@ROAD, INC
Form 425
February 12, 2007
Filed by Trimble Navigation Limited

pursuant to Rule 425 under the Securities Act of 1933

and deemed filed pursuant to Rule 14a-12

under the Securities and Exchange Act of 1934, as amended

Subject Company: @Road, Inc.

Commission File No.: 000-31511

This filing consists of presentations given by Debi Hirshlag, Vice President of Human Resources of Trimble Navigation Limited ( Trimble ) to employees of @Road, Inc, a Delaware corporation ( @Road ). The first presentation was given to @Road's employees in the United States and the second presentation was given to @Road's employees in India and the United Kingdom. On December 10, 2006 Trimble entered into an Agreement and Plan of Merger (the Merger Agreement ) with Roadrunner Acquisition Corp., a Delaware corporation and a wholly-owned subsidiary of Trimble ( Merger Sub ) and @Road. The Merger Agreement is on file with the U.S. Securities and Exchange Commission (the SEC ) as an exhibit to the Current Report on Form 8-K filed by @Road on December 11, 2006, and is incorporated by reference into this filing.

This communication shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

#### FORWARD LOOKING STATEMENTS

This communication contains statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that any such forward-looking statements are not guarantees of future performance or results and involve risks and uncertainties, and that actual results or developments may differ materially from those in the forward-looking statements as a result of various factors, including financial community and rating agency perceptions of the company and its business, operations, financial condition and the industry in which it operates and the factors described in the company's filings with the SEC, including the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained therein. The parties disclaim any obligation to update the forward-looking statements contained herein.

ADDITIONAL INFORMATION ABOUT THE MERGER

AND WHERE TO FIND IT

Trimble and @Road filed with the SEC a prospectus/proxy statement and other relevant materials in connection with the proposed acquisition of @Road by Trimble pursuant to the terms of an Agreement and Plan of Merger by and among Trimble, Roadrunner Acquisition Corp., a wholly-owned subsidiary of Trimble, and @Road. The prospectus/proxy statement has been mailed to the stockholders of @Road. The prospectus/proxy statement and other relevant materials, and any other documents filed by Trimble or @Road with the SEC, may be obtained

free of charge at the SEC's web site at www.sec.gov. In addition, investors and security holders may obtain free copies of the documents filed with the SEC by Trimble by contacting Trimble Investor Relations, 935 Stewart Drive, Sunnyvale, California 94085, or calling (408) 481-7838. Investors and security holders may obtain free copies of the documents filed with the SEC by @Road by contacting @Road Investor Relations, 47071 Bayside Parkway, Fremont, California 94538, or calling (510) 870-1317. Investors and security holders of @Road are urged to read the prospectus/proxy statement and the other relevant materials, as well as any amendments or supplements to those documents before making any voting or investment decision with respect to the proposed merger.

Trimble, Steven Berglund, Trimble's President and Chief Executive Officer, and Trimble's other directors and executive officers may be deemed to be participants in the solicitation of proxies of @Road stockholders in connection with the proposed merger. Investors and security holders may obtain more detailed information regarding the names, affiliations and interests of Mr. Berglund and Trimble's other directors and executive officers in the solicitation by reading the prospectus/proxy statement when it becomes available.

@Road, Krish Panu, @Road's Chairman, Chief Executive Officer and President, and @Road's other directors and executive officers may be deemed to be participants in the solicitation of proxies of @Road stockholders in connection with the proposed merger. Such individuals may have interests in the proposed merger, including as a result of holding options or shares of @Road common stock. Investors and security holders may obtain more detailed information regarding the names, affiliations and interests of Mr. Panu and @Road's other directors and executive officers in the solicitation by reading the prospectus/proxy statement when it becomes available.

