SolarWinds, Inc.

Form SC 13G/A February 16, 2010
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
SCHEDULE 13G
Under the Securities Exchange Act of 1934
(Amendment No. 1)*
SolarWinds, Inc.
(Name of Issuer)
Common Stock, par value \$0.001 per share
(Title of Class of Securities)
<u>83416B109</u>
(CUSIP Number)
<u>December 31, 2009</u>
(Date of Event Which Requires Filing of this Statement)
Check the appropriate box to designate the rule pursuant to which this Schedule is filed:
[] Rule 13d-1(b)
[] Rule 13d-1(c)
X Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP No. <u>83416B109</u>

1	NAME OF REPORTING PERSON							
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)							
2	Insight Ve CHECK T	nture Par HE APP	tners IV, L.P. ROPRIATE BOX IF A MEMBER OF A GROUP*					
	(a) [	]						
	(b) [	]						
3	SEC USE CITIZENS		PLACE OF ORGANIZATION					
4	Delaware	5	SOLE VOTING POWER					
	MBER OF	6	919,867 SHARED VOTING POWER					
	EFICIALLY VNED BY	7	0 SOLE DISPOSITIVE POWER					
RE	EACH PORTING		919,867					
	PERSON WITH:	8	SHARED DISPOSITIVE POWER					
9	AGGREG	ATE AM	0 IOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON					
10	919,867 CHECK B	OX IF T	HE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES					
11	N/A PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9							
12	1.4% TYPE OF	REPORT	TING PERSON*					
	PN							

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CUSIP	No. <u>83416B1</u>	.09		13G	Page 3 of 21 Pages			
1	NAME OF REPORTING PERSON  I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)							
2	Insight Ven CHECK TH (a) [ ] (b) [ ]	HE APP	tners IV (Co-Investors), L.P. ROPRIATE BOX IF A MEM	IBER OF A GROUP*				
3	SEC USE C CITIZENS		PLACE OF ORGANIZATION	ON				
SH BENE OW H REP	MBER OF HARES EFICIALLY NED BY EACH PORTING ERSON WITH:	6 7 8	113,362 SHARED VOTING POWER  0 SOLE DISPOSITIVE POWER  113,362 SHARED DISPOSITIVE PO	ER				
9	AGGREGA	ATE AM	0 IOUNT BENEFICIALLY OV	WNED BY EACH REPORTI	NG PERSON			
10		OX IF T	HE AGGREGATE AMOUN	T IN ROW (9) EXCLUDES	CERTAIN SHARES			
11	N/A PERCENT	OF CL	ASS REPRESENTED BY A	MOUNT IN ROW 9				
12	0.2% TYPE OF F	REPOR'	TING PERSON*					
	111							

CUSIP 1	No. <u>83416B109</u>		13G	Page 4 of 21 Pages				
1	NAME OF REPORTING PERSON  I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)							
2	Insight Venture Partners (Cayman) IV, L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*							
	(a) []							
	(b) []							
3	SEC USE ONI CITIZENSHIP	.Y OR PLACE OF ORGANIZATION						
4	Cayman Island 5	SOLE VOTING POWER						
SH BENE OW: E REP	MBER OF 6 HARES FICIALLY NED BY 7 EACH ORTING ERSON	122,978 SHARED VOTING POWER 0 SOLE DISPOSITIVE POWER 122,978						
V	VITH: <b>8</b>	SHARED DISPOSITIVE POW	ER					
9	AGGREGATE	0 AMOUNT BENEFICIALLY OWN	ED BY EACH REPORT	TING PERSON				
10	122,978 CHECK BOX	IF THE AGGREGATE AMOUNT II	N ROW (9) EXCLUDES	S CERTAIN SHARES				
11	N/A PERCENT OF	CLASS REPRESENTED BY AMO	UNT IN ROW 9					
12	0.2% TYPE OF REP	ORTING PERSON*						
	PN							

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CUSIP No. <u>83416B109</u>

1	NAME OF REPORTING PERSON						
	I.R.S. ID	ENTIFICA	ATION NO. OF ABOVE PERSON (ENTITIES ONLY)				
2	Insight Venture Partners IV (Fund B), L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*						
	(a)	[]					
	(b)	[]					
3		NSHIP OR	PLACE OF ORGANIZATION				
_	Delaware	5 5	SOLE VOTING POWER				
NUMBER OF 6 SHARES BENEFICIALLY OWNED BY 7		Y	7,312 SHARED VOTING POWER  0 SOLE DISPOSITIVE POWER				
REP PE	EACH ORTING ERSON VITH:	8	7,312 SHARED DISPOSITIVE POWER				
9	AGGRE	GATE AM	0 IOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON				
10	7,312 CHECK	BOX IF T	HE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES				
11	N/A PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9						
12	*Less tha		ΓING PERSON*				
	PN						

