#### ZEMLYAK JAMES M

Form 4

February 14, 2005

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB** 

**OMB APPROVAL** 

3235-0287 Number:

January 31, Expires: 2005

Indirect

Beneficial

Ownership

(Instr. 4)

(9-02)

0.5

Estimated average burden hours per

response...

if no longer subject to Section 16. Form 4 or

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

may continue. 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Last)

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(Print or Type Responses)

1. Name and Address of Reporting Person \* ZEMLYAK JAMES M

2. Issuer Name and Ticker or Trading

Issuer

5. Relationship of Reporting Person(s) to

Symbol

(Middle)

STIFEL FINANCIAL CORP [SF]

(Check all applicable)

(First)

(Street)

3. Date of Earliest Transaction

(Month/Day/Year)

02/11/2005

Director 10% Owner X\_ Officer (give title Other (specify

below)

**501 NORTH BROADWAY** 

4. If Amendment, Date Original

Filed(Month/Day/Year)

3.

CHIEF FIN'L & ADMIN OFFCR 6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

**ST LOUIS, MO 63102** 

(City) (State) (Zip)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1.Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3)

TransactionAcquired (A) or Code Disposed of (D) (Instr. 3, 4 and 5) (Month/Day/Year) (Instr. 8)

5. Amount of 6. Ownership 7. Nature of Securities Form: Direct Beneficially (D) or Indirect (I) Owned Following (Instr. 4)

Reported Transaction(s) (Instr. 3 and 4)

Common Stock

Code V Amount (D) Price

(A)

or

4. Securities

80,231 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

#### Edgar Filing: ZEMLYAK JAMES M - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execution Date, if any (Month/Day/Year)	Code	Securities	6. Date Exerci- e Expiration Dat (Month/Day/Y	te	7. Title and A Underlying S (Instr. 3 and	Securities
				Code V	(A) (D	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Phantom Stock Units	\$ 0	02/11/2005		A	7,975	<u>(1)</u>	(2)	Common Stock	7,975
Phantom Stock Units	\$ 0	02/11/2005		A	7,975	02/11/2005	(2)	Common Stock	7,975
Phantom Stock Units	\$ 0	02/11/2005		A	1,994	01/01/2008	(2)	Common Stock	1,994
Phantom Stock Units	\$ 0	02/11/2005		A	1,994	01/01/2008	(2)	Common Stock	1,994
Restricted Stock Units	\$ 0					(3)	(2)	Common Stock	56,000
Stock Option (Option to Buy)	\$ 7.8					<u>(4)</u>	01/02/2012	Common Stock	26,667
Stock Option (Option to Buy)	\$ 8.6925					<u>(5)</u>	02/10/2013	Common Stock	26,667
Stock Option (Option to Buy)	<u>(6)</u>					(3)	<u>(7)</u>	Common Stock	88,000

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
	Director	10% Owner	Officer	Other		
ZEMLYAK JAMES M			CHIEF FIN'L & ADMIN OFFCR			
501 NORTH BROADWAY						

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**ST LOUIS, MO 63102** 

### **Signatures**

JAMES M ZEMLYAK

02/14/2005

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Phantom Stock Units vest in 33 1/3% increments on 1/1/06, 1/1/07 and 1/1/08.
- (2) No expiration date for these Units.
- (3) Various exercisable dates.
- (4) Options vest in 20% increments on 1/2/03, 1/2/04, 1/2/05, 1/2/06 and 1/2/07.
- (5) Options vest in 20% increments on 2/10/04, 2/10/05, 2/10/06, 2/10/07 and 2/10/08.
- (6) Various exercise prices.
- (7) Various expiration dates.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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