CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. Form 10-Q October 28, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10 Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended: September 30, 2009

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-33774

#### **CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC.**

(Exact Name of Registrant as Specified in Its Charter)

<u>Delaware</u>

(State or other jurisdiction of incorporation or organization)

<u>98-0509431</u> (I.R.S. Empl. Ident. No.)

13/F, Shenzhen Special Zone Press Tower, Shennan Road

Futian District, Shenzhen, 518034

People s Republic of China

(Address of principal executive offices, Zip Code)

(86) 755-8351-0888

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [ ] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	[]	Accelerated Filer	[X]
Non-Accelerated Filer (Do not check if a smaller reporting	[]	Smaller reporting company	[]
company)			
Indicate by check mark whether the registrant is a shell compar	ıy (as de	fined in Rule 12b-2 of the Exchange Act).	

Yes	[	]	No	[X]
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The number of shares outstanding of each of the issuer s classes of common equity, as of October 26, 2009 is as follows:

Class of Securities	Shares Outstanding
Common Stock, \$0.0001 par value	67,861,729

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#### PART I FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS AS OF SEPTEMBER 30, 2009 (UNAUDITED) AND DECEMBER 31, 2008 Expressed in thousands of U.S. dollars (Except for share and per share amounts)

	eptember 30, 2009 Jnaudited)	December 31, 2008
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 100,983	\$ 47,779
Accounts receivable, net	227,161	148,205
Inventories, net	95,510	117,042
Prepayments and deposits	6,577	7,280
Advances to suppliers	29,187	17,120
Other receivables	10,407	14,065
Deferred tax assets - current portion		32
Total current assets	469,825	351,523
Deposits for acquisition of subsidiaries, intangible assets and properties	6,360	7,855
Property, plant and equipment, net	75,806	74,523
Land use rights	7,750	7,675
Intangible assets	56,127	56,913
Contingently returnable acquisition consideration	1,176	1,176
Goodwill	75,529	73,216
Deferred financing cost	1,966	1,082
Deferred tax assets - non-current portion	233	253
TOTAL ASSETS	\$ 694,772	\$ 574,216
LIABILITIES AND EQUITY	,	,
CURRENT LIABILITIES		
Notes payable - short term	\$ 42,466	\$ 10,242
Obligation under product financing arrangements - short term	5,063	2,469
Convertible notes payable - short term	82,780	
Accounts and bills payable	56,708	50,756
Accrued expenses	13,508	10,263
Advances from customers	35,242	28,621
Taxes payable	8,685	4,115
Payable for acquisition of businesses, properties and land use rights	6,843	11,915
Deferred income	1,334	1,207
Total current liabilities	252,629	119,588
	,。>	,
LONG - TERM LIABILITIES		
Notes payable - long term		2,853
1 ,		_,000

Obligation under product financing arrangements - long term	7,882	4,214
Convertible notes payable - long term	43,470	143,342
Total liabilities	303,981	269,997
	,	
EQUITY		
Preferred stock, \$0.0001 par value; 10,000,000 shares authorized, 0 shares		
issued and outstanding		
Common stock, \$0.0001 par value; 290,000,000 shares authorized, 58,502,581		
(September 30, 2009) and 49,142,592 (December 31, 2008) shares issued and		
outstanding	6	5
Additional paid-in capital	222,548	164,806
Retained earnings	139,924	109,405
Statutory reserves	804	804
Accumulated other comprehensive income	27,524	29,167
Total shareholders' equity of the Company	390,806	304,187
Noncontrolling interest	(15)	32
Total equity	390,791	304,219
TOTAL LIABILITIES AND EQUITY \$	694,772 \$	574,216
See the accompanying notes to condensed consolidated financial	al statements	

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 Expressed in thousands of U.S. dollars (Except for share and per share amounts)

	Т	hree Months September			e Months Ei September 3	
	2009		2008	2009		2008
	(Unaudited)	)	(Unaudited)	(Unaudited)		(Unaudited)
Revenues	\$ 159,82		119,289	\$ 398,151	\$	283,806
Cost of goods sold (including depreciation and amortization for the three and nine months ended September 30, 2009 and 2008 of \$259, \$738, \$230 and \$516, respectively)	3		87,280	306,773		199,085
Gross profit	35,33	6	32,009	91,378		84,721
Selling and marketing	3,10		3,376	8,850		8,509
General and administrative (including non-cash employee compensation for the three and nine months ended September 30, 2009 and 2008 of \$4,743, \$13,319, \$3,596 and \$9,662, respectively)	12,07		11,023	36,078		29,269
Depreciation and amortization	2,95		2,283	8,690		6,230
	2,95	0	2,203	8,090		0,250
Income from operations	17,20	5	15,327	37,760		40,713
Interest income	4		65	127		40,713
	4 9,31			9,315		
Gain on modification of convertible notes	9,31 (5,17					(15 508)
Interest expense			(5,949)	(17,792)		(15,598)
Other income, net	44	1	480	1,670		1,167
Income before income taxes	21,82	7	9,923	31,080		26,453
Income taxes	14	5	(775)	(608)		(5,104)
Net income	21,97	2	9,148	30,472		21,349
Add: Net loss attributable to the		2		17		21
noncontrolling interest	3	3		47		31
Net income attributable to the Company	22,00	5	9,148	30,519		21,380
Foreign currency translation (loss) gain	(1,53	5)	4,402	(1,643)		19,832
Comprehensive income attributable to						
the Company	20,47	0	13,550	28,876		41,212
Comprehensive loss attributable to the			, i			
noncontrolling interest	(3	3)		(47)		(31)
COMPREHENSIVE INCOME	\$ 20,43	7 \$	13,550	\$ 28,829	\$	41,181
NET INCOME PER SHARE ATTRIBUTABLE TO THE COMPANY S COMMON SHAREHOLDERS						
BASIC	\$ 0.4	6 \$	0.20	\$ 0.65	\$	0.49
DILUTED	\$ 0.4		0.20	\$ 0.60	\$	0.48

WEIGHTED AVERAGE NUMBER ( SHARES OUTSTANDING	DF			
BASIC	48,352,451	45,655,617	46,636,198	44,003,994
DILUTED	53,487,010	46,151,827	50,972,401	44,615,552
DILUTED	53,487,010	46,151,827	50,972,401	44,

See the accompanying notes to condensed consolidated financial statements

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

	Commo	n Stock	The Compa	any s Shareho	olders			
BALANCE AT	Shares	Par Value	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Statutory Reserves	Noncontrolling Interest	Total Equity
JANUARY 1, 2009	49,142,592	\$5	\$ 164,806	\$ 109,405	\$ 29,167	\$ 804	\$ 32	\$ 304,219
Issuance of restricted stock under Equity Incentive Plan and recognition								
of stock-based compensation	1,920,430		13,319					13,319
Common stock issued for acquisition of DIT Industry								
(H.K.) Limited Common stock issued for acquisition of Shenzhen Coson Electronic Co.,	139,573		906					906
Ltd.	341,228		1,669					1,669
Common stock issued to new investors	4,056,000	1	23,909					23,910
Common stock issued for settlement of convertible								
notes	2,902,758		17,939					17,939
Foreign currency translation loss					(1,643)			(1,643)
Net income (loss) for the period				30,519			(47)	30,472
BALANCE AT SEPTEMBER 30, 2009	58,502,581 See t				\$ 27,524 ed consolidated fin			\$ 390,791

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 Expressed in thousands of U.S. dollars (Except for share and per share amounts)

	Nine Months Ended September 30,		
	2009	_ ,	2008
	(Unaudited)		(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES:			
	\$ 30,472	\$	21,349
Adjustments to reconcile net income to net cash provided by			
used in) operating activities:			
Depreciation and amortization	9,428		6,746
Provision for doubtful accounts	1,587		345
Amortization of consultancy services	11		101
Amortization of deferred financing cost	333		102
Non-cash employee compensation	13,319		9,662
Redemption accretion and imputed interest on convertible notes	15,161		14,090
nd other			
Gain on modification of convertible notes	(9,315)		-
Deferred taxes	52		104
Changes in operating assets and liabilities:			
(Increase) decrease in:			
Accounts receivable	(79,061)		(60,15
Related party receivables			37.
Inventories	22,278		(31,93
Prepayments and deposits	948		(2,23)
Advances to suppliers	(12,023)		(18,77)
Other receivables	3,960		(2,72)
Increase (decrease) in:			
Accounts and bills payable, and accrued expenses	7,712		21,15
Advances from customers	6,587		12,543
Taxes payable	4,376		(1,37
Deferred income	126		82
Net cash provided by (used in) operating activities	15,951		(30,54
CASH FLOWS FROM INVESTING ACTIVITIES:			
Additions to property, plant and equipment	(3,520)		(13,87
Additions to intangible assets	(1,932)		(1,65)
Additions to land use rights	(174)		(5,10)
Deposits paid for acquisition of subsidiaries	(367)		(4,76)
Deposits refunded for acquisition of subsidiaries			11,898
Payments for business acquisitions	(8,398)		-
Net cash inflow (outflow) for acquisition of subsidiaries	273		(6,01)
Proceeds from disposal of land use rights and properties			3,379
Net cash used in investing activities	(14,118)		(16,120
CASH FLOWS FROM FINANCING ACTIVITIES:			
Warrants exercised			277
Issuance of common stock, net of issuing expenses	23,910		9,700

New borrowings, net of issuance costs	48,299	11,534
Repayment of borrowings	(18,939)	(13,987)
New borrowings from obligation under product financing	8,362	6,705
arrangements, net of issuance costs		
Repayment of obligation under product financing arrangements	s (3,321)	(566)
Repayment of convertible notes payables	(5,000)	
Net cash provided by financing activities	53,311	13,663
NET INCREASE (DECREASE) IN CASH AND CASH	55,144	(33,011)
EQUIVALENTS		
Effect of exchange rate changes on cash and cash equivalents	(1,940)	9,866
Cash and cash equivalents, beginning of period	47,779	89,071
CASH AND CASH EQUIVALENTS, END OF PERIOD	\$ 100,983 \$	65,926
4		

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008 Expressed in thousands of U.S. dollars (Except for share and per share amounts)

# SUPPLEMENTARY CASH FLOW INFORMATION:

Interest paid	\$ 2,309	\$ 1,347
Income taxes paid	\$ 1,523	\$ 9,054

#### SUPPLEMENTAL SCHEDULE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:

139,573 shares of common stock were issued in satisfaction of a payable of approximately \$906 related to the acquisition of DIT Industry(H.K.) Limited ( DIT ) in February 2009. (Note 2(l))

341,228 shares of common stock were issued in satisfaction of the purchase price of approximately \$1,669 in the acquisition of Shenzhen Coson Electronic Co. Ltd. ( Coson ) in February 2009. Additionally, the Company recorded a liability in the amount of \$1,170 representing the estimated fair value of contingent consideration, to be payable in cash, issued in the acquisition. (Note 3)

2,902,758 shares of common stock were as part of the consideration for the restructuring of the \$60,000 Guaranteed Senior Unsecured Convertible Notes Due 2012 and \$50,000 Guaranteed Senior Unsecured Convertible Notes Due 2012. (Note 14)

See the accompanying notes to condensed consolidated financial statements

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

1.

#### BASIS OF PRESENTATION

The accompanying financial statements, as of September 30, 2009 and for the three and nine months ended September 30, 2009 and 2008, have been prepared by CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. (the

Company ) without an audit. Pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC ), certain information and footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP) have been condensed or omitted pursuant to such rules and regulations. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company s audited annual financial statements for the year ended December 31, 2008, which are included in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, filed with the SEC on March 5, 2009. Amounts as of December 31, 2008 are derived from these audited consolidated financial statements.

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual results could differ from these estimates.

In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position as of September 30, 2009, results of operations for the three and nine months ended September 30, 2009 and 2008, and cash flows for the nine months ended September 30, 2009 and 2008, have been made. The results of operations for the three and nine months ended September 30, 2009 are not necessarily indicative of the operating results for the full year.

2.

#### SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES

(a)

#### Accounting for Computer Software to Be Sold, Leased or Otherwise Marketed

The Company accounts for software development costs in accordance with Accounting Standards Codification (ASC) 985-20 *Costs of Software to Be Sold, Leased or Marketed*, previously Statement of Financial Accounting Standards (SFAS) No. 86. Costs related to establishing the technological feasibility of a software product are expensed as incurred as a part of research and development in general and administrative expenses. Costs that are incurred to produce the finished product after technological feasibility is established are capitalized and amortized over the estimated economic life of 5 years. The Company performs periodic reviews to ensure that unamortized program costs remain recoverable from future revenue.

As of September 30, 2009 and December 31, 2008, unamortized computer software costs were \$4,253 and \$2,776, respectively. During the three and nine months ended September 30, 2009 and 2008, \$418, \$1,130, \$126 and \$501 of amortization expense was charged to income, respectively.

#### Inventories

Inventories are stated at the lower of cost, determined on a weighted average basis, or net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less the estimated cost of completion and the estimated costs necessary to make the sale.

When inventories are sold, their carrying amount is charged to expense in the year in which the revenue is recognized. Write-downs for declines in net realizable value or for losses of inventories are recognized as an expense in the year the impairment or loss occurs. There were no declines in net realizable value of inventory for the three and nine months ended September 30, 2009 and 2008.

As of September 30, 2009 and December 31, 2008, inventories held under the product financing arrangements were \$12,952 and \$6,689, respectively.

During the three and nine months ended September 30, 2009 and 2008, inventory purchases from the top five suppliers accounted for approximately 37%, 20%, 47%, and 23%, of total inventory purchases, respectively.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

2.

# SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(c)

# Accounts Receivable

Trade receivables are recognized and carried at the original invoice amount less allowance for any uncollectible amounts. An estimate for doubtful accounts is made when collection of the full amount is no longer probable. Bad debts are written off as incurred.

No trade receivables due from any single individual customer exceeded 10% of total accounts receivable at September 30, 2009 and December 31, 2008.

(d)

#### **Revenue Recognition**

Revenue from sales of surveillance and safety products and systems are recognized in accordance with Staff Accounting Bulletin (SAB) No. 104: *Revenue Recognition* (SAB 104) and related interpretations. Revenues are recognized when the following criteria are met:

(i)

Persuasive evidence of an arrangement exists The Company requires evidence of an agreement with a customer specifying the terms and conditions of the products to be delivered typically in the form of a signed contract or purchase order;

(ii)

Delivery has occurred For product sales, delivery generally takes place when titles to the products are shipped to or accepted by the customer;

- (iii) The fee is fixed or determinable Fees are fixed or determinable based on the contract or purchase order terms; and
- (iv) Collection is probable The Company performs a credit review of all customers with significant transactions to determine whether a customer is creditworthy and collection is probable.

The sales contracts generally provide a one to three-year product warranty to customers from the date of purchase. The Company estimates the costs of satisfying warranty claims based on an analysis of past experience and provide for the future claims in the period the revenue is recognized. As of September 30, 2009 and December 31, 2008, no material product warranty reserve was accrued. Warranty costs incurred by the Company have not been material.

The Company derives the bulk of its revenue from the supply and installation of surveillance and safety equipment and the two deliverables do not meet the separation criteria under ASC 605-25 *Multiple-Element Arrangements*,

previously Emerging Issues Task Force (EITF) Issue 00-21. Revenue from the supply and installation of surveillance and safety equipment are recognized when the installation is completed and the customer acceptance is received. Approximately 1% of contract installation revenue is deferred for the repair work during the one year warranty period. The Company carefully monitors the warranty work requested by its customers, and has determined that very little warranty work has historically been requested to be performed. Management believes that this 1% warranty reserve appears adequate as of September 30, 2009 and December 31, 2008.

Repairs and maintenance service revenue is recognized when the service is performed.

The Company derives a portion of its revenue from one-year software upgrades. These services are typical post-contract service (PCS) arrangements according to ASC 985-605-25 *Revenue Recognition*, previously AICPA Statement of Position (SOP) 97-2. Under this guidance, PCS revenue may be recognized together with the initial licensing fee on delivery of the software if all of the following conditions are met:

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

#### 2.

#### SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### (d) Revenue Recognition continued

- (i) The PCS fee is included with the initial licensing fee;
- (ii) The PCS included with the initial license is for one year or less;
- (iii) The estimated cost of providing PCS during the arrangement is insignificant; and
- (iv) Unspecified upgrades/enhancements offered during PCS arrangements historically have been and are expected to continue to be minimal and infrequent.

Revenue from surveillance and safety system one year software upgrades is recognized when delivery occurs and the risk of ownership passes to the customers, as the Company believes it meets the conditions in compliance with the ASC guidance.

(e)

Research and Development Costs

Research and development costs are expensed as incurred. Research and development costs included in general and administrative expenses for the three and nine months ended September 30, 2009 and 2008 were \$642, \$2,038, \$594 and \$940, respectively.

