers, which consist of companies and municipalities, by marketing the VRDNs to investors. The VRDNs pay interest to holders at a rate of interest that fluctuates based upon market demand. The VRDNs generally have long-term maturity dates, but can be tendered by the holder for purchase at par value upon proper advance notice. When the VRDNs are tendered, a remarketing agent generally finds another investor to purchase the VRDNs to keep the securities outstanding in the market. As of September 30, 2018 and December 31, 2017, total VRDNs in which the Bancorp was the remarketing agent or were supported by a Bancorp letter of credit were \$519 million and \$602 million, respectively, of which FTS acted as the remarketing agent to issuers on \$514 million and \$508 million, respectively. As remarketing agent, FTS is responsible for actively remarketing VRDNs to other investors when they have been tendered. If another investor is not identified, FTS may choose to purchase the VRDNs into inventory at its discretion while it continues to remarket them. If FTS purchases the VRDNs into inventory, it can subsequently tender back the VRDNs to the issuer s trustee with proper advance notice. The Bancorp issued letters of credit, as a credit enhancement, to \$273 million and \$331 million of the VRDNs remarketed by FTS, in addition to \$5 million and \$94 million in VRDNs remarketed by third parties at September 30, 2018 and December 31, 2017, respectively. These letters of credit are included in the total letters of credit balance provided in the previous table. The Bancorp held \$15 million and \$1 million of these VRDNs in its portfolio and classified them as trading securities at September 30, 2018 and December 31, 2017, respectively.

Forward contracts related to residential mortgage loans held for sale

The Bancorp enters into forward contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. The outstanding notional amounts of these forward contracts are included in the summary of significant commitments table for all periods presented.

Noncancelable operating lease obligations and other commitments

The Bancorp s subsidiaries have entered into a number of noncancelable lease agreements. The minimum rental commitments under noncancelable lease agreements are shown in the summary of significant commitments table. The Bancorp has also entered into a limited number of agreements for work related to banking center construction and to purchase goods or services.

### **Contingent Liabilities**

Legal claims

There are legal claims pending against the Bancorp and its subsidiaries that have arisen in the normal course of business. Refer to Note 17 for additional information regarding these proceedings.

#### Guarantees

The Bancorp has performance obligations upon the occurrence of certain events under financial guarantees provided in certain contractual arrangements as discussed in the following sections.

Residential mortgage loans sold with representation and warranty provisions

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty provisions. A contractual liability arises only in the event of a breach of these representations and warranties and, in general, only when a loss results from the breach. The Bancorp may be required to repurchase any previously sold loan, indemnify or make whole the investor or insurer for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading. For more information on how the Bancorp establishes the residential mortgage repurchase reserve, refer to Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017.

As of September 30, 2018 and December 31, 2017, the Bancorp maintained reserves related to loans sold with representation and warranty provisions totaling \$6 million and \$9 million, respectively, included in other liabilities in the Condensed Consolidated Balance Sheets.

The Bancorp uses the best information available when estimating its mortgage representation and warranty reserve; however, the estimation process is inherently uncertain and imprecise and, accordingly, losses in excess of the amounts reserved as of September 30, 2018 are reasonably possible. The Bancorp currently estimates that it is reasonably possible that it could incur losses related to mortgage representation and warranty provisions in an amount up to approximately \$10 million in excess of amounts reserved. This estimate was derived by modifying the key assumptions to reflect management s judgment regarding reasonably possible adverse changes to those assumptions. The actual repurchase losses could vary significantly from the recorded mortgage representation and warranty reserve or this estimate of reasonably possible losses, depending on the outcome of various factors, including those previously discussed.

### Fifth Third Bancorp and Subsidiaries

# Notes to Condensed Consolidated Financial Statements (unaudited)

For both the three months ended September 30, 2018 and 2017, the Bancorp paid an immaterial amount in the form of make whole payments and repurchased \$4 million in outstanding principal of loans to satisfy investor demands. For both the nine months ended September 30, 2018 and 2017, the Bancorp paid immaterial amounts in the form of make whole payments and repurchased \$11 million and \$9 million, respectively, in outstanding principal of loans to satisfy investor demands. Total repurchase demand requests during the three months ended September 30, 2018 and 2017 were \$6 million and \$4 million, respectively. Total repurchase demand requests during the nine months ended September 30, 2018 and 2017 were \$17 million and \$12 million, respectively. Total outstanding repurchase demand inventory was \$5 million and \$1 million at September 30, 2018 and December 31, 2017, respectively.

The following table summarizes activity in the reserve for representation and warranty provisions:

	For the	For the three months ended the nine months ended				
		September 30, Sept			ber 30,	
(\$ in millions)	20	018	2017	2018	2017	
Balance, beginning of period	\$	7	11	9	13	
Net reductions to the reserve		<b>(1)</b>	(1)	(3)	(3)	
Balance, end of period	\$	6	10	6	10	

The following tables provide a rollforward of unresolved claims by claimant type for the nine months ended:

	(	GSE	Private Label
September 30, 2018 (\$ in millions)	Units	Dollars	Units Dollars
Balance, beginning of period	6	<b>\$</b> 1	1 \$ -
New demands	104	17	
Resolved demands	(85)	(13)	
Balance, end of period	25	\$ 5	1 \$ -
		GSE	Private Label
September 30, 2017 (\$ in millions)	Units	Dollars	Units Dollars
Balance, beginning of period	13	\$ 2	- \$ -

New demands	86	12	-	-
Loan paydowns/payoffs	(2)	-	-	-
Resolved demands	(90)	(13)	-	-
Balance, end of period	7	\$ 1	-	\$ -

Residential mortgage loans sold with credit recourse

The Bancorp sold certain residential mortgage loans in the secondary market with credit recourse. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value securing the loan. The outstanding balances on these loans sold with credit recourse were \$282 million and \$312 million at September 30, 2018 and December 31, 2017, respectively, and the delinquency rates were 2.4% and 3.0% at September 30, 2018 and December 31, 2017, respectively. The Bancorp maintained an estimated credit loss reserve on these loans sold with credit recourse of \$5 million at both September 30, 2018 and December 31, 2017 recorded in other liabilities in the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

### Margin accounts

FTS, an indirect wholly-owned subsidiary of the Bancorp, guarantees the collection of all margin account balances held by its brokerage clearing agent for the benefit of its customers. FTS is responsible for payment to its brokerage clearing agent for any loss, liability, damage, cost or expense incurred as a result of customers failing to comply with margin or margin maintenance calls on all margin accounts. The margin account balances held by the brokerage clearing agent were \$18 million and \$15 million at September 30, 2018 and December 31, 2017, respectively. In the event of any customer default, FTS has rights to the underlying collateral provided. Given the existence of the underlying collateral provided and negligible historical credit losses, the Bancorp does not maintain a loss reserve related to the margin accounts.

#### Long-term borrowing obligations

The Bancorp had certain fully and unconditionally guaranteed long-term borrowing obligations issued by wholly-owned issuing trust entities of \$62 million at both September 30, 2018 and December 31, 2017.

#### Visa litigation

The Bancorp, as a member bank of Visa prior to Visa s reorganization and IPO (the IPO) of its Class A common shares (the Class A Shares) in 2008, had certain indemnification obligations pursuant to Visa s certificate of incorporation and by-laws and in accordance with their membership agreements. In accordance with Visa s by-laws prior to the IPO, the Bancorp could have been required to indemnify Visa for the Bancorp s proportional share of losses based on the pre-IPO membership interests. As part of its reorganization and IPO, the Bancorp s indemnification obligation was modified to include only certain known or anticipated litigation (the Covered Litigation) as of the date of the restructuring. This modification triggered a requirement for the Bancorp to recognize a liability equal to the fair value of the indemnification liability.

### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

In conjunction with the IPO, the Bancorp received 10.1 million of Visa's Class B common shares (the Class B Shares) based on the Bancorp's membership percentage in Visa prior to the IPO. The Class B Shares are not transferable (other than to another member bank) until the later of the third anniversary of the IPO closing or the date which the Covered Litigation has been resolved; therefore, the Bancorp's Class B Shares were classified in other assets and accounted for at their carryover basis of \$0. Visa deposited \$3 billion of the proceeds from the IPO into a litigation escrow account, established for the purpose of funding judgments in, or settlements of, the Covered Litigation. Since then, when Visa's litigation committee determined that the escrow account was insufficient; Visa issued additional Class A Shares and deposited the proceeds from the sale of the Class A Shares into the litigation escrow account. When Visa funded the litigation escrow account, the Class B Shares were subjected to dilution through an adjustment in the conversion rate of Class B Shares into Class A Shares.

In 2009, the Bancorp completed the sale of Visa, Inc. Class B Shares and entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B Shares into Class A Shares. The swap terminates on the later of the third anniversary of Visa's IPO or the date on which the Covered Litigation is settled. Refer to Note 22 for additional information on the valuation of the swap. The counterparty to the swap as a result of its ownership of the Class B Shares will be impacted by dilutive adjustments to the conversion rate of the Class B Shares into Class A Shares caused by any Covered Litigation losses in excess of the litigation escrow account. If actual judgments in, or settlements of, the Covered Litigation significantly exceed current expectations, then additional funding by Visa of the litigation escrow account and the resulting dilution of the Class B Shares could result in a scenario where the Bancorp sultimate exposure associated with the Covered Litigation (the Visa Litigation Exposure) exceeds the value of the Class B Shares owned by the swap counterparty (the Class B Value). In the event the Bancorp concludes that it is probable that the Visa Litigation Exposure exceeds the Class B Value, the Bancorp would record a litigation reserve liability and a corresponding amount of other noninterest expense for the amount of the excess. Any such litigation reserve liability would be separate and distinct from the fair value derivative liability associated with the total return swap.

As of the date of the Bancorp s sale of the Visa Class B Shares and through September 30, 2018, the Bancorp has concluded that it is not probable that the Visa Litigation Exposure will exceed the Class B value. Based on this determination, upon the sale of Class B Shares, the Bancorp reversed its net Visa litigation reserve liability and recognized a free-standing derivative liability associated with the total return swap. The fair value of the swap liability was \$144 million at September 30, 2018 and \$137 million at December 31, 2017. Refer to Note 12 and Note 22 for further information.