**Stock Updates** 

February 2007

Agenda

@Road ESPP

Plan termination process

**Treatment for:** 

Personally owned shares

Employee Stock Purchase Plan (ESPP) owned shares

**Vested stock options** 

**Unvested stock options** 

**Trimble ESPP** 

**Enrollment process** 

**Trimble Stock Split** 

401(k) Update

**Time for Questions** 

## **Presentation Notes**

For the purpose of this presentation:

ARDI = Shares of @Road Common Stock

TRMB = Shares of Trimble Common Stock

\$ = US Dollars

TRMB had a five-day trading average of \$55.964/share between February 2 and February 8, 2007

Assume the purchase of @Road closes on February 16, 2007

Trimble declared on February 8, 2007 that the \$7.50 ARDI share

purchase price will be settled as \$5.00 of cash and \$2.50 of TRMB

## Tax Advice:

Please refer to a personal tax advisor with any tax questions, as we will not discuss taxation in detail today

## @Road ESPP

## Plan termination process

Last payroll deductions already completed

Final ESPP purchase of ARDI on February 15, 2007

Refunds of excess ESPP contributions will be processed by February 16, 2007

Receipt timing will vary according to local payroll schedules

## For each share of owned stock, the shareholder will receive

2/3 in cash (\$5.00)

1/3 in TRMB (.0447 TRMB for each ARDI)

## **Example**

Shareholder owns 1,000 shares of ARDI

**Shareholder will receive:** 

Cash

 $5.00 \times 1,000 \text{ shares} = 5,000$ 

Stock

 $.0447 \times 1,000 \text{ shares} = 44.70 * TRMB$ 

\*Partial shares will be settled in cash

**Owned Shares (including ESPP)** 

Cash and TRMB will be available, as follows:

ESPP shares Deposited into the employee s current E\*Trade account

Shares in a brokerage account Deposited according to brokerage s timing rules/processes

Stock certificates Mailing from American Stock Transfer with instructions for exchange

Will be a taxable event in accordance with local tax laws

**Owned Shares (including ESPP)** 

## **Vested Stock Options**

## Applies to vested stock options with a strike price of less than \$7.50 per share

Vested stock options with a strike price at \$7.50 or higher will be terminated

Employees will receive a buy out" of the option gain as follows:

Determine the buy out amount

(\$7.50 - Strike Price) x (Number of Vested Shares)

Payment of the gain to the option holder

2/3 in cash

1/3 in TRMB

**Example: Vested Stock Options** 

Before Close Employee has 1,000 vested ARDI options

All options are at a \$6.00 strike price

At Close <u>Determine the buy out amount</u>

 $(\$7.50 - \$6.00) \times 1,000 \text{ options} = \$1,500 \text{ gain}$ 

## Payment to the option holder

2/3 in cash = \$1,000 paid via check/direct deposit

1/3 in TRMB = \$500/\$55.964 = 8.93\* TRMB

\*Partial shares will be settled in cash

Shares will be deposited into E\*Trade accounts

Cash will be paid as soon as possible

Tax withholding from the cash payment will be made on the <u>full</u> <u>amount</u> of the gain. In this example \$1,500 would be subject to taxation.

Applies to unvested stock options with a strike price of \$7.50 or less

## **Option Exchange Ratio**

**\$7.50** divided by TRMB 5-day trading average of **\$55.964** = **0.134** 

The number of Trimble-assumed options is determined by:

Eligible ARDI Options x Option Exchange Ratio

Partial options will be rounded down to the nearest whole number of TRMB options, per the merger agreement

New per-option exercise price is determined by:

Exercise price per option of eligible ARDI, divided by the Option Exchange Ratio

Price per option will be rounded to the nearest whole cent

**Unvested Stock Options** 

**Example: Unvested Stock Options** 

## Employee has 1,000 unvested ARDI stock options with an exercise price of \$5.00

 $1,000 \times 0.134 = 134 \text{ TRMB options}$ 

\$5.00/.134 = exercise price of \$37.31/share

These options will be subject to the same terms and conditions, including vesting schedule, as the ARDI options they replaced

A Smith Barney account will be available to all option holders

Information on account set up will be emailed the week of February 19

Trimble Blackout Period begins on March 5, 2007

Those subject to the blackout period will be named and notified on or before March 2, 2007

## **Trimble ESPP**

## **Plan Summary**

Two 6-month offering periods per year

March 1 to August 31; September 1 to February 28/29

## 6-month look back

Shares purchased at 85% of the lower of the fair market value on the first day (Enrollment Date) or last day of the offering period

Share maximum per offering period

\$12,500 divided by the fair market value of a share of the Company's Common Stock on the Enrollment Date

