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FLOTEK INDUSTRIES INC/CN/  
Form SC 13D  
November 14, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

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SCHEDULE 13D  
(Rule 13d-101)

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT  
TO RULE 13d-1(a) AND AMENDMENTS THERETO FILED PURSUANT TO  
RULE 13d-2(a)

(Amendment No. \_\_\_\_\_ ) (1)

FLOTEK INDUSTRIES INC.

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(Name of Issuer)

COMMON STOCK, \$0.0001 PAR VALUE PER SHARE

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(Title of Class of Securities)

343389 10 2

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(CUSIP Number)

Robert S. Beall  
5300 Miramar Lane  
Colleyville, Texas 76034  
(817) 545-7938

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(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

November 1, 2001

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(Date of Event which Requires Filing of This Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), 13d-1(f) or 13d-1(g), check the following box .

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 240.13d-7 for other parties to whom copies are to be sent.

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(1) The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

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The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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1 NAME OF REPORTING PERSONS  
I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (ENTITIES ONLY)

Robert S. Beall

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2 CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP\*  
(a)   
(b)

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3 SEC USE ONLY

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4 SOURCE OF FUNDS\*

00

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5 CHECK BOX IF DISCLOSURE OF LEGAL PROCEEDINGS IS REQUIRED  
PURSUANT TO ITEMS 2(d) OR 2(e)

---

6 CITIZENSHIP OR PLACE OF ORGANIZATION

United States

---

7 SOLE VOTING POWER  
NUMBER OF  
SHARES 293,810

---

8 SHARED VOTING POWER  
BENEFICIALLY OWNED BY  
EACH 0

---

9 SOLE DISPOSITIVE POWER  
REPORTING PERSON 293,810

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10 SHARED DISPOSITIVE POWER

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WITH

0

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11 AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

293,810

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12 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (11) EXCLUDES CERTAIN SHARES\*

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13 PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW (11)

6.1%

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14 TYPE OF REPORTING PERSON\*

IN

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\*SEE INSTRUCTIONS BEFORE FILLING OUT!

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C.  
SCHEDULE 13D  
UNDER THE SECURITIES EXCHANGE ACT OF 1934

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Item 1. Security and Issuer.

This Statement relates to the Common Stock, \$0.0001 par value per share of Flotek Industries Inc., a Delaware corporation (the "Company"). The principal executive offices of the Company are located at 7030 Empire Central Drive, Houston, Texas 77040.

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Item 2. Identity and Background.

- (a) This Statement is filed by Robert S. Beall.
- (b) Robert S. Beall resides at 5300 Miramar Lane, Colleyville, Texas 76034.
- (c) Mr. Beall is a director of the Company and is also employed by Beall Concrete Enterprises, Ltd. as its President at Euless, Texas.
- (d) Mr. Beall has not been convicted in a criminal proceeding during the last five years (excluding traffic violations or similar misdemeanors).
- (e) During the past five years, Mr. Beall was not a party to a civil proceeding of a judicial or administrative body of competent

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jurisdiction as a result of which such person was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

- (f) Mr. Beall is a citizen of the United States.

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### Item 3. Source and Amount of Funds or Other Consideration.

These securities were acquired pursuant to the terms and conditions of that certain Agreement and Plan of Reorganization (the "Merger Agreement") dated August 15, 2001 between the Company, and Chemical & Equipment Specialties, Inc. ("CESI"). Pursuant to the Merger Agreement, at the effective time of the merger on November 1, 2001, each share of CESI common stock issued and outstanding was converted into 2.611644 shares of the Company's common stock. Prior to the merger, Mr. Beall was a shareholder of CESI.

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### Item 4. Purpose of Transaction.

As disclosed in Item 3 above, pursuant to the terms and conditions of the Merger Agreement, Mr. Beall's shares of CESI common stock were automatically converted into shares of the Company's common stock.

On November 1, 2001, at the closing of the Merger, Robert S. Beall became a director of the Company.

Except as described in this Item 4, Mr. Beall has not formulated any plans or proposals which relate to or would result in any matter required to be disclosed in response to paragraphs (a) through (j) of Item 4 of Schedule 13D. However, in his capacity as a director of the Company, he will be involved in reviewing and implementing proposals for the Company to engage in transactions described in paragraphs (a) through (j) which may be proposed from time to time.

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### Item 5. Interest in Securities of the Issuer.

- (a) Robert S. Beall is the direct beneficial owner of 293,810 shares, or approximately 6.1% of the 4,850,696 shares of common stock of the Company that were issued and outstanding on November 1, 2001.
- (b) Robert S. Beall has the sole direct power to vote and direct the disposition of the shares held by him.
- (c) Mr. Beall has not engaged in any transactions involving the Company's common stock in the past sixty (60) days.
- (d) No other person has the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of the shares held by him.
- (e) Not applicable.

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### Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer.

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In connection with the Merger Agreement, Mr. Beall entered into a Target Shareholders Agreement between the Company and each of the shareholders of CESI effective as of November 1, 2001 ("Shareholder's Agreement"). The Shareholder's Agreement contains certain provisions relating to the distribution, resale, sale, transfer or other disposition of all or any part of the Company's common stock. The shareholders acknowledge that the Company's common stock is being acquired for investment purposes only and not with the view to distribute or resale, nor with the intention of selling, transferring or otherwise disposing of all or any part of the Company's stock, except selling, transferring or disposing of the stock in compliance with all applicable provisions of the Securities Act of 1933, rules and regulations. In addition, the shareholders acknowledge that such shares must be held indefinitely unless they are subsequently registered under the Securities Act of 1933 and any applicable state securities laws.

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Pursuant to the Merger Agreement, the Company and CESI agree to take such action as is necessary or advisable to ensure that the Board of Directors of the Company consists of nine (9) agreed upon individuals and to cause these persons to be nominated for reelection at the next annual meeting of shareholders. Mr. Beall is one of these individuals.

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Item 7. Material to be Filed as Exhibits.

The following exhibits to this Schedule 13D are filed herewith:

- (1) Agreement and Plan of Reorganization dated as of August 15, 2001 between Flotek Industries Inc., and Chemical & Equipment Specialties, Inc. (Incorporated by reference to Exhibit 99.1 to Form 8-K dated October 12, 2001 filed by Flotek Industries Inc. (SEC File No. 001-13270)
- (2) Target Shareholder's Agreement between Flotek Industries Inc., and each of the shareholders of Chemical & Equipment Specialties, Inc. effective as of November 1, 2001. (Incorporated by reference to Exhibit 2 to Schedule 13D filed by Glenn S. Penny on November 13, 2001 relating to the stock of Flotek Industries Inc.

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SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

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November 12, 2001

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(Date)

/s/ Robert S. Beall

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(Signature)

Robert S. Beall

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(Name/Title)

Attention. Intentional misstatements or omissions of fact constitute federal criminal violations (see 18 U.S.C. 1001).