(f)

Advertising Costs

The Company expenses advertising costs as incurred or the first time advertising takes place. During the three and nine months ended September 30, 2009 and 2008, the Company incurred approximately \$102, \$276, \$133 and \$410, respectively.

(g)

**Retirement Benefits** 

Retirement benefits in the form of contributions under defined contribution retirement plans to the relevant authorities are charged to the consolidated statements of income as incurred. The retirement benefit expenses for the three and nine months ended September 30, 2009 and 2008 were \$283, \$809, \$372 and \$838, respectively, and are included in the selling and marketing expenses and general and administrative expenses.

(h)

Share-based Payments

On February 7, 2007, the Company adopted the 2007 Equity Incentive Plan (Plan), which has a five-year term and provides for grants of stock options, stock appreciation rights, performance units, restricted stock units and performance shares. The total number of shares which may be issued under the plan is 8,000,000 shares of common stock. These restricted stocks are share-based payments subject to the provisions of ASC 718 *Stock Compensation*, previously Revised SFAS No. 123 *Share-Based Payment* (SFAS 123 (R)). The fair values of these restricted stock awards are equal to the market value of the Company's stock on the date of grant, after taking into account certain discounts. Such restricted stock is subject to the risk of forfeiture upon the occurrence of certain events. During the three and nine months ended September 30, 2009 and 2008, the Company has recognized \$4,743, \$13,319, \$3,596 and \$9,662 of compensation expense under the Plan, respectively. As of September 30, 2009 and December 31, 2008, there was \$49,375 and \$52,616 of unrecognized compensation expense related to the nonvested restricted stock, respectively. These expenses are expected to be recognized over a four to five-year period.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

2.

## SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(i)

Other income

During the three and nine months ended September 30, 2009, in connection with research and development activities in a designated locale, the Company received approximately \$0 and \$756 as a subsidy from the local governmental agency in China, respectively. The Company has no continuing obligation under the subsidy provision. The amount is recorded as a component of Other Income in the consolidated statements of income.

(j)

Income taxes

The Company did not have any material unrecognized tax benefits.

The Company files income tax returns with the relevant government authorities in the U.S. and the People s Republic of China (PRC). The Company was not subject to U.S. federal tax examinations for years before 2006. The Company does not believe there will be any material changes in its unrecognized tax positions over the next 12 months.

The Company s policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense. The Company did not have any accrued interest or penalties associated with any unrecognized tax benefits, nor was any interest expense recognized during the three and nine months ended September 30, 2009 and 2008. The Company s effective tax rate differs from the federal statutory rate primarily due to non-deductible expenses, temporary differences, and preferential tax treatment.

On March 16, 2007, the National People s Congress of the PRC adopted a new corporate income tax law in its fifth plenary session. The new corporate income tax law unifies the application scope, tax rate, tax deduction and preferential policy for both domestic and foreign-invested enterprises. The new corporate income tax law became effective on January 1, 2008. According to the new corporate income tax law, the applicable income tax rates for our operating subsidiaries were changed.

The Company is governed by the Income Tax Laws of the PRC. The PRC federal statutory tax rate is 25%. As of September 30, 2009, some of the Company s subsidiaries received the final income tax assessment from the PRC tax authority, related to their 2008 PRC income tax filings. Based on the tax assessment, certain other income was deemed not assessable and research expenses were allowed additional deductions from the PRC tax authority. The Company received a refund from the PRC tax authority of \$447 during the three months ended September 30, 2009.

(k)

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Management makes these estimates using the best information available at the time the estimates are made; however actual results could differ materially from those estimates.

(l)

Earnings Per Share

ASC 260 *Earnings Per Share*, previously SFAS No. 128, requires dual presentation of basic and diluted earnings per share (EPS) with a reconciliation of the numerator and denominator of the basic EPS computation to the numerator and denominator of the diluted EPS computation. Basic EPS excludes dilution. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

Earning per basic share of common stock is based on the weighted average number of shares of common stock outstanding during each respective period. Earnings per diluted share of common stock adds to basic weighted shares the weighted average number of shares issuable under convertible securities, contingent issuances, stock options and warrants outstanding during each respective period, using the if-converted or treasury-stock methods.

For the purposes of the computation of net income per share, shares issued in connection with acquisitions that are returnable are considered contingently returnable shares. These contingently returnable shares, although classified as issued and outstanding, are not included in basic weighted average number of shares until all necessary conditions are met that no longer cause the shares to be contingently returnable. These contingently returnable shares are included in diluted weighted average number of shares as of the beginning of the period in which the conditions were satisfied (or as of the date of the agreement, if later).

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

2.

## SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(l)

#### Earnings Per Share - continued

Unvested restricted shares issued under the 2007 Equity Incentive Plan are not included in basic weighted average number of shares but are considered to be outstanding as of the grant date for purpose of computing diluted EPS even though the shares are subject to vesting requirements.

The calculation of diluted EPS is based on the outstanding warrants for the three and nine months ended September 30, 2009 and 2008. As of September 30, 2009 and December 31, 2008, warrants were outstanding to acquire 1,188,515 and 174,515 shares of common stock, respectively. Warrants which were outstanding to acquire 1,158,509 and 144,509 shares of common stock, respectively, were not included in the dilutive calculation for the three months ended September 30, 2009 and 2008, as the effect would be anti-dilutive.

With respect to outstanding warrants, the dilutive impact on the weighted average number of shares was 19,492, 23,453, 20,251 and 21,311 for the three and nine months ended September 30, 2009, and 2008, respectively.

In 2008, the Company agreed to issue 139,573 shares of common stock in connection with the acquisitions of DIT. These shares were issued in February 2009. In 2008, the Company issued an aggregate of 2,470,116 in connection with the acquisitions of Guangdong Stonesonic Digital Technique Co., Ltd. (Stonesonic), Shenzhen Longhorn Security Technology Co., Ltd., Beijing Aurine Divine Land Technology Co., Ltd., Shenzhen Jin Lin Technology Co., Ltd. (Jin Lin), 100% beneficial interest of Huge Long Limited and the exclusive cooperation agreement with Beijing DM Security & Technology Co., Ltd., excluding contingently returnable shares of 339,949 shares of common stock. The impact of these shares has been included in the weighted average number of shares from the date of the closing of the acquisitions through the earlier of December 31, 2008 or the date the shares were issued.

As discussed in Note 14, the Company restructured its convertible debt in September 2009. Approximately 12,222,000, 12,222,000, 5,452,000 and 5,452,000 of shares of common stock that underlied the previous convertible debt were not included in the dilutive calculation for the three and nine months ended September 30, 2009 and 2008, respectively, as the effect would be anti-dilutive.

There are 5,000,000 shares of common stock underlying the new convertible debts.

The weighted average impact of these shares and the impact of adding back the related imputed interest on the debt, is not significant to diluted earnings per share.

(m)

Fair Value

ASC 820 *Fair Value Measurements and Disclosures*, previously SFAS No. 157, which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. The statement clarifies that the exchange price is the price in an orderly transaction between market participants to sell the asset or transfer

the liability in the market in which the reporting entity would transact for the asset or liability, that is, the principal or most advantageous market for the asset or liability. It also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and that market participant assumptions include assumptions about risk and effect of a restriction on the sale or use of an asset.

This ASC guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability; and

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (supported by little or no market activity).

At September 30, 2009, the Company has no financial assets or liabilities subject to recurring fair value measurements. During the nine months ended September 30, 2009, the Company completed a business acquisition in which nonfinancial assets and nonfinancial liabilities were initially measured at fair value (see Note 3 for additional information) and completed a restructuring of convertible debt in which financial liabilities were initially measured at fair value (see Note 14 for additional information).

ASC 825-10 *Financial Instruments*, previously SFAS No. 159, allows entities to voluntarily choose to measure certain financial assets and liabilities at fair value (fair value option). The fair value option may be elected on an instrument-by-instrument basis and is irrevocable, unless a new election date occurs. If the fair value option is elected for an instrument, unrealized gains and losses for that instrument should be reported in earnings at each subsequent reporting date. The Company did not elect to apply the fair value option to any outstanding instruments.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

2.

#### SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(m)

Fair Value - continued

The Company's financial instruments include cash and cash equivalents, accounts receivable, other receivables, accounts and bills payable, notes payable, obligation under product financing arrangements, and convertible notes payable. Management estimates that the carrying amounts of the non related party financial instruments approximate their fair values due to their short-term nature.

(n)

New Accounting Standards

#### **Business Combinations**

(Included in ASC 805 Business Combinations, previously SFAS No. 141(R))

This ASC guidance revised SFAS No. 141, Business Combinations and addresses the accounting and disclosure for identifiable assets acquired, liabilities assumed, and noncontrolling interests in a business combination. The Company accounted for its January 2009 business acquisition in accordance with this standard. (See Note 3 for additional disclosure).

# Noncontrolling Interests

(Included in ASC 810 Consolidation, previously SFAS No. 160 Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51)

SFAS 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. The Company adopted SFAS 160 on January 1, 2009. As a result, the Company has reclassified financial statement line items within the Company s Condensed Consolidated Balance Sheets and Statements of Income and Comprehensive Income for the prior period to conform to this standard.

#### *Interim Disclosures about Fair Value of Financial Instruments* (*Included in ASC 825 Financial Instruments*, previously FSP SFAS No. 107-1)

This guidance requires that the fair value disclosures required for all financial instruments within the scope of SFAS 107, *Disclosures about Fair Value of Financial Instruments*, be included in interim financial statements. This guidance also requires entities to disclose the method and significant assumptions used to estimate the fair value of financial instruments on an interim and annual basis and to highlight any changes from prior periods. FSP 107-1 was effective for interim periods ending after September 15, 2009. The adoption of FSP 107-1 did not have a material impact on the Company s Consolidated Financial Statements.

#### Subsequent Events

(Included in ASC 855 Subsequent Events, previously SFAS No. 165)

SFAS No.165, *Subsequent Events* establishes accounting and disclosure requirements for subsequent events. SFAS 165 details the period after the balance sheet date during which the Company should evaluate events or transactions that occur for potential recognizion or disclosure in the financial statements, the circumstances under which the Company should recognize events or transactions occurring after the balance sheet date in its financial statements and the required disclosures for such events. The Company adopted this statement effective June 1, 2009 and has evaluated all subsequent events through the filing date with the SEC.

#### Accounting for Transfers of Financial Assets

(To be included in ASC 860 Transfers and Servicing, SFAS No. 166, Accounting for Transfers of Financial Assets an Amendment of FASB Statement No. 140)

SFAS 166 addresses information a reporting entity provides in its financial statements about the transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor s continuing involvement in transferred financial assets. Also, SFAS 166 removes the concept of a qualifying special purpose entity, limits the circumstances in which a transferor derecognizes a portion or component of a financial asset, defines participating interest and enhances the information provided to financial statement users to provide greater transparency. SFAS 166 is effective for the first annual reporting period beginning after November 15, 2009 and will be effective for the Company as of January 1, 2010. The Company is currently evaluating the impact on our consolidated financial statements upon adoption.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

2.

#### SUMMARY OF SELECTED SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(n)

New Accounting Standards - continued

# Consolidation of Variable Interest Entities Amended

(To be included in ASC 810 Consolidation, SFAS 167 Amendments to FASB Interpretation No. 46(R))

SFAS 167 amends FASB Interpretation No. 46 (revised December 2003), *Consolidation of Variable Interest Entities*, to require an enterprise to perform an analysis to determine the primary beneficiary of a variable interest entity; to require ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity and to eliminate the quantitative approach previously required for determining the primary beneficiary of a variable interest entity. SFAS 167 also requires enhanced disclosures that will provide users of financial statements with more transparent information about an enterprise s involvement in a variable interest entity. SFAS 167 is effective for the first annual reporting period beginning after November 15, 2009 and will be effective for the Company as of January 1, 2010. The Company is currently evaluating the impact on our consolidated financial statements upon adoption.

## FASB Accounting Standards Codification

(Accounting Standards Update ASU ) 2009-1)

In June 2009, the FASB approved its Accounting Standards Codification (Codification) as the single source of authoritative United States accounting and reporting standards applicable for all non-governmental entities, with the exception of the SEC and its staff. The Codification is effective for interim or annual financial periods ending after September 15, 2009 and impacts the Company s financial statements as all future references to authoritative accounting literature will be referenced in accordance with the Codification. There have been no changes to the content of the Company s financial statements or disclosures as a result of implementing the Codification during the quarter ended September 30, 2009.

As a result of the Company s implementation of the Codification during the quarter ended September 30, 2009, previous references to new accounting standards and literature are no longer applicable. In the current quarter financial statements, the Company will provide reference to both new and old guidance to assist in understanding the impacts of recently adopted accounting literature, particularly for guidance adopted since the beginning of the current fiscal year but prior to the Codification.

3.

# **BUSINESS ACQUISITIONS**

On January 12, 2009, the Company entered into an equity transfer agreement with the shareholder of Multiwin International Holdings Limited (Multiwin) and acquired 100% ownership of Multiwin which is the holding company that owns all the outstanding equity of Coson. Coson is an intelligent access control solution provider and provides control access solutions to a wide ranging group of clients that include government buildings, banks, post offices, universities and large residential properties in China. Pursuant to the equity transfer agreement, the Company has

agreed to pay total consideration up to RMB 51,768 (approximately \$7,518) in exchange for 100% ownership of Multiwin, consisting of RMB 40,000 (approximately \$5,849) in cash and RMB 11,768 (approximately \$1,669) in the Company s shares of common stock. The number of shares issuable in satisfaction of the equity portion of the purchase price is 341,228 which were issued in February 2009. Under the terms of such agreement, 102,368 shares of the Company s common stock were to be returned if Coson did not meet certain net income targets in 2008. These targets were met in 2008. An additional 68,247 shares of the Company s common stock are to be returned if Coson does not meet certain net income targets in 2009. The Company will also pay the remaining cash consideration of RMB 8,000 (approximately \$1,170) if the net income targets are met in 2009. The Company recorded approximately \$293 and \$1,170 related to the estimated fair value of the contingent equity and cash consideration, respectively. The operational control of Coson passed to the Company effective January 12, 2009. The results of Coson s operations from January 12, 2009 through September 30, 2009 are included in the Company s Consolidated Statements of Income and Comprehensive Income. The fair value of the contingent cash consideration was re-measured at September 30, 2009 and the change in the fair value from June 30, 2009 is minimal.

Approximately 436,110 shares of common stock related to net income targets for 2009 and 2010 for the acquisition of Coson (2009 acquisition) and Stonesonic, Jin Lin and DIT (2008 acquisitions) are returnable.

The Company estimated the fair values of the assets acquired and liabilities assumed at the acquisition date in accordance with ASC 805 and, except for cash and cash equivalents, fair value was estimated using level 3 inputs under ASC 820. Level 3 inputs for the nonfinancial assets included a valuation report (prepared by a third party appraisal firm) that primarily utilized an income approach valuation technique. Level 3 inputs for other assets and liabilities included present value techniques applied to receivables and payables, and estimated selling prices (less costs of disposal and profit allowance) for inventories.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

3.

#### **BUSINESS ACQUISITIONS (CONTINUED)**

The following represents the purchase price allocation at the date of the acquisition of Coson based on the valuation report which were prepared by a third party appraisal firm:

	Coson
Cash and cash equivalents	\$ 273
Other current assets	2,329
Property, plant and equipment	802
Intangible assets	3,435
Goodwill	2,314
Current liabilities	(1,635)
Total purchase price	\$ 7,518

On a pro forma basis, the results of operations for the Company for the three and nine months ended September 30, 2009 would not be significantly different than as reported since the acquisition of Coson occurred near the beginning of 2009.

The following tables show supplemental information of the results of operations on a pro forma basis for the three and nine months ended September 30, 2008 as if the acquisition of Coson had been completed at the beginning of the respective periods of 2008:

For the three months ended September 30, 2008 (Unaudited)

		Historical				
					Pro Forma	
	CSST		Coson	1	Adjustment	Pro Forma
Revenues	\$ 119,289	\$	1,013			\$ 120,302
Income from operations	\$ 15,327	\$	8	\$	(107)	\$ 15,228
Net income (loss)	\$ 9,148	\$	(5)	\$	(107)	\$ 9,036
Net income per share						
Basic	\$ 0.20					\$ 0.20
Diluted	\$ 0.20					\$ 0.19

For the nine months ended September 30, 2008 (Unaudited)

# Historical Pro Forma CSST Coson Adjustment Pro Forma Revenues \$ 283,806 \$ 2,585 \$ 286,391

Income from operations	\$ 40,713	\$ 470	\$ (323) \$	40,860
Net income	\$ 21,349	\$ 388	\$ (323) \$	21,414
			,	
Net income per share				
Basic	\$ 0.49		\$	0.48
Diluted	\$ 0.48		\$	0.48

The pro forma adjustments represent the amortization of the intangible assets arising upon the acquisition of Coson.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

4.