Example: \$12,500/\$50 = 250 shares maximum

## **Enrollment Process**

Feb 20, 2007 Email with enrollment form sent to @Road employees

Feb 28, 2007 Enrollment form due for March 1, 2007 offering period

March 1, 2007 Offering period start date

\*\*\*Due to US government restrictions around ESPP plans, there can be no exceptions made on the due date for receipt of the enrollment form

## **Trimble ESPP History**

1/1/06 - 6/30/06

7/1/05 - 12/30/05

1/1/05 - 6/30/05

7/1/04 - 12/31/04

## **Offering Period**

\$14,460.00

\$4,446.00

\$10,623.00

\$4,434.95

\$8,021.20

\$1,719.49

\$8,424.80

\$4,840.19

## **Gain at \$55 Stock Price**

## **Gain at Purchase**

Note: Trimble s Offering Periods now run March 1 to August 31 and September 1 to February 28/29

## **TRMB Stock Split**

## 2-for-1 stock split effective February 22, 2007

## **Examples:**

## Shares

Feb 21, 2007 Shareholder has 1,000 shares valued at \$55/share (\$55,000)

Feb 22, 2007 Shareholder has 2,000 shares valued at \$27.50/share (\$55,000)

## **Stock Options**

Feb 21, 2007 Employee has 1,000 stock options with a strike price of \$40 (\$40,000)

Feb 22, 2007 Employee has 2,000 stock options with a strike price of \$20 (\$40,000)

No change in the option s vesting schedule

Edgar Filing: @ROAD, INC - Form 425
401(k) Update

US @Road employees eligible for enrollment on February 16, 2007

Immediately eligible for Company Match upon enrollment

Match is fully vested as it is earned

Maximum of \$2,500 per calendar year

Plan administered by Fidelity

24-hour access to your account

Access to on-line statements, investment education and resources

16 fund choices, including Trimble stock

# Edgar Filing: @ROAD, INC - Form 425 401(k) Update

## **For More Information**

Attend one of three meetings offered to @Road employees (in Fremont or via web)

Wednesday, February 14 2:00PM PST

Thursday, February 15 9:00AM PST

Thursday, February 15 1:00PM PST

Meetings will include information on:

Rollover from @Road 401(k) or other qualified plans

How to enroll in the Trimble 401(k)

More information on the Company Match

A Fidelity representative will attend these meetings

## Questions?

**Stock Updates** 

February 2007

Agenda

@Road ESPP

Plan termination process

**Treatment for:** 

Personally owned shares

Employee Stock Purchase Plan (ESPP) owned shares

**Vested stock options** 

**Unvested stock options** 

**Trimble ESPP** 

**Enrollment process** 

**Trimble Stock Split** 

**Time for Questions** 

## **Presentation Notes**

For the purpose of this presentation:

ARDI = Shares of @Road Common Stock

TRMB = Shares of Trimble Common Stock

\$ = US Dollars

TRMB had a five-day trading average of \$55.964/share between February 2 and February 8, 2007

Assume the purchase of @Road closes on February 16, 2007

Trimble declared on February 8, 2007 that the \$7.50 ARDI share

purchase price will be settled as \$5.00 of cash and \$2.50 of TRMB

## Tax Advice:

Please refer to a personal tax advisor with any tax questions, as we will not discuss taxation in detail today

## @Road ESPP

## Plan termination process

Last payroll deductions already completed

Final ESPP purchase of ARDI on February 15, 2007

Refunds of excess ESPP contributions will be processed by February 16, 2007

Receipt timing will vary according to local payroll schedules

## For each share of owned stock, the shareholder will receive

2/3 in cash (\$5.00)

1/3 in TRMB (.0447 TRMB for each ARDI)

## **Example**

Shareholder owns 1,000 shares of ARDI

**Shareholder will receive:** 

Cash

 $5.00 \times 1,000 \text{ shares} = 5,000$ 

Stock

 $.0447 \times 1,000 \text{ shares} = 44.70 * TRMB$ 

\*Partial shares will be settled in cash

**Owned Shares (including ESPP)** 

Cash and TRMB will be available, as follows:

ESPP shares Deposited into the employee s current E\*Trade account

Shares in a brokerage account Deposited according to brokerage s timing rules/processes

Stock certificates Mailing from American Stock Transfer with instructions for exchange

