LOWES COMPANIES INC Form 11-K July 30, 2003

Part II - Financial Information

## Form 11-K

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

[X] ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 (Fee Required)
For the fiscal year ended January 31, 2003
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 (No Fee Required)
For the transition period from to
Commission file number 1-7898
A. Full Title of the Plan and the address of the Plan, if different from that of the issuer named below:
Lowe's 401(k) Plan
B. Name of issuer of the securities held pursuant to the Plan and the address of its principal executive office:
Lowe's Companies, Inc. 1605 Curtis Bridge Road Wilkesboro, NC 28697
-1-
Lowe's 401(k) Plan Form 11-K January 31, 2003
<u>Table of Contents</u>
Page No.
Part I - Exhibit Index2

Cover Page
Independent Auditors' Report4
Statements of Net Assets Available For Benefits as of January 31, 2003 and February 1, 2002
Statements of Changes in Net Assets Available for Benefits for the Years Ended January 31, 2003 and February 1, 2002
Notes to Financial Statements for the Years Ended January 31, 2003 and February 1, 20027-11
Supplemental Schedules as of and for the Year Ended January 31, 2003
Form 5500, Schedule H, Part IV, Line 4i - Schedule of Assets (Held at End of Year)
Form 5500, Schedule H, Part IV, Line 4j - Schedule of Reportable Transactions13
Other Information
Independent Auditors' Consent
Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant To Section 906 of the Sarbanes-Oxley Act of 2002

All other schedules required by 29 CFR 2520.103-10 of the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974 have been omitted because they are not applicable.

-2-

Lowe's 401(k) Plan

#### Exhibit Index

Form 11-K for the Year Ended January 31, 2003

Exhibit No.	<u>Description of Exhibit</u>	Page No.
1.	Consent of Deloitte & Touche LLP, Independent Audito	ors15
99.1	Certification Pursuant to 18 U.S.C. Section 1 Pursuant to Section 906 of the Sarbanes-Oxley	, I

LOWE'S 401(k) PLAN

Financial Statements as of and for the Years Ended January 31, 2003 and February 1, 2002,

Supplemental Schedules as of and for the Year Ended January 31, 2003,

and Independent Auditors' Report

-4-

**INDEPENDENT AUDITORS' REPORT** 

To the Participants and Plan Administrator of Lowe's 401(k) Plan:

We have audited the accompanying statements of net assets available for benefits of Lowe's 401(k) Plan (the "Plan") as of January 31, 2003 and February 1, 2002, and the related statements of changes in net assets available for benefits for the years then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

3

In our opinion, such financial statements present fairly, in all material respects, the net assets available for benefits of the Plan as of January 31, 2003 and February 1, 2002, and the changes in net assets available for benefits for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules listed in the Table of Contents are presented for the purpose of additional analysis and are not a required part of the basic financial statements, but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These schedules are the responsibility of the Plan's management. Such schedules have been subjected to the auditing procedures applied in our audit of the basic 2002 financial statements and, in our opinion, are fairly stated in all material respects when considered in relation to the basic financial statements taken as a whole.

/s/ DELOITTE & TOUCHE LLP Deloitte & Touche LLP

July 18, 2003

-5-

## LOWE'S 401(K) PLAN

# STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS JANUARY 31, 2003 AND FEBRUARY 1, 2002

JANUARY 31,	FEBRUARY 1,
2003	2002

Assets

Investments (Notes 1, 2, 3, 4, 6 and 10):

 Investments, at fair value
 \$1,730,870,152
 \$372,575,387

 Investments, at contract value
 88,958,215
 85,056,779

 Total Investments
 1,819,828,367
 457,632,166

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Receivables.		
Employer contribution	67,083,158	617,451
Participant contributions	2,810,533	1,850,624
Accrued interest and dividends	365,258	603,833
Total Receivables	70,258,949	3,071,908
Cash	26,371	-
Total Assets	1,890,113,687	460,704,074
Liabilities - Due to broker for securities purchased	1,203,242	1,258,042
Net assets available for benefits	\$1,888,910,445	\$459,446,032