#### ACCOUNTS RECEIVABLE

The Company provides an allowance for doubtful accounts related to its receivables. The receivables and allowance balances at September 30, 2009 and December 31, 2008 are as follows:

	2	September	December
		30,	31,
		2009	2008
Accounts receivable	\$	228,347	\$ 149,244
Less: provision for doubtful accounts		(1,186)	(1,039)
Accounts receivable, net	\$	227,161	\$ 148,205

For the nine months ended September 30, 2009, a local Chinese bank holds RMB123,046 (approximately \$18,000) of accounts receivable purchased from the Company on a without-recourse-basis in return for RMB113,000 (approximately \$16,530) resulting in a net of RMB10,046 (approximately \$1,470) which has been recorded in general and administrative expenses. The Company has accounted for the sale of receivables to the local Chinese bank in accordance with ASC 860.

5.

#### **INVENTORIES**

Inventories consist of the following as of September 30, 2009 and December 31, 2008:

	S	eptember 30, 2009	December 31, 2008
Raw materials	\$	17,387	5 16,205
Work in progress		2,997	4,392
Finished goods		35,883	24,408
Installations in process		40,421	73,019
Total		96,688	118,024
Less: allowance for obsolete inventories		(1,178)	(982)
Inventories, net	\$	95,510	6 117,042
6.			

#### PREPAYMENTS AND DEPOSITS

Prepayments and deposits consist of the following as of September 30, 2009 and December 31, 2008:

September	December
30,	31,
2009	2008

Current portion	\$	6,577 \$	7,280
Non current portion			
- Deposits paid for acquisition of subsidiaries		4,136	5,619
- Deposits paid for acquisition of intangible assets and properties		2,224	2,236
	\$	6,360 \$	7,855
	c	1 1 1 751	• ,

The deposits paid for acquisition of subsidiaries and properties are refundable. There are no commitments to acquire the subsidiaries, properties and intangible assets.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

7.

# ADVANCE PAYMENTS

The Company has made payments to unrelated suppliers in advance of receiving merchandise. The advance payments are meant to ensure preferential pricing and delivery. The amounts advanced under such arrangements totaled \$29,187 and \$17,120 as of September 30, 2009 and December 31, 2008, respectively.

8.

# PLANT AND EQUIPMENT

At September 30, 2009 and December 31, 2008, plant and equipment, at cost, consist of:

	S	September 30, 2009	I	December 31, 2008
Buildings	\$	62,073	\$	60,480
Leasehold improvements		2,726		2,017
Plant and equipment		7,845		6,544
Electronic equipment		9,253		8,640
Motor vehicles		4,900		4,528
		86,797		82,209
Less: accumulated depreciation		(10,991)		(7,686)
Plant and equipment, net	\$	75,806	\$	74,523
Depreciation expense for the three and nine months ended September 30, 2009	and	2008 was \$1,	055,	\$3,099, \$745

Depreciation expense for the three and nine months ended September 30, 2009 and 2008 was \$1,055, \$3,099, \$745 and \$2,265, respectively.

9.

# LAND USE RIGHTS

Land use rights consist of the following as of September 30, 2009 and December 31, 2008:

	•	tember 30, 2009	Γ	December 31, 2008
Cost of land use rights	\$	8,525	\$	8,371
Less: Accumulated amortization		(775)		(696)
Land use rights, net	\$	7,750	\$	7,675
Amortization expense for the three and nine months ended September 30	2009 and 2008	was \$42	\$128	\$22 and \$43

Amortization expense for the three and nine months ended September 30, 2009 and 2008 was \$42, \$128, \$22 and \$43, respectively.

Amortization expense for the next five years and thereafter is as follows:

2009 (for the remaining three months)	\$ 43
2010	172
2011	172
2012	172
2013	172
Thereafter	7,019
Total	\$ 7,750

The Company disposed of land use rights and properties for a total consideration of RMB119,000 (approximately \$16,119) in December 2007. The remaining proceeds of RMB24,000 (approximately \$3,379) were received in January 2008.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

10.

#### **INTANGIBLE ASSETS**

As of September 30, 2009 and December 31, 2008, intangible assets, at cost, consist of:

	S	eptember 30, 2009	December 31, 2008
Trademarks (life of 11 to 25 years)	\$	17,222 \$	16,508
Exclusive cooperation agreements (life of 20 years)		13,632	13,632
Customer base (life of 5 to 10 years)		10,448	9,587
Patents (life of 10 years)		4,542	4,542
Technical know-how (life of 9 to 10 years)		17,030	15,168
Non-compete agreements (life of 5 years)		1,303	1,303
Contracts in progress (life of 2 to 9 months)		410	410
Surveillance software (life of 5 years)		8,630	6,671
Surveillance recording system (life of 5 years)		500	500
		73,717	68,321
Less: accumulated amortization		(17,590)	(11,408)
Intangible assets, net	\$	56,127 \$	56,913
The supertinution expanse for the three and give months and a Soutember 20	2000	and 2009 mag	¢2 120 ¢6 201

The amortization expense for the three and nine months ended September 30, 2009 and 2008 was \$2,120, \$6,201, \$1,746 and \$4,438, respectively.

Estimated amortization expense for the next five years and thereafter is as follows:

2009 (for the remaining three months)	\$ 2,182
2010	7,825
2011	6,318
2012	5,513
2013	5,054
Thereafter	29,235
Total	\$ 56,127
11.	

#### NOTES PAYABLE

The following is a summary of the Company s short-term and long-term notes payable as of September 30, 2009 and December 31, 2008:

	Se	eptember 30,	December 31,	
		2009	2008	
Bank loans	\$	42,466	\$ 13,095	
Less: current portion		(42,466)	(10,242)	

Long-term portion			\$		\$ 2,853
	Long	term	Sh	ort-term	
	no	tes		notes	Total
2009 (for the remaining three months)	\$		\$	2,928	\$ 2,928
2010				39,538	39,538
Total	\$		\$	42,466	\$ 42,466

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# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

11.

# NOTES PAYABLE (CONTINUED)

On September 30, 2009, the Company entered into a loan agreement with Shenzhen Development Bank. The Company borrowed RMB20,000 (approximately \$2,929) with an annual interest rate equal to 105% of benchmark lending rate (5.5755% as of September 30, 2009), with interest payable on the 20<sup>th</sup> of each month. The loan is due in September 2010. The loan is guaranteed by the CEO of the Company and two subsidiaries of the Company, and is collateralized by the property of a subsidiary.

On August 13, 2009, the Company entered into a loan agreement with China Construction Bank. The Company borrowed RMB30,000 (approximately \$4,393) with an annual interest rate equal to 5.5755%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in August 2010. The loan is collateralized by the property of a subsidiary.

On June 15, 2009, the Company entered into a loan agreement with Shenzhen Development Bank. The Company borrowed RMB20,000 (approximately \$2,929) with an annual interest rate equal to 105% of benchmark lending rate (5.5755% as of September 30, 2009), with interest payable on the 20<sup>th</sup> of each month. The loan was due in September 2009. The loan was guaranteed by the CEO of the Company and two subsidiaries of the Company, and was collateralized by the property of a subsidiary. The loan was repaid in September 2009.

On May 20, 2009, the Company entered into a loan agreement with China Everbright Bank Co., Ltd. The Company borrowed RMB40,000 (approximately \$5,857) with an annual interest rate equal to 5.31%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in May 2010. The loan is guaranteed by the CEO of the Company, a subsidiary of the Company, and Shenzhen Chuang Guan Intelligence Network Technology Co., Ltd.

On April 15, 2009, the Company entered into a loan agreement with Shanghai PuDong Development Bank. The Company borrowed RMB80,000 (approximately \$11,715) with an annual interest rate equal to 5.31%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in April 2010. The loan is collateralized by the properties of two subsidiaries.

On April 1, 2009, the Company entered into a loan agreement with China Merchants Bank. The Company borrowed RMB50,000 (approximately \$7,322) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of September 30, 2009), with interest payable on the 20<sup>th</sup> of each month. The loan is due in April 2010. The loan is guaranteed by the CEO of the Company, his wife, and subsidiaries of the Company, and is collateralized by the land use right of a subsidiary.

On March 27, 2009, the Company entered into a loan agreement with China Construction Bank. The Company borrowed RMB 10,000 (approximately \$1,464) with an annual interest rate equal to 5.59% and the interest is payable on the 20<sup>th</sup> of each month. The loan was due in July 2009. The loan was guaranteed by a subsidiary of the Company, and was collateralized by the buildings of the subsidiary. The loan was repaid in July 2009.

On February 25, 2009, the Company entered into a loan agreement with China Merchants Bank. The Company borrowed RMB 60,000 (approximately \$8,786) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of September 30, 2009). The loan is due in February 2010 and the interest is payable on the 20<sup>th</sup> of each

month. The loan is guaranteed by the CEO of the Company and subsidiaries of the Company, and is collateralized by the land use right of a subsidiary. RMB 10,000 (approximately \$1,464) was repaid in March 2009.

On January 4, 2009, the Company entered into a loan agreement with China Merchants Bank. The Company borrowed RMB20,000 (approximately \$2,926) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of March 31, 2009) and the interest is payable on the 20<sup>th</sup> of each month. The loan was guaranteed by the CEO of the Company and subsidiaries of the Company, and was collateralized by the land use right of a subsidiary. The loan was repaid in March 2009.

On December 30, 2008, the Company entered into a loan agreement with China Merchants Bank. The Company borrowed RMB20,000 (approximately \$2,926) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of March 31, 2009) and the interest is payable on the 20<sup>th</sup> of each month. The loan was guaranteed by the CEO of the Company and subsidiaries of the Company, and was collateralized by the land use right of a subsidiary. The loan was repaid in March 2009.

On November 17, 2008, the Company entered into a loan agreement with Industrial Bank. The Company borrowed RMB 20,000 (approximately \$2,928) with an annual interest rate equal to 7.99%. The loan is due in November 2009 and the interest is payable on the 20<sup>th</sup> of each month. The loan is guaranteed by the CEO of the Company and subsidiaries of the Company, and is collateralized by the assets of a subsidiary.

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) Expressed in thousands of U.S. dollars (Except for share and per share amounts)

11.

# NOTES PAYABLE (CONTINUED)

On August 28, 2008, the Company entered into a long term loan agreement with China Construction Bank. As of December 31, 2008, the liability relating to this loan was RMB 49,500 (approximately \$7,243), consisting of a 2-year loan payable to the bank. This loan matures on August 27, 2010 with an annual interest equal to 105% of the one-to-three years benchmark lending rate. The interest rate is charged based on the change of the one to three years benchmark lending rate quarterly, and the interest is payable on the 20<sup>th</sup> of each month. The loan agreement requires the Company to use the loan proceeds only for the Company s operations. RMB39,500 (approximately \$5,783) and RMB 10,000 (approximately \$1,464) were repaid in July 2009 and April 2009, respectively.

12.

# OBLIGATIONS UNDER PRODUCT FINANCING ARRANGEMENTS

In September 2009, the Company entered into product financing agreements with a financial institution. Under the terms of the agreements, the Company agreed to pay an annual interest rate of 8.46% on inventory financings. The Company borrowed RMB50,000 (approximately \$7,322). The loans expire in September 2012, and payments are due at the end of each quarter.

In February 2009, the Company entered into product financing agreements with a financial institution. Under the terms of the agreements, the Company agreed to pay an annual interest rate of 10.5% on inventory financings. The Company borrowed RMB7,114 (approximately \$1,041). The loans expire in February 2013, and payments are due at the end of each quarter.

In July 2008, the Company entered into product financing agreements with a financial institution. Under the terms of the agreements, the Company agreed to pay an annual interest rate of 10% on inventory financings. The Company borrowed RMB53,492 (approximately \$7,845). The loans expire in July 2011, and payments are due at the end of each quarter.

The Company paid \$163, \$527, \$202 and \$202 during the three and nine months ended September 30, 2009 and 2008 of interest expense on the product financing arrangements, respectively.

The following is a summary of the Company s obligations under product financing arrangements as of September 30, 2009 and December 31, 2008:

	Se	ptember 30, 2009	Ι	December 31, 2008
Obligation under product financing agreements	\$	12,945	\$	6,683
Less: current portion		(5,063)		(2,469)
Long-term portion	\$	7,882	\$	4,214

Repayments under the product financing arrangements are as follows:

2009 (for the remaining three months)	\$ 1,522
2010	6,086
2011	4,552
2012	2,322
2013	174
Total	14,656
Less: amount representing interest	(1,711)
Net	\$ 12,945

Approximately RMB16,052 (approximately \$2,351) and RMB7,772 (approximately \$1,140) of other costs directly associated with the product financing agreements are recorded as deferred financing costs in the balance sheet as of September 30, 2009 and December 31, 2008, respectively. The Company is amortizing these financing costs over the terms of the respective obligation. The amortization is recorded as interest expense, which was \$103, \$306, \$75 and \$75, respectively for the three and nine months ended September 30, 2009 and 2008.

13.

#### DEFERRED INCOME

Deferred income balances as of September 30, 2009 and December 31, 2008 were \$1,334 and \$1,207, respectively, and represented amounts invoiced but deferred as revenues as an estimated warranty reserve.

14.

#### CONVERTIBLE NOTES PAYABLE

On February 16, 2007, pursuant to a note purchase agreement and indenture with Citadel Equity Fund Ltd. (Citadel), the Company issued to Citadel \$60,000 aggregate principal amount of guaranteed senior unsecured convertible notes due 2012 (the February Notes). The terms of the February Notes indenture was subsequently amended on each of March 29, 2007 and April 24, 2007. The February Notes financing replaced the existing bridge financing that was closed on February 8, 2007 in which the Company had issued to Citadel \$60,000 aggregate principal amount of senior notes. The February Notes bear an interest at 1% per annum. The net proceeds from the sales of the February Notes are and were used for the Company s working capital and acquisition plans.

Under the February Notes indenture, the February Notes are convertible by the holders thereof at any time on or prior to maturity, into common stock of the Company initially at the conversion price of \$18 per share (subject to adjustment in certain circumstances, including semi-annual reset of the conversion price and upon occurrence of certain dilutive events, in each case subject to certain conditions). On February 16, 2009, the conversion price was adjusted to \$9 per share. If the February Notes are not converted before maturity, the February Notes will be redeemed by the Company on the maturity date at a redemption price equal to 100% of the principal amount of the February Notes then outstanding plus an additional amount of 15.0% per annum, calculated on a quarterly compounded basis, plus any accrued and unpaid interest.

On April 24, 2007, pursuant to another note purchase agreement with Citadel, the Company issued to Citadel \$50,000 aggregate principal amount of guaranteed senior unsecured convertible notes due 2012 (the April Notes). The April Notes bear an annual interest of 1%. All the net proceeds from the sales of the April Notes are and were used for the Company's working capital and acquisition plan.

Under the April Notes indenture, the April Notes are convertible, by the holders thereof, at any time on or prior to maturity, into common stock of the Company initially at the conversion price of \$23.60 per share (subject to adjustment in certain circumstances, including semi-annual reset of the conversion price and upon occurrence of certain dilutive events, in each case subject to certain conditions). On February 16, 2009, the conversion price was adjusted to \$9 per share. If the April Notes are not converted before maturity, the April Notes will be redeemed by the Company on the maturity date at a redemption price equal to 100% of the principal amount of the April Notes then outstanding plus an additional amount of 15.0% per annum, calculated on a quarterly compounded basis, plus any accrued and unpaid interest.

14.

# CONVERTIBLE NOTES PAYABLE (CONTINUED)

The February Notes and April Notes indentures, the notes purchase agreements and certain investor rights agreements between the Company and Citadel entered into in connection with the February Notes and April Notes financings contain various covenants that may limit the Company's discretion in operating its business. In particular, the Company is limited in its ability to merge, consolidate or transfer substantially all of its assets, issue stock of subsidiaries, incur additional debt and create liens on assets to secure debt. In addition, if there is a default, or if the Company does not maintain certain financial covenants or does not maintain borrowing availability in excess of certain pre-determined levels, the February Notes and the April Notes may be accelerated with the balance becoming due and payable immediately and the Company may be unable to incur additional indebtedness, make restricted payments (including paying cash dividends on capital stock) or redeem or repurchase capital stock.

The Company has accreted \$3,899, \$14,851, \$5,364 and \$14,090 for the three and nine months ended September 30, 2009 and 2008 respectively of the additional redemption amount related to the February Notes and April Notes. These amounts are included in interest expense.

On August 18, 2009, the Company entered into a notes Purchase Agreement with Citadel under which the parties restructured the February Notes and April Notes into two new tranches of notes, consisting of the Tranche A Zero Coupon Guaranteed Senior Unsecured Convertible Notes (the Tranche A Notes ) and the Tranche B Zero Coupon Guaranteed Senior Unsecured Notes (the "Tranche B Notes", and together with the Tranche A Notes, the New Notes ). In addition, as an inducement to the restructuring of the February Notes and April Notes, the Company paid Citadel additional consideration, consisting of \$5,000 in cash and 2,902,758 shares of the Company's common stock. The transaction closed on September 2, 2009.