After the Bancorp s sale of the Class B Shares, Visa has funded additional amounts into the litigation escrow account which have resulted in further dilutive adjustments to the conversion of Class B Shares into Class A Shares, and along with other terms of the total return swap, required the Bancorp to make cash payments in varying amounts to the swap counterparty as follows:

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	V	isa	Bancorp Cash
Period (\$ in millions)	Funding	g Amount	Payment Amount
Q2 2010	\$	500	20
Q4 2010		800	35
Q2 2011		400	19
Q1 2012		1,565	75
Q3 2012		150	6
Q3 2014		450	18
Q2 2018		600	26

Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

## 17. Legal and Regulatory Proceedings

#### Litigation

Visa/MasterCard Merchant Interchange Litigation

In April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa®, MasterCard® and several other major financial institutions in the United States District Court for the Eastern District of New York (In re: Payment Card Interchange Fee and Merchant Discount Antitrust Litigation, Case No. 05-MD-1720). The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claimed that the interchange fees charged by card-issuing banks were unreasonable and sought injunctive relief and unspecified damages. In addition to being a named defendant, the Bancorp is also subject to a possible indemnification obligation of Visa as discussed in Note 16 and has also entered into judgment and loss sharing agreements with Visa, MasterCard and certain other named defendants. In October 2012, the parties to the litigation entered into a settlement agreement. On January 14, 2014, the trial court entered a final order approving the class settlement. A number of merchants filed appeals from that approval. The U.S. Court of Appeals for the Second Circuit held a hearing on those appeals and on June 30, 2016, reversed the district court s approval of the class settlement, remanding the case to the district court for further proceedings. On March 27, 2017, the Supreme Court of the United States denied a petition for writ of certiorari seeking to review the Second Circuit s decision. Pursuant to the terms of the overturned settlement agreement, the Bancorp previously paid \$46 million into a class settlement escrow account. Approximately 8,000 merchants requested exclusion from the class settlement, and therefore, pursuant to the terms of the overturned settlement agreement, approximately 25% of the funds paid into the class settlement escrow account were already returned to the control of the defendants. The remaining approximately 75% of the settlement funds paid by the Bancorp are maintained in the escrow account. More than 500 of the merchants who requested exclusion from the class filed separate federal lawsuits against Visa, MasterCard and certain other defendants alleging similar antitrust violations. These individual federal lawsuits were transferred to the United States District Court for the Eastern District of New York. While the Bancorp is only named as a defendant in one of the individual federal lawsuits, it may have obligations pursuant to indemnification arrangements and/or the judgment or loss sharing agreements noted above. On June 5, 2018, the defendants in the consolidated class action reached an agreement to settle in principle with the proposed plaintiffs class seeking monetary damages (the Plaintiff Damages Class ). On September 17, 2018, those parties signed a settlement agreement (the Amended Settlement Agreement ) superseding the original settlement agreement entered into in October 2012. The Amended Settlement Agreement includes, among other terms, a release from participating class members for liability for claims that accrue no later than five years after the Amended Settlement Agreement becomes final. The Amended Settlement Agreement provides for a total payment by all defendants of \$6.24 billion, composed of approximately \$5.3 billion held in escrow and an additional \$900 million. The Bancorp s allocated share of the putative settlement is within existing reserves. If more than 15% of class members (by payment volume) opt out of the class, up to \$700 million of the settlement payment may be returned to the defendants. The settlement is subject to District Court approval, and on September 18, 2018, the Plaintiff Damages Class filed a Motion for Preliminary Approval of the Amended Settlement Agreement. This settlement does not resolve the claims of the separate proposed plaintiffs class seeking injunctive relief or the claims

of merchants who are pursuing separate lawsuits. The ultimate outcome in this matter, including the timing of resolution, therefore remains uncertain. Refer to Note 16 for further information.

### Klopfenstein v. Fifth Third Bank

On August 3, 2012, William Klopfenstein and Adam McKinney filed a lawsuit against Fifth Third Bank in the United States District Court for the Northern District of Ohio (Klopfenstein et al. v. Fifth Third Bank), alleging that the 120% APR that Fifth Third disclosed on its Early Access program was misleading. Early Access is a deposit-advance program offered to eligible customers with checking accounts. The plaintiffs sought to represent a nationwide class of customers who used the Early Access program and repaid their cash advances within 30 days. On October 31, 2012, the case was transferred to the United States District Court for the Southern District of Ohio. In 2013, four similar putative class actions were filed against Fifth Third Bank in federal courts throughout the country (Lori and Danielle Laskaris v. Fifth Third Bank, Janet Fyock v. Fifth Third Bank, Jesse McQuillen v. Fifth Third Bank, and Brian Harrison v. Fifth Third Bank). Those four lawsuits were transferred to the Southern District of Ohio and consolidated with the original lawsuit as In re: Fifth Third Early Access Cash Advance Litigation (Case No. 1:12-CV-00851). On behalf of a putative class, the plaintiffs seek unspecified monetary and statutory damages, injunctive relief, punitive damages, attorney s fees, and pre- and post-judgment interest. On March 30, 2015, the court dismissed all claims alleged in the consolidated lawsuit except a claim under the TILA. On January 10, 2018, plaintiffs filed a motion to hear the immediate appeal of the dismissal of their breach of contract claim. On March 28, 2018, the court granted plaintiffs motion and stayed the TILA claim pending that appeal. On April 26, 2018, plaintiffs filed their notice of appeal for the breach of contract claim with the U.S. Court of Appeals for the Sixth Circuit.

#### Helton v. Fifth Third Bank

On August 31, 2015, trust beneficiaries filed an action against Fifth Third Bank, as trustee, in the Probate Court for Hamilton County, Ohio (Helen Clarke Helton, et al. v. Fifth Third Bank, Case No. 2015003814). The plaintiffs allege breach of the duty to diversify, breach of the duty of impartiality, breach of trust/fiduciary duty, and unjust enrichment, based on Fifth Third s alleged failure to diversify assets held in two trusts for the plaintiffs benefit. The lawsuit seeks over \$800 million in alleged damages, attorney s fees, removal of Fifth Third as trustee, and injunctive relief. Fifth Third denies all liability. On April 20, 2018, the Court denied plaintiffs motion for summary judgment and granted summary judgment to Fifth Third, dismissing the case in its entirety. The plaintiffs filed a notice of appeal on May 5, 2018.

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### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

Upsher-Smith Laboratories, Inc. v. Fifth Third Bank

On February 12, 2016, Upsher-Smith Laboratories, Inc. (Upsher-Smith) filed suit against Fifth Third Bank in the Fourth Judicial District, Hennepin County, Minnesota (Upsher-Smith Laboratories Inc. v. Fifth Third Bank, Case No. 16-cv-00556), alleging that Fifth Third improperly implemented foreign exchange transactions requested by plaintiff s authorized employee who allegedly was the victim of fraud by a third party. Plaintiff asserts claims for breach of contract and the implied covenant of good faith and fair dealing under Article 4A-202 of the Uniform Commercial Code, with losses allegedly totaling almost \$40 million, plus interest. Fifth Third denies all liability in this matter. On March 3, 2016, Fifth Third removed the case to the United States District Court for the District of Minnesota. No trial date has been scheduled.

#### Other litigation

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes that the resulting liability, if any, from these other actions would not have a material effect upon the Bancorp s consolidated financial position, results of operations or cash flows.

### Governmental Investigations and Proceedings

The Bancorp and/or its affiliates are or may become involved in information-gathering requests, reviews, investigations and proceedings (both formal and informal) by various governmental regulatory agencies and law enforcement authorities, including but not limited to the FRB, CFPB, SEC, FINRA, U.S. Department of Justice, etc., as well as state and other governmental authorities and self-regulatory bodies regarding their respective businesses. Additional matters will likely arise from time to time. Any of these matters may result in material adverse consequences or reputational harm to the Bancorp, its affiliates and/or their respective directors, officers and other personnel, including adverse judgments, findings, settlements, fines, penalties, orders, injunctions or other actions, amendments and/or restatements of the Bancorp s SEC filings and/or financial statements, as applicable, and/or determinations of material weaknesses in our disclosure controls and procedures. Investigations by regulatory authorities may from time to time result in civil or criminal referrals to law enforcement. Additionally, in some cases, regulatory authorities may take supervisory actions that are considered to be confidential supervisory information which may not be publicly disclosed.

### Reasonably Possible Losses in Excess of Accruals

The Bancorp and its subsidiaries are parties to numerous claims and lawsuits as well as threatened or potential actions or claims concerning matters arising from the conduct of its business activities. The outcome of claims or litigation and the timing of ultimate resolution are inherently difficult to predict. The following factors, among others, contribute to this lack of predictability: claims often include significant legal uncertainties, damages alleged by

plaintiffs are often unspecified or overstated, discovery may not have started or may not be complete and material facts may be disputed or unsubstantiated. As a result of these factors, the Bancorp is not always able to provide an estimate of the range of reasonably possible outcomes for each claim. An accrual for a potential litigation loss is established when information related to the loss contingency indicates both that a loss is probable and that the amount of loss can be reasonably estimated. Any such accrual is adjusted from time to time thereafter as appropriate to reflect changes in circumstances. The Bancorp also determines, when possible (due to the uncertainties described above), estimates of reasonably possible losses or ranges of reasonably possible losses, in excess of amounts accrued. Under U.S. GAAP, an event is reasonably possible if the chance of the future event or events occurring is more than remote but less than likely and an event is remote if the chance of the future event or events occurring is slight. references to the upper end of the range of reasonably possible loss for cases in which the Bancorp is able to estimate a range of reasonably possible loss mean the upper end of the range of loss for cases for which the Bancorp believes the risk of loss is more than slight. For matters where the Bancorp is able to estimate such possible losses or ranges of possible losses, the Bancorp currently estimates that it is reasonably possible that it could incur losses related to legal and regulatory proceedings in an aggregate amount up to approximately \$9 million in excess of amounts accrued, with it also being reasonably possible that no losses will be incurred in these matters. The estimates included in this amount are based on the Bancorp s analysis of currently available information, and as new information is obtained the Bancorp may change its estimates.

For these matters and others where an unfavorable outcome is reasonably possible but not probable, there may be a range of possible losses in excess of the established accrual that cannot be estimated. Based on information currently available, advice of counsel, available insurance coverage and established accruals, the Bancorp believes that the eventual outcome of the actions against the Bancorp and/or its subsidiaries, including the matters described above, will not, individually or in the aggregate, have a material adverse effect on the Bancorp s consolidated financial position. However, in the event of unexpected future developments, it is possible that the ultimate resolution of those matters, if unfavorable, may be material to the Bancorp s results of operations for any particular period, depending, in part, upon the size of the loss or liability imposed and the operating results for the applicable period.

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# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 18. Related Party Transactions

Worldpay, Inc. and Worldpay Holding, LLC

On January 16, 2018, Vantiv, Inc. completed its previously announced acquisition of Worldpay Group plc. with the resulting combined company named Worldpay, Inc. As a result of this transaction, the Bancorp recognized a gain of \$414 million in other noninterest income during the first quarter of 2018 associated with the dilution in its ownership interest in Worldpay Holding, LLC from approximately 8.6% to approximately 4.9%.

On June 27, 2018, the Bancorp completed the sale of 5 million shares of Class A common stock of Worldpay, Inc. The Bancorp had previously received these Class A shares in exchange for Class B Units of Worldpay Holding, LLC. The Bancorp recognized a gain of \$205 million related to the sale. As a result of the sale, the Bancorp beneficially owns approximately 3.3% of Worldpay s equity through its ownership of approximately 10.3 million Class B Units. At September 30, 2018, the Bancorp s remaining interest in Worldpay Holding, LLC of \$424 million continues to be accounted for as an equity method investment given the nature of Worldpay Holding, LLC s structure as a limited liability company and contractual arrangements between Worldpay Holding, LLC and the Bancorp.

# GS Holdings

In May 2018, GreenSky, Inc. launched an IPO and issued 38 million shares of Class A common stock for a valuation of \$23 per share. In connection with this IPO, the Bancorp s investment in GreenSky, LLC, which was comprised of 252,550 membership units, was converted to 2,525,498 units of the newly formed GreenSky Holdings, LLC (GS Holdings), representing a 1.4% interest in GS Holdings. The Bancorp s units in GS Holdings are exchangeable on a one-to-one basis for Class A common stock or cash after the initial 180-day lock-up period expires.