See notes to financial statements

-6-

## LOWE'S 401(K) PLAN

# **STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS** YEARS ENDED JANUARY 31, 2003 AND FEBRUARY 1, 2002

	JANUARY 31, 2003	FEBRUARY 1, 2002
Additions:		
Investment income:		
Net appreciation in fair value of		
investments (Notes 2 and 3)	\$ -	\$ 107,015,446
Interest	4,313,578	5,225,422
Dividends	3,455,435	1,827,774
Total Investment Income	7,769,013	114,068,642
Contributions (Note 1):		
Employer contributions	86,915,551	14,209,048
Participant contributions	74,716,655	48,545,998
Total Contributions	161,632,206	62,755,046
Transfers from Lowe's Companies Employee Stock Ownership		
Plan (Notes 1 and 8)	2,006,155,616	2,147,280

Total Additions	2,175,556,835	178,970,968
Deductions:		
Investment loss -		
Net depreciation in fair value of		
investments (Notes 2 and 3)	(555,582,966)	-
Benefits paid to participants (Note 1)	(190,508,569)	(41,132,753)
Administrative expenses (Note 9)	(887)	(2,233)
Total Deductions	(746,092,422)	(41,134,986)
Net Increase	1,429,464,413	137,835,982
Net assets available for benefits:		
Beginning of year	459,446,032	321,610,050
End of year	\$ 1,888,910,445	\$ 459,446,032

See notes to financial statements

-7-

## LOWE'S 401(K) PLAN

# NOTES TO FINANCIAL STATEMENTS <u>FOR THE YEARS ENDED JAN</u>UARY 31, 2003 AND FEBRUARY 1, 2002

### DESCRIPTION OF THE PLAN

The following description of the Lowe's 401(k) Plan (the "Plan") provides only general information. Participants should refer to the Plan document for a more complete description of the Plan's provisions.

Generalhe Plan, adopted effective February 1, 1984, is a defined contribution plan covering substantially all employees of Lowe's Companies, Inc. and subsidiaries (the "Plan Sponsor") who have completed 90 days of continuous service. The Fiduciary Committee of the Board of Directors (the "Board") controls and manages the operation and administration of the Plan. State Street Bank and Trust Company ("State Street") serves as the trustee of the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974

("ERISA").

Plan Mer Dem May 10, 2002, the Board voted to merge the Lowe's Companies Employee Stock Ownership

Plan (the "ESOP") into the Plan. Effective as of September 13, 2002, the Plan was amended and all assets of the

ESOP, totaling \$1,996,025,444 were transferred to the Plan. Participants in the former ESOP were fully vested as

of the merger date and all ESOP investments were transferred into a segregated account within the Plan.

Subsequent to the transfer, participants could diversify their former ESOP investment into any of the Plan's twelve

investment options. The Plan Sponsor made no contributions to the ESOP in 2002 but instead made contributions

to the Plan based on a performance matching schedule, approved by the Board, as described below.

Contribution for participants is 1% of their pretax compensation. Effective June 22, 2002, the baseline matching contribution (the "Baseline Match") under the Plan is as follows: the first 1% contributed is matched by the Plan Sponsor at the rate of 100% and participants date of hire. Participants may also contribute amounts representing distributions from other qualified defined benefit or defined contribution plans.

Performance: Matching for the Plan year beginning February 2, 2002, the Board approved a performance matching contribution (the "Performance Match") in addition to the above-mentioned Baseline Match for Plan participants with three or more years of service and who are actively employed on the last day of the fiscal year for which the Performance Match is being determined. The match amount is determined based on growth in the Plan Sponsor's net earnings before taxes from the prior fiscal year. Currently, eligible participants could receive as much as 350% of their Baseline Match based on earnings growth. The Performance Match is contributed on the second Monday of April each year. During 2003, the Board approved a performance matching contribution for the 2002 plan year to all eligible participants totaling approximately \$66 million, which represents the maximum 350%.