The Company determined that the restructuring of the convertible debt was an exchange of debt instruments with substantially different terms, since the present value of cash flows under the terms of the new debt instruments were more than 10% different from the present value of the remaining cash flows under the terms of the original debt instruments. Therefore, the Company accounted for the restructuring as an extinguishment of the original debt instruments. On September 2, 2009, the carrying amount of the original debt instruments was approximately \$158,194 (including accrued redemption interest of approximately \$48,194). The Company determined, based on a third party valuation, that the fair values of the new Tranche A Notes and Tranche B Notes were approximately \$47,500 and \$78,440, respectively, or \$125,940 in total. The gain on the transaction was determined as follows:

Net carrying amount of the original debt instruments	\$ 158,194
Reacquisition price:	
Fair value of the new debt instruments	125,940
Cash consideration	5,000
Value of common stock given	17,939
	\$ 148,879
Gain	\$ 9,315

The Tranche A Notes have a principal amount of \$50,000, zero coupon interest and a fair value of \$47,500, resulting in a debt discount of \$2,500 and an effective interest rate of approximately 3%. The notes mature on September 2,

2012. The Company will repay the principal amount in six consecutive semi-annual installments, starting March 2, 2010, with 25%, 25% and 50% of the principal amount to be repaid in the first, second and third year, respectively. The conversion price will be \$10 per share initially, subject to customary conversion price adjustments, anti-dilution protections and a one-time price reset on March 2, 2011 (the Reset Date ) based on the volume weighted average price of the Company s shares during the 45 trading days immediately preceding the Reset Date, provided that the conversion price shall be adjusted to no lower than \$6.00 per share. On October 22, 2009, the Company entered into a notes purchase agreement with Citadel pursuant to which the Company agreed to repurchase the Tranche A Notes for a total consideration of \$47,500. The Company will pay \$27,000 on or prior to October 30, 2009 and \$20,500 on or prior to November 16, 2009.

The Tranche B Notes have a principal amount of \$84,000, zero coupon interest and a fair value of \$78,440, resulting in a debt discount of \$5,560 and an effective interest rate of approximately 5%. The notes mature on September 2, 2012. The Company will repay the principal amount in six consecutive semiannual installments, starting March 2, 2010, with 46%, 46% and 8% of the principal amount to be repaid in the first, second and third year, respectively. The Tranche B Notes are not convertible. The Company will be entitled to redeem the New Notes at any time with no premium or penalty at a redemption price equal to 100% of the principal amount of the New Notes to be redeemed, plus default interest, if any. The New Notes are guaranteed by the Company's significant subsidiaries (as such term is defined under Rule 1-02 of the Regulation S-X) to the extent permitted under the applicable laws.

The Company has accreted \$310 and \$310 for the three and nine months ended September 30, 2009, respectively of the additional redemption amount related to the Tranche B Notes. These amounts are included in interest expense.

14.

#### CONVERTIBLE NOTES PAYABLE (CONTINUED)

	September			December	
		30, 2009		31, 2008	
Total	\$	126,250	\$	143,342	
Less: current portion		(82,780)			
Long-term portion	\$	43,470	\$	143,342	

Estimated repayments for the next five years and thereafter are as follows:

2009 (for the remaining three months)	\$ 47,500
2010	38,640
2011	38,640
2012	6,720
Total	131,500
Less: amount representing interest	(5,250)
Net	\$ 126,250
15.	

#### ISSUANCE OF COMMON STOCK AND WARRANTS

On July 6, 2006, the Company entered into a definitive securities purchase agreement with certain accredited investors relating to the private placement of units, consisting of one share of the Company s common stock and a warrant to purchase one-fifth of one share of common stock.

This securities purchase agreement was amended on July 30, 2006 and July 31, 2006 (as amended, the Securities Purchase Agreement ). Closing thereunder occurred on July 31, 2006. The purchase price of each unit was \$3.50 and the exercise price for each whole warrant was set at \$4.80. The warrants have a term of five years and include a cashless exercise feature which does not apply when there is an effective registration statement covering the shares underlying the warrants. In addition, the Company had granted a put right to all of the investors which would have allowed the investors to require the Company to repurchase all, but not less than all, of the securities issued pursuant to the Securities Purchase Agreement if the Company had failed to obtain the necessary governmental approvals to consummate the acquisition of Shanghai Cheng Feng Digital Technology Co., Ltd. ( Cheng Feng ) on or before December 31, 2006. As such governmental approvals were obtained before December 31, 2006, the put right has terminated.

Pursuant to the Securities Purchase Agreement, the Company sold 4,634,592 units to certain accredited investors at \$3.50 per unit for gross proceeds of \$16,200.

Net proceeds to the Company from the sale of all of the units pursuant to the Securities Purchase Agreement were approximately \$14,900. No warrants were exercised during the three and nine months ended September 30, 2009 and 57,776 warrants were exercised at \$4.80 per share during the nine months ended September 30, 2008.

The Company also issued warrants to purchase 324,421 shares of its common stock with an exercise price of \$4.20 to two private placement agents as commission for their services in connection with the private placement. During the three and nine months ended September 30, 2009 and 2008, no warrants were exercised using the cashless exercise feature, respectively.

On July 23, 2008, the Company consummated a private placement transaction in which it issued 722,544 units to certain non-U.S. investors for an aggregate gross cash purchase price of \$10,000 at a per unit price of \$13.84. Net proceeds to the Company from this private placement were approximately \$9,700. Each unit consists of one share of the Company s common stock and a warrant to purchase one-fifth of one share of common stock. The Company issued warrants to purchase 144,509 shares of its common stock with an exercise price of \$19.23. The warrants have a term of 3 years and include a cashless exercise feature. No warrants were exercised during the three and nine months ended September 30, 2009 and 2008.

15.

#### ISSUANCE OF COMMON STOCK AND WARRANTS (CONTINUED)

On August 24, 2009, the Company entered into a securities purchase agreement with certain purchasers pursuant to which the Company sold a total of 4,056,000 shares of common stock for an aggregate purchase price of \$25,350 at \$6.25 per share. Net proceeds to the Company from this transaction were approximately \$23,910. The Company also issued warrants to purchase 1,014,000 shares of its common stock with an exercise price of \$8.62. The warrants are exercisable for one year beginning on the date of the initial issuance of the warrants. No warrants were exercised during the three and nine months ended September 30, 2009.

A summary of the status of the Company s warrants issued in 2009, 2008 and 2006 as described above, and the changes during the three months ended September 30, 2009 and 2008, is presented below:

	20		20	2008			
			Weighted			Weighted	
			Average			Average	
	Shares		Exercise Prices	Shares		Exercise Prices	
Outstanding at July 1	174,515	\$	16.75	30,006	\$	4.80	
Granted	1,014,000		8.62	144,509		19.23	
Exercised							
Outstanding at September 30	1,188,515		9.81	174,515		16.75	
Warrants exercisable at September 30	1,188,515	\$	9.81	174,515	\$	16.75	

A summary of the status of the Company s warrants issued in 2009, 2008 and 2006 as described above, and the changes during the nine months ended September 30, 2009 and 2008, is presented below:

	20	2009			2008			
			Weighted			Weighted		
			Average			Average		
	Shares		Exercise Prices	Shares		Exercise Prices		
Outstanding at January 1	174,515	\$	16.75	87,782	\$	4.80		
Granted	1,014,000		8.62	144,509		19.23		
Exercised				(57,776)		(4.80)		
Outstanding at September 30	1,188,515		9.81	174,515		16.75		
Warrants exercisable at September 30	1,188,515	\$	9.81	174,515	\$	16.75		

16.

#### EQUITY INCENTIVE PLAN

On February 7, 2007, the Company adopted the 2007 Equity Incentive Plan, which was amended in February 2008 (the Plan ). The Plan has a five-year term and provides for grants of stock options, stock appreciation rights, performance units, restricted stock units and performance shares. The total number of shares which may be issued under the plan are 8,000,000 shares of common stock. During the three and nine months ended September 30, 2009 and 2008, 1,026,500, 1,951,318, 0 and 499,001 shares of restricted stock were granted and the shares issued vest over a four or five year period, respectively. The fair values of these restricted stock awards are equal to the fair value of the Company's stock on the date of grant. Such restricted stock is subject to the risk of forfeiture upon the occurrence of certain events. During the three and nine months ended September 30, 2009 and 2008, the Company has recognized \$4,743, \$13,319, \$3,596 and \$9,662 of compensation expense under the Plan, respectively. As of September 30, 2009 and December 31, 2008, there was \$49,375 and \$52,616 of unrecognized compensation expense related to the nonvested restricted stock, respectively. This cost is expected to be recognized over a four to five-year period.

The following table summarizes the status of the Company s nonvested restricted stock awards during the three months ended September 30, 2009 and 2008:

	Nonvested Restricted Stock Stock Unit Awards 2009			Nonveste Stock	d Restric CUnit Aw 2008	
	Number of Shares		Weighted Average Date Fair Values	Number of Shares		Weighted Average Date Fair Values
Outstanding at July 1	4,581,935	\$	10.46	2,353,140	\$	17.65
Granted	1,026,500		6.05			
Vested	(447,226)		(10.61)	(215,590)		(17.04)
Forfeited				(1,800)		(15.14)
Outstanding at September 30	5,161,209	\$	9.57	2,135,750	\$	17.60

The following table summarizes the status of the Company s nonvested restricted stock awards during the nine months ended September 30, 2009 and 2008:

	Nonvested Restricted Stock Stock Unit Awards 2009			Nonveste Stocl	d Restric x Unit Aw 2008	
			Weighted			Weighted
	Number of		Average Date	Number of		Average Date
	Shares		Fair Values	Shares		Fair Values
Outstanding at January 1	4,415,292	\$	11.92	2,241,471	\$	17.39
Granted	1,951,318		5.03	499,001		15.56
Vested	(1,174,513)		(11.34)	(575,077)		(16.73)
Forfeited	(30,888)		(11.55)	(29,645)		(12.17)
Outstanding at September 30	5,161,209	\$	9.57	2,135,750	\$	17.60

17.

#### CONSOLIDATED SEGMENT DATA

Segment information is consistent with how management reviews the businesses, makes investing and resource allocation decisions and assesses operating performance. The segment data presented reflects this segment structure. The Company reports financial and operating information in the following three segments:

- (a) System installation: designs, sells, installs, services and monitors electronics surveillance and safety systems to residential, commercial, industrial and governmental customers (the Installation segment );
- (b) Manufacturing of surveillance and safety products: designs, manufactures and sells surveillance and safety products, including intrusion security, access control and video management systems (the Manufacturing segment ); and
- (c) Distribution of surveillance and safety products: sells surveillance and safety products, including intrusion security, access control and video management systems (the Distribution segment ).

The Company also provides general corporate services to its segments and these costs are reported as Corporate and others .

Selected information in the segment structure is presented in the following tables for the three and nine months ended September 30, 2009 and 2008:

Revenues by segment for the three months ended September 30, 2009 and 2008 are as follows:

<b>Revenues</b> <sup>(1)</sup>	2009	2008
Installation segment	\$ 120,500	\$ 86,845
Manufacturing segment	24,520	21,429
Distribution segment	14,800	11,015
-	\$ 159,820	\$ 119,289

Revenues by segment for the nine months ended September 30, 2009 and 2008 are as follows:

Revenues <sup>(1)</sup>	2009	2008
Installation segment	\$ 303,553	\$ 208,536
Manufacturing segment	60,322	49,920
Distribution segment	34,276	25,350
	\$ 398,151	\$ 283,806

<sup>(1)</sup> Revenues by operating segments exclude intercompany transactions.

#### 17.

#### CONSOLIDATED SEGMENT DATA (CONTINUED)

Income by segment for the three months ended September 30, 2009 and 2008 is as follows:

Income from operations:	2009	2008
Installation segment	\$ 22,111 \$	18,689
Manufacturing segment	1,933	1,517
Distribution segment	(177)	215
Corporate and others <sup>(1)</sup>	(6,662)	(5,094)
Income from operations	17,205	15,327
Corporate interest income	41	65
Corporate gain on modification of convertible notes	9,315	
Corporate interest expense	(5,175)	(5,949)
Corporate other income	441	480
Income before income taxes	21,827	9,923
Income taxes	145	(775)
Net income	\$ 21,972 \$	9,148

Income by segment for the nine months ended September 30, 2009 and 2008 is as follows:

Income from operations:	2009	2008
Installation segment	\$ 55,232 \$	51,208
Manufacturing segment	1,302	4,769
Distribution segment	(725)	602
Corporate and others <sup>(1)</sup>	(18,049)	(15,866)
Income from operations	37,760	40,713
Corporate interest income	127	171
Corporate gain on modification of convertible notes	9,315	
Corporate interest expense	(17,792)	(15,598)
Corporate other income	1,670	1,167
Income before income taxes	31,080	26,453
Income taxes	(608)	(5,104)
Net income	\$ 30,472 \$	21,349

<sup>(1)</sup> Includes non-cash employee compensation, professional fees and consultancy fees for the Company.

Non-cash employee compensation by segment for the three months ended September 30, 2009 and 2008 is as follows:

Non-cash employee compensation:	2009	2008
Installation segment	\$ 575 \$	490

Manufacturing segment	912	685
Distribution segment	365	345
Corporate and others	2,891	2,076
•	\$ 4,743 \$	3,596

Non-cash employee compensation by segment for the nine months ended September 30, 2009 and 2008 is as follows:

Non-cash employee compensation:	2009	2008
Installation segment	\$ 1,589 \$	1,394
Manufacturing segment	2,377	1,863
Distribution segment	1,068	1,037
Corporate and others	8,285	5,368
	\$ 13,319 \$	9,662

# CHINA SECURITY & SURVEILLANCE TECHNOLOGY, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Expressed in thousands of U.S. dollars (Except for share and per share amounts)

#### 17.

#### CONSOLIDATED SEGMENT DATA (CONTINUED)

Total assets by segment at September 30, 2009 and December 31, 2008 are as follows:

Total assets:	\$ September 30, 2009	December 31, 2008
Installation segment	\$ 390,181	\$ 297,276
Manufacturing segment	191,707	188,120
Distribution segment	47,676	41,595
Corporate and others <sup>(1)</sup>	65,208	47,225
-	\$ 694,772	\$ 574,216

<sup>(1)</sup> Includes deposit paid for acquisition of subsidiaries, properties and intangible assets.

Goodwill by segment as of September 30, 2009 and December 31, 2008, is as follows:

	Septe	mber	December
	3	0,	31,
Goodwill	20	09	2008
Installation segment	\$	9,902 \$	9,902
Manufacturing segment		53,651	51,338
Distribution segment		11,976	11,976
	\$	75,529 \$	73,216

Depreciation and amortization by segment for the three months ended September 30, 2009 and 2008 are as follows:

Depreciation and amortization:	2009	2008
Installation segment	\$ 1,192 \$	955
Manufacturing segment	1,524	1,054
Distribution segment	360	361
Corporate and others	141	143
	\$ 3,217 \$	2,513

Depreciation and amortization by segment for the nine months ended September 30, 2009 and 2008 are as follows:

Depreciation and amortization:	2009	2008
Installation segment	\$ 3,508 \$	2,633
Manufacturing segment	4,454	2,747
Distribution segment	1,067	1,065
Corporate and others	399	301

\$	9,428 \$	6,746

# 18.

#### SUBSEQUENT EVENTS

On October 2, 2009, the Company entered into a securities purchase agreement with certain purchasers pursuant to which the Company sold a total of 9,359,148 shares of common stock for an aggregate purchase price of \$58,495 at \$6.25 per share. The purchasers also received warrants to purchase 2,339,787 shares of common stock at an exercise price of \$8.16 per share. The warrants are exercisable for one year beginning on the date of the initial issuance of the warrants.

On October 22, 2009, the Company entered into a notes purchase agreement with Citadel pursuant to which the Company agreed to repurchase the Tranche A Notes for a total consideration of \$47,500. The Company will pay \$27,000 on or prior to October 30, 2009 and \$20,500 on or prior to November 16, 2009.

# **ITEM 2.**

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### **Special Note Regarding Forward Looking Statements**

This Quarterly Report on Form 10-Q, including the following Management s Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements include, among others, those concerning our expected financial performance and strategic and operational plans, our future operating results, our expectations regarding the market for surveillance and safety products, as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and that a number of risks and uncertainties could cause our actual results to differ materially from those anticipated, expressed or implied in the forward-looking statements. These risks and uncertainties include, but not limited to, the factors mentioned in the Risk Factors section of our Annual Report on Form 10-K for the year ended December 31, 2008, and other risks mentioned in this Form 10-Q or in our other reports filed with the Securities Exchange Commission (the SEC). The words believe, expect, anticipate, project, optimistic, intend, aim, will or similar expressions are intended to identify for targets, statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. We assume no obligation and do not intend to update any forward-looking statements, except as required by law.