At the time of the IPO, the Bancorp recognized a \$16 million gain on its investment in GreenSky, LLC, which was included in other noninterest income in the Condensed Consolidated Statements of Income for the three and six months ended June 30, 2018. At September 30, 2018, the investment in GS Holdings was \$45 million, which was included in equity securities in the Condensed Consolidated Balance Sheets.

#### 19. Income Taxes

The applicable income tax expense was \$79 million and \$475 million for the three months ended September 30, 2018 and 2017, respectively, and \$321 million and \$694 million for the nine months ended September 30, 2018 and 2017, respectively. The effective tax rates for the three months ended September 30, 2018 and 2017 were 15.6% and 31.9%, respectively, and 15.7% and 29.2% for the nine months ended September 30, 2018 and 2017, respectively. The decrease in the effective tax rate for both the three and nine months ended September 30, 2018 compared to the same periods in the prior year was primarily related to the reduction in the federal statutory corporate tax rate partially offset by changes to previously deductible items associated with the enactment of the TCJA.

While it is reasonably possible that the amount of the unrecognized tax benefits with respect to certain of the Bancorp s uncertain tax positions could increase or decrease during the next 12 months, the Bancorp believes it is unlikely that its unrecognized tax benefits will change by a material amount during the next 12 months.

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# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

# 20. Accumulated Other Comprehensive Income

The tables below present the activity of the components of OCI and AOCI for the three months ended:

		Total	OCI		Total A	OCI
	Pretax	Tax	Net	Beginning	Net	Ending
September 30, 2018 (\$ in millions)	Activity	Effect	Activity	Balance	Activity	Balance
Unrealized holding losses on available-for-sale			·		·	
debt securities arising during period	\$ (271)	64	(207)			
Reclassification adjustment for net losses on						
available-for-sale debt securities included in						
net income	-	-	-			
Net unrealized losses on available-for-sale						
debt securities	(271)	64	(207)	(485)	(207)	(692)
Unrealized holding losses on cash flow hedge						
derivatives arising during period	(25)	6	(19)			
Reclassification adjustment for net losses on	(==)		(,)			
cash flow hedge derivatives included in net						
income	2	-	2			
Net unrealized losses on cash flow hedge						
derivatives	(23)	6	<b>(17)</b>	(16)	<b>(17)</b>	(33)
Net actuarial loss arising during the period	(2)	_	(2)			
Reclassification of amounts to net periodic	(=)		(=)			
benefit costs	3	_	3			
Defined benefit pension plans, net	1	-	1	(51)	1	(50)
Total	\$ (293)	70	(223)	(552)	(223)	(775)
		Total	OCI		Total A	OCI
	Pretax	Tax	Net	Beginning	Net	Ending
September 30, 2017 (\$ in millions)	Activity	Effect	Activity	Balance	Activity	Balance
Unrealized holding gains on available-for-sale						
securities arising during period	\$ 34	(12)	22			
Reclassification adjustment for net losses on						
available-for-sale securities included in net						
income	1	-	1			
Net unrealized gains on available-for-sale						
securities	35	(12)	23	210	23	233

Unrealized holding gains on cash flow hedg	e						
derivatives arising during period		-	-	-			
Reclassification adjustment for net gains of	n						
cash flow hedge derivatives included in ne	:t						
income		(3)	1	(2)			
Net unrealized gains on cash flow hedg	e						
derivatives		(3)	1	(2)	3	(2)	1
Net actuarial loss arising during the period		(3)	1	(2)			
Reclassification of amounts to net periodi	c						
benefit costs		5	(2)	3			
Defined benefit pension plans, net		2	(1)	1	(50)	1	(49)
Total	\$	34	(12)	22	163	22	185

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The tables below present the activity of the components of OCI and AOCI for the nine months ended:

		Total C	OCI	Total AOCI				
September 30, 2018 (\$ in millions)	Pretax Activity	Tax Effect	Net Activity	Beginning Balance <sup>(a)</sup>		Ending Balance		
Unrealized holding losses on available-for-sale debt securities arising	j		Ĭ		j			
during period	\$ (1,082)	248	(834)					
Reclassification adjustment for net losses on available-for-sale debt securities included in net income	9	(2)	7					
Net unrealized losses on available-for-sale debt securities	(1,073)	246	(827)	135	(827)	(692)		
Unrealized holding losses on cash flow hedge derivatives arising during period	(31)	7	(24)					
Reclassification adjustment for net losses on cash flow hedge derivatives included in net income	2	_	2					
Net unrealized losses on cash flow hedge	L	_	<b>L</b>					
derivatives	(29)	7	(22)	(11)	(22)	(33)		
Net actuarial loss arising during the period	(2)	-	(2)					
Reclassification of amounts to net periodic benefit costs	7	(2)	5					
Defined benefit pension plans, net	5	(2)	3	(53)	3	(50)		
Total	\$ (1,097)	251	(846)	71	(846)	(775)		

<sup>(</sup>a) The Bancorp s AOCI balance was adjusted as of January 1, 2018 to reflect the adoption of new accounting standards. Refer to Note 3 for additional information.

	Pretax	Total C Tax	OCI Net	Total AOCI Beginning Net Ending
September 30, 2017 (\$ in millions)	Activity	Effect	Activity	Balance Activity Balance
Unrealized holding gains on available-for-sale				
securities arising during period	\$ 204	(74)	130	
Reclassification adjustment for net losses on available-for-sale securities included in net				
income	3	(1)	2	

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Net unrealized gains on available-for-sale						
securities	207	(75)	132	101	132	233
Unrealized holding gains on cash flow hedge derivatives arising during period	3	(1)	2			
Reclassification adjustment for net gains on cash flow hedge derivatives included in net		, ,				
income	(17)	6	(11)			
Net unrealized gains on cash flow hedge						
derivatives	(14)	5	(9)	10	(9)	1
Net actuarial loss arising during the period	(4)	1	(3)			
Reclassification of amounts to net periodic						
benefit costs	9	(3)	6			
Defined benefit pension plans, net	5	(2)	3	(52)	3	(49)
Total	\$ 198	(72)	126	59	126	185

# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

The table below presents reclassifications out of AOCI:

Components of AOCI: (\$ in millions)	Condensed Consolidated ts of AOCI: (\$ in millions)  Statements of Income		ee months ember 30,	For the nine months ended September 30,		
Components of ACCI. (\$\pi\$ in minions)	Caption	2018	2017	2018	2017	
Net unrealized losses on available-for-sale de	ebt securities:(b)					
Net losses included in net income	Securities (losses) gains, net \$		(1)	(9)	(3)	
	Income before	,	(1)	(3)	(3)	
	income taxes	-	(1)	(9)	(3)	
	Applicable income					
	tax expense	-	-	2	1	
	Net income	-	(1)	(7)	(2)	
Net unrealized (losses) gains on cash flow he	edge derivatives:(b)					
Interest rate contracts related to C&I loans	Interest and fees on					
	loans and leases	(2)	3	(2)	17	
	Income before					
	income taxes	(2)	3	(2)	17	
	Applicable income					
	tax expense	-	(1)	-	(6)	
	Net income	(2)	2	<b>(2)</b>	11	
Net periodic benefit costs:(b)						
Amortization of net actuarial loss	Employee benefits expense <sup>(a)</sup>	(1)	(2)	(5)	(6)	
Settlements	Employee benefits	(1)	(2)	(3)	(0)	
Settlements	expense $(a)$	(2)	(3)	(2)	(3)	
	Income before					
	income taxes	(3)	(5)	(7)	(9)	
	Applicable income					
	tax expense	-	2	2	3	
	Net income	(3)	(3)	(5)	(6)	
Total reclassifications for the period	Net income \$	(5)	(2)	(14)	3	

- (a) This AOCI component is included in the computation of net periodic benefit cost. Refer to Note 21 of the Notes to Consolidated Financial Statements included in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2017 for further information.
- (b) Amounts in parentheses indicate reductions to net income.

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# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

# 21. Earnings Per Share

The following tables provide the calculation of earnings per share and the reconciliation of earnings per share and earnings per diluted share:

		2018			2017	
For the three months ended September 30,		Average	Per Share		Average	Per Share
(in millions, except per share data)	Income	Shares	Amount	Income	Shares	Amount
Earnings Per Share:						
Net income available to common shareholders	\$ 418			999		
Less: Income allocated to participating securities	5			10		
Net income allocated to common shareholders	\$ 413	668	0.62	989	721	1.37
Earnings Per Diluted Share:						
Net income available to common shareholders	\$ 418			999		
Effect of dilutive securities:						
Stock-based awards	-	11		-	12	
Net income available to common shareholders plus						
assumed conversions	418			999		
Less: Income allocated to participating securities	5			10		
Net income allocated to common shareholders plus						
assumed conversions	\$ 413	679	0.61	989	733	1.35

		2018			2017	
For the nine months ended September 30,		Average	Per Share		Average	Per Share
(in millions, except per share data)	Income	Shares	Amount	Income	Shares	Amount
Earnings Per Share:						
Net income available to common shareholders	\$ 1,669			1,633		
Less: Income allocated to participating securities	18			18		
Net income allocated to common shareholders	\$ 1,651	680	2.43	1,615	737	2.19
Earnings Per Diluted Share:						
Net income available to common shareholders	\$ 1,669			1,633		
Effect of dilutive securities:						
Stock-based awards	-	13		-	12	
Net income available to common shareholders plus						
assumed conversions	1,669			1,633		

Less: Income allocated to participating securities	18			18		
Net income allocated to common shareholders plus						
assumed conversions	\$ 1,651	693	2.38	1,615	749	2.16

Shares are excluded from the computation of earnings per diluted share when their inclusion has an anti-dilutive effect on earnings per share. The diluted earnings per share computation for both the three and nine months ended September 30, 2018 excludes 2 million of SARs and an immaterial amount of stock options because their inclusion would have been anti-dilutive. The diluted earnings per share computation for the three and nine months ended September 30, 2017 excludes 4 million and 5 million, respectively, of SARs and an immaterial amount of stock options because their inclusion would have been anti-dilutive.

The diluted earnings per share computation for the three and nine months ended September 30, 2017 excludes the impact of the forward contract related to the August 17, 2017 accelerated share repurchase transaction. Based upon the average daily volume weighted-average price of the Bancorp's common stock during the third quarter of 2017, the counterparty to the transaction would have been required to deliver additional shares for the settlement of the forward contract as of September 30, 2017, and thus the impact of the forward contract related to the accelerated share repurchase transaction would have been anti-dilutive to earnings per share.

# Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 22. Fair Value Measurements

The Bancorp measures certain financial assets and liabilities at fair value in accordance with U.S. GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP also establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument—s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument—s fair value measurement. For more information regarding the fair value hierarchy, refer to Note 1 of the Notes to Consolidated Financial Statements included in the Bancorp—s Annual Report on Form 10-K for the year ended December 31, 2017.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following tables summarize assets and liabilities measured at fair value on a recurring basis as of:

	Fair Value Measurements Using						
September 30, 2018 (\$ in millions)	Level 1(c)	Level 2 <sup>(c)</sup>	Level 3	Total Fair Value			
Assets:							
Available-for-sale debt and other securities:							
U.S. Treasury and federal agencies securities	\$ 95	-	-	95			
Obligations of states and political subdivisions securities	-	2	-	2			
Mortgage-backed securities:							
Agency residential mortgage-backed securities	-	15,973	-	15,973			
Agency commercial mortgage-backed securities	-	10,046	-	10,046			
Non-agency commercial mortgage-backed securities	-	3,097	-	3,097			
Asset-backed securities and other debt securities	-	2,044	-	2,044			
Available-for-sale debt and other securities <sup>(a)</sup>	95	31,162	-	31,257			
Trading debt securities:							
U.S. Treasury and federal agencies securities	5	15	-	20			
Obligations of states and political subdivisions securities	-	69	-	69			
Agency residential mortgage-backed securities	-	63	-	63			
Asset-backed securities and other debt securities	-	117	-	117			
Trading debt securities	5	264	-	269			
Equity securities	499	1	-	500			
Residential mortgage loans held for sale	-	563	-	563			

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Residential mortgage loans <sup>(b)</sup>	-	-	172	172
Commercial loans held for sale	-	6	-	6
MSRs	-	-	1,010	1,010
Derivative assets:				
Interest rate contracts	4	534	7	545
Foreign exchange contracts	-	124	-	124
Commodity contracts	34	281	-	315
Derivative assets $^{(d)}$	38	939	7	984
Total assets	\$ 637	32,935	1,189	34,761
Liabilities:				
Derivative liabilities:				
Interest rate contracts	\$ -	355	8	363
Foreign exchange contracts	-	110	-	110
Equity contracts	-	-	144	144
Commodity contracts	104	192	-	296
Derivative liabilities <sup>(e)</sup>	104	657	152	913
Short positions <sup>(e)</sup>	47	51	-	98
Total liabilities	\$ 151	708	152	1,011

- (a) Excludes FHLB, FRB and DTCC restricted stock holdings totaling \$184, \$365 and \$2, respectively, at September 30, 2018.
- (b) Includes residential mortgage loans originated as held for sale and subsequently transferred to held for investment.
- (c) During both the three and nine months ended **September 30, 2018**, no assets or liabilities were transferred between Level 1 and Level 2.
- (d) Included in other assets in the Condensed Consolidated Balance Sheets.
- (e) Included in other liabilities in the Condensed Consolidated Balance Sheets.

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# Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

	Fair Valu	ie Measureme	ents Using	
December 31, 2017 (\$ in millions)		Level 2 <sup>(c)</sup>	_	Total Fair Value
Assets:				
Available-for-sale debt and other securities:				
U.S. Treasury and federal agencies securities	\$ 98	-	_	98
Obligations of states and political subdivisions securities	-	44	-	44
Mortgage-backed securities:				
Agency residential mortgage-backed securities	-	15,319	-	15,319
Agency commercial mortgage-backed securities	-	10,167	-	10,167
Non-agency commercial mortgage-backed securities	-	3,293	-	3,293
Asset-backed securities and other debt securities	-	2,218	-	2,218
Available-for-sale debt and other securities <sup>(a)</sup>	98	31,041	-	31,139
Trading debt securities:				
U.S. Treasury and federal agencies securities	1	11	-	12
Obligations of states and political subdivisions securities	-	22	-	22
Residential mortgage-backed securities	-	395	-	395
Asset-backed securities and other debt securities	-	63	-	63
Trading debt securities	1	491	-	492
Equity securities	438	1	-	439
Residential mortgage loans held for sale	-	399	-	399
Residential mortgage loans <sup>(b)</sup>	-	-	137	137
MSRs	-	-	858	858
Derivative assets:				
Interest rate contracts	1	505	8	514
Foreign exchange contracts	-	124	-	124
Equity contracts	-	20	-	20
Commodity contracts	39	126	-	165
Derivative assets $^{(d)}$	40	775	8	823
Total assets	\$ 577	32,707	1,003	34,287
Liabilities:				
Derivative liabilities:				
Interest rate contracts	\$ 1	172	5	178
Foreign exchange contracts	-	120	-	120
Equity contracts	-	-	137	137
Commodity contracts	38	129	-	167
Derivative liabilities <sup>(e)</sup>	39	421	142	602
Short positions <sup>(e)</sup>	25	6	-	31
Total liabilities	\$ 64	427	142	633
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<sup>(</sup>a) Excludes FHLB, FRB, and DTCC restricted stock holdings totaling \$248, \$362 and \$2, respectively, at December 31, 2017.

- (b) Includes residential mortgage loans originated as held for sale and subsequently transferred to held for investment.
- (c) During the year ended December 31, 2017, no assets or liabilities were transferred between Level 1 and Level 2.
- (d) Included in other assets in the Condensed Consolidated Balance Sheets.
- (e) Included in other liabilities in the Condensed Consolidated Balance Sheets.

The following is a description of the valuation methodologies used for significant instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

Available-for-sale debt and other securities, trading debt securities and equity securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include U.S. Treasury securities and equity securities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics or DCFs. Level 2 securities may include federal agencies securities, obligations of states and political subdivisions securities, agency and non-agency residential mortgage-backed securities, agency and non-agency commercial mortgage-backed securities, asset-backed securities and other debt securities and equity securities. These securities are generally valued using a market approach based on observable prices of securities with similar characteristics.

### Residential mortgage loans held for sale

For residential mortgage loans held for sale for which the fair value election has been made, fair value is estimated based upon mortgage-backed securities prices and spreads to those prices or, for certain ARM loans, DCF models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral and market conditions. The anticipated portfolio composition includes the effect of interest rate spreads and discount rates due to loan characteristics such as the state in which the loan was originated, the loan amount and the ARM margin. Residential mortgage loans held for sale that are valued based on mortgage-backed securities prices are classified within Level 2 of the valuation hierarchy as the valuation is based on external pricing for similar instruments. ARM loans classified as held for sale are also classified within Level 2 of the valuation hierarchy due to the use of observable inputs in the DCF model. These observable inputs include interest rate spreads from agency mortgage-backed securities market rates and observable discount rates.

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### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### Residential mortgage loans

Residential mortgage loans held for sale that are reclassified to held for investment are transferred from Level 2 to Level 3 of the fair value hierarchy. It is the Bancorp s policy to value any transfers between levels of the fair value hierarchy based on end of period fair values. For residential mortgage loans for which the fair value election has been made, and that are reclassified from held for sale to held for investment, the fair value estimation is based on mortgage-backed securities prices, interest rate risk and an internally developed credit component. Therefore, these loans are classified within Level 3 of the valuation hierarchy. An adverse change in the loss rate or severity assumption would result in a decrease in fair value of the related loan. The Secondary Marketing department, which reports to the Bancorp s Head of the Consumer Bank, in conjunction with the Consumer Credit Risk department, which reports to the Bancorp s Chief Risk Officer, are responsible for determining the valuation methodology for residential mortgage loans held for investment. The Secondary Marketing department reviews loss severity assumptions quarterly to determine if adjustments are necessary based on decreases in observable housing market data. This group also reviews trades in comparable benchmark securities and adjusts the values of loans as necessary. Consumer Credit Risk is responsible for the credit component of the fair value which is based on internally developed loss rate models that take into account historical loss rates and loss severities based on underlying collateral values.

## Commercial loans held for sale

For commercial loans held for sale for which the fair value election has been made, fair value is estimated based upon quoted prices of identical or similar assets in an active market, which are reviewed and approved by the Market Risk department, which reports to the Bancorp s Chief Risk Officer. These loans are generally valued using a market approach based on observable prices and are classified within Level 2 of the valuation hierarchy.

#### **MSRs**

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs do occur, the precise terms and conditions typically are not readily available. Accordingly, the Bancorp estimates the fair value of MSRs using internal OAS models with certain unobservable inputs, primarily prepayment speed assumptions, OAS and weighted-average lives, resulting in a classification within Level 3 of the valuation hierarchy. Refer to Note 11 for further information on the assumptions used in the valuation of the Bancorp s MSRs. The Secondary Marketing department and Treasury department are responsible for determining the valuation methodology for MSRs. Representatives from Secondary Marketing, Treasury, Accounting and Risk Management are responsible for reviewing key assumptions used in the internal OAS model. Two external valuations of the MSR portfolio are obtained from third parties quarterly that use valuation models in order to assess the reasonableness of the internal OAS model. Additionally, the Bancorp participates in peer surveys that provide additional confirmation of the reasonableness of key assumptions utilized in the MSR valuation process and the resulting MSR prices.

**Derivatives** 

Exchange-traded derivatives valued using quoted prices and certain over-the-counter derivatives valued using active bids are classified within Level 1 of the valuation hierarchy. Most of the Bancorp s derivative contracts are valued using DCF or other models that incorporate current market interest rates, credit spreads assigned to the derivative counterparties and other market parameters and, therefore, are classified within Level 2 of the valuation hierarchy. Such derivatives include basic and structured interest rate, foreign exchange and commodity swaps and options. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. At September 30, 2018 and December 31, 2017, derivatives classified as Level 3, which are valued using models containing unobservable inputs, consisted primarily of a total return swap associated with the Bancorp s sale of Visa, Inc. Class B Shares. Level 3 derivatives also include IRLCs, which utilize internally generated loan closing rate assumptions as a significant unobservable input in the valuation process.

Under the terms of the total return swap, the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Visa, Inc. Class B Shares into Class A Shares. Additionally, the Bancorp will make a quarterly payment based on Visa s stock price and the conversion rate of the Visa, Inc. Class B Shares into Class A Shares until the date on which the Covered Litigation is settled. The fair value of the total return swap was calculated using a DCF model based on unobservable inputs consisting of management s estimate of the probability of certain litigation scenarios, the timing of the resolution of the Covered Litigation and Visa litigation loss estimates in excess, or shortfall, of the Bancorp s proportional share of escrow funds.

An increase in the loss estimate or a delay in the resolution of the Covered Litigation would result in an increase in the fair value of the derivative liability; conversely, a decrease in the loss estimate or an acceleration of the resolution of the Covered Litigation would result in a decrease in the fair value of the derivative liability. The Accounting and Treasury departments, both of which report to the Bancorp s Chief Financial Officer, determined the valuation methodology for the total return swap. Accounting and Treasury review the changes in fair value on a quarterly basis for reasonableness based on Visa stock price changes, litigation contingencies and escrow funding.

The net asset fair value of the IRLCs at September 30, 2018 was \$7 million. Immediate decreases in current interest rates of 25 bps and 50 bps would result in increases in the fair value of the IRLCs of approximately \$3 million and \$5 million, respectively. Immediate increases of current interest rates of 25 bps and 50 bps would result in decreases in the fair value of the IRLCs of approximately \$3 million and \$7 million, respectively. The decrease in fair value of IRLCs due to both immediate 10% and 20% adverse changes in the assumed loan closing rates would be approximately \$1 million and the increase in fair value due to both immediate 10% and 20% favorable changes in the assumed loan closing rates would be approximately \$1 million. These sensitivities are hypothetical and should be used with caution, as changes in fair value based on a variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear.

The Consumer Line of Business Finance department, which reports to the Bancorp s Chief Financial Officer, and the aforementioned Secondary Marketing department are responsible for determining the valuation methodology for IRLCs. Secondary Marketing, in conjunction with a third party valuation provider, periodically review loan closing rate assumptions and recent loan sales to determine if adjustments are needed for current market conditions not reflected in historical data.