Participant Actodistidual accounts are maintained for each Plan participant. Each participant's account is

credited with the participant's contribution, the employer contribution, and allocations of Plan earnings, and

charged with benefit payments and allocations of Plan losses and investment expenses. Allocations are based on

participant earnings or account balances, as defined. The benefit to which a participant is entitled is the benefit

that can be provided from the participant's vested account.

Vestin&ll participants are 100% vested in the Plan at all times.

-8-

Investment options to which participants may direct their contributions include one fixed

income fund, three lifestyle funds, two small-cap funds, two mid-cap funds, two large-cap funds, one international

fund, and a Lowe's Companies stock fund. Prior to August 4, 2001, all matching contributions made by the Plan

Sponsor were invested in the employer fund which consisted of investment contracts and was not directed by

participants. Effective August 4, 2001, trust assets under the Plan attributed to a participant's previously

accumulated employer fund balance and future matching contributions are invested in the investment funds

available under the Plan by the trustee as directed by participants.

Payment of Benefitsmination of service for any reason, a participant receives a lump-sum amount equal to

the value of the participant's vested account.

The Plan allows for in-service withdrawals to participants under age 59-1/2 only in cases of financial hardship and

such withdrawals must total at least \$1,000 and be approved by the Plan's record-keeper or the Plan Sponsor.

Participants who have attained age 59-1/2 are entitled to a one time in-service withdrawal of all of their

accumulated balances.

The Plan allows for a one-time in-service withdrawal to participants in the former ESOP who have attained 20 or

8

more years of service with the Plan Sponsor. Eligible participants may withdraw 50% of their former ESOP Account balance by requesting a distribution through the Lowe's 401(k) Action Line. The distribution may be transferred to either an IRA or paid directly to the participant.

<u>Plan Yea</u> he plan year coincides with the fiscal year of Lowe's Companies, Inc., which ends on the Friday closest to January 31 of each year.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of Ac</u>colline accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Use of Estinflitespreparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and changes therein. Actual results could differ from those estimates. The Plan utilizes various investment instruments. Investment securities, in general, are exposed to various risks, such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Investment Valuation and Indones Recording in the investment contracts, are stated at fair value. Guaranteed investment contracts are stated at contract value (See Note 4). Investments in common stocks are stated at fair value based upon closing sales prices reported on recognized securities exchanges on the prior business day. The mutual funds are valued at quoted market prices, which represent the net asset values of shares held by the Plan. Money market funds are valued at cost plus accrued interest, which approximates fair value. Purchases and sales of securities are recorded on a trade-date basis. Interest and dividend income is recorded on the accrual basis.

Management fees and operating expenses charged to the Plan for investments in the mutual funds are deducted from income earned on a daily basis and are not separately reflected. Consequently, management fees and operating expenses are reflected as a reduction of net appreciation/(depreciation) in fair market value of investments for such investments.

-9-

Payments of: BBoofifsts are recorded when paid.

<u>Expensess</u> provided by the Plan document, administrative expenses (excluding certain investment management expenses) of the Plan are paid by the Plan Sponsor.

#### 3. INVESTMENTS

The following table presents investments that represent 5 percent or more of the Plan's net assets available for benefits as of January 31, 2003 and February 1, 2002:

	January 31, 2003	February 1, 2002
Metropolitan Life Insurance Company Annuity Contract		
#25066, variable rate, no maturity 85,056,779 units (Note 4)	*	\$ 85,056,779
Fidelity Magellan Fund 304,233 shares	*	30,644,252
Lowe's Companies, Inc. common stock		
48,053,267 and 6,533,045 shares, respectively	\$ 1,642,460,666	\$ 298,560,157

<sup>\*</sup> Represents less than 5 percent of net assets available for benefits