#### Use of terms

Except as otherwise indicated by the context, references in this Form 10-Q to CSR, we, us, our, our Company, Company are to China Security & Surveillance Technology, Inc., a Delaware corporation and its consolidated subsidiaries. Unless the context otherwise requires, all references to

- Cheng Feng are to Shanghai Cheng Feng Digital Technology Co. Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- Chuang Guan are to Shenzhen Chuang Guan Intelligence Network Technology Co., Ltd., a corporation incorporated in the People s Republic of China;
- Coson are to Shenzhen Coson Electronic Co. Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- CSST PRC are to China Security & Surveillance Technology (PRC) Inc., a corporation incorporated in the People s Republic of China and a direct, wholly owned subsidiary of the Company;
- DIT are to DIT Industry(H.K.) Limited, a Hong Kong corporation and an indirect, wholly owned subsidiary of the Company;
- DM are to Beijing DM Security & Technology Co., Ltd., a corporation incorporated in the People s Republic of China;
- Golden are to Golden Group Corporation (Shenzhen) Limited, a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- Guanling are to Beijing Aurine Divine Land Technology Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- HiEasy are to HiEasy Electronic Technology Development Co., Ltd., a corporation incorporated in the People's Republic of China and an indirect, wholly owned subsidiary of the Company;
- Hongtianzhi are to Shenzhen Hongtianzhi Electronics Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- Jin Lin are to Shenzhen Jin Lin Technology Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;

- Longhorn are to Shenzhen Longhorn Security Technology Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- Minking are to Changzhou Minking Electronics Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;

- Safetech are to China Safetech Holdings Limited, a British Virgin Islands corporation and a wholly owned subsidiary of the Company;
- Stonesonic are to Guangdong Stonesonic Digital Technique Co., Ltd., a corporation incorporated in the People s Republic of China and an indirect, wholly owned subsidiary of the Company;
- Tsingvision are to Hangzhou Tsingvision Intelligence System Co., Ltd., a corporation incorporated in the People's Republic of China and an indirect, wholly owned subsidiary of the Company;
- WDH are to Shenzhen Wandaiheng Industry Limited, a corporation incorporated in the People s Republic of China;
- PRC and China are to the People s Republic of China;
- RMB are to Yuan Renminbi of China;
- U.S. dollar, \$ and US\$ are to United States dollars;
- Exchange Act are to the Securities Exchange Act of 1934, as amended; and
- Securities Act are to the Securities Act of 1933, as amended.

# **Overview of Our Business**

China Security & Surveillance Technology, Inc. is a Delaware holding company whose China-based operating subsidiaries are primarily engaged in manufacturing, distributing, installing and servicing surveillance and safety products and systems and developing surveillance and safety related software in China. Our customers are mainly comprised of (i) commercial entities (including airports, hotels, real estate, banks, mines, railways, supermarkets and entertainment venues) and (ii) governmental entities (including customs agencies, courts, public security bureaus and prisons). These account for approximately 45% and 55% of our revenues for the three months ended September 30, 2009, respectively.

Our sales network covers most of China s populated areas and we do not rely on any particular region for our business. Our subsidiaries collectively have more than 140 branch offices and distribution points.

# **Reportable Operating Segments**

Segment information is consistent with how management reviews the businesses, makes investing and resource allocation decisions and assesses operating performance. The Company reports financial and operating information in the following three segments:

- The Installation segment provides design, sales, installation, services and monitoring of electronics surveillance and safety systems to residential, commercial, industrial and governmental customers (the Installation Segment );
- The Manufacturing segment provides design, manufacturing and sales of surveillance and safety products, including intrusion security, access control and video management systems (the Manufacturing Segment ); and
- The Distribution segment provides distribution and sales of surveillance and safety products and services, including intrusion security, access control and video management systems (the Distribution Segment ).

We also provide general corporate services to its segments and these costs are reported as Corporate and others .

# **Recent Developments**

On October 2, 2009, we entered into a securities purchase agreement with certain purchasers pursuant to which we sold a total of 9,359,148 shares of our common stock for an aggregate purchase price of \$58.49 million at \$6.25 per share. We also issued warrants to the purchasers to purchase 2,339,787 shares of our common stock at an exercise price of \$8.16 per share. The warrants are exercisable for one year beginning on the date of the initial issuance of the warrants. The shares, including the shares issuable upon exercise of the warrants were drawn-down off of a shelf registration statement declared effective by the SEC on February 26, 2009.

On October 22, 2009, we entered into a notes purchase agreement with Citadel Equity Fund Ltd. pursuant to which we have agreed to repurchase the Tranche A Zero Coupon Guaranteed Senior Unsecured Convertible Notes in the aggregate principal amount of \$50 million (the Tranche A Notes ) for a total consideration of \$47.5 million (the Durchase Price Directory of the Purchase Price Directory of the Second Price Directory of the Purchase Purchase Price Directory of the Purchase Purchase Price Directory of the Purchase Price Directory of the P

Purchase Price ). We will pay \$27 million of the Purchase Price in exchange for the cancellation of 56.8421% of all of the outstanding Tranche A Notes in an aggregate principal amount of \$28.42 million on or prior to October 30, 2009. We will pay \$20.5 million to Citadel for the cancellation of the remaining 43.1579% of all of the outstanding Tranche A Notes on or prior to November 16, 2009.

# **Third Quarter Financial Performance Highlights**

We continued to experience strong demand for our products and services during the third fiscal quarter of 2009 and growth in our revenues and net income. The surveillance and safety product market in China continued to expand in the third quarter of 2009, due in part to several programs and regulatory drivers initiated by the Chinese government in 2006 and the 2008 economic stimulus package. In 2006, the Chinese government promulgated State Ordinance 458 and the Safe City program, which requires many public places to install security systems, including city-wide surveillance systems, traffic conjunctions, critical government locations, cyber cafés, bars and discotheques. The ongoing installation of these security systems as required by applicable Chinese law is being conducted by the affected constituents. In November 2008, the Chinese government announced an economic stimulus package to invest RMB 4 trillion (approximately \$586 billion) in infrastructure and social welfare by the end of 2010. The economic stimulus package increased the demand for surveillance and safety products in China. In addition, the economic development in China and the fact that the population in China in general is becoming relatively wealthier also contributed to increased demand for surveillance and safety products within various industries and organizations, such as residential estates, factories and shopping centers. Our third fiscal quarter financial results also benefit from the consolidation of Jin Lin and DIT which were acquired in the third and fourth quarter of 2008 and from the consolidation of Coson which was acquired in the first quarter of 2009. Jin Lin, DIT and Coson each contributed approximately \$0.52 million, \$5.18 million and \$1.35 million revenues in the third quarter of 2009, accounting for approximately 0.3%, 3.2% and 0.8% of the total revenues of such period, respectively. In this quarter, we also restructured the two outstanding 1% Guaranteed Senior Unsecured Convertible Notes Due 2012 (the Existing Notes ) into zero coupon interest notes which resulted in a non-cash gain on modification of convertible notes of \$9.32 million. We believe the restructuring of the notes will strengthen our balance sheet and enhance our capital structure.

The following are some financial highlights for the third quarter of 2009:

- *Revenues*: Revenues increased \$40.53 million, or 34.0%, to \$159.82 million for the third quarter of 2009, from \$119.29 million for the same quarter of last year.
- *Gross margin*: Gross margin was 22.1% for the third quarter of 2009, compared to 26.8% for the same period in 2008.
- *Income from operations*: Income from operations increased \$1.88 million, or 12.3%, to \$17.21 million for the third quarter of 2009, from \$15.33 million for the same period last year.
- *Operating margin*: Operating margin (the ratio of income from operations to revenues, expressed as a percentage) was 10.8% for the third quarter of 2009, compared to 12.8% for the same period in 2008.
- *Net income attributable to the Company*: Net income attributable to the Company increased \$12.85 million, or 140.4%, to \$22.00 million for the third quarter of 2009, from \$9.15 million for the same period of last year.
- *Net margin*: Net margin (the ratio of net income attributable to the Company to revenues, expressed as a percentage) was 13.8% for the third quarter of 2009, compared to 7.7% for the same period in 2008.
- *Fully diluted net income per share*: Fully diluted net income per share was \$0.41 for the third quarter of 2009, as compared to \$0.20 for the same period last year.
- *Non-cash expenses*: Non-cash expenses included (i) the redemption accretion on convertible notes of \$3.90 million for the third quarter of 2009, as compared to \$5.36 million for the same period last year, (ii) depreciation and amortization of \$3.22 million for the third quarter of 2009, as compared to \$2.51 million for the same period last year, and (iii) non-cash employee compensation expense of \$4.74 million for the third quarter of 2009, as compared to \$3.60 million for the same period last year. However, due to the restructuring of the Existing Notes, we recorded a non-cash gain on modification of convertible notes of \$9.32 million in the third quarter of 2009. As a result, total non-cash expenses (including non-cash gain) are \$2.54 million for the third quarter of 2009, decrease of \$8.93 million, or 77.9%, from \$11.47 million for the same period last year.

Our net income attributable to the Company for the three months ended September 30, 2009 and 2008 was \$22.00 million and \$9.15 million, respectively. Our net income attributable to the Company for the nine months ended

September 30, 2009 and 2008 was \$30.51 million and \$21.38 million, respectively. Our net income was materially impacted by depreciation and amortization of long-lived assets in the subsidiaries we acquired, non-cash employee compensation recognized pursuant to Accounting Standard Codification ("ASC") 718, previously SFAS No. 123(R), redemption accretion on convertible notes and gain on modification of convertible notes. In the table below, we have presented a non-GAAP financial disclosure to provide a quantitative analysis of the impact of the depreciation and amortization of long-lived assets in the subsidiaries we acquired, non-cash employee compensation, redemption accretion on convertible notes and gain on modification of convertible notes. In the table below, we have presented a sets in the subsidiaries we acquired, non-cash employee compensation, redemption accretion on convertible notes and gain on modification of convertible notes on our net income. Because these items do not require the use of current assets, management does not include these items in its analysis of our financial results or how we allocate our resources. Because of this, we deemed it meaningful to provide this non-GAAP disclosure of the impact of these significant items on our financial results.

The following table summarizes our non-cash expenses (income) during the three months ended September 30, 2009 and 2008.

All amounts in millions of U.S. dollars

	Three Months Ended September 30,					
					Increase	
Non-cash expenses (income)		2009		2008	(Decrease)	
Depreciation and amortization	\$	2.96	\$	2.28	0.68	
Depreciation and amortization (included in cost of goods sold)		0.26		0.23	0.03	
Non-cash employee compensation		4.74		3.60	1.14	
Redemption accretion on convertible notes		3.90		5.36	(1.46)	
Gain on modification of convertible notes		(9.32)			(9.32)	
Total	\$	2.54	\$	11.47	(8.93)	
The following table summarizes our non-cash expe	nses (i	ncome) duri	ng the n	ine months ende	ed September 3	

and 2008:

#### All amounts in millions of U.S. dollars

	Nine N	<b>Jonths En</b>	ded	
				Increase
	2009		2008	(Decrease)
\$	8.69	\$	6.23	2.46
	0.74		0.52	0.22
	13.32		9.66	3.66
	14.85		14.09	0.76
	(9.32)			(9.32)
\$	28.28	\$	30.50	(2.22)
	•	2009 \$ 8.69 0.74 13.32 14.85 (9.32)	September 30           2009           \$         8.69         \$           0.74         13.32         14.85           (9.32)         (9.32)         (9.32)	\$       8.69       \$       6.23         0.74       0.52         13.32       9.66         14.85       14.09         (9.32)

The following table sets forth key components of our results of operations for the periods indicated, in millions of U.S. dollars and as a percentage of revenues.

All amounts, other than percentages, in millions of U.S. dollars

	Th	ree Months End	led Septembe	r 30,	I	r 30,			
	20	09	2	008		2009	2	2008	
		% of		% of		% of		% of	
	Amount	Revenues	Amount	Revenues	Amount	Revenues	Amount	Revenues	
Revenues	\$ 159.82	100% \$	\$ 119.29	100.0%	\$ 398.15	100.0%	\$ 283.81	100.0%	
Cost of goods sold (including depreciation and amortization for the three and nine months ended September 30, 2009 and 2008 of \$0.26, \$0.74, \$0.23 and \$0.52, respectively)	(124.48)	77.9%	(87.28)	73.2%	(306.77)	77.0%	(199.09)	70.1%	
Gross profit	35.34	22.1%	32.01	26.8%	91.38	23.0%	84.72	29.9%	

Selling and marketing expenses	(3.10)	1.9%	(3.38)	2.8%	(8.85)	2.2%	(8.51)	3.0%
General and	(0.10)	11970	(0.00)	21070	(0.00)	212 /0	(0.01)	21070
administrative								
expenses	(7.33)	4.5%	(7.42)	6.2%	(22.76)	5.7%	(19.61)	6.9%
Non-cash employee								
compensation	(4.74)	3.0%	(3.60)	3.0%	(13.32)	3.3%	(9.66)	3.4%
Depreciation and								
amortization	(2.96)	1.9%	(2.28)	1.9%	(8.69)	2.2%	(6.23)	2.2%
Income from								
operations	17.21	10.8%	15.33	12.8%	37.76	9.6%	40.71	14.3%
Other income	0.51	0.3%	0.55	0.5%	1.84	0.5%	1.37	0.5%
Gain on modification								
of convertible notes	9.32	5.8%			9.32	2.3%		
Interest expense, Cash	(1.28)	0.8%	(0.59)	0.5%	(2.95)	0.7%	(1.51)	0.5%
Redemption accretion								
on convertible notes	(3.90)	2.4%	(5.36)	4.5%	(14.85)	3.8%	(14.09)	5.0%
Income before								
income taxes	21.86	13.7%	9.93	8.3%	31.12	7.9%	26.48	9.3%
Income taxes	0.14	0.1%	(0.78)	0.6%	(0.61)	0.2%	(5.10)	1.8%
Net income								
attributable to the								
Company	\$ 22.00	13.8%	\$ 9.15	7.7%	\$ 30.51	7.7%	\$ 21.38	7.5%

#### Comparison of Three Months Ended September 30, 2009 and 2008

#### Revenues

Our revenues are generated from system installations and manufacturing and distribution of surveillance and safety products. During the third quarter of 2009, we experienced solid growth in revenues. Revenues increased \$40.53 million, or 34.0%, to \$159.82 million for the three months ended September 30, 2009 from \$119.29 million for the three months ended September 30, 2008. The increase in revenues was mainly attributable to growth in the surveillance and safety market in China, the increased market demand for our products, our increased brand recognition and the acquisition of DIT in the fourth quarter of 2008 and Coson in the first quarter of 2009. Our strategic efforts to increase our distribution channels during 2008 and sufficient working capital from our recent fundraising activities with local Chinese banks also should allow us to successfully take advantage of the growth in market demand in the future.

After the acquisition of Coson closed in January 2009, we consolidated the financial results of Coson since the second and third quarter of 2009, which contributed \$1.35 million to revenues in the third quarter of 2009. After Stonesonic, Longhorn and Guanling became our wholly owned subsidiaries, we consolidated the financial results of Stonesonic, Longhorn and Guanling beginning in the second quarter of 2008. We consolidated the financial results of Jin Lin and DIT from the third and fourth quarters of 2008, respectively. These two companies collectively contributed \$5.70 million to our revenues in the third quarter of 2009, \$13.54 million in the second quarter of 2009 and \$8.49 million in the first quarter of 2009. As the acquisitions of Hongtianzhi, HiEasy, Minking and Tsingvision, Stonesonic, Longhorn and Guanling have all surpassed the one year anniversary, we have included the revenues contributed by these companies in our organic growth for the third quarter of 2009.

The following table shows the revenues recognized in the third quarter of 2009:

(In millions of U.S. dollars)

Revenues from the Installation Segment recognized from installation contracts signed before June 30, 2009 Revenues from the Installation Segment recognized from installation contracts signed in the third quarter of 2009 Revenues from the Manufacturing Segment recognized from manufacturing contracts signed before June 30, 2009 Revenues from the Manufacturing Segment recognized from manufacturing contracts signed in the third quarter of 2009 Revenues from the Distribution Segment recognized from distribution contracts signed before June 30, 2009 Revenues from the Distribution Segment recognized from distribution contracts signed before June 30, 2009 Total revenues recognized in the third quarter of 2009

Revenues deferred

Backlog of contracts for system installation and manufacturing of surveillance and safety products signed before September 30, 2009 <sup>(1)</sup>

<sup>(1)</sup> We have conservatively not included letters of intent, framework agreements and various other agreements in our backlog numbers as they are subject to final binding agreements to be entered into at later dates.

Our revenues are generated from three business segments: Installation Segment, Manufacturing Segment and Distribution Segment.

The following table shows the different segments comprising our total revenues for the three months ended September 30, 2009 and 2008.