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### Fifth Third Bancorp and Subsidiaries

# **Notes to Condensed Consolidated Financial Statements (unaudited)**

## Short positions

Where quoted prices are available in an active market, short positions are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics or DCFs and therefore are classified within Level 2 of the valuation hierarchy.

The following tables are a reconciliation of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

Fair Value Measurements Using Significant Unobservable Inputs (Le

				Interest		
	R	Residential	[	Rate		
	]	Mortgage	D	erivatives	Equity	Total
For the three months ended September 30, 2018 (\$ in millions)		Loans	MSRs	Net(a)De	erivative <b>s</b>	air Value
Balance, beginning of period	\$	162	959	4	(164)	961
Total (losses) gains (realized/unrealized):						
Included in earnings		(1)	(8)	18	<b>(17)</b>	(8)
Purchases/originations		-	59	(1)	-	58
Settlements		<b>(4)</b>	-	(22)	37	11
Transfers into Level 3 <sup>(b)</sup>		15	-	-	-	15
Balance, end of period	\$	172	1,010	(1)	(144)	1,037
The amount of total (losses) gains for the period included in						
earnings attributable to the change in unrealized gains or losses						
relating to instruments still held at September 30, 2018 <sup>(c)</sup>	\$	(1)	(8)	7	<b>(17)</b>	(19)
(a) Net interest rate derivatives include derivative assets and liabilit	ies (	of <b>\$7</b> and	<b>\$8</b> , respe	ctively, a	s of <b>Septe</b>	mber 30,
<i>2018</i> .						

<sup>(</sup>b) Includes certain residential mortgage loans originated as held for sale that were transferred to held for investment.

<sup>(</sup>c) Includes interest income and expense.

	Fair Value Measu	rements U	Ising Significar	nt Unobservabl	le Inputs (Level 3)
For the three months ended September 30,	Residential	MSRs	Interest	Equity	Total
2017 (\$ in millions)			Rate		
	Mortgage			Derivatives	Fair Value
			Derivatives,		

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	Loans		$Net^{(a)}$		
Balance, beginning of period	\$ 142	849	9	(98)	902
Total (losses) gains (realized/unrealized):					
Included in earnings	-	(34)	28	(47)	(53)
Purchases/originations	-	33	(1)	-	32
Settlements	(6)	-	(28)	9	(25)
Transfers into Level $3^{(b)}$	4	-	-	-	4
Balance, end of period	\$ 140	848	8	(136)	860
The amount of total (losses) gains for the					
period included in earnings attributable to the					
change in unrealized gains or losses relating to					
instruments still held at September 30, 2017 <sup>(c)</sup>	\$ -	(34)	13	(47)	(68)

<sup>(</sup>a) Net interest rate derivatives include derivative assets and liabilities of \$13 and \$5, respectively, as of September 30, 2017.

Fair Value Measurements Using Significant Unobservable Inputs (Le

	Interest Residential Rate					1		
		Mortgage	D	erivatives	,Equity	Total		
For the nine months ended September 30, 2018 (\$ in millions)		Loans	MSRs	Net <sup>(a)</sup> D	erivative <b>§</b>	air Value		
Balance, beginning of period	\$	137	858	3	(137)	861		
Total (losses) gains (realized/unrealized):								
Included in earnings		(5)	8	54	(66)	(9)		
Purchases/originations		-	144	(5)	-	139		
Settlements		(12)	-	(53)	59	(6)		
Transfers into Level 3 <sup>(b)</sup>		52	-	-	-	52		
Balance, end of period	\$	172	1,010	(1)	(144)	1,037		
The amount of total (losses) gains for the period included in earnings attributable to the change in unrealized gains or losses								
relating to assets still held at September 30, 2018(c)	\$	(5)	8	9	(66)	(54)		
(a) Net interest rate derivatives include derivative assets and liabil	lities		! <b>\$8</b> , resp	ectively, a	is of <b>Septe</b>	ember 30		

<sup>(</sup> *2018*.

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<sup>(</sup>b) Includes certain residential mortgage loans held for sale that were transferred to held for investment.

<sup>(</sup>c) Includes interest income and expense.

<sup>(</sup>b) Includes certain residential mortgage loans held for sale that were transferred to held for investment.

<sup>(</sup>c) Includes interest income and expense.

# Fifth Third Bancorp and Subsidiaries

### **Notes to Condensed Consolidated Financial Statements (unaudited)**

Interest Rate Residential **Total** Mortgage Derivatives, Equity For the nine months ended September 30, 2017 (\$ in millions) **MSRs**  $Net^{(a)}$ Fair Value Loans Derivatives Balance, beginning of period \$ 8 143 744 (91)804 Total (losses) gains (realized/unrealized): Included in earnings 2 77 (69)(94)(104)Purchases/originations 208 (2)206 24 Settlements (16)(75)(67)Transfers into Level 3(b) 11 11 \$ 848 8 Balance, end of period 140 (136)860

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at September 30, 2017(c) (104)(a) Net interest rate derivatives include derivative assets and liabilities of \$13 and \$5, respectively, as of

(69)(157)

The amount of total (losses) gains for the

The total losses included in earnings for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) were recorded in the Condensed Consolidated Statements of Income as follows:

	For the three months ended For the nine months				
	Septemb	per 30,	Septem	ber 30,	
(\$ in millions)	2018	2017	2018	2017	
Mortgage banking net revenue	\$ 9	(6)	56	(27)	
Corporate banking revenue	-	-	1	2	
Other noninterest income	(17)	(47)	(66)	(69)	
Total losses	\$ (8)	(53)	<b>(9</b> )	(94)	

The total losses included in earnings attributable to changes in unrealized gains and losses related to Level 3 assets and liabilities still held at September 30, 2018 and 2017 were recorded in the Condensed Consolidated Statements of Income as follows:

September 30, 2017. (b) Includes certain residential mortgage loans originated as held for sale that were transferred to held for

investment.

<sup>(</sup>c) Includes interest income and expense.

For the three months ended For the nine months ended September 30, September 30, (\$ in millions) 2018 2017 2018 2017 Mortgage banking net revenue \$ 11 (90)**(2)** (21)Corporate banking revenue 2 Other noninterest income **(17)** (47)(66)(69) \$ Total losses **(19) (54)** (68)(157)

The following tables present information as of September 30, 2018 and 2017 about significant unobservable inputs related to the Bancorp s material categories of Level 3 financial assets and liabilities measured at fair value on a recurring basis:

As of Septembe	r 30, 2018	(\$ in millions)			
Financial			Significant Unobservable	Ranges of	
Instrument	Fair Value	Valuation Technique	Inputs	Inputs	Weighted-Average
Residential					
m o r t g a g e					
loans \$	172	Loss rate model	Interest rate risk factor	(12.7) - 11.0%	-0.6%
			Credit risk factor	0 - 40.3%	0.7%
					(Fixed) 9.1%
MSRs	1,010	DCF	Prepayment speed	0.5-97.0%	(Adjustable) 23.2%
					(Fixed) <b>533</b>
					(Fixeu) 333
			OAS spread (bps)	449-1,513	(Adjustable) 842
IRLCs, net	7	DCF	Loan closing rates	6.2 - 96.7%	76.6%
S w a p			C		
associated					
with the sale					
of Visa, Inc.	(144)	DCF	Timing of the resolution	1/31/2021 -	9/6/2021
Class B			of the Covered		
Shares			Litigation	11/30/2023	

## Fifth Third Bancorp and Subsidiaries

#### **Notes to Condensed Consolidated Financial Statements (unaudited)**

As of Septem	iber i	30, 2017 (\$	in millions)			
Financial				Significant Unobservable	Ranges of	
Instrument		Fair Value	Valuation Technique	Inputs	Inputs	Weighted-Average
Residential						
mortgage						
loans	\$	140	Loss rate model	Interest rate risk factor	(9.2) - 14.9%	3.2%
				Credit risk factor	0 - 46.2%	1.0%
						(Fixed) 11.8%
MSRs		848	DCF	Prepayment speed	0.8-98.0%	(Adjustable) 25.2%
						(Fixed) 502
						(1 incu) 302
				OAS spread (bps)	430-1,515	(Adjustable) 784
IRLCs, net		13	DCF	Loan closing rates	3.3- 96.5%	72.8%
S w a p				-		
associated						
with the						
sale of						
Visa, Inc.		(136)	DCF	Timing of the resolution	12/31/2020 -	8/15/2021
Class B						
Shares				of the Covered Litigation	12/31/2023	

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment.

The following tables provide the fair value hierarchy and carrying amount of all assets that were held as of September 30, 2018 and 2017 and for which a nonrecurring fair value adjustment was recorded during the three and nine months ended September 30, 2018 and 2017, and the related gains and losses from fair value adjustments on assets sold during the period as well as assets still held as of the end of the period:

As of September 30, 2018 (\$ in millions)

Fair Value Measurements Usingotal (Losses) Gains Level 1Level 2 Level 3 Tota for the three months ended September 30, 2018

				ended S	eptember 30, 2018	
Commercial loans held for sale	\$ -	-	3	3	(1)	(2)
Commercial and industrial loans	-	-	156	156	(16)	<b>(46)</b>
Commercial mortgage loans	-	-	2	2	-	6
Commercial leases	-	-	14	14	1	(9)
OREO	-	-	21	21	(2)	<b>(6)</b>
Bank premises and equipment	-	-	36	36	-	<b>(41)</b>
Operating lease equipment	-	-	10	10	(1)	<b>(4)</b>
Private equity investments	-	69	3	72	14	44
Total	\$ -	69	245	314	(5)	(58)

Fair Value Measurements Using Total Losses Total Losses
For the three months the nine months

As of September 30, 2017 (\$ in millions)	Level 1L	Level 2	Level 3	Tottaded Se	eptembere <b>ndea016</b> p	tember 30, 20
Commercial loans held for sale	\$ -	-	8	8	(1)	(33)
Commercial and industrial loans	-	-	354	354	(10)	(68)
Commercial mortgage loans	-	-	20	20	(1)	(12)
Commercial leases	-	-	1	1	-	(2)
OREO	-	-	20	20	(3)	(8)
Bank premises and equipment	-	-	25	25	(1)	(6)
Operating lease equipment	-	-	56	56	-	(20)
Total	\$ _	_	484	484	(16)	(149)

The following tables present information as of September 30, 2018 and 2017 about significant unobservable inputs related to the Bancorp's material categories of Level 3 financial assets and liabilities measured on a nonrecurring basis:

## As of September 30, 2018 (\$ in millions)

able Inputs InputWeighted-Ave
acie inpats inpats (eighted ii)
NM NM
NM 10.0%
NM NM
NM NM
NM NM
NM NM
NM NM
NM NM

Operating					
l e a s e					
equipment					
Private equity					
investments	-	Liquidity discount applied	Liquidity discount	0-43.0%	12.9%
		to fund s net asset value			
	3	Comparable company analysis	Market comparable transactions	NM	NM

#### Fifth Third Bancorp and Subsidiaries

#### **Notes to Condensed Consolidated Financial Statements (unaudited)**

As of Septem	ber 30, 2017	(\$ in millions)