During fiscal years 2002 and 2001, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) (depreciated) / appreciated in value by (\$555,582,966) and \$107,015,446 during the years ended January 31, 2003 and February 1, 2002, respectively, as follows:

	2002	2001
Mutual funds	\$ (16,715,704)	\$ (10,571,603)
Common stock	(538,867,262)	117,587,049
	\$ (555,582,966)	\$ 107,015,446

#### 4. INVESTMENT CONTRACT WITH INSURANCE COMPANY

The Plan has entered into a contract with Metropolitan Life Insurance Company ("MetLife") which maintains the contributions in a general account. The account is credited with earnings on the underlying investments and is charged for participant withdrawals. The contract is fully benefit responsive and therefore is included in the financial statements at contract value as reported to the Plan by MetLife. Contract value represents contributions made under the contract, plus earnings, less participant withdrawals. There are no reserves against contract value for credit risk of the contract issuer or otherwise. The contract effective annual rate was 4.75% and ranged from 6.05% to 8% for the years ended January 31, 2003 and February 1, 2002, respectively.

## 5. PLAN TERMINATION

Although it has not expressed any intent to do so, the Plan Sponsor has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions set forth in ERISA.

-10-

#### 6. RELATED PARTY TRANSACTIONS

Certain Plan investments represent funds managed by State Street. State Street is the trustee as defined by the Plan

and, therefore, these transactions qualify as party-in-interest transactions. Fees paid by the Plan for overdraft expenses totaled \$887 and \$2,233 for the years ended January 31, 2003 and February 1, 2002, respectively.

At January 31, 2003 and February 1, 2002, the Plan held 48,053,267 and 6,533,045 shares, respectively of common stock of Lowe's Companies, Inc., the sponsoring employer, with a cost basis of \$546,414,680 and \$129,903,649 respectively. During the years ended January 31, 2003 and February 1, 2002, the Plan recorded dividend income of \$2,441,980 and \$371,990, respectively.

#### 7. TAX STATUS

The Internal Revenue Service has determined and informed the Plan Sponsor by a letter dated July 1, 2002, that the Plan and related trust are designed in accordance with applicable regulations of the Internal Revenue Code. The Plan has been amended since applying for the determination letter; however, the Plan Sponsor and the plan administrator believe that the Plan is currently designed and operated in compliance with the applicable requirements of the Internal Revenue Code. Therefore, no provision for income taxes has been included in the Plan's financial statements.

#### 8. DIVERSIFICATION TRANSFERS

Diversification transfers from the former ESOP totaled \$10,130,172 and \$2,147,280 for the years ended January 31, 2003 and February 1, 2002, respectively. Prior to the merger of the ESOP into the Plan, a member of the ESOP who had attained age 50 and completed at least ten years of active participation in the ESOP had the right to elect to have a portion of his or her capital accumulation transferred to the Plan. An election to transfer must have been made on the prescribed form and filed with the ESOP committee within the 90 day period immediately following the close of a plan year in the election period.

#### 9. OVERDRAFT TRANSFERS

State Street is authorized to transfer funds from the respective employee funds in order to avoid overdrafts, which occur when money needs to be transferred out of the Plan to comply with participant investment elections. The transfers are invested in the State Street Bank Short-term Fund. Any interest earned while investing in the State Street Bank Short-term Fund is transferred to the respective employee funds. Fees paid by the Plan to State Street for overdraft expenses totaled \$887 and \$2,233 for the years ended January 31, 2003 and February 1, 2002, respectively.

-11-

#### 10. NONPARTICIPANT-DIRECTED INVESTMENTS

Information about the net assets and the significant components of the changes in net assets relating to the nonparticipant-directed investments is as follows:

February 1, 2002

Net Assets:

Annuity contract \$ -

Changes in Net Assets:

Investment income	\$ 2,076,104
Contributions	7,008,009
Benefits paid to participants	(3,793,145)
Transfers between funds *	\$ (69,271,799)

<sup>\$ (63,980,831)</sup> 

As discussed in Note 1, effective August 4, 2001, all investments became participant-directed.