CUSIP 1	No. <u>83416B</u>	<u> 109</u>		13G	Page 6 of 21 Pages		
1 2	NAME OF REPORTING PERSON  I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)  Insight Venture Associates IV, L.L.C. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*						
		[]					
3	SEC USE CITIZENS		PLACE OF ORGANIZATION  SOLE VOTING POWER				
SH BENE OW H REP	MBER OF HARES FICIALLY NED BY EACH ORTING ERSON VITH:	6	0 SHARED VOTING POWER  1,163,519 SOLE DISPOSITIVE POWER  0 SHARED DISPOSITIVE POWER				
9	1,163,519		1,163,519 IOUNT BENEFICIALLY OWNED BY H				
<ul><li>10</li><li>11</li></ul>	CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES  N/A PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9						
12	1.8% TYPE OF	REPORT	ΓING PERSON*				

CUSIP N	No. <u>83416B</u>	<u>109</u>	13G		Page 7 of 21 Pages			
1	NAME OF	F REPOF	RTING PERSON					
1	I.R.S. IDE	NTIFIC	ATION NO. OF ABOVE PERSON (ENTITIE	S ONLY)				
2	Insight Venture Partners V, L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*							
	(a) [	]						
	(b) [	]						
3	SEC USE CITIZENS		PLACE OF ORGANIZATION					
4	Delaware	5	SOLE VOTING POWER					
SH	MBER OF	6	3,543,628 SHARED VOTING POWER 0					
OW!	FICIALLY NED BY EACH ORTING	7	SOLE DISPOSITIVE POWER 3,543,628					
PE	ERSON VITH:							
,	<b>, 1111.</b>	8	SHARED DISPOSITIVE POWER					
9	AGGREGA	ATE AM	0 MOUNT BENEFICIALLY OWNED BY EACI	H REPORTING PERS	SON			
10	3,543,628 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES							
11	N/A PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9							
12	5.4% TYPE OF	REPOR'	TING PERSON*					
	PN							

CUSIP 1	No. <u>83416B1</u>	109		13G	Page 8 of 21 Pages			
1	NAME OF REPORTING PERSON  I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)							
2	Insight Venture Partners V (Employee Co-Investors), L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*							
	(a) [	]						
	(b) [	]						
3	SEC USE (		PLACE OF ORGANIZATION					
4	Delaware	5	SOLE VOTING POWER					
SH BENE OW: E REP	MBER OF HARES FICIALLY NED BY EACH ORTING ERSON	6 7	208,379 SHARED VOTING POWER 0 SOLE DISPOSITIVE POWER 208,379					
V	VITH:	8	SHARED DISPOSITIVE POWER					
9	AGGREGA	ATE AM	0 IOUNT BENEFICIALLY OWNED BY E	EACH REPORTING PER	SON			
10	208,379 CHECK BO	OX IF T	HE AGGREGATE AMOUNT IN ROW (	(9) EXCLUDES CERTAI	N SHARES*			
11	N/A PERCENT	OF CL	ASS REPRESENTED BY AMOUNT IN	ROW 9				
12	0.3% TYPE OF I	REPORT	ΓING PERSON*					
	PN							

NAME OF REPORTING PERSON  I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)						

CUSIP N	No. <u>83416B</u>	109	130	j	Page <u>10</u> of <u>21</u> Pages				
1	NAME OF	REPOR	RTING PERSON						
	I.R.S. IDEI	NTIFIC	ATION NO. OF ABOVE PERSON (ENTITIE	ES ONLY)					
2	Insight Venture Partners V Coinvestment Fund, L.P. CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*								
	(a) [	]							
	(b) [	]							
3	SEC USE (		PLACE OF ORGANIZATION						
4	Delaware	5	SOLE VOTING POWER						
SE BENE OW	MBER OF MARES FICIALLY NED BY	6 7	3,593,059 SHARED VOTING POWER  0 SOLE DISPOSITIVE POWER						
REP(	EACH ORTING ERSON VITH:		3,593,059						
•	VIIII.	8	SHARED DISPOSITIVE POWER						
9	AGGREGA	ATE AM	0 MOUNT BENEFICIALLY OWNED BY EAC	TH REPORTING PERS	SON				
10	3,593,059 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES								
11	N/A PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9								
12	5.5% TYPE OF	REPOR'	TING PERSON*						
	PN								