Financial				I	Ranges of	
Instrument		Fair Value	Valuation Technique	Significant Unobservable Inputs	Input Weig	ghted-Average
Commercial loans						
held for sale	\$	8	Appraised value	Appraised value	NM	NM
				Costs to sell	NM	10.0%
Commercial and						
industrial loans		354	Appraised value	Collateral value	NM	NM
Commercial						
mortgage loans		20	Appraised value	Collateral value	NM	NM
Commercial						
leases		1	Appraised value	Collateral value	NM	NM
OREO		20	Appraised value	Appraised value	NM	NM
Bank premises						
and equipment		25	Appraised value	Appraised value	NM	NM
Operating lease						
equipment		56	Appraised value	Appraised value	NM	NM
Commercial loans h	old.	for sale				

Commercial loans held for sale

During the three and nine months ended September 30, 2018, the Bancorp transferred zero and \$1 million, respectively, of commercial loans from the portfolio to loans held for sale that upon transfer were measured at lower of cost or fair value. During the three and nine months ended September 30, 2017, the Bancorp transferred \$9 million and \$84 million, respectively, of commercial loans from the portfolio to loans held for sale that upon transfer were measured at lower of cost or fair value. These loans had fair value adjustments of zero and an immaterial amount during the three and nine months ended September 30, 2018, respectively, and had \$1 million and \$31 million of fair value adjustments during the three and nine months ended September 30, 2017, respectively. These fair value adjustments were generally based on appraisals of the underlying collateral and were, therefore, classified within Level 3 of the valuation hierarchy. Additionally, fair value adjustments on existing loans held for sale were \$1 million and \$2 million for the three and nine months ended September 30, 2018, respectively, and immaterial for both the three and nine months ended September 30, 2017. The fair value adjustments were also based on appraisals of the underlying collateral. The Bancorp recognized an immaterial amount of gains on the sale of commercial loans held for sale during both the three and nine months ended September 30, 2018. The Bancorp did not recognize any gains or losses on the sale of commercial loans held for sale during the three months ended September 30, 2017 and recognized \$2 million in losses on the sale of commercial loans held for sale for the nine months ended September 30, 2017.

The Accounting department determines the procedures for the valuation of commercial loans held for sale using appraised value which may include a comparison to recently executed transactions of similar type loans. A monthly review of the portfolio is performed for reasonableness. Quarterly, appraisals approaching a year old are updated and the Real Estate Valuation group, which reports to the Bancorp s Chief Risk Officer, in conjunction with the

Commercial Line of Business, reviews the third party appraisals for reasonableness. Additionally, the Commercial Line of Business Finance department, which reports to the Bancorp s Chief Financial Officer, in conjunction with the Accounting department, reviews all loan appraisal values, carry values and vintages.

#### Commercial loans held for investment

During the three and nine months ended September 30, 2018 and 2017, the Bancorp recorded nonrecurring impairment adjustments to certain commercial and industrial loans, commercial mortgage loans and commercial leases held for investment. Larger commercial loans included within aggregate borrower relationship balances exceeding \$1 million that exhibit probable or observed credit weaknesses are subject to individual review for impairment. The Bancorp considers the current value of collateral, credit quality of any guarantees, the guarantor s liquidity and willingness to cooperate, the loan structure and other factors when evaluating whether an individual loan is impaired. When the loan is collateral dependent, the fair value of the loan is generally based on the fair value of the underlying collateral supporting the loan and therefore these loans were classified within Level 3 of the valuation hierarchy. In cases where the carrying value exceeds the fair value, an impairment loss is recognized. The fair values and recognized impairment losses are reflected in the previous tables. Commercial Credit Risk, which reports to the Bancorp s Chief Risk Officer, is responsible for preparing and reviewing the fair value estimates for commercial loans held for investment.

#### **OREO**

During the three and nine months ended September 30, 2018 and 2017, the Bancorp recorded nonrecurring adjustments to certain commercial and residential real estate properties classified as OREO and measured at the lower of carrying amount or fair value. These nonrecurring losses were primarily due to declines in real estate values of the properties recorded in OREO. These losses included \$1 million and \$3 million in losses, recorded as charge-offs on new OREO properties transferred from loans during the three and nine months ended September 30, 2018, respectively, and an immaterial amount and \$3 million for the three and nine months ended September 30, 2017, respectively. These losses also included \$1 million and \$3 million in losses for the three and nine months ended September 30, 2018, respectively, and \$3 million and \$5 million in losses for the three and nine months ended September 30, 2017, respectively, recorded as negative fair value adjustments on OREO in other noninterest expense in the Condensed Consolidated Statements of Income subsequent to their transfer from loans. As discussed in the following paragraphs, the fair value amounts are generally based on appraisals of the property values, resulting in a classification within Level 3 of the valuation hierarchy. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized. The previous tables reflect the fair value measurements of the properties before deducting the estimated costs to sell.

The Real Estate Valuation department is solely responsible for managing the appraisal process and evaluating the appraisal for commercial properties transferred to OREO. All appraisals on commercial OREO properties are updated on at least an annual basis.

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## Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

The Real Estate Valuation department reviews the BPO data and internal market information to determine the initial charge-off on residential real estate loans transferred to OREO. Once the foreclosure process is completed, the Bancorp performs an interior inspection to update the initial fair value of the property. These properties are reviewed at least every 30 days after the initial interior inspections are completed. The Asset Manager receives a monthly status report for each property which includes the number of showings, recently sold properties, current comparable listings and overall market conditions.

#### Bank premises and equipment

The Bancorp performs assessments of the recoverability of long-lived assets when events or changes in circumstances indicate that their carrying values may not be recoverable. These properties were written down to their lower of cost or market values. At least annually thereafter, the Bancorp will review these properties for market fluctuations. The fair value amounts were generally based on appraisals of the property values, resulting in a classification within Level 3 of the valuation hierarchy. Corporate Facilities, which reports to the Bancorp s Chief Administrative Officer, in conjunction with Accounting, are responsible for preparing and reviewing the fair value estimates for bank premises and equipment. For further information on bank premises and equipment refer to Note 7.

### Operating lease equipment

During the three and nine months ended September 30, 2018 and 2017, the Bancorp recorded nonrecurring impairment adjustments to certain operating lease equipment. When evaluating whether an individual asset is impaired, the Bancorp considers the current fair value of the asset, the changes in overall market demand for the asset and the rate of change in advancements associated with technological improvements that impact the demand for the specific asset under review. As part of this ongoing assessment, the Bancorp determined that the carrying values of certain operating lease equipment were not recoverable and as a result, the Bancorp recorded an impairment loss equal to the amount by which the carrying value of the assets exceeded the fair value. The fair value amounts were generally based on appraised values of the assets, resulting in a classification within Level 3 of the valuation hierarchy. The Bancorp recorded net losses of \$1 million and \$4 million for the three and nine months ended September 30, 2018, respectively. The Bancorp did not record any losses for the three months ended September 30, 2017 and recorded net losses of \$20 million for the nine months ended September 30, 2017 as a reduction to corporate banking revenue in the Condensed Consolidated Statements of Income. The Commercial Leasing department, which reports to the Bancorp s Chief Operating Officer, is responsible for preparing and reviewing the fair value estimates for operating lease equipment.

#### Private equity investments

As a result of adopting ASU 2016-01, effective January 1, 2018, the Bancorp accounts for its private equity investments using the measurement alternative to fair value, except for those accounted for under the equity method of accounting. Under the measurement alternative, the Bancorp carries each investment at its cost basis minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for identical

or similar investments of the same issuer. The Bancorp recognized gains of \$13 million and \$64 million resulting from observable price changes during the three and nine months ended September 30, 2018, respectively. The carrying value of the Bancorp s private equity investments still held as of September 30, 2018 includes a cumulative \$48 million of positive adjustments as a result of observable price changes. Because these adjustments are based on observable transactions in inactive markets, they are classified in Level 2 of the fair value hierarchy.

For private equity investments which are accounted for using the measurement alternative to fair value, the Bancorp qualitatively evaluates each investment quarterly to determine if impairment may exist. If necessary, the Bancorp then measures impairment by estimating the value of its investment and comparing that to the investment s carrying value, whether or not the Bancorp considers the impairment to be temporary. These valuations are typically developed using a discounted cash flow method, but other methods may be used if more appropriate for the circumstances. These valuations are based on unobservable inputs and therefore are classified in Level 3 of the fair value hierarchy. The Bancorp recognized impairments of an immaterial amount and \$11 million during the three and nine months ended September 30, 2018, respectively. The carrying value of the Bancorp s private equity investments still held as of September 30, 2018 includes a cumulative \$11 million of impairment charges recognized since adoption of the measurement alternative to fair value on January 1, 2018.

The Bancorp recognized an immaterial amount and \$10 million of OTTI primarily associated with certain nonconforming investments affected by the Volcker Rule during the three and nine months ended September 30, 2018, respectively. The Bancorp performed nonrecurring fair value measurements on a fund by fund basis to determine whether OTTI existed. The Bancorp estimated the fair value of the funds by applying an estimated market discount to the reported net asset value of the fund or through a discounted cash flow analysis. Because the length of time until the investment will become redeemable is generally not certain, these funds were classified within Level 3 of the valuation hierarchy. An adverse change in the reported net asset values or estimated market discounts, where applicable, would result in a decrease in the fair value estimate. In cases where the carrying value exceeds the fair value, an impairment loss is recognized. The Bancorp s Private Equity department, which reports to the Head of Payments, Strategy and Digital Solutions, in conjunction with Accounting, is responsible for preparing and reviewing the fair value estimates.

#### Fair Value Option

The Bancorp elected to measure certain residential mortgage and commercial loans held for sale under the fair value option as allowed under U.S. GAAP. Electing to measure residential mortgage loans held for sale at fair value reduces certain timing differences and better matches changes in the value of these assets with changes in the value of derivatives used as economic hedges for these assets. Electing to measure certain commercial loans held for sale at fair value reduces certain timing differences and better reflects changes in fair value of these assets that are expected to be sold in the short term. Management s intent to sell residential mortgage or commercial loans classified as held for sale may change over time due to such factors as changes in the overall liquidity in markets or changes in characteristics specific to certain loans held for sale. Consequently, these loans may be reclassified to loans held for investment and maintained in the Bancorp s loan portfolio. In such cases, the loans will continue to be measured at fair value.

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#### Fifth Third Bancorp and Subsidiaries

#### **Notes to Condensed Consolidated Financial Statements (unaudited)**

Fair value changes recognized in earnings for residential mortgage loans held at September 30, 2018 and 2017 for which the fair value option was elected, as well as the changes in fair value of the underlying IRLCs, included gains of \$12 million and \$27 million for the nine months ended September 30, 2018 and 2017, respectively. These gains are reported in mortgage banking net revenue in the Condensed Consolidated Statements of Income. Fair value changes recognized in earnings for commercial loans held at September 30, 2018 and 2017 for which the fair value option was elected included gains of an immaterial amount for both the nine months ended September 30, 2018 and 2017. These gains are reported in corporate banking revenue in the Condensed Consolidated Statements of Income.

Valuation adjustments related to instrument-specific credit risk for residential mortgage loans measured at fair value negatively impacted the fair value of those loans by \$1 million and \$2 million at September 30, 2018 and December 31, 2017, respectively. Valuation adjustments related to instrument-specific credit risk for commercial loans measured at fair value had an immaterial impact on the fair value of those loans at September 30, 2018. The Bancorp did not hold any commercial loans held for sale at December 31, 2017. Interest on loans measured at fair value is accrued as it is earned using the effective interest method and is reported as interest income in the Condensed Consolidated Statements of Income.