All amounts, except percentage of revenues, in millions of U.S. dollars

2009

2008

Percent of

\$

Revenues	Amount	Revenues	Amount	Revenues
Installation Segment \$	120.50	75.4% \$	86.85	72.8%
Manufacturing Segment	24.52	15.3%	21.43	18.0%
Distribution Segment	14.80	9.3%	11.01	9.2%
Total \$	159.82	100.0% \$	119.29	100.0%

For the three months ended September 30, 2009 and 2008, our Installation Segment generated revenues of \$120.50 million and \$86.85 million which represented 75.4% and 72.8% of our total revenues, respectively. Such increase in revenues was mainly due to the following factors: First, demand for surveillance and safety products has grown in China, which we attribute in part to the population in China in general becoming relatively wealthier; as well as increased demand within various industries and organizations, such as residential estates, factories and shopping centers. Second, the Chinese government initiated several programs and regulatory drivers during 2006, such as State Ordinance 458 and the 3111 program, that require many public places, including city-wide surveillance systems, traffic surveillance systems, critical government locations, cyber cafés, bars and discotheques, to install security systems. Third, in November 2008, the Chinese government announced an economic stimulus package to invest RMB 4 trillion (approximately \$586 billion) in infrastructure and social welfare by the end of 2010. The economic stimulus package increased the demand for surveillance and safety products in China. Fourth, our strategic efforts to increase our distribution channels in 2008 allowed us to successfully take advantage of the growth in market demand in the third quarter of 2009. Fifth, we have been successful in raising sufficient working capital to facilitate expansion in the China market. Finally, our increased brand recognition also contributed to the growth in sales revenue.

For the three months ended September 30, 2009 and 2008, our Manufacturing Segment generated revenues of \$24.52 million and \$21.43 million, representing 15.3% and 18.0% of our total revenues, respectively. For the three months ended September 30, 2009 and 2008, our Distribution Segment generated revenues of \$14.80 million and \$11.01 million, representing 9.3% and 9.2% of our total revenues. Management believes that revenues from the installation projects will continue to be our major revenue source in the next few years. With the acquisitions of 2008 and 2009 and other planned acquisitions, management believes that the percentage of revenues from the Manufacturing Segment and the Distribution Segment will increase in the future.

Management expects growth in all three segments to remain strong in the remainder of 2009 due to (i) continued growth in the surveillance and safety market both within the corporate and government sectors, (ii) our better capitalization to fuel our growth, (iii) continued enhancement of our brand and profile in China, and (iv) acquisition strategy intended to boost our market share and competitiveness.

# Cost of goods sold

Our cost of goods sold is primarily comprised of the costs of our raw materials, labor and overhead. Cost of goods sold for the third quarter of 2009 increased by \$37.20 million, or 42.6%, to \$124.48 million, as compared to \$87.28 million for the same period last year. The increase was mainly due to the reasons as described below.

# Gross profit and gross margin

Our gross profit is equal to the difference between our revenues and our cost of goods sold. Our gross profit increased \$3.33 million, or 10.4%, to \$35.34 million for the three months ended September 30, 2009, from \$32.01 million for the same period last year. Gross margin for the three months ended September 30, 2009 was 22.1%, as compared to 26.8% for the same period of 2008. The decrease in our gross margin was primarily driven by the decrease of selling price due to the market competition and declining margins from smaller scale projects.

The following table shows the different segment components comprising our gross profit margin over the three months ended September 30, 2009 and 2008.

	Three months ended September 30,		
Gross Margin	2009	2008	
Installation Segment	21.6%	25.7%	
Manufacturing Segment	30.3%	32.2%	

Distribution Segment	12.5%	25.1%
Total	22.1%	26.8%

For the three months ended September 30, 2009, gross margins of the Installation Segment, Manufacturing Segment and Distribution Segment were approximately 21.6%, 30.3% and 12.5%, respectively, compared to 25.7%, 32.2% and 25.1% for the same period last year. Gross margins of the Installation Segment decreased due to the declining margins from smaller scale projects. This was mainly due to our efforts in maintaining market share and expansion of customer base. Also, gross margin for the Manufacturing Segment decreased to 30.3% for the three months ended September 30, 2009 from 32.2% for the same period last year. This decrease was primarily driven by the decrease of selling prices. Gross margin for the Distribution Segment decreased to 12.5% for the three months ended September 30, 2009 from 25.1% for the same period last year primarily due to a decrease of selling prices due to market competition.

#### Selling and marketing expenses

Our selling and marketing expenses are comprised primarily of sales commissions, the cost of advertising and promotional materials, salaries and fringe benefits of sales personnel, after-sale support services and other sales related costs. Our selling and marketing expenses decreased \$0.28 million, or 8.3%, to \$3.10 million for the three months ended September 30, 2009 from \$3.38 million for the same period in 2008. As a percentage of revenues, our selling and marketing expenses decreased to 1.9% for the three months ended September 30, 2009 from 2.8% for the same period in 2008. This dollar and percentage decrease was primarily attributable to the cost efficiency.

#### General and administrative expenses

General and administrative expenses consist primarily of compensation and benefits to our general management, finance and administrative staff, professional advisor fees, audit fees and other expenses incurred in connection with general operation. Our general and administrative expenses decreased \$0.09 million, or 1.2%, to \$7.33 million for the three months ended September 30, 2009 from \$7.42 million of the same period in 2008. As a percentage of revenues, general and administrative expenses decreased to 4.5% for the three months ended September 30, 2009 from 6.2% for the same period in 2008. The dollar and percentage decrease was mainly due to the cost efficiency.

#### Non-cash employee compensation

Effective on February 7, 2007, our board of directors adopted our 2007 Equity Incentive Plan (the Plan ). The Plan was subsequently amended and approved by our stockholders in February 2008. The Plan provides for grants of stock options, stock appreciation rights, performance units, restricted stock, restricted stock units and performance shares. A total of 8,000,000 shares of our common stock was authorized under the Plan. During the three months ended September 30, 2009, we granted an aggregate of 1,026,500 shares of restricted stock pursuant to the Plan to our employees and consultants. These shares will vest with respect to each of the employees and consultants over a period of four to five years.

		2009		2008	
Non-cash employee compe	nsation	Amount	Percentage	Amount	Percentage
Installation Segment	\$	0.58	12.2% \$	0.49	13.6%
Manufacturing Segment		0.91	19.2%	0.69	19.2%
Distribution Segment		0.36	7.6%	0.34	9.4%
Corporate and others		2.89	61.0%	2.08	57.8%
Total	\$	4.74	100.0% \$	3.60	100.0%

All amounts, except percentage of non-cash compensation, in millions of U.S. dollars

Non-cash employee compensation for the three months ended September 30, 2009 increased to \$4.74 million from \$3.60 million for the same period in 2008, primarily as a result of grants to employees and consultants made under the Plan.

#### Depreciation and amortization

Our depreciation and amortization costs increased \$0.71 million, or 28.3%, to \$3.22 million (including \$0.26 million depreciation and amortization costs included under cost of goods sold) for the three months ended September 30, 2009 from \$2.51 million (including \$0.23 million depreciation and amortization costs included under cost of goods sold) for the same period in 2008. As a percentage of revenues, depreciation and amortization expenses decreased to 2.0% for the three months ended September 30, 2009 from 2.1% for the same period in 2008. This dollar increase was primarily due to the increased amortization of intangible assets from the acquisition of DIT and Coson.

#### Income from operations

Our income from operations increased \$1.88 million, or 12.3%, to \$17.21 million for the three months ended September 30, 2009 as compared to \$15.33 million for the same period in 2008. As a percentage of revenues, income from operations decreased to 10.8% for the three months ended September 30, 2009 from 12.8% for the same period in 2008. This percentage decrease was primarily due to the decrease of our gross margin and the increase of our non-cash employee compensation as discussed above.

The following table shows the different segments comprising our income from operations for the three months ended September 30, 2009 and 2008.

2009		2009	2008			
Income (loss) from operations	5	Amount	Percentage		Amount	Percentage
Installation Segment	\$	22.11	128.5%	\$	18.69	121.9%
Manufacturing Segment		1.93	11.2%		1.52	9.9%
Distribution Segment		(0.17)	(1.0%)		0.21	1.4%
Corporate and others		(6.66)	(38.7%)		(5.09)	(33.2%)
Total	\$	17.21	100.0%	\$	15.33	100.0%

All amounts, except percentage of income from operations, in millions of U.S. dollars

Income from operations related to the Installation Segment increased 18.3%, or \$3.42 million, to \$22.11 million for the three months ended September 30, 2009, compared to \$18.69 million for the same period in 2008. Such increase was mainly due to higher demand of total one-stop-shop installations from customers. We finished more projects than we planned in the third quarter of 2009.

Income from operations related to the Manufacturing Segment was \$1.93 million for the three months ended September 30, 2009, compared to operating income of \$1.52 million for the same period in 2008. Our acquisitions in the second quarter of 2008 greatly increased our sales of manufactured products. However, during the three months ended September 30, 2009, our Manufacturing Segment hired additional staff to meet the anticipated growth of the Manufacturing Segment which, together with the increased non-cash expenses, offset the growth in revenues. We expect that the Manufacturing Segment s margin will increase as we integrate the recently completed acquisitions which will allow us to further benefit from economies of scale.

Loss from operations related to the Distribution Segment was \$0.17 million for the three months ended September 30, 2009, compared to the operating income of \$0.21 million for the same period in 2008.

Loss from operations related to the Corporate and others increased 30.8%, or \$1.57 million, to \$6.66 million for the three months ended September 30, 2009, compared to \$5.09 million for the same period in 2008. This increase was mainly due to the increase of non-cash compensation as discussed above and professional expenses related to the costs of being a public reporting company.

# Other income

Our other income decreased \$0.04 million, or 7.3%, to \$0.51 million for the three months ended September 30, 2009 from \$0.55 million for the same period in 2008. As a percentage of revenues, other income decreased to 0.3% for the three months ended September 30, 2009 from 0.5% for the same period in 2008.

# Interest expense (excluding redemption accretion on convertible notes)

The increase in interest expense was primarily due to the increase in the outstanding balances of our bank loans and obligations under product financing arrangements for our operations. During the third quarter of 2009, we borrowed funds under 9 short-term from local Chinese banks and incurred a total interest expense of \$1.28 million. For the convertible notes, we paid \$0.30 million interest during the three months ended September 30, 2009.

# Redemption accretion on convertible notes

Redemption accretion on convertible notes for the three months ended September 30, 2009 was \$3.90 million, as compared to \$5.36 million for the same period in 2008. We raised \$110 million from the issuance of the Existing Notes in February and April 2007 to finance our acquisitions. The redemption accretion on Existing Notes will not be

repaid if the Existing Notes are converted into shares of our common stock before their respective maturities. As described in more details below, on September 2, 2009, we restructured the Existing Notes into two new zero coupon interest notes and the Existing Notes were retired.

#### Gain on modification of convertible notes

On September 2, 2009, we modified the Existing Notes into two new tranches of notes, consisting of the Tranche A Notes and the Tranche B Zero Coupon Guaranteed Senior Unsecured Notes (the Tranche B Notes, and together with the Tranche A Notes, the New Notes).

We determined that the restructuring of the convertible debt was an exchange of debt instruments with substantially different terms, since the present value of cash flows under the terms of the new debt instruments were more than 10% different from the present value of the remaining cash flows under the terms of the original debt instruments. Therefore, we accounted for the restructuring as an extinguishment of the original debt instruments. On September 2, 2009, the carrying amount of the original debt instruments was approximately \$158.19 million (including accrued redemption interest of approximately \$48.19 million). We determined, based on a third party valuation, that the fair values of the new Tranche A Notes and Tranche B Notes were approximately \$47.50 million and \$78.44 million, respectively, or \$125.94 million in total. The gain on the transaction was determined as follows:

All amounts in millions of U.S. dollars

Net carrying amount of the original debt instruments	\$ 158.19
Reacquisition price:	
Fair value of the new debt instruments	125.93
Cash consideration	5.00
Value of common stock given	17.94
	\$ 148.87
Gain	\$ 9.32

The Tranche A Notes had a principal amount of \$50 million, zero coupon interest and a fair value of \$47.50 million, resulting in a debt discount of \$2.50 million and an effective interest rate of approximately 3%. The notes mature on September 2, 2012. We will repay the principal amount in six consecutive semi-annual installments, starting March 2, 2010, with 25%, 25% and 50% of the principal amount to be repaid in the first, second and third year, respectively. The conversion price will be \$10 per share initially, subject to customary conversion price adjustments, anti-dilution protections and a one-time price reset on March 2, 2011 (the Reset Date ) based on the volume weighted average price of our shares during the 45 trading days immediately preceding the Reset Date, provided that the conversion price shall be adjusted to no lower than \$6.00 per share. On October 22, 2009, we entered into a notes purchase agreement with Citadel pursuant to which we had agreed to repurchase the Tranche A Notes for a total consideration of \$47.50 million. We will pay \$27.00 million on or prior to October 30, 2009 and \$20.50 million on or prior to November 16, 2009.

The Tranche B Notes had a principal amount of \$84 million, zero coupon interest and a fair value of \$78.44 million, resulting in a debt discount of \$5.56 million and an effective interest rate of approximately 5%. The notes mature on September 2, 2012. We will repay the principal amount in six consecutive semiannual installments, starting March 2, 2010, with 46%, 46% and 8% of the principal amount to be repaid in the first, second and third year, respectively. The Tranche B Notes are not convertible. We will be entitled to redeem the New Notes at any time with no premium or penalty at a redemption price equal to 100% of the principal amount of the New Notes to be redeemed, plus default interest, if any. The New Notes are guaranteed by our significant subsidiaries (as such term is defined under Rule 1-02 of the Regulation S-X) to the extent permitted under the applicable laws.

We have accreted \$0.31 million for the additional redemption amount related to the Tranche B Notes in the three months ended September 30, 2009. Such amount is included in interest expense.

# Income before taxes

Our income before taxes increased \$11.93 million, or 120.1%, to \$21.86 million for the three months ended September 30, 2009 from \$9.93 million for the same period in 2008. As a percentage of revenues, income before taxes increased to 13.7% from 8.3% for the same period in 2008. Such dollar and percentage increase was primarily due to the increase of revenue and the non-cash gain of \$9.32 million resulting from the restructuring of the Existing Notes as discussed above.

# Income Taxes

China Security & Surveillance Technology, Inc. is subject to the United States federal income tax at a tax rate of 34%. No provision for income taxes in the United States has been made as China Security & Surveillance Technology, Inc. had no United States taxable income during the three months ended September 30, 2009.

Our wholly owned subsidiary Safetech was incorporated in the British Virgin Island and, under the current laws of the British Virgin Islands, is not subject to income taxes.

Before January 1, 2008, foreign invested enterprises (FIEs) established in the PRC were generally subject to an enterprise income tax (EIT) rate of 33.0%, which included a 30.0% state income tax and a 3.0% local income tax. FIEs established in Shenzhen Special Economic Zone, such as our Chinese subsidiary, Golden, and certain high-technology companies were subject to a reduced tax rate. On March 16, 2007, the National People's Congress of China passed the new Enterprise Income Tax Law (EIT Law), and on November 28, 2007, the State Council of China passed the Implementing Rules for the EIT Law (Implementing Rules) which took effect on January 1, 2008. The EIT Law and Implementing Rules impose a unified EIT of 25.0% on all domestic-invested enterprises and FIEs, unless they qualify under certain limited exceptions. Therefore, nearly all FIEs are subject to the new tax rate alongside other domestic businesses rather than benefiting from the EIT, and its associated preferential tax treatments, beginning January 1, 2008.

Despite these changes, the EIT Law gives the Old FIEs a five-year grandfathering period during which they can continue to enjoy their existing preferential tax treatments. During this five-year grandfathering period, the Old FIEs which enjoyed tax rates lower than 25% under the original EIT Law shall gradually increase their EIT rate within 5 years until the tax rate reaches 25%. In addition, the Old FIEs that are eligible for the two-year exemption and three-year half reduction or five-year exemption and five-year half-reduction under the original EIT Law, are allowed to remain to enjoy their preference until these holidays expire. The discontinuation of any such special or preferential tax treatment or other incentives would have an adverse affect on any organization's business, fiscal condition and current operations in China.

In addition to the changes to the current tax structure, under the EIT Law, an enterprise established outside of China with de facto management bodies within China is considered a resident enterprise and will normally be subject to an EIT of 25.0% on its global income. The Implementing Rules define the term de facto management bodies as an establishment that exercises, in substance, overall management and control over the production, business, personnel, accounting, etc., of a Chinese enterprise. If the PRC tax authorities subsequently determine that we should be classified as a resident enterprise, then the organization's global income will be subject to PRC income tax of 25.0%.