CUSIP 1	No. <u>83416E</u>	3109		13G	Page 11 of 21 Pages				
1	NAME O	F REPOF	RTING PERSON						
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)								
2			sociates V, L.L.C. ROPRIATE BOX IF A MEMBER O	F A GROUP*					
	(a)	[]							
	(b)	[]							
3									
3	SEC USE CITIZEN		PLACE OF ORGANIZATION						
4	Delaware	5	SOLE VOTING POWER						
SH BENE OW. E REP PE	MBER OF HARES FICIALLY NED BY EACH ORTING ERSON VITH:	6 7 8	0 SHARED VOTING POWER  8,418,024 SOLE DISPOSITIVE POWER  0 SHARED DISPOSITIVE POWER						
9	AGGREG	ATE AM	8,418,024 IOUNT BENEFICIALLY OWNED I	BY EACH REPORTING PER	RSON				
10	8,418,024 CHECK I	BOX IF T	HE AGGREGATE AMOUNT IN RO	DW (9) EXCLUDES CERTA	IN SHARES				
11	N/A PERCEN	Γ OF CL	ASS REPRESENTED BY AMOUNT	IN ROW 9					
12	12.9% TYPE OF	REPOR'	ΓING PERSON*						
	OO								

CUSIP I	No. <u>83416B</u>	<u>8109</u>	13	OU .	Page <u>12</u> of <u>21</u> Pages				
1	NAME OF REPORTING PERSON								
	I.R.S. IDENTIFICATION NO. OF ABOVE PERSON (ENTITIES ONLY)								
Insight Holdings Group, LLC  CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP*									
	(a) [	a) []							
	(b)	[]							
3	SEC USE CITIZENS		R PLACE OF ORGANIZATION						
		5	SOLE VOTING POWER						
NUMBER OF 6 SHARES BENEFICIALLY OWNED BY EACH REPORTING PERSON			0 SHARED VOTING POWER 9,581,543 SOLE DISPOSITIVE POWER 0						
	VITH:	8	SHARED DISPOSITIVE POWER						
9	AGGREG	SATE AN	9,581,543 MOUNT BENEFICIALLY OWNED BY EA	.CH REPORTING PER	SON				
10	9,581,543 CHECK BOX IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES								
11	N/A PERCEN	Г OF CL	ASS REPRESENTED BY AMOUNT IN RO	OW 9					
12	14.7% TYPE OF	REPOR	RTING PERSON*						
	00								

This Amendment No. 1 to Schedule 13G amends and restates in its entirety the Schedule 13G (the "Initial Schedule 13G") filed by Insight Holdings Group, LLC, Insight Venture Associates IV, L.L.C., the Insight IV Funds (as defined below), Insight Venture Associates V, L.L.C. and the Insight V Funds (as defined below) with the Securities and Exchange Commission with respect to the Common Stock, par value \$0.001 per share (the "Common Stock") of SolarWinds, Inc. (the "Company") on November 2, 2009.

Item 1(a): Name of Issuer:

SolarWinds, Inc.

Item 1(b): Address of Issuer's Principal Executive Offices:

3711 South MoPac Expressway

**Building Two** 

Austin, Texas 78746

#### Item 2(a): Name of Person Filing:

This Amendment No. 1 to Schedule 13G is filed by Insight Venture Partners IV, L.P., Insight Venture Partners IV (Fund B), L.P., Insight Venture Partners IV (Co-Investors), L.P. and Insight Venture Partners (Cayman) IV, L.P. (collectively, the "Insight IV Funds") and Insight Venture Partners V, L.P., Insight Venture Partners V (Employee Co-Investors), L.P. and Insight Venture Partners (Cayman) V, L.P. (collectively, the "Insight V Funds" and together with the Insight IV Funds, the "Insight Funds"). The general partner of each of the Insight IV Funds is Insight Venture Associates IV, L.L.C. ("Insight Associates IV"). The general partner of each of the Insight Venture Associates V, L.L.C. ("Insight Associates IV"). The managing member of Insight Associates IV and Insight Associates V is Insight Holdings Group, LLC ("Insight Holdings"). Insight Holdings may be deemed to beneficially own the Common Stock held by each of the Insight Funds by virtue of its control over Insight Associates IV and Insight Associates IV may be deemed to beneficially own the Common Stock held by the Insight IV Funds by virtue of its control over the Insight IV Funds. Insight Associates V may be deemed to beneficially own the Common Stock held by the Insight V Funds by virtue of its control over the Insight V Funds. The foregoing is not an admission by Insight Holdings, Insight Associates IV or Insight Associates V that it is the beneficial owner of any Common Stock held by the Insight Funds. Insight Holdings, Insight Associates IV, Insight Associates V and the Insight Funds are sometimes collectively referred to herein as the "Reporting Persons."

#### Item 2(b): Address of Principal Business Office or, if None, Residence:

The address of the principal business office of the Reporting Persons is 680 Fifth Avenue, 8th Floor, New York, New York 10019.

## Item 2(c): Citizenship

Insight Venture Partners IV, L.P. is a Delaware limited partnership, Insight Venture Partners IV (Co-Investors), L.P. is a Delaware limited partnership, Insight Venture Partners (Cayman) IV, L.P. is a Cayman Islands limited partnership, Insight Venture Partners IV (Fund B), L.P. is a Delaware limited partnership, Insight Venture Partners V, L.P. is a Delaware limited liability company, Insight Venture Partners V, L.P. is a Delaware limited

partnership, Insight Venture Partners V (Employee Co-investors), L.P. is a Delaware limited partnership, Insight Venture Partners (Cayman) V, L.P. is a Cayman Islands limited partnership, Insight Venture Partners V Coinvestment Fund, L.P. is a Delaware limited partnership, Insight Associates V is a Delaware limited liability company and Insight Holdings is a Delaware limited liability company.

Item 2(d): Title of Class of Securities: Common Stock, par value \$0.001 per share

**Item 2(e):** Cusip 83416B109

Cusip Number

- Item 3: If this statement is filed pursuant to Rules 13d-1(b) or 13d-2(b) or (c), check whether the person filing is a:
  - A. o Broker or dealer registered under Section 15 of the Act,
  - B. o Bank as defined in Section 3(a)(6) of the Act,
  - C. o Insurance Company as defined in Section 3(a)(19) of the Act,
  - D. o Investment Company registered under Section 8 of the Investment Company Act of 1940,
  - E. o Investment Adviser in accordance with Rule 13d-1 (b)(1)(ii)(E),
  - F. o Employee Benefit Plan or Endowment Fund in accordance with 13d-1 (b)(1)(ii)(F),
  - G. o Parent Holding Company or control person in accordance with Rule 13d-1 (b)(1)(ii)(G),
  - H. o Savings Association as defined in Section 3(b) of the Federal Deposit Insurance Act,
  - o Church Plan that is excluded from the definition of an investment company under Section 3(c)(14) of the Investment Company Act of 1940,
  - J. o Group, in accordance with Rule 13d-1(b)(1)(ii)(J).
- Item 4: Ownership:
- A. Insight Venture Partners IV, L.P.
- (a) Amount beneficially owned: 919,867
- (b) Percent of class: 1.4%. The percentages used herein are calculated based upon a total of 65,081,061 shares of Common Stock issued and outstanding as of October 23, 2009, as reported in the Company's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 919,867
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 919,867

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(iv) Shared power to dispose or direct the disposition: 0

#### B. Insight Venture Partners IV (Co-Investors), L.P.

- (a) Amount beneficially owned: 113,362
- (b) Percent of class: 0.2%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 113,362
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 113,362
  - (iv) Shared power to dispose or direct the disposition: 0

### C. Insight Venture Partners (Cayman) IV, L.P.

- (a) Amount beneficially owned: 122,978
- (b) Percent of class: 0.2%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 122,978
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 122,978
  - (iv) Shared power to dispose or direct the disposition: 0

## D. Insight Venture Partners IV (Fund B), L.P.

- (a) Amount beneficially owned: 7,312
- (b) Percent of class: Less than 1%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 7,312
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 7,312
  - (iv) Shared power to dispose or direct the disposition: 0

### E. Insight Venture Associates IV, L.L.C.

- (a) Amount beneficially owned: 1,163,519
- (b) Percent of class: 1.8%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 0
  - (ii) Shared power to vote or direct the vote: 1,163,519
  - (iii) Sole power to dispose or direct the disposition: 0
  - (iv) Shared power to dispose or direct the disposition: 1,163,519

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#### F. Insight Venture Partners V, L.P.