The following table summarizes the difference between the fair value and the unpaid principal balance for residential mortgage and commercial loans measured at fair value as of:

	Aggregate	Aggregate Unpaid Principal	
September 30, 2018 (\$ in millions)	Fair Value	Balance	Difference
Residential mortgage loans measured at fair value	\$ 735	723	12
Past due loans of 90 days or more	4	4	-
Nonaccrual loans	1	1	-
Commercial loans measured at fair value	6	6	-
December 31, 2017			
Residential mortgage loans measured at fair value	\$ 536	522	14
Past due loans of 90 days or more	5	5	-
Nonaccrual loans	1	1	-

Fair Value of Certain Financial Instruments

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The following tables summarize the carrying amounts and estimated fair values for certain financial instruments, excluding financial instruments measured at fair value on a recurring basis:

Total

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As of September 30, 2018 (\$ in millions)	Amount	Level 1	Level 2	Level 3	Fair Value
Financial assets:					
Cash and due from banks	\$ 2,100	2,100	-	-	2,100
Other short-term investments	1,429	1,429	-	-	1,429
Other securities	551	-	551	-	551
Held-to-maturity securities	18	-	-	18	18
Loans and leases held for sale	94	-	-	94	94
Portfolio loans and leases:					
Commercial and industrial loans	42,098	-	-	43,066	43,066
Commercial mortgage loans	6,622	-	-	6,556	6,556
Commercial construction loans	4,863	-	-	4,920	4,920
Commercial leases	3,676	-	-	3,266	3,266
Residential mortgage loans	15,330	-	-	15,544	15,544
Home equity	6,448	-	-	6,816	6,816
Automobile loans	8,963	-	-	8,687	8,687
Credit card	2,189	-	-	2,599	2,599
Other consumer loans	2,100	-	-	2,205	2,205
Unallocated ALLL	(109)	-	-	-	-
Total portfolio loans and leases, net	\$ 92,180	-	-	93,659	93,659
Financial liabilities:					
Deposits	\$ 104,342	-	104,279	-	104,279
Federal funds purchased	2,316	2,316	-	-	2,316
Other short-term borrowings	1,114	-	1,114	-	1,114
Long-term debt	14,460	14,200	432	-	14,632

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## Fifth Third Bancorp and Subsidiaries

## **Notes to Condensed Consolidated Financial Statements (unaudited)**

	Net Carrying	Fair Value	Measureme	ents Using	Total
As of December 31, 2017 (\$ in millions)	Amount	Level 1	Level 2	Level 3	Fair Value
Financial assets:					
Cash and due from banks	\$ 2,514	2,514	-	-	2,514
Other short-term investments	2,753	2,753	-	-	2,753
Other securities	612	-	612	-	612
Held-to-maturity securities	24	-	-	24	24
Loans and leases held for sale	93	-	-	93	93
Portfolio loans and leases:					
Commercial and industrial loans	40,519	-	-	41,718	41,718
Commercial mortgage loans	6,539	-	-	6,490	6,490
Commercial construction loans	4,530	-	-	4,560	4,560
Commercial leases	4,054	-	-	3,705	3,705
Residential mortgage loans	15,365	-	-	15,996	15,996
Home equity	6,968	-	-	7,410	7,410
Automobile loans	9,074	-	-	8,832	8,832
Credit card	2,182	-	-	2,616	2,616
Other consumer loans	1,526	-	-	1,621	1,621
Unallocated ALLL	(120)	-	-	-	-
Total portfolio loans and leases, net	\$ 90,637	-	-	92,948	92,948
Financial liabilities:					
Deposits	\$ 103,162	-	103,123	-	103,123
Federal funds purchased	174	174	-	-	174
Other short-term borrowings	4,012	-	4,012	-	4,012
Long-term debt	14,904	15,045	529	-	15,574

#### Fifth Third Bancorp and Subsidiaries

**Notes to Condensed Consolidated Financial Statements (unaudited)** 

#### 23. Business Segments

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Wealth and Asset Management. Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management s accounting practices and businesses change.

The Bancorp manages interest rate risk centrally at the corporate level. By employing an FTP methodology, the business segments are insulated from most benchmark interest rate volatility, enabling them to focus on serving customers through the origination of loans and acceptance of deposits. The FTP methodology assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on the estimated amount and timing of the cash flows for each transaction. Assigning the FTP rate based on matching the duration of cash flows allocates interest income and interest expense to each business segment so its resulting net interest income is insulated from future changes in benchmark interest rates. The Bancorp's FTP methodology also allocates the contribution to net interest income of the asset-generating and deposit-providing businesses on a duration-adjusted basis to better attribute the driver of the performance. As the asset and liability durations are not perfectly matched, the residual impact of the FTP methodology is captured in General Corporate and Other. The charge and credit rates are determined using the FTP rate curve, which is based on an estimate of Fifth Third's marginal borrowing cost in the wholesale funding markets. The FTP curve is constructed using the U.S. swap curve, brokered CD pricing and unsecured debt pricing.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and interest-bearing liabilities and by the review of behavioral assumptions, such as prepayment rates on interest-earning assets and the estimated durations for indeterminate-lived deposits. Key assumptions, including the credit rates provided for deposit accounts, are reviewed annually. Credit rates for deposit products and charge rates for loan products may be reset more frequently in response to changes in market conditions. The credit rates for several deposit products were reset January 1, 2018 to reflect the current market rates and updated market assumptions. These rates were generally higher than those in place during 2017, thus net interest income for deposit-providing business segments was positively impacted during 2018. FTP charge rates on assets were affected by the prevailing level of interest rates and by the duration and repricing characteristics of the portfolio. As overall market rates increased, the FTP charge increased for asset-generating business segments during 2018.

The Bancorp s methodology for allocating provision for loan and lease losses expense to the business segments includes charges or benefits associated with changes in criticized commercial loan levels in addition to actual net charge-offs experienced by the loans and lease owned by each business segment. Provision for loan and lease losses expense attributable to loan and lease growth and changes in ALLL factors is captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and funding operations by accessing the capital markets as a collective unit.

The results of operations and financial position for the three and nine months ended September 30, 2017 were adjusted to reflect changes in internal expense allocation methodologies.

The following is a description of each of the Bancorp s business segments and the products and services they provide to their respective client bases.

Commercial Banking offers credit intermediation, cash management and financial services to large and middle-market businesses and government and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include global cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance.

**Branch Banking** provides a full range of deposit and loan and lease products to individuals and small businesses through 1,152 full-service banking centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity loans and lines of credit, credit cards and loans for automobiles and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services.

Consumer Lending includes the Bancorp s residential mortgage, home equity, automobile and other indirect lending activities. Direct lending activities include the origination, retention and servicing of residential mortgage and home equity loans or lines of credit, sales and securitizations of those loans, pools of loans or lines of credit and all associated hedging activities. Indirect lending activities include extending loans to consumers through correspondent lenders and automobile dealers.

Wealth and Asset Management provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Wealth and Asset Management is made up of five main businesses: FTS, an indirect wholly-owned subsidiary of the Bancorp; Fifth Third Insurance Agency, Inc., an indirect wholly-owned subsidiary of the Bancorp; Fifth Third Private Bank; and Fifth Third Institutional Services. FTS offers full service retail brokerage services to individual clients and broker-dealer services to the institutional marketplace. ClearArc Capital, Inc. provides asset management services. Fifth Third Insurance Agency, Inc. assists clients with their financial and risk management needs. Fifth Third Private Bank offers holistic strategies to affluent clients in wealth planning, investing, insurance and wealth protection. Fifth Third Institutional Services provides advisory services for institutional clients including states and municipalities.

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## Fifth Third Bancorp and Subsidiaries

## **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following tables present the results of operations and assets by business segment for the three months ended:

					Wealth	General		
					and	Corporate		
C 4 1 20 2010 (# *		Commercial	Branch	Consumer	Asset	1		
September 30, 2018 (\$ in millions)		Banking	Banking	Landing	Managemen	and t Other	Eliminations	Total
Net interest income	\$	<b>427</b>	525	60	wanagemen <b>46</b>	(15)	Elilillations	1,043
Provision for (benefit from)	Ψ	721	323	00	70	(13)	<del>-</del>	1,043
loan and lease losses		(11)	34	10	3	50	_	86
Net interest income after		(11)		10				00
provision for loan and lease								
losses		438	491	50	43	(65)	_	957
Noninterest income:						(00)		
Service charges on deposits		68	71	-	-	-	-	139
Wealth and asset								
management revenue		1	38	-	110	-	$(35)^{(a)}$	114
Corporate banking revenue		100	1	-	-	(1)	-	100
Card and processing								
revenue		14	67	-	1	-	-	82
Mortgage banking net								
revenue		-	1	48	-	-	-	49
Other noninterest income		52	26	3	4	1	-	86
Securities losses, net		-	-	-	-	(6)	-	(6)
Securities losses, net -								
non-qualifying hedges on								
MSRs		-	-	(1)		-	-	(1)
Total noninterest income		235	204	50	115	(6)	(35)	563
Noninterest expense:								
Salaries, wages and								
incentives		71	109	38	44	159	-	421
Employee benefits		8	22	8	6	38	-	82
Net occupancy expense		6	44	3	3	14	-	70
Technology and		_		_				
communications		2	1	2	-	66	-	71
Equipment expense		6	12	-	_	13	-	31
		2	30	-	-	(1)	-	31

Card and processing

expense							
Other noninterest expense	250	215	49	73	(250)	(35)	302
Total noninterest expense	345	433	100	126	39	(35)	1,008
Income (loss) before							
income taxes	328	262	-	32	(110)	-	512
Applicable income tax							
expense (benefit)	30	55	-	7	(13)	-	<b>79</b>
Net income (loss)	298	207	-	25	<b>(97</b> )	-	433
Total goodwill	\$ 630	1,655	-	177	-	-	2,462
Total assets	\$ 60,135	60,222	22,188	9,171	$(10,031)^{(b)}$	-	141,685

<sup>(</sup>a) Revenue sharing agreements between wealth and asset management and branch banking are eliminated in the Condensed Consolidated Statements of Income.

<sup>(</sup>b) Includes bank premises and equipment of \$38 classified as held for sale. For more information refer to Note 7.

				Wealth	General		
				and	Corporate		
	Commercial	Branch	Consumer	Asset	1		
September 30, 2017 (\$ in					and		
millions)	Banking	Banking	Lending N	Managemen	t Other	Eliminations	Total
Net interest income	\$ 422	453	59	38	(2)	-	970
Provision for (benefit from)							
loan and lease losses	(3)	35	8	(1)	28	-	67
Net interest income after							
provision for loan and lease							
losses	425	418	51	39	(30)	-	903
Noninterest income:							
Service charges on deposits	71	67	-	-	-	-	138
Wealth and asset							
management revenue	1	35	-	99	(1)	$(32)^{(a)}$	102
Corporate banking revenue	100	1	-	-	-	-	101
Card and processing revenue	14	64	-	1	-	-	79
Mortgage banking net							
revenue	-	2	61	-	-	-	63
Other noninterest income <sup>(b)</sup>	30	22	5	1	1,018	-	1,076
Securities gains, net -							
non-qualifying hedges on							
MSRs	-	-	2	-	-	-	2
Total noninterest income	216	191	68	101	1,017	(32)	1,561
Noninterest expense:							
Salaries, wages and							
incentives	64	104	38	37	164	-	407
Employee benefits	7	22	8	5	35	-	77
Net occupancy expense	6	43	3	3	19	-	74
Technology and							
communications	2	1	-	-	59	-	62
Equipment expense	5	13	-	-	12	-	30
Card and processing expense	1	31	-	-	-	-	32
Other noninterest expense	256	205	52	66	(254)	(32)	293

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Total noninterest expense	341	419	101	111	35	(32)	975
Income before income taxes	300	190	18	29	952	-	1,489
Applicable income tax							
expense	56	66	6	10	337	-	475
Net income	244	124	12	19	615	-	1,014
Total goodwill	\$ 613	1,655	-	155	-	-	2,423
Total assets	\$ 58,752	57,246	22,447	8,821	$(5,002)^{(c)}$	-	142,264

<sup>(</sup>a) Revenue sharing agreements between wealth and asset management and branch banking are eliminated in the Condensed Consolidated Statements of Income.