<sup>\*</sup> Transfers from the employer fund to the participant-directed funds.

-12-

## LOWE'S 401(K) PLAN

# FORM 5500, SCHEDULE H, PART IV, LINE 4i -

# SCHEDULE OF ASSETS (HELD AT END OF YEAR)

**JANUARY 31, 2003** 

<b>Identity of Issue</b>	Description of Investment	Cost	<b>Current Value</b>
* Lowe's Companies, Inc.	Common stock	**	\$ 1,642,460,666
* State Street Bank	Short Term Investment - Money Market Type Fund	**	16,989,355
Metropolitan Life Insurance Company, #25066	Annuity Contract	**	88,958,215
American Century - Twentieth Century International Growth Fund	Mutual Fund	**	2,518,937
American Century Capital Portfolios, Inc. Value Fund	Mutual Fund	**	5,230,704
Fidelity Equity Income Fund	Mutual Fund	**	13,439,611
Fidelity Magellan Fund	Mutual Fund	**	24,547,296
Franklin Value Investors Trust Balance Sheet Investment Fund	Mutual Fund	**	6,734,884
MFS Capital Opportunities Fund	Mutual Fund	**	3,430,245
Safeco Growth Fund	Mutual Fund	**	3,350,890
Vanguard Life Strategy Fund Conservative Growth Fund	Mutual Fund	**	3,082,129
Vanguard Life Strategy Fund Moderate Growth Portfolio	Mutual Fund	**	4,586,584
Vanguard Life Strategy Fund Growth Fund	Mutual Fund	**	4,498,851

TOTAL INVESTMENTS \$1,819,828,367

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*	Perm	ntted	party	-1n-	·ın	teresi

\*\* Cost information is not required for participant-directed investments and therefore, is not included.

-13-

LOWE'S 401(K) PLAN

FORM 5500, SCHEDULE H, PART IV, LINE 4j -

SCHEDULE OF REPORTABLE TRANSACTIONS

**JANUARY 31, 2003** 

### **Single Transactions**

<b>Description of Investment</b>	Purchase Price	Selling Price	Cost of Asset	Value of Asset on Transaction <u>Date</u>	<u>Gain</u>
Lowe's Companies, Inc., common stock asset transfer from ESOP	\$1,996,025,444	-	\$379,762,475	\$1,996,025,444	-

-14-

## **Signa**tures

In accordance with the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Lowe's Companies, Inc.

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Kenneth W. Black, Jr. Senior Vice President and Chief Accounting Officer

-15-

Exhibit 1

## **INDEPENDENT** AUDITORS' CONSENT

We consent to the incorporation by reference in Registration Statement Nos. 33-54497, 33-54499, 333-34631, and 333-36096 of Lowe's Companies, Inc. and subsidiaries on Form S-8 of our report dated July 18, 2003, appearing in this Annual Report on Form 11-K of Lowe's 401(k) Plan for the year ended January 31, 2003.

/s/ DELOITTE & TOUCHE LLP

Hickory, North Carolina

July 30, 2003

-16-

Exhibit 99.1

Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Annual Report of the Lowe's 401(k) Plan (the "Plan") on Form 11-K for the period ended January 31, 2003, as filed with the Securities and Exchange Commission (the "Report"), I, Kenneth W. Black, Jr., Senior Vice President and Chief Accounting Officer and Perry G. Jennings, Senior Vice President -Human Resources, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002,

that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities

Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the net assets available for benefits and changes in net assets available for benefits of the Plan.

/s/ Kenneth W. Black, Jr.

/s/ Perry G. Jennings

Name: Kenneth W. Black, Jr.
Title: Senior Vice President and

Chief Accounting Officer

Date: July 30, 2003

Name: Perry G. Jennings Title: Senior Vice President -

Human Resources
Date: July 30, 2003