

FIRST TRUST/ABERDEEN GLOBAL OPPORTUNITY INCOME FUND

Form NSAR-A

August 27, 2013

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Total rail freight revenues	1,904	2,016	2,059	2,132	8,111
Other revenues	180	244	248	245	917
Total revenues	2,084	2,260	2,307	2,377	9,028
Statistical operating data					
Gross ton miles (GTM) (millions)	86,667	89,615	89,517	92,128	357,927
Revenue ton miles (RTM) (millions)	46,153	46,683	46,761	48,156	187,753
Carloads (thousands)	1,146	1,234	1,261	1,232	4,873
Route miles (includes Canada and the U.S.) (1)	20,400	20,500	20,500	20,000	20,000
Employees (end of period)					

	22,692	23,430	23,441	23,339	23,339
Employees (average during period)					
	22,389	23,177	23,318	23,433	23,079
Productivity					
Rail freight revenue per RTM (cents)				4.13	4.32
				4.40	4.43
Rail freight revenue per carload (\$)					
				1,661	1,634
Operating expenses per GTM (cents)				1,633	1,731
				1,664	
				1.66	1.55
Labor and fringe benefits expense per GTM (cents)				1.53	1.67
				1.60	
GTMs per average number of employees (thousands)				0.55	0.48
				0.44	0.55
Diesel fuel consumed (U.S. gallons in millions)				0.51	
				3,871	3,867
				3,839	3,932
Average fuel price (\$/U.S. gallon)				15,509	
				92.9	91.3
				89.2	94.3
GTMs per U.S. gallon of fuel consumed				367.7	
				3.20	3.42
				3.37	3.55
Safety indicators				3.39	
	933	982	1,004	977	973
Injury frequency rate per 200,000 person hours (2)					
				1.44	1.71
				1.73	1.32
Accident rate per million train miles (2)				1.55	
				2.28	2.44
				2.33	1.96
				2.25	

(1) Rounded to the nearest hundred miles.

(2) Based on Federal Railroad Administration (FRA) reporting criteria.

Statistical data and related productivity measures are based on estimated data available at such time and are subject to change as more complete information becomes available, as such certain of the 2012 and 2011 comparative data and related productivity measures have been restated.

2012					2013	
Q1	Q2	Q3	Q4	Year	Q1	Q2
392	405	416	427	1,640	457	478
273	293	293	274	1,133	282	304
328	344	336	323	1,331	336	358
167	187	187	171	712	165	187
397	366	368	459	1,590	401	383
460	526	510	498	1,994	492	543
130	153	127	128	538	132	148
2,147	2,274	2,237	2,280	8,938	2,265	2,401
199	269	260	254	982	201	265
2,346	2,543	2,497	2,534	9,920	2,466	2,666
92,593	96,886	96,402	97,873	383,754	96,301	101,547
49,049	50,324	49,999	52,124	201,496	50,576	52,702
1,205	1,286	1,298	1,270	5,059	1,231	1,316
20,000	20,000	20,000	20,100	20,100	20,100	20,000
23,303	23,667	23,610	23,430	23,430	23,624	23,925
23,156	23,603	23,573	23,532	23,466	23,435	23,926
4.38	4.52	4.47	4.37	4.44	4.48	4.56
1,782	1,768	1,723	1,795	1,767	1,840	1,824
1.68	1.61	1.57	1.65	1.62	1.75	1.60
0.55	0.52	0.49	0.47	0.51	0.59	0.49
3,999	4,105	4,090	4,159	16,354	4,109	4,244
96.9	97.4	94.5	99.9	388.7	101.7	103.5
3.54	3.41	3.40	3.53	3.47	3.61	3.43
956	995	1,020	980	987	947	981
1.23	1.35	1.32	1.34	1.31	1.37	1.41
2.17	2.19	2.30	1.77	2.10	2.12	2.10

CANADIAN NATIONAL RAILWAY COMPANY

RECONCILIATION OF NON-GAAP MEASURES 2010 – 2013

unaudited

In millions, except per share data, or unless
otherwise indicatedAdjusted performance
measures