Will be a taxable event in accordance with local tax laws

**Owned Shares (including ESPP)** 

## **Vested Stock Options**

## Applies to vested stock options with a strike price of less than \$7.50 per share

Vested stock options with a strike price at \$7.50 or higher will be terminated

Employees will receive a buy out" of the option gain as follows:

Determine the buy out amount

(\$7.50 - Strike Price) x (Number of Vested Shares)

Payment of the gain to the option holder

2/3 in cash

1/3 in TRMB

**Example: Vested Stock Options** 

Before Close Employee has 1,000 vested ARDI options

All options are at a \$6.00 strike price

At Close <u>Determine the buy out amount</u>

 $(\$7.50 - \$6.00) \times 1,000 \text{ options} = \$1,500 \text{ gain}$ 

## Payment to the option holder

2/3 in cash = \$1,000 paid via check/direct deposit

1/3 in TRMB = \$500/\$55.964 = 8.93\* TRMB

\*Partial shares will be settled in cash

Shares will be deposited into E\*Trade accounts

Cash will be paid as soon as possible

Tax withholding from the cash payment will be made on the <u>full</u> <u>amount</u> of the gain. In this example \$1,500 would be subject to taxation.

## Applies to unvested stock options with a strike price of \$7.50 or less

## **Option Exchange Ratio**

**\$7.50** divided by TRMB 5-day trading average of **\$55.964** = **0.134** 

The number of Trimble-assumed options is determined by:

Eligible ARDI Options x Option Exchange Ratio

Partial options will be rounded down to the nearest whole number of TRMB options, per the merger agreement

New per-option exercise price is determined by:

Exercise price per option of eligible ARDI, divided by the Option Exchange Ratio

Price per option will be rounded to the nearest whole cent

**Unvested Stock Options** 

**Example: Unvested Stock Options** 

## Employee has 1,000 unvested ARDI stock options with an exercise price of \$5.00

 $1,000 \times 0.134 = 134 \text{ TRMB options}$ 

\$5.00/.134 = exercise price of \$37.31/share

These options will be subject to the same terms and conditions, including vesting schedule, as the ARDI options they replaced

A Smith Barney account will be available to all option holders

Information on account set up will be emailed the week of February 19

Trimble Blackout Period begins on March 5, 2007

Those subject to the blackout period will be named and notified on or before March 2, 2007

## **Trimble ESPP**

## **Plan Summary**

Two 6-month offering periods per year

March 1 to August 31; September 1 to February 28/29

## 6-month look back

Shares purchased at 85% of the lower of the fair market value on the first day (Enrollment Date) or last day of the offering period

Share maximum per offering period

\$12,500 divided by the fair market value of a share of the Company's Common Stock on the Enrollment Date

Example: \$12,500/\$50 = 250 shares maximum

## **Enrollment Process**

Feb 20, 2007 Email with enrollment form sent to @Road employees

Feb 28, 2007 Enrollment form due for March 1, 2007 offering period

March 1, 2007 Offering period start date

\*\*\*Due to US government restrictions around ESPP plans, there can be no exceptions made on the due date for receipt of the enrollment form

## **Trimble ESPP History**

1/1/06 - 6/30/06

7/1/05 - 12/30/05

1/1/05 - 6/30/05

7/1/04 - 12/31/04

## **Offering Period**

\$14,460.00

\$4,446.00

\$10,623.00

\$4,434.95

\$8,021.20

\$1,719.49

\$8,424.80

\$4,840.19

## **Gain at \$55 Stock Price**

## **Gain at Purchase**

Note: Trimble s Offering Periods now run March 1 to August 31 and September 1 to February 28/29

## **TRMB Stock Split**

## 2-for-1 stock split effective February 22, 2007

## **Examples:**

## Shares

Feb 21, 2007 Shareholder has 1,000 shares valued at \$55/share (\$55,000)

Feb 22, 2007 Shareholder has 2,000 shares valued at \$27.50/share (\$55,000)

## **Stock Options**

Feb 21, 2007 Employee has 1,000 stock options with a strike price of \$40 (\$40,000)

Feb 22, 2007 Employee has 2,000 stock options with a strike price of \$20 (\$40,000)

No change in the option s vesting schedule

**Questions?**