<sup>(</sup>b) Includes impairment charges of \$1 for branches and land. For more information refer to Note 7 and Note 22.

<sup>(</sup>c) Includes bank premises and equipment of \$36 classified as held for sale. For more information refer to Note 7.

## Fifth Third Bancorp and Subsidiaries

## **Notes to Condensed Consolidated Financial Statements (unaudited)**

The following tables present the results of operations and assets by business segment for the nine months ended:

				Wealth	General		
				and	Corporate		
	Commercial	Branch	Consumer	Asset	Corporate		
September 30, 2018 (\$ in					and		
millions)	Banking	Banking	Lending M	<b>I</b> anagemen	t Other	Eliminations	Total
Net interest income	\$ 1,273	1,490	178	134	(16)	-	3,059
Provision for (benefit							
from) loan and lease							
losses	(41)	124	30	8	21	-	142
Net interest income after							
provision for loan and							
lease losses	1,314	1,366	148	126	(37)	-	2,917
Noninterest income:							
Service charges on	205	205		4	4		41.4
deposits	207	205	-	1	1	-	414
Wealth and asset	2	112		324	(1)	$(104)^{(a)}$	225
management revenue	3	113	-	324	(1)	(104)(4)	335
Corporate banking	304 <sup>(c)</sup>	4		1	(1)		308
revenue Card and processing	304(*)	4	-	1	(1)	-	300
revenue	42	199	_	4	_	_	245
Mortgage banking net	72	1//			<del>-</del>		243
revenue	_	4	153	1	_	_	158
Other noninterest		-	100	-			100
$\operatorname{income}^{(b)}$	125	33	11	13	612	_	794
Securities losses, net	-		-	-	(21)	_	(21)
Securities losses, net -					,		,
non-qualifying hedges on							
MSRs	-	-	(18)	-	-	-	(18)
Total noninterest income	681	558	146	344	590	(104)	2,215
Noninterest expense:							
Salaries, wages and							
incentives	214	329	120	131	545	-	1,339
Employee benefits	36	75	28	23	108	-	270
Net occupancy expense	20	131	8	9	51	-	219

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Technology and							
communications	6	4	3	1	192	-	206
Equipment expense	18	37	-	-	37	-	92
Card and processing							
expense	3	89	-	-	(1)	-	91
Other noninterest expense	792	638	151	217	(821)	(104)	873
Total noninterest expense	1,089	1,303	310	381	111	(104)	3,090
Income (loss) before							
income taxes	906	621	(16)	89	442	-	2,042
Applicable income tax							
expense (benefit)	63	131	(3)	19	111	-	321
Net income (loss)	843	490	(13)	70	331	-	1,721
Total goodwill	\$ 630	1,655	-	177	-	-	2,462
Total assets	\$ 60,135	60,222	22,188	9,171	$(10,031)^{(d)}$	-	141,685

<sup>(</sup>a) Revenue sharing agreements between wealth and asset management and branch banking are eliminated in the Condensed Consolidated Statements of Income.

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<sup>(</sup>b) Includes impairment charges of \$41 for branches and land. For more information refer to Note 7 and Note 22.

<sup>(</sup>c) Includes impairment charges of \$2 for operating lease equipment. For more information refer to Note 22.

<sup>(</sup>d) Includes bank premises and equipment of \$38 classified as held for sale. For more information refer to Note 7.

## Fifth Third Bancorp and Subsidiaries

## **Notes to Condensed Consolidated Financial Statements (unaudited)**

					Wealth	General		
					and	Corporata		
	Co	mmercial	Branch	Consumer	Asset	Corporate		
September 30, 2017 (\$ in		immeretar	Branen	Consumer	113300	and		
millions)	Е	Banking	Banking	Lending N	/Ianagemen		Eliminations	Total
·	\$	1,261	1,320	179	114	(32)	_	2,842
Provision for loan and lease		, -	,			(- )		, -
losses		25	115	30	2	21	_	193
Net interest income after								
provision for loan and lease								
losses		1,236	1,205	149	112	(53)	-	2,649
Total noninterest income		•	,					•
Service charges on deposits		217	196	-	1	1	-	415
Wealth and asset								
management revenue		2	106	_	304	_	$(99)^{(a)}$	313
Corporate banking revenue		$272^{(c)}$	4	-	1	(1)	-	276
Card and processing revenue		43	185	-	4	-	-	232
Mortgage banking net								
revenue		-	5	164	1	-	-	170
Other noninterest income <sup>(b)</sup>		111	67	14	1	1,044	-	1,237
Securities gains, net		-	-	-	-	1	-	1
Securities gains, net -								
non-qualifying hedges on								
MSRs		-	_	4	-	-	-	4
Total noninterest income		645	563	182	312	1,045	(99)	2,648
Noninterest expense								
Salaries, wages and								
incentives		191	312	113	114	485	-	1,215
Employee benefits		34	75	29	22	114	-	274
Net occupancy expense		20	133	8	8	52	-	221
Technology and								
communications		7	3	2	-	165	-	177
Equipment expense		14	39	-	-	35	-	88
Card and processing expense		2	93	-	-	-	-	95
Other noninterest expense		763	592	161	201	(770)	(99)	848
Total noninterest expense		1,031	1,247	313	345	81	(99)	2,918
Income before income taxes		850	521	18	79	911	-	2,379
Applicable income tax								
expense		152	183	7	27	325	-	694

Net income	698	338	11	52	586	-	1,685
Total goodwill	\$ 613	1,655	_	155	-	-	2,423
Total assets	\$ 58,752	57,246	22,447	8,821	$(5,002)^{(d)}$	-	142,264

- (a) Revenue sharing agreements between wealth and asset management and branch banking are eliminated in the Condensed Consolidated Statements of Income.
- (b) Includes impairment charges of \$6 for branches and land. For more information refer to Note 7 and Note 22.
- (c) Includes impairment charges of \$31 for operating lease equipment. For more information refer to Note 22.
- (d) Includes bank premises and equipment of \$36 classified as held for sale. For more information refer to Note 7.

### 24. Pending Acquisition

On May 21, 2018, Fifth Third Bancorp and MB Financial, Inc. jointly announced the signing of a definitive merger agreement under which, on the terms and conditions set forth therein, MB Financial, Inc. (MB Financial) will merge with a subsidiary of Fifth Third Bancorp in a transaction valued at approximately \$4.7 billion based on the closing price of Fifth Third Bancorp s common shares on May 18, 2018. MB Financial is headquartered in Chicago, Illinois with reported assets of approximately \$20 billion as of June 30, 2018 and is the holding company of MB Financial Bank, N.A. In conjunction with the closing of the transaction, two members of MB Financial s Board of Directors are expected to join the Fifth Third Bancorp Board.

Under the terms of the agreement, common shareholders of MB Financial will receive 1.45 shares of Fifth Third Bancorp common stock and \$5.54 in cash for each share of MB Financial common stock, which had an implied value of \$54.20 per share of MB Financial common stock, based on the closing price of Fifth Third Bancorp s common shares on May 18, 2018. The exchange ratio of Fifth Third Bancorp common shares for MB Financial common shares is fixed and will not adjust based on changes in Fifth Third Bancorp s share trading price.

On September 18, 2018, MB Financial held a special meeting of stockholders at which MB Financial stockholders voted on proposals relating to the pending merger. MB Financial s common stockholders approved the Common Stockholder Merger Proposal and the Charter Amendment Proposal but an insufficient number of votes were received from MB Financial s preferred stockholders to approve the Preferred Stockholder Merger Proposal. As a result, the merger will be completed through the Alternative Merger, the merger of a newly-formed subsidiary of Fifth Third Bancorp with and into MB Financial, with MB Financial surviving that merger, as a subsidiary of Fifth Third Bancorp. Detailed voting results are provided in a Current Report on Form 8-K filed with the SEC on September 20, 2018 by MB Financial.

The transaction remains subject to regulatory approval and the satisfaction of other customary closing conditions. The transaction is expected to close in the first quarter of 2019.

#### 25. Subsequent Event

Between October 24, 2018 and November 5, 2018, the Bancorp entered into repurchase transactions of 12,453,042 shares, or approximately \$331 million, of its outstanding common stock through the open market.

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#### PART II. OTHER INFORMATION

#### Legal Proceedings (Item 1)

Refer to Note 17 of the Notes to Condensed Consolidated Financial Statements in Part I, Item 1 for information regarding legal proceedings.

#### Risk Factors (Item 1A)

There have been no material changes made during the third quarter of 2018 to any of the risk factors as previously disclosed in the Bancorp's annual and quarterly reports filed with the SEC.

#### **Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)**

Refer to the Capital Management section within Management s Discussion and Analysis in Part I, Item 2 for information regarding purchases and sales of equity securities by the Bancorp during the third quarter of 2018.

### **Defaults Upon Senior Securities (Item 3)**

None.

**Mine Safety Disclosures (Item 4)** 

Not applicable.

**Other Information (Item 5)** 

None.

#### **Exhibits (Item 6)**

- 3.1 Amended Articles of Incorporation of Fifth Third Bancorp, as amended. Incorporated by reference to Exhibit 3.1 to the Registrant s Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2014.
- 3.2 <u>Code of Regulations of Fifth Third Bancorp as Amended as of September 15, 2014. Incorporated by reference to Exhibit 3.2 to the Registrant s Annual Report on Form 10-K filed with the SEC on February 25, 2016.</u>
- 4.1 Amendment dated as of August 31, 2018 to Seventh Supplemental Indenture dated as of June 5, 2018 between Fifth Third Bancorp and Wilmington Trust Company, as Trustee, to the Indenture for Senior Debt Securities dated as of April 30, 2008 between Fifth Third Bancorp and the Trustee.
- 31(i) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.
- 31(ii) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.
- 32(i) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxlev Act of 2002 by Chief Executive Officer.

- 32(ii) <u>Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.</u>
- Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Comprehensive Income, (iv) the Condensed Consolidated Statements of Changes in Equity, (v) the Condensed Consolidated Statements of Cash Flows, and (vi) the Notes to Condensed Consolidated Financial Statements tagged as blocks of text and in detail.

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## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Fifth Third Bancorp

Registrant

Date: November 6, 2018

/s/ Tayfun Tuzun
Tayfun Tuzun
Executive Vice President and
Chief Financial Officer
(Duly Authorized Officer & Principal Financial
Officer)

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