	2010		Adjusted	2011		Adjusted
	Reported	Adjustments (1)	Reported	Reported	Adjustments (2)	Reported
Revenues	\$ 8,297	–	\$ 8,297	\$ 9,028	–	\$ 9,028
Operating expenses	5,273	–	5,273	5,732	–	5,732
Operating income	3,024	–	3,024	3,296	–	3,296
Interest expense	(360)	–	(360)	(341)	–	(341)
Other income (loss)	212	(152)	60	401	(348)	53
Income before income taxes	2,876	(152)	2,724	3,356	(348)	3,008
Income tax expense	(772)	21	(751)	(899)	85	(814)
Net income	\$ 2,104	\$ (131)	\$ 1,973	\$ 2,457	\$ (263)	\$ 2,194
Operating ratio	63.6 %		63.6 %	63.5 %		63.5 %
Diluted earnings per share	\$ 4.48	\$ (0.28)	\$ 4.20	\$ 5.41	\$ (0.57)	\$ 4.84

- (1) Adjusted to exclude the gain on sale of the Oakville subdivision of \$152 million, or \$131 million after-tax (\$0.28 per diluted share).
- (2) Adjusted to exclude an income tax recovery of \$11 million (\$0.02 per diluted share) relating to certain fuel costs attributed to various wholly owned subsidiaries in prior periods; a net income tax expense of \$40 million (\$0.08 per diluted share) resulting from the enactment of state corporate income tax rate changes and other legislated state tax revisions; a gain on disposal of a segment of the Company's Kingston subdivision, together with the rail fixtures and certain passenger agreements, of \$288 million, or \$254 million after-tax (\$0.55 per diluted share); and a gain on disposal of substantially all of the assets of IC RailMarine Terminal Company of \$60 million, or \$38 million after-tax (\$0.08 per diluted share).
- (3) Adjusted to exclude a gain on disposal of a segment of the Bala and a segment of the Oakville subdivisions, together with the rail fixtures and certain passenger agreements, of \$281 million, or \$252 million after-tax (\$0.57 per diluted share); and a net income tax expense of \$28 million (\$0.06 per diluted share) consisting of a \$35 million income tax expense resulting from the enactment of higher provincial corporate income tax rates that was partly offset by a \$7 million income tax recovery resulting from the recapitalization of a foreign investment.
- (4) Adjusted to exclude an income tax expense of \$5 million (\$0.01 per diluted share) resulting from the enactment of higher provincial corporate income tax rates; a gain on exchange of perpetual railroad operating easements including the track and roadway assets on specific rail lines in the amount of \$29 million, or \$18 million after-tax (\$0.04 per diluted share); and a gain on disposal of a segment of the Oakville subdivision, together with the rail fixtures and certain passenger agreements, of \$40 million, or \$36 million after-tax (\$0.08 per diluted share).

APPENDIX

APPENDIX

2012			2013 H1		
Reported	Adjustments (3)	Adjusted	Reported	Adjustments (4)	Adjusted
\$ 9,920	—	\$ 9,920	\$ 5,132	—	\$ 5,132
6,235	—	6,235	3,310	—	3,310
3,685	—	3,685	1,822	—	1,822
(342)	—	(342)	(177)	—	(177)
315	(281)	34	70	(69)	1
3,658	(281)	3,377	1,715	(69)	1,646
(978)	57	(921)	(443)	20	(423)
\$ 2,680	\$ (224)	\$ 2,456	\$ 1,272	\$ (49)	\$ 1,223
62.9 %		62.9 %	64.5 %		64.5 %
\$ 6.12	\$ (0.51)	\$ 5.61	\$ 2.98	\$ (0.11)	\$ 2.87

APPENDIX

APPENDIX

CANADIAN NATIONAL RAILWAY COMPANY

FREE CASH FLOW 2010 – 2013

unaudited

\$ in millions

	2010	2011	2012	2012 H1	2013 H1
Net cash provided by operating activities	\$2,999	\$2,976	\$3,060	\$1,336	\$1,384
Net cash used in investing activities	(1,383)	(1,729)	(1,421)	(277)	(572)
Net cash provided before financing activities	\$1,616	\$1,247	\$1,639	\$1,059	\$812
Adjustments:					
Dividends paid	(503)	(585)	(652)	(328)	(365)
Change in restricted cash and cash equivalents	–	499	22	(27)	(24)
Change in accounts receivable securitization	2	–	–	–	–
Effect of foreign exchange fluctuations on U.S. Dollar-denominated cash and cash equivalents	7	14	(3)	(1)	14
Free cash flow	\$1,122	\$1,175	\$1,006	\$703	\$437