Our subsidiary, Golden, is subject to an EIT rate of 15% for the fiscal year 2009. Hongtianzhi is located in Shenzhen and its 2009 EIT rate is 20% because it receives a lower tax rate as a high-technology company. Cheng Feng, HiEasy, Minking, and Stonesonic are each subject to an EIT rate of 15% in 2009 due to their high-technology or software company status. Longhorn is located in Shenzhen and its 2009 EIT rate is 10% because it receives a lower tax rate as a high-technology company. Coson and Zhuhai DIT Digital Technology Limited are subject to an EIT rate of 20% in 2009 due to their high-technology company status. Tsingvision is subject to an EIT rate of 12.5% in 2009 due to their software company status. Guanling is subject to an EIT rate of 25% in 2009. CSST PRC and Jin Lin are exempted from EIT in 2009.

Our income taxes decreased \$0.92 million to \$0.14 million (refund) for the three months ended September 30, 2009 from \$0.78 million for the same period of 2008. We fully utilized the tax exemption for our subsidiaries, CSST PRC, which was incorporated in 2006, and Jin Lin, which became our subsidiary in 2008. Also, in the third quarter of 2009, an income tax refund was recognized in our subsidiaries, Stonesonic and CSSM.

#### Net income attributable to the Company

Net income attributable to the Company increased \$12.85 million, or 140.4%, to \$22.00 million for the three months ended September 30, 2009 from \$9.15 million for the same period in 2008. As a percentage of revenues, net income attributable to the Company increased to 13.8% for the three months ended September 30, 2009 from 7.7% for the same period in 2008. This percentage increase was mainly due to the revenue increase and the gain on modification of convertible notes of \$9.32 million as discussed above.

# Comparison of Nine Months Ended September 30, 2009 and 2008

#### Revenue

During the nine months ended September 30, 2009, we experienced solid growth in revenues. The following table shows the different segments comprising our total revenues for the nine months ended September 30, 2009 and 2008.

	2009	9	2	2008		
		Percent of		Percent of		
Revenues	Amount	Revenues	Amount	Revenues		
Installation Segment \$	303.55	76.2%	\$ 208.54	73.5%		
Manufacturing Segment	60.32	15.2%	49.92	17.6%		
Distribution Segment	34.28	8.6%	25.35	8.9%		
Total \$	398.15	100.0%	\$ 283.81	100.0%		

#### All amounts, except percentage of revenues, in millions of U.S. dollars

For the nine months ended September 30, 2009 and 2008, our Installation Segment generated revenues of \$303.55 million and \$208.54 million which represented 76.2% and 73.5% of our total revenues, respectively. The increase in revenues was mainly due to the following factors: First, demand for surveillance and safety products has grown in China, which we attribute in part to the population in China in general becoming relatively wealthier; as well as increased demand within various industries and organizations, such as residential estates, factories and shopping centers. Second, the Chinese government initiated several programs and regulatory drivers during 2006, such as State

Ordinance 458 and the "3111" program, that require many public places, including city-wide surveillance systems, traffic surveillance systems, critical government locations, cyber cafés, bars and discotheques, to install surveillance and safety systems. Third, in November 2008, the Chinese government announced an economic stimulus package to invest RMB 4 trillion (approximately \$586 billion) in infrastructure and social welfare by the end of 2010. The economic stimulus package increased the demand for surveillance and safety products in China. Fourth, our strategic efforts to increase our distribution channels in 2008 allowed us to successfully take advantage of the growth in market demand in the first nine months of 2009. Fifth, we have been successful in raising sufficient working capital to facilitate expansion in the China market. Finally, our increased brand recognition in 2008 and 2009 also contributed to the growth in sales revenue.

For the nine months ended September 30, 2009 and 2008, our Manufacturing Segment generated revenues of \$60.32 million and \$49.92 million, representing 15.2% and 17.6% of our total revenues, respectively. The dollar increase in revenues was mainly attributed to the acquisitions of Stonesonic, Longhorn, DIT and Coson.

In the first nine months of 2009, our Distribution Segment generated revenues of \$34.28 million, representing 8.6% of our total revenues for the nine months ended September 30, 2009, as compared to \$25.35 million for the same period last year. Such increase was mainly due to a decrease of selling prices due to market competition.

# Cost of goods sold

Cost of goods sold for the nine months ended September 30, 2009 increased by \$107.68 million, or 54.1%, to \$306.77 million, as compared to \$199.09 million for the same period last year. The increase was primarily due to the reasons described below.

# Gross profit and gross margin

Our gross profit increased \$6.66 million, or 7.9%, to \$91.38 million for the nine months ended September 30, 2009, from \$84.72 million for the same period last year. Gross margin for the nine months ended September 30, 2009 was 23.0%, as compared to 29.9% for the same period of 2008. The decrease in our gross margin was primarily driven by the decrease of selling price and declining margins from smaller scale projects resulting primarily from our efforts in maintaining market share and expansion of customer base.

The following table shows the different segment components comprising our gross profit margin over the nine months ended September 30, 2009 and 2008.

	Nine months ended September 30,					
Gross Margin	2009	2008				
Installation Segment	22.6%	29.3%				
Manufacturing Segment	28.8%	33.9%				
Distribution Segment	15.6%	26.1%				
Total	23.0%	29.9%				

For the nine months ended September 30, 2009, gross margins for the Installation Segment, Manufacturing Segment and Distribution Segment were approximately 22.6%, 28.8% and 15.6%, respectively, compared to 29.3%, 33.9% and 26.1% for the same period last year.

# Selling and marketing expenses

Our selling and marketing expenses increased \$0.34 million, or 4.0%, to \$8.85 million for the nine months ended September 30, 2009 from \$8.51 million for the same period in 2008. This dollar increase was primarily attributable to the consolidation of the financial results of Stonesonic, Longhorn, Guanling, Jin Lin, DIT and Coson which incurred selling and marketing expenses associated with sales of their products. As a percentage of revenues, our selling and marketing expenses decreased to 2.2% for the nine months ended September 30, 2009 from 3.0% for the same period in 2008. The percentage decrease was mainly due to the cost saving.

# General and administrative expenses

Our general and administrative expenses increased \$3.15 million, or 16.1%, to \$22.76 million for the nine months ended September 30, 2009 from \$19.61 million of the same period in 2008. As a percentage of revenues, general and administrative expenses decreased to 5.7% for the nine months ended September 30, 2009 from 6.9% for the same period in 2008. The dollar increase was mainly due to the consolidation of the financial results of Stonesonic, Longhorn, Guanling, Jin Lin, DIT and Coson, the hiring of additional staff, the increased costs in connection with improving our internal controls and professional expenses of the newly acquired subsidiaries when they became part of a public reporting company.

#### Non-cash employee compensation

			2009	2008	
Non-cash employee compensa	ntion	Amount	Percentage	Amount	Percentage
Installation Segment	\$	1.59	11.9%	\$ 1.39	14.4%
Manufacturing Segment		2.38	17.9%	1.86	19.3%
Distribution Segment		1.07	8.0%	1.04	10.8%
Corporate and others		8.28	62.2%	5.37	55.5%
Total	\$	13.32	100.0%	\$ 9.66	100.0%

All amounts, except percentage of non-cash compensation, in millions of U.S. dollars

During the nine months ended September 30, 2009, we granted an aggregate of 1,951,318 shares of restricted stock pursuant to the Plan to our employees, directors and consultants. These shares will vest with respect to each of the employees and consultants over a period of four to five years.

Non-cash employee compensation for the nine months ended September 30, 2009 increased to \$13.32 million from \$9.66 million for the same period in 2008, primarily because we granted more shares of restricted stock under the Plan in the first nine months of 2009.

#### Depreciation and amortization

Our depreciation and amortization costs increased \$2.68 million, or 39.7%, to \$9.43 million (including \$0.74 million depreciation and amortization costs included under cost of goods sold) for the nine months ended September 30, 2009 from \$6.75 million for the same period in 2008. As a percentage of revenues, depreciation and amortization expenses remained at 2.4% for the nine months ended September 30, 2009. This dollar increase was primarily due to the increased amortization cost of intangible assets resulting from the acquisition of Tsingvision, Stonesonic, Longhorn, Guanling, Jin Lin, DIT and Coson, and the establishment of an exclusive cooperation relationship with DM.

#### Income from operations

Our income from operations decreased \$2.95 million, or 7.2%, to \$37.76 million for the nine months ended September 30, 2009 as compared to \$40.71 million for the same period in 2008. As a percentage of revenues, income from operations decreased to 9.6% for the nine months ended September 30, 2009 from 14.3% for the same period in 2008. This percentage decrease was primarily due to the increase of our selling and marketing expenses, general and administrative expenses and non-cash employee compensation as discussed above.

The following table shows the different segments comprising our income from operations for the nine months ended September 30, 2009 and 2008.

		2009		2008	
Income (loss) from opera	ations	Amount	Percentage	Amount	Percentage
Installation Segment	\$	55.23	146.3% \$	51.21	125.8%
Manufacturing Segment		1.30	3.4%	4.77	11.7%
Distribution Segment		(0.72)	(1.9%)	0.60	1.5%
Corporate and others		(18.05)	(47.8%)	(15.87)	(39.0%)
Total	\$	37.76	100.0% \$	40.71	100.0%

All amounts, except percentage of income from operations, in millions of U.S. dollars

Income from operations related to the Installation Segment increased 7.9%, or \$4.02 million, to \$55.23 million for the nine months ended September 30, 2009, compared to \$51.21 million for the same period in 2008. This increase was mainly due to higher demand for total one-stop-shop installations from customers. We finished more projects than we planned in the first nine months of 2009.

Income from operations related to the Manufacturing Segment was \$1.30 million for the nine months ended September 30, 2009, compared to income from operations of \$4.77 million for the same period in 2008. This decrease was mainly due to the increased depreciation and amortization and non-cash compensation expenses for the employees of subsidiaries we acquired in the past.

Loss from operations related to the Distribution Segment was \$0.72 million for the nine months ended September 30, 2009, compared to income from operations of \$0.60 million for the same period in 2008. This decrease was mainly due to the increased depreciation and amortization and non-cash compensation expenses for the employees of subsidiaries we acquired in the past.

Loss from operations related to Corporate and others increased 13.7%, or \$2.18 million, to \$18.05 million for the nine months ended September 30, 2009, compared to \$15.87 million for the same period in 2008. Such increase was mainly due to the increase of non-cash compensation as discussed above and professional expenses related to the costs of being a public reporting company.

#### Other income

Our other income increased \$0.47 million, or 34.3%, to \$1.84 million for the nine months ended September 30, 2009 from \$1.37 million for the same period in 2008. This increase was mainly due to a one-time subsidy received from local government. As a percentage of revenues, other income remained at 0.5% for the nine months ended September 30, 2009 from the same period in 2008.

#### Interest expense (excluding redemption accretion on convertible notes)

We had 9 bank loans from local Chinese banks outstanding as of September 30, 2009. During the first nine months of 2009, we incurred a total interest expense of \$2.95 million, as compared to \$1.51 million of the same period in 2008. For the existing notes, we paid \$0.73 million interest during the nine months ended September 30, 2009.

#### Redemption accretion on convertible notes

Redemption accretion on convertible notes for the nine months ended September 30, 2009 was \$14.85 million, as compared to \$14.09 million for the same period in 2008.

#### Gain on modification of convertible notes

As discussed above, we recognized a gain on modification of convertible notes of \$9.32 million due to the restructuring of the Existing Notes for the nine months ended September 30, 2009.

#### Income before taxes

Our income before taxes increased \$4.64 million, or 17.5%, to \$31.12 million for the nine months ended September 30, 2009 from \$26.48 million for the same period in 2008. As a percentage of revenues, income before taxes decreased to 7.9% from 9.3% for the same period in 2008. Such percentage decrease was primarily due to increased non-cash expenses, including the redemption accretion on convertible notes, depreciation and amortization and non-cash employee compensation as discussed above.

#### Income taxes

Our income taxes decreased \$4.49 million, or 88.0% to \$0.61 million for the nine months ended September 30, 2009 from \$5.10 million for the same period of 2008. We fully utilized the tax exemption for our subsidiaries, CSST PRC, which was incorporated in 2006, and Jin Lin, which became our subsidiary in 2008.

#### Net income attributable to the Company

Net income attributable to the Company increased \$9.13 million, or 42.7%, to \$30.51 million for the nine months ended September 30, 2009 from \$21.38 million for the same period in 2008. As a percentage of revenues, net income attributable to the Company increased to 7.7% for the nine months ended September 30, 2009 from 7.5% for the same period in 2008. This percentage increase was mainly due to the revenue increase and the gain on modification of convertible notes of \$9.32 million as discussed above.

#### Foreign Currency Translation Losses/Gains

Our operating subsidiaries are located in China. The operating subsidiaries purchase all products and render services in China, and receive payment from customers in China using RMB as the functional currency. We do not engage in currency hedging.

We incurred a foreign currency translation loss of \$1.64 million for the nine months ended September 30, 2009 as compared with a foreign currency translation gain of \$19.83 million for the same period in 2008.

As we have done since China revalued RMB by 2.1 percent and allowed the RMB to appreciate as much as 0.3 percent per day against the U.S. dollar, we implemented different exchange rates in translating RMB into U.S. dollars in our financial statements for the fiscal quarters ended September 30, 2009 and 2008.

For the three months ended September 30, 2009, the exchange rates of 6.829, 6.8308 and 8.04 were implemented in calculating the assets and liabilities, revenue and expenses, and shareholders' equity, respectively, which results in a \$1.54 million foreign currency translation loss in the third quarter of 2009. In the third quarter of 2008, the exchange rates of 6.8183, 6.8305 and 8.04 were implemented in calculating the assets and liabilities, revenue and expenses, and shareholders' equity, respectively, which results in \$4.40 million foreign currency translation gain in this period.

# Liquidity and Capital Resources

#### General

As of September 30, 2009, we had cash and cash equivalents of \$100.98 million. The following table sets forth a summary of our net cash flows for the periods indicated.

#### CASH FLOW

(All amounts in millions of U.S. dollars)

	Nine Months Ended September 30,				
		2009		2008	
Net cash provided by (used in) operating activities	\$	15.95	\$	(30.55)	
Net cash used in investing activities		(14.12)		(16.13)	
Net cash provided by financing activities		53.31		13.66	
Effect of exchange rate changes on cash		(1.94)		9.87	
Net cash inflow (outflow)	\$	53.20	\$	(23.15)	

#### **Operating** Activities

Net cash provided by operating activities in the nine months ended September 30, 2009 totaled \$15.95 million as compared to \$30.55 million net cash used in operating activities for the same period of 2008. The increase of net cash provided by operating activities in the nine months ended September 30, 2009 was primarily due to decreases in inventories and increases in advances from customers.

#### **Investing** Activities

Our main uses of cash for investing activities during the first nine months of 2009 were acquisitions of plant and equipment, deposits for the acquisition of subsidiaries and payment for the acquisition of subsidiaries.

Net cash used in investing activities for the nine months ended September 30, 2009 was \$14.12 million, which is a decrease of \$2.01 million from net cash used in investing activities of \$16.13 million in the same period of 2008. This decrease was primarily due to a one-time proceed we received from the disposal of land use rights and properties in 2008 and the decreased deposits for acquisitions of subsidiaries in the first nine months of 2009.

# **Financing** Activities

Net cash provided by financing activities in the nine months ended September 30, 2009 totaled \$53.31 million as compared to net cash provided by financing activities of \$13.66 million in the same period of 2008. The net cash provided by financing activities was mainly attributable to funds raised from equity financing, additional bank loans and obligation under product financing arrangements raised in the first nine months of 2009. In the third quarter of 2009, we issued a total of 4,056,000 shares of common stock for an aggregate purchase price of \$25.35 million at \$6.25 per share. We also issued warrants to purchase an aggregate of 1,014,000 shares at an exercise price of \$8.62.

#### Loan Facilities

As of September 30, 2009, the amount, maturity date and duration of each of our bank loans were as follows:

Lender	Amount		Maturity Date	Duration
A Financial Institution	\$	0.76	February 2013	4 years
A Financial Institution		4.87	July 2011	3 years
A Financial Institution		7.32	September 2012	3 years
Shenzhen Development Bank		2.93	September 2010	1 year
China Construction Bank		4.39	August 2010	1 year
China Everbright Bank		5.86	May 2010	1 year
Shanghai PuDong Development Bank		11.71	April 2010	1 year
China Merchants Bank		7.32	April 2010	1 year

#### All amounts in millions of U.S. dollars

China Merchants Bank	7.32	February 2010	1 year
Industrial Bank	2.93	November 2009	1 year
Total	\$ 55.41		

In September 2009, we entered into product financing agreements with a financial institution. Under the terms of the agreements, we agreed to pay an annual interest rate of 8.46% on inventory financings. We borrowed RMB50 million (approximately \$7.32 million). The loans expire in September 2012, and payments are due at the end of each quarter. As of September 30, 2009, the outstanding liability relating to this loan was RMB50 million (approximately \$7.32 million).

In February 2009, we entered into product financing agreements with a financial institution. Under the terms of the agreements, we agreed to pay an annual interest rate of 10.5% on inventory financings. We borrowed RMB7.11 million (approximately \$1.04 million).