- (a) Amount beneficially owned: 3,543,628
- (b) Percent of class: 5.4%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 3,543,628
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 3,543,628
  - (iv) Shared power to dispose or direct the disposition: 0

## G. Insight Venture Partners V (Employee Co-Investors), L.P.

- (a) Amount beneficially owned: 208,379
- (b) Percent of class: 0.3%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 208,379
  - (ii) Shared power to vote or direct the vote: 0
  - (iv) Sole power to dispose or direct the disposition: 208,379
  - (v) Shared power to dispose or direct the disposition: 0

## H. Insight Venture Partners (Cayman) V, L.P.

- (a) Amount beneficially owned: 1,072,958
- (b) Percent of class: 1.6%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 1,072,958
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 1,072,958
  - (iv) Shared power to dispose or direct the disposition: 0

## I. Insight Venture Partners V Coinvestment Fund, L.P.

- (a) Amount beneficially owned: 3,593,059
- (b) Percent of class: 5.5%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 3,593,059
  - (ii) Shared power to vote or direct the vote: 0
  - (iii) Sole power to dispose or direct the disposition: 3,593,059
  - (iv) Shared power to dispose or direct the disposition: 0

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#### J. Insight Venture Associates V, L.L.C.

- (a) Amount beneficially owned: 8,418,024
- (b) Percent of class: 12.9%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 0
  - (ii) Shared power to vote or direct the vote: 8,418,024
  - (iii) Sole power to dispose or direct the disposition: 0
  - (iv) Shared power to dispose or direct the disposition: 8,418,024

#### K. Insight Holdings Group, LLC

- (a) Amount beneficially owned: 9,581,543
- (b) Percent of class: 14.7%.
- (c) Number of shares as to which such person has:
  - (i) Sole power to vote or direct the vote: 0
  - (ii) Shared power to vote or direct the vote: 9,581,543
  - (iii) Sole power to dispose or direct the disposition: 0
  - (iv) Shared power to dispose or direct the disposition: 9,581,543

#### Item 5: Ownership of Five Percent or Less of a Class:

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following: o

#### Item 6: Ownership of More than Five Percent on Behalf of Another Person:

N/A

# Item 7: Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on by the Parent Holding Company

N/A

#### Item 8: Identification and Classification of Members of the Group:

The Reporting Persons are making this single, joint filing because they may be deemed to constitute a "group" within the meaning of Section 13(d)(3) of the Securities Exchange Act of 1934, as amended. The agreement among the Reporting Persons to file jointly is attached as Exhibit 99.1 to the Initial Schedule 13G. Each of the Reporting Persons disclaims beneficial ownership of all of the shares of Common Stock, other than those reported herein as being owned by it.

### Item 9: Notice of Dissolution of Group:

N/A

Item 10: Certification:

N/A

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#### **SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

INSIGHT VENTURE PARTNERS IV, L.P.

By: Insight Venture Associates IV, L.L.C., its general

partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS IV (CO-

INVESTORS), L.P.

By: Insight Venture Associates IV, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS IV (FUND B), L.P.

By: Insight Venture Associates IV, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS (CAYMAN) IV, L.P.

By: Insight Venture Associates IV, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

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INSIGHT VENTURE ASSOCIATES IV, L.L.C.

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS V, L.P.

By: Insight Venture Associates V, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS V (EMPLOYEE CO-INVESTORS), L.P.

By: Insight Venture Associates V, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS (CAYMAN) V, L.P.

By: Insight Venture Associates V, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT VENTURE PARTNERS V COINVESTMENT FUND, L.P.

By: Insight Venture Associates V, L.L.C., its general partner

By: Insight Holdings Group, LLC, its managing member

By: <u>/s/ Jeffrey Horing</u>

Name: Jeffrey Horing

Title: Managing Member

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## INSIGHT VENTURE ASSOCIATES V, L.L.C.

By: Insight Holdings Group, LLC, its managing member

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

INSIGHT HOLDINGS GROUP, LLC

By: /s/ Jeffrey Horing

Name: Jeffrey Horing

Title: Managing Member

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