The loans expire in February 2013, and payments are due at the end of each quarter. As of September 30, 2009, the outstanding liability relating to this loan was RMB5.19 million (approximately \$0.76 million).

In July 2008, we entered into product financing agreements with a financial institution. Under the terms of the agreements, we agreed to pay an annual interest rate of 10% on inventory financings. We borrowed RMB53.49 million (approximately \$7.85 million). The loans expire in July 2011, and payments are due at the end of each quarter. As of September 30, 2009, the outstanding liability relating to this loan was RMB33.26 million (approximately \$4.87 million).

On September 30, 2009, we entered into a loan agreement with Shenzhen Development Bank. We borrowed RMB20 million (approximately \$2.93 million) with an annual interest rate equal to 105% of the benchmark lending rate (5.5755% as of September 30, 2009), with interest payable on the 20<sup>th</sup> of each month. The loan is due in September 2010. The loan is guaranteed by our CEO and our two subsidiaries, and is collateralized by the property of a subsidiary.

On August 13, 2009, we entered into a loan agreement with China Construction Bank. We borrowed RMB30 million (approximately \$4.39 million) with an annual interest rate to 5.5755%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in August 2010. The loan is collateralized by the property of a subsidiary.

On May 20, 2009, we entered into a loan agreement with China Everbright Bank Co., Ltd. We borrowed RMB40 million (approximately \$5.86 million) with an annual interest rate equal to 5.31%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in May 2010. The loan is guaranteed by our CEO, one of our subsidiary, and Chuang Guan.

On April 15, 2009, we entered into a loan agreement with Shanghai PuDong Development Bank. We borrowed RMB80 million (approximately \$11.71 million) with an annual interest rate equal to 5.31%, with interest payable on the 20<sup>th</sup> of each month. The loan is due in April 2010. The loan is collateralized by the properties of our subsidiaries.

On April 1, 2009, we entered into a loan agreement with China Merchants Bank. We borrowed RMB50 million (approximately \$7.32 million) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of September 30, 2009), with interest payable on the 20<sup>th</sup> of each month. The loan is due in April 2010. The loan is guaranteed by our CEO, his wife, and our subsidiaries, and is collateralized by the land use right of a subsidiary.

On February 25, 2009, we entered into a loan agreement with China Merchants Bank. We borrowed RMB 60 million (approximately \$8.78 million) with an annual interest rate equal to 92% of benchmark lending rate (4.89% as of September 30, 2009). The loan is due in February 2010 and the interest is payable on the 20<sup>th</sup> of each month. The loan is guaranteed by our CEO and our subsidiaries, and is collateralized by the land use right of a subsidiary. RMB 10 million (approximately \$1.46 million) was repaid in March 2009.

On November 17, 2008, we entered into a loan agreement with Industrial Bank. We borrowed RMB 20 million (approximately \$2.93 million) with an annual interest rate equal to 7.99%. The loan is due in November 2009 and the interest is payable on the 20<sup>th</sup> of each month. The loan is guaranteed by our CEO and our subsidiaries, and is collateralized by the assets of a subsidiary.

On October 3, 2006, we signed a banking facility agreement with China Construction Bank under which the bank agreed to provide a new receivable-based facility to support our efforts in securing new contracts relating to the Safe City Project initiative, also known as Plan 3111. This facility will provide three possible financing options: (1) the government takes a loan from the bank to finance the project; (2) we sell the accounts receivable to the bank, 85% of the total account receivables value will be paid by the bank to us and the remaining 15% will be collected by the bank from the government; from the 15% collected from the government, the bank will retain certain finance charges and pay the remainder over to us; or (3) we take a loan from the bank to finance the project. As part of this agreement, we

will make periodic deposits with the bank, which, depending upon the specific project, will provide a maximum factoring capacity of five to ten times the amount deposited. None of the facility has been drawn down as of the date of this report.

We believe that our currently available working capital, after receiving the aggregate proceeds of our capital raising activities and the credit facilities referred to above and in our Annual Report on Form 10-K filed on March 5, 2009, should be adequate to sustain our operations at our current levels through at least the next twelve months.

#### **Obligations under Material Contracts**

Below is a table setting forth our material contractual obligations as of September 30, 2009:

		Payments due by period								
				Less than						More than
		Total		1 year		1-3 years		3-5 years		5 years
Debt Obligations	\$	188.65	\$	115.37	\$	73.28	\$		\$	
Operating Lease Obligat	tions	0.67		0.42		0.23		0.02		
Total	\$	189.32	\$	115.79	\$	73.51	\$	0.02	\$	
(1)										

#### All amounts in millions of U.S. dollars

Debt obligations are stated at contractual amounts. For financial statement purposes, debt obligations are recorded net of applicable discounts of \$6.99 million. See Note 14 to our interim consolidated financial statements

### **Recent Accounting Pronouncements**

Business Combinations (Included in ASC 805 Business Combinations, previously SFAS No. 141(R)). This ASC guidance revised SFAS No. 141, Business Combinations and addresses the accounting and disclosure for identifiable assets acquired, liabilities assumed, and noncontrolling interests in a business combination. We accounted for its January 2009 business acquisition in accordance with this standard. (See Note 3 to the financial statements for additional disclosure).

Noncontrolling Interests (Included in ASC 810 Consolidation, previously SFAS No. 160 Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51). SFAS 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. We adopted SFAS 160 on January 1, 2009. As a result, we have reclassified financial statement line items within our Condensed Consolidated Balance Sheets and Statements of Income and Comprehensive Income for the prior period to conform to this standard.

Interim Disclosures about Fair Value of Financial Instruments (Included in ASC 825 Financial Instruments, previously FSP SFAS No. 107-1). This guidance requires that the fair value disclosures required for all financial instruments within the scope of SFAS No. 107, Disclosures about Fair Value of Financial Instruments, be included in interim financial statements. This guidance also requires entities to disclose the method and significant assumptions used to estimate the fair value of financial instruments on an interim and annual basis and to highlight any changes from prior periods. FSP 107-1 was effective for interim periods ending after September 15, 2009. The adoption of FSP 107-1 did not have a material impact on our Consolidated Financial Statements.

Subsequent Events (Included in ASC 855 Subsequent Events, previously SFAS No. 165). SFAS No.165, Subsequent Events establishes accounting and disclosure requirements for subsequent events. SFAS 165 details the period after the balance sheet date during which we should evaluate events or transactions that occur for potential recognition or disclosure in the financial statements, the circumstances under which we should recognize events or transactions occurring after the balance sheet date in its financial statements and the required disclosures for such events. We adopted this statement effective June 1, 2009 and have evaluated all subsequent events through the filing date with the SEC.

Accounting for Transfers of Financial Assets (To be included in ASC 860 Transfers and Servicing, SFAS No. 166, Accounting for Transfers of Financial Assets an Amendment of FASB Statement No. 140.). SFAS 166 addresses information a reporting entity provides in its financial statements about the transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor s continuing involvement in transferred financial assets. Also, SFAS 166 removes the concept of a qualifying special purpose entity, limits the circumstances in which a transferor derecognizes a portion or component of a financial asset, defines participating interest and enhances the information provided to financial statement users to provide greater transparency. SFAS 166 is effective for the first annual reporting period beginning after November 15, 2009 and will be effective for us as of January 1, 2010. We are currently evaluating the impact on our consolidated financial statements upon adoption.

Consolidation of Variable Interest Entities Amended (To be included in ASC 810 Consolidation, SFAS 167 Amendments to FASB Interpretation No. 46(R)). SFAS 167 amends FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, to require an enterprise to perform an analysis to determine the primary beneficiary of a variable interest entity; to require ongoing reassessments of whether an enterprise is the primary beneficiary of a variable interest entity and to eliminate the quantitative approach previously required for determining the primary beneficiary of a variable interest entity. SFAS 167 also requires enhanced disclosures that will provide users of financial statements with more transparent information about an enterprise s involvement in a

variable interest entity. SFAS 167 is effective for the first annual reporting period beginning after November 15, 2009 and will be effective for us as of January 1, 2010. We are currently evaluating the impact on our consolidated financial statements upon adoption.

*FASB Accounting Standards Codification (Accounting Standards Update ASU 2009-1).* In June 2009, the FASB approved its Accounting Standards Codification (Codification) as the single source of authoritative United States accounting and reporting standards applicable for all non-governmental entities, with the exception of the SEC and its staff. The Codification is effective for interim or annual financial periods ending after September 15, 2009 and impacts our financial statements as all future references to authoritative accounting literature will be referenced in accordance with the Codification. There have been no changes to the content of our financial statements or disclosures as a result of implementing the Codification during the quarter ended September 30, 2009.

As a result of our implementation of the Codification during the quarter ended September 30, 2009, previous references to new accounting standards and literature are no longer applicable. In the current quarter financial statements, we will provide reference to both new and old guidance to assist in understanding the impacts of recently adopted accounting literature, particularly for guidance adopted since the beginning of the current fiscal year but prior to the Codification.

#### **Critical Accounting Policies**

See Item 7, Management's Discussion and Analysis of Results of Operations and Financial Condition in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008, for a discussion of our critical accounting policies.

#### Seasonality

Our operating results and operating cash flows historically have been subject to seasonal variations. Our revenues are usually higher in the second half of the year than in the first half of the year and our revenues of the first quarter were usually the slowest quarter because fewer projects are undertaken during and around the Chinese spring festival.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements.

#### ITEM 3.

# QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

#### **Interest Rate Risk**

The Company deposits surplus funds with Chinese banks earning daily interest. The Company does not invest in any instruments for trading purposes. All of the Company s outstanding debt instruments carry fixed rates of interest. The Company s operations generally are not directly sensitive to fluctuations in interest rates. The amount of long-term debt outstanding as of September 30, 2009 and December 31, 2008 was \$51.35 million and \$150.41 million, respectively. A hypothetical 1.0% in the annual interest rates for all of our credit facilities under which we had outstanding borrowings at September 30, 2009 would not have any material impact on our net income before provision for income taxes for the quarter. Management monitors the banks prime rates in conjunction with our cash requirements to determine the appropriate level of debt balances relative to other sources of funds. We have not entered into any hedging transactions in an effort to reduce our exposure to interest rate risk.

#### **Foreign Exchange Risk**

While our reporting currency is the U.S. dollar, all of our consolidated revenues and significant portions of our consolidated operating costs and expenses are denominated in RMB. All of our assets are denominated in RMB except for cash. As a result, we are exposed to foreign exchange risk as our revenues and results of operations may be affected by fluctuations in the exchange rate between U.S. dollars and RMB. If the RMB depreciates against the U.S. dollar, the value of our RMB revenues, earnings and assets as expressed in our U.S. dollar financial statements will decline. Assets and liabilities are translated at exchange rates at the balance sheet dates and revenue and expenses are translated at the average exchange rates and shareholders equity is translated at historical exchange rates. Any resulting translation adjustments are not included in determining net income but are included in determining other comprehensive income, a component of shareholders equity. An average appreciation (depreciation) of the RMB against the U.S. dollar of 1% would decrease our comprehensive income by \$1.64 million based on our outstanding revenues, costs and expenses, assets and liabilities denominated in RMB as of September 30, 2009. As of September 30, 2009, our accumulated other comprehensive income was \$27.52 million. We have not entered into any hedging transactions in an effort to reduce our exposure to foreign exchange risk.

The value of the Renminbi against the U.S. dollar and other currencies is affected by, among other things, changes in China s political and economic conditions. Since July 2005, the Renminbi has not been pegged to the U.S. dollar. Although the People s Bank of China regularly intervenes in the foreign exchange market to prevent significant short-term fluctuations in the exchange rate, the Renminbi may appreciate or depreciate significantly in value against

the U.S. dollar in the medium to long term. Moreover, it is possible that in the future, PRC authorities may lift restrictions on fluctuations in the Renminbi exchange rate and lessen intervention in the foreign exchange market.

#### Inflation

Inflationary factors such as increases in the cost of our product and overhead costs may adversely affect our operating results. Although we do not believe that inflation has had a material impact on our financial position or results of operations to date, a high rate of inflation in the future may have an adverse effect on our ability to maintain current levels of gross margin and selling, general and administrative expenses as a percentage of net revenues if the selling prices of our products do not increase with these increased costs.

# ITEM 4.

# **CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

We maintain a system of disclosure controls and procedures. The term disclosure controls and procedures , as defined by regulations of the SEC, means controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit to the SEC under the Exchange Act, is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit to the SEC under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and our principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions to be made regarding required disclosure. Each of Guoshen Tu, our Chief Executive Officer, and Terence Yap, our Chief Financial Officer, have evaluated the design and operating effectiveness of our disclosure controls and procedures as of September 30, 2009. Based upon their evaluation, these executive officers have concluded that our disclosure controls and procedures are effective as of September 30, 2009.



#### **Changes in Internal Control over Financial Reporting**

There has been no change to our internal control over financial reporting during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II OTHER INFORMATION

#### ITEM 1.

#### LEGAL PROCEEDINGS

From time to time, we may have disputes that arise in the ordinary course of our business. Currently, there are no legal proceedings to which we are a party, or to which any of our property is subject, that we expect to have a material adverse effect on our financial condition.

#### ITEM 1A.

#### **RISK FACTORS**

Except as set forth below, there are no material changes from the risk factors previously disclosed in Part I, Item 1A. "Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2008, filed with the SEC on March 5, 2009.

Covenants in our debt instruments restrict or prohibit our ability to engage in or enter into a variety of transactions.

In addition, if we fail to comply with covenants in our debt instruments, our lenders may allege a breach of a covenant and seek to accelerate the debt, which could be material and adverse to our business, liquidity and financial condition.

In connection with loans made to us by several commercial lenders and the issuance of the New Notes, we have entered into agreements which contain various covenants that may limit our discretion in operating our business. In particular, we are limited in our ability to merge, consolidate or transfer substantially all of our assets, issue stock of subsidiaries, incur additional debt and create liens on our assets to secure debt. In addition, if there is default, and we do not maintain certain financial covenants or we do not maintain borrowing availability in excess of certain predetermined levels, we may be unable to incur additional indebtedness, make restricted payments (including paying cash dividends on our capital stock) or redeem or repurchase our capital stock. Any future debt instruments could also contain financial and other covenants more restrictive than those currently imposed under our existing debt instruments.

These debt instruments could have significant consequences to investors. For example, they could:

limit our ability to obtain additional financing for working capital, capital expenditures, and other general corporate requirements;

- increase our vulnerability to general adverse economic and industry conditions;
- require us to sell assets to reduce indebtedness or influence our decisions about whether to do so;
- restrict us from making strategic acquisitions or pursuing business opportunities;
- limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
- limit, along with the financial and other restrictive covenants in our indebtedness, among other things, our ability to borrow additional funds; and
- place us at a competitive disadvantage compared to competitors that may have proportionately less debt.

Our ability to make scheduled payments or refinance our obligations depends on our successful financial and operating performance, cash flows, and capital resources, which in turn depend upon prevailing economic conditions and certain financial, business, and other factors, many of which are beyond our control. If our cash flows and capital resources are insufficient to fund our debt obligations, we may be forced to reduce or delay capital expenditures, sell material assets or operations, obtain additional capital, restructure our debt, or declare bankruptcy. In the event that we are required to dispose of material assets or operations to meet our debt service and other obligations, the value realized on such assets or operations will depend on market conditions and the availability of buyers. Accordingly, we may be forced to sell at an unfavorable price.

Even though we strive to comply with our covenants, it is possible that, at times, we may fail to do so and our lenders may notify us of such non-compliance. Currently, our lenders have not given us notice of any default. If we receive a notice of default from any lender, we will attempt to cure any non-compliance and/or negotiate appropriate waivers with our lenders. If we cannot cure any non-compliance or obtain a waiver, our lenders may declare us to be in default under a loan agreement, which would give them the right to accelerate our outstanding indebtedness. If any of our indebtedness is accelerated as a result of a default, we may be forced to repay our loans earlier than expected, which would have a material adverse effect on our business, liquidity and financial condition.

# **ITEM 2.**

# UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3.

# **DEFAULTS UPON SENIOR SECURITIES**

None.

#### ITEM 4.

# SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 5.

# **OTHER INFORMATION**

None.

#### ITEM 6.

#### EXHIBITS

Exhibit Number	Description
<u>31.1</u>	Certification of Principal Executive Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Principal Financial Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer furnished pursuant to 18 U.S.C. Section 1350, as adopted pursua
	Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	

Certification of Principal Financial Officer furnished pursuant to 18 U.S.C. Section 1350, as adopted pursua Section 906 of the Sarbanes-Oxley Act of 2002.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: October 28, 2009

#### China Security & Surveillance Technology, Inc.

By:

<u>/s/ Guoshen Tu</u> Guoshen Tu Principal Executive Officer

By:

<u>/s/ Terence Yap</u> Terence Yap Principal Financial Officer

# EXHIBIT INDEX

# Exhibit Number Description

	1
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